

CIRCULATES EVERYWHERE IN CANADA

Also in Great Britain, United States, West Indies, South Africa and Australia.

THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Fruit, Provision
and Food Stuffs Trades of Canada.

VOL. XIX.

MONTREAL AND TORONTO, SEPTEMBER 8, 1905.

NO. 36.

Keen's
Oxford Blue



Should SELL
Everywhere
in Canada

Are you selling

The Best Laundry Blue?

KEEN'S OXFORD BLUE!!

Liberal sampling among your customers on receipt of list addressed to
Frank Magor & Co., 403 St. Paul St., Montreal, Agents for the Dominion.

CHRISTIE'S BISCUITS

are regular in quality

NO BAD BATCHES

USERS ALWAYS SATISFIED

NO DANGER IN RECOMMENDING "CHRISTIE'S"

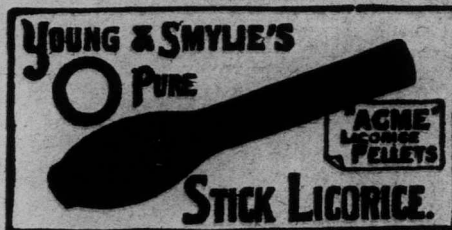
CHRISTIE, BROWN & CO.

TORONTO and MONTREAL,

Limited

CLASSIFIED LIST OF ADVERTISEMENTS ON PAGE 25

National Licorice Co.



Y. & S., SCUDDER and M. & R. Brands of **PURE STICK LICORICE**, Acme Licorice Pellets, M. & R. Wafers in bags, Licorice Lozenges, and a full line of Licorice Specialties, including the celebrated soft licorice lines sold under the Company's brands as follows: **THE FLEXIBLE LICORICE, THE PLIABLE LICORICE, THE ELASTIC LICORICE.**

106 John Street, BROOKLYN, N.Y.
Illustrated Catalogue on request

AS PURE AS PURITY Peacock Brand BULK MINCE MEAT



We make it ourselves. It's good.
Grocers everywhere carry our *Mince Meat*. So should you. Place your orders now for future delivery. We will fill them at the right price.

THE BATES MFG. CO., LIMITED
9-11 Francis St., TORONTO.

Made in Canada

These words are the key to the success that every true Canadian heartily desires for this fair Canada of ours!

Why should we buy goods of any description that are made in a foreign country? The making of foreign goods does not give employment to our artisans. It does not retain money in this country.

Why use Foreign Salt? We have **CANADIAN SALT** that is superior to any foreign salt that is made. Why not help build up Canada by using

Canadian Salt

and thereby employ Canadian labor, Canadian works, and Canadian capital?

Demand of your wholesale grocer Canadian Salt, and if he does not keep it write to us for prices and samples.

ADDRESS

THE DOMINION SALT AGENCY
LONDON, ONT.

Telephone No.
1971

Office: 2nd FLOOR MERCHANTS BANK BUILDING.
Entrance on Queen's Avenue.

**THE BEST
THAT MONEY
CAN BUY**

is none too good for Canadians.

**“TYNE” Brand
Scotch Herring**

are the best that can be
packed.

Packed by specialists.
Finest quality only.

NOTE.—Specify the brand when ordering.

**“HANNAH’S”
“EXCELSIOR”
PICKLES**

Sound pickles perfectly packed in
bottles with very showy labels. Pre-
served in genuine Malt Vinegar which is
brewed by the Messrs. Hannah themselves.
Pickles of high quality at a low price.

**Pickles that sell and continue
to sell!**

Sold by leading wholesalers.

TAYLOR'S CANDIED PEELS

and

Drained Peels

These are prepared from the Finest Selected Whole Fruits, and
NOT from imported Fruit Skins from which the
Essential Oil has been extracted.

Arthur P. Tippet & Co.,

Sole Agents

Montreal.

Toronto.

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY.

BRANDON, MAN.

GROCERIES FOR THE WEST

We will have a car leaving Toronto and Montreal about once a month.

Have you got something you wish to ship in these cars?

We will reship, sell or store for you. Write us.

Wilson Commission Co., Limited
Brandon, Man.

CALGARY.

The Best Salesman

is the Man on the Spot. Don't continue to be Over a Thousand Miles Away from your Buyer. Communicate with us, and have your Business Transacted by reliable Brokers on the Spot.

Excellent Storage Accommodation.

NICHOLSON, BAIN & JOHNSTON

Wholesale Commission Merchants and Brokers

CALGARY, ALTA.

NICHOLSON & BAIN, WINNIPEG, MAN.

HAMILTON, ONT.

Long Distance Phones HOUSE No. 1556
OFFICE 715

Norman D. McPhie

BROKER and
Commission Merchant

OFFICE: 58 KING ST. E. HAMILTON, ONT.

J. W. GORHAM & CO.

JERUSALEM WAREHOUSE
HALIFAX, N.S.

Manufacturers' Agents and Commission Brokers.

WAREHOUSEMEN

Domestic and Foreign Agencies solicited.
Highest references.

MONTREAL

A. J. HUGHES

Wholesale Grocers' Broker, Manufacturers' Agent
and Jobber,

1483 Notre Dame Street
MONTREAL.

Open for few more foreign and domestic agencies.
Correspondence Solicited. Highest References.

H. J. STEVENS

126 BOARD OF TRADE, - MONTREAL

Wholesale Brokerage

Beans, Boiling Peas, Flour, Oats

J. T. ADAMSON & CO.

Customs Brokers
and Warehousemen

27 St. Sacrament Street, Montreal

Tel. Main 778.

Bond 28.

TORONTO.

W. G. A. LAMBE & CO.

TORONTO.

Grocery Brokers and Agents.

Established 1885

C. E. KYLE

WHOLESALE GROCERY BROKER
and MANUFACTURERS' AGENT

27 FRONT ST. E., - TORONTO

Highest references. Commissions solicited.

W. G. Patrick & Co.

Manufacturers' Agents

and

Importers.

29 Melinda St., TORONTO

INDEPENDENT CANNERIES

When you want Independent prices for Canned Goods, phone, wire or write us, as we have some of the best brands in Canada to offer.

W. H. MILLMAN & SONS

GROCERY BROKERS

TORONTO

VANCOUVER, B. C.

J. McA. CAMERON

Manufacturer and Wholesale Commission Agent

Correspondence Solicited

VANCOUVER, B.C. P.O. Box 912

Reference - Bank of Hamilton

The Vancouver Warehouses, Limited

STORAGE

BONDED AND FREE. FORWARDING AGENTS.
Commercial Travellers Tax. We will hold Stocks for you so that you can supply your customers in any part of British Columbia.

Consign your cars to us.
Correspondence invited.

24 GORDOVA STREET E., VANCOUVER, B.C.

VICTORIA, B. C.

Radiger & Janion

VICTORIA AND VANCOUVER

MANUFACTURERS' AGENTS and
COMMISSION BROKERS

Correspondence Solicited. Reference - Bank of British North America, Victoria.

WINNIPEG.

CALGARY STORAGE

In a new brick block centrally located.

Dingle & Stewart

Winnipeg, Man. Calgary, Alb.
COMMISSION BROKERS.

REGINALD LAWSON

MANUFACTURERS' AGENT and
WHOLESALE COMMISSION BROKER

UNION BANK BUILDING

Correspondence
Solicited

WINNIPEG, MAN.

JOSEPH CARMAN

Wholesale Grocery Broker and Manufacturers' Agent
Member Western Wholesale Brokers' Association

Union Bank Block, Rooms 722 and 723

Winnipeg, Man.

Open for good
Canned Goods Agency

Correspondence
Solicited

Stuart Watson

Manufacturers' Agent and Whole-
sale Commission Broker.

WINNIPEG, MAN.

Highest References.

Correspondence Solicited.

GEORGE ADAM & CO.

Wholesale Grocery Brokers and
Commission Merchants,

WINNIPEG, - - MANITOBA.

The big crowd is heading for Western Canada. Get them buying YOUR goods. You can do so by corresponding with US.

Members Western Wholesale Brokers' Association,

CANNED SALMON

1905 PACK

Wire or write us for prices:

Fraser River Sockeye
Skeena River Sockeye
River's Inlet Sockeye
Red Spring S.
Cohoos
Humpbacks

Handsome Labels. Quality first-class. Prices right. We want the trade of eastern retailers who purchase car lots.

NICHOLSON & BAIN, WINNIPEG,

Wholesale Commission Merchants and Brokers.

BRANCH HOUSE:

NICHOLSON, BAIN & JOHNSTON
CALGARY N.W.T.

ST. JOHN'S N.F.

THOMAS B. CLIFT

Broker, Commission Agent, Auctioneer and Notary Public
Commercial Chambers, Water St.

ST. JOHN'S, N.F.

A warm welcome extended to all Heads of Departments and Commercial Travellers from foreign countries.

SALT?

It is not too early to think about your Fall supply. We will be glad to hear from you in reference to it.

VERRET, STEWART & CO.,
MONTREAL

THE PICKLING SEASON

Turns the thoughts toward what to "put up" and brings up the vexing Vinegar problem. There is nothing perhaps regarding which the customer must rely so implicitly on the merchant as the purchase of vinegar. A dealer can secure and hold confidence by recommending

HEINZ WHITE PICKLING VINEGAR

It is distilled from sound grain, and is, therefore, entirely free from the solid particles of vegetable matter which start fermentation in fruit vinegars. This, coupled with the fact that it has the right strength, makes it

BEST FOR PICKLING PURPOSES.



H. J. HEINZ CO.,
Pittsburgh, U.S.A.

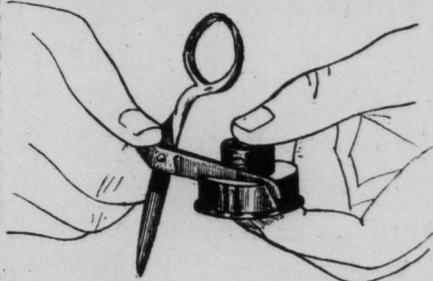
High Ideals in Pickle Manufacture

Only by setting a high standard and staying loyally by it has it been possible to attain and maintain the success reached by

STERLING BRAND PICKLES

Made in Canada by

The T. A. LYTLE CO., Limited
124-128 Richmond St. Toronto, Can.



Rose Automatic Scissors Grinder.

ROSE AUTOMATIC GRINDERS

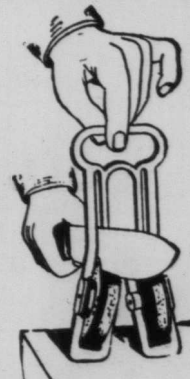
The Rose Automatic Scissors Grinder is neatly finished in nickel, and is a practical, simple and valuable addition to the work-basket. It retails at 50c.

The Rose Automatic Knife Grinder, No. 5, is for household use. It affords a simple, efficient and quick way for putting a keen edge on knives. Any person can operate it without danger. Retail price, 35 cents.

LIBERAL DISCOUNTS TO AGENTS AND DEALERS

Get further particulars from

The Ontario Supply Co., Owen Sound, Ont.



Rose Automatic Knife Grinder, No. 5.

Watch JAPAN TEAS,

study them in the interests of your customers as well as your own.

A drinker of **JAPAN TEAS** is not easily turned away from their use—for the simple reason that they are the **purest, cleanest, healthiest** and **most invigorating** teas made.

WATCH AND BUY

JAPAN TEAS



"It's the merit of the goods that finally wins business."

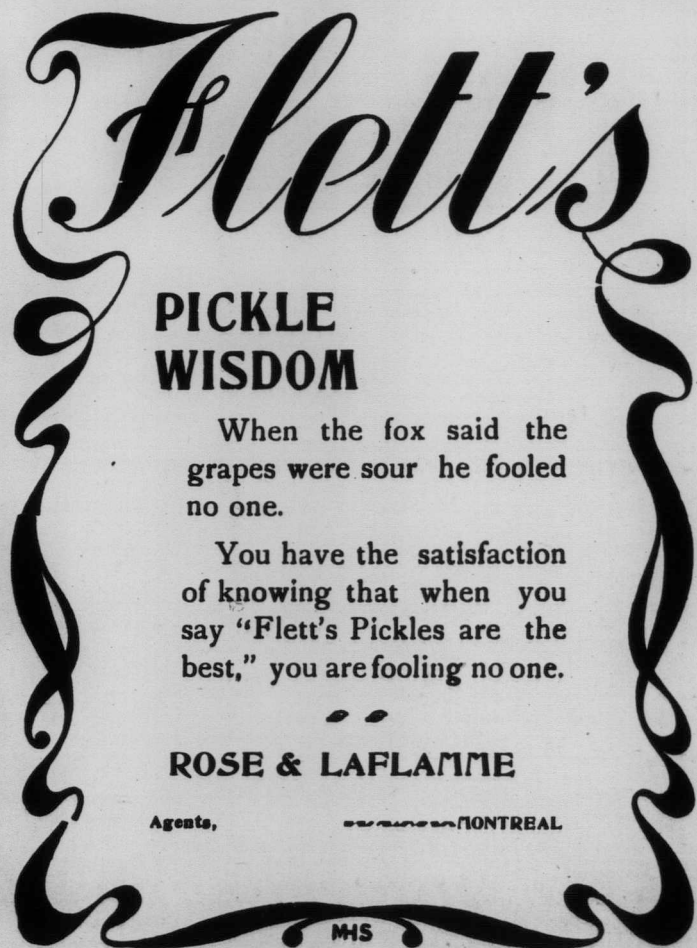


And when you have merit and profit combined what more does a retailer ask?

That's why so many grocers sell

**Paterson's
Worcester Sauce.**

ROSE & LAFLAMME,
Agents, Montreal.



Flett's

**PICKLE
WISDOM**

When the fox said the grapes were sour he fooled no one.

You have the satisfaction of knowing that when you say "Flett's Pickles are the best," you are fooling no one.

ROSE & LAFLAMME

Agents, MONTREAL

MHS

September 8, 1905

W. P. KAUFMANN
19 Caer Howell Street, TORONTO
Analyst & Consulting Chemist

Advice regarding processes of manufacture and technical applications of chemistry.

**They Cost
Something,
Of Course.**

But enough Allison Coupon Books to last a year won't cost as much as the amount you will lose by the carelessness of your clerks in forgetting to "charge up" numerous small purchases; and disputed pass-book entries, where you have to allow your customer's kick, or lose him.



IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by
THE EBY, BLAIN CO., Limited, TORONTO.
C. O. BEAUCHEMIN & FILS, MONTREAL.
WM. T. SLOANE., WINNIPEG, MAN.
ALLISON COUPON CO., Manufacturers.
Indianapolis, Indiana.

THE CANADIAN GROCER

THE PEOPLE OF
JAMAICA

are now buying things in the United States which they ought to buy in Canada. They don't know what we can do. A small advertisement in the

KINGSTON
"GLENER"

might bring inquiries. Better write for rates to

I. G. STEWART, Halifax.

Want Ads.

In this paper cost 2 cents per word first insertion, 1 cent per word subsequent insertions. Contractions count as one word, but five figures (such as \$1,000) may pass as one word. Cash remittance to cover cost must in all cases accompany orders, otherwise we cannot insert the advertisement. When replies come in our care 5 cents additional must be included for forwarding same. Many large business deals have been brought about through advertisements of 20 or 30 words. Clerks can be secured, articles sold and exchanged, at small expenditure.

MacLEAN PUBLISHING CO., Limited
Montreal and Toronto.

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices throughout the Civilized World

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying, and promulgating information no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. Correspondence invited.

OFFICES IN CANADA

HALIFAX, N.S.
OTTAWA, ONT.
VANCOUVER, B.C.

HAMILTON, ONT.
QUEBEC, QUE.

LONDON, ONT.
ST. JOHN, N.B.
WINNIPEG, MAN.

MONTREAL, QUE.
TORONTO, ONT.

THOS. C. IRVING, Gen. Man. Western Canada Toronto.



Lipton's Jellies are put up in tablet form—simple calves-foot jelly combined with the fruit juices.

NOT A POWDER

No Poisonous Dyes
No "Medicated" Taste

There is money in handling this line because it repeats so quickly—and the prices are right.

Try a sampling order from your jobber, or write about it to the Canadian agent.

J. S. CREED,
163 UPPER WATER ST., HALIFAX, N.S.
or
BOARD OF TRADE BLDG., MONTREAL.

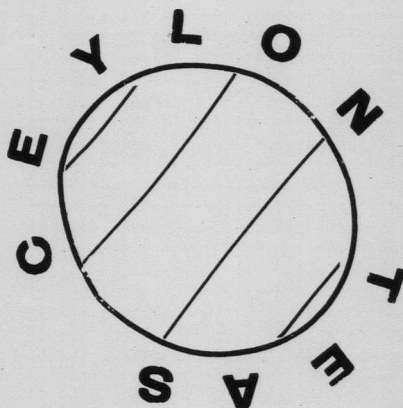


GREIG'S
WHITE SWAN
Jelly Powders

All true fruit flavors—High-grade and dependable in every respect.

THE ROBERT GREIG CO., LIMITED
White Swan Mills, TORONTO

Around the Globe



CEYLON TEAS are globe-trotters. Where there are people there are **CEYLON TEAS**. Those who drink them know "why." Those who sell them know "why." There is not a grocer in this country who wouldn't bank on

Ceylon

Teas

for the next twenty-five years—absolutely sure they are going to stay. Take your own business. How many years have you been with **CEYLON TEAS**? Have to count the fingers on both hands? Look over your order book, too. See how your sales have kept pace with the years. While **CEYLON TEAS** have been capturing the world's trade, they have been increasing in your store. Good sign this, shows you are a hustler, know what to hustle for—Teas with a long lease of life. Keep up the Ceylon acquaintanceship. No foot-in-the-coffin-teas for you.

Red Feather Tea

Interest in this line has grown immensely of late, and publicity given at Toronto Exhibition will stimulate demand.

Black, Green or Mixed, 1-lb. and 1-2 lb. packages.

JOHN SLOAN & CO.

TORONTO

BELLEVILLE

WATSON, BOYD & CO.

TRINIDAD, B.W.I.

COCOA, COMMISSION AND GENERAL MERCHANTS

Dealers in

Canadian,
American
and Eastern Produce

Consignments

Promptly Attended to.

Correspondence
Solicited.

Cable Address: BOYD--TRINIDAD.

CODES USED: Lieber's, A B C, 5th edn
A1—Premier
and Standard Shipping

Announcement

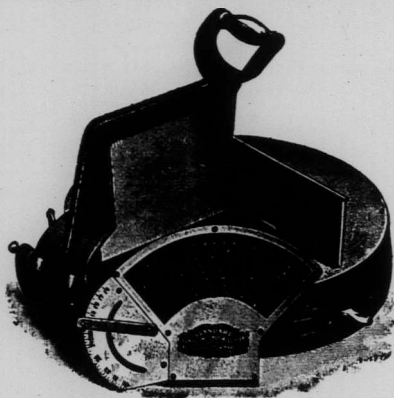
We beg to announce to the Grocers of Canada that owing to the rapid increase of our business and the large and increasing demand for Walker Bin Fixtures we have found it necessary to add to our factory facilities and have purchased a larger and better equipped plant in the Town of Berlin, where, with the most modern machinery, experienced workmen and every facility necessary to our special line of manufacture, we will be able to give more prompt attention than heretofore to all orders for Modern Grocery Store Fixtures.

Write for illustrated booklet of Walker Bins.

The Walker Pivoted Bin and Store Fixture Co.

Head Office: 516 Board of Trade, TORONTO, ONTARIO

THE STANDARD



Computing Cheese Cutter
INSURES PROFITS
IN CHEESE

- 1.—It cuts to accurate weight.
- 2.—It computes precise money value.
- 3.—It cuts without waste.
- 4.—It preserves the cheese.

Every grocer can afford it.

No grocer can afford to be without it.

Price and Terms Right. Write for Folder

THE WALKER PIVOTED BIN
AND STORE FIXTURE CO.,

516 Board of Trade Building, - TORONTO

In the Lead

YORK

Metal Polish for bicycles, fire-arms, candlesticks, door plates, etc. Liquid or paste. Quick, clean, brilliant. 10c. and upwards.

Sample Free.

ANGLO-CANADIAN SUPPLY CO.
3 Wellington St. E., TORONTO



REFRIGERATORS
FOR BUTCHERS AND GROCERS.
EUREKA REFRIGERATOR CO. TORONTO, CAN.

A Test

Will you try an order of

SYRUP OF MALT

(A Cough Cure)

or

EXTRACT OF MALT

(A Tonic)

and see for yourself?

GEO. SLEEMAN, Guelph, Ont.

COMMON SENSE

KILLS { Roaches and Bed-Bugs
Rats and Mice

All Dealers and 381 Queen St. W.
TORONTO, ONT.

Dealers find Common Sense a very good seller for the reason that it gives general satisfaction and each customer tells others about same.

Write for prices.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Pickling Season

Why is Purnell's English Pure Malt Vinegar superior to all others? BECAUSE it is brewed from the finest selected malt and absolutely free from any added acids or admixtures, which are so injurious to the human system. ORDER TO-DAY.

Purnell's English Pure Malt Vinegar makes delicious pickles and delightful salads.

Purnell's Sauces and Pickles are on top for quality.

PURNELL, WEBB & CO., Limited, - Bristol, England.

Established 1750.

Write to our Agents for Prices and Samples.

Charlottetown, P.E.I.—Horace Haszard, S. Side Queen Square
St. John, N.B.—Robert Jardine.
Montreal, P.Q.—A. J. Hughes, 1483 Notre Dame Street
Vancouver, B.C.—C. E. Jarvis & Co., Holland Block

Halifax, N.S.—E. St. G. Tucker, 1 Bedford Row
Toronto, Ont.—J. Westren, 630 Ontario Street
Winnipeg, Man.—Ashley & Thompson, 159 Portage Ave. E.
Hamilton, Ont.—Bickle & Greening

General Groceries, Provisions Spices, Teas, Coffees, Etc.

STATIONERY DEPARTMENT

We carry one of the best assorted stocks in school supplies, such as Scribblers, Exercise Books, Pencils, Pens, School Bags, Pencil Boxes. It will pay the general store-keeper to buy these articles from us. They need not order in large quantity, our prices are low, no heavy expense to carry the line.

SMALLWARES

of all kinds, we are always adding new lines, and prices lead. We import them all from manufacturers direct.

PATENT MEDICINES

all well known preparations at lowest prices.

We Are Reliable

S. J. MAJOR, LIMITED

Wholesale Grocers and Wine Merchants, - OTTAWA

P.S. - We take produce at current prices in exchange.

PARADISE AND HAYCASTLE CURRANTS

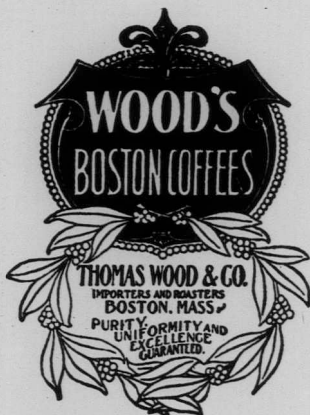
Greece's finest productions. Grown in a specially favored district. Imitations and the "just as good" kind are legion.

You don't need an imitation when you can get the genuine. Your customers are pleased, your trade and profits increased, by handling Paradise and Haycastle Currants.

SOLE AND ONLY AGENTS FOR CANADA

W. H. GILLARD & CO., HAMILTON,

Wholesale Grocers, Tea and Coffee Importers.



ON GUARD

It may be a good idea to close the door after the horse has disappeared. Cut you loose your horse all the same; and once gone, he may never come back. In like manner the Grocer's trade "makes itself scarce" unless properly protected. Place a good faithful guard on duty at the doorway. The strongest detail you can select is

WOOD'S COFFEES

CANADIAN FACTORY AND SALESROOM
No. 428 ST. PAUL ST., - - MONTREAL.

One Sale Missed

May Mean One Customer Dismissed

Mathieu's NERVINE POWDERS

are just as much a specific for Headaches and all other Nerve pains as bread is a specific for hunger. They are largely advertised, contain the greatest number of powders in each 25c. package, and the greatest amount of cure in each powder. We will be glad to send you a sample package to try among your own family friends.

With the approach of Fall do not fail to complete your stock of

Mathieu's Syrup of Tar and Cod Liver Oil

Colds and Chills appear suddenly, Mathieu's Syrup will disappear from your shelves just as quickly.

J. L. MATHIEU CO., Limited

Proprietors

Sherbrooke, Quebec

A "SOAP" SNAP

200 Boxes White Castile and
Oatmeal Soap—Twin Cakes.

**The Famous "Crown" Brand
Quality Unexcelled.**

SPECIAL PRICES TO CLEAR.

Warren Bros. & Co.

35-37 Front St. East

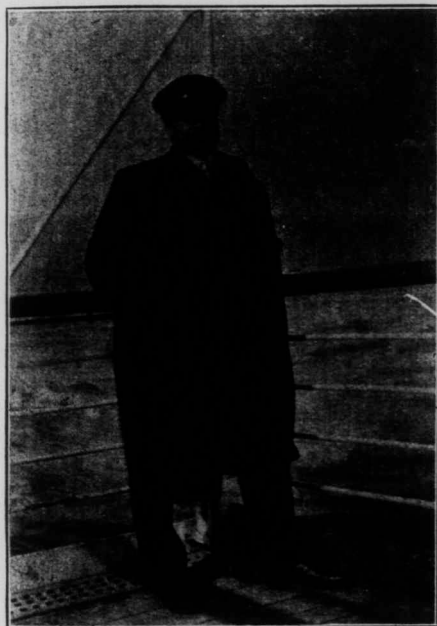
Toronto

CANADIAN MANUFACTURERS IN ENGLAND

By W. L. E.

CANADA'S OPPORTUNITIES IN GREAT BRITAIN AND FRANCE

ONE thing that impressed me a great deal while in Great Britain with the Canadian Manufacturers' Association was the unique position that Canada at present occupies in both Great Britain and France. To both countries Canada is attached by the ties of kindredship. In Great Britain they refer to Canadians as brothers; in France as confreres. Great Britain welcomed us with open arms, and entertained us for about four weeks in a most lavish manner. In France our official visit was confined to four or five days. The possibilities of entertainment were, in consequence, more limited than in England. But



President George on deck.

the welcome was none the less cordial. During the four or five days they provided all the entertainment and pleasure that we were capable of digesting. And running through the public and private remarks of business and public men of France with whom we were brought in contact were sentiments warmer and deeper than we dreamed of. In Great Britain sympathy toward Canada is based on what we are politically in relation to the Motherland; in France on what Canada once was politically in relation to that country. Then on the top of it all is the entente cordiale between Great Britain and France.

Naturally, in view of the sentimental relationship between Canada and Great Britain and France, the conditions are happy for the extension of trade between



In this group will be seen Messrs. T. H. Estabrooks and R. D. Emmerson, St. John, N.B., Mr. H. P. Allen, London, Ont., J. W. Scott, Mount Forest, and P. Clarkson, Montreal

these two countries and the Dominion. Wherever we went in Great Britain or in France evidences of an interest in Canadian trade matters were to be seen. Naturally, their first thought was Canada as a customer; but there was also expressed a pronounced desire to purchase Canadian products.

Travel the wide world over and I do not believe there is any country in the world whose prospects for increased



In this group can be seen Messrs. J. P. Steedman and G. W. Sweet, Hamilton, E. J. Davis, Toronto, C. D. McAlpine, Halifax, Mr. W. W. Thompson, London, is showing his back.

trade with other countries are as bright as those of Canada with Great Britain and France. In other words Canada is in the position of having customers

abroad who are actually desirous of giving her products a preference as long as quality and price — and particularly quality—are right.

* * *

Under these circumstances it is obviously the fault of Canadians themselves if the opportunity offered is not grasped. It is true our export trade with what might be termed Canada's two mother countries has grown rapidly during the last ten years, that with Great Britain showing an increase of over 70 per cent. and that with France about 90 per cent.; but the difference between what these countries buy and what we can sell them is very great. What we supply is merely a "drop in the bucket."



Messrs. Allan and E. J. Davis, Toronto, and R. D. MacDonald, London.

Canadians are by no means unaggressive; but it dawned upon most of us while abroad that there was room for more aggressiveness. The field is there. What it wants is cultivation. The quality of the merchandise we send across the ocean is not always as uniform as the tastes of the people demand, and particularly those of the British people. Possibly there are some who may be inclined to pooh-pooh this idea. But seeing is believing. And some of us saw and believed. Then there must be promptness in filling orders and in answering correspondence. There is sometimes good and sufficient reason for not being able to promptly fill orders; but there is

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH

IN
CAKES
WELL KNOWN AND RELIABLE.

IN
TINS
GUARANTEED TO THE TRADE

DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY

DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

no excuse for neglect in answering correspondence. It causes irritation, and irritation is not good for business. We often hear complaints on this side of the Atlantic in regard to the disinclination of manufacturer in Great Britain to adapt themselves to the requirements of the Canadian market. One of the complaints of importers in Great Britain against some of the manufacturers in Canada is of a similar character. I know of the representative in London of one large Canadian concern who is taking a trip to Canada nearly altogether for the purpose of trying to instruct his principals in ways and means of meeting the requirements of the British trade. Another has but recently returned to Great Britain from a similar mission. If those in Canada who are unconcerned about such matters were conscious of the concern a great many people in Great Britain have who wish to see the development of trade between the Mother Country and her colonies, they would awake to their duty in the matter.

* * *

One of the first things Canadians should do who desire to do business with Great Britain, or who are ambitious to do more with that country than they are now doing, is to make a journey there. Get into touch with the men with whom they want to do business, listen to their suggestions and learn from personal contact and observation what the actual requirements of the market are. It is only by this way they can become cognizant of the actual situation. They can never learn by correspondence or through other persons. They must see and learn for themselves; and it is the easiest and cheapest way in the long run. Their ways are not our ways any more than ours are theirs. And with customers so promising it is folly indeed not to learn how we can best please them.

BUSINESS NOTES.

J. S. IRELAND, Mount Forest, Ont., is expecting to make considerable change in his store. When completed it will probably be one of the best equipped stores in the district.

A new flour mill is under construction at Langham, Sask.

The flour mill of J. P. McDougall at Maxville, Ont., has been burned.

Walkers' Pure Candy Co. have been registered as confectioners, Montreal.

A new flour mill is being built at Melfort, Sask., by Turner & McMichael.

A. Ramsay & Co., general merchant, Birnie, has advertised business for sale.

E. W. Clarke & Sons, produce and fish merchants, Ottawa, are offering business for sale.

Prince Bros., general merchants, Battleford, are opening a branch at North Battleford.

The Estavan Grain Company of Estavan, Man., is building a 30,000-bushel elevator at Bimfait.

Pickel & Johnston, general merchants, Battleford, are opening a branch store at North Battleford.

The Melita Roller Mills Co. of Melita, Man., is overhauling its mill and adding a new bolting system.

The Goldie Milling Company has just completed a private trunk 'phone line from Galt, Ont., to Ayr.

Furtney & Oliver of Flesherton, Ont., have leased the grain elevator of F. A. Metcalf at Burford, Ont.

A new flour mill and grain elevator will be built at Vonda, N.W.T., by Jas. Mack of Prince Albert, N.W.T.

The Alberta Milling Co., Ltd., has placed its contract for a new flour mill and elevator at Edmonton, N.W.T.

The bakery of Wm. McGaughey, grocer and baker, Pembroke, was slightly damaged by fire. He carried no insurance.

R. Lennarchand has opened a new store in Deggendorfer block, Edmonton, for the sale of fruits and confectionery.

The Royal Flour Mills Co. has begun work on the construction of its large flour mill at River la Seine, St. Boniface, Man.

The directors of the Sayre & Waverly Milling Co. of Sayre, Pa., at a recent meeting decided to build a large flour mill at Sayre.

The Griswold Milling Co., Ltd., of Griswold, Man., are building another elevator of 65,000 bushels' capacity in connection with their mill.

A new flour mill will be erected at Red Deer, Alta., by the Hall-McNabb Co. Its estimated cost is \$40,000. The town

gave a loan of \$10,000, exemption from taxes for ten years and a free site.

S. P. Hodgson, of Swan Lake, Man., has placed a contract with the Willford Manufacturing Co. for a 100-barrel flour mill and 30,000-bushel grain elevator.

A party of grain buyers and financial men of Winnipeg, Man., left that city recently on a special train for a trip looking over the Northwestern wheat fields.

Jos. Kidd's flour mills at Prince Albert, N.W.T., were destroyed by fire on August 20. The loss, which is estimated at \$25,000, was insured for only \$15,000.

J. M. Robb has started work on his new flour mill at Boissevain, Man. It will have a capacity of 250 barrels daily, an increase of 100 barrels over the old mill.

J. P. MacDougall's grist mill at Maxville, 40 miles southeast of Ottawa, was destroyed by fire. The loss is estimated at about \$5,000, with \$3,000 of insurance.

Marshall Green & Co., Orangeville, are moving into their new premises. It is an imposing building of three stories and will be conducted as a combined grocery and dry goods store.

The Ninga Milling Co., of Ninga, Man., has filed articles of incorporation with a capital stock of \$35,000. The incorporators are J. D. Fisher, S. M. McKinley and G. T. Robinson.

The Sarnia Cereal Company of Sarnia, Ont., has been incorporated with a capital stock of \$20,000. The provisional directors include Peter Clark and W. H. Hill of Sarnia and G. S. Podger of Toronto.

Two new elevators will be built at Wetaskiwin, Man., this fall. One will be built by the Western Milling Co., Ltd., and one by the Alberta Pacific Elevator Co. This will make six large elevators for the town.

The Anchor Cereal Co. of Winnipeg, Man., has been incorporated with a capital stock of \$150,000 to manufacture cereals, etc. The directors include Malcolm Leitch and A. J. Leitch of Oak Lake and F. E. Hatch of Winnipeg.

The Frontenac Cereal Co., Ltd., of Kingston, Ont., have erected a new mill adjoining their original plant, which will be used exclusively for the manufacture of their cereal food, "Orange Meat." The new mill, which has four stories and basement, will enable the company to

WATER GLASS

The new *Egg Preserver* is put up in tins—the contents dissolved in one gallon of water is sufficient to preserve 120 Eggs. Our price is \$12 00 per gross. Try a quarter-gross We know the eggs will keep good all year round if packed fresh, having tested same last year.

LUCAS, STEELE & BRISTOL, HAMILTON.

New Arrivals . . .

- King Oscar Sardines $\frac{1}{2}$'s**
- “ “ “ $\frac{1}{4}$'s in Tomato**
- Bjelland's Fish Balls**
- “ Fillet of Herring in Oil**
- Kipperines in Tins**

All fine goods, attractive packages and quick profit-paying lines.
Our travellers have samples and prices.

JAMES TURNER & CO.
HAMILTON, ONT.

MINTO BROS.,

Telephone Main 353

F. J. WHITE,
Manager

DIRECT TEA IMPORTERS AND BLENDEES

Thirty years successful wholesaling and thirty years of continually pleasing the people is our record. We are still going ahead—branching out and making new customers and friends. We thank the many who favored us with a visit and orders during the Exposition, and to those who were unable to get to Toronto we should be glad to submit you samples by mail for your decision. Close buying enables us at all times to give our customers the benefit.

Write us for your wants

Warehouse and Salesrooms. **55 Front St. East, TORONTO, CANADA**

C. & B. CANDIED PEELS

Lemon, Orange, Citron, Mixed

7-lb. Boxes

THOMAS KINNEAR & CO.

Wholesale Grocers = = TORONTO and PETERBORO

FALL IMPORTATIONS

To Arrive About October 15th

Roquefort (Societe)	
Per Fardeau, (four cases)	Per lb. \$0.27
Per case (12 cheese)	.28
Per ½ case, (6 " " "	.29
Per cheese,	.31
Gorgonzola	
Per cheese	.22
Gruyere (Swiss)	
Per tub, (4 cheese, 150 lbs. each)	.22
Per cheese	.23
Cuts (less than one cheese)	.24
Edam	
Per case	
Per case, 12 cheese in foil, (about 4 lbs)	\$9 00
Pineapple	
Seven cheese in case,	4.00
Camembert	
Per dozen,	3.00
Limburger	
Imported,	Per lb. \$0.17
English Stilton	
Six in case,	.27
Per cheese,	.28
Cream Cheese	
"Eagle" Brand (12 in box)	Per box \$2.30
Neufchatel	
"Crown" Brand, (25 in box)	\$1 00
Oka	
Per cheese,	Per lb. .25

Also a choice selection of Canadian Cheddars, Flats and Stiltons, white and colored.

ORDER NOW

A. F. MacLAREN IMPERIAL CHEESE CO.
LIMITED

IMPORTERS AND EXPORTERS OF
Foreign and Domestic Cheese
26 Front Street East
TORONTO.

manufacture more flour, cornmeal, etc., in the old plant.

The town of Kenora, Ont., has secured a lease from the Ontario Government, of the east channel of the Winnipeg river. Arrangements will now probably be made with the Maple Leaf Flour Mill Company for the erection of a large flour mill there.

Ault Bros. of Aultsville, Ont., have filed articles of incorporation, with a capital stock of \$40,000. They have taken over the business of I. R. Ault & Sons, millers, at that place. The incorporators are C. S. Ault and A. E. Ault of Aultsville, A. W. Ault of Ottawa and others.

FOOD ADULTERATION.

ARTEMUS WARD sends the following sensible letter on the subject of "Food Adulteration" to an American contemporary:

"In my opinion all pure food legislation menaces the retail grocer. The common law should be sufficient protection in cases of any injury arising from adulteration.

"Special protection may be necessary in the case of milk, but even there the rapidly increasing information on the part of even the poorest people largely offsets this necessity. The specific gravity tests sometimes produce ridiculous results when the large yield of a Holstein cow falls below the test, although it is absolutely pure, and when the family physician practically always insists that the pure milk should be reduced in strength to help the infant's digestion.

"I say that all pure food legislation menaces the retail dealer. He is absolutely a middleman, in nine out of ten cases unaware of the real character of the mixtures which he sells, and yet no matter how a pure food law may be framed its annoyance will surely fall on the retailer's head.

"There may be, there doubtless are, frauds committed in the matter of adulteration, but they are as nothing to the fraudulent intent which creeps into every pure food bill. The axes that are ground in this connection would supply an immense lumber camp.

"Modern food must be mixed, and by far the greater part of it is improved by the mixture. The farmer colors his butter to please the consumer's eye, and then roars that any article colored to imitate butter is a fraud. Chocolate is said to be adulterated by people who think it grows on trees wrapped in blue paper with yellow

labels. The most delicious of our foods from the malted breakfast cereals to Huyler's candies, are judicious mixtures, and are yet susceptible to the nosing interference of inspectors and others under the proposed pure food laws.

"A law against poisonous adulterations might be an advantage, but I believe the common law will cover that, and years of experience with the question has shown me that if the farmer's opposition to oleo-margarine was left out of the discussion, and the envy of a few rival manufacturers ignored, and the terrible adulterations discovered in pepper, mustard, and other spices were eliminated, the scarecrow of food adulteration would not amount to two sticks.

"The manufacturer's self-interest prevents him from using dangerous adulterants, and if he cheapens his products by some simple healthful process, it is the public that is to blame for cheap things."

TEA AS A TRADE HOLDER.

TO young grocery clerks, who are apt to think that any fellow can run a grocery store, and that the day for studying "points" is passed, the following twelve "pointers" may be of interest. The trade is getting aroused to the importance of technical education. Food products are being compounded on the latest lines of science, and the man who wishes to handle them successfully must be equal to them in full acquaintance and knowledge. To begin with tea is an excellent idea. Tea is the grocer's staple; it is also the most popular beverage of the age, and perhaps the least understood.

In connection with the recent grocery exhibition given by the South Wales Grocery Associations, S. R. Cuthbertson was awarded a gold medal for the best points on "How to Retain Tea Trade," as follows:

Study tea; really become a tea specialist, and then advertise this for all it's worth.

Leave no doubt that you have as good value to offer the public as any of your competitors, and better than the majority.

Taste at regular intervals some of the leading blends.

Make a leading line at a price suitable for your particular district and push it.

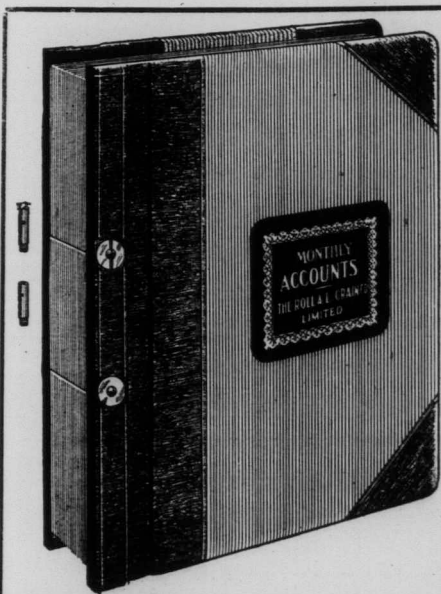
Consider ultimate profit first and immediate profit afterwards, recognizing that a big percentage of profit on cost

When visiting the City, we cordially invite you to make your downtown headquarters at

36 YONGE STREET

Our staff and services are at your disposal.

THE DAVIDSON & HAY, LIMITED
WHOLESALE GROCERS, TORONTO



Monthly Account System for Retail Trade

In answer to our inquiry from one of the largest departmental stores in Montreal, who are using this system, this is their answer, viz :

"Briefly, we find the Loose-Leaf System of handling accounts a very satisfactory one. We have seven Ledgers containing about 5,000 running accounts, and a large number of petty's."

Ellis Bros, grocers, of Ottawa, write as follows :

"We have been using your Monthly Account System in our grocery business for the past four years. It has given the utmost satisfaction and is way ahead of the old-time system. Its greatest feature is in always having accounts ready for rendering."

"We heartily recommend it to any concern wishing to be up-to-date."

"ELLIS BROS."

WRITE FOR PARTICULARS.

The Rolla L. Grain Co. Limited
Ottawa, Canada

BRANCH OFFICES:

Toronto, Montreal, Winnipeg

per pound won't do in these days of keen competition.

Sample regularly any customer whose tea orders you don't get; persistently with varied blends if a competitor has pleased their taste and you have not.

Advertise, judiciously, originally, and systematically. Make your local newspaper advertisement unique in style. For circularizing scorn cheap paper and in-different printing.

Don't be contented with a stationary output; find out the reason it don't increase; remove the cause.

Store with care, display in a noticeable manner in shop; use attractive wrappers.

Compare frequently your own blends with neighboring competitors, especially those of the big companies. Don't sell a tea inferior to theirs.

Secure advantage gained in paying cash for all teas bought.

Stock the best known of proprietary teas, but see that your own teas are the best value, and don't be too modest in proclaiming this fact—be sure it is a fact. If, however, you see a customer has a prejudice and will have a particular pack, let her have it; if you don't someone else will. Always show a few packets of tea in window ticketed, now and again put a tea window in. Occasionally exhibit prominently a really high-class tea at a good high figure.

PRESERVED MILK.

After several years of practical experimenting and testing, a Scandinavian specialist has succeeded (writes a correspondent) in perfecting a new process for transforming milk into an absolutely soluble powder, which retains not only the ingredients of fresh milk (excepting the water), but also its taste and appearance. It would really seem as if this difficult problem had at last been satisfactorily solved, which assertion is borne out by the fact that the navy of the country in question has given the small factory where some experiments have been carried on, and where rational manufacture has taken place on a small scale for some time, several repeat orders absorbing the whole output. After two years' keeping the milk powder retains its solubility and fresh taste; nor does storage in a comparatively high temperature seem to interfere with its good qualities. The powder, which is absolutely free from any preserving substance, is patented all over the world.



UPTON'S

ORANGE

MARMALADE

is the old reliable brand. Many have imitated but none have equalled Upton's.

Pickling Spice Quality

depends (1st) on the use of the best clean whole spices.

(2nd) on the proper proportion of each spice to bring out the best results.

S. H. & A. S. Ewing's "PRINCE OF WALES" Brand exemplifies these qualities and is put up in attractive open-face cartons, by the reliable firm,

S. H. & A. S. EWING,

ESTABLISHED 1845.

Montreal Coffee & Spice Steam Mills,

53 & 55 Cote St., Montreal
Cor. LaGauchetiere St.

THE SELLING OF LAUNDRY BLUE



may appear a small thing to you and the yearly turn-over unimportant Try and keep a tab on your sales by handling the Best Blue made in Canada or out of it.

"BLUEOL" The "Never-streak Blue

—the result will surprise you.

It pays you better than any other Blue.

It pleases your customers better than any other Blue.

It is the only real satisfactory Blue made.

Order through your jobber. If he hasn't it, write us direct.

J. M. DOUGLAS & CO.,

MONTREAL

REMEMBER
THESE
BRANDS



"JOSE SEGALERVA"

Malaga, Spain

MALAGA TABLE RAISINS
" LOOSE MUSCATELS
" SEEDED RAISINS

"ABEL" BRAND

VALENCIA RAISINS
" ONIONS

"D. CICLITIRA"

CURRENTS

Patras, Greece

FINE FILIATRAS, Cleaned and Uncleaned
FINE AMALIAS, " "
GENUINE VOSTIZZAS, " "

AGENTS:
ROSE & LAFLAMME,
MONTREAL

YOU
CAN
DEPEND
ON THEM
EVERY TIME

SLOT MACHINE TAXATION.

RECENTLY the Montreal City Council passed a by-law by which all slot machines were to be subjected to taxation. The Bode's Gum Co., however, after securing the best legal advice, intend taking procedure against the city to have the by-law rescinded. This firm is confident of the final issue of the case and expect the strong support of all other firms engaged in similar business.

HOW OLIVE OIL IS MADE.

The olives, stones and all, are first crushed in a stone mill run by ox power. The mass of pulp is then transferred in flat wicker baskets to the "torchio," or oaken press, from which the oil oozes into a vat below. The presses at Diavole are very old, elaborately carved with the arms and devices of some early padrone. Tremendous pressure is applied through a primitive capstan arrangement, which the men work by heavy wooden levers, walking round and round on the stone floor in a track much worn by the tread of laboring generations. There are commonly two or three squeezings of the pulp, the product of the first being of the finest quality. But the process, once begun, must be carried forward continuously, lest the oil should spoil in the making. It is finally drawn off into huge earthen jars of immemorial pattern, like those in which the Forty Thieves of the Arabian tale concealed themselves for nefarious purposes. And it stands thus for a week in the adjoining clearing room, called the "chiaratoio," after which it is ready for the market.—From "Life on a Tuscan Farm," by T. R. Sullivan, in the June Scribner's.

DANISH ARTIFICIAL BUTTER.

The Copenhagen correspondent of the Times writes that during the last session of the Danish Legislature "a supplement to the existing law regulating the manufacture and sale of margarine, etc., was passed and will come into force on January 1, 1906." It is enacted that artificial butter and cheese (margarine and margarine cheese) shall contain a substance which does not affect the quality or color of the article, but is easily detectable through a chemical examination. The Minister of Agriculture is empowered to fix the details which are necessary to make this law effective. It is prohibited to manufacture, import, export, pass in transit through this country or sell margarine and margarine cheese which do not comply with this law.

A MACARONI STORY.

A great many stories are in existence about the origin of the word "macaroni" and the invention of the dish so designated. According to one authority, a drunken chef employed by one of the popes was responsible both for the name and the dish. He was preparing a soufflé for the papal soup, and having taken considerably more than a drop too much, he went on stirring the flour until the soufflé was of the consistency of hard tack. The assistant chef, knowing that his holiness was not over patient about things pertaining to the table, ventured to call the attention of his chef to this

fact, and the latter, being a resourceful man, decided to make a paste instead of a soufflé. He waited the result with some anxiety, and responded to a call to appear before his holiness with considerable anxiety. Visions of a stay in the papal dungeons rose before him, and when the pontiff asked, with a smiling face, for the name of the wonderful paste served in the soup, he was too nervous to think of a name. "My caro" (my favorite), he replied at last; and the pontiff, not catching the words exactly, said: "Macaroni? Well, in future never serve me a meal without a dish of macaroni."—Indianapolis Sentinel.

PROMISING B. C. CROPS.

Dr. Saunders, director of experimental farms, is now in British Columbia, having made a tour of Manitoba and the Territories. His report to Ottawa by telegram is given herewith, and gives in few words his view of the crop conditions:

"Agassiz, August.—Crops throughout British Columbia are good. Hay very heavy and well saved. Oats, barley and peas good and mostly harvested. Apples, plums and pears generally good. In some localities crop heavy. Potatoes and corn equally promising. Crops on Experimental Farm very good."

The reason is not hard to find

Grocers handling "KOLONA" PURE CEYLON find a steadily increasing trade among their customers who prefer quality rather than price

TEA

Do Yours?

What One Grocer Says:

RETURNED
SEP 8 1905
To Owner
cut Book 39



DEAR SIRS,
We would like you to ship us some more "Kolona" Tea.

1 case 40c. Black, 1-lb. pkgs.
1 " 25c. " 1-lb. "
1 " 25c. Mixed 1-lb. "

We are having quite a run on "Kolona" Tea. The other stores handle —, and we are more than holding our own with "Kolona." It gives good satisfaction.

Yours,

THE QUALITY HAS NEVER BEEN EXCELLED.

It is the result of life-long study of Tea Experts.

ORDER AN ASSORTMENT FOR A TRIAL.

Sold only in Lead Packages. Packed in Six Grades. Each grade representing the acme of quality of its marked value.

25, 30, 40, 50, 60 and 80c.

— ½ and 1-lb. Packages. —

BLACK — MIXED — GREEN

—IF YOU HAVEN'T STOCKED IT, WRITE US FOR OUR SPECIAL SELLING PROPOSITION.

THE EBY, BLAIN CO., LIMITED
TEA IMPORTERS AND WHOLESALE GROCERS
TORONTO

Fresh and Cured Fish

A NEW LINE.

The new line of kippered herrings placed on the market by J. W. Windsor, Montreal, is a radical departure from the generally known style of similar goods on sale with the grocery trade. The shape of the can is oval; unlike the others, it has no labels, but is encased in a carton, bearing the designation of goods and the brand "Ice Castle," with packer's name and address of fishery. This style of package is most attractive, and as a convenience in packing and for counter and shelf display should appeal to jobber and retailer alike. The quality of the fish is excellent, as The Grocer can vouch from experience, and Mr. Windsor is to be commended for bringing such an excellent product of the Maritime Provinces in such unique style to the attention of the Canadian trade. The industry is one in which Mr. Windsor is largely interested and another "Made in Canada" article may safely be launched to advertise the excellence of Canadian pro-

ducts in general, and the merits of Maritime Province sea foods in particular.

OYSTER SUPPLIES.

Mr. F. T. James of the F. T. James Co., Limited, Colborne street, Toronto, has just returned from a ten days trip to New York State. He reports that the fish trade was flourishing everywhere he called, and especially so at New York City. He has succeeded on behalf of his firm in fixing a contract whereby they will receive the output of two of the best oyster planters on Long Island Sound. They expect by this contract to overcome the difficulties experienced in previous seasons of getting a regular and reliable supply of oysters.

FISH NEWS.

A considerable quantity of fresh mackerel was shipped from Nova Scotia to Boston by boat and rail last week. The price paid for them in the Province was 8c. each.

A shipment of salmon, the first of the salted variety ever forwarded south, has just been dispatched from Victoria, B.C., to Australia. Formerly only Spring salmon were cured in this manner. This innovation in sockeye salmon has been introduced by Findlay, Durham & Brodie, quite recently.

A number of salmon were lately caught at Richibucto, N.B., having the peculiar black marks upon them which distinguish the Restigouche salmon from those of other waters. The salmon usually caught at Richibucto are those of the Miramichi River in their markings. These are evidently the first fruits of the salmon hatchery which has been in operation for several years upon the Restigouche River.

The fish warehouse of E. M. Boutilier, at Halifax, was damaged on Friday last by fire to the extent of \$5,000. This is unfortunately the second time this firm has been burned out within twelve months. In addition to the loss of the building, some \$3,000 worth of salmon and empty barrels were consumed by the flames, and a \$500 refrigerator.

In Newfoundland when "fish" is mentioned in a general way reference is invariably made to codfish.

In B. C. and the west when reference is made to "fish" salmon is invariably meant.

As breath is to life, profit is to business. The better goods you sell the more customers you will have. Hence the greater the profit. Your Coffee Department should be one of the most important in your store. You can put new life into your business by selling Chase & Sanborn's high-grade Coffees.

CHASE & SANBORN

The Importers, Montreal

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Season 1905

HORSE SHOE SALMON



TRADE MARK REGISTERED

ALSO

SPRING SALMON—"Columbia" Brand.
COHOES—"Tiger" Brand.
PINKS—"Sunflower" Brand.
"Jacques Cartier" Brand.

PACKED BY

J. H. Todd & Sons

Victoria, B.C.

Wholesale buyers can obtain quotations from
Geo. Stanway & Co., Toronto, for Ontario. C. F. Thompson, Winnipeg, Manitoba.
W. S. Goodhugh & Co., Montreal, Quebec. J. Hunter White, St. John, Lower Provinces.

COLES Electrically Driven Coffee Mills.

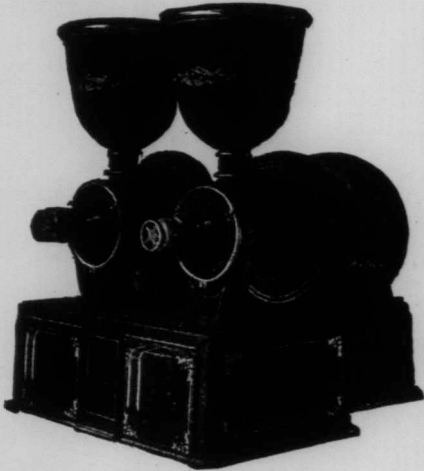
GRANULATOR. PULVERIZER.

Single and Double Grinders

Pulverizing and Granulating

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders and saving current.

Our Grinders Wear Longest



No. 65

Height, 29 in. Length, 33 in. Width, 23 in. Weight, 275 lbs.

GRINDING CAPACITY.

Granulating 2 pounds per minute. Pulverizing 1/2 pound per minute.
Capacity of Iron Hoppers, 5 lbs. of Coffee.

We make 25 other styles and sizes of Grocers Counter Mills, Floor Mills and Electric Mills. For Prices, Terms and Discounts, address

COLES MANUFACTURING CO.,
Nos. 1615-1635 North 23rd St. PHILADELPHIA, PENN., U.S.A.

AGENTS:
Todhunter, Mitchell & Co., Toronto. Dearborn & Co., St. John, N.B.
Forbes Bros., Montreal. Gorman, Eckert & Co., London, Ont.



"Arrow" Brand.

THE NAME SUGGESTS THE QUALITY

"RICH and JUICY"

ALWAYS MAKES A HIT

THE TWO MOST ARTISTIC LABELS } of SALMON
THE TWO FINEST QUALITIES }

All retailers should stock these brands. They always please.

WHOLESALE AGENTS

Toronto, - - -	- - - Chas. E. Kyle	Halifax, - - -	- - - Grant, Oxley & Co.
Montreal, - - -	- - - J. Alex. Gordon & Co.	Kingston, - - -	- - - D. Stewart Robertson & Co.
Quebec City, - - -	- - - Joseph Winfield	Ottawa, - - -	- - - J. Moffat Ross
Hamilton, - - -	- - - Alfred Powls	Winnipeg, - - -	- - - Ashley & Thompson
London, - - -	- - - D. C. Hannah	St. John, - - -	- - - J. Hunter White

ANOTHER YEAR COMING

is always a good thing to keep in mind. We had it in mind last year when we were putting up **Old Homestead Brand Canned Fruits and Vegetables**, and this year we are

REAPING THE BENEFIT

in increased orders from all quarters where our goods were sold last year.

We still have this thought in mind and are putting up only the very choicest fruits and vegetables.

OLD HOMESTEAD BRAND

with us stands for **quality**. Old Homestead Brand is rapidly coming to stand for **quality** with the public.

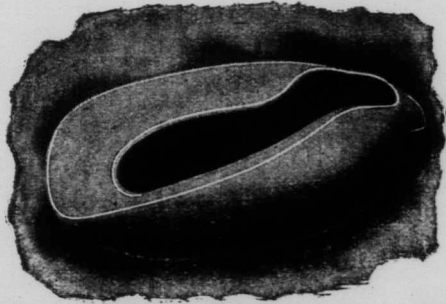
We want every grocer in Canada to prove our claim for himself. Try **a five-case order or a one-case order**.

Ask your wholesaler for the Old Homestead Brand. Small or large matters little for the first order. We want your confidence and are going the right way about it to deserve it.

The Old Homestead Canning Co.
Picton, Ontario

Drop us a card for a sample of our Corn and Tomato Labels.

The Comfort



Bed and Douche Pan

Made in Yellow-Ware and thoroughly Vitrified

The most Comfortable and Sanitary Bed Pan ever made

Recommended by all Physicians and Trained Nurses

MANUFACTURED BY

R. Campbell's Sons

HAMILTON POTTERY

HAMILTON, ONT.

Grocers

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 Special attention to mail or phone orders.
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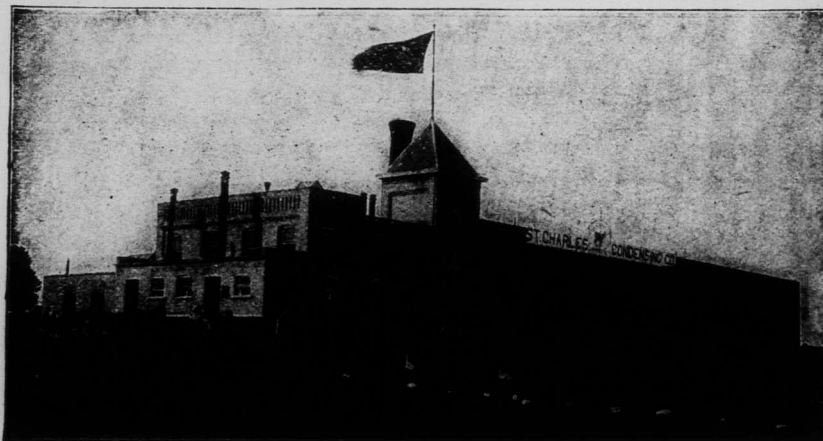
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INGERSOLL, CANADA-FACTORY.

AN EASY ONE.

Added to our splendid assortment of
GOLD MEDALS.

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 EVAPORATED CREAM**

given Highest Award at World's Fair St. Louis, Mo., 1904. Proven the purest and best. and for many purposes **PREFERABLE TO FRESH MILK.** Can be purchased through any wholesale house.

St. Charles Condensing Co.

FROM FAR AND NEAR.

KANSAS millers, with but few exceptions, are urging wheat growers to change their seed by importing genuine Turkey wheat.

A new roller mill is to be erected in Calcutta, India, equipped from England.

Nicaragua has added corn, beans and rice to her free list, effective until December 31 next.

The new "Bobs" wheat of Australia is reported very prolific as well as rust-proof and drought resisting.

The bleaching process seems to have

taken a firm hold on Irish millers, quite a number of whom have put the apparatus into their mills.

The weevil has been troubling some of the southern rice mills. One mill has temporarily abandoned making rice flour on account of the weevil.

The American Cereal Co., of Chicago, has recently placed on the market a new brand known as "Quaker Puffed Rice," which is being widely introduced.

New Zealand reports for 1904-'05 show that 258,015 acres were planted to wheat which averaged 55.38 bushels per acre (9,123,673 bushels).

Japan's total grain crop of all kinds is about 1,500,000,000 bush. For a population of 50,000,000 people this would give 30 bushels per head of the population.

The Australian Millers' Journal of June 28 estimated the Australian wheat surplus as all shipped, although it was then six months before new wheat would be available for grinding.

The harvest in Austria, Hungary and Roumania has been completed, and it is expected that Hungary will have a surplus of 7½ million metrical hundred-weights (220.4 pounds) to sell abroad.

Consul Bartleman, of Barcelona, Spain, reports 26,000 tons of wheat and barley recently received at that port. Most of this grain was from Bombay, via Marseilles, with smaller quantities from Black Sea ports.

The C.P.R. is making exceptional preparations to handle the crop expeditiously. Already some 12,000 cars are distributed at points throughout the west, and by the time the crop is threshed upwards of 20,000 will be available.

Winter wheat in Alberta seems to have been very successful this season and cutting began about August 1. It is reported on good authority that nearly 1,000,000 bushels of this wheat have been sold to go to British Columbia for grinding in Vancouver mills.

Rice blast, which has caused great damage to rice growers in South Carolina in past years, is the subject of special study by Dr. Haven Metcalf of that State for the Agricultural Department. The blast attacked the rice earlier than usual this season. Although its action is very rapid and destructive, its character is not fully understood.

China has 640,000,000 of acres capable of cultivation. Rice is the natural food of the people. An acre of rice supplies subsistence for from five to ten persons. Thus, instead of from 300,000,000 to 500,000,000 China could be made to sustain from 3,000,000,000 to 6,000,000,000 of population, several times the existing number of the entire human family.

British millers are considering the question of reducing the standard sack of flour from 280 pounds to 224 pounds. The standard British flour package is a relic of the past that should be discarded without regrets. The handling of it is a thing to cripple men. The American flour barrel can be rolled, but the British sack must be handled. A half sack is large enough for a man to lift.

Imports of wheat flour from the United States by British North America for the month of June amounted to 6,638 barrels, valued at \$26,956, as compared with 32,190 barrels, valued at \$32,190, for the preceding June. The total imports for the year ending June aggregated 77,331 barrels, valued at \$348,610, as compared with 230,285 barrels, valued at \$973,501, for the year ending with the preceding June.

We make the best pickles we know how to make. We believe that the people want good goods—that the best pickles would sell the best. Our splendid success has proved that we are right. We are to-day the largest concern of the kind in Canada, and are still growing.

Our facilities for making good pickles are unequalled. We supply the seed, supervise the planting, the cultivation and the picking of the vegetables. We have them in brine not later than 6 hours from the time they are taken from the vine. They are well cut, the spice is pure and whole, and the vinegar is a genuine malted pickling vinegar—the very best in the world.

All our energy is bent on making a good deal better pickle than the other fellow, and we do it. Remember, our goods cost no more and they are guaranteed to keep firm, pungent and appetizing.

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You know that all fruits are scarce this season.

The bumper crops in the West, together with the immense railway and other building operations, mean prosperity.

Consumers this season will not be content to eat dried fruit. They will want the best, i.e., Canned Fruit, packed by

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Remember. The Canadian Canners' heavy syrup fruits are preserved with pure cane granulated sugar, in extra heavy syrup.

No imperfect or inferior fruit is allowed to be used.

The Canadian Canners' fruits are equal to the best homemade fruits.

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Every can guaranteed.

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NEW ADVERTISEMENTS.

Burgess, W. O., Queenston, Ontario.
Symington, W. & Co., Market Harbor, Eng.

CARELESS CANNING.

ATTENTION has been again directed to the serious question of improperly canned goods. Complaints have come to hand from time to time, more or less serious, but not sufficiently definite to locate a particular grievance. There has always been absent that conciseness which brings the matter to a crucial point.

Recently, however, attention has been drawn to a grievance which would appear to point definitely to a matter which, if correct, calls for immediate protective measures.

It has been asserted that wholesalers lose more money than they make every year on the sales of "canned lobsters," and this not on a question of the profits per cent. being insufficient, but on account of the enormous amount of allowance which has to be made by reason of the goods not being canned in such a

manner as to insure their perfect preservation. Upon opening by the final purchaser they are found unfit for food. The grocer is in duty bound to make good the loss to his customer, and he in his turn expects the wholesaler to make good the loss to him.

It is just here, in the instance under discussion, where the question assumes a serious aspect. The wholesaler, not unnaturally, does not see why the loss should fall upon him, seeing that he is only practically a purchasing agent from the canner. The canner, on his part, will not assume any responsibility in the matter, so that the loss to the agent by these allowances becomes of such a serious nature as to convert what would be a profitable line into one of material loss. Our correspondent expresses himself in the following terms: "Lobster pack.—Of late years the consumption of lobsters has fallen off tremendously, and seemingly so as to quality. The price is beyond the pockets of all but few people, but worse than this the goods will not keep. Wholesale houses are compelled to buy these goods in the Spring, to carry them over until next year * * * but every year people lose more money than they make on lobsters on account of the number of allowances which they have to make. Is there no remedy for that sort of thing?"

In the question of food supply it is of the first moment that the possibilities be far removed of a staple being put on the market which will ultimately prove unfit for food from any cause whatever. Yet our informant puts it that packed lobster, generally, is unprofitable from this cause alone.

This is serious enough in itself, and, if true, then, obviously, there is something radically wrong in the situation, and it is high time the matter was brought to the notice of canners in particular and the trade in general. Better stop canning lobsters altogether than to continue to can them with the possibility of serious harm to the consumer and loss to the sellers.

The consumption of canned fish of all kinds has assumed gigantic proportions. It has always been considered that present systems of packing were as near perfection as possible, and that the latest methods rendered the contents practically hermetically sealed, and the generating of poisonous gas an impossibility. It is therefore a surprise that such a question should arise for consideration.

In order to obtain personal experience on this subject The Grocer caused to be purchased three cans of lobster. The first can was purchased from a large provision store, one of many belonging to the same firm, and whose stocks are supposed to be constantly turned over. This can, on opening, was "repulsively-

bad," and was forthwith returned. Another can was obtained in exchange of the same brand, and from the same parcel. This opened up "eatable," but clearly of an inferior packing. A visit was made to a small, well appointed, one-man store, where the proprietor was in attendance himself. Asked for a can of lobster, he presented two brands. Told that either would do, he passed on one with the remark that he knew it was good. Nothing could have been better than that can of lobster.

From this experience it would appear that the whole cause of the trouble was distinctly attributable to imperfect packing, seeing that one can opened good and one bad, and both from the same parcel. Clearly a case in which the original packers were seriously to blame.

This is a subject which should certainly occupy the serious thought of all concerned—the wholesaler in particular. In these days of a legion of brands, the retailer is to a very large extent thrown back upon the recommendations of the wholesaler or his agent, and it is positively incumbent upon the wholesaler to make himself acquainted with the various qualities of all prepared foods, and be in a position to guarantee whatever he handles. Thus, and thus alone, will he be filling truly and faithfully his real position of "middleman." He cannot consider himself a mere handler of goods.

Time was when it took a seven years' apprenticeship to acquire the necessary knowledge to be a wholesaler, and though times have changed it has only done so in the "kind" of knowledge required. Never was knowledge more necessary than the present moment. Every day this fact is demonstrated in one way and another, and the successful wholesaler of the next generation will have reached the point of a food expert, and rightly so.

It is a circumstance of most serious consequences when, whether from carelessness or incompetency, canned goods are allowed to come upon the market in an imperfect state. It is not likely to do serious bodily harm, seeing it would probably be detected immediately on opening, but to Canada as a commercial power its bad results are far reaching.

Canada's export trade will ultimately become the great backbone of her industries, and quality alone will hold it. Previous experience is potent evidence of the bad effects of even a few indifferent consignments abroad.

The packing trades are making markets in all quarters of the globe, and it is of paramount importance that these industries should be conducted so perfectly that every can produced would come out in perfect condition. It can be done, and it should be done, and wholesalers should see to it that it is done.

All the canners of note are now advertising freely, and it would be a simple matter for buyers to insist that the clear statements set forth in their weekly advertisements be construed as an expressed agreement.

These advertisements, reaching as they do the retailer direct, would relieve the wholesaler of a measure of responsibility in all branded goods, as the retailer could by this means readily be made aware of the respective claims of the canners.

PROFESSOR MAVOR'S REPORT.

A VOLUMINOUS report on the wheat growing capacity of the Canadian Northwest has been prepared for the British Board of Trade by James Mavor, professor of political economy in the University of Toronto. The report is published under the auspices of the British Board of Trade, and it is described as a "Report to the Board of Trade on the Northwest of Canada, with special reference to wheat production for export." As is explained in the Blue Book, Professor Mavor was instructed to conduct an inquiry with the object of throwing "all possible light . . . on the existing conditions and future prospects of wheat growing in the Northwest of Canada for export to the United Kingdom." Clearly it was the desire of the Board of Trade to have some authoritative statement regarding the claims of Canada to be considered the future "Granary of the Empire," and unless immediate action is taken by the Canadian Government to correct the many mistakes and false conclusions contained in the report it will be considered authoritative by the British public, and work this country incalculable harm. For Professor Mavor personally we have the highest respect and admiration, and we can not believe that he would deliberately lend himself to an attempt to deceive and mislead the British public and to malign this country in order to provide campaign literature for the Little England party in the home land. The most charitable explanation is that the learned professor undertook a task for which he had no special qualifications and that he allowed his well-known anti-Chamberlain, anti-Imperial prejudices to warp his judgment.

Any graduate in political science from the University of Toronto in recent years is well aware that in the preparation of term essays by his students the learned professor always insisted that authorities should be quoted for all statements made. If then it is found that Professor Mavor fails to state his own authorities in this important report he is sinning against light. There are various reports and various authorities on the wheat growing capacity of

the Northwest to which Professor Mavor might have referred, but he disregards such reports as those of Dr. Saunders, Dominion Director of Experimental Farms, and Hugh McKellar, late Deputy Minister of Agriculture in the Province of Manitoba, and bases all his conclusions upon the estimates of two anonymous gentlemen. Who these gentlemen are, what their qualifications to estimate the wheat growing capacity of the Canadian west, in what respect they are better qualified to judge of these things than Hugh McKellar and Dr. Saunders—on all of these points Professor Mavor's readers are left entirely unenlightened. Surely this is unfair; surely the value of the report is discounted at the start by such methods.

Hugh McKellar estimates the total wheat growing capacity of the Canadian Northwest in any one year at 1,000,000-000 bushels. His position as Deputy Minister of Agriculture in the Manitoba Government afforded him exceptional opportunities for independent investigation, and this is his estimate. Dr. Saunders, Dominion Director of Experimental Farms, estimates the total possible wheat crop at 800,000,000 bushels. Professor Mavor disregards these estimates by men who have exceptional opportunities for investigation, and he quotes two anonymous estimates. The first places the total possible wheat crop at 253,975,000 bushels, and the second at 357,445,000 bushels. Professor Mavor pins his faith to the first of these anonymous estimates.

According to the official report issued by the Manitoba Department of Agriculture in June, there were 2,643,588 acres of wheat above soil in Manitoba at that time. But Professor Mavor says that the total area available is only 2,800,000 acres. That is, there are only 156,412 acres of new land in the Province of Manitoba immediately available for wheat production. Such a statement is simply absurd. If Professor Mavor would disregard for a moment the opinions and estimates of anonymous gentlemen and consult the reports of the Department of Agriculture of the Province of Manitoba he would find that there are in that Province at least 25,000,000 acres out of a total of 41,169,098 acres immediately available for cultivation. About one-sixth of the available 25,000,000 acres is now under cultivation.

If Professor Mavor's report were not published as an official Blue Book it would do this country little harm, but under the circumstances it will be quoted as the final word upon the subject until such time as the actual wheat production of the Canadian west exceeds the anonymous estimates favored by Professor Mavor. Under the circumstances it is the plain duty of the Can-

adian Government to show the British public how utterly misleading the report is. The Winnipeg Board of Trade are already preparing a protest, but action by the Dominion Government is urgently required.

CANADA IN WORLD POLITICS.

A RECENT issue of the Outlook has an article drawing attention to the growing importance of Canada as a factor in the commercial and political problems which go to make up what is known as world politics. The writer argues that Canada is rapidly moving to a place on this continent in which she will be one of two, if not the largest, factor in its politics. Coming from a United States publication the article is significant as the spread-eagleism of Yankee journalism in the past has not allowed intelligent writers to draw attention to the wonderful resources and possibilities of the Dominion to the north of them.

Until the tide of immigration commenced to flow into the Canadian Northwest from the Middle and Western States practically no attention was paid to the development of this country, and not one "American" in a thousand would credit the statement that Canada's area is greater than that of the United States. The remarkable advances made in Canada's development during the past twenty years have not allowed the average Yankee engrossed in the growth of his own country to realize that there are other pebbles on the American shore. Canada has at last forced recognition, and it is not surprising that those who show the greatest amazement at this country's progress are our nearest neighbors.

The next quarter of a century holds much in store for Canada. What has been done in Manitoba, the Northwest and British Columbia since the construction of our continental railway will probably be repeated northwards in the fertile lands drained by streams flowing into Hudson's Bay and the Arctic Ocean. For a thousand miles north of Edmonton it is good farming country, and the Hudson's Bay Co. is now erecting a mill 300 miles north of Edmonton to grind the wheat grown in this rich district yet untraversed by iron highways. There are few who care to speculate as to Canada's possibilities of development to the north, but it is probable that the speculations of even the most optimistic will be more than realized.

Much could also be said as to Canada's strategical position as providing the nearest route connecting Europe and Asia, or at least the two island kingdoms which dominate these two continents. With Britain and Japan in close alliance, Canada's position is emphasized

in importance. The Outlook, however, draws attention to another factor which bids fair to provide another source from which Canada will draw the elements which are required to make a nation great. It says:

"If a balance be struck of the natural assets of the United States and Canada, it is seen that Canada has the advantage in almost every respect. She does not as yet possess the sub-tropical lands, without which no country with a high standard of living can be regarded as economically self-contained. But it is manifestly her destiny to draw the West Indies, with British Honduras and British Guinea, into her political sphere of influence, and when this consolidation of British North America, for which Canadian statesmen-capitalists are preparing the way, is accomplished, she will hold within her far-flung boundaries every element of economic greatness."

THE WORLD'S HARVEST.

THE London Miller gives the following pithy summary of the harvest conditions of the leading countries of the world, which is particularly instructive reading at the present moment:

The crop outlook remains on the whole favorable, and seems to justify the expectation that the world's harvest will be a full average.

The French harvest has been delayed by unsettled weather in the north and northeast, and it is assumed that quality has suffered to some extent. Looked at in the most favorable light it now seems hardly likely that France can be self-supporting for the next cereal year—especially as old reserves are known to have been exhausted. As bearing upon market values, however, this feature cannot count for much at the present, as it is not likely the French will appear as buyers of wheat for import for many months, probably, indeed, not before next Spring.

It is claimed that Russia has, on the whole, grown a full average crop. The surplus from the Danube countries, the output of southeastern Europe, will be maintained at about the standard of last year. Probably this will be so, at any rate in the early stages of the new crop, and more especially as Russia is supposed to have a considerable quantity of old wheat remaining over from her recent years of plenty. The action of this shipper during the ensuing year, needless to say, is of vast importance to the home milling trade, as from this source they have drawn a very large quantity of useful wheats during recent years.

In India the outlook is not encouraging. The monsoon has been irregular, and in many districts there has been a considerable deficiency of moisture. It

looks, on the whole, as if the supply from this source will be restricted during the current crop year, and, moreover, as if the price would not be low relatively as it has been during almost all of the last year.

The American position seems to show a distinct improvement on the week. Harvest is now in full swing in the Spring wheat belt, and already new wheat has appeared in Minneapolis. Estimates cabled during the week put the crop in the three great wheat growing States of the Northwest at 200 million bushels, a result which, if borne out, must inevitably bring the American miller once again into our market as a

competitor. Already, indeed, flour business has begun on the new crop. Top Spring wheat patents having been placed here this past week at 26s. c.i.f., 27s. landed for September despatch from mill. We may, however, add that a large breadth of wheat still remains to be secured in the northern portion of the belt, so that the present outlook may be somewhat modified before the crop has all been secured, but looked at all round it seems fairly certain that the American miller will again be in evidence.

The crop in Manitoba and the Northwest Territories continues to be well spoken of, and a full surplus of wheat for export is confidently anticipated.

WESTERN ASSOCIATION NEWS AND TOPICS

Address all communications for this department to THE CANADIAN GROCER, 511 Union Bank Building, Winnipeg, Man.

HIGHLY encouraging, to say the least, is the long list of new association members published in last issue of The Canadian Grocer. Secretary Coulson is showing steady, substantial progress in the work of organization, and the association is being built up on sure foundations.

In every town a strong effort is made to bring every merchant in line in order that united effort may be made to attain the objects which the association have in view.

Last week the work of organization in one thriving little Manitoba town was held up by the obstinacy of one large dealer, who refused to join in the movement. It is hoped that the difficulties in this town may soon be smoothed over, but the secretary is well advised in doing his utmost to organize that town thoroughly, as one dealer outside the association can render the others almost helpless in some lines of effort.

• • •

The secretary is making every effort to cover as much ground as possible before November 1, and at the same time do the work thoroughly. The reason is that November 1 is the date set for the combined effort to shake off the incubus of the credit system. It will be impossible for Mr. Coulson to cover more than a small portion of his territory before that date, but there is no reason why merchants should not make application for membership by letter and proceed at once to form their local associations. Now is the time to get out combined circulars announcing that all accounts must be paid November 1, and that from November to April 1 all goods must be paid for when taken from the store. United action in the year of the largest crop on record should meet with success.

A RECORD ORDER.

J. A. Laurie, manager of the Ottawa branch of Robertson Bros., Ltd., Toronto, has been in the city for the past week placing an order for confectionery with the head office. He placed the largest order ever given in the Dominion at one time, namely, four carloads—over fifty tons. It is the intention of the firm to build a large warehouse in Ottawa next year. Mr. Thomas Robertson, the president, leaves for Ottawa in a few days to select a location.

A CORRECTION.

We regret that we inadvertently attributed the reference to the Grand Hotel in our Maritime Number of August 25th to Mr. M. G. DeWolfe, whereas it should have read Mr. J. E. DeWolfe. The corrected paragraph is therefore:

The Grand Hotel came in for many compliments. J. E. DeWolfe said it only lacked an elevator and elevators. Another delegate claimed it was the best hotel in the Provinces.

BRANCHING OUT.

The Canada Business College, of Chatham, Ont., Mr. McLaughlin principal, will shortly begin the erection of a handsome building in the residential district of Chatham, where they will be able to accommodate twice their present number of students. The new institution (which, it is claimed, will be the only one of its kind in Canada) will be situated in attractive and extensive grounds, which will afford recreation and sport of various kinds for the pupils. The new building is expected to be completed by next Summer.

RECORD PRICE FOR COD.

A late report to hand from Halifax draws attention to a record price reached in sale of Labrador codfish, a full cargo fetching the unusual figure of \$5.60 per quintal.

The Maximum of Quality

“SALADA”

Highest Award
St. Louis, 1904

Ceylon Tea is of uniform quality because it is blended by experts. That is why it pays you to handle “SALADA.” You have no dissatisfied customers.

Write for particulars and prices to

“SALADA” Toronto or Montreal.

REINDEER
Condensed
MILK

GOLD MEDAL

Received at the Louisiana Purchase Exposition,
St. Louis, 1904.

**19 Medals and
Diplomas**

For special excellence at Expositions held in
Canada, United States, Jamaica, Belgium and
Great Britain.

TRURO CONDENSED MILK CO., Limited, TRURO, N.S.

Are You Handling

GELLOID STARCH

Live dealers realize that substitution doesn't pay. People enjoy being the judges of what is best for them and it is wise policy to give them what they want.

The extra profit made from trial sales of unknown brands is very insignificant, compared with the continuous profit from repeated sales, sure to be the lot of any meritorious article aggressively advertised to the consumer.

Celluloid Starch does what is claimed for it and the present heavy demand is the result.

Its success is a “continuous performance.”

Brantford Starch Works,
Limited
Brantford, Canada

have had a downward tendency. Foreign markets continue active with keen competition for all teas showing quality in the cup. London prices for Indian teas have exceeded expectations. In Ceylons prices have not been so well maintained, in fact a slight tendency toward decline was manifest at most recent sales. Chinas and Javas both excited little attention; prices, however, have kept firm. We quote:

Table listing various tea types and prices: Congou-half-chests, Kaisow, Moning, caddies, Paking, Indian-Darjeelings, Pekoe souchongs, etc.

Foreign Dried Fruits-The market has been active in buying for future delivery of new crop fruits, with previous quotations steadily maintained. Old fruits are well high depleted in most lines. Early shipments of raisins and currants are now on way, and are expected to arrive shortly. Prices are corrected up to present markets. Nuts are uninteresting, and small trade is attracted. We quote:

Table listing various dried fruits and prices: Prunes, Candied Pec's, Lemons, Oranges, Figs, Apricots, Californian evaporated, Peaches, Pears, Currants, Raisins, Sultana, California, loose muscatels, Dates, Halloweas, Sais.

Foreign Nuts-We quote:

Table listing various nuts and prices: (The following quotations on peanuts are for sack lots, green.) Selected Spanish, A 1's, banners and suns, Japanese Jumbo's, Virginia, Almonds, Tarragona, Walnuts, Grenoble, Bordeaux, Filberts, Pecans, New Brazil's, Cocoanuts, Jamaica, Italian Chestnuts.

Rice and Tapioca-Trade has been steadily maintained in both these. Foreign markets are all denoting firmness, with primal markets for rice reporting

deficiency in supplies. Our quotations are:

Table listing rice and tapioca types and prices: Rice, stand. B., Rangoon, Patna, Japan, Sago, Tapioca, staple., double goat, Carolina rice, Louisiana rice.

Spices-These continue to move to a moderate degree. Prices continue firm, pepper especially so. We quote:

Table listing various spices and prices: Peppers, blk, white, Ginger, Cassia, Nutmeg, Cloves, whole, Cream of tartar, Allspice, Mace.

Dried and Cured Fish-There is little of interest to report, whilst the season of fresh fish is alive, but a small firm trade is still moving. We quote:

Table listing various dried and cured fish and prices: Boneless fish, Cod fish, 1-lb. bricks, Boneless cod, Quail-on-toast, Flitched cod fish.

Fresh Fish-An active demand is continuing, with prospects of improvement as holidays draw to a close. Prices are well maintained with firmness apparent on cod and whitefish. We quote:

Table listing various fresh fish and prices: Fresh halibut, haddock, trout, cod steak, lobsters, B.C. salmon, Shrimps, Whitefish, Herring, Pickerel.

Honey-Arrivals are coming in in good form, and in fair quantities, with previous quotations firm. We quote:

Table listing various honey types and prices: Honey, extracted clover, sections, No 1, No 2, Buckwheat, sections per doz.

Beans-Uninteresting, no change to report. We quote:

Table listing various beans and prices: Beans, handpicked, per bush, prime, No. 1, ungraded, Lima.

Evaporated Apples-Uninteresting, no change to report. We quote:

Table listing evaporated apples and prices: Evaporated apples.

Grain, Flour and Cereals.

The market generally is slow and uncertain. Great hesitancy is manifest amongst buyers, and sales are only of a limited nature, pending arrivals of new crops. Wheat has weakened off all through, and No. 3 Manitoba is now off market. Flour has dropped 20c. on previous prices, but appears somewhat firm at that reduction. Breakfast foods and cereals remain unchanged, with fairly active demand. We quote:

Table listing various grains, flour, and cereals and prices: All on track Toronto, Manitoba wheat, Northern No. 1, No. 2, Red and white, Barley, Oats, Peas, Buckwheat, Rye, Manitoba wheat patents, Strong bakers, Ontario wheat patents, Straight roller, Oatmeal, Rolled wheat, Rolled oats, Rolled wheat, Cornmeal, Split peas, Pot barley.

Hides, Tallow, Skins and Wool- An eccentric market still rules in these lines. Supply is still slow, with demand maintained in face of abnormally high prices. Similar conditions are in certain foreign points, where great scarcity is felt. Our revised quotations are ruling firm, with supply scarcely equal to demand. We quote:

Table listing various hides, tallow, skins, and wool and prices: Hides, inspected, No. 1, Country hides, flat, Calf skins, No. 1, selected, Lamb skins and pelts, Rendered tallow, Unwashed wool, new clip, Wool-washed fleeces, Rejections, Pulled wools, super, extra.

Quebec Markets.

GROCERIES.

Montreal, Sept. 7, 1905.

GLANCE over this week's trade leaves little room for any such qualification as improving. In fact, where business has not been inferior, it has been only steady. Sugar is simply holding a somewhat fair position, with, however, hopes for near improvement.

Canned goods also are in a steady mood. Good business has been done, and these lines are qualified by dealers as satisfactory for the present.

Molasses are in a fair demand and syrups are quiet. Teas, however, are continuing to improve in demand and prices will probably be higher in a short while. Coffees and spices are active with a strong market well maintained. Foreign dried fruits continue active, but unchanged. Fish is in finest condition, owing to a large, steady demand, and business seems to be increasing steadily.

As to country products there is nothing new to say. Beans are still selling at easier prices, holders wanting to get rid of their stocks quickly. Flour is quiet as buyers object to buy at present offers, although they witness a weekly decline. Feed is scarce and in such good demand that stocks may be exhausted if better shipments do not arrive shortly. Hay is also scarce owing to light receipts; some stocks of it are nearly exhausted.

Sugar-The sugar market has seen little change. Refineries say that activity has turned to refined and that much business will be done, as country stocks are bare. Other lines seem to be only steady with a good demand. Some jobbers are on the watch for a sudden jump in prices, although no such thing has happened as yet. Prices remain unchanged. We quote:

Table listing various sugar and flour types and prices: Granulated, bbls, Paris lump, boxes and bbls, Extra ground, bbls, Powdered, bbls, Phoenix, Bright coffee, No. 3 yellow, No. 2, No. 1, Raw Trinidad, Trinidad crystals.

Canned Goods—Activity seems to be the prevailing mood in canned goods, although it is known that the largest part of the business that is to be done has been booked already for present and future shipments. Jobbers claim to have very little old stock on hand, most of it has been disposed of satisfactorily. Prices for the coming pack of corn and tomatoes are eagerly awaited by the middle or end of September. At present there is no change whatever to report.

	Group No. 1	Group No. 2
Beans, Wax	0 85	0 82
Refugee Beans	1 60	1 57
Currants, red, heavy syrup	1 77	1 75
" " " preserved	1 77	1 75
" " " black, heavy syrup	2 07	2 05
Gooseberries, heavy syrup	1 90	1 87
" " " preserved	2 12	2 10
Lawtonberries, heavy syrup	1 77	1 75
" " " preserved	1 95	1 92
Raspberries, red, light syrup	1 42	1 40
" " " heavy	1 67	1 65
" " " preserved	1 87	1 85
" " " black, heavy syrup	1 62	1 60
" " " preserved	1 77	1 75
Sugar beets	\$0 85	0 85
2's Asparagus Tips	2 50	2 50
2's Beans, Golden Wax	0 80	0 80
2's " " Refugee or Valentine	0 82	0 82
2's " " Crystal Wax	0 92	0 92
2's Peas, No. 4 "Standards"	0 82	0 82
2's " " No. 3 "Early Junos"	0 85	0 85
2's " " No. 2 "Sweet Wrinkled"	0 95	0 95
2's " " No. 1 "Extra Fine Sifted"	1 30	1 30
2's Table Spinach	1 40	1 40
Pears—Flemish Beauty, Bartlett's and pie in	\$1 15	\$2 20
2, 2 1/2 and 3's	2 85	2 82
Peaches—White, yellow and pie, 1 1/2's, 2's, 2 1/2's, 3's	1 25	2 82
Gallon pears	3 15	3 67
" " peaches	3 55	4 50
Pumpkins, 3-lb. tins	0 72	0 72
" " gal.	2 50	2 50
3-lb. squash	1 00	1 00
2's Cherries, red, pitted	2 20	2 20
2's " " red, not pitted	1 75	1 75
2's " " black, not pitted	2 20	2 20
2's " " white, pitted	1 75	1 75
2's " " white, not pitted	2 40	2 40
2's Currants, red, heavy syrup	2 00	2 00
" " " red, preserved	1 57	1 57
Gals. " " red standard	1 77	1 77
Gals. " " red, solid pack	4 75	4 75
2's " " black, heavy syrup	7 00	7 00
2's " " black, preserved	1 75	1 75
Gals. " " black, standard	2 05	2 05
Gals. " " black, solid pack	4 00	4 00
2's Gooseberries heavy syrup	3 00	3 00
" " " preserved	1 62	1 62
2's " " standard	1 85	1 85
2's Lawtonberries, heavy syrup	7 25	7 25
" " " preserved	1 57	1 57
Gals. " " standard	1 85	1 85
2's Pineapple, sliced	4 97	4 97
2's " " grated	2 25	2 25
3's " " whole	2 35	2 35
2's Plums, Damson, light syrup	2 50	2 50
" " " heavy syrup	1 00	1 00
2 1/2's " " " " "	1 57	1 57
3's " " " " "	1 85	1 85
Gals. " " " " " standard	2 95	2 95
2's " " Lombard, light syrup	1 05	1 05
2's " " heavy syrup	1 35	1 35
2 1/2's " " " " "	1 62	1 62
3's " " " " "	1 90	1 90
Gals. " " " " " standard	3 15	3 15
2's " " Green Gage, light syrup	1 15	1 15
2's " " heavy syrup	1 47	1 47
2 1/2's " " " " "	1 72	1 72
3's " " " " "	2 00	2 00
Gals. " " " " " standard	3 45	3 45
2's " " Egg, heavy syrup	1 52	1 52
3's " " " " "	2 10	2 10
2's Raspberries, red, heavy syrup	2 10	2 10
" " " preserved	1 40	1 40
Gals. " " " " " standard	1 60	1 60
" " " " " solid pack	5 00	5 00
2's " " black, heavy syrup	8 00	8 00
" " " " " preserved	1 35	1 35
Gals. " " " " " standard	1 50	1 50
2's " " " " " standard	4 75	4 75
2's Rhubarb, preserved	1 15	1 15
3's " " " " "	1 90	1 90
Gals. " " " " " standard	2 62	2 62
2's Strawberries, heavy syrup, 1903 pack	1 47	1 47
" " " " " 1904 pack	1 60	1 60
2's " " " " " preserved	1 75	1 75
Gals. " " " " " standard	5 50	5 50
" " " " " solid pack	3 50	3 50

New Canned Goods for 1905:

	Group No. 1	Group Nos. 2 & 3
2's—Heavy syrup	\$1.52	\$1.50
2's—Preserved	1.67	1.65
Gallons—Standard	5.27	5.25

Cherries.

2's—Red, pitted	2.02	2.00
2's—Red not pitted	1.57	1.55

2's—Black, pitted	2.02	2.00
2's—Black, not pitted	1.57	1.55
2's—White, pitted	2.22	2.20
2's—White, not pitted	1.82	1.80

Rhubarb.

2's—Preserved	1.17	1.15
3's—Preserved	1.92	1.90
Gallons—Standard	2.65	2.62

Asparagus.

2's—Tips	2.52	2.50
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Peas.

2's—Standard (No. 4)	.62	.60
2's—Early June (No. 3)	.70	.67
2's—Sweet Wrinkled (No. 2)	.82	.80
2's—Extra fine sifted (No. 1)	1.22	1.20

Spinach.

2's—Table	1.42	1.40
3's—Table	1.82	1.80
Gallons—Table	5.02	5.00

Specifications of Groups.

Group No. 1 comprises following brands: Canada First, Little Chief, Log Cabin, Horse Shoe, Auto.

Group No. 2 comprises: Lynn Valley, Kent, Lion, Thistle, Grand River.

Group No. 3 comprises: Jubilee, White Rose, Deer and Globe.

Wholesale limited selling prices in salmon due to arrive in 1905:

Horseshoe, 1 to 4 cases—Talls	\$1.57
Horseshoe, 5 cases and over—Talls	1.55
Horseshoe, 1 to 4 cases—Flats	1.70
Horseshoe, 5 cases and over—Flats	1.67
Maple Leaf, 1 to 4 cases—Talls	1.57
Maple Leaf, 5 cases & over—Talls	1.55
Maple Leaf, 1 to 4 cases—Flats	1.70
Maple Leaf, 5 cases & over—Flats	1.67
Clover Leaf, 1 to 4 cases—Talls	1.57
Clover Leaf, 5 cases & over—Talls	1.55
Clover Leaf, 1 to 4 cases—Flats	1.70
Clover Leaf, 5 cases & over—Flats	1.67
Arrow, 1 to 4 cases—Talls	1.50
Arrow, 5 cases and over—Talls	1.47
Arrow, 1 to 4 cases—Flats	1.62
Arrow, 5 cases and over—Flats	1.60

Terms—Net 30 days or 1 p.c. 10 days, days, f.o.b. any wholesalers' points in Ontario and Quebec.

	Per doz.
Corn, 2-lb. tins	\$1 20
" 2-lb. sucotash	1 25
Gallon corn	5 00
Tomatoes, 3-lb. tins	1 30
Gallon tins	3 60

Syrups and Molasses—The market is unchanged. Enquiries for molasses are good, but only steady, and jobbers do not see any room for improvement. Syrups are rather quiet. This trade is at present featureless. Prices unchanged and firm. We quote:

Barbadoes, in puncheons	0 35
" " in barrels	0 37
" " in half-barrels	0 38
New Orleans	0 22
Antigua	0 33
Porto Rico	0 45
Corn syrups, bbis.	0 02
" " " " "	0 02
" " " " "	0 03
" " " " "	1 30
" " 25-lb. pails	0 90
Cases, 2-lb. tins, 2 doz. per case	1 90
" 5-lb. " " doz. "	2 35
" 10-lb. " " doz. "	2 25
" 20-lb. " " doz. "	2 10

Tea—The tea market shows much strength, and demand continues to grow larger. Japans of course are scarce and unobtainable at low prices. There has been a general advance in them, the finest selling as high as 36c. Much uneasiness is also felt about China teas which, as well as Japans, are short. Cey-

lon tea, however, is unchanged and many jobbers put all their hopes in it, although many of them fear a general rise sooner or later. Prices are as follows:

Japans—Fine	0 25	0 30
" " Medium	0 20	0 25
" " Good common	0 13	0 18
" " Common	0 13	0 15
Ceylon—Broken Pekoe	0 25	0 38
" " Pekoes	0 17	0 20
" " Pekoe Souchongs	0 15	0 20
Indian—Pekoe Souchongs	0 15	0 18
Ceylon greens—Young Hysons	0 16	0 18
" " Hysons	0 14	0 15
" " Gunpowders	0 13	0 14
China greens—Fingstey gunpowders	0 11	0 12
Congous—Kaisows	0 11	0 13
" " Pakling boxes	0 12	0 14

Coffee—The strong tone is well maintained in coffees. There is a good demand for all grades at present. Although dealers had given warning of an advance for the near future, such a prediction has not materialized as yet, although business is steady and stocks as light as last week. We quote:

Good Cucutas	0 11	0 13
Choice	0 12	0 13
Jamaica coffee	0 19	0 24
Java	0 18	0 24
Mocha	0 17	0 20
Rio	0 10	0 12
Santos	0 10	0 12

Spices—The market is active in peppers, cassias and gingers. Late advice reports a shortage in the crops of all lines and, therefore, prices are liable to advance. There are no changes to report in other lines. Prices remain firm and unchanged. We quote:

	Per lb.	
Peppers, black	0 16	0 22
" " white	0 25	0 30
Ginger	0 12	0 20
Cloves, whole	0 17	0 30
Cream of tartar	0 25	0 30
Allspice	0 12	0 15
Nutmegs	0 25	0 50

Foreign Dried Fruits—Jobbers report that currants and raisins are finding a good market, while figs are quiet. There is not much change in fact from last week. As to currants, fresh stock will be here by the end of the month. Raisins, it is thought, have little room for a decline this year, as the demand is very large for Valencia's, thus rendering the probability of an advance much greater. New Malagas are quoted at figures somewhat lower than last year. Prices unchanged. We quote:

Valencia Raisins—		
Fine off-stalk, per lb	0 05	0 06
Selected, per lb	0 06	0 07
Layers, "	0 07	0 07
Dates—		
Dates, Hallowees, per lb	0 04	0 04
Californian Evaporated Fruits		
Apricots, per lb	0 13	0 13
Peaches, " "	0 10	0 10
Pears, " "	0 13	0 13
Malaga Raisins—		
London layers	2 00	2 00
" " " " " boxes	2 50	2 50
" " " " " boxes	0 80	0 80
" " " " " boxes	1 10	1 10
" " " " " boxes	3 50	3 50
" " " " " boxes	4 50	4 50
" " " " " boxes	1 35	1 35
Californian Raisins—		
Loose muscateis, per lb	0 07	0 08
" " seeded, in 1-lb. packages	0 08	0 09
" " " 2 crown	0 06	0 06
" " " 3 crown	0 06	0 06
" " " 4 crown	0 08	0 08
Prunes—		
30-40s	0 08	0 08
40-50s	0 08	0 08
50-60s	0 07	0 07
60-70s	0 06	0 06
70-80s	0 06	0 06
80-90s	0 06	0 06
90-100s	0 05	0 05
Oregon prunes (Italian style), 40-50s	0 08	0 08
" " " " " 50-60s	0 07	0 07
" " " " " 60-70s	0 06	0 06
" " " " " 90-100s	0 04	0 04
" " " " " 100-120s	0 04	0 04
Currants—		
Filiatras, uncleaned	0 04	0 04
Fine Filiatras, per lb., in cases	0 04	0 05
" " " " " cleaned	0 04	0 05
" " " " " in 1-lb. cartons	0 03	0 06

Finest Vostizzas	0 06 1/2	0 07 1/2
Amalias	0 06	
Sultana Raisins—		
Sultana raisins, per lb.	0 06 1/2	0 08
1-lb. carton.		0 09
Eleme table Figs—		
Six crown, extra fancy, 40-lb. boxes	0 13	
Four crown, fancy, 10-lb. boxes	0 09	
Three crown	0 07	0 07 1/2
Glove boxes, fine quality, per box	0 11	
Fancy washed figs, in baskets, per basket	0 20	
pulled figs, in boxes, per box	0 22	
stuffed figs,	0 28	
12-oz. boxes.	0 06 1/2	0 07

Rice and Tapioca—A good business is being done in both rice and tapioca. The latter is at present firm at high figures, but dealers expect a drop will take place, may be shortly. We quote:

B rice, in 10 bag lots	2 95
B rice, less than 10 bags	3 05
C rice, in 10 bag lots	2 85
C rice, in less than 10 bag lots	2 95
Tapioca	0 03 1/2 0 04

Fish—There is a continued good demand for fresh fish of all kinds. As to lake fish, dore is still scarce, while on the contrary, lake trout is coming in more freely, quality being very fine. Consumption is steadily increasing as more people are every day coming back from the country. Smoked and salt fish, although in better shape have not improved remarkably as yet. We quote:

Fresh B.C. salmon	0 15
Black bass	0 12
Fresh mackerel, per lb., chilled	0 15
Gaspe Salmon, per lb., frozen	0 09
Sturgeon	0 10
Dore, fresh	0 09
Fresh white fish	0 09
Lake trout	0 09
Brook trout	0 18
Choice select bulk oysters, per gal.	1 50
Haddies	0 08
Bloaters in boxes, 100 fish	1 00
Yarmouth bloaters, 60 fish per box	1 10
Smoked herring, per box, new	0 10
Fresh haddock, per lb.	0 04
Fresh pike	0 08
Fresh halibut	0 12
Fresh steak cod	0 05
No. 1 Labrador herring in 20-lb. pails	0 80
half bbl	3 00
No. 1 Holland herring, per half bbl.	6 50
No. 1 Scotch herring,	6 50
per keg	1 00
Holland herring, per keg	0 75
No. 1 salt mackerel, pail of 20 lbs.	2 00
Skinless cod (100-lb. cases), per case	5 50
Boneless cod, 1 and 2-lb. blocks, per lb.	0 06
fish	0 05 1/2
fish, loose, in 25-lb. boxes	0 04 1/2
Labrador salmon, half bbl.	9 00
(200 lbs.) bbls.	17 00
(300 lbs.)	24 00
Lake trout, salt, 100 lbs.	4 50
Sea trout in bbls, 200 lbs.	10 00
half bbls.	5 50
Marshall's kippered herring, per doz.	1 40
Canadian kippered, per doz	1 00
Canadian 1/2 sardines, per 100	3 75
Canned cove oysters, No. 1 size, per doz	1 30
Canned cove oysters, No. 2 size, per doz	2 25

Maple Products—No improvement has taken place as yet, although weather conditions seem more favorable. Trade is quiet. Prices are unmodified. We quote:

Maple syrup, in wood, per lb.	0 06	0 06 1/2
in large tins.	0 07 1/2	0 07 1/2
Pure new sugar, per lb.	0 10	
Pure Beauce County, per lb.	0 06	0 07

Honey—New honey is in fair quantity on the market, but dealers report that very little inquiry is made for it. Dealers expect an improvement about middle of the month. We quote.

White clover, extracted tins	0 07	0 07 1/2
kegs	0 07 1/2	0 07 1/2
comb, new	0 12	0 13
Buckwheat	0 06	

Hops—Conditions unchanged in hops. No demand and stocks light. Prices remain the same as before. News of both American and English crops continue favorable.

B.C.	0 22	0 25
Choice Canadian	0 20	0 22
Fair to good	0 18	0 20

Beans—Beans continue in a very good condition. In fact, orders are constant-

ly coming from lumber for shipments in December and January. Some jobbers feared that on account of this activity prices would rise, but it appears that as holders are wanting money a jump in price is improbable at present. It is stated by some that no beans are sold higher than \$1.60, while others deny this. However, the margin of prices seems to be as below:

Choice prime beans	1 50	1 70
Lower grades	1 40	1 50

Evaporated Apples—Previous conditions prevail in this article. High prices are firmly maintained in spite of a very poor demand. Prices range from 7c. to 7 1-2c., although hardly any goods are to be found lower than the latter figure. Dried apples, dull, are quoted at 4c., with very little hope of an easier price.

Flour—The market is decidedly quiet in flour; in fact the demand is so small that millers have been forced to reduce their prices. This quietness is due to the fact that buyers only take the necessary quantity they require and this on account of figures being so high. It was expressed his morning by one of the local

LAST MINUTE PROVISION MARKET.

Montreal, Thursday, Sept. 7, 12.30 p.m.

BUTTER—Market quiet and weak; choice, 22c.; fine, 21c.
CHEESE—Dull, no demand; Ontario, 11c to 11 1/2c.; Eastern Townships, 11c.; Quebec, 11c.
EGGS—Market firm and active; good demand; select, 23c.; straight gathered, 2c.
PROVISIONS—Only steady at rebate; live hogs, 7c. to 7 1/2c.; dressed, 9c.; hams, 13c. to 14c.; bacon 14c.; exports, quiet; further decline expected within ten days.

millers he did not think these first reductions would have much effect and that shortly prices would drop still lower. This, however, is only speculation. We quote:

Winter wheat patents	5 30	5 50
Straight rollers	5 00	5 10
Extra	4 50	4 60
Straight rollers, bags, 90 per cent.	2 40	2 50
Royal Household	5 30	
Glenora	5 00	
Manitoba spring wheat patents	5 20	5 30
strong bakers	4 90	5 00

Feed—There is a large and steady demand for bran and dealers report that supplies are not equal to requirements. Owing to this prices are firmly maintained. It is thought that by the end of the month prices will be easier. Mouillie, though not in bad demand, is not as active as it should be. The shortage in hay supply is responsible for this, notwithstanding the fact that oats are weak and low and that another drop is expected. We quote:

Manitoba bran, in bags, per ton	17 00	18 00
shorts	20 00	21 00
Ontario bran, in bulk	17 00	
shorts	20 00	21 00
Mouillie	24 00	27 00

Rolled Oats—No important change to report in rolled oats. The market is generally quiet. Prices are firmly maintained, however. We quote:

Fine oatmeal, bags	2 65	2 70
Standard oatmeal, bags	2 55	2 60
Granulated	2 55	2 60
Rolled oats,	2 10	2 20
bbls.	5 10	
90-lb. bags	2 40	2 45
80-lb. bags	2 10	2 21

Hay—Hay is higher, owing to light receipts. In fact, arrivals have been inferior in size to the two preceding weeks and local stocks are believed to be very short; not large enough to meet requirements. In consequence exports are also very small. We quote:

No. 1 timothy	8 50
" 2 " choice	7 50
" 2 " ordinary	7 00
Clover	6 00
Clover mixed	6 50

N. B. Markets.

St. John, N.B., Sept. 6, 1905.

THE Maritime number of The Grocer was considered a great success here, not only for the full account of the meeting of the Maritime Board of Trade at Yarmouth, but because of its other special articles in regard to Maritime trade. Never has a number of The Grocer carried so many St. John ads. There is no doubt local ads. and local articles create local interest. There is considerable talk here in regard to the drug combine. Our three wholesale men are interested. There seems to be a feeling that the combine will become a fact.

In business there is nothing of great importance. With the heavy staples rather weak, (except pork) there cannot be much snap in trade. Except with the banks, wholesale grocers, insurance men and lawyers, the half holiday is a thing of the past for this year. These keep it all the year.

Oil—In burning oil the consumptive demand continues to increase with the advance of the season. Higher prices are expected, This will mean increased profit for the outside dealers, as they have very largely bought. The city retailer does not as a rule buy ahead. Lubricatings are somewhat quiet. The paint oil situation is unchanged. Business is generally quiet. Some cod oil is now being received. Price this season is quite low. Output will not be large.

Salt—A further cargo of Liverpool coarse salt is expected by the next Manchester boat, about the middle of the month. This will be the last regular boat till the Winter port business begins. Prices are held quite firm. The demand has been good. This is the active season. The quantity used is about the same each season. In fine salt sale is not large. Canadian chiefly in demand.

Canned Goods—The stock of tomatoes is particularly light. Large quantities have been bought. Corn is also cleaned up. Peas are plentiful and the price was never so low. In fruits prices quoted quite firm except blueberries, which were very dull last year, and gallon apples. Fair sales of the latter have, however, been made. Salmon, since new Spring fish arrived, has been rather lower, except a few pinks this is about the only grade sold in this market. In domestic fish new sardines and haddies freely offered. The latter are a light pack. Seal-ops will be very short.

Green Fruit—Apples are quite freely

Sellers of Soap

A Limited Liability Company with capital of \$200,000 in shares of \$50.00 has been formed to take over the business of Soap Manufacturing which has been carried on for many years by the firm of A. Savage & Son. The business, however, remains under the same management, the change being due principally to the desire of the sole partner in the old firm to interest some of his employees in the business.

Besides this was the idea that the change offered an opportunity to give to the trade a profit on all the Albert Soaps they handled.

While the wholesale price of Baby's Own Soap has never been changed since it was first offered to the trade, the retail price has been constantly reduced. Seeking to profit by its well-known excellence, and to draw trade for other lines, aggressive retailers have vied with one another in bringing down its selling price until now the public can buy it practically as cheap as the wholesaler.

The inevitable result is that many retailers object to sell it and only the keen appreciation of users has enabled its sale to constantly increase. To-day, twice the quantity is sold in Canada that was sold five years ago.

A limited number of Albert Soap shares is being placed on the market. By becoming shareholders in the Company retailers will share in the manufacturer's profit as well as their own. To give to all a good chance of securing an allotment this stock will be reserved exclusively for the Retail Soap Trade until Sept. 30th; any stock left over then will be offered to the public.

The face value of the shares is \$50.00 and dividends will accrue from the start. Similar concerns are earning very large dividends in England and the United States, and shares bought a few years ago at par are worth very much more now. It is hoped that the Soap trade in Canada will avail themselves of our offer and complete prospectus will be mailed on request.

ALBERT SOAPS LIMITED

MONTREAL

MANUFACTURERS

BABY'S OWN SOAP, QUEEN'S LAUNDRY BAR, MASTER MECHANICS' TAR,
ETC., ETC.

The Best of People

make mistakes—unintentionally. But no grocer ever made a mistake in selling

Blue Ribbon Ceylon Tea

If he made a mistake it would be in **listening** to the “tea-totalling” of some makers—talk about sales of the past and how big they were. **Blue Ribbon Tea** has sales for the **future**. That's the point you are concerned about. And a share of **Blue Ribbon** trade is yours if you hold to the **Red Label** line—the unbeatable at 40c.

received. Some good New Brunswick stock now received, and already some few from Nova Scotia. Good prices asked for best stock. Bananas hold very very firm for best quality. In oranges, supply very light and prices high. Lemons are at extreme figures. California fruit about done, though some nice pears and peaches are still seen. Eastern pears are freely offered. Stock tends small. Melons done; tomatoes keep high; Ontario plums bring full figures. Eastern crop is said to be light.

Dried Fruit—Currants continue of interest. Both local and import prices are higher. New York market is cleaned up on old goods. In new cleaned goods, import prices show a wide range. In raisins dealers will import Valencias quite freely. Price low. Quantity of Malaga layers to be imported will be light as demand is limited. Malaga loose and seeded quoted quite high. California not quoted, but will rule high. Apricots are higher, but are lower than peaches. Prunes are higher. Dried apples are higher. Evaporated very firm. Canadian onions now quoted. It is said stock will be small in size and crop light.

Sugar—Market unchanged since the decline of last week, but weak. There is a fair sale. Stocks are small.

Molasses—There is quite a large stock of Porto Rico here. Some of last year's goods were also carried over. Holders are, however, quite firm in their prices. Except in fancy, Barbadoes is rather a light stock.

Fish—Shad are a total failure this Fall. There is a fair supply of fresh cod and haddock. In dry cod, prices high and outlook firm. The extreme price causes some sale for pollock, which though higher than usual, are well below cod. It is yet early for finnan haddies. Pickled herring are perhaps not as firm, but are high and little change looked for. While smoked herring are low, price is somewhat higher.

Flour, Feed and Meal—In flour the situation is unsatisfactory. In Manitobas, price is off and a further decline expected. Oats are low and not as firm. Oatmeal is also rather lower. There is quite a stock of old meal held here. Cornmeal shows little change. Beans are rather lower. While it is largely speculation as yet, some low figures are named on futures.

Provisions—In barrel pork there is complaint that the well known term “clear pork” covers such a wide range of quality as to have no meaning as a standard of value. Mess pork is scarce. Prices are high. Beef is also held at quite full figures. Pure lard is scarce and high. Some American was imported, but that is now too high. Standard compound is quiet, low and held firmly. In fresh meats business continues dull. Beef, owing to free receipts of domestic, keeps quite low. Veal has little enquiry. Mutton very dull and low. Lamb sells freely and is high. Large quantities have been shipped to the States. Pork has rather more inquiry.

Mess pork, per bbl.	\$18 50	\$19 00
Clear pork	18 00	21 00
Plate beef	14 00	15 00
Domestic beef, per lb.	0 05	0 06
Western beef	0 08	0 09
Mutton	0 05	0 06
Veal	0 07	0 08
Lamb	0 08	0 09
Pork	0 07	0 08
Hams	0 14	0 15
Rolls		
Lard, pure, tubs	0 11	0 11
“ pails	0 11	0 12
Refined lard, tubs	0 08	0 08
“ pails	0 08	0 09

Butter—Prices are higher. There is prompt sale for right goods.

Creamery butter	0 21	0
Best dairy butter	0 18	0 20
Good dairy tubs	0 17	0 18
Fair	0 16	0 17

Eggs—Prices have advanced. At this season strictly fresh eggs bring full prices.

Eggs, hennery	0 20	0 23
case stock	0 18	0 19

Cheese—Market is very firm. Higher prices expected. Twins have the local demand. The output is small.

Cheese, per lb.	0 11	0 12
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HINTS TO BUYERS.

Trinidad and Barbadoes grocery sugars may be had from H. P. Eckardt & Co.

H. P. Eckardt & Co. are agents for Phonograph brand Bahama pineapple, the quality of which is exceptionally fine.

The monthly meeting of the Montreal Retail Grocers' Association was held on Thursday, the 7th inst., at their hall, 88 St. Denis street, Montreal. The time was devoted to the election of officers. An account of the proceedings will be given in our next week's issue.

JUST A FEW STEPS

in the right direction mean a good deal in placing your store at the head of the trade in your locality. Of course, you want the best class of customers—the kind who buy much, and pay well—but did you ever stop to consider whether your store was attractive enough for discriminating buyers?

CLEANLINESS is the best thing to conjure trade with, and the best help you can get to achieve lasting results is **BON AMI**, the cleansing and polishing (one operation) wonder. Send us your name on your letter-head and a full cake is yours.

After you have used it on your windows, show cases and fixtures, you will be delighted with the improved looks your store has taken on. Write to-day It's your profit

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THE BON AMI

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AGENTS :

RETURNED
SEP 8 1905

*To Montreal cut Book 39
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Hudon, Hebert & Cie.

The Most Liberally Managed Firm in Canada.

FREIGHTS AND CHARTERS

LAKE, river and ocean freight continues active but the grain shipments from Montreal are reported less than they ought to be for the season. From Fort William to Montreal by all water routes the rate is 6½ cents per bushel from September 15 to October 15 and 7 cents from October 15 to November 25.

Grain rates from New York are away below the rates from Montreal and so long as this is the case there need be little hope for increasing the shipping from Montreal. From schedules served on the Board of Trade every day it is

A notable shipment of hay was recorded last week from New York and Boston. It was all Canadian hay and the freight rates were 10s to 11s 3d and 12s 6d for September shipment. Most of this hay is to go to Liverpool, showing as previously prophesied in these columns that the demand for Canadian hay is very large this season.

The manifests of the different steamers sailing from the ports of Montreal and Portland still show that immense quantities of groceries and provisions are being shipped to the Old Land. On the Tunisian there were, for instance, 4,457

Notwithstanding the cries of "nothing doing" made by the chronic kickers, plenty of Canadian products are leaving Canadian shores for Old World consumption.

British North America imported from the United States during June 8,007 bushels of wheat, valued at \$6,854, as compared with 6,758 bushels, valued at \$5,085, for the preceding June. The imports for the year ending June aggregated 90,978 bushels, valued at \$76,254, as compared with 1,194,753 bushels, at

BERTH QUOTATIONS — Montreal.

Description.	Liverpool.	London.	Glasgow.	Bristol.	Belfast.	Leith.	Aberdeen.	Dublin.	Manchester.	Antwerp.	Havre.
Lard, Beef, Pork, Tallow, Grease and Oleo in tierces, barrels or half-barrels	*13/¼c	15/	15/9	15/	15/6	17/6	17/6	16/6	12/	15/	16/3
Bacon and Hams, Boxed Meats, Cases of Meat, and Lard in boxes and cases	*13/¼c	15/	15/9	15/	15/6	17/6	17/6	16/6	12/	15/	16/3
Canned Meats	*13/¼c	15/	15/9	15/	15/6	17/6	17/6	16/6	12/	15/	16/3
Canned Goods (gallon apples, fruit, soups, vegetables, etc.)	*13/¼c	15/	13/1½	†15/	†15/6	15/	15/	16/6	.....	†15/	16/3
Oil, lubricating and other; also Wax; in barrels	11/3	12/6	13/1½	15/	15/6	.....	.....	15/6	10/6	12/6	16/3
Oil-cake, Cottonseed Cake, Flour, Oatmeal, Cornmeal, Split-peas	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Starch, and Grape Sugar, in bags	7/6	8/9	7/6	*10c	10/6	10/	15/	11/	7/6	*9c	.....
Rolled Oats, Dog Flour, Flour Middlings, in bags	10/	10/	10/	12/6	16/6	12/6	18/9	17/6	8/9	10/	.....
Rolled Oats and other Cereals, papered, in cases	5/3	7/6	10/6	†15/	.....	.....	.....	.....	.....	†15/	12/6
Glucose and Syrup, in barrels	10/	12/6	12/6	10/	20/	.....	.....	22/6	8/9	12/6	12/6
Cheese, in boxes; also Condensed Milk	20/	25/	26/3	25/	.....	25/	30/	.....	20/	25/	26/3
Butter, in cases and kegs; Cheese in crocks, boxed	25/	30/	31/6	30/	.....	30/	35/	.....	25/	30/	32/6
Seeds, Timothy and Clover, in bags	10/6	10/6	10/6	10/6	20/	.....	.....	17/6	10/6	10/6	12/6
" Beans and Peas, in bags	20/	25/	31/6	25/	16/6	.....	.....	.....	20/	25/	30/
Apples, Flour and Meal, in barrels	12/6	15/9	15/9	15/	.....	.....	.....	17/6	12/6	15/	15/
" and other Green Fruit, in boxes	7/6	10/	10/6	10/	17/6	.....	.....	.....	7/6	10/	12/6
" Evaporated, in barrels or boxes	15/	20/	21/	20/	.....	.....	.....	.....	15/	20/	20/
" Prunes and other dried fruit, in boxes	8/9	10/	12/6	10/	.....	.....	.....	17/6	8/9	8/9	12/6
Eggs, in cases or barrels	12/6	15/9	15/9	15/	15/	.....	.....	15/	12/6	12/6	15/

These rates are for general information only, and are subject to change at any time without notice; it is therefore important that all contracts must be reported by wire and confirmation obtained before closing with shippers, and unless specifically stated to be prompt shipment, or shipped within ten days after date of contract from the west.

The above rates are exchanged on basis of \$4.80 to £1 Stg., excepting that when freight is prepaid, the ocean proportion of the through rate must be collected on basis of \$4.86 to the pound sterling.

If freight is offered other than specified above, on which steamship connections are accustomed to quote a weight or measurement rate at their option, prompt replies will be facilitated by giving, when applying for rate, the relative weight and measurement of the merchandise.

It is understood that when reporting Sack Flour engagements, a carload is considered 28,000 lbs.

It is also important that shipper's name be given for every engagement made.

* Rates quoted in cents are per 100 lbs.

† Per 2240 lbs,

No Primage via Montreal.

obvious that the rates in New York are as much as 6d below the Montreal ocean rate to the Old Land. This applies to grain only.

The chartering of vessels from Fort William always includes the clause "privilege of unloading at Buffalo." From Montreal to Liverpool the rates on grain are 1s 6d for September and 1s 9d to 2s for October. It is understood that as high as 2s has been paid.


To London, Glasgow and Bristol about the same rates have been paid and will likely hold for some time.

boxes cheese local and 297 boxes through, also 430 packages of bacon, 275 cases canned meats, 1,034 packages meats, 1,490 packages lard, 2 barrels beef. There were also 5,666 boxes of fruits, 1,272 barrels of apples and a large quantity of lumber.

Many of the other steamers, such as the Ottawa, Lake Champlain for Liverpool, Devona for London, Hibernian for London, the Monteagle for Bristol and the Ionian and Lakonia for Glasgow, took heavy cargoes of provisions and grain, also general merchandise.

\$1,002,372, for the year ending with the preceding June.

* * *
New crop Spring wheat (1905) began to arrive in Minneapolis on August 8, when a car from Kastota, Minn., was received. It graded No. 1 Northern, 58½ pounds, with no dockage, and if an index of the new grain, augurs a prosperous year for the millers. It sold at \$1.06. Trading in the new crop to arrive began at Minneapolis on the same day with a sale of 5,000 bushels No. 1 Northern at 8c. above the September option.



Sixty Years of Popularity

COX'S GELATINE

should be used in every Canadian household, because:

- (1). It is **STRONG**.
- (2). It is **CLEAR**.
- (3). It is **PURE**.

Canadian Agents: **J. & G. COX, Ltd.**
 C. E. Colson & Son, Montreal
 D. Masson & Co., " **Gorgie Mills,**
 A. P. Tippet & Co., " **EDINBURGH**

Oakey's The original and only Genuine Preparation for Cleaning Cutlery, 6d. and 1s. Canisters

'WELLINGTON' KNIFE POLISH

JOHN OAKEY & SONS, Limited
 Manufacturers of
 Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.

Wellington Mills, London, England
 Agent:
JOHN FORMAN, - 644 Craig Street MONTREAL.

MR. GROCER

How is your stock of

EAGLE BAKING POWDER?

NOW is just the time to push Baking Powder and Eagle is one of the most profitable to handle. Satisfaction guaranteed.

J. H. MAIDEN, MONTREAL

POULTRY, FISH AND OYSTERS.

WINNIPEG FISH CO.
 PHONE 1480.

GAME AND OYSTERS.

259 PORTAGE AVE.

Any quantity of fish shipped. ADDRESS—Mail P. O. Box 791, WINNIPEG, Man.

California raisins, muscatels, 3 crown, per lb.	0 07
" " choice seeded in 1-lb. packages per package	0 07 1/2
" " fancy seeded in 1-lb. packages per package	0 08
" " choice seeded in 1-lb. packages per package	0 08 1/2
" " fancy seeded, 1-lb. packages, per package	0 09 1/2
Prunes, 90-100 per lb.	0 05 1/2
" 80-90 "	0 06
" 70-80 "	0 06 1/2
" 60-70 "	0 07
" 40-50 "	0 07 1/2
" silver "	0 08 1/2
Currants, uncleaned, loose pack, per lb.	0 05 1/2
" dry cleaned, Filiatras, per lb.	0 06 1/2
" wet cleaned, per lb.	0 07
" Filiatras in 1-lb. pkg. dry cleaned, per lb.	0 07 1/2
" Vostizzas, uncleaned	0 06 1/2
Hallowee dates, new per lb.	0 05 1/2
Figs, cooking in bags, per lb.	0 05 1/2
Apricots, choice, in 25-lb. boxes, per lb.	0 12
Apricots, standard in 25-lb. boxes, per lb.	0 11
Peaches, choice,	0 12 1/2
" standard "	0 12
Pears, (choice halves) "	0 12 1/2
Plums, choice (dark pitted) per lb.	0 10
Candied Peel—Lemon peel, per lb.	0 09
" Orange "	0 09 1/2
" Citron "	0 14

Teas—New Japan teas have arrived and they are quoted at 24 to 32 cents per lb. The cheaper grades are expected later. We quote:

Congous, M. 12, half chests, per lb.	0 12
" " cads, per lb.	0 13
" " S.C.P. and M. 14, half chests, per lb.	0 15
" " " cads, per lb.	0 16
" " A.A.N., in cads, per lb.	0 19
" " J.A.P., No. 1, " "	0 25
Ceylon, bulk, per lb.	0 18
" " Pekoe P.H.T., in 1/2 chests, per lb.	0 18
" " broken Pekoe, No. 62 in chests, per lb.	0 18
" " No. 414 and 418, " "	0 20
" " No. 412, in chests, " "	0 22
" " No. 57, " "	0 25
Gunpowder, in quarter chests, per lb.	0 26
Young Hyson, in 1/2 chests, per lb.	0 26
Scented Orange Pekoe, in cads, per lb.	0 26

Fish and Oysters—The first oysters of the season have arrived and they are selling at \$2.90 to \$3.00 per gallon. We quote:

Lake Superior trout	0 10
Gold eyes	0 03
Blue fish	0 18
Mackerel	0 15
Red snapper	0 15
B.C. salmon	0 13
Halibut	0 11
White fish (L. Winnipeg), per lb.	0 06
Pickeral	0 05
Jackfish	0 04
Finnan Haddie	0 09
" " " brand salt cod, fish cakes 24-1's "	0 11
" " " " " " " 20-1's "	0 09
" " " " " " " 20-1's "	0 07
" " " " " " " 2-lb. boxes "	0 09
" " " " " " " 4-lb. "	0 09
" " " " " " " shredded, 34 cartons per bx "	2 00
" " " " " " " bulk, in 15-lb. boxes "	0 08
Large Labrador and Nfld. salt herrings per 100 lb.	5 00
" " " " " " " per 20-lb. pail.	1 20
Salt mackerel, in 20 or 30-lb. pails	0 12 1/2
Finnan Haddie, in 15 or 30-lb. boxes	0 08
Smoked halibut strips	0 11
Kipperd gold eyes, per doz.	0 45
Yarmouth bloaters, 60 in box, per box	1 50
Lobsters, fresh boiled, per lb.	0 25
Caviare, extra, small jars, per jar	0 40
Frog legs, 6 doz. in box, per doz.	2 90
Oysters, per gallon	3 00

Evaporated Apples—Very firmly held. They are selling at 8 to 9 cents per lb.

Beans—Hand-picked beans are still quoted at \$2.10 to \$2.15 per bushel, and the ordinary grade at \$2.

Woodenware—We quote:

Evaporated apples 50-lb. case (fancy)	0 08
" " " "	0 08 1/2
Butter tubs, wooden hoops, 2 in nest, per nest.	0 42
" " " " " " " "	0 45
" " " " " " " "	0 70
" " " " " " " "	0 73
" " " " " " " "	0 63
" " " " " " " "	1 00
" " " " " " " "	1 05
Pails, 2 hoops, per doz.	1 95
" " " " " " " "	3 25
Wash tubs, common and wire hoop, per nest of 3	2 00
" " " " " " " "	11 25
" " " " " " " "	9 50
" " " " " " " "	8 40
" " " " " " " "	2 90
Butter boxes, per nest of 3, to hold 14, 28 and 56 lbs.	0 56
" " " " " " " "	0 29
Butter boxes, per nest of 2, to hold 14 and 28 lbs.	4 00
Butter tubs, fibre and cover, per doz.	4 00
Butter moulds, for 1-lb. bricks, per doz.	1 85

Buckwheat Flour—We quote at \$1.70 per half sack.

Breakfast Cereals—We quote:

Roll'd Oats, 80-lb. sacks, per cwt.	2 40
" " " " " " "	2 45
" " " " " " "	2 50
" " " " " " "	2 80

Cornmeal, in sacks, per cwt.	1 85
" " " " " " " in 1/2 sacks.	1 90

Maple Products—New maple syrup from the Eastern Townships in Quebec Province is selling at \$5 for 5-gallon tins. Sugar in quarter and half-pound cakes is selling at \$3 per 25-lb. box.

Honey—We quote:

Clover honey 1-lb glass, 2 doz. in case, per doz.	2 00
" " " " " " " 5-lb tins, 1 doz. in case, per tin.	0 50
" " " " " " " 10-lb tins, 8 in case, per tin.	1 00
" " " " " " " 60-lb tins, per lb.	0 07
Fancy comb honey, 2 doz. to the case, per doz.	2 50
" " " " " " " per case.	4 75

Eggs—Produce houses are paying 18c. per dozen for strictly fresh eggs delivered in Winnipeg.

PERSONAL MENTION.

Mr. A. H. Rae, Wroxeter, is spending a few days in Toronto.

Mr. I. Newberry, Grand Valley, is in Toronto for the Exhibition.

Mr. I. M. Roach, Arthur, is in Toronto visiting the Exhibition.

Mr. O. S. Smith, Winnipeg, is in Toronto visiting the Exhibition.

Mr. H. J. Colwill, Arthur, is in Toronto on a visit to the Exhibition.

Mr. Mann, of Mann & Ewing, Teeswater, is visiting Toronto Exhibition.

Mr. J. Scott, of R. Scott & Co., Mount Forest, is in Toronto for short vacation.

Mr. Frank Obertra, Formosa, is in Toronto this week for the Exhibition and business combined.

Mr. E. C. Clarke, Orangeville, is visiting Toronto for the Exhibition and business combined.

Mr. Holliday, of Holliday Bros., Brooklin, Ont., has been a visitor to Toronto during Exhibition.

Mr. and Mrs. Mayled, Brantford, are staying at the Grand Union Hotel, Toronto, for a few days' vacation.

Mr. R. Maxwell, of Perkins, Ince & Co., has returned from a most enjoyable trip east, and has gotten into harness with his usual vim.

Mr. Henry Wilson, Oakville, we are glad to note, is now back to business in his former style after an unfortunate three weeks' sickness.

Mr. S. B. Bateman and wife, Mount Forest, are anticipating a pleasant trip down the St. Lawrence River, for which they have just started.

Capt. Wallace, of Wallace Bros., Woodbridge, is in Toronto on a business visit and intends purchasing a house if he meets one to pass his scrutiny.

Mr. James Ross, of Macpherson & Co., Hamilton, is leaving Toronto immediately after the Exhibition on his extended business tour to the Northwest Territories.

Mr. R. J. Helstrop, lately with Geo. Riley, grocer, Queen street west, Toronto, has joined the selling staff of E. W. Gillett Co., Limited. Mr. Helstrop will look after the Toronto retail trade, succeeding Mr. Geo. D. Sinclair.

Mr. Geo. D. Sinclair has been appointed Winnipeg representative of E. W. Gillett Co., Limited, and left on Saturday, September 2, to take charge of their Winnipeg office. Mr. Sinclair is an old western boy, and his many friends in the west, as well as in Toronto, will be pleased to hear of his promotion.

CONDENSED OR "WANT" ADVERTISEMENTS

Advertisements under this heading, ac. a word first insertion; ic. a word each subsequent insertion

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittance to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded, five cents must be added to cost to cover postages, etc.

YEARLY CONTRACT RATES.

100 words each insertion, 1 year.....	\$30 00
" " " 6 months.....	17 00
" " " 3 months.....	10 00
50 " " 1 year.....	17 00
" " " 6 months.....	10 00
25 " " 1 year.....	10 00

FOR SALE.

ONE of the best country store businesses in Ontario county; close to C.P.P. and G.T.R. stations; biggest live stock shipping point between Toronto and Peterborough; good farming community; stock about \$4,000; owner has opportunity in larger sphere; don't apply unless prepared to do something better than invoice price; I'm not giving this business away or offering a dead horse at 60c. on the dollar; it's a live, growing, "cash" business, seldom found in the country; stands alone and is worth paying for; will bear investigation; telephone and postoffice more than pay rent; C.P.R. hands and dining cars take all my produce, which is quite a business in itself. W. L. Martin, Myrtle Station, Ont. [36]

SITUATION WANTED.

YOUNG man, good retail experience; good salesman and a hustler, would like position on the road. Box 270, CANADIAN GROCER. [38]

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Clark's Sliced Smoked Beef

First in Quality

Because of the Packer's Experience

First in Sales

Because of the Buyer's Experience



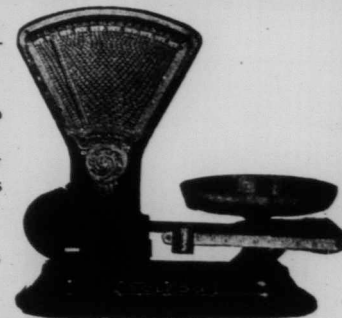
DIAMOND BRAND MAPLE SYRUP



HAS A FLAVOR EQUAL TO FRESH GOODS DIRECT FROM THE BUSH.

TOLEDO COMPUTING SCALES

Automatic but Springless.
 The "Toledo" is a money saver because it positively stops the giving of overweight.
 A time saver because it is Automatic.
 A labor saver because there are no weights to lift, no poises to slide, or prices to set.
 A trade bringer because it indicates to the customer in plain figures the correct weight of the article he is buying.
 It is honest both to the merchant and customer.
 The Toledo system costs you nothing because it is paid for with the money you are now losing.
 For Catalogue and information apply,



THE TOLEDO COMPUTING SCALE CO., Hamilton, Ont.

HOLBROOK'S SAUCE

THE BOTTLE THAT IS MIGHTIER THAN THE SWORD

Samples and Prices from
H. GILBERT NOBBS
 496 Spadina Avenue, Toronto



IT HAS CONQUERED THE WORLD



INDEPENDENT—SURE THING!

IT is easy to buy canned PEAS now at cost; also very easy to criticise them, but it takes a lot of study and hard work to produce a satisfactory canned pea. We hope that every Packer is producing the best pea possible. This will do more to increase the consumption than the cost prices. We are doing our best to make the "AUTUMN LEAF BRAND" just right. We have a few thousand cases more of the medium grade peas to offer at prices that will forever eliminate the Hawker in that line.

"AUTUMN LEAF BRAND CORN."—When it comes to nice fancy sweet sugar corn it is a 100 to one that we lead. Reasons why:—Our Manager learned the corn canning business with the world-renowned corn packer, J. W. Jones, of Portland, Me., commencing August, 1869, and followed the business from that time. He has a thorough technical knowledge as well as the practical experience of all these years, with and at the head of some of the oldest and largest Packers in the U.S., as well as with the most important Packer in Canada. If you want more proof, and the best line of canned corn, ask for the "Autumn Leaf Brand."

The Frankford Canning & Packing Co., Limited

Independent
Packers

Frankford
Ont.

A. H. ALLEN, Manager

<p>BUTTER CHEESE ECCS</p>	<p>DAIRY PRODUCE AND PROVISIONS</p>	<p>BACON LARD HAM</p>
--	--	--

CHEESE AND BUTTER BULLETIN

Montreal, Sept. 6, '05.
THE cheese market, as far as new business over the cable is concerned, is most disappointingly dull and quiet, yet it is difficult to get prices down at country points and our prices remain steady in sympathy. It becomes more and more a question of which side will have to give way in the end.

Taking published figures of receipts and shipments this year, as compared with last year, into consideration, we come to the conclusion that stocks in Montreal are fully 125,000 boxes less than a year ago and the different markets in the United Kingdom all report lighter stocks than at this time last year. As there was an actual shortage of supplies at the end of last season, it is difficult to see that prices should decline. Against all this is the high range of prices now ruling and the consequent lack of confidence on the part of operators to stock up for future demands.

The output of cheese has been reduced in many sections, especially in the Province of Quebec, first by the increased production of butter, second by lack of rain. Some sections had plenty of rain, but others were very dry, so that wells have dried up and all the extra feeding of cattle on account of the high prices obtainable for dairy produce was insufficient to increase the flow of milk to any extent. It is almost too late now to expect much improvement in this respect, and the Fall or Autumn make of cheese is not likely to be large.

On the whole this has been a most unsatisfactory season for those engaged in the cheese business on either side of the Atlantic and the future is not by any means clear. While the statistical condition is undoubtedly strong, present prices are already so high that there is not much room for further advance, to pay for carrying charges into the winter months, when we have to consider the Australian and New Zealand shipments to the British markets, not only of cheese, but also of meats.

Our recent markets reflect a certain spirit of caution. This is as it should be, considering that prices are abnormally high and that danger is ahead, lest goods stored now might not advance in value sufficiently to pay for the risk of holding. While there seems to be no chance of a decline in prices, most dealers hesitate missing a sale for fear that they might not gain by holding their goods.

The butter market is also very steady, although the present demand from the United Kingdom cannot be called brisk. British markets want butter, but they want "shilling butter," and good quality for this. Canadian prices are too high for retailers to sell our butter at a shilling per pound and the moment that

this price is exceeded, the demand falls off. Danish butter is put on the British markets fresh and commands the highest price. The British importer seems to speculate on Canadian butter and puts it into "second class," because he does not dispose of it in its fresh state. If our butter were sold fresh in close competition with the Danish product there is no reason why we should not increase our business in this line, but stale butter is not palatable and if our butter is generally being overheld for speculative purposes it certainly injures our reputation for quality. We can safely say that we produce as good quality of butter here as can be produced anywhere, and it does not seem right that we should get a bad name for our product because speculators choose to hold it when they put other countries' product on the market fresh.

LONDON, ENGLAND, LETTER.

(By Our Own Correspondent.)

SINCE my report some six days ago, the London market has assumed a decidedly more animated tone. This is not due to any advance in price on the Canadian side, but rather to the fact that buyers here are inclined to give 108s. for salt, and 110s. for saltless Canadian. This is for Eastern Townships, and Western run them very close as regards the selling price. It will at once be seen how stiffish these prices are when it is mentioned that about this time last year quotations ruled from 92s. to 96s. for Canadian butter.

Total imports of butter into the United Kingdom for the two first weeks of August, 1905, are as follows:

Australia	4,425	ewts.
Canada	41,493	"
Denmark	59,607	"
France	16,650	"
Russian	28,025	"
Belgium	2,089	"
Germany	1,014	"
Sweden	6,937	"
U. S. A.	8,191	"

This is an increase of 15,535 ewts. over the corresponding period last year. New Zealand is conspicuous by its absence.

A. E. Sowerbutts & Co., London, who are now diligently cultivating Canadian trade, have drawn our attention to the grading of Canadian butter. So have many other British importers of Canadian butter, and it really is a matter of the very first importance. Reference was made to this is the London produce

letter of The Grocer of June 30th, at which time it was suggested that the example of New Zealand makers should be followed. It was pointed out that every pound of butter which enters British ports wears the New Zealand Government's mark, declaring it to be a fixed grade, and this is a guarantee against irregularity of quality. Two or three months ahead importers can contract for quantities of a certain grade, and know what they are going to get.

This system, which has proved so successful in New Zealand, would, if adopted by Canadians, bring into greater prominence the best brands of Canadian butter, while at the same time causing those who are not turning out butter so well to improve the quality.

The fact that a classification of butter (mentioned in The Grocer of June 2) has already been issued by the Canadian Department of Agriculture, is not being lost sight of, but the necessary qualifications required to merit classification in one of the three grades is of small interest to importers on this side, being evidently intended more as a guide to makers for the remedying of defects than as an absolute guarantee of quality.

To illustrate what is meant, it might be pointed out that, in the matter of packing, the classification says that boxes should contain only 56 lbs. To this very day boxes of butter are arriving in London which are not of regular weight. Those British importers of butter who have looked over the new classifications, issued by the Department of Agriculture three months back, feel confident that the measures taken by the department will have beneficial results in course of time, but, they ask, why not make your weapon a double-edged one, and, while recommending factors to grade and pack in a certain way, serve the interests of buyers abroad as well as of the makers by placing the Government stamp, testifying that quality and packing are what they should be, upon all boxes which satisfy the demands of the Government inspector. Such an arrangement would go further to secure the sale of Canadian butter on the British markets than, perhaps, Canadians themselves think, and it would be a decided incentive to many importers to handle Canadian stuff who up to the present have left it, at any rate to a great extent, alone. Even those who handle large quantities at the present time would have a powerful selling argument to help them clinch matters with their customers, if they could but point to the Government stamp as a guarantee of reliability.

WE ARE DAILY BUYERS OF

EGGS AND BUTTER

Correspondence solicited.

WRITE, TELEGRAPH OR TELEPHONE US WHEN YOU HAVE ANY TO OFFER.

THE PARK, BLACKWELL CO.
TORONTO LIMITED

TELEPHONE M 3960

SHORT ROLLS

New, Mild, Sweet, Sugar-cured, Boneless, either Smoked or in Pickle, the very nicest and cheapest line on the market.

Hogs are undoubtedly scarce and high in price. Order now, before the prices advance.

F. W. FEARMAN CO.,
HAMILTON LIMITED

PURE FOOD INSURES
GOOD HEALTH
MAGIC BAKING POWDER
INSURES
PURE FOOD.

E.W. GILLETT COMPANY LIMITED
TORONTO, ONT.

Awarded Medal and Diploma at World's Fair, St Louis, Mo., 1904

ALWAYS PREPARED

to furnish prices on car lots or less in

BUTTER--Creamery and Dairy
CHEESE--Cheddars and Flats (twins)
EGGS--Fresh and Pickled

OUR MOTTO :
Prompt shipment and one quality, namely, the best

The J. A. McLean Produce Co., Limited
EXPORTERS and WHOLESALE DEALERS
73-75-77 Colborne Street
Toronto.

This is the view taken by many good men along Tooley street, and in this case Tooley street is but the echo of opinion as held in many of the main British distributing centres.

Again, attention must be drawn to Canadian dairies. Those shipments which lately arrived by the Savona are reported as varying very much in quality. Some boxes are worth many more shillings than others, and, to quote the actual words of one of those who

has handled them, "We do not see why improvement should not be made with due care. We simply make this remark for the benefit of producers and dealers in butter."

New Zealand has taken quite the lead in the Australasian colonies by the careful supervision of the Government who insist upon passing as best only those butters which they consider to be worthy of grading as No. 1.

PROVISION AND DAIRY MARKETS.

TORONTO.

The home provision market still continues active, more volume has been done, probably on account of the extra trade consequent upon the National Exhibition.

Export trade has not shown any fresh feature, and is not expected to do so until an easier basis is reached.

Lard has stiffened somewhat and is firm at fresh quotations.

Hogs have been coming in freely and prices are easing off somewhat. Sales have been effected at \$8.50.

We quote this week:

Long clear bacon, per lb.	\$0 11 1/2
Smoked breakfast bacon, per lb.	0 14 1/2 0 15
Roll bacon, per lb.	0 11 1/2 0 12
Small hams, per lb.	0 15
Medium hams, per lb.	0 14 1/2
Large hams, per lb.	0 13 1/2
Shoulder hams, per lb.	0 10 1/2 0 11
Backs, per lb.	0 15 0 16
Heavy mess pork, per bbl.	18 00
Short cut, per bbl.	21 50 22 00
Shoulder mess pork, per bbl.	14 50 15 30
Lard, tierces, per lb.	0 10 1/2
" tubs	0 10 1/2
" pails	0 10 1/2
" compounds, per lb.	0 07 1/2 0 07 1/2
Plate beef, per 200-lb. bbl.	12 00 12 50
Beef, hind quarters	8 50 8 75
" front quarters	5 00 5 50
" choice carcasses	6 00 7 00
" common	5 00 6 00
Mutton	0 08
Spring lamb	0 10 0 11
Veal	0 07 0 09 1/2
Hogs, street lots	8 50 9 00

Butter—There are no prospects of change for the immediate future in the butter market. Present indications are that little activity will accrue on present basis.

The export trade is practically nil. Home consumption is more alive on account of the Exhibition influx, but no real life is manifest. Arrivals continue small, and firm prices rule in consequence. We quote:

Creamery prints	Per lb.	0 23
" solids, fresh		0 22
Dairy prints		0 19 0 20
" in tubs		0 17 0 18 1/2

Eggs—Supplies are coming in in better quantities. Quality is distinctly better, and demand good. Prices somewhat firmer.

New laid eggs, per doz 0 18 0 19

Cheese—Conditions remain practically unchanged since our last issue. Home trade is fairly good, but no bulk trade is in evidence, export demand being particularly dead. Enquiries are slow, and indications point to a much lower basis if any movement is to be expected. Qual-

SALT SALT

TABLE, DAIRY AND CHEESE SALTS
FINE AND COARSE SALTS IN SACKS AND BARRELS
LAND SALT

C. R. COOPER

Toronto Salt Works

TORONTO, ONT.

AGENTS FOR THE DOMINION SALT AGENCY

FREE TO BUTCHERS

—Send a postal card with your name and address, and I will be pleased to enter your name on my list of customers, and send you free, postpaid, from time to time, as issued, my *Hide Bulletins*, which give the ups and downs of the market on Beef Hides, Calf Skins, Horse Hides, Tallow, Bones, Crockings, etc.

C. S. PAGE, Hyde Park, Vt.

DRIED APPLES

BRIGHT, DRY STOCK WANTED.

O. E. ROBINSON & CO.

INGERSOLL

Established 1886

Persons addressing advertisers will kindly mention having seen their advertisement in *The Canadian Grocer*.

EXPORT TRADE DEPARTMENT.

FIRMS ABROAD OPEN FOR CANADIAN BUSINESS.

Agencies on Commission for Britain.—We are open to receive consignments of Apples and Fruits of all kinds. Best references, connection and experience. R. C. HALL & CO., MONUMENT HOUSE, MONUMENT SQUARE LONDON, E. C.

JOHN LETHEM & SONS, LEITH, SCOTLAND, invite correspondence with Manufacturers and Shippers of all classes of goods suitable for Grocers, Bakers and Fruiters; connection of 50 years over all Scotland. References, Bank of Scotland, Leith.

JAMES MARSHALL, ABERDEEN, SCOTLAND. Consignments invited of all kinds of Dominion new season's produce. Apples, Canned Goods, Provisions, Flour, Bran, &c. Personal attention and prompt returns guaranteed. Codes "Halcyon." Codes, A. B. C., 5th ed., Scattergoods.

This space \$15 per year.

WHITELEY, MUIR & CO., 15 Victoria St., Liverpool, England

We handle consignments of CANADIAN MEATS, CHEESE AND BUTTER.

We sell cost, freight and insurance. Western Union Code. LONDON, LIVERPOOL, GLASGOW.

DAVID SCOTT & CO., Est. 1878. 10 North John St., LIVERPOOL, ENGLAND. Splendid connections and references. Try us with a shipment of CANNED GOODS. T. A.—Scottish, Liverpool.

GRIFFIN & CULVERWELL, Brokers, invite consignments of general produce, especially BUTTER, CHEESE, AND ALL FOOD PRODUCTS. Correspondence invited. References given. WRITE US. 139 REDCLIFFE ST., BRISTOL, ENG.

This space \$15 per year.

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GEORGE LITTLE LIMITED Canadian Produce Importers, MANCHESTER. BUTTER, CHEESE, EGGS, BACON, APPLES, POULTRY.

E. BIERMANN & CO., FRUIT AND PRODUCE BROKERS, 5th Ed. A. B. C. Code, CARDIFF, WALES. APPLES AND ALL KINDS OF FRUIT AND PRODUCE.

ALEXANDER CRICHTON, 15 Stanley St., LIVERPOOL, England, CANNED GOODS AND DRIED FRUIT BROKER. And at St. Magnus House, London, E. C. T. A., "Acrition, Liverpool." Code, A. B. C., th Ed.

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HAMILTON WICKES & CO., Canned Goods Brokers, EASTCHEAP, LONDON, and VICTORIA STREET, LIVERPOOL. Reports and valuations made on Canned Meats, Fish, Fruit and Vegetables. Consignments handled. Correspondence solicited.

GEO. R. MEEKER & CO. 11 and 12 Bedford Hotel Chambers, Covent Garden, LONDON, W. C. ENGLAND. European representatives and distributors, Earl Fruit Co., California, U.S.A. SPECIALTIES, FRESH, DRIED AND CANNED FRUITS T. A. Emulate. Codes, A. B. C. and Lieber's.

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IMPORTERS OF CANADIAN CHEESE, BUTTER, EGGS AND POULTRY. Reference, London City and Midland Bank, West Smithfield We buy outright.

BUTTER

When you have one or 100 tubs
write us for price

The WM. RYAN CO., Limited
70 and 72 Front St. E., Toronto.

BUTTER and EGGS
— WE ARE —
BUYERS and SELLERS

Correspondence solicited from **ONTARIO,**
MANITOBA and **LOWER PROVINCES.**

Rutherford, Marshall & Co.
Wholesale Produce Merchants,
TORONTO.



LET THE BABY SLEEP

USE
WILSON'S
FLY PADS

Stock the kind the housekeepers ask for.
Avoid poor imitations.

Butter Tubs
BEST WHITE SPRUCE
50—30—20 lb.
ORDER NOW

WALTER WOODS & CO.
Hamilton and Winnipeg.

ity too is not considered to warrant maintenance of such high ratio as at present.

Cheese, large.....	Per lb.	0 11 1/4
" twins.....		0 12

Cheese Board Report.
(For week ending Sept. 6.)

Board.	Boxes.	Price.
Stirling.....	1,100	11 3-16
Campbellford.....	1,600	11 1-16
Pictou.....	1,280	11 1/4
Woodstock.....	5,265	
Watertown, N.Y.....	6,952	10 1/4 10 1/4
St. Hyacinthe, Que.....	800	11 1/4
Alexandria.....	1,073	11 1/4
Vankleek Hill.....	1,300	11 7-16
London.....	1,600	11 1/4
Brockville.....	5,941	11 1/4
Belleville.....	5,515	11 9-16
Cornwall.....	1,334	11 11-16
Cowansville, Que.....	907	11 1/4 11 5-16
Canton, N.Y.....	2,600	11 1/4

MONTREAL.

The provision market is in the declining mood on account of a general drop in demand. Live hogs are easier at 7c. to 7 1-4c.; dressed hogs in small demand, are quoted at 9 3-4c.; hams, about the same as last week are sold between 13 1-2c. to 14 1-2c. Bacon, not very active, brings 14c. Lard remains unchanged, although there is little doing. Hogs are not in demand just at present by packers and exports are small, thus rendering stocks more plentiful. We quote:

Lard, pure tierces.....	0 10 1/4
" " " 5-lb. tubs.....	0 10 1/4
" " " 20-lb. pails, wood (10 1/4).....	2 10
" " " cases, 10-lb. tins, 60 lbs. incase.....	0 10 1/4
" " " 5-lb. " ".....	0 10 1/4
" " " 3-lb. " ".....	0 11
Lard, Boar's Head brand, tierces, per lb.....	0 06 1/2
" " " 1/2-tierces, per lb.....	0 07 1/2
" " " 80-lb. fancy tubs.....	0 07 1/2
Cases, 20 3-lb. tins, per lb.....	0 07 1/2
" " " 12 5-lb. tins ".....	0 07 1/2
" " " 6 10-lb. tins ".....	0 07 1/2
20-lb. wood pails, each.....	1 47 1/2
20-lb. tin pails, each.....	1 37 1/2
Wood net, tin gross weight.....	\$19 00 \$20 00
Canadian short cut mess pork.....	19 00 20 00
American short cut clear.....	19 00 21 00
American fat back.....	0 14
Breakfast bacon, per lb.....	0 12 0 14 1/2
Hams.....	11 50 12 00
Extra plate beef, per bbl.....	11 50 12 00

Butter—There is active exportation in butter just at present and the English market is said to be strong. There is however, very little demand for butter locally and in spite of this quiet condition high prices are firmly maintained and dealers express the opinion that the whole Winter will elapse before any change of importance takes place. We quote:

Finest creamery.....	0 21 1/4
Fine.....	0 22 0 22 1/2
Medium.....	0 21 1/4 0 21 1/4
Fresh dairy tubs.....	0 18 1/4 0 19

Cheese—The cheese market is very slow and demand quiet for all grades. Arrivals of cheese are large enough, but nearly wholly destined for exportation. Considering the quiet condition of the market stocks are equal to demand. Ontarios are offered at 11 3-4c.; Townships at 11 1-2c., and Quebecs 11 3-8c. Otherwise the trade is featureless.

Eggs—Eggs as well as cheese and butter are finding their best market in exportation. However, the local demand is reported very good and stocks in some instances not equal to demand. Selects are hardly obtainable below 23c., and straights from 19c. to 19 1-2c. Others are as low as 19c. These prices are at present firm and dealers are reticent in their prophecies.

MANITOBA.

Creamery Butter—There is a stronger feeling in the butter market and prices are advancing. We quote:

Finest fresh creamery, in 56-lb. boxes.....	0 22
" " " in 28-lb. boxes.....	0 22
" " " in 14-lb. boxes.....	0 22
" " " in 1-lb. bricks.....	0 23

Dairy Butter—Produce houses are advancing their prices and are paying now 15c. and 16c. f.o.b. country points for No. 1 dairy.

Cheese—Prices are still advancing. We quote:

Finest Ontario, large.....	0 13 1/4
" Manitoba, large.....	0 12
" " twins.....	0 13
" " small.....	0 13 1/4

Lard—There has been a sharp advance in lard. We quote:

Lard, 50-lb. pails, per pail.....	5 37 1/2
" " " 20-lb. " ".....	2 22 1/2
" " " 3-lb. tins, per case 60 lbs.....	7 35
" " " 5-lb. " ".....	7 12 1/2
" " " 10-lb. " ".....	8 95
Pure lard in bbls, per lb.....	0 10 1/4

Cured Meats—We quote:

SMOKED MEATS.

Hams, selected stock, special mild cure.....	0 15 1/4
Bacon, " " ".....	0 13 1/4
Backs, " " ".....	0 13
Picnic, " " ".....	0 09
Hams, sugar cured, assorted sizes.....	0 14
" " " heavy, 20 to 30.....	0 12 1/2
" " " assorted sizes.....	0 08
Shoulders, " " ".....	0 08
Bacon, " " breakfast bellies.....	0 14 1/4
" " " breakfast backs.....	0 12
" " " Wiltshire sides.....	0 15 1/4
" " " spiced rolls, long.....	0 12
Manitoba butts.....	0 09 1/4
" " " skinned.....	0 10
" " " boneless and rolled.....	0 11
" " " rolls, boneless.....	0 11

DRY SALT MEATS.

Bacon, dry salt long clear.....	0 10
" " " smoked.....	0 11
" " " boneless backs.....	0 11
Shoulders " ".....	0 08

BARREL PORK.

Heavy mess pork, boneless, per bbl.....	16 50
" " " per 1/2 bbl.....	9 25
Standard mess pork, per bbl.....	16 00
" " " per 1/2 bbl.....	9 00

PICKLED GOODS (COOKED).

	80 lbs.	40 lbs.	20 lbs.	15 lbs.
Pig's feet.....	5 50	3 00	1 60	1 25
Pig's tongues.....	14 50	7 50	4 00	3 00
Boneless hocks.....	8 50	4 50	2 50	2 00
Sweet pickled spare ribs, not cooked, per lb.....	0 04			
hocks, " ".....	0 04			

GREEK-BRITISH CONCESSIONS.

An official statement was issued from the board of trade giving particulars of a new commercial arrangement with Greece. His Majesty's Government have agreed to withdraw their protest against the Greek Currant Retention Law, and Land Tax, and Export Duty on Currants Law, in return for certain tariff concessions. Goods produced or manufactured in any portion of the British Empire will now enjoy unconditional and favored nation treatment in Greece, so long as such portion of the British Empire accords to goods of Grecian origin treatment as favorable as it gives to the goods of any other foreign country. The treaty of 1886, the agreement of 1890, and the present declaration will continue in force for five years, and thereafter from year to year, failing twelve months' notice of determination. Among the Greek tariff concessions is a reduction in the rate of duty on cod and stock fish. Formerly the rate was 6s. 5d per cwt., but under the new arrangement the duty will be 1s. 7 1/4d. This reduction, it is pointed out, is a concession to Newfoundland in return for the free admission of Greek currants and sultanias into that colony.

QUAKER SUGAR AND CREAM CORN

This is a line we are now packing which we intend to make our main specialty. Packed from the finest Maine Seed, with the ears all selected, with the cans well filled with corn and not watery juice. We believe there is a future for an article of this class of goods if properly placed on the market and the attention of the consumers called to its superior merits. There is no line of goods packed in cans that varies so much as corn in quality, consequently there should be an opening on the market for a really high-class article, something in which the goods were not only at the tip-top but that every can could be depended on to be of a high and uniform quality. This is what we claim for Sugar and Cream and the reputation of the Quaker is behind these assertions. While the contents inside of a can are of more importance than the outside, it may not come amiss to say that these goods are sent out in very handsome embossed wrappers, far superior to anything we have yet seen from our competitors.

THE PACKERS OF QUAKER CANNED GOODS

McWILLIAM
Mc. AND E.
EVERIST

TORONTO, ONT.

Next week order your
Peaches
Pears
Plums
for preserving.

We are Headquarters for Canadian
Fruits in Toronto.

Full lines of all other fruits, Do-
mestic and Foreign.

37

"Removed to" 37 Front East—just up the street. Let everybody send his orders now to above address (phone Main 5665) and get "selected" fruit.

TOM SMITH, - - Fruit Broker

**TOMATOES, CUCUMBERS
GREEN CORN, CABBAGE**

Buy from the Grower and get absolutely fresh stock.

RIDGE HALL FRUIT FARMS
E. E. ADAMS, Leamington.

Telegrams: "SEGURO," GLASGOW.

APPLES A SPECIALTY
THOMSON & MATHIESON

Green and Dried Fruit Salesmen, GLASGOW, SCOTLAND.

REFERENCES: The Bank of British North America, Montreal. The Canadian Government Agency, 52 St. Enoch Square, Glasgow. Traders' Bank, Burlington, Ont. A B C Code. 4th Edition used.

DRIED APPLES

We pay the highest market prices for bright dry quarters and make prompt remittance.

THE W. A. GIBB CO.
Packers and Exporters
5-7 Market St., HAMILTON

GREEN FRUITS AND VEGETABLES

FRUIT MARKS ACT ENFORCED.

RECENT reports from Montreal bring news of the activity of the fruit inspectors at that port. For some time many persons have been shipping apples branded falsely and at variance with the regulations. Orders have in consequence been issued to strictly enforce the law, to prevent Canadian fruit depreciating in value on the European market.

Four out of eight cars recently consigned to Europe have come under the vigilance of the officials, who claim that the apples are not fully grown and are uncolored. The shipments failing to pass the inspectors are mostly from the Colborne district of Ontario. This activity must call forth the commendation of every business man. Commercial integrity is of the first and last importance in all circumstances and especially so in our export industries.

APPLE SEASON 1905.

The following report has come to hand from Boyd, Barrow & Co., apple receivers, Glasgow, Scotland:

"Every year is showing the importance of the Glasgow market as a distributing centre for Canadian apples; during the past season the imports totalled 411,756 barrels.

"Glasgow is now the recognized market for the whole of Scotland, Ireland, and North and Eastern counties of England, and with the great facilities Glasgow enjoys in the excellent services of two steamship companies who run steamers specially adapted for this traffic, and the preference shown by consumers for Canadian fruit, it is quite evident that shippers will find it advantageous to avail themselves of this market.

"There is every indication of good results being realized here this season on account of the great shortage of the home crop, which from 192 reliable reports we have obtained show 163 to be under the average, while 29 only are an average crop. We therefore have every confidence in recommending large and regular shipments of all fruit of good color and quality—red fruit being greatly esteemed."

The Canadian agent for Boyd, Barrow & Co. is Eben James, Toronto.

FIRST ARRIVALS DENIA ONIONS.

The Capreria, bringing the first direct cargo of Denia onions this season to New York, has arrived. She brought 47,500 crates.

**ONTARIO MARKETS.
Green Fruits.**

Toronto, Sept. 8, 1905.

CONDITIONS of the fruit market continue favorable, trade is steadily increasing in volume, and a general healthy tone is manifest.

Californian fruits have had an extraordinary hold on the market for some time, and prices have been well maintained, but signs are in evidence of a break in this respect, and recent sales have resulted in general falling all round, whilst the incoming of domestic lines is relieving the situation. Plums, peaches, and pears, which are coming in from home points, are received in good condition and quality, and are fetching a good ratio of prices, these it is expected will supersede the foreign goods. Californian oranges are now nearly over. Jamaicaes are, however, coming along, samples showing some good fruits. Tokay grapes are extra fine this season and are good values. Bananas have dropped materially, as have also peaches, plums and

**Your . . .
Attention
Please . . .**

W. O. BURGESS is offering from his own orchards, in prime condition, perfectly graded, guaranteed uniform,

**Peaches
and
Grapes**

AUBURN ORCHARDS,
Queenston,
Ontario.

Shirriff's Essences

are always to be depended on for quality,
and cost no more than inferior goods.

Imperial Extract Co.
18-22 Church Street, TORONTO

pears. Our prices are therefore revised accordingly. We quote:

Oranges, late Valencias, per box.....	5 00	6 00
Lemons, Verdilli.....	1 75	2 00
Bananas, large bunches, crated.....	1 00	1 15
Bananas, 2's, per bunch, crated.....	0 65	0 80
Bananas, 7-hand bunches, off track.....	2 25	3 50
Bananas, red, per bunch.....	1 50	1 75
Peaches, California, per crate.....	0 50	1 25
" domestic, per basket.....	2 50	3 00
Pears, California, per box.....	1 50	1 75
Plums, " per crate.....	0 30	0 50
" domestic, per basket.....	2 50	3 00
Tokay grapes.....	5 00	
Cantaloupes, Rockafords, per crate.....	0 60	
" Canadian, baskets, 25 crates.....	0 20	0 25
Watermelons, each.....	1 25	
Huckleberries, per basket.....	0 30	
Apples, new, per basket.....	0 08	0 09
Lawton berries.....		

Vegetables.

Vegetables—Steadily progressive is the true condition of the vegetable market, arrivals are increasing, and a full line of vegetables are now under quotation, with prices ruling firm at previous quotations. The great influx of visitors during exhibition naturally creates an increased demand during that time. This, however, is expected to be balanced by the return of residents as the week advances, so that the present satisfactory condition is expected to continue. We quote:

Jersey sweet potatoes.....	3 50	4 00
New potatoes, per bush.....	0 50	0 60
Onions, per doz. bunches.....	0 10	0 15
Onions, per bushel.....	1 00	
Spanish onions, per small crate.....	1 00	
" large cases.....	2 50	
Cabbage, per doz.....	0 40	
Cauliflowers, domestic, per doz.....	0 75	1 25
Tomatoes, domestic, per basket.....	0 20	0 25
Beets, per doz. bunches.....	0 20	
New radishes, per doz. bunches.....	0 20	
Carrots, per doz. bunches.....	0 15	
Cucumbers, per basket.....	0 25	
Outdoor lettuce, per doz. bunches.....	0 20	
Waxed beans, per basket.....	0 25	
Water Cress, per doz.....	0 20	
Parsley.....	0 20	
Mint, per doz bunches.....	0 50	
Green peppers, per basket.....	0 35	0 50
Celery, per dozen.....	0 35	0 50
Egg plants, per dozen.....	0 50	
Vegetable marrows, per dozen.....	0 08	
Green corn, per doz.....	0 30	0 40
Parsnips, doz. bunches.....	0 75	1 00
Squash, " doz.....	0 25	
Leeks, " bunch.....	0 50	
Kohl-Rabi, per doz.....	0 40	
Turnips, per bush.....		

QUEBEC MARKETS.

Green Fruits.

According to leading dealers the fruit trade is good and steady. But a general complaint is, that high prices of some fruits renders an improvement in demand impossible at the present time.

Bananas are high and just at present firm, though dealers prophecy decline owing to larger receipts. Some twenty-one cars arrived in Montreal last week against nine cars for the week previous.

At Monday's auction, were sold about four cars of California fruits as follows: Pears, \$2.75 to \$3.25; peaches, \$1.40 to \$1.75; the latter were only in small quantity and are very scarce on the local market; plums, \$2.50 to \$2.95, and a half car of California Malaga grapes in crates sold \$2.00. These enjoy fair demand, though high in price; peaches, it is expected, will be lower shortly.

There are some Bartlett pears in barrels, selling from \$4.00 to \$9.00 according to quality. Summer apples are found to be very hard to dispose of by dealers who say the market is over supplied.

Dealers' prediction on lemons is being realized; they have gone up \$1 and are scarcer. Sweet potatoes in fair demand and at higher prices. Some Jamaica oranges have arrived and are offered at

SWEET POTATOES

Gold Medal Brand Sweets represent the finest quality of Sweet Potatoes, both cloth-top barrels about 2½ bushels, also **Double Head**, selected, medium size, about 3 bushels.

LATE VALENCIA ORANGES

The last car of these fine California Oranges for this season has arrived to us. Order now before sizes are broken.

VERDILLI LEMONS

400 boxes Lemons, 300s and 360s, for this week.

ROWE'S LONG ISLAND NATIVE OYSTERS

Received Daily. Fresh. Clean, Wholesome. Our Price List Weekly for the asking.

WHITE & CO., LIMITED
HAMILTON Phone 1115 **TORONTO** Phone Main 4106

W. B. Stringer **THEY'LL** Be Here Soon J. J. McCabe
WILKINSON'S PACK OF CRANBERRIES
 Get Them from Your Dealer
W. B. STRINGER & CO., - WHOLESALE FRUIT BROKERS.
 61 Front Street, East, TORONTO, Agents

Next week will be heaviest week of the season in

PEACHES

SEND US YOUR ORDERS.

The F. T. JAMES CO., Limited, 76-78 Colborne St. TORONTO

Now is the time to buy your **PEACHES**
 We can supply you.
THE DAWSON COMMISSION CO., LIMITED, FRUIT, PRODUCE AND COMMISSION MERCHANTS
 Corner West Market and Colborne Streets, - TORONTO

THE DISTRIBUTORS COMPANY, Ltd.

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SPECIAL—EXHIBITION WEEK

Plums

Pears

Crawford Peaches

Choice Fruit Shipped Quickly

When preparing your fruit orders, remember I can supply you with any seasonable fruit—ship it direct and I'll be sure of its quality, too. If it is sealed fruit you want you cannot do better than order the **E.D.S.** Brand of Jams, Jellies, etc. The Eby, Blain Co., Limited, are agents in Toronto for my sealed fruits; Wm. H. Dunn, agent for Montreal and Province of Quebec; Mason & Hickey, 108 Princess Street, Winnipeg, agents for Winnipeg and the Northwest.

E. D. Smith's Fruit Farms, Winona, Ont.

DRIED FRUIT I handle fine lines of CURRANTS, RAISINS, SULTANAS, FIGS and DATES

Direct from my own houses in the country of production. My specialty lies in **Cleaned Currants** in 1 lb. Cartons and bulk packages. Goods packed under private brands. All communications to London House.

Toronto—P. L. Mason & Co. **TH. J. PSIMENOS** 4 Cullum St. E. C.
St. John—J. Hunter White LONDON, Eng.

"SQUIRREL" BRAND.

New Crop CALIFORNIA LEMONS, 300s and 360s
Juicy and Practically Seedless.
"GOLDEN ORANGE" Brand California Late Valencia Oranges,
Best Orange Grown.
Also All Kinds Domestic Fruits.
HUGH WALKER & SON, - - GUELPH, ONT.

Cultivate your Biscuit trade by ordering

McLAUCHLAN'S Cream Soda Biscuits

McLAUCHLAN & SONS CO. Limited, Manufacturers, OWEN SOUND, Canada.

"TAYLOR-MADE"

Honey-Comb Chocolate Chips are Trade Winners and Trade Repeaters.
Try them. Samples and prices for the asking.

TAYLOR BROS. CO., - - BATTLE CREEK, MICH.

H. W. HUNT & CO., 34 Church Street, Toronto, Canadian Representatives



This design a guar.
antee of quality

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IF YOU DO YOU SHOULD USE "CANADIAN-MADE" PAPER
All grades, from the highest "Glossy Finish" to the
rough "Antique" and bulky "Featherweight."

YOUR PRINTER
CAN SUPPLY IT.

CANADA PAPER CO.
TORONTO LIMITED MONTREAL

\$7.50 per barrel. Blueberries are scarce and generally high, though in small demand.

We quote:

Plums, in baskets.....	0 50	0 60
Peaches ".....	0 75	0 75
Pears ".....	0 60	0 75
Pears, boxes.....	3 75	4 25
Plums, crate.....	2 75	3 50
Peaches, box.....	1 85	2 15
Apricots, crate.....	1 25	1 40
Dates, per lb.....	0 04	0 04
California cherries, box.....	3 00	3 00
Bananas, per bag of 100.....	2 15	2 25
Cocoanuts, 18 size.....	5 50	5 50
Jamaica grape fruit, per box.....	5 00	5 50
Florida grape fruit, per box.....	5 00	5 00
New Messina lemons 300's.....	7 50	7 50
Apples.....	2 75	3 00
Sweet potatoes, per bbl.....	2 25	3 50
Cantaloupes, per crate.....	6 00	6 00
Watermelons, each.....	0 30	0 35
Raspberries, per box.....	0 10	0 12
Blueberries, per box.....	1 15	1 25
Fancy California oranges, 150 size.....	6 25	6 25
" " " " 175 to 300 size.....	6 00	6 00

Vegetables.

The market has seen no change since last week and dealers have little new to say. The same domestic products arrive regularly and on market days Bonsecours market is flooded with them. In consequence they are selling very low. Retailers and others generally make an ample supply, thus preventing wholesale jobbers from getting rid of stocks quickly. Some red onions, newly arrived, sell at about \$2.00 per barrel. Other lines are unchanged. Tomatoes, however, are very plentiful and are selling from fifteen to twenty cents per box. We quote:

Canadian celery, per doz.....	0 25	0 40
Green and wax beans, per bag.....	0 20	0 40
Bunch lettuce, per doz. bunches.....	0 50	0 50
Canadian radishes, per doz. bunches.....	0 05	0 05
Mint, per doz. bunches.....	0 15	0 15
Parsley, ".....	0 25	0 35
Sage, per doz.....	1 00	1 00
Savory, per doz.....	1 00	1 00
Beets, new, per doz.....	0 12	0 15
Egg plant, per dozen.....	2 00	2 00
Green onions, per doz.....	0 10	0 15
Green house water cress, per doz.....	0 50	0 50
Cauliflowers, home grown, per doz.....	1 50	1 50
Green peppers, per basket.....	0 75	0 75
Cranberries, per bbl.....	10 00	10 00
New potatoes, bag.....	0 50	0 50
Montreal cucumbers, doz.....	0 15	0 15
Home grown cabbage, per doz.....	0 40	0 40
Tomatoes, box.....	15 20	15 20
Spanish Onions, cases.....	2 00	2 00
Red onions, bbl.....	2 00	2 00
Turnips, bag.....	0 75	0 75

MANITOBA.

Green Fruits.

Green Fruits—Ontario Duchess apples are now on the market quoted at \$4.50 per barrel. The season is over for blueberries. We quote:

Ashland Crawford peaches, per case.....	1 65	1 65
California pears.....	4 00	4 00
" plums (Kelsey, Japan) per case.....	2 25	2 25
" Solway peaches (freestone) per case.....	1 50	1 50
Washington plums (blue and yellow), ".....	1 50	1 50
" pears, per case.....	3 00	3 00
Ontario apples (Duchess), per bbl.....	4 50	4 50
Fan y Limon bananas, per bunch.....	3 00	3 50
Washington cantaloupes, per case.....	3 00	3 00
American grapes, per basket.....	0 60	0 60

Oranges and Lemons.

Late Valencia oranges, 126's.....	5 25	5 25
" " " " 150's.....	6 00	6 00
" " " " 170's to 200's.....	6 50	6 50
Fancy California lemons, 300's and 360's.....	10 00	10 00
(10c. off for 5-case lots.)		

Vegetables.

We quote:

Parsley.....	0 40	0 40
Mint.....	0 45	0 45
Native onions, per lb.....	0 04	0 04
Carrots, per bush.....	0 40	0 40
Beets.....	0 50	0 50
Turnips ".....	0 40	0 40
Potatoes ".....	0 65	0 65
Celery, per doz.....	1 20	1 20
Lettuce, per doz.....	0 50	0 50
Radishes ".....	0 50	0 50
Cucumbers ".....	0 60	0 60
Green onions, per doz.....	0 40	0 40
Egyptian onions, per lb.....	0 03	0 03
New California cabbage, per lb.....	0 02	0 02
Australian onions, per lb.....	0 05	0 05
Bermuda onions, per case.....	2 00	2 00
New Potatoes, per lb.....	0 02	0 02
Tomatoes, (Ontario) per basket.....	0 65	0 65

Important Notice to the Trade in the Province of Quebec

Mr. Douglass has resigned. We are completing arrangements for a well-known traveller to take his place. In the meantime mail orders will have special attention.

S. H. EWING & SONS

96-104 KING ST., MONTREAL
Telephone Bell Main 65.
" Merchants 532.

TORONTO BRANCH, 29 CHURCH STREET
Telephone Main 3171.

Telephone orders receive prompt attention.



White Dove Cocoanut

Retail Grocers should recommend this brand for its healthful and nourishing qualities.

A NATURAL FOOD

ONCE USED, ALWAYS USED

Most Attractive Package on the market.

W.P. DOWNEY, 26 St. Peter St. MONTREAL



Why not handle the Best Goods,
That give you the Best Profit,
And that are the Best Sellers?

That is

Capstan Brand Worcestershire Sauce

It Gives you 50% Profit.

Ask your wholesale grocer
for it or write us for prices.

CAPSTAN MNFG. CO., Toronto, Ont.

RIERA'S

"BLUE LION" and "MAPLE LEAF"

VALENCIAS

Finest shipped from Spain

D. RATTRAY & SONS

CANADIAN AGENTS

QUEBEC

Montreal

OTTAWA

BRITISH AMERICA ASSURANCE COMP'Y

FIRE AND MARINE.

Incorporated 1833

CASH CAPITAL, \$850,000.00.

TOTAL ASSETS, \$2,043,678.59.

LOSSES PAID SINCE ORGANIZATION, \$25,868,544.80.

HEAD OFFICE, - BRITISH AMERICA BUILDING,
Cor. Front and Scott Sts., Toronto.

HON. GEO. A. COX, President. J. J. KENNY, Vice-President
P. H. SIMS, Secretary. and Managing Director.

WESTERN Incorporated 1851 ASSURANCE COMPANY.

FIRE
AND
MARINE

Head Office	Capital	-	\$ 1,500,000 00
Toronto,	Assets, over	- -	3,300,000.00
Ont.	Annual Income	-	3,890,000.00

HON. GEO. A. COX, President.

J. J. KENNY, Vice-President and Man. Director.

C. C. FOSTER, Secretary.

Money

CAN BE SAVED BY MEANS
OF AN ENDOWMENT POLICY.

YOU CAN ONLY SECURE
SUCH A POLICY WHILE YOU
ARE IN GOOD HEALTH.

Pamphlets and Full Particulars regarding the
New Accumulation Endowment Policy
sent on application.

Confederation Life ASSOCIATION

W. H. BEATTY, President.

W. C. MACDONALD,
ACTUARY.

J. K. MACDONALD,
MANAGING DIRECTOR.

HEAD OFFICE, - TORONTO, CANADA.

FINANCE

CANADIAN banking methods will show proof of their excellence during the next three months. In the United States, where the branch bank system does not exist, the annual consternation is on as to how the western banks are going to get enough money to move the crops. The banks throughout the west, on account of the small population of the towns, are small, and as the call throughout the year is for loans and the deposits are small, they have not sufficient capital to handle the business which is put upon them during the harvesting season. Various attempts are made by means of Government deposits to tide them over the next few months, but the farmers and merchants of the west suffer greatly from the difficulty in getting money.

This condition does not obtain in Canada at all. By means of branch banks the big banking institutions are enabled both to plant banks where they could not live independently and to supply these with unlimited money to meet any extraordinary conditions. Here, as in the United States, the greatest wealth is in the east. Thus here the branches in the east receive much more deposits than they have calls for good loans. On the other side, the branches in the west have calls for loans almost exclusively. Accordingly the east feeds the west, and good profit is made from both branches where a single bank in either place would have difficulty in living.

A novel feature in banking is being exploited by the Monarch Bank. This bank has been incorporated, though it has not got in actual working order yet. The unique feature in it is the proposal to keep open at night. This would mean a very radical change, and is of very doubtful advantage. It is true it would be an advantage to travelers and might be a convenience to store-keepers who remain open at night. On Saturday nights particularly many grocers do as much business as they do all the rest of the week almost. But there is a great amount of work to be done in a bank after business is finished. All books have to be balanced each day, and this can only be done when business is closed. However, if a bank remained open day and night merchants who now have little difficulty in completing their business by three in the afternoon would soon begin stretching it out till four, five or six. This is where the great weakness of the scheme comes in, and the real advantage to a few would not equalize the general reversal of present methods.

CAPITAL PAID UP, - \$1,000,000.
RESERVE FUND, - 1,000,000.

THE METROPOLITAN BANK.

DIRECTORS

R. H. WARDEN, D.D., President S. J. MOORE, Esq., Vice-President
D. E. THOMSON, Esq., K.C. His Honor W. MORTIMER CLARK, K.C.
THOS. BRADSHAW, Esq. JOHN FIRSBROOK, Esq.,

HEAD OFFICE, - TORONTO.
W. D. ROSS, GENERAL MANAGER.

GENERAL
BANKING
BUSINESS
TRANSACTION

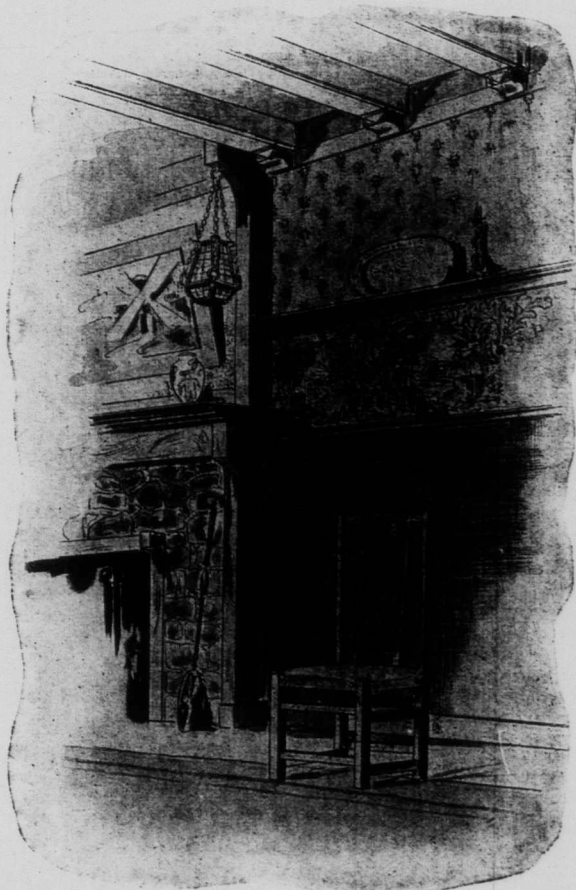
SAVINGS DEPARTMENT

at all Branches.
ACCOUNTS SOLICITED

Drafts Bought and Sold.
Letters of Credit Issued.

WALL PAPER

WHERE to place the house furnishing department is a matter of no small difficulty to the drygoodsman. There are two main points to be considered. First, it must be conspicuous enough to make the people know it exists, and secondly, it must be in a place where some seclusion is permitted, as a quiet inspection of the stock is essential. The arrangement which is most frequently carried out is that of keeping the department in an upper floor storey and showing a few samples downstairs.



This handsome Dutch interior illustrates Burlap Weave No. 1710 for Dado Stencil 1689 for Frieze, and Landscape Border 4700 for Sub-Frieze. Manufactured by Stauntons Limited.

This has the great advantage of economy in space. A carpet department has to be so situated that a roll of carpet can be spread out on the floor and the effect seen when it is actually in service. Similarly, wall paper has to have considerable space for its proper display. It would be out of the question to take this much room on the ground floor. Every foot is too valuable for that. Moreover, the ground floor would be unsuitable also for the reason that it is busier and people are walking backward and forward all the time. Wall paper and carpets are not like an ordinary piece of dry goods. They have to be looked at from a broader standpoint. Enough of them must be shown to make it plain how they will look in the room to be furnished.

This suggests another point which is worthy of consideration. The house furnishing department should be made as homelike and luxuriant as possible. It will not do to have the stock of carpets and wall papers rolled up and set up on end. The department must be made to look like a real room. If rugs are kept, have one laid on the floor. Otherwise have a strip or two unrolled. Then have the walls hung with suitable stock. This will take the bareness off and besides will show your goods.

WALL PAPERS

Before You Place Any Order Let Us Demonstrate to You the Superiority of the "Staunton" 1906 Line. Our Salesmen's Trunks Hold the Evidence.

STAUNTONS LIMITED

TORONTO

OUR SPECIAL LINE IS OFFICE AND WAREHOUSE TRUCKS

We design each truck specially for the work it has to do. This affords a positive guarantee to the purchaser that our goods will answer his requirements.

MONTEITH, NIXON & COY.

Makers of Good Trucks

256 MACDONELL AVE., TORONTO

Telephone Park 1318

SIGNS AND SHOW CARDS

Have you ever realized the advertising value in your Show Windows, and that you could talk to the thousands of people passing your Store with bright, attractive Show Cards? We can supply Show Cards and Price Tickets at low prices. Write for our Catalogue which show you as well hundreds of other styles of Signs.

THE MARTEL-STEWART CO., LTD.
681-683-685 Craig Street, - Montreal, Canada

During the Hot Weather

VAN HOUTEN'S COCOA

Soothes the Tired Nerves

Mr. Grocer, please test this for yourself. Your customers will appreciate the suggestion also.

Dominion Agents { J. L. WATT & SCOTT, - - TORONTO
WATT, SCOTT & GOODACRE, - MONTREAL

N. S. Markets.

Halifax, N.S., Sept. 5.

THE retail grocery merchants of Halifax intend putting forth strong efforts to suppress Sunday selling, and also to put a stop to the hawking of certain goods about the streets. Grocers say their trade is being seriously injured by these hawkers, who, having no regular place of business and consequently no rent or taxes to pay, go from door to door disposing of their goods at low prices. In most cases the goods are of an inferior quality, but because the people get them at a little lower price than supplied by the trade they invariably purchase, though not in reality getting as good value for their money as they would from the regular storekeeper.

During the week the Retail Grocers' Association of Halifax and Dartmouth held a meeting at the board of trade rooms to consider the matter of Sunday trading, and to take steps to have the proper authorities enforce the law in this respect. The association was unanimous on this point. It was also decided to call the attention of the city board of health to the hawking of meats, fruit, etc., on the streets, as these goods being exposed to sun, rain and dust are of necessity materially injured. The association is in a flourishing condition, and great benefits will be derived by the grocery trade of the city and Dartmouth through its efforts. Alderman W. H. Camsey, of Halifax, is the chairman of the association.

The grocery market is satisfactory, and collections have shown a marked improvement. Another drop has taken place in the sugar market, contrary to the general expectancy that the price would advance. The prices quoted here are: Granulated, XXX, \$5; granulated, Austrian, \$4.90; bright yellow, \$4.80; No. 1 yellow, \$4.50; unbranded yellow, \$4.35. It is now expected that these prices will stand for some time, as the refineries are said to have large stocks on hand.

Beef and Pork.

The market is firm and prices steady. American beef, carload lots, in bond, is quoted from \$9.75 to \$10.25. Pork has advanced. The quotations are higher than they have been for a long time. Chicago mess pork, in bond, is quoted at \$15.75. Lard is also scarce and the price high. One carload lot here sold at 10½c. on tierce basis, pails being a half cent higher. Several packers have not

been in the market for some weeks owing to the scarcity of hogs, said to be due to the fact that the farmers are too busy to bring them to market. When the wheat is in, about the end of this month, lower prices are looked for.

Dairy Produce.

The prices of butter are very firm, and the receipts during the week showed a considerable falling off. Good butter is quoted at 22 to 24c., dairy at 20 to 21c. Some dealers here have received quotations from Quebec factories. These prices quoted are considered very high, 23½c. being asked for 30 pound tubs.

Eggs are firm at prices quoted last week. Receipts of eggs are decreasing; cheese is firmer. The last quotation on the Charlottetown, P.E.I., board was 11 7-16c. Cheese is quoted here at 11½ to 12½c, and very firm at these prices.

Fruit.

Good fruit of all kinds is very scarce. Choice California Bartlett pears have reached a record price on this market. One retail dealer told your correspondent that he paid 69c. per dozen (by the box) for pears, and that he was selling them for 70c. He did not even expect to get his own money out of the transaction. The Nova Scotia apples coming to the market are also very high. Sweet Bough are quoted at \$5, Orange Pippin at \$4.50, and Gravenstein from \$5 to \$5.50.

Fish.

Heavy shipments of lobsters continue to go forward from this port. The Furness Line steamer Gulf of Ancud, which sailed during the week for Havre and London, took, besides other cargo, 11,000 cases of canned lobsters.

MATURING COFFEE.

A Swedish inventor has patented a process for improving the flavor of raw coffee. Coffee is usually stored for several years before roasting, the standing causing slight chemical changes which improve the flavor. This maturing process may be shortened to a few hours by exposing the raw coffee to the action of a powerful magnetic field. The magnetic field is advantageously obtained by two adjustable electro-magnets. It is claimed that the maturing process requires from one-half to two hours, according to the strength of the current in the magnets and the character of the coffee.

THINK

of the business you have missed
and resolve to act differently
in the future. Resolve to
keep



It will be the best move you have made for some time. You will find your customers increasing, too. There is never a question as to quality with

PERFECTION CREAM SODAS

The question confronting the buyer is, "Does this Grocer [you] keep them?" Think over that question and be prepared for that buyer and the others.

THE **Mooney**
Biscuit & Candy
Company,
LIMITED,
Stratford, - Canada.

COWAN'S COCOA

Maple Leaf Label Our Trade Mark

**Cowan's Chocolate,
Cake Icings,
Cream Bars, and
Cowan's famous Milk
Chocolate**

are absolutely pure goods

**THE COWAN CO., LIMITED
TORONTO**

The Reputation of **STEWART'S**

CHOCOLATES

Has been honestly earned.
Quality, Cleanliness and Skill in
manufacture have made the
name a household word.

Do You Handle Them?

THE
STEWART COMPANY
TORONTO LIMITED

"Good Materials"

is the important feature in the making of good biscuits, and such houses as Fowler's Canadian Co. of Hamilton supply us their best L. & S. brand of lard the year round. We use nothing but St. Lawrence Sugar Refining Co.'s sugar, which we find gives us the best results. Our flour is all purchased at our local mills, and nothing but the best of butter enters our bakery. The result is good biscuits and satisfied customers.

IMPERIAL BISCUIT CO.
GUELPH, ONT. LIMITED

The Reputation of **STEWART'S**

CHOCOLATES

Has been honestly earned.
Quality, Cleanliness and Skill in
manufacture have made the
name a household word.

Do You Handle Them?

THE
STEWART COMPANY
TORONTO LIMITED

CANADA:
No better
Country



MOTT'S:
No better
Chocolate

MOTT'S MEANS MONEY

"Diamond"
and
"Elite"

CHOCOLATE

Are such satisfactory standard sellers
that every merchant should make
them leaders.

John P. Mott & Co.
HALIFAX, N.S.

SELLING AGENTS:
J. A. TAYLOR R. S. McINDOE JOS. E. HUXLEY
MONTREAL TORONTO WINNIPEG.

HEALTH AND ECONOMY

You can certainly increase your sales Mr. Grocerman by telling your customers about

ORANGE MEAT

the Favorite Breakfast Food. You can confidently recommend it after noting the following facts: **Orange Meat** has been analyzed by eminent physicians and pronounced pure and nourishing. **Orange Meat** is made from the best Wheat and by the best process. **Orange Meat** is put up in Mercerized bags, which keeps it clean and fresh. **Orange Meat** affords you a handsome profit. **Orange Meat** is selling faster every day.

The Frontenac
Cereal Co., Limited

KINGSTON, ONT.

TRADE AND PROFIT

Flour and Cereal Foods

RICE REPORT.

THE unusual and unprecedentedly low range of values for all styles and grades of edible rice, prevailing during the Fall and Winter of 1904-5, had a demoralizing effect upon the entire rice industry in the United States. Prices remaining below the cost of production not only resulted disastrously to a large number of planters, but were calculated to delay the preparation of the soil for the coming crop of 1905-6.

Where, as a general rule, the latter part of February found the preparation of the soil for rice in the gulf section well under way, and the month of March plowing well advanced, this season every branch of the industry was backward, and all held back in hopes that values and conditions might improve.

The extremely low prices for American rice induced a greater movement in the way of distribution than was ever known and as early as April it was evident that not only the surplus stock carried over from last season would be consumed, but that the crop of 1904-5 was scarcely sufficient to meet the average requirements of the trade up to the coming of the new crop.

As soon as these conditions became generally known a sharp advance in the prices of all grades of rice became general, and the improvement in values naturally added great strength to the situation, and the preparation of the soil for the new crop was entered into with better spirit.

April, however, was accompanied with excessive rains, extending well into the month of May, which prevented plowing, and, while human ingenuity was disposed to battle with the adverse conditions, and many planters resorted to the "mudding in" process, all operations were greatly retarded, and where last season on May 20 over 86 per cent of the crop was planted and sufficiently far advanced to enable this department to pass upon "the stand," this year (1905-6) at the same date not exceeding 30 per cent. of the intended rice area was planted, and not exceeding 50 per cent. of the plowing was done.

The acreage for the season of 1905-6, by necessity of late field operations, and for other reasons before referred to, is largely reduced, and even much more so than was originally expected. An excessively dry spell in early June made the land in the gulf coast section so hard as to make further plowing impossible, and this, succeeded by excessive rains and floods, carried the planters over the planting period, though this season, throughout the gulf section, it was extended to the first week in July.

In North Carolina, and the section of the State where the cultivation of upland rice is confined, the rice industry has continued to diminish for several years, until now the cultivation of upland rice is confined to "small patches" on the farms that are unsuited for the cultivation of any other crop. The decrease in acreage in this section of the State over last season is large.

In South Carolina there is a marked reduction in acreage. In the Charleston section the reduction in acreage will also be large. In Georgia the reduced acreage is not less than 21 per cent.

While the acreage of the two Carolinas and Georgia last season was estimated at 44,100 acres, this season (1905-6) it is estimated to be about 24,100 acres, or a reduction of about 55 per cent.

In Louisiana and the alluvial district along the Mississippi River and its tributaries, we are advised of a marked reduction in acreage. In the prairie district south of Western Louisiana there has been such a complex situation, arising from so many changes in the management of canals, new tenants, etc., that it is difficult to accurately estimate the acreage. Many of the managers of the canals intending to plant a certain area, realizing their inability to combat with the elements of flood and rain, have contented themselves with what has already been accomplished in the way of planting, and are now "checking up" what has been actually planted and is to be "watered."

In Texas we find a reduction in acreage, especially in the sections where the cost of production is high. Much new land is, however, taking the place of abandoned acreage, after considering the whole rice-producing area of the State we are led to feel the reduction in acreage will scarcely exceed 16 per cent.

Considering the States of Florida, Alabama and Mississippi, a reduction of acreage of about 25 per cent. is most likely.

The total area devoted to the cultivation of rice in the United States last season was estimated to have been 662,006 acres; this season (1905-6) the acreage will not exceed 490,000 acres, which indicates a total net reduction in acreage for the United States of 26 per cent.

SUCCESSFUL WINTER WHEAT.

A carload of Turkey red winter wheat passed the customs recently going north over the Canadian Northern to the Swan River district, where it will be distributed by Reeve Campbell, of Minnetonka municipality. This is the second car to be sent out this season for use as seed in that district. With a report of fifty bushels per acre having been threshed in that district this fall, of wheat sixty-four pounds to the bushel, it is little wonder that farmers are taking a practical interest in winter wheat.

The Dominion government a short time ago, to make the securing of the best quality of seed somewhat easier, removed the duty upon wheat brought over to be used as seed.

The greatest revolution in the milling industry of the world was that caused by the invention and introduction of roller mills. Curiously enough, Switzerland, that small republic in the romantic Alps, which has extensive cattle and dairying interests, but is insignificant as a grain-growing country, was where the roller mill originated.

A Grocer's Bank Account

HOW TO SWELL IT.

INCREASE your business by selling a better quality of flour.

INCREASE your PROFITS by handling our celebrated FIVE STARS and THREE STARS flours.

They give MORE and BETTER bread than any other.

The loaf will have the genuine MANITOBA FLAVOR.

We have the most MODERN MILL in CANADA and practical and experienced HARD WHEAT MILLERS.

Selected, Government-inspected Manitoba Wheat.
Capacity 1,200 bbls. per day.
Delivered prices on application.

Lake Huron and Manitoba Milling Co.

LIMITED

GODERICH, ONTARIO.

Redpath

IS

CANADA'S STANDARD

FOR

REFINED SUGAR

Manufactured by

THE

CANADA SUGAR REFINING CO.

LIMITED

Montreal

Leaks are Dangerous

Small leaks sap profit from your business. To stop these leaks and give you time to attend to the big features of your business—increase of sales, gaining new customers and proper management of your store—you must have system to take care of these details. System is as essential as capital. Business requires careful study and encouragement of new ideas and mechanical devices to relieve you from all unnecessary worry and detail.

A National Cash Register does not cost as much as a clerk in consideration that you pay a clerk a certain rate per week indefinitely. You pay for a National Cash Register from the small leaks which it prevents.

Let our representative call and explain our system to you.



Cut off here and mail to us today

NATIONAL CASH REGISTER COMPANY, DAYTON, OHIO

I own a _____ . Please explain to
me what kind of a register is best suited for my business.
This does not obligate me to buy.

Name

Address

No. Clerks

Tobaccos, Cigars, and Smokers' Accessories

A DEPARTMENT FOR
RETAIL MERCHANTS.

TOBACCO CROPS.

HARVESTING the new tobacco crops has been entered upon in real earnest on the American farms. The stormy and wet weather which threatened at one time to seriously damage the growing plants abated just at the nick of time, and followed as it was by excellent warm sunshine, soon transformed the situation into one anticipating full results.

The Pennsylvania crops are in excellent condition, the weather has been all that could be desired, the leaf is showing well, and promises tobacco surpassing the usual average.

In New England harvesting has already been started. Reports are to the effect that the crop is looking well, being more than usually free from insect and worm damage. The quality is reported excellent, and the leaf particularly smooth. The weight will not be up to 1904 crop, but will at the same time turn out much in advance of earlier reports. The late-set tobacco is expected to be superior in weight owing to the recent rain which will be an advantage to the late-set.

In the Wisconsin country competition for the standing tobacco is very keen, particularly so in the more northern points. Contracts are being signed for crops as they stand, and in the Vernon county reports are that all the tobacco has been contracted for.

IRELAND TO THE FRONT.

Promising results have followed an experiment in the cultivation and cure of tobacco undertaken by Colonel Everard, of Randlestown, County Meath, on behalf of the Irish Department of Agriculture. The experiment was extended to 20 acres, and a report recently issued puts the total yield at 8,800 pounds or 440 pounds per statute acre. The tobacco, we are told, has been inspected by several leading tobacco manufacturers, and samples have been submitted to experts both in this country and America. In every case a very favorable opinion has been expressed as regards its size, texture, color and burning qualities. The opinion of experts in America, to whom it has been submitted, is that it is first-class.

SUMATRA IN CENTRAL FLORIDA.

W. E. Embry, of Dade City, Pasco County, Florida, under date of August 21, addressed the following interesting letter to the Courier-Journal.

"Thinking it might interest some of your readers to know what a Kentucky man is doing in South Central Florida

along the line of Sumatra tobacco growing, I write to say that I have grown and marketed my third crop of twenty acres, grown under shade made of slats, woven on wires stretched above a frame work nine feet high, slats forty-eight inches long and thickness of orange box sides, one inch wide, so they exclude the tobacco fly. Posts are 14 x 18 feet apart. We poison the bud worms with Paris green mixed with meal. We finished gathering our crop on July 25, and have cured by air. Have tied up in bundles of forty leaves and packed it unassorted in high case in dry goods boxes and expressed it to Quincy, to the largest dealer and a large grower at that point. He writes that 'he has never seen a finer crop.' We have it contracted for five years at 40 cents per pound around. The walling and slating lasts five to ten years. Estimated cost of growing the crop and marketing including shed, 25 cents per pound."

CIGARETTE EVASION.

The stringent laws put into force in the U. S. to secure the abolition of the cigarette have had the effect of calling into being many ingenious devices to evade the strong arm of the law, but the latest scheme evolved is a novel and artful invention, and possesses too, a good commercial appearance.

When any responsible person desires to secure cigarettes he goes to his dealer, who fills out a blank, guaranteeing the credit of the patron, which is forwarded to the factory. An account is then opened up with the patron at the factory; the patron gets his cigarettes by mail, and the retailer guaranteeing the credit of the patron gets a percentage for his trouble and has no stock to carry.

SIX MONTHS CUBAN EXPORTS.

The exports of leaf tobacco from Cuba from January 1st to June 30th, amounted to 140,326 bales or 14,377,429 pounds, an increase over the same period in 1904, of 22,379 bales or 2,398,535 pounds.

Cigars to the number of 110,959,285 were exported during this period, as against 101,922,646 in 1904, an increase of 9,036,639.

Cigarettes during the first six months of 1905 were exported to the number of 5,606,571 packages, as against 8,788,356 for the same period in 1904. This decline was caused by the high duty placed on cigarettes by Colombia, which was a large importer of Cuban cigarettes.

COFFEE VS. TOBACCO TAX.

President John A. Green, of the National Retail Grocers' Association of America, says that the proposition to

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

If You Could Buy Shoes

on the same terms as you can Cigars—that is, our Cigars—you'd think it an easy thing to do business. Think of it! We offer to take back at the end of three months any unsold stock and return your money cheerfully. What shoe dealer would make such an offer? And what other Cigar-maker makes you an offer such as ours? We couldn't make this offer unless our Cigars were **dead right**.

Now, won't you send us an order for 1,000—assorted as you please, express paid—on these terms? Include, we advise, **PEBBLE** for a 5-center and **PHARAOH** for a 10-center.

J. BRUCE PAYNE, Limited, Mnfrs., GRANBY, QUE.

What Sells Best, Pays Best Not What Costs Least.

Many a dealer has made the mistake of looking only at the cost of an article, forgetting to consider its selling quality.

T. & B. Smoking Tobacco fortunately costs right and sells right. Its consumption proves this.

THE GEO. E. TUCKETT & SON CO., Limited,
HAMILTON, - ONTARIO.

tax tea and coffee to secure additional revenue to meet the growing deficit of the treasury, is not only acceptable but is encouraged by large importers of cheap coffee, such as Arbuckle Bros., and others who hold millions of pounds of coffee, who, if there is a tax of 3 cents per pound upon coffee, would be benefited to the amount of millions of dollars. The imposition of such a tax would relieve the present fear of the tobacco trade of additional taxes being placed on tobacco.

A GOOD EXAMPLE.

A new and interesting experiment is to be tried by the United Cigar Stores Co. in New York City. In an excellent locality on the upper west side the company is to erect a large apartment hotel for the accommodation of its bachelor employes. The house will be modern in every respect, and, in addition to the ordinary features of the apartment hotel, will have bowling alleys, a gymnasium and a library. The restaurant will be run on the "club" plan, and occupants of the house will be able to get superior meals for a good deal less than restaurant prices.

The company is urged to take the step on account of the difficulty it has experienced in securing and retaining the services of reliable and capable retail salesmen. The apartment house plan is the first step towards making the service of the company attractive to young men.

HEALTH IN USING TOBACCO.

A writer in the London Lancet offsets a whole lot of stuff emanating from "aunties" in one brief paragraph thus: "In the course of my association with tobacco, about twenty-five years, I have known men all this time, every working day, to be inhaling tobacco dust or fumes produced in the process of manufacture. Uninterrupted good health is the general rule of all persons engaged in tobacco proceedings of every kind, and generally of large consumers."

CO-OPERATION.

The mechanics of Amherst have formed a co-operative society with a capital of \$10,000, the largest portion of which has been subscribed. It is their intention to at once open up a grocery business. The provisional directors of the

company are: James A. Arnold, president; George C. Sinclair, chairman; S. B. Strong, secretary; John Ball, James Duxbury, A. W. Allaby, W. A. Lowerison, Harold Dunlap. The manager will be William J. Moran, who conducted a grocery business for himself.

BUSINESS CHANGES.

A MEETING of the creditors of P. T. Belanger, general merchant, St. Felicien, is called for September 8th to appoint curator.

O. Armand, grocer, Quebec, is dead. J. Orpe, butter and cheese exporter, Montreal, is dead.

A. Carruthers, general merchant, Cambridge, has sold out.

A. A. Perry & Co., grocers, Montreal, have compromised.

The assets of L. Allaire, grocer, Montreal, have been sold.

W. Innes, general merchant, Jamestown, is selling out.

T. S. Dulmage, grocer, Wheatley, has sold out to H. M. Dean.

O'Neail-Cherry Co., millers, Paris, have dissolved partnership.

A. Pesant, grocer, Montreal, has assigned to Proulx & Damien.

J. G. Lockhart, confectioner, Dauphin, has sold out to J. Peachey.

The assets of J. Richards, cigar jobber, Montreal, have been sold.

G. Balsover, general merchant, Wellwood, has sold to E. Beeman.

F. W. Robinson, baker, etc., Brockville, has assigned to G. A. Dana.

W. F. Cockshutt & Co., grocer, Brantford, has sold out to G. W. Serles.

H. Chew, general merchant, Midland, held a meeting of creditors September 5.

The assets of J. A. Dagenais, wholesale fruiterer, Montreal, have been sold.

Scott & Rainforth, flour and feed merchants, Lacombe, have dissolved partnership.

J. L. Killeen, 1320 Queen St. west, Toronto, has bought out Smith & Mackay.

Chartrand & Turgeon have been appointed curators to P. Rochon, grocer, Montreal.

The balance of the assets of T. Bouchard, general merchant, Sayabec, have been sold.

Maheu, Dorais & Co., general merchants, Arthabaskaville, have dissolved partnership.

V. E. Paradis has been appointed curator to J. A. Brassard, general merchant, Murray Bay.

Shotbolt & Horne, flour and feed dealers, of Victoria, B.C., have dissolved partnership.

Chartrand & Turgeon have been appointed curators to J. O. Bessette, grocer and liquor dealer, Montreal.

A. R. Smith has bought out the business on Queen St. east, Toronto, formerly carried on by Mr. Hooper.

G. Weir, Carleton Place, has sold out to W. Robertson of that town, for whom he will continue as assistant.

Gendreau & Co., general merchants, St. Adolph De Dudswell, have dissolved partnership and Pierre Roy has been registered.

H. C. Gifford & Son, Brampton, have bought a liquor business in Seaford, in which town they will also open a grocery store.

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CAPORAL**



CIGARETTES

**STANDARD
OF THE
WORLD**

Sold by all Leading Wholesale Houses.

ARE YOU SELLING

McDougall's Clay Pipes?

THE BEST IN THE WORLD
D. McDUGALL & CO., Glasgow, Scotland.

Hogen-Mogen Royal Sport

(5-CENTER)

(10-CENTER)

are safe cigars to buy—quality and value unapproachable. We help you with their sale by judicious advertising material and by extensive newspaper advertising. We also furnish free a splendid show case. Best of all, our cigars are the kind that "bring back" the customer. Do your part and investigate this matter. You won't regret it.

THE SHERBROOKE CIGAR CO., LIMITED.

SHERBROOKE, P.Q.

BRAID'S BEST COFFEE



Roasted or Ground, Packed in 1-2-5-10-25 and 50 lb. Tins, also in Air-tight Fancy Drums and Barrels

BRAID'S BEST is a rich blend of highest test Coffees, has that rich, smooth flavor found only in the highest grade Coffees, and entirely free from any sharp, bitter flavor.

We want your **COFFEE BUSINESS, ALL OF IT**, and are making the lowest possible prices for the high grade of goods handled. We are direct importers, and know all the sources of supply.

Our specialty is **HIGH-GRADE DRINKING COFFEES**, which are roasted fresh every day, insuring full strength, and fine flavor.

Every grocer should carry a stock of **BRAID'S BEST COFFEE**.

Write Us for Samples

WM. BRAID & CO., - Vancouver, B.C.

Quotations for Proprietary Articles.

Quotations on staple articles, prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents. For charges for inserting quotations in this department apply to Advertising Manager, THE CANADIAN GROCER, at our nearest office.

Sept. 7, 1905.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy.

Baking Powder.		
Ammonia Powder—		
" Bee" brand, 48 5c. pkgs., per case	.....	\$1 75
" " " 27 10c. pkgs., " "	.....	2 00
" " " 10 25c. pkgs., " "	.....	1 75
Cook's Friend—		
Size 1, in 2 and 4 doz. boxes	.....	\$2 40
" 10, in 4 doz. boxes	.....	2 10
" 2, in 6 " "	.....	0 80
" 12, in 6 " "	.....	0 70
" 3, in 4 " "	.....	0 45
Found tins, 2 doz. in case	.....	3 30
12-oz. tins, 1 " "	.....	2 40
5-lb. " " "	.....	14 00
W. H. GILLARD & CO.		
Diamond—		
1-lb. tins, 2 doz. in case	.....	\$3 00
1-lb. tins, 2 " "	.....	1 25
1-lb. tins, 4 " "	.....	0 75
IMPERIAL BAKING POWDER.		
Cases.	Sizes.	Per doz.
1 doz.	10c.	\$0 85
1 doz.	5-oz.	1 75
1 doz.	12-oz.	3 50
3 doz.	12-oz.	3 40
3 doz.	2 1/2 lb.	10 50
4 doz.	5 lb.	19 75
JERSEY CREAM BAKING POWDER.		
Size, 5 doz. in case	.....	\$0 40
" 4 " " "	.....	0 75
" 3 " " "	.....	1 25
" 2 " " "	.....	2 25
OCEAN MILLS.		
Ocean Baking Powder, 1 lb., 4 doz.	.....	\$0 45
" " " 1 lb., 5 doz.	.....	0 90
" " " 1 lb., 3 doz.	.....	1 25
" Borax, 1 lb. packages, 4 doz.	.....	0 40
Cornstarch, 40 pks. in a case	.....	0 78
Freight paid 5 p.c. 30 days.		

MAGIC BAKING POWDER.		
Cases.	Sizes.	Per doz.
6 doz.	5c.	\$0 40
4 " "	4-oz.	0 60
4 " "	5 " "	0 75
4 " "	8 " "	0 25
4 " "	12 " "	1 40
4 " "	12 " "	1 45
4 " "	16 " "	1 65
2 " "	16 " "	1 70
1 " "	2 1/2 lb.	4 10
1 " "	5 " "	7 30
1 " "	6 oz.	} Per case
1 " "	12 " "		$4 55
1 " "	16 " "	
ROYAL BAKING POWDER CO.		
Sizes.		Per Doz.
Royal—Dime	.....	\$1 00
1 lb.	.....	1 60
6 oz.	.....	2 25
1 lb.	.....	2 90
12 oz.	.....	4 50
1 lb.	.....	5 75
3 lb.	.....	15 50
5 lb.	.....	25 50
"VIENNA" BAKING POWDER.		
		Per doz.
1-lb. tins, 4 doz. in box	.....	\$2 25
1-lb. tins, 4 doz. in box	.....	1 25
1-lb. tins, 4 doz. in box	.....	0 75
"BEE" BRAND BAKING POWDER.		
" Bee" brand, 48 5c. tins	.....	\$3 50
" " " 36 10 " "	.....	4 00
" " " 24 16 " "	.....	4 50
" Beaver" brand, 24 16 pks.	.....	4 80

EAGLE BAKING POWDER.	
Cases of 48-5c. tins	\$0 45
" 48-10c. tins	0 75
" 24-25c. tins	2 25
" 48-25c. tins	2 25
Per doz.	
Keen's Orford, per lb.	\$0 17
In 10-box lots or case	0 18
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 18
Gillett's Mammoth, 1 gross box	2 00
Nixey's "Cervus," in squares, per lb.	0 18
" " " in bags, per gross	1 25
" " " in pepper boxes,	according to size. 0 02
Blue.	
J. M. DOUGLAS & CO.—Laundry Blue.	
" Blueol"—10-lb. boxes containing 50 pkgs., 4 squares each	per lb. 16 1/2c
" Sapphire"—14-lb. boxes, 1 lb. pkgs.	per lb. 12 1/2c
" Union"—14-lb. boxes, assorted 1 & 1/2 lb. pkgs., per lb.	10c
Black Lead.	
Reckitt's, per box	\$1 15
Box contains either 1 gross, 1 oz. size; 1/2 gross, 2 oz., or 1 gross, 4 oz.	

JAMES DOME BLACK LEAD.	
Per gross	
6a size	\$4 40
2a size	1 50
BORAX.	
" Bee" brand, 5 oz., cases, 60 pkgs.	3 25
" " " 10 oz., cases, 48 " "	3 25
" " " 16 oz., cases, 48 " "	4 25
EAGLE BORAX.	
Cases of 5-doz. 5c. packages	Per doz. \$0 45
" 5-doz. 10c.	0 90
Cereals.	
Wheat OS, 2-lb. pkgs., per pkg.	0 08
" " " 7-lb. cotton bags, per bag.	0 18 1/2
Chocolates and Cocoas.	
THE OOWAN CO., LIMITED.	
Cocoas—	
Hygienic, 1-lb. tins	per doz. \$6 75
" " " 1/2-lb. tins	3 50
" " " 1/4-lb. tins	3 00
" " " fancy tins	0 85
" " " 5-lb. tins, for soda water fountains, restaurants, etc.	per lb. 0 50
Perfection, 1-lb. tins, per doz.	2 40
Cocoa Essence, sweet, 1-lb. tins, doz.	2 55
Chocolate—	
Queen's Dessert, 1/2's and 1/4's	per lb. \$0 40
" " "	0 45
Mexican Vanilla, 1/2's and 1/4's	3 25
Royal Navy Rock, " "	0 30
Diamond, " "	0 25
" " "	0 28
Tings for cake—	
Chocolate, pink, lemon color, lbs.	Per doz. \$1 75
Orange, white and almond, 1-lb.	1 80

The grocery store that shows

Benson's "Prepared Corn"

sells the most perfect
culinary starch made.

Edwardsburg "Silver Gloss" Starch

is an indispensable line for every grocer and general merchant.
Its sale is always satisfactory.

For Sale by All Jobbers.

EDWARDSBURG STARCH CO'Y, Limited

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Limited, Toronto. C. O. Beauchemin &
Fils, Montreal.
\$1, \$2, \$3, \$5, \$10 and \$20 books.

In lots of less than 100 books, 1 kind assorted.	4c.	4c.
100 to 500 books	3c.	4c.
100 to 1,000 books	3c.	3c.

Allison's Coupon Pass Book.

\$1 00 to \$3 00 books	4	cents each
5 00 books	4	"
10 00 "	5	"
15 00 "	6	"
20 00 "	7	"
25 00 "	8	"
50 00 "	12	"



Wholesale Agents
The Davidson & Hay, Limited, Toronto.

Fly Pads.



Infants' Food.

Robinson's patent barley	1-lb. tins	\$1 25
" " "	1-lb. tins	2 25
" " groats	1-lb. tins	2 25
" " "	1-lb. tins	2 25

Jams and Jellies.

SOUTHWELL'S GOODS. Per doz

Frank Magor & Co., Agents.

Orange marmalade	\$1 50
Clear jelly marmalade	1 80
Strawberry W. F. jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black currant " "	1 75
Other jams	\$1 55
Red currant jelly	2 75

T. UPTON & CO.

Compound Fruit Jams—

12-oz. glass jars, 2 doz. in case, per doz.	\$1 00
2-lb. tins, 2 doz. in case	0 07
5 and 7-lb. tin pails, 8 and 9 pails in crate	0 06
7 and 14-lb. wood pails	0 06
30-lb. wood pails	0 06

Compound Fruit Jellies—

12-oz. glass jars, 2 doz. in case, per doz.	1 00
2-lb. tins, 2 doz. in case per lb.	0 07
7 and 14-lb. wood pails, 6 pails in crate	0 06
30-lb. wood pails	0 06

Home Made Jams—

1-lb. glass jars (16-oz. gem) 2 doz. in case	1 60
5 and 7-lb. tin pails, 8 and 9 pails in crate	0 09
7, 14 and 30-lb. wood pails, 6 pails in crate	0 09

Licorice.

NATIONAL LICORICE CO.

5-lb. boxes, wood or paper	per lb. \$0 40
Fancy boxes (36 or 50 sticks)	per box 1 25
" Ringed " 5-lb. boxes	per lb. 0 40
" Acme " pellets, 5-lb. cans	per can 0 00
" " (fancy boxes 40) per box	1 50
Tar licorice and Tolu wafers, 5-lb. cans	per can 2 00
Licorice lozenges, 5-lb. glass jars	per jar 1 75
" " 20 5-lb. cans	1 50
" Purity " licorice 10 sticks	1 42
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box	0 73

Lye (Concentrated).

GILLETT'S PERFUMED. Per case.

1 case of 4 doz.	\$3 50
3 cases of 4 doz.	\$3 50
5 cases or more	3 40

Mince Meat.

Wethey's condensed, per gross net \$12 00
per case of doz. net 3 00

Mustard.

COLMAN'S OR KEEN'S.

D.S.F., 1-lb. tins	per doz. \$1 40
" 1-lb. tins	2 50
" 1-lb. tins	5 00
Durham 4-lb. jar	per jar. 0 75
" 1-lb. jar	0 25
F. D., 1-lb. tins	per doz. 0 85
" 1-lb. tins	1 45

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—

1-lb. tins	per lb. \$0 35
1-lb. tins	0 35
1-lb. tins	0 32
4-lb. jars	per jar 1 20
1-lb. jars	0 35

Old Crow," 12-lb. boxes—

1-lb. tins	per lb. 0 25
1-lb. tins	0 23
1-lb. tins	0 22
4-lb. jars	per jar 0 70
1-lb. jars	0 25



Orange Meat.

Cases, 36 15c. packages	\$4 50
5 case lots	4 40
(Freight paid.)	
Cases, 20 25c. packages	4 10
5 case lots	4 10
(Freight paid.)	

Orange Marmalade.

THE EBY, BLAIN CO., LIMITED.

"Anchor" brand 1-lb. glass	\$1 50
" " quart gem jars	3 40

T. UPTON & CO.

1-lb. glass jars, 2 doz. case	per doz. \$1 00
Home-made, in 1-lb. glass jars	1 40
In 5 and 7-lb. tins and 7-lb. pails, per lb.	0 06
Golden shred marmalade, 2 doz. case, per doz.	75

Pickles.

STEPHENS'.
A. F. Tippet & Co., Agents.

Cement stoppers (pints)	per doz. \$2 30
Corked "	1 90

Salt.

Cerebos salt, per doz. pkgs. (4 doz. in case)

	\$1 45
--	--------

Soda.

COO BRAND.

DWIGHT'S BAKING SODA

Case of 1-lb. containing 60 pkgs., per box	\$3 00.
Case of 1-lb. (containing 120 pkgs.) per box	\$3 00.
Case of 1-lb. and 1-lb. (containing 30 1-lb. and 60 1-lb. pkgs.) per box	\$3 00.
Case of 5c. pkgs. containing 96 pkgs., per box	\$3 00.

MAGIO BRAND.

	Per case.
No. 1, cases, 60 1-lb. packages	\$2 75
No. 2, " 120 1-lb. "	2 75
No. 3, " 30 1-lb. "	2 75
No. 5 Magic soda—cases 100—10-oz. pkgs.	
1 case	2 85
5 cases	2 75

"BEE" BRAND

Bee" brand, 8 oz., cases, 120 pkgs.	\$300
" " 10 oz., cases, 96 pkgs.	
" " 15 oz., cases, 60 pkgs. case	

Brunner Mond & Co.'s WASHING SODA

Drums,	336 lbs.	Barrels,	336 lbs.
"	224 "	Bags,	224 "
"	112 "	"	112 "
"	100 "	"	100 "

Concentrated Sal Soda

Casks, 560 lbs.

Winn & Holland Montreal

SOLE AGENTS FOR CANADA.

MANY MEN

Many Men may have Many Minds, but doctors are of one mind on the vinegar question—That Acid Vinegar is Positively Injurious. The vinegars that are injurious are not likely to be the vinegars that sell when the public discover that they are injurious. The public are finding it out now. The cry is: "Acid Vinegar to the Rear. Pure Fruit Vinegar to the Front!"



GOLDEN RUSSET BRAND

is the purest vinegar made, the pioneer of the new movement, that is why it is at the "very front." Order Golden Russet Vinegar.

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TILLSONBURG, ONT.

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**LEMON
CITRON**

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7-lb. Boxes

7-lb. Tins

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