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AND GENERAL STOREKEEPER

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Colman's Mustard

IS THE BEST IN THE WORLD

NOTHING HAPHAZARD

ABOUT THE MANUFACTURE OF

"IMPERIAL" White Wine Vinegar



No guesswork—no experimenting—but the scientific art of vinegar-making applied in the truest sense of the word—under the direct supervision of a processor who knows the business from A to Z.

That Accounts for the superiority of "IMPERIAL" over ordinary vinegar—made in the ordinary way—in flavor, appearance and uniformity. None just like "IMPERIAL"—none quite up to its high standard.

"IMPERIAL" WHITE WINE VINEGAR gets business—holds business—increases business—in fact, makes money for you from start to finish.

The Fittest Survive!

BRUSSELS SALT

FOR ALL PURPOSES

Unsurpassed.

R. & J. RANSFORD,

Established 1868

Clinton, Ont.



LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 3/4 lb, boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

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Established 1845.

BROOKLYN, N.Y.

Eggs and Butter

IN GOOD DEMAND.

Egg Cases Supplied.
Correspondence and Consignments solicited.

Write us for prices on

Lard, Cheese,
Jam, and Cooked
Prepared Ham

The J. A. McLean Produce Co., Limited

75-77 Colborne Street

Telephone Main 2491.

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Our

CANS CANS
CANS

CAN not be surpassed in point of

Workmanship, Material, Quality.

We are the largest manufacturers in Canada of Key-Opening Fruit Cans, Vegetable Cans, Meat Cans, Spice Cans, Syrup Cans. What are your requirements? Write for quotations to

THE ACME CAN WORKS,

Office and Factory:

Ontario St. and Jeanne D'Arc Ave., - MONTREAL.

JAS. B. CAMPBELL.

WILLIAM PRATT.



TWO
TRADE
WINNERS !

**MacUrquarht's
Worcester
Sauce.**

A popular sauce at a popular low price *and an old favorite!* A rich, full-bodied Worcestershire Sauce at less than half the price you pay for

Sauces claimed to be the "best." The flavor is fine! Its heavy "body" makes it the most economical Sauce on the market to-day. It has received the highest awards wherever exhibited. It is not only very palatable, but very profitable to handle, because it wins trade—*permanent trade!*

**Stephens'
Malt
Vinegar.**

Absolutely pure English Malt Vinegar, made in the Stephens' Brewery, which is one of the largest in England. The great care and skill of the brewing, together with the choicest of English Malt and the absolute cleanliness of the brewery, produces a vinegar that is without a peer. All the piping at the Stephens' Brewery is made of vulcanite—think of that for exquisite cleanliness!

Stephens' Vinegar wins permanent trade!

ARTHUR P. TIPPET & CO., Agts.,

8 Place Royale, Montreal.

23 Scott St., Toronto.

TO THE TRADE.

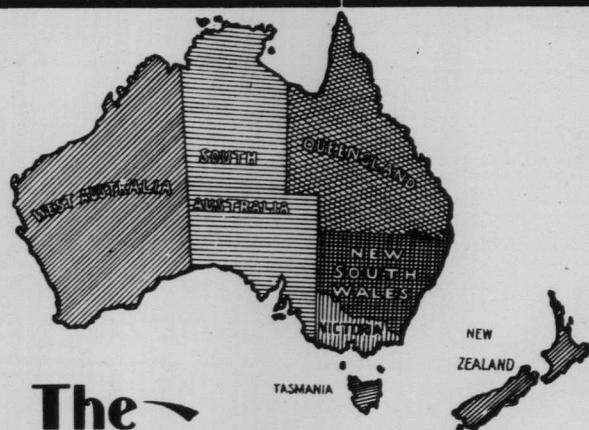
Owing to the enormous demand for Gold Soap, the manufacturers find that the fourteen thousand coins at first advertised will not be nearly sufficient to last out the year. When this number of coins was decided upon it was never expected that the sales of Gold Soap would reach anything like the figures that they have done, so it is not to be wondered at that the appropriation for "money-in-the-soap" will be exhausted much sooner than was at first anticipated. This being the case, they do not feel that it would be fair to the public for them to attempt to make this comparatively small number of coins the only inducement in connection with Gold Soap, so they have decided to supplement it by a mammoth prize competition involving over 5,000 prizes.

This competition will be carried out on such broad lines that everyone who sends in any wrappers at all will receive either a prize or a premium, thus, the small consumer will be dealt with quite as fairly as the one who buys in large quantities.

With this added attraction, we feel sure that the sales of Gold Soap will continue to keep thousands of cases in advance of our facilities, as they have been doing in the past.

Requests for circulars, hangers and further particulars of this competition will receive prompt attention.

GOLD SOAP, TORONTO.



The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription \$2.50 per Ann.

post free to any part of the world.

A handsome Diary is presented free to annual subscribers.

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Melbourne, - - - Fink's Buildings.
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CABLE ADDRESS: "TIMA"

The International Mercantile

JANES BUILDING . . . **Agency of Toronto**

begs to announce to the Manufacturers and Merchants of Canada that they have the most effective system for collecting past due and old accounts in Canada, United States and Europe, without using offensive methods to debtors. Our reputation has been established by doing business on business principles, and prompt remittances, and we will be pleased to refer prospective clients to the hundreds of patrons we are doing business with.

We will be pleased to quote our rates on application or send one of our representatives to call on you.

Correspondence Solicited

The International Mercantile Agency
of Toronto

**For 5c.
and 10c.**

My two leading and most popular brands of 5 and 10c. Cigars are the well-known "Pebble" and "Pharaoh." They are "popular" because unequalled in their large sale which increases steadily from month to month.

They are widely advertised. Grocers whom I have never met write me that they can't stand the pressure—that the demand for them has become so great that they **must** have one of my trial orders to include one or two hundred each of the "Pharaoh" and "Pebble" out of the assortment of a thousand or more which I send them at my own expense. Let me send **you** that trial order.

**J. BRUCE PAYNE, CIGAR MFR.,
Granby, Que.**

**"Sterling"
Brand
Catsup.**

It is true that "Sterling" brand catsups are as tempting to the palate as newly plucked fruit. The care that is exercised in the manufacture of "Sterling" goods assures customers of the very best that large equipment, wide experience and best materials can give.

—Ask your
—wholesaler
—for
—quotations.

T. A. LYTTLE & CO.,
124-128 Richmond St. West,
TORONTO

**TIME
TO
WAKE
UP**

Do you still hesitate between the "ordinary" kind and

**TILLSON'S
PAN-DRIED OATS ?**

If so, it should be worth your while to ponder on the contents of this letter. Perhaps you have some customers who know what they want in the porridge line and will look for it as this man did.

THE TILLSON CO., LIMITED, TILLSONBURG, ONT.

London, March 11, 1902.

*The Tillson Co., Limited
Tillsonburg.*

Dear Sirs,—As I have been using your Pan-Dried Rolled Oats for some time I have been drumming my Grocer, Mr..... to keep it in stock, for at my house we will not use the old-fashioned sticky stuff under any consideration. I know exactly what I want in this line.

Yours truly,

.....

YOUR CUSTOMERS

are entitled to obtain a Tea
that is free from impurities.
They can only Get such
when buying

JAPAN TEA

The best grocers keep the best Imported Biscuits.

Try an assorted case of

CARR'S



They will
bring you
additional
trade, and
mark you
as

*One of the
live
grocers
of Canada.*

FRANK MAGOR & CO.,

Agents for the Dominion.

16 St. John St., MONTREAL

G. E. JARVIS & CO., Vancouver, Agents for B.C.

BISCUITS

Agents wanted
for the sale of our
high-class biscuits.

*Specially favourable
terms to parties in a
position to influence
business.*

MACKENZIE & MACKENZIE,
EDINBURGH, SCOTLAND. LTD.

Applications for the agency to be addressed to the Editor of
CANADIAN GROCER, 10 Front St. East, Toronto.



YOUR MONEY BACK

IF YOU DO NOT LIKE

IMPERIAL MAPLE SYRUP

Return it to the dealer of whom you bought it,
who is authorized to give you your money back.

ROSE & LAFLAMME, Agents
Montreal.

NOTHING
but intrinsic merit could have secured for
IVORY GLOSS
STARCH

such a high place in the estimation of the
leading housekeepers of Canada.

The more it is used the more apparent
becomes its superiority.

Manufactured by
THE ST. LAWRENCE STARCH CO.,
LIMITED,
PORT CREDIT, ONT.

TO LIVE GROCERS
ONLY

We are putting up and
are having a
LARGE SALE on our
famous



"VICTORIA
CROSS"
CEYLON TEA

BLACK and MIXED.

Every package guaranteed finest grade grown. 25-40-50 cents
per lb., in Handsome Lead Packages.

Write us for Samples and Prices.

J. F. SMYTH & CO.

Tea Packers.

WINDSOR, ONT.

THE TIME TO INSURE IS
NOW

While you are WELL, STRONG and INSURABLE.

THE

Confederation
Life

ASSOCIATION issues policies on all approved plans
of Insurance, and is a prosperous and progressive
Canadian Company.

PROTECTION FOR YOUR FAMILY.
PROFITABLE INVESTMENT FOR YOURSELF.

Pamphlets and full information sent on application.

W. H. Beatty, Esq.,
PRESIDENT.

W. D. Matthews, Esq., Frederick Wyld, Esq.,
VICE-PRESIDENTS.

W. C. MACDONALD,
ACTUARY.

J. K. MACDONALD,
MANAGING DIRECTOR.

HEAD OFFICE, - TORONTO.

IT'S NOT A SURE THING . . .



But in all probability Canned Meats will advance in price, and that shortly, too. We have made several extensive and very favorable contracts with the principal packers of meats in Canada, and can offer a splendid assortment in nearly all lines: CC Beef, Sliced, Smoked Beef, Ready Lunch Beef, Lunch and Ox Tongue, Tongue Lunch, Potted and Devilled Goods, $\frac{1}{4}$ and $\frac{1}{2}$ -lb. tins, etc. Freight allowance made on five-case lots. It will pay you to investigate.



W. H. Gillard & Co., Wholesale Grocers, **Hamilton**



THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



THE SAUCIEST OF SAUCES.

PATERSON'S
 ossesses a
 eculiar
 iquancy, and is more

generally used than other

SAUCES.

*Paterson's Wor'ster Sauce
 is the best value on
 the Market.*



PREPARED BY—

R. PATERSON & SONS, GLASGOW.

Manufacturers of the celebrated
 "PATERSON'S CAMP COFFEE ESSENCE,"
 and "PATERSON'S 'EUREKA' PICKLES."

Agents:—

ROSE & LAFLAMME, MONTREAL.

Cultivating WEEDS

wouldn't be considered very profitable by the farmers, yet thousands of merchants are cultivating the weeds of business by continuing the Old Style Pass book—errors every day. Forgotten charges. Hundreds of little things make a big aggregate amount. Adopt the modern ALLISON COUPON SYSTEM and throw away your time-wasting devices. Look here—



If a Man Wants Credit

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in **The Eby, Blain Co., Limited, Toronto.**
 Canada by **C. O. Beauchemin & Fils, Montreal.**

ALLISON COUPON CO., Manufacturers,
Indianapolis, Indiana.

INCOMES OF SUCCESSFUL INVENTORS.

It is generally understood that inventors are an unfortunate class of individuals who struggle through life surrounded by an unsurmountable barrier of penury and misfortune, writes Ansley Irvine, Liverpool, Eng., in *Scientific American*. This, doubtless, is true in many cases, but the obverse of the picture is gratifying and full of encouragement. Innumerable instances could be given where comparatively large fortunes have been made out of a simple article, which necessitated neither elaborate design nor great initial expenditure, and, when judged from a strictly utilitarian point of view, did not possess any practical value.

Some of the largest fortunes appear to have been derived from the invention of trivialities and novelties, such as the once popular toy known as "Dancing Jimerow," which for several years is said to have yielded its patentee an annual income of upwards of \$75,000. The sale of another toy—"John Gilpin"—enriched its lucky inventor to the extent of \$100,000 a year as long as it continued to enjoy the unexpected popularity that greeted it when first placed upon the market. Mr. Plimpton, the inventor of the roller skate, made \$1,000,000 out of his idea, and the gentleman who first thought of placing a rubber tip at the end of lead pencils made quite \$100,000 a year by means of his simple improvement.

When Harvey Kennedy introduced the shoelace he made \$2,500,000, and the ordinary umbrella benefited six people by as much as \$10,000,000. The Howard patent for boiling sugar in vacuo proved a lucrative investment for the capitalists, who were able to remunerate the inventor on a colossal scale. It is estimated that his income averaged between \$200,000 and \$250,000 per annum. At first the process proved an entire failure and had to be laid aside as useless. It was not until an old German workman casually made a suggestion for a possible improvement that it was once more tried. The suggestion was improved upon and the invention rendered successful. All sugar refiners who used the new method allowed Mr. Howard a royalty of 24 cents per hundredweight on the raw material passing through the process.

St. Josiah Mason, the inventor of the improved steel pen, made an enormous fortune, and on his death English charities benefited by many millions of dol-

lars. He was one of the most generous of men, and during his life gave enormous sums to hospitals and industrial schools. The patentee of the pen for shading in different colors derived a yearly income of about \$200,000 from this ingenious contrivance. It is stated that the wooden ball with an elastic attached yielded over \$50,000 a year. Many readers will remember a legal action which took place some years ago, when, in the course of the evidence, it transpired that the inventor of the metal plates so often used for protecting the soles and heels of shoes from wear sold 12,000,000 plates in 1879, and in 1887 the number reached a total of 143,000,000, which realized profits of \$1,150,000 for the year.

Women seem also to possess the inventive faculty, and, indeed, they must find plenty of scope for new ideas, as there are hundreds of little things waiting to be superseded by simple appliances that will minimize handwork and obviate the necessity of so much toil being daily expended in the household. The lady who invented the modern baby carriage enriched herself to the extent of \$50,000; and a young lady living at Port Elizabeth, South Africa, devised the simple toilet requisite, known as the "Mary Anderson" curling iron, from which she derives royalties amounting to \$500 a year. It was the wife of a clergyman who designed an improvement for the corset and made a fortune out of it. Instances of ladies bringing forward inventions which have added to personal comfort and general utility could be given ad infinitum. They occupy all ranks of society, from the poor, struggling seamstress to the Empress of France, who, by the way, invented a dress improver, which years ago developed into the then fashionable crinoline. The gimlet-pointed screw, the idea of a little girl, brought many millions of dollars to the clever little inventor. Miss Knight, a young lady of exceptional talents, was gifted with wonderful mechanical powers, as will be seen by the complicated mechanism of her machine for making paper bags. We are told she refused \$50,000 for it shortly after taking out the patent.

The history of the wire-wound gun, which was invented by Mr. J. Longridge, the famous engineer, throws some light on the insouciance and apathy that formerly enveloped the British War Office. Longridge invented the gun in 1854, and did all in his power to place it before the

authorities, but they would have nothing to do with it. Thirty years afterward, however, the Ordnance Department at Woolwich subjected one of the guns to exhaustive tests, and so satisfactory were the results that they declared that nothing could equal it for heavy ordnance. Unfortunately, the inventor died from a broken heart before this end was attained. Another case illustrating the treatment sometimes meted out to inventors by the English War Office is that of Dr. Conan Doyle, the popular author of "Sherlock Holmes," who recently discovered a way to insure approximate accuracy in high-angle or dropping rifle fire, the need of which has so often been felt in the present war in the Transvaal. The inventor states that the apparatus would be fitted to the rifle and would weigh comparatively nothing, cost but a few cents, take up very little space, and interfere in no way with the present sights. The novelist communicated with the officials in London and received the following reply: "With reference to your letter concerning an appliance for adapting rifles to high-angle fire, I am directed by the Secretary of State to inform you that he will not trouble you in the matter." As Dr. Doyle remarks, the invention might be absolute rubbish or it might be epoch-making, but he has been given no chance of either explaining or illustrating it.

The machine with which the Brothers Morley, in the latter years of the 18th century, made their enormous fortune was the stocking loom, invented three generations earlier by the Rev. William Lee, a Fellow of St. John's College, Cambridge, England. Lee's life-story is full of sadness. According to one account Lee, falling in love with and marrying an innkeeper's daughter, lost his Fellowship, and was consequently reduced to extreme poverty. The wife knitted stockings for a living, and the husband, sitting by her side as she worked, watched the intricate movements of her hands, and was thereby led to speculate on the possibility of constructing a machine that would do the work more expeditiously. Lee came to grief, because his machine was believed to be a device for throwing people out of employment. He went ultimately to France, where he died poor and friendless, a disappointed man. Many years afterward English legislators so appreciated the value of the stocking loom that they prohibited its exportation; and so jealous was Parliament of foreign competition that it seems to have been doubtful, even as late as the middle of the 18th century, whether it was lawful to even publish a technical description of the apparatus. When the frame was introduced it completely revolutionized the stocking trade, produc-

RISING SUN
IN
CAKES
WELL KNOWN AND RELIABLE

STOVE POLISH and **SUN PASTE**
STOVE POLISH
IN **TINS**
GUARANTEED TO THE TRADE

DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY

SUN PASTE
STOVE POLISH
DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

ing 1,500 loops per minute as against the 100 loops in skilled handknitting.

It is difficult to realize that the art of perforating paper was unknown 50 years ago. Prior to 1851 postage stamps were issued in sheets, the purchaser having to cut them up in the way he found most convenient. In 1848, an Irishman named Archer introduced a machine for cutting small slits round each stamp. This was tried by the English postal authorities, but for some unexplained reason it did not work to their satisfaction, and, notwithstanding that Archer went to great trouble and expense in altering the machine so as to meet the objections, it was refused by the Government. Archer then constructed an entirely new machine which cut out circular holes. He received sufficient encouragement to induce him to still improve his invention, when, in 1851, after three years' continual labor, the Treasury proposed to buy the patent rights for \$3,000. This parsimonious offer was, of course, refused, as Archer had spent considerably more than this on his various experimental machines. Eventually the matter was placed before the Select Committee of the House of Commons, and the pertinacious inventor was awarded \$20,000, which, considering his apparatus in a few years saved the Government many thousands of dollars, was not excessive.

LABOR CONDITIONS IN ROSSLAND.

Acting United States Consular Agent Ohren writes from Rossland, B.C., March 8, 1902:

"Rossland is recovering from the effects of the recent labor troubles, which caused disastrous depression. At some of the mines, the miners have not yet arrived at a settlement with the owners, and those mines are worked by what the unions here call 'unfair labor.' The merchants inform me that business is steadily increasing. Commercial travellers whom I have questioned say that Rossland is the most prosperous town in this section of the country, in spite of the fact that

labor troubles have for several months caused an almost complete cessation of labor at the mines. The Le Roi mine, on February 27, 1902, added 42 men to its workers, who are to engage in sinking new shafts and drifts. The shipments from the mines have increased wonderfully, and I expect that those for the year ended June 30, 1902, will far exceed the exports of the previous year. The exports from this consular agency during the past month were valued at \$424,541."

DEATH OF MR. J. D. MOORE.

St. Marys, Ont., is mourning the loss of one of her most important business men in Mr. J. D. Moore, who died on April 1. Mr. Moore's death, though sudden, was not unexpected, but it caused sorrow to many of his friends. His funeral took place on Thursday, April 3 and was largely attended.

James Douglas Moore was 63 years of age and he was born in Waterloo county. His father was born in England and his mother in Scotland. He did not have the opportunity of going to school much after he was 12 years of age as he had to help his parents in clearing their farm.

In 1865 he commenced growing hops in Waterloo county. He removed to St. Marys in 1867 and commenced in the egg business. It was he who built the first cold-storage warehouse west of Montreal. Afterwards he added to the egg business the cold storage of cheese, and then he came into possession of an oatmeal mill and a planing mill. He was a councillor of St. Marys for eight years, but refused the mayoralty when it was offered him by acclamation. He leaves behind him a wife and two children, Mrs. Turnbull and Mrs. Hunter, both of St. Marys.

RIGHT UP TO DATE.

S. Hunter, general merchant, Keewatin, Ont., in remitting his subscription to "The Canadian Grocer," writes: "Your journals are highly appreciated both by myself and clerks, and we would positively affirm your papers are right up to date."

WHOLESALE ELECT OFFICERS.

Philadelphia advices state that at the regular annual meeting of the Wholesale Grocers' Association of Pennsylvania, New Jersey and Delaware, held on April 3, at the Bourse, Philadelphia, B. W. Andrews was reelected president of the organization. By unanimous vote the members passed a resolution of thanks to the president for his efficient efforts in behalf of the Association. Other officers of the Association were chosen as follows: First vice-president, Robert G. Bursk; second vice-president, J. H. Blackwell, Trenton; treasurer, Francis B. Reeves. Directors—John T. Porter, Scranton; Holstein Harvey, William C. Riggs, William T. Kirk, Jr., and J. H. Lippincott, Philadelphia. John E. Poore was reelected secretary for the 12th consecutive year.

SEEKING A COMPOSITION.

F. W. Foster is a general merchant of Clinton and Ashcroft, B.C., who has failed with liabilities of \$76,900 and assets of \$132,199. A statement of his affairs has been sent out to his creditors with a proposition that they should accept 10 cents on the dollar every three months until the entire amount is paid. Mr. Foster proposes to retire from the active management of the business and a new manager will be appointed.

Mr. Foster has been in business in the West for 41 years and his principal place of business is Ashcroft. He runs a branch store at Clinton, B.C. Besides these he conducts a ranch which is included in his assets. His failure is attributed to over-purchasing and a recent illness.

St. Stephen, N.B., has passed a by-law granting tax exemption for 15 years to the confectionery factory of Ganong Bros.

Toronto Salt Works have this week shipped a 15-ton car (400 cases), of their "Acme" table salt, to Vancouver, B.C.



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L.S. & B. Coffees

We Guarantee Satisfaction

Lucas, Steele & Bristol, Wholesale Grocers, Hamilton, Ont.

3 LONG DISTANCE TELEPHONES

24 years on the market. The best fly killer made.



Annual sales treble those of all other poisons combined.

Archdale Wilson, Hamilton, Ont.

HOUSEKEEPERS ARE NOW SHORT OF

Home-Made Preserves

YOU REPLACE THESE WITH

Goodwillie's Pure Preserved Fruits
Peaches, Pears, Plums
Strawberries, Raspberries.

Packed in pint glass jars, put up on the gardens in the Niagara Fruit Belt where the goods are grown. Prepared with best granulated sugar and choicest fruit only. Order before our fine assortment is broken.

JAMES TURNER & CO.

Agents for Hamilton.

HAMILTON, ONT.

SHIPMENT JUST ARRIVED

Japan Rice Seed Tapioca

Medium Pearl Tapioca

GET OUR PRICES BEFORE BUYING

THOS. KINNEAR & CO.

Wholesale Grocers,

49 Front St. East, TORONTO

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

W. G. DUNN & CO., spice manufacturers, Hamilton, Ont., have assigned to W. G. E. Boyd, Hamilton, and their creditors met on April 10.

F. X. Bachaud, trader, Roxton Pond, Que., has assigned.

L. P. Garon, general merchant, St. Michel, Que., has assigned.

P. Langlois, general merchant, St. Gregoire, Que., has assigned.

The S. Fader Co., Limited, grocers, Vancouver, B.C., have assigned.

F. W. Foster, general merchant, Ashcroft, B.C., is asking for an extension of time.

John McConville & Co., general merchants, Texada Island, B.C., have assigned.

Wingrave & Co., general merchants, Little Rapids, Ont., are offering to compromise.

The creditors of Gervaise & Lajeunesse, grocers, Montreal, held a meeting on April 10.

Kode & McKerchar, general merchants, Neapolis, N.W.T., are reported to have assigned.

A dividend of 45 per cent. has been declared on the (estate of) The F. C. Col-

well Candy Co., St. John, N.B., and it was paid on April 1.

PARTNERSHIPS FORMED AND DISSOLVED.

Savage & Gilmore, grocers, Waterloo, Ont., have dissolved.

The Western Supply Co., merchants, Cranbrook, B.C., have dissolved.

L. S. Morse & Co., grocers, Leamington, Ont., have dissolved. L. S. Morse continues.

SALES MADE AND PENDING.

H. E. Manley, general merchant, Kemble, Ont., has sold out.

The assets of J. L. Patenaude, grocer, Montreal, have been sold.

The McKellar Cheese Factory, McKellar, Ont., is advertised for sale.

Mrs. S. B. Acheson, general merchant, Rosenfeld, Man., has sold out.

W. F. Gardner, grocer, Peterboro', Ont., is advertising his business for sale.

The Midway Trading Co., general merchants, Midway, B.C., have sold out.

The assets of B. J. Stranders, cigar manufacturer, Montreal, have been sold.

Moses Smith, miller, Holland Centre, Ont., is advertising his business for sale.

The assets of P. M. A. Labelle, Aylmer Creamery, Aylmer, Que., have been sold.

The assets of Eugene Audette, general merchant, Maddington Falls, Que., have been sold.

The assets of A. Sansterre, general mer-

chant, Cedar Hall, Que., were to be sold on April 9.

Bingham & McCallum, general merchants, Casselman, Ont., are reported to have sold out.

The assets of John P. Grank, tobacco and cigar merchant, Ottawa, are to be sold at auction.

The assets of Bellavance & Frere, general merchants, St. Fabien, Que., are to be sold on April 16.

The stock of M. Simon, general merchant, Beaverton, Ont., was advertised to be sold by tender on April 8.

Thomas Cooper, general merchant and cheese maker, Cooper's Falls, Ont., is advertising his cheese factory for sale.

The Runions, Carson, McKee Co., departmental store, London and Listowel, Ont., are advertising their Listowel branch for sale by auction on April 16.

CHANGES.

Weaner & Rogers, traders, Montreal, have registered.

Wm. F. Hall, grocer, London, Ont., has sold out to J. S. Nichols.

Edward Rumley, grocer, Shedden, Ont., has sold out to John Horton.

Leduc & Schmidt, general merchants, St. Clet, Que., have registered.

Angus Plewes, miller, Markdale, Ont., is succeeded by Thomas Newlove.

J. E. Harris, baker, Kamloops, B.C., is succeeded by James A. Jackson.

B. Madill & Co., bankers, Beaverton, Ont., have sold out to the Standard Bank of Canada.

CHEESE

We have 200 Boxes Finest September and October Cheese to offer. Price 11½c.

A. F. MacLAREN IMPERIAL CHEESE CO., Limited

51 Colborne St., TORONTO.

Gail
Batoch
L. B
registe
Alf.
Granby
M. W
Ont., i
A. G
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"CORONATION" TEA

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1-LB. FANCY LITHOGRAPHED TINS.

SEE OUR TRAVELERS.

THE DAVIDSON & HAY, LIMITED

36 Yonge St., Toronto.

Guilmette & Co., general merchants, Batoche, N.W.T., are out of business.

L. Burns, grocer, Farnham, Que., has registered.

Alf. Pare & Co., general merchants, Granby, Que., have registered.

M. W. Paul, general merchant, Poland, Ont., is succeeded by R. R. Paul.

A. G. Hannon, general merchant, Union Ont., has sold out to Ralph Steele.

Frank L. Roop, grocer, Middleton, N.S., has sold out to E. R. Butcher.

H. M. Hunter, general merchant, Hartland, N.B., has sold out to B. F. Smith.

E. J. Planche & Co., general merchants, Cookshire, Que., have registered.

The Riverside Canning Co., Wallaceburg, Ont., is succeeded by Stonehouse Bros.

Martin & Sager, general merchants, MacGregor, Man., are succeeded by E. W. Sager.

E. W. Fay, general merchant, Ridgetown, Ont., has sold out to C. P. McGregor.

N. T. Carey, general merchant, Otterburne, Man., has sold out to M. H. Martin.

Henry Skelton, flour and feed merchant, Prince Albert, N.W.T., is out of business.

Hough & Crowe, general merchants, Birtle, Man., are opening a branch at Solgirth.

E. E. Harris, flour and feed merchant, Amherstburg, Ont., has sold out to Geo. W. Harris.

Robert Barron, grocer, Toronto, has sold his Wellesley street branch to Cootes & Cootes.

G. T. Baskin, general merchant, McAdam Junction, N.B., is succeeded by Lester Bros.

The stock of G. F. Arnold, general merchant, Hensall, Ont., has been sold to The R. Pickard Co.

The stock of C. Rousseau, general merchant, Cedar Hall, Que., has been sold at 73½c. on the dollar to Joseph Gosselin.

R. H. Williams & Son, lumber and general merchants, Regina, N.W.T., have sold their lumber business to The Regina Lumber & Supply Co., Limited.

FIRES.

Eliza Collyer, grocer, Hamilton, Ont., has suffered loss by fire.

J. N. Maher & Co., general merchants, Tadoussac, Que., have been burned out.

L. Coffee, grain merchant, Toronto, has sustained loss by fire at Alliston, Ont.

The flour mill of H. McElroy & Sons, Richmond, Que., has been destroyed by fire; it was insured.

DEATHS.

R. B. Canfield, general merchant, Wallace, N.S., is dead.

ROTTEN APPLES FOR EXPORT.

Mr. George Vroom, Provincial Fruit Inspector, was in Halifax last week looking after the shipment of apples by the steamer Wyandotte. He reports that a great many apples even in reaching Halifax are slack in the barrel and could not help but come out slack and wet when

placed on the London market, giving the shipper nothing for his perhaps good but poorly-packed fruit. By his looking after the shipment he saved eight or 10 barrels of rotten apples, from which the juice was running, from being placed on board and ruining five tiers of apples upon which they would have to be placed. These apples evidently had never been examined by the speculator who purchased. When opened the apples were nearly all rotten.—Acadian Orchardist, Wolfville, N.S.

THE PRICE OF SALMON.

The Seattle Trade Register commenting on salmon has the following: "The Alaska Fishermen's Union of Bristol Bay recently notified the managers of the canneries that before signing contracts for the coming season the price of raw fish must be advanced 50 per cent. The prices asked are 3c. for red salmon, 15c. for king and 1½c. for dogfish and chums. No trouble is anticipated, as both sides have agreed to abide by the decision of The Alaska Packers' Association and the Union at San Francisco. Fraser river fishermen have agreed on 7c. per lb for salmon for the spring salmon season. The Willapa hatchery expects to release this year about 3,500,000 salmon fry, of which about 600,000 will be fall chinook salmon and the remainder silversides and steel-heads."



Avoid Unknown Brands.

KEEP **UPTON'S** JAMS, JELLIES,
and MARMALADE

in stock and push their sale. They will insure profit to the Grocer and satisfaction to the Customer.

A. F. MacLaren Imperial Cheese Co., Limited, 51 Colborne Street, Toronto.

A NEW SUGAR AGREEMENT.

From N.Y. Journal of Commerce, April 5.

BY an agreement on contract formally ratified yesterday all refiners throughout the United States will sell sugar on uniform terms. This does not mean they will name uniform prices, but that whatever the price, the terms shall remain unchanged. In future, therefore, a price of 5c. for granulated will mean the same whether quoted by The Sugar Trust, The National Company, or the Arbuckles, and it will not be complicated by any special or extra discounts. During the last year or so there has been considerable irregularity, so far as discounts have been concerned, and refiners have charged their rivals with making secret discounts while apparently maintaining list prices.

The new terms will go into operation on all sugar sold on and after April 15. They follow:

List price, less 15c. per 100 lb., 30 days.

Discount 1 per cent. cash 7 days. Extra discount of 5 points to be paid at end of 60 days to all who have lived up to agreements.

The present terms are list prices, less 1 per cent. trade discount, less a second 1 per cent. for cash 7 days, and less a third 1 per cent. special discount. The last-named 1 per cent. special discount was the result of an alleged secret cut by the Sugar Trust which was openly met by the Arbuckles and subsequently put into operation by The National Company.

It is not a fact that the refiners have agreed among themselves in regard to the new terms. The agreement has been entirely between the individual refiners and the National Wholesale Grocers' Association. In other words, the grocers have themselves first agreed upon the terms they believe they can live up to and enforce. It is well known that for some years past the wholesale grocers have had great trouble in carrying out what is known as the equality plan for the sale of sugars. In some portions of the country they have been able to maintain the profit they agreed among themselves should be the minimum, namely, 15c. per 100 lb.; but in many other sections of the country the plan has not been successful. The sections in which they may be said to have been successful are the New England and Eastern States and also some of the Northwestern States, but beyond these sections any maintenance of prices have been irregular and the sugar business which constituted so large a share of the business of the wholesale grocer has, in many instances, been carried on at an actual loss, on account of the en-

couragement to use it as a leader for the sale of other merchandise.

The wholesale grocers of the country through their National Executive Committee have for a year or more been at work upon a plan for remedying this unsatisfactory and unprofitable condition, and they this week completed it and yesterday secured formal promises of co-operation from the refiners. It will, they believe, enable them to effectually carry out the equality plan and enable all grocers to secure a moderate profit on sugar. The grocers' committee secured the co-operation of the refiners on the direct assurance that the equality plan would be honestly maintained. The equality plan, in brief, is one by which grocers at various jobbing centres throughout the country are placed on equal terms. In other words, the refiners sell at list prices less the discounts; and add to the bill an amount for freight which will give grocers the sugar at a delivered price as low as any other grocer, though he be in some other jobbing centre, who may supply their national territory.

The grocers of the West and in some sections of the South feel satisfied that the new plan will prove effective. These are the sections in which the sugar business has been most discouraging. It is generally understood that sugars from New Orleans refiners will, in sections where equality prices are in effect, also co-operate.

With the possible exception of New England the wholesale grocers' associations will have no financial control over the operations of their members with the various refiners—not even in the instance of the five-point rebate that is to be allowed after 60 days in the event of the agreement being honestly maintained. The New England Association has in the past, however, distributed discounts among such of its members who have not been proved to have cut prices, and it is possible this association may also, at the request of all its members be the distributor of the special five-point, 60 day rebate. It is not probable, however, that refiners will refuse to forward this rebate direct to any grocer who may request it to be sent direct.

DECLINE IN PRICES.

"DUN'S" index number of the course of prices, with due allowance for the relative importance of each commodity, was \$99,222 on April 1, compared with \$101,593 a month previous and \$94,910 a year ago. The fall of 2.3 per cent. during March was the logical result of the advancing season which brought higher temperature

and expanding production of many articles of food. Consumptive demand continued heavy, even when supplies were procured with difficulty, owing to the prosperous condition of the people, so that quotations were sustained at an unusual position. As stocks return to a more normal figure it is natural that prices should do likewise.

The feature of most extensive influence on the index number appears in the division embracing dairy and garden products, where the decline amounted to 11.1 per cent. Most of this change was due to the fall in eggs, amounting to 13½c. a dozen, since the per capita consumption is heavy. Milk and butter also became cheaper, though fluctuations were less violent, and a decline occurred in the average of potatoes, apples, hay, and some minor articles.

Coal was also sharply reduced on April 1, and its large use made a drop in the metals class of nearly 3 per cent., notwithstanding the moderate advance in the list of iron and steel products. An advance in tin was about balanced by a fall in copper, while petroleum remained unchanged. Breadstuffs lost 3.3 per cent., the largest decline being supplied by oats, while both wheat and corn reacted slightly. The latter, however, is still stubbornly supported at a position that is abnormal, and until the new crop begins to move the index number must reflect the exceptional scarcity of this cereal. Barley, rye and peas are strong, while a decline is recorded in the price of beans.

Meats advanced 6 per cent. during March, a somewhat exceptional occurrence considering the easier level of fodder. Live hogs and beef, mess pork, bacon, ham and lard all secured a materially higher position, and the change is doubtless due to the fact of earlier hasty marketing in order to avoid feeding stock during the winter and the resultant diminished arrivals of full-weight animals. Cured meats have also had the further support recently of large purchases for use by the British army.

A slight net decline appears in the miscellaneous food products, due to lower figures for tobacco and spices, but hops and malt both advanced a shade. None of the changes in this class were important, and no alteration at all was recorded in sugar, coffee, whiskey, tea, fish or salt. A small appreciation in the miscellaneous department was due to the strengthening tendency of building materials, as the open weather greatly facilitated outdoor work. Turpentine, soap and drugs were also higher, while hemp declined. All clothing items averaged slightly lower, without any alterations of importance. A further decline occurred in crude rubber, making the reaction almost without interruption since May 1, 1901, but cotton and wool rose slightly, while hides, leather, boots and shoes all averaged lower.

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THREE SNAPS, IN CANNED FRUITS.**PEACHES**  **PLUMS**  **PINEAPPLES**UNPEELED PIE 3^sBLUE, LOMBARD, DAMSON
GREEN GAGESLICED 2^s2^s**OUR QUOTATIONS :** WRITE OR PHONE FOR THEM, THEY ARE INTERESTING.**THE EBY, BLAIN CO., LIMITED**
WHOLESALE GROCERS, ETC. TORONTO.**MONTREAL RETAIL GROCERS MEET.**

THE regular monthly meeting of the Montreal Retail Grocers' Association was held on the evening of Thursday, April 3, in the Monument National. Ald. R. Turner occupied the chair. There were a good number present and the meeting was an interesting one.

Almost the first thing that came up was the matter of trading stamps. Mr. O. Champagne moved, seconded by Mr. A. Dionne, that trading stamps be wholly abolished as far as the grocery trade of the city was concerned. To this resolution a general assent was given by the members present, several of whom spoke strongly against the use of trading stamps, considering them particularly harmful to the grocery trade, while the opinion of all seemed to be that they were a decided nuisance to their business.

The subject was fully discussed, and the result was that the secretary was instructed to write to the Association's legal representatives to find out how far the power of the city council can go in the matter of abolishing the trading stamps.

Some differences of opinion existed as to this, but if it comes within the scope of the city council to deal with the matter, the energies of the Association will immediately be exerted to bring about the suppression of the trading-stamp system. As there are prominent representatives of both the wholesale and retail trade in the council, the Association is in a pretty strong position. If, however, it turns out that the city council has no power to do away with the stamps, other legal means will be employed to try and bring it about. At all events, the Association is determined upon its course, and a strong effort will be made.

The treasurer's report was read, and showed the finances of the Association to be in a good condition, and a considerable balance on the right side.

It was then decided to have a photograph taken of the members of the Association, the collection to be made up into a group, and instructions were given to the secretary to notify every member to call at J. A. Dumas' photograph studio, corner of St. Lawrence and Vitre streets, to be photographed.

The meeting was the first since the closing of the Quebec Legislature for the session, and that body has made changes in the liquor license law which were desired by the retail grocers of Montreal, so that now a grocer holding a license is allowed to sell ten ounces of liquor in sealed bottles. The Association's delegates to the Legislature were Ald. N. Lapointe and Mr. J. P. Dixon, secretary of the Association, and their well-conducted efforts on behalf of the Association resulted in obtaining the petitions of the trade. Messrs. Lapointe and Dixon were congratulated by the members on the success of their mission.

The meeting then adjourned.

GROCERY JOINT STOCK COMPANY.

Letters patent have been issued incorporating J. J. McGaffigan, Limited, St. John, N.B., into a joint stock company. The incorporators are James J. McGaffigan, merchant; Lizzie McGaffigan, wife of James McGaffigan; Ella T. McGaffigan, spinster, and Elizabeth McGaffigan, spinster, all of St. John, N.B.

The capital stock is placed at \$15,000, divided into 30 shares of \$500 each. The objects of incorporation are to take over the business at present conducted by James J. McGaffigan; to buy and dispose of tea, groceries and general merchandise; to lease, hold and sell lands and chattels; to deal in stocks and bonds and to take and hold shares, stocks and bonds in other companies having objects altogether or in part similar to this company.

WANT PREFERENTIAL TRADE.

AT a meeting of the St. John, N.B., Board of Trade, on April 5, a resolution was passed in favor of preferential trade within the Empire. The resolution is as follows:

As there are indications that it is the intention of the Imperial Government to make important changes in its tariff in consequence of the heavy expenditure in connection with the war in South Africa, it is therefore

Resolved, that in the opinion of this board any tariff made by the Imperial Government would be productive of the best results for the Empire by being so levied as to give a preference to products and manufactures within the Empire, such preference to be reciprocal and to be applied to the colonies as they enact legislation granting the same preference to British and colonial products.

This action on the part of the Imperial Government would, in the opinion of this board, also have the happiest effect in knitting more closely the ties binding the colonies to the Motherland and give increased impetus to the patriotic sentiment within the Empire, which, this board is glad to record, is already existing, the wonder and admiration of the world.

Copies of this resolution will be sent to the Premier of Canada; the Governor-General, for transmission to the Secretary of State for the Colonies; Lord Strathcona; the Premiers of all British colonies; the Chambers of Commerce in Great Britain, and the Boards of Trade in Canada.

PERSONAL MENTION.

Mr. R. K. McIntosh, of P. McIntosh & Son, wholesale flour and feed merchants, Toronto, was in Alliston, Ont., on April 8, on business in connection with his firm.

Mr. W. P. Downey, of Montreal, the Canadian representative for the manufacturers of Hires Root Beer, has just returned from a business trip to Europe. While away he secured several good agencies.

Mr. Alex. McCullough, Montreal, Can., is spending a few days in the West Side market. Mr. McCullough was introduced on the floor of the Mercantile Exchange today.—New York Journal of Commerce, April 8.

USE PRICE TICKETS FREELY.

THESE exists in the minds of many merchants a genuine aversion to the use of the price-ticket. But that aversion is as needless as genuine. Sometimes it isn't even genuine.

Now, when a man makes up his mind to become a seller of something, he can't become a seller unless there's a buyer. Buyers of that "something" which this man proposes to sell must be told of his intention in some form or other. Perhaps it's only by hanging out a sign. Perhaps by opening a store. In some way or another those who buy must be told of things to be sold before any sale can result.

It's the part of the seller, therefore, to inform the buyer that he's ready for business. That part is recognized to a degree by every seller of things, but there are mighty few of them who realize how far to go in this matter. Some seem to think that a beginning is all that's necessary. After that, the buyer must find out for herself what the seller has and what his prices. In other words, the seller sits and waits in greater or lesser degree.

If every buyer was an anxious seeker after goods from your own store, there'd be no use, or but little use, spending much time to inform her of things and prices and descriptions. But, since there are other stores from which similar goods may be purchased, it's plain enough that if you are to have trade, increasing trade, much trade, some means must be used whereby prospective buyers shall imbibe a favorable opinion of your store and goods.

Among the various ways of giving information, price-tickets are worth more attention than many merchants give them. How many there are who make attractive displays in windows and store interiors, but who seldom or never dream of making those attractions more than eye-pleasers. The very attractiveness of some window and store displays makes people think that the goods there displayed are high priced. Queer, perhaps, but true. One naturally inclines to the notion that things are good if nicely packed, arranged, put-up, displayed.

If you don't believe it, just try it for a while. And why not search yourself and see if you are affected by price-marks at all? Haven't you often seen an article which caught your fancy but yet didn't buy because you didn't care to ask the price, or because it looked so good that you jumped at the conclusion that it would probably cost more than you cared at that time to pay? And, upon the other hand, haven't you seen other articles with prices attached, and those prices seemed so small that you bought at

once? The price caught you. You thought the article good for the money, and you bought because the price-mark was a silent salesman. I'll warrant that the same thing has happened to lots of folks who never stopped to reason regarding the process of the selling. They simply saw; liked; learned price; bought.

Every day there's somebody in your store. Every day somebody sees the same displays and pays not a particle of attention to them. Or, if ever, but little. You've made the display for her benefit, but you've left out the most important item—information. I've nothing to say against good store attractions. As a whole, and looked at in their entirety, good displays are pretty. But they're never of great interest unless they vouchsafe information in some form or other.

The wide-awake dealer not only shows what he has to sell, but tells its price. He can do it through the newspaper; the storepaper; the booklet; through price-marks. They should all be used, and the latter never disregarded. They cost next to nothing; are standing ads.; can be changed frequently; appeal to the eye; sell goods. One likes to shop where there's something to read—if it's nothing but little cards on goods. It looks like business; it helps one fill in the time during a wait; it makes trade for the merchant; it often keeps the customer so busy that she forgets she's waiting—that means a good deal sometimes.

I can't think of a single unanswerable objection to the placing of prices on goods. I've heard one man say that it "looked cheap." Rot and tommy-rot! So long as the price-cards are neat, they simply can't be "cheap-looking." It doesn't appear cheap at all. It appears businesslike. Appears as if the merchant desired his customers to have as much information as he could give them. That's a point which, if not openly appreciated, will bring business.

Besides which, it rather makes an on-looker believe that the merchant isn't afraid to quote his prices. Makes one think that such a merchant knows the worth of his goods; has nothing to hide; wants everybody else to know it. If a price is high, it won't spoil a sale, because folks will have to learn the price in some way or another and won't buy if price doesn't suit; while, if price seems low, as it frequently is, there's a great positive advantage in having that price known.

So, give your prices. Never leave them out of a window display and always have them pretty thoroughly scattered around the store's interior.—W. Woodhouse, jr., in American Grocer.

TO WIND UP A CIGAR COMPANY.

An application was made at Osgood's Hall on April 5 for the winding-up of The National Cigar Co. by Alexander Livingston, president of the company. The firm is a stock company with head offices at 11 Francis street, Toronto. Mr. Livingston declares in his affidavit that the secretary, Alexander Clinton McGregor, has been absent from Toronto since February. He left at that time for Kingston and has not since returned. It has also been learned that Clinton is in the United States. The company was incorporated on June 21, 1901, to acquire the business of the late William Adams and James Wilson, who had conducted it under the style of The National Cigar Co. The capital stock was \$20,000 in \$100 shares. Seventy-six shares were paid up. Mr. Livingston had nine shares; Robert J. Hannah, the vice-president, 10 shares; secretary McGregor, 1; Mrs. Lizzie Adams, 52, and the estate of William Adams, 1. Mr. Livingston claims that Mrs. Adams only held 17 shares of her own right, the balance being held in trust.

The Frances street factory was closed last February and the auditor's report showed a deficit of \$1,787. The assets are stated to be \$3,000 and the liabilities are placed at about \$5,500, as far as can be ascertained. A correct statement cannot be secured owing to the absence of Clinton.

LEBEL & CO. WON.

Lebel & Co., general merchants, Pincher Creek, Alberta, who were defendants in a suit brought by one Senten for recovery of damages for alleged illegal seizure of his ranch property, have been declared not guilty of the charges brought against them.

The jury declared that the defendant had not by false and fraudulent representation induced the plaintiff to sign any documents, and that the plaintiff was aware, on the occasions of signing both chattel mortgages that they were chattel mortgages he was executing. That at the time the defendant seized under the mortgages he honestly deemed himself unsafe. That the plaintiff suffered no damage by seizure or stoppage of business. On the malicious prosecution part of the case the jury found that the defendant honestly believed in the charge he had laid before the justice of the peace, and was not actuated by malice in the proceedings then taken, and that no damages should be given the plaintiff.

A despatch from San Francisco says: "The honey crop prospects are reported good; the present movement, however, is slow. The general crop prospects are favorable, with stocks light."

Test it Yourself!

It is seldom safe to take entirely for granted what anyone may say about their own goods. Perhaps every firm think they have good reason for believing that their own brand of any particular line of goods is the best; but this should not satisfy **you**. Your customers look to **you** and depend largely on **your** judgment. Having gained their confidence you must use the greatest care to retain it.

Test goods yourself!

Buy what **you** think is the best!

Test **RED ROSE TEA** yourself

If it is the **best** you will buy it.

T. H. ESTABROOKS,

Tea Importer and Blender,

St. John, N.B., and Toronto, Ont.

The Williams Bros. Co's

Fancy Sweet Pickles

Fancy Sour Pickles

Waldorf Tomato Catsup

Prepared Mustards

Waldorf Relish, etc.

These goods have
stood the test of
time, and are here
to stay—

**Piquant
Appetizing
Delicious**

There are none better.

—ASK YOUR WHOLESALER.—
PRICE LIST ON APPLICATION.

A. E. RICHARDS & CO., Selling Agents, **Hamilton.**

\$ \$ \$ \$ \$ \$ \$ \$ \$ \$

Mr. Business Man :

Here's a proposition that will appeal to you! Figured on an investment of \$135 in our finest Majestic Computing Scale.

See what the little fractions will do—

1c.	“	“	“	“	“	14	“
5c.	“	“	“	“	“	27	“
10c.	“	“	“	“	“	67½	“
25c.	“	“	“	“	“	135	“
50c.	“	“	“	“	“	270	“
\$1.00	“	“	“	“	“		

What other investment could you find to net anything like such returns?

The Money-Weight Scale Co., No. 47 State St., Chicago, Ill.
 J. B. Poirier, Dist. Agent, No. 1662 Notre Dame St., Montreal, Que., Can.

L. A. DAVIDSON, DIST. AGENT,
 No. 101 King St. West, Toronto, Ont., Can.
 White & Ecclestone, Dist. Selling Agents, Vancouver, B.C.

THE COMPUTING SCALE CO.

DAYTON, OHIO, U.S.A.

\$ \$ \$ \$ \$ \$ \$ \$ \$ \$

No. 23.

Under-Counter Mill

List Price, \$52.00.

COLES COFFEE MILLS



None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
 DEARBORN & CO., St. John, N.B.
 FORBES BROS., Montreal.
 GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

Aggressive Storekeepers

wanted to accept the

Nasmith

Agency for

Bread AND Cakes

Goods shipped daily by Express (prepaid), to points within a radius of 200 miles from Toronto.

ASK US TO FURNISH PARTICULARS.

THE NASMITH CO., Limited,

66 Jarvis St., Toronto.

THE CANADIAN GROCER

President:
JOHN BAYNE MacLEAN,
Montreal.

The MacLean Publishing Co. Limited

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PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

FAILURES FOR THREE MONTHS.

FAILURES in Canada during the first quarter of 1902 were 363, according to Dun's figures. This is the smallest number since 1899, when the number was exactly the same, although the liabilities were much larger. During the same three months of 1901 the number was 424.

Trading concerns make up the great bulk of the failures, the total in that branch of commerce being 308, against 345 for the three months of 1901 and 318 for 1899. In manufacturing concerns the number of failures was nearly 50 per cent. less than in 1899.

The liabilities of the 363 firms which failed during the three months was \$3,439,992 and the assets \$2,359,427, while in 1901 the figures were \$3,333,722 and \$2,740,649 respectively. In other words, the percentage of assets to liabilities was 68.58 in 1902 against 82.21 in 1901. This is the most unsatisfactory feature in connection with the figures. As the failures were heavier in Ontario during the past

three months than the same period a year ago, this is probably the explanation of the decrease in the percentage of the assets to the liabilities.

Whatever may be the explanation, it is rather surprising, in view of the active condition of trade, to know that the failures during the past three months of 1902 were more unsatisfactory than those during the same period of 1901.

FLOUR EXPORTS TO THE B. W. INDIES.

GORDON, GRANT & CO., Port-of-Spain, Trinidad, in their circular just to hand, say: "Canadian flour of all grades has arrived freely, and the superfine descriptions command a preference. We have recently disposed of large quantities of these."

The official trade returns of Canada do not give the exports of flour in separate form to each of the British West India Islands. We therefore cannot give the figures for Trinidad alone. It may, perhaps, however, not be out of place to give them for the whole of the British West India Islands. They are as follows:

EXPORTS OF FLOUR TO B. W. INDIES.	
	Barrels.
1897.....	199
1898.....	15,288
1899.....	21,890
1900.....	12,635
1901.....	33,722

Although the quantity is not yet large, it is evident from the above figures that the growth of the trade during the past five years has been most gratifying.

BUSINESS MEN FOR THE LEGISLATURE.

It is probable that before many weeks the electors of Ontario will be in the midst of a general election campaign.

It is to be hoped the business men in the Province will not forget the business men who are in the field.

The greater the number of practical business men that are returned to the legislature the better it certainly will be for the commercial interests of Ontario. And whatever accrues to the advantage of the commercial interests will certainly not be without benefit to the whole Province.

A legislature that is not businesslike is lacking in the chief essential to good government. It follows, therefore, that the only way to get a businesslike legislature is to elect to it businesslike men.

A GENERAL AWAKENING.

THERE is an undoubted awakening throughout Canada in regard to tourist travel and its importance. And this awakening is peculiar to no one part of the country. The Atlantic Provinces, the Pacific Provinces and the inland Provinces are all more or less affected.

The Maritime Provinces were the first to recognize the importance of tourist travel. At any rate, they were the first to take an active interest in it. And this spring they seem to be more aggressive than ever in preparing ways and means to attract the tourist and to make his stay among them during the summer months pleasant.

The awakening which is so evident throughout Canada in regard to tourist travel is particularly gratifying to THE CANADIAN GROCER, this journal having for years been impressing upon the business men of the country the importance of tourist travel to them.

While the awakening is so evident, there are yet a good many towns and cities in Canada in which there still appears to be a lack of interest in the matter, and it behooves the business men in such places to try and bring them into line with those that are already up and doing.

THE NEW SUGAR FREIGHT RATES.

The new equalized freight rates on sugar, particulars of which were given in our last issue, appear to have so far put a stop to new business in the product of the United States refineries. And those who represent the latter inform us that they have now no hope of doing business except occasionally when a turn in the market permits it.

With the representatives of the German and Austrian refineries, however, the outlook is not so gloomy. They claim they will still be able to sell in the Canadian market. And during the past week they have done some business.

As our readers will remember, the new equalized rates on points in Western Ontario are in excess of the f.o.b. Montreal rates 8c. on less than carlots and 3c. on carlots.

When a clock is wound up it goes; when a business is wound up it stops.

SHOULD MANUFACTURERS SELL TO RETAILERS ?

MEETINGS of wholesale merchants have recently been held in Iowa and Nebraska, at which steps have been taken to boycott all manufacturers who sell over their heads to the retailer.

This draws attention to a most interesting and difficult question, namely : Should the manufacturer sell to the retailer ? As our readers are well aware, those who essay to answer the question are usually influenced in their yea or nay according to the direction in which their self-interests lie. And, as a matter of fact, no general answer, either in the affirmative or in the negative, can be logically given.

There are a good many people who confidently assert that the wholesaler will in time be a thing of the past. We do not for one moment believe it. He is a necessary part of the machinery of trade and commerce. And, as long as he is such, he will be found regularly doing business. At present, there are no signs that he is becoming a sinecure.

There are manufacturers, and among them some of the most important in the country, who are doing business direct with the retailer, and they are successful. But there are many others who have tried it and failed, being only too glad to again resort to the jobber as a medium through which to reach the retail trade.

It is obvious, therefore, that, while some manufacturers find it most profitable to deal with the retailer direct, there are others whose experience is the very opposite. And, as long as this is so, it is equally obvious that the wholesaler is a necessity.

There is no business principle involved in the manufacturer going direct to the retailer. Neither is there if he chooses to confine himself to the wholesaler. The question resolves itself into this : Which is the better way for him to do business ? Not for the wholesaler or the retailer, but better for himself.

The greater number of manufacturers, especially in a country like Canada with its "magnificent distances," find it to their advantage to do their business through the wholesaler. The wholesaler is the distributor. Each traveller he sends out has

in his "grip" samples of the products of a score or more manufacturing concerns. By this means not only is the manufacturer's expense of selling goods much reduced, but he is enabled to have them distributed over a greater area of the country than, as a rule, would be the case were he dependent alone upon his own travellers. Where one of his own travellers would call on a score of customers, the travellers of the wholesale house would call on several scores.

Wholesalers sometimes turn manufacturers in the direction of the retail trade when, on a new line being shown them, they refuse to give an order until the manufacturer has sent representatives among the trade to get customers and then turn the orders in through them (the wholesalers). We know of no greater complaint on the part of the manufacturers against the wholesalers than this.

One of the most difficult things for a manufacturer is to do business with both the wholesaler and the retailer ; and especially when he refuses to sell to the former at a figure which will allow him a fair profit for handling the goods.

As a rule it is more satisfactory for the manufacturer to confine himself wholly to either the wholesaler or the retailer. Between two stools it is usually difficult to remain comfortably seated.

The boycott, aside altogether from its illegal character, is rather likely to aggravate than to remedy the alleged evil. We believe that in the long run the employment of legitimate schemes for meeting the competition of manufacturers who sell to the retailers will be found much more profitable.

DROPS FROM THE EDITOR'S PEN.

It is only by doing something that a man can be something.

One does not reach the highway to success by turning aside from the pathway of duty.

A good many people are doubtless hoping that competition will be able to generate sufficient heat to melt the ice combination that has been formed in the United States.

A VIEW OF CEYLON TEA.

MR. P. C. LARKIN, of Toronto, has just returned from a visit to the branches of the Salada Tea Co. in Boston, Buffalo, Pittsburg and Detroit. "Ceylon tea," he said, in reply to a question from THE CANADIAN GROCER, "is making wonderful progress all over the parts of the United States I visited. As you know, the consumption of Ceylon tea increased in America about 3,000,000 lb. last year. When I speak of America, I mean Canada as well as the United States. Strange to say, the consumption of Indian tea has actually decreased during the period, showing positively that the advertising campaign carried on by the Ceylon Association is good business. About two years ago the Indian tea people ceased their efforts here with the result mentioned.

"Ceylon green teas are making great headway at all our branches. It is, however, hard up-hill work and an expensive fight to get at the consumers of Japan tea, but every month increases our sales, and I feel that it is only a question of time when Japan and China green teas will disappear. Our manager in Boston, Mr. McQuane, formerly our representative in Toronto, after three years' experience in Boston, is most sanguine in regard to the prospects in his neighborhood, as there is scarcely a hotel in Boston that has not Ceylon tea on its bill of fare as prominently as Oolong, and ventures to predict that inside a year or two Ceylon will be producing Oolong tea that will displace Formosa's."

WANTS TO SELL CHEESE IN ENGLAND.

An Englishman who has been resident in Canada for some years is returning to the Old Country and is desirous of obtaining an agency for a reliable cheese and butter factory, in which line of business he has had a good deal of experience. He can be reached through the editor of THE CANADIAN GROCER.

BUSY KENTVILLE.

A despatch from Kentville, N.S., says : "This energetic town is fast recovering from the depression caused by the epidemic of last year. The plucky storekeepers are hustling for business and are recovering their trade very rapidly. Prospects for the summer are particularly bright. The new court house will give work to quite a number of men, and it is expected that the D. A. R. will commence shortly to build the new station house. About \$20,000 is the estimated cost of the improvements and enlargement of the railway station. There is also talk of the erection of a building for the double purpose of an agricultural show and skating rink."

NEW FAST ATLANTIC ROUTE.

PROPOSALS have recently been made to the Newfoundland Government to have St. John's, Nfld., form one of the ports of call for the projected turbine steamship line across the Atlantic. St. John's is the nearest point to Europe in the Western Hemisphere, and this fact is influencing the company promoting this venture.

It is noteworthy that Marconi in his experiments in wireless telegraphy was one of the first to perceive the advantages of that Island. He received his first wireless signals from Europe at St. John's. This has probably influenced the promoters of this scheme in choosing that place as a port of call.

The time by this project that will be saved in crossing the Atlantic will be of especial benefit to Chicago and the Western States. They will have three opportunities of joining or leaving the ships—at New York, Halifax or St. John's, Nfld. The memorandum forwarded to Premier Bond of Newfoundland by the representatives of the company is as follows :

"I am requested to inform you that a proposal is being submitted to the British Government on behalf of the Berehaven Railway and Pier Company to run a line of 30-knot an hour ships twice weekly from Berehaven via St. John's, Nfld., and Halifax, N.S., on to New York, the time through from Berehaven to New York (including stoppages at St. John's and Halifax) being 110 hours, and vice versa—actual time, not local time, the running period at sea to be as follows :

	Hours.
Berehaven, s.w. of Ireland, across Atlantic to St. John's	60
St. John's to Halifax	20
Halifax to Sandy Hook Lightship, for New York	20
Stoppages at St. John's and Halifax	10
Total from Berehaven to New York	110

"It is proposed, in connection with the scheme, for the mails to leave London every Tuesday and Friday nights, leave Berehaven every Wednesday and Saturday at 1 p.m., and reach New York every Monday and Thursday mornings. Returning, steamers to leave New York every Tuesday and Saturday at 1 p.m., mails reaching London every Monday and Friday mornings (local time), the ships calling en route at St. John's and Halifax for brief periods, to transfer mails and passengers."

A subsidy for the carriage of the colonial mails outward to Europe or America is wanted from the Newfoundland Government. There will also most likely be subsidies from Canada, the United States

and Great Britain. The company state that they intend furnishing twice weekly the greatest possible postal and passenger facilities between the United States, Canada, Newfoundland and Europe, and faster to the Dominion and Newfoundland than to the Republic.

The steamers for the service are to be six in number, each 700 ft. long and 70 ft. wide, with a maximum draft of 29 ft. The turbine principle is to be applied to them for the development of the highest speed, and they are to be fitted up in a style exceeding even that of the finest of ocean liners now in commission. The promoters of the venture count with confidence on being able to divert a great deal of the present passenger traffic to their new line, because of the higher speed and superior accommodation which these ships will afford, and the great strength of their position lies in the fact that, even after allowing for the delays at St. John's and Halifax, they will still be able to make the journey between Berehaven and New York in about 24 hours less than the speediest liners now cover it. The ships of the proposed line are liable to be assumed by the British Government for use as auxiliary cruisers in the event of England's naval or military necessities calling for them, and any contracts closed with the several Governments named would be subject to that arrangement.

From Berehaven the ships will twice weekly proceed, via Boulogne and Dover, on to Flushing (Holland), the full running time at sea and schedule of ports being :

	Hours.
Flushing, for North German traffic, to Dover.	3
Dover, for London traffic, to Boulogne	1
Boulogne, for French traffic, to Berehaven	17
Berehaven, for British traffic, to St. John's	60
St. John's, for Newfoundland traffic, to Halifax	20
Halifax, for Canadian traffic, to New York	20
Total running time	121

That this project is well under way is evident from a recent press despatch from London announcing that the contract had been closed for the building of a pier 1,000 feet long at Rosslair, near Wexford, Ireland. This is for a new Irish Channel ferry service, a link of the whole line. The Southern Railway of England is laying a track to Fishguard in Wales. Here a channel steamer would rapidly transfer passengers and mail, speed them across to Rosslair, and thence they would travel by rail through Ireland to Berehaven, making practically an air line and joining the ocean steamers at that point. A decided saving in time and comfort would, it is claimed, be

effected by this arrangement. Furthermore, this new ocean route via Berehaven promises to provide the quickest way for general transport between London and New York, as was emphasized last spring when the Bill for incorporating the company was brought before the Imperial Parliament.

The capital of the company is to be \$30,000,000, and this figure would not only provide for the building and fitting up of the six steamers, but also for suitable stations at Berehaven, which would be the most important terminal in that respect.

The six ships would cost \$2,500,000 each, and a seventh would be needed as a reserve, at the same cost. This would absorb \$17,500,000 of the capital. The annual outlay—interest, depreciation, upkeep, insurance, operating, wages, coal and other details—would amount to about \$5,000,000, but as against this it is estimated that the cargoes alone would more than offset this item. In such a steamship line the cargoes carried would be only of the lightest and most costly class of freight, and heavy charges can be levied thereon.

WILL CULTIVATE TOBACCO.

The Similkameen District, British Columbia, looks as if it would be the centre of a rich tobacco-growing area. Water power in that locality has been bonded by J. C. Ryan, the operator of the Soho mine in the McGuigan District for San Francisco parties. They will irrigate extensively and go into the production of tobacco.

The success of the growers in the Kelowna country has had most to do in influencing these capitalists in undertaking this scheme, and the outcome is being eagerly watched by a number of parties with a great deal of interest.

INDUSTRIAL GOSSIP.

A 960,000 BUSHEL ELEVATOR. A new steel tank, fireproof elevator of 960,000 bushels capacity will be erected at Montreal at a cost of \$604,000. The contract has been awarded to J. F. Webber, of Buffalo.

The plans show a building 84 ft. wide and 189 ft. long, equipped with four inside legs and one marine leg. The lower part will be cement resting on strong pile foundations, rising from the harbor bottom. It will be finished with a track for railway cars running under the first floor. From this floor rise the tanks holding the different kinds of grain. There will be 36 circular tanks stretching from the first floor to the top. Each of these will have a capacity of 20,000 bushels. There will also be 24 interspaces of 7,500 bushels capacity each and 22 of 2,750 bushels capacity each.

“The man with ancient ideas” who says I
 “can’t” sell a packet tea “can’t” because he “can’t”
 make himself believe that he can But one little
 experiment with an assorted sample case of
“SALADA” Ceylon Teas completely upsets
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Many a dealer has found this out to his pleasure and profit.

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“So is” Ceylon Green displacing Japans.

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MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

Toronto, April 9, 1902.

GROCERIES.

LITTLE that is new has developed in the wholesale grocery trade during the past week. The volume of business is, on the whole, fairly good for this time of the year. There has been a slight improvement in the demand for sugars, but the easier turn which the raw markets have taken is scarcely likely to help business. In canned goods the situation remains much the same as it has been during the last few weeks, although, if anything, tomatoes continue to gather strength. Coffees are just in moderate request, and prices are fairly steady. Teas continue quiet, with prices steady. In spices, the most interesting feature is the continued firmness in peppers. Rice and tapioca are meeting with a fair demand, and the latter is somewhat stronger. A fair trade is being done in foreign dried fruits and particularly in currants, raisins and prunes.

CANNED GOODS.

The situation in canned tomatoes is, if anything, rather stronger than a week ago, as more wholesale houses have joined those who had previously marked their prices up to 92¢, as the minimum quotation. There has been a little inquiry from the Coast for canned vegetables, but we hear of no transactions as a result. It is understood that most of the packers have agreed not to quote prices on canned vegetables until the 20th inst. We hear, however, of one or two packers who are quoting prices for futures, although little or no business appears to have so far resulted. Corn is dull and weak and some low offers are reported. Wholesalers' prices still rule at from 70c. upwards. There is a fair demand for canned peas at 80c. upwards. Canned fruits are in moderate request only, and there is a fair business doing in jams and marmalade. Canned salmon is in fair demand for this time of the year. We quote as follows: Fraser River sockeye, \$1.42½ for five-case lots and over, and \$1.45 for less quantities. Northern

sockeye, \$1.25 to \$1.30; cohoes, \$1.05 to \$1.15, according to quality.

COFFEES.

The outside markets are dull but steady in Brazilian coffees while the finer voices, suitable for the Canadian trade, are still being held for the usual premium. There has been some demand from local importers for Santos and Maracaibo coffees; the latter, however, are scarce, although there have been quite a few transactions in them during the past few weeks. The political troubles in South America are evidently the cause of the scarcity. Locally, the demand for green Rio coffees is just moderate, and we quote to the retail trade as follows: Green Rio, No. 7, 7½c.; No. 6, 8c.; No. 5, 8½c.; No. 4, 9c.; No. 3, 10 to 12c.

SPICES.

Latest cable advices report pepper firm and unchanged. Cloves appear to be holding their own. Although there have been some reductions in the price of ginger, quotations are still high, and on standard cochín gingers are still about 10s. per cwt. above the average figures. Locally, the demand for spices is just moderate.

RICE AND TAPIOCA.

Advices from the primary markets say that tapioca is holding firm with the prospect of advancing markets. There have been quite a few transactions locally on importation account lately, but at very low prices. According to mail advices prices on imported rice are rather higher. Locally, there is the usual steady demand

See pages 37 and 38 for Toronto, Montreal, and St. John prices current.

for both rice and tapioca. We quote: B rice, 3½c.; Japan, 5½ to 6c.; tapioca, 3½ to 3¾c., and sago, 3¾ to 4c.

SUGAR.

The raw market has unexpectedly developed some weakness during the past week. The refiners in the United States have assumed an independent tone after their heavy purchases of last week, which are reported to amount in the aggregate to 40,000 tons, 25,000 tons of which were cane sugar bought by the independent refineries, and 15,000 tons of beets bought by the Trust. It appears that the United States refineries went in heavily for beet sugars, whenever the price of 80 per cent. beets and 96 per cent. centrifugals were on the same parity. But as the holders of beets were willing-sellers weakness developed later in the cane market. Holders dropped their indifferent tone, and from asking 3 11-16, released sugars at 3¾c., afterwards at 3 9-16c., and still later at 3½c. There are rumors of business having been done at 3 7-16c., or a decline of 3-16c. from the highest point. The

meltings of sugar in the United States last week were 28,000 tons, while the receipts were 23,290 tons. Cane sugars in London are again down to 6s. 6d. per cwt.

The demand for refined sugars both in Canada and the United States is light, although, after the recent advance, there was a slight improvement in business. The price of refined sugar is without change. It is expected that the consumption of refined sugar will materially increase shortly, and one strong feature of the situation is the fact that stocks in United States refiners' hands are only about sufficient for about three weeks' supply. The price of granulated sugar in Toronto is still \$3.98 for Redpath and St. Lawrence, and \$3.93 for Acadia. Yellows run from \$3.23 up.

SYRUPS AND MOLASSES.

Business is moderate in both syrups and molasses. Advices from New Orleans report the market steady with offerings light. Quotations are as follows: Corn syrup, 3½ to 3¾c. in bbls. and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 40c. for bright. Molasses, 24 to 26c. for medium, and 45 to 50c. for open kettle.

TEAS.

There has been no material change in the situation during the past week. The demand for Ceylon and Indian black teas is light. Fine black teas of Ceylon growth are firm, while low grades are fairly steady. There is some inquiry for Ceylon green teas, and for spot goods rather better prices can be obtained than those which ruled a short time ago. Spot teas of this description are still very light, which, of course, is largely due to the fact that the planters will not make these teas except under contract. China green teas are also scarce, as before, and are netting premiums of at least 5c. per lb. above the prices ruling in average seasons. There have been quite a few transactions in Japan teas during the past week, principally in fair mediums at firm prices.

FOREIGN DRIED FRUITS.

CURRANTS.—The movement continues fairly brisk and prices steady and unchanged. Locally, the ruling quotations are as follows: Filiatras, 6c. to 6½c.; Patras, 6½c. to 7c.; Vostizzas, 8c. to 8½c. per lb.

VALENCIA RAISINS.—There is a good demand for Valencia raisins and the tone of the market is becoming stronger. The ruling prices for good standard selected fruit is 6¾c. per lb.

PRUNES.—The demand for prunes is fair and prices rule as before. We quote: Californian prunes, 100-110's, 5c.; 90-100's, 5½ to 6½c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7½c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8½ to 10c.

DATES.—Business is only light and prices rule at 4½c. for both Sairs and Hallowees.

CALIFORNIAN EVAPORATED FRUITS.—Business is moderate. We quote: Apricots, 13 to 17c., and peaches, 11 to 14c.

GREEN FRUITS.

There are more strawberries on the market this week. Tomatoes are also plentiful and 50c. lower than last week. Californian naval oranges are still advancing, and the season for them will soon be over. Mexican oranges can still be had, but they have advanced 50c. per case. Bananas and lemons are selling freely. Cranberries are becoming scarce, and the season for them is about over. We quote: Oranges, Tangerine or kid glove, \$3 to \$4 per small box; Mexicans, \$2.75 to \$3.25 per box; Californian navels, \$4 to \$4.50 per box; Californian ruby blood oranges, \$2.75; Valencias, \$4.50 to \$5 per small case, \$5.50 to \$6 per large case; apples, \$3.50 to \$5.50 per bbl.; grape fruit, \$3.50 to \$5 per box; Malaga grapes, \$5.50 to \$7 per bbl.; cranberries, Budd's long keepers, \$9 to \$10 per bbl.; bananas, \$1.50 to \$2 for firsts, and \$1.25 for eight hands; pineapples, \$4.50 per case; Southern cucumbers, \$2 to \$2.25 per doz.; Spanish onions, large cases, \$3.50 to \$4.50; small crates, \$1.10; Californian lemons, \$3 to \$3.25 per case; Messina lemons, \$2.25 to \$3; Californian celery, \$4.50 to \$5 per case of 8 doz.; Southern tomatoes, \$4.50 per case of 6 baskets; strawberries, 45 to 55c. per qt.

VEGETABLES.

The vegetable market is inclined to be dull, but there is some demand for lettuce, radishes, green onions and rhubarb, the last-named of which is becoming scarce and has advanced 20c. per doz. Potatoes are down 5 to 10c. per bag. We quote as follows: Green onions, 10c. per doz.; rhubarb, 80c. to \$1.20 per doz.; carrots, parsnips and beets, 50c. per bag; turnips, 35c. per bag; lettuce, 20 to 40c. per doz.; radishes, 35 to 40c.; mint and parsley, 20 to 25c.; celery, 40 to 65c.; red cabbage, 40 to 50c. per doz.; cabbage, 40 to 60c. per doz.; dry onions, \$1.25 per bag; potatoes, 65 to 75c. per bag; artichokes, 60c. per bush.

COUNTRY PRODUCE.

EGGS—The receipts are good and the prices are steady at 12½c. per dozen. A number of shipments have been made to Montreal, clearing the market of any surplus stock that might be on hand in Toronto.

BEANS—The demand is slack. We quote: Choice hand-picked, \$1.20 to \$1.40, and prime, \$1.10 to \$1.20 per bush.

HONEY—There is a quiet trade doing. We quote: Clover, in 60 lb. tins, 9½ to 10c.; less quantities, 10 to 11c. per lb.; in combs, \$2 to \$3 per doz.

MAPLE SYRUP AND SUGAR—Receipts of this season's make have been liberal, and the demand continues brisk. We

quote: Maple syrup, in 10-lb. tins 90c., and 90c. to \$1.10 per imperial gallon. Maple sugar is quoted at 9 to 10½c. per lb.

DRIED AND EVAPORATED APPLES—Both in dried and evaporated apples trade is dull and the market is weak. We quote: Evaporated apples, 9¼ to 10c. in carlots and 10¾c. per lb. in less quantities. Dried apples, 5 to 6c. per lb.

POTATOES—The receipts have been moderate, and the market is weak. Potatoes are quoted at 55 to 57c. per bag on the track.

BUTTER AND CHEESE.

BUTTER—The demand for choice butter is good and prices are firm. Some houses are asking 19c. per lb. for choice pound prints of dairy butter and 18c. for large rolls. We quote as follows: Choice 1-lb. prints, 18 to 19c.; large rolls, 17 to 18c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 13 to 14c. per lb.; bakers' lots, 10 to 12c. Creamery prints are worth from 21 to 24c., and creamery solids, 20½ to 21c. per lb.

CHEESE—The market for cheese is strong and the exports continue large. The local trade is brisk at 11 to 11½c., most of the sales being made at the latter figure. The export prices for large lots are 10¾ to 11c. per lb.

POULTRY.

DRESSED POULTRY—There have been small receipts of chickens and no turkeys. Chickens are worth from 60c. to \$1 per pair for young birds.

LIVE POULTRY—The receipts are small and prices are unchanged. The Canadian Produce Co., Limited, 36 and 38 Esplanade street east, Toronto, will pay, until further notice, for live chickens, 9c., for ducks and turkeys 12c., for geese, 6c. per lb. All must be young birds. For hens and pullets, 5c. per lb.; broilers, 25c. per lb. (must be this year's hatching and under 2 lb. each). Dressed poultry, dry picked (except hens), ½c. lb. higher. These prices are for weight on arrival. Crates for live poultry supplied free, and express paid up to 50c. per 100 lb. of chickens. No thin birds will be taken.

FISH.

The oyster season is over with the warm weather. Smoked and prepared fish are no longer in stock, and there are now only fresh fish for sale on the market. The latest arrivals are whitefish, which are quoted at 7c. We quote: Fresh fish—Lake Erie herring, 4 to 5c.; Lake Erie perch, 4 to 5c.; pickerel, 4c.; newly-caught trout, 8½ to 10c.; British Columbian salmon, 20c.; whitefish, 7c.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—There has been a little drop of 2c. in Manitoba No. 1 hard and 1c. per bush. in No. 1 Northern. These are now quoted at 84 and 81c., respectively. No. 2 Northern is worth 78c. The movement from the West is not great, but large quantities are in store awaiting the opening of navigation for shipment. On the local market there have been small receipts, and the prices are nominal. We quote what is paid on the street: White and red Ontario wheat, 71 to 79c.; goose, 65 to 66c.; oats, 48c.; rye, 59c.; barley, 54 to 63c.; peas, 80 to 85c.; buckwheat, 60c.

FLOUR—There has been a decline of 10c. per bbl. in flour all around, owing to the weaker tone of the wheat market. Prices are recovering, however, this week, and the market is firmer. We quote: Ontario patents, in bags, \$3.60 to \$3.75; Hungarian patents, \$4.00; Manitoba bakers', \$3.70; straight roller, \$3.30 to \$3.40 per bbl. in Toronto.

BREAKFAST FOODS—Trade is dull, and the prices are steady. We quote as follows: Oatmeal, standard and granulated, in carlots on track here, \$4.85; standard rolled oats in carlots on track here, \$4.60; in bbl., 20c. more; broken lots are 20c. per bbl. extra; rolled wheat, \$2.40 in 100-lb. bbl.; cornmeal, \$3.75; split peas, \$4.75; pot barley, \$4.50, in 196-lb. bbls.

HIDES, SKINS AND WOOL.

HIDES—There has been a decline of ½c. in hides all around. We quote: No. 1 green, 6½c.; No. 2 green, 5½c.; No. 1 green, steers, 7½c.; No. 2 green, steers, 6½c.; cured, 7¼ to 7½c.

SKINS—There are fair receipts of sheep and calf skins and the latter have advanced 15 to 20c. per skin. This is on account of the skins being larger now than formerly.

SITUATION WANTED.

WANTED—COMMERCIAL TRAVELLER having good connection with best grocery houses in Maritime Provinces, desires to represent a good wholesale grocery house, or one in grocery specialties; best of references. Address Traveller, P.O. Box 208, Halifax, N.S. (15)

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BUTTER AND EGGS. POULTRY AND GAME.
FRUITS OF ALL KINDS IN SEASON.
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dairy butter. Send yours along. EGGS—
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SMITH & CARMICHAEL

70 COLBORNE ST., TORONTO.

Butter Cheese
Eggs Poultry

Consignments Solicited.
Highest Prices. Prompt Returns.

The Wm. Ryan Co.,
... Limited.
70 and 72 Front St. E., Toronto.

BUTTER AND EGGS.

Scarce and Wanted. Consignments Solicited.

BUTTER TUBS AND BOXES. Country
Storekeepers and Creameries will profit by placing
orders for their supplies now to insure prompt
delivery this Spring. Get our prices. Corres-
pondence invited.

Rutherford, Marshall & Co.
Wholesale Produce Merchants,
58 Front Street East, Toronto.

The
DAWSON Commission
Co., Limited

FRUIT, PRODUCE AND
COMMISSION MERCHANTS.

Cor. Market and
Colborne Streets, TORONTO

Spring Importations
Lemons
Lemons

We have large shipments on direct steamers to
Montreal. Write us before placing your orders for
CAR LOTS or LESS.

CLEMES BROS., TORONTO

We quote: No. 1 calfskins, 9c.; and
No. 2, 7c.; deacons (dairies) 55 to 60c.
each; sheepskins, 80c. to \$1.

WOOL—Trade is dull and the market
continues weak. We quote: Fleece at
13c., and unwashed, 7 to 8c. per lb. f.o.b.
Toronto.

SEEDS.

The demand is commencing to slacken.
Shippers are busy delivering spring orders
and the prices are unchanged. We quote
out of store at Toronto: Red clover,
\$7.50 to \$9.50; alsike, \$10 to \$17, and
timothy, \$7.80 to \$8.25.

MARKET NOTES.

Rhubarb has advanced 20c. per dozen
for good samples.

Southern tomatoes have come down 50c.
per case, and Mexican oranges have ad-
vanced 50c.

Green hides have declined ½c. all
around, while sheepskins have advanced
15 to 20c. each.

Flour has declined 10c. per bbl. all
around. Manitoba No. 1 hard wheat is
2c., and No. 1 Northern 1c. lower.

TRADE CHAT.

ROBERT CARREE, Toronto, and
Fitzgerald, Scandrett & Co., London,
were sued by The John W. Cowan
Tea Company to secure delivery of ware-
house receipts for 365 packages of tea.
When the case was heard before judge
Meredith in the jury assizes, he dismissed
it with costs.

A big flour mill will be shortly erected at
Norman, Man., on the Winnipeg River.

Mrs. Mary A. Case, grocer, Toronto, has
liabilities of about \$3,000 and is offering to
compromise.

McKay Bros. have taken over the busi-
ness of F. D. Peters, general merchant,
Whitewater, Man.

George and James McDougall will carry
on a business as commission and general
merchants at Montreal under the style of
Geo. & Jas. McDougall.

A manufacturers' agency is being started
at Calgary, Man., by W. Henry Scoville,
who will carry a full stock of biscuits, con-
fectionery, chewing gum, thread, ink and
piece flannelettes.

Joseph Aiken, of Galt, has purchased an
interest in the business of Mr. Pearlman,
of Orrville, Ont., and the two will conduct
a business as general merchants there
under the style of Pearlman & Aiken.

The elevator of W. S. Ellis, at Alliston,
Ont., was burned on April 6, together with
6,000 bushels of grain stored in it by L.
Coffee & Co., Toronto. The building was
insured in the Manchester and Mutual
Insurance Companies.

The following Brands manufactured by
The AMERICAN TOBACCO CO.
OF CANADA, Limited

Are sold by all the Leading Wholesale Houses;
CUT TOBACCO

OLD CHUM,
SEAL OF NORTH CAROLINA,
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT,
SWEET CAPORAL,
ATHLETE, DERBY.

IF YOU HAVE ANY
POTATOES or GRAIN

TO OFFER IN CAR LOTS,
—Correspond with—
R. W. HANNAH
Board of Trade, TORONTO

FISH!

Fresh, Frozen, Salt and Smoked.
OYSTERS and SHELL FISH.
Orders promptly attended to.
THE F. T. JAMES CO., Limited
76 Colborne St., TORONTO, ONT.
Winnipeg Brokers.

M. B. STEELE

Wholesale Commission Merchant
and Broker.
Correspondence and Agencies Solicited.
Stovel Building - WINNIPEG, CANADA.
P.O. Box 731.

JOSEPH CARMAN . . .

WHOLESALE MERCHANDISE BROKER
AND MANUFACTURERS' AGENT.
Winnipeg, Manitoba, Canada.
Secretary Winnipeg Fruit and Produce Exchange
Correspondence and Agencies Solicited.
Storage, Track Facilities.

EASTERN SHIPPERS

I
DISTRIBUTE CARS FROM
WINNIPEG.
TRADERS' RATES OF FREIGHT TO
ALL POINTS WEST.
Write

E. NICHOLSON

Wholesale Commission Merchant
and Broker,
Winnipeg, Man.
Winnipeg Fruit Merchants.

THE RUBLEE FRUIT CO.
LIMITED.

IMPORTERS OF FOREIGN AND DOMESTIC
GREEN AND DRIED FRUITS, NUTS, Etc.
151 Bannatyne St., 12th St.,
WINNIPEG, MAN. BRANDON, MAN.

QUEBEC MARKETS.

Montreal, April 10, 1902.

GROCERIES.

SINCE the Easter week business has been going along at a good pace. The demand, however, has been steady, and the market has called for no unusual interest. As the roads improve, trade with points in the country is gradually increasing, but as yet, the state of the country roads has not been conducive to any great improvement in the demand. Sultan raisins show an unusual degree of firmness, but there has been no advance in the price. French mushrooms have advanced considerably on the primary market and still show a higher tendency, while French houses are refusing orders at present. Morton's pineapples have declined in sympathy with the primary markets and are now quoted at \$2.25 to \$2.40. A limited quantity of fried smelts have again made their appearance on the market. They sell at 40c. per dozen.

SUGAR.

Since the last advance sugar quotations have been stationary, and this week are still quoted at \$3.90 for granulated and \$3.15 to \$3.80 for yellows on the local market. There is still a moderate demand, just about what is expected now, and this is expected to improve along with the continued betterment of the roads.

TEAS.

The tea market, speaking generally, is still very firm. Green teas of all kinds are as scarce as ever, and the market is continually rising. Importers give it as their opinion that the tea market will be firm for next year as well. Gunpowders and lower-grade Japan teas have been in fair demand, but the market for Japans generally is dull. On the other hand, there has been a good demand for Ceylon and China green teas, and prices are firm. Black teas of this class are not very active. Country buying is still small, though a slight improvement is experienced over last week.

SYRUPS.

There is very little interest shown in the market for corn syrups. The demand is light, and prices are stationary. Our quotations are as follows: Corn syrups, 3½c. in bbls.; 3½c. in ½ bbls.; 3½c. in ¼ bbls.; \$1.60 in 3½-lb. and \$1.20 in 25-lb. pails.

MOLASSES.

The condition of the market for Barbados molasses is puzzling to most exporters. Reports obtained from the primary market are not always to be relied upon, and at the present time definite knowledge of the state of things there is possessed by few, if any, outside of that market. Since the breaking up of the combination, however, molasses have been selling from importers at all prices, and it looks as though low figures will prevail for a while yet. A recent cable from Barbados states that the crop is already half marketed. It is also stated that everything points to a dry season, which, though improving the quality of molasses, reduces the quantity to some extent. Wholesalers are still quoting 24½c. for Barbados molasses, and

appear by no means anxious to sell at that price. Antigua molasses is worth 24c., and finest Porto Rico, 38c.

CANNED GOODS.

The situation in the canned-goods market is not very satisfactory to any branch of the trade. There is little demand, as in the present weak state of the market the trade expect to obtain their goods at lower prices. The canners will certainly lose money on their goods, and jobbers who have had any stock on hand must also lose on it. There is a better demand for canned fruits. In tomatoes there is no change and it is still very difficult to obtain supplies. We quote as follows: Peas, 82½c. to \$1.15; corn, (ordinary), 80c.; tomatoes, 90 to 90½c.; gallon apples, \$2.70 to \$2.80; 3-lb. apples, \$1. We quote: Salmon, \$1.00 to \$1.05 for pink; \$1.30 for spring; \$1.32 for Rivers Inlet red sockeye; \$1.45 for Fraser River red sockeye, and \$1.42½ to \$1.45 for Clover Leaf talls.

SPICES.

The New York market is still characterized by a firmness which is likely to continue for some time. The demand for all classes of spices is good, and stocks are not by any means heavy. Pepper is still firm. Penangs on the primary market, however, are thought to be somewhat easier, as the crop is reported to be in a better condition than was at first stated, but on account of the unusually light stocks held on the New York market and here there is not likely to be a decline. Our quotations are now as follows: Nutmegs, 30c. to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

There is a moderate demand, mostly from local buyers. There is nothing new in prices to report. We quote in combine district: B rice, in bags, \$3.10; in ½ bags, \$3.15; in ¼ bags, \$3.20; in pockets, \$3.25. In 10-lb. lots an allowance of 10c. is made. CC rice, \$3 in bags; \$3.05 in ½ bags; \$3.10 in ¼ bags; and \$3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 5 to 5½c. per lb., and tapioca, 3½ to 4c.

FOREIGN DRIED FRUITS.

CURRENTS.—The market is unchanged. Quotations are as follows: Fine Filiatras, in ½ cases, 5½c.; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7½ to 8c.

VALENCIA RAISINS.—There is a moderate inquiry for Valencia raisins though the supply is very light. The market continues very firm, but at our former prices. We quote: Finest off-stalk, 5½c.; selected, 6½c.; layers, 6½c.

SULTANA RAISINS.—There is a good demand and the market is firmer. The price is 9c. per lb.

CANDIED PEELS.—There is nothing new in this line. A fair inquiry prevails. Orange peel sells for 11½c.; lemon, for 10½c., and citron for 16½c.

MALAGA RAISINS.—An active market continues, and business in the lower grades is unusually brisk. Quotations follow: London layers, \$1.50 to \$1.60;

"Connoisseur Clusters," \$2.15 to \$2.25; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," \$3.30 to \$3.35; ¼'s, \$1.05 to \$1.10; "Excelsior Windsor Clusters," \$1.50 to \$4.60; ¼'s, \$1.30 to \$1.40.

DATES.—Hallowee dates are quoted at a shade lower this week. The demand is very light. The price is 4 to 4½c.

FIGS.—There is a moderate inquiry at steady prices. Tapnets are worth \$1.00 and layers \$1.15.

CALIFORNIAN RAISINS.—A better demand prevails this week, but the volume of business is still light. Seeded raisins are worth 9½ to 9¾c. per lb.

PRUNES.—There is a very good inquiry this week, and the market in general continues firm. There has been no quotable change. We quote: 8½c. for 40-50's, 8c. for 50-60's, 7½c. for 60-70's, 7½c. for 70-80's, 6½c. for 80-90's, 6½c. for 90-100's.

CALIFORNIAN EVAPORATED FRUITS.—The market is active at steady prices. Apricots sell for 14½c.; peaches, 10½c., and pears, 10c.

NUTS.

The demand for nuts is reported to be better than is usual at this season of the year. Advices from Tarragona state that almonds advanced 25c. per bag on April 1. Otherwise there is no change. We quote as follows: Walnuts, 9½ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8½ to 9½c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

There has been a new feature during the past week in the butter market. Owing to the scarcity of all classes of butter in the New York market several dealers have entered this market, and a number of inquiries for medium and low grades resulted in business. In consequence, nearly all the low-grade butter has been picked up for American account, at 13 to 14c. This will tend to produce a healthy market for the coming season's trade. There is little western creamery coming to this market, many of the factories having commenced to make cheese, and as the make is increasing the price ranges around 22c. per lb. There is not much undergrade butter, but sales are made at 19 to 20c. Large rolls are in good demand at 17 to 18c. per lb.

CHEESE.—The market is still quiet, and the trade is altogether with local buyers. What stock is held here is quoted at as firm prices as ever; 11 and 11½c. is quoted for finest colored, and 11c. for white.

COUNTRY PRODUCE.

EGGS.—Owing to the large deliveries of Easter week it is thought that the supply will continue, but a number of egg packers who looked for a heavy delivery after Easter commenced pickling operations, with the result that the large consuming centres have been neglected. The supply became short, and this week 13c. has been obtained in some instances. It is likely, however, that deliveries will be freer next week and 12c. be the general price.

HONEY.—The demand for honey is very light, as is usual at this time of the year. Quotations follow: Buckwheat honey in comb, 9 to 10c.; strained, 7 to 8c.; white clover comb, 13 to 14c.; white

Extra High-Grade Coffee is a Brain Stimulant.



Seal Brand
In 1 and 2-lb. Cans
only.
(AIR-TIGHT.)

It introduces you to your better self. You can cut your own acquaintance later in life, but you can't afford to do so now.

To be brilliant and witty it is necessary to give the brain the right food. Get your customers to try the experiment of drinking for a month one of the extra choice coffees imported by **Chase & Sanborn**. Watch the result.

CHASE & SANBORN, Importers, Montreal.

extracted, 9 to 10c. per lb.; slightly tinged, 10 to 11c.

ASHES.—The market rules steady, with a light demand. We quote as follows per 100 lb.: First pots, \$4.40 to \$4.45; seconds, \$3.90 to \$3.95; pearls, \$6 to \$6.25.

DRESSED POULTRY.—Deliveries have continued very small, and, as a consequence, prices are firm, in spite of a light inquiry. Ducks are 1c. higher, but otherwise there is no change. We quote: Turkeys, 12 to 13c.; choice chickens, 12 to 13c.; frozen do., 9 to 10c.; geese, 7 to 8c.; ducks, 10 to 11c.; fowl, 6 to 8c.

MAPLE PRODUCTS.—There is a moderate business doing. Syrup, in large tins, is worth 70 to 80c., and in small tins, 50 to 60c.; in wood, 5 to 5½c. per lb., a decline of 1c. since last week. Maple sugar is still selling at 8 to 9c.

GREEN FRUITS.

There is still but a quiet market for green fruits, though the demand ex-store for a few days of warm weather was much improved. Neither oranges nor lemons are in very good demand, dealers awaiting the spring sales. Our quotations are as follows: Jamaica oranges, in bbls., \$1.50 to \$4.75; in boxes, \$2.75; Florida oranges, \$3.50 to \$3.75; Californian "Sunflowers," \$3.75 per box; other marks, \$3.25 to \$3.50; Valencia oranges, 420's, \$4.00; 420's Jumbo, \$4.75; 714's, \$5; Messina lemons, \$2.50 to \$3 per box; pineapples, 20 to 30c.; Canadian apples, \$4.25 to \$5.50 per bbl.; coconuts, \$3.50 per bag of 100; bananas, No. 1, \$1.25 to \$2.00, and eight hands, \$1 to \$1.50; sweet potatoes, Vine-lands, \$6; Malaga grapes, \$5.50 to \$7 per

keg; cranberries, \$7.75 to \$10.50; red onions, \$3.50 per barrel; yellow, \$3.25; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; Florida tangerines, \$3.50 per box; grape fruit, \$4.25 to \$6 per box; Florida tomatoes, \$3.50 to \$4.50 per crate; fine spies, \$5 to \$5.50; radishes, 45c. per dozen; spinach, \$3.50 per bbl.; No. 1 cucumbers, \$2 per dozen; strawberries, 45c. per box.

FISH.

The fresh-fish business has practically ceased, and it is stated that most dealers had to dispose of their goods at very unprofitable figures towards the last. Salt fish are in fair demand. On all others prices are nominal, and our quotations are as follows: Haddies, 6c.; bloaters, 95c. per box; kippers, 90c. per box; smoked herrings, 9 to 10c. per box; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 5½c.; pike, 4½c.; halibut, 9 to 10c.; salmon, 12½c.; trout, large and medium, 7c.; No. 1 herrings, Nova Scotia, \$4.75 to \$5.25 per bbl.; No. 1 herrings, Nova Scotia, \$2.80 per ¼ bbl.; No. 1 Holland herrings, \$6.50 per ¼ bbl.; No. 1 Scotch herrings, \$6.50 per ¼ bbl.; No. 1 Scotch herrings, 98c. per keg; Holland herrings, 72c. per keg; salted eels, 6½c. per lb.; No. 1 green codfish, \$6.75 per bbl.; No. 2, \$4.50; large, \$6.50; No. 1 green haddock, \$4.25 per bbl.; No. 1 pickled sardines, \$5.50 per bbl.; No. 2 mackerel, \$12.50 per bbl.; No. 3 mackerel, \$9 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose boneless cod, 5c. per lb. in 40-lb. boxes; dressed codfish, \$4.80 per case; dry codfish, \$4.65 per 112-lb. bundle; No. 1 Labrador salmon, \$17.50 in tierces; No. 1 Labrador salmon, \$10 to \$11 per bbl.; No. 1 Labrador

salmon, \$6 per ¼ bbl.; No. 1 B.C. salmon, \$5 per ¼ bbl. and \$9 per bbl.; standard bulk oysters, \$1.30 per gal.; select bulk oysters, \$1.50 per gal.; Malpeque, Blue Point and other shelled oysters, \$6 per bbl.; clams, in shell, \$4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, \$1.45 per doz.; Canadian kippered, \$1 per doz.; Canadian ¼ sardines, \$3.75 per 100; canned Cove oysters, No. 1 size, \$1.30 per doz.; canned Cove oysters, No. 2 size, \$2.20 per doz.

FLOUR AND GRAIN.

FLOUR.—There has been no change in the price of flour. Outside of a jobbing business, which is only fair, the market is quiet. Our quotations are as follows: Manitoba spring wheat patents, \$3.90 to \$4.10; winter wheat patents, \$3.75 to \$4; strong bakers', \$3.50 to \$3.80; straight rollers, \$3.45 to \$3.55.

GRAIN.—The market is quiet. Ontario spring wheat has declined 1c. Peas are ½ to 1c. lower; oats are ¼c. lower, and feed barley 1c. lower. Manitoba wheat is quiet and unchanged. We quote as follows: Ontario No. 1 spring wheat, afloat May, 75c.; No. 2 spring wheat, 74c.; peas, 89c. to 89½c.; rye, 63½c.; oats, 45½ to 46c. ex-store; corn, 67c.; buckwheat, 56 to 56½c.; middle freights; feed barley, 52 to 53c.

OATMEAL.—Business is reported fair this week, and prices are unchanged. Rolled oats are worth \$4.90 to \$5 per bbl., and \$2.40 to \$2.50 in bags.

FEED.—The market remains firm at unchanged prices. There is a good, steady demand. We quote as follows: Ontario bran, in carlots, \$18.50 per ton;

shorts, \$22.50; Manitoba bran, \$19; shorts, \$22 per ton, including bags.

BALED HAY.—An active inquiry continues. The market is steady and no quotable change has occurred. We quote as follows: No. 1 timothy, \$9.50 to \$10; No. 2, \$8.50 to \$9.25; clover, mixed, \$7.50 to \$8; clover, \$7 to \$7.50 per ton, in carlots.

LIQUORS.

SCOTCH WHISKIES.		Per case of quarts.
		less 3 p.c. 30 days
Roderick Dhu	\$9 50	
Usher's O.V.G. Special Reserve	10 50	
Usher's G.O.H.	13 00	
Gaelic, Old Smuggler	9 75	
Greer's O.V.H.	9 50	
Old Mull	9 75	
Sheriff's One Star	10 25	
" V.O.	10 50	
Kilmarnoch	9 75	
Doctor's Special	10 00	
House of Lords	10 75	
Bulloch, Lade & Co.—		
Special blend	9 25	
Extra special	11 00	
John Dewar & Sons—		
Extra special	9 50	
Special liqueur	12 25	
Extra	16 50	
James Ainslie & Co.—		
Highland Dew	6 75	
Glen Lion, extra special	12 50	
J. Brown & Co.—		
Duke of Cambridge	12 00	
Mitchell's—		
Heather Dew	7 00	
Special Reserve	9 00	
Mullmore	6 50	
W. Teaches & Sons—		
Highland Cream, qts., \$9.50 less 3 p.c. 30 days.		

CANADIAN WHISKIES.		In barrels.
		per gal.
Gooderham & Worts, 65 O. P.		\$4 50
Hiram Walker & Sons		4 50
J. P. Wiser & Son		4 49
J. E. Seagram		4 49
H. Corby		4 49
Gooderham & Worts, 50 O. P.		4 10
Hiram Walker & Sons		4 10
J. P. Wiser & Son		4 09
J. E. Seagram		4 09
H. Corby		4 09
Rye, Gooderham & Worts		2 20
Hiram Walker & Sons		2 19
J. P. Wiser & Son		2 19
J. E. Seagram		2 19
H. Corby		2 19
Imperial, Walker & Sons		2 00
Canadian Club, Walker & Sons		3 60

Less than one bbl.	
per gallon.	
65 O. P.	\$4 55
50 O. P.	4 15
Rye	2 25

CHAMPAGNE.		
The prices below are subject to the trade discount of 5 and 3 per cent.:		
	Quarts.	Per Case.
Comte de Castellane—		
Cuvee Reservee	12 00	
Carte d'Or	13 50	
Carte d'Or	15 00	
Champagne Ve Amiot—		
Carte d'Or	16 00	
" Blanche	13 00	
" d'Argent	10 50	
Pommery—	Quarts.	Pints.
Sec and Extra Sec.	\$28 00	\$30 00
Mumm's—		
Extra Sec.	28 00	30 00
Moet & Chandon—		
White Seal	28 00	30 00
Brut Imperial	31 00	33 00
Perrier-Jouet—		
Brut	28 00	30 00
Reserve Dry	28 00	30 00

GIN.		Per Case.
Pollen Zoon—		
Red, cases of 15 bottles		\$9 75
Green, " 12 "		4 75
Violette, " 12 "		2 45
P. Hoppe "Night Cap" Brand—		
Red, cases of 15 bottles		10 50
Green, " 12 "		5 25
Yellow, " 15 "		10 75
Blue, " 12 "		5 40
Poney " 12 "		2 50

Draught—		Per Gal.
Hogsheads		\$2 95
Quarter casks		3 00
Octaves		3 05
De Kuyper—		
Violet, 2 doz. cases		5 20
Green, " "		5 80
Red, " "		11 25
White, " "		3 50

Terms, net 30 days, 1 per cent. off 10 days. In five-case lots, freight may be prepaid.

Key Brand—		
Red cases		10 25
Green "		4 85
Poney "		2 60
Melcher's—		
Infantes (4 doz)		4 75
Picnic		7 75
Poney		2 60
Blue cases		4 75
Green "		5 50
Red "		10 25
Honeysuckle, small		7 90
" large		15 25

MONTREAL NOTES.

Ducks are 1c. per lb. lower. Morton's canned pineapples are 15 to 25c. lower. Ontario spring wheat has declined 1c. and is now quoted at 75c. for No. 1, and 74c. for No. 2. Fried smelts are again on the market in a limited quantity, the price being 40c. per dozen.

MANITOBA MARKETS.

Winnipeg, Man., April 7, 1902.

TRADE in almost all lines has been considerably handicapped by the bad state of the country roads, washouts and floods, but this is only a temporary check, and has had no real effect on the bright outlook for spring trade. Many of the jobbers have not mourned over the delay in getting out freight, as many of them were considerably in arrears with their orders, and in this way they have had time to catch up. General conditions considered the trade of the past week has been good, and prices in almost all lines have been steadily maintained.

CANNED GOODS.—The movement is very light. Ever since the reported split in the association buyers seem shy and will not make any movement towards stocking largely. The price of tomatoes is too high, and the lower price of corn is causing more movement in that line. The supply seems to be plentiful, and, comparatively speaking, it is better value than tomatoes. Peas appear plentiful and are fair value at the prices offered. Owing to the shortage of the apple crop there has been an increased demand for gallon apples, but the price is too high to encourage the buying of large stocks. Peaches, pears, and the smaller fruits are in fair demand. The canners who have left the association are looked upon as likely to make a considerable change in the situation next season.

EVAPORATED AND DRIED FRUITS.—Cooking figs are growing scarce on this market and are very firm. Dried apples are slightly easier, but the quality this season has been such that dealers here do not seem willing to buy in any large quantities. Currants and raisins are in nominal demand and without change in price.

SUGAR.—The situation is without change for the week. There has been considerable trading done. Granulated is worth \$4.80, and bright yellows, \$4.10.

SYRUPS.—Corn syrups are higher and jobbers here are asking 3c. in barrel lots, and the indications are for further advance. Genuine new maple syrup is on the market, and the price is high, running from \$1 to \$1.50 per gallon, according to grade. The supply at present is limited, but further shipments will arrive early in the week. It is not anticipated,

however, that prices will be any lower, as the demand is keen.

TEA.—Dealers here who handle China teas are forwarding their requisitions this week as the buyers leave the Coast for their various fields about the 10th of the month. The crop this season is reported of excellent quality. The amount of China tea consumed on this market is small compared with the Indian and Ceylon teas.

COFFEE.—Rios are in fair demand at present and the figures are somewhat easier. No. 5 Rio is quoted at 9½ to 9¾c.

FISH.—The increasingly warm weather is having the effect of clearing up the fish stocks, and from now on there will be no further shipments received. The trade of the season has been a fair and satisfactory one.

SALT.—Stocks in the city are low and dealers are looking somewhat anxiously for new supplies to arrive, which, of course, will not be until navigation opens.

CEREALS.—The demand in all lines of cereals is fair. Rolled oats are more called for than they were ten days ago, but the price is weaker. Eighties to-day are worth \$2.20 in carlots; 40's, \$1.15, and 20's, 40c. Cornmeal has dropped sharply this week and looks as if it might go lower. The decline is from \$1.90 to \$1.75 per sack of 98 lb. Beans continue weak and uncertain; price, \$1.70 per bushel for prime medium. Split peas are little called for, and the price is unchanged at \$2.85.

FLOUR.—Locally, the flour market has been very dull all week. Export trade also has not been satisfactory as the quotations offered were too low for profitable handling by shippers here. In spite of this fair shipments have gone out to Australia and the West Indies. On the latter market there has been more call for Canadian flour of late. Prices for the week are without change. Ogilvie's Hungarian Patent, \$1.95; Glenora Patent, \$1.80; Alberta, \$1.60; Manitoba, \$1.40; Imperial XXXX, \$1.20; Nestor, \$1.10; Lake of the Woods Milling Co. Five Roses, \$1.95; Red Patent, \$1.80; Medora, \$1.65; XXXX, \$1.25; Hudson Bay Hungarian Patent, \$1.95; Strong Bakers', \$1.80; Leader, \$1.50; XXXX, \$1.25; Gladstone Sweet Home Hungarian, \$1.95; Home Rule, \$1.80; Headingly Hungarian Patent, \$1.95; Favorite Family Patent, \$1.70; Strong Bakers', \$1.60; Pansy, \$1.25.

BUTTER.—The supply of butter seems to have reached the vanishing point. The receipts of the week have been the smallest yet recorded. The worst feature of the situation is the poor outlook for any improvement until creameries are opened. The opening of creameries will be considerably delayed by the large quantities of water in the country. The retail price has gone up to 30c. per lb., and this amount of strictly fresh to be had at that price is very limited.

CHEESE.—The market is still working on Ontario cheese and there is no large stock in store here. The present price is 13½ to 14c.

EGGS.—As anticipated the receipts have fallen off materially, but although this is the case the price has not advanced to any extent. People seem to have suddenly tired of eggs, and the trade is dropping back to the ordinary consumptive demand. Jobbers are quoting 13 to 14c. to the city trade.

with an aggregate cargo of 458 puncheons, 66 tierces and 29 barrels from Porto Rico. As already noted, the expected advance in the primary market did not materialize. Other importations are firm at lately noted declines. There is still the steady importation of raw sugar from the West Indies as well as Germany. There is now discharging, for the Acadia sugar refinery, the steamer Nordwalen, which brought 43,000 bags from Dantzig.

* * *

Hay has declined somewhat, but is still comparatively high. Good hay can now be bought at about \$12. The grass has about commenced to grow, and another month will tide over the season when cattle must be stall-fed. Unless the South-African demand continues, hay may soon be on the market at \$10. In this connection it is worth noting that the Trade and Navigation Returns show that for the last 20 years, with a total production of about 7,000,000 tons, Canada has had less than 100,000 tons for export. During the last year or two three or four times that quantity has been exported, principally to South Africa, but the shortage in feed has been made up with other feeds—which has had a tendency to keep up the price of both.

* * *

Eggs are still scarce and are now higher than in Montreal, Saturday's quotations from that point being 12½ to 13c., while Halifax quotes 14c., and during the week past 15c. was paid. The butter market is unchanged. The same report as given for any week of the last six will represent the market—prices high, with best creamery very scarce.

* * *

Oats are still firm. There are no heavy holdings here and importations have not been large in expectation of a decline in the market. Ontario oats are quoted at 54 to 55c., and Prince Edward Island at 55 to 56c. Considerable shipments of potatoes have lately been made, and the price has remained firm for the last month at about 45c. Turnips, carrots, parsnips, and other field produce are in fair demand and supplies are coming in in sufficient quantities to meet the demands of the trade.

* * *

The people of Canada, when they pay 25 to 30c. for a dozen oranges or bananas envy the people where these fruits grow, and where they should apparently be cheap. But what shall be said of Nova Scotia—the great apple growing country—when the prices of apples are noted? A bbl. of good apples cannot be bought in Halifax to-day less than \$4.50 to \$5. In a retail store, a few days ago, I paid 25c. for 15 Northern

The Best 5 cents worth

you ever gave a customer!

Clark's Pork and Beans in Chili Sauce

We are now putting a 5-cent size on the market.

You can't order too quickly—it will be a great seller!

EPPS'S

GRATEFUL.
COMFORTING.

IN ½-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST
NUTRITIOUS.

COCOA

ORANGES and LEMONS,
BANANAS, CRANBERRIES,
CALIFORNIAN CELERY
and CAULIFLOWER.

FINNAN HADDIES,
YARMOUTH BLOATERS,
FRESH SEA HERRINGS,
SMELTS, OYSTERS.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

— GUELPH, ONT.

In the Soup



CAPSTAN BRAND ENGLISH WORCESTER SAUCE will impart a delicious flavor. It is also a splendid relish for fish, roast meats, chops, steaks, curries, salads, oysters, etc.

When wanting anything in sauces be sure to write us or see our travellers.

THE CAPSTAN MFG. CO., TORONTO

GRIMBLE'S English Malt

Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Limited, London, N.W., Eng.



Learn

Rapid and Ornamental Lettering for Signs, Show Cards, Price Tickets, etc. A new field for Clerks, Merchants, Window Trimmers and others to increase their earning capacity. My book of instruction at \$1.00 will teach you the art during leisure hours **AT HOME**. Reliable. Students everywhere. New Booklet and full particulars **MAILED FREE** to all interested. Write to-day. Address—

W. EDWARDS, Carleton Place, Ont. Box 315.

Spys—none of which were either totally firm, or would be considered No. 1 for shipment. I have many times recently bought 2 for 5 cents—almost the price of oranges. It does not seem that the country of production is always the cheaper country to buy in.

* * *

The fish market remains practically unchanged. Regular importations are being made by steamer from Halifax to the West Indies, to Boston and New York and thence to the same market, and by sailing vessels from Lunenburg, Shelburne and Yarmouth, these vessels also carrying cargoes of lumber. The market there, however, instead of becoming better, has declined. In Porto Rico the price has dropped 25 to 50c. on codfish. Cuba is not much better.

* * *

A considerable quantity of fresh fish is coming in from the banks and the shore fisheries, but the price is low, except for table fish. Halibut last week was retailing at 15c. per lb., and a few salmon at 75c. per lb. Extremely good reports are coming in from the fishing stations on the South Shore and on the Bay of Fundy. At Yarmouth last year a steam trawler was fitted out, and a second one this season. The local papers report both of these steamers—the Harbinger and the Messenger—bring in large fares. A Digby schooner was reported a short time ago as bringing in a \$1,750 fare for two days' fishing. The lobster fishing—principally for canning—will commence on the north shore of Nova Scotia and on Prince Edward Island on April 20. The grounds there have been gradually decreasing in catch for some years, although an expensive hatchery has been maintained at Pictou. R.C.H.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., April 5, 1902.

THERE has been an active business during the past week. The winter-port business is drawing to a close. This has been the most active season we have ever known. The regular winter-port business has been larger than ever. The great number of steamers which have loaded hay for South Africa has greatly added to the number of boats arriving here, and now, at least once a month, one of these steamers takes a large amount of general cargo, including manufactured goods of all kinds, and as these boats had in nearly every case to be fitted up here, they left a large amount of money. Then, we have had the regular West Indian steamer and lately the direct Jamaica service. In markets there is little change. Cream of tartar is rather firmer.

OILS.—In burning oils there is a steady business at continued low prices. Lubricating oils are unchanged in price. Dealers are very busy shipping out orders which were booked ahead. Paint oils are very active, particularly with the retail trade. The prices this spring are high. In cod oil the stock is very light, and prices are firmly held. Seal oil is high, but the reports from Newfoundland in regard to the catch of seals is much better than earlier advices.

SALT.—Arrivals of coarse salt from

Liverpool have been quite heavy, as dealers have been getting supplies forward previous to the stopping of the regular winter-port boats. Receipts will, after this be more irregular. Prices are firmly held. The high figures have been largely the result of the high freights charged by the steamers. In fine salt, the Canadian supplies the market and with the opening of the dairy season there is an increased demand. Our quotations are as follows: Liverpool coarse, 50 to 60c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt bulk, \$2.40 per bbl.; 5-lb. bags, \$2.85 to \$2.90 per bbl.; 10-lb. bags, \$2.70 to \$2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—There is an improved business. In vegetables, tomatoes are the only firm line, and it is difficult to get full prices even for them. In fruits, strawberries are somewhat scarce. Prices are firmly held. There are few blueberries. In peaches the market is quite well supplied with three's, but two's are a light supply. Prices show little change. Gallon apples have not been as high as in the west. There is not a large stock here. Salmon are unchanged. The different qualities prevent a steady market. Meats have a free sale, but it is difficult to get full figures, though the market is firm. Lobsters are a slow sale. Domestic sardines are firm. The season for packing is now here. In kippered herring and haddies stocks are fair.

GREEN FRUITS.—Oranges have been cheap this week owing to damaged stock by salt water of Valencia fruit offered. Sound stock is rather firmer. In Jamaica, box stock is chiefly sold, and though the season is getting late, the quality is fine. In Californian fruit, owing to price, few are imported. Lemons have a fair sale, but the price is rather higher. In bananas, large supplies have been received and prices have been low, though, for strictly choice stock full figures are asked. New cranberries are sold. The season for apples is about done. Best stock is high. Very few strawberries are brought here.

DRIED FRUITS.—Prunes are very low. They have less sale than one would expect, particularly as evaporated apples are high and scarce and some offered are not really choice. Raisins find a fair sale. Some Malaga loose muscatels have been received. They cost less than the Californian fruit. Seeded have some demand, but seedless are not sold here. Currants to import are rather lower, but there is only a limited sale. The demand is principally for cleaned in cartons. Peels are scarce, particularly citron, and full figures are asked. Dates are high. In dried apples there is a limited sale at full figures. Egyptian onions are now freely received, and lower prices rule.

DAIRY PRODUCE.—Eggs are quite low and there is but a fair sale. Rather lower prices are looked for. Butter is dull. There is a large stock held. For medium and poor stock only low prices can be obtained. Very little new is yet received. In cheese, few are here. Small are scarce and the market is higher.

SUGAR.—The slight advance of last week continues, but prices are still very low. It is thought that the market is rather firmer. The low price results in large sales of granulated. There is gen-

eral satisfaction with the method of selling on equalized rate basis.

MOLASSES.—There has been some very nice Barbados received. The demand is however, for Porto Rico. The price is kept at a low figure, and retailers have the advantage, as they maintain prices better in this line than some others.

FISH.—Prices of fresh fish are now rather lower. The market has been well supplied with cod and haddock. Gasperaux have been very scarce, but are expected to quickly drop off in price. Halibut are quite firm. Pickled herring are also quite firm. Dry cod and pollock are rather easier. There are fair supplies. Smoked herring are very low. Kippered are easy. Haddies are low, and there is just a fair business reported. Quotations are as follows: Haddies, 5 to 5½c.; smoked herring, 6 to 7c.; fresh haddock and cod, 2 to 2½c.; boneless fish, 4 to 5c.; pollock, \$1.50 to \$1.60 per 100 lb.; pickled herring, \$1.90 to \$2.00 per ½ bbl.; Canso herring, \$5.75 per bbl.; kippered herring, 75c. per box; Shelburne \$2.50 per ½ bbl.; dry cod, \$3.75 to \$3.90.

FLOUR, FEED AND MEAL.—In flour prices are rather easier and a fair business is being done. Oatmeal is quoted rather lower and the demand is light. Cornmeal is slightly lower, and there is but a fair demand. Feed keeps high and scarce. Beans are rather lower, but there is a fair sale. Barley is easier, but peas are high, with good quality hard to get. Seeds are beginning to be sold. Timothy is very high this season, and the tendency is upward. Clover is more reasonable. We quote: Manitoba flour, \$4.50 to \$4.60; best Ontario, \$4 to \$4.10; medium, \$3.60 to \$3.80; oatmeal, \$5.00 to \$5.10; cornmeal, \$3.00 to \$3.10; middlings, \$26 to \$28; oats, 52 to 54c.; handpicked beans, \$1.40 to \$1.50; prime, \$1.30 to \$1.40; yellow eye beans, \$2.80 to \$3; split peas, \$4.85 to \$5; barley, \$4.60 to \$4.65; hay, \$12 to \$14.

PROVISIONS.—In barreled pork there is a rather slow business. While the market is firm there is not an advance equal to the west. Beef is dull. This is a very firm line and a further advance is expected. In fresh pork there are rather better receipts, but the price keeps quite high. The market is supplied with domestic pork. Fresh beef is high. There are large quantities of Ontario beef used here. In smoked meats rather lower prices have been quoted. Lard is held firm, both compound and pure. The sale is rather dull. We quote: American clean pork, \$22 to \$23; domestic mess pork, \$21; plate beef, Canadian, \$13.50 to \$14; mess pork, American, \$21.50; plate beef, American, \$14.50 to \$15; fresh beef, 6½ to 9c.; round hogs, 7½ to 8c.; pure lard, tubs, 12½c.; pure lard, pails, 12½c.; compound lard, tubs, 10c.; compound lard, pails, 10½c.; refined lard, compound, Fairbank's, tubs, 10½c.; pails, 10½c.

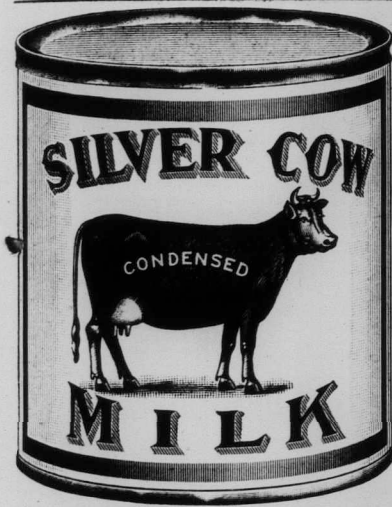
ST JOHN NOTES.

Kane & McGrath are large importers of Ontario beef.

Mr. Potter, representing The N. K. Fairbank Co., was in the city this week.

A. L. Goodwin received a large shipment of bananas this week. There were some 1,100 bunches.

Mr. S. S. de Forest, for many years connected with the wholesale house of Hall & Fairweather, retires from the company on May 1. William C. Crass is now managing director. Mr. S. S. Hall, the founder of the original firm, is president of the company.



SWEETENED

We are now prepared to furnish and ship promptly

Silver Cow Brand Preserved Milk

Equal in purity to our famous **ST. CHARLES CREAM.**

We respectfully solicit your orders for and co-operation in marketing this product. Address

St. Charles Condensing Co.,

Factories—**INGERSOLL, ONT., and ST. CHARLES, ILL.**

ST. CHARLES, ILL., U.S.A.

The Grocer who knows,
sells

JERSEY CREAM
JERSEY CREAM
BAKING POWDER
YEAST CAKES

LUMSDEN BROS.,
TORONTO AND HAMILTON.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE

Delhi Tomato Catsup IS A HOME PRODUCT

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.

The Delicious Flavor

of Kent Sweet Corn is the result of careful and intelligent handling of the Raw product.

Every care is taken to get the corn in perfect condition for canning and then to handle it quickly, thus retaining as nearly as possible the delicious flavor of Green Corn.

THE KENT CANNING CO., Limited, CHATHAM, Ont.



TRADE IN COUNTRIES OTHER THAN OUR OWN

VALENCIA RAISINS IN GREAT BRITAIN.

THE demand for Valentias continues on a very satisfactory scale, and the market displays considerable firmness. Parcels which show any size and quality are rapidly disappearing, and even small, poor fruit, such as continues to arrive in moderate shipments, finds buyers at 2s.—*Produce Markets' Review*, March 29.

CURRENTS IN GREAT BRITAIN.

The market for currants continues fairly active, but prices so far do not show the improvement which the statistical position would seem to warrant. At the same time the outlook is probably more promising than at any time since Christmas, as the cloud over the market, caused by the failure of a Greek firm of shippers, is now removed. The consequence has been that the Provincial currants, which have caused the late depression, and generally endangered the level of prices, have now passed into the hands of strong holders who recognize the position of the market, and seem inclined to take advantage of it. There is a good general demand, and any accession of firmness on the part of the merchants can hardly fail to operate against any further decline. Demands from the continent and colonies also show an improvement.—*Produce Markets' Review*, March 29.

CANNED SALMON IN LONDON.

There is practically no change to report in the salmon market, the business continuing of a very disappointing character. Up to the present arrivals have been light, and it is now very evident that buyers generally intend to wait until the larger shipments arrive, in the hope of some pressure to sell. At the same time, it must not be overlooked that this article in all grades can be bought and sold at very attractive prices, and it is questionable whether it is not unwise on the part of buyers to wait in the anticipation of lower quotations, which appear very doubtful, rather than sell all they can on the present basis, as business lost is very difficult to make up afterwards.—*Produce Markets' Review*, March 29.

PRUNE COMBINE AFFAIRS.

Private mail advices from San Jose, Cal., dealing with the matter of the prune combine state: "No one here doubts that the association is a thing of the past and growers are going ahead with their plans for the coming season as though the organization never existed. It would be very hard to convince a majority of the growers that the organization has benefitted them in the slightest; in-

deed, many maintain that but for the association and its hold-over of prunes the results this season would have been more favorable. In a long, open letter just issued, Mayor W. A. Coulter advocates the immediate winding-up of the affairs of the combine. He estimates that it is costing the growers over \$2,200 per month to pay salaries and miscellaneous expenses. He declares that the only safe plan for those who hold certificates of membership is to dissolve the organization and to let those who want a co-operative association incorporate on a new basis."

THE COLOMBO TEA AUCTION.

Dodwell & Co., Limited, under date of Colombo, March 5, write "The Canadian Grocer" as follows: "Yesterday's auction of 860,000 lb. showed a very firm market for all teas except common broken pekoes, for which there was but a moderate demand. Medium kinds met with better competition and prices have slightly advanced. All tippy teas fetched good prices. Quality, no material change."

CANNED CORN EASIER IN THE STATES.

A somewhat easier feeling is reported in some quarters on spot State corn. Business is reported at 65c. for standards. In futures a prominent holder says: "The buying interest is light and late advices from packing quarters up the State indicate that there is a decided disposition on the part of some packers to sell. Offerings are available at 60c. f.o.b. factory and 62½c. delivered here. According to advices received the outlook is favorable for a large acreage in this State, Maine, and in the West. Packers in the West, it is said, have sold rather freely in the territory supplied by them."—*New York Journal of Commerce*.

ABOUT THE SIZE OF IT.

(From The Weekly Sun.)

"Is it true you didn't turn up at the Governor's ball?" was asked an Eastern M.P.

"That's so, I am sorry to say."

"Not unwell?"

M.P.: "Oh, no; but I have had to give up that sort of thing here."

"Sounds like doctor's orders."

M.P.: "It's business orders. Between letters, committees, the House, and the Departments, I've all I can do."

"Do you mean to say you can't even spare a couple of hours in dining out occasionally?"

M.P.: "That's what I mean, and it's explainable. Those dinners start between seven and eight, and it's well on towards 10 before one gets away. The whole of that evening, then, is gone.

Next morning the chances are I am slack, and that feeling lasts pretty well through the day, and puts me behind in my work."

"How do those manage who are out at something every second or third night?"

M.P.: "I can't tell you. I've a strong suspicion they manage by skipping half their work and skimming the other. I'll give you an instance. An Ontario member, one of those who are too sociable to refuse an invitation, ran up against one of his constituents here. The pair made off for a quiet corner, and after a chat over home news, the member proposed a move for lunch. The constituent was willing, but thought, since he was to be off on an early train, they had better settle the affair he had been writing to the member about.

"That's the first I've heard about it," remarked the M.P.

"How can that be?" asked the astonished constituent: "I wrote you four letters in regard to the matter."

"Well, my dear fellow, I never got them," was all the jovial member could say.

"Later on he found the four letters unopened and forgotten among a pile of papers."

"But, supposing you were, what doubtless you will be, a Cabinet Minister, wouldn't you conform to the custom of giving dinners?"

M.P.: "I'm too old a bird to say what I would do. All I know is that to get through the work of an ordinary member, which is little enough compared with the calls on a Minister's time, keeps me on the stretch so that I think myself lucky to get half-an-hour's stroll during the day."

"I'd infer from what you say a member's duties at Ottawa are so exacting as not to justify a night off now and again."

M.P.: "That's rather an extreme way of putting it. My point is: A representative has his hands full to get through what he should; he requires to be in the best of trim; and, for that reason, should eschew heavy evening meals and late hours."

"Do you go, then, so far as to say the entertaining done by the Governor, Ministers, Speakers, and others takes out of the members too much of the energy that ought to go into Parliamentary business?"

M.P.: "That's about the size of it."

EBEN JAMES APPEALS.

Upon the ground that the evidence does not disclose any offence against the Fruit Marks' Act, Eben James, Toronto, is appealing against his conviction by the Toronto police magistrate for having in his possession and unlawfully selling and offering for sale 18 packages of apples falsely faced, so that what appeared on the outside was not a true representation of their contents.

On April 7 D. J. Montgomery, for Mr. James, moved for a rule nisi before the Divisional Court, Toronto, and this was granted.

CONDENSED OR "WANT" ADVERTISEMENTS.

Advertisements under this heading, 2c. a word each insertion; cash in advance. Letters, figures, and abbreviations each count as one word in estimating cost.

FOR SALE.

FOR SALE—"MOVEABLE OFFICE": 5 LARGE tin tea caddies; large refrigerator, inside measurement 4 x 4 x 2. Apply to DOYLE & SON, Woodstock, Ont. (15)

A CLEAN GROCERY AND CROCKERY BUSINESS in Nanaimo; established five years; stock and fixtures about \$7,000; daily cash sales \$100. Residence for sale at \$3,000 also. Miners' pay roll about \$200,000 monthly. A rare opportunity to step into a well-established business. Good reasons for selling. Apply A. L., Box 316, Nanaimo, B.C. (15 17)

Include with first order from wholesale grocer a trial lot of



the unequal cleaner. Steady growth, **seasonable** well advertised, and have letters daily from consumers
34 Yonge Street, Toronto.

FLOUR MAGOR'S DELICIOUS PATENT FLOUR.

The Purest Flour Made—makes Delicious Bread, Cakes and Pastry. Prices For Cash Unequalled.
JOHN MAGOR & CO., MONTREAL

John MacKay, Bowmanville, Ont.
Manufacturer of Established 1854.
POT AND PEARL BARLEY, SPLIT PEAS, AND CHOP FEED
Send for Prices or Samples. Prompt Business. **IN CAR LOTS.**

TRADE WITH ENGLAND

Every Canadian who wishes to trade successfully with the Old Country should read

"Commercial Intelligence"

(The address is 168 Fleet St., London, England.)

The cost is only 4 cents per week, including postage. (Annual subscription, \$2.11.) Moreover, regular subscribers are allowed to advertise without charge in the paper. See the rules.

QUOTATIONS ON APPLICATION.

Austrian

Arriving by first direct boat.

Sugar

ALEX. WILLS, 27 St. Sacrament Street, MONTREAL

A LITTLE ADVERTISEMENT

Sometimes does as good work as a larger one. We can give you any size you want in this paper, from 1 inch to a full page. Prices gladly submitted.

The MacLean Publishing Co., Limited, Montreal and Toronto

WHITEMORE'S POLISHES.

THE WORLD'S STANDARD.

THE OLDEST AND LARGEST MANUFACTURERS OF SHOE POLISHES IN THE WORLD.



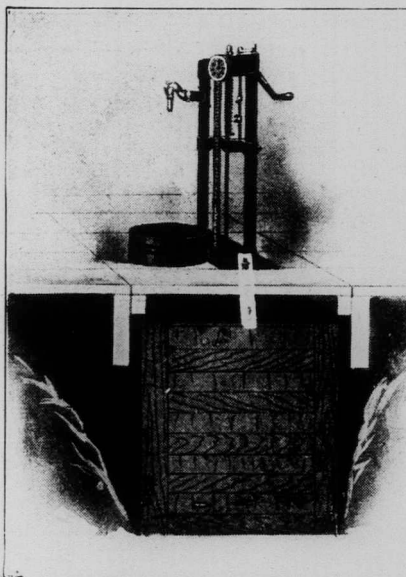
"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried always used.

LARGEST QUANTITY. FINEST QUALITY.

For Sale by all Wholesale Grocers.

Why Not Investigate



UNDER THE FLOOR OUTFIT.

THE **BOWSER**

"New Century"

3 MEASURE SELF MEASURING

Oil Tank?

THERE ARE 100 REASONS 100 WHY YOU SHOULD.

Space will not permit us to enumerate them all and we want an opportunity to tell you all about it.

WE CAN POINT OUT TO YOU DEFINITELY

WHY IT WILL PAY YOU.

To Be Brief, It Will Pay You

- Because it will save you money.
- Because it measures accurate Gallons, Half-Gallons and Quarts.
- Because it gives the customer what he buys and no more.
- Because it will prevent all waste and slop.
- Because it will soon pay its cost and become a profit-earner.
- Because the Bowser is the only All Metal oil pump built.
- Because it has the Anti-Drip nozzle.
- Because it has the Dial Discharge Register.
- Because it has the Double Float Indicator.
- Because it has the Double Plungers.
- Because it has Full Brass Cone Valves.
- Because the tank is of Galvanized Steel.
- Because it is the best oil outfit ever built.
- Because it is sold under an absolute three years' guarantee.
- Because its price is commensurate with its value.
- Because you can have your oil tank in the store, under the floor, or in the cellar.

Our Catalogue and "Terse Tank Talks" tell the rest. They are free.

S. F. BOWSER & CO., 65 Front St. East, TORONTO. Factory, FORT WAYNE, Ind.

CHANGED

FOR

ROWAT'S

IT'S IMPORTANT!

SHOULD ASK THEIR JOBBERS AT C

CEYLON TEA DIRECT.

I AM prepared to supply my Estate Tea, and despatch same direct to any of the principal towns of Canada, on most reasonable terms, to wholesale dealers, grocers or private individuals, who wish to procure any grade of "Pure Ceylon Tea" direct from the planter. I am also willing to correspond with anyone wishing to take up the agency for my Teas in any part of Canada or the United States. For reference and information apply to G. C. WARREN, Wolseley, Assa., or direct to Dudley E. WARREN, Tea Planter, Avisawella, Ceylon.

THE C. G. YOUNG CO.
RUBBER STAMPS
 AND SUPPLIES
 No. 1 Adelaide Street East - Toronto

Try the "Imperial" Brand
 — OF —

Peaches, Pears, Apples,
 Corn, Tomatoes, etc.

They are packed from the choicest
 fruits and vegetables.

Packed by

The IMPERIAL CANNING CO.
 KINGSVILLE, ONT.



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests. Diploma awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

Easter Fruits

FOR HOLIDAY TRADE

Strawberries, Pineapples,
 Tomatoes, Bananas,
 Oranges, Lemons.

We hope to have your orders, which will
 have our best attention.

Eggs wanted — Big demand for Easter.

WHITE & CO., TORONTO.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

Toronto Fruit Merchants.

ORANGES!

FANCY CAMELLIA NAVELS,
 VALENCIA ORANGES,
 MEXICAN ORANGES.

These lines are fancy and at lowest market price.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

McWilliam &
 Everist

Commission
 Merchants.

Fruit Importers
 and Exporters.

Canadian Apples
 a Specialty.

CORRESPONDENCE SOLICITED

Quote us if you have anything to offer.
 Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance 'Phone Main 645.
 Warehouse 'Phone Main 3894.

D PRICES

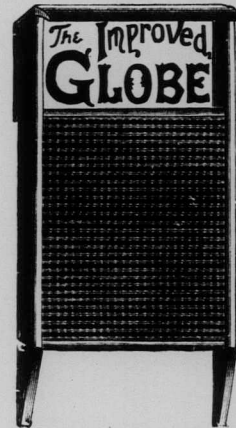
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! ENTERPRISING GROCERS

ERS AT ONCE ABOUT THE CHANGE

Boeckh!
Bryan!
Cane!

RETURNED
MAY 13 1902



Each of these names has been before the public for fully half a century and is synonymous with good quality.

BRUSHES, BROOMS and WOODENWARE

branded with these names assure satisfaction to the purchaser and the widest margin of profit possible to the dealer.

If you have not received our 1902 Catalogue, write us.

A post card will bring it to you and it will please you.

Operating:

Boeckh's Toronto Factories.
Bryan's London Factories.
Cane's Newmarket Factories.

UNITED FACTORIES, LIMITED

HEAD OFFICE: TORONTO, CAN.

ARE YOU OPEN TO CONVICTION

Or are you bound to one house? If you are free to buy to the best advantage, consider my values--**none could be better.** They give you a good margin of profits. They are selected for their high qualities and are always the same. They give you the satisfaction that comes from the knowledge that you please your customers and increase your business in a steady manner at the same time.

ASK FOR MY SAMPLES—IT IS ALWAYS A PLEASURE TO SUBMIT THEM.

"Condor" Japan Tea, remarkable for its high liquoring qualities, as well as for the fine appearance of its leaf, No. I., **37½c.**, No. II., **35c.**, No. V., **24c.**, No. XXXX., **22½c.**, No. XXX., **19c.**, LX., lead packets, a beautiful May picking, **27½c.**, retails **40c.**, L., a good, strong, bright liquoring tea, **19c.**, retails **25c.** Orders for all lines of **"Condor"** are increasing every year. **That is a Great Sign of Quality.**

"Nectar." The perfection of black teas, in lead packets—delicious, fragrant—**20c., 25c., 36c.** and **45c.**

"Old Crow." Scientific blend of black teas, put up in useful bronzed tins—rich, flavory liquor, No. 5, **17½c.**, No. 4, **20c.**, No. 3, **25c.**, No. 2, **30c.**, and No. 1, **35c.**

"Condor" Mustard. The only pure. The best in the world. It has flavor and strength.
12-lb. boxes, ¼-lb. tins, **35c.** per lb., ½-lb. tins, **33c.**, 1-lb. tins, **32½c.**
4-lb. stone jars, **\$1.20.** 1-lb. stone jars, **35c.**

"Old Crow" Mustard. A very high-grade mixture—containing nothing injurious to the health.
12-lb. boxes, ¼-lb. tins, **25c.**, ½-lb. tins, **23c.**, 1-lb. tins, **22½c.**
4-lb. stone jars, **70c.** 1-lb. stone jars, **25c.**

"Condor" Vinegar. Distilled—pure, bright as crystal—strong and wholesome, per gal., **25c.**

"Old Crow" Vinegar. Distilled—pure, clear as water from a spring—can be used by the most delicate stomachs, per gal., **20c.**

SPECIAL 62 Half-Chests, 60 lbs. each, fine, large Japan Fannings (winnowings), strong, bright liquor, **10c.** This class of Fannings is getting scarcer every day—don't delay if you want any.

30 Bags, Black Penang Pepper, first quality, **14½c.** per lb.

25 Matts, 8 5-lb. boxes each. A choice, golden-tipped, orange Pekoe Ceylon, **35c.** per lb.

100 Matts, 8 5-lb. boxes each. A fine, clean, sun-dried Japan Tea—very good liquor, **18½c.**

Madam Huot's Coffee, the gem of all Coffee, put up in tins, pure, rich, creamy, 1-lb., **31c.**
2-lb., **30c.** per lb.

In spite of the great demand for China Green Teas I have still a good assortment of all kinds—even Ceylon Green.

Large stock of Coffees—green—roasted—ground as you like it—but all the very best values.

Specialty of high-grade goods—Teas, Coffees, Spices and Vinegars—Wholesale.

E. D. MARCEAU, 281-285 **MONTREAL**
St. Paul St.

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INQUIRIES ABOUT CANADIAN GOODS.

INQUIRIES regarding Canadian goods received by the Canadian section of the Imperial Institute, London, England:

1. A Liverpool firm desires the names of Canadian producers of black ash and basswood boards, also of birch chair seats.
2. An inquiry has been received for the names of Canadian manufacturers of excelsior.
3. A London house wishes to hear from Canadian lumber manufacturers who can contract for regular supplies of basswood boards cut to lengths and glued together.
4. A North Country firm of manufacturing confectioners desires information as to the particular kinds of confectionery in demand in Canada and also the names of the leading importers of these goods.
5. A house in Hamburg, Germany, wishes to be supplied with the names of Canadian exporters of pigs' heads in pickle and feet in salt; also various kinds of bacon.
6. A manufacturer of vulcanite pens, nibs and other stationery lines is prepared to appoint capable Canadian resident agent.
7. A firm claiming a large connection in all parts of the United Kingdom with the trade wishes to secure a first-class Canadian agency in white mouldings for pictures, hardwood mouldings, mouldings for mantels, etc.
8. A manufacturer of all sorts of deed and cash boxes, etc., seeks Canadian resident agent to introduce their goods.

[Names of the firms making the above

inquiries can be obtained on application to the editor of THE CANADIAN GROCER. When inquiring, kindly give date of issue and number of paragraph.]

A MEETING OF FRUITERERS.

The Fruiterers' Section of the Toronto Branch of The Retail Merchants' Association held their regular monthly meeting in their rooms, 153 Bay street, on Monday night, April 7.

This section is one of the latest to enter into amalgamation with the The Retail Merchants' Association. Previous to the first of the present year they existed as an independent organization. Their officers are as follows:

- Chairman—P. N. Judah, 272 Queen street west.
 1st Vice-Chairman—H. S. Hope, 292 Queen street west.
 2nd Vice-Chairman—T. H. Scott, 430 Yonge street.
 Treasurer—P. Massie, 464 Queen street west.
 Secretary—W. Armstrong, 784 Yonge street.

RESOLUTIONS ENDORSED.

At the regular quarterly meeting of the Kentville N. S. Board of Trade the secretary was instructed to write the Maritime Board to the effect that the resolutions adopted by that board re preferential trade, tourist travel and the development of trade between Canada and South Africa,

had been adopted and incorporated in the minutes of the board.

WORLD'S VISIBLE SUPPLY OF COFFEE.

Visible supply of the world on April 1, 1902, as compiled from figures received from exchange correspondents:

Stocks—	Bags.
England—London	313,276
Liverpool	7,633
Southampton	10,013
Hamburg	330,922
Artwerp	328,500
Havre	2,957,000
Bordeaux	55,400
Marseilles	87,100
Trieste	298,560
Netherlands	994,000
Total Europe (all kinds)	6,033,482
Rio	673,000
Santos	955,000
Bahia	48,000
United States (Brazil)	2,102,778
United States, other kinds	329,645
Total	10,191,903
Afloat—	
Afloat for United States from Brazil	318,000
Afloat for United States from Europe	Nil
Afloat for United States from Java and East	31,000
Afloat for Europe from Java and East	38,000
Afloat for Europe from Brazil	562,000
Afloat for Europe from United States	26,000
* Embarkes—	
Rio	29,000
Santos	53,000
Total	11,247,903
Against March 1	11,179,643
Against April 1, 1901	7,412,277

* Representing coffee deducted from stocks for shipment and not yet cleared.

The Valley City Flour Mills, Dundas, Ont., were closed down for a week to allow the machinery to be repaired.

	Montreal.	Toronto.	St. John, Halifax.
COFFEE			
Green—			
Mocha	24	23	25
Old Government Java	27	30	25
Rio	10	7½	12
Santos	29	9½	10½
Plantation Ceylon	29	26	30
Porto Rico	22	22	25
Gautemala	18	22	25
Jamalca	18	16	20
Maracalbo	18	18	18
NUTS			
Brazil	22	23	15
Valencia shelled almonds	22	30	35
Tarragona almonds	10	11½	12
Formegetta almonds	30	40	43
Jordan shelled almonds	7½	8	10
Peanuts (roasted)	6½	7	9
" (green)	3 00	3 75	4 00
Cocoanuts, per sack	10	10½	60
" per doz	10	10½	11
Grenoble walnuts	9	9½	10½
Marbot walnuts	8	8½	9
Bordeaux walnuts	8	8½	9
Sicily filberts	13½	13	15
Naples filberts	16	17	18
Pecans	13	15	18
Shelled Walnuts	16	17	23
SODA			
Bl-carb, standard, 112-lb. keg	1 65	1 80	2 00
Sal soda, per bbl	70	75	80
Sal Soda, per keg	95	1 00	1 00
SPICES			
Pepper, black, ground, in kegs	16	18	18
" palls, boxes	14	17	19
" in 5-lb. cans	15	17	19
" whole	26	27	26
Pepper, white, ground, in kegs	25	26	26
" palls, boxes	23	25	25
" 5-lb. cans	23	25	25
" whole	19	25	22
Ginger, Jamaica	12	30	14
Cloves, whole	25	30	25
Pure mixed spice	13	18	20
Cassia	25	24	25
Cream tartar, French	28	25	30
" best	10	15	18
WOODENWARE			
Palls No. 1, 2-hoop	1 65	1 55	1 90
" 3-hoop	1 80	1 70	2 05
" half, and covers	1 65	1 60	1 75
" quarter, jam and covers	1 15	1 10	1 45
" candy, and covers	2 50	2 90	3 20
Fobs No. 0	10 00	10 15	8 50
" 1	8 00	8 15	7 00
" 2	7 00	7 15	6 00
" 3	6 00	6 15	5 25

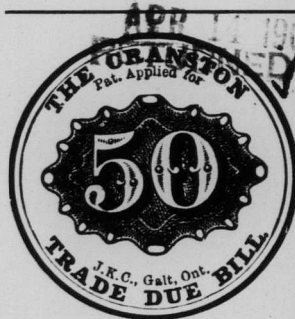
	Montreal.	Toronto.	St. John, Halifax.
PETROLEUM			
Canadian water white	14½	15½	16
Sarnia water white	16	17	16
Sarnia prime white	18	18	15
American water white	19	17½	17
Pratt's Astral (barrels extra)	18½	19	18
Black— TEAS			
Congou—Half-chests Kalsow,	18	60	12
" Morning, Paking	17	40	18
" Caddles Paking, Kalsow	35	55	35
Indian—Darjeelings	20	40	20
Assam Pekoes	18	25	18
Pekoe Souchong	35	42	35
Ceylon—Broken Pekoes	20	30	20
Pekoes	17½	40	17
Pekoe Souchong	42	50	42
China Greens—	22	28	22
Gunpowder—Cases, extra first	42	50	42
" Half-chests, ordinary firsts	22	28	22
Young Hyson—Cases, sifted	42	50	42
" extra firsts	35	40	35
" Cases, small leaf, firsts	22	38	28
" Half-chests, ordinary firsts	17	19	17
" Half-chests, seconds	15	17	16
" " thirds	13	14	14
" common	28	32	38
Pingsueys—	16	19	16
Young Hyson, ½-chests, firsts	28	32	28
" " seconds	28	32	28
" Half-boxes, firsts	16	19	16
" " seconds	38	40	38
Japans—	32	36	33
½-chests, finest Maypickings	28	30	30
Choice	25	27	27
Finest	22	24	25
Fine	19	20	21
Good medium	16	18	18
Medium	13	15	15
Good common	18	22	18
Common	14	15	14
Nagasaki, ½-chests, Pekoe	16	19	16
" " Oolong	7½	11	7½
" " Gunpowder			
" " Siftings			
RICE, MACARONI, SAGO, TAPIOCA.			
Rice—Standard B	3 00	3 10	3 25
Patna, per lb	4 25	4 50	5 5
Japan	4 40	4 90	5 5
Imperial Seeta	4 60	4 90	5 5
Extra Burmah	5 5	6 5	6 7
Macaroni, dom'ic, per lb, bulk	8	12	9
" imp'd, 1-lb. pkg., French	8	10	11
" " Italian	3½	4	4½
Sago	3½	4	4½
Taploca	3½	4	4½

SLEE, SLEE & CO.

Limited
Tower Bridge Brewery,
LONDON, ENG.

FOR **English Malt Vinegars.**

Ontario Agents—
John W. Bickle & Greening,
HAMILTON and TORONTO
From whom Samples and Prices can be obtained.



Cranston's Trade Due Bills.

Cardboard Trade Checks.

Cheaper than any other kind. Will last for years.

These checks are printed on extra heavy tough cardboard, and are about the size of a silver dollar.—Made in six sizes:

1c, 5c, 10c, 25c, 50c. and \$1.00.

Each denomination printed on a different color of cardboard. We print these checks and deliver them to any part of Canada or the United States, prepaid, blank backs for writing in your name.

Unprinted Back, 60 cents per 100.

20 per cent. discount in lots of 500 or over. Cash with Order. Send for Samples.

J. K. CRANSTON, - - - GALT

4 lbs. 25c.

SILVER DUST SOAP POWDER.

See how much of any other you can give your customers for 25c.

SILVER DUST MFG. CO., - HAMILTON.



The "Toledo" is the **ONLY Automatic Springless Computing Scale Extant** and the **ONLY** scale in the world that **Absolutely Stops Giving Down Weight.**

Don't be influenced by interested parties to buy a scale until you see the "Toledo." A postal will procure a practical demonstration without any obligation to buy.

DEAN & McLEOD,
Canadian Agents, HAMILTON, ONT.

"Burmese Bond"
is a
Superior Paper.

Where it is important that the office records should be carefully preserved, one can never do better than select "Burmese Bond" for stationery and "Burmese Linen Ledger" for your books. It is a very durable paper, with a fine writing surface, and possessed of exceptional erasable qualities.

CANADA PAPER CO., Limited
TORONTO, and MONTREAL, Que.

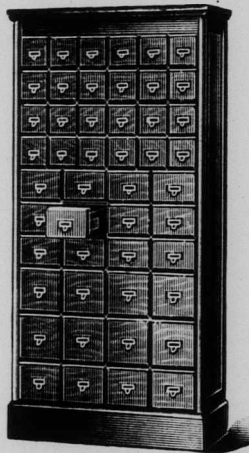
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help you increase your profits by attracting customers to your store, enabling you to serve them quicker, and in preserving your stock from dirt, dust, mice and insects. You can do this by using

Bennett's Spice and Grocery Cabinet

which also saves 20 per cent. of your room.

Full particulars from **J. S. BENNETT,** Patentee and Mfr., 15 Marion St., Toronto.



GIBSON ARNOLDI & CO.

BARRISTERS, SOLICITORS,
NOTARIES PUBLIC, Etc.

9 Toronto St., Toronto.

CAPITAL FURNISHED TO AID INDUSTRIAL CONCERNS.

Representatives in London, Liverpool, Manchester, Glasgow, Edinburgh, Chicago, and New York, and Paris, France.

GENERAL COMMERCIAL SOLICITORS.

"SUPERIOR BREAKFAST CREAM"

is a Canadian-grown, natural food product — the richest and most nourishing of all Breakfast Foods,

for the development of bone, brain and muscle in youth, and the retaining of strength and vigor in old age.

But you know all this if you have been selling it. If not, you are the one we are looking for.

ORDER THROUGH YOUR WHOLESALER.

North-Western Cereal Co., London, Canada

Manufacturers of "Superior Gluten Flour" and "Superior Breakfast Cream,"

or Selling Agents: **GEO. CARTER,** Victoria, B.C.

JOSEPH CARMAN, Winnipeg, Man.

CHAS. E. MACMICHAEL, St. John, N.B.

THE PROVISION TRADE.

The Markets—Advance In Dressed Beef—Miscellaneous Notes.

ADVANCE IN DRESSED BEEF.

A DESPATCH from Chicago under date of April 2, says: "An advance of a half cent. per lb. on dressed beef went into effect at the stock yards to day, when all the packers responded to the repeated advances that have taken place in the last week in cattle on the hoof. To-day's top price for cattle, \$7.50 per 100 lb., is the highest April price since 1882. Hogs sold at record price for the year, \$7.05."

AN INSOLVENT BUTCHER.

F. C. Duffy is a butcher who conducted his business at the St. Lawrence market, Toronto. He got behind in his accounts, his goods were seized by the city for rent, and he was forced to assign to J. A. Howell. This was on April 2. A meeting of his creditors was held on April 8 at the office of Montgomery, Fleury & Montgomery, barristers, Toronto, when a statement showing a bad state of affairs was issued. His liabilities are about \$1,800, and his assets, consisting of a horse and cart and about \$30 in book debts, amount to only \$70. The assignee was instructed to realize what he could out of the estate.

AN ENTERPRISING FIRM.

Rutherford, Marshall & Co., wholesale produce and commission merchants, 68 Front street east, established themselves in Toronto in 1892. The growth of the firm has been rapid, and their trade extends from Halifax to Vancouver. Last year, an export branch was opened in Montreal under the name of The Jones, Marshall, Rutherford Co., Limited, 27 William street, with Mr. Arthur Jones, formerly of The Imperial Produce Co., Toronto, as managing director.

This spring they have opened an egg emporium in Belleville, Ont., having leased a cold-storage premises and have had the same fitted up for their special use, where they purpose putting down about 250,000 dozen eggs. This branch is under the Montreal supervision, and is managed by Mr. J. W. Curts, formerly of Port Perry, and, judging from their shipments last season, a bright future is predicted for this firm.

The capacity of the Toronto branch has also been increased, concrete vats having been put in. They have now one of the

most complete egg-pickling cellars in Toronto.

THE PROVISION MARKETS.

TORONTO.

There is a limited number of hogs being received by the butchers for their local trade. The pork-packing business for this season is over. Dressed hogs have advanced 25c. per 100 lb. Beef continues high and firm. Veal is in good demand and the market for lamb is strong. We quote: Dressed hogs, \$7.75 to \$8.00; beef carcasses, \$7.50 to \$8.00 per 100 lb.; hind quarters, \$8.00 to \$9.50 per 100 lb.; front quarters, \$5.50 to \$6.00 per 100 lb. Veal, 8 to 10c. per lb.; lambs, 9½ to 10c. Live hogs: Selects, \$6.00, lights, \$5.75 per 100 lb., and thick fats, \$5.50 to \$5.75; choice export cattle bring \$4.75 to \$5.50 per 100 lb.; lights sell at \$4.00 to \$4.50.

There is a good outlook for a big season's trade in provisions, and quite an active demand is already experienced for barrel pork. Lard continues firm, and the demand for it is steady. We quote as follows: Long clear bacon, 10 to 10½c.; smoked breakfast bacon, 14 to 15c.; rolls, 10½ to 11c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 10½ to 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, \$20.50 to \$21; short cut, \$22; lard, in tierces, 11 to 11¼c. per lb.; tubs, 11¼ to 11½c., and pails, 11½ to 11¾c.

MONTREAL.

The provision market, generally, has been quiet, lard and smoked meats being the only lines that moved well. In lard, both pure and compound makes have been in good demand, although some scarcity is noted in the latter, in the "Anchor" brand. The demand for pork is not great. Canadian short cut mess pork is quiet, as is usual at this season of the year. Dressed meats are steady, under a moderate demand. Dressed hogs are quiet but steady. We quote as follows: Heavy Canadian short cut mess pork, \$22.00 to \$22.50; Chicago clear pork, \$25.00 for heavy and \$23.00 to \$23.50 for medium; selected heavy short cut mess pork, boneless, \$22.50 to \$23.00; hams, 13c.; bacon, 15c.; lard, pure Canadian, \$2.30 to \$2.35 per pail; refined lard compound (Fairbank's); \$2.05 for 1 to 24 pails; \$2.03 for 25 to 49 pails; \$2.02 for 50 pails and over.

Snow White and Globe compound, \$1.75 per pail; Cottolene, 10¾c. for 20-lb. pails, and 10½c. for 60-lb. tubs, for Quebec and Ontario.

WINNIPEG.

BEEF—The supply for the past week has been rather under the demand, and prices are firm. Best city dressed, 8 to 8½c.; country dressed (practically none offering), 7½ to 7¾c.

VEAL—Supply entirely confined to immediate vicinity of Winnipeg. Very little good veal in the city at the moment. Prices are firm at 8½ to 9c.

DRESSED HOGS—Very few have been received this week, and the trade for the season is about over. Prices are without change, being 7½ to 8c.

POULTRY—Demand is active but supply of fresh-killed limited indeed. The only fresh-killed poultry on the market are chickens. Prices are very firm at 11 to 12½c. For frozen turkeys and geese the demand is limited.

CURED MEATS—Dealers report a slow and unsatisfactory week, due largely to the slowness of country trade. Prices are unchanged. We quote as follows: Hams, 13¼c.; shoulders, 10¼c.; picnic hams, 8¾c.; breakfast bellies, 14c.; backs, 13½c.; spiced rolls, 11c.; dry salt long clear, 11½c.; shoulders, 9½c.; smoked long clear, 12c.; backs, 12c.

LARD—The market for lard has been, in sympathy with cured meats, dull all week. No change of price is reported. We quote: Tierces, 12½c.; 50 lb. pails, \$5.85; 20-lb. pails, \$2.40; American ditto, \$2.50; 10 lb. tins in cases, \$7.35; 5 and 3 lb. tins, \$7.50.

PROVISION NOTES.

Cote and Fils, butchers, Montreal, have registered.

Wm. Heffron, butcher, Teeswater, Ont. has sold out to Goetz Bros.

John S. Bowser, provision merchant, Halifax, N.S., is out of business.

Brown Bros. butchers and provision merchants, Montreal, have registered.

The assets of A. S. and W. H. Masterman, pork packers, Montreal, are advertised for sale by tender.

Established 1873.

CONSIGN YOUR
EGGS, BUTTER
—and—
General Produce

—to—
D. GUNN, BROTHERS & CO.

76-78-80 Front St. E., TORONTO, ONT.
Goods bought F.O.B. if preferred.

Easter will soon be here and
smoked meats will be in demand.

Satisfy your customers with



AND



A POST CARD WILL BRING YOU PRICE LIST.

The Brantford Packing Co.
BRANTFORD, ONT. LIMITED

HON. W. S. FIELDING
says:

"Let each citizen do something to show his loyalty to the factories of his country, and purchase Canadian Goods." This means,

When you buy Pickles and Cheese
Buy **Canada's Best**

MAY 1912
REGISTERED
Bow Park
BRANDS

"Made in Canada."

PREPARED BY
SHUTTLEWORTH & HARRIS, BRANTFORD, CAN.
TORONTO AGENTS:
THE WM. RYAN CO., LIMITED, FRONT ST. EAST.

FOR EASTER

there are no finer

HAMS

than the

"STAR" Brand

Put up by

F. W. FEARMAN CO.,
Limited

Hamilton, Canada.

ASK FOR OUR FAMOUS
HAMS. ***

**Sugar Cured Hams and
Breakfast Bacon.**

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co.,
LIMITED.
TORONTO, ONT.

THE HOG SITUATION.

It rather looks as though the excess of the larger hog crop than last season had been marketed, and that the hog supplies on the whole would not be a distributing factor to views over prices for a while at least. Moreover, the farmers are about beginning their spring work, and if hogs are back in the country in freer volume than apprehended, they are not likely to be for a little while marketed liberally. From statistical positions of the products, the possibilities over near future hog supplies and the outside speculative sentiment over corn and hog products, it would appear as if the leaders could have it all their own way for a time at least. But there is a feeling that the temper is most too uniform, that the interest is too much one way, that with the outside investors all on the "long" side, and the packers as well bullish, that the effort will be made more to sell at the prices and that ultimately there may be some sharp reactions. There do not appear prominent "shorts" anywhere, and the late upward movement has not had the significance of the January deal. The late temper has had really positive features, in the exhibition of good consumption at the prices, the shortened supplies of corn and merits otherwise generally more favorable than in the fall months. It is not believed, however, by the traders that however justified the prices may be from statistical positions that there is likely to be other than feverish conditions, and reactions from them. With a speculative market more largely there are naturally spasmodic declines in taking profits, and it is probable that fluctuations will be frequent both for corn and the hog products. Nevertheless, there seems to be a feeling among cash buyers of more security over values, and it extends to taking associated products rather liberally. The pure lard, while bought freely, has not interfered with a large general display of buying interest over the compounds, which latter have been advanced latterly $\frac{1}{4}$ c., and are now quoted 8c. for carlots.—National Provisioner.

CURING BACK PORK.

I shall feel favored if you will send me a recipe for curing back pork.

For from 35 to 40 pieces use 10 lb. rock salt, coarse, and 8 ounces saltpetre. Fill your bbls. with 90 degrees proof pickle, which will cure clear pork or back pork, and can be handled and sold as family pork or back pork. Cut the pieces square and uniform. A short rib about 35 to 40 average makes back and belly. The bellies go for sweet pickled bellies, and the back into backs or family pork. Shoulders should be cut off with two shoulders left on the square.—Butchers' Advocate.

COWAN'S FINE SWEET COATINGS

Beaver, Ebony,
Maple Leaf,
Empress, etc.

UNSWEETENED Gem, Superior, Ruby, Amber,
Hero, Golden and Extra Golden.

COWAN'S fine Cocoa for Soda Fountains, in 5-lb. tins.
The best and purest.

THE COWAN CO., Limited, TORONTO

"TOMAHAWK" BRAND Hams and Bacon

Are rapidly cutting their way into popular favor.

The secret of their success is their uniformly excellent quality and flavor.

Grocers and Butchers are fast recognizing these facts, and orders are correspondingly on the increase.

If you are not handling the "Tomahawk" Brand do so at once and gain the thanks of your customers.

The Farmers' Co-Operative Packing Co.
of BRANTFORD, Limited.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

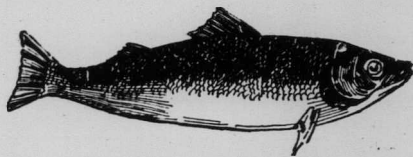
The best and most favorably known brands on the market.
They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,
Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb., Kansas City, Kan., Hamilton Can.
New York Office: Produce Exchange Building, N.Y.
Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

— ALSO —

The L. & S. Rosemary Company, Limited,
Manufacturers of Jams, Jellies, Coconut, Extracts, Baking Powder, Vinegars, Pickles, etc.
32 McNAB STREET SOUTH, HAMILTON, CAN.



FRESH EVERY DAY.

All kinds. Prompt shipment. Write or wire orders.

THE M. DOYLE FISH CO.

The Market. Established 1852. TORONTO.

SEASON 1902.

**Butter
Tubs**

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.
HAMILTON.

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

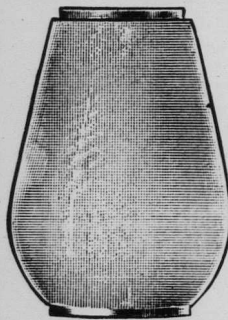
We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—

G. H. THOMPSON,
107 Hudson St., NEW YORK.

ARE YOU USING OUR—



Cold Blast
or Jubilee
Globes

Aetna or
Quaker Flint
Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

ESTABLISHED 1869

Geo. Stanway & Co.

Brokers and
General Commission Merchants

Teas, Sugars, Molasses, | 46 Front St. East,
Canned Goods | **TORONTO**

Correspondence Solicited.

CHOICE QUALITY

SAIR DATES

WARREN BROS. & CO.

TORONTO.

COX'S GELATINE Always
Trustworthy

ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

Remember there is no taste or smell to **FAIRBANK'S**

BOAR'S HEAD

Brand of REFINED LARD COMPOUND
in cooking.

Some people have been using lard so long, the odor of which has penetrated everything they have cooked, until they would not recognize the true food flavour. Their taste is distorted. Lard does not taste strong to some people because they have become addicted to it. Anything fried in lard the lard flavour predominates. Potatoes, steak, fish and chicken all have a similar lard taste. Try **FAIRBANK'S BOAR'S HEAD** brand of REFINED LARD COMPOUND and you will find that steak tastes like steak, chicken like chicken, each retaining its characteristic flavour not contaminated with any foreign grease taste. Tell your customers to surprise their stomachs and learn what good frying is by using **FAIRBANK'S BOAR'S HEAD** brand of REFINED LARD COMPOUND.



Orders can be filled by any of the leading packing houses or jobbers in Canada, or direct.

THE N. K. FAIRBANK COMPANY,

Wellington and Ann Sts., MONTREAL, QUE.

VISIBLE STOCKS OF LARD.

The N. K. Fairbank Co., Chicago, advise THE CANADIAN GROCER as follows: "Our cable advices give the following estimates of the stocks of lard held in Europe and afloat on the April 1, to which we add estimates of former years, and stocks in cities named:

	1902. April 1.	1902. March 1.	1901. April 1.	1900. April 1.	1899. April 1.	1898. April 1.
Liverpool and Manchester	12,000	5,500	6,000	27,000	46,000	49,000
Other British ports	4,000	3,500	5,000	7,000	8,000	12,000
Hamburg	14,500	13,000	12,500	9,000	12,000	15,000
Bremen	1,500	1,000	1,000	2,000	3,000	2,000
Berlin	1,500	2,500	1,500	2,000	4,000	5,000
Baltic ports	8,000	8,500	9,500	4,000	8,500	5,000
Amsterdam						
Rotterdam	2,500	2,500	1,000	2,000	3,500	1,000
Mannheim						
Antwerp	1,500	2,500	1,500	4,000	7,000	10,000
French ports	2,500	1,800	5,000	4,000	8,000	8,000
Italian and Spanish ports	1,000	1,000	1,000	1,000	1,000	1,000
Total in Europe	49,000	41,800	44,000	62,000	101,000	108,000
Afloat for Europe	78,000	75,000	70,000	60,000	75,000	70,000
Total in Europe and afloat	127,000	116,000	114,000	122,000	176,000	178,000
Chicago prime steam	55,574	58,361	29,399	105,249	143,255	135,618
Chicago other kinds	11,388	13,567	6,236	10,172	8,395	7,664
East St. Louis	1,367	1,545	2,501	10,300	16,000	255
Kansas City	7,954	12,241	6,713	5,576	21,358	13,446
Omaha	6,357	6,302	1,836	3,384	4,819	2,648
New York	6,995	7,904	9,027	11,234	19,177	16,888
Milwaukee	2,210	2,300	1,376	7,676	8,617	3,146
Cedar Rapids	1,070	1,030	1,604	4,158	1,084	3,543
South St. Joseph	3,036	5,276	2,360	620	4,930	126
Total tierces	222,051	225,326	175,052	280,369	493,635	361,344

BOUND TO HAVE HER SUNDAY MEAT.

Charlie Weisbecker, the big marketman at 125th street and 8th avenue, sold a woman some meat on Saturday. By some mishap it was not delivered that night. As Mr. Weisbecker did not deliver the meat on Sunday, and refused to violate the Sunday closing law by giving the meat to the lady's servant on Sunday, on her order, her attorney sent the marketman the following lawyer's letter the next day (Monday, March 24):

"A claim has been placed in my hands against you by Mrs. Rose Maguire for \$11.60. Mrs. Maguire ordered some articles from you on Saturday, which were not delivered, and which you refused to deliver when a messenger called at your place on Sunday morning to inquire into the delay. As the goods were for a Sunday dinner and supper and breakfast on Monday, the failure on your part to deliver the same caused unlimited worry and annoyance, also an expense of \$11.60 for the following: Dinner in restaurant for family consisting of eight persons, \$7.50; supper in restaurant for family, \$3; buying articles for Monday breakfast, \$1.10. As the articles ordered from you would have answered for the above, you are liable for the above amount."

The much fussed-about purchase only amounted to 79 cents in the beginning. It all shows how far a woman will go for 79 cents, and how much she will pay to back

up her own senseless bullheadedness even when the law is "again" her."—National Provisioner, New York.

THE OUTPUT OF EGGS.

A census report shows that of the 5,739,657 farms in the United States, 5,096,255 reported poultry. The total

produced in 1899 were 1,293,819,186 dozens, against 879,722,916 dozens in 1899. An increase in the number of eggs produced, rather than an increase in the number of different kind of fowls, marks the progress of this branch of the industry. The value of poultry on hand June 1, 1900, was \$85,794,996; the value of poultry raised in 1899 was \$136,891,877, and the value of eggs produced in 1899 was \$144,286,158. The total income derived by the farmers from their poultry industry in 1899, representing the total value of the eggs produced as well as the poultry raised, was \$281,178,035. This total makes the poultry industry one of the largest connected with agriculture. The foregoing figures do not include any statistics on poultry and eggs raised outside of the farms and ranges.

MONEY FOR CLERKS.

Increase your earning capacity by adding to your qualifications a knowledge of artistic show-card and ticket writing. It is with pleasure that we call attention to the advertisement of W. Edwards, Carleton Place, Ont., Box 315, in this issue. We can heartily recommend his book of instructions teaching this art as one of the most complete works of the kind ever published. It sells at \$1. Secure a copy; it will pay you.

BRIGHT OUTLOOK FOR KAMLOOPS.

Mr. A. H. Todd, formerly of Marshall & Todd, grocers, Kamloops, B.C., has bought out Mr. Marshall's interests in the business and is continuing it alone. He writes saying: "Kamloops is looking much brighter this spring from a business point of view than it has been for some time previous."

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO., LIMITED

MONTREAL, QUE.

In these days of keen competition every good element conducive to obtaining new business and retaining the old is taken hold of by the wide-awake and progressive grocer. Tea is an article that is in continuously increasing demand, and grocers anxious to recommend and push teas that can be relied upon to please stand by

Ceylon and Indian Teas

BLACK OR GREEN

The kind that lead to new business.

The unexcelled merits found only in these invigorating, healthy, clean teas, grown in a country where the tea merchants and planters are strictly up to the times, where only progressive and up-to-date methods obtain, have secured for them a place in the front rank---a place they will always hold.

SPRING 1902

THE BLUE SEASON IS NOW ON.

We mean

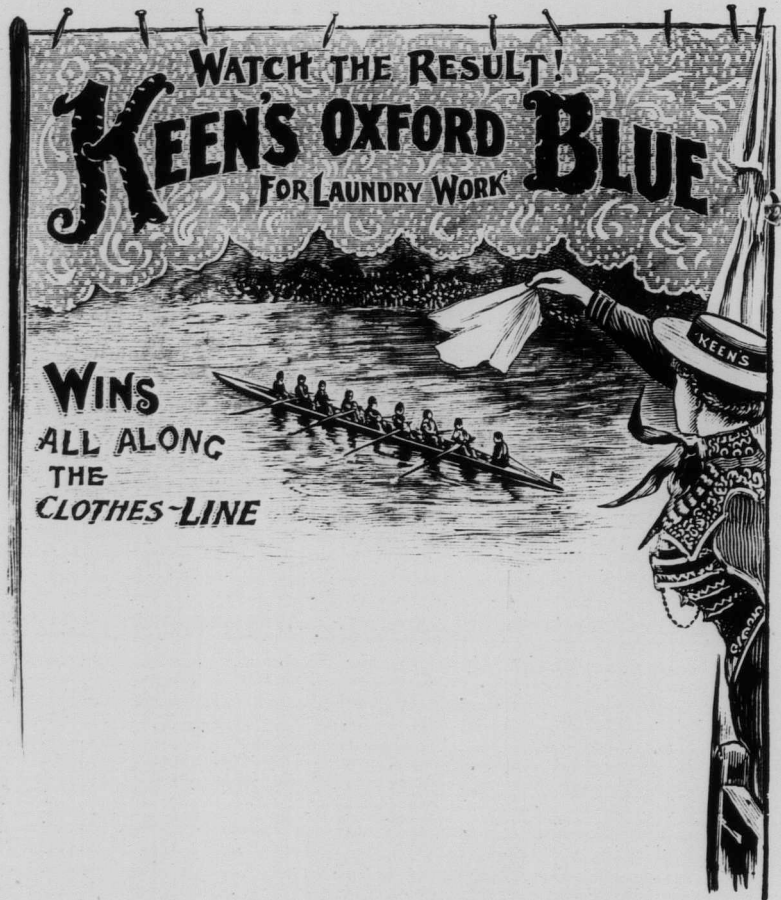
LAUNDRY Blue Season,

and Grocers are laying in a stock of the Best Blue in the world

KEEN'S Oxford BLUE

THE DELIGHT OF THE LAUNDRY.

Don't forget OXFORD BLUE when the travellers call for orders.



Current Market Quotations for Proprietary Articles

April 10, 1902.
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 ".....	80
" 12, in 6 ".....	70
" 3, in 4 ".....	45
Pound tins, 3 doz. in case.....	3 00
12oz. tins, 3 ".....	2 40
5 lb. tins, 1/2 ".....	14 00

DIAMOND— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case.....	per doz. 2 00
1/2 lb. tins, 3 ".....	1 25
1/4 lb. tins, 4 ".....	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	\$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 1 3 doz.	16-oz.	4 35
1 doz.	2 1/2-lb.	10 40
1/2 and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	\$0 85
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2 1/2-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER.

1/2 size, 5 doz. in case.....	40
1/4 size, 4 doz. in case.....	75
1/2 " 3 ".....	1 25
1 " 2 ".....	2 25

BLACKING. SHOE POLISH.

Jonas'.....	Per gross \$5 00
Froments.....	7 50
Military dressing.....	24 00

BLUE.

Keen's Oxford per lb.....	\$0 17
In 10 box lots or case.....	0 16
Reckitt's Square Blue 12-lb. box.....	0 17
Reckitt's Square Blue, 5 box lots.....	0 16

BLACK LEAD.

Reckitt's per box.....	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY doz. net	
Bamboo Handles, A, 4 strings.....	4 35
" " B, 4 strings.....	4 10
" " C, 3 strings.....	3 85
" " D, 3 strings.....	3 60
" " F, 3 strings.....	3 35
" " G, 3 strings.....	3 10
" " I, 3 strings.....	2 85

CAFE NOIR. FRANK MAGOR & CO. LIMITED.

Cafe Noir.....	0 15
Ensign.....	0 12 1/2
Metropolitan mixed.....	0 09
Special price list of Fancy Tins for Xmas trade and other times on application.	

CANNED GOODS. MUSHROOMS.

HENRI JONAS & CO.	
Mushrooms, Rionel.....	\$15 50
" 1st choice Duthell.....	18 50
" 1st choice Lenoir.....	19 50
" extra Lenoir.....	22 00
Per case, 100 tins.	

FRENCH PEAS—DELOREY'S HENRI JONAS & CO.

Moyen's No 2.....	\$9 00
No. 1.....	10 50
1/2 Fins.....	12 50
Fins.....	14 00
Tres fins.....	15 00
Extra fins.....	16 50
Sur extra fins.....	18 00

FRENCH SARDINES. HENRI JONAS & CO.

1/4 Trefavennes.....	\$9 50
1/4 Rolland.....	9 50
1/4 Delory.....	10 50
1/4 Club Alpines.....	12 50

CHOCOLATES & COCOAS. CADBURY'S.

Epps's cocoa, case of 14 lbs., per lb..	0 35
smaller quantities.....	0 37 1/2
Frank Magor & Co., Agents. per doz.	
Cocoa essence, 8 oz. packages.....	\$1 65
Mexican chocolate, 1/2 and 1/4 lb. pkgs.	0 40
Rock Chocolate, loose.....	0 40
" 1-lb. tins.....	0 42
Nibs, 11-lb. tins.....	0 35 1/2

JOHN P. MOTT & CO'S. R. S. McIndoe, Agent, Toronto.

Mott's Broma.....	per lb 0 30
Mott's Prepared Cocos.....	0 28
Mott's Homeopathic Cocoa (1/4's).....	0 32
Mott's Breakfast Cocoa (1/4's).....	0 40
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caracosa Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 28
Mott's French-Can. Chocolate.....	0 18
Mott's Navy or Cooking Chocolate.....	0 28
Mott's Cocoa Nibs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate 0 21	0 43
Mott's Sweet Chocolate Liquors 0 19	0 30

CHOCOLAT-MENIER.

Chocolate-Menier 1/2 and 1/4 lb. tins 13c. per case.
Crepettes and Pastilles 20c. or per case of 108 \$20.
Menier Breakfast Cocoa 1/2 lb. tins 13c. 1-lb. " 25c. 1-lb. " 50c.

CHOCOLATE—FRY'S.

Caracosa, 1/4's, 6-lb. boxes.....	per lb 0 42
Vanilla, 1/4's, 6-lb. boxes.....	0 42
" Gold Medal Sweet, 1/4's, 6 lb. boxes.....	0 39
Pure, unsweetened, 1/4's, 6 lb. boxes.....	0 42
Fry's "Diamond," 1/4's, 14 lb. boxes.....	0 24
Fry's "Monogram," 1/4's, 14 lb. boxes.....	0 24
Cocoa—per doz.	
Concentrated, 1/4's 1 doz. in box.....	2 40
" 1/2's, " ".....	4 50
" 1 lbs. " ".....	8 25
Homoeopathic, 1/4's 14 lb. boxes.....	
1/2 lbs. 12 lb. boxes.....	

THE COWAN CO. LIMITED.

Hygienic, 1-lb. tins, per doz.....	\$7 25
" 1/2-lb. tins ".....	3 75
" 1/4-lb. tins ".....	2 25
" fancy tins ".....	0 90
Hygienic, 5-lb. tins, for soda water fountains, restaurants, etc. per lb.....	0 55
Perfection, 1/2-lb. tins, per doz.....	3 00
Cocoa Essence, sweet, 1/2-lb. tins, per doz.....	2 25

WALTER BAKER & CO., LIMITED.

Premium No. 1 chocolate, 12-lb. boxes.....	per lb \$ 38
Vanilla chocolate 6-lb boxes.....	47
German sweet, 6-lb. boxes.....	27
B'kfast cocoa, 1/2-lb. tins, plain; 6-lb. boxes.....	51
Cracked cocoa, 1/2-lb. pkgs., 12-lb. boxes.....	35
Caracosa sweet chocolate, 6-lb. boxes.....	47
Soluble chocolate (hot or cold soda) 1-lb. cans.....	37
Vanilla chocolate wafers, 48 to box, per box.....	1 56

CHEESE.

Imperial—Large size jars, per doz.....	\$ 8 25
Medium size jars.....	4 50
Small size jars.....	4 00
Individual size jars.....	1 00
Imperial Holder—Large size.....	18 00
Medium size.....	15 00
Small size.....	12 00
Roquefort—Large size, per doz.....	2 40
Small size.....	40

Mecca Damas Cairo. Sirdar Old Dr
"Old C
"Cond
15-year ha
1-lb. F
48 Madai
" lb.
Cloth on
4 doz.
6 doz.
COI
For sa
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boc
100 cc
530 cc
\$ 1 00
2 00
3 00
5 00
10 00
15 00
20 00
25 00
50 00
R

"THE EDWARDSBURG BRANDS"

Starch

... and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.**
ASSORTED STOCKS of all styles of packages now on hand, and **PROMPT SHIP-**
MENT guaranteed.

EDWARDSBURG STARCH CO'Y, Limited
Established 1858.

164 St. James St.,
MONTREAL.

Works:
CARDINAL, ONT.

53 Front St. East,
TORONTO.

COFFEE.

JAMES TURNER & CO. per lb.	
Mecca	0 33
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½
E. D. MARCEAU, Montreal. per lb.	
"Old Crow" Java	0 25
"Mocha"	0 25
"Condor" Java	0 30
"Mocha"	0 30
15-year-old Mandheling Java and hand-picked Mocha	0 50
1-lb. Fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's Coffee, 1-lb. tins	0 31
" " 2-lb. tins	0 30

lb. delivered in Ontario and Quebec.

CLOTHES PINS.

UNITED FACTORIES, LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages (12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto. O. O. Beauchemin & Fils, Montreal.
 \$1, \$2, \$3, \$5, \$10 and \$20 books.

Un- Covers and num Coupons bered. numbered	
Acts of less than 100 books, 1 kind assorted.	4c. 4½c.
100 to 500 books	3½c. 4c.
500 to 1,000 books	3c. 3½c.

Allison's Coupon Pass Book

\$ 1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & Co. Per gross.	
8 oz. London Extracts	\$6 00
2 oz. " (no corkscrews)	5 50
2 oz. "	9 00
2 oz. Spruce essence	6 00
2 oz. "	9 00
2 oz. Ancho extracts	12 00
4 oz. "	21 00
1 oz. "	36 00
1 lb. "	70 00
1 oz. Flat "	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square "	21 00
4 oz. " (corked)	36 00
8 oz. "	72 00
Per doz.	
8 oz. " glass stop extracts	3 50
8 oz. "	7 00
Per doz.	
¾ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London.

"Superior" Gluten Flour and Breakfast Cream	
Price—Toronto, Montreal and East	5 10
" Winnipeg	5 40
" Vancouver	6 50
Per doz.	
Robinson's Patent Barley ½ lb. tins	1 25
" 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

doz. in case	\$3 60
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JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.	
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry "	2 00
Apricot "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55
Red Currant Jelly	2 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz. in case, per doz	\$1 00
2½-lb. tin pail, 2 doz. in crate, per lb.	0 07
5-lb. tin pails, 8 pails in crate, per lb.	0 07
7-lb. wood pails, 6 "	0 07
14-lb. wood pails, per lb.	0 07
30-lb. "	0 06½
Jellies—	
1-lb. glass jars, per doz.	\$1 00
7-lb. wood pails, per lb.	0 07
14-lb. "	0 07
30-lb. "	0 06½

LICORICE.

YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Aome" Pellets, 5 lb. cans, per can	2 00
"Aome" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
100 sticks	0 73
Dulce large cent sticks, 100 in box	

MINCE MEAT.

Wethey's Condensed, per gross net	\$12 00
per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S

D. S. F., ½ lb. tins, per doz.	\$1 40
" 1 lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 4 lb. jar, per jar	0 75
1 lb. "	0 25
F. D., ½ lb. tins, per doz.	0 85
" 1 lb. tins	1 45

HENRI JONAS & Co. Per gross

Pony size	\$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumbler	12 00
Per gross	
Mugs	13 20
Pint jars	18 00
Quart jars	24 00

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—	
¼-lb. tins	per lb. 0 35
½-lb. tins	0 33
1-lb. tins	0 32½
4-lb. jars	per jar 1 20
1-lb. jars	0 35
"Old Crow," 12-lb. boxes—	
¼-lb. tins	per lb. 0 25
½-lb. tins	0 23
1-lb. tins	0 22½
4-lb. jars	per jar 0 70
1-lb. jars	0 25

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass 2 doz. case, per doz.	\$1 00
7-lb. pails and 5 and 7 lb. tins	0 07


PICKLES.

STEPHENS'.

A. P. Tippet & Co., Agents

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—COW BRAND.

DWIGHT'S	Case of 1 lbs. containing 60 pkgs per box, \$3.00
	Case of ½ lbs. (containing 120 pkgs.) per box, \$3.00.
SODA	Case of lbs. and ½ lbs. (containing 30 packages) per box, \$3.00.
	Case of 50. pkgs (containing 96 pkgs) per box \$3.00.

EMPIRE BRAND.

Case 120 ½-lb. pkts. (60 lb.) per case	\$3.00.
Case 96 10-oz. pkts. (60 lb.) per case	\$3.00.

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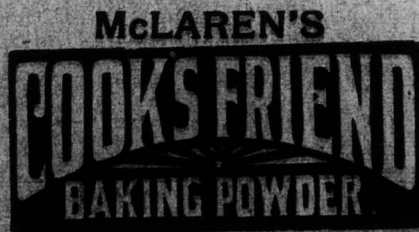
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