

THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, AUGUST 26, 1898.

No. 34

COLMAN'S MUSTARD



BEST ON EARTH

ARMEDA

CEYLON TEA

HAS THE FLAVOR

A. H. CANNING & CO.

TORONTO.

WASHBOARDS
 CLOTHES PINS
 CLOTHES LINES
 TUBS
 PAILS
 CHURNS
 BUTTER PLATES
 BUTTER TUBS
 BUTTER PRINTS
 BASKETS
 SCOOPS

And all Grocers' Sundries

Sold and highly recommended by all leading grocers.

**Sovereign
 Matches**

The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 12
 Agents: TODHUNTER, MITCHELL & CO., Toronto
 DEARBORN & CO., St. John, N. B.
 FORBES BROS., Montreal.

Coles Manufacturing Co.
 PHILADELPHIA, PENNA.

All Classes

For each class of customers you have there is the especial sort of Salt they want in Windsor Salt, but each sort is the best of its kind for the purpose the customer wants it.

The only difference lies in suiting the Salt to the purpose, whether it is wanted for the

**Table--Creameries--Packers
 Cheese Factories,**

Salt, and nothing but Salt—you can depend on that. There is absolutely no variation from this standard, that whatever is sold as "Windsor Salt" shall be unequalled in its cleanliness. Its purity is proverbial—you hear this everywhere "as pure as Windsor Salt."

The Windsor Salt Co., Limited

Sold by Leading Wholesalers Everywhere.

Windsor, Ont.

Windsor Salt.

Your Best Advertisement

It is an old saying but a good and a trite one yet, "a satisfied customer is the best advertisement."

The matter of a low price pleases only for the moment—the matter of quality lingers in the memory for a long time. Your best advertisement, and the one that will stick by you as close as the bark to a tree, is—"Quality."

Standard goods are **safe** goods to handle—they are "your best advertisement."

Stower's Lime Juice.

"The Lime Juice that draws trade." 20 per cent. strongest because concentrated. Absolutely pure. No musty flavor.

Maypole Soap Dyes.

The English Home Dyes that will suit the most particular woman that lives. They wash and dye at one operation. Brilliant—fast—quick—clean—sure.

The Thistle Finnan Haddies.

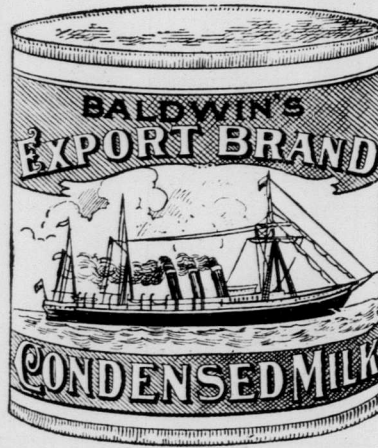
This is the **new** pack from St. Mary's Bay, N.F.—the brand folks know so well—and trust. Clean—delicately flavored—**real** Finnan Haddies.

All of the above are sold by leading wholesalers.

Agents :

A. P. Tippet & Co., Montreal and Toronto
F. H. Tippet & Co., St. John, N.B.

**TOP
QUALITY**



**BOTTOM
PRICE**

Rose & Laflamme,

Montreal.

**Boston Laundry Starch
Toledo Corn Starch**

Forty Packages to the Case

Boston Laundry Starch, - \$3.20 per Case
Toledo Corn Starch, - - 2.50 "

Special discount on five and ten case lots, which may be assorted.



The F. F. DALLEY CO., Limited, Hamilton, Canada



STRAIGHT GOODS

FAIR DEALING

NO DECEPTION

Established on such a basis no wonder that **Seal Brand** Coffee has become famous. It deceives neither grocer nor consumer.

**CHASE & SANBORN
MONTREAL.**

GREIG'S

Always reliable . . .

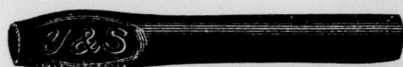
PURE and STRONG

CROWN

EXTRACTS

The Greig Manufacturing
Company, Montreal.

LICORICE..



We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

BROOKLYN, N.Y.

Established 1845.

**GILLARD'S
NEW
PICKLE**

Packed 2 dozen
in case.
Single case lots,
\$3.40.
Five case lots,
\$3.30.

Is undoubtedly the best pickle
in the world. Just as good as
GILLARD'S is not GILLARD'S.

12 GOLD MEDALS have been
awarded for superior excellence.

6,000 leading hotels and
restaurants throughout Great
Britain use them exclusively.

GILLARD'S NEW SAUCE

Unequaled for gravies, soups, etc. None better. Brl. lots of 12 doz. \$1.75; single doz. lots \$1.90.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO.

Sole
Manufacturers,

London, England



THE figures to the tell you the number of different Spices we use to make our justly popular Pickling Mixture—in bulk or 2 and 4 oz. packages.

20

The Snow Drift Co., Brantford



REFRIGERATORS

Style No. 13

Size, width 46 in.
depth, 28 in.
height, 84 in.

All trimmings and cornice project over this. This style is in Antique Ash, Hard Oil Finish, Inside Spruce Lined and Orange Shellac, 7 Walls, Windows Hung with Weights.

A Catalogue will give you all particulars.

This cut represents No. 13.

ADDRESS,

EUREKA REFRIGERATOR CO.

54-56 Noble Street, TORONTO

STEEL SIDING

STONE.
BRICK.
CLAPBOARD
CORRUGATED
ETC.



For

Stores, Houses, Halls,
Barns, Sheds, Churches.

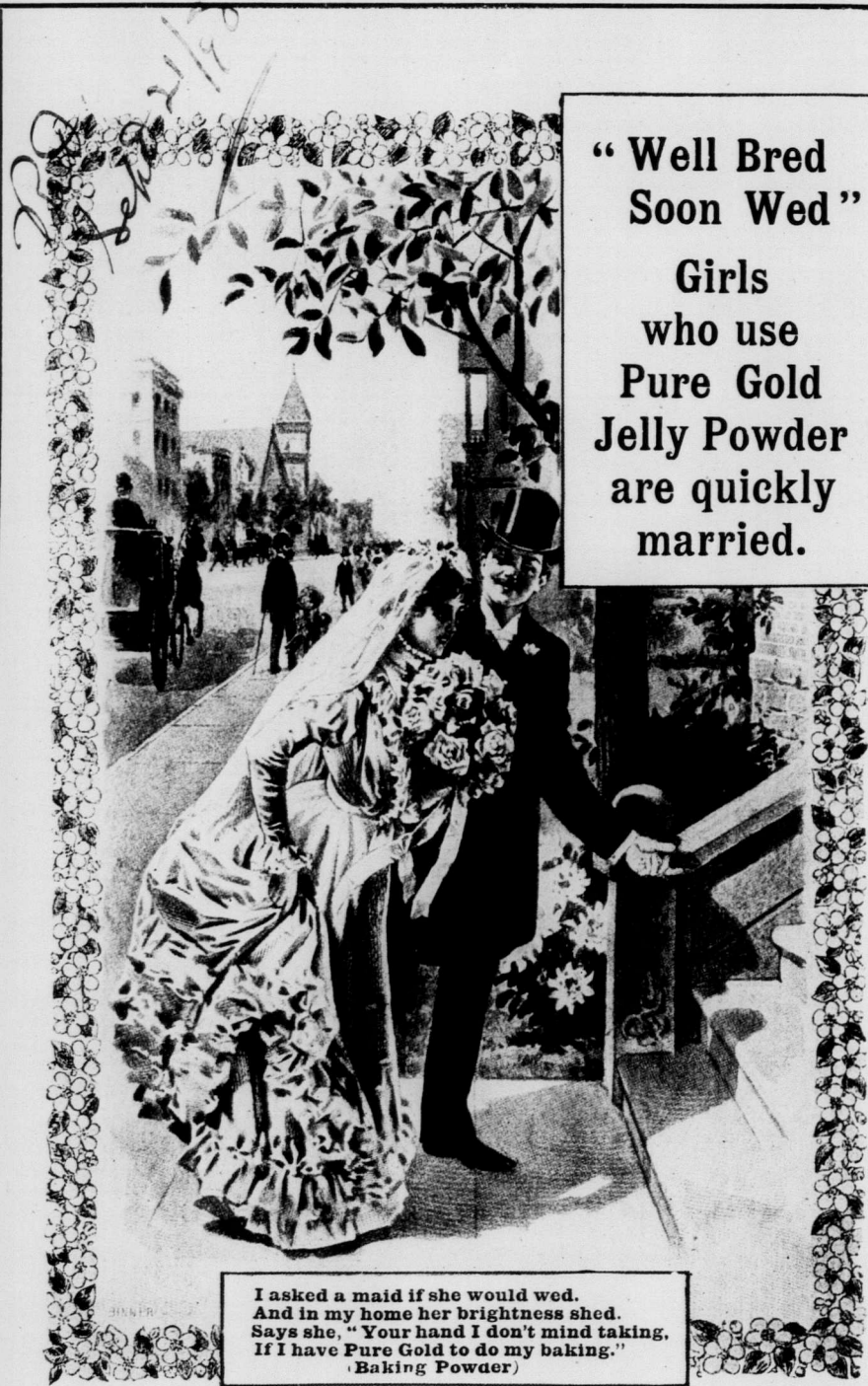
Entirely water, wind, storm
and fire proof. Will last
100 years and always look
well.

Cheaper than matched Lum-
ber. Shipped from factory
all ready to apply. Fully
illustrated catalogue sent
on request.

The

PEDLAR METAL ROOFING CO.

Oshawa, Ont.



**“ Well Bred
Soon Wed ”**

Girls
who use
Pure Gold
Jelly Powder
are quickly
married.

I asked a maid if she would wed.
And in my home her brightness shed.
Says she, “ Your hand I don't mind taking,
If I have Pure Gold to do my baking.”
(Baking Powder)

Up-To-Date Grocers

recognize the new condition of things, and
are doing a rushing business in

Ceylon and Indian Teas

If you are not
already handling
them, better start
at once and share
in the profits.

The Tea drink-
ing public are
tired of the taste-
less Chinas and
fishy Japans, and
are bound to have
the pure, clean,
Machine-Made
teas of

*Ceylon and
India*



AURORA CEYLON TEA

The New Flavor

Delightful
Refreshing
Invigorating

Just the Tea to increase your trade and profits. **Absolute purity and high standard of quality** always maintained. **Packages**---1-lb. and 1/2-lb. The hand-somest on the market.

Retails at 35, 40, and 50 cents, and leaves the retailer a good profit.

W. H. GILLARD & CO. AGENTS FOR CANADA, **HAMILTON**



EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association,

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald,
Actuary.

J. K. MACDONALD,
Managing Director

Batty & Co.

London,
England.



Batty's
Nabob Pickles
Crown Pickles
Batty's
Nabob Sauce
Batty's
Worcester Sauce

For Sale by
Leading Wholesale Grocers

Canadian Agents:
J. A. Gordon & Co., Montreal

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, AUGUST 26, 1898.

(\$2.00 per Year) No. 34

CATCHING THE SALMON.

FEW persons, even in Vancouver, have any conception of the magnitude of the salmon industry of the Fraser river. We have all heard, of course, that it is the greatest salmon river in the world, that the pack of last year, if put on cars, would make a train 20 miles long, and so on; and we delight in telling our friends from the east wonderful and possibly slightly apocryphal stories of the mass of fish that crowd our upper waters. But until one has paid a visit to Steveston, the "Fishing Capital," taken a trip on the river up to New Westminster, seen the fleet of fishing boats start out on Sunday evening after their 36 hours rest, watched the process of packing, and had conversations with men who have made the subject the study of years—until one has done this, one can have no idea whatever of the importance of the industry or of the fascinating interest attaching thereto.

It was with the object of learning something about the salmon and their fate, until they appear in the seductive half-pound or pound tins, that your correspondent went over on Saturday last. And it may be remarked that a bicycle ride to Steveston from Vancouver, on such an afternoon as that in question, the thermometer well up to the nineties in the shade, and dust three inches deep in the road, is not the most pleasant thing in the world. Not that the trip itself has no interest to offer. From the time one leaves Vancouver until one reaches Steveston, it is full of interest. There is the magnificent view of the city, the harbor, the bay and the mountains, from the ridge, "Hog's Back." There is the ride through the forest road, with the sun shut out and giant trees on either side. There is the gradual descent to the Delta lands, with their pleasant homesteads and rich fields stretching as far as the eye can see.

There is the picturesque "bit" at the two bridges across the river, and on the "river road." There is the first view of the broad mouth of the Fraser river, with the open water beyond.

Steveston, which lies on the north side of the river, is the market town of a splendid farming country, and is most beautifully situated. Indeed, it is doubtful whether any other place in British Columbia has more magnificent views: On the one side the broad Fraser and the Gulf; on the other the great curve of mountains, from Mt. Baker, on the extreme right, to the mountains of the Island and the American shore on the left. It has, moreover, a fair proportion of good buildings, a fine school-house in course of erection, several churches, an opera house and some good hotels. According to the glowing description of an enthusiastic citizen whom your correspondent met, it is going ahead "with giant strides." Be that as it may, it has, no doubt, a considerable trade, even in its normal state. Even in its normal state, we say, for just now it is one of the busiest places in the Province, and its population is not four or five hundred, as it generally is, but five or six thousand. For this is the fishing and canning season, and the little village at the mouth of the Fraser is transformed into a cosmopolitan city of brick and frame and tent. A walk up and down its streets shows them thronged with men (and women, too,) of all conceivable races and tongues, and dwelling in all conceivable habitations. Indeed, it is gravely asserted that only one race is unrepresented, the Esquimaux. White, black, copper-colored, yellow—every possible shade of color is seen on the faces of the crowds, while the babel of tongues recalls the streets of Constantinople or Gibraltar. Perhaps the races more in evidence, apart from British and

Americans, are the Chinese, the Japanese, and the Indians, the latter of whom are of various tribes, and come from far and near. But Greeks, Italians, Scandinavians and Spanish-Americans are found in considerable numbers, with not a few Turks and Arabs, and two or three negroes. It may be remarked in this connection that it speaks much for our Canadian laws and their administration under Mr. Peirson, the police magistrate, and his officers, that, notwithstanding all these incongruous elements, with their jarring interests, there is an almost entire absence of lawlessness. From 6 in the morning of Saturday until 6 in the evening of Sunday no fish are allowed to be caught. As a consequence, the streets are then at their best, as far as crowds are concerned. There is, of course, the usual quota of itinerant vendors and caterers to public amusement, while the regular wants of "the stranger within the gates" apparently are not neglected, as your correspondent noticed a band of street preachers and singers, who, by the way, were listened to with the greatest respect.

Unless the time is extended, the season, which begins on July 1, ends on August 25, when the fishermen and their helpers (or "boatpullers") disperse, the cannery employes remaining somewhat longer. Where they go and what becomes of them, is almost as difficult a question to answer as is that other, what becomes of the salmon when they go to sea. The Indians drag their high-prowed canoes, which now lie high and dry on shore, and seek their homes. Many of the fishermen find work in the logging-camps. Others seek the mills; some hire out as farm laborers. The Chinese and Japanese drift into the cities. At any rate they all disappear, and Steveston resumes its wonted peace and quietness until the next year's run awakens it again to life. Apart from the business aspect of the matter, apart even from its scientific aspect, a visit to the Fraser during the fishing sea-

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.



son is, then, one of the most interesting experiences in the world. In fact, there is no such fishing scene in any other waters as that presented by the setting out of the fleet at 6 o'clock on Sunday evening.

Your correspondent had the pleasure of the trip from New Westminster to the mouth late in the afternoon of Sunday, and he will never forget it. The scenery itself forms an ideal picture, the "Royal City," sloping gently up its grassy heights; the broad Fraser, with its islands and banks covered with trees, and dotted here and there with buildings; the glorious background of mountains; glimpses of fertile farm land; the ever-widening mouth, and the open water beyond—all these set off by a perfect western sky. But when to this is added the moving panorama made by thousands of boats, each with sails and net, the scene is indescribable. Here and there and everywhere they are working their way by wind and oar to the best vantage points. As the hour for casting the nets approaches, the interest becomes more intense. At various points the banks and wharves are crowded with spectators of every hue and tongue; the sails are taken down; the nets held in readiness, and then as the signal is given and the flag runs up, as if by magic the nets fall away, and the unequal war begins. The whole surface of the river and far out into

the Gulf is now covered with a mass of floats. As one watches, one sees these sink here and there, and the work of hauling in the treasures of the sea begins, calling to one's mind the words of old: "And have dominion over the fish of the sea and the fowls of the air." Richer treasures, indeed, than those of mines of silver and of gold are they, treasures which bounteous Nature has lavished upon man, and which an unerring instinct urges, from far away in ocean depths, ever forward to our favored shores. What this means for British Columbia, and Canada in general, may be gleaned from the fact that last year the salmon pack of the Fraser alone was 880,000 cases (a case contains 48 lbs.), and the pack of the Province was more than 1,000,000 cases, aggregating a value of \$4,000,000. With what rapidity the industry has grown, moreover, may be seen from the fact that the Fraser pack was, in round numbers, in 1876, only 7,000 cases; in 1880, 42,000; in 1885, 90,000; in 1890, 308,000, and in 1895, 432,000.

When it is remembered that these 1,000,000 cases of 1897 represented only the British Columbia catch, and that to this must be added the Alaska, the Sound, and the Columbia river catch, we can well understand the interest shown in all that pertains to the salmon and its habits, by

the government experts and scientists of the United States and Canada. In such studies and investigations the Americans are, it must be confessed, in advance of Canadians. This, perhaps, is only natural, owing to their greater wealth and population. Indeed, year by year the American government publishes voluminous illustrated reports upon the habits and life of the salmon, the result of patient investigation at various points and under all conceivable conditions. And yet, after all, he remains largely "an unknown quantity," and baffles research. Strange to say, what is known about him is remarkably little. Everyone, of course, has theories; why every fourth year is a good year, where he goes when he turns his prow—or rather his head—toward the west, upon what he lives while in salt water, how it is that he so unerringly returns to these shores, and so on ad infinitum. An epitome of what is known, however, and of his life while within our waters we shall endeavor to give in the next article.—The Province.

Promptness is the mother of confidence and gives credit. It is the best possible proof that our own affairs are well ordered and well conducted, and gives others confidence in our ability. The man who keeps his time (i. e., is punctual), as a rule, will keep his word.

We have arriving this week direct importations of

Fancy Japan and Java

RICE

CLOSE QUOTATIONS.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

Toronto

ALL WE ASK

is that you will spare the time to examine our L. P. & CO. Spices, L. S. & B. and EMPIRE Coffees, and compare them with others. We leave the rest to your good judgment.

Lucas, Steele & Bristol, - Hamilton



Why Handle
Imitations of

RAM LAL'S PURE INDIAN TEAS . . .

to make an apparently larger profit on individual sales, and slowly but surely lose trade? Since its introduction no tea has been more roundly abused than it, and still, in spite of the schemes and glowing advertising by competitors, it holds its own, and gains favor, and will never be allowed to get into the hands of pedlars, gift stores and departmental stores.

JAMES TURNER & CO. - - HAMILTON, ONT.
WHOLESALE AGENTS.

After the Fire . . .

The work of rebuilding our factory is completed, and factory refitted with latest and most improved machinery. Quality of output will be better than ever.

"REINDEER" BRAND CONDENSED GOODS

Truro Condensed Milk and Canning Co.
Truro, N.S.

CLEANED
AND
STEMLESS

CASES
AND
HALF-CASES

CURRANTS

OUR BRAND

Excelsior Vostizza, $\frac{1}{2}$ cases.
Crown Vostizza, $\frac{1}{2}$ cases.
Perfecto Vostizza, cases and $\frac{1}{2}$ cases.
Extra First-Class Patras, cases.
Extra Fine Amalias, cases.

GET OUR QUOTATIONS BEFORE BUYING.

THOS. KINNEAR & CO.,

49 Front Street East,

TORONTO.

A PICNIC WIND-UP.

IT WILL be remembered that in our report of the Toronto Retail Grocers' Association picnic, at Port Hope, mention was made of the fact that part of the programme was not finished, owing to lack of time.

On Wednesday last, these events were run off at the Exhibition grounds, Toronto.

The first race was the bicycle team race between the Toronto grocers and the Toronto travelers. The grocers' team consisted of Messrs. Panter, Thorne, Robertson, T. C. Clarke, Manley, and D. J. Kelly, while the travelers were represented by Messrs. Farewell, McVicar, Pearson, Burns, Collins and Pepall.

The first five to cross the tape were Farewell, McVicar, Thorne, Panter, D. J. Kelly, and, as the result of the race was a tie for the two teams, it was decided to give the prizes to these five.

The other event was the named bicycle race (handicap), for members of the association. The following grocers started: J. Blood and F. Thorne, scratch; T. Holmes, R. B. Snow and T. Clarke, 20 yards; D. W. Clarke, D. Bell and W. J. Sykes, 30 yards; W. H. Marmion and A. R. Williamson, 50 yards. The race was an exciting one, Messrs. Blood and Thorne having a

bad spill, and D. W. Clarke colliding with A. R. Williamson, doing material damage to his countenance.

The winners were: T. Clarke, 1st; A. R. Williamson, 2nd; T. Holmes, 3rd; J. Blood, 4th; F. Thorne, 5th.

After these events two ball teams were chosen, with Messrs. Boland and Parmenter as captains. Three innings were played, all of which were prolific of numerous runs, Boland's team doing the heaviest stick work, and winning by a score in the neighborhood of thirty to their opponents' sixteen.

EXHIBITING IN RETAIL STORES.

There are many lines handled by grocers in which the consumption might be naturally increased if consumers knew how to prepare them properly. Chocolate and cocoa is one of these. How seldom does one get a good cup of this delicious beverage! Actual exhibitions in retail stores of the proper method of preparing cocoa have done much good. A traveling show is generally too expensive. Walter Baker & Co., Montreal, have hit upon an effective plan. They have equipped a model kitchen which they will lend, without charge, for a couple of weeks to any grocer writing them for it. It is a most compact outfit in every respect. All a merchant needs is to pour water into the can, put a match to the heater and get a girl to

serve the cocoa, an ample supply of which is placed in the cabinet. George Wenin, Sarnia, used the outfit for two weeks and it is now going out to Hugh Malcolmson, Chatham.

As the experiment costs nothing and may be the means of drawing customers it is well worth trying.

DEATH OF MRS. RUBLEE.

Readers of THE CANADIAN GROCER will be sorry to learn of the death, at the early age of 49, of Mrs. Rublee, wife of the manager of the Rublee Fruit Co., Winnipeg, and formerly Miss Savage of Montreal. Mrs. Rublee has been for many years a sufferer from Bright's disease, but her disposition was so bright and happy that few of her many friends thought of her as an invalid. Early this summer she was riding her bicycle when one of the cords of the skirt guard became entangled in the wheel and she fell heavily to the ground, straining one of the tendons of her right leg, just above the knee. Though for a time she seemed to rally from this injury the shock had been too much for her, and rapidly increased her malady. After weeks of suffering, she passed away on Wednesday, August 17. She leaves a husband, three sons and a little daughter, just 13 years of age. Their loss is no ordinary one as Mrs. Rublee was not only a devoted wife and mother but she was, in an unusual sense, the comrade and companion of her boys.



"What we have we'll hold."

**MacLaren's
Imperial Cheese.**

The recipient of highest awards from International and Local Expositions, and acknowledged to be the standard of the world, and commands special attention as the finest example of cheese production.

Every Jar bears name and trade mark (2 cows heads and cheese testers).

Sold by all leading grocers throughout the world.

A. F. MacLAREN & CO., Toronto and Stratford, CANADA.

AN ANNOUNCEMENT!

The manufacturers of Enameline, the modern Stove Polish, inform the retail grocers of Canada that and after September 1, 1898, they will manufacture Enameline in paste, cake and liquid.

Enameline

THE MODERN
STOVE POLISH
PASTE, CAKE OR LIQUID

We want ALL your stove polish trade. In our new "Enameline Cake" and "Enameline Liquid" we give the largest quantities, best quality and lowest prices ever offered. If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea.

"Victoria" Japan Tea.

"P. Richard's" Brandy.

"Mitchell's" Whiskeys.

72 to 78 St. Peter Street, MONTREAL.

Baking Powders

We are placing upon the market, 1st of September, a **Pure Cream of Tartar Baking Powder**, under our own name. While we do not claim that this Baking Powder will be any better than our strictly high-grade Jersey Cream, it is to meet a demand for a Cream of Tartar Powder.

Our attention will be still given to our famous High Grade (on the English principle) Jersey Cream Baking Powder, which will be kept up to its present high standard, and we will strive to maintain its present great reputation of being **the best Baking Powder in Canada.**

Our prices for Lumsden Cream of Tartar Powder will be as follows:

¼-lb. tins, \$.90 per dozen
½-lb. tins, 1.75 per dozen
1-lb. tins, 3.00 per dozen

If you want cheaper goods, we quote:

Standard Baking Powder
Purity Baking Powder
Mothers' Baking Powder
Light Heart Baking Powder

Purity, Light Heart, and Mothers' can be arranged for "private brand" under your own **name.**

LUMSDEN BROS.

TORONTO, 45 Colborne St.

HAMILTON, 84 McNab St.

A Wonderful Demand

has been created for **LUDELLA Ceylon Tea** Merchants now using it tell us that it is decidedly the best they ever sold, and produces the best results,

proving beyond Question

that it pays to buy tea that is selected and blended in the most careful manner.

Lead packages, 25, 40, 50 and 60c.

H. P. ECKARDT & CO., TORONTO



**Farmers
Storekeepers
and Dairymen**

The best packages for putting up Butter, Honey, Jam, etc., whether for shipment or for storage, are made from our

Antiseptic Ware

Write for Catalogue and Prices to

The **E. B. EDDY CO.,** Limited
HULL, QUE.

MONTREAL, TORONTO, QUEBEC, LONDON, HAMILTON, KINGSTON, ST. JOHN, N.B.
HALIFAX, WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.

THE CANADIAN GROCER

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Treasurer, **HUGH C. MacLEAN**, Toronto.

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**WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER**

WHAT ABOUT RECIPROCITY?

WE assume that the Canadian Commissioners at Quebec, before discussing reciprocity with the United States representatives, have thoroughly posted themselves on the subject. They must possess not merely a general, but a special knowledge, of all the large branches of trade that may come under a reciprocity treaty—coal, lumber, fish, salt, etc. This special knowledge, of course, would be applied to our Commissioners by specialists.

Now, during the only wide treaty on trade which ever existed between Canada and the United States (1854-1866) the Republic sold us \$20,000,000 worth more than we purchased from us. Besides that, a great deal of freight was attracted away from the St. Lawrence river and other Canadian routes to the United States routes and ocean ports, to say nothing of the valuable fishing rights we gave them. Their mackerel fleet alone took \$4,500,000 worth of fish in some years. Finally, a considerable business was secured by New York and Boston commercial houses acting as middlemen for Canadian products. On the whole, therefore, the Elgin Treaty of 1854 turned out

one of the best speculations the United States ever went into.

Those who have read the memorandum of Sir Edward Thornton and Mr. George Brown (dated April 27, 1874,) know that the benefits derived by the United States from the old treaty were equal to, if not greater than, those enjoyed by Canada. There is no manner of doubt about that. The treaty was not terminated by the Washington authorities because it failed commercially. Hostile national feeling was the cause, and the debates in Congress during 1866 are conclusive evidence on these points. Besides, the Boston, New York and other chambers of commerce petitioned for a renewal of the arrangement.

Manifestly, therefore, the Canadian Commissioners should have ready and present to the conference a paper bringing Mr. George Brown's figures down to date. There is a good thing in reciprocity for the United States. Canada can show that even under present conditions the United States has every reason to cultivate Canadian trade. Look at the record, in round numbers, of the past five fiscal years:

CANADA BOUGHT FROM THE UNITED STATES.

1894	.....	\$53,000,000
1895	.....	54,000,000
1896	.....	58,000,000
1897	.....	61,000,000
1898	.....	86,000,000

Total for 5 years \$312,000,000

CANADA SOLD TO THE UNITED STATES.

1894	.....	\$35,000,000
1895	.....	41,000,000
1896	.....	44,000,000
1897	.....	49,000,000
1898	.....	41,000,000

Total for 5 years.....\$210,000,000

During five years, then, we have purchased from them about \$100,000,000 more than we have sold them. The United States may say they are quite satisfied with present arrangements. If so, the Canadian Commissioners should be chary in offering large concessions to secure a treaty.

We favor a treaty, but we are against paying too much for it.

It has not yet been determined whether the recent war between the United States and Spain killed the Silver Bug. It is to be hoped for Uncle Sam's sake that it did.

GO AHEAD, MR. ROBERTSON.

ONE OF THE most extraordinary evidences of extreme partizanship has been displayed by some of the Liberal papers recently. Prof. Robertson, the Dominion Dairy Commissioner, with Hon. Mr. Fisher, Minister of Agriculture, had been traveling in England, when opportunity afforded them, addressing meetings, and they lost no opportunity of having themselves interviewed by the leading papers. All this must do Canada a very great deal of good.

In the course of his remarks, Prof. Robertson said that if Great Britain would give Canadian goods a preference, by collecting part of her revenue from these same goods supplied by other countries, it would be a great help to Canada, and Canadians, in return, would buy a greater quantity of British goods.

It happens that Sir Wilfrid Laurier, when Mr. Chamberlain suggested the consideration of the whole question of Imperial trade by means of a royal commission, very unwisely, as some think, did not respond to the suggestion. Mr. Chamberlain dropped it.

Liberals who are not bound by strong party lines agree that Sir Wilfrid might have, at least, gone in for a commission of enquiry. It is known that several members of his Cabinet hold the same opinion.

What would be thought of any sane man who is offered a preference and would not accept it?

It is to be hoped that Professor Robertson will continue to advocate this policy. It evidently meets with Hon. Mr. Fisher's approval, for he has not called Professor Robertson down, and Mr. Fisher is showing himself to be one of the best men who has filled the Department of Agriculture, and a great improvement on some of the ward politicians placed for political reasons by the late Conservative Government.

CURRENTS ADVANCE.

Cables received in Toronto on Tuesday announced an advance of from 9d. to 1s. in the price of currants in Greece.

Mail advices received this week stated that rains had done damage to the currant crop in some districts. The advance just cabled is probably due to this damage.

It was expected shipments would begin on August 25.

NO BOYCOTT ON BRITISH SUGARS.

JUDGING from the tone of our exchanges, both British and American, an idea is abroad that the sugar refiners and wholesalers in Canada are conniving to boycott British sugars.

The matter was brought before the attention of the British House of Commons the other day, when Mr. Chamberlain promised to institute enquiries, and a few days ago a New York paper, in dealing with the question, headed its article with the words: "To Boycott British Sugars."

This is a misconception of the facts. There was no such thing as even a thought of boycotting British sugars when the wholesale grocers and the refiners drew up their recent agreement.

As the trade well know, the wholesalers had for a year or more been trying to induce the refiners to assist them in establishing a more uniform price for sugar, with a view to putting a stop to the unsatisfactory conditions which had obtained for several years.

The idea was that the refiners should fix the price, giving a graded rebate to the wholesalers who kept faith with the agreement, and withholding it from those who did not.

After long considering the matter, the refiners fell in with the view, upon certain conditions. These conditions were to the effect that the wholesalers, in order to secure the rebate on Canadian sugars, must not handle foreign refined sugars. To these conditions, the wholesalers, it will be remembered, a few weeks ago, concurred in, and they are now in operation.

Of course, British refined sugars come under the ban, but the specific intention was not to boycott British sugars, as certain people and newspapers in Great Britain and the United States appear to think.

The specific idea was to keep out the bounty-fed foreign sugars of Germany, Belgium, Austro-Hungary, etc., which, for some months, had been making things rather unpleasant for the Canadian refiners.

Unfortunately, the Trade and Navigation Returns for the past fiscal year have not yet been issued by the Government, but those for the year ending June 30, 1897, show that nearly two-thirds of Canada's imports of refined sugars that year came from Belgium.

The total imports from all countries were 6,917,938 pounds, of which 4,469,487 pounds were from Belgium. Only 177,971 pounds of British sugar were imported for home consumption. From Holland and Austro-Hungary no sugars were imported, and from France only 26 pounds came. But, during the fiscal year which ended June 30, 1898, a great deal of granulated sugar was imported from Holland and from Austro-Hungary as well as from Belgium. Of British sugars, as far as we can learn, there was little else but a few yellow or soft descriptions brought in.

Aside, altogether, from the joint action of the refiners and wholesalers it is yet to be determined whether the preferential tariff will lead to an increased importation of refined sugar from Great Britain.

The reduction of one-fourth in the duty could only be enjoyed by British refined sugars which had been made from purely British raw sugars. And something like 80 per cent. of the raw sugar used by the British refiners comes from the bounty-giving countries of Europe.

Furthermore, brokers in Toronto have written to several refiners in England and Scotland, with a view to doing business under the preferential treaty, and the reply is that, as nearly all their refined sugars are made from Continental bounty-fed raws, they cannot do business with Canada.

It is evident, therefore, that if the action of the refiners and wholesalers was a direct boycott on sugars made in Great Britain there would in any event be but few sugars coming from there. It is the sugars from Holland, Belgium, Germany and Austro-Hungary that will feel the effects of the so-called boycott; indeed, they are already feeling it.

EXHIBITION EXHIBIT ADVERTISING.

At last, the manufacturers who are exhibitors at the large Canadian fall fairs have recognized the absurdity of the "puff" reading notices of their exhibits which appear in the daily and some class papers, for which the advertisers pay from 10 to 30c. per line. Last week, four of the earliest and largest exhibitors at the Toronto Fair made an agreement among themselves not to spend

one cent this year in this reading matter advertising. It is said that a number of other advertisers will follow suit.

Reading matter advertising of exhibit was, no doubt, of some value when first forced on the public. It was new, and the reader thought it a genuine editorial notice. The same notice day after day during the fair has disabused his mind, however. Now the public know that these notices are simply paid advertising. If such is the case, the advertiser is paying too much for this class of advertising, as it is only worth the regular line advertising rates. In some instances it is not worth that much.

DROPS FROM THE EDITOR'S PEN.

Dollars when lost may be found, but time never.

He who has faith in advertising has faith in a good cause.

Thought is the germ from which all great enterprises spring.

Merchants should have faith in themselves as well as in their goods.

The rut which a man gets into often becomes his grave, commercially.

Depreciating your neighbor's wares does not enhance the value of your own.

When you are saving a "quarter" be sure that you are not losing a dollar.

System is a necessary quality in business, but it sometimes leads one into a rut.

Rub shoulders with your fellow business men if you would enlarge your ideas.

Advertising is an art, and those who think otherwise are not likely to make much out of it.

An antiquated business man cannot ever become a specimen in a museum, therein he unlike other things of antiquity.

Business men who do things which they ought to do are doing things they ought not to do, and leaving undone things they ought to do.

It does not matter much about the business eyesight of to-morrow as long as the business eyesight of to-day is good.

A SHORT PACK OF CANNED SALMON.

ADVICES received in Toronto this week are of a pronounced bullish nature. Not for some years have they been more so.

The season on the Fraser closed yesterday (Thursday) unless the Government extended the time. And there is no question that the pack is a short one.

Just what the pack is cannot be more than approximately ascertained.

On the Fraser river it is the smallest for six years, even allowing for a wide difference in the estimates.

One authority places it at 160,000 cases, another at 180,000 cases, and still another at 200,000 cases, while we notice by a New York paper just to hand that an American authority places the pack at 228,000 cases.

The pack on the Fraser during the six previous years was as follows: 1897, 860,459 cases; 1896, 356,984 cases; 1895, 400,368 cases; 1894, 363,967 cases; 1893, 457,797 cases; 1892, 80,215 cases.

The pack on the Skeena and Naas rivers and Lowe Inlet is 95,000 cases, and at Rivers Inlet and Albert Bay 110,000, or a total of 205,000 cases.

In 1897, the pack on the Skeena, Naas and at Lowe Inlet aggregated 97,418 cases, and that at Rivers Inlet and Albert Bay, 48,814 cases. This is a total of 146,232 cases, or over 58,000 cases less than the present year's pack.

There are yet one or two unimportant points to hear from, but, taking the figures as we now have them, and allowing for the couple of days' packing which there would be between the date of the latest advices and the closing of the season, provided no extension is given, the total pack of canned salmon in British Columbia for 1898 may be estimated at about 450,000 cases. This would mean only 44 per cent. of last year's pack.

The total pack, in cases, in British Columbia, during the past six years was as follows:

1892	228,470
1893	590,229
1894	494,371
1895	566,395
1896	601,570
1897	1,015,477

How short the present pack is may be gathered from the fact that of last year's

output 777,000 cases went to Great Britain alone.

What adds further strength to the situation, is the fact that the pack in the United States is also short. The pack in Alaska is a failure, on the Columbia river 100,000 cases short, while at Puget Sound it is 235,000 cases against 400,000 last year.

OFFERS ON NEW DRIED FRUIT.

THE season for import business in new crop dried fruit is now opening, but, so far, very little of importance has transpired in the Montreal market, except in relation to California raisins.

On these the feeling is quite firm, but no definite values have been fixed, despite the fact that a considerable quantity of fruit has already been placed for forward delivery. In fact, one salesagent stated that his sales so far were fully 50 per cent. greater than last year.

As all the business so far has been done on open orders, no price being specified, it is impossible to say what values will be on the first arrivals, but, they are expected to rule firm. It is understood, also, in connection with this fruit that packers and growers will make an effort this year to prevent, or at least to restrict, the shipment of inferior goods from the United States.

They will have the good wishes of the trade generally if they succeed in this laudable effort.

It is the intention to absorb this surplus of inferior goods for distillery and other purposes within the State, and so elevate the average of California dried fruit sent to outside markets.

So far, the only business on Valencia raisins has consisted of a few unconditional orders for shipment by the first direct steamer from Denia. It is impossible, therefore, to give any reliable price for new crop Spanish raisins for direct shipment. By the way of Liverpool, however, some offers were made this week on new fruit, the range being 17s. 3d. to 17s. 8d., cost and freight, as to grade. This means about 4 $\frac{7}{8}$ c, laid down in Montreal for off-stalk fruit.

Last year, the early orders for direct shipment from Denia ranged from 14s. 6d. to 16s., cost and freight, Montreal. The com-

parison, therefore, infers a higher market this year if the difference is maintained.

Cables in regard to new crop currants have reported a higher market, but buyers in Montreal consider the figures unreliable and very little interest has been shown there regarding business for fall importation.

The advices from the coast, on California prunes speak of a firm market. Crops are fair, except in the Santa Clara district where they are light. There has been some business for early fall delivery in 40's and 50's and these will cost 9 $\frac{3}{4}$ to 10c. laid down in Montreal. These large size California prunes are expected to rule higher than last year, but the sizes from 60's down are not expected to exhibit any material alteration from the average cost of last season.

According to recent advices, evaporated apricots and pears will be much higher, but buyers are not paying much attention to them, expecting a modification later on when business starts in earnest.

On the basis of some of the prices named, at the Coast apricots should cost 4c. more than last year, and pears in the vicinity of 2c., but, as we have said, conditions are expected to alter.

AGITATION WILL BE KEPT UP.

The Associated Chambers of Commerce, of Great Britain, has become a most important organization. It is composed of representatives of the boards of trade in the United Kingdom. Their proceedings are now reported as fully in The London Times, and sometimes more so than the proceedings of Parliament.

The Government is beginning to pay special attention to recommendations and requests from this body. At the last half yearly meeting, six out of seven motions adopted referred to legislation or Governmental assistance in the development of foreign and colonial trade.

In Canada, our legislators are too busy with politics and pay little attention to the wishes of business men. It is the desire of many of our readers that an agitation should be kept up until the Government and Parliament consult the wishes of the merchants and manufacturers.

APRICOTS AGAIN ADVANCE.

Dried apricots, of California production, are not likely to cut much of a figure in the Canadian market the ensuing season if they continue to appreciate in price as they have done lately.

This week, according to telegraphic advices, there has been another slight advance in the figures, which were already too high to tempt buyers in Canada.

We invite all readers

to call and see our new premises and the modern method of handling fifteen hundred thousand pounds of tea annually. Our premises are said by some to be the finest tea warehouse in the world.

"SALADA"

CEYLON TEA

HEAD OFFICE
32 Yonge Street, Toronto

Our new premises in Montreal,
Corner St. Sulpice and St. Paul Streets,
are also well worthy of a visit.

THE DOMINION BANK

Capital (paid-up).....\$1,500,000
Reserve Fund.....1,500,000

DIRECTORS

HON. SIR FRANK SMITH President.	W. INCE. EDWARD LEADLEY.	W. R. BROCK.
E. R. OSLER, M.P. Vice-President.	WILMOT D. MATTHEWS. A. W. AUSTIN.	

HEAD OFFICE TORONTO

AGENCIES

Belleville	Cobourg	Lindsay	Orillia
Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whitby	Winnipeg

TORONTO—Dundas street, corner Queen.

" Market, corner King and Jarvis street.

" Queen street, corner Esther street.

" Sherbourne street, corner Queen.

" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

New Dominion MATCHES

Good Matches
Fair Price

Manufactured by
HARDY & DUBORD, MASTAI.

Montreal Agents . . .
AUSTIN & LEFEBVRE
317 St. Paul Street.

If You Handle Them
You Know

THAT

"Sterling"

BRAND

Pickles, Jams, Jellies, Sauces,
etc., are deservedly popular. They
are prepared by

T. A. LYTLE & CO.

Vinegar Manufacturers, TORONTO



HEADQUARTERS ...

FOR EXTRA CHOICE

Hams, Bacon, Mess Pork and Lard

Sample Orders Solicited.

THE PARK, BLACKWELL COMPANY,
TORONTO. LIMITED.

BROCK'S BIRD SEED



This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



TRADE MARK REGISTERED

All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned: take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, guaranteed good Red fish.

AGENTS .
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St. John, N.B.
Agent for Eastern Provinces.
Tees & Perse, Winnipeg, for Manitoba and N.W.T.

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA

THE ...
UNRIVALLED



Brilliant St. Antoine

METAL
POLISH.

Free from acids.

Most useful for household articles, musical instruments, jewellery, harness, etc. Highly recommended by fire brigades, railway and steamship companies.

SEND FOR QUOTATIONS.

Also manufacturers of Mucilage, Ink and the famous **St. Antoine Cement** for glass and china ware.

THE VICTORIA CHEMICAL WORKS CO.
MONTREAL

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Aug. 25, 1898.

GROCERIES.

HERE is a little lull in business this week, but, for this time of the year, the volume of trade is by no means bad. The most interesting feature of the wholesale trade is the canned salmon situation, advices from the Coast indicating that the pack is a small one indeed. The sugar market is strong, with the volume of business only fair. Nothing particularly new has developed in the canned vegetable market. There is not much business being done, but prices are being well maintained. Spices continue firm. There is yet no appearance of any weakening in the price of Japan teas, and teas generally are steady. Currants are cabled dearer. Prices have opened for new season's figs, but they are high. The market for Sultana raisins has also opened high.

CANNED GOODS.

The feature of the canned goods market is the strength of canned salmon. Advices from the Coast state that the pack on the Fraser river will scarcely be more than one-fourth of what it was last year, while the total pack for the whole Province is probably less than half that of 1897. Most of the packers have, in consequence, withdrawn quotations. At the time of writing, those who are quoting are, as a rule, asking \$4 f.o.b. the Coast, but some claim to be asking as high as \$4.50 f.o.b. Those who are quoting \$4 state that they would not, at that figure, book anything more than a limited quantity. Lowe Inlet salmon is being quoted at \$3.50 to \$3.75 f.o.b. the Coast. Cohoes have been offering at equal to \$3.75 to \$4 delivered, and some transactions are reported at the inside figure. At the moment, however, the market is so excited, that it cannot be said what a day may bring forth. Some of the packers will not quote goods at all. Wholesalers report that some business is being done in salmon on spot, but some houses are holding Cohoes at \$1, which they had been selling at 85c., and red salmon at \$1.25 instead of \$1.10. "Horseshoe" on spot is quoted at \$1.30 in some instances. Canned vegetables remain in much the same position as they were a week ago. Packers are asking 75 to 80c. for tomatoes, and 65c. for peas and corn. The selling price of whole-salms is 85 to 90c. for tomatoes, but they are being anxious sellers at these figures.

Nothing definite is known in regard to the pack beyond that it promises to be fair in certain localities and poor in others. An effort was made to buy a round lot of tomatoes at 72½c., but it was abortive. One wholesale house on the street paid 95c. per doz. for tomatoes of last year's pack to fill an order. The price to retailers for old tomatoes is \$1 to \$1.10. Corn is quoted by wholesalers for future delivery at 70 to 75c. Peas are quoted at 75 to 80c. for ordinary. Some interest is being taken in gallon apples, certain factories having taken good orders already for future delivery at prices said to be a little over \$2. Strawberries are being held at the same prices as formerly.

COFFEES.

Business is quiet with the price of Rio coffee in the outside markets slightly fluctuating.

SYRUPS AND MOLASSES.

Further enquiries for syrups have been received, but we hear of no transactions. The molasses market is quiet, but firm.

*See pages 27 and 28 for
Toronto, Montreal, St. John,
and Winnipeg prices current.*

SUGARS.

The sugar market has not been a very interesting one during the past week. Prices are being well maintained. In Europe, the markets are being influenced by the weather conditions. In New York, raw sugars are being held for higher prices. Refined sugars are quoted ¼d. higher on the European markets. The demand for sugar on the Canadian markets is fair, but it is not as good as it was a week ago. The wholesale price of standard granulated is unchanged at 4 9-16c.

SPICES.

Pepper and cloves show a further advance in the primary markets, and, in all other lines, prices are being firmly held. A good many transactions are reported in pepper, but there is not much doing in other lines.

RICE, TAPIOCA, SAGO.

Sago is 1s. per cwt. dearer than it was a week ago, and tapioca and sago are both firmly held.

NUTS.

The representative of a French house, who was in Toronto a few days ago, stated that the walnut crop would be about 50 per

cent. lower than a year ago, and the price about 30 per cent. higher. Shipments will also be later than a year ago.

TEAS.

Japan teas still maintain their strong position, and all efforts to purchase at lower prices appear unavailing. A bid of ½c. per lb. below the price asked for a lot in which some \$10,000 were concerned was not entertained. There have been a few transaction during the week, but a good many buyers are still inclined to hold off.

Advices from London, Eng., state that the supply of common teas of Indian and Ceylon growth is less than estimated, and that the recent ¼d. advance is firmly maintained. A fair business is being done locally in Ceylon pecko schauchongs at from 15 to 17½c. per lb., and stocks are becoming exhausted.

FOREIGN DRIED FRUITS.

CURRENTS — The cable announces an advance of 9d. to 1s. in the price of currants in Greece, and there has been some business transacted at the higher figures. Shipments were expected to begin yesterday (Thursday), and the first samples of new season's fruit reached the Toronto market on Tuesday. The sample is excellent.

VALENCIA RAISINS—Some little business is being done in new fruit, but prices have not yet reached a figure to warrant important buying. The market opened in Denia on August 15, and prices quoted for August shipment are 6d. lower than last year. With the season for new fruit near at hand, local wholesalers who have stock are beginning to quote lower prices.

SULTANA RAISINS—Market has opened high, good to ordinary fruit costing as high as 33 to 34s. f.o.b. Smyrna, but no business has been done here except a few confidential orders. A cable received on Tuesday from A. Whittall & Co., Smyrna, stated that the firm had effected its early shipments.

MALAGA RAISINS—Rein & Co. advise favorably regarding the crop, which promises to be larger than last year's, though somewhat later. W. C. Bevan & Co., in their circular, say: "No boxes of raisins are expected to arrive at market until the end of August next. As yet, nothing can be forecast respecting prices, seeing that the growers and storekeepers have thus far given out no hints on the subject."

FIGS—A cable received in Toronto on Tuesday announced the opening of the

SURPRISE SOAP

BRANCHES—

MONTREAL: Board of Trade Building.
 TORONTO: Henry Wright & Co, 51 Colborne St.
 WINNIPEG: E. W. Ashley.
 VICTORIA: La Patourel & Co

Is a pure high grade laundry soap, which can be sold at 5cts. a cake and yield a good profit.

Freight paid on 5-box lots.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

market for Eleme figs. The prices are high and likely to remain so.

PRUNES—Both Bosnia and French prunes have sold for October shipment, and the prices are lower than for the corresponding sizes of California prunes. Crop prospects for Bosnia prunes continue good. Some business is also reported in California prunes. Crop prospects for French plums are good, and prices are likely to rule low.

GREEN FRUITS.

The anticipated scarcity of native peaches is now being realized when, instead of being more plentiful and cheaper, they are less plentiful and the price has advanced from 40 to 60c. to 60c. to \$1. Pears are unchanged in price, but as the quality of those now marketed is higher than those previously coming in, they are practically cheaper this week. Plums are more plentiful, and though better qualities are now coming in, the prices have declined 20 to 25c., now being 30 to 50c. per basket. Grapes are offered in fair quantities at 25 to 50c. per 10-lb. basket. Tomatoes are considerably cheaper this week, a fair quotation now being 15 to 25c. per basket. California fruit is unchanged in price. The demand for it is now limited. Apples continue at \$1.25 to \$2 per barrel. The top price for baskets is lower this week, however, the range now being 15 to 35c. Bananas are unchanged in price. The demand has fallen off considerably during the past month, owing to the abundance of other fruit. Oranges are not selling briskly, and are unchanged in value. Verdilla lemons have declined 50c., and are now quoted at \$5 to \$5.50. Messinas are unchanged.

BUTTER AND CHEESE.

BUTTER—The protracted drought has necessitated a good deal of hustling on the

part of jobbers to secure sufficient dairy butter to meet requirements. Creamery butter is also in excellent demand. At country points, the following f.o.b. prices are quoted: Dairy tubs, 12 to 13c.; prints, 13 to 13½c.; creamery prints, 17½c.; tubs and boxes, 16 to 16½c.

CHEESE—The improved feeling manifested last week is in even greater evidence this week. At factories, 8c. is now a frequent price. There is no question but the drought has greatly decreased the output in Canada, especially Ontario, this year, and, though the production in Great Britain is much larger than last year, and a large stock was left over from last year, this decrease is likely to favorably affect prices.

GRAIN, FLOUR, BREAKFAST FOOD.

GRAIN—The feeling in regard to wheat continues steady at the present figures. We quote on cars outside: Wheat, red winter, 69 to 70c.; white winter, 68 to 69c.; goose, 60 to 61c. The street market shows a firmer feeling in wheat and peas and new oats. Barley is now coming in. We quote: Wheat, white, 72 to 73c.; red, 72 to 73c.; goose, 61 to 61½c.; peas, 55 to 60c.; oats, old, 31 to 33c.; new, 29 to 30c. Manitoba No. 1 hard shows a decline of 5c., and as the new crop comes in further declines will follow. We now quote 90c., Toronto freights.

FLOUR—Manitoba grades have declined 10c. We quote: Manitoba patents, \$4.80 to \$4.90; Manitoba strong bakers', \$4.40 to \$4.50; Ontario patents, \$4 to \$4.15; straight roller, \$3.40 to \$3.50, Toronto freights.

BREAKFAST FOODS—There is considerable improvement in the demand. We quote: Standard oatmeal and rolled oats, \$3.90 in bags and \$4 in bbls.; rolled wheat, \$2.75 in 100-lb. bbls.; cornmeal, \$2.60; split peas, \$3.50; pot barley, \$3.50.

PROVISIONS.

There is a good business being done in smoked meats. Long clear also shows great activity. There is a moderate sale of barrel pork. Though lumbering has not been commenced as early as last year, the prospects point to a considerable amount being done this year. Lard is weak, and a decline of ½c. all round is noted.

COUNTRY PRODUCE.

EGGS—There is an excellent demand for "fresh eggs that are fresh," but held stock is not wanted. The price for strictly fresh stock has advanced 1c., now being 12 to 12½c., while held stock is quoted all the way from 7 to 10c. At country points 9½ to 10½c. is paid for cases.

POTATOES—Receipts are liberal, though no car lots have yet arrived. Prices continue easy at 50c. per bushel.

HONEY—The local demand is quiet, with prices unchanged.

VEGETABLES—Corn and celery are somewhat cheaper. We quote as follows: Corn, 7 to 10c. per doz.; cauliflower, 75c. to \$1 per doz.; celery, 40 to 70c. per doz.; lettuce, 20 to 25c. doz. bunches; radishes, 25c. doz. bunches; cabbage, new, per doz., 40 to 75c.; parsley, 10 to 15c. doz. bunches; cucumbers, short, 20 to 30c. per doz.; Canadian butter beans, \$1 to \$1.50 per bushel; beets, 25c. per peck; carrots, 25c. per peck; onions, 75c. to \$1 per bushel; green beans, \$1 to \$1.25 per bushel; vegetable marrow, 75c. to \$1 per bushel; butter squash, \$1 to \$1.25.

FISH.

Receipts vary considerably, and prices fluctuate to meet the demand. Our quotations are nominally true of the market this week. We quote as follows: Fresh salmon trout, 6½c.; fresh whitefish, 6c.

BE SURE AND GET

BRIGHTON Canning Co.
 New Process
THISTLE BRAND TOMATOES **GARDEN GROWN**

McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

McLauchlan & Sons, - - Owen Sound

SLEE, SLEE & CO., Limited

Tower Bridge Works, London, Eng.
Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to
CLARK, RAE & CO., 49 King Street West, **TORONTO, ONT.**

FOR SALE. Choice Prime Beans.
Evaporated Apples.
Apply JAS. R. SHIELDS & CO.
Board of Trade, TORONTO

CANADIAN

Manufacturers and Shippers who are not represented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, **Winnipeg, Man.**

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

THE MANITOBA PRODUCE AND COMMISSION COY. WINNIPEG, MAN.

Wholesale Dealers

PROVISIONS OF ALL KINDS
Consignments Solicited.

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

Fruit—Fruit

Do we supply your trade with Fresh Fruit? If not—why?

Ask for our weekly price list.

Clemes Bros. - Toronto

6½c.; steak trout, 7c.; fresh pike, 5c. per lb.; fresh perch, 4c. per lb.; fresh black bass, 8c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.50 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), \$2.50 per keg; ciscoes, \$1; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

SEEDS.

There is liberal movement in choice to fancy lots of alsike at about \$4 to \$4.50, while slightly more is paid for strictly fancy shipments. The market cannot be called a steady one, as it is dependent on the export demand, which is liable to fall off at any time.

SALT.

There is a slight improvement noted in the amount of business being done. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 45c.

HIDES, SKINS AND WOOL.

HIDES—The feeling is weak, with the prospects of an early decline. We quote as follows: No. 1, 9c.; No. 2, 8c.; No. 3, 7c.; cured, 9½c.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Lambskins and shearlings are in excellent demand at 50 to 55c.

WOOL—There is nothing doing, as the opinions of buyers and sellers continue too widely divergent for business. Prices unchanged at 10c. for unwashed and 16c. for fleece.

MARKET NOTES.

Sago is 1s. dearer.
Canned salmon is firmer.
Lard has declined ½c. per lb.
Dairy tub butter has advanced 1c.
Currants are cabled 9d. to 1s. dearer.

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCOS

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE.

DERBY

SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White.** Wholesale only by **The QUEEN CITY OIL CO., Limited.** TORONTO, ONT.

J. Y. GRIFFIN & CO.

Wholesale Produce

Commission Merchants

Correspondence solicited. Consignments handled to best possible advantage.

Prompt returns.

131 Water St. P. O. Box 28
VANCOUVER.

HAMS

BACON

LARD

SHORT CUT PORK

MESS PORK

The Wm. Ryan Co. Limited

TORONTO

EGGS and BUTTER

IN BIG DEMAND.

SHIP TO

RUTHERFORD, MARSHALL & CO.

Commission Merchants

Toronto.

G.F. & J. GALT PACKERS OF THE **BLUE RIBBON TEAS**
42 SCOTT ST. TORONTO. CELEBRATED

The Eleme fig market has opened in Smyrna.

Strictly fresh eggs have advanced $\frac{1}{2}$ to 1c. per doz.

Offerings for evaporated apples are being received from the United States.

Large quantities of beans are being shipped to the British and continental European markets.

W. G. A. Lambe & Co., Toronto agents for the Griffin & Skelly Co., have been advised by their principals that the recent fire in the Forsythe warehouse, Fresno, Cal., will not delay deliveries of raisins ordered.

QUEBEC MARKETS.

MONTREAL, August 25, 1898.

GROCERIES.

THE grocery market has been a fairly steady one. This is particularly the case in regard to leading staples, such as sugar and tea, which, as noted in the following reports, are very firm in their disposition. Canned vegetables also are stiff, and canned salmon are unsettled, as offers have been withdrawn in some cases. First business in new crop California raisins and prunes is noted, and the former are quite stiff. In fact, all the goods so far placed here for forward delivery have been on open orders, as the shippers on the Coast refused to name definite prices. Large size prunes, according to advices, promise to be much higher, while the smaller sizes will rule the same. There has been nothing done in Mediterranean dried fruit yet, the only news being some offers on Valencia raisins for shipment via Liverpool, which have not resulted in anything as yet.

SUGAR.

The trade in refined sugar locally has been of a quiet character, prices ruling steady at the late advance. In fact, the limited nature of the demand at present is a surprise to many jobbers, whose reports indicate that stocks are small in dealers' hands throughout the country. For this reason, they expect a better enquiry in the near future. Granulated sells steady at 47-16c., and yellows, $3\frac{3}{8}$ to $4\frac{1}{8}$ c., as to grade. There was some reaction in the raw market for beet at London toward the close of last week, but since then it has ruled quiet and steady, present month being quoted at 9s. $5\frac{1}{2}$ d., and next month at 9s. $5\frac{1}{4}$ d. Cane was quiet and without change, Java being quoted at 11s. 9d. and fair refinery at 10s. 6d. In New York, raw is firm, fair refining, $3\frac{3}{4}$ c., and centrifugal, 96 test, $4\frac{1}{4}$ c. Refined is firm and unchanged also in that market.

SYRUPS.

There is only a limited call for syrups, and prices are unchanged on the basis of

$2\frac{1}{8}$ c. per lb. for sugar-house grade at the factory.

MOLASSES.

There has been no change in this market, business having assumed a very quiet aspect, and no particular activity is expected on spot until the middle of next month. Prices are unchanged, as last quoted, cargo lots having offered at $27\frac{1}{2}$ c., while jobbers are firm holders at 30c. in car lots and 31c. in single puncheons. According to recent letters from Barbadoes, the shipments up to July 23 were 35,761 puncheons, against 32,850 puncheons last year.

CANNED GOODS.

Business in canned vegetables has been somewhat quieter during the week, as buyers, having contracted for a fair quantity of stock, are now disposed to hold off a bit. There are no indications of any change in prices, agents being firm at 75c. for tomatoes and 70c. for corn. Little is doing in canned salmon, because many agents have been intructed not to offer anything, for the time being. The range, so far as known, appears to be firmly held, on the basis of \$3.60 to \$3.65 f.o.b. Coast, but buyers here expect that they will be able to fill their wants at \$3.50.

COFFEE.

The market is extremely quiet, the only transactions of moment noted being a few lots of Santos at 8 to 10c. and Maracaibo at 10 to 15c., between traders. Rio is quoted at 7 to 10c., as to quality. These figures are, of course, for straight invoice lots, and do not apply to ordinary jobbing trade, which is almost nil at the moment.

SPICES.

Pepper and cloves continue firm abroad. Local business is very quiet.

TEAS.

The firm feeling already noted in Japan teas is as marked as ever, and quite a fair quantity of new crop tea has been placed to arrive with the wholesale trade, costing chiefly 16 to 17c. The same tea cost last year 2c. per lb. less money. Congou teas have also been sold at 12 to 17c., and Pingsuey gunpowders at 9 to 13c. The crop of the latter is reported to be 80,000 half-chests, with only 60,000 available, for the United States under the present standard.

DRIED FRUIT.

The California raisin market is quite firm in its tone regarding new crop, and no quotations on new crop to arrive are yet obtainable. Reports from the Coast state that an effort will be made this year by the growers and packers to prevent the shipment of inferior goods, the intention being to use up surplus stock of this sort in the distilleries and other ways.

Advices from London state that sellers

are not urging matters on Valencia raising. So far, no offers by direct steamer have been quoted in Montreal, but, for shipment via Liverpool, from 17s. 3d. to 17s. 8d. have been quoted. So far, nothing important has yet resulted from these offers.

Currants are cabled quite firm this week on new crop, but no desire has yet been manifested here to place orders for future delivery.

California prunes are firm, and first offers on new crop fruit were quoted here this week. Based on these offers 40's and 50's will be from $\frac{1}{2}$ to $\frac{3}{4}$ c. higher this year, while the smaller sizes, from 60's down, are expected to rule about the same. So far, forward contracts have only included a few lots of 40's and 50's, which will cost the importer $9\frac{3}{4}$ to 10c. laid down in Montreal. The crop of prunes, according to advices, is said to be a fair one, except in the Santa Clara district, which is backward.

Advices regarding California dried apricots indicate much higher prices, as the crop is a small one. According to some of the offers made, prices would be 4c. higher than last year, but buyers are disposed to hold off. An exceptionally small crop is the reason adduced for the firm prices asked. The same reports are received regarding pears, which, on the basis of recent advices, would cost 2c. more than last year.

NUTS.

Last week, an advance was noted in shelled walnuts. Since then, in consequence of the active enquiry, holders here have again marked up their prices 2 to 3c., the range now being firm at 18 to 20c. There is nothing special to report in regard to other sorts.

GREEN FRUIT.

Receipts of new Canadian fruit, peaches, pears, and plums have been the chief feature of the week, and in the face of small supplies of California sorts, they have commanded good prices as the figures quoted in our prices current will show. The only other changes were in bananas and apples, both of which are rather higher for the outside figure, owing to the wide difference in the quality of the stock offering. Oranges and lemons show no change and are neglected in the face of receipts of native and California fruit of other sorts.

COUNTRY PRODUCE.

EGGS—There was a strong undertone in the egg market this morning, some merchants even looking for another slight advance notwithstanding that prices are already too high to permit of exporting. We quote: Selected new laid, 14c.; No. 1 candled stock, $11\frac{1}{2}$ to $12\frac{1}{2}$ c.; No. 2 candled, 9 to 10c.; and P.E.I., 10 to $10\frac{1}{2}$ c.

BEANS—There is nothing new in beans, the market being dull throughout. We quote choice hand-picked at 95c. to \$1 per bushel. Primes, 85 to 90c.

IMPORTED SUGARS

We can supply all kinds of
Imported Granulated and Yellow Sugars

Equal in grade to Canadian goods, and at considerably lower prices.

All jobbers and retailers dealing in round lots will find it to their advantage to write us for samples and prices.

JOSEPH WARD & CO., MONTREAL

N.B.—There is NO COMBINATION ON THESE GOODS, and prices will be quoted delivered if required.

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

THE BEST VALUE

in the market to-day is our smoked

**SHOULDER HAMS
and BACKS**

Special prices for barrel lots.

Rolls, Hams, etc., at right prices. All "Maple Leaf" Brand.

D. GUNN, BROTHERS & CO.

Pork Packers

TORONTO, ONT.

DRINK :::

::: Chocolate for Breakfast

It invigorates MIND and BODY
whereas Tea and Coffee
SLOWLY RUIN THE NERVES

CHOCOLAT MENIER



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . . .

CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for **Chocolat Menier**
The world-renowned French Vanilla Chocolate.

BERDT & CO., 13 St. John St. Montreal

General Agents for the Dominion

HONEY—Honey is coming in well, and the quality is excellent, and supply large. Quotations are 8 to 8½c. for 1-lb. sections of white clover comb, and 6½ to 7c., for dark, 7 to 8c. for white extracted, and 4 to 5c. for dark.

MAPLE PRODUCT—Next to nothing is happening in maple product. We quote: Syrup in wood, 4½ to 4¾c. per lb., and in tins, 45 to 50c., as to size. Sugar, 6 to 6¼c. per lb.

PROVISIONS.

The local provision market was quite firm, with no new developments to note. The demand for bacon and hams continues good, and stocks all round are light. We quote as follows: Canadian pork, \$16 to \$16.50 per barrel; pure Canadian lard, in pails, at 8c. to 8½c.; and compound refined at 5½c. per lb.; hams, 11c. to 12c.; and bacon, 11½ to 12c. per lb.

FLOUR, GRAIN, ETC.

The grain market was quiet for all sorts. Corn was nominal at 39½c. in store, with a somewhat easier tendency, while oats were quoted at 30½c. for old and 29½c. for new, this being a falling off of 1c. from last week's prices. Peas were dull, but transactions were reported at 61c. afloat. Nothing was done in rye, but nominal quotations in store this morning were 47 to 48c. Wheat was also weaker to-day. Millers take everything offered, so that the local market has not seen much of it yet. The last quotations given were 90 to 92 or 93c. for Manitoba No. 1 hard laid down here. Ontario farmers are said to be holding for 70c. for theirs.

There was nothing to report in flour to-day, business being very limited. We quote: Winter wheat patents, \$4 to \$4.25; straight rollers, \$3.50 to \$3.75; bags, \$1.70 to \$1.80; Manitoba patents, \$5 to \$5.05, and strong bakers', \$4.75 to \$4.90.

Feed is in fair demand and values are firmly held. We quote as follows: Ontario winter wheat bran, \$11.75 to \$12; shorts, \$14.50 to \$15 per ton in bulk; Manitoba bran, \$11 to \$11.50; shorts, \$13 to \$13.50, and moullie, \$16 per ton, including bags.

Trade in meal was very light, and prices were unchanged at \$3.60 per bbl. and \$1.25 per bag, for rolled oats.

There was nothing doing in hay. We quote as follows: Shipping hay, \$4 to \$5; good to choice, No. 1, \$8 to \$9, and No. 2, at \$5.50 to \$7 per ton, in car lots.

**EDWARD HARRIS & CO.,
PHENIX SPICE MILLS, LIVERPOOL, ENG.**

Telegraphic Address: "Speedwell, Liverpool."
Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc.
Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

SEASONABLE
GOODS . . .

Butter Tubs
Butter Plates
Fruit Jars
Rubber Jar
Rings

We have them.

**WALTER WOODS & CO.
HAMILTON**

50 Buildings

ON THE

**Toronto
Exhibition Grounds**

are roofed with our

Steel Shingles

Letters from President J. J. Withrow and Mark Hall, Architect, assure us that "they give the utmost satisfaction," "have proved the tightest roofs on the grounds," and "are ornamental as well as effective as a fire guard."

If you are now, or ever expect to be, interested in building, call in and inspect our many lines of reliable fire-proof building materials on your way to or from the Fair. We are right at the corner of King and Dufferin, adjacent to the grounds, and will make you cordially welcome.

Metallic Roofing Co.

LIMITED

1180 KING ST. W., TORONTO.

CLUB BLEND COFFEES

The following extract is from a letter recently received from one of the largest jobbers in the Maritime Provinces:—"The blend of Coffee we get from you suits us to perfection."

OUR CLUB BLENDS ARE ABSOLUTELY THE BEST IN THE TRADE. SAMPLES SENT ON APPLICATION.

S. H. Ewing & Sons,

Importers and
Manufacturers

Montreal

CHEESE AND BUTTER.

Cheese continues firm in tone and full prices were paid again this week. Shippers still complain, however, about the difficulty they experienced in getting buyers in England to follow the rise, but, though this is so, there is a steady volume of buying going on that maintains values. In fact, the only danger at present in sight is that the speculator may start in and run the price of fall cheese up to a point where the demand will be checked. Aside from this contingency the conditions appear to be favorable. Last year there was an output of fully 75,000 boxes fodder cheese. This year there was hardly 5,000. Last year from May right up to the end of the season the make of each month showed a heavy increase. This year May was rather heavier than last, but since then the output of each month has been less, in fact, the aggregate shortage at present is estimated by some authorities at 300,000 boxes. We quote as follows: Finest western, colored, 8¼ to 8¾c.; finest western, white, 8 to ¼c.; finest eastern, colored, 8 to 8¼c.; finest eastern, white, 7¾ to 7½c.; Liverpool cable, colored, 38s.; Liverpool cable, white, 37s. 6d.

Butter continued much the same to-day, but factorymen are disposed to bring out an extreme price which, of course, tends to check business. Business was noted to day within our range for finest, but the outside price is an extreme price, and the goods have to be fancy to realize it. Receipts of butter were 888 boxes. We quote: Extra finest creamery, boxes, 17¾ to 18c.; extra finest creamery, tubs, 17½ to 17¾c.; ordinary finest creamery, boxes, 17¾ to

17¾c.; ordinary finest creamery, tubs, 17 to 17¼c.; dairy butter, 14½ to 15c.

MONTREAL NOTES.

Cables from Greece report a firmer market on new crop currants, but business here is light for forward shipment.

Reports state that the prune crop is fair on the Pacific Coast, except in the Santa Clara district, where it is not good.

There have been offers on new crop Valencia raisins here this week, for shipment via Liverpool, at 17s. 3d. to 17s. 8d.

Based on offers made this week, new crop large size prunes are going to be higher this year, while small sizes will rule about the same.

Growers and packers in California are reported to be making an effort to prevent the shipment of inferior low-grade raisins from the State this season.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

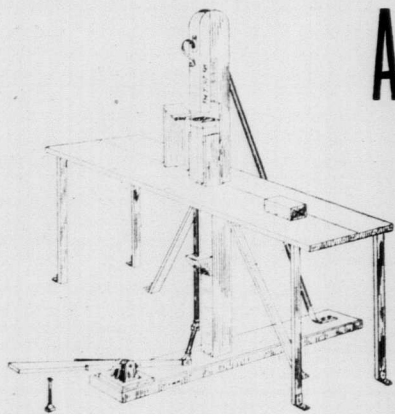
ST. JOHN, N.B., Aug. 23, 1898.

THE past week has shown rather improved business. Canned vegetables for future delivery appear firm, and higher prices are likely to rule than were expected. The weather here has been very wet, and has affected crops, particularly hay and wheat. As regards the latter, it is very disappointing, the Government having been successful in getting the farmers to

go into this quite largely, the first time for many years. It is said the cause why farmers had about given up its cultivation was the same as is preventing its cultivation being a success this year, namely, the rust. In tea, new Chinas are not giving extra satisfaction. Ceylons rule rather higher. In spices, there is little change.

OIL—As the season advances there is improved demand for burning oil, and dealers are preparing for fall business. There is a firm feeling, but no advance as yet.

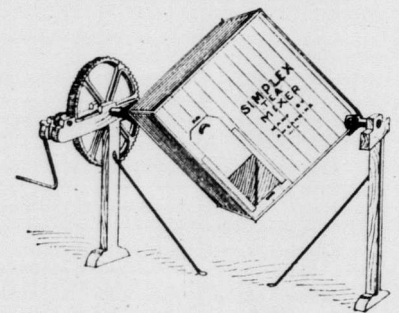
SALT—Our market is well supplied. There is a good sale for Liverpool coarse at even prices. Further arrivals are daily expected, and buyers would do well to order so as shipment can be made from the ship's side, as a good profit can be saved between the price then charged and the ex store price. In fine salt the Canadian has a steady sale. A number of dealers have received shipments during the week. For table use, English bottled salt continues to hold a place with best retail dealers, but as regards quantity the Canadian leads. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case



Armeda Tea Packer and Simplex Mixer

Visitors to the Exhibition are cordially invited to call at our Sample Rooms and see these two wonderful machines in operation. There will be nothing on the grounds more interesting to the trade.

A. H. CANNING & CO.,
57 Front St. E., - Toronto.



COTTAM BIRD SEED and Bird Bread, manufactured under six patents. Reliable standard goods; nothing to approach them for quality and value. All wholesalers.

BUSINESS FOR SALE.

BUSINESS FOR SALE IN THE CITY OF LONDON; dry goods, boots and shoes; established thirty years; small stock, rent low; reason for selling, retiring from business; price right to responsible party. R. A. Jones, London, Ont. (tf)

POTATOES

IN CAR LOTS, BUY NOW.

WM. HANNAH & CO.

Board of Trade.

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The
DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to. All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

THE
Select Back

is one of the choicest cuts of Bacon that we are offering. Sugar Cured, almost boneless, and very cheap in price. This is one of the most economical lines of Cured Meats that you can handle, and it will please the most exacting customer.

F. W. FEARMAN

ork Packer

HAMILTON

Georgia Water Melons and Bananas

arriving in car lots. Quality first-class. Prices low. Tomatoes, Cucumbers, Cabbage, New Potatoes, etc

Tartan Tea Co.

This Tea—in pound and half-pound lead packets—will be on the market in ten days' time. Wait for it—buy it—it is the best.

BALFOUR & CO. Wholesale Agents **Hamilton**

Clark's Meats are

Booming!

The steady growth in the sale of all our lines indicates the interest taken in them by the best Retail Trade.

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods.

THOS. UPTON & CO., Hamilton

Walter Northrop

Importer and Exporter of

DRIED FRUITS

Dressing and Packing of Currants a specialty.

Telephone 8015.

66 Esplanade Street West

TORONTO

F. R. Stewart & Co.

... Dealers in ...

Butter, Eggs, Cheese,

Hams, Bacon,

Fresh and Dried Fruits

Head Office and Warehouse:
30-32 Water St., Vancouver, B.C.
Branch: - 40 Yates St., Victoria, B.C.
Our own representatives at Revelstoke and Nelson, B.C.



COLD STORAGE

belonging to the Dominion Government at Revelstoke, B.C., in our care.
CONSIGNMENTS SOLICITED.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

78 Wyndham St., - GUELPH, ONT.

CALIFORNIA

Peaches, Pears, Plums, Apricots and Cherries, arriving twice a week per fast express. Domestic Fruit of every description arriving with every train.

of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 6oc. to \$1.

CANNED GOODS—One is surprised when he finds at least between 12 and 15 cars of new goods, chiefly vegetables, have been placed already in this market. This is the more odd, as packers, in many cases, were not known to quote corn and tomatoes, or only quoted them for a short time. All packers hold peas firmer. They cannot be said to be pushing sales on any lines. Salmon continues to have little interest, in spite of the advices that prices will be higher. Canned meats are all quoted lower, and an improved sale is noted in American goods. Pork and beans, in tomato sauce, are having increased sale, and prices are quoted rather lower. There are practically no lobsters offering. Nova Scotia packers are offering gallon apples. New Brunswick packers are also in the market with these and other lines.

GREEN FRUIT—Ontario goods are now on the market, and divide the interest with Californian, plums, particularly, being pushed. In Californian fruits, receipts during the week have been light, and prices, particularly pears, which have the chief sale, have been high. There is some competition from eastern pears, but in price, not quality. The sale of American apples was smaller this year than usual. Good fruit from both Nova Scotia and New Brunswick is being received, of soft, fall varieties. Shipments of wild berries to the United States, particularly blueberries, are large. Receipts of cultivated raspberries have not been large this season. A few melons are being sold, but the trade is light. Lemons show no change.

DRIED FRUIT—There is more interest being taken, and with the quoting of California fruits, this branch of the trade will rapidly come to the front in the consideration of wholesale grocers. California prunes will rule higher this year, but will be much lower in proportion than peaches and apricots, particularly the latter. Orders for currants are being placed with prospects of rather higher prices later. Peels, if showing any change, are easier. There are still a good many old muscatels on the market, particularly Malagas. They could be bought low. American raisins are now supplying the trade. The prospect for seeded raisins is toward higher prices, owing to some packers on the Coast losing their plant by fire. Coast packed fruits are preferred to those seeded east.

SUGARS—Prices are rather firmer. Regarding the imported sugars, there is a difference of opinion. Some of our larger dealers are not touching them, while others seem well pleased. Some would like very much to buy outside of local refining, but, of course, they buy where they can get the best value. Some yellows are not giving every satisfaction. In quality the imported has been all that was expected, but the fact that it is so long coming to hand, particularly yellows, is a great drawback.

MOLASSES—There continues little improvement, though it is still expected prices will have to go higher. There is a good city demand; in fact, it seems a growing one, while country demand continues to fall off. This latter is caused by the low price of sugar. The dulness in lumber is also a

chief cause. Some good syrups are offered low here.

PRODUCE—Butter may be showing an improvement, but if so, it is slight. Commission men continue to discourage consignment. Poor grades are impossible to sell, and, even for creamery, but fair prices are obtainable. Eggs are quite firmly held, but during the week receipts have been rather larger. Buyers are particular about quality, and the strictly fresh eggs are sold well above the regular case price. In cheese, a light sale at even figures is reported.

FISH—Receipts of dry fish are larger, but there is no over stock. There is a good sale at firm prices, except for pollock, which is dull. Hake shows improved business, and, with the close of the war, much better prices are expected, as it finds its chief sale in the West Indies. Pickled herring also show improved sale; receipts are but fair, and prices are firmly held. There is improved sale for boneless fish. A few fresh shad are still received. The pickled offered are particularly good. We quote: Large cod, \$3.35 to \$3.50; medium, \$3.25 to \$3.35; pollock, \$1.25 to \$1.30; Grand Manan pickled herring, \$1.50 to \$1.60 per ½-bbl.; smoked herring, 6 to 7c. per box; Canso, pickled \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 4 to 4½c.; shad, 10 to 14c.; salmon, 16 to 18c.; ½-bbl. shad, \$4 to \$5; rippling herring, \$1.80 to \$2; wolves do., \$2.10 to \$2.25.

PROVISIONS—There is improved sale for barrelled goods as season advances, and the low prices also tend to aid business. Smoked meats have but fair business. Lard shows a steady sale at even figures.

FLOUR, FEED AND MEAL—Flour buyers hardly know what to do. Prices are low; much lower than before the advance, but crop is reported large, and there is a feeling that, at least for a time, new wheat may go below present figures. In order to get old flour many have lately placed small orders. Feed and grain are likely to continue scarce and high. Word from the west is that farmers will feed about every kind except wheat, and will need a large quantity. Hay is dull, the new crop will be much smaller than was expected, owing to the very wet weather. Oats, oatmeal and cornmeal, on this market, show no change, but are firm. Beans, while they show improved sale, are still a small business. Barley and peas are quite scarce, but lower prices are expected with the offering of new goods. We quote as follows: Manitoba flour, \$5.60 to \$5.65; best Ontario, \$4.60 to \$4.70; medium, \$4.25 to \$4.45; oatmeal, \$3.80 to \$3.90; cornmeal, \$2.20; middlings, \$20 to \$21; bran, \$17 to \$18; oats, 38 to 42c.; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.75; hay, \$8. to \$9; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

A catch of 20,000 shad in one night is reported at Scotch Bay, Nova Scotia.

Counterfeit two dollar American bills have been found in circulation in St. Stephen.

J. M. Wiley, representing Armour & Co.,

Chicago, has been calling on the trade this week.

The Portland Packing Company, N.B., shipped 6,000 cases lobsters this season. Prices obtained were high.

The harvest excursion to the Northwest is attracting the attention of numbers of farm laborers and others, and many have already gone.

The St. John representatives at the Maritime Board of Trade, Truro, N.S., were W. M. Jarvis, D. J. McLaughlin, George Robertson and W. H. Thorne, a strong delegation.

Exports of Barbadoes molasses for this season, up to August 6, are much below those for the same time last season, being 29,131 puncheons as compared to 35,590 puncheons.

The annexation of Porto Rico to the United States will prevent Canadian vessels carrying cargoes between those places. This will be much felt by our shipowners, as this has in the past been a regular trade. Should Cuba also become part of the United States, it would be that much worse.

THE CANADIAN GROCER is pleased to welcome A. O. Hastings, representing the Lake of the Woods Milling Company, as a citizen of St. John. Mr. Hastings has for years regularly visited our city in the interests of the above firm. He evidently knows a good thing, for, lately married, he has brought his wife here and is now making this his headquarters.

NEW SCALE SELLS WELL.

The Fairbanks Company reports an increasing demand for its latest improved butchers' scale. This scale consists of a dial arrangement from which the platform is suspended by means of neat, curved, brass rods attached to a spring balance. It weighs up to 30 lb., and is guaranteed not to vary one ounce in that amount. The company's new warehouse on Craig street, Montreal, is now quite completed, and is well worth a visit by anyone interested in weighing machines, valves, cocks, etc.

MAPLE LEAF

Salmon

is the best packed
in Canada.

... Sold by all Grocers...

AS
USUAL

All Travelling Salesmen will
be in the house to receive
and wait upon their
personal friends and customers
during

THE FAIR

MERCHANTS

Have your correspondence addressed here.

Write your letters here.

Make our office your headquarters.

You will all be welcome.

Our staff will be at your disposal with any
information or assistance required.

Last year our VISITORS' LIST was the
LARGEST ON RECORD in the GROCERY
TRADE OF CANADA.

THE **EBY, BLAIN CO.** LIMITED

TORONTO

WHOLESALE IMPORTING AND
MANUFACTURING GROCERS

ONT.

New.. Currants
Prunes
Valencias

To arrive.
Get our prices.

Warren Bros. & Co.
TORONTO.

BUY
Ivory Bar
Soap

THE BEST MADE.



Constantly
Increasing
the demand for
WHITE MOSS
COCOANUT

because those who have used it will be satisfied with
no other. It combines all the good qualities of a
first-class article. Put up in handsome packages of
1/8, 1/4, and 1/2 pounds. No up-to-date grocer is
without some in stock.

CANADIAN COCOANUT CO.
MONTREAL.

J. Albert McLean, Prop.

Sailor Boy...
BRAND
Ceylon Tea

Packed in gardens at Ceylon
in 1/2 and 1 lb. packages.

PERKINS, INCE & Co.
TORONTO.

NOTHING BUT
THE BEST

Cocoa
Chocolate

Coffee
Spices

Baking
Powder

TODHUNTER,
MITCHELL & CO.

Importers, Manufacturers
TORONTO

Blue Label Tomato ..Ketchup



is prepared from ripe tomatoes of surpassing flavor, combined with spices that lend life. Put up in sterilized bottles, assuring safety and purity to the consumer.



PREPARED BY

Curtice Brothers Co.

 ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.
Manufacturers of Canned Fruits, Vegetables, Preserves,
Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

CURRENT MARKET QUOTATIONS

August 25, 1898.

This list is corrected every Thursday, and the quotations herein given are for quantities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of the quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors and call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Unmulated (St. Lawrence, Redpath).....	47 16	49 16	4 1/2	5 1/4
Unmulated, Acadia.....	47 16	49 16	4 1/2	5 1/4
Unmulated, bags.....	43 16	45 16	4 1/2	5 1/4
Paris lump, bbls. and 100-lb. bxs in 50-lb. boxes.....	5 1/2	5 15-16	5 1/4	6
Extra Ground Icing, bbls.....	5 1/4	5 9-16	5 1/4	6
Powered, bbls.....	5	5 9-16	5 1/4	6
Can Leaf.....	5 1/4	6	5 1/4	6
Cream.....	4 1/2	4 1/4	4 1/2	5 1/4
Extra bright.....	4	4 1/4	4 1/2	5 1/4
Bright coffee.....	4	4 1-16	3 3/4	4 1/2
Light yellow.....	4 1/2	4 13-16	3 3/4	4 1/2
No. 3 yellow.....	4 1/2	4 13-16	3 3/4	4 1/2
No. 2 yellow.....	3 3/4	3 3/4	3 3/4	4 1/2
Demerara.....	3 50	3 75	3 50	4 1/2
Imported yellow.....	3 3/4	3 3/4	3 3/4	4 1/2

SYRUPS AND MOLASSES

Syrups—					
Dark.....	2 1/2	\$0 23	\$0 27		
Medium.....	2 1/2	30	32	3	3 1/2
Bright.....	2 1/4	35	37	3 1/4	3 1/2
Honey.....			40		
25-lb. pails.....			1 00		
38-lb. pails.....			1 40		
Molasses—					
New Orleans.....	31	27	45	26	28
Barbadoes.....	31			27	29
Porto Rico.....	23	25	38	42	34
Antigua.....	22	23		25	28
St. Croix.....				27	28

TEAS

Black—							
Congou—Half-chests Kaisow, Morning Paking.....	\$0 12	\$0 60	\$0 12	\$0 60	11	40	35
Caddies Paking, Kaisow.....	14	40	18	50	15	40	25
Indian—Darjeelings.....	35	55	35	55	30	50	13
Assam Pekoes.....	20	40	20	40	18	40	20
Pekoe Souchong.....	18	25	18	25	17	24	20
Ceylon—Broken Pekoes.....	35	42	35	42	34	40	32
Pekoes.....	20	30	20	30	20	30	25
Pekoe Souchong.....	17	35	17	35	17	35	22
China Greens—							
Gunpowder Cases, extra firsts.....	42	50	42	50			
Half-chests, ordinary firsts.....	22	28	22	28			
Young Hyson—Cases, sifted, extra firsts.....	42	50	42	50			
Cases, small leaf, firsts.....	35	40	35	40		35	40
Half-chests, ordinary firsts.....	22	28	22	28		28	35
Half-chests, seconds.....	17	19	17	19			
thirds.....	15	17	15	17			
common.....	13	14	13	14		22	30
Ping Sueys—							
Young Hyson 1/2-chests, firsts.....	28	32	28	32	30	40	
seconds.....	16	19	16	19			
Half-boxes, firsts.....	28	32	28	32			
seconds.....	16	19	16	19			
Japan.....							
1/2-chests, finest May pickings.....	38	40	38	40		38	40
Choice.....	32	36	32	36		35	45
Finest.....	28	30	28	30			
Fine.....	25	27	25	27			
Good medium.....	22	24	22	24		20	25
Medium.....	19	20	19	20			
Good common.....	16	18	16	18			
Common.....	13	15	13 1/2	15		15	20
Nagasaki, 1/2-chests Pekoe.....	16	22	16	22			
Oolong.....	14	15	14	15			
Gunpowder.....	16	19	16	19			
Siftings.....	7 1/2	11	7 1/2	11			

WOODENWARE

2 hoop, clear, No. 1.....		\$1 45	\$1 45	\$1 50	\$1 50	\$1 60
3 hoop, ".....		1 60	1 60	1 60	1 60	1 60
2 hoop, " No. 2.....		1 40	1 40	1 40	1 40	1 40
3 hoop, ".....		1 55	1 55	1 55	1 55	1 55
3 hoop, painted, No. 2.....		1 40	1 40	1 40	1 40	1 40
No. 0.....		8 00	8 00	9 50	10 50	10 50
1.....		6 50	6 50	8 50	9 50	9 50
2.....		5 50	5 50	6 50	7 00	7 00
3.....		4 50	4 50	5 50	6 00	6 00

BUTTER AND CHEESE

Large rolls, per lb.....	15		10	14	17	19
pound prints.....			16	16	17	
tubs, best.....		14	15	14	16	
tubs, second grade.....		10 1/2	12 1/2	10	14	20
amery, tubs.....	16 1/4	16 1/2	17 1/2	18	17	20
prints.....	19	19	20	18	20	
case.....	6 1/2	7	8 1/4	8 1/2	8 1/2	10

PROVISIONS

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Dry Salted Meats—				
Long clear bacon.....	7 1/2	8	8 1/4	9
Smoked Meats—				
Breakfast bacon.....	12	11 1/2	12	12 1/2
Rolls.....	9	8 1/4	9	9 1/2
Hams.....	10 1/2	10 1/2	11 1/2	12
Shoulder hams.....	10	8 1/4	8 1/2	9
Backs.....	11	11 1/2		12
All meats out of pickle 1c. less.				
Barrel Pork—				
Canadian heavy mess.....	16 50	17 00	16 00	16 50
Clear short cut.....	16 00	16 50	17 00	16 50
Plate beef.....	12 50	18 00	11 00	11 50
Lard, tierces, per lb.....		8 1/4	7 1/4	7 1/4
Tubs.....		8 1/2	7 1/2	8
Pails.....	8 1/4	9 1/4	7 1/4	8 1/4
Compound, Pails.....	1 15	1 40	6 1/2	7
Shortening, in 60-lb. tubs.....			7 1/2	7 1/4
Dressed hogs, light.....	6 25	7 00	7 50	

GREEN FRUITS

Oranges, California seedlings.....	2 50	3 50	3 00	3 50	2 50	3 75	
Mediterranean sweets.....	2 50	3 50	3 00	3 25	2 75	4 00	
Lemons, Messina, per box.....	3 00	4 00	4 50	5 50	6 00	6 25	4 25
Verdilla.....			5 00	5 50			
Bananas, per bunch.....	1 00	1 75	1 50	1 75	1 50	2 25	2 75
Apples, per bbl.....	1 25	2 50	1 25	2 00	3 00	4 00	4 50
Blackberries.....	5	7	10	30			
Canadian Apples, per basket.....			10	30			
Peaches.....	75	1 00	60	1 00			
Early Pears.....	40	75	40	50			
Plums.....	50	75	30	50			
Grapes.....			25	50			
Red Peppers.....			45	65			
Sweet Potatoes.....				60			
Blueberries, 24-qt. box.....	1 00	1 25	1 75	2 00			
Cal. Peaches (20-lb.).....	1 25	1 50	1 40	1 70	1 75	2 00	
Pears (50-lb.).....	2 75	3 00	3 00	3 25	3 25	3 50	
Plums (4-basket).....	1 55	1 75	1 50	2 00	1 75	2 00	
Watermelons, each.....			12	15	45	50	
Muskmelons, per basket.....			40	50			
Tomatoes, Can., per basket.....	30	50	15	25	30	60	4 00

NUTS

Brazil.....	12	13	12 1/2	14	12	12 1/2	15
Valencia shelled almonds.....	25	27	22	24		25	30
Tarragona almonds.....	10 1/2	11 1/2	10	11	11	12	15
Peanuts (roasted).....	6 1/2	9	7	10	9	10	12
(green).....	5 1/2	8		9		10	12
Cocoanuts, per sack.....			4 00	3 50	4 00		
per doz.....			60	70			
Grenoble walnuts.....	10 1/2	12	10 1/2	12	12	13	14
Marhol walnuts.....	8	9	9	10	9	10	
Bordeaux walnuts.....	8	9	8	9	9	10	
Sicily filberts.....	8	9	8	9	8	10	12
Naples filberts.....	10	11	10	11	10	11	
Pecans.....	8 1/2	12	8	11	11	12	
Shelled Walnuts.....	18	20					

SPICES

Pepper, black, ground, in kegs, pails, boxes.....	12	15	12	14	14	15	13
in 5-lb. cans.....	15	16	11	15	15	16	
whole.....	11	13	11	13	12	13	10
Pepper, white, ground, in kegs, pails, boxes.....	20	26	18	24	24	26	25
in 5-lb. cans.....	20	22	20	26	20	22	
whole.....	17	25	17	24	20	22	
Ginger, Jamaica.....	20	25	18	25	20	25	
Cloves.....	15	20	14	35	18	20	
Pure mixed spice.....	25	30	25	30	25	30	
Cassia.....	25	40	20	40	18	20	20
Cream tartar, French.....	25	27	24	25	20	22	
best.....	28	30	25	30	25	30	
Allspice.....	15	17	13	16	13	14	18

PETROLEUM

Canadian.....		12		13 1/2	15	16
Sarnia water white.....	12	13		15	17	19
Carbon safety.....		17				
American water white.....	17	17 1/2		16 1/2	19	21
Pratt's Astral, in bulk.....	18	19		16		

COUNTRY PRODUCE

Eggs, strictly fresh laid.....	10	10 1/2	12	12 1/2	11	12	10
held.....			7	10			
Poultry—chickens, dressed.....	5	8	50	60	30	60	
Geese, per lb.....			17	24	20	1 00	
Ducks, per pair.....	8 1/2	9	40	55	50	1 00	
Turkeys, per lb.....			9	10	14		
Game—Hares, per pair.....				25	30		
Honey, comb, per doz.....	1 50	1 75	80	1 25	1 50	1 75	
light color, 60-lb. tins.....	7	8	5 1/2	6 1/2	7	8	
5 and 10-lb. tins.....	7	8	6	7	8	10	
buckwheat.....	4	5</					

3 Times as Large in July

We sold over three times as many 25-pound kegs of Flake Barley in July as we did in June—9 kegs more would have made it an even increase of 400 per cent. ! And the best part of it all is that a large portion of the sales were REPEAT ORDERS—August promises better things yet.

Packed in attractive wooden kegs holding 25 pounds each of that delicate, yet strengthening—easy to digest—"doesn't-heat-the-blood" breakfast and pudding cereal

Tillson's Flake Barley.

The Tillson Co'y, Limited
Tilsonburg, Ont.

FROM MANUFACTURER TO
RETAILER DIRECT.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

W. H. SEYLER & CO.

Room 100, Board of Trade, TORONTO

Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

THE COWAN RAMSAY CO., LIMITED

IMPORTERS OF TEAS

and packers of the
celebrated

"Walla Galla" Tea
in lead packets

and "Clubhouse"

in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

Established 1851

WILSON'S MONEY WEIGHT SCALES

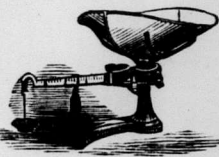
tell you the amount of the purchase and weight at the same time.

Fitted with agate and diamond steel point bearings.

Write us for particulars

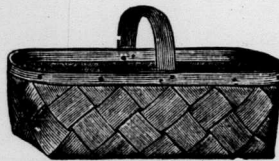
C. WILSON & SON

69 Esplanade St., TORONTO, ONT.



THE Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

W. H. Malkin & Co.

WHOLESALE . . .

Grocers,
Provision and
Commission
Merchants.

Correspondence
Invited.
P. O. Box 147.

Agents for British Columbia for

T. A. Lytle & Co., Toronto.
American Biscuit Co., San Francisco.
Alexander Kelly & Co., Brandon, Man.

Every facility for handling all kinds of provisions and groceries.

137 Water St., VANCOUVER, B.C.

Dewar's Famous Scotch

Can be had from . . .

Geo. J. Foy
Perkins, Ince & Co.

R. H. Howard & Co.
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.



The "SAFETY" ACETYLENE GAS MACHINE

The most simple and the safest machine made.

It does what other machines cannot do. It generates Gas Cool. It washes and purifies the Gas twice. Automatically removes the Ash from the Carbide. Leaves the Ash perfectly dry and thoroughly exhausted.

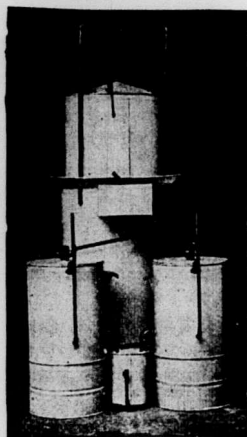
Every Machine Guaranteed.

Manufactured by.....

THE SAFETY LIGHT & HEAT CO.

DUNDAS, ONT.

Proprietors and Sole Manufacturers for the Dominion of the celebrated CLIFF-WARDLAW GENERATORS.



itoba
B.C.

25
25
10 1/2

2 50
3 50
3 50
2 50
2 00
2 15
4 75
2 25
2 40
2 75
3 50
5 50
5 00
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11 00
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4 50
12
21 1/2
21 1/2
2 00
2 00

MANITOBA MARKETS.

WINNIPEG, Aug. 22, 1898.

THERE is no change in the grain situation since last writing. The weather has been absolutely perfect for the ripening of grain. Prof. Foster predicted a cold wave for the 20th, but it proved the third hottest day of the season. The number of points at which cutting has commenced are, of course, increasing daily. The tension as to possible damage by frost is beginning to be relieved, although it will be fully two weeks, if not more, before all danger is over.

The perennial question of Ontario and British Columbia fruit is again with us. The fruit is arriving, as usual, in a most unsatisfactory condition. Your correspondent saw a carload of tomatoes and pears, in baskets, unloaded Saturday afternoon. The baskets had been piled one upon another and jammed down so tightly, with no passage for the air, that the whole layer of fruit on the top of each basket was all spotted and spoiled. Why Ontario fruit growers continue to pack in this way is a mystery. They have the example of the California fruit growers before them, with their beautifully arranged and carefully iced cars, packed so that the fruit is not crushed, and strapped firm to prevent jostling, and with plenty of air space between the cases. Crawford peaches taken out of one of these cars 19 days after leaving California were in perfect condition. The majority of the dealers here would prefer handling Ontario or British Columbia fruit, but the packing at present prohibits all idea of this market being supplied in this way.

Business is steady and very good for the season of the year. There is a good deal of stir in produce and some changes in prices.

BUTTER—Creamery is bringing from 17½ to 18c., the larger number of sales being effected at the latter figure. Some few factories are still inclined to hold. There is no doubt that the prices paid are purely speculative and depend wholly on how soon the dealers get all they want. The present outlook indicates a drop in the English market, and if that occurs there will be a glut in the western market. The same thing applies to dairy butter, which is held at 12½ to 13c., point of shipment, and for which country dealers have paid as high as 15c. Dairy butter is moving freely.

CHEESE—Very firm and factories holding, in some cases, even their June cheese, having refused 8½c. for it.

EGGS—Very firm at 13c., Winnipeg. The quality is improving.

CURED MEATS—Market is without change for the past week. Quotations are: smoked hams, 11½c.; breakfast bellies, 12c.; backs, 11½c.; shoulders, 9½c.; spiced rolls, 10½c.; dry salt long clear bacon, 9¼c.; extra short clear, 8½c.; extra short clear, smoked, 9½c.; shoulders, 9c.; backs, 10c.; lard, pure, 20-lb. pails, \$1.80; compound, \$1.40; American canvassed hams, 11¼c.; breakfast bacon, bellies, 11¼c.; backs, 11c.

DRIED FRUITS—California dried or evaporated fruits are so high that it looks as if the price would be prohibitive. Apricot

(new stock) cannot be sold under 15c. per lb. Pears are fully 2c. higher than last year, and will sell for 11c.; peaches (unpeeled) at 12c. No stocks are on this market yet, and the orders placed are not large, as the feeling seems to be that the goods would not be salable at such high figures. California prunes are also high, but, as the Bosnia crop is very large, it is thought the price of California prunes will not advance much. There is little movement in either dried or evaporated apples.

CURRENTS—Orders have been placed for these goods, but none will arrive before October. California raisins are higher than last year, but Spanish raisins are slightly cheaper. No sale price has yet been fixed for Winnipeg.

NUTS—All nuts are reported higher, and figs are scarce, particularly cooking figs.

TEA—Large shipments of Japan teas have arrived. The price is from 2 to 3c. higher than last year. The quality is about as usual.

PEPPERS—Both white and black remain firm, but cloves have lowered slightly.

CANNED GOODS—Seem somewhat of a problem just now. Several factories in the east have withdrawn their quotations for raspberries, tomatoes and corn from the Winnipeg market. Raspberries are now quoted from \$2.75 to \$3, and large orders were placed by Winnipeg merchants for raspberries before the price advanced. Gallon apples are quoted very high. It is believed here that the very large shipments of both green and evaporated apples to Germany will seriously effect prices here.

SUGAR—Price remains firm at the advance quoted last week. A good deal of German sugar is being sold here.

COFFEE—Market is dull at 9½c. for No. 5 Rios.

GREEN FRUIT—It begins to look as there might be some difficulty in getting all the California fruit wanted for this market, as both plums and peaches have been scarce this week. Prices have stiffened somewhat, though hardly so much as is warranted by the advance in the primary market. We quote: Peaches, \$1.50 per case; pears, in 50-lb. cases, \$2.50 to \$3; plums, \$1.25 to \$1.40, according to variety; apples, Washington, in 50-lb. boxes, \$1.75; Ontario, in barrels, \$3.50; in baskets, 40c.; pears in baskets, 75c.; Concord grapes, 50c. per basket; oranges, \$4 to \$4.50 per case, according to variety; Messina lemons, \$6; bananas, \$2.50 to \$3; watermelons, per dozen, \$3; new dates, 6c. per lb.

PERSONAL MENTION.

W. L. Hunter, of The Eby, Blain Co.'s sampleroom, is holidaying.

Frank Britton has joined the traveling staff of The Eby, Blain Co., Limited.

Col. Davidson, of The Davidson & Hay, Limited, is taking a week's rest at the sea side.

Joseph A. Bird, a member of the firm of E. M. Dadelszen, Bordeaux, France, spent a few days in Toronto last week.

J. T. James, of Bridgeburg, was in Hamilton last week, looking remarkably well. His Hamilton friends were glad to see him.

C. K. Colson, of C. E. Colson & Son,

Montreal, was in Toronto on Tuesday en route home from a business trip to Hamilton, London, etc. He reported business good.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

THE Alpha Chemical Co. reports large shipments of its lines to the wholesale trade in Montreal and Ottawa this week.

H. P. Eckardt & Co. are giving special value on Sultana raisins.

Warren Bros. & Co. have taken into stock a shipment of choice kippered chicken.

H. P. Eckardt & Co. have now in stock new pack strawberries and raspberries.

T. Kinnear & Co. have received a shipment of "Crown" brand lobster, in ½-lb. tins.

The Snow Drift Co. are putting two dainty little oil jugs on the market filled with extract.

The Eby, Blain Co. have another direct shipment of medium pearl tapioca arriving this week.

Lucas, Steele & Bristol have received a few Ontario maps. Same can be had on application.

Lumsden Bros. are opening this week great value in broken Orange Pekoe tea to retail at 25c.

H. P. Eckardt & Co. are offering Port Hope Boston baked beans and baked beans in tomato sauce.

Attention is drawn to the basket-fired Japan tea being offered to the trade by L. Chaput, Fils & Cie.

T. Kinnear & Co. are offering a line of Valencia raisins at \$1 per box for off-stalk, and \$1.25 per box for fine off-stalk.

The Eby, Blain Co. claim that they are offering gem jars below the market to-day, and invite inquiry for quotations.

L. Chaput, Fils & Cie. are now offering Marshall's preserved bloaters, kippered herring and herring in tomato sauce.

Over 400 cases of New York ginger ale were sent out by W. H. Gillard & Co. last week, and almost every order a repeater.

Lumsden Bros. are particularly well pleased with their Toronto venture, and are talking of purchasing a warehouse there.

Assorted soups, to retail at two for 25c., are in stock with Warren Bros. & Co.; also a shipment of "Empress" salad dressing.

The Alpha Chemical Co. would like to remind buyers that it has added the household ammonia and liquid blackings of all kinds.

"Kiji" tea, new season's goods, will be in stock with Lucas, Steele & Bristol this week in bulk and 5 and 1-lb packets—quality equal to that of last year.

The sale for Boston Laundry starch and Toledo corn starch is 100 per cent. greater this month than last. The outlook on the corn crop is that if rain does not come to the corn belt of Ohio, Illinois and Indiana very soon the price of corn will advance materially.

A Combination of Fine Goods



JUST RECEIVED:

Marshall's Preserved Bloaters.
 Marshall's Kippered Herrings.
 Marshall's Herrings in Tomato Sauce.
 Armour's Baked Beans in Tomato Sauce, 1-lb., 2-lb.
 and 3-lb. tins.

Williams Bros. & Charbonneau, Detroit.

Mrs. Jones' Baked Beans in Tomato Sauce, 1-lb., 2-lb.
 and 3-lb. tins.
 Mrs. Jones' Catsup, pints and half-pints.
 Yankee Catsup, pints.
 Williams Bros. & Charbonneau Sweet and Sour Mixed
 Pickles.
 Williams Bros. & Charbonneau 1-lb. glass Prepared
 Mustard.

*All put up in elegant style—new shape bottles—latest improvements
 in stoppers—the most attractive bottle to put on your shelves—the
 best selling goods in all Canada.*

*To wash down all these delicacies—a small shipment of an extra
 choice Basket-fired JAPAN TEA.*

Ask for samples of it—it is a beauty.

L. Chaput, Fils & Cie.

MONTREAL.

FLOATING GROCERY STORE.

SUMMER visitors and tourists are a considerable source of revenue to many a retail merchant. The latter should do all they can to encourage the organizations being formed to develop this trade—i. e. to bring Americans into Canada for the summer months.

The Muskoka Lake district in Ontario draws hundreds of people every year. There is room for many thousands more. It requires judicious advertising in the United States. It is at present a poor man's resort. It draws a middle class American who often lives cheaper there than at home. We should aim to get the wealthy American who will erect houses costing from \$20,000 to \$100,000 and spend large sums annually, as they do at other places. One New Yorker is reported to have spent already on a place recently purchased in Quebec \$125,000.

In Muskoka, the best and quickest way to get about is by boat. This is the way supplies are transported. There are now two regular "supply boats" on these most attractive waters. One is owned by Hanna & Co., Port Carling, and the other by Homer & Co., Gravenhurst and Rosseau. Both firms are enthusiastic readers of THE CANADIAN GROCER.

Each steamer is a regularly fitted-up grocery store. They do a thriving and steadily increasing trade. Not long ago row boats supplied the demand. Canned and bottled goods have, of course, the chief call. Of these Heinz has the best display, a representative of that firm having personally spent some days at the beginning of the season making inquiry into the class of goods needed. There is a large demand for confectionery. Both firms sell much more on their floating shops during the two months of the Muskoka season than for the whole year in their three land stores. Strange to say, they carry more of Ganong Bros', from St. Stephen, N.B., than any other make. Stower's, Rose's and Montserrat lime juice seem to take a prominent place. Each boat also carries a good stock of packet teas, every one of which bears a Ceylon brand, showing the popularity which this British grown, machine-made tea has attained in this country. Each supply boat has also a butcher's shop attached, the space being leased to local butchers.

Everything is as clean, sweet and attractive as if sold from the best city grocery.

THE WORLD'S APPLE CROP.

M. H. Petersen & Co. have issued their estimate of the world's apple crop. They report the crop in Great Britain is heavier than last year. In Spain and Portugal early varieties are rather light, but later varieties will be heavier. There will be a fair crop

of late varieties in France and Belgium. The crop in Holland and Germany will not be large, except the earlier varieties in Holland, which are heavier.

In the New England States, including Maine and New York, the crop will be about one-half the average, and the quality will be most inferior. Virginia, Maryland, Pennsylvania and Kentucky crops will be about one-third the average. Missouri, Kansas, Arkansas, Illinois and Indiana crop will be considerably less than last year. Michigan, California, Colorado and Oregon will likely produce more than last year.

The Nova Scotia crop is expected to be a fair one. The shipments are estimated this year at over 200,000 barrels.

In Ontario, east of Toronto, there will not be as many as last year, but west of Toronto the general estimate is that there will be many times more than last year.

Much of the crop in Ontario, as well as that of the New England States, is of inferior quality. It is hoped that Canadian shippers will not make the mistake of shipping inferior apples, the result of which must prove disappointing and even prejudice the sale of apples of good quality. The consumer in Great Britain does not object to pay a fair price for apples of good quality, but apples of inferior quality are not wanted.

The prospects are that the fall varieties will not be required in Great Britain, except in very moderate quantities, as their apples and those from the continent will almost answer their requirements until our winter apples are ready for shipment. It is, however, quite possible that the United States may require some of our fall varieties of good quality.

TRADE CHAT.

D. GILLESPIE, general merchant, Stayner, Ont., is taking advantage of the summer quietness in business to visit Chicago.

Wiarion, Ont., is dealing with a Toronto manufacturing company who employ about 20 hands all the year, with a view to having them locate in that town.

The first carload of fruit over the Grand Trunk for the Eastern Provinces consisted of 12 tons of grapes, peaches, pears, plums and apples from C. P. Carpenter & Sons, Winona. It was shipped last week.

J. J. Holland, formerly an employe in the grocery department of McArthur & Harper, Kamloops, B.C., has opened out as grocer at the corner of Victoria street and Third avenue, Kamloops.

Our exports during the first seven months of this year show a decrease of \$6,313,847 as compared with the corresponding period of last year, while our imports have in-

creased by \$10,538,224.—London, Eng., Daily Mail.

At the meeting of the creditors of The Queen Biscuit Co., St. John, N.B., on Thursday last week, J. F. Merritt and I. H. Northrup were appointed inspectors. The liabilities of the estate are over \$20,000, the assets about \$7,500.

Chatham, Ont., is likely to have an evaporating factory started there soon. W. H. Tighe, a grain buyer of that town, is said to be completing arrangements for a factory to evaporate 1,000 bushels per day, and a Belleville expert, Mr. Graham, who was thinking of commencing operations in Wallaceburg, has, according to The Chatham Banner, decided to start in Chatham, if he can secure enough apples in the vicinity of that town.

CANADA'S COMMERCIAL AGENTS.

Following is the correct official list of Canada's commercial agents:

J. S. Larke, Sydney, N.S.W., agent for Australasia.

G. Eustace Burke, Kingston, Jamaica, agent for Jamaica.

Robert Bryson, St. John, Antigua, agent for Antigua, Montserrat and Dominica.

S. L. Horsford, St. Kitts, agent for St. Kitts, Nevis and Virgin Islands.

Edgar Tripp, Port of Spain, Trinidad, agent for Trinidad and Tobago.

C. E. Sontum, Christiania, Norway, agent for Sweden and Denmark.

D. M. Rennie, Buenos Ayres, Argentine Republic, agent for Argentine Republic and Uruguay.

In addition to their other duties, the undermentioned will answer enquiries relative to trade matters, and their services are available in furthering the interests of Canadian traders:

J. G. Colmer, 17 Victoria street, London, S.W. England.

Thomas Moffatt, 16 Church street, Cape Town, South Africa.

G. H. Mitchell, 15 Water street, Liverpool, Eng.

H. M. Murray, 40 St. Enoch square, Glasgow, Scotland.

Harrison Watson, curator Imperial Institute, London, England.

The above appears in a newspaper which claims to be in touch with the Canadian Department of Trade, and is, no doubt, authentic.

We have frequently pointed out the need of sending more business men to Parliament, and fewer professional men. We are a commercial people. We live by trade, whether we are farmers or merchants. The above list shows that our Governments—Liberal and Conservative—fail to grasp the business situation. Our best market is the United Kingdom. The possible sale of our goods in the other countries mentioned above is infinitesimal, compared with the British consumption. Yet, we engage men and send them to these unimportant centres to develop a demand for Canadian goods, while our Governments neglect to do the same in our most important markets.

THE SAUCIEST OF SAUCES.

PATERSON'S

possesses a peculiar fluency, and is more generally used than other

SAUCES.



Paterson's Worcester Sauce is the best value on the Market.

PREPARED BY—

R. PATERSON & SONS, GLASGOW.

Manufacturers of the celebrated "PATERSON'S CAMP COFFEE ESSENCE," and "PATERSON'S 'EUREKA' PICKLES."

Agents:—

ROSE & LAFLAMME, MONTREAL.



Pickles.

Those who try them will order Heinz's Baked Beans with Tomato Sauce of you the second time. It will pay you to push them.

Others of our Popular Specialties are:

- Tomato Chutney Evaporated Horse Radish
- Tomato Ketchup Tomato Soup
- Baked Beans with Tomato Sauce

For sale by—

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--

PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The **GENUINE** always bear this Keystone trade-mark.



BE SURE

When you order Potted Cheese that you get



The Package is Handsome.
The Cheese is the Best.

CIGARS

There is profit in selling cigars, if you handle popular and reliable brands. There is money in selling

J. Bruce Payne's Cigars

because every smoker knows them, and those who have tried them once, want them again.

Write us for particulars.

J. Bruce Payne - Granby, Que.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

NORMAN McLEOD, general merchant, Charles Cove, Nova Scotia, is offering to compromise at 50 cents on the dollar.

J. A. Bussiere, grocer, Quebec, is offering 35 cents on the dollar.

Wm. F. Watson, grocer, Warren, Ont., has assigned to J. M. McNamara.

R. J. Tinning, general merchant, Regina, Man., has assigned to W. S. Rough.

The Montreal Excellence Cigar Co., Montreal, has assigned to Kent & Turcotte.

PARTNERSHIPS FORMED AND DISSOLVED.

Bertrand & Mercier, cheesemakers, Ireland, Quebec, have registered partnership.

Copartnership has been registered by A. P. Lewis only, under the style of Sheldon, Lewis & Co., grocers, Yarmouth, N.S.

Loan Martineau and Joseph A. Richard have registered a partnership under the style of L. Martineau & Co., wholesale confectioners, Montreal.

SALES MADE AND PENDING.

J. W. Vaughan, grocer, Wolfville, N.S., has sold out.

The assets of Decary Freres, grocers, Montreal, are to be sold.

The stock of Hector Hudson, general merchant, St. Angele, Que., has been sold.

The stock of H. E. Bourdon, grocer, Montreal, has been sold at 40c. on the dollar.

J. H. Fisher, grocer, flour and feed dealer, Kingston, Ont., is advertising his business for sale.

C. H. Clements, general merchant, Liverpool, N.S., is advertising his business for sale.

The stock of D. McIntosh, general merchant, Dauphin, Man., has been sold to T. Finkelstein, at 70c. on the dollar.

CHANGES.

Martin Phelan has commenced business as tobacconist in Quebec.

E. Blong & Son, grocers, Toronto, have sold out to W. H. Blewett.

L. Fortin, fruit and fish dealer, Vancouver, has gone out of business.

J. E. Vanderburgh, grain dealer, Thornedale, Ont., has sold out to E. Tolton.

G. E. Wallace & Co., butter dealers, Halifax, have sold out to the Acadia Dairy Co.

The St. Laurent Tobacco Co., St. Laurent, Que., has obtained charter of incorporation.

Daley & Co., grocers and liquor dealers, New Glasgow, N.S., has sold out to John R. Smith.

Thomas Nicholson, manufacturer of soda water, etc., St. Catharines, Ont., has been succeeded by W. H. Tyson.

Freeman Small, general merchant, Tiverton, N.S., has registered consent for his wife, Lizzie Small, to do business in her own name.

FIRES.

John Harrington, manufacturer of cider, Toronto Junction, has been burned out.

D. J. Jamieson & Son, general merchants, Vankleek Hill, Ont., has been burned out.

DEATHS.

Murdock McPherson, general merchant, Mabou, N.S., is dead.

A. N. Cunningham, general merchant, Antigonish, N.S., is dead.

BETTER THAN TRADING STAMPS.

A Chicago electric company builds a machine something on the principle of a cash register. It provides a method of giving five per cent. rebate to the customer that possesses many advantages over the trading stamp scheme. It has sixteen keys, representing various amounts, from twenty-five cents to six dollars. The cashier, upon receiving payment for any purchase, presses down the key which represents the amount of the purchase. The device is such that the twentieth strike of each key rings an electric gong. When this gong rings the money is refunded, with the purchase, to the purchaser. Thus the merchant gives away every twentieth purchase at fifty cents, at one dollar, etc. Some dealers using it place an immense gong on the street, connected by wire with the indicator on the inside, and when a customer receives a gift the fact is proclaimed for a block up and down the street.—Advertising World.

"SMOKING" TO "CURE" IT.

At Southwark police court, yesterday afternoon, Inspector Ashdown asked Mr. Paul Taylor to condemn some tons of Canadian bacon lying at Cotton's wharf. It being inconvenient to bring so large a quantity to the yard of the court, the magistrate proceeded to the wharf and inspected the bacon.

Dr. Younger, medical officer, said the bacon was wet, green, putrid and unfit for human food, but that a great deal of it was not in such a bad condition, and some might be fit for food after having been smoked.

It was arranged that the smoking process should be conducted by instalments.

At the end of the week, the magistrate is to make an order for destroying all the condemned bacon.—Star, London, Eng., August 11.

[Remarks: This is the bacon referred to in last week's issue, which had been damaged through the stranding of the steamer on which it had been shipped.—Editor, CANADIAN GROCER.]

CANADA'S BIG DISPLAY.

IN the International Hall at the Trans-Mississippi Exposition, Omaha, the largest exhibit is that of the Dominion of Canada. It occupies 5,000 feet of floor space and 6,000 feet of wall space, covered with the best the country can produce. It is an agricultural, mineral, forestry and dairy exhibit combined. The location is first-class, taking in the main entrance to the building. C. H. Myers, commissioner from the Dominion of Canada, is in charge, assisted by W. V. Bennett, the resident Canadian agent, and his daughter, Miss June Bennett. The exhibit is viewed by ninety per cent. of the Exposition visitors, a vast proportion of whom are astonished by the great showing of the country's resources here made. Wheat that grades "No. 1 hard northern," and is produced to the amount of thirty-eight to forty-five bushels per acre all through the Dominion is the principal agricultural product shown.

The lumber exhibit is interesting as well as instructive, both on account of the numerous samples and the character of the exhibits. There are some oak, pine, poplar, birch, hickory, walnut, maple, cedar, and a score of other varieties of the woods of the forest. One of the most interesting is a slab cut from a log of hard pine. It is six feet across, and Mr. Myers vouches for the statement that the tree from which this plank came measured 150 feet to the first limb.

A great showing of apples, pears, plums and other fruits is also made.

In grasses there is no end to the display. There are all of the varieties grown in the United States, both tame and wild, and the assertion is made that some of them produce as high as three tons per acre.

In the centre of the court is the mineral display. Three large cases are filled with rich specimens of gold, silver, copper, lead, zinc, tin, iron and other metals from the gray sulphates to the most beautiful and delicate forms of crystallizations.

The low railroad rates now in force make it possible for many Canadians to visit the Omaha Exposition.

MONEY WEIGHT SCALE.

Computing or money weight scales are getting more popular every day with the grocers. Mistakes are not made in calculating the price of the goods and the weight and price is given at the same time, so that a boy can weigh on them as well as an expert with a big bump of calculation on his head. The scales will last a life time and are beautifully finished. C. Wilson & Son, of the Toronto Scale Works, Toronto, are the manufacturers.

NOTICE.

Great Reduction

in prices of
Standard Brands
of

SMOKING TOBACCOS

Something Good
Sterling
Royal Oak
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.



EMPIRE TOBACCO CO.

... Granby, Que.

See Prices Current.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

TORONTO SPECIAL MACHINERY CO.
Manufacturers of
TEA, COFFEE,
SPICE and FLOUR MIXERS
154 Spadina Avenue, Toronto.

The "Perfection" is the latest Tea Mixer on the market. Will be sent on trial to any responsible dealer.



SEALED TENDERS addressed to the undersigned, and endorsed "Tender for Supplementary Outlet, Lake Manitoba," will be received at this office until Monday, 12th September next, for the excavation of a supplementary outlet for increasing and regulating the outflow of the waters of Lake Manitoba through Fairford River, according to a plan and a specification to be seen at the office of W. F. Gouin, Esq., Resident Engineer, Winnipeg, Man., and at the Department of Public Works Ottawa.

Tenders will not be considered unless made on the form supplied and signed with the actual signatures of tenderers.

An accepted bank cheque, payable to the order of the Minister of Public Works, for four thousand dollars (\$4,000.00), must accompany each tender. The cheque will be forfeited if the party decline the contract or fail to complete the work contracted for, and will be returned in case of non acceptance of tender.

The Department does not bind itself to accept the lowest or any tender.

By order,
E. F. E. ROY,
Department of Public Works, Secretary.
Ottawa, August 5th, 1898.

Newspapers inserting this advertisement without authority from the Department will not be paid for it.

(35)

FANCY ↔ **MOUNT ROYAL MILLS**
INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACE
POLISHED
IMPERIAL SEETA
IMPERIAL GLACE

D. W. ROSS CO.
Agents

RICES

SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints..... \$2 75 per doz.
Apollinaris bottles, splits 1 00 per doz.

Order through wholesale Druggist or Grocer.

E. FIELDING, Agent
34 Yonge St., TORONTO

DON'T BUY

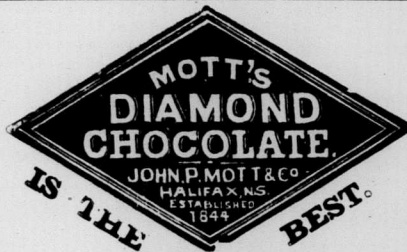
— YOUR —

JAPAN TEAS

until you see samples of "Golden Leaf" in the hands of our travelers.

We can assure our friends of the same satisfaction in the future as in the past.

GEORGE FOSTER & SONS
BRANTFORD, ONT.



ASK FOR
MOTT'S

THE BEST ARTICLE

your customer can use is the best article you can sell. If you supply your customers with satisfaction-giving Silverine Paste Stove Polish you'll hold their trade. More profit for you and more better polish for your customers in Silverine than in any other polish made.

The Silverine Mfg. Co. - Montreal.



you a substantial profit. Sells for 25c. per bottle. For sale by all Wholesale Druggists and Grocers throughout Canada. Hires' Carbonated Rootbeer in stock. Also Bush & Co.'s High-Class Essential Oils, Flavoring Essences, etc., always in stock.

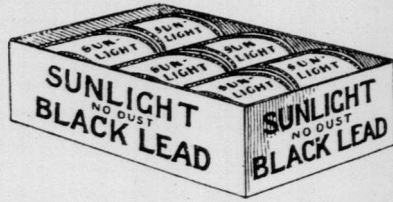
W. P. DOWNEY

Sole Agent for Canada.

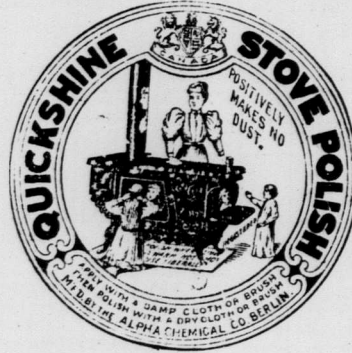
20-20 1/2 St. Peter Street, MONTREAL, P.Q.

Hires' Rootbeer

Should be in every home, in every office, in every workshop. A temperance drink, more healthful than ice water, more delightful and satisfying than any other beverage produced. A money-maker for the retailer, and allows



These are the only goods of their kind that score 100 points perfection with the Retail Dealer and Consumer. Well advertised, need no talking up, Consumers know them all over Canada. Sold by the wholesale trade in Montreal, Ottawa, Toronto, London, Hamilton, Brantford, Etc.



Manufactured by **The ALPHA CHEMICAL CO., - Berlin, Canada.**

Eddy's Standard

Automatic, Self-opening, Square-bottomed

Grocery Bags

Are now offered in

Open Competition

With the old style, obsolete, put-your-hand-in-to-open-bag.

Write for Lists, Discounts, Terms, and Delivery, to

THE E. B. EDDY COMPANY, LIMITED

Hull, Montreal, Toronto, Quebec, Hamilton, London, Kingston,
Halifax, St. John, N.B., Winnipeg, Vancouver, Victoria, St. Johns, Nfld.



GRAND MOGUL Tea

Sales increasing by leaps and bounds, proving that the best tea wins. Handsome cabinets sent with first case to exhibit the tea, and a fine blackboard to help you advertise it.

T. B. ESCOTT & CO. Wholesale Grocers, **LONDON, ONT.**

A 1 QUALITY

The highest grade of
TABLE OLIVE OIL
ever imported into Canada.



*



RAE'S FINEST SUBLIME OLIVE OIL

Quarts, per dozen - \$5.50
Pints, per dozen - 3.25
Half-pints, per dozen 2.00
Gallons, Finest Sublime 2.50
Gallons, Sublime - 2.25

Write for sample
lot and you
will REPEAT.



The Best Quality in Jams, Jellies and Marmalades

Is known
as . . .

Southwell's Pure Fruit

Experienced Manufacture.

Honest Value in every Jar.

Will bring New Customers to your Store.

FRANK MAGOR & CO., 16 St. John Street, MONTREAL

Current Market Quotations for Proprietary Articles.

Aug. 25 1895.
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not serve them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
10, in 4 doz. boxes	2 10
2, in 6 "	80
12, in 6 "	70
3, in 4 "	45
Patent tins, 3 doz. in case	3 00
4 doz. tins, 3 "	2 40
4 doz. tins, 4 "	1 10
4 doz. tins, 1/2 "	14 00
Diamond— W. H. GILLARD & CO.	
4 lb. tins, 2 doz. in case	per doz. 1 20
1 lb. tins, 3 "	90
1 lb. tins, 4 "	60
THE F. F. DALLEY CO.	
Swiss Cream, 1/4 lb. tins, 4 to 6 doz. cases	per doz. \$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55

1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1 1/2 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER	
1/4 size, 5 doz. in case	40
1/2 " 4 " " "	75
3 " 3 " " "	1 25
1 " 2 " " "	2 25

BIRD SEEDS

BART. COTTAM & CO.	
"Cottams," with Patent Bird Bread	0 07
Warbler, with Song Restorer	0 05 1/2
Belgian, with Bird Improver	0 05 1/2
International, with Bird Treat	0 05 1/2
German X, with Cuttlefish Bone	0 04 3/4
German, with Cuttlefish Bone	0 04 3/4
London Bird Seed, bulk 25 lb. cases	0 04 1/2
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2

NICHOLSON & BROCK.	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
Bird sea-gravel, 5c. " 48 " "	0 03

BLACKING.

P. G. FRENCH BLACKING	
No. 4, 1/4 grs. tins	\$4 00
" 6, 1/2 " "	4 50
" 8, 3/4 " "	7 25
" 10, 1 " "	8 25
" 10, Jet Enamel	8 25
THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " "	3 60
No. 3 " "	4 50

No. 5 Spanish Blacking, 1/4 gross cases	per doz. 7 20
No. 10 " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.	
Shoe Dressing—in 1/4 gross cases	Per Gross
French Oil in 3-doz. cases	\$ 22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination	12 00
Moody's Ox Blood	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

Shoe Blacking—in 1/4 gross cases	9 00
Reliable French Blacking, No. 5	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00

Alpha Metal Polish No. 2	per gross. 9 00
--------------------------	-----------------

Stove Polish—	
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	
Sunlight Lead Bar 6's	2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/4 gross cases	10 30
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	14 40
1/4 gross cases	
Quickshine Pipe Varnish	12 00
1/4 gross cases	
pressed top tins.	

BLACK LEAD.	
Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	

STOVE POLISH

SUNLIGHT STOVE POLISH	
DUSTLESS, LABOR SAVING. BEST IN THE WORLD.	
RAISING SUN STOVE POLISH	
For durability and for cheapness this preparation is truly unrivalled.	
Per gross	
Rising Sun, 6 ounce cakes, half gross boxes	\$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, 1/4 gross boxes	10 00
Sun Paste, 5c. size, 1/4 gross boxes	5 00

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that first help

T.



BENSON'S

Canada Prepared Corn

FOR BLANC MANGE, CUSTARDS, ETC.
NO ADULTERATION.

FORTY YEARS ON THE MARKET
AND QUALITY STILL UNSURPASSED.

"Better order some, it's a great seller."

THE F. F. DALLEY CO.



Tiger Stove Polish, 1/4 gross cases... \$9 00
Stovepipe Varnish, 4 oz. bottles... 1 00
Boston Brunswick Black, 8 oz. bot's... 1 75

Enameline.



No. 4-3 dozen in case... \$4 50
No. 6-3 dozen in case... 7 50

CORN BROOMS

BOECKH BROS. & COMPANY. per doz.
Carpet Brooms—
"Imperial," extra fine, 8, 4 strings... \$3 50
" " " " 7, 4 strings... 3 30
" " " " 6, 3 strings... 3 10
" " " " 8, 4 strings... 3 10
" " " " 7, 4 strings... 2 90
" " " " 6, 3 strings... 2 90

"Standard," select, 8, 4 strings... 2 85
" " " " 7, 4 strings... 2 70
" " " " 6, 3 strings... 2 40
" " " " 5, 3 strings... 2 20

BLUE.

KEEN'S OXFORD. per lb.
Per lb. \$0 17
In 11 box lots or case... 0 16
Reckitt's Square Blue, 12-lb. box... 0 17
Reckitt's Square Blue, 5 box lots... 0 16

CHEWING GUM.

ADAMS & SONS CO. per box
Tutti Frutti, 36 5c. bars... \$1 20
" " (in cream pitcher) 36 5c bars... 1 20
" " (in sugar bowl) 36 5c bars... 1 25
" " (in glass jar) 115 5c pkgs... 3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages... 3 75
Pepsin Tutti Frutti, 23 5c packages... 0 75
Round Pepsin, 30 5c packages... 1 00
Cash Register, 390 5c bars and pkgs... 15 00
Cash Box, 160 5c bars... 6 00
Tutti Frutti Show Case, 180 5c bars and packages... 6 00
Variety Gum (with book in each box) 150 1c pieces... 1 00
Banner Gum (English or French wrappers) 115 1c pieces... 1 00
Flirtation Gum (English or French wrappers) 115 1c pieces... 1 20
Mexican Fruit, 36 5c bars... 0 90
Sappota, 150 1c pieces... 0 75
Orange Sappota, 150 1c pieces... 0 75
Black Jack, 115 1c pieces... 0 75
Red Rose, 115 1c pieces... 0 75
Magic Trick (English or French wrappers) 115 1c pieces... 0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S. per lb.
Case of 14 lbs. each... 0 35
Smaller quantities... 0 37 1/2
CADBURY'S.
Frank Magor & Co., Agents. per doz
Cocoa essence, 3 oz. packages... \$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs. per lb.
Rock Cocoa, loose... 0 40
" " 1-lb. tins... 0 42 1/2
Cocoa Nibs, 11-lb. tins... 0 35
TODHUNTER, MITCHELL & CO.'S.
Chocolate— per lb.
French, 1/4's-6 and 12 lbs... 0 30

Caracas, 1/4's-6 and 12 lbs... 0 35
Premium, 1/2's-6 and 12 lbs... 0 30
Sante, 1/4's-6 and 12 lbs... 0 26
Diamond, 1/4's-6 and 12 lbs... 0 22
Sticks, gross boxes, each... 1 00

Cocoa—
Homeopathic, 1/4's, 8 and 14 lbs... 0 30
Pearl, " " " " " " " " 0 25
London Pearl, 12 and 18 " " " " " " " " 0 22
Rock " " " " " " " " 0 30
Bulk, in boxes... 0 18
Royal Cocoa Essence, packages... per doz 1 40
BENSDORF'S ROYAL DUTCH COCOA.
1/4 lb. tins, boxes 4 doz... 2 40
1/2 " " " " " " " " 4 50
1/2 " " " " " " " " 8 50

Ralston Health Club boxes 6 lbs... 45

CHOCOLAT MENIER.
Vanilla—per lb. 1 case 10-31
Yellow wrapper... \$0 30
Per case... \$0 29
108 lbs to the case... \$20 00
Croquettes—per case, per pkg. \$20 00
9 lbs. of 12 packages... \$20 00

FRY'S. per lb.
Chocolate—
Caracas, 1/4's, 6-lb. boxes... 0 42
Vanilla, 1/4's... 0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs. 0 29
Pure, unsweetened, 1/4's, 6 lb. bxs. 0 42
Fry's "Diamond," 1/4's, 14 lb. bxs. 0 24
Fry's "Monogram," 1/4's, 14 lb. bxs. 0 24
Cocoa— per doz.
Concentrated, 1/4's, 1 doz. in box... 2 40
" " 1/2's, " " " " " " " " 4 50
" " 1 lbs. " " " " " " " " 8 25
Homeopathic, 1/4's, 14 lb. boxes...
1/2 lbs. 12 lb. boxes...

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma... per lb. 0 30
Mott's Prepared Cocoa... 0 28
Mott's Homeopathic Cocoa (1/4's)... 0 32
Mott's Breakfast Cocoa in tins... 0 45
Mott's No. 1 Chocolate... 0 30
Mott's Breakfast Chocolate... 0 28
Mott's Caracas Chocolate... 0 40
Mott's Diamond Chocolate... 0 23
Mott's French-Can. Chocolate... 0 18
Mott's Navy or Cooking Chocolate... 0 28
Mott's Cocoa Nibs... 0 35
Mott's Cocoa Shells... 0 05
Vanilla Sticks, per gross... 0 90
Mott's Confectionery Chocolate. 0 21 0 43
Mott's Sweet Chocolate Liquors. 0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz... \$3 75
Cocoa Essence, 1/2 lb. tins, per doz... 2 25
Soluble Cocoa, No. 1 bulk, per lb... 0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb... 0 25
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb... 0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb... 0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—
1/2 lb. Packages, 15 or 30 lb. cases... 0 27
1/4 & 1/2 lb. " " " " " " " " 0 27
1/4 " " " " " " " " 0 28
1/4 " " " " " " " " 0 29
1/4 " " " " " " " " 0 29
1/4 & 1/2 " " " " " " " " 0 30
1/8 " " " " " " " " 0 30
Bulk— Brls.
White Moss, 10, 15 or 20 lb. 0 18
Feather Strip, " " " " " " " " 0 20
Ribbon, " " " " " " " " 0 18
Special Shred, " " " " " " " " 0 16
Macaroon, " " " " " " " " 0 16
Crown Desic'd, 12, 20 25 " " " " 0 16
Special, " " " " " " " " 0 15

STANDARD COCOANUT MILLS.

Feather strips... 18 21
Cream shredded... 17 20
Standard... 15 18
Macaroon... 15 17
Desiccated... 14 16
Shavings, in packages... 16 18
Cream shredded, 1/4 lbs... 25
" " 1/2 lbs... 28

THE TRADE BUILDERS OF B.C.

ARE
KELL & MORRIS' GOLD MEDAL BRANDS
 PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels
 We guarantee the purity of our manufactures. Works: VICTORIA, B.C.

FOX'S GELATINE Always Trustworthy.
 ESTABLISHED 1725.

Agents for Canada:
 C. E. COLSON & SON, Montreal.
 D. MASSON & CO., Montreal.
 ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

THE MOST NUTRITIOUS COCOA.

EPPS'S
 GRATEFUL—COMFORTING
COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

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The Toronto Patent Agency
 Limited
TORONTO, ONT.

BUTTER
TUBS

with:
 "Wire or Wooden"
 HOOPS

In Spruce, ASH or Tin
 LINED.

Made in 10, 20, 30, 50 and 70-lb. Sizes.

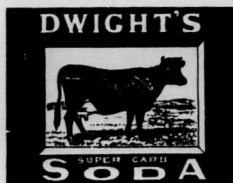
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 TO..

Boeckh Bros. & Company
Toronto, Ont.

Manufactured by
 The Wm. Cane & Sons Mfg. Co., Limited,
 Newmarket.

It Sometimes Happens

COW BRAND



when you are very busy a customer comes in for 5 or 10c. worth of soda. Well, it takes as much time to weigh and dig out of the keg as it does to sell a dollar's worth of something else. When you have "Cow Brand Soda" in stock all of this unnecessary trouble is done away with. It is packed in all saleable size packages.

JOHN DWIGHT & CO., Manufacturers.

For sale by all wholesale Grocers in Canada.

A fortune will be spent this season to thoroughly advertise Monsoon ^{Indo Ceylon} Tea in every city, town and hamlet throughout Canada, and thousands of packages of Monsoon are giving trial—proof everywhere that it is the nectar among teas. It will pay you to handle Monsoon—because it is the best of the best advertised teas.

The Monsoon Tea Co.
 7 Wellington St. W., Toronto.



"The Scrubbers are Coming"

That great army of household workers (the women) are homeward bound from the summer vacation. Dust and dirt are going to catch it **now!** Think of the Brooms and Brushes they'll need—they'll want the best they can get for the money they pay. Are you stocked up for the onslaught?

Boeckh's Brooms and Brushes pay a grocer a good clean profit, and they never fail to satisfy. Our illustrated book will help you to decide—send for it, it's free

Boeckh's Brooms and Brushes.

BOECKH BROTHERS & COMPANY, Mfrs.
 Toronto, Ont.

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CHEESE.



MACLAREN'S IMPERIAL. Per doz.
Large size, cases 1 doz. \$9.00
Medium size, cases 1 doz. 8.50
Small size, cases 2 doz. 8.00
Individual, cases 2 doz. 1.00

MILLER'S PARAGON. Per doz.
Large size, cases 1 doz. \$8.00
Medium size, cases 1 doz. 4.50
Small size, cases 2 doz. 2.40



CLOTHES PINS.

ROECKH BROS. & CO.
Clothes Pins (full count), 5 gross in case, per case 0.65
4 doz. packages (12 to a case) 0.75
6 doz. packages (12 to a case) 1.00

COFFEE.

JAMES TURNER & CO. per lb.
Mecca 0.34
Damascus 0.30
Cairo 0.40
TODDENTER, MITCHELL & CO.'s
Excelsior Blend 0.33
Bourbon Blend 0.31
Our Own 0.30
Jersey 0.28
Laguaya 0.25
Rajah Blend 0.21
Mocha and Java 0.32
Old Government Java 0.30 0.32 0.34

EXTRACTS.

Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors \$2.00
Dalley's Tropical Extracts, 2 oz. bottles all flavors 0.75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors 1.25

Crown Brand (Robert Greig & Co.)—
1 oz. Bottle, per doz. 0.90
2 1/2 " " " 1.50
4 " " " 2.00
8 " " " 3.00
4 " " " Glass Stopper 6.00
8 " " " 7.50

P. G. FLAVORING EXTRACTS
8 oz. Glass Stopper bott. \$6.00
4 oz. " " 4.00
3 oz. Plain bottles 5.00
4 1/2 oz. Cabinet bottles 2.00
2 oz. Bottles 1.80
1 oz. " 1.20
Per gallon 7.00
Per pound 1.00

FOOD.

ROBINSON'S BARLEY AND GROATS. per doz.
Patent Barley, 1/2 lb. tins 1.25
" 1 lb. tins 2.25
" Groats, 1/2 lb. tins 1.25
" 1 lb. tins 2.25
DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS. per doz.
Buckwheat Flour, 2 1/2 lb. packages, 3 doz. in case 1.20
Pancake Flour, 2 lb. packages, 3 doz. in case 1.20
Tea Biscuit Flour, 2 lb. packages, 3 doz. in case 1.20
Graham Flour, 2 lb. packages, 3 doz. in case 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases 1.20

GELATINES.

COX'S
1 quart size, per doz. 1.15
2 quart size, 2.30
INDURATED FIBRE WARE. THE E. B. EDDY CO.
1/2 pail, 6 qt. \$3.35
Star Standard, 12 qt. 3.80
Milk, 14 qt. 4.75
Round-bottomed fire pail, 14 qt. 4.75
Tubs, No. 1. 13.30
" 2. 11.40
" 3. 9.50
Fibre Butter Tubs (30 lbs) 3.80
Nests of 3. 2.85

Keelers No. 4 8.00
" 5 7.00
" 6 6.00
" 7 5.00
Milk Pans 2.65
Wash Basins, flat bottoms 2.65
" round bottoms 2.50
Handy Dish 2.25
Water Closet Tanks 17.00
Dish Pan, No. 1 7.60
" 2. 6.20
Barrel Covers and Trays 4.75
Railroad or Factory Pails 4.75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

Orange Marmalade 1.50
Clear Jelly Marmalade 1.80
Strawberry W. F. Jam 2.00
Raspberry " 2.00
Apricot " 1.75
Black Currant " 1.85
Other Jams " 1.55
Red Currant Jelly 2.75
(All the above in 1 lb. clear glass pots)



P. G. JELLY POWDER.
Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves-foot and grape fruit, 3 doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate 2 doz. cases, \$1.25 per doz.
Lemon, white, pink, canary and Kerneline, 2 doz. cases, \$1.00 per doz.

LICORICE.

YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb. \$0.40
Fancy boxes (36 or 50 sticks) per box 1.25
" Ringed" 5 lb. boxes, per lb. 0.40
"Acme" Pellets, 5 lb. cans, per can. 2.00
"Acme" Pellets, fancy boxes (40) per box 1.50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can 2.00
Licorice Lozenges, 5 lb. glass jars 1.75
" 5 lb. cans 1.50
"Purity" Licorice, 200 sticks 1.45
" 100 sticks 0.73
Dulce, large cent sticks, 100 in box 0.75

MINCE MEAT.

Wetthey's Condensed, per gross, net \$10.80
per case of 3 doz., net 2.70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., 1/4 lb. tins 5.40
" 1/2 lb. tins 2.50
" 1 lb. tins 5.00
In Jars—
Durham, 4 lb. jars, per jar 0.75
" 1 lb. " 0.25
F. D., 1/4 lb. tins 0.85
" 1/2 lb. tins 1.45

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.) per gross.
Pony size \$7.50 Beer Mug 16.20
Small Med. 7.50 Tumbler 11.50
Medium 10.80 Cream Jug 21.00
Large 12.40 Sugar Bowl 22.00
Spoon 18.00 Caddy 28.00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb. 0.25
Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz. 2.00
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz. 1.00
Dalley's Superfine Durham Mustard bulk, per lb. 0.12
1/2 lb. tins, 4 doz. in case, per doz. 1.20
1/2 lb. tins, 2 " 1.20
1 lb. jars, per doz. 2.40
4 lb. " 7.80
1/4 lb. glass tumblers 0.75
Jersey Butter Color, 2 oz. bottles, per doz 1.25
1 gallon tins, per gal. 2.50
Celery Salt, 2 oz. bottles, silver tops, per doz. 1.25
Curry Powder, 2 oz. bottles, silver tops, per doz. 1.25

PICKLES—STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints) 2.30
Corked (pints) 1.90



SILVERINE. Per gross.
No. 1 size, \$4.85
No. 2 size, 5.51
No. 3 size, 6.60

SODA—COW BRAND.

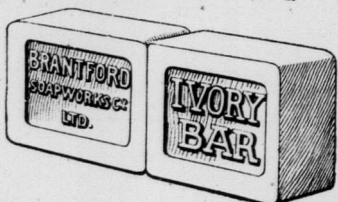


Case of 1 lbs. (containing 60 pkgs.) per box, \$3.00
Case of 1/2 lbs. (containing 120 pkgs.) per box, \$3.00
Case of lbs. and 1/2 lbs. (containing 30 packages) per box, \$3.00
case of 5c. pkgs. (containing 96 pkgs., per box, \$3.00

SOAP.



1 box and less than 5 boxes and upward, 4.00
5 boxes and upward, 4.00
Freight prepaid on 5 box lots.



BRANTFORD SOAP WORKS CO.
Ivory Bar" is put up in 1 lbs., 2 1/2-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11 1/2 oz. each, 100 in box.
Quotations for "Ivory Bar" and other brands of soap furnished on application.



A. P. TIPPET & CO., AGENTS.
Maypole Soap, colors, per gross, \$12.00
Maypole Soap, black, per gross, \$8.00
10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.
Laundry Starches—
No. 1 White or Blue, cartons 0.05 1/2
Canada Laundry 0.04 1/2
Silver Gloss, 6-lb. draw-lid boxes 0.07 1/2
Silver Gloss, 6-lb. tin cannisters. 0.07 1/2
Edwardsburg Silver Gloss, 1-lb. chromo package 0.07 1/2
Silver Gloss, large crystals 0.06 1/2
Benson's Satins, 1-lb. cartons 0.07 3/4
No. 1 White, bbls. and kegs 0.04 3/4
Benson's Enamel, per box 3.00
Culinary Starch—
W. T. Benson & Co's Prep. Corn 0.06 1/2
Canada Pure Corn 0.05 1/2
Rice Starch—
Edwardsburg No. 1 white, 1-lb. cart. 0.09 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps. 7 1/2

KINGSFORD'S OSWEGO STARCH.



(40-lb. boxes, 1 lb. pkgs., 0.08
SILVER GLOSS 6-lb. boxes, sliding covers (12-lb. boxes each crate) 0.05 1/2
PURE 40-lb. boxes, 1-lb. pack. 0.07
48-lb. " 16 3-lb. boxes. For puddings, custards, etc. 0.07
OSWEGO 40-lb. boxes, 1-lb. CORN STARCH. 0.07 1/2
ONTARIO 38-lb. to 45-lb. boxes, STARCH 6 bundles 0.06
STARCH IN Silver Gloss 0.07 1/2
BARRELS Pure 0.06 1/2

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—
Canada Laundry, boxes of 40 lbs. 0.04 1/2
Finest Quality White Laundry—
3 lb. cartons, cases 36 lbs. 0.05 1/2
Bbls., 175 lbs. cases 36 lbs. 0.04 3/4
Kegs, 100 lbs. 0.04 3/4
Lily White Gloss—
Kegs, extra large crystals, 100 lbs. 0.06 1/2
0.07 1/2
1 lb. fancy cartons, cases 36 lbs. 0.07 1/2
6 lb. draw-lid box 5 in crate, 48 lb. 6 lb. tin enamelled cannisters, 8 in crate 48 lbs 0.07 1/2



Brantford Gloss—1 lb. fancy boxes cases 36 lbs. 0.06
Brantford Cold Water Rice Starch—1 lb. fancy boxes cases 28 lbs. 0.06
Canadian Electric Starch—40 packages in cases 3.00
Celluloid Starch—per case 3.00
Culinary Starch—Challenge Prep. Corn—1 lb. pkgs., boxes 40 lbs. 0.05
No. 1 Pure Prepared Corn—1 lb. pkgs., boxes 40 lbs. 0.06

TEAS.



SALADA CEYLON. Wholesale Retail
Brown Label, 1's 1/2 s. wholesale 20c., retail 25c.
Green Label, 1s and 1/2 s. 0.22 0.30
Blue Label, 1s and 1/2 s. 0.30 0.40
Red Label, 1s and 1/2 s. 0.36 0.50
Gold Label, 1/2 s. 0.44 0.60
Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each 60 1-lb. 0.35
" " 60 1/2-lb. 0.35
" " 30 1-lb. 0.35
" " 120 1/2-lb. 0.36



Ceylon Tea, in 1-lb. and 1/2-lb. lead packets black or mixed.
Black Label, 1-lb., retail at 25c 0.19
" 1/2-lb., " " 0.20
Blue Label, retail at 30c 0.22
Green Label " 40c 0.28
Red Label " 50c 0.35
Orange Label, retail at 60c 0.42
Gold Label, " 80c 0.58
Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages) Wholesale Retail
Red Label, 1-lb. and 1/2 s. 0.35 0.50
Blue Label, 1-lb. and 1/2 s. 0.58 0.40
Green Label, 1-lb. 0.18 0.25
Green Label, " 0.19 0.25
Japan, 1's 0.19 0.25

TOBACCO.

EMPIRE TOBACCO CO.
Foreign—
Royal Oak, 2 x 3, Solace, 8s 0.52
Something Good, rough and ready, 7s 0.53
Louise, 2 x 3, 14s 0.54
Domestic Chewing—
Currency 13 1/2 oz. bars, spaced 9s, (10 1/2 to the lb.) 0.59
Patriot, 2 x 6, Navy 5s 0.41
Old Fox, Na row 13s. 0.44
Free Trade, 8s. 0.41
Snow-hoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.) 0.44
Snowhoe, pound bars, spaced 6s. 0.44
Cut Smoking—
Leader, 9s, in 5 lb. boxes (10 lbs. in case) 0.2

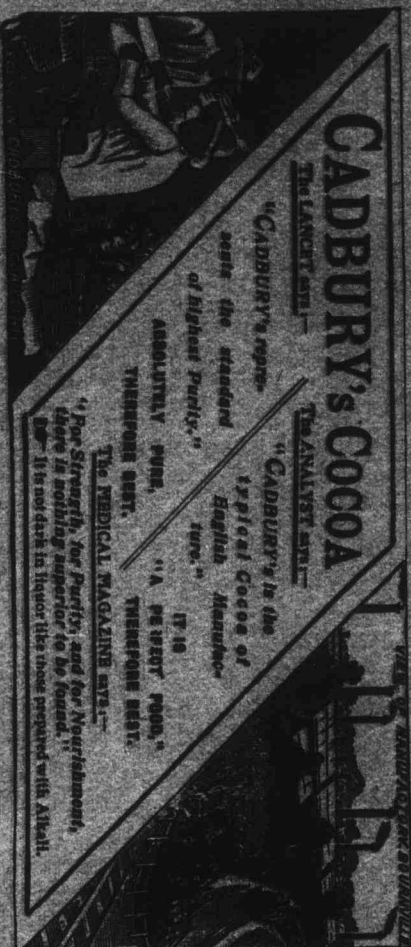
WOODENWARE.

THE E. B. EDDY CO. per doz.
Washboards, Planet 1.60
" XX 1.40
" X 1.25
" Special Globe 1.50
Matches—
5-Case Single Lots. Case.
Telegraph \$3.25 \$3.45
Telephone 3.05 3.25
Parlor 1.30 1.40
Red Parlor 1.50 1.60
Safety No. 1, wall box 1.40 1.50
" No. 2, slide box 2.80 2.90
" No. 3, capital 2.75 2.85
Flamers, slide boxes 2.25 2.35
" wax stems 3.20 3.30
Tiger 2.65 2.85
ROECKH BROS. & CO. Per doz.
Washboards, Leader Globe 1.25
" Improved Globe 1.40
" Standard Globe 1.50
" Solid Back Globe 1.60
" Jubilee (perforated) 1.90

THE CANADIAN GROCER

**GADBURY'S
CHOCOLATES**

ARE
SIMPLY
DELICIOUS
AND ARE
PACKED,
SPECIALLY
FOR
CANADIAN
MARKET.



**GADBURY'S
COCOA**
(Absolutely Pure)

AND
MEXICAN
CHOCOLATE
HAVE
AN
ENORMOUS
SALE
ALL OVER THE
WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 54, 56, 58, MONTREAL.

Goods Well Bought, Are Half Sold.

To buy well, seek the latest prices and information in this special trade press. The Canadian Grocer and Storekeeper, The Dry Goods Review, The Bookseller and Stationer.

Sample Free
McLAREN PUBLISHING CO., Limited,
Montreal and Toronto.

BUY
Star Brand

**COTTON
CLOTHES
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— AND —
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TWINE**

Cotton Lines are as cheap as Sisal or Manila and much better.

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SIX GOLD MEDALS WINE & GEAR
GRIMBLE & CO., Limited, LONDON, N.W. ENG.

The Dry Goods Review



TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? One pointer from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers.

CLIPPING RATES

The Dry Goods Review and \$3.00
The Canadian Grocer

Send for Samples.

THE DRY GOODS REVIEW

TORONTO, . . . MONTREAL

Is Honest Goods and Just
the Thing on Which to
Make or Extend a Busi-
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The Best Grocers make
a point of Keeping it
always in Stock.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ¼-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

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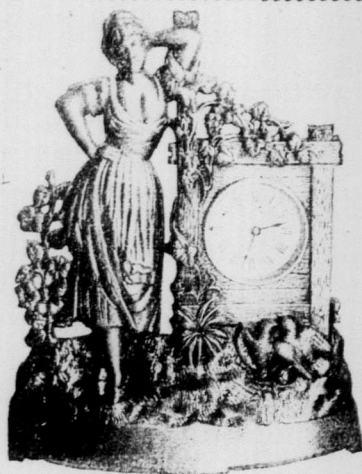
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