

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER

VOL. VIII

TORONTO, AUGUST 17, 1894.

No. 33

Manufacturers by Special Warrant
To Her Majesty THE QUEEN



COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS
INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875
Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 & 78



IF YOU WISH TO INCREASE YOUR TRADE
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ENGLISH BISCUITS

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FINE GOODS OUR SPECIALTY.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCOS.

MUNGC CIGARS, EXCEPTIONALLY FINE.

MADE IN U.S.A. (7 SIZES).

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LARGE SELLER. PAYS WELL. KEEP IT IN STOCK.

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Standard Goods THE Best to Handle

For standards of excellence Lazenby's goods are second to none and stand in the front rank. The cuts below show a few of them.



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These high-grade goods are for sale by leading houses in the Dominion.

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When looking for a good packet tea
Don't forget the old established

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Which for years have given satisfaction. Also ask for samples of our
STANDARD BLENDED TEAS in bulk, to suit any water.
They are unsurpassed for delicacy of flavor and strength.

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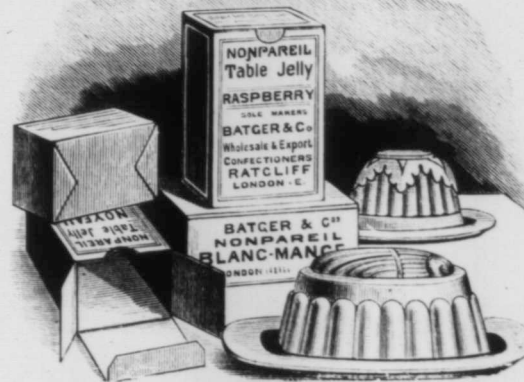
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Don't run chances, when you can have a sure thing. There is a very strong probability that an unknown brand of Condensed Milk won't please your customer, and the probability is just as strong that it will turn him away from you altogether. Then, don't run chances, order our brand from your wholesaler or direct from us.

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The most popular Table Jelly on the market. . . .

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The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your supplies.

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Batty's Nabob Pickles

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Batty's Nabob Sauce
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For sale by Leading Wholesale Grocers.

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FROM INDIA & CEYLON.

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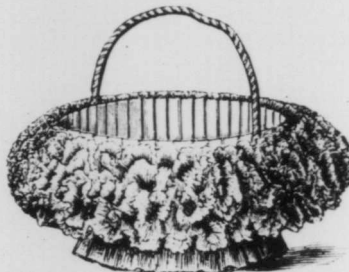
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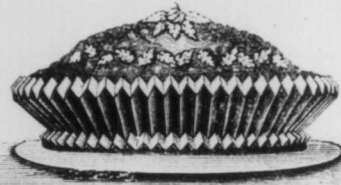
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We are sole agents in Canada for these goods. Samples and prices on application. These Ice Cases are really handsome and are very suitable for dinner parties and receptions of all kinds. They can be used a number of times by replacing the inside cup. Made in large variety of styles ranging in price from \$1.10 to \$3.00 per doz.

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The Collar Expanded

Our latest specialty for the tea trade is a 1-lb. Folding Caddy, on which we have just been granted a patent by the Dominion Government. It is in appearance an exact representation of a regular China tea chest with matting, and as a tea package beats everything on the market for three reasons:

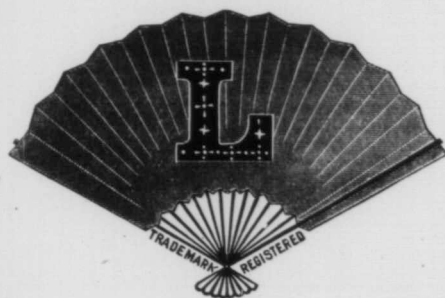
- 1st. Because it is much cheaper than a hand-made box.
- 2nd. Because being a knock-down box it takes up little or no room, and
- 2rd. Because being a machine made box there is no paste or glue to taint the tea, which has been one of the greatest objections to the old style tea caddies.

WRITE FOR SAMPLES AND PRICES.



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We have a full line of Clark's, Fairbank's and Armour's, in 1s, 2s, 6s, 14s.

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ESTABLISHED 1844.

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High-class **JAMS** (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

ORDERS CAN BE BOOKED THROUGH

New Season's Marmalades

Now Ready

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The recognized leading Brand in all the markets of the world.

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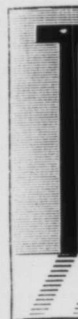
JOHN MOUAT, Northwest Representative, WINNIPEG.

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IS THE NAME OF A BEAUTI-
FUL LINE OF BISCUITS WE
ARE HAVING A BIG RUN ON.

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Vol. VI

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This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly)

TORONTO AND MONTREAL, AUGUST 17, 1894

(\$2.00 per Year) No. 33

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

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WARNING TO SUBSCRIBERS.

We understand there is a man in Winnipeg, named Ostrosser, who claims to be our agent. He has already called upon several of our subscribers, and in one or two cases succeeded in obtaining money. Friends, he is an impostor; he is not our agent, never was, and never will be, so please look out for him. Of course, our journals have now such an enviable reputation that people insist upon working for us whether we like it or not. We don't like it. Mr. John Cameron and F. W. Armstrong are our only authorized agents in Manitoba, Northwest Territories and British Columbia. They are well known and thoroughly trustworthy.

THESE are a great many old business men who look with disdain on the business men of to-day who take a week or two's respite from the cares of mercantile life. "We never took holidays, and I don't think the business men of to-day are any healthier than we were," is in effect what we hear the Past say when it sees the Present skipping about summer resorts or lolling about farms or trout streams. But it overlooks the fact that business then and business now is surrounded by vastly different conditions. Then competition was small and of a live and let live character, now it is large and cut-throat in its character; then the merchant had little mental worry, now he has much. In a word, then a week or more's respite from business was perhaps not

necessary; now it is absolutely so if premature breaking up is to be avoided.

* * *

But even granted that holidays are no more necessary now than a generation ago, that is no reason why the Present should do as the Past did in this respect. The Creator never intended that man's life should be all work and no play, even if He did sentence our first parents to earn their bread by the sweat of their brow. It is only necessary that we should sweat long enough to earn our bread and butter and create a little surplus for rainy days. We are not commanded to work on forever at a treadmill, as some evidently believe. Pleasure is bequeathed to us as well as work, although, and fortunately so, the proportions of the latter exceed the former considerably. If this were not so pleasure would be work and work would be pleasure. Some probably do wish that the latter was the order, but they are lazy people. It is not the slothful merchant or clerk or whatever his avocation may be that needs recreation. He will die of dry rot anyhow, and recreation won't prevent it. It is the live, pushing, energetic man that needs rest and recreation in order that the machinery of mind and muscle may not wear out too soon. But the man who gets away for a spell from the cares and anxieties of business and the sledge-hammer work of every day life, gets something more than rest and improved health. He gets ideas. He rubs shoulders, whether he hies away to the city or the country, with people other than whom he is ordinarily brought into contact with, during the process of which many cobwebs are brushed from him and he gathers new ideas of business, of humanity, of the world; and he comes back to his duties more vigorous in body and in mind, broader in his views and better equipped to fight the

battle of life. Old man, young man, take a holiday.

* * *

The immigration problem of the United States seems to be solving itself. The masses of Europe have learned that the land of the Stars and Stripes is no longer the land flowing with milk and honey that it was supposed to be. Canadians are flocking back again to the land of their birth, and the outgoing steamers from New York are crowded with emigrants, the number leaving during the month of July being nearly 20,000. This is more by over 8,000 than the immigrants who came in during that month. If in these outgoings are included the elements that are threatening the peace of the Republic, our cousins are indeed to be congratulated. Nature frequently does for us what we cannot do ourselves.

* * *

The information that the fish of Norway and Sweden are to be allowed free entry into Cuba, and perhaps Porto Rico, is not pleasant food for reflection for Canada generally and Nova Scotia in particular. In certain lines of fish the Spanish West Indies are our best customers. The fiscal year ending June 30, 1893, for instance, that part of Spain's domains took of Canadian cod fish, including haddock, ling and pollock, dry and salted, 207,080 cwt., valued at \$865,552. Our next best customer in this respect was British West Indies, with 178,337 cwt., valued at \$767,737. Of pickled herring we sold them 16,355 barrels, valued at \$55,178, while of smoked herring they took 147,787 pounds, valued at \$3,047. Pickled mackerel they bought to the amount of 318 barrels, valued at \$2,545. They also purchased small lots of other kinds of fish, making in all a total value of nearly \$2,000,000. But if the country at large is concerned in

losing the greater part of this trade, the Province of Nova Scotia has cause to be much more so, for that province is the most interested as a seller. The duty on cod-fish in Cuba is \$1 per quintal and in Porto Rico 50c. per quintal, and it is obvious that Canada, having to pay these duties, cannot compete with Scandinavia, against whose fish there is now no impost, the treaty granting her these privileges having gone into effect the 15th inst.

* * *

The Nova Scotia fishermen have not been rolling in clover by any means for some time. A glance at the last report of Marine and Fisheries Department is proof of this. And judging from the tone of the press in that province, it is feared that the present blow at the industry will be more than they will be able to bear. Porto Rico is the only market that Nova Scotia has for its bank, bay and Labrador fish, and with this treaty in force that only market is practically wiped out. This is indeed a serious thing, and the Halifax Board of Trade was well warranted in urging on the Dominion Government the necessity of taking prompt steps to protect the country's trade with the Spanish West Indies. But we are at a loss to know why Canada was not appraised before of the import of the treaty when her interests were so vitally affected. The onus, as far as can be learned, lies with the Imperial authorities. The Dominion Government cannot cause the abrogation of the objectionable treaty. The best it apparently can do is to urge the Imperial Government to secure from Spain for Canada the most favored nation treatment. And that is all the Nova Scotians ask. As soon as the matter is brought before the British Government, it will probably move in the premises; but with what measure of success is another question. Great Britain herself of course participates in the favored nation clause, but Spain, it seems, is not inclined to recognize the right of Britain's colonies to be accorded the same privileges that she is. Time, however, will tell what British diplomacy can do.

* * *

Certain conditions are requisite in order to hold eggs. First among these is good cold storage. Where this does not obtain it is folly to hold them. That everybody does not realize this is evident from the plethora of bad eggs that have been arriving on the Toronto market during the last few weeks, many of which sold as low as 3c. per dozen, while others will of necessity be fit for nothing but the dump heap, and that a far-away dump heap. A word to the wise is sufficient.

THE APPLE SITUATION.

SUFFICIENTLY near to maturity is now the apple crop for its character to be determined with some degree of certainty.

The promises made in the early spring of a good crop the world over, as then stated in THE GROCER, have been largely fulfilled. In Canada, while anticipations have not been fulfilled to the letter, we are to have a fairly good crop at any rate.

Last spring spraying was more generally and scientifically practiced than ever before. The result of this is that this year's apples are less worm-eaten and are larger and finer in consequence. One thing seems assured, the crop of 1894 will be heavier and better than that of 1893. An average crop in the Province of Ontario is accounted to be 3,000,000 barrels, 10 per cent. of which are summer apples, 30 per cent. fall and 60 per cent. winter.

The United States last year, it will be remembered, had a poor crop, and afforded Canada a ready market at good prices. This year the conditions are the opposite. The crop in New England will be very large, and much the same may be said of that in the States west of the Mississippi. Michigan and Iowa will have a fair crop, while in Ohio, Indiana and New York the yield will be smaller than usual.

Whatever benefit may accrue to the consumer from the Canadian apple crop, the outlook for the exporter is not of the brightest. True there will be more apples of the exportable quality demanded by the English market, while a better system of packing will be inaugurated, but there are factors with a contrary influence which are stronger than they.

The United States will of course this year be a much keener competitor for the English market, where that country was last year Canada's best customer, so that the good crop in the States hits Canada from two directions.

Another factor which does not help the Canadian exporter is the increasing efficiency of the apple-growing countries of Northern Europe to compete with the present caterers for the English trade.

These countries, sticking to old methods, have hitherto been accustomed to ship their apples in hogsheads. Coming in this way their keeping qualities were not to be relied upon, and consequently they possessed not the confidence of the English buyer. Now these exporting countries of Northern Europe are adopting the American barrel, which is more popular than the clumsy hogshead. Even were these countries as far from the British market as Canada and the United States the effect of this adoption of the more modern package would be felt, but as they are so much nearer it will be felt all the more by the exporters on this side of the Atlantic.

But all the changed conditions of an ad-

vantageous character are not on the side of Canada's competitors, notwithstanding that they may not override the advantages that have developed with the latter.

Aside from the better quality of the fruit which Canada this year has, the exporters themselves have inaugurated some important reforms in their methods of doing business which cannot but tend to diminish their loss on this side of the Atlantic at any rate, thanks to the inauguration of the Canadian Fruit Buyers' and Exporters' Association, which held its first annual meeting a few days ago.

Probably the most important of these reforms is in regard to the plan of purchasing apples known as "so much and the rise."

Under this method the exporter, when buying apples, would agree to pay the grower, say, \$1 per barrel, and a further sum should an advance in the market take place in the meantime, no provision being made for the remuneration of the buyer should a decline instead of a rise develop.

The great evil of this system was that it was made a whip handle whereby the shoulders of the buyer might be belabored, or, rather his pockets rifled; and in this way: Another buyer comes along after a grower has sold his apples. Learning this, and the price obtained, would often remark in effect, "Oh, I would have given you 25c. more than that." Whether made in seriousness or not, the grower grasps it as an opportunity for going to the exporter who has bought his apples and demanding more money. This "so much and rise plan" the Exporters' Association have decided to discard and a form of contract devised by the association which will prevent the evil in future.

Another reform is in regard to bills of lading. Heretofore exporters have been in the habit of accepting what are termed "shipper's count" or "more or less" bills of lading.

These shelved upon the shipper all responsibility for loss; and as sometimes as many as ten barrels of apples would be missing when the shipment reached the steamer's side, the loss was often serious.

This form of bill of lading is contrary to the charter under which the railways secured their incorporation, and having learned this the members of the association will hereafter demand the ordinary and legal bill of lading, thus leaving the responsibility for pilfering where it belongs, with the railways.

Not the least of the reforms which the association have decided to inaugurate is one stipulating that the practice of engaging assistants to pack and buy on commission shall obtain no longer. This practice, which has been in vogue a long time, was the cause of much loss and annoyance to exporters on account of the recklessness which often characterized both the buying and the packing. Much of the heavy loss that was incurred on the apples shipped to the

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English market in 1892 was directly traceable to this cause, as THE GROCER, it will be remembered, pointed out at the time.

Frequently during past winter seasons Canadian apples, via United States port, have often been put to one side and left over for the next steamer in order that the home-grown article might be sent, the American shippers having offered to pay a higher freight in order to get precedence. This meant increased risk of damage to fruit and loss from a falling market. No definite line of action, it is understood, has yet been decided upon to prevent the continuance of this practice, but the matter is under consideration, and it is to be hoped that some remedy will be evolved as a result of the deliberations.

One satisfactory feature of the situation is that the conditions unfavorable to the export apple trade of this country are not of our own creation, but that, on the contrary, our growers and exporters are doing their part better than ever before. The Canadian Fruit Buyers' and Exporters' Association is particularly to be congratulated upon the work which it has accomplished during the few months it has been in existence, the tendency of which will be to increase Canada's qualification as a caterer to the British apple market.

TEA AND THE EASTERN TROUBLE.

THE GROCER'S Montreal correspondent had an interesting talk with a well known tea broker in that city, on Saturday, as to whether the war now in its inception between China and Japan would have any material influence on the Canadian tea market.

"It is quite natural," he said, "to expect that the trouble will have some influence on the tea situation, but whether they will be as radical as some of the more speculative members of the trade anticipate it is difficult to say. I may say, however, that I am not quite so sanguine in this connection as some of my brother members in the trade. No one can say, with the information at our disposal, which is at the very best most conflicting, whether the war is going to amount to anything or not. Of course it is well for a trader to be prepared, but I don't think that it means he should rush in and get excited. In the meantime I am compelled to admit that the possibility of future developments has already had an effect upon the cheese market of late. The tone is very firm, and higher prices are being obtained on all lines but especially on Japans.

"The fear of possibilities in regard to the Eastern troubles is no doubt having its effect on buyers who are taking larger lines to provide for contingencies in the event of their being of lengthy duration. Importers who have goods to come forward are also

rushing them along as much as they can, some of them even going so far as to say — an opinion I don't altogether coincide, in—that if the war continues the supply of tea will run short by the end of the season, and that there will be no crop next year. Of course, the business of tea culture will be to a certain extent interfered with, but my opinion is that it will not be absolutely interrupted.

"It is wonderful how, when anything is really wanted, under what difficulties it can be produced. Take the Southern States during the American civil war as an instance. Though they were being invaded, while practically all their able-bodied men were fighting at the front, and the negroes were under lax control, they yet had cargoes of cotton to run the blockade. I think we will find that it will be the same in the East when it is found that tea is wanted. The fact of possible difficulty, though, will, of course, enhance its cost, and it is no doubt upon this fact that the speculators in Chicago and New York are already banking upon. The tea market at both those centres has been active and higher for over ten days back.

"One thing also has to be considered in relation to the Canadian position, and that is that the stock carried over this season is generally admitted to be lighter on all grades, both in wholesale and retail hands, than usual. Take, for instance, the case of Gunpowders. There is practically none here now, a very unusual thing, what there is being all in the hands of one firm.

"Another thing also that is bothering the trade is the difficulty of communicating with primary centres. Cables which formerly brought an answer in three days now take ten for a reply, and all the time the Exchange market is advancing, having risen from 2s. 0½d. at the beginning of the season to 2s. 2½d., the rate on the last shipments.

"I may conclude by saying that taken altogether the tea market is a decidedly interesting one at present."

THE U.S. TARIFF PASSED.

THE United States House of Representatives showed its good sense in adopting the tariff bill as it came from the Senate when it became evident that it was that bill or nothing.

This branch of Congress stood to its guns as long as it was necessary in order to demonstrate its principles, but when this was served and there was not the remotest chance of the Senate surrounding it, it would have been foolishness to have continued the warfare, particularly when by so doing the agony of the country would have been continued. Congress had been dealing with the bill for about a year, and that was long enough to have tried the patience of any people.

The people of this country would not have stood the dilly-dallying so long, that is sure.

All that is now necessary in order to make the bill law is the signature of the President, or it will become so by the lapse of time if the President fails to do so within ten days.

The tariff does not bear much resemblance to the Wilson bill, but from either the tariff reformers' point of view or from a Canadian point of view it is an improvement on the McKinley bill.

The clause in the bill around which was waged the warmest warfare was the sugar clause. The Wilson bill proposed to abolish ½c. per lb. on sugar above 16 Dutch standard and the bounty of 1¼ to 2c. per lb. on sugar produced from beets and cane grown in the United States. The Senate on the other hand fixed the duty on sugar above 16 Dutch standard at 14-10c. per pound, and all not up to this standard at an average rate of 11-10c. per lb. The all-powerful hand of the Sugar Trust was visible in this handiwork. In anticipation of the sugar clause passing as, it is generally conceded, it willed, the Trust bought sugar in foreign markets to the value of \$112,000,000, while its aggregate profit as a result of the Senate bill prevailing is estimated to be \$40,000,000.

An advancing market in sugars is what will now obtain.

The duty on iron ore and bituminous coal is 40c. per ton. The Wilson bill purposed making both free, but the tariff as it passes is more favorable to Canada than the McKinley tariff, under which the tariff was 75c. per ton. Lumber is free, even including the finished article. Barley duty is 30 per cent. instead of 30c. per bushel as under the McKinley bill. This is 5 per cent. above the Wilson bill. The duty on horses is 20 per cent., which is lower than under the McKinley tariff.

Other items under the new tariff, of interest to Canadians, together with a comparison of the duty under the old tariff, are:

	New Tariff.	McKinley Tariff.
Poultry.....	20 p.c.	5c. lb.
Beef.....	25 p.c.	2c. lb.
Mutton.....	25 p.c.	2c. lb.
Pork.....	25 p.c.	2c. lb.
Butter.....	20 p.c.	6c. lb.
Preserved milk....	5c. lb.	3c. lb.
Honey.....	20 p.c.	20c. gal.
Smoked fish.....	15 p.c.	¾c. lb.
Hay.....	20 p.c.	\$4 ton
Hops.....	20 p.c.	15c. lb.
Onions.....	20 p.c.	40c. bush.
Potatoes.....	30 p.c.	25c. bush.
Apples.....	20 p.c.	25c. bush.
Dried apples.....	20 p.c.	2c. lb.
Cattle.....	20 p.c.	\$10
Peas.....	20 p.c.	40c. bush.

After adopting the tariff the House passed a bill placing sugar, iron ore, coal and barbed wire on the free list. This, while practically nothing more at the moment than an expression of opinion, means that the tariff reformers are still in the field.

THOSE POOR SUGARS.

DEAR GROCER,—Under the above heading, in yours of August 10th, you refer to some communications of the 27th July re quality of Canadian sugars. It is all very well for the refinery representatives to characterize the accusations as exaggerations. I cannot blame them, as it is their bread and butter, and are the only answers the buyer has ever received when making complaints, either direct to the refiners or their agents.

I beg to repeat again that for some months past it has been almost impossible to get good coffee sugars, while some of the yellows that have been furnished to the trade have been of a disgraceful quality. If you or your friends doubt my assertions, I can take out of our stock something that will convince you of what I claim, or I can get my complaint backed up by hundreds of prominent retail grocers.

The question of a dollar buying more than double the sugar now than it did eight to ten years ago has no bearing. Raw is not one half the price it was at that time.

Would your refinery brokers tell us why it is an impossibility to-day to get any syrups? To get any quantity of same we would be obliged to go to the United States for them, paying the additional duty which the Government levied in the interests of the refiners—a most uncalled for concession.

I think the trade have by this time become pretty well convinced that their complaints are of little avail and the only thing to do is to grin and bear it.

Yours truly,
KICKER.

P. S.—The sugar referred to as bad smelling stuff was both from Montreal and Halifax, the result I think of using beet root raw. Will our Montreal friends deny using beet?

LOBSTERS FOR FRANCE.

Messrs. Von Huffel and Guineau of Paris, France, were at Cape Tormentine this year canning lobsters for direct shipment to France. The lobsters are first boiled in a liquid, whose composition is kept secret, then packed whole in casks, each cask holding from forty to fifty lobsters. Then the liquid in which the lobsters were boiled is poured in and the cask when sealed up is ready for shipment. The lobsters keep remarkably well. They have been taken from this pickle, left exposed in the sun for a week, and then the meat has been found as sweet and pleasant to taste as in a new boiled lobster. Neither will the flies go near lobsters taken from the pickle. Messrs. Von Huffel and Guineau were in St. John the last of June and while there were told that the lobster fishing season closed July 1st. Accordingly they purchased their tickets for France and were much disappointed on returning to Port Elgin to

learn that the season does not close till the fifteenth. They will return next spring with better equipments and expect to ship a great quantity.—Chignecto Post.

TWENTY-SIX YEARS A TRAVELER.

A quarter of a century is a long time to carry the "grip," yet that is what A. Hill, one of Sloan & Crowther's travelers has been doing. And more too, for in June last he completed his twenty-sixth year on the road, and can lay claim to the honor of being one of the oldest travelers in Northwestern Ontario. Mr. Hill does not appear to be going down the "hill" yet, being still as lively as a cricket and as energetic as a junior, and looks as if he is good for another quarter of a century on the road. He has just been fortifying himself for another year's work by taking a ten days' holiday at Southampton, where fishing was good and fun abundant.

THE LOWERING OF WAGES.

THE tendency of wages, says the Iron Age, in sympathy with the tendency of prices for the past three years, is downward. The movement is resisted by all the means available to those who are obliged to work for others, but its force is irresistible. The most formidable strikes known in our industrial history have been undertaken in the hope of restoring past schedules, but they have either been successful in only a slight degree or they have proved inglorious failures. The trend of all values being downward, the price of labor goes down also. The recent coal and railroad strikes were crucial tests, and now that they have been met and passed the question seems to have been settled. Until the general condition of business improves there can be no restoration of wages to former standards, and there is no guarantee that further reductions will not have to be endured by those who are now working for much less than they consider their services worth. Railroad revenues are still shrinking, manufacturers' incomes are still diminishing, merchants' sales are still falling off, and it is only reasonable to suppose that employees will have to bear a greater part of the burden of hard times than has yet been imposed upon or assumed by them.

In certain occupations, which are hedged about by agreements with a time limit, no change in rates can be made. The workmen in such trades, however, are likely to be losers in the amount of their yearly income from the irregularity of employment. Numberless other occupations exist, however, in which time agreements are not made and wages can be changed by mutual consent whenever conditions may seem to require a rearrangement. In such lines the lowering tendency is now proceeding. It is not forced specially by employers, but is assisted by employees themselves. For instance, workmen whose usual wages are 35 cents per hour in good times are offering to work for 20 cents in order to get employment. This is being done in a Western city in which labor is supposed to be as strongly organized as in any other place in the country. Lack of regular employment is, of

course, the cause. After a man has averaged less than half time for a year he concludes that more steady work must be had if possible. Having only his labor for sale he proceeds to offer it at a bargain, in the hope that he may find an appreciative buyer. Probably the expectant employer has helped the downward plunge in wages by making a low bid for the workman's services, but he too is seeking work and is struggling to secure contracts on which he must reduce his costs. This acceptance of hard times conditions is believed to be widespread, and will shortly affect the great mass of wage workers unless there is a radical change in general business, which is unfortunately not to be expected in the near future. Those who maliciously assert that employers are taking advantage of the times to reduce wages, falsify the circumstances. An occasional instance may be found in which a man will wantonly grind the faces of those dependent upon him, but it is the exception and not the rule. Reductions in wages are almost invariably the last resort to reduce costs. We have sufficient faith in human nature to believe that employers generally are more pleased when they are able to increase the compensation of their employees than when they find themselves obliged to make a reduction.

INCREASING IN POPULARITY.

"Time tries all things" says the proverb, and the Toronto Industrial Exhibition is one of the institutions that stands the test triumphantly. Year after year it increases in popularity and adds to the record of its unbroken list of successes. The Fair which opens on the 3rd of September, will surpass any hitherto held in the number and variety of its exhibits, and the brilliancy and interest of its special attractions. There is an unusually large number of entries in manufactures, machinery, live stock, agricultural and dairy products, in fact, in all the staple departments. Those desirous of familiarizing themselves with the progress of the world in mechanical inventions and improved processes of industry can learn more by a day's visit to the Industrial Exhibition than in a year spent at home. Entertainments and specialty performances of every description fascinate and enthral the large class who seek for legitimate recreation. The attendance this year will be larger than ever, as in addition to the greatly reduced rates granted by the railways and steamboats, special excursions will be run from many distant points embracing the intermediate localities. The Fair continues from the 3rd to the 15th of September. [adv.]

Established 1850

Pulpit Lamps

With Automatic Extension

NEW

CHEAP

PRACTICAL

Can be attached to an Organ, Desk, or any piece of furniture requiring a Light.

Write us for any information regarding it.

James A. Skinner & Co.

TORONTO, ONT. VANCOUVER, B.C.

When You Want Tea

PLEASE WRITE US
FOR SAMPLES.

We have all kinds. Special values now in Blacks to retail at 50 cents, and
Japans at 25 cents.

Lucas, Steele & Bristol - Hamilton

"Koh-i-noor"

This grand blend of Tea continues to give great satisfaction. There is certainly no finer brand on the market. It will pay every first-class grocer to keep it in stock.

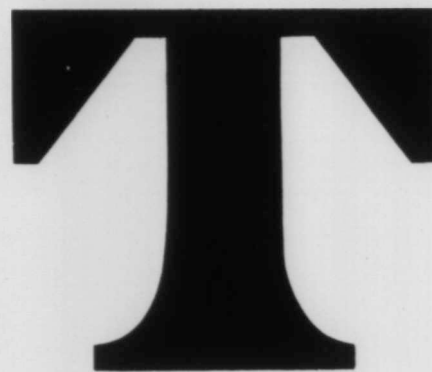
We have advice of the shipment this week of a car new "**BON-ACCORD**" Salmon.

Just arrived, on direct order from Ceylon, an invoice of "St. Olaf" and "Viking" Teas—very fine values.

BALFOUR & Co.

HAMILTON.

Ram Lal's



A rich, appetising
A truly surprising
A saving, not wasting,
Beautiful tasting
Very fine flavored

JAMES TURNER & CO.

Wholesale Agents

HAMILTON

DELIVER ON COLLECTION.

EVERY glossary of commercial terms contains an explanation of the well-known letters C.O.D., remarks an exchange. There is also an explanation of this legend in every list of abbreviations. While some of the young people of the day give it a familiar interpretation, to the effect "Call on Dad," it is ordinarily used in the sense of "Collect on Delivery."

A good story is told of an Irishman who ordered a quantity of haddock fish, to be delivered by carrier. He was somewhat indignant upon the delivery of the fish to find on the outside of the package the letters "C.O.D." "An' sure," says Pat, "I didn't order codfish." The carrier examined the fish, and pronounced them haddock. "Well," says Pat, "C.O.D. don't spell haddock." "Oh, no," the carrier replied, "C.O.D. spells cod." "Then," says Pat, triumphantly, pointing to the fish, "them's fish." "Yes, you're right there." "Well, that makes codfish, don't it?" "But where do you get the cod from?" returned the carrier. "Look here," says Pat, pointing at the pretentious C.O.D., "that's cod to be sure." "Oh, no, that's C.O.D., which means 'collect on delivery.'" "Ah, bedad, I didn't think of that," cried Pat, scratching his head with one hand and feeling for his purse with the other. "But, young man, let me give you a bit of advice, when yez bring any more bun-

dles for me, don't put on anything so mysterious again, but just reverse the big letters, making it D.O.C., and then ye can 'deliver on collection,' which any fool can understand."

We doubt very much if there is to be found any better play upon commercial terms than this reversal of the well-known letters, C.O.D.

HOW WORKERS LIVE.

AN English health journal expresses great surprise at the quantity of food eaten by American as against English laborers. It is very curious to see how different foods preponderate in the different industries. The textile worker in Europe will have 95 pounds of meat per annum for every 100 units of consumption, or say a quarter of a pound of meat a day, while steel workers indulge in 114 pounds for every 100 units. On the other hand, the weaver consumes more flour than the steel worker—275 pounds per 100 units instead of 208 pounds. He also takes about 71 pounds of sugar more per 100 units and a dozen more eggs; of butter, lard and tea both take about the same, though both in tea and coffee the weaver a little exceeds the other. That is, in the calling which demands the greater muscular exertion, a greater amount of nitrogenous food is required. On the European continent

the consumption of meat by workers is much less than in Great Britain. Even in the iron industry the German, with 16½ pounds per 100 units, is little more extravagant than the English weaver; while the Frenchman consumes only 57¾ pounds and the Belgian 55½ pounds. On the other hand, the latter consumes more flour and eggs, more than twice as much of each. Their consumption of coffee, too, is large—14 pounds and 19 pounds respectively to the Englishman's 3½ pounds; but it must also be taken in the reckoning that tea does not appear in their accounts. But all these figures pale before the statistics of food consumption in America. The Illinois iron worker manages to consume 393 pounds of meat per 100 units, and though this is excessive, 206½ pounds are put down as the average of Pennsylvania, 197¾ pounds for Ohio, 187¾ pounds for West Virginia, and 155 pounds for Tennessee. The average consumption of flour for the States is about 250 pounds, but voracious Illinois again comes to the fore with 366 pounds; and sugar, butter and eggs are everywhere more lavishly used than in Europe. Here, as in Europe, iron and steel industries are found to be more self-indulgent than other trades, but the expenditure here is far above that of even the most extravagant worker in Europe. Much of the food accounted for in these figures is actually consumed, but a large margin must be allowed for what is wantonly destroyed, and when the history of the waste of food products in the United States comes to be written, it will contain some startling and not altogether pleasant reading.

SOAP

Can be bought at all sorts of prices, because it is made up of all sorts of materials—good, bad, and very bad! : : : : :

WHAT ABOUT
THIS SOAP?



EVERY BAR IS
WARRANTED!

The wrapper around every bar contains a \$5,000 guarantee that the soap is PURE. Think what this means! While it puts a tremendous responsibility upon the makers, yet it means satisfaction and absolute safety to the consumers, and this is one reason why **SUNLIGHT SOAP** has a sale more than double that of any other soap in the world.

It is **SAFE TO BUY, TO RECOMMEND, AND TO USE**

AGENCIES:
FRANK MAGOR & CO., MONTREAL.
G. W. HUNT, OTTAWA.
SEFTON & MITCHELL, HALIFAX.
SMITH & TILTON, ST. JOHN, N. B.
JOS. CARMAN, WINNIPEG.
C. R. KING, VICTORIA, B. C.

LEVER BROS., LTD.

CANADIAN HEAD OFFICE: } TORONTO.



Put up in

½ and 1 lb. packages
and 5 lb.

Tins.

Davidson & Hay Wholesale Grocers and Importers **Toronto.**

BRAZIL COFFEE CROP.

W. H. Crossman & Co., of New York, have issued a lengthy circular on the situation of coffee, from which we extract the following :

"As regards the present Brazil crop we put our estimate at 7,500,000 bags, based on our January figures of 3,500,000 for Rio, and 4,000,000 for Santos, but, while we prefer to adhere to these estimates, we are willing to admit that by reason of certain unforeseen circumstances, such as a lack of labor and so forth, the yield may fall to 7,000,000 bags for Rio and Santos together. In addition to this, however, the Victoria, Bahla and Ceara crops are quite likely to contribute 1,000,000 bags. We also leave unchanged our estimate of an aggregate production of 13,500,000 bags for the entire crops in the 1894-95 season, and this we do on

the ground of the extreme probability that if one section may give a little less, other sources will give more. In the crop season of 1891-92, Rio and Santos yielded 7,300,000 bags, and the total mild crops yielded say 4,300,000 bags. During the same season the total arrivals in Europe and United States were only 11,332,954 bags. Allowing that the stocks remaining in Brazil then were equal to the home consumption and exports to other countries, of which no record is kept, we think that the total world's production in that crop year did not exceed 11,750,000 bags, and we therefore feel satisfied, that since increased production is to be looked for from countries other than Brazil, the total yield of the present season can easily overreach the above figures by 1,500,000 bags or more.

"But aside from the well known fact of a larger production, we have a far different

condition of affairs to reckon with now than then. It must be frankly acknowledged on all sides that the general condition of financial and commercial affairs throughout the world is not such as will take and distribute the largest crop of coffee on record at these values so easily as was the case three years ago; nor is there any other sound point from which believers in coffee can derive any assurance of advance from present prices, or that same can be maintained. The visible supply for the world on July 1, 1894, was 2,146,000 bags, as compared with July 1, 1891, 1,909,000 bags. If the latter was found sufficient for all purposes and to sustain the subsequent heavy decline, why should not the same experience occur with the present large and increasing visible supply? In fact, we have reached the end of the period of short supplies, and have entered upon an era of steadily increasing abundance of coffee, which, according to the natural influence of supply and demand means a gradual, but certain reduction of prices."



EXCELLING ALL OTHERS IN

BREAKFAST CEREAL FOODS

Our New Goods
In 2 lb. Pkgs.
2 doz. per Case

Desiccated Rolled Wheat
Desiccated Rolled Barley

Desiccated Rolled Oats
Self-Rising Buckwheat Flour

The most attractive goods yet offered to the trade. Beautifully put up in handsome lithographed cartoons of convenient size. Superior quality of the goods will ensure large and steady sales.

Write us at once for complete set of samples, prices and particulars, then place a sample order with your wholesale grocer, or direct to us. Just the goods for summer trade.

The Ireland National Food Co., Ltd.
TORONTO, CAN.

MONTREAL, P.Q.—Howe, McIntyre Co., Agents.
QUEBEC, P.Q.—Whitehead & Turner.
ST. JOHN, N.B.—Jardine & Co.
HALIFAX, N.S.—Bauld, Gibson & Co.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

Fine
Large
Dry

Codfish
In Cases

Bosnia Prunes, in casks—a few yet
California Muscatel Raisins
In Bags and Boxes

Currants In Cases, Half Cases, Barrels, and Half Barrels.

M. MASURET & CO.

Wholesale Grocers,

LONDON, ONT.

PERSONAL MENTION.

Major Sloan, of Sloan & Crowther, is holidaying at the Preston springs.

Alexander Taylor, Dromore, was in Toronto this week. He is bound for the east.

Charles Boomer, of Warren Bros. & Boomer, left last week on a brief visit to Great Britain.

T. Harold Mason, of P. L. Mason & Co., who has been holidaying on the Atlantic Coast near Old Orchard, is again back to business.

W. Bremner, Perkins, Ince & Co.'s representative in the West, was in Toronto Saturday. He reported unusually large sales of new season's Japan tea.

Fred. J. Dixon, of Davidson & Hay's sample room, has returned from a holiday trip to Manitoulin Island, sunburned and primed with fish stories.

Arthur P. Tippet, of Montreal, THE GROCER is glad to hear, has sufficiently recovered from the severe sprain to his knee to be able to attend business again.

J. B. Gowanlock, with Perkins, Ince & Co., while at Lefroy, Lake Simcoe, the other day, found time to drop his "grip," pick up a fishing rod and haul in numerous herring, which were plentiful in that neighborhood just then.

J. J. Clark, Wiarton, is taking a couple of weeks' vacation, visiting Hamilton, Toronto and Montreal. He says Wiarton continues to thrive, and they hope ere long to make it a popular summer resort. As it is, the hotels are always filled. They have a population of 2,500. The chief industry is in

saw mills, of which there are five. There is sufficient lumber to keep them running for perhaps another twenty years. They have also an extensive furniture factory.

Charles Parson, one of Sloan & Crowther's city travelers, has returned from his holidays. He spent them at the Canadian Chatauqua, Niagara-on-the-Lake. James Owen, another of the same firm's city travelers, has now dropped his "grip" for the fishing pole and pleasure.

R. W. Gowanlock, with Perkins, Ince & Co., took a party of about one hundred, comprising his customers and friends, to Honey Harbor a few days ago. Of course they had a sweet time, what with the character of the locality and the entertainment provided by Mine Host Gowanlock.

Albert Irving, of Sloan & Crowther's sample room, has returned to business from a two week's vacation. The two weeks he was away were fraught with much sadness. First he lost his only child, a seven months' old boy, and then he was confined to his bed himself for a week.

E. D. Holliday, of Port Perry, who purchased the Dawson stock at Raglan, was in Toronto, Saturday, and says he is doing very well in his new place. The prospects are good as farmers have excellent pea and fall wheat and oat crops, and fair barley, but poor buckwheat. They have also done well in cheese and cattle.

C. R. Cooper, of the Toronto Salt Works, paid a business visit to the Windsor Salt Works, at Windsor, for which he is the Toronto agent. He was much pleased with his inspection of the works which he accounts

the finest in America. The present capacity of 600 barrels daily is being increased to 1,000 barrels daily.

THE CURRANT CROP.

G. Marcopoli & Fils, Patras, Greece, write R. S. McIndoe, under date July 26, 1894, as follows regarding the new currant crop: "The prospects for a smaller crop are still further increased day by day. Hot, dry winds continue to damage the fruit, which, where not entirely destroyed, will at least lose a great deal in both color and substance. This applies almost entirely to the vineyards on high ground, those in the plains having evaded those evils owing to irrigation. The present crop estimate is 130,000 tons, not more, and no doubt this figure will be still further decreased. Messenia (Calamata) is said to be from one-half to even one-third of what it was last year, and Pergos from two-thirds to three-fourths. With regard to quality of the different provinces it is said that Gulf will be up to the average, high ground Vostizza and Patras poor, but low ground very fine. Pergos will be nothing extra, but Prifilia, (Filiatra, etc.) excellent. From Calamata and Campos we have confusing reports and cannot vouchsafe any information. Our own opinion is that really good fruit will have abnormally high value. Prices apparently have a tendency towards opening on a basis of 9s. 3d. to 9s. 6d. f. o. b. cases for good average Provincial. This however is but a mere supposition, and in fact anything we may write at present, may, owing to the great possibility of the state of things being changed from day to day, be subject to alteration."

BRANDY RICHARD

RICHARD'S
C. CONTURIER'S
F. MARION & CIE.'S

Brandies

In bottles
½ "
¼ "

A large Consignment of

Also in Hogsheads, Casks, Quarter
Casks, Octaves, and Half Octaves.
Write for prices.

Laporte, Martin & Co.

St. Peter Street, Montreal

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

GILLARD'S PICKLES

H. P. ECKARDT & Co.

Wholesale Grocers

. . . . TORONTO.

JAPAN TEA.

Full lines this season's Japan Teas now in stock. Best value in the market.

SEE OUR PRICES.

T. KINNEAR & CO.,

49 Front St. E., TORONTO.

NABOB SAUCE.

Another shipment of Batty's Nabob Sauce just to hand; get your stock replenished; it is the popular sauce of the day; don't be without it.

SLOAN & CROWTHER,

WHOLESALE GROCERS,
Toronto.

J. W. LANG & CO.

WHOLESALE GROCERS

BURNHAM'S

Beef, Iron and Wine.

Large bottle retails 50 cents. Shows a good profit. Sold only to grocers, etc.

59, 61, 63 Front St. East, TORONTO

Sole Agents for Canada.

Warren Bros. & Boomer

IMPORTERS AND
WHOLESALE GROCERS

35 and 37 Front St. East, **Toronto**

**SUGARS, COFFEES AND TEAS
SPECIALTIES**

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

1894

L. CHAPUT, FILS & CIE.

.. MONTREAL ..

WHOLESALE GROCERS

Importers of

TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.

Established 1842

IMPORTED

PICKLES

**PATERSON'S
"EUREKA"**

INDIAN CHUTNEY

Sole Agents for Toronto,

PERKINS, INCE & Co.

41 and 43 Front St. East

We are offering some excellent values in

NEW SEASON'S

Black and Japan . . .

Teas

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

J. F. EBY

HUGH BLAIN

There are Fish and ——— Marshall's (Aberdeen, Scotland)



Scotch Kippered and Fresh Herrings, Preserved Bloaters, and Herrings in Tomato Sauce, are the finest packed.

Write us for special prices on these goods. It is money in your pocket.

Sales Increasing Daily



Higgin's "Eureka" Salt is now sold by every enterprising merchant with an eye to business.

**It pays everybody
Will pay you too**

EBY, BLAIN & CO., Wholesale Grocers, **Toronto, Ont.**

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, August 16, 1894.

GROCERIES.

THE feature of trade during the week has been the advance in sugar, prices having gone up a full $\frac{1}{4}$ c. The market is still strong and tending upward. The advance is of course in sympathy with the New York market. The demand has responded a little to the appreciation in prices, but it is not active. A good many of the travelers are taking their holidays, and business generally is quiet. The tea market both at home and abroad is gradually becoming more interesting, and mail advices announce further advances in price in England. Syrups are showing increased firmness, and the refiners are getting fractionally higher prices. The movement in canned vegetables and fruit is gradually falling off, but prices remain steady and unchanged.

CANNED GOODS.

Canned corn is being gradually less enquired after, and canned vegetables and fruits generally are dull. Prices are unchanged at 85 to 90c. for tomatoes, 90 to 95c. for corn, and 82 $\frac{1}{2}$ c. up for peas; peaches, \$3 to \$3.25 for 3's, \$2 to \$2.25 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1.90 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.65 to \$2.80, and preserved fancy quarters at \$1.35 to \$1.40. There is a good demand for salmon at \$1.30 to \$1.40 for first class and \$1.10 to \$1.20 for second class. Lobster continues in moderate demand. We quote: Flats, \$2.40 to \$2.50; new flats, $\frac{1}{2}$'s, \$1.35; talls, \$1.80 to \$2.25. Potted meats are in active demand. Mackerel is in good demand, supply of which does not appear to be any too large. There is a good demand for canned meats in 1's, 2's and 14's; also for sardines.

Regarding the salmon pack, the British Columbia Journal of 7th inst. says: "The run has been miserable up to the end of last week, when there was a sudden improvement, and prospects are now brighter. The anxiety of canners to get fish is attested by the fact that last week several raised their price to fishermen from 8 to 15c., and in some cases as high as 20c. a fish was offered. The pack of five canneries on the Fraser up to last Friday night was 7,400 cases, averaging a little less than 1,500 cases each. As an indication of the improvement, a cannery of the average size wired their agents Monday morning that they had 7,000 fish on the dock from Sunday night's fishing and would pack fully 1,000 cases for the day. The general opinion here is that the

pack will be short. The season has now advanced too far to enable the canners to put up the expected pack, even should the fish continue to run well. The close season on the Fraser begins on the 25th inst., and the fish will have to come in very fast in order to allow the canners to make a fair pack. Some of the canners have withdrawn their packs from the market and expect better prices. It is stated that there is as yet no appreciable change in the English market. In the North, fishing has been exceptionally good on the Naas river and Rivers Inlet, but on the Skeena it has been only moderate. Two well-known canners on the Skeena are reported to have packed 4,800 cases up to July 24, the date of last advices."

On the same subject the New Westminster correspondent of the Vancouver News-Advertiser says: "The Western Fisheries Co. and Boutilier & Co., yesterday despatched a carload of fresh sockeye to New York. Canners and fish merchants are now quite pleased with the run of fish. As many as 1,200 were delivered yesterday morning from three boats, and the average over the river would be about 200 fish per boat. The canneries are therefore now in full blast. While the fish were scarce the canners gave as high as 25 cents for them, but they have now decided to allow only 8 cents each while the run lasts."

COFFEES.

No change to report, there is still being a demand for the better grades at unchanged prices. We quote green, in bags, as follows: Rio, 20 to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 $\frac{1}{2}$ to 22 $\frac{1}{2}$ c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

Java rice is higher in primary markets, a cable order at former prices having been refused, an advance of 1s. 6d. being asked. There is no change on the local market. We quote: "B," 3 $\frac{1}{2}$ to 3 $\frac{3}{4}$ c.; extra Japan, 5 $\frac{1}{4}$ to 5 $\frac{3}{4}$ c.; imported Japan, 5 $\frac{1}{4}$ to 6 $\frac{1}{4}$ c.; tapioca, 4 $\frac{1}{4}$ to 4 $\frac{1}{2}$ c.

SPICES.

An increased demand is reported for pickling spices at unchanged prices. We quote: Pure black pepper, 12 to 14c.; pure white 20 to 28c.; pure Jamaica ginger, 25 to 28c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

SUGAR.

Prices have been advanced $\frac{1}{4}$ c., and the tendency of the market is still upward. The idea for granulated is \$4 40 to \$4 60; yellows

are held from 3 $\frac{3}{4}$ c. up, and raws at 3 $\frac{1}{4}$ c. The advance has stimulated the demand somewhat, but there is still room for improvement in this respect.

SYRUPS.

The market is a little stiffer and sales are being effected at $\frac{1}{8}$ c. advance. Taking into consideration the time of year there are still a good many syrups moving. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

Dull and uninteresting. We quote: New Orleans, barrels, 26 to 28c.; half-barrels, 30 $\frac{1}{2}$ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEA.

There are still a good many Japan teas moving at from 17 to 25c. In the order of attention new season's Congous come next at from 18 to 40c. Some good values in last season's Japan teas are being shown at 12 $\frac{1}{2}$ to 15c. There is a steady movement in Indian and Ceylon teas at 17 to 35c. Low grade Indian teas are scarce. In Young Hysons business is quiet.

Mail advices from London under date of Aug. 2 state that the quality of offerings of Indian teas during the previous fortnight had shown considerable improvement, but that after making allowances for this a general advance must be quoted, especially for Pekoes and Pekoe Souchongs, which closed $\frac{1}{2}$ to 1d. dearer. Broken Pekoes were not so keenly competed for as the leaf tea, but common Pekoe Souchong and Pekoes show a slight recovery on the previous low quotations. The Ceylon teas, finest broken Pekoes, showed 1 to 2d. advance, and medium kinds 1d. The demand for medium and fine Pekoes has been strong, those goods marking fully 1d. per lb. advance. Common grades are $\frac{1}{4}$ d. to $\frac{1}{2}$ d. per lb. up for the fortnight. In China teas the demand for Keemun kinds continued strong, and these grades were readily saleable at fully previous rates. In consequence of the advance in Indian and Ceylon descriptions, the attention of the trade has been taken to the same grades of China tea, and a moderate business has resulted in both old and new season's teas. The latest China telegrams with export figures are dated August 1st, and showed the total shipments from all ports amounted to 22,800,000 lbs, against 31,000,000 lbs. at the same time last year, and 33,000,000 lbs. in 1892.

DRIED FRUITS.

Nothing materially new has developed during the week. Valencia raisins are still in fair demand, with stocks light and prices

MARKETS—Continued

firm. We quote off-stalk at $5\frac{1}{2}$ to $6\frac{1}{2}$ c.; fine off-stalk at $6\frac{1}{2}$ to $7\frac{1}{2}$ c.; and layers at $8\frac{1}{4}$ to $8\frac{1}{2}$ c. A moderately good business is reported in currants at unchanged figures, as follows: Provincials, $3\frac{1}{2}$ to 4c. in brls., half brls., $3\frac{3}{8}$ to $4\frac{1}{8}$ c.; Filatras, 4 to $4\frac{3}{4}$ c. in brls., and $4\frac{1}{2}$ to 5c. in half barrels; Patras, 5 to $5\frac{1}{2}$ c. in barrels, $5\frac{1}{4}$ to $5\frac{3}{4}$ c. in half brls., 5 to $6\frac{1}{2}$ c. in cases; Vostizzas, $6\frac{1}{2}$ to $7\frac{1}{2}$ c. in cases, $6\frac{3}{4}$ to $7\frac{3}{4}$ c. in half cases; Panariti, $8\frac{1}{2}$ to 9c. Prunes are quiet and steady. We quote: U's, $5\frac{1}{2}$ to $5\frac{3}{4}$ c.; B's, $7\frac{1}{2}$ c.; bags, $3\frac{3}{4}$ c.; casks, $4\frac{1}{2}$ to 5c.

BUTTER AND CHEESE.

The butter market continues much as before. There is a good demand for choice butter, but taken on the whole the market is heavy and prices if anything are a little lower. Country lots are still held at about 15 to 16c. f.o.b., which are still too high for buyers' views. There are still a good many pound rolls coming in that have been made up from tub butter, and the market seems to be getting over-supplied therewith. We hear of a sale of 100 tubs of low grade butter at 13 to $13\frac{1}{2}$ c. for shipment to the Old Country. An increasing demand is reported for creamery pound prints while creamery tubs are still quiet. We quote jobbing prices as follows: Dairy—Choice tubs, 17c.; straight store, 15 to 16c.; crocks, 18c.; bakers' butter, 13 to 14c.; pound rolls, 19c. Creamery—Tubs, 19 to 20c.; pound prints, 22c.

Cheese continues slow at $9\frac{3}{4}$ to 10c. on local account.

PROVISIONS.

Trade continues good with stocks low, and the market generally in a healthy condition. Sweet pickled meats are practically scarce. Further slight advances in prices are announced. Offerings of dressed hogs have been liberal for the season and prices are easy at \$7.

BACON—Long clear, 8c.; smoked backs, $11\frac{1}{2}$ to 12c.; breakfast bacon, 12 to $12\frac{1}{2}$ c.; rolls, $9\frac{1}{2}$ c.

HAMS—Small and medium, $12\frac{1}{2}$ c.; large, 11c.; pickled, 11c.

LARD—Pure Canadian $8\frac{3}{4}$ c. in tubs, 9 to $9\frac{1}{4}$ c. in pails and $8\frac{1}{4}$ to $8\frac{1}{2}$ c. in tierces. Compound, $7\frac{1}{2}$ to $7\frac{3}{4}$ c.

BARREL PORK—Canadian heavy mess \$17.50 to \$18; Canadian short-cut, \$18.50 to

\$19; shoulder mess, \$14.50 to \$15; clear mess, \$15 to \$15.50.

LIVE STOCK MARKET.

The market for live stock was a little better Tuesday than on Friday, and receipts amounted to 70 carloads. These included 1,000 head of sheep and lambs, 150 hogs and 50 calves. There was a fair demand for export cattle, with sales of choice at 4c. per lb. and ordinary to good stock at $3\frac{1}{2}$ to $3\frac{3}{4}$ c. per lb. Freights from Montreal are a little lower at 35c. The best butchers' cattle sold at \$3.60 per hundred; it was for 10 choice animals, averaging 1,072 lbs. There were sales of choice loads at $3\frac{1}{2}$ c., while ordinary to good stock brought 3 to $3\frac{1}{4}$ c., and inferior $2\frac{1}{2}$ to $2\frac{3}{4}$ c. Milch cows sold at \$28 to \$45 each; choice veals at \$5 to \$7, and bobs at \$1 to \$2. The demand for export sheep is good and prices firm. Sales of choice were made at $3\frac{3}{4}$ c. per lb., and we believe that contracts have been made at 4c. Butchers' sheep sold at $3\frac{1}{4}$ c. per lb. and lambs at \$2.25 to \$3 each. There was a light run of hogs, and with the exception of best qualities prices are unchanged. Choice long and lean hogs brought \$5.35 to \$5.40 per 100; thick fats, \$4.90 to \$5; stores, \$4.75, and sows, \$4.25 to \$4.50.

GREEN FRUIT.

Oranges are practically cleaned out of the market at the moment. Lemons are moving well. Old stock is about cleaned out, and the new is arriving more freely. As far as quality is concerned, the preference is still given to last season's fruit. There is a plentiful supply of apples, but demand is poor and prices are without much basis. Bananas are in good demand, but prices are easier on account of free supplies. Much the same applies to watermelons. Supply of peaches is large, but demand is poor and prices easy. Pears are in good demand. Tomatoes are in good supply, but all coming in are taken care of. A good many plums are offering. We quote: Oranges, Messinas, half-boxes, \$2.50; boxes, \$5 to \$5.25. Lemons, \$4 to \$5. Bananas, \$1 to \$1.50 per bunch. Watermelons, \$12 to \$25 per 100. Huckleberries, 80c. to \$1 per basket. Lawton berries, 6 to $8\frac{1}{2}$ c. Cucumbers, 25c. per basket. Tomatoes, 50 to 70c. per basket. Peaches, 35 to 60c. per basket. Pears, 30 to 50c. for common; 40 to 60c. for good. Plums, 70c. to \$1 per basket. Apples, \$1.25 to \$1.50 per brl., and 15 to 40c. per basket. California green fruit—Peaches, \$1.25 to \$1.50 per case; plums, \$1.75 to \$2 per case; pears, \$1.75 to \$2 per box.

COUNTRY PRODUCE.

BEANS—Quiet and featureless at \$1.25 to \$1.30.

DRIED APPLES—There have been sales during the week at $6\frac{3}{4}$ c.

POTATOES—Market weak and demand light, while there are a good many coming in. The supply of the United States article is dropping off. American potatoes are quoted at \$1.75 per brl. and Canadian at \$1.50 per brl.

EGGS—Market is still weak on account of the poor quality of the eggs arriving. Good stock is worth 9 to 10c. and held stock 6 to 7c.

ONIONS—Jobbers are quoting $1\frac{3}{4}$ to 2c. per lb. for choice yellow Danvers and Silver Skins.

SWEET POTATOES—Are quiet at \$4 per brl.

FISH.

White fish and trout are arriving more freely and prices are easier in consequence. A few ciscoes are on the market this week. We quote: Skinned and boned codfish, $6\frac{1}{2}$ c.; shore herring, \$4 per brl.; boneless fish, $3\frac{1}{2}$ to 4c.; boneless cod, 5 to 8c.; Lake Erie herring, \$1.75 to \$2 per 100; blueback herring, 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 5 to 6c. per lb.; salmon trout, $6\frac{1}{2}$ to 7c.; white fish, $6\frac{1}{2}$ to 7c.; pike, 5c. lb.; haddock and cod, $5\frac{1}{2}$ c. per lb.; steak cod, 5 to 6c.; large halibut, 10c.; ciscoes, \$1.25.

SALT.

Trade is fair. Prices are unchanged except in brls. We quote as follows: Dairy, \$1.50, special grade; brls., 90 to 95c.; coarse sacks, 68c.; fine sacks, 70c. American rock, \$10 per ton.

HIDES, SKINS, WOOL AND TALLOW

HIDES—Good buff hides are scarce, and locally are $\frac{1}{4}$ c. higher. Demand is good.

SKINS—There are a few coming forward and all are being taken at 55c. for lamb skins and 30c. for pelts.

WOOL—More wool is said to be on the Toronto and Hamilton markets than ever before. There is not much doing in consequence. We quote: Ordinary combing, 17c.; fine clothing and down, 18 to 19c.; rejections, 12 to 13c.; and unwashed, 10 to 11c.

TALLOW—Demand keeps moderate for small lots. Dealers are paying $4\frac{3}{4}$ to $5\frac{1}{2}$ c. and selling at $5\frac{1}{4}$ to $5\frac{1}{2}$ c.

PETROLEUM

Trade is fair and prices unchanged, although it is anticipated they will soon be higher. Car lots are beginning to move quite freely. We quote, in 5 to 10 brl. lots, imperial gallon, Toronto: Canadian, 12 to $12\frac{1}{2}$ c.; carbon safety, $15\frac{1}{2}$ to 16c.; Canadian water white, 16 to 17c.; American water white, 18 to 19c.; photogene, 20c.

MARKET NOTES.

Lucas, Steele & Bristol report further arrivals of Noble's $\frac{1}{2}$ -lb. lobsters.

John Mouat, W. H. Gillard & Co.'s Northwest representative, reports business

THE BRAND
I VARS
DENIA SPAIN

& CO.

V ALENCIA
R AISIS

Are
Second to
None

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

WHITE & CO. 70 Colborne St., Toronto.

WHOLESALE COMMISSION MERCHANTS

DEALERS IN

Bananas, Lemons, Oranges, Nuts, Cheese, Lard, Butter and all Foreign and Domestic Fruits and Country Produce.

Consignments Solicited. Write for
Tel. 887. Quotations.

SUGAR

The "Redpath" sugars are acknowledged everywhere to be of the highest quality and purity, made by latest processes. We have them in all grades Lump, Granulated, Yellow, etc. Let us quote you figures on them.

JAMES A. HENDRY

WHOLESALE AGENT KINGSTON, ONT.

THE

Winnipeg Produce and Commission Co. Ltd.

WINNIPEG, MANITOBA.

Are prepared to receive consignments

Fruit, Tomatoes,
and all kinds Produce.

COLD STORAGE



And Freezing

Splendid cooling
rooms
for Summer.

Write for rates.

WE ALSO HANDLE

FISH, ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street

TORONTO

- We have them -

Peanuts

Roasted or Green

Fresh Goods -- Best Values

CLEMES BROS.

TORONTO

prospects steadily improving with him in that province, and states that trade in the grocery line is assuming a healthier air.

Wm. Ryan & Co. are holding their meats for higher prices.

Davidson & Hay report the arrival of a shipment of Kurma tea.

T. B. Escott & Co. are in receipt of a shipment of new dry cod in quintals.

W. Paterson & Son are offering gelatine for ice cream makers in 1 lb. packages.

McWilliam & Everist are selling a car of California fruit every other day at their warehouse.

"Social Tea" biscuits are advertised by W. Paterson & Son on page six of this issue.

Adams & Son report business in chewing gum as picking up considerably during the last month.

Hannah & Co. are giving 50 cents a bushel for new potatoes. Old potatoes are now done.

Davidson & Hay are offering what they claim to be good value in a bright syrup in half-barrels.

Eby, Blain & Co. claim to be offering excellent value in low price Congou teas at astonishing low prices.

Gowans, Kent & Co. are now prepared to supply the trade with all the latest designs of lamps for the fall trade.

The Ceylon teas offered by Lucas, Steele & Bristol were, the firm reports, all bought before recent sharp advance.

T. B. Escott & Co. announce that they are offering special inducements to the trade in red sockeye salmon, new pack.

James Turner & Co. have full lines of canned herrings, fresh, kippered and in tomato sauce; also preserved bloaters.

Imperial brand Fraser River salmon, new pack, is on sale by Lucas, Steele & Bristol. This firm's advices report the run poor and pack a short one.

W. H. Gillard & Co. last week made a shipment of their Diamond baking powder to Nova Scotia, where a reasonable demand for it now obtains, it is said.

Both New Orleans and West India molasses, in barrels and halves, is being offered by Lucas, Steele & Bristol at prices claimed to be very low.

W. H. Gillard & Co. are just in receipt of a wide range of new Congous, showing, they report, exceptional value, and bought before the advance in the market.

Lucas, Steele & Bristol are in receipt of a shipment of pickies from Gillard & Co., of London, England; also J. T. Morton's fresh herrings and pickles and English malt vinegar in 25 gallon barrels.

Grand Mogul tea exhibits were held at the following places the past week: D. Weismiller, Hensall; B. G. Simpson, Brucefield;

NEW POTATOES

in large or small lots. First class stock.

WM. HANNAH & CO.

78 Colborne St., Toronto, Ont.

J. Hunter White

No. 3 North Market Wharf,

ST. JOHN, N. B.

Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

FIRSTBROOK BROS. TORONTO, ONT.

BOX MAKERS

WOOD PRINTERS, ETC.

SPECIALTIES:

EGG CASES, SHIPPING CASES, BERRY, SOAP, SPICE AND CIGAR BOXES.

A. G. GIBSON & CO.

TORONTO.

BANANAS, LEMONS,

California and Domestic fruits.

Send sample order.

FOR SALE AT A BARGAIN

Steam Peanut Roaster

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants
GUELPH, ONT.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Dealers in all kinds of Farm and Dairy Produce. Liberal advances made on consignments. Consignments Solicited.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

DOMINION PRODUCE CO.

66 & 68 COLBORNE ST.

... TORONTO

SOLICIT ALL KINDS OF

Fruit and Produce

J. Y. Cairns, Varna; J. Whiddon, Bayfield; T. W. Scott, Blyth. Large sales are reported in every one of these places.

Vance & Co. have to hand a consignment of choice bananas.

Dawson & Co. are in receipt of five cars of bananas this week.

As a result of the increase in the discount on starch, retailers are taking a good many 50 box lots.

Clemes Bros received nearly a thousand baskets of Canadian peaches Tuesday, but they were all disposed of before sunset.

We notice D. R. Duncan, of Owen Sound, has taken the agency for Salada Ceylon tea, as the handsome sign on his window shows.

Eby, Blain & Co. report large sales of some especially fine Darjeeling teas, and are experiencing some difficulty in matching their teas to fill orders.

D. Gunn, Flavelle & Co. report that their stocks of meats are getting so low that they will be compelled to begin winter packing operations earlier than usual.

Smith & Keighley have a cable announcing that their first shipment of new crop Valencia raisins will leave there this week. It will reach Toronto in about three or four weeks.

D. Gunn, Flavelle & Co., pork packers, etc., report a large increase in their letter orders. The firm is making a specialty of this branch of their business just now.

James Turner & Co. have just received a large consignment of Sphinx "U" prunes which they are offering, they report, at low figures. They have also a well assorted stock of currants and Valencia raisins.

A. G. Gibson & Co. are receiving regular shipments of new lemons which are sound and cheaper than old stock. They are also dealing largely in bananas and domestic fruits.

Eby, Blain & Co. have received in stock this week direct shipments of new season's Ceylon teas in chests and half-chests. They show excellent value, being good clean leaf, syrupy and bright in liquors, in low, medium and higher grades.

A novelty is being put on the market by Jas. A. Skinner & Co. called "The Stone Beer Mug." It is intended for keeping on ice in order to serve customers with ice-cold lager. This is a new article on the Canadian market, and dealers will find it a fast seller among hotels and restaurants.

Foam Yeast Co., 79 Esplanade east, report business very brisk. "Although the company has been established only a short time," said a member of the firm, "still Foam Yeast is now known all over the Dominion and is becoming very popular. It is a new discovery and is put up in very attractive small packages which are enclosed in larger hinged tin boxes, thus preserving all its strength. We are now receiving en-

quiries every day from all parts of the Dominion. Sample packages will be mailed free to any part of the Dominion on receipt of a card."

The following retail grocers are noticed to be advertising Salada tea in their different local papers: F. A. Gonne, Chatham; Chas. A. Wennino, Sarnia; Merriman Bros., St. Catharines; J. L. Cruickshank, St. Catharines; Murphy & Scott, Port Dalhousie; W. R. White, Aylmer; W. B. Hogarth, Windsor; J. H. Price, St. Thomas; John Rogers, Petrolea; John Butler, Woodstock; Arch. Campbell, Lindsay; A'ex. Elliot, Peterboro'.

MONTREAL MARKETS.

MONTREAL, August 16, 1894.

GROCERIES.

THE actual jobbing movement at the moment is not of large volume, but this is nothing extraordinary during August, when the holiday season is at its height. The strictly wholesale situation, however, has assumed quite an interesting aspect on several of the leading staples. In the first place the excitement in sugar across the line, which culminated in an advance in New York on Thursday, was followed the same day by a rise in Montreal, the refiners deciding late on Thursday afternoon of last week to put up the price of granulated a $\frac{1}{4}$ c. per lb. and lowest yellows 3-16c. The rise, however, has not had any effect on the movement as yet, but with the tone firm it probably will have later on. In tea also wholesalers have shown more interest regarding supplies, and the fact has led to more activity. The question of fall supplies of Mediterranean dried fruit has commenced to attract attention, and the offers so far received from the leading shippers in Denia are considered pretty high. In canned goods there is not much to report, and the same may be said with regard to other lines.

SUGAR.

Since our last report this market has furnished the most interesting phase of the week in groceries. On Thursday of last week advices to refiners here cited considerable excitement in New York, and an advance of $\frac{1}{8}$ c. per lb. on all refined sugar due to the fact that all raw sugars had been withdrawn from the market there. The receipt of this news caused some little excitement along St. Sacramento street, and materialized about 5 o'clock Thursday in the local refiners deciding upon an advance of $\frac{1}{4}$ c. per lb. on granulated and 3-16c. on lowest yellows. Since the rise the tone has been firm, but the fact has not induced any change in the demand of a material kind as yet, though it ought to have that effect if the firmness is retained, which it is likely to be. We now quote granulated, 4 $\frac{3}{8}$ c., yellows, 3 $\frac{1}{4}$ to 3 $\frac{3}{4}$ c. as to quality at the factory.

SYRUP.

The demand for syrup continues slow and the market rules quiet and featureless. There

is no change in prices which rule at 2 to 2 $\frac{1}{2}$ c. for bright grades and 1 to 1 $\frac{1}{4}$ c. for dark grades.

MOLASSES.

There has been no change in the molasses market. Barbadoes is quiet with only a small jobbing business doing, and round lots are offering at 26c., while car lots continue to be quoted by the combine at 29c. and single puncheons 30c.

TEA.

A fair healthy distributing trade has been done in Japan teas at steady prices. City wholesales have been doing more in the market, some 2,000 packages of Japans changing hands at 13 to 15c. for common, 16 to 21c. for medium to fine. A lot of 800 packages of Japans to arrive has also been placed at 14 to 17 $\frac{1}{2}$ c. Blacks have also changed hands at 16 to 22 $\frac{1}{2}$ c., a lot of choice Congous fetching as high as 24 $\frac{1}{2}$ c. There has also been a fair enquiry for green at steady prices. We quote: Japan teas, common, 10 to 13c.; medium, 14 to 17c.; fine, 18 to 21 $\frac{1}{2}$ c.; and choicest, 23 to 29c.

COFFEES.

There has been a fair business doing in coffee, a little more enquiry being noted since our last. Round lots of Maracaibo have been put through at 19 $\frac{1}{4}$ c. and smaller lots 20 to 21c. We quote: Java, 24 to 28c.; Mocha, 25 to 28c.; Maracaibo, 19 to 21c.; Jamaica, 19 to 21c., and Rio, 18 to 21c.

SPICES.

The spice market is steady and there is a fair demand to note. We quote: Black pepper, 6 to 7 $\frac{1}{2}$ c.; white pepper, 10 to 12 $\frac{1}{2}$ c.; cloves, 7 $\frac{1}{2}$ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c., and Jamaica ginger, 15 to 18c.

RICE.

There has been no change in the situation of the rice market. Millers report the demand as fair and that an average business is doing at steady prices. We quote: Standard, \$3.45 to \$3.70; Japan, \$3.95 to \$4.25, and Patna, \$4.25 to \$4.75.

DRIED FRUIT.

The interesting topic in this market at present is the question of fall supplies, and news from primary markets is eagerly looked for. So far the advices from these in raisins have been very firm, but no reliable quotations can be cited, offers ranging from 17 to 22c. The English demand is the chief factor in Spain at the moment, and as soon as it is supplied buyers here look for an easing up in prices. At present there are absolutely no Valencia raisins here, and pressing necessities are being relieved with California fruit at 5 $\frac{3}{4}$ to 6c. The quality of those which have so far come forward has been excellent. For currants there has been little or no enquiry. Advices with regard to the prune crop state that it is a little in excess of last years, while dates are quoted very firm. We quote: Off-stalk Valencias, 5 to 5 $\frac{1}{2}$ c.; fine, 5 $\frac{1}{2}$ to 5 $\frac{3}{4}$ c.; layers, 6 to 6 $\frac{1}{2}$ c.; currants, 3 to 3 $\frac{1}{2}$ c.

VANGE & CO.Wholesale Fruit
Produce and

Commission Merchants

Bananas a SpecialtyConsignments of Fruit and Produce
solicited. All orders will receive
our prompt attention.63 Colborne
St., Toronto**Dawson & Co.**FRUIT
PRODUCE
and COMMISSION MERCHANTS

32 WEST MARKET STREET

Consignments
Solicited.

TORONTO.

GEORGE McWILLIAM.

FRANK EVERIST

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McWILLIAM & EVERISTGENERAL FRUIT
Commission Merchants25 and 27 Church street,
TORONTO, ONT.Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

LARDEspecially put up
for the best
family trade inGuaranteed Pure
Kettle Rendered.**1 LB. BOXES**

Convenient, the best way to handle lard.

All our Meats are
Branded with
Our Trade MarkBurnt in the
Skin of
Each piece.**F. W. FEARMAN
HAMILTON****MATCHLESS STOVE POLISH**Will
Please
Your
Cus-
tomers.**MONTREAL MARKETS—Continued****NUTS.**The nut market is steady. Stocks here
are diminishing steadily and prices are
firm. We quote: Almonds at 11½ to 12c.;
shelled do., 23 to 29c.; shelled walnuts, 18
to 21c.; Grenoble walnuts, 11½ to 12c.;
filberts, 7½ to 8c.; pecans, 7½ to 8c.; Brazils,
9 to 10c., and peanuts, 7 to 9c.**CANNED GOODS.**This market has not presented any partic-
ular activity since our last report. Demand
has been limited and business slow. In sal-
mon, however, advices to agents here from
the coast have been of a character to
strengthen prices. There has been a fairly
ready sale for the Australian canned meat
at the prices quoted. We quote as fol-
lows: Lobsters, \$6 to \$6.50 per case; sar-
dines, \$8.50 to \$9.50; salmon, \$1.15 to \$1.30
per doz; tomatoes, 80 to 85c. per doz;
peaches, \$2 to \$2.10 per doz.; corn, 85 to
90c. per doz., and marrowfat peas, 85 to 90c.
per doz. Australian canned meats: Boiled
mutton, \$1.86 to \$1.90 per doz. 1-lb. tins,
and \$3.10 to \$3.15 per doz., 2-lb. tins;
roast mutton, \$2.05 to \$2.10 per doz., 1-lb.
tins, and \$3.35 to \$3.40 per doz., 2-lb. tins;
corned mutton, \$2.05 to \$2.10 per doz., 1-lb.
tins, and \$3.35 to \$3.40 per doz., 2-lb. tins.**GREEN FRUITS.**An active business has been transacted in
green fruit during the past week. Some
eight carloads of California fruit have been
sold at auction and met ready bidders.
Lemons are scarce and firm at \$4.50 to \$5
per box. The supply of oranges is very
light, in fact Rodi have been the only kind
offering, and have ruled at \$5.50 to \$6 per
box. Bananas have ruled steady under light
supplies at \$1.25 to \$2 per bunch. Apples
continue a drug, Duchess being quoted down
to \$1.50 to \$1.75. Receipts of plums are
heavy and prices are quoted at \$1.75 to \$2.25
per box. Peaches met a fair sale at \$1 to
\$1.50 for California per box, and Canadian
50 to 75c. per basket. Canadian pears are
coming in at 75c. per basket and California
at \$1.50 to \$2.25 per box.**COUNTRY PRODUCE.**Receipts of eggs continue liberal and the
market is easy but values show no change.
Demand is moderate at 9 to 10c. for choice

(Continued on page 24.)

**COWAN'S
HYGIENIC COCOA**Is the highest grade obtainable. Will give
more satisfaction than the lower qualities,
and is certainly much the best value offered.
Sold only in tins.**THE COWAN CO., Ltd.**
Toronto, Canada.**A. PAXTON & CO.**

Commission Merchants

72 Colborne St. - TORONTO
Eggs, 10 to 10½c. Butter, 17 to 18c. for
choice. Raspberries in pails, 4 to 5c. Blue-
berries, 5 to 6c.

Remittances every Tuesday.

**WILLIAM RYAN,
PORK PACKER**

—AND—

COMMISSION MERCHANTConsignments of BUTTER, EGGS and
COUNTRY PRODUCE Solicited.70 and 72 Front St. East,
Toronto, Ont.**S. K. MOYER,**Fruit and Commission Merchant
76 COLBORNE ST.,
TORONTO, ONT.DEALER IN
FRESH FISH, BANANAS, LEMONS,
DOMESTIC FRUITS and
VEGETABLES.

Orders Solicited.

D. GUNN, FLAVELLE & CO.

Maple Leaf Brand

SMOKED MEATS

—AND—

PURE LARD

WRITE FOR PRICES

76-80 Front St. East, Toronto

ESTABLISHED 1890.

**JAMES E. PATMORE,
LONDON, ONTARIO.**

EXPORTER OF

Hay, Oats, Oatmeal, Butter, Cheese, Eggs,

APPLES, ETC.,

AND

Produce Commission Merchant.

BUTTER, CHEESE AND EGGSHandled to best advantage. Good
storage. Also, Finest English
Creamery Salt.Prompt and personal attention to all favors.
Correspondence solicited.

FLOUR AND FEED

THE exports of wheat and flour from the United States for July amount to 13,487,000 bushels. In the corresponding month last year the exports were 22,850,000 bushels.

The Toronto bakers have been holding meetings for the purpose of forming an association for the regulation of prices. It is their hope to maintain a higher price and a standard weight for the loaves sold. Should the price of bread materially increase, there is no doubt but that there will be an increase in demand for flour from the grocer, and flour and feed merchants.

A flour and feed dealer, speaking in reference to the handling and sale of flour by grocers, said: "Grocers should be very careful if they are keeping flour in stock that it is not placed near anything that will taint it." Flour is very easily contaminated, especially when placed near paraffin oil, and care should be taken that it is not so placed.

The outlook of the United States corn crop is still a very important subject in the cereal market, and speculators have been working the gossip for all it is worth. The public are still almost as uncertain as to the outlook of the corn harvest as they were a week ago. The Modern Miller says in regard to this matter: "Sections of Nebraska, Iowa, Kansas and Oklahoma have suffered from lack of moisture this week, and the general condition is thereby reduced. Missouri is all right and promises now to raise a much larger corn crop than in 1893. The damage in Iowa amounts to from 35 to 40 per cent. of the corn area; in Nebraska and Kansas about 30 per cent.; but the great areas seeded to corn in those states must be taken into consideration in comparing the prospective harvest with that of last year or previous years. Kansas City is selling corn and hay to points in Iowa, Kansas and Nebraska, much of which is destined for points that buy corn every year. In Western Kansas, a large portion of Nebraska and Iowa, where corn is badly injured, farmers are cutting it for fodder. Most of the damage done in Oklahoma is in a region not considered in the corn crop estimates of former years."

THE MARKETS.

TORONTO.

FLOUR—Business remains quiet, and little change is looked for before September. The majority of the city mills are again running, and are selling at unchanged prices. We quote: Manitoba wheat patents, \$3.55 to

\$3.65; strong bakers', \$3.35 to \$3.45; winter wheat patents, \$3.45 to \$3.60; Ontario family, \$3 to \$3.25; straight rollers, \$2.90 to \$3.05.

BRAN—The demand is fairly good for the season. There is still a scarcity of bran in the city mills, and those that are at present running are offering at from \$13 to \$13.50 per ton.

SHORTS—City mills have been unable to supply the demand, owing to the fact that they have been running steadily. The price is unchanged at from \$16 to \$16.50 per ton.

SCREENINGS—A fairly good business is doing. Good screenings are selling at from \$12 to \$12.50 per ton.

NOTES.

There has been a slight improvement in the sale of flour during the past week, and grocers report cereals to be more in demand.

F. Dean, grocer, of Parkdale, is devoting one of his spacious windows to the display of flour, while in the other he is exhibiting a fine assortment of fruit.

Worthy of notice is the display of flour made by T. Bletsoe, grocer, Parkdale, and it is in keeping with the interior of his store—neatly and tastefully arranged.

MONTREAL.

The local grain market was quiet to-day and without any new feature of importance to note. No. 1 hard Manitoba, 73 to 74c.; No. 2 hard Manitoba, 72 to 73c.; Peas, per 66 lbs., in store, 72½ to 73½c.; No. 1 oats, per 34 lbs., 39½c.; No. 2 oats, per 34 lbs., 38 to 39½c.; No. 3 oats, per 34 lbs., 35½ to 36c.; corn, duty paid, 57 to 58c.; barley, feed, 46 to 47c.; barley, malting, 50 to 53c.; rye, 52 to 53c.

A fair amount of business was transacted in flour on local account, and the market was moderately active and steady. Winter wheat, \$3.25 to \$3.50; spring wheat, patents, \$3.25 to \$3.50; Manitoba patents, best brands, \$3.50 to \$3.60; straight roller, \$2.85 to \$3; extra, \$2.55 to \$2.60; superfine, \$2.40 to \$2.50; Manitoba strong bakers', \$3.30 to \$3.40; Manitoba strong bakers', best brands, \$3.40 to \$3.45.

There was no change in the feed market. The demand was good and values were firm. Bran, \$15.50; shorts, \$17.50; mouillie, \$20.

The market for oatmeal was quiet and unchanged. Standard, brls., \$4.30 to \$4.40; granulated, brls., \$4.30 to \$4.40; rolled oats, brls., \$4.50 to \$4.60; pot barley, per brl., \$3.90; split peas, per brl., \$3.40.

ST. JOHN, N.B.

In flour there appears, at least on the part of the millers, a firmer feeling. The movement here is slow, and no change in price is reported on account of the difference in freight. Small quantities continue to come in via Boston. Cornmeal is rather easier, though still firm. The price at the mill did reach \$3.15, but is now off to \$3.00, which is about 15c. over last week's price,

being an advance of about 35c. As always there is a difference as regards the corn crop, but from best advices it would appear to be short. Millers here have a fair stock of corn now on hand. Oats are somewhat off in price, and dealers are not inclined to buy except for actual need. Prospects for a good crop in P.E.I. are much better than a week ago. Hay in this province has been found in splendid condition. We quote: Manitoba flour, \$4.20 to \$4.30; best Ontario, \$3.50 to \$3.60; medium, \$3.35 to \$3.50; standard oatmeal, \$4.50 to \$4.75; roller oatmeal, \$4.65 to \$4.75; cornmeal, \$3.00 to \$3.10; granulated cornmeal, \$3.55; middlings, \$22 to \$23 on track; bran, \$18 to \$19; cottonseed meal, \$30 per ton; oats, on track, 42 to 43c.; small lots, 47 to 50c.; French beans, \$1.45 to \$1.50; Canadian h.p., \$1.55 to \$1.60; prime, \$1.45 to \$1.50; split peas, \$3.65 to \$3.85; pot barley, \$3.85 to \$4.00; round peas, \$3.65 to \$3.75; hay on track, \$9.50 to \$10; small lots, \$10 to \$11; rice, 3¼ to 3¾.

"SALADA"

CEYLON TEA

IN LEAD PACKETS.

Retailed at 40, 50, and 60 cts.

If "SALADA" is not already sold in your town, why delay in applying for the Agency. It will prove most valuable. Purchase it in small quantities and return it if it does not prove satisfactory. There is no risk for the purchaser.

P. C. LARKIN & CO.

WHOLESALE AGENTS.

25 Front St. East.

TORONTO.



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
—Longfellow.

DO YOU?

WISH THUS TO BUILD,
an advertisement

in the

**CONTRACT-
RECORD,**

TORONTO

will bring you
tenders from the
best contractors.

... WE OFFER OUR ...

Queen Brand of Flour

TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some **QUEEN** in stock.

M. McLAUGHLIN & CO.

TELEPHONE 636.

Royal Dominion Mills, TORONTO.

This label on your barrel indicates . . .



A uniform high quality

Put up in barrels of 100 lbs. net.



W. A. McCLEAN & CO.

Pork Packers - Owen Sound

CURERS OF THE FAMOUS—

Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard

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E. A. SHOEBOTHAM
Broker and Mnfrs. Agent

Representing: LONDON, ONT.

THE FOAM YEAST CO., Toronto. FARWELL & RHINE'S Diabetic and Gluten Flour, Barley Crystals, Watertown, New York. EASY-BRIGHT Stove and Shoe Paste and Polishes, Buffalo, N.Y. THE EDWARDS' PATENT Bar Lunch, School and Shopping Basket, Toronto, Ont. Etc., Etc.

Orders Solicited. Our Goods are Guaranteed

WILLIAM ARCHER, Carpenter and Store Fitter

VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER
All classes of Store Fittings, Exhibition Cases Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Toronto.
Cor. of Adelaide St.,

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.



FOAM YEAST

A NEW DISCOVERY. TRY IT.

Put up in attractive tin boxes with hinged lid, keeping the yeast dry and in good condition 3 or 4 months longer than in wood.

36 packages to a box, price \$1.00.

A sample box sent to any address.

Acknowledged by all who have tried it, **THE BEST.**

FOAM YEAST CO.

79 Esplanade St. E., - - - Toronto.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

MONTREAL MARKETS—Continued.

caudled stock, and 7 to 8c. for culls per doz. Honey meets with a fair jobbing trade at 8 to 9c. per lb. The hop market is quiet at 10 to 12c. for good to choice and 3 to 7c. for old. Receipts of new potatoes are very heavy, but demand is good at 9c. to \$1 per brl.

PROVISIONS.

There was no important change in the local provision market to note. The demand for pork, lard and cut meats was fair for small lots, but on the whole the market was quiet and steady. We quote: Canadian short cut, heavy, \$18.50 to \$20; do., light, \$17.50 to \$18.50; hams, city cured, per lb., 10 to 13c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 10 to 12c.; lard, common refined, per lb., 7¼ to 7½c.

BUTTER.

The easier feeling in butter intimated last week has had further development. Actual transactions in creamery have transpired at a lower level, which furnish a fair basis for a lower range of quotations. A factoryman was in town Saturday offering a line of 100 odd boxes of July make and did not meet with very urgent buyers. The quality, it was claimed, did not grade very high, and it is understood that he closed the lot out at 18c. For strictly finest goods, however, it is pretty certain 18¼c. would be paid. Dairy goods continue, as they have been all along, dull. It is claimed that there is now quite a quantity of Western dairy in receivers' hands on spot. Buyers contend, however, that is held too high to suit their ideas, and for this reason no business is doing and values on it are nominal. Finest creamery, 18 to 18¼c.; creamery seconds, 17¼ to 17½c.; fine Townships, 16 to 17c.; fine western, 14 to 15½c.

CHEESE.

Cheese on spot moves along on much the same lines, and, as it has done all along, fails to show any marked sympathy with the course of affairs in the country. If shippers are to be believed there is little encouragement in their private advices to permit of business at what goods will cost now. It is, therefore, still a stand off, and the new business on legitimate orders is limited. The tone, however, in view of the prices that have been paid this and last week, and were again paid to-day, is steady. The speculative element control the market, and while they are able to do so there is no prospect of cheaper cheese. Reports from the country show plainly that factorymen are not urgent sellers, except in a few sections, even at the advance which has been offered to them. Those who are east of Toronto, having practically closed out their July make at full figures, are in no present hurry to sell, which is an influence in strengthening the market. In view of the fact that the spot movement is small, it is difficult to quote prices, but a buyer with an

open order could certainly not fill it to-day inside of the prices quoted below. We quote: Finest Western colored, 9½ to 9¾c.; finest Western white, 9¾ to 9½c.; finest Townships, 9½ to 9¼c.; finest Eastern colored, 9 to 9½c.; finest eastern white, 8¾ to 9c.; under grades, 8¾ to 8¼c. Cable 45s.

ASHES.

The market for ashes is quiet owing to light offerings. We quote: First pots, \$4; seconds, \$3.70, and pearls, \$6.50 per 100 lbs.

MONTREAL TRADE NOTES.

Fred. Hughes got back from Murray Bay this week, looking as brown as a berry.

Laporte, Martin & Co. are prepared to supply molasses at the most favorable rates.

J. Alex Gordon & Co. report that the consignment of Australian canned meats is working off very nicely.

Caverhill, Hughes & Co. have now close at hand some of their first of leading brands of B.C. canned salmon.

The cargo of molasses (1,500 puncheons) for John Pinder & Co. was received last week, the barque Runymead entering on Friday last.

Hart & Tuckwell have in stock now some especially tempting Rodi oranges. As oranges are scarce on this market they are doing a good trade with them.

The catch this season of Scotch salt herring is a very fine one. Marshall's well known goods in this line therefore are meeting a good demand, especially in kegs.

There is, according to leading tea brokers, an absolute scarcity of Gunpowders in this market. One of them had a good order on Monday, and found it impossible to fill it.

W. T. Costigan & Co.'s advices from the coast state that the Fraser River pack of canned salmon is very poor, and that the aggregate for the canneries on the Columbia River will be 100,000 cases short.

Norman Croker, who is at present calling on Lower Province grocers in the interests of Tetley's teas, reports a good demand for this brand. "The many old country people in this province," writes the firm, "doubtless recognize the flavor of Tetley's as that they used to get in the teas they drank in Merry England."

Gillespie & Co.'s advices from Denia state that no change in the raisin market can be expected until after the first steamer sails for Liverpool on the 20th. The fruit in this port is going forward on the basis of 19s. 6d. for fine off-stalk, 22s. for selected and 24s. 6d. for layers.

Tetley's teas' stand at the Exhibition in Winnipeg—July 23 to 28—was quite a centre of attraction, owing not only to fine showing made, but also to the fact that these teas were being served free to all comers. The flavor of these teas seems to strike home to the palate of the amateur," they write, "and the

Hudson Bay stores who sell them in the Northwest report a steady increase in their output."

Cables to Rose & Laflamme state that the prune crop this year will, it is expected, be in excess of that of last. Quotations for first shipments are on the basis of 13s. to 19s. 3d., according to quality.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., August 16, 1894.

BUSINESS during the past week has been quiet. The excitement in cornmeal is rather off, although market continues firm at present prices, which is, however, somewhat off from full advance. The direct importations of tea are coming to hand. One day last week six carloads, being 2,651 packages, were received. This tea was but forty-eight days on the road. The values showing are extra good. The number of Americans traveling through here this year

AGENTS WANTED.

Advertisements under this heading, two cents per word each insertion, payable in advance.

BRYANT'S ROOT BEER—AGENTS WANTED for Montreal, Winnipeg and British Columbia; sole control of province given. Apply BRYANT, CANADIAN GROCER Office, Toronto. 33

TEA MIXERS

Indispensable to the tea trade. Guaranteed to mix 50 pounds thoroughly in two minutes. Are perfectly dustless and easy to operate. Capacity, 25, 50 and 100 pounds. PRICE. \$12.00, \$15.00, \$20.00.

MANUFACTURED ONLY BY

J. A. GOWANS, 1444 QUEEN ST. WEST, TORONTO.

TELL YOUR CUSTOMER

that "ACME" is the only Table Salt that does not get hard and you have a clear conscience. It's worth having—so is the salt. The SALT sells at 10c.



TORONTO SALT WORKS
128 Adelaide St. East,
City Agents.TORONTO

THE . . .
**STRATHROY CANNING
 AND PRESERVING CO.**

Packers of all kinds of

**Fruits . . .
 Vegetables and Meats**

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.



DON'T BE PUT OFF !

Ask your Wholesale Grocer to give you

"KENT"

Bottled or Bulk Pickles.

They are the standard. Don't be put off with "something just as good."

Kent Pickles please wherever introduced, and hold custom.

**The Kent Canning
 & Pickling Co.**

CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND"
 Canned Goods Leads ! !

No need to ask the reason,
 No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS
 PIGTON, ONT.

Keep It In Mind

THAT

THE DOVER APPLE CO.
 OF PORT DOVER

Are manufacturers of the best
 and cheapest

Cider and White Wine Vinegars
 ON THE MARKET.

Quotations promptly sent on application

**LYTLE'S
 PICKLES**



Are Superior to all
 others.

T. A. LYTLE & CO.,
 Vinegar and Pickle Manu-
 facturers,
TORONTO.

LION "L" BRAND

REGISTERED
 TRADE
 MARK.

PURE GOODS.

JAMS,
 JELLIES,
 VINEGARS,
 PICKLES.

The largest
 factory of the
 kind in the Do-
 minion.

DIPLOMA
 AND MEDAL
 Toronto Exhi-
 bition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.
 Beet Sugar Factory at Berthierville, P. Q.

High in quality

All our goods are
 as represented.

Delhi Canning Co.

Low in price

McALPIN TOBACCO Co.

Manufacturers,

Toronto, Can.

Our Specialties

CHEWING

BEAVER PLUG (Bright)

Jubilee Plug (Chocolate)

Tecumseh Plug (Bright)

• AND

GOLD SHIELD (Black)

ALSO

FINE CUT CHEWING

Standard Kentucky

and

Apricot

• • •

SMOKING PLUG

Woodcock

Solid Comfort, etc.

See "Prices Current."

McALPIN TOBACCO Co.

TORONTO

MARKETS.—Continued

has been much larger than usual, and American money has driven our own out of general use. Even the silver dollar is in active circulation. It is a question with a great many if there ought not to be a discount on it, as our money will not move with any such readiness in the States. The banks not accepting it tends to keep it all in circulation, making it often inconvenient. At present the matter seems one sided, to prevent which something must be done. Reports from Prince Edward Island are for splendid crops in hay, potatoes, grain and fruit. Even oats, which on account of an insect which appeared on them, and which it was feared would do much harm, but which has on account of the weather been largely driven away, will turn out much better than was expected. In the country market the principal change has been in lamb, which has been off in price, selling as low as 7½c. In the savings bank the deposits for June exceeded the withdrawals by \$3,691.77, figures being \$93,003.23, against \$96,695. In lumber no change is reported, most shipments going to British ports. Export business in lime is small.

SPICE—There is no change to report, and movement among these lines is small. We quote: Cream of tartar, brls., 17½ to 18½c.; boxes, 20 to 25c.; nutmegs, 60 to 90c.; cassia, 18 to 20c.; cloves, ground, 20 to 25c.; whole, 15 to 20c.; ginger, 18 to 22c.; bicarb. soda, \$2.30 to \$2.38; sal. soda, 1 to 1½c.

SALT—A fair business is being done at steady figures. There is a cargo of coarse afloat for here. We quote as follows: Coarse salt, 48 to 50c.; factory filled, \$1 to \$1.15; Canadian 5-lb. bags in brls., \$3.25; 10-lb. bags, \$3.10; American salt in 20 lb. wood boxes, 20c.; 10 lb. boxes, 12c.

TOBACCO—Movement is always large. McDonald continues to sell at his cut prices, but shows no sign of further reduction. His tobaccos are sold here as follows: Crown, 43c.; Pilot, 45c.; Index, 43c.; Napoleon, 49c. McAlpin's brands: Tecumseh, 65c.; Beaver, 62c.; Jubilee, 49c.; Gold Shield, 49c.; Woodcock, 53c.; Army and Navy, 45c. Tuckett's brands are sold at: T. & B. Myrtle Navy, 59c.; cut, 70c.; Lily, 46c.; chewing, T. & B. black, 48c.; Mahogany 12's, 48c.; and 7's, 48c.

CANNED GOODS—Those who have bought their salmon would seem to have an advantage. A telegram from one of the largest canners on the Coast to his broker here reads: "None to offer; present run salmon failure." There is a fair stock of old salmon still on the market, and as the quantity sold here to arrive is not large, it is expected that loss on those carried over will not be as large as was expected. In vegetables market is firm. Spot prices are as follows: Corn, 90 to 95c.; peas, 90c.; tomatoes, 95c. to \$1; gallon apples, \$2.40 to \$2.50; oysters, 1's, \$1.50; 2's, \$2.25; corned beef, 1-lb. tins, \$1.65; 2-lb. tins, \$2.65; salmon, \$1.25 to \$1.35; lobsters, \$1.75 to \$2; peaches, 2's, \$1.70 to \$1.90; 3's, \$2.70 to \$2.90.

OIL—No change in values is reported and business is but fair. Burning oil, best American, 18c.; best Canadian, 17c.; prime Canadian, 13½c.; 60 days, no charge for barrel; linseed oil, raw, 56 to 59c.; boiled, 59 to 62c. Turpentine, 45 to 47c. Cod oil, 28 to 30c. Seal oil, steam refined, 40 to 45c.; pale, 38 to 43c. Olive oil, commercial, 90c. to \$1. Castor oil, commercial, 6½ to 7c. Extra lard oil, 65 to 70c.; No. 1 lard oil, 60 to 65c.

DRIED FRUIT AND NUTS—In raisins demand is somewhat off, dealers waiting for

the new fruit on which some very low prices have been quoted. Evaporated and dried apples, like Valencia raisins, will come in on a bare market. Nuts except peanuts move but slowly. We quote: Sultana raisins, 7 to 7½c.; Valencias, 5½ to 5¾c.; London layers, \$2.10 to \$2.20; muscatels, loose in boxes, 6½ to 6¾c.; prunes, 5½ to 6c.; California, 11 to 12c.; currants, barrels, 3½ to 4c.; cases, 4 to 5c.; dried apples, 6¾ to 7c.; dates, 5 to 6c.; figs, 10 to 12c.; Grenobles, 13 to 15c.; almonds, 13 to 14c.; Brazil, 11 to 12c.; filberts, 9½ to 10c.; pecans, 12 to 13c.; peanuts, 10 to 11c.

GREEN FRUIT—The trade is very active. The finest California fruit ever seen here is to hand this season, particularly plums. Oranges and lemons are 50c. higher. Raspberries are about out of the market, the crop was not a large one and prices held firm. Gooseberries are firmer. Apples, which promise a large crop, it is reported will find ready sale in England and on the continent. The crop in Ontario and in the States is reported large. It is hoped the packers here will follow the example of those in Ontario and see that the greatest care is taken in putting up the fruit. The careless manner in which it has been packed has told against the Lower Province fruit in the past years. We quote: Lemons, \$4.50 to \$5.50; oranges, \$5.50 to \$6; bananas, \$2 to \$2.50; grapes per basket, \$1 to \$1.25; tomatoes, native, \$2.50 to \$3 per crate, cucumbers, 25 to 30c. per doz; watermelons, 40 to 45c. per doz; gooseberries, 40c. per peck; California apricots, peaches and plums, \$2.50 to \$3 per crate; apples, \$3.50 to \$4; California pears, \$3.50 to \$4.25; Bartlett pears per brl., \$7.50 to \$9.

DAIRY PRODUCTS—Cheese is quiet, and factories are off about ¼ of a cent. This is about the duller part of the season for cheese. The feeling in the cheese market at large is firm. In butter the market is firmer; the hot weather has kept a good deal of the butter back. Demand for creamery continues to improve. Eggs are in good demand, the presence of off stock and the hot weather tends to keep the price down. Good stock find a ready sale, at 10c.; creamery butter prints, 21c.; tubs, 20c.; dairy tubs, 16c.; cheese, 10c.

MOLASSES—The last steamer from the West Indies had but 50 casks aboard. Stocks here move slowly. No change in price from last week. Barbadoes, 27 to 28c.; Porto Rico, fancy, 43c.; choice, 35c.; Antigua, 27 to 28c.; St. Croix, 27 to 28c.

SUGAR—Demand good; price not over firm. In granulated it is in a great measure being sold at a loss. The experience of those speculating in sugar this summer, though not as bad as those who did in flour, has not been of the pleasantest. Granulated, 4¼ to 4¾c.; yellow, 3¼ to 3¾c.; Barbadoes, 3¼ to 4c.; Paris lump, 6 to 6¼c.; powdered, 6 to 6¼c. Syrup, 35c.

FISH—Halifax is getting some of the fish which usually come here owing to better prices obtainable there. Price of dried is steady. Fresh fish are scarce. In smoked herring, lengthwise tend to firmer prices than medium. Large cod, \$3.50 to \$3.60; medium, \$3.25 to \$3.35; pollock, \$1.75; bay herring, half brl., \$1.40 to \$1.50; ripplings, \$1.75; medium smoked herring, 11 to 12c.; lengthwise, 10 to 11c.

PROVISIONS—No change reported; movement is quiet. Clear pork, \$19 to \$20; P.E.I. mess, \$16.50 to \$17; prime, \$13.50 to \$14; plate beef, \$13.50 to \$14; extra \$13.75 to \$14.25; pure lard, 10 to 11c.; compound, 8 to 9c.; cottolene, 9¾ to 10c.

JOLIETTE CANADIAN
LEAF TOBACCO
 Is cheap and good, and nets the retailer a handsome profit.
 JOLIETTE TOBACCO CO.
 JOLIETTE, P.Q.
 F. W. HUDSON & CO., TORONTO,
 Canadian Agents.



**British
 Columbia
 Salmon**

**WILSON'S
 PURE MALT
 VINEGAR**

BAY ST., TORONTO

Made on the English principle.
 Equal to the Imported and at
 less cost.

.. WRITE FOR PRICES ..

The Old "Servant's Friend."
 60 Years! No Complaint!



Samples to be seen at
 T. G. WILLIAMSON & CO., TORONTO.

"INVERNESS" BRAND

Turner, Beeton & Co.

VICTORIA, B.C.

AGENTS

WATT & SCOTT
 Montreal

WATT & SCOTT
 Toronto

GRANT, OXLEY & CO.
 Halifax

ARTHUR P. TIPPET
 St. John, N.B.

GROCERS

Do you know that

Golden Finnan Haddies

- Are cured, smoked and canned immediately after being caught.
- Are the highest grade canned Haddies.
- Are ready for table use.
- Are very nourishing.
- Are easily digested.
- Are superior to all others.
- Are for sale by the leading wholesale grocers.
- Are fully guaranteed by the packers.

NORTHRUP & CO. Canners' Agents ST. JOHN, N.B.

McLAREN'S



Is Honest Goods and just
 the Thing on Which to
 make or Extend a Busi-
 ness.

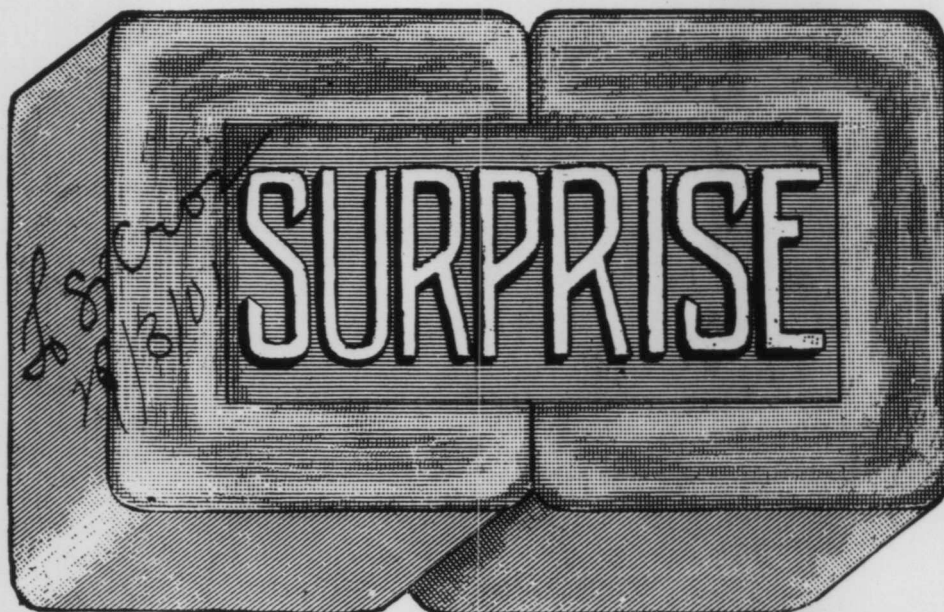
The Best Grocers Make
 a point of Keeping it al-
 ways in Stock.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
 Phoenix Coffee and Spice Mills, Toronto

A PURE SOAP

AT A FAIR PRICE



BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

ST. JACOB'S CREAMERY.

A WRITER in the Waterloo Chronicle of a recent issue, who signs himself "Visitor," has this to say of the above creamery:

Among the most important industries of the county is the above prosperous establishment carried on by W. and A. Snyder and W. H. Brubacher. Few young men in the county would undertake to risk the investment of the amount of capital this firm of young men have at a time when butter is selling for less than they now pay for the cream. Last year the firm manufactured 130,000 pounds of butter, all of which was shipped to England or the Lower Provinces. At one time they had over \$22,000 worth of butter in stock. A reduction of several cents a pound would have ruined them, but they pluckily held on to the butter until a favorable time, when several cents a pound was cleared on the lot and the firm put upon an independent financial footing.

The firm has between four and five hundred patrons and six teams out gathering the cream. Christian Wideman and Ben Lichty go north, David Letson goes east, George Porter and Philip Wire go west and south. It is through the courtesy of these gentlemen that the list of patrons of the creamery is gradually increasing.

At the present time the firm is paying more for the cream than the price of butter

in England and is turning out 1,500 pounds of butter per day, and average over 1,000 pounds of butter per day during the season. And such butter! It makes your lips water to see it. It is not touched with a hand from the time it is sent in as cream until it goes out as butter in 25-lb., 50-lb. and 70 lb. tubs. The staff who turn out this really excellent butter consists of W. H. Brubacher, manager; W. and A. Snyder, secretary and treasurer, and Jacob Killer, Isaac Good and E. Hollinger, assistants. All of these have become experts in the business. The cream as it is brought in in large cans is run into large tanks which are surrounded with ice and two streams of ice-cold water (from two artesian wells) run around the vats, thus keeping the cream nice and cool over night. The next morning the cream is run into two large square box churns, where it is churned until it becomes granulated. When the sweet buttermilk is drawn off water is run in and the butter well washed, after which it is put into tubs and thence run into the butter machine, where every particle of water is squeezed out. Salt is now added and the butter well mixed by the large revolving machine; it is then taken out and deposited in the St. Jacob's and Waterloo refrigerators, and kept there until a favorable market is open for it. To carry such an immense quantity of butter requires a large capital and a cool head when to sell. What a reduction there would

be in the price of butter on our local markets if 10,000 pounds a week were put on our markets; therefore, the firm are public benefactors to the farming community in investing their capital to hold over the farmers' butter for a favorable season and ship the same to a foreign market instead of glutting the home markets. But, best of all, the farmer still retains his milk for his calves and pigs, while the good wives and daughters are saved the hard work of churning the butter.

Now, the reader will ask, what becomes of the buttermilk drawn off? Well, the writer tried hard to get some one in Berlin or Waterloo to start selling the same. But it seemed beneath the dignity of some who should be working at something to take hold of the matter. So the local agent, to oblige many who are fond of this really healthy and delicious drink, will bring a load down with him every time he has business up that way, and it can be got of him at ten cents a gallon if a can is sent along. In fact, the request for this buttermilk has become so great that an extra rig may be put on the road. Housewives say it is better for baking purposes than any other milk, and when too sour to use it makes excellent feed for the pigs. Farmers fetch the washings of the butter by the thousand-gallon loads for their pigs, hence the demand for the fine pork of this vicinity. We congratulate our farmer friends on having such an excellent

Indurated Fibreware

from *Induratus* (Latin) hardened, and *Fibre* (French) the fine, stringy substance found in animals and plants,

Is a ware made of the toughest wood fibre, specially prepared, then shaped by tremendous hydraulic pressure, and hardened or indurated, by chemical process. First manufactured in this country in 1884, it has been constantly improved on since, and has now reached the acme of perfection.

Indurated Fibreware is made into Tubs, Pails, Milk Pans, Wash Basins, Bread Pans, Butter Bowls, Butter Tubs, Cuspidors, etc. Its peculiar advantages are that it

Will not shrink or swell.
Will not taint milk or any liquid.
Cannot leak, water-soak or rust.
Has no hoops to rust or drop off.
Being seamless, bottom cannot drop out.
Is lighter than a wooden pail.
Imparts no taste or flavor to its contents.
Is proof against kerosene, benzine, vinegar, and ordinary acids.

In addition to its many superior qualities, this ware is forced upon the notice of the public by most persistent and aggressive advertising throughout Canada.

To keep up with the times you must have in stock

E. B. EDDY'S INDURATED FIBREWARE

Factories at Hull, Canada.

Branches and agencies in chief cities.

institution as the St. Jacob's creamery in their midst, and hope they will continue to patronize the same, as it is as much for their benefit as it is for that of the proprietors that the business is carried on. In conclusion, we would compliment the proprietors for their pluck in thus having established such an important industry in the county, and wish them continued success in their enterprise.

Eby, Blain & Co. claim to be offering excellent value in low price Congou teas at astonishing low prices.

A "WORD" FROM R. B. ELLIS.

P. C. Larkin has received a letter from R. B. Ellis, the well known and popular ex-broker, late of Toronto, now of Vancouver, in which he says: "I like this place very much indeed. Of course it is new, and perhaps a little rough compared with Toronto, but the summer climate is perfection. Fairly warm in mid-day, with evenings and nights delightfully cool and balmy; very little wind, but always a light breeze. If you get too

warm you can just step to the front door or window and look at the snow on the tops of the mountains across Burrard Inlet. On a clear day it only looks as far as from Front to College streets, but it is really about twenty miles, measuring up the side of the mountain. One never gets tired of looking at the scenery. It is really grand. There is good sea bathing which my boys enjoy very much. One splendid thing here is the water supply. It comes from a lake formed by damming up a stream seven miles up a mountain gorge,

HEALTHFUL

NUTRITIOUS

MacLaren's **IMPERIAL CHEESE** possesses immense advantages over other cheese--viz., that it is always ready, economic and does not deteriorate.



ECONOMICAL

CONVENIENT

Sold in Brown

Stone Jars Only

A. F. MACLAREN & CO., TORONTO

Watson's Mexican Sweet Chocolate

Is absolutely pure, nothing whatever being added but sugar and flavor. For icing cakes or making a cup of Good Chocolate it has no equal.

TRY IT.

Put up in 5c. Tablets.



Is Now For Sale
Everywhere
in the
United States
and
Canada

as its use as a table beverage
in place of

Tea, Coffee or Cocoa
has become quite universal.

It Nourishes and Strengthens

If served **ICED DURING WARM WEATHER** it is most

Delicious and Invigorating

Ask your Grocer for
**CHOCOLAT
MENIER**

Annual Sales Exceed
33 MILLION POUNDS

If he hasn't it on
sale send his name
and your address to
**C. ALFRED
CHOUILLOU**
12 St. John Street,
Montreal, Que.

Slee, Slee & Co.
makers of
ESTD 1812.
Pure malt Vinegar.

London, England.

Batty & Co have for half a century used
Slee, Slee & Co's pure malt vinegar in making
their genuine pickles, & sauces.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

The Latest Out



Our 5 cent and 10 cent Packages **Old English Pickling Spice**

WRITE FOR PRICES

PURE GOLD MFG. CO.

TORONTO

and is as clear as crystal. It is so delightful to drink that you do not require any whiskey, but I believe there is a very little used here. How are things in Toronto? I cannot lose interest in Front street and its people, who treated me so very kindly. I see you have "Salada" for sale, even out as far as here. I called in at the firm who has it for sale (J. C. Hutchinson & Co., and they seem to be very fine people and do a rattling good trade.

"With kind regards to all in the trade in Toronto,
R. B. ELLIS."

A BIG SOAP FACTORY.

Lever Bros., manufacturers of Sunlight soap, have issued a circular from their factory in England from which THE GROCER gleans the following: "From pole to pole is a distance of nearly 8,000 miles, yet it would only require 200 days for the soap made at Port Sunlight to reach from the north to the south pole, and at the same rate of production, an unbroken line of Sunlight soap reaching to the moon (a distance of 225,000 miles), could be made in less than 6,000 working days. This means that equal to a mile of Sunlight soap is made every fifteen minutes." Lever Bros. have recently increased the capacity of their factory from 800 tons to 1600 tons per week. Two years ago their factory covered 10 acres; now it covers 20

acres. Their site has also been increased to from 50 to 86 acres, with a wharfage of one quarter mile. In order to increase their capital to \$7,500,000 they put on the market last June 50,000 shares at £10 each. All these shares were sold at once, and the demand exceeded the number four-fold.

Cooper Bros., chartered accountants, London, Eng., report the sales of this firm for one year to amount to \$5,000,000 in value.

A PRUNE MAN IN TOWN.

Gino Kabiglio, son of Salamon Kabiglio of Trieste, Austria, packer of the "Atlas" brand prunes, was in Toronto a few days last week. This is his second visit to Canada, having been here in July of last year. Mr. Kabiglio is a young man of fine appearance and an interesting conversationalist.

THE GROCER had a brief talk with him, and the conversation naturally turned upon the new prune crop.

"The crop," he said, "will be larger in Bosnia and Servia, but smaller in Bohemia. Taking it all round, however, it will be the same as last year."

"Are there any particular features in the trade?" queried THE GROCER.

"A feature of the prune trade is the almost total absence of demand for cask prunes, the consumption being almost en-

tirely for the larger sized fruit prepared and packed in boxes."

"About what time do you expect the first shipment will be made?"

"About the end of September or early in October. Prices for first shipment are lower than for the corresponding shipment last year. This is due chiefly to the falling off in the demand from the United States. The demand from that country has fallen off a great deal of late years, principally on account of the development of the prune industry in California. In what we called the good years, say four or five years ago, the United States took about 200,000 boxes of our prunes annually, while last year they only took 25,000 boxes."

Mr. Kabiglio left for the west Friday night.

FRONTIER MERCHANTS "EXCURT."

The Frontier Merchants' Association held its annual excursion to Toronto, Wednesday. There were nearly 170 in the party, and among those comprising it were noted Wm. and E. W. Vabey, J. J. Kelly, E. E. Hart, J. H. Atwood, Thos. H. Allan, Geo. A. Clark, A. B. Hurrell, J. T. James, Mrs. Benner, all merchants, of International Bridge. An effort was made to induce the Fort Erie merchants to close up their stores and come along with the party, but John Sheppard was the only one who saw fit to comply. The day was fine, and, of course, the excursionists had a good time.

THE SALMON CANNING SEASON.

THE following from its New Westminster correspondent appears in the Vancouver News-Advertiser of Aug. 5. Steveston is meantime a very busy place and it has a large population. Its many canneries are all in full swing and it is estimated that 1,800 boats are engaged fishing at the mouth of the river and in the Gulf. All sorts of habitations have been erected. There are houses of wood, houses of tin and houses of canvas. All nationalities are here living in amity together. There are Chinese, Japs, Indians, Canadians, Americans and Europeans, old and young, male and female. Excellent order appears to prevail in the community.

Till this week little work was done at the canneries, but though the fish have not yet entered the river in large numbers they are to be got in plenty out in the Gulf. It is easily evident, however, that fishing in the Gulf is a much more dangerous matter than fishing in the river, as the gale is stronger and the waves are more turbulent. The scene on the gulf was a most animated one, in fact the boats looked like a flock of sheep spread over a lawn.

The pack already up at the Gulf of Georgia cannery is 3,000 cases, at the Steveston cannery 2,700 cases, and at the Guichon cannery 1,900 cases. The other canneries will doubtless have an equally large pack on hand.

As many as 500 fish have been got by one boat, but so far the averages have been much below that, in fact yesterday morning the average would not exceed 40 fish per boat.

Speaking with a canner as to Indian fishermen, he said he found it very unprofitable to employ them. They insist on being engaged by the day at from \$2.25 to \$2.50 per day. He finds them very lazy, and in consequence the fish they catch cost too much. He seriously contemplates parting with them all and engaging white men instead. If there is substantial foundation for this canner's statement, it is time the friends of the Indians took them in hand and got them either to give a better day's work or to fish at their own risk. The services of the Indian women appear to be highly appreciated in the canneries.

The Gulf of Georgia cannery yesterday shipped 500 cases of fish by the Yosemite to be taken to Victoria, and there transhipped to the Seattle boat to be sent per Northern Pacific Railway to Montreal. This appears rather a roundabout course, but it shows the great advantages of competition.

The Gulf of Georgia cannery, popularly known as "Windsor's" is a splendidly fitted up one with a capacity to turn out 2,000 cases per day if the fish were to be got in plenty. They have altogether 75 boats fishing for them. On their wharf there were about 1,200 fish lying ready to be handled, and that they deemed a very small quantity.



I rise to say
that

GRAND MOGUL TEA

Is leading all other teas, and it should, because it is the best tea.

THE BEST PACKAGE
THE BEST ADVERTISED
THE BEST SELLER

All live merchants buy it at once.
Many write to us for it.

It is to the interest of all grocers to push it, because pedlars can't get it.

T. B. ESCOTT & CO.

Sole Agents

London, Ont.

Fall In

to line, and buy what all live dealers are buying at the moment. The demand for **PICKLING SPICE** is good just now, and the best package on the market is put up by

DOMINION SPIGE MILLS

The Right Combination. The Right Flavor.
The Best Value. No Other Like It.

Todhunter, Mitchell & Co.
TORONTO

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

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BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE bailiff is in possession of the premises of Alex. L. Hay, fruit, Hamilton.

Geo. Rowbotham, grocer, Victoria, has assigned.

John McMaster, general merchant, Perth, has assigned to W. A. Campbell.

D. McCarthy, fruits, Montreal, is offering to compromise at 20c. on the dollar.

Business has proved unprofitable to John S. Baxter, grocer, Smith's Falls, and he has assigned.

PARTNERSHIPS FORMED AND DISSOLVED.

Louis Renaud & Co., St. Cunegonde, Que., have dissolved.

Middleton & Kneeshaw, warehousemen, Montreal, have dissolved.

J. D. V. Roy and V. Clinche, cheese makers, St. Edouard de Frampton, Que., have registered a partnership to carry on business as cheese makers under the style of Roy & Clinche.

SALES MADE AND PENDING.

The stock of W. Kennedy, grocer, Spanish River Station, Ont., is advertised for sale.

The chattels of George H. Harper & Co., millers, Dundas, are advertised by assignee for sale.

CHANGES.

H. J. Dager, drugs, Norwich, has been succeeded by J. H. Haker.

L. H. Fitzgerald, grocer, Winnipeg, has sold out to Harry Morgan.

W. M. Harrison, drugs, Neepawa, has opened a branch at Arden, Man.

J. J. Woodcock, hotel, Deseronto, has been succeeded by James Stewart.

H. Renaud has been registered proprietor of the grocery firm of Louis Renaud & Co., St. Henri de Montreal.

FIRES.

Peter McLaren, lumber, Macleod, N. W. T., has been burned out.

W. J. Manning, grist mill, Balmoral, Man., has been burned out.

N. B. Heath, general merchant, Leduc, Man., has been burned out.

W. C. Harrison's planing mill at Norwood, was burned Friday night; loss \$9,000, insurance \$3,000.

These have been burned out in Springfield: R. W. House, general merchant; J. Milgan, grocer; D. K. Millard, grocer.

The Grand Trunk grain elevators at Forest, were burned Friday, together with 6,000 bushels wheat and 2,700 bushels oats; loss \$6,000, insurance \$5,000.

DEATHS.

Geo. Thompson, saloon keeper, Victoria, is dead.

GONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

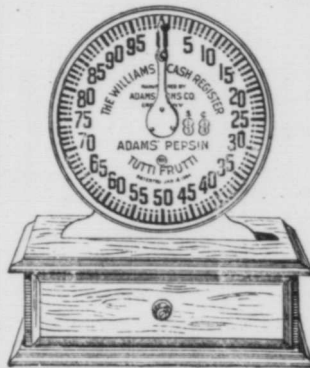
Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

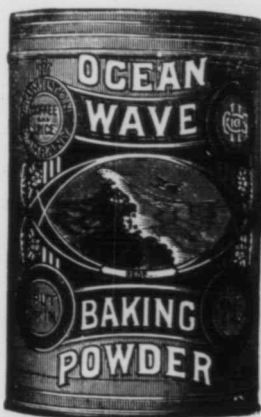
J. H. WETHEY, St. Catharines Ont.



GET ONE!
ADAMS'
Tutti Frutti
Cash Register

A SUBSTANTIAL AND RELIABLE ARTICLE
Send for Descriptive Circular.

ADAMS & SONS CO.,
11 and 13 Jarvis St., TORONTO, ONT.



Sold by the Wholesale Grocery Trade and the Manufacturers,
THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly
It Holds Trade

The Hot Weather is Weakening

JOHNSTON'S FLUID BEEF IS STRENGTHENING.

Keep up your Strength by taking it regularly.

The Johnston Fluid Beef Co., Montreal

E. BROWN & SON'S,

7 Garrick St., London,
England, and
26 Rue Bergere, Paris.

BOOT PREPARATIONS SOLD EVERYWHERE.



**MELTONIAN
BLACKING**
(As used in the Royal
Household)
Renders the Boots soft, dur-
able and waterproof.



**MELTONIAN
CREAM**
(white or black)
For Renovating all
kinds of Glace Kid
Boots and Shoes.



**ROYAL
LUTETIAN
CREAM**
The best for Cleaning
and Polishing Russian
and Brown Leather
Boots, Tennis Shoes,
Etc., Etc.



**NONPAREIL
DE GUICHE**
Parisian Polish
For Varnishing Dress Boots
and Shoes is more elastic and
easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity of our Royal Dandelion Coffee has attracted and induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

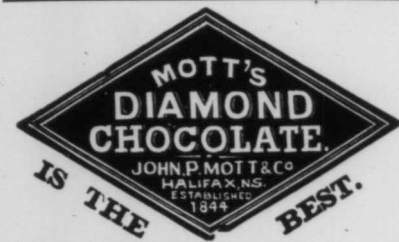
Henry J. Keighley, Manager,
468 King St. West. Telephone 1610.

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.
Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.

Auditor for
J. B. McLEAN Publishing Co., Toronto.



**MOTT'S
DIAMOND
CHOCOLATE.**
JOHN P. MOTT & CO.
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.
ASK FOR
MOTT'S

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

St. John's Works, London, W.C., England.

Samples may be seen and quotations obtained of
The CANADIAN SPECIALTY CO., Toronto

THE "MOST POPULAR" BLACK LEAD



By Royal Warrant Manufacturers to Her Majesty the Queen.

NIXEY'S LEAD

THE "MOST REMARKABLE" POLISH

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.

Won't Wear the Blades like others.

6d. and 1s. Tins.



**NIXEY'S
KNIFE POLISH.**

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian Representatives

Mr. W. Matthews, 7 Richmond St. East, Toronto.
Mr. Chas. Gyde, 33 St. Nicholas St., Montreal.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.
The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION \$2.00 PER YEAR.
Advertising Rates made known on Application
77 JOHNSON ST., VICTORIA, B.C.

— THE IMPROVED —
Globe Washboard

The Best Seller in the Market

Send for Quotations

CHAS. BOECKH & SONS,
MANUFACTURERS
Brushes, Brooms and Woodenware
TORONTO

MUNN'S BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,
MONTREAL.

We will mail to your customers samples of

NELSON'S GELATINE

THE VERY BEST QUALITY MADE.

Economical, Convenient, Delicious.

WHOLESALE OF

FRANK MAGOR & CO., 16 St. John St., Montreal

CURRENT MARKET QUOTATIONS

TORONTO, Aug. 17, 1894
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, per doz	5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	2 1/4 lb. cans, 1 and 2 doz. in case	16 00
16 oz. cans, 1, 2 and 4 doz. in case	12 oz. cans, 2 and 4 doz. in case	4 60
8 oz. cans, 2 and 4 doz. in case	8 oz. cans, 2 and 4 doz. in case	3 70
4 oz. cans, 4 and 8 doz. in case	Dunn's No. 1, in tins	2 40
" " 2 " " " "	" " 2 " " " "	2 00
Cook's Friend—	Size 1, in 2 and 4 doz boxes	22 40
" " 10, in 4 doz boxes	" " 2, in 6 " " "	2 10
" " 12, in 6 " " "	" " 3, in 4 " " "	80
Found tins, 3 doz. in case	12 oz. tins, 3 doz. in case	70
12 oz. tins, 3 doz. in case		2 40



9 oz tins, 4 " " "	1 10
5 lb tins, 1/2 doz. in case	14 00
OCEAN WAVE	
No 10— doz cases	\$0 75
1-lb. 3 doz cases	1 20
No 1 (14 oz) 2 doz case	1 80
1-lb. 2 doz in ases	2 00
3-lb. 1/2 doz. in cases	5 75
5-lb. " " "	9 00
5-lb. " " "	9 60

GILLARD & CO., PROPRIETORS.

DIAMOND	1 lb. tins, 4 doz.	0 67 1/2
	cases	1 17
	1 lb. tins, 3 doz. cases	1 98
	1 lb. tins, 2 doz. cases	1 98

BARTON'S BAKING POWDER:

1 lb. sealer jars, 2 doz. in case	2 25
1 1/2 lb. jelly jars, 2 " "	2 35
3/4 lb. " " " "	1 25
2 lb. fancy enamelled tins, 2 doz	2 00
1 lb. tins, 2 doz. in case	2 00
1/2 lb. " " 3 " " "	1 20
1/2 lb. " " 4 " " "	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO	
Abernethy	8 1/2
Arrowroot	10 1/2
Butter	6
" 3 lbs.	20
Cabin	7 1/2
Cottage	8 1/2
Digestive	8
Daisy Wafer	16
Garibaldi	9
Gingerbread	10
Ginger Nuts	10
Graham Wafer	09
Lemon	10
Milk	9
Nic Nac	12
Oyster	6 1/2
People's Mixed	10
Pic Nic	09 1/2
Prairie	8
Rich Mixed	14
School Cake	11
Soda	8
" 3 lb.	20
Sultana	10
Tea	10
Tid Bits	9
Variety	12
Village	7 1/2
Wine	8 1/2

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 3	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
1-gross Cabinets, asst.	7 50
Egyptian, No. 1	9 00
" " 2	4 50
P. G. FRENCH BLACKING, per gross	
1/4 No. 4	\$4 00
1/4 No. 6	4 50
1/4 No. 8	7 25
1/4 No. 10	25
P. G. FRENCH DRESSING, per doz	
No. 7, 1 or 2 doz. in box	\$2 00
No. 4, " " "	1 25
RALSTON'S FRENCH	
No. 1	\$9 00
" 2	4 80
" 3	3 60
" 4	4 50

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz., 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
Per gross	
Silver Star Stove Paste	9 00
Matchless silver polish	24 00
MATCHLESS STOVE PASTE POLISH	
No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.

NIXEY'S	
"Soho Squar" in 5 lb. boxes, of	6s 0d
16x6d. boxes, London	
"Soho Square" in 5 lb. boxes, of	
Per gross	
16x6d. boxes, Canada	\$2 25
"Cervus" bag blue, 1 size	2 50
" " " "	1 25
KEEN'S OXFORD, per lb	
1 lb packets	0 17
1/2 lb " " "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

KNIFE POLISH.

NIXEY'S	
"Cervus" boxes of 1 doz.	
6d London 3s., Canada, \$1 15	
"Cervus" boxes of 1 doz.	
1s. London 6s., Canada, \$2 30	
For 5 gross and upward	

CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
Carpet Brooms—	net.
"Imperial," ex. fine, 8, 4 strings.	\$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

ST. LAWRENCE Corn Starch

**Increases in Sales DAILY
WORTHILY**

Prices current, continued—

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon
	bbls. & bbls
Dark.....	25 30
Medium.....	30 35
Bright.....	35 43
Very Bright.....	50 00
Redpath's Honey.....	40
" " 2 gal. pails.....	1 25
" " 3 " ".....	1 50

MOLASSES.

	Per gal
Trinidad, in puncheons....	0 32 0 35
" " bbls.....	0 36 0 37
" " 1/2 bbls.....	0 40 0 40
New Orleans, in bbls.....	0 30 0 32
Porto Rico, hdds.....	0 38 0 40
" " barrels.....	0 42 0 44
" " 1/2 barrels.....	0 44 0 46

SOAP.

Ivory Bar, 1 lb. bars.....	per lb 6
Do. 2, 6-16 and 3 lb bars.....	5 1/2
Primrose, 12 oz. cake, per doz.....	8
Sterling (100 cakes).....	4 85

MORSE'S MOTTLED

Per box—in 5 box lots

100 bars.....	\$5 95
60 bars.....	3 25



Eclipse, 3 lbs..... 3 30

Per box

Everyday, 12 oz.....	\$4 50
Morse's Best, 12 oz.....	4 50
Queen City, 14 oz.....	3 60
Detroit, 12 oz.....	2 40
Empire, 12 oz.....	2 40
Ruby, 10 oz.....	2 10
Monster, 8 oz.....	1 50

Per doz.

Sweet Briar.....	0 85
Extra Perfume.....	0 55
Old Brown Windsor Squares.....	0 80
White Castile Bars.....	0 75
White Oatmeal.....	0 75
Persian Bouquet, paper.....	2 50
Carnation.....	0 60
Rose Bouquet.....	0 60
Oriental, per gross.....	5 00
Ocean Bouquet.....	0 45
Barber's Bar, per lb.....	0 25
Pure Bath.....	1 00
Oatmeal.....	0 85
Unscented Glycerine.....	0 90
Grey Oatmeal.....	0 60
Plain Honey, Glycer., Windsor.....	0 75
Morse's Toilet Balls.....	3 90
Turkish Bath.....	0 60
Infants' Delight.....	1 20
Home Comfort.....	0 85
33% Glycerine.....	1 25
Floral Bouquet.....	0 50
Stanley.....	1 00
Heliotrope, wrapped, 1 doz.....	1 50
" " in gross lots.....	15 00



AMMONIA SOAP
72 bars per box
1 box...\$3 00
5 " " 2 85
10 " " 2 75
25 " " 2 65



SURPRISE SOAP
1 Box Lot..... 5 00
5 Box Lot..... 4 90
10 Box Lot..... 4 90
Freight prepaid on 5 Box lots.



SUNLIGHT SOAP.
1 Case..... 3 30
5 Case lots..... 3 20
Freight prepaid on 5 cases.

TEAS.

TETLEY'S TEA.
No. 1 quality..... 50
" 2..... 35

TETLEY'S COFFEES.
One quality only..... 35

CHINA GREENS

	per lb
Gunpowder—	
Cases, extra firsts.....	42 50
Half chests, ordinary firsts.....	22 38
Young Hyson—	
Cases, sifted, extra firsts.....	42 50
Cases, small leaf, firsts.....	35 40
Half chests, ordinary firsts.....	22 38
" " seconds.....	17 19
" " thirds.....	15 17
" " common.....	13 14

PING SUEYS.

Young Hyson—	
Half chests, firsts.....	25 32
" " seconds.....	16 19
Hal Boxes, firsts.....	28 32
" " seconds.....	16 19

JAPAN.

Half Chests—	
Finest May pickings.....	38 40
Choice.....	32 36
Finest.....	28 30
Fine.....	25 27
Good medium.....	32 24
Medium.....	19 20
Good common.....	16 18
Common.....	13 15
Nagasaki, 1/2 chests Pekoe.....	16 22
" " Oolong.....	14 15
" " Gunpowder.....	16 19
" " Siftings.....	7 11

Congou— BLACK.
Half Chests Kaisow, Mon-
ing, Pakling..... 12 60
Caddies, Pakling, Kaisow... 18 50

INDIAN.
Darjeelings..... 35 55
Assam Pekoes..... 20 40
Pekoe Souchong..... 18 30

CEYLON.
Broken Pekoes..... 35 42
Pekoes..... 20 40
Pekoe Souchong..... 17 35

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold	
Bar, 8's.....	59c
Ingots, rough and ready, 8's.....	57
Laurel, 3's.....	49
Brier, 7's.....	47
Index, 7's.....	44
Honeyuckle, 8's.....	56
Napoleon, 8's.....	50
Victoria, 12's.....	47
Brunette, 12's.....	44
Prince of Wales, in caddies.....	48
" " in 40 lb boxes.....	48
Bright Smoking Plug Myrtle, T & B, 3's.....	60
Lily, 7's.....	47
Diamond Solace, 12's.....	50
Myrtle Cut Smoking, 1 lb tins.....	70
1/2 lb pg, 6 lb boxes.....	70
oz pg, 5 lb boxes.....	70

MCALPIN TOBACCO CO.

White Burley Chewing—
Duty paid per lb
Beaver, 12 oz., smooth, 3x12, 5c
and 10c cuts, 12 lb butts..... 61c.
Do. 8 oz., R & R 2x12, 5 and 10c
cuts, 12 lb butts..... 61
Do. 16 oz., R & R, 10c cuts, 2x12,
18 lb butts..... 61
Jubilee, 7/8 to lb, chocolate, 15 lb
butts..... 58
Prince George, 8s 21 lb caddies..... 47
Tecumseh, 9 to lb (fancy chew'g) 65
Extra Black Chewing—
Gold Shield, 16 oz., 7 to lb, 20 lb
butts..... 47
Black Chewing—
Standard, 3rds, 4ths, 7s and 12s,
20 lb. pkgs..... 45
Plug Smoking—
Woodcock, 18 lb caddies, 7s..... 50
3rds..... 50
Sunny South, 6s and 7s, 18 lb
caddies..... 46
Solid Comfort, 6s, 18 lb butts..... 44
Special, 7s, extra value, 18 lb
caddies..... 44
Cut Tobaccos, Smoking—
Silver Ash, 1-9ths, 5 lb boxes..... 62
Puck, mixture, 1-9ths, 5 lb boxes 70
Cut Cavendish, 1-9ths, 5 lb boxes 65
Fine Cut Chewing—
Standard Kentucky, bright, 5 lb
pails..... 80
Apricot, dark sweet, 5 lb pails.. 65
Terms, 30 days, less 2 per cent.

CIGARS—S. DAVIS & SONS Montreal.

	Per M
Madre E' Hijo, Lord Landsdow.....	\$60 00
" " Panetelas.....	60 00
" " Bouquet.....	60 00
" " Perfectos.....	85 00
" " Longfellow.....	85 00
" " Reina Victoria.....	80 00
" " Pins.....	55 00
El Padre, Reina Victoria.....	55 00
" " Reina Vict., Especial.....	50 00
" " Conchas de Regalia.....	50 00
" " Bouquet.....	55 00
" " Pins.....	50 00
" " Longfellow.....	80 00
" " Perfectos.....	80 00

Mungo, Nine..... 35 00
Cable, Conchas..... 30 00
Queens..... 29 00

Cigarettes, all Tobacco—
Cable..... 7 00
El Padre..... 1 00
Mauricio..... 15 00

**DOMINION CUT TOBACCO WORKS, MON-
TREAL.**

CIGARETTES.	Per M
Athlete.....	\$7 50
Puritan.....	6 25
Sultana.....	5 75
Derby.....	4 25
B. C. No. 1.....	4 00
Sweet Sixteen.....	3 75
The Holder.....	3 95
Hyde Park.....	10 50

CUT TOBACCOS. per lb

Puritan, tenths, 5 lb. boxes.....	75
Old Chum, ninths, 5 lb box.....	70
Old Virgin, 1-10 lbpkg, 10 lbxs.....	62
Gold Block, ninths, 5 lb boxes.....	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes.....	83
Puritan, 1-10, 5 lb boxes.....	83
Athlete, per lb.....	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.....	68
" " " 8s.....	16
" " " 8s. R. & R. 12 1/2.....	68
" " " 7s. R. & R. 14 1/2.....	58
" " " 7s. Solace 14 1/2.....	58
" " " 8s. R. & R. 16.....	58
" " " 8s. Solace 15.....	58
O. V. - plug 8s. Twist 16.....	58
O. V. - " 3s. Solace 17 1/2.....	55 1/2
O. V. - " 7s.....	17
Derby, - " 12s.....	17 1/2
Derby, - " 7s.....	17
Athlete, - " 5s. Twist 9.....	74

WOODENWARE. per doz

Pails, 2 hoop, clear.....No. 1.....	\$1 50
" " " ".....No. 2.....	1 70
Pails, 2 hoops, clear.....No. 2.....	1 40
" " " ".....No. 1.....	1 60
" " " ".....No. 2.....	1 80
Tubs, No. 0.....	6 00
" " " ".....	7 00
" " " ".....	6 00
" " " ".....	5 00
Washboards, Globe.....	\$1 90
" " Water Witch.....	1 40
" " Northern Queen.....	2 25
" " Planet.....	1 70
" " Waverly.....	1 60
" " X.....	1 50
" " X.....	1 30
" " Single Crescent.....	1 85
" " Double.....	2 75
" " Jubilee.....	2 25
" " Globe Improved.....	2 00
" " Quick and Easy.....	1 80
" " World.....	1 75
" " Ratlier.....	1 30
Matches, 5 caselots, single case	
Parlor.....	1 70
Telephone.....	3 30
Telegraph.....	3 50
Safety.....	4 00
French.....	3 00
Steamship (10 gro. in case)	
Single case and under 5 cs. 3 10	
5 cases, freight allowed.....	3 10
Mops and Handles, comb per doz	
Butter tubs.....	\$1 60
Butter Bowls, crates ast'd.....	3 60

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

THE ST. LAWRENCE SUGAR REFINING CO'S
 GRANULATED,
 YELLOWS
 and SYRUPS
 ARE PURE.

NO BLUEING Material whatsoever is used in the
 Manufacture of OUR GRANULATED

THE CANADA SUGAR REFINING CO'Y [LIMITED],
 MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made.

Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
 Phoenix Coffee and Spice Mills, Toronto

OILS

Samuel Rogers & Co.
TORONTO

NOTICE

The British Columbia Fruit Canning and
Coffee Co'y, Lt'd.

VANCOUVER, B.C.

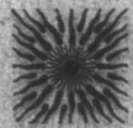
Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.
Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Blend No. 1 at 25c. either ground or whole roasted
" " 3 at 30c. " " "
" " 3 at 30c. " " "
Their Flavoring Extracts are of the choicest quality.

**DUNN'S
BAKING
POWDER**
THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.



CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.



SOLD BY

All Grocers in Canada

BARTON'S BAKING POWDER

DALLEY'S PURE FRUIT

**FLAVORING
EXTRACTS**



Has not a single Peer in
Canada for Strength,
Purity and Flavor.
Is 50 per cent. better
value than any other ex-
tract for same money.
Try it and be convinced

The F. F. Dalley Co., Ltd.
HAMILTON
Sole Manufacturers.

Crosse & Blackwell

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and,
financially, the strongest organization of its
kind—working in one interest and under one
management—with wider ramifications, with
more capital invested in the business, and it
expends more money every year for the collec-
tion and dissemination of information than any
similar institution in the world.

TORONTO OFFICE 36 Front St. East and
27 Wellington St. East.
THOS. C. IRVING, Superintendent.

THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY THEM



The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel
Hoops, sunk in grooves in the staves and cannot
possibly fall off. The hoops expand and contract
with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

ORDER
IVORY BAR
SOAP

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

5 and 10c. PLUGS.

THE CANADIAN GROCER

DERBY PLUG TOBACCO.

No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.



ASK TO SEE A SAMPLE

OF OUR

"IVORY TOP" LAMP CHIMNEY

It is a Pure Flint "AMERICAN"
Chimney that heat will not break.
Made especially for good retail
trade.

Gowans, Kent & Co.

TORONTO AND
WINNIPEG.

GOX'S GELATINE Always
Trustworthy.

ESTABLISHED 1796.

AGENTS FOR CANADA—
C. H. COLLINS, Montreal.
D. W. HASSON & CO., Montreal.
ARTHUR E. KEEFE & CO.,
Toronto, St. John, N. B., and Montreal.

GEO. ROSSITER,

Brush Manufacturer,
10 to 14 Pape Avenue, TORONTO
Machine Brushes Made to Order
SEND FOR PRICE LISTS

GROCERY BROKERS

W. G. A. LAMBE & CO., TORONTO.

AGENTS FOR
THE ST. LAWRENCE SUGAR REFINING CO.,

DAKEY'S 'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKLEY & SONS, LIMITED,

Manufacturers of Bone, Black, Lava, Ivory and
Glass Combs and Brushes, etc.
Wellington Mills, London, England
REPRESENTATIVE IN CANADA:
JOHN FORBES, 18 St. Alexis St.,
MONTREAL.

HYDE PARK, ATHLETIC, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

MUNGO CIGARS, EXCEPTIONALLY FINE.

FINE GOODS OUR SPECIALTY.