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VOL. 1.

VICTORIA, B. C., TUESDAY, FEBRUARY 23, 1892

No. 50

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Furniture, Carpets, Linoleums, Window Shades.

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BRAZIL NUTS AND PEELS.

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Have facilities for collection and exchange in all parts of the world.

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ESTABLISHED IN 1817.

INCORPORATED BY ACT OF PARLIAMENT.

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Buy and sell Sterling Exchange and Cable
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(ESTABLISHED 1873.)

BANKERS,

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A GENERAL BANKING business transacted.

DEPOSITS received on liberal rates of interest,

DRAFTS, ORDERS, TELEGRAPHTRANS-FERS and LETTERS of CREDIT issued direct on over 10,000 Cities in the United States, Canada, Europe, Mexico and China.

COLLECTIONS made at every point.

GOLD DUST purchased at highest market

AGENTS FOR

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And Financial Agents.

A General Banking business transacted. Drafts issued on all points in Canada. Dealers in Foreign and Domestic exchange

Money loaned on Notes, Real Estate, Chattel Mortgages and all kinds

Of Negotiable Securities. Interestallowed On time Deposits

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Real Estate. Insurance,

Exchange, Mortgages.

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A. W. MORE & GO.,

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The British and Foreign Marine Insurance Company of Liverpool,

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Financial, Real Estate, Insurance and General Agents.

BANKING AND STOCKBROKING DEPARTMENT. Bills discounted, Checks collected, Exchanges effected, Corporation Bonds, Mining Stock, Gas and all other Company Shares bought and sold, and every kind of Broking Business transacted.

REAL ESTATE AND INSURANCE DEPARTMENT.

Building Estates financed, Real Estate bought and sold, Rents collected. Full Charge and Management of Estates undertaken for non-residents. Life, Fire and Marine Insurances effected with the leading offices of the world. Drafts and Telegraphic Transfers to every part of the world. Money advanced on approved security.

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Manufacturers of Clothing,

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HARDWARE, BAR IRON, FARM AND MILL MACHINERY MINING SUPPLIES.

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Wholesale Druggists

21 & 23 YATES STREET,

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Moodyville Saw Mill Co., of Burrard Inlet.

SALMON CANNERY AGENCIES.

FRASER RIVER:

Delta Canning Co's Maple Leaf Brand. Laidlaw & Co's Dominion Brand. Wellington Packing Co., Wellington Brand. Harlock Packing Co's Brand.

NORTHERN AND SKEENA RIVER:

Wannuck Packing Co's Rivers Inlet Clipper Brand. Standard Packing Co., Skeena River, Neptune Brand. Skeena Packing Co., Skeena River, "Diamond C" Brand. Lowe Inlet Packing Co., Lowe Inlet, "Diamond C" Brand. Cascade Packing Co., Naas River, Cascade Brand.

Giant Powder Co., Works: Cadboro Bay, all grades of Giant Powder and Judson Powder manufactured and kept on hand.

Columbia Flouring Mill Co. of Enderby.

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ESTABLISHED 1871.

Estimates Furnished for all Ports in B. C. Complete Appliances for all kinds of Stevedoring.

Cash security given if required, and satisfaction guaranteed.

P.O. Box 507. Cable: Soule.

Eritish Calumbia Vanceuver

TRADE AND COMMERCE.

COMMERCIAL JOURNAL OFFICE, Tuesday Morning, Feb. 23.

VICTORIA.

There is still a certain amount of complaint of the inactivity in jobbing lines generally, but the situation is not totally devoid of encouraging features. It is now getting along towards the spring season when the general replenishing orders in every line of trade are expected. The present order of trade may, however, be expected to continue for perhaps another month, but after that time it is believed that something like the usual volume of demand will have developed. The dry goods houses are preparing for the spring opening. New goods are arriving and the tables are being stocked with choice lines just imported from foreign markets together with domestic staple lines.

There is a certain amount of complaint about the "wild cat" real estate schemes that are being put on the market, anticipating a spring harvest. These will undoubtedly later on show the depressing influence they exercise in the regular channels of trade. There is one consolation, however, that people are beginning to realize the bad effect these schemes have on legitimate business, and it is only those who care not for the future of the city that have anything whatever to do with them. Several exposures in this connection are talked of.

GROCERIES AND PROVISIONS.

In American meats, both canned and smoked prices are unchanged, and have been quoted the same by the packers for the last ten days. An understanding has been arrived at between Messrs. R. P Rithet & Co., (ld) and the British Columbia Refinery whereby the former agree not to import any more Hong Kong sugar into this market and the refinery will make their prices satisfactory to importers. Granulated sugar is quoted by jobbers at 5gc, and yellows at 4gc to 4gc.

Quotations are: Eastern creamery, 281c. per lb. for large and 201c for small; Manitoba creamery, 30c; dairy, 23c. Eastern Townships, first quality, 26c.

Mediterranean dried fruits are quoted by local jobbers as follows: Currants in bbls. 81c, in half-bbls. 81c.; valenencias, 81c; sultanas, 14c; London layers, \$2.25 a box; California sultanas, \$2.25 a box; dates, 9c; prunes, 9c to 124c. California evaporated fruits in 25 lb. boxes are quoted as follows: Peaches, 121c; apricots. 14c; nectarines, 14c; pitted plums, 11c. About the same grade of fruits in cotton sacks are quoted from le to 2c per lb. less. New Canadian evaporated apples are quoted at 11c per lb.

The local jobbers are now carrying full stocks of all the different kinds of jams put up in glass jars by Okel & Morris at the Victoria Preserving Factory, which include apricot, peach, plum, pear, apricot marmalade, etc. Quotations are 11 lb. size, \$3 per dozen; 3 lb. size, \$5 per doz.

Falconer's Victoria Vinegar Works' goods are now carried by the leading wholesale grocers, comprising pure malt | box; potatoes, \$16 to \$18 per ton. vinegar, tomato catsup, Worcestershire sauce, mushroom catsup, apple and quince

cider, lemon and vanilla extracts and fruit syrups-of home manufacture.

FLOUR AND FEED.

A drop of 10c. a barrel in Ogilvie's Hungarian flour was quoted last Thursday, and accordingly the jobbers dropped in sympathy with the manufacturers' quotations. At the present price of wheat, there is nothing in flour for millers at existing rates. A number of Oregon mills have shut down, as there is more profit in shipping wheat than milling. It is believed by well informed persons that the cutting that has been going on for sor time between Manitoba millers is about at an end, and that prices will shortly be advanced. This idea was considerably strengthened toward the end of last week by the report that the representative of the Ogilvie Milling Co., then in the city, had received instructions to proceed at once to Winnipeg, the headquarters of the company. The National Mills turned out their first sample of rolled wheat last

The Columbia Flouring Mills quote-For Enderby flour in carload lots, Premier, \$5.50; XXX., \$5.30; Strong Bakers or XX., \$5.00; Superfine, \$4.00. Quotations to the trade are:

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Delta, Victoria mills\$5 50 @ 0 00
Lion, " " 5 50 @ 0 00
XXX " " " 5 55 60 00
XXX., "
Superfine, " 5 25 @ 5 50
cuporime, 4 25 (8 4 50)
Ogilvio's Hungarian 5 75 @ 0 00
" Strong Bakers 5 75 @ 0 00
Snowflake 6 55 @ 0 00
Portland Roller 6 10 @ 0 00
Koyal 6 00 @ 0 00
Oregon Superfine 4 25 @ 0 00
Wheat, per ton\$10 00 @ 45 00
Oats
Oll cake meal 32 50 @ 35 00
Chop feed
Shorts
Bran 26 00 @ 27 50
National Wills out
National Mills oatmeal 3 50 @ 0 00
rolled oats 3 25 @ 0 00
" " split peas . 3 50 @ 11 00
" pearl barley 4 50 at 0 00
Camornia oatmeal 135 @ 0 00 l
California rolled oats 3 90 @ 4 m
Cornmeal 2 75 @ 3 00
Cracked corn
Hav norton
Hay, per ton,
Straw, per bale, 1 25 @ 0 00

The Victoria Rice Mills quote wholesale: Japan rice, perton.... \$77 50 China rice " 70 C Rice flour 70 00 Chit rice

Rice Meal FRUITS AND VEGETABLES.

A slight drop is noted in Riverside seedlings and a rise in navels. Los Angeles oranges have also declined a little. Potatoes are holding steady at \$16 to \$20 per ton, according to quality. Large shipments of potatoes from Dungeness and San Juan, Wash., have been received since last week. Quotations are :- Oranges - Riverside seedlings, \$2.50; navels, \$1.25 to \$5.25; Los Angeles, \$2.20; California lemons, Eureka, \$1; Sicily lemons, \$7; bananas, \$6.50; silverskin onions, 2c per lb.; Oregon yellow danver, 1;c; apples, \$1.50 to \$2 per

LUMBER.

The British bark Craigend, 2,218 tons, 60 days,

Capt. Hamilton, now at Scattle, is reported chartered by the Hastings Mill Co. The Norwegian bark Agnes, 844 tons, Capt. Hofgaard, sailed from Chemainus with a cargo of lumber, February 20, for Antofagasta. The Chilian bark India, 953 tons, Capt. Funke, has completed her cargo for Valparaiso at the Hastings Mills, consisting of 967,000 feet rough and clear lumber. The American bark Hesper, 664 tons, Capt. Sodergren, has also completed a cargo for Shanghai, cons! ag of 747,000 feet rough lumber. The American bark Colorado, 1038 tons, Capt Gibson, arrived at Esquimalt February 22 She was bought for the lumber trade, but it is said she will be laid up for the present at Chemainus. It is reported that the Chemainus Mills have received an order from Chile for 500,000 feet. The rate of the Glenbervie and British India has been announced at 37s 6d to Valparaiso, for orders. Quotations are as follows for cargo lots for foreign shipment, being the prices of the Pacific Pine Lumber Association: Rough merchantable, ordinary sizes, in lengths to 40 feet, inclusive, \$9 per M feet; rough deck plank, average length 35 feet, \$19; dressed flooring, \$17; pickets, \$9; laths, 1 feet, \$2.

For local trade, the Rock Bay Saw Mill quotes: Rough lumber, per M......\$10 00

Shingles, " 2 25

FREIGHTS.

Lumber freights from British Columbia or Puget Sound are nominal at 32s 6d to Sydney; Melbourne, Adelaide or Port Pirie, 45s; West Coast of South America, 35s, with a downward tendency. The rates of the Glenbervie and British India, reported last week as chartered for Valparaiso for orders, are 37s 6d. Grain freights from San Francisco to the United Kingdom show a firmer tone. A charter has been made at 32s 6d to Cork, with usual options. From Tacoma and Portland quotations are nominal at 22s 6d.

Geo. Morrison, druggist, Victoria, is dead.

Building operations are already begining at Nelson. The prospects for a heavy summer's work are very promising.

It is reported that the Rosenfeld's Sons have chartered the SS. Chas. W. Wetmore, Capt. J. O'Brien, and will employ her in the coast coal trade.

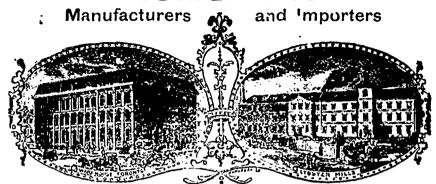
The plant for the Nelson electric light works is now en route from the east, and is expected to arrive shortly. It will have a capacity of 1,000 incandescent lights and 24 street lamps.

Application is to be made to the Legislature for the incorporation of the Nelson waterworks company. Provision is made in its charter that the town may acquire its works and franchise if it sees fit any time.

Messrs. R. P. Rithet & Co. (L'td) have received information from the owners of the Lizzic Bell that the first mate was instructed to tade command and proceed immediately to Victoria. She is expected in

GORDON, MACKAY & CO.

TÓRONTO.



REPRESENTED BY R. S. NORTON, WINNIPEG.

BUSINESS CHANGES.

Bowness & Creeden, grocers, have opened in Victoria.

G. H. Matthews, contractor, is reported to have left the city.

Mrs. E. M, Rosenthal re-opened the Cafe Royal on the 15th inst.

Arthur Smith, locksmith, Victoria, will add cutlery in the spring.

A. B. Gray & Co., Victoria, advertise clearing out stock of dry goods.

A. E. McPhillips, barrister, late of Winnipeg, has opened an office in Victoria.

Leckie & Shaw, of Toronto, are opening a ship chandlery business in Vancouver.

Wm. Turnbull & Co., contractors, New Westminster, have secured an extension.

Reinhart & Walker, Janion Hotel, Victoria, have dissolved, continued by Wm. Walker.

The stock of A. A. Clayton, jeweller, Victoria, will be sold on Wednesday under a mortgage to P. W. Ellis & Co.

Edward White has acquired the interest of the Brown estate in the business of Brown & White, dry goods, Victoria.

It is reported that Drs. Ernest Hall, F. W. Hall, and Leitch will shortly open a prescription drug store in the Lange block.

J. B. Wilson, lately of Spokane Falls, is going to open a general store at Kaslo City, West Kootenay, in the spring.

Chas N. Cameron has bought out Joseph Gosnell, Victoria, grocer, and takes over the business on the first of next month.

The bankrupt stock and tools of Robertson Bros. & Co., hardware and plumbers, Vancouver, is advertised for sale by tender.

Lowe & Allice, wholesale fruit and produce, Victoria, have dissolved. The husiness will be continued by Allice & Co.

Geo. Langley, at present manager for Gec. Morison, druggist, will, it is believed. shortly be admitted by the estate into partnership.

Wilson McKinnon, Alhambra Hotel, Vancouver, has sold out to C. A. Mackinnon and Alex. McFarlane, lately from Toronto.

M. Gaglietto & Co., general merchants, Kamloops, have dissolved, F. Scala retir- in fact in many lines supplies are not more another yard at Wellington.

ing. The business will be continued under the old style.

A change will shortly take place in the old established firm of Turner, Becton & Co. Mr. H. C. Beeton retires and Lawrence Kirk is admitted.

J. A. Johnson, formerly of Johnson, Walker & Flett, is going to open in the hardware business in this city. He is now in Montreal buying stock.

Chas. Boeckh & Sons, manufacturers of brushes, brooms and woodenware, Toronto. are now represented by Martin & Robertson, who carry a full line of samples, both in Victoria and Vancouver.

SAN FRANCISCO TRADE.

As a development of the improving tendency in trade which has been noticed for some time past, a fairly active business has been transacted during the past week. All lines of jobbing trade begin to show the effects of the approach of the spring season. There is a wider inquiry in general lines and greater freedom in orders for all classes of goods in the field of general merchandising. The aggregate volume of business for the past week has been quite up to expectations, but there are confident anticipations of still further improvement as the season advances. The rains of the week have given the agricultural side of the general situation a brighter appearance, and naturally every avenue of trade is more or less favorably affected thereby.

The shipping trade in California products has taken a turn for the better. Larger sales are effected and the markets are steadily firming up. There has been a very considerable distribution of dried fruits, canned goods and all other Califorfornia products during the period of low prices, and, in the past fortnigut, while there has been no very material advance in prices in a general way, there is much greater firmness in view and in these lines the markets show a healthy tone. There is now every reason to anticipate the return of lines to the opening of another season. There are no unwieldy stocks anywhere,

FOR LADIES AND GENTLEMAN.

No More Baldness.

THE INFALLIBLE

Hair Restorer

Is guaranteed to make the hair grow on any person's head that is bald, no matter how long they have been in that condition. Even if the roots of the hair are dormant it will restore them to vitality again. Hair prevented from falling out after one application of the restorer. It is also guaranteed to grow natural whiskers and moutacches and restore the hair and whiskers to their natural color. Falling out of ladies hair effectually prevented.

W. H. GRIFFIN,

Agent for Vancouvor Island. Rooms 7 and 8, Doane Block, 90 Douglas St. VICTORIA,

Walter Walker COAL OFFICE.

YATES

TELEPHONE 466

Railway Wood Yard

13 Store St. Tel. 415.

E. Mallandaine, Jr.,

ARCHITECT

70 DOUGLAS ST., VICTORIA, B. C.

SAMUEL MATSON,

Manager for B. C. of the Provident Savings Life Assurance Society of New

York.
Life rates for \$1,000 with profits:
Age-30, \$15.00; 35, \$16.01; 40, \$17.20;
45, \$19.04; 50, \$22.04; 55, \$29.24; 60, \$41.50.
Office—With Morrow, Holland & Co., 46 Broad Street.

than sufficient to meet ordinary demands. We look for an active and prosperous spring season.—Herald of Trade, Feb. 19.

Since the Wellington strike began on May 17th, 1800, the Miners' and Mine Laborers' Protective Association have expended the sum of \$84,033 in support of those men in their struggle to win the strike.

A company has been formed at Nanaimo. for the manufacture of bricks. A sample of the product will be seen in the market in a few weeks. Yards have been leased a short distance from the city, near the railway, from which a switch will be run normal activity and continued in these to the yard, and the bricks can be loaded from the kiln into the cars. The main yard will be in town. There will be

& BOYD, ROBERT

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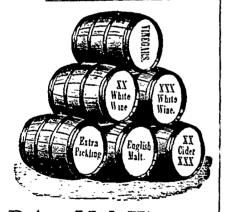
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NIGHT BELL.

It is understood that the gentlemen who secured the charter for building the Canada Western Railway, for some time back, have been negotiating with a number of Eastern capitalists for the building of the line from the eastern boundary, via Bute Inlet and Seymour Narrows, to Victoria. It is not known how far negotiations have progressed, but it is stated that the question of renewing land grant and charter will be considered at the present session of the Legislature. The capitalists interested in the scheme represent one of the strongest financial combinations on the American continent.

The Militia Department of the Dominion Government has received an instalment of the Martini-Renri rifle ammunition from the Government arsenal at the city of Quebec, the product of the machinery recently introduced there for that purpose. The cartridges are both in composition and appearance counterparts of the ammunition imported from the Old Country, and are expected to prove equally effective and accurate, for the trials made with this first product of the factory have been entirely satisfactory. The department officials are very well pleased with the new cartridges, and are naturally elated at the success of the plan of supplying the Canadian militia with amunition of home manufacture. Of the machinery used in the production of these cartridges a considerable portion was made at the Government workshops in Quebec.

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33. C.

Green, Worlock & Co

SUCCESSORS TO

Caresche, Creen & Co.. Bankers,

VICTORIA, - - B. C.

January 21, 1892.

January 21, 1892.

Mrs. Theophila Turner Green (widow of the late A. A. Green), having purchased the share and interest of the Garesche estate in the business of the late firm of Garesche, Green & Co., and being now sole owner of the said business, has admitted Frederick Hammett Worlock (manager of the late firm) as a partner.

The business of the old firm will be continued as heretofore at Government Street, Victorus under the name of Green, Worlock & Co., Frederick H. Worlock continuing as manager.

AGENTS FOR

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Harbor Master, Port Warden,

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The Nanaimo Realty and Investment Agency.

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COMMERCIAL JOURNAL

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D. M. CARLEY EDITOR L. G. HENDERSON - BUSINESS MANAGER Office-No. 77 Johnson Street.

VICTORIA, TUESDAY, FEB. 23, 1892.

PILOTAGE.

All who are interested in matters pertaining to shipping in the Straits will be pleased to learn that the Government has taken into full consideration the commu nication of the British Columbia Board of Trade on the necessity of action to regulate the matter of pilotage, and to provide against the practice at present obtaining of ocean vessels running so near in shore to take on or discharge their pilots. The un fortunate but, nevertheless, mutual, jealousy existing between certain interests in Nanaimo, Westminster and Victoria, would appear to make it difficult to carry out the suggestions of the Deputy Minister of Marine who proposes that the three pilotage authorities in question agree to maintain a pilot vessel below Race Rocks. the expenses to be divided between them and taken out of the already ample pilot age dues at present collected. If the idea will only work, it is a capital one, and ir the meantime has been laid before the three Boards concerned for their consideration.

Something must be done, and if the sug gestion referred to does not meet the case. other action must be taken. It will never do to have such a thing as even the possibility of navigation hereabouts being called in question, as upon Victoria as a safe and easily accessible port, depends its future advancement. In this connection, the concemplated extensive outer and inner wharf improvements, for which provision is to be made in the estimates, are most important: but of what use can they possibly be if the slightest suspicion attaches to the approaches, however remote they may be, to the places at which vessels land and take on cargoes?

TORONTO BOARD OF TRADE.

The annual report of the Toronto Board of Trade, which is just to hand, contains some very interesting and important in formation as well in relation to the trade of Toronto as to commercial matters in the Dominion generally. President Davidson in his report advises that a wary watch be kent on the conduct of city government, and, as he did last year, complains that the expenditure for all purposes in the city should exceed the entire cost of managing for satisfactory investment with or with the affairs of the entire province. He out the accompaniment of the owner's therefore emphasizes the necessity of choosing the very best possible men as municipal representatives. He remarks that in Toronto the annual expenditure Board of Trade have held a meeting to has within ten years grown from \$15.30 to consider the questions of shorter credits \$23.52 and the net debt from \$71 to \$80 per and chattel mortgages.

head of the population. He commends the Dominion Banking Act, which is exciting the admiration of the people to the South. and observes that the seven banks having head offices in Toronto have increased their deposits by nearly seven millions out of an increase for the whole Dominion during the year of over \$17,000,000. The statistics of failures in Canada give no cause for alarm, but it is apparent that the retail business of the country has been overdone. Mr. Davidson refers in the most cheerful tones to the signs of business and industrial development for the future, and then draws special attention to the importance of the approaching meeting in London of the Chambers of Commerce and kindred societies through of Victoria during the year ending 31st out the Empire. The destiny of Canada can, it is observed, be only appreciated when one has had an opportunity of surveying the territory of Imperial grandeur which lies between us and the Pacific \$32,589, tobacco and cigars, \$22,628. In Ocean.

THE FISHERY COMMISSION.

It is satisfactory to know that work has at last been begun by the Fishery Commission who, at their sittings at Westminster, have taken a considerable amount of valuable testimony, which so far shows that the system of licenses is not what it ought to be, possibly quite as much as concerns matters of detail as otherwise. The system of mixed licenses is on the whole a good one, as in the event of their being given to the canners or the fishermen alone there would be created a monopoly that either of the parties engaging in it might render most oppressive. This is one of the matters of moment with which the commission will have to do. There there is the question to consider of how best to protect the fish and prevent an overcatch being made, while the disposition of offal forms with other matters most important subject to be passed upon.

WHERE TO SETTLE.

The total area of England, Wales, Scot land and Ireland is 120,128 square miles, and, according to the last census, the popu lation was 37,740,283. This gives a popula tion of 314 for the whole of Great Britain to each square mile of area. The distribu tion of population to the square mile for each division is as follows: England, 539 Wales, 203; Scotland, 135; Ireland, 148. The Dominion of Canada has 1.5 inhabitants to the square mile of its land area, and Australasia has 1.4.

We rather expect that the census re turns will show the Province of British Columbia, with the exception of the North west Territories, to be the most thinly populated portion of the Dominion. We therefore invite eligible settlers to come and try their chances here, which, all things considered, are the better, provided they are in fair financial circumstances. There are unlimited openings energies and exertions.

Thi. dry goods section of the Toronto

UNITED STATES TRADE.

The total foreign commerce of the United States for the fiscal year ending June 30, 1891, amounted to \$1,874,610,005, an increase over the previous year of \$141,316,-256. Of the above amount New York city is credited with \$999,892,635, the increase being \$80,227,035. The increase for the year ending June, 1800, for the United States was \$120,126,206, and for New York city \$36,857,490 In regard to the commercial relations of the city of Victoria with the United States, an interesting statement has been prepared by U. S. Consul Myers, which shows that there were imported from the United States at the port December last-Animals, \$120,927; grain, \$37,189; flour, \$61,512; meal, \$29,813; coffee, \$20,952; dried fruit, \$27,175; green fruit. \$80,488; kerosene oil, \$49,750; sugar, addition to these there were imported from the other side of the line large quantities of books, cottons, drugs, "incy goods, fish, glassware, millinery, manufactures of iron, steel, lead and leather, marble, malt, paper, provisions, silks, manufactures, wines and spirits. On the other hand, Victoria exported to the United States between two hundred and three hundred thousand dollars' worth of animal products, of coal, \$32,328, and gold bearing quartz, \$309,084. In fact, the principal part of our total export, \$3,303,887, went across the line. The American tonnage at the port of Victoria last year was \$18,874. against 684,845 British and 1,900 German, Danish and Chilean. Whatever the other provinces of the Dominion may do, British Columbia does a big trade with the Americans.

THE NEW YORK LIFE.

Commenting on the outcome of the recent inquiry into the affairs of the New York Life Insurance Company, the Insurance and Finance Chronicle of Montreal says:-"We congratulate the policy ho'ders on the happy adjustment of affairs by the trustees, who, by their action, have given evidence of being able to compre hend the real position in which the Insurance Superintendent's report placed the company, and as having the firmness to apply a speedy remedy. The facts con. cerning the management, as set forth impartially in that report, while not necessarily involving President Beers or his associates in the management in any intentional wrongdoing, or in profiting by the irregularities specified, clearly showed the prevalence of such loose methods in the agency department and such injude cious investments and expenditures elsewhere as to impair the confidence of the public in the general conduct of the company. Never before was the New York Life so strong as it is to-day, and every man actively connected with it has reason to feel abiding satisfaction in that connection. In the selection of Mr. John A. McCall to take the helm of the company as its president, the trustees have acted with rare good judgment, for his occupancy of that position will inspire such universal confidence in the future of the company as would perhaps be accorded to no other available man at this time."

INCREASED TRADE.

As previously reported in these columns. the Government reports as to the trade of Canada are of a very satisfactory charac ter. The fiscal year 1891 showed an import trade of \$211,762,420 contrasted with \$209,-514,733. This is an increase of over two millions. It is, no doubt, a considerable augmentation, nevertheless the national ernorts show an almost equally encourage ing increase, the balance of trade against us being, all things considered, scarcely changed to our disadvantage. The export figures were, for 1891, \$98,417,296. With the exception of 1882, this is the largest amount of export trade Canada has yet had to record. The total exports of 1890 amounted to \$96,749,149. It will be interesting to our readers to be informed that the export of Canadian produce to the Mother Country and her colonies reached. last year, \$47,137,203, while our expert to all other countries was \$41,663,863. Other countries took of our mineral products \$4,751, 405 and the British Empire, 81,032. 681. The other export figures were as follows:

	British Empire.	All other countries.
Produce of the fisheries	\$ 4,195,515	\$ 5,519,886
Produce of the forest.	11,752,768	12,529,247
Animals and their produc		4,657,112
Agricultural products		7,616,592
Manufactures		3,472,758
Miscellaneous articles	1,853	43,191
Bullion		129,328
Estimated amount short returned at inland ports		2,913,991

Total Canadian produce \$47,137,203 \$41,663,863 Total foreign produce 6,220,662 3,395,568 Total......\$53,357,865 \$45,059,431

Unfortunately, in the only department in which the demands of Great Britainanimals and their products-exceeded that of all other countries, the appearances are not specially promising for the future. This is accounted for in two ways. First, because of the excessive pressure brought to bear upon the British authorities to exclude Canadian cattle because it has been reported that disease exists somewhere in the Northwest; and secondly, because some of the interested Canadian ranchmen have been kicking up a fuss, on account of American fat cattle being allowed to enter British Columbia for immediate slaughter without being subjected to a protracted quarantine. This "grievance" has been worked up to proportions of the most alarming character by interested parties-Canadian Northwest ranchers and British graziers.

To the former, it has proved to be a veritable boomerang. They tried to force British Columbia to buy their cattle at their own prices. Their agitation both at home and abroad drew special attention to them, and now the few cases of sickness there may or may not be among them have been magnified and exaggerated extent which may ta an result in their heing placed at the mercy of the consumer in this country, instead of the consumer being utterly at their dictation. We must onfess that we sympathize with the Nortawest ranchers mind them that the mills of the gods departure from the Province, and of the tory.

though in this case they have not ground slowly, are accustomed to grind "exceedingly small." British Columbia was to have been placed between the mill-stones. Accident or Providence has placed the cattlemen in close proximity to those millstones.

EDITORIAL NOTES.

THE Trade Review is authority for the statement that Mr. Greets, of Ottawa, has purchased the timber limits on Lake Keepawa. The price was \$109,000.

A STONE beacon with an electric light upon it is, by order of the Minister of Marine, to be placed on Brotchie Ledge, near where the San Pedro struck. The sooner this is done the better, as however to be removed.

Much has been said by way of guess as to what the Ministers who went to Washington did. It is safe to say that they did not go there for nothing, though, despite all the rumors that have been circulated, it is safe to say that what has been done has not yet been allowed to leak out.

A TABLE appears in the last issue of the Statistical Year Book of Canada, prepared by the topographical survey branch of the Department of the Interior, which the editor of the publication says may be depended upon for accurrcy, so far as present geographical knowledge will warrant. This tabulation gives the total area of the Dominion at 3,456,383 square miles, of which 140,736 square miles are assigned to water and 3,315,617 to land surface.

THE plans adopted for lighting the buildings and grounds of the World Columbian Exposition provide for 138218 electric lamps, of which 6,766 are to be are lamps of 2,000 candle power each, and 131,452 incandescent, 16 candle power each. The electric lighting will cost something like \$1,500,000, and will be ten times as extensive as was employed at the Paris Exposition. light and motive plant at the Exposition, it is estimated, will require 26,000 horse power, of which 22,000 will be required for the electric plant.

PENDING the decision of Congress relative to the Bland Free Coinage Bill. Dominion Statistician Johnson, of Ottawa, recommends that Canadians have as little to do with American silver as it is possible; in the event of the bill passing, the value of silver will depreciate. This is a hint which possibly will not receive much attention in this province, inasmuch as so much American silver is in constant use that it would appear to be impossible to do without it, except at serious loss. Howwhat it is worth.

MR. LAWRENCE KIRK, of London, Eugland, has purchased Mr H. C. Becton's interest in the firm of Turner & Beeton. relinquishment of his local interests, but as long as he remains Agent-General for the Province, they may be satisfied that he will leave no stone unturned to advauce its interests. Mr. Durant, Mr. Beeton's successor in the firm partnership, ia a nephew of the well-known English silk merchant, Durant.

MR. W. H. HAYWARD, the former manager for Great Britain of the Mutual Reserve Fund Life, left the association some months since, and has since organized a life association on the natural premium plan. It appears that the Mutual Reserve refused to pay certain claims for commissions, bonus, etc., and Mr. Hayward brought suit, the amount involved being about \$4,300, including \$1,250 for back salary. He easily won his case, the small the existing danger may be, it ought official referee, Mr. Ridley, going so far as to state that "in the suggestions for the defence, he was not able to find a grain of honesty." This is of a piece with the general policy of the Mutual Reserve Fund which seldom, if ever, fails to fight, if there appears to be a probability of worrying people out of their rights by litigation.

> Mr. Thos. Watchorn, of Watchorn Bros., woollen manufacturers, Merrierville, Ont.,

> is in the city. His trip is one of pleasure. The track of the Great Northern is expected to be laid from Sand Point, on the N. P., to Bonner's Ferry by April. In the meantime, freight is carried on sleighs from Kootenay to Bonner's Ferry, for fifty cents per 100 pounds.

W. Hewartson, manager of the Alberni Paper Mills, says the machinery for the paper mill will go up this week. machinery for the saw mill, to be run in connection with the paper mill, is expected from the East shortly.

It is reported that the larger eastern creditors of the estate of H. T. Reed & Co.. New Westminster, are going to enter suit to have the chattel mortgages set aside. It is claimed they will not hold, otherwise the unsecured creditors will, it is said, receive little or nothing on their accounts.

A syndicate of Vancouver people have purchased a hundred acres from Mr. L. A. Agassiz, at Agassiz, which they will convert into a hop ranch. The land is being ploughed and prepared for the setting out of the hop plants, and the syndicate hope to have a crop this year from their venture.

Suit has been entered by the creditors of M Intosh, Sloan & McGarr, of Dewdney and Johnson's Landing to annul the chat-tel mortgage given to a Vancouver wholesale house, the contention being that the stock was unduly sacrificed to satisfy the claim of the mortgagees and nothing whatever left for any of the other creditors.

Mr. Cechrane, manager of the Canmore mines, sent about 100 tons of the semianthracite smokeless coal from Canmore aboard the Empress of China on her last ever, the announcement is reproduced for trip to Vancouver. The coal will be tested, and if satisfactary Captain Tillett will strongly recommend the C. P. R. Steamship Company to adopt it altogether on the Pacific liners. Mr. Cochrane is pushing the merits of the Canmore coal before the in what may prove to be to them a most Mr. Becton will return to England, where greatest users with a view to extending serious set-back to their prospects. It he will reside permanently. Mr. Becton's trade. Some of it was tried on the ships of might not possibly be out of place to re- many friends will be sorry to learn of his the Pacific squadron and proved satisfac.

CHANGE THE SYSTEM.

It is next to impossible to look through the columns of a trade paper without finding something in the shape of advice relative to how merchants shall, or ought to. do this, that or the other thing. We have aleo, to some extent, indulged in this little well meant pleasantry, looking at the matters in question possibly more from the high journalistic standpoint than from the entirely practical plane on which every day business affairs are conducted. At this time, however, we shall reverse the order and offer a few suggestions which may not inappropriately be termed negative advice.

It is quite natural, right and proper that every man should desire what is due him, and he is entirely right in using all proper means to obtain that which belongs to him. No one will dispute the correctness of this statement, but in the collection of debts there is a right way and a wrong way-if not a wrong, at least an unjustifiable or unavailing way-to go about it.

Just so long as the inciscriminate credit system prevails among retailers, just that long will people buy injudiciously and the books of the merchant be burdened with many accounts which he will be unable to collect. Not every person who gets in debt to the merchant is a "dead beat," by any means; neither is every one who is slow in paying his bills dishonest. Many such a one has simply followed the system, thoughtlessly gone beyond his financial depth, and while perfectly willing to pay finds it an exceedingly difficult matter to do so. Others, again, meet with misfortune or unexpected reverses; they must have certain things which cash alone can provide; because of the system, they are indebted to the too accommodating merchant who has furnished them the "necessaries of life," and while they would be glad to vay every cent they owe, they find it absolutely impossible to do so, without being granted time.

The unfortunate classes above men tioned are simply victims of the universal credit system, for which the retail merchants themselves are more responsible than anyone else. They have educated the people up-or down-to procuring their necessary supplies by the credit method, and must, perforce, expect to ac cumulate a large stock of so called "bad debts."

Change the system, and a better state of things will follow .- Grocer and Trade Index.

GENIAL SALESMEN.

People like to trade with genial salesmen. They like to be waited upon by men who are affable, polite, attentive, and per sonally agreeable men. They instinctively avoid a clerk or a salesman who is impertinent, officious, innttentive and 2ndifferent. Many a clerk has failed to effect a sale of goods that were really desired because his manner was offensive, and his way of waiting on a customer created a feeling of ill-humor and impatience.

Customers who bestow their patronage upon a storekeeper feel that they are doing him a favor, and they expect to be treated, months, is in circulation in Kingston. Republic, \$23,162 worth.

not only with civility, but with deference and polite attention. We have not infre quently in our shopping experience en countered clerks whose supercilious ways and disobliging' manners filled us with a strong feeling of prejudice against the en-tire establishment. We have been waited upon by clerks whose minds seemed to be upon everything but their own business, whose eyes wandered away even while they talked to us, to other subjects in the store, whose thoughts were clearly not upon their business, and who did not care whether they effected a sale or not, their own interest in the concern being the drawing of their weekly salary.

Now, we hold that a good clerk or sales man feels a sincere interest in the prosperity and welfare of his employers, and he must be zealous in whatever he does. Unless he is he can never expect to please the patrons of the store or the proprietor who employs him. If he acquires habits of indifference or inattention he will never become a prosperous business man, even if he should engage in trade on his own account, for indifference and incivility become habits after a time, extremely difficult, if not impossible to break off,

The personality of a salesman has very much to do with his success in that capacity. He should present a neat and cleanly appearance, should put his heart into his work, should strive to please the people with whom he comes in contact, and should try from the commencement of his career to make friends of his customers, if he expects, in the future, to have friends to patronize him when he sets up a business for himself.

MISTAKEN SYMPATHY.

A defalcation on the part of a teller in one of our most prominent banks has recently come to light, and telegraphic despatches announce the arrest of the accused. Further advices contain the following:-" His friends will probably make good the amount, and the bank will not appear to prosecute." We read these foreshadowings with apprehension, and must confess to a disbelief in the accuracy of the report. Surely it is mistaken lemency, if true. Every criminal, be he rich or poor, friendness or surrounded by powerful friends, is amenable to the laws of his country, and the law rightly considers the compounding of a felony a crime in itself, no whit less flagrant than the original felony. It is unnecessary to enter into serious discussion of this question. With very rare exceptions the embezzlement of funds by bank employees in Canada has been followed by severe punishment. This 19 as it should be. At this moment our penitentiaries contain more than one such defaulter, a fact that tends to impress upon weak vessels the wisdom of honesty in the exercise of their functions-functions which give ample opportunity for dishonesty.

A further example of this criminal sympathy is found in a second desparch from for embezzlement of funds belonging to the Ontario Bank, be reduced by six

Mosatt's term will expire in September. 1892." The reason assigned for this exercise of elemency is that the criminal "may be thus enabled to secure employment in the summer." Why not empty our gaols on the 1st April in each year!-Bankers' Journal.

MAINTAINED HIS CREDIT.

"In my earlier career as a merchant, always made it a point to maintan my credit," said a well-known merchant. "It was a hard struggle at times, but I never failed to pay a note or bill at maturity. It frequently took the profits to convert my goods into money, but I preferred this course rather than hurt ing credit by having notes protested." A good name, in the very nature of things, inspires good credit in mercantile circles. A merchant of good character and standing has the respect of the importer and jobber, and they are anxious for his trade. They offer him the best terms as an inducement to sell him. No retailer can hope for success who is under distrust or suspicion. He cannot buy his goods right. The jobber will not sell him unless for cash, or, if he does take the risk of credit, he is sure to get the top price for his merchandise.-Ex.

DO YOUR KISSING AT HOME.

1 travelling man, who was also the head of a prosperous firm, promised his newly wedded wife that he would give her a dolfar every time he kissed her, and in that way she could save money. Things went on their way for several years, and as he made plenty of money he faithfully kept his promise. Finally reverses came, and the once prosperous travelling man found he was virtually a pauper. He went home to his wife and told her all. She, however, did not seem to feel worried, and he was somewhat surprised when she asked him to take a ride with her that afternoon, but he accepted the invitation. Passing a large block on a well-known street, she said, "That's mine." Soon she came to a handsome flat, and said, "That's mine." Well, she showed him several places with the same remark, until he began to be suspicious, and inquired, "How in the deuce did you accumulate so much wealth?" "Do you remember the contract you made when we were first married?" said she. "Yes," he replied, "I do." "Well, I invested it, and it has made us rich." The travelling man hung his head and said nothing. This was kept up for thirty minutes, until his wife became alarmed, and she asked, "What in the world is the matter, and what are you thinking about?" He said. "I was think ing of how rich we would be if I had done all my kissing at home."-Commercial Bullelin.

The fact that Canadian agricultural implements can go to foreign countries and sell well there is at once a proof of their Kingston of the following tenor: -" A excellence and their low price. In 1891, petition, asking that the sentence of W. Canada exported \$252,620 worth of these R. Mossatt, imprisoned in the penitentiary implements. Great Britain took \$109,031 worth, Germany, \$39,830 worth; Australia, \$38,217 worth; and the Argentine

KILLED IN MINE EXPLOSIONS.

It appears that the number of deaths in Great Britain from mining explosions in 1891 was the lightest yet recorded in any one year since a list was first published in 1851. Taking the lest year, the deaths directly resulting from explosions of gas in mines were only about 43, against 290 in 1890 and 138 in 1889. In February two men were killed at the Beamish Pit. Newcastleon-Tyne. Naked lights were used as the pit was considered to be a non flery one. But the most serious explosion took place in the first half of the year, when ten men were killed at the Apedale Colliery, in North Staffordshire. Blasting was carried on, and one of the shots not going off led to the catastrophe. The jury, in returning their verdict, expressed the opinion that the management had been most lax and negligent. Five or six minor explosions took place up to the end of June, by which six lives were lost. In July one man was killed at the Home Colliery, near Pontypridd, while there was also one death from an explosion in August at Rose Colliery, Hamilton; two at Glass Houghton, near Leeds, where naked lights were used; and two each at Abercaid and Caertshilly. But the most serious explosion of the half-year took place on the last day of August at a colliery near Bristol, when ten lives were lost. The jury returned a verdict that the deaths were caused by an explosion, the gas firing back at a naked light carried by a workman. Near Wolverhampton a man was killed by a candle with which he was working falling into a powder box, and four men were suffocated from the effects of a fire in a gob at a colliery near Manchester. It will be seen from the above resume that naked lights had a great deal to do with the few explosions which took place in 1891, so that most of the deaths arising from them may well be considered as really preventable.

CARE OF THE CASH.

Assuming that the majority of store assistants are perfectly honest, yet many retail merchants run a chance of losing considerable sums by peculations of 'erks, owing to neglect to properly supervise the financial department of the business. Too great reliance may be placed in the honesty of moderately or inadequately paid young men, who would never dream of embezzlement were not temptation constantly placed in their way. Chances of "knocking down," however, are considerably reduced when the proprietor acts as his own cashier, while time is saved and mistakes less frequently occur in making change. There is a young man employed in a wholesale dry goods house in this city, in a subordinate position, who a few months ago was in possession of a grocery store in an interior town, and had built up a very good trade among the best people in the place. Profits were good and everything appeared to be progressing favorably, when auddenly the dealer failed. It was then discovered that his two clerks had been robbinghim right along. There was nothing left for the unfortunate dealer but to go to work at a salary, and as his experience may be a warning to other merchants equally confident of their employees' examination.

honesty, we publish it for their benefit. Women often make excelient cashiers and bookkeepers, and if the services of the merchant's wife or daughter or other female relative can be secured for either position, and thus enable him to give his personal attention to other branches of the business, he will do well to make use of them until his circumstances improve sufficiently to allow him to employ an outsider, who should be put under honds to ensure the employer against loss.—Merchant's Review.

A GOOD MAXIM.

Said a successful and wealthy merchant to a young man who went out of his employ to enter upon the study of a profession, "I have but one maxim for you, and that is never try to save your shoe leather, but always to be economical of the cloth that forms the seat of your trousers."

The young man pondered this bit of advice a long time, but he thinks that he never fully understood it until he had been at work in his profession for several years.

He found, indeed, that "worn-out shoe leather" was a good investment. It meant, for one thing, keeping up with the time by gaining information at first hand. If he needed any facts bearing upon his profession, he said to himself, "I can buy them with a little shoe leather," and he went out and saw the men who had the facts to give him.

If he had waited for them to come to him, probably they would never have come. He could not buy the information with pantaloon material. He saved much time by taking a little.

NO RESPECT FOR MUSTY TRADI-TIONS.

"A reminiscence comes to my mind," writes Justin McCarthy in a volume of "Recollections of Parliament," about American visitors to the House of Commons. "The American girl has no respect for musty traditions. Some years ago we used to be permitted to take ladies into the library, but the rule was strict that they must not be allowed to sit down there. I was once escorting a young American married woman through the various rooms of the library, and I mentioned to her, as a matter of more or less interesting fact, that it was against the rules for a woman to sit down there.

"'Is that really a law of the place?' she asked, with wide opened and innocent eyes. "'The very law,' I answered.

"'Then,' said she, calmly, 'just see me break it!' and she drew a chair and resolutely sat down at the table."

The United States Daughters of 1812 is a society which has applied for incorporation in New York state. The object of the society is to preserve records and documents, promote patriotic feeling and foster social intercourse.

Miss Curzon, of Toronto, who, for the past ten days, has been undergoing examination in the laboratory of the inland revenue department, for a certificate as public analyst, has been successful. She is the first lady in Canada to undergo examination.

COMMERCIAL SUMMARY.

There are rumors of an outbreak of Indians in New Mexico.

There were no fire escapes on the Sixth avenue side of the Hotel Royal in N. Y.

The. U. S. House has adopted the resolution, for an investigation of the pension bureau.

The will of the Right Hon. W. H. Smith shows a personality amounting to over £1,500,000.

A. F. Eden has retired as land commissioner of the Manitoba and Nortwestern Railway Company.

A New York paper says the Jersey Central and Lehigh Valley railroads have passed under the control of the Reading.

The U.S. House Committee on Immigration has agreed to report favorably a bill absolutely prohibiting Chinese immigration.

The Finance committee of the London City Council have decided to recommend an increase in the cost of licenses to the full amount.

Hermann Homan, managing director of the German Lloyd's Steamship Company, died from the effects of a stroke of apoplexy last week in Berlin.

Sir Richard Cartwright has been elected president of the Reform Club at Ottawa. The Ottawa Liberals think him a Jonah, and would have been glad if he had not accepted the position.

The failure of Philip Burns has been announced at the New York Stock Exchange. His liabilities amount to about \$400,000, all to personal friends, who are not desirous of pressing the claims.

Last week, another violent snowstorm visited Southern Idaho, and stockmen are discouraged over the prospect of heavy losses in cattle by starvation. The present winter is the severest ever known in Southern Idaho.

Nathan Kennedy, a well known exporter in Montreal, says that should the importation of Canadian cattle to England be prohibited, it would mean at annual loss to Canadian farmers of \$3,300,000.

The cattle disease is spreading in England, and most stringent measures are being taken to stamp out the epidemic. The import of cattle from nearly every European country has been prohibited.

The third instalment of gold from the Siberian mines for 1891 will yield a considerable sum to the Russian treasury. That government has withdrawn 25,000,000 marks from London, which along with the Siberian bullion, is deposited with bankers in Germany.

A newspaper is like an individual. If it be honest, it commands respect. We can overlook imperfections in its judgment no matter how strong its convictions, so long as it remains true to them, but once private or political jobbery gets control, its prestige is gone. The independent press is my beau ideal of journalism. A. political paper, which panders to its constituency, commands less of my respect than a ward "hecler" who runs in voters at two dollars a piece. They both abandon the semblance of principle, but the bum politician and gutteranipe needs his recompense to pay for a bed and breakfast.-Commercial Tribunc.

THE COMMERCIAL JOURNAL'S SELEPING LIST.

BRITISH COLUMBIA SALMON FLEET 1891-2.

				-				_	
FLAG.	NAME.	TNS	MASTER.	BAILED.	FROM.	FOR.	Cases.	VALUE.	ARRIVED.
Br bark Br bark Br bark Br bark Br ship	Serica	978 726 750 745 879	James Worrall Partridge Cooper T. W. Selby	Oct. 6 Nov. 16 Nov. 18 A Nov. 18 B Jan. 15 B	Victoria Victoria Westminster Victoria Westminster	London London Liverpool Liverpool London	41,640 30,800 32,690 29,916	\$212,090 161,424 159,553 157,743 107,919	

A-Sailed from this port Nov. 21; also 127 es preserved fruit, \$750, 17 es merchandise, value \$500. B-From Vancouver with part cargo of lumber

BRITISH COLUMBIA LUMBER FLEET 1891-2.

Am sch. Olga		1										
Chil bark India	RATE	ARRIVE D	VALUE.	30 FT.	CARGO	FOR.	FROM.	SAILED.	MASTER.	TNS	NAME.	FLAG.
Chil bark India	50s	April 2	8 9.600	960.300	9	Callag	Vancouver	Jan 3	Weston	1218	Stambout	Br shin
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Br 88	558	Aug 5	9,752			Sydner	Moodyville	'May 14	Crack	1353	Geo F Manson	Amship
Am sch. Olga	. Private	June 26	15,891	765.714	1 1 7	Port Pirio	Moodeville	May 15	Newcomb	:1746	Eton	Br 88
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Br ship	. 558	Aug 7	8.063	799,658	Æ 7	Sydney	Moodyville	June 3	Henderson	964	Golden Shore	Am sch
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Norship. Kathinka. 11463 Klovenberg. Vancouver. Australia. Chil. hayklindia 1933 Funke. Poh 92 Vancouver. Valuaraiso 937,000 6333	l			!	.	Australia	Vancouver	! .	Christophuson	1324	Czar	Nor hark
Norship. Kathinka. 11463 Klovenberg. Vancouver. Australia. Chil. hayklindia 1933 Funke. Poh 92 Vancouver. Valuaraiso 937,000 6333	108			•••••	• • • • • •	Antofagasta	Chemainus .	Fcb. 20	Hofgaard	844	Agnes	Norbark
Chil. barklindia	ł			1		Australia	Vancouver.		Lilovenhure	114631	L'athinka	Norship
	1		6.3031	267.000	1 9	iValuaraiso . I	Vancouver	Fcb. 22	Funke	1 1153	lindia	Chil. hark
Br bark[Glenbervie] 800 Groundwater.] !Vancouver Valparaiso	378 G					Valparaiso	Vancouver	1	Groundwater.	800	Glenbervie	Br bark
Reship Reitish India (1490 Lines Vancouver Valuaraiso L	1 37a G	f	1			Valnaraiso	Vancouver		Linea	11100	Meitigh India	Br ship
Am schr W. H. Talbot 776 Bluhm Vancouver. Tientsin Am schr Reporter 333 Dreyer Chemainus. San Pedro	67s 6			••••	•••••	Tientsin	Vancouver		Bluhm	776	W. H. Talbot	Am schr
Am schr [Reporter] 333 Dreyer	Private					San Pedro	Chemainus	, 	Dreyer	333	Reporter	Am schr

A-Also 360,900 laths. B-Composed of 45,000 feet telegraph poles, 440,000 feet rough lumber, 151,000 feet flooring, and 108,000 feet ties. C-Composed of 387,871 feet rough lumber, 30,668 feet dressed lumber, and 557 bundles laths. D-Composed of 23,355 feet dressed and 844,799 feet rough also 22,916 feet pickets and 231,210 feet laths. E-Also 2,875 bundles laths. F-Composed of 1,144,285 feet rough, 80,500 feet t & g flooring, 21,000 feet box shooks, (5,000 boxes.) G-Also 1,078 bundles pickets, 1,446 bundles laths. H-Also 1,715 bundles laths. I-Also 68,078 feet t & g flooring, 3,400 feet box shooks, (5,000 boxes.) G-Also 1,078 bundles pickets, 1,446 bundles laths. H-Also 1,715 bundles laths. I-Also 68,078 feet t & g flooring, 3,400 bundles laths. M-Also 1,033 bundles laths and 463 bundles pickets; deck load 72,032 feet. N-Also 90,411 feet drefsed, 2,488 bundles pickets and 1,131 bundles laths. O-Comprising 182,638 feet t & g flooring. P-Also 2,500 bundles laths and 8,679 bundles pickets, deck load 76,879 feet. Q-Also 139,164 t & g flooring, 1,429 bundles laths and 47 spars, deck load 41,942 feet. R-Composed of 484,996 feet rough and 123,304 feet flooring; deck load 53,729 feet rough. S-Also 2,001 bundles laths, deck load 106,197 feet. T-Also 2,138 bundles staves and 1,131 bundles laths, U-Also 2,461 feet t. and g, flooring, 2,272 bundles staves and 1,414 bundles laths; on deck 111,437 feet rough. V-Deck load 245,866 feet; sailed from Nanaimo Sept. 21. W-Also 712 bdis laths and 1,463 bdis pickets. X-Also 315 bdis laths and 1,780 bdis pickets. Y-Also 21,757 feet pickets and 36,000 feet lath. Z-Deck load 32,306 feet rough. Also 16,000 feet rough. BB-Also 932 bdis laths. CC-Composed of 15,634 ft J. G flooring, 159,453 ft clear and 613,061 ft rough. DD-Also 76,000 laths and 4,720 pickets. Sailed from Victoria Nov. 21. EE-Also 1047 bdis pickets and 1606 bdis laths; returned to Esquimalt Dec. 9 strained and 4,720 pickets. Sailed from Victoria Nov. 21. EE-Also 154,377 ft t and g flooring. GG-Also 167,555 ft t and g floori

THE COMMERCIAL JOURNAL'S SEIPPING LIST.

VESSELS ON THE WAY TO BRITISH COLUMBIA PORTS

FLAO.	NAME.	TNS	MASTER.	SAILED.	FROM.	FOR.	Consignmes.	DAYS OUT.
	Lizzio Bell	1036	Edwards Stevens	Sept. 16 I	Glasgew	Victoria	R. P. Rithet & Co. (Limited)	180
Br Ship Br bark	Mount Carmel	1596	Livingstone	Nov. 17	Samarang London	Vancouver	Robt, Ward & Co	98 107
Br bark!	Irvine	1 665	Jones.	Nov. 28D	Liverpool	Victoria	Victoria Rice Mills. Turner Becton & Co. Bell-Irving & Paterson	87
Br schr	Banffshire Mermald Bittern	198	Crim	Nov. 14S	London Hong Kong	Victoria	Robt. Ward & Co	103 124
Br bark	Mistletoe	821 1061	Smith!	Nov. 23F	Buenos Ayres. Glasgow	Vancouver	Baker Bros. & Co., (ld)	92 92
Br se	Zambesi	1565 1453	Edwards	Feb 2	Kong Kong San Pedro	Victoria Vancouver	F. C. Davidge & Co. R. P. Rithet & Co (L'td)	21
Br 88	Empress of India	3003 1628	Marshall	M	Hong Kong Hong Kong	Vancouver	C. P. S. S. Co. F. C. Davidge & Co.	
Ger ss	Romulus	1722			Kobe	Victoria	F. C. Davidge & Co	•••••

K Chartered to load lumber at Burrard Inlet for Melbourne wharf at 57s 6d. I-Passed Torrhead Sept. 17. O-Chartered to load lumber. A-Spoken Oct. 8, lat. 16 N. long 10 W., Feb. 3, 90 miles Northwest of Valparaiso with cabin on fire, captain and first mate sick, Feb. 9, at Coquimbo for medical aid. H-To sail March 12 via Liverpool, thence March 19. B-To sail early in February. G-Cargo of mat rice. D-Spoken Dec. 25, lat. 5 S. long. 33 W., spoken Dec. 28, lat. 9 S., lon. 34 W S-Cargo of sait and scaling outfit, passed Deal Nov. 17 C-Dec. 8, towed into Gravesend. She lost two anchors and chains in the Downs, and damaged windlass, sailed again Jan. 4. F-to load lumber for the Delaware breakwater. E-arrived at Holyhead Dec. 19, sailed again 21. P-Via Honolule, due to arrive March 11. N-To sail end of March. L-Chartered to load lumber for Sydney at 47s 6d. M-to sail March 1. Q-Via Portland, to sail end of month, due March 25, under charter to J. Rosenfeld's Sons.

SHIPPING INTELLIGENCE.

The City of Carlisle sailed for London on the 13th inst.

The Empress of China arrived February 22 from the Orient.

The American bark Colorado, 1,036 tons, Capt. Gibson, sailed from San Franciaco Feb. 13 for Chemainus.

The Norwegian bark Agnes, 814 tons, Capt. Hofgaaid, sailed from Chemainus February 20 for Autofagasta with a cargo of lumber.

The British ship Craigend, 2,218 tons, Capt. Hamilton, now at Scattle, has been reported chartered to load lumber at the Hastings Mills.

The Government steamer Sir James Douglas is offered for sale by the Deputy Minister of Marine. Tenders will be received at Ottawa till April 15th.

The British bark Lanarkshire, from Tacoma Sept. 11, arrived at Cork Feb. 11, and reports being thrown on beam ends in severegales and jettisoned 50 tons of cargo.

The American bark Colorado, 1,036 tons, Capt. Gibson, from San Francisco February 13, arrived at Esquimalt February 22, having about 200 tons of blacksmiths' ceal on board.

It was reported, this morning, Feb. 23, that the Craigend was fixed for lumber to iquiqui at 27s 6d and Callao 30s. Half cargo for each. Rates have evidently gone to smash.

The British ship Thermopyle, 948 tons, Capt. Winchester, from Bangkok Dec. 8, is now out 77 days and is daily expected to

arrive. She has a cargo of paddy for the Victoria Rice Mills.

The Upton Line steamer Zambesi is coming via Honolulu and is expected to arrive about March 11. She had a rough passage outwards and suffered considerable injury, having been somewhat strained, it is said, when towing the Wetmore into Astoria.

The German steamer Romulus. 1,722 tons register, will sail from Japan at the end of the month for Victoria, with general carpo, probably via Portland. She is expected to arrive about the 25th March, and is consigned to F. C. Davidge & Co. She is coming to the coast under charter to J. Rosenfeld's Sons and will engage in the coal trade from Nanaimo.

VESSELS IN PORT.

(February 22, 1892.) VICTORIA.

Nor. bark Dominion, 1,256 tons. Am. steamship Chas. W. Wetmore, 1,075 tons, Capt. O'Brien. undergoing repairs. Am. bark Colorado, 1,036 tons, Capt. Gibson, Victoria Lumber and Manufacturing Co., consignees.

VANCOUVER.

Am. bark Hesper, 664 tons, Capt. Sodergren, loaded with lumber for Shanghai.

British ship Angerona, 1,215 tons, Capt. Anderson, loading lumber for Valparaiso. Chil. bark India, 953 tons, Capt. Funke, loaded with lumber for Valparaiso.

Nor. bark Czar, 1,314 tons, Capt. Christophersen, loading lumber for Australia.

Nor. ship Kathinka, 1,463 tons, Capt.
Klevenberg, loading lumber for Australia.

Br. ship Aristomene, 1,750 tons, Capt.

Jones, discharging cargo of raw sugar Br. ship British India, 1,499 tons, Capt. Lines, to load lumber for Valparaiso for orders.

Am. schr. W. H. Talbot, 766 tons. Capt. Bluhm, loading lumber for Tientsin, China British bark Glenbervie, 800 tons, Capt. Groundwater, loading lumber for Valparaiso for orders.

SS. Empress of China, 3,003 tons, Capt. Tillet, discharging general cargo.

" CHEMAINUS.

Am. schr. Reporter, 333 tons, Capt. Dreyer, loading lumber for San Pedro.
NANAIMO.

NEW V. C. CO'S SHIPPING.

Am. ship Glory of the Seas, 2,100 tons, Capt. Freeman, loading.

Am. bark Gen. Fairchild, 1,356 tons, Capt. Mackie, loading.

EAST WELLINGTON SHIPPING.

Am. SS. Empire, 526 tons, Capt. Lowe loading coal for San Francisco.

RECAPITULATION.

ts. No. Ton	nage.
ria	3,367
imo 3 3	1,991 333
	.118
otal17	23

FOREIGN COAL SHIPMENTS.

The following are the shipments for the week ending Feb. 20:

ALCC!	k chaing rea. 20:	
	NEW VANCOUVER COAL CO. SHIPPIN	G.
Date	. Vessel and Destination.	Tons.
13.	Rapid Transit, ss', Whatcom Oregon, bark, San Francisco Mogul, str., Port Townsend	248
15.	Oregon, bark, San Francisco	2,198
16.	Mogul, str., Port Townsend	41
17.	Rapid Transit	269
19,	Rapid Transit	3,071
T	otal	5,827



The Largest Factory of its Kind in the Dominion.

LION 'L' BRAND Pure Vinegars,

Manufactured Solely under the Supervision of the Inland Revenue Dept. Mixed Pickles, Jams, Jellies

> and Preserves -PREPARED BY-

Michel Lefebrye & Co. MONTREAL.

Established 1849. Gold, Silver and Bronze Medais. 20 Ist Prizes.

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Estimates for Marine and Stationary Engines furnished on application.

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Telephone 368.

O. P. ST. JOHN, Manager.

W. L. M'CABE, TACOMA, 1st Vice-Pres.

CAPT. JAS. CARROLL, Pres't.

J. P. BETTS, VANCOUVER, B. C. 2nd Vice-Pres.

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INCORPORATED.

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McLEAN & STEWART, A. E. PLANTA & CO

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G. F. & J. GALT, AGENTS.

A full line of samples of our goods will be kept in both Victoria and Vancouver.

 $x \div x$

Esquimalt & Nanaimo R'y

TIME TABLE NO. 16, Totake effect at 8.00 a.m. on Tuesua', Octo-ber 20th, 1891. Trains run on Pa-cific Standard Time.

GOING NORTH State			C Otanuaru Time.
NORTH	uo18	E,w Mel	18C468446888 0
NORTH		No. 3 Passenger Saturdays Sundays	
NORTH DOWN. No. 4 Passenger Sundays Lucion 11 Lucion 230 Lucion 11 Lucion 12 Lucion 13 Lucion 14 Lucion 1	GOING REAL	No 1 Passenger Daily	AT 12.23 " 12.20 " 12.10 F. M " 10.50 " 10.50 " 10.27 " 10.17 " 10.17 " 10.17 " 10.17 " 10.12 " 10.12 " 10.12 " 10.13 M 10.1
NORTH		STATIONS	RUSSEL'S VIC. WESSEL'S VIC. WELLINGTON.
Pass Satt Satt Satt Satt Satt Satt Satt S	niio):	L'm Vic	14182236523 2 %
GOING READ No. 2 Passenger Dally Color C	NORTH DOWN.	No. 4 Passenger Saturdays Sundays	Ar 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6
	GOING	No. 2 Passenger Daily.	8.00A 8.14 9.24 9.24 9.27 11.30 11.30 11.30

On Saturdays and Sundays

Return Tickets will be issued between all points for a single fare, good for return not later than Monday. Return Tickets for one and a half ordi-

nary fare may be purchased daily to all points good for three days, including day

No Return Tickets issued for a Single Fare, where such fare is twenty-five cents. Through rates between Victoria and Comox

A. DUNSMUIR, JOSEPH HUNTER President. Gen'l Su Gen'l Supt.

H. K. PRIOR, Gen. Freight and Passenger Agent.

Union Steamship Go

B. C., (LIMITED.)

HEAD OFFICE: VANCOUVER, B. C.

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SS CUTCH leaves Vancouver daily at 100 p.m., arriving at Nanaimo at 6 p.m. Leaves Nanaimo 7 a.m., daily, arriving at Vancouver 1020a m. 10:30 a. m.

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Carrying freight and passengers—SS. GRAND HOLM (1.30) tons). This steamer makes fort nightly trips between Vancouver and Portland, via Victoria, Sound Ports and Astoria.

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SS. ELIZA EDWARDS will leave Union SS. Co's Wharf daily at 2:30 p. m., calling at Steveston and Way Landings. Leave Ladner's Landing at 7 a. m. for Steveston, Way Landings and Vancouver. Cargo received at Company's Wharf Wharf.

Ferry steamer plies at regular intervals be-ween Vancouver and Moodyville from 7 a. m. 6 p. m. Excursion steamers are always availtween Vancouver at to 6 p. m. Excursionable at short notice.

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Company.

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CHEMAINUS SAW MILL.

E. J. PALMER, Manag

x + x + x + x + x + x + x + x Puget Sound and Alaska Steamship Co

TIME CARD.

STEAMSHIP CITY OF KINGSTON. Victoria Route.

8:00 a m... 'Lv Tacoma Ar... 5:15 a
10:15 a m... " Scattle Lv..... 3:00 a m
1:30 p m... " Pt Townso'd " ... 11:15 p m
4:30 p m... Ar Victoria t " ... 8:30 p m
STEAMSHIP CITY OF SEATTLE.

Whatcom Route. 6:45 p m.... † Lv Tacoma Ar..... 4:30 p m

9:00 p m " Seatt	le Lv 2:30 p m
12:15 a m " Pt To	wnso'd " 11:30 a m
2:45 a m " Anac	ortes
7:30 a m Ar Fairb	aven " 8:00 a m
6:15 a m " Schot	no " 7:15 a m
4:30 a m " What	com *" 6:00 a m
Snohomish :	River Route,
5:30 pm † Ly Tacon	na Ar 4:30 p m
7:00 a m Lv Scattl	c Ar 2:00 p m
7:00 a m Lv Scattl	e Ar 2:00 p m nds Lv12:30 p m
7:00 a m Lv Scattl	e Ar 2:00 p m nds Lv12:30 p m elteo "10:45 a m
7:00 a m Lv. Seattl 8:45 a m # Edmo 10:30 a m # Muck 12:00 m # Mary	o Ar 2:00 p m nds Lv 12:30 p m celteo " 10:45 a m sville " 9:30 a m
7:00 à m Lv Scattl 8:45 a m # Edmo 10:30 a m # Muck	o Ar 2:00 p m nds Lv 12:30 p m celteo " 10:45 a m sville " 9:30 a m

2:00 pm..... " Lowell " 8:00 a m 3:00 pm..... Ar Snohomish " 7:00 a m 2: Steamer Washington leaves Tacoma daily except Monday at 6:00 a m for Everett. Runs direct to Everett with no intermediate stops. Returning, leaves Everett at 4:00 p m.

STEAMER EDITH.

Pt Townsend Mail Route. Pt Townsend Mail Route.

11:00 pm... Lv Scattle Ar... 3:00 pm.

12:30 a m... Lv Pt Madison ... 3:10 pm.

3:00 a m... Pt Gamble ... 11:00 a m.

1:00 a m... Pt Ludiow ... 10:00 a m.

1:00 a m... Ar Pt Townsend; ... 5:00 a m.

1:01 yex Sunday. f Daily ex. Saturday.

1:02 pm... Daily ex. Saturday.

1:03 pm... Son a m.

1:04 pm... Son a m.

1:05 pm... Son a m.

1:05 pm... Son a m.

1:05 pm... Son a m.

1:06 pm... Son a m.

1:07 pm... Son a m.

1:08 pm

COAL. COAL. COAL.

The New Vancouver Coal Mining and Land Company, Ltd.

(FORMERLY THE VANCOUVER COAL CO.)

ARE THE LARGEST COAL PRODUCERS ON THE PACIFIC COAST.

TO COAT

THE NANAIMO COAL.
(Used principally for Gas and Domestic Purposes.)

THE SOUTH FIELD COAL.

- C3

(Steam Fuel.

THE: NEW: WELLINGTON: COAL.

(House and Steam Coal.)

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THE "NANAIMO" COAL

ives a large percentage of Gas, a high Illuminating power, unequalled by any other Bituminous Gas Coals in the world, and a superior quality of Coke.

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