

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, MARCH 29, 1895.

No. 13

COLMAN'S MUSTARD



BEST ON EARTH

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.



HUNTLEY & PALMERS

ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

Address, **Huntley & Palmers, READING,**
or **162 Fenchurch St., LONDON, E.C.** } **ENGLAND**

Representative, **MR. EDWARD VALPY, 28 Reade St., NEW YORK**

LA CADENA—CREAM OF THE HAVANA CROP.

LA FLORA, 10c.

EL PADRE, 10c.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

ALL THE LEADING WHOLESALE TRADE HANDI-E OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCOS.

CO.

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It was said with perfect safety that the height of progress in hollow-ware was reached when our new Indurated Fibreware goods were offered to the trade.

TUBS

**MILK
PANS**

**WASH
BASINS**

CUSPIDORS

**BUTTER
BOWLS**

ETC.

ETC.

The present process turns out an article having a finished and handsome appearance, that is an enduring success, and that scores 100 points of perfection.

To the wholesaler, Indurated Fibreware is familiar. To the retailer we say, "It pays to handle it."

PAILS

**FIRE
PAILS**

**BREAD
PANS**

**BUTTER
TUBS**

ETC.

ETC.

The E. B. Eddy Co., Hull

Canada

Also Montreal, Toronto, Quebec, Hamilton,
Kingston, St. John, Halifax, Winnipeg,
Victoria, St. John's, Nfld.

Standard Goods THE Best to Handle

E. Lazenby & Son

Established more than 100 years ago. Under the direct patronage of

His Royal Highness

**The Prince of
Wales.**



His Excellency

Lord Aberdeen

The Governor General
of Canada.

And all the best families in Great Britain and the Colonies. For standards of excellence Lazenby's goods are unsurpassed. The variety they manufacture and put up is very large. No grocer should be without them.

**For sale by the leading Wholesale Grocers in the
principal cities of the Dominion.**

SALT



SALT

"I find this Salt to be remarkably free from foreign substances, there being no trace of Nitrates and Calcium Chlorides."

W. F. BEST,

Analytical Chemist.
Dominion Analyst.

A. P. TIPPET & CO., Agents for Dominion of Canada.
Montreal, Toronto, St. John.



Grand Mogul Tea

Is recognized by the trade as the best seller among package teas.

One of the largest dealers in the west writes us: "I have tested Grand Mogul Tea, and find it better than represented to me by your agent."

T. B. ESCOTT & CO.

Sole Agents

. . . LONDON

WM. TUFTS & SON
Agents, VANCOUVER, B.C.

HOOD & BRO.
Agents, WINNIPEG, MAN.

The Quality of Our Goods



Never changes. Our brand on a can of Condensed Milk or Evaporated Cream is a guarantee of absolute purity. Our goods have been tested and proved in every possible way, and cannot fail to satisfy your most exacting customer. We guarantee every can. You can do the same.

D. Marshall & Allworth

Aylmer, Ont.

You Won't
Need Spectacles



To see the difference between our Licorice goods and those of other makers, neither will you need to be told which is best.

YOUNG & SMYLIE,

Brooklyn, N.Y.

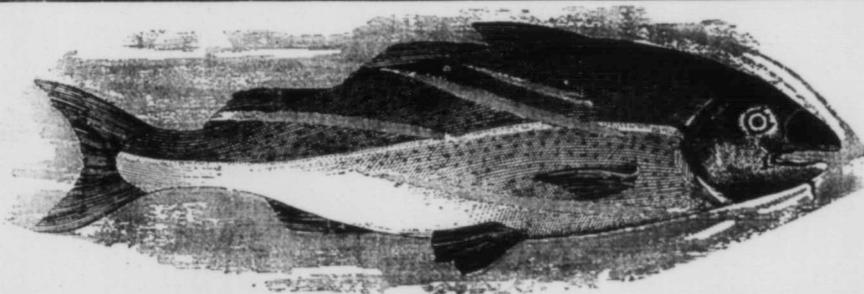
A Remedial Order

May or may not be necessary, but if you want to be "in it" you must have

PATERSON'S SAUCE

It is the best value on the market.

ROSE & LAFLAMME, Agents for Dominion.
39 Lemoine Street **Montreal**



There is money in . . .

MUNN'S BONELESS CODFISH
AND
MUNN'S SKINLESS CODFISH

During Lenten season.

Send in your orders for new fresh stock just arriving.

STEWART MUNN & CO.

R. S. McINDOE Agent, Toronto **MONTREAL**



Fresh . . . Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS
Sole Agents for Canada, **MONTREAL.**

Marshall & Co.,
Spring Garden Works, ABERDEEN, SCOTLAND.

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED YELLOWS SYRUPS

ARE PURE

NO BLUEING Material whatever is used
in the manufacture of **OUR GRANULATED**

Arctic Cough Drops

**THERE ARE
NO BETTER
COUGH DROPS
MADE.**

The demand has been large and continuous
for the last five years.

Packed in

Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS - - Pictou, N. S.

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS
PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto. | **WORKS** LONDON, W. G. | ROSE & LAFLAMME, Montreal

British Columbia Salmon



"INVERNESS" BRAND.

TURNER, BEETON & CO.
VICTORIA, B.C.

AGENTS

WATT & SCOTT, Montreal.
WATT & SCOTT, Toronto.

GRANT, OXLEY & CO., Halifax.
ARTHUR P. TIPPET, St. John, N.B.

BATTY & CO., LONDON, ENGLAND

Batty's
Nabob
Pickles

Crown
Pickles



Batty's
Nabob
Sauce
Batty's
Worcester
Sauce

For Sale by leading Wholesale Grocers.

FREE from all impurities

"REINDEER" BRAND CONDENSED MILK.



ANALYSIS :

WATER	27.48
FAT	8.84
ALBUMINOIDS.....	10.20
MILK SUGAR.....	13.54
CANE "	37.96
ASH.....	1.98

(Signed) MAYNARD BOWMAN

Pub. Analyst, Nova Scotia and P. E. Island



And Glad of It

The rich cup qualities of our standard teas continues to bring trade and many new customers to the merchants who handle them.

THOUSANDS OF CONFIRMED DRINKERS

Are annually made, convinced by the refreshing and invigorating qualities of these delicious beverages.

**The 400 Select Congou
Imperial Congou**

**Dalu Kola Congou
Russian Congou**

Will you handle them and reap the reward? A large and successful tea trade.

W. H. Gillard & Co.

WHOLESALE ONLY

Hamilton

**ALWAYS
SOMETHING
NEW**



WRITE
FOR
NEW
PRICE
LIST.

WM. PATERSON & SON

**BISCUITS
and
CONFECTIONERY.**

BRANTFORD.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, MARCH 29, 1895

(\$2.00 per Year) No. 13

DROPS FROM THE EDITOR'S PEN.

At growing cane Cuba is a success, but at raising Cain she is a failure.

* * *

The man who lives for business frequently does not survive to partake of the fruits of his labor.

* * *

The Patrons are neither petted by politicians nor patronized by people. Ichabod is written on their dwelling place.

* * *

A commercial traveler is a man who in these days travels over a wide range of prices as well as a wide extent of country.

* * *

The man who comes short as an advertiser usually comes short as a business man. The one is the concomitant of the other.

* * *

Dust and cobwebs in the store are only the reflection of the dust and cobwebs that have accumulated on the storekeeper's brain.

* * *

Because fish is the fashionable diet during Lent, it is not to be premised that the fany tribe fathered the custom. It was not even consulted.

* * *

Trading in margins has been declared illegal by a Chicago court. Some people will now have larger margins to their credit at their banks.

* * *

It's a long lane that has no turn. The canned goods packers are realizing this. They have not only reached the turn, but they appear to possess the whole lane.

* * *

The more faithful the service rendered the more profitable will the clerk be to his employer. This thought should be every young man's incentive, for it is dollars in his pocket in the long run.

* * *

"Had I served my business as well as I have my party it would not have forsaken

me in my old age," has been the lament of more than one merchant whose concern for party has been deeper than his concern for business.

* * *

Travelers for St. John houses report better sales throughout the provinces than for months, and a much more hopeful feeling among country merchants generally.—St. John, N.B., Despatch.

This is good news. But, by-the-by, the depression does not appear to have been as pronounced in New Brunswick and the Maritime provinces generally as in the Western provinces.

* * *

Unless the Business Men's Association of Toronto have a care in expending the proposed \$10,000 for advertising the "Queen City," the maximum of benefit will accrue to private individuals and the minimum to the city.

* * *

The man who stops his trade paper when he goes out of business is scarcely less natural than the man who neglects to write relatives after he leaves home. The one should keep in touch with his old associations as well as the other with his relatives.

* * *

Mistaken would be the man in his ideas if he supposed that advertisers always walked by faith. It is because of the works they see in the results that they advertise, and that continuously. Cast your eyes back over the fyles of THE CANADIAN GROCER and you will see who these men are.

* * *

"A Traveler's Easy Life," is the heading that graces the columns of an exchange. Yes, a traveler's life is easy—when orders are easily taken, when his hours and meals are regular, when traveling is comfortable, and when the house is satisfied with his returns. But the trouble is that these conditions do not always obtain.

* * *

Justice was over-tempered with mercy when Gles, the pool-room operator, was allowed to go on suspended sentence. He again and again openly defied the law, ruining in the meantime many young clerks, and

when at last he was cornered it was justice and not mercy that should have been meted out to him.

* * *

Now is it that the commercial traveler's patience is put to its maximum of trial. The country roads are so bad that to "sleigh" it would be absurd, and to "wheel" would be impossible. All he can do is to try and emulate Job of great patience fame.

* * *

There is a merchant in Wallace, N.S., who is just now sitting in sackcloth and ashes bemoaning his foolishness. He carried no insurance either on building or stock and his safe door he failed to lock. Last week fire ate up everything. Moralizing is not of much value to the aforesaid merchant, but it should be to those who, like him, carry no insurance.

* * *

A bill has been introduced in the Ontario Legislature to so amend the Assessment Act that farm land located in urban municipalities shall be assessed at the rate current in the adjoining rural municipality. The prayer of the real estate speculator who bought farm land in boom days and held it in the dull days can be heard rustling in the mulberry trees. But like Baal, his god is probably on a journey, for there is little hope of the supplication being answered.

* * *

War to the knife has been declared between the wholesale houses of St. Louis and Chicago. Some time ago the jobbers in the former city sent out circulars to Southwestern dealers in different lines of trade offering them free transportation to their homes if they came to St. Louis to make their purchases. Naturally Chicago wholesalers felt indignant, for it was against them the blow was primarily aimed. Now they have arisen in their might and are replying in kind. All lines of trade are being organized, and irate Chicago people vow they will cover the entire western territory unless the attacking party desist. In the meantime what spoils there are the retailers are gathering.



OUR TRADE WITH NORWAY.

EDITOR GROCER.—When in Toronto last summer I promised to keep you posted as to the success of Canadian goods in Europe. As I have since then been traveling for Canadian firms through nearly all of Europe (Norway, Sweden, Denmark, Germany, Switzerland, France, Spain, Italy and Austria), I will write you about a few articles which I have been working with.

I will first mention flour, for which we have lately cabled the Lake of the Woods Milling Co. (Ltd.), of Montreal, an order every month. Canadian wheat flour is growing in favor here, and is considered of superior quality, but has been a little higher in price than what the Minneapolis and St. Louis mills have been offering their best grades at. Consequently they have as yet the bulk of the trade; but our orders are, however, constantly increasing.

Norway is the largest wheat-importing country in the world for its size. Last year it imported nearly 90,000,000 barrels of wheat flour. So far we have only been selling Canadian wheat flour here in Christiana; but we shall later offer it in some of our other large cities, and also in Sweden.

With Canadian oatmeal we have not been so successful, and although we have sold some of it, it seems difficult to compete with the United States in this article. The best introduced brands here are the "Quaker" and "H.O."

Whenever I have offered Canadian oatmeal the importers have looked very sceptical, and tried to get the price down to a minimum, which, however, is always the custom of the importers when a new house is offering its goods in competition with older and already introduced makes. In such cases, if the exporter gets his money back he should be satisfied, and by making new shipments the importer will understand that he is able to compete, and if the goods have given satisfaction it will get its customers. Then the exporter is more independent, and can stipulate certain terms, etc.

For D. Ritchie & Co., of Montreal, it seems as if we are going to build an extensive business. I have personally visited the larger tobacco houses in Christiana, Stockholm, Gothenburg, Copenhagen, Hamburg, Amsterdam, Antwerp, Bruxelles and Basle (Switzerland), and in all these cities placed Ritchie & Co.'s goods with the largest importers, and their cigarettes and tobaccos being fully equal to the American Tobacco Co.'s goods, we will get our share of this trade in Europe.

Canadian whiskey—there is an increasing demand for it here in Europe; in fact Canadian whiskey is considered equal to the very best Irish and Scotch. A certain well-known Canadian whiskey (Canadian Club) sells all over Europe for the same price as the Hennessy and Martell brandies, 3 stars. At the Grand Hotel, in Paris, Canadian Club costs 10 francs per bottle and ordinary Scotch and Irish whiskey 5 francs. Still I know that in Canada itself a large majority of the people prefer an inferior young grade of European whiskey to their own good liquor. It is remarkable how goods from a distance are appreciated.

Since the passage of the new regulations in regard to the 99 per cent. drawback on all materials entering into the manufacture of goods which are subsequently exported from Canada, I have had letters from all kinds of manufacturers—even of dry goods. This very wise and liberal arrangement of the Canadian Government places all Canadian manufacturers on an even footing with any other manufacturers in the world, and it will cultivate in Canada a healthy and steadily increasing industry. I have in the leading papers here in Europe read commentary articles about this effort of the Canadian Government to place Canadian manufacturers in a position to compete for the foreign trade, and it has given everybody here the impression that Canada is working out for herself a prominent place among the suppliers to the European markets.

What might be of interest to Canadian exporters to Northern Europe is the new free port at Copenhagen which has recently been opened. It is well known that Copenhagen has for centuries played a prominent part in the trade on the Baltic; its favorable position and excellent port made it the chief emporium of the Baltic, and towards the end of last century it was the most important trading station in these waters.

But in the very beginning of the present century these circumstances were altogether changed through events of war, and few cities have sustained harder treatment than Copenhagen. The union between Denmark and Norway was, at the same time, put asunder, and the commercial life of the country was paralyzed.

Many large trading places have been crushed for ever under similar, and even less cruel blows; but thanks to its favorable position, Copenhagen soon began to recover, and since the middle of this century it has gone steadily forward. During the last decade Copenhagen has recommenced to get half of the wholesale trade on the Baltic, for which it naturally has so many qualifications, and which will now be further facilitated by the construction of the free port, which is mentioned below.

In the spring of 1891 it was decided to construct a free port at Copenhagen, and

this new port has now been opened for traffic. It would be too circumstantial to give a detailed description of this considerable work, but we may be allowed to state some of the numerous advantages which this port offers to the trade, especially to the transit trade of the Baltic. Tides being unknown at Copenhagen, the new port, of which the depth of water is 30 feet, will at any time afford access to the quays for the largest vessels. No bars obstruct the passage, and while the Baltic is difficult to navigate for the large trans-atlantic vessels, great depths of water are found everywhere on the road to Copenhagen. Moreover, Copenhagen is as free of ice as any port of the Baltic, and has for the last ten years rarely been inaccessible to steamers.

Copenhagen is in regular steamship connection with all Swedish, Finnish, Russian and German ports of the Baltic, as well as with Norwegian, British and the most important west and south European ports; the free port has direct communication not only with the Danish, but also by means of the steam ferry at Elsinore, with the Swedish railways, and another steam ferry is going to be established between the free port and Malmoe in 1895.

All charges in the free port are so very moderate, that it actually is one of the least expensive ports in Europe. The tonnage dues having been entirely done away with, and the port charges, which are reduced to one half, being only levied when the goods pass from the territory of the free port over the Danish custom boundary, the expenses for the ship are limited to pilotage and wharfage, which are charged according to a very moderate tariff.

In finally mentioning that the free port is furnished with excellently constructed warehouses and sheds, with the most perfect machines for loading and discharging cargoes, and with a complete system of electric power (cranes, elevators, etc.) we may safely state that the Copenhagen free port will be a place particularly advantageous for the storage of all kinds of goods that are to be transhipped to the Baltic.

If any of the readers of THE CANADIAN

FOR Established 1850

"FALL DELIVERY"

82

Assorted Package of

FANCY CHINA

221 pieces for \$30.82, including package. All the very latest productions from one of the best continental factories. You have only to see the samples and price list and we will book your order. "Nothing to equal it has ever been offered to the trade."

JAMES A. SKINNER & CO.
TORONTO, ONT. VANCOUVER, B.C.

APRIL, MAY AND JUNE are the months to sell . . . **CANNED GOODS**

"AT CONFIDENTIAL PRICES."
We offer a big line of

Peas, Corn, Tomatoes and Peaches

Bought at low figures. Our sales are a testimony to our prices.

LUCAS, STEELE & BRISTOL Hillwattee Tea Agents **HAMILTON**

JUST ARRIVED

GRATED PINEAPPLE

A CANNED DELICACY

Cases each 2 doz. 2's.

Order a sample case at once from our travelers, or write us direct.

. . . **A SURE SELLER.**

Labrador Herrings
barrels and 1/2 barrels

FISH

Gibbed Herring
Lake Superior
Salmon Trout

Consult us before buying, and save money.

JAMES TURNER & CO.

WHOLESALE



GROCERS

HAMILTON, - ONT.



There Is Only One

Perfect Tomato Catsup manufactured and that is

"Snider's"

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Agents - Toronto, Ont.

Fancy and Choice Apricots
in 25 lb. Boxes.

Fancy and Choice Peaches
in 25 lb. Boxes.

CALIFORNIA FRUITS

Fancy White Nectarines
in 25 lb. Boxes.

Choice Peaches
in 85 lb. Sacks.

Write us for
Quotations.

H. P. ECKARDT & CO., Wholesale Grocers TORONTO

GROCER should want any particular information about the free port at Copenhagen, I shall be most happy to answer any inquiries, and to render Canadian exporters any service that might lead to increase the trade between Canada and Europe.

Commercial agent C. E. Sontum, for Canada, care of C. E. Sontum & Co., Christiana, Norway.

Christiana, Norway, Feb., 1895.

REMARKS: We publish the above communication with pleasure. It contains not only much that is interesting, but much that should encourage and inspire Canadians to greater effort in developing trade between their country and Norway and Sweden.

THE EDITOR.

CANADIAN BUTTER IN ENGLAND.

EDITOR GROCER,—I have read your articles reproduced by The Grocers' Review, and write to congratulate you. You certainly hit the nail upon its head, only you are a little too modest in giving Montreal credit for originating the agitation in favor of the creamery system. If I mistake not, your own columns were the medium of the first shots that were fired upon this question, by which the dairymen of Canada were urged to make the choicest creamery butter possible and ship it immediately to the British market.

Some of our creamery friends commenced

shipping early in June last, and the season opened to net them about 17c. per lb., followed by an average of about 18c. clear in July and August, and 18½ to 19c. early in September. These prices were much below the figures made at the corresponding dates the previous year (doubtless in consequence of the general depression), and we presume below Canadian speculators' ideas for cold storage purposes. Consequently shipments fell off, and we have since had only stale Canadian butter to sell, with which we have been struggling, making very poor progress at an equivalent to 14 to 15c. net to our shippers.

In your last article, appearing in this week's Grocers' Review, you speak of the Danish and Finnish mild butters having won preference with the British consumer. This is quite true, and Canada must make the best possible article, put it up in the right package, and ship it promptly after being made, or she cannot hope to compete successfully.

There is, however, another important source of supply that must not be overlooked, the rapid growth of which materially strengthens your argument. Our kinsfolk and fellow-subjects in the Australasian colonies have built up an immense butter business with the Mother Country within the past few years, and, as their summer is convenient, they are determined to make and ship all the butter that John Bull will

likely require during the late winter and early spring.

Had our Canadian shippers shown the same pluck and perseverance that their Australasian cousins had done, they would have kept our market regularly supplied with fresh-made creamery, and would, even in the present exceptionally bad season, have been better off than by withholding their goods, besides having maintained a good reputation for Canadian creamery with the British trader and consumer.

Need I say I am deeply interested in this important branch of Canadian industry, and shall be glad to answer any enquiry in my power touching British markets that your readers may address to you, if given an opportunity.

Whilst Manchester is the recognised centre for Danish butter, and London for Australasian and New Zealand makes Liverpool is unquestionably the centre for your product, but no time should be lost in taking full possession of this market. Australasian butter is steadily obtaining a footing here.

WALTER STARK.

Liverpool, Feb., 1895.

The official estimate of the cranberry crop of the United States for last year is 410,000 bushels. In 1893 the yield was 1,000,000 bushels.

WHY SO BUSY?

BECAUSE the Trade realizes the fact that the "GLOBE" Brand TUBS and PAILS are the BEST GOODS, and at PRICES THAT CANNOT BE BEAT.

CONSEQUENTLY, we are flooded with Orders, but we are equal to the occasion, and all orders are receiving prompt attention. Is your order placed? If not, get it in at once.

H. A. NELSON & SONS - Toronto

Davidson & Hay

WHOLESALE GROCERS AND IMPORTERS

TORONTO

Letter Orders Given our Special Attention

When the Rossin House

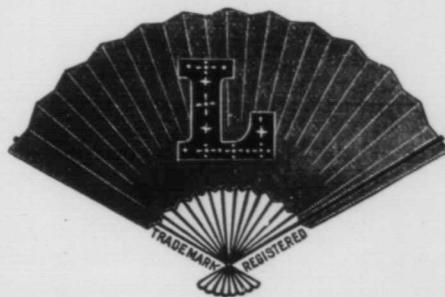
**ORDER
PAN-DRIED
ROLLED
OATS**

And Palmer House of Toronto, the St. Vincent De Paul Penitentiary in Quebec, and some other of the largest public institutions in Canada prefer our goods to all competitors there must be something in the reputation we have gained for *standard excellence*.

E. D. Tillson - Tilsonburg, Ont.

TEAS

FAN



BRAND

EDWARD ADAMS & CO. - London, Ont.

WINDSOR TABLE SALT

IN BAGS

100 per barrel—60 per barrel—42 per barrel—
30 per barrel. Barrels are 280 lbs. net.

5 lb. cardboard boxes—
2 doz. per case.

Why Not Handle the Best?

Windsor Salt is no higher in price but very much higher in quality than ordinary brands.

THE

PUREST

THE Windsor Salt Works have a process in use which guarantees PURITY, and from the time the brine leaves the wells till the PURE SALT reaches the packages, it is not handled except by machinery, which ensures CLEANLINESS

THAT'S THE REASON
WHY SO HIGHLY
RECOMMENDED

AND

BEST

Any Wholesale Grocer can supply you with WINDSOR SALT in any package and in any quantity.

Windsor Fine Barrel Salt

In Car Lots at 50c. PER BARREL f.o.b. Windsor.

Orders can be sent to and any information obtained from the following agents:

TORONTO SALT WORKS, Toronto
MORROW & EWING, Montreal

SMITH & TILTON, St. John, N.B.
A HARVEY, Winnipeg, Man.

J. S. PEARCE & Co., London
THE RATHBUN CO., Deseronto

Windsor Salt Works - Windsor, Ont.

THE CANADIAN GROCER

J. B. McLEAN,
President.

HUGH C. McLEAN,
Sec.-Treas.

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WHAT IS THE FUTURE OF SUGAR ?

UNIQUE in its history is the world's sugar market at the moment; and there is one factor which, more than any other, is the cause of this.

That one factor is the proposition of Germany to increase the bounty on sugar manufacture

At present the bounty is 21 1/2c. per 100 lb. on the refined article.

With this duty as it is, everybody in the trade knows how the Canadian market has been affected during the past few months: The price of the home article is lower than ever before, and although there is practically no German refined coming in just now, it is really because the home refiners have put their prices down to a figure that makes its importation impossible.

But what will be the effect should Germany increase the bounty as proposed?

One thing is certain: It will be anything but beneficial to sugar refineries outside the Fatherland.

Briefly stated, if the bill now before the Reichstag carries, the bounty on raw sugar will be equal to 43c. per 100 pounds instead of 13 1/2c., and that on refined 54c. per 100 pounds instead of 21 1/2c. as now. With this new law in force it is asserted that Germany will produce sugar at a price which will preclude all other competitors from the English and American markets.

The refiners in Great Britain suffer bad enough as it is, and it is only natural that they should feel alarmed at the increased danger now threatening them. Some people are urging the Government to take retaliatory measures against the German article. But this is so contrary to John Bull's principles that there is no likelihood of his complying—for the present, at any rate.

In the United States there is already an extra impost of 1-10c. per pound against

German sugar, but that did not prevent the latter being laid down in New York a few months ago at a lower price than the Trust was quoting. The House of Representatives, at the last session, it will be remembered, passed a bill abolishing this extra impost, but it failed to become law on account of the Senate adjourning without dealing with the matter. With an increased bounty and the next Congress Republican, it is scarcely probable that the discriminating 1-10c. per pound will be removed.

The duty in Canada is 64-100c. per pound. Although this figure has not been sufficient to keep out German sugar, it is unlikely that any proposition to increase it would find favor in the country. But, of course, there is no telling what circumstances may demand.

Sugar making is Germany's national industry, and its development during the last twenty years has been wonderful, her exports during that period having risen from 15,000 to 1,200,000 tons. England is Germany's principal customer, while the United States last year took no less than 1,115,000 bags.

But Germany is not the only factor to be considered in the matter. If that country increases its bounty, it is expected that France will follow suit. And then it is understood that the Dutch contemplate removing the export duty on sugar, which will tend to cheapen the Java article.

All the features above noted are bearish in character. But the situation is not without its bullish features as well.

The severe winter which Europe experienced interfered with the beet-seeding operations, in consequence of which estimates of the next crop have been materially reduced during the past week or two. It must not be forgotten, however, that the estimates of the sugar crop generally still slightly exceed those of last year, and this, too, in spite of an estimated smaller crop of cane.

Another bullish feature is the present low range of values. But in these days of surprisingly low prices, it is not wise to venture too much on this phase of the situation.

With Germany out of the way, the situation certainly seems favorable rather than otherwise to a stronger feeling, but the trouble is, Germany is not out of the way.

BUYING CHEAP SARDINES.

There is a growing tendency on the part of the trade to buy sardines for a price. This is to be regretted.

The cause of which this is the effect seems to be a desire to secure a sardine that can be sold by the retailer at a price—say 8 to 10c. per tin—which will allow him to compete with the departmental stores.

But there is a grave danger that the good which is sought by this means to ac-

complish will, in the long run, work much evil.

In other words, the treatment will develop more harmful conditions than the one it is sought to cure.

Sardines, and all similar lines of tinned goods should be bought with care. The fact that their contents are not seen till opened at the table demands that they should be.

Now it stands to reason that the quality of sardines bought to retail at any such price as that mentioned cannot be relied upon.

When sardines are bad they are bad. And the person who is at the table served with such is not likely soon to forget the occasion, while ten chances to one he may be afterwards counted as a foe rather than a friend of sardines.

This, then, is obvious: The increasing demand that is developing for the low-priced article must assuredly tend to a diminished consumption of sardines at a no very distant day.

Grocers should remember that there is a to-morrow as well as a to-day.

CANNED GOODS FOR THE ARMY.

Lord Wolseley, adjutant general of the British army, and noted for his care of troops under his command, has just pronounced a warm eulogium upon the keeping qualities of canned goods as army supplies.

He quotes and endorses the opinion of Surgeon-Major Pratt that "tinned provisions, meat and vegetables, put up separately or combined in the form of soups, are practically undamageable by any climatic heat," provided, of course, that the material is good, properly cooked, and the tin perfectly airtight. The meat keeps better, he finds, when not over-cooked. In great heat uncooked articles, such as butter, cheese, and some potted meats, suffer most.

Canned meats and other canned goods must form an increasingly large proportion of modern army supplies, and Canadian canned supplies are of such excellent quality, and have in recent years made so quickly a favorable impression, both in the home market and abroad, that Canadian makers would be repaid by pushing their products under the notice of the British army authorities.

There is never any sense in disparaging your rivals in trade, but, as regards canned goods, it is a fact that some foreign makes are poor. Mr. Edward Whymper, the most famous mountain climber of modern times, complained bitterly last year of canned goods he had taken in one of his climbs up the Andes. They spoiled, and his party were nearly starved. His legal adviser would not let him mention the name of the disappointing maker, so he contented himself with denouncing "all Chicago canned meats." This is, of course, unjust to good

makes, but it simply illustrates the mischief that may be done by inferior grades palmed off as first-class.

Canadian products of this kind are well thought of, and their reputation should be carefully guarded.

MONTREAL'S FOOD FAIR.

MONTREAL'S Food Fair, to open in Windsor Hall, April 15, is the first of the kind in Canada, and is designed to interest and instruct the general public in the products and materials which go into food.

A model cooking school, with all appliances, is attached. Here lectures will be given and eatables and drinkables of every sort prepared.

Now that women take such marked interest in cooking, they want to know and test for themselves the various brands of food and the qualities of the goods they buy at the grocer's. The Food Fair, therefore, draws together those interested in scientific cookery, in getting up appetizing yet inexpensive meals, and in the proper foods for the sick room.

Those who exhibit in the booths give samples of their goods to the lady visitors, who can go home to experiment.

The Food Fair is being held by the American Exposition Co., New York, under the auspices of the Wholesale and Retail Grocers' Associations of Montreal, many firms exhibiting.

The exhibitor usually explains his goods to the visitors, probably preparing some fish or beverage to be tasted, and giving a sample to be tried at home. Now that cooking schools are patronized by the leading society ladies, they usually attend these Food Fairs, thus bringing together the people who have food products to sell and those who wish to buy.

Among the exhibits will be cocoa, potted meats, farinaceous food of all kinds, breads, coffee, canned fruit, cheese, hams, baking powder, table essences, etc., and the design is to stimulate trade, while, at the same time, wholesome food, sterling brands of goods, and modern methods of cooking are encouraged and promoted. Cash prizes will be given for the best baked loaf of bread, cake, biscuits, etc., as well as candy.

The Exposition Co. lease space to manufacturers. These manufacturers, while exhibiting, also sell their goods and fill the order through the buyer's retail dealer, thus stimulating trade.

The Grocers' Association gets 10 per cent. of the gross door receipts, and each member of the association receives 20 per cent. on all the tickets he sells. He is not required to take any quantity, and may return any not sold.

Many of the leading charities are asked to co-operate. They each have a day at

the Fair, and 50 per cent. of the gross door receipts are given to that charity.

The Montreal Fair will continue for two and perhaps three weeks. From here the manager, Col. de Gama, who is known in Canada as a theatrical agent for many years, goes to Ottawa and then to Toronto to organize fairs in each of these cities. Later in the year St. John, N.B., Halifax, Winnipeg and Victoria or Vancouver will probably have their shows.

THE CANADIAN GROCER thinks he should also add Charlottetown, P.E.I., to his list, for the merchants there are alive, and they handle fine groceries.

SAVIOUR OF CURRANT MARKET.

RUSSIA is beginning to qualify as the saviour of the Greek currant market, if it has not already become such.

One thing is clear, at any rate, the currant market is in a healthier condition to-day than it otherwise would be but for the influence of the Russian buyer.

Then, again the cause of that may be traced back to the low prices at which currants have ruled in Greece during the last couple of years; for until this obtained Russia was not counted at all as a factor.

Now, what is the fact? Russia of late has been taking, it is said, from 125 to 150 tons of Grecian currants per week, during part of which time other countries were slow buyers.

And the better feeling which has developed in the currant market during the past few weeks is, in part at least, due to an increased demand from Russian interior points.

Another factor in this respect is the firmer prices in France, which has created the hope in Greece that the former country will again be found drawing on the latter for supplies.

Now that Russia has become a customer of Greece, in all likelihood she may be expected to remain so. It will be fortunate for the owners of the currant vineyards if she does. Their condition has been deplorable for some time—so much so, in fact, that many of them had contemplated turning their vineyards into wheat fields, or other agricultural agencies.

A large portion of the currants Russia is importing is said to be used for ordinary eating purposes, and for sweetening the dry wines made in that country.

A further improvement is expected in the Russian demand after the ports in that country open, which event usually occurs about this time of year.

The outlook for the currant market is certainly favorable at the moment. Stocks of good fruit in Greece are light, and the market in the United States is almost bare, and in Canada we have by no means a superfluity.

THE CANADIAN BRAND.

There exists far too prevalent an expression that a Canadian article is necessarily inferior to an imported one. It is not the fault of the merchant; the consumer's ignorance and prejudice are at the root of it.

There is a story told of an eminent Canadian financier, reputed to be our wealthiest, who was drinking some mineral water at a dinner party and pronounced it to be the finest he ever tasted. "Now," said he, "I would like to try a Canadian brand," "That's just what you have been taking" was the retort, and the relator does not say whether the great financier blushed for his instinctive belief that Canadian make couldn't be the best.

Another story illustrating the same point: A purchaser complained that the price of an article produced here was "nearly as high" as an imported article of the same class which had the duty to meet. The maker explained that there was no duty on this article, and he thought the quality warranted "nearly as high" a price as the foreign one. "But," retorted the other, "it's only home made," and then it took him some time to see the point.

There are foreign goods equal or superior to home made; there are Canadian goods better than or as good as the imported.

Let us acknowledge the facts in both cases frankly; but what every fair-minded person must object to is the setting of the brand of inferiority upon everything Canadian. That is nothing short of contemptible.

COMMERCIAL EDUCATION.

That is a good move of the Chambre de Commerce of Montreal to promote commercial education. They are not satisfied with the standard of commercial training given to French-Canadian youth. They are going to summon a congress of principals of academies, endeavor to arrange a good program of studies, and secure co-operation of all commercial schools. Prizes will be offered by the Chambre to the best pupils, and a committee will take charge permanently of the whole idea.

There is too much of the ornamental element in all schools in these times, in fact "flummery" is the best word to describe it. Commerce is the basis of the greatness achieved by every nation in the 19th century. Agriculture and business are the two great occupations before Canadian youth. Why should they be so much ignored in our schools?

The French-Canadian merchants are doubtless spurred to action by the success of the English minority in Quebec in commerce. The French are a clever people, they possess the prudence and capacity needed in business, and it is right to give their young men every advantage in commercial training.

HONORING A RETAILER.

NO retail grocer in Western Ontario is probably as well and as favorably known in the trade and out of the trade as W. H. Ferguson, of London.

Lately, as stated in a previous issue, he has been compelled on account of ill-health to retire from business; and not only to retire from business, but to leave London as well.

Naturally, in view of Mr. Ferguson's popularity, his confreres in the trade would desire to submit some tangible proof of the esteem in which he was held by them.

This natural inclination took practical shape on Wednesday, the 20th inst., when some forty retailers and a number of wholesalers assembled in Sherwood Hall, London, to honor the father of the retail grocery trade of the "Forest City." Mr. Andrew McCormick, of the Retail Grocers' Association presided. The testimonial consisted of an address and a silver set, not to mention the expressions of regret and the well-wishes that were heaped upon the venerable recipient.

The address, which was read by Mr. McCormick, was as follows:

TO W. H. FERGUSON, ESQ., PRESIDENT:

SIR,—We, the members of London Retail Grocers' Association, having learned of your intention to discontinue your present business and to remove from our city, desire to take this opportunity of expressing our deep regret in losing an officer who has been connected with the association since its commencement. You have at all times been most ready and willing to forward our interests by placing both time and influence at our disposal.

We wish to testify to the upright, conscientious and gentlemanly manner in which you have always acted during the many years in which we have been continually brought in contact with each other in business and other relations.

As a slight token of our respect we ask you to accept the accompanying silver set, trusting that in your future home it will serve to recall to memory some pleasant reminiscences of your life and associations in London. We also tender our most sincere hope that in your new sphere you and your family may be blessed with continued health and prosperity for many years to come.

Signed on behalf of the officers and members,

F. SUTTON, Secretary.

London, March 20, 1895.

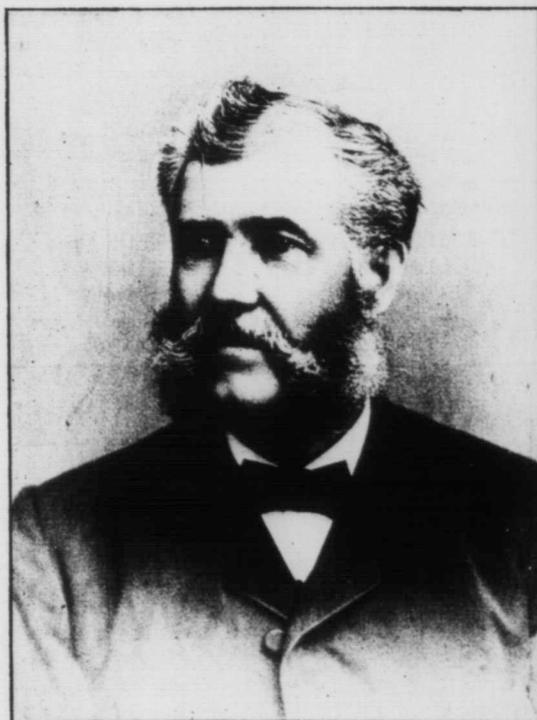
The presentation consisted of a silver water service, large silver salver and two silver goblets.

Mr. P. McGlade followed the reading of the address with a short, witty address, saying that some of the "boys" had prepared a second address, and it was decided to choose the "wickedest" member of the association to read it. They first tried H. Branton, as he was accused of jockeying the menagerie race at the picnic, but that was not considered wicked enough, so he was not considered a fit and proper person to read the address. They thought Billy

Horner, on the corner, might do, but he positively declined. Dick Wood said he would import a string of eight horses for next picnic, and take every race, but as that was not considered a very wicked act, Dick was not considered eligible. As a last resort, they decided on Jack Treblcock, and Jack, in his usual good-natured way, undertook the duty.

This address, which was in rhyme, was signed by "The Boys." The first verse referred to a certain jug, which the recipient was to "keep filled with bug." The third verse read:

Dear Friend Ferg,
Though you leave this burg,
To live among the Johnnies,
Bear in mind,
You leave behind
True friends and trusty cronies.



W. H. FERGUSON, OF LONDON.

Mr. Ferguson in reply said he could not find words to express his feelings. He had always been treated with kindness by the members of the association, but this was entirely unexpected. The grocers of London were noted for keeping secrets when they wanted to do so, but he could not understand how they managed to get up an affair of this kind and he not obtain some hint of it. He assured the members and their friends that his associations with them during the past 27 years, and particularly since the association was formed, some four years since, were most pleasant, and would never be forgotten by him. He had endeavored to the best of his ability to further the interests of the members of the association and the trade at all times. He was pleased to

say the association was a success this far, and hoped they would elect a president that would carry them on to still greater success. He could do no more than thank them for their expression of kindness toward him.

Speeches on behalf of the wholesale trade were made by Mr. T. B. Escott, of T. B. Escott & Co., and A. M. Smith, of A. M. Smith & Co. Other speakers were Messrs. A. McCormick, T. A. Rowat, H. Branton, F. Harley, R. W. Sharpe and P. McGlade.

Mr. Ferguson will take up his residence in Detroit.

WILL SHUT OUT FOREIGN BRUSHES

The final steps connected with the establishment of a new brush factory at Maisonneuve, Montreal, were taken this week.

On Monday night Messrs. R. Bickerdike, H. Laporte, Senator Desjardins, Lafontaine and F. G. Lyman left for Toledo, Ohio, to examine the brush factory there, the patents of which are to be employed by the Gane Brush Company in their Montreal factory. The company will operate the Canadian market only, the Ohio concern owning the patent for the United States.

Already \$90,000 capital has been subscribed, well known Montreal names like Clendinning, Lyman, Laporte, Forget, Desjardins, etc., are in the new concern. Maisonneuve has granted the usual bonus and site. The factory, if the deputation to Toledo are confirmed in their present views, will be ready in the autumn. The output will not affect the market already supplied by the Canadian-made goods, but will capture the large import trade in French and German brushes.

Last year the imports reached \$160,000 in these goods, and the Gane Company claim they can manufacture here on a basis to get the lion's share of this trade.

Scientists have discovered a new use for salt. Mixed with water and heated to 110 to 120 degrees, it has been found efficacious as a substitute for blood for injection into the arteries of persons weakened through loss of the vital fluid as the result of accident, etc. Simple as salt is, it has evidently not yet reached the limit of its usefulness.

Hon. Mr. Harcourt, Provincial Treasurer, stated in the Ontario Legislature Monday, that according to a decision of Chief Justice Harrison the municipalities had not power to regulate the hours with regard to taverns, though they had with regard to the retail sale in shops. The license commissioners had the power with regard to both shops and taverns.

MONEY AND STOCKS.

INSURANCE stocks continue to gather strength, although some maintain that manipulation has something to do in the premises.

There are still plenty of seekers after municipal bonds, but there are not many coming out.

Brockville has sold its waterworks $4\frac{1}{2}$ per cent.'s, 30 years, at 104.27, and its local improvement debentures drawing $4\frac{1}{2}$ per cent., 20 years, 106.84.

There is rather less demand than there was for bank stocks, and the tendency at the moment seems to be towards a decline rather than otherwise.

The Montreal Gas Co. have declared their regular semi-annual dividend of 5 per cent. The annual meeting of the shareholders will be held on April 4.

Speaking to a well-known broker regarding C. P. R. stock, he said: "There are very few expressions of opinion, and there will not be until the annual meeting, when the president is expected to make an explanation regarding the disappearance of the

reserve which was supposed to exist to pay the dividends."

The advance in insurance stocks has brought out a good deal of investment stock, as is shown by the amount on the street compared with what there was four months ago.

Call money has not yet advanced, but, there are indications that rates will be a little stiffer. The rate is nominally 4 per cent., although first-class municipal bonds a little lower rate could probably be obtained.

Stocks are generally stronger in New York, and the N.Y. Journal of Commerce opins that the improvement is by no means purely speculative. Toronto brokers report local speculation in New York stocks more active.

The revival in business has induced appreciation in Commercial Cable stock, more messages now being sent across the Atlantic. "No doubt the improvement in trade will help this stock," said a broker to me, "as the cost of the cabling in good times is not considered. There is no doubt about this."

ARGUROS.

TO ADVERTISE TORONTO.

The Business Men's Association met the other day in the office of Murdoch & Barber, Wellington street east, when the following officers were elected: President, Thomas W. Dunnett; treasurer, Colonel James Mason; secretary, P. McIntyre; council, P. H. Burton, James Hedley, D. E. Starr, Dr. E. H. Adams, D. M. Defoe, H. W. Webster, A. G. Strathy, George Harbottle, Alexander Macdonald and W. M. Barber. It was decided to raise a fund of \$10,000 to advertise Toronto as a business and distributing centre. The association will promote excursions and give complete information to tourists and others.

DUTY ON DRIED FISH.

From Sir Charles Tupper, the High Commissioner at London, the Department of Trade and Commerce has been advised that dried codfish from Canada, heretofore admitted into Cuba and Porto Rico free of Customs duty, has been placed on the tariff of those islands at the minimum rate of \$1.80 in Cuba and 90c. in Porto Rico per 100 kilograms, gross, and that those rates will apply to all such fish leaving ports of origin after the 28th of February, 1895. This is official information of the news already received from another source, that the error of placing dried fish on the free list has been rectified.



(In 2 1/2 lb. packages. 2 doz. per case.)

When in doubt _____ try

"SELF-RISING"

Buckwheat Flour

A GENUINE SUCCESS

The way that Flour sells will wreath your countenance in smiles. You will forget all about the hard times you've been hearing so much about lately, and conclude there is something in business after all.

For full particulars **INVEST 1 CENT** In a postal card

SEND IT TO

THE **IRELAND**

National Food Co. Ltd.

TORONTO, ONT.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

Investments

Pay You When Rightly Made. Here are a

FEW PAYING ONES:

A Good Investment

Our Fancy Cleaned Patras Currants in Cases,
@ 5½c. These are very fine and will do
your trade good.

We Can Save You Money

"Crushed" Coffee—Java and Mocha mixture—
@ 22c. per lb. We know this is the best
value ever offered. Send for samples.

Another Fine Investment

For really good value our "Orient" Blend Pure
Ceylon and India Tea is unsurpassed @ 35c.
per lb.—½ and 1-lb. pkgs. and 5-lb. tins.

Here's a Good One -

Fine No. 1 Freshwater Herrings in kegs @ \$2.
Think of it. A few left. Order promptly.

Here's Another - -

California Canned Goods, 3's, Apricots @ \$2.25.
Egg and Golden Drop Plums, 3's @ \$2.25.
Fine Muscat Grapes, 3's @ \$2.30.

And Another - - -

J. Merle's good, sound Off-Stalk Valencias, 1894
fruit @ 85c. per box. This is one of the
best cards.

Canned Goods - - -

We have a line of Canned Goods at prices that
will make money for you.

A Profitable Investment

Is a line of Japan Tea @ 15½c. that will
astonish you and make your competitors
hustle.

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

You will **Require** for your

EASTER TRADE

An especially selected assortment of our **FAMOUS**



STAR



BRAND

Hams Bacon Pure Lard



OUR MEATS

Have a national reputation for mildness, sweetness, and delicacy of flavor.



LARD

Guaranteed pure under Government inspection

IN TUBS, PAILS, TINS.

AND THE POPULAR

1 Lb. Package.



Order Early

F. W. FEARMAN

HAMILTON, ONT.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, March 28, 1895.
GROCERIES.

TRADE exhibits a slight falling off in volume compared with a week ago. But at least one reason for this is clearly the bad condition of the roads, which are neither fit for sleighing nor wheeling. While, however, there may be a slight falling off in the turnover, there is a decidedly improved tone in business, an increased feeling of confidence being apparent on every hand. The demand for canned vegetables and fish is good, and better than a week ago, with prices as before. The position in coffee is strong, with the better grades scarce. Sugar is one of the commodities which exhibits a smaller movement, but prices are, on the other hand, stronger at the refineries, although there is still a good deal of cutting going on among the wholesalers. Tea is in fair request and firm. The feature in foreign dried fruits is a further advance in Bosnia prunes. Advices regarding currants indicate a better feeling in Greece in this commodity.

CANNED GOODS.

Business has improved during the week, and the demand for tomatoes, peas, corn and fish is good. Canned fruits are in fair request. All off brands appear to have gone out of first into second hands. The position remains strong. We quote: Tomatoes, 87½ to 90c. for choice and 85c. for inferior and old stock; corn, 90 to 95c. for choice and 87½c. for common; peas, 82½ to 87½c. for ordinary and \$1.40 for fancy;

peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons, \$2.10 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.45 to \$1.50 for good red fish in tall tins, and \$1.60 to \$1.65 in flat tins; do., second quality, \$1.15 to \$1.25; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEE.

The situation in the coffee market continues strong. Coffees are scarce on the spot, particularly the higher grades of Rio. Advices to Warren Bros. & Boomer from Rio state that the crop there has been reduced by 2,000,000 to 2,500,000 bags, and that purchases at present prices are considered safe. There is a fair demand on the Toronto market for good coffees. We quote green in bags: Rio, 20½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

The situation is much as before, business being of the character usual at this season. We quote as before: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

Trade is quiet and featureless. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 15 to 45c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Business continues dull at unchanged prices. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona

almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

A stronger feeling has developed during the week, and some of the refineries are trying to get higher prices, but generally speaking prices are without quotable change. In the outside markets raws have advanced 1s. from lowest point, and centrifugals are up ½c. The N. Y. Journal of Commerce of Monday reports a sale of 13,000 bags of Cuba centrifugal sugar for shipment to Canada at 2¼c. for 96 test, and the following day the same journal announced the sale of 3,000 bags of molasses sugar afloat at 13-16c. for 89, cost and freight, for Canada. The demand on the Toronto market is not as good as it was, although there is still a fair movement. We quote: Granulated—domestic, \$3.40 to \$3.50; do., No. 2, 3¼ to 3 3/8c.; yellows, 2½ to 3½c. Raw—Demerara, dark, 2¾c.; golden, 3 to 3¼c.; bright, 3½c.

SYRUPS.

There is no special feature to note, either in regard to business or prices. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

Trade keeps quiet. We quote as follows: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

There has been no material change in the situation. The market remains strong, and the demand locally is still fairly good for low grade and medium teas. We quote ruling prices to retailers: Young Hysons,

WILSON'S
PURE MALT
VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

Berlin Brush Co.'s
PATENT BROOMS



The largest sweeping surface to the weight of any broom in the market.

Light Handle,
American Pattern

Sweeping robbed of half its tired-weariness by using the Patent Broom made by the

BERLIN BRUSH CO.
BERLIN, ONT.

CHRONIC OBLIVION

May have suited the modest, fossilized trader of days of yore.

But to the latter day, 19th Century Merchant, public expression is of vital importance, especially when he has such an article as

"SALADA"
CEYLON TEA

to offer an appreciative public.

Lead Packets Only. All Grocers.

P. C. LARKIN & CO.

WHOLESALE AGENTS,

25 Front St. East. TORONTO

MARKETS—Continued

12 to 18c. for low grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

Mail advices from London, under date of March 15, show that the amount of tea on which duty has been paid for home consumption since the commencement of the season does not show much increase on last year's figures. Although the use of China tea continues to fall off, that of Indian and Ceylon more than counterbalances the deficit.

DRIED FRUIT.

Demand for Valencia raisins is fair, although not as large as the trade would like to see. There is a good deal of cheap fruit selling, off-stalk being obtainable as low as 85c. per box. Selected and selected layers are in fair request on account probably of their threatened scarcity. The situation on good fruit is strong. We quote: Off-stalk, 3¼ to 3¾c.; fine off-stalk, 4 to 4¾c.; selected, 5½ to 6c.; layers, 5½ to 6c.

Further advances are to be recorded in Bosnia prunes, prices being up 5s. or 50 per cent. from lowest point. The market is strong at the advance, with higher grades practically all sold. The position of the French article is also strong. Demand for prunes on the spot is good at previous quotations. We quote: "Sphinx"—"U," 110 to 115 to half kilo, 4¾ to 5c. per lb.; "C," 85 to 90 to half kilo, 6½c. per lb.; "B," 80 to 85 to half kilo, 7 to 7½c. per lb. "Atlas,"—"D," 110 to 115 to half kilo, 4¾ to 5c. per lb.; "Unicorn," 5 to 5½c. Bordeaux prunes, 4½ to 6½c.

Sultana raisins are quiet and firm at 5¾ to 8½c. according to quality.

Currants are selling moderately well only. There is good value in Patras currants selling at 5½c. A good many currants have been bought by local jobbers for shipment on the steamer which sails about April 3. We quote: Filatras, half-barrels, 4 to 4½c., barrels, 4¾c.; fine Filatras, half-barrels, 4¾c., barrels, 4¾c.; Patras, 5½c., in cases; Casalinas, 5½ to 6c.; Vostizzas, 6½ to 7c. in cases and half cases; Panaretas, 8 to 8½c. Dem. Schis, of Patras, in their latest advices to their Toronto agents, say: "Judging from the present firmness of our market, in spite of prolonged inactivity and the general prospects, which on the whole are favorable, I am inclined to think our buyers are very much mistaken in postponing their purchases with the hope of a decline. With the better feeling prevailing the last few days in the Russian market and the important advance in France, a decline is, I may say, out of the question, and a rise, and perhaps a sharp one, much more probable."

Figs are dull and nominally unchanged. We quote nominally: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

Demand continues good for California evaporated fruits. We quote according to quality: Peaches, 10½ to 13c.; apricots, 10½ to 12c.; pears, 10 to 12c. per lb.; prunes, 9 to 11c.

BUTTER AND CHEESE.

Large roll butter and winter creamery continue to supply the market to the exclusion of inferior grades. Prices are unchanged. We quote: Summer dairy and store packed—Choice, 12 to 15c.; low-grade baking butter, 8 to 10c.; fresh large rolls, 13 to 15c.; pound prints, 16 to 17c. Summer creamery, 12 to 15c. Winter creamery—Tubs, 20 to 21c.; pound prints, 21 to 22c. Canadian cheese has advanced a little. August and September makes are quoted at 10¾ to 11c., and half sizes at 11¼ to 11½c. Small Stiltons bring 12 to 12½c.

GREEN FRUIT.

Prices are well sustained in all lines, and the better weather is having a good effect on jobbers' trade. We quote: Lemons—Messinas, \$2.75 to \$3.50. Oranges—Valencias, small crate, \$4.25 to \$4.50, and Jumbo crates, \$5.25 to \$5.50; Messinas, \$2.75 to \$3; California seedlings, \$3 to \$3.75; California navels, \$3.50 to \$4. Bananas, \$1.50 to \$2 for firsts and seconds. Apples, winterfruit, \$2.50 to \$3.50 per bbl.; common fruit, \$1.75 to \$2. Grapes—Malagas, \$5 to \$6.50 per keg. California dried fruit—Apricots, 12½c.; peaches, 13 to 13½c.

COUNTRY PRODUCE.

BEANS—Are scarce. Choice hand-picked bring \$1.35 to \$1.40, and medium grades, \$1.15.

DRIED APPLES—These continue firm at 5½ to 6c.

EVAPORATED APPLES—In 50-lb. boxes: 6¾ to 7¼c. per lb.

ONIONS—We quote: Domestic, 75 to 80c. per bag; Spanish, \$1 per small crate; Valencia, \$3.50 to \$4.

HONEY—We quote: Strained, in bulk, 7 to 9c.; comb, 14c. for clover and 10c. for buckwheat.

POTATOES—Large quantities for this time of the year are being bought up in the country and shipped across the border. The market is a little easier this week. We quote: 57 to 60c. on the track and 65c. out of store.

POULTRY—Scarce on a firm market. Turkeys bring 12c., geese 7 to 8c., chickens 30 to 75c., ducks 50 to 90c.

EGGS—The receipts have dropped off the past few days, and the supply is not equal to the demand. As a result the market has firmed up, and new laid (the only kind offered) at date of writing bring 15c. a doz. The prices must come down again in a few days.

FISH AND OYSTERS.

Trade is reported fairly good, one fish jobber stating that the feature of the past week has been that the supply was hardly equal to the demand. We quote: Salmon trout (frozen), 6½ to 7c.; white fish (frozen), 6½ to 7c.; No. 2 white fish, 4c.; skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; market cod, 3 to 5c.; steak cod, 6 to 6½c.; haddock, 4 to 4½c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; sea herring (frozen), \$1.25 per 100 fish; blue pickerel, 4 to 5c. lb.; yellow ditto, 6c. per lb.; mackerel, 14c. each; pike, 3 to 4c. lb.; cod, 6c. per lb.; flitched cod, 5c.; finnan haddies, 6½ to 7c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; Vancouver halibut, 6 to 7c.; large halibut, 10 to 13c. Oysters, \$1.20 per gallon for standards and \$1.50 for selects.

PROVISIONS AND DRESSED HOGS.

Prices are somewhat higher still, owing chiefly to the shortage in hogs throughout the country. We quote prices:

DRESSED HOGS — \$5.75 to \$6 per 100 lbs.

BACON—Long clear, 7 to 7½c. for carload lots, 7¼ to 7½c. for ton lots and for small lots; breakfast bacon, 10½c.; rolls, 8c.

HAMS—Large, 22 lbs. and over, 9½c.; medium, 15 to 20 lbs., 10c.; small hams, 10½c.; pickled, 9 to 9½c.

LARD—Pure Canadian, tierces, 8¼c.; tubs, 8½ to 8¾c.; pails, 8½ to 8¾c.

BARREL PORK—Canadian heavy mess, \$15.25; Canadian short-cut, \$15.50; clear shoulder mess, \$13.50 to \$14; shoulder mess, \$13 to \$13.50.

SALT.

The week just past has been the best this spring for the salt jobbers. Many sales have been made. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$9.

FLOUR AND FEED.

WHEAT—The market is rapidly firming up and prices are growing higher. We quote: White, 66½c.; red, 62c.; goose, 61½c. per bush.

OATS—Are getting scarcer and dearer. We quote: 40½ to 41c.

BARLEY—No change in market. We quote: 49c.

FLOUR—The market is fairly active. Prices are stationary. We quote: Ontario straight roller, \$2.65 to \$2.75; Manitoba, \$3.60 to \$3.65; patents, \$3.75 to \$3.90.

BREAKFAST FOODS—The demand is good and prices remain very firm, with no prospect of weakening. We quote: Standard oatmeal, \$4.25; rolled oats, \$4.25; rolled wheat, \$2.20 in 100 lb. barrels; corn-

CHOICE
GREEN

RIO COFFEE

DIRECT
CONSIGNMENTS
NOW
ARRIVING

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for... KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence Solicited. HULL, CANADA.

WHITE & CO.,

70 COLBORNE ST., TORONTO.

JUST RECEIVED Superior qualities of California Oranges, Valencia Oranges, Messina Lemons, Bananas. Send along your orders, which will be filled promptly and at reasonable prices.

Apples and Potatoes Wanted.

P.S.—Consignments of Butter, Eggs, Poultry and all farm produce solicited, which are all in good demand. Telephone 867.

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.

1895

MAPLE SUGAR and SYRUP

FOR SALE . .

Correct shape and quality for retail trade.

Write _____

MITCHELL, MONTY & CO.

Granby. Que.

ORANGES

California Navels
Messinas
Valencias

LEMONS
BANANAS
MAPLE SYRUP



The Best of Everything

CLEMES BROS. - TORONTO

MARKETS.—Continued

meal, \$3.40; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.

SEEDS.

Enquiries are somewhat freer, but there is not yet a very great amount of activity. Alsike is quoted thus by jobbers: Prime to choice, \$4.80 to \$5; really fancy, \$5 to \$6.25; and lower grades \$4.

Red clover is fairly firm. We quote jobbers' prices at \$6.30 to \$6.60.

Jobbers are giving \$2.50 to \$2.75 for prime to choice grades of machine threshed timothy, and 20c. more for bright unhulled lines.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—In accordance with the upward tendency noted in these columns last week, hides have risen 1/2c. per lb. We quote: 5 1/4 to 6c. for cured, and for green No. 1, 5c.; No. 2, 4c., and No 3, 3c.

SHEEPSKINS—Are bringing better prices for good stock, 85 to 90c. being quoted. Calfskins nominally at 6c. for No. 1, and 4c. for No. 2.

TALLOW—Quiet, at 5 to 5 1/4c.

WOOL—Canadian fleece, all cleared out. For round lots of desirable wool 19 to 19 1/2c. is obtainable. Pulled wools are rising. Best supers are quoted at 19 to 21c., and extras at 21 to 22c.

PETROLEUM.

Crude oil is steadily advancing, having gone up several points during the past few days. As a result refined oils are very firm, although no alteration in prices has occurred on the local market. Jobbers seem inclined to expect refined oils to go up. We quote in 5 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 12 1/2c.; carbon safety, 15 to 16c.; Canadian water white, 16 to 17c.; American water white, 18c.; photogene, 20c.

MARKET NOTES.

A new line of rice is being offered by the Eby, Blain Co. It is granulated.

McWilliam & Everist, Toronto, are just in receipt of two cars of bananas and one car of navel oranges.

A shipment of Martin Wagner's eyeless and coreless pineapple is to hand with the Eby, Blain Co.

Smith & Keighley have to hand a carload of California evaporated prunes, apricots and peaches of various kinds.

The Eby, Blain Co. wish to draw the attention of the trade to the special values being offered in their advertisement in this issue.

Clemes Bros. have received a shipment of pineapples. They also report the arrival of another fancy line of evaporated peaches and apricots.

Warren Bros. & Boomer have in stock a shipment of "Anchor" brand Bosnia prunes,

We are always open to buy or sell, in car lots or less, Grain, Apples, or Produce.

Potatoes & Oats

OUR SPECIALTY

WM. HANNAH & CO., TORONTO

W. S. COLLINS & CO.

Produce Commission Merchants.

31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

Graham, McLean & Co.

Produce and Commission Merchants

77 Golborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments, of all kinds of produce solicited.

COWAN'S COCOAS OFFEES CHOCOLATES AND ICINGS

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West, Toronto, Canada.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

SOUND THE LOUD TIMBREL

Through Canada's Fair Land.

FALCONER'S high-class Jams, Jellies, and Marmalades have won the hearts of the people of this fair Dominion.

Our trade and pack larger in 1894 than ever before. No dinner table is perfect without them.

Merchants of Winnipeg, Manitoba, and British Columbia Cities:

Listen.—"We have in stock a large pack of every variety of Jams and Jellies; also, Orange Marmalade made by the Scotch 'process.' Refined Sweet Apple Cider; Malt, Cider, and White Wine Vinegars; Pickles, Sauces, Ketchups."

Correspondence solicited.

JAS. H. FALCONER

126 and 128 Fort Street,

Telephone 473 VICTORIA, B.C.

Largest works of the kind in British Columbia.



ASK FOR

MOTT'S

"B" & "C." They have a shipment of "Sphinx" brand on the way.

"Pickles are beginning to boom," write Wm. Paterson & Son.

James Turner & Co. report having still a nice fish stock, and invite selection.

Davidson & Hay are offering a full line of Morton's herrings, sprats and bloaters.

"Always something new" is 'Wm. Paterson & Son's ad. on page 6.

Davidson & Hay report large sales of gallon apples through their ad. in last week's GROCER.

Apricots are, it is said, almost sure to be a short crop in California owing to damage by frost.

H. P. Eckardt & Co. are offering "New England" self-rising buckwheat flour, 1 doz. pkgs. in case.

W. H. Gillard & Co. report that retailers are continually repeating orders for Seville orange marmalade.

H. P. Eckardt & Co. have choice apricots in 85 lb. sacks. Trade are requested to write for quotations.

The Provincial Canning Co., a new concern, with a capital of \$100,000 will build their factory at Eburne, Lulu Island, B.C.

Wagner's eyeless and coreless pineapples, put up in attractive packages, is for sale by H. P. Eckardt & Co.

James Turner & Co. are advertising grated pineapples, which they say is a very economical way of canning this fruit.

The F. F. Dalley Co., of Hamilton, report that their spring orders for "English Army" blacking are, so far, exceedingly satisfactory.

The Eby, Blain Co. are offering off-stalk raisins, J. Merle's brand, at 85c. per box. They are offering gunpowder tea at 10c. per lb.

Another big invoice of "Bargain" molasses is to hand with Lucas, Steele & Bristol. It is said that this brand proves a most perfect baker.

W. H. Gillard & Co.'s advertisement this week deals with that firm's "Standard" black tea, the popularity of which is said to be gradually increasing.

The Toronto Salt Works Co. claim to be getting good returns for their advertising in THE CANADIAN GROCER in the shape of numerous orders from the country.

Warren Bros. & Boomer have received a fresh shipment of off-stalk raisins, which they are offering at a price that will enable the retailer to sell the fruit at \$1 per box.

Dawson & Co., Toronto, are handling a line of potatoes just now, shipping direct from country points to United States markets. They sent over ten carloads during the past week.

P. C. Larkin & Co. report that they have opened up 43 accounts in Montreal for

Salada Ceylon tea, "which means," said Mr. Larkin, "that 43 grocers are handling our tea there."

D Gunn, Flavelle & Co. have just received a shipment of new cheese in flats—the first of the season.

The Empire Tobacco Co., of Montreal, have approached the council of Granby, Que., in regard to a removal of the plant there. There are 250 employes, and the cash disbursements in 1894 were \$65,000.

Lucas, Steele & Bristol have close at hand a consignment of French prunes in kegs and extra sizes of plums in cases. This firm also reports that it is offering currants at close figures.

"The season for using smoked meat is coming round, and consumers are recognizing the excellent quality of our 'Maple Leaf' brand of hams and bacon," said a member of the firm of Gunn, Flavelle & Co.

Some choice Assams and Ceylons are now being offered by Lucas, Steele & Bristol. This firm are also showing genuine Ting Ling Orange Pekoe Darjeeling in half-chests and a line of choicest Young Hyson in cases.

Orders for good-sized blocks of Canadian pack canned lobster have been placed the past few days at \$1.72½ per dozen for tall tins, delivered here. Some brands and moderate quantities realized \$1.75 to \$1.80. Flat tins were sold for European account at a parity of about \$2.15 to \$2.20 at factory. Some Maine pack standards, in tall tins, at \$1.80 delivered.—N.Y. Journal of Commerce.

It is to be regretted that the old reliable crockery firm of James A. Skinner & Co. is going into voluntary liquidation after having been in business nearly half a century. They were the pioneer house to the Northwest and British Columbia, and have always maintained the reputation of carrying the finest class of goods. With such an immense and valuable stock it should pay every dealer to visit the warerooms and make personal selections, it being understood that everything will be cleared out.

MONTREAL MARKETS

MONTREAL, March 28, 1895.

GROCERIES.

THERE has not been any radical change in the position of the grocery market during the past week. The pronounced change in the weather toward the close of last week has made the country roads in Quebec, the Ottawa valley, and some parts of Ontario even worse than they were, and the fact has been appreciated in the smaller country movement of such staples as tea, sugar, molasses, etc. No change of importance is to note in the matter of values, though the sugar refiners

exhibit a disinclination to operate ahead for future delivery on sugar. Whether this is significant of an advance or not is hard to say. Tea is not quite as active as it was a week ago, but the tone is steady. In canned goods vegetables exhibit a fair local jobbing movement, and that is about all. No offers on new pack canned salmon are yet reported. In dried fruit local jobbers have been replenishing stock a little more freely with California raisins, but otherwise business is dull, though currants continue to hold their very firm tone, the same remarks applying also to prunes.

SUGAR.

The sugar market continues much as it was last week, demand being of a fairly steady character while the tone is steady. Advices on the raw article are strong, on the whole, but the fact has had no influence on the position here. Demand for refined here from local jobbers is fair, but the stocks in the country are pretty large as buyers have operated pretty freely at the low range of values that has ruled. With regard to spring shipments, refiners do not show much disposition to book ahead on spring account as they predict higher prices. Round lots of standard granulated have left refiners' hands at 35-16 to 3¾c., while yellows are moving at a range of 27-16 to 2¾c., as to grade, in round lots. Jobbers' prices here are unchanged from last week as follows: Standard granulated, 3¾c.; No. 2, 3¾c.; yellows, 2½ to 3¼c., as to quality.

SYRUPS.

Demand for syrups is not very brisk, but a fair trade is doing at steady rates. There is some divergence in quality, and prices range in accordance from 1½ to 2¼c., as to quality.

MOLASSES.

Since the sales of the cargo lots of Barbadoes that we especially referred to last week nothing very important has transpired in molasses. In consequence of these lower offers buyers are not quite so urgent as they were, but round lots for future delivery may be quoted at 28 to 30c., as to grade, laid down in Montreal. No great change in jobbing prices is to note, except some lower grade stock has been sold at 32½c. in hogsheads, which is a shading of ½c. In barrels and half-barrels the quotation is retained at 36c.

RICE.

There is no change in rice, and a fair business was transacted during the week at former rates. We quote: Japan, standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina, \$6.50 to \$7.50.

SPICES.

There is a fair demand for spices, and prices are unchanged. We quote: Penang black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 8½ to 9½c.; nutmegs, 40 to 90c.; and Jamaica ginger, 15½ to 18½c.

COFFEES.

There was a fair business done in coffee this week at steady prices. The movement, however, was not of large volume, as the

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING: J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg; E. Bowstead, Hamilton;
AGENTS: W. M. P. McLaughlin, St. John, N.B.; H. H. Bennett, 49 Wellington St. E., Toronto.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.
FRUIT
PRODUCE
and **COMMISSION MERCHANTS**

32 WEST MARKET STREET
Consignments
Solicited
TORONTO.

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL . . . **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of **FRUIT** and **PRODUCE** SOLI-
CITED. Ample Storage.
All orders will receive our best attention.

Easter

You will want a line of fresh, bright,
attractive "Star Brand"

HAMS BACON LARD

For your Easter trade.

ORDER EARLY.

F. W. FEARMAN, - HAMILTON.

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. TORONTO.
79 Esplanade.

MONTREAL MARKETS—Continued

roasters were only buying in small quantities. For unroasted we quote: Maracaibo, 20½ to 22.; Rio, 18½ to 20c.; Java, 23 to 29.; Jamaica, 18 to 19c.; and Mocha, 26 to 28c.

TEA.

The tea market remains much as it was a week ago, so far as the actual spot movement is concerned. In fact, enquiry from the country is not quite as good as it was a short time ago. There is some enquiry from dealers, however, on prospect of future supplies, but whether this will result in any activity is difficult to say. Advices from primary points are certainly firm. We quote: Japans, low grades, 12½ to 14c.; medium, 15½ to 17c.; fine, 18½ to 24c.; and choice, 25 to 31c.

DRIED FRUIT.

In dried fruit, the new feature has been rather more enquiry for California raisins, and sales agents have placed with jobbers here some good-sized lots on the basis of \$4.60 in bond laid down here. Diminishing stocks of Valencia fruit, and the fact that little are near at hand, is, no doubt, turning the attention of jobbers more to the California fruit, to supply actual running wants, as they can be laid down handily in car lots. We quote: 4-crown loose muscates, 6¾ to 7c., duty paid, and 3-crown do. 5½c.

Business in Valencia fruit has been exceedingly quiet and there is little to report on their account. The stock here in first hands is practically out, but jobbers do not seem anxious. We quote off-stalk 3¾ to 4½c., selected 4¾ to 5½c., and layers 5 to 6c. in a jobbing way, but some round lots of the latter have been placed here for less money.

Sultana raisins are in few hands here and are as firmly held as ever. Holders appear to require all they have got for their own wants, and we quote values firm at 5c. for good, 5½c. for fine and 7c. for choice brands.

The currant market continues firm under strong advices from abroad, though the demand here is rather quiet. Holders, however, evidently consider the fruit good property at the following range: Filiatras and Provincials, 3¾c. in barrels, 4 to 4½c. in cases; Patras, 5 to 5½c., and Vostizzas, 7 to 7½c.

Advices continue firm on prunes, and spot quotations are well maintained all round under a good steady demand. We quote: Bordeaux, 4 to 4½c.; Bosnia, 4½ to 5c., and California, 7 to 9c.

There is a quiet jobbing trade in figs at steady prices, viz., 10 to 16c., as to brand, in boxes.

Dates are steady and unchanged, under a fair enquiry, at 4 to 5c.

There is no abatement to the firmness of the dried apple market. Stocks in wholesale grocers' hands are limited, and the holders seem to want all they have, while the fruit operators have little or none. Indeed, some of them have felt the necessity of borrowing a few cases here and there

The great **5c.** cake
Silver Star Soap

Dealers study their own interest by keeping this in stock.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

On spot
Carload **LAKE MANITOBA**

WHITE FISH

In kegs. Also

Labrador Herrings in barrels and half barrels.
Fresh Water Herrings in half barrels.
Salmon Trout in kegs.

WRITE FOR PRICES

W. RYAN

70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant
76 COLBORNE ST.,
TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.
Orders Solicited.

Breakfast Bacon,

HAMS, ROLLS,

Long Clear Bacon, Pure Leaf Lard.

D. GUNN, FLAVELLE & CO.

Pork Packers and Provision Merchants
TORONTO

R. C. LEVESCONTE

Late of

Millar, Riddell & Levesconte

BARRISTER, SOLICITOR, NOTARY,
Etc.

The Janes Buildings
75 YONGE ST., TORONTO

MONTREAL MARKETS.—Continued.

from their customers. We quote them firm at 6 to 6½c.

Evaporated apples are without change, but are held under light stocks fully as firmly as dried stock, at 7½ to 8c., as to quality.

NUTS.

There is little change in these which rule firm and unchanged, with the exception of pecans and peanuts which are rather easier. We quote: Tarragona almonds, 12 to 13c.; filberts, 7 to 8c.; Brazil nuts, 8 to 9c.; pecans, small, 9c.; medium, 11c., and extra, 13c.; Grenoble walnuts, 13 to 14c.; Bordeaux ditto, 9 to 10c.; peanuts, 6½ to 9c. for roasted and 6 to 8c. for raw; cocoanuts, \$3.50 to \$4 per 100.

CANNED GOODS.

There is little change in this market. A moderate jobbing trade is doing in canned vegetables, stocks of which are not heavy in staple lines. Otherwise there is little to report, and no sales of new crop salmon are yet reported from the coast except on English account. We quote: Lobsters, \$1.50 to \$1.90 per doz.; sardines, \$8.50 to \$9.50; salmon, \$1.10 to \$1.45 per doz.; tomatoes, 80 to 90c. per doz.; peaches, \$2 to \$2.25 per doz.; corn, 95c. to \$1 per doz.; marrow-fat peas, 90c. to \$1 per doz.; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25, and 3-lb. apples, 90c. to \$1.10.

FISH.

The fish trade has ruled much the same as it was last week, all staple lines moving rather slowly in consequence of the mild weather. Stocks of fresh fish on this account are considered to be rather large, and it looks now as though some losses would be made on them. Bright fresh herrings have sold in round lots at 90c. to \$1 per 100, while white fish have changed hands at 4 to 5c. per lb.; pike at 3c.; dore at 5c., and halibut at 6 to 7c. Round lots of fresh haddock are offered at ½ to 1c. per lb., and No. 1 Nova Scotia herrings are quoted at \$4 to \$4.50 per bbl.; No. 1 green cod, \$5; B. C. salmon, \$11 to \$11.50, and No. 2 mackerel, \$13 per bbl. Finnan haddies are dearer at 6 to 7c. per lb., and bloaters are steady at 75c. to \$1 per box, and smoked herrings at 10c. per box.

GREEN FRUIT.

APPLES—This market rules quiet and firm under light stocks at \$3 to \$5 per bbl., as to quality.

ORANGES—The orange market is steady on the whole for spot supplies, but foreign advices are rather easier. We quote: Valencias, \$3.75 to \$4.50, and Messinas, \$2 to \$3; Californias, \$3.25 to \$4 per box, and Jamaicas, \$8 to \$9, and Havanas \$6 to \$8 per bbl.

LEMONS—There are rather firmer advices on lemons, but they are more or less suppositions. We quote spot prices firm under an active demand at \$2.50 to \$3.50, as to grade.

GRAPES—The stock of Almeria grapes here is diminishing, and with the fact prices are \$1 higher for a range than last week at \$7 to \$8 per bbl.

SWEET POTATOES—Receipts of these are not heavy, and sell at \$5 per bbl.

BANANAS—Receipts of these are rather heavier, and we quote a rather lower range at \$2 to \$3 as to quality.

PINEAPPLES—Only a few of these are arriving, and they sell at 12 to 30c., as to quality.

COUNTRY PRODUCE.

EGGS—The egg market rules quiet and still a shade easier than last week, though receipts are not so heavy. We quote 15 to 15½c.

HONEY—The honey market is without changed. We quote: Extracted, old, 4½ to 5½c., and new, 7 to 9c. per lb. in tins, as to quality. Comb honey, 10 to 13c.

MAPLE PRODUCTS—There is little yet to report in this market, for receipts of new stock are light. Some guaranteed new syrups sold on Tuesday for 90c., but the price is no criterion, and the same can be said of a sale of new maple sugar at 10c. per lb. We quote: Old syrup, 50 to 65c., and sugar 6 to 6½c.

BEANS—The bean market continues firm at \$1.50 for hand-picked, and \$1.25 for lower grades in round lots.

HOPS—No change, and we quote 4 to 7c., as to quality.

POTATOES—Sales of Early Rose on the track have been made at 50 to 55c., and we quote 65c. in a jobbing way. New Bermuda potatoes continue to sell at \$8 to \$9 per bbl.

ONIONS—There is a steady demand for onions at former prices, viz., \$1.75 to \$2 per barrel. Bermuda onions sell at \$3.50 per cwt.

TOMATOES—A few small lots of new Southern tomatoes continue to arrive, and sell at \$5.50 per bushel.

PROVISIONS.

The tone of the provision market is firmer, and prices for pork have an upward tendency, in sympathy with the strong and advancing prices in the west. The demand is fair, a moderately active business being transacted. We quote as follows: Canadian short cut, heavy, \$14 to \$15; hams, city cured, per lb., 9 to 10½c.; lard, Canadian, in pails, 9 to 10c.; bacon, per lb., 9 to 10½c.; lard, common, refined, per lb., 7 to 7½c.

FLOUR AND MEAL.

There is no important change in the situation of the flour market. The feeling is firm with prices well maintained, and an active business is doing on local and country account. We quote: Winter wheat, \$3.60 to \$3.75; spring wheat, patents, \$3.75 to \$3.90; straight roller, \$2.85 to \$3; extra, \$2.65 to \$2.70; superfine, \$2.50 to \$2.60; Manitoba strong bakers', \$3.75.

The demand for feed continues good, and the market active and firm. We quote: Bran, \$18 to \$19; shorts, \$19 to \$20; mouillie, \$23 to \$24.

A moderate business is transacted in oatmeal at firm prices. We quote: Standard, bbls., \$4 to \$4.05; granulated, bbls., \$4.10 to \$4.15; rolled oats, bbls., \$4.20 to \$4.25.

CHEESE AND BUTTER

The tone of the cheese market is firm on what little old stock there is remaining here. In fact, the market is almost practically wound up. We quote strictly finest 10 to 10½c. and under grades 9½ to 9¾c.

The butter market continues steady on fresh stock, and sellers find a ready sale for choice late made winter creamery at 21 to 21½c., and even more for some specially fancy parcels. Some new fodder Townships dairy have sold at 18c., but the flavor of these fodder goods is not equal to the creamery. Western dairy butter can be had for

almost anything, ruling weak at 7 to 10c., and held creamery is not much better, finding a very slow demand at 14 to 15c.

ASHES.

The ashes market is quiet and unchanged at the decline noted last week. We quote: First pots, \$4.00 to \$4.05; seconds, \$3.70 to \$3.75, and pearls, \$6.00 to \$6.10.

MONTREAL TRADE NOTES.

The demand for California raisins from jobbers here has been brisker than usual this week. A. P. Tippet & Co. have placed several good sized lots.

A consignment of fine seedless California oranges has just been received by Hart & Tuckwell, of McGill street.

Advices from primary Mediterranean markets to Rose & Laflamme are firm both on dried and green fruits, but especially on lemons.

Advices to A. P. Tippet & Co. from Liverpool continue firm on bicarbonate of soda.

Laporte, Martin & Co. call attention to the fact that they are offering special Lenten prices on leading brands of fine off-stalk Valencia raisins, as per their advertisement.

L. Chaput, Sons & Co. will be among the first firms in Montreal to offer new crop Barbadoes molasses to Canadian buyers of this staple. They have a small cargo lot near at hand.

No Berthier beet root sugar jobbing prices can now be quoted in Montreal as will be noted in our regular sugar report this week.

Several of the French wholesale houses have shaded their jobbing price on lower grades of Barbadoes molasses, hogsheads, ¼c. this week to ¾c.

There have been offers of nutmegs on this market as low as 40c. this week, and that figure is quoted as our inside price, though the range still runs up to 90c.

Fresh receipts of pecan nuts have been received by jobbing houses here at a modified cost, laid down, that necessitates a slight alteration in our quotations.

The first genuine new maple syrup was received on this market this week. It jobbed out at 90c., but the figure is hardly a fair criterion to work on.

J. Alex. Gordon, tea broker, says that there is considerable enquiry regarding tea, but that no important business results.

Private cables note a firm feeling in the beet sugar market both for March and April shipment, the advance being equivalent to 3d. over the figures of a week ago.

A letter from Yokohama, March 1, to R. W. Forester, St. John, N.B., says: "The prospects for the new season's are very uncertain. The Japanese claim teas will be 20 per cent. higher than last year's opening, owing to the want of hands and the difficulty of transport, all the railroads being required by the Government for transport of troops. Should there be a descent on Formosa, or further complications with Russia, goodness knows where tea may go to, or if we shall get any tea at all. Under these circumstances teas cannot by any possibility be cheap next season, and are likely to be very dear, so that whatever you hold of stock at present there is no occasion to press anything under a profit even if they be held until the new season."

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., March 28, 1895.

JUST at present there is no trade here. As there is the lull before the storm, so there is always a short quiet season just before the opening of navigation. There is, however, a hopeful feeling that there will be a good spring trade. Money is not plenty and a fair proportion of renewals are reported. In business troubles the grocery trade is beginning now to have its share. A failure in Yarmouth, N.S., has been felt to some extent here, and one of our own wholesale grocery houses has had to suspend payment since our last report. In markets except sugar, butter and eggs, there is a firmer feeling, and in many cases there are advanced prices. In prices there is no change except that pepper shows signs of an advance. Cream of tartar remains as for some time. In tea, brokers selling direct report fair sales, but on the whole business is quiet and warmer weather is anxiously looked for.

SALT—In the past two weeks some 8,000 bags of coarse and 600 bags of fine have been landed here, before which the market was quite bare. It is, however, still a little early for much demand, and the fact that more is on the way keeps the market in the buyers' favor. The fine in the last cargo turned out in particularly good condition. Prices are: Coarse, out of store, 53 to 55c.; fine factory filled, \$1 to \$1.10; 5 lb. bags, \$3 to \$3.25 per bbl.; 10 lb. bags, \$2.80 to \$3 per bbl.; 20 lb. wood boxes, 20c. each; 10 lb. boxes, 12c. each; cartoons, \$2 per doz.

CANNED GOODS—There is little change in price. A fair demand is reported, but sales will be much larger with the opening of navigation. Now will begin the season for peas, pumpkins and apples, though all grades will feel the increased demand. There is a rather firmer feeling in oysters. In haddies the sale is not as large as in the west, as we are so near the source of the fresh smoked, though there are many who, even here, prefer the canned. We quote prices as follows: Corn, \$1; peas, 95c. to \$1; tomatoes, \$1.05 to \$1.10; new gallon apples, \$2.25 to \$2.40; corned beef, 2 lb. tins, \$2.75 to \$2.85; 1-lb tins, \$1.65 to \$1.70; oysters, 2's, \$2.20; 1's, \$1.55 to \$1.60; peaches, 3's, \$2.65 to \$2.75; 2's, \$1.90 to \$2; salmon, \$1.35 to 1.40; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, 4 doz., \$5.50; chowder, 2 doz., \$3.50; scallops, 4 doz., \$5.50.

DRIED FRUIT—Movement is light, and prices show no change. The demand which was felt for dried apples has stopped to a great extent, owing to holders asking too high prices to allow of export. In evaporated prices are firmer, but the demand is light, and as stocks are fairly large, it is hard to tell just what the market is. In prunes demand is light. The cause for this is said to be that this season the prunes are not keeping their appearance, though their quality is all right. The dates in this market are of extra quality. Nuts show a very light movement. Prices are quoted: Sultana raisins, 6 to 7c.; Valencia, 4 1/4 to 4 1/2c.; Valencia layers, 5 1/4 to 5 1/2c.; London layers, \$2.10 to \$2.25; loose muscatels, 5 1/2 to 6c.; currants, bbls., 4 to 4 1/4c.; cases, 4 1/2 to 4 3/4c.; evaporated apples, 8 to 8 1/2c.; dried, 5 1/2 to 5 3/4c.; dates, 4 to 4 1/2c.; prunes, 4 1/2 to 5 1/2c.; figs, 11 to 18c.

GREEN FRUIT—Apples are bringing better values. The last steamer sailing from

Nova Scotia took 10,000 barrels. Reports from the other side are most favorable. A few arriving here this week brought \$2.25 to \$3 for best qualities, finding ready sale. There are, however, poorer qualities to be bought from \$1 to \$2, but stocks of all kinds are getting less. In oranges, Californias are having a large sale, but the qualities do not quite suit this market. The poorer qualities are not good enough, and the good are too high, though splendid fruit. All oranges are firm. Bananas are arriving in fair quantities; a better range of prices will, however, be possible when they begin to arrive loose, which will be about April 1. Prices are: California oranges, \$3 to \$4.50; Messina, \$2.75 to \$3; blood, \$2.35 to \$2.75 per half box; Valencia, medium, \$4.50 to \$5; large, \$6 to \$6.50; lemons, \$3 to \$4.50; bananas, \$2.22 to \$2.50; onions, \$2.50 to \$3 per barrel.

DAIRY PRODUCTS—In butter there is no change. Fresh made finds fair sale, but held tubs are most unsatisfactory. Last fall there was no butter to be bought in this province. Now the country seems to be full of it. At that time holders could have got a good price, but now they are pleased to sell at any price, and may say they have learned a lesson, but I fear with most it will be forgotten. Makers of cheese and butter should sell when their goods are in the best condition. If others wish to speculate they should let them do it. One N. B. creamery was trying to place four tons of their butter here this week, and could get no offer. Last fall they had good offers but would not sell. In cheese the feeling is firm, though prices here are below those in Ontario. The demand is light. Eggs—Stocks are small, and with a fair demand prices are easy. We quote: Creamery prints, 23 to 24c.; tubs, 18 to 20c.; dairy, 16 to 18c.; eggs, 18c.; cheese, 10 to 10 1/2c.

MOLASSES—The new Barbadoes which arrived by last steamer was not as good as was expected. But the very first run is never as bright as that of a few weeks later, and better goods are looked for in the next steamer, due in about three weeks. Demand good and prices very firm, stocks being light. Syrup is in fair demand. We quote: New Barbadoes, 32 to 33c.; new Nevis, 28 to 29c.; Porto Rico, 30 to 31c.; Antigua, 28 to 30c.; syrup, 33 to 35c.

SUGAR—Again our refiners are off an 1/8c., much to the surprise and disappointment of many. Large stocks are bought to arrive as far ahead at least as June at 1/8c. above the market now, and holders are now looking anxiously to the Government that they may save them making a loss by imposing a larger duty. The very low prices are causing a good demand. We quote: granulated sugar, \$3.50 to \$3.60; yellow, 2 1/2 to 3c.; Paris lump, 4 1/4c.

FISH—The demand is light, and except in dry cod prices are easy. A very peculiar incident has happened in this market. A car of fresh haddock was sold in Montreal and brought here to be smoked, the fresh fish market there being overstocked. It is understood the haddock sold in Montreal for 1/2c. per lb., just about the freight there. In smoked herring the stocks are larger and prices low. The tendency during the past season has been to smoke too many herring both on the English and American side. All the herring are English and those smoked on the American side, like the herring which they use for sardines from English waters pay no duty. Pickled are unchanged. We quote: Large dry cod, \$4.25; medium, \$4; small, \$3.35 to \$3.50; smoked

herring, 6 to 7c.; pollock, \$1.75; bay herring, \$1.50 to \$1.60; Shelburne, No. 1, bbl., \$4 to \$4.25; half-bbls., \$2.40 to \$2.50.

PROVISIONS—Prices are firmer, and a better demand is to note. In barrel pork, prices here are not as high as western quotations would warrant. Fresh beef (Ontario is quoted 1/4c. higher, hams and roll 1/2c., and lard shows about same advance. Plate beef is also higher. We quote: Clear pork, \$17.50 to \$18; mess, \$15 to \$15.50; plate beef, \$13 to \$13.50; pure lard, 9 1/4 to 10; compound, 8 1/2 to 9c.; cottolene, 9 1/4 to 9 1/2c.; hams, 11 to 12c.; rolls, 9 1/2 to 10c.

FLOUR, FEED AND MEAL.

The flour market is very firm, and higher prices are looked for, many brands having been marked up during the past week. Feed flour shows light demand, though it is but little higher than middlings, which are high and hard to get. In cornmeal, prices continue low. Mills report good sales. To many an advance would not be a surprise, as corn shows higher tendency. Oats and oatmeal are higher and very firm. Hay is dull. We quote: Manitoba, \$4.40 to \$4.50; best Ontario, \$3.55 to \$3.65; medium, \$3.35 to \$3.50; oatmeal, \$4.20 to \$4.25; cornmeal, \$2.80 to \$2.85; middlings, \$2.4 to \$2.45; bran, \$2.50 to \$2.3; oats, local, on track, 43 to 44c.; Ontario, 45 to 46c.; best seed, 50c.; beans, \$1.70 to \$1.80; hay, on track, \$8.75 to \$9; clover seed, 11 to 12c.; timothy, \$3.15 to \$3.25.

Cocoanuts

Imported direct, saving \$5 per M. in duty. Fresh stock every month. Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

**Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.**

**C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.**

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured by **THE BELL CIGAR CO.**
St. John, New Brunswick

The Best Goods are the Cheapest

GROCERS

**GOLDEN
FINNAN
HADDIES**

Are the best in the market. They give you a good profit. Your Wholesale Grocer sells them.

NORTHRUP & CO.

Packers' Agents,

ST. JOHN, N. B.

ST. JOHN MARKET NOTES.

Some 400 bags of cocoanuts passed through here, ex steamer Duart Castle, for Montreal.

There is a demand for potatoes from the American market, and a number of shipments are reported during the past week.

The name of the party opening the Dufferin hotel is C. Leroi Willis, of this city.

The failure of Messrs. Crosby, of Yarmouth, is being felt in this city, a number of our merchants being interested.

During the past week a quantity of flour arrived from the west via schooner from Boston.

Canned clams are gaining friends every day. Northrup & Co. can quote lowest prices.

Horse radish locally put up is finding quite a sale here. It is in bottles and sells at \$1 per doz.

John Seely has lately received a large shipment of smoked herring. Those buying from him can always rely on quality.

Sardines in $\frac{1}{4}$ lb. oils and $\frac{3}{4}$ lb. mustards are too well known to require talking about, but Northrup & Co. say their prices are right.

The Aughinbaugh Canning Co., of Baltimore, the packers of the famous Nigger Head brand, are now represented in this market by J. Hunter White.

Northrup & Co. are able to supply their customers with boneless fish in 25 lb. boxes. They report increasing demand for this class of fish.

C. & E. Macmichael have received another shipment of the White Moss cocoanut in glass cabinets. This they are prepared to sell at best prices to the trade.

Messrs. Northrup & Co report the best season's sales of canned golden finnan haddies which they have yet had. This celebrated brand is particularly in demand on the coast.

The steamer Duart Castle sailing for the West Indies this week took from here equal to 2,500 barrels freight, among which was a handsome carriage for Antiqua from J. Edgcombe & Sons, Fredericton.

A long felt want has been that of a reliable local house to sell cheese and butter factory supplies, so many of these factories are now in this province. H. B. White is now in a position to quote lowest prices on all such goods.

The firm of Smith & Tilton representing the Hudson salt works are not behind in effective methods of advertising. They sent to the Woodstock Opera House this week a large quantity of regular opera house tickets with ads. for Windsor salt on the back.

THE CANADIAN GROCER regrets to have to report the suspension of Messrs. Jardine

& Co., wholesale and retail grocers, of this city. They are one of our oldest houses, and have had a most honorable record. Losses made some years ago are said to be at the bottom of the trouble. It is expected a compromise will be made and the wholesale business continued.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, March 28, 1895.

THE general tone of the market shows an improvement, particularly in breadstuffs and provisions. The fish market is suffering from the lack of demand from the West Indies, caused partly by the reimposition of the duty and the ruling low prices generally.

FLOUR—The market is still firm in Ontario, but the response to the rise here has not been in proportion to other markets. It never is in this line, as millers make Halifax a sort of dumping ground for surplus stock. Manitobas remain unchanged, but an advance is looked for in the near future. Quotations are: Hungarian patents, Manitobas, \$4.50 to \$4.65; Manitoba strong bakers', \$4.35 to \$4.50; Canadian pastry, \$3.75 to \$4; 75 per cent. rolled patent, \$3.65 to \$3.75; 80 per cent. \$3.50 to \$3.60; 90 per cent. \$3.40 to \$3.65; straights, \$3.25 to \$3.50; extra, \$3 to \$3.15.

BEANS—A good trade is being done in beans at \$1.90 to \$2.

OATS—This line is well up. Canadian in carloads being sold 46 and 47c. P.E. Island are worth 45 to 46c., and Nova Scotia, 43 to 45c.

FISH—There is little or nothing doing in fish. Some cargoes arriving can hardly find a market at any price. The West India market has gone all to pieces, and stocks are worth less in Porto Rico than they can be purchased for here. Grocery cod and good herring are scarce, there being none of the latter in the market.

CANNED GOODS—The demand for canned goods in all lines is excellent. Beef is steady at \$2.80 for 2's and \$1.85 for 1's. Ox tongue is steady at \$4 for 1's and \$8 for 2's. Lobsters are worth \$6. Fruits and vegetables remain unchanged.

CHEESE—The cheese market remains dull, with little demand. Early is quoted at 11c. and September at 11 $\frac{1}{2}$ c.

PROVISIONS—This line is also fairly active. Canadian beef is worth \$7. The following quotations are interesting: American clear pork, \$19 to \$20; do. mess pork, \$16.50 to \$17; P. E. Island mess pork, \$16 to \$16.50; do. thin do., \$14.50; do. rump do., \$14; do. prime do., \$13.25; American extra mess beef, \$13; do. plate do., \$14.

BRAN, MIDDINGS AND OATMEAL—All these lines are booming. Bran is quoted at \$23.25, oatmeal at \$4.65 to \$4.75, with middings about the same.

HAY—Hay is dull, with no demand to speak of and prices weak. Several car lots were received this week from Quebec. Quotations are less than \$10.50.

SUGAR—A good deal of business is being done, but there is no change in prices of material note. Porto Rico, in barrels, is quoted at 3c.; refined cut loaf at 5c.; granulated, 3 $\frac{3}{4}$ c.; Standard A, 3 $\frac{1}{2}$ c.; white extra C, 3 $\frac{1}{2}$ c.; standard yellow C, 3 $\frac{1}{8}$ c.; extra C, 3c.; yellow extra C, 2 $\frac{7}{8}$ to 3c.

MOLASSES—The market is well stocked with Porto Rico, several cargoes having arrived during the past few days. The general quotation is 35c., but some lots were sold from vessel at 31c. Barbadoes is quoted at 34c., and Demerara (N) D brand at 45c.

GREEN FRUIT—There is a good demand for green fruit of all kinds. Valencia oranges, which are greatly improved in quality, are quoted at \$5 to \$5.50. Lemons are worth \$3.50 to \$4. Apples are scarce and prices are likely to stiffen. Quotations range from \$2.50 to \$3.50, which is \$1 better than a few weeks ago. Bananas are arriving in fine condition, and are worth \$1.75 to \$2.25. There are a few Malaga grapes on hand.

DRIED FRUIT—Dried fruits of all kinds show an improvement in demand. Valencia raisins are steady at 4 $\frac{1}{2}$ to 4 $\frac{3}{4}$ c. Prunes are worth 4 $\frac{3}{4}$ to 5c. Dried apples are steady at 5 $\frac{1}{4}$ c. Figs—What few there are in the market, are worth 10 $\frac{1}{2}$ to 11c. for layer.

ONIONS—New Bermuda onions are due this week. Canadian stock remains steady at 2c.

EGGS—The high prices are likely past and good stock can now be had at 17c.

HALIFAX MARKET NOTES.

M. H. Ruggles, general grocer, has moved into the Atchison corner, corner Argyle and Buckingham streets. His new premises are handsomely fitted up.

The season for maple sugar, candy and syrup has arrived, and with it a good demand.

Supplies of green fruit are now beginning to arrive from Boston. The steamer Halifax brought a lot over Sunday last.

PERSONAL MENTION.

William Paterson, jr., of W. Paterson & Son, biscuit manufacturers, Brantford, Ont., was in Toronto this week.

M. W. Rublee, of Rublee, Riddell & Co., fruits, biscuits and confectionery, Winnipeg, is in Montreal on private affairs.

Mr. H. Laporte, of Laporte, Martin & Cie, Montreal, has gone on a fortnight's trip to Washington, Baltimore, New York, and other American cities.

EARLY STORE CLOSING.

The Executive Committees of the Trades and Labor Council and the Retail Grocers' Association met a few days ago, and drew up a circular to be issued to the public, asking the people to co-operate with these organizations in a general concentrated movement for the early closing of stores. The members of the Retail Grocers' Association have decided to close their stores at 8 o'clock every evening in the week, except Saturdays, this arrangement to go into force on May 1.



Chicory

Best Imported French

Write Us for Samples
and Quotations.

EWING, HERRON & CO.
MONTREAL

We Have Received

Many flattering testimonials from purchasers during the past six months, as to the excellence of our 1894 pack Tomatoes and Corn. We have no intention of resting on our oars. Already changes are under way that will better enable us to pack "the Best Tomatoes in Canada" for 1895, and make "Kent" Tomatoes a household name from the Atlantic to the Pacific.

**The Kent Canning
& Pickling Co.**
CHATHAM, ONT.



(BEAR IN MIND).

Of course you will; for we are told throughout the wholesale trade that our goods are the

"APEX OF PERFECTION."

When once a buyer has sold "Boulter's famous Lion Brand canned goods," no inducement held out can change him to another brand. They are now within the reach of all; thus a cordial invitation is extended to those who have not yet tested our goods. We only solicit a trial to convince our statement.

Factories { TORONTO
 { PICTON
 { DEMORESTVILLE

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufactured from the celebrated Norfolk County apples—the finest flavored fruit in Canada. Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

Ask Your Wholesaler



Canadian Leaf Chewing Tobacco,
made in all size plugs. Cheapest
and best. Try a sample lot.

Joliette Tobacco Co.
JOLIETTE, P.Q.

JAMS AND JELLIES

Raspberry,	Red Currant,
Strawberry,	Pineapple,
Peach,	Peach,
Plum,	Raspberry,
Gooseberry,	Strawberry,
Apricot,	Plum,
Red Currant,	Grape.
Black Currant.	

For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.
ST. CATHARINES, ONT.

People Who Don't Eat



Trade Mark

Have never been heard of, and people who don't eat canned goods are exceedingly scarce.

Canned Chicken Canned Duck
Canned Pigs' Feet Canned Turkey

Our meat delicacies are prepared by domestic process, with scrupulous cleanliness, and are by long odds the best the country produces.

TO BE HAD FROM ANY WHOLESALER.

Delhi Canning Co.

DELHI, ONT.

TRADE WITH THE MEXICANS.

LAST week, E. E. Sheppard, writing in his paper, Saturday Night, refers to the openings in Mexico for Canadian products. Happening to mention the matter to Col. De Garmo, who is working up the Food Exposition in Montreal, when in the office of THE CANADIAN GROCER, he produced a letter he had just received from Mrs. Green, a Mexican lady, wife of Col. Green, an American, who has been an officer in the Mexican army for the past forty years, and now on the staff of the President of that republic. Col. Green was also the Mexican Commissioner at the Chicago and San Francisco Expositions, where Mrs. Green had an opportunity of seeing and trying American products.

In her letter, dated March 2, Mrs. Green says: "They are working here for a National Fair. The Government will not allow an International to be held, as they can not give any money, and, besides feel that the country is too poor to invite foreign countries here; but a concession was given to Gygnacio Beyarano, who sold a contract to Viscount Cornelly for the foreign department. Mr. Cornelly is at present in San Francisco trying to form a company, and also to raise enough money to start his department. A meeting will be held in the city of Mexico, March 25, to see what can be done. It is hard to get it started, but a grand success is looked for. I would like to assist your company in opening here in the pure food line. There is a grand chance in this city of Mexico for a place of this sort. Food such as good soups, coffees, biscuits, jellies, oatmeal, cannot be found excepting in some private American families. Tomatoes can be had only as one buys them from some dirty Indian on the street. We have only one American house here. Rolled oats in a two-pound box sell at 45c. a box, and in bulk 20c. per lb."

This last information may be of value to the leading manufacturers of these goods in Canada, such as The Ireland Co., Toronto, E. D. Tillson, Tilsonburg, or David Ross. Embro. Mr. Sheppard writes: "We made a reasonably careful examination of the wholesale houses and stores, and in no place did we find a dollar's worth of Canadian goods offered for sale. Canned salmon came from the Columbia instead of the Fraser river; cod from New England instead of from Nova Scotia; biscuits, oatmeal and flour from Kansas City instead of Canada; indeed, it was dispiriting to find how little we had accomplished in making our existence known to the Mexicans, who are large consumers of imported goods. One of their great imports is pork, yet neither ham nor bacon bore the Canadian mark. Neither pianos, organs nor sewing machines are made in Mexico, if you except, perhaps, one little factory which turns out less than a dozen instruments a year of an inferior quality. They export much that we need, coffee, sugar, cotton, dye-woods and a hundred articles of our commerce. Furthermore, they hate the Gringos, as they

call the Yankees, and would rather trade with any people on earth than their next-door neighbors to the north."

TORONTO FISH FIRM FAILS.

Aikenhead & Sloan, wholesale fish dealers and cold storage warehousemen, Toronto, have assigned. Their liabilities total \$5,663.30, while their nominal assets amount to \$3,188.12. A meeting of creditors, held on Monday, was adjourned to see if an offer could be got for the cold storage plant, which is valued at \$2,500, and constitutes the chief a-set.

TO CHARGE FOR EGG CASES.

As is well known, it has been for years customary for the leading produce and commission merchants of Toronto to send out through the country hundreds of egg cases. Each firm at the commencement of each year has always had made a large number of these cases, for which it charged the city and country dealers nothing.

This scheme worked all right as long as the empty cases were returned, but when it became the ordinary thing for hundreds of cases to entirely disappear, the jobbers began to be dissatisfied. Under that state of affairs they were, through the carelessness of retail merchants, subjected to losses amounting annually to no mean figure.

It was resolved to get over this difficulty, and at a meeting of the city produce men held at the office of D. Gunn, Flavelle & Co., it was resolved to charge city and country merchants for cases, and to allow a rebate when the cases were returned in good condition.

There were present at this meeting representatives of: D. Gunn, Flavelle & Co.; J. F. Young & Co.; W. Ryan; Park, Blackwell, & Co.; J. Hawley; J. E. Bailie; Graham, McLean & Co.; L. Gibb; A. Paxton & Co.; A. J. King; Rutherford, Marshall & Co.; Fox Bro. & Co. Mr. Dundas presided, and Mr. J. F. Young acted as secretary. After considerable discussion it was moved by Mr. Young, seconded by Mr. Rutherford,

and unanimously carried, "That the commission and produce merchants of Toronto hereby agree that they will charge from this date forward, either to city or country customers, 25c. for 30 dozen, 30c. for 36 dozen and 40c. for 49 dozen egg cases. All cases, when returned in good order, will be credited at prices charged."

FAILURE OF R. H. RAMSAY & SON.

The past week has been marked by the failure of the old and respected commission merchants and produce dealers, R. H. Ramsay & Son, Toronto. The senior member of the firm has been in business in Toronto for over 40 years, and received his first serious blow through unlucky investments in real estate. The assignment was made to Henry Barber & Co., who prepared a statement showing the assets of the company to amount to \$5,476.37, and the liabilities to \$21,355.02, leaving a deficit of \$15,878.65. Many of the creditors are country merchants. At a meeting of those interested, held at the assignee's office on Tuesday, it was decided to leave the estate in the hands of three inspectors, who were appointed, viz.: Messrs. Moffat, Wright and Dundas.

WITH THE RETAILERS.

Crawford, Lynch & Co., of Orillia, are in receipt of their spring importations from England.

Some time ago W. R. Scott bought out H. Stuckey, groceries, etc., Grand Valley, the latter being retained as manager. Now Mr. Stuckey has bought back his old business.

William Loney, groceries and hardware, Grand Valley, has sold out to Groskurth Bros.

A. Moyer, general merchant, Mildmay, has sold out. The purchaser, a Barrie man, will take possession May 1.



ALLAN LINE

ROYAL MAIL STEAMSHIPS

Liverpool, Halifax, and Portland Mail Service

After Nov. 18th the Mail Service will be continued for the Winter 1894-5, from Portland to Halifax as under:

STEAMSHIPS.	From Portland.	From Halifax.
PARISIAN	Apr. 11	Apr. 13
NUMIDIAN	" 25	" 27

The Steamers of this service carry all classes of passengers. The Saloons and Staterooms are in the central part where least motion is felt. Electricity is used for lighting the ships throughout, the lights being at the command of the passengers at any hour of the night. Music rooms and Smoking room on the promenade deck. The Saloons and Staterooms are heated by steam.

RATES OF PASSAGE:—Cabin, \$45 and upwards, according to Steamer, location of and number of persons in Stateroom. Second Cabin, \$30; Return, \$55.

Steerage to or from Liverpool, London, Glasgow, Belfast, or Londonderry, \$15.

H. & A. ALLAN, Gen. Agents, Montreal, or H. C. BOURLIER, 1 King St., Toronto

Pure Prepared Corn

The Finest and Purest Corn Starch in the Dominion.
 First Prize wherever exhibited.
 Highest Award at Jamaica, 1891, in competition with the world.

SEE THAT THE LABEL
 IS NOT BROKEN.

Lily White

Manufactured by

Brantford Starch Company

(LIMITED)

BRANTFORD, CANADA.

The Perfection of Starch Gloss.
 Unexcelled for Fine Laundry Work.
 Will not Injure the Most Delicate Fabric.

CALIFORNIA FRUITS

APRICOTS
 NECTARINES } 25lb. boxes
 PEACHES

3 Crown Loose Muscatels
 Raisins in 50 lb. Boxes

Choice Fruit at Low Prices.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

WARNING

TO MANUFACTURERS
 AND GROCERS.

We have our brand, "Jersey Cream," and label registered at Ottawa. We will prosecute any manufacturer who imitates, or retail grocer who sells any other powder as Jersey Cream. We are compelled to do this as so many manufacturers are trying to injure our powder by inferior goods. We will always keep quality of Jersey Cream Baking Powder to be just as we claim—THE BEST IN CANADA.

LUMSDEN BROS.

HAMILTON, ONT.

TONKA

Ask your wholesale dealer for
 a 5 lb. box of

**McALPIN TOBACCO
 COMPANY'S**

Celebrated..

"TONKA" Smoking Mixture

It is without an equal for coolness
 and flavor.

Valencias

FINEST Off-Stalk
 PRIME, Sound, Keeping Fruit

Can be Retailed

\$1.00 PER BOX.

WARREN BROS. & BOOMER

35 and 37 Front St. East,
 TORONTO

Lytle's Tomato Catsup



Best goods in the market.
 Send for a trial order.

T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
 Congou, Hyson,
 Japan.

59, 61, 63 Front
 Street East Toronto.

SOAPS

Supreme 12 oz. pressed cake,
 100 in box.
 Wonderful 12 oz. pressed cake,
 100 in box.
 Our Own Electric 8 oz. cake
 100 in box
 Sunflower 8 oz. cake,
 100 in box.

The Leading Lines on the Market

Manufactured by

**P. M. LAWRASON, LONDON
 Ont.**

And for sale by all leading wholesalers. The trade will
 find it to their advantage to get our prices.

Worcestershire Sauce

Pints and
 Half Pints.

R. PATERSON & SONS

GLASGOW, SCOTLAND.

Sole Agents for Toronto

PERKINS, INCE & Co.
 TORONTO.

We have excellent values in

Low Priced Syrup

Half-barrels.

Get our prices for California fruits
 before buying.

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

139 GOLD MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by Special
Appointment to

H.M. THE QUEEN

Empress of India.



Purveyors by Special
Appointment to

**H.R.H. THE
PRINCE OF WALES**

K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 LEADENHALL STREET

London, England

The Largest Preservers of Fish in the World, have much pleasure in
calling attention to their celebrated

Fresh Herrings, Kippered Herrings, Bloaters,
Scotch Findon Haddocks, Herrings in Shrimp Sauce,
Herrings a la Sardine, etc.

All Herrings preserved by Maconochie Bros. are preserved at Fraserburgh, Scotland, which is the Largest Fishing
Station in the world, and the quality of the Fraserburgh Herrings is superior to all others.

MACONOCHIE'S

Jams, Marmalade,
Tart Fruits, Pates,
Camp Pies, Potted Meats,

Bloater Paste,
Jelly Squares, Pickles,
Sauces, Vinegars,

The Best the World Produces, can be obtained through all leading Wholesale Grocers

For further particulars apply to agents:—

Messrs. Wright & Copp, Toronto. Messrs. F. Magor & Co., Montreal.
Messrs. Seeton & Mitchell, Halifax, N.S.

80 Cents per Dozen.



2 and 4 Doz. in Case.

QUEEN OF DESSERTS

Put up only by

Pure Gold Manufacturing Co.

TORONTO

THRIVING TRURO.

TRURO, N. S., is a thriving town. Blessed with natural facilities of no mean order, it is fast growing in importance as a trade centre. An indication of the enterprise and progressive nature of its citizens is the fact that the Board of Trade of the town, which was incorporated only five years ago, now numbers among its members 100 leading business men. The board the other day elected its officers for the ensuing year as follows:

President, C. E. Bentley; 1st vice-president, E. E. McNutt; 2nd vice-president, W. E. Bligh; secretary-treasurer, G. A. Hall; council—T. G. McMullen, P. McG. Archibald, R. J. Turner, S. M. Bentley, J. E. Bigelow, G. W. Smith, R. T. Craig, Wm. Craig, F. McClure, D. J. Thomas.

The board has issued the following circular to draw attention to the advantages which the town possesses:

"The business outlook for 1895 in Truro is encouraging. Two new industries—one manufacturing hats, another a woodworking establishment—have started with the new year. Three existing factories, making (1) knitted underwear, (2) hats, (3) milk condensing and canning, propose extensive additions. Some \$85,000 of building operations are projected for the coming season. Exceptional facilities are offered to manufacturers, by reason of the near vicinity of the great coal and iron deposits of Nova Scotia. Cheap electric power is also available for small establishments. Being the railway centre of the province, special advantages exist for the distributing trade. Truro has now fourteen manufacturing, and thirteen wholesale establishments; three weekly and one daily newspapers; nine hotels; eight

churches; three banks; good water supply and fire service; handsome streets, squares and public park; an excellent school system. In fact, it is a live progressive town. Enquirers for business, manufacturing or residence purposes can obtain any information required by addressing the Truro Board of Trade."

WINNIPEG RETAILERS.

At a largely attended meeting of the Winnipeg Retailers' Association held on March 19, committees were appointed to go before the Local Legislature to protest against the abolition of imprisonment for debt, and the abolishing of garnishees. The completion of the early closing by-law petition was also dealt with. The Taxation Committee reported progress since the last meeting, at which a resolution was passed recommending a reduction of 33 1/3 per cent. on the maximum rental and floor space percentage, and the collection of income and poll tax. The Membership Committee reported ten new members since last meeting.

PERSEVERANCE REWARDED.

Two new members have been added to the firm of Laporte, Martin & Cie, namely, Mr. A. Delorme, book keeper in the office for eleven years, and Mr. J. Ethier, salesman for nine years. Both new partners joined the concern when mere lads, and are still young men. Mr. Delorme is a Montrealer, and resides in St. Henri, and was a member of its Council for years. Mr.

Ethier is a native of Ste. Eustache, came to Montreal a boy, and lives in St. Cunegonde. Both were accorded some years ago a percentage of the profits in the business, in pursuance of a wise policy, and now unite their prosperity with that of the firm, which consists of Messrs. H. Laporte, J. B. A. Martin, J. O. Boucher, and the two latest additions.

OLD HOUSE IN TROUBLE.

Jardine & Co., the oldest wholesale grocery house in St. John, N.B., is in financial difficulties, and has been compelled to suspend with liabilities, it is said, well up to \$50,000. The firm has had an honorable record. It is likely an effort will be made to compromise and carry on the wholesale business, but the retail business will be closed.

Heating Appliances FOR SALE.

We are compelled to move into larger and more commodious offices immediately, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

**The Canadian Grocer,
TORONTO.**



SURPRISE SOAP

IS EASY TO SELL

**There is a demand for it.
People want it.**

If they have not used it, they have heard of it and want to try it.
If it happens you don't keep **Surprise Soap** in stock,
send us postal card of inquiry.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

GROWTH OF THE TRADE JOURNAL.

THE evolution of the trade journal from the feebleness of infancy to its present position of influence is a most interesting study, says the N.Y. Journalist.

The pioneers in this now important branch of the American press were generally men of limited means and limited newspaper experience. Conditions were not altogether favorable to attract the best talent.

The possibilities of the field were not seen, and the facilities for gathering legitimate trade news were very meagre.

Trade journals were looked upon as a luxury, not as a necessity, and their early promoters relied for support upon some one or more leading houses, with the understanding that exclusive favors were to be shown these sponsors in return for advertising.

Facts were suppressed and long-winded write-ups, like two grains of wheat in two bushels of chaff, took their place.

Consequently, these early publications were little more than house-organs, whose columns were filled with fulsome panegyrics of this or that line of wares, and the makers and vendors thereof. The houses so flattered were content to pay well for it, without looking very critically into the extent of circulation or thinking what effect these commercial pæns might have on intelligent readers.

It was cheaper to print a journal by proxy, they thought.

As time went on, however, these favored ones could not but lose respect for such

venal sheets, and the publishers themselves learned that servility never wins applause, and that a trade journal has a higher mission than to be the mouthpiece of any house or combination of houses.

Always to praise and never to blame or criticise foredooms to failure, and to abuse the weak and flatter the strong is the habit of the sycophant.

Publishers of trade journals gradually came into touch with entire trades they represented, and, as their horizon widened, they saw clearly that the value of a trade journal depends on its bona fide circulation, and, to obtain this progressiveness, fearlessness and independence must characterize its policy.

They became leaders and organizers in trade reforms, guardians of the welfare of the trades among which they circulated, champions of the right, chastisers of the wrong.

Such are the foremost trade journals in the land to-day. They have made for themselves a place which no other mediums can fill.

The brightest young men in the mercantile world to-day are those who early learned the value of the trade journal, and from its pages gleaned the information and caught the ambition that is responsible for their advancement.

Too often, managers and heads of houses neglect opportunities which the underlings take advantage of.

THE CANADIAN GROCER early recognized the value of bona fide circulation, and is the first and only publication in Canada who

has kept, and is keeping, subscription canvassers at work in every province the year round.

THE DAMAGE EXAGGERATED.

THE CANADIAN GROCER pointed out at the time that the reports of the complete destruction of the Florida orange crop were much exaggerated. Other papers, however, continued to say that there would be no oranges from there this year, and that prices would be doubled.

A Canadian who owns extensive plantations in Florida has just returned to Montreal from there, and in conversation with THE CANADIAN GROCER said that there had been some damage in February, but that there would be a fair crop in most parts.

The exaggerated reports were published to boom prices, and dealers should therefore not place too much reliance on them.

BRITISH COLUMBIA HOPS.

Government Commissioner Larke writes from Australia that samples of British Columbian hops which have been forwarded to him have, on being tested, proved to be of excellent quality. They are, in fact, worth 3½d. per lb. more than the California hop, which is sold in large quantities in Sydney at 8½d. per lb. The prospects for trade in this line he considers good.

Molasses

Barbados Cuba
Porto Rico English Island

Large stocks constantly on hand.

New Orleans

We carry the largest stocks and most desirable assortment of this molasses at all times.

See that our firm name is on every barrel.

American Syrups

AT VERY LOW PRICES.

Make your application for prices to the wholesale trade.

N. W. Taussig & Co.

Atlantic Sugar House,
Atlantic Docks,

No. 96 Wall Street

BROOKLYN, N. Y.

New York.

CANADIAN AGENTS

R. S. McIndoe, Toronto.
J. Winfield, Quebec.
W. F. Henderson & Co., Winnipeg.

James Simpson & Son, Hamilton.
J. Hunter White, St. John.
L. H. Dobbin, Montreal.

WILL LEMONS BE HIGH ?

TALK of large profits on some of the first purchases of November cut Mediterranean lemons has occasioned some speculation in Montreal during the past week.

Some holders in this connection profess to have made as much as \$1 per box on the purchase price of some of their first deal, but though it is admitted that the tenor of primary advices on lemons are firm, these assertions of big profits are not given unqualified acceptance. In fact there are importers in Montreal to-day who say they are prepared to place quite a quantity of consignments of lemons if they are guaranteed a good deal less than an advance of \$1.

However, though this is the case, they do not dispute that present indications point to a strong lemon market; but, in spite of this, hold that it would be unwise to "bank" on such exceptionally high prices, as some of the more sanguine ones predict.

While prepared to admit that the present indications point to smaller direct importations via Montreal this spring, owing to the sentiments expressed by fruit shippers, they remark that in former seasons the same predictions have been made and not always borne out.

At present, according to the information to hand, it is anticipated that the direct shipments of Mediterranean fruit via the St. Lawrence will be two-thirds oranges and one third lemons, the exact opposite being the case last year.

This calculation is based upon what cargoes are now in port, and what are reported to sail in the future.

Last spring the receipts, all told, of oranges and lemons at Montreal were in the vicinity of 160,000 packages; so our readers, taking these figures, can draw their own conclusions should the percentage given above rule.

It may be stated in this connection that there are fruit houses, both in Montreal and Toronto, who alone imported 15,000 to 18,000 boxes of lemons, individually, last season, that so far have hardly contracted for any at all.

CANNED SALMON PROSPECTS.

FURTHER interviews with sales agents for leading Pacific Coast salmon canners in Montreal have failed to elect the fact of any sales on the coast of new pack for Canadian account. In fact, leading agents look for a much later opening than last year, and some of them, with the experience they had last year in view, are not at all sorry that this should be so.

Last spring sales agents commenced to book orders on new pack salmon as early as the middle of February, and when these orders came to be filled there was consider-

able dissatisfaction, as THE CANADIAN GROCER noted at the time, between buyers and sellers. The prices were purely speculative ones, and, of course, there were disputes over them.

Briefly, matters were rushed too fast last spring, with the result of a lull of several weeks in March after the first burst. Then, when matters had settled down to their normal level, sales agents commenced to experience demand after the first week in

SITUATION WANTED.

Advertisements under this heading, two cents per word each insertion, payable in advance.

WANTED—A RELIABLE AND PUSHING GENTLEMAN, in Calgary, N.W.T., wishes to represent one or more wholesale houses; no objection to road. Salary or commission. Best of security and reference. Address F. R., 199 Calgary P. O. (14)

COUNTING THE PROCEEDS Of the year's business. I am at your service for assistance, inspection, or advice.
A. C. NEFF, Chartered Accountant, Auditor, Assignee, etc.
 Tel. 1040. Canada Life Building, TORONTO.



"Great is Diana."

If you want the best and most satisfactory selling

Native Grape Wines

GET OUR

Fine Old Port,

Five-and-a-half Sherry,

AND

GOLDEN DIANA

PRICES RIGHT.

THE
Ontario Grape Growing and Wine Mfg. Co.
 ST. CATHARINES, ONT.

Have

you

a

Taylor

safe ?

One of the Many Testimonials We Have Received

THE ROYAL HOTEL,

HAMILTON, July 12th, 1894.

THE F. F. DALLEY CO., LTD., CITY :

Dear Sirs,—Our porters, having a large number of boots to polish every day, ranging from seventy-five to two hundred pairs, we endeavor to give them the best blacking to be got. We have used all the best known blackings in the market, and have pleasure in stating that the "ENGLISH ARMY BLACKING" is their choice, as they consider it far superior to any other make for a quick, bright and permanent polish, giving a beautiful jet black finish to the leather.

Yours truly,

HOOD & BRO., Proprietors.



April, and this was kept up steadily until the middle of the summer.

Last spring prices ranged from \$3.75 to \$4.25, but this year the only indication of what the opening will be was contained in some private letters received in Montreal this week. These letters were to the effect that in the ordinary course of events there should be a small run this year, but it was just possible that the floods this season might alter all this.

On the coast the evident willingness of British buyers to speculate ahead was attributed to the former assumption; and in this connection it was stated that a figure equivalent to \$4.37½ had been paid for some

shipments to Great Britain via the Horn. These, of course, are no reliable criterion for Canadian buyers to work on, but are interesting all the same.

THE SEASON'S BUSINESS IN FISH.

Montreal reports a good Lenten trade in fish this season. The business is over for the time being with the importers, and is in the hands of the retailers, who find demands up to the average. Stewart Munn & Co. said to THE CANADIAN GROCER that the past season in imports has been chiefly marked by the changes which have been coming over the fish trade in recent years. The demand for salt herrings has

declined, partly because the quality has not kept up, and owing to a popular preference in Canada for fresh fish. The boneless cod trade is expanding as far as Newfoundland is concerned; a good article is being sent to this market, and there is a demand for it. The fresh herring trade varies much according to the catch and the weather. The past season, being warm, interfered with conditions of shipment, and prices ruled low as compared with the previous year, being in some instances as low as 75c. to \$1 per 100 fish against \$1 to \$1.80. The imports of salt herrings have declined with the past ten years from a total of 30,000 to 40,000 barrels to between 5,000 and 10,000 this year.

**Don't
Need
to Sell
Mixtures**

It's risky selling these new Coffee Mixtures. You risk your reputation, risk losing your best customers, and risk trouble with the Government Inspector, for the Adulteration of Foods Act was not intended to—and certainly will not—protect or recognize a trade where the consumer is liable to get an article with only a nominal trace of genuine Coffee, even although it may be called Coffee Mixture. Why risk so much, when you can get a Genuine Pure Coffee—our new West India Coffee Siftings—at 20 cents per lb.?

We have more respect for the time-honored trade names—"Java and Mocha"—than to apply them to this Coffee, but we do say and guarantee that it is a strictly pure Coffee. drinks well, and, for a medium-priced Coffee, there is nothing to equal it in Canada.

Where a taste is cultivated for high grade Coffee, we can recommend nothing better than our old favorite, Excelsior Blend Coffee, or our new Bourbon Coffee, at 32 cents.

Todhunter, Mitchell & Co.

Importers and Dealers in Coffee,

TORONTO

**Pure
Coffee
20
Cents**

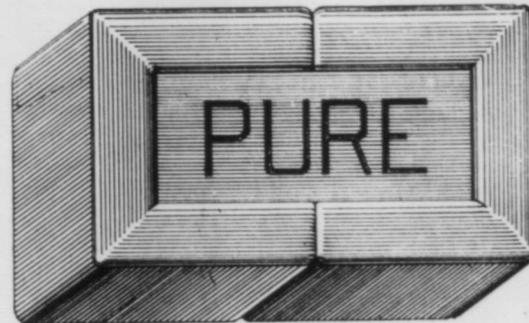
RICHARDS' PURE SOAP

**GROGERS DON'T KEEP IT
THEY SELL IT**

Pays 30% Profit.

For Sale by All Jobbers.

The Elegant-Framed show card "BIRDIE," sent free with first order.



D. RICHARDS

WOODSTOCK.



It still has the lead

G. F. MARTER & SON'S

GOLD MEDAL BAKING POWDER

Also . . .

In ¼ lb. and ½ lb. paper packages.

BARTON'S BAKING POWDER

Coffees and Spices

In Glass Jars and Tins.

Of the first quality.

Phoenix Mills, 1 and 3 Jarvis Street

TORONTO, ONT.

BEET SUGAR INDUSTRY.

AN interesting lecture was delivered in Cobourg, on the 20th inst., by Mr. Robert Lawder, of Montreal, on the beet sugar industry.

He showed that forty years ago the world's production of sugar was 1,400,000 tons, of which 1,200,000 tons were of cane sugar, and only 200,000 tons of beet sugar; that the production has increased in 1894-95 to 8,100,000 tons, of which 4,975,000 tons are beet sugar, or a little more than sixty per cent., beet sugar having increased twenty-five fold in the forty years.

Mr. Lawder gave a short sketch of the history of beet sugar, from its discovery by Prof. Margraff, of Berlin, in 1747, up to the present time, and showed that its establishment in Germany and France was secured by liberal grants from Frederick William III., King of Prussia, and from Napoleon I., Emperor of France. He showed that the marvellous development of the industry in European countries was accomplished by means of the protective policy of a heavy duty on imported sugars, under which policy Germany, France, Austria and Russia soon ceased to be importers, but became large exporters of sugar. Mr. Lawder quoted from several acknowledged authorities to prove that the prejudice against beet sugar is unfounded, because, when properly refined, beet sugar cannot be distinguished from the best sugar of sugar-cane, either by taste, appearance or chemical analysis—the two sugars are identical. Any impurity or inferiority in beet sugar is due to imperfect methods of refining.

With respect to the adaptability of the soil and climate of Ontario to the production of sugar beets of good saccharine quality, Mr. Lawder quoted largely from the annual reports of the Ontario Agricultural College and Experimental Farm, which contain the analyses of the roots grown in this province in 1889, '90 and '91, in which years a large number of experiments in beet cultivation were conducted at the Guelph farm, and in different sections, from the Bay of Quinte district up to Walkerville. The conduct of these experiments was under the direction of Mr. Charles Drury and Mr. John Dryden, the preceding and present Minister of Agriculture, at whose instance the money expended for the distribution of seed and collection of average samples of the roots, and transport to and expenses at the laboratory, was very liberally granted to the promoters of the industry. A comparison of these analyses with those of 42 recent experiments made by expert professors at Halle and Cologne showed that the crops raised on the Guelph farm, and at several farms in different parts of the province, excelled the average of the German experiments in yield per acre, percentage of sugar in beets, but were, with

one exception, slightly inferior in purity of sugar. On the other hand, many of the samples from Ontario were very defective, owing to unfit conditions of the soil, improper manuring, and neglect of the growers to follow the methods of cultivation pointed out in handbills of instruction delivered along with the seed.

Mr. Lawder stated that with an ample supply of beets, such as those grown on the Guelph and some other farms, a beet sugar factory in Ontario should be able to operate successfully with very little protection. But as many years would elapse before a large factory would be able to get a full supply, or before it can be expected that the average quality will be equal to that obtained in countries where the farmers have had 60 or 70 years' experience in this crop, and many years, also, before the employes of the factory shall have attained to the same skill as in old established factories, it is not to be expected that capital can be attracted to this new industry unless favored by reasonable protection against foreign sugar, or by a reasonable bonus on the home product. The consumption of sugar in the Dominion now exceeds 150,000 tons, having increased 50 per cent. since 1886-87.

All experts who have investigated the subject agree that the conditions in Canada are so favorable that at the expiration of ten years the beet sugar industry here will not require any protection. Mr. Lawder went into many details as to probable cost of production of beets, and the prices proposed to be paid for them, the cost of manufacturing, the capacity of intended factories, the conditions required for sites of factories, etc. He showed that in Europe, where grain prices are much higher than here, the cultivation of sugar beet is extending rapidly, owing not only to the superior profit from the crop itself, but largely owing to the great benefit derived by the soil from the thorough cultivation and weeding necessary to success in beet crop, by which the land is vastly improved for future crops.

At the close of the address the following resolution was also carried, after considerable discussion, but a few of those present declined to vote:—"That the establishment and the development of the beet sugar industry in Canada will prove a great benefit to its agricultural interests, and will largely contribute to the commercial and manufacturing prosperity of the Dominion. Resolved: That this meeting would strongly urge upon the Dominion and Provincial Governments the propriety of granting such liberal assistance to all promoters of this enterprise as will secure the early erection of several large, well-equipped beet sugar factories in some of the sections of the Province of Ontario which experiments have shown to be admirably adapted to the cultivation of sugar beet.

INTERESTING COFFEE DATA.

ACIRCULAR recently issued by W. Schoeffer & Co., of Rotterdam, goes into considerable detail regarding the production and consumption of coffee in the world, and from which the following extracts covering the main points are made. Estimates in detail of the production are given as follows:

	Bags.		
	1893-94.	1894-95.	1895-96.
Rio, Victoria and Ceara.....	2,700,000	2,800,000	2,000,000
Santos.....	1,770,000	4,000,000	3,500,000
Bahia.....	370,000	300,000	350,000
Mexico and Central America.....	1,476,400	1,250,000	1,350,000
Venezuela and Colombia.....	1,214,900	800,000	1,000,000
Porto Rico and British West India.....	105,900	200,000	225,000
Hayti.....	434,200	400,000	450,000
Java Government and private.....	463,200	800,000	750,000
Padang.....	82,700	43,000	50,000
Menado.....	3,000	1,000	5,000
Macassar, Timor, etc.....	31,900	45,000	40,000
Ceylon.....	27,400	40,000	40,000
English East India and Manilla.....	276,300	250,000	300,000
Africa, Mocha, etc.....	156,100	200,000	200,000
Total.....	9,202,000	11,129,000	10,270,000

According to the most reliable figures, which were compiled with great care, the world's consumption of coffee in 1894 amounted to 11,357,250 bags. Contrary to production, which is subject to violent fluctuations, consumption remains steadily on the increase, as can be seen by the table of deliveries of coffee in Germany, France, Austria, Belgium and the United States. A compilation is then given showing deliveries from 1866 to 1894, but we reproduce simply enough to show the ratio of increase in recent years:

	Cwts.	Cwts.
1883-85.....	27,660,840	1888-90..... 27,225,760
1884-86.....	28,476,440	1889-91..... 27,850,540
1885-87.....	27,501,420	1890-92..... 29,316,560
1886-88.....	26,954,460	1891-93..... 30,254,480
1887-89.....	26,143,100	1892-94..... 30,672,140

The circular further claims as follows: The regular course of consumption was only interrupted during times of great speculation, as was the case in 1871-73 to 1873-75 and 1886-88 to 1888-90; but the following years quickly made up for lost ground, and taken in the average the increase in consumption makes steady progress. It is therefore illogical to say that the consumption of coffee decreases, or to pretend that the price of coffee is too high because other articles have depreciated in value in consequence of over-production. There can be no lasting decline in the price of coffee unless several consecutive crops exceed the present yearly requirements for consumption. From present indications production and consumption about balance each other. The world's visible supply on the 1st of August will probably show little change from that existing same time last year, whilst a reduction in the visible supply of the world will take place during the season of 1895-96.

VALENCIA RAISINS

Off-stalk, Brand Arguimbau ; Off-stalk, Brand Jose Part ; Fine Off-stalk, Brand Merle ; Fine Off stalk, Brand Palares ; Fine Off-stalk, Brand Raphael Pons ; Selected, Brand Palares ; Selected, Brand Raphael Pons ; Layers, 4-crown, Brand Raphael Pons ; Layers, 4-crown, Brand J. Merle ;

QUALITY GUARANTEED

Which we offer at special prices during Lent time.
Write for quotations before you buy elsewhere.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.

MUSTARD - - THAT'S - - MUSTARD

Dunn's Mustard

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins.

Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers, Hamilton. Send for Price List.

THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.



Don't
Take
Chances
With
Your
Customers'
Stomachs.

Give
Them
The
Best.

The Best Root Beer is Hires'

The Judges at the Worlds' Fair admitted it.

A 25 cent package makes 5 gallons.
Good profit. Place an order NOW
with your wholesale grocer.

T. J. COOKE & CO.
St. Peter Street

Canadian Agents.

MONTREAL.

DOMINION SUSPENDER CO.

UNITED STATES, NIAGARA FALLS, (CANADA).

MONTREAL.
28 St Sulpice St.

TORONTO.
45 Canada Life Bldg.

CHICAGO.
138 Adams Exp. Bldgs.

ST. JOHN'S.
NEWFOUNDLAND.

SYDNEY, N.S.W.
48 Margaret St.

OUR STYLES ARE EXCELLENT AND EXCLUSIVE.
OUR MAKES DURABLE & PERFECT.
EVERY BRACE GUARANTEED.
AND FOR VALUE TO RETAIL FROM 25¢ TO \$1.00; WE HAVE NO SUPERIOR ON THE CONTINENT.

SAMPLES ON APPLICATION. CARRIAGE PAID.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

DOSITHE CLEMENT, general store, Alfred, Ont., has compromised at 50c. on the dollar.

D. Allen, general store, Malton, Ont., has assigned to Wm. Logan.

Benjamin A. Cote, general store, Hebertsville, Que., has assigned.

R. B. Hamilton, grocer, Atwood, Ont., has assigned to F. H. Lamb.

The creditors of W. J. Delaney, grocer, Montreal, have been called together.

P. Cossette, general store, Champlain, Que., has assigned to Kent & Turcotte.

Irene D. Gravel, general store, Louiseville, Que., has assigned to Kent & Turcotte.

McLean & McKay, general store, Underwood, Ont., have assigned to C. B. Armstrong.

Kent & Turcotte have been named curators of Louis Taschereau, general store, Lourdes.

Wm. T. Cleary, general store, Spaniard's Bay, Newfoundland, has been declared insolvent.

Mrs. M. B. Sabourin, general store, Glen Sanfield, Ont., has compromised at 30c. on the dollar.

C. H. Dannielle, grocer, etc., St. John's, Newfoundland, has compromised at 30c. on the dollar.

A statement of the affairs of F. S. X. Armour, general store, Acton Euclide, Que., is being prepared.

W. J. Moran advertises that he will not be responsible for any goods shipped the firm of Moran & Bent, general store, Amherst, N.S.

An insolvency declaration has been applied for in the case of T. P. Jackman, grocer and provisions, St. John's, Newfoundland.

Good Bros. (Geo. Good only), grocer, Wingham, Ont., has transferred his assignment to Henry Barber & Co., Toronto. There is an offer of compromise.

PARTNERSHIPS FORMED AND DISSOLVED

Monethe & Leboeuf, grocers, Montreal, have dissolved.

Brisebois & Co., grain, Acton Euclide, Que., have dissolved.

A co-partnership has been registered between J. S. Hubley and A. R. McDonald, grocer and feed, Halifax, N.S.

Johnson & Hendry, general store, Watson's Corners, Ont., have dissolved. Jas. Johnson has removed to Ompah.

Henry H. Regan and Cuthbert C. Regan have been registered proprietors of H. H. Regan & Son, grocers, Montreal.

Francois X. Godbout and Albert Lamontagne have been registered proprietors of

Godbout & Lamontagne, merchants, Quebec, Que.

Michael Gauthier and Louis Fontaine have been registered proprietors of the cheese factory of Fontaine & Gauthier, St. Germaine and Contrecoeur, Que.

The firm of Laporte, Martin & Co., wholesale grocers, Montreal, have added two more members to the firm. They are Adhemar Delorme, their book-keeper for the past eleven years, and Joseph Ethier, salesman for nine years. The prosperous business carried on by the firm will no doubt receive a new impulse from the united efforts and capabilities of the five partners.

SALES MADE AND PENDING.

A. S. Betts, grocer, Oxford, N.S., has sold out.

Hardress Clark, grocer, St. John, N.B., is selling out.

C. E. Scammell, ship chandler, St. John, N.B., has been sold out by auction.

Baruabe Laloude, general store, St. Renidempteur, Que., has sold out to G. Valois.

The stock of Fradette & Riverin, grocers, Quebec, Que., has been advertised for sale.

W. E. Milner & Co., grocers and grain, Brampton, Ont. have sold out to Crawford & Deews.

The stock of Ferguson & Co., crockery, London, Ont., has been advertised for sale by auction.

The stock of W. J. McGinn, confectioner, etc., London, Ont., has been advertised for sale by auction.

The estate of Jas. Allen & Co., general store, Beamsville, Ont., is advertised for sale by auction on April 3.

The estate of Lawson, Harrington & Co., commission, flour, oils, etc., Halifax, N.S., has been advertised for sale by the assignees.

CHANGES.

Charles Anderson, grocer, Vancouver, B.C., has given up business.

J. G. Laidlaw, general store, Seaforth, Ont., has been succeeded by Fred. Davis.

W. Pitman & Co., groceries, Calgary, N.W.T., has been succeeded by J. S. Hawkey.

Julie Lefebvre has been registered proprietress of Jos. Lefebvre & Co., grain, Montreal.

Dame Reine Duhamel, wife of Etienne Bessette, has been registered proprietress of E. Bessette & Cie, hay and grain, Versailles, Que.

Wm. Germain, hotel and general store, Meteghan, N.S., has registered a consent for his wife, Edith, to do business in her own name.

George Robertson & Co., St. John, N.B., will retire from the retail grocery business about May 1, and confine their attention entirely to the wholesale trade.

DEATHS.

Jas. McCarthy, general store, Thibert Creek, B.C., is dead.

Alfred I. Kierstead, general store, Collina, N.B., is dead.

FIRES.

N. Bloom & Co., general store, Cookshire, Que., has been burned out. Partially insured.

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and . . .

DOES NOT SCARTCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



N.B.—The old STANDARD BRAND, of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,
Agent for Ontario,
" W. S. Goodhugh & Co., Montreal.
" Tees & Perse Winnipeg.



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
—Longfellow.

DO YOU?

WISH THUS TO BUILD
an
advertisement
in the
CONTRACT-
RECORD,
TORONTO
will bring you
tenders from the
best contractors.

GOLDTAUB ARRESTED.

Recently at Plum Coulee, Manitoba, a general store owned and conducted by a merchant named S. Goldtaub, was burned out. Representatives of the insurance company that held a risk on the property visited the scene and were about to pay Goldtaub's claim for the loss of the stock when something transpired that convinced them fraud had been practiced. Detective McKenzie was engaged on the case, and a quantity of goods alleged to be part of Goldtaub's stock was found stored in a stable, carefully packed and covered with hay. Goldtaub was arrested and taken to Winnipeg. He succeeded in getting bail, which was fixed at \$3,000, Mr. Goldstine and one or two other Winnipeg friends of the accused putting up the bail.

TO ACCOMODATE TRAVELERS.

The Western Ontario Commercial Travelers' Association have been in communication for some time with the Michigan Central Railway, endeavoring to get them to give better local train accommodation between St. Thomas and Windsor. The secretary of the association has just received word from Mr. Laven, the general passenger agent, that it has been arranged for the present to stop east-bound train No. 10 on signal at Comber and west-bound No. 37 on signal at Comber and Essex. These concessions will prove a great convenience to commercial travelers.

GRIEVANCES OF B. C. FISHERMEN

British Columbia fishermen are pressing their grievances upon Mr. Costigan. When his predecessor, Sir Charles H. Tupper, was in the west, arrangements were made to lay before him the subject matter of their complaints. But the death of Sir John Thompson necessitated the return of Sir Charles to Ottawa before he could hear their representations. They have now forwarded to Ottawa a petition asking for a thorough investigation of the habits of the salmon of Fraser river, and urging that factories to convert fish offal into fish oil be bonused by the Government. They ask further that fishing with trawls for sturgeon be permitted.

TEA EXPORTS FROM SHANGHAI.

The exports of tea from Shanghai and Yangtse ports for season of 1894-95 to February 4 were as follows :

	U. S. and Canada.	Great Britain.	Total.
Black.....Lbs.	7,344,070	16,236,784	23,580,854
Green.....	18,722,845	5,444,188	24,167,033
Total.....	26,066,915	21,680,972	47,747,887
Last year.....	24,404,121	25,857,434	50,261,555



NEW GLASSWARE PACKAGES

With

Adams'

TUTTI FRUTTI

Useful for the Store or Table.

Ask your wholesaler for them.
Send for advertising matter free.

ADAMS & SONS CO.

11 and 13 Jarvis Street,
TORONTO.

CONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY,
St. Catharines
Ont.

BROOMS . . .

BROOMS

OUR BRANDS :

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

A Total Eclipse

JOHNSTON'S FLUID BEEF

Eclipses all Meat Extracts or Home-made Beef Tea.

It is FIFTY TIMES as Nourishing

And makes a Strengthening and Invigorating Beverage.

Silver Gloss
STARCH

ASK FOR
BENSON'S
CANADA PREPARED
CORN

Satin Starch

Pure Rice Starch

Pulverized Starch

Beware of Imitations

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.
LIMITED
CARDINAL, ONT.

Every package bears
our name

Prices Current Continued—

BLACK LEAD

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro.
1 oz., 1 gro. 2 oz., or 1 gro. 4 oz.

Per gross

Silver Star Stove Paste 9 00
Matchless Silver Polish 24 00
Dixon's Carburet of Iron Stove
Polish 7c doz 7 20

MATCHLESS STOVE PASTE POLISH

No. 1 9 60
" 2 7 20
" 3 4 80

BLUE.

KEEN'S OXFORD. per lb
1 lb packets 0 17
1 lb 0 17
Reckitt's Square Blue, 12-lb.
box 0 17
Reckitt's Square Blue, 5 box
lots 0 16

CORN BROOMS.

CHAS. BORECK & SONS. per doz
Carpet Brooms— net.
Imperial, ex. fine, 8, 4 strings. \$3 65
Do. do. 7, 4 strings. 3 45
Do. do. 6, 3 strings. 3 25
"Victoria," fine, No. 8, 4 strings. 3 30
Do. do. 7, 4 strings. 3 10
Do. do. 6, 3 strings. 2 90
Standard, select, 8, 4 strings. 2 90
Do. do. 7, 4 strings. 2 77
Do. do. 6, 3 strings. 2 60
Do. do. 5, 3 strings. 2 40

CANNED GOODS.

Per doz
Apples, 3's \$1 00 \$1 10
gallons 2 65 2 80
Blackberries, 2 1 75 2 00
Blueberries, 2 1 00 1 10

Beans, 2 0 85 0 95
Corn, 2's 0 85 1 25
Cherries, red pitted, 2's 2 00 2 25
Peas, 2's 0 85 0 95
" Sitted select 1 45
Pears, Bartlett, 2's 1 75
" Sugar, 2's 1 50
Pineapple, 2's 1 75 2 00
" 3's 2 40 2 50
Peaches, 2's 1 55 2 00
" 3's 2 80
Plums, Gr Gages, 2's 1 85 2 00
" Lombard 1 50 1 60
" Danson Blue 1 50 1 60
Pumpkins, 2's 0 85 0 95
" gallons 2 10 2 25
Raspberries, 2's 1 75 1 85
Strawberries choice, 2's 1 90 2 10
Succotash, 2's 1 40
Tomatoes 2's 0 85 0 90
" Golden" Finnan Haddies 1 30 1 40
" Thistle" Finnan Haddies 1 30 1 40
Lobster, tails 1 75 2 25
" flats 2 30 2 35
" Impr'l Crown flat 2 40
Mackerel 1 00 1 10
Salmon, Sockeye, tails 1 30 1 35
" flats 1 55
" Cohoes 1 10 1 20
Sardines Albert, 1/2's tins 13
" 3/4's 20

Sportsmen, is genu-
ine French high grade, key
opener 12 124
Sardines, key opener, is 104
" Exq. fine Fr'ch, k.op. is. 11 114
" is. 104 11
" is. 184 19
Sardines, Other brands... 94 11 16 17
Sardines P & O, 1/2's tins. 23 25
" 3/4's 23 36
Sardines Amer. 1/2's 64
" 3/4's 9 11
" Mustard, 1/2 size, cases
50 tins, per 100 11 00

MARSHALL & CO., SCOTLAND.

Fresh Herrings, 1-lb. 1 10 1 15
Kipperd Herring, 1-lb. 1 85 1 90
Herrings in Tomato Sauce 1 85 1 90
Herrings in Shrimp Sauce 2 00

Herrings in Anchovy Sauce 2 00
Herrings a la Sardine 2 40
Preserved Bloaters 1 85 1 90
Real Finndon Haddock.. 1 85 1 90

CANNED MEATS.

(CANADIAN)
Comp Corn Beef 1lb cans \$1 50 \$1 60
" 2 " 2 00 2 05
" 4 " 4 80 5 00
" 6 " 7 50 7 75
" 14 " 17 25 17 50
" 2 " 2 60 2 65
" 2 " 3 40 3 50
" 2 " 6 00
Minced Collops, 2 " 2 60 2 65
Lunch Tongue 1 " 3 40 3 50
" 2 " 6 00
English Brawn 2 " 2 75 2 80
Camb Sausage 1 " 2 50
" 2 " 4 00
Soups, assorted 1 " 1 50
" 2 " 2 25
Soups and Boull 2 " 1 80
" 6 " 4 50

CHEWING GUM.

per box
Tutti Frutti, 36 5c bars \$1 20
Pepsin Tutti Frutti, 23 5c pk'ts 0 75
Pepsin Tutti Frutti in glass
covered boxes, 23 5c pkgs. 0 80
Horsehound Tutti Frutti, glass
tops, 36 5c packages 1 10
Cash Register, 390 5c bars and
packages 15 00
Tutti Frutti Show Case, 180 5c
bars and packages 6 50
Glass Jar with Pepsin Tutti
Frutti, 115 5c packages 3 75
Tutti Frutti Girl Sign Box, 160
5c bars and packages 6 00
Tutti Frutti Cash Box, 160 5c bars
and packages 6 00
Variety Gum (new), 150 1c pieces 1 00
Orange Blossom, 150 1c pieces.. 1 00
Flirtation Gum, 115 1c pieces .. 0 65
Monte Cristo, 180 1c pieces 1 30
Mexican Fruit, 36 5c bars 1 20
Sappota, 150 1c pieces 0 90
Orange Sappota, 160 1c pieces ... 0 75
Black Jack, 115 1c pieces 0 75
Red Rose, 115 1c pieces 0 75
Magic Trick, 115 1c pieces 0 75
Red Spruce Chico, 200 1c pieces 1 00

CHOCOLATES & COCOAS

CADBURY'S. Per doz
Cocoa essence, 3 oz. pkgs. \$1 65
per lb
Mexican chocolate 1 1/2 lb pkgs 0 40
Rock chocolate, loose 0 37 1/2
" 1-lb tins 0 40
Cocoa nibs, 11 lb tins 0 30

**ACME
SLICED
BEEF.**

No. 1 tins,
key, 2 doz.,
per doz., \$3.00



CODFISH.

BEARDSLEY'S
SHREDDED.
2 doz. pkgs.
per doz., 30c.



TODHUNTER, MITCHELL & CO'S

Chocolate— Per lb
French, 1/2's... 6 and 12 lbs... 0 30
Caracas, 1/2's... " " 0 25
Premium, 1/2's " " 0 30
Sante, 1/2's " " 0 25
Diamond, 1/2's " " 0 22
Sticks, gross boxes, each ..

RECKITT'S Blue and Black Lead

**ALWAYS GIVE YOUR
CUSTOMERS SATISFACTION.**

CHAS. SOUTHWELL & CO.'S High-Class **Jams** **Jellies** and **Marmalades**

Southwell's Marmalade

BEST FOR TO-DAY
BEST FOR TO-MORROW
BEST FOR EVERY DAY



All live grocers sell **SOUTHWELL'S**

Nelson's Brilliant Gellatine
Nelson's Granulated Jellies

Samples and Quotations from

FRANK MAGOR & CO., 16 St. John Street, MONTREAL

Robinson's Patent Barley
FOR INFANTS
Robinson's Patent Groats
FOR INVALIDS

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

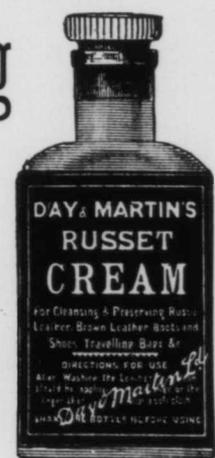
Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

Kid Renovating Polish.
Japanese Waterproof Blacking
Brunswick and Berlin Black,
for stoves.
Universal Harness Composition,
in tins.
Harness Oil, in bottles and
in bulk.

Kid Reviver, in tins (three sizes).
Patent Leather Polish (two sizes)
Polishing Cream (two sizes).
Brass Burnishing Paste (four
sizes).
Furniture Polish (four sizes).
Russet Cream for Brown Boots
(four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior
Quality

.....London and Liverpool.

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

CHAS. GYDE, Montreal, for Ontario and Quebec.

Golden Wafers

Are another new line in Biscuits. They are very light and digestible.

The Toronto Biscuit & Confectionery Co.

HENRY C. FORTIER.

7 FRONT STREET EAST, TORONTO.

CHARLES J. PETER.

Prices current continued—

Cocoa, Homopatic's, 1/2's, 8 & 14 lbs	30
" Pearl " " " "	25
" London Pearl 12 & 18 " "	22
" Rock " " " "	30
" Bulk, in bxs.....	18
Royal Cocoa Essence, packages..	1 40

Cocoa—	
Case of 112 lbs each	0 35
Smaller quantities	0 37 1/2
FRY'S	
(A. P. Tippet & Co., Agents)	
Chocolate—	per lb
Carracas, 1/2's, 6 lb boxes	0 40
Vanilla, 1/2's, " "	0 40
'Gold Medal' Sweet, 6 lb bxs.	0 30
Pure, unsweetened, 1/2's, 6 lb bxs.	0 40
'Fry's' Diamond 1/2's, 6 lb bxs.	0 26
'Fry's' Monogram, 1/2's, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, 1/2's, 1 doz in box..	2 40
" " " " " "	4 50
" " " " " "	8 75
Homopathic, 1/2's, 14 lb boxes...	0 34
" " " " " "	0 34

JOHN P. MOTT & CO'S	
R. S. McIndoe, Agent, Toronto.)	
Mott's Broma.....	per lb \$0 30
Mott's Prepared Cocoa.....	28
Mott's Homopatic's Cocoa (1/2)	45
Mott's Breakt. Cocoa (in tins)	30
Mott's No. 1 Chocolate.....	28
Mott's Breakfast Chocolate...	40
Mott's Caracas Chocolate.....	22
Mott's Navy or Cooking Choc	18
Mott's French-Can Chocolate	17
Mott's Cocoa Nibs.....	35
Mott's Cocoa Shells.....	5
Vanilla sticks, per gross.....	90
Mott's Confec Chocolate.....	21c-43
Mott's Sweet Choc. Liquors 19c-30	

COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb tins, per doz	\$3 75
Cocoa Essence, 1/2 lb tins per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 1/2 lb boxes, 1/2 lb. cake, per lb.....	22 1/2
Royal Navy Choc., 12 lb. bxs, 1/2 lb. cake, per lb.....	30
Mexican Vanilla Chocolate, 12 lb boxes, 1/2 lb. cake.....	35

WALTER BAKER & CO'S	
Chocolate—	
Premium No. 1, bxs 12 lbs each	40
Baker's Vanilla in bxs 12 lbs each	65
Carracas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each.....	28
Vanilla Tablets, 416 in box, 24 bxs case, per box, net.....	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 5 & 12 lbs., each, 1/2 lb., tins	52
BENSDORF'S	
Royal Dutch, 1/2's, cases 4 doz	32
" " " " " " " "	4
" " " " " " " "	8 50

CHOCOLAT MENIER.

Vanilla—	
Yellow wrapper, p. lb.	\$0 36
Chomois " " "	43
Pink " " "	50
Blue " " "	58
Triple Vanilla—	
Green wrapper " "	50
Lilas " " "	58
Bronze " " "	65
White " " "	73
Unsweated—	
Blue Premium " "	38

Pastilles—	
Yellow wrapper " "	40
Croquettes—	
Yellow wrapper " "	45
Fingers—	
Yellow wrapper " "	36

COFFEE.

GREEN	
Mocha.....	28 50
Old Government Java.....	30 33
Rio.....	20 22
Plantation Ceylon.....	29 31
Porto Rico.....	24 28
Guatemala.....	24 26
Jamaica.....	21 22
Maracaibo.....	21 23
Caffaroma, 1 & 2 lb. tins asstd..	33
TOBACCO, MITCHELL & CO'S	
Excelsior Blend.....	34
Our Own ".....	32
Jersey ".....	30
Laguayra.....	20
Mocha and Java.....	35
Old Government Java.....	30 32 36
Arabian Mocha.....	35
Maracaibo.....	30
Santos.....	27 28

DRUGS AND CHEMICALS

Alum.....	lb \$0 02
Blue Vitriol.....	0 06
Brimstone.....	0 03
Borax.....	0 12
Camphor.....	0 65
Carbolic Acid.....	0 30
Castor Oil.....	0 07
Cream Tartar.....	0 20
Epsom Salts.....	0 02
Paris Green.....	0 13
Extract Logwood, bulk	0 13
" " " boxes	0 15
Gentian.....	0 10
Glycerine, per lb.....	0 17
Hellebore.....	0 16
Iodine.....	0 50
Insect Powder.....	0 26
Salpetre.....	0 08
Soda Bicarb., per keg.....	2 50
Sal Soda.....	1 00
Madder.....	0 12

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	\$0 75
" " " " " " " "	1 1 1/2
" " " " " " " "	2 2
" " " " " " " "	3 3

FLUID BEEF.

Fluid Beef—No. 1, 2 oz tins	\$3 00
No. 2, 4 oz tins.....	5 00
No. 3, 8 oz tins.....	8 75

Fluid Beef—No. 4, 1 lb tins.....	14 15
Staminal—No. 5, 2 lb tins.....	27 00
4 oz " " "	3 00
8 oz " " "	6 00
16 oz " " "	9 00
Fluid Beef Cordial—30 oz. bottles	12 75
Milk Granules in cases 4 doz.....	15 00
Milk Granules with Cereals—	
in cases 4 doz.....	5 00

FRUITS

FOREIGN	
Currants, Provincials, bbls.....	3 1/2
" " " " " "	4 1/2
Filiatras, bbls.....	4 1/2
" " " " " "	4 1/2
Currants, Patras, bbls.....	4 1/2
" " " " " "	4 1/2
Vostizsas, cases.....	5 1/2
Panarete (cases).....	8 1/2
Dates, Persian, boxes.....	5 1/2
Figs, Eleme, 14 oz.....	9 10
" " " " " "	9 11 1/2
" " " " " "	15
" " " " " "	17
" " " " " "	4 5
Prunes, Bosnia, cases.....	5 7
" " " " " "	0
" " " " " "	0
" " " " " "	0 5 1/2
Raisins, Valencia, off-stalk.....	3 1/2
Fine off-stalk.....	4 1/2
Selected.....	5 1/2
Layers.....	5 1/2
Raisins, Sultanas.....	5 1/2
" " " " " "	5 1/2
Cal. Loose Muscatelo	
50 lb. boxes.....	5 1/2
" Malaga.....	per box
London layers.....	2 25
Imperial cabinets.....	2 25
Blue.....	2 25
Deheras boxes.....	75
Lemons, Mevstinas.....	2 75
Oranges, Valencia.....	4 25
" " " " " "	5 25
" " " " " "	5 50
" " " " " "	2 75
" " " " " "	3 00
" " " " " "	3 50
" " " " " "	4 00

DOMESTIC

Apples, Dried, per lb.....	5 1/2
do Evaporated.....	6 1/2

FOOD

Split peas.....	33 75
Pot barley per 49-lb. packet.....	3 75
Pearl barley, XXX.....	32 25
ROBINSON'S BARLEY AND GROATS.	
Patent barley, 1/2 lb. tins.....	per doz
" " " " " "	\$1 25
" " " " " "	2 25
Patent groats, 1/2 lb. tins.....	1 25
" " " " " "	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis.....	2 10
40 dy.....	2 15
30 dy.....	2 20
20, 15 and 12 dy.....	2 25
10 dy.....	2 30
8 and 9 dy.....	2 35
6 and 7 dy.....	2 50

5 dy.....	2 85
4 dy A P.....	2 85
3 dy A P.....	3 25
4 dy C P.....	2 75
3 dy C P.....	3 45

HORSE NAILS:

Canadian, dis. 60 per cent	
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HORSE SHOES:

From Toronto, per keg.....	3 60
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SCREWS: Wood—

Flat head iron 80 p.c. dis	
Round " " 75 p.c. dis.	
Flat head brass 77 p.c. dis	
Round head brass 72 1/2 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 15
2nd " (26 to 40 inches).....	1 30
3rd " (41 to 50 ").....	2 90
4th " (51 to 60 ").....	3 20
5th " (61 to 70 ").....	3 50

ROPE: Manila.....

Sisal.....	0 09 1/2
" " " " " "	0 06 1/2

AXES, Per box \$6 to \$12.

SHOT: Canadian, dis 1 1/2 per cent.

HINGES: Heavy T & strap, 0 04 1/2 0 05

" Screw, hook & strap 0 03 1/2 0 04

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons.....	per lb ... 0 04 1/2
No. 1.....	" " " " " " " "
No. 2.....	" " " " " " " "
No. 3.....	" " " " " " " "

TURPENTINE: Selected pack-

ages, per gal.....	0 40
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LINSEED OIL: per gal., raw 53 0 54

Boiled, per gal..... 0 56 0 57

GLUE: Common, per lb.. 0 10 0 11

INDURATED FIBRE WARE.

1/2 pail, 6 qt.....	\$4 00
Star Standard, 12 qt.....	4 50
Milk, 14 qt.....	5 50
Round bottomed fibre pail, 14 qt.	5 50
Tubs, No. 1.....	15 50
" " " " " "	13 25
" " " " " "	11 00
Fibre Butter Tubs (30 lbs).....	4 50
Nests of 3.....	3 40
Ceasers No. 1.....	10 00
" " " " " "	9 00
" " " " " "	8 00
" " " " " "	7 00
Milk pans.....	3 25
Wash Basins, flat bottoms.....	3 25
Wash " " " " " "	3 50
Handy dish.....	3 50
Water Closet Tanks.....	18 00

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's.	2 20
Jellies, extra fine 1's.....	2 25

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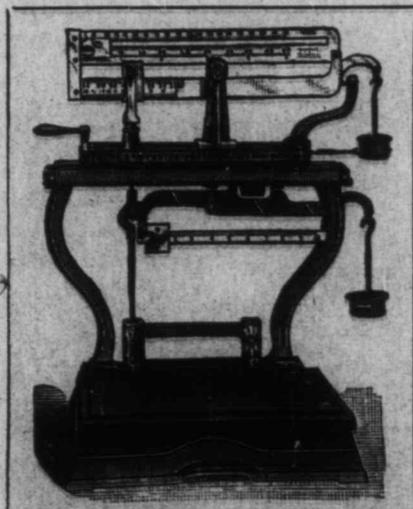
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