

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

# THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED  
WEEKLY  
\$200 PER YEAR

VOL. V.

TORONTO, APRIL 3, 1891.

No. 14

FINE GOODS OUR SPECIALTY.

MADRE E HIJO (7 SIZES).

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PREPARED CORN.**

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## THE CANADIAN GROCER

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Manufactured by  
**BRYANT, GIBSON & Co.**



AGENCY FOR—  
Ganong's Lily Chocolates,  
Terry's English Bottled Confectionery,  
Negree's French Crystallized Fruits.

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We are now putting up, expressly for family use, the finest quality of **PURE SUGAR SYRUP**, not adulterated with Corn Syrup, in **2-lb.** cans, with movable tops.

FOR SALE BY ALL GROCERS.

# THE CANADIAN GROCER

## & GENERAL STOREKEEPER

PUBLISHED WEEKLY.  
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Published in the interest of Grocers, Cannery, Produce and Provision Dealers  
and General Storekeepers.

J. B. McLEAN & CO., (Ltd.)  
PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET,  
MONTREAL.

6 WELLINGTON STREET WEST,  
TORONTO.

Vol. V.

TORONTO, APRIL 3, 1891.

No. 14

#### SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

#### OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. G. Hector Clemes, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

#### CHEAPER NEW ORLEANS MOLASSES.

An important change in the quotations for New Orleans molasses is noted in our Prices Current this week. The prices are now 48 to 60c. instead of 75c. to \$1, as they have for a long time stood. This reduction in price is the sequence to a reduction of the duty. Heretofore collectors of customs have classified New Orleans molasses as syrup, and have consequently levied a duty of 1c. per lb. and 30 per cent. ad valorem. They have now begun to admit certain grades, those that constitute the staple New Orleans molasses here, upon the same terms as other molasses, namely, at 1½c. per gallon. If the stock is clarified it must pay the duty collected on syrups. It will be considered as molasses only if it is pure drainings. The duty on New Orleans molasses formerly amounted to 25 and 30c. per gallon. Now it is only 1½c. The cost is therefore reduced between 25 and 28c. per gallon. This ought to increase the trade in New Orleans molasses, which was always in favor with consumers, but which, on account of its being handicapped by a duty so much higher than that levied on other molasses, has been in comparatively light demand. Liberal importations, based on the expectation of increased consumption attending lower prices, have been made by Toronto wholesalers.

#### SPECIAL BRANDS.

Every grocer should cater to the wants of his customers and at the same time educate them. Some merchants build up a very large trade in tea by careful blending and always keeping the same blend up to the standard. Other merchants sit down and are willing to allow tea houses to do their blending for them, and hence comes packet tea. This we hold to be a mistake. When a man will allow others to do his blending and fix his prices (for packet teas always have their prices plainly marked), his store is on the high road to a hand-me-down shop. A tea house puts upon the market a certain brand of tea in packets, and the retailer proceeds to push the sales of this tea among his customers. He is carefully educating his customers for something of which he personally knows very little. He buys at a certain price and he sells at the price marked upon the packet, and that's all he knows about it. His neighbors sell the same packets, and the tea trade by which he might have held his customers is very likely drawn away from him by a leader in some other line and in a rival trader's store. How much better it would have been had he taken the trouble of educating his customers to a blend of his own mixing. But this is not where the evil will end. "The monkey" or some other similarly designated brand of tea is put upon the market, the grocer is loaded with it, and the owner of the brand turns to the drug stores, dry goods stores, aye, and for that matter to the hotels, and offering inducements puts its upon sale in these places. The result is that the grocer's customers purchase their "monkey" tea at some of these places instead of the grocery store. Retail grocers should avoid packet goods as much as possible. In teas mix your own blends and educate your customers to use them. Once you get them to use your special blends your rival will have great difficulty in tapping your trade. Be original as much as possible. We sound this note of warning because experience in the old countries goes to prove that packet teas have

been put upon sale in many other business houses than that of the retail grocer, with the result that the tea trade has been badly demoralized.

#### SALMON CANNERS COMBINE.

San Francisco papers state that articles of incorporation of the Victoria Canning Company, capital, \$500,000, with power to increase to \$1,000,000 have been filed. This is interpreted to mean that the combination of the British Columbia salmon canneries has been completed. The new company is to acquire and operate the following fishing stations and canneries: Laidlaw & Co., Fraser River Dominion brand; Delta Canning Co., Fraser River Maple Leaf brand; Harlock Packing Company, Fraser River H. P. brand; Wellington Packing Company, Fraser River Wellington brand; Standard Packing Company, Skeena River Standard brand, and Cascade Packing Company, Naas River Cascade brand. The trustees are R. P. Rithet, James A. Laidlaw, Thomas E. Ladner, Henry E. Harlock, Francis Gage, John Irving and Morrutz Strous. The operation of the concerns specified under one management, it is understood, will go into effect the coming season. The Karluk packers (Alaska) have formed a combination and efforts are making in the direction of combining all the prominent Alaska concerns and then forming a joint agreement between the British Columbia and the leading Alaska packers, who, it is calculated, control over sixty per cent. of the entire amount of salmon put up on the Pacific Coast. Whether this contemplated move will be successfully carried through is uncertain up to the present time. That the remaining packers will harmonize with the combine, or merely come in under the umbrella, as it were, is also problematical. There is, as yet, some reason to doubt that the combination project is an assured success, and the opinion of some authorities that certainly there will be no low-priced salmon of the pack of 1891 may turn out to have been a hasty one. At present there is no anxiety among the Eastern trade to place orders for future delivery, and the movement of spot goods is at comparatively low prices.

**NON-INTERCOURSE DECLARED.**

The wholesale grocers' sugar agreement is again the subject of considerable newspaper criticism. Some months ago, P. C. Larkin, a Toronto broker, opened an office on Wellington street, called himself a wholesale grocer, applied for, and was elected a member of the Guild. James Lumbers, who was refused admission to the Guild, on the ground that he was a retail as well as a wholesale grocer, and who has since created a great deal of annoyance and trouble to the Guild by selling sugars below the regulation prices, at once began buying his sugars from Mr. Larkin. As the former sold to the retail trade at 17½c. per cwt. below the wholesale price, it was supposed that Mr. Larkin was selling him at or about refiners' price. This fact, Mr. Lumbers advertised extensively, and, as the Guild claims, did every thing in his power to injure the business of the trade generally. The Wholesale Guild then decided to have no business relations whatever with any firm which displayed such open hostility to that body and its interests. Mr. Larkin, whose connection with the Guild was wholly, if not entirely for the purpose of supplying Mr. Lumbers declined to agree to this resolution and his resignation was accepted. The refiners were notified to that effect. The daily press say that one of the refiners refused to comply with the action of the Guild. This however is not the case, all the refiners are in accord with the members of the Guild. The Guild and refiners held a conference in Montreal Thursday last, in which matters were discussed. The members are very reticent on the matter, and will give no information for publication even to the trade press. They are doing nothing but what any trade organization would do under the circumstances. Then why refuse information to the daily papers? If their conferences were open to the press there would be no talk of the "star chamber" doings. The Toronto Retail Grocers' Association sets them a good example in this respect. Matters sometimes come up which it is not desirable in the interests of the Association to publish. The press representatives are requested not to mention them and they do not. The Guild would meet the same treatment.

**PARK & SONS RESUME BUSINESS.**

The creditors of James Park & Sons, provision merchants, met on Tuesday last and agreed to compromise at 50c. on the dollar, to be paid in one, three, and six months in payment of 17, 17, and 16c. respectively. The compromise was agreed to without a dissenting voice. About 30 creditors were present at the meeting and they all expressed unbounded confidence in the integrity and honesty of the firm. It was an unusual gathering of creditors; when anyone made remarks complimenting the firm they were received with applause.

**THEY WATCH FOR EACH ISSUE AND CAREFULLY READ IT.**

MESSRS. J. B. McLEAN CO.

THE CANADIAN GROCER, Toronto.

GENTLEMEN,—We believe our advertisement in your columns has been very beneficial to us, for by THE CANADIAN GROCER we reach customers who are scattered all over the Dominion. Not only is your journal strictly a paper for grocers but it contains items of news so interesting to the trade that subscribers watch for each issue and carefully read it. For these reasons, gentlemen, we wish you to double our advertising space in THE GROCER.

Yours truly,

BARN YEAST MANUF'G CO.

**CHATHAM GROCERS MEET AGAIN.**

Since its election of officers the Chatham Retail Grocers' Association held another meeting on Monday evening last. The president, Mr. John McCorvie, was in the chair. Eighteen members were present. The recently elected treasurer, Mr. Heyward tendered his resignation, which was accepted, Mr. Heyward being disabled from attending to the duties of that office on account of an injury to his hand, which prevents his freely using a pen. Mr. J. A. Wilson was elected in his stead. Mr. Wilson's place on the board of directors, thus rendered vacant by his appointment to the treasurership, was then filled by the election of Mr. Heyward, with whom, therefore, Mr. Wilson has just changed places. There were a few business details next attended to by the association, when it adjourned to meet on Monday evening the 6th inst. It invites correspondence from other associations.

**TRURO CONDENSED MILK AND CANNING CO. (L'TD.)**

The "Reindeer Brand" Condensed Milk and Condensed Coffee prepared by this enterprising company are well known to the wholesale grocery trade from Halifax to Victoria. Careful attention to every detail in the process of manufacturing has won for these goods an excellent reputation wherever used, and grocers may unhesitatingly take hold of them as thoroughly reliable and satisfactory to handle.

Some time on Monday night thieves paid a visit to the wholesale warehouses of King & Granger, 81 Front street east, Toronto, and W. Lamb, next door, having secured an entrance by forcing open the back doors. They carried off a large quantity of bacon and several boxes of cheese, but they must have been frightened by the approach of a constable, as they dropped the goods in their flight, and all the stolen property was recovered. Tuesday forenoon Detective Alf. Cuddy arrested a notorious young thief named Charlie Watson on suspicion of having been connected with the shopbreaking operations, and locked him up at police headquarters.

**POINTS IN SELLING GROCERIES.**

To any one not familiar with the retail grocery business it would hardly seem possible to what extent the neat, clean, attractive display of staple groceries aids the effort to sell them. Fine fancy groceries, such as imported or domestic vegetables, fruits or liquors in glass, or artistically labelled canned goods, make an attractive appearance on any shelf or counter, regardless of how they are arranged. But the grocer does not display his goods merely to please the eye; his object is to make sales and secure a profit. His aim and purpose, therefore, should be to give prominence to those goods which are used, and which are bought by his customers more freely and more regularly than mere luxuries. To do this requires more patience and more work, but it pays. For illustration, the grocer receives a fresh lot of provisions. Instead of storing them away in the customary "hiding place," take away that pyramid of fancy fruits in glass; it has required your daily attention and care for two weeks to keep it bright and clean. In its place on the counter spread a couple of sheets of clean straw paper, select two or three neatly trimmed, bright looking hams, a few pieces of bright, smoked breakfast bacon and a round or two of dried beef; arrange them all on the counter, turning the best trimmed sides toward the front of the counter. It will not be long before some one becomes interested and a sale is made. You may find time to re-arrange and replenish the exhibit while wrapping and weighing the purchase (note I write wrapping before I write weighing); if you do not, do so at once when your customer leaves. Don't hurry your customer, however, it is not necessary, neither it is advisable to discuss the weather. Take down that bottle of fine "button" mushrooms and ask the customer to look at them, showing him the careful selection and superiority of quality, and the probability is that you will be requested to send out the bottle of mushrooms with the ham purchased.

It is of the first importance to keep this neat looking little exhibit of provisions just as attractive as you can make it; do not lay the ham on its face or turn the hock end to your customer. Cut a piece of the breakfast bacon in two and reverse the cuts, laying the two pieces on top of a whole piece so as to expose the freshly cut end with its layers of lean and fat, and bright colors. Split a piece of the dried beef, using a sharp knife so as to get a smooth cut, and the bright red tasteful looking meat will soon find a buyer.

The chief aim of the retail grocer must be to keep the store and everything in it clean and neat. In a grocery store there is no idle time, there is always plenty of work for those who are looking for it. Every part of the store and every corner in it should be constantly kept in good order, and in such a state of perfect cleanliness that you could show it without embarrassment to your

brightest lady customer with as much pride as a good housekeeper takes in exhibiting a neat pantry or a clean kitchen.

This practice will save you many a dollar's worth of perishable goods, otherwise hidden away till spoiled, and will prevent the accumulation of shopworn or unseasonable goods.

In arranging canned foods on the shelves, do so systematically; do not mix them up, piling fruits, vegetables, meats and fish all in the same section. For illustration, begin with canned vegetables. Measure your space, then count up the kinds and grades you desire to display, then you can estimate just how many cans or dozen cans of each variety you can store in the allotted space. You have, we will say, four brands and grades of canned corn; place the best brand or quality on the shelves first, then the next best, following this principle through the entire arrangement. This method will save labor and time by aiding you to find the different qualities quickly, and will materially assist in keeping posted as to the prices.

This artistic and harmonious blending of the colors on the labels and the æsthetic effect may, in following this rule, be to some extent weakened, but it does not matter seriously if you will persevere in keeping the dust off; or what is more important, keep the stock moving so rapidly that dust does not have time to accumulate.

This principle of consecutive arrangement of grades and quantities as to price, should be carried throughout the entire stock, in teas, butter, coffee and other goods, where a variety of qualities is carried.

In making a display of sugar, take a dark-blue, glossy paper to spread it on; blue paper will show it better than other colors. Break up and loosen the sugar before pouring it out of the scoop on the paper, and do not press or shake it down; it will look "granier" when in a loose state. Form in a pyramid shape.

Too often a mistake is made by crowding a store too much, and in many instances with empty boxes. This is not only unnecessary, but is a positive detriment and hindrance. A small, well-assorted and well-arranged stock will accomplish more toward effecting sales than if a lot of empty (or full) boxes are stored around in the way to "help fill up."

Give your customer and yourself all the room needed to enable you to get and show your goods, besides it is easier to keep stock so arranged clean.

Butter makes an effective display where a dealer has sufficient trade, and where the season or weather will allow it to be stripped or turned out of the tub on to the counter.

It must be cut in layers with a wire, then the upper layer cut in two with a butter-knife; double up the two half layers, facing the smooth edge to the front of the counter or to the customer. In cutting off to fill orders always direct the knife toward the centre of the tub, so that the last slice will

be of the same shape and length as the first. This rule also applies to cheese; do not cut all the inside out for one order and fill the next with the rind. Do not permit the smooth face of either cheese or butter to be defaced for sampling, as it destroys the neatness and effect of the appearance. If necessary, keep a small piece separate especially for sampling.

Where there is a closed show window, an artistically arranged display of miscellaneous fancy goods makes for a change a good attraction, but should not be regularly and constantly continued, even if the sales of that class of goods are important; and occasional change to a display of staples is novel and profitably attractive.

No display of goods should remain undisturbed for longer than two weeks, and a new arrangement once a week is desirable. If you cannot get goods to move out of your store rapidly, keep on turning them over in your store and placing them where they will attract attention and have a chance to be sold.

It is as important for a groceryman to keep his goods freshly arranged as it is for a farmer to keep his fields well tilled—Interstate Grocer.

Mr. J. F. Eby, of Eby, Blain & Co., returned Wednesday from his six weeks' Southern holiday.

The new experimental dairy at the Central Experimental Farm will be set in operation this week. The dairy is splendidly equipped.

J. M. Shuttleworth, fruit dealer, of London, Ont., shipped over 60,000 barrels of apples to the English market this season, all of which were purchased in Western Ontario.

F. G. Ball, of Shedden, has disposed of his stock of groceries and dry goods to Mr. J. Morrison & Sons, London. Mr. Ball has finished taking stock and the new firm are in possession.

A Scandinavian contemporary writes that, experimenting to find which light was the best for retaining the color and quality of butter, it has been proved that butter exposed to light coming through white glass will become very pale and tallowy, and that blue glass affects it in a still higher degree; while, on the other hand, light through red, yellow, and green glass does not have any bad effect on the butter.

An invoice received by the cater of an English regiment stationed in India contained this bewildering item: "One case of Tomcats." No one had asked the caterer to order any dainties of that kind, and the mystery remained unsolved until the package arrived. Then it appeared that the grocer's assistant had a fancy for abbrevia-

tion, and that "tomcats" was only his way of writing the name of that useful condiment, tomato catsup.—Youth's Companion.

The Philadelphia Association is going to erect a handsome new building. The building committee has several sites in view and will very soon make a selection. Bonds will likely be issued to supplement the building fund.

Inspector Awde, of the Toronto market, is making war upon the vendors of potatoes who fail to put enough of the tubers in the bags to bring them up the standard weight. First he confiscated six bags at St. Lawrence market, next he took possession of six more offered for sale on the streets, and the other day sent two more bags to keep the others from growing lonely. The inspector avows his purpose of making things lively for those who seek to defraud consumers.

The catalogue of Messrs. Taylor, Scott & Co., manufacturers of woodenware, brooms, brushes, etc., Toronto, will no doubt, with most retail dealers, be a very well-thumbed volume before the close of the year. Its store of information will make it a favorite reference book with all who deal in such wares as are described upon its pages. It is a voluminous register of brooms, brushes, baskets, woodenware, fancy goods, grocers' sundries, etc. It is fully illustrated, and its price tables and classifications post a reader as thoroughly as if he were one of the firm's oldest salesmen. Several sundries, as knives, fish-hooks, balls, whips, marbles, etc., are also put graphically before the eye of the would-be buyer. The catalogue contains 176 pages, on fine paper, is nicely printed and bound, and contains an exhaustive index.

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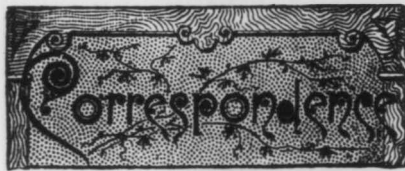
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There is nothing equal to it. It  
will pay you a handsome profit.  
Your customers will like it. Address

Pure Gold Manufacturing Co.,  
31 Front Street East, Toronto.



## A CORRECTION AND AN INQUIRY.

EDITOR CANADIAN GROCER:

Edgar's Mills, March 21st, 1891.

DEAR SIR,—Permit me to correct an error you made in your issue of the 13th instant, with regard to the roads and sidewalks in and about the town (now city) of London, at the time Mr. Frank Smith (now the Hon. F. Smith) commenced business in that place. At that time I was clerk in the employment of the late S. S. Pomroy, Esq. and remember well we had good plank sidewalks, and several of the leading roads were macadamized or planked. The road from London to Hamilton, 81 miles, was part planked and part macadamized; London and Port Stanley road, 27 miles, planked; the Proof-line, some 12 miles, was macadamized. I do not remember if the old Governor's road was or not, but the above were the principal ones.

Yours truly, AN OLD LONDONER.

P. S.—If syrup is imported from the States' are duties collected on wine or imperial measure?

[The duty on syrup is not calculated on a measure unit, but on a unit of weight, and of value, the duty being 1c. per lb., and 30 per cent. ad valorem.—ED.]

## COMBINATION AND COMPETITION.

MR. EDITOR,—I have been reading Mr. Erastus Wiman's speech at the annual dinner of the New York Wholesale Grocers' Association, or rather that portion of his speech which you have reported in last week's GROCER. I do not profess to be able to meet Mr. Wiman in argument, for he is undoubtedly the stronger man, but methinks some of his sayings in favor of combination are very weak. He says that one baker in a country town who is able to supply that town should be let alone. I agree with him there, although at the same time the price of bread in that town is not likely to be lowered to any extent, since the baker, having no competition, is not likely to take money out of his own pocket in order to please his customers. Now, when the second baker steps in he has either to compete or combine. If he competes with baker No. 1, the result is a lowering of the price of bread in that town. On the other hand if he combines with his fellow tradesman, the price will, perhaps, stand as it was, or what is far more probable it will go up. The consumption of bread in that place will not be accelerated to any extent. I hold that the two bakers must combine, or one of them must go to the wall. If they combine, they will increase the price per loaf, they will have more profit upon each loaf to make up for their decreased output. There is another feature on that bread question which I think should show the effect of combination on prices. In Toronto there is a baker's association. One of the planks in that association is to regulate the price of bread. Let us take observation as to the effect of that plank. When the association started there was a given number of bakers joined, for

argument's sake we will say all of them. They went to work and raised bread to what they thought would yield a good profit, and undertook to stop supplies reaching any one who might cut under their price, and here I ask has it been a success? Competitors were attracted by the seemingly large profits, and went into the bread baking. In order to secure customers they cut prices. The association tried to stop the supply of flour, and I must say signally failed. The cutter went on and secured a number of customers from the ranks of association members, and when he considered he was safe, joined them. Does not this show that the bakers were cutting their own throats when they raised prices? And was not the raising of prices the outcome of combination? Why, Sir, it seems plain enough to me that combination must result in an increased cost to the consumer. We have a sugar combination in Canada. Has that lowered prices? I guess not. We have a salt combination in Canada. Have prices come down? Not much. The price of a barrel of salt is just double what it was with open competition. In competition, it is the survival of the fittest. In combination, the weak are held up by the strong, and the consumer must suffer.

In conclusion, Mr. Editor, I must apologize for occupying space in your valuable paper, but I could not let Mr. Wiman's remarks go by me without pointing out what appears to me a very weak argument.

I am, dear sir, yours respectfully,

ANTI-COMBINE.

## HOW I HANDLE BUTTER.

The writer of the following letter speaks from full experience of the importance of his subject, and is specially qualified to prescribe methods for those less experienced. He was for a long time in a responsible position in a large butter depot in Illinois, where butter was and is bought strictly on its merits, and the handling of it is a matter of scientific study. The experiment he details in this letter can be repeated with confidence by any one who desires to mitigate the evils of the butter trade. Here is the letter:

TO THE EDITOR:

SIR,—I commenced operations by registering all my best butter makers, and placing opposite each name a letter to be put on the tub or package when it was bought. This is better than putting the name on the package, as a good maker may make a poor batch of butter sometimes, and in case the bad tub fell into a friend's possession it might cause annoyance. When asked for quotations I replied, "It depends upon the quality." When butter was brought in I would quote about the average market price for good butter, saying at the same time if it was scalded, very white, or was salted with coarse salt, it would knock a cent or two off the price. I always take care to point out these defects before seeing the butter. Thus it condemns itself if it is to be condemned. If the butter is really choice, I raise a cent on the price quoted at first. This encourages a maker to take pains with it, holds the best makers as customers, and spurs up the careless ones. I always take proper care of butter as soon after it comes in as possible.

When shipping, I mark in a margin of the bill, left for the purpose, the "letter" corresponding to the maker's name, and do the same when charging it on my books. Thus by re-

ferring to the register I can tell at any time whose butter gives satisfaction, and whose does not.

Of course it was not all smooth sailing. Occasionally an old lady whose butter I was criticising, would look at me in such a way, that I felt thankful the counter was between us. She would say (with her eyes) "I made butter before you were born." However, as I usually criticised the best makers' butter (before seeing it) the sharpest, I was frequently able to give her a cent more than quoted. This never failed to smooth the feathers, and at the same time draw her attention to weak points.

So much for theory and work, I shall now give you results.

I lost one customer's butter, but held a fair share of her cash and egg trade.

The general range of butter coming into the store is much better than it was two years ago.

In 1889 I lost about \$50 on butter, while \$5 would cover the loss for 1890.

I got a larger share of the best butter, and lost a corresponding share of the poor.

Among other things I got, was the title of "The butter crank."

In conclusion, I am so well satisfied with the results of my attempt to grade prices that I intend trying it again this year.

Now, Mr. Editor, I have "said my little piece," and shall make my bow and gracefully retire.

I shall write you shortly on a question of interest to all general merchants, and bespeak their attention and assistance beforehand. Yours truly, G. E. TREB.

"Our aim is condensed nutriment, and we cater for people of weak digestions as well as for those well ones who desire farinaceous food in perfection." This came at the close of an instructive chat with Mr. Ireland, of the National Foods Company, whose preparations are a very interesting study. There is gluten flour, and dried wheat, rolled oats, rolled wheat, and, most curious of all, granulated wheat, which looks like dainty sweet-meats. The "flake hominy" of this company is a product remarkable for its flaky attractiveness. "Farina," from wheat, is an inviting looking preparation, easy to cook, "Frumenty," a hygienic food, all wheat, and there is the desiccated rolled wheat, prepared, all ready to eat, and easy of digestion, but which can be cooked if desired. The object of these and other like preparations is, as has been said, concentrated nutrition; and the testimony borne to the advantages and the excellent quality of these foods is abundant and strong.

## To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.

Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.

Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.

Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS. Agents,  
17 Common St., MONTREAL.

R. A. LUCAS,

J. H. PARK,

R. T. STEELE,

GEO. E. BRISTOL.

# LUCAS, PARK & CO.,

**WHOLESALE GROCERS AND IMPORTERS,**

73 McNAB STREET NORTH, HAMILTON, Ont.,

Following goods to hand: New Orleans Molasses, Chelsea Table Jellies, Lima Beans, Roquefort, Gorgonzola and Parmesan Cheese, C. & B. Morton's Jams and Marmalades in 1 lb. and 7 lb. Tins, New Brazil Nuts. Expect our next shipment of "Hillwattee Tea" in a week. Send for samples. No standing advance in Coffees our L. Poleo No. 1 Blend remains at the old figure. Send us a Trial Order.

MUNN'S  
**Labrador Herrings**

Quality very choice. Apply early as quantity is very limited.

STEWART MUNN & CO. - Montreal

**KOFF NO MORE.**

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,  
for Prices, etc.

Mention THE GROCER.

**M. J. Woodward & Co.,  
PRODUCERS OF CRUDE,**

Manufacturers of  
Illuminating Oils,  
Lubricating Oils,  
Paraffine Oils  
and Wax, &c

PETROLIA, - ONTARIO.

**DURABLE PAILS AND TUBS.**

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co  
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.  
Represented by

Chas. Boeckh & Sons, Toronto,  
Jas. Lee & Co., Montreal.

**LOCKERBY BROS.,** WHOLESALE GROCERS,  
75 ST. PETER STREET,  
MONTREAL, P. Q.,  
ARE OFFERING THIS WEEK

SUGARS.  
TEAS.

{ Barbadoes  
and  
Cuba

MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

**HUDON, HEBERT & CIE.,**  
WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

148, 145 Commissioners St.

**MONTREAL.**

— **A Stunner.** —

Bowlby's Preserved Apples--Something new, finest goods of the kind ever offered. \$1.50 per doz. Send for sample case.

TURNER, ROSE & CO., Montreal.



BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,  
CHICKEN, HAM and TONGUE  
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,

**MONTREAL.**



### A Phenomenal Catch.

Special to THE CANADIAN GROCER.

Fishkill, Ont.—The citizens of this place were thrown into a great state of excitement this afternoon by the strangest catch ever known in these waters. The angler, a well-known resident, was armed with a bamboo rod of ordinary size. He had waited in vain for a bite for nearly half an hour when he felt at the end of his line a fish evidently endowed with enormous strength. The battle which ensued has probably never been paralleled in piscatorial annals. It attracted two thirds of the population of the village, so rapidly was the exciting news circulated. The beholders could scarcely believe their eyes when, as the finny monster was drawn out of the water, the side was found to be adorned with the business card of THE EMPIRE TOBACCO CO., whose goods are now attracting almost as much attention as the fish itself will receive from anglers all over the country.

**Send for  
Price List  
or  
Sample caddies**

**Empire Tobacco Co.,**

**Montreal.**

### A SIDE SCENE BETWEEN ACTS.

[CONTRIBUTED.]

#### SCENE I.

(Scene—Dining-room; Mrs. Brown, Mrs. Easy and Mrs. Jones, sitting at table taking 5 o'clock tea.)

Mrs. Easy—Law, Mrs. Brown, what a fine cup of tea.

Mrs. Jones—Delicious. I have not tasted such a good cup of tea for a long, long time.

Mrs. Easy—Why, I pay my grocer sixty cents a pound for tea, and it is not a bit better than this.

Mrs. Brown—Sixty cents a pound! Why, I only pay forty-five cents for this.

Mrs. Jones—Forty-five cents, did you say? Why, bless me, Mrs. Brown, where do you get it?

Mrs. Brown—Oh, my husband gets it on Front street. He knows some of the wholesale people and they let him have it, by taking five or ten lbs. at a time, at the same price as the retail grocer pays.

Mrs. Easy—But I thought the wholesale grocers would not sell to private families.

Mrs. Brown—Oh, but they will. You can go down to Front street and get any quantity you want. There is Mrs. Smith. She is a friend of mine and keeps a boarding house on S. street. One of her boarders is in a wholesale grocery and another in a wholesale dry goods house. She just gets what quantity of dry goods or groceries she wants through them. She only goes to the retail grocer for little odds and ends.

Mrs. Easy—Well, if I had known that before I might have saved quite a bit of money.

Mrs. Jones—Yes, and so might I. We use two lbs. of tea a week in our house, and that would be thirty cents saved—enough to keep Mr. Jones in cigars.

Mrs. Easy—And do you get sugar the same way, Mrs. Brown, and lobsters, sardines and such like?

Mrs. Brown—Oh, yes. Anything and everything they keep.

Mrs. Easy—When I get home I'm just going to talk to Mr. Easy about this, and see if he can't get our things the same way.

Mrs. Jones—And so will I to Mr. Jones. But, Mrs. Brown, supposing you ordered all our things together; then we might get them a little cheaper still. We could easily divide up when they came.

Mrs. Brown—Certainly, I will if you wish it. The goods can be sent here, and we will have no difficulty in separating them. I will let you know all about it as soon as I have spoken to Mr. Brown. (Ladies get up to go.) Well, good-bye, Mrs. Jones. Good-bye, Mrs. Easy.

[Mrs. Jones and Mrs. Easy retire to their respective homes to devise plans for withdrawing their custom from the retail grocer who charges them sixty cents a pound for tea which cost him forty-five.]

#### SCENE II.

(Private house—Peddler approaches and rings the bell. The door is opened by elderly lady.)

Peddler—Good morning, marm.

Lady—Good morning, sir.

Peddler—I am selling essences, marm, at wholesale prices. I represent the wholesale house of ———, and in order to introduce these goods we are selling them at wholesale prices and in any quantity which may suit you.

Lady—Oh, you do, do you? And you will let me have any quantity I like?

Peddler—Certainly, marm.

Lady—But if I buy some and like them, how can I get any more?

Peddler—Just send a card down to the house any time and I will be pleased to bring them up for you.

Lady—Well, you must represent a mean and contemptible wholesale house. It so happens that my husband keeps a grocery store on Yonge street, and I think when I tell him of your very generous offer he will take care that his account with your house is closed up pretty sharp. Good day, sir.

(Exit peddler No. 1, convinced that he struck a snag that time.)

(Peddler No. 2 rings the bell; door again opens.)

Peddler No. 2—Good morning, madam. I'm selling Messrs. — & —'s pickles, and shall be pleased to take your order for a small quantity.

Lady—Dear, dear, what shall I do? Here is another wholesale house pestering me to buy goods which my husband deals in. (To the peddler)—Begone, sir, and please give this place a wide berth in the future. No wonder John complains of business being bad, when his customers are being drummed up in this way. I wish you good day, sir. (Closes door and resumes her household duties, while the peddler from the wholesale house goes to the next door.)

### WE ALWAYS RECOMMEND IT.

W. J. Parker & Co., Waverley, Ont., say:—Please find enclosed \$3 to pay our subscription to THE GROCER. We like THE GROCER and are glad it is making such good progress. Whenever we meet a storekeeper who does not take THE GROCER WE ALWAYS RECOMMEND IT.

Grocers make money by selling

**EMPIRE  
BAKING  
POWDER**

PURE, STRONG, and CHEAP.

**ELLIS & KEIGHLEY,**

Toronto, Manufacturers



**New Eastern Townships  
MAPLE SYRUP AND SUGAR.**

ABSOLUTE PURITY GUARANTEED.

Wilkins & Co., Adamsville, Que., have contracted for the product of over 150,000 trees.

Among the makers who supply us are a few who have sugar orchards counting 4,500 trees, notably the Old Col. Westover bush—The Colonel is a hero of the "Fenian Raid of 1866."

Special Prices to Large Buyers.

Address **JOHN WILKINS,**

20 Temperance St., Toronto, Ont.  
Montreal and Lower Province merchants will please address Wilkins & Co., Adamsville, Que.

M. LEFEBVRE & CO.



Reg. Trade Mark.

Established 1849.

**GOLD, SILVER**

—AND—

**BRONZE MEDALS**

20 1st prizes.

**MICHEL LEFEBVRE & CO'Y**

Manufacturers of

**Lion--L--Brand**

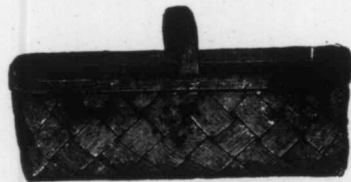
Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

**P. DOTY & SON,**

(Successors to W. B. Chisholm)

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

OAKVILLE, ONT.

**MUNN'S PURE  
BONELESS  
CODFISH**

The finest on the market. Packed in 10 lb., 20 lb., and 40 lb. Boxes. Tied up neatly in 2 lb. bricks. Every brick is guaranteed full weight and Genuine Codfish.

**TASTY  
ECONOMICAL  
DELICIOUS**

Send for Sample at once.

**STEWART MUNN & CO.,  
MONTREAL.**



**STUART,  
HARVEY & Co.**  
Importers and

**WHOLESALE GROCERS**

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

**HAMILTON, ONT.**

FEARMAN'S STAR BRAND  
**HAMS AND BACON.**  
Hamilton, Ont.



**HUCKINS  
SOUPS**

Require only to be heated. Prepared with great care from only the best materials. Have enjoyed the highest reputation for more than 32 years.

**TEST FREE**

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

**J. H. W. HUCKINS & CO.,**  
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

**LEONARD H. DOBBIN, MONTREAL.** Sole Agent for Canada.

- Tomato, Mock Turtle,
- Ox Tail, Green Turtle,
- Pea, Julienne,
- Beef, Vermicelli,
- Chicken, Terrapin,
- Macaroni, Consomme,
- Okra or Gumbo,
- Soup and Bouilli,
- Mullagatawny.

**RICH AND  
PERFECTLY SEASONED.**



**Ram Lal's  
PURE  
INDIAN TEA**  
GUARANTEED ABSOLUTELY PURE  
AS MANUFACTURED ON THE  
GARDENS IN INDIA.

A fancy parcel of Indian Tea, sold at auction in London for £10 10s. 6d. per pound. All brokers say this price was paid to boom a blend of the buyers. We have sample here of the head blend in Ram Lal's Green label, counterpart of this was sold by the Growers, at auction, for 12s.—\$3 per pound; experts pronounce latter sample fully equal to that sold at £10. 12s. 6d. We shall be glad to show our friends, so drop in and see the Indian tea that sold at auction for 12s., say \$3, used in Ram Lal's blend.

**JAMES TURNER & CO.,  
HAMILTON.  
WHOLESALE AGENTS.**



Mr. C. de Carteret, of A. Haaz & Co., Vinegar manufacturer of Kingston, was in the city this week.

Mr. M. Webster, of Sheldon, has sold out his grocery business to Mr. Geo. Parker, who will take possession the 1st of June.

Jas. Adams & Co., grocers, Chesley, are going to give up business shortly. Mr. Adams would gladly have renewed his subscription were it not for that reason.

More attention was paid to Easter store window decoration in the city than ever before, but still there was great room for improvement. John Butcher, on Queen street west, had one of the best displays noticed.

Mr. G. M. Cutter, representing Bendsorp's Royal Dutch Coconas, has been in this city for some weeks past advertising these coconas direct to the consumer. His plan was to serve a cup of hot and refreshing cocoa to all who entered the store at which he happened to be, and the universal verdict was that "it was the nicest imported cocoa they had ever tasted."

### ASSOCIATION DOINGS.

#### CHATHAM GROCERS ORGANIZE.

Mr. W. H. Adams, Chatham, Ont., writes :

GENTLEMEN,—I have been instructed to inform you that the grocers here have formed a Retail Grocers' Association. The officers are as follows : John McCorvie, president ; Chas. Williamson, vice-president ; W. H. Adams, secretary ; Geo. Heyward, treasurer, and the directors are Wm. Potter, J. A. Wilson, M. Maranette, and H. Weaver. We have had two meetings with the very best success. There are a large number become members already. We need all the information we can get, and I believe your paper deals with association work to a great extent. Mr. Potter, who is a subscriber to your paper, and who moved first to organize an association has asked me to find out if you can send him last June numbers, which contain peddlers' by-laws, etc. The next meeting will be held next Monday, the 30th. Will you please get the constitutions of the Toronto Association, and send it to me this week with all information you can and oblige.

The GROCER is always ready to hail the advent of a new association, and to do what it can to promote the objects which are sought to be attained by organization. We are glad to hear that the great law of commercial gravitation has begun to tell on the Chatham grocers. They will learn the value of being defensively associated together more by what they accomplish, if they are thorough going unionists, than by any other means. Time and again we have pointed to the difficulties to be overcome, the advantages to be gained by organizing,

and we have shown that the absence of union was itself a positive evil. If only mutual distrust is dispelled, the association need do no other work to deserve perpetuation.

We shall keep our eye on the Chatham association and let our readers hear of it from time to time. We have forwarded the back numbers asked for, and also the constitution of the Toronto association.

### STRAY SHOTS.

"I have no competitors; why should I advertise?" said a man who had established a new line of manufacture amply protected by patent. To his mind the case seemed clear that it would be a waste of money. He seemed to enjoy an absolute monopoly, and made money quite rapidly at the start; but his neighbors, jealous of his success, began to experiment, and soon half a dozen of them were in the market with articles closely similar to his own, some of them possessing enough daring to imitate the very name of his article. Competition resulted and caused a difference to his profits which would have paid for very extraordinary advertising. Law-suits followed, which took more time and thought from legitimate attention to his business than the actual money which they cost. If this manufacturer had advertised boldly at the outset, even though it seemed unnecessary, he would have occupied the entire field, instead of leaving three-quarters of it to be competed for, and he would not have felt so much the loss of time and attention requisite to defend his position at law.

"I am at the head of the trade; why should I advertise?" said a prominent manufacturer of cocoa. He was sure that he was right. The majority of his business friends agree with him. He might as well have said, "I am in good health; why should I insure my life?" But none of them looked at it in that way. Asleep in his feeling of security, he did not realize the necessity of erecting a fortification of advertising around his business, and although he had a grand start of all his competitors, younger houses grew more active as he grew older, foreign competition came in despite the tariff, and his declining years were mortified by his taking second place; next, third place; finally, fourth, fifth and sixth place in mercantile rank.

"Why should we advertise, since competition is now ended?" said the Trust, which had just perfected an arrangement by which all the manufacturing interests of its class were consolidated. The Sugar Trust needs no advertising. The Starch Trust has dispensed with it. The argument and precedents seemed unquestioned. Unfortunately for the comparison, however, no substitute for sugar or starch has as yet been discovered, and their article was one which meets with natural competition at almost every hand. Nor had they calculated on foreign

competition, any more than the cocoa manufacturer had. Changes of politics brought about reductions in tariffs. Into a market which they had as yet but half occupied foreigners poured, and soon secured a foothold which would have been doubly difficult, or perhaps impossible, if by energetic advertising at the outset the Trust had secured a universal sale.

Dig for the bottom facts in your business; hunt out every market which your goods can avail of; interest in your behalf every member of the community. A prompt start and a quick pace at the outset will carry your chariot of success far beyond the crowd of competitors, which clatter at the heels of almost every conservative old fogy. Entrench yourselves firmly in the attention of the public, for by being first in peace you may also be first when the time of war arrives. If you are satisfied—if you feel that active advertising cannot extend your business further than its present limits—if you think the outlay would be an unprofitable expense, there must be something wrong. Ten to one you have not considered the full, grand scope of possibility which lies in your business, or, with the energy of the Philadelphia soap-maker, put your goods actively before the attention of the public, not only in the ordinary way, but "for many uses, for quaint uses, for all uses.—Artemus Ward in Printers' Ink.

Grocers make money by selling

## EMPIRE BAKING POWDER

PURE, STRONG, and CHEAP.

ELLIS & KEIGHLEY,

Toronto, Manufacturers.

**E. LAZENBY & SON,**  
18 TRINITY STREET, LONDON.



Absolutely the Finest Quality of Pickles Packed, most generally used in England. Quotations on application.

Canadian Agents: Arthur P. Tippet & Co.,  
St. John and Montreal.

# CORTICELLI

**SPOOL SILKS & TWISTS,  
EMBROIDERIES & FANCY SILKS.**

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

**CORTICELLI SILK CO.,  
ST. JOHNS, P. Q.**



**SILVER  
STAR  
STOVE  
POLISH,**

**THE PHENOMENAL POLISH,**

BLACK, BRILLIANT, BEAUTIFUL,  
Handsomely put up in 3 doz. hinged cases,  
can be had from all wholesale grocers,

Or from **F. F. DALLEY & CO.,**  
PROPRIETORS,  
Hamilton, Canada.

## JAS. WATSON & Co.,

Coffee and Spice  
Dealers.

Toronto, Ont.



Brantford and Pelee Island. } J. S. HAMILTON & CO'Y,  
BRANTFORD, ONT.  
Sole Agents for Canada.

## SOMETHING NEW.

The Tutti Frutti Automatic Vending Co. supply their Tutti Frutti Automatic Selling Machines to all who have good positions. For all particulars apply to

**E. BELLINGER, Manager,**  
60 Yonge St., Toronto, Ont

## N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

**185 WELLINGTON ST., MONTREAL.  
CHICAGO. ST. LOUIS. NEW YORK.**

## Condensed Mince Meat.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Will not ferment in warm weather.

Sells at all seasons by all wholesale grocers.



Although fruits are scarce and high, price same as last season, \$13.50 per gross net.

Packed in 1/4 and gross cases.

Sole manufacturer for Canada.

Ask your wholesale grocer for it.

J. H. WETHEY, St. Catharines, Ont.

## GEO. MATTHEWS

-PACKER and CURER.-



**PURE LEAF LARD A SPECIALTY.**

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

IMPORTANT TO THE TRADE.

## Non-Explosive Fire Lighter.

A new patented article which is beyond question the most economical and effective fire-lighter ever placed on the market. It is patented in Canada and United States. Although on the market only ten days over eighty retailers in the City of Hamilton are handling it successfully

THE NON-EXPLOSIVE FIRE LIGHTER is put up in pressed cakes of eight squares each and is retailed at 3 cents per cake or 2 cakes for 5 cents. ONE SQUARE is sufficient to light a heavy wood fire, thus enabling the consumer to light 16 fires at a cost of 5 cents.

Packed, 1 gross of cakes in a case—Price, \$2.40 per case. 50% profit and a fast seller.

**W. H. GILLARD & CO.,  
WHOLESALE GROGERS, HAMILTON, ONT.,**

Sole Agents for Canada.

Orders promptly filled. Sub-Agents wanted in all Eastern Cities.



### TORONTO MARKETS.

TORONTO, April 2, 1891.

#### GROCERIES.

A tendency towards greater activity has been growing week by week, becoming by degrees an increasing trade impulse. The spirit of dulness has that tendency less in hand now than it had last week. The demand has been very much better since our last report and has given outlet to a considerable volume of stock. Canned goods, raisins, currants, molasses, syrup, and tea have been in very good request. The trade in sugar has slackened until it is almost at a standstill, everybody waiting to see how the era of free sugar which opened on Wednesday in the United States would affect the situation here. The consequence has been extreme dulness in the local sugar market, though prices have been steady and unchanged. In all other lines the week's trade has been very good. There is more money in circulation in the country now than there has been since the opening of the year, and the effect is generally better trade and prompter payments.

#### CANNED GOODS.

Canned goods are firmer, and in some lines higher than last week's report found them. Apples, 3s., are up to \$1.15 and \$1.20 per dozen, and gallons are firm at \$3.10 and \$3.25. There is a very scant stock on this market. Peas are unchanged in quotation, but they tend upwards, \$1.25 being exceedingly firm. Tomatoes are in a similar position, stock being yet available at \$1.25, though not selling at that price by all jobbers who hold any. They run 5c. higher than the highest point quoted last week, being now \$1.35 to \$1.45. The position of salmon is substantially what it was a week ago, running at \$1.40 to \$1.55 for red, and \$1.10 to \$1.25 for white, and \$1.20 to \$1.25 for other grades below the finest. The week's demand for assorted goods has been strong and has given fresh vigor to the situation. There seems to have been but few contracts made for future delivery of the '91 season's pack of tomatoes. The jobbers appear to prefer waiting till the position of packers who have not offered is further disclosed.

W. Boulter & Sons, Picton, have shipped another 1,000 case lot of gallon apples to Europe. This shipment goes to London. The last went to Bremen, Germany. There are enquiries for further lots from Great Britain, but stocks must now be very much reduced.

#### COFFEES.

The position of good grades is strong, as stock is scarce and prices outside are stiff. Rio is firm at 22 to 23½c. Some fine Porto Rico coffee arrived during the week to sell at 27½ to 28c.

#### DRIED FRUIT.

The advance in the price of currants at the primary market and the great distributing points has led to an increase in the quotations here. Provincials in barrels are 6¼ to 6¾c., in half barrels they are 6¾ to 6½c. and in cases are 6½c. There has been a very good trade done this week both in currants and raisins.

There has been no change in the prices of any other other class of fruit. Prunes are getting into small proportions.

#### NUTS.

The nut market has benefited somewhat by the reviving influence of spring, and a demand of some activity has been at work lessening stocks. New Brazils are now in to sell at 10 and 10½c. Cocoanuts are also to be had at \$6.

#### RICE AND SPICES.

The scarcity of rice is now felt more strongly because of the better demand, the want of fine grades being the notable feature still. Present prices are stiff for the common grades. Spices are going at a commonplace movement into trade, and are not marked by any changes.

#### SUGAR.

There is a quiet time in the sugar market this week. The removal on Wednesday of the duty on raw sugar by the United States, was preceded and has been so far followed by dulness, everybody being in a state of expectation as to how far the equilibrium of this market would be disturbed by the change. The general belief is, that the long pent-up demand of the United States trade will be ravenous for sugar now that it is so much cheaper, and that the edge of consumption has been sharpened by the almost lenient moderation in the use of it. The removal of the duty being thus likely to be attended by the unfettering of the demand, the activity of the latter is expected to push prices higher than the refiners at first estimated. Sugar, therefore, is not expected to be for some time so cheap in the United States that it can be imported here at prices below those which the Canadian market of itself determines. The duty of 1½c. per lb. and 35 per cent. ad valorem, will be likely along with the freight charges, to be a barrier to importation until the fruit season is on, when some action by the Canadian Government will probably have been taken. Refined has long been as low in England as the present changes will make it in the United States, yet we do not import it. No doubt there is a tendency towards higher prices in the change now made. The greater consumption will increase the price of raw, and that increase will make the prices of Canadian refined so much the higher. Prices are unchanged now, being 7 to 7½c. for granulated, and 5¾c. upward for yellow.

The Halifax Sugar Refinery is again in the market. They began offering the "Woodside" brand sugars here on Monday, through their Messrs. F. W. Hudson & Co.

#### SYRUPS AND MOLASSES.

The trade in molasses and syrups has improved, the demand for the latter being strengthened by the high prices and scarcity of fruits in the various forms. New Orleans molasses sells at 48 to 65c., the price having thus fallen as a consequence of the change in the mode of levying duty, the New Orleans molasses having heretofore paid the duty levied on syrups.

#### TEAS.

All stock held here is in a firm position, and the demand is still good. English mail advices say that the black tea market has receded from its recent high position, but that cannot at once ameliorate the situation here which for the time must be ruled by the stock on hand. The local trade in Indians and Ceylons is quite brisk. From London we hear the auctions were rather heavier than last week and comprised a number of "last of the season" invoices. Very little change in values has occurred. Competition



JAMES LUMBERS.

## BOYCOTTED.

Although the wholesale merchants are making an effort to boycott me I continue to quote:

**EXTRA GRANULATED SUGAR 6.95 per lb.,**

For one or more barrels. This is 17½ cents per 100 pounds

## Less than the Combination

My Discounts on Sugars, Syrups and Canned Goods are 1½ per cent.

I carry a full line

**Teas,  
Sugars,  
Tobaccos,  
Canned Goods,  
and all  
General Groceries**

**My Gunpowder,  
Hyson and Japan Teas**

at 22 cents per pound are giving entire satisfaction.

**RED HERRINGS  
or DIGBY CHICKENS.**

Which I am offering at 13c. per box. There are about 45 herrings in a box.

## JAMES LUMBERS

Wholesale Grocer,

67 Front St. East,

TORONTO, ONT.

# DAVIDSON & HAY

Wholesale Grocers,  
36 Yonge Street,  
TORONTO, ONT.

## IN STORE

Full lines of the best brands of British Columbia Salmon including "Lynx" and "Clover Leaf." Also the celebrated "Clover Leaf" Lobsters. If not already handling these goods send trial order.

## Sloan & Crowther

WHOLESALE GROCERS,  
TORONTO.

## New

# Brazil Nuts.

## H. P. ECKARDT AND CO

Wholesale Grocers,  
3 FRONT ST. EAST, TORONTO.

## Thos. KINNEAR & Co

Wholesale Grocers and Importers of  
TEAS,  
SUGARS,  
COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

## WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,  
TORONTO, ONT.

SUGARS, COFFEES AND TEAS,  
SPECIALTIES.

## EDWARD

ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of  
TEAS,  
SUGARS,  
COFFEES,

Tobaccos, Wines and Spirits  
95 & 97 Dundas St., London, Ont.

## BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

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## SMITH & KEIGHLEY

WHOLESALE GROCERS

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Mediterranean Fruits.

FINEST SELECTIONS IN THE MARKET

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China, Japan, Indian and Ceylon

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## STEEL, HAYTER & CO

IMPORTERS OF

## INDIAN TEAS

Direct from their estates in Assam.

Assams, Kangras, Darjeelings and Indian  
Oolongs in stock.

PROPRIETORS OF THE WELL-KNOWN

"MONSOON" BRAND.

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.

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Telephone 2354.

## J. W. Lang & Co.

Wholesale Grocers,  
TORONTO.

CLARK  
ARMOUR  
FAIRBANK  
LIBBY

Canned and Potted Meats.

These goods usually advance  
at this season.

ORDER IN TIME.

33 Front St. East.

## PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

IMPORTERS.

Offer full stock of

TEAS,  
COFFEES,  
SUGARS,  
and General Groceries.

A few choice MALAGA RAISINS re-  
maining, also CHOICEST and FINE FIGS  
in Boxes.

Just arrived: Prime Sicily Filberts

J. F. EBY.

HUGH BLAIN

## CANNED GOODS

OF EVERY DESCRIPTION.

Meat, Fish,  
Game, Fruits,  
Vegetables.

## EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND  
SCOTT STS.

TORONTO.



Everyone

is pleased with

Surprise Soap.

ARE YOU?

The St. Croix Soap Mfg. Co.,  
ST. STEPHEN, N.B.

MARKETS—Continued.

continued brisk and has perhaps been more general. Ceylons are slightly easier. Comparative prices of Indian tea in London:

	1891.	1890.
Dust (fair).....	7 d.	5 1/4 d.
Fannings (reddish).....	7 3/4 d.	5 1/2 d.
Broken tea (brownish strong).....	9 1/2 d.	7 d.
Pekoe Soug. (useful liquor).....	10 1/4 d.	8 d.
Pekoe (useful, some tip).....	11 d.	9 1/4 d.
Pekoe Soug. (inferior liquor).....	9 1/2 d.	6 1/2 d.
Pekoe (inferior).....	10 1/4 d.	7 1/2 d.

PETROLEUM.

The price of all grades of refined has been steady at last week's quotations, and business has been fairly good.

The Petrolia Advertiser says:—Crude oil is fast making its way towards \$1.50, which we predicted it would reach as soon as the country recovered its regular business basis. At above price, \$1.38, crude is firm, with few sales. Producers have not to hunt buyers for their commodity, but on the contrary, act very chary in accepting offers, particularly for either future sales or of any large amounts.

Refined remains the same as last week, viz.: 12 cents f.o.b 60 days or two per cent. off for cash.

DRUGS AND CHEMICALS.

The week's business has been an average one. No special conditions have been at work, and prices are unchanged.

BUTTER AND CHEESE.

The situation has been relieved somewhat by more liberal receipts of medium stock. More is wanted, while there is still almost a bare market in stocks of fine butter. This will bring good prices. The stock of low grade is also waning, as nearly all the commission dealers have got their old butter disposed of. There may be supplies still in the country, but it seems doubtful, as the present prices might be supposed likely to bring them upon the market. The prices are: Choice dairy tubs, 20 to 21c.; medium tubs, 15 to 16c.; low grades, 5 to 11c.; pound rolls, 22 to 25c.; large rolls, clocks and pails, 17 to 22c.

Cheese is scarce and firmer at 11 to 12c.

COUNTRY PRODUCE.

APPLES—Are in reduced demand, the deteriorated quality of the lower grade stock and the high prices of the finest stock both tending to check trade. Prices are from \$3 to \$6.

BEANS—Are \$1.30 to \$1.55 and dull.

DRIED APPLES—Are 8 to 8 1/2c., and in fairly good request. They appear to be plentiful here.

EVAPORATED APPLES—Are not specially active, and quote from 12 1/2 to 14c.

EGGS—The market has not a sure basis for any length of time, and dealers consequently buy warily. Lower prices are looked for soon. They now quote 19 to 20c. The supply is improving.

HAY—Is \$7 to \$8.50 for timothy, and \$6 to \$7.50 for mixed. There is an abundant supply.

HIDES—Are unchanged at 5 to 5 1/2c for green.

HONEY—Is dull at last week's quotations, running from 8 to 9 1/2c. for clear, and 14 to 16c. for combs.

HOPS—Good 1890 stock brings 35 to 38c. readily. There is no special spasm in the rate of demand but trade is good.

OATS—Are firm at 57 to 58c.

ONIONS—Are higher, whites being \$3 to \$3.25 and reds \$3.50 to \$3.75. They are very scarce and the demand is strong.

POTATOES—Are not offering as freely as they were, while the demand is improving. Cars would bring 90c. here, and United States buyers are offering equal to that at outside points. Out of store lots are \$1.05 to \$1.10.

SEEDS—The prices are somewhat modified at both ends of the scale. Alsike runs at \$7.50 to \$8.50; red clover at \$4.50 to \$5; and timothy \$1.10 to \$1.55 per bushel. The trade is still good.

SKINS—Are now at about their best. They bring \$1 to \$1.45 for good sheep.

STRAW—Is in light demand at \$6.50.

TALLOW—Is steady at 2c. for rough and 5 1/2 to 6c. for refined.

WOOL—Is still very quiet at 19 1/2 to 20c. FISH.

The fish market has reached the close of its maximum activity at about the right time. In fact the demand for fresh fish outlived the supply of popular stock about a week. Both are now in a low state. Hardly anybody wants any fresh fish, and hardly any fresh fish can be got. This is a desirable ending of the Lenten season, as if stock were left on hand the weather would be unfavorable to its remaining frozen, and fish are better in the lake than in stock in such circumstances. Prices are nominal in most cases at last week's quotations. The prices of dried and smoked fish are likewise unchanged, and the demand is practically over for the time being.

GREEN FRUIT.

A very good week's trade is reported by the importers. Oranges are going out freely at the following prices: Floridas \$4 to \$4.50, Valencias at \$5 to \$6, California navels at \$5 to \$5.50, Riverside seedlings at \$3.75 to \$4. Lemons are unchanged at \$4 to \$4.50, but it is expected that they will be at the \$7 point before the end of the next fortnight, as they are very firm and advanced outside. Red bananas, which are very poor this season, are \$1.50, and yellows are \$1.75 to \$2 for seconds and \$2.50 for firsts. Pine apples are very scarce at \$2.50 to \$4.50.

The local trade in California oranges is so great that Messrs. Cleghorn & Son dispose of a car load every week. They are near the end of their fifth car now.

PROVISIONS.

There is a better feeling in the market for products strong reports from Chicago having an assuring effect upon dealers here. The number of dressed hogs received was small. The market for products here is moderately good and prices are better than they were a week ago.

BACON—Long clear is firm at 7 3/4 to 8c., bellies at 10 1/2 to 11c.; backs are 10 to 10 1/2c. and rolls are 9 to 9 1/2c.

DRESSED HOGS—Run from \$5 to \$5.75.

HAMS—Are 11 to 11 1/2c.

LARD—Is 9c. to 9 1/2c. for Canadian.

MESS PORK—Is \$14.50 for U. S. heavy, \$15 for Canadian, and \$16.50 for short cut.

SALT.

There is a little more sprightliness in the demand than has been experienced in the late spell so far. The spring trade is evidently opening well.

DRY GOODS.

The trade done this week did not continue so good as it opened. The fine weather at the close of last week and the beginning of this had evidently a strongly animating effect. The last few days have been generally quieter. Trade is still behind the expectations of the majority of the wholesalers.

RAW FURS.

Raw furs are quiet. They still quote as follows:—Beaver, per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12;

WE ARE BUYING

Dried Apples.

SEND SAMPLES AND QUOTATIONS

ESTABLISHED 1888.

STANWAY & BAYLEY.  
BROKERS

AND GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES AND QUOTATIONS.

THE  
ST. LAWRENCE SUGAR REFINING CO'S  
Granulated  
and Yellows  
ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

**OUR GRANULATED.**

A. H. BADGEROW.

ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar  
Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibitio..

A. HAAZ.

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**A. HAAZ & CO.,**

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider  
VINEGARS.

74 Bagot Street, Kingston, Ont.

**TO GROCERS.**

**SIMCOE CANNING CO'S**

Goods are warranted first-class.

**PUSH THEM.**

Order through your wholesale  
House.

**ADAMS & SONS'**

**TUTTI-FRUTTI**

**CHEWING GUM.**

The fastest seller the trade handles to-day.

Other Staple Brands :

Bo-Kay, Sappota, Magic-Trick, etc., etc. See  
our price list page 21.  
Send to Adams & Sons, 23 Church St., Toronto,  
Ont., for beautiful advertising matter.

**Northumberland Paper and Egg Case Co.**

Sole Manufacturers of Machine Made Egg Case  
Fillers. (Straw Board.)

REINDEER



BRAND.

**CONDENSED MILK**

Pure, rich, full weight. For many purposes superior to ordinary natural milk.

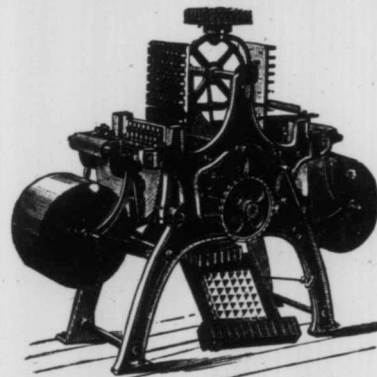
**CONDENSED COFFEE**

A valuable article, combining pure Coffees, Milk and Sugar. Prepared for use in a few  
seconds by simply adding boiling water. Makes an excellent cup of Coffee.

These are decidedly reliable and satisfactory goods to handle.

**Truro Condensed Milk and Canning Co., Ltd.,**

Truro, Nova Scotia.



We also make a first-class Wooden Case, and can  
therefore supply a complete Egg Case at the low-  
est possible price. For prices and other infor-  
mation, address the Mills, CAMPBELLFORD, ONT

## MARKETS—Continued.

fisher \$3.50 to \$5; fox, red, 81 to \$1.50; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.50; Muskrat, fall, 12c.; spring rat, 25c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.75.

# MONTREAL

## MONTREAL MARKETS.

MONTREAL, April 2, 1891.  
GROCERIES.

Although we cannot say that there has been any material change since our last letter, indications are visible that trade is commencing to open up. Jobbers are certainly doing more business than a week ago in the way of general groceries, and although this movement cannot be said to be considerable, it is a sign that consumers are wanting goods, and its influence will be felt by the large wholesalers shortly, for generally speaking, stocks are light and any extended movement will soon tell on them. The prominent features of the week in point of firmness and activity have been tea, coffee, and currants. Some good sized parcels of the latter were moved during the week at full figures, and although we have no advance to cite, it is unlikely that any fresh stock could be laid down here. Coffees occupy an exceptionally strong position and there are little of them here of any sort, while Japan tea worth from 16 to 22c. are in brisk demand, and some good round lots have been moved since our last. It is noticeable, however, in connection with the natural movement as indicating the cautious spirit which actuates buyers that they are only taking what they positively want, as for instance in the case of currants, which are quite likely to go higher, yet buyers cannot be induced to go in.

## FRUIT.

The week has not shown any change of a pronounced nature except it be in connection with currants. As noted previously they have been very firm both in New York and abroad, and although we cannot quote any advance here on the 5¼ to 6c. range it would cost pretty near the outside figure to lay them down either from primary markets or New York. Business in them so far has not been particularly noticeable, but jobbers have been taking a few lots at the range mentioned, which has constituted the only stir there is to note on an otherwise dull fruit market. Stocks here are not heavy, and although there is some afloat for here it is not considerable, so that prices may be expected to rule firm. Valencia raisins have presented no noteworthy feature and business in them remains quiet, a condition which seems to be natural at all outside markets also. A letter from London from a leading firm there states that there has been positively nothing doing, and that even if prices had been shaded materially it is doubtful if it would have induced business. Spot prices here run from 5¼ to 6¼c. according to quality. Advices from London of a week ago quote off stock there at 17s. and selected at 20 to 21s.

Green fruit has been fairly active in a jobbing way and some considerable business has been done in oranges and lemons, a good turnover of the New York purchases that we noted previously occurring. Valencia oranges have been moving well at \$5.25 to \$6.00 per case while some Messinas

Butter, Eggs, Potatoes,  
Onions, Cheese, Oats,  
Apples, Hay, Straw,  
Hogs, Poultry, Fish,  
Evaporated and Canned  
Goods wanted at once

BEST BRANDS OF

Bakers' and Family Flour

ALSO WANTED.

We handle all lines of FARM AND  
ORCHARD PRODUCE as well as  
DAIRY.

Write for Quotations for this market or  
Britain to

**IMPERIAL PRODUCE CO'Y.,**  
OF TORONTO, LTD.,  
69 Front Street East, Toronto.

have been selling at \$3.00 to \$3.50 per box. Lemons are steady and unchanged with a good business at \$2.50 to \$4.00. No definite advices are yet to hand concerning the cargoes direct from the Mediterranean beyond the fact that five vessels will bring out consignments. The Gerona for Reford & Co. is already on the way and the Charrington has left Messina and is now at Palermo.

## SUGAR, SYRUPS AND MOLASSES.

Jobbers have been doing more in refined sugars, as stocks are so low in the country that buyers could not hold off any longer, still the movement has not assumed generous proportions, but is rather of a hand to mouth nature, and will remain so for a few weeks yet. Yellows rule slightly easier at 5¼ to 5½c., but granulated is extremely firm at 6¾ per lb. at the refineries.

There is a fair demand for syrups which results in a fair movement in a small way, but no large lots are changing hands. Prices are unchanged at 3½ to 4c.

Since our last there has been quite a deal in molasses whereby a local speculator, on Thursday last, secured control of a large block of stock, some 1,000 bbls., and is holding it for full figures. The movement into consumers hands, however, continues small, and if prices are maintained in Barbadoes he may make a good thing of it. If they weaken, however, it will be different. The jobbing price here, at present, remains at 34c.

## TEA AND COFFEE.

The tea market fully maintains its strong position, and teas worth 16 to 22½c. per pound have been subject to considerable demand, and some 1600 to 2000 half chests of Japans in the aggregate have been moved since the time of our last writing.

Coffees of all kinds occupy an exceptionally strong position, Rios being pretty well cleared up, while Mocha, Jamaica and Java

are in exceptionally small compass and firmly held, while advices from elsewhere point to the market being fully maintained.

## RICE.

There is a small business doing in this article, while prices are fully maintained under very strong advices from primary markets. We quote: Japans, \$4.25 to \$4.50; Standard, \$3.90, and off grades, \$3.50 in car lots.

## CANNED GOODS.

With the advance of the season, the outlook for this market is improving somewhat, but as yet we have little actual change to note, but holders of all lines have strong convictions that they have good property. The demand for peas and corn is very good and stocks are somewhat reduced, while there is a good enquiry for tomatoes. Prices all round are unchanged.

## FISH.

Trade in fish in a strictly wholesale way is now practically over, whatever movement there is being restricted to a small jobbing movement out of second hands. There is little or no stock in first hands except Labrador salmon and sea trout, cod, etc., and other leading lines being all cleaned up. Prices on salmon and sea trout remain unchanged.

## PROVISIONS.

There is little change in the provision market one way or the other. Some movement in 100 barrel lots of Canada short cut is noted at \$15, but it is doubtful of any more could be moved on this basis as holders are very firm. Spot quotations on Western pork are low, but there is no change yet, for holders do not think that the demand justifies it. Lard is firm and some holders are asking 7¼ to 8c., but other are selling at 7¼c. We quote as follows: Canadian short cut, per bbl \$15.50 to \$16.50; mess pork, western, per bbl \$15.50 to \$16.50; short cut, western, per bbl \$16.00 to \$16.75; hams, city cured, per lb 10¼ to 11½c.; hams, canvassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 8½ to 9c.; bacon, per pound, 9 to 10¼c.; lard, com., refined, per lb, 7¼ to 7½c.

## EGGS.

The demand for eggs is duller and prices have fallen of slightly in consequence. Business now is on the bases of 21c. which may be considered an extreme figure.

## MAPLE SUGAR AND SYRUP.

Receipts of maple sugar and syrups are commencing to come in freely and the quality is excellent. Prices for syrups are 75 to 80c. for ordinary sized tins and 90c. for large. Sugar moves at 10c.

## BUTTER.

The butter market is all cleaned up on finest, and there is no creamery to be had, except at extreme figures, some long are being reported, while fine dairy is almost as high. In fact some fresh made stock, which is commencing to arrive, in a small way, from the Eastern Townships, is quickly snapped up at 25 to 26c., a very high figure. This scarcity of finest, makes a call for grades under it, and dairy running from 16 to 17c. is in good demand. The supply of these under goods has been sensibly depleted recently, and with no finest here all the early fresh stock arriving will be wanted for table purposes, so that the home demand for cheaper butter may be expected to account for the bulk of the supply of medium and under grades now on hand. We quote new made Townships dairy 25 to 26c.; fine old dairy 21 to 22c.; good Western dairy 15 to 17c., and old butter 6 to 8c.

## CHEESE.

The cheese market is now over until the new make commences to come in, and it has been a remarkably satisfactory one through-



**MONTREAL MARKETS.—Continued.**

out with a good natural range of prices all along. This may be attributed to the absence of speculation, and dealers who were content with a regular legitimate trade have no complaint to make, while those who grumble because they did not make a deal would grumble anyhow. There is no stock here at all except a few lots, which are held for extreme figures.

**FLOUR AND GRAIN.**

The flour market has been moving along quietly on a steady basis, with a good fair business doing at quotations. The stock in store is 1688 barrels less than a week ago, and 2709 barrels less than at the corresponding date last year. Patent spring \$0.00 to \$5.80 patent winter, \$5.35 to \$5.50; straight

**WE WISH**  
TO REPRESENT  
**AN A.1. MILLING HOUSE**  
— IN —  
**Flour, Oatmeal, &c.**

Have good connection, can give good references, and know that business will result. Address,

**JOHN PETERS & Co.,**  
14 Halifax, N.S.

**N. WENGER & BROS.,**  
AYTON, ONT.  
Manufacturers of  
**Winter Wheat Flour**

KLEBER and EDELIVEIS } Patents.  
MAY BLOSSOM—(straight roller).  
MINERVA—(extra).  
Write for Samples and Prices,  
**N. Wenger & Bros.,**  
AYTON, ONT.

**OUR NATIONAL FOODS.**

NAME OF FOOD.	SPECIAL USES OF FOOD.	Quantity in Package.	Quantity in Case.
Desiccated Wheat.....	For dyspepsia, etc.....	4 lbs	1 dozen
Desiccated Rolled Oats.....	Porridge, easily digested.....	4 lbs	1 dozen
Snow Flake and Barley.....	Porridge, pudding, etc.....	3 lbs	1 dozen
Desiccated Rolled Wheat.....	Porridge, etc.....	3 lbs	1 dozen
Buckwheat Flour, S. R.....	Griddle Cakes, etc.....	4 lbs	1 dozen
Prepared Pea Flour.....	Soup, brose, etc.....	2 1/2 lbs	1 dozen
Baravena Milk Food.....	For infants.....	1 lb	1 dozen
Patent Prepared Barley.....	Invalids, children and any one.....	1 lb	1 dozen
Patent Prepared Groats.....	Children, light suppers, etc.....	1 lb	1 dozen
Barley Meal.....	For scones, porridge, etc.....	4 lbs	1 dozen
Rye Meal.....	For liver and kidney troubles.....	4 lbs	1 dozen
Farinose or Germ Meal.....	For porridge, etc.....	6 lbs	1 dozen
White Corn Grits.....	For porridge and corn cakes.....	4 lbs	1 dozen
Wheat Grits.....	Porridge, etc.....	4 lbs	1 dozen
Gluten Flour.....	For diabetes and indigestion.....	4 lbs	1 dozen
Breakfast Hominy.....	For puddings, etc.....	4 lbs	1 dozen
Fruментy.....	For puddings, soups.....	2 lbs	1 dozen
Pearl Barley (XX).....	Soups, etc.....	2 lbs	1 dozen
Farina, very choice.....	Puddings, etc.....	1 1/2 lbs	1 dozen

Ask your grocer for them. The trade supplied by  
**THE IRELAND NATIONAL FOOD CO. (LIMITED) TORONTO**

Buy direct from the Mills.

**MANITOBA**  
**FLOUR.**  
All Grades from Choice  
Hard Wheat.

Correspondence from Cash Buyers Solicited.

**LEITCH BROS.,**  
FLOUR MILLS. - OAK LAKE, MAN.

**MELDRUM & DAVIDSON,**  
MERCHANT MILLERS,  
PETERBORO',  
MANUFACTURERS OF  
Choice Winter Wheat and Manitoba  
**FLOURS**  
Mikado, White Lilly,  
Delight, Manitoba.

Feed of all kinds and Mixed Cars a Specialty. It will pay you to give trial order.

HALIFAX AGENT. J. P. Cox.

**CAR LOTS or BROKEN LOTS**  
—OF—  
Flour, Meal, Buckwheat Flour, Cornmeal,  
Rye Flour, or anything in the Flour, Feed or Grain line furnished on shortest notice at lowest prices.  
**J. & R. ROBSON,**  
Millers and Grain Dealers, Brantford, Ont.

**SEAFORTH OATMEAL MILLS**  
Manufacturer of and Dealer in  
Rolled, Granulated & Standard Oatmeals,  
Split Peas, Pot Barley, Cornmeal, and General Produce. Eggs a specialty.  
**D. D. WILSON,**  
SEAFORTH, ONT.

**Canadian White Enamel Sign Co.,**  
Sole Agents for Caesar Bros.  
**The Most Durable Sign Letter.**  
4 Adelaide St. W., Toronto.  
A responsible agent wanted in every town and city.

**WALKER, HARPER & COMPANY**  
OXFORD MILLS.

"FLOUR" Manufactured by Improved Roller System.  
**BRANDS:**  
Golden Star. Golden Sheaf.  
Oxford. Ontario Queen.  
Regal. Jubilee.

Manufacturers of  
STANDARD AND GRANULATED OATMEAL.  
ROLLED OATS. ROLLED OATMEAL.

DEALERS IN  
Grain, Seeds, Bran, Shorts, Beans, Middlings, Chop Feed, Pot Barley, Split Peas, Cornmeal.

ADDRESS:  
**NORWICH, ONT.**  
Mixed cars a specialty.

**HODD & CULLEN**  
Roller Millers.

**FLOUR**  
Manufactured "Hungarian" System.  
Our brands are  
Classic,  
Anchor,  
White Frost,  
Challenge,  
Diadem,  
Strong Bakers.

Heavy dealers in  
Oats, Oatmeal, Beans,  
Peas. Middlings, Bran.  
Quotations by wire.  
Address, **STRATFORD, ONT.**

**EMBRO**  
**OATMEAL**  
**MILLS.**  
D. R. ROSS, - EMBRO, ONT.

A CHOICE QUALITY OF  
Roller, Standard and Granulated  
**Oatmeal**  
IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

## MONTREAL Markets Continued.

roller, \$4.90 to \$5.00; extra, \$4.40 to \$4.60; superfine, \$4.00 to \$4.25; fine, \$3.75 to \$4.00; city strong bakers', \$5.00 to \$5.50; strong bakers', \$5.25 to \$5.50.

The grain market remains quiet as far as local business is concerned but the line is distinctly firm in sympathy with outside markets. Advices from Manitoba to the trade here state that the roads are breaking up and the receipts falling off at interior points and that they will be practically net in the course of a day or so and will remain so until after seeding. The stocks in store, compared with those of a week ago, show an increase of 11,593 bushels of wheat, 759 bushels of peas, 8,540 bushels of oats, 6,589 bushels of barley, and a decrease of 645 bushels of corn. Compared with the same date last year there is an increase of 25,037 bushels of wheat, 130,987 bushels of oats and a decrease of 65,828 bushels of corn, 277,006 bushels of peas, 26,340 bushels of barley and 21,215 bushels of rye. We quote; No. 2 hard Manitoba, at \$1.12 to \$1.14; No. 3 do., \$1.01 to \$1.03; No. 2 Northern, \$1.03 to \$1.05; feed do., 69c. to 70c.; peas 85c. per 66 pounds in store; 92c. afloat May Manitoba oats, 56c. Upper Canada do., 58c. to 60c. per 34 pounds; corn, 80c. duty paid; feed barley, 58 to 59c; good malting do., 60c. to 65c; rye 70c. to 75c.

## ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., March 30, 1891.  
GROCERIES.

The trade movement has been moderately active during the past week. Payments have been fairly well provided for. Easter has had the effect of increasing the demand to a more than ordinary one. Prices have changed considerably in eggs and several seasonable groceries. Flour continues firm, in accord with oatmeal, cornmeal, oats and corn. In provisions, pork is steady, beef higher, smoked meat and lard firm. Imports and exports are about an average, with dealers hopeful for the season's trade.

## CANNED GOODS.

The market is pretty well supplied with most of the canned vegetables, except tomatoes, which are a little scarce. The price is higher than it has been for two or three years and considerable inquiry is being made by the grocers. Lobsters are very high and scarce, \$2.10 to \$2.20 per dozen is the price quoted. Oysters are also almost above their value for a profitable trade. Canned meats have advanced in value, and other goods are steady with fair supply.

## SUGAR AND MOLASSES.

These have not changed any in prices since last quotations. A small quantity of new molasses has arrived. Quotations are firm at higher prices those that of last year.

## TEAS.

The reports of a short tea crop have caused a small advance in prices, but not so much as was expected. Supplies are coming in quite freely, and the demand is considered satisfactory in a jobbing way.

## PRODUCE.

POTATOES—The exports this week have been from 700 to 900 barrels, and prices are steady at \$1.75 to \$2 per barrel for general varieties, with an advance of 25c. per barrel on fancy stock. Supplies are coming in slowly, and business is confined mostly to a small jobbing demand.

## BARM YEAST

Put up in assorted boxes, containing 1 1-2 doz. 10c. pkgs and 3 doz. 5c. pkgs. Price \$2 per box.

TRY IT ONCE AND YOU WILL USE NO OTHER.

All reports are favorable Read our weekly testimonials.

TORONTO, 8th October, 1890.

THE BARM YEAST MFG CO.,  
35 Wellington Street E., TORONTO.

GENTS,—Have used your "Barm" Yeast, and found it to be better than any I have ever used before.

12 Isabella Street.

I am yours truly,

B. MACMILLAN.

HAMILTON, 7th November, 1890.

THE BARM YEAST CO., TORONTO.

GENTLEMEN,—Having received a sample package of your Yeast, I tried it and found it to be the best I ever used. I then bought a package of your Yeast from my grocer, and now I intend to use it constantly.

Yours truly,

19 Simcoe Street West.

MRS. KIRKPATRICK.

TURNIPS—Are bringing from 80 to 85c. per barrel from the coasting packets, with sales quiet.

EGGS—Are quoted at 18 to 20c., with considerable inquiry. The advance was as marked as the decline a few weeks ago.

APPLES—Are scarce, and good stock is quoted for No. 1 Baldwins \$4 to \$4.25, No. 2 do. \$3 to \$3.50, Nonpareil No. 1 \$4.25 to \$4.50, and No. 2 \$3.50 to \$3.75 per barrel.

ONIONS—A moderate demand for onions at \$4.75 to \$5 per barrel is the jobbers' reply to enquiries about the markets.

BEANS—Are quoted at \$1.80 to \$1.90 per bushel for handpicked, and medium \$1.70 to \$1.75. Sales are generally for small lots.

FLOUR AND MEAL.—Flour is firm and quotations are about as last week. The demand is better. Oatmeal and corn meal are both firm, and are considered good stock for a month or two yet.

PROVISIONS.—Pork is firm and steady at the advance. Beef is higher, and is now quoted at \$14 to \$14.25 per barrel, with the season just opening. Lard is about ¼c. per lb. higher than last reported.

SEEDS.—Timothy is \$1.85 to \$1.90 per bushel. Clover seed 8¼ to 9c. per lb. Trade is improving in these lines, as the season advances.

For uniform excellence in quality, The Horseshoe Brand of canned salmon has no equal.

5-9-14

GOLD MEDAL, PARIS, 1878.



**W. BAKER & Co.'s**  
**Breakfast**  
**Cocoa**

from which the excess of oil has been removed,

*Is Absolutely Pure  
and it is Soluble.*

**No Chemicals**

are used in its preparation. It has more than three times the strength of Cocoa mixed with Starch,

Arrowroot or Sugar, and is therefore far more economical, costing less than one cent a cup. It is delicious, nourishing, strengthening, EASILY DIGESTED, and admirably adapted for invalids as well as for persons in health.

Sold by Grocers everywhere.

**W. BAKER & CO., DORCHESTER, MASS.**



## The Cashier

Is the cheapest and best Cash Register ever offered for Storekeepers' use. Price, \$45.00. It gives about the same results as the high-priced machines, detects dishonesty and carelessness, and is adapted to any business. Send for Circular or call and examine at 24 Front St. West, Toronto.

**GEO. F. BOSTWICK.**

**JAMES E. BAILLIE,  
PORK PACKER,  
TORONTO.**

Long Clear Bacon, Mess Pork, Short Cut Pork, Breakfast Bacon, Backs, Spiced Rolls, Pure Lard, Sugar Cured Hams, White Beans, Dried and Evaporated Apples, at close prices. Write for quotations.

GEO. C. THOMPSON. CHAS R. KING.  
**THOMPSON & KING,**  
Consignees, Brokers, General Commission and Mercantile Agents,  
51 Wharf Street, cor. Fort, Victoria, B.C.  
Storage. Correspondence Solicited.

**T. W. CLARK & CO.,**  
General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

**VANCOUVER, B.C.**

References: Bank of British Columbia.

**WILLIAM RYAN,**  
Produce and Commission Merchant,  
72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—  
Labrador Herring, barrels and halves. Lake Superior Whitefish and Salmon Trout. Lake Herring.  
New Cured Hams and Bacon.  
Pure Canadian Lard.  
Mess and Short Cut Pork.

Write for Prices.



All kinds of produce handled. Consignments solicited. Carriers supplied.

**J. CLEHORN & SON,**  
Wholesale Fruits, Fish and Oysters  
94 YONGE ST., TORONTO.

**ORANGES.**

Our First Car RIVERSIDE SEED-LINGS and WASHINGTON NAVELS now due; two cars FLORIDA ORANGES just arrived. Mostly saleable sizes. Lowest market price.

**J.F. YOUNG & CO.,**  
PRODUCE AND COMMISSION MERCHANTS  
74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission. Prompt Sales and Quick Returns.  
We Furnish Egg Cases. Try Us.

**R. C. MURDOCH AND CO.,**  
Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto  
TELEPHONE 806.

**WM. DAVIES & Co.,**  
TORONTO.  
PACKERS AND CURERS.

Choicest Smoked Hams and Breakfast Bacon.  
Bbl. Pork, Long Clear, and Pure Lard  
AT REDUCED PRICES.

Hams, Breakfast and Roll Bacon,  
New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,  
Toronto, Ontario.

**H. W. NORTHRUP & Co.**

Commission Merchants,  
South Wharf, - Saint John, N. B.

Dealers in  
Provisions, Groceries, Fish, Teas  
Dulse, Fruit, Spices, etc.

—AGENTS FOR—  
Canned Finnen Haddies,  
and Bread-Makers Yeast Cakes.

**LEONARD H. DOBBIN,**  
Commission Agent.

AGENT FOR  
Bryant and May's Safety and other matches.  
Write for Prices.

Fraser Building St. Sacramento St.,  
MONTREAL, P.Q.

**JNO. A. MOIR,**  
GENERAL AGENT.  
Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.  
Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

**LAURENCE GIBB**  
Provision Merchant,  
83 COLBORNE STREET, TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.  
Good Prices paid for Good Dairy Butter.

**JAS. DICKSON & Co.,**  
26 WEST MARKET STREET,  
Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

**Reesor & Rogers,**  
Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Established 1874.

**W. H. SMITH,**  
Wholesale Produce  
Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference

**McLAREN'S**



Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers Make a Point of Keeping it always in Stock.

Grocers make money by selling

## EMPIRE BAKING POWDER

PURE, STRONG, and CHEAP.

ELLIS & KEIGHLEY,  
Toronto, Manufacturers.

## W. BOULTER & SONS, Picton, Ont.

PACKERS OF THE CELEBRATED

LION



BRAND

### Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

## Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

**TORONTO ENGRAVING CO.**  
55 KING STREET W. ENTRANCE ON BAY ST.  
CUTS FOR ALL ILLUSTRATIVE PURPOSES.  
FINEST CLASS WORK AT MODERATE PRICES.  
OUR PROCESSES:  
WOOD ENGRAVING  
PHOTO ENGRAVING  
ZINC ENGRAVING  
HALF TONE  
WAX ENGRAVING  
DESIGNING.  
F. BRIGDEN MGR.

## Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

### HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXOELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

:: TORONTO

## The Manufacturers' Life Insurance Company

—AND THE—

### MANUFACTURERS' ACCIDENT INSURANCE COMPANY.

HEAD OFFICE: Traders' Bank Building, Yonge St., Toronto.  
Capital, \$2,000,000 and \$1,000,000 respectively.

PRESIDENT: ---Rt. Hon. Sir John A. Macdonald, G.C.B., P.C.

VICE-PRESIDENTS: {GEO. GOODERHAM, President Bank of Toronto.  
WM. BELL, Organ Manufacturer, Guelph.  
S. F. MCKINNON, Wholesale Milliner.

These Companies having two separate and distinct charters, Stock Capital, Government Deposits, etc., can issue a combination of Life and Accident Insurance, never before presented to the insuring public, and which can be issued by no other company in this or any other country unless so constituted. To professional men and all others who are likely to incur serious pecuniary inconvenience when laid aside by any casualty, such policies are calculated to prove a great boon. They afford more complete protection than life policies alone, at a very small additional cost, and may be applied to all plans of life insurance.

JOHN. F. ELLIS, Managing Director.

## "THE GENUINE CHIMNEY"

A FULL LEAD

### Glass Chimney.

NICELY WRAPPED AND LABELLED

Write for Prices.

## GOWANS, KENT & CO.,

Crockery, Glass and Lamp Goods Dealers,

Toronto and Winnipeg.



Cannot be Beaten

for Design  
or Workmanship.

Done up in  
One-Half Gross Cases.

## McBRIDE, HARRIS & Co., Montreal, P.Q.

ARE OFFERING THIS WEEK

Messina, Valencia and Florida Oranges. Fine Bitter Oranges and Fancy Lemons. Fresh Cocoanuts. New Prunes, Fancy Figs and Fancy Apples. Canned, Evaporated, Dried and Green Apples. New Maple Sugar and Syrup. Quality guaranteed.

Bargains in Nuts. Let us hear from you.



FOR THE  
 Children's Lunch  
 make Sandwiches with  
**Johnston's Fluid Beef**  
 Spread on thin slices of  
 Bread and Butter.  
 —  
 Delicious, Economical,  
 Nutritious.

**W. G. A. LAMBE & CO.,**  
 Late WILLIAMSON & LAMBE.  
**STORAGE**  
 54 & 56 Wellington St. E., Toronto

**SAPOLIO** Is a solid handsome cake of  
**SCOURING SOAP** Which has no equal for all clean-  
 ing purposes except the laundry. It will clean  
 paint, make oil cloths bright and give the floors,  
 tables and shelves a new appearance. It will take  
 the grease off the dishes, and off the pots and pans.  
 It scours the knives, the wash basin, bath tub,  
 even the greasy kitchen sink. It brightens all  
 metals except silver or gold. If you have not sold  
 it yet, send your order at once to

EMIL POLIWKA & Co.  
 36 Front st., East, Toronto, Ont.  
 Dominion Agents.

**TULLOCH & CO.,**

Manufacturers' Agents  
 and  
 Export Merchants,  
 85 Gracechurch St., London, Eng.,  
 Exporters of  
 Naval and Oilmans' Stores, Linseed Oil,  
 Portland Cement, Building Materials,  
 Pig Iron and Metals.

**N.B.**—Correspondence invited from Canadian  
 firms interested in any of the above  
 lines

CONSIGNMENTS OF PRODUCE SOLICITED.  
 eow

**MATCHES**

A  
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1845

THE

1890

**E. B. EDDY**

MANUFACTURING COY'S

ARE THE BEST.

Long Established.

Unsurpassed.

**FULL COUNT**

Made well on Honor. Sell well on Merit.

FACTORIES AT HULL, CANADA

**JAMS**  
 AND  
**JELLIES**  
 SUPERIOR  
 IN  
 QUALITY.

Raspberry, Strawberry, Blackberry, Plum, Grape,  
 and Apricot Jams.

Red Currant, Raspberry and Strawberry  
 Jellies.

Glass, Tin and Wood Packages.

✻ ADMITTED BY ALL ✻

That our Jams and Jellies are superior in quality. We have a  
 full line in all size packages. Can ship in a moment's notice.  
 Goods guaranteed.

**DELHI CANNING CO.,**  
 DELHI, ONT.

**O**UR Mr. Tew, who has just returned from a visit to the English potteries, has brought out with him lines of Porcelain, Opaque, and Printed Wares, etc., entirely new to the Canadian market.

Our Tea, Dinner, and Toilet Wares top the market in both shape and decorations. Our Maple Leaf and Alaska Granite lines command inspection. Please examine our goods before ordering elsewhere.

**R. TEW & CO.,**  
Crockery, Glassware, Fancy Goods, Lamps, etc.  
**10 FRONT ST. East,**  
(Adjoining New Board of Trade Building.)



SALES MADE OR PENDING.

S. D. Ross, grocer, Madoc, Ont., is sold out.

R. Phippen, grocer, Parkhill, Ont., advertises his business for sale.

Mrs. L. Smart, grocer, Elora, Ont., has sold out to Jos. G. Gordon.

The stock of P. Lariviere, general merchant, St. Brigide, Que., is sold.

J. B. Giroux, fruit merchant, Quebec, advertises his stock for sale by tender.

P. Ferguson & Co., general merchants, Minden, Ont., have sold out to Scott & Co.

F. Stafford & Bros., general merchants, Portland, Ont., have sold out to F. S. Harrison.

M. H. Leiningden, general merchant, Hopetown, Ont., has sold out to Geo. Stewart.

The stock in the estate of A. A. Richmond, grocer, Parry Sound, Ont., is sold at 54c. in the dollar.

The stock of G. W. Walker, general merchant, Milford, N. S., is advertised for sale by tender.

The stock in the estate of H. T. Archer, grocer, Havelock, Ont., is advertised for sale by tender.

The Vancouver Co-operative Grocer and Supply Co., Vancouver, B. C., has sold out to Stuart & Burton.

I. G. Baker & Co., general merchants, at Calgary, Fort McLeod, and Lethbridge, N. W. T., have sold out to the Hudson's Bay Co.

PARTNERSHIPS FORMED AND DISSOLVED.

Butler & Co., grocers, Halifax, have dissolved.

Burgess & Wood, grocers, Windsor, N. S., have dissolved.

E. E. Ayer & Co., grocers, Moncton, N. B., have dissolved.

Beaulieu, Lambert & Co., grocers, Levis, Que., have dissolved.

Collins & Dillon, produce and commission merchants, St. John, N. B., have dissolved.

Laurin & Rochon, commission merchants, Montreal, have dissolved.

Fortin & Duke, wholesale dealers in flour, etc., Fraserville, Que., have succeeded Dube & Fils.

#### FIRES.

Thos. Cathcart, grocer, Montreal, is partially burnt out. Insured.

E. A. Blakeney, general merchant, Elgin, N. B., is burnt out. Insured.

Thos. Brown, general merchant, Durham, Ont., is burnt out. Partially insured.

The stock of Depencier Bros., general merchants, Merrickville, Ont., was partially damaged by fire and water. Insured.

#### REMOVALS AND DEATHS.

Jos. W. Lockhart, grocer, Halifax, is dead.

E. D. Claves, produce dealer, Brockville, Ont., is dead.

John Davis, of John Davis & Son, potters, North Toronto, Ont., is dead.

Robt. Morrison, general merchant, Hensall, Ont., is leaving there and going to Sheddan.

P. A. Eagleson, of P. A. Eagleson & Son, wholesale and retail grocers, Ottawa, is dead.

Edward Morgan, general merchant and lumber dealer, New Germany, N. S., is dead.

D. W. Hopper, general merchant, Ellengowan, Ont., is closing up and preparing to leave.

#### DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

H. S. Weeks, grocer, Winnipeg, has assigned.

Begin & Co., grocers, Montreal, have assigned.

D. J. Riviere, grocer, Cornwall, Ont., has assigned.

John McAdams, grocer, Fredericton, N. B., has assigned.

Godfrey Bros., Yarmouth, N. S., have suspended payment.

Antoine Desjardins, grocer, St. Cunegonde, Que., has assigned.

A. McBean, general merchant, Clearwater, Man., has assigned.

The creditors of W. V. Gordon, grocer, Montreal, have met.

Philp & Co., wholesale dealers in fruits, etc., Winnipeg, have assigned.

A. D. Campbell, general merchant, Scottsville, N. S., has assigned.

F. Marleau, general merchant, St. Telesphare, Que., has assigned.

L. Moquin, general merchant, Lake Megantic, Que., has assigned.

Stephen M. Dunn, general merchant, Weldford, N. B., has assigned.

Achille Caron, general merchant, Broughton Station, Que., has assigned.

Reuben Smith, general merchant, Cape Sable Island, N. S., has assigned.

John Houghton, grocer, Stratford, Ont., has assigned to John Shaw, Stratford.

T. H. Crawford, grocer, Toronto, has assigned to R. T. Macdonald, Toronto.

John B. Morris, general merchant, Bridgewater, N. S., is offering to compromise.

Becker Bros., general merchants, Bismark, Ont., have assigned to C. S. Scott, Hamilton.

S. Saunders, lately in the grocery, fruit and fish trade, has assigned to S. E. Townsend, Toronto.

A. S. Dent, grocer and liquor dealer, Woodstock, Ont., has assigned to R. T. Macdonald, Toronto.

#### SITUATION WANTED.

**YOUNG MAN WANTS SITUATION**—UNDERSTANDS the grocery business thoroughly, first-class references. Apply, J. George, 453 Church St. 8

#### BUSINESS CHANCES.

**HONEY—GOOLD & COMPANY, BRANTFORD,** are supplying grocers with pure honey. Write for prices and catalogue of bee hives, extractors, foundations, etc.

**TO LET—GENERAL STORE**—ONE OF THE finest business stands in county of York; rent moderate, immediate possession. Apply to Box 420, Richmond Hill, Ont. 16

#### VERY DESIRABLE BUSINESS FOR SALE.

We offer the business known locally as "Hayward's Great Great Cash Grocery" in its entirety; it was established May 1, 1881, upon a capital of \$6,000; has always done an exclusively cash trade; no accounts opened; the first year the trade was but \$51,000; it is now doing a trade upwards of \$90,000, which can be largely increased, as Buffalo is rapidly growing; with the increase in business we have been obliged to twice remove into larger quarters; present number of employes, 38; number of wagons used, 7, with outside trucks doing the heavy hauling; the location is one of the best in the city for general trade, both local and suburban, occupying part of the new block known as the Jewett Building, being the double stores 323-325 Washington street, between South and North Division; 45x140 feet, with elegant basement and 5th floor same dimensions; power, running independent elevator; store steam-heated; power and heat from building on rear street; so no dust, dirt, or machinery to attend to; a very favorable lease for 6 years from May 1, 1891, which includes power and heat in rental price; we offer the business, possession May 1, 1891, as the principal owner desires to retire. The best of help now engaged. The manager for past ten years will remain, or will take an interest. Any live business man with \$30,000 cash, or approved securities in part, can make a fortune here in a few years. In ten years we have paid out over \$16,000 for advertising the business, while the net profits over all have exceeded One Hundred Thousand Dollars. The business is offered in good faith up to April 15th; if not sold by that date, withdrawn from market. Parties thinking of buying had best visit us personally, look over the business in all its details, and then be ready to trade quickly. We refer to Buffalo business men generally. No slow-coaches need apply, as the business is too rapid for setters. Address Hayward & Co., Buffalo, N. Y.

#### SECURITY

LOOK FOR IT,  
WAIT FOR IT,  
IT WILL PAY YOU.

The "Eclectic Security" Tubular Lantern.

Combining as it does all the latest improvements without any of the discovered defects of Lanterns hitherto on the market. The following are a few of its most important points, viz.:-

Burner connected with oil Cup by a screw.

Inch wick. Hinged Cap to Burner.

Seamless bottom to oil cup, which contains an imperial pint.

Convenient and cool method for removing Globe to clean and light.

INSPECTION AND COMPARISON INVITED.

Manufactured solely by

THE ALLIANCE MANUFACTURING CO'Y  
OF TORONTO, (Limited.)

Office and Works 14 Bay Street.

LANTERN

ELECTIC

TUBULAR

# THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,

Wish to call the attention of the Wholesale and Jobbing Trade to their Choice Standard Brands of Tobacco.

**FLAKE CUT SMOKING.**

The Old Flag. Gold Flake.  
Hand Made.

**GRANULATED SMOKING.**

Uncle Tom.

**LONG CUT SMOKING.**

Wig Wag.

**FINE CUT CHEWING.**

Golden Thread, Globe, High Court, Victoria, Jersey Lily.

## THE CANADIAN GROCER PRICES CURRENT.

TORONTO, April 2, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

**BAKING POWDER.**

Dunn's No. 1, in tins	Per doz	2 00
" " 2, in tins		75
Cook's Gem, in 1 lb pkgs.		\$1 75
" " 7 oz		85
" " 2 oz		40
" " 5 lb tins		65
" " bulk, per lb.		12
<b>Per doz.</b>		
Empire, 5 dozen 4 oz ca s		\$0 75
" " 4 " 8 "		1 15
" " 2 " 16 "		2 00
" " 1/2 " 5 lb cans		9 00
" " bulk, per lb.		15

**COOK'S FRIEND.**

<b>(in Paper Packages.) Per doz</b>		
Size 1, in 2 and 4 doz boxes		\$2 40
" " 10, in 4 doz boxes		2 10
" " 2, in 6 "		80
" " 12, in 6 "		70
" " 3, in 4 "		45
Pound tins, 3 oz in case		3 00
1 1/2 oz tins, 8 oz in case		2 40
5 oz tins, 4 "		1 10
5 lb tins, 1/2 "		14 00
Ocean Wave, 1/2 lb, 4 doz cases		75
" " 1/2 lb, 4 "		1 30
" " No. 1, 2 "		1 90
" " 1 lb, 2 "		2 20
" " 5 lb, 1/2 "		9 60

**BISCUITS.**

Arrowroot	Per lb	\$0 11 1/2
Abernethy		9
Ginger Nuts		11 1/2
New York Fruit		14
People's Mixed		10 1/2
Pilot Family		6 1/2
Snowflake		11
Niagara		15
Soda, 1 lb packages		7 1/2
" " 3 lb "		20
Sultana		12 1/2
Oyster crackers	Per doz	6 7
Milk biscuit		10
Butter crackers		9 1/2
Tea		11 1/2
Wine		9 1/2
Wine, sweet		9

**BLACKING.**

Day & Martin's, pints, per doz	\$3 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Jacquot's French No. 2	3 00
" " 3	4 50
" " 4	8 00
" " 1-gross Cabinets, asst.	7 50
EDWARDS, CATCHPOLE & CO'S	
No. 1	per gross 9 00
No. 2	do 4 50
No. 3	do 3 60

**BLACK LEAD.**

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
TELLIER, ROTHWELL & CO'S	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO	
<b>Per gross.</b>	
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	
EDWARDS, CATCHPOLE & CO'S	
Crown Polish, No. 1, per gross	9 00
" " No. 2,	4 80

**BLUE.**

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S	
Parisan Square Blue, per lb.	13 to 14c

**BROOMS.**

Carpet	Per doz.	2 90
X Parlor, 2 strings		2 65
Louise 3 "		2 65
1 Gem 4 "		3 25
" " 3 "		3 25
" " 2 "		2 90
" " 2 "		1 95
O Hurl 4 "		2 65
" " 3 "		2 35
" " 2 "		2 05
" " 3 "		1 70
OK 2 "		1 35
Hvy Mill 4 "		3 70

**CORN BROOMS.**

<b>CHAS. BOECKH &amp; SONS, per doz</b>		
X Carpet, 4 strings, net		\$3 20
" " 4 "		2 90
" " 3 "		2 65
XXX Hurl 4 "		2 60
1X " 4 "		2 40
2X Parlor 4 "		2 25
" " 3 "		1 95
" " 3 "		1 70
" " 2 "		1 30
Girls " 2 "		1 50
Railway 4 "		3 00
Ship " 4 "		4 00
2 Cable 2 wire bands, net		3 00
1 Heart 2 strings, net		4 00
" " 2 "		1 75
" " 2 "		1 50
" " 1 "		1 20
" " 1 "		1 30

**CANNED GOODS.**

Apples, 3's	Per doz	\$1 15	\$1 20
" gallons		3 10	3 25
Blackberries, 2		2 00	2 10
Blueberries, 2		1 25	1 40
Beans, 2		0 95	1 10
Corn, 2's		1 10	1 25
Cherries, red pitted, 2's		2 25	2 40
Peas, 2's		1 25	1 35
" sited select		2 00	2 25
Pears, Bartlett, 2's		1 50	1 50
" Sugar, 2's		2 00	2 00
Pineapple, Baltimore		2 40	2 50
Bahama		2 90	3 00
Peaches, 2's		2 75	2 85
" " 3's		3 75	3 85
" Pie, 3's		1 60	1 65
Plums, Gr Gages, 2's		2 00	2 10
" Lombard		2 00	2 10
" Blue		1 90	2 00
Pumpkins, 3's		1 00	1 10
" gallons		3 00	3 25
Raspberries, 2's		2 45	2 50
Strawberries, choice 2's		2 40	2 50
Succotash, 2's		1 50	1 65
Tomatoes, 3's		1 35	1 45
Finnan haddies		1 50	1 50
Lobster, Clover Leaf		2 75	2 75
" Crown		2 10	2 10
" Bishop's Rock		2 00	2 00
Mackerel		1 15	1 25
Salmon, 1's		1 40	1 55
" white		1 10	1 25
Sardines Albert, 1/4's tins		11, 11 1/2	
" 1/2's "		15, 18	
" Martiny, 1/4's "		10, 10 1/2	
" 1/2's "		18, 19	
Other brands, 3/4, 1, 1 1/2, 1 1/2		23, 25	
P & C, 1/4's tins		33, 36	
" 1/2's "		6 1/2, 8	
Amer, 1/4's "		9, 11	

**MARMALADE, JAMS AND JELLIES.**

CAIRN'S.

(Blaklock Bros., Montreal, Agents.)  
Marmalade. Price, f.o.b. Montreal. dz.

" Home Made," glass 1 lb.	\$2.35
" " White 1 lb.	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch..... White 1 "	2.10

To Retailers.

Jams.	
Gooseberry	assorted, per doz \$2.30.
Strawberry	1 lb. white pots, 4 doz.
Black Currant	
Red Currant	
Green Gage	
Apricot	
Raspberry	
Damson	
Plum	
Red Currant and Raspberry	

Jellies. Red Currant, 1 lb. white	\$2.75
Black Currant, 1 lb. white	2.75
<b>DELHI CANNING CO.</b>	
Jams assorted, 1's	2 35
Jellies, 1's	7 75

**CANNED MEATS.**

CLARK'S.

Comp. Corn Beef 1 lb cans	\$ 1 60
" " 2 "	2 65
" " 4 "	5 00
" " 6 "	7 75
" " 14 "	18 60
Minced Collops, 2 lb cans	2 60
Roast Beef	1 90
" "	3 15
" "	5 85
" "	7 00
Par Ox Tongue, 2 1/2 "	\$7 25
Ox Tongue	7 50
Lunch Tongue	3 00
" "	5 25
English Braised	2 50
Camb. Sausage	2 60
" "	4 00
Soups, assorted	1 35
" "	2 25
Soups & Bouilli	1 80
" "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devised Tongue or Ham, 1/2 lb cans	1 35
Devised Chicken or Turkey, 1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50
Ham, Chicken and Tongue, 1 lb cans	1 50

**MINCE MEAT.**

BRYANT, GIBSON & CO'S—TORONTO.

Mince Meat, 1/2 gal glass jars	\$9 50
Ditto, 25 and 40 lb pails, per lb.	12 1/2c
<b>J. H. WETHEY'S—ST. CATHARINES.</b>	
Condensed, per gross, net	\$13 50

**CHEWING GUM.**

ADAMS & SONS.

Tutti Frutti, 36 5c bars	\$1 30
Bo-Kay (new) 150 pieces	1 00
Sappota	1 15
Magic Trick	0 85
Black Jack	0 85
Red Rose	0 85
Sweet Fern	0 85
Adams' N.Y. Gum, 200	0 50
Caramel Tolu	0 40
New Fruit Asst.	0 75
Puzzle Gum	115 " new 0 75
Colah	115 " 0 75



**NOW**

is the time to advertise in and subscribe for **THE CANADIAN GROCER.** You receive better value for your money than in any other journal in the Dominion.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, 1/4's, 6 and 12 lbs.	0 30
Caracas, 1/4's, 6 and 12 lbs.	0 35
Premium, 1/4's, 6 and 12 lbs.	0 30
Sante, 1/4's, 6 and 12 lbs.	0 26
Diamond, 1/4's, 6 and 12 lbs.	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homeopat'c, 1/4's, 8 & 14 lbs	30
Pearl	25
London Pearl 12 & 18 "	22
Rock	30
Bulk, in bxs.	18

JOHN P. MOTT & CO'S  
R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb	\$0 30
Mott's Prepared Cocoa		28
Mott's Homeopat'c Cocoa (1/4's)		32
Mott's Breakfast Cocoa		45
Mott's Breakf. Cocoa (in tins)		30
Mott's No. 1 Chocolate		45
Mott's Breakfast Chocolate		28
Mott's Caracas Chocolate		40
Mott's Diamond Chocolate		22
Mott's French-Can. Chocolate		20
Mott's Navy or Cooking Choc.		26
Mott's Cocoa Nibs		30
Mott's Cocoa Shells		5
Mott's Vanilla Chocolate stick	22&24	
Mott's Pure Confec Chocolate	22c-38	
Mott's Sweet Confec Choc.	21c-30	

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1 1/4, 1/2 lb boxes	70, 75
Iceland Moss 1/4 lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb.	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence	per doz 1 40
Chocolates—	
Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert,	40
Vanilla	35
Sweet Caracas	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet)	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs, 12 & 25 lbs each	35
Baker's Vanilla in bxs 12 lbs each	48
Caracas Sweet bxs 6 lbs each, 12 lbs in case	31
Eagle, sweet & spiced, bxs 12 lbs each	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 50
Spanish Tablets, 100 in box, 12 bxs in case	2 87
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	23
Grocers' Style, in cases 24 boxes, 6 lbs each	23
48 Fingers to the lb., in cases 12 bxs 12 lbs each	23
48 Fingers to the lb., in cases 24 bxs 6 lbs each	23

Cocoa—

Pure Prepared boxes, 12 lbs each	36
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	28
Cracked, in bxs, 12 lbs., each, 1/2 lb. papers	28
Cracked, in bags, 6, 10 & 25 lbs each	28
Cocoa and shells, 12s and 25s	25
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, 1/2 lb. tins	40
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	43
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins	37



GIBSON & GIBSON'S  
Sydney per lb  
Gibson's  
Cocoa, 1/4's ... 0 30  
Soluble Cocoa  
bulk in boxes 0 18

Prepared do " " 0 22  
Sydney Gibson's Chocolate, 1/4's and 1/2's ... 0 30  
Gibson's Rock do 1/4's and 1/2's ... 0 30  
Dr. Clarke's do 1/4's ... 0 40  
Confectioners' Pure Chocolate 10 lb. blocks ... 0 30  
Vanilla choc. sticks, per gross ... 1 00

Gibson's Icina, 1/4's, 4 doz. in case. 1 35  
Gibson's Icina, 1/2 lb " 2 40

COFFEE.

GREEN	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	22, 23 1/2
Plantation Ceylon	29, 31
Porto Rico	24, 25
Guatemala	24, 25
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	37
Arabian Mocha	35
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.	30
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20, 30
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLOUR AND MEAL.

Flour, Family	per bbl. \$5 10
Manitoba Patent	5 90
white wheat patent	5 70
Strong bakers'	5 40
Oatmeal, standard, bbls	6 00
granulated,	6 20
rolled,	6 20
Rolled Oats	6 20
Bran, per ton	16 50
Shorts	18 00
Cornmeal	4 00 4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Cases, No. 1, 2 oz tins	\$2 75	\$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN. c. per lb.

Currants, Provincial, bbls	6 1/2, 6 3/4
" " 1/2 bbls	6 1/2, 6 3/4
" cases	6 1/2
Filigras, bbls	6 1/2, 6 3/4
" cases	6 1/2, 6 3/4
Patras, bbls	6 1/2, 6 3/4
" cases	7 1/2, 7 3/4
Vostizas, cases	7 1/2, 8 1/2
5-crown Excelsior (cases)	9 1/2, 9 3/4
" 1/2 case	9 1/2, 9 3/4

Dates, Persian, boxes, 5 1/2, 6

Figs, Elemes, 14 oz., per box 12 13

" 20-lb boxes 15 16

" Seven-Crown 18

Prunes, Bosnia, hlds 7 1/2, 8

" cases, new 8 1/2, 10

Raisins, Valencia, off stalk, Selected 6 1/2, 6 3/4

Layers 8 1/2, 8

Raisins, Sultanas 17, 18

" Elleme 7 1/2, 8

Malaga:

London layers 3 00 3 25

Loose muscatels 2 85 2 75

Imperial cabinets 3 25 3 50

" qrs., flat. 1 00

Connoisseur clusters 4 00 4 25

Extra dessert " 4 75 5 00

" qrs. 1 50

Royal clusters 6 00 6 50

Fancy Vega cartoons 2 75

Black baskets 4 00 4 25

Blue " qrs 1 30 1 35

" 4 75 5 00

Fine Dehesas 1 50 1 60

" qrs 7 00 7 25

2 00 2 25

Lemons, Malaga 4 00 4 50

" Palermo 4 00 4 50

" Messina 4 00 4 50

Oranges, Floridas 4 00 4 50

Jamaicas

Valencias 5 00 6 00

California navels 5 00 5 50

River seedlings. 3 75 4 00

DOMESTIC.

Apples, Dried, per lb 0 08 0 08 1/2

do Evaporated 0 12 1/2 0 14

GLASSWARE.

TAYLOR, SCOTT & CO.

Lamp Chimneys, O. 32

" " A. 35

" " B. 45

GRAIN.

Wheat, Fall, No. 2 1 08

" Red Winter, No. 2 1 07 1 08

" Spring, No. 2 1 09 1 01

" Man. Hard, No. 1. 1 14 1 15

" No. 2. 1 14 1 15

Oats, No. 2, per 34 lbs. 57 58

Barley, No. 2, per 48 lbs. 59

" No. 3, extra 55

" No. 3. 50 51

Rye 75 76

Peas 78 78 1/2

Corn 75

HAY & STRAW.

Hay, Pressed, "on track 6 00 8 50

Straw Pressed, " 6 00 6 50

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs 0 08 1/2

Fancy " 0 09

3-hoop pails 0 09 0 09 1/2

60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb 0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

Durham, Fine, in 1/2 and 1 lb tins 25

" Fine, in 1 lb jars 22

" Fine, in 4 lb jars 70

" Ex. Sup., in bulk, per lb 30

" Superior, in bulk, per lb 20

" Fine, " 15

COLMAN'S AND KEEN'S

In 4 lb jars 75

In 1 lb jars 25

D. S. F., in tins, per lb 41

" in 1/2 lb tins. 42

" in 1/4 lb tins, per lb. 44

D. F. in 1/2 lb tins, per lb 26

" " 1/4 " " 28

NUTS.

Almonds, Ivica 14 15

" Tarragona 16 17

" Formigetta 45 55

Almonds, Shelled Valencias 34, 36

" Jordan. 45, 55

Brazil 10 10 1/2

Cocoanuts 6 00

Filberts, Sicily 11

Filberts, Oblong 14 15

Peanuts, roasted 9 10

" green 18

Walnuts, Grenoble 12, 13

" Bordeaux 12, 13

" Naples, cases 13 1/2

" Marbots 13 1/2

" Chilis 12 13

# Toronto Biscuit and Confectionery Co's

# BISCUITS

Are more digestible and preferred to all others, being free from any deleterious ingredients for improving their appearance. Send for Price List.



Prices current, continued—

**PICKLES & SAUCES.**  
BRYANT, GIBSON & CO'S. TORONTO

**PICKLES.**  
John Bull, mixed, in bulk \$0 60  
" Chow Pic'le, in b'lk 65  
" Mixed & Chow-Chow pts 2 15  
" Mixed & Chow-Chow qts 3 25  
" " 16 g. 1 90  
Horse Radish, bottles, per doz 2 25

**SAUCES.**  
John Bull, kegs, per gal. 1 25  
" 1 pt. bottles, per doz.  
" 1 pt. bottles, per doz  
(according to quantity) 90c to 1 00  
Devonshire Relish, kegs p. gal 1 75  
" 1 pt. bottles, per doz 1 25  
Niagara Tomato, kegs, per gal 1 25  
" Reputed pints 1 25  
Terry's Candied Peels. c. per peels  
Lemon, 7 lb boxes. 16  
Orange, " 18  
Citron " 30

**CROSS & BLACKWELL'S.**  
Pickles, all kinds, pints, per doz 3 25  
LEA & PERRIN'S. per doz.  
Worcester Sauce, 1 pts. \$3 60 \$3 75  
" pints 6 25 6 50

**PRODUCE.**

**DAIRY.** Per lb  
Butter, creamery, rolls \$0 00 \$0 00  
" tub...  
" dairy, tubs, choice 0 20 0 21  
" " medium 0 15 0 16  
" low grades to com. 0 05 0 11  
Butter, pound rolls... 0 22 0 25  
" large rolls... 0 17 0 22  
" store crocks... 0 15 0 18  
Cheese... 0 11 0 12

**COUNTRY**  
Eggs, fresh, per doz... 0 19 0 20  
" limed...  
Beans... 1 30 1 55  
Onions, per bbl... 3 00 3 75  
Potatoes, per bag on tr'k... 0 90  
Hops, 1889 crop... 0 15 0 18  
" 1890 " 0 35 0 38  
Honey, extracted... 0 08 0 09  
" section... 0 14 0 16

**PROVISIONS.**  
Bacon, long clear, p lb. 0 07 1/2 0 08  
Pork, mess, p. bbl. 14 50 16 50  
Hams, smoked, per lb. 0 11 0 11 1/2  
" pickled

Bellies ..... 0 10 1/2 0 11  
Rolls ..... 0 09 0 09 1/2  
Bucks ..... 0 10 0 10 1/2  
Lard, Canadian, per lb. 0 09 0 09 1/2  
Hogs ..... 5 00 5 75  
Tallow, refined, per lb. 0 05 1/2 0 06  
" rough, " 0 02

**RICE, ETC.** Per lb  
Rice, Aracan ..... 3 1/2 4c  
" Patna ..... 6 6  
" Japan ..... 5 5 1/2  
" extra Burmah ..... 3 1/2 4  
Grand Duke ..... 3 1/2 7 1/2  
Sago ..... 4 1/2 5  
Tapioca, ..... 3 1/2 6 1/2

**SPICES.**  
**GROUND.** Per lb.  
Pepper, black, pure. \$0 20 \$0 23  
" fine to superior ..... 12 18  
" white, pure ..... 32 35  
" fine to choice ..... 25 30  
Ginger, Jamaica, pure. .... 25 27  
" African, " ..... 18  
Cassia, fine to pure ..... 18 25  
Cloves, " ..... 25 40  
Allspice, choice to pure. .... 12 15  
Cayenne, " ..... 30 35  
Nutmegs, " ..... 75 1 20  
Mace, " ..... 1 00 1 25  
Mixed Spice, choice to pure. 30 35  
Cream of Tartar, fine to pure 25 37

**STARCH.**  
EDWARD & BURGESS STARCH MFG. CO.  
MONTREAL.  
BRITISH AMERICA STARCH CO.  
BRANTFORD.  
c. per lb.  
No. 1 Laundry, 4 lb cartons ..... 5 1/2 c  
Canada Laundry ..... 4 1/2 c  
Silver Gloss, crates ..... 6 1/2  
Lily White, crates ..... 6 1/2  
Silver Gloss, 1 lb chromos. .... 6 1/2  
Lily White, 1 lb chromos. .... 7 1/2  
Satin, Starch 1 lb chromos. .... 7 1/2  
Brantford Gloss, 1 lb chromos. 7 1/2  
No 1 Laundry, barrels & halves 4 1/2  
No 1 Prepared Corn ..... 7 1/2  
Canada Corn ..... 6 1/2  
Challenge Corn ..... 6 1/2  
Rice Starch, 1 lb ..... 9  
Cube, 1 lb. .... 7 1/2

**KINGSFORDS OSWEGO STARCH.**  
Pure Starch—  
40-lb boxes, 1, 2, and 4 lb. pack'g's 8  
36-lb boxes, 3 lb. packages ..... 8

12-lb " ..... 8 1/2  
38 to 45-lb boxes..... 8  
Silver Gloss Starch—  
40-lb " 1, 2 and 4 lb packages. 9  
40-lb " 1 lb package ..... 9 1/2  
40-lb " 1/2 lb package ..... 10  
40-lb " assorted 1/2 and 1/4 lbs. .... 9 1/2  
5-lb " sliding covers ..... 9 1/2  
38 to 45 lb boxes ..... 9

Oswego Corn Starch—for Puddings,  
Custards, etc.—  
40 lb boxes, 1 lb packages. .... 8 1/2  
20 " ..... 8 1/2

**SUGAR.** c. per lb  
Granulated, 15 bbls or over. .... 7  
" less than 15 bbls. .... 7 1/2  
Paris Lump, bbls ..... 7 1/2  
" less than a bbl ..... 7 1/2  
Extra Ground, bbls ..... 8  
" less than a bbl. .... 8 1/2  
Powdered, bbls ..... 7  
" less than a bbl. .... 7 1/2  
White refined ..... 6 1/2  
Extra bright refined ..... 6 1/2  
Bright Yellow ..... 5 1/2  
Medium ..... 5 1/2  
Brown ..... 5 1/2  
Raw Jamaica, in bags. .... 5 1/2

**SYRUPS AND MOLASSES.**  
**SYRUPS.** Per lb.  
bbls. 1/2 bbls.  
Redpath's "D" ..... 3 1/2 c. 3 1/2 c  
" "M" ..... 3 1/2 3 1/2  
Redpath's "B" ..... 3 1/2 3 1/2  
" "VB" ..... 3 1/2 3 1/2  
" Extra V.B. .... 4 1/2 4 1/2  
" Ex. Sup. .... 4 1/2 4 1/2  
" XXX Sup. .... 4 1/2 4 1/2  
Corn Syrup ..... 4 1/2 4 1/2

**MOLASSES.** Per gal.  
Trinidad, in puncheons. .... 38, 40c  
" bbls ..... 40, 42  
" 1/2 bbls ..... 42, 44  
New Orleans, in bbls ..... 48, 65  
Porto Rico, hdds. .... 38, 45  
" barrels ..... 42, 47  
" 1/2 barrels ..... 44, 49

**TEAS.**  
**GREENS.** Per lb  
Gunpowder—  
Cases, extra firsts ..... 42, 50c  
Half chests, ordinary firsts ..... 22, 38  
Cases, sifted, extra firsts ..... 42, 50  
Cases, small leaf, firsts ..... 35, 40

Young Hyson—Moyunes  
Half chests, ordinary firsts.... 22, 38  
" " seconds ..... 20, 22  
" " common ..... 18, 20

**PING SUEYS.**  
Half chests, firsts ..... 28, 32  
" " seconds ..... 20, 22  
Half Boxes, firsts ..... 28, 32  
" " seconds ..... 20, 22

**JAPAN.**  
Half Chests—  
Choicest ..... 38, 40  
Choice ..... 32, 36  
Finest ..... 28, 30  
Fine ..... 25, 27  
Good medium ..... 22, 24  
Medium ..... 19, 20  
Good common ..... 18, 19  
Common ..... 16, 17  
Nagasaki, 1/2 chests Pekoe ..... 20, 22  
" " Oolong ..... 17, 18  
" " Gunpowder ..... 18, 20  
" " Siftings ..... 8, 12 1/2

**CONGOUS.**  
Half chests, Kaisow, Moning... 52, 55  
Caddies and half chests ..... 15, 50  
Cadies, Paking and new makes 18, 50

**OOLONG.**  
Half chests Formosa ..... 34, 50  
Caddies ..... 36 55

**ASSAMS.**  
Chests and half-chests Pekoe... 22,  
**SCENTED ORANGE PEKOE.**  
Boxes, Foochow and Canton ..... 28, 60

**TOBACCO AND CIGARS.**  
British Consols, 4's; bright twist,  
5's; Twin Gold Bar, 8's ..... 62c  
Ingots, rough and ready, 7's ..... 59  
Laurel, 3's ..... 52  
Brier, 7's ..... 50  
Index, 7's ..... 45  
Honeysuckle, 7's. .... 53  
Napoleon, 8's. .... 49  
Royal Arms, 12's ..... 50  
Victoria, 12's ..... 48  
Brunette and Lovely, 12's. .... 45  
Prince of Wales, in caddies. .... 46  
" in 75 lb boxes. .... 46  
Bright Smoking Plug Myrtle, T &  
B, 3's ..... 55  
Lily, 7's ..... 48  
Diamond Solace, 12's ..... 45  
Myrtle Cut Smoking, 1 lb tins ..... 65  
1 lb pg, 6 lb boxes ..... 65  
oz pg, 5 lb boxes ..... 65



# KINGSFORD'S OSWEGO STARCH.

“Pure” and “Silver Gloss”  
FOR THE LAUNDRY.

Corn Starch,  
FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

# KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

## HAMILTON, - - - ONTARIO.

Special values for Independent Buyers in Spring (1891) samples :

ROUGH BROWNS, 8 and 10c. Three lines BLACK WORSTEDS, VICTORIA LAWNS, 8 and 10c.  
 DRESS GOODS—Entirely new stock, very latest Novelties, large variety of designs.  
 ALL WOOL BLACK CASHMERES, 37½c.  
 In GENTS FURNISHINGS we have made special efforts. 200 styles and neckwear, 120 styles shirts and top shirts

### LACES, FRILLINGS and HOSIERY.

Prices current, continued—

GLOBE TOBACCO COMPANY. CUT SMOKING TOBACCO.	
<b>The Old Flag,</b> 1/2 lb. in 5 lb. boxes	66c
" " " " 1 lb. Fancy Tins	35c
" " " " " " 3/5 lb boxes	65c
<b>Gold Flake,</b> 1-5, 6 lb boxes	75c
" " " " " " 1-10, 5 lb boxes	65c
" " " " " " 1 fancy tins	65c
" " " " " " 2 " " " "	72c
<b>Hand Made,</b> 1-5, 6 lb boxes	69c
" " " " " " 1-10, 5 lb boxes	63c
" " " " " " 1 fancy tins	13c
" " " " " " 2 " " " "	35c
" " " " " " 1 glass jars	70c
GRANULATED SMOKING TOBACCO.	
<b>Uncle Tom,</b> 1-5, 6 lb boxes	40c
" " " " " " 1-10, 6 lb "	4 c
LONG CUT SMOKING TOBACCO.	
<b>Wig Wag,</b> 1/2, 6 lb boxes	35c
" " " " " " 1-5, 6 lb "	38c
" " " " " " 1-10, 6 lb "	40c
FINE CUT CHEWING TOBACCO.	
<b>Golden Thread,</b> 5 & 10 lb pails	90c
<b>Globe,</b> " " " " " " "	85c
<b>Victoria,</b> " " " " " " "	70c
<b>High Court,</b> " " " " " " "	65c
<b>Jersey Lilly,</b> " " " " " " "	60c
<b>Golden Thread,</b> 1-16 " Foil in 1/2 gro.	boxes, per gross 9 00
<b>Solace</b> " " " " " " " " 1-16 " Foil in 1/2 gro.	boxes, per gross 6 00
CIGARS—S. DAVIS & SONS, Montreal.	
<b>Madre E' Hijo,</b> Lord Landsdowne	60 00
" " " " " " " " " "	60 00
" " " " " " " " " "	85 00
" " " " " " " " " "	85 00
" " " " " " " " " "	80 00
" " " " " " " " " "	55 00
<b>El Padre,</b> Reina Victoria	55 00
" " " " " " " " " " Especial	50 00
" " " " " " " " " " Conchas de Regalia	50 00
" " " " " " " " " " Bouquet	55 00
" " " " " " " " " " Perfectos	50 00
" " " " " " " " " " Longfellow	80 00
" " " " " " " " " " Reina Victoria	80 00
" " " " " " " " " " Pins	55 00
<b>Mungo,</b> Nine	35 00
<b>Cable,</b> Conchas	30 00
<b>Queens</b>	29 00
CIGARETTES. Per M.	
<b>Athlete</b>	7 00
<b>El Padre</b>	11 00
<b>Mauricio</b>	15 00
DOMINION CUT TOBACCO WORKS, MONTREAL.	
CIGARETTES. Per M.	
<b>Puritan</b>	6 25
<b>Sultana</b>	5 75
<b>Derby</b>	4 00
<b>B. C. No. 1</b>	4 00
<b>Sweet Sixteen</b>	3 50
CUT TOBACCO. Per lb.	
<b>Puritan,</b> 1/2 lb pkg, 5 lb boxes	65
<b>Old Chum,</b> 1/2 lb pkg, 5 lb box	65
<b>Old Virgin,</b> 1-10 lb pkg., 10 lb boxes	57
<b>Gold Block,</b> 1/2 lb pkg, 5 lb boxes	65
CIGARETTE TOBACCO.	
<b>B. C. N. 1,</b> 1-10, 5 lb boxes	78
<b>Puritan,</b> 1-10, 5 lb boxes	80
<b>Athlete,</b> per lb	1 10
SOAP.	
<b>Ivory Bar,</b> 1 lb. bars	54
<b>Do. 2, 6-16 and 3 lb bars</b>	54
<b>Primrose,</b> 4 1/2 lb bars, wax W	44
" " " " " "	44
<b>John A. cake,</b> wax W, per doz	42
<b>Mayflower,</b> cake, " "	42

<b>Gem,</b> 3 lb bars per lb	34
" " 13 oz, 1 and 2 lb. bars	34
<b>Queen's Laundry,</b> per bar	2 75
<b>Pride of Kitchen,</b> per bar	2 75
<b>Sapallo,</b> 1/2 gross boxes	3 25
" " per gross, net cash	12 00
<b>TOILET SOAP.</b>	
TAYLOR, SCOTT & CO.	
per doz.	
<b>Baby's Own,</b> 1/2 doz boxes	\$1 25
<b>Our Boys,</b> " " "	1 25
<b>Sea Foam,</b> " " "	75
<b>London Bouquet,</b> " " "	60
<b>Oatmeal,</b> " " "	85
<b>Paris Assorted,</b> " " "	60
<b>Albert Oatmeal bar,</b> 2 doz. boxes	0 75
<b>White Castile bar,</b> 2 doz. boxes	0 75
<b>Fatherland,</b> 1/2 doz boxes	5 00
<b>WOODENWARE.</b>	
per doz	
<b>Pails,</b> 2 hoop, clear No. 1	\$1 70
" " " " " " No. 2	1 80
<b>Pails,</b> 2 hoops, clear No. 2	\$1 80
" " " " " " No. 3	1 80
<b>Tubs,</b> No. 0	9 50
" " " " " " 1	8 00
" " " " " " 2	7 00
" " " " " " 3	6 00
<b>Washboards,</b> Globe	\$1 90
" " Water Witch	1 40
" " Northern Queen	2 25
" " Planet	1 70
" " Waverly	1 60
" " X X	1 50
" " X	1 30
" " Single Crescent	1 85
" " Double	2 75
" " Jubilee	2 25
per case.	
<b>Matches,</b> 5 case lots. Single cases	
" " Parlor	\$1 75
" " Telephone	4 05
" " Telegraph	4 30
" " French	3 60
per doz.	
<b>Mops and Handles,</b> comb.	1 25
<b>Butter tubs</b>	\$1 60 \$3 20
<b>Butter Bowls,</b> crates ast'd	3 60
<b>CLOTHES PINS.</b>	
per box	
<b>5 gross, single and ten box</b>	0 75 0 80
<b>lots</b>	0 75 0 80
<b>Star, 4 doz. in package</b>	0 85
" " " " " " "	1 25
" " " " " " 4 " cotton bags	0 90
<b>INDURATED FIBRE WARE.</b>	
per box	
<b>1/2 pail, 6 qt.</b>	\$4 00
<b>Star Standard, 12 qt.</b>	4 50
<b>Milk, 14 qt.</b>	5 50
<b>Round bottomed fire pail, 14 qt.</b>	5 50
<b>Tubs, No. 1</b>	15 50
" " " " " " 2	13 25
" " " " " " 3	11 00
<b>Nests of 3</b>	3 40
<b>Keelers No. 1</b>	10 00
" " " " " " 2	9 00
" " " " " " 3	8 00
" " " " " " 4	7 00
<b>Milk pans</b>	3 25
<b>Wash Basins, flat bottoms</b>	2 75
" " " " " " round	3 00
<b>Handy dish</b>	3 75
<b>Water Closet Tanks</b>	18 00

<b>DURABLE PAILS AND TUBS</b>	
WM. CANE & SONS, MANUFACTURING CO NEWMARKET.	
Per doz.	
<b>Steel hoops, painted and grain'd</b>	2 20
<b>Brass hoops, oiled and varnish.</b>	3 25
<b>No 1 tubs</b>	9 50
<b>No 2 " "</b>	8 50
<b>No 3 " "</b>	7 50
<b>YEAST.</b>	
Barm yeast in boxes of 2 doz.	
10c. and 2 doz. 5c. packages,	
per box	
<b>Royal Yeast Cakes, 3 doz 10c.</b>	2 00
<b>packages in case, per case</b>	\$1 95
<b>Royal Yeast Cakes, 3 doz 5c.</b>	1 50
<b>packages in case, per case</b>	1 00
<b>OUR NATIONAL FOODS.</b>	
pkg. doz	
<b>Desiccated Wheat</b>	4 lb. \$2 30
" " Rolled Oats	4 " 2 25
<b>Snow Flake Barley</b>	4 " 2 40
<b>Desiccated Rolled Wheat</b>	3 " 2 25
<b>Buckwheat Flour, S. R.</b>	4 " 2 25
<b>Prepared Pea Flour</b>	2 1/2 " 1 80
<b>Baravena Milk Food</b>	1 " 3 00
<b>Patent Prepared Barley</b>	1 " 1 80
<b>Patent Prepared Groats</b>	1 " 1 50
<b>Gluten Flour</b>	4 lb. 2 80
<b>Farina, very choice</b>	1 1/2 lb. 1 30
<b>HARDWARE, PAINTS AND OILS.</b>	
<b>CUT NAILS, from Toronto:</b>	
<b>10 dy. to 60 dy</b>	2 55 2 60
<b>8 dy. and 9 dy</b>	2 85 2 90
<b>4 dy. to 7 dy</b>	3 05 3 10
<b>3 dy</b>	C.P. 4 05 4 10
<b>3 dy</b>	A.P. 3 55 3 60
<b>HORSE NAILS:</b>	
<b>"C" 50 and 10 per cent. to 60 from list.</b>	
<b>HORSE SHOES:</b>	
From Toronto, per keg 3 60 3 75	
<b>SCREWS: Wood—</b>	
<b>Flat head iron 7 1/2 p.c. dis</b>	
<b>Round " " 7 1/2 p.c. dis.</b>	
<b>Flat head brass 7 1/2 p.c. dis.</b>	
<b>Round head brass 7 1/2 p.c.</b>	
<b>WINDOW GLASS:</b>	
<b>25 to 40 and under</b>	1 55 1 60
<b>26 to 40</b>	1 60 0 00
<b>41 to 50</b>	3 60 0 00
<b>51 to 60</b>	3 90 0 00
<b>61 to 70</b>	4 20 0 00
<b>ROPE: Manila</b>	0 15 0 16
<b>Sisal</b>	0 11 1/2 0 12 1/2
<b>AXES: Per box, \$6 to \$12.</b>	
<b>SHOT: Canadian, dis. 7 1/2 per cent.</b>	
<b>HINGES: Heavy T and strap</b>	
.05 .05 1/2	
.03 Screw hook & strap. 0 3 1/2 0 4 1/2	
<b>WHITE LEAD: Pure Ass'n guarantee ground in oil.</b>	
<b>25 lb. irons.</b>	per lb 5 1/4
<b>No. 1</b>	" " 5 1/4
<b>No. 2</b>	" " 4 1/4
<b>No. 3</b>	" " 4 1/4
<b>TURPENTINE: Selected packages, per gal.</b>	
<b>LINSEED OIL, per gal, raw</b>	0 52 0 63
<b>Boiled, per gal.</b>	0 67 0 68
<b>CASTOR OIL: Best per lb.</b>	0 11 0 12
<b>GLUE: Common, per lb</b>	0 10 0 11
<b>PETROLEUM.</b>	
F. O. B. Toronto. Imp. gal.	
<b>Canadian</b>	\$0 16
<b>Caroon Safety</b>	0 17 1/2 0 18
<b>Canadian Water White</b>	0 20 0 22
<b>Amer'n Prime White</b>	0 23 0 24
<b>Water White</b>	0 25 0 30
<b>Photogene</b>	0 27 0 00

<b>DRUGS AND CHEMICALS.</b>	
Alum lb \$0 02 \$0 03	
<b>Blue Vitriol</b>	0 06 0 07
<b>Brimstone</b>	0 02 1/2 0 03 1/2
<b>Borax</b>	0 13 0 14
<b>Carbolic Acid</b>	0 75 0 80
<b>Castor Oil</b>	0 13 0 14
<b>Cream Tartar</b>	0 30 0 31
<b>Epsom Salts</b>	0 01 1/2 0 02 1/2
<b>Paris Green</b>	0 18 0 22
<b>Extract Logwood, bulk</b>	0 13 0 14
" " boxes	0 15 0 17
<b>Gentian</b>	0 10 0 13
<b>Glycerine, per lb</b>	0 19 0 21
<b>Hellebore</b>	0 16 0 17
<b>Iodine</b>	5 00 5 50
<b>Insect Powder</b>	0 40 0 50
<b>Salpetre</b>	0 08 1/2 0 09
<b>Soda Bicarb, per keg</b>	2 56 2 75
<b>Salt Soda</b>	1 00 1 25
<b>Madder</b>	0 12 1/2 1 00
<b>VINEGAR.</b>	
A. HAAZ & CO.	
<b>XX, W. W.</b>	0 20
<b>XXX, W. W.</b>	0 25
<b>Honey Dew</b>	0 30
<b>Pickling</b>	0 30
<b>Malt</b>	0 45
THE BADGER AND FALCONER VINEGAR CO	
<b>French Bordeaux</b>	per gal. 0 34
<b>Tarragona</b>	" " 0 32
<b>Triple</b>	" " 0 30
<b>Fruit Vinegar</b>	" " 0 27
<b>Pickling</b>	" " 0 28
<b>XXX</b>	" " 0 25
<b>Extra XX</b>	" " 0 22
<b>XX</b>	" " 0 20
<b>X</b>	" " 0 16
<b>Cider Vinegar</b>	0 16 to 0 25
<b>Honey Vinegar</b>	0 25
<b>Eng. Malt Vinegar</b>	0 50 to 0 60
<b>Bottled Malt Vinegar, qts.</b>	2 00
<b>Methylated Spirits</b>	2 00 to 2 25
<b>INK.</b>	
EDWARD CATCHPOLE & CO	
<b>Blue black, 2 oz., per gross</b>	4 00
<b>Jet Black, 2 oz.</b>	3 75
<b>All colors, 2 oz.</b>	4 50
<b>Blue black, quarts, per doz.</b>	5 00
" " pints,	3 25
<b>FISH.</b>	
<b>Frozen Fish:</b>	
<b>Trout</b>	per lb . . . . .
<b>Whitefish</b>	" " do . . . . .
" " Manitoba do	" " do . . . . .
<b>British Columbia salmon</b>	per lb . . . . .
<b>Lake herring</b>	per 100 . . . . .
<b>Picklerel</b>	per lb . . . . .
<b>Pike</b>	do . . . . .
<b>Smelts</b>	do . . . . .
<b>Pickled and Salt Fish:</b>	
<b>Labrador herring, p. bbl</b>	5 75 5 50
<b>Shore herring</b>	4 50 5 50
<b>Salmon trout, per 1/2 bbl</b>	4 25 4 50
<b>Whitefish</b>	5 25 5 25
<b>Lake herring split</b>	2 50 3 00
<b>Dried Fish:</b>	
<b>Codfish, per quintal</b>	5 25 5 75
" " cases	5 00 5 50
<b>Boneless fish</b>	per lb . . . . .
<b>Boneless cod</b>	" " . . . . .
<b>Smoked Fish:</b>	
<b>Finnan Haddies</b>	per lb 0 07 1/2 0 08
<b>Bloaters</b>	per box 1 00 1 50
<b>Digby herring</b>	" " . . . . .
<b>Sea Fish:</b>	
<b>Haddock</b>	per lb 0 05 1/2 0 06
<b>Cod</b>	" " 0 08 0 09
<b>Spring salmon</b>	" " 0 08 0 08
<b>Flounders</b>	" " 0 04 1/2 0 25
<b>Halibut</b>	" " 0 20

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MONTREAL,  
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P. Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

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WANTED a traveller that has a good connection with a grocery and provision trade east of Toronto. None but a first-class man wanted. Apply this office.

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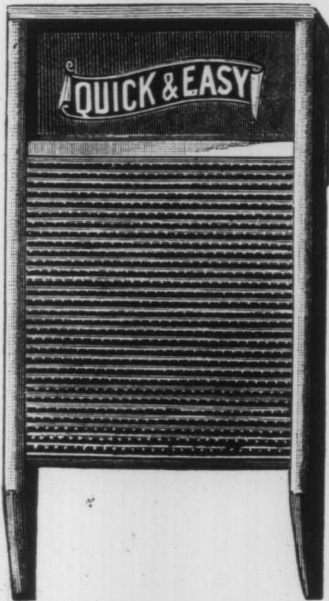


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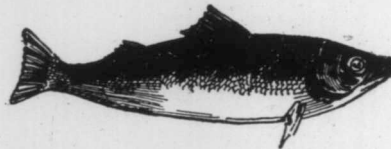
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