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CANADIAN

PHILATELIC MAGAZINE.

VOL. 2

JANUARY, 1895

NO. 4

RARE STAMPS

At 25 per cent to 50 per cent discount Do you want rarities in B. N. A. or U. S. Stamps? If so I can supply you with any stamp of above countries at 25 per cent below catalogues.

British Colonials at 33½ per cent discount. South American and European at 50 per cent discount.

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We are selling extraordinarily cheap as we have to have all our stock disposed of by January 1st.

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TRY THEM

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THIS Mammoth Sale comprises over 1080 stamp papers, including many gems of Finistellic Literature, dealt out indiscriminate of surity, value or desirability.

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Send 190, or a dime and a 20, stamp for postage (U.S. stamps are acceptable—Calalian prefered) and I will send 12 the covered stamp papers by return mail ; or for \$1.00 will send 150 extra.

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I recently reliased an offer of \$13 i.o. my stock of papers, as I prefer to send them out in lots of a dozen, thereby gaining customers and making friends. In case slock in exhausted when your order is received, money will be returned at my own expense. Vol. 1 of this paper for lic. Mass. Philateliat., complete, 8 numbers, same price. Address orders to old address.

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EASTERN PHILATELIST one of the oldest and best stamp magazines, 20 to 55 pages monthly, all original, Eumember thurs are no Seebecks. Ecquador retainders or trake, in this packet, but all desirable stamps that will grace any culterlion.

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grace any collection. Have do we do it? Well, we lose money on the offer, but want a subscription list of 3.0% by 7cb. 15th, besides, we import the status direct and hence obtain them very chean, Present sufferlibers can only obtain the p. moun by resulting 25 cents and stamp for which their subscription will be extended one year. Address,

f. K. Plakbam, Pub., Novmarkol, N. H.

CANADIAN

PHILATELIC MAGAZINE.

VOL. 2

JANUARY, 1895

NO. 4

Alfred F. Wicks.

The subject of this sketch was born thirty years ago in Toronto he began stamp collecting in 1873. Kept it up for a few years, moving to London in the year 1883, but allowed his interest in stamp matters to drop, but kept his albums and a large number of United States and Canadian stamps stowed away, and did not look or think about

them until about two years ago, when noticing a stamp advertisement, asking for certain kind of Canadian Stamps, he replied to same and was greatly surprised to hear the prices offered for some which he had for sale and which started anew the same old fever for stamp collecting, he sent for a catalogue from Scott, sent a lot of his duplicates to Stanlev Gibbons and learn-

ley Gibbons and learned all that he had missed during the
last 10 years, during which time, while
not actively engaged as a collector or
dealer he had never quite forgotten his
hobby and anything that came along
in the shape of stamps always interested him.

Since May, 1893, he has come out as a full fledged stamp dealer and by trying to treat all collectors fairly and paying strict attention to business he has built up a large trade in the short time of two years. He is greatly pleased not so much at his success, but at the confidence of those dealing with him, and the pleasure it affords him in being able to please his customers. His specialty is Canadian Revenue.

Wise and Otherwise.

A wholesale merchant once said, "I

size a man up by the kind of stationery he uses." This rule is as applicable to stamp collectors as to any Good writing body else. paper and envelopes of a business size are so cheap these days that there is no excuse for the scraps that sometimes do duty as an important letter. Give your nearest printer a job (if you have not already done so) and give everybody you correspond with a chance to have an improved opinion



ALFRED F. WIOKS ing the of you.

What an important part the interest in possessing plays in philately. They say "a bird in the hand is worth two in the bush," and it seems also as if a stamp in your own album has the interest to

you of two in the other fellow's. Every stamp you own has its own environment. This one came in a packet, that one from a dealer's sheet, another from your grandmother's garret, and so on, while other's

collections are so many complete or incomplete sets of stamps, to you. This, I think, is one of Philately's chief charms.

* * *

And then again did you ever weave romances around certain stamps? What were the various messages that the stamps your album contains were used to carry. Possibly those little pieces of paper in some cases broke hearts while in others they gladdened whole lives. What stories of strange experience and adventure were carried by those stamps from Natal, or from Ceylon or Japan. Perhaps you may call this flighty, but the man who cannot at times weave romances misses half the pleasure of living.

* * *

The new regulation regarding post cards went into force the beginning of the year, and private cards with the adhesive one cent stamp attached are now eligibie as post cards. This will throw open a large field to advertisers and again will probably start some of us making a collection of all the curious cards the public will choose to send through the mails. Business men, and especially in the smaller places, seem to think it will be a very handy thing as a post-card is often scarcer when wanted than a one cent stamp.

* * *

I started to count the number of well-known philatelic writers on my fingers the other day and had a finger or two to spare when I got through. I don't think that a lack of talent among philatelists is the cause of this. But it seems as if the men who do know something worth writing about either do not have the time or the inclination to put their knowledge on paper, and meanwhile the philatelic press is not making half the advance it should. Our magazines to-day are certainly a great improvement over those of twenty years ago, but why should all the brainwork of these be distributed over

only a dozen or so of writers when there are hundreds who could and might easily give us the benefit of what they know? And again, how many among these who will read this, have ever made a genuine effort to explain to a non-collector what philately really is and is doing. Did you ever think that if every collector to-day induced one person to start collecting that every stamp you had would be worth double what it is to-day. With double the present number of collectors this would be easily possible.

* * *

I was talking to a prominent dealer the other day and he informed me that during the past year the number of old collections offered for sale has been about twenty-five per cent, of what there was three or four years ago. This is an encouraging, sign, especially when the hard times of the last two years is considered. A stamp collection is to be classed among the luxuries of life, and people are so little desirous of giving up this luxury it shows that they are placing more value on their collections than formerly. It is also noticeable that although money has been and is scarce yet the number of collectors is steadily on the increase.

JEP.

What a Philatelist Should Be.

To describe the ideal philatelist would be perhaps to describe the highest ideal of man. This is not my purpose however, I only wish to give my fellow-collectors some suggestions to govern their philatelic actions in the best interest to themselves and others.

One of the first points to be considered in making a collection is economy. It is very natural that we should devote a large proportion of our spending money to the purchase of stamps and stamp literature, but don't let your ex-

penditure for stamps encroach on money required for more necessary things. This applies, I think, to the majority of collectors, although some of us are in that happy position of buying what we want, just when we want it, regardless of expense. A good plan is to devote a certain sum to your stamps every week and then endeavor to make the most of it.

Another matter in which some of us are very remiss, is our correspondence. A large proportion of the stamp business of to-day must, of necessity, be transacted through the mails and promptness in attending to it should , always be the rule for both dealer and purchaser. Consider what it means to a large dealer to have half the sheets he sends out on approval, kept for a month longer than they should have been. Say a dealer sends out five thousand dollars worth of stamps a month (not an unusual amount for many large dealers) and twenty-five hundred dollars' worth are kept a month over time, and this goes on the year round, it means that dealer loses in a year's time very nearly one hundred dollars bank interest on capital invested. It means also that the dealer as far as the twenty-five hundred dollars' worth of stamps is concerned, is only in business six months in the year as you are entirely spoiling his chance of doing business half the time. Be prompt with your correspondence, no matter what other faults you may have.

Our ideal philatelist should be a careful reader of philatelic literature. Have all the text books and catalogues you can afford, and don't forget the monthly and weekly papers. Some of them are very worthy of your support,

in fact the most of them are, and the publishers are not making fortunes out of their endeavors to keep you posted are the latest among the collectors.

One more item and I am finished. If any collector younger than yourself but perhaps just as enthusiastic, can be made happy by the present of a few common stamps from you, given with some kindly advice and encouragement, remember that you are doing philately a great deal of good and some day that boy may grow up to fill the important position at present occupied by you or some other advanced collector, and will mention with pride your name, as the one who revived flagging interest, or gave needed advice when it was most required. Fortunately for the success of our hobby, men like this are not scarce, but we want more of Everyone of us can do a little and if that little from each one is all the same direction, it will soon make a powerful advance to philately in every way.

·JEP.

Dominion Philatelic Association.

We have a number of very important matters to lay before the members of the D. P. A. this month, which have been the cutcome of some changes that have been made. The officers of the D. P. A. and the International Stamp Exchange some weeks past, came to the conclusion that two national associations in Canada would be detrimental to the best interests of philately here and in consequence an amalgamation was proposed, and at a joint meeting of representatives of both associations was culminated, and brought into tangible shape. The following propositions are submitted to the members.

(Continued on page 5.)

Canadian Philatelic Magazine.

Published monthly by the Canadian Philatelic Association and guaranteed by twenty members of the same.

E. J. PHILLIPS Editors.

G. A. Lowe, Business Manager.

Subscription, 25 cents per annum

Advertising Rates:-50 cents per inch-strictly in advance.

Address all communications to The Dominion Philatelic Association.

49 Adelaide St. E. - - Toronto, Can.

EDITORIAL NOTES.

We have to ask the indulgence of our readers this month for the delay in publishing this number, but a glance at the changes made at the head of this column may perhaps pave the way for an explanation. On account of unforeseen and urgent business in another direction, our esteemed predecessor, Mr. W. S. Weatherston, found himself unable to give any attention to this paper for some time to come, and as a meeting had been called to effect the amalgamation of the Dominion Philatelic Association and the International Stamp Exchange, it was decided to try and make some arrangement at the same time for the continuation of this magazine. The decision arrived at is embodied in the heading. and we start with a surety of continuation as our expenditure is limited and guaranteed for one year by twenty members. We therefore have a great deal more confidence in asking your co-operation with us to the extent of a subscription or advertisement, as we know you will get full value for your money. benefits of the association we represent are enumerated elsewhere, and we trust that a large number of our readers will see their way clear to join with us in the endeavor to make the D. P. A. a solid and in every way beneficial association.

We would ask every reader to peruse carefully the reports of the D. P. A. published elsewhere. There is something in them to interest everyone.

* *

We beg to announce that with the February number we will commence a continued article entitled "Under Victoria's Rule." This will be a series of brief sketches, of philatelic interest, of the various countries which comprise the British Empire, and we can promise our readers that this will contain some valuable information and be well worth reading. A catalogue of watermarks is also in preparation, to include as nearly as possible a list of all the watermarks on the stamps of the world. This will be arranged alphabetically.

In Brisbane the postal authorities have placed boxes for the posting of letters on the tram cars running to the general post office. This system has proved a great convenience to the public.

Two hundred million 2-cent postage stamps that are reported as worthless by postmasters throughout the country have been called in by the postmaster-general and will be destroyed. Although 200,-000,000 seems to be an enormous number, it is really trifling compared with the number of stamps used by the American people each year, and would last less than 20 days. It requires about 12,000,-000 stamps a day to conduct the correspondence of our population, or a total of 4,880,000,000 for the year. There is not as much letter writing these times as there was when the country was prosperous, but a decided increase has been noticeable during the last two months. The weight of the mails is an accurate barometer of business affairs.

(Continued from page 3.)

- (1). That all officers in the association be declared vacant and that an election of officers for the new society take place as soon as possible, nominations for the same to be published in the January issue of this paper.
- (2). That the new society be called the Dominion Philatelic Association of Canada.
- (3). That the dues be 50 cents per annum, to be sent with application for membership, and that all initiation fees be abolished.
- (4). That the Canadian Philatelic Magazine be continued as official organ of this association.
- (5). That present members of the D. P. A. be received into full membership on payment of whatever balance of their dues is owing to the association.
- (7). That the present officers of the I. S. E. retain their positions, but only as local efficers of the Toronto branch.

The above proposals will be acted upon, provided no objections are made to the same prior to January 1st, 1895.

Mr. R. W. Crashley has been appointed Sect'y-Treas. *pro tem*, and all letters containing applications or enquiries should be addressed to R. W. Crashley, Dominion Philatelic Association, 49 Adelaide St. E., Toronto.

The intention is to make this a really first-class exchange association. The I. S. E. exchange department is to operaz' tion, and any member of either association are respectfully requested to send to Mr. G. A. Lowe, 49 Adelaide St. E., for exchange sheets and return same filled up and be placed on a circuit immediately.

Never Offered Before!

50 all different cancelled U. S. adhesives, (1851-1894) no revenues or locals, \$1. Al! kinds of good U. S. and Foreign Stamps wanted.

A. R. Frey, 499 Vernon ave., Long Island City, N. Y.

In the Past.

BY H. C. BEARDSLEY.

A short time ago I was looking over a box full of old envelopes, letters, etc., and came across a copy of ti "Stamy Collectors' Magazine," published at Bath, England, in March, 1864. It consisted of thirty-two pages, inclusive of advertising space and cover, which was very good value for the subscription price, one dollar per annum. It was published by Stafford, Smith & Smith, who were at that time the leading dealers in England and probably the rest of the world besides. Two of the eight pages of advertising were occupied by the publishers, and among others represented were Steinan, Jones & Co., S. 4. Marden & Co., F. W. Henstock, C. & H. Gloyn, and F. Popplewell & Bro., all of Manchester. Messrs. H. Thomas & Co., E. D. Clark, Geo. Prior, G. Rowell, G. N. Wilkinson, Geo. Austin, J. Juch, Jas. Marsh & Co., and W. Lincoln were the London dealers. J. J. H. Stockall & Co., of Liverpool, Geo. Hyams, of Bath, Daniel Dean, of Weymouth, and Green & Co., of Cambridge, nearly completed the list of English advertisers. Only three advertisers were from America, they being Jas. Brennan, 37 Nassau St., New York, W. P. Brown, corner Chamber St. and Broadway, and J. M. King, box 4144, New York. A gentleman calling himself W. F. Salisbury, England, advertises a collection of seven hundred varieties for £10 or \$50.

The "Weymouth Stamp Advertiser" and "Le Timbre Poste," the latter still being in existence, are the philatelic journals advertised. Although Once-a-Month or The Stamp Collection's Advertiser is billed to appear on the 15th of the current month with Gloyn, Alley and Gloyn, of Manchester, as publishers; Mount Brown, of London, advertises the fifth edition of this catalogue. Price, twenty-seven cents.

The prices of some stafips worth up in the hundreds to-day are enough to drive any good philatelist crazy. For instance, a Newfoundland shilling, unused, at 45 cents!!

A philatelic love story, entitled "The History of my Stamp Album," appears to be the principal reading matter, though the "History of Postal Communications," is not far behind. Several other articles, most of them very short, are of various degrees of merit. New issues do not occupy much space while a history of Moldavia and Wallechia occupies more than would be allowed it in any present day publication. The rest of the reading matter consists of correspondence which seems to reveal a number of disputes among the contributors, a state of affairs that we of the present do not seem to be entirely free from at times.

Although this magazine was from 1863 to 1875 acknowledged to be the leader in philatic journalism, yet there is not a paper published in the United States today, it matters not how small, but contains more of interest on its few pages than the comparatively large magazine.

It is interesting to look back at the time, that is held up as an example to the latter day collectors, of the golden age of philately, and find that we of the present time are as yet ahead of this age the years have gilded, as the world is in other matters.

Reviewing the past, thinking of the present, and looking into the future, we are prone to believe that Philatelia's golden age is yet to come and that possibly, if we did but know it, we may now be entering its shining portals.

Lena McClellan, of St. Paul, is believed to be the youngest stamp collector in the world. She is only four years old, but is as ardently devoted to her pursuit as any philatelist of more mature years.

Here and There.

Did you ever receive a small remittence of unused stamps in a letter, and find them either all stuck togeter, or else with no mucilage on at all, and looking very suspiciously as if they had been used? I did the other day, and it set me thinking why cannot the Government issue a non-adhesive stamp of various values, especially for the purpese of small remittances? This would not effect the money order or express business, as it would be used only for small amounts. Of course it would practically form a new currency, but it would certainly be a very great convenience, and would be especially welcome to stamp-dealers and collectors, as so many returns for approval sheets are small amounts which are at present paid with adhesive stamps.

* * *

Meanwhile, there will be numerous instances occurring where my readers will be sending stamps in letters and a hint or two as to the best way to enclose them may not be amiss. If possible send stamps in strips of ten and always remit in either the one or two cent values. Take a sheet of paper, (oiled paper if you can get it), not quite as large as your envelopes, cut two narrow slits in each end of it, and slip them in. Make a note in one corner, of the amount you are sending. This is not very much trouble and it insures a certain degree of safety to your remittance besides saving the receiver a great deal of trouble and annoyance that is liable to occur if the stamps only placed in the letters loose. Another thing; don't send stamps at all if you can possibly remit in any other manner.

It seems that with the growth of philately the motives for making collections have also increased. In the earlier days, collections were made merely for the curiosity of the stamps, but to-day philately has become a pastime, study, investment, and in some cases a science. With this record behind us, it is hard to say what time may develop as an object for our hobby. That it has infinitely greater possibilities of development within the next fifty years, compared with the last, is very evident, and twenty or thirty years from now we may wonder how it was we saw comparatively so little in it to-day.

x * x

I met a gentleman the other day who was the possessor of a collection of stamps that had been handed down, and added to by each, for three generations. His grandfather had started it and given it to his father and in turn it had come down my friend, whom you might be sure prized it highly. It has become an heir-loom in the family, and there are many less useful or valuable ones that are being treasured as almost priceless relics of past generations.

Shutting Down on Fake Publications.

The United States Postmaster-General is about to introduce a reform in regard to what is known as second-class mail matter. It was originally intended that this class of matter should include only legitimate newspapers and periodical magazinet. The law, however, has been circumvented by publishers so that the mails have been used for the purpose of distributing novels, fireside stories, detective libraries, and other ventures of a like character. These have none of the characteristics of newspapers, but are books pure and simple, and many of them are of a very trashy kind. Another class of publication that it was not intended should have the privileges of the post office is what is known as the "house organ," being a paper or pamphlet got up more or less elaborately for the purpose of advertising the goods of some mercantile establishment. These journals pretend to have a bona fide list of subscribers: but, as a rule, the names are taken from list furnished by concerns that supply them for this very purpose. United States Government loses many million dollars by affording these free privileges to these fake publications. is intended to shut down upon them in future and confine the second-class mail matter to legitimate publications. There is a good deal of the same kind of thing done in Canada, and our own Postmaster-General has already looked into the matter, and he has on more than one occasion stated that some method would be adopted for abating the nuisance.onto World.

In reference to the above we most sincerely hope that the sickle of reform will not mow down any of our esteemed contemporaries.

A postal card recently received by a Cincinnati paper contained 3,203 words.

The rate on parcels between Canada and Japan by post will be reduced to 20 cents per pound on and after January 1, 1897.

The postal appliances exhibited by Canada at Milan took first prize against all Europe.

W, Grey-Wilson, governor of the island of St, Helena, attempted to corner the postage stamp market in the island, but his scheme became known to the colonial secretary in London, and it was frustrated by an issue of a large quantity of stamps of the denominations which the governor had taken out of circulation.

Secretary's Report.

CHANGES IN ADDRESS.

F. E. Smith, 56 Fairmount Ave., Newton, Mass.

R. M. Bettesworth, P-O. Box 500, Chicago, Ill.

APPLICATIONS.

Benj. P. Thomas, Pemberton, N. J. Refs.-W. G. Crashley, W. B. Craig.

W. C. O'Grady, Wallaceburg, Ont. Refs.-W. G. Crashley, W. S. Weatherston.

Wm. E. Beatty, St. Catherines, Ont. Refs,-L. S. Graham, W. G. Crashley

R. G. Widdocombe, St. Catherines, Ont. Refs. - L. S. Graham, W. G. Crashley.

H. P. Hewson, Box 28, St. Catherines, Ont. Refs.-L. S. Graham, W. G. Crashley.

L. J. Krymer, Elkaker, Iowa Refs.-R. M. Bertesworth, Wm. F. Reinecke.

Geo. E. Cleaver, 1132 Perkiomem Ave., Reading, Pa. Refs-W. G. Crashley, F. E. Smith.

I. E. Patterson, Wyandotte, Mich. Refs-R M Buttesworth, B J Bishop.

Chas G Hart, Pipestone, Minn. Refs-F G Stillwell, R M Buttesworth

J W Millen, Ste Luce, Quebec. Refs-W G Crashley, L M Steabler.

The above applicants will be admitted into the Association on the 15th January, 1895, providing that no one files an objection with the Secretary before that date.

Membership cards have been printed and the reason they were not mailed to the paid up members is on account of the increase of dues which is explained in other columns of this journal.

> W. G. CRASHLEY, Sec'v.-Tres.

An Important Event.

One of the most important events of the season was S. S. Clark's Auction Sale of Postage Stamps, which took place on Saturday evening the 26th inst., at the Toronto Philatelic Club room in the Arcade. About forty persons being present. Many choice things were offered, but nothing of great rarity.

Mr. Clark is well satisfied with the result of the sale, which amounts to Dickson & Townsend about \$500. were the Auctioneers who had the sale

in hand.

The Philatelic Chronicle & Advertiser, 86c.
"Stamp Chronicle & British

Philateliis, 25c. sec. Indian Philatelic Magazine.

Canadian Philatelie Magazine Collector 250. 25c.

Australlan Stamn News. 50c. Pennsylvania Philatelist, 250 \$2,22

My Price, \$1.98

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Philatelic Press Agent

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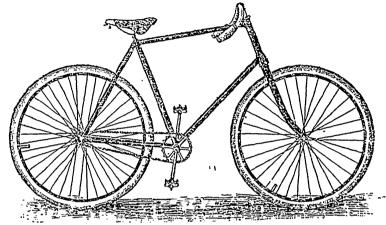
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