

**PAGES  
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THE  
**CANADIAN GROCER**  
 AND  
 GENERAL  
 STOREKEEPER

**SELL  
 ONLY  
 THE  
 BEST!**

These substantiate our claim  
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**Colman's  
 Mustard**

In Competition with the World  
 we have received the

**Highest Awards  
 Made. . .**

**IS THE BEST IN THE WORLD**

**Peek, Frean & Co.'s  
 Christmas Plum Puddings**



Should occupy a prominent place on your counter and in your Christmas advertisements. Your customers who can't go "home" to spend the holiday, can have a genuine **ENGLISH PLUM PUDDING** just the same. Only the best of materials used, with the result that we offer you, at a very moderate price, a first-class, delicious pudding, far better than most house-keepers can make. Made with or without wine or spirits.

**Sizes: 1 lb., 2 lbs. and 4 lbs.**

Canadian Agent,

**CHAS. GYDE,**

**Montreal.**

<p><b>Corn Brooms</b></p>	<p><b>BROOMS</b></p>	<p>"Rose" "Pansy" "Thistle" "Maple Leaf" "Shamrock" "Daisy" "Tulip" and "Good Luck" ...</p> <p>Always reliable and as represented.</p>
<p><b>STANDARD BRANDS</b></p>		
<p>"GEM" "WIRE" "SNOW" "OORKER" "HEARTH" "LA BELLE" "BARBERS" "TRAVELLER"</p> <p>Wood, Bone, Nickel, Silver and Plush Handles. Large Variety. Low Prices.</p>		
<p><b>WHISKS</b></p>	<p><b>HISKS</b></p>	<p><b>Corn Whisks</b></p>
<p>The H. A. Nelson &amp; Sons Co., Limited 59 to 63 St. Peter Street <b>MONTREAL</b> Toronto Sample Room: 56 and 58 Front St. West</p>		



**Mustard Dressing**

is a piquant, appetizing relish for meats, and a delicious dressing for salads.

Sold by  
Canadian Agents:  
H. P. Eckardt & Co., Toronto.  
Hudon, Hebert & Co., Montreal.

Our SALT is steadily and rapidly growing in popularity.

Ask your Grocer for either of these Brands and **TAKE NO OTHER.**

These brands are reliable—pure, and do not cake.

TABLE SALT DAIRY

The Trade are becoming alive to the fact that it is useless keeping Salt that cannot be relied upon.

Our SALT is unexcelled.

**R. & J. RANSFORD,**  
 CLINTON, ONT.  
 Established 1908.

Be abreast of the times and keep Salt that will sell!

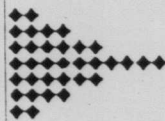
No other make of Salt can equal our record for winning prizes.

The public know a good thing when they see it.

CHI  
BES

ART

**AN  
OLD  
FAVORITE**



# MACURQUARHT'S

## WORCESTER SAUCE



**NONE GENUINE WITHOUT  
THIS LABEL.**

**CHEAPEST** because of its great strength and purity.

**BEST** because only choicest ingredients are used, and it is brewed and allowed to mature for many months, thus insuring that full, rich, mellow flavor, so conspicuously absent in cheap Sauces.

### HIGH QUALITY DRIED FRUITS.

are shipped in absolutely untampered with from the time they leave the coast until they are opened in your own store—the original high quality is all there!

A profitable point and a strong one for progressive grocers. Will you profit by it?

The Seeded Raisins, French Cured Prunes and Dried Fruits packed by Griffin & Skelley are carefully selected by conscientious shippers who believe that quality counts. You get the packages that they

**GRIFFIN & SKELLEY**  
"Griffin Brand"

ARTHUR P. TIPPET & CO., - - Agents, - - MONTREAL.

CARR &amp; CO., Limited ...

Just Landing

Ex. S.S. Cervona



# CARR & CO.'S Celebrated Biscuits

Biscuit Manufacturers to  
Her Majesty the Queen.

Novelties in Fancy Tins for the Xmas Trade.

Agents for Canada:

FRANK MAGOR & CO., 16 St. John St., Montreal.

Agents for British Columbia:

C. E. JARVIS & CO., Vancouver, B.C.

... WRITE FOR PRICE LISTS ...



## LICORICE ..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

Our latest novelties: Corrugated Y. & S. Stick Licorice, packed 80 sticks in wood box; Manhattan Wafers, in Pliable Licorice, 2½-lb. boxes.

**YOUNG & SMYLLIE**

Established 1845.

BROOKLYN, N.Y.

# DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

## Nerve!

Scientists tell us that the bill of the stork is one long nerve—and so is the bill of the plumber! A few grocers have great nerve, too, because they use our registered trade mark "Pan-Dried" to sell some other brand of Rolled Oats with.

It won't pay them in the end to do this—the reason why is plain. **Some day or other their customers will wake up to the fact that they are being deceived.** They'll want to know where that rich, nutty flavor is and how it happens that there are hulls and black specks in the Oat Meal their grocer sold them under the guise of "Pan-Dried." Nerve!—One long nerve!

The Tillson Co'y, Limited,  
Tilsonburg, Ont.

LUM

F.

## I Must Act Honorably

with you when you buy my Cigars, and give you better values than you are now getting, or I cannot expect to make you one of my permanent customers, and that is just what I am after—**permanent business.**

I am so confident of being able to please you, both in the quality and price, that I am willing to shoulder every cent's worth of risk on your order. At any time within thirty days you can send back the Cigars and I will return you your money cheerfully. I will allow the account to stand open thirty days, and even then, after you have paid it, if at any time within six months you find that my Cigars do not sell readily, you can ship them back to me and get your money by the next mail. I intend to do more than my share to obtain your permanent Cigar trade. Write me for my prices.

**J. Bruce Payne, Mfr.**  
Granby, Que.

## We want your Fall order for Flavoring Extracts

# OUR CROWN BRAND

will please you, and give your customers good satisfaction.

GREIG MFG. CO'Y, Montreal.

## LUMBERMEN'S SUPPLIES

Hams,  
Rolls,  
Long Clear Bacon,  
Short Cut Pork,  
Mess Pork,  
Morgan Pork,  
Lard,  
Cheese,  
Beans,  
Dried Apples,  
Onions,  
Mince Meat.

THE VERY FINEST.

**F. W. FEARMAN CO.**

Limited

Hamilton, Ontario.



MADE IN CANADA.

The grocer who is determined to cultivate a growing trade in

## PICKLES

can only do so by persistently keeping on his shelves good pickles—pickles that are always good.

This is the record of the famous "Sterling" brand pickles. We do not think any better pickles are made at home or abroad.

- Made of best grown Canadian
- vegetables, by tested and skill-
- ed methods, in Canada's largest
- pickle factory.

**T. A. LYTTLE & CO.**

124-128 Richmond St. W., TORONTO, CAN.

## TEA DRINKERS

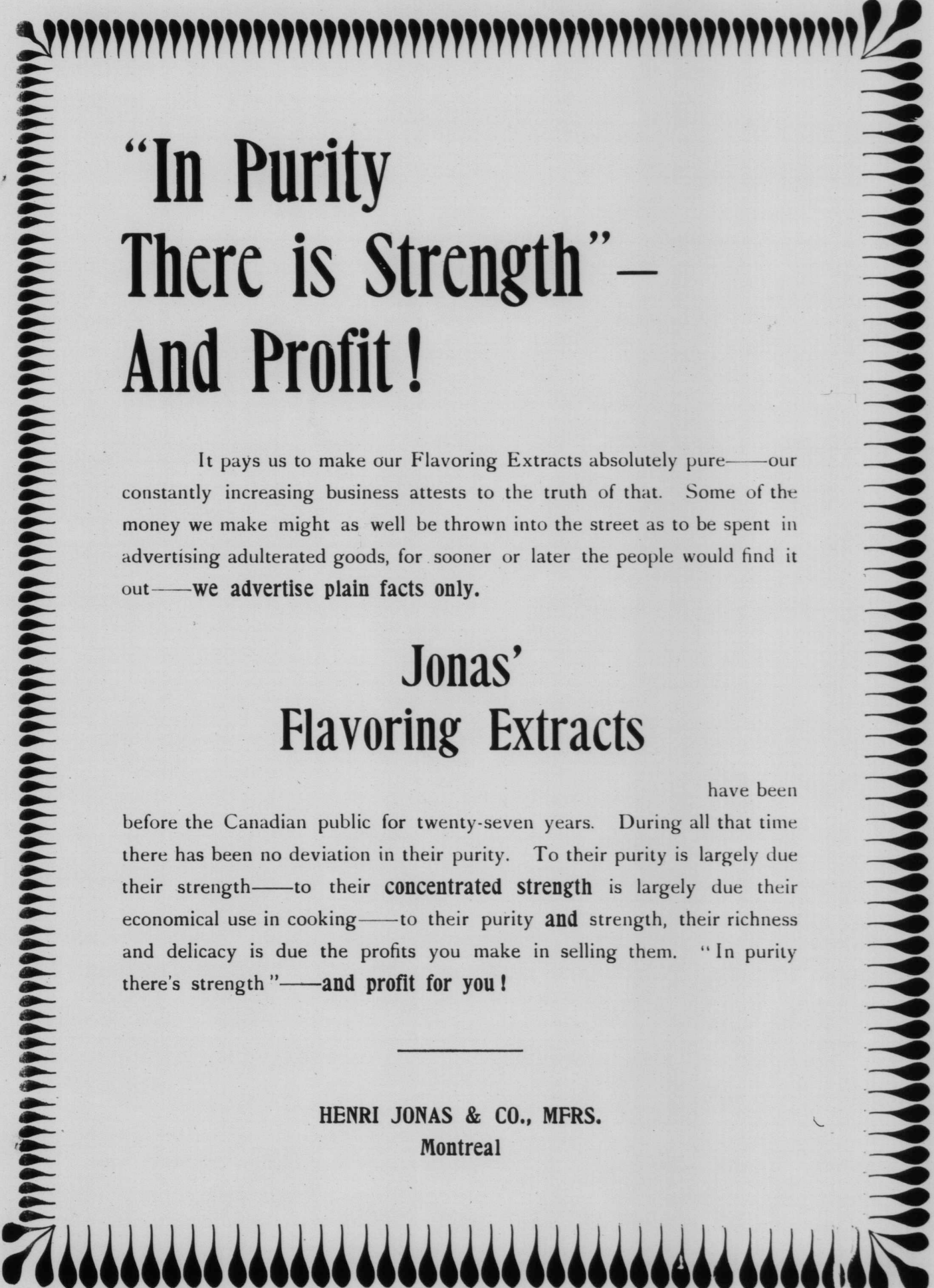
everywhere appreciate Good Tea,  
such as comes from

# Ceylon and India

where it is cultivated, picked and  
machine-made, under the direct  
supervision of English overseers.

Tea, to be pure, cleanly and  
healthful, must come from

# Ceylon or India



“In Purity  
There is Strength” —  
And Profit!

It pays us to make our Flavoring Extracts absolutely pure—our constantly increasing business attests to the truth of that. Some of the money we make might as well be thrown into the street as to be spent in advertising adulterated goods, for sooner or later the people would find it out—we advertise plain facts only.

Jonas’  
Flavoring Extracts

have been  
before the Canadian public for twenty-seven years. During all that time there has been no deviation in their purity. To their purity is largely due their strength—to their **concentrated strength** is largely due their economical use in cooking—to their purity **and** strength, their richness and delicacy is due the profits you make in selling them. “In purity there’s strength”—**and profit for you!**

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HENRI JONAS & CO., MFRS.  
Montreal



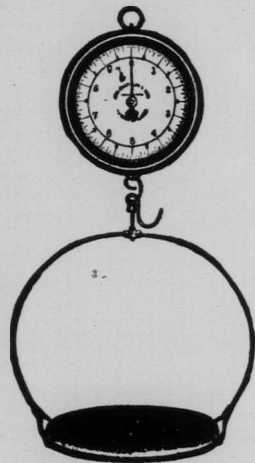


# RAISINS.

Trenor's "Blue Eagle" Finest Selected.  
 Roger's Finest Selected.  
 Finest Selected "Ondara Layer" Valencias, 28-lb. Boxes.  
 Grustan's Finest Selected.  
 7-lb. Boxes Finest Selected.

The boats are now discharging their cargoes and goods should be in store when this advertisement appears.

**W. H. GILLARD & CO.,** WHOLESALE GROCERS, **Hamilton**



## CHATILLON SPRING SCALES

Large Dial and Glass Sash  
 Nicked Edges and Bows

Porcelain Enameled Pan  
 Capacity - 30 lbs. x 1 oz.

Sent, express paid, to any part of Canada on receipt of \$10 50. This price includes Government Certificate, which accompanies every scale.

**THE FAIRBANKS COMPANY,**

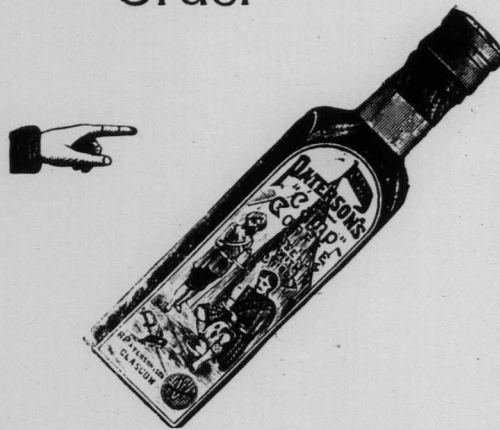
749 Craig Street,

**MONTREAL.**

# Essence of Coffee

You want  
the best.

Order



**ROSE & LAFLAMME**  
 Agents, **MONTREAL.**



**Batty & Co.**

ESTABLISHED 1824

**LONDON.**



**OLIVES  
AND  
PURE  
OLIVE  
OILS.**



Makers of High-class

**INDIAN  
CURRIES  
AND  
CHUTNIES.**

**PICKLES  
OF  
ALL KINDS.**



**SAUCES  
OF  
ALL KINDS.**

**THIS JOURNAL** is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

PUBLISHED  
EVERY  
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CIRCULATES  
IN EVERY  
PROVINCE

# CANADIAN GROCER

AND  
GENERAL  
STOREKEEPER

VOL. XIII.

TORONTO AND MONTREAL, NOVEMBER 24, 1899.

NO. 47

## GETTING AND KEEPING A BUSINESS POSITION.

By Robert C. Ogden.

**T**HERE is a wide margin between securing employment and establishing a business position. The former is hard enough, the latter much harder, and this in spite of the fact that now, as never before, the business world is demanding men sufficiently capable and honest to fill places of trust and responsibility. But there is no experience which, to an employer of sympathetic temperament, who has to do either directly or indirectly with the employment of large numbers of people, is so sad as the unceasing procession of men and women seeking employment, who are not fitted either by training or character for any definite and special service. This condition has always existed, and probably always will, despite the liberal amount of advice and suggestion that has been so freely placed before every youth in the generations past and present.

A true young man, comprehending himself, having a proper self-respect, will understand that success is normal, failure abnormal. This is implied in Bishop Brooks' remark that "True human life begins with its circumference, as it were complete, and then fills in its space with its details." The accomplishment of any true development in life is based upon broad ideas, noble ambitions, splendid enthusiasm of the possibilities of living. There is vast inspiration in a comprehension of results of human effort in every field of action. Science and the mechanic arts, literature and the fine arts, business enterprise and commercial progress, every sphere of human activity, are radiant with illustrations of individual success and brilliant work, a

great aggregation of mental, material and moral achievements.

The conception of an ideal of what human ability can accomplish, the conscious possession of the same human qualities as have brought reward to so many others, should fill a young man with honest pride that he is a man, enjoying equal chances in the work of the world with others who have achieved. Thus he may have a stalwart self-respect that will be to him a lifting power from within, will create a power of resistance to temptation from without, and lay the foundation for the qualities of character and industry that are essential to true success in getting and keeping a business position.

Intelligent earnestness is essential, and ultimately always wins. The words are easily read, but their translation into action calls for the best effort of which one is capable.

Intelligent earnestness includes a great deal. It takes careful account of all details, especially the indications that are implied in personal appearance. A boy looking for a place must do it thoughtfully. He should be clean and neat. I have known clean hands and white finger-nails to decide the question in favor of a boy's employment, and I also have known black-rimmed fingertips so to indicate slovenly carelessness as to cause a refusal. Costly habit is not needed, and showy dress is positively prejudicial.

HOW A NEW ENGLAND BOY MADE A NAME FOR HIMSELF.

It is nearly half a century since a boy that I knew came from a New England

arm to seek his fortune in New York, alone, friendless, and barely fifteen years old. Nearly at the close of his first day in the metropolis, having gone from store to store all day long, meeting with sharp rebuffs and coarse denials, he entered the large warehouse of a great firm. His wit had been sharpened by disappointment, and he keenly asked for the office of the senior partner. Obstacles were put in his way, but after a little he gained the desired audience and stated his case. In reply to a question as to what he could do, he simply replied:

"I can do anything that a country boy of my age can."

"Can you get here early in the morning, sweep and dust this suite of offices, build the fires and do my errands?" the old gentleman asked.

"Yes, sir; I can do all that, and I am ready to begin to-morrow morning."

His quick wit, modest, manly earnestness, secured the place at once. The pay was small; a margin of fifty cents a week was all that remained over his board bill, but his salary was advanced three times during the first year, and at Christmas time fifty dollars that his father had with difficulty spared, to be used in case of need, was repaid and the boy had a proud sense of honest independence. In seven years he was a partner in the firm. By fidelity he had made himself indispensable.

Many years ago I knew a young man belonging to a family of high position in one of the continental countries of Europe. After a time his support from home ceased and he was suddenly thrown upon his own resources. Without knowledge of any business, but full of dead earnestness, he began work. His first employment was as a mechanic's helper. Quickly he became a

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INDIAN  
CURRIES  
AND  
MUTTONS.

UCES  
OF  
KINDS.


**RISING SUN**  
 IN  
**CAKES**  
 WELL KNOWN AND RELIABLE.


**DURABLE AND ECONOMICAL**  
**3000 TONS SOLD YEARLY**


**SUN PASTE**  
**STOVE POLISH**  
 IN TINS  
 GUARANTEED TO THE TRADE  
 DUSTLESS, LABOR SAVING,  
 BEST IN THE WORLD.

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

**MORSE BROS., Proprietors, Canton, Mass.**

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

mechanic, but soon felt that he was fitted for a higher place. He canvassed a business district and found small encouragement. His impulsive manner and broken English were against him. Finally, in the office of an important firm, he was asked how much he had been earning, to which he made the somewhat brusque reply: "Not enough to live upon, but too much to die upon." The partner with whom he had been talking dismissed him with denial. Another partner, being much impressed by the conversation, recalled him and an engagement followed. Shortly the young foreigner eclipsed every other employe in the business. There was nothing he could not do, and do better than his fellows.

Conscious of his capacity, he demanded a partnership, but there was no position in the firm for him. Too progressive to be permanently kept in a subordinate place, he left his situation and struck out for himself. Before long, he was a creditor of his former employers. Wealth came quickly, a career of prosperity followed, which lasted until his death at mature middle age, and a handsome fortune fell to his heirs.

These bits of experience, to which I have been a witness, are given to enforce the proposition—intelligent earnestness always wins. Note the words. "Intelligent"—that is, such thoughtful, considerate, and wise display and application of energy as to make power effective. This point has a very important relation to each element of our subject, for it is a powerful factor both in securing employment and creating a business position.

PLENTY OF OPPORTUNITIES FOR AVERAGE MEN.

It sometimes occurs that young men born to wealth or commanding the power of influential friendships find a start in the business world comparatively easy. Occasionally, there is a genius, but neither wealth nor genius will make a position without the qualities of persistence and

industry. Observation of the men who are filling eminent and powerful places in the business world proves the proposition that exceptional intellectual ability is not needed to secure success. Average men run the business affairs of the world, and the highest places are at the command of such men, provided that they display fidelity, industry, and intelligence, and are vitalized by character.

Two comparatively young men are now presidents of great railroad corporations. They are much in the public eye, and the world recognizes their superiority. The distance from the place of a hand on a gravel train to the presidency was short for one of them; for the other it was rapid promotion from a switch-tender's place to the headship of a corporation. You would not call them brilliant, but they are brainy, and with each of them force of character, simple, unobtrusive, without vanity or pride of position, impresses all with whom they deal.

Qualities that make men really valuable are recognized, and the places to be filled are seeking men to fill them. Not long ago, the directors of a great corporation were in session, facing with uncertainty the filling of a vacant presidency. The masterful man of that board stated that a certain party, whom I will call B, was the man required for the place. Now, B was at that time filling an important subordinate place in another corporation. A two-minutes' conversation over a telephone, that followed, lifted B to the presidency of a great railroad system. So do the places find the men.

My own sphere of information is small, and yet I know, as I write, of four places that carry salaries varying from \$30,000 to \$50,000 a year that are, and have been for months, seeking for proper incumbents. But great places are not seeking for unable men.

It generally occurs that the prizes of business life are not secured by the men whose

thoughts and schemes are expended upon seizing them. Everywhere, in all ranks of employment, are men that take themselves too seriously. Such, almost without exception, are the men whose interests are exterior and not interior. Their efforts are not directed towards self-improvement, towards the rendering of a better and increasingly-improving service to employer or to the world. The first requirement is to be fitted for better and higher things; the second is to attain them. Preparation comes by painful steps and slow; promotion comes frequently to the truly earnest man as a surprise.

There is no position more pathetic than that of the overplaced man. His fall is usually only a matter of time. The world's judgment is accurate and almost inevitable. It is, therefore, of the utmost consequence that a man, whatever his position, should know the strength of his tenure. Let a man judge of his hold upon a place with an honest self-respect, conscious of what he is and can be; but, as he values his position, let his self-judgment be free from vanity, conceit or narrowness.

If I understand the question of the editor of The Saturday Evening Post, he wants special and definite suggestions to young men upon how to create and keep a position. The answer has been somewhat anticipated in the foregoing. Other fragments can be added, but the result, so far as this article is concerned, will be partial.

SOME MAXIMS WORTH REMEMBERING.

No employe can succeed unless he commands the confidence and respect of his employer. A sure road to loss of place is laid out when a young man concludes that he can leave ethics out of his theory of obligation to his employer. It is a cheap fallacy for a man to say that so long as he gives his employer the stipulated time and service the remainder of his life is his own to do with as he pleases. Poor fool! Underneath all is character. Utter fool is he that

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# Up With The Times.

We make a specialty of **Quick Shipping.**

Our **Mail** and **Phone** orders receive personal care.

We are in a position to give you the best **service.** We are **never** undersold for same quality of goods.

LUCAS, STEELE & BRISTOL, - - HAMILTON.

## Canadian Contingent in South Africa

# "RAM LAL'S TEA"

TO THE FRONT  
AS USUAL.



We have received intimation from the packers of "Ram Lal's Tea" that their stock in Transvaal has had to be abandoned in Johannesburg, and has probably been consumed by the Boers. They have made certain, however, that the Canadian contingent will not lack a good cup of Tea by arranging to present each member with a package of "Ram Lal's" before his departure to the front.

## James Turner & Co., Hamilton

# GRAND MOGUL Ceylon Tea

"IS PURE TEA"

Stands the test of the most critical consumer.

We confine its sale to the Grocery Trade, who make barrels of money out of it.

RE COUPONS, 30 letter and 35 full new coupons make a full sett.

### T. B. ESCOTT & CO. LONDON, ONT.

Agencies:  
TORONTO, WINNIPEG, MONTREAL.

# HALLOWEE DATES.

# FRUITS OF ALL KINDS.

... Prices Right ...

## THOS. KINNEAR & CO.

49 Front St. East.

TORONTO.

supposes he can compromise ethics and not have his life reflect the surrender.

Beer or whiskey at lunch by many signs give token of their presence. The night's dissipation is attested by a cloud of witnesses in the morning. Debt with persons earning fixed incomes is frequently either dishonest or productive of dishonesty. Money obligations by an employe to persons with whom the employer has the business relation of purchaser or patron are almost without exception fraudulent. Eye service that depends for fidelity upon the employer's presence is merely stealing.

Innocent pleasures and proper recreation, if carried to such an extreme as to become an object, and not an incident of life, subordinates business to outside enjoyment, and thus renders proper service from employe to employer impossible.

This list of debasing influences might be greatly extended. They tempt men, especially younger men from the strict line of business duty, and by impairment of character and limitations of habit are fatal to success. The fatality arises from the impossibility of concealment. Influences for good or evil are quickly apparent and results follow causes.

As a general statement, it is true that a young man's career is absolutely in his own

keeping, and he is thus the master of his own destiny.

It is, therefore, axiomatic that, given a chance by securing employment, a young man creates his own place. Every occupation gives abundant field for study. In trade, a young man should know his stock, should master all knowledge that pertains to his merchandise, whence it is derived and how produced. If manufactured goods, he should know the history and development of the art represented and its relation to other arts. There is always a literature concerning any of the arts that gives the things demanded by the needs or tastes of our civilization. To master the special literature of his occupation should be the aim of every young man. Banking, railroading, shipping, insurance, the mechanic arts, and many other vocations are founded upon scientific systems. The superficial man will be content with knowledge of the routine that has to do with daily work, and the result will be commonplace mediocrity. The thorough man will be discontented unless he is always learning.

THOROUGHNESS THE CORNER-STONE  
OF SUCCESS.

In the Civil War times, when the entire financial interests of this country underwent sudden transition, a young man came very suddenly into a very commanding banking

position. His influence was widely felt, and his remarkable ability quickly made him a power in money affairs. Added to stalwart honor and industry that knew no pause was his mastery of all the details of his business. But this knowledge was not a sudden acquisition. As a boy in a country bank, doing errands and attending to the office, he lost no proper opportunity to make himself familiar with every detail of the bookkeeping, the routine of all the bank business, and, as a boy, before any responsibilities of an important character had come to him, he was thoroughly posted in all that could be learned in the limited sphere of a country bank. Thus began a distinguished and successful career.

That boy was father of the man he came to be. Intense application is needed always in the creation and maintenance of a business position. It demands the highest and most persistent devotion, second only in its obligation to religion. God first, business next, should be the aim of every young man struggling for place and promotion. Study of the careers of successful men is always most interesting, and I would suggest that there is no more profitable knowledge to be acquired by a young business man. But, there should always be the limitation that comes with a proper definition of success. There are great and suc-



## A DEAD HORSE

is a great loss to a grocer, but not more so than dead stock on his shelves. Dead stock is a loss of investment, a loss of interest, a loss of room, and carries with it that bitter feeling to the grocer of having been "taken in."

Just so with imitations of **IMPERIAL CHEESE**. There is no other like it, and no other gives perfect satisfaction to a grocer's customers.

For sale by all jobbers throughout the Dominion.

A. F. MacLAREN & CO.

Toronto.

# MALAGA FRUITS

PRICES RIGHT.

## THE DAVIDSON & HAY, LIMITED

36 YONGE STREET,

TORONTO.

successful men, as the world goes, who may serve as models for work, but whose aims in life are so utterly unworthy—men who make money their god—as to be frightful examples of the debasing power of success, when money and position become an end and not an incident of life. Money is a good friend, if rightly used. Power and influence are blessings, when their use is controlled by lofty purposes. But money, power and influence, when controlled by selfishness, become a curse that debases the mind and corrupts the heart. Therefore, study men, but learn to study them intelligently.

LEARN TO WRITE WELL AND SPELL WELL.

There are apparently small things that have much to do with success—things small in themselves but great in their influence. Prominent among them are good penmanship and good English. These accomplishments develop accuracy and refinement. Good health is a duty that cannot be ignored. Without it success is doubtful, and it is easier to secure and to retain than thoughtless young men are willing to admit. Neatness in personal appearance is another duty, and, like health, it can be maintained at far less cost than many suppose, these several things, and others equally simple, create an influence of gentility that is essential in

business relations. Good breeding is on the increase in this country, and it counts powerfully as an element of success.

For a final word, let me call attention to the thought suggested at the beginning—namely, that a complete life, thoroughly rounded physically, mentally, spiritually, is the life that contains within itself the elements of success in material equally with higher things. The bane of living is incompleteness. The difficulty is that character is improperly centred, that young men do not see their problems, whole, large, complete. It needs to be such a dreaming of dreams and seeing visions as creates ideals—sentiment, but not sentimentality. Then, the struggle of life is to keep them. Occasionally an old man survives, bright, pure in heart, hopeful, radiant. Such are a matchless inspiration; always they are men that got their positions and kept them.

The life of additions creates and keeps a position; such is a growing life. The life of subtractions fails either to create or to keep a position. Every compromise of principle, every act for which apology or explanation must be made, every deed that must be covered with darkness, is a deduction. Add constantly, and you will both get a position and keep it.—Saturday Evening Post.

### A SERIOUS CHARGE.

H. M. Winter, who opened a general store in Berlin, Ont., in August last, calling himself "The Poor Man's Friend," is now in gaol, charged with defrauding his creditors.

Mr. Winter assigned on November 6. The meeting of creditors was held on Wednesday of last week, and the inquiry into his affairs led to two specific charges of defrauding creditors. One of these is that he did, some time before his assignment, with intent to defraud his creditors, dispose of a portion of his property to his son-in-law in Elmira, Ont., and the second accuses him of having, on the day immediately before his assignment, unlawfully disposed of a portion of his property to a party in Guelph, Ont., with intent to defraud.

After the preliminary hearing, he was remanded by Magistrate Weir, of Berlin, till Thursday, November 23.

The liabilities of the estate are \$6,280, divided among thirty-two creditors. The available assets are very small, the stock being bought by Brodrecht, of London, at 65c. on the dollar.

Overtures have been made to the Toronto creditors of Mr. Winter, looking towards a settlement at 30c. on the dollar. The Toronto creditors have decided to proceed with the prosecution, and will entertain no offer of a compromise.



## Have You a Customer

who makes her own marmalade, and prefers it to any other? If so, she has not tried UPTON'S.

If you can persuade her to do so, she cannot fail to recognize its merit, and her labor will be lessened—your sales increased.

Upton's Marmalade, Jams and Jellies are sold by all jobbers  
in 1-lb. glass jars, 5-lb. tins and 7-lb. palls.

**HENRY WRIGHT & CO.**

Canadian Selling Agents  
TORONTO.

## THE ART OF WINDOW DRESSING.

**HOUSE-CLEANING SUPPLY WINDOW.** There is a good display of house-cleaning supplies in one of the windows in T. Guay's store, Queen street west, Toronto. This window is a wide one, but only about three feet deep. In the centre of the background are a number of washtubs of various sizes. At either side of these are brooms, washboards, pails, and clotheslines. In front of these, package goods, such as starch, soap, washing compounds, polishes, etc., are arranged in neatly-built piles. Scattered along the full length of the front of the window are scouring brushes of every description. The only cards in the window are tickets showing very low prices on the clotheslines.

**SUIT YOUR TRADE.** A walk along Queen street west from Yonge street to Parkdale is an education to anyone interested in window dressing, or, in fact, in any department of the grocery business. There are a great many stores between Bathurst and Yonge streets which do not attempt window displays. Instead, they put a lot of goods outside their doors and use their windows as storage room for canned goods, baskets of apples, etc. Their stocks are light, and their trade—well, it's always a puzzle to me where it comes from. Their prices are the inducement they hold out to their customers, and by this means and by personal acquaintance manage to make a living.

Within a short distance of several of these stores there is a large, progressive establishment, which boasts three large windows. In one of these a coffee-mill is working by power supplied from beneath. In the others there are always displays, the feature of which, almost always, is the use of price-tickets, showing the comparative cheapness of the goods shown. Thus, this large store meets the smaller ones on their own ground, and both live—but how differently!

In the neighborhood of the subway and west of it, the window displays show at once that the majority of the grocers there have an altogether different class of trade to satisfy than either the small or large ones east of Bathurst. While in many of these displays price is not forgotten, the feature of the majority is quality. It is a noteworthy factor that the small store does not find the place in Parkdale that it does nearer the centre of population in the city.

All this goes to show that the successful grocers in both the localities referred to dress their windows to suit their trade. In the section from Bathurst to Yonge, where there is a large transient trade, price is the consideration with buyers, and the successful stores makes displays in which price is the feature. In Parkdale, where business is nearly all "family trade," quality and appearance are the consideration with buyers, and the successful merchants make quality and feature the forefront of their displays.

**BAKING SUPPLIES.** It is often good policy to group in a display the various articles used in baking. Such a window is often a reminder to the housewife that she needs some of the goods shown. I saw a good display of this kind in a bright grocery store the other day. At the two inner corners flour was piled. These piles were about six feet high; the base of each was fully three feet in diameter; the top consisted of a single bag. Between these piles granulated sugar was shown in a small tub. In front of the flour and the sugar was a row of five tubs. The centre one was filled with cooking figs; the outer ones with raisins; the others with currants. The woodenware of the tubs was hidden by packages of seeded raisins, jelly powders, icings, etc. In front of this row of tubs were small piles of baking powders, extracts, mince meats, mustards, breakfast foods, etc., in their packages. In the immediate foreground of the window samples of flour, baking-powder, breakfast foods, white and yellow sugars, cocoanut, sago, tapioca, currants, raisins, etc., were shown in saucers, each being accompanied by a price ticket. There were two cards, one on each of the piles of flour. One of them read, "We carry everything that a good housewife needs when baking." The other bore the invitation, "Come in and examine what we show. The quality and price of these goods will stand any comparison or test." The window display was made very effective by arranging on a table in the store the various goods shown in cups, saucers or plates. In the centre was a neat card inviting all to examine closely and to make any comparisons.

### STARTING A BRANCH STORE.

W. Cole, who for the past few years has been conducting a grocery store at Parliament street and Wilton avenue, Toronto, is starting a branch business at Yonge and

Cumberland streets, the same city. Mr. Cole has built up a nice business at his old stand, and the same qualities that made him successful there will doubtless stand by him in his new venture.

### TRADE CHAT.

ONE of the striking indications of business prosperity in Canada is the large increase in current railway earnings. During the last week Canadian Pacific earnings increased \$118,000 over last year, the total for the week being \$674,000. Street railway earnings also continue to show large gains.

The British Columbia Condensed Milk Co., New Westminster, B.C., has been incorporated.

The Joseph Boyden Co., Limited, are applying for incorporation as departmental merchants in Ottawa.

The Sussex Mercantile Co., Limited, which was recently organized to carry on a general wholesale and retail business in Sussex, N.B., has been incorporated with \$150,000 capital.

In grandmother's time, honey was served with hot cakes, biscuits, etc. Of late years, it has been rather crowded out by the choice syrups in such general use. It is, however, again in favor on the modern table.

Early Wednesday morning, last week, fire broke out in a shed back of W. H. McLean's grocery store, Main street, Ottawa, doing about \$2,200 damage before it was put out. The loss was fully covered by insurance.

There are 10 cheese factories near Peterboro', Ont., which have started to make butter during the winter. G. Payne, of the Warminster factory, and W. T. Buck, of the Norwood factory, are seeking the cooperation of the other factories in having a winter butter market established in Peterboro'.

J. B. Snowball, W. B. Snowball, R. A. Snowball, Chatham; F. P. Thompson, Fredericton, and Geo. E. Fisher, are seeking incorporation as The J. B. Snowball Company, Limited, to carry on a general lumbering, milling, fishing, canning, machinery and steamboat business. The capital stock is to be \$1,000,000, divided into \$100 shares. Chatham is the place of business.

### CANADIAN TOBACCO LEAF

A representative of THE CANADIAN GROCER sends from Leamington, Ont.; a leaf of tobacco grown in that neighborhood. "Please find sample of the famous Canadian tobacco," he writes. "Give it a try and give us cheers for the success of same."

The leaf is fine and delicate, and certainly is a good sample.

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**We Are Sellers**  
**FOR CHRISTMAS**  
**FRUITS, PEELS, FIGS, DATES**  
**NUTS AND CONFECTIONERY**

" Prompt Shipment - - Close Prices."

THE **EBY, BLAIN CO., LIMITED**

WHOLESALE GROCERS, MANUFACTURERS,  
 IMPORTERS OF TEAS.

TORONTO.

**HINTS TO BUYERS.**

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

**F** **MAGOR & CO.,** Montreal, have landing ex ss. Cervona, a new line of Carr & Co.'s biscuits in fancy tins, suitable for Christmas and holiday trade.

Burnham's clam chowder is now in store with W. H. Gillard & Co.

A full range of Sultana raisins is in store with The Eby, Blain Co., Limited.

Eight ounce Vienna sausage just in with W. H. Gillard & Co.

Earliest shipments of new Hallowee dates are selling rapidly with The Eby, Blain Co., Limited.

Clark's mince meat in tins, to retail at 10c., is being offered by H. P. Eckardt & Co.

In raisins, this season, W. H. Gillard & Co. have a large and varied assortment of the best brands.

A car of Californian prunes, all sizes, in 25-lb. and 50 lb. boxes, is in store with the Eby, Blain Co., Limited.

W. H. Gillard & Co. have just received a consignment of Barataria shrimps in 1- and 2-lb. tins, which are very fine, and this class of goods is steadily replacing

lobsters, on account of the difference in price.

Bordeaux shelled walnuts and Rein's and Bevan's Valencia shelled almonds are in stock with The Eby, Blain Co., Limited.

H. P. Eckardt & Co. report that they have in stock a full line of Griffin & Skelly's prunes and seeded muscatel raisins.

A full supply of Labrador and shore herrings, salmon trout, codfish and boneless fish, is offered by The Eby, Blain Co., Limited.

Cadbury's fancy boxes of delicious chocolate comes suitable for Christmas gifts. In stock with the Canadian agents, Frank Magor & Co., 16 St. John street, Montreal.

Purchasers of dried fruits and other seasonable lines will find it to their advantage to consult Hudon, Hebert & Cie.'s advertisement on another page.

**PERSONAL MENTION.**

Mr. A. J. Jamison, formerly of A. G. Jamison, wholesale spice and coffee dealer, Hamilton, is now representing the Empire Tobacco Co., of Granby, Quebec, on the ground from Belleville north and east to Brockville.

F. W. Hudson & Co., brokers and commission merchants, were the first to have new dates on the market this season. They had several carloads, and the first delivery was made on Monday.

**"ROSEMARY" GOODS.**

Rosemary is a plant which has sometimes been used as an emblem of constancy and fidelity. That is probably the reason the promoters of the Rosemary Co., Limited, of Hamilton, assumed that name and gave it to the products which that company manufactures. For example, there is "Rosemary" cream cheese, "Rosemary" condensed mince meat, "Rosemary" bulk mince meat, "Rosemary" beef extract, "Rosemary" fluid beef, "Rosemary" beef, iron and wine. Retailers can obtain these seasonable lines from their wholesale grocers. The goods are given an excellent name as to quality and they are handsomely packaged, two good recommendations.

**TEA FOR OUR CONTINGENT.**

Nearly everybody seems desirous of catering to the comfort of the Canadian contingent which is now on its way to South Africa. Tea is about as essential to the comfort of troops in time of war as a good many other things. Knowing this, the packers of "Ram Lal's Indian Tea," notwithstanding that their stock of tea in Johannesburg had to be abandoned to the Boers, have arranged to present each member of the Canadian contingent with a package of their tea before his departure to the front.

J. Terrill & Son are opening a store in Picton, on December 1, for the sale of flowers, vegetables, fruit and general produce.

**THE L. AND S.**  
**ROSEMARY**

**HAMILTON, CANADA.**

**CO., Limited.**

**Rosemary Cream Cheese**

Rich, Nutty, Exquisite Flavor. Four Sizes.

**Rosemary Condensed Mince Meat**

Quality and Quantity. Attractively put up. 3 doz. in a case.

**Rosemary Bulk Mince Meat**

5, 10, 15, 25, 70-lb. Pails. Positively finest on market.

**Rosemary Beef Extract**

"Condensed Sirloin Steaks." 2 and 4-oz. Jars.

**Rosemary Fluid Beef**

2, 4, 8, 16-oz. Bottles. Double Strength. Elegant Goods.

**Rosemary Beef, Iron and Wine**

Meets the demand for a high-class article.

Buy from your  
 Wholesale  
 Grocer.



## Yardley's Violettes de Parme Perfume



Is still the reigning favorite almost everywhere. During the last 18 months our sales of this perfume alone in England amount to over 50,000 bottles.

We guarantee it to be of the very finest quality. No better extract on the market. 1, 1½, 2, 3-oz. bottles; also ¼ and 4-dram sample bottles.

## Savon Violettes de Parme

3 Tablets in a Box. } Exquisitely boxed and Perfumed.

## Creme de Violettes de Parme

Unrivalled for keeping the skin soft, smooth and cool.

ASK OUR CANADIAN AGENTS,

**The Greig Manufacturing Co'y, Montreal,**  
to show you THIS SERIES.

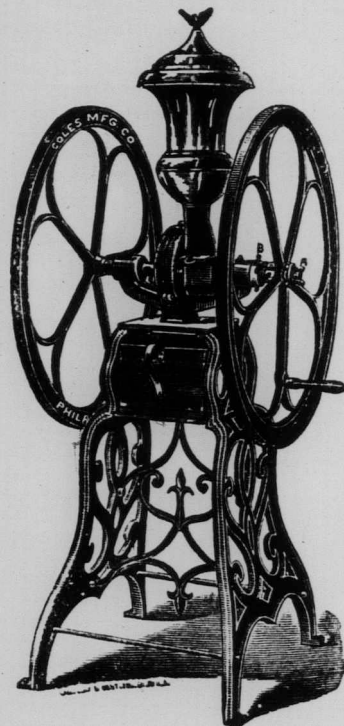
Time and tide wait for no man.

# “OZO” TEA

Should now be kept in stock, as it is the best value, neatest packet, and allows a long profit.

Be in advance of your customers, and write for a sample order of our Ceylon and Japan packet teas.

**The “OZO” Co., Limited,  
MONTREAL**



## The Canadian Grocers Know

a good mill when it is presented to them.

They have taken up the . . .

## COLES COFFEE MILL

Because it saves them dollars in money and pounds of energy when they grind coffee. It works easily, grinds evenly, and is recommended earnestly.

Agents: **TODHUNTER, MITCHELL & CO., Toronto.**  
**DEARBORN & CO., St. John, N. B.**  
**FORBES BROS., Montreal.**

**Coles Manufacturing Co.**  
PHILADELPHIA, PENN'A.

# Wool Soap

For Toilet and Bath

Pure, white Wool Soap is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price.

Swift and Company, Makers, Chicago

Canadian Representatives:

W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.

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# THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.  
Treasurer, HUGH C. MacLEAN, Toronto.

**THE MacLEAN PUBLISHING CO.**  
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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**WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER**

### HIGH PRICE OF MOLASSES.

THE Montreal Wholesale Grocers' Guild, on Friday last, advanced the price of Barbadoes molasses 3c. per gallon all around, and wholesale grocers are now asking 43c. for single puncheons, and 42c. for carlots.

The surprise has been that they did not do so long ago, for their price for weeks back has been practically identical with the first cost.

In view of this advance, a comparison of what this staple article is costing this year in contrast with the prices last fall is interesting.

The difference means an increase in cost this fall of 10c. and more per gallon. Last fall at this time, when importers asked 29½ to 30c. for 50 and 100-puncheon lots, jobbers considered the price too high. Now, bids of 40c. are refused for round lots, and holders feel confident that prices will go considerably higher before top figures are reached. In fact, some jobbers are entirely cleaned out, and if they want supplies they

will certainly have to pay what holders demand.

Wholesalers are now convinced that the supply will not last until next spring, but, at the same time, believe that if prices are pushed up to an extreme figure the consumption of Barbadoes will fall off and be diverted to other descriptions of molasses. Offerings, however, of Porto Rico and Antigua are inconsiderable also. The very best price at which the former is obtainable is 36c., and it is doubtful if any quantity could be had, for some holders ask up to 38c., while Antigua is firmly held at 35c.

### OPPORTUNITIES FOR SUCCESS.

Opportunities for success in life come to every man. One man may have more opportunities than another, but all get some.

No man should be discouraged because his opportunities are few, for many of those who have become the most noted as merchants, as statesmen, as warriors, etc., have been those whose opportunities have been anything but numerous, if we can term affluence, influence and friends opportunities.

What a young man should be concerned about is not opportunities, but about his ability to grasp them when they come his way.

The young man who sets himself the task of mastering the details of the particular vocation in life which he has selected, and thinks and reads well, and saves a portion of his earnings, is preparing himself for opportunities.

Everything comes to him who waits—and prepares.

### HIGH-PRICED SICILY FILBERTS.

Owing to the damage to the cargo of the Tilley, Sicily filberts, for the present at least, will cost more than they otherwise would.

The reason is that, owing to the cause already mentioned, the wholesale houses have been compelled to buy in New York, in order to get supplies for their customers. Naturally, the price paid in New York was above the figures at which the goods on the Tilley had been bought.

The ruling price to the retail trade is 10c. per lb., considerably above the figures ruling a year ago. But, it should also be remembered that the condition of the market has something to do with the higher values.

### SELECTED VS. FINE OFF-STALK.

**D**URING the last few years, partly, at any rate, on account of the lowness of prices, there has been a marked increase in the consumption of selected Valencia raisins until this grade supplied the bulk of the requirements.

The climax was reached last year, when 75 or more per cent. of the Valencia raisins imported and sold by the wholesale grocery trade of Canada was probably selected fruit.

This year, the percentage imported is probably just as high, but, so far, the consumption does not promise to be relatively as large, a great deal more attention than was anticipated being given to fine off-stalk.

The cause of this is the higher prices which are ruling, the cost being from 1½ to 2c. per lb. above the figures ruling at this time last year.

In consequence of the demand for fine off-stalk being larger than anticipated, stocks are becoming rapidly reduced, and a scarcity of this particular grade is quite possible. When that point is reached, we may naturally expect to see increased attention given to selected raisins.

### THE DEER-HUNTING SEASON.

A feature of the deer-hunting season, which closed on Wednesday last week, has been the noticeable decrease in the amount of venison that has been handled by the commission produce houses, as compared with former seasons.

This is not due to any scarcity of deer, for it is generally believed that the usual number have been shot, but rather to the fact that an increasingly large proportion of the venison has been sold by the hunters themselves to private parties.

It would seem that many of those who go a-hunting nowadays want to do so as cheaply as possible, so sell what they kill to the consumers in order to recoup themselves for the expenses of their holiday.

Editor Dowse, of The New England Grocer, has been elected a member of the Massachusetts Legislature by a majority of 1,517 out of a total vote of 2,036. This is a pretty bad Dowseing of the other fellow's political hopes.

### PASSIVE BUSINESS MEN AND POLITICS.

**D**URING the recent elections in several States of the American Union, a great many dissatisfied business men refrained from voting because they felt that to contend against the machine in politics was a hopeless task.

There are in Canada business men who are of the same way of thinking. It is not, however, the right way of thinking.

What is commonly known in politics as the machine is undoubtedly a powerful instrument, for it is very seldom indeed that its voice is disobeyed.

But the machine is not powerful because of the many that compose it. It is composed of only a fractional part of the voting power of the party. But it is organized. And it is therein that lies the secret of its power.

A score or two of disciplined soldiers are the masters of a mob any day.

When business men refrain from exercising the franchise, because the respective political parties possess such limited quantities of the quality of business commonsense, they are only adding to the power of the machine. Naturally, on the other hand, the power and influence of the machine will be curtailed and minimized just in proportion as the business men of the country as an independent entity exercise their vote and their influence.

It is futile to attempt the improvement of the businesslike qualities of the members of Parliament and of the Provincial Legislatures by ignoring the only method that can be employed in securing the desideratum.

Reforms are not secured by passiveness. Aggressiveness, and decidedly active aggressiveness at that, is the only force that can create them.

Another 12 or 18 months will probably see Canada again in the midst of a Federal campaign. Already the leaders on both sides are making speeches in preparation for the final engagement, while the political parties in many of the constituencies have already selected their respective standard-bearers. It is obvious, then, that business men who are now passive in regard to such matters should become active if the proportion of

business material in the House of Commons is to be improved upon.

Their influence should begin at the party caucus in the direction of securing the nomination for the right kind of man, letting it be known at the same time that unless the right kind of man is nominated the party cannot get their support.

The curse of this country is the professional politician: the man who earns his bread, not by the sweat of his own brow, but by the sweat of his country's brow.

If the business men of this country were to do their duty these professional politicians in Parliament would be as rare as they are now common, while there would also follow that other concomitant, better and more businesslike legislation.

There is, therefore, much to commend action on the part of the business men of the country, but nothing to commend passiveness.

### THE PROVISION MARKET.

While the bulk of the orders have been filled, there is still a heavy movement of provisions from Toronto for the Northwest via Georgian Bay and Lake Superior. The last boat on which these orders can be sent will likely sail next week.

When this trade closes, there is likely to be a lull in the demand until the beginning of the New Year. The stocks, held, however, are light, and it is not likely that prices will be materially reduced before the middle of December. Some reductions may be noted then.

In the meantime, offerings of hogs are large, and, when the weather gets colder, heavy deliveries will probably be made.

At present, prices are steady at about \$5 to \$5.10 for dressed hogs. What they will be worth three weeks from now depends almost entirely on the way prices run in the British market, which has been so irregular in the past that it would be a mistake to prophesy as to the future.

### THE PRODUCTION OF PORK.

The Department of Agriculture has issued Bulletin No. 33 of the Experimental Farm series on "Experiments in Pork Production." This has been prepared under the

direction of Mr. William Saunders, by Mr. J. H. Grisdale, the agriculturist of the Central Experimental Farm.

"All the experiments which have been conducted in the feeding and fattening of swine at the Central Experimental Farm for the past eight years," says the preface of the report, "have been tabulated and summarized so as to present in condensed form the whole of the information which has been gained by the investigations made regarding pork production during that time.

"Useful conclusions are also drawn from the results of this work. Information is given in reference to the care of the breeding stock, and the management and feeding of young pigs. It is hoped that the facts presented in this publication, based on experience gained from many carefully conducted experiments, will prove useful to farmers of Canada, and aid in advancing the pork industry which has made such rapid progress during the past few years."

He who is born rich is often poorly equipped for life's battles.

### PAPER BAG MAKERS CONFER.

The manufacturers of paper bags in Canada have for some time felt that they were not in as good position as they should be in regard to the purchasing of manila and other raw material. Some of them, at any rate, have come to the conclusion that the remedy lies in all the manufacturers purchasing their supplies together. By this means, they would be able to not only buy better, but sell better.

With a view to putting this idea into practice, a conference is being held in Toronto this week. There are present at the conference: Mr. Woodruff, of the Lincoln Paper Mills, Merriton; Kilgour Bros., Toronto; Messrs. E. B. Eddy and W. H. Rowley, of The E. B. Eddy Co., Limited, Hull, Que.; Mr. DeLisle, Que., and Mr. Wilson, of J. C. Wilson & Co., Montreal.

Should this particular scheme be consummated it is thought that it may lead to an actual consolidation of the various paper bag making concerns in Canada, for it is well known that the competition in this industry has been rather excessive of late.

In the meantime, prices on paper bags have been withdrawn.

**CANADA SECOND AS A SUPPLIER OF BRITAIN'S BREADSTUFFS.**

ACCORDING to a return recently published by the British Government, the Dominion of Canada stands No. 2 among the countries which, during the cereal year ending August 31 last, contributed to the United Kingdom's supply of breadstuffs.

It is true that the percentage, as compared with the whole, is small, but still there is some satisfaction in attaining unto the second position, no matter how far that second position may be from the first.

The first position was occupied by the United States with 64 per cent. of the total. Canada's contribution was 10 per cent. India came third with 8 3/4 per cent.; the Argentine Republic fourth with 7 1/3 per cent., while Russia, which, seven years ago, was first with 36 per cent., against the United States' second with 30 per cent. of the whole, contributed but 3 1/3 per cent. during the past cereal year.

Unfortunately, we have no means of ascertaining what the exports of wheat and flour to the United Kingdom were during the last fiscal year. The Government Department which has charge of this work has not yet developed sufficient energy to furnish the detailed returns sooner than six to eight months after the close of the fiscal year.

But, even without the figures for the fiscal year ending June 30 last, enough can be obtained from the returns of previous years to show that in both wheat and flour exports to Great Britain the trade is a growing one. The following table shows the exports of wheat and flour to Great Britain from Canada during the five fiscal years ending June 30, 1898:

	Wheat, bush.	Flour, bbls.
1894.....	13,175,444	203,467
1895.....	11,843,359	111,588
1896.....	12,996,829	89,428
1897.....	12,948,889	248,441
1898.....	22,943,545	908,756

It may perhaps not be uninteresting in this connection to point out that, of the 244,000,000 bushels of wheat which the United Kingdom annually consumes, nearly 184,500,000 bushels are imported.

**PRICE OF VALENCIA ALMONDS.**

Since the opening of the season there has been quite an advance in the price of

Valencia shelled almonds in the primary market.

This week, cables were received in Toronto announcing advances, which make the total appreciation in values since the opening of the season equivalent to 2 to 3c. per lb.

**CHRISTMAS TRADE.**

It would be well to commence early to lay plans for the Christmas trade. The Christmas season is the time of the year above all others when a good special trade can be gotten by special means.

The first thoughts of the retailer are naturally concerning the special stock he will carry. Many general merchants, and not a few grocers, make a feature of toys, games, picture books, etc., in addition to the large stock of candies, nuts, fruits, etc., generally carried at this season of the year. All dealers in groceries also keep on hand a good supply of the fruits, spices, etc., necessary for the dressing, cooking, etc., of turkeys, roast beef and other meats, plum-puddings, pies, sauces, desserts, etc.

Next to importance to having these goods in stock is the proper advertising of the fact through the ground covered by the grocer's business. Advertising does not mean merely inserting an advertisement in the local paper. It means also attracting attention to the stock by window display and by making the store bright and tempting to purchasers of these goods.

The advertisement in the local paper is worthy of considerable thought, however.

It would be well to take extra space at this season. The wording of the advertisements should be altered each week. Each insertion should give, as interestingly (yet without exaggeration) as possible, an account of the preparedness of the grocer to meet the wants of any buyer of Christmas goods. A cordial invitation should be extended to all to visit the store and examine the stock offered for sale.

The preparation of the store and windows for this trade should engage the merchant's (and his clerks') thoughts for the next week or two. It would make everything look much neater and more attractive if much of

the woodwork outside, at the entrance, and in the interior of the store were hidden by evergreens. A Christmas display should be put in the window in the first or second week of December. The fruits, candies, nuts, etc., should be displayed in the interior so as to cause the impression that the stock carried is large and choice. This can be generally done by arranging them together on a large table or stand.

**THE CURRANT SITUATION.**

It will be remembered that, some weeks ago, the currant market in Greece developed some weakness. Writing under date of Patras, November 3, D. Pasqua says: "Taking into account the limited crop of this year on the one hand, and the assurance that the consumption is regular \* \* \* I cannot help thinking that the near future will tell in favor of the article."

These expectations have been realized, for cables received in Toronto this week report an advance of from 1s. to 1s. 6d. per cwt. in the primary market.

It appears that the recent weakness in the market in Greece was caused by the restriction of the demand, in turn due to financial and political difficulties in the country.

The exports of currants from Greece to the following countries up to October 31, and for the corresponding date last year, were as follows:

	Net tons	
	To Oct. 31, 1899.	To Oct. 31, 1898.
England .....	44,118	51,450
United States and Canada .....	10,590	9,075
Australia .....	3,709	3,422
France .....	500	1,355
Other countries .....	10,870	18,600
Total net tons .....	69,647	83,902

The estimated stock in Greece available for export was 52,000 tons at the beginning of the present month.

**WHERE PECANS GROW.**

Texas grows about two-thirds of the pecan crop, though it is only of late that she has taken position amongst nut-growing States.

Most grocers can remember when customers refused mixtures of nuts that contained pecans because of the extremely bitter tasting inner skin which lays next to the shell.

Nowadays the shelled nut is largely used amongst confectioners, and in the pecan districts of Texas the mills for extracting the meat of the nuts have become very numerous.—Grocers' Advocate.

When the business men of a community unanimously endorse an article with their cheque books—

The sincerity of such endorsement cannot be doubted.

# "SALADA"

CEYLON TEA

IS IN THIS HAPPY POSITION. ASK ANY DEALER.

Toronto. Montreal. New York. Boston. Detroit. Buffalo. Pittsburgh. Cleveland.

## AGENCIES WANTED.

BRITISH COLUMBIA: RELIABLE AGENTS wish correspondence with parties wanting their goods pushed in this Province. Address "Pretoria," "The Canadian Grocer," Montreal." (48)

## POULTRY

Parties having poultry to offer will do well to communicate with

**THE DELHI CANNING CO.**  
DELHI. ONT.

All poultry must be dressed, drawn, with heads and feet off.

## Seeded Raisins

Freshly done after you send in your order. Quality guaranteed second to none. Write for quotations to

**The Acme Fruit Cleaning Co.**  
128 Queen Street, MONTREAL.

**THE COWAN RAMSAY CO., LIMITED**  
IMPORTERS OF TEAS

## RED CROSS TEA

in lead packets, and

## CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

The "**BOSS**"

## WASHING MACHINE

Still Leads.

If you have not tried the "BOSS" do so now.

**Walter Woods & Co.**  
HAMILTON.

## HORSE HAIR.

Have you any? We buy it.

**GEO. ROSSITER & SONS**  
10-14 Pope Avenue TORONTO



## HORSE-SHOE SALMON

Is packed ONLY from the finest

Fraser River Sockeye Salmon.

For twenty years the leading brand on the Canadian Market.

**It pays to buy the best.**

For Sale by all Wholesale Grocers throughout the Dominion.

We handle the following

## Coffees, Green and Roasted

Gautemala, Mocha, Maracaibo, Ceylon, Mexican, San Salvador, Java, Jamaica, Santos, Porto Cabella, Costa Rica, Bogota and Choice Rios.

We have also the following favorite blends—Dalley's Perfect Coffee, Dalley's Special Coffee, Dalley's Pearl Coffee, Dalley's Reliable Coffee, Dalley's Victor Coffee, Dalley's Queen Coffee, Dalley's French Cream Breakfast Coffee.

We are direct importers of Coffees. Give us a trial. Quality is our motto.

**The F. F. DALLEY CO., Limited, Hamilton, Can**

# MARKETS AND MARKET NOTES.

## GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

## ONTARIO MARKETS.

November 23, 1899.

### GROCERIES.

A GOOD business is being done, although the volume is, perhaps, not as heavy as it was just preceding the going into operation of the higher freight rates. The strength of canned vegetables is still one of the chief features of the market, although, naturally, there is not much business being done in this line at present. Coffees continue strong and in fairly good demand. The tea market has gained, rather than lost, strength during the past week. Just after we went to press last week, an advance of 5c. per 100 lb. took place in the price of sugar. The demand for sugar keeps good for this time of the year. Syrups and molasses are also meeting with a good demand. Currants, raisins and nuts by the second direct steamer were taken into warehouse early in the week, so that the wholesale trade is now supplied with its stock of Christmas holiday goods. The market for all these goods is fairly strong, with the demand good.

### CANNED GOODS.

A decidedly strong tone still characterizes the market for canned vegetables. Tomatoes are now uniformly quoted at \$1 per doz. by the wholesale trade, and there are some selling at that price, although not many. Of course, the demand at this season is usually light. As far as can be gathered there are no tomatoes offering from first hands at less than 92½c. per doz. in round lots. For corn, the ruling quotation to the retail trade is \$1.10 per doz. There is very little business being done. Peas are quiet and firm at 80 to 90c. Canned fruits are decidedly firm in price as a rule. The idea to the retail trade is \$1.55 to \$1.65 for raspberries and \$1.75 for strawberries. There appears to be already quite a scarcity of the latter. Canned salmon is quiet, but firm in price. Some deliveries of cohoes are being made.

### COFFEES.

The coffee market generally is stronger than it was a week ago, particularly for Brazilian coffees. Locally, the demand keeps good with prices unchanged.

### SUGAR.

The demand for sugar is well maintained. Just as we had gone to press last week, an advance of 5c. per 100 lb. took place in all grades of sugar. This made the price of granulated sugar at Toronto \$4.58 for the product of the Montreal refineries, and \$4.53 for that of the Acadia refineries. The European sugar markets have ruled steady to firm during the past week. Willett & Grey's Sugar Trade Journal of November 16, said: "Raw sugars are now at such a low level that, in view of the statistical position covering the campaign year to next October, it would seem quite possible that little, if any, further decline need be looked for, and very likely the market will remain steady and firm for the immediate future."

### SYRUPS AND MOLASSES.

There is a good trade being done in syrups, particularly in corn syrups. Owing

See pages 29 and 30 for  
Toronto, Montreal, St. John,  
and Winnipeg prices current.

to the shortness of the crop of New Orleans molasses, prices keep high. Local wholesalers are experiencing a good demand for New Orleans molasses, particularly for cooking purposes, at 27 to 28c. per gal.

### TEAS.

The tea market generally continues to have an upward tendency in regard to price. Latest mail advices from London, Eng., under date of November 10, say: "The demand for Indian teas up to 7½d. per lb. noticed last week has become gradually stronger, a further advance having taken place. The better grades of medium tea, especially broken kinds, remain comparatively cheap." Referring to Ceylon teas Gow, Wilson & Stanton, of London, say: "The strong competition noticed last week has been again very pronounced, teas up to 7½d. being slightly dearer, while the demand for other kinds continues steady, medium broken pekoes being perhaps the weakest market." On the Toronto market the brokers report a good demand for Indian and Ceylon low-grade teas, but, as these teas are scarce, there is not much doing.

A private letter from Japan received this week states that there is very little being done there. Prices for the higher grades had very much advanced while the markets were steady on lower grades. "The entire stock," added the letter, "is now so small that the season may be considered closed."

Advices from China state that third crop Young Hysons cannot be obtained under 12c. Pale Sownees up to 24c. are also scarce. The same is reported of sifted teas.

### NUTS.

New season's almonds and Sicily filberts are now on the market. We quote as follows: Tarragona almonds, 15c.; Formetta almonds, 14c.; Valencia shelled almonds, 26 to 30c. per lb.; Jordan almonds, 35 to 40c. per lb.; Sicily filberts, 10c. per lb. A cable received in Toronto, this week, notes a further advance in Valencia shelled almonds, making the price 2 to 3c. per cwt. above the figures ruling at the opening of the season. Sicily filberts are also firm, and would cost about 1c. per lb. more to lay down than the goods now on the market.

### FOREIGN DRIED FRUITS.

CURRANTS—A cable received this week announces an advance of 1s. per cwt. in the price of currants in Greece. The market is reported firm at the advance, and a further appreciation in values is anticipated. The wholesale houses report a good demand for currants. The shipment by the second direct steamer was taken into stock this week.

VALENCIA RAISINS—The Valencia raisins which arrived by the second direct steamer were taken into stock early this week. The demand is good and the primary market firm. The ruling prices for the best known brands are: Fine off-stalk, 6¼ to 6½c.; selected, 7c.; layers, 7½c. per lb.

MALAGA RAISINS—The direct shipment for the holiday trade came forward early this week, and a good many orders have been taken. The ruling quotations are: London layers, \$1.60 to \$1.75; black baskets, \$1.90 to \$2; blue baskets, \$2.10 to \$2.25; Dehesa clusters, \$3 to \$3.25; Royal clusters, \$4 to \$4.50; ¼ flats of black baskets, 75c.; ¼ flats of blue baskets, 85c.; ¼ flats of Dehesa clusters, \$1; seeded Malaga muscatels, 10c. per lb. package; loose muscatels, 3½ to 4c.

CALIFORNIAN RAISINS—Owing to damage to the crop by rain, probably no further shipments of the finer grades will be made to this market. Lower grades are, how-

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Manufactured by  
**THE ST. CROIX SOAP MFG. CO.**  
 ST. STEPHEN, N.B.

ever, to be had. Since we went to press last week, the first shipment of Californian raisins has come to hand. The quality of the fruit is good, it having been saved before the recent rain damage was done to the crop. The wholesale trade quote  $7\frac{1}{2}$  to 8c. per lb. for 3 crown.

DATES — The first shipment of new season's dates came to hand this week. The fruit was of the Hallowee description, and is quoted at  $5\frac{1}{2}$  to 6c. per lb.

CALIFORNIAN EVAPORATED FRUITS — The advances which have taken place in evaporated peaches have put figures above buyers' views. Apricots are still too high to permit of business being done.

CALIFORNIAN PRUNES — Everything is cleaned up on the Coast except the larger-sized prunes, and a few of the extremely small ones, namely, 130's to 140's, which are too poor in quality for this market.

#### GREEN FRUITS.

The Jamaica orange market has taken an upward turn, and now stocks here are light, and, as prices are higher in New York, a rise of 50c. per barrel is noted here. They are now quoted \$6 to \$6.50. As anticipated a week ago, the lemon market has advanced. Messina lemons are \$1 to \$1.25 per box dearer, the price now being \$4 to \$4.50 per box. Stocks are light, and are not likely to be well replenished before Christmas. Bananas are also scarce, and are likely to be high for some time. An advance of 25c. this week has brought the price to \$1.75 to \$2. The difficulty of getting sweet potatoes here in good condition is keeping stocks very light. Prices are firm. Almeria grapes, cranberries, and

Spanish onions are in excellent supply, and, as the demand is good, the feeling is steady.

#### COUNTRY PRODUCE.

EGGS—The conditions are about the same as a week ago. For first-class stock 20c. can easily be secured, but for ordinary fresh-gathered stock 17 to 18c. is the current quotation. There is a good movement of pickled stock at 15 to 16c. per doz.

POTATOES—There is a better delivery, as cars are not so hard to get. This has caused a reduction of 2 to 3c., which brings the price to 40 to 42c. per bag for cars f.o.b. Toronto. Small lots out of store are worth 45 to 50c.

BEANS—The market is firm at last week's advance. We quote \$1.45 for hand-picked and \$1.35 to \$1.38 for prime.

DRIED AND EVAPORATED APPLES — A good movement of evaporated apples is noted at  $8\frac{1}{2}$  to 9c. in a jobbing way. There is a scarcity of dried apples, and as there is a pretty good jobbing demand, the feeling is firm at  $5\frac{1}{4}$  to  $5\frac{3}{4}$ c. outside for ordinary No. 1 stock, and 6c. for No. 1 quarters. The jobbing price is firm at 6 to  $6\frac{1}{2}$ c. for ordinary No. 1 stock.

POULTRY—The weather has been unsatisfactory, and, though offerings have been somewhat decreased in consequence, the market has been weak. Prices are about the same as last week. We quote: Turkeys, 8 to 9c. per lb.; geese, 5 to 6c. per lb. ducks, 45 to 70c. per pair; chickens, 25 to 40c. per pair.

GAME—The venison season is over. The receipts of wild ducks and partridges have been larger than the market could absorb, and prices are easy at last week's figures: 25c. per pair for teal and other small

varieties; 40c. for blue bills; 65c. for pintails and redheads; 75c. for mallards and large black; \$1 for canvasbacks, and 50 to 60c. per brace for partridges.

VEGETABLES—Onions are 20c. per bush. cheaper; otherwise, there is no change. There is a good business being done. We quote: Cabbage, 40 to 50c. per doz.; red cabbage, 50 to 75c. per doz.; cauliflowers, 40 to 60c. per doz.; celery, 40 to 75c. per doz.; parsley, 10 to 15c. per doz.; pickling cucumbers, 40 to 60c. per hundred; muskmelons, 50 to 70c. per doz.; native watermelons, 50 to 75c.; onions, 40 to 60c. per bush.; green beans, 30 to 50c. per basket; squash, \$1 to \$1.25 per doz.; vegetable marrow, 40 to 60c. per doz.

#### BUTTER AND CHEESE.

BUTTER—A large quantity of good large rolls is offering at firm prices. Few gilt-edged tubs are offering, but are in good demand. Ordinary tubs are abundant, however, at

## "SATISFIED"

This is what our largest consignors write us.

### CONSIGN YOUR PRODUCE

to us and you will receive the same treatment.

### WE SELL

BUTTER, EGGS, LARD, CHEESE, BACON, HONEY, and all kinds of Farm Produce.

Reference, Imperial Bank of Canada, Yonge St.

## T. H. SMITH & CO.

70 COLBORNE ST.

Phone 8355. TORONTO

## Corona Golden Figs

are choice eating and cooking Figs. Put up in 1-LB. CAKES — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you  $7\frac{1}{2}$ c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust or dirt nor loss of weight, time and custom, but

### CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value (\$3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, 59-63 Front St. East, TORONTO

How's your stock of **Biscuits and Confectionery?**

Our **CREAM SODAS** in 3-lb tins and cartoons cannot be excelled.

For purity and highly-flavored **CONFECTIONERY** we manufacture the finest **BON-BONS** and **CHOCOLATES** in Canada.

WRITE FOR SAMPLES AND QUOTATIONS.

**J. McLAUGHLAN & SONS,** Manufacturers **Biscuits and Confectionery,** WHOLESALE GROCERS, **Owen Sound, Ont.**

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Will do well to correspond with me.

**E. NICHOLSON**

124 Princess Street, **Winnipeg, Man**  
Successor to W. F. Henderson & Co.

**Wholesale Commission Merchants and Brokers.**

Established 1882.

16 years' experience.

**POULTRY, HONEY, BUTTER, EGGS, and DRIED APPLES.**

Consignments Solicited. Prompt Returns.

**The Wm. Ryan Co., Limited.**

70 and 72 Front St. E., Toronto.

**J. H. SKEANS & CO.**

88 Front St. E., Toronto.

We have a first-class demand for—

**BUTTER, EGGS, POULTRY and HONEY.**

Ship your consignments to us for quick returns and highest prices.

**Clemes Bros.**

51 Front St. East  
**TORONTO.**

**Fruit Commission Merchants.**

easy prices. The market for good creamery is active at firm figures. We quote: Dairy large rolls at 18 to 19c.; tubs at 17 to 18c., and dairy prints at 18 to 19c. Creamery is worth 21 to 22c. for tubs and boxes and 22 to 23c. for prints.

**CHEESE**—A small quantity of July and August cheese is on the market, and holders are selling at 11½c. There is a steady, moderate demand for late makes, and, as stocks are not more than will be needed for the season's demand, the feeling is steady at 12 to 12½c.

**FISH AND OYSTERS.**

As no fresh fish can be sold orders for whitefish and trout are being filled with frozen fish. The warm weather is reducing the demand considerably. There is no change in prices. We quote as follows: Trout, 7 to 7½c. Niagara whitefish, 8c.; pickerel, 7½c.; herrings, 4c.; halibut, 12½c.; Seattle salmon, 13 to 15c.; steak cod, 7c.; haddock, 5c.; finnan haddies, 6½ to 7c.; boneless fish, 5c.; quail-on-toast, 6c.; steak cod, 6½c.; ciscoes, \$1.00 per basket. Oysters, Booth's standards, \$1.25; selects, \$1.65; other brands, \$1.25 per gal.

**HIDES, SKINS AND WOOL**

**HIDES**—The market is steady at last week's advances. We quote: Cowhides, No. 1, 9½c.; No. 2, 8½c.; No. 3, 7½c. Steer hides are worth ½c. more. Cured hides are worth 10c.

**SKINS**—Dekins and culls are 5c. dearer. Otherwise there is no change. We quote: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 40 to 45c.; culls, 20 to 25c. Sheep and lambskins are selling at 85c.

**WOOL**—Combing fleece is 1 to 1½c. dearer. There is a good business, and a steady feeling. We quote: Clothing wool, 17c.; combing fleece, 16 to 16½c.; unwashed, 9½ to 10c.

**GRAIN, FLOUR, BREAKFAST FOODS.**

**GRAIN**—The wheat market is quiet outside, with both red and white at 66c. On the street market there is a fair movement of coarse grains, but the offerings of wheat are limited. We quote as follows: Wheat, white and red, 70 to 70½c.; goose, 68c.; peas, 62c.; oats, 31 to 33c.; barley, 43 to 44c.; rye, 54c. There is a moderate demand. Manitoba No. 1 hard is easy at 76½c. Toronto and West.

Established 1873.

CONSIGNMENTS SOLICITED

**POULTRY BUTTER EGGS DRESSED HOGS**

Highest market prices. Quick returns.

**D. GUNN, BROTHERS & CO.**

Pork Packers and Commission Merchants

76-78-80 Front St. E. - TORONTO

Established 1892.

**Rutherford, Marshall & Co.**

68 Front Street East, Toronto.

Exporters of

**POULTRY BUTTER, CHEESE, EGGS, HONEY, DRIED AND GREEN APPLES.**

We buy outright, or receive on consignment, all kinds of Produce. Correspondence solicited. References—Mercantile agencies or Canadian Bank of Commerce.

**FLEISCHMANN'S**

**VEGETABLE COMPRESSED YEAST HAS NO EQUAL.**

ARE YOU A BUYER OF

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Drop a Post Card, if you wish it, and we will send you a copy of the latest issue of **Hardware and Metal**, the leading authority on these trades. Address:

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26 Front St. West, TORONTO.  
109 Fleet St., E.C., LONDON, ENG.

**COWAN'S**

**Hygienic Cocoa Royal Navy Chocolate**

AND

**Famous Blend Coffee**

are the favorites with all grocers.

**THE COWAN CO., LIMITED, TORONTO**



*Teas "fragrant", "delicious", "perfect" and "best" are now as plentiful as gold mines, but customers only smile and say - "Give us Blue Ribbon Ceylon" - Blue Ribbon Tea Co. - 42 Scott St. Toronto.*

**FLOUR**—A fair, steady trade is doing at last week's figures. We quote: Manitoba patents, \$4; Manitoba strong bakers', \$3.70; Ontario patents, \$3.65 to \$3.75; straight roller, \$3.35, Toronto freights.

**BREAKFAST FOODS**—The market is steady at unaltered prices. We quote as follows: Standard oatmeal and rolled oats, \$3.60 in bags and \$3.70 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$4; pot barley, \$4.

#### SEEDS.

There is not much doing. Prices of red clover are unchanged with dealers paying \$4.50 to \$5 outside. Alsike is steady at \$4.50 to \$7. The top figure is only paid for extra choice to fancy lots. There is practically nothing doing in timothy seed.

#### MARKET NOTES.

All refined sugars are 5c. higher.

Currants are cabled 1s. per cwt. dearer.

Valencia shelled almonds are from 2 to 3c. per lb. higher in the primary market than they were at the opening of the season.

Jamaica oranges are 50c. per bbl. dearer. Bananas have advanced 25c. per bunch. Messina lemons have risen \$1 to \$1.25 per box.

All the wholesale houses are now well supplied with foreign dried fruits for the holiday trade, the shipments via the second direct steamer now being in stock.

#### QUEBEC MARKETS.

MONTREAL, November 23, 1899.

#### GROCERIES.

**T**HE volume of business has been somewhat reduced this week, as the advance in railway freights has caused a decrease in the movement of the more bulky staples. Nevertheless, a good trade is doing. Sugar, as a consequence of the rise in rail rates, is 5c. higher, and jobbers have at last placed their jobbing price for Barbadoes molasses more on a parity with first cost. The strength in Valencia raisins is fully maintained; in fact, still higher prices are quite probable. All kinds of nuts rule firm in tone also. Strength is still dominant in canned vegetables, while in spices, pepper

values have advanced and still point higher. Coffee and tea are fairly steady in tone.

#### SUGARS.

The advance in rail freights noted last week has led to a rise of 5c. in the price of refined sugar for all grades, and prices now are \$4.45 on granulated and \$3.65 to \$4.30 for yellows, as to grade. Demand has been active, and a fair volume of trade is noted. The market for raw beet has declined a further ¼d. in London, but has since ruled steady, prices being maintained at 9s 0½d. for both present and next month. Cane was quiet at London, Java 11s. 3d. and fair refining 10s. 6d. In New York, raw has been steady, fair refining, 3 13-16c. and centrifugal, 96 test, 4¼c.

#### SYRUPS.

This staple is entirely without feature, demand ruling light, and prices unchanged at 1¾ to 2¼c. per lb., as to quality.

#### MOLASSES.

There has been considerable inquiry for choice Barbadoes molasses, and 40c. has been bid freely for 50 and 100-puncheon lots, but holders evidently have great confidence in the future course of prices, as the above figure has been refused. The stock in first hands is, no doubt, very small, and, as jobbers in some cases are cleaned out, the position of the market is very strong, and it would not be any surprise to see prices go still higher. A direct importation of Antigua molasses is firmly held at 35c. Some stock which has been imported from Boston is offering at 32½c. The jobbers have at last advanced their prices to a parity with the increased cost from first hands. They are now asking 43c. for single puncheons and 42c. for carlots.

#### DRIED FRUITS.

It is next to impossible for importers to obtain a firm offer on Valencia raisins from Denia and naturally the fact tends to accentuate the strength of their position. Accordingly prices here are, if anything, more firmly held than last week at 6½ to 6¾c. for fine off-stalk, 7¼ to 7½c. for selected and 7½ to 7¾c. for layers.

Malaga raisins are held as last quoted, and though there is an easier feeling noted

outside on Sultana raisins the fact has not influenced spot prices in any way.

There has been considerable inquiry for Californian seeded raisins, and sales of carlots have been made at 7½c. f.o.b. Coast.

Currants have ruled steady during the past week.

A fair demand has been experienced for Californian prunes. We quote: 80's to 90's, 6½c.; 70's to 80's, 7c.; 60's to 70's, 7½c.; 50's to 60's, 8½c., and 40's to 50's, 10c.

French prunes are not quotable, and Bosnias are unchanged at 6c.

The first arrivals of new dates came to hand this week via New York, being a parcel of 5,000 boxes. Prices are steady at 5½ to 6c.

#### NUTS.

New Grenoble walnuts meet an active demand, and are stiff at 13½c., while Marbots are quoted at 10c. Shelled almonds to arrive are unchanged at 10c.

#### CANNED GOODS.

Business in canned goods during the past few days has been rather quiet, but the tone of the market is very firm, and prices are fully maintained. Raspberries and strawberries are exceedingly scarce on spot, and prices have an upward tendency. Corn is held at \$1.05 to \$1.10; tomatoes, at 90 to 95c.; marrowfat peas, at 70 to 72½c.; early Junes, at 77½ to 80c.; French peas, at 90 to 95c.; beans, at 90c.; one gallon apples, at \$2.25 to \$2.50; 3 lb. do., at 85 to 90c.; raspberries at \$1.60; and strawberries at \$1.55 per doz. There has been some demand for salmon, and several sales of humpback brand have taken place at \$2.65 f.o.b.

#### RICE.

Since the advance in rail freights business in this line has been quieter. The tone is firm, in sympathy with foreign markets. We quote, standard, \$3.30 to \$3.40.

## Evaporated and Dried Apples

Highest cash prices paid. Offers and correspondence invited. Largest dealers.

Michael Doyle & Co., Rochester, N.Y., U.S.A.

# 42,355 PACKAGES

Is the amount of our Fall Importations of

# DRIED FRUITS

All received with the exception of a few lines  
now on the way.

## Valencia Raisins

1000	Boxes	Pallare's	Fine Off-Stalk
2200	Boxes	Rogers'	Fine Off-Stalk
7500	Boxes	Grustan	Finest Off-Stalk
4000	Boxes	Grustan	Finest Selected
6000	Boxes	Grustan	Finest 4-Crown Layers
<hr/>			
20700			

## Currants . . . .

50	Barrels	Provincials	
50	Half-barrels	Provincials	
500	Barrels	Fine Filiatras	
250	Half-barrels	Fine Filiatras	
1100	Half-cases	Fine Filiatras	
1000	Quarter-cases	Fine Filiatras	
250	Half-cases	Amalias, cleaned	"Olympus"
100	Half-cases	Casalina, cleaned	"Parnassus"
550	Cases	Cleaned 1-lb. Cartons	"Regina"
50	Half-cases	Fine Vostizzas	"Venus"
250	Half-cases	Fine Vostizzas	"Jupiter"
50	Half-cases	Finest Vostizzas	"Black Diamonds"
250	Half-cases	Finest Vostizzas	"Ambrosia"
500	Quarter-cases	Finest Panaritas	"Black Pearls"
<hr/>			
4950			

## Sultana Raisins

528	Boxes	"Extra"
581	Boxes	"Choice"
1161	Boxes	"Fine"
<hr/>		
1200	Quarter-boxes	Connoisseur Clusters
600	Boxes	Royal Buckingham Clusters
400	Quarter-boxes	Royal Buckingham Clusters
300	Boxes	Royal Buckingham Clusters, 1-lb. cartons
100	Boxes	Royal Buckingham Clusters, 2-lb. cartons

# Sultana Raisins

528 Boxes	"Extra"
581 Boxes	"Choice"
1161 Boxes	"Fine"
1200 Quarter-boxes	Connoisseur Clusters
600 Boxes	Royal Buckingham Clusters
400 Quarter-boxes	Royal Buckingham Clusters
300 Boxes	Royal Buckingham Clusters, 1-lb. cartons
100 Boxes	Royal Buckingham Clusters, 2-lb. cartons
300 Boxes	Imperial Russian Clusters
300 Boxes	Excelsior Windsor Clusters

4500

## Garret & Co.

100 Boxes	Choice Clusters, 3-Crowns
100 Boxes	Excelsior Clusters, 7-Crowns

200

## M. Campuzano.

500 Boxes	50 lbs.	Fancy Loose Muscatels.
-----------	---------	------------------------

# Cooking Figs

2000 Tapnets	Comadre Figs.
100 Boxes	Finest Layer Natural Figs.

2100

## "Shield Brand" Elome Figs.

15 Cases	each 300/12-oz. boxes	2-row Figs.
10 Cases	each 300/16-oz boxes	1-row Figs.
20 Cases	each 42/10-lb. boxes	5-row Figs.
20 Cases	each 40/10-lb. boxes	4-row Figs.
10 Cases	each 14/30-lb. boxes	6-row Figs.

75

# Table Figs

## Batger & Co.

20 Cases	each 32/7-lb. boxes	L.L. Thick Lemon Peel.
10 Cases	each 32/7-lb boxes	Double Triangle Orange Peel.
50 Cases	each 72/1-lb. drums	Mixed Cut Peels.

## York Confectionery Co.

20 Cases	each 32/7-lb. boxes	Finest Lemon Peel.
10 Cases	each 32/7-lb. boxes	Finest Orange Peel.

## Dimboola Brand.

25 Cases	each 24/10-lb. boxes	Corsican Citron Peel.
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135

# Almonds . . . . .

275 Bags	Tarragona Soft Shell Almonds.
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## Shelled. W. C. Bevan & Co.

400 Boxes	28-lb.	Valencias	Bull Brand.
100 Boxes	28-lb.	Jordans	Horse Brand.
50 Boxes	28-lb.	Jordans	Bear Brand.

550

# Walnuts . . . . .

150 Bales	220-lb.	Strictly Pure Mayette Grenoble Walnuts.
400 Sacks	110-lb.	Walnuts "Couronne."
300 Sacks	110 lb.	Marbot Walnuts.

850

## Shelled Walnuts.

400 Cases	55-lb.
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# Dates . . . . .

300 Boxes	Hallowee
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<b>Walnuts . . . .</b>	150	Cases	110-lb.	Walnuts "Couronne."
	400	Sacks	110 lb.	Marbot Walnuts.
	300	Sacks		
	<u>850</u>			

400 Cases **Shelled Walnuts.**  
55-lb.

**Dates . . . .** 300 Boxes **Hallowee**

## CALIFORNIA DRIED FRUITS

<b>Santa Clara Prunes</b> 25-lb. BOXES.	200	Boxes	40/50	Griffin & Skelley Co.
	300	Boxes	50/60	Griffin & Skelley Co.
	400	Boxes	60/70	Griffin & Skelley Co.
	300	Boxes	70/80	Griffin & Skelley Co.
	500	Boxes	90/100	Griffin & Skelley Co.
	300	Boxes	40/50	Chateau Brand.
	200	Boxes	50/60	Chateau Brand.
	1000	Boxes	90/100	Berryessa Brand.
<u>3200</u>				

<b>Seeded Raisins</b> 1-lb. PACKAGES, 36-lb. BOXES.	400	Boxes	Queen Brand (shipped by Griffin & Skelley Co.)
	200	Boxes	Griffin & Skelley Co.
	<u>600</u>		

<b>Evaporated Apricots and Peaches</b>	<b>Griffin &amp; Skelley Co.</b>			
	200	Boxes	25-lb. loose	Choice Royal Apricots.
	100	Boxes	48/1-lb. Cartons	Choice Royal Apricots.
	300	Boxes	25-lb. loose	Choice Peaches.
	100	Boxes	48/1-lb. Cartons	Choice Peaches.
	50	Boxes	25-lb. loose	Choice Pears.
<u>750</u>				

**HUDON, HEBERT & CIE., Montreal.**

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# Rowntree's

## High-Class Confectionery.

Rowntree & Co., Limited, of York, England, desire to call the special attention of the Canadian trade to their well-known

## Gum Pastilles and Jujubes.

The perfection of confectionery art of world-wide fame for purity and delicacy of make. Rowntree & Co., Limited, are the largest manufacturers of Gum Confectionery in the world, the large Yorkshire Factories employing over 1,500 hands.

Chocolate Creams of all varieties.



A delicious, highly-nourishing, and thoroughly digestible Cocoa, so economical in use that 120 breakfast cups can be filled from a 1-lb. tin.

Agents for Canada are:

For Manitoba, Northwest Territories and British Columbia:  
THE HUDSON'S BAY CO., Winnipeg.

And for Quebec, Ontario and the Maritime Provinces:  
Mr. CHAS. GYDE, 20 St. Francois Xavier St. Montreal.

**TEAS** CEYLON Direct importation from Colombo.  
**PERKINS, INCE & CO.**  
TORONTO.

### SPICES.

Strength in pepper abroad continues the prominent feature in spices, and prices are quoted firmer, the mills having paid much higher figures this week on both black and white pepper. Demand is not active in a distributive sense. We quote: Nutmegs, 35 to 60c. per lb., as to size; mace, 45 to 50c. per lb., as to quality, and pimento, 8c.

### COFFEES.

There has been a fair demand for coffee, with business in round lots of Mocha at the equivalent of 17c. delivered here, while 25 and 50-bag lots of Maracaibo have sold at 2½c.

### TEAS.

There has been more inquiry for Pinguey teas since last report, about 1,000 to 1,500 packages changing hands at 13 to 18c. These figures show an advance over previous sales, and the market is firm for this description of stock. Japans have been inactive, with buyers and sellers apart. Blacks are firm, with a fair amount selling. Desirable Packlings cannot be had under

14½ to 17c. Latest mail advices from Ceylon state that the market is firm and advancing. Cables from London report the market there on Indian and Ceylon teas very strong, 7d. being paid for Pekoe Souchong at auction.

### FISH.

Trade in all lines of fish has been fairly active for the season. The bulk of preserved fish has arrived, and but few cars more are to come forward. There is no large stock of any line at present, and the prospects are good for trade in the future. The tone of the market is steady and prices show little change. The following quotations are for jobbing lots: No. 1 new Nova Scotian herring, \$5.25 to \$5.50 per bbl.; \$2.50 to \$2.75 per half-bbl.; N.B. do, \$2.50 to \$2.75; No. 1 green cod, \$5 per bbl.; No. 1 large, \$5.50; No. 2, \$4 25; Labrador salmon, \$13 to \$13.50; British Columbian salmon, \$13 to \$13.50; No. 1 Red Sea trout, \$10 to \$12; No. 2 mackerel, \$15.50 per bbl.; No. 1 green pollock and hake, \$3.75; No. 1 green haddock, \$4.25; No. 1 large round

herrings, with milt and roe, \$5.50; dried codfish, \$4.60 to \$4.75 per 112 lb.; large dressed do., \$4.50 to \$4.75 per case of 100 lb.; boneless codfish, 5½ to 6c. per lb.; smoked haddies, 6 to 7c. per lb.; St. John bloomers, \$1 per box; Yarmouth do., \$1; smoked herrings, medium, 12c.; Lock Fyne do., \$1 per keg; large do., \$3.50 per half-bbl.; kippered herrings, \$1.25 per box and 65c. per half-box.

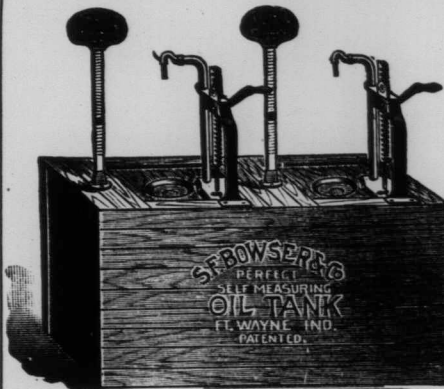
Fresh fish—Haddock, 4c. per lb.; dore, 7c.; market cod, 3c.; steak cod, 4c.

Shell oysters are scarce; in consequence, the market has been strong and a sharp advance in prices has taken place. Choice Malpeques are selling at \$5 to \$6; Miramichi, at \$4 to \$4.50 per bbl.; standard, in bulk, \$1.30 per gal; selects, \$1.50 to \$1.60.

### GREEN FRUITS.

There has been little alteration in the green fruit market during the past week. The local apple market remains unchanged, and exhibits very little life. Quite a lot of inferior quality is offering, the prices generally being in favor of buyers. Sales of No.

## THE PRICE IS RIGHT



Double First Floor Tank.

The **Double First Floor Tank**  
IS DESIGNED TO HANDLE  
**Two Grades of Oil**

... OR ...

**OIL AND GASOLENE.**

The cost is the price of two single Tanks of the same capacity. The Double Tank is not one Tank with a partition, but two single Tanks complete, cased together for

**CONVENIENCE AND ECONOMY OF SPACE.**

Cellar Outfits of the same style. Would you know more, send your address.

**S. F. BOWSER & CO.**

P.O. Box 564.

TORONTO, ONT.

Factory: Fort Wayne, Ind.

But it is not  
**THE PRICE YOU PAY**

But...

**WHAT YOU GET FOR THE PRICE YOU PAY**

That determines The Value of Your Bargain.

When you invest in a...

## Bowser

**3** SELF-MEASURING  
**OIL TANK**

YOU GET THE BEST VALUE

It is Possible to put into Oil Tanks.

Best of MATERIAL  
Best of WORKMANSHIP  
Best of EVERYTHING

That money will buy and skill produce.

... WE ...  
**GUARANTEE IT.**

What you pay for an article is . . .  
But what you get for your money is more

# Important



In buying Coffees from us you get just what you pay for.

Coffees are dearer, but we still have some splendid values in—

**RIO, SANTO,  
MARACAIBO,  
JAVA and  
JAMAICA**

# Coffees

WRITE US FOR SAMPLES AND QUOTATIONS.

## S. H. EWING & SONS,

## 96 King St., Montreal.

1 range between \$2.75 and \$3.50, and No. 2 \$1.60 to \$2. There is no change in pears, values working between \$3.50 and \$6 per bbl., as to grade. Few grapes are offering, but demand is light at 15 to 17c. per basket for blue, 17 to 20c. for Niagara, and 22 to 25c. per basket for Catawba. There is a very good demand for Almeria grapes at \$4.50 to \$6 per keg, as to weight and quality. Jamaica oranges command small sales at \$5 to \$6 per bbl. Bananas are quiet, at \$1.75 to \$2.25 per bunch. Sweet potatoes show no change at \$3 to \$3.35 per bbl. There is very little demand for cranberries at \$6 to \$6.50 per bbl. Spanish onions are selling at 60 to 65c. per crate.

### COUNTRY PRODUCE.

**EGGS**—There was a good demand for choice stock, and the market for such was active and firm, but culls only move in a small way. Strictly new laid near-by stock sold at 22 to 23c.; choice candled at 20 to 20½c.; Montreal limed at 16c., and western culls at 12 to 14c. per doz.

**POULTRY**—Receipts of poultry to-day were moderate, but on account of the unseasonable weather the demand was low, and the market was dull. Turkeys sold at 8½ to 9c.; chickens at 6½ to 7c.; ducks at 8 to 8½c., and geese at 6 to 6½c. per lb.

**GAME**—The demand for partridge was

good, and prices rule firm at 60 to 65c. for firsts, and at 35 to 40c. for seconds per brace.

**MAPLE PRODUCT**—There was some demand for maple product, and pure sugar sold at 10½ to 11c. per lb., and syrup at 65 to 70c. per tin, of 1 gal., wine measure.

**HONEY**—In honey, there was nothing new to note. White clover comb is quoted at 12c., and extract at 9c., and buckwheat at 8c. per lb.

**BEANS**—A fair trade was reported in beans. Choice hand-picked are quoted at \$1.15 to \$1.50, and primes at \$1.37½ to \$1.40.

**ASHES**—The market for ashes is quiet and featureless. We quote: First sorts, \$4.10; seconds, \$3.85, and pearls, \$5.15 per 100 lb.

**EVAPORATED APPLES**—The market is quiet but steady for evaporated apples, sales of several good sized lots being reported at 8c., and we quote 8 to 8½c. Dried apples are quoted at 5 to 6c.

**POTATOES**—The market is steady, with carlots quoted at 40 to 42c.

**HOPS**—Quiet and rather easy at 8 to 10c. for ordinary, and 14 to 15c. for choice.

**DRESSED HOGS**—Owing to the continued mild weather and increased offerings, the tone of the market was easier, and prices

ruled lower. The demand was slow at \$5.75 for light weights, and at \$5.40 for heavy.

### PROVISIONS.

The demand was good for small lots of most lines, and in consequence a fair trade was done. We quote: Canadian short cut mess pork, \$15.50; short cut back, \$15, and heavy long cut mess, \$15 per barrel. Pure Canadian lard in pails, 7¼ to 7¾c. per lb.; and compound refined, 6 to 6½c. per lb. Hams 11c. to 12½c., and bacon 11 to 12c. per lb.

### FLOUR AND GRAIN.

**FLOUR**—There was no important change in the situation of the flour market. The demand was better and a fair amount of business done. We quote: Winter wheat patents, \$3.60 to \$3.90; straight rollers, \$3.40; in bags, \$1.65; Manitoba patents, \$3.90 to \$4.20, and strong bakers', \$3.60 to \$3.70.

**GRAIN**—A fair amount of business was done in Manitoba wheat over the cable today, but aside from this the market ruled quiet. There was considerable inquiry for oats on spot, of which the offerings were small, and although buyers were willing to pay an advance in price they found it difficult to fill their wants. The demand for other coarse grains was slow. Peas were quoted at 66c.; rye, 61c.; No. 1 barley,

1899

## NEW SEASON TEAS.

1899

Direct Importations from CEYLON, INDIA and JAPAN.

QUALITY the highest in Strength and Flavor. Samples sent on application.

We are also Agents for the leading Package Tea of the present age—

**ARMEDA TEA** { **BLACK**  
**BLACK AND GREEN MIXED**  
**JAPAN** }

In 1 or ½-lb. Sealed Packages,  
Retail Price—

25c., 30c., 40c., 50c. and 60c. per lb.

The demand for ARMEDA TEA is increasing rapidly. Why? ARMEDA TEA HAS THE FLAVOR.

Remember we also sell Macdonald's Tobaccos—Prince of Wales, 8s or 16s, costs 63c. per lb., and Brier, 8s, costs 61c. per lb.

57 Front St. E., Toronto.

**A. H. CANNING & CO.**

18c.; No. 2 barley, 47c.; feed barley, 56c.; oats, 29c., and buckwheat, 53½c.

**OATMEAL**—Business in rolled oats continues quiet, but prices are maintained at \$3.60 per barrel and at \$1.75 per bag in carlots.

**FEED**—The demand for feed was good and values rule firm. Manitoba bran is selling at \$15; shorts, \$17 per ton, including bags; Ontario bran \$15.50 to \$16; shorts, \$17 to \$18, and moullie \$20 to \$24 per ton in bulk.

**HAY**—A fairly active trade is being done in hay, and, as supplies are not large, prices show no change. We quote: Choice No. 1, \$10 to \$11; No. 2, \$8.50 to \$9; and clover, \$7.50 to \$8 per ton in carload lots. The imports of foreign hay into Great Britain do not fluctuate greatly; they are largely made up of the surplus forage brought here in cattle boats. The ten months' total this year is 112,546 tons, which is 12,137 tons more than in 1898, but 2,567 tons less than in 1897.

**CHEESE AND BUTTER.**

**CHEESE**—This market shows no radical change, nor can it do so until the tail-end of the fall make, which is now offering from ½ to ¾c. per lb. under what the September and October make cost, is absorbed. The

free demand, however, for these cheap goods is a pretty reliable indication that British buyers want cheese, and when it is absorbed they will be compelled to pay attention to the dearer stock. Current daily business is at prices ranging from 10½ to 11c., according to grade.

**BUTTER**—The heavy feeling noted last week on butter continues, and prices, though not quotably lower, are not very firmly held. Demand is moderate at 18½ to 19¼c., as to quality, the outside being an extreme price.

**MONTREAL NOTES.**

Jobbers have at last advanced their price on Barbadoes molasses, asking 3c. per gal. more.

There has been an advance in pepper abroad, and mills here have paid more for supplies.

Refined sugar of all grades, as a consequence of the rise in railway freights, has been marked up 5c. per 100 lb.

A reference to our advertising columns will show that Hudon, Hebert & Cie. are offering an exceptionally comprehensive assortment of dried fruits and other seasonable goods.

**Poultry Wanted**

**CHICKENS, TURKEYS, GEESE, and DUCKS,**

Alive, Dressed, or Dressed and Drawn.

APPLY TO

**THE SIMCOE CANNING CO.,** SIMCOE, Ont.

**BUSINESS FOR SALE.**

Well Established General Store Business (buildings included) in one of the most prosperous towns in the Northwest Territories. Stock about \$9,000.00; could be reduced to suit purchaser. Apply to "General Store," care of "The Canadian Grocer," Toronto. (49)

**THERE IS MONEY IN IT.**

**You Can't Tell Much about Ready Lunch Beef** until you've seen it.

A Sample Case tells the whole story. Handsome hanger goes with it.

Advertising in **Western Canada** will be Carefully, Efficiently, and Promptly

attended to, by **THE ROBERTS ADVERTISING AGENCY,** WINNIPEG, CANADA.

**Hugh Walker & Son**

Consignments carefully handled.

Wholesale Fruit and Commission Merchants

**GUELPH, ONT.**

The Following Brands Manufactured by

**The American Tobacco Co.**

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

**CUT TOBACCO**

**OLD CHUM.**

**SEAL OF NORTH CAROLINA.**

**OLD GOLD.**

**CIGARETTES**

**RICHMOND STRAIGHT CUT.**

**SWEET CAPORAL.**

**ATHLETE.**

**DERBY**

**Toronto Salt Works**

TORONTO, ONT.

Write us for **SALT** of any kind. Also **SALTPETRE**, car lots or less.

The

**DAWSON Commission Co., Limited**

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets,

**TORONTO**

We make a specialty of handling

**Domestic Fruit**

Consignments personally and promptly attended to All Foreign Fruits in season.

**FRUIT AUCTION SALES**

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

**McWILLIAM & EVERIST**

Wholesale Commission Merchants.

25 and 27 Church St., TORONTO, Can

Telephone 645.

SELL . . .

**GOOD WILL SOAP.**

35% profit at six for a quarter.

Vanluven & Co., Napanee, Ont.

## MANITOBA MARKETS.

WINNIPEG, November 20, 1899.

**M**R. E. B. NIXON, grocery buyer for The Hudson's Bay Company, returned this week from a two months' leave of absence. While on his holiday, Mr. Nixon visited England, which he had not seen for 22 years, and was in London at the time of the great popular demonstration for the New South Wales troops. He reports that, while, of course, there are some "kickers," the war, on the whole, is very popular, the feeling being that at last England is taking her rightful stand in regard to South Africa. Mr. Nixon found business of all kinds good in the Old Land.

Christmas goods are beginning to arrive, and, judging by the stocks ordered, merchants expect to do an extraordinary trade this season. The weather has been mild all week, and the heavy rains have made the city dirty beyond expression, and the city fathers appear to be hopelessly lost in any endeavor to grapple with it. Owing to the great amount of railway business of all kinds, merchants complain that goods are not coming forward as rapidly as they should.

**WHEAT**—The market has shown little change all week. Owing to bad roads deliveries are very light indeed. Where rain has not been too heavy fall ploughing is still going forward briskly. Prices at country points are the same as last week but the tendency is rather lower. For instance, last week buyers were willing to give the outside figure of the market, while the last few days they have adhered closely to the inside price. Spot wheat at Fort William closed at 1 p.m. Saturday at 67c.

**FLOUR**—The market is firm and prices are unchanged. Flour shipments by the lakes ceased on November 22.

**CEREALS**—There has been a sharp advance in buckwheat flour, amounting to fully 25 per cent. This is attributed to a shortage of crop in Ontario. Rolled oats are a shade easier in consequence of increased deliveries, and are quoted at \$1.70 to \$1.75. Beans have gone sky high, and choice hand-picked are worth \$2, while somewhat lower grades are \$1.75 to \$1.85.

**CURED MEATS**—This market has been an uneventful one all week. Prices are firm and business steady. Hams, 12½c.; breakfast bellies, 11½c.; backs, 11c.; picnic hams, 10½c.; smoked shoulders, 10c.; long clear, 8½c.; lard, \$1.70 per pail.

**CHEESE**—Market here is firm. Some small shipments of Ontario cheese have arrived and others are arriving. The buying price is 12c., and the selling 12½ to 13c.

**BUTTER**—The supply of creamery butter coming in now is practically all held goods,

and there is very little of that in Manitoba. The Eastern creamery arriving is offered at 23c. The quality is reported excellent. In dairy butter, the bulk of the offerings are held goods, about which dealers do not seem very keen. First-class fresh separator dairy is worth 18½ to 20c., but the offerings of this grade are very limited. Held dairy ranges from 10c. upwards, according to grade.

**EGGS**—Receipts of fresh-gathered are very light. Quotations are 17 to 17½c. Winnipeg.

**OYSTERS**—Shell oysters, \$7.50 per bbl.; bulk oysters, \$2 per gal. for standards and \$2.25 for selects are the figures quoted.

**FISH, DRIED**—Finnan haddies are arriving by freight. The fish are in prime condition, and prices are 7 to 7½c. per lb. A small consignment of Scotch ling fish arrived during the week, and it is meeting a ready sale at 10 to 12½c. per lb. Lock Fyne herring, September catch, \$1.40 per keg and \$2.40 per firkin; bloaters, \$1.40 to \$1.50 per box.

**SUGAR**—This market has fluctuated all week, one day 5c. up, the next 5c. down. Granulated is now 5¼c., and bright yellow, 4¾c.

**HONEY**—Scarce and very high. White clover in comb, 20 to 22c.; strained (pure), 11 to 12c.

**CANNED GOODS**—The market is extremely strong, especially in tomatoes and corn, which are held at high firm figures. Holders in the East do not seem anxious to sell, except at round figures. The quotations given this week are what canned vegetables must be sold at to insure a profit, if the goods had to be purchased and laid down now. Tomatoes, \$2.30 to \$2.50, according to pack; corn, \$2.50; peas, \$2.10 to \$2.25. In spite of this, some houses, who bought early in the season, continue to quote tomatoes \$2.20 to \$2.30; corn, \$2.30 to \$2.40; and peas, \$1.85 to \$1.90.

**CANNED FRUITS**—Peaches seem fairly plentiful and are quoted at 2-lb., \$4 to \$4.20; 3-lb., \$5.75 to \$6.25; pears, \$3.25 to \$3.35; 3-lb., \$4.50 to \$5; raspberries, \$3.15; strawberries, \$3.25; cherries, \$3.60.

**COFFEE**—This market is quiet with little probability of improvement. No. 5 green Rios are worth 9¼c. Mocha and Java are normal.

**DRIED FRUITS**—Quite a large quantity of Californian figs are coming on this market. They are neatly packed and look well, but are not equal to the Eleme figs. The latter are quoted at 20c. for 6 crown, and new Malagas in tapnets at 4½c.

**RAISINS**—Small consignments of Malaga blue fruit are expected to arrive during the week. These will sell at \$2.25 to \$6 per

box. Valencia raisins continue high and scarce in this market, notwithstanding that two or three cars have been received, as this fruit was all absorbed by orders placed prior to the arrival of the goods.

**CURRENTS**—In cases, 5½ to 6c., according to quality.

**EVAPORATED FRUITS**—Apricots continue at their old figure of 16½c. Dried apples are high and scarce, and the price asked is out of proportion to that of evaporated fruits, running as high as 7½ to 8c. Evaporated apples are in fairly good demand, at 9½ to 10c. Evaporated peaches are cheap.

**NUTS**—New Grenoble walnuts are billed to arrive in two weeks and will sell at 14c. Filberts are easier, and are quoted at 10c. Tarragona almonds are firm, with possibilities of an advance, as stocks are light. Large Brazil nuts, 10c. New stock is not expected before January. Jordan almonds, 37½c.; Valebias, 28c.

**RICE**—Has remained without change at last week's figures.

**SOAP**—There is no question but that this product must advance in price almost immediately, because all the materials used in its manufacture have advanced from 25 to 75 per cent.

## MR. MACLAREN IN MEXICO.

Mr. A. F. MacLaren, M.P. for North Perth, and manufacturer of "Imperial" cheese, is paying a visit to Mexico. A recent number of The Mexican Herald says: "Mr. A. F. MacLaren, member of the Canadian Parliament, now visiting in this city, attended the session of the Chamber of Deputies yesterday and was the recipient of marked attention on the part of the Speaker and deputies. A committee, consisting of Messrs. Emilio Pardo and Emeterio de la Garza, was appointed to escort him to the Speaker's desk, and he was invited to sit at the right hand of Speaker Peniche while he remained in the Chamber. Upon his retiring, Mr. MacLaren was escorted by the committee from the hall."

## DARJEELING TEA.

The Planter does not appear to think that the recent cyclone at Darjeeling will have caused any material reduction in the local crops of tea. Our contemporary's conclusion is to the effect that Darjeeling gardens, as a rule, stop plucking early, and the bulk of the crop had been made before the storm. Estimating that perhaps 15 to 20 per cent. of the total outturn for the year was still to come, the couple of hundred acres of tea lost or "damaged" will not affect the amount still to be sent down to Calcutta to any really appreciable extent, and there will probably not be the boom in Darjeeling prices, that some seem to anticipate.—Planting Opinion, Madras.



# CURRENT MARKET QUOTATIONS

November 23, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

## BUTTER, CHEESE AND EGGS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Dairy, choice large rolls, per lb.	18	18	16	16
" " pound prints.	19	20	17	18
" " tubs, best.	17	18	17	18
" " tubs, second grade	15	16	14	15
" " low and med.	12	14	11	12
Creamery, tubs and boxes	19	19 1/2	18	19
" " prints and squares	22	23	19	20
Cheese, per lb.	11	12	12 1/2	11 1/2
Eggs, per doz.	18	23	14	18

## CANNED GOODS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Apples, 3's	\$0 90	\$1 90	\$1 00	\$1 10
" " gallons	2 25	2 40	2 60	2 25
Asparagus	75	82 1/2	2 40	2 40
Beets	70	75	1 00	1 00
Blackberries, 2's	70	1 40	1 70	1 50
Blueberries, 2's	70	75	85	90
Beans, 2's	1 05	1 10	1 10	1 15
Corn, 2's	1 05	1 10	1 15	1 20
Cherries, red, pitted, 2's	1 90	2 00	2 30	2 40
" " white	1 90	2 00	2 30	2 40
Peas, 2's	80	85	80	85
" " sifted.	80	85	80	85
" " extra sifted	1 00	1 25	1 20	1 25
Pears, Bartlett, 2's	1 25	1 50	1 75	1 80
" " 3's	2 00	2 40	2 25	2 50
Pineapple, 2's	2 40	2 25	2 60	2 25
" " 3's	2 60	2 50	2 60	2 60
Peaches, 2's	2 50	2 50	2 60	2 60
" " 3's	2 50	2 50	2 60	2 60
Plums, green gages, 2's	1 10	1 25	1 30	1 60
" " Lombard	1 00	1 10	1 30	1 50
" " Damson, blue	1 00	1 10	1 30	1 50
Pumpkins, 3's	85	90	1 00	1 00
" " gallon	2 10	2 25	2 10	2 25
Raspberries, 2's	1 60	1 55	1 65	1 75
Strawberries, 2's	1 75	1 65	1 75	1 75
Succotash, 2's	1 15	1 10	1 15	1 15
Tomatoes, 3's	90	1 00	1 00	95
Lobster, tails	2 95	2 75	2 50	2 75
" " 1-lb. flats	3 00	3 25	1 25	1 30
" " 1/2-lb. flats	1 75	1 80	1 75	1 80
Mackerel	1 30	1 35	1 25	1 35
Salmon, sockeye, tails	1 30	1 40	1 25	1 50
" " flats	1 50	1 60	1 30	1 35
" " Horseshoe	1 35	1 40	1 60	1 60
" " Clover Leaf, tails	1 to 5 cases	1 50	1 50	1 50
" " " "	5 " 9 "	1 45	1 45	1 45
" " " "	10 " 25 "	1 65	1 65	1 65
" " Clover Leaf, flats	1 " 4 "	1 62 1/2	1 62 1/2	1 62 1/2
" " " "	5 " 9 "	1 60	1 60	1 60
" " " "	10 " 25 "	1 10	1 10	1 15
" " Cohoes	1 05	1 10	1 10	1 15
Sardines, Albert, 1/4's	12	12 1/2	13	14
" " " "	20	21	20	21
" " Sportsman, 1/4's	12	12 1/2	12	12
" " " "	20	21	20	21
" " key opener, 1/4's	10	11	10 1/2	11
" " " "	18	18 1/2	18	19
" " P. & C., 1/4's	23	23	23	25
" " " "	33	33	33	36
" " Domestic, 1/4's	4	4 1/2	4	5
" " " "	9	11	10	11
" " Mustard, 1/2 size, cases	9 50	11 00	8 50	10 00
" " 50 tins, per 100	1 00	1 15	1 00	1 10
Haddies	1 20	1 50	1 60	1 10
Kipper Herrings	1 30	1 45	1 55	1 60
Herring in Tomato Sauce	1 30	1 45	1 55	2 00

## CANDIED PEELS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Lemon, per lb.	11	12	13	13
Orange, "	12	13	14	14
Lemon, "	15 1/2	17	16	16

## GREEN FRUITS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Oranges, Sorrento, per box	\$3 25	\$4 00	\$3 00	\$4 00
" " Jamala, per bbl.	5 50	6 50	6 00	6 00
" " Lemons, Verdill, p. box	2 50	3 00	3 00	4 00
" " Messina, per box	4 00	4 50	4 00	5 00
Bananas, per bunch	50	1 00	1 75	2 25
Grapes, per 10-lb. basket	3 00	3 50	2 00	2 75
Winter apple, p-r bbl.	3 00	3 50	2 75	2 25
Sweet Potatoes, per bbl.	2 50	2 75	3 25	3 00
Raspberries, per bbl.	5 00	6 00	6 00	6 50
Spanish Onions, per crate	35	50	70	80
America Grapes, per keg	5 50	6 50	4 50	6 00

## SUGAR

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Granulated (St. Lawrence, Red-path)	\$1 45	\$1 57	\$1 58	4 50
Granulated, Acadia	4 40	4 53	4 53	4 55
Granulated, foreign	5 18	5 28	5 33	5 33
Paris lump, bbls. and 100-lb. bxs	5 28	5 38	5 48	5 48
" " in 40-lb. boxes	5 23	5 33	5 43	5 43
Extra Ground Icing, bbls.	5 10	5 20	5 30	5 30
Powdered, bbls.	4 30	4 41	4 41	4 41
Wholix	4 30	4 41	4 41	4 41
ream	4 15	4 28	4 38	4 38
Extra bright	4 05	4 18	4 28	4 28
Bright coffee	3 75	3 88	3 93	3 93
No. 3 yellow	3 75	3 88	3 93	3 93
No. 2 yellow	3 65	3 78	3 83	3 83
No. 1 yellow	3 55	3 68	3 73	3 73
Foreign, yellow	3 45	3 58	3 63	3 63
Trinidad	3 35	3 48	3 53	3 53

## HARDWARE, PAINTS AND OILS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Wire nails, base	\$3 25	\$3 30	.....	.....
Cut nails, base	2 60	2 60	.....	.....
Barbed wire, per 100-lb.	3 40	3 40	.....	.....
Smooth Steel Wire (oiled and annealed, etc.), base	3 00	3 35	.....	.....
White lead, Pur-	6 37 1/2	6 50	.....	.....
Linseed oil, 1 to 4 bbls. raw	59	63	.....	.....
" " boiled	62	66	.....	.....
Turpentine, single bbls.	77	75	.....	.....

## SYRUPS AND MOLASSES

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Syrups—				
Dark	1 3/4	.....	.....	.....
Medium	2	30	32	.....
Bright	2 1/4	35	37	34
Corn Syrup, barrel, per lb.	.....	.....	2 3/4	.....
" " 1/2 bbls. "	.....	.....	2 3/4	.....
" " kegs	.....	.....	2 3/4	.....
" " 3 gal. pails, each	.....	1 30	.....	.....
" " 2 gal.	.....	1 00	.....	.....
Honey	90	40	.....	.....
" " 25-lb. pails	1 20	1 00	.....	.....
" " 38-lb. pails	.....	1 40	.....	.....
Molasses—				
N-w Orleans	.....	26	45	28
Barbadoes	40	.....	28	30
Porto Rico	.....	38	42	35
Antigua	.....	.....	25	28
St. Croix	.....	.....	27	28

## CANNED MEATS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Comp. corn beef, 1-lb. cans	\$1 50	\$1 50	\$1 60	\$1 50
" " 2-lb. cans	2 65	2 65	2 75	2 50
" " 4-lb. cans	5 25	5 25	5 10	5 00
" " 8-lb. cans	8 25	8 25	8 75	8 25
" " 14-lb. cans	18 00	18 50	19 50	20 10
Mixed callops, 2-lb. can	2 60	2 60	2 60	2 60
Lunch tongue, 1-lb. can	3 30	2 90	3 25	3 00
" " 2-lb. can	6 70	6 75	7 00	6 80
English brawn, 2-lb. can	2 40	2 50	2 50	2 75
Camp sausage, 1-lb. can	.....	2 50	2 50	.....
" " 2-lb. can	.....	4 00	4 00	.....
Soups, assorted, 1-lb. can	.....	1 50	1 40	1 50
" " 2-lb. can	.....	2 20	2 25	2 30
Soups and Bouli, 2-lb. can	.....	1 80	1 75	1 80
" " 6-lb. can	.....	4 50	4 25	4 50
Sliced smoked beef, 1/2 s.	1 70	1 85	1 70	2 00
" " 1 s.	2 75	2 80	2 95	3 25

## FRUITS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Foreign—				
Currants, Provincials, bbl.	4 1/2	.....	4 1/2	5
" " 1/2-bbls.	4 1/2	.....	4 1/2	5
" " Filiatras, bbls.	4 1/2	.....	4 1/2	5
" " 1/2-bbls.	4 1/2	.....	4 1/2	5
" " cases	5	5	5 1/2	5 1/2
" " 1/2-cases	5	5	5 1/2	5 1/2
" " Patras, bbls.	6	6	6	7
" " 1/2-bbls.	6	6	6	7
" " cases	5 1/2	5 1/2	6	7 1/2
" " 1/2-cases	5 1/2	5 1/2	6	7 1/2
Vostizzas, cases	5 1/2	7 1/4	6	6 1/2
Dates, new, boxes	5 1/2	6	5 1/2	6
Figs, 10-lb. boxes, per lb.	.....	12 1/2	14	16
" " 20 & 28-lb. boxes, per lb.	.....	14	18	.....
" " Mats, per lb., new	.....	3 1/4	4	.....
" " Naturals, per lb.	.....	4	5 1/2	.....
" " 1-lb. glove boxes	.....	13	.....	.....
Prunes, California, 40's	10	10	10	12
" " 50's	8 1/2	9	8 1/2	9
" " 60's	7 1/2	8	7 1/2	8 1/2
" " 70's	7	7 1/2	7	8
" " 80's	6 1/2	7	6 1/2	7 1/2
" " 90's	6	6	6 1/4	7
Bosnia, B.	6	.....	.....	.....
" " C.	.....	.....	.....	.....
" " D.	.....	.....	.....	.....
" " U.	.....	.....	.....	.....
Raisins, Valencia, off stalk	4	.....	5	6
" " Fine off stalk	6 1/2	6 1/4	6 1/2	5
" " Selected	7 1/4	7	7	6 1/2
" " Layers	7 1/2	7 1/2	6 1/4	6 1/2
" " Sultanas	10	12	10	12
" " California, 3-crown	6 1/4	7 1/2	8	7 1/4
" " 4-crown	7 1/4	.....	8	8 1/4
" " Ma'aga, Lon. layers	.....	1 60	1 75	.....
" " Black baskets	.....	2 10	2 20	.....
" " Blue baskets	.....	3 00	3 25	.....
" " Royal clusters	.....	4 00	4 50	.....
" " 1/4 flats black baskets	.....	.....	75	.....
" " 1/4 flats blue baskets	.....	.....	85	.....
" " 1/4 flats Dehesa	.....	.....	1 00	.....
" " S. Mal. Musc. lb. pkg.	.....	.....	10	.....
" " Loose Musc. per lb.	.....	3 1/4	4	.....

## Dry Salted Meats—

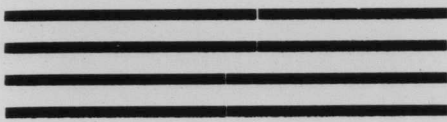
	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Long clear bacon	.....	.....	7 1/2	.....
Smok'd meats—				
Breakfast bacon	11 1/2	12 1/2	11	11 1/2
Rolls	9	9	8 1/2	9
Hams	12	13 1/2	11	11 1/2
Shoulder hams	10	10	8 1/2	8
Backs	.....	.....	11	.....
All meats out of pickle 1c. less.				
Barrel Pork—				
Canadian heavy mess	15 00	15 50	14 00	15 00
" " short cut	.....	15 50	15	



Dates,  
Malaga Raisins,  
Tarragona Almonds

In Store. Prices right.

**WARREN BROS. & CO.**  
TORONTO.



**PRATTS POULTRY FOOD**



TRADE MARK REGISTERED

these goods has been most pleasant. The fact is, they are so well thought of that they sell themselves. We are looking for largely increased sales in Pratts Foods this coming season.

What they say about . . .

**PRATTS Poultry Food Animal Regulator**

Toronto, September 27, 1899.

MR. ROBERT GREIG,  
City:

Dear Sir,—We can assure you it gives us much pleasure in recommending Pratts Poultry Food and Pratts Animal Regulator. Our experience in selling these goods has been most pleasant. The fact is, they are so well thought of that they sell themselves. We are looking for largely increased sales in Pratts Foods this coming season.

Yours, very truly,  
(Signed) WM. RENNIE.

Packages retail for 30c., 24 in a case. Dealer's profit is **FIFTY** per cent. Freight allowance on **TWO** cases or over.

A case of each costs you \$9.60  
Sells for \$14.40

TRY A SAMPLE LOT.

General Agent  
for Canada:

**ROBERT GREIG,**

29 Melinda Street,

**TORONTO**

If you drink whisky, drink it good.

**DEWAR'S WHISKY**

IS Good Whisky !!!

ARE THERE ANY LEAKS IN YOUR BUSINESS ?

The Standard Account System

WITH

THE ALWAYS BALANCED MECHANICAL LEDGER

will help you out no matter how difficult your books are.

It is a new system of bookkeeping, in which once writing the item Posts, Balances, and Itemizes the Ledger, as well as makes a Ready Statement for the customer.

Send us your name and address and we'll send you full particulars.

**THE BEVERLY McDONALD CO.**  
PICTON.

## TRADE IN OTHER COUNTRIES THAN OUR OWN.

FRESNO mail advices are to the effect that the stock of dried fruit at the packing houses there is running low, and that according to some reports there are not over five carloads of dried peaches left in the hands of growers in Fresno County, all the large lots having been bought up by dealers.

The output of dried peaches in California this year is variously estimated at from 1,200 to 1,400 carloads. The stock remaining on the Coast is reported to be very light and in strong hands.

The first shipment of new crop Messina oranges to this port was made on the new direct liner Jersey-moor, which sailed from Messina on Wednesday of this week. This vessel will also bring 18,000 boxes of Messina lemons.—N. Y. Journal of Commerce, November 18.

## GREEN FRUITS IN NEW YORK.

A new York paper, of November 18, says: According to statistics compiled by the Fruit Buyers' Union, there were no receipts of lemons at this port this week, whereas 93,600 boxes were received for the corresponding period last year. Of oranges the receipts for the week were 1,500 bbls., compared with 7,800 bbls. last year; of grapes 4,600 bbls., against 12,000 bbls. for the corresponding week in 1898, and of bananas 46,300 bunches, compared with 53,000 bunches for the same period a year ago.

## CANNED VEGETABLES IN THE STATES.

According to report there is already a great deal of interest being shown in canned goods futures by western buyers. One packer is credited with having already sold 150,000 cases of corn, 1900 packing, to buyers in different western cities, and other packers are also reported to have taken many contracts. In St. Louis alone it is said contracts for 200,000 cases of 1900 corn have been placed recently.

## RAISINS IN LONDON, ENGLAND.

At auction the supply of Valencia raisins was moderate, comprising 670 tons against 630 tons last week, and 980 tons the same time last year. There was less demand, and holders showing little desire to meet the buyers, barely one-fourth sold at steady prices for ordinary selected, medium to fine in many cases favoring buyers. Muscatels were in good supply, and met an irregular demand, about three-fourths selling at barely steady rates for common to medium, while good to fine realized firm prices. Sultanas have been in fair request at fully previous rates, common selling at 32s. 6d. to 33s.; ordin-

ary at 34s. to 35s.; medium to good at 36s. to 40s.; fine at 42s. to 48s., and choice 50s. to 55s.—Grocers' Journal, November 11.

## THE POSITION OF FIGS.

The position of the fig market is now pretty well defined. The available stocks will most probably prove to be of barely sufficient quantity to prevent a rise in values, and in some sizes the pinch has already begun to be felt; and, as the present stock will only be augmented with a further 600 cases, there is practically little hope of relief from further supplies. The important decline which has in former years occurred about the first week in December would seem to be impossible this year, and the trade can confidently operate without fear of holding dear Christmas stocks.—Produce Markets' Review.

## THE CURRANT MARKET IN LONDON.

Referring to the currant market, The Produce Markets' Review, London, Eng., of November 11, says: "The demand has shown extraordinary slackness, and it would seem impossible that grocers can have yet filled their requirements even for the Christmas trade, leaving out of the question any provision for the early part of the new year. There are at present some signs of improvement in the direction of provincial growths, which, for one reason or another have, week by week, continued a steady downward course until the prices have become more interesting from a grocer's point of view, because of their nearness to a level which would permit of the fruit being profitably sold at the exceedingly attractive retail price of 2d. per lb. Desirable as this may seem, a long continuance of such prices is more than can be expected from a crop of the size on which the trade is at present working, and any opportunity to buy fruit with this object in view should immediately be taken advantage of. So far as the English markets are concerned, however, the principal consideration is the supply of the better qualities, which, in consequence of the dearth of the common fruit, have been more largely drawn upon than usual, and the early spring demand may find the better descriptions of fruit scarcer than in any of the four or five preceding years."

## CANNED SALMON IN LONDON.

A London, England, trade paper of November 11, says: "There is a good and increasing demand for Alaska salmon for future requirements, and values are rather higher. The position in this grade is undoubtedly a strong one, almost the entire

pack having been sold before the goods are shipped, and little relief can come to the market in the form of surplus supplies. Many buyers are still somewhat cautious, but grocers would be well advised to make their purchases rather earlier this year, as it is anticipated that by the time the salmon arrives prices will be dearer. There is only a moderate business doing on the spot, but values are very steady."

## PRESERVING EGGS.

The following is taken from an exchange: Salt and Lime.—Take a teacupful of salt, and lime to the size of an egg, and pour boiling water on them. When cold, drain off the liquor and put it on the eggs. If too strong, there will be a crust on top; if so, add more water. This is for two gallons of liquor. Eggs put down in August and used in April are said to be just as fresh and make just as nice frostings as newly laid ones.

According to The Journal of the Society of Arts, out of 20 methods tried at Freiburg for the preservation of eggs, only three yielded generally satisfactory results. These consisted in the use of solution of water glass, lime water and petrolatum. The first-named gave better results than the second; coating with petrolatum was considered too tedious.

Kubel, after trying all known methods, found the lime water preservative to be the most satisfactory. The fresh eggs are put in lime water, to which 6 per cent. of table salt has been added to increase the specific gravity, and thereby prevent its penetrating the shells, and allowed to remain until wanted for use. After many months, eggs so treated are found to be nearly as fresh as when put in.

Paraffin to Preserve Eggs Lauded by Some.—The solid paraffin is to be used, one kilogram being said to suffice for 3,000 eggs, and just enough heat being applied to keep the paraffin liquefied. Samples thus treated in July were still heavy and untainted in November and December, and it is asserted that eggs subjected to the paraffin treatment will keep as long as two years.

## CENTRAL BUSINESS COLLEGE.

The Central Business College, of Toronto, is enjoying unusual prosperity this term, and, while it is constantly sending out capable young men and women into business positions, it has been found necessary to enlarge its premises and increase its equipment to accommodate the steadily-increasing attendance, which, last week, brought in representatives from Thessalon, Listowel, Delhi, Islington, Georgetown, Brampton, Guelph, Sundridge, Newcastle, Fenelon Falls and St. John's, N'fd. This is evidently a representative business school.

# TEA      TEA      TEA

Our stock is now complete in every line. If your stock is low, please write us for samples and quotations. We have some bargains in **BLACKS!**

## CURRANTS

Fine Filiatras, in Barrels, Half-Barrels, Cases and Half-Cases.  
Vostizza, Ambrosia and Jupiter, in Cases and Half-Cases.  
Cleaned Currants, in Half-Cases, Loose and 1-lb. Packages.

## MALAGA TABLE RAISINS

We have them in Stock.      THE QUALITY IS CHOICE.

## JUST ARRIVED THIS WEEK.

500 Cases Celebrated California Clover Leaf Brand  
Seedless Raisins, 1-lb. Packages.  
50 Bales Pure Mayette Grenoble Walnuts.  
150 Boxes Hallowee Dates.

### OUR PRICES—THE LOWEST.

If you have not already placed your order with us for above, do not delay in doing so, as the market is constantly advancing, and we expect to see higher prices.

# L. Chaput, Fils & Cie., Montreal

**NEW LOBSTER REGULATIONS.**

Regulations to govern lobster fisheries for the season of 1900 have been drawn up by the Minister of Marine and Fisheries, based upon the recommendations of the lobster commission of last year. The close season along the Bay of Fundy coast and adjacent islands from the Maine boundary along New Brunswick around Cape Sable, and as far as Halifax, is from May 1 to December 14 inclusive. The close season along Nova Scotian coast from Halifax to Red Point, between Martin Point and Michaud Point, Cape Breton, and including Chedibucto and St. Peter's Bay and adjacent islands, and Gut of Canso as far as the line and from Flat Point to Inverness county light-house opposite, is from July to March 31 following, inclusive. Along the Cape Breton coast from Red Point to Cape North and around to Cape St. Lawrence, also along the coast and waters of the Magdalen Islands including Bird Rocks and Bryon Island and along the south shore of the Gulf of St. Lawrence from Bay Blanc Salmon westward to head tide, the close season is from August 1 to April 30, inclusive. The season along the Northumberland Straits is not yet absolutely fixed. In all other parts the close season is from July 11 to April 19, inclusive; along the Northumberland Straits from a line drawn from Chackfish River, N.B., to West Point, P.E.I., and a line from Indian Point, near Cape Tormentine, to a point in P.E. Island not yet absolutely fixed.

The size limit is seven inches. Along the Bay of Fundy coast and around Nova Scotia as far as Halifax the limit is nine inches. Elsewhere the limit is eight inches. The taking of berried or soft shell lobsters is not to be permitted. Traps must not be placed in the water two fathoms or under.

Traps or other apparatus for taking lobsters are not to be set within a distance less than 100 yards from any salmon net. Mutilated or broken lobsters are not to be sold to canners, excepting for domestic consumption. Otherwise such fragments are liable to seizure.

**NEW STORES STARTED.**

Victor Belanger has commenced as grocer in Hull, Que.

James Brown has started as grocer in Nithbury, Ont.

M. J. Kells has started as grocer in Carleton Place, Ont.

Wm. Calladine has opened a grocery store in Smith's Falls, Ont.

Hodgson & Bowness have opened a general store in Bedeque, P.E.I.

Daniel Burhoe is opening business in canned meat in Forest Hill, P.E.I.

C. A. Moor has started as dealer in groceries, boots and shoes, etc., Merlin, Ont.

**CHRISTMAS IS AT HAND.**

Sometimes a nice Christmas Order comes in from one who has not been dealing with you. Now is your chance to secure an extra customer. This can be done by giving the best goods procurable. You can't get better EXTRACTS than

**McLaren's Invincible.**

If you have tried them you know this to be a fact. If you haven't, do so now, and add to your reputation for handling fine goods.

Manufactured by  
THE...  
**HAMILTON COFFEE & SPICE CO.,**  
Limited.  
25-27 McNab St. South, HAMILTON, ONT.

**SITUATIONS**

in the Business Field are constantly opening to those who are qualified to fill them. The

**Central Business College,**

TORONTO, received these calls for help within three days from Oct. 30th: Bradstreet's Agency, lady, stenographer; H. H. Williams, Real Estate, young man, clerk and stenographer; J. D. King & Co., lady, stenographer; Gowans, Kent & Co., lady, bookkeeper; King, Darrell Produce Co., young man, bookkeeping and stenography.

Our students secure such places as soon as they become qualified for them. It will pay to prepare for them. Correspondence invited.

W. H. SHAW, Principal.

**M**ESSRS. T. B. ESCOTT & CO., London, Ont., Wholesale Grocers and proprietors of "Grand Mogul" Tea, "Grand Mogul" Baking Powder and "Grand Mogul" Coffee, writing under date of November 6, 1899, say:

We also wish to congratulate you upon the fine finish and handsome appearance of your Autumn Number. It is certainly a credit to any publisher, and it is our regret that our matter could not be got ready for insertion.

N.B.—In addition to their regular advertisement, Messrs. T. B. Escott & Co. ordered a full page for a colored insert, but their printers could not get it finished in time.

"The Canadian Grocer" has a wide and influential circulation, and pays advertisers.

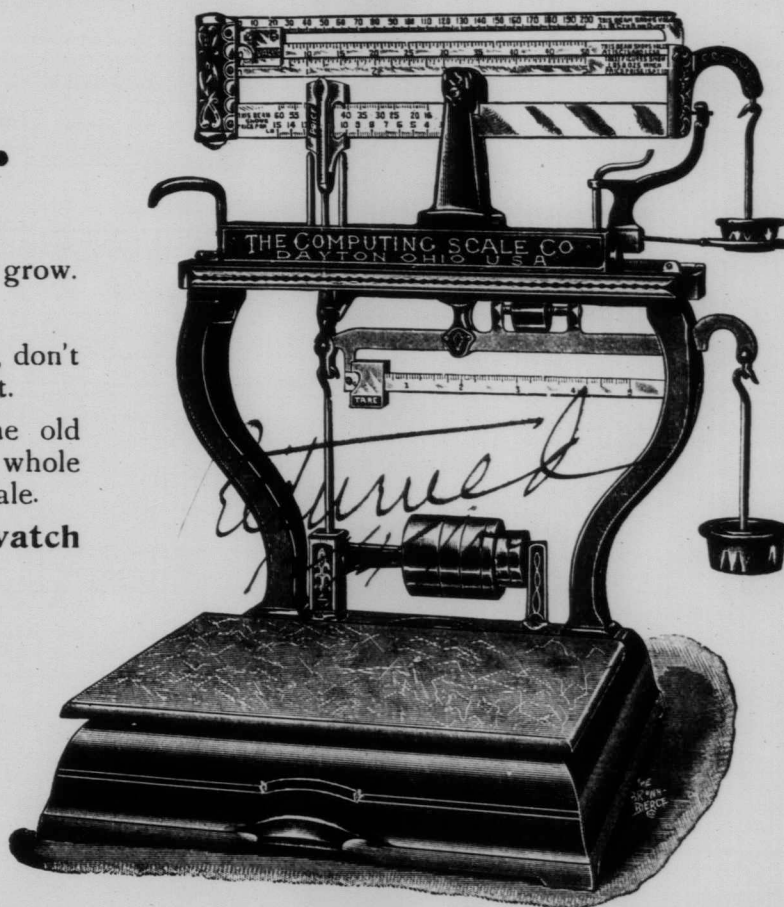
# How to Fatten a Dollar.

- FIRST—Get the dollar.
- SECOND—See that it has room enough to grow.
- THIRD—Don't loan it to your neighbor.
- FOURTH—Keep it from wearing; that is, don't give away the smallest fraction of it.
- FIFTH—Add several new dollars to the old dollar now and then, and invest the whole in a Money-Weight Computing Scale.
- SIXTH—Then follow direction and watch it grow.

REMEMBER OUR SCALES ARE SOLD ON EASY MONTHLY PAYMENTS.

**THE COMPUTING SCALE CO.**  
DAYTON, OHIO., U.S.A.

or MONEY-WEIGHT SCALE CO., 47 State Street, Chicago, Ill.; MONEY-WEIGHT SCALE CO., 142 Chambers St., New York, N.Y., Sole Distributors; James A. Hossack, Dist. Agt., 1662 Notre Dame St., Montreal, Que.; L. A. Davidson, Dist. Agt., 104 King St., W., Toronto, Ont.



## Most Excellent Coffee



A pure, high-grade berry at a popular price.  
Trial Order Solicited.

## THE MANITOBA Produce & Commission Co.

WINNIPEG, MANITOBA.

Limited

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Fruits, Cured Meats

PICKLED, DRY AND SMOKED FISH

Consignments and Correspondence Solicited.

BRANCHES AT:

Vancouver, Victoria, Nelson, Rossland, B.C.

## Cocoanuts by the Carload.

Did it ever strike you to sell your lady customers the pure cocoanuts? They will grate it themselves. There is a good pound of meat in every cocoanut. You can sell it at half the price of prepared cocoanut. Try one sack as a sample!

OUR REGISTERED BRANDS OF CIGARS:

"18 K" and "PALATIALS" are sellers.

They give you a good profit and your customers good value.

ASK FOR PRICES.

**The Macpherson Fruit Co.,** WINNIPEG, MAN. LIMITED.



## THERE IS ONLY ONE

perfect washing compound made which is absolutely for washing clothes without any rubbing whatever or the slightest injury to them, and that is **EZE**—it is pronounced "easy," and is most appropriately named, as it is easy in every particular.

The best evidence of its selling qualities is in the repeat orders we have received from the very best grocers.

Send us your name, we will mail you a sample package, you can then try it yourself and prove our statements to your own satisfaction.

### EZE MANUFACTURING CO.,

46 Front St. East, TORONTO

Retails in  
5 and 10 cent packages.

#### BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**A** MEETING of the creditors of Thomas W. Dodds, general merchant and egg dealer, Woodville, Ont., has been called for November 28.

A. Bussiere, grocer, Stanfold, Que., has assigned.

A. Tessier, general merchant, St. Casimir, Que., has assigned.

F. P. Walker, fruit dealer, etc., Kingston, Ont., has assigned to Rees Bros.

Charles Power, trader, St. John's, Nfld., has applied for declaration of insolvency.

The meeting of the creditors of Phoenix & Co., grocers, Vancouver, has been postponed.

A. J. & S. Turcotte, wholesale and retail grocers, Quebec, have effected a compromise.

A. A. Black, general merchant, Walkerton, Ont., has assigned in trust to Henry Barber, Toronto.

Assignment has been demanded of Alex. Blair and E. Lecombe & Co., general merchants, Chicoutimi, Que.

Lefavre & Taschereau have been appointed joint curators of J. Chandonnet, general merchant, St. Jean de Chaillons, Que.

PARTNERSHIPS FORMED AND DISSOLVED.

Bechard & Legare, wholesale grocers, etc., Quebec, have dissolved.

Thomas Burnside, general merchant, Bothwell, Ont., has admitted E. Drummond under the style of Burnside & Drummond.

Louis M. Sylvester and James McCormick have registered as partners under the style of Sylvester & Co., fruit dealers, Montreal.

Henry C. Morgan and Mary A. Glass have registered partnership under the style of Morgan & Glass, produce dealers, etc., Central Park, B.C.

W. Menasdu, grocer, Gravenhurst, Ont., has taken into partnership Mr. O'Riley, a former salesman. The firm style is now Menasdu & O'Riley. Both partners are pushing young men.

SALES MADE AND PENDING.

W. S. Newsome, general merchant, Bedeque, P.E.I., has sold out.

The assets of E. W. R. Phillips, general merchant, Bath, N.B., are to be sold.

The assets of Daniel McLarty, manufacturer of confectionery, Hull, Que., are to be sold.

Claude H. J. Knapp, general merchant, Red Rapids, N.B., is advertising his stock for sale.

The assets of A. Bussiere, general merchant, St. Gregoire, Que., are advertised for sale on November 24.

The stock of Frederick Watkins, departmental merchant, Hamilton, has been sold at 70c. on the dollar to G. W. Robinson.

The house, furniture, etc., of George F. Stone, who until recently conducted a general store in Digby, N.S., have been sold at sheriff's sale.

The stock of J. Raymond & Co., general merchants, St. Anne de Beaupre, Que., has been sold at 74c. on the dollar. Fortier & Corriveau, general merchants, of the same place, were the purchasers.

CHANGES.

Edward C. Earle, baker, St. John, N.B., has retired from business.

F. K. Millard, grocer, Springfield, Ont., has been succeeded by L. Storer.

P. J. Murray, general merchant, Hickson, Ont., has sold out to J. T. Loveys.

Mary Conn, grocer, Tyrconnell, Ont., has been succeeded by B. A. Payso.

Lafrance Gagnon has registered as wine manufacturer in Chateau Richer, Que.

Abraham Saylor, grocer, etc., Welland, Ont., has been succeeded by H. A. Rose.

W. A. Moir, general merchant, Down Mills, Ont., has sold out to M. S. Blackburn.

Dame Z. Prudhomme, widow of Auguste Archambault, has registered as proprietress of the business under the style of Dame A. Archambault, grocer, Montreal.

FIRES.

W. H. McLean, grocer, Winnipeg, has been partially burned out; insured.

Thomas W. Purvis, general merchant, Millville, N.B., has been burned out; loss \$4,600.

James T. Carpenter, manufacturer pressed meats, etc., St. John, N.B., has been burned out; insurance \$3,000.

DEATHS.

James Mock, grocer, Montreal, is dead. William M. Gillies, grocer, Hamilton, is dead.

Eli Cox, merchant, Grand Forks, B.C., is dead.

#### A BASIS FOR CREDIT.

Embarrassed country dealer in a Boston wholesale grocery:

"I would like to make a settlement."

"How much can you pay?"

"Seventy-five cents."

"Very well," said Wholesale, "we will close the account."

"I suppose you will continue to let me have goods?" said Retail.

"Not a dollar's worth," responded Wholesale, and the former, discouraged, dropped into a chair.

Embarrassed retailer No. 2 stepped to the desk and wanted to settle.

"How much do you offer?"

"Five cents."

"All right," said the unembarrassed Wholesale.

"Can I have any more goods?"

"All you want."

Retail No. 1, rising:

"How is this? I proposed paying you 75c. on the dollar and you refused me credit; this man offers you only 5c. and you will trust him with all he wants."

"My dear sir," explained Wholesale, "you are paying too much; you would have any capital left with which to commence business again." Whereupon the creditless retailer went his way, wondering who originated the proverb, "Honesty is the best policy."—New York Observer.





# EDDY'S

House, Horse, Scrub <sup>AND</sup> Stove

# BRUSHES

are distinguished for their **LASTING** qualities—due to the manner of their construction and the excellent quality of the materials used in their manufacture.

They are, without doubt, the **very BEST** on the market.

**DEALERS!** Are you fully stocked with Brushes of our make? if not, write for samples and prices to

## The E. B. EDDY CO., Limited

**HULL.**

**MONTREAL.**

**TORONTO.**

Quebec,  
Halifax,

Hamilton,  
Winnipeg,

Kingston,  
Victoria,

London,  
Vancouver,

St. John, N.B.  
St. John's, Nfld.

# Ogilvie's Hungarian

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# Ogilvie's Glenora....

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All BAKERS and GROCCERS handling this Flour exclusively are making money.

Superior Quality  
Always Good

## SUGAR AS OLD AS THE WORLD.

**S**UGAR was known to the Chinese and used by them as early as 1200 B.C., claims an exchange. This statement rests on tradition partly, but it is a historical fact that during the Tsin dynasty, about 200 years B.C., the article was well known and was manufactured in relatively considerable quantities in China. Students of ancient Hindoo history and industries claim the discovery for the East Indians, but it is more than probable that in this, as in many other inventions ascribed to the Hindoos and the Japanese, the knowledge came to them from China originally and was subsequently returned to China, where, in the meantime, the art had been lost or forgotten.

The claim of the honor for the Hindoos rests on the fact that the expedition under Nearchus, sent out by Alexander the Great about 325 B.C. to explore the Indus and the adjacent regions, on its return to Greece reported that they had found people there, who, from a cane and without the intervention of bees, made a honey (syrup or molasses). This is the earliest historical mention of sugar among the "people of the West." It appears to have been utterly unknown to the Egyptians, Babylonians, Chaldeans, Jews and the Greeks prior to the event mentioned above. Galen, the physician and pharmacologist, who flourished and wrote 140 190 B.C., prescribed sugar as a remedy in certain cases.

In England, sugar seems to have remained almost unknown, except to the learned, until after the discovery of America. It was so costly a luxury that, in 1455, it is of record that a lady, the wife of a very rich gentleman, besought her husband, as the richest gift that he could bring her on his homecoming from the metropolis, to fetch her a pound of sugar. Even at the beginning of the eighteenth century, Great Britain consumed but about 12,000,000 lb. of sugar. To-day, England alone uses more than 100 times that amount.

The method of purifying or refining sugar was introduced in England in 1659, though the art had been known in Constantinople for several hundred years, it having been discovered or invented by the Arabs, who kept it a close secret, which was finally learned by

those ubiquitous wanderers and traders, the Venetians, who, it is said, learned it of the Sicilian Saracens in exchange for goods the market value of which exceeded 100,000 crowns—which, considering the value of money at that period, would be equivalent to \$5,000,000 now.

## GROCERY ORDER GETTING.

A prize was recently offered in England for the best essay on "How to Become a Successful Canvasser for Retail Grocery and Provision Orders," and the following brief but pointed composition was adjudged to be the best submitted. Perchance a few hints may be derived therefrom:

"Dress well but not showy; but neat, clean and smart. Look bright and cheerful: banish everything but the business on hand from your mind. When the maid answers the door ask for the mistress. Do not tell the maid your business if you can help it, or you may be refused an interview. Point out to the lady the advantages your firm can give, and make a point of the convenience it will be for you to call for orders and save her the trouble of shopping. Have some seasonable line, good and cheap, to introduce. If it is a specialty of your firm so much the better. If your chance of opening an account seems small, get a promise from the lady to try the samples you propose sending. When you return to the shop, make up samples of tea, coffee, butter and other specialties you have, neatly wrapped and addressed to the lady herself (otherwise the samples may get no further than the servants), advising same by letter sent through the post. Keep your eye on empty houses. As soon as taken, get to know who the new tenants are and where they are living. If not too far away call on them personally, soliciting their custom when they come to your district. If too far away for you to call, write to them. Be at the new residence when they arrive. Little kindnesses like these often lead to business. Have a list of charwomen you can recommend; people coming from another town often ask. Send what is ordered, and not substitutes. Give every attention and no cause for complaint, and so retain customers once secured."

## A MAN'S OWN BUSINESS.

Stick to it; 1893 caught thousands of individuals, firms and corporations with too many irons in the fire. It swamped them. They dropped like rows of sticks. The majority of business men and manufacturers can make money in the particular line in which they have been schooled. The majority of business men drop money when they go into side ventures. This country of ours is a country of ups and downs. We have been down for five years. We will now have several years of fair prosperous times. But the day of panics is not over. Panics will come again. In the days of prosperity, avoid outside speculation. Concentrate your capital in the business in which you are engaged. Put yourself in a position where you can go to bed at night owing no man a dollar. Then panics, long periods of depression and financial stringency for you will have no terrors.

A great many men seem to take considerable pride in being connected with a variety of enterprises. Once in a while those side enterprises pay. Twice in a while they lose. Those men die, as do all others, but their estates are harder to settle. The other fellows engaged with in the side enterprises "scoop" the estate. Liabilities never shrink. Stick to your own business and wipe them out.

If you can make more money than your business requires, don't entangle yourself with new alliances, but spend the surplus money, or give it to charity, and enjoy life.—Frank Sibley.

## THE REAL COMPLIMENT.

The merchant who has it said of him that "he keeps a good store," has received a compliment of which he may well feel proud, says The Minneapolis Commercial Bulletin.

The merchant who understands how to keep a stock of goods in order and bring successfully before the public knows the art of good storekeeping.

The thing above all others that merchants should fight for is this understanding of how to keep a store. Then it will be that the real compliment referred to above can be paid them.

# Two Wall Paper Beauties



No. 833.

No. 833.

## “Malmaison” Empire Pattern

This design is especially commendable for its correctness of style. The decorative theme of this pattern was executed from a similar design known as a souvenir of Empress Josephine. The brilliancy of its gilding, accuracy of printing and richness of its ground colorings, on fancy embossed paper, render it invaluable for high-class decorations.

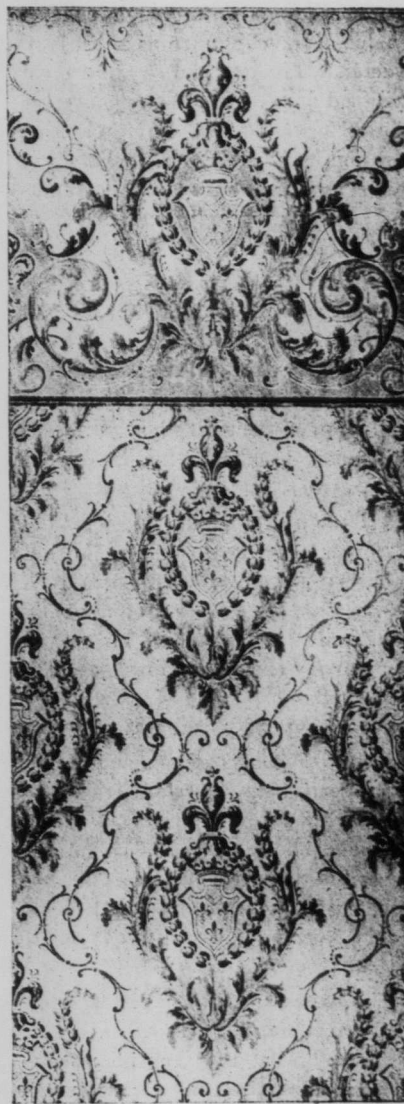


No. 798.

## “Royal Orleans”

An exquisite heraldic pattern with beautiful shield effect and royal armory—the very thing for parlors and halls. Printed on grounds of crown red, primordial blue, palace blue, maple, and bud-green colorings, in plain and embossed gills.

A paper  
that will attract the lover of  
the beautiful.



No. 798.

Your stock **cannot be complete** without the above beautiful patterns and others in the upper end of our line.

In point of originality, variety, novelty and quality we excel. Up-to-date in every way.

It does not **COST** you any more to get the **BEST**, but it **PAYS** you better. We want every dealer in Canada to judge for himself that we mean just what we say, and will send samples, free of all charge, to suit all requirements in the way of Wall Papers.

Don't wait—order now and get best selection and early delivery. You may need the goods sooner than you anticipate. The tide of prosperity will benefit you ever so much more if you handle “**PROSPERITY**” **WALL PAPERS**—only manufactured by

# The Watson, Foster Company,

LIMITED

MONTREAL, Que.

Agents for **CAMEO RELIEFS** and **LIGNOMUR**

### A JOBBER ON SALESMEN.

IN a recent issue, The Grocery World publishes a very interesting talk with a Philadelphia jobber on the question of the future of the traveling salesman:

"The jobber in question is himself a good salesman, and is a thorough believer in the value of traveling men as a distributing medium. His one aim day and night is to get good men. He will pay good men the salaries he can to still leave a modest profit for himself. He has tried every way of getting new men, and frankly admits that his efforts have been attended with only very slight success.

"There are three ways a house like this can get salesmen," said this jobber, in conversation. "It can either get them from other houses, or advertise for them and pick them up wherever they are to be picked up, or put men on the road who have never been on before—in other words, make your salesmen to order.

"Now I am free to admit," asserted the jobber, "that while the good salesman will always have a place, conditions seem to be working to force the employer of traveling men to use other means to sell his goods. I'll give you my experience in each of the three ways I name.

"I have tried getting salesmen from other houses. For instance, when I would hear of a good man, especially where he covered a territory I was anxious to reach, I would make him an offer to come with me. I used to think this dishonorable, but I have reached a point now where I do as others do. Everybody else seems to do it, and so shall I.

"Well, I have succeeded in getting good men by this method, but the trouble is, that when you pay what they consider themselves worth, and overbid their present salary, you have got the expense where you can't make any money. I have several good men that I had to let go—they were not making any money for us.

"Then, I have advertised for salesmen. I have advertised in daily papers, and I have advertised in trade papers. I have advertised in trade papers all over the country. The results I got were nothing to speak of. I'm coming to believe that good men don't answer advertisements. Through these advertisements I got an awful riff-raff. Hardly one of them was worth the dynamite it would take to blow his brains out. There were men down on their luck who had whole volumes of excuses why they were out of a job; men who had failed at everything else, but thought they could set the river on fire selling goods. There were some men among them who had good references, and a lot of these I gave a trial,

but practically none of them amounted to anything. I don't know whether they could sell some other line; they couldn't sell mine, and each one had some defect in the goods to point out why he was unable to sell them. In no case was the fault theirs; in every case it was with the goods.

"At last, in desperation, I started to make my own salesmen. I got hold of the best raw material I could, and sent it out on the road. This plan pays the best in the end, but it is tremendously expensive. Few, if any, of these greenhorns make money for you from the start, whatever they may do after a while. I have had some new men to be successful from the start, but they were extremely rare. The worst of this plan is that you must give a man a lengthy, expensive trial before you can tell whether he is going to turn out well or not. If he turns out bad, your money is gone."

### A SMART SALESMAN.

The Washington Evening Star tells a story of a Kentucky postmaster, which illustrates the value of credit and the resourcefulness of both buyer and seller in the case, rather than the advantages enjoyed by Kentucky trading postmasters.

Most salesmen would have left the trader to buy the postage stamps of the Government, and by so doing lose the sale of his goods. The trading instinct in this instance came to the fore and made both ends meet.

"I obtained a peculiar order from a Kentucky storekeeper," said a cigar salesman. "I left the railroad to work some interior towns and stopped at the country stores en route. At one of these places I found a man whom the commercial agencies gave a good rating, and who acted as postmaster as well as storekeeper. I handed him my card and he said:

"'Thar ain't but one thing yo' kin sell me.'

"'What is that?' I inquired.

"'Yo' kin sell me 'bout \$50 wuth o' stamps, envelopes an' postal kyards.'

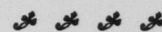
"'Why, you can get them from the Government.'

"'No, I kain't. Yo' see they won't credit me. I hav ter sell stamps and put 'em on people's bills, but th' Government won't let me hev none 'thout sendin' th' money. 'Tain't right, o' cose, fer I'm good, they orter know thet. But I hain't got a stamp nor a kyard in th' office, an' no way ter git none. I'll hav ter buy 'em somewhars.'

"After becoming convinced of his solvency, I sold him a line of stamps, stamped envelopes and post cards, to be shipped with a bill of cigars."

# SMOKING

## TOBACCO



POPULARITY is the proof of merit, and no brand of tobacco has ever achieved popularity so quickly as

# EMPIRE

-- IN --

5, 10, AND 15 CENT PLUGS.



EMPIRE costs you only 36 cents, and pays a good profit.

EMPIRE is well advertised.

EMPIRE is selling well in almost every store from Halifax to Dawson City.

EMPIRE is a big plug for little money.



Made by the

# EMPIRE TOBACCO CO., Limited

Granby, Que.

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Economy in the Kitchen means that the cook uses

# KEEN'S D.S.F. MUSTARD

IN SQUARE TINS.

The highest quality known—pungent, palatable.

Excellence in the Sick Room means that the doctor has ordered

# KEEN'S D.S.F. MUSTARD

for the patient. It touches the right spot, and can always be relied on.

## Current Market Quotations for Proprietary Articles

Nov. 23, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

### BAKING POWDER.

<b>PURE GOLD.</b>	
3 oz. cans, 4 and 6 doz. in case	95
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00
<b>Cook's Friend—</b>	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00
<b>Diamond—</b>	
W. H. GILLARD & CO	
1 lb. tins, 2 doz. in case	2 00
1 lb. tins, 3 "	1 25
1/2 lb. tins, 4 "	0 75
<b>THE F. F. DALLEY CO.</b>	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	\$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55
1/2 lb. tins, 4 to 6 doz. cases	0 85
1 lb. tins, 2 to 4 doz. cases	1 15



English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1 1/2 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25
<b>JERSEY CREAM BAKING POWDER.</b>	
1/2 size, 5 doz. in case	40
1/4 " 4 " " "	75
1/4 " 3 " " "	1 25
1/4 " 2 " " "	2 25
<b>SNOW DRIFT BAKING POWDER.</b>	
1/4 lb. tins, 4 doz. in case	per doz. \$ 75
1/2 " 3 " " "	1 20
3/4 " 2 " " "	2 00
1 " 1 " " "	6 50
5 lb. pails	10 00
10 lb. boxes	per lb. 16
5 lb. pails	16
<b>WHITE SWAN BAKING POWDER.</b>	
1/4 lb. tins, 3 doz. in case	per doz. 0 80
1/2 " 3 " " "	1 20
3/4 " 3 " " "	2 00
1 " 1 " " "	9 00

<b>CANADA MFG. CO.</b>	
Queen Baking Powder, 1/2 lb. tins	1 20
1-lb. tins	2 15
<b>OCEAN WAVE BAKING POWDER.</b>	
No. 10, 5-ounce Cans, round or square, 4 doz. in case	\$0 75
1/2-lb. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only, 1/2 and 1 doz. cases	5 75
5-lb. Cans, round only, 1/2 and 1 doz. cases	9 00

<b>BLACKING.</b>	
<b>P. G. FRENCH BLACKING</b>	
No. 4, 1/4 grs. bxs.	\$4 00
" 6, 1/4 " "	4 50
" 8, 1/4 " "	7 25
" 10, 1/4 " "	8 25
" 10, Jet Enamel	8 25
<b>CARR &amp; SONS.</b>	
No. 2—1/4 gross boxes	2 70
No. 4—1/4 gross boxes	5 75
No. 5—1/4 gross boxes	8 00

<b>THE F. F. DALLEY CO.</b>	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish	3 80
No. 3 " " " "	4 50



No. 5 Spanish Blacking, 1/4 gross cases	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss,	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

<b>STOVE POLISH—</b>	
Quickshine	per gross 9 00
Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

<b>PATENT STOVE POLISH—</b>	
Sunlight Lead Bar 6's	\$2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/2 gross cases	10 80
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	14 40
1/4 gross cases	
6-oz. bottles	12 00
Quickshine Pipe Varnish	12 00
1/4 gross cases, pressed top tins.	

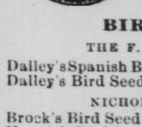
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in 1/4 gross cases.	
French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	12 00
Eclipse Combination tan	12 00
Moody's Ox Blood	12 00
Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

<b>SHOE BLACKING—</b>	
in 1/4 gross cases.	
Reliable French Blacking, No. 5	9 00
" " " " No. 2	4 50

<b>THE ALPHA CHEMICAL CO.</b>	
<b>STOVE POLISH—</b>	
Quickshine	per gross 9 00
Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80



United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dubbin No. 4	9 00



<b>BIRD SEEDS</b>	
<b>THE F. F. DALLEY CO.</b>	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2
<b>NICHOLSON &amp; BROCK.</b>	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " " 48 " "	0 03

<b>BLUE.</b>	
<b>KEEN'S OXFORD.</b>	
Per lb.	per lb. \$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12 lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

<b>BLACK LEAD.</b>	
Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro. 4 oz.	

<b>CORN BROOMS</b>	
<b>ROECKH BROS &amp; COMPANY</b>	
Bamboo Handles, A, 4 strings	doz. net 4 60
" " " " B, 4 strings	4 40
" " " " C, 3 strings	4 20
" " " " D, 3 strings	4 00
" " " " F, 3 strings	3 70
" " " " G, 3 strings	3 40
" " " " I, 3 strings	3 00

<b>CHEWING GUM.</b>	
<b>ADAMS &amp; SONS CO.</b>	
Tutti Frutti, 36 5c. bars	per box \$1 20
" " (in cream pitcher) 36 5c. bar	1 20
" " (in sugar bowl) 36 5c. bar	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00

# Benson's Prepared Corn

There is no adulteration in Benson's Prepared Corn—there is no need to adulterate because it has sold entirely on its merits as an absolutely pure Prepared Corn for over forty years. The delicacy of its flavor is almost proverbial.

Comparisons are made with Benson's Prepared Corn as the standard—you hear this everywhere—"It's just as good as Benson's." You know what "just as good" means—an endeavor to sell an inferior article for a lower price. Benson's Prepared Corn is the standard—forty years have proved it so beyond a question.

## Edwardsburg Starch Co., Limited

Cardinal, Ont.

Established 1858.

Montreal, Que.

Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 lc. pieces	1 00
Banner Gum (English or French wrappers) 115 lc. piece	
Firrtation Gum (English or French wrappers) 115 lc. pieces	1 20
Mexican Fruit, 36 5c. bars	0 90
Sappota, 150 lc. pieces	0 75
Orange Sappota, 150 lc. pieces	0 75
Black Jack, 115 lc. pieces	0 75
Red Rose, 115 lc. pieces	0 75
Magic Trick, (English or French wrappers) 115 lc. pieces	0 75

**BISCUITS.**

PEEK, FREAN & CO.

Metropolitan mixed	49 lb. tins 10c
Florence Wafers	3 lb. tins 36c
Vanise W.fers	8 lb. tins 36c
Florence Wafers	Small tins \$3.79 per doz

GARR & CO., LIMITED.

Frank Magor & Co., Agents.

Cafe Noir	0 15
Ensign	0 12 1/2
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

**CHOCOLATES & COCOAS.**

Cocoa—EPPS'S.	per lb
Case of 14 lbs. each	0 35
Smaller quantities	0 37 1/2

GADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42 1/2
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, 1/4 s-6 and 12 lbs.	0 30
Caracas, 1/4 s-6 and 12 lbs.	0 35
Premium, 1/2 s-6 and 12 lbs.	0 30
Sante, 1/4 s-6 and 12 lbs.	0 26
Diamond, 1/4 s-6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00

Cocoa—	
Homeopathic, 1/4 s, 8 and 14 lbs.	0 30
Pearl	0 25
London Pearl 12 and 18 "	0 22
Rock	0 30
Bulk in boxes	0 18
Royal Cocoa Essence, pkgs., per doz.	40

FRY'S.

Chocolate—	per lb
Caracas, 1/4 s, 6-lb. boxes	0 42
Vanilla, 1/4 s	0 42
"Gold Medal" Sweet, 1/4 s, 6 lb. boxes	0 28
Pure, unsweetened, 1/4 s, 6 lb. boxes	0 42
Fry's "Diamond", 1/4 s, 14 lb. boxes	0 24
Fry's "Monogram", 1/4 s, 14 lb. boxes	0 24

Cocoa—	per doz
Concentrated, 1/4 s, 1 doz. in box	2 40
" 1/2 s	4 50
" 1 lbs.	8 25
Homeopathic, 1/4 s, 14 lb. boxes	0 24
" 1/2 lbs, 12 lb. boxes	0 24

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa	0 28	
Mott's Homeopathic Cocoa (1/4 s)	0 32	
Mott's Breakfast Cocoa (in tins)	0 40	
Mott's No. 1 Chocolate	0 30	
Mott's Breakfast Chocolate	0 28	
Mott's Caracas Chocolate	0 40	
Mott's Diamond Chocolate	0 23	
Mott's French-Can. Chocolate	0 18	
Mott's Navy or Cooking Chocolate	0 28	
Mott's Cocoa Nibs	0 35	
Mott's Cocoa Shells	0 05	
Vanilla Sticks, per gross	0 90	
Mott's Confectionery Chocolate	0 21	
Mott's Sweet Chocolate Liquors	0 19	

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35

COCOANUT.

STANDARD COCOANUT MILLS.	
Feather strips	18 21
Cream shredded	17 20

Standard	15 18
Macaroon	15 17
Dessicated	14 16
Shavings, in packages	16 18
Cream shredded, 1/4 lbs.	29
" 1/2 lbs.	28

**CHEESE.**

MacLaren's Imperial—	Per Doz
Large size jars	\$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00

Imperial Cheese Silver Holder—

Large size	18 00
Medium size	15 00
Small size	12 00

**COFFEE.**

JAMES TURNER & CO. per lb

Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12 1/2

TODHUNTER MITCHELL & CO.'S

Excelsior Blend	3 32
Jersey	0 29
Rajah	0 20
Old Government Java	0 28
Maracaibo	0 18
West India	0 16
Rio, choice	0 12

**CLOTHES PINS.**

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

**EXTRACTS.**

per doz	
Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors	\$2 00

Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2 1/2 " " "	2 00
4 " " "	3 00
8 " Bottle	6 00
4 " Glass Stop'r "	4 00
8 " " "	6 00

**P. G. FLAVORING EXTRACTS**

8 oz. Glass Stopper bott.	\$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2 1/2 oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz.	1 20
Per gallon	7 00
Per pound	1 00

**FOOD.**

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins	per doz. 1 25
" 1 lb. tins	2 25
" Groats, 1/2 lb. tins	1 25
" 1 lb. tins	2 5

DALLEY'S ROYAL HYGIENIC SELF-RISING

per doz	
Buckwheat, 2 1/2-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz. case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs	1 30
" 6-lb. "	2 50
Flexman " 3-lb. "	1 30
" 6-lb. "	2 50

**GELATINES.**

COX'S	
4's or quart size	1 10
4's or 2 quart size	2 20

**RECKITT'S Blue and Black Lead** { ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

**E. T. STURDEE**  
 Mercantile Broker,  
 Manufacturers' Agent,  
 ST. JOHN, N.B. Etc., Etc.  
 Wholesale trade only.

**"Daisy Fruit"**

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

**THE HOME CAKE CO.**  
 QUELPH, ONT.

**DURABLE PAILS AND TUBS**



have corrugated hoops which keep them from falling to pieces when dry.

Sole Agents:  
**BOECKH BROS. & COMPANY**  
 TORONTO  
 MANUFACTURED BY THE  
 Wm. Cane & Sons Mfg. Co., Limited  
 NEWMARKET, ONT.

**DON'T PAY FREIGHT ON WATER**

**CONCENTRATED GRAPE WINE VINEGAR**, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—  
**W. H. SEYLER & CO.**  
 118 King St. East, **TORONTO**  
 Agents for HEINRICH FRANCK SOHNE & CO.  
 German Chicory, Coffee, Extracts and Essences  
 LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

**BUSINESS NEWS**

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

**The Canadian Press Clipping Bureau,**  
 505 Board of Trade Bldg.  
 TELEPHONE Main 1255. ...**MONTREAL**



**Cow Brand Baking Soda**

is still growing in favor with house keepers all over the Dominion. Rich and poor all use it, and write us letters of appreciation of its quality, September averaging 31 letters each week.

**JOHN DWIGHT & CO.,**  
 TORONTO, MONTREAL,  
 VICTORIA, B.C., HALIFAX, ST. JOHN, N.B., ST. JOHN, Newfoundland, QUEBEC.

**WHEAT MARROW**

SATISFYING FULLY, RECUPERATING QUICKLY, DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by  
**THE EXPRESS ROLLER MILLS**  
 WM. MACK, Proprietor. **CORNWALL, ONT.**

**MONSOON**

INDO-CEYLON TEA.

The ever-increasing sales of "Monsoon" is the best argument we can advance. Every grocer should keep it in stock, and push it vigorously.

Sales could not go on increasing with any line of goods unless the value was there.

There is no tea the equal of "Monsoon"—all your customers will tell you so once you let them try.

**THE MONSOON TEA CO.**  
 Toronto and Montreal.

**MONSOON**

INDO-CEYLON TEA.

is 0 75  
 1 25  
 0 90  
 1 50  
 2 00  
 3 00  
 6 00  
 4 00  
 6 00  
 FRACTS  
 4 00  
 5 00  
 3 00  
 2 00  
 1 80  
 1 20  
 7 00  
 1 00  
 DATS.  
 per doz  
 1 25  
 2 25  
 1 25  
 2 5  
 F-RISING  
 per doz  
 1 20  
 1 20  
 1 20  
 use 1 20  
 ck-  
 1 20  
 1 30  
 2 60  
 1 30  
 2 60  
 1 10  
 2 20

ACTION

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tube (30 lbs)	3 80
Neets of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 85
Wash Basins, flat bottoms	2 50
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " " "	2 00
Apricot " " "	1 75
Black Currant	1 85
Other Jams, W. F.	1 55
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots

P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate. 2 doz. cases \$1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, \$1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple

1-lb. glass jars, 2 doz. in case, per doz	\$1 00
5-lb. tin pail & 8 pails in crate, per lb.	0 06 1/2
7-lb. wood pails, 6	0 06 1/2
14-lb. wood pails, per lb.	0 06 1/2
30-lb.	0 06 1/2

LICORICE.

YOUNG & SMYLYE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
" Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can.	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethy's Condensed, per gross, net	\$10 89
per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
per 1/4 gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., 1/2 lb. tins, per doz.	\$1 40
" " 1/2 lb. tins, " "	2 50
" " 1 lb. tins, " "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
1 lb. " "	0 25

F. D., 1/2 lb. tins, per doz \$0 85

1/2 lb. tins, " " 1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

per gross	per gross
Pony size... \$7 50	Beer Mug... 16 20
Small Med. 7 50	Tumbler... 11 50
Medium... 10 80	Cream Jug... 21 00
Large... 12 00	Sugar Bowl... 22 00
Spoon... 18 00	Caddy... 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb. 0 25

Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz. 2 00

Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz. 1 00

Dalley's Superfine Durham Mustard bulk, per lb. 0 12

1/2 lb. tins, 4 doz. in case, per doz. 0 65

1/2 lb. tins, 2 " " 1 20

1 lb. jars, per doz. 7 80

1/2 lb. glass tumblers 0 75

Jersey Butter Color, 2 oz. btl., per oz. 1 25

1 gallon tins, per gal. 2 50

Celery Salt, 2 oz. btl., sil. tops, per doz 1 25

Curry Powder, 2 oz. bottles, silver tops, per doz. 1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz.	\$1 00
7-lb. pails, 6 pails in crate, per lb.	0 07 1/2
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz.	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), " "	1 90

SODA.—C BRAND

DWIGHT'S SODA

Case of 1 lbs. (containing 60 pkgs.), per box, \$3.00

Case of 1/2 lbs. (containing 120 pkgs.), per box, \$3.00

Case of 1/4 lbs. and 1/8 lbs. (containing 30 packages) per box, \$3.00

Case of 5c. pkgs (containing 96 pkgs), per box, \$3.00

SOAP.

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box \$4 00

Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.

IVORY BAR SOAP

"Ivory Bar" Soap is put up in Twin Cakes—12 oz. each, and in Bars, 1 lb., 2 1/2-16 lb., and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.

1 box and less than 5 boxes and upward, 4 00

5 boxes and upward, 5 00

Freight prepaid on 5 box lots.

SURPRISE SOAP

1 box and less than 5 boxes and upward, 4 00

5 boxes and upward, 5 00

Freight prepaid on 5 box lots.

MAYPOLE SOAP

WASHES & DYES

A. P. TIPPET & CO., AGENTS

Maypole Soap, colors 1 box and less than 5 boxes and upward, \$4 00

Maypole Soap, black, 5 boxes and upward, 5 00

Freight prepaid on 5 box lots.

Gloria Soap, per gross 12 00

Straw Hat Polish, per gross 10 20

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches— per lb.

No. 1 White or Blue, 4-lb. cartons	0 05 1/2
No. 2 " " 3-lb.	0 05 1/2
Canada Laundry	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. pkg.	0 07
Kega Silver Gloss, large cartons	0 06
Benson's Satin, 1-lb. crystals	0 07 1/2
No. 1 White, bbls. and kegs	0 04 1/2
Benson's Enamel, per box	3 00

Culinary Starch—

W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04 1/2

Rice Starch—

Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07 1/2

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package 0 07 1/2

Culinary—Toledo Corn Starch, 40 pkgs. to box, per lb. 6 1/2c.

BOSTON LAUNDRY STARCH

TOLEDO CORN STARCH

KINGSFORD'S ORWEGO STARCH

SILVER GLOSS (40-lb. boxes, 1-lb. pkgs.) 0 08

PURE (12-lb. boxes, sliding covers) 0 08 1/2

PURE (40-lb. boxes, 1-lb. pack) 0 07

" (48-lb. " 16 3-lb. boxes) 0 07

For puddings, custards, etc.

OSWEGO (40-lb. boxes, 1-lb. packages) 0 07 1/2

ONTARIO } 38-lb. to 45-lb. boxes, STARCH } 6 bundles 0 06

STARCH IN } Silver Gloss 0 7 1/2

BARRELS } Pure 0 6 1/2

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—

Canada Laundry, boxes of 40 lbs.	0 4 1/2
Acme Gloss, 1-lb. cart., 40 lb. box	0 4 3/4
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05 1/2
4 lb. canisters, cases 48 lbs	0 05 1/2
Bls., 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 1/2
Lily White Gloss—	
1 lb. fancy cartons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk lock and key, 8 in case	0 07 1/2
6 lb. enamelled tin, 8 in case	0 07
Kegs, extra large crystals, 100 lbs	0 06

CELLULOID STARCH

BRANTFORD GLOSS—1 lb. fancy boxes cases 36 lbs. 0 07 1/2

Canadian Electric Starch—40 packages in case 3 7

Celluloid Starch—bxs. 45 cartons per case 3 5

Culinary Starch—Chal Prep. Corn 1 lb. pkgs. boxes 40 lb 0 04 1/2

No. 1 Pure Prepared Corn—1-lb. pkgs., boxes 40 lbs. 0 06

STOVE POLISH.

ENAMELINE STOVE POLISH

o. 4-3 dozen in case (net cash) 4 50

6-3 dozen in case " " 7 50

RIISING SUN STOVE POLISH

For durability and for cheapness this preparation is truly unrivalled.

Rising Sun, 6-oz. cakes, 1/2 gross bxs. \$ 8 50

Rising Sun, 3-oz. cakes, gross bxs. 4 50

Sun Paste, 10c. size, 1/4 gross boxes. 10 00

Sun Paste, 5c. size, 1/4 gross boxes. 5 00

SUN STOVE POLISH

DUSTLESS, LABOR SAVING, BEST IN THE WORLD.

TIGER STOVE POLISH

BRILLIANT DURABLE

Tiger Stove Polish, 1/4 gross boxes, large per gross, \$7.20; small, per gross, \$4.50

Stovepipe Varnish, 4 oz. bottles. 1 00

" " 6 oz. bottles. 1 25

Boston Brunswick Black, 8 oz. bot's. 1 75

SILVERINE STOVE POLISH

Per gross: \$3 85, \$5 50, \$8 00

No. 4—5c. size. 3 85

No. 6—6c. size. 5 50

No. 8—8c. size. 8 00

TEAS

SALADA CEYLON TEA

Wholesale. Retail

Brown Label, 1's.	0 20	0 25
" " 1/2's	0 21	0 25
Green Label, 1s and 1/2s.	0 22	0 25
Blue Label, 1s, 1/2s and 1/4s.	0 30	0 35
Red Label, 1s and 1/2s.	0 36	0 40
Gold Label, 1/2s.	0 44	0 50

Terms, 30 days net.

RAM LAL'S lead packages.

RAM LAL'S PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE TEA GARDENS OF INDIA.

Cases, each 60 1-lb.	0 35
" " 60 1/2-lb.	0 35
" " 30 1-lb.	0 35
" " 120 1/2-lb.	0 36

KOLONA PURE CEYLON TEA

BLACK

Ceylon Tea, in 1-lb. and 1/2-lb. lead packages—black or mixed.

Black Label, 1-lb., retail at 25c.	0 19
" " 1/2-lb. " " "	0 20
Blue Label, retail at 30c.	0 22
Green Label " 40c.	0 28
Red Label " 50c.	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

Ceylon in lead packages

Wholesale	Retail
Red Label, 1-lb. and 1/2's.	0 35 0 50
Blue Label, 1-lb. and 1/2's.	0 28 0 40
Green Label, 1-lb.	0 18 0 25
Green Label, 1/2's.	0 19 0 25
Japan, 1's.	0 19 0 25

LUDELLA CEYLON, 1's AND 1/2'S PKGS.

Blue Label, 1's.	0 18 1/2	0 25
Blue Label, 1/2's.	0 19	0 25
Orange Label, 1's and 1/2's.	0 21	0 30
Brown Label, 1's and 1/2's.	0 28	0 40
Brown Label, 1/2's.	0 30	0 40
Green Label, 1's and 1/2's.	0 35	0 50
Red Label, 1/2's.	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Smoking—

Empire 3's, 4's and 9's	0 36
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54

Chewing

Currency 13 1/2 oz. bars, spaced 9s, (10 1/2 to the lb.)	0 39
Patriot, 2 x 6, Navy 5s.	0 41
Old Fox, Narrow 12s.	0 44
Free Trade, 8s.	0 44
Snowshoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.)	0 44
Snowshoe, pound bars, spaced 6s.	0 44

WOOL SOAP.

SWIFT & CO., CHICAGO.

Wool soap, 100 10-oz. bars to box	\$7 75
Wool soap, 100 6-oz. bars to box	4 75

WOODENWARE.

THE E. B. EDDY CO. per doz.

Washboards, X	1 70
" " XX	1 90
" " Waverly	2 10
" " Planet	2 20
" " Special Globe	2 10
" " Solid Back Globe	2 20
" " Electric Duplex	3 60

Matches—

5-Case	Single
Telegraph	\$3 70 \$3 70
Telephone	3 55 3 55
Tiger (1/4 gross)	3 70 3 70
Empire, (slide box)	2 50 2 50
Safety, Capital	3 00 3 10
Parlor, Eagle, 200 s.	1 50 1 60
" " 100 s.	1 70 1 80
" " Victoria	2 75 2 85
" " Little Comet	2 00 2 10
Flamers	2 60 2 70
(wax stems)	3 70 3 80

BOECKH BROS. & COMPANY. Per doz.

Washboards, Leader Globe	1 45
" " Improved Globe	1 50
" " Standard Globe	1 60
" " Solid Back Globe	1 70
" " Jubilee (perforated)	2 20
" " Crown	1 25

Matches, Kodak, per case (10 gross in case).....



THE CANADIAN GROCER

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

THE MOST NUTRITIOUS COCOA.

**EPPS'S**

GRATEFUL  
COMFORTING

**COCOA**

In labelled Tins,  
14 lb. Boxes.

SPECIAL AGENTS

For the entire Dominion, G. E. COLSON & SON,  
Montreal. In Nova Scotia, E. D. Adams, Halifax.  
In Manitoba, Buchanan & Gordon, Winnipeg.

**Refrigerators**

BUY  
**EUREKA**

it is the best.

WHY?

1st. Because it is built on scientific principles, having insulated walls it is easy on ice.

2nd. Because the system of circulation of air is perfect.

3rd. Because it is well built.

Further information can be obtained in catalogue which is free.

Address,

Eureka Refrigerator Co.

This out represents No. 12. 54 Noble St., Toronto

**BASKETS**

GRAIN AND ROOT BASKETS,  
CLOTHES BASKETS,  
FRUIT BASKETS,  
BUTCHER BASKETS.

THE  
**OAKVILLE BASKET CO.,**  
Oakville, Ont.,

are always wide-awake and ready to fill your order for any quantity of Baskets. Quality—the best.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

**COX'S GELATINE** Always Trustworthy  
ESTABLISHED 1725.

Agents for Canada:  
G. E. COLSON & SON, Montreal.  
D. MASSON & CO., Montreal.  
ARTHUR P. TIPPET & CO.,  
Toronto, St. John, N.E., and Montreal

**THE DOMINION BANK**

Capital (paid-up).....\$1,500,000  
Reserve Fund.....1,500,000

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E. B. OLES, M.P. Vice-President. EDWARD LEADLEY.  
WILMOT D. MATTHEWS.  
A. W. AUSTIN.

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