



## **Maconochie Brothers**

## 131 LEADENHALL STREET LONDON, ENGLAND

For further particulars apply to agents :--

SEETON & MITCHELL, Halifax, N.S. LIGHTBOUND, RALSTON & CO., Montreal



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The Only Matches

To be universally used in Canada will undoubtedly be the non-sulphurous.

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## Eagle Parlor Red Parlor Beaver Wall-Box Safety Matches

The two first are put up in handy sliding boxes.

**Red Parlors** are put up in patent boxes that can be hung on the wall and utilized as match-safes.

Wall-Box Safeties are put up in the same way as Red Parlors, and light only on the box. All these may practically be called **Perfect Matches**; each demand has been met, all imperfection in their manufacture has been overcome, and they stand pre-eminently at the head.

The wood is culled from the finest of artificially dried pine.

The laboratory is perfectly equipped.

The chemicals are the purest.

There are no droppings of fire, and the match heads do not fall off.

Immediately the flame is extinguished, the match becomes cold and dead and there are no embers. ひょうちょうちょうちょうちょうちょうちょうちょうちょうちょうしょうしょう

Atmospheric changes have no effect on them.

SOLE MAKERS:

The E. B. Eddy Co. Ltd.

### Head Office and Factories: HULL, CANADA Branch Offices: MONTREAL and TORONTO

Agents: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria; Permanent agents not yet appointed for St. John's, Nfld., Sydney and Melbourne, Australia.



## The St. Lawrence Sugar Refining Co.

#### MONTREAL

Laboratory of Inland Revenue, Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STAND-ARD GRANULATED SUGAR, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

**99** to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L. Prof. of Chemistry and Pub. Analyst, MONTREAL.

## THE BRANTFORD STONEWARE MFG. CO., LTD.



### Rockingham, Yellow, Bristol and Salt-Glazed Stoneware

BRANTFORD, CANADA

#### Established 1849 - Incorporated 1894

Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidores, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application





# You are not in Business for your Health ...

6

Time enough for that when you retire—and if you handle our Standard Black Teas the robust state of your Bank Account will soon warrant such a step. Here they are :

### The 400 Select Congou Imperial Congou Dalu Kola Congou Russian Congou

We are at all times pleased to send samples to retailers requiring values in teas.

## W. H. Gillard & Co. WHOLESALERS ONLY Hamilton



CHRISTMAS

SAMPLE CASES

WE WILL DO THE REST

WM. PATERSON & SON - Brantford

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.



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DROPS FROM THE EDITOR'S PEN. The Grand Trunk's Sir Rivers is bringing on a tide of reforms.

It is determination, not trying, that makes men successful merchants.

× It looks as if the strength in wooden ware wouldn't wear out for some time. \* \*

He is a stranger to his ability who has not made himselt acquainted with it by testing it. × \*

Clerks should never measure the quantity or quality of their work by the wages they receive.

Aim to build your business upon your own energy, not on the competitors you may shove under.

Rest is sweet only to the man who works for his living, and doubly sweet to him who works hard.

All clerks may not have the capacity to get wealthy, but richness in character is possible to all. \*

All that receive calls to the bar are not lawyers : Some are topers and some the making of such.

\* There is one thing about His Satanic Majesty ; he can be relied upon to give delinquent debtors a roasting.

\* \* The Customs Department seems to have a penchant for taxing packages; so have cormorants for swallowing fish.

The Customs Department seems determined to have rather more than less of the pound of flesh from the importer. \* \*

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We discourse upon the need of capital in business, but brains, after all, is the most essential. Brains can make capital, but capital can never make brains. \* . \*

A merchant with ideas only becomes a light when he diffuses his ideas. Until he does that he is an opaque nonentity.

Merchants who obstruct sidewalks with their goods sometimes find that they have opened up a pathway to the police court.

Trade is getting ready to take a nap before engaging in the hard work of a promised active winter and spring business.

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Canada can afford to lose a little revenue consequent upon the French Treaty, if it is offset by an enlarged trade with the French Republic.

Trees losing their summer decorations remind observing merchants that it is time store windows were putting their winter decorations on.

An Englishman went from beer to groceries. The other day he failed. Sometimes people go from groceries to beer, and they, too, frequently fail.

\* "A" stands for advertising, "B" for brains, and "C" for capital. And they are the first three letters in the alphabet of success in business.

Judging from the bones of mastadons that have recently been unearthed in Hamilton, the Ambitious City must at one time have been the abode of great animals, as is it now of great business men.

\*

The Salvation Army is opening grocery, provision and general stores in England. While the Army is ruining the business of the legitimate merchants it is doubtless trying at the same time to save their souls. But is this true religion? One thing is certain : it is not live and let live.

Judging from experience in the past, there are some people who conclude that it is little use whining at the door of the Customs Department over the 20 per cent. duty on packages of French wines.

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The country merchant's stove will soon be the centre of attraction for loungers many. He will be a blessing to the storekeeper who will invent a stove that will eject loafers as well as emit heat.

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The recently developed activity among the politicians is not born of any desire to better qualify themselves to transact the business of the country. They are merely training for office : the one to get in and the other to keep in.

The proposition to abolish smoking at the committee meetings of Hamilton's aldermen was probably actuated by a desire to benefit the mental as well as the physical eyesight of the "Ambitious City's" municipal rulers. \* \*

Entertainments under the auspices of business men's associations should be the means, not the end, of these organizations. Their end should be the removal of trade evils and the inauguration of improved business methods.

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A merchant in England figured that he had a surplus of £600, but he overlooked the little liability of £6,000, money borrowed. He is now in the bankruptcy court. He is short enough in common sense to be in an insane asylum.

If politicians would devote one-tenth to the business of the country of the time they spend in picking flaws in each other's armor, the Dominion would be better off, and the word "politician" would have a less unsavory odor than it now has.

#### THE COFFEE CROP.

A CCORDING to advices from some quarters earlier in the season, the coffee crop for 1895-1896 was going to be very short, but more recently formed estimates make the yield for the year a large one.

It is now quite apparent that the small estimates referred to, while no doubt published with good intentions, were measured, especially in Rio, by the extremely light receipts from November to March. Since then matters have changed. A run of large receipts in Rio and Santos has forced a reconsideration of estimates, but as the smaller figures were in accord with the feeling and sentiment in Brazil and nearly all other coffee markets, they were accepted by dealers without reserve; therefore the change to larger estimates is not popular, and the trade attempts to disregard the correct position. Receipts in Rio and Santos to this point indicate a total yield nearer to 6,000,-000 than 5,000,000 bags. The average date for ten years, when one-third of the crop has been marketed in R10 and Santos, is about the middle of October, and already 21/4 million bags have been sent down. It, therefore, Rio and Santos will give more than expected on this crop, it will be quite interesting to figure out what may be expected from all the other crops.

Calculating the supplies from Rio and Santos for the current season at about 5,500,000 bags, and the rest of the world to contribute the same quantity, the total of 11,000,000 bags will come fully up to the world's consumption. With all the talk of decreased supplies from Brazil, which encouraged higher prices, it was not considered probable that the first three months of this crop the visible supply should increase 230,000 bags instead of a decrease. In the second half of the crop season supplies have seldom decreased, but rather the reverse ; and, therefore, from present indications, it is quite reasonable to expect that the season's supplies will be more or less equal to consumption, and the world's visible on July 1st, 1896, 1s not likely to be any less than the quantity the current season started with.

As regards the growing crops in Rio and Santos, reports of the prospects are uniformly favorable. The peculiarity this year is that not a dissenting voice is heard regarding the probabilities of a large crop, and where opinions have shaped themselves into figures, a total of about 8,000,000 bags is conservatively expressed for the Rio and Santos crops.

#### BROOM CORN.

The broom corn crop of Illinois this season is, without doubt, the best ever produced in that S'ate, being of a fine silky growth and of a beautiful green color throughout, with practically no red-tipped or stained brush in it.

Owing to the heavy crops the price is reasonable, but with any ordinary improvement in business a corresponding advance may take place.

The firm of Chas. Boeckh & Sons have secured some of the choicest of the crop, having personally selected and bought their stock direct from the growers. They have now arriving about 25 carloads, or over 400,-000 lbs. With their large manufacturing facilities they will be in a position to offer value to the trade which cannot be surpassed by any other house. Dealers may act advisedly by laying in their stock while present values and prices are obtainable.

#### NEW MARKET FOR CIDER.

The Canadian High Commissioner in England has called the attention of the Department of Agriculture to the great increase of late years in the consumption of cider in the United Kingdom, a consumption which, he says, is quite beyond the power of supply of the local cider-making industry. Imports of this commodity from the United States to Great Britain have assumed considerable proportions, and the High Commissioner is of opinion that no reason exists why Canadian cider should not find a large market with equal ease. The attention of fruit growers' associations and leading manufacturers of cider in this country is called to this fact. A number of copies of a pamphlet called "Cider," published in London, have been transmitted to the Department of Agriculture, and will be distributed among such parties as take an interest in the suggested new branch of export trade.

#### A SORRY GROCER.

A rather funny incident occurred in Middletown recently, according to N. E. Grocer. It seems that a customer approached a local grocer and asked him how it was that he was not giving 22 pounds of sugar for a dollar as another grocer was? The grocer replied, saying that he doubted if the retailer the grocer named sold that amount of granulated sugar for a dollar, and the result of the argument was that the groceryman offered his customer \$4 in cash with the understanding that he was to go to the store named and ask for that amount of sugar, and if he was given it, the sugar was to become the property of the customer at the expense of the groceryman. The customer lost no time in making the purchase, loaded his sugar into a cart and carried it around to the store of the one who had furni hed the cash, and carried it home when he found the weight to be correct. Now the groceryman is thinking how to get even with his customer.

#### AVOID EXCESSIVE ROUTINE.

Some merchants, remarks Merchants' Review, believe there is nothing like system or routine in business, and it certainly seems impossible to conceive of a big wholesale or retail business being successfully carried on without the aid of system. Yet, carried to excess, system in private business becomes as fatal to all healthy progress as it has often proved itself to be in departments of the government of this country and other countries. Undoubtedly many promising businesses have been gradually throttled and eventually killed by too much red tape.

When system or routine is made to take the place of individual talent, impulse and enterprise, it is a sign that death of the business from excessive red tapism is not far off.

Where routine rigidly governs all the details of a business a military style of promotion becomes the rule, and the dall and incompetent employe stands an equal chance of promotion with his able and intelligent co-worker. The result is that ability and energy are driven to rival houses, trade soon takes the same course, and eventually the death of the business follows.

System is a good servant but a poor master. It never can be substituted for the personal qualities that distinguish the ideal merchant, and however much certain authorities may harp upon its importance, success in business will always depend upon the man rather than the system.

#### SERVANTS AND THE MERCHANT.

A trade journal for butchers utters a timely word of warning to its readers on the subject of the treatment of the servant girls who visit the store on errands for their employers. It shrewdly remarks that it is in the power of servants to do a tradesman much harm or much good, and that polite and attentive treatment of the girl is as necessary as though she were the mistress.

Advice of this sort is always in order, because however trite the same has become, merchants are constantly losing trade through servants getting huffy because of neglect and discourtesy, which, however, is sometimes wholly imaginary.

But, to show how effectually competition disposes of questions of this nature, it is only necessary to mention the practice of upping servants, which is resorted to by numbers of retail dealers in large cities. Discourtesy to servants ! Why, what can the man be thinking of? would be the instantaneous response of any of these dealers, whose principal object during business hours is to keep with the cooks and general servants solid " employed in the vicinity of his store. And yet, as we have already hinted, it is necessary for their own good to from time to time caution other dealers not to treat servants or other messengers as they perhaps deserve to be treated, but with the respect that wise dealers always treat one that is a possible powerful friend or a possible dangetous enemy.-Merchants' Review.

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What is best to be done. We know the difficulties you experience in procuring a good blended TEA. You can overcome these difficulties by ordering

POTMAHOFF

the new RUSSIAN blend, packed with the most scrupulous cleanliness. The novelty and beauty of the SCOOPS which go with each package, com-

bined with the perfect qualities of the TEA, cause its marvelous popularity. Write for Samples, sent free by post. Our Grocery Catalogue mailed on application.

LUCAS, STEELE & BRISTOL Hillwatee Tea Agents HAMILTON



Our first consignments of above brands are now in store. Write us or ask our travellers for prices.

## JAMES TURNER & CO., Hamilton, Ont.



WHITE OPAL POTS

Delicious Appetizing

IN.

Economical

A. F. MacLaren & Co. - Toronto

## INSOLICITED TESTIMONIAL . . .

COLBORNE, Oct. 11th, 1895.

MESSRS. H. P. ECKARDT & Co.,

DEAR SIRS,—We have opened "Victor Chop" Japan Tea bought from your firm and have examined it carefully. We assure you it is the best piece of goods ever seen for the money. It will certainly help our trade,

Yours, etc.,

(Signed) THE HUYCK MERCANTILE CO.

The above is one of a number of favorable comments we have had on the quality of our "Victor" Japan Tea. H. P. ECKARDT & CO.

TORONTO :

#### DUTY ON WINE PACKAGES.

10

A GENERAL adjourned meeting of the Montreal Chambre de Commerce was held on Friday last, Mr. H. Laporte, the president, in the chair. There were also present Messrs. Contant, Haynes, Chagnon, V. Hudon, O. Faucher, J. Monier, J. X. Perrault, J. O. Joseph, L. E. Morin, Jr., Jos. Fortier, C. Desmarteau, A. Racine, R. E. Gareau, Geo. W. Parent, J. P. Coutlee, and others.

The first business was the reading of a communication from the firm of John Hope & Co., drawing the Chambre's attention to the new Customs regulation exacting a duty of 20 per cent. on packages, cases, barrels, etc., containing French wines. A resolution was adopted complaining that such a charge was contrary to the letter of the present existing French treaty. A committee consisting of Messrs. Laporte, Contant, Perrault, and Cote was appointed to draft a petition to the Government asking a repeal of the law.

A report presented by the Real Estate Owners' Association on an interview with Mr. Auge, M.L.A., was referred to the council's next meeting. Mr. S. Beaudin gave a legal opinion as to the right of the Chambre de Commerce to issue certificates of competency to candidates for the inspectorship. The secretary was authorized to send a copy of the document to the Government.

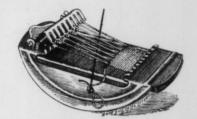
After the committee on the city charter amendments had presented their report the meeting began a lengthy discussion on the Chambre's new by-laws. An adjournment was made until to-day (Friday), when the first order of the day will be the by-laws, and the second the report of the committee on charter amendments.

#### NEW LIQUID MEASUREMENTS.

A new departure has been made by the Inland Revenue Department regarding measures for liquids. Hitherto only cylindrical measures have been sanctioned for use. It is now proposed to permit the use of conical measures. This necessitates the adoption of a different standard of measurement. Hereafter the standard will be that of weight instead of bulk. One gallon will be equal to ten pounds of distilled water at 62 degrees of heat, with barometer at 30 degrees. The half-gallon standard will be five pounds, and so on. This is the practice that prevails in England, and it will admit of a more accurate measurement of liquids.

#### A CHEAP DARNING LOOM.

A number of stocking darners have been put on the market in the last few years, but all had faults and, of course, did not sell in any quantity. One invented by an Englishman was brought into THE GROCER office this week by Mrs. Tinling, a Winnipeg lady. It looks like a good thing for readers who carry a general line to take up. Here is a cut of it :



It seems to be a perfect one. Darning on fine linen can be done in less time and better than by hand. They are made in bronzed steel and retail at 25c., costing the trade about 17c.

#### GETTING A FOOTHOLD IN CANADA.

Knox's gelatine has not up to the present time been sold largely in Canada. It has had a very large and well-deserved sale in the States, and now in Canada the leading wholesale houses have taken hold of it, and find that it meets the popular demand for a perfectly pure and strong gelatine. It is granulated and dissolves in two m nu'es, and each package makes two quarts of gelatine. This gelatine received the only medal at the World's Fair in 1893 given to any gelatine. A. E. Richards & Co, Caledonia, are the Canadian agents.

#### WHEN GROCERS OPEN THEIR EYES

Retail merchants should teach people how to make tea and coffee as well as persuade them to purchase. There is a great deal of missionary work to be done along this line.—The CANADIAN GROCER.

They'll begin to do so some of these days, when they are forced to, to hold their end up. Grocers as a rule are good fellows mighty good fellows—but they are everlasting slow in taking up new ideas. When they once get their eyes open to the advantages of selling goods through demonstration, every grocer in the land will adopt it. But it does take so miserably long to convince them!—Grocery World.

#### 'TWAS HEAVEN ENOUGH FOR HIM.

A grocer who had died was being escorted to Heaven by an angel who had been sent for that purpose.

" May I look at the other place before we ascend to eternal happiness ?"

" Easily," said the angel.

So they went below and skirmished around, taking in the sights. The angel lost track of the grocer, and went around Hades to hunt him. He found him sitting by a furnace fanning himself, and gazing with rapture upon a lot of people in the fire. There was a sign on the furnace which said "Delinquent Customers."

"Come," said the angel, "we must be going."

"You go on," said the grocer, "I am not coming; this is heaven enough for me."

#### WANT BETTER RAILROAD RATES.

The Western Ontario Commercial Travelers' Association are endeavoring to secure better transportation arrangements from the railway men of Manitoba and the Northwest. At present travelers receive a reduction of 25 per cent. and a baggage allowance of 300 pounds. The traveling men think that they should get a reduction of at least 33½ per cent. and be allowed 400 pounds of baggage. Alf. Robinson, secretary of the association, recently returned from a trip throughout the west in the interests of the association.



#### NEW COMPETITORS IN ONTARIO.

A NIMPORTANT move has just been made by a Montreal wholesale grocery house, Laporte, Martin & Cie. Hitherto this firm, which is one of the most energetic in Canada, has confined itself to Montreal and east. About a year ago they began advertising in THE CANADIAN GROCER to keep their name and goods they



had to offer from time to time before the trade in the province of Quebec. They were surprised to receive orders from all parts of On tario an d from the Maritime Provinces, and had enquiries from as far west as British

H. SMALL.

Columbia. In answer to one advertisement alone they had hundreds of inquiries from every part of Canada.

Most of them came from the district between Montreal and Toronto, including the Ottawa Valley. Some of them, it is true, were from firms who were not well rated by the mercantile agencies. To these they politely wrote that they would be glad to sell the goods wanted, but as they had no established credit they must send the cish in advance, and in most instances they received it. On account of the letter-order business thus worked up they came to the conclusion that it would pay them to put travelers on this ground. At the beginning of this month H. A. Small opened his samples in the Ottawa district, and John T. Eadie began his first trip between Montreal and Toronto. Mr. Small comes from England, and he represented the late W. Donohue & Co. for eighteen years. He was in the retail grocery business for ten years. He has now a sample room and office in

Ottawa, where he will look carefully after the trade in that city and district. Mr. Eadie, who is now between Montreal and Toronto, was 8 years with Lockerby Bros., resigning his position to take this

route.



JOHN T. EADIE.

This move by Laporte, Martin & Cie. introduces an entirely new factor in the grocery trade in Ontario. It is the first time a purely French house has mide a systematic effort to cover that province. In fact, until recently none of the French firms have canvassed for business outside their own nationality. In the last few years they have developed much strength and larger fields have become necessary. They are generally keen, shrewd, energetic business men; they drive a hard bargain, buy in big lots, and sell at close figures. No doubt, other houses will soon be competitors for the Ontario trade. It remains to be seen whether the smaller jobbers in eastern Ontario will be able to hold their own or eventually be compelled to remove to Toronto or Montreal, where a larger field, and consequently larger purchases at closer prices, will put them on as good a footing. This has been the course of trade in all American centres in the past ten or fifteen years.

The make-up of many Montreal firms differs from those in other Canadian cities in that they are much larger. In Laporte, Martin & Cie. there are five partners, and each has a department. Mr. Laporte himself is the buyer; J. B. A. Martin does the financing; J. O. Boucher, shipping and receiving; L. O. Delorme, the bookkeeping and advertising; Joseph Ethier, the selling. Besides these departments another was recently established, to be a sort of headquarters for trade outside Montreal.

#### THE FRESH FRUIT TRADE.

"HE consumption of California fruit has during the past few years increased enormously in Canada. This applies, not only to green fruit, but to the dried and evaporated kinds also. Five years ago the Canadian consumer ate no California peaches, pears or plums, and the demand for our own Canadian fruit was restricted to comparatively few. Large weekly offerings of this California fruit, systematic methods of doing business, and prompt transportation from point of growth to point of consumption has changed all this. During the season nearly everyone can afford to have fresh fruit on his table. Previous to the introduction of more modern methods of business, peaches retailed as high as 75c. to \$1 per dozen. To-day they are p'entiful at from 30 to 50c., or within the reach of almost everyone, costing fully one-third less than they did five years ago. The result does not involve the grower realizing materially less than he did at that time. It means that matters have been systematized and the cost of packing and bringing fruit from the Pacific Coast to the eastern markets reduced to a min mum. In fact, it is not at all certain that the grower is not getting more than he did, and that the midd'emen and carriers have to content themselves with less.

The steady development of this trade is one of the features of the fruit situation during the summer and fall months. One of the first houses to conceive the idea that there was anything in California fruit was the firm of Vipond, McBride & Co., Montreal. In the year 1890 they decided to make the venture, and arranged for the receipt of one carload per week of fresh fruit from the Pacific Coast. When their first carload arrived everyone laughed at them and predicted a certain failure. Their early experience was discouraging, and, as Mr. Vipond put it, they "were stuck badly." Perseverance, however, is everything, provided the conditions are all right. The firm had the satisfaction of witnessing the trade generally converted to their ideas as time passed. It was fully two years, however, before the business was actually established and California fresh fruit really became a factor in the market. In the year 1893 the fruit trade of Montreal organized a "Fruit Auction Association," and arranged for the regular receipt of not only California fruit, but our own Canadian fruit as well. With this action the trade developed, from the toddling infancy of one and sometimes two cars a week, by steady strides, until it attained its present vigorous manhood of two, three, and somet mes four carloads of fruit per day. A carload of fruit, as prices go now, is worth from \$1,400 to \$1,600, so that THE CANADIAN GROCER'S readers can form some idea of the magnitude of the business and the amount of money it involves.

Auction sales are held every day in Montreal, from the time the California fresh fruit season opens early in June until the Canadian fresh fruit season closes about the middle of November. After that period the Fru t Auction Association devotes its attention to apples and Florida fruit. The fruit is brought in every day and sold under the hammer for what it will bring. The benefits that this has conferred on the consumer have been pointed out. They show their appreciation by keeping the market well cleared up. In fact, had any trader predicted five years ago that the Montreal market could absorb the large quantity of fruit it now does, he would have been laughed at as a lunatic. Briefly, the trade may be approximated at a turnover of about \$12,000 wor h of fresh fruit per week while the season lasts.

To a certain extent this competition from California has militated against the output of our own Ontario orchards. This, however, cannot be avoided. The Canadian grower has at present a specific protection of Ic. per lb. on peaches and 2c. per lb. on grapes. This is figured by importers to be equivalent to about 30 to 60 per cent. respectively of the value in California. Many importers protest that this protection is excessive, but space does not permit of a discussion of this point now. On plums and pears the duty is 20 per cent. ad valorem, and no complaint is made against this impost. Besides, it may be explained that with the exception of early fruit, such as Crawford peaches for instance, California and Canadian fruit do not compete with one another to a great extent.

Speaking of this early fruit, many traders

## Will it interest you

to know that you get the best **CLEANED CURRANTS** when you buy them from us? We make a specialty in this line—3 crown, 5 crown, 7 crown.

All our lines of Groceries are full and complete and all fresh.

OUR MAIL ORDER SYSTEM IS MOST PERFECT.

## BALFOUR & COMPANY,

### Hamilton.

13

hold, and they are right, that Canadian fruit growers do not vary their growths enough. The latter will have to recognize the wants of the market and grow late fruit in due proportion to other descriptions. By doing so they go a long way toward avoiding the necessity of sacrificing a heavy accumulation of stock when the market is not prepared to handle it. Their experience has been unpleasant in this connection on some of their shipments of Crawford peaches.

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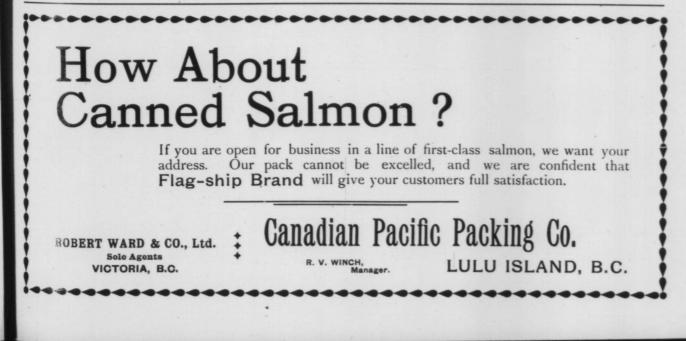
By the end of September the receipts of California fruit, which first make their appearance in Montreal about the 15th of June, commence to fall off materially, and by the middle of October they are hardly a serious factor. The receipts of our own Canadian fruit really begin in earnest about the 20th of August, and last from that time until the close of navigation, or the middle, or perhaps the end, of November. The two seasons, therefore, differ to a material extent.

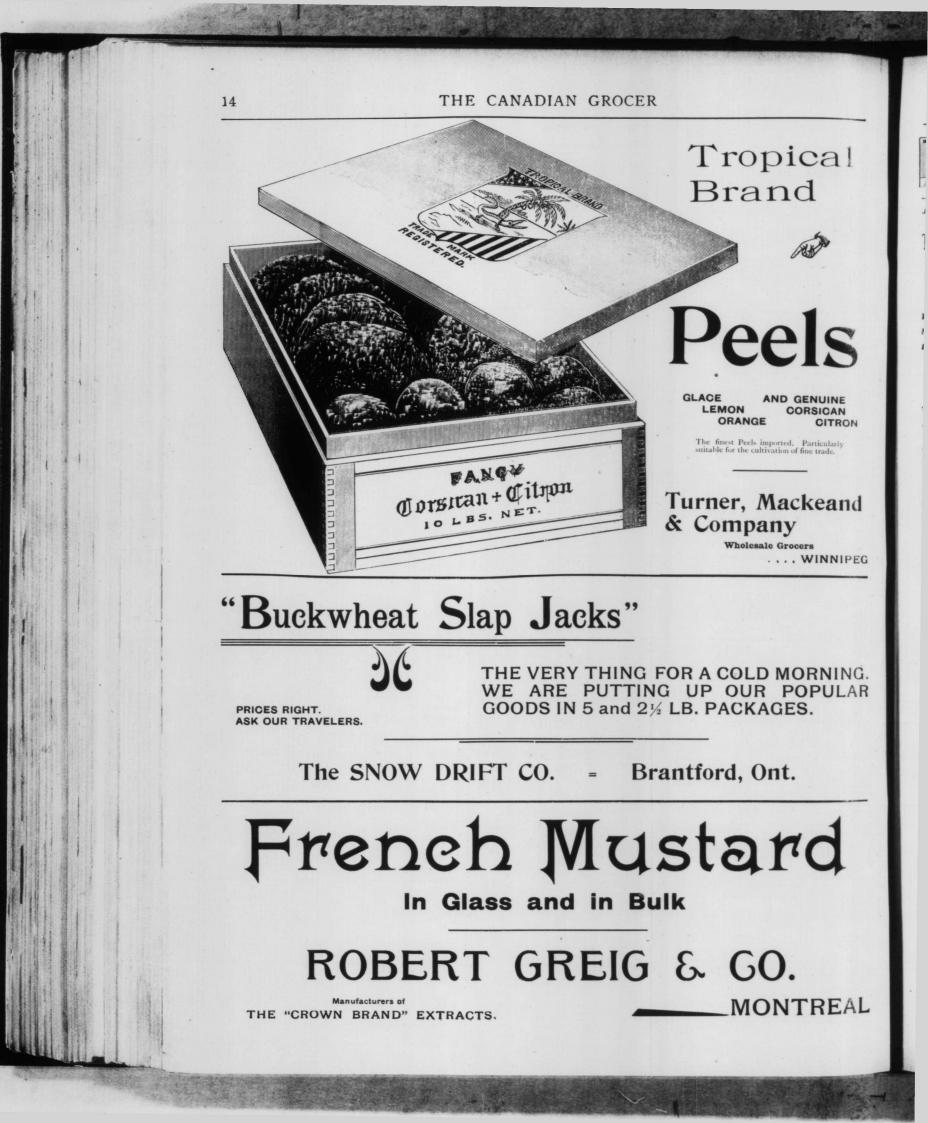
One decided advantage that shipments of California fruit possess is their cheaper cost of transportation. This, considering the geographical position of the two sections, is curious, yet it is a fact. In a word, the railways discriminate in favor of "long hauls" in fruit as in everything else. Not only that, but the American fruit is brought through by freight as promptly, considering the greater distance, as shipments from the Niagara district. In the old days of the trade the express charges on a box of California peaches from Chicago to Montreal were \$1, as against 25c. now. On the other hand, the rate on a box from London, Ont., to Montreal is 75c. A comparison of these two charges shows clearly the injustice under which Canadian growers labor. There should be equalization of rates. Surely the fruit growers, as a body, have influence enough, either in Parliamant or otherwise, to secure the reform they are entitled to. If they are to meet competitors on equal terms. some move will have to be made in this connection, and also in the direction of varying their output to better suit the fluctuating conditions of supply and demand. A home market is always the best one for prices, and it should be consulted accordingly. This must be done first of all, and then attention can be devoted to the British market as a supplementary outlet.

Mr. A. C. Worsnop now fills the position of Surveyor of Customs at Victoria, B.C.

#### CLEANLINESS OF A CANNING FACTORY.

The Kent Canning and Pickling Co.'s new factory is a marvel of cleanliness. / Cleanliness is insisted upon in all departments. Mottoes adorn the long rafters and remind one of this. A rotary table keeps all hands busy and carries pails, etc., round steadily to the hands of those placed to take them off. This factory insists upon half-bushel boxes only of all goods. I saw piles of boxes filled with fine fresh tomatoes ; these were being emptied into a wash boiler and from thence went into a power scalder, where the skin was softened by steam. The buckets are put on the rotary tables, and as the to-matoes are skinned and cut they are sorted out and only the really good ones find their way into the cans. All juice but that absolutely necessary for the proper canning is drawn off, and as a result these goods are full heavy packed. About 1,200 feet of pipes under the floors makes it impossible for any water to remain long on the floors. None of the employes wear any protective rubber boots, for the floor is as dry as could be anywhere else. The day I was there they had a warehouse about 50 x 30 feet filled with goods ready to go out. The capacity about 15,000 to 18,000 cans daily. Mr. Malcolmson is particularly careful regarding the quality of the goods, and uncleanness, either in the manner of work or in the person of an employe, means dismissal.







J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas, The MacLean Publishing Co. LIMITED FINE MAGAZINE PRINTERS and TRADE JOURNAL PUBLISHERS. TORONTO: - 26 Front St. W. MONTREAL: - 146 St. James St.

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John Cameron, General Subscription Agent.

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#### WELL, HOW DID YOU LIKE IT?

AS not the Fall Trade Number of THE CANADIAN GROCER up to our promises? Was it not handsomer than any yet issued? If we only get half a chance, we can do most wonderful things. This year we got half a chance, and you have the results. Did you notice the enterprise displayed by our advertisers? Can you find in any other country, or in any other grocery journal in the world, so much evidence of enterprise, push, and originality as is displayed by the manufacturing and wholesale trade of Canada? No, you cannot. What we want in this country is population to make it the greatest in the universe. We have all the requisites except population. The Government that will go to the people with a practical scheme for immigration will be elected.

#### COMBINE FORMED ON SALT.

ONSUMMATED at last has an agreement been among the salt manufacturers of Canada. And as a result there has been a marked appreciation in values.

Table and da'ry salt is equal to about 20c. per barrel dearer. Barrel salt has appreciated 15c., and sack salt 10c. Quotations are now: Barrels, \$1; coarse sacks, 60c.; fine sacks, 65c; dairy, \$1.50.

The movement having in view the organization of the salt manufacturers was initiated in the early spring, and during that time more than once did it seem to have been comple ed, when suddenly the parties to it would scatter like a lot of sheep. Now that they have been rounded up again and the organization completed, the agreement is stipulated to stand for five years.

All the salt wells in the Dominion are within the organization. Or, to be more ex-

plicit, all but one, and that one has an agreement with the organized body.

Mr. John Ransford, of Clinton, is the centre of the organization. He has obtained control of all the wells except that of the Windsor Salt Works. To all the wells under his control Mr. Ransford gives a pro rata of the output, paying them a certain price. His selling price is left to his own discretion. And between him and the Windsor Salt Works there is a mutual understanding as to the selling price.

Salt-producing in the Dominion has been an unsatisfactory one for some time. The first cause of this is the fact that the supply exceeded the demand. Following this came the natural consequences, heavy stocks and depreciated prices.

Barrel salt has been sold as low as 43c. What this means is obvious to anyone conversant with the trade. In the first place the minimum price of the barrel itself is 21c., leaving 22c. for all the other incidental cos s, including the 28o pounds of salt. Fortythree cents was actually below what some of the wells could produce a barrel of salt, while none of them could make a lving profit. Tho-e who had not sufficient capital to stand the siege, or declined to do business under such conditions, closed down their wells.

The consumption of native salt in Canada was a year or two ago some 300,000 barrels per annum, but, owing to the competition among the domestic salt makers, together with the improved quality of the salt turned out by some of the wells, it is now estimated to be 25 per cent. larger.

That this increased consumption was partly at least at the cost of the imported article is evident from the Trade and Navigation Returns. In 1892 Canada imported 18,837,210 pounds of salt, other than free coarse salt for the sea fisheries, valued at \$66,356 ; in 1893 20,163 317 pounds, valued at \$79,479 ; in 1894 the imports sank to 15,-887,014 pounds, valued at \$53.531. The duty on salt, other than free salt for the fisheries, ranges from 5 to  $7\frac{1}{2}$ c. per 100 pounds.

Notwithstanding the advance in price, the Canadian producers claim that they will still be able to compete successfully with the imported article.

#### SUGAR AT 10c.; TEA AT 90c.

THE CANADIAN GROCER was recently shown an order for groceries which contains a couple of items which will, no doubt, cause merchants to sigh for the good old days of long ago when prices were high and profits big. The order bears date of Southampton, Ont., Jan. 14, 1876, and was received by Mr. Mewburn, of James Turner & Co., from a customer in that place, Mr. Isaac C. Hunt, who still deals with the wholesale firm in question.

The items which are so particularly interesting relate to  $su_{gar}$  and tea, and they read :

1 bbl. of good 10c. sugar.

1/2 chest of 6oc. tea to sell at goc.

Sugar at 10c. and tea to retail at 90c.! It is no wonder we sometimes want to turn the hands of time backward a few years !

#### THE PRICE OF BROOMS.

According to the present appearance of the market it seems likely that brooms will cost the trade much about the same figure as last year.

The crop of broom corn is said to be almost unprecedentedly large and of excellent quality, but the sagging influence that this fact is likely to have on the market is offset by the circumstance that the stock is of a great deal longer growth than last year, entailing more waste to the manufacturer.

Moreover, manufacturers allege that brooms are already so low that they cannot go lower without absolute loss to the makers.

Prices, therefore, will not probably move very much for some time to come, although some American firms have advanced quotations from 12½ to 50c. a dozen.

Broom corn, owing to the shortness of our seasons and the danger of early frosts, has not yet been successfully cultivated in this country, and Canadian manufacturers obtain most of their raw material from Illinois, where the best corn is grown. Other sources of supply are Kansas, Missouri, Nebraska, and other States and Great Britain.

During the year 1894 broom corn to the value of \$120,597 was imported from the States, while \$700 covered the price of that brought in from England.

#### FAKE COMMISSION MERCHANTS.

The number of failures that have taken place among commission merchants doing business in Toronto has, no doubt, made country merchants somewhat nervous when shipping produce to the "Queen City."

Except in one instance, all the failures have been among new firms, some of whom were born one day and died the next.

The produce business is like the grocery business in one respect : People who are not acquainted with it imagine that all that is necessary in order to become a commission merchant is to rent a werehouse and put out a sign. Capital and experience are minor matters.

Another c ass, and one which has wrought more injury than any other, is the sharper class : Men that engage in the commission

business, hold out glittering bait, and when they catch gullible country merchants rob them and then abscond.

But there is still another cause, although an indirect one, for the advent of these ephemeral commission merchants.

These sharpers can read character. They know that among men who have produce to sell are always to be found those who can be caught with unreasonable promises as long as said promises are gilded over.

And every merchant who swallows the bait and sends produce to them is assisting fake commission men to ply their trade.

The remedy for the evil lies much with country merchants themselves: Let them send their produce to commission merchants of reputation; it may not necessarily be old firms; but before they ship to a new firm they should be assured of its financial standing, or at least learn something of the character of the men that comprise it.

In the advertising columns of THE CAN-ADIAN GROCER can always be found commission men of reputation. Before we accept an advertisement the natural instinct of self-preservation impels us to investigate the standing of the advertiser. If he is considered shaky we refuse his advertisement. And thus it is that we can recommend to the trade in the country the commission merchants whose announcements are found in our columns.

#### DEPARTMENT STORES IN AFRICA

W. CLARK, grocer, Toronto, is in receipt of an interesting letter from his brother James, who settled in Johnannesburg, South Africa, in January last. Mr. Clark speaks in glowing terms regarding Johnannesburg, which he considers the most progressive city in the world. He is doing well, and is sorry he did not go there sooner.

The most interesting part of Mr. Clark's letter is that which relates to the business methods obtaining in the city of his adop-Department stores are there in all tion. their glory. The small storekeeper, unless he happens to be a Chinaman, can find no foothold there. "A man to start business here must have at least a million pounds to back him." He adds: "All the small corner groceries are run by Chinamen, who sell cheaper than other people." He refers to a grocery store that was being erected and adds : "The building alone cost £,50,000 before one cent's worth of goods was put into it."

Department stores and all, as there may be, the retailer's profits are enormous, and the method of adding the profit is as simple as it is unique. If an article costs, say 10s. in London, when fixing the selling price the merchant adds another 10s. "The profits in the leading grocery stores," he explains, "range from 35 to 100 per cent.," and he refers to one store of his acquaintanceship that is doing a business of \$25,000 per month on that basis.

Mr. Clark utters a warning against clerks emigrating to Johnannesburg. He says that every steamer from Great Britain and the United States is bringing crowds of them, and that already the market is over-supplied.

#### BURGLARIES GALORE.

An epidemic of burglaries seems to be sweeping over the province of Ontario, and merchants in many places are suffering from the depredations of these midnight visitors.

Detectives are at work in several sections of the country endeavoring to run down some of the deft-fingered gentlemen, but very little success has so far attended their efforts.

The difficulty of apprehending the thieves lies in the fact that they make a rule of quietly dropping into a town or village in the evening unobserved, and leaving before the dawn of day, in fact as soon as their work for the night is done.

It is, moreover, a practice of the burglars to arrive at places while the fall fair or other public functions are in full swing. Thus they are last in the crowd and unnoticed. As a result, when the officers of the law capture a suspicious character no one is ever able to identify him as guilty of the particular offence in hand.

The latest burglaries are reported from Mt. Forest, where A. Lamont's hardware store was robbed, and from Kingston where Routly Bros'. store was ransacked of \$200 worth of goods.

It behooves merchants to carefully guard their stores until the robbers have gone into winter quarters.

#### THE INSPECTION OF GRAIN.

The Montreal Corn Exchange Association, at a meeting held last week, considered, among other matters, the question of the inspection of grain and the charges thereon, adopting the following resolution :

Resolved, That the rate of inspection hitherto charged by our inspector here, viz. 40 cents per car, is sufficient for the inspector's remuneration, and that the Montreal inspector is guite satisfied therewith :

That the rate of 60 cents per car, the collection of which is made imperative by Order-in-Council of 27th September, 1895, is considered excessive by this meeting and will tend to largely reduce the quantity of grain inspected;

That this joint meeting, as representing the grain trade of Montreal, hereby urges the Government to at once pass an Order-in-Council fixing the rate for inspection of grain in car lots at 40 cents per car.

The committee also passed the following resolution in regard to the Galop Rapids :

That the Committee of Management of the Corn Association hereby expresses its appreciation of the prompt action of the Hon. John Haggart, Minister of Railways and Canals, in hastening the completion of the lift lock at the Galop Rapids upon the representations made on September 20, 1805, by the Marine Association, that navigation was suspended for days at a time under the prevalence of an east wind.

#### MANITOBANS AS EXPORTERS.

ANITOBA has become a large exporting country. Only a few years ago the Prairie Province imported largely of food and provisions, but all this has changed.

These reflections are based upon some valuable data got together by Mr. A. Gunn, of D. Gunn, Flavelle & Co., Toronto, who recently toured the west in search of batter and cheese. Let us look at some of these statistics.

Since January 1, 1895, there have been shipped over the C.P.R. alone out of Manitoba 7,000 live hogs, 5,000 dressed hogs, 35,000 head of cattle, 6,500 sheep, 350 horses and about 1,000,000 pounds of butter and cheese. It is estimated that before the close of the season the output of cattle over the C.P.R. will reach 50,000 head, and the exports of sheep, hogs, butter and cheese will also be largely increased. A glance over such figures enables us to see what sort of a competitor for eastern Canada is growing up in the west.

In regard to grain, the C.P.R. is now handling between 300 and 400 cars per day, and it is expected that wheat will move even more freely yet before the year is much older. Things look bright for Manitoba, Mr. Gunn says, although the merchants have not yet felt the improvement in trade which will follow from the bountiful harvests of the past summer. The tradespeople are happy, resting assured of better times in the near future.

Mr. Gunn went to Winnipeg to buy up butter and cheese, but had to come away without securing much, as most of that made in the Prairie Province this season had already been disposed of locally, had been shipped away, or was awaiting purchasers at country points.

In an interview with a representative of THE CANADIAN GROCER, Mr. Gunn stated that Manitoba creamery butter, when obtainable, was excellent in quality, and just suited to the demand in Ontario.

As regards cheese Mr. Gunn said that some of the Manitoba factories had been unfortunate in securing a lot of very inlerior coloring, which left the cheese in a motley condition, and unfit for sale at decent prices. Those makers so unfortunate as to have bought the coloring had been advised to throw it away and turn out their cheese in its natural white condition. There is a good local demand and also a certain export call for white uncolored cheese, but it does not go off well in eastern Canada.

In some of the older districts of the province French weed or "stink" weed grows in large quantities, and the farmers have been cautioned to keep their cattle off of it, as the milk from one cow that has eaten of the herb will seriously effect the whole output of a factory.

#### HOW TO SHIP POULTRY.

NOW that the poultry season is once more pretty well opened up, country merchants and outside produce shippers generally should pay particular attention to this department of their trade and endeavor to make the most of it. Poultry is now in good demand and prices are fair, so that there is room for profit in handling it, if the handling is properly done.

When the shipper is putting up poultry for consignment to the city commission merchant he should exercise as much care as he does in making up packages of butter for high class custom. As one bad roll of butter condemns a whole package, so one not very fresh looking fowl is likely to seriously interfere with the sale of a shipment of poultry.

In order to aid the city dealer in disposing of fowl the country dealer should observe a few rules. He should first see that all poultry is fresh, nicely plucked, and well sorted, and then he should exercise great care in packing.

Boxes should be used in preference to barrels, and the boxes should not be too large, or deep either, for if they are the poultry is liable to get jammed and crushed out of shape in passage. Long, shallow cases containing but three or four dozen fowl are the most suitable for the purpose.

The proper case thus having been selected, it should be lined with paper, and in the neat, clean-looking receptacle thus prepared the fowl, each carefully wrapped in paper, should be laid in rows.

When such a package is opened up in the city dealer's warehouse it at once attracts the attention of the customer, and a sale is made at a much better figure than if the shipment were untidy and uninviting in appearance.

Attention to these points will not cost the country shipper anything, but, on the contrary, the following of this advice will put some shekels in his pocket.

In conclusion let us say, don't "top off" your consignment. Let the layer that first meets the prospective purchaser's eyes be a fair sample of what is underneath. By so doing you will establish yourself in the confidence of city commission merchants and dealers in general.

#### FURTHER ADVANCE IN VALENCIAS

Valencia raisins continue to gather strength. Cables received in Toronto this week from Denia announce another advance of 1s. per cwt. This makes an advance of at least 2s. 6d. from the lowest point. Quotations are firm at the higher figures.

What is probably the strongest feature of the situation is not the advances. The strongest feature is, it seems to us, the threatened scarcity of the fruit, shippers in Denia reporting that there is a possibility of not being able to obtain supplies.

It is estimated that the quantity on the Toronto market will be more than enough, at the outside, to supply the Christmas trade.

Should there be a shortage of Valencia raisins on the market, attention can be turned to the California raisins, although the high price of the latter would naturally prove more or less of a deterrent.

#### FRENCH TREATY CHANGES.

THE proclamation regarding the new French treaty has been an interesting topic with importers of French wines and grocery specialties this week in Montreal. The provisions of the new enactment are now in force, and importers this week are passing their entries under the new schedule. It is not only on French goods, however, that importers will have to pay lower duties.

By the favored nation clause, the following countries are entitled to the same privileges as France: Argentine Republic, Austria-Hungary, Belgium, Bolivia, Chili, U.S. of Colombia, Cos'a Rica, German Empire, Muscat, Russia, Salvador, and Sweden and Norway. Importations of Belgian, German and Austrian wines, therefore; also Austrian prunes and nuts, will come in under the new changes, as well as imports from France.

In wines and liquors all non-sparkling wines under 26 degree test are entitled to the reduced rates, and all sparking wines. The old ad valorem duty of 30 per cent. is thrown off and only the specific duty imposed, and also 20 per cent. ad valorem on the packages. The specific duties are 25c. per gallon on non-sparkling, and on sparkling \$3 30 per dozen on quarts, \$1.65 per dozen on pints, and 82c. per dozen on half pints. The change will not seriously influence the jobbing price on cheap nonsparkling wines, such as clarets. On such wines up to say \$6 per case it will mean only a difference of 50c. per case. On highpriced champagnes, however, the difference will be considerable. In fact, it will mean a difference of fully \$3 per case, so that the change means a nice little item of profit to the jobbing trade.

There are disputes already with regard to the duty of 20 per cent. on packages in which wines or spirits are imported. The importers contend that the removal of the ad valorem duty meant not only the 30 per cent. on the wine, but the 20 per cent. on the packages as well. The Department, however, are disposed to place a different interpretation on the Act, and are collecting duty on the packages.

Another line of goods that are appreciably reduced is French soaps. Under the tariff common laundry soaps paid 1c. per lb.; now they only pay ½c. per lb. Castile soaps paid 2c. per lb. under the tariff; now they only pay 1c. per lb.

In nuts also the treaty results in some noticeable changes. Shelled almonds, for instance, paid 5c. per lb. before, now they only pay 3½c. per lb.; almonds paid 3c. per lb., now they only pay 2c., while walnuts, etc., which paid 2c. per lb., are now only subject to a charge of 1½c. per pound. On prunes the difference means a saving of ½c. per lb.

Several other lines are affected also to a certain extent, but importers have as yet had no occasion to figure out what the actual difference is.

#### "THE GROCER" ABROAD.

THE CANADIAN GROCER has a number of subscribers in Italy, Austria, Turkey, Greece, and other Mediterranean points, but it has never claimed that field was a good one for its advertisers.

A letter from G. T. Sturdee, St. John, N.B., proves that it is, for some firms at least. Mr. Sturdee has had an advertisement in THE GROCER for some time, stating that he was a mercantile broker and manufacturers' agent. In enclosing cheque for advertising account, on Oct. 11, he writes that —— —, Smyrna, " wants a representative in the Maritime Provinces, and writes me, saying he saw my adver isement in THE CANADIAN GROCER, and wants to know if I am open. I have written him, accep.ing the agency."

Besides this, Mr. Sturdee is now negotiating with a large tea hou e in Ceylon for their agency, and they got into touch with him through the same advert sement. It was also through THE CANADIAN GROCER he got one of his most profitable English agencies.

This paper has hardly ever alluded to its foreign circulation, but has gone on quietly increasing it. That it is a profitable one for brokers and manufacturers' agents to advertise to, Mr. Sturdee's experience proves. Everyone of them should have their cards in its columns if they occupy but five lines. If they get but one really good agency through it in ten years, would it not pay?

#### **TORONTO FAILURES.**

Ryan & Delaney, the Church street produce dealers who started out in business last April, have come to grief, and their affairs are in the hands of W. A. Campbell, assignee. The assets are placed at \$717.71, while the liabilities total \$2,286.71. A meeting of creditors has been called.

A meeting of the creditors of Lockhart & Co., grocers, who assigned to E. R. C. Clarkson a few days ago, will be held next Monday afternoon, when a statement will be presented showing assets in excess of liabilities. R. Lawyer, one of the partners, will, it is said, pay all claims in full and continue the business.

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#### WHERE'S MY PAPER?

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WING to the big rush with our Fall Trade Number we were a day late in mailing. The result of this delay has been a deluge of enquiries from all over the country. This is another ocular demonstration to advertisers that this journal has readers who raise the deuce if they do not receive "Their GROCER" on the minute every week. Here are a few of the enquiries :

I beg to say I did not get THE GROCER this week. Kindly look into this, as it is a commodity badly missed in our business. Yours truly.

#### H. W. WRIGHT, Alliston.

I beg to say GROCER came to hand to-day. It is a masterpiece of work. Congratulations.

Yours truly, H. W. WRIGHT, Alliston.

I did not receive my GROCER this week. Kindly send me a copy, and oblige,

Yours truly, C. W. KEELING, Cargill.

I have not received THE GROCER this week. Please enquire, and oblige,

Yours sincerely. WM. LAIDLAW, Durham.

I did not receive THE GROCER of the 17th inst. Kindly send one at once, and oblige,

Yours truly. S. A. BRUBACHER, Elmira.

Been looking forward for the Fall GROCER, but none arrived, at least we have not got it. Just been to the office at 4.30 p.m. Wonder if you sent the same, as I don't want to miss it. Will you please enquire about the same? I remain yours.

#### JOHN MITCHELL, Port Hope.

We have not received last week's issue of THE GROCER. Where is it?

#### Yours faithfully, JAMES TURNER & Co., Hamilton.

We have to thank you for copy of Fall Number of THE GROCER, which eclipses in brilliancy of execution and originality of the general get-up even your former Fall numbers, each one of which has been a "gem" in the grocery interests. We are,

Yours truly,

W. H. GILLARD & Co., Hamilton.

Please see if you sent me Friday, Oct. 18th, number of GROCER. I did not get it, and I want to know the reason why. I have an idea that it may be some mistake in the postoffice.

Yours, etc

ALEX, SHUTE, Holland Centre, I have not yet received last week's number of GROCER Please forward same

Yours truly,

R. CUDMORE, Windsor. Our GROCER. Where is it? How can we do without Yours, etc.

LUCAS, STEELE & BRISTOL, Hamilton.

#### PRICE OF CRANBERRIES.

The prediction of THE CANADIAN GRO-CER some weeks ago that cranberries would be high for some time to come is being fully borne out.

The only berries on the market in any quantity are the Cape Cod, and there are

Just received ex ss. Escalona . . .

it?

not enough of these to more than fill the demand, comparatively small as it is at present. Consequently, cranberries are higher and firmer than they were a week ago even.

Quotations should drop considerably, though, when cold weather sets in and importations are made more freely, for the yield of Cape Cods is this year estimated at 125,000 barrels, or double what it was last year, while the crop of Jerseys, which is not usually introduced into the market until later, is also said to be very large.

So far no domestics of any account have arrived, and they are as yet an unknown quantity.

#### HONEY IS SCARCE.

A subscriber writes asking where he can get honey in the comb. Such inquiries are rather numerous just now, as the sweet product of the busy bee is rather scarce on the Toronto market. A number of dealers who handle it have none in stock or to arrive

The scarcity has had the effect of elevating the price of good clover honey somewhat, though buckwheat and other inferior varities remain at old figures. Strained in bulk has followed suit with comb, and is firmer than a few weeks ago.

In answer to subscriber we would say that he can get honey in the comb at prices quoted in our Ontario market reports from either Rutherford, Marshall & Co. or J. F. Young & Co., both of Toronto.

## **New Valencia Raisins**

#### LAYERS, ETC.

BEST KNOWN BRANDS ON THE MARKET.

We also expect in a few weeks a full assortment of Dried Fruits, such as

### RAISINS, FIGS DATES, NUTS OF ALL KINDS

Which we offer at very low figures for delivery on arrival of goods. WRITE FOR OUOTATIONS.

Laporte, Martin & Cie.

Wholesale Grocers

(Mention this paper when writing.)

72 to 78 St. Peter MONTREAL



## TORONTO, Oct. 24, 1895.

#### GROCERIES.

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NTEREST in sugar has continued to depreciate during the past week, and the marked strength of a few weeks ago has given place to a rather uncertain feeling, although the market is without quotable change. But while sugar is less in demand than it was, the volume of trade generally is fairly good, some staple lines showing increased movement. Canned goods are attracting a little more attention. The chief attention at the moment, however, is being paid to foreign dried fruits. Teas are in good demand, and the market is somewhat excited on account of the advancing prices. In other lines of trade the situation is much as before.

#### CANNED GOODS.

Although some of the leading packers are still holding new pack cohoes at \$3.75 f.o.b. at the Coast, there have been some transactions at low figures : Some as low as \$3.35, while offers of \$3.50 have not been entertained. As a result of these lower prices cohoes are being offered to arrive by wholesalers at \$1.10 to \$1.15 per dozen. Business in salmon is not as active as it was. Canned vegetables are, on the other hand, in better demand than they were, although the buying is characterized by a great deal of cau-Canned fruits are receiving but scant attention. We quote: Tomatoes, 77 1/2 to 85c.; corn, 75 to 85c.; peas, 85c.; for ordinary; sified, 95c. to \$1; extra sifted, \$1.40; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.00; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$2 to 2.25; salmon, "Horseshoe,"

## PLEASE RETURN ANY

#### CEYLON TEA

You have on hand if it is not giving you the **best** satisfaction of any tea you ever handled. Have the proprietors of any other tea the **courage** to duplicate this advertisement.

P. C. LARKIN & CO. Wholesale Agents, 25 Front St. East. and TORONTO 318 St. Paul St., MONTREAL \$1.35 to \$1.40; "Maple Leaf," \$1.35; "Lion," \$1.35; Lowe Inlet, 1.27 to \$1.30, in tall tins; cohoes, \$1.10 to \$1.20; canned mackerel, \$1 \$1.10; lobsters, \$1.80 to \$2.10, for tall tins; flats, \$2.35 to \$2.65; half tins, \$1.40 to \$1.45; Canadian canned beef, 1's, \$1.50 to \$1.60; 2's, \$2.50 to \$2.65; 6's, \$8 to \$8 25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per doz.; 2's, \$2.85.

#### COFFEE.

Demand is fair, and supplies are equal to immediate requirements. The New York Journal of Commerce of Tuesday said the contract market for Rio coffee was dull and irregular Brazilian accounts revealed plenty of coffee. We quote green in bags as follows: Rio (new season), 19 to 21C.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

#### RICE.

The local market is quiet and unchanged. We quote: "B,"3½ to 3½c.; extra Japan, 5¼ to 5½c.; imported Japan, 5¼ to 6¼c.; apioca, pearl, 3½ to 5½c.

#### SPICES.

The situation remains much as before. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.

#### NUTS.

Supplies of new season's nuts continue to arrive, but there is not much demand yet. The almond market is reported firm. We quote: Brazil nuts,  $11\frac{1}{2}$  to  $11\frac{1}{2}$ C.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to  $14\frac{1}{2}$ C.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 14 to 15c.; Marbot walnuts, 12 to 13c.; Bordeaux walnuts, 10 to 12c.; Sicily filberts, 9 to 10c. for sacks and  $10\frac{1}{2}$  to 11c. for small lots; pecans,  $10\frac{1}{2}$ 

#### SUGAR.

The sugar market, both at home and abroad, is dull and in a somewhat nervous condition. Although prices are without quotable change there have been some transactions at lower prices at special conditions and terms. Ordinarily, however, the Canadian refiners will make no concessions. The retail demand is of a hand-to-mouth character. We quote: Granulated, No. 1,  $4\frac{1}{5}$  to  $4\frac{1}{2}$ C.; do., No. 2,  $4\frac{1}{4}$ C.; yellows,  $3\frac{1}{4}$ (. to 3.85c.; Demerara, raw,  $3\frac{1}{4}$  to  $3\frac{5}{5}$ C. Beet declined 3d. in London on Tuesday.

Willett & Gray's Statistical, in its review of the sugar situation, says: "The week has seen a temporary check to the advancing tendency in sympathy with the European markets, but no quotable decline has thus far resulted. There are sellers at last prices, but buyers are indifferent and can afford to be so, as their receipts this week have been increased by several cargoes arrived from the Sandwich Islands and from Java. The receipts, however, are less than the meltings, and total stocks are still further reduced

7.000 tons. The immediate future depends upon the course of the European markets. The cause of the moderate reaction now going on in Europe is that intimations from Mr. Licht, the great Madgeburg beet crop expert, favor the expectation that he will not agree with Mr. Gieseker in his first estimate of the beet crop, but will make his estimate at about 4,000,000 tons, or say 845,000 tons less than last year. Mr. Licht last year was at quite as large a difference from Mr. Gieseker as now, and it is only fair to the latter to say that he was as nearly right as Mr. Licht was in the first estimates. An average of the two first estimates last year proved correct, and an average of the figures as mentioned for this year would show a deficiency in the new crop of 1,000,-000 tons. We have noted that when crops change about and go another way they generally run to extremes-as, for instance, cotton this year, and very likely beets also, and quite likely Cuba. We may as well prepare for an active bull sugar campaign. The difference between the American sugar markers and the foreign markets is well shown this week in the fact that while Europe has declined 1/sc. per lb. there has been no decline here. Our markets have not advanced as rapidly as Europe, and even the decline noted leaves us still below the parity of Europe."

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#### SYRUPS.

Syrups are meeting with a better enquiry, but offerings are light. We quote: Dark, 30 to 32c.; medium, 33 to 35c.: bright, 40 to 42c. Corn syrup we quote as follows : 2 gal. pails, \$1; 3 gal. pails, \$1.50; kegs, 3¼c. per lb.; half-bbls., 3c.; bbls., 2½c.

#### MOLASSES.

A little better enquiry is also to be noted for molasses. We quote: New Orleans, barrels, 30 to 32c.; half-bbls., 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

#### TEAS.

There is a better teeling in the market, both in regard to business and prices. The scarcity of low-grade Japans is more pronounced, in consequence of an increased de-mand for them. Practically none are com-ing forward. The market in low-grade ing forward. The market in low-grade Japans up to about 121/2 c. is exhausted ; but medium teas at from 161/2 to 181/2c. are plentiful. The scarcity of low-grades has affected the price of dust, which is now 1c. per pound dearer. Ceylon teas are firmer, and there is a good demand for low grade and fine fluvoring teas of this description ; in fact, anything that draws well is wanted. Practically the same remarks apply to Indian teas. The poorest kind of Indian and Cevlon teas are said to be worth 7 1/2 d. in London. In China teas, medium Young Hysons are wanted, but they are scarce; black teas are quiet. We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 35c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.



THE BEST OF ITS KIND IS ALWAYS IN DEMAND.

What has made **SURPRISE SOAP** the leading Soap in Canada?

## Quality ! That's all.

BRANCHES-MONTREAL: 17 St. Nicholas St. TORONTO: Wright & Copp, 51 Colborne St. WINNIPEG: E. W. Ashley.

#### DRIED FRUITS.

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Valencia raisins are in active demand. In the primary markets prices are 1s. per cwt. higher, making an advance of about 2s. 6d. per cwt. from the lowest point. We quote : Frine off stalk, 4½ to 5c., according to brand; selected 5½ to 6c. Old fruit we quote as follows : Off stalk, 75 to 80c. per box; selected, 85c. to \$1 per box. California loose muscatels (new season's), 4-crown, 7c; 3crown, 5½ to 5¾ c.

Currants are cabled 15.6d. per cwt. dearer. The demand 15 good and principally for the better grades. We quote : Fine Filhatras, in half-bbls.,  $3\frac{34}{10}$  to 4c.; ditto, cases, 4 to  $4\frac{1}{2}$ c.; ditto, half-cases,  $4\frac{14}{10}$  to  $4\frac{1}{2}$ c.; Casalinas, cases,  $4\frac{7}{8}$  to 5.; Vostizzas, cases,  $5\frac{34}{10}$ to 6c.; ditto, half-cases, 6 to  $6\frac{1}{2}$ c.; ditto, extra fine,  $6\frac{34}{10}$  to 7c.; ditto, half-cases, 7 to  $7\frac{14}{2}$ c.

California apricots are ½c. per lb. dearer in the primary market. Shipments of Calfornia dried fruit continue to arrive on the local market, but the goods are not receiving much attention yet. We quote: Pears, 11½c.; apricots, in boxes, 15 to 16c.; peaches, in boxes, 12½c.

Prunes remain much as before. New season's Bosnia prunes are not likely to reach here until at least the middle of next month, and the cheapest will probably be worth about  $5\frac{34}{5}$  c. lb. New French prunes will probably be about  $\frac{34}{5}$  c. cheaper. California prunes we quote as follows : 50-60 to box,  $9\frac{34}{5}$  c. per lb.; 60-70 to box, 9c; 70 80 to box,  $8\frac{34}{5}$  c. per lb.

Figs are quiet and unchanged. We quote: 14 oz., 10½ c.; 10 lb., 10½ c. for 5-rowed, and 12½ c. for 4-rowed; 14 lb., 11c.; 28 lb., 16c. Dates are dull and unchanged at 4¼ c. up. Further shipments of Malaga raisins have arrived during the week, but there is no movement yet. We quote : London layers, \$2.10 to \$2.20; black baskets, \$3 to \$3.20; blue baskets, \$3.50 to \$3.75; choice clusters, \$3.50 to \$3.75; Dehesa clusters, \$4.25 to \$4.50; Royal clusters, \$5 to \$5.25.

#### GREEN FRUIT.

No marked features are to be noted in this week's green fruit market. Lemons maintain their high price and are still scarce, while oranges do not cut any figure in trade at all. Cranberries, of which only Cape Cods have yet arrived, quotations have ad-vanced over last week's high prices. There is a big movement in apples and large quantities are being bought up for export on speculation. A few Pelee Island quinces are on the market at 6oc. a basket and \$2 a bushel, and some peaches, the last of the season, are to hand, also from Pelee Island. We quote : Lemons—Sorrento and Verdilla, In boxes, \$9 50 to \$10; Malaga, in half-chests, \$10 to \$10.50 Oranges—Jamaicas, in boxes, \$4.25 to \$4.75; in bbls., \$8 to \$8.50. Ban-anas, \$1 to \$1.50; cocoanuts, \$3.50 to \$4 a sack; cabbage, 75c. to \$1 per bbl.; Canadian tomatoes, 10 to 20c per basket; green apples, \$1.50 to \$2.25 a barrel; muskmelons, \$1.75 per bbl.; grapes, 4 to 5c. per pound, and 30 to 40c. for small baskets; Canadian peaches, 75 to 85c. per basket; pears, 60 to 75c; domestic onions, 60 to 75c. per bag; Spanish onions, 60 to 70c. per small crate; Portugal onions, \$2 per large crate; sweet potatoes, \$3.25 to \$3.50 per bbl.; cranberries, \$10 per bbl., and \$3.50 to \$3.75 per case; butternuts, \$1 per bushel; hickory nuts, \$1.50 to \$1.75 per bushel; chestnuts, \$7 per bushel.

THE ST. CROIX SOAP MFC. CO. ST. STEPHEN, N.B.

> BUTTER, CHEESE EGGS, POULTRY. BUTTER—There is not anything new in the butter situation, except that during the past few days a lot of old stuff of interior quality has been cleared off the market at from 6 to 8c. per pound.

> CHEESE—The market has improved somewhat, and local buyers are offering &c. for August Canadian makes, and  $\&b_2$  c. for balance of season.

EGGS—Fresh eggs remain firm at 15 to 16c. per doz, while pickled cannot be bought lower than 14c.

POULTRY—Has been 1 ather scarce and in good demand, but is coming in a little more freely. We quote prices: Geese, 5½ to 6c. per lb.; turkeys, 8 to 9c. per lb.; chickens, 35 to 45c. per pair; ducks, 50 to 70c. per pair.

#### COUNTRY PRODUCE

BEANS-Are easier still than last week, jobbers offering at \$1.10 to \$1.15 per bushel.

DRIED APPLES—Still bring 5½ c. per lb. EVAPORATED APPLES—No change at 70. per lb.

POTATOES—No appreciable improvement is noted, 25 to 30c. being the ruling quotation for bags in the city, while 15c. is the price spoken of at some outside points.

HONEY—Is very scarce in the comb, only a few local dealers being in a position to offer any. Comb brings \$1.50 for buckwheat, and \$2 for choice clover fed.

HOPS— Are quoted 6½ to 7½c. for Canadian, and 14c. for Pacifics.

DRESSED BEEF, VEAL AND MUTTON.

By the carcase is quoted thus: Beef, firstclass, \$7 per 100 lbs.; fair to middling, \$5.50



3.

WOOL—Trade continues quiet. We quote: Fleece combing, from  $23\frac{1}{2}$  to  $25\frac{1}{2}$ c.; rejections,  $17\frac{1}{2}$  to  $18\frac{1}{2}$ c.; unwashed,  $13\frac{1}{2}$  to  $14\frac{1}{2}$ c.

#### PETROLEUM.

Trade is good, and we still quote in I to Io bbl. lots, imperial gallon, Toronto: Canadian, 16c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 20½c.; photogene, 21½ to 22c. Gasoline and Canadian oils are firmer.

#### ONTARIO NOTES.

H. P. Eckardt & Co. have a line of jams and jellies in 7-lb. pails.

Spanish onions are being offered at a low figure by Davidson & Hay.

The Eby, Blain Co. received a shipment of fancy Malaga raisins on Tuesday.

Davidson & Hay have in stock "Clover Leat" salmon in flat cans.

Fry's concentrated cocoa has been reduced 15c. per doz., now being quoted at \$2.40.

A cable to P. L. Mason & Co., Toronto, quotes an advance of 1s. per cwt. in Valencia raisins.

Davidson & Hay are in receipt this week of another direct shipment of Japan dust.

California Valencia raisins have been shown on the Toronto market within the last few days.

A large shipment of Comadre figs in taps is to hand with Davidson & Hay. They are quoted at low figures.

D. Gunn, Flavelle & Co. are making a special run on the "Maple Leaf" brand of hanes, bacon and lard.

Red cohoe canned salmon is being offered by the Eby, Blain Co. to arrive at \$1.10 to \$1.15, according to quality.

Clemes Bros. report the arrival of a fresh lot of Jersey sweet potatoes, and also of a car of Cape Cod cranberries.

Shipments of Crosse & Blackwell's goods, Italian peels and Castile soaps are arriving this week for Davidson & Hay.

The Eby, Blain Co., Ltd., report the arrival of another large shipment of "Orient" tea, all sizes, ½'s, 1's and 5-lb. tins.

J. W. Beardsley's Sons, of "Shredded Codfish" fame, have appointed Mr. Wm. Brewster resident agent for Canada.

Carlo Neimack & Co.'s Italian lemon and orange peel is to hand with H. P. Eckardt & Co.; also Valencia shelled almonds.

J. W. Lang & Co. are in receipt of a shipment of Marshall's fresh herrings, hippered herrings, and herrings in tomato sauce.

William Paterson & Son have placed several new lines of "Gross Goods" on the market this week that are selling rapidly.

The following lines of currants are to hand with H. P. Eckardt & Co.: Filiatras, in barrels, half-barrels, cases and half-cases ; extra choice Vostizzas, in cases and half-cases ; Casalina Patras, in cases and half-cases.

W. H. Gillard & Co. report that their sales of black teas for the past year have been over double those of any former year.

Lucas, Steele & Bristol have now in store some "Ting Ling" Darjeelings. Samples of any line will be forwarded on application.

Dawson & Co. have in a shipment of Pelee Island quinces; also a consignment of peaches—the last of the season—from Pelee Island.

The Eby, Blain Co. report that its shipment of Leghorn citron peel is a great improvement in quality compared with previous shipments.

Shipment of "Flag Ship" salmon to Lucas, Steele & Bristol has been somewhat delayed, but the firm expect its arrival almost any day now.

A carload of California evaporated fruit, consisting of peaches, apricots, nectarines and Bartlett pears, is to hand with the Eby, Blain Co.

W. H. Gillard & Co. have close at hand London Loucoum pulled figs in 10 lb. boxes, and London Loucoum layers in 28-lb. boxes, 6-crown.

The Eby, Blain Co., Ltd., can fill orders for the famous "Sportsmen" sardines. They have received the first shipment of the new pack.

Perkins, Ince & Co. are in receipt of a shipment of natural pulled figs in sacks. The quality is choice, and the firm report that the price is low.

William Paterson & Son are making a beautiful line of tablets, satinettes, pastilles and buttercups, put up in fancy glass bottles. All their travelers have samples.

John Sloan & Co. are just in receipt of a shipment of Batger's candied peels; also Traynor's selected Valencia raisins, Merle's fine off-stalk raisins and fine Campos currants.

The Snow Drift Co., of Brantford, is putting on the market this week their wellknown self rising buckwheat flour. It will be found in new sizes, new labels, and at attractive prices.

T. Kinnear & Co. have received shipments of new season's California loose muscatels, three and four crown; also a consignment of Merle brand off-stalk Valencia raisins and Leghorn lemon and citron peels.

Tetley's teas were awarded the silver medal, that being the highest award for the finest display of teas, at the Western Fair, London, in September last. Their display was much commented upon.

A cleverly executed piece of workmanship is being sent out at present by the Adams & Sons Co., 11 and 13 Jarvis street, Toronto. It is a Tutti Frutti paper doll with a movable head and body. The firm are sending one of these and a booklet free to those who send in their name and address.

The Eby, Blain Co., Ltd., have secured the entire pack of "Globe" brand tomatoes, These are packed right on the farm, only the choicest stock being used, and the firm claim they are the finest shown this year.

"Potmahoff," the new blend of tea put on the market by Lucas, Steele & Bristol, is packed in ordinary half chests; also acme packages. With initial orders the firm is providing the purchaser with two handsome brass scoops.

W. H. Gillard & Co., of Hamilton, have in their sample room an immense gourd which has been on exhibition at the Atlanta Exposition. These curious growths of nature are very scarce, there having been only two at the Exposition.

A small shipment of finest Loucoum's figs has just been received by the Eby, Blain Co. These figs are of garden production, and are the highest-priced goods of the kind brought to this market. They are in squares. The firm has also a shipment of natural figs in boxes and bags.

The Toronto Biscuit and Confectionery Co. have put a 3-lb. tin (net weight) of cream sodas on the market. The demand for this brand in tins has been enormous, customers refusing the old style of pasteboard boxes and demanding the tins. They claim that biscuits in tins will keep fresh and crisp for months.

J. W. Beardsley's Sons, New York, inform us that their celebrated "shredded codfish" so well known to the Canadian trade and public, is being imitated by competing firms, and that they are taking measures to protect their registered trade mark "Shredded." They look to see the trade stand by them in this matter.

Last week the first car of new California raisins of 1895 reached Toronto. Goods were shipped by the Griffin & Skelly Co. Quality of the 3-crown good, while the 4crown were unusually fine, being the finest California raisins that have ever come into Canada. Price of 4-crown, high, and fruit scarce; 3-crown, cheap and plentiful. W. G. A. Lambe & Co., the Toronto agents, also received a car of dried prunes, apricots and peaches. The prices were high, but the trade acknowledge the goods were the finest ever seen in this country.

#### QUEBEC MARKETS.

MONTREAL, Oct. 24, 1895. GROCERIES.

THE grocery market has not shown quite as much activity in a general way during the current week as in the previous one. Still a satisfactory volume of trade has been transacted. Sugar has



W. B. BAYLEY & CO., Wholesale Agents, 42 Front Street East, TORONTO

## "Columbus" Brand **CALIFORNIA CANNED FRUIT** IN STORE\_ 2 dozen in case. Lemon Cling Peaches Apricots **Yellow Peaches** Nectarines **Bartlett Pears** Green Gage Plums Gold Drop Plums White Cherries **Muscat Grapes** Egg Plums Packed in best GRANULATED SUGAR. Guaranteed the finest goods packed in California. "REINDEER" brand **Condensed Milk** Is known the world over for its Richness, Purity, fine Creamy Our customers repeat their orders for it. Color and Flavor. It gives satisfaction. It's taking well\_ Our "PERFECTION" TWINE HOLDERS are going out rapidly. They're simple, economical and convenient. Can be stood on counter or suspended from ceiling. Twine is put up on paper tubes containing about 11/2 lbs. twine-4 tubes in bundle. Price per bundle (including holder) \$1.35, without holder \$1.20. QUALITY OF TWINE IS NO. I THE EBY, BLAIN COMPANY LTD. WHOLESALE IMPORTING AND MANUFACTURING GROCERS TORONTO ONTARIO

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been one of the quieter lines. Stocks of syrups in refiners' hands are light, which keeps prices firm, but enquiry is moderate. Molasses rules steady. In tea demand continues good for all kinds : blacks, Japans, Ceylons, and Indians. Prices all round are firm. Coffee is quiet, but there is a better enquiry for spices, especially for future shipment. Dried fruits are active, and values are higher than they were on all reliable brands. Canned goods continue much the same. Payments are rather backward.

#### SUGAR

The easier tendency in outside markets has up to the present writing had no effect on the prices for refined sugars on this market, values for which remain as previously quoted. Demand continues fair on the whole, but volume of business doing is less than a year ago. We quote : Granulated, 43/sc., and yellows, 3 to 33/4 c. as to grade. At the refineries values are quotable 1/8 c. less per lb. for straight wholesale lots.

#### SVRUPS.

With very light stocks in refiners' hands the firm tone of this market is maintained. Demand is very limited, however, but we quote prices as before at 134 to 21/2 c. per lb., as to grade.

#### MOLASSES.

Demand has been rather slower this week for molasses, and nothing very new is to report. Values are steady, as previously re-ported, for jubbing sales. Barbadoes has moved in single puncheons at 37c. and Porto Rico at 351/2 to 36c. For large lots buyers could do better than the above on the latter grade, as we hear of round lots changing hands at 31 to 32c.

#### RICE

The situation in this staple is unchanged. The feeling is steady, with a fair business doing at former quotations. We quote: Japan, \$4.30 to \$4.50; crystal Japan, \$4.80 to \$5; standard B, \$3.45; C.C. style, \$3.30; Patna, \$4.37 to \$5; and Carolina, \$6.75 to \$7.50

#### SPICES.

Spices have displayed rather more life with the colder weather, and orders for future shipments have increased in volume. Prices are steady. We quote : Cream of tartar, 221/2c.; Penang black pepper, 7 to Ioc.; white pepper, 12 to 15c.; cloves, whole, 9 to 20c.; cassia, whole, 9 to 20c.; nutmegs, 60 to 90c.; Jamaica ginger, 17 to 20c.

#### COFFEE.

There is no change in coffees, which rule steady despite a limited demand. We quote green bean: Maracaibo, 20 to 22c.; R10, 19 to 20c.; Java, 24 to 28c.; Jamaica, 18 to 20c., and Mocha, 27 1/2 to 31c.

#### TEAS

There has been a good distributing trade done during the week both in Japan and black teas, while western buyers have again been operators for Ceylons and India stock at full prices. Some 300 chests of low grade Japans changed hands at 14c. the other day, which is 1 1/2 c. better than was bid on the same lot a month ago. Blacks from 12 to 20c. are attracting quite a lot of attention, and a good volume of trade has been transacted within this range since our last report.

#### DRIED FRUIT.

The firm feeling that we noted last week in dried raisins is fully maintained and an

#### THE CANADIAN GROCER

active trade is passing at full figure. Selected grades of Valencia fruit are scarce and firmly held. No ordinary off-stalk fruit of reliable brands can now be had under 3½c., which is ¼c. per lb. higher than was asked previous to the arrival of the Escalona, and other grades are in proportion, and we quote values on Valencia stock firm as follows : Ordinary off-stalk, 3½ to 3¾ c.; fine off stalk, 4 to 4¼ c.; selected, 5c., and layers, 5 1/2 C.

Another carload of California raisins has arrived since our last, and is now in the hands of the jobbing trade. It has not led to any change in quotations, which are as firmly held as ever, jobbing business being of good volume at 6c. for 3-crown and 7c. for 4-crown loose muscatels.

Sultanas are a light stock, and prices on them are unchanged at 6c. per lb.

Cluster Malaga raisins are offering this week in a small way from second hands at \$2.75 per box.

There is no change in the currant market. Business has been of a quiet character, but, with strong advices from Patras, values here have a firm tendency. We quote : 31/2 c. in barrels, 4c. in half-barrels, and 41/2 c. in cases and half-cases.

There is no alteration in prunes, which are as strong in tone as ever. We quote : Ordinary, 5 to 51/2c.; fine to choice, 81/2 to 9½C.

Supplies of figs are small, and they are jobbing in boxes at 9 to 17c., and in bags at 4 to 4 1/2 c. We quote as follows in detail : Extra fancy 7-crown Eleme layer figs, 50-lb. flat boxes, 17c.; fancy 5-crown 12-lb. flat boxes, 11 to 12c.; fancy 12-oz. boxes, 8 to 9c.; choice bag figs, 4 to 41/2c.

#### NUTS.

There is no change in nuts, which rule much as they were. We quote : Brazils, 8 to 9c.; shelled almonds, 18 to 25c; Tarragona, 12 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 24 to 25c.; filberts,  $6\frac{1}{2}$  to  $7\frac{1}{2}$ c.; and pecans, 8 to 10c.

#### CANNED GOODS.

Trade in canned goods continues quiet, and what movement there is is of a small jobbing character to fill actual wants. Canned lobsters and mackerel continue firm. Peas are firmly inclined and show some scarcity at 95c. to \$1 per dozen. The pack of apples is reported to be large, and offers are freely made at 80 to 85c. per dozen in 3-lb. tins. We'quote: Lobsters,\$6.50 to \$9 per case; sardines, \$8.50 to \$10.50; salmon, \$5.20 to \$5.50 ; mackerel, \$5; tomatoes, 80 to 90c. per doz.; peaches, \$1.90 to \$3 per doz.; corn, 80 to 90c. per doz.; peas, 95c. to \$1 per doz.; strawberries, \$2.25 to \$2.50; raspberries, \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2.25 to \$2.50, and 3-lb. apples, 80 to 85c.

#### WINES AND SPIRITS.

There is a good trade doing in wines and The new French treaty is now in spirits. force, but the only lines that it will affect to an appreciable extent are high priced sparkling wines. On these prices to the jobbing trade will be lowered in the vicinity of \$3 to \$4 per case. On cheap wines, such as French clarets, for instance, running up as high as \$6 per case, the reduction in duty will only amount to a difference of 5oc. per case. The fact of the matter is these cheap wines are now sold so close that there is little room for reduction.

#### GREEN FRUIT.

Trade is brisk, and some lines of fruit show an advance. Apples, cranberries, etc., are all higher. Grapes and pears are a little easier. Receipts in all lines are heavy.

APPLES-Receipts have been about 25,. 000 bbls., of which 15,000 were exported. Good winter apples are in good demand. and red fruit sells at \$2.25 to \$3 per bbl. Green fruit sells \$1.75 to \$2.25 for anything good and sound.

PEARS-Receipts have been a little too much for the market. They bring \$5 to \$6 per bbl. for best fruit. Some poor stock has sold for less.

GRAPES-Are selling well from 30 to 45c. per 10-lb. basket.

CRANBERRIES-Are much higher. Good Cape Cod berries range from \$8.50 to \$9, and Nova Scotia, \$9.50 to \$10 per bbl.

ALMERIA GRAPES-Receipts show very fine quality and prices are firm with a higher tendency at \$4.90 to \$5.25 per bbl.

ORANGES - Jamaica oranges are arriving from time to time. They sell from \$6 to \$7 per bbl., as to grade.

LEMONS-Malaga lemons are offering at \$4.25 to \$4.50 per box, and \$7 to \$7.50 per case.

SPANISH ONIONS-In fair demand at 40 to 50c. per crate.

SWEET POTATOES—Fancy Jersey sweets range from \$4 to \$4.50, and Virginea, \$3.50 per barrel.

EVAPORATED APPLES - Offers of these are now being made at 6 to 7c per lb.

#### FISH.

The colder weather has led to a somewhat better trade in fresh fish, but taken on the whole there is little change. We quote: Whitefish and trout, 6 to 7c., and fresh halfbut, IO to I2C.

Pickled fish rule quiet and steady on the whole. We quote : Cape Breton and Nova Scotia herring \$4.25 to \$4.75; No. 2 Lab-rador salmon, 13 to 13½c.; No. 2 B.C. do., 101/2c.; No. 2 large mackerel, \$17.50, and No. 1 green cod \$4.50 to \$4.75.

Prepared fish are moving in a quiet way for actual wants. Prices are steady as follows : Dried cod, \$4.50 to \$4.75 per 100 lbs.; boneless cod, 6c.; smoked haddies, 61/2 to 7c.; Yarmouth bloaters, \$1 per box; smoked herring, 8 to 10c.; kippered do., \$1.75. .

#### COUNTRY PRODUCE.

EGGS-The egg market has ruled strong and higher, prices being I to 11/2 c. per dozen above what they were a week ago. Demand is good at the advance, and we quote : Choice candled 14 to 141/2 c., and ordinary, 111/2 to 121/2 c. per dozen.



54 and 56 Wellington St. West, Toronto

#### TRADE BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the able in 10 minutes. No Soaking. No Boiling. No Odor.

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> Dawson & Co. FRUIT PRODUCE and COMMISSION MERCHANTS **32 WEST MARKET STREET** Consignments Solicited. TORONTO. GEORGE MCWILLIAM. FRANK EVERIST. **TELEPHONE 645.** MCWILLIAM & EVERIST GENERAL .. FRUIT **Commission Merchants** 25 and 27 Church street, TORONTO, ONT. ents of FRUIT and PRODUCE SOLI-CITED. Ample Storage. All orders will receive our best attention. Sausage You can increase your trade by supplying your customers with clean, fresh, appetising, and at the same time cheap, Sausage. The cold weather is the time for them. Also POTTED FEET, BRAWN HEAD-CHEESE, POTTED TONGUE, ETC., ETC. F. W. FEARMAN HAMILTON One Sample of FOAM YEAST tried by a customer will secure trade. The Foam Yeast Co., Ltd. TORONTO

SELLING ( J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg; AGENTS: W. M. P. McLaughlin, St. John, N.B.

J. W. BEARDSLEY'S SONS, New York, U.S.A

25

POTATOES-The demand for potatoes was fair, and choice stock changed hands at 35 to 40c. per bag in car lots.

BEANS-There was no change in beans, prices being steady at \$1.10 to \$1.20 per bushel for choice hand-picked in car lots, and at \$1.30 to \$1.40 in smaller quantities.

HOPS-The market for hops was quiet and prices were unchanged at 5 to 8c. per lb. for new, as to quality.

TALLOW-Tallow rules firm under a fair demand for small lots at 6 to 61/2c. for prime refined, and at 5 to 5 ¼ c. for lower grades.

POULTRY-The poultry market was quiet We to-day, owing to the small offerings. quote : Turkeys, 8 to 9c.; chickens, 6 to 7c.; ducks, 7 to 8c., aud geese, 51/2 to 6c. per lb.

HAY-The firm feeling in hay noted last week is firmly maintained. Sales of No. 1 have taken place in the country at \$11 f.o.b. on the cars. We quote : No. 1, \$12, and No. \$10.50 to \$11.

#### PROVISIONS.

There was no improvement in the local provision market, business being quiet and of a jobbing character at steady prices. We quote: Canadian short cut, clear, \$14.50 to \$15; Canadian short cut mess, \$16 to \$16.50; hams, city cured, per lb., 9 to 11c.; lard, Canadian, in pails, 934 to 10c.; bacon, per lb., 9 to IIC.; lard, com. refined, per lb., 6¼ to 6¾ c.

FLOUR, MEAL AND FEED.

The demand for flour was good and busi-ness active. Prices firm. We quote: Winter wheat,  $\$_{3.75}$  to  $\$_{4.15}$ ; spring wheat, patents,  $\$_{4.15}$ ; straight roller,  $\$_{3.35}$  to  $\$_{3.50}$ ; straight roller, bags,  $\$_{1.55}$  to  $\$_{1.70}$ ; extra, bags,  $\$_{1.40}$ to  $\$_{1.50}$ ; Manitoba strong bakers',  $\$_{3.90}$ to \$4.

There was no change in the situation of the oatmeal market, the feeling being un-settled and business quiet. We quote: Standard, bbls., \$3.60 to \$3.70; granulated, bbls., \$3.70 to \$3.80; rolled oats, bbls., \$3.70 to \$3.80.

In feed business continues active under a good demand at steady prices. We quote : Bran, \$14.50 to \$15; shorts, \$16.50 to \$17; mouillie, \$20.50 to \$21.50.

BUTTER.

Exporters have been active buyers of fall creamery during the past week. All the September make has been taken out of first hands all the way from 20 to 201/2 c., and now bidding is freely done for October makes at 21 to 211/2c. in the country. The market, therefore, is fully 2c. per lb. above what it was a week ago.

#### CHEESE.

The deal in fall cheese goes merrily along, and there was active buying on spot from first hands in line with the higher priced contracts recently made in the country. In fact, the market advanced fully another 1/4 c. per lb., and looks as though it was still going The English market is slow in folhigher. lowing the rise on this side, and for every rise in cable quotations recent values on this side have gone up, so that they have been steadily above the offers made by British buyers. The situation has, therefore, re-



### NEW BRUNSWICK MARKETS.

ST. JOHN, N.B., Oct. 24, 1895. "HE week has been an active one, large quantities of supplies having gone

forward for the lumbermen. The lumbermen are blue over the large quantity of logs hung up above Fredericton, which, it is expected, will not be got to the booms this season. There is said to be about 25,-000,000 feet thus held. Large quantities of wood are going forward to Rockland, though the price is low, owners not wishing to carry it over the winter. The active lines of business are sugar and flour, which show a firmer tendency. Buyers of Valencia raisins are regretting their orders were not larger, owing to the advance in prices. One of our merchants, who exhibited at the Exhibition and gave away samples of package tea, reports a greatly increased sale. A number of leading wholesale grocers intend adopting eastern standard time. It will be a welcome change when the city adopts it as a whole.

OIL-Prices show no change. There is the usual good demand at this season for burning We quote : Best American, 22 1/4 c.; oil best Canadian, 21 1/4 c.; prime, 17 1/2 c. No charge for barrels.

SALT-Another cargo is to hand this week of about 5,000 sacks. It is finding a fair demand at 45c. from the ship's side in wholesale quantities. There is now a fairly large stock of salt in the city. There is another cargo afloat, but it is not due for three weeks or a month. In the last cargo there was some 40 tons of rock the demand for which is limitsalt, ed. We quote : Coarse, 50 to 55c.; fine actory-filled, 95c. 10 \$1.10; 5-lb. bags, \$3 per bbl.; 10-lb. bags, \$2.80 per bbl.; 20-lb. boxes, 20c. ; 10-lb. boxes, 12c.; cartoons, \$2 per doz. ; bulk dairy, \$2.80 per bbl.; bulk cheese, \$2.70.

CANNED GOODS-As yet but few tomatoes are to hand. There is a fair demand for canned vegetables, but retailers are not buying as largely as in former years, and in this they show wisdom, as the profit or difference in cost does not pay for carrying the larger stocks. A sample of Aus-tralian canned sheep's tongue was shown here during the week. The goods were extra quality. New pack oysters are now offered by Baltimore packers at prices about the same as last season. Salmon are being offered again at \$4.25, Coast. Prices are : Corn, 85 to 90c. peas, 95c. to \$1; tomatoes, 95c. to \$1; corned beef, 2-lb. tins, \$2.60 to \$2.75; 1-lb. tins, \$1.50 to \$1.60; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.85 to \$3; 2's, \$1.90 to \$2; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.50; flat, \$1.75; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; pineapples, \$2.75

DRIED FRUIT-The car of California raisins spoken of are to hand. The 4-crown loose muscatels turned out well, but the 3-crown are hardly giving the satisfaction that was expected. There were some seedless in the car, which it is intended to pack in lb. cartoons. In buying Cal. London layers it should always be remembered that they come 2 lbs. less in a box than the Malaga fruit. Loose muscatels are now being offered at rather lower prices from the Coast. In Valencia raisins about 12,000

#### F. T. STURDEE Mercantile Broker. Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC. Wholesale trade only.

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> C. & E. MACMICHAEL. 40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar Is the leading 5 cent, and Spanish Doubloon Manufactured THE BELL CIGAR CO. . . . St John, New Brunswick

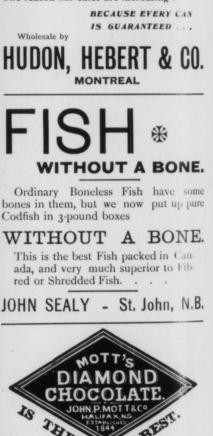
#### SELL ONLY THE BEST

If you buy a case of



You will have the best **Canned** Haddies that are on the market

The reason our sales are increasing :



#### solved itself into a question between the OFFICE OF THE CANADIAN GROCER

people who are speculating in fall cheese in Canada and the British consumer. Canadian factorymen having contracted the great bulk of their make, with the exception of those west of Toronto, are practically out of it. At the wharf Monday morning 4,000 to 5,000 cheese sold at 9 to 9 1/4 c. This buying means an advance all round in our quotations. We quote : Finest Ontario, Septembers, 91/4 to 93/8c. ; finest Townships, Septembers, 91/8 to 91/4 c.; finest Quebec, Septembers, 9 to 9¼c.; August makes, 8¼ to 8½c.

#### MONTREAL NOTES.

L. Chaput & Sons have been very busy recently, having their staff back two nights last week and three nights during the present one.

There are offers of 3-crown California loose muscatels for forward shipment at 1/4 c. less per lb., but 4-crown high grade fruit are held firm.

Among the firms who have received shipments of California raisins this week are Ransom, Forbes & Co., Birks, Corner & Co., and Caverhill, Hughes & Co.

Hudon, Hebert & Co. are sellers of some choice brands of Malaga fruit. Some of the clusters in the sample room look very tempting.

A. P. Tippet & Co. were showing samples this week of Griffin & Skelly's fancy cluster California raisins. They were much admired and several orders have been placed for them.

The only offers of prime 4-crown loose California muscatels made here so far have been of the Griffin & Skelly brand.

Among the firms who are landing shipments of Lazenby's preparations this week are Hudon, Hebert & Co, Caverhill, Hughes & Co., George Childs & Co., and Bate & Son of Ottawa.

A few of the leaders that Lazenby & Sons are putting up in patent lever-stopped bottles are table jellies, chow-chow pickles, lucca cream, olive oil and Harvey's sauce.

Vipond, McBride & Co. were offering cluster Malaga raisins this week at \$2.75 per box.

Laporte, Martin & Cie. are offering now, and have ample stocks of fine raisins, nuts and French prunes at very moderate prices.

The GT.R. and C.P.C. have notified shippers here that the higher winter rates of freight go into force on Friday, the 1st of November.

Laporte, Martin & Cie., of Montreal, have already prepared their new price list for French products, and can give very low figures for delivery ex-wharf.

Wm. H. Dunn, who has been selling Babbitt's soap and Prescott & Co.'s "Enameline" for some time, has opened an office at 394 St. Paul street, where he will carry on a brokerage and commission business as well. Fred. D. Hughes will assist him in the office and do some traveling as well.

Caverh II, Hughes & Co : "We still find a growing demand for Marshall's Scotch fish products, and always carry a large and assorted stock of tins and kegs."

D. Hatton & Co. find that they cannot get along without Marshall's Scotch herring delicacies, and have, to arrive, an assorted stock both of tins and kegs.





boxes are sold to arrive and buyers are expecting a profit, as prices have advanced some 4s., but our market is always very slow. A much larger proportion than usual of selected fruit was bought this season, and also a large number of 7-lb. boxes of layers. Peels are not to hand, shipments being delayed for some reason. New figs via New York are to hand and find good demand. Direct shipments are daily expected. New currants will arrive on a bare market. Evaporated apples are being offered very low, but the sale is light. There are as yet but few new dried moving. Onions are marked lower. The large Spanish onions find a poor sale here. A car offered at 50c. per crate found no buyers. Prices are: New Valencias, 5c.; new figs, 12c.; new 4-crown Cal. L. M. raisins, 7 to 7 ½c.; new 3-crown Cal. L. M. raisins, 6 to 6 ½c.; new keg prunes, 4c.; boxes, 434 to 6c.; new Cal. L. L. raisins, \$1.75 to \$1.85; old Valencia, 4c.; layers, 5c.; London layers, \$2 to \$2.25; California loose muscatels, 5 to 51/2c.; currants, bbls., 31/4 c.; half-cases, 4c.; evaporated apples, 7 1/2 to 8c.; dried apples, 53/4 to 6c.; dates, 4 to 41/2c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; clean currants, bulk, 6½c.; 1-lb. cartoons, 7½c.; Canadian onions, \$2 to \$2.25 per bbl.; cocoanuts, \$4 per 100.

GREEN FRUIT-Large quantities of apples are to hand, but except for Gravensteins the demand is light and prices are low. Gravensteins are rather higher. In winter fruit there are but light arrivals as yet. Grapes in kegs are firmer. Receipts of California grapes are light. In sweet potatoes there is but a small sale. A fair quantity of late American pears were received during the week. Quinces find a rather better sale. We quote : Pears, \$4 to \$5; apples, \$1 to \$2.25 per bbl.; lemons, \$5 to \$6; bananas, \$1 to \$2.50; West India oranges, \$5.50 to \$6 per bbl.; Malaga grapes, \$5 to \$6; quince, American, \$5 to \$6; Cape Cod cranberries, \$7; Canadian grapes, 50 to 70c.; California, \$4 to \$4 50; sweet potatoes, \$4 per bbl.

DAIRY PRODUCE--Eggs continue in light demand at low figures, the quality being but fair. In cheese, early are getting hard to sell, even at low figures, while even the later makes do not find anxious buyers. The September make here was not large, and most holders want to sell the earlier makes with the late cheese. In butter the reports from the country are that fair stocks are held. A real good butter is, however, in demand, and creamery tubs find a good sale. In creamery prints the demand is rather lighter owing to fair qualities of dairy coming forward. Last year at this time the sale was active at 24 to 25c. We quote : Cheese, 81/2 to 9c.; new butter, 17 to 18c.; eggs, 12 to 121/2c.; fresh creamery prints, 22 to 23c.; tubs, 20 to 21c.

MOLASSES—There is a fair movement, but there is nothing of particular interest to note. Some splendid syrup is offered for sale, and a better deinand for molasses in small packages is noted. Those holding stocks of best grades are very firm. We quote: Barbadoes, 32 to 34c.; St. Croix, 32 to 33c.; Porto Rico, 34 to 36c.; syrup, 35c.; Trinidad, 32 to 33c.; New Orleans, bbls., 34 to 35c.

SUGAR—There is a good movement at the firmer figures. Stocks, particularly of granulated, held here are large. We quote: Granulated,  $4\frac{3}{5}$  to  $4\frac{1}{2}$ C.; yellow,  $3\frac{5}{5}$  to  $3\frac{1}{2}$ C.; Paris lump,  $5\frac{1}{4}$  to  $5\frac{1}{2}$ ;C.; powdered,  $5\frac{1}{4}$  to  $5\frac{1}{2}$ C.

FISH-In dry cod and pollock prices are firmer, owing to the light catch. Vessels are

asking an advance of 10c. In pickled, prices are, as a rule, low, though Quoddy River and wolves are held firm. There is quite a difference in the grade of some Shelburne here. In smoked, the demand is rather more than supplied by the receipts, and prices are low. Ex-vessel old have sold as low as  $2\frac{1}{2}$ per box, and new as low as 5. We quote : Medium cod, \$3.40 to \$3.50; large, \$3.70 to \$3.75; small, \$2.50 to \$2.75; pollock, \$1.40; bay herring, \$1.25 to \$1.30; Grand Manan, \$1.30; ripplings, \$1.65 to \$1.70; wolves, \$1.90 to \$2; Quoddy River, \$2 50 to \$2.75; smoked, 5 to 7c.; shad, hall-bbl, pickled, \$4.50 to \$5; Canso, \$5; halfs, \$2.75; Shelburne, \$3 to \$3.25 per bbl.

PROVISIONS—In pork and beef there is but a light movement, and prices show no change. In smoked meats, new hams find a fair demand. Rolls are light sale. In lard, different packers have a large range of price. Some are offering pails a half cent lower than others, but little compound is now being sold. We quote : Clear pork, \$16 to \$16.50; mess, \$14.50 to \$15.50; plate beef, \$13.25 to \$14; pure lard, 9 to  $9\frac{1}{2}$ c.; compound lard, 8c.; cottolene,  $9\frac{1}{4}$  to  $9\frac{1}{4}$ c.; rolls, 9 to  $9\frac{1}{2}$ c.; beef, half bbls., \$7.

FLOUR, MEAL AND FEED-In flour (particularly Ontario) prices are firm and in many cases show an advance. There are fair quantities moving. In oatmeal the feeling is still easy. Beans are moving in small quantities, as lower prices are looked for. Cornmeal is easy, and local millers find it all they can do to keep up with the demand. Hay is being sold through Carleton county for shipment to American markets at fair prices. Movement here is not large. Oats have but a light sale. P. E. I. have been held rather above the market. The quality of Carleton county is not satisfactory. We quote: Manitoba, \$4.70 ; best Ontario, \$4 to \$4.10; medium, \$3.75 to \$3.80; oatmeal, \$3 65 to \$3 70; cornmeal, \$2.35 to \$2.40; hand-picked beans, \$1.45 to \$1.50; prime, \$1.15 to \$1.20; split peas, \$3.70; pot barley, \$4.10 to \$4.25; hay, \$11.50 to \$12; oats, 33 to 35c.; middlings, \$19 to \$20 on track ; bran, \$18.

#### ST. JOHN NOTES.

An exhibit of apples has been sent from Nova Scotia to Berlin.

E. M. Robertson & Co., fish dealers, are reported in financial trouble.

A cargo of 1,500 bbls. of potatoes cleared from Harborville, N.S., for Havana during the week.

Dean Bros., retail grocers, have dissolved. In future the business will be carried on by T. J. Dean.

It is understood that the Government are taking steps to use the Annapolis and Digby flats for oyster planting and cultivation.

Now we have wind of a robbery at Nelson, Northumberland county, some \$220 having been taken from the office of Sargeant Bros.

A party invested \$25 in a share in a shad seine at Minas Basin, and at the end of three months received \$125 as his share of the profits.

Twelve carloads of canned blueberries, 312,000 lbs., passed through Fredericton during the past week consigned to the New England States.

During the week, from Montague, P.E.I., the following shipments have been made: 14,500 bushels oats, 1,500 bushels potatoes and 1,000 bushels turnips.

In Houlton, Maine, potatoes are selling

to the starch factories for 50 to 75°, per bbl. The crop is large, but on account of the rot farmers will lose money.

Up to the close of September \$90,000 had been pild for milk by Prince Edward Island cheese factories, and only one-fifth of the farmers are patrons of any of the factories.

We learn that Boston is making extra effort to obtain part of the Canadian winter trade, and also that extensive preparations are being made by the Grand Trunk at Portland.

Potatoes are being shipped from Canning, N.S., to Havana at 25C. per bushel, and many are anxious to sell, fearing the rol. A cargo has also been shipped from Shediac to Bermuda.

Woodstock, Carleton County—The produce business is not over active. Potatoes are reported scarce, and higher prices are looked for. Hay and oats are rather dull, while butter and pork are in good dem ind. We quote prices as follows: Loose hay, \$7 to \$8; oats, 26 to 28c; butter, 16 to 17c; cheese, 7 to \$8c; pork, 4 to 5c; eggs, 8 to 12c; potatoes, 50 to 6oc; buckwheat meal, \$1 to \$1.25.

That is the time it took for a shipment of tea to come to Black & Co., Truro, N S., from Foochow, China. The cars were shunted into Black & Co.'s private siding, adjoining their warehouse, twelve days after leaving the C. P. R. wharf at Vancouver, B.C. Black & Co. have been importing teas direct from China since 1888. Their increasing business is good evidence of the satisfaction given their patrons.

#### NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER.

HALIFAX, Oct. 24, 1895.

T must be admitted that St. John, N.B., has taken the lead of Halifax in one thing at least. Last week St. John duly organized a Grocers' Association. Halifax has none. Not because there are not grocers enough, because at the present time we have just 271 retail grocers in the city and 22 wholesale grocers. In-deed, to show the importance of the grocery trade in Halifax, we have only to mention that in addition to the above we have 34 hay and feed dealers, 20 wholesale fish merchants, 71 produce and provision dealers, 23 flour dealers, 14 fruit dealers, 19 butter and cheese dealers, 13 sausage and pork dealers, 30 confectioners, 16 tea dealers, and a number of spice and syrup manufacturers, lobster canners, dealers in hermetically sealed goods, etc. It takes 121 commission merchants and 89 general agents to look after the trade. Still we have no Grocers' Association. It is about time to organize. Who will take the initiative?

The markets are quiet this week, but firm. A fair volume of business is being done and remittances are good.

FLOUR—The flour market is in a healiny condition, good sales being made at current prices, with a stiffening on Canadians. Quotations are: Hungarian patent, Manitoban, \$4.75 to \$5; Manitoba strong bakers<sup>1</sup>, \$4.60 to \$4.75; Canadian pastry, \$4.70 to \$4.85; 75 per cent. roller patents, \$4.40 to \$4.50; 80 per cent. do., \$4.30 to \$4.40; 90 per cent. do., \$4.10 to \$4.45 to \$4.45; or extra, \$3.90 to \$4.45

SUGAR-There is little doing in sugar. Quotations remain unchanged. The refin-



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## PURE GOLD M'F'G.CO. 31833 FRONT ST. EAST. TORONTO.

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MOLASSES-Some sales of Porto Rico have been made on Newfoundland account. There have been no late arrivals, and stocks are considerably reduced. Montreal houses have been making enquiries this way, though no transactions have as yet resulted. The jobbing trade is good and a steady market is looked tor. Quotations are : Antigua, 300.; Porto Rico, 32 to 350; Trinidad, 302.; Barbadoes, 34c.; Demerara, M.E. brand, 39c.; St. Kitts, 28c.

FISHSTUFFS-The fish market remains unchanged. James Murray, writing from St. John's, Newfoundland, says : "Fish is coming in more plentifully, especially what is known as shore-cured Labrador. This sells from \$2.50 to \$2.60 per quintal."

CANNED GOODS—A fair business is being done in salmon at \$5.75 per case. Green stuffs have slackened the demand for fruits and vegetables.

BUTTER-The improvement noted last week continues. There is enquiry for fall creamery. New rolls are due to arrive.

CHEESE-A slight improvement is noted in cheese, but not as much as reports from the west would warrant. Jobbing prices are nominally 91/4 to 91/2C.

EGGS-There is little or nothing doing in eggs in this market. The few small lots which came in this week sold at 13c. P.E.I. dealers ask 12 1/2 C.

GREEN FRUITS- The green fruit market remains without change. There is a fair supply in staple lines at previous quotations.

PROVISIONS-Provisions also remain unchanged. A fair trade is being done.

#### HALIFAX NOTES.

The steamer St. John City took 9,981 bbls. of apples to London on Monday.

ANNAPOLIS NOTES.

A new by-law of the town of Annapolis provides that any outsider selling goods within the town must pay \$10 for a temporary license or a sum not exceeding \$20 for a yearly license. Another clause provides that a commercial traveler selling to others than merchants shall pay a fine not exceeding \$20.

KENTVILLE NOTES.

A Board of Trade has been formed at Kentville. The officers pro tem. are : S. R. Lantz, president, and F. E. Cox, secretary.

#### PERSONAL MENTION.

T. Wilson, of J. L. Watt & Scott, returned on Tuesday from a hunting crip.

W. J. Massey, of J. W. Lang & Co., re-turned on Monday from a successful business trip through the Northwest and British Columbia.

F. E. Boulter, of the firm of W. Boulter & Sons, is a bicycle rider as well as a sharp, pushing young business man. He pushed his wheel well up to the front in the finish in the Dunlop road race on Siturday last and that with a badly bent pedal.

J. C. Pearson, one of T. Kinnear & Co.'s city travelers, was married on the 16th inst. The bride was Miss Jones, daughter of Street Commissioner Jones. The happy couple are spending their honeymoon in the Eastern States. THE CANADIAN GROCER congratulates.

Major A. G. Campbell, representing the MacLean Publishing Co., of Montreal,

is at the Queen. He is traveling through the provinces in the interes's of this company, who are the publishers of those excellent trade journals embracing the principal mercantile pursuits .- Daily Patriot, Charlottetown, P.E.I.

#### W. A. BRADSHAW & CO. SELL OUT.

W. A. Bradshaw & Co., the Toronto Soap Co., have sold out to Pugsley, Dingman & Co. Mr. Bradshaw found the margin of profits too narrow, owing to the reckless cutting which has characterized trade lately, and so decided to get out.

#### LATE BUSINESS CHANGES.

Crawford, Lynch & Co., general store, Orillia, Ont., offer to compromise at 70c. -The refinery, plant, etc., of the Canadian Oil Co., Sarnia, Ont., has been sold by auction.—T. H. Goodison, general store, Streetsville, Ont., has sold out to E. Goodison & Co.—W. G. Walker, grocer, Toronto, wants to compromise at 40c. -The general store stock of Louis St. Pierre, Chateau Richer, Que., has been sold at 34c.---L J. A. Lambert & Co., grocers, Montreal, have sold out to J. W. A. Courte-manche. — P. M. McTavish has started a grocery business at Montreal. — McKee & Armstrong, flour and grain, Richmond, Que., have dissolved, and Geo. Armstrong con-tinues the business.—-H. & S. Desmarais, general store, Richmond, Que., have admitted Joseph D. Desmarais as a partner. — Mrs. Mary Fraser, general store, Steveston, B.C., has assigned. —John Tapley, con-fectioner, Vancouver, B.C., has suffered loss by fire.





#### HEAVY BUYING OF BUTTER,

W <sup>1THIN</sup> the past three weeks exporting firms in Montreal have been active buyers of fall made creamery butter. So keen has the competition been to acquire control of the output of leading factories that prices have advanced fully 2c per lb. or \$1.50 per tub in less than a fortnight.

All the September make of leading creameries throughout the Province of Quebec has been gathered in at a first cost in the country of from 18 to  $19\frac{1}{2}c$ . per lb., and now the firms are trying to secure options on the Octtober make as well.

One leading Montreal firm, it is well known, must have bought up fully 20,000 packages of September creamery. In fact, they almost cornered the make of the month in Quebec Province, for other firms of shippers are not reputed to have got more than 4,000 to 5,000 packages. Allowing that 30,-000 packages in all have been contracted it represents the tidy little sum of \$450,000 worth of butter.

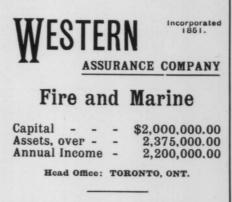
As far as can be learned, the buying in the Province of Ontario has not been so extensive, so that there must still be September make in first hands in that province, but some leading creameries, such as that at Renfrew, have been secured at top prices. It is quite likely that these improved prices will result in an increased output for the month of October. In fact, reports from the country show this to be the case.

#### A PICTOU (N.S.) GROCERY.

While in Pictou, N.S., the representative of THE CANADIAN GROCER found that Hogg, Craig & Co. had still further extended their grocery business. They employ eleven hands and three teams. Their store is one of the finest in the country, with its high ceiling, artistically shelved walls, and its generally scrupulously clean appearance throughout. The large plate glass windows are now fitted with mirrors inside, which make them very attractive when neatly dressed. In this they appear to have adopted the design of George Rowntree, of London, described in THE GROCER some time ago. They are also large packers of lobsters, employing about eighty hands. It is needless to say that they have been subscribers to THE CANADIAN GROCER for a number of years.

#### CLERKS TO OPPOSE ALDERMEN.

There was a meeting of Montreal dry goods and other clerks and shopmen on Monday night, in Ald. Marsolais' store, corner of Notre Dame and Bonsecours streets, to consider what action they could take with a view to bringing about by-laws for their benefit, such as early closing. It was decided that this object could only be attained by the clerks taking an active part in the next municipal contest and opposing every alderman who was not favorable to such a by-law. Committees will be appointed in every ward to organize the clerks, and a beginning was made by appointing the following for the East Ward: M. P. Langevin, president; Joseph Lussier, vice-president; L. Sicotte, secretary; Arthur Roy, treasurer. Acive work will be carried on, the promoters of Monday night's meeting say, and another meeting will be held Wednesday night in Brault's drug store, corner of St. Denis and Dorchester streets.



GEO. A. Cox, President. J. J. KENNV, Vice-President. C. C. FOSTER, Secretary.

## You intend to get protection

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for your books and papers when you buy a safe. That's your idea in buying.

You cannot get this in all makes, but you can rely every time on the

> Taylor Safe



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#### SPECULATION IN FALL CHEESE.

THE unusually low price at which the fall

output of Canadian cheese factories has been offering resulted lately in extended speculative operations. Practically all the make in Ontario east of Toronto, that is, between that point and Montreal, has been contracted.

The earlier contracts were made in the Belleville district, and were on the basis of 7½ to 8c. per pound. This was about a month ago. These factorymen have probably made the worst bargain in years, and the speculator about the best deal this fall. Since then prices have advanced steadily, until last week contracting was freely carried on in the Brockville district at 9c., and in the Eastern Townships and Quebec at the same figure.

Briefly, the entire fall make east of Toronto in Ontario and in the Eastern Townships in Quebec is now controlled by exporting firms in Montreal and a few English houses. Most of the speculation, however, is on this side the water, for it is noteworthy that the English market is slow to follow the rise on this side, and though cables have advanced their limit over 2s. in the last fortnight they are still fully  $\frac{1}{2}$  to ic. per lb. below a parity with current prices on this side the water.

It is estimated that the deal in fall cheese represents 200,000 boxes in the districts mentioned, which, at an average cost of say  $8\frac{1}{2}$ c., means in the vicinity of \$1,200,000 worth of cheese taken out of first hands in a little less than three weeks.

As to the speculators' prospects they are fair on the whole, if precedent amounts to anything.

Fine Canadian fall cheese is cheap at 9c., for it will permit "a cut" over the retail counter to the British consumer at a reasonable figure compared with the cost of other foodstuffs. It looks, therefore, as if the speculation will be profitable on the whole, and help some of the shippers to recoup their heavy losses of last season.

The factorymen west of Toronto so far have not contracted, and if the market turns out as most people expect, they stand a good chance of making more money by not doing so.

#### A NEW GROCERY.

The Tea Company is the name of a new grocery started at the corner of Princess and King streets, Toronto. The proprietors are Geo. Kent and S. R. Oakley. They have paid spot cash for everything, and are handling nothing but the choicest groceries. They will sell for cash only, and, with their long experience in the grocery trade, their success is assured. About eight months ago Mr. Oakley came from Newfoundland, where he had been engaged in the fishery business. Mr. Kent has served seventeen years as a grocery clerk, ten of which was with one firm in England.



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**Buy Now** 

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We are now taking in 25 carloads of the **Choicest Broom Corn** ever grown in the State of Illinois, aggregating

over 400,000 lbs. It is of a smooth, silky fibre, and beautiful green color, and we are in a position to offer **exceptional value** in all our lines of Corn Brooms.

We guarantee full weight, best workmanship and finish and very best of materials throughout.

You can make no mistake in buying now, and all orders, whether placed through our travellers or sent in by mail, will receive our careful personal attention.

Freight paid to any Railway point in Ontario in 5 doz. lots and upwards.



CHAS. BOECKH & SONS

Manufacturers of

Brushes, Brooms and Woodenware

0FFICES and WAREROOMS : 80 York Street. 12 Clarence Street.

FACTORIES : 158 to 168 Adelaide St. West. Toronto, Ont.

#### MANITOBA FISHERIES.

"HE Manitoba Free Press in the course of a recent article remarks that few people realize the importance of the fisheries in Manitoba and Northwest waters. International disputes over other Canadian fisheries are frequent and costly ; but over Lake Winnipeg, Lake Manitoba, and the waters with which they are connected, the Dominion Government has undisputed control, and can both protect their natural resources and gradually make them reserve fishing grounds. Once it was thought impossible to exhaust the fishery wealth of the St. Lawrence and its chain of lakes. Little care was taken to prevent the utter depletion of these fishing areas. To day the scarcity of fish where the supply formerly seemed inexhaustible, teaches the Governments of Canada and of the United States that wasteful, indiscriminate fishing, in season and out of season, brings with it the punishment of natural consequences ; but when the preservation of fishery resources is forced on the attention of the two Governments, the subject at once becomes involved in international wrangling, or lost in diplomatic verbiage. The fisheries of the Lake Winnipeg region being within Canadian territory, have not such disadvantages ; and the Department of Marine and Fisheries, by careful supervision, by the establishment of the hatchery at West Selkirk, the place of departure for fishing in Lake Winnipeg, and by regulations for the preservation and protection of fish, is doing much to develop the fisheries and to increase the fish of the inland waters of Manitoba and the Northwest.

The article goes on to describe the hatcheries and to note the possibilities of the 40,-000 square miles of fishing grounds in the Lake Winnipeg basin.

In a concluding paragraph is found the statement : "The markets of the United

States must look to Canada for a supply of fresh water fish; and if the fisheries of the Lake Winnipeg basin are carefully protected and fostered they should become a source of wealth to this country.

#### THANKS TO MR. FLYNN.

At their last regular monthy meeting the Toronto Retail Grocers' Association adopted a vote of thanks to Mr. Flynn, of Flynn Bros., St. Catharines, for the efforts made by him to help make the Toronto grocers' excursion to the Garden City last summer a success. That outing, by the way, paid its own expenses and left a balance of \$10.02 to the good. F. C. Whitelock has been admitted to membership in the association.

#### FAKES.

The Advocate has often referred to the way that certain up-town stores fall short of their performances of the promises contained in their advertisements. Lines of groceries and similar goods are advertised at apparently low prices, but when a would-be-purchaser appears she is told "we are out of" whatever is asked for, even if it is only jam, and the shopper must buy something else or put up with wasted time. The other day a recently started department store advertised Tutti Frutti chewing gum at two sticks for five cents. Customers who asked for Tutti Frutti, however, had a much cheaper gum than Tutti Frutti handed out, none of the genuine article being visible in the place. This is only one instance out of many, but it is worth remembering that the proprietors of departmental stores are not likely to sell good goods below cost, and that people who expect them to do so will find themselves losers in the long run.-The Advocate,

Toronto.

#### THE ART OF SELLING.

"A jolly old gentleman slapped me on the back recently," writes a traveling salesman in Hides and Leather, "and said he wanted me to make a first-class salesman out of his son. The son was a manly young fellow. intelligent, industrious, nearly twenty, and just through college. 'I want him,' continued my old friend, 'to be able to command a salary of \$3,000 a year, or possibly a partnership.' I smiled feebly and aimlessly. Three thousand a year and a partnership. It set me thinking. Can a man be taught to succeed as a salesman, or must the gift be inborn and natural? Answering myself, I should say that young salesmen need training like racehorses, and out of a string, some may be prizes. Let us go deeper into this important and interesting matter.

"As a rule, practical knowledge is the sure rock of salvation for salesmen. The boy that sweeps the floor, lives in the stock room, helps make up orders and shows goods to customers in the presence of his employers or veteran salesmen, is slowly but surely being prepared for successful salesmanship. Much, however, depends on himself. In addition to practical knowledge of goods, he must study to gain practical knowledge of men; must cultivate and practice self-control, self-restraint; must know when to press forward, and when not to. And, above all, he must learn to remain cool and calm in victory and defeat.

#### SOME EXPECT TOO MUCH.

Don't expect an advertisement to bear fruit in one night. You can't eat enough in a week to last you a year, and you can't advertise on that plan either. People who advertise only once in three months forget that most folks cannot remember anything longer than about seven days.

OUR COODS

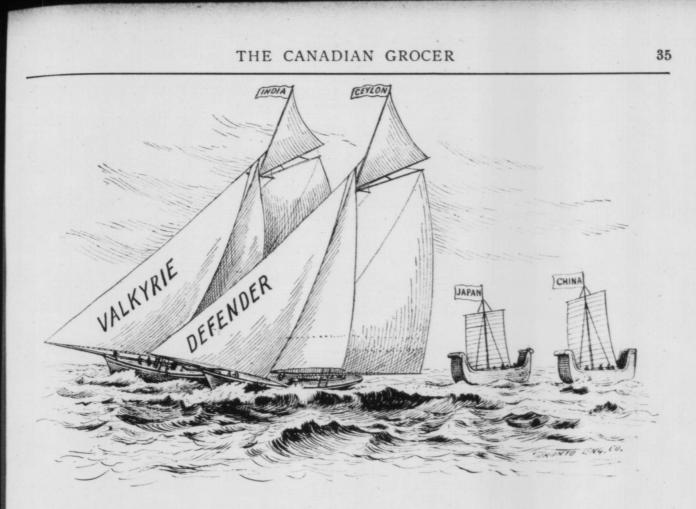
That's why our sales are Think of twenty carloads to nothing of other vast orders labels simply make your **LIVE** retailers get them, We are the largest packers in opener. **WATCH** these novelty which will be made **WISE** ones handling our those whom we have not yet disappoint you. We **mean** 



## ARE KNOWN "

WHY, QUALITY. TELLS YOU THIS.

**ENORMOUS** ...... Victoria, B.C., alone ; say EAST and WEST. Our establishment attractive. **SLOW** ones are not in it. all Canada. A double eye-"ads." for we have a demand known in proper time to the goods. This **pointer** is for won. Remember, we will not business, not talk.



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> The above diagram shows the types of the fastest yachts afloat, as well as of the old Chinese junks. There is as much difference between Defender and Valkyrie and the old-fashioned junk as there is between the delicate, well-flavored, machine-made India and Ceylon Teas and the hand-rolled and lead-colored Japanese and Chinese article. The comparison is striking, you say! Try the teas and be assured of the statement.

Insist on your wholesale grocer supplying you with

# CEYLON Teas

Three pounds of India and Ceylon Tea go as far as five pounds of China and Japan Teas.

### COLD STORAGE FOR APPLES.

THOMAS S. WHITMAN, of Annapo-

lis, writes to the press as follow : The losses incurred in the past from shipping apples to England by the ordinary freight steamships (the average temperature of their compartments for the Atlantic voyage being over 50 degrees Fahrenheit), have been very heavy, and will so continue until apples are transported by steamships having cold storage compartments, in which apples can be kept the voyage over at a temperature of not above 30 to 32 degrees.

Apples, particularly the delicate varieties -such as Gravensteins, Kings, Blennies, Ribstons, etc.-are invariably damaged, if not ruined, if kept in a temperature over 50 degrees for, say, ten days, while if kept in damp, dark, cold storage temperature 30 or 32 degrees, the most delicate apples may be kept for months in perfect condition. Gravensteins have been kept in good condition until April, stored in an icehouse. I have had over twenty-five years' experience in exporting apples by steamships to London from Annapolis and our Bay of Fundy ports. The only instance in 30 odd cargoes of from 6,500 to 14,000 barrels each shipped by me, in which the delivery at London was quite satisfactory, and the entire cargo landed in perfectly sound condition, was a shipment of about 8,000 barrels made from Annapolis in the month of February, some years ago, by the steamer Balcarries.

This steamship came from Demerara to Boston, where (while at that port) the cold was very severe, ranging below zero. On arrival at Annapolis the captain reported the water in the tanks in the lower hold frozen, and on test the temperature of the hold was 25 degrees, or 7 degrees below freezing. This hold we filled with deals from the pier, icy and cold, leaving the between decks for apples, capacity 8,000 barrels. Before loading these we again tested the hold, and found the temperature 28 degrees. After filling between decks with apples, over 8,000 barrels, and just before closing the hatches, we tested again and found temperature 30 degrees.

The steamship had a 13 days' passage to London, when the apples were landed in perfectly sound condition, so much so as compared with the ordinary landings of Nova Scotia apples, that it was very generally noted and commented on by the London fruit brokers. This cargo of apples was all sold at good prices, all of which only goes to prove that the prime requisite for delivery of apples from this side to the English markets is cold storage for the voyage as well as before shipment.

At Annapolis, in the cellar at the head of the Acadia pier, capacity 13,000 barrels (Grant warehouse), apples can be stored from November till April in a temperature of 30 to 33. I have delivered apples from this warehouse in June in perfect condition.



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An Extract from the article on "Salt in Canada" in the Special Fall Number of THE An Extract CANALIAN GROCER

"After the brine leaves the wells the three processes most generally employed in heating it are: (1) Evaporation by fire; (2) evaporation by steam; (3) evaporation by means of the vacuum pan. The last-named process is considered the best. By means of it all lime, magnesium and other foreign substances are removed, and the salt is left pure."

Windsor Salt is the only salt made in Canada by the vacuum process. There is a good deal of satisfaction in knowing that the salt you are selling is made by the most modern and best system, and is going to give your customers the best of satisfaction. When ordering Table or Dairy Salt from your wholesale grocer, always order



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### MANAGEMENT OF GENERAL STORES.

ENERAL STOREKEEPER treats of this subject in a lengthy article in The Shoe and Leather Facts. He earnestly believes that one to succeed must be conscientious in his care to serve his patrons.

"The merchant, in order to do this, must understand his business perfectly in all its details and study all the shoes he has in stock. He will then be able to recommend them honestly and candidly, and a recommendation from a man who has the reputation of knowing what he is talking about, and also of telling the truth about it, has infinitely more weight with a customer than a glowing recital of the virtues of a shoe of which the customer knows that the speaker is entirely ignorant."

He also impresses one with the importance of knowing his stock as "a customer will have a very poor opinion of a merchant who knows so little, or cares so little, about his stock, as not to know where to find a certain style which is wanted, and who, when a pointed toe is desired must open box after box before he finds the proper style." Possibly the most important part of his article is that in which he gives advice to those merchants who are in the habit of advising their customer as to what they wish.

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" It is poor policy to go so far in trying to sell a certain style as to tell the customer what he wants, or rather what you think he wants, when in fact he has well-defined predilections for the opposite. An instance which well illustrates this point came to my notice recently. A gentleman entered a

store and asked for a pair of shoes. The salesman exhibited a pair, saving they were 'just the thing' now for all well-dressed men, and seeming to take it for granted that his argument was convincing, went on to inquire the size wanted. The gentleman inquired for a different style, and the salesman, in affected surprise, exclaimed, ' Oh, you don't want that shoe ; we never sell it to anybody but Chinamen. We have sold dozens of pairs to them in the last month.' 'That style always suits them, does it?' 'Always.' 'It is what they ask for then, I suppose ?' 'Every time.' 'And you don't try to sell them any other kind, do you.' 'You bet I don't.' 'Well,' said the gentleman, 'I think I'll go to some store where they are as anxious to please a white man as a Chinaman. Good evening."

### WHOLESALE GROCERS MEET.

The annual meeting of the Wholesale Grocers' Association of New York and vicinity was held on the 16th inst., in the rooms of the association, in the Mercantile Exchange building.

The old Board of Officers succeeded itself as follows : President, G. Waldo Smith, of Smith & Sills; vice-presidents, Thos. W. Ormiston, of Austin, Nichols & Co., and F. H. Leggett, of Francis H. Leggett & Co., N.Y.; treasurer, Samuel J. Berry, of Berry, Wisner, Lohman & Co., N.Y.; secre ary, L. P. Lyon. Directors-F. C. Clark, of Clark, Chapin & Bushnell, N.Y.; C. E. Brown, of West, Stone & Co., Springfield, Mass.; Geo. P. Bergen, of Valentine, Bergen & Co., Brooklyn; F. W. Wilkinson, of Wilkinson, Gaddis & Co., Newark, N.J.; Augustus Van Gieson, of Ackerman & Van Gieson, Paterson, N.J.; S. W. Seeman, of Seeman Bros., N.Y.; E. H. Sayre, of R. C. Williams & Co., N.Y.

### CANADIAN VS. U. S. LIVE STOCK.

ANADA comes out well on a comparison of the ratio of live stock to population. The figures are given in a report of the U.S. Department of Agriculture. It is there stated that Canada is one of the few countries that do not present a strikingly unfavorable contrast to the United States ; and the following table is supplied to show the number of farm animals to every 1,000 inhabitants in the two countries :

	Canada.	United States
Horses	298	239
Milch cows	378	264
Other neat cattle	402	557
Sheep	520	574
Swine	352	917

In respect only of swine, it will be seen, does the United States make a strikingly favorable comparison with Canada, a fact accounted for by the great maize crop in the United States for rearing the hogs of Chicago fame. It is also stated that "the total wealth of Canada in 1888 was estimated by the eminent statistician, Mr. Michael G. Mulhall, at \$4,900,000,000, composed as follows: Lands, \$1,410,000,000; houses and furniture, \$955,000,000; railways and shipping, \$785,000,000; cattle, etc., \$400,000,000; and sundries, \$1,350,000,000. This is an average of \$980 for each inhabitant, as compared with an average of \$1,050 for each inhabitant in the United States." Fancy poor little Canada mounting up in wealth so close to the great and mighty Republic !-- Canadian Gazette.

22 (1111) RASS (1111) 2009 (1111) RASS (1111) 1200 (1111) RASS (1111) RASS IN CAR LOTS Having bought a large

quantity of Salt before the recent advance in Salt prices, we are in a position to quote you the lowest market prices on all grades of Salt. A postcard will bring samples and prices.

The Toronto Salt Works 128 Adelaide Street East TORONTO

BROWN & POLSON'S WITH MILK, EXCELLENT FOR CHILDREN AND INVALIDS. MAKES DAINTY DISHES FOR REFAKEAST DINNER & SUDDED BREAKFAST, DINNER & SUPPER.

NO PACKET GENUINE WITHOUT

THESE SIGNATURES - Sohn Brown John Blon SOLE AGENT FOR CANADA. Write for samples and quotations JOHN A. ROBERTSON, Board of Trade Building, MONTREAL

### NOVA SCOTIA FIBRED CODFISH

**REPRESENTS** the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Currers and Dealers in Fish YARMOUTH, NOVA SCOTIA

### **BUSINESS CHANGES.**

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

H. DEMUTH, confectioner, Port Arthur, Ont., has assigned to H. A. McKibbon.

Bilodeau & Renaud have been appointed curators of Theophile Duphily, general store, Montreal.

Thompson & McLean, fruit, Sherbrooke, Que., are offering to compromise at 25c.

J. F. Therein, general store, St. Gregoire, Que., is offering to compromise at 70c.

The creditors of Lewis J. Bennett, general store, Admaston, Ont., have been called together.

& R. H. Killingsworth, miller, Ekfrid Township, Ont., has assigned to Jas. Poole.

M. A. Charlesworth & Co., grocers, etc., Seaforth, Ont., have assigned to Sheriff Gibbons. Creditors meet on Oct. 28.

J. Lavaliee, general store, St. Aime, Que., is offering to compromise at 35c.

James H. Mayee, flour and feed, Tilbury Centre, Ont., has assigned to A. A. Wilson.

The creditors of Lockhart & Co., grocers, etc., Toronto, will meet October 28.

J. D. Fournelle, general store, St. Jerome, Que., has assigned to C. Desmarteau.

D. J. Clarke, confectioner, Montreal, has assigned.

H. C. Heimerdinger, cigar manufacturer, Montreal, has fyled consent of assignment.

Arthur Michelin, grocer, Montreal, has assigned to Bilodeau & Renaud.

A. Renaud & Co., grocers, have assigned to Bilodeau & Renaud.

An insolvency declaration has been applied for in the case of Joseph Strong, general store, Pelly's Island, Nfld.

Arthur Chabot, grocer, Ontario street, Montreal, has assigned on the demand of Mr. David A. Lafortune. The assets consist of book debts and an action for \$1,200 pending against the city for the flooding of his cellar and consequent destruction of the greater part of his stock. The principal creditors are Pigeon, Gendron & Co., \$800; L. Valois, \$308; P. Grace & Co., \$307; Madame A. Chabot, \$128; D. A. Lafortune, \$200; Dr. J. M. Chabot, \$124, and J. F. Brule, \$105. The total habilities are \$3,000. Creditors will meet on Oct. 29.

PARTNERSHIPS FORMED AND DISSOLVED.

Sharp & Huggard, grocers, St. John, N.B., have dissolved. H. F. Sharp continues.

Piche & Frere, millers, St. Anne De La Perade and St. Raymond, Que., have dissolved.

Britton & Donovan, general store, Gananoque, Ont., are about dissolving. James Donovan continues.

The International Manufacturing Co., confectionery, etc., Hamilton, Ont., have amalgamated with W. H. Kerner & Co-Style unchanged.

Woodman & McKee, grocers, Coaticook, Que., have dissolved. A. A. Woodman continues. Style unchanged.

Worden & Williams, grocers and provisioners, St. John, N.B., have dissolved. Frank E. Williams continues.

Shea & Richardson, produce, Halifax, N.S., have dissolved, and Geo. Richardson continues business as G. Richardson & Co.

A. M. Wright, C. W. Wright and C. G. Wright are partners in a general store at Summerside, P.E.I., as Wright, Schurman & Co.

### SALES MADE AND PENDING.

Daniel McLean, grocer, North Sydney, N.S., has sold out.

W. H. Kerby, grocer, Alliston, Ont., has sold out to John F. Wilson.

Grocer D. Grenner's assets at Beauport, Que., are to be sold Oct. 30.

Frank Allison, grocer, Morrisburg, Ont., has sold out to M. S. Logan.

Z. Bernier's general store stock, L'Islet, Que., has been sold at 44<sup>3</sup>/<sub>4</sub>c.

H. Lefevre's Ste. Cunegonde grocery stock was sold at 53c. to W. Carignan.

The stock of F. Abbott & Co., general store, Meaford, Ont., is for sale.

The general store of J. S. Sharpe, Cad mus, Ont., is advertised for sale

J. H. Mitten, miller, Ridgetown, Ont., has sold out to Joseph Cawthorpe & Son.

R. A. Taschereau's drug stock at Montreal has been sold for \$400 to J. H. Naud.

The tobacco and cigar stock of C. O. Leclaire, Montreal, has been sold at 30c.

The assets of Douat Brossard's general store, Riviere Au Sable, are to be sold.

The estate of J. A. Younie, miller, Embro, Ont., has been sold to Geo. Boxal.

The assets of Armais Lapointe, general store, Chicoutimi, Que., are to be sold Oct. 31.

J. H. McNeilly, general store, Stoney Creek, Ont., has sold out to Isaac M. Connan.

W. J. Fletcher, miller and electric light, Alliston, Ont., has sold out to the Ailiston Milling Co.

The assets of Louis Brault, trader, St. Sophie (Terrebonne,), Que., are to be sold by auction on Oct. 29.

### CHANGES.

Jules Couture has commenced a flour business at Napierville, Que.

Maria Bell, grocer, etc., Blenheim, Ont., has been succeeded by A. W. Bell.

A. E. Mallette, wine and liquor commission, Montreal, has resumed business.

The Winnipeg biscuit and confectionery manufacturing business heretofore conducted in the name of Rublee, Riddell & Co., has been separated from the wholesale fruit business carried on by the same firm, and will in future be operated by the Riddell Manufacturing Co.

Kavanagh Bros., general store, Cardinal, Ont., have been succeeded by J. W. Leacy & Co.

Griffin & Swayze, grocers and provisions, Dunnville, Ont., have been succeeded by J. E. Griffin & Co.

C. R. Scott is proprietor of the lumber business of Robert Scott & Co., Robinson, Que.

Valentine St. Pierre has started a general store and blacksmith shop at Sayabec, Que. FIRES.

S. B. Lossing's mills at Otterville, Ont., were burned.

Charlotte Woods, general store, Flesherton Station, Ont., has been burned out.

B. M. Moran, general store, Chatham, Ont., has been burned out. Insured for \$2,000.

W. C. Goode, drugs, and H. E. Snell, grocer, Goderich, Ont., have been burned out. Mr. Snell's stock was insured for \$5,000.

Fire slightly damaged the premises of Briggs Bros., commission merchants, Hamilton, on Oct. 21.

On Oct. 21 at Winnipeg a storehouse and several small buildings belonging to Gowans, Kent & Co., crockery merchants, were gutted by fire. The loss will be about \$5,000.

### DEATHS.

Angus Matheson, drugs, Toronto, is dead. Geo. D. Pineo, miller, Waterville, N.S., is dead.

Thos. Shortall, grocer, St. John's, Newfoundland, is dead.

J. R. Brown, groceries and provisions, Tilsonburg, Ont., is dead.

Jas. L. Plinney, general store and saw mill, Wilmot, N.S., is dead.

Nathan B. Lewis, of H. & N. B. Lewis, general store, etc., Yarmouth, N.S., is dead.

D. W. Estabrooks, of D. W. Estabrooks & Sons, grocers, Fredericton, N,B., is dead.

"SILLOO"" THE UP-TO-DATE CLEANING SOAP. Cleans quickly and ... DOES NOT SCRATCH Try a Three-Dozen Case for \$2.26. For Sale by Grocers and Druggists.

38







Embos'd 97 4 " Pints, A (6 doz, per bbl) .

<sup>2</sup>/<sub>2</sub> " <sup>B</sup> 9 " " .... Russet Paste. (3 doz. in box)

..

3. Russet Crea (1 gross cas No. 1. In bottles

2 60

1 75

1 35

2 to 4 doz.

2 and 4

	DLUE.		
	KEEN'S OXFORD.	pe	r i
	lb. packets	\$0	
R	lb. " eckitt's Square Blue, 12-lb. box	0	
	cckitt's Square Blue, 5 box lots	0	
	CORN BROOMS.		

### CHAS. BOECKH & SONS. per doz.

0 60	C	HAS. BOE	скн	8	HONS.	pe
7 85	Carpet Br					ne
	" Imperial,"	extra fine	. 8.	4:	strings	- 8
per doz.	"	**			strings	
\$ 0 80	**	**	6,	3	strings	

 $\begin{array}{r}
 2 25 \\
 1 25
 \end{array}$ 

 $\begin{array}{c}1&75\\2&30\\1&00\\1&30\\1&55\\1&15\end{array}$ n, Sockeye, talls. " Sportsmen, " ine French high gr 0 12 opener Sardines, key opener, "Exq. fine Fr'ch,  $\begin{array}{c} 0 & 11 \\ 0 & 10^{1/2} \\ 0 & 10^{1/2} \\ 0 & 18^{1/2} \\ 0 & 16 \\ 0 & 23 \\ 0 & 33 \end{array}$ k.o.p. 1/48 1/48 1/48

1/2's tins ....

Sardines, other i "P. & C.

Ħ

R

# Benson's Enamel Laundry Starch

A new cold water starch prepared especially for fine laundry work. It requires no boiling and is ready for use instantaneously.

Manufactured only by

### EDWARDSBURG STARCH CO. THE

To be had of any Wholesaler.

CARADIAN.) Comp Corn Beef, 1-lb. cans... \$1 65 \$1 75 2 65 2 75

Minced Callops Lunch Tongue English Brawn Camb Sausan

Soups, assorted

and Boull.

 $\begin{array}{r}
 1 & 50 \\
 2 & 25 \\
 1 & 80 \\
 4 & 50
 \end{array}$ 

5

## (A. P. Tippet & Co., Agents.) Chocolate

## Pure Co Conce Hon

Mexican Fruit, 36 5c bars		21
Sappota, 150 le pieces		90
Orange Sappota, 160 le pieces		75
Black Jack, 115 le pieces		75
Red Rose, 115 lc pieces		75
Magie Trick, 115 le pieces	0	75
Red Spruce Chico, 200 le pieces	1	00
CHOCOLATES & COCOA	s.	

## Acme Sliced Beef. No, 1 tins, key, 2 doz., per doz. \$2.85.

- $\begin{array}{c} {}_{\rm CADBURY8}, & {\rm per~doz}, \\ {\rm Cocoa~essence,~3~oz,~packages}, & {\rm sl~65}, \\ {\rm per~lb}, \\ {\rm Mexican~chocolate,~1_4~and~1_2~lb,~pkgs}, & {\rm 0~40} \\ {\rm Reck~Chocolate,~house}, & {\rm 0~37} {\rm l_2}, \\ {\rm w} & {\rm 1-lb,~tins}, & {\rm 0~40} \\ {\rm Cocoa~Nibs,~11-lb,~tins}, & {\rm 0~40} \\ \end{array}$
- Beardsley's Boneless per Herring. doz 2 doz.... \$1 44 Che
  - coa
     0
     30

     Homeopathic, <sup>1</sup>/<sub>4</sub> is, 8 and 14 lbs.
     0
     30
     0
     25

     London Pearl,
     12 and 18
     0
     25

     Rock
     1
     1
     0
     0
     20

     Bulk, in boxes
     0
     30
     0
     30
     Rock Bulk, in boxes. per a. . 1 40 Royal Cocoa Essence, packages....

Mott's Confectionery Chocolate. 0 21 0 43 Mott's Sweet Chocolate Liquors. 0 19 0 30 COWAN COCOA AND CHOCOLATE CO. COWAN COCOA AND CHOCOLATE CO. Hygienic Cocoa, ½ lb. tins, per doz. 25 Soluble Cocoa, ½ lb. tins, per doz. 25 Soluble Cocoa, %o. I-balk, per lb. 29 Diamond Chocolate, 12 lb. boxes, <sup>1</sup>/<sub>4</sub> lb. cake, per lb. 20 20 Royal Navy Chocolate, 12 lb. boxes, <sup>1</sup>/<sub>2</sub> lb. cake, per lb. 30 Mexican Vanilla Chocolate, 12 lb. boxes, <sup>1</sup>/<sub>4</sub> lb. cake, per lb. 0 30 Wexican Vanilla Chocolate, 12 lb. 0 35

### WALTER BAKER & CO.'S

- WALTER BAKER & CO. 8 Chocolate Premium No. 1, boxes, 12 lbs. each. 0. 42 Baker's Vanilla in boxes, 12 lbs. each. 0. 50 Caraccas Sweet, in boxes, 61 lbs. each. 0. 37 Vanilla Tablets, 416 in box, 24 boxes in case, per box, net. 420 German Sweet Chocolate Grocer's Style, in boxes, 61 lbs. each. 0. 25 Eight cakes to the lb., in box, 61 lbs. e Soluble Chocolate In canisters, 11 b., 41 lb. and 10 lb... 0. 50 Break fast Cocoa
- Cocca EPPS. per lb. In caniters, i lb., 4 lb. and 10 lb... 0 50 Case of 112 lbs. each 0 35 Smaller quantities 0 37/5 In bas, 6 and 12 lbs. each, ½ lb., tins. 0 49

(A. P. Tippet & Co., Agents.)		
hocolate	per lb.	Green.
Caraccas, <sup>1</sup> , <sup>1</sup> / <sub>8</sub> , <sup>6</sup> , <sup>1</sup> / <sub>8</sub> , <sup>1</sup> / <sub>8</sub> , <sup>1</sup> <sup>11</sup> Gold Medal <sup>1</sup> Sweet, <sup>6</sup> / <sub>8</sub> , <sup>1</sup> / <sub>8</sub>	er doz 2.65 5.00 9.65 0	Nocha Old Government Java Ro. Plantation Ceylon Porto Kico. Guatemala Jamaica Maracaibe. TODHUNTER, MITCHE Excelsior Blend Our Own
(R. S. McIndoe, Agent, Toronte lott & Broma	0 0 0 0 45	Laguaya " Mocha and Java. Old Government Java 0 Arabian Mocha Maracaibo Santos

# $\begin{array}{c} 0 & 10 \\ 0 & 22 \\ 0 & 18 \\ 0 & 27 \\ 0 & 35 \\ \end{array}$

- 0 221

Green.		
		per lb.
Mocha	0.28	0.30
Hd Government Java	0.30	0.33
Rio	0 20	0 21%
Plantation Ceylon	0.99	0 31
Porto Rico	0.24	0 28
iuatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23
	0.21	0 25
TODHUNTER, MITCHELL	\$ 00.	ŝ
Excelsior Blend		0.34
Our Own "		0 32
Jersey		0.30
Jersey " Laguaya "		0 28
MICHTER REPERTING		0 35
Old Government Java 0 30	0.32	0.36
Arabian Mocha	0.04	0 35
Maracaibo	0 28	0 30
Santos	0 25	
	0.20	0 27
DRUGS AND CHEM Alum	ICA1 80/02	
Blue Vitriol		\$0 03
Brimstone	0.06	0.07
Borax	0 03	0 0.31/2
Camphor	0 10	0.12
Campion	0 80	0.85
Carbolic Acid	0 25	0.50
Castor Oil, 1 oz. bottle, p. gross		4 20
a 3 a a a a a a a a a a a a a a a a a a		6 00
		8 40
		10 00
Olive Oil, 12 pint "		12 00
Onve Oil, 12 pls., 2 doz. to case,		
per case		1 25
" " pints, 2 doz. to case,		
per case		2 50
Epsom Sales	0.02	0 021.
Extract Logwood, bulk	0 13	0.14
" boxes	0.15	0 17
Gentian	0.10	0 13
Slycerine, per lb	0 17	0.18
Hellebore	0.16	
Iodine		0.17
Insect Powder	5 50	0 17
	5 50	6 00
Saltpetre	0 26	6 00 0 30
Saltpetre Soda, Bicarb, per keg		6 00

COFFEE.

Cardinal, Ont.

41

lum	\$0.02	80.03	
ue Vitriol	0.06	0.07	
rimstone	0.03	0 031/2	
orax	0.10	0 12	
imphor	0.80	0.85	
arbolic Acid	0 25	0.50	
istor Oil, 1 oz. bottle, p. gross		4 20	
** 2 ** ** **		6.00	
		8 40	
		10 00	
" l's pint "		12 00	
live Oil, 1. pts., 2 doz, to case,		12 00 .	
per case.		1.25	
" pints, 2 doz. to case,		1 25	
per case.		2.50	
psom Salts	0.02	2 30	
stract Logwood, bulk	0 13	0.0252	
hoxes	0 15	0.14	
notion		0.17	
entian	0 10	0 13	
	0 17	0.18	
ellebore	0 16	0 17	
aline	5.50	6 00	
sect Powder	0 26	0.30	
altpetre	0.081	0 09	
ada, Bicarb, per keg	2 75	2 90	
al Soda	1 00	1 25	
adder	0 125		
EXTRACTS.			
alley's Fine Gold, No. 8, per d		80.75	
the second secon		200 4.18	

 $\begin{array}{c}
 1 & 25 \\
 1 & 75 \\
 2 & 00
 \end{array}$ 

## TT'S Blue and Black Lead **(ALWAYS CIVE YOUR**

CUSTOMERS SATISFACTION.



CREAM SODAS

. 6.00

See you handle our Cream Sodas in tin boxes. No more stale goods, no matter how long you keep them. Always nice and crisp. They are the product of painstaking people You won't make any mistake in recommending them to your customers. Order a case at once. Put up by us only.

Par 634 634 634

## The Toronto Biscuit & Confectionery Co.

### Henry C. Fortier.

m Loz London

Crown Brand (Greig & Co.)-

to.

ol

### 7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

annet         azz         Londongross         6 00           2         Anchor         12 00           1         Flat Crown         10 80           2         Square         18 00           2         Square         24 00           4         Group         252         Round         24 00           4         Group         63 50         7 00	8 and 9 dy 2 75 6 and 7 dy 2 90 5 dy 3 10 4 dy A P 3 10 3 dy A P 3 50 4 dy C P 3 00 3 dy C P 4 10
Anchor 12 00	6 and 7 dy 2 90
1 18 00	4 dy A P 3 10
Te = = 2 " Square " 21 00	3 dy A P 3 50
Act Glass Stormer doz 3 50	4 dy C P 3 00
8 7 00	HORSE NAILS-
Parisian Essencegross 21 00	Canadian, dis. 55 per cent.
Ketchup, Fluted Bottles gross 12 00	HORSE SHOES
4 oz. tilass Stopperdoz. 3 50 8 700 Parisian Essencegross 21 00 Kethap, Fluted Bottlesgross 12 00 S. & L. "High Grade per doz	From Toronto, per keg 3 60
per doz 3 50 Pepper Sauce, per gross 15 00	SCREWS - Wood -
Pepper Sauce, per gross 15 00	Flat-head iron, 80 p. c. dis. Round-head iron, 75 p. c. dis.
FLUID BEEF.	Flat-head brass, 77% p. c. dis. Round-head brass, 72% p. c. dis.
JOHNSTON'S, MONTREAL.	WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7.59 pane the length and breadth
Fluid Beef No. 1, 2 oz. tins\$ 3 00 No. 2, 4 oz. tins	any required size of pane comes under,
No. 2, 4 oz. tins	Thus in a 7x9 pane the length and breadth
No. 4, 1 lb. tins	
No. 5, 2 lb. tins 27 00	first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]
Staminal 2 oz. bottles         3 00           4 oz.         6 00           8 oz.         6 00           8 oz.         9 00           16 oz.         12 75           Fluid Ecct Cordial - 20 oz. bottles         15 00           With temetric in many 4 dors         6 00	1st break (25 in, and under) 1 15
8 oz. "	1st break (25 in. and under).         1 15           2nd " (20 to 40 inches).         1 30           3rd " (50 to 60 inches).         2 90
16 oz. " 12 75	3rd " (50 to 60 inches)
Fluid Beef Cordial – 20 oz. bottles 15 00 Milk Granules, in cases, 4 doz	3rd         "         (50 to 60 inches)
Milk Granules with Cereals, in cases,	ROPE
4 doz 5 r	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$
FRUITS.	Sisal 0 07 0 07%2
FRUITS.	Per box 6 00 12 00
FOREIGN.	SHOT
Currants Provincials, bbls 0 031/2 0 04	Canadian, dis, 17½ per cent.
" ½ bbls 0 03% 0 04%	HINGES-
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Heavy T and strap 0 04 <sup>5</sup> 4 0 05 Screw, hook and strap 0 03 <sup>3</sup> 4 0 04
<sup>11</sup> ½ bbls . 0 04½ 0 04¾ Patras, bbls 0 04½ 0 05	WHITE LEAD - Pure Association guarantee,
<ul> <li>a array, bits</li></ul>	ground in oil per lb
" cases 0 051/2	25 lb irons 0.043.
cases         0.05½           Vostizzas, cases         0.05½         0.07½           Panarete, cases         0.08         0.08½	No. 1
Dates, Persian, boxes 0 041/2 0 05	No. 1         0.041           No. 2         0.044           No. 3         0.044
	TURPENTINE
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Selected packages, per gal. 0 39 0 41
10 11 00 11 0 10 10 10 10 10 10 10 10 10	LINSEED OIL -
" taps 0.05	Raw, per gal 0 58 Boiled, " 0 61
	GLUE
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Common per lb 0 073 0 08
Raising Valencia, off stalk 0 03 0 03 4 Fine, off stalk (new) 0 05 0 05 2	common parts tratters a state of
	INTERTO A WERE DELETED BY A DE
Sultanas 0 05% 0 08	INDURATED FIBRE WARE.
Layers (old) 0 01/2 0 05 Sultanas	
tels 50 lb, boxes 0 04 0 051/6	THE E. B. EDDY CO.
tels 50 lb. boxes 0 04 0 051/2 Malaga	THE E. B. EDDY CO.
<ul> <li>tels 50 lb. boxes 0 04 0 05<sup>1</sup>/<sub>2</sub></li> <li>Malaga — per oox.</li> <li>London Layers 2 20 2 25</li> <li>Fatra Dessert</li></ul>	THE E. B. EDDY CO.
Call         Lobose         0 04         0 05½           tels         50 lb. boxes         0 04         0 05½           Malaga         per rox.         1 ondon Layers         2 0         2 25           Extra Dessert         3 75         4 00         Con.         Charles	THE E. B. EDDY CO.
tal. Loose Musca- tels 50 lb. boxes04 0.05½ Malaga- London Layers290 2.25 Extra Dessert	THE E. B. EDDY CO.
tal. Loose Musca- tels 50 lb. boxes04 0.05½ Malaga- London Layers290 2.25 Extra Dessert	THE E. B. EDDY CO.
<ul> <li>Val. Loose Musca- tels 50 lb. boxes 0 04 0 05½ Malaga per rox. Tondon Layers</li></ul>	THE E. B. EDDY CO.
Cal.         Loboxe         Musca-         04         0.05½           "         tels 50 lb. boxes         0.4         0.05½           "         Malaga-         per nox.           "         ondon Layers	THE E. B. EDDY CO.
<ul> <li>Val. Loose Musca- tels 50 lb. boxes 0 04 0 05½ Malaga per rox. Tondon Layers</li></ul>	THE E. B. EDDY CO.
Val.         Loose         Fillingation           0         Ueb 50 Ib. boxes         0 04         0 05½           1         Malagation         per roox.         per roox.           1         Ondon Layers.         2 02         2 35           1         Katra Dessert.         3 75         4 00           1         Gome Cluster         3 00 3 25         3           Lemona Sorrento and Ver- dilla, boxes         9 50         10 00         10 50           Orages Jamaica, per box.         4 25         4 75.         Jamaica, per box.         8 00         8 50           DoM ESTIC.         DOM ESTIC.         0 05½ 0 05½         0 05½         0 05½         0 05½	THE E. B. EDDY CO.
<ul> <li>Cal. Loose Musca- tels 50 lb. boxes040 0.05½ Malaga- per oox. Tondon Layers2 20 2.25 Fatra Dessert375 4.00 Com. Chuster3 050 3.25 Lemons Sorrento and Ver- dilla, boxes9 50 10.00 Oranges Jamaica, per box4 25 4.75 Jamaica, per bok4 00 8.50 DoM ESTIC.</li> </ul>	THE E. B. EDDY CO.
Val.         Loboxe         0.04         0.05½           0         Hols 50 lb. boxes         0.04         0.05½           1         Jondon Layers         2.0         2.5           1         Hondon Layers         2.0         2.5           2         Kara         Dessert         3.75         4.00           4         Gam.         Cluster         3.00         3.25           Lemona         Norrento and Ver- dilla, boxes         9.50         10.00         10.50           Oranges         Jamaica, per box         4.25         4.75         Jamaica, per box         8.00         8.50           DOM ESTIC         DOM ESTIC         0.05½         0.05½         0.05½         2.55	THE E. B. EDDY CO.
Val.         Loose         Mulasa           0         Lis 50 lb. boxes         0 04         0 05½           1         Ondon Layers.         2 0         2 5           2         Faira Dessert         3 75         4 00           1         Come Cluster         3 00         3 25           Lemons         Sorrento and Ver- dilla, boxes         9 50         10 00           Malaga, half chest.         10 00         10 50           Oranges         Jamaica, per box.         4 25         4 75           Jamaica, per box.         4 25         4 75         4 50           DOM ESTIC.         005½ 0 05½         0 07         0 07           Apples, dringt, per lb.         0 07         0 07         0 07           FOODL         FOODL         FOOD.         FOOD.         FOOD	THE E. B. EDDY CO.           ½ pail, 6 qt.         \$3 35           Star Standard, 12 qt.         3 80           Milk, 14 qt.         4 75           Round bottomed fire pail, 14 qt.         4 75           Tubs, No. 1         11 40           "
Val.         Loose         Fillingation           1         Lis 50 lb. boxes         0 04         0 05½           1         Ondon Layers         2 0         2 2           1         Faira Dessert         3 75         4 00           1         Gam. Cluster         3 00         3 25           Lemons         Sorrento and Ver- dilla, boxes         9 50         10 00           Malagas, half chest.         10 00         16 50           Oranges         Jamaica, per box.         4 25         4 75.           Jamaica, per box.         4 25         4 75.         4 50           DOMESTIC.         0 05½ 0 05½         0 05½         0 05½           Vaporated.         0 07         0 07         0 07           FOOD.         Per brl.         \$ 350         \$ 350	THE E. B. EDDY CO.           ½ pail, 6 qt.         \$3 35           Star Standard, 12 qt.         3 80           Milk, 14 qt.         4 75           Round bottomed fire pail, 14 qt.         4 75           Tubs, No. 1         11 40           "
Val.         Loose         Fillingation           1         Lis 50 lb. boxes         0 04         0 05½           1         Ondon Layers         2 0         2 2           1         Faira Dessert         3 75         4 00           1         Gam. Cluster         3 00         3 25           Lemons         Sorrento and Ver- dilla, boxes         9 50         10 00           Malagas, half chest.         10 00         16 50           Oranges         Jamaica, per box.         4 25         4 75.           Jamaica, per box.         4 25         4 75.         4 50           DOMESTIC.         0 05½ 0 05½         0 05½         0 05½           Vaporated.         0 07         0 07         0 07           FOOD.         Per brl.         \$ 350         \$ 350	THE E. B. EDDY CO. $\frac{1}{2}$ pail, 6 q. $\frac{8}{3}$ 35           Star Standard, 12 qt. $380$ Milk, 14 qt. $475$ Round-bottomed fire pail, 14 qt. $475$ Tubs, No. 1. $330$ " " 2         11 40           " " 2         11 40           " " 2         14 40           " " 2         16 40           Fibre Butter Tubs (30 lbs)         3 80           Nests of 3.         2 85           Keelers No. 4         800           " " 5.         7 00           " " 7         5 00           " " 7         5 00           Mash Basins, flat bottoms         2 65           " " round bottoms         2 50           Handy Dish.         2 85           Water Clonet Tanks.         17 00           Dish Pan, No. 1.         7 60
Val.         Loboxe         0.04         0.05½           *         Malaga         20         2.55           *         Ordon Layers.         2.00         2.55           *         Conton Layers.         2.00         2.55           *         Conton Layers.         3.00         3.25           *         Conton Layers.         3.00         3.25           *         Conton Cluster         3.00         3.25           Lemona         Sourcento and Ver-         0.00         10.50           Oranges         Jamaica, per box.         4.25         4.75           Jamaica, per box.         4.25         4.75         Jamaica, per box.         4.25         4.75           Jom ESTIC.         Nom ESTIC.         0.07         0.07         0.07           FOOD.         FOOD.         Der hel         0.05½         0.05½	THE E. B. EDDY CO. $\frac{1}{2}$ pail, 6 q. $\frac{8}{3}$ 35           Star Standard, 12 qt. $380$ Milk, 14 qt. $475$ Round-bottomed fire pail, 14 qt. $475$ Tubs, No. 1. $330$ " " 2         11 40           " " 2         11 40           " " 2         12 40           " " 2         14 40           " " 2         12 40           " " 2         14 40           " " 2         14 40           " " 2         14 40           " " 2         17 40           " " 2         16 40           Wests of 3.         285           Keelers No. 4         800           " " 5         7 00           " " 5         7 00           " " 7         5 00           Math Basiss, flat bottoms         2 50           Matter Closet Tanks         17 00           Jish Pan, No. 1         " 7 00           Jish Pan, No. 1         " 7 00           Staret Clovet Rand Trays         4 75
Val. Loose Musca.         0.01         0.05½           *         Malaga         per rox.           *         Malaga         20         25           *         Malaga         20         25           *         Porton Layers.         20         25           *         Como Layers.         20         25           *         Como Chaster         3 75         42           Como Chaster         3 00         3 25         100           Malagas, half chest.         10 00         10 50           Oranges Jamaica, per box.         4 25         4 75           Jamaica, per box.         8 00         8 50           Porterick.         0 07         0 07           Vaporated.         0 07         0 07           FOOD.         FOOD.           Split Peas         \$3 50           Pot Earley         3 75           Pot Earley         3 75	THE E. B. EDDY CO.           ½ pail, 6 qt.         \$3 35           Star Standard, 12 qt.         3 80           Milk, 14 qt.         4 75           Round bottomed fire pail, 14 qt.         4 75           Tubs, No. 1         11 40           "
Val.         Loose         Publics           1         Lis 50 lb. boxes         0.04         0.05½           1         ondon Layers	THE E. B. EDDY CO. $\frac{1}{2}$ pail, 6 q. $\frac{3}{80}$ Star Standard, 12 qt. $\frac{3}{80}$ Milk, 14 qt. $\frac{3}{75}$ Round-bottomed fire pail, 14 qt. $\frac{4}{75}$ Tubs, No. 1. $\frac{3}{10}$ " " 2.         11 40           " " 2.         14 40           " " 2.         14 40           " " 2.         14 40           " " 2.         14 40           " " 2.         14 40           " " 2.         14 40           " " 2.         17 40           " " 2.         17 40           " " 2.         17 40           " " 2.         17 40           " " 2.         17 40           " " 2.         18 40           " " 5.         7 00           " " 5.         7 00           " " 7 001         500           " " " round bottoms         2 50           Matre Closet Tanks.         17 00           Tanks m. " 2.         6 20           Barrei Covers and Trays.         4 75

SOUTHWELL'S GOODS. Orange Marmalade per doz. Clear Jelly Marmalade 200 Strawberry W. F. Jam 200 Raspherry " 220 Apricot 200 Black Currant 200 Other Jams " 155 190 Red Currant Jelly 310 (All the above in 1 lb. clear glass pots.

SOUTHWELL'S GOODS.

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### HARDWARE, PAINTS AND OILS.

### CUT NAILS-From Toro

AU 10 14	dy	basis	 2 50
			 2 55
Guy			2 60

 
 20
 16 and 12 dy
 2 65

 10 dy
 2 70
 5

 8 and 9 dy
 2 73
 5

 6 and 7 dy
 2 90
 5

 5 dy
 3 10
 3

 3 dy A P
 3 50
 4

 3 dy A P
 3 60
 3 60

 3 dy C P
 4 10
 4 10
 aconvectant four Wafers, 5 lb. cans, per can Licorice Lozenges, 5 lb. glass jars. 1 75 5 lb. cans 1 50 "Purity Licorice, 200 sticks 1 45 100 sticks 0 72 Imitation Calabra, 5 lb. boxes, per lb. 0 20 MINCE MEAT. \$12.00 Condensed, per gross, net..... MUSTARD.  $\begin{array}{c} \begin{array}{c} \text{CoLMANS OR K.s.} & \text{per to} \\ \text{Square Tims} & & \text{Solution} \\ \text{D} & \text{S}, \text{P}, 1 \text{ lb}, \mbox{tms}, & \text{of } 40 \\ & & 1_2 \mbox{ bb}, \mbox{tms}, & \text{of } 40 \\ & & 1_4 \mbox{ bb}, \mbox{tms}, & \text{of } 41 \\ \text{Round Tims} & & 0 \mbox{ 45} \\ \text{Round Tims} & & \text{F} \mbox{ b}, \mbox{ 1_2 \mbox{ lb}, \mbox{tms}, \mbox{per jar}, & 0 \mbox{ 25} \\ & & 1 \mbox{ lb}, \mbox{ ms, per jar}, & 0 \mbox{ 25} \\ & & 1 \mbox{ lb}, \mbox{ ms, per jar}, & 0 \mbox{ 25} \\ & & & 1 \mbox{ lb}, \mbox{ ms, per jar}, \mbox{ 0 \ 25} \\ & & & 1 \mbox{ lb}, \mbox{ ms, per jar}, \mbox{ 0 \ 25} \\ & & & 1 \mbox{ lb}, \mbox{ ms, per jar}, \mbox{ 0 \ 25} \\ & & & & 1 \mbox{ lb}, \mbox{ ms, per jar}, \mbox{ 0 \ 25} \\ & & & & & 1 \mbox{ lb}, \mbox{ ms, per jar}, \mbox{ 0 \ 25} \\ & & & & & & 1 \mbox{ lb}, \mbox{ ms, per jar}, \mbox{ pr jar}, \mbox{ 0 \ 25} \\ & & & & & & 1 \mbox{ lb}, \mbox{ ms, per jar}, \mbox{ pr jar}$ COLMAN'S OR KEEN'S.  $\begin{array}{c} \mathbf{E} & - & \\ \mathbf{Manilla} & & \mathbf{0} \ \ \mathbf{09^{1}}_{4} \ \ \mathbf{0} \ \ \mathbf{09^{1}}_{2} \\ \mathbf{Sisal} & & \mathbf{0} \ \ \mathbf{07}^{1} \ \ \mathbf{0} \ \ \mathbf{07^{1}}_{2} \end{array}$ FRENCH, MUSTARD, Crown Brand (Greig & Co.) Pony size, per gross Small Med. Per box ..... 6 00 12 00

Rice	,						1	*				r 11 035	
R	ICE.	1	c	1	h	¢	٤.						
Cream Jug											21	00	
Tumbler											12		
Mug	**											20	
Spoon												100	
Large											12	00	
Medium	4.1										10	80	
Pony size, pe Small Med.	**										27	80	
Crown Brand (													

LICORICE.

Aracan	0 031/2	0	035.	
Patna'			04-	
Japan			05	
Imperial Secta			051	
	******			
Extra Burmah	0.03' 8		04	
Java Extra	0.06%		06%	
Genuine Carolina	0 09%		10	
Grand Duke	0.0614	0	0654	
Sago	0 0312	0	05	
Tapioca	0 031%	0	05%	
Goathead (finest imported)	0.00.2	0	chill?	
		~	00.2	
ROOT BEEL	ł			
Hire's Root Beer, per doz		82	00	
Adams' 10c size, per doz		0	90	
" " per gross			00	
" 25c " per doz			75	
" " per gross			00	
		1		
Bryant's, 2 doz in box				
" per gross		10	00	
STARCH.				

### STARCH.

EDWARDSBURG STARCH CO., LT Laundry Starches	D.	
No. 1 White or Blue, cartoons	0	05
Canada Laundry	0	04
Silver Gloss, 6-lb. draw-lid boxes		
and fancy packages	0	117
Silver Gloss, 6-lb. tin connisters.	0	07
Edwardsburg Silver Gloss, 1-lb.		
chromo package	0	07
Silver Gloss, large crystals	0	06
No. 1 White, bbls and kegs	0	04
Benson's Enamel, per box	3	00
Culinary Starch		

W. T. Benson & Co.'s Prepared

6 lb, draw-lid boxes, 8 in crate	
48 lbs. Brantford Gloss	0 07
1 lb. fancy boxes, cases 36 lbs. Brantford Cold Water Rice Starch	0 071/2
1 lb. fancy boxes, cases 28 lbs Culinary Starch	0.09
Challenge Prepared Corn	
1 lb pkgs, boxes 40 lbs.	0.06%
No. 1 Pure Prepared Corn	
1 lb. pkgs., boxes 40 lbs	0 07%
KINGSFORD'S OSWEGO STARCH	
A State of the second se	
· · · · · · · · · · · · · · · · · · ·	
The second	
CALIFEITORIDA SWIM	
A Calto Calb Cast	
The second secon	
A CONTRACTOR OF THE OWNER	
STOCKER SOR SEE	
ARCH IN STREET	
SILVER   40-lb, boxes, 1-lb, pkgs., SILVER   6-lb, boxes, sliding covers	0.0814
GLOSS   (12-lb, boxes, sliding covers	0.085,
	0 071
OSWEGO 40 lb boxes 1.lb	o or t
CORN STARCH   packages	0 07.14
For puddings, custards, etc.	
ONTARIO, 38-lb. to 45-lb. boxes.	
STARCH / 6 bundles	0.06%
STARCH IN   Silver Gloss	0 073
BARRELS   Pure	0 063
BROWN & POLSON'S CORNELOU	
1-1b packages 40-1b backages	0.07
40-lb boxes	2 80
SUGAR.	
A . Fishing and the set	per lh
" No. 2	0.04.5
Paris Lump bbls, and 100 fb.	
boxes Extra Ground, bbis. Icing	0 05%
Powdered, bbls	$\begin{array}{c} 0 & 06 \\ 0 & 051_2 \end{array}$
Extra bright refined 3.75	3 85
Bright Yellow 3 10	0 0314
Medium Yellow 3 30	0 033
Dark Yellow	0.034
Raw Demerara 0.0312	0 035

### SYRUPS AND MOLASSES.

	SYRUPS.		gallon.
Dark		0.30	0 33
Medium		0.33	0 38
Bright		0.38	0 43
Very Bright Redpath's Honey		0.53	1111
in the strong	2 gal. pails.		0 50
	3 gal pails		1 60

### SOAP



5 00 4 90

E. M. LAWRANIA S SUAFS.			
Wonderful, 100 bars.	0	er 84	bo: 00
Supreme, 100 bars		3	60
Dur Own Electric, 100 bars		2	00
Sunflower, 100 bars		2	.00

### 43

### BRANTFORD Pure Prepared Corn The Finest. Challenge Corn The Quickest Seller. STARCH .... Lily White Gloss The Old Favorite.

### BRANTFORD STARCH CO., LTD.



Ivory Bar 2 6-16 ( 13<sup>1</sup>/<sub>4</sub> 1b)

12 oz.

10 oz. (

ANTFORD SOAP WORKS CO.	Young Hyson			
	Cases, sifted, extra firsts.	0 42	0 50	
MANU DINH	Cases, small leaf, firsts Half Chests, ordinary	0 35	0 40	
ITTITA RAWA	firsts	0 22	0.38	
INITI DAUP	- Half Chests, seconds	0 17	0 19	
FREE FROM ANY ADMITERATION	" " thirds	0 15	0 17	
COSE FROM ANY ADDIE CTITUDE IN				
SPACE STRAN ANY ADMITERATION	" " common	0 13	0 14	
	PING SUEYS.			
per box.	Young Hyson-			
	Half Chests, firsts	0 28	0 32	
oz. and 3-lb. bar, 60 lb \$3 30	" " seconds	0 16	0 19	
, and 1-lb, bar, 60 lb 3 60	Half Boxes, firsts	0 28	0 32	
	" seconds	0 16	0 19	
cakes, 100 cakes in box 4 13	seconds	0.10	0 15	
cakes 100 cakes in hox 3.75				

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quota-tions of lower grades of all kinds of soap furnished on application.

### GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3	00
Silver Star, 100 bars, 12 oz., per box	4	00
Royal City, 3-lb, bar, per lb	0	05
Peerless, 21/2-lb. bar.	0	043
Genuine Electric, 72 bars, per box	2	50

TEAS.

"SALADA

### TOBACCO

"SALADA CEVLON. Green label, retailed at 30c 0 22 Blue 0 50 Ingots, rough and ready, 8*.	···· 0 59 ··· 0 57
Red         "         50c         0.36         Laurel, 3's           Gold         "         60c         0.44         Brier, 7's         Science	0 47
Terms, 30 days net. Index, 7's	
Congou Ball Chests Kaisow, Mon-Ball Chests Kaisow, Mon	0 50 0 47 0 44
Deline 0 10 0 co Prince of Wales, in caddles	
in 40-10, boxes.	
Cardnes, Paking, Kaisow 0 18 0 59 Bright Smoking Plug Myrtle, T. &	
INDIAN. Lily, 78	
Darieelings	
Assam Pekoes. 0 20 0 40 Myrtle Cut Smoking 1 lb. tins	
Pekoe Souchong 0 18 0 25 <sup>1</sup> / <sub>4</sub> -lb, plug, 6-lb, boxes oz, plug, 5-lb, boxes	0 70
CEYLON.	
Broken Pekoes 0 35 0 42 MeaLPIN TOBACCO CO Pekoes 0 20 0 40 White Burley Chewing Duty pa Beaver, 12 oz, smooth, 3x12, 5c	id. per lb.
Pekoe Souchong	0 61
CHINA GREENS. Beaver, 8 oz. R. & R. 2x12, 5c and cuts, 12-lb. butts	0 61
Gunpowder Beaver, 16 oz., R. & R., 10c cuts, 2	2x12,
Cases, extra firsts 0 42 · 0 50 18-lb. butts	
Half Chests, ordinary Jubilee, 7½ to 1b., chocolate, 1	
firsts 0 22 0 38 butts	0 58

PING SUEYS.	Woodcock, 18-lb. caddies, 7s 0 50
Young Hyson-	" • " " 3rd 0 50
Half Chests, firsts 0 28 0 32	Sunny South, 6s and 7s, 18-lb. cad-
" " seconds 0 16 0 19	dies 0 46
Half Boxes, firsts 0 28 0 32	Solid Comfort, 6s, 18-lb. butts 0 44
" " seconds 0 16 0 19	
	Cut Tobaccos, Smoking-
JAPAN.	Silver Ash, 1-9ths, 5-lb, boxes 0 62
Half Chests-	Puck, mixture, 1-9ths, 5-lb. boxes 0 70
Finest May pickings 0 38 0 40	Cut Cavendish. 1-9ths, 5-lb. boxes 0 65
Choice 0 32 0 36	Fine Cut Chewing -
Finest 0 28 0 30	Standard Kentucky, bright, 5-lb. pails 0 80
Fine 0 25 0 27	Apricot, dark sweet, 5-lb. pails 0 65
Good medium	Terms, 30 days, less 2 per cent.
	rerms, ou days, iess a per cent.
Medium 0 19 0 20	( Hannan
Good common 0 16 0 18	Cigars.
Common 0 13 <sup>1</sup> / <sub>2</sub> 0 15	S. DAVIS & SONS, MONTREAL.
Nagasaki, 1/2 chests Pekoe 0 16 0 22	Sizes. Per M.
Nagasaki, ½ chests Pekoe 0 16 0 22 Oolong 0 14 0 15	Madre E Hijo, Lord Lansdowne\$60 00
" " Gunpowder 0 16 0 19	" " Panetelas 60 00
" " Siftings 0 071/2 0 11	" " Bouquet 60 00
Gireinge a di /2 a tr	" " Perfectos 85 00
	" " Longfellow
montono two ototos	ACTING VICTOTIG OU UN
TOBACCO AND CIGARS.	Fins
	El Padre, Reina Victoria 55 00
British Consols, 4's; Twin Gold	<ul> <li>" Reina Victoria Especial. 50 00</li> </ul>
Bar, 8's 0 59	" Conchas de Regalia 50 00
Ingots, rough and ready, 8's 0 57	" Bouquet 55 00
Laurel, 3's 0 49	" Pins 50 00
Brier 7's 047	" Longfellow 80 00
	" Perfectos
Honeysuckle, 8's 0 56	
Napoleon, 8's 0 50	Cable, Conchas 30 00
Victoria, 12's 0 47	" Queens 29 00
Brunette, 12's 0 44	Cigarettes - All Tobacco-
Prince of Wales, in caddies 0 48	Cable 7 00
" in 40-lb, boxes 0 48	El Padre 1 00
Bright Smoking Plug Myrtle, T. & B.,	Mauricio 15 00
3'8	DOMINION CUT TOBACCO WORKS, MON-
	TREAL.
Diamond Solace, 12's 0 50	
Myrtle Cut Smoking, 1 lb. tins 0 70	Athlete \$7 50
<sup>1</sup> / <sub>4</sub> -lb. plug, 6-lb, boxes	Puritan 6 25
oz. plug. 5-lb. boxes 0 70	Sultana 5 75
	Derby 4 25
MCALPIN TOBACCO CO.	B. C. No. 1
White Burley Chewing - Duty paid. per lb.	Sweet Sixteen 3 75
	The Holder 3 85
Beaver, 12 oz., smooth, 3x12, 5c and	Hyde Park 10 50
10c cuts, 12-lb. butts 0 61	
Beaver, 8 oz. R. & R. 2x12, 5c and 10c	
cuts, 12-lb. butts 0 61	
Beaver, 16 oz., R. & R., 10c cuts, 2x12,	Old Chum, 9ths, 5-lb, boxes 0 75

El Padre, Reina Victoria	55 00
<ul> <li>" Reina Victoria Especial</li> </ul>	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00 W
Cable, Conchas	30 00
" Queens	29 00
Cigarettes - All Tobacco-	
Cable	7 00
El Padre	1 00
Mauricio	15 00 M
DOMINION CUT TOBACCO WORKS	
TREAL.	B
Cigarettes-	Per M. M
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
	3 75 M
Sweet Sixteen	3 85
The Holder	10 50
Hyde Park	per lb.
Cu Tobaccos-	
Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb.	

Gold Block, 9ths, 5-lb. boxes.... 0 73

 Prince George, 8 s, 21-lb. caddies
 0 47

 Tecumsch, 9 to lb. (fancy chewing)
 0 65

 Extra Black Chewing 0 65

 Gold Shield, 16 oz., 7 to lb., 20-lb.
 0 47

 Black Chewing 0 47

 Standard, 3rds, 4ths, 7s and 12s, 20-lb.
 0 47

 Plug Smoking 0 45

 Woodcock, 18-lb. caddies, 7s.
 0 50

 Sunny South, 6s and 7s, 18-lb. caddies.
 0 46

	Cigarette To B. C. N. Puritan, Athlete	bacco-	-			
	B. C. N.	1, 1-10,	5-lh	boxes.		0.83
	Puritan,	1-10 5-1	b.b	oxes		1 83
	Athlete,	per lb				1 15
	Plug Tobacco	08-				
	Old Chur		48.	Solace, 1	16 lbs.	0.68
			88,		16	0 68
			88.	R&R	13%	0.68
		chew	78.	R. & R.	1417	11 58
		44	78.	Solace.	14%	0.58
		**	88.	R. & R	16	0.58
		**	84.	Solace.	15	0.58
	O. V. "	plug	88.	Twist.	16	0.58
	O. V. "		38.	Solace.	171	0.58
	O.V. "		18.	63	17	0.55
			128.	6.6	171	0.51
	Derby		70		17	0.51
	Athlete		58	Twist.	9	0.74
	munece			Solace, 1 R. & R Solace, R. & R Solace, R. & R Solace, Twist, Solace, Twist		
		001	1	1 11 21	IL LA	per de
	Dails 9 hoon	oloar	No	1		
	Pails, 2 hoop 	, cicar	11	44	****	\$ 1 50 1 65
		**		9	****	1 40
	11 2 11			å	****	1 60
				å		
	m.1. N. 0	painte	ed	2		$     \begin{array}{r}       1 & 65 \\       8 & 50 \\       7 & 00 \\       6 & 00     \end{array} $
•	Tubs, No. 0.				*	8 30
	. 1					7 00
				******		6.00
	. 3.					5.00
	Washboards,	, Globe	·		1 90	2 00
		Wate	r W	itch	****	1 40
		North	iern	Queen	****	2 25
	**	Singl	e Cr	escent.		1 85
	**	Doub	le		****	2 75
	**	Jubil	ee .			2 25
	**	Glob	e Im	proved		2 00
		Quick	k an	d Easy		1.80
	**	Worl	d	******		1 75
	" 1 " 2 " 3 Washboards, " " " " "	Rattl	er.			1 30
	7	HE E.	В.	EDDY (	ю.	
	Washboards	, Plan	et .			1.64
		Wave	rly.			1 50
		XX.				1 40
		Χ				1 2
	**	Elect	ric 1	Duplex Hobe		$     \begin{array}{c}       1 & 23 \\       2 & 23 \\       2 & 23     \end{array} $
		Speci	al (	Hobe		
	Mops and H	andles	, cor	nbined		1 2
2	Butter Tubs Butter Bowl				1 60	3.6
	Butter Bowl	s. crat	es ar	ssort'd.		3 6
	Matches-					
•	Steamship	(10 gro	088 it	n case).		
	Elization of			J. molenn		
	Cases			wed		3.1
	5 cases, 1	freight	allo	wed		31
	o current i	10.6.1	Per	Case.		
	Matches-		5-0	ise Lots	Sin	cie Ca
	Parlor			\$1 70		1 75
	Red Par	lor		1 70		1 75
	Telephor	ne		3 10		3 30
*	Telegran	h		3 30		3 50
	Safety			4 00		4 20
	French			3 00		3 10
	French .			2 25		9.35
	Flan	* * * * * * *		9 20		9 40
	Matches- Parlor . Red Par Telephon Telegrap Safety . French . Favorite Flamers			4 20		. 10

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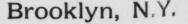
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## Licorice Goods



### SOME OF OUR LEADERS ARE :

Pure Calabria "Y&S" Licorice Acme Licorice Pellets Tar Licorice and Tolu Wafers Licorice Lozenges "Purity" Penny Licorice







WITH

COMPETITION

Z

MEDALS

PRIZE

HYDE PARK, ATHLETE. PURITAN DERBY, SWEET SIXTEEN CIGARETTES.