

THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, NOVEMBER II, 1898.

NO. 45

COLMAN'S MUSTARD



BEST ON EARTH

ARMEDA CEYLON TEA HAS THE FLAVOR

A. H. CANNING & CO. - TORONTO

THE CANADIAN GROCER

WASHBOARDS
 CLOTHES PINS
 CLOTHES LINES
 TUBS
 PAILS
 CHURNS
 BUTTER PLATES
 BUTTER TUBS
 BUTTER PRINTS
 BASKETS
 SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO,

Sold and highly recommended by all leading grocers.

Sovereign Matches



Pickles.

It is the union of experience with best materials that make Heinz's Pickles and food products so good.

Others of our Popular Specialties are:

Tomato Chutney Evaporated Horse Radish
 Tomato Ketchup Tomato Soup
 Baked Beans with Tomato Sauce

For sale by

H. P. Eckardt & Co., Toronto.
 Hudson, Robert & Co., Montreal.

MEALS—
 PARIS
 CHICAGO
 ANTWERP
 ATLANTA, Etc.

THE GENUINE
 HEINZ PICKLES



BRUNNER, MOND & Co.'s

Bicarbonate of Soda

BEST IN THE MARKET

Soda Crystals

Concentrated Sal Soda

Caustic Soda

Bleaching Powder

Pure Alkali



TRADE MARK

WINN & HOLLAND

MONTREAL

SOLE AGENTS FOR CANADA

PUREST THAT CAN BE MADE



REFRIGERATORS

Style No. 13

Size, width 46 in.
 depth, 28 in.
 height, 64 in.

All trimmings and cornice project over this. This style is in Antique Ash, Hard Oil Finish, Inside Spruce Lined and Orange Shellac, 7 Walls, Windows Hung with Weights.

A Catalogue will give you all particulars.

This cut represents No. 13.

EUREKA REFRIGERATOR CO.
 54-56 Noble Street, TORONTO

The Cheapest is not always the Best



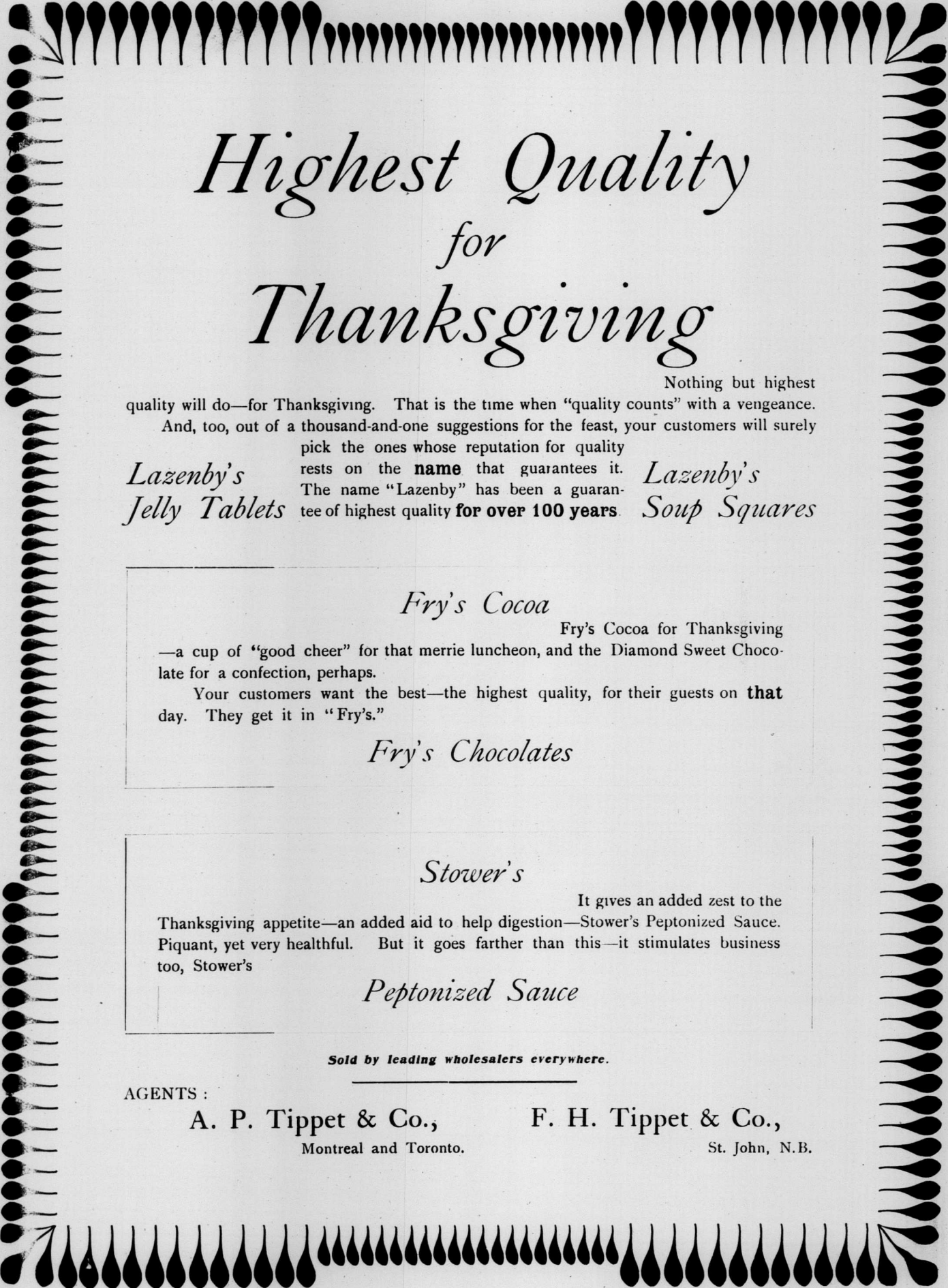
But moderate prices and superior quality combined with good profits constitute the tailors' ideal. That is SILVERINE.

We guarantee the quality—you know the price—RESULT?

Agents in Winnipeg, Toronto, Nelson, B. C., Quebec, St. John, N. B.

See our quotations in Gaiety.

Silverine Co., Montreal



Highest Quality
for
Thanksgiving

Nothing but highest quality will do—for Thanksgiving. That is the time when "quality counts" with a vengeance.

And, too, out of a thousand-and-one suggestions for the feast, your customers will surely pick the ones whose reputation for quality rests on the **name** that guarantees it.

Lazenby's
Jelly Tablets

The name "Lazenby" has been a guarantee of highest quality for **over 100 years**.

Lazenby's
Soup Squares

Fry's Cocoa

Fry's Cocoa for Thanksgiving—a cup of "good cheer" for that merrie luncheon, and the Diamond Sweet Chocolate for a confection, perhaps.

Your customers want the best—the highest quality, for their guests on **that** day. They get it in "Fry's."

Fry's Chocolates

Stower's

It gives an added zest to the Thanksgiving appetite—an added aid to help digestion—Stower's Peptonized Sauce. Piquant, yet very healthful. But it goes farther than this—it stimulates business too, Stower's

Peptonized Sauce

Sold by leading wholesalers everywhere.

AGENTS :

A. P. Tippet & Co.,

Montreal and Toronto.

F. H. Tippet & Co.,

St. John, N.B.

SOME GROCERS

are apt to believe everything they hear about new goods. They are told of a new tea that's going to eclipse every other brand ever before put on the market. They stock up with it, expecting great profits. What's the result? Profits fail to show up. They can't induce folks to make a second trial. Their customers soon tire of such stuff, and decide to go elsewhere for their goods, and the grocer quickly decides that it is better to stick to the best, namely,

Japan Teas

They are the purest, cleanest, and absolutely the best teas on the market. That is why they are the only profitable ones to handle.

Two-thirds of the tea imported into America last year came from Japan.

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CEYLON AND INDIAN

(Machine-Made)

TEAS

are found in the stock of every up-to-date grocery and general store in the country. They don't lie idle in your store day in and day out, but once you get them in stock, and let your customers know you have them, they'll sell just as quick as the tea drinkers in your district can drink them. Other kinds haven't a chance whatever when they are in sight, simply because it is a well-known fact they are absolutely the purest, cleanest, healthiest and most invigorating teas in the world.

Try them at your own table and be convinced.

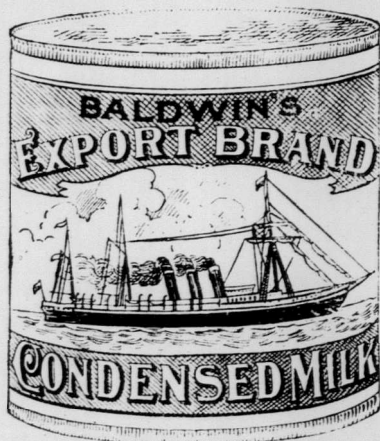
A FROSTY
MORNING
FOR
PANCAKES



Our Travelers
Are Prepared to
Quote You
New Buckwheat Flour

IN 2½ or 5-lb. PACKAGES
ALSO IN 100-lb. SACKS.

TRY OUR GOODS.



The Highest Testing
Condensed Milk

So says the Dominion Analyst.

ROSE & LAFLAMME, SELLING AGENTS, MONTREAL.

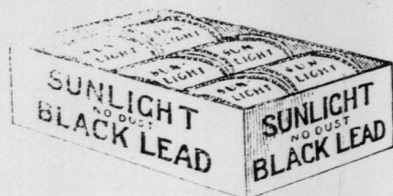


LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE
BROOKLYN, N.Y.

Established 1845.



These are the only goods of their kind that score 100 points perfection with the Retail Dealer and Consumer. Well advertised, need no talking up. Consumers know them all over Canada. Sold by the wholesale trade in Montreal, Ottawa, Toronto, London, Hamilton, Brantford, Etc.



Manufactured by The ALPHA CHEMICAL CO., - Berlin, Canada.

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GREIG'S Crown Extract of Vanilla

is made only from the finest selected Mexican Vanilla Beans—the best money can buy—no matter what they cost. No adulterant is used—nothing that will, in any way, cheapen the goods or diminish the rich, delicate flavor of the true Mexican Vanilla.

Housekeepers throughout the country are finding out how greatly superior the **CROWN VANILLA** is to any other brand—that's why we are kept so busy. It's time to order your winter stock. Write us about it.

THE GREIG MANUFACTURING CO.
MONTREAL.

Dalley's Royal Hygienic Self-Rising Flours

Tea Biscuit,
White Wheat Pancake,
Graham, Bread,
Buckwheat.



THEY WILL GIVE YOU

Bread that is white,
Biscuits that are light,
Pie Crust just right,
Pancakes out of sight.

Manufactured by

The **F. F. DALLEY CO., Limited**

HAMILTON, CANADA.

HE IS SATISFIED

and we are gratified.

Extract from letter on file at our office :

Dear Sirs,

Hamilton, Oct. 3, 1898

"I am still handling your Coffees, and have done so, with entire satisfaction, since they were first introduced."

I am, yours truly,

CHASE & SANBORN, MONTREAL.

THE FINEST CURRANTS GROWN IN GREECE



These currants are grown in a specially favored district in Greece. Selected and packed exclusively for our trade by one of the best known and most reliable packers in that country. We have imported enormous quantities of these grades during the past few years, and can safely recommend them to the trade desiring **the Highest Quality in Currants**—at a very slight advance over the price of ordinary fruit.

Our assortment of Mediterranean Fruits shows exceptional quality and value

IT PAYS TO KEEP THE BEST FRUITS

W. H. GILLARD & CO., WHOLESALE GROCERS, **HAMILTON**

WILL TICKLE THE SAUCIEST PALATE.

PATERSON'S WOR'STER SAUCE

Possesses a peculiar vigour and zest pleasing the Consumer, and providing a satisfactory profit to the Grocer.

Prepared by R. PATERSON & SONS, Proprietors and Manufacturers of PATERSON'S "Camp" Coffee Essence. PATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—**ROSE & LAFLAMME, MONTREAL**



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNES.

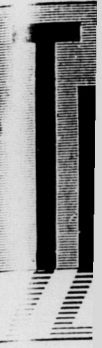
Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

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VOL. XII

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A. J. C.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, NOVEMBER 11, 1898.

NO. 45

TOWNS IN MANITOBA AND THEIR MERCHANTS.

[Continued.]

From Neepawa your correspondent visited

PORTAGE LA PRAIRIE,

which has the distinction of being the oldest town in Manitoba, after Winnipeg. As its name indicates, a long portage had to be made here in navigating the tortuous Assiniboine. It is situated in a farming district, known far and wide as the "Portage Plains." In this district you can ride for miles and miles through wheat fields that have no visible dividing line. Early frosts are unknown, and many large and comfortable farm houses are seen amid groves of trees that were planted by the first settlers who moved into this district 25 years ago. With so good a farming country to draw from, being only 65 miles west of Winnipeg, on the main line of the C.P.R., and having excellent railway facilities, it is not surprising that Portage la Prairie is a thriving town, with civic affairs on a sound financial basis. Before the C.P.R. ran through, there was considerable dispute as to where the depot would be, and this led to there being an east and west end. The depot was finally located at the east end, and for years there was a spirit of antagonism between the two sections of the town. Happily, now, this is all passing away, owing to the fact that natural enlargement and growth are very rapidly filling up the gap between, and, in a year or two, none but old residents will know that there ever was anything to dispute about. The town is rather too flat to be easily drained, but is still much better off in that respect than Winnipeg. The soil is sandy loam, and there is none of that mud for which the capital of the Province is so infamous. Portage has a good telephone and electric light service, one daily and two weekly papers, and is strictly up-to-date.

A. J. Creighton, tea importer and whole-

sale merchant, occupies comfortable premises in the west end, and carries on an extensive trade in teas, spices, biscuits, candies, nuts, patent medicines and soaps. It is the boast of this house that every merchant in its line of trade is visited by its travelers every two weeks for a circuit north-west to Saltcoats on the Manitoba Northwestern, and west on the main line to Brandon. This is an enormous territory. "Tiger," a handsome package tea, and "Trilby" soap are the leading lines of the house. Mr. Creighton was absent in the east when your correspondent called, but his manager stated that they had found trade very good throughout the entire year. Fall trade, of course, was somewhat delayed by the bad weather, but as their staples were tea and soap (two things that people must have spite the weather) they had felt the depression less than some others. Mr. Creighton subscribes to THE GROCER and finds it very useful in his business.

Newman's is a handsome and well-appointed retail grocery, carrying a fine stock and doing a very large trade. Mr. Newman also does a considerable business in wheat, having farms of his own on which it is raised, and also buying and selling it. In addition to groceries, provisions are also carried. Mr. Newman reported trade as "not too bad" during the year.

Gilliland, general grocer, makes fancy French potted and bottled goods a speciality. Mr. Gilliland also carries a very choice stock of china and glassware, and when your correspondent called was just closing a large order for china which he is importing direct from France.

The Hudson's Bay Company, of course, carry a heavy stock of groceries and provisions, as is usual at all their posts. They have found business satisfactory throughout the year.

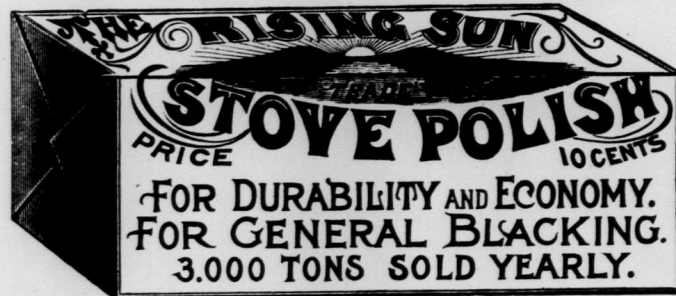
J. & E. Brown do a large grocery business in connection with their departmental store. They have also made a specialty of importing fresh fruit, and it is due to their enterprise that residents of Portage la Prairie now purchase fresh fruit for exactly the same price it sells in Winnipeg. This a boon, as for many years fruit was very dear in the Portage. In reply to the inquiry do you handle it for profit or an attraction? Mr. Brown said, we never handle anything for an attraction unless it pays us a reasonable profit. We find that by importing fruit by the carload we can sell it at the same price as Winnipeg dealers and make a fair profit. Mr. Brown said they found THE CANADIAN GROCER most useful in their business.

About 50 miles west of Portage la Prairie, on the main line of the C.P.R., is

CARBERRY,

a town of about 1,200 inhabitants. The situation for a thriving town could hardly be surpassed, as it occupies the very centre of the great wheat plain, and commands the trade in all directions for a radius of 20 miles. The town is about 14 years old, and was never cursed with what is known as a boom, but has enjoyed the steady and substantial growth natural to the main trading point of a fertile and well-settled farming district. The situation is high rolling prairie, and, as the earliest residents had the wisdom to plant numbers of trees, the little town is very pretty, and has many fine homes, with large and well-kept gardens. Though a magnificent wheat country, the farmers round Carberry have not confined themselves exclusively to the growing of that cereal, but have wisely gone in for fine herds of pure-bred stock. John G. Barron, one of the best-known breeders in the Province, and president of the Pure-Bred Stock Association, has his home on the outskirts of Carberry. The great Boyd horse ranches are also in the immediate vicinity. Like most towns built mainly of

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

wood, Carberry had its fire experience, and a pretty serious one it was, sweeping out almost the entire business portion of the town. This was just about a year ago, and now the burned sites are almost all rebuilt with handsome brick structures on stone foundations. There has been pretty close on to \$75,000 of building done in Carberry during the past summer. The C.P.R. has erected a very handsome brick station in the Swiss chalet style. This building is heated with hot water and lighted throughout with acetylene gas. Some of the other buildings erected are: Murphy's block, brick, two stores, 30x80; Smale's block, two stores, 20x50; Aikenhead implement warehouse, 25x90; Kine's block, three stores; Massey-Harris Co.'s new warehouse, galvanized iron on stone foundation; Stewart's two-storey block, 25x70; Stinson & Fetridge, three storey block, 25x70; Walker block, two stores, 25x75; Alex. Robertson, furniture warehouse, three storeys, 30x125. The brick for these buildings was all made in the town, and it is a handsome red brick. Before the fire, Carberry had a good electric light plant and service. This was completely destroyed, and, though steps are being taken to have a new plant installed, many of the new buildings are putting in acetylene gas.

J. Fairly carries one of the largest stocks of groceries in Carberry, and also handles green fruit by the carload, provisions (making creamery butter and eggs a leading line), flour and feed, and, most unique feature of all, a large bakery is run in connection. In this bakery is to be seen the first Muddleby portable tile oven used in the Northwest. Next season, this firm will have large cold storage premises and will go in extensively for the pickling of eggs. Asked as to the bakery run with the grocery, Mr. Fairly said he found it very advantageous. Mr. Fairly is a firm believer in creamery versus dairy butter, and was the only merchant in his district this season who

refused to pay more than a fair market value for dairy butter. Readers of THE GROCER will, no doubt, remember that from time to time your correspondent has spoken of the struggle creameries were having on account of merchants paying an unduly high price for dairy butter, thinking in this way to secure extra trade. This matter has reached an acute stage in the Province, and many creameries were obliged to close before the end of the season for want of patronage. It is, therefore, worthy of note that a man doing a very extensive trade in butter states positively that there is no advantage to the merchants, but frequently a dead loss in handling dairy butter. Mr. Fairly carries one of the daintiest stocks of china and glassware possible to imagine. The stock is also admirably arranged to give the best effect.

Kennedy & Co. are grocers doing a good business and occupying very comfortable quarters. Mr. Kennedy said trade had been very good, "but," he added, laughing, "we don't need any more people to do trade here. Just tell the people who read THE GROCER that we have all the firms now doing business that there is business for."

Logan & Co. are a new house just starting in very handsome new quarters. Mr. Logan said: "I don't take THE GROCER. I am just beginning, but I know the paper by repute, and I want it. I want everything that will help me in my business."

BRANDON.

There is no need to describe the "Wheat City" to readers of THE CANADIAN GROCER, as that was done last year.

Burton, Smith & Co. are both wholesale and retail grocers. Your correspondent had a long and pleasant chat with Mr. Smith, who presides over the wholesale and jobbing warehouse. "We make a special feature of package tea," said Mr. Smith. "We have it put up for us, and think that after years of experience we know just what the people of our district want. We carry two

lines under our own brand, "Empress," which we have handled for years, and "In-diah," which we are just now introducing. We also have coffee and baking powder under our own label, and in the near future we will have our own brand of spices and essences. And in time we hope to have all the goods we handle under our own label. I am a great believer in trade papers," continued Mr. Smith, "and there is no money I invest with greater pleasure than in renewing my annual subscriptions. We could not keep house without THE CANADIAN GROCER. I always read it, and a department I find specially useful is that containing hints about how to do business and methods that other men have found successful. I know we often get an idea from a single number which is worth more than ten times the cost of the subscription for a year. Trade has been good, and we find business growing. Oddly enough, we have found the wet weather effect our retail business more than our wholesale, though it might be expected to be the reverse."

J. H. Murray & Co. have the honor of being the oldest grocery house in Brandon. In fact, Mr. Murray was one of the first men on the town site, and he has stayed with the job ever since, and found it, on the whole, satisfactory. Tea is the special feature of the house; at the same time a large stock of general groceries, provisions and fruit are carried. Mr. Murray would like to see the inspection law for tea established if the Government can only arrange to have the work done by proper experts. Mr. Murray is of opinion that more tea is coming into Manitoba than the public or the trade generally are aware of, and not only is it bad for the digestion of the consumers of such a doubtful commodity, but it is spoiling the trade in a really good article. George Higginbotham, who has been a resident of Brandon for a number of years, has entered into partnership with Mr. Murray during the past season.

The Strome & White Co. report their

THE PROOF IS IN TESTING

"Yes," writes a retailer, "I thought it absurd to pay the price for SEELY'S EXTRACTS, but on trying a few dozen I find a class of customers quite willing to pay our EXTRA price for our EXTRA article. Send me half a gross more."

AGENTS FOR SEELY'S EXTRACTS.

Lucas, Steele & Bristol, WHOLESALE GROCERS, *Hamilton.*

NICE CHRISTMAS GOODS

Finest Malaga Raisins, pound cartoons.

Crystalized Ginger Chips, Crosse & Blackwell.

Crosse & Blackwell's Peels, pound cartoons.

Choicest Eleme Figs, 3-inch size.

James Turner & Co.

— HAMILTON

Made to sell

**"REINDEER" Brand
Condensed Goods.**

Milk, Coffee, Cocoa, Evaporated Cream.

Keep your stock assorted.

FRUITS.**FRUITS.****FRUIT S.**

Best Brands

California Prunes

FIGS

Selected Valencia Raisins
Fine Off-stalk Raisins
Off-stalk RaisinsSanta Clara Valley
Santa Cruz
90/100, 60/70, 50/60, 50 and 25-lb. casesComadra Tapnets
Eleme, in 10-lb. and 14-oz. boxes.

NOW IN STORE. LOWEST PRICES.

THOS. KINNEAR & CO.,WHOLESALE GROCERS
49 FRONT ST. EAST**TORONTO**

grocery department a success during the year.

Mr. Dowler, who has the grocery business formerly carried on by Wilson & Rankin as a department of their store, has no cause of complaint.

Orchard & Co. and Bertrand & Co. report a large and increasing trade in fruit.

From the town of Brandon your correspondent traveled south or south-west to

NAPINKA,

some 80 miles, passing through a fine farming country. Napinka, which is one of our very newest towns, is a brisk and thriving little place. Being a railway divisional point has given it an impetus. There are a large number of elevators at this point. I think I counted seven. Unfortunately arriving after seven in the evening, and being obliged to leave at seven the next morning, I was unable to call upon any of the merchants. Leaving Napinka, on the Deloraine branch of the C.P.R., we traveled due east again, passing Deloraine, Boissevain, Killarney, Crystal City, Pilot Mound and Manitou, at all of which I should like to have stayed, and reached

MORDEN

about noon. Morden is now one of the very important towns of the Province. It is situ-

ated something over 60 miles from Winnipeg on the western verge of the Mennonite reserve, which lies along the International boundary. In the early days Morden was largely developed by Mennonite trade, but of later years the whole country round has filled up and the trade of the town is general. The land round Morden is especially adapted for wheat growing. This year the crop was very fine indeed, running from 20 to 25 bushels to the acre, and, as their harvest is almost two weeks earlier than other sections, more than half the threshing of the district was done before the rain came.

Like Carberry, Morden has had its baptism of fire. Twice in three years has a heavy fire swept through different portions of the town. And after each fire handsome brick and stone buildings have taken the place of those destroyed. One of the finest buildings erected this year is that of The T. T. Thompson Co. A two-storey brick building with a frontage of 72 feet by a depth of 125. Large stone basement. This firm is a new one, and carries, in addition to a heavy stock of general hardware and stoves and large assortment of threshers, buggies and agricultural implements. The building is lighted throughout with acetylene gas.

The grocery business of Morden is carried on in connection with the general stores. Meikle & Coppinger, Carley & Starber, Tobias & Co., and the "old reliable" The Hudson's Bay Company, all carry large stocks of general groceries, and handle provisions and fruit. Business seemed in all cases to be satisfactory, but no one reported any special feature or leading line.

The impression left upon the mind of your correspondent, after visiting the various sections, was, that the grocery and provision trade of Manitoba is on a safe business basis, and the wholesale merchants of Winnipeg are covering the ground thoroughly and satisfactorily.

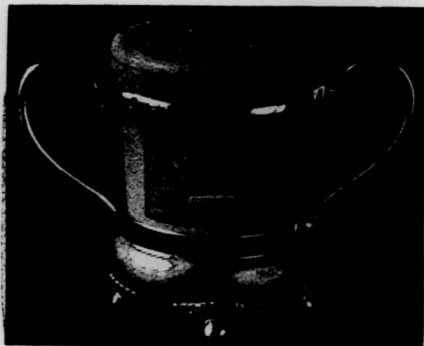
A FORM OF BALANCE SHEET.

New Investment			\$5,000		
Net Gain			2,200	75	
Resources					
Cash on hand	\$	500			
Mdse on hand		5,198	07		
Accounts receivable		1,782	03		
Bills receivable		517	60		
Real Estate		1,836	33		
Furniture		223	48		
Stocks and Bonds		1,000			
Liabilities					
Accounts payable			70	75	
Bills payable			1,100	25	
Mortgages payable			1,000		
Other liabilities			200	76	
	\$	11,057	51	\$11,057	51

— "How to do Business"

A GROCER IN NEW HAVEN**Connecticut****Advertises:**

Ten cents in MacLaren's Imperial Cheese brings satisfaction. It's a sort of trial size. If you like the cheese you can get a larger size, but the small jar at 10c. allows you to get right at the quality of the cheese. Be sure it is MacLaren's—an imitation would disappoint you."

WELL DONE, NEW HAVEN!**A. F. MacLAREN & CO., Toronto, Can.**

PEEL.

Our quotations on fine imported Peel will be found the lowest possible for these goods. We have the **BEST** makes in stock.

RAISINS.

We expect arrival early next week of our **MALAGA FRUIT.**

Best Packers.

Bottom Prices.

SEE OUR TRAVELLERS.**THE DAVIDSON & HAY, LIMITED**

Wholesale Grocers

36 Yonge Street, Toronto

INTERESTING BUSINESS CASE.

In the Superior Court, Montreal, on November 4, the following case was heard before Mr. Justice Curran, and judgment rendered thereon :

Colson vs. Hughes, insolvent, and Caverhill, claimant, and Haines, curator, contesting.—The claimant asked to be collocated for a balance of \$28,000 on the estate of the insolvent. Haines, the curator, contested the claim. He alleged that it was based upon a fraudulent deed of dissolution of partnership executed between claimant and insolvent in the month of February, 1897. The claimant denied all the allegations of the curator, and claimed that the deed in question was made in good faith; that all the creditors existing at the time of the dissolution of the partnership had been paid, and that subsequent creditors had no right to contest the claim. The court had arrived at the conclusion that the curator had fully established the material allegations of his contestation. The deed in question rendered Hughes insolvent on the date it bore. His subsequent creditors

were prejudiced by that deed, and they had a right to have it declared fraudulent. The claimant had failed to meet the proof made by the curator, and the contestation was maintained with costs.

BUYING CANNED GOODS.

A press despatch to The Montreal Gazette from St. John, N.B., says: "A western dealer came to St. John on Wednesday and bought a carload of canned red salmon, paying over \$5 per case for them. This has so reduced the stocks of this article here that holders are now asking \$5.25 and sales had been made previously at \$4.50 to \$5 for small lots. It would not cost \$5.25 to lay down new stock from the Coast and prices therefore up to-day. The same operator bought a car of corn and tomatoes, paying considerably more for them than dealers here have been asking for small lots. As these goods go west they will leave this market in a much healthier condition, and the price of corn and tomatoes has been marked up a little."

THE ESSEX TOBACCO CROP.

The tobacco growers, of Essex, have passed a resolution not to sell their burley tobacco for less than 12c., or cigar leaf for less than 18c. per lb. Every effort will be made to make this agreement unanimous. Essex will, this year, produce 8,000,000 lb., or 5,000,000 lb. more than the country has previously used. The Canadian Government will be urged to induce Great Britain to give a preference to Canadian tobacco, the duty at present being 76c. per lb. The Government will also be asked to change the Inland Revenue regulations to make the limit of foreign leaf necessary in mixed cigars 5 per cent., whereas now it is 25 per cent. The Department of Agriculture, at Ottawa, will ship several samples of the finer grades, grown in Essex and Kent, to Great Britain, for trial by tobacco manufacturers of that country. If a good export demand can be created, and if Daniel Scotten erects, as it is rumored he intends to, a tobacco factory in Sandwich West, Ont., it is likely that even the large crop of 8,000,000 to 10,000,000 lb., grown this year, will be much increased in successive summers.

"PURE GOLD" means

to you
Good Profits,
Sure Sales,
Increased Business
and
Consequent
Satisfaction.

to your customers
Pure Goods,
No Failures,
Fair Prices
and
They Stick to You
Always.

MERCHANTS AND THE MILITIA.

THE CANADIAN GROCER would suggest to merchants to keep an eye on the utterances of General Hutton, the new Commander of the Canadian National Army. He recently arrived in this country, and has spoken on military

affairs with sense, firmness and discretion. Without quoting his exact words, it is sufficient to mention that he thinks the time has come when the conduct of military affairs should be entirely separated from party politics. The General has not said so, but it is well known that political appointments by wirepulling and favoritism

are continually being made and have been made to the permanent military force during the last ten years (not to go any further back). In other ways, the administration of military matters is affected by party considerations. This should cease.

The reason THE CANADIAN GROCER directs the attention of merchants to this

subject is that the volunteer militia is nearly always called upon to protect the trade and commerce of the country. Canada is not a warlike community. It maintains its militia force for defensive purposes only. The history of the last 30 years shows this. The Fenian Raids of 1866 and 1870 were menaces against the merchants and trade interests along the border. The militia repelled these attacks of bands of freebooters, who would have pillaged if they had got a chance. Again, in the '90's the strike of railway men at Belleville led to riots, which, but for the calling out of the militia, might have been a more serious disturbance to trade than they proved. This duty was in aid of the civil power, which usually enforces its authority through the municipal police. Again, the Northwest Rebellion of 1885 was a signal example of the usefulness of the militia in restoring order and business conditions over a large tract of country. For these reasons, merchants should loyally support the volunteers, who make great sacrifices in time and money to maintain their regiments, and who only ask that promotion and changes and the awarding of contracts for clothing, etc., should be made on a strictly business basis. In fact, the militia is practically an insurance against disorder and destruction of property by mobs, etc., and is entitled to the moral support of all merchants.



MAJOR-GENERAL HUTTON, the new Commander of the Canadian National Army.

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Sultana Raisins

1-Crown, 2-Crown, 3-Crown.

Shelled Almonds

BEVAN'S "Bull" BRAND; REIN'S "Cock" and "Swan" BRANDS

VALENCIA RAISINS

FULL STOCKS of GRUSTAN'S, TRENOR'S, ARGUIMBAU'S,
and **ROGERS' FINE OFF-STALK, SELECTED AND LAYERS.**

Prices right. Quotations promptly furnished.

THE **EBY, BLAIN CO.** LIMITED

WHOLESALE IMPORTING
AND MANUFACTURING GROCERS

.....TORONTO

SACRIFICING UNSALABLE GOODS.

FEW retail merchants realize the constantly increasing cost of portions of their stock, which is daily, monthly, and yearly growing in amount because original figures are adhered to for selling prices, regardless of the fact that certain articles, by lack of popularity, or because they have already had their day, are worth less than their first cost, writes C. H. Arnold in *Grocery World*. The tenacity with which some merchants hang on to old goods year after year, inventorying them at the original cost, instead of present market value, is certainly worthy of a better cause.

An article costing originally \$10, taking the value of money at ordinary interest rates, would stand at the end of the second year at about \$11, at the end of the fifth year \$13, and so on, each succeeding year piling up the cost, in that the money represented has not been earning an interest or a profit elsewhere, and, therefore, it would be charged to the goods. Meanwhile, the goods are diminishing in value, compared with original figures, in a more rapid ratio than their cost is piling up.

Carrying a stock of dead or unsalable goods locks up so much capital in trade that the merchant often finds himself unable to take advantage of the usual cash discounts. This means that goods otherwise costing him \$10, less 7 per cent for quick money, or \$9.30 net, will stand him \$10 net.

Merchants who get into this position are no longer sought after by wholesalers when

there are special bargains to be offered, for at such times only strict cash buyers are approached. This frequently means in a given community that the merchant's competitors can sell certain goods and make reasonable profits at prices that represent actual cost to him. Putting the knife into the prices of unsalable goods and getting rid of them is the only way to conduct a successful business. The first loss on unsalable articles is always the smallest loss.

PACKAGES OF FANCY CHINA.

A feature of the chinaware trade this fall is the large demand for assorted packages of fancy china. One of these packages was shown to a representative of THE CANADIAN GROCER, while in the warerooms of Gowans, Kent & Co., this week. Each package contains a variety of articles, such as cake plates, shaving mugs, fancy cups, etc.

These packages are specially designed for the use of dealers desiring to commence handling fancy china, and, as they include the most salable articles for presentation purposes, etc., they have naturally "caught on" with the trade and sold in large quantities.

PERSONAL MENTION.

Mr. Roddy McCrimmon, who has for some years been in the sample-room of Warren Bros. & Co., Toronto, is, in a few days, leaving for Buffalo, where he will travel for the Salada Tea Co.

VISIT FROM A CALIFORNIA FRUIT MAN.

Mr. W. G. Fraser, Riverside, California, was in Toronto this week. Mr. Fraser is secretary-treasurer of the Arlington Heights Fruit Co., growers and shippers of oranges, lemons and grape fruit. The company has 2,000 acres under cultivation. He said that the crop of oranges and lemons would be about one-fourth to one-third short this season. He expressed the opinion that California lemons would be a factor on the Toronto market this season, as they already are in Winnipeg. The Arlington Heights Co., it may be mentioned, is controlled by English and Scotch capitalists. While Mr. Fraser was in Toronto he called upon the importing trade in company with Mr. W. H. Seyler, the local representative of the Arlington Heights Co. He left for Montreal on Wednesday.

YIELD OF DATES SHORT.

Agents in Montreal were advised this week, that the yield of dates, this year, was only 450,000, against 750,000 last year, and, that owing to this and the fact that Persia was suffering from a partial famine in other crops, that the surplus for export to Western Europe and America would be very materially decreased. Consequently, they predicted very firm prices for the balance of the season.

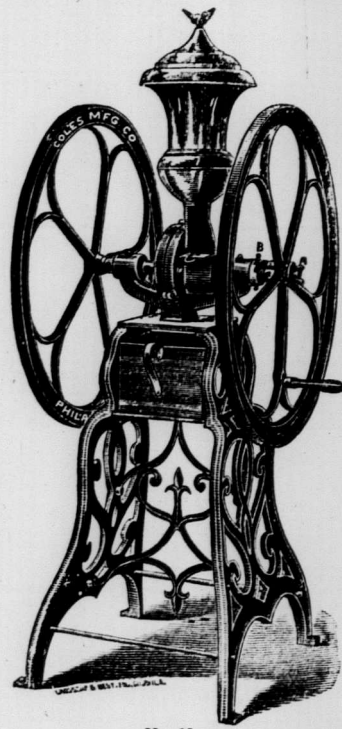
H. Walker & Son, Guelph, received on Wednesday their direct shipment new Tarragona S.S. almonds, and are prepared to sell at close prices in sack lots.

NEW WALNUTS.

New Naples Walnuts, extra fine quality, for prompt shipment. Cases about 150 lbs.—Quantity is limited.

G.&S. Santa Clara and Santa Cruz Prunes.
G.&S. 3 and 4-Cr. Muscatels.

H. P. Eckardt & Co. - Toronto



No 18
Agents: (TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.



The above cabinet is sent to purchasers of **GRAND MOGUL** Tea in case lots. Every tidy grocer can easily see the many advantages it possesses. It opens in the back. Grocers wanting exclusive sale in towns or villages where Grand Mogul is not sold should write us at once.

T. B. Escott & Co. London, Ont.

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President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO.
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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**WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER**

CALIFORNIA RAISINS HIGHER.

THE prospects are for still higher prices on California raisins this fall, so that jobbers and retailers who were lucky enough to procure sufficient out of the earlier shipments stand to reap the benefits.

Advices this week from Fresno state that the association have advanced prices, subject to change without notice, and to take effect immediately, as follows: Standard loose muscatels, Pacific loose and ungraded loose, 1/2c. per pound; seedless muscatels, 1/4c. Pacific ungraded loose remain at 3c.; layers and other varieties without change; prices for export to Canada and Europe remain at September prices, but must be invoiced at present prices and rebate allowed on proof of foreign duty paid. Inventory of all raisins on hand in association packing-houses, taken October 29, shows on hand 784 cars; in growers' hands, not over 300 cars; held outside association, 75 cars; shipped by association to November 5, 1,653 cars; shipped by parties outside association, 150 cars; total crop of 1898,

2,962 cars; average crop, 4,000 cars; shortage, 25 per cent.

The early October shipments received in Montreal of California fruit are almost exhausted, and, naturally, holders are very firm.

CANNED RASPBERRIES SCARCE.

THERE is quite a scarcity of canned raspberries on the Toronto market this season.

For some years wholesalers have been taking less and less interest in canned fruits, and, added to this, the short pack of raspberries this season, owing to the drouth, the stock of this particular kind of fruit is even smaller than usual. Some wholesalers have no canned raspberries at all in stock.

This condition of affairs is now being made manifest, on account of a demand from British Columbia for canned raspberries as well as other canned fruits, difficulty being experienced in securing sufficient to fill orders.

As a result of this, there is a decidedly stronger market for this description of canned fruit.

The houses which seem to be at the moment most directly experiencing the demand on British Columbia account have marked their figures on canned raspberries up to as high as \$1.65 per dozen, although there are other houses with whom the idea is \$1.35 to \$1.45, according to quality.

SHELLED WALNUTS HIGHER.

Shelled walnuts, which have rated firm ever since the beginning of August, gave indications of renewed strength this week in the shape of an advance of 1c. per lb., Montreal jobbers, this week, asking 21 to 22c. for the execution of new orders.

They state that the rise is due to the situation of supplies abroad, where the immediate available supply is practically all controlled by one firm in London, who are demanding full figures.

An illustration of the strength of the market was afforded this week, when a Montreal grocery firm, who had a few hundred bags or so near at hand, were asked from London to quote a price on the nuts before they offered them here. This they refused to do, as they wanted the goods for their own trade.

THE COHOE PACK.

THERE appears to be some difference of opinion as to the pack of cohoe salmon in British Columbia.

It will be remembered that a press despatch, referred to in the last issue of THE CANADIAN GROCER, placed the pack at 5,000 cases. A letter, however, received in Toronto this week from a well-known canner estimates it at 25,000 cases. But, The Province, Vancouver, under date of November 1, puts the pack at 39,500 cases, publishing the following approximate figures of the respective packs:

	Cases.
Rithet & Co., Delta, 2 canneries.....	15,000
Fishermen's Cannery, Port Guichon.....	3,000
Hickey & Co., North Arm.....	4,500
R. Ward & Co., Imperial Cannery.....	3,000
J. H. Todd & Co., Beaver Cannery.....	1,000
D. J. Munn, Sea Island.....	2,000
British-American.....	9,000
Britannia.....	2,000
Total.....	39,500

It appears from private letters just to hand that the run of cohoes improved materially during the last hours of the season, which closed on Oct. 31, with the result that some of the canners state they will be in a slightly better position to fill orders than they had expected. Cohoes were packed by ten canneries.

There is no change in the situation, the market keeping decidedly firm, with no offers to report.

While your eye is on your business, see that it also keeps Right Principles in view.

NEXT YEAR'S MOLASSES CROP.

More recent advices from the West Indies make it clear that the first reports regarding the damage to the sugar cane plantations were somewhat exaggerated, and that, by the date for the next molasses season, matters will be once more in shape.

It is understood that the majority of the plantations which were flattened to the ground have regained their upright position. It has been found that the roots were not injured, as the plants have commenced to assume their natural appearance.

This will be acceptable intelligence to molasses importers, as it shows that the outlook for the coming crop is not as bad as was at first expected.

THE PICKLE INDUSTRY IN CANADA.

DURING the past week or two, pickle manufacture has been the subject of some discussion in the Toronto press. It was introduced by The World, which rightly conceives that the pickle industry in Canada is not all that it might or should be.

The World, in the early stages of the discussion, was evidently possessed of the impression that there was no pickle industry in Toronto, for, in an article which appeared in its issue of November 1, it said:

There are many new industries that might be started in Toronto, if our imports were closely studied with a view to ascertaining the consumption of foreign articles. One such industry is the manufacture of a high-grade of pickles.

And, further on, in the same article, it remarked:

We believe there is a fine business here for the man who has the enterprise to jump in and occupy the field. The pickle industry is only one of a score of others that ought to be located in Toronto.

Of course, everyone in the grocery trade knows there are pickle factories in Toronto. There are some half-a-dozen in all. But, it is quite possible that there might be half-a-thousand and The Toronto World and the world at large know nothing about it, for, with one exception, the pickle manufacturers in the "Queen City" persist in keeping their light under a bushel. The World, when it had discovered that there were pickle factories in its own city, also discovered why they were so little known, for, in its issue of November 4, it declared: "Our pickle manufacturers have made no effort to advertise themselves or their goods, as their foreign rivals have."

The World declares that as good pickles can be made "in Toronto as can be made in any part of the world," and that "we can grow them cheaper here than they can in England." And yet, in face of all this, it suggests that "the Government might help the industry by doubling the present duty."

THE CANADIAN GROCER has always favored a moderate tariff protection to industries which are compatible with the conditions and requirements of the country, but any such rate of duty as The World proposes would be most immoderate.

Seventy per cent. ad valorem! Why, it is simply nonsense! If we can make as

"good pickles in Toronto as can be made in any part of the world," and can grow vegetables for pickles "cheaper than they can in Great Britain," surely 35 per cent., the present rate of duty, ought to be ample protection. We never remember hearing any complaints from the pickle manufacturers themselves that it is not. And it has become a well-known axiom in this country that any industry that cannot exist on 35 per cent. protection, ought not to exist at all.

If any change is made in the duty it should rather be toward a lower than a higher rate, with the conditions as they are to-day; for after years of a high duty the home market is largely supplied by the imported article. In the sample-room of some wholesale houses not a bottle of Canadian pickles is to be seen.

The chief cause, however, of the comparative smallness of the pickle industry in Canada is not due to the duty. It is due to the manufacturers themselves.

Those who are at all enterprising and pushing enough to be entitled to be so classified are the exception; lack of enterprise and push characterize the majority.

The years that have passed are strewn with the wrecks of defunct pickle manufacturers, while the importations of pickles have continued to increase, notwithstanding the 35 per cent. duty. The following table shows the imports in gallons for the five years ending June 31, 1897:

	In bottles, jars, etc.	In bulk.	In brine.	Total gals.
1893.....	61,925	733	912	62,670
1894.....	67,428	912	1,775	70,115
1895.....	56,254	11,391	254	67,899
1896.....	70,681	10,896	997	82,574
1897.....	79,397	18,776	1,874	99,957

With the tariff what it is, it is evident, in the face of the above table, that pickle manufacturing is either not an industry compatible to Canada, or that most of the men who are engaged in it are not compatible to the industry. We prefer to take the latter view.

What is wanted, first of all, is that the manufacturers put up first-class pickles in first-class vinegar, instead of poor vegetables in poisonous acetic acid distilled from wood. And, furthermore, they need to put them up in more attractive packages.

Then, with first-class goods, the next

thing is to push them. Devise schemes to get the public acquainted with them. Advertise them; not now and then, but all the year round. The Canadian manufacturers who are advertising are doing so in a perfunctory way, and in a way that cannot possibly bring them anywhere near the same results as the advertising in this country of the foreign manufacturers.

Old established pickle manufacturing firms in Great Britain and the United States, whose very firm names have become synonyms for pickles, are still pushing for business; are still advertising; are still devising schemes. And it is certain that if they do these things, it is certainly necessary for the manufacturers in Canada to do so.

There is trouble in store for those who run against the business law, as well as for those who run counter of the natural law.

THE SMYRNA FIG CROP OF 1898.

THE CANADIAN GROCER has several times during the past two weeks had occasion to refer to the extraordinary smallness of the Smyrna fig crop. What has been previously stated was not at all an exaggeration, as is proved by the receipt at this office of a copy of the fig crop report of 1898, kindly forwarded by Antoine Solari, of Smyrna. The report is as follows:

FIG CROP, SEASON 1898.

	Season 1897.		Season 1898.	
	Loads.	Loads.	Loads.	Loads.
Ayasoulouk.....	3,500	200		
Baladjik.....	8,000	300		
Dermendjik				
Morali Keuy				
Onzoumlou	10,000	2,050		
Sokia				
Erbeili.....	5,000	1,300		
Karabounar.....	5,000	1,450		
Omourlou.....	3,500	400		
Kiosk.....	5,500	1,000		
Tsifte Kaive.....	1,000	500		
Sultan Hissar.....	3,000	1,100		
Aktse.....	1,000	500		
Nazli				
Kouyoudjak				
Ortaksi	11,000	3,700		
Bozdaghan				
Eudemish, etc.....	14,000	300		
	70,500	12,000		

It will be seen that the decrease in the crop, compared with last year, is 82 per cent. A load, it might be stated, weighs about four cwt.

Keep up your energy, if you would not let your business down.

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PATRONIZING PECULIAR SCHEMES

MOST people are more easily persuaded to patronize schemes which are questionable than those which are commendable. It may be because of the liberal quantity of sugar with which they appear to be coated. But, whatever the cause, people, and business men among them, are being continuously victimized.

There is a paper published in New York, by the name of The American Journal of Health, which has constituted itself an authority on foods. And so solicitous is it that publicity should be given to commendable articles of food, that it writes unsolicited, lengthy editorials, each editorial to be the leader in the issue in which it appears. But, in order that there shall be no mistake—for the editorials are not always, at any rate, written before the goods are inspected—the manuscript is submitted to the manufacturers of the particular product with which it deals. It asks nothing, either by the line or the inch, for the publication of the editorial, which is conceived in the love-for-pure-food spirit and penned with the motive of benefiting humanity. But, lest its generosity should defeat the object it has in view, it stipulates that, in case the article should be accepted—by the manufacturer, of course—an order for a minimum number of copies of this celebrated health journal, at the stipulated market price, shall accompany the letter of acceptance.

Of course, no manufacturer or merchant who has been thus generously treated would think of being ungenerous in return, even though the market price of this celebrated journal of health is high. Although, by-the-way, we do hear of some who, actually, were ungenerous enough to refuse the editor's offer.

Some of the manufacturers whose products have been editorially treated by this celebrated health journal are Canadians.

Of course, this health journal is not published in Canada. But what of that? Aren't the manufacturers whose products are being treated editorially by a scientific pen, getting something for nothing, even if the paper is published in a foreign country, and circulated in a foreign country? Dollars spent in buying a few copies of the paper, of course,

no generous man would think of counting as money expended.

People should not look at things like this from too mercenary a standpoint. Neither should they be of too analytical turn of mind. People who have got behind the scenes in regard to The American Journal of Health's editorial policy may nudge their fellows and cry, "Ah, ah, Blank's caught." That is the way of the world, and these raiillers will be caught some other way. As long as the goods are right, what should it matter if they are written up in ways that are most peculiar?

NOVEMBER 9 FOR THANKSGIVING.

A SUBSCRIBER, who does not desire his name published, writes suggesting that November 9, the birthday of the Prince of Wales, be made a permanent Thanksgiving Day.

The suggestion is, we think, the best that has been yet made.

It would make the holiday two weeks earlier than at present, and be at a time when fair weather might be fairly expected.

Then, there is the utilitarian side of the proposition. In the natural order of things, it will be only a few years hence before the British throne will be occupied by the present Prince of Wales, whose birthday, November 9, will certainly become a public holiday. Whether, therefore, Thanksgiving Day be held at the end of October or of November, it would mean another holiday in about two weeks, with the Christmas and New Year's holidays closely following.

By fixing Thanksgiving Day for November 9 this would be avoided, while increased interest would be given to the two features which called the holiday into existence.

We think this proposition will meet with the approval of the business men of the country.

HEAVY SHIPMENTS FROM DENIA.

According to advices from abroad France has been a much heavier purchaser of Valencia raisins this year than usual, and had it not been for this extra demand values would have ruled much lower, as the exports from Denia were heavier.

In this connection it is asserted that the exports up to about 10 days ago from the Great Spanish raisin port were 417,565 quintals, against 362,714 for the same time in 1897.

Only about 100,000 quintals are now left in Denia. France, however, took 50,000 quintals this year, against 6,000 last year, so that increase in exports was equalized and values not very materially affected by the increased output. Demand at present in Denia is reported as dull, but the market is described as firm.

DROPS FROM THE EDITOR'S PEN.

Aim at originality if you aim to be anything.

Get down to business if you would be up-to-date.

Do not stop advertising. People may think you are hibernating.

Miracles are often worked upon a dead business by hard work and brains.

Never say you cannot do a thing until you have tried your very best and failed.

No one has yet been able to span the universe or fathom the average politician.

It is the employment of good business methods which builds up a good business.

Dead stock, unless disposed of, tends to induce mortification and, ultimately, business disintegration.

When a merchant begins to give short weight he will not have to wait very long to get out of business.

He who keeps his eye on his business does not give the "other fellow" much chance to run away with it.

Good manners are proper behind the counter as well as in the drawing-room, and there is more money in them.

When a politician smiles, it is an evidence that he is oiling his wily ways preparatory to making a descent upon you.

Uncle Sam ought to be very thankful next Thanksgiving Day. He reaped a good harvest and gave the Don a good threshing.

There is unfair as well as fair competition, but there are some people who seem to think that all competition is unfair: They want everything.

"Unassailable Evidence"

of its sterling worth is the fact that the Government name it as their standard on their requisition for tea.

"SALADA"

CEYLON TEA

IS THE FRIEND OF MILLIONS.

Branches in Toronto, Montreal, Buffalo
Pittsburg, Detroit, Boston, etc.

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake
12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.
Limited.

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited

KENTVILLE, NOVA SCOTIA

YOU WANT

the best selling Pickles there are
in the market.

THEN TRY

STERLING
BRAND

... PICKLES

Prepared by

T. A. LYTLE & CO.

Vinegar Manufacturers,

TORONTO

Canned Lobsters

Defiance brand, 1-lb. flats.
Cable brand, talls and flats.
QUALITY A 1.

J. & R. McLEA

General Commission Merchants
MONTREAL

J. Y. GRIFFIN & CO.

Wholesale Produce

... and ...

Commission Merchants

Correspondence solicited. Consignments
handled to best possible advantage.
Prompt returns.

131 Water St. P. O. Box 28

VANCOUVER.

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the best and every can is warranted good, or money returned, so take no other, and be happy.

This Brand is packed from the finest
Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS:
Geo. Stanway & Co., Toronto, Agents for Ontario
W. S. Goodhugh & Co., Montreal, " " Quebec
J. Hunter White, Esq., St. John, N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

HIRES' ROOTBEER

The only genuine extract of Rootbeer manufactured. Sold by all wholesale grocers and druggists throughout Canada. A PROFIT MAKER FOR ALL.

ESSENTIAL OILS

W. J. Bush & Co's Pure Essential Oils and Extracts are the best that money can buy. Two generations experience in manufacturing. Made expressly for Confectioners, Soap and Aerated Water manufacturers.

The Only Goods for High-Class Work

W. P. DOWNEY, Sole Agent,
20 and 20½ St. Peter Street. MONTREAL.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Nov. 10, 1898.
GROCERIES.

A GOOD fall trade has been done by the wholesale houses, and business is still keeping up well. Naturally, there is not a great deal doing in canned goods at this time of the year, but prices are being well maintained, while corn is quoted firmer. Canned raspberries are also a little firmer, on account of a demand from British Columbia. The position of canned salmon is as strong as ever. An improvement in the demand for coffees is to be noted. A fairly good business is reported in both syrups and molasses. Sugars continue quiet, although they are probably no more so than is usual at this time of the year. The sugar market rules firm. Business, if anything, has been slightly better in rice during the past week or two. The most interesting feature in regard to nuts is a cable from France announcing that no Marbot walnuts will probably be shipped to Canada this season, owing to the damaged condition of the crop. Quite a little business has been done in Indian and Ceylon teas on spot during the past week, owing to their favorable prices compared with those ruling on the London, England, market. Wholesalers are experiencing a fair trade in teas. Foreign dried fruits are receiving fair attention.

CANNED GOODS.

As will be noted in our editorial columns, the pack of cohoes on the Coast is placed, by a British Columbia paper, at 39,500 cases, while a letter from a canner estimates it at 25,000 cases. We hear of no further transactions in cohoes, but the market appears to be as firm as ever, the canners putting up the largest quantities reporting that they have sold their total pack. Locally, prices are firm in regard to all kinds of canned salmon, but there is not much business being done.

Canned vegetables remain in much the same position as before. There is not much business being done, which, of course, is to be expected at this time of the year. The ruling price for tomatoes is still 85c. per doz., although at least one brand is being held at 90c. We hear of nothing being held by packers at less than 85c., the lots offering a week or two ago at 80c. having evidently been picked up. Corn is still decidedly firm, the price now being asked by wholesalers ranging from 90c. to \$1 as a rule.

People are unconcerned about peas, and the wholesale price ranges from 70c. up, although there are not many houses quoting as low as the figure named.

Canned fruits are in demand on British Columbia account, and some difficulty is being experienced in supplying requirements in raspberries, which are now quoted as high as \$1.65 by some wholesalers; \$1.35 to \$1.45 is, however, the ruling figure.

COFFEES.

There is a little better inquiry this week for Mocha and Ceylon coffees of the higher grades for importation. Wholesalers report a better demand for Rio coffees at from 7½c. per lb. upward. Cable advices from Brazil report the market firm on expected light receipts.

SYRUPS AND MOLASSES.

Syrups are still scarce. The dark descriptions are practically not to be had. The demand for syrups is good. The demand

*See pages 29 and 30 for
Toronto, Montreal, St. John,
and Winnipeg prices current.*

for molasses is increasing, and wholesale quotations rank from 25 to 40c. per gallon, according to quality. In New York the market is a shade easier for New Orleans molasses, on account of increased receipts.

SUGARS.

The sugar market has been firm during the past week. Last week raws advanced 1-16c. per lb. in New York, and the cable on Tuesday reported the market firm in London, with beet sugar ¾d. dearer. In New York, the refiners have renewed their guarantee against lower prices for 30 to 60 days on large lots, but, with the Doscher independent refinery in operation, there is naturally an unsettled feeling in regard to refined sugar, notwithstanding the firmness of the raw article.

In Canada, the price of sugar is unchanged, the wholesale figure for standard granulated still being \$4.58 Toronto and \$4.40 Montreal. A fair trade is being done, although no large lots are wanted. The refineries are also doing a fair trade for this time of the year, although this does not mean a great deal.

NUTS.

It is probable there will be no Marbot walnuts on the Canadian market this sea-

son. The rain has damaged the crop to such an extent that cable advices say no shipments will be made to Canada this season. A cable received in Toronto this week notes an advance of 1c. per pound in the price of Valencia shelled almonds.

TEAS.

While there is very little being done in Indian and Ceylon teas for import, yet quite a nice business has been done in consigned teas on spot of these descriptions, the prices at which they are offering being lower than the figures ruling on the London, Eng., market. This condition of affairs has not been pleasing to those who have been trying to sell teas for import. Agents for shipping-houses report that there is little or nothing doing in Japan teas, although the market keeps steady as to price. Mail advices from London, Eng., under date of Oct. 27, stated, in regard to the market for Ceylon descriptions, that teas suitable for the home and export trades were wanted and sold with a hardening tendency.

Wholesalers report trade fairly good in teas and rather better than a week or two ago.

SPICES.

A little better inquiry in a sorting-up way is being experienced for import. Prices are in much about the same position as before.

RICE AND TAPIOCA.

There is not a great deal being done in rice, although business is a great deal better than it was a week or two ago. In tapioca, scarcely anything is being done, the easy feeling in regard to prices causing people to defer purchasing.

FOREIGN DRIED FRUITS.

CURRENTS—A cable received in Toronto on Tuesday from Patras noted a slight decline in prices, bringing figures down to the lowest point of the season. A letter, however, received from Patras, under date of Oct. 22, said: "The market is very firm, indeed, and we see no reason to suppose that we shall have any decline this side of Christmas, as the consumption seems to be very large everywhere." Local wholesalers report a good business, with the demand running largely on the cleaned fruit, which only cost ½c. per lb. more than the uncleaned.

VALENCIA RAISINS—A letter from Denia, Spain, under date of October 24, said: "The export of Valencia raisins to date are 446,305 quintals, against 395,000 the same date last year. There remain in the country

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about 100,000 quintals of all grades." The same letter quoted prices which indicated that the market was well sustained. Toronto wholesalers report the demand improving, and they quote as follows, according to quality: Off-stalk, $4\frac{1}{4}$ to $4\frac{1}{2}$ c. per lb.; fine off-stalk, $4\frac{1}{2}$ to 5c.; selected, $5\frac{1}{4}$ to $5\frac{3}{4}$ c.; layers, $5\frac{3}{4}$ to $6\frac{1}{2}$ c.

CALIFORNIA RAISINS—Prices have been again advanced by the association in California, but there is no change as far as Canada is concerned, and there has been some business done during the past week for importation at the old figure. The slow way in which shipments of California raisins have been coming forward this season has been disappointing to Canadian buyers, and has caused much inconvenience. In some instances, merchants who gave orders for shipment second half of September have not yet received a package. The few that are on the market are being quoted at $7\frac{1}{2}$ c. per lb. for 3-crown and $8\frac{1}{2}$ c. for 4-crown; $2\frac{1}{2}$ -lb. carton boxes are being quoted at \$5 per doz.

FIGS—There is very little doing, the high price curtailing the demand. Prices run all the way from 17 to 18c. for 1-crown, to 25 to 28c. for 7-crown Eleme figs. Tapnets are quoted at from 4 to $4\frac{1}{2}$ c. per lb., and naturals at 7 to $7\frac{1}{2}$ c. per lb. Stocks in Smyrna are exhausted, and no more figs will be brought to the Canadian market. Goods which have been brought here could easily have been sold in New York or Chicago at an advance.

PRUNES—There has been some enquiry and some business done in California prunes for importation at old prices.

CANDIED PEELS—A demand is beginning to set in. The ruling quotations are: Lemon, $10\frac{1}{2}$ to 13c.; orange, 11 to 14c.; citron, 16 to 19c.

GREEN FRUITS.

There has been quite a scarcity of lemons on the market here, but a large shipment of new Messinas arrived on Wednesday. These are quoted at from \$4.50 to \$5 per box. The demand is excellent. Oranges are also in good demand, and though the supply is liberal, an advance of 50c. per bbl. is noted for Jamaicas, the only kind now offering. Cranberries have risen in price, as we anticipated last week, 50c. to \$1, now being quoted at \$8.50 to \$9. Spanish onions are somewhat easier, a decline of 5 to 10c. being noted. Tomatoes are done, red peppers are scarce, but nominally 20 to 25c. Other fruits, bananas, apples, Malaga grapes, sweet potatoes, are moving steadily at unchanged figures.

BUTTER AND CHEESE.

BUTTER—The feeling regarding dairy butter is weak, resulting in a decline of 1c. for all grades. Creamery is quiet, with prints 1c. cheaper. Tubs are easy, but no change is noted. We quote at outside points: Dairy tubs, 13c.; prints, 13 to 14c.; large rolls, 13c.; creamery prints, 17 to 18c.; tubs and boxes, 17 to $17\frac{1}{2}$ c.

CHEESE—The market is steady, with an upward tendency. Prices received at cheese

boards are about the same as last week. The jobbing price for late makes is $\frac{1}{4}$ c. higher. We quote: 8 to $8\frac{1}{4}$ c. for early makes, and 9 to $9\frac{1}{4}$ c. for late makes.

COUNTRY PRODUCE.

EGGS—A good business is being done. The demand is rather greater than the supply of strictly-fresh stock, and an advance of 1c. has ensued. Strictly-fresh are now quoted at 18 to 19c., but as high as 20c. is frequently paid for choice small lots. Held-fresh and cold-stored stock are quiet at about $14\frac{1}{2}$ to $15\frac{1}{2}$ c. Limes sell freely at $14\frac{1}{2}$ to 16c. From 14 to 15c. is paid at outside points, for cases.

POTATOES—The market is steady at 55c. for car lots, and 60 to 65c. for small lots, on the market.

POULTRY—The market is irregular. Both the receipts and the demand vary from day to day. Prices are comparatively steady, though turkeys have declined 1c., and geese, $\frac{1}{2}$ c. per lb. Chickens are 5c., and ducks, 10c. cheaper. It is not likely that further reductions will ensue. Wild ducks are arriving in moderate numbers, and are steady at unchanged prices, which range from 20 to 25c. for teals and widgeons to 60 to 75c. for black ducks and mallards.

DRIED AND EVAPORATED APPLES—The inquiry for evaporated apples is moderate, attention being largely directed just now to winter apples. Prices are firm and unchanged. Car lots are worth about 8c. f.o.b. at country points. From 8 to 8c. is quoted in a jobbing way. There is

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brisk demand for dried apples, which seem to be scarce. From 4 to 4½c. is being paid at country points for No. 1 stock. Common stock is worth about 3½c. The jobbing price is steady at 4 to 5c.

BEANS—A good demand for hand-picked is noted at \$1 to \$1.10. Common stock is in moderate demand at 80 to 90c.

VEGETABLES—Business is considerably reduced in volume. Lettuce, carrots, red cabbage and egg plant have all declined 5 to 10c. in price. Cauliflower is 25 to 50c. cheaper. Parsnips are now coming in freely, and are quoted at 10c. per peck. Green beans are done. We quote as follows: Cauliflower, 75 to \$1 per doz.; celery, 50 to 75c. per doz.; lettuce, 15 to 25c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; 40 to 60c.; parsley, 10 to 15c. per doz. bunches; beets, 10c. per peck; parsnips, 10c. per peck; carrots, 10c. per peck; onions, Danvers, 75 to 90c. per bag; vegetable marrow, \$1 to \$1.25; butter squash, \$1 to \$1.50; pumpkins, 65c. to 75c.; Hubbard squash, \$1.50 to \$2; red cabbage, 40 to 50c.; egg plant, 50 to 90c. per basket.

PROVISIONS.

The market situation is, throughout, steady and unchanged. Receipts of dressed hogs are large. Though the pack of all meats is large, the demand is brisk enough to keep stocks well cleaned up.

FISH.

No change is noted. Prices are steady. We quote: Fresh salmon trout, 6½c.; fresh whitefish, 7½c.; steak trout, 7c. lb.; fresh perch, 3½c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.25 per bbl. and \$3 per

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half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; cod, in 1-lb. blocks, 6½c. per lb.; boneless fish, 5¾ to 4c. per lb.; quail-on-toast, 5½c. per lb.; Gem of the Sea, 5c. per lb. fresh-water herring, 60c. per basket; cis-coes, \$1.25; haddies, 8c. per lb.; fresh had-dock, 6c. per lb.; oysters, \$1.25 to \$1.35 per gallon.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat prices have remained steady this week, except in the case of goose wheat, which has fallen from the exceptional value noted last week to a price 1 to 2c. below that of red and white wheat. On cars outside 69 to 70c. is paid for both the latter. The street market has been moderately active. We quote: Wheat, white, 72 to 73c.; red, 72½ to 73½c.; goose, 71c.; peas, 67c.; oats, 31 to 31½c.; barley, 54 to 55½c.; rye, 48½c. No. 1 hard Manitoba wheat has declined 2c., and is now quoted at 81c., Toronto freights.

FLOUR—There is no change. We quote: Manitoba patents, \$4.30; Manitoba strong bakers', \$4; Ontario patents, \$4.10 to \$4.20; straight roller, \$3.35 to \$3.45, Toronto freights.

BREAKFAST FOODS—No change is noted. We quote: Standard oatmeal and rolled oats, \$3.70 in bags and \$3.70 to \$3.90 in bbls.; rolled wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.75; pot barley, \$3.75.

HIDES, SKINS AND WOOL.

HIDES—The anticipated decline in prices here in sympathy with the reduction in other markets has not yet taken place, but the market is still weak. We quote: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9c.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Shearlings and lambskins are firm at 75 to 80c.

WOOL—There is still little doing. Prices are steady at 15c. for fleece, and 10c. for unwashed.

SEEDS.

Deliveries of alsike are slackening off. It is thought that most of this year's crop has been marketed. Fewer orders from abroad are noted. The feeling is somewhat easier, dealers not manifesting a desire to buy unless at a basis of about 25c. cheaper than a week ago. The price now ranges from \$2.75 to \$4.25. The wet weather has somewhat retarded the harvesting of red clover, and deliveries are not large. From \$3 to \$3.75 is paid for last year's crop, and from \$3.50 to \$4.25 for this year's crop.

SALT

Prices are unchanged. Trade is brisk. We quote: Carload lots, \$1.05 per bbl., and

65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 54c.

MARKET NOTES.

Eggs are 1c. dearer.

Butter has declined 1c. per lb.

Spanish onions are 5 to 10c. cheaper.

Cheese is ¼ to ½c. dearer than a week ago.

Cranberries have advanced 50c. to \$1 per barrel.

New Messina lemons are in at \$4.50 to \$5 per box.

Valencia shelled almonds are cabled 1c. per lb. dearer.

A cable received in Toronto on Tuesday noted a slight decline in currants in Greece.

Chickens have declined 5c., and ducks, 10c., per pair; geese, ½c., and turkeys, 1c., per lb.

D. Gunn, Bros. & Co. state that they are doing such a large trade in butter and eggs that they are able to make unusually prompt returns for consignments.

Rutherford, Marshall & Co., desire to secure large quantities of dried apples. They have also a large special order for honey, and would like to hear from holders.

W. B. Bayley & Co., commission merchants, 46 Front street east, Toronto, have secured the warehouse at the south-west corner of Front and Church streets, and expect to move into it in about a month.

A cable from E. M. Dadelszel & Co., Bordeaux, France, states that there will be no Marbot walnuts shipped to Canada this season. A cable from J. S. Todd & Co., of the same city, advises that the crop of Marbots has been much damaged by rain, and recommends the purchase of Bordeaux walnuts.

QUEBEC MARKETS.

MONTREAL, Nov. 10, 1898.

GROCERIES.

THERE has been a fairly satisfactory volume of trade in general groceries during the week, and no very striking changes are to report, except a rather sharp advance in shelled walnuts of 1c. per lb. Molasses is firm, and holders are refusing to fill orders, except at a sharp advance, California raisins point higher for fresh importations, owing to the situation on the Coast, referred to elsewhere. Dates are reported a short crop, and are accordingly firm. Canned goods, tea, coffee, green fruit, etc., furnish no change. Country produce is firm, and cheese is higher, the

only weakness in this respect being in butter, which is again lower this week.

SUGAR.

Outside advices on sugar have been quite firm during the week, especially on London, which has advanced quite sharply in London, being ¼d. higher than it was a week ago, at 9s. 9d. for November and 9s. 9d. for December delivery. Demand is reported active, and the market firm at the advance. Cane was firm in London, with Java quoted 3d. higher, at 12s. 3d., and fair refining unchanged at 10s. 9d. Raw sugar in New York is firm and held higher; fair refining, 3 13-16c.; centrifugal, 96 test, 4 5-16c., and molasses sugar, 3 9-16c. Refined is also firm in that market, and the same can be said of the local situation, there being a fair movement of refined at the prices quoted in our prices current.

SYRUPS.

There is little to report in this line, and prices continue largely nominal.

MOLASSES.

Inquiry for round lots of Barbadoes molasses has been quite keen, showing that jobbers are in want of stock, and now, holders are asking 30c., bids of 29c. for round lots having been refused. Stocks are the smallest known for years, and this difference between buyers' and sellers' views restricts business. In a jobbing way prices are firmly held, as quoted in our prices current.

DRIED FRUIT.

Business in Valencia raisins for importation, despite low offers referred to last week, has been nil. The ss. Bellona has arrived in port this week, and fruit re this ship is selling for forward delivery at unchanged prices, the range being from 4¼ to 6½c., according to quality and description of the fruit.

The first shipments of California raisins received here are now almost exhausted, and jobbers state that it will cost more money to lay down fresh supplies than the first receipts. At present, prices range from 2 to 4-crown loose muscatels at 5½ to 7½c., according to grade, with London layers firm at \$1.50 per box, and clusters all the way from \$1.85 to \$4.25 per box, according to brand.

Sultana raisins are steady, with a firm inquiry, at 10½ to 12½c., according to grade.

There is a fair enquiry for California prunes at quotations, and European sorts are firmly held for forward delivery.

There is no change in currants. Arrivals of superior grade Vostizzas are noted, which sell as high as 6½c. per lb. Other sorts are unchanged.

Dates are firm, reported spot, old date. Figs are been done 15 to 20c.

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Dates are firm abroad, late advices confirm reports of a very short crop. On spot, old dates have sold at 5 to 6c. per lb.

Figs are steady, and a fair trade has been done in 10-lb. boxes, at a range of 15 to 20c., according to grade.

NUTS.

The chief feature in nuts has been the advance in shelled walnuts, which exhibit continued strength, prices this week being marked up from 21 to 22c. Grenoble and Marquet walnuts are firm, and Sicily filberts are the same way.

CANNED GOODS.

There has been little change in canned vegetables or fruit during the past week, prices ruling steady, while demand from retailers has been fairly active. Canned salmon are as firm as ever, and prices are held all round.

TEA.

No special activity has been noted in tea, although there is the usual quality of business in progress to meet current wants. Late cables from Japan note an advance in low-grade teas, but there are no indications of any response here. Reports from the west state that the member of a Japan tea firm has been placing orders there for some large lines at less than holders here would accept. Blacks meet a fair enquiry, and they are scarce, while round lots of Ceylon have changed hands at 16c.

COFFEE.

Coffee exhibits a quiet, but steady feeling, sales in Maracaibo beans in straight invoice lots being noted at 9¼ to 10c.; broken lots would necessitate more money. Santos and Rio de Janeiro have changed hands at 7½ to 8c., also for the green bean in straight lots.

GREEN FRUIT.

The green fruit market has ruled fairly steady during the past week. The last lots of Valencia oranges were cleared up this week and our quotations are withdrawn. Jamaica oranges are steady to firmer at \$6 to \$7 per bbl. Cranberries are firmly held. Malaga grapes are selling freely at quotations, and there is no change in other lines.

APPLES.

There is an active trade in apples, and winter fruit are firmly held this week at \$3 to \$4 per bbl. Fall fruit are a decreasing stock.

FISH.

As the season advances, the demand for all kinds of fish improves, and dealers state

that a fair trade is doing in a jobbing way. A feature of the market during the week has been a much stronger feeling in green cod, owing to the scarcity, and prices have scored an advance of 50 to 75c. per barrel. There has also been a sharp advance in the price of mackerel. We quote jobbing prices as follows: No. 1 Labrador herrings, \$4.75 to \$5 per bbl.; No. 1 N.S. do., \$4.25 to \$4.50; N.B. in half-bbls., \$2.25; No. 3 mackerel, \$15; No. 1 green cod, \$4.50 to \$5; No. 2, \$3.50; B.C. salmon, \$13 per bbl. and \$7 per ½-bbl.

The stock of prepared fish is light, for which the demand is fair, and prices are steady. We quote: Pure boneless codfish, 5½ to 6c. per lb.; dressed or skinless codfish, 4¼c.; soft cured, 3¼c.; dried, \$4 per 112 lb.; boneless fish, 3 to 3½c.

The stocks of fresh fish are light, especially western, and prices, in consequence, have been maintained under a far demand. We quote: Haddock, 3½c.; Manitoba dore and whitefish, 6½c.; pike, 5½c., and B.C. salmon, 13½c. per lb.

There have been large arrivals of smoked fish, of which the quality is only ordinary, and prices for some lines are lower. We quote: Haddies, 6 to 7c.; kippered herrings, \$1.35 to \$1.50 per box; smoked herrings, 10 to 12c., and Yarmouth and bay bloomers, 9c. to \$1.

The market is well supplied with ordinary grades of shell oysters, for which the demand has only been limited on account of the weather. Choice selected malpeques are selling at \$6, and common to good at \$3.50 to \$4.50 per barrel.

COUNTRY PRODUCE.

EGGS—The demand for eggs was fair and the market is moderately active and firm. Receipts of strictly new laid are very small, and buyers, in some cases, find it difficult to fill their wants. We quote: Strictly new laid, 21 to 21½c.; No. 1 candled, 15 to 16c.; No. 2 do., 12 to 13c.; Montreal limed, 14 to 14½c., and culls, 9c. per dozen. Receipts, 2,538 cases.

POULTRY—The receipts of poultry to-day were fair, and, as the indications are for colder weather, they will likely increase in the near future. There is an active demand at present in the country from export buyers for all the choice stock offering. Trade here to-day was fair and prices show no change. We quote: Turkeys, 8½ to 9½c.; chickens, 6½ to 7½c.; ducks, 7 to 7½c., and geese, 5½ to 6½c. per lb.

GAME—There continues to be a steady demand for partridge, and all the offerings meet with a ready sale at 50 to 55c. for firsts, and at 35 to 40c. for seconds, per brace.

BEANS—The market for beans was without any new feature. We quote: Choice hand-picked, 95c. to \$1 a bushel; primes, 85 to 90c.

HONEY—There is little or no demand for honey, as buyers have ample supplies on hand. We quote: White clover comb, in 1-lb. sections, 7 to 7½c.; dark, 5½ to 6½c.; white extracted, 6 to 6½c.; and dark, 4 to 5c.

MAPLE PRODUCT—Is dull and featureless, as usual at this season. We quote as follows: Syrup, in wood, 4 to 4½c. per lb.; in tins, 45 to 55c., according to size. Sugar, 6 to 6¼c. per lb.

POTATOES—The market for potatoes is fairly active and steady, there being a good demand for all choice stock, and sales were made at 50c. per bag in car lots. Receipts of inferior to common stock are fair, which meet with a slow sale at 40 to 45c. per bag ex cars.

DRIED APPLES—These are very scarce at present, and jobbers, this week, refused bids of 4½c. to clear out the entire stock of dried they have on hand, demanding 5c., while evaporated are held firm at 8c.

PROVISIONS.

A steady trade in a jobbing way continues to be done in provisions, and the market is moderately active. We quote: Canadian pork, in barrels, \$16 to \$16.50; pure Canadian lard, in pails, at 8¼ to 8½c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10½c. to 13c.; and bacon, 10 to 13c. per lb.

FLOUR, GRAIN, ETC.

There was very little doing in grain on spot, and the market in consequence was quiet. Manitoba No. 1 hard wheat was offered at 71c. afloat Fort William, and Ontario red was selling west at 67 to 68c.

The market for peas was weaker, and prices are fully 1c. per bushel lower, with buyers bidding 67c. and holders asking 68c. afloat.

A stronger feeling prevailed for buckwheat, and prices advanced ½c. per bushel with sales at 50½c. afloat.

There was no change in oats, and business in them was slow at 30½c. afloat.

In flour, trade continues fairly active, and prices rule firm. There has been some demand from foreign buyers, and The Lake

G. F. & J. GALT PACKERS OF THE **BLUE RIBBON TEAS**
12 SCOTT ST. TORONTO. CELEBRATED

COFFEES ✦ SPICES

We have just received **new importations** of Java, Mocha, Maracaibo, Ceylon, Costa Rica, Rio and Santos Coffees. Will be pleased to send samples and quotations, **Green or Roasted**. Our **Roasted Coffees** are more in favor than ever, as they are **straight and honest goods**, imported direct from the land of growth and production. Now is the time for **PICKLING SPICE**—one of our many strong points.

S. H. EWING & SONS,

COFFEE AND SPICE
IMPORTERS AND
MANUFACTURERS.

MONTREAL

of the Woods Milling Co. placed 1,000 sacks on London and 500 on Dublin account. We quote: Winter wheat patents, \$4.00 to \$4.25; straight rollers, \$3.75 to \$3.85; in bags, \$1.75 to \$1.85; Manitoba patents, \$4.70 to \$4.80; strong bakers', best, \$4.20 to \$4.40.

There continues to be a good demand for feed, and millers, in some cases, are heavily oversold. Prices rule firm. We quote: Manitoba bran, \$12; shorts, \$14, and moulie, \$16 per ton, including bags.

The tone of the meal market is firm under a good demand for rolled oats at \$3.60 per barrel and at \$1.75 per bag.

A fairly active trade was done in baled hay, and the market was steady, with no change in prices to note. We quote: No. 1 at \$6.50 to \$7.50; No. 2 extra, \$5 to \$6; No. 2 and clover mixture, \$4.50 to \$5, and clover, \$4.

CHEESE.

Cheese retains its firm feeling, and the balance of the fall make is being rapidly taken out of factorymen's hands at from 8½¢ upward to 9¢, according to the section. At the wharf, the other day, 2,500 boxes were offered, and all sold at 8½¢ to 8¾¢, an advance of ¼¢ on last Monday's ruling. We quote: Finest Ontario fall cheese, 9½¢ to 9¾¢; finest eastern fall cheese, 8½¢ to 9¢; French fall cheese, 8¾¢ to 8¾¢; Liverpool cable, 42s. to 44s.

BUTTER.

Butter continues dull and dragging, with no new features to report. Prices are easy, 18c. now being an extreme figure for finest

creamery. Receipts were 1,401 packages. We quote: Extra finest creamery, boxes, 17½¢ to 18c.; extra finest creamery, tubs, 17½¢ to 17¾¢; ordinary finest creamery, boxes, 17½¢ to 17¾¢; ordinary finest creamery, tubs, 17c.; western dairy, tubs, 14¼¢ to 14½¢.

MONTREAL NOTES.

Cheese has advanced ¼¢ per lb. for export trading on last week's basis.

Shelled walnuts were marked up 1c. per lb. this week and are stiff at the rise.

Creamery butter is ½¢ to ½¢ lower than it was last week, and dull at the decline.

Advices to hand state that the crop of dates this year is only 450,000 against 750,000 last season.

Almost all the first arrivals of California raisins are now exhausted and fresh importations will cost more money.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

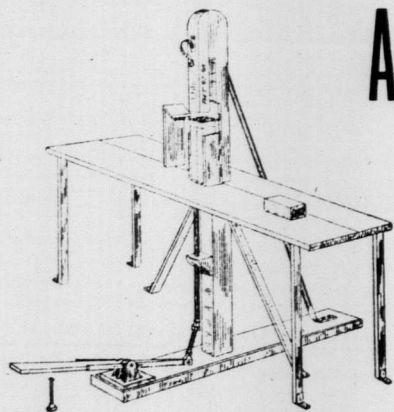
ST. JOHN, N.B., Nov. 8, 1898.

BUSINESS continues good, and the market is in a satisfactory condition in nearly all lines. In very many lines dealers are caught somewhat short. But this is not altogether an evil; in fact, it very much helps in sustaining prices. Large quantities of country produce are being

brought to the city from up river, and that part of the city where the river boat land is a particularly busy one. American pickles seem to be coming into more general use in our city, even in the face of the heavy duty. These goods are imported in both bulk and in glass. The former is largely a sweet pickle, and the latter chiefly fancy goods. In canned goods, both baked beans in tomato sauce and soups are chiefly American.

OIL—The chief interest continues to centre around burning oil, shipments of which continue very large. Prices show no change, but are easy. Turpentine has again advanced, which makes the price very high. Cod oil continues to arrive quite freely. The quality is but fair. There is light sale and prices are lower.

SALT—This line is still a quiet one. Fair stocks of Liverpool coarse salt are held here, and the present sale is small. Prices continue low. No further arrivals are looked for till the direct steamers begin to run about the last of the month, when there will be regular shipments received. In factory-filled, the market is even more quiet. Canadian is largely supplying the demand. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to



Armada Tea Packer and Simplex Mixer

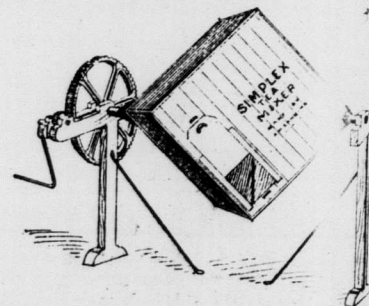
THIS WEEK'S SHIPMENTS:

Two Tea Packers to Vancouver, B.C., and two Tea Packers and one Tea Mixer to Montreal.

Why not let your order be next for a Machine or Mixer?

Write . . .

A. H. CANNING & CO.,
FOR PRICES
TORONTO, ONT.



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CUT COBAC
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The Following Brands
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Sold by all the Leading Wholesale Houses

CUT TOBACCOS . . .

OLD CHUM.

DEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE.

DERBY

COTAM BIRD SEED and Bird Bread,
manufactured under six patents. Reliable
standard goods; nothing to approach them* for
popularity and value. All wholesalers.

The

DAWSON Commission
Co., Limited

FRUIT, PRODUCE AND
COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special
efforts to make these sales mutually profitable. They are
held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

THE

Select Back

one of the choicest cuts of Bacon
that we are offering. Sugar Cured,
almost boneless, and very cheap in
price. This is one of the most econom-
ical lines of Cured Meats that you
can handle, and it will please the most
discerning customer.

F. W. FEARMAN

Proprietor

HAMILTON

Family Jersey Sweet Potatoes
Canadian Chestnuts
New Eleme and Tap Figs

WRITE for PRICES.

WE
BUY
DRIED
APPLES.
WRITE
US
BEFORE
YOU
SELL.

The unique designs of the

TARTAN TEA

packages catch your customers' eye. The excellent
quality will bring them back and sell tea for you.

Balfour & Co.

Wholesale Agents

HAMILTON

SEE

our new line of **MINCE MEAT** in tins and
4 and 6-lb. fibre pails. **QUALITY A 1.**

IT'S CLARK'S—IT'S RIGHT.

LEONARD BROS.

Wholesale

St. John, N.B. and Montreal

..Fish

Merchants



Dewar's Famous Scotch

Can be had from

Geo. J. Foy
Perkins, Ince & Co.

R. H. Howard & Co.
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

The Great Hit of the fruit season is the

"MAPLE LEAF" BRAND

Ask your wholesale house
for them.

SEEDED RAISINS.

WE ARE OPEN FOR A CARLOAD OF

First-Class Dairy Butter

also for a few cars **Pickled Eggs** and **Finest
Dressed Poultry.**

F. R. Stewart & Co.

Wholesale Provision Merchants,

VANCOUVER, B. C.

HUGH WALKER & SON

Direct Importers and
Commission Merchants

GUELPH, ONT.

SCOTCH FINNAN HADDIES.

...AGENTS FOR...

Booth's Baltimore Oysters

YOUR ORDERS SOLICITED.

\$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz; mineral rock salt, 60c. to \$1 per 100 lb.

CANNED GOODS—New goods continue to arrive, the chief receipts this week being salmon. Quite a few are to hand. In this line prices are higher and are firmly held. A car was sold this week to go west, a very unusual occurrence. There was also a car of vegetables sold on western account, which tends to strengthen the position. In the latter our dealers are quite well supplied. Baked beans are low. It is a line in which there is considerable competition. Peaches, which are held higher west, are in fair supply here. New oysters are quoted, and prices are same as last year.

GREEN FRUIT—Apples are easy, owing to quite free arrivals. Winter fruit is beginning to be received. Reports from Nova Scotia are for a larger yield than was expected. Exports are very large, and returns are quite satisfactory. Oranges have fair sale. The best trade call for Jamaicas, which are firmly held. Lemons show but fair business. In Canadian grapes, prices are about as last week. Season is getting late, and best grades tend higher. Californian Tokays are quite freely received, and are very fine. Malagas, as yet, have a light sale. Cranberries are higher. In the American market, Cape Cods have experienced advances upward of \$1 per bbl., and natives are scarce.

DRIED FRUIT—New California raisins in all grades are to hand. Quality is satisfactory. The seeded have been received in much larger quantities than ever before. Valencias continue to come to hand and have a fair sale. Layers are much more largely imported than ever. New figs were received this week; also sultana raisins. In the latter the demand here is light, and the former are so high it affects the sale. Stocks are small. All peels are now on the market, and the trade is ready to supply holiday demand for all lines. There has been an active enquiry for evaporated apples. Dealers are surprised at the advance in the price; in fact, best stock seems hard to get. Dried are dull, though there is a light sale at present. This week saw quite free arrivals of onions. The market is firm. There is quite a range in quality.

SUGARS—Show little change in value. Quite a little foreign arrived via the last Liverpool boat to Halifax; enough to make competition. A little American has arrived and does not seem, at least, as yet, a factor.

MOLASSES—Quite a little Porto Rico has arrived during the week from Halifax, a little from Yarmouth, and some from

Boston. Some splendid values are offered from the last named point. Stock here is not large, and values are firmly held. It is said a small cargo is about due from Porto Rico. Barbadoes is in light supply. In New Orleans, last importations were not satisfactory, and present prices for best grade are too high for business. Syrups, of which there are very small stock, are higher. Prices are, however, still low.

PRODUCE—Butter is still very satisfactory. There is a good demand for best stock, but this is hard to get, and the lower grades work off very slowly. Prices are still too low even for best stock. Eggs are in demand, and prices tend higher. Receipts are light. Cheese in local market is dull. Factories are quite well sold up for export.

FISH—There is fair business. Receipts of dry fish are light, and prices show no change, values being quite high. In pickled fish, receipts are still below the demand. Prices keep high; little change expected. Large fish are particularly light stock. Smoked move freely at rather firmer figures, but the price keeps low. Finnan haddies are somewhat scarce and firmly held. There is a good demand for bloaters and kippers, at even prices. Shad are low. We quote: Large cod, \$3.35 to \$3.45; medium, \$3.30 to \$3.35; pollock, \$1.30 to \$1.35; Grand Manan pickled herring, \$1.75 to \$1.90 ½-bbl.; Canso, pickled, \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 4 to 4½c.; smoked herring, 6 to 7c.; spring shad, \$4 ½-bbl.; fall do., \$5; ½-bbl.; alewives, \$3 per bbl.; kippered herring, \$1; bloaters, 60c.

PROVISIONS—Local curers begin to offer new mess pork, and as far as they have stock, supply the market. Clear pork has limited sale. In beef, there is also but light business reported. Smoked meats are supplied direct to the retail trade. Wholesale grocers do very little in it. Lard is low, with still quite a range in packers' prices.

FLOUR, FEED AND MEAL—Stocks of flour, particularly Manitoba, are light, but quite a quantity has been bought to arrive. Prices in all grades well maintained. Many millers are oversold, and will not quote. Oats and oatmeal are tending higher. Dealers are quite well supplied with the latter. Beans have been a matter of interest, and at \$1 delivered for hand-picked wholesale men are buyers, but holders west incline to higher figures, and local merchants are slow to advance bids. Barley and split peas are light stock; prices high, and tending upward. We quote as follows: Manitoba flour, \$4.85 to \$5; best Ontario, \$4 to \$4.25; medium, \$3.75 to \$3.95; oatmeal, \$3.75 to \$3.85; cornmeal, \$2; middlings, \$18 to \$19; bran, \$16 to \$17; oats, 36 to 38c.;

hand-picked beans, \$1.10 to \$1.20; prime peas, \$1 to \$1.10; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.60 to \$3.75; hay, \$7 to \$8; timothy seed, American, \$1.75 to \$2.15; clover, Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¼ to 8½c.

ST. JOHN NOTES.

The low price of hay is having one good effect: it is leading farmers to keep more cattle.

Lunenburg, N.S., has 70 schooners in the fishing business. The summer catch averaged 1,200 quintals per vessel.

Potatoes are being freely shipped to the West Indies. W. H. Chase cleared a cargo of 1,700 bls. this week for Havana.

Geo. Mann, Montreal, manager of the Salada Tea Co., was in St. John during the past week. From here Mr. Mann went to Boston.

Customs receipts for October, 1898, were \$62,695.45, being nearly \$4,000 less than the same month of 1897, when they were \$66,432.67.

Deposits were again much below the withdrawals at the savings bank during the past month, amounting to \$59,800, while the withdrawals were \$80,140.

A. W. Adams has taken over the warehouse and forwarding business of Chas. DeBury. His warehouse, No. 13, north wharf, is splendidly situated for warehouse purposes.

Wm. Smith, with Bowman & Angevine, received the prize of \$10, given by The Pure Gold Mfg. Co. for the largest number of their coupons collected during the past month.

THE GROCER extends congratulations to J. C. Newson, formerly of Crapaud, P.E.I., but now of Holt & Newson, Boston, lately elected president of the Eclipse Oil Co., Wheeling.

The Bank of Nova Scotia have opened a branch at Winnipeg. G. A. Kennedy, of Yarmouth, is manager. Mr. Kennedy is succeeded in Yarmouth by A. H. Rowley, of Marysville, N.B.

Coming events cast their shadows before. Smelts are even now quite plentiful at Richibucto. Boys catch them with hooks. They bring 3c. per lb. for shipment to the United States market.

The first steamer of The Manhattan Steamship Co. to leave for St. John, from New York, leaves on November 9, and, returning, leaves St. John on November 14. It is the intention to make weekly sailings. These steamers will call at Eastport.

The ss. Winnipeg, on her first direct trip from Liverpool to Charlottetown, had on board a cargo, including 1,000 sacks of coarse salt, 500 kegs soda, 1,000 packages liquor, 100 barrels grapes, 500 boxes pipes, 1,000 boxes tinplate, etc.

Robt. Starr, of Wolfville, made a display of Nova Scotia fruit at Omaha, representing the Fruit Growers Association, which was a surprise to western people. There were 50 varieties of apples, among them a Chautauco beauty, weighing 25 ounces and measuring 13 inches round. An orange apple weighed 19 ounces and was 14 inches round.



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Established OVER 50 Years.



Hudson's Dry Soap

Fine powder in handy packets.
Will keep clothes good colour.
Linen lasts longer when repeatedly washed with

Hudson's

Soak your clothes with HUDSON'S and the dirt will slip out.

15c. Half dozen handy packets **15c.**

To be had from all Wholesale Grocers.

R. S. Hudson

34 Chaboillez Square . . . MONTREAL.

No Dissatisfaction when Hudson's Soap is used. It quickly drives the dirt away but won't wear out the clothes.

SEEDED

MUSCATELS

1-lb. Cartoons and 50-lb. Boxes.

VALENCIAS

1-lb. Cartoons and 28-lb. Boxes.

IN STORE. Closest prices.

Warren Bros. & Co.

35 and 37 Front St. East
TORONTO.

New Brunswick's Canned Fish.

Sardines—Oils, Tomato, Mustard, and Spiced; Clams and Clam Chowder; Scallops; Kipperd Herring and Kipperd Chickens; Haddles—Oval and Round.

I have the largest and best assortment of the above in Canada. Ask your Wholesale Grocer for my Brand. Every tin guaranteed.

John Sealy

25 and 26 South Wharf - ST. JOHN, N.B.



Talking

is not allowed in church, but you will be forgiven if you only whisper to your neighbor that

WHITE MOSS

is the best cocoanut that is made.

If you are not carrying it, send to us for samples.

CANADIAN COCOANUT CO.
MONTREAL.

TEAS

"Sailor Boy"

Japan and Ceylon

Bulk and Lead Packages.

PERKINS, INCE & Co.

TORONTO.

NOTHING BUT THE BEST

Cocoa Chocolate

Coffee Spices

Baking Powder

TODHUNTER, MITCHELL & CO.

Importers, Manufacturers

TORONTO

Blue Label Tomato Ketchup

is prepared from ripe tomatoes of surpassing flavor, combined with spices that lend life. Put up in sterilized bottles, assuring safety and purity to the consumer.



Prepared by . . .

Curtice Brothers Co.
ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.
Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

THE DAVIDSON & HAY, LIMITED, have arriving, this week, direct importations of new Sultana raisins which they offer at close figures.

Shelled walnuts are moving out fast with The Davidson & Hay, Limited.

Clark's, Nicholson's and Wethey's mince meat are selling freely with The Eby, Blain Co., Limited.

Cleaned coconuts in 1-lb. and 2-lb. cartons are selling well with The Davidson & Hay, Limited.

"Clover Leaf" and "Horse Shoe" salmon, flats, are in store with The Eby, Blain Co., Limited.

Balfour & Co., Hamilton, report the arrival of a second carload of California prunes and dried fruits.

In fine fruits, W. H. Gillard & Co. are showing a large assortment at low prices, consistent with grades offered.

New season's Japan teas and a large shipment of Ceylons are to hand, this week, for The Davidson & Hay, Limited.

The Wooler Creamery is turning out some of the finest butter manufactured in Ontario. All the latest and improved machinery has been put in, and with experienced makers

(Cyrus Lial & Son) the proprietors are meeting with success. D. S. Austin, of Wooler, Ont., is wholesale selling agent.

Dixon's carburet of iron stove polish is having a rapid sale with W. H. Gillard & Co. A shipment just to hand.

Bryant & May's matches (safety and wax vests) are now in stock with Frank Magor & Co., 16 St. John street, Montreal.

A fine assortment of Eleme figs, in all sizes, from a 14-oz. "glove box" to 40-lb. boxes, are in store with The Eby, Blain Co., Limited.

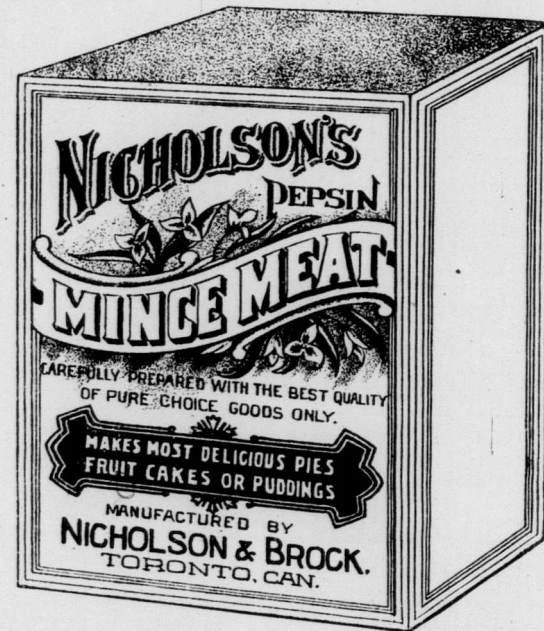
"Tartan" tea is selling rapidly, say Balfour & Co., who attribute this to its excellent quality and the striking designs of the packages.

The Eby, Blain Co., Limited, draw attention to their advertisement, in this issue, of Sultana and Valencia raisins and shelled almonds.

Notwithstanding advance in Ceylon and Indian teas, Lucas, Steele & Bristol say neither price nor quality of "Circle" brand will change.

W. H. Gillard & Co. are just in receipt of a shipment of California prunes, 50 to 60's, 60 to 70's, 70 to 80's, and 90 to 100's; very fine goods.

The Eby, Blain Co., Limited, report receipt of their autumn importation of "Anchor" Japan tea, their own brand, in



This MINCE MEAT is superior to all others in appearance, nutrition, delicacy of flavor and choice quality.

"BEST I EVER USED," is heard on all sides.

Each packet containing $\frac{3}{4}$ lb. will make over 1 $\frac{1}{2}$ lbs. when ready for use. Once tried, always used. Ask your Wholesaler for it.

NICHOLSON & BROCK, Toronto.

three grades of leaf, packed in 30, 50, and 90-lb. airtight fancy tins, which they state, shows unusually fine style and cup value.

Southwell's new season's jams and marmalade, received per ss. Assyrian by Frank Magor & Co., the Canadian agents, 16 St. John street, Montreal.

Warren Bros. & Co. have received a shipment of 4-crown and 3-crown California raisins; also California muscatels in 2 $\frac{1}{2}$ -lb. carton boxes.

The Davidson & Hay, Limited, report a good movement in Young Hysons during the past fortnight. This firm are showing some magnificent values in these teas.

Lucas, Steele & Bristol handle the best Roquefort cheese, and only the best. Buyers should bear in mind that there is Roquefort cheese and Roquefort cheese.

The Eby, Blain Co., Limited, are prepared to quote prime fall-caught trout and whitefish, to early buyers, together with full stocks of Labrador and shore herrings, codfish and boneless fish.

Frank Magor & Co., Montreal, have now at hand per ss. Yola, their assortment of Cadbury's fancy chocolates for Christmas trade. The range is larger and handsomer than in former years, and those who have not yet ordered direct will have a chance to stock if they apply early.

SITUATION WANTED.

WANTED BY EXPERIENCED MAN, POSITION as Manager or Traveler in Tea or Grocery wholesale or retail. Address, Box A, GROCER.



This list is of the cities of Montreal, Vancouver and such quantities at terms of credit. Goods in large quantities at a quotation who call daily up

Dairy, choice, large
" poum
" tubs,
Creamery, tubs
prints

Apples, 3's
" gallons.
Blackberries, 2's
Blueberries, 2's
Beans, 2's
Corn, 2's
Cherries, red, pit
Peas, 2's
" sifted
" extra sifted
Pears, Bartlett, 2
Pineapple, 2's
" 3's
Peaches, 2's
" 3's
Plums, green gage
" Lombard
" Damson,
Pumpkins, 3's
" gallo
Raspberries, 2's
Strawberries, 2's
Succotash, 2's
Tomatoes, 3's
Lobster, tails
" 1-lb. flat
" 2-lb. flat
Mackerel
salmon, sockeye
"
"
"
" Cohoes
Sardines, Albert
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" Sports
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50 lb
Fruit in glass ja
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Oranges, Late
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Apples, per bbl
Cranberries, pe
Canadian Peac
" Plum
" Grape
Sweet potatoes
Malaga grapes
Cal. Peaches (2
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Pears, one vari
Spanish onions

Granulated (.....
" (4-lb)
Granulated, A
Paris, per p. bbl
" in 5
Extra Brand
Powdered, bbl
Phoenix
Cream
Extra light
Bright coffee
No. 2 follow
No. 3 follow
Demerara
Imported yelc

CURRENT MARKET QUOTATIONS

November 10, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba and B.C.
Dairy, choice, large rolls, per lb	15	14 15	12 14	
" " pound prints		15 16	17 18	
" " tubs, best		14 15	16 17	
" " tubs, second grade		11 12	12 14	
Creamery, tubs	20 20½	18 18½	18 20	
" " prints	21 22	19 20	20 22	
Cheddar, prints	9 9½	8¾ 9½	8¾ 9	

CANNED GOODS

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba and B.C.
Apples, 3's	\$ 90 \$1 00	\$0 85 \$0 90	\$1 00 \$1 10	\$1 15 \$1 25
" " gallons	2 40 2 75	2 00 2 20	2 25 2 50	3 00 3 25
Blackberries, 2's	1 40 1 70	1 40 1 70	1 50 1 80	
Blueberries, 2's	80 90	75 85	85 95	90 95
Beans, 2's	70 95	70 95	90 95	90 90
Corn, 2's	85 95	96 1 00	80 85	80 80
Cherries, red, pitted, 2's	2 00 2 35	1 85 2 25	2 30 2 40	1 75 1 90
Peas, 2's		70 85	75 85	90 90
" " sifted		85 1 00	1 15 1 20	1 00 1 00
" " extra sifted		1 00 1 25	1 30 1 50	1 15 1 15
Pears, Bartlett, 2's	1 50 1 75	1 50 1 75	1 70 1 80	1 15 1 15
" " 3's	2 25 2 40	2 00 2 40	2 20 2 40	2 40 2 50
Pineapple, 2's	2 10 2 40	2 00 2 50	2 15 2 25	4 50 5 00
" " 3's	2 50 2 60	2 50 2 60	2 50 2 60	5 00 5 00
Peaches, 2's	1 75 1 90	1 50 1 60	1 65 1 70	1 60 1 60
" " 3's	2 50 2 75	2 40 2 60	2 50 2 75	2 25 2 60
Plums, green gages, 2's	1 50 1 55	1 30 1 55	1 30 1 60	1 40 1 40
" " Lombard	1 30 1 50	1 20 1 50	1 30 1 50	1 40 1 40
" " Damson, blue	1 10 1 30	1 00 1 40	1 10 1 30	
Pumpkins, 3's	75 85	70 80	90 1 00	1 00 1 00
" " gallon	2 10 2 25	2 10 2 25	2 10 2 25	
Raspberries, 2's	1 50 1 90	1 55 1 65	1 50 1 75	1 40 1 60
Strawberries, 2's	1 50 2 00	1 90 1 70	1 65 1 75	1 70 1 70
Succotash, 2's	1 10 1 15	1 15 1 10	1 15 1 15	
Tomatoes, 3's	90 95	85 90	85 90	1 10 1 10
Lobster, tails	2 50 2 95	2 50 2 50	2 50 2 60	
" " 1-lb. flats	2 75 3 00	3 00 3 00	1 25 1 30	
" " ½-lb. flats		1 75 1 85		
Mackerel	1 30 1 35	1 30 1 35	1 20 1 25	
Salmon, sockeye, tails	1 15 1 25	1 40 1 60	1 20 1 25	1 20 1 30
" " flats	1 30 1 45	1 50 1 60	1 30 1 35	
" " Horseshoe	1 20 1 25	1 50 1 60	1 25 1 25	
" " Clover } tails	1 20 1 20	1 55 1 60	1 20 1 25	
" " Leaf } flats	1 45 1 45	1 60 1 60		
" " Cohoes	95 1 00	1 15 1 20	95 1 00	95 1 12
Sardines, Albert, ¼'s	10½ 11	13 4	15 15	
" " ½'s	20 21	20 21	20 21	
" " Sportsmen, ¼'s	11½ 12	12½ 12	12 12	
" " ½'s	19 20	21 20	21 21	
" " key opener, ¼'s	10 11	10½ 11	16 18	
" " ½'s	16 18	18½ 23	10 11	
" " other brands	23 35	16 17	16 17	
" " P. & C., ¼'s	23 25	23 25	23 25	
" " ½'s	33 36	33 36	33 36	
" " American, ¼'s	4 5	4 5	5 5	
" " ½'s	9 11	11 11	10 11	
Mustard, ¼ size, cases				
50 tins, per 100	9 00 11 00	10 00 11 00	10 00 11 00	
Fruit in glass jars			4 25 4 50	
Haddies		1 10 1 20	1 00 1 10	
Kipperd Herrings	1 40 1 50	1 15 1 60	1 10 1 15	1 85 2 00
Herring in Tomato Sauce	1 85 1 45	1 20 1 60		2 00 2 00

GREEN FRUITS

Oranges, late Valencias	6 00 7 00	7 50 8 50	3 00 4 00	
Jamaica, per bbl.	5 00 6 00		6 00 7 00	
Lemons, Verdilla, per box	8 00 9 00	9 00 10 00	6 00 7 00	
" " Malaga, per chest		4 50 5 00		
" " Messina, new, p. box	2 00 2 25	1 40 1 70	1 50 2 25	
Bananas, per bunch	3 00 4 00	2 00 3 00	1 50 3 00	
Apples, per bbl.	7 00 8 00	8 50 9 00	6 00 7 00	
Cranberries, per bbl.				
Canada Peaches, per basket		25 50		
" " Pears				
" " Plums				
" " Grapes		25 35	30 35	
Sweet potatoes, bbl.	2 50 3 00	2 00 2 25	3 00 3 50	
Malaga grapes, per keg	5 50 7 50	6 00 7 50		
Cal. Pines (20-lb.)	1 25 1 50			
" " (4-basket)	1 50 2 00			
Tomatoes, Can., per basket	30 50		40 50	
Pears, late varieties, per bbl.	4 00 8 50			
Spanish onions, per crate		2 50 1 10 1 15		

SUGAR

Granulated (St. Lawrence, Redpath)	\$1 40	\$1 58	4½	4¾	5½	5¾
Granulated, Acadia	4 40	4 58	4½	4¾	5½	5¾
Parisian, p. bbls. and 100-lb. bxs	5 52½	5 58	5¾	6		
" " in 50-lb. boxes	5 65	5 68				
Extra refined and Feing, bbls.	5 15	5 40			7	
Powdered, bbls.	4 90	5 00	5¾	6		6¾
Phonix	4 15	4 33				
Cream	4 08½	4 33				
Extra light	4 06½	4 23	3¾	4	4½	4¾
Bright coffee		4 13	3	3¾		
No. 3 yellow	3 71½	3 93	3½	3¾		
No. 2 yellow	3 58¾	3 83				
Demetara		3 50	3 75			
Imported yellow		3 75				

SYRUPS AND MOLASSES

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa)	St. John, Halifax.	Manitoba and B.C.
Syrups		\$0 23 \$0 27		
Dark		30 32		3 3½
Medium		35 37	34 35	3½ 3½
Bright				
Honey		40		
25-lb. pails		90	1 00	
35-lb. pails	1 20	1 40		
Molasses				
New Orleans		31 24	45 26	28 35
Barbadoes		32		28 30
Porto Rico	23 25	35 42	32 34	48 50
Antigua	22 23		25 28	
St. Croix			27 28	

CANNED MEATS

Comp. corn beef, 1-lb. cans	\$1 50	\$1 40	\$1 50	\$1 60	\$1 75	\$1 75
" " 2-lb. cans	2 65	2 50	2 60	2 75	3 00	3 00
" " 4-lb. cans	5 10					
" " 6-lb. cans	8 60		8 00	8 75	9 25	
" " 14-lb. cans	18 55		18 00	20 00	21 00	
Minced callops, 2-lb. can	2 60		2 60	2 75	2 80	
Lunch tongue, 1-lb. can	3 50	3 20	3 25	3 25	3 35	3 00
" " 2-lb. can	6 70	6 75	7 00	5 80	6 00	6 50
English brawn, 2-lb. can	2 30	2 75	2 80	2 75	2 80	2 75
Camp sausage, 1-lb. can			2 50	2 50		
" " 2-lb. can			4 00	4 00		
Soups, assorted, 1-lb. can	2 00		1 50	1 40	1 50	
" " 2-lb. can	3 00		2 20	2 25	2 30	
Soups and Bouill., 2-lb. can	2 00		1 80	1 75	1 80	
" " 6-lb. can			4 50	4 25	4 50	
Sticed smoked beef, ½'s	1 70	1 65	1 70		2 00	
" " 1's	2 25	2 80	2 95		3 25	

COUNTRY PRODUCE

Eggs, strictly fresh laid	17½	18	18	19	14	15	15
" " held	15	16½	14½	15			
Poultry—chickens, dressed	*5	8	25	50	25	60	
Geese, per lb.			5	5½	50	70	
Ducks, per pair	*8½	9	30	60	40	60	
Turkeys, per lb.			6½	8	10	14	
Game—Hares, per pair					25	30	
Honey, comb, per doz	1 50	1 75	80	1 50	1 50	1 75	
" " light color, 40-lb. tins	7	7½	6	6½	7	8	
" " 5 and 10-lb. tins	7	8	7	7½	8	10	
" " buckwheat	5½	6½	2	3	5	6	

* per pound.

FRUITS

Foreign							
Currants, Provincials, bbls.	4¾	4¾	4¾	5½	6	7	7¼
" " ½-bbls	4¾	4¾	4¾	5½	6	7	7¼
" " Filiatras, bbls	4¾	4¾	4¾	5½	6	7	7¼
" " ½-bbls	4¾	4¾	4¾	5½	6	7	7¼
" " cases	4¾	4¾	4¾	5½	6	7	7¼
" " ½-cases	4¾	4¾	4¾	5½	6	7	7¼
" " Patras, bbls					6	7	
" " ½-bbls					6	7	
" " cases					6	7	
" " ½-cases					6	7	
Vostizas, cases	5½	6½	6	7	7	8	8
Dates, boxes	5	6			5	6	7
Figs, 10-lb. boxes, per lb.	15	20	17	28		18	
Prunes, Sphinx, B's					10	12	8 9
" " California, 40's		11	10	11	10	12	
" " 50's		9½	9	9½	8	9	
" " 60's		8	8	8½	7	8	
" " 70's		7½	7½	7¾	7	8	
" " 80's		7	6¾	7	7	8	
" " 90's		6½	6	6½	4½	5	6½
Raisins, Valencia, off stalk	4	4½	4½	5	6	1 70	1 90
" " Fine off stalk	4½	4½	5	5½	5½	5¾	
" " Selected	5½	5½	5½	6	6	7	
" " Layers	5½	5½	6½	6	6	8	8½
" " Sultanas	10½	11	11	15	10	12	10 12
" " California, 3-crown		5½					
" " 4-crown		7			7½	7	7½
" " London layers, box	1 50				8½	8	8½
Domestic							
Apples, dried, per lb	6½	7	4½	5½	5½	6	7
" " evaporated	9	10	8	8½	9	9½	11 12
Cal. Evaporated Fruits							
Apricots, 50-lb. boxes	9	10			9	10	11½
" " 25-lb. boxes	9	16			11	16	
" " cartons	13	14			13	14	
Peaches, 25-lb. boxes	10	12			10½	12	11 13
" " 1-lb. cartons	12	13			12	14	

PROVISIONS

Dry Salted Meats							
Long clear bacon	7½	8	8½	8¾			9¼

The Middleman's Profit,

deprives both you and your customers of a certain degree of "quality"—you'll agree to that. The middleman's profit goes entirely into quality in Tillson's Pan-Dried Rolled Oats, because we sell to you direct. "The Middleman's Profit" is often responsible for the direct loss of a customer. If you can skip such a chance (and you can) why take it?

Your customers are absolutely safe with those clean, rich, nutty-flavored Pan-Dried Rolled Oats—there is no middleman to pay!

Tillson's Pan-Dried Rolled Oats

(Registered Brand)

The Tillson Company, Limited
Tilsonburg, Ont.

FROM MANUFACTURER
TO RETAILER DIRECT.

AMONG TORONTO RETAILERS.

The grocery trade in Toronto have long known that W. J. Sykes, College street, is one of the most enterprising dealers in canned goods in Toronto. Fresh evidence of this was given me while in his store the other day. On a large number of cans of tomatoes, I saw a new label. Closer examination showed me that it was a label gotten up for Mr. Sykes' own trade. The distinctive feature of these cans was that the lithograph showed, pinned to a large tomato, a neat card, stating that they were "specially selected from the finest tomatoes grown in Canada, for W. J. Sykes, 346 College street, Toronto." Mr. Sykes told me that he had secured labels for the cans in 100 cases, and that, by an arrangement with the packer from whom he bought most of his canned goods, these cans were given even more care than is generally given by this packer, who has a reputation for carefully selecting the goods he cans. The aim in view in having these cans specially prepared is to create a special demand for these goods. It is not probable, however, that Mr. Sykes' enterprise will be followed by many other retailers, as the packers prefer to put up their goods in the regular way, as the trouble in making a special selection is no minor matter. And few dealers buy in such quantities as does Mr. Sykes, who is figuring on handling 4,000 cases of tomatoes this season.

I have frequently noted a feeling among Toronto retailers to the effect that times are improving, but until this week no voice has been heard from "beyond the Don." I was in the store of McLean & Van Loan, at the corner of Broadview avenue and Gerard street, the other day and noted a general im-

provement in appearances. The ceiling had been repapered, the fixtures brightened up, and new goods filled all the shelves, etc. Inquiry led up to Mr. McLean telling me that not only is there a larger demand for goods, but money is much more plentiful than was true of recent years, thus reducing the difficulty of collecting and the loss through bad debts to a minimum. The wheels of business being thus oiled, McLean & Van Loan expect to "get a move on" this winter.

The Ways of the Dead Head. I witnessed a good sample of the brilliant methods of the up-to-date dead head the other day. I was in the store of a Yonge street grocer when a man about fifty years of age entered. He walked quietly up to the counter, and asked if the grocer kept a certain baker's bread.

"Yes, we have it," was the reply.
"I would like a double loaf, please."

The bread was secured, wrapped up, and laid on the counter for the customer. He hesitated a moment, then, leaning forward, politely enquired: "I suppose you will trust me with this till Monday?"

The name and address was secured, and the promise to wait till Monday given. Then the customer, seeming to recollect something, asked:

"Have you any really fresh eggs?"
"Yes."

"I would like a dozen. And I would like a can of salmon, a pound of tea, and a pound of nice creamery butter. I will take the bread and the tea. Send the rest as soon as you can."

The customer departed. I said nothing, hoping that the merchant would be more fortunate in getting his money than the landlady of the smooth-tongued gentleman whom fate caused me to be housed with some six months ago. But, so far, the merchant has not seen the customer or his cash again.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

"THE GROCER'S MANUAL."—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, etc.; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

FRESH FROZEN FISH, ETC.

Smelts, Salmon, Bass, Mackerel, Tomcods, Trout, Canned Lobsters and Blueberries, packed by

W. S. LOGGIE & CO., Limited, Chatham, N.B. (52)

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—**W. H. SEYLER & CO.**

Room 100, Board of Trade, TORONTO
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

THE COWAN RAMSAY CO., LIMITED IMPORTERS OF TEAS

and packers of the celebrated

"Walla Galla" Tea in lead packets

and "Clubhouse" in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

HERE is something very special,
which should attract your
attention.

A FULL ASSORTMENT OF

SMYRNA FIGS in 50-lb. bags.

SMYRNA FIGS in 20-lb. boxes

SMYRNA FIGS in 10-lb. boxes

SMYRNA FIGS in 12-oz. boxes

which we offer at 25 per cent. lower than the price at
which they can actually be imported.

**We are the only firm who have VALENCIA RAISINS
of 1897 crop. We can give very low quotations.
If you have any demand for them, write us.**

OUR STOCK OF NUTS, of all kinds and grades, IS COMPLETE.
OUR PRICES ARE RIGHT.

Laporte, Martin & Cie

New

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ARGU

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New Crop Dried Fruits

Are Now in Store

And we can quote at very low figures :

ARGUIMBEAU'S VALENCIA RAISINS, fine off-stalk.

ARGUIMBEAU'S VALENCIA RAISINS, selected.

MORAND'S VALENCIA RAISINS, fine off-stalk.

MORAND'S VALENCIA RAISINS, selected.

MORAND'S VALENCIA RAISINS, 4-crown Layers.

VICTORIA brand, "choicest quality," put up in flat boxes, F.O.S.

VICTORIA brand, " " " " Selected.

VICTORIA brand, " " " " 4-crown Layers.

ROSENDO : "Good and cheap line," fine off-stalk.

CURRENTS : "Fine Filiatras," in barrels and half barrels.

CURRENTS : "Fine Filiatras," in half boxes, about 75 lbs.

CURRENTS : "Fine Filiatras," in quarter boxes, about 40 lbs.

CURRENTS : "Vostizza Ambrosia," in quarter boxes, about 40 lbs.

CURRENTS : "Black Pearl," the highest grade of currants imported, in quarter boxes, about 40 lbs.

CURRENTS : "Princess" brand, cleaned, in quarter cases, about 40 lbs.

CURRENTS : "Princess" brand, cleaned, in 1 lb. cartoons.

Write us for quotations. Our prices are low.

& Cie., Wholesale Grocers, **Montreal**

TRADE CHAT.

THE Customs returns for Paris, Ont., show that the exports for October amounted to \$23,587, divided as follows: Flour, \$9,919; apples, \$5,170; cattle, \$1,200; lambs, \$635; horses, \$280; bran, \$360; cheese, \$3,241; implements, \$30; turnips, \$1,729.

Joseph Grasser is starting a broom factory in Kincardine, Ont.

The Holland creamery at Tice's Mills, Que., made a ton of butter its first week of operations.

Keith & Plummer, general merchants, Hartland, N.B., are having a new store, 60 x 30 feet, erected.

The Kent Mills, Chatham, Ont., are making a shipment of 6,000 bushels of hand-picked beans to Havre, France.

About 1,500 lb. of honey were shipped from Bridgeburg, Ont., the other day to Brandon, Man. J. F. Dunn, of Ridgeway, Ont., was the shipper.

Miss Mary O'Connor, a traveler for J. H. Farr & Co., soap manufacturers, Montreal and Buffalo, was deported from Buffalo under the alien labor law.

On Thursday last W. H. Brevoart, cheese and butter manufacturer and dealer, Stanstead, Que., was married to Miss Annie Woods, Kingston, Ont.

It is claimed that the canning factory did about four times more business this year than last. It is a promising industry.—Woodstock, N.B., Despatch.

A large dryer in Van Dyke's evaporator at Grimsby, Ont., burst last week, wrecking part of the second floor and putting a hole through the two-foot concrete wall.

A meeting to discuss the formation of a pork-packing company will be held in Orangeville on Nov. 15. Joseph Stratford, of Brantford, and others will speak.

Two men are gathering tamarac gum in the neighborhood of Bobcaygeon, Ont. They recently shipped 700 lb. from that place, getting, it is said, \$6 per cwt.

One hundred thousand bushels of flax seed arrived at Midland, Ont., the other day for shipment to Montreal, but no cars could be secured to carry it from that port.

The merchants of Thamesville, Ont., have formed a protective association, for the purpose of forcing the collection of accounts and blacklisting those who do not pay.

The Monkton, Ont., cheese factory has closed up after a successful summer's operation. About 65 tons were made, and all has been sold except some of the September and October make.

W. E. Miller, Brampton, Ont., shipped 23 cars of goose wheat, about 10,000 bush.,

from his elevators in that town one day recently. From 74 to 76c. per bush. was received for it.

C. Husband, of Husband Bros., wholesale fruiterers, Toronto, and Mr. Scully, of Lloyd & Scully, wholesale egg and butter dealers, Owen Sound, Ont., are on a business trip to the Northwest Territories.

Mr. Joseph Hiscock stated to-day that he had written to many places for hickory nuts, but, up to the present, has not been able to secure any. The reason for the scarcity of the crop cannot be determined.—Kingston News.

The Furness line of steamships, running from Halifax and St. John to London, have ample cold storage facilities. These facilities have been so little used by shippers, however, that they will be removed from all the ships.

A boiler weighing 25 tons was brought to Montreal by the steamer Manchester City for the Canada Sugar Refinery. Three more boilers of a similar size will be brought out for the Canada Sugar Refinery before the close of navigation.

Kipling's "Lady of the Snows" should be revised. The sentiment of the poem doesn't seem to harmonize with ripe raspberries and blooming strawberry plants in the middle of October. We have them here in abundance.—Meaford, Ont., Mirror.

The merchants of Port Stanley, Ont., have agreed to close their respective places of business at 8 o'clock p.m., on and after November 1 next, except on Saturdays and days preceding public holidays. Funeral and marine supplies are also exempted.

Lord Strathcona has secured the consent of the British War Office for Canadian producers of canned goods, meats, fruits and evaporated vegetables in cans or tins to tender for supplying the army. Samples of Canadian products must first be sent over for qualities to be tested.

During the month of October great numbers of salmon trout and greater numbers of spawn were destroyed by fishermen taking these fish during the spawning season. The Dominion fishing regulations make November a close month, but it is claimed that with one exception, the spawning season has occurred in October for 20 years.

The Klondyke gold miner held up a nugget which he had just found. It was as big as his fist. "Isn't that a beauty?" he asked. The consensus of opinion was that the nugget was a beauty, indeed. "Yes, indeed," said one of the old hands, after the others had expressed their admiration, "that nugget is easily worth its weight in corned beef."—Harper's Bazar.

The annual statement of The Acadia Sugar Refining Co., Limited, Halifax, up to

September 30 shows that after providing for the deficit of last year, which amounted to \$89,436.43, and setting aside \$15,000 for depreciation, there remained \$44,813.24, from which a dividend, on the preferred shares, of 3 per cent. will be paid on Dec. 16, amounting to \$40,880, leaving a balance of \$3,933.24 to be carried forward.

RETAIL GROCERS DUPED.

The Evening Gazette, Cedar Rapids, Ia., under recent date, tells of the following fraud practised on retail grocers:

A new swindling game is being worked in the city with much success. The fellow has been working largely among the grocery stores, where he would call and ask to see their stock of "Enameline." After looking it over carefully, if the grocer carried anything of that kind, the swindler would represent himself as a special agent of the company manufacturing these goods, and would advise the grocer that the regular salesman would be along early in the following week and would take up all the boxes of "Enameline" that had become dried up or shop-worn. After putting the grocer in a good humor he would then draw from his pocket a bottle of famous nickel polish.

No book agent ever had a smoother tongue, and no side-show worker ever sang a breezier story, than this fellow of his wonderful composition. With a bit of cloth and a dash of the bottle he would brighten up the metal work on the showcase until it rivaled the reflective powers of the mirror on the sliding doors. He would polish the grocer's watch-chain, and the very atmosphere itself seemed brighter and brighter for the presence of the illustrious fakir and still more illustrious fake. The Enameline company, he said, owned this compound, and would back it for all they were worth. The one sample bottle he would consent to sell at 75 cents, and the regular salesman would give the grocer a price on dozen lots when he called. The grocer bit, and long before the fellow had reached the next grocer the metal on the showcase, the watch-chain, and everything the fakir had touched with the polish was perfectly black. The "polish" was a little quicksilver.

J. L. Prescott & Co., the proprietors of "Enameline," report that this man has been working the same trick in the east, and they would be glad to get track of him, as they propose to make it warm for him.

NEW FIRMS COMMENCING.

Wm. Anderson is opening out as cigar dealer in Brandon, Man.

Chas. A. Miller is starting business as general merchant in Windsor Mills, Que.

Mrs. Poucher is commencing business as grocer and dry goods dealer in Dauphin, Man.

Cote, Sons & Co. are commencing business as general merchants in St. Flavie Station, Que.

David Shepherd and his son, George Shepherd, will open out a new grocery in Munn & Co.'s old stand, Guelph, Ont., about November 15.

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SORT UP YOUR STOCK

We have been sorting up our own stock, and have set aside all our odd lines, which we are going to clear out at **very low prices**. The assortment occupies nearly one whole floor of our large warehouse, and is composed of good, saleable lines. Look over your stock and see what you have room for.

ODD LINES OF

Printed Dinner Sets.
China Dinner Sets.
Chamber Sets.
Tea Sets.
Breakfast Sets.
Plates—bests and seconds.
Cups and Saucers.
Decorated China Plates.
Decorated China Cups and Saucers.

ASSORTED

White and Colored Meat Dishes.
White and Colored Covered Vegetable Dishes.
Covered Soup Casseroles

FANCY

China Goods, Vases, etc.
A Large Job Lot of Fine Pressed Glassware.

A Large Line of Job Lamps.

The JOHN L. CASSIDY CO., Limited

339-341 St. Paul St., MONTREAL.

What Am I in Business for?

WILL any merchant stop long enough to ask himself that question? We don't intend to add any grey hairs to your head by preaching your bad habits, so every man, woman and child in the Dominion can know them, we are just simply going to quietly tell you to **watch your business** a little closer.

Pound and ounce scales are a dead sure loss for anybody who uses them.

Our "Computing" "Money Weight" scales weigh all goods in their money value, thus avoiding errors in calculation and weight by making clerks and merchants careful. It shall never again be "Oh! about so much," it must always be "Just so much and no more" on "Money Weight" scales.

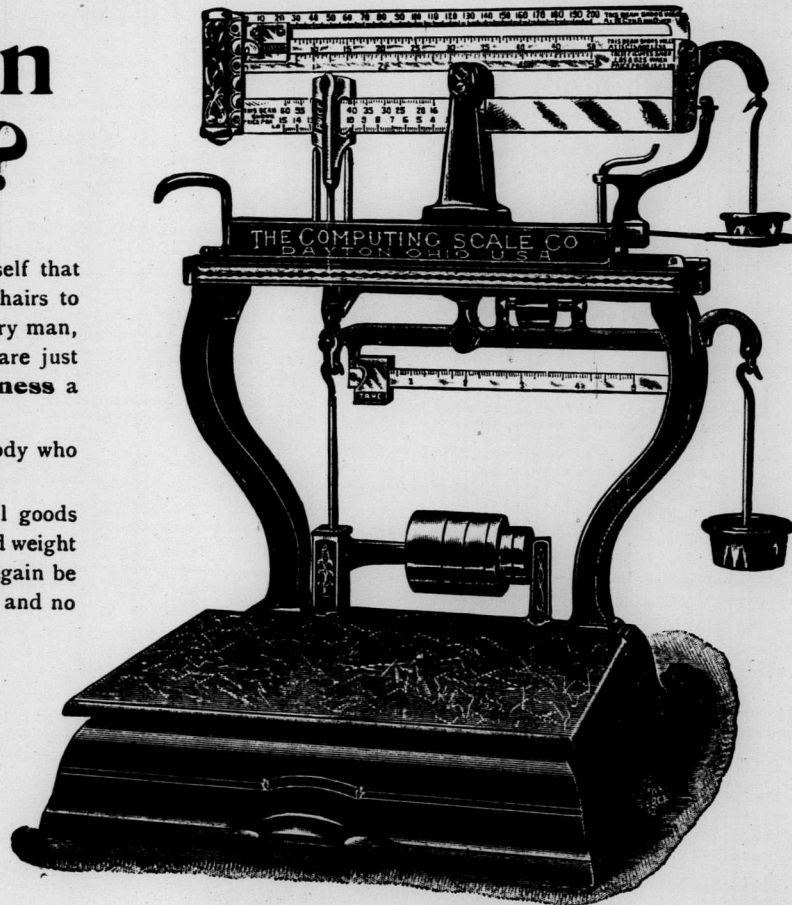
The Computing Scale Co.

MAKERS

DAYTON, OHIO, U.S.A.

MILLS & HASTINGS, General Selling Agents,
700-701 Garden City Block, CHICAGO, ILL.

L. A. DAVIDSON, Sole Agent for Canada,
Canada Life Building, TORONTO.



IMPROVED STANDARD MARKET.

Height, 25 1/2 inches. Capacity, 100 lb.

MANITOBA MARKETS.

WINNIPEG, Nov. 7, 1898.

TRADE has shown a most gratifying increase during the past week, and wholesale houses are now very busy indeed, getting out orders. There is no doubt that the improvement of trade is much greater than was anticipated in the time, and there are several factors in the improvement. In the first place, the weather has been the very best possible to redeem the damage occasioned by the extreme wet of October. High, cool winds have prevailed throughout the Province, and have dried the wheat wonderfully, and restored the color in a great measure, so that the amount of damaged grain will be very much less than was reckoned even one week ago. Threshing is being completed in a number of sections, and the yield is fully 20 per cent. higher than was anticipated, 35 and 40 bushels to the acre being a common thing. Deliveries would now be very heavy but for two reasons: The roads are still bad, and the ground is in an ideal condition for ploughing, and every farmer is ploughing just as much as possible before the snow flies. The price is not quite so satisfactory as the condition of the wheat. Foreign markets have gone down, and Manitoba and Northwest local markets have fallen even more rapidly in proportion. This is, no doubt, due to the fact that Manitoba wheat was at a premium of 3c. above Duluth in New York, but to-day reached a flat price. Another reason for lower prices is the lack of cars. I have it to-day on the authority of one of the oldest and most extensive dealers that there is but one car in the country to every ten actually needed. As a result, dealers are so afraid of not getting the grain out of the country before navigation closes that they are not willing to pay the real market value of the wheat. Price to-day, on standard rate of freight, 55c. for No. 1 hard, and 51c. for No. 2. The dealer who made the remark about the cars also stated that owing to the unexpected yield and the improved condition of the crops he considered the country fully \$4,000,000 better off than it was supposed to be this time last week. It is one of the most difficult things to give information that remains correct 24 hours after it is written, changes are so rapid and extreme.

CEREALS—Market is firm. Rolled oats are scarce, and there is barely enough coming in to supply the demand. Rolled oats in 80-lb. sacks are quoted at \$1.75; granulated oatmeal, \$2.15; standard, \$2.15; split peas, \$2.25, and barley \$2.30.

CURED MEATS—Sides are a little easier, but breakfast bacon and hams remain unchanged. Almost all goods on this market

now are American. Lard, compound, \$1.40 to \$1.45; pure lard, \$1.75 to \$1.80.

EVAPORATED FRUITS—The apple market is firm and has advanced considerably in the past week. Stock at present on the market is very poor. Buyers of strictly choice ring stock will have to pay good figures. There is very little old stock on the market, and this, together with the uncertainty of the apple crop in Ontario, will keep the price up. Strictly choice, new evaporated are quoted at 10½c. There is a considerable quantity of second-class goods offering at 9 to 9½c. No new dried apples on the market and none expected for the next ten days. Apricots continue high, and, like all articles that go beyond a certain standard of price, are decreasing in consumption accordingly. Choice apricots are worth 15c. Prunes are very steady and seem likely to remain so. Prices run all the way from 5½c. up, according to size and grade. Peaches, plums, pears, cherries and raspberries show a normal market, there being, as yet, no demand for them.

DRIED FRUITS—Currants and raisins continue to arrive, but there seems considerable difference of opinion as to price, so that no quotation can be given this week. California muscatels are not giving satisfaction, and, if the next shipments do not show improvement in both quality and price, it is likely the bulk of the trade this season will be in Denia fruit.

FIGS—Probably the event of the week in the dried fruit market is the arrival of the first California fancy table figs. The fruit is very fine, and is meeting with much favor. The flavor is somewhat different from the Turkish fig, but judges seem to consider it an improvement. The packages are attractive—ten-pound boxes, each pound of figs wrapped in waxed paper, and tied with blue or yellow baby ribbon. There is no doubt that, if the supply is equal to the demand, the figs will find a ready sale on this market, this fruit being an important item of consumption here. The price of these figs is also in their favor, being 20c. per lb., while really choice Turkish figs are 25c.; in fact, the price of Turkish figs this season is quite prohibitive, and, as one dealer feelingly remarked, "gave you cold chills to even hear it mentioned."

COFFEE—Very little change in market. Maracaibos are gaining ground in this market, and, to some extent, taking the place of Rios. Javas and Mochas are firm for the finer qualities, more especially the Javas. Rios are still quoted from 8 to 9½c. per lb.

CANNED GOODS—Market is strong, and, from present appearance, there will soon be an advance in corn. First-class packs are quoted at from \$2.20 to \$2.25; cheaper factories as low as \$2.10. Tomatoes are a conundrum. The price is now \$2.25 for first-class packs. There are some buyers, however, who refuse to believe the pack is so short as represented by eastern houses. There is not likely, however, to be any

material change for sometime as all houses here are well supplied. The supply of peas seems to be sufficient for the demand. Canned fruits show no change, and the demand, as is usual at this time of year, is very light.

FISH—Market is well supplied in all lines. Cod, pure, in 2-lb. bricks, 6¼c.; fancy cod in 5-lb. boxes, 7c.; whole cod, 5½c.; quail on toast, 6½c.; mackerel in oil, \$2.25; scaled herrings, per doz. 17c.; Labrador herrings are still to arrive. Handies will be in next week and are quoted at 4½c. per lb. Owing to cool weather express shipments are dropping out. One house is receiving a carload which will immediately be placed in cold storage and supplied to retail dealers in small quantities just as required.

SUGARS—Very little change. There was a slump last week of 1-16c., and granulated is now quoted at 5¼c., and yellows at 4¾c. Syrups are without change. Glucose is in much greater demand than sugar syrup.

BUTTER—Creamery, though the local supply is almost exhausted, is quoted 20c. point of shipment. Dairy, supply large, 13 to 15c., according to quality.

CHEESE—8¼ to 9¼c., according to size.

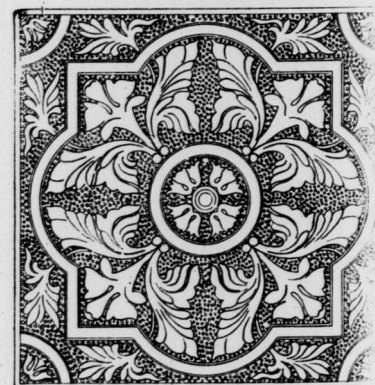
EGGS—16 to 17c.

GREEN FRUIT—No change of price quoted this week, but apples will almost immediately go higher. In apples, some of the stock reaching here is scabby and wormy and generally abominable, while, on the other hand, some of the finest apples ever shown on this market have been bought this season.

PERMANENT BEAUTY

Isn't that what you want in your interior finish?

Then use our

METALLIC CEILINGS and WALLS

With them cracks and dropping plaster are impossible—they can be easily cleaned—are fire proof—easy to apply—and strictly sanitary. Send us an outline showing the shape and measurements of your walls and ceilings and get an estimate.

Prices are pleasingly moderate.

Metallic Roofing Co., Limited

1180 King St. West, TORONTO.

NC

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Sol

Retailer
ultra bra
less than
at the s
profit.
ever.

M
TO
CO

See Price

NOTICE.

Great Reduction

in prices of
Standard Brands
of

SMOKING TOBACCOS

Something Good

Sterling
Royal Oak
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.



EMPIRE
TOBACCO
CO.

... Granby, Que.

See Prices Current.

BORAX
SALTPETRE
SAL SODA
BI-CARB. SODA

Wholesale Quantities Only.

E. FIELDING,
34 Yonge St., TORONTO

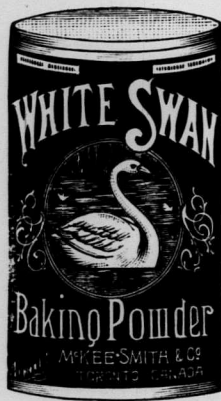
FANCY **MOUNT ROYAL MILLS**
INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

D. W. ROSS CO. **RICES**
Agents

COWAN'S

Hygienic Cocoa
Royal Navy Chocolate
AND
Famous Blend Coffee
are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO



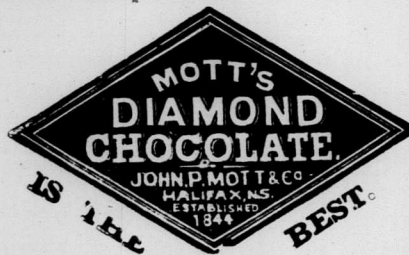
WHITE SWAN

is the standard

Baking Powder

for Strength, Purity and Wholesomeness.
Sold by all wholesale dealers.

SMITH & SCOTT
Mfrs.
6 & 8 Bay St., Toronto.



ASK FOR
MOTT'S

Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada

THE HOME CAKE CO.
GUELPH, ONT.

THE FRAGRANT ...

"MAGNOLIA"

CEYLON TEA

Right in quality—right in flavor—right in every way.

Best value to consumer—best profit to retailer.

Do you sell it? If not, why not? Repeat orders received daily from those who do.

In lead packages only. Black and mixed. Pounds and halves. 25, 40, 50 and 60c. per pound.

GEORGE FOSTER & SONS

BRANTFORD, ONT.

THE ... UNRIVALLED



Brilliant
St. Antoine

METAL
POLISH.

Free from acids.

Most useful for household articles, musical instruments, jewellery, harness, etc. Highly recommended by fire brigades, railway and steamship companies.

SEND FOR QUOTATIONS.

Also manufacturers of Mucilage, Ink and the famous St. Antoine Cement for glass and china ware.

THE VICTORIA CHEMICAL WORKS CO.
MONTREAL



EVERYBODY PLEASED
WHEN X RAY SEEDER IS USED
WALTER WOODS & CO.,
HAMILTON.

CAN YOU AFFORD

to carry in stock unknown brands of stove polish that your customers know nothing about, brands they do not call for, the quality of which is inferior, gives them dissatisfaction, and the consequent sale of which brings discredit to your store? Your best judgment answers 0! Then sell

Enameline THE MODERN STOVE POLISH PASTE, CAKE OR LIQUID

If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A MEETING to appoint a curator for Jas. Ahern & Co., general merchants, Newport, Ont., has been called for the 15th inst.

John R. Smith, grocer, Oxford, N.S., has assigned.

Curry Bros., general merchants, Andover, N.B., have assigned.

Wm. T. Hunter, grocer, Hamilton, is offering 20c. on the dollar.

Adolphe Gagnon, general merchant, Les Escoumans, Que., has assigned.

J. F. O'Neil, Jr., grocer, Point Edward, Ont., has assigned to Marshall A. Sanders.

Cauchon & Frere, general merchants, Etchemin, Que., have effected a compromise.

Sarah E. Robertson, confectioner, etc., Woodstock, Ont., has assigned to E. W. Nesbitt.

Pigot & Bryan, wholesale and retail crockery dealers, London, Ont., have suspended.

Oliver Guerrete, general merchant, Notre Dame Du Lac, Que., has compromised at 35c. on the dollar.

E. N. Reynolds, general merchant, Lower Haynesville, N.B., is asking an extension of time to 6, 9, 12, 15 and 18 months.

Hugh Smith, general merchant, Flatlands, N.B., is offering 15c. on the dollar cash, or 20c. in four months, secured.

Paradis & Jobin have been appointed curators of Metinier & Boivin, general merchants and sawmillers, St. Damien (Bellechasse Co.), Que. This firm is now offering 55c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

I. & P. Wiltse, general merchants, Athens, Ont., are about dissolving.

La Boeuf & Janisse, general merchants, Tecumseh, Ont., have dissolved.

McIntosh & Co., general merchants, Morris, Man., are contemplating dissolution of partnership.

J. H. Blakely and Jas. A. Ross have

registered partnership under the style of Blakely & Ross, grocers, Halifax.

Eba C. Pelton and Bessie C. Ralston have registered partnership under the style of B. W. Ralston & Co., general merchants, Amherst, N.S.

SALES MADE AND PENDING.

Henry Gill, grocer, Ouvry, Ont., has sold out.

R. P. Hagerman, general merchant, Escott, Ont., is selling out.

The stock of Jas. H. Bousquet, grocer, Montreal, Que., has been sold.

The stock of Cleophas Therien, grocer, Quebec, has been sold at 58½c. on the dollar.

The stock of the late James Hart, general merchant, Picton, Ont., is advertised to be sold by auction Nov. 15.

CHANGES.

Shea Bros., bakers, Montreal, have retired from business.

E. J. Dandeno, baker, Gananoque, Ont., has given up business.

W. H. Burke, grocer, Windsor, Ont., has retired from business.

A. J. Green, produce dealer, etc., Essex, Ont., has removed to Windsor.

I. M. Citron, general merchant, Thompson Landing, B.C., is closing out.

P. J. Shiels, general merchant, Lyndhurst, Ont., is giving up business.

F. P. Bruneau, blacksmith, Lyster Station, Que., is opening up a general store.

Geo. Seabury, grocer, Calgary, N.W.T., has been succeeded by J. A. Collicut.

Jane A. King, general merchant, Port Albert, Ont., is removing to Wingham.

The premises of Thos. Dwyer, tobacco and cigar dealer, Montreal, have been closed.

W. H. Ketcheson, jr., grocer, Belleville, Ont., has been succeeded by Wm. Hitchon.

T. Hurst, general merchant, Tobermory, Ont., has been succeeded by Robert Gillies.

Andrew H. Green, general merchant, Carlow, Ont., has been succeeded by W. N. Howell.

Tooms & Co., general merchants, Car-

man, Man., have sold out to The Canadian Trading Co.

T. F. Struthers, general merchant, Roseberry, B.C., is removing to Greenwood City, B.C.

W. M. Law & Co., general merchants, Greenwood City, B.C., have removed to Niagara.

Mrs. E. Chipman, general merchant, Singleton, Ont., has sold out to Chas. W. Singleton.

The stock of the estate of Henry Perdu, grocer, etc., Stayner, Ont., has been sold to Isaac Silver.

John R. McPhail, hardware dealer and grocer, Prince Albert, N.W.T., has sold out to James McArthur.

James Thompson & Bros., general merchants, Lyndhurst, Ont., are about removing to Havelock, Ont.

James O'Farrell, dealer in butter and provisions, has registered as proprietor of the Ontario Market, Montreal.

Georgina O'Neil has ceased doing business under the style of Thos. Kearns, and Margaret Ann Kearns has registered as proprietor under the style of Thomas Kearns & Co.

FIRES.

Alex. Watson, general merchant and saw-miller, Kinmount, Ont., has suffered slight damage by fire.

A. P. Manson, general merchant, Sataluta, N.W.T., has been burned out, loss \$6,000; insurance \$3,500.

DEATHS.

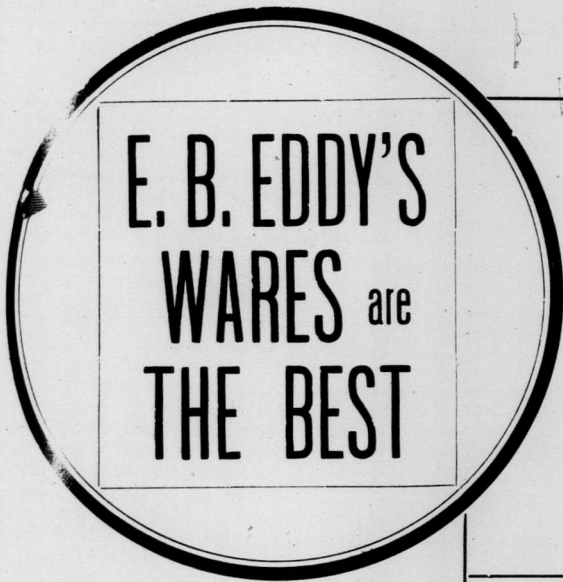
Geo. Gendreau, of Geo. Gendreau & Sons, general merchants, Arthabaskaville, Que., is dead.

The seven skimming stations of the St. Mary's, Ont., creamery have been in full operation since November 1, and will remain open all winter. During September, 36,753 lb. of butter were made out of 852,962 lb. of milk. This sold for \$6,983.07, an average of 19c. per lb. The farmers received 18½c. per lb. net for their butter-fat, with their skim milk back.

The
our ge
nized
the co
Dealer
fully
lines

In a

QU



MATCHES

- Telegraph
- Telephone
- Tiger
- Victoria Parlor
- Red Parlor
- Capital Safety
- Wax Vestas
- Flamers

The superiority of our goods is recognized throughout the country, and all **Dealers** should keep fully stocked in all lines of our make.

INDURATED FIBREWARE

- Tubs
- Pails
- Washbasins
- Milk Pans
- Handy Dishes
- Etc.

In addition to the foregoing we manufacture, and are in a position to supply in any quantity,

Woodenware, Washboards, Antiseptic Ware

... and all kinds of ...

Paper, Paper Bags, and Paper Products.

The E. B. EDDY CO., Limited

HULL, MONTREAL, TORONTO

QUEBEC, HAMILTON, KINGSTON, LONDON, ST. JOHN, N.B., HALIFAX, WINNIPEG,
VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.

FOR \$267.50 I will insert a fifty line advertisement twenty times in fourteen (14) of the best papers, in the 11 largest cities in Canada. A snap for Holiday and Winter Goods. All good mediums, representing a circulation of over 150,000 copies per issue. Write at once for details to THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

THE TRADE BUILDERS OF B.C.

ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
OF **PURE** Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels
We guarantee the purity of our manufactures. Works: VICTORIA, B.C.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

ADVISE YOUR CLIENTS TO DRINK
:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, they want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

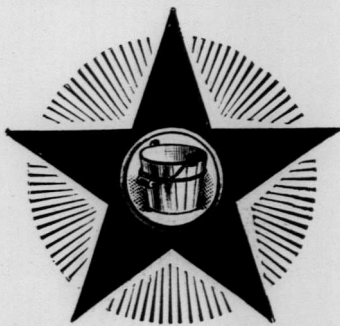
The world-renowned French Vanilla Chocolate, and not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

All first-class grocers keep it. Cocoa and Chocolate can no more be compared to each other than skimmed milk to pure cream.

HERDT & CO. 13 St. John St. Montreal
General Agents for the Dominion

The "Star Brand"

of Pails, Tubs, and General Woodenware is always reliable. . . .



BOECKH BROS. & COMPANY
Selling Agents, Toronto, Ont.

WM. CANE & SONS, Limited
Manufacturers. NEWMARKET.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER**, Toronto or Montreal.

THE MOST NUTRITIOUS COCOA.

EPPE'S
GRATEFUL—COMFORTING
COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

To merchants who have sold Cow Brand Baking Soda it is not necessary to say a word—you know the goods and where to re-order. To others we say: The **COW BRAND** has no equal. The package looks well on your shelf, and sells to afford a good profit.



We make our goods known by mailing the Cow Brand Cook Book to every house-keeper whose post office address we can get

If your wholesale grocer has not called your attention to this Soda, send us your address and we will send you sample of **SODA** and advertising manner.

JOHN DWIGHT & CO.
Manufacturers

MONTREAL

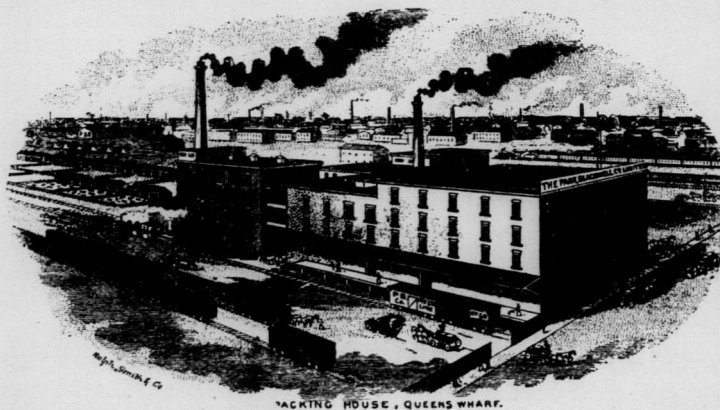
TORONTO

WINNIPEG

The Honest Grocer will have a front seat in our thoughts on Thanksgiving Day. The honest grocer who cheerfully hands out **Monsoon** ^{Indo Ceylon} Tea when people ask for it, commands our regard. Many have found good reason to specially commend Monsoon to their patrons. These grocers would give us a chance for special appreciation if we had all their names.



MONSOON ^{Indo Ceylon} TEA Has the quality to please your best trade.



PACKING HOUSE, QUEENS WHARF.

THE PARK, BLACKWELL CO., LIMITED,

Pork and Beef Packers,

TORONTO

EDWARD HARRIS & CO.,

PHENIX SPICE MILLS, LIVERPOOL, ENGLAND.
Telegraphic Address: "Speedwell, Liverpool"
Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc.
Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

Goods Well Bought, Are Half Sold.

To buy well, watch the latest prices and information in the special trade press.

The Canadian Grocer and Storekeeper
The Hardware and Metal Merchant.
The Dry Goods Review.
The Bookseller and Stationer.

Samples Free

MacLEAN PUBLISHING CO., Limited
Montreal and Toronto



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Quotations for etc., are supplied by agents, who are accurate. The price of a change in the market, it is referred to as a matter of request or no

BAH



- 4 lb. tins, 1/2
- 5 lb. tins, 1/2
- Cook's Frier
- Size in 2 and
- in 4 do
- in 6
- in 6
- in 4
- Pork tins, 3
- oz tins, 3
- oz tins, 4
- lb tins, 1/2
- Diamond—
- 1 lb. tins, 2
- 1/2 lb. tins, 3
- 3/4 lb. tins, 4
- TH Silver Cream,
- English Cream
- 1 lb. tins, 2
- Kitchen Quiet

1742 UNBROKEN RECORD 1898

KEEN'S D.S.F. Mustard

ONE HUNDRED AND FIFTY-SIXTH ANNUAL DELIVERY TO THE TRADE OF THE WORLD.

No Complaints . . .
No Loss of Business
BUT A Gain all Round.



Current Market Quotations for Proprietary Articles

Nov. 10, 1898.
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00
Cook's Friend—	
Size in 2 and 4 doz. boxes	\$ 2 40
Size in 4 doz. boxes	2 10
Size in 6 " "	80
Size in 6 " "	70
Size in 4 " "	45
1 lb. tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, 1/2 " "	14 00
Diamond—	
1 lb. tins, 2 doz. in case	1 20
1/2 lb. tins, 3 " "	90
1/4 lb. tins, 4 " "	60
THE F. F. DALLEY CO.	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	\$0 75
English Cream, 1/4 lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55

1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1 1/2 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25
JERSEY CREAM BAKING POWDER.	
1/4 size, 5 doz. in case	40
1/2 " 4 " " "	75
1 " 3 " " "	1 25
1 1/2 " 2 " " "	2 25
SNOW DRIFT BAKING POWDER.	
1/4 lb. tins, 4 doz. in case	\$ 75
1/2 " 3 " " "	1 20
3/4 " 2 " " "	2 00
1 " 1 " " "	6 50
1 1/2 " 1/2 " " "	10 00
10 lb. boxes	per lb. 16
35 lb. pails	16
WHITE SWAN BAKING POWDER.	
1/4 lb. tins, 3 doz. in case	per doz. 0 80
1/2 " 3 " " "	1 20
1 " 3 " " "	2 00
1 1/2 " 1 " " "	9 00
CANADA MFG. CO.	
Queen Baking Powder, 1/2-lb. tins	1 20
1-lb. tins	2 15

BLACKING.	
P. G. FRENCH BLACKING	
per gross	
No. 4, 1/2 grs. bxs.	\$4 00
" 8, " "	4 50
" 10, " "	7 25
" 10, 1/2 " "	8 25
" 10, Jet Enamel.	8 25
THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " "	3 60
No. 3 " "	4 50
per doz.	
No. 5 Spanish Blacking, 1/4 gross cases	7 20
No. 10 " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 7
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 70
Spanish Glycerine Oil Dressing	2 0

THE ALPHA CHEMICAL CO.	
Stove Polish—	
Quickshine Polish	per gross 9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80
Patent Stove Polish—	
Sunlight Lead Bar 6's	\$2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/2 gross cases	10 80
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	1/4 gross cases 14 40
6-oz. bottles	
Quickshine Pipe Varnish	12 00
1/4 gross cases pressed tin	
Alpha Metal Polish No. 2	9 00
Shoe Dressing—	
in 1/4 gross cases	
French Oil in 3-doz. cases	2 20
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4
Shoe Blacking—	
in 1/4 gross cases	
Reliable French Blacking, No. 5	9 00
" No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00

BIRD SEEDS	
THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2
NICHOLSON & BROCK.	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
5c. " 48 "	0 03
BLUE.	
KEEN'S OXFORD.	
per lb	
Per lb.	\$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16
BLACK LEAD.	
Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	
SILVERINE STOVE POLISH.	
Per gross.	
No. 4, 5-c. size	\$3 85
No. 6, 8-c. size	6 50
No. 8, 11-c. size	8 50
STOVE POLISH.	
ARISING SUN STOVE POLISH	
For durability and for cheapness this preparation is truly unrivalled.	
Per gross	
Rising Sun, 6-oz. cakes, 1/4 gross bxs.	\$ 3 50
Rising Sun, 3-oz. cakes, gross bxs.	8 50
Sun Paste, 10c. size, 1/4 gross boxes	10 00
Sun Paste, 5c. size, 1/4 gross boxes	5 00

THE CANADIAN GROCER

E. T. STURDEE
 Mercantile Broker,
 Manufacturers' Agent,
 ST. JOHN, N.B.
 Wholesale trade only.

THE DOMINION BANK
 Capital (paid-up) \$1,500,000
 Reserve Fund 1,500,000

DIRECTORS
 Hon. R. FRANK SMITH, President.
 E. B. OSLER, M.P., Vice-President.
 W. INGHAM, W. R. BROCK, EDWARD LEADLEY, WILMOT D. MATTHEWS, A. W. AUSTIN.

AGENCIES
 Belleville, Cobourg, Lindsay, Orillia
 Brampton, Guelph, Napawan, Oshawa
 Seaford, Uxbridge, Whitby, Winnipeg

TORONTO—Dundas street, corner Queen,
 Market, corner King and Jarvis street,
 Queen street, corner Esther street,
 Sherbourne street, corner Queen,
 Spadina avenue, corner College.
 Drafts on all parts of the United States, Great Britain
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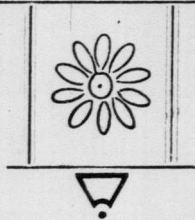
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