

# CANADA - ASEAN

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## Minister Regan leads 40 Canadian businessmen on trade mission to ASEAN



Canada's Minister for International Trade, Gerald Regan (left), is received by President F. Marcos (right) and Prime Minister C. Virata (centre) during his visit to the Philippines.

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### DPM/SSEA MacEachen attends ASEAN dialogue in Bangkok

Allan MacEachen, Deputy Prime Minister and Secretary of State for External Affairs, attended the annual meeting of ASEAN Foreign Ministers with their dialogue partners held in Bangkok, June 27-28. These meetings, which Canada's Secretary of State for External Affairs has attended since 1980, provide an excellent forum to discuss important international and regional issues. The meeting also offered an opportunity for Mr. MacEachen to review progress in the Canada-ASEAN dialogue, including the results of the first meeting of the Joint Cooperation Committee (JCC) held in Ottawa in late April. (See story p.5)

EARLY IN MAY, the Minister for International Trade, Gerald Regan, led a mission of 40 senior Canadian businessmen to all five member countries of the Association of Southeast Asia Nations.

The visit was part of the Canadian government's broad strategy to expand trade and investment links with the region and to follow-up on a number of initiatives raised during the Prime Minister's tour in January.

The mission spent from May 5 to May 19 making stops in Jakarta, Manila, Singapore, Bangkok and Kuala Lumpur. En route, the group also visited Hong Kong.

The businessmen accompanying Mr. Regan represented Canadian firms pursuing commercial opportunities in the region. The focus of interest for the mission was on marketing Canadian technology and products in the fields of transportation, telecommunications, power generation and resource development.

A number of commercial agreements of significant interest to Canada were signed in conjunction with the minister's tour. In Jakarta, Mr. Regan witnessed

the signing of two contracts connected to Canadian participation in the Bukit Asam coal mine project. A Memorandum of Understanding was signed in Manila by the minister and by Philippine First Lady Imelda Marcos for the supply of six wood-burning power plants by a Canadian company. In Bangkok, a letter of intent was signed with respect to a \$8.7 million grant from Canada to be used in Thailand's petroleum-development programs.

During the tour, Mr. Regan held consultations with senior ministers responsible for trade and related commercial matters. The minister's presence also prepared the way for numerous contacts between members of the Canadian business delegation and local businessmen and officials in each country.

In 1982, two-way trade between Canada and the ASEAN region plus Hong Kong exceeded \$2 billion. During the current worldwide economic slowdown, these markets have shown continued growth rates and as such represent important opportunities for Canadian suppliers.



## Minister's visit highlighted by signing of contracts for Bukit Asam

DURING THE VISIT to Indonesia, the Minister for International Trade, Gerald Regan, witnessed the signing of two contracts and made several announcements involving projects valued at more than \$130 million. The minister also gave a major impetus to the finalisation of three other contracts, worth more than \$40 million.

The minister's program was launched on the evening of his arrival when he attended a cocktail party given by the Calgary firm, Sceptre Resources Ltd. to inaugurate their office in Jakarta.

During the next two and a half days, Mr. Regan met with Indonesia's newly-elected Vice-President, Umar Wirahadikusumah, and with seven cabinet ministers whose portfolios all have trade aspects. Discussions ranged widely from Canada's potential role in cooperating with the Indonesian government in projects that will be scheduled under the country's new five-year development plan, called Repelita IV, to the possibility of assisting Indonesia in its efforts to promote exports to Canada. The Canadian businessmen invited to these meetings received a sympathetic hearing from the Indonesian ministers when they outlined their interests in Indonesia.

The minister witnessed the signing of a contract on May 7 by Roger Hebert, Director of Marketing of Sydney Steel, and by Nazar Noerdin, Director-General of Land Transport and Inland Waterways, for the supply of 19,000 tonnes of steel rail with a value in excess of \$13 million for the Bukit Asam project. In addition, Dominion Bridge, in conjunction with their joint-venture partner, Balfour Beatty of the UK, signed a letter that made effective their \$83.6 million contract to build the Tarahan coal handling facility, which is also part of the Bukit Asam project.

During a speech to the Canadian Businessmen's Club in Jakarta May 6, the Minister for International Trade announced the sale of two additional Dash-7 aircraft valued at \$30.75 million to P.T. Pelita Services. He also disclosed that LAPAN, Indonesia's space and aerospace agency, is to buy a \$5.9-million Landsat satellite from Macdonald Dettwiler and Associates.

Mr. Regan's visit was also helpful in bringing three contracts valued at over \$40 million closer to fruition.

The Integ/Sargent Lundy consulting contract for \$10.21



*Mr. Regan (left) is welcomed to Jakarta by Umar Wirahadikusumah, Vice-President of Indonesia (right).*

million for the IBRD-funded Paiton, East Java, thermal power station was awarded on May 9, immediately after Mr. Regan's departure, but he was able to make an official announcement of this contract award during his visit to Malaysia. In a symbolic ceremony with Indonesia's Minister of Communications, Roesmin Nurjadin, Mr. Regan was able to present Indonesia with model railway wagons in anticipation of the \$23-million contract Hawker Siddeley (Trenton Works) was to sign to supply rail cars to carry the Bukit Asam coal. And, the minister was also active in promoting the interests of Lavalin International for a \$12.3 million World Bank consulting contract for the Irian Jaya Transmigration Project.

The hospitality was warm and cordial and the discussions were fruitful, giving ample reason to believe that with the minister's visit, Canada's growing trade relationship with Indonesia received further impetus.

## Manila

### Opportunities in energy and transportation explored by Minister

TOP-LEVEL TALKS and fruitful trade exchanges were the hallmarks of Gerald Regan's visit to the Philippines.

The Minister for International Trade, and his accompanying delegation, were met on their arrival at Manila International Airport by the Minister of Trade and Industry for the Philippines, Roberto Ongpin. That evening, the mission was received at Malacanang Palace by Philippine First Lady and Minister of Human Settlements, Imelda Marcos.

At Malacanang, Madame Marcos and Mr. Regan signed a Memorandum of Understanding for the supply of six 3.1-megawatt wood-burning power plants valued at \$29 million. Detailed technical and commercial negotiations between the Philippines' National Electrification Administration and the Canadian consortium in charge of the project are scheduled to follow. The consortium, led by Babcock and Wilcox Canada Ltd., is confident that the final negotiations for the contract will be concluded shortly.

The second day of the minister's visit carried a more personal note as he visited some of the country's historical and tourist sites. In Corregidor, the rugged island which served as the last defense for Fil-American forces in the Philippines during World War II, Mr. Regan recalled the valour of the Filipino soldier.

Later that day, members of the mission visited an exhibition of Philippine manufactured goods, where they were impressed by the design and workmanship of the products on display.

On the third day, Mr. Regan followed a hectic schedule involving top-level meetings with President Marcos, Prime Minister Virata, Trade and Industry Minister Ongpin, Energy Minister Velasco, and Transportation and Communication Minister Dans. President Marcos and some of his senior ministers assured Mr. Regan that two major projects on which Canadian companies are bidding are on the Philippines' priority list. These are a project of \$250-million for a coal-burning power plant in the Southern Philippines and a \$90-million project for a coal railway transportation system. A Canadian consortium headed by Brown Boveri has been short-listed for the construction of the Bislig coal burning plant in the island of Mindanao. In the second project, Canadian Pacific Consulting Services made significant progress in its negotiations for upgrading a railway to transport coal to the Manila area.

Petro-Canada International Assistance Corporation (PCIAC) extended \$7.2 million to the Philippines for oil and gas exploration. The agreement on this grant was signed by PCIAC Chairman Peter Towe and Energy Minister and PNOC Chairman



Cont. from p.2

Geronimo Velasco in the presence of Mr. Regan and Canadian Ambassador to the Philippines Edward Bobinski.

Mr. Regan's breakfast discussions with Trade and Industry Minister Ongpin provided useful information on joint ventures as well as the current business climate in the Philippines. During these meetings, Mr. Regan also expressed his satisfaction at learning that a Canadian company, Reid Collins Ltd., had been selected to complete a national industrial tree plantation study in the Philippines.

In the field of agriculture, Mr. Regan announced that as an offshoot of Prime Minister Trudeau's visit and at the request of the Philippine government, three Canadian agricultural experts were being sent to the Philippines to determine areas where Canada could cooperate in the development of the dairy and cattle industries.

That evening, the Minister for International Trade was host at a reception for about 300 guests. The function gave the Canadian trade mission an opportunity to meet many prominent business and government leaders.

On the final day of his stay in Manila, Mr. Regan made two visits. He conferred with executives of Philippine Airlines over possible purchases of the Canadian-made Dash-7. The minister also visited the Asian Development Bank, where he was briefed by officials, and where he witnessed the signing of a contract awarded to a Canadian consulting company for work in Bangladesh.



*Signing petroleum assistance agreement: (left to right) Antonio del Rosario, Deputy Minister of Energy; Geronimo Velasco, Minister of Energy for the Philippines; the Minister for International Trade, Gerald Regan; and Peter Towe, President of Petro-Canada International Assistance Corporation.*

## Singapore

### Regan meetings focus on trade development and mass rapid transit

A MEETING WITH DR. TONY TAN, Minister of Trade and Industry, was the highlight of a busy schedule on Mr. Regan's first day in Singapore. Both ministers expressed their commitment to reducing impediments to free trade, and Mr. Regan was able to brief his counterpart on recent decisions with respect to freer access of goods to the Canadian market.

Focussing on the buoyant Singaporean economy, the minister spoke of Canadian capabilities in such growth areas as telecommunications, mass rapid transit, oil and gas exploration and large scale construction. He pointed out that the businessmen travelling with him were particularly interested in joint-ventures and licensing arrangements, as well as the direct sales of Canadian goods.



*Dr. Tony Tan, Minister of Trade and Industry, greets Mr. Regan, while High Commissioner George Seymour looks on.*

Mr. Regan and his delegation also received a briefing at the Economic Development Board given by the Chairman, P.Y. Hwang. Afterwards Mr. Hwang and Mr. Chandra Das, who heads the recently-formed Trade Development Board in Singapore, hosted a luncheon for the minister and his delegation. That afternoon the Canadian delegation visited the Singapore Chinese Chamber of Commerce and Industry where they made contact with their Singaporean counterparts who have extensive business interests throughout the region. In the evening, the High Commissioner held a reception for the minister and his delegation to introduce them to the Canadian business community in Singapore. Later that evening, Mr. and Mrs. Regan had a private dinner with Dr. and Mrs. Tan.

On the second day of the visit, the interests of Canadian companies in Singapore's Mass Rapid Transit project took centre stage, when Mr. Regan announced that two major Canadian companies — Metro Canada International Ltd. (MCIL) and Bombardier Inc. — were joining forces to offer an improved package in the competitive bidding for the contract to supply subway cars.

Mr. Regan welcomed the agreement, saying that it represented a significant step in consolidating Canada's position as a world leader in the design and supply of transit systems. Both companies have billion dollar projects underway: the MCIL group has projects in Vancouver, Toronto and Detroit; while Bombardier has won contracts to build cars for the New York Transit Authority and for the Mexico City subway system.

Later that day, the Canadian interests in the MRT were discussed by Mr. Regan in a meeting with Singapore's Minister of Communications, Ong Pang Boon. The two ministers dealt with a number of other subjects, including Canadian expertise in telecommunications, power generation and port control.

Before leaving Singapore, the Minister for International Trade took part in two other events. Mr. Regan spoke at a highly successful luncheon held by the High Commissioner for members of the delegation and guests from Singapore. He also gave a briefing to members of the press.



## Minister seeks expansion of trade links with Thailand

A BUSY SCHEDULE OF VISITS began in Thailand when Gerald Regan, the minister for international trade, called upon Prime Minister Prem Tinsulanonda and Foreign Minister Air Chief Marshall Siddhi Savetsila.

Mr. Regan then called upon the Ministry of Commerce where he announced that Canada would be conducting a series of trade seminars in Bangkok for Thai business companies interested in learning about Canadian markets. Deputy Minister of Commerce Mr. Phairojana Chayaporn also confirmed that Thailand would send a trade delegation to Canada in the next few months.

Mr. Regan next called upon Ob Vasuratna, the Minister of Industry. The two ministers signed a letter of intent whereby Petro-Canada International Assistance Corporation, the

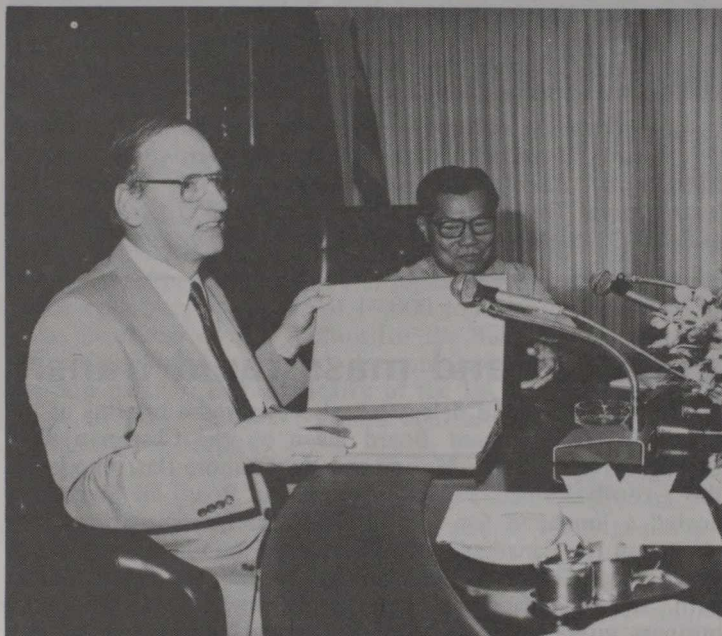
development arm of Canada's national oil company, Petro-Canada, will extend a \$8.75-million grant to aid Thailand's petroleum programs.

The aid, the first of its kind to Thailand by Canada, represents a further step in the development of economic relations between the two countries. The program will also benefit the Canadian oil and gas industry with aid being used to purchase Canadian goods and services to assist Thailand's oil and gas industry. The grant, to be spread over three years, will go to Thailand's four major petroleum programs including: offshore exploration in concession areas recently awarded to the Petroleum Authority of Thailand, a feasibility study on producing compressed natural gas, the training of Thai officials on aspects of petroleum exploration and production, and the setting up of a petroleum data centre at the Department of Mineral Resources.

During his luncheon speech to the Thai business community and various Thai officials, Mr. Regan stressed that Canada, as a nation of the Pacific, was in a particularly appropriate position to develop trade with Thailand and ASEAN. Commenting upon the case for greater Thai-Canadian economic links he stated, "Canadian industrial and business strengths fit surpassingly well with the major sectors of development in the Thai economy. We can share state-of-the-art technology with you in these sectors. As I urge you to receive positively our request to participate more deeply in Thailand's development, I believe that these greater links can be founded on genuine affection and respect between our two countries."

That afternoon Mr. Regan called upon Minister of Communications Samak Sundaravej. The next day Mr. Regan called upon Kasame Chatikavanij, Governor of the Electricity Generating Authority of Thailand (EGAT). Mr. Kasame noted that Canada is the second largest offshore supplier of equipment and technological expertise to EGAT (after Japan). He specifically mentioned ten EGAT projects in which Canadian companies have been major players.

At the end of the delegation's stay, the Deputy Minister of Commerce, Phairojana Chayaporn, held a luncheon for Mr. Regan.



*Gerald Regan and Ob Vasuratna, Minister of Industry, sign the letter of intent for assistance in energy development.*

## Kuala Lumpur

## Minister discusses prospects for Canadian role in energy projects

THE LAST STOP on the tour by the Minister for International Trade, Gerald Regan, was Malaysia, where he had a two-day working visit.

Mr. Regan and his accompanying business delegation began their visit with a call on the Minister of Trade and Industry, Tengku Datuk Ahmad Rithauddeen to discuss bilateral economic relations. Tengku Rithauddeen stressed Malaysia's interest in increasing its own exports to Canada.

The Minister for International Trade then held a meeting with Datuk Leo Moggie, Minister of Energy, Telecommunications and Posts, to discuss Canada's capabilities in these fields. Canadian exporters are very keen to participate in two major Malaysian infrastructure projects: the Port Kelang power generation station and the East Coast natural gas distribution system. Mr. Regan paid a subsequent call on Tengku Razaleigh Hamzah, Minister of Finance, to discuss the abilities of the Canadian government and financial community to provide competitive terms of credit for major export sales. Finally, the minister reviewed Canadian-Malaysian political relations with Deputy Prime Minister Datuk Musa Hitam. Datuk Musa declared that our bilateral relations provide a model for co-operation between North and South nations.



*The Minister for International Trade pays a courtesy call on Y.B. Datuk Musa Hitam, Deputy Prime Minister of Malaysia.*



## Canada-ASEAN Developments



Ambassador Sime D. Hidalgo of the Philippines and chairman of the ASEAN delegation (left) is welcomed by Canada's Secretary of State for External Affairs, Allan MacEachen (right), while Maurice Copithorne, Asst. Under-Secretary of State for External Affairs, looks on.

### Canada-ASEAN joint cooperation committee meets for first time

THE INAUGURAL MEETING of the Canada-ASEAN Joint Cooperation Committee (JCC) was held in Ottawa April 26-27, with 43 delegates attending from the capitals of the five ASEAN countries and from the ASEAN secretariat in Jakarta.

The JCC was established under the ASEAN-Canada Economic Cooperation Agreement which came into force on June 1, 1982. The purpose of the JCC is to promote and review various areas of cooperation envisaged under the Economic Cooperation Agreement including commercial, industrial and development cooperation. The JCC is co-chaired by Canada and ASEAN and will normally meet once a year.

Ambassador Sime D. Hidalgo of the Philippines chaired the meeting in Ottawa for ASEAN, while Maurice Copithorne, Assistant Under-Secretary of State for External Affairs, (Asia and the Pacific), was the Canadian chairman. The ASEAN delegations included the chairmen and representatives of various ASEAN committees as well as members of the ASEAN Ottawa Committee. Senior officials from a number of government departments and agencies participated on the Canadian side.

The Hon. Allan MacEachen, Deputy Prime Minister and Secretary of State for External Affairs of Canada, officially opened the JCC. In his remarks he

noted that the inaugural JCC meeting marked the maturing of a process in Canada's relations with ASEAN since 1976 when, as Secretary of State for External Affairs, he had announced in Jakarta that Canada would like to commence a formal dialogue with ASEAN. Mr. MacEachen observed that since its beginning in 1977 the Canada-ASEAN Dialogue had become an important element in Canada's expanding links with the Asian and Pacific world. He said, "Since the inception of ASEAN nearly sixteen years ago Canada has been impressed by its growth not only as a force for economic and social progress but as a significant factor for peace and stability". In declaring the JCC meeting open, Mr. MacEachen emphasized Canada's commitment to increased economic cooperation with ASEAN.

The opening remarks set the positive tone which characterized the two full days of discussions which followed. These discussions highlighted the evolving nature of the Canada-ASEAN relationship under the Economic Cooperation Agreement and sought to provide the foundations for an expansive two-way relationship beyond the provision of traditional development assistance and bilateral commercial relations with individual ASEAN countries. Mr. Copithorne stressed this point in his opening statement to the JCC and, by

example, referred to the JCC agenda items dealing with science and technology, communications, museums, broadcasting development and specialized financial fields, as well as cultural and journalist exchanges.

This theme was reiterated at a dinner hosted by Tom Delworth, Assistant Deputy Minister (Political Affairs), Department of External Affairs, in honour of the ASEAN delegates. Mr. Delworth said that he was impressed by the variety of items being discussed by the JCC and stated, "The relationship is clearly maturing and broadening in a most welcome way." Ambassador Hidalgo echoed these sentiments and at the end of the meeting stated that he was impressed by the extent to which Canada and ASEAN were able to reach agreement in just two days on cooperation in the fields of industry, commerce, agriculture and science and technology.

The inaugural meeting of the JCC covered a great deal of ground reflecting the increasingly varied aspects of the Canada-ASEAN relationship. A lively and informative exchange of views was held on general subjects such as the international economic situation, the global energy situation and international science relations. In addition, existing areas of Canada-ASEAN cooperation such as the Fisheries Post-Harvest Technology Project, the Forest Tree Seed Centre, the ASEAN Offset Programme and CANEX received a full review.

Other projects already identified in the areas of vocational training, oceanography and forestry were moved forward as was cooperation in the areas of visits by ASEAN journalists to Canada and the attachment of senior ASEAN financial officials to Canada's Department of Finance. The simultaneous visit to Canada of an ASEAN forestry planning mission sponsored by the Canadian International Development Agency contributed to the JCC discussions in this sector.

There was a mutual desire expressed to expand relations and increase mutual awareness through academic, cultural and scientific visits. C.J. Marshall, Assistant Under-Secretary of State for External Affairs, (Public Affairs), noted in his remarks to the JCC Meeting that ASEAN was a major area of interest in Canadian government information activities. Discussion of the prospects for cooperation between museums in the preservation of cultural and natural heritage resulted in keen interest on both sides.

On leaving Ottawa, the ASEAN delegates expressed their satisfaction with the meeting and both sides looked forward to the second meeting of the JCC to be held in one of the ASEAN capitals at a date to be agreed upon.





*Canadian and ASEAN delegates assemble at the Manitoba Institute of Management, in Winnipeg, Manitoba.*

## Conference on Enterprise Development promotes sharing of ideas and experience

FOURTEEN DELEGATES from Southeast Asia travelled to Canada in April to take part in the ASEAN/Canadian Enterprise Development Conference organized by the Manitoba Institute of Management in Winnipeg.

The conference brought together representatives from government, the private sector, associations and academia with a common interest in the creation and development of enterprise. The participants from Southeast Asia were joined by fifteen Canadians from similar backgrounds and one other delegate from Barbados, in the West Indies.

The goal of the Manitoba Institute of Management, as conference organizer, and of the Canadian International Development Agency, which provided financial support, was to create a forum for exchanging views and developing on-going relationships. It was hoped that both Canada and Southeast Asia would be enriched, and that the resulting transfer of knowledge would lead to more effective strategies for enterprise development in each participating country.

The program in Canada was divided into three segments, beginning with a one-week conference in Winnipeg. The activities during that week included:

- \* exchange of information on enterprise development in each of the participating countries;
- \* discussion and analysis of preliminary results of an extensive survey of 119 people from Canada and ASEAN on the subject of enterprise development;
- \* visits to enterprise development pro-

grams sponsored by the Government of Manitoba and the University of Manitoba;

- \* a panel discussion with entrepreneurs who have been involved with a variety of enterprise development programs;

- \* and planning of an information exchange network for people involved in enterprise development in Canada and Southeast Asia.

The highlight of the program for many participants was the second segment: a series of visits to different sites in Canada to view enterprise development projects. Each delegate chose two or three projects that most related to his or her individual needs and interests.

The program concluded with a visit to Ottawa where the delegates from Southeast Asia attended a number of functions. Their activities included meetings with representatives of CIDA and the Department of Trade and Commerce to discuss Canadian support for enterprise development in Southeast Asia. In addition, the group visited the Parliament Buildings, attended a reception held in their honour by the Department of External Affairs, and they were received by the Governor-General of Canada.

During the next eight months, the Canadian participants are to pay a return visit to Southeast Asia to further develop the exchange of ideas started at the conference. The majority of the Canadians are planning to travel in mid-September, so that they can attend the 10th. International Small Business

## PM names founding committee for Asia-Pacific Foundation

THE IDEA of establishing an Asia Pacific Foundation, designed to enhance Canada's ties with Asian and Pacific nations, was officially endorsed on March 9 with the naming of a 14-member founding committee by Prime Minister Pierre Trudeau.

The committee is charged with determining the structure, objectives and activities of a foundation that would foster Canadian understanding and awareness of Asia and the Pacific. The committee will also secure funding for the foundation from the various levels of government and the private sector.

The Prime Minister's announcement recognizes that increased understanding will strengthen the relationship between Canada and the countries of Asia and the Pacific, a region of dynamic growth and expanding political and economic importance for Canada.

The committee is headed by Vancouver businessman John Bruk who last year prepared a report for the Secretary of State for External Affairs recommending establishment of a foundation, after interest in the idea had been expressed by representatives of business, government and the universities. The committee is made up of leaders from the private sector, labour, the academic community and other sectors from across the country.

The federal government has agreed to provide funding for a minimum of five years matching contributions from other levels of government and the private sector. It has also agreed to cover the founding committee's interim expenses.

The Prime Minister attended the inaugural meeting of the committee in Vancouver, B.C. on March 10 and noted that the establishment of the committee showed that the federal government was paying greater attention to the Asian and Pacific dimension of Canada's international interests. He expressed the hope that a foundation would provide a link between government and non-government sectors in developing new and innovative approaches to Canada's relations with the region.

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Congress in Singapore, in conjunction with site visits.

In the meantime, conference participants have called for a continuation and expansion of the program. And, as a result of the conference, plans are underway to expand the information-exchange network by means of a newsletter.

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All figures in this publication are in Canadian dollars unless otherwise specified.





## Technology exchange brings together businessmen from ASEAN and Canada

CANEX '83 WAS HELD in Singapore June 7-9, bringing together a select group of businessmen from Canada and the ASEAN region for what has become a unique annual event, designed to encourage cooperative business ventures and thereby strengthen Canada's ties with the region.

The three-day technology exchange was organized by the Canadian International Development Agency through its industrial cooperation program. CIDA selected 19 Canadian companies as participants, a group chosen both for their advanced manufacturing and technological capabilities and for their interest in the region.

Representatives of these companies were joined by 110 delegates from companies in all five ASEAN countries who likewise were carefully chosen for Canex '83. Canadian missions in the region selected the ASEAN businessmen, matching their interests and experience with the companies and products being featured at the exhibition.

The session was opened on June 7 by Lewis Perinbam, Vice-President of CIDA, who told the businessmen that the Canex program was intended to foster long-term relationships between Canadian companies and their counterparts in ASEAN.

"For ASEAN, we hope it will result in the creation of more jobs, the transfer of technology and will enable ASEAN countries to achieve a greater share of world industrial enterprise," Mr. Perinbam said. "For Canada, we hope it will enable us to learn from your experience and will lead to joint-ventures and other

collaborations, so that together we can gain access to new markets and bring benefits to our respective countries in new ways."

During the three days, the Canadian businessmen were able to discuss their interests in the region and demonstrate their companies' products and capabilities in meetings with the ASEAN delegates. More than 600 of these consultations took place.

It may take many months for cooperative agreements to be concluded; however there were a number of joint-venture discussions launched at the session.

In addition, there were other signs of expanding Canadian interest in the region. Two of the participants - Mark Hot Inc. of Montreal which manufactures air conditioning equipment, and Caproco Corrosion Prevention Ltd. of Edmonton which studies

techniques for use in the oil and gas industry - are planning to open offices in Singapore. A third company, K-Vet Ltd. of Cambridge, Ontario, which makes agricultural products, has hired a consultant to investigate further the opportunities in the region.

Canex '83 was the third technology exchange organized by the High Commission in Singapore for the ASEAN region. CIDA pays basic travel and hotel expenses for participants and seeks to encourage collaboration by inviting companies which have the technical, managerial and financial strengths necessary for undertaking joint-ventures. Once potential partners are identified, companies may apply to CIDA for additional financial support, which may include up to \$100,000 to help defray the costs of a viability study for an individual project.



*Company representatives discuss their products with ASEAN businessmen.*

## Canada to provide library assistance for ASEAN Secretariat

AT A RECENT CEREMONY in Jakarta, Canada's Ambassador to Indonesia, Earl Drake, exchanged letters of agreement with the Secretary General of ASEAN, Chan Kai-Yau, on a project for Canadian technical assistance to the ASEAN Secretariat.

The project calls for the provision of \$50,000 for the preparation of a prefeasibility study on the ASEAN Secretariat's library requirements. Under the project, which is expected to last from one to two years, it is envisaged that the services of an expert on libraries will be engaged for the preparation of

the study, and related equipment procured.

In remarks made to the assembled dignitaries at the ASEAN Secretariat's headquarters, Ambassador Drake pointed out the crucial role played by libraries in an organization such as a secretariat. He expressed the hope that this modest project would, in his words, "make a lasting contribution to the ASEAN Secretariat as it moves forward to face the challenges of the future". Ambassador Drake also reviewed the record of Canada-ASEAN cooperation in the recent past. Pointing in particular

to the Economic Cooperation Agreement and the convocation of the inaugural meeting of the Joint Consultative Committee established under the Agreement, he expressed the view that Canada-ASEAN relations show "excellent potential for further development in the future".

Secretary General Chan Kai-Yau, thanked Ambassador Drake for Canada's assistance in this project, noting that the question of library facilities was one area in which the ASEAN Secretariat in Jakarta stood in clear need of support.



## **Cambodian refugees:**

# **Canada provides \$1.6 million to international relief agencies**

THE DEPUTY PRIME MINISTER and Secretary of State for External Affairs, Allan MacEachen, announced in April that Canada is providing grants worth \$1.6 million in response to appeals on behalf of refugees along the Thai-Cambodian border.

The grants are to go to the International Committee of the Red Cross (\$750,000), and to the World Food Program/United Nations Border Relief Operation (\$850,000). The funds will be provided through the international humanitarian assistance program of the Canadian International Development Agency (CIDA).

Since the events following the Vietnamese invasion and occupation of Cambodia in December 1979, Thailand has borne the burden of a massive influx of 800,000 displaced Cambodians. While the number has been considerably reduced through repatriation and third country resettlement, there remain 83,000 displaced Cambodians within Thailand and 207,000 living in makeshift

camps along the border between the two countries, waiting for a political solution to the problem.

The displaced Cambodians along the border are living in a very precarious situation with protection and security being a major problem as attacks on the camps frequently occur. Hazardous health conditions, the fear of sudden evacuation, and injury from land mines have contributed to this difficult situation.

Since 1979, Canada has provided \$23 million in humanitarian assistance for affected Cambodians. The grant to the International Red Cross will be used for emergency medical assistance, tracing and protection of the displaced population, and the administration of mobile medical units and two surgical hospitals. The UN border relief grant will be directed towards the most vulnerable groups, providing supplementary feeding, mother and child care, health programs and sanitation, shelter, rations and potable water.

In addition to providing humanitarian aid, Canada has been in the forefront among countries trying to assist in the Indochinese refugee crisis by providing re-settlement opportunities. A recent announcement underlined and confirmed the commitment in this regard.

In November, the Minister of Employment and Immigration, Lloyd Axworthy, announced that in 1983 a total of 5,000 Indochinese refugees would be resettled in Canada (3,000 government-sponsored, 2,000 assisted by relatives or private sponsorships). Further numbers will be taken directly from Vietnam through Canada's bilateral family reunification plan.

In resettlement, Canada's record is second to none. The total number of Indochinese refugees resettled in Canada, as of Dec. 31, 1982, was about 80,000. Approximately half were sponsored by ordinary Canadians, testimony to the humanitarian commitment amongst the Canadian public to assist Southeast Asian refugees.

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## **Canada investigates claims of chemical warfare in Cambodia and Laos**

CANADA HAS BEEN CONCERNED about the alleged use of chemical weapons (CW) in Laos and Cambodia since reports of the use of some sort of lethal or incapacitating agents began to be received from Laotian refugees in Thailand in 1976. In addition to the humanitarian aspects, Canada has also been concerned about the credibility of the 1925 Geneva Protocol which prohibits the use of chemical weapons.

To ensure that the extensive reports of the use of chemical warfare agents in Southeast Asia were investigated, Canada co-sponsored a UN General Assembly resolution in 1980 which established an international group of experts to investigate these reports, and a subsequent resolution in 1981 which extended the group's mandate. In March, 1981 Canada submitted to the UN Secretary General information volunteered by refugees to Canadian immigration officials in Thailand on the alleged use of chemical weapons.

During 1982 Canada undertook a number of studies designed to apply Canadian expertise in areas in which scientific data was incomplete. The first study was undertaken by Dr. Bruno Schiefer, Director of the Toxicology Research Centre at the University of Saskatchewan. Dr. Schiefer, recognized as one of the foremost experts on toxicology (mycotoxins) in Canada, was invited by the Canadian Department of External Affairs in February, 1982 to undertake a scientific study on certain aspects of the alleged use of chemical weapons in Southeast Asia, in particular the use of mycotoxins as a lethal agent.

Dr. Schiefer's report is based on the results of a two-week visit to Thailand in February where he held discussions with Thai Government authorities, Thai scientists and Canadian Embassy officials. In addition, he visited refugee camps in Thailand near the Laotian and Cambodian borders, where he collected control samples and conducted interviews with victims of alleged attacks.

His report concludes that events which are reported to have taken place at the time of alleged chemical weapons attacks cannot be explained on the basis of naturally occurring phenomena. Neither mycotoxins nor diseases naturally occurring in Southeast Asia can explain the reported symptoms

of victims of the alleged chemical weapons attacks. The symptoms described, however, are consistent with tricothene mycotoxicosis.

The report serves to answer the many scientific questions that have been posed, particularly by the Soviet Union, regarding the natural occurrence of mycotoxins in Southeast Asia. In addition, the study, which was submitted to the Secretary General of the United Nations on June 25, 1982, identified an urgent need to improve the verification and control procedures for chemical and/or biological weapons in order to determine if they are being used in Southeast Asia.

Two other Canadian reports were submitted to the U.N.: an epidemiological study by Dr. G. Humphreys, Dept. of National Defence, and a collection of testimony from refugees who claimed to have experienced CW attacks.

On December 1, 1982 the Secretary General submitted to the General Assembly the report of the UN Group of Experts pertaining to its investigation. The report (document A/37/259 of December 1, 1982) which makes use of Canadian evidence, was disappointing in that it did not establish, after two years of investigation, whether or not CW agents have been used in Southeast Asia, though given the very real analytical problems as well as certain other sensitivities, this was not surprising.

Nevertheless, the report is useful in that the UN Group records some of the problems which contributed to its inability to make a more definitive assessment, including (a) the refusal by certain countries to permit the Group to conduct any on-site investigations in territories in which chemical attacks were alleged to have occurred and (b) the prolonged lapse of time between alleged exposure to chemical attack and the time of interviews.

These, and other findings, will be of use to the Secretary General as he discharges his responsibilities under the General Assembly's resolution 37/98D. This resolution, fully supported by Canada and ASEAN, calls upon the Secretary General to take certain steps to ensure that future allegations are investigated and that certain support mechanisms are in place.



## Canadian company with 50 years in region

ON EACH working day, about one million pairs of shoes are made by the 85,000 employees of Bata companies around the world.

Generally regarded as the largest shoe manufacturing and marketing enterprise in the world, the Bata Shoe Organization (BSO) was founded in 1894 by the father of the present chief executive, Tomas Bata. Today, it operates in 92 countries, with facilities that include: 90 factories, 5 engineering works and more than 5,000 retail stores.

The key word to understanding what makes Bata substantially different from other international business organizations is decentralization. Each Bata company is an autonomous body which runs its own affairs. Each has its own local board of directors and has, as its first concern, the country in which it does business. Many companies have local shareholders and, in some instances, shares are quoted on local stock exchanges.

Of particular significance to developing nations where access to advanced technology is limited and technical and managerial skills scarce, is the BSO policy of standardization and the transfer of know-how. Bata factories in the United States and Canada, for example, make footwear on the same type of machines as those used in companies in Asia. And when technological advances are achieved, they are made available throughout the organization as quickly as possible.

Playing a key role here is the Bata International Centre, the organization's central office, located in Toronto, Canada. The centre organizes conferences, meetings and courses covering the entire spectrum of footwear manufacturing, marketing and management. It also provides member companies with a continuous stream of information and ideas.



*Counselling local artisans on the manufacturing of footwear.*

The organization is divided into ten world regions to facilitate this international connection and cooperation. Companies in this part of the world—Bangladesh, Sri Lanka, Singapore, Malaysia, Thailand, Indonesia, Australia, New Zealand, Japan, Taiwan and recently, China—form the Far East Region with its regional office located in Singapore. The companies in Singapore, Malaysia, Thailand and Indonesia are the oldest, established since the 1930's.

**MALAYSIA:** located in Kelang some 20 miles from the nation's capital, the company presently employs just over two thousand people and is one of the BSO's larger operations. An annual turnover of over \$42 million is achieved principally through a network of 58 retail stores, 86 independent retailers and 1,057 dealers throughout West Malaysia. Twelve per cent of this comes from export business.

Last year the company opened a new factory in the neighbouring state of Negri Sembilan which should be capable

of churning out 7.7 million pairs of leather and plastic footwear by 1985. **SINGAPORE:** the manufacturing operation here is small, specializing in safety footwear and soccer boots; however, retail sales are strong.

Increases made to the minimum wage over recent years have hiked labour costs up substantially making it difficult for labour intensive industries. The company's manufacturing activities have been progressively scaled down and today most of the shoes sold are imported. The company's strength lies in its efficiently run retail chain of some 50 stores—the largest and most successful in the island state. In fact, one of its stores is among the best in the entire Bata Shoe Organization.

**INDONESIA:** Bata has two manufacturing units in Jakarta and Medan. Together, the employee strength is around 1500 who produce an annual 6.5 million pairs of footwear. Distribution throughout Indonesia is done by a network of 240 retail and wholesale outlets. In addition, there are some 1350 dealers. Plans are underway to modernize existing facilities and to expand activities into East Java. The company was listed on the Indonesian Stock Exchange in March, 1982.

**THAILAND:** the longest established factory in the region, (1929), Bata Thailand runs two manufacturing units located in Bangkok, the latest being commissioned in October, 1980.

Employing around 1900 people, the company sells about 11 million pairs of shoes annually, a small percentage for export. The marketing outlets have been painstakingly developed. There are now over 100 retail stores and close to 1200 independent retailers to service the needs of both the urban and rural populations.



*Bata factory in Seremban, West Malaysia: the latest factory to be built in the region was opened in August, 1982 and provides employment for up to 600 employees.*



## Around the Region

### MALAYSIA



Prime Minister Datuk Seri Dr. Mahathir Mohamad (right) greets MP Keith Penner, leader of the Canadian delegation. Standing behind, (left to right), MP's Herb Breau, Les Benjamin and John Campbell.

### Canadian Parliamentarians visit Malaysia

Canada's ties with Malaysia through the Commonwealth were reinforced in April by the visit of a delegation from the Canadian Parliament, as guests of the Malaysian branch of the Commonwealth Parliamentary Association.

The delegation consisted of six Members of Parliament and two Senators and was led by the Hon. Keith Penner, MP. In the course of their six-day tour, the Parliamentarians had meetings in Kuala Lumpur with Malaysian Prime Minister Datuk Seri Dr. Mahathir Mohamad and in Kota Kinabalu with the

Chief Minister of Sabah, Datuk Harris Salleh.

The Canadians' host for the visit was Deputy Prime Minister Datuk Musa Hitam, president of the Malaysian branch of the Commonwealth association, who held a long conference with the group and organized a dinner in their honour.

At the end of the visit, Mr. Penner, on behalf of the Canadian members of the Commonwealth Parliamentary Association, invited their Malaysian hosts to pay a return visit to Canada next year, an offer which was graciously received.

### More funding approved for handpump project

The International Development Research Centre is providing funds to study the commercial potential of a low-cost village handpump that has been tested in Malaysia.

The research centre approved a second phase of the Malaysian project in April, providing \$297,000 to be spent in preparing a mass-production model of the pump. The primary aim of the project will be to gain production knowledge and attempt to reduce production costs. In addition, wide-scale field trials will be carried out, along with a study of important sociological and economic factors.

For the past six years, IDRC has been supporting research to encourage development of more effective pumping systems

for rural water supplies. A pump designed with plastic components was tested at a project in Malaysia and demonstrated it could function adequately under field conditions for two years or more.

IDRC has been collaborating with the faculty of engineering at the University of Malaya in this project, and has carried out testing in a number of countries. Its goal is to produce an inexpensive, reliable handpump that can be built and maintained at the village level.

The International Development Research Centre is a public corporation established by an Act of the Canadian Parliament in 1970 to support research designed to adapt science and technology to the specific needs of developing countries.

### Literature professor gives guest lectures

The role of literature in building national identity was one of the topics discussed at the University of Malaya during the recent visit of Prof. Laurel Braswell, chairman of the English department at McMaster University in Hamilton, Ontario.

Prof. Braswell spent ten days in Kuala Lumpur as guest lecturer at the university's English department, which invited her to deal with the literary traditions of both countries. She delivered a staff seminar at the university on "Themes in the work of Alice Munro and Margaret Laurence", two of Canada's foremost contemporary writers.

The ensuing discussion explored problems of defining national identity in Malaysian and Canadian novels, a subject of general interest since literary works from both countries share a place in the curriculum of Commonwealth literature. In return, Prof. Braswell has been asked by her own university to report on means of teaching Malaysian literature as part of McMaster's Southeast-Asian studies program.

During her visit, Prof. Braswell also had an opportunity to lecture on another facet of her research: the preservation of manuscripts. She delivered an address on this subject to an audience of over 100 librarians and archivists in Malaysia's impressive new National Archives.

Subsequently, she held a smaller seminar at the University of Malaya Library on the use of computers in manuscript analysis. Malaysia is a leader in ASEAN in the management of its archival heritage. Prof. Braswell was able to inform her audience of the most recent techniques developed in Canada in this field. Prior to her visit to Kuala Lumpur, Prof. Braswell stopped in Singapore where she made contact with participants to Consal VI, the Sixth Congress of Southeast Asian Librarians.



Prof. Braswell (right) with hosts S.N.R. Kazmi, head of the English department, (left), and S.M. Khoo, Chief Librarian of the University of Malaya.



## Canadian women's team in World hockey finals

The Canadian Women's Field Hockey Team surprised everyone except themselves by reaching the finals of the World Championship held in Kuala Lumpur at the end of April.

The Canadians are a young team, comprised mostly of university students, and they play a sport which is relatively unknown in their own country. However, several years of hard training and teamwork under the leadership of their coach, Marina Van de Merwe, brought them from eleventh seed to second place.

Along the way, the Canadian team beat the reigning champions, West Germany 2-1, the Soviet Union 4-0, and the Australians in penalty strokes in extra time. Their running speed, physical fitness and strong goal tending were decisive in this string of victories.

In the end, their youth and enthusiasm proved no match against the Dutch team's age and experience, and after leading in the first half, the Canadians lost the final match 4-2.

Yet they were delighted with the unprecedented publicity they received in Malaysia and Canada, and with their own performance. Said the team captain, Suzanne Nicholson, "After this, it will be impossible for us not to be invited to the Olympics."

The team was pleased with the support extended by the Canadian community in Kuala Lumpur.



**MINISTER'S WIFE VISITS CONVENT:** Carole Regan, wife of Canada's Minister for International Trade, presents a cheque to Sister Dorothy at the Good Shepherd Convent, Madonna Heights, Kuala Lumpur. Mrs. Regan visited the Convent on behalf of the Canadian High Commission while her husband, the Hon. Gerald Regan, was in Malaysia. The Convent runs an academic and vocational residential school for displaced young women. The High Commission was able to provide funds for a new pumphouse needed to solve problems of low water pressure and inadequate water supply. Mrs. Regan was given a tour of the school and watched a cultural program prepared by the students.

## THAILAND

### CIDA funds seminar series on economic issues

The Canadian International Development Agency (CIDA) is funding a series of seven seminars that are designed to solicit views on important economic issues related to Thailand's Sixth National Economic and Social Development Plan (1987-91).

The seminars will be organized by the development studies division of the National Economic and Social Development Board (NESDB), in collaboration with the Economic Society of Chulalongkorn University. They are to be held monthly and will be open to the public in the hope of stimulating public awareness of the issues involved in employment.

The first seminar, entitled "Economic Development and Employment" will have as participants Dr. Chira Hongladarom, director of the human resource development centre at Thammasat University; Dr. Virapong Ramangura, dean of the faculty of economics at Chulalongkorn University and advisor to the Prime Minister; Dr. Pirathep Rungchivin, chief of the wage and employment planning

sector at NESDB, and Mr. Kosit Panpiempras, advisor to the Prime Minister and director of the development studies division at NESDB. Mr. Kosit will take part in all the seminars as moderator.

The second seminar will deal with rural employment. Participants will be Dr. Suthiporn Chirapan, director of the research and planning division at the Land Reform Office; Mr. Somchai Krusuansombat, chief of the economic studies sector at NESDB, and Assistant Professor Rachaneewan Uthaisri of the faculty of economics at Chulalongkorn University.

In the third seminar, industrial employment will be discussed by Dr. Chirayu Isarangkura Na Ayuthaya, deputy minister of industry; Dr. Narongchai Akaraseranee, managing director of the industrial management company, IFCT; and Mr. Thawat Yipinsoi, managing director of the Parawindsor Company.

Agricultural employment will be considered in the fourth seminar. Dr. Nipon Poapongsakorn of the faculty of

economics at Thammasat University; Mr. Phasook Pongpaichit of the International Labour Organization; and Mr. Kamchai Iamsuri, the managing director of the Kamonkit Company and a former advisor to the Prime Minister, will be participating.

The subject of the fifth seminar is urban employment. The participants will be Assistant Professor Supachai Manaspaibol of the faculty of economics at Chulalongkorn University; a representative of the labour department; and a representative of the labour union.

The sixth seminar is entitled "Employment and the Education System". Professor Dr. Saneh Chammarik, director of the Thai-Khadi Research Institute at Thammasat University; Dr. Saisuri Chutikul, the deputy secretary-general of the Office of the National Education Council; and Mr. Narong Petprasert of the faculty of economics at Chulalongkorn University will participate.

The seventh and final seminar will deal with the major conclusions and recommendations of all the participants.



## Canadian-Thai business group holds first meeting in Bangkok

A Canadian-Thai businessmen's group recently held its first meeting in Bangkok. The purpose of the new association is to enhance contacts and improve understanding between businessmen from the two countries.

The inaugural gathering, which was organized by the commercial division of the Embassy, was presided over by Canadian Ambassador Fred Bild. Ambassador Bild described the formation of this group as an important step in the

growth of commercial relations between Thailand and Canada. "Meetings between businessmen of our two countries on an informal basis are a key element to the development of trade and other economic linkages", he said in welcoming the large group of Thai and Canadian businessmen.

It is planned that the Canadian-Thai businessmen's group will meet on a regular but informal basis the second Tuesday of every month at the Canadian Embassy.



**CANADIAN-THAI BUSINESS GROUP:** Participants in the first meeting of the Canadian-Thai business association included: (left to right) Montrik Amphaiphan, Canadian-Pacific Airlines; John Sharpe, Archibald Sharpe Assoc; Nathi Kanikananta, Siam Aviation Co. Ltd; Ambassador Fred Bild; and K.H. Liu, Asia Fibre Co. Ltd. The businessmen's group was formed recently to enhance contacts and improve understanding between the two countries and is to hold monthly meetings.

## Donation made to centre for the deaf

Canada's Ambassador to Thailand, Fred Bild, recently presented the last instalment of a contribution of \$47,000 to the Centre for Deaf Alumni.

The centre was established in 1969 through the efforts of the Foundation for the Deaf under the Patronage of Her Majesty Queen Sirikit. It is a voluntary non-profit group composed of deaf adults working to train themselves for independent productive lives.

The aim of the Canadian contribution under project "Making Sense" is to help the centre achieve its goals to enable mute individuals to cope with deafness and ultimately, find employment. Activities at the Centre for Deaf Alumni include specific job skills training, job placement and counselling services, sign language development, training deaf people to be leaders and instructors in their own vocational programs and, finally, providing a forum for deaf adults for community discussion.

## Science award for dryer

A low-cost dryer for grains which was developed with assistance from the International Development Research Centre (IDRC) was recently given an award by the Science Society of Thailand.

The dryer was developed by the Thai Department of Agriculture, and won second prize at a "Scientific Inventions Contest" held by the science society under the patronage of King Bhumipol Adulyadej.

The department of agriculture, with IDRC funding, has been testing and modifying various drying and storage systems for rice, maize and other grain legumes in recent years. Its prototype dryer, which costs about \$440, has a capacity of two tonnes and can be fuelled by diesel oil or by rice husks and other agricultural wastes.

## SINGAPORE

### Local company to make Canadian dock equipment

A Singapore company, Material Handling Engineering Pte. Ltd. (MHE), signed a joint-venture agreement in March with a Canadian company, Argo Engineering Ltd., to manufacture dock levellers and platforms.

The two companies were introduced at Canex '82, a technology transfer exhibition held in Singapore last June which aimed at encouraging joint-ventures between firms in Canada and the ASEAN group of countries. Canex '82 was the second in a series of similar exhibitions sponsored by the Canadian International Development Agency

(CIDA).

Under the licensing agreement, MHE became the only company in ASEAN to manufacture the technically-superior elevating docks for which Argo is internationally known. The Edmonton-based company has two manufacturing plants in Canada, as well as licensing arrangements for the United States, the United Kingdom, Latin America and Scandinavia. The Singapore venture will be its first Asian operation.

When the agreement was signed on March 24, MHE's General Manager, William Lau, said his company was

pleased that the agreement not only called for a transfer of technology, but also provided for the training of key personnel at Argo's plants in Canada.

"The technology of materials handling is moving fast with the times," Mr. Lau said, "and we are convinced we can learn from Argo, who is a leader in the field."

Mr. Lau disclosed that the specialized dock equipment had already found acceptance by local architects and by government housing authorities in Singapore, and that a number of orders had already been placed with the company.



## Minister of Defence leads tour to Asia

Leading a parliamentary delegation on a visit to Asia, including the People's Republic of China, the Minister of National Defence, J. Gilles Lamontagne, also visited Bangkok and Singapore.

Meetings with political leaders in both capitals provided a valuable opportunity to reaffirm Canada's interest in the security of the region as well as to discuss defence-related matters of mutual interest.

Mr. Lamontagne's visit to Bangkok March 27-29, was highlighted by a courtesy call on Prime Minister Prem Tinsulanonda and a visit to the Supreme Command Joint Operations Centre where he met Supreme Commander General Saiyud Kerdphol. At the Joint Operations Centre the Canadian delegation was given a briefing on the current military situation on the Thai-Cambodian border. Other areas of discussion included the possibility of visits by officer cadets from their respective military colleges, future port calls by the Royal Canadian Navy and general trade relations between Canada and Thailand.

During his stopover in Singapore from April 2 to April 4, Mr. Lamontagne called on the Minister of State for Defence, Dr. Yeo Ning Hong, and reiterated Canadian support for ASEAN and its efforts to promote a peaceful solution to the problems of Cambodia. He took the opportunity to explore the possibility of Canadian defence sales to Singapore,



*Singapore: Canada's Minister of National Defence, Gilles Lamontagne, (left), is introduced to Second Deputy Prime Minister (Foreign Affairs), S. Rajaratnam. Mr. Lamontagne also had a meeting with the Minister of State for Defence, Dr. Yeo Ning Hong, which included discussions on the sale of Canadian defence products to the Singapore Armed Forces.*

particularly in areas of high technology such as flight simulators produced by CAE Electronics.

Mr. Lamontagne received a briefing on the Singapore Armed Forces. He also discussed with Dr. Yeo the possibility of individual officer training in Canada.

The Minister paid a courtesy call on the Second Deputy Prime Minister

(Foreign Affairs), S. Rajaratnam, to discuss matters of mutual interest on the international stage, including East-West relations, security in Southeast Asia and the recent non-aligned summit.

### Canadian minister to attend small business congress

The Minister of State for Small Business and Tourism, William Rompkey, will be representing the Canadian government at the Tenth International Small Business Congress to be held in Singapore in September.

The three-day conference will be opened on September 12 by Singapore's Minister for Trade and Industry, Dr. Tony Tan. Ministers from Malaysia, the Federal Republic of Germany, the Netherlands and the Republic of Korea, are expected to attend, along with senior officials from other countries, including the United States and Japan.

Speakers from 18 countries are expected to take part in the annual conference, which this year has as its theme "development and modernization of small business." Sessions will be held on such subjects as: prospects and opportunities in the ASEAN countries, entrepreneurship development, government and small business development, and modern technology and management.

Among the speakers will be J. Lavigne, head of the Federal Business Development Bank of Canada.

During the conference, Mr. Rompkey will host a reception for delegates.

### Trade briefs

**Computa '83:** two Canadian companies took part in the computer technology trade show held at the World Trade Centre in Singapore in May. One of these was AES Data Systems Ltd., Montreal, which is the world's largest manufacturer of word-processors. AES has a strong business relationship with a local company, Equatron Pte. Ltd. and organized a seminar on word-processing in conjunction with the show. The second Canadian participant was Develcon Electronics of Saskatoon, Saskatchewan, which produces data processing equipment.

**Teaching aids:** a recent trade show dealing with educational equipment attracted interest from Canadian companies. Didacta '83, held at the World Trade Centre in Singapore in June, had two Canadian participants: Lab-Volt Ltd. from Montreal, which produces audio-visual teaching aids, and Dominie Press of Toronto, which sells educational material.

**Library systems:** at the Sixth Congress of Southeast Asia Librarians, Consal VI, a senior representative of the National Library of Canada delivered a paper on the impact of information technology on the bibliographic record. Mary Joan Dunn, who is the assistant director of the library's systems centre, shared some of the experiences which the National Library has gained in testing and applying new computer technologies to library management. Ms. Dunn's presentation was very well received since the National Library of Canada has a wide reputation for keeping abreast of new developments.

**B.C. Wood Products Show:** a display by eight manufacturing companies from the province of British Columbia was held at the High Commission in Singapore on June 21. The companies offered specially finished wood panelling and other products used by builders and furniture manufacturers. The mission was organized by the Government of the Province of British Columbia and made stops as well in Malaysia.



## Beethoven piano concertos performed by Kuerti

Canadian pianist Anton Kuerti provided music lovers in Singapore with a rich and rewarding experience in April, when he performed all five Beethoven piano concertos at the Victoria Concert Hall.

The Beethoven Cycle was presented over three nights featuring on the first night the First Piano Concerto and the Fifth, known as the Emperor Concerto. The Second and Fourth Concertos were presented on the second night, while on the final night, Mr. Kuerti performed the Eroica.

The concerts were extremely successful, with tickets to all three performances completely sold out.

The review in the The Straits Times newspaper praised Mr. Kuerti, saying that during the three-night concerto marathon, he "clearly distinguished himself as an astonishing musical talent".

## High-tech companies study opportunities

Representatives of six Canadian high-technology companies completed a tour of Southeast Asia in June to pursue investigations of joint-venture opportunities in the region. The companies were all from the Ottawa area, the centre of Canada's developing computer industry and birthplace of a number of small, aggressive firms.

The tour made stops in Singapore, Malaysia and Thailand, as well as Hong Kong, and was led by a private consulting company, ASI Consultants Ltd., which is preparing a detailed study of joint-venture possibilities on behalf of the Canadian International Development Agency.

While in Singapore, the group had numerous meetings with local high-technology companies and held discussions at the Economic Development Board.

The six participating companies offer broad expertise in the high-technology field: Nabu Manufacturing Corporation produces a wide range of products including data entry equipment and video display systems for microcomputers; Omnitech Graphics Systems has developed a computer-aided design system for graphics; Cybernex Ltd. makes video terminals for aerial surveying; Hitech Canada Ltd. makes an advanced optical page reader; Quasar Systems Ltd. prepares custom software for use in business and governmental applications; and Valera Electronics Inc. produces a micro-computer thermostat.

Their interests in the ASEAN region include distributorships and training, as well as joint-venture manufacturing proposals.

## PHILIPPINES



**CANADIAN SHIPS VISIT MANILA:** Canadian Ambassador to the Philippines, Edward Bobinski, is flanked by Capt. (N) Robert E. George, Commander of the Second Canadian Destroyer Squadron (left) and by Lt. Cdr. Jose T. Vedula, Philippine Navy (right) at the end of wreath-laying ceremonies held at Rizal Park on May 25. They are followed by the ship commanders who assisted at the ceremony.

The wreath-laying was one of the events during the visit to the port of Manila, May 25-28, by four ships of the Second Canadian Destroyer Squadron based at Esquimalt, British Columbia. The squadron, which is under the command of Captain George, includes three destroyers - HMCS Restigouche, HMCS Gatineau, and HMCS Terra Nova - as well as a support ship, HMCS Provider.

Before arriving in the Philippines, the ships made stops in Hongkong, the People's Republic of China, South Korea, Japan and Hawaii, and also took part in naval exercises. While in Manila, the Canadian squadron played host to groups of disadvantaged children, to officers of the Philippine Navy and to members of the Canadian community in the Philippines.

## IDRC award for Philippine public servant

Canada's International Development Research Centre (IDRC) has announced that Isidro Sobrecarey of the Philippines' Public Estates Authority (PEA) has been selected as one of the nominees for the 1983-84 Pearson Fellowship program for young public servants in developing countries. The program, administered by IDRC, was established in 1977 to commemorate the achievements of Canada's former Prime Minister and Nobel Prize winner in the field of international cooperation and development.

Mr. Sobrecarey is manager of technical and administrative services of the PEA, a government corporation which takes charge of developing public lands and properties. He was chosen for his

experience as a young technocrat with demonstrated capability and potential in the field of management.

As a Pearson Fellow, Mr. Sobrecarey will pursue any combination of formal or informal study with research or practical attachments for up to 12 months in Canada. Each nominee follows a program suited to his needs and qualifications as well as the requirements of his work in his native country. With increased professional competence achieved during the program, all fellows are expected to return to their respective countries after one year.

Mr. Sobrecarey is the third Filipino to qualify for the program since its inauguration in 1977.



## Filipino company buys Canadian video cassettes

Leighton and Kidd Ltd. of Toronto, Canada recently signed a contract with Engineering Equipment Inc. (EEI) to supply the Filipino company with video cassettes to be used for training maintenance technicians. EEI, which specializes in maintenance operations for large industries, will use the pre-programmed cassettes in a basic training course for its 10,000 employees.

It is the first time that a Canadian company has brought pre-programmed technical training equipment to the Philippines. Leighton and Kidd's International Marketing Manager J.L. Leighton sees this as a major breakthrough for his firm.

"The Philippine market has a tremendous potential," says Mr. Leighton, "and we hope to convince power corporations as well as utility companies here to consider this training program." The company also intends to explore other industrial areas which could benefit from pre-programmed training courses.

Mr. Leighton also visited Singapore where he was optimistic about similar sales prospects.

The Toronto-based company has 10 years' experience in the conception, production and presentation of technical training programs on video tapes. These video materials are produced in six languages and distributed worldwide. In addition, Leighton and Kidd offers a full range of training services such as consulting, curriculum development and need assessment.

## Award for IDRC governor

A member of the Board of Governors of the International Development Research Centre, (IDRC), Prof. Gelia Castillo, has been given an award for contributing to research in the Philippines.

Dr. Castillo, who is professor of rural sociology at the University of the Philippines at Los Banos, is one of three recipients of the 1982 Pantas Award. The award is given annually by the Philippine Council for Agriculture and Resources Research and Development to individuals who have contributed to the advancement of agriculture and natural resources research.

Dr. Castillo has been a member of the board of the Canadian centre since 1979.

## INDONESIA

### Canadians supply major components of Bukit Asam energy project

Canadian companies are heavily involved with supplying transportation equipment and other services for one of the major projects now being undertaken in Indonesia: the expansion of the Bukit Asam coal mine in South Sumatra.

The goal of the Indonesian government in this project is to greatly expand its use of coal for generating electricity, instead of relying on petroleum. To this end, the Bukit Asam project is to provide indigenous coal as a substitute for oil for two, and ultimately seven, 400-megawatt steam power plants now under construction at Suralaya in West Java, about 150 kms. from Jakarta.

The project was launched with World Bank assistance, and it is anticipated that the Bukit Asam mine will be in a position to ship 3,000,000 tons of coal per year by 1985, eventually increasing to 9,000,000 tons.

The rehabilitation and expansion of rail facilities in South Sumatra and the construction of a coal trans-shipment port facility at Tarahan are important components in the implementation of this project. Canada is playing a major role in these two aspects with a \$190 million export credit extended to the Government of Indonesia by Canada's Export Development Corporation (EDC) and the Canadian International Development Agency (CIDA).

Canada's participation in this project, however, predates the extension of this credit. The consortium MCS (consisting of Montreal Engineering, Canadian Pacific Consulting Services (CPCS) and Swan-Wooster Engineering) were previously awarded a World Bank contract to undertake the detailed engineering for the project. MCS was subsequently engaged to continue in a

monitoring capacity and CPCS is currently under contract to the Indonesian state railway (PJKA) to assist in the rehabilitation of the South Sumatra railway. In addition, Montreal Engineering undertook the design phase for Units I and II power stations at Suralaya and has now been awarded a second contract to perform the same tasks for Units III and IV.

The first contract under Canada's financial package was signed a year ago and Dominion Bridge of Canada, in a joint venture with Balfour Beatty of Great Britain, is expected to start with the construction of the Tarahan port during 1983.

Furthermore, Sydney Steel of Nova Scotia signed a \$13-million contract in May, in the presence of Canada's Minister for International Trade, Gerald Regan, to supply the project with more than

19,000 metric tonnes of new steel rail. And, Hawker Siddeley (Trenton Works) later signed a \$26-million contract to provide the coal, flat and ballast wagons required to up-grade the railway and carry the Bukit Asam coal to Tarahan. The Indonesian government is evaluating other equipment proposals from Canadian companies.

Canadian participation in the integrated Bukit Asam-Suralaya project however, extends beyond the umbrella of Canada's financial package. While Montreal Engineering is the owner's engineer, Lavalin International was retained by Marubeni, the successful contractor, to act as its design consultant for the Suralaya power stations. Further, Babcock and Wilcox of Cambridge, Ontario, will supply the boiler complexes for Units I and II at Suralaya under a \$80-million (U.S.) World Bank loan and is actively pursuing Units III and IV. One Canadian company is also actively pursuing the tender for the self-unloading vessel that will be required to transport the coal from Tarahan across the Sunda Strait to Suralaya.

The integrated approach taken by the Indonesian government in involving various ministries in the Bukit Asam project mirrors the effort now underway in Canada to harness Canadian technology and capabilities to meet the timely demands of this tremendous project. It is perhaps appropriate to note that Canadian experience in developing its own natural resources and transportation needs are now being culminated in a project which, although distant from Canada, does reflect such similar Canadian endeavours as the Northern British Columbia Coal Project, now under development in Canada.



Roger Hebert of Sydney Steel Corporation (left) and Nazar Noerdin, Director General of Land Transport and Inland Waterways, sign contract May 7 for steel rail.



## Canadian booth at Jakarta exhibitions

A Canadian government information booth was in operation at two petroleum exhibitions held recently in Jakarta: LNG VII, which was held in May for manufacturers of liquid natural gas equipment, and Indo-Energy '83, held at the end of June.

At the LNG conference, the booth provided conference participants with information on Canada's natural gas industry, and commercial officers found there was considerable interest in a LNG project that is to be built in British Columbia. It was the first time the Canadian presence was felt at this annual event, which was sponsored by Pertamina, Indonesia's state-owned oil company, and attended by hundreds of its employees, as well as officials from the major gas corporations.

Indo-Energy '83 was an exhibition for equipment manufacturers and other companies which serve the oil and gas

industry. Canada was represented at this event through the information booth, and through the participation of ten Canadian companies.

The information booth was a co-operative effort by the commercial sections of both the Embassy in Jakarta and the High Commission in Singapore.

## Aid from CIDA for veterinary project

The Minister of Agriculture of Indonesia, Achmad Affandi, and Canadian Ambassador Earl Drake, signed a memo of understanding on May 23 for the construction of an animal disease investigation centre in Jogjakarta.

The objectives of this project are to provide an improved veterinary diagnostic and investigation service, and to strengthen information systems that will lead to improved treatment and control of animal diseases on the island of Java.

The project, at a total estimated cost of \$11.5 million, is being jointly financed

by the Canadian International Development Agency (CIDA) and the Department of Agriculture of Indonesia. Canada's contribution will be primarily used to design, construct and furnish laboratories; to provide laboratory equipment; to train personnel and to provide long-term technical assistance.

## Youth events bring Indonesians to Canada

Two groups of young Indonesians will be travelling to Canada in July to represent their country at international events.

The Indonesian National Scout Movement is sending 113 members to the XV World Jamboree, which is to be held July 4-16 at Kayanaskis Country, a provincial park located 90 kms. west of Calgary. This event will bring together 13,500 participants from among the 117 countries which belong to the World Scout Organization.

The XII World University Games, being held in Edmonton July 1 to 11, will have six athletes from Indonesia competing in the tennis and athletics events. An estimated 4,500 university students from 85 countries will participate in the games, which have been held every two years since 1923.

**For further information on material contained in this publication please contact the nearest Canadian diplomatic mission.**

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Canadian Embassy, Wisma Metropolitan, Jl. Jendral Sudirman, Jakarta.  
Tel. 584031,-9.

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Canadian High Commission, American International Assurance Bldg.,  
Ampang Road, Kuala Lumpur.  
Tel. 89722,-3,-4.

### Philippines:

Canadian Embassy, Cilebes Bldg.,  
6780 Ayala Ave., Makati, Metro Manila. Tel. 87-78-46.

### Singapore:

Canadian High Commission, Faber House, 230 Orchard Road, Singapore  
0923. Tel. 737-1322.



**TRAVEL PROMOTION FOR CANADA:** Two scarlet-coated Mounties, a beauty queen, and some entertainers took part in a 10-day tour in May through the ASEAN region and Hong Kong to encourage travel to Canada. Members of the tour shown above are (left to right): Donna Dornik, who holds the Miss British Columbia title; Cpl. Carriere and Cst. Hansen of the Royal Canadian Mounted Police; entertainer Gillian Campbell and guitarist Paul Hann.

The promotion was a co-operative effort by Canadian government tourism offices and a number of airlines, including Cathay Pacific, CP Air, Air Canada and Pacific Western Airlines. It was held to publicize the inauguration on May 1 of Cathay Pacific's non-stop flights between Hong Kong and Vancouver.

The tour made stops in Hong Kong, Manila, Jakarta, Singapore, Kuala Lumpur and Bangkok, providing the local travel industry with information on Canada.

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