
$\mathbf{R}^{\text {ETAIL Merchants who wish to keep }}$ abreast of the times and have a continued and reliable guide to the leading markets should subscribe to The Canadian Journal of Commerce. 'The Market Reports in the Journal are unequalled for comprehensiveness and correctness of detail. No Merchants or other business men can afford to do without it. Published EVERY FRIDAY. Subscriptions to all parts of Canada, $\$ 3.00$ a year.

Address,
CANADIAN JOURNAL of COMMERCE. Montreal

## UNION ASSDRANCE SOCIETY

## Limited

(Fire Insurance simee A.D. 1714)
Canada Branch, MONTREAL
T. L. MORRISEY, Resident Manager.

North West Branch, WINNIPEG THOS. BRUCE, Branch Managor

Agencies throughout the Dominion.

## The Home Life Association of Canada

## Head

Office .. Home Life Bldg., Toronto

Capital and Assets \$ 1,400,000
h. Pollman evans, President.
J. K. MeCutcheon, Man. Director.
A. J. WALKER, A.C.A., Secretary.


Clearitits
STANDARD
OFTHE
WORLD

Distinetive $\overrightarrow{\text { Now OM Qualities }}$
North Star, Crescent and Pearl Batting

## Purity

Brightness
Loftiness


## WOOL. <br> ERASME DOSSIN, VERViers, (Belgium) <br> SPECIALITY OF <br> Wools and Noils FOR <br> Clothing, Felting, Flannole and Hatting. <br> Good Agente Wanted

## BLACK DIAMONO

FILE WORKS.
Established 1863 Incorporated 1896,


Highest Awards At Twelve International Expositions.
Special Prize GOLD MEDAL At Atlanta, 1895.

## G. \& H. Barnett Co

 PHILADELPHIA, PaOwned and Operated by Nicholson File ce.

CANADIAN MALLEABLE
Iron\&SteelCo.

## Limited.

Owners for Canada of Hondorson's
Process for Manufacturing Steol.
FACTORY: OFFICE:
32 Humberside Ave., 506 Lumeden Bidy. Weat Toronto. Toronto, Can.

THE GHARTERED BANKS．

## The Bank of Montreal

（ESTABLISHED 1817．）
Incorporated by Act of Parliament．
（Capital Authorized $\$ 16,000$, u 0.00 ）
Capital（all paid－up）\＄15，529，000 00 Rest．

## Undivided Profits

$15,000,000.00$
head office：montreal， board of directors：
Bt．Hon．Lord Strathcona and Mount Royal，
G．C．M．C．，G．C．V．O．，Honorary President． R．B．Angus，
Sir Edward Clouston，Bart．，Vice－President． E．B．Gireenshields David Morrice，
 James Ross
Hon．Robert Mackay， $\quad \begin{aligned} & \text { Alfred } \\ & \text { H．} \\ & V\end{aligned}$ Bir Thosert Mackay，
K．Sh．v．

H．V．
A．Macrith，General Manager．
ent of Brsector and Superintend

w．E．stavert，Supt．Branches，Maritime Pro A．D．Braith waite，supt
F．D．Braithwaite，supt．Ontario Branches．

 bountand Branches． ant cition and Towns in the following Pron mos：Province of Ontario：Pro－
 ＂ick：Provinew of Prince Edward 1－land Provinee of Nova Scotia；Northwest Pronimes：Provine of British（olumbial
 Lomdom，TEng：：Ti Thradneedle street E．．F．William Tistor．Manager． Y．Humben．II．I．Bog．J．T．Molinemx Ageme．
（hicago．Ill．：1s4 Lat Nalle street Spokame：State of Washingtom． St．Johin＇s：Xewfomdland．
Bircly Cone：Xewfoumbland．
（arand Falls：Xewfomdland
リッドッ（19：M－xico D．F．
B．NKERS IN GRE MT BRITUN
Lomblon：The Bank of England：The l＇mion of London and Smith＇Bank． LAd．：Lomdon County and Westminster Bank．L．td．：Thu Xational Provincial Bank of England L．td－－Liverponl：The Bank of Liverpool．I．td．－Scotland：The British Linen Bank and Branches．
BANKERS IN THE INTTED STATES：
New York：The National City Rank； National Bank of Commerce；National Park Bank．－Philadelphia：Fourth street National Bank．－Boston：The Merchante National Bank．Bulfalo：The Marine Natoral Bank．San Francisoo：First National Bank：The Inglo and London， Paris National Bank
Savings Bank Department conneeted with each Canadian Branch，and interest allowed at current rates．
Collections at all points of the world undertaken at most favourable rates．
Travellers＇Cheques．Lim＇ted cheques． and Travellers＇Letters of Credit issued negotiable in all parts of the world．
This Bank，with its Branches at exery important point in Canada，offer－excep－ tional facilities for the transalion of a general banking business．

THE GHARTERED BANKS．

## The Bank of British

 North America
## Estab．1836．Incor，by Royal Charter in 1840

## Capital Paid－up <br> $\qquad$ <br> \＄4，866，666．66

 Res2，652，333 33

## HEAD OFFICE， 4 Gracechurch St．，London，E．C．

 ．G．Wallis，Secretary．W．S．Goldby，Mr：

## La Banque Nationale <br> Founded in 1860.

Capital ．．．．．．．．．．．．\＄2，000，000．00
Reserve Fund $1,300,000.00$

Our System of Travellers＇Cheques has given complete sat－ isfaction to all our patrons． as to rapidity，security and economy．The public is in－ vited to take advantage of its facilities．

## Our Office in Parls

## Rue Boudreau， 7 Sq．de l＇Opera

s found very convenient for the Cana－ dian tourists in Europe．
Transfers of funds，collections，pay－ ments，commercial credits in Europe， United States and Canada．transacted at the lowest rate．

## The Molsons Bank

Incorporated by Act of Parliament 1855. hEAD OFFICE：MONTREAL．
Capital Paid－up．．．．．．．．．$\$ 4.000,000$
Reserve Fund．
$4,600,000$
boakd of directors：
Ifm．Molson Macpherson ．．．．．．President
 JAMES D．MCNicoll．
JAMES ELLIOT，General Manager
A．D．Durnford，Chief Inspector and Supt．a
E．W．Waud，J．H．Campbell，Inspector．H．A．Harrig
ALBERTA．LIST OF BRANCHES：

|  |  |
| :---: | :---: |
| Calgary， | Kıagetuwn， |
| camrose， | simeoe， |
| Diamond City， | smith＇s Falls， |
| Lethbridge， | st．Mary＇s， |
|  | st．Hhomas， <br> －．East End Branch， |
| BRIT．C OLUMBIA ： | Teeswater， |
| Revelstoke， | $\because$ Ioronto，${ }_{\text {Queen }}$ st．West br． |
| Vancouver， <br> ．Main Street， | Treaton， ＂lales， |
|  | Waterloo， |
| mantioba． | West Torontu， |
| ${ }_{\text {＂1mmpeg，}}^{\text {U }}$ Portage Ave． |  |
|  | \％oodstock， |
|  |  |
| untario． | Arthatasca， |
|  | Bedford， |
|  | Chicoutimi， |
| Amherstuarg， | Drummondville， |
| Ayımer， | traservalle di Kiv．du |
| Belleville | Loup Station， |
| Brockville， | knowiton， |
| Chesterville， |  |
| Clinton， | Muntreal， |
| Drumbo， | $\cdots$ St．James st． |
| Dution， | ．．Market and Har． |
| Exeter ${ }_{\text {ar }}$ | bour Branch． |
| $\underset{\text { Frankford，}}{\text { Market }}$ Br． | $\because$ st．Henri Branch， |
| Hamilton， | $\because$ st．Catherine st．Br． |
| Hensall， | \％St．Lawrence Blvd．Br． |
| Highgate， | ．．Cutenneuve branch |
| Iroyuois， | ．．Cute st． |
| Kingsville， |  |
| Kirkton， | Pierreville， |
| Lambton Mills， | Quebec， |
| London， | Kachmond， |
| Lucknow， | Roberval， |
| Meatord， | sorel， |
| Merlin， | st．Cesaire， |
| Morrisburg， | Ste．Flavie station， |
| Norwich， | st．Ours， |
| Ottawa， | Ste．Therese de Blain－ |
| Uwen Sound， | ville，Que．， |
| Petrolia， | victoriaville， |
| Port Arthur， | Waterloo， |

agents in great britain \＆Colonies
London，Liverpool－l＇arr＇s Bank，Ltd．Ire－
land－Munster and Leinster Bank，Ltd．Aug－ land－Munster and Leinster Bank，Ltd．Aus－
tralia and New Zealand－The I nion Bank Australia，Ltd．South Africa－The Bank of Bank of South Africa，Ltd．
Collections made in all parts of the Domin ion and returns promptly remitted at lowe rates of exchange．Commercial Letters o
Credit and Travellers＇Circular Letters issued availatile in all parts of the world

## The Standard Bank of Canada

Established 1873 108 Branches

QUARTERLY DIVIDEND NOTICE No． 86.
NOTICE is hereby given that a Divi－ dend at the rate of THIRTEEN Per Cent Per Annum upon the Capital Stock of this Bank has been declared for the quarter ending 30th April，1912．and that the same will be payable at the Head Office in this City and its Bran－ ches on and after WEDNESDAY，the 1st Day of May，1912，to Shareholders of record of 20th April， 1912.
By Order of the Board，
GEO．P．SCHOLFIELD，
General Manager．
Toronto，22nd March， 1912.

The
Paid－up 0 Rest，

HEAD
Bla Edmund
2．A．Lash，

IL．D．
d．W．Flavelle，
A．Kingman，
Hon．W．U．Kcd
E．R．Wood，
E．R．Wood，
Nir John M．Gi
K．C．M．G．，K
ALEXANL
Branches
United S
MONTREAL，
LONDON，Eng
MEXICO CIT
The Bank is
tion of bille，fo
exchange，dra
Travel ers＇C
Lettcrs of cred
payable in all

Head Of
Capitsl．
Rest．

DUNGAN W．G．GOO JOSEPH $\underset{\text { Robert Reford }}{\text { Wm．H．Beatt }}$

THOMAS
T．A．B

ONTARIO
Toronto 10 offi
Allandale
Ararrie
Berlin
Berlin
Bradford
Brantford
Bradford
Brantord
Brockville
Brock vill
Cardinal
Cobourg
Colborne
Colborne
Coldwater
Collingwoo
Collingwood
Copper Cliff
Creemore
Dorchester
Dimvale
Galt
Gananoqu
Hastings
Hastings
Havelock
Kene
Keene
Kingston
Kingston
Londo $1\left(\frac{1}{2}\right.$ offic
Lyndhurst
Mydhurs
Millbrook
Milton
Milto
Newmarket
Norwood
Ottawa

London，
Midland Ba
New Yor
Chicago－

## Bank

liament 1855. treal.
84,000,000 4,600,000 ors: -Vice-President ks. B. Gordon,
is.
Manager I and Supt. at H. A. Harri
the chartered banks.

## The Canadian Bank of Commerce

Paid-up Capital, - $\$ 1,000,000$ Rest,

9,000,000
HEAD OFFICE: TORONTO BOARD OF DIRECTORS:
Btr Edmund Walker, U.V.O., LL.D., D.O.L., .
. A. Lash, Keq., K.C., LL.D., Vice-Preaideat. Hon. Geo. A. Cox,
John Hoskin, Kisq., K.し. McMaster, Ksq.
Robert Stuart, issq. W. W. Fiav
.W.Fiavelle, Esq.,LL.D. is Kyman M. Jone Hon. W. U. Edwards, $\begin{array}{ll}\text { R. Wood, Esq. } & \text { Geo. G. Foster, Esq., K.C. } \\ \text { Chas. Culby, Esq. }\end{array}$
Ir John M. Gibson, $\quad$ Ph.D. ALEXANDEE LAIRD, General Manager. JOHN AIRD, Assistant General Manager.
Branches in every Province of Canada United States, England and Mexice. montreal, h. B. Walker. Manager.
LONDON, Eng.. H. V. F. Jones, Manager
NEW YORK, Wm. Gray, \& H. P. Schell, Agts, MeXICO CITY, J. P. Bell, Manager
The Bank is splendidly equipped for the collection of bille, for the purcbase and sal= of foreign exchange, drafts and cable transfers.
Travel ers' Cheques, Commercia! aud Travellers'
Lettcrs of ©redit. Money Orders and Drufts issued Letcrs of credit. money Orders

## THE <br> Bank or Toronto

Incorporated 1855.
Head Office: TORONTO, CANADA.
Capital
\$4,600,000
Rest.
5,600 000
Directors:
DUNGAN COULSON
President V. (i. GOODERIIAM . Vice-President JOSEPH HENDERSON, 2nd Vice-Pres. Wm. H. Beatty, Robert Reford

John Macdonald William Stuman Nicholas. Bawlf Gooderham
THOMAS F. How, General Manager
T. A. BIRD . .- . Inspector

| BRANCHES: |  |  |
| :---: | :---: | :---: |
| Ontario | Oil Springs | N.Westminster |
| Toronto 10 offices | Omemee | Aldergrove |
| Allandale | Purry Sound | Merritt |
| Barrie | Penetanguish'ne |  |
| Berlin | Peterboro | MANITOBA |
| Bradford | Petrolia | Winnipeg |
| Brantiord | Porcupine | ${ }_{\text {Bentwright }}$ |
| Brockville | Port Hope | Cartwright |
| Burford | Preston | Pilot Mound |
| Cardinal | Earnia | Portage la Prair |
| Cobourg | Shelburne | Swan Rive |
| ${ }_{\text {Colborne }}$ | Stayner | Transcona |
| ${ }_{\text {Collingwood }}$ | Sudbury |  |
| Copper Cliff | Thornbury | SASKAT'WAN |
| Creemore | Wallaceburg | Breden bury |
| Dorchester | Waterioo | Church bridge |
| Elmvale | Welland | Colonsay |
| Gait | Wyoming | Elstow |
| Gananoque | QUEBEC | Glenavon |
| Havelock | Montreal,6offices | ${ }_{\text {Kipling }}$ |
| Keene | Maisonneuve | Lankenburg |
| Kingston | Gaspe | Montmartre |
| Wndo (4 offices) | St. Lambert | Pelly |
| Lyudhurst | Calgary | Preeceville |
| Milton | Coronation | Suringside |
| Newmarket | Lethbridge | Summerberry |
| Norwood | Mnror | Vibank |
| Oakville | B. COLUMBIA | Wolseley |
| Ottawa | Vanc'ver,2offices | Yorston |

London, Eng.-The London City and Midland Bank, Ltd
New York.-Nat'l Bank of Commerce
Chicago-First National Bank.

## ESTABLISHED 1865.

## Union Bank of Canada

## Head Office, quebec

## Paid-up Capital <br> $\qquad$ <br> $\$ 4,943,000$

Reserve and ULdiviaed
Profits . . . . . . . . . . . 3, 500,000
Total Assels (over )....56,00u, 000 BUARD OF DIRECTORS
hun. JUHN Sharples . President WLLIAM PRICE, Esq., Vice-P'resident
W. R. Allan, Esq. E.E.A.Durernet,Esq. Geo.H.Thomson,Eisq. E. J. Hale, Esq. John Galt, Esq. E. L. Drewry, Esq.
G. P. Keid, Esq. F. E. Kenaston, Esq R. T. Riley, Esq. S. Barker, Esq.

Wm. Shaw, Esq. S. Haas, Esq.
M. Bull, Esq.
G. H. BALFOUR, General Manager.
H. 13. SHAW, Assist. General Manager.
J. IV. HADHIION, superintendent

Eastern Branches, Toronto.
J. (i. BILLETT, Chief Inspector and Manager Foreign Dept., Quebec.
J. B. WADDELL, Inspector, 1 oronto.
11. VEASEL; Chief Accountant.
F. W. S. Chispo, Superintendent Wes tern Branches, Winnipeg
F. W. SMITH, Supervisor Manitoba Branches, Wimipeg.
P. VIBERT, Supervisor Alberta Bran ches, Winnipeg.
J. S. HIAM, Supervisor Saskatchewan Branches, Wimnipeg.
I'. McCAFFRY, Supervisor British CoJumbia Branches, Vancouver.
F. J. BOULTON, Asst. Inspector, Mani
toba Branches, Winnipeg.
O. F. SEEBER, Asst. Inspector. Saskat chewan Branches, Saskatoon
R. H. BAIRD, Asst. Inspector, Alberta Branches, Calgary
This Bank, having over 230 Brauches in Canada - extending from Halifas to Prince Rupert. offers excellent facilities for the transaction of all Banking business in these Provinces. Collections and correspondence are invited.
The Bank has Agents and Correspondents in all Cities of importance throughout Canada, the United States, the United Kingdom, the Continent of Europe, and the British Colonies

Branch at 51, Threadneedle Street.
London, E.C'
F. W. ASHE Manager
(f. M. C. HART SMITH

Assistant Manager

THE CHARTERED BANKS.

## The Bank of Ottawa

ESTTABLISHED 1874

## Capital Paid Up, Rest

atd Undivided Pro
fits.
$\$ 7,618,167$
To'al Assets Over...... 46,000,000

Money transmitted to any point in the World by

## BANK DRAF'I.

TELEGRAPHIC TRANSFER
CABLE TRANSFER.

## Traders Bank of Can

PAID-UP CAPITAL
\$ 4,354,50e $\begin{array}{llllr}\text { ASSETS OVER . . . . . . . . } & 52,000,000 \\ \text { HENT ACCOLNT . . . . . . } & 2,500,000\end{array}$ DEPOSITS. 39,977,000

BOARD OF DIRECTORS:

head office: TORONTO.

| $\mathrm{N} \text {. }$ |  |
| :---: | :---: |
|  |  |
|  |  |
|  |  |
|  |  |

J. L. WILLIS

| ontario: | Newcastle, North Bay, | Warsaw, Waterdown, |
| :---: | :---: | :---: |
| Alma, | Norwich, | Webbwood, |
| Appin, | Orillia, | W. Ft. Willia |
| Arthur, | Ottawa, | Windsor, |
| Aylmer, | Otterville, | Winona, |
| Avon, Ayton, | Owen Sound | Wroodstock, |
| Ayton, Beeton, | sley, <br> Porcupine, | Wro |
| Blind River, | Port Hope, |  |
| Bridgeburg, | Prescott, | ALBER |
| ruce Mines | Put |  |
| Bruce Mines, | Ridgetown, | Calgary. |
| Burlington, | Rockwo | Camrose, |
| Cargill, | Rodney, | F, |
| Chapleau, | St. Catharines, | Didsb |
| Clifford, | St. Mary's, | Ed |
| Collingwood, | Sarnia, | Erskine, |
| Drayton, | Scult ste. | Gadsby, |
| Durham, | Spencerville, | Gleichen, |
| Dutton, | Springfield, | Halkiri, |
| Elmira | Steelto | Morrill, |
| Elora, | Stoney Creek, | Munson, |
| Embrun, | stratford, | Red Willow, |
| Fergus, | Sturgeon Falls, | Sub-A tettler, |
| Fort William, | Sudbury, <br> Tavistock, | SASR ATC'W |
| Grand Valley, | Thamestora, |  |
| Guelph, " | Tilsonburg, | Forget, |
| Haileybury, | Toronto $\mathrm{Br}^{\text {c }}$ ches | Regina, |
| Hamilton, | Avenue Road, | Rosetown, |
| Hamilton East, |  | Saskatoon, |
| Hamilton, Mkt. | Gerrard\&Jones | Zealandia, |
| Harriston, | Gerrard \& Main | MANITOB |
| Ingersoll, | King \& Spa | mantioba: |
| Kenora, Kincardine, | Broadview, | Winnipeg. |
| Lakefield, | Yonge and |  |
| Lakeside, | Colborne, | B. COLUMBIA |
| Leamington, | Yonge \& Bloor | Fort Geo |
| Lion's Head, Lynden, | Richmond, | Fort |
| Massey, | Tottenham, |  |
| Matheson, | Tweed, | QUEBEC: |
| Mount Elgin, <br> Mount Forest, | Vars, | Montreal. |

 Bank. Chicago-The First Natio
falo-The Marine National Bank.

|  | The Ropyal |
| :---: | :---: |


16. mamblurs in (:1才,11) \& NEM


British West Indies
BAHAMAS-Naschil: B RB DCo-Bridgetown: JAMAlCA - Kingston: TRINHDAD - fort of Spain and Sall Fertuan a.

$$
\begin{array}{cc}
\text { Landon, Eng. } & \text { New York, } \\
\text { Princtst., E. C. } & \text { Corner William, nhd } \\
\text { W. M. Botsford, Mgr. } & \text { Celarstrects. } \\
\text { Jas. Mackle, Jomt Mgr. } & \text { S. H. Voornees, Agent }
\end{array}
$$

A General Banking Business transacted. 1)rafts allal Letters of Cre dit issuled alvalable in all parts of the Woald.

SUIINGB DEPIRTMENTG AT NLI


## The Dominion Rank

Sir Fdmund 13. Osler, M.P.. I'resident W. 1). Matthews, Vice-President.

CAPITAL
RESERTE
TOTAL ASNETS
C. A. BOGER'T,

General Manager.
THIS B.ANK OFFER
Corporations, Business Houser and Muni-cipalitio- unsurpassed banking facilities.

Brauches, Agents and Correspondents
all orer the word
Collections promptly made and remit ted

HEAD OFFICE-TORONTO.

## THE GHARTERED BANKS. <br> Bank of Hamilton

HEAD OFFICE, HAMILTON.
THE GHARTERED BANKS.

## Imperial Bank

Est. OF CANADA 1875

| Capital Paid-up....... $\$ 8$ | $6,000,000$ |
| :--- | ---: |
| Reserve Fund........ | $\mathbf{6 , 0 0 0 , 0 0 0}$ |
| Total Assets ........ | $72,000,000$ |


| DIRECTORS: |  |
| :---: | :---: |
| Wm. Ramsay of 'Bowlan | Hon. H . |
| James Kerr Osborue |  |
| ${ }_{\text {Pawthra Mulock }}^{\text {Peleg Howland }}$ ( | Wm. H. Merritt, M. D., | Cawthra Mulock

Elias Rogers
(St. Catharines) Head Office, Toronto. D. R. Wilkie, General Manager; E. Hay Aet.
General Manager; W. Mofat, Chiel Inapector:
branches

| ONTARIO | Port Arthur | Prince Albert |
| :---: | :---: | :---: |
|  | Port Colborne | Regina |
| Torouto (14) | Port Robinson | Rosthern |
| Amherstburg | Ridgeway | Saskatoon |
| Belwood | Sault Ste. Marie | Wilkie |
| Bolton | South Por (z) | Wyuyard |
| Brantiord | South Porcupine |  |
| Caledon East | South Woodslee | AlBERTA |
| Cobalt | st. Catharines(2) |  |
| Cochrane | St. Davids | Athabasca |
| Cotum | st. Thomas (2) | Landing |
| Elk Lake | Thessalon | Benff |
| Essex | Timmins | Calgary (2) |
| Fergus | Welland | Edmonton(3) |
| Fonthill | Windsor | Lethbridge |
| Fort William | Woodstock | Medicine Hat |
| Galt |  | kedeliff |
| Hamilton | QUEBEC | Red Deer |
| Harrow |  | Rocky Mountain |
| Humberstone | Montreal (2) | нoise |
| Ingersoll | Quebec (2) | Stratheona |
| Jordan \& Vine land | maniloba | Wetaskiwin |
| Kenora |  | B. COLUMBIA |
| Listowel | Brandon | Arrowhead |
| London | Portage la | Chase |
| Marshville | Prairie | Cranbrook |
| Merritton | Winnipeg (2) | Fernip |
| $\mathrm{N}+$ shwille |  | Golden |
| New Liskeard | SASK'WAN | Kamloops |
| Niagara Falls (2) |  | Michel |
| Niagara-on-the- | Baigonie | Nelson |
| Lake | Broadview N | New Michel |
| North Bay, | Fort Qu'Appeile R | Revelstoke |
| Ottawa | Hague $V$ | $V_{\text {ancouver ( }}$ (4) |
| Pngrave | Moosejaw $V$ | Victoria |
| Porcupane | North Battlefors | Wilmer |



ACENTS:-Great Britain: LLoyds Bank, Limito
ed; Commercial Bank of Scotland, Limited, and
 many: Deutsche Bank. - New York: Bank of the
Manliat tan Company.-Chicago: First National Bank. - San Irancisco: Wells Fargo Nevada Na-
tional Bank. tional Bank.

## THE

PROVINCIAL BANK
HEAD OFFIOE:
7 and 9 Place d'Armes, MOVTREA!, Que. 44 Bral ches in the Provinces of Quebec, Ontario
CAPITAL AUTHORIZED)......... $\$ 2,000,000.00$
CAPITAL PAID-UP. ............. $\quad 1,000.000 .00$ resLeve fend \& Cudivided Profits $512,463.19$ board of directors:
Pregident: Mr. H. Laporte of Laporte, Martin \& Co
Dtrector of The Credit Foncier Franco Canadien
Vice President: Mr. W. F. Carsley, of The Firm
Carrey Sonsand Co
Carsley Sonsand C
Hon.
Hon. L. Beaubien. Ex-Minister, of Agriculture. M.. G. M. Bos worth, Vice-President "C.P.R. Co." $\underset{\text { Mre Alphonse Racine. of "A. Racine \& Co." Whole- }}{\text { Bale }}$
Mr. L J. O. Reauchemin. proprietor of the Librairle
Reanchemin. Ltd
tir. Tancrede bienvenu, gen man. board of control:
President: Hon Sir Alex. Lacoste, Ex-Chief Justice,
Court of King
Bin Dr. E. Persillier Lachapelle. Administrator Credis
Foncier Franco-Canadlen. Foncier Pranco-Canadien.
M. Chevalier. Managing Director Credit Foncier
Franco-Canadien.

HOME

8 King

SEVEN

Branches

Brit:sh an
all Prin
JAMES

Geo.
CHART
Trusts and $\mathbf{G}$

Telephone

The Do and Inv
Masonic Te
Interest at
'I'. H. PUR

## एT

100 R


Commerce,
Manutact

ISSUED E

Canadian Su British Subs American
Single Copi Extra

Editor:
18 HOSPIT

Ez We
unused man

Banks.
$\frac{\text { BnK }}{1875}$

## 6,000,000

 6,000,000 2,000,000AFFRAY, V.-P.
Vhyte Winuipeg 1ard Turner,Ques Merritt, M. D., harines)
ronto.
E. Hay Aat
hief Ingector.
rince Albert
egina osthern
Askatoon sksatoon
filkie
yuyard ALBERTA thabasca anff Landin algay (2)
amonton (3) ethbridge
edicine Hat edelifi
ed Deer ed Deer
Deky Mountain House
Hatheona etaskiwin . Columbia rowhead ase
anbrook anbroo
rni rnip
Iden
mloops
chel
Ison
18 l
w Michel
velstoke
veistoke
ncouver (4 ncouve
itoria
1 mer

Credit and
Bank, Limito Limited, and onnais. Ger
Bank of the Bank of the

rst National | rst |
| :---: |
| Nevada |
| Nationa |

3ANK $E=$ rmes, A! , Que. c, Ontario

### 2.000,000.00

.000.000.00
512.463 .19

Martin \& Co The Firm
ulture.
P.R. Co.'
o." Whole-
he Librairle
MAN.
ief Justice, ator Credis lit Foncier

## home bank of canada.

Head Office
8 King Street, West, Toronto.

SEVEN OFFICES IN TORONTO.

Branches and Connections throughout Canada.

British and Foreign Correspondents in all Principal Cities of the World.

JAMES MASON. General Manager.
Geo. O. Merson\& Co.
CHARTERED ACCOUNTANTS
Trusts and Guarantee Bldg., 16 King St. W. TORONTO.

Telephone Main 7014.

## The Dominion Savings

 and Investment Society.Masonic Temple Bldg., LONDON, Can
Interest at 4 per cent payable halfyearly on Debentures.
'I. H. PURDOM, President.
NATHANIEL MILLS, Manager.


DEYOTED TO
Commerce, Finance, Insurance, Railways, Manutacturing, Mining and Joint Stock Enterprises.

ISSUED ETERY FRIDAY MORNING SUBSCRIPTION:
Canadian Subscribers . .. .. \$3 a year British Subscribers. .. .. ..l2s. 6d. American " .. .. .. $\$ 3.52$ a year
Single Copies Extra - (5 to 50$)$... 20c eac extra " (50 to 100). .. 15c
( 100 and over) 10 c
Editorial and Business Offices:
18 HOSPITAL STREET, MONTREAL
M. S. FOLEY,

Editor, Publisher \& Proprietor
ETB We do not undertake to return unused manuscripts.

## STERLING BANK OF CANADA

AGENCIES THROUGHOUT CANADA
Montreal Office, 157 St. James St.

## THE METROPOLITAN BANK

| Capital Paid Up | \$1,000,000.00 |
| :---: | :---: |
| Reserve | 1,250,000,00 |
| Undivided Profits | 138,046.68 |

HEAD OFFICE. - - TORONTO, ONT.
S. J. MOORE, President. W. D. ROSS, General Manager.

A general Banking business transacted.

## Locks \& Builders' Hardware

Hamilton, canada.

Jardine Universal Ratchet Clamp Drill.
Used in factories of all kinds for hurried machine repairs.
All machine shops and railway shops should have it.
Bridge builders, track layers, and structural metal workers have constant use for it.

Send for deseription.

## A. B. JARDINE \& C0..

 HESPELER, ONT.
## Caverhill, Learmont \& Co.

## Montreal and Winnipeg.

" COMMUNITY" SILVER DISTRIBUTORS

Best for :Presentation Purposes

LEGAL DIRECTORY

Price of Admission to this Directory is $\$ 10$ per annum.

NEW YORK STATE.
NEW YORK CITY .. ..David T. Davis (Counsellor and Attorney-at-Law.) Davis, Symmes \& Schreiber.

MONTREAL.

Henry J. Kavauagh, K.C. Paul Lacoste, LL.L.
H. Gerin-Lajoia, K.C. Kavanagh, Lajoie \& Lacoste, -ADvocates, -
provincial bank building,
7 Place d'Armes, Montreal, Can. Oable Address, "Laloi." Bell Tel. Main 4800, 4801
R. B. HUTCHESON Notary Public manniaer hocners iseuro
Commissioner for the Provinces of Quebec \& Ontario. Metropolitan Building., 204 ST. JAMES STREET, MONTREAL. Tel. Main 2499.

## ONTARIO.

ARNPRIOR .. .. .. Thompson \& Hunt BLEANHEIM . . .. .. .. .. R. L. Gosnell BOWMANVILLE. . R. Russell Loscombe BRANTFORD .. .. Wilkes \& Henderson BROCKVILLE .. .. .. H. A. Stewart OANNINGTON . . . . . . . . . A. J. Reid

LEGAL DIRECTORY

CARLETON PLACE DESEROONTO DURHAM GANANOQUE GODERICH INGERSOLL KEMPTVILLE LEAMINGTON LINDSAY LISTOWEL LONDON. L'ORIGINAL. MITCHELL MOUNT FOREST NEWMARRET. NIAGARA FALLS. ORANGEVILLE OSHAWA
WA ....
SOUND
. Colin McIntosh Henry R. Bedford .. J. P. Telford
J. C. Ross
E. N. Lewis

Thos. Wells
T. K. Allan
W. T. Easton

McLaughlin \& Peel
H. B. Morphy W. H. Bartram J. Maxwell Dent \& Thompson . ..W. C. Perry Thos. J. Robertson Fred. W. Hill OWEN SOUND W. J. L. McKay J. F. Grierson PETERBOROUGH . D. Creasor PORT HOPE .. . . Chisholm \& Chisholm PORT HOPE PRESCOTT F. J. French, K.C. SARNIA ......................... SMITH'S FALIS,

Tavell. Farrell \& Lavell ST. CATHARINES, E. A. Lancaster, MP. ST. THOMAS .. .. .. J. S. Robertson STRATFORD .. MacPherson \& Davidson TRENTON . . . . MacLellan \& MacLellan TEESWATER .. .. .. John J. Stephens THORNBURY.
.. .. John J. Stephens TILSONBURG .. .. Dowler \& Sinclair TORONTO. . . .. Jas. R. Roaf . Thistlethwaite WATFORD . . . . Fitzgerald \& Fitzgerald WELLAND . . . . . . L. Garke Raymons WELLAND .. ..... L. Garke Raymond EDMONTON .. .. Harry H. Robertso
WINDSOR .. Paterson, Murphy \& Sale

Lougheed \& Bennett
CAMPBELLTON
F. H. McLatchy

SUSSEX ite \& AMison

PRINCE EDWARD ISLAND.
CHARLOTTETOWN, McLeod \& Bentley

MANITOBA.
VIRDEN . . . . .. . . . W. A. Donald

BRITISH COLUMBIA
NEW WESTMINSTER \& VANCOUVER,
Martin, Weart \& McQuarric
VANCOUVER .. .. .. H. D. Ruggle

NORTH-WEST TERRITORY.

GGARY

Geo. W. Greene

## The Standard Loan Co.

We offer for sale debentures bearing interest
at FIVE per cent per annum, payable halfat FIVE per cent per annum, payable half.
yearly. These debentures offer an absolutely yearly. These debentures offer an absolutely
eafe and proft iable investment, , os the purcha. som have for security the entire assets of the Company

Capital \& Surplus Assets $\$ 1,400 \mathbf{6 0 0 . 0 0}$ Total Assets................ 2,800.000.00 President: J. A. KAMMERER 1st Vice-President and Genaral Manager
W. §. DINNICK, Toronto W. 8. DINNICK, Toronto 2nd Vice-President:
HUGH 8 . BRENNEN, Hamilto Directora:
Right Hon. LORD STRATHCONA and MOUNT ROYAL, G.C.M.G $\begin{array}{ll}\text { David Rate. } & \text { R. H. Greene. } \\ \text { W. L. Horton, } & \text { A. J. William }\end{array}$

HEAD OFFICE.
Cor. Adelaide \& Victoria Sts. Toronto

## BOILER SHOP.

THE STEVENSON BOILER, MACHI NE SHOP AND FOUNDRY WORKS AT PETROLIA, ONT. (now of twenty year'sstanding), continues to make Marine Stationary and Portable Boilers of all kinds. The Canadian Oil Wells and Re finers and Mills in this section are nearly entirely supplied with Boilers and other Plate Work from this shop; while for well-drilling purposes it has nent many boilers to Germany, Austria, India and Australia. It also makes Oil Stills, I'anks, Bleachers and Agitators, Salt Pans, Steam Boxes for Stave and Hoop Mills, and any desired work in Plate or Sheet Steel or Iron, as well as all pro ductions of Machine Shops, including Steam Engines and Castings in Iron and brass.
Having a full outfit of machinery and tools, including Steam Riveter, and men of long experience, it invites comparison of the quality of its work, with any shop in Canada.

## ARTHUR KAVAMAGH,

 Manager.J. H. FAIRBANK.

Proprietor.

3 Q A B O THE BEST ARE THE GHEAPEST-


E×tra Granulated AND OTHER GRADES OF REFINED.

Supply your customers with only the best sugars obtainable. IT WILL PAY.

> Manufactured by the

Canada Sugar Refining Co. Limited, MOMTBEAL, Oue.
COTÉ BROS. \& BURRITT Elevator Builders, Millwrights and Machinists 52 Conde Street, Montreal.


## FOR SALE

A Well Finished CHERRY COUNTER about 20 feet long by 3 feet wide with swing door. Was made for the Equitable Life Assurance Company of New York.

## Also :

A high CABINET DESK, made for the above institution; all in good order.

Address:
"JOURNAL OF COMMERCE,"
Montreal.

SUN FIRE Founded A.D. 1710.
Head Office, Threadneedle St., London, EmsThe oldest Insurance $\mathbf{C} 0$. in the World.
Canadian Branch:-15 Wellington St. E Toronto, Ont., H. M. Blackburn, Mgr. Montreal Chief Agents:
EVANS \& JC HNSON, 26 St. Sacrament St Agents Wanted in all Unrepresented Districte. $\quad$ a


Waller R. Wonham \& Sons. MONTREAL.

Agents for Canada.

MERCHANTS, MANUFACTURERS, and other business men should bear in mind that the "Journal of Commerce" will not accept advertisement through any agents not specially in its employ. Its Circulation-extending to all parts of the Dominion renders it the best advertising medium in Canada-equal to all others combined, while its rates do not include heavy commissions.

COMMERCIAL SUMMARY.
-The Bank of British North America hat openel a branch at tillooct. B.C.
-The Canadian Pacific has 80,000 employees: monthly pay roll $\$ 4,000,000$.
-Canada bought, 1910-11 \$64, and bold $\$ 40$ per head of her population.
-Montreal Street Railway surplus for February was $\$ 76,931$, an increase of \$15,771. equal to 25.79 per cent. The five months' surplus was $\$ 601,384$, compared with $\$ 512.151$ for the corresponding period of 1911, being an increase of $\$ 89,233$, or 17.42 per cent.

- There are now 2,5if hranches of Canadian banks, the lar gest number on record.
-The plans of the Allis Chalmers reorganization call for a receivership after repudiation of $\$ 275.000$ bond interest on April 1, and remganization instead of liquidation.

Preliminary contracts for a new water and a drainage system for st. Petersturg, to const some $\$ 50.1000000$ in all, has beem lat to kir William Limilley, of Lomblon Eny

Official statements from Washington show that the patst year's coitton "mol, in the southern stater reached the unpre codrontod :

A new hotel, costing \$150.000. will be arected in Brock-
 Maclean. 1. (', Hardy. IV: H. Comstock amd If. Brown

Shipments of anthracite coal from the hard coal district in Pembeylvania during the month of Felmary aggregated 5, 875 gis tons, aganat 5000.048 for the same month last year.

The Fall River wool and cotton opreratives are discontonted with the wige selomblus. and many humereds are already on strik", with a pmasilility of the trouble leeroming general.

Improrta into the Initwd kinglom from Canada in 1910

 $\$ 90,898.010$.
-Total bank exchanges at all leading eities in the United States agyregate $\$ 2.929,804,170$, a gain orer the same week last yar of $16 . j$ per cont: and over the eorresponding week in 1910 of 5.5 per cent.

There is a rewerd olise arop of b:000,000 tons along the Moditerranean. which will give us cheap pickled olives, and incidentally cheaper butter by providing cheaper edible oil for Italian and spanish us.

Amouncoment is made that the Bank of 'Joronto will erect a two-storey bimidings the corner of Main and Walter streets. Galt, ont. The mew buiding will ocenpy the entire cornere and will be is ly :3. font

Proposil- will liw rememol until 12 p . m. Ipril $1 . \mathrm{i}$ by the

 1911. Dun part marly for en paras.

Propmails will her recricily mitil Ipril I by the village of








Owen somme Ont.. hat devided to arant a bomus of $\$ 10$. 000 yarly for on pars th a shiphimidiny amb dry dock plant.


 twenty there and one half mill- on the dollar. an enceratace ff
 school teachers rempire that an :Mhlitional mill be levied.

The high price of butter has callsed boyents of thes table necessity or luxury as the boyeoters regard it in varimus part- of the l nited states. In Chicago the consumption of hutter $i$ sat to haw fallon off 30 per cent during one week as a result of the boycot t
-The gross earnings of the combined tramways, gas, electric lighting and power and telephone services operated by the Rio de Jane ro Tramway, Light and Power Company for the eiglith week of 1912 were $\$ 276.880$, as compared with $\$ 236.835$ for the corresponding week of 1911.

The I nited States Purcau of Railway Economies figures, from 13 per ent returns of all team railroads for Jannary show that ol erating revenue for the ungth was $\$ 203.142,118$. Operating cepmems were $\$ 1.58,911.489$. Is compared with
 creased $\$ 4,2005 \mathrm{sin}_{1}$
-The Anglotanadian Finance Company ammounce that sales of farm lands and town lots ly the Xorth Coast Land Co. for the four monthe ended February 29th amounted to $\$ 243.949$, as compared with $\$ 73.533$ for the previous four mentlos, making a total for the eight monthe it the curreat financial year of $4310,7 \mathrm{~m}$.
-It is reported that the largest sealn of coal wer found in Western Central Allerta has been struck 130 miles weat of Fidmonton. The drills have penetrated the seam thirys. two fret. The cirand Trumk Pateitic and Camadian Northern Railways hoth pass over the deposit, which is said to extend for miles The coal is bituminoms. of grod quality.

- Xaries are of course enstly, but mot so costly as they appear in the rlas shedules of apropriation bills. Estimated by the emergies they develop and the insurances pro rited they have been growng chap per curing the last de cade. Figures are always dismal, but here are a few. In cost a ton. (iermany pays $\$ \mathbf{j} 100$, France * 610 , Italy $\$ 590$, Great Britain $\$ 415$ and the I'nited States *+3.5.

The M. Y. Mock Exchange has liated \$2.1,33.000 additional first consolidated thousand $+1 / 2$ per cent ljetroit I nited Rail way bonds. due 1932, making the total listed $\$ 14,586,000$. The $\$ 2,153.000$ bonds were issued for in per eent of the cost of betterments and improvements (which for the year 1911 conet in cath a sum extedng $\$ 1,4+$ ancon and to rathe $\$ 1$, Sol,o60 collateral noters, maturing, tan. 1. 1912.

Official returns for the month of danary received by the Interstate Commerce Commission at Washington up to Harch 14. covering about 93 per cent of the st can railway mileage of the lonited states, show that the total operating revenues for that month wern *20.3.143.11s. and the opreat ng expen:es $\$ 158.911,489$. In comparion with Jannary. 1911. this is



The big gusher of the Hursteca Co., at I luan Casiano. Mexieo, is now producing es,oco larrels of vil a day. Is xivmer an idea of the profits of the businco.. we may state that the company that owne this well have made large contracts with different furchas mond refining companies for wil. The pieres hate varied somenthal. hut it is likely that is cents a barrel would be a good a cerage on these contracts. At that rate, this one well has producel for its for tunate owners nearly no me million dullars in goll.

The official notice of the st, Latrenter sugar Refinery Co. deal ran as follows:- ."phe diwetors hate atectped the
 $\$ 333.33$ per share ( $\$ 100$ ) of a total of *2.500.301). the par chasers to take orer the property acemotinge th dio batance sheet on Nareh 1. 1912. atter payment of the nsmal dividend to the sharehokders for the last fiswal sar. the purchase price being tayable 3 monthe after tender of so per cent of the stock has been made, with interest at if per cent from March 1. 1912, to date of fayment
-It is now considered inevitable that on A pril 1 over 330, cou soft. or hituminous coal miners will stop work in the United states. An agreement has almost been reached between the workers and the owners. hit the working out of details appears to make it necessary that the mines shall
shut down as there is Central Cal the coke fu for foundr
-The ant counties, a ing only 49 try prospe bursed abo than there ten per cer ther increa which aver wages is al mine worke
-The
was almost ing the pat states Dep The produc States was tons of an duction of O(c) tons, 450 tons in sugar and sugar for 900 tons.

Mr. .
asked to be
Bank of
The Board.
Hoder-on's
to serve as
name is su
beern unani Vice-Presid vestment 1 Foundries, Rohertson antee Co.

On and
nollt lette ment own mo. twenty-tice day rate f durtion tor about harg Comon ant WoMmmont ed with al rates to all
termers de territory ratus
by Promic licensim-hold that if the elsewhere, cedent has
whereby wl
sell intoxic:
is stated th
ed in the D
ber of liqu
adopted in

## ys. gras, elec

 operated by Company for pared withmies figures, for January $203.142,118$. rared with -xpenses $n$. momtinto vious four
shut down for two weeks. All industries will be affected, as there is never much furnace coal on hand at this season. Central Canada would also suffer, and if the trouble reaches the coke furnaces, as is probable the effect will be serious for foundries and iron or steel plants.

The anthracite region of Pennsylvania is confined to nine counties, and chiefly to five counties, the entire area covering only 496 square miles. So well has the anthracue industry prospered in the past ten years that there is now disbursed about $\$ 30,000,000$ more annually to the mine workers than there was a decade ago. This is due to an increase of ten per cent in wages which was granted in 1900, to a further increase of 10 per cent granted in 1902 and to a bonus which averages 4.6 per cent. The larger desbursement of wages is also partially due to an increase in the number of mine workers from 147.(651 in 1901 to 173,522 at present.

The world's production of sugar for the year 1910-11 was almost $2,000,000$ tons greater than that of any year during the past five, the preliminary estimate of the United States Department of Agriculture, just announced, shows: The production of botlo cane and beet sugar in the United States was greater than any year of the five, being 311.0c0 tons of sane and 456,060 tons of bect. The worlds production of cane sugar was $8,321.500$ tons and of beet 8.097 ,(006) tons, a total of 16,418500 tons, compared with 14,524 , 450 tons in 1909-10. Hawan produced 506,000 tons of cane sugar and Porto lico 291,900 tons. makng the total of cane sugar for the United states and insular possessions 1,108.900 tons.

Mr. ., onathan Holyson, owing to indifferent health, has asked to be relieved of the Vise-Presidency of the Merelants Bank of Canada, which he has so long and so capably filled. The Board, under the eircumstances, have accepted Mr. Hoderon's resignation. but it is understood he will continue to serve as a member. Mr. Kenneth W. Blackwell, whose name is so well known in business and financal circles. has becn unanimonsly elected to succeed Mr. Hodgson in the Vice-Presidency. Mr. Abackwen is also president of the Investment Trust Co., vice-president of the Canada Steef Foundries, director of the Nova Scotia steel Co., the Thos. Robertson Co.. Ltd.. and the Guardian Accident and Guarantee $C o$. of London.

On and after ipril 1 the government will inangurate a nolht lefteryram. or deferted messager service. on all governmentowned lines in the Dominion at a mimmum charge of twenty-tive "rnts for tifty worts. the satme as the regulat day rate for ten words. 1 nere will be a eorresponding reduition for longer messages. the change has been brouglit about largely through representations from the lukom and fomon atin astrict, which ate almost exthsively served by
 ad with :all comencting lines to acocept mesages at thene rates to all parts of Canada and the l'nited states. Easterners de-iring to communicate with the coast or luken territory w 11 be able to arat themselves of these reduce rallus.

- An in portant dectaration was made in the (bmbee House by Premice connin when the bill for compensating the Quebec lieconse-holders was unter diseussion. Sir Lomer stated that if the flan was good for Quebec city it might be good elswhere, and it is pretty generally considered that a precedent has now been adopted for the whole of the Provin e whereby when a leense holder is deprived of his license to sell intoxicating liguors he is entitled to compensation. It is stated that this is the first time this has been acknowledg. ed in the Doninion. The resolutions cutting down the number of liquor licenses in Quebec city from 96 to 60 were adopted in the form of a Government Bill. According to the bill, while the Gorcrnment is compensating the license-


## Fcur Per Cent. PER ANNUM

Payable Half-Yearly is allowed on sums of $\$ 100$ and upwards for a term of one or more years. Interest accrues from date on which we recese the momes

This is an
AL"THORIZED INTLNMENT FOR TRLST FUNDS.
Write at once for Cop of Ammal Report, specmen deben ture and fult particular:

## Canada Permanent Mortgage Corporation TORONTO St. <br> TORONTO <br> ESTABLISHED 18.9.T

holders with the sum of $\$ 3,000$ each, it will recoup itself in ten years by assessing the remaining holders of licenses for the amount.

Dr. Rudolph Diesel, of Munich, lectured at the Institute of Mechanical Engineers in London, Eng,, on the industrial mportance of the Diesel oil engine, of whel lw is the inventor. He ueclared that by tuis engine. the monopory of coal hanl been broken, and that the problem of using liquid fuel ior power production in its simplest and most general form la:d been solved. It could be used with all natural liquid fuels. What the steam engine and gas engine were for coal it was for liguid, but was much smpler and more economisal. Researches. he added, had shown that there was probably as much liquid fuel as coal in the globe. New petroleum sources, said Dr. Diesel, were continually being developed: new oil districts were being discovered. The worlds, prodnction of craue oil had :ncreased three and a half times as quickly as the production of coal. and the ratio of increase was getting steadily higher. Forty per cent of the present production of mineral oil, he added, was already sufficient to supply the whole naval and mercantile flee of the world with power if they worked it by the Diesel enмін".

1njorts from (anada into vew Zualand during the year P1911 were $\$ 104.2010$ in cacrs- of thense fir 1910. says Mr. W. A. Peddoe. Calladian Trade Commissioner. writins Auckland on Fobmary lath to the Department of Trade and - omment. There may be sume variation in the figures, lat they whil be larger, not smaller. When all returns are in. Art ales imported from Canada during ble lat quarter october, Nowember and December. 1911 had a value of *4.5.505, and covered $10-$ items, of whel 42 were entitle I to preferential treatment. So the remainder. agrembl tural implements and plain and barted wire of which large quantics were imported. enter free. The preference af fects those articles which are imported in large quantities, such as papere fish and furniture. The feature of the season, Mr. Bedtoce adds, has been the rapid growth of the export of hutter from New Zealand to Vancouver. This trade has exceeded the most sanguine expeetat ons of the merchants. their resources having been taxed to the utmost to meet the great demand from the Canadian market. Up to this time last season only 2,958 boxes of hutter had been sent to Vaneruver, whereas the total for this season stands at 19,026 loxes

## The Standard Assurance Co. Established 1825. OF EDINBURGH HEAD OFFICE FOR CANADA, - MONTREAL.

Invested Funds .. .. .. .. \$63,750,000<br>Investments under Canadian Branch<br>$16,000,000$<br>Deposited with Canadian Gov.

INTENDING INSURERS
Should read the "Three Minutes" Leaflet of the

> Phœijx Assurance Co., ud
> [Fire] OF LONDON, ENG. [Life]
> Copies of this and full information re garding the Company's mutual system. its equitable Principle, and liberal policy

May be obtained at the Head Office,
ioo st. Francois Xavier St., MONTREAR.

The Company offers to the Public every advantage which
LIFE INSURAN =E
conducted under the most favourable conditions is capable of affording.
"AGENTS WANTED" R. Macr. Paterson, Joint Managers. Life Superintendent H. B. F. Bingham.

## R. WILLSON-STMITH

## Finanolal Agent

Government, Municipal and Railway Securities bought and sold. First class Securities suitable for Trust Funds always on hand. Trust Estates managed.
gUARDIAN RUILDING
160 St. James St. - MONTREAL.
the Atlar universal national question all are eq remedy.

One pa however. dispropor cent and tured go which, at criminally competiti have cert tages of ing from theis exp this city, fuming and site to pay in in addit expensive 'ustomer cost of $r$ percuntag
Moder aply to ly consid and com stores, bu telcjphone Gherbrool tha' his times bet the urder der $\ddagger{ }^{2} .0$ a!l the tr swied sub dean of
Universit ner in w rgods as one subu
delivers matches
grocer re
calls in
call for
meant an
that the
sumer.
cent orde
cases eve
a rush or
house co
buying $g$
sent day
poses as
buyer goi
and layin
manner
der, mear
the Atlantic. Little can be done toward solving this universal problem until there has been made an international thorough scientific investigation. It is a question for all the nations to tackle together since all are equally affected by the condition it is sought to remedy.

One part of the question is rather easily answered, however. The cost of retailing has increased most disproportionately of late years. From 20 to 60 per cent and over is actually paid in supplying manufactured goods to customers. The Department stores, which, at their first inception, were held to be almost criminally monopolistic, because they would destroy competition from their cheapened business methods, have certainly not decreased prices. All the advantages of condensed management, and direct purchasing from manufacturers, have been discounted by thei expensive plants and plans. One large firm in this city, which has lately completed a new plaut has fuming expenses of $\$ 130,000$ a year, and a building and site certainly wortl from $\$ 800,000$ to $\$ 1,000,000$, to pay interest, or at least a reimbursing rental upon in addit on. This is by no means the largest or most expensively housed business in town either. The customer has to meet these heavy bills, of course, the crist of running (the actual burden) being added as a percentage to the prices.

Modern convenience is probably the best term to apply to the cause of the higher prices we are especially considering. It applies not only to the handsome and commodiously placed, and expensively managed stores, but also to the extra expense caused by the telrphone and delivery service. A butcher in the Gherbooke street vicinity explained the other day tha' his delivery vehicles had been to one house ten timas between daylight and dark. "The value of all the urders 'phoned to me, only came to something under w 2. $00, "$ he explained. The same thing is true of all the tradesmen. We notice that in a report on this swie subject especially prepared by Dr. Holdsworth, dean of the faculty and professor of Economics in the University of Pittsburg, he lays stress upon the manner in which consumers compel grocers to deliver $\varepsilon^{\text {ruods as furnishing one reason for high prices. "In }}$ one suburb of Pittsburg," he says, "one grocer"s wagon delivers a cake of soap at one house and a box of matches at another several blocks away. The same grocer reports that he had, from one home, twelve calls in a single day. On his estimate of 40 cents a call for the upkeep of horse, wagon and driver, this meant an expense of $\$ 4.80$. It may be safely said that the grocer passes part of this expense to the consumer. It costs practically as much to deliver a $50-$ cent order as it does to deliver a $\$ 5$ one, and in some cases even more, because of the fact that it might be a rush order and a distance greater. The modern house construction is the cause of the housewife not buying groceries as she did in former years. In present day homes there is not the room for storage purposes as formerly, and for this reason, instead of the buyer going out with her basket possibly twice a week and laying in supplies in larger quantities, in which manner they can be purchased cheaper, the small order, meaning the more expensive method, is in vogue."

## Thg Law Union \& Rock Insurance Co. of London

# Assets Exceed. ... \$45,000,000.00 Over $\$ 6,000,000$ Invested in Canada. FIRE and accident Risks Accepted, 

camedian Head Ofice H2 St. James St., cor. Place d'Armes, Montreal.
Agents wanted in unrepresented towns in Canada.
W. D. AIKEN,

Superintendent Accident Dept.
J. E. E. DICKSON,

Canadian Manager
"Ex nihilo nihil" is a sound old adage, and if we desire such conveniences, it is idle to grumble over paying the bill. All that really sound economical principle can suggest by way of improvement under the circunstances, is the development of a cheapened agriculture, by the full use of labour-saving machinery and intensive cultivation. In other words, reduce the first cost, as far as possible. Induce manufacturers also to follow cheaper methods, keep transportation charges down as far as possible. Improved methods should give good wages to the fewer men of higher intelligence employed. And if larger numbers are driven on to the land, the nations will not suffer for the change.

But we need not expect that we are ever to have twentieth century conveniences at eighteenth century prices.

## BRITISH AND GERMAN NAVIES.

Whatever effect his naral declaration was expected to have upon the fortunes of his political party, Mr. Thurchill can never have imagined that it would be graciously received in Germany. To that sensitive nalion it must have sounded like a jeer, when the First Lord of the British Admiralty announced that his party intended to lay down 60 per cent more battleship and (ruiser tomage every year than Germany plamed. The assumption to dictate must have been trying to Teutonic patience, and the statement that Germany would never be allowed to come within reach of Britain's numerical strength, doubtless was as aggravating als enything could be. Possibly Mr. Churchill may have intended to ruffle the Germans for the prorjow of distracting attention from home affairs, which have been decidedly uncomfortable for the Govermment of late.

As a diplomatic measure, it was crude in the extreme. Everyone knows. that the cautious Salisbury plan of keeping the British fleet up above the standard of any two powers that might combine against it, is part of England's settled policy. That, the nation is unlikely to fall away from. Perhaps, since Britain's warships are now all built by native labour, it is indeed as good a measure of relief to her workpeople as any. But to use this principle as a direct menace to a still friendly nation, albeit one suspected of having designs upon the property of the Empire, is curious statesmanship, to say the least of it. The Germans will be rather better than human, if their first inclination is not to lead Great Britain "the race of her life," no matter what the cost might be .

But Germany has determined already upon a policy of reduced expenditure upon her navy. The Government at Berlin, after thirteen years of naval expansion at immense cost, has secured a flect of about half the strength of that of Great Britain. The effort has algmented the German naval budget by 238 per cent, while the British naval expenditure was increased by about 72 per cent. At the present date the British flect counts about twenty units of the new class of armoured ships, Germany has nine. Since 1908 Germany has been laying down four large armoured ships anmally, but the act of 1908 requires that from 1912 to 1917 onlv one "battleship" and one "large cruiser," together with two small cruisers, should be begun every year. Clearly if the German Government propoies to pursue the policy marked out by its own act of 1908, a period of worldwide coonomy on naval armaments will immediately begin. It is due largely to the resolution with which the british (ionermment addresed itself to the maintenance of a large margin of navel superiority that the maval estimates for the cominge year incolve a decrease of $\$ 1,535,000$ on the amount spent last year. That amount was the culmination of a contimous and latterly alarming growth of expenditure which raised Great Britain's naval budget from $\$ 85,000,000$ in 1890 to $\$ 150.000,000$ in 1900 and出? (0, 100,000 in 1911.

Britain must, and will rule the waves. All her great colonies agree with her upon that, though they may differ as to the manner of helping to maintain that superiority. Germany knows full well that must he the case, since the nation's existence depends upon it. 'To throw this taunt of Mr. Churchill's in Germany's face just when her programme calls for retrenchment in building expenses is barely wise, from Pritain's point of vome and will possibly emable the Kaiser's jingo subject to insist upon a new forward policy leeing adopted. It will require some cool courage to persevere in diminishing the output of German warships in the face of the new aggravation from Rritain's bounceable First Lord of the Amiralty.

## D.IIRY INDUSTRIES.

There has been some dissatisfaction for years past orer the decisions of the official weigher of Canadian dairy production in Montreal. The matter comes up frequently in the House of Commons, but appears to have been practicably incapable of settlement by the late Govermment. There seems to lie at the base of the difficulty the old trouble relative to the premature shipping of immature checse. If the factories persist in selling their product in a green condition, their patrons, the farmers, need not wonder that after transportation, and some inevitable exposure to the weather evaporation has reduced the weight of the individual cheeses by some pounds. The absorption of the drv boxes would alone account for some shrinkage in the weights of the cheese. Still, it is not well that there should be any questioning regarding the rightfulness of the weights given out by government officials, and we can only hope that the new Minister of Agriculture will give the necessary attention to this important subject.

How important the dairying industry is to the country not many realize probably. Mr. J. W. Edward, who represents the County of Frontenac in the House of Commons, quite properly laid stress upon its volume in directing the attention of Parliament to the discontent over the weighing position in Montreal. He showed that:-
"Our export figures do not properly represent the magnitude of the dairy industry. 'Phat is clearly seen when one considers that the total production of milk in Canada reaches the enormous value of $\$ 100$,000,000 a year. The ever-growing importance of the home market in which there is an increase of more than $\$ 2,000,000$ a year will show the need for giving to this industry every possible consideration. Notwithstanding the increase in the home consumption, the total value of our exports for 1911 of cheese, butter and milk, shows a substantial increase over the two previous years the figures being:-

| 199 | \$21,996,662 |
| :---: | :---: |
| 1910 | 23, 1,59.336 |
| 1911 | 23,709,014 |

Our exports of butter, cheese and milk reached the record value of $\$ 31,667,561$ in 1903. But in placing that total export in comparison with the exports of more recent years we should bear in mind Professor Ruddick's estimate, that our home consumption of these commodities last year was $\$ 25,000,000$ greater than in 1903. If our present rate of increase in home consumption of butter and theese should continne as it has in the past fell years, and our producfion remain sationary. We womld have no cheese to export ten yalre from now. But I maintain that with proper care and due consideration for this great industry, we cannot only supply the increased home demand in Conada, lut Canada can continue to maintain its present envialle position in the British market.

There are many reasons why this industry should be encouraged and safc-guarded in every possible way, not only hecause of the large financial returns, but becanse of the encouragement it offers the farmer to breed the liest dairy cattle and because of the effect it has in preserving the fertility of the soil, which is a matter of very great importance, especially in eastern Ontarin and western Quebec. The industry presents another very strong claim to the fullest consideration on the part of this House, namely, in the amount of capital intested. In the province of Ontario alone there are $1,234,500$ milch cows, which. ralued at an average of $\$ 45$ per head, would equal a total value of $\$ 55,552,000$. Of other cattle there are in the province of Ontario $1,558,600$ valued at $\$ 45,000$,000 . The total ralue of farm lands, buildings, implements and live stock in Ontario in 1910, as given in the report of the Burean of Industries, amounts to $\$ 1,283,+10,384$. It is of course impossible to say how much of that enormous sum could be properly regarded as capital invested in the dairy industry, but I am sure all members will agree with me that the value of the milch cows does not by any means represent all the capital invested in dairying. Some of the money invested in land, buildings and implements, which are necessary to the carrying on of this business, must be regarded as capital invested in the dairy in-
dustry
factories
the Domin

## Ontario

Quebec
British Col
Manitoba.
New Bruns
Nova Scotia
Prince Ed.
Alberta
Saskatchew
Totals

Besides and milk

Mr. Ed stronger $b$ the United ing to the however, h from Hon. ment:-
"Anythil great indus do, and we will help have been men who a testing aga in connecti vious that fore, I wis brought up ing, that $t$ pose durins time, to al qualifiet to vestigation that which that invest with suffici
I can prom port, but t tion upon i

China ha to observe financial ob there had officials an all interest ity. The other count ture, and st hopes of ob might resen
China's
caused by
dustry The following shows the number of cheese factories and creameries in the various provinces of the Dominion:-

|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Ontario | 1,105 | 126 |  |  |  |
| Quebec | 1,518 | 643 | 795 | 53 | 31 |
| British Columbia | None | 19 |  |  |  |
| Manitoba. | 25 | 23 | 1 | 1 |  |
| New Brunswick | 24 | 10 | 3 |  |  |
| Nova Scotia. | 8 | 6 | 3 |  |  |
| Prince Ed. Issl. | 17 | 9 | 20 |  |  |
| Alberta | 11 | 71 |  |  |  |
| Saskatchewan . | 3 | 15 |  |  |  |
| Totals | 2,711 | 922 | 822 | 54 | 31 |

Besides these there are some twelve condensed milk and milk nowder plants."
Mr. Edwards might have made his statement even stronger by including the milk and cream exports to the United States, and by detailing the figures relating to the butter trade of the country. Apparently, however, he accomplished his main purpose in drawing from Hon. Mr. Burrell the following explicit state-ment:-
"Anything that the government can do to assist this great industry, the government ought to do and will do, and we are taking steps at the present time that will help it. With regard to the complaints which have been made, if for many years hundreds of the men who are engaged in this business have been protesting against the conditions that exist in Montreal in connection with this business, it is perfectly obvious that there must be some grievance; and, therefore, I wish to say to the hon. gentlemen who have brought up this subject. in thanking them for so doing, that the matter will not be left here; but I propose during the next few months, at an opportune time, to appoint somebody who will be thoroughly qualifiet to undertake this husiness, and have an investigation that will be more thorough, I hope, then that which was undertaken some years ago; and when that investigation is completed, if a case is made out with sufficient strength for action by the government, I can promise that it will not end with a simple report, but that later on the government will take action upon it."

## FINANCING CHINA.

China has proven herself to be exceedingly anxious to observe the proprieties with regard to her outside financial obligations. While rumours reached us that there had been direct commandeering of funds from officials and corporations for governmental purposes, all interest charges were met with punctilious regularity. The needs of the new Republic of money from other countries are going to be large in the near future, and statesmen were not going to jeopardize their hopes of obtaining it by exhibiting any sign of what might resemble repudiation of obligations.
China's chief financial troubles at the moment are caused by the jealousy of each other of the nation's
having funds to loan. The anxiety of the United States to have a part in the negotiations China prosecuted with certain European financiers regarding loans during the past two years will be recalled by our readers in this connection. This resulted in the four Nations’ Agreement, viz., Great Britain, Germany, France and the United States to participate in the loans required by China. More recently Russia and Japan also insisted upon having a share in whatever underwriting might be needed.

The Six Nations were, however, prudently anxious to make sure of their ground before loaning to a Government not yet very firmly established on the ruins of the old Chinese Empire. While they were debating and awaiting deveiopment, certain merchants in England and Belgium interested in Chinese trade, made a loan of $\$ 5,000,000$ to the big Republic. This has greatly disturbed some members of the $\mathrm{Six}_{\mathrm{x}} \mathrm{Na}$ tion group. Russia, fearing that her interests in the direction of Manchuria may be menaced by a China over whose drain of money from abroad she can only interpose very slight management, is now willing to withdraw from the Six Nation partnership. The other members want to be assured that China will deal only with the partners thus combined, and not with private individuals.

At a meeting of their representatives in Peking a few days ago, it was decided to obtain from President Yuan Shi-Kai a definite statement as to China's fint ancial policy, with a guaranty of good faith, before proceeding to make further loans. They also threatened to cancel all provisional arrangements regarding weekly advances to the Peking Government unless the Anglo-Belgium loan were cancelled. "It is understood," says the Peking correspondent of the "Loondon Daily Telegraph," "that most of the latter loan, though mominally Belgian, is being advanced by a well-known London house having great Eastern interests."

It need not surprise anyone if the wary Chinese statesmen find a way out of the impending difficulty by dealing directly with money powers, without employing the machinery the Six Nations are setting up for their entanglement. Loans can always be floated in London or Paris, if the prices offered and securities are all right. It will not suit China's book to deal only through the exchange markets. She needs actual bullion, for the reform of her troublesome coinage, and the notes of the nation, however given, whether as debentures or in straight bonds will doubtless be accepted in payment as soon as China throws off her swaddling clothes, ànd insists upon doing business in her own way.
-A gas well, struck near Silver Creek is flowing at the rate of $3,000,000$ feet a day. It is the biggest "gusher" ever struck in the western New York gas fields.

[^0]-Aluminum has now got down to about an equal price with copper, 325 ( $\mathbf{E 6 5}^{5}$ ) per ton, and is likely to come largely into practical use.

## COPPER

The inctensed use of electricity naturally had its drect upon copper prices. That metal combines the qualities of good conductivity, ductility and flexibility to a remarkabis extent. It comes nearest of the metals to siver, which is perfect in that respect, in its conductive ability, and cost only about a fourtly as much. It is prol,ably superior to aluminum in this quality, and immensely preferable to it where elasticity is of.consequence, the latter metal leing so brittle that wires of it require to be greatly thicker than those of copper doing the same duty. In fact, in our present state of knowledge, copper is well nigh indispensable to dectricity.

Y't during the last few years during which electricity has been so wonderfully applied to the world's uses, copper has declined in price to an amazing extent. Since 1900 , prices of electrolytic fell from 26 cents to 11 1-2 cents in 1911. This was due to the unexpected derelopment of what are known as the porphryritic ores. These refractory deposits have become large producers of metal. Dohphyory mines and evell dumps, which had not leen ery highly esteemed are now anong the most remunerative and valuable of copper propertoes. As it chanced, their output berance large, just as the l'nitect states business depression of $190 \%-8$ set in, from which that important country has not get recorered. The production execeded the demand, and glutted markets caused a decline in prices, which has had disastrons effects upon the copper stock quotations, and throngh the gencralmetal markets, has affected the whole community. It was a cate of the meven develomment of a growing business.

Now equilibrimn is about restored once more. The world's ned has increased until it will require the whole of the enlarged output to satisly it. Indeed, at the moment, we are not sure but that consumption is in actual excess of production. The mines are, however, capable of increased product ion, if necessary, though it is the hope of those interested in that end of the trade, that the latelv enhancel value of copper will not callse a fresh mutburst of antivity among the miners which will canse another fall in price. For the first time since 1900 , coppler is now worth 15 cents and a little more per found. The best authority on the coppersituation in America is, perhaps, George L. Walker, who says in a recent letter:-
"Inring the first half of March the foreign visible supply decreased $1,296,960$ pounds. Fixports appear to have been lighter so far this month, due chiefly, it is said to inability to ser-ure shipping facilities. When the Rritish coal strike is settled, which probably will be within a week or 10 days, there should be very heavy increase in the export movement. All the signs point tocontimued strength in the copper market. It will he for the best interest of the trade if the price remains at 15 cents during the greater portion of this year: but no one will be ahle to hold it down if consumption goes on increasing more rapidly than production."

What prospects lie hefore the copper industry may be judged from the fact that the C.P.R. has to string 3,200 miles of new line this summer, of which 3,000
miles will be of copper, 210 pounds to the mile. The province of Alberta has about 4,250 miles of rural telephone wire to erect, for which copper is to be employed. And the province of Ontario in pursuit of its policy of distributing hydro-electric power will make heary drains upon copper supplies, one new plant being the centre from which 100,000 horse-power will be sold this summer. There are indications of the immense growth copper production will have to meet the whole world over, if no depression occurs to ${ }^{\text {spope }}$ poil the picture of the future

We expect dearer copper. It would not surprise us if speculators shared in our expectation, and by their dealing helped on the price, though for the sake of the publiceneal of electrical development we trust that the metal will contimue to lec sold $=0$ that its production will keep up to the demand and prove remme arative to both the mine onfers and the users.

## THE EAS'TER MILLINERY.

It would not be Easter without Easter hats. Many and varied are the styles seen at chareh every Easter morning, and this year promises to be no exception to the rule Larger than ever are the hats for dressy occasions, while remarkably pretty little shapes are shown in pedal or Tagel lor every day wear. These two straws are pre-eminent, but for cheaper wear chips still hold great sway, while the ever popular leghorn is still being greatly used. Fancy satin straw is also a great deal in demand, while plain and fancy "crinolines" will also come along in due time, somen of the black crinoline straws, being especially adaptable for the matronly toques and bonnets which will be much worn by elderly ladies this year. Straw trimmings are being greatly used, some especially good effect- being obtained in shot and paich Tagel made into smart bows or little loopy rosettes, while straw yuills are also much in evidence. A good royal puple promises to be a favourite colour, also cerise, red, emerald, and tuscan. Mole beige and sulphur will be much wed also. Shot glaces are the latest thing in trimmings, and are rery adaptable lor Spring wear, combining brilliance and serviceahility, and alWays tone in with any flower or colour. Small flowers are very popular this rear, lilacs, tiny roses. buts and berries of all descriptions, forget-mic-nots, as well as little silk : pples in all colours, being the favourites. Very full slightly curled tips and feathers. especially in white, are also very popular, while ospreys and paradise, though tremendocisly expensire, are still the most elegant trimming of all.

It will he seen that our fair friends have no intention of cheapening their headgear, nor of making them less beeoming than usual. The outcry against aspreys on the ground of cruelty has led the British Board of Trade to take action, and institute an investigation, which has proved that all such charges have been without foundation. The failure of the Japanese straw plait makers to export their regular supplies has helped to make some lines expensive, but on the whole prices do not exceed those of last year, and the effects arrived at will be at least original in many cases.

FLRE-PR
Many stance safest, only on man mat means, the tall but my speaking
There
which
proot."
other.
proof
is not.
of fireconstrue
have ent
In con York, the new ance E "Five. proof bu all initiz Liquitabl of fire-j complete fire-proof And the wher" mention
This,
proof.
thongh
that is
close to
The fact
proof
with the
Contra
Equitabl
iven
rlude th

The
backed w
hrick and
ron coll of wood. made to was a f
books a
contribut

Twent. arond cellar, fi

Area 15 plaster 3 -inch (1 sheet st basement crete flat tarino a Portland ed by ar
flanges.
on under

FIRE-PROOF, MORE FIRE-PROOF MOST FIRE-PROOF.
Many conditions are susceptible of comparison, as for instance good, better. best; tall, taller, tallest; safe, safer, safest, etc.; in all cases, however, the positive degree is the only one which establishes a standard. For example, one man may le betth than mother, but this does not, by any means, signify that either man is good. Or, again 1 may be the tallest member of my family; that may be quite true, but my stature may not exceed five feet, wh ch is, generally apeaking, consilered short for a fullgrown man.
There is one word of miterest, to all, insurers and insured, which cannot be consistently compared. and that is "fireproof." One bulding camot be more fire proof than another. nor can one in a block of buildings be the most fireproof of all the others. A buiding is either fire-proof or it is not. One building may aproach nearer to the standard of fire-proof than another, ats it may be of rastly superior construction. into which a higher grade of materials may have entered.
In contraking the loss of the Equitable building in New York, with at fire which occurred a short time afterwards in the new flotel Vanderbilt, also in that metropolis. "Insurance Jugincer ng." in its February issue, says:
"Fise days after the fire in the Equitable building. a fireproof building of an historic type, there occurred a fire of an initial intensity consilerably more than that of the Lquitable, in a building that was of the most atavanceu type of fire-proof construction. Thus, within a week was had a complete contrast between the futility of earlier systems of fire-proof construction and the utility of the perfected form. And the term fire-proof can be used without quotation marks where the conditions are as reported in the building last mentioned."
This, in fact, is not a comparison between degrees of fireproof, but between a building that never was fire proof, thongh that term may have been mis-applied to it, and one that is of such rastly superior construction as to bring it close to. if not within the category of fire-proof buildings. The fact that "Insurance Engineering" says, "the term fireproof can be used without quotation marks" when applied to the Hotel Canderbilt. suggests thet its.use in connection with the Equitable bulding was a misnomer
Contrast for a moment the falric. so to speas. of the Equitable building, with that of the Hotel Vanderbilt, as given by "Insurance Engineering." and any novice would exrlude the former from the first-class of fire-proof buildings.

## Equitable.

The exterior walls were of massive construction-stone backed with brick-and self support:ng. The floons were of brick and flattile arches in steel heams and supported by cast iron colums, all umprotected. The top flooring was largely of wood, likewise trim and many partitions. No effort was made to protect floor openings. Why should there be? It was a fire-proof building. Nor was congestion of papers. books and records and kindred inflammables considered as rontributing io a possible fire.

## Tanderbilt

Twenty-onestory (with a mezzanine between first and rewond floors) and basement, sub-basement, ceellar and subcellar, fire-proof bulding of stecl skeleton construction. Area 15,800 square feet. Walls brick; interior finish of plaster on 2 -inch to 3 -inch tile furring. Partitions mostly 3 inch (partly 4 -inch) tile enclosing rooms and halls, drawn sheet steel doors with easings and trim of same character and metal louvered ventilating transoms. Floors tiled basement and first, otherwise cement on 4 -inch cinder concrete flat arches. except second floor, which is mostly on Gustarino arches of three thicknesses of 1 -inch tile laid in Portland cement. Fire proofing: Beams and girders protected by arch construction on web and 2 -inch cinder concrete on flanges. Columns protected by 3 -inch tile. Ceiling plastered on under side of floor arches. Floor Openings: Three stairways above first floor in enclosures of 4 -inch to 6 inch tile'
with doors of same type as above. Three elevator shafts above basement, all of 4 -inch to 6 -inch tile with doors of same type as above, having wired glass panels in part.

Can anybody, reading these two descriptions, fail to arrive at the conclusion that if the Hotel landerbilt is of fireproof construction, the Equitable building never was. It is not a question of the date of construction, but of fact. The Equitable loss was complete, whereas the fire in the Hotel Vanderbilt was confined to a section of a single floor, although as "Insurance Engincering" says. the initial intensity of the fire in the latter was considerably greater than that which caused the destruction of the Equitable buikding. The report of Superintendent Stewart of the New Sork Board of Fire Cnderwriters concludes with these words:-
"The confinment of this intensely hot fire to a relatively small space on the floor where it originated was doubtless due to a great extent to the fact that all openings into stair and elevator shafts and also those in corridor and room partitions were provided with fire doors, and to the absence of all wood or combustible material in the interior trim and finish of the building, thus illustrating the marked advantages of this character of construction. A fire of this nature in a building less thoroughly fire-proofed would most lakely have rosulted in a far more serious loss, if not the practical destruction of the building.

It would be interesting to know just how many buikdings there are in this conutry masquerading under the des:gnation "fire-proof," when as a matter of fact they are not such.American Exchange and Review.

## BRITISH CAPITAL.

There is no doubt, writes a London correspondent of the New York Journal of Commerxe, that legislation and labour unrest have dricen a great deal of British capital abroad during the lakt few years. Stork brokers frequently receive discretional inventment orders for securities "outside the United Kingrlom." A command for a higher interest return is one reason for this exprortation of capital, but Loyd Georgian finance and trades unionimm have been a contributing factor.
Statistics of the soures of income of taxpayers are not available to a later date than the fiscal year ended March, 1910. They are then as follows:-

1905-6. 1909-10.
British (:orermient securities
Colon:al Government securities Forejn (iovernment securities British railways.
Mines in United Kingdom
Indan, Colonial and Foreign (not
Government) securities
Coupons.
15.993,607 £15,052,720 $13.906 .601 \quad 15019,764$ $8.162659 \quad 9.509224$ $41,241692 \quad 41,765,275$ $19,999,972 \quad 18,460,036$ $14,794821 \quad 19.6,58.371$ Railways $12,061 \cdot 156150,090,819$

It will bee eeen that since the Liberal coovernment came into power the income from" British Government securities liable to :ncome-tax lad fainen e 941 , 0no and that from British mines $£ 1.539,000$ by $1909 \cdot 10$. From British railways there was a trifling increase of c523.000. On the ot her land. the income from forejon Government securities had gone up $£ 1,346.000$. from (olonal Government securities £ $1,113,000$, from Indian. Colonial and foreign stocks (other than Government), including coupons. $£ 7,892,000$, and from railways outside the Tinited Kingdom $\mathrm{e}, 3,38,000$.
Thus. compared with 1905-6, the income from securities other than British had risen two years ago by about $£ 18$. 600,000 . which. on a $41 / 2$ per cent basis, represents a capital of $\mathrm{ft13000}, 00 \mathrm{O}$. When the returns come to hand next August for the year 1910.11 it may be safely predicted they will give a still more startling proof of the vast amount of British capital which has been sent abroad in recent years.

## MODERN SCLENTHFC VHEW OF TR．UNDALIATION OF

 METALSThe disclamer recently issued by sir William Ramsay，in whe ch the definitely contradicts the rumour that he has re－ ported favourably on a process for manufacturing gold， shows that speculators are already taking advantage of the fact that modern scerentific opinion regards the transmutation of metals ats an open possin lity．Whe gradual disappear ance of scepticism in this matter was explained，says the London itandard，to one of our reprosentatises by an eman ent sr：entist．
＂The absurdity of a transmutation of metals was adopted as a scintific dogma in the eighteenth century，＂he said， ＂but since 1869 certain things that have been discovered have shown that the dogma was premature，just as it would still be premature to say that transmutation will ultimately be achicred．In 18ti9 the Russian chem：st Mendeleefl ar ranged the elements in the order of their atomic weight，and from this arrangement conceived the hypotesis that they had all been evolved from some common original substance．For the clements thus arranged fell into families，each member having similar but accentuated properties as the atomic wright nereased，and therefore the old adea that the smple comentary substances stood absolutely apart one from an－ other hall to be abandoned．The hypothesis that an un－ known substance or clement，provisionally called protyle， underlies their dillerences wats suggested to account for the aflinities．
＂Now，this was a cons derable revolution in opinion．＇The discorry of oxygen in 1itt had overthrown many concep－ tions previously momtamed by seientints．and it had come io be smposed that the seamh for the transmuting＇philoso－ pheris stone，which ocoupied the medateval alchemists，was an entire delusion．This＇philosopher＇s stone＇meant some substance by means of which the doments，and indeed every－ thing，could be turned into gold．and though probably a good deai of honest researeh was undertaken in conmection with the idea，all sorts of framds acempanted its exploitation．
＂But since the whole method of mediaeval science had been generally discredited－whenor acempamed by honest Or by dishomet experments the revsal of the orgmal substancer idea in latig was a very considerable revolution in opinion．Howeror．Hhe deat of artlicial gold might not fave entered the minds of modern spembatore at all servons ly it ramm had remathed mudiseonered．But it was foumd t bit＇ibinim madergenes asort of spontancons deromposition， and that ammeng the whanations which it gives off，a totally different denont．namely helmm．is meluded．Here，then， within the last dee：de sciemee has been lirought to adm：t by facte that a－pollameon－tran－mutation of clements does
 deny that the transmotatom of shat elements as leat．ogold． copper，nickel．platimme．Shr，meremry．（atminm and so on， and eren the reation of atiticial gold are possibilities of futurn axproment
＂IbNerer．I thok one may say that seimetists still main tain the mipolahilty of this achiovement although the state of sefentilie kllowhder as it stamls at the moment seems to oppose no insmperable bartiar to t ．But mon may speculate whether a minersal method of tramsmutation would he dis－ corred．It appertr to me that we shall corecerably be able to mote affinities betwem eertain dementa and eren to transform one into another．But the de．that gold will be the first artificial element to be constructed is probably a delusion．eren if it is mot a framblunt delusion．A umiver－ sal 以remes of transmutation would throw our whole econo－ mic．life into the most evtraordinary quandary and the diffi－ cultics eqeated by the disenvery of a way to make enold ar－ tificially would alone be very disastrous．But the other minor transmutations，not bearing so direstly upon our standard of values，might be scientific benefits without be－ coming the basis of too profitable exploitations．＂
－Mr．William Hansom has been elected president of the Maritime Coal and Railway Company．

## Rillhoad Earnings

Although railroad gross earnings as a whole，as compiled by Dun＇s Review，make quite a satisfactory comparison with those of last year at this time，the returns for the latest week show somewhat more numerous losses than were report－ ed for the opening week of the month，doubtless to a large extent a reflection of the return of unfavourable weather conditions in some sretions of the country．The total，how－ ever，of all Linited States roads reporting to date for the first two weeks of Narch is well above that of last year， aggregating $\$ 14,900.741$ ，a gain of 4.7 per cent．In the South the expansion is quite marked，especially by Chesa－ peake and Ohio，earnings on which for the second week of March are no less tan $\$ 160850$ larger than a year ago，while for the same period Southern reports an increase of $\$ 67,056$ and Louisville and Mashville $\$ 54.560$ ．On the other hand，in the West and southwest losses appear on Missouri，Kansas and Texas，Denser and Rio（iramle，Missour：Pacific．Chicago， Indianapolis and Louisville and Colorado and Southern， which，however，while not large，are only partially offset by increases on International Great Northern，Texas and Pa－ cific and one or tho ot her systems．In the following table are given the carnings of all United States roads reporting to date for the first two weeks of March，and the gain as compared with the earnings of the same roads for the same per od a year ago；also for practically the same roads in the two preceding months，together with the percentages of gain or loss as compared with last year：－

$$
1912
$$

Pre
 january， 2 weeks．
$\begin{array}{rrrr}14,0277661 & \text {（iain } & 615,560 & 4.3\end{array}$
Canadian Pacific Rallway return of traffic earnings from March 14 to 21 ， $1912 . \$ 2.47 .040: 1911, \$ 1.97 .2 \ldots$ ；increase， \＄499，000．－（irand Trunk liailway traffic carnings from March 1．5 to 21．1912．$\$ 910.536$ ；1911．\＄975．309；increase，$\$ 35.227 .-$ Canadian Xorthern gross for week ended March 21．\＄319．900， compared with \＄29T．900 in 1911，being all increase of $\$ 22,000$ ．

InSURANCE IN CONNECTION WITH BRITÍSH coal ぐではにな。

London correspondence gives the following examples ot insurance in comnection with the coal strike in England：－ The same office which had insured a private house in London（or in any other part of the country considered specially favoured against ordmary fire risks）would accept the risk of tire rallsed ly riuts．strikes and civ 1 commotions at is $6 d$ per went．The risks covered would melude those of incendiariom by i－olated strikers and the setting alight of huildings by a mob．If the office，however，had not already got the property oll its books a rather higher rate，such as 2s 6d per cent，wat quated to cover the strike fire risks．
To nanre houss in London and other favoured districts against all st rike risks 2 s od per cent was being quoted at
 owners or officials por cemt was patill and on property cowed hy minnge efficials late per cent．
Numerous provision shops in London and elsewhere were insured against the risks of looting and damage at is per cent．But on similar shops in South Wales 5 guineas per sent was quoted，and even then underwriters only under－ took to pay the claims in excess of eq，
The office and contents of a Liberal newspaper in North Walles were insured for a considerable amount at 1 per cent， underwriters only to pay the excess of £25．
Fru＇t to be brought to the London Docks was insured for a month at is per cent．
Railway trucks were covered against damage at 1 per cent，and their contents of coal at 1 per cent，with the pro－ rise that underwriters should only pay claims in excess of
flo．

Manut aica sho liveréd should 1 here frol weeks－t the busir quiremen Tern：s for the 1 credit，w or 90 da． some dashery land wit spot＂，an goods of dealer an They als An agent on his fil which tin as no An test the Thursday the info business mains th obtains
As few ing out lines mig
counts．
satisfacto
States

The fol
＂World＂
Chester
was surp years ag
$\$ 1.98$ on
act on ha
lately joi
circunsta
verted to
and was
that she
Who ca
can awak
spire her
haps be
have been
great．
The stu human m strain me much dela get religic

## The Ro

thods and has made eight pag printed fo conssiderah
The outst

## SELLING METHODS IN JAMAICA.

Manufacturers who desire to extend their trade in Jamaica should send out competent salesmen to quote prices delivered to this port, or f.o.b. Atlantic seaports. They should remain in the island as long as the salesmen who come here from England and the continent-that is, three to six weeks-thereby enabling them to become acquainted with the business and make a thorough study of the trade requirements in the island.
Tern:s of sale are not at all satisfactory merchants here, for the reason that they sell their goods on 3,6 or 9 months' credit, whereas they are unable to obtain more than 30, 60 or 90 days' credit from United States houses.
Some English manufacturers of cotton goods and haberdashery have permanent representatives located in the is land with headquarters in Kingston, where they are on the spot" and caretully watch the merchants' supplies of the goods of their particular lines, and immediately approach the dealer and induce him to replenish his stock when it gets low. They also periodically visit the other West India islands. An agent representing an English hardware house remained on his first visit to the island nearly two months, during which time his sales amounted to more than $\$ 200,000$, whereas no American salesman remains long enough to thoroughly test the trade. He usually arrives on Monday and leaves on Thursday or Friday of the same week, often sooner. All the information a manufacturer can collect in regard to business conditions is of course valuable, but the fact remains that the man who shows his wares in the one who obtains greatest results.
As few business firms are able to bear the expense of sending out experienced salesmen. several firms having different lines might cmploy one salesman and divide the expense occounts. Many firms who have sent out salesmen without satisfactory results refused to send them again.-(United States Consular Reports.)

## RELIGION AND DEBT

The following di-pateh from last sunday's New York "World" is worthy of a passing thonght:-
Chester, Par. March 16.-Reuben Moscley, a retired grocer, was surprised to receive a visit from a woman who thirty years ago bought articles from his store to the value of $\$ 1.98$ on credit. The amome was never paid and the transaction had been forgotten by Moseley. The woman, who lately joined courch. handed Moseley $\$ 2.00$, explaning the circunstances. She informed him that since she was converted to Christianity she had become consciencestricken, and was imbued with a feeling of deep remorse over the fact that she owed him the long-standing debt.
Who can doubt that there is something in the religion that can awaken this woman's long slumbering conscience and inapire her to pay a debt thirty years old? But one can perhaps be pardoned for speculating whether conscience would have been equally potential had the debt been ten times as sgreat.

The student of human nature will never cease to marvel and regret that the Almightly saw fit not to implant in the human mind or heart, the moral sense which would constrain men to par their just obligations. There is too much delay and risk when we have to wait for debtors to get religion.-American Grocer.

## taxation in british columbia.

The Royal Commission appointed to investigate the methods and principles governing taxation in Britsh Columbia has made its report. 'This report, a pamphlet of thirtyeight pages, and the evidence, five hundred pages, will be printed for general distribution, and no doubt will create considerable interest among legislators and economists. The outstanding recommendations in the report are:-

The aboltion of the poll tax. The abolition of the personal property tax. The avolition of the tax on improvements. An increase in the exemption of the income tax exemption from $\$ 1,000$ to $\$ 1.500$, with an additional income of $\$ 200$ for every child under the age of 18, and a special additional exemption of $\$ 1,500$ from the income derived from agr:culture. Increased taxation upon certain larger incomes. Abolition of exemptions from incomes in excess of $\$ 11,500$. A super-tax upon incomes above $\$ 50,000$. Increased succession duties on large estates. Reduction of tax on coke. A general reassessment with the view of creating an equitable valuation of land and incomes, so that it may be found possible to reduce the rate of taxation.

## ST. JOHN EXPORTS

The exports through the port of St. John, N.B.. for seventy four steamers show an increase of $\$ 3,027,969$ over a similar number of steamers last year. The following is a comparat:ve statement:-

1911-12

Canadian goods
\$11,203,972
8,166259
$\$ 19,370,231$
1910-11
Canadian goods
\$10,569,235
5,773,029
\$16,342.264

Increase over last year
$\$ 3,027.967$

The increase in Canadian goods is $\$ 634,737$, and in foreign goods, *2,393.230.

## CANADIAN COKE

The total output of coke in 1910 was 901,269 tons produced from $1,373.793$ tons of coal: of which 875,310 tons were produced from domestic coal and 25,959 tons from imported coal. In 1909 the total production was 871,727 tons produced from $1,327,150$ tons of coal.
The quant:ty of coke sold or used by the producers in 1910 was 902,715 tons, as compared with 862.011 tons in 1909. The consumption of coke in Canada is much in exerss of the domestic production, there beng a considerable importation of coke chiefly into Ontario and Quebec for use in the metal. lurgical industries.
The imports of coke during the calendar year 1910 were 737,088 tons and the exports 57,971. These figures taken in conjunction with the production of 902.515 tons (sold or used). would indicate a consumption of $1.581,832$ tons. Similarly est:mated the consumption in 1909 was 1,449369 tons, and in 1908, 1.285,228 tons.

## NEW ARTIFICIAL MANURE IN NORWAY

'The British act ng consular at (hristiania (Mr. H. C. Dick) reports, on the authority of the local press, the production of a new artificial manure, "biphosphate," as a result of experiments at the Notodden Nitrate Works. The new fertilizer is a by product of the nitrate of lime produced at these works and is obtained without affecting the quantity of nitrate produced. Apatite or other raw materials are disolved in the nitric acid and are then submitted to furter treatment. The experiments have been carried out with apatite from the Bamle apatite mines. It is stated that the "biphosphate" shoulu prove very valuable as an ar tificial manure for replacing both the superphospuate hitherto in use, and Thomas phosphate. It is added that it will prokably be possible to place this manure on the market at a low price.

BUSINEAS DIFFICULTIES
One or two small manufacturers, and a well-known dealer in boots and shoes of this city make the chief figures in our not very extensive list of the week's fallures. The setting days, which are now coming on are awaited with something more than curiosity as to whether the 30 day extensions from the Marah settlement of the 60 -days New Year bills, will be promptly met. We expect nothing serious to hap pen.
Areording to Mos-rs. Ri. (i. Dunn and ('o.. last weekio fail wes in the Dominion amounted to 37 . of which only $i$ were for sums exceed:ng \$i,dou. For the same week last your the figures were 23 and 10 . resperetions
In Ghtario. the following hate amabled: - . I York, grow cer, Newmarket: T. L. Slaght, tailor, owen kound: Alphonse Laframee merchant, lansell; Abram (rich, general store. Saforth: The dencral Elertric Co. electrical contractons. Sontl Porempine; Hiram Joddy, groere Toronto; John Melsongall and Co.. general store, Rael: Totterley and Hold(An, contractors, Foronto: F. Rogers (frm name). confectioncr. etc.. Ottawa.

I wimbligery order has been granted the Glory Adhesives, mandfaturers whes. Toronto, on motion of T. M. Mollard, a solicitor. Who clains to he a reditor for $\$ 6.2$ and share holder to the extent of $\$ 1,200$. The company was incorporated with a capital of $\$ 40.000$ in Fentuary, 1910, to manufideture qhe Its asests are how said to be \$3.tion and its liabilitien $\$ 13.000$. althomgh $\$ 2.000$ of its capital is marked paid up.
Cromak (limited). Kingston. mambataturers of cereal food. asigmed March lath. It is reported that liabilities to the fablice will amomet to around $w$ deron. the amount of preferred indebtodnes has not been aseertained as yet. This company waw incorporated Angust 24th. 1906, with an anthurized capital of $\$ 200,000$ in slazes of $\$ 100$ each, and wat formed to take ower the bomsiness formerly operated by the Frontenace cereal coo, itis principal basiness being the mannfacture of a ereal food known as "Crange Meat." and of hate a corn food als well. The officemare: W. G. Craig. prewident: B. A. Medelland. vieepresident and manager, and ' I . Daly, secretary. The drectorate includes, W. H. Comstow and (eoorge I Mallory
II Wucbere, the following have alach assigned: (Tric Despo-
 .1. ( (iirard. general store, ete.. Riviere du Loup Station; T. F. Cermain, hadware, Montreal: Mrs, E. . C. Cimont. shoms. Montmagny, Montmagny (ounty (judicial): J. A. Charland, women's costmmes. ete., Montreal; (irenicr freres plumbers, Montreal; .J. O. (. Duguay and Co.. general store, Ouiatchoman (judicial)
A demand of dessignment has been served upon D. Rowner and Co.. shoes, nte., Montreal.
Hector Jolfoeme. Montreal, grocer and lignors hats as signed on demand of 1. Roche. having hablithes of wi.n.ia. Prine pal ereditors being: Jos Beanlien. \$359: T. Chaput
 and E. II. Ilehert, \$96i
Mr. R. S. Stewart. hoots aml shoes, who has been doing husiness in Montreal for several years, assigned on demand of . J Krausman, having liabilities of \$19.249. and assets around $\$ 6.239$. Principal ereditors being: Canadian Consolidated Rubber Co.. Moutreal. \$ise9: .J. Kransman. \$32.5; Plydu shoe Co.. $\$ 500:$ Mrs. M. R. Stewart. \$10.956: Mins ter Miles Shoes Co.. Toronto gajn: T. D. Climie. Wamilton. \$300: Hart Boot and Shoe Co.. Fredericton, N.B.. \$2.109: Hurley Shoe Co.. Rockland Vase. I'. S., \$981: Muray She

In Saskatchewan: A. A. Rollins. meats, Punnichy, and Hill \& Hemmett, contractors. ete. Moose Jaw, have assigned.
Tn Aberta:-F. Gross and Co.. grocer. Calgary, and R. (a. Addison modertaker. Lethbrilge, have assiophed.
In Nova Sentia:-T. A. Robson. Estmere, and W. L. Purly, Trurn, have assigned.
In Prince Edward Tsland:-B. D. Tmutley. Charlottetown. has assigned to $C$. E. Chandler.

Impe tant provision with reference to the increased circulat ${ }^{\prime}$, $n$ of lanks will be contatned in the bill to be introduced by the Minister of Finance extending the bank charters for a !ear. The formal extension of the charters from July 1st, When they would otherwise expure, is rendered necessary by the decision of the dovernment to further postpone the revision of the Bank Act. Under the present law the banks are permitted during the crop-moving period to issue additional note circulation up to fifteen per cent of the combined mapital and reserve, as shown in the last monthly statement preceding the extra issue. The period is fixed as beginning October 1 and anding January 31. This period will be enlarged by two months, the months of September and February being included in the period. The cnange is required by reason of the great increase in the demand for emergency circulation in the crop moring period, experience showing that there is as great a demand in September as in October. The increase is, of course, in the interests of the pubuc rather than of the banks. and the banks will pay five per cent on the extra issuc for the larger period, as they are now required to do durng the smaller period.

## RAND (GOLD OUTPUT.

Oificial announcement is made that the Rand gold output in February amounted to 703866 fine ounces, against 610.828 line ounces in the same month a year ago. The January total was 737,060
The following table gives the output of gold at the Rand (in fine ounces) since 1909:-

|  | 1912 | 1911. | 1910. | 1909. |
| :---: | :---: | :---: | :---: | :---: |
| Fanuary | 737,060 | (6.31.027 | 601.368 | 13 |
| Pelmary | 703,866 | (610, 8.8 | 572.622 | 565:218 |
| March |  | $676 ; 010$ | 607.119 | 607.500 |
| Itril |  | 667,714 | 619,04, | 607.101 |
| Nay |  | 85,951 | (634 170 | 624,498 |
| June |  | 684,567 | 625.181 | 617,228 |
| July |  | 709,258 | 638,714 | 620,794 |
| August |  | 713,407 | 649,269 | 61 |
| Captemior |  | 700.62.) | 644,8999 | 606.3 |
| Oetober |  | 708,644 | 6 653,147 | 602,416 |
| Xovember |  | 719.729 | 642.591 | 597.765 |
| 1)ecember |  | 709908 | 640.90.5 | 604.987 |
| Total | 440.926 | 2.237.723 | 7. 534120 |  |

## TIIE UNION JACOBINS.

It seems that the reign of terror establishend by certain branches of the labour unions in the lnited states is drawing to a close. The MeNamaras. at first given motoriety as the Robespierres of the uynamiting conspiracy, have been dwarfed into insigniticant though rillainous subordinates of the chief assassin. Arrests of many prominent ofticials implicate the whole union rabric. The history of the great political secret societies seems to have been repeated by the greater modern commercial secret societies. Frightful monsters emerged from the former. Frightful monsters are emerging from the latter. Who was the presiding evil genius of the dynamiters? Who sat with a map of the 1 nited States before him and placed the mark of a skull at various points on its surface? Who issued the death sentence? Who was the keeper of the ghastly books where the names of the dead and the doomed were listed? The octopus had a head. Can the courts find and remore it?Industrial Canada.

The March wool sales in London, Eng. have been indefinitely postponed owing to the coal strike.

One of States ma clock tick who is si siderable una voidab and Febru states and the clock, twenty-for And, thin! have been perty in 918.33. per day $h$ 1911. Rer 3.831104 not usuall fractions appears a minutes through together property reports up losses will who are $n$ affairs int cause of view.
The hom was burne
The fact
ville, Que.
age is est
arause of $t$
down, but
tained.
19.

March 2
Toronto, o
respectively
ed in ( ab
636, buildi
contents $\$ 2$
Practicall was wiped known cau the stores all gutted. The ap estimated A. J. (iral

The Medi Grassy Lal which is sul were about time. The of the gra reach \$18,0 sible.
Fire start
Filkhorn. al: ing and wip Commeree 1 will aggregs at $\$ 6,000$ wi surance at
$\$ 7.000$; insu stere. buildi ance $\$ 17.000$ had its stoc being $\$ 4.000$

## FIRE RECORD.

One of the prominent casualty companies of the United states makes the claim that it pays a dime every time the clock ticks, every working hour, to somebody, somewhere, who is sick or injured. This expenditure amounts to considerable during the year, but is made in compensation for unavoidable occurrences. During the months of January and February of this year the fire losses in the United States and Canada amounted to $\$ 12.39$ 1-3 at every tick of the clock, not every working hour, but during the entire twenty-four hours of Sundays, as well as of week days. And, think of it, at least seventy five per cent of this could have been prevented. Such wholesale destruction of property in the course of twenty-four hours amounts to $\$ 1,070$, 918.33. The losses for February of this year were $\$ 137.92$ per day heavier than those for the corresponding month of 1911. Reduce this to the space of a clock-tick and it makes 3.8311 ornts. In the contemplation of statstics we tho not usually take the trouble to reduce them to the smaller fractions of time; if we did, that which in the aggregate appears already enormous woula, if divided into hrours ${ }_{3}$ minutes or seconds, be simply appalling. Thus. largely through criminal carelessness, the United States and Canada together has, for the past two months, been sustaining a property loss of $\$ 12.391-3$ every second of the time. From reports up to the time of writing this, the current month's losses will not be much, if any, less. Will not legislators who are now in convention assembled take this condition of affairs into consideration and contribute their share to the cause of property conservation which devastates the country as well as imporerishes it?-American Exchange and Review.
The home of Jas. Fulford, two miles from Mather, Man., was burned March 18.
The factory belonging to the Dominion Novelty Co., Danville, Que.. was burned to the ground Saturday. The damage is est:mated at $\$ 40.000$, with insurance of $\$ 25000$. The ratuse of the outbreak is unknown, as the works were shut down, but the theory of spontaneous combustion is entertained. It is expected that the firm will re buld immediately.

March 21, stores at 634, 636 and 638 Queen Street West, Toronto, occuped by K. Foreman, łrank (able and A. Barr. respectively, were partially destroyed by a fire, which start ed in (able's store. The losses are:-6i34, building \$2.50: 636 , building $\$ 300$. contents $\$ 3000$, and 638 , building $\$ 300$, contents $\$ 200$. The or:gin of the blaze is not anown.
Practically the whole business section of Ladysmith, B.C. was wiped out by fire March 21, which started from an unknown cause. The Stevens block. the Masonic Hall, and the stores of Watkins, Carter, Knight, and Peterson, were all gutted
-The apple evaporating plant, Windsor, Ont.. with all its contents was burned to the ground March 21. The loss is estimated at $\$ 15,000$. insurance $\$ 7000$. The proprietor is A. J. (iraham.

The Medicine Hat Milling company's mill and elevator at Grassy Lake, Alta., has been destroyed by fire, Narch 22 . which is supposed to have originated from a fire box. There were about 15,000 bushels of grain in the elevator at the time. The loss is partly covered by insurance. The value of the grain destroyed is $\$ 12,000$ and the total loss will reach $\$ 18,000$. The company will re-build as soon as possible
Fire starting in the hardware store of Groat Bros. at Elkhom. Alan.. sread east and west of the burning but lding and wiped out another store and the Canadian Bank of Comperee branch, also damaging a thiral store. The loss will aggregate $\$ 55.00$. Groat Bros. building being valued at $\$ 6,000$ w:th insuranee at $\$ 4,000$. the stock $\$ 10.000$ with insurance at $\$ 8,001$. Canadian Bank of Commerce building, $\$ 7.000$; insurance not known. Marsh and Co's general stere buiding $\$_{5} 5000$. insurance $\$ 3600$ : atock $\$ 23000$. insurance $\$ 17.000$. MeLeod's store, while not damagel by fire, had its stock almost completely destroyed by water, the loss being $\$ 4.000$. John Groat, senior partner of Groat and Co.,
is at present in the east, but in all probability will decide to rebuild, as will also Marsh and Co., and the bank.
The Clarenuon Hotel, Quebec, was considerably damaged by fire March 21.
A barn owned by Hugh Morvison. four miles west of Brockville, Ont., was burned March 20, with all its contents, including twenty seven nead of cattle and four calves.
The storage and hay slied of the Sheddon No., corner of Wellington and Uttawa streets, were gutted by fire Monday. The Mounted Police barracks at Regina, Sask., were gutted by fire Aarch 21. Loss istimated at $\$ 100$ co0, with some insurance
Fire Sunday destroyed the home of J. Davenport, 103 Wright Are., Toronto. Loss $\$ 1,500$.
The car barms of the Toronto Railway Co., King Street, East, Toronto, were burned Tuesday, with 200 cars. In addition a blanket factory, two warehouses, were wiped out, and several other buildings sustained more or less injury, entailing a loss of $\$ 550,000$, mostly iusured. The losses were:-Toronto Railway Co.: Cars; $\$ 360,000$; buildings, $\$ 100.000$. R. A. Sabiston Co.: Machinery and contents, $\$ 25,060$; building $\$ 10,000$. A. B. MeColl and Co., warehouses, $\$ 2 \overline{5},(104)$. Marshall semitary Mattress ${ }^{(1)}$., stock $\bar{\phi} 10,000$. Gendron Manufacturing Co., stock, $\$ 5,000$. Per forated Music Co., stock, $\$ 5,000$. Muirhead Varnish Co., contents, $\$ 10,0(6)$. Ladlaw Lumber Co., Canadian Northern Railway and other small losses, about $\$ 0,000$. Whide the car barn fire was at its height fire broke out in the Brant street school, two miles west of the car barns. and caused \$3,500 damage
The plant of the Dominion Comb and Novelty Co., Warwick, Qüe., was destroyed by fire Saturday. Los- $\$ 40,000$.
The upper storey of the Merchants Bank at Tilbury. Ont., was damaged ly fire Monday to extent of $\$ 1,000$.
The dwelling of Jas. Skelly. Collingwood. Ont., was burned Monday. Loss partly insured in the Yorkshire Co.
Fire March 20 broke out in the stables of the Kent Hotel, at Richibucto, N.B., spread to hotel and adjoining buildings, which were consumed. Barns bloaging to W. ©. (arter and Robert Phinney, Durned. Kent Hotel owned by A. E. O'Leary, and the loss is $\$ 4.000$, partly insured.

The farm residence of C. A. Howell. 11 miles from Cart Wriglit. Man., was burned March 21.
A Ho., shed belonging to II. Tallefer, 91 Eleanor Street, was destroyed by fire Tustay, with fifty bales of hay
Two men lost their lives in a fire Tuesday, which gutted the Thistle Cafe, Prince Albert, Sask. The cafe was operated by Finlay Mcleod and Hm . McEwen, and the building was owned by Thomas Manley; of Prince Albert.
Fire at Blairmore. Alta., Tuesday, caused the death of an unknown Italian and damage to the extent of $\$ 100.000$. The Cosmopolitan Hotel, Royal Bank. stores of Gale Brothers and IW. McDonald were destroyed. The origin of the fire is tunknown.
-The l'nited rates steel Corporation sold to J. P. Morgan and Company an isklle of $\$ 30,000,000$ in bonds bearing interest at the rate of is per cent. This is the first time in years that the eorporation has issued bonds, its surplus carning, heretofore having been used in the construction of new properties. The announcement was made by Judge $\mathfrak{E}$. II. (iary. chairman of the board. who in a statement, said: "As there mist be expendend during the year about $\$ 20,000$, 000 for extens ons of properties generally. as heretofore authorized, and as about $\$ 17.000$ son additional working capital is needed in consequence of increased business of the companies. part cularly in the ore department. it has been thought advisable to secure the sum named by the sale of bonds in order to keep the amount of cash on hand up to the sum shown at the beginning of the calendar year."

Major R. W. Leonard has been elected a director of the Toronto Gencral Trusts Corporation, in place of the late John L. Blaikie.

## insurance notes.

-The J'rudential of Newark has made the following Canadian assistancy appointments: D. W. Shepard, Toronto; J. H. Beaudry, Montreal; A. J. MeClelland, St. Catharines; W. C. Wood, Calgary, and J. E. Desjardins, Montreal.

The Insurance Company of North America, head - office in Philadedphia, has been licensed to write automobile insurance in Canada. The license excludes insurance against loss by reason of injury to the person. The company is already admitted to do a fire insurance and inland transportation business.
-John B. Lunger was elected Vice-President of the Equitable Jiice Assurance Society last week. The vacancy in the Gifice had existed since the promotion to the presidency of William A Day in April last year. For the past few years Mr. Luneer has becn Vice-President of the Travelers' Insuraner Co. of Hartford.

Relative standing of Union Life branch office mana gers on percentage of industrial net increase to allotment for 1912; H. Cole Erans, Vancouver: I. J. H. Heath, Parkdale; L. ('. (iothron, Westmount; D. J. Scott. Winni peg; D. Lavoie, Huchelaga; R. M. Gifford, Toronto; C. Lavoic, Ottawa; J. I'. Tromblay, Montreal; (i. Maddox. York; A. Bedard, (Qucbec; 1. C. Ludford, Hamulton.
-The Law Fre Insurance Co.. of London. Eng., reports that the promiums of the year 1911 came to $\$ 800,155$, and the claims, commissions. and expenses $\$ \overline{5} 6,3,3+0$. After reserving 40 per cent of the premium income for unexpired risks and adding $\$ 14.830$ to the present reserve funds by way of additional reserve, and taking into consideration interest or investments, there is a credit balance on revenue account of $\$ 343$, , $\varsigma 8$.

The Jronincial legislature of Manitoba has granted a charter to the (ineat Xorthern Asmance Company of Winnipeg. The company hats a head office building at the cor ner of King and bamatyme strects. Its authorized cap' tal is $\$ 1,500,000$. The Great Northern was organized by the Continental secmities company. The distribution of the stock of the (ireat Northerll wat accomplished in ten weeks. Seven hundred thousand dollars of stock has been subscribed so far. It is liknly that the company will begin writing business athont April 1

The rather amden death in Toronte recently of Mre Gillespic. entmar? of the Camada life Assurance Company, is generall! regrothed, as lue was a pepman man among his associates in hic rompany. Ho was ahout on ? and although seretaly for about five years only he had been on the compallys stall for thirty tour years. It is said Assistant Semedary teres will be prometed to fill his place. It is also said that Mr. Woost, asomistant actmarys is to be promoted to till the posit on of antuary. Mon the te tirement of Mr. F. Samleran, whan has bern appointel consulting actuary to the company and who is gome to prace tice as a combulting achaty in Camala

It is instructive to olwere the gramal chanere that has been taking place in the elace of imestmente of Bitish life offices in reent vars. In the year 188.5 the tot.al fumbo of
 ing proportions: Mortgatere of all kimls bi es per con: stock exchange couritiose 24, i per ent: revers ons and pro perties. 7.4 per cent. Sinc.. that hatw the percentage repre sented ly mortgagen has continually derelined. whist that of Stock Fachange sermitum hatesteadily increased. In 1910 the proportions "ore as follows:-Morigagee. 41 I 2 per cent; stoek exchange securities. 43. 4 per cent: reversions and pro perties, 10.7 per cent. - The Polieyholder. Manchester

- Cheours to the value of 83384.4 n were pald March 22 by the insuranee commanies and the Lhort's underwriters representing the value of the gold and silver sunk in the Peninsular and Oriental liner Ocean-. Mareh 16. off Beachy Head. This prompt cettlement of elaims has a ven great eatisfacticn, especially as the eompanies are entitlod to de
lay the payment, inasmuch as salvage operations are about to begin immodiately. 'Ihis wealth is chiefly in bars, locked in two strong roons, at a deptn of ninety feet. It is expected that fully ten weeks will elapse under the most favourable conditions before the whole treasure is solved. There is dunger, however, of the treasure being lost entirely. It is believed the ressel rests on a rocky ledge wherefrom sue may be dislodged into deep water it rough weather arrives.
the Kansals fuptme (ourt has rendered a remarkable decision holaing a company liable for damages under a han storm pulicy becanse the agent delayed sending the appleation, with the result that no insurance was actually in force until after the storm had happened, nor, as clamed ly the company, was the policy valid at it, inception. If the reasoning of the court holds gond a company may be liable simply for an agent's delay in sending in applications where the eremmetances are such as would justify a belie: that the insurance would be granted. The query arises whether the argument might not be pushed wen a step further, and the claim le made that, since the awo was the company's representatios. his neglect prevented the insured rom securing the meded protection elsewhere, and the company should he liable for damages, regardless of acceptance. The argiment is that the agent would be personally liable for his neglect in any "rent, and therefore that, as the arm of the company, the liability attached to the latter.

Regarding the effect of the great inglish strike, the London Review says:- "So far as ordinary business is concerned, no $\Perp$ reat industry can be stopped without adversely affecting the agent's prospect of obtaining new policyholders. If the stoppage of trade is not for long, no material difference will be made in the yearly returns. Touching industrial business, there is no question that a long strike means unpaid premiums and new business n!!. Strike pay will never run to it. At the same time there are the trakes dependent on the coal supply, the operatives at which may have no union funds upon which to draw. These. ton can never find the insurance premium during enforced unemployment: and, onee in arrears, it is very difficult for them to recover themselves. There is another side issue in this g'gantic conflict to which, as yet, we have seen no public refrerence malle. How far will this industrial war affect the arangements for bringing the insurane ace into operation in July? If the strike extends over any lengthy perind we consider it will be impossible to put the scheme into operation oln the hate chosen. Neither masters nor men will be in a positun to pay its demands.

By a mammous vote of shareholders the bid of $\$ 333.33$ for Hare was acepted for the st, Lawrence Sugar Retinng stuck at a thecial meeting held Wednesday. The bid, it was stated by the secretary of the company, was made by an Imerican undiate. A dneost was made :mmediately the rote was arried and an option taken for three months during which time the deal will be closed.
-The lional conrities company. of Montreal, has been succerfal in turchasing wiso,000 of debenture bond issue of I.ethbridge. Mta., at $!s / 1 / 2$, which will be made shortly. The price 's aid to be highest ottered for any debentures being issued this spring by any city in western Canada. Ane proceeds of these debentures are to be used in civie improvement th's summer.

## financial review.

## Montreal, Thursday Afternoon, March e8, 1912.

A bull morenent. world wide in extent, has set in. That it will the of long cont nuance appears to be hardly likely, owing to a weak situation in the German markets. the labours troulles in most Furopean countries as well as in the States, the Presidential campaign across the border, ana unsettled ennditions in the Orient. But it progresses merrily at the moment no where more heartily than in London, the ecrtre of Britich trade grievously wounded bv the
striking as the sp grand pro
a weak
ment of a
and the that the sibly with in the li minated, knowledg too heavil anx cusly of selling ciers wou over some other live
Brokers
vide good
trading in
and the
enhanked
Some o
many tra
rarge amo
April 1 s
of the $y$
-Tle
the action while prep venience.
Steel Co
the Supple
A recru
possib!y
present hi
At Toro
152: Un:
In Jew
Ruling rat
per cent;
Prime mer
ckange, w
mand. C
can rinl!
silver, eq
dictomut
frceli
2.5 fratos

The $1^{1 r o p}$
ty this we
Consols,
The follo
the week
Mont
StOCl
Banks:
Commerce
Hochelaga
Merchants
Molsons
Montreal
Nora Scoti
Quebec
Royal
Union
Miscella
Bell Telep.
Packers,
Can. Loeo
$D_{0}$. Pref
striking coal miners. It is not so much a passing delerıum as the Spring influence; the effect of excellent crops, and a grand promise in industrial affairs. New York is undeniably a weak spot owing to the money plethora, despite the shipment of another seven millions of gold to Europe last month, and the cheap rate at which it is offered. It is noticeable that the European loans are temporary affairs only. Possibly with threatening strike troubles settled, and the tangle in the Republican ranks straightened out, and Roosevelt eliminated, the fosition might improve. But it must be acknowledged the outlook is poor. Montreal is loaded up far too heavily with L'.S. stocks, and brokers have been rather anx cusly looking for poimis of tdisembarking. A good deal of selling has been done, though not half as much as financiers would like to see. It might be a good thing to bring over some of the promised G.'T.P. bonds and stock, antl other live securities to replace the too heavy U.S. :ssues.
Brokers do not appear, however to find it difficult to provide goods for their customers. Last week saw some heavy trading in C.P.l.., Power, Detroit, R. and O., Steel, Soo, and the Pulps. All the ndustrials were busy; and all at enhanced values
Some of the banks were aiso on the uplift, and there wert many trallsactions at the Bond counters. some of them for farge amounts.
April 1st is one of the heavest dividend disbursement days of the yofr. and there shou!d be a good deal of enquiry for investments next week.

The $A_{\text {par }}$ l settlement will be of some importance, and the action of the banks in putting the screw upon loans, while preparing to mect dividend nceds may cause inconvenience.
Steel Corporation weakened again after the appearance of the Supplementary Estimates at Ottawa
A recrudescence of the old excitement over copper, and possibly over mining stocks may be expected to follow the present high quotations tor copper.
At Toronto, bank quotations: Hamilton, 20014; Traders, 152: Un:on, 162.
In New York: Money on call, steady, $23 / 8$ to $23 / 4$ per cent. Ruling rate, $21 / 2$ per cent. Time loans, steady; 60 days, $31 / 2$ per cent; 90 days, $31 / 2$ per cent; six months, $33 / 4$ per cent. Prime mercantile paper, 4 to $41 / 2$ per cent. Sterling exclange, weak. at 4.84 for $60-\mathrm{day}$ bills, and 4.86 .9 y for demand. Commercial bills, 4. $831 / 4$. Bar silver, $581 / 2$. Mexican cimltars 47. Amal. Copper, 803/a: N.Y.C. \& H.R.K., $1121 / 4$. U.S. Stecl, com.. $67 \% / 8$ pfd., $1121 / 4$.-In London: Bar silver, ${ }^{3} 3^{3}$ d per ounce. Money 3 per eent. The rate of discount in the open market for short bills is $37-18$ to $31 / 2$ IC cu: :nd for three months' $\mathbf{b}^{\prime l l s}$ is $33 / 4$ per cent. Berlin exmbuge on London, 20 marks 45 pfennigs . Paris exc., 25 frates $211 /$ centimes.
The proportion of the Bank of England's reserve to Liability this week, 43.27 per cent; last week, 43.13 per cent.
Consols, for money, 78 1-16; for account, is 1-16.
The following is the comparative table of stock prices for the week ending March 28, 1912, as compiled from sheets furn shed by Messrs. C. Meredith and Co., stockbrokers, Montreal:-
stocks:
Banks:
Commerce
Hochelaga
Merchants
Molsons
Montreal
Nova Scotia
Quebec
Royal
Union
Miscellaneous:
Bell Telep. New Stock
Packers, com.
Can. Loco.
Do. Pref.

| Can. Car. | 5 | 65 | 65 | 65 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Can. Car, pfd. .. .. | 25 | 105 | 105 | 105 |  |
| Can. Cottons | 702 | $211 / 2$ | 17 | 21 |  |
| Do. Pref. | $2311 / 4$ | $76^{1 / 2}$ | 70 | 10 |  |
| Can. Gen. Electric | 25 | 113 | 113 | 113 |  |
| Can. Pacific .. .. | 1159 | 235 | $2331 / 2$ | 2343/4 | 224 |
| Do. New stock | 11 | 231 | 207 | 231 |  |
| Cement, com... | 387 | $281 / 4$ | $2 i 3 / 4$ | 28 | 22 |
| Do. Pref. . | 206 | 89 | $881 / 2$ | s9 | 87 |
| Crown Res. | 1685 | 3.20 | 3.15 | 3.17 | 3.00 |
| Detroit. | 1877 | $651 / 2$ | $601 / 2$ | 65 | 691/2 |
| Dom. Coal, pfu. | 5 | 112 | 112 | 112 | 1093/4 |
| Dom. Iron, pfd. | 126 | 102 | 1003/4 | 101 | 102 |
| Dom Canners | 147 | 62 | 61 | 62 |  |
| Textile, pfd... | 76 | 102 | $1011 / 2$ | 10.2 | 104 |
| Gould, pfd. | 9 | 100 | 100 | 100 |  |
| Halifax the Ry.. | 69 | 154 | 1531/4 | 154 | $1411 / 2$ |
| Lake of Woods | 25 | 135 | 135 | 135 | 135 |
| Do. Pref. | 43 | 122 | 122 | 以上 | 130 |
| Laurentide. | 32. | 180 | 175 | 178 | 210 |
| Mont. Cottons | 50 | 463/4 | 46 | $463 / 4$ |  |
| Do. Pref.. | 100 | 10c | 1011/2 | 102 |  |
| Mont. Light, H. \& Power | 5050 | 1975/8 | 1941/2 | 1971/4 | 1491/4 |
| Mont. St. Ry. .. | 101 | 235 | 233 | 233 | 230 |
| Mont. Teleg. Co. . . | 25 | 149 | 149 | 149 | 147 |
| N.S. Steel \& Coal | 84 | 94 | $931 / 2$ | 931/2 | 101 |
| Ogivie | 52 | 130 | 1291/2 | 130 | 124 |
| Do. Pref. | 26 | 119 | 119 | 119 | 127 |
| Otta wa. L. \& P. . | 18 | 1461/2 | 146 | $1461 / 2$ | 134 |
| Penman's Ltd. | 20 | 57 | 57 | 57 | 601/8 |
| Do. Fref. | 200 | 88 | 88 | 88 | . . |
| Qrebrec Ry....... .. .. | 5 | 45 | 45 | 45 | $611 / 2$ |
| Rich. \& Ont. Nav. Co. | 1507 | 1213/4 | $1201 / 4$ | 1211/4 | 118 |
| Russell Car | 100 | 1043/8 | 1043/3 | 1043/8 | - |
| Sawyr Massey. pifd. | 8 | $931 / 4$ | 931/4 | $931 / 4$ |  |
| Scotia, pfd. . | r | 12.5 | 12.5 | 12.) | 12.5 |
| Shawinigan. . . . . | 631 | 137 | 132 | 1351/2 | 114 |
| Sherwin Williams | 52 | 38 | 37 | 38 | - |
| Do. Pref. | 115 | 95 | $941 / 2$ | 94\%/8 | . |
| Smart Bag | 11 | 92 | 91 | 92 | . |
| Do. Pref. . | 23 | 1001/2 | $1001 / 2$ | $1001 / 2$ | - |
| Soo, com. | 995 | 137 | 135\%/3 | 136 | 1511/4 |
| Soo, pfd. | 50 | 1495/8 | 149\%/8 | 1495/8 | .. |
| Spanish River | 4296 | $461 / 2$ | 413/4 | $451 / 2$ | - |
| Do. Pref. | 434 | 90 | $881 / 4$ | 14 | $\cdots$ |
| Steel Corpn. | 1854 | 57 | 56 | 56 | $581 / 2$ |
| Steel, C. of C. | 300 | 32 | 303/4 | 31 | . |
| Do. Pref. . . | 1 | 881/4 | $881 / 4$ | $881 / 4$ | - |
| Toronto St. | 435 | 1331/2 | 1321/2 | 133 | 188 |
| Tooke | 25 | 35 | 3.5 | 35 | - |
| Do. Pref. | 10 | 871/4 | 871/4 | $871 / 4$ | - |
| Vinnipeg Ry.. | 165 | 263 | $2601 / 2$ | 261 | $1931 / 2$ |

## Boxps:

| Cement. . . .. .. .. .. 4000 | 100 | 100 | 100 |
| :---: | :---: | :---: | :---: |
| C an. Cottons .. .. .. .. 7900 | $853 / 4$ | 85 | $853 / 4$ |
| Can. Loco. .. .. .. .. 3000 | $981 / 2$ | $981 / 2$ | $981 / 2$ |
| Can. Rubber .. .. .. .. 2000 | $971 / 2$ | $971 / 2$ | $971 / 2$ |
| Dominion Coal. .. .. .. 9000 | $991 / 2$ | $99^{1 / 2}$ | $991 / 2$ |
| Dom. Cotton.. .. .. .. 25000 | $1013 / 4$ | $1011 / 2$ | $101 \%$ |
| Dom. Iron .. .. .. . 13.000 | 95 | $943 / 4$ | 9478 |
| Halifax Elec. Ry. .. . 3000 | 101 | 101 | 101 |
| Power 41/2 p.c. .. .. .. 6000 | 100 | 993/4 | 100 |
| Mont. St. Ry. .. .. .. 1000 | 99 | 99 | 99 |
| Ogilvie . . . . . .. .. .. 1000 | 1101/2 | 1101/2 | 1101/2 |
| Sherwin Williams. .. . . 3000 | 101 | 1001/4 | 1001/4 |
| Quebec Ry. .. .. .. . 23,500 | 77 | 763/4 | 77 |
| Spanish River .. .. .. 106,500 | 973/1 | $9.51 / 2$ | $973 / 4$ |
| Steel. (. of C. .. . . . 5000 | $991 / 2$ | 991/2 | $991 / 2$ |
| Textile A. . .. .. .. . ${ }^{\text {arn }}$ | 97 | $961 / 2$ | 97 |
| Textile C. . .. .. .. .. 2000 | 97 | 97 | 97 |

-Montreal bank clearings for week ending March 28, 1912, $\$ 44,071,433 ; 1911, \$ 46963,611 ; 1910, \$ 27,789,531$.

## burgidary instirance rates.

It seellis. regret table indeed that the thevery is on the inrease. Dut if the experiences of the variou insurance companies trannacting a burglary business are taken as a criteron, there can be no doult alout the matter. Losses during 1911. ways the feretator of $\lambda .1$., were so frequent and heary that new rates had to be fromulgated. These mew rates, which allecet at ennsilderable number of classm of merchandise, become operative fermary 1. Heretofore there have been
 wase. To there has been added a fourth class the $\$ 30$ rate. The incerases. ammenting to between ten and fifty fre wht ary put into being ly the transfer of eretain classilied rioks from what rate dase to another. In actual operation this means that eretain goods insurable late year under the. *1.5 and *is rate are this year insurable respectively, under the *is :mint *2t rate, and on on. . I'nderwritere gernerally are agreed that the past yoar was one of the worst in the listory of the business: in fart, many of the enmpanies almit that hurgary insurance has been transanted at a virtual lusis during 1911.

## co'turon.

The prem minary ment of the 1… Burean of the consus on the surph and distribution of cottong for the six month perion, sept. 1 to Fibl $2!$, fo the conton sar of 1911, with comparative statistice for the same period of the cotton yents of 1910:
cuply.
Ciock lield at 19 1911. 1910.

Xict imporit:
1 bist rillution

In colton status.
III : all othur statuo
storks held at rad of period

| 1911. | 1910. |
| :--- | :--- |
| $1.35,031$ | $1.940 .(141)$ |

15.279.592 11612,951
tis, 6668 135.5881
$8.0177 .514 \quad 10.337 .968$
$2.65: 33: 39 \quad 2,402032$
$1.3500,622 \quad 1,186,007$
$1.272 .2 .75 \quad 1,21.5 .65$
(3,002,028 4,095,572

The statistics are in ruming lales, including linters. ex eept furcign cotton and exports have been redued to 500 balles

A-ubbranch of the Bamk of bitish North America has been enemed at Rosmomet. Montral

MONTREAL WHOLESALE MARKETS
Montreal, Thursday, March 28, 1912.
"Winter dallices in the lap of Npring," to the general dis. comiort, though with all exedent prombe for that year,
 over the liefds. Danger of heary froits should be almost over, tuongh aceording to the lunar monthe, the spring is late. There is ageneral adrance in metal prices to chron icle. Which is Minally the harbinger of promperity. This year the rude may not apply. howerer, as the rise follows re ductions. Which might laye been tormed almost artificial.
 if persisted in will had toward depresion. Canada has hitle to far at the moment in that lime, though it is never certa in what direction smpathy may take. when other countrice :lre affectel. Neata have advanced again, with no sign of rentiof in sight (irains are still at himh figures. and Howr is nucomfor aibly dear. The necresities of life beinge maintailled at expmsive rates. it is uncertain what may lufall- either agitation or increased wages would appear to be inwerated. Elothing is not to be cheapened, it appears. despite the immense linited states cotton erop. But money :s filly employed in the Dominion, large outlays of borrowed foreign funda are expected and unless the agri-
culturists fail us, a prosperous season is pretty certain to be opening. Country roads are at their worst, and there is somewhat of a lull in many lines of business as a consequence

APPLES.-Demand is not as good as could be desired, but choice varieties are selling fairly well at practically unchanged prices. Wi quote as follows:-Spies No. 1. $\$ 5.50$; No. 2. 44.25 to $\$ 4.50$; Baldwins, No. 1, 84.50 ; No. $2, \$ 4.00$;
 1. $\$ 4.00$ to $\mathbb{*} 4.50$ : Ben Daris. No. $1 \$ 4.00$ to $\$ 4.50$; Ben


The Einglish demand comtimues very good and prices are
 to $\$ 4.86$ : No. 2. \$3.6.5 to $\$ 3.89$; Fallawater, No. 1. bri.,
 Brl. *3.89 to *t.38: Mo. U brl., $\$ 3.16$ to $\$ 3.6 .5$; Ben Davis,
 Starke, No. 1 hrl.. $\$ 3.40$ to $\$ 3.89:$ Xo. 2, l,rl. 䗑. 43 to


BACON AND ILAMA, I atronger feeling has developed in the local market and there are proseets of higher prices before long. For the present. our guotations are whelianged. in follows: - Hams, extrat large sizes. 28 to 45 lhs ., 1 lc ; large sizes, 20 to $28 \mathrm{lbs} ., 13 \mathrm{c}$; medıum sizns. selucted weights. 1.5 to 19 lbs.. $14 \frac{1}{2} 2^{\text {c }}$; extra small sizes, 12 to 14 lbs ., $141 / 2 \mathrm{c}$; hams, bone out. rolled, large 16 to 2.5 lbs.. 1te; hams. hone out. rolled, small 9 to 12 lbs.. $151 / 2 \mathrm{r}$; breakfast bacon, boneless, 17 to 22 lbs ., $141 / 2 \mathrm{c}$; Windsor hacon sk nned (backs). 16e; spiced roll bacon looneless, small, $111 / 2 \mathrm{c}$. Wiltshire bacon ( 50 lbs . side) 18c, cottage rolls. small. ahout $4 \mathrm{lbs} . \mid 1$ fic .
 feed grain continnes strong. but on areount of the scareity of supplion on hand, very little business is passing, and prices are molhanged. Whotations in var lots are as follows: Bran, per ton, \$2, to \$26: shorts. per ton \$27.00 to \$28.00;



BE"TYER... A firmer treling prevails in the local market, ame prices hate advanceel 1 e per hb, for all grades. owing to the improvend demand from all sourcess. and the very small supplies whech were received this phast week. We quote as follows:- (hoicest eraanery is quoted at $341 / 20$ to 35 c , cur
 western liairy 28 c to 29 c ; rolls, 29 c - to 30 c . , New Zealand butter is quoted here at $241 / 2 \mathrm{c}$ to 3 .ac per 1 l .

Reprejpts for lant weok were 1.02, packages compared with $1.233^{7}$ for the correspombing week la,st war
 against $4: 3831$ for the same perioul al year ateo.

## "Full of Quality" <br> NOBLEMEN cIGARS

Clear Havana. $\quad$ Cuban Made.
Retailed at 2 for 250.
Superior to imported costing double the price.
S. Davis \& Sons, Linited.

Montreal, Que.

CHELSE hand the are strong at $151 / 4 \mathrm{ct}$ ders at 140
-Receipt for the san
-Total 1,985,321 fo

COOKED mains stea skinued, bo cheese, per hocks, 6 l'b 'vinegar, k :

DRY Li
Governmen
the largest
bales, hais
bour troub
restoration
gì es the 1
ly to oper
quality of
small prod
of course,
in many
some of $t$
week of an
This is the ed for son ing raw w ing almost strike tro ton mill many of cotion god the agitat minion, " e ter trade, meanour. ket:- Cot t 28-:nch, 64 stand., 4 sheetings, ве ; do., $z$ $123 / \mathrm{i}$ ? ; stal dress gingh brown dril

EGGM, steady at demand is recepts ha
laid are st single case

- Receip

7,758 for
Total
233,408 for
FISH.
been very
ot her part
mand at
and are o
and salt fis
good trad
ter week.
ing revise
lb ; haddo
pike, 8c to
frozen fish
ha ddock 5 c

CHELSE.-Cn account of the very limited supplies on hand the volume of business dong is not large, and prices are strongly held. finest September westerns are quoted at $151 / 4 \mathrm{c}$ to $151 / 2 \mathrm{c}$, lower grades at $141 / 2 \mathrm{c}$ to $151 / 2^{\mathrm{c}}$, and fodders at 14 c to $143 / 4 \mathrm{c}$.
-Receipts for the week were 143 boxes, compared with 277 for the same week last year.
-Total arrivals since Nay list were $25 \pi, 175$ cases against $1,985,321$ for the same period a year ago.

COOKED MEATS. The market for cooked meats re mains steady, and moderately actire. Boiled ham, small, skinued, boneless, 22c; New England pressed ham, 14c; head cheese, per 1 b. . 10 c; English brawn, per $\mathrm{lb} .: 121 / 2 \mathrm{c}$; jellied hocks, 6 l'b. tins, per tin. ity; cooked, plekled pigs' feet, in vinegar, k:ts, 20 lbs ., per lb. . T e.

DRY GOODS:-The amouncement of the Ifashngton Govermment that last year"s cotton crop in the states was the largest on record, being collsiderably over 1 b,000,000 bales, has had no effect upon the secomdary markets. La bour troubles have discounted possible reductions, and the restoration of wayes to a lifng equality by manufacturers, gives the frofit of the lower cost of raw material very largely to operatives, who probably need it most. 'He low quality of the greater part of the southen crop and the small production of Indian and Egyptian , fibre last year, has of course, also affected mannfacturers. Textiles are, indeed, in many instances on the upturn througnout the markets. some of the Canadian factories have sent out notices this week of an adrance in yarns and warps by about 5 per cent. This is the result of heary demands, and hats been anticipated for some time past. Aothing new has transpired regarding raw wool prices abroad, the manulacturing business being almost at a standstill, owing to the British and other strike troubles. Probably the New England woul and cotton mill operatives will "steady down" to work, now that many of their demands have been complied with. Wide cotton goods have gone up in price already as one result of the agitation. There are no labour difficulties in the Dominion, "e areglad to note. New lork reports a much better trade, with retailers assumng a more encouraging demeanour. Staples in cottons are as follows in that mar-ket:- Cotton, mid. uplands, spot, N.Y., l0.6.5.; print cloths, $28-$ :nch, $64 \times 64 \mathrm{~s}, 33 / 4{ }^{\text {r }}$; do., $64 \times 60 \mathrm{~s}, 35 / \mathrm{c}^{\mathrm{c}}$; gray guods, $381 / 2$-inch, stand., $413-1$ bic to $4 / \frac{\mathrm{c}}{} \mathrm{c}$; do., 39 -inch, $68 \times 12 \mathrm{~s}, 5 \frac{1}{4} \mathrm{c}$; brown sheetings, south., istand., $7 / 2 \mathrm{c}$ e to $73 / 4 \mathrm{c}$; do., 4 yard, bex60s.
 $123 / \mathrm{i}^{\mathrm{e}}$; standard prints. $x$; standard staple ginghams, $6 \mathrm{~m} / \mathrm{e}$; dress ginghams, Teto $!1 / 4$ c; Fid-finished cambres, $41 / 4 \mathrm{e}$ to $41 / 2^{\mathrm{c}}$; brown drils, standard, $7 \pi / 4 \mathrm{c}$.

LGGi:--The mark et continues firm in tone and prices are steady at the recent dedine, owing to the fact that while demand is rery strong, als is always the case at this season, recepts have been somewhat small of late. Canadian new laid are still quoted in rounds lots at 25 c to 26 c , and in single cases at $2 i c$.
-Receipts for the week were 5,0 , 8 cases, compared with 7,758 for the same week last year

Total receipts since May 1 st were 257,175 cases against 233,408 for the corresponding period a y ear ago.

FISH. - On account of continued cold weather, trade has been very active in frozen lines, although disappointing in other parts of the market. Fresh fish. which are in big demand at the Passover scason are in very limited quantity, and are only araila ble at high prices. Business in pickeled and salt fish is quiet and nearly all lines are exhausted. A good trade in shell and bulk oysters is anticipated for Easter week. Messrs. D. Hatton kindly furnish us the following revised quotations:-H'resh fish: Halibut. 10 e to 12c per lb ; haddock, 5 c to 6 c ; steak cod, 6 c to 7 c ; dore, 15 c to 16 c ; pike, 8 c to 10 c; perch, 7 e to 8 c ; German cod, 8 c to 10 c. Fresh frozen fish: Haddock, $51 / 2 \mathrm{c}$ to 6 c per lb.; smelts, 10 c to 12 c ; ka ddock 5 c; steak cod fish 5 c to $51 / 2 \mathrm{c}$; red salmon 10 c to 14 c ;

## Hiram Swank's Sons <br> MAIN OFFICE: JOHNSTOWN, Pa. <br> MANUFACTURERS OF <br> Centerand Bottom Plate Runner Brick

SLIEVES, NOZZLISS, TUYERES AND GROUND FIRE CLAY

No. I Fire Brick and Shapes

TO MHE TRADE
In addition to our plant at Johnstown, Pa., we are now operating our New Plant at Irvona, Clearfield Co., Pa., on the Pennsylvania and New York Central R. R.'s. Send us your Inquiries.
pale salmon se to loc; Quilla salmon, se to 9 c ; halibut medium to large, 9 c to 10 c ; chicken halltut, $\mathrm{S} 1 / 2 \mathrm{C}$ to 9 c ; p cierel or dore, Sc to le; pike, 6c to Tc ; white fish large, 9 c to 10 c ; small Ge to ، c; lake troat, 10c; herrings, per liov count, \$1.io to $\$ 1.50$; No. 1 smelts, 9 c to 10 c ; mackerel 9 c to 10 c ; pickled Labrador salmon in barrels, $\$ 16.0$ u per brl.; $\$ 8.50$ per half bar rrel; No. 1 mackerel, per brl., $\$ 18.00$; half brls., $\$ 9.50$; Lab:ador herrings. $\$ 5.75$ per brl.; No. 1 lake trout, $\$ 6.50$; Do. 1 white fish, \$7.00; Quebec round eds, fic per lb. ; Quebec shrlines. in brls., \$5. 50 per brl . ; No. 1 white fish, $\$ 7.00$ per brl.- Green and salted: No. 1 white nape, N.S.G., cod, $\$ 9.00$; No. 2, do., $\$ .00$; No. 1, green coll large, per barrel $\$ 10.00$; No. 1 do., N.S., per barrel of 200 pounds, \$9.50; do. (aape per barrel of 200 pounds, 89.50 ; No. ${ }^{2}$ do., $\$ 8.00$; No. 1. green hake. per barrel of 200 po:nds, $\$ 6.00$; No. 1 green pollock. per brl., $\$ 7.00$; No. 1 round eels, per barrel. $\$ 12.00$; No. 1 green or salted haddock, per brl. of 200 lbs.. $\$$ i. 00. No. 1 Sardines, per barrel, $\$ \overline{5} .50$. Oysters, gal., imp, measure, $\$ 1.40$ Cape cod $\$ 9$ to $\$ 10$ per brl.; hand-picked, $\$ 10.00$ per barrel, and ordina ries. $\$ 7.00$ to $\$ 9.00$ per barrel. Solid meats, $\$ 1.70$ to $\$ 1.80$ per gal.
-There are practically no lobsters on the focal market just now, nor or any expected for two or three weeks. They are selling in Boston at 40 e per 1 lb .

FLOUR. - ithere is no new feat ure to report. Prices are well maintainel, with a good demand from both foreign and local sources, and a very active business being done. considcring the time of year. We quote. in wood and jute:-Man ${ }^{6}$ pring wheat, patents. firsts. per bbl., in wood, $\$ 6$; do.. per bbl. in jute, $\$$. 70 . Manitoba spring wheat patents, seconds, per bbl.. in wood, $\$ 5.50$; do., per bbl., in jute, $\$ 5.20$. Manitoba strong bakers. per bbl., in wood, $\$ 5.30$; do.. in jute, $\$ 5.00$. Winter wheat, straight rollers, per bbl., in wood, $\$ 4$. 0.5 to $\$ 4.75$; do. per bag, in jute, $\$ 2.15$ to $\$ 2.25$. Winter wheat, chnice patents, per bbl., in wood, \$5.10 to $\$ 5.3$; ; Ninter wheat, extras, per bag. in jute, $\$ 1.90$ to $\$ 1.95$.

GRAIN - There is no sign of any diminuation in the foreign demand. European imports from abroad continue to be large, but the need is far from satisfied. It is likely that prepent prices will be maintained. Locally, we quote prices in car lots, exstore, as fonows:-Oats, No. 2 Canad:an western $521 / 2 \mathrm{c}$ to 53 c ; extra No. 1 feed oats 5 l ; oats, No. 3 Canadian western 50 c ; No. 1 feed oate, 49 c to $491 / 2 \mathrm{c}$; oats, No. 2 local, 50 c ; oats, No. 3 local, 49 c ; oats, Ho. 4 local, 48c. Closing eash wheat prices in stone at Fort Wildiam are: No. 1 Northern. $995 / \mathrm{c}^{\mathrm{c}}$; No. 2. $96 \mathrm{~b} / \mathrm{xc}^{\mathrm{c}} ;$ No. 3 , $923 / 8 \mathrm{c}$; No. $4,841 / 4 \mathrm{c}$; No. $5,721 / 2 \mathrm{c}$; No. $6,611 / 4 \mathrm{c}$; feed wheat,
$521 / 2 \mathrm{c}$. iuse iluctuations in the Winnipeg wheat market resulted about as follows:-Opening, May new $\$ 1.011 / 2$, May old $\$ 1.011 / 2$, July $\$ 1.026 / 6$; highest, May new $\$ 1.013 / 4$, May old $\$ 1.013 / 4$, July $\$ 1.02 / / 8$; lowest, May new $\$ 1.011 / 4$, May old $\$ 1.011 / 1$, ouly $\$ 1.021 / 2$; closing, May new $\$ 1.015 / 8$, May old $\$ 1.01 \% / 4$, July $\$ 1.02 \%$

Late cables are:-London-Wheat on passage, tirm on small supplies; corn steady; cargo Rosario Santa Fe wheat, March, 3is $41 / 2 \mathrm{~d}$; Australian wheat on passage, 38 s 3 d for Liverpool.-Liverpool wheat and corn spot quiet; Australian wheat 8s 3d; No. 2 red winter wheat, 8s 3d; American mixed corn, new, 6s 4d; old, 6s $101 / 2 \mathrm{~d}$; wheat futures, firm; May, $7 \mathrm{~s} 8 \mathrm{~s} / \mathrm{g}^{\mathrm{d}}$; July 7s 7 d ; October. $7 \mathrm{~s} 4 \frac{1}{2} \mathrm{~d}$; corn steady, May, Gs $51 / \mathrm{s}^{4}$; September, $5 \mathrm{~s} 31 / 8 \mathrm{~d}$.-Paris wheat easy: Mar., $14 i \% / 8$; July-Aug., 1393/4; flour easy; Nar., 606; ...ay June, 616.
(GRELEN AND DRIED FRUITS.- The local market con tinues very firm in tone, with prices for all lines strongly maintained, but only a moderate amount of business dong. We quote: Oranges, Cal. navels, 96, 112 sizes, per dox, $\$ 3.00$; California navels in 150,200 and 216 sizes, $\$ 3.00$ to $\because 2 . \quad$ per box; lalencias, 420 's, per case, $\$ 3.75$. Lemons, :3ves, choice, $\$ 3.50$. Fancy, 300 size, Messina, $\$ 3.60$. Mexican uranges, sizes, 126 to 250 , best value in the market, \$2.2. Florida oranges, sizes 126 to $200, * 3.75$. Figs: New Crop, 6 crown, per lb., lб́; 4 erown, per lb., 13c. Bananas, Jamaicas, packed, $\$ 1.75$ to $\$ 2.25$ per bunch. Florida Grapefruit, 28 to 40 size, $\$ 5.10 ; j 4$ to 80 size, $\$ i .00$. Cranberrics, very fine, extra dark Cape ('od, per barrel, $\$ 12.50$. P'meap
 P'rnines, Califormia now crop, in 25 lb . boxes, $50-60$, 1 b ., 12 C . Prones, calitorma new crop, in erab boxes, iosu, per lb, $101 / 2^{\mathrm{c}}$. New dates: Hallowees, per 1 b . $53 / 4 \mathrm{c}$; Dromedary package stock. per pkg. ie. Eraporated apples, in 50 lbs . boxem, per 11 ., $11 \frac{1}{2}$ e to 13 c . (irapes. Malagas per brl., $\$ 6$. Rhubat ise per bunch, very large and fine; otner varieties
 に川.

Kansis from pospect have nower been better than they are this rear. aceording to the seceretary of the state lhermatural conecty. "The apple buds are in the best comation tha fruit men have seen them in many years," he satid. "Some of the more tender varieties of peaches are killed but plenty of the hest varieties will be in the market mulas lato frosts fatch them. I look for an immense frut rrop and frnit of unsumpased glality.
drok flith. fummess is fair aqain, and bulls are being met tolerably well. Singar has had another dectue in sympathy with a fall in Xew lork, but ateaters beliene, as do reflimers that this in only a temporary resession. Camed

 the dommestac supply will be extausted long before new goods apear. It present rates, l's. aterk cannet be lad down here los than $\$ 1.80$, prelals a trifle more. (iood boiling frat are lery stave and dear at rates formerly quoted. Thas and woflee are whenged, and orders are now on their "ay to lap:oll for the new erop of the former The very lage wop of olives in Europ, is not yet harvested and bad wather may possilly even yet spoil the fair prospect of chap suppliss. Dried fruits sell well. and evaporated apples are much firmer, especially for fancy stock, which is selling at $12 \frac{1}{2}$ e to 13 e per 1 b . Soap manufacturers have withdrawn their bonus 'bar offer, from the 22nd, as the idea was in no way satsfactory to trade

HAY.-Owing to enlarged supplies, prices for all lines of haled liay nave declined. in spite of continued good demands. Our quotatious are as follows:- $\$ 15.50$ to $\$ 16.0$ for No. 1 hay: \$14.50 to $\$ 15.00$ for No. 2. extra gond: $\$ 13.50$ to $\$ 14.00$ for No. 3 northern; $\$ 11.50$ to $\$ 12.00$ No. 3 hay; $\$ 10.50$ to $\$ 11.00$ for clover mixed. Straw, in car lots, $\$ 8.00$ to $\$ 9.00$. Loose hay is worth $\$ 16.50$ to $\$ 24$, according to quality. and straw, bundled, $\$ 16$ to $\$ 18$ for choicest, down to $\$ 15.00$

## David Burke,

General Insurance Agent, Fire, Life, Accident, Etc.

Solicits the patronage of the insuring public of Montreal. He has been appointed a special agent of the NORTH BRITISH and MERCANTLLE INSURANCE COMPANY, whose standing is unquestioned.
All business placed in his hands will be promptly attended to
Office: 209 Lake of the Woods Building. 'PHONE M. 2986.

HIDES.-Lalf skins are in large demana, and prices are as follows: - (lover white honey, $103 / 4 \mathrm{c}$ to $11 \frac{1}{2} \mathrm{c}$; dark market is quict. with no change expecteu till after Lent is over. Prices at present are: Lininspected, $101 / 2$ c; inspected, No. 1, 13c; No. 2, 12c; No. 3, 11c. Calfskins, No. 1, 15c; No. 2, 11c. Lambskins are $\$ 1.10$ each. Aorse hides $\$ 1.75$ to $\$ 2.50$ each. Tallow $1 \frac{1}{2} \mathrm{c}$ to $31 / 2 \mathrm{c}$ for rough. and (6c to $61 / 2 \mathrm{c}$ for refined.

HONE1.-Demand shows no improvement.
We quote as follows:- Cover white lomey, $103 / 2 \mathrm{c}$ to $11 \frac{1}{2} \mathrm{c}$; dark grades, 7 ic to 8 c ; white extracted, 8 se to 10 c ; buckwheat,

IRON AND HARDWARE.-The feature of the week has been the advance in some lines of steel production, which ought not to have been unexpected, since it is notorious Hat to secure business for its plants, U.S. Steel has been for some time producing at unremunerative prices. This could not last for ever, though it has sorely tried the patience of Canadian iron and steel men, who have seen all their customers tempted by rates they were unable to match, if they were to do justice to their sharehorders. Notice was sent out on Friday and Saturday that the United rates steel Compation, throngh its subsidiary the Carmegie eteel tompany, had adranced steel bars to \$1.15 per 100 pounds and plates to $\$ 1.20$. Also that light rails have
 sections, and $\$ 2$ a ton for 2.5 to 40 pounds. In a measure, the bige smeltern were driven to the advance by the troubles in the coal minco owing to which coke prices are exceedingly hioh and commer-are making a large demand for spot shpment wke. Local dealers are quoting from $\$ 2.75$ to t2 se for lut grade commellsille foundry coke and from $\$ 3$ to $* 3.2 .5$ for coke comin? from the latrobe district. The advances made leave iron and steel at Pittsburg as follows in the price lists furnished: Bessemer tron $\$ 15.40$ to $\$ 15.50$; Bessemir stecl, f.o.b. Pittslurg. \$200: Muck bars, \$28; skelp, grooved steel $\$ 1.15$ to $\$ 1.20$; skelp. grooved iron, $\$ 1.40$ to \$1.45; forro-manganese (80 per (ent) seaboard, \$41; steel melting scrap. $\$ 12.75$ to $\$ 13.25$; stel hars. $\$ 1.10$ to $\$ 1.15$; black sheets 28 gauge, $\$ 1.80$ to $\$ 1.90$; galranized sheets, 28 gauge, 42.85 to $\$ 2.90$ : blue annealed. 10 gauge, $\$ 1.55$ to $\$ 1.60$; tank plates, $3 / 4$-inch and heavier, $\$ 1.15$ to $\$ 1.20$; wire rods, $\$ 25$ to $\$ 26$ : wire nails. $\$ 1.60$; plain wire $\$ 1.40$; cut nails, $\$ 1 . .55$; barbed wire painted, $\$ 1.60$. Copper has sold at a fraction over 15 cents, as much as $151 / \mathrm{se}$ having been mate on some futures in a strong market. Aluminum is now at about an equal price with copper, $\$ 325$ to $\$ 335$ per tor. and is likely to come largely into practical use. The Inerican Smelting Co. has advanced lead from $\$ 4$ to $\$ 4.10$ per 100 lbs . Tin is also stronger in tone, and if strike troubles were concluded, would no doubt become dearer; 42.30 c is an average price for the week. Shelf hardware is quct, but the Spring orders are about up to the usual limit. rutioy is firm at the late advance. Hand tools are not in great inmand, though a fair trade is passirg.

LEATHER,-No great activity has yet occurred in the leather market as had been hoped for, and though a few variations have been rumoured, we find prices on the av-
erage unch leather, No cording to sole 24 c to medium, 20 15 e to 18 c ; 30c; Donge

LHE S1
tinues very
even than
ofterings of
ing in some ing to the able that $s$ Several full sold at $\$ 7$. same qual cows sold a tone, and 1 last week's before long cause of th done with lbs.. weigh good deman 40 c to 5 me prices, and last week's quality
-(hicago ss. fir
to $\$ 6.90$ :
heifers, ${ }_{2}$
ket, steady
to $\$ 7.60$ : h
$\$ 5.15$ to $\$$
steady for western, \$4
native, $\$ 5.6$
-Messrs.
London rep and sales o
$141 / 4 \mathrm{c}$ to 15
MAPLE 1
the Spr:ng maple suga would have changed. wood, 7 c to as to qualit

NUTS.-' mount of Jumbos, roa Coons, 8 c ; a shelled, per filberts, per zils. new sto

OIL AND
ance, and All other li seed, boiled 5 c to $571 / 2$ 72c per brl. 50 c to 60 c .
Norway pro
\$1.75. Stra
-London
Linseed oil,
American,
spirits, 358
18s $41 / 2 \mathrm{~d}$.
treal. He BRI'ISH e standing
ttended to. ilding.

## prices are

 $1 / 2 \mathrm{c}$; darker Lent is d, $\quad 101 / 2 \mathrm{c}$; 1c. Calt-- $31 / 2 \mathrm{c}$ for rails have 20 pounds measure, the troub mand for rom $\$ 2.75$ rict. The as follows to $\$ 15.50$; \& $\$ 1.40$ to $\$ 41$; steel to $\$ 1.15$; sheets, 28 $\$ 1.55$ to .20; wire 1.40; cut has sold ving been iminum is $\$ 335$ per se. The to $\$ 4.10$ dearer; rdware is sual limit. re not in
erage unchanged as follows: No. 1, 24e; No. 2, 23e; jobting leather, No. $1,2 \overline{\mathrm{c}}$; No. $2,25 \frac{1}{2} \mathrm{c}$. Oak, from 30 c to $3 \overline{\mathrm{c}}$, according to quality. Oak backs; 23c to 40 c. No. 1, B.A. sole 24c to $2 . \mathrm{c}$; No. 2, B.A., 23e to 24c; Splits, light and medium, 20 c to 23 c ; splits, heavy, 19c to 20 c ; splits, small, 15 e to 18 c ; pebble grain. 14 c to 16 c ; russetts, No. $2,25 \mathrm{c}$ to 30c; Dongola, ordinary 10c to 16 c .

LINE SHOCK.-The undertone to the local market continues very strong, and in some cases prices were higher, even than last week's. This is attributed to the sma! offerings of late and as it is reported that the cattle feeding in some frarts of the country is very poor this year, owing to the extreme cold of the past winter, it is not improbable that still higher rates will be asked in the near future. Several full loads of steers weighing from 1,050 to $1,100 \mathrm{lbs}$. sold at $\$ 7.00$ per 100 . lbs.. and a few odd picked lots of the same quality brought as high as $\$ 7.15$, while top quality cows sold at $\$ 6.00$. The hog market is also very strong in tone, and prices were quoted at 50 c to 75 c per 100 lbs . above last week's rates, with prospects of advancing still higher before long. Small offerings and a strong demand are the cause of this heavy advance. A very active business was done with sales of selected lots at $\$ 8.60$ to $\$ 8.75$ per 100 lbs.. Weighed off cars. Lambs were very strong, and in good demand at $\$ 7.25$ to $\$ 7.50$ per 100 ibs.. an advance of 40 c to 5 he on last week's prices. Sheep were quiet at firm prices, and calves were fairly active, and in sman supply at
 quality.

- Chicago quotes: Cattle market, firm; beeves, $\$ 5.35$ to \$8.6.7. exas sterrs. $\$ 4.60$ to $\$ 5.90$; western steers, $\$ 5.20$ to $\$ 6.90$ : stockers and feewers, $\$ 4.35$ to $\$ 6.50$ : cows and heifers, $\$ 2.50$ to $\$ 6.75$; calves. $\$ 5.50$ to $\$ 8.10$.-Hogs: Market, steady; trade active; light, $\$ 7.20$ to $\$ 7.55$; mixed $\$ 7.25$ to $\$ 7.60$ : heavy, $\$ 7.2 .5$ to $\$ 7.60$; rough, $\$ 7.25$ to $\$ 7.40$ : pigs. $\$ 5.15$ to $\$ 7$; bulk of sales. $\$ 7.45$ to $\$ 7.55$. Sheep: Market. steady for best grades; othens, weak; native, $\$ 3.90$ to $\$ 5.85$; western, $\$ 4.40$ to $\$ 6.25$ : yearlings, $\$ 5.40$ to $\$ 6.85$; lambs. native, $\$ 5.65$ to $\$ 7.75$; western, $\$ 6.15$ to $\$ 8.00$.
-Messrs. Price and Coughlin's cabies from Liverpool and London reported the market easier for cattle at a decline of $1 / 4 \mathrm{c}$ per 1 J . since this day week. owing to the slow trade, and sales of American and Canadian steers were made at $141 / 4 \mathrm{c}$ to $151 / 4 \mathrm{c}$ per lb .
MAPLE PRODUCTS.-The continuance of the winter into the Spring months foretells a backward and possibly a poor maple sugar season. This is to be deplored. as a good crop would have meant several million dollars' gain to the country. Quotations are only for olu stock, and are nominally unchanged. Maple syrup, 70 c to 75 c per tin . as to size. and in wood, 7 c to $71 / 2^{\mathrm{c}}$ per lb . Maple sugar at 8 c to 9 c per lb ., as to quality.

NUTS.-This market is unchanged. and ony a fair amount of trading is reported. We quote: - Peanuts: Jumbos, roasted, 12c; French roasted, 9c; Bon Ton. 12c; Coons, 8 c ; almonds, shelled, 34 c to 35 c ; Tarra 17 c ; walnuts. shelled, per 1 b ., 26 c to 2 Z c ; do. Gren., per $1 \mathrm{lb} . .14 \mathrm{c}$ to 17 c ; filberts, per $1 \mathrm{lb} . .12 \mathrm{c}$ to 13 c ; pecans, per lb ., 17 c to 18 c ; Bra zils. new stock, per lb., 16c to 17 c .

OIL AND NAVAL STORES.-Linseed oil continues to advance, and quotations for turpentine are also slightly firmer. All other lines are unchanged, and dull. We quote: Linseed, boiled 92 c to 94 c ; •aw 90 c to 92 c ; cod oil, car load lots, 55 c to $571 / 2 \mathrm{c}$. Cod oil, single brls. 60c. Turpentine, $691 / \mathrm{c}^{\mathrm{c}}$ to 72 c per brl. Steam refined seal oil, 655 to 70c. Whale oil 50 c to 60 c . Cod liver oil, Newfoundland $\$ 1.50$ to $\$ 1.65$; do. Norway process, $\$ 1.60$ to $\$ 1.75$; do. Norwegian. $\$ 1.60$ to \$1.75. Straw seal, 55c.
-London quotes:-Calcutta linseed, April-June. 60s 3d. Linseed oil, $38 \mathrm{~s} 11 / 2 \mathrm{~d}$. Sperm oil, £ 3410 s . Petroleum, American, refined $91 / 4 \mathrm{~d}$; do. spirits, $101 / 4 \mathrm{~d}$. Turpentine spirits, 35 s 6d. Rosin, american, strained, 16 s 9 d ; do. fine. $18 \mathrm{~s} 41 / 2 \mathrm{~d}$.
liverpool: Tallow, prime city, 31s 6 d . Turpentine, spirits, 35 s 9 d . Rosin, common, 16s 6 d . Petroleum, refined, $93 / 4 \mathrm{~d}$. Linseed oil, 38s 9d
-Savannah, Ga.: Turpentine, firm, 48c; sales, 191; receipts, 135; shipments, 414; stock, 19,616. Rosin, firm; sales, 118; recepts, 1,282 ; shipments, 3,420 ; stocí, 70,417 . Prices: B, $\$ 6.871 / 2 ; 1), \$ 7 ;$ E. $\$ 7.05 ;$ F, G, and $H_{i} \$ 7.10 ;$ I, $\$ 7.121 / 2, \mathrm{~K}, \$ 7.30 ; \mathrm{M}$, \$. 55 ; $\mathrm{N}, \$ 7.60$; WG, $\$ 7.65$; WW, $\$ 7.70$.

POTATOES.-Prices rule steady, and a farr amount of trading is reported. In car load lots, Green Mountains are quoted at $\$ 1.60$ to $\$ 1 . i 0$ per bag of 90 lbs .: other stocks at $\$ 1.40$ to $\$ 1.45$. and English potatoes at $\$ 1.55$ to $\$ 1.60$ per bag.

PROLADONA- - l'rices for dressed hogs are still advancing in sympathy with the continued advances for live hogs, and at present are quoted at 50 c per 100 dbs . above last week's rates, sales being made in a jobbing way at $\$ 11.50$ to $\$ 11.55$ for abattoir fresh-killed. Our quotations are as follows: - Heavy Canada short cut mess pork, barrels, 35 t. 45 pieces, $\$ 22.50$; half barrels, $\$ 11.50$; Canada short cut back pork, $4 \overline{5}$ to $5 \overline{5}$ pieces, barrels. $\$ 22.00$; flank fat pork, brls.. $\$ 22.00$; heavy clear fat backs, brls., 40 to 50 pieces, $\$ 23.50$.-Beef: Extra Plate beef half barrels. 100 pounds, $\$ 7.50$; barrels, 200 lbs., $\$ 14.50$; tierces, 300 pounds, $\$ 21.50$.-Lard compound: Boxes, 50 Hes., net (rachment lined), $83 / \mathrm{c}$; tubs, 50 lbs ., net. grained ( 2 handles), $81 / 2^{\mathrm{c}}$; pails, wood. 20 lbs.. $83 / 4 \mathrm{c}$; tin pails, 20 ths., gross, $81 / 4 \mathrm{c}$; 10 lbs . tıns, $60 \mathrm{lbs} .$. in case, $83 / 4 \mathrm{c}$. - Extra pure: Tierces, $37 \overline{5}$ Ibs.. $113 / 4 \mathrm{c}$; boxes, $\mathrm{E}_{0} \mathrm{lbs}$., net (parchment lined). $11 \% \mathrm{sc}$; tubs, 50 lbs ., net, grained ( 2 handles), 12 c . pails, wood, 20 lbs . net (parchment lined), $121 / 4 \mathrm{c}$; tin pails, ㅇ) 1 lbs gross, $115 / \mathrm{s}^{\mathrm{c}}$ : case. 5 lbs . tins, 60 lbs . in case. $12 \frac{5}{8} \mathrm{c}$; 3 lb . tins, 60 lbs . in case $123 / 4 \mathrm{c}$.
-Liverpool quotes: Beef extra India mess. 102s 6d. Pork, prime mess, western. 83s 9d. Hams, short cut. 14 to 16 lbs.. 56 s . Bacon, Cumberland cut, 26 to $30 \mathrm{lbs} . .48 \mathrm{~s}$ 6d; short ril:s, 16 to 24 lbs ., 50 s ; clear bellies, 14 to 16 lbs , 49 s ; long clear middles, light. 28 to $34 \mathrm{lbs} ., 51 \mathrm{~s}$; long clear middles. heavy, 3.5 to $40 \mathrm{lbs}, 50 \mathrm{~s} 6 \mathrm{~d}$; short clear backs. 16 to 20 lbs .4 is 6 d . Shoulders, square, 11 to 13 lbs .45 s 6 d . Lard, prime western, in tierces, 47s; do. American, refined, 48 s .

VEGETABLES.-Market continues steady, but owing to the very high prices being asked for all vegetables, businoss is very quiet, and no improvement is looked for till Easter week. Latest quotations are: Onions, Spanish, large cases, $\$ 4.00$ to $\$ 4.25$ per case; Canadian reds, in bags of alout 100 lbs . per bag, $\$ 5.00$ to $\$ 5.25$ per bag; 5 c per lb . Sweet potatoes. $\$ 3.00$ to $\$ 3.50$ per basket. Cucumbers, $\$ 2.00$ per doz. ureen peppers 75 c per basket. Washed celery $\$ 1.50$ per doz. Californian celery, "Golden Hart," 4, 5, and 7 dozen to case per case, \$5.7.) to $\$ 6.50$. Leek- $\$ 1.00$ per doz. Boston lettuce $\$ 2.25$ per box of 2 dozen. Fiorida thmatoes $\$ 6.00$ per crate of 6 baskets. Watercesess, 75 c per doz. Gireen beans $\$ 6.50$ per basket. Wax beans, $\$ 6.50$ per basket. California cauliflower $\$ 3.00$ per single crate; $\$ 6.00$ per double crate. Parsley. 75e per doz. Horse raddish, lic per lb . Mushrooms. 75 e per basket. New cabbage, $\$ 5.50$ per crate. Old cablage, $\$ 3.75$ per crate. Raddishes. inc per doz. Egg plant, $\$ 3.00$,per doz. Asparagus, $\$ 7.00$ per doz. Extra large and fine turnips, 80c to 90 c per bag. New beete, $\$ 2.75$ per crate; ,old beets. $\$ 2.00$ per bag. New carrots, $\$ 2.75$ per crate: old carrots, $\$ 2.25$ per bag. Parsnips, $\$ 2.25$ per bag. New potatoes, $\$ 9.00$ per barrel; per lb., $21 / 4 \mathrm{c}$.

WOOL.-The London wool sales for March which have been looked forward to with some anxiety, have been postponed, owing to the strike, which has demoralized business in England. Local prices are unchanged, and range about as follows: Unwashed, 13 c to 14 c ; washed, 18 c to 21 c ; rejects, 13c.

# THE CHIEF DIFFICULTY   <br> THE UNION LIFE ASSURANCE COMPANY head office: tcronto. canada. <br> More Policyholders in Canada than any other Canadian Company. 

## $\frac{\text { Nen }}{\text { Nen }}$

sIzes OF
Post
Foolscap
Post, full
Demy
Copy
Lairge post
Medium
Royal
Super roya
Imperial.
Sheet-and-h Double fool Double post Double larg Double med Double roy
cost of
Bank exa
ed in the
regard to
superinten
statisties
tions under
systems m
the New
from the
one States
ination alon
ing supervi
year was $\$$
same per:o
the nationa
cents for e
assets.
The total
State bank
banks. safe
loan and in
and loan as
ciations and of the Stat ending Aug The aggreg tions was for pach on
If the con porations of ponding to as State han ings banks even better. inat tutions total cost o the year. o ers' Magazin

NE
Below wil dian patents the agency tent Attorne Washington.

Any inform
be supplied
to the abore
sizes of writing \& BOOK Papers.
PAPER QUANTITIES.


COST OF U.S. B.INK EXIMITNATIONS
Bank examinations seem to be conduct. ed in the State of New York with due reqard to economy. lecording to the superintendent of Banking. comparative statistics of the cost of bank examinations under state and national banking systems make a gratify ing exhibit for the New lork department. Figures from the banking departments of fortyone States show that the cost of exam ination alone for all of the tates have ing supervision during the period of a year was $\$ 697200$, or 6.7 cent for fach one thousand dollars of asspts. For the same period the cost of examination of the national banks was $\$ 492.269$ or 4.7 cents for each one thousand dollars of assets.
The total cost of examination of the State banks. trust companies. savings banks, safe deposit companies, mortgage loan and investment companics, savings and loan associations. building lot assenciations and personal loan associations of the State during the twelve months ending August 31. 1911, was \$99.875. The aggregate assets of these institutions was \$+.131.91.5.l69. sn that the enst of examinat:on was l,u1 2.4 cents for each one thousand dollars of assets. If the comparison be confined to cor porations of a general character enrres ponding to those of mational banks. such as State lanks. trust companies and sav ings banks only. the showing made i eren better. as the total assets of these institutions was 94.053 .768 .809 and the total cost of pxamimation. \$68s.377 for the year. or only 1.7 cents for each one thousand dollars of assets.-Mank er' Magazine.


NEW INTENTIONS

Below will be found a list of Canadian patents secured this week through the agency of Marion and Marion, Patent Attorneys. Montreal. Canada, and Washington. D.C
Any information on the subject will be supplied free of charge by applying to the above named firm

Henr: Terrisse, (ieneva, Swit\% rland submarine, paint; J. Koptsehet and 3 Theumann. Lyons, France, the acetyla tion of cellulosic materials: Ingvald A Bach. Trondhjem Norway, manufacture of table knives; Emile Crumiere, Paris, France, manufacture of artificial silk. artificial horse-hair or other cellulosé pro-

Lucts: Eilgard Frankignoul. Liege, Belgium. tubing for boring; John R. Hendriclison. Fdmonton. Alta., aeroplane; Ot:0 Krause, Berlin, Germany, metallic filament lamp, having filament carrier arranged elastically; Arthur Page Hיגdersfield. England, means for preventing trousers bagging at the knees.
and

|  |  |  |  | Buances dee in u，． | damead |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Jomury Peomery | Jomany Premany | Janarary Pumb |  | J．mantr Mesmary |  |
|  | ，Mew |  |  |  | Tixas |
| 迷 | 边 |  |  |  |  |
|  |  |  | \％ |  | \％ |
|  | \％ |  |  | 93ma |  |
|  | and |  |  |  | \％ |
|  | Hay uew |  |  |  |  |
| 2mem |  |  |  |  |  |
| Hizin |  |  |  |  |  |
| ${ }_{\text {ckick }}^{3}$ | － |  |  |  |  |
|  | 为 |  | 2isaze | $x^{\text {and }}$ |  |
|  |  |  |  |  |  |
|  |  | mary Premurs | jumary Pumams | rumurs | W\％Promes |
| \％ex | \％ | \％ex wis |  | cemex |  |
|  |  |  |  |  |  |
|  |  |  |  | \％ |  |
| ＂wid | 5w wivm | 为 | Wimw wiw |  |  |
|  |  | \％${ }^{2}$ |  |  | aide |
|  |  |  |  |  |  |
| ， | No．ex | \％ine | ， |  | 4， |
|  | \％ |  |  |  |  |
|  |  |  | and |  |  |
|  | momater | ，oma Amow |  |  |  |
| Namas rutame | N\％Vermary | mans firmury | ，manay furmur | \％Prame | ， |
|  |  |  | \％ |  |  |
|  | \％mis | amb |  | \％ | 号 |
|  |  |  | and | 5． | ＊ |
|  | \％${ }^{\text {a }}$ |  | amin mimar | － |  |
|  |  |  |  | Vmo | \％atem |
|  |  | ＊ |  | Wivemem |  |
|  | 2ay |  |  |  |  |
|  | inam Misilis |  |  | 5ix mex | 5mem |
|  | \％ux |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

WHOLKSALE PRICFS CURRENT
$\overline{\text { Vame of Irticle. Wholecale. }}$

| drugs \& Chemicals- | \$ c. \$ c. |
| :---: | :---: |
| Acid, Carbolic, Cryst. medi, .. .. .. | ${ }^{\text {9) }} 30035$ |
| Aloes, Cape .. .. .. .. .. .. .. ... | $\begin{array}{lll}316 & 0 & 18 \\ 150 & 175\end{array}$ |
| Alum .. .. .. .. .. .. .. ... .. ... | $004{ }^{0} 006$ |
| Borax, xtis. .. .. .. .. .. ... .. ... |  |
|  |  |
| Camphor, Ref. oz. ck. .. .. .. .. | $\begin{array}{r}090 \\ \hline\end{array}$ |
| Citric Acid.. .. .. .. .. .. .. ..... |  |
| Citrate Masnesia, 1b. .. ... .. ... .. | 300 30505 |
| Cocaine lyyd. oz. ï. .. ... ... ... .. | 1) 75 0880 |
|  | ${ }^{1} 22025$ |
|  | $\begin{array}{r}1 \\ \hline\end{array} 25175$ |
| Glycerine .. .. .. .. .. .. .. .. .. | $\begin{array}{llll}11 & 00 & 0 & 25 \\ 0 & 15 & 0 & 40\end{array}$ |
| Gum Arabic, per lb. .. .. ... .. ... | $\begin{array}{ll}015 \\ 0 & 100 \\ 0\end{array}$ |
|  | 035040 |
|  | ${ }^{1} 24030$ |
| Menthol, It... .. .. .. .. .. .. .. | 350 2 |
|  | $\begin{array}{cccc}275 & 3 & 00 \\ 310 & 3 & 90\end{array}$ |
| oit Pepermint, ib. .. ... .. .. ... ... | 3100390 0 0 |
| Oit, b.emon .. .. .. ... .. .. .. .. ... .. | 1008 -1000 |
|  | 008018 |
| Potash Bichromate .. .. .. .. .. .. | 10014 |
| Potasil, lotide .. .. .. .. .. .. .. | 4 75 3 20 <br> 0 25   |
| quinine .. .. .. | 0 |
| struchmine . . .. .. .. .. .. ... .. | (1) 073 |
| Tarlaric Acid .. .. .. .. .. .. .. .. | - 030 |
| Licorice.- |  |
| Stick, $4,6,8,12 \& 16$ to lb., 5 lb boxes | 200 200 |
| Acme licorice Pellets, case $\ddot{\mathrm{b}} . \ddot{\text { cans }}$ | 200 150 |
| heay (hemicals- |  |
| Bleaching Powder .. .. .. .. .. .. | 1 50 2 40 <br> 0 05 0 07 |
| Qlue vitriol .. .. .. .. .. .. .. ... | 1 <br> 4 <br> 2005 <br> 00 |
| Mrimstone | C25 <br> 250 |
| Sodia Ash . .. .. .. .. .. .. .. .. | $150 \quad 250$ |
| Soda Bicarb. | $\begin{array}{ll}175 & 220 \\ 0 & 20\end{array}$ |
|  | - 080808 |
| Sial. Soula concentrated .. .. .. .. | 15020 |

## Archil, con. Cutch 1 , amwood Fat <br> 1. hip i, \&wood <br>  <br> Sudize Cambier Madder <br> Sumac

19S11

| New Hadhur, buses, per lb. | " 0810 u9 |
| :---: | :---: |
| Aethatur herrings .. .is .. ${ }^{\text {a }}$ | 5 is 600 |
| A.athatior Humbigs, | 0 0 |
| Mackurel, No. 2 per bri... |  |
| Gireen (oul, No. 1 .. .. .. .. .. | ${ }^{0} 0$ |
| 4ireen lod, large .. .. .. .. |  |
| crech (oud, small .. .. .. .. | 00 |
| Salmon, bris., Lab. No. 1 .. | 10001610 |
| Satmon, half brls. . . . . . . . .. | $\bigcirc{ }^{5} 0$ |
| samon, British Columbia, bris. .... | 1400 |
| Saimon, Brilish Columbia, half bris. | 750 |
| bonelesed 1 ish | $0^{0} 0596 b_{1}$ |
| Boneless ('orl | 1) 30008 |
| shimlios (od, catse .. | ${ }^{1} 1686$ |
| Herming, boxes .. .. .. .. .. .. | ) 18000 |

##  <br>  <br>  <br> Stragin <br> Rolled ©ate <br> Bomman, bry Bran. III bas <br>  <br> Mowillie. Mival Lita

## FMRM 1RODLLTS <br> \section*{Butte}

Choicest (reamery
duscost reamery, seconds
Eastorn Townsthips (reamery Seceds
fresh
Fresh iumust inairy $\because . .$.
Chonest vew Milk oreamery
Finest A.w (reame
Creamer, secunds
Townships Dair
Weatern Dairy
Manitola lair
Manitolia
Fresh Rolls.

$\begin{array}{cccc}0 & 00 & 5 & 0 \\ 0 & 00 & 5 & 0 \\ 7 & 5 & 0 & 3\end{array}$


| 1 | 70 | 1 | 80 |
| :--- | :--- | :--- | :--- |
| 0 | 00 | 5 | 25 |
| 4 | 1 | 0 | 0 |

$\begin{array}{rlrl}+16 & 0 & 00 \\ 5 & 00 & 26 & 00\end{array}$
$\begin{array}{r}5002600 \\ 275020800 \\ \hline 230230\end{array}$

$\begin{array}{llll}0 & 31 & 0 & 3 . \\ 0 & 100 & 11 & 10 \\ 1 & 18 & 0 & 108\end{array}$

$\left.\begin{array}{llll} & 0 & 0 & 0 \\ 0 & 33 & 0 & 34 \\ 0 & 01 & 0 & 01 \\ 1 & \text { w } & 0 & 0 \\ 0\end{array}\right)$
$\begin{array}{llll}11 & 01 & 0 & 00 \\ 0 & 00 & 0 & 00 \\ 0 & 00 & 00\end{array}$
$\begin{array}{llll}0 & 00 & 0 & 00 \\ 0 & 00 & 0 & 00 \\ 1 & 00 & 0 & 00\end{array}$
$\begin{array}{llll}10 & 00 & 1 & 00 \\ 0 & 00 & 0 & 00 \\ 0 & 00 & 0 & 0 \\ 0 & 20 & 0 & 0\end{array}$
$\begin{array}{llll}100 & 0 & 09 \\ 0 & 23 & 0 & 29\end{array}$
$\begin{array}{lll}28 & 0 & 29 \\ 23 & 0 & 24\end{array}$

## Exceltent Site for - First-clase

## Suburuan and Sunner Hate

## For Sale at Vaudreull

Formerly known as Lothbiniere Point
On the line of the Grand Trunk and Canadian Paciftc ; fronting on the St. Lawrence; clear stream on one side with sheiter for Boats above area in all about 44 acres.
M. S. FOLEY

## coitom ano pmophieton <br> JOUPAAL OF COMMERCE <br> montreal

BRAKILIAN BUDGET LAM
The provisions of the budget law for lang respectme the propertion of imfort dutien fatable an gold are mantalmed in fore with the following modi fication:
(1) 50 per cent of the import duties on contain articles is to le paid in gold "hen the rate of exchange is maintained at over lad to the milreis for a perion of 30 dars. If a rate lower than lod is maintained for a like period, only 35 per went of the duties on the artieles in question will be payable in gold
(2) C:arbide of calcimm (ex tariff No. 2n5) is added to the list of articles . 0 per eent of the duties on whel are palyable in endd in the conditione mentomed in previons budget laws. the got
Is ernment is authorized to reduce the custome duties on ous or more articles by wot more than 20 per cent (or by not more than 30 per cent in the case of Wheat flour) in facour of eountries which make eoneresions to Prazilian products such as eoffee. sugar and aleohol. In accordance with the foregoing authorization. a decree. dated Jannary 17, 1912. was promulgated on Tanuary 2n. continning in fores during the current year the decrees of June 30, 1006 Tanuary 15. 1910. and January 12. 1911 wherebe a reduction of 20 per cent of the Rrazlian import duties was aceord

MONTREAL CITY and DISTRICT SAVINGS BANK.

NOTICE is hereby given that a Divi dend of Two Dollars per share on the Captal Stock of this Institution has been declared and will be payable at its Head Office, in this city. on and after Monday. the lst April next, to Share holders of record at the close of busihese on the l5th March next.
By order of the Board,
A. P. IFEPERANCE.

Montreal. Lebrua:y 28th. 1912
(tont

WHOLESALE PRICES CURRENT.

| Name of Article. | Wholesale. |
| :---: | :---: |
| Cheese- | \$ c. \$ c. |
| Fodder .. .. .. .. .. .. .. .. .. | $\begin{array}{llll}0 & 14 & 0 & 15\end{array}$ |
| New Make .. .. .. .. .. .. .. | $\begin{array}{lllll}0 & 00 & 0 & 11\end{array}$ |
| Finest Western .. . .. .. .. .. . | $\begin{array}{llll}0 & 154 & 0 & 164 \\ 0 & 00\end{array}$ |
| Finest Western, white.... Finest Western, coloured... .. | $\begin{array}{llll}0 & 000 & 0 & 90 \\ 0 & 00 & 0 & 00\end{array}$ |
| Finstest Eastern.. arnern, coloured .. | $\begin{array}{cccl}0 & 00 & 0 & 0 \\ 0 & 144 \\ 0 & 0 & 15 \frac{1}{6}\end{array}$ |
| Eggs- |  |
| Strictly Fresh .. .. .. .. .. .. | $\begin{array}{lllll}0 & 00 & 0 & 00 \\ 0 & 00 & 0 & 00 \\ 0 & 0 & 00\end{array}$ |
| New Laid, No. $1 . .$. .. ... .. .. | - 25026 |
| New Laid, No. 2 .. .. .. .. .. | $\begin{array}{llll}0 & 00 & 0 & 27\end{array}$ |
|  | $\begin{array}{llll}0 & 00 \\ 0 & 00 & 0 & 00 \\ 0 & 0 & 00\end{array}$ |
|  | ¢00 000 |
| No. 2 Candled .. .. .. .. .. .. .. | 1) $00 \quad 000$ |
| Sundries- |  |
| Potatoes, per bag .. .. ... .. .. .. | $1 \begin{array}{llll}140 & 170 \\ 0 & 10\end{array}$ |
| Honey, White Clover, comb .. .. .. | $\bigcirc 1020114$ |
| Honey, white extracted .. .. .. .. | 007 - 08 |
| Beans- |  |
| Prime .. .. .. .. .. .. .. .. .. .. 000000 |  |
|  |  |
| GROCERIES- |  |
| Sugars- |  |

Standard Granulated, barrels .
 Ex. Ground in boxes
Powdered, in barrels
in wder, in Powdered, in in boxes
bo fis lumps, in barrela Pa is lumps, in barrels...
Iar:s Iumps in half barrels

## Raisins-

- ultanas...
Loose Musc
lavers London
Extra Desert
Royal Bucringham
Valencia. Selected
Valencia, Selected
lalencia, Layers
Liche
Currants
Filatras
Filatras
Patras..
Iostizaan
Pristizar
Prunes. California
Prunes. French
Prunes. French
Figs, in lags.
Bosnia Prunes


Rice-
Miandiard
Grade $C$.
in
Patna, per $10001 b s$
Pot
Pot Barley, bag 98 ibs.
Pearl Barley, per 1 b .
Supma. pearl, per 1 b .
Com, 2 Ib. ins
Peas, 2 It

limatus. prer dozen cans
string heans .. .. . . . .


Salt-



Windsor 200 lb . ${ }^{42}$ bags ...
Coarse lelivered...
Coarse delivered Montreal 1 bag
Butier salt, bag, 200 16s.
13 utter, salt, brls., 280 lbs.
Butter, salt, brls. 280 lbs
Chese salt, bags 200 lbs .
Cheese Salt, bris, 280 lhs

Coffecs-
Scal brand, ${ }^{2} \mathrm{lb}$. cans.
Do. 1 Ib cans.
Old Government-Java.
Trd Governme Moch
Pure Maracaibo
Pure Maracaibo
Pure Jamacica
Pure Santc
Fancy Rio
Pure Rio

GalvanizedPure Rio...

## rext.

Vholesale.

$\mathrm{S}_{1} \mathrm{if}, 1$ in

$\begin{array}{llll}0 C 0 & 505 \\ 0344 & 038 \\ 0 & 37 & 0 & 38\end{array}$
Wholesale prices current.

| Name of Article. | Wholesale. |
| :---: | :---: |
| Teas- | \$ C. \$c. |
| Young Hysons, common .. | 018 ט 25 |
| Young Hysons, best grade. .. .. | $\because \quad 0 \quad 320036$ |
|  |  |
| Ceylon .. .. .. ... .. .. ... | $\cdots \quad 022035$ |
| Ladian .. .. .. .. .. .. .. .. .. | 022035 |

## HARDWARE-

Antimony

Tin, Block, Straits,
Tin, Strips, per 1 b .
Copper, Ingot, per
$\begin{array}{lll}0 & 10 \\ \vdots & 48 \\ 0 & 60\end{array}$

Cut Nail Schedule-
Base price, per keg
$40 \mathrm{~d}, 50 \mathrm{~d},{ }^{60 \mathrm{~d}}$ and 70 d , ${ }^{\text {Naile }}$.
340 Base
Extras-over and above 30d

Coil Chain-No. 6 .. .. ..

| No. 5 .. .. . <br> No. 1 .. .. <br> No. 3 .. .. . <br> 1/6 inch.. <br> 5-16 inch. <br> \% inch <br> 7-16 inch <br> No. $1 / 2$ <br> 9-16 <br> 5/8. <br> \%.. <br> $7-8$ and 1 inch |
| :---: |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |

$\begin{array}{lll}0 & 04 z \\ 0 & 07 \\ 0 & 07 \\ 0 & 0-t\end{array}$
$\begin{array}{ll}0 & 07 \\ 0 & 0.7 \\ 0 & 069\end{array}$
006 k
490
445
4
8

No. $1 / 2$
\%..
340
340
820
820
810
80
305
289
275
Galvanized Staplea-

Galvanized Iron-
$\begin{array}{llllllll}\text { Queen's Head, or equal gauge } 28 & \text {. } & 4 & 10 & 4 & 85 \\ \text { Comet, do., } 28 & 85 \\ \text { gauge } & \text {.. } & \text {.. } & \text {.. } & \text {.. } & 8 & 85 & 4 \\ 10\end{array}$

Per 100 feet net.


## London ${ }^{\text {THe }}$ Directory

(Published Annually)
ENABLES traders throughout the World to communicate direct with English

## MANUFACTURERS \& DEALERS

in each class of goods. Besides being a complete commercial guide to London and its suburbs the Directory contains lists of

EXPORT MERCHANTS,
with the goods they ship, and the Colonial and Foreign Markets they supply;

> STEAMSHIP LINES
arranged under the Ports to which they sail, and indicating the approximate sailings;

PROVINCIAL TRADE NOTICES
of leading Manufacturers, Merchants, etc., in the principal provincial towns and industrial centres of the United Kingdom.
A copy of the current edition will be forwarded, freight paid, on receipt of Postal Order for 20 s .
Dealers seeking Agencies can advertise their trade cards for $£ 1$, or larger advertisements from $£ 3$.

The London Directory Co., Ltd. 25 ABCHURCH LANE, London. E.O., Eng.
ed to certain articles of United States production, and a reduction of 30 per cent in respect of wheat flour of United States origin.
The import duty on vehicles for animal traction for the conveyance of passengers and goods-articles 803 and 806 of the tariff-is assimilated to the duty on automobiles.-(Board of Trade Journal.)

## BUSINESS OPPORTUNITIES.

The following were among the inquir ies relating to Canadian traue received at the Office of the High Commissioner for Canada. $1^{-}$Victoria Street. London. S.W., during the week ended March 4th, 1912:-

A Dundee firm of jute manufacturers wish to appoint a reliable Canadian agent.

A Scottish firm manufacturing split len-
tils are anxious to develop trade con-
nections in the Canadian North-West.

Wholesale prices current.

| Name of Article. |  |
| :---: | :---: |
| Zinc- | \& c. \& c. |
| Spelter, per 100 lbs. .. .. .. .. .. Sheet zine .. .. .. .. .. .. .. .. Black sheet fron, per 100 lbs.- | $0$ |
| 10 to 12 gauge |  |
| ${ }_{18}^{14}$ to 1016 gauge |  |
| 22 to 24 gauge | 0 |
| ${ }_{28}^{28}$ gauge ${ }^{\text {gaxage }}$ |  |
| Wire- |  |
| Plain Galvanized, do do | 205 |
|  | ${ }_{2}^{205}$ |
| do do $\begin{aligned} & \text { No. } 9.0 \\ & \text { do } \\ & \text { do } \\ & \text { do. } \\ & \text { No. }\end{aligned} 0$. | + 216 |
| do do No. ${ }_{12}$ | 7 |
| do do No. ${ }^{\text {di }}$ do | 280 |
| do do No. 14. | 300 |
| do do No. | 2.5 |
| Sarbed Wire, Montre | ${ }_{2}^{2}{ }_{20}$ |
| Net |  |
| Iron and Steel Wire, plain, 6 to 9 .. <br> ROPE- | 225 base |
| Sisal, base |  |
| do $\begin{aligned} & \text { do } \\ & \text { do } \\ & 38 \\ & \text { a } \\ & \text { and }\end{aligned}$ |  |
| do $3116 . .$. |  |
| Manilla, 7-16 and larger do 3/8 .. .. .. .. |  |
| do $\begin{gathered}\text { du to } \\ \text { Lath yarn }\end{gathered}$ |  |
| Ire NA |  |
|  | ${ }^{\circ}$ |
| ${ }_{3 \mathrm{c}}^{2 \mathrm{~d}}$ fextra extra | 0 0 0 000 |
| ${ }^{4 d}$ and 5 d extra |  |
| $8_{8 d}$ and 9 d extra |  |
| 10 d and 12 d extra |  |
| 1 19d and 20 dextra |  |
| 20d and 60d extr |  |
| BUILDING PAPER- |  |
| eeting, rol |  |
| red Shee ing, roil $\because .$. ... .. .. hides- | ${ }_{0}^{0} 27$ |
| Montreal Green Hudes- |  |
| Montreal, No. |  |
| Montreal, No. ${ }^{\text {M }}$, ${ }^{\text {a }}$ | 000 |
| Tanners pay ed ${ }^{\text {and }}$ and extra inspected |  |
| Sheepskins | 00 |
|  |  |
| Lambskins | $0<0110$ |
| do No. | - ${ }^{0} 00$ |
| Horse Tallow Hendered |  |
| LEA |  |
| No. 1 B. A. Sole |  |
| No. 2 Be . A. Sole | $\begin{array}{llll}0 & 23 & 0 & 24 \\ 0 & 26 & \\ 0\end{array}$ |
| Sluaght, medium |  |
| Light, No. 2 | 025 |
| Harneeser, heavy | [10. |
| Upper, ligh | ${ }^{0} 380$ |
| Scoteh Grain | 036 |
| ${ }_{\text {Kip }}$ Kip Skins, French |  |
| Canada Kid. |  |
| Hemlock Ca | 075 |
| ${ }_{\text {Hemench }}$ Heck |  |
| Splits, light and me |  |
| Splits, heavy .. .. | 019020 |
| Leather Boar | 015 |
| amelled C | ${ }_{0} 16$ |
| Pebble Grain | ${ }_{0} 140$ |
| Box Calf | O 13 |
| - Brush (Cow) | 000 |
| Russetts, light |  |
| Russetts, heav | 030 |
|  | 0 0 5030 |
| t. French C |  |
| English Oak. | $\begin{array}{ll} \\ 0 & 30 \\ 0 & 0 \\ 05\end{array}$ |
| Dongoia, ext Dongola, N | $\begin{array}{llll}038 & 0 \\ 0 & 38 \\ 0 & 42\end{array}$ |
| giga, or, ordinary |  |
| oured Pebbles |  |

WHOLESMLE PRICPS CURRENT.
$\overline{\underline{ }}$

| limber- |
| :---: |
|  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |

## matches-

Teiegraph, case
H.

hlire case
hlead Livat

Litile connet


8 c .8 c.
5000
1600
1800
1800
2002500
$\begin{array}{llll}22 & 00 & 25 & 00 \\ 24 & 00 & 30000 \\ & 18 & 00\end{array}$
$\begin{array}{r}10 \\ 00 \\ 30 \\ 18 \\ 18 \\ \\ \\ 1800 \\ \hline\end{array}$
2200
2200
2500
250
2500
2400
3300
3300
3

## A~

 8出多
## (ilabsi-

```
First break, 50 fuet
Second Break, 100 feet Sirot Break, 100 twet Third Brah
Acme lrime White, per gal.
Acme bater White, per gal Astral, ן, gal. .. .. .. .. .. .. Benzme, per gal.
Giasoline, per gal.
```


## PAINTS, \&



DUTIES:-(1) At least six months' residence upon and cultivation of the land in each year for three years.
(2) A homesteader may. if he so desires, perform the required residence duties by living on farming land owned solely by him. not less than eighty (80) acres in extent. in the veleinity of his homestead. He may also do sn by liv. ing with father or mother. on certain conditions. Joint ownership in land will not meet this requirement
(3) A homesteader intending to per form his residence duties in accordance with th ahove while living with marente or on farming land owned by himseif must notify the Agent for the district of such intention.
W. W. CORY

Deputy of the Minister of the Interior
N.B. - Unauthorized publication of this advertisement will not be paid for.
SYNOPSIS OF CANADLAN NORTHWEST.

## homestead regulations.

Any even-numbered section of Dominion Lands in Manitoba, Saskatchewan, and Alberta, excepting 8 and 26 , not reserved, may be homesteaded by any per son who is the sole head of a family, or any male over 18 years of age, to the extent of one-quarter section of 160 acres

Application for entry must be made in person by the applicant at a Dominion Lands Agency or Sub-agency for the dis trict in which the land is situate. En try by proxy may, however. be made at any Agency, on certain conditions by th ather, mother, son, daughter, brother or ster of an intending homesteader Ale-
English qts. $\begin{array}{llll}2 & 40 & 2 & 70 \\ 1 & 50 & 1 & 70 \\ 0 & 85 & 1 & 50\end{array}$

Porter-
Dublin Stout, qts.
Dublin stout, pts.
Canadian Stout, pts.
Lager Beer, U.S.
$\begin{array}{lll}240 & 2 & 70 \\ 1 & 60 & 176 \\ 1 & 60 & 165 \\ 125 & 140 \\ 1 & 80 & 140\end{array}$

Spirits, Canadian-per gal.-
Alcohol, 65, O.P.
$\begin{array}{lll}4 & 70 & 480 \\ 4 & 25 & 4 \\ 2 & 95 \\ 2 & 30 & 50\end{array}$ Spirits, 5
Club Rye,
Rye Whisk $\begin{array}{lll}4 & 00 & 4 \\ 2 & 30 \\ 2 & 30\end{array}$

Ports-
Tarragona
Opurtos.
.. ... ... $\quad .$.
$\begin{array}{llll}1 & 40 & 6 & 00 \\ 2 & 00 & 5 & 00\end{array}$

Sherries-
Dicz Hermanos
$\begin{array}{lll}1 & 50 & 400 \\ 0 & 85 & 500\end{array}$

Clarets-
Medoc
St. Julien

| 225 |
| :--- |
| 427 |
| 400 |

Champagnes-
Piper Heidsieck
Cardinal \& Cie $\begin{array}{llll}28 & 00 & 34 & 00 \\ 12 & 50 & 14 & 50\end{array}$

## Brandies-

Richard, gal. .. ...
Richard 20 years flute 12 qts. in in case

375
1600 Richard 20 years flute 12 qts. in cas
Richard, Medecinal
 1600
1450
1225
900

Scotch Whiskey-
Bullock Lade, G.L Kilmarnock $\quad$ Usher's O.v.G. Dewars
Mitchells Glenogle, 12 qts.
do Special Reserve 12 qte
do
do Finest Special, 12 qta Scoteh, 12
do
qts.
10251056
9501000
torer for the names of parties in Can
adat laving alkali properties to dis
pose of
London correspondent desires to into touch with Canadian importer open to appoint a buying agent in Great Britain; also Canadian export ers of produce, requiring representa tion in the United Kingdom.
A London correspondent is desirous of purchasing Monel Metal, and would like to hear from Canadian manufac turers.
A West of England correspondent is open to represent Canadian firms desirous of doing business in Great Britain.

Irish Whiskey-
Mitchell Cruiskeen Lawn,
Power's, ${ }^{\text {Pameson's, }}$

|  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\begin{array}{l}\text { Jameson's, } \\ \text { Bushmill's }\end{array}$ | qts. | .. | .. | . | .. | .. | .. | .. |



## Gin-

Canadian
Tolydon Dry
Plymouth
$\begin{array}{ll}\text { Plymouth } \\ \text { Ginger } \\ \text { lie, } & \ddot{B e l} \\ \because & \because\end{array}$
Ginger Ale, Beliast, doz.
Apolinaria, imports, doz.


#### Abstract

.:


:: 0
0
0
0

Canadian

British A
Canada
Confedera
Western A

BRITISH Quotations


250,000
450,000
220,000
100,000
205,000
100,000
10,000
179,996
10,000 10
200,000
67,000
$150,000 \quad 6 \mathrm{6d}$
100,000
$0,000 \quad 17 \mathrm{~s}$ 6d
$245,640 \& 110$
85,862
105,650
20,000
40,000 40s.
60,000
300,000
44,000
68,776
6e9,220 2
204,408 768
264,885 17
240,000
300,000
6,400 18
111,814 se

RENT.

## Wholesale.

## $\begin{array}{llll}0 & 19 & 0 & 21 \\ 0 & 0 & 0 & 0 \\ 0 & 0 & 00 \\ 0 & 25 & 0 & 40 \\ 0 & 0 & 0 & \\ 0 & & \end{array}$

 $\begin{array}{llll}0 & 20 & 0 & 40 \\ 0 & 00 & 0 & 20 \\ 0 & 18 & 0 & 0 \\ 0 & 00 & 0 & 00\end{array}$

WE MAKE HIGH GRADE FAMMII
Sewing Machines
FOR THE MERCHANT'S TRADE. Write us for Prices and Terms. We can Interest You.

## Foev\& Wilia ms Mfg, Co.

FACTORY \& GENERAL OFFICE: CHICAGO, ILLINOIS.
ALL MACHINES FOR CAN. ADA SHIPPED DUTY PAID FROM OUR WAREHOUSE AT GUELPH, ontario.
Address all Correspondence to Ch:cago. Illinois.



HOME OFFICE,
TORONTO.


Are You Tired
of low pay and no opportunities? Get into a bus:ness that pays workers well, and that has unlimited opportunities. Sell Life $1 n$ swance for The Prudential

WRITE US ABOUT AN AGENCY
The PRUDENTIAL INSURANCE COMPANY OF AMERICA Founded by Joपn f. मRYDEN. Pioneer of Industrial Insurance in america.
FORREST F DRYDEN, President.
HOME OFFICE, NEWARK, N.J.
Incorporated as a stock Company by the State of New Jersey.

$\xrightarrow{\text { 机 }}$

WANTED.-Commercial Travellers for a profitable side-line required by all business men; no samples. Address, in confidence, A.B.C., P.O. Box 1405 Montreal.

PERPETUAL CALENDAR

| 1912 | FEBRUARY |  | $\frac{1912}{1912}$ |
| :--- | :--- | :--- | :--- |
| Thu | Fri | Sat sun Mon | Tue |
| 1912 | W A R G H | 1912 |  |

Fri Sat SUN Mon Tue Wed Thu

| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 8 | 9 | 10 | 11 | 12 | 13 | 14 |
| 10 | 10 | 17 | 18 | 19 | 20 | 21 |
| 22 | 23 | 24 | 25 | 26 | 27 | 28 |
| 29 | 30 | 31 |  |  |  |  |
| Jan., Mar., May, July, Aug., Oct., Dec., 31 Days. |  | April, June, Sept., Nov., 30 Daya. |  |  |  |  |

insurance.

## The Fadraral Life asumanot COMPANY

HEAD OFFICE hamilton, canada.
Capital and Assets
Insurance in Force
Surplus Dec. 31, 1911
\$ 5,316,968. 65 \$23,887,141.41
\$ 329,973.65
All forms of Life, Limitea Payment Life and Endowment Contracts issued.
C. L. SWEENEY,

Manager, Montreal District,
180 St. James Street. Montreal.

## Get the Best

Do not place your insurance policy until you have learned all about the Guaranteed Investment Plan offered by

The Manufacturers Life Insurance Comnanv
Head Office, - TORONTO.

INSURANCE.
BRITISH AMERICA Aesuranoo Compon, HEAD OFFICE .. .. .. .. TORONTO
BOARD OF DIRECTORS:-Hon. Geo. A. Cox, President; W R. Brock, Vice-President; Robert Bickerdike, M.P.; E. W. Cox; D. B. Hanna; John Hoskin, K.C., LL.D.; Alex. Laird; Z. A. Lash, K.C., LL.D.; W. B. Meikle; Geo. A. Morrow; Augustus Myers; Frederic Nicholls; James Kerr Osborne; Sir Henry M. Pellatt; E. R. Wood.
W. B. MEIKLE, General Manager.

CAPITAL
$\$ 1,400,000.00$
ASSETS. .
$\$ 2,061,374.10$
LOSSES PAID SINCE ORGANIZATION, OVER $\$ 35,000,000.00$
UNION MUTUAL LIFE insurance co., Portiand, me. FRED. E. RICHARDS, PRESIDEN: Accepted value of Canadian Securities, held by Federal Government for protection of policyholders, $\$ 1,206,576$.
All pollcies isened with Annual Difldends on payment of second
Exxceptional openings for Agenta, Province of Quebee and Eastern Ontario. Apply to Walter I. Joseph, Mgr., 151 St. James St., Montreal.

## Metropolitan Life Insurance Company, of New York. $\begin{gathered}\text { (BTock } \\ \text { company) }\end{gathered}$

Assets
... $\$ 313,000,000$
cies in Force on December 31st 191 0.........................................
$11,288,054$
In 1910 it issued in Canada insurance for
$\$ 26,564,000$
It has deposited with the Dominion Government exclusively for Canadians more than
$\$ 9,500,000$
There are over 414,000 Canadians insured in the METROPOLITAN.

M. S. FOLEY, Editor and Proprietor.

SUBSCRIPTION ORDER FORM

The use of this form will ensure a copy of the "JOURNAL OF COMMERCE" being forwarded every week to any part of Canada, United States, etc

To THE JOURNAL OF COMMERCE.
18 Hospital Street, Montreal
Please send me the "Journal of Commerce," for one year, commencing for which I agree to pay $\$ 3.00$ on demand.

Name

Address
Date
NOTR.-Subsoribes may change the addrees to which they dectre the "Journal of Commerce" to be sent as often as they wish

The London \& Lancashire Life \& General Assurance Association, Ltd. OFFERS LIBERAL CONTRACTS TO CAPABLE FIELD MEN GOOD OPPORTUNITIES FOR MEN TO BUILD UP A PERMANENT CONNECTION.
We particularly desire Representatives for the City of Montreal.

CHIEF OFFICE FOR CANADA: 164 ST. JAMES STREET, MONTREAL. Alex. Bissett, MANAGRR FORADA.


Canada Branch: Head Office, Montreal.
Waterloo Mutual Fire Ins. Co. Established in 1868. head office waterloo, ont. Total Assets 81st Dec., $910 . . . . . . . . . . . .575,926.07$
Policies in lorce in Western Ontario over 30,372.00 WM. SNIDER. GeO. DIEBEL WM. SNIDER, GERA. Vice Preedident. $\underset{\substack{\text { Frank Haight, } \\ \text { Manager. }}}{ } \mid$ T. L. Armstrong. $\quad$ Inspector.

## CONFEEERATION LIFE

ASSOCIATION Head Oifice, Toronto
UNCONDITIUNAL AOCUMULATION policies.
guaranteed
Extended Term Insurance. Cash Vilue Cash Loans. Paid-up Policy

Montreal Office: 226-230 St. James Street. J. G. BRUNEAU .. Prov. Manager. J. P. MACKAY .. .. .. Cashifier

> A. P. RAY MOND,

Gen. Agent, French Department.

## $P R P B E F$

The property at the junction of the Ottawa and the St. Lawrence Rivers, some 25 miles west of Montreal. within easy reach by two railroads (general and suburban service. at frequent intervals day and night in 40 minutes); also by water.

The current between the mainland and one of the islands s caused by a fall of several feet from the Lake of Two Mountains into the River St. Lawrence.

The mainland portion contains nearly four acres; the island nearly one fourth of an acre. The land slopes from a height of about ten or twelve feet to the lake and river.

The spot is quite picturesque, and as it is more or less preserved by the owner, there is scarcely any better fishing within double the distance of Montreal. There are excellent boating and shelter for yachts and small boats on the property.


## "Proudfit"

 BINDERSAre essentially bound books with interchangeable leaves.
Flat opening with narrow binding margine.
Save $11 / 2$ inches in the safe, and 3 inches on the desk.
Easy to operate, guide bands made of especially tempered steel, will not break, cannot crack or become rough.

Write for sample of Business stationery.

Business Systems Limited
52 SPADINA AVE., TORONTO

## FOR SALE.

The place was anciently known as "Lotbiniere Pointe." but has been re-named by the owner "Roslevan" from its penimsular shape and the ancestral elms growing upon it.

The mainland portion and one island are now offered for sale on application to the owner,
M. S. FOLEY.

Editor-Proprietor of the
'Journal of Commerce,"

Montreal.

## WESTEREN ASSURANCE FIRE AND MARINE. Incor porated PAN

## Assets

\$ 3,213 438.28
Losses paid since organization over $\$ 55,000,000,00$
Head Office. - Toronto, Ont.
Hon. Geo. A. Cox, President; W. R. Brock, Vice-President; W. B. Meikle, General Manager; C. C. Foster, Secretary. MONTREAL BRANCH - - BEARDMORE BUILDING
ROBERT BICKERDIKE,
Manager.

Commercial Union Assurance Co., OF LONDON, ENG. Limited.

| Capital Fully Subscrib | 000 |
| :---: | :---: |
| Life Funds and Special Trust Funds. | 63,596,000 |
| Total Annual Income, exceeds. | 36,000,000 |
| Total Assets exceed | 111,000,000 |
|  | 1,269,327 | Deposit with Dominion Governmeat...................... 1,269,327

Head Ofince Canadian Branch :Commercial Union Building, Montreal. Applications for Agencies solicited in unrepresented districta.
W. 8. JOPLING. Supt. of Agencies. J. Megregor. Mgr. Can. Branch.

Vol. 74. N
New Serie

## McINT

DR
Dress Goo
Wares,
Ro
13

R
abreast continued anc ing markets adian Journal ket Reports led for comp ness of detail business men it. Published scriptions 10 צear

Address,
CANADIAN
 ASSUR
(Fire Insu
Canada B
T. L. MORRI

North West THOS. BRU


[^0]:    -Production by the Standard Oil Co. of Canada at the beginning of the present month had been reduced by a break of machinery to 230 barrels a week.

