


# THE CANADIAN GROCER

VOL. VIII.

TORONTO FEBRUARY, 23, 1894.

No. 8

Manufacturers by Special Warrant  
To Her Majesty THE QUEEN




## COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

**ONLY GOLD MEDAL PARIS 1878**

**TWO GOLD MEDALS**  
INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862      Only Silver Medal Paris 1875  
Only Medal Dublin 1865      Grand Gold Medal Moscow 1872 & 80




# HUNTLEY & PALMERS

## English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.



MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

KNOWN THROUGHOUT

THE WORLD

### READING AND LONDON, ENGLAND

Representative: **MR. EDWARD VALPY, 28 Reade Street, NEW YORK**

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

FINE GOODS OUR SPECIALTY.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCOES.

MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE F. HUGO (7 SIZES).

EL PADRE AND CABLE EXTRA.

# Imitation . .

Is said to be the sincerest flattery. That being so, we ought to feel highly flattered by imitators who, by copying the package try to pass off inferior French Matches for

## Eddy's "TELEGRAPH" MATCHES

which are put up in packages like the sketch given here.



To IMITATE is FLATTERY,  
To COUNTERFEIT is FORGERY.

**We Protect** Jobbers handling our Matches from any drop in price, on stock in hand. . . . .

**The E. B. EDDY CO. :**  
HULL, CANADA.

BRANCHES AND AGENCIES AT :

Toronto, Montreal, Winnipeg, Hamilton,  
Kingston, St. John, N.B., Halifax,  
Quebec, Victoria, B.C., St. John, N.F.,  
Melbourne and Sydney, Australia.

“Standard Goods are the best to Handle”

The Finest Class of Preserves and Marmalade manufactured in England.



FAULDER'S  
PRESERVES  
AND  
MARMALADE

MADE IN PATENT

Silver Pans

TO AVOID  
CONTACT OF  
THE FRUIT  
WITH  
COPPER

FOR SALE BY

A. M. SMITH & CO.,  
London

BALFOUR & CO.,  
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# Fry's Cocos AND Chocolates

Diamond Chocolate. The finest low priced Chocolate made.

“Gold Medal” Sweet. The favorite in sweet Chocolates.

Pure Concentrated Cocoa. The highest grade of Cocoa manufactured.

STANDARD QUALITY. PROFITABLE LINES.

NO STOCK COMPLETE WITHOUT THESE GOODS.

## J. S. Fry & Sons

BRISTOL.

LONDON.

SIDNEY, N.S.W.

# Stop Thief!!

He who steals my Money Steals Trash,  
But he who steals my Good Name of

## “MEXICAN FRUIT”

Steals what is acknowledged to be the best brand  
of Chewing Gum on the Canadian market. . . . .

There is only **one** “Mexican Fruit Chewing Gum”  
in Canada, and C. R. Somerville is the manufacturer.

**His Name is on Every Box and Every Wrapper.**

---

### SPECIAL

Watch Coupons for the Retailer are in every  
Box of Somerville's “Mexican Fruit” and  
“Pepsin” Chewing Gums.



Hundreds of Watches have been sent out  
and are giving good satisfaction. . . . .

---

**C. R. Somerville**

**London, Ont.**

# DAVIDSON & HAY

WHOLESALE GROCERS

AGENTS FOR

AUNT SALLY PANCAKE FLOUR

AUNT ABBEY'S ROLLED OATS

GLISTENING CREAM POLISH

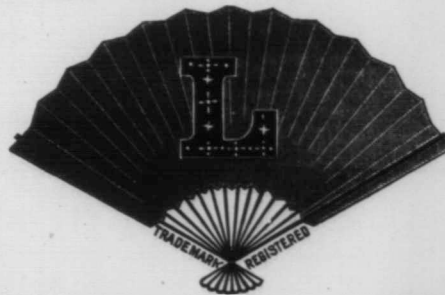
Complete assortment of Groceries  
always on hand.

ZENITH STAIN KILLER

## SPECIAL IN TEAS

WE offer to the trade  
**SPECIAL VALUES**  
in our celebrated  
"Fan" Brand of  
Teas, viz:

Japans, Ceylons,  
Young Hysons, and Congous



**Molasses  
and Syrups**

Puncheons, Barrels, and Half Barrels.  
Bright, Medium, and Dark Grades.

SAMPLES WITH OUR TRAVELERS.

Edward Adams & Co., Established 1844 Wholesale Grocers

LONDON, ONTARIO

**Marshall's Choice**

### SCOTCH

Fresh Herrings  
Kippered Herrings  
Herrings in Tomato Sauce  
Herrings in Shrimp Sauce  
Herrings in Anchovy Sauce  
Herrings a-la-Sardine  
Preserved Bloaters, Etc.

### FISH

Warranted SOLELY from the  
FAMED ABERDEEN FISHERIES.

ARE THE BEST TO BE HAD

The recognized leading Brand in all  
the markets of the world.

SALT HERRINGS, in tins and kegs,  
and RED HERRINGS, in tins.  
"CROWN" BRAND.

### DELICACIES

Specially adapted for family use. No household should be without them.

FOR SALE BY ALL LEADING GROCERS.

**Marshall & Co.**

Spring Garden Works, ABERDEEN, SCOTLAND.

**WALTER R. WONHAM & SONS,**

Sole Agents for Canada, MONTREAL,

**HUNDREDS** Have increased their tea trade by handling our Standard Lines, put up in 50, 80 and 100 lb. metal-lined cases.

**THERE ARE OTHERS** Who can do the same thing, if open to conviction. The surest way is to try. Big profit and great value is what you are after, if we are any judge of human nature. You can secure both by handling our Standard Lines of Black Teas.

“THE 400”

“DALU KOLA”

“IMPERIAL”

“RUSSIAN”

Since introducing these goods we have had imitations, which is a compliment paid to all articles of merit. For hard or alkaline water the Imperial Congou is peculiarly adapted.

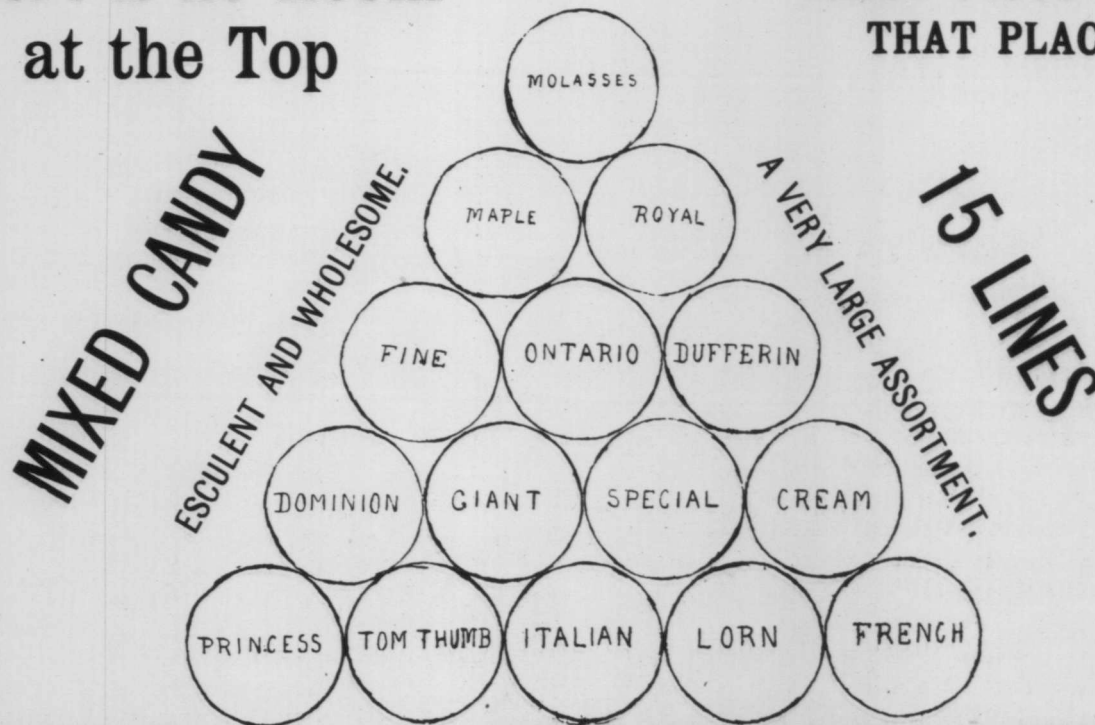
The Counter Tea Mixer, an indispensable adjunct to the grocery counter. Price \$1.50.

**W. H. Gillard & Co.,** Wholesalers only **Hamilton, Canada.**

JOHN MOUAT, Northwest Representative, WINNIPEG, MAN.

There is no Room  
at the Top

THESE GOODS HOLD  
THAT PLACE.



WRITE FOR PRICES AND SAMPLES.

**WM. PATERSON & SON, BRANTFORD, ONT.**

# THE CANADIAN GROCER

Vol. VIII.

TORONTO AND MONTREAL, FEBRUARY 23, 1894

No. 8

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,  
FINE MAGAZINE PRINTERS  
AND  
TRADE JOURNAL PUBLISHERS.

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John Cameron, General Subscription Agent.

THE trade condition in Canada to-day is much healthier than it is in the United States. This remark is not made in a spirit of exultation over the unfortunate condition of our cousins across the border, but because, while business is not brisk in this country, we can discover some reason for thankfulness when making a comparison between the relative conditions of the two countries. One of the best evidences, at the moment, of the superior position of Canada is in regard to the unemployed. Here we are, unfortunately, not exempt in this respect. Only the other night the unemployed in the city of Toronto held a meeting demanding that the civic authorities provide them with work in order that the necessary bread and butter might be obtained. But there is not that acute general distress that is so taxing the energies of the state and municipal authorities and the charitably disposed on the other side of the line. Nor has there been found any difficulty of managing the unemployed. In Toronto the proportion of unemployed is perhaps larger than in most Canadian cities. For some years the Queen City has been the point of attraction for thousands of workmen on account of the public works

actual or projected, such, for instance, as the straightening of the Don river, the reclamation of Ashbridge's bay, the changing of the street railway system to electricity. As a result the local labor market is overcrowded, while the building trade has been quiet as a result of the collapse of the real estate boom.

\* \* \*

But produce the darkest picture of the unemployed we have in Canada, and it will not approach in vividness of outline and depth of coloring the poverty and distress that obtains among the masses in the United States. The police of New York recently took a census of the unemployed in that city, and the results showed that in 48,681 families out of 78,023 usually employed, no less than 67,280 were then out of work. In addition to this, it must be remembered, is the great army of those who seldom, if ever, work. The most distressing feature of the information collected by the police was the fact that 39,311 of the 48,681 families above referred to were in need of assistance. Bradstreet's estimated in December last that 30,000 were out of employment in Boston, 5,000 in New Haven, 30,000 in St. Louis. The same authority's estimate of the total number unemployed in the country was 801,055, dependent upon which were nearly two millions of people. It is, however, gratifying to note that some of the industries which have been latent for several months are again awakening into life. The worst of the financial panic of 1893 has passed, evidently; and it is to be hoped that the United States has entered upon a period of prosperity which will be shared in by Canada and all nations with which the American people have business relations.

\* \* \*

Nearly everyone has heard the question

submitted, "Are apples fruit?" In England, the other day, a question just about as nice was considered by the Queen's Bench Division of the High Court in regard to baking powder, the delicate point for consideration being whether the article was or was not food. About a year ago a certain grocer, in Glamorganshire, was convicted of selling baking powder mixed with alum, and was fined £2 and £17 19s. 6d. costs. An appeal was made to the Quarter Sessions, but here the burdens of the grocer were increased instead of being lightened; for that court upheld the conviction, contending that baking powder was a food within the meaning of the Food and Drugs Act, and ordering the unfortunate grocer to pay additional costs to the amount of £667. Nothing daunted, the case was taken to the High Court; and here at last did perseverance receive its reward, the presiding judge quashing the conviction. The judge, in delivering judgment, described the baking powder in question as intended to make light, wholesome pastry, puddings, etc., without yeast. In its composition were 20 per cent. of bicarbonate of soda, 40 per cent. of alum, and 40 per cent. of ground rice. The ground rice was added merely for the purpose of preserving the other ingredients and to prevent the chemical combination of the soda and alum taking place before its use in dough. The mere sale of an article, not in itself an article of food, but which, mixed with other articles, became an article of food, was not an offence under the act. Alum, though it was an injurious drug, was clearly not an article of food, even though sold with the knowledge of the vendor that it was the buyer's intention to mix it with an article of food, and to sell it was not an offence. Taking this particular baking powder, the judge said it might, of course,

We cover the ground from the Atlantic to the Pacific, and have double the circulation of any other journal in Canada.

be truly said that pure ground rice was an article of food, but that it would cease to be so, mixed with an equal quantity of alum and 20 per cent. of bicarbonate of soda, and sold in penny packages of 1 oz. each. He was clearly of the opinion that the baking powder in question was not an article of food.

\* \* \*

"The Patrons of Industry here are dead, and there is not enough proceeds left in their treasury to give them a decent burial." Thus writes a correspondent of THE GROCER at Keady, Ont., and thus is added another tombstone to the number that have already been planted in memory of departed lodges whose usefulness have been destroyed by ill-conceived notions of some of the objects which they were created to attain. One of these was the management of the businesses of retailers throughout the country, in at least so far as the regulation of the profits were concerned. Such a policy is opposed to all business ethics and is bound to fail in its purpose. As a factor in politics the Patrons have much opportunity for producing good results, but the fruits which have resulted from their meddling in business matters which were beyond their ken, have been disastrous to all concerned—to the merchants directly and to themselves indirectly. Were the merchants of the country to organize with a view to fixing the price at which farmers should sell their grain, live stock, fruit, dairy produce, etc., their action would be deemed impertinent, and bitterly would such interference be resented. And yet this is practically what the Patrons of Industry are doing when they dictate the price at which the retail merchant shall sell them the goods which they purchase from him. There is one satisfaction, however; and that is in the knowledge that such a policy must soon become effete. The most intelligent members of the organization are evidently realizing the impracticability of this plank in their platform, and are gradually forsaking it and devoting more of their energy to promoting that which has the political significance, and with which they promise to be more successful.

\* \* \*

It is gratifying to note that our little sister colony down by the mouth of the St. Lawrence—Newfoundland—has escaped, like Canada, the full force of the general depression that has been sweeping over the rest of

the world. At least that is if the Governor's speech at the opening of the Legislature last week is worthy of credence. And he had at least some grounds for indulging in a little boasting. The cod fishery, for instance, he showed was successful, 200,000 additional quintals having been exported. In lobster, too, a marked improvement was announced. Exports of copper pyrites and lumber were greater than the year before in volume, although somewhat less in value. The extension of the railway across the island was shown to be progressing favorably and was giving work to a large force of men. The dark side to the shield was the condition of the agricultural and seal industries, neither of which were satisfactory. In the latter the catch was not half that of the previous year. What with fires and inshore fisheries' disputes, the tight little island has had "heaps of trouble," and no one will begrudge her getting a little larger share of the sunshine of prosperity than have some other parts of the world.

\* \* \*

The statement of exports and imports entered for consumption during January shows the former to have been \$4,657,593, and the latter \$8,593,554. This, compared with the same month last year, is a falling off of \$317,582 in exports and of \$587,310 in imports. Among the imports showing decreases are ales, beer, porter, animals, books, pamphlets, drugs and medicines, manufactures of furs. Green and dried fruits, and grain, on the other hand, show substantial increases. Turning to the exports it is seen that products of the mine declined nearly one half, compared with January of last year. Marked decreases are also to be noted in exports of products of the forest, animals and their products, and agricultural products. The fishery exports, on the other hand, were about 50 per cent. larger than a year ago, and an appreciable gain was made in manufactured goods. If, however, the trade of the Dominion last month was not as large as the corresponding period of 1893, it is satisfactory to note that the aggregate trade for the seven months of the fiscal year is ahead of the same period of last year by some three millions of dollars.

\* \* \*

Beerbohm reiterates the opinion that a sufficient quantity of wheat to meet requirements will not be drawn to the United Kingdom by present low prices. Stocks of wheat and flour in the United Kingdom are being rapidly reduced.

## AN OPPORTUNITY FOR GROCERS.

OPPORTUNITIES for reaping come to all classes of business men in turn. The grocer is getting one of his turns now. We have reference to the Lenten season. But in order that the advantages appertaining to such season may be reaped bountifully, special preparations must be made by the merchant.

A sportsman makes special preparations at certain seasons to secure a share of the game that may then be in course of migration or that may be in season, knowing that it is a case of "now or never." So with the grocer; if he is to secure a goodly share of the Lenten trade he must take special means to do so.

The first particular which demands attention in order to successfully cater to the Lenten demand, is of course the placing in stock of goods suitable for the season. What these are every grocer already knows. Any new goods or novelties that may be on the market should be considered; for the Lenten season is a time when a good many people are susceptible to the influence of tempting little dainties in the way of canned goods, farinaceous foods, table jellies, etc. The stock should of all things be well assorted, and this can be accomplished without making the stock heavy.

The goods once in stock, the next thing to receive attention should be the windows. In arranging these the character of the season should be kept foremost in the mind. To do otherwise is to lessen the influence of the window as a medium through which desires for the goods in the store may be created in the passers-by. A window must, of all things, be attractive; and to make it this, the more unique the display the better.

Most people prefer the odd things in life: In fact, it is only by introducing something out of the ordinary that the majority of people can be made to stop in their hurry and bustle to examine a window display. And then it needs to be of such a character that it can be read at a glance.

In the window display fish must of course be given prominence. And even in this particular there is opportunity for the window-dresser of inventive genius to display his ability. Canned goods are capable of being used to still greater advantage. Then there are packages of breakfast foods, etc., with which it is possible to construct many things that will prove cynosures to the public. Table delicacies, extracts, flavorings, dried and green fruits, etc., are all seasonable Lenten goods, and can be utilized to advantage in creating the desired window display.

Advertising must, of course, be remembered. There are hundreds of people who, while they may not notice the window display, will see a nicely worded and attractive advertisement.

We are now well into the Lenten season, and those who have not yet taken special



steps to secure a share of the business that is going, but who intend doing so, need to get to work at once. Even if trade is quiet, by a little extra effort at this season it can be stimulated to some extent at least.

for which he has, as an amateur, proved himself to be so eminently qualified. But Mr. Hill is as well and favorably known among the merchants in the west as a first-class traveler as he is by the masses as a star amateur

four or five cargoes of East Indian sugar, he had been so far unable to place a single one of them.

This state of affairs is certainly unusual, for last season at this date over ten cargoes of East and West Indian raws had been settled with Canadian refiners.

This year, as far as can be learned, only three cargoes have been placed—two in Montreal and one in Halifax—and none of these by Canadian agents, whereas last year all the business was done through them. In fact Canadian refiners seemed to have confined their attention so far this spring to New York, and largely to Cuban stock, and the result of it was that Montreal commission men had been unable to turn an honest penny.

The aggregate quantity of Cuban goods so far contracted in New York on behalf of Canadian refiners had been considerable, but their possible future wants for the ensuing season have not by any means been provided for. In fact, brokers who have approached them in regard to cargoes for summer delivery state that they seem to be indifferent about the question of supplies. The inference to be derived from this is that they evidently don't apprehend any radical advance in the cost of raw supplies between now and the summer months, or they would evidently make provision at present prices, as they have done in former seasons.

The fact that the Cuban crop is a large one also, no doubt has its influence with our refiners, as they evidently think they can secure supplies as they want them of this sugar at New York without loading up ahead to any material extent in the fear of an advance in price.

The fact that railway freight from New York is comparatively low this season, being about equivalent to  $\frac{1}{8}$  c. per lb., is no doubt another consideration. Their purchases have all been bag sugar, which, of course,



R. M. Hill

### "SENATOR" HILL.

**O**CCASIONALLY a commercial traveler attains to affluence, but there is only one, as far as can be ascertained, who has had the honor of having the word "Senator" prefixed to his name. And that one is R. M. Hill. He did not, however, attain the title by sitting in the Upper House at Ottawa. He attained it by the exercise of a certain genius, and one which, if the senators at the capital had had to qualify upon, would still probably be known as plain "Mr." The particular genius Mr. Hill possesses is in the excellency with which he represents a colored gentleman; in other words, the typical negro. And he shines in this capacity as a member of the Hamilton minstrels—an amateur organization whose well-known high reputation is owing in no small degree to the ability which Mr. Hill has displayed as a member thereof. Managers of professional troupes long ago recognized his ability as a minstrel, and he has had the refusal of more than one offer to follow as a profession that

minstrel; and better, for with them he is brought into closer touch. The accompanying cuts show him in his dual characters as traveler and minstrel. Along the Niagara Peninsula and up through Northern Ontario he is particularly well known. His experience, although he is but a young man, runs back over more than a decade. He began life as a traveler with his father, and after nine years' service with him entered the employ of the F. F. Dalley Co. (Ltd.) This was about two years ago, and for that firm he is still carrying the "grip." N.B.—"Senator" Hill has no connection with he of that ilk in New York.

### RAW SUGAR POSSIBILITIES.

**S**UGAR brokers and commission men in Montreal are commencing to speculate on the probability of not being able to do any business in East Indian raw sugars this spring with the local refiners. Saturday morning last one of them informed THE GROCER'S Montreal correspondent that although he had had the offer of



DE SAME GEN'MAN.

means that they have not been compelled to pay on the tare, as would have been the case had their purchases been in hogsheads. If they can provide themselves with supplies as they want them at New York it is, of course, a decided advantage, as any one will recognize who sits down and figures out the cost and charges of carrying a large stock of raw sugar for any length of time before it is absolutely wanted. From all this it is argued that refiners evidently do not think there is anything to be gained by operating any length of time ahead.

#### PEOPLE WE MEET.

"I COULD punch that fellow's head for him if I saw him," said a traveler to me the other day. "Why is that?" I asked. "I thought he was a decent sort of a fellow." "Decent," said he; "Well, I'll show you how decent he is. I called on him for that small account of a little over three dollars. He was in and told me it was too bad that it hadn't been paid, but if he did not pay it next week I could go behind the counter and kick him. Well, I left him, feeling satisfied that I would get it all right the following week. I called again a week later, and, as before, he was there. 'Well,' he said, 'I guess you had better come and do that.' 'Why, how is that?' I said, 'have you not got any money?' 'No,' he replied, but I'll be sure, without fail, to let you have it next week. 'All right,' I said. Before I saw him again he had compromised for 25c. on the dollar."

A lawyer owed me nine dollars for goods. I handed him two accounts for collection amounting to \$6 and \$3 respectively. He succeeded in collecting \$3, which he kept. I asked him for a settlement; he told me that he had collected \$3 and his bill against me was \$6, so he would call it square. I thought it was lucky he did not owe me \$20.

A respectable firm would not keep an employee around his place who was getting a good salary and did not pay his debts. But governments do.

The day was a stormy one. It snowed, and the wind was bitterly cold. I was standing at the stove warming myself, looking out through the glass door of my store at the drifting snow, and was thinking how lucky I was to be inside, when the door opened with a bang and a middle-aged person whom I had never sold a cent's worth to in my life, bustled in through the door with a large basket heavily laden with groceries. She planked them down on the floor, and said: "Dear, dear, this is an awful day. I don't know how I'll ever get home." "Yes ma'am," I said, "it is a dreadful day. I think it is about one of the worst I ever saw. If you are cold you had better come to the stove and warm yourself." She did so, and during

the conversation which ensued I understood she lived about two or three miles away. She waited about half an hour, and the storm increased in fury. The wind howled, the snow fell, and the cold was intensely keen. I began to get anxious about my children, who were at school, and told my boy to hitch up so I could drive to the school and fetch them home. I came into the store after having given the boy his instructions, and began to get ready to go. Imagine my surprise when the woman turned to me and said she wished I would hitch up my horse and drive her home. "I can't carry these things home well, sir," she said. I told her I was sorry that I couldn't drive her home, but that she could take what things she could carry and come back for the rest. The cheek of the woman knocked me completely out. She had loaded herself with groceries at another grocery store and then actually had the audacity to ask me to hitch up my horse on a day like that to drive them and her home.

Some of these woman would beat the very d—l. A customer of mine owed me forty dollars. She came in the other day and wanted more credit. I told her I could not let her have any more until she paid up the old account. She said she could not do it then, but would in a few days, so she left the store and in two or three days came back with a pitiful face, told me that she was coming down to pay me, but someone had stolen her pocket book with \$75 in it. Would I be so kind as to let her have some more groceries and she would be sure to pay me next week. She had always dealt with me and could not go anywhere else. I doubted her and told her I could not do it. "Well," said she, "will you believe me if I show you it in the paper." I said I might. With that she pulled out a newspaper from her pocket, and there sure enough was a report of the robbery. After that I could not refuse her, so I let her have \$10 worth of goods, which she was to pay for the following week. She went, and I waited for her return, but she "never came back." When I went to collect her account, I found the bird had flown, no one knew where; and I found afterwards that the whole thing about her being robbed was a fabrication. She had given the report of the alleged robbery to the paper herself.

"I was reading over THE GROCER the other day," said a merchant to me, "and I saw an article on the untruthful salesman in connection with a sale of vinegar, and it brought to my mind a similar case. You know the man very well. He came to me and represented his vinegar as being something very superior. He told me a similar story, and I bought a barrel. On trying it, I found it to be unfit for use. I did not sell it, but kept it until he came around again, when I told him that it was not good.

"Well," said he, as cool as could, be "we had a large order in for 50 barrels, and that cleared us out, and we sent over to W. for a barrel, and that is the one you got." The firm he said he got it from was the best vinegar company in the town.

I bought some chewing gum a little while ago, and finding it was no good, I decided to get rid of it in some way or other. So not caring to waste it, I made up my mind to give it away, which I did in this way: To the first boy or girl who came in to buy anything I gave two or three sticks of the gum. One of these boys must have told another boy, because one day shortly afterwards a boy ran into the store and said: "Are you giving away gum?" "Yes, sir," I said. "Well, give me three sticks," said he. I gave them to him, but imagine my chagrin when, on looking out through the window, I saw the boy hand one to each of two boys waiting outside for him, and pocket a cent from each.

RETAILER.

#### DRY GOODS.

MONTREAL MARKET.

THREE of the leading general dry goods houses, whose showing should be a fair criterion of the rest of the trade, as they cover practically the whole of Canada, state that their sales to date are in advance of last season. Travelers' orders continue to come in well and prospects look bright, especially in the Province of Quebec, which was never known to be in better shape. The houses here do not report as encouraging prospects in the west and northwest, but it is hoped that the lessons of the past will have their effect upon the present and re-current seasons.

The demand this spring for dress goods runs essentially to plain stuffs, said Mr. Geo. Fraser, of S. Greenshields, Son & Co. This firm are offering a fine assortment of all wool plain challies, while a design in the same goods with silk stripes seems to be a great favorite with their customers. In black dress goods, the well known goods of Priestly's manufacture, for which they are the sole Canadian agents, offer a selection that should satisfy any buyer. They are offering in designs chiefly in black, plain or fancy and black and white, and show an exquisite finish which should be just the thing for the prevailing fashions, which call for goods that will drape artistically.

Trade in silks with Messrs. Jas. Johnston & Co. is good. They are offering an extensive assortment of surahs in colors and blacks; also some handsome shot effects and fine Bengalines in blacks and colors. They report a strong feeling in favor of Moires in the orders which are coming.

In spring tweeds plain fabrics of neat, small designs seem to be the feature, if

**TEAS!** We are making it interesting for buyers. Our stock is large and well sorted. Our travelers will show you samples. If they do not reach you send direct to us for figures. To-day's prices will show a handsome profit in the near future.

**LUCAS, STEELE & BRISTOL,**  
HAMILTON.

TELEPHONE 447

LeRoy Mills

**Extra Refined Salt**

3, 5, 7, 14 lb. bags, full weight.

We strongly recommend this article to the trade.

Lovejoy's

**Breakfast Flakes**

Cases, 3 dozen packages, \$4.00.

Cherry's **Irish Mustard**

Absolutely Pure.

**BALFOUR & CO.** Wholesale Grocers, Hamilton.

**James Turner & Co.**

Wholesale Agents

**HAMILTON**



Pies

Gakes

Gustards

Puddings

Messrs. J. G. Mackenzie's stock is a criterion, and it certainly should be. Of course there is the usual quantity of Outre patterns for the demand of certain sections, but for the finer grade of trade quiet toned goods will hold sway. This firm offer an especially large assortment of tweed suitings and worsteds.

In laces, Brophy, Cains & Co. show an extensive range of guipures in two-toned and natural effects in creams and whites, also an extensive list of black guipures, black silk "Bourdons," black silk "Chantilly's." A line of black and white effects in Seville laces are striking goods in this department.

#### TORONTO MARKET.

Shipping on spring account continues, with considerable uniformity in the volume of trade. The prospects for the enlargement of business are good, but are not yet realized. The millinery openings next week will make a difference in the volume of trade. Travelers will all be in next week to aid in receiving customers, and full attention will be paid to all visiting buyers. Toronto millinery openings are on the 26th, and those in Montreal on the 27th and following days.

The leading colors in millinery will be blacks and whites, browns, deep pinks, butters, and yellows. The leading ornaments will be flowers, laces, and huge bows of ribbon or velvet. Ospreys, buckles,

steel rings, and plumes are still much used. Moires promise well in ribbons; plains will run well; fancies have been in good demand; while the leading width is No. 22.

Samson, Kennedy & Co. advertise an excellent stock of linens. They are making rapid advances in getting a linen trade, and have provided for this season an extensive range of Irish goods. Their special "Shamrock" and "Enniskillen" brands, their colored tablings, and their rough and loom dice tablings are leaders in this class of goods. A huge stock of laces in Point d'Irelande, Bourdon, Insetion, Oriental, Chantilly, and real Torchons and other makes. In ribbons they have a full stock of staples, including all lines of body ribbons. A specialty with them are millinery requisites, such as stick-pins, steel and jet ornaments, etc., and their range this year is even ahead of previous efforts. Their neckwear and furnishings department is also in shape to meet the extensive demands for spring and summer novelties.

John D. Ivey & Co. will show a large range of imported French pattern hats and bonnets on the 26th. Their patterns should be exceptionally good when it is considered that every one of them is the production of some Parisian modiste. Ostrich goods will be found in full stock with this house, and buyers cannot go astray on their purchases of these goods. Flowers and laces will be seen in abundance in their samples. Among

their laces are the new duchesse lace, l'aliene, Lyonnaise, macrame, mauvesque, new Venice, and the other more common makes. They have also a most extensive range of veilings.

S. F. McKinnon & Co.'s stock for millinery openings will be in several respects the best in Canada in point of volume. Their stock of plain ribbons is a magnificent one. Their jacket and mantle department on the fourth floor is well filled with the newest designs. Their laces and veilings include the latest novelties from foreign markets. They are showing every desirable shade in silk velvet in a variety of makes. Their stock of French novelties is well selected, extensive in range, and voluminous in quantity. Their display of sample hats will be as large as usual, and will include many new designs. Black and white combinations are now being made, also some pretty things in shaped straws. Large bows predominate, moire and silk crepe de moss being the leading ribbons for this work.

John Macdonald & Co. show a full stock of millinery supplies in staple ribbons, silk linings, Brussels net, mechlins, veilings of all kinds, Irish pointe laces, chinchillas and novelties.

Reid, Taylor & Bayne have made an extra effort for this season's trade, and have as usual a full range of all the leading novelties. Their stock of shaps, plaques, etc., is large, and should contain all necessary lines. In

## A Woodstock Grocer Writes :

" 'SUNLIGHT' is the only soap suitable for all purposes, and the only soap we handle that we never had one complaint about. It satisfies everyone."



YOU CAN'T DO  
WITHOUT  
SOAP

WHY NOT  
GET  
THE BEST? **SUNLIGHT**

**YOU RUN NO RISK  
WITH  
SUNLIGHT SOAP**

It is safe to recommend it, because it is chemically pure. It is a pleasure to sell it, because it pleases the customer who uses it. A pleased customer helps your business.

# Teas that Command Attention.

Congou, fine style and draw, in half chests, at.....	12c.
do " " " caddies, at .....	12 1/2c.
Young Hyson, fine style and draw, in caddies, at .....	12 1/2c.
" " " " " " .....	12c.
Japan, fine style and draw, in half chests, at .....	12c.

Write us for Samples, or can be seen with our travelers.

## H. P. Eckardt & Co.

Wholesale Grocers, **Toronto.**

### Not how CHEAP but how GOOD

The Largest  
and Most Complete  
**BREAKFAST CEREAL**  
**FOOD MILLS**  
IN THE DOMINION

OPERATED BY

**THE IRELAND NATIONAL FOOD CO., Ltd.**  
TORONTO, ONT.



Our specialties put up only in pkgs. are superior in quality to the ordinary Cereals sold in bulk.

The trade find our goods satisfactory and profitable to handle, **because** they are milled from only the best selected grain upon the most approved process, and are of uniform quality.

Prompt attention given to all mail orders.



Choice Bulk Goods of standard quality put up in barrels and bags.

**OUR DESICCATED ROLLED WHEAT IN PACKAGES IS THE FINEST BREAKFAST CEREAL FOOD IN THE WORLD**

3 lb. Packages--1 Doz. Per Case. Freight allowed on 5 Case Lots.

\$9.23 is the profit on 10 boxes of

# Ammonia Soap

the leading soap in Canada to-day.  
It costs \$2.67 net per box—72 bars—delivered free.

**W. A. BRADSHAW & Co.,**

Toronto, Ont.

This cut shows the shape of . . . .



## SWEET HOME SOAP.

The quality is unsurpassed.  
The price is unequalled.  
The demand is increasing.

**London Soap Co.**

LONDON, ONT.

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laces they have an extensive range. Insertions are shown in good quality and in excellent values. They make a specialty of mourning goods, and will have an excellent showing this year, including combinations of black and white. Jet laces are shown in greater variety than ever. Flowers, and osprey and jet mounts are in abundance.

In millinery goods, W. R. Brock & Co. are showing large ranges of parasols in plain and fancy goods, laces in all the newest effects, silk and velvet ribbons, veilings in magpie, jackdaw, and other new makes, nets, mehlins in cream, white and black, besides all the staple lines of millinery trimmings.

#### PACKERS OUT OF THE MARKET.

CANADIAN packers of canned vegetables are temporarily out of the market; at least those who are members of the association. Regarding the object there is a difference of opinion among the wholesale trade.

"So far as I can learn," said one jobber, "the object of the packers in not offering now is to allow us wholesalers to work off the surplus stocks we have on hand. You see the big demand which low prices were expected to stimulate did not materialize, and consequently we have all a little more than we expected we would. Don't misunderstand me, however. Stocks are not, as a rule, excessive. There was at the beginning of the season pretty heavy stocks of old goods on hand, but these have now been nearly all worked off. What we have now of tomatoes is none too large, while of corn there is not a plethora, and the supply of beans is not heavy. If stocks of anything are large it is probably peas. Although the main object the packers have in view is to compel the wholesale trade to pay higher prices when we have sold out the canned goods we have now on hand, yet at the same time I think they are doing a wise thing: One of the few wise things, in fact, which they have ever done."

"No, I do not think, as some do, that the primary object of the packers is to enable us to work off present stocks," remarked another wholesaler. "At the meeting of the association in Hamilton a few weeks ago it was decided to form a sort of pool and sell the goods through a committee. And I think, therefore, that they are just merely off the market until this scheme is perfected. In years gone by, you know, the wholesale trade bought largely of futures, generally to our loss and the packers' gain. This season, however, we have been doing little or nothing in futures, and the result is that we have made a little money, although not much. But whatever may be the object of the canners, we are independent of them, for the trade have supplies enough for the next three months. Tomatoes, I think, are good property, but I guess there are a good

many peas; and you know we get new peas about June from the market gardeners. As far as this scheme of selling through a committee is concerned, I don't think it will work. They have tried it before and failed."

#### TRADE CHAT.

OUR sleighing party" had an enjoyable outing at Oulcott's hotel, Eglington, Wednesday night, 14th inst. The company was composed of Toronto retail grocers, city travelers, and their friends. The concert programme was a feature of the evening. R. H. Stewart was in good voice, and his rendition of "Daisy" demanded an encore, to which Mr. Stewart graciously responded. C. Parsons rendered a couple of songs, and the applause which greeted him gave him almost as much satisfaction as would have a big order. Mr. Anderson, as comic, of course delighted everybody; while Morgan Kelly's "Clementine" brought down the house. A. O. Robinson was chairman and Mr. Musgrove, pianist.

A new building for an evaporator has been commenced at Hillier.

Agitation has been renewed in Montreal for the establishment of a wheat pit.

A combined cheese and butter factory is being established on the farm of Robert Caskey, near Tweed.

The Peterboro' Cheese Board has elected these officers: President, J. M. Drummond; vice-president, George Stewart; secretary, James Middleton; treasurer, S. Edwards; arbitrators, W. H. Wrighton and Hugh Spence.

James Nosworthy, general merchant, of Bowmanville, died on Friday. He lost his stock by fire some months since and contracted a cold at the fire, which brought on a complication of diseases that terminated fatally.

The Dominion Government has caused a writ to be issued against William Carroll, tobacconist, of Hamilton, claiming \$1,400 for alleged infringement of the Inland Revenue and Customs Acts, by the use of boxes and packages twice.

Howard W. Spurr & Co., wholesale grocers, Boston, have withdrawn from the Wholesale Grocers' Association. The association is composed of wholesale grocers of Boston, who are bound by certain pledges as to prices, etc. The depression in business has caused a violation of some of these agreements by a few small firms in the way of cutting prices. Learning of this, Spurr & Co. permanently withdrew. It is thought that other firms will follow.

The Dominion Department of Trade and Commerce is issuing a circular calling attention to a notification received of a reduction in duty by the French Government on leaf, smoking and chewing tobacco and snuff

entering the islands of St. Pierre and Miquelon to 4 francs 70 centimes per 100 kilos, in place of 50 francs on certain classes of tobacco, and 150 on others. This is a tremendous reduction and makes the duty now equal to about 41½ cents per 100 pounds. It is thought that Halifax will be able to capture this trade.

E. P. Bender, of Three Rivers, was in Ottawa last week, talking up his proposed refrigerator company, which has for its object the building up of an export trade in dead meats, fruits, etc., under the cold storage system. Mr. Bender is asking the Government to guarantee 4 per cent. interest for ten years on the company's bonds, to the extent of some \$500,000, or an annual subsidy of \$20,000 for ten years. Associated with Mr. Bender are Mr. Bickerdike, the well-known cattle exporter, Mr. Charlebois, the contractor, and other gentlemen.

At the annual meeting of the Woodstock Board of Trade these officers were elected: President, D. W. Karn; vice-president, J. McIntosh; secretary-treasurer, J. G. Wallace. Council—John White, John F. Stewart, John M. Grant, J. J. Hall, R. Whitelaw, A. Pattullo, Jas. Sutherland, M.P., M. Douglas, J. Scott, T. H. Parker, W. G. Clarke, J. R. Huggart. Arbitrators—T. W. Gray, C. M. McCuaig, R. T. Crawford, J. Morrison, Dr. A. M. Clark, Dr. McLurg, G. Clarkson, Dr. A. Mackay, F. W. MacQueen, J. Brady, A. Gardner, J. Mitchell. Auditors—C. M. McCuaig and Dr. Rice.

According to the report on tavern and shop licenses, the number issued in 1893 was 4,313, a decrease of fifty-one as compared with the preceding year. The decrease is chiefly in the shop licenses, while the wholesalers have increased by four. The total revenue derived was \$664,169, as compared with \$665,609 for the preceding year. Of this the municipalities received \$289,996. Drunkenness, which has been gradually on the decrease, shows also this year a falling off of 74 cases. The figures for 1893 were 2,652, and when it is remembered that in 1877 the commitments numbered 4,032, the improvement is fully apparent.

ESTABLISHED 1850.

"COLUMBIA" "COLUMBIA"

This is the name of our NEW PATTERN in Table Glass. . .

The "COLUMBIA"

Plain and Engraved. In assorted packages only. Price \$28.50

THIS THE LEADER FOR 1894

Something the Trade has been looking for. A nice plain Glass in a good shape.

Have the latest in stock. Order a Sample Package. You will sell it, and order more.

James A. Skinner & Co. TORONTO, ONT., and VANCOUVER, B.C.

J. F. EBY

HUGH BLAIN



# HASE AND SANBORN'S



What more do you want in this line ?

There's nothing better, and nothing that keeps your trade so well and pays you such good profits. Write us for Prices.

## Very Seasonable Goods :—



Nothing that your customers use during the cold weather pays you so well to handle as Fluid and Solid Extracts of Meat, and if you sell them

**Morris'** they will be satisfied.

Write us for prices.



**EBY, BLAIN & CO.,** Wholesale Grocers, **Toronto, Ont.**

**RETAIL CHIT-CHAT.**

**O** JAQUITH, head clerk for Mr. Reynolds, of Beeton, was married a few days ago. Miss Lizzie Farnsworth was the bride, and the ceremony which made the two one was performed in Hamilton by Rev. Mr. Lee, of Alliston. THE GROCER tenders congratulations.

Lee & Co., general merchants, Alliston, have started a branch store at Lisle.

W. A. Brunton, late of Brunton Bros., Newmarket, has bought out the stock of W. W. Playter of the same place.

Barnes & Padget, West Toronto Junction, were on the street last week, purchasing stock for their branch store at Carleton.

Homer & Co., of Gravenhurst, have plans out for the erection of a palace grocery store. The proposed building is to be 100 feet long, and will be fitted up with the appurtenances necessary to make a modern first-class grocery store.

**RIPE AND UNRIPE BANANAS.**

**W**HETHER for shipment or for home consumption, says a writer in Science Monthly, the fruit is cut as soon as it is "full"—that is, when it has reached its adult form and size, but is still quite green. The plant is cut off by a single blow of a machete wielded by a powerful arm. As it falls the bunch is caught, lopped off, and

laid aside, while the harvester goes on to the next bunch. It is a popular supposition that bananas "ripened on the tree" are incomparably superior to those cut green. But as a matter of fact one never eats them thus ripened in Jamaica. They are said to be not so good; at all events one finds no better fruit in texture or flavor than the best of our own markets. But every lover of this fruit knows that its quality varies extraordinarily as it is offered to us. This is due partly to the different sources from which it comes. The best that is brought to us comes from Jamaica. It is also due still more to the condition of the fruit when cut. Bananas which are perfectly full will ripen mellow and delicious; but those cut when immature, as too many are, will turn yellow, yet never truly ripen, retaining always their hard texture and unripe taste. In Jamaica, as elsewhere, the competition of buyers leads the unscrupulous ones to accept fruit of any sort, even when totally unfit; and this sort of competition makes all the more unavailing the efforts of honest buyers to raise the standard and to teach the people to withhold their fruit until it is properly developed. Americans can give moral support to these efforts by accepting only such fruit as is mature at any price. A little pains will soon enable one to distinguish good from poor fruit, though it is difficult to give a general statement of the distinctive differences. But, as a rule, it will be found that bananas which are largest, deepest yellow, and least angular are the most mature and best.

**A LAWYER'S ADVICE.**

**T**HE members of the Philadelphia Retail Grocers' Association at a recent meeting listened to an address from the association's solicitor, and, among other things, he said: The system of transacting business upon a credit basis seems compulsory, and ever anon the grocer is by kindly instincts led into extending credit where he knows he should not. Later the debtor moves away, and it seldom pays to enter suit at law, because of a claim of exemption being filed. Now, when you find a party indebted to you and no prospect of liquidation, you should refuse further credit. You do. An appeal to your generosity is made. Now is the time to make your point. Of course you charge all goods to the wife, as then she and her husband are both responsible. When they appeal for further credit it is proper for you to suggest that both the wife and the husband sign a judgment note. An ordinary note is useless. Get a judgment note—you can buy the blanks at a stationery store. These notes waive the right of exemption, and knowing this, the husband will bring down money to settle it out of his wages, instead of using it for extravagant purposes. When they are making the appeal for credit is the time to get a judgment note. They will sign it in order to get the credit. Then, if they don't settle, your lawyer has something of value to work upon.

Delicious  
Delicate



Piquant  
Appetising

**PURE GOLD MANFG. CO., TORONTO**



# LYTLE'S PICKLES



Are Superior to all others.

**T. A. LYTLE & CO.,**  
Vinegar and Pickle Manufacturers,  
**TORONTO.**

# BEANS

Hand-Picked White Beans.

Fancy Cleaned, California, Lima Beans.

Green Soup Peas.

A choice consignment of each just received. Write for quotations.

**F. W. FEARMAN,**  
**HAMILTON, ONT.**

# LION "L" BRAND



REGISTERED TRADE MARK

PURE GOODS.

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

**MICHEL LEFEBVRE & CO.,** Montreal & Toronto.  
Beet Sugar Factory at Berthierville, P. Q.

# Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

**LONDON, ONT.**

FULL LINES OF  
**Raisins**  
**Currants**  
**Figs** and  
**Pure Spices**

AT LOWEST PRICES.

**SLOAN & CROWTHER,**  
WHOLESALE GROCERS,  
Toronto.

# SYRUPS

Barrels, Halves and Pails Pure Sugar Goods, clear as honey. Also Medium Grades at

BARGAIN PRICES.

**WARREN BROS. & BOOMER**  
35 and 37 Front St. East, **TORONTO**

# Teas

Ceylon, Assam,  
Congou, Hyson,  
Japan.

**J. W. LANG & CO.**

59, 61, 63 Front St. East, **TORONTO**

# VICTORIA BLEND

(Ceylon Tea)

In 1 lb. and ½ lb. packages. Blended to suit all tastes.

GIVE IT A TRIAL

**T. KINNEAR & CO.,**  
49 Front St. E., **TORONTO.**

# Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

**J. H. WETHEY, St. Catharines, Ont.**

# TEAS

Our well-known brands

**JAPANS** MOON CRESCENT TEAHOUSE SAILOR BOY

Send for samples and quotations.

**PERKINS, INCE & Co.**

41 and 43 Front St. East

We are offering

# British Columbia Salt Water Salmon

In barrels and half barrels. Quality Superb.

**Smith and Keighley**

9 Front St. E., Toronto





ESTABLISHED 6 YEARS

## The "Monsoon" Brands

CONSIST OF THE FOLLOWING:

**INDIAN.**

1. Finest Assam Pekoe
2. Assam Broken Pekoe
3. Assam Pekoe Souchong

**CEYLONS.**

4. Finest Ceylon Pekoe
5. Ceylon Broken Pekoe
6. Ceylon P. Souchong

In Cases of 60 1-lb., 120 ½-lb. or 12 5-lb. packets. Cases can be assorted Indians and Ceylons.

The Above Brands Give Universal Satisfaction and Suit all Tastes.

We carry the largest and best assorted stock of Indian Teas in Canada. Write for samples and you will be satisfied with the values we can give.

**STEEL, HAYTER & CO., Growers,**

11 and 13 Front St., Toronto.

**CHRIST<sup>TR</sup> JAMES & CO.,** LONDON,  
ENGLAND.

MAKERS OF THE LEADING

## Pickles, Marmalade, Sauces

Are you to be one of the few not yet stocked with these PICKLES at  
\$2.40 per dozen?

You do not know how many customers not seeing them in your store go to your neighbor who has them.  
If your jobber has not got them write to

**M. F. EAGAR, General Agent, HALIFAX, N. S.**

## Currants

IN GOOD ORDER  
AND CONDITION

In Barrels at 3c. per lb.

Cases at 3¼c. per lb.

CROP 1892.

Our Best Value for Grocer  
or Consumer to-day is

## JAPAN TEA DUST

AT SIX CENTS PER LB.

Send for Samples to . . . . .

## Lightbound, Ralston & Co.

WHOLESALE  
GROCERS,

MONTREAL.

# MARKETS AND MARKET NOTES

## TORONTO MARKETS.

TORONTO, Feb. 22, 1894.

### GROCERIES.

NOTHING particularly new has developed during the week. Trade is on the whole quiet and uninteresting, and the only line which is showing any disposition to increased activity is canned goods. Values in principle staple lines are firm, being especially so in Valencia raisins, sugars, and canned goods. Travelers' orders are usually small individual, and merely of a sorting up character, showing that conservatism is still the idea with country merchants. Payments are moderate only.

### CANNED GOODS.

There is a firmer feeling in canned vegetables, but no actual change has taken place in prices, although some houses are trying to secure an extra 5c. per dozen. Demand for tomatoes, peas, corn and beans is more active than a week ago, and most houses report that they are now experiencing a brisk trade in these lines, at from 80 to 85c. As noted in another column, the members of the Canadian Packers' Association are not offering at the moment, but we hear of tomatoes being offered by non-members at 80c. Quarter apples have been selling freely during the week at \$1.40; gallons are quoted at \$2.10 to \$2.25. For other kinds of fruits the demand is moderate only at these prices: Peaches, \$3 to \$3.25 for 3's, \$2.10 to \$2.25 for 2's; raspberries and strawberries, \$2 to \$2.10. Salmon continues quiet and unchanged, the Lenten demand so far being of a limited character. Prices are unchanged at \$1.20 to \$1.30 for tall tins and \$1.50 for flats, first-class stock. Canned lobster is moving fairly well at \$1.85 to \$2.10 for tall, and \$2.40 to \$2.50 for flats.

### COFFEES.

There is the usual trade doing, and prices are unchanged. We quote, green, in bags, as follows: Rio, 22 to 23c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 22 to 23c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.

### NUTS.

Nothing new to report in this line, trade still being dull and prices unchanged. We quote as follows: Brazil nuts, 13 to 15c. a pound; Sicily shelled almonds, 28 to 32c. a pound; Terragona almonds, 12½ to 14c.; peanuts, 11 to 12c. for roasted and 8 to 10c. for green; coconuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12½ to 15c.; Marbot walnuts, 12 to 13c.; Bordeaux walnuts, 11½ to 12½c.; filberts, 9¾ to 10¾c.; pecans, 13¾ to 15c.; nuts, per bushel, hickory, \$2.

### RICE.

There is the usual quiet seasonable trade doing at unchanged prices. We quote: Ordinary, 3¾ to 3¾c.; Montreal Japan, 5 to 5¾c.; imported Japan at 5¾ to 6¾c.

### SPICES.

Demand is still active in this line, with quotations as before: Pure black pepper, 13 to 15c.; pure white, 20 to 28c.; pure Jamaica ginger, 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

### SUGAR.

Demand is, on the whole, light, although an odd carload lot is selling here and there. The feeling in regard to prices is still one of firmness. Wholesalers quote granulated firm at 4¾c., and the range in yellows is from 3¾ to 4¾c., but the inside quotation is for the very dark article.

The American market last week developed further strength, raws advancing 1-16 to ¼c. and refined ¼c.

### SYRUPS.

Demand is good, with bright table syrups at 2½ to 3c. still the favorites. We quote: Dark, 20 to 25c.; medium, 25 to 28c.; bright, 30 to 35c.; very bright, 50c.

### MOLASSES.

There is still a good business doing in this line, particularly in New Orleans, at 28 to 30c. in barrels, and 32½ to 34c. in half-barrels.

### TEA.

Nothing particularly new has developed in this line during the week. Business is still fairly good, particularly in Ceylons and Congous. A good many Japans are also moving. Stocks of Japan teas are getting low, while all over 15c. are scarce.

A London tea letter, under date of Feb. 9, says: "The heavier sales of Indian and Ceylon, of which the bulk fell on the first two days, caused, at the beginning, a little weakness and some irregularity in prices, but the tone became firmer again subsequently, buyers showing more confidence when they found that a smaller quantity of both Indian and Ceylon teas would be bought out at next week's auctions. Among Indian teas an inferior class of Souchongs and Peko Souchongs from late pickings made its appearance, and in consequence a lower quotation than hitherto ruling for whole leaf teas came to be established, viz., 5 to 5¼d.; but, on the other hand, good teas in many cases tended rather higher again, especially Pekoes—Assam as well as Darjeeling—the latter, which are getting scarce, being particularly well competed for. With Ceylon teas the fine grades were also very firm, but the others did not generally go as well as before. The offerings of China teas

were too small to meet with much attention, especially as the Congous are generally withdrawn to be dealt with privately; as regards green teas, we may, however, mention that sweet liquoring country sorts seemed to be in rather better request."

### DRIED FRUIT.

The firmness in Valencia raisins continues to be the feature of the dried fruit market. Advices state that no concessions are probable on present prices, and that for the few Valencias held at Denia full figures will be asked. We quote: Off-stalk, 4½c.; fine off-stalk, 5 to 5½c.; selected, 5¾ to 6c.; layers, selected, 6¾ to 6½c. Currants are in fair demand at unchanged prices. Letters received this week from Patras say that the position there is deplorable, and that the expectation is that legislation will be effected with a view to encouraging local consumption of the surplus stock, and at the same time limit stocks available for export. On the Toronto market we quote: Provincials, 3¾ to 4c. in brls. and half brls.; Filiatras, 4 to 4½c. in brls., and 4¾ to 4¾c. in half brls.; Patras, 5 to 5½c. in brls., 5¾ to 5¾c. in half brls. 4¾ to 6¾c. in cases; Vostizzas, 6½ to 7½c. in cases, 6¾ to 7¾c. in half cases; Pananti, 9 to 10c. Prunes are in active demand and firm at 5½ to 7c. in cases. There have been slight advances in the primary markets on the lower grades. Figs are quiet; boxes run all the way from 8½ to 14½c., according to quality and weight, and fine natural are quoted at from 4½ to 5½c. Dates are quiet at 5 to 5½c.

### BUTTER AND CHEESE.

There was a little better feeling in butter. The cause seems to be principally on account of a falling off in the supply of large dairy rolls, which for the past few weeks have been glutting the market, while the demand, if anything, is a little better. The improved tone has not, however, led to any appreciation of values. There is a good deal of dairy tubs of inferior quality still offering, while the really choice article is still scarce. Several lots of medium butter have changed hands during the week at about 16c. Creamery butter is holding its own fairly well, and, if anything, the feeling in it is also a little healthier. Little or none is being offered, but jobbers say they know where to lay their hands on all they want. We quote jobbing prices: Dairy—Choice tubs, 19 to 20c.; medium tubs, 16 to 17c.; low grade, 15 to 16c.; large rolls, 16 to 19c.; pound rolls, 20 to 22c. Creamery—Tubs, 22c. for August and 25c. for October; pound prints, 25c.

Cheese is in fair demand locally and unchanged, at 11½ to 12c.

## MARKETS—Continued

## GREEN FRUIT.

Volume of business continues light. Oranges are firmer, and there is a fair business doing in them. Bitter oranges are on the market this week for the first time this season. Florida oranges are getting scarce. Lemons are plentiful and prices lower, with demand fair only. A good business is reported in bananas. The cranberry market continues active, with prices firmer for the Jersey article. We quote: Oranges—Florida, \$2.50 to \$3.25; Valencias, \$3.50 to \$4; California navels, \$2.50 to \$3 per box; bitter oranges, \$3.50 to \$4. Lemons—Messinas, \$3.25 to \$4 for 300's, \$3.25 to \$4 for 360's; bananas, \$1.25 to \$1.75; California pears, \$2.50 to \$3 per box; Malaga grapes, \$5 to \$5.50 per keg; pineapples, 15 to 30c. Cranberries, New Jersey, \$7.50 to \$7.75 per barrel, and \$2.50 to \$2.75 per box; Canadian, \$4.50 to \$5 per barrel. Apples, good to choice, \$3 to \$4.50; second quality, \$2.25 to \$3. California dried fruit—Apricots, 17 to 17½c. per lb.; peaches, 14c. per lb.; nectarines, 15c.

## HOGS AND PROVISIONS.

Supply of hogs during the week has been free, and prices are easier, mixed weights of rail lots selling at \$5.75 to \$5.90; street hogs are quoted at \$5.75 to \$6, the outside figure being for choice weights. Long clear bacon and barrel pork has been selling fairly well, but, generally speaking trade is quiet in provisions. On most lines of provisions prices are slightly lower in sympathy with the decline in hogs.

BACON—Long clear, 8 to 8¼c.; smoked backs, 11c.; breakfast bacon, 12c.; rolls, 8¾ to 9c.

HAMS—11 to 11½c. for smoked, and at 10½c. for pickled.

LARD—Pure Canadian 9¾c. in tubs, 10c. in pails and 9¼ to 9½c. in tierces. Compound, 7¾ to 8c.

BARREL PORK—Canadian heavy mess \$15, Canadian short cut \$16 to \$16.50, shoulder mess \$13.50.

DRESSED MEATS—Beef fores, 5 to 5½c., hindquarters 7 to 9c., mutton 6 to 7c.

## COUNTRY PRODUCE.

BEANS—There is not much demand, and jobbers are getting all the way from \$1.25 to \$1.40 per bushel.

DRIED APPLES—Quietness still characterizes the market and prices are firm at 5½ to 6¼c.

EVAPORATED APPLES—Slow with prices easy, at 10 to 10½c.; outside, 9¾ to 9¾c. is being asked by holders.

EGGS—Demand is not brisk, even at the lower prices obtaining. The market is demoralized, and it is difficult to get an idea as to prices. As a rule, however, strictly new laid are quoted at 16 to 17c., while held fresh and pickled are quoted at 8 to 10c.

POTATOES—The feeling is still easy, with sales on track at 45c., and small lots delivered out of store are quoted at 55 to 60c.

HONEY—Dull and unchanged. We quote: Extracted white in tins, 7 to 9c.; white in sections, 14 to 15c.; dark ditto, 9c.

POULTRY—Much as before. We quote: Turkeys, 9 to 11c.; geese, 7 to 8c.; chickens, 40 to 60c. per pair; ducks, 50 to 75c. per pair.

ONIONS—Are stiffer and demand is good. We quote: Spanish, \$1 per crate; Canadian, \$1.25 to \$1.30 per bag.

MAPLE PRODUCTS—Quiet and unchanged. Syrup is quoted at 75c. per wine gallon tin, sugar at 9c. per lb.

HOPS—Continue dull and weak; sales of '93's are reported at 13½ to 14½c.; '92's are nominal.

## SEEDS.

In both Alsike and red clover the export season is about over, and in the absence of a home demand dealers are not anxious to accumulate stocks. There is a good deal of inferior Alsike offering that will not fetch price quoted. Timothy is quiet with offerings moderate. We quote prices paid by jobbers, delivered Toronto: Alsike, good to finest, \$5.50 to \$6.50; timothy, ordinary to choice, machine threshed \$1.25 to \$2, with fancy unhulled worth 30 to 40c. per bushel more; red clover, prime to choice, \$5.25 to \$5.50.

## FISH.

Trade has been fair, but is not so satisfactory as at same time last year. There is a good deal coming forward, particularly such lines of frozen sea fish as smelts, haddock, cod, and hake. We quote: British Columbia salmon, 15c.; Restigouche salmon 17c.; fresh sea salmon, 17 to 19c.; skinned and boned codfish, 6½c.; shore herring, \$4 per bbl.; Digby herring, 15c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, frozen, 4 to 5c. per lb.; blue pickerel, 4 to 5c. per lb.; yellow ditto, 7 to 8c. per lb.; salmon trout 7½c.; white fish, 7c.; oysters in bulk, \$1.20 for standard and \$1.75 selected; ciscoes, \$1.35 per

100 for small, and \$2 to 2.50 for very large; salt mackerel in bulk, 10c. per lb.; pike, 6 to 6½c. per lb.; black bass, 10c. per lb.; haddock and cod, 4 to 6½c. per lb.; steak cod, 6 to 7c.; chicken halibut, 10 to 12c.; sea herring, \$1.50 per 100.

## HIDES, SKINS, WOOL, TALLOW.

HIDES—Quiet and unchanged, dealers paying 3¼c. for green, and selling cured at 3¾c.

SKINS—All offerings are taken, but there is not much activity. Prices unchanged at 80c.

WOOL—More wool has been selling the last few days, but the market is still very quiet. Prices unchanged. We quote: Domestic fleece combing 17½ to 20c.; brashy clothing, 20 to 22c.; selected [fine clothing from 21 to 23c.; Southdown, from 24 to 25c. Foreign wools—Green Cape, 11 to 13c.; B. A. clothing from 27 to 29c.; yellow ditto, 24 to 26c. East India wools—White, 17 to 18c.; yellow, 10 to 14c.; black and grey, 11 to 12c. Mediterranean wool—White, from 15 to 17c.; grey and fawn color, from 10 to 12c.

TALLOW—Quiet and easy; dealers are paying 5½c. for rendered, and selling at 6c.; rough unchanged at 3c.

## PETROLEUM.

Business continues fair on the Toronto market at unchanged prices. We quote: 5 to 10 barrel lots, imperial gallon, Toronto—Canadian, 12 to 12½c.; carbon safety, 15½ to 16c.; American water white, 18 to 19c.; photogene, 20c.

The Petrolea Advertiser, in its weekly review, says: "Crude oil, \$1.01½ per bbl.; refined, 6¼ to 6½c. in bulk, or 9 to 9¼c. in barrels in car lots f.o.b. here. The oil market this week has been quiet, owing to the absence of speculation, which is due to the immediate expectation of the advent of the flowers and sweet smelling shrubs that bloom in the spring, at which season of the year the demand for refined oil usually falls off, and the farmers go to bed by daylight."

## MARKET NOTES.

Clemes Bros. have a shipment of bitter oranges in stock.

Perkins, Ince & Co., are offering French prunes in bag lots at 3¾c.

A few thousand boxes of Valencia raisins were shipped from Denia Saturday last for New York on a steamer of call. One To-

CANNED  
DRIED  
CHOPPED

WE BUY  
APPLES  
W. B. BAYLEY & CO.

CORES  
EVAPORATED  
PEELINGS

42 Front St. East, TORONTO.

**JOHN HAWLEY, Provisions and Commission**  
88 FRONT ST. EAST.

Butter in good demand; large rolls, pails, crocks, and best store-packed tub selling .9 to 20c.; choice dairy tub, 20 to 22c. no stock on hand. Eggs, 16½ to 17c. We charge five per cent., and prompt returns by registered letter.

Established 1870. Egg Trade a Specialty

**WHITE & CO.**

70 Colborne Street Toronto.

General Fruit and Produce  
Commission Merchants.

Write us for Quotations. : Consignments Solicited. Tel. 867.

ESTABLISHED 1874.

**JAMES E. BAILLIE**  
**PORK PACKER**  
AND WHOLESALE PROVISION MERCHANT

66 Front St. East, Toronto.

Mess Pork, Bacon, Hams, Lard, Cheese.  
Cold Storage for Butter and Eggs.  
Country Consignments Solicited.  
Prompt Returns Made.

**RUTHERFORD & HARRISON,**

Wholesale Produce & Commission Merchants

76 FRONT ST. EAST, - - - TORONTO,

DEALERS IN

Butter, Eggs, Cheese, Poultry, Lard,  
Cottolene, Dried Apples, Honey,  
Hams, Bacon, etc.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignment

**CLEMES BROS.**

TORONTO.

UNSOLICITED

TESTIMONIAL.

FEB. 12, 1894.

DEAR SIR:

Please allow us to tender our sincere thanks for QUALITY of goods we have already had from you, and for the prompt manner in which you have sent same, which we highly appreciate.

Yours truly,

**CLEMES BROS.**

Wholesale Fruit and Commission,  
TORONTO.

ronto broker, who cabled an order to be shipped on the same boat, was just too late to catch it.

Clemes Bros. have another shipment of fancy Jersey cranberries in stock.

Edward Adams & Co. report a steady increase in the demand for their Fan brand of teas.

There is some talk of Florida oranges being shipped in bulk to the Toronto market.

Edward Adams & Co. have a fully assorted stock of briar pipes which they offer to the trade.

Eby, Blain & Co., are putting new 20-lb. fancy caddies of their special blends of tea on the market.

Aunt Abbey rolled oats and Aunt Sally pancake flour are popular goods. E. Adams & Co. are agents.

Sloan & Crowther are offering full lines of Morton's fresh and kippered herrings and preserved bloaters.

Edward Adams & Co. are offering special values in pure sugar syrups. Their travelers have samples.

Davidson & Hay have a large assortment of Bosnia prunes in stock, which they claim to be selling at low figures.

Dawson & Co. received a carload of onions this week, and they have three carloads of Florida oranges on the way.

Stuart Bros., wholesale grocers, Hamilton, have sold their stock to MacPherson, Glassco & Co., and are retiring from business.

Davidson & Hay are in receipt of 1,500 boxes of layer Valencia raisins, which are said to show exceptional value.

Gunn, Flavelle & Co. recently got in a 622-lb. hog, the head of which is 44 lbs., two hams, 100 lbs., and two front feet, 4 lbs.

C. R. Somerville reports the chewing gum business as being good for this season. His new brand, "Aberdeen," is having a large sale.

Eby, Blain & Co., are putting their wholesale grocery business into a joint stock company, to be known as Eby, Blain & Co., of Toronto, Ltd.

Wm. Paterson & Son, Brantford, are offering fine quality mixed pickles, in quart sealers, one dozen in a case. They are attractive and sell rapidly.

Clemes Bros. occupied the new addition to their warehouse on Tuesday. It is of brick, two stories, and is 40 x 23. Two large banana rooms have been fitted up in the basement.

The American Cereal Co., of Chicago, manufacturers of "Quaker" rolled oats, who bought out the Pettijohn Breakfast Food Co., have opened headquarters for Canada in Toronto. The American Cereal Co. are the largest cereal manufacturers in the

**. POTATOES .**

We are always open to buy or sell car lots of potatoes.

**WM. HANNAH & CO.**

78 Colborne St., Toronto

Commission Merchants. Correspondence Solicited

**J. Hunter White**

Manufacturers' Agent, Broker and Commission Merchant

Correspondence solicited. References by permission: Bank of New Brunswick, Merritt Bros. & Co. Geo. Robertson, Esq.

61 Dock St., ST. JOHN, N. B.

THE

**Winnipeg Produce and Commission Co. Ltd.**

WINNIPEG, MANITOBA.

We handle Grocers' Specialties, etc. Can we sell anything for "you" in this market? Write us. Good connection with Wholesale and Retail trade.

**W. M. BOWIE** 44 Front St. E., Toronto.

Grocery Broker.

Agent for

Armour Packing Co., Kansas City, U.S.A.  
Canned Meats, etc.

W. Strachan & Co., Montreal, Soap Manufacturers.

**LAURENCE GIBB**

Provision Merchant,

88 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc

PATENT EGG CARRIERS SUPPLIED.  
Good Prices paid for Good Dairy Butter.

Fancy Florida Oranges,  
Messina Lemons and  
Malaga Grapes for New Year's

**HUGH WALKER & SON**

Send for quotations. GUELPH, ONT.

**HUNTER & CO.**

24 FRONT ST. EAST.

Toronto and Western Agents for

CHRIST'ER JAMES & CO., London, Eng.

PICKLES, SAUCES, JAMS AND MARMALADES

Ask your wholesaler for them.

**PARK, BLACKWELL & CO.**

(Limited.)

- SUCCESSORS TO -

**JAS. PARK & SON.**  
TORONTO.

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

**MARKETS.—Continued**

world, and will push the sale of both "Quaker" oats and Pettijohn's breakfast food. P. W. Ramer has been appointed Canadian representative.

The soda biscuits manufactured by Wm. Paterson & Son, Brantford, are noted for neatness of package and excellence of quality. The firm have an immense sale for these goods.

Fruit Pudding is a great blessing to housekeepers. There can be prepared from it in a few minutes elegant, rich and ornamental desserts. It can be moulded and baked, and made into sauces and custards quickly. James Turner & Co. are wholesale agents for Hamilton.

McWilliams & Everist are in receipt of 500 boxes of fancy Messina lemons, "Hercules" brand; two car loads of fancy Florida oranges, Steenson's celebrated "Hat" brand; 300 cases Valencia oranges; also first arrivals of marmalade oranges.

**MONTREAL MARKETS.**

Montreal, Feb. 22, 1894.

**GROCERIES.**

**T**HE week has witnessed a fair volume of trade, a good business being done in most of the leading lines, although there are complaints that the movement is not up to that of last year in some branches. Values as a rule are firm in all the leading staples, but buyers, despite the fact, seem to be pursuing a conservative policy. The chief interest of the week has been directed to dried fruit and fish, but the fact that the manufacturers of canned goods, at a meeting held in the west last week, had decided to withdraw quotations on fruit and vegetables for the time being, has occasioned some interest in this branch. Jobbers, however, do not appear to be very anxious, and seem to be well supplied with stock. In fact they are hoping that canners are really in earnest, as it will enable them to work off what supplies they have on hand to better advantage. Sugar has been rather quieter since the advance last recorded, but a fair volume of trade is doing. Molasses and syrups do not present any special feature, and tea, spices, and coffees are on the quiet side.

**DRIED FRUIT.**

Perhaps the most interesting feature in groceries of late has been the great scarcity of dried raisins, to which we have called attention specially before. This scarcity has imparted a firm tone to the market, and as supplies in first hands here are practically run out, the fact has led to importations at rather higher prices. Purchases have been made which cost laid down in Montreal 5½c. for selected, 4½c. for fine, and 4¼c. for ordinary off stock laid down. With this cost it is certain that buyers need not hope to gain much by holding off. In fact for the

small stock on spot in first hands prices are firm, as we quoted last week 4½ to 4¾c. for ordinary and 5 to 5¼c. for fine off stalk in straight lots. There are practically no selected or layers in first hands. A small line of the latter were offering last week, but were taken by a leading French wholesale house at 6c. Cables received in Denia state that stocks both in Spain and England are light, and that prospects are not favorable for any large spring shipments to this side the Atlantic, and they claim that if any are to be made buyers on this side will have to advance their views. Currants continue quiet and dull, moving for a small business at former prices. We quote 3½c. per lb. in barrels, 3¼c. per lb. in half barrels, and 49c. in cases. Figs are in good supply, and prices rule easy in tone at 7 to 8½c. Dates are steady and unchanged at 4½ to 5c. The only prunes offering in any quantity are Bosnias, which sell at 5c.

**NUTS.**

There is no change in nuts, which remain much about the same. We quote: Grenoble walnuts, 11 to 13c.; pecans, 8½ to 12c.; peanuts, 8 to 11c.; coconuts, \$3.75 to \$4; Terragona almonds, 11½ to 12c.; and shelled almonds, 23 to 45c.; filberts, 9½ to 10c., and walnuts, 12 to 13c.

**SUGAR.**

The limited operations of the local refiners in regard to purchases of raw sugar are, as will be seen from a special reference elsewhere, attracting some attention. The regular market for refined sugar since our last has ruled steady, in sympathy with the tenor of advices from the outside on raw sugars. No further advance in price has been noted, but since the rise that took place last week demand for the staple has been rather quieter. We quote: Granulated, 4½c., and yellows, 3½ to 4c., as to quality, at the refinery.

**MOLASSES.**

There has been a moderately steady business in molasses in a small way, transactions on Barbadoes transpiring at 30c., while smaller quantities call for advance.

**SYRUPS.**

Stocks of syrups are not large, refiners being run down pretty low on their supplies. There is some difficulty therefore to meet the small demand that is pressing. We quote: American, 17 to 23c., and Canadian, 1½ to 1¾c. per lb.

**TEA.**

There has been a little more life in the tea market since our last, a fair amount of business passing on local account. No large sales have been effected outside of one large lot of 2,300 packages Pingueys, low grades, at 11c. Black and Japans rule quiet. We quote the latter: Japans, common, 12 to 15c.; medium, 14 to 17c.; fine, 18 to 21c.; and finest, 23 to 28c.

**COFFEE.**

There is no special change in the coffee market, business ruling quiet. Prices are firm and well maintained on the whole. We quote: Java, 27 to 28c.; Mocha, 26 to 28c.; Jamaica, 19 to 21c.; and Rio, 18 to 21c.

**SPICES.**

There has been a fairly active business in spices in a small way, and prices are steady.

We quote: Jamaica ginger, 15 to 18c.; Cassia, 9 to 10c.; black pepper, 6½ to 7½c.; white pepper, 10 to 12½c.; nutmegs, 60 to 90c.

**RICE.**

There has been a fair demand for rice, and the market has ruled moderately active and steady. We quote: Standard, \$3.50 to \$3.75; Japan, \$3.75 to \$4.25, and Patna, \$4.25 to \$4.75.

**CANNED GOODS.**

There has been no special change in canned goods since our last, the only lines to show any life being mackerel and salmon, which have furnished a moderate amount of business. Reports from the west state canners of fruit and vegetables at a meeting held last week decided to withdraw quotations for the present. The fact does not appear to cause jobbers here much anxiety. The fact is that in most cases they are pretty well stocked up, and they are hoping that the packers are really in earnest as it will help them to work off stocks to better advantage. We quote: Tomatoes, 75 to 80c., corn 75 to 80c., peas 90 to 95c., strawberries \$2.75 per doz., raspberries \$1.80 to \$2.05, salmon \$1.25 to \$1.27½ for best brands and \$1.05 to \$1.10 for cohoes, lobsters \$1.60 to \$1.75, mackerel \$1 to \$1.05.

**GREEN FRUIT.**

Green fruit has ruled much the same throughout the week. Florida oranges are very scarce, and prices are firmer at \$3.25 to \$3.50. Californias range from \$2 to \$3, and Valencias \$3.25 to \$4.75. There have been some moderate receipts of Messina half boxes during the week which sell at \$2.50. In lemons, large receipts and a slow demand have led to a sharp decline. Nine carloads came in on Monday, prices \$1.75 to \$2 per box. Almeria grapes range from 4½ to 5½c., and cranberries \$4.50 to \$6.50 per barrel. Pears are a slow sale at \$2 to \$2.50 per box. Apples are firmer and unchanged under light stocks at \$3 to \$5.

**FISH.**

The fish market has continued active under a brisk demand, and a good volume of business has been accomplished. Business, however, shows some diminution, which is not surprising, as jobbers must have filled their wants pretty well recently. The only important change during the week has been an advance of 50c. on No. 1 N. S. herrings, which are scarce and firmly held in small lots. Pickled lake trout have also been well cleaned up, and it is not likely that a large lot could be secured. Supplies of fresh herring, haddock, and cod are sufficient for the demand. B. C. salmon is in good supply. Large fresh herring have sold in casks at \$1.65; small to medium, 75c. per 100. Fresh haddock and cod are quoted at 3½ to 4c. per lb. Salmon range from 12 to 12½c., and mackerel 9c.; white fish, 6½ to 7c. Tommy cods are steady at \$1.25 to \$1.50 per barrel. Smelts are unchanged at 5 to 6c. No. 1 Labrador salmon are held at \$13, and No. 2 B. C. ditto at \$11 to \$11.50. Green cod are scarce and firmly held, at \$7 to \$7.50 for No. 1 large. Boneless cod are selling at 6½c., and fish 4c. per lb.

**COUNTRY PRODUCE.**

Mild weather and very heavy receipts have led to a regular glut in the egg market, and prices during the last day or two have declined 1 to 2c. per dozen. We quote: Western limered, 9 to 10c.; Montreal limered, 10 to 11c.; held fresh, 10 to 12c., and boiling stock was unchanged at 18 to 19c. per dozen. Supplies of poultry are not large, but there is no demand and the tone is easy. Turkeys and geese are the only kinds offer-

## CAFFAROMA

Makes the finest cup of coffee in the world. Sold in 1 and 2 lb. tins only. For sale by all wholesale and retail grocers throughout the Dominion.

C. A. LIFFITON & CO., Montreal  
Proprietors of the original patent Caffaroma

## Dawson & Co.

**FRUIT  
PRODUCE  
and COMMISSION MERCHANTS**

**32 WEST MARKET STREET,  
TORONTO.**

Consignments  
Solicited

GEORGE McWILLIAM. FRANK EVERIST  
TELEPHONE 645.

**McWILLIAM & EVERIST**  
GENERAL **FRUIT**  
**Commission Merchants**  
25 and 27 Church street,  
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-  
CITED. Ample Storage.  
All orders will receive our best attention.

**BUCHANAN & GORDON,**  
Brokers and Commission Merchants and  
Manufacturers' Agents.  
**WINNIPEG**

Representing in Manitoba and the  
North-West Territories:  
ARMOUR & Co., Chicago, Ill.  
THE ARMOUR PACKING CO., Kansas City, Mo  
THE B. C. SUGAR REFINING CO., Ltd., Van  
couver, B. C.  
HIRAM WALKER & SONS, Ltd., Walkerville  
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JOHN DEWAR & SONS, Tullymet Distillery  
Perth, N. B.  
PERINET ET FILS, Reims, Champagne.

Warehouses on C. P. R. Track.  
EXCISE, CUSTOMS AND FREE,  
AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

**FOR DAIRY . . .  
BUTTER  
OR DRESSED . . .  
POULTRY**

Write or Wire  
**PARSONS  
PRODUCE CO.**  
WINNIPEG—MANITOBA

### MARKETS—Continued

ing in any quantity. The former range from 6½ to 10c., and latter, 4 to 6c. Chickens are not plentiful, and quotations are nominal. Maple syrup has continued in fair enquiry at 50 to 65c. in tins, and 4 to 5c. in the wood, as to quality. Sugar has sold at 6c. for dark stock. Extracted honey ranges from 7 to 8½c., and comb stock, 7 to 13c., as to quality and quantity. Beans are offering \$1.30 to \$1.50 for choice, and \$1.10 to \$1.20 for medium. Hops rule quiet at 16 to 21c., according to grade. Potatoes sell on the track at 60c., but jobbing sales mean 10c. advance on these prices. Canadian red and yellow onions are firm at \$1.90 to \$2.25 per barrel.

### PROVISIONS.

The demand for provisions continues slow and the market rules dull and uninteresting. In dressed hogs business was dull and prices unchanged at \$6 to \$6.10 in car lots and \$6.40 to \$6.50 in a small way. Canadian short cut, per brl., \$16.50 to \$17; hams, city cured, per lb., 12 to 13c.; lard, Canadian, in pails, 11¼ to 12¼c.; bacon, per lb., 11½ to 12¼c.; lard, common, refined, per lb., 7½ to 8c.

### BUTTER AND CHEESE.

The cheese market does not show any new feature. The stock remaining here is small, and we quote 11¼ to 11½c. in a nominal way.

The butter market is fairly active in a jobbing way. Sales of held creamery are passing at 22½ to 23c., but for fine fall stock holders ask, and readily obtain, the top of the market. In dairy there is a fair jobbing movement at quotations. Finest fall creamery, 24 to 25c.; earlier makes, 22 to 23c.; finest townships dairy, 21 to 22c.; Morrisburg and Brockville, 19 to 20c.; roll stock, 18 to 20c.; Kamouraska, 19 to 20c.

### MONTREAL TRADE NOTES.

Receipts of lemons have been very heavy, and prices have fallen away sharply.

L. Chaput, Fils & Co. state that January was a fairly busy month with them. Their trade to date has been fair on the whole.

A fair quantity of Messina lemons in half boxes were received on Tuesday last. They were offering at \$2.50, the quality being good.

Vipond, McBride & Co. were offering a small lot of Valencia layers last week. It is understood that they closed them out at 5¼ to 6c.

A car load of fresh herrings was shipped here last week from St. John, N.B., but could not find a buyer, and was shipped back. This is taken to mean that dealers are well supplied for the moment.

Stewart Munn & Co. say the business this season in fish has been in fresh frozen herring, of which they continue to turn over a large quantity. They have placed round lots during the week at \$1.00 per 100.

Some of the trade here have been calculating, owing to the fact that shipments of raisins from Spain to Great Britain were larger this year, that supplies there would be greater. In view of this it may be interesting to note that the stock of Valencia

(Continued on page 24.)

## LAWSON BROS. Manufacturers

Rolled Oats, Rolled Wheat, Flake Peas  
Flake Hominy, Flake Barley, Wheatlets  
Etc Put up in bulk, boxes, barrels, and  
packages.

The Best Goods in the Dominion.

The College Grounds,  
Adelaide St. West, Toronto, Ont.

## WITT, MACAULAY & CO.

WHOLESALE  
PRODUCE and COMMISSION MERCHANTS  
64 Colborne St., TORONTO

Consignments of Butter, Eggs, Cheese, and  
Poultry Solicited.

## COWAN'S COFFEES, COCOAS AND CHOCOLATES

Are the best in the world.

The Cowan Co., Ltd. Toronto.

## WILLIAM RYAN, PORK PACKER

Toronto, Ont.

HAMS, MESS PORK,  
BREAKFAST BACON, SHORT CUT,  
ROLLS, LARD.  
WRITE FOR PRICES.

## S. K. MOYER,

Commission Merchant,

76 COLBORNE ST.,  
TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh and Salt  
Fish, Oranges, Lemons, Dates,  
Figs, etc.

Orders Solicited.

## MUNN'S BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on  
hand of Assorted Boxes, 5 lb., 10 lb.,  
20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe  
test, gained the only medal awarded  
at the World's Fair this summer,  
which speaks highly for the merits of  
this article.

Stewart Munn & Co.,  
MONTREAL.

# FLOUR AND FEED

**B**READ can be bought in Toronto retail for a cent and a half per pound—6c. for a 4 lb. loaf. This is the result of competition. Of course the quality is inferior, and being inferior, less is used than if the quality were better. The very cheapness of it therefore leads to its becoming still cheaper, because the demand for it becomes less.

With bread so cheap it seems singular that so many people should be without it, or without sufficient of it.

People who have had experience say times are never so good when wheat is less than a dollar a bushel as when it rises above that price. Wheat is now about 60c. a bushel, and times are what they are.

The consumption of bread in Montreal is largely in excess, per capita, of what it is in Toronto. The French Canadian population live largely on bread.

The manufacture of cereal foods in Canada has improved a good deal in the past few years. This is as it should be. Canadian flour has long ranked in the first place, and there is no reason why Canadian cereal foods should be any behind it.

All cereal foods are better, the fresher they are. Flour dealers and grocers cannot be too careful in having their stock of these articles reliably fresh. Stale rolled wheat is as bad as stale eggs, or nearly so. In this respect cereal foods differ from flour, as all kinds of bolted flour improve with age up to three or four months at least.

Farmers who are feeding their wheat to hogs are getting, they claim, 90c. to \$1 per bushel for it. Farmers who are selling it to the millers or grain exporters are getting 60c. or less. The granger doffs his hat to the hog.

## THE MARKETS.

### TORONTO.

The flour market remains much as before, but bran is about \$1 lower. Shorts are quoted as before.

**FLOUR**—Manitoba patents, \$3.60 to \$3.70; strong bakers', \$3.50; white wheat patents, \$3.25 to \$3.40; straight roller, \$2.80 to \$2.95; Ontario family, \$2.85 to \$3.10; low grades, \$2.10 to \$2.25. These prices are in round lots delivered here to the trade.

**MEAL**—Rolled and standard oats, \$3.95 to \$4.00; granulated, \$4.05 per brl.; corn meal (common) \$3.10; Gold Dust, \$3.25 to \$3.20.

**MILLFEED**—Bran still continues in active demand, with city mills selling at \$15 per ton; carloads on track, \$15.50 to \$16 a ton. Shorts \$16 per ton in small lots, and offering at \$16 per ton carloads in bulk.

**OATS**—Are strong and in good demand, cars on track selling at 36c. per bush.

**FEED CORN**—50 to 52c. per bush.

**BARLEY**—Dull, farmers' loads on market selling at 45 to 48c. per bush.

**HAY**—Prices are unchanged, with local trade quiet; farmers' loads selling from \$8 to \$10 per ton, according to quality, with good timothy, baled, on track, worth \$9.25 to \$9.50, carloads.

**STRAW**—Demand moderate, with prices unchanged. Quoted at \$5 to \$5.50 for car lots on track; market prices are \$7 to \$7.50 for sheaf.

**PEAS**—Steady, with sales on the market at 58c. per bush.

### MONTREAL.

In flour business continues quiet, there being only a small local demand to fill actual requirements. Prices steady. We quote: Winter wheat, \$3.60 to \$3.80; Manitoba patents, best brands, \$3.60 to \$3.70; straight rollers, \$3.10 to \$3.25; extra, \$2.75 to \$2.90; superfine, \$2.50 to \$2.65; Manitoba strong bakers', \$3.35 to \$3.45; Manitoba strong bakers', best brands, \$3.50 to \$3.60.

Oatmeal firm, with a moderate amount of business doing at quotations. Standard, bags, \$1.95 to \$2; do. brls., \$4 to \$4.10; granulated, bags, \$2.05 to \$2.10; do., brls., \$4.20 to \$4.30; rolled oats, bags, \$2 to \$2.05; rolled oats, brls. \$4.20 to \$4.25.

Demand for feed fair and the market firm. The supply is still small and not sufficient to fill all requirements. Bran, \$17 to \$18; shorts \$18 to \$19; Moullie, \$23 to \$25.

Why Bother with Selling Substitutes or Imitations, when . . . . .

## - SAPOLIO -

Has stood the test of between 30 and 40 years, and is sold throughout the civilized world as

### THE GREAT SCOURING SOAP

It retails at 10 cents, leaving you a fair profit. **GROCERS** not having been supplied with iron signs nor advertising matter yet, will please ask their jobbers to have these enclosed with their next shipment of goods, as we gladly furnish same.

Depots at: } **Emil Poliwka & Co.**  
Toronto, Ont. } 38 Front St. East, Toronto, Ont.  
Montreal, Que. }  
St. John, N.B. } Canadian Agents.

### ST. JOHN, N. B.

The flour market shows no signs of improving. Stocks here are large and holders anxious to sell. Lower prices, however, are not looked for. Oatmeal and feed are firm, with a fair demand, particularly for feed. Hay easy, with little demand. Ontario oats are about out of this market, and prices are so much higher there than here that there is little prospect of their being in our market for some time to come. Manitoba flour, \$4.40 to \$4.50; best Ontario, \$3.60 to \$3.80; medium, \$3.50 to \$3.60. Oatmeal, \$4.40 to \$4.50; cornmeal is off 5c., at \$2.50 to \$2.55; middlings, on track, \$20 to \$20.50; oats, local, on track, 34 to 35c.; P. E. I., 43 to 45c.; beans, hand picked, \$1.35 to \$1.40; medium, \$1.25 to \$1.30; split peas, \$3.75 to \$4; barley, \$3.75 to \$4; round peas, \$3.60 to \$3.75; hay on track, \$12.25 to \$12.50; rice, 3½c.

## SITUATION WANTED

A GROCERY TRAVELER with a large connection, both east and north of Toronto, will be open for engagement about 1st April

(8) Address, ALPHA Office of this paper.

## COX'S GELATINE Always Trustworthy. ESTABLISHED 1725.

AGENTS FOR CANADA:—  
C. E. COLSON, Montreal.  
D. MASSON & CO., Montreal.  
ARTHUR P. TIPPET & CO.,  
Toronto, St. John, N. B., and Montreal

## WILLIAM ARCHER, Carpenter and Store Fitter VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Toronto.  
Cor. of Adelaide St.,

There is hardly another Food Cereal in the market which can be used for so many purposes as

## CRYSTAL RICE.

CRYSTAL RICE FOR SOUP.  
CRYSTAL RICE FOR BREAD, BISCUITS, ETC.  
CRYSTAL RICE FOR PUDDINGS, MUSH, ETC.  
CRYSTAL RICE FOR OYSTERS.  
CRYSTAL RICE FOR OMELETTS, ETC.

Send for sample and Receipt Book. If you prefer order through your jobber. Crystal Rice is now handled by the wholesale: ade and in all the provinces.

**CANADIAN SPECIALTY CO.,**  
38 Front St. East, Toronto, Ont.,  
Dominion Agents



# QUEEN

**Costs a little more than  
common Flour,**

But it has no equal, and in consequence dealers who handle it know that it surpasses any article they ever sold for holding the trade of their customers.

**TRY IT.**

TELEPHONE 636.

**M. McLAUGHLIN & CO.**

Royal Dominion Mills, TORONTO.

We can fill promptly all orders for —

*Buckwheat Flour,*  
*Molina Rolled Wheat,*  
*Flake Barley,*  
*Flake Peas.*

**OUR NAME IS GUARANTEE FOR QUALITY**

*E. D. Tilson,* Tilsonburg,  
Ont.

**Embro  
Oatmeal  
Mills**

D. R. ROSS, . . . EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

**Oatmeal**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.



**CHAS. SOUTHWELL & CO'S**

High-class **JAMS** (Kentish Fruit)

**JELLIES**

**MARMALADES**

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

ORDERS CAN BE BOOKED THROUGH

**New Season's Marmalades  
Now Ready . . . . .**

Messrs. Frank Magor & Co., 16 St. John St., Montreal  
Chas. Southwell & Co., Works, Dockhead, London, England

# McALPIN TOBACCO Co.

Manufacturers,  
Toronto, Can.

The rapidly increasing demand for our goods is evidence that the trade appreciate our efforts towards breaking down the old Tobacco Monopoly. It shows that the wide-awake merchants of Canada are asserting their independence and are buying and selling tobacco upon its merits. A few timid dealers still think they can sell only certain brands; these men are behind the times. The world is progressing. Horse cars are passing away, and soon some of the old brands of Tobacco will follow. Live business men know this and it is their trade we want. See Prices Current and send in your orders.

**McALPIN TOBACCO Co.**  
TORONTO

#### MONTREAL MARKETS.—Continued.

raisins in London at the first of the year was 671 tons, against 1,674 tons in 1892, or 1,000 tons less.

Caverhill, Hughes & Co. are reported to have done very well on some receipts of Valencia raisins received just after the Christmas season. When they were first received they did not consider the prospect as bright as they liked, but the course of the market has been a pleasant surprise to them.

Brokers here are offering dried Valencia raisins on English account at 14s. 6d. to 18s. 6d., which means about 4½ to 5½c. net laid down here. These figures mean a good advance on present figures.

Walter R. Wonham & Sons, sole agents for Marshall & Co., Aberdeen, Scotland, report having done a good business in Marshall's Crown brand of salt herrings in kegs. The trade are now commencing to import salt herrings in barrels and half-barrels, which are, of course, cheaper than kegs.

As Canadian herring has been very scarce this winter, Marshall's fine brand of Scotch has found much favor. The herrings are well packed, and suffer in no way from frost, which fact applies also to their tinned goods. The latter, such as kippered herrings, bloaters, herrings in tomato, anchovy sauce, etc., and fresh herrings, are meeting with more favor every day, owing to their splendid quality. There is nothing more tasty for supper than these products of Marshall & Co.

#### ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Feb. 22.

There appears to be a better feeling all around, and there is a good deal of buying going on among the wholesale trade. One of our largest grocers said to your correspondent that never before were the wholesale grocers in a better position to do business than they are this spring. A feature of the country market this week was a carload of dressed beef from Calgary, and it was found it could be sold at the same price as local. In quality it was good, but it was not dressed as well as either Ontario or local beef.

**CANNED GOODS**—There is not much activity. There is, however, a noticeably better demand from week to week. Prices are firm. We quote: Corn, 90c.; peas, 90c.; tomatoes, 95c. to \$1; salmon, \$1.40 to \$1.45; lobsters, \$1.75 to \$2; Finnan haddies, \$1.25 to \$1.50; canned beef, \$1.65; 1-lb. tins, \$2.65; oysters, 2-lb. tins, \$2.15 to \$2.25; gal. apples, \$2.40.

**TOBACCO**—Demand is good, the attention of buyers is asked to the change in the McAlpin list. McDonald's list is as before, which is: Crown 44c., Pilot 46c., Index 45c., Napoleon 49c. McAlpin's list: Tecumseh

65c., Beaver 62c., Jubilee 59c., Gold Shield 48c., Woodcock 53c., Prince George 49c., Army and Navy, 45c.

**SALT**—Stocks of coarse are large, demand quiet. Canadian in 10-lb. bags, \$3.10 per barrel; 5-lb. bags, \$3.25 per barrel; factory filled, \$1.10; coarse, 50c.

**OIL**—Prices are firm. All merchants are selling at same price and terms. Demand good. Best American, 20c.; best Canadian 19c.; second grade, 13¼c.

**DRIED FRUITS AND NUTS**—Except prunes, all dried fruits are higher. Demand is good. New Turkish prunes are now in the market and find a good demand. Peanuts are higher from first hands, with market firm and prospect of further advances. Sultana raisins, 7 to 7½c.; Valencias, 5 to 5¼c.; Valencia layers, 6 to 6¼c.; London layers, \$2.25 to \$2.40; prunes, 5½ to 6½c.; dates, 5½ to 6c.; currants, in barrels, 3½ to 4c.; in cases, 4 to 5c.; in 1-lb. cartoons, 7 to 8c.; dried apples, 6½ to 7c.; evaporated, 11 to 11½c.; figs, 10 to 12c.; onions, \$3; French walnuts, 11 to 12c.; Grenobles, 13 to 15c.; almonds, 13 to 14c.; Brazils, 12½ to 13c.; filberts, 10 to 11c.; pecans, 12 to 13c.; peanuts roasted, 10 to 11c.

**SUGARS**—Are higher and market firm, with prospects of further advance. Stocks, while not over large, are good. A fairly active demand is reported. Granulated, 4¾ to 4¾c.; yellows, 3½ to 4c.; Barbadoes, 4¼ to 4½c.; Paris lump, 6 to 6¼c.; powdered, 6 to 6¼c.

**MOLASSES AND SYRUP**—The demand continues good. The near approach of new Barbadoes has had the effect of lowering the price. As the quantity on this steamer is very limited, it is expected a good price will be obtained. The demand for syrup is better than last week, with prices firm. Best Barbadoes, 31 to 32c.; second, 29 to 30c.; best Porto Rico, 35 to 36c.; second, 30 to 31c.; Antigua, 29 to 30c.; syrup, 30 to 35c.

**DAIRY PRODUCTS**—Eggs are easier. Good butter is in demand; poorer qualities are in fairly large supply at much lower figures. Cheese is firm and stocks light. Eggs, 16 to 18c.; creamery butter, 25 to 28c.; dairy, 22 to 24c.; store packed, 20 to 22c.; cheese, 11½ to 12c.

**FRUIT**—Apples are in active demand, but stocks are pretty well cleaned out. Oranges are easier. Apples, \$2.25 to \$3.25; lemons, \$4 to \$4.50; Florida oranges, \$3 to \$3.50; Valencia, cases, \$4 to \$4.50; bananas, \$2.25; grapes, \$6 to \$6.50 per keg.

**FISH**—Demand is active. Stocks are low and prices are therefore firm, with higher tendency. Frozen herring are not to be had, and both salt and pickled fish are scarce with little prospect of new arrivals. We quote: Codfish, large, \$4.20 to \$4.40; medium, \$3.50 to \$3.60; pollock, \$2.18 to \$2.20; bay herring, brls., \$3.60 to \$3.75; half-brls., \$1.90 to \$2; lobsters, \$5 per 100; medium herring, 12 to 13c.

**PROVISIONS**—There is an improved demand for pork and beef. Clear mess, \$19 to \$19.50; P.E.I. mess, \$17.50 to \$18.50; Plate beef, \$14 to \$14.50; extra Plate, \$14.50 to \$14.75; pure lard, 11½ to 12½c.; compound, 9½ to 10½c.

**BUY RELIABLE GOODS**

.. Quality Is Our Aim ..

**VEGETABLES:**

Tomatoes, Corn, Peas, Etc.

**FRUITS:**

Pears, Peaches, Strawberries, Etc.

**Lakeport Preserving Co.**  
LAKEPORT, ONT.

"WE have never had better goods on our shelves than those covered by your label," is the unsolicited testimony we received a few days ago, concerning the quality of our goods.

When you are re-stocking your shelves why not buy the best? Your customers will appreciate them.

**The Kent Canning & Pickling Co.**

CHATHAM, ONT.

**THE "Lion Brand"**

is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "**BOULTER**" across the face of each label in a distinctive color. Look out for the word "**BOULTER**" if you want first class "canned goods."

Bay of Quinte Canning Factories.

PICTON and DEMORESTVILLE

**W. BOULTER & SONS,**

PROPRIETORS,  
PICTON, ONT.



**X. L. C. R. SOAP**

\$2.25 per 1/2 Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

**L. E. LAWSON,**  
The College Grounds, Adelaide St. West,  
TORONTO, ONT

TRY \_\_\_\_\_

**PHOENIX BRAND**

**CANNED CORN PEAS TOMATOES.**

Factory, Welland, Ont.

**W. E. HARDISON, Manager.**

**W. A. McCLEAN & CO.**

Pork Packers - Owen Sound

CURERS OF THE FAMOUS—

**Diamond A Hams,**  
**Breakfast Bacon,**  
**Spiced Rolls,**  
**Long Clear Bacon,**  
**and Pure Leaf Lard**

WRITE FOR QUOTATIONS

**"Jersey Brand"**  
**Condensed Milk**



It is guaranteed Pure and Unskimmed.

An excellent Food for Infants

Buy only the **Jersey Brand** for all purposes. Sold by Grocers. Outfitters and others.

— MANUFACTURED BY —

**FORREST CANNING CO.,**

HALIFAX, N.S.

F. W. HUDSON & CO., Agents, Toronto

Keep your  
**EYE**

on the  
and your mind  
on the fact, that  
every can of  
goods put up  
by us, has printed in large letters the name describing the contents of the can truthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class.

Yours truly,

**DELHI CANNING CO.**



### GROCERY BILLS OF RICH AND POOR.

**I**N a recent issue of the Springfield Republican appeared this statement—probably obtained from a grocer—as to the grocery bills of rich and poor families. We would like to hear from our readers just on this line. Do your business accounts make a similar showing? And again—is it any easier to collect from the rich than from those in moderate circumstances? The statement:

The poor man may often wonder how his grocery bill compares with that of the rich man, who has an income of 100 and perhaps 1,000 times as large. There are three American families, reputed in Chicopee to be rich, whose bills for groceries in November, 1893, amounted to \$22, \$24 and \$40 respectively. The bill of \$40 was larger than usual for some reason. The family whose bill was \$22 has three members and one servant; the family whose bill was \$24 has four members and one servant, while the remaining one, whose bill was \$40, has four members and two servants. The French family, whose seven members had in November no greater monthly income than \$80, spent that month substantially the same amount for groceries as the rich American family of five members did. The two Irish families, whose bills have been quoted, spent at the grocer's less money than the rich families, but allowing for the guests rich people are accustomed to entertain, the difference is not so great as one might have expected. Of course the grocery bills of these rich American families do not measure accurately the cost of living, for in meats and fish and delicacies they spend a much larger sum than the poor laboring people. The comparison, however, serves to show that in view of the enormous disparity of their incomes, the expenditures of the rich and the poor in such a city as Chicopee, for food alone, are surprisingly near in amount.

### THE GREATEST TEA PRODUCERS.

Mr. James Barrs, the well-known tea merchant, of Leicester, writes to the Westminster Gazette correcting the statement made in that paper that the British have become the greatest tea producers as well as tea drinkers in the world. He points out that "The quantity of British-grown tea is, when compared with the quantity of China and Japan grown tea, quite insignificant. The Chinese, it is true, are beaten out of our market, and—and herein lies the hope for the future of the British tea industries in India and Ceylon—will eventually be beaten out of such markets as those of the United States, Canada, and Russia, all at present great outlets for China tea. But the Chinese, in addition to supplying mainly the Russian, United States, and Canadian, and most of the South American markets,

supply also their own population of—it is generally estimated—some 500 millions of people. Their annual consumption alone, reckoned at 5 lbs. per head, would be 2,500 millions of pounds, and their exports must exceed very largely, even now, the exports from India and Ceylon, their annual exports alone, indeed, exceeding the total quantity of British tea annually grown."

### INTRODUCING CEYLON TEA.

**J**APAN tea was introduced in the United States in 1856, says American Grocer. It became popular on its merits and without special and extensive outlay and advertising, but the imports and growth of demand were checked by the civil war. As soon as the war ended, Japan tea disputed the market with China, and by 1871 the imports had reached 13,556,000 pounds. This history of its introduction is in marked contrast to the attempts to popularize Ceylon tea. Great sums have been spent in advertising. The merits of Japan and China tea have been decried, and there has been a free use of buncombe and subsidized newspapers. And yet our people do not take kindly to Ceylon tea. The following item from the Ceylon Observer indicates the enormous outlay of the Ceylon planters to secure in-different results:

Pushing tea in America and Russia as recorded in the minutes of last Tea Fund Committee afford the thinking planter some arithmetical puzzles. If Mr. Rogivue with the aid of, say, £800 from the tea fund in money and tea can push Ceylon tea to the extent of 125,000 pounds in Russia, what quantity ought Commissioner Grinlinton to put on the American market for £20,000? I think he ought to wait for his C. M. G., and

# SURPRISE SOAP

For the benefit of your customers. For your own profit.  
ALL JOBBERS SELL IT.

THE ST. CROIX SOAP MFG. CO.,

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

WINNIPEG: E. W. Ashley.

St. Stephen, N.B.

K. C. M. G., or even higher honors till the end of 1894. The Australian Commissioner waited till the results of his labors were seen. So brass bands playing the "Conquering Heroes," royal barges, etc., may safely be postponed till we see Ceylon tea in America imports raised to 3,000,000 pounds.

### THE TRAVELER'S DREAM.

**A** LITTLE room in a little hotel  
In a little country town,  
On a little bed with a musty smell,  
A man was lying down.

A great big man, with a great big snore,  
For he lay on his back you see,  
And a peaceful look on his face he wore,  
For sound asleep was he.

In his dreams what marvelous trips he made!  
What tremendous bills he sold!  
And nobody failed, and everybody paid,  
And his orders were good as gold.

He smiled and smothered a scornful laugh  
When a fellow drummer blowed,  
For he knew no other had sold the half  
Of what his order book showed.

He got this letter from home one day:  
"DEAR SIR: We may have no better  
term  
To use in case than simply to say,  
Henceforth you are one of the firm."

And a glorious change this made in his life,  
He now from the road withdrew;  
And, really, soon got to know his wife,  
His son and daughters, too.

And then he moved from his obscure flat  
To a house on the avenue;  
Lived well, was happy, got healthy and fat,  
Respected and wealthy, too.

But with a thump, bang, whang, thump,  
bang again,  
The landlord stood at the door:  
"It's purty near time for the 6.10 train"—  
And the traveler's dream was o'er.

—Nebraska Trade Journal.



FOR NERVE AND BRAIN  
**Pettijohn's**  
 California  
 Breakfast Food

FOR MUSCLE AND BONE

**QUAKER**  
**OATS..**

Manufactured by

THE

**American Cereal Co.**

Chicago, Cedar Rapids,  
 Ravenna, Ohio, U.S.A.



FOR **LENT**

Contains no Meat Extracts

**Snider's**  
**Tomato**  
**Soups**

See you buy the genuine as there are any  
 number of imitations.

**Snider's**  
**Tomato Catsup**

**THE T. A. SNIDER PRESERVE CO.**

CINCINNATI, OHIO



**W**HY not send in a sample order  
 if you have never tried them,  
 and give your customers a  
 chance to obtain the **BEST.**

**Crown**  
**Pickles**



**Nabob**  
**Pickles**

WE WILL SUPPLY YOU

TORONTO :

Eby, Blain & Co.,  
 H. P. Eckardt & Co.,  
 Perkins, Ince & Co.,  
 Sloan & Crowther,  
 Warren Bros. & Boomer.

HAMILTON :

Jas. Turner & Co.

MONTREAL :

Caverhill, Hughes & Co.,  
 Hudon, Hebert & Co.,

KINGSTON :

A. Gunn & Co.

LONDON :

Fitzgerald, Scrandrett & Co.

**Here's** **RICHNESS**  
**FOR YOU**

Body and  
 Richness,  
 Purity. . .



Convenience  
 Economy

ALL COMBINED IN

**HIGHLAND EVAPORATED**  
**.. CREAM ..**

Better than common Milk or Cream for Ice  
 Cream, Coffee, Tea, and especially valuable  
 for Infant Feeding. . . . .

**Wright & Copp,** Sole Dom. Agents **Toronto**



**TENDERS.**  
INDIAN SUPPLIES.

SEALED TENDERS addressed to the undersigned and endorsed "Tender for Indian Supplies," will be received at this office up to noon of MONDAY, 19th March, 1894, for the delivery of Indian Supplies, during the fiscal year ending 30th June, 1895, at various points in Manitoba and the North-west Territories.

Forms of tender, containing full particulars, may be had by applying to the undersigned, or to the Assistant Indian Commissioner at Regina, or to the Indian Office, Winnipeg. The lowest or any tender not necessarily accepted.

This advertisement is not to be inserted by any newspaper without the authority of the Queen's Printer, and no claim for payment by any newspaper not having had such authority will be admitted.

HAYTER REED,  
Deputy of the Superintendent-General  
of Indian Affairs.  
Department of Indian Affairs,  
Ottawa, January, 1894. (8)

**A  
Taylor  
Safe**

is undoubtedly  
an article of necessity to  
every business man.

It is moreover, the  
most

**reliable**  
safe made, as the experi-  
ence of hundreds will  
prove.

It will pay you to get  
one.

**J. & J. TAYLOR**

145 AND 147 FRONT ST. E.,

TORONTO



Mantels, Grates and Tiles, Office  
and Store Fittings and  
Furnishings.

**ROYAL  
DANDELION  
COFFEE**

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Keighley, Manager,  
468 King st. West. Telephone 1610.

**B**UTTER  
BOWLS  
Ladles  
Moulds  
Spads

**B**UTTER  
Tubs  
Prints  
Paper

WALTER WOODS & CO.,  
HAMILTON, ONT.

Selling Agents for  
Baltimore

**FRUIT  
PUDDING**

A Boon for Dyspeptics

ZIMMERMAN'S  
**DANDELION COFFEE**

An excellent preparation. Superior to any other.  
The most popular Hygienic Beverage.

TODHUNTER, MITCHELL & CO.  
TORONTO.

**= BROOMS =**

We are offering the best value in the market to-day.

Our Corn is CHOICE and carefully selected. Our Brooms are of superior workmanship and finish, and full weight guaranteed.

Send for sample lot. Freight paid to any Railway Station in Ontario, in 6 doz. lots.

**CHAS. BOECKH & SONS**

Manufacturers of Brushes,  
Brooms and Woodenware.

TORONTO



**CONSOLIDATED FLAVORING POWDERS**

A PERFECT FLAVORING that is not lost in Baking or  
Cooking like Liquid Extracts.

Results not only the BEST, but secured at ONE THIRD of the usual expense, giving satisfaction to the DEALER, in handling, and CONSUMER in using. Done up in beautiful screw top bottles, so every one can be tested. NO DETERIORATION WHILE IN STOCK. NOT sold to the wholesale trade.

RETAIL TRADE SOLICITED

TARBOX BROS., Sales Agents,  
78 Adelaide St. West, - - - TORONTO, ONT.

**Adam's  
Horehound  
Tutti Frutti**

Send for  
Elegant  
Advertising  
Matter.

ADAMS & SONS CO., 11 and 13 Jarvis St., Toronto, Ont.



Sold by the  
Wholesale  
Grocery  
Trade and  
the  
Manufacturers,  
**THE HAMILTON  
COFFEE AND  
SPICE CO**

**Sales  
Increase  
Yearly**  
It Holds Trade

**Our Patrons**

Will understand that as usual we will meet them liberally in sorting for Xmas trade in what they may run short and order by express.

THE  
**SNOW DRIFT CO.**  
BRANTFORD

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

**VANCOUVER, B.C.**

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:  
Blend No. 1 at 35c., either ground or whole roasted  
" 2 at 33c. " " "  
" 3 at 30c. " " "  
Their Flavoring Extracts are of the choicest quality.

**R. & T. WATSON, Manufacturing Confectioners,**

If you wish to handle the MOST SALABLE CONFECTION in the market, try BALALICO-RICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

**75 Front Street East, - - TORONTO.**

KOFF NO MORE.

**WATSON'S COUGH DROPS**

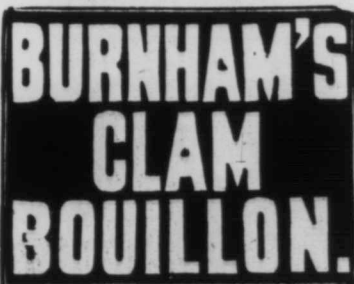
Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.



**IT IS A GREAT SUCCESS.**

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. Delicious Clam Broth can be made from it in one minute, with Hot water.

Three sizes, retails at 25c., 50c., and 90c., in bottles only.

Order from E. S. BURNHAM COMPANY, "Manufacturers," 120 Gansevoort St., New York, U.S.A., or JAMES TURNER & CO., Hamilton; R. H. HOWARD & CO., Toronto H. P. ECKARDT & CO., Toronto.

ROBT. MOORE, Travelling Agent, London, Ont.

### PERSONAL MENTION.

**E.** J. COBAIN, of Camilla, Ont., was in Toronto this week. He says business has never been better with him during the last four years than it is at present.

Theo. O. Leonard, of the Oswego Starch Co., was in Toronto this week on his regular monthly rounds. He reports a good demand for Oswego starch.

R. C. Steele, president of the Steele, Briggs, Marcon Seed Co., has returned from Warsaw (N.Y.) salt springs, much benefited in health.

### SUCCESS AND MANHOOD.

**T**HE Rev. Dr. Munger, whose book, "On the Threshold," has aroused in so many young men a desire and impulse to do what they know they ought to do, says, in a discussion of "How to Get On in the World":

"There can be no getting on in the world except by getting on in manhood. I admit that it is a fine thing to secure good positions and large salaries, to build up a prosperous business and to make money, to achieve a good name and to win honors; but I claim that it is a better thing to achieve a true manhood, to stand well in your own conscience, to command your own self-respect, to be rich in honesty and honor and purity and kindness and intelligence and high purpose.

"This is better because it is what life is for; better, also, because it is the true way of getting on in the world. There is no getting on except on the strength of a full manhood. Scripture is clear on this point. When Christ said, 'Seek ye first the kingdom of God, and his righteousness, and all these things shall be added unto you,' He meant that if one made a true life one's first object, one would not lack food and shelter and raiment. The man goes before everything. There must be a man to work, to win, to enjoy, and to use. If there is not a true man at the bottom, there will be no success nor enjoyment nor use, but only failure or some phantasms that pass under these names.

"In this first article I shall speak of manhood as it is related to the body.

"The body lies at the basis of success in all respects. A poor body means a poor life all the way up, even to the highest stages of spiritual life. Any religious experience that is connected with a weak or diseased body is to be regarded with suspicion. There can be no healthy thought, no normal feeling, no sound judgment, no vigorous action, except in connection with a sound body. Great minds are often shut up in poor bodies—as Pascal and Cowper and Carlyle and Amiel—but in each case we make allowance for what is called the per-

sonal equation; their opinions are examined in the light of their physical weakness or disease before they are trusted.

"The first thing a young man who has thought enough of life to take a look ahead should take into consideration is how to secure a good body. Mr. Beecher said that the best way to secure one was to have a good set of ancestors; but as we cannot alter matters in that direction, we must start with such bodies as we have. There is seldom an ancestral weakness or taint that cannot largely be overcome or kept under. Nearly every one can be strong and healthy if he will begin right and keep on the right way.

"It is impossible to overestimate the value of health in the work of life. It is not a luxury and a fortunate possession; it is the main factor in the whole business of life. With health, the way is open to any success of which mind and heart are capable; without health, the way is absolutely barred.

"There are two things that I wish to emphasize:

"First—Health can be stored up for future use, and can be drawn on for the hard times of after life. And I wish to say that there is nothing so well worth laying up as a good stock of health, though I prefer to call it vitality. By virtue of the mysterious laws of our nature, it is possible for us, during the period previous to twenty-five, to work into bodies a certain thing or force called vitality which will last until we are seventy or eighty, and yet give itself off all the while; there are within us natural dynamos made to keep up the supply.

"It is with this vitality that we do our work, whatever it is. It is the amount of vitality that determines the amount of work; it is the intensity of the vitality that determines the quality of the work. If it is not secured early, it can never be secured. If our natural stock of it is early wasted and drawn off by excesses, it cannot be regained, any more than you can put oxygen back into ashes and make them into wood again.

"Vitality is the capital with which the business of life is done. There must be other things—skill, industry, intelligence—but this is what we do the work with. A good body well developed in lung, muscles firm, nerves steady, and quick as lightning when called on to act, but sleeping quietly when there is nothing for them to do; limbs trained to all sorts of vigorous uses; rapidity and strength of action; endurance; keen eyesight; the whole frame alert, facile, responsive to every demand made upon it, and imparting its quality to step, voice, eye and gesture—this is the sort of body we should have when we start out to make our way in the world.

"Second—My next word is that this vitality depends largely upon habits; good habits increase it, bad habits waste it. Make it your business to lay up a good stock of

vitality. You have hard work before you; you will have to bear heavy burdens, to endure great strains; there will be times when you will have to do two men's work, go without sleep, undergo dangers and experiences that will test your nerves and courage and endurance. Such a future awaits all. It is often said that a brave and strong life depends on the stuff in a man. True; but the stuff consists in large part of vitality—a good body well stocked with nervous energy."

### CASH VS. CREDIT.

**W**HY do merchants encourage the credit system? queries Herald of Commerce. You answer that you do not. Yes, but you do. If the system were not encouraged by merchants it would not be in existence to-day. Did you ever stop to think that the mercantile community of the country is the only body of men who tolerate the credit system? Let's see you buy postage stamps, postal notes, money orders, etc., on credit. Go to the theatre, and you pay cash. Express companies demand cash, and railroad tickets are cash on delivery to the purchaser. Why should not the merchant demand and receive cash? Simply because he encourages the credit system.

It may be an impossibility to completely eradicate the credit system, but a strict limitation upon credits is a step on the right road, and its evolution will be practically a cash basis system of doing business. It is worthy of a trial, and should begin among the jobbers. It will quickly spread among the retailers, like measles in a country school, and when it does it has solved the dead-beat problem for all time.

When sifted down, it will be found that the credit system is the progenitor of and responsible for more evils that affect the financial and business world than all other agencies combined.

The employees of Todhunter, Mitchell & Co., the well-known spice, chocolate, and cocoa manufacturers, Toronto, held their annual sleighing party Wednesday night, to Bedford Park. As is always the case on such occasions, a most enjoyable time was had.

**YOU LOSE  
MORE  
THAN WE DO  
BY NOT  
ADVERTISING  
IN THIS  
JOURNAL**



# EPPS'S COCOA

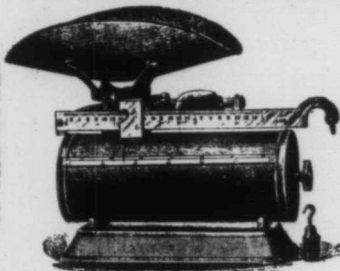
¼ lb packets, 14 lb. boxes secured in tin.  
Special Agent for the Dominion:

C. E. Colson, Montreal

Medal Awarded at Industrial Exhibition, Toronto, 1893

## THE COMPUTING SCALE

THE EIGHTH WONDER  
OF THE WORLD



IT HAS BRAINS, AND  
ALL HIS TALKS

TEA SCALE ..

CAPACITY, ½ oz. to 6 lbs.

COMPUTES FROM 5c. to \$1.00.

Are you making all the money you desire? An investment paying from 100 to 1,000% per annum, according to your volume of business. A scale that weighs in money. The results are marvellous as well as startling. Why hesitate on a good thing? No man is so blind or deaf as the one who refuses to see or hear. It costs nothing to investigate. They may prove just what you have needed for years. Over 4,000 grocers are now saying so.

For further particulars address

Fry & Trask, 34 Yonge St., Toronto

Canadian Agents for the Computing Scale Co.  
of Dayton, Ohio, U. S. A.

## Toronto Salt Works,

128 Adelaide East,  
TORONTO

Dealers in Table, Dairy, Meat Curing  
Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English  
Dairy Salts. Land Plaster.

## DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND  
LARGEST SALE IN CANADA.



1894

## L. CHAPUT, FILS & CIE,

.. MONTREAL ..

### WHOLESALE GROCERS

Importers of

TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.

Established 1842

## GRIMBLE'S English Malt Six GOLD Medals VINEGAR

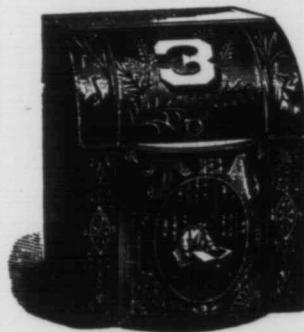
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

### .. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

## ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



WE MAKE THE FINEST—

## TEA CADDIES IN CANADA

Spice, Baking Powder, Tobacco Tins and Tin Signs

LITHOGRAPHED OR JAPANNED.

In 3 and 5 lb. Lithographed Tea Caddies we can make an  
original design for each customer.

Try this plan for increasing sales.

Write our nearest house for Prices and Catalogue.

## THE McCLARY M'FG COMPANY

London. Toronto. Montreal. Winnipeg.

## DON'T FAIL

To renew your stock of



## Rose & Laflamme

Eastern Agents,

MONTREAL

**BUSINESS CHANGES.****DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

**HENRY LONGEWAY**, grocery and crockery dealer, of Alliston, is offering to compromise with his creditors.

W. H. Crandón, grocer, Warton, has assigned.

James H. Feely, grocer, Wahnapiatae, Ont., has assigned.

P. Bussiere, grocer and liquors, Pierreville, Que., has assigned.

McKinnon & McCracken, general merchants, Durham, have assigned.

Felix Henry, grocer, Winnipeg, has compromised at 40c. on the dollar.

The Wanzer Pure Soap Co., of Hamilton, have assigned to Chas. S. Scott.

Adam Forbes & Co., general merchants, Rathwell, Man., are asking an extension.

Kaufman, Wildfong & Co., general merchants, are offering to compromise at 20c. on the dollar.

A liquidator has been appointed in the estate of A. Leost & Co., grocers, St. Hyacinthe.

W. W. Nettleton, liquor dealer, of Collingwood, has effected a compromise at 20c. on the dollar.

A demand of assignment has been made on Chas. Campbell, general merchant, Richmond.

W. R. Moffatt, general merchant, Aspy Bay, N.S., has assigned. So has E. J. Lord, grocer, Halifax.

James Lee & Co., wholesale grocers, Montreal, are offering to compromise at 30c. on the dollar.

C. Jasmin, general merchant, Coaticooke, Que., is absent, and a meeting of his creditors is called for 24th inst.

St. Jean & Guenet, boot and shoe manufacturers, Montreal, are offering to compromise at 20c. on the dollar cash.

J. M. Maloche, grocer, of Windsor, has placed his estate in the hands of G. J. Leggatt for the benefit of his creditors.

The stock of Bertrand Bros., grocers, Sherbrooke, is under seizure, and a demand of assignment has been made upon Wm. Murray, wholesale grocer, of the same place.

H. W. Moorehouse, general storekeeper, Port Alma, has assigned to C. B. Armstrong. W. C. McFadden, in the same line of business at Williscroft, has also assigned to Mr. Armstrong.

P. D. ckson, general merchant, Alexander, Man., has compromised at 60c. on the dollar. A. W. Dalton, in the same line of business at Carberry, Man., has secured a settlement at 50c. on the dollar.

**SALES MADE AND PENDING.**

E. M. Watson, general merchant, Heathcote, is advertising business for sale.

The general stock of W. J. Kidney, Campbellville, has been sold under chattel mortgage.

The stock of W. G. Proctor, grocer, Montreal, is advertised to be sold by auction on the 26th inst.

The stock of Beach Bros., general merchants, Beachbury, is to be sold by auction on the 27th inst.

The stock of Ovid St. Jacques, general merchant, Belle Riviere, Que., has been sold at 40c. on the dollar.

Geo. Hatt & Son, grocers, Fredericton, N.B., have had their stock sold at 67½c. on the dollar to Frank L. Morrison.

The stock of Martin Elliott, grocer, Montreal, has been sold at 70c. on the dollar. W. H. Cunningham was the purchaser.

The stock of Snider & Miller, groceries and dry goods, Portage la Prairie, has been sold at 62½c. on the dollar, and the book debts at 32c.

The bailiff is advertising the sale of T. E. Bleau's grocery stock, Montreal. A like misfortune has also befallen the stock of John Lyness, another Montreal grocer.

**CHANGES.**

W. Rempbell, grocer, Gretna, Man., has sold out to W. Esau & Co.

Henry Burke, St. Charles, Man., is closing out, and removing to Winnipeg.

Fullerton & Ross, general merchants, Manitou, have sold out to C. R. Gordon.

James J. Redmond, jr., grocer, Picton, has been succeeded by W. H. Benson.

Joseph Burke, a Morris (Man.) general merchant, has sold out to James Blair.

E. M. Fagan & Co., groceries, flour and feed, Collingwood, are giving up business.

Doyle Bros., general merchants, Lloydtown, have been succeeded by Reynold Bros.

**PARTNERSHIPS FORMED AND DISSOLVED.**

Robertson & Co., grocers, St. John, N.B., have dissolved.

Hill Bros., grocers and bakers, Guelph, have dissolved. T. A. Hill, continues.

**DEATHS.**

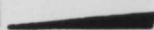
James Mitchell, general merchant, Merigornishe, N.S., is dead.

W. Gilroy, of the firm of Gilroy & Moag, who has been in business in Smith's Falls for over 25 years, is dead.

**THE INSINUATING RUMOR.**

**D**EAR GROCER,—The remarks of your correspondent, "Observer," in your last week's issue, under the heading, "The Insinuating Rumor," touches upon some very grievous evils which have been allowed to creep into the retail grocery trade. They are more abominable and sickly than small-pox or any other deadly poison to which the human frame is subject. Such hideous schemes, if perpetrated either through ignorance, or for the sake of news, or through jealousy and malice, are burning out the life and sapping out the vitality of the retail grocery trade, and, if continued in, will ultimately cause ruin and a want of confidence among the wholesale trade, who will undoubtedly have to suffer in the long run from the injuries done to us retailers. Shakespeare says: "He that steals my purse steals trash, but he who robs me of my good name enriches not himself but makes me poor indeed"; and these scoundrels who habitually go around hounding down a man's business standing, and jeopardizing his credit, are worse than thieves and daylight robbers. I have made it a rule in my business that when any traveler, no matter what line he represents, comes to me with any yarns about my neighbor's business, to cut him off short and forever cease doing business with him. I am selfish and bigoted enough to believe that if the trade generally were to do likewise, we would be saved much trouble, time, and annoyance, and the trade would be soon cleansed of these perfidious story tellers and ignoramuses, who lack common sense and right principles in doing business.

A YONGE STREET GROCER.

**Do You Sell** 

**BROOMS ?**

We make the best.      Our Brands are all Sellers

**-: THE QUEEN BROOM :-**

Is the favorite, and has the largest sale of any Broom made in Canada.

**.. THEY GIVE SATISFACTION ..**

**Taylor, Scott & Co.**

**TORONTO.**



SOAP

# John Taylor & Co.

Proprietors Morse Soap Works

TORONTO

## A Sweeping Majority . . .

The women who pay attention to getting a good broom,  
One that will do their work easy and well.  
We can supply you with this article; our broom has  
the essential points—quality and value.  
A pleasure to send quotations or sample order.

The Windsor Patent Brush Co., Ltd.,  
SANDWICH, ONTARIO

# Young & Smylie's Licorice Leads.

The increasing consumption of Pure Licorice  
in the Dominion, proves that a good thing is  
always quickly recognized. Don't forget Y. & S.  
when getting your Fall supplies.

**SEE QUOTATIONS.**

Sold  
by . .  
all . .  
Dealers  
every-  
where.



## Silver Star . Stove Polish

Has No Equal.

Is put up in two sizes of fancy tin boxes, packed  
in 2 gross cases, making a handsome package.  
The sale of it is on the increase.  
Where once tried, always used.  
This polish saves labor.  
It makes neither dust nor dirt.  
It gives a beautiful bright black polish.  
No mixing required.  
Always ready for use.  
Ask your wholesale or hardware house for it,  
they all keep it.

The F. F. Dalley Co.  
of Hamilton, Limited.

We also make a polish for stove mounter's  
use; put up in bulk only.

### HOLD ON

If you want BRACES, until our  
traveler calls on you. He has an  
elegant line, and all our goods are  
up to sample. Our new GRIP  
BACK BRACE will

### HOLD ON

Until all the buttons are off. Prices  
are all right, and it will pay you to  
wait or write to us.  
Our "Perfect" Hose Supporter  
Clasp is the newest and best thing  
on the market.

**C. N. VROOM,**  
St. Stephen, New Brunswick

### HOLD ON



Samples to be seen at  
T. G. WILLIAMSON & CO., TORONTO.

**E. BROWN & SON'S,** 7 Garrick St., London, England, and 26 Rue Bergere, Paris.

<b>BOOT PREPARATIONS</b> SOLD EVERYWHERE.			
			
<b>MELTONIAN BLACKING</b> (As used in the Royal Household) Renders the Boots soft, durable and waterproof.	<b>MELTONIAN CREAM</b> (white or black) For Renovating all kinds of Glace Kid Boots and Shoes.	<b>ROYAL LUTETIAN CREAM</b> The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.	<b>NONPAREIL DE GUICHE</b> Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A


**The British Columbia Commercial Journal**

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION \$2.00 PER YEAR.  
Advertising Rates made known on Application.

77 JOHNSON ST., VICTORIA, B.C.



**MOTT'S DIAMOND CHOCOLATE**  
JOHN P. MOTT & CO  
HALIFAX, N.S.  
ESTABLISHED 1844

IS THE **BEST.**

ASK FOR **MOTT'S**

OTHER SPECIALTIES.  
NOUGAT  
RAHAT LAKUHM  
ALMOND ROCK  
EL MAHNA

**CALLARD & BOWSER'S**



**BUTTER-SCOTCH**  
(The Celebrated Sweet for Children).  
*"Really, wholesome Confectionery."* Lancet

MEDALS AND DIPLOMAS.  
PARIS  
SYDNEY  
MELBOURNE

ST. JOHN'S WORKS, LONDON, W.C., ENGLAND.

SPECIAL APPOINTMENT, (ROYAL ARMS), TO H. M. THE QUEEN.

ASK FOR, INSIST ON GETTING & USE ONLY

"CLEANLINESS"

**NIXEY'S BLACK LEAD**

W. G. NIXEY  
LARGEST MANUFACTURER IN THE WORLD.

THE BEST !!!

GOES THE FARTHEST

By Royal warrant, manufacturers to Her Majesty, the Queen.

Highest Exhibition Honors.  
Prize Medal, Chicago, 1893.

The "Most Popular"  
BLACK LEAD  
The "Most Remarkable"  
POLISH

Canadian Representatives:  
MR. W. MATTHEWS, 7 Richmond St. East, Toronto  
MR. CHAS. GYDE, 33 St. Nicholas St., Montreal.

**BEST FOODS FOR INFANTS AND INVALIDS**

**Robinson's Patent Groats**

70 Years Reputation

70 Years Reputation

**CURRENT MARKET QUOTATIONS**

TORONTO, Feb. 22, 1894  
 This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

**BAKING POWDER.**



PURE GOLD, per doz	5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00	
3 1/2 lb. cans, 1 and 2 doz. in case	10 50	
12 oz. cans, 2 and 4 doz. in case	4 60	
8 oz. cans, 2 and 4 doz. in case	3 70	
6 oz. cans, 2 and 4 doz. in case	2 40	
4 oz. cans, 4 and 6 doz. in case	1 90	
Dunn's No. 1, in tins	2 00	
" " " "	75	
Cook's Friend—		
Size 1, in 2 and 4 doz boxes	22 40	
" " 10, in 4 doz boxes	2 10	
" " 2, in 6 "	70	
" " 12, in 6 "	80	
" " 3, in 4 "	45	
Pound tins, 3 doz. in case	3 00	
12 oz tins, 3 doz in case	2 40	

9 oz tins, 4 "	1 10
5 lb tins, 1/2 doz in case	14 00
No 10—4 doz cases	\$0 75
1-lb. 3 doz cases	1 20
No 11 (14 oz) 2 doz case	1 80
1-lb. 2 doz in case	2 00
3-lb. 1 doz. in cases	5 75
5-lb. " "	9 00
5-lb. " "	9 60
DIAMOND—1 lb. tins, 4 doz cases	0 67 1/2
" " " " " "	1 17
" " " " " "	1 98

**BISCUITS.**

TORONTO BISCUIT & CONFECTIONERY CO	
Abernethy	8 1/2
Arrowroot	10 1/2
Butter	6
" 3 lbs.	20
Cabin	7 1/2
Cottage	8 1/2
Digestive	8
Daisy Wafer	16
Garibaldi	9
Gingerbread	10
Ginger Nuts	10
Graham Wafer	9
Lemon	10
Milk	9
Nic Mac	12
Oyster	6 1/2
People's Mixed	10
Pie Nic	09 1/2
Prairie	8
Rich Mixed	14
School Cake	11
Soda	8
" 3 lb.	20
Sultana	10
Tea	10
Tid Bits	9
Variety	12
Village	7 1/2
Wine	11 1/2

**BLACKING.**

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " 3	4 50
" " 4	6 00
" " 5	9 00
" " 1-gross Cabinets, asst.	7 50
Egyptian, No. 1	9 00
" " 2	4 50
P. G. FRENCH BLACKING, per gross	
1/2 No. 4	\$4 00

No. 6	4 50
No. 8	7 25
No. 10	25
P. G. FRENCH DRESSING per doz	
No. 7, 1 or 2 doz. in box	\$2 00
No. 4	1 75
RALSTON'S FRENCH	
No. 1	\$9 00
" 2	4 80
" 3	3 60
" 4	4 50

**BLACK LEAD.**

NIXEY'S	
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d \$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d 2 00
Silver Moonlight, Plum-bago Stove Polish (13 1/2 lb. boxes)	4s 3d 1 50
6 1/2 lb. in large 1d. pkts, 1 gross	4s 3d 3 00
13 lb. in large 1d. pkts, 2 gross	8s 6d 3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d 2 50
13 lb. in large 2d. pkts, 1 gross	7s 6d 2 50
Reokitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
Per gross	
Silver Star Stove Paste	9 00
Matchless silver polish	21 00
MATCHLESS STOVE PASTE POLISH	
No. 1	9 00
" 2	7 20
" 3	4 80

**BLUE.**

NIXEY'S	
"Soho Squar" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of	

16x6d. boxes, Canada	Per gross \$2 25
"Cervus" bag blue, 1 size	2 50
" " " "	1 25
Reokitt's Pure Blue	2 10
KEEN'S OXFORD, per lb	
1 lb packets	0 17
1/2 lb " "	0 17

**KNIFE POLISH.**

NIXEY'S	
"Cervus" boxes of 1 doz. 6d.	London 3s., Canada, \$1 15
"Cervus" boxes of 1 doz. 1s.	London 6s., Canada, \$2 30
For 5 gross and upward	

**CORN BROOMS.**

CHAS. BOECKH & SONS, per doz	
Carpet Brooms—	net.
"Imperial," ex. fine, 8, 4 strings.	\$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do. 5, 3 strings.	2 40

**CANNED GOODS.**

Per doz	
Apples, 3's	\$0 95 \$1 00
" " gallons	2 10 2 20
Blackberries, 2's	1 75 2 00
Blueberries, 2's	1 00 1 10
Beans, 2's	0 85 0 95
Corn, 2's	0 80 0 85
" Epicure	1 15
" Special Brands	1 40 1 50
Cherries, red pitted, 2's	1 85 1 90
Peas, 2's	0 90 1 00
" Sifted select	1 40
Pears, Bartlett, 2's	1 75
" Sugar, 2's	1 50
Pineapple, 2's	2 25 2 75

PLEASES EVERYBODY  
FOR SALE EVERYWHERE



See prices  
quoted in  
this  
journal

Robt.  
Ralston  
& Co.  
Hamilton,  
Ont.

A larger package and superior quality  
for the same money.

### Nelson's Gelatine

Is the best in the market.

Will bring new Customers  
to your store.

Good Profits Are Always Welcome  
The Grocer who handles

### Robinson's Patent Barley

AND

### Robinson's Patent Groats

Makes a good profit and satisfies his customers.

THEY ARE THE BEST FOODS  
ON EARTH.

Write for quotations to the Agents,

## FRANK MAGOR & CO.

16 St. John Street, MONTREAL.

Prices Current Continued—

Peaches, 2's	1 85	2 00
" 3's	2 85	3 00
" Pie, 3's	.....	.....
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 80	1 90
Succotash, 2's	1 40	.....
Tomatoes, 3's	0 80	0 85
"Thistle" Finnan haddies	1 40	1 50
Lobster, Clover Leaf, flat	2 75	.....
Star (tall)	.....	2 00
Impr'l Crown flat	.....	2 60
" tall	1 90	2 00
Other brands	1 80	2 00
Mackerel	1 00	1 10
Salmon, talls	1 20	1 53
" Hats	1 50	1 60
Sardines Albert, 1/2's tins	.....	13
" 1/4's	.....	20
Sportsmen, 1/2's genu- ine French high grade, key opener	.....	12 1/2
Sardines, key opener, 1/2's	.....	10 1/2
Exq. fine Fr'ch, k.op. 1/2's	11 1/2	11 1/2
" " 1/2's	10 1/2	11
" " 1/2's	18 1/2	19
Other brands, 3/4's	11 1/2	17
P & C, 1/2's tins	23	25
" 1/2's	33	36
Sardines Amer 1/2's	6 1/2	8
" 1/4's	9	11
Mustard, 1/2 size, cases	.....	.....
50 tins, per 100	.....	11 00

CANNED MEATS.

CANADIAN		
Comp. Corn Beef 1 lb cans	\$1 50	\$1 60
" " 2 "	2 60	2 65
" " 4 "	4 80	5 00
" " 6 "	7 50	7 75
" " 14 "	17 25	17 50
Minced Collops, 2 lb cans	2 60	2 65
" " 2 "	2 60	2 65
Par Ox Tongue, 2 1/2 "	8 50	.....
Ox Tongue, 2 "	.....	.....
Lurch Tongue, 1 "	3 40	3 50
" " 2 "	6 90	.....
English Brawn, 2 "	2 75	2 80
Camb. Sausage, 1 "	2 50	.....
" " 2 "	4 00	.....
Soups, assorted, 1 "	1 50	.....
" " 2 "	2 25	.....
Soups & Bouilli, 2 "	1 80	.....
" " 6 "	4 50	.....
Potted Chicken, Turkey, or Game, 6 oz cans	1 60	.....
Potted Ham, Tongue or Beef, 6 oz cans	1 35	.....
Devilled Tongue or Ham, 1/2 lb cans	1 40	.....
Devilled Chicken or Turkey, 1/2 lb cans	2 25	.....
sandwich Ham or Tongue, 1/2 lb cans	1 50	.....
Ham, Chicken and Tongue, 1/2 lb cans	1 25	.....

CHEWING GUM.

ADAMS & SONS CO.		
To Retailers		
Tutti Frutti, 36 5c bars	.....	\$1 20
Pepsin Tutti Frutti, 36 5c packets	.....	0 75
Nerve Food Tablet, 36-5c. bars	.....	1 20

Orange Blossom	150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	.....	.....
Flirtation Gum (115 pieces)	.....	0 65
Monte Cristo, 180 pieces	.....	1 30
(with brilliant stone ring)	.....	.....
Mexican Fruit, 36 5c. bars	.....	1 20
Sappota, 150 pieces	.....	0 90
Sweet Fern, 230 "	.....	0 75
Black Jack, 115 "	.....	0 75
Red Rose, 115 pieces	.....	0 75
Magie Trick, 115 "	.....	0 75
Oolah, 115 "	.....	0 75
Puzzle Gum, 115 pieces	.....	0 75
Bo-Key, 150 "	.....	0 90
Red Spruce Chico 200 "	.....	1 00
Automatic	.....	.....
Tutti Frutti Girl	800 pieces	6 00
Sign Box (new)	.....	.....
Tutti Frutti cash box 800 "	.....	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	.....	3 75

C. B. SOMERVILLE.

Mexican Fruit, 36-5c. Bars	1 20
Pepsin (Dyspepsia), 20-5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize, 144 "	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed	3 75
La Rosa (20-10c. pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 80
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

CADBURY'S.		
Per doz		
Cocoa essence, 3 oz. pkgs	.....	\$1 55
per lb		
Mexican chocolate, 1/2 & 1 lb pkgs	.....	0 40
Rock chocolate, loose	.....	0 37 1/2
" " 1 lb tins	.....	0 40
Cocoa nibs, 11 lb. tins	.....	0 35
TAYLOR BROS.' CHOCOLATE & CHICORY		
Per lb		
Soluble chocolate, 1 lb packets	.....	0 30
Granulated chicory	.....	0 10
Powdered	.....	10 1/2 to 11
TODHUNTER, MITCHELL & CO'S		
Per lb		
Chocolate—	.....	.....
French, 1/2's, 6 and 12 lbs.	.....	0 30
Caracas, 1/2's, 6 and 12 lbs.	.....	0 35
Premium, 1/2's, 6 and 12 lbs.	.....	0 30
Santo, 1/2's, 6 and 12 lbs.	.....	0 26
Diamond, 1/2's, 6 and 12 lbs.	.....	0 22
Sticks, gross boxes, each	.....	0 00
Cocoa, Homopatec, 1/2's, 8 & 14 lbs	.....	30
" Pearl	.....	25
" London Pearl 12 & 18 "	.....	22
" Rock	.....	30
" Bulk, in bxs	.....	18

EPP'S.		
Cocoa—	per lb	.....
Case of 112 lbs each	.....	0 35
Smaller quantities	.....	0 37 1/2

BENSLOP'S ROYAL DUTCH COCOA.		
Boxes each 1 lbs		
1/2 lb. cans, per doz	.....	\$2 40
1 " " " "	.....	4 50
1 " " " "	.....	8 50

FRY'S (A. P. Tippet & Co., Agents)		
Chocolate— per lb		
Caracas, 1/2's, 6 lb. boxes	.....	0 40
Vanilla, 1/2's, " "	.....	0 40
"Gold Medal" Sweet, 6 lb bxs.	.....	0 30
Pure, unsweetened, 1/2's, 6 lb bxs.	.....	0 40
Fry's "Diamond" 1/2's, 6 lb bxs.	.....	0 26
Fry's "Monogram," 1/2's, 6 lb bxs.	.....	0 26
Cocoa— per doz		
Concentrated, 1/2's, 1 doz in box	.....	2 40
" " " "	.....	4 50
" " " "	.....	8 75
Homopathic, 1/2's, 14 lb boxes	.....	0 34
" " " "	.....	0 34

JOHN P. MOTT & CO'S		
R. S. McIndoe, Agent, Toronto.		
Mott's Broma	.....	per lb \$0 30
Mott's Prepared Cocoa	.....	28
Mott's Homopatec Cocoa (1/2's)	.....	32
Mott's Breakf. Cocoa (in tins)	.....	45
Mott's No. 1 Chocolate	.....	30
Mott's Breakfast Chocolate	.....	28
Mott's Caracas Chocolate	.....	40
Mott's Diamond Chocolate	.....	12
Mott's French-Can Chocolate	.....	18
Mott's Navy or Cooking Choc	.....	27
Mott's Cocoa Nibbs	.....	35
Mott's Cocoa Shells	.....	5
Vanilla sticks, per gross	.....	90
Mott's Confec Choc.	.....	21c-43
Mott's Sweet Choc. Liquors	.....	19c-30

COWAN COCOA AND CHOCOLATE CO.		
Cocoas— per doz		
Hygienic Cocoa in 1 lb. tins, 12	.....	7 25
24 and 36 lbs in box	.....	.....
Hygienic Cocoa in 1/2 lb tins, 12	.....	3 75
24 and 36 lbs in box	.....	.....
Hygienic Cocoa in 1/2 lb tins, 12	.....	2 25
24 and 36 lbs in box	.....	.....
Cocoa Essence, pkgs, 2 and 4 doz in box	.....	1 40

WALTER BAKER & CO'S		
Chocolate—		
Premium No. 1, bxs 12 lbs each	.....	45
Baker's Vanilla in bxs 12 lbs each	.....	55
Caracas Sweet bxs 6 lbs each	.....	40
Best Sweet in bxs, 6 lbs. each	.....	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	.....	4 00
German Sweet Chocolate—		
Grocers' Style, in bxs 12 lbs each	.....	30
Grocers' Style, in boxes 6 lbs each	.....	30
8 Cakes to the lb., in bxs, 6 lbs ea.	.....	31
Soluble Chocolate—		
In canisters, 1 lb., 4 lb., and 10 lb.	.....	56
Breakfast Cocoa—		
In bxs 5 & 12 lbs., each, 1/2 lb., tins	.....	48
MENIER FABRICANT DE CHODOLAT.		
Paris et Noisiel.		
Per 120 lb. case lot.	.....	Per 12 lb. box.
per lb.	.....	per lb.
Yellow wrapper	.....	\$0 34
Chamois	.....	0 43
Pink	.....	0 50

Blue	.....	0 58	0 66
Green	.....	0 50	0 56
Lilac	.....	0 58	0 66
Bronze	.....	0 65	0 74
White Glace	.....	0 73	0 83
Premium	.....	0 28	0 42
Fancy Chocolates.			
Fingers—	.....	.....	.....
40 in a box.....per box	.....	\$0 36	\$0 40
30 " " " "	.....	.....	.....
Croquettes—	.....	.....	.....
Yellow wrap. " "	.....	2 70	3 00
Pink " " " "	.....	.....	.....
Green " " " "	.....	3 75	4 20
Croquettes are packed 12 1/2 lb. pack. ages in a box, and 8 boxes in a case—	.....	.....	.....
Pastilles—	.....	.....	.....
Yellow wrapper per lb	.....	\$0 40	\$0 45
Pink " " " "	.....	.....	.....
Green " " " "	.....	0 55	0 60
Each case contains 54 1/2 lb packages or 108 1/2 lb packages.	.....	.....	.....



Highland Brand  
Evaporated  
Cream, per  
case ..... 7 25  
doz 1 lb tins.

CLOTHES PINS.			
5 gross, single & 10 box lots	.....	0 60	0 65
Star, 4 doz. in package	.....	.....	0 65
" " " "	.....	.....	1 25
" " " "	.....	.....	0 90

COFFEE.		
GREEN		
c. per lb.		
Mocha	.....	28, 33
Old Government Java	.....	25, 35
Bio	.....	21, 22
Plantation Ceylon	.....	29, 31
Porto Rico	.....	24, 28
Guatemala	.....	24, 26
Jamaica	.....	22, 23
Maracibo	.....	24, 26
Caffaroma, 1 & 2 lb. tins asstd	.....	20, 30

TODHUNTER, MITCHELL & CO'S		
Excelsior Blend	.....	24
Our Own	.....	22
Jersey	.....	30
Laguayra	.....	28
Mocha and Java	.....	35
Old Government Java	.....	30, 32, 36
Arabian Mocha	.....	35
Maracibo	.....	30
Santos	.....	27, 28

DRUGS AND CHEMICALS.			
Alum	.....	1b \$0 02	\$0 03
Blue Vitriol	.....	0 06	0 07
Brimstone	.....	0 03	0 04
Borax	.....	0 12	0 14
Camphor	.....	0 65	0 70
Carbolic Acid	.....	0 30	0 50
Castor Oil	.....	0 07	0 08
Cream Tartar	.....	0 25	0 28
Epsom Salts	.....	0 02 1/2	0 02 1/2
Paris Green	.....	0 16	0 17
Extract Logwood, bulk	.....	0 13	0 14
" " boxes	.....	0 15	0 17
Gentian	.....	0 10	0 12
Glycerine, per lb.	.....	0 17	0 20
Hellebore	.....	0 16	0 17

# RECKITT'S Blue and Black Lead

ALWAYS GIVE YOUR  
CUSTOMERS SATISFACTION.

# Club Crackers

The greatest seller ever launched upon the sea of trade. Put up in neat Tin Boxes; retail at 12c. each. No broken goods; no bother of any kind. Sell at sight. Tin useful for Lunch Box after crackers are consumed. Made only by the leading Canadian cracker concern, viz.:

HENRY C. FORTIER  
CHARLES J. PETER

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST.

Prices current, continued—

Iodine	5 50	6 00
Insect Powder	0 25	0 30
Salpêtre	0 08	0 09
Soda Bi-carb, per keg	2 50	
Sal Soda	1 18	1 25
Madder	0 18	

EXTRACTS.

Dailey's Fine Gold, No. 8, p. doz	\$0 75
" " " " " 1, 1 1/2 oz.	1 25
" " " " " 2, 3 oz.	1 75
" " " " " 3, 3 oz.	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz tins	per doz \$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz " "	6 00
8 oz " "	9 00
16 oz " "	15 00
Fluid Beef Cordial—20 oz bottles	15 00
Milk Granules, in cases 4 doz	6 00
Milk Granules with Cereals— in cases 4 doz	5 00

FRUITS.

Currants, Provincial, bbls	32 4
" " " bbls	4 4
Filiatras, bbls	4 4
" " " bbls	4 4
Currants, Patras, bbls	4 4
" " " cases	5 6
Vostizzas, cases	6 7 1/2
" " " cases	6 7 1/2
5-crown Excelisior (cases)	8 8 1/2
" " " case	8 1/2
Panarita (finer than Vos.)	9 1/2
Dates, Persian, boxes	5 1/2
Figs, Elemes, 1 doz., per box	5 1/2
Gold medal washed Turkey, bgs abt elbs., finest grade grown	10 11
Prunes, doonia, cases	4 4 1/2
" " " cases	5 7
Bordeaux, cases	5 5 1/2
Raisins, Valencia, off-stalk	4 4 1/2
Selected	5 6
Layers	6 3 1/2
Raisins, Sultanas	5 1/2
" " " " "	5 1/2
Malaga:	
London layers	2 25
Imperial cabinets	2 25
Royal clusters	
Fancy Vega boxes	
Black baskets	
Blue	
Dehesas	1 30
Lemons	3 00
Oranges, Californias	2 50
" " " "	3 00
Valencias	4 00
" " " "	4 50
Floridas	2 50
" " " "	3 00

DOMESTIC

Apples, Dried, per lb	6 6 1/2
do Evaporated	10 1/2
Oysters, per gallon	\$1 20
" " select, per gallon	1 75
Pike	per lb. 0 08
White fish	0 07
Salmon Trout	0 07 1/2
Lake herring	0 04
Smoked Fish:	
Finnan Haddies, per lb	0 06 1/2
Blotters	per box 1 00
Digby herring	0 15

Sea Fish:

Express Haddock per lb	0 06 1/2
Freight	0 05
Cod	0 05 1/2
B.O. salmon	0 15
Frozen Sea Herrings per 100	1 50



FOOD—AM'CAN CEREAL CO.

PETTICORN'S	
Per case, 3 doz. 2 lb pkg in case	\$1 00
Ten cents more Quebec	
Freight allowed on 5-case lots.	
ROLLED OATS.	
Per case, 3 doz. 2-lbs in case	\$3 70
Ten cents more Quebec	

FOOD—NATIONAL.



Cases contain 1 doz packages	
Dessicated Wheat	per case 2 25
" " " "	2 25
Rollod Oats	2 00
Wheat	2 25
Snowflake Barley	2 25
Buckwheat Flour, S.R.	2 25
Breakfast Hominy	2 00
Prepared Pea Flour	2 00
Farinose or Germ Meal	3 35
Pearl Barley (xxx)	1 40
Farina	1 40
Gluten Flour	3 00
Gluten Biscuits	per lb 12 1/2
Whole Wheat Flour	3 1/2

FOOD

ROBINSON'S BARLEY AND GROATS.	
Patent barley, 1 lb. tins	per doz, \$1 25
" " " "	2 25
Patent groats, 1 lb. tins	1 25
" " " "	2 25
GRAIN.	
Wheat, White	0 61 0 62
" " Red Winter	0 61 0 62
" " Goose	0 69
Wheat, Spring, No 2	0 64
" " Man Hard No 1	0 78
" " " No 2	0 76
" " " No 3	0 69
Oats, No 2, per 34 lbs	35 36
Barley, No 1, per 48 lbs.	00 44
" " No 2	00 44
" " No 3	52 52 1/2
Peas	48
Corn	48

HAY & STRAW.

Hay, Pressed, " on track	9 25
Straw Pressed	9 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis	2 30

40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	3 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	3 90
3 dy A P	3 90
4 dy C P	2 60
3 dy C P	3 90

HORSE NAILS:

Canadian, dis. 65 to 70	
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HORSE SHOES:

From Toronto, per keg	3 65
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SCREWS: Wood—

Flat head iron 7 1/2 p.c. dis	
Round " " 7 1/2 p.c. dis	
Flat head brass 7 1/2 p.c. dis	
Round head brass 7 1/2 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 25
2nd " (26 to 40 inches)	1 40
3rd " (41 to 50 " )	3 10
4th " (51 to 60 " )	3 40
5th " (61 to 70 " )	3 70

ROPS: Manila

Sisal	0 10
New Zealand	0 08

AXES: Per box, \$6 to \$12.

SAGOT: Canadian, dis. 1 1/2 per cent.

HINGS: Heavy T and strap

Screw, hook & strap	0 04
" " "	0 05

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons	per lb 5
No. 1	4 1/2
No. 2	4 1/2
No. 3	4 1/2

TURPENTINE Selected packages, per gal

LINSEED OIL per gal, raw	0 60
Boiled, per gal.	0 63
GLUE: Common, per lb.	0 10

INDURATED FIBRE WARE.

1/2 pail, 6 qt.	\$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" " No. 2	13 25
" " No. 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" " No. 2	9 00
" " No. 3	8 00
" " No. 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " " round	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

Jams, absolutely pure—apple	per lb \$0 06
Family	0 07

Black and Red currant, Rasp- berry, Strawberry, Peach and Gooseberry per lb.	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

SOUTHWELL'S GOODS

Clear jelly marmalades	per doz \$2 40
Whole fruit jams	2 40
Other	2 10
Black currant jelly	3 20
Red	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLYE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
" Ringed" 5 lb boxes, per lb.	0 40
" Acme" Pellets, 5 lb cans, per can	2 00
" Acme" Pellets, Fancy boxes (30s) per box	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity " Licorice, 300 sticks	1 45
" " " " 100	0 72 1/2
Imitation Calabria, 5 lb bxs p lb	0 20

MINCE MEAT.

Condensed, per gross, net	\$12 0
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MUSTARD.

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	\$0 40
" " " "	0 40
" " " "	0 44

Round tins—	
F.D. 1/2 lb. tins	0 25
" " " "	0 27 1/2
" " " "	0 75
" " " "	0 25
" " " "	0 80

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in 1/2 lb. tins	0 42
Pure in 1/4 lb. tins	0 44

NUTS.

Almonds, Ivica	per lb
" " Tarragona	12 1/2
" " Farnigetta	12 1/2
Almonds, Shelled Valencia	25 30
" " " Jordan	40 45
" " " Canary	24 27
Brazil	12 1/2
Cocoanuts, per 100	\$4 50
Filberts, Sicily	94 104
Pecans	13 1/2
Peanuts, roasted	11 1/2
" " green	8 10
Walnuts, Grenoble	13 1/2
" " Bordeaux	11 1/2
" " Naples, cases	
" " Marbots	11 1/2



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,  
Sole Agents for Canada. BRANTFORD, ONT.



**A Common Error.**

Chocolate & Cocoa are by many supposed to be one and the same, only that one is a powder (hence more easily cooked) and the other is not.

This is wrong—  
TAKE the Yolk from the Egg,  
TAKE the Oil from the Olive,  
What is left?

**A Residue.** So with COCOA.  
In comparison,  
COCOA is Skimmed Milk,  
CHOCOLATE, Pure Cream.

Ask your Grocer for  
**CHOCOLAT MENIER**  
Annual Sales Exceed  
33 MILLION POUNDS

If he hasn't it on sale send his name and your address to  
**C. ALFRED CHOUILLOU**  
12 & 14 St. John Street, Montreal.

**GEO. ROSSITER,**

Brush Manufacturer,  
10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order  
SEND FOR PRICE LISTS

The Hilliard House  
RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.  
**LOUIS HILLIARD, Prop.**



**Tetley's COFFEE**

Rich! Luscious! Delicious!  
in 1 lb. Tins only.  
Once Used always used.

CALL A SPADE.  
AND TETLEY'S COFFEE—COFFEE.

469 ST. PAUL STREET, MONTREAL, or 30 FRONT ST., TORONTO.

Prices current, continued.

**PETROLEUM.**

5 to 10 bbl lots, Toronto.	Imp. gal
Canadian	0 12 0 12
Carbon Safety	0 15 0 15
Canadian Water White	0 19 0 19
Amer'n Water White	0 18 1/2 0 19
Photogene	0 20

(For prices at Petrolia see Market Report.)

**PICKLES, SAUCES, SOUPS.**

Wright & Copp, Agents, Toronto.

Snider's Tomato Catsup	per doz	5 50
" " "	pts	3 50
" " "	1/2 pts	2 00
" Chili Sauce	pts	4 50
" " "	1/2 pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Bouillon, Beef, Chicken Con-somme, Chicken Gumbo, Cream of Asparagus, Cream of Celery, Cream of Corn, Cream of Green Pea, Julienne, Mock Turtle, Mulligatawny, Mut-ton Broth, Noodle, Oxtail, Printanier, Pea, Vermicelli, Vegetable	4 00

Per doz

Worcester Sauce, 1/2 pts	\$3 60	\$3 75
" " pints	6 25	6 50
Pickles, all kinds, pints	3 25	
" " quarts	6 00	
Harvey Sauce-genuine-hlf. pts	3 25	
Mushroom Catsup "	2 25	
Anchovy Sauce "	3 25	

**PRODUCE.**

Butter, creamery, tubs	\$0 24	\$0 25
" dairy, tubs, choice	0 19	0 20
" " medium	0 17	0 18
" low grades to com	0 15	0 16
Butter, pound rolls	0 21	0 22
" large rolls	0 16	0 18
" store crocks	0 18	0 19
Cheese	0 11 1/2	0 12
Eggs, fresh, per doz	0 16	0 17
" limed	0 10	0 11

Beans	1 25	1 50
Onions, per bag	1 10	1 20
Potatoes, per bag	50	0 60
Hops, 1892 crop	0 9 1/2	0 10 1/2
" 1893	0 15	0 10
Honey, extracted	0 05	0 08
" section	0 14	0 15

**PROVISIONS.**

Bacon, long clear, p lb	0 08 1/2	0 08 3/4
Mess pork	15 00	15 50
Pork, shortcut, p. bbl	16 50	17 00
Hams, smoked, per lb	0 11	0 11 1/2
" pickled	0 10 1/2	0 10 3/4
Breakfast Bacon	0 12	
Rolls	9 9 1/2	
Backs	0 11	0 11 1/2
Lard, pure, per lb	0 9 1/2	0 10 1/4
Compound	0 08	0 08 1/2
Tallow, refined, per lb	0 05 1/2	0 05 3/4
" rough	0 03	

**RICE, ETC.**

Rice, Aracan	3 1/2	3 65
" Patna	4 1/2	
" Japan	5	
" Imperial Sects	5 1/2	
" extra Burmah	3 1/4	
" Java extra	6 1/2	6 1/2
" Genuine Carolina	9 1/2	10
Grand Duke	6 1/2	6 1/2
Sago	4 1/2	5 1/2
Tapioca	4 1/2	5 1/2
Goathead (finest imported)	6 1/2	6 1/2
Crystal, 25 lb sacks	\$1 35	\$1 35
" 50 " bags	2 60	

**SAPOLIO.**

In 1/2 for gra. boxes, per gross	\$11 30
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**ROOT BEER.**

Hire's (Liquid) per doz	\$2 25
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**SPICES.**

Pepper, black, pure	\$0 14	\$0 16
" fine to superior	10	15
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African	16	18

Jassia, fine to pure	18	25
Cloves	14	25
Allspice, choice to pure	12	15
Cayenne	30	35
Nutmegs	75	1 20
Mace	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	32

**KEEN'S MIXED**

1 oz. tins, 2 lb boxes, per box	1 00
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**STARCH.**

<b>BRITISH AMERICA STARCH CO</b>	
1st Quality White Laundry—	
3 lb. cartons, boxes, 36 lbs.	5 1/2
Ditto...brls., 175 "	5
Ditto...kegs, 100 "	5
Canada Laundry, boxes, 40 lbs.	4 1/2
<b>Brantford Gloss—</b>	
1 lb. fancy boxes, cases, 36 lbs.	7 1/2
Lily White Gloss, kegs, 100 lbs.	6 1/2
1 lb. fancy cartons, cases, 36 lbs.	7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.	7
<b>Brantford Cold Water Rice Starch—</b>	
1 lb. fancy boxes, cases, 28 lbs.	9
<b>No. 1 Pure Prepared Corn—</b>	
1 lb. packages, boxes, 40 lbs.	7 1/2
<b>Challenge Prepared Corn—</b>	
1 lb. package, boxes, 40 lbs.	7

**KINGSFORDS OSWEGO STARCH.**

<b>Pure Starch—</b>	
40-lb boxes, 1, 2 and 4 lb pack'g's	
35-lb " 3 lb. packages	
35 to 45-lb boxes	8 1/2
Silver Gloss Starch—Less trade dis.	8
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " 1 lb. package	9 1/2
40-lb " 1 lb. "	10
40-lb " assorted 1/2 and 1/4 lbs.	9 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9
<b>Oswego Corn Starch—for Puddings, Custards, etc.—</b>	
40-lb boxes, 1 lb packages	8 1/2
20-lb " "	8 1/2

**ST. LAWRENCE STARCH CO'S**

Culinary Starches—	
St. Lawrence corn starch	7 1/2
Durham corn starch	7
<b>Laundry Starches—</b>	
No. 1, White, 4 lb. Cartons	5 1/2
" " Bbls	5
" " Kegs	5
Canada Laundry	4 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7 1/2
Ivoryine Starch in cases of 40 packages	\$3 00

**SUGAR. c. per lb**

Granulated	4 1/2
Paris Lump, bbls and 100 lb. bxs	5 1/2
" 50 lb. boxes	6 1/2
Extra Ground, bbls lcing.	5 1/2
" less than a bbl	5 1/2
Powdered, bbls	5 1/2
" less than a bbl	5 1/2
Extra bright refined	4 1/2
Bright Yellow	3 1/4
Medium	3 1/2
Brown	3 1/2
Dark yellow	3 1/2
Raw, brl.	3 1/2

**SALT.**

Bbl salt, car lots	0 90
Coarse, car lots, F.O.B.	0 60
" small lots	0 75
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 38
Common, fine car lots	0 70
" small lots	0 85
Rock salt, per ton	10 00
Liverpool coarse	0 75

**SYRUPS AND MOLASSES.**

<b>SYRUPS. Per gallon</b>	
bbls. 1/2 bbls	
Dark	30 25
Medium	25 23
Bright	30 35
Very Bright	50 00



# THE LEADERS

IN THEIR LINE

## FOR FINEST GOODS

# ST. LAWRENCE STARCH CO.

Prices current, continued—

Redpath's Honey.....	40
" " 3 gal. pails	1 25
" " "	1 50
<b>MOLASSES.</b>	
Trinidad, in puncheons....	0 32 0 85
" " bbls.....	0 36 0 37
" " 1/2 bbls.....	0 40 0 40
New Orleans, in bbls.....	0 30 0 52
Porto Rico, hdds.....	0 38 0 40
" " barrels.....	0 42 0 44
" " 1/2 barrels.....	0 44 0 46

<b>SOAP.</b>	
Ivory Bar, 1 lb. bars.....	per lb 6
Do. 2, 6-16 and 3 lb bars " "	5 1/2
Primrose, 12 oz. cks., per doz.....	8
Sterling (.00 cakes).....	4 85

<b>MORSE'S MOTTLED</b>	
Per box—in 1/2 box lots	
100 bars.....	\$5 25
60 bars.....	3 25



Eclipse, 3 lbs.....	3 30
Per box	
Everyday, 12 oz.....	\$4 50
Morse's Best, 12 oz.....	4 50
Queen City, 14 oz.....	3 50
Detroit, 12 oz.....	2 40
Empire, 12 oz.....	2 40
Ruby, 10 oz.....	2 10
Monster, 8 oz.....	1 50

Per doz	
Sweet Briar.....	0 85
Extra Perfume.....	0 55
Old Brown Windsor Squares.....	0 30
White Castile Bars.....	0 75
White Oatmeal.....	0 75
Persian Boquet, paper.....	2 50
Carnation.....	0 80
Rose Boquet.....	0 80
Oriental, per gross.....	5 00
Ocean Boquet.....	0 45
Carber's Bar, per lb.....	0 25
Pure Bath.....	1 00
Oatmeal.....	0 85
Unscented Glycerine.....	0 90
Gray Oatmeal.....	0 60
Plain Honey, Glycer., Windsor.....	0 75
Morse's Toilet Balls.....	0 90
Turkish Bath.....	0 60
Infants' Delight.....	1 20
Home Comfort.....	0 85
38% Glycerine.....	1 25
Floral Boquet.....	0 50
Stanley.....	1 00
Heliotrope, wrapped, 1/2 doz.....	1 50
" " in gross lots.....	15 00

**AMMONIA SOAP**

72 bars, per box	\$3 00
1 box.....	3 00
5 " " " " " "	2 75
10 " " " " " "	2 75
25 " " " " " "	2 65

**LONDON SOAP CO.**



Glycerine, 60 " " " "	3 00
" " " " " "	3 00
" " " " " "	2 40
Eureka Electric, 60 bars.....	2 00
" " " " " "	3 25
World, 70 " " " "	2 40
" " " " " "	2 40
per doz	
Twin Bar.....	75
Castile.....	75
Oatmeal.....	75
Prairie Flower.....	75



<b>SUNLIGHT SOAP.</b>	
5 Case.....	3 40
1 Case lots.....	3 50

<b>TEAS.</b>	
<b>TETLEY'S TEA.</b>	
No. 1 quality.....	50
" 2 " " " " " " " " " "	35
<b>TETLEY'S COFFEES.</b>	
One quality only.....	35

<b>CHINA GREENS</b>	
Gunpowder—	per lb
Cases, extra firsts.....	42 50
" " " " " " " " " "	29 38
Half chests, ordinary firsts.....	29 38
Young Hyson—	
Cases, sifted, extra firsts.....	42 50
" " " " " " " " " "	35 40
Half chests, ordinary firsts.....	32 38
" " " " " " " " " "	17 19
" " " " " " " " " "	15 17
" " " " " " " " " "	13 14
<b>PING SUEYS.</b>	
Young Hyson—	
Half chests, firsts.....	28 32
" " " " " " " " " "	16 19
Half Boxes, firsts.....	28 32
" " " " " " " " " "	16 19

<b>JAPAN.</b>	
Half Chests—	
Finest May pickings.....	38 40
Choice.....	32 36
Finest.....	28 30
Fine.....	25 27
Good medium.....	22 24
Medium.....	19 20
Good common.....	16 18
Common.....	13 15

Nagasaki, 1/2 chests Pekoe.....	16 22
" " " " Oolong.....	14 15
" " " " Gunpowder.....	16 19
" " " " Siftings.....	7 1/2 11

<b>CONGOU—BLACK.</b>	
Half Chests Kaisow, Moning, Pakling.....	12 60
Caddies, Pakling, Kaisow.....	18 50
<b>INDIAN.</b>	
Darjeelings.....	35 55
Assam Pekoes.....	20 40
Pekoe Souchong.....	18 30
<b>CEYLON.</b>	
Broken Pekoes.....	35 42
Pekoes.....	20 40
Pekoe Souchong.....	17 35

<b>TOBACCO AND CIGARS</b>	
British Consols, 4's; brighttwist, 5's; Twin Gold Bar, 8's.....	59c
Ingots, rough and ready, 8's.....	57
Laurel, 3's.....	49
Brier, 7's.....	51
Index, 7's.....	46
Honeysuckle, 8's.....	48
Napoleon, 8's.....	50
Victoria, 12's.....	49
Brunette, 12's.....	46 1/2
Prince of Wales, in caddies.....	48
" " in 40 lb boxes.....	48
Bright Smoking Plug Myrtle, T & B, 3's.....	60
Lily, 7's.....	50
Diamond Solace, 12's.....	50
Myrtle Cut Smoking, 1 lb tins.....	70
1 lb pg, 6 lb boxes.....	70
oz pg, 5 lb boxes.....	70

<b>MALPIN TOBACCO CO.</b>	
White Burley Chewing—	
Duty paid per lb	
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts.....	61c.
Do. 8 oz. R & R. 2x12, 5 and 10c cuts, 12 lb butts.....	61
Do. 16 oz. R & R, 10c cuts, 2x12, 18 lb butts.....	61
Jubilee, 7 1/2 lb, chocolate, 15 lb butts.....	58
Prince George, 8s 21 lb caddies.....	47
Tecumseh, 9 to 1 lb (fancy chew'g).....	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 1 lb, 20 lb butts.....	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs.....	45
Plug Smoking—	
Woodcock, 18 lb caddies, 7s.....	50
3rds.....	50
Sunny South, 6s and 7s, 18 lb caddies.....	46
Solid Comfort, 6s, 18 lb butts.....	44
Special, 7s, extra value, 18 lb caddies.....	44
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5 lb boxes.....	82
Puck, mixture, 1-9ths, 5 lb boxes.....	70
Cut Cavendish, 1-9ths, 5 lb boxes.....	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails.....	80
Apricot, dark sweet, 5 lb pails.....	65
Terms, 30 days, less 2 per cent.	

<b>CIGARS—S. DAVIS &amp; SONS Montreal.</b>	
Sizes Per M	
Madre E' Hijo, Lord Landsdown.....	\$60 00
" " Panetelas.....	60 00
" " Bouquet.....	60 00
" " Perfectos.....	85 00
" " Longfellow.....	85 00
" " Reina Victoria.....	80 00
" " Pina.....	55 00
El Padre, Reina Victoria.....	50 00
" Reina Vict., Especial.....	50 00
" Conchas de Regalia.....	50 00

Bouquet.....	55 00
Pins.....	50 00
Longfellow.....	80 00
Perfectos.....	80 00
Mungo, Nine.....	35 00
Cable, Conchas.....	30 00
Queens.....	29 00
<b>Cigarettes, all Tobacco—</b>	
Cable.....	7 00
El Padre.....	1 00
Mauricio.....	15 00

<b>DOMINION CUT TOBACCO WORKS, MONTRÉAL.</b>	
<b>CIGARETTES.</b>	
Athlete.....	\$7 50
Puritan.....	6 25
Sultana.....	5 75
Derby.....	4 25
B. C. No. 1.....	4 00
Sweet Sixteen.....	3 75
The Holder.....	3 85
Hyde Park.....	10 50

<b>CUT TOBACCO'S.</b>	
Puritan, tenths, 5 lb. boxes.....	75
Old Chum, ninths, 5 lb box.....	70
Old Virgin, 1-10 lbpkg, 10 lbbs.....	62
Gold Block, ninths, 5 lb boxes.....	73

<b>CIGARETTE TOBACCO.</b>	
B. C. N. 1, 1-10, 5 lb boxes.....	83
Puritan, 1-10, 5 lb boxes.....	83
Athlete, per lb.....	1 15

<b>PLUG TOBACCO'S.</b>	
Old Chum, plug 4s. Solace 16 lbs.....	68
" " " " 8s. " " 16.....	68
" " " " 8s. R. & R. 12 1/2.....	68
" " " " chew 7s. R. & R. 14 1/2.....	68
" " " " 7s. Solace 14 1/2.....	58
" " " " 8s. R. & R. 16.....	58
" " " " 8s. Solace 15.....	58
O. V. - plug 8s. Twist 16.....	58
O. V. - " 3s. Solace 17 1/2.....	58
O. V. - " 7s. " " 17.....	55 1/2
Derby, - " 12s. " " 17 1/2.....	51
Derby, - " 7s. " " 17.....	51
Athlete, - " 5s. Twist 9.....	74

<b>WOODENWARE. per doz</b>	
Pails, 2 hoop, clear..... No. 1.....	\$1 70
" " " " " " " " " " " "	1 90
Pails, 2 hoops, clear..... No. 2.....	1 60
" " " " " " " " " " " "	1 80
" " " " " " " " " " " "	1 80
Tubs, No. 0.....	9 50
" " " " " " " " " " " "	8 10
" " " " " " " " " " " "	4 00
" " " " " " " " " " " "	6 00
Washboards, Globe.....	\$1 90
" " Water Witch.....	1 40
" " Northern Queen.....	2 25
" " Planet.....	1 70
" " Waverly.....	1 60
" " X X.....	1 50
" " X.....	1 80
" " Single Crescent.....	1 85
" " Double.....	2 75
" " Jubilee.....	2 25
" " Globe Improved.....	2 00
" " Quick and Easy.....	1 60
" " World.....	1 75
" " Rattler.....	1 30

<b>Matches, 5 cassettes, single case</b>	
Parlor.....	1 70
Telephone.....	3 30
Telegraph.....	3 70
Safety.....	4 00
French.....	3 10
Steamship (10 gro. in case)	
Single case and under 5c.....	3 10
5 cases, freight allowed.....	3 10
<b>Mops and Handies, comb per doz</b>	
Butter tubs.....	1 25
Butter Bowls, crates as'd.....	\$1 60 \$3 80
Butter Bowls, crates as'd.....	2 80

THE ST. LAWRENCE SUGAR REFINING CO'S  
 GRANULATED,  
 YELLOWS  
 and SYRUPS  
 ARE PURE.

**NO BLUEING** Material whatsoever is used in the  
 Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],  
 MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

*Redpath*

Of the Highest Quality and Purity, made by the Latest Processes, and the newest  
 and Best Machinery, not Surpassed Anywhere.

- Lump Sugar**, in 50 and 100 lb. boxes.  
**"Crown" Granulated**, Special Brand, the finest which can be made  
**Extra Granulated**, very Superior Quality.  
**"Cream" Sugars**, (not dried.)  
**Yellow Sugars** of all Grades and Standards.  
**Syrups** of all Grades in Barrels and Half Barrels.  
**Sole Makers** of high class Syrups in tins, 2 lb. and 8 lb. each.

THE CANADIAN GROCER

**CENTRAL Business College**

TORONTO AND STRATFORD.  
Canada's Greatest Business Schools.

**FORTY DOLLARS** invested in a first-class business education will produce highly satisfactory results.

Others have found it a paying investment. Why don't you try it? Write for catalogues.

SHAW & ELLIOTT, Principals.

FAC SIMILE OF PACKAGE.



**WALTER BAKER & CO.**



The Largest Manufacturers of  
**Cocoa and Chocolate**  
IN THIS COUNTRY,  
have received from the Judges of the

World's Columbian Exposition

**The Highest Awards**  
(Medals and Diplomas)

on each of the following articles, namely:

**BREAKFAST COCOA,  
PREMIUM NO. 1 CHOCOLATE,  
GERMAN SWEET CHOCOLATE,  
VANILLA CHOCOLATE,  
COCOA BUTTER,**

For "purity of material," "excellent flavor," and "uniform even composition."

SOLD BY GROCERS EVERYWHERE.

**W. BAKER & CO.,** Dorchester, Mass. U.S.A.

Branch House, 6 Hospital St., Montreal.

THESE FOODS ARE STEADILY GROWING IN PUBLIC FAVOR.

**THEY SATISFY**

Because they state plainly what they are, and are just what they claim to be.

**MILK GRANULES**

The perfect equivalent of Mother's Milk.

**MILK GRANULES**

WITH **CEREALS**

A combination of the perfect equivalent of Mother's Milk and the finest barley, specially treated to render it easily digestible. Prepared by

**The Johnston Fluid Beef Co.**  
MONTREAL.



N.B.—The old STANDARD BRAND OF HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime Rsp fish.

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" Tees & Perse, Winnipeg.

CHARLES F. CLARK, EDW. F. RANDOLPH  
PRESIDENT. TREASURER.

ESTABLISHED 1849.

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THE BRADSTREET COMPANY, PROPRIETORS.  
Executive Offices,

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Office in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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**THE Oakville Basket Co.,**

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets  
1, 2, 3 satchel lunch baskets.  
1, 2, 3 clothes baskets.  
1, 2, 3, 4 market baskets.  
Butcher and Crockery baskets.  
Fruit package of all descriptions.

For sale by all Woodenware Dealer

Oakville, Ont.

**DURABLE PAILS AND TUBS.**

TRY THEM



**The Wm. CANE & SONS MANUFACTURING Co**  
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by  
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**H. A. Nelson & Sons, Montreal.**



**Dominion Clothes Pin**

They are the Best.  
Send for Prices in Case Lots.

**C. C. BROWN,**  
DANVILLE, QUE.

**ORDER  
IVORY BAR  
SOAP**

THE MOST DELICIOUS SAUCE  
IN THE WORLD.

# Yorkshire Relish.

ENRICHES HOT  
JOINTS, STEWS, & BLENDS  
ADMIRABLY WITH ALL GRAVIES.  
DELICIOUS TO CHOPS,  
STEAKS, & C.

SOLD  
EVERYWHERE.

— PROPRIETORS. —  
**GOODALL, BACKHOUSE & CO.**  
LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

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Do you know that we sell the

### "Pittsburgh" Lamp

Well, we do, and lots  
of them too. . . .

They are the best; that's why they sell  
ahead of all others.

**GOWANS, KENT & CO.**

— Toronto and Winnipeg.

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**W. G. A. LAMBE & CO.,**  
TORONTO.

AGENTS FOR  
THE ST. LAWRENCE SUGAR REFINING CO.,

## OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for  
Cleaning Cutlery.

**JOHN OAKEY & SONS, LIMITED,**  
Manufacturers of Emery, Black Lead, Emery and  
Glass Cloths and Papers, etc.  
Wellington Mills, London, England  
REPRESENTATIVE IN CANADA:  
**JOHN FORMAN, 18 St. Alexis St.,**  
MONTREAL. sp

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

FINE GOODS OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.