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THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Fruit, Provision
and Food Stuffs Trades of Canada.

VOL. XIX.

MONTREAL AND TORONTO, JULY 28, 1905.

NO. 30.

Robinson's Patent Barley

Is a Steady Seller
With the BEST TRADE

Your store is the **finest** in the town. And,
therefore, you are or should be selling

ROBINSON'S
PATENT BARLEY

Liberal sampling among your customers
on receipt of list addressed to

Frank Magor & Co., 403 St. Paul St., Montreal
Agents for the Dominion



Raised on It.

CHRISTIE'S BISCUITS

are made from the best materials
procurable and are noted for
purity of quality and delicacy
of flavor.

CHRISTIE, BROWN & CO.

TORONTO and MONTREAL.

Limited

Brunner Mond & Co.'s WASHING SODA

Drums,	336 lbs.	Barrels,	336 lbs.
"	224 "	Bags,	224 "
"	112 "	"	112 "
"	100 "	"	100 "

Concentrated Sal Soda

Casks, 560 lbs.

Winn & Holland Montreal

SOLE AGENTS FOR CANADA.



DELICIOUS IS PEACOCK BRAND MINCE MEAT

Many people make much of this
Mince Meat

Many grocers make much on this
Mince Meat

Are you included?

The BATES MFG. CO., Limited
9-11 Francis St., TORONTO.

National Licorice Co.



Y. & S., SCUDDER and M. & R. Brands of
PURE STICK LICORICE, Acme Licorice Pel-
lets, M. & R. Wafers in bags, Licorice Lozenges,
and a full line of Licorice Specialties, includ-
ing the celebrated soft licorice lines sold under
the Company's brands as follows: THE
FLEXIBLE LICORICE, THE PLIABLE LIC-
ORICE, THE ELASTIC LICORICE.

106 John Street, BROOKLYN, N.Y.

Illustrated Catalogue on request



BORDEAUX RELISH

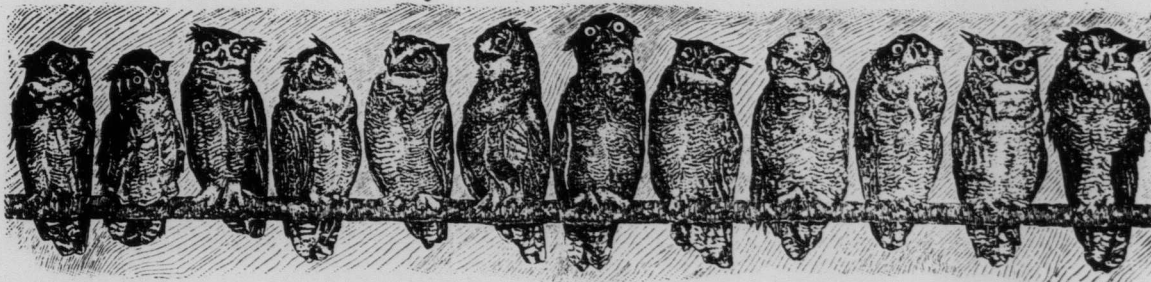
is pure, unadulterated and
appetizing. It is made from
high quality ingredients, and
from a first-class recipe.
Price, \$1.20 dozen, 2 dozen
in a case. In 5-case lots,
freight prepaid. Order
through your wholesaler.

GOLDEN DATES

1/4-lb. and 1-lb. packages, 4 dozen in a case.
Every grocer should handle dates put up in
this way, as they are much cleaner than when
in bulk. We positively guarantee these dates
to be fresh stock and to keep for any length
of time.

The Merchants' Mfg. & Supply Co.

55 Colborne Street, TORONTO



Wisdom !

You want no sermons—no advice. We'll give you neither. Let the one word "Wisdom" speak for itself as applied to your purchases. "Wisdom" and "goods of highest quality" tell their own tale to the successful grocer with a large fat balance in the bank.

Hannah's Pickles

Sound pickles perfectly packed in bottles with very showy labels. Preserved in genuine Malt Vinegar which is brewed by the Messrs. Hannah themselves. Pickles of high quality at a low price. Pickles that sell and continue to sell !

Codon's Macaroni

Made only from the real Taganrog Russian Wheat—no other wheat produces quality so superb. Full weight—unvarying quality. Every package tastefully packed and labelled.

Cox's Gelatine

Best and goes farthest—always produces sure results. Oldest and most trustworthy. Quality always the same—always *highest* quality. In powdered and shredded form.

Sold by leading wholesalers.

Arthur P. Tippet & Co., Agents

8 Place Royale, Montreal.

20½ Front St. E., Toronto

MANUFACTURERS' AGENTS AND BROKERS DIRECTORY.

BRANDON, MAN.

GROCERIES FOR THE WEST

We will have a car leaving Toronto and Montreal about once a month.

Have you got something you wish to ship in these cars?

We will reship, sell or store for you. Write us.

Wilson Commission Co., Limited
Brandon, Man.

CALGARY.

The Best Salesman

is the Man on the Spot. Don't Continue to be Over a Thousand Miles Away from your Buyer. Communicate with us, and have your Business Transacted by reliable Brokers on the Spot.

Excellent Storage Accommodation.

NICHOLSON, BAIN & JOHNSTON,

Wholesale Commission Merchants and Brokers
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OFFICE: 58 KING ST. E. HAMILTON, ONT.

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1483 Notre Dame Street
MONTREAL.

Open for few more foreign and domestic agencies. Correspondence Solicited. Highest References.

JNO. A. MOIR

Wholesale Commission, Teas and General Groceries. Established 30 years.

6 St. Sacramento St., - MONTREAL

Write me for snaps in Ceylons, Blacks and Green, also Japans, Gunpowders and Young Hysons, direct consignments. Buy direct from producer. I am quoting Kipperred Herrings, plain and in tomato sauce, inside prices. Write for quotations.

J. T. ADAMSON & CO.

Customs Brokers
and Warehousemen

27 St. Sacramento Street, Montreal

Tel. Main 778.

Bond 28.

TORONTO.

W. G. A. LAMBE & CO.

TORONTO.

Grocery Brokers and Agents.

Established 1865

C. E. KYLE

WHOLESALE GROCERY BROKER
and MANUFACTURERS' AGENT

27 FRONT ST. E., - TORONTO
Highest references. Commissions solicited.

W G. Patrick & Co.

Manufacturers' Agents
and
Importers.

29 Melinda St., TORONTO

W. H. MILLMAN & SONS
TORONTO

Largest Brokers of Canned
Fruits and Vegetables
in Canada.

Ask us for Prices and Particulars.

We can offer you the Best Goods Packed.

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J. McA. CAMERON

Manufacturers and Commission Agent

More lines desired.
Travellers on the road.

VANCOUVER, B.C. P.O. Box 912
Phone A1955

The Vancouver Warehouses, Limited
STORAGE

BONDED AND FREE. FORWARDING AGENTS.
Commercial Travellers Tax. We will hold Stocks for you so that you can supply your customers in any part of British Columbia.

Consign your cars to us.
Correspondence invited.

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VICTORIA, B.C.

Radiger & Janion

VICTORIA AND VANCOUVER

MANUFACTURERS' AGENTS
and COMMISSION BROKERS

Correspondence Solicited. Reference - Bank of British North America, Victoria.

WINNIPEG.

Dingle & Stewart

WINNIPEG, - - CANADA.

COMMISSION BROKERS.

Excellent Storage Accommodation.
Consign Your Cars to Us.

REGINALD LAWSON

MANUFACTURERS' AGENT and
WHOLESALE COMMISSION BROKER

UNION BANK BUILDING

Correspondence Solicited
WINNIPEG, MAN.

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Wholesale Grocery Broker and Manufacturers' Agent
Member Western Wholesale Brokers' Association

Union Bank Block, Rooms 722 and 723
Winnipeg, Man.

Open for good Canned Goods Agency
Correspondence Solicited

Stuart Watson

Manufacturers' Agent and Wholesale Commission Broker.

WINNIPEG, MAN.

Highest References. Correspondence Solicited.

GEORGE ADAM & CO.

Wholesale Grocery Brokers and
Commission Merchants,

WINNIPEG, - - MANITOBA.

The big crowd is heading for Western Canada. Get them buying YOUR goods. You can do so by corresponding with US.

Members Western Wholesale Brokers' Association,

23 Years

-IN THE-

**WHOLESALE COMMISSION
BUSINESS**

-IN-

WINNIPEG

AN -A-

RECORD

WIRE, OR WRITE US YOUR OFFERINGS.

NICHOLSON & BAIN, WINNIPEG,

Wholesale Commission Merchants and Brokers.

BRANCH HOUSE:

NICHOLSON, BAIN & JOHNSTON
CALGARY, N.W.T.

ST. JOHN'S N.F.

THOMAS B. CLIFT

Broker, Commission Agent, Auctioneer and Notary Public
Commercial Chambers, Water St.

ST. JOHN'S, N.F.

A warm welcome extended to all Heads of Departments and Commercial Travellers from foreign countries.

RECORD-BREAKING FIGURES

80,000
CASES

Canned Fruits and Vegetables

That is the amount of our first order to the Canadian Cannery, Limited, for the 1905 PACK.

It is **10,000** cases more than our last year's first order for the 1904 PACK, and our subsequent orders will easily carry our total purchases for the present season **much over 100,000 cases.**

Eighty thousand Cases of Canned Fruits and Vegetables is by far the largest single individual order ever booked in Canada.

To us Figures Talk! Let them Talk to You!

We are placing on the market, this year, Canned Fruits and Vegetables under our registered brand, "**GAZELLE.**" These goods we guarantee will be the very best packed in Canada or elsewhere and their embossed labels the most original, attractive and artistic yet seen anywhere, being the finest production of the highest skillful workmanship in lithographing. Every tin will be wrapped in vari-colored tissue paper.

The prices will not be higher than those of the Canadian Cannery, Limited, for their best brands.

Hudon, Hebert & Cie.

Importing Wholesale Grocers and Wine Merchants

MONTREAL

The Most Liberally Managed Firm in Canada.

“What is worth doing at all is worth doing well.”

If your Tea trade is worth looking after, it is worth looking after well. To have it in good healthy condition the stocking of **JAPAN TEAS** is essential.

They are the most healthful, cleanest, and best prepared Teas on sale. Don't fail to stock them.

“To persist in error is not independence.”



Just because you may possibly not have kept

Paterson's Camp Coffee Essence

in stock is no reason why you should not order now. You see it sells so well you had better not wait—order now or you may miss a sale.

ROSE & LAFLAMME,
Agents, Montreal.



“The man who thinks and ACTS is master of the man who only thinks.”

Flett's

Pickle Uniformity.

FLETT'S PICKLES don't vary in quality. There is but one grade—the best—its standard never varies. Your customer soon notices this.

ROSE & LAFLAMME
Agents, MONTREAL

MHS

C. & B.

STANDARD PEELS

Lemon

Orange

Citron

Mixed

7-lb. Boxes

7-lb. Tins

1-lb. Cartoons

NEW SEASON'S CANDIED AND DRAINED PEELS

ORDER NOW

C.E. COLSON & SON

MONTREAL, Agents

**CEYLON
TEAS**

CEYLON TEAS are the Pedals of the Tea Business. They regulate the speed of Trade. If they are "worked up" trade "whirs." If they are treated in "coasting" fashion trade goes nonchalantly.

Is your Tea Policy firmly placed on the Pedals of the Tea Business? If not, you have no regulating power. You are depending on "spasmodic-speed" orders. Why not quit the "coasting" and place your policy on the **CEYLON TEA** pedals? You will then have "control" of the demand.

**CEYLON
TEAS**

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REFRIGERATORS

FOR

Butchers and Grocers

Any Size. All Guaranteed
to do the work.

Write for Catalogue and Prices.



Eureka Refrigerator Co., LIMITED.

54 and 56 Noble Street., Toronto, Canada.

PEOPLE

come to your store with colds. Carry a stock of

SYRUP OF MALT EXTRACT OF MALT

and you will get business.

SAMPLE ON REQUEST.

GEO. SLEEMAN, Guelph, Ont.

WE IMPORT

Canned Goods, Apples, Grain, Maple Syrup and all Canadian products.

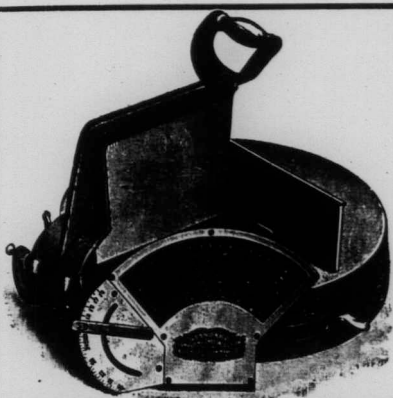
WE EXPORT

English and Continental Groceries, Sweetmeats, Oils, Colours, Chemicals, etc.

Let us hear from you.

T. B. BOWYER & CO.

80a Fenchurch Street, London, Eng.



THE STANDARD COMPUTING CHEESE CUTTER

is a fixture that no merchant who believes in up-to-date money-saving devices can afford to be without.

It is perfect in its operation and in every detail of its construction.

It cuts to weight and to money value, at any price per pound, in one operation.

It stops losses on cheese by preventing waste, crumbling and sampling, while it protects the cheese from dirt, mould and drying out.

The customer gets just the amount of cheese asked for in one perfect cut.

It will save the three to five pounds you are losing on each cheese cut.

Terms and Prices Right. Write for Folder.

516 Board of Trade Building TORONTO

THE WALKER PIVOTED PIN & STORE FIXTURE CO.,

TOLEDO COMPUTING SCALES

Automatic but Springless.

The "Toledo" is a money saver because it positively stops the giving of overweight.

A time saver because it is Automatic.

A labor saver because there are no weights to lift, no poises to slide, or prices to set.

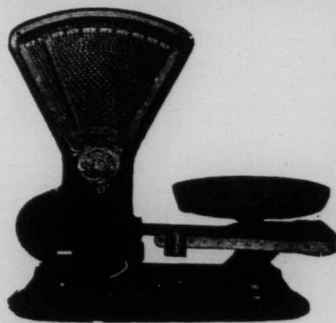
A trade bringer because it indicates to the customer in plain figures the correct weight of the article he is buying.

It is honest both to the merchant and customer.

The Toledo system costs you nothing because it is paid for with the money you are now losing.

For Catalogue and information apply,

THE TOLEDO COMPUTING SCALE CO., Hamilton, Ont.



HOLDS WATER LIKE A SPONGE

Being light and elastic; as it is made of cotton.

The Tarbox Mop Cloth

holds water like a sponge. Is adapted to *The Tarbox Self-wringing Mop*, or any other mop. Can be wrung with scarcely any effort. Has a great sale as extras. Two grades, Nos. 1 and 2, at popular prices.

Your Jobber Sells Them.

TARBOX BROS., Toronto



COMMON SENSE

KILLS { Roaches and Bed-Bugs
Rats and Mice

All Dealers and 381 Queen St. W. TORONTO, ONT.

Dealers find Common Sense a very good seller for the reason that it gives general satisfaction and each customer tells others about same.

Write for prices.

SALT SALT

TABLE, DAIRY AND CHEESE SALTS

FINE AND COARSE SALTS IN SACKS AND BARRELS

LAND SALT

C. R. COOPER

Toronto Salt Works

TORONTO, ONT.

AGENTS FOR THE DOMINION SALT AGENCY

W. P. KAUFMANN
19 Caer Howell Street, TORONTO
Analyst & Consulting Chemist

Advice regarding processes of manufacture and technical applications of chemistry.



The Nibble of a Mouse

will eventually consume the biggest cheese, and the loss of pennies, nickels, dimes and dollars, if it don't "bust" the biggest business, will reduce the profit to an alarming extent. And you're bound to lose more or less if you do a credit business, and depend on ledger balances taken from the day-book. Throw out your day-books and other time-wasting devices, and adopt the modern **Allison Coupon System.**

IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

THE EBY, BLAIN CO., Limited, TORONTO.
C. O. BEAUCHEMIN & FILS, MONTREAL.
ALLISON COUPON CO., Manufacturers.
Indianapolis, Indiana.

THE PEOPLE OF
JAMAICA

are now buying things in the United States which they ought to buy in Canada. They don't know what we can do. A small advertisement in the

KINGSTON
"GLENER"

might bring inquiries. Better write for rates to

I. C. STEWART, Halifax.

Want Ads.

In this paper cost 2 cents per word first insertion, 1 cent per word subsequent insertions. Contractions count as one word, but five figures (such as \$1,000) may pass as one word. Cash remittance to cover cost **must in all cases** accompany orders, otherwise we cannot insert the advertisement. When replies come in our care 5 cents additional must be included for forwarding same. Many large business deals have been brought about through advertisements of 20 or 30 words. Clerks can be secured, articles sold and exchanged, at small expenditure.

MacLEAN PUBLISHING CO., Limited
Montreal and Toronto.

...ESTABLISHED 1849...

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Capital and Surplus, \$1,500,000.

Offices throughout the Civilized World

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying, and promulgating information no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

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MONTREAL, QUE.
TORONTO, ONT.

THOS. C. IRVING, Gen. Man. Western Canada Toronto.

Purnell's
B.V. Sauce

Shows a good profit.

Is the Best Value on the Market

Order to-day from our agents.

PURNELL, WEBB & CO, LTD.
BRISTOL, ENGLAND

THE
"VAMPIRE"
Spiral Flycatcher



5cts.
each

Clears the house of flies

THE "Vampire" Spiral Flycatcher consists of a small closely-wound Spiral, covered with a sticky material, and hermetically sealed in a short tube. By simply pulling out one end the Spiral is elongated and forms the most effective Flycatcher known.

This article is a quick seller and carries a large profit. It is **CLEAN, SIMPLE and EFFECTIVE.** As a window show it draws crowds. **No POISON. No LEAKAGE.**

LABELS IN ENGLISH OR FRENCH

SEND FOR FREE SAMPLE

SOLE MAKERS:

KAY BROS., Ltd., Stockport, England

SOLE AGENTS FOR CANADA:

The LEEMING MILES CO., Limited, Montreal

SALT

SALT

For Any and Every Purpose.

VERRET, STEWART & CO.,
MONTREAL

SALT

SALT



**Heinz Pure Food Products
Stand All Tests**

The grocer who puts on his shelves any one of Heinz 57 Varieties may rest perfectly sure that he has something which is pure and which will pass the pure food laws of any state.

Moreover, when the grocer sells Heinz products to his customers he guarantees them to suit the taste of everyone. If any one of Heinz Varieties fails to please we authorize the grocer to return the purchase price. Ask us about our free Retailers' Advertising Service.

H. J. HEINZ CO.
PITTSBURGH, - - U.S.A.

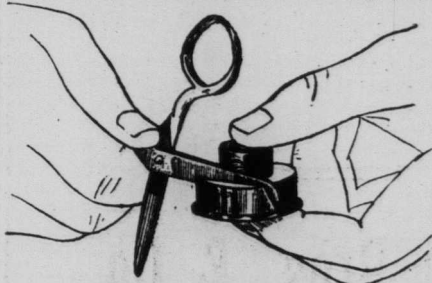


Appetizing
Satisfying
Popular

The Famous
STERLING
BRAND
PICKLES

In large demand in the pic-nic
and outing season.

The T. A. LYTLE CO., Limited
124-128 Richmond W., Toronto, Can.



Rose Automatic Scissors Grinder.

ROSE AUTOMATIC GRINDERS

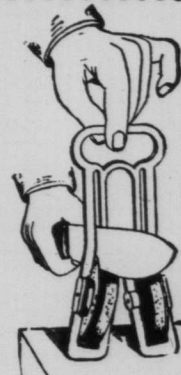
The Rose Automatic Scissors Grinder is neatly finished in nickel, and is a practical, simple and valuable addition to the work-basket. It retails at 50c.

The Rose Automatic Knife Grinder, No. 5, is for household use. It affords a simple, efficient and quick way for putting a keen edge on knives. Any person can operate it without danger. Retail price, 35 cents.

LIBERAL DISCOUNTS TO AGENTS AND DEALERS

Get further particulars from

The Ontario Supply Co., Owen Sound, Ont.



Rose Automatic Knife Grinder, No. 5.

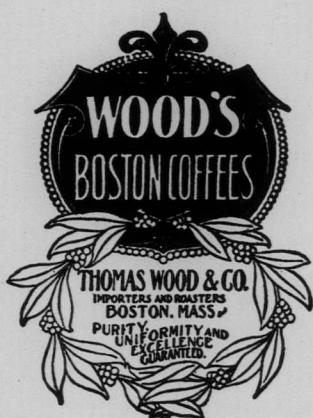
RED FEATHER

is the name to conjure with when it comes to Coffee.

Red Feather Coffee is the greatest breakfast palate tickler that ever went down the red lane. The quality is superb. The flavor exquisite—in short, it's the nicest coffee ever sold to the consumer and the most attractive package on the market.

W. H. GILLARD & CO. of HAMILTON, CANADA,

have purchased a carload and are offering a special price as an introduction.



GLADSTONE

Began his political career as a Tory, but his desire for progress and reform led him to adopt the ideas of the great Liberal Party.

The Grocer may experiment with a miscellaneous variety of brands, but at length discovers that

WOOD'S COFFEES

are what he has been seeking as they combine all the elements for successful trade.

CANADIAN FACTORY AND SALESROOM
428 ST. PAUL ST., -- MONTREAL.

Mathieu's Nervine Powders

are among the best of good goods.

They are well known as the best, quickest and safest cure for headaches and all nerve pains. Try the sample, we will send free, among your own family and you will better understand our claims.

Mathieu's Syrup of Tar and Cod Liver Oil

has an all-the-year-round sale for chills and all colds, coughs, etc. Don't fail to keep it in stock.

J. L. MATHIEU CO., Limited
SHERBROOKE, Que.

HOLIDAYS

During Travellers' Holidays any orders or enquiries by mail, wire or phone (at our expense) will receive our special attention.

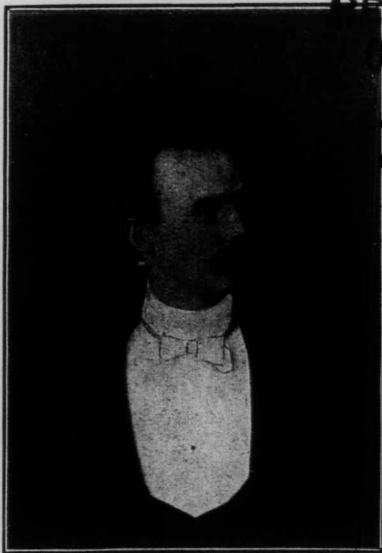
Warren Bros. & Co.
35 and 37 Front Street East, - Toronto

Montreal Retail Grocers' Annual Picnic

THE twenty-fifth annual picnic, or, as expressed in the words of the programme of the association, "Pique-Nique Annuel de L'Association des Epiciers de Montreal," was held last Wednesday, July 19. The outing this year was arranged for an excursion to

instruction from the managers of some of the prominent Montreal athletic associations. It is to be hoped that next year's picnic will see an improvement in respect to more prompt and regular running off of the various events. In every other respect the affair was most enjoyable, as the weather was ideal, not too warm with just enough breeze to temper the sun's rays.

real contingent. The 100 yard race of the Delegates of the Federation of Retail Dealers of Montreal, won by Mr. J. A. Maynard, second Mr. J. A. Beaudry, and third Mr. P. Daoust, president of the Grocers' Association. The 100 yard race of chairmen of committees was won by Mr. A. E. Landry, of the city traveling staff of Hudon, Hebert & Cie., and the prize was a handsome and valuable bronze statue valued at \$40, presented by L. Chaput, Fils & Cie. Mr. Landry seems to have a regular "cinch" on this race, as this was the eleventh year in which he has carried off the first prize.



Mr. A. Laurendeau,
Secretary Montreal Retail Grocers' Association.

RETURNED
CT 4 1905
The number of games and races totaled twenty-three, and space prevents our enumerating the list in its entirety. However, among those that created the liveliest interest may be mentioned the baseball match between the Point St. Charles Grocery Clerks and the Westmount Grocers' B.B. Club, which resulted in a victory for the "Pointers" by score of 4 to 2. The prizes in this event



Mr. P. Daoust,
President Montreal Retail Grocers' Association.

The judges of the games were Mr. Jos. L. Ethier, of Laporte, Martin & Cie.; Mr. Armand Chaput, of L. Chaput, Fils & Cie., and Mr. W. G. Middleton, of the Tamilkande Tea Co., and arduous though their work was at times they carried it out thoroughly and well.

The general committee consisted of N. Chartrand, Ald. N. Lapointe, A. Bastien, Ald. E. Turner, J. A. Beaudry, P. Bruneau, Treasurer V. Raby, and their work and oversight of affairs was commendable.

At two o'clock a banquet was held at the Rossmore House, presided over by President Daoust and Vice-President E. Upton. Among the guests present were the following well-known Ottawa grocers: W. H. Scott of F. A. Scott & Co.; H. Ellis, of Ellis Bros., secretary Ottawa Grocers' Association; A. Driscoll, of H. H. Brennan & Co.; F. Hub-

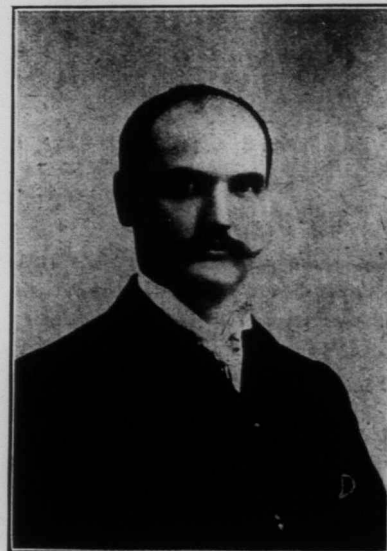
Cornwall, and that lovely and thrifty town on the St. Lawrence was selected by the committee on account of the pleasant time that had been spent there by the grocers some six years ago. The morning of the 19th looked ominously like rain, but as it always does look like a "wet day" at the start when the grocers excurt, but turns out fine and clear later, the dark clouds did not prevent about 700 grocers and friends from gathering at Bonaventure Station at 8 and 9 o'clock, and the two special trains carried away a very optimistic and happy crowd.

On arrival at Cornwall the excursionists were met at the station by Mayor Phillips and civic delegation, accompanied by the local band. After an address of welcome had been extended by the mayor and the freedom of the factory town thrown in, the excursionists took the trolley cars to Cornwall's lovely St. Lawrence Park. Here booths and pavilions had been erected to serve the inner man and permit the younger members to enjoy themselves in the mazy dance. The games and races were run off in the adjoining grounds of the Cornwall Lacrosse Club, and passed off in the usual picnic style—some with evident satisfaction to the participants and others with more or less grumbling. It was apparent to The Grocer that there was an evident lack of proper management in some of the events, and the committee in charge of the games could with advantage have taken a course of

were handsome solid gold stick pins, given by the Cowan Cocoa Co., Limited, Toronto.

The Comfort Soap race for ladies was participated in by seventeen wives and sweethearts of members of the association. This race was conducted under the management of Mr. F. D. Cockburn, manager of the Montreal branch of Comfort Soap, assisted by Mr. Frank Adams of the same branch, and Mr. Fred. Perry, the solid and genial Quebec traveler. A photo taken before the race of the participants is here reproduced. The prizes in this event were beautiful and valuable, the first being a gold watch, second a silver watch, the two events being won respectively by Mrs. Rhodes and Mrs. A. Laurandeau, wife of Mr. Laurandeau, secretary.

The tug-of-war between Montreal and Ottawa grocers was won by the Mont-



Mr. P. Bruneau,
Treasurer Montreal Retail Grocers' Association.

and, of Bate & Co.; H. W. Booth, J. Thompson, W. Lanthier, D. Halliday, A. Johnstone, P. Lamoreaux, also James Eadie, Eastern Ontario organizer of the Retail Merchants' Association of Can-

ada; Armand Chaput, of L. Chaput, Fils & Cie.; Jos. L. Ethier, of Laporte, Martin & Cie.; Mayor Phillips, of Cornwall; J. A. Beaudry, secretary federation; N. Chartrand, Ald. N. A. Lapointe, H. P. Nightingale, of "Le Prix Courant;" W. H. Seyler, of The Canadian Grocer, etc. Speeches were delivered by P. Daoust, president, Mr. Chaput, H. Ellis, on behalf of the Ottawa grocers; Jos. L. Ethier, Mayor Phillips, and Mr. Raby. The thanks of the visiting grocers were tendered to Mayor Phillips by President Daoust. His worship replied, thanking the Montreal grocers for selecting Cornwall as the outing spot of the association. Mr. Ellis made a speech of much interest, expressing the thanks of himself and his fellow Ottawa grocers for the invitation, and in return inviting their hosts to attend the picnic of the Ottawa Retail Grocers on August 7, to Carleton Place, promising all a good time. At the conclusion of the banquet a return was made to the park and the balance of the games run off.

At 6 and 6.30 the two special trains carried the party back to Montreal, all

Chas. Woods, city traveler for London's well-known biscuit makers.

A. W. Childs, traveler for Laporte, Martin & Cie., was here, there and everywhere, and found many friends to assist him in making the day pass pleasantly.



Mr. A. G. Middleton
Of Tamilkande Tea Co., one of the judges.

Mr. Fred Perry, on his box of Comfort, looked cool, comfortable and contented. That duck suit was not quite so white on arrival at Montreal—the "soot" of the engine played havoc with it.

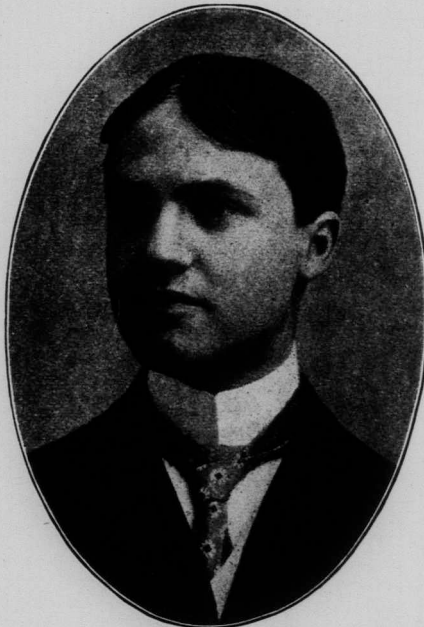
St. Lambert "across the bridge" was represented by Mr. Hector Bisailon, and

Mr. D. Dineen of Mathewson's Sons appeared to be thoroughly popular, and took pains to make every one as happy as he could. His sister, Miss Dineen, who was visiting here from Chicago, was chaperoned by Mr. Dineen and Mr. J. A. Lapointe.

"Heinz Pickles" were around in the person of A. Caron, traveler for Quebec Province for the 57 varieties. How many "varieties" Mr. Caron demonstrated that day is not known to the scribe, but what there were were well advertised.

Our old friend and subscriber, Mr. J. A. Berthiaume, the Park avenue grocer, was apparently one of the best-known local grocers attending. As an exponent of the terpsichorean art Mr. Berthiaume is a winner, he having secured second prize for waltzing in the dancing competition.

By the way, what was the matter with that important section of the grocers' association, the English-speaking grocers? Where was Mr. A. D. Fraser, Mr. Geo. Graham, Mr. John Robertson,



Mr. J. A. Beaudry,
Secretary Federation of Montreal Retail Merchants.

feeling that a pleasant and happy outing had come to a successful end.

"Pique-Nique" Notes.

Some of those balloons that were sent up appeared very wobbly, and seemed to have a special fondness for the blue St. Lawrence.

First miss in many years for Mr. Fred Hodge, of Chase & Sanborn. His decisions as one of the judges were always appreciated.

Mr. W. H. Scott, of the Ottawa delegation, was looking for pointers. Wonder did he get any! Echo answers, "we wonder."

Now, ho! for the great picnic of the Ottawa Retail Grocers' Association to Carleton Place on the Capital City's Civic Holiday, August 7.

Perrin's Biscuits were much in evidence in the genial personality of Mr.



Mr. Jos. L. Ethier
Of Laporte, Martin & Cie, Montreal, one of the judges

as a dancer he certainly was one of the best. He enjoyed the "light fantastic" supremely, if appearances count for anything.



Mr. F. E. Perry posing at Cornwall, July 19, 1905.

and the other old veterans? Ex-Secretary J. P. Dixon, where was he?

Mr. Ed. Cowan, of the Cowan Cocoa Co., Limited, was one of the most popular young men on the grounds. The way Eddy runs a base ball match would do Tommy Bannon's heart good to see. Manager Kreitner would make no mistake in keeping his eye on Eddy for next season. Certainly "Cowan's Cocoa" was well to the front.

The joyful news that trading stamps were doomed by the passage of the bill by the Senate that day only reached the ears of the grocers on arrival at the Montreal station—but it was joyful news. Secretary Beaudry, who had worked so hard and long to kill the evil of the grocers, wore "the smile that won't come off."

Ald. N. A. Lapointe is always a welcome and conspicuous, as well as popular, attendant at the grocers' outings.

Travellers' Holidays

All our men except **Mr. Foote** will be off the road from July 29th to Aug. 12th. In their absence we want your orders by **mail, 'phone or wire**. Our **quick shipping** facilities are perfect. We will not intrude upon you by 'phone, but would like you to call us up **at our expense** when you have a hurry-up order.

LUCAS, STEELE & BRISTOL, HAMILTON.

Orders by mail for the next two weeks will have special attention given them.

BEST POSSIBLE PRICES

BEST GOODS

Best endeavor to gain your confidence in ordering this way.
When writing favor us with your orders for our specials :

- Jersey Cream Baking Powder**
- Jersey Cream Yeast Cakes**
- Old Church brand Canned Goods**
- Feather Strip Cocoanut**
- Queen's and Plantation blend Coffees**
- Social Teas and Coffees**
- Lumsden's Lye**

LUMSDEN BROS., MANUFACTURERS AND WHOLESALE GROCERS, **HAMILTON, ONT.**

Tartan
BRAND

BALFOUR & CO.,

Our travellers are away **recuperating** for the battle.

Phone at our expense

Long Distance No. 596

We guarantee quick shipments and Lowest Prices.

- Hamilton, Ont.

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH

IN **CAKES** WELL KNOWN AND RELIABLE.

DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY

SUN PASTE
STOVE POLISH.
DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

IN **TINS** GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

Himself a grocer, he encourages the affairs of the association in every way. His son, J. A. Lapointe, was also present. The alderman left for Winnipeg last Friday, as one of the five delegates representing the City of Montreal at the civic convention to be held in the Prairie City this week.

NEWS FROM THE CAPITAL.

Ottawa, Ont., July 26, 1905.

THE bill prohibiting the use of trading stamps passed both houses of parliament and becomes law on November 1 next. It will be a criminal offence to issue them, punishable by heavy fines.

There was considerable opposition to the measure in the Commons. In the Senate also the bill was strenuously opposed. One Senator spoke against the

Furthermore, a Senator supporting the bill suggested that an amendment be brought in making the measure even more severe than it was. The opponents of the bill took the hint, and it was soon given its third reading in the Senate in practically the same form as when presented to the House of Commons several days ago. The new law is an amendment to the criminal code.

The trading stamp people, it is understood, are making active preparations to fight the measure in the law courts. They claim that the legislation is an "illegal restraint of trade." They will demand \$200,000 damages. It will be remembered that the Minister of Justice said the legislation was of a novel character. The bill was opposed by several members in the House, and a number of those who did not oppose it regarded it as unworkable in some respects. The

H. Armstrong, Pretoria and O'Connor.

It is the best thing that ever happened for both trades people and public alike, that the trading stamp pest has been put out of business. When a customer asks for a pound of sugar now he need not fear light weight. I am very glad to know that they will not be in use now for any lengthy period.

W. J. Eastcott, Bank Street.

It was nothing but a system of blackmail, this trading stamp business; I don't think a merchant could use them honestly if he expected to pay one hundred cents on the dollar. It is a good thing for the country at large that they have been abolished.

P. D. Herbert, Bank Street.

Undoubtedly we give away five per cent. of our profits each year to the trading stamp company, which we might better have in our pockets. They were a very good thing to bring trade, but I am very glad to think they are a thing of the past.

G. E. Hopper, Bank Street.

I am pleased to think that this bill has passed legislature. It is impossible to give trading stamps with groceries and give them honestly; because, for every dollar's worth of groceries we sell we have to pay the trading stamp company five per cent.; or, in other words, 33 1-3 per cent. of our living profits, which is just about 15 to 20 per cent. on groceries.

Mr. York, Concession Street.

I was always against trading stamps; they were the greatest curse the country ever had. I handled the green cash coupons myself, and found there was nothing honest nor straight in them, and I was very glad to give them up, for I found that they were hurting my business. It will be a great boon to the grocery trade when the law goes into effect.

H. Ellis, Concession Street.

I am very glad trading stamps are a thing of the past. They have been harmful to trade, in the grocery line especially.

Goodall Bros., Wellington Street.

Mr. Goodall said: The trading stamp business has been a great nuisance, and I am very glad it is to be done away with, because the trading stamp people have practically been living on the public. This is my candid opinion.



Celebrated Soap Race. Montreal Retail Grocers' Picnic, Cornwall, July 19, 1905.

bill for several hours. It is said that it was the intention of those favoring the trading stamp interests to "talk" the bill out of the Senate. The House of Commons had adjourned and the members were beginning to leave for their homes. The Senate was not ready for prorogation, on account of the prolonged criticism of the bill. For a time it looked somewhat as if, in order to facilitate prorogation, the bill would be laid aside for the present session. But the Government flatly refused to go on with prorogation till the bill was disposed of in the Upper House, and also refused to grant the Senators any pay—with their increased allowances for the present session.

legal fight will consequently be watched with a good deal of interest. Your correspondent interviewed several Ottawa grocers this week to ascertain their views on the practice of issuing trading stamps. Very few look upon them with favor; the majority appear to be pleased that the Act prohibiting them has been passed.

Trade in Ottawa this week has been very brisk. Sugar has had the call; fruit preserving has, no doubt, been the cause of the increased demand. Fruits still continue high, but are of the very best stock.

They're Off for a Holiday

While our salesmen are enjoying a change they do like to have you send in a mail order. It helps along a good cause. It shows you are in sympathy with the general holiday arrangements, and all mail orders go to travellers' credit. You may phone or wire at our expense if in a hurry. We will ship promptly.

TORONTO

JOHN SLOAN & CO.

BELLEVILLE



A WALKER BIN INTERIOR

WALKER BIN FIXTURES

combine the greatest utility with an attractiveness that makes for business building.

They are labor saving and convenient to the user and they create an **Impression** on the customer by their attractiveness and the cleanliness of their display.

They improve the character, quality and volume of business.

They pay for themselves quickly in increased sales.

WRITE FOR BOOKLET.

**The Walker Pivoted Bin
& Store Fixture Co.**

HEAD OFFICE:

Board of Trade Bldg., - Toronto



A WALKER BIN COUNTER and WALL CASE

Annual Vacation

From July 29th until August 12th, our travellers will be taking their annual holiday.

We have made full preparations to handle in a most expeditious manner the wants of our customers, either by mail or wire.

Every order will receive the personal attention of our experienced mail order staff, which is composed of travelling men conversant with our entire trade.

All orders will be credited to the traveller covering the territory orders come from.

We have been known for years as quick shippers.

Help the travellers enjoy their vacation by sending us your business during their absence, and so keep up their sales.

Prices and goods will please you.

JAMES TURNER & CO., - HAMILTON, ONT.

Phones—422, 1265, 1819.

PROMPT SHIPMENTS

Travellers will be on their holidays from July 29 to August 12. We solicit your business by mail, or TELEGRAPH or TELEPHONE AT OUR EXPENSE. You want quick shipment and low prices. Send your orders here; they will be appreciated.

THOMAS KINNEAR & CO.

WHOLESALE
GROCERS

TORONTO and PETERBORO

CHEESE

WE CAN ASSURE
YOU OF THE
FINEST CHEESE
OF ALL KINDS AT
LOWEST QUOTA-
TIONS—NOTHING
ELSE ENTERS OR
LEAVES OUR
WAREHOUSE.

WRITE OR WIRE
US FOR QUOTA-
TIONS F.O.B. FAC-
TORIES OR
TORONTO, IN
CAR LOTS OR
LESS.

A. F. MacLAREN IMPERIAL CHEESE CO.
LIMITED

TORONTO
AND
ST. THOMAS, ONT.

Business Changes

Ontario.

THE NORTHWOOD Co., produce merchants, Chatham, have dissolved partnership. E. B. Northwood continues in business.

E. D. Fletcher, confectioner, Petrolia, is selling out.

G. W. Wylie, tobacconist, Galt, has assigned to H. H. Hancock.

A. Shaw, grocer, Ottawa, has advertised his business for sale.

E. B. Harris, grocer and baker, Belleville, has suffered loss by fire.

M. J. Tinkess, tea merchant, Moose Creek, has assigned to F. D. Brunet.

A. M. Ritchie, general merchant, Wingham, has assigned to Peter Campbell.

John A. McKay, general merchant, Moncrieff, has advertised his business for sale.

J. J. Hamilton, confectioner, Rainy River, has advertised his business for sale.

L. W. Christopher, general merchant, Kinmount, has advertised his business for sale.

J. R. Lockhart, general merchant, Pembroke, has sold out to R. F. Beamish.

J. M. Hughes & Co., general merchants, Winchester, have sold to A. Sweet & Co.

J. J. Hamilton, baker and confectioner, Rainy River, has advertised his business for sale.

The assets of B. Carriere, general merchant, Hawkesbury, are advertised for sale by tender.

J. A. Gould & Co., broom manufacturers, Kingston, have assigned to W. F. Nickle. A meeting of creditors will be held Aug. 7.

M. F. X. Connolly, for some years in the employ of the Bell Telephone Co., opened up a grocery business in Brockville on July 15.

R. Mitchell, Guelph, has sold his grocery business to J. A. and W. C. Benson, who will continue the business under the firm name of Benson Bros. The stand is the oldest grocery store in Guelph.

Quebec.

S. Brahaeie has registered as tobacconist, Montreal.

Leroux & Daoust, grocers, Montreal, have been registered.

L. Schepens & Co. have registered as tobacconists, Montreal.

The assets of G. Bergeron, grocer, Quebec, have been sold.

E. N. Cusson & Co. have registered as tobacconists, Montreal.

A. M. Laurin, grocer, Montreal, has sold out to R. J. Handy.

L. Lemaire, Jr., grocer, St. Johns, is offering to compromise.

Skelly & Moquin, grocers, Montreal, have dissolved partnership.

W. A. Robert, grocer, Montreal, has assigned to Alex. Desmarteau.

The assets of C. Pelletier & Co., Ste. Flavie Station, have been sold.

A. A. Lafleur, grocer, Montreal, has assigned to Bilodeau & Chalifoux.

The Eastern Townships Confectionery Co. have registered at St. Hyacinthe.

The assets of J. Lafricain, tea and coffee merchant, Montreal, have been sold.

The assets of H. Mercier, general merchant, St. Ephram D'Upton, are to be sold.

J. D. E. Lafond, general merchant, Ste. Brigide, has removed to Frelighsburg.

The assignment of A. Malo & Co., milk dealers, Montreal, has been demanded.

E. Fortier & Fils have been registered as general merchants, Ste. Anne de Beaupre.

The assets of C. Thibault, general merchant, Ste. Anne Des Montes, have been sold.

O'Dowd Bros., grocers, Ste. Cune-gonde, have assigned to Bilodeau & Chalifoux.

Z. Demetre & Bros., fruiterers and confectioners, Montreal, have dissolved partnership.

J. B. Audet, grocer, Lauzon, has voluntarily assigned to V. E. Paradis; assets were sold July 21.

J. A. Villeneuve, Jr., general merchant, Lake Megantic, has voluntarily assigned to J. Gagnon, Quebec.

J. P. Trahan, general merchant, St. Boniface De Shawinigan, has assigned. A meeting of creditors was held July 26.

Our Travellers

will enjoy a two weeks vacation commencing Saturday, July 29th, to August 12th, both days inclusive. During this holiday we invite you to send in your requirements either by mail, telegraph or telephone, at our expense. We can assure you of **PROMPT SHIPMENT and LOWEST MARKET PRICES.**

THE DAVIDSON & HAY LIMITED

WHOLESALE GROCERS, TORONTO

Alex. Desmarreau has been appointed curator to E. Gibault, hay merchant, Ste. Martine. The assets are to be sold.

E. Audet, general merchant, St. Ephrem De Tring, has assigned. V. E. Paradis has been appointed provisional guardian.

L. Pelletiere, general merchant, Charlesbourg has assigned. Lefavre & Taschereau have been appointed provisional guardians.

Nova Scotia.

C. F. Goddard, grocer, Digby, has assigned to G. J. Daley, official assignee.

New Brunswick.

Fred. L. Corey, grocer, Gagetown, has assigned.

E. B. Snarr, grocer and confectioner, Sackville, has suffered slight loss by fire.

Manitoba and N.W.T.

S. Berger, general merchant, Sinnott Siding, has been burned out.

F. J. Beatty, general merchant, Fannystelle, has been burnt out.

A. Pratt, wholesale confectioner, Winnipeg, has been succeeded by Pratt's Wholesale.

J. M. Closson, general merchant, Broadview, has removed to Pense, having bought out S. G. Marling.

The stock of the estate of John Jewkes, general merchant, Belmont, has been sold at 61c. on the dollar.

The stock of the estate of T. P. Jackson, general merchant, Elgin, was advertised for sale by auction July 31.

D. J. Burke & Co., flour and feed merchants, Winnipeg, have dissolved partnership. P. D. Buchanan has retired.

C. J. McFall & J. Born, of Winkler, doing business under the firm style of the Winkler Milling Co., have dissolved partnership.

Codville & Co., wholesale grocers, Winnipeg have purchased a valuable property from Mr. George Paterson, on which they intend to erect a large brick warehouse next season.

British Columbia.

A. Brenchley, who has been in charge of the Victoria branch of F. R. Stewart & Co., wholesale produce merchants, Vancouver and Victoria, has now become a member of the said firm. Mr. Brenchley will continue in charge of the Victoria branch.

A BOOK ON COTTON.

Cotton Manual: By J. T. Broadbent. Boston: Lord and Nagle Co. Toronto: The MacLean Publishing Co. Price, 75 cents.

This little volume is one of the most instructive treatises which have appeared for some time. No one on the continent is more capable of dealing with the subject of cotton than the author, and his concise and clear statements represent the study and experience of years. The scope of the present work is outlined in the preface. "It will serve as a handy reference book for persons connected with, or interested in, cotton manufacturing, as the arrangement in catechism form will assist in readily obtaining a direct answer to questions bearing upon any particular branch of the study; at the same time the entire volume forms a treatise on cotton from the seed to the mill."

The universal consumption of cotton makes a work on this subject of great general interest. To the drygoodsman and cotton manufacturer it is a necessity. An intelligent consideration of the subject would put a man in a position both to buy and sell more advantageously. In view of the present excitement over this staple the book is particularly timely.

The Trade Calculator and Ready Reckoner—By W. de Vos, Kandy, Ceylon.

For merchants and manufacturers having business with India or the east this book is invaluable. Besides a complete list of weights and measures with their various English and American equivalents, there are numerous tables for the conversion of native money into dollars and cents, interest tables, etc. A valuable section is devoted to quick methods of estimating freight rates by water or rail and tables are also given for working out custom dues. Altogether the book is complete in the treatment of the work which it undertakes.

IMPORTANT PURCHASE.

The Keystone Sugar Co. have purchased the property of the Whitby Harbor Co., at Whitby, Ont., as a site for their big beet sugar factory.



UPTON'S

HOME-MADE

**Jams, Jellies,
and
Orange
Marmalade**

ARE GUARANTEED
ABSOLUTELY PURE

We are now shipping
new season goods, and
they are very fine.

ISN'T IT SILLY?

It's more than funny! It's silly and childish—the appeal to sentiment addressed to the retail trade of the country by a few Canning Firms and one of their friends, against a particular concern by much the largest in that business. Their sole complaint is that the Canadian Cannery, Limited, is quoting prices too low, and that is also their only argument for seeking the sympathy of the retail trade. It looks rather more like a cry for help!

We feel sure the retailers are very little interested, if at all, in the many articles which have been written on this subject. The Wholesale Trade read them with perhaps just a little less indifference, because they find them amusing. Who has ever heard of a firm succeeding in taking business away from a larger competitor, or getting the preference over him, by holding that competitor responsible for the low figures ruling? It is pure and simple business common sense and fairness that the firm who makes the low prices is entitled to the orders, and the intelligent retailer will place them with it, through the wholesale trade, if he is acquainted with the true facts.

If the Canadian Cannery's methods of conducting their business were not right and their products were not of irreproachable quality, over ninety per cent of the wholesale grocers of the country, including the largest firms, would not buy their canned goods exclusively from them, as at present.

To succeed in antagonizing the retail trade against the products of the Canadian Cannery, Limited, as is now being attempted, would require better arguments than have been advanced so far.

The Canadian Cannery, Limited, offer, through the wholesale trade, the **Finest** Goods at **Lowest** Prices, and we have **80,000** Cases of them for you.

Hudon, Hebert & Cie,

Importing Wholesale Grocers and Wine Merchants.

MONTREAL

The Most Liberally Managed Firm in Canada.

PERH
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The sale

From . .
July 29**TRAVELLERS' HOLIDAYS**To
Aug. 13

For the next two weeks our travelling representatives will not be on their usual routes, but will be away enjoying their annual vacation. We have made ample arrangements to take good care of your orders during this time, and would ask you to

WRITE, WIRE OR PHONE AT OUR EXPENSE

YOUR ORDERS FOR YOUR REQUIREMENTS

We Guarantee Careful and accurate filling of your orders.
Shipment same day as order is received.

Do not let your stock of **"NORKA"** run low. It's selling

Long Distance Phone MAIN 3803, connecting all Departments.

THE EBY. BLAIN CO., Limited, TORONTO
THE LARGEST EXCLUSIVELY WHOLESALE GROCERS IN CANADA

N. B. Markets.

Office of The Canadian Grocer,
St. John, N.B., July 24, 1905.

PERHAPS we never so appreciated how beautifully cool St. John is in the Summer as this year, when in New York even the dogs and cats die in the streets because of the heat. Away from the salt water, in our own province, and even alongside the salt water, at Halifax, they are not as pleasantly cool as we are. And then the beauty of our surroundings, it is a great mystery so few western Canadians come here. The very much larger number of the tourists are Americans. They have one advantage—they can come by water, and it is a beautiful trip.

Rice continues firm, with quite a wide range of quality offering. Even in such a cheap line it seems a matter of buying at the lowest price, rather than of quality with many. Cream of tartar is firmer.

Oil—Sales of burning oils continue good. The very low price is still held. The orders for Fall have been largely booked. To secure this business buyers get exceedingly good terms. They are fully protected in regard to price. In lubricating, sales are good. Paint oils have a fair demand. Turpentine is still very high. Linseeds are low. Cod oil is in light supply. Prices are low.

Salt—As reported, Liverpool coarse salt is held at rather higher figures. The sale has been large. In fine just a

steady sale. Cheese salt in barrels is not so scarce, but the Canadian shippers seem to find it impossible to fill orders.

Canned Goods—Spot sales are just fair. The association do not control the trade here, several of the largest buyers being outside. Locally all the dealers are agreed on selling price. The extreme low price on new peas has led to the idea that all vegetables will be cheap; this does not follow. Both canners and dealers are carrying peas over while on tomatoes market is bare. New strawberries are held at full figures. Salmon is rather lower than last year. Gallon apples are quoted as last season, but this is a line in which sales have been slow for some years. In domestic fish, sardines are plentiful. Other lines such as haddies, etc., short.

Dried Fruit—The chief interest is in the California market. Prunes, which opened so much higher than last year, have already advanced a half cent. Small sizes, which are in demand here, are particularly scarce. Evaporated peaches have also advanced a half cent. Apricots, which opened low, are unchanged. There is much interest in how raisins will open. It is thought at quite full figures. Valencias open quite low. Malaga, loose, on the other hand are quoted high. There is yet no word about currants. Spot market firmer. Peels, figs and dates will show little change. Evaporated apples are higher, but sell slowly. Valencia onions are to hand and quality is good. Dried apples could be bought low.

Molasses—Situation is unchanged. Barbadoes and Porto Rico are the two grades offered. Prices are comparatively low, but are quite firmly held.

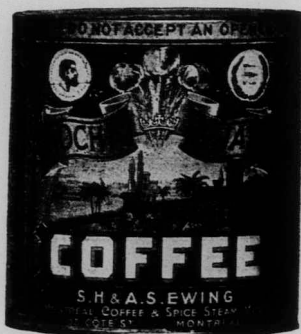
Sugar—Prices are unchanged. There is a good steady sale at this season. Stocks are rather light. There is not yet much confidence in the market.

Fish—Salmon continue quite plentiful. It has been a good season. Prices are rather lower. A few shad are seen. In dry codfish, high figures still rule, but not so firmly held. Pickled herring also are shaded a little, prices have been extantios are off somewhat in price. Mani-very low, tend somewhat firmer. Boneless fish unchanged.

Flour, Feed and Meal—In flour, Ontario are off somewhat in price. Manitoba flour seems firm with fair sales. Feed has but a limited inquiry. Oats are scarce and high. Oatmeal firmly held; market is well stocked. Cornmeal is quoted rather higher. While quite often changing in price, changes are slight. Beans, while very dull, are quoted higher.

Green Fruit.

Dealers continue very busy. Oranges high and scarce. Lemons high with a fair sale. Bananas hold firm and sell freely. Some very fair new apples are now being received. Strawberries have been very plentiful. Our local cultivated berries are particularly good. The ruling retail price has been three boxes for a quarter. California pears are high. The first car is to hand. In peaches and plums even figures quoted. Melons and pines have but a limited sale.



"PRINCE OF WALES" Mocha and Java Coffee

"PRINCE OF WALES" is gaining ground every day—People know when they get the **COFFEE** they like—really delicious Coffee—It helps the Merchant, too—If you are not handling "**PRINCE OF WALES**" drop us a line and let us explain our method of "Helping the Dealer"—advertises you and helps introduce the Coffee. No premiums; Actual Merit does it. A post card brings the information Write it now.

S. H. & A. S. EWING,

ESTABLISHED 1845.

Montreal Coffee & Spice Steam Mills,

53 & 55 Cote St., Montreal
Cor. LaGauchetiere St.



Just the two best sellers in the **Condensed Milk** line

BORDEN'S "Eagle"
Condensed Milk

"Peerless" Evaporated Cream

There is nothing in the market like them in absolute guarantee of purity.



For sale by all jobbers, or address

Rapid sellers once introduced to your trade

WILLIAM H. DUNN, MONTREAL

JOS. IRVING, 92 Wellesley St., TORONTO.

ERB & RANKIN,
Halifax, N.S.

SCOTT, BATHGATE & CO.,
Winnipeg, Man.

W. S. CLAWSON & CO.,
St. John, N.B.

SHALLCROSS, MACAULAY & CO.,
Victoria and Vancouver, B.C.

YES Eggs AND Butter

**THAT'S WHAT WE WANT
IN ANY QUANTITY
and at ALL TIMES**

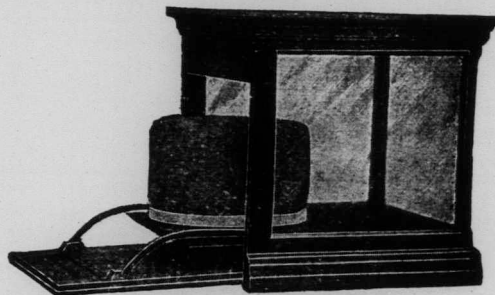
The J. A. McLean Produce Co., Limited

73-75-77 Colborne Street

Telephone Main 2491.

Toronto.

PROFITS IN CHEESE



Mice, Insects, Dirt, Shrinkage, Samplers

The Enemies of the Grocer who sells Cheese.

Automatic Cheese Cabinets

keep the cheese as clean and fresh as when first cut, and preserve it from the ravages of mice, dirt and tasters.

Its operation is simplicity itself. Just lower the door and the cheese slides out, automatically, on its revolving base in position for cutting, retiring into the cabinet as promptly when the door is closed. The cheese is always temptingly in view, under glass.

PRICE \$7.50 The Cabinet is a very handsome glass, polished hardwood display case; a most attractive fixture. Place one on your counter and it will increase your cheese sales and profits and pay for itself many times over.

Write for folder illustrating our single and double Refrigerator Cheese and Cheese Cutter Cabinets.

The Walker Pivoted Bin and Store Fixture Co.

Factory, BRAMPTON

Head Office, TORONTO

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**BUTTER
CHEESE
EGGS**

**DAIRY PRODUCE AND
PROVISIONS**

**BACON
LARD
HAM**

CHEESE AND BUTTER BULLETIN

Montreal, July 27, 1905.

THERE has been quite an advance in the cheese market, very largely unexpected, but after all, circumstances seem to warrant the advance, perhaps not quite to the full extent of the boom in the country, but meanwhile the situation is certainly very "bullish."

The cheese market has been ruled for some time by the covering of "short sales" which were made at low prices, so that sellers here are losing heavily, while the more fortunate British importers are getting a considerable quantity of cheap cheese, which have kept the markets across the Atlantic down, and thus the legitimate order trade is much handicapped, as importers of these cheap cheese in Great Britain are willing to turn over their purchases at a moderate profit, which means at prices less than what goods for prompt shipment could be secured here.

But now, we are past the June make and actually on July-made cheese, when many expected a reaction to lower prices; instead, we are getting an advance.

The reason of this is that the recent hot weather and the troublesome flies have caused a considerable shrinkage in the flow of milk, and, with the large demand for butter, the make of cheese is actually short; further, with no accumulation of stocks, either here or in Great Britain, there is meanwhile absolutely nothing to check the bullish movement; the demand is on and the supplies are barely enough for this demand; and those who need goods to supply their natural trade must pay the market price.

It is as yet not certain that British importers will follow this very sudden advance in prices at once, but eventually they will have to do this, if they keep on sending their orders here at current quotations. There may be a still further advance expected, taking the cost of present holdings here into consideration. A decline in prices is meanwhile hardly possible; the awkward part is now that the popular "six-penny cut" is not profitable at present cost, and if this price is raised by the retailers, it may check the consumption and cause a slow, dragging market here.

Butter has scored another advance; the price of 23c. per pound has been paid in the country and yet the demand has not been checked; our friends across the Atlantic do not like to pay these prices, as they can no longer retail the butter at a shilling per pound, but the actual demand has been the cause of the advance and present prices are quite likely to hold on.

Evidently, so far this season, this is a year of high prices, which should be a stimulus to the farmers of Canada to

increase their herds of cattle and their production of both cheese and butter.

LONDON PRODUCE LETTER.

By our London, Eng., Correspondent.

ALTHOUGH it is officially reported that the London butter market rules firmer, it cannot truthfully be said that business is very brisk. There has been an advance of 2s on fine Canadian, but otherwise prices remain as last week, and a ready sale is not being secured, particularly in saltless. As far as the Eastern Townships are concerned, saltless makes 102s. with difficulty, and salt the same figure. Considering present c.i.f. prices, viz., 102s. salt, and 102s. 6d. saltless, those on the spot should find a readier sale. In all probability the present holiday season has a great deal to do with these dull times, for outward trains are packed with Londoners off to the seaside and holiday resorts. Russian butter on the spot is fetching 90s. to 92s. medium, and 94s. to 98s. best. Latest reports announce that Copenhagen prices remain unaltered (finest 110s. to 112s.) but should prices go up 100s. will be asked for Russian. The shortage of butter from all sources against last year is 7,000 tons, and cold stores are depleted. The excessively dry weather, also, is having a material effect on cattle. Canada is particularly fortunate in apparently having an ample supply of butter, and when about the middle of August conditions become more settled and the demand improves, good business should be done. No more New Zealand is yet reported, either on the spot or on the way, to fill the gap caused by last week's clearing out. In fact there is not an ounce of New Zealand to be had. Some New South Wales and Queensland butter is on the way here, and stiffish prices are being asked for this. Whether the prices asked will be realized time alone will show. Reports from Australia say that later on supplies from that quarter of the globe will be larger, so that Canadian prices will have to be kept as low as possible. Up to now Canadian quotations have been away up. Imports of Canadian butter here from May 1 to July 8 amount to 28,894 cwts. as against 29,756 cwts. last year.

* * *

The Butter Bill is still hanging fire. Mr. Balfour, while admitting the present adulterated practices to be against "the general interests of the agricultural community," claims that the introduction of the bill into the House "at a period of the Session when controversy proves absolutely fatal to any progress," would prove an obstacle to more important matters, and so the matter stands at present.

The improvement in the bacon market, which was commented upon last week, is still on the upward grade, and the increased demand has resulted in improved prices all round. Continental bacon has gone up something like 5s., and Canadian pea-fed bacon has advanced also. Advertisements show that there has been a falling off in Irish killings. Canadian long hams (green) fetch 59s. to 64s., a slightly stiffer figure than last week. These are London prices. In Liverpool the bacon demand is small, as is also the demand for butter and cheese. Reports from Manchester also say that business is very slow and that the heat is having a bad effect on butter, so that it would appear that all over the country the position may be described as dull, with a tendency to slight improvement.

The cheese position is the brightest at present, and prices are firm with a probability of continued good demand. Fine Canadian have advanced from 47s. to 47s. 6d. and 48s. 6d. New Zealand cheese is following the fate of that country's butter, and is rapidly being cleared up.

PACKING CO. EXCURSION.

The employees of the Ingersoll Packing Co. held their eighth annual excursion and picnic at Port Burwell on Wednesday, July 20, when about four hundred treated themselves to the outing. Games and sports were indulged in and the resources of Lake View Park generally were taxed to the utmost to provide the pleasure seekers with suitable holiday amusement.

Arrangements have been completed for the erection of a large pork packing plant by the D. Gunn Co., at the Union Stock Yards Co., Toronto, to cost in the neighborhood of \$225,000.

GERMANS OPPOSE TARIFF.

The German people are being aroused to the bad results which are bound to follow the reactionary tariff policy which their government is about to adopt towards the United States at the instigation of the agrarian element. Consul General Guenther at Frankfurt, who is probably the best-posted American consular official in Germany, with the exception of the consul general at Berlin, reports that in an overwhelming majority, the shipping lines, manufacturing and exporting interests, and the working population of Germany, are averse to the new commercial treaties and look with dread upon the prospective effects of the new tariff law.

The chambers of commerce and trade in their annual reports to the government express themselves in a similar way, and have rather dark forebodings as to the future.

Season 1905

HORSE SHOE SALMON

ALSO

SPRING SALMON—"Columbia" Brand.

COHOES—"Tiger" Brand.

PINKS—"Sunflower" Brand.

"Jacques Cartier" Brand.

PACKED BY

J. H. Todd & Sons

Victoria, B.C.

Wholesale buyers can obtain quotations from
 Geo. Stanway & Co., Toronto, for Ontario. C. F. Thompson, Winnipeg, Manitoba.
 W. S. Goodhugh & Co., Montreal, Quebec. J. Hunter White, St. John, Lower Provinces.

If you want customers to
come to you for a good

HAM

—SELL—

FEARMAN'S

Price Right
Goods Right

Handle Only the Best!

GILLETT'S PERFUMED LYE

is the **Standard** article



There are many imitations of it being offered, **Refuse Them** and handle only the original and **Best**, the kind that pleases your customers and gives you no trouble to sell.

Ask your jobber for it.

E. W. GILLETT COMPANY LIMITED

London, Eng. **TORONTO, ONT.** Chicago, Ill.

Gold Medal and Diploma at World's Fair, St. Louis, Mo., 1904

WE ARE DAILY BUYERS OF

EGGS AND BUTTER

Correspondence solicited.

WRITE, TELEGRAPH OR TELEPHONE US WHEN YOU HAVE ANY TO OFFER.

THE PARK, BLACKWELL CO.

TORONTO LIMITED

TELEPHONE M 3960

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PROVISION AND DAIRY MARKETS.

TORONTO.

Provisions—An active demand for provisions of all kinds is recorded during the week under review. Owing to the hot weather which has led to a falling off in receipts of hogs the price of cured meat is generally higher than it was a week ago. Quotations on hogs this week vary from \$6.70 to \$6.85, and one country buyer is of the opinion that \$7 will rule before the week is out. Export quotations on bacon range from 54s to 62s., considerably higher than last week. This is due to increased demand, and lighter deliveries of hogs in Canada and Denmark.

We quote for this week:

Long clear bacon, per lb.	0 10½	\$0 11
Smoked breakfast bacon, per lb.	0 13	0 13½
Roll bacon, per lb.	0 11	0 11
Small hams, per lb.	0 13½	0 14
Medium hams, per lb.	0 13½	0 14
Large hams per lb.	0 12½	0 13
Shoulder hams, per lb.	0 12½	0 13
Backs, per lb.	0 15½	0 16
Heavy mess pork, per bbl.	16 00	16 50
Short cut, per bbl.	20 00	21 00
Shoulder mess pork, per bbl.	14 50	15 00
Lard, tierces, per lb.	0 09½	0 10
" tubs "	0 09½	0 10
" pails "	0 10	0 10½
" compounds, per lb.	0 07½	0 08
Plate beef, per 200-lb. bbl.	12 00	12 50
Beef, hind quarters	9 00	9 25
" front quarters	5 00	6 25
" choice carcasses	6 00	7 50
" medium	6 25	6 50
" common	5 50	6 50
Mutton	0 08	0 08
Spring lamb	0 12½	0 12½
Veal	0 07	0 09½
Hogs, street lots	8 75	9 25

Butter—The butter market shows signs of additional firmness, receipts being only fair, owing to the hot weather. Quotations are higher than last week in one or two instances. We quote:

Creamery prints	0 20	0 22
solids, fresh	0 19	0 20
Dairy prints	0 17	0 18
" in tubs	0 15	0 17½

Cheese—A seasonable demand is noted for cheese and prices are a fraction

higher than last week owing to the high prices realized on the Boards. One dealer remarked that he thinks the Board prices have been a trifle high, but it is these that rule the market. We quote:

Cheese, large	Per lb.	0 10½	0 11
" twins	0 11	0 11½	

Cheese Board Report.

(For week ending July 26.)

Board.	Boxes.	Price.
Campbellford	1,385	0 09 11-16 0 09½
Madoc	1,110	0 09 15-16
Kingston	335	0 09½
Winchester	125*	0 09½
Tweed	465	0 09½
Napanee	170	0 09½
Perth	2,420*	0 09½
Listowel	2,299*	0 10 10½
Woodstock	535	0 09 9-16 0 09½
Stirling	1,033	0 09 13-16 0 09½
Peterboro	5,549	0 09½ 0 09 11-16
Pictou	1,850	0 10½
Ottawa	518*	0 09½
Farnham	188	0 09 1-16 0 10 1-16
Huntington	247	0 09½ 0 09 1-16
Belleville	1,700	0 10½ 0 10 5-16
Canton	2,300	0 09½
Utica	8,091	0 09½

* White and colored.

MONTREAL.

Provisions—The market in the provision lines is reported active. Live hogs are very scarce, receipts being light and prices consequently firm. Hogs on foot are quoted \$7.00 to \$7.30; dressed \$9.75 to \$10.00. There is a brisk demand for hams, the market having advanced a cent. Hams of 8 to 12 lbs. are worth 14 1-2c.; 12 to 18 lbs., 14c.; 18 to 25 lbs., 13 1-2c.; picnic, 11c.; bacon, 13 1-2c.; Windsor bacon, 13 1-2c. Lard is firm at quotations. We quote:

Pure lard, pails	Wood. Tin.	2 10	2 20
" tubs	0 19	0 10½	
" cases (6 10½-lb. tins)	0 08	0 09	
" cases (12 5-lb. tins)	0 08½	0 09½	
" cases (24 3-lb. tins)	0 08½	0 09½	

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Travelling Representative WANTED

We have a vacancy on our staff for a first-class advertising representative covering larger manufacturing and wholesale trade only.

Salary to start, fifteen hundred or two thousand, with opportunities for advancement.

Applications invited from high-grade commercial travelers, or other competent men. The position and territory is particularly desirable, and all communications will be treated as strictly confidential.

Address

H. GAGNIER, LIMITED,

Board of Trade Building, Toronto, Ont.

Publisher, "The Clothier and Haberdasher," "The Wine and Spirit Journal," "The Trader and Canadian Jeweler," "The Cigar and Tobacco Journal," etc. (30)

FREE TO BUTCHERS

We are in receipt of a communication from C. S. Page, Hyde Park, Vt., which authorizes us to say to those of our readers who are engaged in the Butchering Business, that if they will send him a postal card with their name and post office address thereon and say that they saw this notice in the CANADIAN GROCER, he will enter their names on his list of customers and send them free, postpaid, from time to time as issued, his Hide Bulletins, which give the ups and downs of the market on Beef Hides, Calf Skins, Horse Hides, Tallow, Bones, Cracklings, etc. Mr. Page has been in the Hide and Skin trade for more than fifty years and has the reputation of being responsible and reliable.

EXPORT TRADE DEPARTMENT.

FIRMS ABROAD OPEN FOR CANADIAN BUSINESS.

Agencies on Commission for Britain.—We are open to receive consignments of Apples and Fruits of all kinds. Best references, connection and experience. R. C. HALL & CO., MONUMENT HOUSE, MONUMENT SQUARE LONDON, E.C.

JOHN LETHEM & SONS, LEITH, SCOTLAND, invite correspondence with Manufacturers and Shippers of all classes of goods suitable for Grocers, Bakers and Fruiterers; connection of 50 years over all Scotland. References, Bank of Scotland, Leith.

JAMES MARSHALL, ABERDEEN, - SCOTLAND. Cables, Halcyon. Codes, A. B. C., 5th ed., Scattergood. Consignee for all kinds of Canadian produce. Personal attention and prompt returns guaranteed.

This space \$15 per year.

DAVID SCOTT & CO., Est. 1878. 10 North John St., LIVERPOOL, ENGLAND. Splendid connections and references. Try us with a shipment of CANNED GOODS. T. A.—Scottish, Liverpool.

GRIFFIN & CULVERWELL, Brokers, invite consignments of general produce, especially BUTTER, CHEESE, AND ALL FOOD PRODUCTS. Correspondence invited. References given. WRITE US. 139 REDCLIFFE ST., BRISTOL, ENG.

This space \$15 per year.

Telegraphic Address, "Fondants, London." **A. E. SOWERBUTTS & CO.** PROVISION IMPORTERS 33, Tooley Street, London Bridge, S. E. Bankers: Hill & Sons, 66, West Smithfield

GEORGE LITTLE LIMITED Canadian Produce Importers, MANCHESTER. BUTTER, CHEESE, EGGS, BACON, APPLES, POULTRY.

E. BIERMANN & CO., FRUIT AND PRODUCE BROKERS, 5th Ed. A. B. C. Code, CARDIFF, WALES. APPLES AND ALL KINDS OF FRUIT AND PRODUCE.

ALEXANDER CRICHTON, 15 Stanley St., LIVERPOOL, England, CANNED GOODS AND DRIED FRUIT BROKER. And at St. Magnus House, London, E.C. T. A., "Acrition, Liverpool." Code, A. B. C., th Ed.

HAMBURG. Kaiser Wilhelmstrasse 74-78. **Neubeck & Schipmann,** Commission Agents and Merchants.

HAMILTON WICKES & CO., Canned Goods Brokers, EASTCHEAP, LONDON, and VICTORIA STREET, LIVERPOOL. Reports and valuations made on Canned Meats, Fish, Fruit and Vegetables. Consignments handled. Correspondence solicited.

GEO. R. MEEKER & CO. 11 and 12 Bedford Hotel Chambers, Covent Garden, LONDON, W. C. - ENGLAND European representatives and distributors, Earl Fruit Co., California, U. S. A. SPECIALTIES, FRESH, DRIED AND CANNED FRUITS T. A. Emulate. Codes, A. B. C. and Liebers.

THOS. BOYD & CO., 28 King St., - LIVERPOOL, are open to receive all kinds of CANADIAN PRODUCE. Highest references. Wide connections. A. B. C., 4th and 5th ed., Western Union and Lieber's Codes. T. A. "Boyd."

WHITELEY, MUIR & CO., 15 Victoria St., Liverpool, England We handle consignments of CANADIAN MEATS, CHEESE AND BUTTER. We sell cost, freight and insurance. Western Union Code. LONDON, LIVERPOOL, GLASGOW.

Salter & Stokes, 19-20 King St. W. Smithfield, London, Eng. 226-7 Central Market, E.C., IMPORTERS OF CANADIAN CHEESE, BUTTER, EGGS AND POULTRY. Reference, London City and Midland Bank, West Smithfield. We buy outright.

BUTTER

When you have one or 100 tubs
write us for price

The WM. RYAN CO., Limited
70 and 72 Front St. E., Toronto.

BUTTER and EGGS
— WE ARE —
BUYERS and SELLERS

Correspondence solicited from **ONTARIO,**
MANITOBA and **LOWER PROVINCES.**

Rutherford, Marshall & Co.
Wholesale Produce Merchants.
TORONTO.



**WILSON'S
FLY PADS**

WILL CLEAR THEM OUT
BEWARE OF SUBSTITUTES

Stock the kind the housekeepers ask for.
Avoid poor imitations.

Butter Tubs
BEST WHITE SPRUCE
50—30—20 lb.
ORDER NOW

WALTER WOODS & CO.
Hamilton and Winnipeg.

Lard, "Boar's Head" brand, tierces, per lb.	0 06½
" " " " " " " " " "	0 07½
" " " " " " " " " "	0 07½
Cases, 20 3-lb. tins, per lb.	0 07½
" " " " " " " " " "	0 07½
" " " " " " " " " "	0 07½
20-lb. wood pails, each	1 47½
20-lb. tin pails, each	1 37½
Wood net, tin gross weight—	
Canadian short cut mess pork	\$19 00 \$20 00
American short cut clear	19 00 20 00
American fat back	19 00 21 00
Bacon, per lb	0 11½ 0 13½
Hams	0 11½ 0 14½
Extra plate beef, per bbl.	11 50 12 00

Butter—Receipts of butter have been fair this week with active demand for all forthcoming, chiefly for export. Prices are considered high and dealers are selling bare to the boards. We quote:

Finest creamery	0 22½ 0 23
Fine	0 22 0 22½
Medium	0 21 0 21½
Fresh dairy tubs	0 17 0 18

Cheese—This has been a boom week in cheese partly owing to the covering of short sales, and the absence of stocks made advance imperative. As yet the market abroad has not responded, a current cable from Bristol being to the effect that there was nothing doing at prices prevailing. We quote Western Ontario 12 1-2c., Eastern Ontario 10 3-8c., Quebec 10 1-8c. seconds 9 1-2 to 9 3-4c.

Eggs—There is a good demand for eggs with prices firm and of an upward tendency. Receipts are slow and show considerable loss off. Straight gathered stock are worth 16c. to 16 1-2c., straight candled 17c. to 17 1-2c., No. 1 17c. to 18c., and selected 20c. to 21c.

WINNIPEG.

Creamery Butter—There has been a sharp advance in creamery butter and it is now selling to the retail trade at following prices:

Finest fresh creamery, in 56-lb. boxes	0 20
" " " " " " " " " "	0 20
" " " " " " " " " "	0 20
" " " " " " " " " "	0 21

Dairy Butter—Jobbing houses are paying country merchants 14c. per lb. for No. 1 dairy butter and 10 to 12c. per lb. for No. 2.

Cheese—Prices are now quoted as follows:

Finest Ontario, large	0 11½
" Manitoba, large	0 11
" " " " " " " " " "	0 11½
" " " " " " " " " "	0 11½

Lard—We quote:

Lard, 50-lb. pails, per pail	5 25
" " " " " " " " " "	2 15
" " " " " " " " " "	6 75
" " " " " " " " " "	6 60
" " " " " " " " " "	6 50
Pure lard in bbls, per lb.	0 10

Cured Meats—Some slight changes will be noted in the following quotations:

SMOKED MEATS.	
Hams, selected stock, special mild cure	0 15½
Bacon, " " " " " " " " " "	0 18½
Bacon, " " " " " " " " " "	0 13
Picnic, " " " " " " " " " "	0 09
Hams, sugar cured, assorted sizes	0 14
" " " " " " " " " "	0 12½
" " " " " " " " " "	0 08½
Shoulders, " " " " " " " " " "	0 14½
Bacon, " " " " " " " " " "	0 12
" " " " " " " " " "	0 15½
" " " " " " " " " "	0 10
Manitoba butts	0 09½
" " " " " " " " " "	0 10
" " " " " " " " " "	0 11
" " " " " " " " " "	0 11
DRY SALT MEATS.	
Bacon, dry salt long clear	0 09½
" " " " " " " " " "	0 10½
" " " " " " " " " "	0 10½
Shoulders	0 08

BARREL PORK.			
Heavy mess pork, boneless, per bbl	18 00		
" " " " " " " " " "	10 50		
Standard mess pork, per bbl	16 00		
" " " " " " " " " "	9 00		

PICKLED GOODS (COOKED).				
	80 lbs.	40 lbs.	20 lbs.	15 lbs.
Pig's feet	5 50	3 00	1 60	1 25
Pig's tongues	14 50	7 50	4 00	3 00
Boneless hocks	8 50	4 50	2 50	2 00
Sweet pickled spare ribs, not cooked, per lb.				0 04
hocks,				0 04

ST. JOHN.

Provisions—Pork, barrelled, is somewhat higher in price and sales are very light. Beef, particularly American, is very scarce. Higher values rule. Pure lard is held firm at high prices. Refined lard has held slightly advanced. Fresh beef is reported exceedingly dull, and prices in both western and domestic are lower. Veal, which is not so freely received, holds quite firm. Lamb which has a good demand, is lower. Mutton, low. Pork is little offered.

Mess pork, per bbl	\$17 00 \$19 00
Clear pork	17 50 20 00
Plate beef	14 00 15 00
Mess beef	12 00
Domestic beef, per lb.	0 05 0 07
Western beef	0 09 0 10
Mutton	0 06 0 07
Veal	0 06 0 08
Lamb, each	7 00 8 00
Pork	0 07 0 08
Hams	0 13 0 14½
Rolls	0 10 0 13
Lard, pure, tubs	0 10½ 0 10½
" " " " " " " " " "	0 11½ 0 11
Refined lard, tubs	0 08 0 08
" " " " " " " " " "	0 08½ 0 09

Butter—While prices are low and quality must be the best to sell freely, if the hot weather in the country continues prices will be rather higher.

Creamery butter	0 19 0 20
Best dairy butter	0 19 0 20
Good dairy tubs	0 17 0 18
Fair	0 15 0 16

Eggs—Our market is largely governed by the price on Prince Edward Island, and there they are being more freely offered. Cheap eggs not expected.

Eggs, hennery	0 18 0 20
case stock	0 16 0 17

Cheese—Stocks are light and prices well maintained. Output in these provinces will be small.

Cheese, per lb.	0 10½ 0 11½
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TRAVELERS' ADVICE CARDS

There is more or less similarity in the advice cards sent out by travelers to their customers, and a deviation from the orthodox and accepted style is readily remarked upon. The F. J. Castle Co., Limited, Ottawa, traveling staff have lately employed a new style card. Instead of the usual small print giving notice of coming of salesmen with the traveler's name in small, almost inconspicuous type, the name of the salesman is printed in large, bold letters across the centre of the card, with the statement that C. E. Fitzsimmons, or other traveler, as the case may be, will call on or about the _____, with the name of the firm in fair-sized type at foot. As an attention arrester no merchant can fail to be struck with the fact that "somebody" is coming to see him, and that "somebody's" name will impress itself upon his memory. The Grocer was bound to admit that it was a "telling card."

Tenders opened July 24 for the business and plant of the Canada Biscuit Works, Toronto, but were so low that the assets will likely be sold in separate parcels by auction.



Point to that when your customers ask for the **BEST** Laundry Blue. They will point to it after trying it once and will insist upon getting it.

The only "NEVER-STREAK" Blue

Pays you a better profit than any other Blue, imported or domestic, because you get more pkgs. to the box.



WRITE FOR FULL PARTICULARS—A POSTCARD WILL BRING PROMPT REPLY

For sale by your jobber

J. M. DOUGLAS & CO., MONTREAL



INGERSOLL, CANADA—FACTORY.

AN EASY ONE.

Added to our splendid assortment of **GOLD MEDALS.**

**ST. CHARLES
EVAPORATED CREAM**

given Highest Award at World's Fair St. Louis, Mo., 1904. Proven the purest and best. and for many purposes **PREFERABLE TO FRESH MILK.** Can be purchased through any wholesale house.

St. Charles Condensing Co.

The value of essences is estimated by their flavoring power, not price.

Shirriff's Flavoring Essences

will go further than any others. Do you carry them?

**Imperial Extract Co.
TORONTO**



Why not handle the **Best Goods,**
That give you the **Best Profit,**
And that are the **Best Sellers?**

That is

**Capstan Brand
Worcestershire Sauce**

Ask your wholesale grocer for it or write us for prices.

CAPSTAN MFG. CO., Toronto, Ont.

**HOT
WEATHER**



is apt to make one forget that
THE BUSY FALL

is fast approaching. Don't get caught with an insufficient supply of

CROCKERY

We are offering some rare bargains just now.

WRITE US

BARNARD & HOLLAND CO.

CORISTINE BUILDING

Crockery Importers and
Manufacturers' Agents,

Montreal

Conceit and Ability

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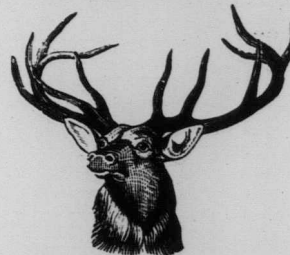
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NEW ADVERTISEMENTS:

Clift, Thomas B., St. John's, Nfld.
Creed, J. S., Halifax and Montreal.

BUILD UP SMALL INDUSTRIES.

PROSPERITY has been so general in this country of late that the very air seems to breathe of it and people look for it as a matter of course. At the present time the grassy meadows, the fields of growing grain, the loaded orchards and the contented cattle proclaim the fact, while the activity in the warehouse, the busy mill and workshop, running night and day in many instances, tell more plainly than many written chapters the prosperous state of affairs. In spite of this there is many an older settled town and village in Canada at a standstill, when such need not be. The large cities are growing larger, the west and north are being settled in a satisfactory manner and yet a large number of the smaller centres look on and wonder why they do not share in the general advance. They cannot imagine why things do not come their way.

The reason is obvious. They are asleep. Like the ancient town of legen-

dary fame, they have sat down to rest, unable to realize that they have within themselves the potential energy—brains and capital—that rightly directed would double the municipality's population in a few years. While this is not a general state of affairs, the places that should feel guilty on the subject are not few. There isn't a town in Canada included in this category but has men of means, whose capital is unproductive—unproductive beyond the interest of a savings' bank or a loan or mortgage. Such capital placed toward starting a number of small industries of the right sort in the community would act as a magician's wand and change the whole order of things within half a generation.

In most cases towns owe their present size to a few men of pluck and enterprise, who, starting in a small way, have built up manufacturing industries that have been the mainstay of the people.

Since this has been, what greater results might be expected to-day where conditions for manufacturing are so much better than formerly. Because some places have had their fingers burned bonusing something that has not been successful, the moneyed men therein twist a few extra coils around the necks of their money bags and shake their heads at the thought of promoting an industry. Bonusing questionable industries has been an evil in the past and must continue so. A concern started with the sounding of trumpets and the clashing of cymbals by outside individuals with a town's money may succeed all right—many times it hasn't—but let the same industry be started with private capital, the men interested sitting at the directors' board, and there is little danger of the outcome.

Half a dozen smaller concerns covering a variety of manufacture give more stability to a place than a single plant six times as large as the average of the others. If the towns that have not grown appreciably within the past few years would give the matter a thought, and if the men who have the stock in trade to promote industry are public-spirited enough to do so, the way to bring their native or adopted place forward should be clear before them. A number of industries started either under one or separate management and rightly looked after can hardly fail to bring about the desired result.

THE HOLIDAY SEASON.

DURING July and August nature extends an invitation to business men to break away from the strenuous life of modern commercialism and fraternize with the birds and plant life of farm and forest. Nature is at its

best at this season, and the influence of the fresh air and Summer warmth, free from the cares of business life, is what is most needed by the man who has been giving his best energies for months or years in developing the business he is engaged in.

It is a good investment to exchange a few dollars for health and happiness, and every man owes it to himself, as well as to those dependent upon him, to take a brief respite from business activity during the warm Summer season. And if this reasoning is correct it applies to the clerk as well as the merchant. A holiday will do the clerk as much good as the employer, and recognition of faithful services by the granting of a week or fortnight's holidays at the employer's expense will do much in encouraging the employe to do his utmost to further the interests of the appreciative merchant.

A fresh, vigorous brain will give better service than a fagged one. The saving of a few dollars now by economizing on a vacation will not pay if it means a break down next season and a heavy doctor's bill to pay then. The Summer is the time of gladness, and it is a paying investment to partake liberally of the opportunities provided for communing with nature. Take a holiday this month and encourage those associated with you in business to do likewise.

THE MAPLE SYRUP QUESTION.

"CAN any good thing come out of Canada," is a question which would rouse the righteous indignation of any loyal Canadian, and yet we sit still and wink while certain manufacturers turn out spurious food products. The difficulty is not that the manufactured product is not wholesome—but that it is a sham—and the consumer does not get what he bargains for. The practise may have the warrant of expediency or economy, as far as local trade is concerned. The manufacturer, however, is living only for the present who allows his trade-mark to be affixed to an article that is not what it is represented to be. Even now the English consumer is complaining because maple syrup "Made in Canada" is lacking in the real maple flavor. It is to be regretted that a few Canadian manufacturers are so forgetful of their interests as to necessitate what might be appropriately dubbed a Government detective service. Out of 212 samples of maple syrup and sugar collected by the Inland Revenue Department in February last, no less than 116 were found to be adulterated, leaving 8 doubtful and 88 (or less than a third) genuine. Two collections were made, one previous to the maple sugar season, and one after. In

the first lot only 24.3 per cent. of the samples were found to be pure, while 63.4 per cent. were genuine in the next collection. By way of extenuation—poor as the plea may be—it is urged that where the samples were found impure the cause was always “adulteration by foreign sugar.” We suppose the manufacturers must have in view an article “for price” when they indulge in mixing. In fairness to the consumer, however, such manufactured products should be labeled “compound,” and it is to be hoped that the Inland Revenue Department will continue to prosecute the good work it has begun in this direction until the nefarious practice is stamped out for all time.

SHOULD RETAILERS SOLICIT?

In these days of fierce competition it is frequently debated whether the retail trade should adopt the aggressive methods of wholesale dealers and endeavor to force business upon the consumer.

Should the grocer fold his hands and wait for business to come to him, serene in the consciousness that he doesn't need to become a pedlar, or should he emulate the manufacturers or jobbers from whom he himself buys and put a little more of the personal element into his business?

In considering this question, the dealer cannot deny that it is always desirable to increase the number of sales; and, in the grocery business especially, the best means to do it is to make buying as convenient and pleasant as possible. And this latter problem, too, will be differently solved in different localities; different methods would have to be adopted in large cities and in country towns.

In large cities some retailers are trying to capture this trade by adopting the Marshal Field method of making their places of business pleasant and comfortable for customers, some going so far as to instal free telephone booths and reading and writing rooms. But in the smaller places this is quite impracticable.

Even in the least populous localities, however, the grocer can add to his business by keeping his store neat and attractive. If a customer comes in to buy a pound of tea, it is because he needs it. But, if he happen to see a nice array of fancy bottled goods it is often possible for the salesman, by a little judicious urging, to sell him a great deal more than he intended buying at first.

The number of Canadian grocers who go so far as to send their men out to solicit trade direct is rapidly increasing. Many have adopted the plan because they feel the necessity of giving the very best possible service to their

patrons, and prefer, moreover, not to allow competitors the ghost of a chance of getting into the good graces of trade they have fought for and won. They have come to realize the value of the personal element in an aggressive campaign—to a large extent the secret of successful merchandising in competition with home trade, as well as the mail-order houses which threaten to become an important feature of Canadian trade.

COPYING CANADA.

ONCE again the Mother Country has followed the lead of her “Premier Colony” in matters of trade; this time in the formation of an association, representative of British manufacturers and trades interested in export business, to be known as the Manufacturers' Association of Great Britain. The object of the new institution will be similar to that of the Canadian Manufacturers' Association, namely, co-ordinating the various industrial forces and co-operating among the lead-

Watch the temperature of your store, says the scribe, and see to it that your warehouse, storeroom and cellar are properly ventilated. Midsummer weather is here and unless you are careful your grocery stock will be damaged by the excessive heat and humidity of August. Neglect to keep the air of your store pure and in circulation will rob you of profit faster than you can make it, and keep you guessing why your capital is not increasing in proportion to volume of business done. :: :: :: :: ::

ing manufacturers and merchants, chambers of commerce, etc., to promote and expand British trade in foreign and colonial markets.

The working machinery provides for commercial agents in all parts of the world, similar to the Canadian commercial agency system. These agents will report on openings for trade and local changes and conditions within their respective spheres and disseminate such information among firms whom it will most benefit. A trade index of British manufacturers will also be compiled in the chief commercial languages of the world, and distributed free to chambers of commerce, mercantile houses, and other business interests at home and abroad. Information regarding the commercial standing of business firms or mercantile houses, railway rates and shipping freights all over the world, will be collected and supplied, and a staff organized capable of corresponding on technical and commercial subjects in any language, and of translating commercial catalogues and similar documents. One of the main objects of the association will be the dissemination of knowledge

of British goods in all possible over-sea markets.

PROGRESSIVE JAPAN.

THE newly-discovered nation of Japan continues to forge ahead in a way that surprises even the most sanguine of her supporters. In manufacturing, the Japs are already in the very front rank, and so keen has Japanese competition become in their home market that British and German traders show signs of alarm. A few years ago the foreigner brought his goods to Japan and succeeded in cultivating a first-class demand for them. It was not long before it began to dawn upon the unsophisticated Jap that he was paying out money to a stranger for something that might as well be produced at home. Directly he set about copying articles of foreign manufacture with such imitative skill that even the connoisseur to-day finds it difficult to distinguish between the copy and the original.

Japan has not been slow to make the most of such opportunities as were afforded at the Osaka Exhibition, held recently in Japan, and it would not be surprising if her aggressiveness in trade and commerce were to extend to Canada within the next few years. Even now there is talk of certain Japanese interests going into the fish panning business for export trade.

Ernest L. Harris, commercial agent at Eibenstock, Germany, writes to the New York Journal of Commerce on the subject as follows:

“The products of Japan's industries are gradually forcing themselves into various markets of the world, where their competition is being felt by English and German traders. Japanese ingenuity and industry are beginning to exert an influence to such an extent that their exports are increasing, while at the same time the markets in Japan are passing more and more into the hands of home manufacturers. This is causing a reduction of imports. It has long been thought that the Japanese were masters of the art of imitation, but it is now generally admitted the world over that they also possess powers of great initiative.

“A recent report of the British consul at Kobe records the fact that the import of cotton yarns shows a big decrease, due to the increased growth of the Japanese industry, which is gradually but surely ousting Lancashire coarse cottons from the Japanese market. Among woolen manufacturers the outlook for imported goods is not bright. The manufacture of flannels in Osaka has improved to such an extent that imports of this article have fallen off considerably. Japanese manufacturers to-day are producing the cheapest kind of cotton underwear, socks, toilet soap and lamps. The indigo and tobacco trades are also rapidly passing into Japanese hands.”

With the Canadian Manufacturers' Association Excursion Party in England



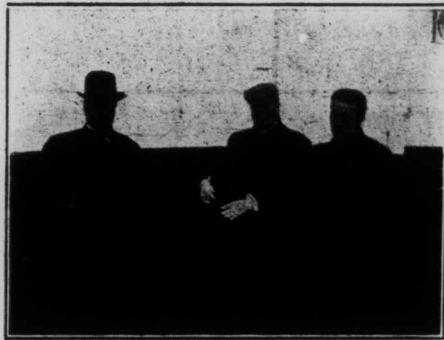
Messrs. McNaught, Ballantyne and Firstbrook discussing weighty affairs.



Excursionists taking the electric cars at Sheffield.



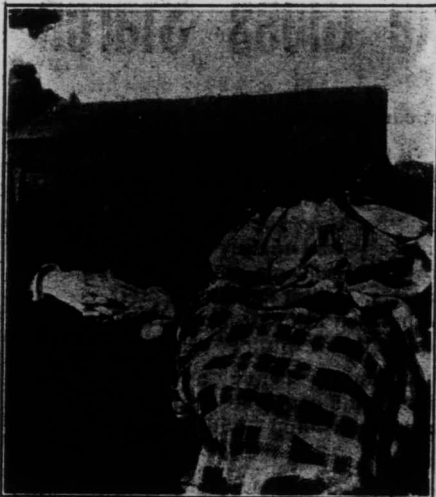
Colonel Gartshore of London and Lloyd Harris of Brantford "on a toot" up the Thames.



Mr. Dennis Murphy of Ottawa and Mr. Callahan of Hamilton, talking it over.



A group of Winnipeggers at the Ascot races.



Mr. and Miss Sweet taking it easy. Mr. Sweet is Manager of the Sanford Clothing Co., Hamilton.



R. C. Wilkins of Montreal taking a sun bath with a friend.



Mr. and Mrs. David Waterous of Brantford playing shuffleboard.

The Most Remunerative Stock
that any Grocer can handle
is

"SALADA"

Ceylon Tea, Black, Mixed or
Green, as it sells without as-
sistance and pleases customers.

**No
Shrinkage**

**No
Waste**

Profit is
"Actual," not
Visionary.

Write for samples
"Salada," Toronto or Montreal

COLES Electrically Driven Coffee Mills.

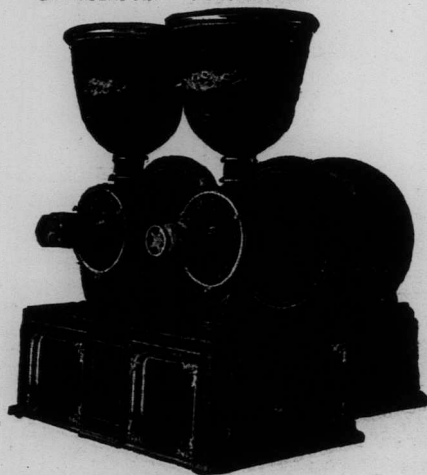
GRANULATOR. PULVERIZER.

Single and
Double
Grinders

Pulverizing
and
Granulating

Every Coles Coffee
Mill has a Breaker that
breaks the Coffee before
it enters the grinders,
thus reducing wear of
grinders and saving
current.

Our Grinders
Wear Longest



No. 65

Height, 29 in. Length, 33 in. Width, 23 in. Weight, 275 lbs.
GRINDING CAPACITY.

Granulating 2 pounds per minute. Pulverizing $\frac{1}{2}$ pound per minute.
Capacity of Iron Hoppers, 5 lbs. of Coffee.
We make 25 other styles and sizes of Grocers Counter Mills, Floor Mills
and Electric Mills. For Prices, Terms and Discounts, address

COLES MANUFACTURING CO.,
Nos. 1615-1635 North 23rd St. PHILADELPHIA, PENN., U.S.A.

Todhunter, Mitchell & Co., Toronto.
Dearborn & Co., St. John, N.B.

AGENTS:
Forbes Bros., Montreal.
Gorman, Eckert & Co., London, Ont.

**A GOOD PROFIT
and
A GOOD ARTICLE**

Lily White Gloss Starch

is that kind of a combination for the dealer.

When a stock of this well-known brand of
Laundry Starch is put in, the grocer feels that
he is not taking any long chances. It is dis-
tinctly a case of "backing the favorite." He
knows it will "move"—and quickly; no bargain
sales from tubs at the season's end, of miscel-
laneous nondescripts. What a satisfaction it is
to sell a Starch that you know from trial in your
own home to be the "real thing."

Attractive packages, heavy advertising,
everything, in fact, that could be done to help
the grocer has been and will be done
continuously.

BRANTFORD STARCH WORKS, Limited
BRANTFORD, CANADA

MARKETS AND MARKET NOTES

Quebec Markets.

GROCERIES.

Montreal, July 27th, 1905.

JOBBERs on the whole are quite satisfied with conditions, considering the season. The demand for sugar has been larger than usual, in fact, the last week, say refiners, was the largest in years. A reduction of 2 cents on Barbadoes molasses was the result of slowness of movement noticed heretofore. Syrup is a little better. Teas are showing a little more life than last week, while coffees are without particular feature. Spices are more active and firm. Canned goods are being watched closely and old pack goods are being unloaded. Fish are meeting a good demand with receipts rather slack. Both rice and tapioca are firmer. In California dried fruits the indications are for higher prices. In Mediterranean fruits, currants have advanced in consequence of the signing of the convention by the Greek Government. There is a bullish movement in dairy products and provisions. Hogs are higher and pork products consequently firmer. Butter, cheese and eggs also show an advance upon last week. Flour is quiet but firm, while rolled oats are without change. Collections are reported about fair.

Sugar—There is no change to report in the sugar market this week up to time of writing. The demand is good and keeps prices steady, which were perhaps a little inclined to weakness. We quote:

Granulated, obls.	\$5 00
1-bbls.	4 95
bags.	4 95
Paris lump, boxes and bbls.	5 50
1-boxes and 1 1/2-bbls.	5 50
Extra ground, bbls.	5 35
50-lb. boxes	5 55
25-lb. boxes	5 65
Powdered, bbls.	5 15
50-lb. boxes	5 35
Phoenix	4 95
Bright coffee.	4 85
yellow	4 80
No. 3 yellow	4 75
No. 2	4 60
No. 1 " bbls.	4 50
No. 1 " bags.	4 55
Raw Trinidad.	4 50
Trinidad crystals.	4 85 4 90

Syrups and Molasses—On Thursday of last week the prices of Barbadoes were reduced 2 cents as the demand was found to be slow, and jobbers were of opinion that the reduction would result in greater movement. It is the opinion of some of the trade that less molasses is being used. The demand for syrup is reported a little better. We quote:

Barbadoes, in puncheons.	0 35
in barrels	0 37 1/2
in half-barrels	0 35
New Orleans	0 22
Antigua	0 33
Porto Rico	0 45
Corn syrups, bbls.	0 02 1/2
1-bbls.	0 02 1/2
1 1/2-bbls.	0 03
35-lb. pails.	1 30
25-lb. pails.	1 90
Cases, 2-lb. tins, 2 doz. per case.	1 35
5-lb. " 1 doz. "	2 25
10-lb. " 1 doz. "	2 25
20-lb. " 1 doz. "	2 10

Teas—The market in teas generally is firm. The gain in Japan has been fully maintained with no prospect of lower prices. Business has been fairly good and quality received here so far shows up all right. There is no change to report in Ceylons. The opening market has shown increased offerings and better quality with firm tendency. Increased offerings in green Ceylons are also reported and have been taken up readily. Indians are a little firmer than last year. The local market in Japan, although quiet, is beginning to respond, and the feeling is good.

Japans—Fine	0 26	0 30
Medium	0 20	0 23 1/2
Good common	0 12 1/2	0 15
Common	0 12 1/2	0 15
Ceylon—Broken Pekoe	0 25	0 38
Pekoes	0 17	0 20
Pekoe Souchongs	0 15	0 20
Indian—Pekoe Souchongs	0 15	0 18
Ceylon greens—Young Hysons	0 16	0 18
Hysons	0 14 1/2	0 15
Gunpowders	0 12 1/2	0 14
China greens—Pingsney gunpowders	0 12 1/2	0 12
Congous—Raisows	0 12	0 12
Packing boxes	0 12	0 14

Coffee—There are no changes of importance to report in coffees. The situation has perhaps improved a little since last week in the way of demand, but the market is still quiet and prices remain firm and unchanged. We quote:

Good Cocutias	0 11	0 11 1/2
Choice "	0 12	0 13
Jamaica coffee	0 10 1/2	0 11
Java	0 18	0 22
Mocha	0 17	0 20
Rio	0 09 1/2	0 11
Santos	0 08 1/2	0 10

Spices—The spice market sees an improving activity and a larger demand for peppers and other leading lines. The tone is very firm and prices may go up shortly. This is due, as stated last week, to shortage in pepper and nutmeg crops as well as in some others.

Peppers, black	0 16	0 22
white	0 25	0 30
Ginger	0 12	0 20
Cloves, whole	0 17	0 30
Cream of tartar	0 25	0 30
Allspice	0 12	0 15
Nutmegs	0 25	0 50

Canned Goods—The interest of the trade is centered in these lines and the prices for the remaining fruits and vegetables are eagerly awaited. In the meantime orders are being placed for future delivery. Some houses finding themselves with peas, strawberries and salmon of last year's pack on hand in larger quantities than they can readily dispose of, are getting out from under at a loss. But retailers are as a general thing buying on a from hand to mouth basis.

Wholesale limited selling prices in salmon for 1905:

Wholesale limited selling prices in salmon for 1905:

Horseshoe, 1 to 4 cases—Talls	\$1.57 1/2
Horseshoe, 5 cases and over—Talls	1.55
Horseshoe, 1 to 4 cases—Flats	1.70
Horseshoe, 5 cases and over—Flats	1.67 1/2
Maple Leaf, 1 to 4 cases—Talls	1.57 1/2
Maple Leaf, 5 cases & over—Talls	1.55

Maple Leaf, 1 to 4 cases—Flats	1.70
Maple Leaf, 5 cases & over—Flats	1.67 1/2
Clover Leaf, 1 to 4 cases—Talls	1.57 1/2
Clover Leaf, 5 cases & over—Talls	1.55
Clover Leaf, 1 to 4 cases—Flats	1.70
Clover Leaf, 5 cases & over—Flats	1.67 1/2
Arrow, 1 to 4 cases—Talls	1.50
Arrow, 5 cases and over—Talls	1.47 1/2
Arrow, 1 to 4 cases—Flats	1.62 1/2
Arrow, 5 cases and over—Flats	1.60

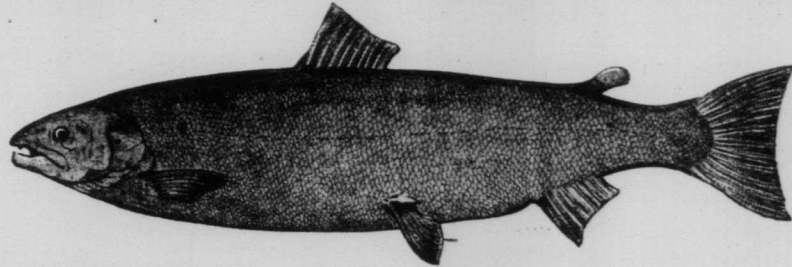
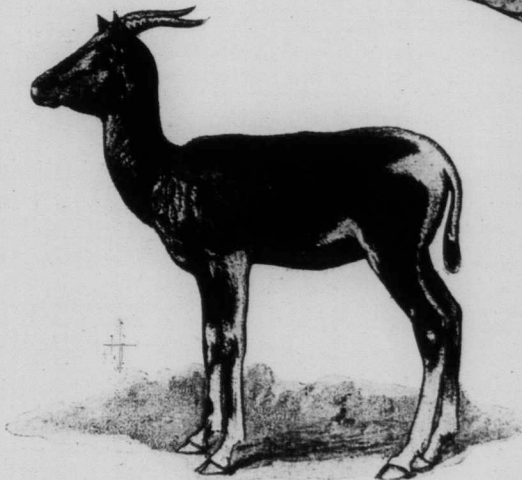
Terms: Net 30 days, or 1 p.c. 10 days, f.o.b. any wholesalers' points in Ontario and Quebec.

Corn, 2-lb. tins	Per doz.	\$1 20
2-lb. sucotash		1 25
Gallon corn		5 00
Tomatoes, 3-lb. tins		1 30
Gallon tins		3 60
Sugar beets		0 95
2's Asparagus Tips		2 50
2's Beans, Golden Wax		0 80
2's " Refugee or Valentine		0 82 1/2
2's " Crystal Wax		0 92 1/2
2's Peas, No. 4 "Standards"		0 82 1/2
2's " No. 3 "Early Junes"		0 85
2's " No. 2 "Sweet Wrinkled"		0 85
2's " No. 1 "Extra Fine Sifted"		1 30
2's Table Spinach		1 40
Pears—Flemish Beauty, Bartletts and pie in		
2, 2 1/2 and 3's	\$1 15	\$2 20
Peaches—White, yellow and pie, 1 1/2's, 2's, 2 1/2's, 3's	1 25	2 82 1/2
Gallon pears	3 15	3 67 1/2
peaches	3 55	4 50
Pumpkins, 3-lb. tins		0 72 1/2
gal.		2 50
3-lb. squash		1 00
2's Cherries, red, pitted		2 20
2's " red, not pitted		1 75
2's " black, pitted		2 20
2's " black, not pitted		1 75
2's " white, pitted		2 40
2's " white, not pitted		2 00
2's Currants, red, heavy syrup		1 57 1/2
2's " red, preserved		1 77 1/2
Gals. " red, standard		4 75
Gals. " red, solid pack		7 00
2's " black, heavy syrup		1 75
2's " black, preserved		2 05
Gals. " black, standard		4 00
Gals. " black, solid pack		8 00
2's Gooseberries, heavy syrup		1 62 1/2
2's " preserved		1 85
Gals. " standard		7 25
2's Lawtonberries, heavy syrup		1 57 1/2
2's " preserved		1 85
Gals. " standard		4 97 1/2
2's Pineapple, sliced		2 25
2's " grated		2 35
3's " whole		2 50
2's Plums, Damson, light syrup		1 00
2's " heavy syrup		1 20
2 1/2's " " " "		1 57 1/2
3's " " " "		1 85
Gals. " " " "		2 95
2's " Lombard, light syrup		1 05
2's " heavy syrup		1 35
2 1/2's " " " "		1 62 1/2
3's " " " "		1 90
Gals. " " " "		3 15
2's " Green Gage, light syrup		1 15
2's " heavy syrup		1 47 1/2
2 1/2's " " " "		1 72 1/2
3's " " " "		2 00
Gals. " " " "		3 45
2's " Egg, heavy syrup		1 52 1/2
2 1/2's " " " "		1 80
3's " " " "		2 10
2's Raspberries, red, heavy syrup		1 40
2's " preserved		1 60
Gals. " " " "		5 00
Gals. " solid pack		8 00
2's " black, heavy syrup		1 35
2's " preserved		1 50
Gals. " " " "		4 75
2's Rhubarb, preserved		1 15
3's " " " "		1 90
Gals. " standard		2 62 1/2
2's Strawberries, heavy syrup, 1903 pack		1 47 1/2
2's " 1904 pack		1 60
2's " preserved		1 75
Gals. " standard		5 50
Gals. " solid pack		3 50

New Canned Goods for 1905:

Strawberries.	
	Group Group
	No.1 Nos. 2 & 3
2's—Heavy syrup	\$1.52 1/2 \$1.50
2's—Preserved	1.67 1/2 1.65
Gallons—Standard	5.27 1/2 5.25

Cherries.	
2's—Red, pitted	2.02 1/2 2.00
2's—Red, not pitted	1.57 1/2 1.55



Fraser River
Fancy
Sockeye Salmon

GAZELLE BRAND

Quality.

The Very Finest. Equal or Superior to that of any brand on the market, and absolutely inferior to none.

Label.

Embossed. The most Original, Attractive and Artistic yet seen anywhere, being the finest production of the highest skilful workmanship in lithographing.

Write for a sample label. Every tin wrapped in tissue paper.

1905 PACK. FALL DELIVERY.

Price.

\$1.50 per Doz. F.O.B. MONTREAL.

Lots of 5 Cases or more, freight prepaid to any boat point or railway station in ONTARIO and QUEBEC.

Terms: Net 30 days or 1 per cent. 10 days.

Full Delivery Guaranteed.

We have never yet delivered less than 100 per cent. of any goods we sold, no matter how short, poor or otherwise unfavorable the conditions of crops, fishing or packs, and we are not going to begin this year.

WHAT WE SELL WE DELIVER

Hudon, Hebert & Cie.

Importing Wholesale Grocers and Wine Merchants

MONTREAL

The Most Liberally Managed Firm in Canada.

Shrimps, per gal.	1 15	1 25
White fish, per lb.	0 08	0 08

Grain, Flour and Breakfast Foods.

Grain—A quiet grain market rules for the week, the only changes being a drop of 2c. in red and white wheat, and 1-2c. in oats. There is some new wheat offering on the market already which has a tendency to add interest to the trade. We quote:

All on track Toronto.		
Manitoba wheat, Northern No. 1 (nominal)	1 16	1 11
" " " " No. 2	1 10	0 94
" " " " No. 3	0 92	0 93
Red, per bushel	0 92	0 93
White " "	0 50	0 52
Barley " "	0 47	0 47 1/2
Oats " "	0 77	0 78
Peas " nominal	0 63	0 64
Buckwheat " nominal	0 66	0 67
Rye, per bushel	0 66	0 67

Flour—The only quotable change in flour is a drop of 10c. in Ontario wheat patents. The market continues quiet and is without particular indications. We quote:

Manitoba wheat patents, per bbl. in bags	5 00	5 50
Strong bakers " "	4 80	5 20
Ontario wheat patents " "	4 60	4 80
Straight roller " "	4 50	4 60

Breakfast Foods—The demand for breakfast foods continues steady and prices are as last advised. We quote:

Oatmeal, standard and granulated, carlots, on track, per bbl.	5 30	5 30
Rolled wheat in boxes, 100 lbs.	2 90	2 90
" " " " 50 lbs.	1 50	1 50
Rolled oats, standard, carlots, per bbl., in bags	4 75	4 75
" " " " in wood	5 00	5 00
" " " " for broken lots	5 00	5 00
Rolled wheat, per 100-lb. bbl.	2 75	2 75
Cornmeal	3 35	3 35
Split peas	5 00	5 00
Pot barley, in bags	4 00	4 00
" " " " in wood	4 25	4 25

Hides, Tallow, Skins and Wool.

Trade in hides and wool is light as usual at this season and there are very few changes to record in the market. Sheep skins have been crossed from our list and rejections added, which are bringing 20c. Unwashed and wool washed fleece are each up 1c. this week. We quote as follows:

Hides, No. 1 green steers, per lb.	0 10	0 10
" " " " No. 2	0 09	0 09
" " " " No. 1 green, per lb.	0 09 1/2	0 08 1/2
" " " " No. 2	0 08 1/2	0 08 1/2
Country hides, flats, per lb.	0 08 1/2	0 08 1/2
Calf skins, No. 1, selected	0 10	0 10
" " " " No. 2	0 08	0 08
Lamb skins, each	0 55	0 55
Shorn pelts	0 45	0 45
Rendered tallow, per lb.	0 04	0 04 1/2
Unwashed wool, new clip, per lb.	0 16	0 16
Wool-washed fleece	0 25	0 25
Rejections	0 20	0 20
Pulled wools, super, per lb.	0 21	0 23
" " " " extra	0 22	0 24

B. C. Markets.

Vancouver, July 20, 1905.

SELF-SUPPORTING in so far as agricultural and dairy products are concerned, will be the realized ambition of the Province of British Columbia in another decade. There will, of course, be one important exception, and that is in the supply of flour. British Columbia can hardly ever hope to extend its wheat-producing area. There is at present a fair quantity of wheat raised in the Okanagan district, but the acreage now raising wheat will become so valuable as fruit-growing land that the change will be made soon or late. The lack of wheat, however, is bound never to be felt, as the vast market of the Northwest will absorb all the surplus fruit raised in the province for many years to come, and in return British Columbia will continue to reciprocate by

purchasing the flour and wheat needed for consumption here.

The predicted movement towards expansion in all branches of agricultural industry is becoming fulfilled, and the advance this year is not only remarkable, but it is extremely gratifying to those whose efforts have been towards the establishment of the industry on a basis that will make of it a factor in the province's prosperity.

This year, the promising crop returns in almost every line and the very large number of people coming into the country to locate on land, have both turned attention to agriculture. New districts are being rapidly filled up in the northern part of the province long in advance of transportation. The Pemberton Meadows District, Bulkley Valley, Nechaco Valley, and other localities, have been investigated by numerous people and land secured. The Similkameen, which is so soon to be in communication by rail with the rest of the province, is being filled up, and the land movement amounts to a boon. This district, so close to the coast, when railway connection is complete, and so favored as to climate, is bound to be a great rival of the Okanagan. The latter district has this year increased the number of its settlers more than in any previous season. The Fraser Valley, too, has been having somewhat of a boom in settlers,

feed, consigned to Dawson and other northern points. Some of the consignments were for N.W.M.P. posts along the Yukon. The White Pass & Yukon Railway Co. announces a cut of \$7 per ton on hay and oats and other feed. The rate for the time being will thus be \$48 per ton on hay and \$43 per ton on oats and feed from Victoria and Vancouver to Dawson. The announcement was made to run the rate concurrently with the special commodity tariff from July 1 to Aug. 15, so that all shipments of hay and feed made since July 1 will be given the benefit of the new rate.

One reason for the temporary cut rate is to urge early shipments, as dealers in the past have held back on feed and hay to get the new crop to ship in. In other seasons the result has been that large quantities of feed and hay have been hung up at White Horse, and there has been a shortage down the Yukon all Winter.

The B. C. Sugar Refinery this week received 700 tons of raw sugar ex Kosmos line steamer Theban, from Corinto, which the steamer picked up en route from Hamburg to this port via South American ports. The refinery receives large quantities from Java, and the shipments from South American points are, as a rule, much smaller.

Eggs, local fresh, have become suddenly scarce. The hot weather may account for it, or that early moulting hens have knocked off laying for the time. Already 40c. per dozen, retail has been paid in some instances. The price wholesale, however, is about 28 to 30c.

Butter is still in fair supply, and practically all local in origin. The season has been an extraordinary heavy one in production, both in creamery and dairy. Creamery quotes at 25 to 27c. wholesale, with dairy about two or three cents lower in range.

Wet weather three days spoiled the last of the cherry crop, and a good many raspberries as well. There are a few cherries still coming in, but many of them were cracked with the wet. The price is 10c. per lb.

Raspberries are fairly plentiful and sell at \$2 per crate of 24 one-pound boxes.

Apricots from Washington have taken possession of leading place in the fruit market this week, being in large quantities. The price runs \$1 per crate retail. A few apples and pears from California are in, but prices are above normal yet, owing to the small lots in hand. The supply is expected to be larger, especially of pears, after this week.

The arrival of yellow Crawford peaches for preserving commences this week. Reports from California are that the crop is a very good one this year. California plums are in big supply at low prices.

Local fruit does not yet include plums, but from all reports there will be a big crop. The New Westminster Fruit Preserving Co., also the cannery in Vancouver, are putting up large quantities of berries and cherries, and have contracted for big supplies of other fruits later.

The supply of new potatoes from local sources is becoming very liberal, and prices have dropped materially, the average being now 1 1/2c. per lb. Fresh cabbage of local growth, celery and other vegetables, are in good supply. Marrows, cucumbers and onions are also of local production entirely now.

LAST MINUTE PROVISION MARKET.

Montreal, Thursday, July 27, 12.30 p.m.

BUTTER—Tone continues firm; active demand. Fancy, 22 1/2c.; good to fine, 22c.

CHEESE—Market active and demand good. Eastern, 10 1/2c. to 10 3/4c.; Ontario, 10 1/2c. to 10 3/4c.

EGGS—Demand steadily improving. Selected fresh gathered, 17c.; straight, 15 1/2c. to 16c.

PROVISIONS—Market very strong; live hogs, scarce owing to light receipts, good demand; firm at 7 1/2c. to 7 3/4c.; dressed hogs, scarce, brisk demand, 9 1/2c. to 10c., expect higher prices; hams, 13 1/2c. to 14 1/2c.; bacon, 13 1/2c., both in good demand and not plentiful; higher figures expected.

and much new land has been brought under cultivation.

In the Fraser Valley the oat crop is the large grain factor, and that, with hay and dairy products, makes the chief source of revenue of the settlers of the lower Fraser Valley. In the Chilliwack District fruit is a large factor, and in some other districts up the river, such as Langley, Maple Ridge and Agassiz, the fruit is also a big item. In Kent and Chilliwack municipalities, and at Squamish, at the head of Howe Sound, hops form one of the principal products. This is also one of the industries of the Okanagan round Vernon.

From Kamloops comes the report that a large number of cattle have been shipped back to Calgary to be fattened on the ranges there, as the up-land ranges round Kamloops have become too dry. The snowfall last Winter was very light, and the district, known as the Dry Belt, is never noted for rainfall in Summer. On the other hand, the Alberta ranges have had an unusually heavy rainfall this season, and the grass is therefore much better than usual. It was decided by some large stockmen that it would pay in the end to take the cattle down to the plains to finish them off in time for Fall shipment.

The steamer Henriette took north this week a cargo of 1,000 tons of flour and

MANITOBA MARKETS.

Special Report from the Winnipeg Office of THE CANADIAN GROCER.
Quotations corrected by telegraph up to 12 a.m. Thursday, July 27th, 1905.

EXHIBITION week is always a busy one in Winnipeg and as this year it is the occasion of the meeting of the Retail Merchants' Association there is an unusually large number of merchants in the city and the wholesale men are busy extending a welcome to their customers. From all parts of the west, exhibition visitors bring cheering crop reports and it is evident that the western trade expect an unusually prosperous season.

Sugar prices are steady and as this is the season of heavy consumption there is a very strong demand from the retail trade. There are no new developments in the canned goods market, but already the low prices on certain lines have induced very heavy buying. The first arrivals of the new season's apricots were snapped up in a hurry and at the moment it is doubtful whether any of the new goods are obtainable on the local market. However, large supplies will be available in a few days and prices will be lower than for the first arrivals. There are no price changes of importance this week. About the only change worthy of note is an advance from 65 cents to \$1.00 per lb. on Horse-shoe Snuff.

Sugar—Prices have been steady now for a month. This is the season of increased consumption and orders received are large in spite of the fact that the future of the market is uncertain. Buying is still only for immediate requirements, but those requirements are large. We quote:

Montreal granulated, in bbls.	5 65
" " in sacks	5 60
" yellow, in bbls.	5 15
" " in sacks	5 10
Wallaceburg, in bbls.	5 55
" " in sacks	5 50
Icing sugar in bbls.	6 25
" " in boxes	6 45
" " in small quantities	6 85
Powdered sugar, in bbls.	6 25
" " in boxes	6 05
" " in small quantities	6 50
Lump, hard, in bbls.	6 35
" " in 4-bbls.	6 45
" " in 100-lb cases	6 25

Canned Goods—Low prices on several lines have induced very heavy buying. There are no new developments of note and we quote again as last week:

Apples, 3's, 2 doz. cases, per case	2 15	2 20
Cherries, red pitted, 2's, 2 doz.	4 25	
Currants, red, 2 doz. cases, per case	3 35	
" black, " " "	3 75	
Gooseberries, " " "	3 50	
Lawtonberries, 2's, " " "	3 35	
Pears (Bartlett), " " "	3 50	
Peaches, 2's, " " "	3 75	
" 3's, " " "	3 75	
Raspberries, red, " " "	2 90	
" black, " " "	3 00	
Strawberries, heavy syrup, 2's, per case	3 25	
Plums, Lombard, 2 doz. per case	2 35	
" green gages, 2 doz. case, per case	2 50	
Pineapples, 2's, sliced, 2 doz. cases, per case	4 25	
" 2's, whole, " " "	3 75	
" 2 1/2's, whole, " " "	4 50	
" 2's, grated, " " "	4 50	
Tomatoes, 3's, per 2 doz. cases	2 25	
Corn, 2's	2 20	2 35
Peas (No. 4), 2's, per case	1 48	
" (No. 3), early June, 2's	1 63	
" (No. 2), Sweet Wrinkle, 2's	1 88	
" (No. 1), extra fine sifted, 2's	2 68	
Beans	1 90	1 95
Salmon, Fraser River sockeye, per case	6 25	
" Skeena River, " " "	6 00	
" River's Inlet, " " "	5 90	
" Red Spring, " " "	5 75	
" humpback, " " "	3 75	
" cohoes, " " "	4 85	
" Clover Leaf, Fall delivery, 1 to 4 cases	6 30	
" " " " 5 to 9 cases	6 20	
" " " " 10 to 25 cases	6 10	

Pork and beans (V.C.P. Co.), 1's, per doz.	1 25
" " " " 2's	1 90
" " " " 3's	2 60
Soups (Van Camp's), per doz.	1 25

Picnic Supplies List—We quote:

Boneless chicken, lb. tins, per doz.	3 25
" turkey " " "	3 25
" ducks " " "	3 25
Canned chicken (Man. Can. Co.) per doz.	3 25
" turkey " " "	3 25
Corned beef " 2's " "	2 75
" " 1's " " "	1 55
Roast beef (Man. Can. Co.), 2's, per doz.	2 65
" (Clark's), 1's, per doz	1 50
" " 2's	2 65
Potted meats, 1's, per doz.	0 55
Veal loaf (Libbey's), 1 lb., per doz.	1 25
" " " " 1 lb.	1 25
Ham loaf " 1 lb.	2 51
Chicken loaf " 1 lb.	1 85
" " " " 1 lb.	3 05
Lunch tongue (Clark's) 1's, " "	3 00
" (Aylmer), 1's, " "	2 90
Sliced smoked beef (Libbey's), 1-lb. tins, per doz.	1 50
" " " " 1-lb. tins, " "	3 10
" " " " 1-lb. glass, " "	3 35
Chipped " " " " 1-lb. tins, " "	1 45
" " " " 1-lb. tins, " "	2 50
" " " " 1-lb. glass, " "	3 05
Sliced bacon, " " " " 1-lb. tins, " "	3 10
" " " " 1-lb. glass, " "	3 25
Corned beef (Clark's), 1-lb. tins, per doz.	1 50
" 2-lb. " " "	2 65
Lobsters (new), 1-lb. flats, per 8-doz. case	16 25
" " 1-lb. tails, per 4-doz. case	10 35
" " 1-lb. tails, " " "	14 50

Lime Juice—There is a good demand at steady prices. We quote:

"Montserrat," pints, per doz.	4 25
" " quarts, " " "	7 00
Local brands, pints, " " "	2 50
" " quarts, " " "	4 50

Salad Dressings—Quoted as follows:

Durkee's, per 2-doz. case	7 00
Royal, small, per doz.	2 85
large	4 75
Vinegar (C. & B.), bottles, pints, per doz.	1 20
" " quarts, " " "	2 10

Macaroni and Vermicelli—New stock is quoted at 9c. per lb., and is put up in 1-lb. boxes.

Spices—Market is firm and without new features. We quote:

Pepper, black, per lb.	0 20
white, " " "	0 28
Cayenne, " " "	0 21
Cloves, ground " " "	0 25
Cassia, " " "	0 13
Allspice, " " "	0 14
Ginger, " " "	0 18
Cloves, whole " " "	0 25

Rice, Tapioca, Etc.—As noted last week, tapioca is very firm and an early advance may be expected. We quote:

Bangoon rice, per lb.	0 03 1/2	0 03 1/2
Patna " " "	0 04 1/2	0 04 1/2
Tapioca, per lb.	0 03 1/2	0 03 1/2
Sago, " " "	0 03 1/2	0 03 1/2

Pot and Pearl Barley—We quote again the reduced prices given last week:

Pot barley, per sack	2 20
Pearl barley, per half sack (49 lbs.)	1 65
" " sack	3 30

Syrup and Molasses—Prices are steady. We quote:

Syrup "Crown Brand," 2-lb. tins, per 2 doz. case	2 00	2 10
" " 5-lb. tins, per 1 " "	2 40	2 50
" " 10-lb. tins, per 1/2 " "	2 25	2 25
" " 20-lb. tins, per 1/4 " "	2 15	2 25
" " 1/2 barrel, per lb.	0 03 1/2	0 03 1/2
" " Sugar syrup, per lb.	0 03 1/2	0 03 1/2
" " Kairomel" syrup, 2-lb. tins, per 2 doz. case	2 20	2 20
" " 10-lb. " " "	2 40	2 40
" " 20-lb. " " "	2 45	2 45
Barbadoes molasses in 1/2-bbls, per lb.	0 02 1/2	0 02 1/2
New Orleans molasses in 1/2-bbls, per lb.	0 02 1/2	0 02 1/2
" " in barrels, " " "	0 02 1/2	0 02 1/2
Porto Rico molasses in 1/2-bbls., per bbl.	0 04 1/2	0 04 1/2

Coffee—Quoted now at a slight reduction. Prices are:

Green Rio, per lb.	0 10 1/2	0 11
Roasted, per lb.	0 13	0 13

Cocoa and Chocolate—The price of Baker's chocolate in 1-2-lb. packages is now 37c., and 1-4 and 1-2-lb. packages of cocoa are sold at 42c. per lb.

Jam—Prices continue as quoted last week.

C & B. jams in 1-lb. tins, assorted, per doz.	1 65
" " " " strawberry, " "	1 85
" " " " raspberry, " "	2 00
" " " " glass, assorted, " "	2 05
" " " " raspberry, " "	2 40
" " " " strawberry, " "	2 20
" " " " 7-lb. tins, assorted, per lb.	0 12
" " " " raspberry, " "	0 13 1/2
Upton's jam (in Winnipeg), per pail	0 50
" (in Brandon), " " "	0 52
" (in Calgary), " " "	0 57
" (in Le'bridge), " " "	0 57
" (in Edmonton), " " "	0 60

Marmalade—Prices are quoted as follows:

Marmalade (C. & B.), 1-lb. glass, per doz.	1 80
" " " " tins, " "	1 50
" " " " 7-lb. tins, per lb.	0 05
" " " " 4-lb. tins, " "	0 10 1/2
" (Upton's), 7-lb. pails, per pail	0 50
" " " " 1-lb. glass, " "	1 20

Nuts—Still quoted as follows:

Almonds, per lb.	0 12 1/2
" (shelled), per lb.	0 25
Filberts " " "	0 11
Peanuts, " " "	0 11 1/2
Jumbos, " " "	0 14
Walnut, per lb.	0 12
" (shelled) " " "	0 25
Pecans, per lb.	0 15
Brazils, per lb.	0 16

Foreign Dried Fruits—The first supplies of new season apricots arriving on the local market were snapped up in a hurry and there are probably none available at the moment. However, large supplies will be here within a few days and they will be sold at lower prices. We quote:

Valencia raisins, Trenors, f.o.s., No. 1 grade	1 90
" " " " No. 2 grade	1 80
" " " " selects	2 20
" " " " layers	2 25
California raisins, muscatels, 3 crown, per lb.	0 06 1/2
" " " " choice seeded in 1/2-lb. packages per package	0 06 1/2
" " " " choice seeded in 1-lb. packages per package	0 08
" " " " fancy seeded, 1-lb. packages, per package	0 09 1/2
Prunes, 90-100 per lb.	0 04 1/2
" 80-90 " " "	0 05
" 70-80 " " "	0 05 1/2
" 60-70 " " "	0 05 1/2
" 50-60 " " "	0 06 1/2
" 40-50 " " "	0 07 1/2
" silver " " "	0 07
Currants, uncleaned, loose pack, per lb.	0 05 1/2
" " " " dry cleaned, Filatras, per lb.	0 06 1/2
" " " " wet cleaned, per lb.	0 06 1/2
" " " " Filatras in 1-lb. pkg. dry cleaned, per lb.	0 06 1/2
" " " " Vostizzas, uncleaned, " " "	0 06 1/2
Hallowee dates, new per lb.	0 05 1/2
Figs, cooking in bags, per lb.	0 03 1/2
Apricots, choice, in 25-lb. boxes, per lb.	0 11 1/2
Apricots, choice (August delivery), in 25-lb. boxes, per lb.	0 09 1/2
Apricots, standard (August delivery), in 25-lb. boxes, per lb.	0 09
Peaches, choice, " " "	0 12 1/2
" standard " " "	0 12
Pears, (choice halves) " " "	0 12 1/2
Nectarines, choice " " "	0 11
Plums, choice (dark pitted) per lb.	0 10
Candied Peel—Lemon peel, per lb.	0 09 1/2
" Orange " " "	0 09 1/2
" Citron " " "	0 14

Teas—Prices are quoted locally as follows:

Congous, M. 12, half chests, per lb.	0 12
" " " " cads, per lb.	0 13
" " S.C.P. and M. 14, half chests, per lb.	0 15
" " " " cads, per lb.	0 16
" " A.A.N., in cads, per lb.	0 19
" " J.A.P. No. 1, " " "	0 25
Ceylon, bulk, per lb.	0 19
" Pekoe P.H.T., in 1/2 chests, per lb.	0 18
" " broken Pekoe, No. 62 in chests, per lb.	0 18
" " " " No. 414 and 418, " " "	0 20
" " " " No. 412, in chests, " " "	0 22
" " " " No. 57, " " "	0 25
Gunpowder, in quarter chests, per lb.	0 26
Young Hyson, in 1/2 chests, per lb.	0 26
Scented Orange Pekoe, in cads, per lb.	0 26

Fish—Quoted as follows:

Lake Superior trout	0 09
Gold eyes	0 03
Blue fish	0 18
Mackerel	0 15
Red snapper	0 14
B.C. salmon	0 10
Halibut	0 10
Flounders	0 06
White fish (L. Winnipeg), per lb.	0 05 1/2
Pickrel	0 05
Jackfish	0 03 1/2
Finnan haddie	0 09
" Halifax " brand salt cod, fish cakes 2 1/2's	0 11
" Acadia " " " " 20-1's	0 09

"Bluenose" " " " 20-1's "	0 07
"Acadia" " " " 2-lb. boxes	0 09
" " " " " 4-lb. "	0 09
" " " " " shredded, 24 cartons, per bx.	2 00
" " " " " bulk, in 15-lb. boxes	0 08
Large Labrador and Nfld. salt herrings per 100 lb.	5 00
" " " " " per 20-lb. pail.	1 20
Salt mackerel, in 20 or 30-lb. pails.	0 12 1/2
Finnanaddie, in 15 or 30-lb. boxes	0 08
Smoked halibut strips.	0 11
Kipperd gold eyes, per doz.	0 45
Yarmouth bloaters, 60 in box, per box	1 50
Lobsters, fresh boiled, per lb.	0 25
Caviar, extra, small jars, per jar.	0 40
Frog legs, 6 doz. in box, per doz.	0 40

Evaporated Apples—Orders for large quantities are being filled at 7 1-2c., but this price will not last very long in view of the strong position of outside markets. We quote as last week:

Evaporated apples (choice), 50-lb. case	0 97 1/2
(fancy),	0 08

Beans—Hand-picked beans are still quoted at \$2.10 to \$2.15 per bushel, and the ordinary grade at \$2.

Butter Tubs—The range of prices is as follows:

Tubs, wooden hoops, 2 in nest, per nest	0 40	0 45
" " " " " 3 " " "	0 70	0 73
" " " " " wire hoops, 2 " " "	0 60	0 63
" " " " " 3 " " "	0 90	1 00

Buckwheat Flour—Quoted at \$1.70 per half sack.

Breakfast Cereals—No changes are reported. We quote:

Rolled Oats, 80-lb. sacks, per cwt	2 10
40-lb. " " "	2 15
20-lb. " " "	2 20
8-lb. " " "	2 50
Cornmeal, in sacks, per cwt	1 80
in 1/2 sacks,	1 85

Maple Products—New maple syrup from the Eastern Townships in Quebec Province is selling at \$5 for 5-gallon tins. Sugar in quarter and half-pound cakes is selling at \$3 per 25-lb. box.

Honey—Prices are as follows:

Clover honey 1-lb glass, 2 doz. in case, per doz.	2 00
" " " 5-lb tins, 1 doz. in case, per tin.	0 50
" " " 10-lb tins, 8 in case, per tin.	1 00
" " " 60-lb tins, per lb.	0 07
Fancy comb honey, 2 doz. to the case, per doz.	2 50
per case,	4 75

Eggs—Buyers are now paying country merchants 16 cents per dozen for eggs delivered in Winnipeg. Prices are proportionately less at country points according to the distance from the city.

Green Fruits.

California fruits are arriving in large quantities. Prices are as follows:

Minnesota raspberries, 24 pts, per case	2 25
Tragedy plums (California),	2 00
Plums (other varieties),	1 75
California peaches, per case	1 50
Apricots, per case	1 75
California Bartlett pears, per case	4 50
Watermelons, per doz.	5 00
Late Valencia oranges, 120's	4 75
" " " 150's	5 25
" " " 170's to 250's	6 01
Fancy Cal. lemons, 300's and 350's	7 00
10c. off in 6-case lots.	
Bananas, fancy limons, per bunch	2 75
Pineapples, per doz.	3 25

Vegetables.

Parsley,	0 40
Mint,	0 45
Native onions, per lb.	0 04
Carrots, per bush.	0 40
Beets,	0 80
Turnips "	0 40
Potatoes "	0 65
Celery, per doz.	1 20
Tomatoes, 4 baskets in crate, per crate.	1 75
Lettuce, per doz.	0 50
Radishes	0 50
Cucumbers "	1 00
Green onions, per doz.	0 40
Egyptian onions, per lb.	0 03 1/2
New California cabbage, per lb.	0 03
Australian onions, per lb.	0 05
Bermuda o nions, per case	2 25
New Potatoes, per lb.	0 02

Buyers of Eleme figs should communicate with H. P. Eckardt & Co., Toronto.

N. S. Markets.

Halifax, N.S., July 24, 1905.

JOBBERs report a fairly good trade in groceries with prices steady. Sales of sugar have been large during the week and dealers have been kept busy filling orders. The demand for this article has been even greater than anticipated. The refiners also report the demand heavy. There has been a fractional decline in the price, and the retailers are now selling sugar at 6c., or 17 lbs. for a dollar. Sales of molasses are falling off perceptibly. The price is unchanged. Dealers here have still very large stocks on hand.

Fruits and Vegetables.—New potatoes advanced 25c. per barrel during the week. The demand for new potatoes was exceptionally good and some dealers found difficulty in filling orders. The new potatoes are American and the shipments received here were not very large. It is expected that new Nova Scotia potatoes will be placed on the market by the end of the week. Owing to the backward season local-grown potatoes are much later than usual. Some dealers who had large holdings of old potatoes, finding that there was a shortage of new stock, took advantage of the market and advanced the price ten cents per bushel. American cabbage is quoted at \$1.75 to \$2 per barrel. A small quantity of local-grown cabbage was placed on the market on Saturday. The article was only about half matured, but it fetched 60 cents per dozen. Carrots, turnips and beets, all local grown, are now on the market, each being quoted at 50c. per dozen. Beans are worth \$1.75 to \$2 per box, tomatoes \$3 per crate of 40 lbs., and cukes at \$4 per box. Bananas are quoted at \$1.75 to \$2 per box, lemons (new) from \$5.50 to \$6 per case of 300 count, California plums from \$1.50 to \$2 per box, and Jamaica oranges \$4.50. A good shipment of the latter was received here, but the fruit is quite green, and the sales have been slow.

The demand for smoked meats and salt pork is good. The supply of the former has not increased very much, and in consequence the price is still very firm. In canned goods the demand is falling off, as the fresh articles are taking their places.

Shipments of strawberries are falling off and the Nova Scotia crop is about over. With the decrease in the receipts the price advanced during the latter part of the week to two boxes for 25c. The first raspberries on the market are bringing 15c. per box, and gooseberries 8c. per quart. No change is announced in the price of flour or fish.

Butter and Eggs.—The market is quiet at present, and prices are steady. Nova Scotia eggs are quoted at 15c. and P.E. Island from 16 to 17c., the shipments from the latter place being light. The demand is only fair. Some slight improvement is noted in the receipts of local-made butter, but not much change in price. Creamery here is quoted at 22 to 23c., choice small tubs the same, and prints 22c.

Cheese.—The opening meeting of the Cheese Board was held at Charlottetown on Friday, when the following sales were reported: Orwell 90, Dundas 64, Stanley Bridge 150, Cornwall 100, Lakeville 100, Red Point 40, Gowan Brae 50, Kinkora 125, New Glasgow 110, Union 60, East

River 25, to Dillon & Spillett, for 9 1/2c. Kensington 150, was sold at 9 1/2c. to Dillon & Spillett. A. J. Biffin bought from Cornwall, East River and Union 150 flat cheese for 9 1/2c. The following cable was boarded: "Montreal firm, English market steady, Montreal Eastern 9 1/2 to 9 3/4c., Western 9 1/4 to 10c., London 48 to 49s." There was a good attendance of salesmen, and all seemed well satisfied with the price, which is 2 1/2c. higher than at the opening last year. The officers elected were: President, Lauchlin Macdonald, East Point; vice-president, Chas. Wayne, St. Peter's; secretary-treasurer, Robert Jenkins. It was decided to take the Kingston instead of the Brockville quotations this year on account of the change of the date of meeting.

WESTERN RETAILERS MEET.

(Special Dispatch.)

THE semi-annual meeting of the Retail Merchants' Association of Western Canada met in Manitoba Hall Wednesday, July 26—morning, afternoon and night. President T. J. Lawlor, of Killarney, presided. Secretary Coulson presented a report showing that the membership is now 204, as the result of six weeks' canvass in 83 towns. The credit system was discussed at great length, and finally a resolution was passed amending the recommendation of last February to the effect that all accounts be closed on November 1, and no credit be extended until April 1. The cash period is therefore shortened one month. Expressions of active sympathy were received from Winnipeg retailers, and the Winnipeg retailers are invited to attend the Thursday night meeting. The Winnipeg wholesalers are also invited to this meeting. At the evening session the question of prices paid for farm produce was discussed at considerable length. A committee was appointed consisting of the president, secretary, and W. F. Moore, of Cartwright, to interview the cold storage companies with the object of arranging for the handling of country butter in Winnipeg, the committee to report at Thursday night's meeting. T. B. Jackson, of Elgin, not being in business now, Wilfrid Ledoux, of Armand, was appointed to his place on the executive. Convention adjourned until Thursday night.

FETE CHAMPETRE.

The retail grocery clerks of Montreal will hold a beautiful "Fete Champetre" at Lariviere Park, Sault-au-Recollet, a nice little village near Montreal, on Sunday, July 30. A fine programme has been prepared for the occasion, and all the games postponed at the Plattsburg picnic will be run off, and valuable prizes given to winners.

IMPROVING OFFICES.

The offices of J. L. Watt & Scott, Wellington street east, Toronto, are receiving a thorough overhauling this week at the hands of the painters and decorators. The interior is being done in white and green, and will, when the decorations are completed, compare very favorably with anything of the sort in town.



BY ROYAL WARRANT MILLERS TO H.R.H. THE PRINCE OF WALES.

The Standard of all Canadian Flour is

Ogilvie's "Royal Household"

It is a mistaken idea that good grocers are not particular as to the quality of the goods they sell to their customers—self-interest leads them to serve their trade with the best—

Who sells the Family Flour? Not the "flour and feed" merchants, but the family grocers, and the women look to them to supply the best—The time has gone by, though, when the housewife would take anything that the grocer would suggest, and the wise grocer no longer suggests anything just as good when "Royal Household" is asked for.

Have you ever thought over the fact that if the baking turns out right with the flour you supply your customers they will come back again? Good flour means "good trade."

Ogilvie's "Royal Household" Flour

is not only "good flour," but is the Best Flour.

PERSONAL MENTION.

Mr. A. N. Reay, lately with the Force Food Co., honored The Grocer with a call this week.

Mr. John Sloan, of John Sloan & Co., Toronto, is taking a week's holiday at Preston Springs.

Mr. J. S. McLean, of the Harris Abattoir Co., Toronto, was in Montreal the early part of the week.

Mr. Chas. Gyde, Montreal, is on his annual tour through Manitoba, Northwest and British Columbia.

Mr. J. H. Maiden, Montreal, is calling at all the principal points in Ontario this week, on a business trip.

Mr. R. R. Henry, of the traveling staff of Rose & Laflamme, Montreal, is taking a few weeks' rest and vacation at Murray Bay.

Mr. F. J. Smale, of the Wm. Davies Co., Limited, Toronto, was in Montreal Wednesday inspecting the work on the company's new factory.

Mr. G. H. Grimm, of Rutland, Vt., was a visitor to Montreal last week, making his headquarters with the Grimm Mfg. Co., Wellington street.

Mr. George Musson, of George Musson & Co., brokers and commission merchants, Front street east, Toronto, is spending a few days at Chatham this week.

Mr. L. E. Morden, formerly with McWilliam & Everist, Toronto, has joined the traveling staff of the Eby, Blain Co. Mr. Morden's territory will be the Niagara Peninsula.

Mr. Chas. Corby, manager of the Pacific Selling Co., New York, spent the week end with his brother, Mr. Harry Corby, Belleville, Ont., attending the Belleville Old Boys' Reunion.

Mr. A. P. Murray, salesmanager for Edwardsburg Starch Co., Limited, Montreal, is taking a few weeks' well-earned vacation at Lake Memphramagog, where his family are summering.

Mr. Chas. Corby, manager of the Pacific Selling Co., New York, was present at the Belleville Old Boys' Reunion this week, when the Corby Park was presented to the City of Belleville.

Mr. D. B. Gillies, of the Toronto office of The Grocer, is at present in Montreal, relieving Mr. W. H. Seyler of The Grocer staff during that gentleman's absence in the Laurentian Mountains on his vacation trip.

Mr. E. D. McCarthy, of the McCarthy Supply Co., Regina, was in Winnipeg this week attending the Exhibition. Mr. McCarthy is enthusiastic regarding the future of Regina, which he expects to be a second Winnipeg.

Mr. Arch. Snowdon, of Snowdon, Forbes & Co., Montreal, is making a business tour through the principal business centres of the Maritime Provinces in the interest of his firm's well-known "Bee" brand grocers' sundries.

Mr. James J. Speirs, who proclaims the merits of Chase & Sanborn's coffees to the merchants of Toronto and Western Ontario, passed through Montreal last Saturday on his way to Portland, Me., and the Hub, for a short vacation.

Mr. A. Suter, of the Montreal branch of Crosfield, Lampard, Clarke & Co., London and Colombo, is in New York taking charge of the United States agency of his firm during the next few months, in the absence abroad of the manager.

Mr. B. Colloridi, representing the United Vineyard Proprietor's Co., of Cognac, France, will arrive by SS. Victorian, due at Quebec on Saturday, July 29, and will take a trip through the country with Mr. R. Carignan, of B. O. Beland, Montreal.

Mr. S. Britton Foster, representing John G. Harvey, Limited, manufacturing chemists, Toronto, was a visitor at the Montreal office of The Grocer last week. Mr. Foster will be in Montreal for some time calling on the retail trade, introducing Harvey's ammonia.

Mr. L. E. Geoffrion, of the firm of L. Chaput, Fils & Cie., Montreal, has severed his term as commissioner of the Montreal Harbor Board. During his term he has given a lot of his time to the development and welfare of our national port. Mr. L. E. Geoffrion left Thursday for Toronto and Buffalo, on a business trip.

HINTS TO BUYERS.

White & Co., Limited, Toronto, had a large shipment of new Verdilli lemons in this week.

H. P. Eckardt & Co., Toronto, are selling a pure cane sugar syrup put up in half barrels.

A shipment of Crosse & Blackwell's and Morton's goods is in store this week, with L. Chaput, Fils & Cie., Montreal.

The Dawson Commission Co., Toronto, report the arrival of five carloads Jersey tomatoes this week in baskets and crates, also two cars watermelons.

L. Chaput, Fils & Cie., Montreal, are offering some fancy seeded California raisins at attractive prices. They have also on hand a full line of California prunes in 25 lb. boxes.

Brusson's French Alimentary Pastes are among the best, manufactured from the genuine Russian wheat "Taganrog." L. Chaput, Fils & Cie., Montreal, have just received a second shipment.

Owing to local fruits ruling scarce and higher in price than usual, California peaches, peas and plums are having a good market. White & Co., Limited, Toronto, are handling a good many cars of this fruit at auction.

JOINED THE BENEDICTS.

Mr. W. M. Littler, manager of Montreal branch of the Walter M. Lowney Co., of Boston, who is usually not addicted to hiding himself or his actions from the public, made a diversion last week which The Grocer hopes will be of life-long benefit. Ostensibly departing on a trip to the Maritime Provinces, he crossed over into the city of baked beans and brown bread and "took unto himself a wife." Besides the business attractions that made trips to the Hub necessary, there was another and a more

directly personal lodestone that at stated intervals drew him to the Athens of America. The deed is done and the annexation of another American citizen completed. The Grocer wishes Mr. and Mrs. Littler a pleasant journey through life, and may their pathway be strewn with everything that is as sweet and good as Lowney's chocolates.

CANADIAN EXHIBIT.

Canada is making an extensive exhibit—chiefly of horticultural and agricultural products—at the Pittsburg Exhibition, which opens Aug. 30 and lasts two months. The purpose is to attract immigration to Canada.

ATTRACTIVE LABELS.

The old saying that "goods well labelled are half sold" should certainly apply to the new and handsome labels prepared for Hudon, Hebert & Cie.'s Montreal stock of canned fruits, fish and vegetables. The labels are uniformly of birch bark imitation, and the registered "Gazelle" brand shows up clearly and strikingly beautiful, while the various kinds of fruit, vegetables, etc., are shown in most perfect, natural shapes and colors. The labels are all embossed. Taken as a work of the lithographer's art, they strike one as being as nearly perfect as anything in this line can be made. As attractive lines for grocers' shelves they should bear out our opening remarks. Hudon, Hebert & Cie.'s artistic sense should be appreciated by all dealers in canned goods and groceries.

TRAVELERS' VACATION.

Mr. J. F. Holden and Mr. J. W. Powell, Western Ontario representatives of E. W. Gillett Co., Limited, Toronto, will this year spend their annual two weeks' vacation at home. As these gentlemen have done considerable traveling so far this year, this will give them a much needed rest, and both expect to be in fine fettle for renewing the campaign in favor of Gillett's goods.

B. C. PACKERS DIRECTORS.

At an informal meeting of the British Columbia Packers' Association last week the following directors were appointed: Alexander Ewen, Aemilius Jarvis, E. W. Rollins, E. E. Evans, Campbell Sweeny, William Murray, K. K. McLaren, William Braid and Robert Kelly. The officials of the association will not be chosen till the annual meeting in Jersey City, New Jersey, in August.

CURRANT BILL VOTED.

Just as we go to press a cablegram is received from Hancock & Wood, Patras, advising a very excited currant market, and that the Syndicate Bill has been voted.

Davidson & Hay, wholesale grocers, Toronto, are having some alterations made in their Yonge street warehouse this week. They are installing a large two-storey fire-proof vault.

TRAVELERS' DIRECTORY

FRIENDS and clients of the Western Ontario travelers will look in vain during the next two weeks for the glad hand and cheery smile. The drummers have sworn off work from July 29 to Aug. 12, and will be found disporting themselves at every spot in the Dominion and out of it claiming the title of Summer resort, where there is any fun to be had. The Grocer wishes them all an enjoyable holiday. Commercial travelers are the boys par excellence who deserve every minute's relaxation they can get out of a Summer holiday. The accompanying directory may be of service to readers of The Grocer:

John Sloan & Co., Toronto.

- H. Brett, Muskoka Lakes and Thousand Island Park.
- W. H. Maxwell, Lake Temagami—chasing the deer.
- George Sanderson, rustivating at Windermere, Muskoka.
- Phil Brown, ruminating at Orillia, Niagara Falls and Grimsby.
- Jim Mayled, somewhere in the neighborhood of Lake Huron.
- Frank Tait, at Port Carling, Muskoka.
- J. H. Burton, enjoying nature at his country home, Bracebridge.
- Charlie Parsons, promenading at Lake of Bays, Muskoka.
- Fred Sloan, getting ready for a duck shoot in the Northwest.

John Hayden, in the shade of an old apple tree on the Niagara Peninsula.

Thos. Kinnear & Co., Toronto.

- R. Keyes, somewhere on Lake Simcoe.
- A. H. Lawson, improving his mind at Jackson Point.
- A. Jamieson, keeping cool at Sault Ste. Marie.
- J. McLean, golfing at Cobourg.
- Chas. Rishar, bathing at Stoney Lake.
- E. Bingham, taking the sea air treatment at Atlantic City.
- J. B. McCrea, studying astronomy at Parliament Hill, Ottawa.

The Eby, Blain Co., Toronto.

- R. W. Ritchie, farming at Orangeville.
- J. A. Taylor, fishing on the Trent River.
- D. Casey, sea-bathing at Atlantic City.
- L. E. Morden, faking the lake and river trip to Montreal and Quebec.
- F. J. Watson, at Presque Isle Point.
- W. T. Wickham, shooting the chutes at Niagara Falls and Buffalo.
- J. W. Borsbery, following up his literary bent at Muskoka and the Soo.
- T. S. Grant, sight-seeing at Quebec.
- J. N. Notter, locating veterans' land in New Ontario.
- H. A. Ernst, catching musquitos in Muskoka.

J. Milne, at Mount Clemens, Mich., taking the baths.

- J. A. Montgomery, having a high old time at New York and near-by resorts.
- T. A. Wilson, fishing at the Soo.
- J. W. Maybee, in the suburbs of Bay City, Mich. Mr. Maybee has an interest in one of the big Lake Michigan steamboats and enjoys a cruise every year.

Perkins, Ince & Co., Toronto.

- J. B. Gouinlock, at Pointe au Baril.
- M. Macleod, at Restoul Lake in the Lake Nipissing district.
- J. A. Cameron, making up lost sleep at Stoney Lake.
- D. W. Duff, recuperating at the Citadel, Quebec.
- W. Collins, trout fishing in the White Mountains.
- J. L. Curran, camping at Bala Falls, Muskoka.
- T. W. Hayes, enjoying the sea breezes of Boston.

Warren Bros. & Co., Toronto.

- J. H. Devaney, revisiting the scenes of childhood in Cork and elsewhere in the Emerald Isle.
- Fred Armstrong, at Wedlock's Landing fishing for ten pounders. His friends say he is a cracker jack at this stunt.
- Alick Long, rustivating on the southern shore of Lake Simcoe.
- W. B. Dack, sight-seeing down Montreal and Quebec way.
- Bill Glover, "Napoleon," at Old Orchard Beach.
- E. G. Williams and Col. John Stone-man, at Saratoga races and Newport. They will also be at the Holland House, N.Y., for a week.
- Capt. D. I. Warren, taking it easy at Niagara.

TODHUNTER'S


EXCELSIOR

COFFEE

Sure to please your customers.

Blended by **TODHUNTER, MITCHELL & CO., TORONTO**

MINTO BROS.,



Telephone Main 353

F. J. WHITE,
Manager

DIRECT TEA IMPORTERS AND BLENDEES

55 Front St. East, TORONTO, Ont.

The *Mela-Gama* packet Tea blended and put up by us is steadily coming to the front, as evidenced by our increased monthly sales and unsolicited repeat orders.

Put up in 25, 30, 40, 50 and 60c. We put up halves in all lines, and quarters in 40, 50 and 60c.

Send for sample chest of *Bulk* or *Mela-Gama*. You can absolutely make no mistake.

RETURNED
AUG 4 1905

To Lane
25 Front St 38

Not Who, But What!

We never claimed that **Blue Ribbon Tea** was good simply because it was called **Blue Ribbon Tea**. But we **do claim** that **Blue Ribbon Tea** is at the **top** of the **ladder**, because we started **right** at the **outset** and have kept **making** it the **right** way.

Blue Ribbon Ceylon Tea

stands **to-day** the **survival** of the **fittest**, the **monarch** of the **industry**, the **champion** of **No Tannin, Machine-make, High Growth, Absolute Cleanliness**. **Red Label** line brings **trade**.

Make Change Without Loss

Mistakes that occur in making change are avoided by system. A customer gave this reason why she trades with Mr. Hardy:

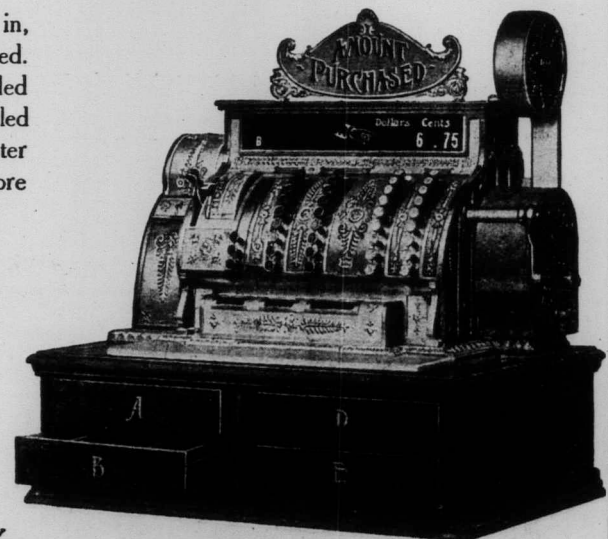
"Mr. Hardy's National Cash Register counts the money that is taken in, and if a mistake is made in making change you can always have it corrected.

"I once made a 10-cent purchase and handed the clerk \$5. He handed me 90 cents. I did not notice the error until I reached home. I called Mr. Hardy's attention to it and he opened his National Cash Register and balanced his cash. It showed that there were four dollars more in the drawer than called for by the sales record."

A National Cash Register accurately records each transaction, whether cash, credit, money received on account, money paid or money changed, and shows the clerk's initial.

Let our representative call and explain our system to you.

Cut off here and mail to us today



NATIONAL CASH REGISTER CO., DAYTON, OHIO

I own a _____ Please explain to
me what kind of a register is best suited for my business.
This does not obligate me to buy.

Name

Address

No. clerks

O. W. Rinker, enjoying the ambrosial air, fishing on the banks of the Pentagone, Kingcardine.

James Owen, at the end of Toronto Island breakwater with a ten cent bamboo rod and a can of bait.

J. A. L. Stewart, having a quiet time at Thornton, Ont.

F. W. Humphrey, Toronto.

T. L. Willis, at Charlotte, Prescott and Quebec—after the missing tiger.

T. Dowsell and J. Gordon Humphrey, at Honey Harbor. They had excellent sport last year shooting porcupine.

Wm. Totten, with his family at Niagara and the Muskoka Lakes.

J. B. Dingwall, cruising and fishing along the Bay of Quinte and the St. Lawrence. Mr. Dingwall will also visit friends at Alexandria Bay.

E. F. Walker, at Catfish Bay in Northern Ontario.

Ed. Keating, automobiling at London and Western Ontario.

W. A. Mitchell, rustivating at his cottage, Pigeon Lake.

D. H. Ward, with his fishing tackle at Sparrow Lake.

Davidson & Hay, Toronto.

A. H. Pafford, shooting the rapids at Burley Falls.

W. T. Bowes, killing time at Lindsay and Sturgeon Point.

Bob Blackburn, camping at North Bay.

W. B. Smith, visiting the fruit farms at Niagara-on-the-Lake, Grimsby and Winona.

Billie Anderson, at Buffalo and the St. Catharines regatta.

H. P. Eckardt & Co., Toronto.

J. W. Charles, enjoying the ozones of Toronto and Island Park.

J. W. Shouldice, at his family cottage, Honey Harbor.

W. J. Bradley, casting a line at Honey Harbor.

St. George Price, rustivating at Goderich.

W. H. Gillard & Co., Hamilton.

W. H. Scovil, Northwest representative, Banff Springs, sulphur bathing.

C. A. Leaney, Algoma representative, trout fishing in Nepigon River.

C. M. Buscombe, touring in Algoma wilds.

M. P. Malone, at his Summer resort, Orchard Beach. Mr. Malone has had so much trouble with his automobile that he has traded same for a powerful Amphib.

Clark's Meats Have Been Tested And Found Satisfactory

Every Live Grocer prefers to buy goods that are advertised, that have been tested, that have a reputation and hold the confidence of the consumer. **He Knows** he has everything to lose and nothing to gain by buying untried products.

What are you going to do about it?

WHITE DOVE COCOANUT



Retail Grocers should recommend this brand for its healthful and nourishing qualities.

A Natural Food

Once Used, Always Used

Most Attractive Package on the Market

W. P. DOWNEY, 26 St. Peter St., Montreal

WATERPROOF WRAPPING PAPER

For Express and Long Distance Packages. Put up in rolls 36 in. wide, 250 and 300 yards in a roll. Clean paper on both sides—waterproof substance in the centre—therefore it will not soil or stain delicate goods, as ordinary waterproof paper will. Practically odorless. May be used either for case lining or wrapping packages.

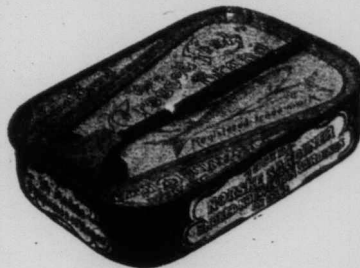
CANADA PAPER CO.

SAMPLES AND PRICES WITH PLEASURE.

TORONTO LIMITED MONTREAL



This design a guarantee of quality.



All Grocers Should Stock

THE STAVANGER PRESERVING CO'S

Crossed Fish Brand

Norwegian

Smoked Sardines

Selected Fish—Pure Olive Oil—Patent Decorated Tin



CEREBOS TABLE SALT

Used like Common Salt but contains the Vital Phosphates of Whole Wheat.

USED IN ALL THE ROYAL HOUSEHOLDS AND ALL THE BEST HOTELS AND FAMILIES IN EUROPE

Sold Wholesale by the following firms:

QUEBEC: Whitehead & Turner.
MONTREAL: D. H. Rennoldson.

OTTAWA: H. N. Bate & Sons, Ltd.
KINGSTON: Geo. Robertson & Son.

TORONTO: W. G. Patrick & Co.
HAMILTON: James Turner & Co.

WINNIPEG: The Kenneth Mackenzie Co.
VICTORIA: R. P. Rithet & Co., Ltd.
VANCOUVER: Kelly, Douglas & Co.

WHEN ASKED FOR



"some gelatine," your safest course is to supply

COX'S

It is so uniform in quality, so clear, so pure, strong and nourishing that it will be sure to give satisfaction in the kitchen, and on the table. Over 60 years since Cox's came on the market. Been the standard all the time, too.

Canadian Agents: **J. & G. COX, Ltd.**
 C. E. Colson & Son, Montreal
 D. Masson & Co., "
 A. P. Tippet & Co., "
Gorgie Mills, EDINBURGH

Oakey's The original and only Genuine Preparation for Cleaning Cutlery, 6d. and 1s. Canisters

'WELLINGTON' KNIFE POLISH

JOHN OAKEY & SONS, Limited
 Manufacturers of
 Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.
 Wellington Mills, London, England
 Agent:
JOHN FORMAN, - 644 Craig Street MONTREAL.

DIAMOND BRAND MAPLE SYRUP

IS NOT A COMPOUND

It is not only Pure, but it has that delicious flavor of fresh Sap Syrup direct from the sugar bush.

All Jobbers.

Sugars Ltd., = Montreal

Hot Weather

Is just the time to sell starch. The best starch for hot weather is

SAN-TOY STARCH

Ask your Jobber or write

J. H MAIDEN MONTREAL

G. A. Carley and G. H. Turner, sea-bathing, Atlantic City.
 John Hagey and Menno Hagey, up the Saguenay.

L. Hartle, R. W. Cressman and J. H. Thompson, at Coney Island, New York, with the members of the "Red Feather" Co., under the special guidance of Mr. Hartle.

W. C. Herald, enjoying the beauties of Hamilton Beach.

VICTORIA B. C., BOARD OF TRADE.

THE twenty-sixth annual meeting of the Victoria, B.C., Board of Trade, held on July 14, 1905, was attended by a large and representative gathering of Victoria business men. The main order of business was the election of officers for the ensuing year, and resulting as follows:

President, W. T. Oliver, (acclamation); secretary, F. Elworthy, (acclamation); vice-president, J. A. Mara; council, D. R. Ker, C. F. Todd, Stephen Jones, S. J. Pitts, P. McQuade, Capt. J. G. Cox, H. B. Thomson, H. F. Bullen, S. Leiser, T. M. Henderson, R. P. Butchart, F. A. Paulin, H. G. Wilson, J. S. Gibb and T. W. Paterson.

The following twelve members were elected to the board of arbitration: D. R. Ker, G. H. Barnard, C. F. Todd, D. E. Campbell, R. P. Butchart, H. B. Thomson, Capt. J. G. Cox, E. V. Bodwell, J. A. Sayward, L. Goodacre, Richard Hall, H. F. Bullen.

In referring to the B. C. tax on commercial travelers, the Hon. R. G. Tatlow said it had proved a difficult one to collect. It was almost impossible to get information correctly, and the Government found that the merchants carrying stocks thought the Act was not being effectually enforced. In the last couple of months, however, about 125 commercial travelers' taxes had been collected. There had been talk of the Act being disallowed at Ottawa, but unless and until that happened B. C. citizens were asked to give the measure their hearty support.

Government returns showed that the revenue from the lumber industry this year had reached \$400,000 or \$100,000 in excess of the estimate of last year,—a satisfactory condition of affairs when it is remembered that during a greater part of the year the industry had been in a depressed condition owing to over-production and competition from the United States.

The annual report also dealt with trap fishing and salmon canning, the cement works, the wharf improvements, the new C.P.R. hotel, the development of the deep sea fisheries in prospect, and the inauguration of the whaling industry as factors in the future prosperity of the City of Victoria.

PEA PACK COMPLETED.

The Simcoe factory, owned and operated by the Canadian Cannery, Limited, has just finished packing peas for the season. To give some idea of what this factory accomplished, its pack was, day in and day out, from 60,000 to 84,000 cans of peas per day, besides large quantities of other goods. Eighty-four thousand cans of peas was their highest in that line alone for one day. It does not look as if the country will suffer this year for a shortage of peas, although the low price and extra fine quality will doubtless stimulate consumption.

CONDENSED OR "WANT" ADVERTISEMENTS

Advertisements under this heading, ac. a word first insertion; 1c. a word each subsequent insertion.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittance to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded, five cents must be added to cost to cover postages, etc.

YEARLY CONTRACT RATES.

100 words each insertion, 1 year.....	\$30 00
" " " 6 months.....	17 00
" " " 3 months.....	10 00
50 " " " 1 year.....	17 00
" " " 6 months.....	10 00
25 " " " 1 year.....	10 00

FOR SALE

WELL established grocery business; good location in western town; population 5,000; turnover 50,000; stock 7,000; splendid opportunity; must be sold. For particulars, address Box 264, CANADIAN GROCER Toronto. (30)

WANTED.

REPRESENTATIVE wanted for manufacturing concern, doing large business; young man of good appearance and address for west of Toronto; would require to take three thousand dollars interest; salary to start twenty dollars per week; an exceptionally good opening for the right man. Box 262, CANADIAN GROCER, Toronto. (29)

AGENCIES WANTED.

WINNIPEG wholesale grocery broker desires an agency for Dried and Evaporated Apples, Peas, Beans and any other lines handled by wholesale grocers; highest references. Box 263, CANADIAN GROCER, Toronto. (32)

WANTED by experienced manufacturers' agent with large connection with the grocery trade, agency for Montreal district, and for a good selling grocery line, especially canned goods; best of references. Apply Box L, c/o CANADIAN GROCER, Montreal. (31)

TRAVELERS WANTED.

A MIDDLE-AGED gentleman of good address is wanted to call on the trade in Ontario; no samples to carry; a very good opening for a retired or retiring general merchant who desires a light, healthy occupation, with good remuneration if successful; give references. Box 260, CANADIAN GROCER, Toronto. (25tf)



POULTRY, FISH AND OYSTERS.

WINNIPEG FISH CO.
 PHONE 1480.

GAME AND OYSTERS.

259 PORTAGE AVE.

Any quantity of fish shipped ADDRESS—Mail P. O. Box 791, WINNIPEG, Man

“SALAMANDER”

THE UNITED VINEYARD PROPRIETORS Co.
OF COGNAC

ESTABLISHED IN 1838

J. G. MONNET & Co.

Capital, 4,000,000 Francs

Reserve Funds, 2,000,000 Francs

The Finest Brandy Imported in Canada.

PURITY UNEQUALLED

It soothes the nerves, brings rest to the sleepless, and builds up the entire system.

Its use is the ***First Aid to Health***

Originators of

SPECIAL RESERVE
MEDICINAL RESERVE
INVALIDS' RESERVE

} **THE THREE FAMOUS BRANDS**

B. O. BELAND

District Agents:

Kennedy & Co., Ottawa.
Narcisse Lord, St. Jean, Que.
C. A. French, Sherbrooke.
S. P. Champoux, Joliette.

GENERAL AGENT

1684 Notre Dame

MONTREAL

EUDORE PATRY—Depositors in Quebec—H. BEAUTEY

Frenzied Business

The gentlemen under the Mountain claim that we are making a kick because they have put peas too low, and that the price is put where it is in the interest of the trade. We cannot see where the interest of the trade is taken into consideration in making this price. There must be considerable peas held by the wholesale and retail trade, and when these gentlemen with a stroke of the pen can knock 25% in value off these goods we cannot see where the trade is benefitted. The only people benefitted are the consumers, and we are not interested in them only to the extent of giving them a first-class article at a reasonable profit. We confess, that through the panicky frenzy of these gentlemen over a couple of hundred thousand cases of old peas, they have forced us to supply every man, woman and child who eat Quaker Peas with this article at cost, with the addition of a penny on every can. Peas at 60c., after deducting brokerage, discounts, freights, and royalties we have to pay on machines used in packing them, net less than forty-five cents per dozen, and we think this is Frenzied Business that it would take a Lawson to do justice to. If the wholesale or retail trade were being benefitted we would not discuss it for a moment, but say: "Go it, boys. It is only temporary, and they have given us many a good show in the past—let us give them one now."

(To be continued.)

THE PACKERS OF QUAKER CANNED GOODS

This Isn't Frenzied Business

A number of drummers on a Friday night returning home, passed the station here, opposite which is the Quaker Canning Factory. Looking at the factory, one remarked: "How do you account for the success of that concern? A few years ago they were unknown; now their goods are everywhere between the two oceans. They do little or no travelling, a very small amount of advertising, and no great amount of push in any direction. They have a fellow named Tom Owens who runs the business, but he don't travel more than two miles an hour, and the furthest he is ever known to go from home, once or twice a year you may see him around Eckardt's in Toronto or Mathewson's in Montreal, but that is the extent of it."

After this duck had his say the rest of the crowd were mum. Presume they didn't know the reason. The following are a few reasons out of thousands: In the first place, for the foundation of the business, we are right in the garden of the Bay of Quinte District, celebrated for growing the finest flavored fruits and vegetables in the world. In the second, probably no firm on earth has given the same amount of attention to the seed part of the business that we have. In peas, we buy select hand-picked stock from the Cleveland and John H. Allan Seed Co., Picton, two of the largest and most reputable seed houses in the world. In tomatoes, we grow the celebrated Livingstone Stone Tomato, the hardest, smoothest, firmest and best all-round tomato for canning purposes that the world has yet produced. In corn, we use almost exclusively seed imported from Maine, where they grow and pack corn that sells for just double the price ordinary corn grown in other parts of the U. S. sells for. In bean seed, we have paid Woodford's, of New York City, as high as nine dollars per bushel, when our competitors thought two-dollar seed was good enough for them.

(To be continued.)

THE PACKERS OF QUAKER CANNED GOODS

NEW
VERDILLI LEMONS
Direct importations from Messina
arrive this week.

CALIFORNIA LATE
VALENCIA ORANGES



TORONTO, ONT.

Regular arrivals :

California Deciduous
Fruits

PEACHES, PEARS, PLUMS.

Great care is taken in selecting as-
sorted cars containing only the best
brands shipped from California this
year. Car of very fine

GEM MELONS

which are proving ready sellers and
giving satisfaction.

Canadian Fruits

We are the largest receivers in Toronto.
Will give all orders prompt attention.

Phone 520. **WHY!** 63 Front East.

It's only reasonable that it will
pay you to have me take care of
your orders. — I have the whole
Toronto market to select from.

TOM SMITH,

Fruit Broker, - - - TORONTO.

TOMATOES, CUCUMBERS
GREEN CORN, CABBAGE

Buy from the Grower and get
absolutely fresh stock.

RIDGE HALL FRUIT FARMS

E. E. ADAMS, Leamington.

FRUIT AGENCY WANTED IN BRITAIN

Green and Canned, not Jams

House, with **20 years' connection**, in N.E.
of England wants sole selling agency for that district.
Unimpeachable business and bank references given.
Only first-class firms represented.

J. W. LEAKE, - SCARBOROUGH

30 BARWICK STREET

Tel. Ad. "Leake, Scarborough."

DRIED APPLES

We pay the highest market prices for
bright dry quarters and make prompt
remittance.

THE W. A. GIBB CO.

Packers and Exporters

5-7 Market St., HAMILTON

GREEN FRUITS AND VEGETABLES

LONDON, ENG., FRUIT LETTER.

By Our Own Correspondent.

A CONSIDERABLE amount of the
matter embodied in this article
was gathered from the London
manager of the Canadian Cannery, Limited,
and it should prove of interest as
throwing additional light on the position
of Canadian canned goods on the
British markets. While previous corre-
spondence has been but an expression of
opinion as put forth by some of the
leading jobbers and brokers in London,
this is a review from another stand-
point. It deals with the position as
seen by those who are making the great-
est efforts to push Canadian canned
goods in the Old Country at the present
time.

As far as the brokers are concerned,
there can be no doubt that they are
affected in a manner by no means pala-
table to them by the selling arrange-
ments of the Canadian Cannery, Limited,
for the establishment of a branch
office right on the spot means that they
can no longer expect to secure brokerage
from a concern which has gone to the
trouble of opening up for itself. If they
are to handle these goods at all, then,
they must take what they can get from
the people to whom they sell. These
latter, when they are in a mood to buy
Canadian goods, are naturally adverse
to paying even one per cent. to brokers
for stuff which they can secure more ad-
vantageously by going direct to the
office of the cannery themselves. Conse-
quently the brokers' business is reduced
to a minimum as far as Canadian canned
goods are concerned, and they endeavor
to push United States, French and
Italian products in place of Canadian.
As to how much influence the brokers
and middlemen have with jobbers time
alone will show. Even if, as some of
them claim, they can prevail upon job-
bers to purchase the lines offered by
them in preference to Canadian, it has
to be seen whether, with the improve-
ment in packing and uniform quality
which the Canadian cannery claim will
result from their establishing a branch
office in London, dealers will decide to
break through custom if it be in their
own interests. By establishing an office
right in loco the services of middlemen
will be dispensed with, and it will be
possible to go to dealers direct without
regard to those who, by reason of their
handling innumerable other lines, can-
not give that attention to a single set
of goods which spells success.

It is considered that quality and
price are the two factors which are to
decide the success or failure of Canadian
canned goods in Britain. In those years
which preceded the opening of a London
office, it is claimed that, owing to the
fact that the bulk of Canadian goods
were distributed through brokers whose
interest was divided amongst other
lines, prices varied in a most confusing
manner, and when goods were sent to
Britain from Canada in packages unsuit-
able to the requirements of the market

this evil was not brought to the notice
of the cannery in the manner it should
have been. As one would expect, the
brokers were unable to find time to give
all that mass of detailed information as
to the best lines to pack, etc., so that,
in course of time, it was decided that it
would be necessary to send over some
one who could keep prices even; make
special reports as to uniformity of
quality and condition of packages; and
settle all claims.

It is said that so unsatisfactory was
the old method of selling through brok-
ers that whatever disinclination some
dealers may have had to purchase Can-
adian canned goods may be put down to
the fact that, during that period, the
lack of information supplied to Canadian
cannery was so great as to prevent them
from catering to the demands of the
British trade in the manner which was
necessary to success. Many mistakes
were consequently made, the evil effects
of which it has been the task of the
London representative during the past
few months to overcome.

As to the feeling amongst British
dealers that there is a tendency for
goods to deteriorate in quality when
many concerns combine and individual
interest and enthusiasm are taken away,
the remedy lies in constantly keeping the
quality up and by settling all claims
promptly, so as to prove that goods are
first-class and sure to give satisfaction.
In this way it is hoped that in the
course of time dealers will be educated
up to the point of getting their canned
goods direct from the cannery instead of
taking them from brokers as before.
Some of the brokers, of course, will
smilingly make the best of a bad job,
and continue to handle Canadian canned
goods in the hope of securing their one
per cent. or so from the dealers—since
they cannot get it from the cannery
themselves. But others, when they find
Canadian goods getting a firmer hold on
the market, will probably put up a stiff
fight and push their goods with greater
energy, for the success of a scheme such
as is now being put into practice by the
Canadian combination would form a pre-
cedent which, if copied generally, would
spell ruin to them. In fact, it is said
that already a new phase of business
methods is coming about, and as far as
big manufacturers are concerned brokers
have seen their best days. It is a
question which time alone can solve, but
at present London boasts a dozen or so
big brokerage concerns which may be re-
lied upon to "die hard."

Although few of the independent can-
ning concerns in Canada have yet got a
strong hold on British taste, it might
be repeated that the general opinion is
that there is a splendid opening for al-
most all lines of canned fruits and vege-
tables, and many lines of canned meats.
Quality alone will bring success. Suit-
able and attractive packages will bring
additional success, but, needless to say,
there will be keen competition all along
the line. Several houses on this side
have expressed interest in these new

canning concerns which have sprung into existence of late, and it may be that before long they too will be reaching out to get their share of British trade. Such firms as these have at any rate several predecessors whose methods, successful or otherwise, should prove worthy of study.

ONTARIO MARKETS.

Green Fruit.

Toronto, July 18, 1905.

THE warm weather has induced a first-class consumptive demand for all kinds of fruit and vegetables. In contrast with former years at this season, local arrivals of domestic fruit have been very moderate. This is due in part to the fact that the yield of early fruit in Ontario this year so far has only been fair, but principally to the fact that the facilities for distribution are much better and the trade are experiencing very little difficulty from fruit being congested in certain districts. The season for imported fruit and vegetables was never better, and the wholesale trade complain that they find it more or less difficult to obtain a sufficient supply to meet the requirements of the market.

Oranges, late Valencias, per box.....	5 50	6 50
Lemons, Verdilli.....	6 00	6 50
Lemons, California, per box.....	5 00	6 50
Bananas, large bunches, crated.....	2 00	2 20
Bananas, 8's, per bunch, crated.....	1 40	1 75
Bananas, 7-hand bunches, off track.....	0 75	0 95
Bananas, red, per bunch.....	2 25	3 50
Peaches, California per crate.....	1 25	1 50
Plums.....	1 25	1 70
Cantaloupes, Rockafords, per crate.....	4 00	5 05
Indiana gems, per basket.....	1 00	
Watermelons, each.....	0 25	0 35
Gooseberries, per basket.....	0 65	
Cherries, per basket.....	1 00	1 50
Red raspberries, per box.....	0 65	0 09
Black.....	0 08	0 09
Huckleberries, per basket.....	0 60	1 00
Red currants.....	0 60	0 85

Vegetables.

A brisk trade in green vegetables is reported. Old potatoes are now off the market and the trade is being supplied entirely from new stock. Some local tomatoes are arriving, although imported stock will continue to supply the trade for a week or ten days yet. Among other novelties this week are Canadian celery, egg plants, and vegetable marrows. We quote:

New potatoes, per bush.....	0 80
Onions, Bermuda, per crate.....	1 00
Egyptian, per sack.....	2 00
per doz bunches.....	0 15
Cabbage, Canadian, per doz.....	0 40
Cauliflowers, domestic.....	0 75 1 50
Tomatoes, Jersey, per 4 basket crates.....	0 90 1 00
domestic, per basket.....	0 80 1 00
Beets, per doz bunches.....	0 20
New radishes, per doz bunches.....	0 20
Carrots, per doz bunches.....	0 20
Cucumbers, per basket.....	0 25 0 40
large, per doz.....	1 50
Outdoor lettuce, per doz bunches.....	0 20
Green peas, per basket.....	0 25 0 40
Waxed beans, per basket.....	0 25
Water Cress, per doz.....	0 25
Farsley.....	0 20
Mint, per doz bunches.....	0 20
Sage, per doz.....	0 20
Savoury, per doz.....	0 20
Rhubarb, per doz bunches.....	0 20
Green peppers, per basket.....	1 00
Kalamazoo celery, per doz.....	0 40 0 50
Canadian celery, per dozen.....	0 35
Egg plants, per dozen.....	1 50
Vegetable marrows, per dozen.....	1 50

QUEBEC MARKETS.

Green Fruits.

Montreal, July 26, 1905.

Green fruits, owing to excessively hot weather, have been in a very great demand, and have sold quickly and at comparatively high figures. At an auction on Monday, 8 cars of California fruits sold as follows: Peaches, from \$1 to \$1.25 box; plums, \$1 to \$1.65; pears,

HERE WE ARE AGAIN

Something new and fresh.

Indiana Cantaloupes in Baskets

14 lovely sweet melons to a basket and selling stacks of them at 90c. to \$1.00 basket. Can be retailed nicely at 3 for 25c.

Then again

VERDILLI St. Nicholas Brand Lemons

are wanted. They are fine as silk, sizes 300 and 360.

And don't forget

We are handling California Fruit: Peaches, Pears, Plums; Georgia Peaches.

Send your orders to either place.

WHITE & CO., LIMITED

TORONTO

HAMILTON

P.S.—We are in the market for good dairy butter, comb and extracted honey.

Brands of prime Lemons that can't be beat. Ask for them.

3

"St. Nicholas,"
"Miss St. Nicholas,"
"Home Guard."

W. B. STRINGER & CO.

WHOLESALE FRUIT BROKERS.
61 Front Street East, TORONTO

Sole Agents

BLUEBERRIES

Fresh Arrivals.

Choice Stock.

Close Prices.

We can supply you.

Better write or phone us.

The F. T. JAMES CO., Limited,

76-78 Colborne St.
TORONTO

WE LEAD IN WATERMELONS

Several carloads arriving this week. At market prices. See to them.

THE DAWSON COMMISSION CO., LIMITED,

FRUIT, PRODUCE AND COMMISSION MERCHANTS
Corner Market and Colborne Streets, TORONTO

THE DISTRIBUTORS COMPANY, Ltd.

H. M. MULHOLLAND, Manager.

Headquarters: TORONTO

SUCCESSORS TO

Husband Bros. Co., Toronto; S. M. Culp, Beamsville;
C. P. Carpenter & Son, Winona; Griffith & Woolverton,
Grimsby; Titterington Bros., St. Catharines.

SPECIAL THIS WEEK

RASPBERRIES

Best Berries.

Cheapest Price.

YOUR ORDER
If You Send Your Order for
RASPBERRIES, CHERRIES

or any other fruits, direct to me you will get it filled quickly and satisfactorily. My figures are close, my fruits firm and fresh. You will thus get better goods and a bigger margin of profit than if you buy in the cities. In preserved fruits I have a fresh packing of **STRAWBERRY PRESERVES** and **CHERRIES** in glass and tin, heavy syrup. Grocers everywhere handle the **E.D.S. BRAND** of Preserves, etc. Why not you?

E. D. Smith's Fruit Farms, Winona, Ont.

MASON & HICKEY

108 Princess Street, Winnipeg, Man., Agents for West
 Carry Stock of Jams, Jellies, Preserves, Etc.

DRIED FRUIT I handle fine lines of
CURRENTS, RAISINS, SULTANAS, FIGS and DATES

Direct from my own houses in the country of production. My specialty lies in **Cleaned Currants** in 1 lb. Cartons and bulk packages. Goods packed under private brands. All communications to London House.

Toronto—P. L. Mason & Co. **TH. J. PSIMENOS** 4 Cullum St. E. C.
 St. John—J. Hunter White LONDON, Eng.

FOR JULY'S HOT WEATHER

Georgia Water Melons
California Valencia Oranges, "Golden Orange" Brand; Best Orange Grown.
Fancy New Lemons, Fancy Ripe Bananas, and other goods.
 Prices and Quality Always Right.

HUGH WALKER & SON, - - GUELPH, ONT.

Raspberries Guaranteed

"Crown" Brand Raspberries are the only berries going out with a guarantee in every crate as to quality and packing. Add to that guarantee my close prices, quick shipments, direct service, and I think I am entitled to a trial order from you for raspberries or any other fruits. Quotations by wire or letter.

E. L. JEMMETT
 GROWER, PACKER, SHIPPER, "CROWN" BRAND FRUITS
 BEAMSVILLE, ONT.

Cultivate your Biscuit trade by ordering

McLAUGHLAN'S
Cream Soda Biscuits

McLAUGHLAN & SONS CO. Limited, Manufacturers, OWEN SOUND, Canada.

WE HANDLE THE FINEST LINE OF
TURKISH DELIGHT

— IN CANADA. —

JOBGING AND RETAIL TRADE SUPPLIED. WRITE FOR PRICES AND FREE SAMPLES.
 H. W. HUNT & CO., 34 Church St., - - TORONTO, ONT.

\$3.20 to \$3.40. One car of California lemons found buyers at from \$5 to \$5.15 per box. Texas peaches also sold between 80c. to \$1 per box.

Bananas, as usual, are in good demand. They sell: Jumbos extra, \$1.75 to \$2; firsts, \$1.60 to \$1.75. One car of canteloupes was swept up at from \$2.25 to \$2.50 a crate.

Pineapples are selling at \$3 to \$3.50. There are very few on the market, and they arrive but in small lots, owing to high prices in New York. There is but a limited demand for them.

Raspberries are scarce this year, and but few are seen on the market. It is expected that in about ten days all shipments will be over; prices range between 10c. and 12c. per box. Ontario strawberries are finished. New apples are coming on in small lots and selling at \$4.50 to \$5 bbl. Brunswick berries are selling at 12c. to 13c. a box. Canadian cherries are taken up quick at \$1 to \$1.25 basket. Oranges are in good demand but scarce, selling at quotations. Limes, in good enough demand during hot weather; were dull this week. We quote:

Pears, boxes.....	3 75	4 00
Plums, crate.....	1 50	1 75
Peaches, box.....	1 25	1 50
Apricots, crate.....	1 25	1 40
Apples, bbl.....	5 00	6 50
Dates, per lb.....	0 04	0 04
California cherries, box.....	3 00	3 00
Bananas.....	1 75	2 00
Cocoanuts, per bag of 100.....	3 00	3 25
Pineapples, 24 to case.....	5 50	5 50
30 to case.....	3 75	3 75
Jamaica grape fruit, per box.....	5 00	5 50
Florida grape fruit, per box.....	5 00	5 00
California navel oranges, per box.....	4 75	5 50
New Messina lemons 30's.....	5 50	5 50
36's.....	5 00	5 00
Apples Winter varieties.....	4 00	7 00
Sweet potatoes, per bbl.....	6 00	6 00
Tomatoes, Floridas, crate.....	2 75	2 75
Strawberries.....	0 10	0 12
Canteloupes, per crate.....	6 00	6 00
Watermelons, each.....	0 35	0 45
Raspberries.....	0 10	0 12
Blueberries, per box.....	0 80	0 80

Vegetables.

Vegetables as well as fruits have enjoyed a large and steady demand during the hot days of last week. This week, however, the weather being rainy and cool, has considerably reduced the consumption of vegetables, and in consequence business has been somewhat dragging at the beginning of this week. Demand is only fair. Home-grown vegetables, such as cabbage, cucumbers, onions, celery, sell at fair figures.

Home-grown products continue to arrive freely, but not in particularly large lots. On last Friday the market was practically flooded with vegetables of all kinds brought in by farmers; but the large stocks moved but slowly on account of prices not being very easy. Spinach is practically out of the market. Cabbage is in large quantities and sells at from 25c. to 40c. We quote:

Canadian celery, per doz.....	0 40	0 40
Jersey tomatoes, crate.....	1 50	1 50
Tennessee tomatoes, 4 lb. crate.....	0 70	0 75
Mississippi tomatoes, 4 lb. crate.....	0 75	0 80
Bermuda onions, per box.....	1 50	1 50
Green and wax beans, per bag.....	0 40	0 60
Potatoes, carlots.....	0 55	0 55
Less than carlots.....	0 65	0 70
Bunch lettuce, per doz. bunches.....	0 50	0 50
Canadian radishes, per doz. bunches.....	0 05	0 05
Mint, per doz. bunches.....	0 10	0 10
Parsley.....	0 35	0 75
Sage, per doz.....	1 00	1 00
Savory, per doz.....	1 00	1 00
Beets, new, per doz.....	0 50	0 60
Egg plant, per dozen.....	2 00	2 00
Green onions, per doz.....	0 10	0 15
Egyptian onions, per lb.....	0 02	0 02
Yellow onions, in 80-lb. bags, per bag.....	2 50	2 50
Green house water cress, per doz.....	0 50	0 50
Waxed beans, per bag.....	0 40	0 60
Cauliflowers, home grown, per doz.....	2 50	2 50
Green peppers, per basket.....	0 75	0 75
Cranberries, per bbl.....	10 00	10 00
New potatoes, barrel.....	1 75	2 00
Montreal cucumbers, dozen.....	0 15	0 20
Home grown cabbage, per doz.....	0 25	0 40

For New Brunswick and Manitoba markets, see general markets.

PICKLING SPICE

The approach of the Pickling Season warrants your getting in the best Spices obtainable. Our Whole Mixed Pickling Spice (19 varieties) is the best selected and finest on the market. Write us for sample and prices. Value will surprise you. Quality will please your customers.

S. H. EWING & SONS

96-104 KING ST., MONTREAL
Telephone Bell Main 65.
" Merchants 522.

TORONTO BRANCH, 29 CHURCH STREET
Telephone Main 3171

Telephone orders receive prompt attention.

THIS MAY NOT BE JUST THE TIME TO TALK SYRUP TO YOUR CUSTOMERS,

BUT IF YOU ARE DESIROUS OF SELLING MAPLE SYRUP ALL THE YEAR ROUND, SELL

GRIMM'S PURE Maple Syrup

We are unique as handlers of Syrups, in that we handle only absolutely pure goods. Send for sample lot. Put up as you want it.

THE GRIMM MFG. CO., Manufacturers of Champion Maple Sugar Evaporator and Maple Sugar Makers' Supplies **Montreal**

GREIG'S WHITE SWAN

PREPARED

COCOANUT

We make the best Cocoanut in Canada—bar none. Cocoanut that is fine in texture, bright in color, good in appearance and pleasing in taste. Cocoanut that will satisfy the most exacting.

Then, too, it does not cost you any more—perhaps not as much—than inferior and poorly made Cocoanut.

Try a lot, and if all we claim for it is not abundantly proved—send it back at our expense.

Our **WHITE SWAN** guarantee is behind every pound.

Inquiries for samples and quotations are cordially invited.

The Robert Greig Co., Limited, White Swan Mills, **Toronto**

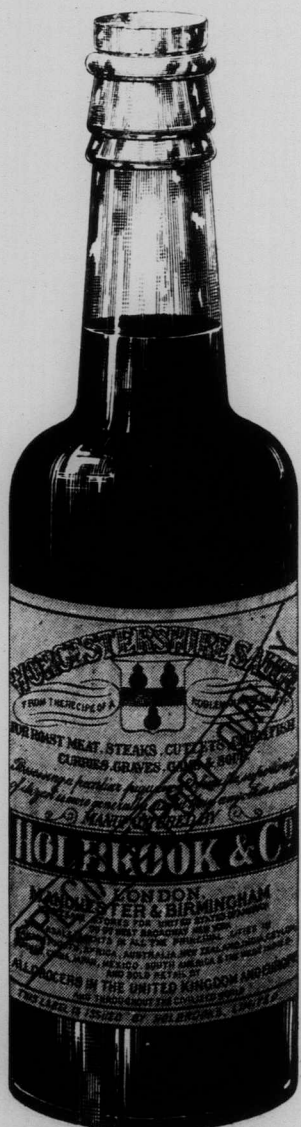
Fresh and Cured Fish

It Pays You.

WHY?

IT is the highest quality.
is a popular price.
is 40 per cent. profit.

Holbrook's
WORCESTERSHIRE
Sauce



The Acknowledged Premier Sauce of the World

Price 25c. Per Bottle.

Sample and prices from
H. GILBERT NOBBS, 498 Spadina Avenue, Toronto

FRAUDULENT SARDINES.

According to latest U. S. consular reports packers of French sardines are greatly exercised over frauds which Spanish and Portuguese packers are practising upon them. They contend that the reputation of the French sardine is being impaired by inferior Spanish and Portuguese fish which are palmed off as genuine French sardines.

It is believed to be high time that a law should intervene to place a high duty upon the entry into France of foreign sardines. The Spaniards and the Portuguese ship into France large boxes containing 140 to 150 sardines. These receptacles are subjected to the operation of "depoting"—that is, they are divided into boxes of smaller size, which are then sold as French products. This substitution brings the fish into contact with the air, and causes the need of reboiling, which diminishes still more the value of a foreign product already inferior. This commerce has assumed very disturbing proportions. The imports of these poor fish into France, which in 1897 were 2,476,425 pounds, reached 13,545,180 pounds in 1904.

These sardines are sold more cheaply than the French, which are nearly always of first quality, the reasons for the cheapness being that foreign workmen are paid less than in France, and in Spain and Portugal the fishing is all the year, while in France the season is only profitable during certain months. Furthermore, these two countries remit upon exportation from their territory the duties upon the oil and the tin boxes.

LOBSTER SEASON MUST CLOSE.

The Department of Marine and Fisheries have decided that fishing operations must cease this year on the date prescribed by law. The fishermen in some districts appealed for fifteen to thirty days longer fishing, owing to the lateness of ice, and loss of traps and gear due to stormy weather. The Minister obtained reports from various fishing inspectors, and from these it appears that the fishing on the whole has been very fair; in fact, better than was generally anticipated. Many canneries have already closed down, having completed their expected packs. The feeling against extension was general, and the department's action will be enactive in furthering the improvement of the lobster industry, which has seriously declined, largely owing to over fishing.

TO PREVENT SALMON FRAUDS.

The Council of the Victoria, B.C., Board of Trade have adopted the following resolution in a report from the fisheries committee: "Whereas Rivers Inlet and similar northern salmon is reported to have been sold in previous years and now offered in Australia as Sleena River fish, to the detriment of those doing a bona-fide business; resolved that this Board of Trade considers such practice undesirable, and will use its efforts to stop it, and that a copy of

this resolution be sent to the honorable the Attorney-General for British Columbia."

CANNERS NEGOTIATE.

At a meeting of the Fraser River Canners' Association on July 10, final arrangements regarding the cannery's dealings with the fishermen on the Fraser River this season were completed.

The prices to be paid on the river remain as at first announced, viz., 12½c. per fish during July, and 10c. from Aug. 1 to the close of the season on Aug. 25. The cannery have agreed to deduct from the wage account of all union fishermen sufficient sums to pay the dues of each man to the union.

LOBSTER CATCH.

The total lobster pack of Cape Breton for the present season will not exceed twenty thousand cases valued at \$250,000. The catch on the western shore, as a whole, will aggregate about \$400,000. Prices paid to the fishermen average fifty cents per hundred weight less than last year, owing to the decline in the market for the canned article.

FISH GOSSIP.

Large quantities of Alaska salmon will be packed for the Japanese Government during the present season.

The new salmon cannery built in Esquimalt for Todd & Munsie began operations on July 12.

The Labrador fisheries are reported a complete failure owing to immense ice floes blocking the coast fleet.

The new hatchery at Pemberton Meadows, B.C., has just been completed. It will accommodate 30,000,000 salmon fry.

The Minister of Fisheries for Ontario has granted pound net licenses to fishermen on the Georgian Bay for the present year.

The Canadian commercial agent at Manchester, Eng., complains that brands of good British Columbia canned salmon are being used by British dealers on inferior Alaska fish.

News comes from Northern British Columbia ports that the sockeyes are running in the Naas and Skeena Rivers, and that the canneries are working to their utmost capacity to handle the catch.

According to latest despatches sockeye salmon are running fast in the Fraser River. The average per boat is increasing daily, and high boats are catching 150. Traps on Puget Sound are making average catches of 3,000.

In order to prevent the lower part of Lake Superior from being depleted of fish and to give independent fishermen a chance to ply their trade, the Ontario Government have cancelled all licenses between the Soo and Pancake Bay, a distance of fifty miles.

The finest flavored Codfish in the world are caught off the coast of Nova Scotia.

HALIFAX PREPARED CODFISH

is made from the very best of these finest flavored fish, and is specially packed to enable the grocery trade to handle this wholesome article of food to the best advantage. The convenience, lack of waste and ready selling quality of Halifax Prepared Codfish are worth a lot to the grocer.

BLACK BROS. & CO., Limited

AGENCIES:

A. H. BRITTAIN & CO., Board of Trade Building, Montreal
REGINALD LAWSON, Winnipeg, Man.
CHAS. MILNE, Vancouver, B.C.

HALIFAX AND LaHAVE,
N. S.



SEASON OF 1905

"CLOVER LEAF" BRAND

FRASER RIVER SOCKEYE SALMON

THE MOST POPULAR BRAND OF SALMON ON THE MARKET

"ARROW" RIVERS INLET SALMON BRAND

THE BEST
MEDIUM-PRICED
SALMON OFFERED
TO THE JOBBER

BROKERS

Toronto, - - -	Chas. E. Kyle	Kingston, -	D. Stewart Robertson & Co.
Montreal, - - -	J. Alex. Gordon & Co.	Ottawa, - - -	J. Moffat Ross
Quebec City, - - -	Joseph Winfield	Winnipeg, - - -	Ashley & Thompson
Hamilton, - - -	Alfred Powis	St. John, - - -	J. Hunter White
London, - - -	D. C. Hannah	Halifax, - - -	Grant, Oxley & Co.



Lipton's Jellies are put up in tablet form—simple calves-foot jelly combined with the fruit juices.

NOT A POWDER

**No Poisonous Dyes
No "Medicated" Taste**

There is money in handling this line because it repeats so quickly—and the prices are right.

Try a sampling order from your jobber, or write about it to the Canadian agent.

J. S. CREED,
153 UPPER WATER ST., HALIFAX, N.S.
or
BOARD OF TRADE BLDG., MONTREAL.

COWAN'S COCOA

Maple Leaf Label Our Trade Mark

**Cowan's Chocolate,
Cake Icings,
Cream Bars, and
Cowan's famous Milk
Chocolate**

are absolutely pure goods

**THE COWAN CO., LIMITED
TORONTO**

CANADA:
No better
Country



MOTT'S:
No better
Chocolate

Elite

1/4 pound—the best Cook-
ing Chocolate for the price.

Diamond

Sweetened - In 1/8s, 6s, or
1/4s. A fine Eating Choco-
late.

John P. Mott & Co.
HALIFAX, N.S.

SELLING AGENTS:
J. A. TAYLOR MONTREAL R. S. McINDOE TORONTO JOS. E. HUXLEY WINNIPEG.

YOU CANNOT FAIL

to give satisfaction and hold your trade

IF

you handle the purest and best Choco-
lates made. Your customers demand and

YOU SELL

the best you can get for them.

STEWART'S

Chocolates and Bon-Bons

are the purest and best.

THE
STEWART COMPANY
TORONTO

FREIGHTS AND CHARTERS

BOTH Grand Trunk and Canadian Pacific Systems are complaining of shortage of supplies, and freights have taken a slump. Reasons are not available for this condition of affairs, but the fact is that produce and grain is not offering freely. The present high prices of both Canadian and American wheat preclude any heavy transportation business, and no improvement is looked for until completion of harvest. The Russian situation has a comforting aspect to the official grain men. The war and threatened famine in certain parts of Russia are bound to restrict

tion and hope. The experiment of sending a vessel to Cuban ports from the St. Lawrence will prove a success, as is evident from the fact that she will sail with a full general cargo, and a number of passengers.

The Angota will call at Halifax, whence she will sail direct to the port of Nassau, after which she will call at Havana, and later to four Mexican ports.

The cargo for Nassau consists of 275 barrels of flour, 40 tons of hay, and 750 bushels of oats.

AN UNFORTUNATE MISTAKE.

In the Great West number of The Grocer a few mistakes and omissions were noticed by the editor after the number made its appearance. For example, no reference whatever was made to the western branch of the Mooney Biscuit & Candy Co., Limited. A sketch of this firm's Winnipeg history was prepared some weeks ago and pigeon-holed for use at the proper time, but in some unaccountable manner was overlooked. The Grocer regrets the oversight, as the object was to make the article on Winni-

BERTH QUOTATIONS—Montreal.

Description.	Liverpool.	London.	Glasgow	Bristol.	Belfast.	Leith.	Aberdeen.	Dublin	Manchester.	Antwerp	Havre
Lard, Beef, Pork, Tallow, Grease and Oleo in tierces, barrels or half-barrels	*13/4c	15/	15/9	15/	15/6	17/6	17/6	16/6	12/	12/6	16/3
Bacon and Hams, Boxed Meats, Cases of Meat, and Lard in boxes and cases	*13/4c	15/	15/9	15/	15/6	17/6	17/6	16/6	12/	15/	16/3
Canned Meats	*13/4c	15/	15/9	15/	15/6	17/6	17/6	16/6	12/	15/	16/3
Canned Goods (gallon apples, fruit, soups, vegetables, etc.)	*13/4c	15/	13/1 1/2	15/	15/6	15/	15/	16/6	12/6	12/6	16/3
Oil, lubricating and other; also Wax; in barrels	11/3	12/6	13/1 1/2	15/	15/6	15/	15/	16/6	10/6	12/6	16/3
Oil-cake, Cottonseed Cake, Flour, Oatmeal, Cornmeal, Split-peas Starch, and Grape Sugar, in bags	6/3	6/6	6/6	*9c	10/6	10/	11/3	11/	7/6	*9c	7/6
Rolled Oats, Dog Flour, Flour Middlings, in bags	8/	8/3	8/3	10/	16/6	12/6	14/3	17/6	8/9	10/	8/9
Rolled Oats and other Cereals, papered, in cases	5/3	7/6	10/6	11/5	15/6	12/6	14/3	17/6	8/9	10/	12/6
Glucose and Syrup, in barrels	10/	12/6	12/6	10/	20/	20/	22/6	22/6	8/9	10/	12/6
Cheese, in boxes; also Condensed Milk	20/	25/	26/3	25/	25/	25/	30/	20/	20/	25/	26/3
Butter, in cases and kegs; Cheese in crocks, boxed	25/	30/	31/6	30/	30/	30/	35/	25/	25/	30/	32/6
Seeds, Timothy and Clover, in bags	12/6	12/6	15/	12/6	12/6	12/6	12/6	20/	12/6	12/6	15/
" Beans and Peas, in bags	10/6	10/6	10/6	10/6	20/	20/	17/6	17/6	10/6	10/6	12/6
Apples, Flour and Meal, in barrels	2/6	2/6	3/	2/6	2/6	2/6	2/6	2/6	2/6	2/6	3/
" and other Green Fruit, in boxes	12/6	15/9	15/9	15/	15/	15/	17/6	17/6	12/6	15/	15/
" Evaporated, in barrels or boxes	7/6	10/	10/6	10/	17/6	17/6	17/6	7/6	7/6	10/	12/6
" Prunes and other dried fruit, in boxes	15/	20/	21/	20/	20/	20/	20/	15/	15/	20/	20/
Eggs, in cases or barrels	12/6	15/9	15/9	15/	15/	15/	15/	12/6	12/6	12/6	15/

These rates are for general information only, and are subject to change at any time without notice; it is therefore important that all contracts must be reported by wire and confirmation obtained before closing with shippers, and unless specifically stated to be prompt shipment, or shipped within ten days after date of contract from the west.

The above rates are exchanged on basis of \$4.80 to £1 Stg., excepting that when freight is prepaid, the ocean proportion of the through rate must be collected on basis of \$4.86 to the pound sterling.

If freight is offered other than specified above, on which steamship connections are accustomed to quote a weight or measurement rate at their option, prompt replies will be facilitated by giving, when applying for rate, the relative weight and measurement of the merchandise.

It is understood that when reporting Sack Flour engagements, a carload is considered 28,000 lbs.

It is also important that shipper's name be given for every engagement made.

* Rates quoted in cents are per 100 lbs.

† Per 2240 lbs.

No Primage via Montreal.

and reduce the enormously heavy shipments of wheat that have been made to England, and this fact, combined with the prospect of a plentiful harvest, will tend greatly to relieve the situation.

The departure of the SS. Angota, of the Elder-Dempster line, on Friday, opened up a new direct service between Canada and Cuba and Mexican ports. A full cargo is promised, in fact more than was anticipated, and the inauguration of the new line is looked forward to by shippers with a great deal of satisfac-

For Havana the cargo consists of 800 tons of paving blocks, 500 tons of hay, 30 tons of paper, and 30 tons of peas, 400 tons of fish from Halifax, and 140,000 feet of lumber.

For Mexican ports the Angota has on board 200 tons of hay, 100 tons of furniture, and 100 tons of miscellaneous cargo.

The vessel is in command of Captain Jones, and it is expected that the round trip will occupy at least seven weeks.

peg's wholesale firms as nearly complete as possible.

The Mooney Biscuit & Candy Co. have been established in Winnipeg now for more than a year, the western branch being in charge of James R. McRea. They have handsome premises at 214 Princess street. The stocks of the western grocery stores bear effective testimony to the fact that the Mooney biscuits and candies are proving as popular in the west as in the east.

During the Hot Weather

VAN HOUTEN'S COCOA

Soothes the Tired Nerves

Mr. Grocer, please test this for yourself. Your customers will appreciate the suggestion also.

Dominion Agents { J. L. WATT & SCOTT, - - TORONTO
WATT, SCOTT & GOODACRE, - - MONTREAL

VISITOR FROM JOHANNESBURG.

THE GROCER had the pleasure of an interview last week with Mr. Robert Douglas, broker and commission merchant, Johannesburg, South Africa. Mr. Douglas, who is a Canadian and has been making South Africa his home for some years, is on a trip to his native land, combining business with pleasure—principally business. Representing as he does a number of prominent United States firms he is still patriotic enough to wish that Canadian manufacturers and exporters might extend their energies toward securing a share of the very profitable trade of his adopted country. There are many lines which he thinks Canadians could export with profit, and among some of them he mentioned hams and bacon, which come from England; brooms, agricultural implements of all kinds, now practically controlled by the United States. Canadian plows could find a good market, most of those sold now being made by the Oliver Plow Works of Chicago. Edge tools, also, could be profitably exported, these being supplied principally from East Angles, Mass. There is a lot of Canadian butter and cheese now imported into South Africa, but not nearly as much as could be disposed of advantageously there, and these lines should be more strenuously pushed.

The Canadian trade commissioner is doing good work, but it is necessary, according to Mr. Douglas' views and experience, that Canadian manufacturers and shippers send representatives and demonstrators to the Transvaal and Cape Colony to properly place their goods before the trade and community. The United States and Germany are the most enterprising trade getters, and it is largely due to their sending properly qualified and pushing representatives into the field, that the preponderance of goods from those countries prevails. One of the handicaps to Canadian merchants in the South African field is the infrequent and irregular sailings from Canadian ports. There are fortnightly sailings from New York, Hamburg and Bremen, and the monthly boats from Montreal during the season of navigation are insufficient to assure importers of prompt deliveries.

The lack of push and enterprise of Canadian manufacturers was commented on strongly by Mr. Douglas. It was mentioned by him that often when orders are transmitted by commission merchants and dealers in Johannesburg and other business centres in South Africa, they are either incompletely or indiffer-

ently filled. This feature does not encourage native dealers to continue or increase their business transactions with Canadians. American and German shippers, on the other hand, will go out of their way and to considerable trouble and expense to fill all orders according to instructions and with the promptest despatch. It is natural that trade should "follow the flag," and all things being equal English and Canadian houses would in most cases secure the preference, but when dependence upon correct filling of orders is insecure the business instincts and experiences of the South African merchants lead them to deal with foreigners.

Mr. Douglas' business takes him from Cape Town to the Zambezi, and the story is the same all along the line. "If Canada wants business with South Africa she will just have to compete with Germany and the United States in every up-to-date and energetic way," was how Mr. Douglas expressed himself. "There are a number of lines in which reciprocal trade could be done, such as fruits," continued Mr. Douglas, "as the pears, peaches and plums of Cape Colony, on the Rhodes estates, which are largely engaged in the cultivation and expansion of these products, are of the finest quality and most prolific in growth. Canada, of course, is a great fruit country, and it might seem like sending coal to Newcastle to ship South African fruits here, but Canada is a large consumer of Californian and other fruits, and then why not of South African?"

Mr. Douglas goes west this week, and after a few months' tour of the principal Canadian and United States commercial centres will leave for Johannesburg.

COMPANIES INCORPORATED.

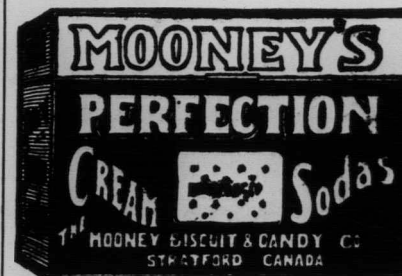
Economical Drug Co. of Canada, Limited, Montreal; share capital \$5,000; to carry on the business of druggists, chemists, etc. Directors, Joseph Leduc, J. A. Leduc, Paul Leduc, Pierre Leduc and L. Fortin, all of Montreal.

The Brading Brewing Co., Limited, of Ottawa; share capital \$100,000; to carry on the business of brewers, maltsters, etc. Directors, H. Brading, J. C. Brading, W. T. Brading, A. Brading and M. L. Parr, all of Ottawa.

The Lawrence Dairy Supply Co., Limited, Ottawa; share capital \$25,000; to deal in all dairy and creamery supplies, and in produce such as cheese and butter. Directors, W. S. Lawrence and K. C. Turnbull, of Stratford, and J. F. McGregory, of Alexandra, Ont.

If We

pointed to all the business done on merit we would point to the sales of



for they sell on merit. Some of these sales could be yours as well as any other grocer's. Just a little decision wanted. Say for a starter,

**You
Try
a Case**

Your trying **Perfection Cream Sodas** means your customers' trying them. 3-lb. cards or tins.

**THE Mooney
Biscuit & Candy
Company,
LIMITED,
Stratford, - Canada.**

Are Asked for Again

It is a fact worth noting that where Old Homestead Canned Goods were sold last year they are asked for again.

The trade found the handsome Old Homestead label enclosed an article of the first class quality. They found they could depend upon the uniformity of the goods, that they were all grown in the same locality, packed in the same factory, put up by the same process, and that in fact the

OLD HOMESTEAD BRAND COULD BE DEPENDED UPON

to stand for choice fruit and vegetables, to give permanent satisfaction and to build up trade. They found that their customers soon recognized the superior quality of Old Homestead goods and asked for them again.

If your canned goods were not satisfactory last year, if your customers complained they were not what they used to be, give Old Homestead goods a trial. They are sold on their merits. They are not surpassed by any goods on the Canadian market.

Insist on getting Old Homestead Brand.

The Old Homestead Canning Co.

Independent Cannery

PICTON, ONTARIO

"Best Goods"
"Full Weight"

That should be every grocer's motto. It's the motto of all grocers who carry

ORANGE MEAT

because we give undeniable proof of weight and standard. No other breakfast food yields such a profit to the retailer. The coupons that come in to us show that the people are buying. We supply you with advertising matter, and bring you customers through our newspaper campaign.

THE
Frontenac Cereal Co.
Limited
KINGSTON, - Ontario

Flour and Cereal Foods

SUNK TO VANISHING POINT.

ACCORDING to Bradstreet's latest summary of trade conditions in the United States, wheat exports in the form of grain sunk to the vanishing point during the fiscal year 1904, when they were the smallest in thirty-three years, namely, 4,391,061 bush., valued at \$3,899,725, compared with 153,252,795 bush., valued at \$190,546,305 in 1880. Flour exports, i.e., 8,756,915 barrels valued at \$39,866,441 in 1904, were less than half those of the record years 1900 and 1901, and the aggregate of wheat exports in all forms has been really trifling when compared with those of the anywhere recent past. The export value of all wheat is about \$1 per bush., a price not approached heretofore since 1898, and exceeded only in the high priced years of 1880, 1881 and 1892. Bradstreet's hints at the desirability of the United States reaping large cereal crops of good quality if even a portion of their vanished export trade is to be regained.

IT WILL COME.

There is no good to be done by shutting our eyes to the fact that in the—perhaps—near future British and Irish millers will have to reckon seriously with Canadian flour. We are well in touch with the happenings in the Dominion, and it is no secret that this contingency is being actively prepared for. Canadians are saying in so many words that if they are to supply the food requirements of the British Empire within the next few years, as they seem likely to do, there is no reason why they should not supply it in a manufactured form instead of sending the raw material as heretofore. They argue—and the argument is a sound one—that the benefits to be derived therefrom are simply incalculable as judged by the results of the last five years. It is further said that there is no reason why Canada should not send quantities of flour over the border into the United States seeing that several American authorities have given it as their opinion that the States have about reached their limit in wheat growing, and that the population continues to increase in so marked and rapid a manner. In Canada, on the other hand, the grain-growing possibilities are as yet in the embryonic stage, and even now the American miller is looking there for wheat, although he finds it an expensive luxury and very inconvenient, and besides, he has to pay duty on the offal and by-products which cannot be exported. Further than that, again, there is said to be a movement among certain large American millers in favor of following the American farmers into Canada and building mills there, so that with Canadian millers coming to the Old Country things all round promise to be more lively than ever. We shall see what we shall see; but in the interval the time should be well spent by the millers of this country so that the new and well equipped Dominion millers do not steal a march upon us.

Canadian mills will be newer and better than American mills, and the product will naturally be better also.—London Miller.

HARVEST BEGINS.

Hailstorms throughout Central Alberta have inflicted considerable damage on the growing grain crops during the past week. Even distribution of heat and moisture, however, has left general conditions excellent. The Fall wheat harvest has commenced, and within the next week will be general. The yield south of Lethbridge alone is now estimated at two million bushels.

BACK TO CANADA.

A shipment of Manitoba wheat stored in Boston, for shipment to Europe, was purchased by Canadian interests this week and will be brought back to Berlin and Hanover, Ont., where it will be used for milling purposes. This wheat, which under ordinary circumstances would have been shipped out of the country weeks ago, had been lying in store pending the time when it could be exported at a profit. It was finally sold for shipment back to Canada at a rate much higher than the market is in England at the present time.

CEREALS IN BLOCKS.

An American inventor recently devised a form of cereal food product which has a number of interesting features. The main thought in manufacture was to take some of the older foods of recognized nutritive value, such as oatmeal, cracked wheat, farina, cornmeal, barley food, etc., and put them up in such form that they could be kept for a reasonably long time free from contamination by germs or insect life.

The inventor started with the idea that the two chief elements in stimulating the development of these impurities were heat and moisture, and his experiments in the removal of the principal causes for this deterioration resulted in the production of small cubes so closely compacted that they no longer absorb moisture to any extent from the air.

CEREAL NOTES.

Pressure is being brought to bear on the Administration of the United States from various sources in the west to either abolish or materially modify the crop report system of the Department of Agriculture.

The United States has had a new market opened for its rice products through the recent action of the Cuban Congress in giving American rice a preferential duty over rice imported from other countries.

A scheme is on foot to irrigate the wheat lands of India, having in view the development of the grain growing industry in that country on a mammoth scale. The proposed work will take ten years to complete and will cost in the neighborhood of six millions sterling.

A Grocer's Bank Account

HOW TO SWELL IT.

INCREASE your business by selling a better quality of flour.

INCREASE your PROFITS by handling our celebrated FIVE STARS and THREE STARS flours.

They give MORE and BETTER bread than any other.

The loaf will have the genuine MANITOBA FLAVOR.

We have the most MODERN MILL in CANADA and practical and experienced HARD WHEAT MILLERS.

Selected, Government-inspected Manitoba Wheat.
Capacity 1,200 bbls. per day.
Delivered prices on application.

Lake Huron and Manitoba Milling Co.

LIMITED

GODERICH, ONTARIO.

Redpath

IS

CANADA'S STANDARD

FOR

REFINED SUGAR

Manufactured by

THE

CANADA SUGAR REFINING CO.

LIMITED

Montreal

Made in Canada

These words are the key to the success that every true Canadian heartily desires for this fair Canada of ours!

Why should we buy goods of any description that are made in a foreign country? The making of foreign goods does not give employment to our artisans. It does not retain money in this country.

Why use Foreign Salt? We have CANADIAN SALT that is superior to any foreign salt that is made.

Why not help build up Canada by using

Canadian Salt

and thereby employ Canadian labor, Canadian works, and Canadian capital?

Demand of your wholesale grocer Canadian Salt, and if he does not keep it write to us for prices and samples.

ADDRESS

THE DOMINION SALT AGENCY

LONDON, ONT.

Telephone No.
1971

Offices: 2nd FLOOR MERCHANTS' BANK BUILDING.
Entrance on Queen's Avenue.

Tobaccos, Cigars, and Smokers' Accessories

A DEPARTMENT FOR
RETAIL MERCHANTS.

TRADE CONDITIONS.

CONDITIONS in the tobacco trade during the past week have been well up to the average. There has been nothing to curtail the buying. Weather conditions have been favorable, though excessively hot some days; general prosperity is felt, and an optimistic tone has followed the continued reports of big crops in Ontario and the west. Under the circumstances dealers are inclined to stock well, and the public have responded with brisk buying.

Somewhat unsettled conditions obtain in Quebec. The American dealers are just now looking into the meaning of the Quebec tax on travelers, and they begin to see that it will press pretty heavily on them. It is pointed out that the trade is hampered enough already with excessive dues and with the new provincial tax coming into force a still further burden is imposed. As the American dealers point out, the tax will eventually come out of the Quebec manufacturers' pockets, and they have decided that they were contributing quite sufficient before.

THE SOURCE OF TOBACCO.

AS all men are aware, Cuban tobacco is the best in the world. What makes it so no one knows. None of the many learned scientists who have laboriously investigated the matter have been able to discover the secret. What is more, wherever the secret may be hiding—in the soil, in the plant, or in the atmosphere—it seems to be safe in Cuba's possession; for all the numberless efforts to transplant and to reproduce the high-grade Cuban tobacco in other countries with satisfactory results, or to equal its excellence by the most assiduous cultivation of other tobaccos, have so far totally failed.

Curiously, too, this very superior grade of tobacco is produced in only one of the six provinces of Cuba—Pinar del Rio, the most westerly province—and in only one section of that province, namely, the sunny southern slope of its central mountain range. The land of this district, stretching along down the slope nearly to the sea for perhaps 15 miles and covering a space of perhaps 500 square miles, is entirely of the tertiary geological formation, and is said by the encyclopedias, rather superfluously, to be "peculiarly well suited for the cultivation of fine tobacco." The district is called, in common parlance, "Vuelta Abajo," and all attempts to equal in the other provinces the excellence of this "Vuelta Abajo" tobacco have proved futile. As in the analogous case of the wines produced from a few small vineyards in the French province of Champagne, which have a characteristically delicious flavor unattainable by other vintages, so for some inscrutable reason the tobacco raised in the "Vuelta Abajo" of Pinar del Rio remains unapproached and unapproachable in excellence through the centuries.

Tobacco of superior quality is grown throughout Cuba, in all of its provinces, but Pinar del Rio contains nearly three-quarters of the total tobacco acreage of the island, and Habana province nearly one-quarter, so that the tobacco area of the other four provinces, as is obvious, amounts to comparatively little. Santa Clara, however, produces a large crop on a relatively small acreage.

Unlike the sugar cane, which is an exotic, the tobacco plant is indigenous to Cuba, and the natives were found contentedly smoking it when the island was discovered by Columbus in 1492. It became an article of export as early as the sixteenth century, and ever since then has been one of the chief commercial products of the island. Spain imposed very high taxes and tariffs upon it and derived from it much revenue, and even as early as 1750 annual exportation of tobacco from Cuba was about 20,000,000 pounds. It is said that somewhere near an equal amount was annually smuggled out of the island; and if so, the total product, making due allowance for home consumption, must have been as much as 45,000,000 pounds annually in the eighteenth century. In 1894 the total product was 62,000,000 pounds. Since the war the amount raised has been somewhat less than this. In common with the sugar and other industries, the tobacco plantations suffered severely during the revolutionary struggle.

TARIFF ON TOBACCO.

The Department of Commerce and Labor has received and published the new

customs tariff of Newfoundland as recently amended. Section 6 of the new tariff provides a duty of \$5 per hundred pounds on tobacco coming from foreign countries which levy an import duty on fish, the origin of Newfoundland. The tariff imposes on tobacco and its manufactures the following import duties: Manufactured tobacco, 6 per cent. ad valorem and 33 cents per pound; leaf, stripped or partly manufactured, 5 per cent. ad valorem and 40 cents per pound; leaf and stems, 40 cents per pound; stems for manufacturing snuff, 50 cents per one hundred pounds; cigars, \$10 per thousand and 20 per cent. ad valorem; cigarettes, 30 per cent. ad valorem; tobacco pipes of all kinds, pipe mounts, cigar and cigarette cases, cigar and cigarette holders, and cases for same, smokers' sets and cases therefor, and tobacco pouches, 40 per cent. ad valorem; snuff, 50 cents per pound.

PIPE TOBACCO.

Smoking tobacco in packages and plug forms an important part of the grocer's stock. Even more than cigars, this form of the seductive weed can be kept and sold to the ordinary customers. The family men who deal at the grocery store are, as a general thing, more addicted to the use of the pipe than cigars. The homely method of smoking sticks and grows stronger with age. Do not slight this side of your business. The sales are regular and satisfactory, and the profits are worth while.

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

ARE YOU FAIR?

I ask a trial for my famous Cigars, the **Pebble** (5c.) and **Pharaoh** (10c.). Have you given them a trial? If not, are you condemning the Cigars or the opportunity? No reason why you shouldn't sell Cigars! You might as well sell them as some other grocer. They do not take up much time or much room. And, then think of that offer of mine!

J. BRUCE PAYNE, LIMITED, MFRS. - GRANBY, Que.

A STOCK OF
PEBBLE AND PHARAOH CIGARS

IN A NICE SHOWCASE, CONSPICUOUSLY ARRANGED, WOULD
HAVE A CONTINUOUS SALE IN ANY GROCERY STORE.

**ORDER
1,000
ASSORTED**

THE SHORTCUT TO SATISFACTION

T&B is out to please everybody every time. Smokers want the goods. In **T&B** they get them. Acquiring the knack of suiting the many, takes time at first, but when acquired it is a shortcut to satisfaction, which, of course, means a shortcut to sales. That is why grocers have difficulty in tabulating the troubles they experience in selling **T&B**. There are no troubles in connection with it—nothing but Profit. No doubt you intend to start keeping **T&B**.

THE GEO. E. TUCKETT & SON CO., LIMITED
HAMILTON . . . ONTARIO

INQUIRIES FOR CANADIAN TRADE.

THE following inquiries regarding Canadian trade have been received at the Department of Trade and Commerce, Ottawa. The names of the persons making these inquiries, with their addresses, may be obtained upon application to the superintendent of commercial agencies, Department of Trade and Commerce, Ottawa. Reference numbers should be mentioned in application:

851. A London representative of foreign firms is desirous of getting into touch with Canadian houses willing to take sole buying agencies for such goods as toilet soaps, Dutch gin, etc.

853. A produce firm in London is seeking the representation of Canadian exporters.

854. A firm in the wholesale grocery trade interested in placing on the English market all kinds of food stuff, especially fruit and vegetables in tins and glass bottles, is looking out for the agencies of Canadian exporters.

844. A Manchester firm manufacturing almost all equipments necessary for grocery stores, is desirous of extending his Canadian trade and would appoint an agent.

845. The inward freight department of a steamship company can place Canadian shippers of live hogs in communication with British importers.

846. A Cheshire manufacturer of cotton net for covering hams and bacon will be glad to quote prices to Canadian users of same.

GLEANED FROM THE TRAVELERS

MR. LOU WALSH, St. Marys, manager of the late John W. Walsh's grocery business, met with an accident while driving last week, spraining his back.

Walsh Bros., Stratford, have opened up house-cleaning operations in their liquor store, and are improving their premises generally in readiness for Fall trade.

Mr. T. S. Ford, Mitchell, is anticipating a pleasure trip to Vancouver and the west. His many friends wish him an enjoyable holiday.

Mr. B. B. Gunn, Seaforth, member for the Dominion House, has returned from a long and tedious session on Parliament Hill. The trade will be able to find him at his place of business from now on.

Mr. A. Young, Seaforth, one of the most up-to-date grocers in Western Ontario, reports business good, notwithstanding the season of the year. Mr. Young is enjoying first-class health and is moving about in his usual "speedy" way.

Mr. Dill, Seaforth, reports trade as fairly good.

Mr. C. A. Nairn, Goderich, is taking his Summer holidays. The trade hope he may thoroughly enjoy a well-earned rest. Mr. T. Nairn will also leave shortly on a holiday trip.

Mr. G. M. Elliott, Goderich, remarks that fruit in his locality is not so plentiful as last year, and that the trade have already felt the effect of the shortage.

BIG COLD STORAGE CONCERN.

A meeting of a large number of prominent Canadian business men and politicians was held in Ottawa recently to consider the formation of a \$5,000,000 cold storage and transportation company. The concern will be the largest of its kind ever established in Canada. Its charter, which will be immediately applied for, will seek the right to carry on the business of a general cold storage and transportation company, to establish cold storage plants at all points deemed expedient; to build and operate steamships; to construct refrigerator cars for use on any railway, and the right to acquire at any time any existing company doing business in the same direction.

The most up-to-date cold storage system for the transportation of Canadian farm products will be introduced, and in this connection cold storage plants will be erected at various strategic points throughout the Dominion and also at the ports of arrival in the British Isles.

FRANCE COMMENTS.

The June issue of the Commercial and Industrial Union, published in Paris, France, contains an interesting contribution by M. Poindron on "The Economic future of Canada." From an educational point of view it is valuable as showing the enormous possibilities of Canada and what France, as well as Canada, has to gain from closer international relations between the two countries.

ERECTING NEW WAREHOUSE.

Nicholson & Bain, wholesale commission merchants and brokers, Winnipeg, are about to let the contract for a warehouse to be erected in Calgary. This firm have had a branch establishment in Calgary for over a year, but their rapidly increasing business demands more commodious premises.

TO PROHIBIT GUESSING CONTESTS

Uncle Sam has decided to take a hand in the gift enterprise business and through a ruling of the post office department proposes to exclude from the mails all newspapers and other publications carrying advertisements with reference to guessing contests and similar devices for inducing trade.

The wholesale grocers of the United States are forming a national association for purposes of mutual protection.

**SWEET
CAPORAL**



CIGARETTES
STANDARD
OF THE
WORLD

Sold by all Leading Wholesale Houses.

CLAY PIPES

None equal. Insist upon McDougall's.
There IS a Difference.

D. McDOUGALL & CO., Glasgow,
Scotland

Plain, Profitable Talks—No. VI.

"What's in a Name?"

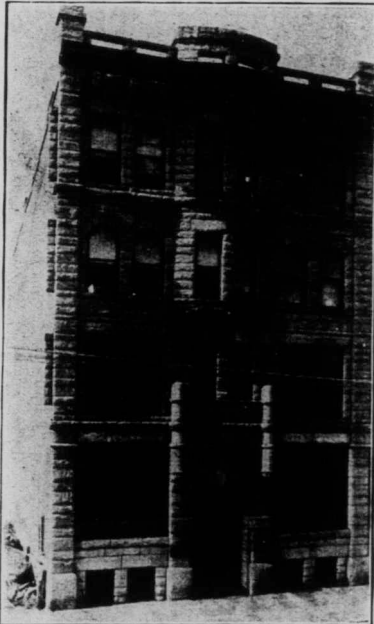
A good deal when the quality of the goods offered under a striking name is the best that money can buy and the best skilled labor can prepare.

"Hogen Mogen," our 5c. and "Royal Sport," our 10c. Cigars, will make your store the Mecca of all lovers of good cigars.

Drop us a post card for particulars.

THE SHERBROOKE CIGAR CO.
SHERBROOKE, P.Q.

WM. BRAID & COMPANY



VANCOUVER, B. C.

TEA AND COFFEE IMPORTERS

The Big Tea and Coffee House of the Great West

We are the largest importers of Teas, Coffees and Spices in the Canadian North-West. We deal in them exclusively, therefore are in a position to take care of your smallest orders or handle your largest ones—Satisfaction guaranteed.

Write us for samples and quotations.

Quotations for Proprietary Articles.

Quotations on staple articles prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents. For charges for inserting quotations in this department apply to Advertising Manager, THE CANADIAN GROCER, at our nearest office.

July 27, 1905.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy.

Baking Powder.

Ammonia Powder—	
"Bee" brand, 48 5c. pkgs., per case	\$1 75
" " " 27 10c. pkgs., " "	2 00
" " " 10 25c. pkgs., " "	1 75
Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes	\$2 40
" " 10, in 4 doz. boxes	2 10
" " 3, in 6 " "	0 80
" " 12, in 6 " "	0 70
" " 3, in 4 " "	0 45
Pound tins, 2 doz. in case	3 00
12-oz. tins, " "	2 40
5-lb. " " "	14 00

W. H. GILLARD & CO.

Diamond—	
1-lb. tins, 2 doz. in case	\$3 00
" " 1-lb. tins, 3 " "	1 25
" " 1-lb. tins, 4 " "	0 75

IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per doz.
4 doz.	10c.	\$0 85
3 doz.	6-oz.	1 75
1 doz.	12-oz.	3 50
3 doz.	12-oz.	3 40
1 doz.	2 1/2 lb.	10 50
1 doz.	5 lb.	19 75

JERSEY CREAM BAKING POWDER.

Size, 5 doz. in case	\$0 40
" " 4 " " "	0 75
" " 3 " " "	1 25
" " 2 " " "	2 25

OCEAN MILLS.

Ocean Baking Powder, 1 lb., 4 doz.	\$0 45
" " " 1 lb., 5 doz.	0 90
" " " 1 lb., 3 doz.	1 25
" Borax, 1/2 lb. packages, 4 doz.	0 40
" Cornstarch, 40 pks. in a case	0 78

Freight paid 5 p.c. 30 days.

MAGIC BAKING POWDER.



Cases.	Sizes.	Per doz.
6 doz.	5c.	\$0 40
4 " "	4-oz.	0 80
4 " "	6 " "	0 75
4 " "	8 " "	0 95
4 " "	12 " "	1 40
2 " "	12 " "	1 45
4 " "	16 " "	1 65
2 " "	16 " "	1 70
1 " "	2 1/2-lb.	4 10
1 " "	5 " "	7 30
1 " "	6 oz.	Per case
1 " "	12 " "	\$4 55
1 " "	16 " "	

ROYAL BAKING POWDER CO.

Sizes.	Per Doz.
Royal—Dime	\$1 00
" " 1 lb.	1 60
" " 5 oz.	2 25
" " 1 lb.	2 90
" " 12 oz.	4 50
" " 1 lb.	5 75
" " 3 lb.	15 50
" " 5 lb.	25 50

"VIENNA" BAKING POWDER.

1-lb. tins, 4 doz. in box	\$2 25
1-lb. tins, 4 doz. in box	1 25
1-lb. tins, 4 doz. in box	0 75

"BEE" BRAND BAKING POWDER.

"Bee" brand, 48 6 oz. tins	\$3 50
" " " 36 10 " "	4 10
" " " 24 16 " "	4 50
" Beaver" brand, 24 16 pks.	4 80



EAGLE BAKING POWDER

Cases of 48-5c. tins	\$0 45
" " 48-10c. tins	0 75
" " 24-25c. tins	2 25
" " 48-25c. tins	2 25

Blue.

Keen's Oxford, per lb.	\$0 17
In 10-box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16
Gillett's Mammoth, 1/2 gross box	2 00
Nixey's "Cervus," in squares, per lb.	0 16
" " in bags, per gross	1 25
" " in pepper boxes,	
according to size	0 02 0 10



J. M. DOUGLAS & CO.—Laundry

Blueol—	
"Blueol"—10-lb. boxes containing 50 pkgs., 4 squares each	per lb. 16 1/2c
"Sapphire"—14-lb. boxes, 1/2 lb. pkgs.	per lb. 12 1/2c
"Union"—14-lb. boxes, assorted 1 1/2 lb. pkgs., per lb.	10c

Black Lead.

Reckitt's, per box	\$1 15
Box contains either 1 gross, 1 oz. size;	
1/2 gross, 2 oz., or 1/3 gross, 4 oz.	

JAMES' DOME BLACK LEAD.

Per gross	
6a size	\$2 40
2a size	2 50

BORAX.

"Bee" brand, 5 oz., cases, 60 pkgs.	2 25
" " " 10 oz., cases, 48 " "	3 25
" " " 16 oz., cases, 48 " "	4 25

EAGLE BORAX.

Cases of 5-doz. 5c. packages	\$0 45
5-doz. 10c.	0 90

Cereals.

Wheat OS, 2-lb. pkgs., per pkg.	0 08
" " 7-lb. cotton bags, per bag.	0 18 1/2

Chocolates and Cocoas.

THE COWAN CO., LIMITED.	
Cocoa—	
Hygienic, 1-lb. tins	per doz. \$6 75
" " 1-lb. tins	3 50
" " 1-lb. tins	2 00
" " fancy tins	0 85
" " 5-lb. tins, for soda water fountains, restaurants, etc.	per lb. 0 50
Perfection, 1/2-lb. tins, per doz.	2 40
Cocoa Essence, sweet, 1-lb. tins, doz.	2 55
Chocolate—	
Queen's Dessert, 1/2's and 1/4's	per lb. \$0 40
" " "	0 42
Mexican Vanilla, 1/2's and 1/4's	3 35
Royal Navy Rock, " "	0 30
Diamond, " "	0 25
" " "	0 38
Icings for cake—	
Chocolate, pink, lemon color, 1-lb.	per doz. \$1 75
Orange, white and almond, 1-lb.	1 00

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\$1, \$2, \$3, \$5, \$10 and \$20 books.	Un- num covered.	Covers and num Coupons bered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
100 to 1,000 books	3c.	3½c.

Allison's Coupon Pass Book.

\$ 1 00 to 3 00 books	5 cents each
5 00 books	4 "
10 00 "	3 ½ "
15 00 "	3 "
20 00 "	2 ½ "
25 00 "	2 "
50 00 "	1 ½ "



BRUNSWICK'S EASY BRIGHT CLEANER
CLEANS EVERYTHING.

4-oz. cans	\$ 0.90
8-oz. "	1.35
10-oz. "	1.85
Quart	3.75
Gallon	10.00

Wholesale Agents
The Davidson & Hay, Limited, Toronto



WILSON'S FLY PAD POISON

Wilson's Fly Pads, in boxes of fifty 10 cent packages, \$3 per box, or three boxes for \$8.50.

Infants' Food.

Robinson's patent barley	1-lb. tins	\$1 2 ½
" "	1-lb. tins	1 25
" "	groats	1 25
" "	1-lb. tins	1 25

Jams and Jellies.

SOUTHWELL'S GOODS. - Per doz

Frank Magor & Co., Agents.

Orange marmalade	\$1 50
Clear jelly marmalade	1 80
Strawberry W. F. jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black currant " "	1 75
Other jams	\$1 55
Red currant jelly	2 75

T. UPTON & CO.

Compound Fruit Jams—
12-oz. glass jars, 2 doz. in case, per doz. \$1 00
2-lb. tins, 2 doz. in case, per lb. 0 07
5 and 7-lb. tin pails, 8 and 9 pails in crate, per lb. 0 06½
7 and 14-lb. wood pails, per lb. 0 06½
30-lb. wood pails, per lb. 0 06½

Compound Fruit Jellies—
12-oz. glass jars, 2 doz. in case, per doz. 1 00
2-lb. tins, 2 doz. in case, per lb. 0 07
7 and 14-lb. wood pails, 6 pails in crate, per lb. 0 06½
30-lb. wood pails, per lb. 0 06½

Home Made Jams—
1-lb. glass jars (16-oz. gem) 2 doz. in case, per doz. \$1 45 1 60
5 and 7-lb. tin pails, 8 and 9 pails in crate, per lb. 0 09
7, 14 and 30-lb. wood pails, 6 pails in crate, per lb. 0 09

Licorice.

NATIONAL LICORICE CO.

5-lb. boxes, wood or paper	per lb. \$0 40
Fancy boxes (36 or 50 sticks)	per box 1 25
"Ringed" 5-lb. boxes	per lb. 0 40
"Acme" pellets, 5-lb. cans	per can 2 00
(fancy boxes 40) per box	1 50
Tar licorice and Tolu wafers, 5-lb. cans	per can 2 00
Licorice lozenges, 5-lb. glass jars	1 75
" " 30 5-lb. cans	1 50
"Purity" licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box

Lye (Concentrated).

GILLETT'S PERFUMED. Per case.

1 case of 4 doz.	\$3 60
------------------	--------

3 cases "	3 50
5 cases or more	3 40

Mince Meat.

Wetley's condensed, per gross net	\$12 00
per case of doz. net	3 00

Mustard.

COLMAN'S OR KEEN'S.

D.S.F., 1-lb. tins	per doz. \$1 40
" " 1-lb. tins	2 50
" " 1-lb. tins	5 00
Durham 4-lb. jar	per jar. 0 75
1-lb. jar	0 25
F. D., 1-lb. tins	per doz. 0 85
" " 1-lb. tins	1 45

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—
1-lb. tins, per lb. \$0 35
1-lb. tins, " " 0 35
1-lb. tins, " " 0 32½
4-lb. jars, per jar 1 20
1-lb. jars, " " 0 35

Old Crow," 12-lb. boxes—
1-lb. tins, per lb. 0 25
1-lb. tins, " " 0 23
1-lb. tins, " " 0 22½
4-lb. jars, per jar 0 70
1-lb. jars, " " 0 25



ORANGE MEAT
MADE IN CANADA

Orange Meat.

Cases, 36 15c. packages	\$4.50
5 case lots	4.40 (Freight paid.)
Cases, 20 25c. packages	4.10
5 case lots	4.10 (Freight paid.)

Orange Marmalade.

THE EBY, BLAIN CO., LIMITED.

"Anchor" brand 1-lb. glass	\$1 50
" " quart gem jars	3 40

T. UPTON & CO.

1-lb. glass jars, 2 doz. case	per doz. \$1 00
Home-made, in 1-lb. glass jars	" 1 40
In 5 and 7-lb. tins and 7-lb. pails, per lb.	0 06½
Golden shred marmalade, 2 doz. case,	per doz. 1 75

Pickles.

STEPHENS.

A. P. Tippet & Co., Agents.


Cement stoppers (pints)	per doz. \$2 30
Corked

Salt.

Cerebos salt, per doz. pkgs. (4 doz. in case)	\$1 45
---	--------

Soda.

COW BRAND.



DWIGHT'S BAKING SODA

Case of 1-lb. containing 60 pkgs., per box	\$3 00.
Case of 1-lb. (containing 120 pkgs. per box)	\$3 00.
Case of 1-lb. and 1-lb. (containing 30 1-lb. and 60 1-lb. pkgs.) per box	\$3 00.
Case of 5c. pkgs. containing 96 pkgs., per box	\$3 00.

MAGIC BRAND.

No. 1, cases, 60 1-lb. packages	\$2 75
No. 2, " 120 1-lb. "	2 75
No. 3, " 30 1-lb. "	2 75
No. 5 Magic soda—cases 100—10-oz. pkgs.	2 85
1 case	2 75
5 cases	2 75

"BEE" BRAND.

"Bee" brand, 8 oz., cases, 120 pkgs.	case
" " 10 oz., cases, 96 pkgs.	"
" " 16 oz., cases, 60 pkgs.	\$3 00

CANE SUGAR SYRUP

We have a very fine lot of Choice Pure Cane Sugar Syrup, bright, sweet and heavy.

In Barrels, Half-Barrels,
2-lb., 3-lb., 5-lb., 10-lb. Tins.

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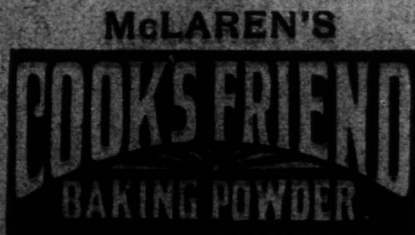
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