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WHEN WRITING AUVERTISERS
pleait mention that yoll saw
THEIR ADVER.TISEMENT IN THIS PAPER

## CURRENT NOTES.

SUssiEH WINDOWS.

THIS is the season when the dealer's windows may be trimmed with good effect for transient trade. A New York store. which has more than one window, gives up the first to a display of framed pictures. A globe is the centre piece and the background is made up of bammocks hung around. Another window is wholly given $\mu \mathrm{p}$ to tops, marbles, rubber balls, base balls, bats and catching gloves and masks, surmounted by several kinds of game boards for indoor amusement, enough to give the public an idea that a portion of the store is der ted to this class of goods. A glass showcase near the door contains stencils,

TORONTO, CAN:DDA, JUNE, i899.
No. $\quad$.
type, punches and stamps, and cannot fail to attract the notice of pedestrians.

As the subject of bright window-trimming is more and more important, we quote from a contemporary a letter from a man with ideas which may be applied by stationers as the circumstances allow :

As the average stationer's window is small, I think the following suggestions will help to build up the ordinary window : Take colored cheese cloth ( 5 c. a yard) and pleat the sides and background with a 3 to 4 -in. pleat. gathering the same stuff of another color into rosettes around the top. Now make "'steps" from the front clear to the back, but don't make the steps more than 6 in. wide. Now start off with, say. 2 gts. of copying ink (different kinds) on top. then 2 ges. combined, then red ink and mucilage in quarts, then pints and balf pints, down $10 \$ 02$. if there is room. If you haven't the depth to your window, place them side by side. This will give you the sides of the step to pack up clips, files, and other office devices that will hang. Take the sides and back and with a good stock of pyramid pins, rulers, scratch pads you will be surprised at the different designs that can be made. But don't try to " spell." it is never readible and does not look as well as a stereotyped figure, such 25 a star or triangle. If you handle crepe dissue, place about two vundles of three rolls each, tied with a wide ribbon, on earh side of the steps, and to the rear an ink and a mucilage botile a: A a sponge cup with a colored sponge (use colored inks). one on each side of the steps. Mloting-paper, rolled up to in 4 -inch diameter and tied like the tissue, will fill up the sides. Fill up with a few wallets, pocketbooks, card cases, and any stationery novelty, such as an eyelet punch or check protector. Place prices on everything, and watch the results. See how many people want to see that pocketbook like the one in the window, " etc. Another good display is $t 0 \mathrm{get}$ a washbasin from the tinner, put a tube through the centre and one on the side. near the rop. Get a couple of yards of $X$. inch hose and fasten to the bottom of centre tube. to which you have already attached a fountain pen, having, of course, taken the
botlom out (ol the pen). Coenect the hose with a buckel or can that you have con. cealed about three to five feet above the basin. You can run the flow of water off by a small piece of the hose through the bottom of the window. The pan can be painted or filled with rocks to represent a fountain, and there you have " one of our s- pens that flows like a fountain," or any: other wording that will catch the eye. This ought to sell two or three dozen pens in a week.

THE COPVRIGHT QUESTION.
l'rof. Mavor. of the Canadian Society of Authors, has appeared before the copyright committee of the House of Lords in London, and his explanation of the position of affairs here created a favorable impression. A cable despatch says that a provision will be inserted in the till now before Parliament probibiting the introduction of copies of a book into a colony where a license to publish had been conferred, and stipulating that copies of a local edition would be regarded as pirated copies if found in colonies outside of the one in which the license had been granted. It is not expected that the bill will become a law this session.

## CaNa DIAN fublisicing.

The International Congress of P'ublishers, which has lately been in session in London. heard two papers prepared by Mr. George Ni. Morang, of Toronto, on Canadian copyright and Canadian publishing. In con. nection with the latter subject. Mir. Morang cxposed the unfortunate position in which a publisher in Canada is placed-in marked contrast to the British and linited States publishers, who have their market secured to them by law. Our own opinion is that the Canadian booksellers, who are now compelied to push the sales of books, will find that energetic publishers, once confirmed in their local rights, will advertise more extensively and greatly increase the sales of books.

## RESTS ON HIS LAURELS.

Ininerm Vir lienrs Vionten

AVERI emoyable evening was spent in the lange dining.room known as Alexander's Cafe, Montreal, on Saturday evening. April 22. where Morton, Ihillips \& Co. had invited all their employes to meet their late partner and employer. Henry Morton, who, after a long and honorable career of 30 years, had retired trom active business and was now about to enjoy a well-earned zest.

The tepast was all that could be desired and was done fustue to by all present. When the menu had been thoroughly discussed, the charman, C. S. I. l'hillips. proposed the timehonored toast . The Queen," which was duunk with enthusiasm. the next tuast was that of " Uur Guest."

Mir. Phillips. in rising to propose it, went briefly over the past 30 years of business with his late partner and friend, and referted to many interesting events during that ume. This was the toast of the evening. and if the cheering that tollowed was any indication of the appreciation of one who has always been a friend as well as em. ployer. Mir. Morton must have felt how he would be missed as those 85 throats sang "He's a Jolly liood Fellow " and gave three ringing cheers and a tuger that would have done pustice to three limes their number.

Mr. Morton rephed very feelingly, speaking of has starting the business in $1 \$ 6$, with five hands. whom he had had the pleasure of seeing steadsly increase. but not without some exertion, to about i; employes. Nearly all those who had learned the bust. ness under thesr guidance had gone out into the woild with a thorough knowledge of the special branch they had undertaken, and were in good positions to-day. He gave some f:cod advice to all. especially to the boys. Which. if heeded. should one day place them in positiotis not to be despised by all therr fellowmen

In behall of the employes. Mir. Cruley (the oldest employe) presented Mr. Morton wht a handsome piaskin traveling case and illuminated address signed by each employe. anc Fred Crorman (the youngest employe presented Mrs. Morton with a beaunitul bastet of flowers.

The next toast was " The New Furm," proposed by Mr. Morton and ably zes. ponded to by Mr Yhillips, who is now senior parner.
"The Ladies" was then proposed by Mr. Gibson and responded to by Mr. Ryder.
1)uring the evening a splendid musical programme was executed, consisting of sougs by Messrs. Venables, Luckwell and Ryder; recitations by Messrs. C. Phillips, Jr. and Shepherd: Inndon cries by Mr. Martin, stump speech by Nir. Holt : trombone solo by Mr. Gullette, cartoons by Mr. Muggat; magic by Mr. Lauskail.

The enjoyable affair was closed at 11.15 by singing "The National Anthem " and "Auld Lang syne." ali goining hands around the festive board, according to ancient custom. The whole evening was a great success, and the firm deserve the thanks of all the employes. The firm themselves (at present consisting of C. S. J. fhil!ıps, R. J. Gibson and H. Cameron), feel salusfied that bringing the employes in contact with the employers will be benefical $t 0$ all concerned, and increase the good feeling which already exists. Mir. Morton left for the Northwest Territories on $\mathbf{1 f a y} 16$. for a visit to friends, to be absent until October next.


The old firm of Morton, Phillips \& Co. may be regarded as either a very old or as a modern house, according to the point of vew. for. by succession, it dates from 1828 or :S29. when it onginated with Robert Giraham. who had been, successively, journeyman and partner with Mr. Nickless in a bindery east of St. Lambert street; tiuf they separated in 8826 (the year the present senior pastom-mak-born). Mir. (iraham was so successful that, in 1542 . he had a serond shap. one being on St. Francois Xavier street, opposite Hospital street, and the other at the upper end of the site of the Hritusb Empire Assurance building.

In 1869 . Mr. Graham being in difficulties, the stock and good-will of his business were tratisferred to the new firm of Morton. phallips $\&$ Co., who opened business on Notre Dane street, Nontreal, on November s. 1S69. The new firm was constituted of Henry Morton, son of William. who served in the I'eninsular War under Welnngton,
and only by 24 hours missed being in the battle of Waterloo, in the 20th Regiment of light Dragoons, was pensioned and lived. late in life, in the historic basracks of Isle au Noix. Que. Henry, who was born in London, England, on March 26, 1828, and was brought to Canada in 1832, was educated in Mr. Maxwell's private school, on the site of H. Sharey \& Co.'s store.

The second partner, Chas. S. J. Phillips, born at Quebec on October 13. 1844, son of Thomas O. Phillips, accountant, and grancson of John Phillips, who, under Lord Durham's Administration, repaired the walls of Quebec, and had other contracts under Grovernment.

Mr. Ihillips, after instruction under, among other teachers, Dr. Howe. Mr. Gibson, and Herekiah Arnold, was employed successively by Geo. Dowker \& Co . Robert Graham (founder of the họuse). and, at Oltawa, as manager for Horne \& Hope, now James Hope $\&$ Sons, and traveled to represent Richard Worthington until, in 1869, the firm of Morton, Phillips $\&$ Co. was formed.
The firm name was changed on July 1. 1872 , to Morton. Phillips $\&$ Bulmer, and on July 1. 1879, they added printing to the other branches.

The next change was by Thomas Campbell Bulmer's withdrawal on July 16, r890, since when he has served as councillor of West,aount, and the firm has been styled Morton, Phillips \& Co.

In 1869 . eight persons did all the work in all departments of the business, which was confined to one building: but now there are over 100 employes, and the premises extend to the adjoining building in the upper storeys.

Of the iwo other partners, Hugh Canieron, native of Clasgow, born on January 6, 1835. and Robert James Cibson, born July 26. 1858. in Montreal, educated under 12. Arnold, entered the store in 1870 . and had worked up to a partnership in 1890 .

This important business, carried on at Nos. 1755 and 1757 Noire Dame street. Montreal, has patrons in every part of Canada.

Owing to the excellence and variety of their blank books, stationery and office supplies. drawn from every country in Europe, the firm annualiy or oftener receave large. orders from governments, city, town, county and local corporations, from banks, insurance offices, registrars. notaries, lawyers, merchants and manufacturers.

To honor these orders they necessarily carry a much larger stock than mose of the wholesale stationers and a greater variety than any wholesale house in Montreal.

## BOOKS AND PERIODICALS.

4
66 THE GRFAT COMPANY." by Mr. Beckles Wilson, which is now in press, is perhaps the most impoitant Canadian publication of the year.

It is the history of the Honorable Company of Merchants. Adventurers trading into Hudson llay, compiled now for the first time from the company's archives: from the journals of its factors and traders. from French and English diplomatic documents and State papers, and from many accounts and memoirs.

Sir Wilfnd Laurier says: " The history of the Hudson's Bay Company is littie known.


ME Beikitr Whtsin Some day its annals will be unfolded to the in. quisi.ive gaze of the world; then it will reveal itself as one of the most aston. ishingly perfect organizations ever devised by man. What a fascination there is in that history ' Of what development is it susceptible' What a strange alliance it exhibits of cold, calculating systematic organization and of adventurous, romantic experience '..

It is a lengthy and moving drama of commerce, of conquest, of dealings with savage tribes and sanguinary battles with rival traders. These events were transacted in what was until lately a remote region, and amongst a picturesque people. The Hiudson's Bay Company was lord sovereign and paramount over 2 territor; larger than Enrope: its forts, amongst which was the most impregnable on the conuinent, were garrisoned by its servants; it had power to imprison and slay, 10 make war and declare peace. Founded in 1667 by Prince Rupert. its history is so closely intermoven with that of our Imperial heritage that it should be a matter of the deepestininterest to every Can. adian to know that through the courtesy of the present Governor, Lord Strathcona, every facility has been granted the author to render the narrative complete.

The book will contain about 30 chapters. and will deal with every aspect and event of the company's existence from the period just prior to its charter down to our own days.

A particularly pleasing feature of this book will be six full-page illestrations by Mr. Arthur Heming, of whose success in this line of work Canadians are justly proud. In fact, Mr. Heming has made such a special study of life in the Canadian wilds, that it is doubtful whether any other living artist could be so sutcessful in illustrating this subject. (Irice, \$3.)
"DOOLEY" A SELLER.

The new and enlarged edition of ${ }^{-1} \mathrm{Mr}$. Dooley in Peace and in War," issued by Morang \& Co., has met with a most encouraging reception by the trade. The fact that the new issue contains three or four particularly good additional chapters, including one on kipling and one on Lord Charies Beresford, added to the reduction in price to $\$ 1$, cloth, and $50 c$., paper, made its success assured. There seems no doubt that books that can be laughed over are one of the crying needs of the present day. Booksellers might do worse than bear this in mind in dealing with the kreat variety of customers they encounter. A review of the history of the retail book trade shows that


K•HFRt NFIDON Stephens. Aushore of - A jentleman Praser.
there never yet has been a good and onginal book of humor brought forward that has not had 2 large measure of success. People
have no use for labored fun, but they enjoy a book like " Dooley." which is bright wi.a epigram. though clothed in the dialect of the ordinary Irish salooniceeper of Chicago.

> "Owis hos" agiain.

The popularity acquired by Alfred ollivant's "Bob. Son of Battle." is a testimony to the ability of the Canadian public, and especially those of north count:y extraction, to know a good thing when they see it. The Canadian edition of "Bob, Son of Battie," brought out by Morang \& Co., has been decidedly one of the most successful of the year. It is a story that anyone can read and that everyone is interested in. Not only is dug-nature admirably described in $t$, but the human accompaniments are exceedingly well put in. There is at least one


Author of iss Rigiti of Eiwerd. • A thash for a throne etic

What-cter who permanently remains in the gifempry of the reader. We refer, of course, tothd tough little Scotsman, McAdam, a A man that one occasionally hates, sometimes plties, but can never forget.

STANDARD FICTIOS FOK SUAMPR REAIHING.
Although a proportion of Summer readers will be eager for the latest new things. there is a somewhat thick stratum of them who have $r$ ot yet made themselves acquainted with some of the well-known masterpieces of well-known novelists. Some of them will be reserving their idle days in canoe and hammock for pulling upin reading thet has been interfered with by the multiplicity of engagements that come with life in town. A few of the books that the trade might well assort their stocks with may be mentioned Among them there are no better two than " The Prisoner of Zenda," and " Kupert of Hentzau," by Anthony Hope. These, of course, are books that sell "right along," that cannot be considered bad stock for

BOOKS AND PERIODICALS-Contlnued.
nany )eats to come. In addition, may be mentoned Hope's "Smon Dale." a novel of thist rate observation and deep interest ( corkett's " Black loouglas " must be added to the list I ins book has been a steady seller since st was first introducec, and, :hou!, h some bighly organized persons have complaseed that the witer has given them 100 many horrors in his volume. It must be remembered that the interest of an historical novel is bound. to some extent. by the facts of history. With this categois also, may be memuoned the fine works of lienryk Sien. kseusti, lor. though 600,000 of '. Iuo Vadis bave been sold. there are still Canadian ieaders who have to make tts acquainiance. " With Fire and iword," " l'an Michael." and "The Ieluge." make up a powerful tology which carry the reader along by the lorce of therr descriptions and their truth to human nature, while the fathfulness and decply anteresting way in which they set forth lolish history makes them delightful reading. Also. considering the very hot weather we have been having latel, it might not be a bad scheme for the alen bookseller to slock a few copies of lohansen's . With Nansen in the North." as it may be supposed that this would make a geod hammoria companion when the thermometer ranges up in the nineties. Mrs S Irances flamrison's " Forest of lhourg Marse" should also recerve attention. 'This is a stinkingly good piece of literary work. and the author, who is, of course, well-known in Canada. has been clearly fortunate in having a first hand acquaintance with the trench-Canadians of the remoter parts, and in her delineations of character, no lessithan in her sympatheur dercriptions of the subtle intivence of the forest piameval, one feels that she is true to nature. Nor, for Summer books. should Koberts admarable novel "A aster to Evangeline" be overlooked. This is decidedly one of the best contributions of recent years to Canadian tiction. It is a deeply interesing story. told in beautiful language, and does the greatest credit. both to the histo:ical knowledge and the literaiy power of its author. Une decided tealute of this book is ithat it places the deportation of the Acadians in ita true light as anait of nerecsity.

We mentuoned last month .. The Amateur Cracksman." of I. W. Hornung, which was brought out as one of "Morang's Flonn ierses." The cleverness and "snap" of this seadatie book have commended it to many readers, ard is has had a larse sale. Morang $\&$ Co. announce for the near future - The Confounding of Camelia " Camelia is a type of English womanhood ubich
exists, though it may not be getierally char. acteristic of the women of that race. Camela represents a type of young woman. hood that has its representatives in all nations. It is the type that believes that nothing masculine can stand before its ceductiveness; and that. calm in the confidence of its own powers, quielly annexes the opportunities of other women. In this story the heroine gets bitterly "con. rounded."

Another most powerful novel announced by this firm is " Without Dogma," by Henryk Sienkiewicz. This is everywhere spoken of as a remarkably able work. The writer is, of course, known as an historical novelist, but here he leaves the events of history and describes not a ballle beween armies, but the greater conflict that goes on in silence-the battle of a man for his soul. The story takes us both to lome and to Poland. It is an utterly frank self-revelation of a nineteenth century man's inner life. and is most intensely interesting. What. ever may be thought of the tendency of the trook it must be a!lowed that in it the writer has supplied us with another instance of his insight into human life.

Another useful volume recently issued by the Morang house is " The Histor; oi the American Nation." by Andrew C. Mclaughlin, ''rofessor of American History in the l'niversity of Michigan. Canadian readers ought certainly to be acquainted with the history of the people who are their next door neighbors. and in this book will be found. arranged in a compact and admirable form, the salient points of that people's growth.
let another book of urcommon interest. which is mentioned for speedy delivery. is the " Short line War " of Meruin Webste:. This, as its name implies, is a story of the rallway. A railway manager of courage and capacity determines to make a certain line pay. He puts money. brains, and energy into the concesn, and we gei an in. side view of rallway management, intrigue, and spectulation. An agreeable love story runs through the took. which is full of inci. dent and entertainmeni. A story like this. so full of engrossing interest, and withal a story of to day, issued. as it is, at the very moderate price of $\$ 1$, cloth, and soc. paper. in most allractive colors, is sure to be a ready seller.

Another snappy little book which Morang \& Co. have in the press for issue shortly is " Love Among the Lions." by F Anstey. the well-known author of "Vice lersa," e:c. Thas attractive story will be igsued in paper only, with a pretr; cover, at $50:$.

A so':d work of much interest to all On. tarso people will be the .'Nothing But

Names," of Mr. H. ${ }^{*}$. (iardiner, editor of The Hamilton Times, which will be pub. lished in the near future. It will contain more than 500 pages, and will be pronounced encyclopxdic in the extent and variety of the information it gives respecting the names and origin of places in Ontarto. It concerns itself with the county and town. ship names, and investigates the traditions and history relating to them. This very handsome volume, which will be issued at 82.50, should lind a place on many Canaadian book shelves. It will be the standard work on the subject.

## EN(BISH P'HISSHING NOTES.

## Fiom a Correspondent

The Congress of l'ublishers, just in session, have discussed many subjects of interest, among them an account of an institution pecular to Holland, viz.. classes for the training of boys io be publishers. This hardly seems needed in Canada. Cer. tainly, the enterarise in Canada is very seriously hampered by the uncertainty of what may happen. To buy the Canadian market is very difficult and it is still an unknown quantity. There is a strong desire to have the l:ntted States and Holland brought within the pole of the lierne convention, on which international copyright rests. The manufacturing clause in the United States oughe. in all fairdess to others, to be done away with. On the last day of the con: gress (Friday. June 9), the delegates, who numbered 200, were entertained by the master, wardens, and court of the Stationers' Company. Mr. Murray, the publisher, had also teceived the permission of the ? iucen to conduct the delegates to Windsor Castie where the Royal hbrary-not usually shown to the public-was open for their inspection.

The Sunday papers came and went in london like a sho:t lived epidemic. Both of them-The Sunday 1)aly Telegraph and The Sunday Daily Mail-are to be, in some measure, restored to life in the form of Saturday budgets, which people may keep for Sunday reading if they wish to. But therr Sunday publicanon is done. a fine testimony to the power of the public voice.

A kipling. limited, has been suggested in Fingland. The l.ondon Academy has a very amusing imaginary prospectus with $\}$ following as officers: Kiphng. Limited, in. corporated under the Companies' Act, 1862. 1898. capital $\mathscr{\sim} 1,000.000$. Directors: A. P. Watt (king of literary agents), London: Romenke \& Curtis, press cutting agents, London. Mr. Doubleday, publisher. New Iork. Auditor. Sir Walter Besant ; adverustng agent, Thomas Atkins; breaker,

## 

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"Thir company has been formed to acquire and trade in all the writungs, prose. verse, oi private lefters of the celebnated author, Mr. Rudyard Kipling. Mr. Kiplinb. who is at ths moment the most famous writer now living, is sull young, and there is promise that he lias before him a considerable penod of active productivity. Negotiations are now afoot for the acquisition of letters written by Kipling as a child. for copy books contatning his earliest attempts at pot hooks and hangers, and for a vast amount of other immature penmanship. The "rompany also view with much satisfaction the carcumstance that the action now being brought by Mr. Kip. ling against an American firm is not likely to be heard for 18 months. This insures a contınual succession of articles and pasagraphs in the public press during the early stages of the company's carecr." Other amusing paragraphs appear. It ir evident the kipling hysteria has reached its height.

## W゙H.I.। แOOK゙S.

The phenomenal sale of "Dlovid Harum" continues wihout abatement. Another week of two will see the dis. posal of the enormous total of $\mathbf{2 0 0 . 0 0 0}$ copres-and :his writhin ninemonths of issue. When me consider that more than n:netentits of the sales tie of the Amencan cloth edition put. lished at \$1.50, we begin to tealise how popular the story is, and reach the conclusion that there is money in a good book. Joor W'estcoll passed away before the rewards of his genius reached him. but his orphaned chlldren are reaping the harvest has clever pen had soued. A rerent winter in The Saturday f.vening lust tell us " Mir. Westcott was nearly ;o years of age when he began its compossiton He had been stricken whit motial liness which unfitted hum for his other work, when he sook up liter. ature purcly as a diversion. After at was fintshed he submitted it two Chicago pub. lishers. to two Ne:r l'ork firms, and to one in Bloston and one to Phladelphia, before it was accepted b) 2 third, a Nerr lork pub. llaher."

Everyone interested in the success of Canadian writers will note whth satisfaction

 wit a 1 n tion Itir Mascrithase
witness that Kipling's shouting did a great $v$ deal to help him.

A second edition of Miss Fowler's. "A $\alpha$ louble Thread,'" has been issued. This $\mathcal{F}$ story leads in the sales of popular English novels, as reported in the book journals.

Kobert Iharr's new sovel. " The Strong Aim," introduces the reader to the further doungs arid adventures of the leading characters in "Tekla." William Briggs announces its issue about the 20th of this month.

Willian Briggs has secured for Canada, and will publish in August, a new story by Stephen Crane, entitled " Active Service."

The scene is laid in Europe. This will reassure the public, who might naturally fear that the story deals with the recent YankoSpanko war, in which Mr. Crane figured as a war correspondent. Those who read his - Red Badge of Courage " know the vivid strength of Mr. Crane's pen in describing battie scenes.
A new writer of great promise is Robert Nelson Stcphens, whose new story, "A (ientleman Player," is to be published this month by William Briggs. The story has its scene in the time of Queen Elizabeth. Mr. Briggs reports large advance orders.

Lovers of the " wildings of the woods" are enthusiastic over Miss Lounsberry's "A Guide to the Wild Flowers." The colored illustrations are greatly admired. The Canadian publisher, william Briggs, reports gratifying sales. Half of the first edition was taken up on the day of publication.

The bwoksellers find Marchmont's new story, "A Dash for a Throne," one of the best sellers of the many good books on their counter this Spring. A handsome poster, designed by Mr. Fred. Brigden, has been sent out by the publisher.

William Briggs is to be congratulated on the artistic cover of his edition of Harold Frederic's "The Market Place." The paper cover is the handsomest we have yet seen, and must materialiy help the sales.

## treasury of canadian verse.

We understand the delay in the publication of Dr. Rand's "Treasury of Canadian Verse" is due to the failure of Lamson, Wolfic \& Co., of Boston, who had secured the book for the American market. Arrange$g$ ments for another publisher are beng A ade, and we expect the book 0 appear during the coming Autumn.
has not been an unusual thing in the past for difierent English publishing houses to bring out in sixpen 7 y form some popuity beak which has passed its firt bloom. "With Kitchener to Khartoum" was brought out in this form and the first edition of 100,000 was sold within a few weeks. But The Copp. Clark Co., Limited, bave taken an important step futher, and are bringing out Robert Barr's latest novel. "The Ad. ventures of Jennic Baxter, Journalist." in

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the airl at cobhurst. By frol.


OUR ILLUSTRATED SUMMER CATALOGUB, entitled "Pages of Pleasure," is now ready and copies may be had on application to

## BOOKS AKD PERIODICALS-COntinued.

this sixpenny form. the setail price being set at 15 c . White that to the trade is $\$ 1.20$ per dozen. This Canadian copyright edition will appear simultanecusly with the first linglish edition, while the story will not be published in the United States until the Autumn. This notable departure is of great importance to all Canadian booksellers, as it appeals to a very large constituency of bookbuyers. who, while desirous of reading the latest novels as they appear, are sometimes unvilling to pay 75 c . for the ordinary paper-covered edition. It may also be added that ${ }^{-}$The Adventures of Jennie Baxter " are decidedly entertaining, being full of interesting situations, described with that keen sense of humor which has endeared ". Luke Sharp" to the English. speaking world.

The book of the month is, of course, "The Fowler." which is isaving a large sale. This clever psycbological study. which takes its title from an adapted quotatation from the 124 th 1 'salm. "Our soul is escaped even 252 bird out of the snare of the fowler," was begun soon after "Ships that l'ass in the Night," and she has been engaged upon it ever since. It was supposed that it would be published two years ago. but, on account of ill-health and other interreptions. she has bee:i unable until now to complete it to her satisfaction. It certainly contains the author's best work. and its escape from the morbid. depressing spirit of ". Ships that dass in the Night," into the strong. healthy. joyous atmosphere which surrounds Nora Penhurst, would seem to indicate 2 decidec change in either the auttor's view of life or her physical condi. tion: so much se that we are convinced that the author is thinking of herself when she makes Nora l'enhurst say :
My dearest formel whin during the lasi epodemic of women s laxiks wrote ane of the mons miserable and mont suecensful, was aimajs salling alouz she
bicndea of houng 1 must sal trometer. that since the suivess if hes lwoul her sphts haie comskefatily impioned. But 1 ireireveitisa hnown fact that we edithni have a wosjerful effect on nericus deprownd siteting one a whate wav of hooking at esotence

In an appreciatuve review. Events says. $\cdot \cdot$ it is difficult to say upon which of the two chiel characters the writer has spent herself -on Nora Penhurs, the partial victim of the fomler, or the foxler himself. Bothare admarably and skilfully drawn characters. The book tas been apaly called a mental seduction : for the modus operands let one of bis nectims sfeak. In her heari's outpornng. pooz Madge Carson gare her experiences as follows:
" Acd Just ntep 1 was to the ter-day of good beeith ajd spants, self-namazedness and ben.pthoossens I met a very sifacge litile man. Who first rope:ied me and thon altracted me-and heid me
fast - - I never wished to give in one inch to him, and yet liefore a few weeks went over he had the completel; in subjection. mind and spirit. ti was my mind hat he - anted to seduce, be let me recogiure in his own. Ante way how sale I was with him in all other resper is. And that gave hum a tremendous prower ever me, and he knew it. and used at to wither up eierything that was birght and poyous in mr nature it was much more satisfaction to a characti. aike his to makie a mental wreck of a woman instead of merely entrapping her in the usual way. So he took the Rowers of my mind and lurned them into hideous weeds, and I don think anr man can do a worse thing to any woman. He was full of rank proson. and his daily. joy was to inject me with at. And 1 never knew. But those around me knew. and they tried to beat him oft as one might a foul iepule. I did not understand ail that uatulafterwards But there came a day when 1 awake and feund myself alone and friendless. Everyone had been suceessfully hounded away by him and by me. for be had taught me to see life through liss eyes. and I had hurled my bolt of scom and distrust agatnst everything Bus one day I awoke and was free again."
Still, the picture of .ite is far from being morbid, for, beside the fact that the beroine's soul erentazlly "e escapes as a bird out of the snare of the fowler," the tension of the " snare" is continually relieved by the introduction of men of breadth and culture, and of many delightful women, who, though usually of literary tastes, are eminently womanly, while even the humbler characters are quaintly interesting and are drawn with a broadness of sympathy which is truly delighttul. (Price. paper. 75c: cloth. \$1.50.)
The second edition of "The Span $0^{\circ}$ Life" is now ready, the first ediuion being exhausted while it was atill on the press. This is a book for which there is likely to be a demand for some time to come, boik on account of its historical importance and the good writing which it contains.

Mr. Longley's book ". Love" has been so successful that the publishers bave just announced 2 25c. paper edition for Summer crade.

The Copp. Clark Co.. Limited, are also issuing $250 c$. paper edition of Mr. W. W. Jacobs' fascinating collection of sea yarns entilued " Many Cargoes," which is just the style of book for the holidays.
A book which bas just been published by the same company, and one which is cersain to be heard of before many weeks are past, is " Richard Carvel." a novel by Winsten Churchill, the author of " The Celebrity." It should be stated here. how. ever, that " The Celebrity." though published first. is not. in point of tirce, Mr. Churchill's first book, as he has been occupied during the past four years in writing "Richard Carvel," "T The Celebrity" having been thrown off between times as a bit of amusement. Mr. Churchill is now anxious that, as a seriocs writer, bis work should be judged by the new novel just pubiished, rather than by his literary jeu d'

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esprit of lust Autumn. Richard Carvel is a young Maryland aristocrat, as is also the heroine of the story, Dorothy Manners. The action takes place, between the years 1752 and 1782, and moves back and ferth between the old cavalier colony with its gay Annapolis and lordly country life and the London of Horace Walpole and George Selwyn. The strong, broad treatment of the plot of " Richard Carvel " is a far cry from the skillful lightness of "The Celebrity," but it is no less original or absorbing. " Richard Carvel" is a book of some 500 pages and is illustrated by Malcom Fraser and Carjeton Chapman.

## GAGE'S FICTION SERIFS.

It seems to be the aim of The Gage Co. to get away where possible from the 75 c . novel and give to the public in equally attractive form their fiction series at 50 C . They have placed on the market two very attractive books at this price issued from their press the latter part of May.
"By Berwen Banks" by Allan Raine, is a charming, in fact, an idyllic love storr. showing how 2 girl-wife is separated by accident from her lover and suffers shame in consequence. "The Mandann" is an admirable story of adventure, crisply written shroughout, with eight very fine full page
illustrations in Mr. Ludovici's best style. Those who are fond of adventure will find this-book congenial reading.

Among the publications announced for June wiil be found some popular books at $50 c$.
". Fortune's My Foe," by J. Bloundelle. Burton, author of "The Clash of Arms," etc. This story moves briskly and there 15 a constantly sustained interest with plenty of dramatic action. It is a stor; of the XVIII. Century life in which the London of the period is deffly sketched and the social life of that day accurately delineated.
"A Pauper Millionaire." by Austin Fryers, will prove excellent Summer reading. A story of an American millionaire stranded in the city of London, his identification papers lost and but a few shillings between him and starvalion. After many distressing. and, to the reader, amusing experiences, he is finally released from his sufferings. This book, written in a lighter vein in which pathos and humor alternate, may be confidently recommended for holiday reading, as the interest is sustained from start to finish. The experiences of "A Pauper Millionaire" point a moral and adom a lively tale.
" "Postle Farm," by Geo. Forde. A quaint 2nd pleasing tale of West of England
life, and "A Lunatic at Large" will also be issued at $50 \dot{c}$. These are all copyright books and the enterprise of the publishers in placing them on the market at ger. cannot be too highly commended.
"A Lunatic at Large," as is name wculd lead one to suppose, gives a field for a bright and witty writer to sketch amusing situations. That he has been successful in this, the eagerness with which the English pubiic are looking forward to the publica. tion of the English edition is an evidence. Mr. J. Storer Clouston, the author of this book, will no doubt be heard from again.
"S Samuel Bloyd of Catchpole Square." is also announced for June. Published at 65. in England. Mr. Farjeon's detective stories have run through many editions, this, his latest and probably his best, will be issued in Canada at $50 c$.
Quite another type of book will be " John King's Question Class." by Rev. Mr. Sheldon, author of " In His Steps," etc. This is an authorized edition by arrangement with Mr. Sheldon himself. Copyright is being secured and simultaneous publication arranged for in England. United States and Canada. The trade. in purchasing the Canadian edition, will be protectedagainst cheap reprints.
Among the successful books issued in

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## BOOKS AND PERIODICALS-ContInued.

Canada this Spring in the front rank will be found "Dross," by Mr. Mertiman. The book has had a large sale, and, as the public become conversant with the facts referred to elsewhere in this issue, its success will become no doubt more pronounced.
"The Ragred lady," by W. D. Howells, is truly a delightful contribution to current fiction, and is now running in the second edition.
All good Canadians will be glad to know that "The Mormon Prophet," by Miss Dougall, is still in demand and winning favor with every reader.
" Hugh Gwyeth." by Miss Dix, by reason of its strength, is winning a name for this new writer. It is a charming tale of Prince Rupert's time, and its sale is largely because each one who reads it will recommend it to $a$ friend.
mb. mertiman's onin new hook.
When Rider Haggard made his mark with "• King Solomon's Mines," long forgotten and immature productions of his youth were resurrected, without his permission, and given to the world as new books by the author of " King Solomon's Mines." It is a question if Mr. Haggard has ever recovered from the disastrous effect this produced on the public mind.

Now it is Mr. Henry Seton Merriman, the talented and varsatile author of "The Sowers " and " With Edged Tools," whose reputation is suffering in the United States and Canada from $a$ very similar cause. The great success altained by these very clever books has led to the recent placing on the American and Canadian market of two books written years ago and suppressed by Mr. Merriman, which are now being bought by the reading public under the impression that they are recent productions from his pen.

It is but fair to Mr. Merriman and his authorized publishers, as well as a matter of justice to his readers, that the public should know these facts. Miessrs. Smith, Elder $\mathbb{S}$ Co., who are the English publishers for Mr. Merriman, state: "That the book called - Prisoners and Captives ' was first published in i89:, and had since been suppressed by Mr. Meriman. Another suppressed book, - Young Mistley, has recently been issued in New York; this was published in England in $1 S 8 S$ and afterwards suppressed by Mr. Merriman. In regard to 'Dross,' it is the only book writuen for publication this year. and you may take it as certain that there will be no other complete book from Mr. Mr. Merriman this year."
This is information that should be in the possession of all booksellers who ate interested that their customers may rely on thern
for arcurate knowledge regarding new books from time to time brought forward.

MR. SCOTT'S IORMS IN ONE VOLUME.
We understand arrangements are being made for the early issue of a collection, in one volume, of the best of Frederick George Scott's verse, already published in separate volumes, together with a number of new poems. Mr. Scott is one of the best of our Canadian poets, and a collection of his poems would make a volume well worth having.

## FOK YACHTSMEN.

The first move towards making permanent the history of the cup races in book form is made by R. H. Russell, who will bring out shortly a history in pictures, by L. A. Shafer, of the winning and defence of the America's Cup. The pictures, reproduced from large wash drawings. show the most interesting point of each of the races. There is no type, save a concise note of explanation of the different challenges with dates and results, accompanying each of the pictures. ( $16 \times 22$ inches, cover in color, backed with flag of the New York Yacht Club. (Price \$5.) R. H. Russell, 3 West 29 th street, New York.
mokgan's parimamentary companion.
Mr. Henry J. Morgan, Ottawa, has purchased from Mr. Gemmill, The Canadian Parliamentary Companion, the work which he started in 1863 and issued for some years. Mr. Morgan will improve and enlarge it. He has the capacity and doubtless the desire. to make this valuable little work increasingly useful to Canadian politictans, editors, professional men and the general public.

## THE U.E. SERIES.

The second of the U. E. series, which Haight \& Co., Toronto, are publishing, has been issued. It is published, as was the first of the series, in nice pamphlet form, with a pretty cover printed in colors. The present number is by Mr. C. Haight, and is entited " The Coming of the Loyalists." As the subject indicates, it is an interesting study of that momentous migration which lead to the permanent foundation of a British poser in the central portion of the Canadian continent.

## Change of name at calgaky.

The business of Thomson Bros., Calgary, will, in future, be conducted under the name of The Thomson Stationery Company, Limited, the large concern which has its headquatiers in Vancouver, B.C. The change of nume makes no real difference in
the conduct of the buitiness, which will continue to be in charge of Mr. James Osborn. The firm, however, are doubling their pre. sent store room, increasing the stock, and are reaching out for further business. They have issued a neat, four-page leaflet, mentioning the various lines they carry, and the various features of their Calgaxy business.

> " pages of pleasuke."

The issue of a book catalogue of Summer reading is not a common thing in this mar. ket, and, therefore, The Copp, Clark Co., Limited, Toronto, are entilled to some gratitude for providing a neat and attractive publication which will tend to increase the sales of Summer books. They call their new catalogue " Pages of Pleasure." and it is prepared so that the bookdealer can safely put it into the hands of the general public, and thus whet the said public's appetite for 2 supply of novels. The catalogue is well illustrated, contains a description of the books with their retail prices, and the preface, 2 few sentences of which we quote, is couched in a bright and easy style: "When you go off for your holidays, slip half a dozen good breezey, up-to-date stories into your bag, and where you go is of little consequence. What will it matter if the fishing is poor, when you have - Many Cargoes' on board, with W. W. Jacobs pouring into your ears his endless fund of rollicking sea yarns, which make you grudge the interruption when the fish do bite. If the company is dull and slow. 'Miss Cayley.' 'Jennie Baxter ' and the delightful ' Francois' are not; so leave the dull to bore the dull, and get you away with your merry comrades under your arm, and see what they can do for you. Then, The Castie Inn * is a delightful haven of refuge on a rainy day. If everything is down to a dead level, and you long for 2 fire, an earthquake, or even a funerai, to break the monotony. just listen to those univaled storytellers, Crockett and Rider Haggard, tell of the hairraising adventures of - The Red Axe' and 'The Swallow,' and the -ongwee,' which, as Hogan says, "is havin' no wan in the weary wurruld ye don't love,' will immediately leave you. Perhaps the course of true love does not run smooth in your case, and you are contemplating suicide. Don't despair, but seek fresh inspiration from that old Jacobite lilt of Maxwell's:

The span o' lifs nae lape eneugh, Nor deep encuat the sea,
Nor benid eneugh this weary warld
To part mis love fine me.
" when knighthood was in plowzr."
The new novel. "When Knighthood Was in Flower," was put on the Canadian

BOOKS AND PERIODICALS-COnilnued:
markel a week or so ago by Ceo. Mcleeod, Toronto (cloth, \$1.25. paper, 75c) and although nothing remarkable in the sales has yet been reported, it would not surprise us if there was an immense demand for this book. In the tirst place, it is a love

* story. While it is an historical novel, it is bistory cast entirely in a modern selting. Altogether it is a fascinating book, quite off the line of current novels. The story, briefly, is the episode in English history in which Mary Tudor, sister of Henry Vlll, marries first the venerable King of France. and then her lover, Chas. Brandon, who was created Duke of Suffolk. The proud impetuous sister of tbe imperious and somewhat coarse Henry is drawn to the life. That she loved her own way goes without saying, and that she indulged in many a prank is also undeniable. The character of the King is well-drawn-quick tempered. coarse, and determined. This is the period before he divorced Katharine, and the author has probably come pretty near the truth in his delineation of the King. The book may be recommended for Summer reading. Some of the episodes in which Mary figures in her relations with her old and young lovers would be open to criticism if they were not so delicately handled. Over 60.000 copies of this book have been sold in the United States since it appeared there, and $t$ certainly deserves a good share of the Canadian market.


## MR. WM. ALl.EN'S CHANGE.

WVilliam T. Allen, so long and favorably knowr in conneçion with the book and stationery business of T. C. Allen \& Co., Halifax, has become the sole proprietor of that establishment. Over a dozen years ago he obtained a clerkship in this business with his uncle. the late T. C. Allen, and his services were such that for some years past be has had part interest in the business. On the death of his uncle, a few months ago. he continued, by arrangement with other interests, to conduct the establishment as before, and now, having acquired all nther interests, he becomes the sole owner of the business, which he will continue to conduct under the old firm name of $T$. $C$. Aller: \& Co. Mr. Allen has thoroughly

- Imastered every department of the business Which is now his own : he was often in charge of it during the late T. C. Allen's absences in search of health, and is now, therefore, excellently situated to contiaue and expand it under vigorous management. He has the bearty good. rishes of THE Bookselezr and Stationer in his new depature.


1057\%. Mr. Dooley: In Peace and in War. 13y F. P. Dunne. (ieorge N. Mor ang \& Co. Limited. Toronto.
10578. Catechisme de la L.oi et des Keg. lements Scolaires. Par l'Abije Th. (; Rouleau. Quebec.
10580. Catechism of P'rivate and l'ublic Hygiene. By Dr.J. I. Desroches. Trans. lated from the French by Alexander Wrigts. Montreal.

105S: Histoire de la Milice Canadienne. Francaise. 1760:897. par Benjamin Sulte. Is. Col. Alphonse Iavid Aubry, Montreal.
soj83. Pioneer Days in Wellington. Lecters published in The Mercury. Guelph. Ont. (Temporary Copyright). Annie (Girdwood, (iuelph.
10586. Canada from Ocean to Ocean. The Dominion Publishing Co., Toronto.

10;88. Cadran Genealogique. (Tableau) Rev. Stanislas Brault, O.M.I., Ottawa.

10;89. The Fowler. By Beatrice Har. raden. The Copp, Clark Co., Limited, Toronto.
10590. The Amateur Cracksman. IBy I.. W Hornung. Charles Scribner's Sons. Vew York.
10591. Dross. By Henry Seton Merriman. W. J. Gage Co., Limited. Toronto.
10592. The Windsor liotel fire. (Song). 13y Kobson and Sykes. William John Rob. son and Wilham John Sykes. Toronto.

10;93. The Register of Debentures. The Municipal World Publishers. St. Thomas, Ont.
10594. A Laboratory Guide in l'ractical Kacietiology. By W. T. Connell. M. I). M.R.C.S. (England) Kingston, Ont.
10595. Become Your Own Landlord. Alexander M. Campbell, 7 oronto.
10596. Helle of the Hunt. (March and Two-Step). By J Hellmuth Clucas, Lon. den, Ont.
10597. Red Rock. A Chronicle of Re construction. By Thomas Neison Page. The Publishers' Syndicate of Ontano. Lim. ited. Toronto.

10j98. A Fontannebleau. By Ethelbert Nevin. Op. 30. No. 1. (Music). Joha Church Co.. Cincinnati, i.S.
10599. In Dreamiand. By Ethelbert Nevin. Op. 30. No. 2. (Music. John Church Co.. Cinannati, U.S.
10600. The Confounding of Camelia. 13y Anne Dougas Sedgwick. George $\therefore$. Morang \& Company, Limited, Toronto.
10601. Vest Pocket Compendium. W. M. Adams and J. L. Brown, Toronto.
10602. Carte de Montreal chiffee aux coins de Rues. Laurent Achille Dutresne, Montrea.
rotac; Canadian Citizenship. A Treatise on Civil Covernment. Hy Johu Millar. B.A. William lagegs, Toronto.
totro4. The Market Place. Ity Harold Frederic. Illustrated by Harison Fisher. Willam Briggs. Toronto.
ro60t. The Honorable (ieorge krown. (I'ortrait). The Carbon Studio, J. Fraser Bryce. Manager. Toronto.
10607. The Canadian Newspaper Directory, 1899. Complete list of the News. papers and Ieriodacals published in the Domimon of Canada and Newfoundland, with full part:culars. $\lambda$. McKim \& Co.. Montreal.

106oS. L.ovell's Order Form. Kobert lames lovell. Toronto.
1060\%. Famous Firesides of French Canada. (Illustrated). Ily Mary Wilson Alloway, Montreal.

106so. Guide du Voyaseur de Mentreal a Paris. via liverpool et Londres. Joseph Eugene Costin. Montreal.
tofit. Leetle Lac Girenier. Poein published in Kod and Gun in Canada. Montreal. Dr. William Henry Drummond. Montreat.
t0612. Lovell's Improved Bill liook. Robert James I.ovell. Toronto.
10613. Clipped Wings. I3; I.ottie McAlister. William l3riggs, Toronte.

106\%. Star Sprangled Banner and Inion lack. Song. By Samuel Francis Wood, Ottawa.
10615. The American Cup Race. Song. Samuel Francis Wood, Onawa.
10616. Form of Mining Keport. Alexander Roy. Toronto.

1061\%. The Canadian lear llook. 1899.
Y'iblished by Alfred Hewelt. Taronto.
to610. Withaut llogma. A novel of modern Poland. By llenryk Sienkiewirz. Translated from the lolish by laa linung. George $ㅅ$. Morang id Company. Limited. Toronto.
10620. !?asl Canada. National song. ily I. Harry king. Torruto.
10621. Songs of the Settlement and other Poems. By Thomas IIHagan, Toronto.
10622. Practical Hints on Playing at Sight. By V.A.I. F. Hannah Dore, Halifax.

1062s. Cut-Rate Cable Code. Charles Henry Binks, Montical.

INTEGIS COIYRIGHTS.
583. The Blarket place. By Harold Frederic. William Briggs, Toronto.
584. A Gentleman Player: His Adven. tures on a secret Mission for Queen Elizabeth. By Robert Niilson Stephens. Wil. Jiam Briggs, Toronto.

Boating on the Challatroochee. ( Itusic). Charles F. Larkin and J. 13. A. Iison, Mantreal.

58;. The Parliament and Provincial i.egislatures of Canada. (livie). Edouard Delpit, (uuebec.
;86. The Toronto City Map Directory. Showing City Complete and by Wards. Steinberger, Hendry Company: Lumited. Toronto.
587. The Universal System of Book. keeping. By Cyrille Leveque. Tororito.

## WALL PAPER AND DECORATIONS.

NENEST WRIVKIRS IN WALL PAIERS.

As$S$ the time is fast approaching when the army of salesmen in the wall paper line will invade the country and do their very best to capture what trade there is going. it will no donbt be of interest to our readers, and tumely, to give them some idea a: to what the factones are offering this season.

Our representative who called on The Watson, Foster Company, Limited, a few days ago was somewhat astonished at the extensiveness of this company's range of samples, and the enormous expense it must cost to prepare such a complete and remarkably well-assorted collection of rich, neat and up-to-date patterns which they will be offering to the trade shortly. We are informed that this line is the largest they have ever issued, containing 136 combinations, all new. The colorings and grounds are a decidedly new departure and bring out the designs remarkably well.

Among the special features of this popular line of paperhangings for the coming season may be mentioned the following of their best aud most striking patterns :

No. 874.-A splendid example of an Eng. Ilsh style of the XVII. Century, which will recommend itself for its grandeur of draw. ing. severity and nobleness of forms, making a very majestic effect.

No. 787.--A magnificent Primitive Gothic pattern, with a very fine gold line treatment, in plain and embossed gilts.

No. i48, $^{8}$ A pure Francois 1. style, reproduced from a drawing at the Chateau d'Anet, remarkable for its elegance and kracefulness.

No $837 .-$ A very rich effect in flats, embossed gilts and tapestries, fine soft colorings; it is a scroll floral pattern of Henry 11 . style.

No. 832.-A charming reproduction made from a piece of furniture silk taken from the Palace of the "Petit Trianon " by special order of Queen Marie Antoinetie.

No. 798. - "Royal Orleans" combination, in plain and embossed gilts, an exquisite heraldic pattern, with beautiful shield effect and royal armory ; this style is specially fine on grounds of reds, greens, and blues.

No. 84x-A large rose pattern of the Elizabethan perion, a style of decoration which is becoming popular and fin de siecle; there is a beautiful and rich one-band frieze to match the combination.

No. 834.-A French Renaissance pattern of the flowery period; the richness of motif, elegance and majestic aspect of this design will be appreciated by connoisseurs. It is a plain varnish and embossed varnish gilt paper on 2 I-inch stock: on grounds of cream, white, ivory, cluny, leather oak and pekin red; the pattern is well brought out.

No. 705.- "Czarina" combination, a superb strip pattern, pure example of Russian style in rich and sober tones.

Nos. 844 and 843 . - These are two of the many dainty and fancy floral patterns with which this line is replete; there are some very pretty and clever effects in flats and plain varnish gilts.

No. 833. - An Empire pattern of the " Malmaison " epocb, commendable for its authenticity of style.

No. 753.-This is a good specimen of the ever popular rose pattern, a particularly remarkable design in natural rose effect and soft natural colorings.

No. 454. - A useful decorative leaf pattern of the XV. Century, in plain varnish golds and up-to-date colorings.

No. 794. - A Venetian embroidery in embossed and tapestry effects, something novel in rich dark and fancy light colorings.

Ingrains. - A large assortment of shades has been selected with friezes which ought to take the fancy of the buyer and excite admiration from lovers of the beautiful. The Watson, Foster Co., Limited's ingrain friezes have attained a very enviable reputation for quality and beauty in the past years, and from what we have seen of the present collection of friezes the change has not been retrograde, but a good move lowards still further improvement. It is difficult to draw special attention to any of them, they are all good, but we will endeavor to give a short description of a few of them :

No. 1878.-A very fancy frieze in Royal peony floral design and exquisite natural, living colors, which form a happy and bright combination, giving the purcbaser an opportunity to make 2 hand-painted like decoration of the most charming appearance which would certainly embellish any room decorated with it.

No. 1874.-A very beautiful specimen of English drawing of the XVII. Century pro. ducing a grand and imposing effect. This frieze matches 10 choice, warm shades of ingrains.

No. 1745.-A Ferdinand VII. style of frieze in to different, very approptiate and
fashionable colorings. This frieze will recommend itself for the high nobleness and authenticity of its style; reproduced from a famous leather pattern of Spanish origin.

No. 1841.-A large rose pattern matching to different shades of ingrains, of which three are very rich and high dark colorings.

No. 1850.-" Glory of Dijon" roses. This frieze is especially remarkable for its gratefulness, richness of forms, and high tones. It is one of the best specimens in natural floral effects that has ever been attempted in America. The elegance of drawing and cheerfulness of coloring combine to make it a gem of art.

## A BOOK OF ART.

The Watson, Foster Co., Limited's annual catalogue is now in course of preparation, and will be distributed among their friends during this month. It will consist of 20 full-page illustrations of their leading patterns and combinations. The work will be done in half-tone on the very best quality of paper that can be procured, and, together with the elegant and very artistically arranged cover of the book, it may be termed a work of art which will be well worth preserving among other souvenirs and bric-a-brac. We are requested by the company to advise the dealers that, if, after the present month has expired without their receiving a copy of this book, they will apply for one they will be cheerfully supplied, as it is quite possible some one may be inadvertenaly overlooked in the rush of distributing them.

> A NEW LINE NOW READY.

The new line of Colin McArthur \& Co. for $1899-1900$ is now ready, ind will be shown to the trade by their nine traveling salesmen commencing June 23. Thirty-five books are required, and this is an increase in quantity over any previous year. But not in quantity alone is the advance, for the quality and, character of the designs and colorings have had, if possible, more care than in any previous preparation. They have made a lot of dark, rich colorings, to suit the fashionable taste, and, while catering to the advanced ideas in coloring, have not overlooked the important fact that strong colorings must not be crude, but, on the contrary, to be successful, must be, at the same time, chaste and artistic. The whole line. from ungrounded papers with two ant: ahree band borders to the ingrains with 22 inch friezes, have been most critically examined, first, in the designs (which, by the way. McArthur buys manually in the New York mariket in competition with the leading American houses, and spares neither money nor time in order to procure the bett), and, subsequently, during the process

Thits is one of thifty new cover designs brought heby us this season.
See over for complete list of new covers.
$\qquad$

# SCHOOL BLANKS 

## THIS SEASON <br> TARE TRADE WINNERS Ti <br> They are the Best in the Market. They are the Best Ever Shown Anywhere.

WE have

## THIRTY

New, Choice, Irtistic Cover Designs.
A specimen of one appears on the other side of this sheet.
The following are the tilles of our new covers for Scribblers, Exercise and Note Books:

The Hunter.
The Melody.
The Criterion.
The Gold Medal.
The Laurel.
The Army and Navy.
The National.
In the Garden.
Good Friends.
The Racers.
The Studio.
The Flower Girl.
The Young Cavalier.
Sweet Sixteen.
Sans Pareil.

Royal Standard.
Canada First.
The Victory.
The King Fisher.
The Universal.
The Camplire.
The Heroes.
Record, Review, Remember.
Read, Mark, Learn.
Practice Produces Perfection.
The Great 5 Cent.
Wonder Value 5 Cent.
Special 5 Cent.
Enormous 5 Cent.
Big 5 Cent.

Besides the above lines ve have retained all the best of those used last season, making our serics $\qquad$

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IHE GREATEST. BEST STRONGEST.
MOSI VARIED. MOST COMPLETE. AND MOST ATYRACTIVE
    EVER OFFERED HERE OR ANYWHERE
```

You will svoid regrets by placing no orders until you have secn them. We know you will be more than pleased with them and with the grices. Samples are now in the hands of our travelfers, who will see you in due course.

## WALL PAPERS

## To the Trade:

We a.i' uxn witer wis: inne fur i8ig tixon Wir ir!iese e u i? bat wippase an, of ous irenous protuctions in tesign coloring and feneral atirationemen s.ate it is the frocien: . I feritet in 1 and w:te: evpre end inan jex.as itries
Among the Special Foaturez may bo montioned:

ISRAIS_- Most complete assortment of shades with the largest number of match Flitter Friezes in blended effects ever shown in Canada.

## 21-INCH PAPERS

In flats, Plain Varnish Golds, Embossed Varnish Golds, on 14, 16 and $: 4.02$ stock.

Embossed Pulp Effects-A neat novelty specially adapted for dining-rooms, halls and libraries.
Note in order to pui all our Ontario customers on an equal footing as io treight. We heve decided to equalize freigh: with Toronto for tovins West of Belleville, and West and Norin at Toronto.

FHALL PAPER AND DECORATIONS COnt'd. of manufacture, so that each and every pat tern shall be so colored that every one in some colorings shall be quick sellers. The line has been made this year with this idea kept distinctly in view, viz.. that the time has come, owing to the general prosperity in our country, that dealers should not hesitate to place goods on their shelves on which a fair profit can be made ; that no one should continue the suicidal policy that has been in vogue in some localities of trying to sell goods at cost and living " by faith," instead of on the fruits of their labor.

The rich colorings in crimson, chocolate. dark green, decp blue, and brown obtain. but they have not neglected the popular creams, salmon, grej. lighs blue, brown. green, and the 42 other shades that enter into their list for the season.

In their neat booklet, just published, they give culs of four of their new designs, and a brief reference to a few more may be of interest to those of our readers who slock wall paper.

No. 78 is a heraldic design, in all the strong. rich colorings surtable for halls; made in illuminated bronzes, liquid bronzes. and blanks. with plain background, and also set off by ticur-de.lis.

No. 795 is an elegant paper of the "Colomal" character in varnish and liquid brones-a floral stripe with a foral wreath of charming effect.

No. 721 is a medallion of such rare beauty that, like gold, everybody will want it : it has been made in 24 different ways, but all in high.class goods-most of themat prices that every dealer can reach.

So 733. a floral rococco in varnish and liquid bronzes. in crimsons. greens, old ivory, rich brown. specially for parlors,

No. $7=3$. a rose of elegance that is admired b) all beholders-made only in fine goods.

No. 727 is an artistic pattern of the continental style produced in many soft shades with top colors of white predominating, espectally suited for those who like chaste and quiet paslors.

No. 729 is a tloral design with gilt stripe in all the quiet colors, and is a gem.

No. Is is a small but strikingly handsome hall pattern in bronics and blanks. all shades. One very striking effect is brought out by making what the firm call a blended shade, in No. 721, which, when embossed by the newest embosung machine made. which has just been imported, is, as many others of their high-class papers are. rendered increasing! beautiful by this latest addituon to their plant.

Their 15 different shades of ingrains, all withappropilate borders, ceilings and frieset
to match, and their full line of blanks, glimmers and cheaper goods, the quality of which is well known as sellers, we have not space in this issue to describe, suffice it to say the reputation of this firm in past years, as to style and variety, has been fully main. tained. They ought to, and, no doubt will, have the record-breaking year again this coming season.

## A houk or interest.

Colin McArthur \& Co. have publisted a very neat 72 -page book, containing 18 halftone illustrations, all made from scenes in their own factory, and a description of the early history of tho manufacture of wall paper, its subsequent progress, a few bright, practical hints on the suitable colorings and characteristics appropriate for parlor, diningroom, library, bedroom, etc., as well as a short concise history of the tounding of the house of Colin McArthur \& Co., and a description of how wall paper is made in their factory.

Every man who bandles wall paper should get one of these valuable books, which the firm are presenting to all their customers and to as many more as desire them. Send them a post card asking for one, as the information is condensed, pithy, readable, and covers the ground wonderfully well. It is a book worth preserving and handing occasionally to your most intelligent customers, who often express a desire to know something of how wall-decorating fabrics are made, and the information is written in such a direct style that the uninitiated can form a good idea of the process. Colin McArthur \& Co. have, by publishing this brochure, donea real service to the wall paper trade.
promises weat for bustiges.
Boomseliter and Stationer took a a run through the factory of M. Staunton \& Co. a few days ago. and saw the sampling of the line for the Spring of 1900 going on, and the new sample-books being made up. It was learned that in a week or two, when the new samples are all prepared, the travelers would go on the road with them. They go out feeling that they never before had such a splendid offering to show.

Last year's business was very gratifying, and an unprecedented number of repeat orders were received during the Spring. One favorable feature was the increased demand for ihe better class of goods, and many dealers express their iniention of placing larger orders than before for the better class gilt and embossed papers, in. grains, eic. Booksellizr and Stationer has been promised a look through the line before the July issue comes oin.

The coming season promises to be a brisk one in wall papers, and the reports from many parts are that decorators and paperhangers have more work to do in our towns and villages than they can easily carry out. The greater prosperity in the country is naturally leading to a good deal of home decoration, and the Messrs. Staun. ton have always kept in view the policy of making popular salable papers that a dealer can handle with a reasonable certainty of doing a good business. In the new line, it is understood, this feature will be quite as prominent as heretofore.

## yarer hangings.

Paper hangings were originally made on sheets of paper pasted together, each sheet being of the size of paper then made, which was called Elephant, and measured about $22 \times 32$ inches. These were joined, so as to make a length of 12 yards. On this primitive arrangement patterns were stenciled, sometimes in several colors, and considerable dexterity was shown in the adjustment of the stencils.

When paper making machinery (which is practically what is now in use) was introduced. single lengths of 12 yards were substituted, and huge blocks of wood, which were in reality wood cuts, were used to print the patterns instead of the stencils. This method is still in use, and is called hand, or block printing. Each color to be used has its own block, and the color of one block must be dry before another is app'ied. The workman stands before a framework in which the block is suspended, and, by means of a foot-lever, passes the paper under the block, and, at the same time, bnags pressure on the block to evenly print the pattern on the surface. Another section of the paper is then brought by guide pins exactly in place under the block, and the operation is repeated until the whole length is printed.

This process, on account of the weight of color applied. is still in favor for certain classes of paper, but the advent of cylinder presses for calico pnnting also revolutionized the printing of paper hangings. By means of this machine all the colors are printed at one time, and what occupied hours under the old system only requires a few seconds under the new. In these machines each color has an engraved copper cylinder, which is so arranged on the large cylunder as to make, with the others, a complete pattern. Small vats with brushes supply an even amount of color to the cylinders. and the printung proceeds with perfect exactness.

The lowest grades of paper hangings are called " brown blanks," the paper being of a light brown or grey color, and the pattern
Ready Now Staunton Wall Paper Samples for 1900.
The "Stannton" line of wall papers for 1900 Sprin!: trade is complete-our travellers starl away with the samples about the end of this month, and the dealer who buys from them gets the best there is in the mar-ket-a rattling good line of practical and up-to-tate designs, with that care for coloring and salableness that has always made the "Staunton" line the most popular on the road-whether it be in the least expensive, the moderate or the higher grade goods.
Dont buy until you have seen the "Stanton" line - we can afford to trust your judgment after that.

# M. Staunton \& Co. 

WALL PAPER MANUFACTURERS
TORONTO, ONT.


WALL PAPER AKD DECORATIONS－CONI＇d． being printed on without a background． ＂．White blanks＂follow these，the only difference being in the quality of the paper． Formerly．the ground of the next grade was printedrith the pattern，this being called ＂blotch printing，＂but the practice now is to brush the ground color evenly over the surface before printing the pattern．These were formerly called＂grounds＂or＂flats，＂ and these names are still applied to the better qualities，though without special reason．l＇arious surfaces are given to the ground by the application of French chalk． which is polished to produce what is called ＂satin finish＂－by the dusting on a sized ground of finely powdered mica．to produce what are variously termed＂glimmers．＂ ＂silks，＂${ }^{\text {．}}$ micas．＂etc．

The addition of bronze to the pattern forms another class of paper hangings． which addition is probably the most lucra． tive operation for the manufacturer．Two methods are followed－the first being the application of the bronve held in a solution composed mainly of potato starch，these being called＂liquid bronzes＂or＂gilts．＂ In the second process the size is first applied to the paper as a color would be，the bronie is dusted on this size when at the right period of＂tack＂ot stickiness．These are called ＂varnished bronzes＂or＂gilts．＂All of these processes are also followed in the hand or block printed papers．To give additional texture to the surface，vartous embossers are applied，such as leather．gros grain salk． canvasses of various weaves and fancy palterns．This is carried to a further point when the pateri．is duplicated in the em－ bossed roller and is thus aised from the surface．These are called＂raised＂or ＂pressed＂papers．

It all papers difter frommost viher fabrics in that while great variation exists in the qualty of the vanous matenals used，the materials after all are only of secondary amportance．The paper is only used as a medium for transferting a pattern to the wall．Thus，various other matenals may with perfact propnety be mutated in wall papers．Expensive leathers，sulks and tapes－ tries are reproduced in paper and exceilent effects are thus obtainable．The European manufacturers lay all the museums and palaces of the old world under tribute for deugns and the American manufacturers busy themselves in reproducing as rapidly as possible these designs in less expensive and consequently interior grades．liat a number of the leading designers and archt－ tects of Ingland contubute many original desig，for paper hangings．Among others may be mentoned Walter Crane．Lewis $F$ Day．J．D Sedding．Shand Kydd，and others．Their designs are not in imitation
of other materials，but purely in the line of ornamental or floral treatment，and are for that reason more favorably regarded by many．

It inay be said，in conclusion．that while the materials as before remarked are second． ary to the design，as much difference exists between desirable and undesirable qualities of wall paper as in other labrics．－W． H．Ehbiott，in Camadian Architect and Builder．

## 1 MONTREAL BOOK NOTES．

## June 5．1899．

SOMF：Montreal booksellers say that it is as easy to get $\$ 1$ for cloth bound copies of the latest books as 75 c ．for those in paper covers，and they are consequently pushing the sale of the higher－priced books， which really seem better value than those in paper covers．

The best selling books during the month have been：＂David Harum，＂by West－ cott（Briggs）．paper 75c．．cloth§1．25： ＂Mormon Prophet，＂bj Lily Dougall （Giage）．paper 75c．，cloth $\leqslant 1.25$ ；＇Span －life．＂by Wm．Mclennan and Mcllwraith （Copp．Clark），paper 75c．，cloth $\$ 1.25$ ： ＂Marguerite de Roberval．＂by Marquis （Cirafton），cloth 81.25 ：＂Black Douglas，＂ by S．R．Crockelt（Moraug）．paper 75 C ．， cloth s．．25：＂Bonhomme．＂by H．C． Walsh（lliggs）．paper Goc．，cloth $\$ 1.25$ ： ＂Red Rock．＂by T．Nclson lage（l＇ublish． ers＇Sjndicate），paper 75c．，cloth $\$ 1.25$ ．

The book business for the holiday season promises to be very gend．the renorts so far being of an exceptuonal character．The tounst trade，particularly throughout the Maritime P＇rovinces．is said to be exception－ ally large for this time of the year．

There is general complaint among Mont－ real booksellers at the action of the large departmental stores in selling the latest paper－bound books at prices which are ten to fifteen cents below the regular prices charged by the trade．As a matler of fact this has been found such a hardship by some dealers that they have considered it neces－ sary to meet it by making a similar cut． This is considered unwise and unfair by the other booksellers．but it is a question whether custing of this nature can be met by any other means．Some action，it is contended，should be taken by publishers to prevent this practice of reducing the value of their publications．and in justice to the dealers who make it their business to dispose of them．

The Montreal Neus Co．reports the issue of－Famous Firesides of French Canada．＂
by Mary Wilson Alloway．This book is descriptive of the historical homes of Canada during the French regime and gives many interesting incidents in connection there－ with．It is handsomely illustrated and should meet with a ready sale．
＂When Knighthood was in Flower＂by Charles Major，is selling rapidly in Canada， as it did in the l＇nited States，where its sale was exceeded only by＂David Harum，＂ and even Wescott＇s masterpiece．will have to kook to its laurels if it would retain its present position．
biting the month the Montreal News Co．will place on the market a 25 cent edition of ${ }^{\text {C }}$ Young Mistley．＂by H．S． Merriman．

The next issue of the l＇eoples＇library， which retails at 50 cents，will be＂The Main an，$\cdot$ by Hall Caine．The conven． ient fid attractive form of this library， together with the high value of the books composing it，make it a strong leader for Summer business．

The Montreal News Co．will issue during the coming month．＂Idylls of the Sea，＂ by Frank Bullen，whose previous book． ＂The Cruise of the Cachelot，＂has been so widely read and admired by the public in general and Rudyard Kipling in par－ ticular．
＂Red Rock，＂by T．Nelson Page． paper edition at $75^{\circ}$ is meeting with a very sathsfactory sale．and＂Mr．Dooley in Peace and in War＂is also in constant demand．

## WESTERN <br> Incorporated 1851. ASSURANCE COMPANY

 Fire and MarineCapital，subscribed $\$ 2,000,000.00$ Capital－－ $1,000,000.00$ Assets，over－－2，340，000．00 Annual Income－$\quad 2.290,000.00$ Hond Omee：TORONTO．ONT．

Hon Gen A Cox，President．J．J．Kenay，Vice．President． C．C Foter，Secretary．

##  Garbon Papers．

 BrlllantCopylne
gibbons
 －Thit fitithe athinst Fi－sit mostres of ；yN⿰亻⿱丶⿻工二十⿴囗十 rions in：ise ：rude A口广， －avaimaNaym： I ypewiser anu Copvita Supplier a Spectalis



## Our Goods are Sellers



We will send a line of Sample Books, express prepaid, to any dealer who desires to replenish his stock.

WRITE QUICKLY.

## COLIN McARTHUR \& CO.

## FANCY GOODS

## CARDS AND CAI.FNDARS FOR 1900.

It appears certain that the sale of calendars, booklets, cards, toy books, etc. will be exceptionally large this year. This is due chiefly to the extraordinary efforts made to produce artistic goods, embodying new ideas and the latest improvements in color printing and decorations. The Bookseller and Stationer had an opportunity last week of examining the whole line of samples


Nu. giti Thiectantery Uartaded.
of Raphael, Tuck \& Sons, Company, Limited, whose productions Messrs. Warwick Bros. \& Rutter are handling in Canada. The line is one of the finest collections ever shown to the sade. A notable fea:ure is the vatiety and perfection of the 5, 10 and 15 c . lines in calendars, cards, etc. while the versatility shown in the combinations of colors is remarkable. The execution is as fine in the case of the cheap lines as in the dearest, and each design is carefully wo:ked out down to the smallest detail. Fine stock is used throughout so that nn warping takes place. No desinns are dupiicated, so that jou have not a cheap line eclipsed by a dearer line with the same design.

The line of calendars contains innumerable designs. There are leaflet calendars and drop, novelly and booklet calendars by the score. Where all are new it is hard to single out the most notable. But a few may be particularized and the accompanying illustrations will describe better than words could do. In drop calendars there are some beautiful designs showing lilac branches and apple blossoms-(Nos. 3368 and 3369 ). In the novelty goods, with mechanical effects, there are some capital new ldeas : in one, two love-birds (No. 3373) are seen and by pulling the string the months are disclosed; a hen on the nest, (No. 3375) another movable piece, is a capital calendar: whlle yet another show: a ferce, sbove it a row of dogs' beads,
which by pulling a string becomes a row of cats' heads (No. 3382). There is a folding up standing calendar with a figure of a girl with Japanese decorations, which is very fine. Another standing calendaris a handsome colored series of military figures in the comic vein, called "Soldiers of the Century." A Japanese garden scene with lanterns suspended from the boughs is 2 beautiful design (No. 3370). There are

also several theremometer and barometer designs which are taking. Another movable piece ( 50 c .) is the see-sav with the groups of Japanese figures (No. 3376). Another design shows.a kitten and parrot howing to one another. There is a lovely

this century and the last, and right here it may be said that nexi year being 1900 seems to have inspired artists and publishers to make the most of this fact in the way of novelty and design and execution (see cut No. 3371). The "Wishing Well" (No. 3386 ) with its moving bucket is very pretty, while a line of little childrens' figures (soc.) is a pleasing novelty. We have the usual
line of poets' calendars containing all the leading poetr, Shakespeare. Milton, Long. fellow, etc. A fine drop calendar (25c.) shows a garland of forget-me-nots (No. 3330 ) and it may be said generally that the floral designs àie exceptionally beautiful this season. "The Jewel of Asia," (No. 3343) is a Japanese girl with lanterns in her outstretched hands. Tie whole line of calendars run from the cheapest to the highest prices and are perfect in color and design. There are religiuns, floral, sport. ing and other subjects embodied in these goods.


In booklet calendars there are many usique lines. One or two with the Wedgewoos idea, and some in the form of letter cards, and others for religious purposes. There are also some 25 c . lines with antique designs and some very handsume work embodying hand paiating. A new idea is the line of wall calendars called "Gems from the old Masters." These are beautifully execited photogravures, some of which are large and can be framed, as the calen. dar on the margin does not disfigure them.

It is a mistake to suppose that the trade in Christmas cards is litely to die. It is now a thriving staple trade, and Tuck's designs for 1899.1900 should do much to stimulate it. In fact the line is a marvel in point of variety and originality. The cards with a simple inscription with illuminated letters are likely to take well. There is a nice 5 c . line of these. Floral decorations, in the present popular tints, are shown in 2 line retsiling for 200 . A line of floral cards that fold will retail for loc. There aresome pretty novelties in which playing cards and pipes are introduced. A feature. of the cards is the employment of a single idea or design which, by means of fine coloring and simple treatment, stands out with pleasing distinctness. The "new century "-1g00-is a prominent note in the phrases used on many cards. Among the 5 c . lines may be noted a series of jerelled flower designs and another of ani-

## Fine Correspondence Note Papers <br> with ENVELOPES to Mätch.

Wedgwood Blue, Plain and with White Border. Oriental Rose, Plain and with White Border. Roval Velvet, Cream and Azure. Angora Finish, White, Azure, and Heliotrope. Grecian Bond, White and Azure. Wove Linen, White, Azure, and Heliotrope.

## PAPER in $1 / 4$ ream Boxes. ENVELOPES in $1 / 8 \mathrm{M}$ Boxes.

Elegant and attractive goods in the new popular shapes, sizes, and shades.

The dealer who neglects having a stock of these goods cannot meet the growing demand for Fashionable Stationery.

It will be a paying investment to order an assortment.
MAIL ORDERS receive careful attention.
row. J. Gage Company, tminad TORONTO.

FANCY 00008 AFD ETATIONERY-Conunurd. mals that " sit uj"" when the rard is unfolded. The :"lorentine Series, with cut out fgures and flowers, retail for 15 and $20 c$. and ate very attractive. There are also swell lines, not necessarily expensive, embodying pholographs of heads, in colors and without colors, and in some rases steel engravings. These are for framing and ure not marked with any lettenng, each being accompanied by a separate small card contanning the season's greetungs. They may be retanied from $2 \rho c$. up. The whole line of cards is a wonderful display and well worth seeing.

Then, there is a great range of toy books. Two specially new and appropriate lines are - Our Sailor laddies" and "Our Soldier laddies"-that is juyenite figures dressed up in the correct Britush military and naval uniforms.

Another new thing is the " Baby Book" which should have a good sale. It contains blanks for various records concerning the child-the christening, the weight, etc. in fact ithe whole life of the youngster may be put down in a permanent form by the loving mother. There are appropriate quotations. A companion volume is the "Wedding look." with blank pages for the names of bnde and groom. the presents. the guests, etc. The new magnificently illustrated literary work this year is - Othello. with many fine colored plates, selling at 85 .
The line of leaflets this jear comes in four sizes of embossed and cut out designs for Christmas and New lear gifts, retall. ing at 5. to aud ijc.. ele. The booklets under this series are illusirated inside and ousside. and retall for j. 10. 15 and ajc. The line known as - Devotional Drops." setailing at 15 and $=5 c$. includes the lord's l'rayer. the Heatitudes. Neuman's hymn. "l.ead Kindly Lekht." the Command. ments. all for sunday-school ciass purposes. Mention should also be made .: Father Tuck's Annual which contains 12 fine illustrations. and is a bugb-class work for ch:ldren.

Tuck's goods this year are an education for any dealer and stationer to see, and the travelers of Mcssrs. Warwick Bros. and Kutter are now calling on the trade. who can haroly fail so be delighied with the llae.

EXANINATION SLPPLIES.
Buntin, Gullies \& Co., Hamiton, have on band a rery lange stock of examination
foolscap, diawing paper and other supplies for examinations, in anticipation of a large demand. They have already filled a num. ber of large or. ders, but usial. ly the big sale of such goods comes in June, and a larze stock is a neces. sity.

SESU FOR SANIDIES.
Buntin. cal. lies \& Co., Jamilton. are offering a rery fine line of scribblers and exer. cise books for the coming sea son. One range
 of scribblers to Nin 3 tre Nature' Mindiets sell at 5c. (and allow a fair margin) is the National, comprising the " Royai English." "Royal lnsh" and " Royal Scottish." The covers of this range are exceedingly stinking and the goods are sure sellers. being excellent value both in quality and bulk. Dealers should see these lines before placing their orders. The firm offer to send samples on application. A great deal of irouble and taste have been bestowed this year by manufacturing stationers upon their
which exactly resembles the fashionable fabric named from. This elegant note is manufactured by The Barber \& Ellis Co., Limited. Toronto. in cream, syrian, azure and rose color. It is put up in handsome five quire boxes with envelopes to match. Dealers are delighted with this line. for which ihere is already great demand.

NEW LINPS OF SCRIBHLERS.
Originality, artistic coloring and varicty are distinguishing characteristics in The WV. J. Ciage Co.. Limited's, new line of scribblers and exercise books. Samples of the line were seen by Bookseller and Stationtr last week, and among them are to be found designs which cannot fail to prove remarkable sellers.

There are 30 new designs this year. and mention of a few leading numbers will give some idea of the skill and taste which the firm have bestewed upon these goods. There is the " Army and Navy." showing a well-designed group: figures, a naval commander and military officer in the foreground, in appropriate coiors, with iwo or three war vessels seen in the background : on the reverse side is a map of the world with the portions of the Britush Empire in one color. It is a handsome cover. The " Sational" shows on the front a picture of the Parliament buildings at Ottawa, and maple leaves are scattered about, the whole design being printed in red. blue and sold colorings : on the severse cover is a map of the Dominion. $\cdot$ Canada First " is adorned with the Dominion arms, and a similar map on the back cover.

What strikes one at once in the foregoing and other designs is the boid. handsome colors which set off the covers in a striking way. For example. in the " Royal Standard " the flag is page size, and the quarter. ings come out prominently. A nother very fine design-one of the very jest in the collection -is " The lictory." In the center is a medallion portrait of Lord Nelson: above is the hero's famous signal at Trafalgar. ."England expects, etc." and it is given both in ${ }^{\circ}$ words and in tlags: large re.
exercise and seribbling books, and the efforts of this enterprising Hamilton firm bave not been behind those put forth by others.

STYLISH STATIONERY.
Among the many new lines of society paper. we note there is none more popular than the chaming "Freach Crepon"
productions of the blue ensign and white ensign also set off the cover. Un the reverse cover is printed the song . The Death of Nielson." The whole design is a distinct success.
"The Heroes" is appropriately Canadian, the centrepiece being the generous monument at Quebec to Wolfe and Mont. calm, on either side of the monumen:

FANCY $000 D 8$ AND STATIONBSY - Continued appearing a vignette of the herocs. The colors are red. blue and gold. A wreath of laurels, with " Equal in Valor." sels off the design.

If these are the more striking designs to the ordinary ${ }^{3} \mathrm{c}$, there are others just as original and likely to please. "Sans l'areil" and "Gold Medal" are in Russian leather. ette. " Read, Mark, Learn." is 2 bold design of a student's antique lamp. in good colorings, and the quality is linette. a specially treated paper with the actual feel of linen. "The King Fisher " notebook is a handsome bird design produced in dart chocolate and gold. "The Pointers "--cribbler-shows three hunting dogs in the field, and it is done in pink and gold. "The Studio" is a classical figure bending over books and a lamp held aloft. Two companion books. "Young Cz nadian." a youth on horseback, and " Sweet Sixteen," a girl's face set in a floral background, are in bright colorings ard very attractive. The "Great jc. Practice Book" is a thick book bound in cloth and answers for permanent use, 2 marcil at the price.

We have mentioned only a few numbers in this fine line, which is certain to attract attention from the trade all over Canada. The aim of the publishers seems to be to start with seribblers of 100 pp . at ic. , and continue in equal proportion as to size and price 200 pp . 300 pp. , etc. , up to 5 c. , with a few at $10 c$.

> FINE STATIONF:RY.

The new stationers is exquisite, both in regard to color and quality. The Whiting papers, which The IV.J Gage Co.. Limited, are showing, may be had in " Wedgwood" and "Oriental Rose."

The former is the pretty greyish green of the famous Wedgwood ware, and the laiter a delicate pink. as its name implies. They come in three sizes-eugenie, tuxedo and madison, and either plain or with the edges of paper and envelopes white-a tiny white cord effect. that is very dainty. being not more than 1.86 of an inch wide. There is also the ". Royal Velvet." in cream and azure. in the tuxedo and madison sizes.

All are beautifully boxed in quarter-ream boxes, with 125 envelopes. The demand for fine stationery cannot be better met than by these papers.

There will be ready in 2 few days as fine a catalogue for the stationer 25 has been issued on this continent.

The W. J. Gage Co.. Limited, have pre. pared an elaborate list oftheir manufactured goods, with fac simile illustrations, printed on rich enameled paper with red edges.

The catalogue will be about 120 pp . insixe, and every line is illustrated. All classes of their manufactured lines. from the cheapest menorandum book to the most expensive bank ledger, will be given, and a point of special concern to the dealer is that the prices given are all retail, allowing a good margin of profit to the stationer, so that he may show it to his customer for the latter to make his choice.

The took is prepared and bound in this fine style so that it may be of permanent use and value. and the dealer who desires a copy may drop a line for one and have it sent him
free. It is something when a Canadian manufacturing firm can issue so fine a catalogue of their own goods, while the manner in which it is turned out enhances the value of the work.

## sbasonaile novelties.

The lirown Bros., Limited, have just received a large shipment of thermometers and barometers, all sizes, suitable for house and outside use, in nickle, rosewood, etc.

A large supply of new papeteries includes Old English vellum, Irish linen, Westminster bond, and a very unique line of


HEAD OFFICE: TORONTO.

## Every Prudent Man

Feels it to be a duty to provide for his wife and family. The Unconditional Accumulative Policies issued by the

## Confederation

 Life Associationprovide instant and certain protection from date of issue. Rates and full information sent on application to the Ifead Office, Toronto, or to any of the Association's igents.

Hon. Sir W. P. Howland, C.B., K.C.M.G.<br>Presidez:.

W. G. Mactonald<br>Aetuary.

1. K. MACDOMALD

Masatiag Ditector.

YANCY OOODA AND BTATIONEBY
chidrens papeteries with colored litho. beadings. Also, the aboveline of paper by the ream, and envelopes to match, up-todate lines of notepaper, etc., with white.

blue, grey and other borders. These goods are tine ialest on the market, and will have a great call this year. E.very statuoner who wishes to be up-to-date should have some on thear sheives.

Now is the tume of the year for tounsts to equip themselves for their bummer trips in fountain pens, pocket inkstands, etc. Of the latler. The Brown Bros., Lumited, have jusi received a tine and large assortinent. in the most beautuful leathers, morocco, Russia, pig skin, etc., from the smallest to the largest sizes.

MOMPITISG JV GTATIONPRY.
In ther lines of scribblers this year (which have already been described in these columns). The Copp. Churk Co.. Limited. are making a specially of the better class of paper for the use of pen and pencil. One of these is called "Impenal Post." and another is the " Yostal t nion." The latter is a desyin the details of which are likely to be very popular. because full information about the value of Canadian stamps. with fac umiles of the stamps themselves. is
given. Another line is bound in lealherette covers, so that it may be rolled up and put in the pocket, and is called "The Nubian." A new scnbbler at ic. is called "The Bicycle," and it certainly. at the price, is very good.

Dunig the Summer vacation the dealer is wise who canvasses the school board for maps. globes, slates, etc., full lines of which this firm handle, as well as a complete line of liquid slatings. The second edition of the new map of the D/mingon will be issued about July 1. If cgrtains/many improvements on the fit ed ron. A complete notice of it will star our July edition. These publishersan 1 aso working at a new map of Ontario.
Stationers ofe informed of a whe of pen
 be very pofula trith yóng foople. The are phass-h.poled hopers Lollow insige. anf conkinsmall ndies Another fekure for the dether who ${ }^{2}$ ss to adveryod his bustees on this ray an line pi prape lithographer blottery efly made and colored. with blanke for phiding the firts name on them.


Two new hres of notebcoks this month are done in tartan, and can be sold at 3 c. and $5 c$. There are also two rew pads in
tartan, namely, " The Bobbie Burns' in whitc, and "The Gordon" in cream. Office dianes for 1400 are now ready.

A decided novelty which promises to be a real success is the "Magic' painting

book. It is illustrated with figures, flowers. animals and various kinds of scenery, apparently printed in black. But when you run a damp camelshair brush over the pictures, the whole thing appears colored. The book will delight children. It can be had in three numbers.

There are some very good crystal paperweights in the market just now, and one line shows a lot of moving figures embodied in the glass, such as beetles, dancing girls, etc. Some colored imitation cut-glass weights are also very good.

A large ball for youngsters is likely to prove popular. It ma; be inflated with wind by means of a bicycle pump. It is parti-colored and very durable, and a tremendous bouncer.

In this warehouse there is a great range of decorations for the walls of Summer cottages, etc. These include all sorts of banging shapes in colored tissues, tlags, cutout patterns, etc. They retal from 5 to 30 . With this may also be mentioned the "Iris" paper, the rainbow shade of cm-

and therefore no leakage. Made with plain. and chased barrels, round and hexagon, smooth and twist, gold, sliver and pearl mounted. straight and tapered caps. 14 karat Gold Pen.

Perfect Flow. Simple Construction.
bossed tissue. There are also in stock many lines of french, fanci and embossed, English embossed, etc., tissues.

The stock of English rubber balls, colored. ts now on hand. It is the intention of this firm to place on the market, shortly, a new playing card for 15 c . retailing. which they will manufacture themselves. It will be a superior line, the backs decorated in green and gold.

A decided novelty in Christmas cards is a line of folded leaflets, inside of which are pressed flowers of Canada, set off with various decorations. The flowers are beaut. fully pressed, and just what a very skilful worker would do herself. Also a line of hand-painte, .ards to go with the above.

There are some very artistic goods in desk and table blotters, nicely decorated and embellished, the range including a dozen lines at $\$ 3$. Something of the same kind of manufacture is a line of matchsafes and shaving paper sets. Another novelty is a laundry list for wall purposes, espectally ureful io men, as the numbers are all printed, and a pin is stuck into the number of articles sent.

## SUMAIER GOODS.

The H. A. Nelson \& Sons Co., Lumited, are busuly engaged opening and marking their Christmas goods, and, judging from
those opened up to the present, the display will be larger and finer than ever. This house is keeping up its well-known reputa. tion for carrying one of the largest. best assorted and daintiest line of dolls in the Canadian market, and the values are but to be seen to be appreciated, by even the keen. est buyers.

The H. A. Nelson \& Sons Co. report business as good, and especially in Summer goods. They say there is ample voucher for this statement. Hammocks and fishing tackle, bicycle sundries, etc., are having a


The H. A. Nelson \& Sons Co.. Limited.
large and steadily increasing sale as the weather becorros wiarmer, and the reiail trade draw more beavily upon their stock. A good Queen's Birthday trade is reported. and although their stock-is well assorted at present, they advise all customers to place their Dominion Day orders for flags, fireworks, Chingse and Japanese lanterns well in advane so for to zoid Albyance $d$
well theis line of lawn swings, prices for the large and small two seat swings are $8+75$ and $\& 4$ respectively. The lange foursented swing. of which the regular price is $\$ 950$ each, is listed at a special price in their advertising space on outside of rear cover. The fisherman's folding hat, as shown in illustration, they represent as growing in popularity every day. Write for sample at $\$ 400$ doz., they'll interest you.

How to Play Bridge. - By " Bodz" and "Badsworth." Cloth, 8o pp. Thos. De la Rue \& Co., Limited, London. This small but concise authority on the game of bridge. which is so rapidly replacing whist in Greal Britain, has reached jts filth edition in the Old Country. As this game is likely to win fivor here, as it has done in Britain, this book is likely to have a fairly large sale during the next year or two.
W. E. Davidson, known to the dry goods and fancy goods dealers of the Northwest as "Billy" Davidson, representative of Nerlich \& Co., Toronto, in that territory, is on a six weeks' vacation trip to Scotland. where he is visiting his friends and relatives at his birthplace and other points in " Auld Scotia.: He will be back and on the ctad
bf lyly 1. Historic Series of Exercise Bboks Showing the Efortion of the National Flag.

is just the thing that wi!l catch the eye of both teachers and gupils.
BROTHER JONATHAN, ORANGE, ERIN-GO-BRAGH, OUR OANADIAN BOYS, POSTAL UNION, IMPERIAL
POST, NUBIAN AND ABOVE ALL are all bandsome, woll-colored desigas and good eollers.
Somploz asd pitces can bo obtalnod on application to

## NEW ENGLISH STATIONERY.

MR. W. Macpherson, representing Mar. cus, Ward \& Co., of Belfast and london. F.ng.. aud several other large English manufacturers of stationery and stationers supplies, is now calling on the trade throughout the Dominion, and show. ing an extensive and handsome line of these goods. Marcus Ward \& Co's samples occupy the premier position with this enterpnsing salesman, and he stated to a representative of Tue keriew that the goods of this ceiebrated firm fully maintain their popularity and continue to sell rapidly. The numerous samples of notepaper and envelopes alone occupy considerable space, prominent among them being . ' Royal lrish Lunen " in vanous sizes, handsomel) boxed. "Royal Irish Vellum," two tints, " Mritush Empire" stationery-this line is put up in altractive boxes on which are displayed the various fags and coats of arms of the Empire, " The new Vellum," " National Ensign." "The Spinner." in boxes whose covers contain a handsome fac-simile of this famous picture, " Royal Navy" put up in boxes with pictures of different war vessels forming the cover. and the i'nion Jack the sides. All these brands are firstclass goods. attractively put up. most of them being well known to the trade. Among the other articles being shown for this firm are juvenile invitation cards in neat and attractive designs. violet and heartsease stationery for the holiday trade, menus and ball programmes in endless var. ities. memorial cards, albums and photograph frames, ladies' companions in plusb and leather, combination purse and card case, the card case being on the back of the purse and having separate opening. iiessing cascs. brush sets, work baskets, writing cases, a special line in leather made to sepresent cork being new and selling iapidly. Scrap albums, half bound. and her.u-painted photographs occupy a promin. ent place, and the list contains 2 complete line of glationers sundries such as cash boxes. pen holders. letter holders, ink boltles, calendars, chimes, crumb trays, pocket diaries, \&c. Marcus Ward © Co. are famous for their fine colour printing, and Mr. Macpherson has with him a number of samples that are artistic and beautiful, some of the calendars. Chnsimas cards, and transparent signs being deserving of special mention.

Hyde S: Co., of London, show a very good line of inks. gum, wax, etc., and while
they meet with severe competition prospects are promising for a nice trade.

The complete assortment of leadpencils sent out by F . Wolf $\mathcal{S}$ Son is deserving of careful examınation, containing as it does some very high-class goods.

The ball pointed pens of Ormiston $\&$ Glass, of l.ondon, are tecoming popular in Canada, and Mr. Macpherson carries a full line of samples thereot, also the rubber penholders, presentation penholders, etc.. made by this firm.

A number of publishers have also placed their books with Mr. Macpherson for introduction to the trade here, among whom may be mentioned. Chapman $\&$ Hall, of London, Griffith, Farran, Brown \& Co.. London, reward and picture books. Service \& Paton, London, non-copyright books, which will sell very cheap. Sunday School Union, London, reward books and cards, C. J. Clay \& Sons, Cambridge University Press, bibles, prayerbooks, etc.


ESTARIISMED 18\% -M. FROST * CO., Helicdexriptim: Store. Bank, Otfor Fitlinge, Wood Gult and Automatic Turninas. Catalozue and draeine fumished
ORDER
Flags
now for
DOMINION DAY
UNION JACK

## CANADIAN ENSIGN BRITISH ENSIGN

## STARS and STRIPES FRENCH TRICOLOR

| V.. $\cdot$ r. $1 \times$ incher |  | $\leqslant 3 \mathrm{~cm}$ | iver armes |
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| No ? $18 \times 25$ incios | - | $1 \% 40$ | - |
| No 4 20x28 incimes |  | $=1.50$ |  |
| 人of $22 \times 36$ isches | - - | 28.80 | - |

## The Copp, Clark Co., Limited

9 Front St. W., JOROKTO.

## OFFICE SUPPLIES

We have full slock of everything required for the Counting House.
New Additions just to hand.

## PENHOLDERS w...

Cork and Kubber Tipped. Cilass firish. Marble, Onv, Antuque. Rubber, Glass, ete

## PENS

Fisterbrook , (sole agents) Spencerian 13all Pointed. Wiverles and fickuich (illott's. Mitichell v. Eerrs!, Kisom Moheta. IB B; Chanerry 88 (isht, Canada I au. Mercantile +12. 1 ommercial 68

## PENCILS

Hardemuths "Keht-i-nuor, Office. ete A Wh Faber s. Johann Fiber's. E. Fabers. "Caligrapl:" pocket, Kubbers

## Dumb Bell Ink and Pencil Erasers. <br> Copying Presses. Cames anotrmat. Cash, Stamp and Document Boxes.

Adjustable Paper Punch.
Graves' Indexes. .all....
Note Paper and Envelopes. Very fine asworment some quite new. lines

## Examination Paper.

Stationery Cabinets.

Transparent Adhesive Tape. Stationery Novelties.
 erv Hosse in br. Daminion Nirugocetyl., hand cien du
mbrown Bros.
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St. East
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## THE REVERSE SIDE

## \# Dozen Striking New Designs

WMIEN WE ANE USIme rosi geasom om

## Scribblers \& Exercise Books

# oun HISTORIC <br> SERIES 

WILL TAKE TEACMERE ANO SCMOLANS ALIKE DY STONM

Includes finar Pcriods of Brinish Mistory

## plantagenet stuart <br> TUDOR <br> HANOVERIAN





IT PAYS TO HANDLE
Fiasy-Wmany. Orange. Bretmer Jemathan, Erim-Ge-Erngh, above All, Biegole, and Imperial Peat Saribblare

## "Our Snvincible Sine of Flags"

mack mot num wnem met


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