

**PAGES
MISSING**

PUBLISHED EVERY
FRIDAYCIRCULATES IN
EVERY PROVINCE

THE
CANADIAN GROCER
 AND
GENERAL STOREKEEPER

**COLMAN'S
 MUSTARD**



BEST ON EARTH



Perfect Flavor—Smooth and pleasant—Clear, sparkling appearance—**Absolutely healthful**—manufactured from only the highest grade and scientifically approved of ingredients—Full standard strength—Always uniform. For table use and pickling purposes filling every requirement with perfect satisfaction.

**“Imperial”
 White Wine Vinegar**

will make more satisfied customers for the up-to-date grocer than any other possibly can. Do you handle “IMPERIAL?” If not, ask your grocery traveller to show samples.

The Fittest Survive !

RICE'S

PURE

SALT

For Table or dairy.



PROPRIETORS:

R. & J. RANSFORD,

Established
1868

Clinton, Ont.



LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks, 100 to box; Blow Pipes, 200 and 300 to box; Manhattan Wafers, 2½-lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLYE

Established 1845.

BROOKLYN, N.Y.

ENTERPRISE on an article is a
Guarantee of **QUALITY**

ENTERPRISE

FOOD CHOPPERS

Four Knives
with each Machine

No. 100, chops 2 lbs. per minute, \$1.50
No. 300, chops 3 lbs. per minute, \$2.25

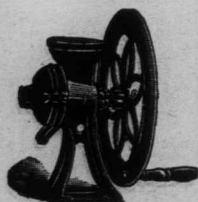
Sell every Day in Year

GUARANTEED TO CHOP RAW MEAT

Illustrated Catalogue FREE

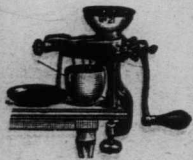
Order through your Jobber

Bone, Shell &
Corn Mill



No. 750, \$7.50

Meat Juice
Extractor



No. 21, \$2.50

Cherry Stoners
5 Sizes & Styles



No. 1, \$7.50 doz.

Rapid Grinding &
Pulverizing Mills

15 Sizes & Styles for Hand
& Power, \$1.25 to \$300.00



No. 2½, \$4.75

New York Branch,
10 Warren Street

The Enterprise Mfg. Co. of Pa., Philadelphia, Pa.

San Francisco Branch,
105 Front Street

“Cocoa
Time”
is all
the time

You don't have to wait for the seasons to change in order to sell Cocoa—it is as staple as flour. “Cocoa time is all the time,” but you may have to wait for a possible demand to spring up for a Cocoa that is not widely known and advertised, and that does not sell on intrinsic merit.

Over 200 medals and awards have been taken by the Messrs. Fry—Cocoa excellence won all this. Absolute purity—easy solubility—rich, delicate flavor. “The household Cocoa”—

Fry's Cocoa always sells

Leading wholesalers sell Fry's Cocoa.

The absolutely pure Lime Juice made from especially cultivated Limes is “Stower's.” It has greatest strength because concentrated—distilled and re-distilled.

Stower's Lime Juice

has no musty, smoky flavor. Keeps perfectly in any climate even after the cork is drawn. The Lime Juice that draws trade and holds it—“Stower's.”

A. P. TIPPET & CO., Agts.,
Montreal. Toronto.

The demand for that new Cereal Food, Wheat Marrow, will not decrease in the summer months. It is a steady seller right through the year.

Wheat Marrow

is the “totally different” Cereal made from the glutinous portions of the choicest Winter Wheat. It contains four-fifths of the elements necessary to sustain life. Easy to digest, delicious.

A. P. TIPPET & CO., Agts.,
Montreal. Toronto.

Sold by leading wholesalers everywhere.

MAMMOTH PRIZE COMPETITION**\$2,500.00**
IN PRIZES

to be given to the persons sending in the greatest number of Gold Soap Wrappers before November 15, 1902.
Read the conditions below.

Starts May 1st, 1902. Ends Nov. 15th, 1902.Begin now to save your Gold Soap Wrappers, and you will win one of the **5,213 PRIZES,****DIRECTIONS**

Save your Gold Soap Wrappers, and send them in to Gold Soap, Toronto, marked "Competition," before November 15th, 1902, with your own name and address enclosed. The prizes will be sent out on November 24th with a full list of the winners. You may send your wrappers in at any time so long as your name and address comes along with each lot. Do not send in the whole wrapper, but just the centre part.

LIST OF PRIZES

1st Prize —For the largest number of Gold Soap centres received, \$100 in cash	Each of the next 3,000—A handsome piece of Silverware—Silver Sets, Cream Jugs, Novelties, Ladles, Sugar Bowls, Salts and Pepper, Butter Knives, etc., etc., etc.
2nd Prize —For the 2nd greatest number, \$50 "	Each of the next 2,000—A copy of the famous picture, entitled "King of the Forest," designed especially for Gold Soap. This picture cannot be procured elsewhere.
3rd Prize — \$30 "	All those that do not win a prize, will receive a regular Gold Soap Premium in return for their wrappers.
Each of the next 50—A 14-k. Gold-Filled Watch, for Lady or Gentleman, guaranteed.	
Each of the next 10— \$10 "	
Each of the next 50—A handsome Silver Watch, for Lady or Gentleman, guaranteed.	
Each of the next 100—One dozen Silver-Plated Tea Spoons, guaranteed.	

CONDITIONS

All wrappers sent in must have contained soap; we have a secret process for detecting bogus wrappers. All wrappers (or centres) must be plainly marked "Competition," and must contain the name and address of the sender, and be mailed to Gold Soap, Toronto, on or before November 15th, 1902. Those that receive prizes will not receive a Premium as well, but all those not winning prizes will receive a regular Gold Soap Premium in return for their wrappers. In case two persons send in the same number of wrappers, the prize will be divided. Persons giving information leading to conviction of anyone trying to defraud Gold Soap will be liberally rewarded.

Address all
Communications Simply**GOLD SOAP, Toronto**

FLOUR **MAGOR'S DELICIOUS PATENT FLOUR.**
The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.
Prices For Cash Unequaled.
JOHN MAGOR & CO., MONTREAL

"ACME"
TABLE SALT

Ask your wholesale grocer for it.
Put up in 24 3-lb. cartoons in a case, and in 50 lb. box.

TORONTO SALT WORKS, Toronto, Ont.
Agents for the Canadian Salt Co., Windsor, Ont.

WESTERN Incorporated 1851
ASSURANCE COMPANY

Fire and Marine

Capital - \$2,000,000.00
Assets, over - 2,900,000.00
Annual Income 3,000,000.00

Head Office: **TORONTO, ONT.**

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President.
C. C. Foster, Secretary.

FIREWORKS AND FLAGS

for 24th May and
Coronation Day.

Ask for our new idea in Grocer's
Twine. Spindles given free.

James Wilkins,
Cor. Colborne and West Market Streets
Tel. Main 4407. **TORONTO.**

BASKETS

We make them in all shapes and sizes. We have

*Grain and Root Baskets,
Satchel Lunch Baskets
Clothes Baskets,
Butcher Baskets,*

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

Oakville Basket Co.
Oakville, Ont.

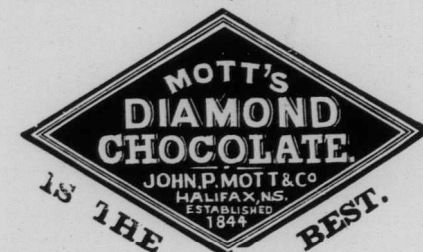
Soap

"IMPERIAL" and
"SNOW"

Twin Cakes.

NOW IN STORE.

Perkins, Ince & Co., - Toronto.



For Sale Everywhere.

ASK FOR

MOTT'S.

Right!

The quality and workmanship that goes into my Cigars must be RIGHT. By that I mean not excelling in one or two particular points, but in all. At the very start I must begin right by being prompt in filling my orders. At the finish I must still be right by having satisfied you to the letter.

Right methods, right work and right profits ought, I think, to hold your trade once I gain it. Let everything else be right yet the laggard will spoil it all—you can rely absolutely upon the promptness with which I shall fill your orders. Once more I ask you to let me send along that "trial order" of a thousand or more of my cigars—you can have a long time in which to pay for them and you can return them and have your money back DURING ALL THAT TIME.

PAYNE'S CIGARS.

J. BRUCE PAYNE, M'FR,
GRANBY, QUE.

Keep well
stocked in

"Sterling" Brand Sweet Pickles.

They are the kind that give completest satisfaction to the most fastidious customers. There is something very taking about them—that mark them as a superior pickle. Sweet pickles are in large demand at the present time.

—Done up in small or large quantities to suit the needs of the trade. Ask your wholesaler for quotations or write direct.

T. A. LYTTLE & CO.,

124-126 Richmond St. West,

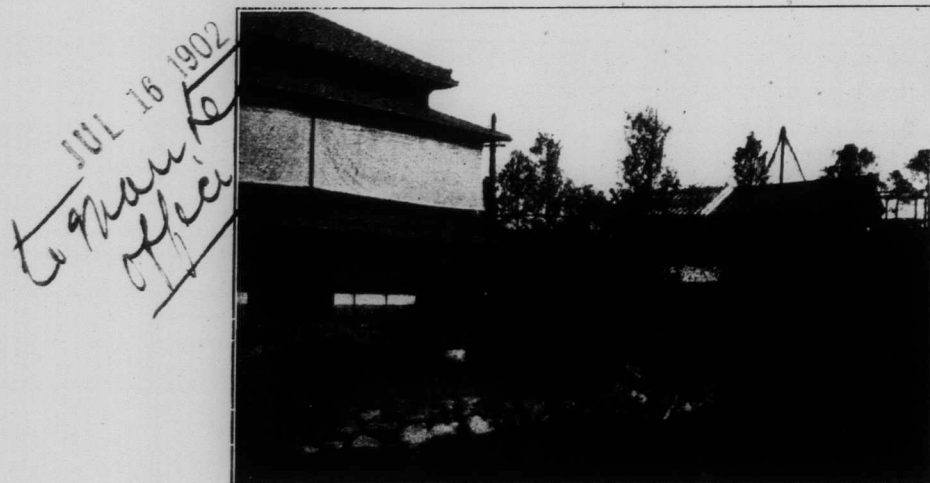
TORONTO

OVER AND OVER

AGAIN

we keep on telling you the story of the success of Tillson's "Pan-Dried Oats." We have produced evidence from grocers and grocers' customers that you cannot be serving your customers with the best Rolled Oats unless you serve them with **"PAN-DRIED OATS,"** made only by **Tillson.** They are famous because they deserve it. Do you hesitate because some other kind don't bring any complaints? Hear what one man says when he determined to try them: "The shipment of Rolled Oats arrived safely and they are **extra** choice. I could not wish for nicer goods." If you think that statement is simply made up, we will send you the original Card if you wish it. Rolled Oats are still the people's breakfast, and Tillson's are the standard of all Rolled Oats.

THE TILLSON CO., Limited, Tillsonburg.



JAPANESE TEA HOUSE GARDEN.

YOUR CUSTOMERS

are entitled to obtain a Tea
that is free from impurities.
They can only Get such
when buying.

JAPAN TEA



YOUR MONEY BACK

IF YOU DO NOT LIKE

IMPERIAL MAPLE SYRUP

Return it to the dealer of whom you bought it,
who is authorized to give you your money back.

**ROSE & LAFLAMME, Agents
Montreal.**

NOTHING
but intrinsic merit could have secured for
**IVORY GLOSS
STARCH**

such a high place in the estimation of the
leading housekeepers of Canada.

The more it is used the more apparent
becomes its superiority.

Manufactured by
THE ST. LAWRENCE STARCH CO.,
LIMITED
PORT CREDIT, ONT.

WHITTEMORE'S POLISHES.

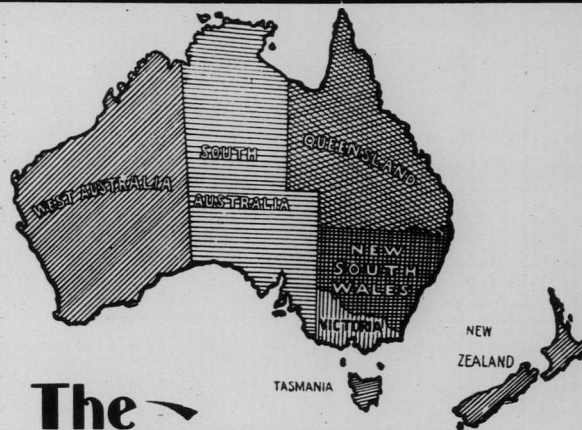
THE WORLD'S STANDARD.
THE OLDEST AND LARGEST MANUFACTURERS OF SHOE
POLISHES IN THE WORLD.



"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens
and preserves. Imparts a beautiful finish. Once tried always used.

LARGEST QUANTITY, FINEST QUALITY.
For Sale by all Wholesale Grocers.



**The
Australasian Grocer**

The Organ of the Grocery, Provision
and kindred Trades of the Antipodes.

Subscription \$2.50 per Ann.

post free to any part of the world.

A handsome Diary is presented free to annual subscribers.

PUBLISHING OFFICES:
Melbourne, - - - Fink's Buildings.
Sydney, - - - Post Office Chambers

AMERICAN OFFICES:
New York, - - - Park Row Building.

BRITISH OFFICES:
London, - - - 42 Cannon St., E.C.

Specimen Copies Free on Application.

"Aylmer" Jams, Jellies, Marmalade



6

Cents
Per Lb.

8 5-lb. tins in crate.
6 7-lb. wooden pails in crate.
28-lb. pails for bakers' use.

The Brand "Aylmer" is a guarantee of the exceptional quality.
This offer may not last long. If open, now is the time to buy.

W. H. GILLARD & CO., Wholesale Grocers, **HAMILTON, ONT.**



THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

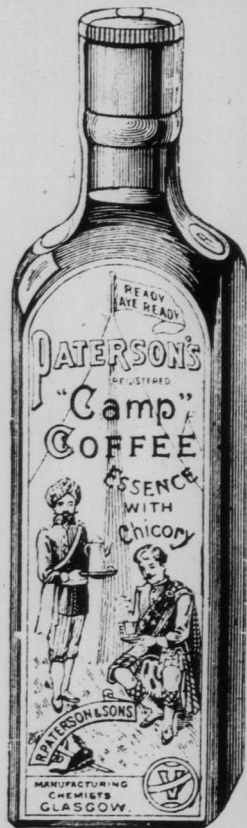
ASK FOR IT AND SEE THAT OUR BRAND
IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



GOOD PROFIT



Up-to-date grocers sell the up-to-date coffee essence, Paterson's Camp Coffee. It affords a good margin of profit and is a quick seller.

*

Rose & Laflamme
Agents,
MONTREAL.

Drawing Trade By Selling Nasmith's Bread and Cakes.

Out of town grocers are doing this daily. Write us for information.

THE NASMITH CO., Limited,

66 Jarvis St., Toronto.

A

asking
Possibly
some se

In st
to the p
found t
conside
departm
that the

If th
that it v
counter
space t
placed
plan.
an entr
the sid
arrange

The
arrange
and the
where t

For i
and far
main y
should
ation, a
also be
The b
placed
the ha

The
is well
goods
such a
possibl
poses,
extrem

The
a cou
depart
the sa
be app
tions.
has to
reason
placar
visible
may s
that te
econo
ments
to the

Plan for a New General Store.

A SUBSCRIBER who does a large general business, and who proposes putting up a new building, writes asking for suggestions as to plans, etc. Possibly the accompanying plan may be of some service to him.

In studying a plan that is to be devoted to the purposes of a general store, it will be found that the most essential element to be considered is the arrangement of the various departments in relation to each other, so that they will be easy of access.

If the floor space should be so narrow that it would not be possible to place the counter on both sides without crowding the space too much, the entrance might be placed at the corner, as shown in the sketch plan. But in the case of a wide frontage an entrance in the centre with another on the side street will allow of a much better arrangement of the floor space.

The various departments should be arranged according to their importance, and there is necessity of having them placed where they will be convenient to the public.

For instance, all the different lines of dry and fancy goods should be placed in the main portion of the building. Groceries should come in for a good deal of consideration, and, possibly, this department should also be in the main portion of the building. The boot and shoe department could be placed in a somewhat retired place and also the hardware department.

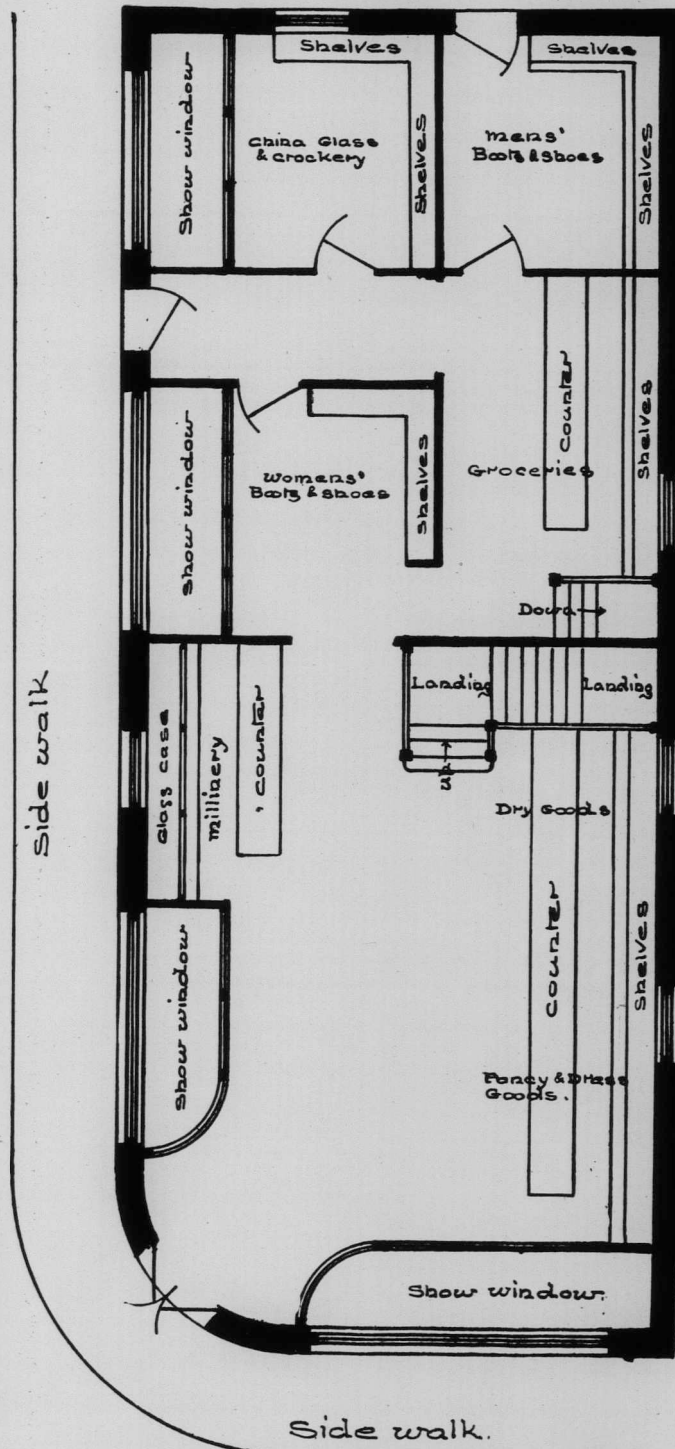
The cellar or basement, provided that it is well lighted, can be used for those lines of goods that require to be kept in a cool place, such as oils, paints, etc. When it is not possible to use the basement for such purposes, these goods should be kept in the extreme rear portion of the store.

The general store in the country town is a counterpart, in a smaller way, of the departmental stores of our large cities, and the same principles in regard to plan might be applied to both with certain modifications. In the smaller store the floorwalker has to be dispensed with, and, for that reason, the various departments should be placarded with a sign, which will be readily visible upon entering. This is a point that may seem quite unnecessary, but anything that tends to save time and assist in the economical working of the different departments will, in this case, be a convenience to the public.

In taking the various departments in the order suggested in the plan, it might be well to first consider what class of the community are the best customers of the retail merchant. It will be found to be the case generally that women are the great shoppers in every community. In arranging the various departments it will be necessary to give those the preference where the articles which women are in the habit of buying most extensively are to be had. Such a department might contain the various lines of fancy and dress goods, and in some cases it may be presumed there might be a milliner's department, although, as a rule, this particular branch of trade is a business of itself, only to be found in large stores.

There are two points to be considered in arranging what might appropriately be called the women's department. First of all, it should be made convenient, and, for this reason, it would naturally occupy the front portion of the store, where there is also plenty of light to be had, which is possibly the more vital point of the two to be considered. How essential it is to have the very best light possible where there are numerous colored articles to be displayed is readily understood, when it is known how often women are heard to say that they have

been disappointed in the shade of some particular color. The cause of all this is generally owing to the fact that it was not possible to see the goods to advantage at the place where they were purchased. If



General Store on corner, having a frontage of 30 ft. Scale, 1/8 in. = 1 ft.

RISING SUN
IN
CAKES
WELL KNOWN AND RELIABLE

STOVE POLISH and **SUN PASTE**
STOVE POLISH
IN **TINS**
GUARANTEED TO THE TRADE

DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY

DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

the stores were better lighted this trouble and annoyance with the public might be avoided or diminished to a very great extent.

A matter that might be considered at the present is the question of shelving. This is an internal feature that has a great deal to do not only with the appearance, but in regulating, to some extent, the amount of light that is to be transmitted from the better lighted portions of the store and dark corners. In a building that has light on all four sides the question of lighting is a simple matter, but when, as in the majority of cases, the light is admitted on two sides only, it then becomes necessary to study carefully the disposition of the shelving, so as not to impair the lighting of the interior.

It is advisable that the cases containing shelves should not be more than seven feet from the floor to the top. By limiting the height for shelves to seven feet, goods placed upon them are within easy reach without having to climb up on step ladders. Above shelves placed along the side of a wall, long low window openings should be made, which will greatly assist the internal lighting.

The show window might now come in for consideration. In large cities and towns great attention is given to this important feature in all commercial structures. The window opening should be as large as possible without imperiling the stability of the building. There should be as few mullions or divisions in the glass as possible, and, when used, they should be made very small so that the view of the contents of the window may not be obstructed. In the interior, what might be called the showcase should be separated from the store proper by a light screen, filled either with glass or paneled with wood. The screen should be fitted with a sliding sash or door that will afford access to the goods displayed in the window. The height of the screen will depend somewhat upon the height between floor and ceiling. As a rule, it should not

go higher than the transom, so that the upper portion of the window can be opened to allow a full circulation of air.

THE BRITISH CORN DUTIES.

According to a list on the London, England, Customs House doors, the following articles will be subject to the new duty on corn:

CLASS I.—DUTY 3D. PER CWT.

Corn and grain, not milled or ground.	Peas and dohl (other than green, whether fresh or preserved).
Wheat.	Beans (not kidney or French).
Barley.	Haricots.
Oats.	Locust beans.
Rye.	Lentils.
Maize or Indian corn.	Rice.
Buckwheat.	
Bear and bigg.	

CLASS II.—DUTY 5D. PER CWT.

Flour.	Macaroni and macaroni paste.
Malt.	Vermicelli, including Fedeline.
Groats.	Starch.
Barley meal.	Farini.
Pearl barley.	Dextrine.
Oatmeal.	Arrowroot.
Rye meal and flour.	Custard powder.
Pea-meal.	Manna croup.
Bran meal.	Mandioca flour.
Maize or Indian corn meal.	Potato flour.
Buckwheat meal.	Tapioca.
Rice meal.	Sago and sago meal.
Rice dust.	Preparations containing any of the above mentioned.
Shredded wheat.	
Semolina.	

THE SALMON COMBINE.

Aemilius Jarvis, of Toronto, speaking of the proposed salmon cannery combination of British Columbia, is reported in a despatch from Vancouver to say that the combination does not intend to cut down the output, but will try to double the business if it can. The business would be centralized, and as many fishermen and more would be employed as in the past.

The eastern people are putting into this business one-third of the capital, and the other two thirds will continue in the hands of the cannery people. Thus a large amount of eastern money will be invested in the Pacific Province. The cannery people will control the business and be the directors, and only one director will probably be elected to represent the eastern capitalists.

AN ELECTIONEERING INCIDENT.

"Well, old man, you're with me in this election, aint you?"

"Marse Jim, did I ever fail you?"

"No, but one can't always tell how things are going, you know. Is there anything I can do for you?"

"No, suh—not ez I knows on—onless you got 'bout six dollars wuth er house rent in yo' pocket."

"Here it is."

"En three dollars wuth er groceries?"

"Here's the money."

"En two dollars worth er street tax?"

"I'll fix it."

"En a couple er loose dollars, so's ef I drap dead dey'll fin' enough in my pocket ter sen me home in a cab?"

"Is that all?"

"Dat's all, suh; 'cept dat I so glad ter see you I feels lak takin' a dram ter drink yo' good helt!"—Atlanta Constitution.

MANITOBA CROP PROSPECTS.

Reports received at the Winnipeg Grain Exchange from about 50 correspondents residing in all parts of Manitoba and the Northwest Territories show the following to be an average of the condition of the crop prospects by percentage, compared with last year, up to May 1:

Land ready for crop last fall, 111.40 per cent.

Land to be plowed this spring, 111.55 per cent.

Aggregate of wheat, 111.105 per cent.

Aggregate of barley, 111.110 per cent.

Aggregate of flax, 111.169 per cent.

Wheat land seeded May 5, 111.35 per cent.

Estimated quantity of wheat in farmers' hands, 8,000,000 bushels, of which about 4,000,000 bushels will be required for seed.

To the Northwest Trade:

We recommend to your kind consideration

MR. G. H. MITCHELL.

He will call on you in our interests in future.

His headquarters and Post Office address will be

CALGARY.

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS HAMILTON.

Profits.

The wholesaler's profit upon a box of WILSON'S FLY PADS is about the same as upon a barrel of sugar.

The retailer's profit upon a box of Wilson's Fly Pads is \$2.50.

His profit upon a barrel of sugar is, what?

MORAL—Push WILSON'S FLY PADS and let the sugar sell itself.

Archdale Wilson, - Hamilton, Ont.

Very
Cheap
and
Awfully
Good.

"Sovereign" Lime Juice-Quarts

"Sovereign" Lime Juice-Pints

"Sovereign" Lime Juice Cordial-Splits

"Sovereign" Raspberry Vinegar-Splits

The Season is now on. Send us your Orders.

JAMES TURNER & CO., Wholesale Grocers, Hamilton, Ont.

**Canned
Meats** }
BUY NOW.

Some lines have already
advanced. All will be
higher.

5-case lots, freight paid.

THOS. KINNEAR & CO.

Wholesale Grocers,

49 Front St. East, TORONTO

BUSINESS CHANGES.

**DIFFICULTIES, ASSIGNMENTS, COM
PROMISES.**

THE chattel mortgage of F. R. Mitchell, grocer, St. Thomas, Ont., has been foreclosed.

N. Jutras, general merchant, St. Prosper, Que., has assigned.

John H. Case, grocer, St. John, N.B., has assigned to G. S. Shaw.

Charles Miners, grocer, Point Edward, Ont., has assigned to M. A. Sanders.

A. Hogarth & Son, general merchants, Mattawa, Ont., have assigned to D. A. Dunlop.

D. Marcotte & Co., general merchants, Claireux, Que., have assigned to Gagnon & Caron.

The mortgage on the chattels of Frank Adley, grocer, Welland, Ont., has been foreclosed.

D. N. Kinzie, general merchant, Dutton, Ont., is offering to compromise at 30c. on the dollar.

G. H. Vaillancourt, grocer and shoe merchant, Sherbrooke, Que., is offering to compromise.

Jos. Savarie, general merchant, St. Antoine Abbe, Que., is offering 65c. on the dollar cash.

Max Rosenstein, general merchant, Barachois de Malbaie, Que., has assigned to Kent & Turcotte.

The creditors of Wm. W. Montague, general merchant, Dumville, Ont., held a meeting on May 15.

James Warren, grocer, Wahnapiatae, Ont., has assigned to G. E. Buchanan, and his creditors meet on May 17.

E. J. Blouin & Frere, manufacturers of soap and vermicelli, Quebec, have assigned, and V. E. Paradis is provisional guardian.

**PARTNERSHIPS FORMED AND
DISSOLVED.**

Forbes Bros., wholesale grocers, Montreal, have dissolved.

McLean & Wilson, grocers, Moose Jaw, N.W.T., have dissolved.

Andrews, Bell & Co., general merchants, Montreal, are about dissolving.

Cormond, Bergeron & L'Esceire, dealers in aerated waters, Montreal, have dissolved.

Winch & Bower, fish merchants, fruiterers, etc., Vancouver, B.C., have dissolved.

Clark & Melanson, general merchants, Joggins Mines, N.B., have dissolved; T. G. Melanson continues.

SALES MADE AND PENDING.

Wm. Hind, grocer, Toronto, was sold out by bailiff.

E. A. Maycock, baker and confectioner, Melita, Man., has sold out.

The business of W. T. Hurst, grocer, Amherstburg, Ont., is for sale.

T. J. Elliott, miller, Williamsford, Ont., is advertising his business for sale.

The stock of P. Ferland, general merchant, St. Jean Chrysostome, Que., has been sold at 26c. on the dollar.

Exias Hebert, grocer, Valleyfield, Que., has sold out.

C. W. Lent, general merchant, Courtois, Ont., is advertising his business for sale.

M. W. Stroud, general merchant, Beaverton, Ont., is advertising his stock for sale.

The stock of J. E. Orr, grocer, etc., Slocan, B.C., has been sold at 51c. on the dollar.

The assets of O. Martin, general merchant, St. Guillaume D'Upton, Que., have been sold.

James Webster, flour and feed merchant, Dundas, Ont., is advertising his business for sale.

The plant of The Canadian Hygienic Butter Co., Limited, Toronto, is advertised to be sold by sheriff on May 19.

CHANGES.

Mrs. I. Deslauriers, grocer, Ottawa, has sold out.

Mrs. Charlotte Bent, grocer, Bayfield, N.B., has closed business.

M. O. Millick, grocer, Dumville, Ont., is succeeded by H. Farrer.

George Courville, grocer, Valleyfield, Que., is commencing business.

George W. Robinson, grocer, Norton, N.B., has sold out to H. Blood.

Cleophas Leclair has registered for Ste. Marie & Co., grocers, Montreal.

J. W. Hayes, grocer, Smith's Falls, Ont., is succeeded by Mrs. Jas. Lamond.

N. D. McKinnon & Co., general merchants, Creemore, Ont., have sold out to

A DEAD HORSE

Many grocers have dead horses
on their shelves by handling
imitations of

MacLaren's Imperial Cheese.

Put your money on the right
horse—

"IMPERIAL."



JAPAN—PATNA—JAVA

RICES

OUR TRAVELLERS WILL SHOW YOU SAMPLES.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers.

36 Yonge St., Toronto.

A. Earle and W. J. Sykes, who take possession July 15.

Isabella Yemen, general merchant, Honeywood, Ont., has sold out to G. A. East.

R. N. McNeil is successor to the estate of Harry Allan, grocer, North Sydney, C.B.

A. Earle & Co., general merchants, Stayner, Ont., have sold out to Bell & McEachern.

A. M. Brown, general merchant, Petitcodiac, N.B., has opened a branch store at Anagance.

N. C. Urquhart, general merchant, Mount of Keswick, N.B., has sold out to S. E. Barker.

A. C. McDougall, baker and confectioner, Virden, Man., has sold out to A. W. Blackburne.

H. D. McEwen, general merchant, Morell, P.E.I., is succeeded by H. D. McEwen & Co.

Adeline Desmarais has registered for Joseph Lafrance & Co., grocers and bakers, Montreal.

R. P. Roblin & Sons, general merchants, Carman, Man., are succeeded by W. L. Roblin & Co.

Noe Menard, general merchant and painter, New Carlisle, Que., has recently added a hotel business.

Hyde, Fitsworth & Co., wholesale commission merchants, Nelson, B.C., have sold out to J. Y. Griffin & Co.

The S. Fader Co., Limited, grocers and provision merchants, Vancouver, B.C., have sold out to G. E. (Mrs. F. W.) Walsh.

Walter D. and Ernest W. Taylor, bread

and meat dealers, Eastman, Que., have registered under the style of Taylor & Taylor.

FIRES.

B. H. Kerr, grocer and hardware merchant, Milltown, N.B., was burned out; his property is partially insured.

The Van Buren Lumber Co.'s shingle and grist mills at Edmundston, N.B., were burned; the loss is about \$15,000 and the insurance is \$4,500.

DEATHS.

H. J. Belanger, general merchant, Chambord Junction, Que., is dead.

Neil McLeod, of McLeod Bros., general merchants, George's River, N.S., is dead.

A TRIBUTE TO TEA-BLENDERS.

Since the advent of the large distributors of tea, who judiciously blend to suit what they conceive to be the requirements of the public, there is less effort made to follow the example of a few years ago and push Indian and Ceylon teas as such with the consumer. As we have pointed out before, the general public seem indifferent on this point and trust to the grocer, or, in the case of packet teas, to the blender. A few packet companies make a point of stating that their produce is either Indian or Ceylon, or a mixture of both, but blends, the component parts of which are not known to the public, are for the most part supplied, and to judge by the demand for certain packet teas and the suc-

cess of the firms selling them, these must hit the public taste remarkably well, and do credit to the tea blenders' skill and knowledge.—Home and Colonial Mail, London.

INCREASE IN LONDON TEA ROOMS.

The increase in the number of tea rooms in London and the Provincial cities and towns is a striking proof of the popularity of tea, for although at some of them coffee is supplied, the demand is mainly for tea. In the West-end of London several fine shops have recently been added to the number of tea rooms, and there is talk of one to be opened by Ceylon planters next month. The tea supplied at most of the rooms is a blend which is not specially mentioned as British grown, so that tea rooms claiming to supply either Indian or Ceylon tea might find additional favor with consumers, as was the case some years ago when at the South Kensington Exhibition this was done. One concern has contrived to give the Londoner a conception of the tea-shop of Japan. Geisha girls have been, or are supposed to have been, imported from their native land, and flit around in an atmosphere of almond blossom, in quaint Japanese costumes, attending to the wants of their patrons. We presume the tea is not from Japan, as the London public are not acquainted with the Japanese leaf, and very little finds its way here.—Home and Colonial Mail, London.



We have yet to see the goods that can approach

UPTON'S Jams, Jellies, and Marmalade

for their high quality.

THE BEST PEOPLE USE THEM.

THE BEST GROCERS HANDLE THEM.

A. F. MacLaren Imperial Cheese Co., Limited, 51 Colborne Street, Toronto, AGENTS.

THE PROVISION TRADE.

Origin of the Shorthorn Steer—The Markets—Miscellaneous Notes.

ORIGIN OF THE SHORTHORN STEER.

THE Durham ox, it is claimed by English authorities, was the foundation of and suggestion for the shorthorn steer. The genesis of the Durham ox dates back to 1796. He was by a bull with shorthorns, owned by Chas. Colling, out of a common cow. Bailey's "Durham" says: "His form and nice handling indicated every disposition to fatten at an early age, and, at five years old, he was not only covered with thick fat upon all the principal points, but his whole carcass was, in a manner, loaded with it, and it was then thought so wonderful an animal, and so far exceeding whatever had been seen before, that it was purchased, to be exhibited at a show by Mr. Bulmer, of Hamaby, near Bedale, in February, 1801, for £140. At this time its live weight was 216 stone (of 14 lb.). Bulmer got a caravan for it, and, after travelling it for five weeks, sold it, with the carriage, to John Day, of Rotherham, for £250. Day could have immediately resold it for £525; in June he refused £1,000, and, in July, £2,000 for it. He travelled it for nearly six years through the principal parts of England and Scotland, but it dislocated its hip-bone at Oxford in February, 1807, and, after lying eight weeks, was slaughtered. The greatest live weight it attained to was 31 cwt."

FRANKFURTER FRYING SAUSAGES.

Butchers' Advocate, New York, gives the following recipe for making Frankfurter sausage: "Pork of the hams and shoulders is freed from big sinews and soft fat and chopped together half fine. The proportion of the lean pork to the fat ought to be 4 to 1, or 4 pounds of lean pork to 1 pound of fat pork. To this half fine chopped pork add of spices for each pound of meat 2 1/2 ounce of salt, 8 grains of saltpetre, 31 grains of white pepper and 8 grains of grated nutmeg, and chop as long as the single pieces of meat and pork are recognizable. Never chop so long that the mass looks smeary. In case the meat is solid and consistent, pour, during chopping, some water on to it. If the meat is watery and glib, no water is needed. The fat clinging to the knives is taken off and not worked through. If the mass is too much rubbed off with water the sausages, even if the meat is consistent, will get hard and tough in cooking, and this must be avoided. They must be consistent, tender

and juicy when cooked. The mass is filled into the stuffer from the block and stuffed loosely into narrow hog-casings. The sausages are turned off in pairs, each pair weighing about 5 1/2 to 7 ounces, then hung on smokesticks, with sufficient space for each pair. After the water has dripped off for several hours the frankfurters are hung into moderately warm smoke, not too near the fire, for smoking until they show a light brown color."

ORANGE-FED PORK.

Here is a good chance to build up another South Californian industry. A catching sign in shops which cater to wealthy clients should be "Southern Californian orange-fed pork." A pig raised from the time of weaning on alfalfa and then topped off with corn and oranges, with perhaps a few orange blossoms to finish up, and the hams boiled in Californian sherry, should furnish a dish fit for a king or even a president, and ought to run a close race with geranium-fed beef. Butchers' Advocate.

COLD STORAGE IN VICTORIA, B.C.

The British Columbia Cold Storage Ice and Produce Co., Limited, has been incorporated. The share capital is placed at \$50,000 divided into 1,000 shares of \$50 each, and the objects of incorporation are to purchase and acquire the cold storage and ice plant, warehouses and premises at 28 Store street, Victoria, B.C., and to take over the good-will of the same business and the stock in trade, tenants, fixtures and equipment.

THE PROVISION MARKETS.

TORONTO.

Beef carcasses, are 1/2c. lower but the good demand for front quarters has caused them to advance 1/2c. per lb. Dressed hogs continue firm and unchanged. Live hogs have advanced 25c. per 100 lb., and there is a small supply and a good demand for export. The prices of lamb and veal are steady. We quote: Dressed hogs, \$9 to \$9.50; beef carcasses, \$7.50 to \$8.50 per 100 lb.; hind quarters, \$8.50 to \$9.50 per 100 lb.; front quarters, \$7 to \$7.50 per 100 lb. Veal, 7 to 8c. per lb.; lambs, 10 1/2 to 11c. Live hogs, Selects, \$7.25, lights, \$6.50 to \$7 per 100 lb.; choice export cattle bring \$5.75 to \$6.50 per 100 lb.; lights sell at \$5 to \$5.50.

The prices of provisions are firm with a

tendency to go up. The demand for smoked meats and barrel pork is good. We quote as follows: Long clear bacon, 10 1/2c.; smoked breakfast bacon, 11 to 15c.; rolls, 11 1/2c.; medium hams, 13 to 13 1/2c.; large hams, 12 1/2 to 13c.; shoulder hams, 10 1/2 to 11c., and backs, 14 to 14 1/2c. Canadian heavy mess pork, \$21; short cut, \$22 to \$22.50; lard, in tierces, 11 to 11 1/2c. per lb.; tubs, 11 1/2 to 11 3/4c., and pails, 11 1/2 to 11 3/4c.

MONTREAL.

Pork has arrived at a point which leaves no precedent; but though prices are very high dealers are looking for still further advances, as the scarcity of hogs continues and can hardly be relieved before September or October. Jobbers are now quoting Canadian short cut mess pork at \$24.25 to \$24.50, an advance of \$1.25 to \$1.50. Chicago clear pork is also 75c. higher on all grades. Jones, a second brand of Armour's, is quoted at \$25. Fairbank's refined lard (compound) is 5c. higher per pail. This is reported due to the advance in cotton seed oil. Their Cottolene has also been advanced 2c. per 20-lb. pails, or 60-lb. tubs. Our quotations follow: Heavy Canadian short cut mess pork, \$24.25 to \$24.50. Chicago clear pork, \$27.50 for heavy and \$26.50 for medium; selected heavy short cut mess pork, boneless, \$22.50 to \$23. hams, 13c.; bacon, 15c.; lard, pure Canadian, \$2.30 to \$2.35 per pail; refined lard, compound (Fairbank's), \$2.10 for 1 to 24 pails; \$2.08 for 25 to 49 pails; \$2.07 for 50 pails and over. Snow White and Globe compound, \$1.75 per pail. Cottolene, 11 1/2c., for 20 lb. pails, and 11c. for 60-lb. tubs, for Quebec and Ontario.

WINNIPEG.

DRESSED MEATS.—The beef market continues firm and very high. Best city dressed runs from 8 to 8 1/2c. per lb., and anything under that 7 1/2 to 8c. Veal is in fairly liberal supply at 7 1/2 to 8c. Mutton, frozen, 8 to 9c. Lambs, \$3 to \$4 according to size, and for some extra fine lambs \$1.50 was paid.

POULTRY.—Very small supply of fresh killed chickens coming, for which 65c. per pair is paid.

CURED MEATS.—The market has not further advanced, but is very firm. Sugar-cured and smoked hams, 14 to 15c., according to size; breakfast bellies, 15c.; backs, 14c.; shoulders, 11c.; spiced rolls, 12 1/2c.; dry salt long clear, 12 1/2c.; smoked, 13c.; shoulders, 10 1/2c.; backs, 12 1/2c.

LARD.—Prices are firm and without change, but looking still to higher prices. We quote: 20-lb. pails, \$2.65; 50-lb. tubs, \$6.25; 3, 5 and 10-lb. cases, \$8.

Smoked meats are in demand.
Satisfy your customers with



AND



A POST CARD WILL BRING YOU PRICE LIST.

The Brantford Packing Co.
BRANTFORD, ONT. LIMITED

Eggs and Butter

IN GOOD DEMAND.

Egg Cases Supplied.
Correspondence and Consignments solicited.

Write us for prices on

**Lard, Cheese,
Jam, and Cooked
Prepared Ham**

The J. A. McLean Produce Co., Limited
75-77 Colborne Street
Telephone Main 2491. **Toronto.**

SHORT ROLLS

Cured Meats are higher in price, and are going to be high this summer, but the price of Short Rolls has not yet advanced.

This line of meats is of especial value—they are boneless, sugar-cured, and new. We can recommend them. Try them.

F. W. FEARMAN CO., Limited
Pork Packers and Lard Refiners,
HAMILTON, ONT.

Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co.,
LIMITED.
TORONTO, ONT.

ST. JOHN, N. B.

In barrelled pork and beef the high prices are firmly held. Little business is being done. In pork, some domestic is still offered. Lard is higher. There is but a fair sale. Western pure lard has a large sale here. In fresh meats, beef is firm at the very high figures. Veal is quoted rather higher this week. Prices have been quite low. Full figures are asked for mutton. Lamb comes in slowly. In pork, the supply is very light, but there is limited inquiry, and prices are unchanged. Smoked meats are higher. We quote as follows: American mess pork, \$22 to \$22.50; domestic mess pork, \$21.50; plate beef, Canadian, \$13 to \$14.50; veal, \$4 to \$7; lamb, \$4 to \$5; mutton, \$10 to \$12; clear pork, American, \$24.50; plate beef, American, \$15.00 to \$16.50; fresh beef, 8 to 10½c.; round hogs, 7½ to 8c.; pure lard, tubs, 12c.; pure lard, pails, 12c.; compound lard, tubs, 9½c.; compound lard, pails, 9¼c.; refined lard compound, Fairbank's, tubs, 10½c.; pails, 10¼c.

N. K. Fairbanks advanced their price of refined lard ¼c. per lb. this week.

Kane & McGrath intend to build a modern abattoir, the first to be built here.

PROVISION NOTES.

C. Street, butcher, MacGregor, Man., has added flour and feed.

Lelande & Deslauriers, pork dealers, St. Paul, Que., have registered.

G. E. Hay, butcher, Campbellford, Ont., has sold out to Simpson & Pettifer.

The estate of C. W. H. Tessier, provisions, etc., St. John's, Nfld., has declared a dividend of 50 per cent.

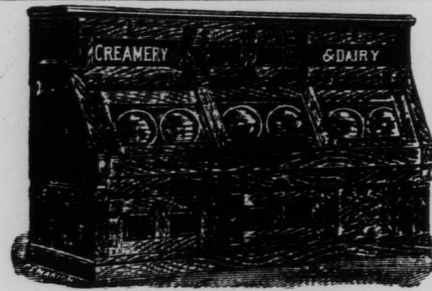
Wm. F. Trude, butcher, Lakefield, Ont., has admitted Francis H. Ivey, under the style of Trude & Ivey.

H. N. Payson, grocer and meat dealer, Woodstock, N.B., was burned out. Loss is fully covered by insurance.

John H. Case, grocer and meat merchant, corner of Waterloo and Golding streets, St. John, N.B., has suspended payment. His liabilities are about \$5,000.

SAN JOSE SCALE AT NIAGARA.

On May 12, the Ontario Government was waited upon by a deputation of fruit growers from the Niagara district in reference to the measures taken to prevent the spread of the San Jose scale. The deputation consisted of Reeve Carscallen and George Fisher, of Saltfleet, and J. W. Smith, of Burlington. They said the scale had been kept in check by the precautions already observed, but there were still individual cases in which the work was neglected. The Minister was asked to take such action as to totally wipe out the insect.



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

SLEE, SLEE & CO.

Limited

Tower Bridge Brewery,
LONDON, ENG.

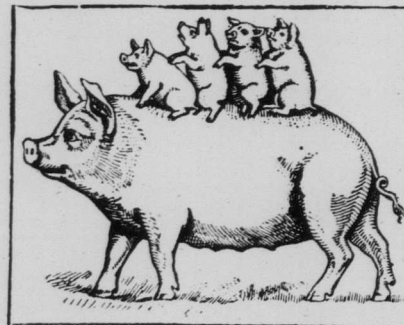
FOR

English Malt
Vinegars.

Ontario Agents—

John W. Bickle & Greening,
HAMILTON and TORONTO

From whom Samples and Prices can be obtained



LARD

that is

PURE

IS LARD THAT SELLS.

And the progressive grocer will handle nothing else.

Order from us and **quality** and **purity** is guaranteed and your customers will appreciate your efforts to secure for them the best article on the market.

The Farmers' Co-Operative Packing Co.
of BRANTFORD, Limited.

From 3-lb. Tins up.

Write for Price Lists.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,

Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb. Kansas City, Kan., Hamilton Can. New York Office: Produce Exchange Building, N.Y. Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

— ALSO —

The L. & S. Rosemary Company, Limited,

Manufacturers of Jams, Jellies, Coconut, Extracts, Baking Powder, Vinegars, Pickles, etc.
32 McNAB STREET SOUTH, HAMILTON, CAN.

It will pay you to
WRITE, TELEGRAPH or TELEPHONE
to

THE "OZO" CO.
LIMITED

for their quotations on

Teas, Coffees, Spices, Brooms, Cigars,

for we have some excellent values to offer that will prove quick sellers and good profit-builders. Place yourself in communication with us now—our address is

St. Paul Street, - MONTREAL.

Factory: St. Hyacinthe, Que.

PURE GOLD TOMATO CATSUP

Our New Pans

Our New Plant

Our New Factory

all combine to turn out positively the finest Catsup in the land. A dozen varieties and sizes to choose from.

PURE GOLD CO., TORONTO

A NEWFOUNDLANDER'S VIEWS ON UNION WITH CANADA.

JUDGE MORISON, of Newfoundland, was in Toronto early this week. Judge Morison is the gentleman whom the press despatches recently announced was about to leave the bench in order that he might lead the party in Newfoundland that is favorable to Confederation with Canada. He was born in St. John's in 1857, was educated at the Academy there, and studied law with Sir John Winter, whose partner he subsequently became. He sat for Bonavista from 1888 to 1895, and at his last election received the largest vote ever given in the island. He entered the Cabinet in 1894 as Attorney-General.

To a newspaper reporter he said he had nothing to say upon the question of his personal relations to parties or to Confederation. He did not affirm or deny the Halifax report. The rumor, he said, was simply a rumor, and he had nothing whatever to say as to what he intended to do.

He was not disinclined to talk upon the general subject, and stated that whereas, in 1869, Newfoundland was strongly against Confederation, she was being driven by the logic of events towards

UNION WITH CANADA.

In 1869 the colony had no debt, and the taxation upon imports was about 10 per cent. To-day, chiefly through the building of railways, the debt had risen to about \$20,000,000, the interest on which was alone equal to the total expenditure of the colony in 1869. To meet this, import duties had been increased until now they averaged about 33 per cent. or about \$10 per head of the population of 200,000. Thus the colony which stayed out of Confederation because it wanted low duties finds itself forced to charge higher duties than Canada does. The other cause which helped to keep Newfoundland out of Confederation was ignorance, the people believing that Canada was largely a wilderness that would take much from Newfoundland and return little. Now they knew that Canada was a big and rich country, and that Confederation was not pressed by Canada from mercenary motives.

WHAT BOTH WOULD GAIN.

Newfoundland would gain from Confederation reduced cost of government: her post office, lighthouse, wharves and marine service and Customs Department would all be taken over by Canada, leaving the island education, roads and administration of justice.

Canada on her part would gain an increased market, as the, in round numbers,

\$7,000,000 worth of goods imported into Newfoundland, largely from the United States and Britain, would, to a great extent, come from Canada, when Canadian goods came in free and all other goods paid 33 per cent. Canada would gain control of the fisheries of the whole North Atlantic, and would be able to dictate her own terms to the United States, instead of allowing that country to play off Canada and Newfoundland one against the other.

Judge Morison says that Newfoundland is a

COUNTRY OF GREAT RESOURCES

in timber, pulpwood and minerals, and, that once joined to Canada, her development would be rapid. He does not think the present Reid contract is as good as the previous one, as it practically gives Mr. Reid the railway for nothing for 50 years, and does not impose the necessity of development upon him, which the old one did.

As to the French Shore difficulty, he believes it would be settled in a year if the Newfoundland claim had the weight of the Dominion of Canada behind it.

ENCOURAGING THE SALE OF HONEY IN STORES.

BY G. A. DEADMAN.

A HINDERANCE to the sale of honey by storekeepers is the small margin of profit made on it. This drawback is largely due to the beekeepers themselves, and, although I think perhaps those who take no journals are the worst offenders, yet I am quite safe in saying that it is not confined to them alone. I believe it is one of the most difficult problems to face outside of the large cities. First of all, if we ever expect our merchants to push the sale of our products we must make it worth their while to do it. At the Buffalo convention there were some who expected storekeepers to handle honey in trade the same as they do butter and sell again at the same price—make two sales and have profit on only one. There are merchants who will do this, I know, but don't flatter yourself that they will do more than they are obliged to, and that you will ever help the sale of honey much in that way. I would be ashamed to ask them to do it. Far more honey will be sold and consumed if our merchants will handle and keep it prominently before their customers. One way to encourage them is to give them a better percentage of profit. It may be that we cannot compete with the corn syrup manufacturers, who can supply a can for 45c. that retails for 75c., but we

can do a little better, yes, a good deal better, than we have been doing.

The majority of those who have never been behind the counter have a queer idea of business and seem to think that because a merchant makes 10, 15 or 25 per cent. on his goods he must be getting wealthy, forgetting the expenses that must come out of this. In order then to do this we must stop selling retail at wholesale prices. It is no credit to a man to quickly dispose of his small crop of honey by selling in this way, but he will find that to dispose of a large crop he may be glad of other help. At Buffalo, when this subject of marketing honey came up one elderly gentleman went on to say how readily he disposed of his crop of comb honey going from house to house. It turned out, however, that he had sold it at about 14c. per lb. "Selling retail at wholesale," remarked one, and they wanted to hear no more. Not long ago we were short of honey at our drug store. A bee-keeper near by was selling some around town. I asked for a reduction to sell again, but no, and he charged me the same per lb. for 100 lb. as a consumer when taking only a lb. We should, before putting a retail price on our honey, have a scale of prices and not put the retail price so low that we can only give a buyer in quantities ½c. a lb. to handle it. Let me tell you that honey cannot be handled for ½c. a lb. On one occasion I took a considerable number of orders for honey from customers to be delivered by their grocers. I had some 30 grocers whose names were given me through whom this honey was to be delivered. I went to most of these, to arrange for it, and allowed them 15c. for each 10 lb. pail (no order was taken for less). Now, while some were willing to do it for this, others objected and said they could not do business on so small a margin. I was allowing myself the same amount to cover cost of selling, and, as I told some of them, that surely if I made the sale and all they had to do was to deliver and take the pay, without any risk whatever, that they should be able to do it for the amount stated, especially as this half profit was only on these first orders to introduce it. I mention this incident to show what many merchants think about it.

First, then, there is the retail price, which we will say, for convenience, is 10c. Then we allow Mr. Grocer 20 per cent., that will be 8c.; then if we sell to a wholesale grocer we must make a reduction again, say 1c. per lb., or 7c. It would not be just to charge the wholesaler who sells your grocer or some other grocer, the same price, as one buys in small quantities, while the other buys in large lots and has to take the risk of loss from bad debts and we can afford

REMARKABLY GOOD VALUES

Even on a fairly low basis the following Teas would be cheap, but considering the state of the market they are what you might call **PLUMS**:

50	Catties Ping Suey Imperial Gun Powder Tea, clean, bright liquor, at	15c.
16	Packages Moyune Imperial Gun Powder Tea, extra fine liquor, at	23c.
45	" hard leaf, well rolled Pea Leaf Gun Powder Tea, choice liquor, at	23½c.
50	" Moyune and Ping Suey Pin Head Gun Powders, the finest and best, at 25, 27½, 30, 32½, 35 and 42½c.	
<hr/>		
120	Matts, 8 5-lb. boxes each, nice Japan Tea, good, clear, strong liquor, at	18c.
49	Half-chests, each 80 1-lb. paper pkgs., fine Japan siftings, at	7½c.
14	" each 25 3-lb. paper pkgs., fine Japan siftings, at	7¼c.
62	" 78 lbs. each, bulk, good Japan siftings, at	5½c.
66	" 75 lbs. each, bulk, fine Japan siftings, at	6½c.

Small lots just in—

50	Half-chests—25 half-chests each sun dried and pan fired Japan Tea, small, well made leaf, splendid liquor, at	20c.
25	Half-chests Olive color Japan Tea, glossy, clean leaf, choice liquor, at	18½c.

Ex. Str. Yoruba, from London—

24	Chests, Pekoe Souching Indian Tea, heavy strong liquor, at	14½c.
----	--	-------

Direct from Colombo—

25	Half-chests of beautiful Orange Pekoe Ceylon Tea, fine, rich flavory liquor, at	25c.
----	---	------

A good assortment of Fannings, Nibbs (Teas that are scarce), and of Fine Teas of all descriptions. Write to me when you want.

"Condor" Japan Teas, in bulk and in lead packets, at from 19 to 40c.

"Condor" pure Mustard, in tins and in jars.

"Condor" pure distilled Vinegar. The best at 25c.

"Condor" high-grade Baking Powder, 1-lb. tins at \$2.25 per doz.

"Old Crow" scientific blend of Black Teas, in useful bronzed tins, at 17½, 20, 25, 30 and 35c.

"Old Crow" choice compound Mustard, in tins and in jars.

"Old Crow" pure distilled Vinegar. The best at 20c.

"Old Crow" high quality Baking Powder, 1-lb. tins, at \$1.25 per doz.

EMD pure Cream of Tartar Baking Powder, as good as the best imported, at \$3.25 per doz.

"Nectar" Tea—The perfection of all Black Teas, in lead packets, at 20, 25, 36 and 45c.

Madam Huot's Coffee—The gem of all Coffees, pure, rich, delicious, 1-lb. tins at 31c., 2-lb. tins at 30c. per lb.

Specialty of high-class goods in Teas, Coffees, Spices and Vinegars—Wholesale.

E. D. MARCEAU, 281-285 St. Paul Street, **Montreal**

to take less when we run no risk ourselves. If you put your retail price at 7c., as some do, then figure on your grocer and wholesale buyer's price accordingly, for remember that your grocer in handling your honey should be able to sell at the prices you do. Some may think that if a customer buys in quantities that they should have a reduction, and so they should, but do not reduce it so much that your grocer could not supply him at your prices and make a little. Your customers will see the justice of this and when buying in small quantities will expect to pay accordingly. In this way you are not only getting something for your trouble of retailing it, but your grocer will be encouraged to keep it always on sale and display it, too, which is very important. —The Canadian Bee Journal.

MONTREAL MARKET DAYS.

AT a meeting of the market committee of the Montreal City Council on May 7, the question of what should be considered market days in the city was brought up. It was the opinion generally that Montreal was large enough for every day to be a market day. If such a plan were adopted it was thought that the trade of the market would greatly increase.

Ald. Chausse said that the custom of looking upon Tuesdays and Fridays as the market days of the week was over half a century old, and there was no reason for keeping up a system so unsuited to the needs of the city. On these days there was such a crowd that everyone, buyers and sellers alike, had much difficulty in conducting their business. By having every day as a recognized market day, this would be overcome, in addition to which it would be of great convenience to the public to be able to find a good supply at the market whenever they desired to come.

There was a general agreement with these remarks among the members of the committee, and, although nothing definite was done, it is expected that the matter will be brought up again, when, doubtless, some movement will be made towards the desired end.

FLOUR FOR SOUTH AFRICA.

The Dominion Department of Agriculture has received through the War Office an order for 2,000 tons of flour for South Africa. One thousand tons are now being loaded at St. John, N.B., and the balance will be shipped about May 20.

The flour is being furnished by the Ogilvie and the Lake of the Woods Milling Companies.

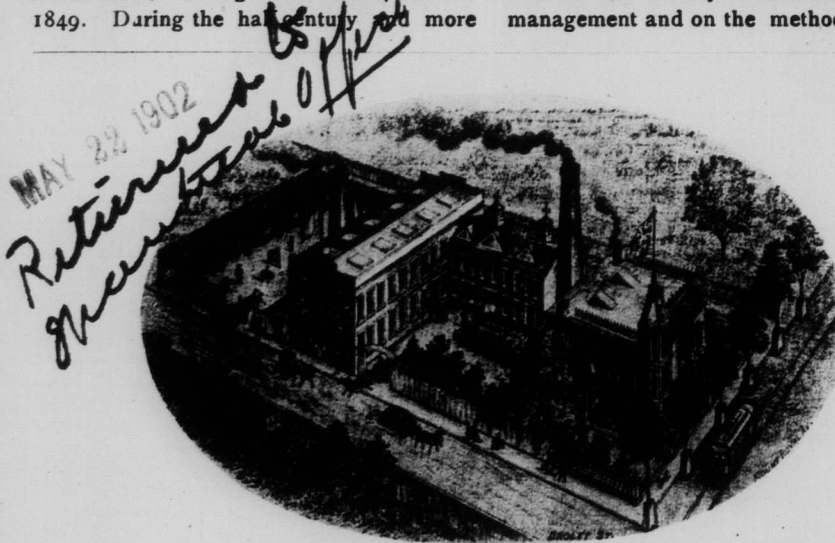
TRANSFER OF WELL-KNOWN CONCERN.

AN important change in an industry of much interest to the grocery trade occurred when the Michel Lefebvre Vinegar Works, Montreal, were purchased by Mr. John Carsley, president of The Ozo Company, Limited. Under its new ownership this well-known concern will be continued under the style of "The Lefebvre Vinegar Works; The Ozo Company, Limited, Proprietors," instead of, as it has heretofore run, "The Lefebvre Vinegar Works; Theodore Lefebvre & Co., Proprietors."

The Lefebvre Vinegar Works, 661 D'rolet street, Montreal, are the oldest in their line in Canada, having been established in 1849. During the half-century and more

now, with all the latest improvements in the factory, fittings and appliances, once is sufficient.

The vinegar is manufactured in bond, under a strict Government supervision, an inspector being on hand at all times, keeping the keys of the factory, spirit rooms, etc., and making thorough tests of the product. The make in every factory is bound to vary in quality from different causes to a greater or less degree; but the representative of THE GROCER learned from the inspector at this factory that an evenness of quality was being produced which it would be difficult to find elsewhere. Every batch is kept close to the standard. The cleanliness of this factory reflects credit on the management and on the methods of work.



Michel Lefebvre Vinegar Works, Montreal.

that this company has been in existence, the superior quality of the vinegar and the steady reliability of the goods have built up a business, and earned a reputation which but few such concerns can lay claim to possessing.

The greatest care is exercised in every department of the factory to bring their product up to the highest possible standard; and it can be said of the vinegar made there that not the slightest particle of organic matter can be found in it. The brands, of which there are several—all too well-known to need emuneration—are all white vinegar, the only white vinegar made in Canada. It is seldom, indeed, that one can take up a glass of vinegar and find the perfect clearness that is characteristic of the Lefebvre makes. This is due for the most part to the splendid equipment of the factory, for it has been generally recognized for some years that this is one of the most up-to-date and best fitted factories in America. In former years it was necessary in all factories to put the mixture through the same process three or four times; but

The floors, walls, vats and everything connected with the building are as free from all unclean substances as constant care and labor can render them.

From the mixing vat on the ground floor the liquid is pumped by steam up to the second floor into a large vat. From this it drips into the generators, and thence down to the ground floor again, into a huge vat from which the inspector makes his tests; as at this stage the mixture has become vinegar. Not a pint of the vinegar can be taken from the vat until the inspector has completed his tests. Afterwards it is run off into another vat and measured. Throughout the whole factory there are something like 100 of these different vats. The manufacturers of this vinegar have no duty to pay on the alcohol used; but, instead, must pay a duty to the Government of 4c. on every proof gallon of vinegar.

There is a possibility that the factory under the change of ownership will be enlarged, although its capacity now is one of the largest in America. It is the intention to go into the manufacture of pickles and jams some time in the near future.

L
Sacra
into l
The
but th
place
as lor
in the
impor
quart
the la
to list
good
circu
had i
as pr

Bu
the e
some
has
being
the f
as fr
give
Th
is sp
recei

THE "ANCHOR" BRAND IS THE STANDARD OF MAPLE SYRUP.

EVERY TIN GUARANTEED ABSOLUTELY PURE.
 PUT UP IN ATTRACTIVE TINS, QUARTS, HALF-GALLONS AND GALLONS (WINE MEASURE), AND 5-GALLON TINS, IMPERIAL MEASURE.

YOUR GUARANTEE. YOUR MONEY BACK IF NOT SATISFACTORY.

SOLE WHOLESALE AGENTS,
THE EBY, BLAIN CO., LIMITED
 WHOLESALE GROCERS, ETC. **TORONTO.**

AN IMPORTANT REMOVAL.

LOCKERBY BROS., tea importers and wholesale grocers, have moved from their old place at the corner of St. Sacramento and St. Peter streets, Montreal, into larger premises at 138 McGill street. The change has long been contemplated, but the firm had been located in the old place for 23 years, and put off the removal as long as possible. The continual increase in their business, however, made it next to impossible to get along in the cramped quarters of the former building. During the last months of their stay they were forced to listen to complaints about not delivering goods promptly enough; though, under the circumstances, with the great difficulty they had in shipping they were making deliveries as promptly as they were able.

But larger quarters had to be procured in the end, and in their new place they have some 15,000 ft. more space. The building has five floors and a basement, the rooms being 150 ft. deep, with ample light from the front and back of the building, as well as from a large skylight in the centre which gives light to every floor.

The basement is a great acquisition. It is splendidly lighted, and makes the best receiving room they could possibly have.

The goods are slid from the wagons directly into this basement, and a hoist takes them to any floor desired. The yard in the rear is large, and no crowding of teams will take place as in the St. Sacramento street entrance. The shipping room is at the back of the ground floor, and two large doors provide accommodation for shipping the goods; or, if required, they can be brought in at one door, while others are placed on the wagons from the other door and sent to their destinations. The shipping facilities thus acquired are what the firm has long been in need of, and customers need have no fear of being made to wait for their goods in the future. Business can be done about twice as easily as in the old place. One half of the ground floor, in the rear, will be used for laying out orders, the sales-room being in the front part. The office is near to the door, a sample-room having been secured where some privacy may be had. Here is the tea-table, the kettle, and all necessary for the testing of the teas. The light, which is an important item in this operation, could not be stronger, the table being close to the window. It was with some regret that the firm parted with their old round tea table, which many people will remember. It was in the firm over a quarter of a century, and before that

was used by Mr. Douglas, then by Douglas & Kirk, then by Kirk & Lockerby, and finally to the successors of all these firms, Lockerby Bros.

The upper floors will all be used for stock rooms, the general offices being in the front part of the first floor. An electric elevator is another convenience which could not be had in the old building, but which is in the new. Altogether, their new premises will afford accommodation and facilities which will be of importance to the firm's business.

INDUSTRIAL GOSSIP.

NEW SODA WATER WORKS. Soda water works are being established at Stratford, Ont., by George Tune, formerly of The Stratford Soda Water Works, and they will be conducted under the style of The Tune Bottling Company. The block belonging to Walsh Bros., on Ontario street, has been secured and fitted up with new machinery, the combined spray and generator system being adopted. There will be a compressor, pumps, gasometer, generator, syphon filler and crown filler, and the whole business will be run by an electric motor. The bottles will all bear the name and monogram of the new firm.

Quite New

E. A. MARSHALL'S ALPHA BRAND potted salmon and venison—

TABLE DELICACIES

choicest goods, put up in white opal pots, very attractive package.

FOR SALE BY
L. CHAPUT, FILS & CIE, Wholesale Grocers, Montreal
 C. N. D. OSGOOD, Agent for Eastern Canada.

Tied Down?

Are you in a rut? Are you "tied down" by prejudice, or falling behind in the race for business? Are the chains of habit binding you tightly? You can break away if you *will* and throw off the chains—if you are in the rut of low prices let "quality" be your watchword from now on.

Windsor Salt is the Salt of highest quality. It is pure, white, dry, crystalline. It is as perfect as Salt can be, and that is saying much in these days when perfection is claimed for so many staple articles of trade. If you are "tied down" let Windsor Salt be one of the levers to help you break away from old-fashioned prejudice.

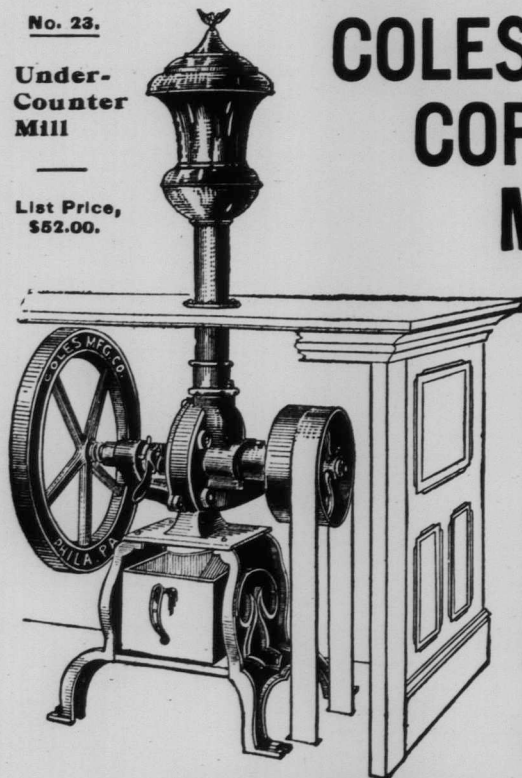
Windsor Salt

THE CANADIAN SALT CO., Limited, Windsor, Ont.

No. 23.

Under-
Counter
Mill

List Price,
\$52.00.



COLES COFFEE MILLS

None better for
Granulating or
Pulverizing.

Our mills will
Pulverize with-
out heating Caf-
fee.

Every Coles
Coffee Mill has a
Breaker that
breaks the Coffee
before it enters the
grinders, thus re-
ducing wear of
grinders.

A GREAT
LABOR-SAVER.

Our Grinders
wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA,
PENN'A.

They Cost Something, Of Course!

But enough Allison Coupon Books to last a year won't cost as much as the amount you will lose by the carelessness of your clerks in forgetting to "charge up" numerous small purchases; and disputed pass-book entries, where you have to allow your customer's kick, or lose him.



If a Man Wants Credit

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in
Canada by

The Eby, Blain Co., Limited, Toronto.
C. O. Beauchemin & Fils, Montreal.

ALLISON COUPON CO., Manufacturers,
Indianapolis, Indiana.

THE CANADIAN GROCER

President:
HN BAYNE MacLEAN,
Montreal.

The MacLean Publishing Co. Limited

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

OFFICES.

MONTREAL	- - -	232 McGill Street. Telephone 1255.
TORONTO	- - -	10 Front Street East. Telephone 2701 and 2702.
LONDON, ENG.	- - -	109 Fleet Street, E.C.
MANCHESTER, ENG.	- - -	W. H. Miln. 18 St. Ann Street.
WINNIPEG	- - -	H. S. Ashburner. Western Canada Block.
VANCOUVER, B.C.	- - -	J. J. Roberts. Flack Block.
ST. JOHN, N.B.	- - -	J. A. Macdonald. No. 3 Market Wharf.
NEW YORK	- - -	J. Hunter White. Room 443 New York Life Bldg.

Subscription, Canada and United States, \$2.00.
Great Britain and elsewhere 12s.

Published every Friday.

Cable Address { Adscript, London.
Adscript, Canada.

WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

AN INTERESTING CASE.

A CASE which will, no doubt, have some interest for business men generally was decided the other day in the United States Circuit Court. A capitalist named Young had been advancing money to a firm in New York, which subsequently became insolvent. These advances were made according to an understanding with the president of the company long before it was known to be in an insolvent condition. The company, in turn, gave demand notes for each advance made and signed bills receivable and collateral thereon. The amount finally owed Mr. Young was nearly \$54,000. After the company became bankrupt this sum of money was collected and deposited with a trust company on the joint account of the trustee of the estate and Mr. Young. But when the latter endeavored to secure payment the trustee contended that the collateral held by the plaintiff did not constitute tangible assets, and that he was not entitled

to go beyond the company to recover liabilities of the concern, and thus deprive the other creditors of a certain sum of money.

As our readers are well aware, the bankruptcy law which is in force in the United States allows no preference, and the object of the trustee of the estate was to present the case of Mr. Young in the light of a preference claim. The Court held, however, that, as the agreement was entered into prior to any knowledge on the part of either concern impending insolvency, the plaintiff was entitled to the fund held in the joint account.

We fancy that this decision will receive the endorsement of the business men generally, those, of course, excepted who are directly interested in preventing this large sum of money from being paid to one claimant against the estate.

EXPORTS OF CEYLON GREEN TEA.

ALTHOUGH the Ceylon green tea trade has not, perhaps, developed as rapidly as its champions hoped, yet the figures which have recently been issued from Colombo are not of a character which should cause dismay.

From January 1 to April 1, 307,121 lb. of green tea were exported, while last year for the same period the quantity was only 15,850 lb., an increase of 1,838 per cent.

The United Kingdom, which, in 1901, for that period took no Ceylon green tea, this year received 98,130 lb. Of course, the greater part of this was, no doubt, reexported. Russia also, which took none in 1901, took 24,210 lb. for the period named this year.

We are naturally more interested in the exports to America, and the figures show that while for the first three months of last year the quantity was only 12,010 lb., this year it reached over 184,000 lb.

A return recently received shows that from October, 1898, to December 31, 1901, the Government of Ceylon has paid bounty on 2,161,923 lb. of green tea. Practically all this tea, of course, came to Canada and the United States.

There is some good in all advertising and all advertising does some good, but the best advertising and the advertising that does the greatest good is newspaper advertising.

WORTH EMULATING.

A SOMEWHAT unique step is being taken on the Pacific Coast in regard to tourist travel.

In Victoria, B.C., and Tacoma, Wash., there are two live tourist associations. They hold regular meetings and are led by live men who are continually devising ways and means of attracting tourists to their respective localities. Fortunately they do not appear to be actuated by any spirit of jealousy, for, instead of working against each other, they are cooperating, in order that the one may be able to help the other in attracting tourists to their respective cities.

Such mutual cooperation is seldom witnessed, even among cities in the same country, but we do not remember ever having heard before of tourist associations in different countries cooperating together as the two cities of Victoria and Tacoma are doing.

It is to be hoped that they have set an example which tourist associations, at least in Canada, will emulate. And there is no reason why it should not extend, also, to tourist associations in border cities on both sides of the line.

A PECULIAR HALIFAX LAW.

They have a somewhat peculiar by-law in force in Halifax, which prohibits the washing of store windows after eight o'clock in the mornings. In spite of this by-law one of the local storekeepers undertook one night after 11 o'clock to wash his windows, and for this offence he was brought before the Police Magistrate and compelled to pay a fine.

This somewhat peculiar and antiquated law is evidently a sort of a twin brother to the celebrated curfew law. Now that a fine has been imposed on one of the local merchants who is ambitious to have his store windows present a cleanly appearance, it is possible an agitation may arise which will cause its repeal.

There is no question about the necessity of repealing such a law, and it is to be hoped that the merchants of Halifax will unite their efforts in trying to bring it about.

NEED OF BUSINESS MEN.

THERE never was a time when the demand for business men in Governments was so reasonable as it is just now.

Nearly all the principal questions which are before the Canadian Government are of a business or trade character. Most of them are questions which merchants could settle much better than politicians. There are certain questions, we admit, which lawyers and professional politicians can deal with more readily than persons without political or legal training. But no questions of this class are as important to Canada at the present time as those purely commercial.

For example, take the matter of the Imperial conference, shortly to be held in London to discuss the relations of Great Britain with her colonies. To us the most vital of these relations is that of trade. Canada will have four Ministers of the Crown in London at that time. Of the four, but one, Mr. Paterson, is a business man.

We do not mean to say that the others are not able and distinguished men, but they are not business men. All the issues which arise out of the trade discussions in London must to some extent be new ground to three or four of our representatives. We do not say this in any complaining spirit, but only for the purpose of emphasizing what has been contended for in these columns during many years, namely, that there should be a larger representation of business men in all our Governments.

Canada is represented in London by an experienced and successful business man, Lord Strathcona. This is greatly to our advantage. We ought to induce our big men of like attainments to take a more prominent part in our public affairs. This is no idle complaint. In England itself, an agitation has been on foot for some time against the filling up of the most important offices in the State with men who do not understand business.

During the last ten years the commercial interests of the world have been getting more and more important. Even war is now conducted on a business basis. Everything is being systematized.

Surely, then, there is nothing surprising in the demand that national commercial interests should, as far as possible, be attended to by commercial men of national standing?

Of course, political considerations often interpose and prevent Prime Ministers from filling up vacant offices with the best men. If so, we ought to change the political conditions, instead of going on year after year allowing the business of the country to fall more and more into the hands of politicians who, however honest and capable they may

The issue of May 30 will be our
Special Export Number

and as a large amount of extra presswork is entailed in its preparation,

Forms will be closed on
Monday, May 26.

Will advertisers kindly note and send in changes on or before that day? We cannot guarantee change of copy at any later date.

THE PUBLISHERS
Montreal and Toronto

be, are men of theory and of vague ideas, instead of with practical experience and business insight.

CLERKS' ANOMALOUS POSITION.

THE grocery clerks of Charlottetown, P.E.I., are at present in a somewhat anomalous position.

For five nights in the week the stores of the dry goods, hardware and some other lines of business close at 6 o'clock, but the poor unfortunate grocery clerks are compelled to return to their labors every evening. Naturally, they are dissatisfied with this condition of affairs, and it is to be hoped that the agitation which has sprung up there for remedying this state of affairs will be successful.

There is no class of clerks that work harder than those engaged in the grocery business or of whom more intelligent attention is demanded.

If they are compelled to work long hours, and especially longer hours than the clerks in other lines of business, they cannot be expected to do justice to their employers, or

to any one else. The grocers of Charlottetown would find it to their own interests to place their clerks on an equal footing with those engaged in the dry goods and other trades.

A FAST SERVICE.

IT IS stated that the Ottawa Government is considering an arrangement for the inauguration of a fast transatlantic steamship line having connections with a transcontinental railway. It is said that, with this end in view, negotiations have been opened with the C. P. R. for a weekly passenger service between Great Britain and Canada equal to the best that sails from New York. A dozen steamers would be required to maintain a good freight service, and the total cost of the undertaking would be \$20,000,000. The Government has power at present to subsidize a line at \$700,000 a year, but for a passenger and freight service \$1,000,000 yearly would be required.

When Sir Wilfrid Laurier and his colleagues go to Great Britain in June, this project is likely to be discussed with the C.P.R. directors and representatives of the British Government.

FOREST HOLME'S FIRST CARGO.

THE cargo of the steamer Forest Holme, containing 25,000 boxes of Messina, Sorrento and Maiori lemons and oranges, was sold at auction on May 9. There was a good attendance of buyers, New York, Boston and Chicago being represented, besides the local fruit men.

The average price brought was not up to that of former sales this season, as much of the fruit was in very poor condition. Messina lemons sold as low as 40c. The bidding on the better quality of fruit, however, was brisk and sales were quickly effected at good prices.

Sorrento oranges sold from \$1.50 to \$2.75 for finest fruit; Maiori lemons, from 75c. to \$3, and Messina lemons from 40c. to \$1.80.

The principal Montreal buyers were Hart & Tuckwell, Vipond & Co., and John Barry & Sons.

The steamer Bellona has now unloaded and her cargo will be sold on Friday, May 16. It consists of 33,000 packages of Sorrento oranges and Messina lemons. A few Messina oranges are included. This fruit will likely bring better prices, as it is in the very best of condition.

The Escalona is the next steamer to arrive. She will be the last.

A
Treg
mode
V.
store
Elr
mill a
W.
at 17.
J. S
sold l
M.
has s
Farra
Th
Strat
plant
W
and
store
Je
groc
havi
datic
T.
store
groc
will
basi
INQ
In
secti
Eng
1.
agen
Clyd
2.
hear
seeki
[
abo
tion
GRO
T
of 5
It
susp
Gre
who
the
carr
freig
eng
fer t
too.
T
upo
day

TRADE CHAT.

A LARGE salmon cannery is being erected at Haines Mission, on the Alaskan coast, by Farrell & Tregent, of Vancouver. Equipped with modern machinery, its output will be large.

V. Campbell has opened a new general store at Tilbury, Ont.

Elman Bros., Regina, are starting a grist mill at Weyburn, N.W.T.

W. E. Pooley has opened a grocery store at 173 Brussels street, St. John, N.B.

J. S. Nichols, grocer, London, Ont., has sold his grocery business to H. L. Peine.

M. O. Millick, grocer, Dunnville, Ont., has sold his stock of groceries to Henry Farrar.

The Strathroy Cheese and Butter Co., Strathroy, Ont., have installed a creamery plant in their cheese factory.

W. A. Shaw, grocer, corner of Wilbrod and Friel streets, Ottawa, has improved his store by the addition of a new front.

Jeremiah Harrison & Co., wholesale grocers, Mill street, St. John, N.B., are having extensive repairs made to the foundation of their premises.

T. A. Moon is reopening his grocery store at Perth, Ont., with a full line of groceries and provisions and his business will be exclusively conducted on a cash basis.

INQUIRIES ABOUT CANADIAN TRADE.

Inquiries received by the Canadian section of the Imperial Institute, London, Eng.:

1. A Glasgow firm wishes to appoint reliable agents in the leading Canadian cities for the sale of Clyde refined sugar.

2. A London agent, long established, wishes to hear from Canadian manufacturers and shippers seeking representation.

[The names of the firms making the above inquiries can be obtained on application to the Editor of THE CANADIAN GROCER.]

FIFTY YEARS AGO.

The following is from The Toronto Globe of 50 years ago:

It is proposed to construct a substantial new suspension bridge at the Falls for the use of the Great Western and the other railway companies, whose lines will meet at that point on both sides of the river. It is not intended that trains of passenger carriages shall pass over it, but only baggage and freight cars, slowly propelled by horses or stationary engines. It is supposed that travellers would prefer to walk over, and, with a great deal of reason, too.

The business on the Ottawa may be looked upon now as having fairly commenced. On Monday last 14 cribs of white pine passed through the

North Chaudiere slide. Apropos, speaking of timber, we understand that several parcels of white pine have changed hands among the merchants in Quebec at 8d. per foot.

We observe that a ship direct from China with teas for Messrs. Gibb & Ross has arrived at Quebec.

THE WIARTON SUGAR FACTORY.

The corner stone of the Wiarton Sugar Factory will be laid on June 5 under the auspices of the Masonic Grand Lodge of Canada. Grand Master John E. Harding, of Lindsay, will perform the ceremony. At present the main building is rapidly being pushed forward and will be ready for its roof in five or six weeks. Work has been commenced on the walls of the sugar house, 75 x 200 feet, at the north end of the main building, and machinery for the machine shop is being installed as soon as it arrives. There are about 100 men altogether employed around the works.

CUSTOMS REGULATIONS AT SKAGWAY.

The Toronto Board of Trade received a communication on May 12 from Skagway regarding Customs affairs at that place. The document is as follows:

The Skagway Chamber of Commerce ask your co-operation in obtaining from your Government Customs regulations at Skagway that will permit the warehousing in bond and subsequent re-entry of Canadian goods into Canada in broken bulk as the trade may require. The immense benefits that the people of the Canadian Yukon would derive from such a Customs regulation are too self-evident to require more than a mere mention. Dealers could hold their stocks in bond at Skagway, breaking the bulk as demanded by their trade, and relieved of the necessity of ordering their every invoice from a distance of a thousand miles further away than the port of Skagway, would be under no necessity of carrying large sums of money in the high freight between Skagway and interior points. It would further obviate the necessity of buying beyond current needs, as under these circumstances Canadian wholesalers would certainly carry adequate stocks in bond at Skagway. The benefit to the Dominion at large would by no means be inconsiderable. The impetus thus given to Canadian trade would displace United States goods in the Skagway market by enabling merchants of this city to fill their orders with Canadian goods. The business which Skagway now carries on with the Canadian interior consists almost solely in filling orders to satisfy the requirements of trade that cannot wait for shipments from Vancouver. Under present circumstances this trade, which in the aggregate is by no means inconsiderable, must apply to dutiable merchandise of the United States. The merchants of Skagway could not find it profitable to do business with an interior patronage with dutiable merchandise were they brought in competition with local stocks of like non-dutiable goods.

An arrangement of this kind would, moreover, greatly tend to obliterate border ill-feeling over matters of present international controversy.

This matter will be taken up for consideration by the council later on.

STOLE JAM.

The grocery store of John Campbell, 192 Queen street west, Toronto, was entered on Tuesday, May 13, by John Cronin, who declared he was hungry. Some bologna sausages and some biscuits and cheese were handed out to him by its proprietor, which were eaten by Cronin. He could not have been satisfied with what he got, for, on leaving the store, it is alleged that he picked up a pail of jam, carrying it off with him. He was soon arrested and gave his address as 218 Richmond street west, Toronto.

The case was brought up in the Police Court on Wednesday, May 14, when it transpired that the man's name was John Brownlee, and not Cronin. His address was not 218 Richmond street west either, but he had boarded there four years ago. He was sent down for three months.

HAVE COMPROMISED.

McKenzie, Meldrum & Co., general merchants, Thedford, Ont., have compromised at 50c. on the dollar, cash. This arrangement was made at a meeting of their creditors in Toronto on May 13. The firm was burned out about a month ago sustaining a total loss. The insurance was \$6,000, and \$3,500 of this was paid to the firm which McKenzie, Meldrum & Co. had bought out and the balance left to pay the creditors. The liabilities are about \$5,500.

TO CARRY SALMON TO ENGLAND.

Four large vessels have been chartered already to carry the salmon pack of British Columbia to Europe this year. They are the Artemis of 1,463 tons, the Cambrian Hills of 1,760 tons, the Marian Woodside of 1,549 tons, and the Glenmark of 1,357 tons. These are all sailing vessels. It is claimed that the reason for not chartering steamers is that fish shipped so long a distance in steamers, through many different atmospheres and constantly subjected to the vibration caused by the machinery in operation, would deteriorate in quality and value.

SARNIA PROHIBITS TRADING STAMPS.

The Town Council of Sarnia, Ont., have passed a by-law prohibiting the use of trading stamps, coupons or other devices within the limits of the corporation. It will come into force on August 1, 1902.

HALIFAX-JAMAICA SERVICE.

A monthly service between Halifax and Jamaica has been contracted for by the Dominion Government with the Halifax and West India Steamship Co. The company will receive a subsidy of \$1,150 a trip, or \$13,800 per annum for 12 trips. The steamer Beta is the vessel to be put on the route. Her registered tonnage is 1,037.

ARE YOU SELLING . . .

Our ad. in THE GROCER of Nov. 3, 1899.

"SALADA"

PURE UNCOLORED
CEYLON GREEN TEA?

If not, you are not keeping up with the times. Green Ceylons will displace all Japan Teas inside five years, just as Ceylon Blacks have Congous. Write us for samples.

Toronto.

Montreal.

Boston.

Detroit.

Buffalo.

Pittsburgh.

Cleveland.

The above advertisement appeared in this paper, November 3, 1899. Two years have passed and over two million pounds of Japans have been displaced by CEYLON GREENS. Are you aware of this? **Salada Green Ceylon Tea** is increasing marvelously.

Celluloid Starch

has been too successful to escape imitation.
Look out for the "Just-as-Goods."

The Brantford Starch Works, Limited

Canadian Producers,

BRANTFORD

Orange Marmalade

This is a line grocers can sell with profit. It is being used more every day in families. Push it. We put it up in glasses, tumblers, 5-lb. tins, 7, 14 and 28-lb. pails.

THE CANADA BISCUIT COMPANY, Limited

Office Phone: Main 3624.
Warehouse Phone: Main 3676.

King and Bathurst Streets, TORONTO

MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

Toronto, May 15, 1902.

GROCERIES.

THE past week has not been a particularly noted one in the wholesale grocery trade. The volume of business is rather light. This is no doubt due to some extent to the unsettled feeling in regard to refined sugars, particularly in view of the fact that the price of granulated declined 5c. per 100 lb. in New York on Monday in spite of a strong raw market in Europe. In canned goods the chief feature is possibly the weaker feeling in regard to canned beans, which have been reduced 2½c. per dozen by the packers. Tomatoes and peas remain steady and unchanged. In spices, the most interesting feature is a slightly easier feeling in regard to pepper. Rice and tapioca are meeting with a fairly reasonable demand. There is just a moderate demand for coffees, and the outside markets are slightly firmer at the moment. There is not a great deal doing in either syrups or molasses. The latter rules steady to firm. In teas, there is a little more doing in Japan descriptions, which rule firm, while Indian and Ceylon teas continue weak. Nothing particular new has developed during the week in regard to foreign dried fruits, the demand generally being fairly good, with prices steady to firm.

CANNED GOODS.

The market for canned beans is weaker. Prices have been reduced 2½c. by the packers, while the demand is dull. Although canned beans do not cut much of a figure in the canned goods market, this reduction has attracted some attention. Wholesalers quote 70 to 75c. to the retail trade. As canned beans are being sold by the retailers at as low as 5c. per tin, it is possible the consumption of this line will be stimulated, and, of course, the situation ultimately improved. Canned corn continues weak, although the fact that at least three of the factories in the Niagara Peninsula have agreed with the Packers' Association not to put up any corn this season, naturally tends to improve the tone of the market, particularly as there is a good consumptive demand. If the packers put through their scheme to put up no corn this season rather higher prices may be expected to rule on this article. Canned tomatoes are in rather good demand and firm in price from 92½ to 95c. Further inquiries for canned tomatoes have been received this week from New York and Chicago,

and we understand that some carlots have recently been sent to Minneapolis. It appears that the lowest price at which canned tomatoes can be purchased from the packers is 90 to 92½c. in carlots, and at these prices the stock is limited. Canned fruits are meeting with a fair demand. The feature of the canned fruit market is the scarcity of gallon and 3-lb. apples, for which there is a fair inquiry. Three-pound canned apples are quoted at from 90c. to \$1, and gallons at \$2.65 up. The demand for canned meats is keeping up well, and prices rule firm with 1-lb. cans being quoted at \$1.55 to \$1.65. The demand for canned salmon is good, and correspondence received this week from Vancouver indicates that the proposed amalgamation will be, at least partly, successful. We quote: Fraser River sockeye, \$1.42½ for five-case lots and over, and \$1.45 for less quantities. Northern sockeye, \$1.25 to \$1.30; cohoes, \$1.05 to \$1.15, according to quality. The market is still bare of canned haddies, but the canners report that the fish are beginning to run and that packing is now going on more freely. It is expected that small lots will be shipped early in June. Local wholesalers quote price firm at \$1 to \$1.10.

SPICES.

Singapore black pepper for forward shipment is being quoted at lower prices. Stocks of pepper on the local market appear to be rather light at the moment.

See pages 39 and 40 for Toronto, Montreal, and St. John prices current.

Ginger, if anything, is a little easier in the outside markets. Locally, the spice trade is moderate.

COFFEES.

There is not a great deal being done in green Rio coffees, but in roasted coffees a fair business is to be noted. The outside markets have taken a little firmer turn, and receipts at points in Brazil are rather light. Local quotations are unchanged. We quote: Green Rio, No. 7, 7½c.; No. 6, 8c.; No. 5, 8½c.; No. 4, 9c.; No. 3, 10 to 12c. per lb.

SUGAR.

The sugar market in Canada remains in much about the same condition as it was a week ago. If anything, the demand is, perhaps, a little better, but it is still light, with prices unchanged. The disturbing feature this week is a decline of 5c. per 100 lb. in granulated sugar in New York. This decline is due to the same cause as the decline of last week in Canada, namely, heavy receipts of foreign granulated. In Europe, both beet and cane sugar rules firm. In New York there has been a decline of ½c. per lb. in Muscovado raw sugars. Centrifugals are unchanged, but there is said to be every

indication that the next sale will be at a reduction. Local representatives of Austrian refiners report that granulated is held at equal to 5 to 10c. per 100 lb. higher than a week ago for June and September shipments. The difference between the price of foreign granulated and Canadian is at present so small that the confectionery manufacturers, who are the principal users of the former, are now giving the preference to Canadian sugar.

The receipts of raw sugar at the four United States ports last week were 32,072 tons and the meltings, 33,000 tons, thus reducing the stock by 1,072 tons. The total stocks in the four United States ports at the end of last week were 133,177 tons against 134,105 tons the week before, and 216,568 tons a year ago. The stocks, however, in the United States and Cuba together are 566,177 tons against 404,308 tons a year ago.

SYRUPS AND MOLASSES.

The demand for both syrups and molasses is only light. Advices from New Orleans report a fairly firm market. We quote: Corn syrup, 3½ to 3¾c. in barrels and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 40c. for bright. Molasses, 24 to 26c. for open-kettle.

RICE AND TAPIOCA.

There is the usual steady trade being done both in rice and tapioca. The recent salvage auction sale in Toronto at which tapioca sold at 2 to 2½c. per lb. has somewhat disturbed the local market. We quote: B rice, 3¼c.; Japan, 5½ to 6c. tapioca, 3½ to 3¾c., and sago, 3¾ to 4c. per lb.

TEAS.

The first samples of early picking Japan tea arrived on the Toronto market early this week. The prices asked for early May pickings are about 5 per cent. higher than last year, according to a cable received in Toronto on Tuesday. Of course, these samples are sent on more as a matter of form than for the purpose of transacting business. In consequence of the high price of Japan tea of new season's growth, a little more attention is being given to last season's teas, there having been quite a number of inquiries at from 14 to 17c., and some transactions have taken place. A cable from Foochow says that the export duty on tea has been reduced to 5 per cent. It was formerly 10 per cent. The market for Indian and Ceylon black tea continues weak and very little business is being done. Mail advices from London, England, under date of May 2, say that, although the quantity of Indian tea offered at the auction was smaller, it proved far in excess of require-

ments, and, with very poor competition, prices marked a further decline of fully $\frac{1}{4}$ d. per lb., except for teas possessing choice quality. In Ceylon teas the auction was smaller at any time since the beginning of January, but, in spite of this, there was no improvement in prices. There have been some transactions on the local market in Ceylon green teas, but there is still a scarcity of this description. China green teas are still practically unobtainable.

FOREIGN DRIED FRUITS.

CURRENTS—The currant market rules steady as to price, and the local demand is fair. We quote: Filiatras, $5\frac{3}{4}$ to 6c; Patras, $6\frac{1}{2}$ to 7c., and Vostizzas, $7\frac{1}{2}$ to 8c.

VALENCIA RAISINS—The shipment due to arrive here last week did not arrive until Tuesday of this week. It was only a small one, and will, no doubt, be quickly absorbed. Prices continue firm at $6\frac{3}{4}$ c. to 7c. for selected and $7\frac{1}{4}$ to $7\frac{1}{2}$ c. for layers. There are a few fine off-stalk raisins on the local market, which are being quoted at $5\frac{3}{4}$ to 6c.

PRUNES—Business continues fairly good, and prices steady. Spot prunes in New York are reported stronger. Prices locally are unchanged. We quote as follows: Californian prunes, 100-110's., 5c.; 90-100's., $5\frac{1}{2}$ to $6\frac{1}{4}$ c.; 80-90's., $6\frac{1}{2}$ to 7c.; 70-80's., $6\frac{3}{4}$ to $7\frac{1}{4}$ c.; 60-70's., $7\frac{1}{2}$ to 8c.; 50-60's., 8 to $8\frac{1}{2}$ c.; 40-50's., $8\frac{3}{4}$ to 10c.

FIGS—The demand continues fairly good for tapnet figs at $3\frac{1}{2}$ c. per lb.

DATES—Continue in light demand at $4\frac{1}{2}$ c. in bulk, and $6\frac{1}{4}$ to $6\frac{1}{2}$ c. in packages.

CALIFORNIAN EVAPORATED FRUITS—The demand continues fair and prices unchanged at 11 to 14c.; for peaches, and 13 to 17c. for apricots.

GREEN FRUITS.

There is an improved demand for lemons and the market that is at present loaded with perishable Messina and Valencia stock will soon be restored to a more healthy condition. The sales of oranges continue large, but they are scarce. The receipts of pineapples have increased and they have been reduced in price 50c. to \$1 per crate. Strawberries are coming in large shipments and they are down to 15 to 18c. per quart. Some apples are being offered at \$7 per barrel. Bananas are firmer and the good demand for them has a tendency to advance their prices. We quote: Oranges, Mexicans, \$2.75 to \$3.25 per box; Californian navels, \$4.25 to \$4.75 per box; Mediterranean sweets, \$4.00 to \$4.50; Valencias, \$6 to \$6.50 per small case, \$7 to \$7.50 per large case; grape fruit, \$4 to \$5.50 per box; bananas, \$1.20 to \$2 for firsts, and \$1.25 for eight hands; pineapples, \$3.50 to \$4 per case; Southern cucumbers, \$1.75 to \$2.25 per doz.; Egyptian onions, \$3 per sack; Messina lemons, \$2.50 to \$3.50; Palermo lemons, \$2.25 to \$2.75; Sorrento lemons, \$2.50 to \$3.50 per crate; Southern tomatoes, \$3 to \$3.50 per case of 6 baskets; strawberries, 15 to 18c. per quart.

VEGETABLES.

There is a good trade doing in rhubarb, onions, lettuce and asparagus. Carrots are scarce, but are in good demand. There is some Californian grown cabbage on the

market at \$3 per crate and new potatoes are being offered at \$8 per bbl. We quote: Green onions, 7 to 8c. per doz.; rhubarb, 20 to 40c. per doz.; carrots, parsnips and beets, 40 to 50c. per bag; turnips, 25 to 35c. per bag; lettuce, 20 to 30c. per doz.; radishes, 35 to 40c.; mint and parsley, 20 to 25c.; cabbage, 50 to 70c. per doz.; dry Egyptian onions, \$1.75 per bush; potatoes, 85 to 95c. per bag; asparagus, 50 to 75c. per doz.; butter beans, 90c. per peck; Californian cabbage, \$3 per crate; new potatoes, \$8 per bbl.

COUNTRY PRODUCE.

EGGS—The market continues strong at 13 to $13\frac{1}{2}$ c. per doz., an advance of $\frac{1}{2}$ c. over the prices of a week ago. The receipts are large, but the competition amongst the buyers in the country keeps up the prices. A larger quantity than usual are being placed in pickle this spring.

BEANS—The demand is slack. We quote: Choice hand-picked, \$1.20 to \$1.30; prime, \$1.10 to \$1.20 per bush.

HONEY—There is some trade doing. We quote as follows: Clover, in 60-lb. tins, 9 $\frac{1}{2}$ to 10c.; less quantities, 10 to 11c. per lb.; in combs, \$2 to \$3 per doz.; dark honey, 5 to $5\frac{1}{2}$ c. per lb.

MAPLE SYRUP AND SUGAR—There is a quiet demand. We quote: Maple syrup, in 10-lb. tins 90c., and 90c. to \$1.10 per imperial gallon. Maple sugar is quoted at 9 to $10\frac{1}{2}$ c. per lb.

DRIED AND EVAPORATED APPLES—There continues a good demand for evaporated apples, but they are scarce. We quote as follows: Evaporated apples, 9 $\frac{3}{4}$ to 10c. in carlots and $10\frac{3}{4}$ c. per lb. in less quantities. Dried apples, 5 to 6c. per lb.

POTATOES—The demand for potatoes for export to the United States has fallen off, and prices have declined 10c. per bag. They are now quoted at 75 to 80c. per bag on the track.

BUTTER AND CHEESE.

BUTTER—The weakness in the butter market last week has been followed this week by a decline of 1c. per lb. The receipts are large, and choice dairy prints and rolls are in brisk demand. There are some good grades of creamery being offered at 19 and 20c. per lb., but the prices for well-known grades are up to 23c. We quote as follows: Choice 1-lb. prints, 16 to 17c.; large rolls, 15 to 16c.; tubs, best quality, 14 to 15c.; tubs, medium grade, 12 to 13c. per lb.; bakers' lots, 10 to 12c. Creamery prints are worth from 19 to 23c., and creamery solids, 19 to 21c. per lb.

CHEESE—The market for cheese continues strong, although nearly all the old cheese has been exported or consumed, and new cheese is now being made in increasing quantities. The prices are expected to weaken in a few days, as they are now abnormally high for the class of cheese being offered. We quote cheese in small lots, 12 to $12\frac{1}{4}$ c., and for export, $11\frac{1}{2}$ to $11\frac{3}{4}$ c.; new cheese, $11\frac{1}{2}$ c.

FISH.

There is a big demand for herring and trout and the former are scarce. The latter have declined $\frac{1}{2}$ c. per lb. The catch of all kinds of fish this year is large and the prices are lower than they have been for

many years. We quote: Fresh fish—Lake Erie herring, 4 to 5c.; perch, 4 to 5c.; trout, $6\frac{1}{2}$ c.; mullet, 3c.; pike, 4c.; British Columbian salmon, 20c.; whitefish, $7\frac{1}{2}$ to 8c.; catfish, 10c. per doz.; blue fish, 9c. per lb.; mackerel, 12 to 15c.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—A big decrease in the world's visible supply of wheat, together with the expectation of an adverse Government crop report, has caused the Chicago wheat market to brace up considerably. This is having its effect here, for the price of Manitoba hard wheat is 87c.; No. 1 Northern, 84c., and No. 2 Northern, 82c. per bush., advances of 1c., $1\frac{1}{2}$ c. and 2c., respectively. The arrivals of grain on the local market comprise some oats, a little wheat and less rye. We quote prices paid on the street: Red and white Ontario wheat, 77 to 81c.; oats, 47 to 48c.; barley, 55c., and rye, 62c. per bushel. At outside stations $77\frac{1}{2}$ c. is paid for fall wheat at the cars.

FLOUR—The changes in the wheat market have caused buyers of flour to purchase only in small lots, and trade is inclined to be quiet. We quote: Ontario patents, in bags, \$3.60 to \$3.75; Hungarian patents, \$4.00 to \$4.15; Manitoba bakers', \$3.70 to \$3.85; straight roller, \$3.30 to \$3.40 per bbl. in Toronto.

BREAKFAST FOODS—There has been an improvement in the demand all around and the prices are firm. We quote as follows: Oatmeal, standard and granulated, in carlots on track here, \$4.75; standard rolled oats in carlots on track here, \$4.50; in bbl., 20c. more; broken lots are 20c. per bbl. extra; rolled wheat, \$2.40 in 100 lb. bbl.; cornmeal, \$3.60; split peas, \$4.75; pot barley, \$4.25, in 196-lb. bbls.

HIDES, SKINS AND WOOL.

HIDES—The scarcity of hides is still felt. The demand for them is good. We quote: No. 1 green, $7\frac{1}{2}$ c.; No. 2 green, $6\frac{1}{2}$ c.; No. 1 green, steers, $8\frac{1}{2}$ c.; No. 2 green, steers, $7\frac{1}{2}$ c.; cured, $8\frac{1}{2}$ c.

SKINS—The receipts of sheep and lamb-skins are small. We quote: No. 1 calf-skins, 10c.; and No. 2, 8c.; deacons (dairies) 60 to 70c. each; sheepskins, 80c. to \$1; lambskins, 20 to 25c.

WOOL—There is scarcely any trade doing. We quote: Fleece wool, $12\frac{1}{2}$ c., and unwashed, 7c. per lb.

SEEDS.

The season is nearly over and the demand is slack. We quote out of store at Toronto: Red clover, \$6.50 to \$9; alsike, \$10 to \$16, and timothy, \$7.80 to \$8.25.

MARKET NOTES.

Canned beans are weaker.

Butter has declined 1c. per lb.

The advance in eggs is $\frac{1}{2}$ c. per doz.

Potatoes have gone down 10c. per bag.

Pineapples have declined 50c. to \$1 per case.

Granulated sugar is 5c. lower in New York.

Fresh trout are $\frac{1}{2}$ c. per lb. cheaper than last week.

Manitoba No. 1 hard wheat has advanced 1c., No. 1 Northern $1\frac{1}{2}$ c. and No. 2 Northern, 2c. per bushel.

Ostrom, McBride & Stronach

Wholesale
Fruit and Commission Merchants.

BUTTER AND EGGS. POULTRY AND GAME.
FRUITS OF ALL KINDS IN SEASON.
EARLY VEGETABLES.
POTATOES IN CAR LOTS. Consignments Solicited.
33 Church Street, TORONTO.

OUR MARKET

For **EGGS** is good at 13½¢. Our
commission is 5 per cent.
BUTTER Prices lower. Keep
cleaned up.
Ship to us and get current prices.

SMITH & CARMICHAEL
70 COLBORNE ST., TORONTO.

Butter Cheese
Eggs Poultry

Consignments Solicited.
Highest Prices. Prompt Returns.

The Wm. Ryan Co.,
... Limited.
70 and 72 Front St. E., Toronto.

EGGS—BUTTER

WE ARE BUYERS—F.O.B. your
station. Phone, write or wire us, stating
quantity you can sell for delivery next week.

Rutherford, Marshall & Co.

Wholesale Produce Merchants.

58 Front Street East, Toronto.

The _____
DAWSON Commission
Co., Limited

FRUIT, PRODUCE AND
COMMISSION MERCHANTS.

Cor. Market and
Colborne Streets,

TORONTO

YOUR

Do you get our
weekly price list?

TRADE

Special atten-
tion to mail and
wire orders.

WANTED

CLEMES BROS., TORONTO

QUEBEC MARKETS.

Montreal, May 15, 1902.

GROCERIES.

THERE has been a general improve-
ment over the business of the pre-
vious week in groceries, although
it must be said that the impetus given
to trade by the opening of the canals
was not as great as was expected. Busi-
ness with points in the country has
gradually increased in volume, and now
that the roads are in a fairly good shape,
this trade has become steadier and much
more satisfactory. B and CC rice have
declined 7½c. per 100 lb. in all sized
quantities. Gallon apples have been ad-
vanced by some jobbers on account of
their scarcity, and in 3-lb. apples an ad-
vance of 10c. was made. In prime white
pea beans, as a result of the situation
which we explained in a recent issue, a
material advance has been considered
necessary by jobbers, who are now quot-
ing them at \$1.40 per bushel. The large
arrivals of ground sulphur, which have
been bought at very low prices, has un-
settled the market for the time, and job-
bers have reduced their prices accord-
ingly, the stock now selling, per bag
lots, at 1½ to 1¼c. per lb. Peanuts have
gone up another ¼c. per lb. In pork,
both Chicago and Canadian, a continual
rising market has prevailed, and further
advances have occurred during the week
past. Some damage was reported to
have been done to the market gardeners'
crops on Montreal Island and in the
counties in that vicinity by the frost
which occurred on Friday night. One of
the most important gardeners stated
that his crops had been ruined, some
four acres of cabbages having been des-
troyed, and tomatoes and melons also
being in bad shape. Plum and cherry
trees also suffered. At Lachine, consider-
able damage was reported, many of the
small fruit trees being blasted. Stocks of
fried smelts are almost exhausted. The
canners' stocks are also exhausted, and
they will not be procurable until the next
pack is put up in September.

SUGAR.

Trade has gone along in this market
much as usual, notwithstanding the de-
cline of 10c. in white sugars. The pre-
sent price for granulated sugar is \$3.70,
and for yellows, \$3.05 to \$3.70. The
only inconvenience experienced now is
that refiners are not able to supply any
extra ground sugar, and it is probable
that they will not be able to make de-
liveries of any for ten or twelve days.
The consumption of sugar is gradually
increasing, and this, besides the fact that
the raw sugar market was firmer, gave
no one the idea that a decline was likely,
so the low prices, the lowest on record
here, came as a surprise to all in the
trade.

TEAS.

All reports received from Japan regard-
ing the crop there confirm the belief in
the strong feeling on that market. A
cable received lately stated that the mar-
ket had opened 2 yen higher than last
year, and business was very active. The
market at this figure was firm. The
weather conditions have been most un-
favorable, frost damaging the crops in
some places to such an extent that the
first pickings will be only half the aver-
age. It has been settled to date that

The following Brands manufactured by

The AMERICAN TOBACCO CO.

OF CANADA, Limited

Are sold by all the Leading Wholesale Houses:
CUT TOBACCO

OLD CHUM,
SEAL OF NORTH CAROLINA,
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT,
SWEET CAPORAL,
ATHLETE, DERBY.

IF YOU HAVE ANY
POTATOES or GRAIN
TO OFFER IN CAR LOTS,

—Correspond with—
R. W. HANNAH
Board of Trade, - TORONTO

FISH!

Fresh, Frozen, Salt and Smoked.
OYSTERS and SHELL FISH.

Orders promptly attended to.
THE F. T. JAMES CO., Limited
76 Colborne St., TORONTO, ONT.

Winnipeg Brokers.

M. B. STEELE

Wholesale Commission Merchant
and Broker.

Correspondence and Agencies Solicited.
Stovel Building - WINNIPEG, CANADA.
P.O. Box 731.

JOSEPH CARMAN . . .

WHOLESALE MERCHANDISE BROKER
AND MANUFACTURERS' AGENT.

Winnipeg, Manitoba, Canada.

Secretary Winnipeg Fruit and Produce Exchange
Correspondence and Agencies Solicited.
Storage, Track Facilities.

EASTERN SHIPPERS

I

DISTRIBUTE CARS FROM
WINNIPEG.

TRADERS' RATES OF FREIGHT TO
ALL POINTS WEST.

Write

E. NICHOLSON

Wholesale Commission Merchant
and Broker,

Winnipeg, Man.

Winnipeg Fruit Merchants.

THE RUBLEE FRUIT CO.
LIMITED.

IMPORTERS OF FOREIGN AND DOMESTIC
GREEN AND DRIED FRUITS, NUTS, Etc.
151 Bannatyne St., 12th St.,
WINNIPEG, MAN. BRANDON, MAN.

there are only 9,000 piculs as against 19,000 last year. Locally, there has been practically no change. Trade is slowly improving with country points. Green teas continue very firm.

SYRUPS.

The market for corn syrup is quiet and uninteresting. No quotable change has been made. Our quotations on corn syrups are as follows: $3\frac{1}{2}$ c. in bbls.; $3\frac{3}{4}$ c. in $\frac{1}{2}$ bbls.; $3\frac{3}{4}$ c. in $\frac{1}{4}$ bbls.; \$1.60 in $38\frac{1}{2}$ lb. and \$1.20 in 25-lb. pails.

MOLASSES.

The market for Barbados molasses continues unsettled. Montreal jobbers are still quoting 23 to 24c., although a considerably lower price than this has been taken. The statement in some papers that the eruption at St. Pierre had damaged the cane in Barbados by ashes, etc., received little respect from good authorities, most of whom state that the greater part of the crop has already been marketed, and even under other conditions, any such damage to the canes could easily be overcome. The price of Antigua molasses is 24c. and Porto Rico, 38c.

CANNED GOODS.

The feature in the canned goods trade during the week has been the advance in 3 lb. apples of 10c., making the present price \$1.10. Gallon apples are also difficult to obtain, and the market is firmer and higher, warranting the jobbers asking \$2.85 to \$2.90 for them, an advance of 10 to 15c. The situation in tomatoes grows more serious, and the scarcity continues as great as ever, though jobbers show a disinclination to advance prices. The demand for salmon has increased greatly, buyers apparently being afraid of the pack getting into the control of a trust, with consequent higher prices. We quote as follows: Peas, $82\frac{1}{2}$ c. to \$1.15; corn (ordinary), 80c.; tomatoes, 95 to $97\frac{1}{2}$ c.; gallon apples, \$2.85 to \$2.90; 3 lb. apples, \$1.10; salmon, \$1.00 to \$1.05; for pink; \$1.30 for spring; \$1.32 for Rivers Inlet red sockeye; \$1.45 for Fraser River red sockeye, and \$1.42 $\frac{1}{2}$ to \$1.45 for "Clover Leaf" talls.

SPICES.

There has been nothing new in this market to report. A good business is doing, and our quotations are now as follows: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, $12\frac{1}{2}$ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

A decline has taken place in B and CC rice of $7\frac{1}{2}$ c. Trade this week is quite active. We quote: B rice, in bags, \$3.02 $\frac{1}{2}$; in $\frac{1}{2}$ bags, \$3.07 $\frac{1}{2}$; in $\frac{1}{4}$ bags, \$3.12 $\frac{1}{2}$; in pockets, \$3.17 $\frac{1}{2}$. In 10-bag lots an allowance of 10c. is made. CC rice, \$2.92 $\frac{1}{2}$ in bags; \$2.97 $\frac{1}{2}$ in $\frac{1}{2}$ bags; \$3.02 $\frac{1}{2}$ in $\frac{1}{4}$ bags, and \$3.07 $\frac{1}{2}$ in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4 to 5c. per lb., and tapioca, $3\frac{1}{2}$ to 4c.

FOREIGN DRIED FRUITS.

CURRENTS.—The primary market has shown a strong upward tendency, the firm

feeling being due to various complaints made in regard to the disease in the vines, which may become more general if the present wet weather continues. The local prices are: Fine Filiatras, 5 $\frac{1}{2}$ c. in $\frac{1}{2}$ cases; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, $7\frac{3}{4}$ to 8c. per lb.

VALENCIA RAISINS.—These are very scarce. We quote: Finest off stalk, 6 $\frac{1}{2}$ c.; selected, 6 $\frac{3}{4}$ c.; layers, $6\frac{1}{2}$ to 7c. per lb.

SULTANA RAISINS.—This market is practically bare of Sultanas, and it is reported that they are also very scarce on the London market. What few there are are held at firm prices. The local price is 9c. per lb.

CANDIED PEELS.—Trade is as usual. Citron peel sells for 16 $\frac{1}{2}$ c.; orange, 11 $\frac{1}{2}$ c., and lemon, 10 $\frac{1}{2}$ c.

MALAGA RAISINS.—There is an active inquiry for these, but little business is doing as there is great difficulty in obtaining supplies. Quotations are as follows: London layers, \$1.50 to \$1.60; "Connoisseur Clusters," \$2.15 to \$2.25; $\frac{1}{4}$'s, 65 to 70c.; "Royal Buckingham Clusters," \$3.30 to \$3.35; $\frac{1}{4}$'s, \$1.05 to \$1.10; "Excelsior Windsor Clusters," \$1.50 to \$1.60; $\frac{1}{4}$'s, \$1.30 to \$1.40.

DATES.—These are scarce. Hallowees sell for $4\frac{1}{2}$ c. per lb.

FIGS.—There is also some scarcity in figs. The inquiry is active. Tapnets are worth \$1.20 and layers, \$1.15.

CALIFORNIAN RAISINS.—There is a good business passing in Californian seeded raisins at unchanged prices. They are now quoted at $9\frac{1}{4}$ to $9\frac{1}{2}$ c. per lb.

PRUNES.—Nothing new has been heard from the primary market in regard to these. A steady demand keeps up, and our quotations are as follows: 8 $\frac{1}{2}$ c. for 40-50's; 8c. for 50-60's; $7\frac{3}{4}$ c. for 60-70's; $7\frac{1}{2}$ c. for 70-80's; $6\frac{3}{4}$ c. for 80-90's; $6\frac{1}{2}$ c. for 90-100's.

CALIFORNIAN EVAPORATED FRUITS.—The market is steady in all lines. A good demand continues. Apricots sell for 11 $\frac{1}{2}$ c.; peaches, 10 $\frac{1}{2}$ c., and pears, 10c.

NUTS.

Another $\frac{1}{2}$ c. advance has been made in peanuts, and prospects are that still higher prices will prevail. At present, "Coon" and "G" brands, roasted, ought to sell for $7\frac{1}{2}$ to 8c. respectively, in bag lots, considering the present basis of the primary market. Other lines on this market remain unchanged in price. A letter from Ferdinand, Baller & Co., Messina, dated April 30, says of filberts: "The last price paid for prompt shipment was 43s. 6d. c. & f. New York. For future delivery of the new crop, 47s. 3d., with freight to New York at 1s. 9d. per bag. Local prices are: Walnuts, $9\frac{3}{4}$ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, $16\frac{1}{2}$ to 17 $\frac{1}{2}$ c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, $8\frac{3}{4}$ to $9\frac{1}{4}$ c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

BUTTER.—There is a gradual increase in the deliveries as the season advances. Butter is coming forward better this year than last, there being more inducement, as prices are higher. Finest creamery is still quoted at 19 to 20c., though at the latter price not much business has been transacted. Dairy sells for 17 to 18c.

CHEESE.—Finest colored and white cheese are both quoted at 11 to 11 $\frac{1}{2}$ c. Holders and buyers are still at logger-

heads over the price, and although the inquiry is active the business doing does not amount to a great deal. The inquiry for export is very good, shipments to date amounting to twice as much as during the same period a year ago.

COUNTRY PRODUCE.

EGGS.—An advance took place on Monday of $\frac{1}{2}$ c. per dozen in eggs. The demand is good and a much firmer feeling prevails on the market. The present price is $12\frac{1}{2}$ to $13\frac{1}{2}$ c. No. 2 eggs are, for the moment, scarce. There was some inquiry for pickled eggs for export in fall, but at the advanced price little business, if any, was done.

HONEY.—There has been no change in the market, and our quotations are as follows: Buckwheat honey in comb, 9 to 10c.; strained, 7 to 8c.; white clover comb, 13 to 14c.; white extracted, 9 to 10c. per lb.; slightly tinged, 10 to 11c.

ASHES.—The market is dull. We quote: First pots, \$4.30 to \$4.35; seconds, \$3.90, and pearls, \$6 per 100 lb.

MAPLE PRODUCTS.—There is a fair business doing in maple products at unchanged prices, syrup selling for 70 to 80c. in large tins, and 50 to 60c. in small tins. Sugar, 9 to $9\frac{1}{2}$ c. for finest goods.

BEANS.—Business continues brisk in this line. Primes sell for \$1.25 to \$1.30 in jobbing lots.

POTATOES.—Following upon the stronger feeling which developed in this market, choice Quebec stock advanced 7 to 10c. and are now quoted at 80 to 85c. in carlots, and ordinary at 60 to 65c. per bag. Choice Ontario stock sells for 70 to 75c.

GREEN FRUITS.

There is a fairly good demand for green fruits, and the market is improving. Canadian asparagus is coming forward in better quantities, and the price is now \$1.50 to \$1.75, or 75c. to \$1 lower than a week ago. Oranges and lemons remain at our former quotations. Arrivals of Canadian asparagus have sent down the price of this article \$1 per bbl. Strawberries are 12 to 15c. per box lower. Canadian lettuce has gone down 5c. We quote as follows: Jamaica oranges, in bbls., \$4.50 to \$4.75; in boxes, \$2.75; Valencia oranges, 420's, \$5.00; 420's, Jumbo, \$4.75; 714's, \$5; Messina lemons, \$2 to \$3 per box; pineapples, 20 to 25c.; Canadian apples, \$4.25 to \$5.50 per bbl.; cocoanuts, \$3.50 per bag of 100; bananas, No. 1, \$1.25 to \$2, and eight hands, \$1 to \$1.50; sweet potatoes, Vine-lands, \$5.50 to \$6; Malaga grapes, \$5.50 to \$7 per keg; cranberries, \$7.75 to \$10.50; red onions, \$3.50 per barrel; yellow \$3.25; chestnuts, 10 to 11c.; Italian chestnuts, 12 $\frac{1}{2}$ c.; grape fruit, \$4.25 to \$5 per box; Florida tomatoes, \$3 to \$3.50 per crate; fine spies, \$5.00 to \$5.50; radishes, 45c. per doz.; spinach, \$2 per bbl.; No. 1 cucumbers, \$1.20 to \$1.40 per doz.; strawberries, 13 to 15c. per box; asparagus, 40 cents per bunch; Boston lettuce, \$1.00 per dozen; Canadian lettuce, 35c. per doz.; Canadian spinach, \$2.00 per bbl.; Egyptian onions, $2\frac{3}{4}$ c. per lb.

FISH.

The market for fresh fish is in an unsettled condition as to price. There are plenty of every sort offering, and prices have gone very low. Halibut was sold last week at 5c., which is the lowest price on record in this market. British Col-

In Every Province of Canada

THE SALE OF

JONAS' FLAVORING EXTRACTS

is making rapid strides. We certainly have good reason to be pleased. We don't intend to be satisfied with doing well though. Our aim is to always do better. The excellent demand for our goods goes to prove that dependable extracts are always the most salable. Dealers who are after their profits find that as a means to this end it pays them best to push the sale of articles that create for themselves a continuous demand. That's why dealers have found Jonas' Extracts profitable. We have always made **QUALITY** the first consideration in manufacturing **JONAS' EXTRACTS**. Without highest quality these extracts would have been "down and out" many years ago. Consider carefully the advantages of handling these extracts—the best way to discover them is, when placing your next order for extracts, let it be for

JONAS' FLAVORING EXTRACTS

Manufactured by

Henri Jonas & Co. - Montreal.

umbian salmon was disposed of at 14 to 15c. There is a good demand for fish, the cold weather which prevailed towards the end of last week having given an impetus to the trade. We quote: Haddies, 6c.; bloaters, 95c. per box; kippers, 90c. per box; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 5½c.; pike, 4½c.; halibut, 8 to 9c.; salmon, 12½c.; trout, large and medium, 7c.; No. 1 herrings, Nova Scotia, \$4.75 to \$5.25 per bbl.; No. 1 herrings, Nova Scotia, \$2.80 per ½ bbl.; No. 1 Holland herrings, \$6.50 per ½ bbl.; No. 1 Scotch herrings, \$6.50 per ½ bbl.; No. 1 Scotch herrings, 98c. per keg; Holland herrings, 72c. per keg; salted eels, 6½c. per lb.; No. 1 green codfish, \$6.00 to \$6.25 per barrel; No. 2, \$4.50 to \$5.00 per barrel; large, \$6.50; No. 1 green haddock, \$4.25 per bbl.; No. 1 pickled sardines, \$5.50 per bbl.; No. 2 mackerel, \$12.50 per bbl.; No. 3 mackerel, \$9.00 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose, boneless cod, 5c. per lb. in 40-lb. boxes; dressed codfish, \$4.80 per case; dry codfish, \$4.65 per 112-lb. bundle; No. 1 Labrador salmon, \$17.50 in tierces; No. 1 Labrador salmon, \$10 to \$11 per bbl.; No. 1 Labrador salmon, \$6 per ½ bbl.; No. 1 British Columbian salmon, \$5 per ½ bbl. and \$9 per bbl.; standard bulk oysters, \$1.30 per gallon; select bulk oysters, \$1.50 per gallon; Malpeque, Blue Point and other shelled oysters, \$6 per bbl.; clams, in shell, \$4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, \$1.45 per dozen; Canadian kippered, \$1 per dozen; Canadian ¼ sardines, \$3.75 per 100; canned Cove oysters, No. 1 size, \$1.30 per dozen; canned Cove oysters, No. 2 size, \$2.20 per dozen.

FLOUR AND GRAIN.

FLOUR.—The general tone of the flour market is firm. Manitoba flour is in good demand, but the higher prices asked for Ontario are curtailing the business in that line. Straight rollers are 10c. higher. We quote: Manitoba spring wheat patent, \$3.90 to \$4.25; winter wheat patents, \$3.75 to \$3.85; strong bakers', \$3.55 to \$3.95; straight rollers, \$3.50 to \$3.60.

GRAIN.—Ontario No. 1 spring wheat has advanced 1c. more, but the demand for Ontario wheat is not active. Oats are ¼c. higher and buckwheat 1c. higher. We quote: Ontario No. 1 spring wheat afloat May, 78c.; No. 2 spring wheat, 76c.; peas, 87½c.; rye, 62½c.; oats, 47½c. ex store; corn, 72c.; buckwheat, 68c., middle freights; barley, 57c.

OATMEAL.—No quotable change has occurred in this market, but the market is firmer in sympathy with the higher price of oats. We quote: Rolled oats, \$1.90 to \$5 in bbls., and \$2.40 to \$2.50 in bags.

FEED.—Deliveries of feed have not been very heavy, and under an active demand the market has become firmer. Ontario bran is quoted 50c. per ton higher. We quote: Ontario bran, in carlots, \$19 per ton; shorts, \$21.50; Manitoba bran, \$19; shorts, \$22 per ton, including bags.

BALED HAY.—There has been no change in the market for baled hay. The feeling, however, is firmer. We quote: No. 1 timothy, \$9 to \$9.50; No. 2, \$8 to \$8.50; clover, mixed, \$7.50 to \$8; clover, \$7 to \$7.50 per ton, in carlots.

MONTREAL NOTES.

Peanuts have advanced ¼c.
Eggs are ¼c. per dozen higher.

B and CC rices are 7½c. per 100 lb. lower.

Strawberries have dropped 12 to 15c. per box.

NEW BRUNSWICK MARKETS.

St. John, N.B., May 10, 1902.

THOUGH early there are many indications that the Exhibition to be held next fall will be one of the best we have ever had. Special efforts are being made to make it attractive to the farmer. This will insure a very large attendance and manufacturers will find it greatly to their interest to be attractively represented. As the best space is being quickly taken up our western friends should not delay. Many of the western manufacturers who have put in exhibits in the past have reaped large results.

In business the week has shown steady movement. There has been little of particular interest. Evaporated apples have become very scarce. Cream of tartar is held at firmer figures. Rice is quite low and there is a good steady sale.

OILS.—In burning oils there is a good sale for the season, and prices are rather firmer. Paint oils are held firm at full figures; the largest sale is over. Turpentine is much lower. This is a line that is bought in small quantities. Lubricating oils move freely, and the trade is a growing one. In seal oil, even after new oil is on the market, the high prices are likely to rule. Cod oil is high and very light stocks are held.

SALT.—In Liverpool coarse salt arrivals are now irregular. Some is brought via Boston, and there are two large direct shipments expected. Prices tend rather higher. There is a good steady demand, and a fair stock. In fine salt, English salt of extra quality is being repacked into wooden boxes and freely sold. We quote: Liverpool coarse, 55 to 60c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.40 per bbl.; 5-lb. bags, \$2.85 to \$2.90 per bbl.; 10-lb. bags, \$2.70 to \$2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of 2 dozen; English bottled salt, \$1.25 to \$1.30 per dozen; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—There is little change, but prices generally are firmer. Tomatoes are not a large stock. Corn is not a large stock either, but it can be replaced more easily. Peas seem plentiful. In fruits, strawberries are in light supply. Gallon apples and 3-lb. apples are high and about out of the market. Peaches are firm. Canned meats are higher, and very firmly held. The season of sale is just opening and the outlook is strong. Salmon have a fair sale at even prices. In domestic fish, some of our packers have been giving considerable attention to clams. Western dealers should give more attention to this line. They are attractive goods. New finnan haddies are offered. New sardines and kippered herring are not yet on the market. Old stocks are well cleaned up.

GREEN FRUITS.—This is a very busy season. Small fruits are beginning to come in freely. In American strawberries prices are getting reasonable and more are being used. Native rhubarb is now received and prices are low. In cucumbers and tomatoes, they are still import-

ed, and the sale is limited. In pine-apples, this is not a large market, and the season is early. Valencia oranges are still freely received, but the season is late. Quite a large shipment of Jamaicas have been received, but Mediterranean fruit is beginning to take the place of other lines. Lemons are plentiful, and the prices are still low. In bananas, the sale is large with prices low.

DRIED FRUITS.—Evaporated apples are now high and about out of the market. Dried are scarce. Flaked apples, in pound packages, are finding quite a free sale. In prunes, the low prices continue, but there is a fair sale of the smaller sizes. Apricots and peaches are very quiet. Dates are a light stock, and prices are firmer. The sale is limited. Currants have taken quite an upward turn. There is a steady sale. Raisins should be firmer, but local sales are light, even in package goods. In Egyptian onions, the English market is much higher and the season is about over for receipts.

DAIRY PRODUCE.—Butter is beginning to come in quite freely, and for choice new stock there is a ready sale at quite full figures. Stocks of old butter are quite light. Eggs have been quite scarce, and prices are now rather higher. There is a fair sale. New cheese have arrived. A few New Brunswick cheese are offered. Prices are high and the market has been bare.

SUGAR.—Quite fair stocks are held, it being generally thought that the present low prices are about at the bottom. Refiners will only sell for prompt shipment. In yellows, the grade of sugar offered shows an improvement.

MOLASSES.—The tendency is to a firmer market in Porto Rico grades. A fair stock is now held here. Cargoes are expected at both Fredericton and Moncton. In Barbados, the present stock is not large, but considerable has been bought and is offered to arrive quite low, and well under Porto Rico prices. The quality has so far turned out good.

FISH.—In fresh fish there have been fair supplies of cod and haddock. Halibut are rather lower. This is one of our finest grades of fish. Gaspereaux have been a light catch, and they sell freely for bait at quite full figures. The pack of alewives is likely to be light, which will no doubt mean improved prices. They have ruled quite low. Dry cod and pollock have little movement. The market is rather easy. In smoked herring, the sale is small and prices unchanged, though they have been so low one would think they could not be packed for the money. The market is now rather firmer. Pickled herring are quiet. There is little offering except Bay herring. We quote as follows: Large and medium dry cod, \$3.50 to \$3.60; small, \$2.50 to \$2.60; haddies, 4½ to 5c.; smoked herring, 5½ to 6c.; fresh cod and haddock, 2 to 2½c.; boneless fish, pollock, \$1.50 to \$1.60 per 100 lb.; pickled herring, \$1.75 to \$1.80 per ½ bbl.; Canso herring, \$5.50 per bbl.; Gaspereaux, 60c. per 100.

FLOUR, FEED AND MEAL.—Flour holds firm at the somewhat higher price. The sale of Manitoba grades is quite large. Oats and oatmeal are rather firmer. The market shows quite a range. Some very poor oatmeal is offered. In cornmeal the prices are somewhat higher. There is a fair steady sale. Beans are higher. Very few western shipments are offering, particularly handpicked goods. Primes are hardly sold here at all. Bar-

T

C
Su
quots
at an
by cc
GRO

O

Th
HM
ECom
Mer

CO

Lon
War

The Grocer Sells



Seal Brand
In 1 and 2-lb. Cans
only.
(AIR-TIGHT.)

hundreds of articles. He can't be a judge of each. It is asking too much. If an expert devotes his life to learning Coffee, how can a grocer learn it by merely selling it? He can't! But he soon learns that one house---Chase & Sanborn---have made a study of Coffee for almost half a century, and are the largest distributors of high-grade Coffees in the world. He can safely trust their Coffees.

CHASE & SANBORN, Importers, Montreal.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER, Toronto or Montreal.**

Toronto Fruit Merchants.

ORANGES!

FANCY CAMELLIA NAVELS,
VALENCIA ORANGES,
MEXICAN ORANGES.

These lines are fancy and at lowest market price.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

McWilliam & Everist

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED

Quote us if you have anything to offer. Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance 'Phone Main 645.
Warehouse 'Phone Main 8894.

THE BELLEVILLE BUSINESS COLLEGE, LIMITED
BELLEVILLE, ONTARIO.

Send for handsome Catalogue fully describing all Courses taught. o J. Frith Jeffers, M.A., Principal.

"Sarnia" OIL LAMP

Equal to best American Oil.

GROCERS ALL SELL IT.

THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.

SAMUEL ROGERS, President.



The "Toledo" is the **ONLY**

Automatic Springless Computing Scale Extant

and the **ONLY** scale in the world that **Absolutely Stops Giving Down Weight.**

Don't be influenced by interested parties to buy a scale until you see the "Toledo." A postal will procure a practical demonstration without any obligation to buy.

DEAN & McLEOD,
Canadian Agents, HAMILTON, ONT.

HELLO! GROCERS IN THE WEST.

We just want to inform you that we have appointed **Messrs. Gibson & Hilton, of Winnipeg,** as selling agents for our celebrated

COFFEES AND SPICES.

It has always been claimed that Western dealers know good things when they see them. You will certainly appreciate the goodness of our goods. Intending purchasers of best selling and profitable coffees and spices should secure our prices and ask for samples.

S. H. EWING & SONS, 96 King Street, MONTREAL.

fruits are in fair demand. Canned meats are very firm, and several lines have advanced sharply this week, and further advances in all lines are looked for within the next few days. Corned beef in 1-lb. tins is now \$3.30 to \$3.35, being an advance of 15c. per case; 2-lb. tins, \$3 to \$3.10, being an advance of 10c. per case; pigs' feet, 1-lb. tins, \$3.25 per case, and 2-lb. tins \$3.10 per case, being an advance of 15 and 10c., respectively; brawn, 1 lb. tins, \$3.25 to \$3.30, and 2 lb. tins \$3 to \$3.10, being an advance in the same ratio.

FLOUR—Since last writing, The Ogilvie Milling Co. have advanced their flour prices a further 5c. per sack, making their price for Hungarian patent \$2.10, while all the other mills are selling at \$1.95. Trade is stated to be good and all the mills heavily oversold. There is a good export demand, but millers state the home market is more profitable at present.

CEREALS—The market is firm in all lines, and without change in prices. There is a good demand for rolled oats, both for domestic consumption and export trade. Prices are: 80's, \$2.20; 40's \$1.15; 20's, 60c.; granulated and standard oatmeal, \$2.75. White beans have dropped again, and are now quoted at \$1.65. Cornmeal is steady at \$1.80, and split peas firm at \$2.85.

BUTTER—Creamery, some four additional factories have opened this week, but to-day there has been little shipment, and as demand is good prices are firm at 21 to 22c.

Winnipeg for creamery bricks and 20c. for boxes. The supply of dairy butter is still limited and the extra choice shipments of fresh made in small lots bring 18 to 20c. Winnipeg, but the regular quotation is 16 to 17c. for round lots of fresh dairy in tubs or rolls.

CHEESE—A small supply of new Ontario cheese has been brought in, but even at 14c. there is no profit to those who are handling it. With this exception the market is entirely bare.

EGGS—The supplies coming have been very light so far this month, and as the demand is good it has tended to stiffen price. Case eggs are worth 10½ to 11c. Winnipeg.

GREEN FRUITS—The market is well supplied in nearly all lines. Oranges grow harder to obtain and what will probably be the last car of navels arrived this week. No change in the price of oranges is reported. Bananas are firm and hard to obtain; nearly every house here is short on them. Prices are firm at \$3 to \$3.50; pines have dropped to \$4 per dozen. A shipment of American apples, boxes and barrels, was received this week and found very ready sale, the barrels were quoted at \$6.50 to \$7 and the boxes at \$2.75. Strawberries are fairly plentiful and the price has again dropped, being now \$5 for the 24-basket crate.

VEGETABLES—There has been quite an excitement in the potato market. The American buyers who were in here for the past two weeks, as soon as the American

market on potatoes slumped, got out, and in some instances men from whom they ordered carloads are now looking vainly for their purchasers. Prices have, in consequence, dropped on carlots and 25 to 30c. is the best that can be looked for. Some local dealers state, however, that during the rush a sufficient quantity of potatoes were shipped to relieve the pressure here and that prices will probably run from 35 to 40c. for the balance of the season until new stocks come in. Turnips have advanced and are now 75c. per bush., carrots are also higher, being \$1.50. Egyptian onions are 5c. per lb. Green vegetables: Onions have dropped 15 to 20c. per dozen; lettuce, radishes and parsley, 30c. per dozen; Californian cabbage, 5c. per lb.; rhubarb, 5 to 6c. per lb.

NOTES.

The representative of the Horton-Cato Co. was in the city this week. The sale of Royal Salad Dressing, Celery Salt and other condiments put up by this house is on the increase. One-half pints of the dressing sell at \$2.85, and pints at \$4.75; celery salt at \$2 per doz.

W. G. Douglas has placed on the market here a new stock food known as Carnefec, which retails at 25c., 50c. and \$1 per package. It is also sold in 25-lb. pails. This food will be handled through the local jobbing houses, and already Mr. Douglas has a gratifying demand for it.

The best selling tea in Canada today is
Blue Ribbon Ceylon
packed and sold by
 Blue Ribbon Tea Co.
 17 Front St. East - Toronto

There and bus time.

The progress after so the Ass sale me proper! Messrs. charge.

The interv several Domin had no ments could

Two memb memb bership intend tion, v benefi

Unco the m the co aboliti held l decisi press

Th Satur was d the e favor but, was t ende to de the n

Th of \$2 At likel presi in E shor the men turn

boy on cess you it? this you wit

THE OTTAWA RETAIL GROCERS' ASSOCIATION.

THE regular monthly meeting of the Ottawa Retail Grocers' Association was held on Monday evening. There was a fair attendance of members and business was got through with in good time.

The room committee had not made much progress, owing to a lack of funds, and, after some discussion, it was suggested that the Association solicit aid from the wholesale merchants so that the room could be properly furnished at once. The committee, Messrs. Booth and Ellis, were still left in charge.

The excursion committee reported having interviewed the O. and N. Y. Ry. Co. several times, and secured the option for Dominion Day to go to Stanley Island, but had not been able to make definite arrangements for a boat. Pending a reply, they could not do any more for a few days.

Two applications were received for membership—from S. J. Major as associate member, and Bate & Co. for active membership. Mr. L. N. Bate was present, and intends to take an interest in the Association, which will undoubtedly be of a great benefit.

Under the head of unfinished business, the matter of the Association's petition to the council of some time ago, asking for the abolition of trading stamps, and which was held by the finance committee pending a decision in the courts, it was decided to press the matter until a by-law is secured.

The matter of early closing of stores on Saturday, which is a live question at present, was discussed and a resolution passed to the effect that the Association was not in favor of so much late buying on Saturday, but, as it rests altogether with the public, it was to be hoped that the customers would endeavor, owing to the agitation at present, to do all they could to buy early, so that the merchants could close before 10 p.m.

The treasurer reported a balance on hand of \$20.

At the next regular meeting it is altogether likely the Association will hear from the president on the question of "Partnership in Business," and Mr. L. N. Bate on the shortest systematic bookkeeping suitable for the grocery trade. It is hoped that all members will bear in mind and have a big turnout.

A CASE OF NECESSITY.

"My son," said the parson to a small boy who was digging in a back lot, "don't you know that it is a sin to dig on the Sabbath, except in a case of necessity?" "Yes, sir," replied the youngster. "Then, why don't you stop it?" asked the good man. "'Cause this is a case of necessity," replied the young philosopher. "A feller can't fish without bait."—Chicago Daily News.

Business Bringers

FOR YOUR SUMMER TRADE.

CLARK'S Veal Loaf
Ham Loaf
Beef Loaf

Handsome Packages. Quality Guaranteed.

EPPS'S GRATEFUL.
COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST
NUTRITIOUS.

COCOA

ESTABLISHED 1861.

HEADQUARTERS FOR FANCY FRUITS.

Send your orders for the very best quality of

ORANGES, LEMONS, BANANAS and PINEAPPLES.

HUGH WALKER & SON

P.S.—Prompt and special attention given to mail orders. — GUELPH, ONT.

CAPSTAN
BRAND



English
Worcestershire
Sauce

For Fish, Soups, Meats and Game. Equal to any
Manufactured.

BOTTLED BY

THE CAPSTAN MFG. CO., — Toronto

GRIMBLE'S English
Malt

Six GOLD Medals

VINEGAR

GRIMBLE & CO., Limited, London, N.W., Eng.

California
Mission
Olives.

We have a sample shipment (in
1 Gallon Kits) of this delicious
fruit—specially selected.

ARTHUR P. TIPPET & CO.,
Montreal and Toronto

TRADE IN COUNTRIES OTHER THAN OUR OWN.

NEW CROP OF APRICOTS.

PRIVATE advices from the Coast say: "New crop apricots are close at hand and the large buyers have an idea that prices will rule low. A few cars of choice Royal have been contracted for early shipment at 7c. One dealer reports his authority from a grower to contract his crop of Royal at 6½c. in bags. Exporters have been feeling of the foreign trade and find their views too low to even consider at this time."

ANOTHER SALMON COMBINE.

Private advices from Seattle, Wash., state: "Another combine of Puget Sound and Alaska salmon canneries is projected. Philip J. Brady is the local representative of the proposed combine. Ten plants are included, located on Puget Sound and the Alaska Coast. Mr. Brady claims to have options on six of the plants, with assurance that he can get the other four whenever the papers are ready. The output of the canneries in question is 500,000 cases."

CANNED SALMON IN LONDON.

The improved inquiry for salmon which was noticeable last week has again further developed, and a good trade has been done in all descriptions. The weak features of the market which existed a month ago have now almost entirely disappeared. The principal cause for alarm was the supposition that the American market was considerably overstocked. The prices, however, in New York have now advanced to a somewhat higher level than those existing in London. In fact, it is not too much to say that in some grades the price is fully 1s. per case dearer than it was a month ago. This change has been going on in such a quiet way as to be almost unnoticed by the holders, but there is now no doubt that the relative cheapness of the article is beginning to make itself evident, and it is highly probable that in the immediate future the values of tall tins will advance at least 6d. per case.—Produce Markets' Review.

THE JAPAN TEA MARKET.

The New York Journal of Commerce of May 12 says: "Cable advices from Japan reported that the tea market at Kobe opened during the week and prices were about 1½c. per lb. higher than last year. Settlements of new crop Japan tea, it is reported, have been fairly large, and the first shipments from Yokohama to the Pacific Coast have been made."

SITUATION OF CURRANTS.

The demand for currants continues steady, if not quite so large as during the preceding weeks, and duty-paid clearances are still on a considerable scale. In spite of these facts, Provincial fruit continues to decline in price, and has now fallen in all 20 per cent. since Christmas. The decline has, so far as can be seen, been brought about by financial mismanagement, and appears to have no relation whatever to the statistical position, or rather, to be in direct contradiction to it. Whatever may be the prospect of the growing crop, it would seem that supplies of currants available between

now and next September must be insufficient to supply an ordinary demand, and the decline in price of good Provincial fruit is thus, on practical grounds, inexplicable. These remarks do not in any way apply to better qualities, which continue to maintain, if not improve, their value. Finest parcels certainly show an advance.—Produce Markets' Review.

BALTIMORE PEA PACK IS BACKWARD.

Whilst the weather is apparently progressing with seasonable celerity the crop developments are somewhat backward. We are now, with the date of this issue, at the very point of what should be the opening of the season of pea-packing in Baltimore in average point of time, as the 10th of May usually marks the beginning of the first packing of green peas. If any of our factories get to work within two weeks it will be more than we expect. * * * The delay in the commencement of the pea-packing is making cause for a raid on the supplies of canned peas in stock, and this in turn strengthens the market for green peas. There have been some sales of cheap grades of stock peas during the past week to clear up warehouses, but the finer brands are, if anything, higher than they were last week. In the Northwest, we understand, quite a number of pea-packers are sold up to their full capacity of future peas, and this is certain to steady the market considerably once the packing season commences.—The Trade, Baltimore, Md., May 9.

THE REPORTED DAMAGE TO PRUNE CROP.

Advices from California say: "Since the publication of the reports that the prune crop had been damaged, the growers have been examining their crops closely. A number of growers who were in town yesterday report that the damage is decidedly spotted. The injury is by no means widespread and it is not considered serious in a broad sense. The trouble is confined solely to the Valley orchards. Foothill fruit is untouched. In a number of orchards one tree will not be damaged at all, while the next one is totally bare of fruit. The disease attacks the prune at the point which turns yellow. In a few days it turns black and falls off. A summing up of the total damage, as far as reported, shows that it is not worthy of consideration, taking the crop as a whole. One large grower says he is of the opinion that the trouble will become serious unless stopped. Experts still believe that there will be a big yield."

CALIFORNIAN CANNED FRUITS.

Open prices on 3-lb. extra 1902 pack of Californian canned fruits were named on Saturday through Johnston, North & Co. by The Golden Gate Packing Co., as follows: White cherries, \$3; Bartlett pears, \$2.60; lemon cling peaches, \$2.85; Crawford peaches, \$2.50; plums, \$2.10; and apricots, \$2.25 f.o.b. the Coast. On the above basis it is stated some orders have been booked. Interest, however, centres in the probable opening basis on standard grades, which it is generally believed will not be forthcoming until something definite regarding the probable pack is known. So far as can be learned no other Coast packer except Flackenger &

Co. has opened up on the 1902 pack. The association, it is reported, is not expected to open up on any grade until later when stocks of the 1901 pack are more generally cleaned up than now.

All reports from the Coast indicate that the 1902 pack of canned fruits gives promises of being larger than last year, with the possible exception of apricots.

VALENCIA RAISINS IN NEW YORK.

According to the regular monthly statement issued by Mr. J. A. Hawkesworth, New York, stocks of Valencia layer raisins on May 1 were 10,000 boxes, against 19,000 boxes on April 1. The receipts during April were 2,000 boxes. The distribution during April is figured at 11,000 boxes. Of Sultana raisins stocks on hand May 1 were 10,000 boxes, compared with 8,000 boxes on April 1. Receipts during April were 4,000 boxes, showing a total distribution during the month of 2,000 boxes. The principal holders on the spot to-day advanced prices on Valencia layers to 8c. Advices from London state that stocks there are exceedingly low, and that offerings in the primary markets are limited, the principal holders being practically cleaned up.

LIGHT SALMON RUN.

Private advices from the Columbia River report a continued light run of fish and that packing operations are going forward on a small scale only. The advices state, however, that a good run of salmon is looked for later, experts predicting high water in the river during June and July. So far as can be learned no change in the selling basis on futures has been made, and packers' representatives report a fairly satisfactory business at the recent cut to the \$1.35 price for 1-lb. talls. It is intimated that at least one other packer has met the Warren cut to \$1.45 on 1-lb. flats. The present market on futures is \$1.35 for 1-lb. talls; \$1.45 to \$1.50 on 1-lb. flats, and 85c. on ½-lb. f.o.b. Coast.

Talk on the street among brokers is that the present low basis is not permanent. This opinion is based on the loss to packers figured on the cost of raw material at the prevailing prices. It is intimated that the packers will get together and either withdraw all prices pending a higher basis or advance prices on short notice. So far as can be learned, however, there has been no official intimation of such a move.—N. Y. Journal of Commerce.

THE SUGAR SITUATION.

Czarnikow, MacDougall & Co. say of sugar: "Refiners' wants are beginning every day to meet the demand arising from the increasing consumption of refined which always occurs at this season. Their stocks of raws in the three ports are no greater than they were when prices were respectively 3-16 and ¼c. higher than they are now, and the prospects of further large receipts and of any pressure to sell are, if anything, less than they were at the periods referred to. The only less favorable condition for sellers is that European beet markets are from 3¼ to 5d. per cwt. lower and that beets might now be imported at the parity of 39-16c. to 3½c. for 96 degree centrifugals. With respect to sowings, there seems to be a general belief that the decrease for all Europe will be nearer 10 per cent. than to 6 per cent. as estimated by Mr. Licht.

G
an

AGE
G

Our
them
by tl
per c
find
pock

H
W

D
D

D
D

D
D

Graham's Jams, Jellies and Marmalade

are well known all over the Dominion as a **standard of quality.** When ordering try them.

AGENTS:

GEO. J. CLANCY & CO.,

59-61 Front St. E., TORONTO.

Canada Preserving Company,

HAMILTON.

Our Terms Not Popular With the Grocery TRADE.

Our travellers, our customers cannot get used to our terms. We believe it is the right system, but as the trade does not appreciate them, we will return on the 15th of May to the old way. On and after May 15th, our terms will be the same as regularly sold by the wholesale grocery trade of Canada. We confess we feel disappointed. We understood to hold our own under the 10 per cent. system we had to over double our business. It has cost us \$15,000.00 (fifteen thousand dollars) in good hard cash to find out the trade do not want them, and as charity should begin at home we intend to put this \$15,000 down in our own pockets instead of the trade who do not appreciate it.

Our terms are, now, some goods net cash; others, 1 per cent. 10 days; 3 per cent. 10 days; 5 per cent. 10 days, instead of 10 per cent.

Wishing this change will be for our own benefit.

LUMSDEN BROS.,

HAMILTON—82, 84, 86 McNab St. North.

TORONTO—9 Front St. East.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE

Delhi Tomato Catsup IS A HOME PRODUCT

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.

It is Worth Thinking Over

This question of **QUALITY** in Canned Goods. There is no article in the grocers' stock that is better worth looking after, and perhaps none that is so often carelessly bought.

Examine the contents of the can you are buying. It will pay you well for your trouble.



The Kent Canning Co., LIMITED

Chatham, Ont.

Anyhow there is a feeling of confidence in Europe that the worst has been experienced and that there is little chance of the beet market again receding to 6s. f.o.b. Unless quotations for beets, October-December, 1903, delivery should be much higher than those at present ruling for October-December, 1902, the sowings in the spring of next year will be greatly increased. New crop Javals have attracted more attention, and it is rumored that a moderate business has been done for June-July shipment at a price equivalent to 1 13-16c. c. and f., basis 96 degrees. Cuba.—On the 20th of this month the inauguration of the new President will take place, with the usual festivities customary on great occasions, particularly in Spanish-speaking countries. This means that, even with favorable weather for grinding, sugar estates will have to suspend operations for at least five or six days, to enable all hands to participate in the rejoicing at the installation of the Island's first President. Many plantations will prefer to consider their crop ended by the 20th, rather than start grinding again, after the festivities are over; consequently, the number of factories that will be at work after that date will be very small.

POOR CROP OF MALAGA ALMONDS

A private letter from Malaga states that the prospects for the coming crop of almonds are very poor. Unfavorable weather has affected the outlook for both Jordan and Valencias, and pines are advanced on the small holdings of these descriptions still left in first hands. Opening bases on the new crop are not looked for before July.

SITUATION IN CURRANTS.

In connection with currants, The Hill Brothers' Co., New York, say: "The steamer Sicilia sailed from Greece on Friday with about 110 tons, or approximately 650 barrels. At that time the weather was again threatening and unfavorable, thus aiding the spread of the dreaded peronosporos. Earlier in the week cables advised actual damage to the crops, and with a continuance of the damp weather it is probable serious damage will result. It was just about this time two years ago when the first reports of unfavorable weather and damage were put out, and as the damp weather continued uninterrupted for some time the result was most serious. The Greek market is firm, with few exporters making firm offers, latest

cables quoting that market as above the parity on spot. In this market considerable business has been done at present prices."

N. Y. STATE CORN CLEANED UP.

It was stated to-day that practically all the cheap standard State pack of corn has been cleaned up. A lot of several hundred cases was closed out at 65c. here, and the sellers now ask up to 70c. Reports from up the State say packers are holding generally on the basis of 70c. f.o.b., claiming that the prospects for the coming pack, with special reference to the acreage under contract do not warrant the selling out of holdings of 1901 pack on less than a 70c. basis for standards. More interest is reported in offerings of Southern pack.—N. Y. Journal of Commerce, May 13.

THE LARGEST TEA PLANTATION.

The largest tea plantation in the world is on the Sinagar estate in Java, which covers about 15,000 acres of land, of which 8,500 acres are devoted to the cultivation of tea and coffee. The estate produces more than 1,000,000 lb. of the finest tea a year, and altogether it has yielded more than 80,000,000 lb. The estate, run by Europeans, has a capital of \$300,000, and it pays dividends of 9 and 10 per cent. annually. It has paid as high as 24 per cent., and has never failed to pay well. Its annual wage account amounts to \$100,000, and in addition it furnishes its own employes with medicine and rice. The men who are employed regularly are paid 7 cents a day and rice. The women get a Dutch cent a pound for picking. This is equal to four-tenths of one cent, and some make as much as 25 cents a day, while others make 10 cents or less.—Tea.

LICENSED VICTUALLERS' CONVENTION.

At the monthly meeting of the Licensed Victuallers' Association of Montreal, held on May 7, the president, Mr. Lawrence A. Wilson, asked the members to prepare at once for the convention of the Victuallers' Association, which is to be held in Montreal in September next. In order to give the members a better opportunity to organize, it was decided to hold no further

monthly meetings until after the convention. Meantime, the directors will meet regularly and attend to all details in connection with the occasion. It is intended to make the convention one that will be a credit to the Montreal Association.

CONDENSED OR "WANT" ADVERTISEMENTS.

Advertisements under this heading, 2c. a word each insertion; cash in advance. Letters, figures, and abbreviations each count as one word in estimating cost.

WANTED.

BY CANADIAN BRANCH OF AN AMERICAN house experienced Tea and Coffee salesmen. Only those having a present connection with the first-class city trade of Montreal and that of Eastern Ontario—a valuable opening for salesmen of marked ability. Address, with reference, Box W., CANADIAN GROCER, Montreal. (2c)

Another 1,000

Owing to the large number of grocers who have become interested in our offer of 1,000 cases of **GRANO**, the **NEW GEREAL COFFEE**, to be given away free, we have decided to renew our offer and to give away a second thousand cases. A new, delicious and wholesome drink. Well advertised, good profit. Write at once for particulars.

ENTERPRISE SPECIALTY CO.,
Limited.
28-30 Wellington St., W., TORONTO.

Include with first order from wholesale grocer
a trial lot of

H AND H
TRADE MARK

the unequal cleaner. Steady growth, **seasonable** well advertised, and have letters daily from consumers
34 Yonge Street, Toronto.

Established 1873.

CONSIGN YOUR
EGGS, BUTTER
—and—
General Produce

—to—
D. GUNN, BROTHERS & CO.

76-78-80 Front St. E., TORONTO, ONT.

Goods bought F.O.B. if preferred.

Gillard's Sauce

Is still the best and cheapest.

We beg to notify that we have appointed Messrs. Hilton, Gibson & Co., of Winnipeg, as our agents for Manitoba and the Northwest Territories.

GILLARD & CO., Limited, LONDON, ENG.

Gillard's Pickle

The most delicious English pickle made.

The Williams Bros. Co's



Sweet Mixed
Sweet Gherkins
Sour Mixed
Sour Gherkins
Chow Chow
Pearl Onions

— IN —

Half-Pints
Imperial Pints
Imperial Quarts



TOMATO CATSUP

— IN —

Half Pints
12 oz. Pints
Fancy Pints
Gallon Jugs



A. E. RICHARDS & CO., Selling Agents, Hamilton.

We are still selling

Canned Fruits.

We have bought the balance.

WE ARE OFFERING :

810 cases Provincial brand Bartlett Pears, 2's,	per dozen	\$1.00
1,725 cases Provincial brand Greengage Plums, 2's,	per dozen	.85

17 10 DAYS F.O.B. MONTREAL.

At these low prices they are bound to go fast.
Try a few cases—quality is A 1.

L. Chaput, Fils & Cie,

Wholesale Grocers

MONTREAL.

AMALGAMATION SCHEME REJECTED.

TORONTO RETAIL GROCERS' ASSOCIATION DECIDES AGAINST UNION WITH THE MERCHANTS' ASSOCIATION

THE regular monthly meeting of the Toronto Retail Grocers' Association was held in St. George's Hall, Elm street, on Monday evening, May 12, and 25 or 30 members were present. The debates were interesting and to the point. Considerable debating talent exists amongst the members, and it was called into requisition when amalgamation with the Grocers' Section of the Toronto Branch of the Retail Merchants' Association of Canada came up for discussion. President W. J. Sykes was in the chair and Edward Hawes was secretary.

THE AMALGAMATION QUESTION.

J. Bond moved that the Toronto Retail Grocers' Association unite with the Grocers' Section of the Retail Merchants' Association of Canada. Their connection with that larger body would give them more influence than they now have as a separate organization, and they could thus have the support of all merchants in dealing with the various matters affecting the trade that arise from time to time.

J. G. Gibson was against amalgamating with the Retail Merchants' Association, but promised that anything the Grocers' Section did worthy of support would be backed up by the Toronto Retail Grocers' Association.

T. Clarke thought it would be beneficial for them to join with the Grocers' Section. He favored the motion.

B. Panter had been on the committee that had conferred with the retail merchants on this question, but did not like the idea of affiliation with the others. Everything of importance had to be referred to their executive for sanction, and this would leave little power in the hands of the Section.

M. Moyer claimed the debt-collecting system of the Retail Merchants' Association was a point in their favor, and he supported the motion.

A. R. Williamson declared that much credit was due the retail merchants for their work in abolishing trading stamps.

D. J. Kelly told the story of the fight against trading stamps. The movement originated with the Toronto Retail Grocers' Association, a number of grocers belonging to which had banded themselves together with several other Toronto merchants to fight the trading stamp people and engaged Mr. Ed. Trowern as their secretary. These had subscribed liberally to a fund to pay their campaign expenses, and the Retail Grocers' Association had granted them \$50.00. With this money they rented rooms in the Temple Building and

conducted a vigorous campaign against the stamps. Neither they nor the Retail Merchants' Association had anything to do with the deputation of merchants that later on waited on the Provincial Government praying for Legislation against these stamps. Better terms also, he thought, might be obtained than those at present offered by the Association of Retail Merchants for amalgamation.

The motion was defeated by a large majority.

THE PRICE-RESTRICTIVE PLAN

proposed in a letter from the Grocers' Section of the Retail Merchants' Association met with a similar fate. This plan is to be applied to shredded wheat biscuits and its supporters expect to derive great benefits from it when it is in operation.

But the opponents of the scheme urged that the profit of 60c. a box it allowed to the wholesaler was too large altogether, and, they said, it was wrong in principle. It would build up the wholesaler at the expense of the retailer. Similar agreements had been made in the United States, but none had ever been kept.

RATES FOR THE EXCURSION.

Letters were received from the Grand Trunk Railway quoting their rates for a summer excursion to Orillia, Ont., and Jackson's Point, and from the St. Catharines Navigation Company, stating the cost of an excursion to Lewiston and Buffalo by their boats to St. Catharines and thence by land to the Falls.

The secretaryship was awarded to Mr. C. Barnard Nettlefield, and it was left to the executive to draw up the agreement and arrange the terms with him.

President W. J. Sykes and J. G. Gibson were appointed to interview some of the boat people regarding the securing of a boat for their summer excursion. They will report to the executive.

President W. J. Sykes announced that Government Fruit Inspector McNeil was anxious and ready to address the Association on Friday evening, May 16, on the workings of the Fruit Marks Act. He wishes to obtain the assistance and advice of the retail grocers and fruiterers on the carrying out of this Act in the city of Toronto during the coming summer.

The Executive Committee were instructed to arrange for a hall and to suitably advertise his coming in order to secure a good sized audience.

AN ADDRESS FOR MR. NOLAN.

James Nolan who has left for Dakota will be forwarded an illuminated address setting forth the regret of the Association at his retiring from business in Toronto and from the Association, mentioning the value his counsel and assistance has been to the Association in the past, and expressing the best wishes of the Association for his future prosperity. It is signed on behalf of the Association by the president, secretary and treasurer.

It was about 12 o'clock when the Association adjourned.

INSTRUCTION IN SHOW-CARD PAINTING.

How to paint neat and attractive show-cards is instruction every window-trimmer or the merchant who trims and makes his own show-cards must be interested in. W. Edwards, Carleton Place, Ont., Box 315, has just issued a book of instruction in professional painting, that it would be well for every country merchant to possess. It instructs in artistic sign, show-card and ticket-writing, silver and gold lettering, etc., and is illustrated with over three dozen sign writers' model alphabets and figures. It is a condensed story of the accumulated experience of a lifetime in the business, and a teacher of the art, perfected by method, costs only \$1 mailed postpaid, and you will find it worth a hundred. Buy it. See advertisement in this issue.

A NEW PLANT.

Meakins, Sons & Co. are now settled in their new premises at 59 St. Henry street, Montreal. The new plant which they installed last fall for the manufacture of corn brooms has worked satisfactorily, and the output is increasing every month. New machinery has been added for the manufacture of brushes, and the firm is now in a position to turn out brooms, whisks and brushes of all descriptions at the shortest possible notice. The "Empire" brand of brooms has been a great success from the start; so much so that since opening their new plant they have been unable to catch up with the orders.

CONTRIBUTORS TO THE KING'S DINNER.

Among the generous contributors to the dinner to be given by the King to the poor of London were J. & J. Colman, who offered to furnish the mustard; W. D. & H. O. Wills who will supply every man with an ounce of tobacco, and the Salt Union who offered to supply the salt. It was stated in the daily papers that the British Tobacco Trust would furnish the tobacco, but it seems that neither the British nor the American trust will have this splendid opportunity of advertising.

Established 1845.

MODERN MACHINERY. UP-TO-DATE METHODS.

Established 1845.

Coffee

S. H. & A. S. E. Mocha and Java, in 1 and 2-lb. tins. The result of 57 years' experience in the buying and handling of high-grade Coffee.



1 and 2-lb. Tins.

Spices

The name "S. H. & A. S. Ewing" has stood over half a century as a guarantee of the Best in Spice quality.

CAUTION—See that the old reliable name is on your boxes.

S. H. & A. S. EWING, Montreal Coffee and Spice Steam Mills, 55 Cote Street, Montreal, P. Q.
Tel. Main 155.

For Over Half a Century

JAMES' "DOME" BLACK LEAD

has helped to brighten the house, and still continues to hold first place.

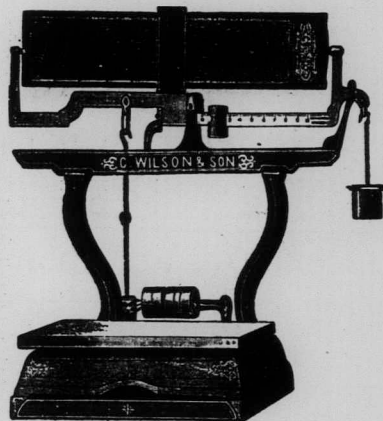
5c. and 15c. Packages.

W. G. A. Lambe & Co., Canadian Agents.

MOLASSES

When ready to buy don't forget to ask us for our quotations on a carload delivered at your station; you will be glad you did so.

The Dominion Molasses Co.,
Limited
Halifax - Nova Scotia.



False Economy

To do without a good scale. Why, a poor scale can lose for you hundreds of dollars, and you won't know where you lost it either. Good grocers have found out our Computing Scales **save for them money**. Allow us to show it to you. Send a post card and we will call—you will be under no obligation to buy.

C. Wilson & Son

69 Esplanade Street East,
TORONTO, ONT.

English Malt Vinegar

SIR ROBERT BURNETT & CO., LONDON, ENGLAND.

Shippers of the Finest English Malt Vinegar.

JOHN HOPE & CO., MONTREAL. Sole Agents for
Canada.

Have you tried

Christie's "Peach Finger" ?

IT'S A SELLER.

Christie, Brown & Company, Limited,
Toronto and Montreal.

	Montreal.		Toronto.		St. John, Halifax.	
COFFEE						
Green—						
Mocha.....	24		23	28	25	30
Old Government Java.....	27		22	30	25	30
Rio.....	10		7½	9½	12	13
Santos.....			9½	10½		
Plantation Ceylon.....	29		26	30	29	31
Porto Rico.....			22	25	24	28
Gautemala.....			22	25	24	26
Jamalca.....	18		16	20	18	22
Maracalbo.....	13		13	18	12	13
NUTS						
Brazil.....			15	16		15
Valencia shelled almonds.....	22	23	30	35	30	35
Tarragona almonds.....	10			11½	12	13
Formegetta almonds.....				10½		
Jordan shelled almonds.....		30	40	43		
Peanuts (roasted).....	7½	8	8	10	9	10
(green).....	6¾	7¾	7	9		
Cocoanuts, per sack.....	3 00		3 75		3 50	4 00
per doz.....			60	70	60	70
Grenoble walnuts.....	10	10½		10½	11	12
Marbot walnuts.....	10	10	9½	10½		
Bordeaux walnuts.....	8	9		8	8½	9
Sicily filberts.....	8	8½	9½	10½	8½	9
Naples filberts.....					10	11
Pecans.....	13½	14	13	15	13	14
Shelled Walnuts.....	16	17	18	23		25
SODA						
Bl-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl.....	70	75	80	90	85	90
Sal Soda, per keg.....	95	1 00		1 00	95	1 00
SPICES						
Pepper, black, ground, in kegs						
palls, boxes.....	16	18		18	14	15
in 5-lb. cans.....	14	17		19	15	16
whole.....	15	17		19	12	13
Pepper, white, ground, in kegs						
palls, boxes.....	26	27	26	27	24	26
5-lb. cans.....	25	26	25	26	20	22
whole.....	23	25	23	25	20	22
Ginger, Jamaica.....	12	30	22	25	20	25
Cloves, whole.....	25	30	25	30	18	20
Pure mixed spice.....	13	18	20	40	16	20
Cassia.....		25	24	25	20	22
Cream tartar, French.....		28	25	30	25	30
" best.....		15	13	16	16	18
Allspice.....	10					
WOODENWARE						
Palls No. 1, 2-hoop.....	1 65		1 55		1 90	
" 3-hoop.....	1 80		1 70		2 05	
" half, and covers.....	1 65		1 60		1 75	
" quarter, jam and covers	1 15		1 10		1 45	
" candy, and covers.....	2 50	2 90	2 40		3 20	
Tubs No. 0.....	10 00	10 15	8 50		11 00	
" 1.....	8 00	8 15	7 00		9 00	
" 2.....	7 00	7 15	6 00		8 00	
" 3.....		6 15	5 25		7 00	
PETROLEUM						
Photogene.....	14½	15½				
Canadian water white.....	16	17				
Sarnia water white.....			16½	17		
Sarnia prime white.....			18	18		
American water white.....			19	17½		
Pratt's Astral (barrels extra)	18½	19	17	17½		
Black— TEAS						
Congou—Half-chests Kalsow,						
Morning, Peking.....	13	60	12	60	11	40
Caddies Peking, Kalsow.....	17	40	18	50	15	4
Indian—Darjeelings.....	35	55	35	55	30	50
Assam Pekoes.....	20	40	20	40	18	40
Pekoe Souchong.....	18	25	18	25	17	24
Ceylon—Broken Pekoes.....	35	42	35	42	34	40
Pekoes.....	20	30	20	30	20	30
Pekoe Souchong.....	17½	40	17	35	17	35
China Greens—						
Gunpowder—Cases, extra first	42	50	42	50		
Half-chests, ordinary firsts	22	28	22	28		
Young Hyson—Cases, sifted						
extra firsts.....	42	50	42	50		
Cases, small leaf, firsts.....	35	40	35	40		
Half-chests, ordinary firsts	22	28	22	28		
Half-chests, seconds.....	17	19		23		
" thirds.....	15	17	16	18		
" common.....	13	14	14	15		
Pingsueys—						
Young Hyson, ½-chests, firsts	28	32	38	32	30	40
" " seconds.....	16	19	16	19		
" Half-boxes, firsts.....	28	32	28	32		
" " seconds.....	16	19	16	19		
Japans—						
½-chests, finest Maypickings	38	40	38	40		
Choice.....	32	36	33	37		
Finest.....	28	30	30	32		
Fine.....	25	27	27	30		
Good medium.....	22	24	25	28		
Medium.....	19	20	21	23		
Good common.....	16	18	18	20		
Common.....	13	15	15	17		
Nagasaki, ½-chests, Pekoe.....	16	22				
" " Oolong.....	14	15				
" " Gunpowder.....	16	19				
" " Siftings.....	7½	11				
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B.....	3 00	3 10				
Patna, per lb.....	4 25	4 50	4½	5	3 25	3 40
Japan.....	4 40	4 90	5½	6	5	6
Imperial Seeta.....	4 60	4 90	4½	5½	5	6
Extra Burmah.....			4½	4½	4	5
Java, extra.....		5½	6	6½	6	7
Macaroni, dom'ic, per lb., bulk	3½	4½			7½	
" imp'd, 1-lb. pkg., French.....	8	12	9	10		
" " Italian.....	8	10	11	12½		
Sago.....		4	3½	4	4½	5
Tapioca.....	3½	4	3½	4	4½	5

**JUST STARTED
BUT GOING FAST!**

**SOUR
PEPSIN
GUM**

This is our latest production, and it is selling like those proverbial "hot cakes."

A new and delightful form of superior quality pepsin. A positive cure for sea sickness. It quenches thirst and alleviates exhaustion.

This is a line you can't afford to be without.

Special attention given to Mail Orders.

A minute and a post card will bring you a trial order.

We are the only manufacturers of Sour Gum in Canada.

**CROWN MANUFACTURING CO.
LIMITED**
785 Yonge St., Toronto, Ont.
Mention THE CANADIAN GROCER.

**Buy
Wrapping Papers**

from these mills—good in quality—the kind that suits in all cases—480 sheets to the ream—full weight always. You economize by using this paper.

CANADA PAPER CO., Limited
TORONTO and MONTREAL.

A Wave of Prosperity

appears to be in our pathway. Orders are coming in from all quarters. Our sales are increasing daily, which is a guarantee that our prices and goods are being appreciated. We again thank our numerous customers for their continued favors. Keep us posted on your requirements, and we will protect your interests, or telephone us at our expense if you are in a hurry for goods.

VINEGARS

We still have about 500 half-barrels and barrels of high-grade Vinegar, which we are selling much below the ordinary prices. Quotations given upon application.

The R. & J. H. Simpson Co.,

IMPORTERS AND WHOLESALE GROCERS, GUELPH, ONT.

N.B.—"Positively no goods sold outside of the trade."

**H. N. BATE & SONS,
OTTAWA,
CANADA,**

Agents for

**Anglo-Saxon
Ceylon Green**

Strictly Uncolored

Same Drawing Qualities as Japan

PUT UP IN 1-LB. LEAD PACKAGES. 24 PACKAGES IN CASE.

Wholesale, 19 cents per lb. Retail, 25 cents per lb.

Sale Guaranteed or can be returned at our expense.

With four cases of above we give one of our handsome polished oak paper bag holders. Best in the market.

DWIGHT'S
THE COW BRAND
1876 TRADE MARK 1880.
SODA

FREE.

The books which we distribute free are always appreciated by the ladies.

Write and tell us how many you require---Either English or French.

JOHN DWIGHT & CO.

34 Yonge Street, TORONTO, ONT.

FRUIT RAISING IN JAPAN.

FRUIT growing has not hitherto been an important industry in Japan, according to the United States consul at Yokohama, and when attempted it has been as a side occupation of the farmer or gardener, there being few farms in which fruit forms the staple crop. Fruits originally cultivated, and probably native in Japan, include the orange, pear, peach, sour plum, almond, grape, persimmon, loquat, pomegranate, ginkgo or salisburia, and fig.

The "suykan," or Japanese sweet orange, is smaller, sweeter and less juicy than the oranges raised in America, and the thin membrane separating the sections of the fruit is tougher; it has a very pleasant flavor, and is much used for food by both natives and foreigners. It is cultivated all through the warmer regions of Japan, and is the most plentiful of the fruits raised here, being found in the markets from early autumn until late the following spring. The country also produces an orange larger and more acid than the Californian product, and somewhat bitter. It is not much valued, and is produced in small quantities only.

The persimmon comes next to the orange in the number produced, and is a favorite with the natives, but its season is comparatively short. It closely resembles the persimmon of our Southern States. The sour plum is extensively cultivated and yields a good crop, but the other fruits named above, though more or less widely grown, are produced in much smaller quantities—the fig being most abundant and most valued of the less important fruits. The Government has introduced peaches, pears and grapes from Europe and America, and has found the soil and climate well adapted to their production, so that these are now cultivated in addition to the native varieties of the same fruits.

Of the fruits wholly unknown in Japan until introduced from abroad, the apple has proved most successful, and it has become a chief product of some districts in the Hokkaido, or northern, islands. The apples are of fine appearance and excellent flavor, and the trees yield a profit very encouraging to the cultivator, so that the area of their production is being increased. Cherries also have been introduced, but the fruit is inferior. However, the greater skill in cultivation which will come from longer experience may yet produce very satisfactory results. The native cherry tree produces a profusion of beautiful flowers, but no fruit, and the Japanese gardeners have cultivated it solely with reference to these, having developed a variety with clusters of large, double blossoms. Strawberries and other small fruits are raised by gardeners in the

vicinity of the large cities, and the plants bear fruit of fine appearance, but little flavor.

The natives eat fruit chiefly fresh, and its use as a table diet is not general, although increasing. The processes of drying and canning fruits are beginning to come into use, but only as a means of preserving the fruit for home consumption, not for export.

Dried raisins, apricots, figs and prunes are imported in small quantities, but dealers here say that they sell these goods only to foreign residents and to ships laying in supplies for a voyage. During the moist, hot summer, flour, meal, dried fruit and all similar merchandise quickly becomes infested with maggots, unless securely protected, and it is therefore necessary that the fruit should be put up in bottles, tin cases, or closely sealed boxes before it is shipped to this country. In view of the growing appreciation of the native for fruit as an addition to his rather limited bill of fare, an enterprising agent might be able to find or create a market here for the fruit exports of the United States—a market which will, however, be limited by the poverty of the working classes; for when \$6 or \$8 a month buys food, fuel and clothing for a family of four or five persons, dried fruit at 12 cents a pound must needs be a rare luxury.

INSTALLING A TELEPHONE LINE.

A telephone line is to be installed by G. R. Ashwell & Sons, general merchants, Chilliwack, B.C., between their store in Chilliwack and their branch store in Sadis.

The firm is now in the market for the necessary plant.

WILL TEND TO CHEAPEN CANNED PEAS.

One of the United States courts has decided that a pea-vining machine made by a Colorado manufacturer does not infringe upon the patent of a similar machine manufactured by The Chisholm, Scott Co., Baltimore, Md. The machine saves much labor by gathering vines and all and shaking the peas out of the pods by wholesale. It is a valuable contrivance, and The Chisholm, Scott Co. have not sold it outright, but have charged a royalty of 10c. per doz. cans for its use.

A conflict between the two manufacturers is at once expected to arrive, and, as a royalty of 2c. per doz. would yield the owners of the machine a large profit, the result will likely be a decline in canned peas of several cents per dozen in the United States.

A GOOD EXPORT SEASON.

United Factories, Limited, manufacturers of the well-known standard goods, Boeckh's (Toronto) brooms and brushes, Bryan's (London) brushes, and Cane's (Newmarket) woodenware, report a busier season than ever. Their export business to Great Britain, Australia, New Zealand and South Africa is materially increasing year by year. The old names of Boeckh, Bryan and Cane seem known all over the civilized world.

The Barclay ranch, in the Okanagan Valley, British Columbia, has been sold to Sir Thomas Shaughnessy. It is 15 miles south of Peachland, 10 miles from Penticton and in the heart of the great fruit belt of British Columbia. The ranch consists of 400 acres, and will be divided into small fruit farms.

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO., LIMITED

MONTREAL, QUE.

NOV - 4 1902
RETURNED



Satisfaction Brings Business.

The sagacious dealer knows that best goods are easiest sold, and he looks for the highest possible grade at the lowest possible price. He finds it well illustrated in

BOECKH'S BRUSHES and BROOMS

Greater factory facilities and larger purchasing powers enable us to offer a wider margin of profit to the dealer. What benefits us benefits him.

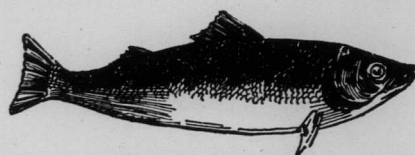
-If our traveller has not called upon you, or does not visit your town, it will pay you
-to write us at once, and we will, if possible, arrange for him to call on you, or will
-be pleased to send you quotations and full particulars by mail.

UNITED FACTORIES, Limited

Operating:
Boeckh's Toronto Factories.
Bryan's London Factories.
Cane's Newmarket Factories.

Head Office: TORONTO, ONT.

SEND FOR OUR
1902 CATALOGUE.



FRESH EVERY DAY.

All kinds. Prompt shipment. Write or wire orders.

THE M. DOYLE FISH CO.

The Market. Established 1852. TORONTO.

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.
HAMILTON.

Established 1862.

E. THOMPSON & CO. LIVERPOOL,

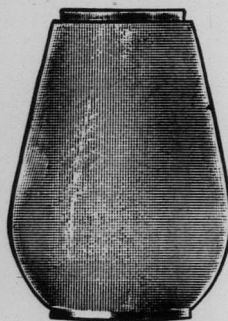
Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—
G. H. THOMPSON,
107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast
or Jubilee
Globes

Aetna or
Quaker Flint
Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

ESTABLISHED 1869

Geo. Stanway & Co.

Brokers and
General Commission Merchants

Teas, Sugars, Molasses, | 46 Front St. East,
Canned Goods | TORONTO

Correspondence Solicited.

RIO COFFEE

Shipment now in store ex
SS. Wordsworth. Excep-
tionally choice flinty grades.

WARREN BROS. & CO.
TORONTO.

COX'S GELATINE Always
Trustworthy
ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

NOTICE TO SHOW-CARD WRITERS.



Owing to my advertising in THE CANADIAN GROCER a Book of Instruction at \$1, teaching the Art of Sign, Show-Card and Ticket Writing, I have had several requests from readers asking me to furnish them with the proper Paints, Brushes, etc. I have therefore decided to put up and express to any address, a complete outfit, consisting of:—1 jar prepared Black Lettershine; 1 jar prepared Red Lettershine; 1 jar prepared White Lettershine; 1 jar prepared Green Lettershine; 1 jar prepared Yellow Lettershine; 1 jar prepared Blue Lettershine; 2 best Red Sable Brushes; 1 Border or Stripping Brush; 1 set Skeleton Pattern Alphabets; 2 sets Skeleton Pattern Figures, 1 and 2 inch; 1 package Assorted Flitters.

ENTIRE OUTFIT, \$2.00.

Please, in writing, state "Send CANADIAN GROCER Special Offer."
W. EDWARDS, Carleton Place, Ont. Box 315

BUY

Star Brand

COTTON
CLOTHES
LINES

— AND —

COTTON
TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers
See that you get them.

GOLD MEDAL, PARIS, 1900.

Walter Baker & Co.'s
PURE, HIGH GRADE
Cocoas and Chocolates.

TRADE-MARK.

WALTER BAKER & CO. Ltd.

ESTABLISHED 1780.

DORCHESTER, MASS.

BRANCH HOUSE, 12 and 14 St. John St., MONTREAL.

TRADE-MARK ON EVERY PACKAGE.

COWAN'S

A POINTER ON PURITY.

COCOA *Hygienic and
Perfection.*CHOCOLATE *Queen's Dessert,
Royal Navy and
Perfection.*CAKE ICINGS *Chocolate, Pink,
Lemon Color
and White.*CONFECTIONS *Chocolate Cream Bars,
Chocolate Ginger,
Chocolate Wafers, etc.*

KEEP THESE IN STOCK AND YOU WILL HAVE ABSOLUTELY PURE GOODS.

THE COWAN CO., Limited, - TORONTO.

All Grocers Look Alike

to us, that's why they all get **Silver
Dust Soap Powder** at a price
to pay a handsome profit.

SILVER DUST MFG. CO., - HAMILTON.

Austrian Sugar

ON SPOT---TO ARRIVE or FOR IMPORT.

Samples and quotations on application.

ALEX. WILLS, 27 St. Sacrament Street, MONTREAL

IF YOU WANT TO SELL OR BUY
POTATOES—write—
G. McILHARGY - STRATFORD

CEYLON TEA DIRECT.

I AM prepared to supply my Estate Tea, and despatch same direct to any of the principal towns of Canada, on most reasonable terms, to wholesa'e dealers, grocers or private individuals, who wish to procure any grade of "Pure Ceylon Tea" direct from the planter. I am also willing to correspond with anyone wishing to take up the agency for my Teas in any part of Canada or the United States. For reference and information apply to G. C. WARREN, Wolseley, Assa., or direct to Dudley E. WARREN, Tea Planter, Avisawella, Ceylon.

TORONTO COLD STORAGE

9-11-13 Church St., - - - TORONTO
Under new management.
Chill rooms now being repaired. Service improved.
Storage solicited.

W. HARRIS & CO., - PROPRIETORS
Telephone Main 1831ORANGES
PINEAPPLES

We are direct importers of the above, and are quoting close prices.

Try us with your next fruit order. We can please you.

WHITE & CO., Toronto, Ont.

In these days of keen competition every good element conducive to obtaining new business and retaining the old is taken hold of by the wide-awake and progressive grocer. Tea is an article that is in continuously increasing demand, and grocers anxious to recommend and push teas that can be relied upon to please stand by

Ceylon and Indian Teas

BLACK OR GREEN

The kind that lead to new business.

The unexcelled merits found only in these invigorating, healthy, clean teas, grown in a country where the tea merchants and planters are strictly up to the times, where only progressive and up-to-date methods obtain, have secured for them a place in the front rank---a place they will always hold.

WHY ARE
Southwell's
Jams

superior to all other
Imported Lines?

Because each Jam
has the
individual flavor of its own fruit.

Many imported Jams taste all alike.

Southwell's Don't.

WRITE FOR PRICE LIST, ETC.

FRANK MAGOR & CO.

16 St. John St., MONTREAL,
DOMINION AGENTS



The best grocers keep the best Imported Biscuits.
Try an assorted case of

CARR'S



They will
bring you
additional
trade, and
mark you
as

One of the
live
grocers
of Canada.

FRANK MAGOR & CO.,

Agents for the Dominion. 16 St. John St., MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

Current Market Quotations for Proprietary Articles

May 15, 1902.
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2 in 6	80
" 12, in 6	70
" 3, in 4	45
Pound tins, 3 doz. in case.....	3 00
12oz. tins, 3	2 40
5-lb. tins, 1/2	14 00

DIAMOND— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case.....	per doz. 2 00
1/2 lb. tins, 3	1 25
1/4 lb. tins, 4	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	\$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2 1/2-lb.	10 40
1/2 and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	\$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2 1/2-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER

1/2 size, 5 doz. in case.....	40
1/4 size, 4 doz. in case.....	75
1/2 " 3	1 25
1 " 2	3 25

BLACKING. SHOE POLISH.

HENRI JONAS & Co.	Per gross
Jonas'	\$9 00
Froments	7 50
Military dressing.....	24 00

BLUE.

Keen's Oxford per lb.....	\$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box..	0 17
Reckitt's Square Blue, 5 box lots...	0 16

BLACK LEAD.

Reckitt's per box	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro. 4 oz	

CORN BROOMS

BOECKH BROS & COMPANY doz.net	
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " F, 3 strings	3 35
" " G, 3 strings	3 10
" " I, 3 strings	2 85

CARR & CO. LIMITED.

Frank Magor & Co., Agents	
Cafe Noir.....	0 15
Ensign	0 12 1/2
Metropolitan mixed	0 09
Special price list of Fancy Tins for Xmas trade and other lines on application.	

CANNED GOODS. MUSHROOMS.

HENRI JONAS & Co.	
Mushrooms, Rionel	\$15 50
" 1st choice Duthell.....	18 50
" 1st choice Lenor	19 50
extra Lenor	22 00
Per case, 100 tins.	

FRENCH PEAS—DELOREY'S

HENRI JONAS & Co.	
Moyen's No 2.....	\$9 00
" No. 1.....	10 50
1/4 Fins.....	12 50
Fins.....	14 00
Tres fins.....	15 00
Extra fins	16 50
Sur extra fins	18 00

FRENCH SARDINES.

HENRI JONAS & Co.	
1/4 Trefavennes	\$9 50
1/4 Bolland.....	9 50
1/4 Delory	10 50
1/4 Club Alpins.....	2 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb..	0 35
Smaller quantities	0 37 1/2

CADBURY'S.

Frank Magor & Co., Agents, per doz	
Cocoa essence, 3 oz. packages.....	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose.....	0 40
" 1-lb. tins.....	0 42
Nibs, 11-lb. tins.....	0 35 1/2

JOHN P. MOTT & CO.'S

E. S. McIndoe, Agent, Toronto.	
Mott's Broma	per lb 0 30
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (1/4's).....	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caracas Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 28
Mott's French-Can. Chocolate.....	0 18
Mott's Navy or Cooking Chocolate.....	0 28
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate 0 21	0 43
Mott's Sweet Chocolate Liquors 0 19	0 30

CHOCOLATE-MENIER.

Chocolate-Menier 1/4 and 1/2 lbs 36c per lb.	
Croutettes and Pastilles 20c. or per case of 108 30c.	
Menier Breakfast Cocoa 1/4-lb. tins 13c.	
" 1/2-lb. " 25c.	
" 1-lb. " 50c.	



Chocolate—FRY'S.

Caracas, 1/4's, 6-lb. boxes.....	per lb. 0 42
Vanilla, 1/4's	0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs	0 29
Pure, unsweetened, 1/4's, 6 lb. bxs	0 42
Fry's "Diamond," 1/4's, 14 lb. bxs	0 24
Fry's "Monogram," 1/4's, 14 lb. bxs	0 24

Cocoa—

Concentrated, 1/4's 1 doz. in box..	2 40
" 1/2's	4 50
" 1 lb. "	8 25
Homeopathic, 1/4's 14 lb. boxes.....	0 24
" 1/2's 12 lb. boxes	0 24

THE COWAN CO. LIMITED.

Hygienic, 1-lb. tins, per doz....	\$7 25
" 1/2-lb. tins	3 75
" 1/4-lb. tins	2 25
" fancy tins	0 90
Hygienic, 5-lb. tins, for soda water fountains, restaurants, etc. per lb.	0 55
Perfection, 1/2-lb. tins, per doz..	3 00
Cocoa Essence, sweet, 1/2-lb. tins, per doz.....	2 25

Chocolate—

Queen's Dessert, 1/4's and 1/2's.....	per lb. \$0 40
" 3's	0 42
Mexican Vanilla, 1/4's and 1/2's.....	0 35
Royal Navy Rock	0 30
Diamond	0 25
" 8's.....	0 28

WALTER BAKER & CO. LIMITED.

Premium No. 1 chocolate, 12-lb. boxes.	\$ 38
Vanilla chocolate 6-lb boxes	47
German sweet, 6-lb. boxes.....	27
B'kfast cocoa, 1/2-lb. tins, plain; 6-lb. boxes	51
Cracked cocoa, 1/2-lb. pkgs. 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

CHEESE.

Imperial—Large size jars, per doz..	\$ 8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars.....	1 00
Imperial Holder—Large size	15 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.....	2 40
Small size.....	40

"THE EDWARDSBURG BRANDS"

Starch

... and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.**
ASSORTED STOCKS of all styles of packages now on hand, and **PROMPT SHIP-**
MENT guaranteed.

EDWARDSBURG STARCH CO'Y, Limited
Established 1858.

164 St. James St.,
MONTREAL.

Works:
CARDINAL, ONT.

53 Front St. East,
TORONTO.

COFFEE.

JAMES TURNER & CO.		per lb.
Mecca	0 32	
Damascus	0 28	
Cairo	0 20	
Sirdar	0 17	
Old Dutch Rio	0 12½	
E. D. MARCEAU, Montreal.		
		per lb.
"Old Crow" Java	0 25	
"Mocha"	0 25	
"Condor" Java	0 30	
"Mocha"	0 30	
15-year-old Mandheling Java and hand-picked Mocha	0 50	
1-lb. Fancy tins choice pure coffee, 48 tins per case	0 20	
Madam Huot's Coffee, 1-lb. tins	0 31	
"Mocha" 2-lb. tins	0 30	
100 lb. delivered in Ontario and Quebec.		

CLOTHES PINS.

UNITED FACTORIES, LIMITED.	
Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages 12 to a case	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto. O. O. Beauchemin & Fils, Montreal.

\$1, \$2, \$3, \$5, \$10 and \$20 books.	Un- num- bered	Covers and Coupons numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3½c.

Allison's Coupon Pass Book

\$ 1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & Co.		Per gross.
8 oz. London Extracts	\$6 00	
2 oz. " (no corkscrews)	5 50	
2 oz. " "	9 00	
2 oz. Spruce essence	6 00	
2 oz. " "	9 00	
2 oz. Ancho extracts	12 00	
1 oz. " "	21 00	
1 oz. " "	36 00	
1 lb. " "	70 00	
1 oz. Flat " "	9 00	
2 oz. Flat bottle extracts	18 00	
2 oz. Square " "	21 00	
4 oz. " " corked)	36 00	
8 oz. " "	72 00	
Per doz.		
8 oz. " glass stop extracts	3 50	
8 oz. " "	7 00	
Per doz.		
2½ oz. Round quintessence extracts	2 00	
4 oz. Jockey decanters	3 50	

FOOD.

NORTH-WESTERN CEREAL CO., London	
"Superior" Gluten Flour and Breakfast Cream	
Price—Toronto, Montreal and East	5 10
Winnipeg	5 40
Vancouver	6 50
Per doz.	
Robinson's Patent Barley ¼ lb. tins	1 25
" " 1 lb. tins	2 25
" " Groat, ¼ lb. tins	1 25
" " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case	\$3 60
----------------------	--------

JAMS AND JELLIES.

SOUTHWELL'S GOODS.		per doz.
Frank Magor & Co., Agents.		
Orange Marmalade	1 50	
Clear Jelly Marmalade	1 80	
Raspberry W. F. Jam	2 00	
Raspberry " "	2 00	
Apricot " "	1 75	
Black Currant " "	1 85	
Other Jams, W. F.	1 55	1 90
Red Currant Jelly	2 75	

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz. in case, per doz	\$1 00
2½-lb. tin pail, 2 doz. in crate, per lb.	0 07
5-lb. tin pails, 8 pails in crate, per lb.	0 07
7-lb. wood pails, 6 "	0 07
14-lb. wood pails, per lb.	0 07
30-lb. " "	0 06¾
Jellies—	
1-lb. glass jars, per doz	\$1 00
7-lb. wood pails, per lb.	0 07
14-lb. " "	0 07
30-lb. " "	0 06¾

LICORICE.

YOUNG & SMYLYE'S LIST.	
5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 15
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxer, 40 per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box.	

LIQUORS.

COGNAC IN CASES.	
Ph. Richard.	
S.O. Quarts, 12 s.	\$22 50
F.C. " "	15 00
V.S.O.P. " "	12 00
V.S.O.P. pints, 24 s.	13 00
V.S.O.P. ½-pints, 48 s.	14 00
V.S.O.P. 1-15 bottles, 180 s.	20 00
V.S.O. quarts, 12 s.	18 00
V.S.O. ½-pints, 180 s.	8 50
V.O. pints, 24 s.	9 50
V.O. ½-pints, 48 s.	10 50
V.O. 1-15 bottles, 180 s.	14 00
V.O. decanters, 12 s.	0 50
V.O. " " pints, 20 s.	13 00
Chas. Couturier.	
Quarts, 12 s.	7 00
½ bottles, 24 s.	8 00
¼ " 48 s.	9 00
Flasks, 24 s.	8 00
½ Flasks, 48 s.	9 00
1-15 bottles, 180 s.	13 50

F. Marion & Cie.				
Quarts, 12 s.	6 00			
½ bottles, 24 s.	7 00			
¼ " 48 s.	8 00			
Flasks, 24 s.	7 00			
½ Flasks, 48 s.	8 00			
1-15 bottles, 180 s.	12 50			
Cognac In Wood.				
Ph. Richard.				
Gals. Oct's. Oct's. Bbls. Hhds.				
Couturier	\$4 00	\$3 95	\$3 85	\$3 80
Marion	3 75	3 60	3 50	3 40
Richard				
V.S.O.P.	5 50	5 35	5 25	
Richard				
V.O. proof, 4 15	4 10	4 00	3 90	3 80
Richard Fine				
champagne 6 00	5 90			
Gin—Pollen & Zoon, in Cases.				
Red. 15's	\$10 00			
Green, 12's	5 00			
Poney, 12's	2 50			
Gin—Pollen & Zoon, in Wood.				
Gals. Oct's. Oct's. Bbls. Hhds.				
Gin. P. & Z.	\$3 15	\$3 05	\$3 05	\$3 00
Mitchell Bros. Limited Scotch.				
1 case. 5 cases.				
Heather Dew, ordinary qts.		\$ 7 00	\$ 6 75	
12's				
Heather Dew, stone jars, Imperial, 12's		12 50	12 25	
Heather Dew, oval flasks, quart, 12's		11 25	11 00	
Special Reserve, oval, pts. 24's		11 75	11 50	
ordinary qts.				
12's		9 00	8 75	
Special Reserve, ½ bottles, pints, 24's		10 00	9 75	
Extra Special Liqueur, fagon, 12's		9 50	9 25	
Extra Special Liqueur, ordinary bottles, 12's		9 50	9 25	
Heather Dew, flasks, 48's		12 00		
½ flasks, 60's		9 00		
Mullmore, Imperial oval quart flasks, 12's		10 00	9 75	
Mullmore, flasks, Imperial pints, 24's		10 50		
Mullmore, flasks, ordinary pints, 24's		7 75		
Mullmore, ½ flasks, ordinary, 48's		9 00		
Mullmore, ordinary quarts, 12's		6 50		
Mullmore, ordinary pints, 24's		7 50	25	

Scotch Whiskey in Wood.

Special Reserve	4 50	4 25	4 15	3 90
Heather Dew	4 00	3 85	3 75	3 65
Extra Special Liqueur	5 00	4 90	4 80	4 75
"B"	3 50			

Whiskey in Cases.

Mitchell Bros. Limit. d.—Irish				
Cruiseken Lawn, stone jar, 12's				\$12 50
Old Irish, flasks, Imp. quarts, 12's				11 25
Special, quarts, 12's				9 00
Imp. pints, 24's				1 75
round bottl's, quarts, 12's				6 50
round 1/2-bottler, pints, 24's				8 00
fla ks, 48's				12 00
1/2-flasks, 60's				9 00

Irish Whiskey in Wood.

Mitchell, "A"	Gal	1/2-Oct.	Oct.
"B"	\$4 00	\$3 90	\$3 75
"C"	3 30		
"D"	3 00		

Champagne Wine in Cases.

Duc de Pierland, quarts, 12's		\$14 00
pints, 24's		15 00
Cardinal, quarts, 12's		12 50
pints, 24's		13 50
Vve. Amiot Carte d'Or, quarts, 12's		16 00
pints, 24's		17 00
d Argent, quarts, 12's		9 50
pints, 24's		11 50

Blandy Bros. Wine.

Very Superior, quarts, 12's		8 50
Special Selected, quarts, 12's		10 00
London Particular, quarts, 12's		13 00

Blandy's Malaga, in cases.

Pale Sweet Blue Label, quarts, 12's		7 50
White Label, quarts, 12's		10 00

Blandy's Sherry, in cases.

Manzanilla, quarts, 12's		8 50
Morosa, quarts, 12's		11 00

Blandy's Port Wine, in cases.

Good Fruity, quarts, 12's		7 50
Invalid Special, quarts, 12's		12 00

Blandy Bros. Wine in Wood.

Madere, No. 1	Gal.	Octave.
"No. 2"	\$3 50	\$3 00
"No. 3"	4 50	4 00
Malaga Pale Sweet	3 00	2 75

Canadian Whiskeys. In barrels per gal.

Gooderham & Worts, 65 O.P.	4 50
Hiram Walker & Sons	4 50
J. P. Wiser & Son	4 49
J. E. Seagram	4 49
H. Corby	4 49
Gooderham & Worts, 50 O.P.	4 10
Hiram Walker & Sons	4 10
J. P. Wiser & Son	4 09
J. E. Seagram	4 09
H. Corby	4 09
Rye, Gooderham & Worts	2 20
Hiram Walker & Sons	2 20
J. P. Wiser & Son	2 19
J. E. Seagram	2 19
H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

Less than one bbl. per gallon.

65 O. P.	\$4 55
50 O. P.	4 15
Rye	2 25

MINCE MEAT.

Wethey's Condensed, per gross net	\$12 00
per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S.	
D. S. F., 1/4 lb. tins, per doz.	\$1 40
" 1/2 lb. tins, " "	2 50
" 1 lb. tins, " "	5 00
Durham 4 lb. jar, per jar	0 75
" 1 lb.	0 25
F. D., 1/4 lb. tins, per doz.	0 85
" 1/2 lb. tins	1 45

HENRI JONAS & Co. Per gross

Pony size	\$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	13 00

Per gross

Mugs	13 20
Pint jars	18 00
Quart jars	24 00

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—		
1/4-lb. tins	per lb.	0 35
1/2-lb. tins	"	0 33
1-lb. tins	"	0 32 1/2
4-lb. jars	per jar	1 20
1-lb. jars	"	0 35

"Old Crow," 12-lb. boxes—

1/4-lb. tins	per lb.	0 25
1/2-lb. tins	"	0 23
1-lb. tins	"	0 22 1/2
4-lb. jars	per jar	0 70
1-lb. jars	"	0 25

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass	2 doz. case, per doz.	\$1 00
7-lb. pails and 5 and 7 lb. tins		0 07


PICKLES.

STEPHENS.

A. P. Tippet & Co., Agents.


Parent stoppers (pints), per doz.	2 31
Corked (pints), " "	1 90

SODA.—COW BRAND.



Case of 1 lb. containing 60 pkgs., per box, \$3.00
 Case of 1/2 lbs. (containing 120 pkgs.) per box, \$3.00
 Case of 1 lb. and 1/2 lb. (containing 30 packages) per box, \$3.00.
 Case of 50. pkgs (containing 96 pkgs) per box, \$3.00.

EMPIRE BRAND.



Case 120 1/2-lb. pkts. (60 lb.) per case \$3.00.
 Case 96 10-oz. pkts. (60 lb.) per case \$3.00.

SOAP



A. P. TIPPET & CO., AGENTS colors
 Maypole Soap, \$10.30, black
 Maypole Soap, \$15.30, per grs.
 Ortolio Soap, per gross, \$10.30

Gloriola Soap, per gross..... 12 00
 Straw Hat Polish, per gross..... 10 20

GOLD SOAP



Write for prices.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.	
No. 1 White or Blue, 4-lb. carton	0 06 1/2	
No. 1 " 3-lb.	0 06 1/2	
Canada Laundry	0 07 1/2	
Silver Gloss, 6-lb. draw-lid boxes	0 18	
Silver Gloss, 6-lb. tin canisters	0 18	
Edwards' Silver Gloss, 1-lb. pkg.	0 08	
Kege Silver Gloss, large crystal	0 07	
Benson's Satin, 1-lb. carton	0 08 1/2	
No. 1 White, bbls. and kegs	0 05 1/2	
Benson's Enamel, per doz, \$1 50 to 3 00		

Culinary Starch—

Benson & Co.'s Prep. Corp.	0 07 1/2
Canada Pure Corn	0 05 1/2

Rice Starch—

Edwardsburg No. 1 white, 1-lb. car	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 08 1/2

BEE STARCH.

Cases, 64 pkgs. 48's	\$5.00
1/2 Cases, 32 pkgs. 24's	.50
Packages 10c. each.	

BRANTFORD STARCH WORKS, LIMITED.
 Ontario and Quebec.

Laundry Starches—

Canada Laundry, boxes of 40 lbs.	\$0 05 1/2
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs.	0 05 1/2
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs.	0 06 1/2
4-lb.	0 06 1/2
Barrels, 175 lbs.	0 05 1/2
Kegs, 100 lbs.	0 05 1/2

Lily White Gloss—

1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case	0 07
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex. crystals, 100 lbs	0 07

Brantford Gloss—

1-lb. fancy boxes, cases 36 lbs.	0 08 1/2
----------------------------------	----------

Canadian Electric Starch—

Boxes of 40 fancy pkgs, per case	3 25
----------------------------------	------

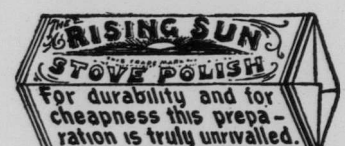
Celluloid Starch—

Boxes of 45 cartons, per case	3 75
-------------------------------	------

Culinary Starches—

Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 05 1/2
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 07
Crystal Maize Corn—	
1-lb. packages, boxes 40 lbs.	0 07

STOVE POLISH.



For durability and for cheapness this preparation is truly unrivalled.

Per gross

Rising Sun 5-oz. cakes, 1/2-gross lxs	\$8 50
Rising Sun, 3-oz. cakes, gross boxes	4 50
Sun Paste 10c. size, 1/4 gross boxes	10 00
Sun Paste, 5c. size, 1/4 gross boxes	5 00



DUSTLESS, LABOR SAVING, BEST IN THE WORLD.

TRAYS.

SALADA CRYLON.

Brown Label, 1's	0 20	0 25
" 1/2's	0 21	0 26
Green Label, 1 and 1/2's	0 22	0 30
Blue Label, 1s, 1/2s, 1/4s and 1/8s	0 30	0 40
Red Label, 1s and 1/2s	0 36	0 50
Gold Label 1/2s	0 44	0 60

Wholesale Retail



Pure Ceylon Tea, in 1 and 1/2 lb. lead packages black or mixed.

Black Label, 1-lb., retail at 25c.	19
" " 1/2-lb., " "	20
Blue Label, retail at 30c.	22
Green Label " 40c.	28
Red Label " 50c.	35
Orange Label, retail at 60c.	42
Gold Lab " 80c.	55



RAM LAL'S PURE INDIAN TEA
 GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS OF INDIA.

Cases each 60 1-lb.	0 35
" " 60 1/2-lb.	0 35
" " 80 1-lb.	0 35
" " 120 1/2-lb.	0 36

LUDELLA CEYLON 1's AND 1/2's PKGS.

Blue Label, s.	0 18 1/2	0 25
Blue Label, 1/2's	0 19	0 25
Orange Label, 1's and 1/2's	0 21	0 30
Brown Label, 1's and 1/2's	0 28	0 40
Brown Label, 1/2's	0 30	0 40
Green Label, 1's and 1/2's	0 35	0 50
Red Label, 1/2's	0 40	0 50

CROWN BRAND Wholesale Retail.

Red Label, 1-lb. and 1/2's	0 35	0 50
Blue Label, 1-lb. and 1/2's	0 28	0 40
Green Label, 1-lb.	0 19	0 25
Green Label, 1/2's	0 20	0 25
Japan, 1s.	0 19	0 25

E. D. MARCEAU, Montreal.

Japan Teas—

"Condor" I to IV	37 1/2 to	0 27 1/2
" " V		0 24
" " XXXX		0 22 1/2
" " XXX		0 19
" " LX, lead packets		0 27 1/2
1 lb. and 1/2 lb., 10-lb. cases, retail's 40c.		
"Condor" L, lead packets		0 19
1 lb. and 1/2 lb., 60-lb. cases, retail's 25c.		

Black Teas—"Nectar," in lead packets—

Green label	retails 0 26	at 0 50
Chocolate label	"	0 35 " 0 25
Blue label	"	0 50 " 0 36
Maroon label	"	0 60 " 0 45
Fancy tins—Chocolate, 1-lb.		0 32 1/2
" " Blue, 1-lb.		0 42 1/2
" " Maroon, 1-lb.		0 50
" " Maroon, 3-lb.		1 50

Black Teas "Old Crow" Blend—

Bronzed tins of 10, 25, 50 and 80 lb.		
No. 1	per lb.	0 35
No. 2	"	0 30
No. 3	"	0 25
No. 4	"	0 20
No. 5	"	0 17 1/2

LIPTON'S TEA (in packages).

No. 1, cases 50 1' (50 1/2-lb. pkgs.)	\$0 15
" (25 1-lb. pkgs.)	24
No. 1, cases 50 lb., in 5-lb. tins	35
No. 1, cases 50 lb., (50 1/2-lb. pkgs.)	28
No. 2, cases 50 lb., in 5-lb. tins	29
No. 2, cases 50 lb., (50 1/2-lb. pkgs.)	23
No. 3, cases 50 lb., (25 1-lb. pkgs.)	22
No. 3, cases 50 lb., in 5-lb. tins	23
Green Ceylon, No. 1 (50 1/2-lb. pkgs.)	35
Green Ceylon, No. 1 (25 1-lb. pkgs.)	34
Green Ceylon, No. 2 (50 1/2-lb. pkgs.)	29
Green Ceylon, No. 2 (25 1-lb. pkgs.)	28

TOBACCO.

THE EMPIRE TOBACCO CO., LIMITED.

Smoking—Empire, 3/8s, 5s and 10s	0 39
Royal Oak, 2 x 3, 80 ace, 8s.	0 52
Something Good, 7s	0 48
Ch-wing—Bols, 5s and 10s	0 36
Currency, 13 1/2 oz. bars, spaced 9s.	0 39
Currency, 6s and 10s	0 39
Old Fox, narrow 10s	0 39
Snowshoe, 1-lb. bars, spaced 6s	0 43
Pay Roll, 6s.	0 44

VINEGARS.

F. D. MARCEAU, Montreal.

Old Crow	Per gal.	0 20
Condor	"	0 25

MICHEL LEBEVRE.

Bull Dog, quadruple strength, registered	0 55
Lion "L" brand, registered	0 58
Imperial, triple strength, registered	0 33
Cote D'Or, extra super, registered	0 30
" " household vinegar, registered	0 28
Crystal Pickling, extra	0 28
" " ordinary	0 23
White Wine, XXX	0 25
" " XX	0 20
" " X	0 17
Cider, XXX	0 27
" " XX	0 2
" " X	0 17
Pure English Malt, triple strength	0 45
" " double strength	0 35
" " single strength	0 25
Distilled white malt vinegar	0 50

WOODENWARE

UNITED FACTORIES, LIMITED.

Washboards, Leader Globe	1 40
" " Improved Globe	1 50
" " Standard Globe	1 70
" " Solid Back Globe	1 80
" " Jubilee (perforated)	1 85
" " Crown	1 25

Per doz.

No. 1 2-hoop pai s.	1 55
" " 1 3	1 70
" " 0 Tub	8 50
" " 1	7 00
" " 2	6 00
" " 3	5 25

YEAST.

Royal yeast, 3 do.

The Auer Gas Lamp

Money-Back Style.

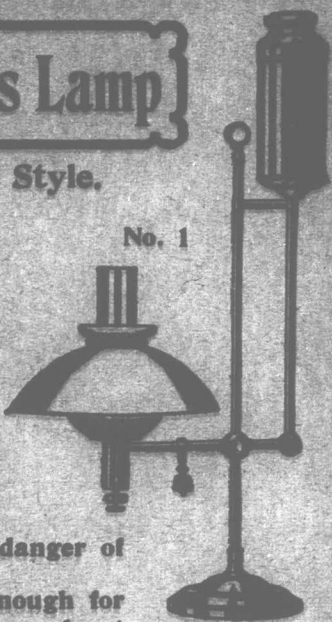
THIS style is particularly suited for a reading light—the shades prevent the light from tiring the eyes and the burner can be raised just the same as any other students lamp.

IT can be carried around the house with perfect safety and as the base is heavily weighted there is no danger of its up-setting.

THE light is soft enough for the most sensitive eyes and yet strong enough for the finest print.

OUR CATALOG SHOWS ALL OF OUR DIFFERENT STYLES.—WRITE FOR IT AND OUR DISCOUNTS.

Your Money Refunded if you are not Satisfied.
AUER LIGHT CO., 1482 Notre Dame Street, MONTREAL.



A Good Article,
In an Attractive Packet,
At a Low Price,
Judiciously Advertised,
That pays a Fair Profit,
Should be on every Gro-
cer's Shelf—

IT IS—

“Empire” Soda

BEST FOR BAKING.

Manufactured by

BRUNNER, MOND & CO., NORTHWICH, ENG.

SOLE AGENTS,

WINN & HOLLAND, MONTREAL, CANADA.

ADVERTISING IN WESTERN CANADA

will be Carefully, Efficiently, and Promptly attended to by

The Roberts Advertising Agency,
WINNIPEG, CANADA

THE “GLEANER”

KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in “THE GLEANER.”

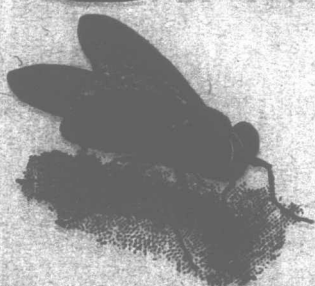
Write for scale of charges, etc., to

THE GLEANER CO.,
Limited

“Gleaner” Office, . . . KINGSTON, JA.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY MONTREAL

TANGLEFOOT SEALED STICKY FLY PAPER



Stops the fly in his mad career. Also catches the filthy load he is carrying, thus preventing the danger of contagion.

Long Lasting. A Cash Asset.
Order from Jobber.

The O. & W. Thum Co., Mfrs.
Grand Rapids, Mich., U.S.A.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

“Clippings from any Canadian paper on any subject.”

CANADIAN PRESS CLIPPING BUREAU,

222 McGill Street, MONTREAL, QUE.
Telephone Main 1255.

10 Front St. E., Toronto. Telephone Main 2701.

McLAREN'S



Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.

Only two of the many good lines we are now showing :—

Bavarian Assortment Glassware

A particularly good line of newest shapes in Vases, Rose Bowls and Fruit Dishes, of size and quality usually sold for 25c., but which you can retail at a good profit for 15c. each.

Rosedale Decorated Flower Pots

A large decorated Jardiniere, painted and gilded, about six or seven inches, which you can retail for 15c. each.

Write for particulars of these lines, or if sending us an order for any goods required, ask to have a sample enclosed.

GOWANS, KENT & CO.

Wholesale

Crockery and Glassware
China and Lamp Goods

Manufacturers of
Lamps and Rich Cut Glass.

Decorators of
Earthenware, China and Lamps.

14 and 16 Front St. East, TORONTO, ONT.

The Deliciousness,
The Wholesomeness,
The Excellence,

EMBODIED IN

Wethey's Famous Condensed Mince Meat

are some of the leading factors that have built up for it the demand it now enjoys.

Leading wholesalers handle it.

MANUFACTURED BY

J. H. Wethey, Limited

ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

*Pickles, Sauces, Jams and
Preserved Provisions.*

C. E. COLSON & SON,

MONTREAL.

CHAS. F. CLARK, President.

JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices Throughout the Civilized World.

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying and promulgating information, no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. Correspondence Invited.

— OFFICES IN CANADA —

HALIFAX, N.S.
OTTAWA, ONT.
VANCOUVER, B.C.

HAMILTON, ONT.
QUEBEC, QUE.
VICTORIA, B.C.

LONDON, ONT.
ST. JOHN, N.B.
WINNIPEG, MAN.

MONTREAL, QUE.
TORONTO, ONT.

THOS. C. IRVING, Gen. Man. Western Canada, Toronto. JOHN A. FULTON, Gen. Man. Eastern Canada, Montreal.

Oakey's

The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

'WELLINGTON' KNIFE POLISH

JOHN OAKEY & SONS, LIMITED

MANUFACTURERS OF

Emery, Black Lead, Emery, Glass and
Flint Cloths and Papers, etc.

Wellington Mills, London, England.

Agent:

JOHN FORMAN, 644 Craig Street
MONTREAL.