

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
 & GENERAL STOREKEEPER

PUBLISHED WEEKLY
 \$200 PER YEAR

VOL. V.

TORONTO, MAY 22, 1891.

No. 21

Fac-Simile of Package.



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 CANADA **PREPARED CORN**

Superior to any Imported
CORN STARCH.

RELIABLE AND UNIFORM
 IN QUALITY.

FOR SALE BY EVERY GROCER.

H. A. NELSON & SONS
 MANUFACTURERS

AND
 Wholesale Dealers

—IN—
BROOMS
 AND
WHISKS,

Brushes, Woodenware,
 Baskets, Cordage,
 Grocers' Sundries.

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MADRE E. HIO (7 SIZES).

EL PADRE AND CABLE.

EVERY Reader of this paper is a buyer, Therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what buyers want

ALWAYS ASK FOR THE
'John Bull' BRANDS.
Manufactured by
BRYANT, GIBSON & Co.



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Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

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BRAND

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Canning Factories.

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Commission Merchant,
Representing the chief Lobster Canneries of the Dominion.

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Public Accountants, Auditors, Assignees.

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**Cowan's
Hygienic Cocoa.**

It is undoubtedly the Best in the World.

The Cowan Cocos and Chocolate Co. L'd, Toronto.

-STORAGE-

(BOND AND FREE)

Warehouse Receipts Issued.

THE SHEDDEN CO., Ltd.,

184 Front St. East,

TORONTO

**SPANISH
BLACKING
THE
KING OF
BLACKINGS.**



THE CANADIAN GROCER
& GENERAL STOREKEEPER

PUBLISHED WEEKLY
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Published in the interest of Grocers, Canners, Produce and Provision Dealers
and General Storekeepers.

J. B. McLEAN & CO., (Ltd.)
PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET,
MONTREAL.

6 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

TORONTO, MAY 22, 1891.

No. 21

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. G. Hector Clèmes, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

NOTICE TO OUR ADVERTISERS.

Of late, owing to the greatly increased circulation and number of pages of THE CANADIAN GROCER, we have to send part of the paper to press two days earlier than in the past. We would, therefore, ask our advertisers to have all changes of advertisements reach this office not later than Tuesday afternoon in order to insure insertion that week.

Sunday next is the anniversary date of the Queen's birthday, but the following Monday is the day fixed by royal proclamation for its celebration in this country. The twenty-fifth ought to be an off-day with every shopkeeper. Holidays are rare among the followers of trade, time for recreation being one of the things sacrificed to the spirit of competition. But on days when the market place is deserted, when there is no going to and fro for merchandise, why should the trader sit pensive at the door, waiting for custom that comes not? When there are no buyers, surely competitors can call a truce and agree to close together, or if they cannot, surely those who wish to close will not be withheld by the mere desire to outstay a rival. If it is a festive occasion in the place where a man trades, he will lose little by closing, as people are there to amuse them-

selves, not to trade. If it is not a festive day in that place, it is somewhere else, and people have gone thither to enjoy themselves. The trader need not be a pleasure-seeker because he closes. He ought to close with the object of doing something that takes him and his assistants out of the shop. If he does a little gardening, he will get the worth of the time taken from business, and will be as lovably engaged as the beholders of holiday spectacles.

* * * *

The doings of the Sarnia Retail Grocers' Association furnish a very instructive series of object lessons, that there are no similar associations in this country too advanced to profit by. That progressive body is prompt and practical in its methods, and a difficulty usually disappears everytime the association makes a move. The completion of the St. Clair river tunnel was not followed by the repair of the roads at the Sarnia end of it, these roads having been put in a bad condition by the heavy teaming involved in the construction of the tunnel. The council the other night was reminded by the President of the Grocers' Association that the roads were not in a fit state for traffic, that consequently farmers were not able to get to town with their produce, and trade had declined. Herein the association acted in a capacity that it was well qualified for, and that only a body of traders could take effective action in. It illustrates how the sphere of action of a local association may be extended, when the association is composed of bold, pushing members. It was the Sarnia Association that recently took a local bankrupt stock off the market.

* * * *

There is no trading-point at which there is not room for one dealer who makes a specialty of good butter. Indifferently good butter or even bad butter can be had any-

where, but really good butter is hard to get. It is well enough for grocers to keep good and bad grades of other commodities, as tea, dried fruit, etc., but it pays to keep only one grade of butter for local trades and that is the best grade. There is hardly anything a dealer can better build a reputation for himself upon than the fact that he is a good judge of butter and sells only the best to his customers. There is no distinguishing feature that will sooner single him out from the body of traders in his town. People will come to him for butter, and will pay a good price for what has his guarantee. It therefore pays the trader who makes a specialty of butter, to study selection in the sources of his supply, and in a few years he will find his store a centre to which a large volume of good butter is drifting from domestic dairies where only the best is made. That will bring custom for other lines, and will leave the trader independent of the market-supply, as the output of his makers will be a steady and reliable resource. If more dealers would go in for making butter a specialty, there would be an elevation of the standard of butter-making throughout the country, and grocers would be less frequently losers. There is undoubtedly room for a good trade in butter as a specialty.

* * * *

The removal of the duty on sugar entering the United States has been an indirect as well as a direct cause of cheaper sugar to the people of that country. All sugars are the cheaper by the two cents of duty that has been taken off, and yellows are the cheaper by another but unintentional consequence of the McKinley Act. A loophole in that measure enables Scotch yellows to be brought in free of duty, and these are selling at a lower price than home refined. The United States refiners have had to lower their prices to compete with the imports from Scotland, which have lately become very large.

MEN OF THE TIMES.

MR. JOHN SLOAN.

"Serve a noble disposition, though poor; the time comes that he will repay thee."—

GEORGE HEBERT.

Since Mr. John Sloan came to this city, the commerce of Toronto has grown from a shallow eddy on the shore of trade into a very considerable maelstrom, in whose funnel is swallowed up a large proportion of the merchandise consumed in this country. Mr. Sloan is one of those who have got high enough to be direct feeders of its vortex, though he made his beginning at its outer circles. The favor of fortune has had nothing to do with his advancement. He owes it to native force of character, which enabled him to keep the hard way of duty, in the face of temptations that have taken and kept so many men in the by-ways of pleasure and idleness. Many a hopeful career has had its promise thwarted by weakness of character, or by the want of steadfast purpose, since Mr. Sloan's boyhood. Many have come under his own observation. Young men may have brilliant parts and may fail, because there is not the due admixture of homely qualities in their mental make-up. They have the lime, but they lack the sand.

Mr. Sloan is the senior partner in the wholesale grocery firm of Sloan & Crowther, of this city. He was born in the north of Ireland. He came to this country in his boyhood, somewhere in the sixties. He is now in the prime of life. When he came to Toronto, its population numbered about thirty thousand. He has been a spectator of all the material and intellectual expansion there has been involved in, and that has gone hand in hand with the growth from that number to the present population of above 200,000 souls. His quota to that progress has been steady support. Other men have contributed to it in a much more ostentatious way, but in a much lower degree of usefulness.

When he came here, his stock of learning was what he had been able to gather in an eighteen months' schooling in his native land. That he had acquired before he was eleven years old. His first employment in this country was in the service of the Toronto Gas Company, with whom he worked at hard

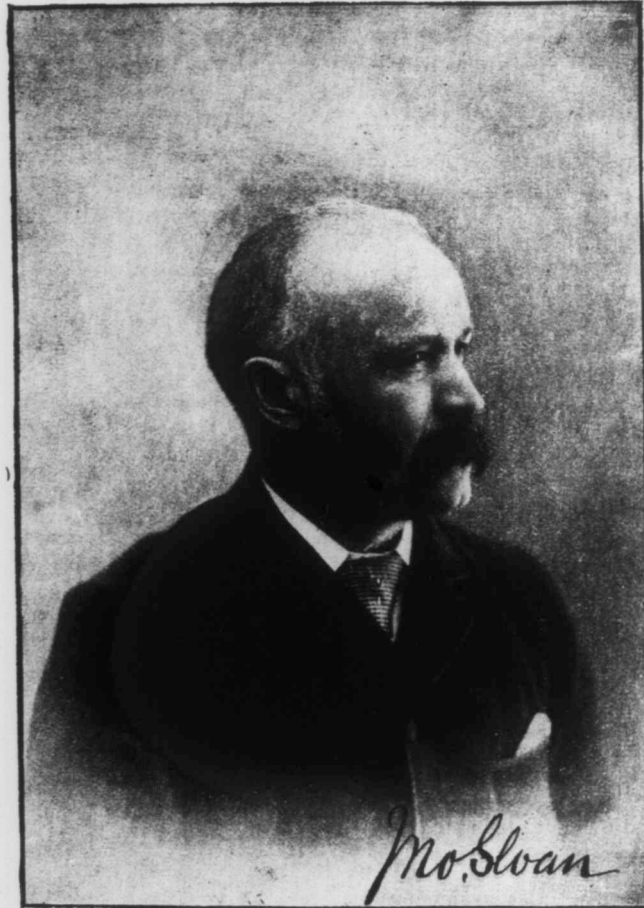
manual labor for four years. Conceiving then a desire to better his lot, he entered one of our commercial colleges where he spent two terms very industriously. This course exhausted his four years' earnings, as board and tuition had both to be paid for. When he got through he obtained a situation in a grocery store opposite the haymarket, being taken on trial at a salary of three dollars a week. After paying his board he had just twenty-five cents left wherewith to pay his other weekly expenses. The spirit of progress that was in him could not be kept down by small wages, and in two months his em-

bought were delivered by a boy with a push cart. The hours were long, store opening in the morning at 7 and closing at 8 p. m. Between these hours Mr. Sloan learnt to work strenuously, and being endowed with a particularly good constitution and plenty of rugged strength, the lessons were not too hard for him. After business hours, instead of attending theatres or concerts, instead of seeking the companionship of the idle and the gay, he would wander into the outskirts where the smaller stores remained open, and would lend a hand to this dealer in straightening up his

books, to that one in taking stock, and in other ways would render friendly service to his fellows who were not so well versed in the ways of business. In this way he laid the foundations of a good jobbing trade, as he usually succeeded in selling a small bill of goods every time he happened along on one of his visits. The sales grew larger as the city grew, and as intimacy between him and the retailers grew, and the business done by his employer swelled beyond the limits originally determined by its locality. The trade done by his house unfolded, under the nurturing influence of such methods, until it developed into a purely wholesale business, extending over the whole country. On the foundation thus laid the house of Sloan & Crowther stands. It commands to-day a particularly desirable and large volume of demand from this province, Manitoba, the North West Territories and British Columbia. The very large western trade it has captured is a credit to the enterprise of a house so far removed from the field in which it takes so prominent a part. Its Ontario trade has always been well cultivated, and has consequently yielded a fine return. Judicious ad-

vertising has gone hand in hand with careful selection of custom and with satisfactory treatment of customers.

Mr. Sloan's success in getting into the front rank of Canadian merchants is simply the culmination of the systematic practice of sound ideas until the observance of them became a habit. When that stage in the process of character-formation is reached a man may go on almost mechanically in the way of success. The men who have the will to ingrain the right habits are rarer than brilliant men, and real workers according to principles are nearly as rare as men of genius. The sub-structure on which Mr.



ployer considered it discreet to make the young fellow's pay \$400 per annum. To keep him on small wages too long might be unsafe, as he was evidently the sort of youth that other traders would be looking after. The advance did not end here. At the end of every following year Mr. Sloan's salary was increased \$100, until it amounted to \$1,000. Then his usefulness was grafted upon the establishment under whose shadow he got his training, his employer taking him into partnership.

The training he got was thorough. The business done in the city may be measured fairly from the fact that nearly all the goods

Sloan builded for success was work, uprightness, temperance, steady pursuit of any object he had set his aim on, and good husbandry. When certain habits were fixed, he did not neutralize the effect of them by acquiring new habits of another tendency. Often men are able to withstand temptation until they have begun to get wealthy, when they spoil everything by taking to ways that in indulgence and expensiveness they consider to be more in keeping with their new position, and to be due to their former self denial. They then begin to lose their foothold on the slippery height they have reached. Mr. Sloan always found joy in life, never did more than restrict himself to a temperate participation in pleasure, and never did less. He had consequently good health always and is one of the strongest, most vigorous men of the street to-day.

He is a member of the Toronto Board of Trade, and of the Dominion Wholesale Grocers' Guild. He never turned aside from business to follow politics. He has had some experience in arms, however. He served two months at Laprairie, opposite Montreal, at the time of the St. Albans' raid, and was two weeks at Fort Erie during the Fenian raid of 1866. The death of a partner prevented his taking a hand in the North West campaign during the rebellion of 1885, but he did some service at home in looking after those left behind by the men of his corps. He is now quarter-master, with the rank of captain, in the Governor General's Body Guard. He takes a warm interest in athletics, and is President of the Toronto Fencing Club, which under his fostering management has become one of the flourishing athletic associations of the city. He himself is handy with foil, broad sword or single stick, and takes a kindly interest in warming the jacket of any enthusiast who believes he has carte and tierce at his finger ends.

RETURNABLE BOXES.

An incident that is typical of a class of misunderstandings and therefore is deserving of some comment, came under notice a few days ago. An out-of-town merchant sent to a wholesale grocery house a small order on which the profit was 40c. There was no old box on the premises, and the parcel was shipped in one that was charged, and marked returnable at the same price, namely, 16c. The retailer was incensed at this. He evidently regarded it as an instance of very small treatment, and he at once wrote back to the firm to say that he wanted nothing more to do with them. Herein he was wrong. He no doubt was a man capable of feeling righteous anger towards meanness, but he ought not to judge at once that exactness is always meanness. Wholesalers are not as a rule very exacting as to the price of packing cases that have seen much service. An old box often goes without mention, but all

boxes are not old, and every box has to be paid for by the wholesaler. If the particular retailer whose resentment was roused by what seemed to him petty meanness, had paused to consider how many such boxes every day leave a big wholesale concern like the one he was dealing with, it would have occurred to him that the loss on these would be a very large sum of money if they were all given away. If the giving away of them involved no loss, it would be because another but less open way of charging for them had been adopted. To insinuate the charge by adding to the price of the goods shipped would be petty meanness, but to make an open charge and agree to take back the box at the same figures could not be deemed meanness. The retailer ought to look at the matter in a purely business light, and he would be more just in his judgment. If a customer of his would act in the same way, such customer would be considered to be in the wrong.

TEA AND THE SCIENCE OF BLENDING.

TEA AND THE SCIENCE OF BLENDING is the title of a book which for some time has been announced as forthcoming, and whose appearance has been awaited with considerable expectancy by leading members of the grocery trade. It is now out. An examination of its contents leads us to the conclusion that it is the work that will be found to correspond with the wide need experienced by the grocery trade for a scientific presentation of the art of tea blending. There is no subject on which the grocers of the country are more in need of a textbook. Tea is the commodity on which the dealer must depend for his largest profit, and unless he knows how to manipulate the varieties he will be at a serious disadvantage. The times require that he shall be a sort of tea-apothecary, as the day is past when the unmixed Congou or Assam will suffice. The public have been made fastidious by men who have successfully experimented in blends, and so long as grocers remained out of the secret the tea trade continued to drift into the hands of peddlers. It has not yet been nearly recovered by the trade, for the trade has heretofore cast about in vain for some source of authority, on blending. It is now offered in this book. He who owns this book is on a level with the expert who has made the study of tea-blending a special pursuit. It abounds in tea-lore of all sorts. Its author has had an experience that entitles him to write on all sides of the subject. It is the sort of book that is needed to put an end to the peddlers and gift stores.

The advertisements which the book contains are credentials to its worth. They are from the leading wholesale grocers and tea importers of the country, men who are known to be very chary about giving their

sanction to anything that is not strictly first-class. Inquiries have been received from all parts of the country during the progress of the book through the press. Sales have been made as far west as Portage la Prairie, and orders have been received from Nova Scotia and from England. The commercial travellers of all the wholesale grocery houses are waiting for copies. The book itself is a very handsome thing mechanically. It contains 120 pages, it is bound in the best brown cloth bevelled boards, the title being stamped in gold on the cover. It will sell at a dollar. No grocer should be without it. Orders will be attended to by Mr. R. S. McIndoe, 24 Front St. E., Toronto.

THE PENDING TRADE DISCOUNTS.

The trade discount of $\frac{1}{2}$ c. per lb. on ten-barrel lots of granulated sugar, to which the Toronto Guild assented, has not been ratified by the Dominion Guild, that body concluding to withhold its sanction until after the government's course with reference to the duty shall be made known. The $\frac{1}{2}$ c. per lb. will therefore continue to be allowed only on lots amounting to 15 barrels until the budget shall have been brought down at least.

On starches there is no reason to doubt the agreement made at the conference will be passed. The Toronto Guild has already adopted it, and so has the Dominion Guild. But whatever passes the Dominion Guild has to be submitted to each of the local Guilds, and these have not yet been heard from on the starch discounts.

CAUGHT IN HIS OWN TRAP.

A short time ago a wholesale house in this city received a statement from Duncan Sinclair, who had been conducting a general store business, formerly at Iona, Elgin county, and latterly at Alvinston, Lambton county, showing his position to be as follows:—

Stock, about.....	\$8,000
Book debts (good).....	600
Do. (bad and doubtful)....	900
Total assets.....	\$9,500
Liabilities.....	9,100
Nominal surplus.....	\$ 400

With this he offered to compromise at 60c. This did not satisfy all concerned, and an investigation was suggested, when his true position was found to be:—

Stock.....	\$16,500
Book debts, good.....	1,000
Do., bad and doubtful ...	15,000
Assets.....	\$19,000
Liabilities about.....	10,000

Showing a nominal surplus of \$ 9,000

He then offered a composition of 85c. cash; but the creditors were so incensed at the imposition that nothing short of the full amount of liabilities or an assignment would satisfy them. So he assigned, but the creditors expect to get 100c. on the dollar out of the estate. The cause of the difficulty has been laid at the door of the failure of Birrell & Co., of London, but business people know better, and will remember it when he seeks credit again.



THE CASH REGISTER CO. HEARD FROM.

KINCARDINE, May 13, '91.

DEAR SIR,—Since writing you asking if you could give the name and address of the agent of the Canadian Cash Register Co., we have received per express our register paper. We do not know who sent it nor where it came from, but we believe the publication of our letter in the GROCER of the 1st May with your additional remarks was the means of our paper being sent. We thank you for the insertion of said letter, and in justice to the Canadian Cash Register Co., we acknowledge the receipt of paper.

We observe the remarks of the National Cash Register Co. in your last issue in regard to these machines. Now, we don't think that any man who has invested in a Canadian cash register has been gulled in so doing, as put forth by the National Co. The Canadian register does all the company claim it to do, and for some reasons we consider it superior to the National register, and at one-sixth the price. We have no object other than justice to the manufacturers in speaking thus of the machine we own, and can strongly recommend it to any one wanting a register.

Yours truly,
KELLY BROS.

HOW WOULD YOU DEAL WITH IT?

BRANTFORD, ONT., May 13th, 1891.
EDITOR CANADIAN GROCER,

DEAR SIR,—Through the columns of your valuable journal I want to ask the opinion of my brother grocers on a transaction the particulars of which I give below.

I am keeping a small grocery in the city where I live, barely making both ends meet. The head of an aristocratic family came in for the first time, and ordered pure Java coffee, must be straight Java, as they had never used anything else. Pleased with the prospects of making a new customer, I put a pound of Java in my mill and sent it over. My brothers will understand my feelings when by telephone next morning I was ordered to send for this coffee, and was told it was no good. Wishing to inquire into the matter I went for it myself, and was told that the coffee had neither strength nor flavor, and if I had nothing better they would send elsewhere. I immediately took a sample to the manufacturing house that I buy from, and was assured by the manager that it was a pure Java and a first class article. I could not doubt him, as I know him to be an honorable man, and I told him the circumstances. He asked me where those parties had been buying their coffee. On receiving this information, he gave me a look, in which I saw a mingling of pity and surprise. He said, "Come up stairs with me," and there showed me a sample of coffee he would sell me at thirty cents per lb., (I had paid him thirty-four cents for what I sent,) and told me if I would put two ounces of chicory to the pound, it would fill

the bill. "But," said I, "these people never use anything but straight Java, and what will I say to them on sending this?" He replied: "This is a matter you must decide yourself. I say to you, if you send this, it will suit your customer." I asked him if the parties I name as formerly supplying them bought this line, to which he made no answer, merely saying, "This will fill the bill." I followed instructions, sent over the coffee, and was met the next day by the head of the house, and without asking, they stated this was exactly what they wanted, and they could not be fooled on pure Java. I want to know from my brothers if this transaction is right or wrong. I confess I am at sea. There may be others like me. I asked the manager of the spice house if he would grind this, and send it to me labelled pure. He replied, "certainly not."

An enquirer after light.

SMALL GROCER.

[No doubt many other grocers have had similar experience. Many people in this country do not know what good coffee is. Of the numerous hotels and restaurants in Toronto there are only one or two in which one can be sure of getting a good cup of coffee. Some years ago a Toronto coffee manufacturer received an order for a large quantity of pure Java from a wholesale house. Most particular instructions were given that it must be pure, no matter what the price was. The manufacturer gave them the very best Old Government, and saw that it was not adulterated. In the next few weeks he received numerous complaints from customers of the wholesale house, who said their trade was being ruined by the inferior coffee. Some asserted that roasted peas, rye, etc., had been mixed with it. The manufacturer took all he could back, and added a liberal percentage of chicory. The mixture gave great satisfaction, and he is now doing a large and increasing trade. ED GROCER.]

THE OPEN LETTER READ, MARKED BUT INDIGESTIBLE.

TORONTO, May 16th, 1891.

EDITOR CANADIAN GROCER,

SIR:—In your last issue I noticed an "Open Letter" by Richard A. Donald, addressed to Wm. Ince, president of the Dominion Guild, which is to a certain extent of interest to the entire grocery trade, and as one who, in the words of Pitt, can also be charged with the atrocious crime of being "a young man," I crave the privilege of addressing your readers in reply. It may be presumptuous on my part to take up the gauntlet on Mr. Ince's behalf, as that gentleman is no doubt able to defend himself and his conduct, in matters relating to his association, but, sir, as a young man, and one who has the interests of the grocery trade as much at heart as the author of the "Open Letter" possibly can have, I cannot allow the very juvenile attempt at parliamentary arraignment of a very respectable merchant to pass without notice. I may state, sir, I have no interest in replying to the "Open Letter" other than to stamp my disapproval, and the disapproval, as I hap-

pen to know, of the more enlightened members of the grocery trade of the "Open Letter" system of criticism.

Sir, (pardon my formal address, one involuntarily acquires these pernicious forms of debating-club addresses) for a grandiloquent effort, such as the writer of an "Open Letter" intended that deliverance to be, his opening quotation "that fools rush in where angels fear to tread," seems to be aptly exemplified in his action of covertly attacking the Wholesale Grocers' Guild by arraigning an honorable merchant, and imputing to him personally, business motives entirely incompatible with Mr. Ince's well-known probity. Why did Mr. Donald not address his communication to the secretary of the Wholesale Grocers' Guild, as in reality his accusations against Mr. Ince are intended for all the members of the Guild, and so have his letter discussed at the late meeting of that body held in the Board of Trade rooms? Possibly the Guild would have "agreed to disagree" there and then.

And again, sir, what business is it of Mr. Donald's, or for that matter of anyone's else, how Mr. Ince conducts his business now as compared to former years, so long as he is satisfied with the profits he legitimately makes? And, sir, I take exception to Mr. Donald's remark that, "while money is what we are in business for it is not everything." I contend most emphatically that "it is everything," and no one believes it is more than Mr. Donald. Mr. Donald says:—"Tradesmen who have been dealing with Mr. Ince for years with a great deal of satisfaction, have of late been anything but cordial, although they may still leave their money with him."

They continue to leave their money with him because they feel they cannot buy their goods at better prices elsewhere, and prefer to keep their accounts unchanged, or you would see my fine gentlemen take wing and fly away after the Almighty Dollar, which is after all everything they are in business for.

Why is that honest spirit of satisfaction lacking which Mr. Donald so broken-heartedly wails about? Why? It is because these very grumblers at imaginary oppression are unwilling to admit that they are not satisfied with a paying profit on goods, but seek still further for means of securing bigger returns, "which is what they are in business for after all." Ah! my young friend, you must be very young, indeed, not to know that human nature is the same the world over, and to admit that we (you and I) are not in business to make money is to deny that we are human.

Admitting, sir, that more money was made in the earlier years of the grocery trade, you must also admit that the opportunities for doing business were greater, and the modes of conducting it were different from now. The trade was in the hands of a few, and competition was not so keen and consequently profits were larger. There was not that insatiable desire to get into business and cut each other's commercial throats, that reckless sacrifice of the general welfare of trade to one's personal advantage and aggrandizement, which seems to control a certain section of our estimable calling. And, sir, Mr. Donald forgets or does not know that it was just this demoralized uncertain state of trade that brought the Dominion Wholesale Grocers' Guild into existence. His fatherly commendation (Bless ye, my children) that as long as credits are reduced business methods regulated and "honest trade otherwise assisted," ye do well; but his

"don't monkey with the buzz-saw," don't fix prices, arrange combines, etc, is' very rich. Great Scotland! Why, it was these very parties who kicked at the action of the Guild in reducing 4 months' time to 90 days, and 60 days to 30, and raised a howl from Halifax to Vancouver, and now they commend the Guild for their action.

Sir, Mr. Donald asks himself, "Why do I write in this manner?" and answers the question in the next breath, "just because as a humble member of the craft, he wishes to express his dissatisfaction with the existing condition of trade, etc." That's it exactly. One can readily understand why the young man answers this question. He cannot help it, it's natural. He unfortunately belongs to that class of citizens who are chronic grumblers at everything in this country, notwithstanding the Child's History of Canada he so resonantly delivered at the Hon. Frank Smith dinner a short time ago; one of those who see no good at home and whose eyes are riveted with hypnotic gaze on the "barred and starred" banner of our Southern cousins; whose wails and tales of woe at the rottenness of our Canadian government would put the cries of Jeremiah to shame; whose continued decrying of our home market and depreciation of our honest British business methods; whose comparisons of trade are continually made to the disparagement of our own country, and, Sir, whose sentiments, publicly expressed, can only discourage instead of uplift the hearts and hands of those trying to do their duty to their country. Sir, a dyspeptic pessimist cannot but grumble.

I do not wish to take up any more of your valuable space in criticism, but before closing I may state, to avoid any misconception on the part of your readers, that my criticism is not actuated by personal feelings, that I am acquainted with Mr. Donald only by sight and reputation, and my reason for writing under a "nom de plume, is, that I am of a modest and retiring disposition, not seeking after personal fame or political honors. In the words of Oliver Wendell Homes I may state also, that "Criticism is rude and cruel at best, but so many foolish persons are rushing into print, that it requires a kind of literary police to hold them back and keep them in order. Where there are mice there must be cats, and where there are rats, we may think it worth while to keep a terrier, who will give them a shake and let them drop, with all the mischief taken out of them. Some people imagine they have a mission to perform, to these I would continue that most of them labor under a delusion. It is very hard to believe it; one feels so full of intelligence and so decidedly superior to one's dull relations and schoolmates; one writes so easily and the lines sound so prettily to one's self; there are such felicities of expression, just like those we hear quoted from the great poets; and besides one has been told by so many friends that all one had to do was to print and be famous! Delusion, my poor dear, delusion at least nineteen times out of twenty, yes, ninety-nine times in a hundred."

Yours, etc., MARCHAND GROSSIER.

The early-closing movement in Winnipeg is threatened with a break-up, several of the dry goods and clothing stores keeping open after the hour of 7 o'clock. The association intend dealing with the matter at a meeting to be held in a few days.

Master the whole business and the way to fortune has been mapped out.

Every line of goods embodies a history and a science worth years of study to understand.

THE KENT CANNING COMPANY.



We have on our table a bottle of mixed pickles from the Kent Canning Company's establishment Chatham, Ont., which, after sampling, we decide to be a No. 1 article in every respect, and to be all that the company claims for them, a palatable pickle, equal to any on the market. A representative of the GROCER, while visiting Chatham last week, was shown through the different departments of the factory,

and was very much pleased with the arrangements made for handling goods from the time they are picked from the vines to the bottling and keging process. A marked feature of all the stages is the perfect observance by all employees, the strict rules for cleanliness that are enforced throughout the entire establishment.

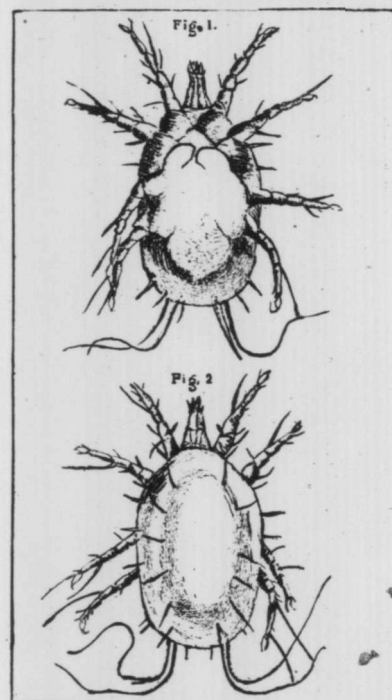
The Kent Canning Company was established in 1883. In 1887, the present owner and proprietor, Mr. Hugh Malcolmson, began to push the canning industry, and by steady employment of capital and experience an output not anticipated at the start is the result, and to-day Kent Co. Brand of pickles is known from the Atlantic to the Pacific. Two full car loads were sold not long ago in the city of Halifax, and last week a full car load was ordered for the Montreal market. One important fact in connection with the packing of this concern, is that Mr. Malcolmson has served nearly a quarter of a century in the grocery trade, and is thoroughly conversant with the demands of the best grocery trade for such articles as he is now packing. He gives every detail of the business his personal supervision. Nothing is picked but can be put through the main process the same day. Nothing is allowed to "lie over" night. The vat or tank house is 25x75 feet. Two rows of 100 bushel vats extend the whole length. Under the inclined flooring is a most complete system of drainage and sewerage in accordance with the most modern engineering ideas. The cutting and bathing rooms adjoining are now in adequate to the increased business, and a new brick addition will be put up in time for the next year's output. This season there seems to be a race with the consumers, as between the bulk and bottled goods, orders for car loads of each are coming in about equal parts. A large vat in the bottling apartment holds a full car load (or 50 barrels) of vinegar. The very best high wine vinegar is used, every gallon of which is tested and made the correct standard. About 20 hands are steadily employed through the packing season, and during the vegetable season 100

hands are kept busy. Mr. Malcolmson leaves his grocery business in competent hands, those of his two sons, who are experienced salesmen and practical business men.

WHAT ARE RAW SUGARS?

Professor Cameron, public analyst, of the city of Dublin, who has examined samples of raw sugar, states that they contained great numbers of disgusting insects, which produce a disgusting disease. Their shape is very accurately shown in the accompanying figures, magnified two hundred diameters. Fig. 1 is the under side and Fig. 2 is the upper side. His description is as follows:—

"The *Acarus sacchari* is a formidably organized, exceedingly lively, and decidedly ugly little animal. From its oval shaped body stretches forth a proboscis terminating in a kind of scissor, with which it seizes upon



SUGAR INSECT
"*Acarus Sacchari*."
FOUND IN RAW SUGAR.

its food. Its organs of locomotion consist of eight legs, each jointed and furnished at its extremity with a hook. In the sugar, its movements from one place to another are necessarily very slow, but when placed on a perfectly clean and dry surface, it moves along with great rapidity."

He adds that "the number of Acari found in raw sugar is sometimes exceedingly great, and in no instance is the article quite free from either the insects or their eggs." "Muscovado, as it comes from the colonies, should never be used."

He further says: "The *Acarus sacchari* do not occur in refined sugar of any quality, because they cannot pass through the charcoal filters of the refinery, and because refined sugar does not contain any nitrogenous substance upon which they could feed."

ASSOCIATION DOINGS.
LONDON
RETAIL GROCERS' ASSOCIATION.

LONDON, May 18th, 1891.

The regular monthly meeting of The Retail Grocers' Association of London was held in Sherwood Hall, May 13th. The president, Mr. A. McCormick, in the chair.

A communication was received from Messrs. D. S. Perrin & Co., stating that they were willing to comply with the request of this association, and would sell to the trade only on the conditions proposed by the association.

Moved by Mr. G. Rowntree, seconded by Mr. R. A. Jones, that the communication be received and filed for reference, and that the members of the association do all in their power to carry out the agreement with Messrs. D. S. Perrin & Co.—Carried.

A communication from the Toronto Retail Grocers' Association was read regarding a resolution passed by them agreeing to support the St. Lawrence Sugar Refining Co., and requesting this association to adopt the same resolution.

Moved by Mr. J. Wilson, seconded by Mr. Rowntree, that the communication be laid over for discussion at our next meeting, and that all members be notified of the same.

The question of holding a grocers' picnic was taken up for discussion, the result being that the following committee was appointed to make arrangements and report at next meeting: Messrs. G. Rowntree, J. Wilson, John Scandrett, P. J. Watt, J. B. Murphy, R. A. Jones, with the officers of the association.

The admitting of butchers and bakers into the association was discussed, and it was the unanimous feeling of the members that it would be a mutual benefit to all to exchange names of delinquents and in this way a most complete list would be obtained.

Moved by Mr. P. J. Watt, seconded by Mr. G. Rowntree, that butchers and bakers be admitted as members of the protective and collecting branch of the association, and that the Executive Committee with the secretary have power to act and report.—Carried.

Mr. P. J. Watt addressed the meeting with regard to giving credit to persons whose names appear on the delinquent list of the association, stating that if the list was to be any great benefit to the members they should be firm in refusing to give credit to any person whose name appears on the list, until such person had paid the claim against him, and was favorably reported to the association. He thought the members should adhere strictly to this, and not be afraid to deny credit to such persons, and if asked the reason, to tell them plainly, and in this way make them feel that the association is determined to make them pay for their goods.

Unless this was done the list was but little good. A number of members spoke on the subject, and it was the feeling of all present that the remarks of Mr. J. Watt were right and to the point.

Mr. J. Scandrett spoke very strongly in favor of giving no credit to any person whose name appears on the list, and wanted to know what good the list was to any member, or what he wanted it for unless he would be guided by it. They might as well not have a book at all.

The President remarked that he was glad that Mr. P. J. Watt had brought this question up for discussion, and he was very much pleased to hear the members express themselves so freely on this most important part of the association's work. He considered it the best discussion he had heard in the interest of the association since it was formed, and felt satisfied that if the suggestion was carried out every member of the association would be very much benefited.

Moved by Mr. J. Wilson, seconded by P. J. Watt, that the members of this association agree to open no new accounts with any person for credit whose name appears on the delinquent list in use for information of members of the association.—Carried.

Moved by Mr. P. J. Watt, seconded by R. A. Jones, that the names of any newly-discovered delinquents be read in open meeting, either by the member reporting them or the secretary, so that all members of the association may obtain this information as soon as possible and be protected.—Carried.

The closing of stores at 7 p. m., except Saturdays, was suggested, but as the meeting had been rather lengthy it was decided to lay the matter over for discussion at the next meeting.

Applications for membership were received from Mr. F. Fuller and J. Scollet.

Moved by Mr. R. A. Jones, seconded by Mr. J. B. Murphy, that Mr. F. Fuller and Mr. J. Scollet be admitted as members of this association on payment of the usual fee.—Carried.

Meeting adjourned.

E. SUTTON,
 Secretary.

NOTES TAKEN ON THE ROAD.

A wholesale house is reported as selling goods to a party in Wallaceburg to be paid for "when sold." This adjustable credit system has not been before the "Guild" or the retail grocers associations as yet. The "fake" in the eyes of business men in Wallaceburg seems to have been sprung there because the house in question had no customer in that town.

While in Petrolia last week we had a chat with Mr. S. G. Hungerford, representing the wholesale grocery firm of MacPherson, Glassco & Co., Hamilton. Mr. Hungerford expressed himself quite freely on the conservative ideas both he and his firm had on the question of advertising, and was somewhat taken back when his customer, Mr. Geo. Primmer, who had just paid his subscription to the CANADIAN GROCER for the next year, remarked that he thought it paid to advertise grocery specialties. He looked at such "ads." Mr. H. then subscribed for

the journal for himself, which adds another to the long list of subscribers among the traveling salesmen. A journal so deservedly popular with the retail grocer cannot be ignored by the wide awake traveler. He must be posted on the trade literature his customer has perused since his last call. There is such a thing as being too conservative if a man fails to keep posted on what his more liberal competitors are doing.

The firm of A. Beatty & Co., St. Marys, Ont., is about the oldest grocery and dry goods house in Western Ontario. Starting business in that town 38 years ago in a small store with one clerk, it has steadily grown until the present premises (40 x 160 feet with adjoining store house, 36 x 80 feet, and employing 16 clerks and help about the premises) are barely adequate to the present large business of this house. They have also a branch store at Stratford, under the management of Mr. John H. Hislop. Still another branch store is located at Thedford, Ont. The firm import largely and keep well abreast of the times. Since the decease of Mr. Beatty, the management and proprietorship of the business has fallen solely to Mr. R. Dickson. The St. Marys' house combines millinery, tailoring, men's furnishings, etc., etc. The millinery department is in charge of Miss Leadman, a lady well versed in the tastes and styles as well as the demands of fashions of the present day. Mr. McCrea, who has charge of the tailoring department, is noted for the stylish suits and perfect fits turned out of his department. Mr. Dickson, with his large experience, is able to attend to all the details connected with the wholesale business, and what would look like a mountain to some is conducted by him in an off-hand business manner.

The varied ways of ordering a meal from a bill of fare by travelers are endless. Here are some of the styles: "I'll take," "Give me," "Bring me," "Will you please bring me," "I want;" "I'll have"—"get me," etc., etc., etc. Occasionally you will hear one say "You may bring me," or "You may order me." The latter to my mind seems the most gentlemanly, and for the waiter, the most dignified for him or her, inasmuch as you credit him or her with the same authority over others as you have over them.

Waiter—"Green or black tea?" Traveler—"Mallawalla."

Mr. J. G. Herter, Aylmer, is again back in his old grocery stand opposite the Brown House, and after a retirement of two years from the business he once more takes hold of the trade with a look of robust health and promise in business outlook. His store is a fine one, and the arrangements of goods and varieties in stock show the master hand at the helm.

I noticed a good article in the Grocer last week re trade journals and drummers, and I think it safe to say that a large proportion of the traveling salesmen for wholesale and jobbing houses in the grocery line in Canada are in touch with the Canadian Grocer journal.

The Chatham Grocers' Association is rapidly increasing in numbers, as well as interest in all questions looking to the general benefit of each and all connected with the grocery trade in that city. It will send one or more delegates to attend a convention to be held later on in Toronto in the interests of the trade of the province.

THE KEY NOTE

Of the great popularity the "Hillwattee" teas and "L. P. & Co.'s" Coffees and Spices enjoy lies in the fact that these articles are of special character and excellence and can always be relied on.

Our "Specialties" this week will be bargains in Prunes, Figs, Syrups, Molasses and Japan Tea, latter from 15c. to 18c. Samples and quotations sent on application.

LUCAS, PARK & CO.,

Wholesale Grocers and Importers,
73 McNab St. North, Hamilton, Ont.

**THE
Snow-Drift
Baking Powder
COMPANY.**

Calls attention to their line of Extracts which excels all others. Many of the leading grocers agree with us, and handle them exclusively. Give our traveller an order for ten or twenty gross when he calls.

The Snow-Drift Baking Powder Co.,
BRANTFORD.

KOFF NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.
Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. { Barbadoes
TEAS. { and
Cuba

MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**

Seasonable Goods.

FRUIT PUDDING, ROSE VANILLA, LEMON,
CHOCOLATE.

A full assortment Batger's Nonpareil Jellies, 1-2 pints, pints and quarts. All flavors.

ABOVE GOODS SHOULD BE KEPT BY ALL FIRST-CLASS GROCERS.

TURNER, ROSE & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.





We Refer You

TO OUR

3500

Customers

ALL OVER

THE

Dominion.

If you are in doubt as to the quality of our goods ask your neighbor or send for a sample caddy or two.

Empire Tobacco Co.,

Montreal.

MAPLE SUGAR AND SYRUP.

The Eastern Townships of Quebec have become famous as the chief maple sugar producing section of America, as well as for the importance of their large dairy farms. Mr. John Witkins of this city and Adamsville, Que., informs THE GROCER that his shipments this season have already reached 75 tons—say 7½ carloads. His Maple Leaf Brand of maple syrup is handled by the leading grocers of Toronto and throughout Western Canada. He has just shipped 24,000 lbs. of maple sugar to one firm in the United States. This has proved a good season, but as there is such an increased demand for genuine maple syrup a much smaller proportion is converted into sugar than in former years. Syrup pays the maker better than sugar.

CASH VERSUS CREDIT.

The great bugbear of retail grocers and dry goods dealers in England, says the Merchants' Review, is undoubtedly the co-operative stores, which, in that country, have reached a development unknown elsewhere, and the problem which they have constantly to study and which chiefly engages their attention is how to compete with these enormous aggregations of capital and enterprise. Recently, a fancy goods dealer in London, tired apparently of wrestling with the question, or desirous of eliciting the views of a greater mind than his own, wrote Mr. Gladstone, the Home Rule statesman, on the subject of the destructive competition. "He received the following reply:

"I do not hesitate to say that, in my judgment, the system of dealing upon long credit, which so widely prevails in London, has every fault which a system of trade can have, and no merit whatever to redeem it. I believe it to have been the main source of that system of co-operative dealing with which I have myself had nothing whatever to do, but which has hit so severely the retail trade of London. On the other hand, every trader who deals for ready money, I hope, serves himself, and most certainly confers a great boon upon the public."

We believe the famous writer of the above letter alludes to a system of retail credits entirely unknown here, where accounts are not expected to run at the most longer than a month, that is to say, in cities and large towns, whereas, if we are not misinformed, many English retailers even in urban districts, make collections only once a quarter, and in some cases not oftener than twice a year. Assuming this to be true, it can be readily understood how deplorable the consequences of such a credit system must be when once a co-operative distributive movement has been begun. With a large percentage of his capital lying idle in this manner, when it ought to be repeatedly turned over and bring in fair interest on a reason-

able margin of profit, the retailer is forced to charge pretty steep prices to recoup his loss on capital, and thus leaves an opening for the cash dealing co-operative establishments, which, once having a foothold, expand to tremendous proportions, especially at the retail dealers' expense. The more modern system of retail credits in the United States sometimes causes considerable inconvenience to dealers who do not look closely after their credit customers, and who allow them more than a week or a fortnight before settling. There being always more or less loss from bad debts under the credit system, and the capital being locked up longer than it might be, the prices cannot be fixed at the same level as those of the cash buyer and seller, and besides, the credit man cannot take advantage of the wholesale discounts so readily. His money returning so slowly, he is generally equally slow in settling with his jobber. Mr. Gladstone's views, therefore, are of value to the American retail trade, and we print them as an endorsement of what has been said in these columns relative to the competition which legitimate dealers are meeting with from farmers' co-operative schemes. Those who buy for cash and sell for cash can not suffer, all other things being equal, from the competition of the farmers' stores for any length of time, the contest would be too one-sided. The co-operative distributors must either rely upon the attractions of cash sales at very low prices, or remunerative dividends to the shareholders. To adopt the first plan and carry it out successfully, would require an experience in storekeeping which the farmers do not possess, in order to pay operating expenses and meet the cash dealers' prices, while to attempt the latter experiment would quickly invite disaster, because large dividends mean high prices, which the cash dealer can cut under and take all the trade. —Grocery World.

WEDNESDAY HALF-HOLIDAY.

The retail grocers have just as much right to enjoy life as any other class, and their determination to take a half-holiday every Wednesday afternoon will be approved by the community, which need suffer no inconvenience by the change. The next three months will be hot months, and as the grocers and their clerks cannot be away from their work on Saturday afternoons, like a good many other people, the next best thing is to take Wednesday afternoons. The other clerks and employes will now begin to move for their half-holiday. The conditions of life need not be so exacting among any class as to require everybody's nose to be kept to the grindstone the whole year round. —Hamilton Herald.

Mr. Wm. Burke, who formerly conducted a grocery store in St. Catharines, leaves on Saturday for Chicago.

QUEBEC

MAPLE SUGAR

CARLOADS or smaller lots at Special prices to Manufacturers and other large buyers.

ABSOLUTE PURITY GUARANTEED.

JOHN WILKINS,

20 Temperance St., Toronto, Ont. and Adamsville, Quebec.



Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

Reg. Trade Mark.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

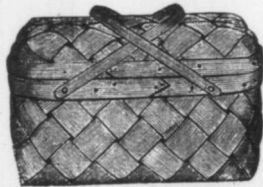
Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

MUNN'S PURE BONELESS CODFISH

The finest on the market. Packed in 10 lb., 20 lb., and 40 lb. Boxes. Tied up neatly in 2 lb. bricks. Every brick is guaranteed full weight and Genuine Codfish.

TASTY ECONOMICAL DELICIOUS

Send for Sample at once.

STEWART MUNN & CO., MONTREAL.



STUART, HARVEY & Co.
Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

FEARMAN'S ENGLISH BREAKFAST BACON,
Mild, Sweet and Delicate Flavor.
F. W. FEARMAN, Hamilton, Ont.



Tomato, Mock Turtle, Ox Tail, Green Turtle, Pea, Julienne, Beef, Vermicelli, Chicken, Terrapin, Macaroni, Consommé, Okra or Gumbo, Soup and Bouilli, Mullagatwny.

RICH AND PERFECTLY SEASONED.

Require only to be heated. Prepared with great care from the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.



Ram Lal's PURE INDIAN TEA
GUARANTEED ABSOLUTELY PURE
AS MANUFACTURED ON THE GARDENS IN INDIA.

A fancy parcel of Indian Tea, sold at auction in London recently for £10 12s. 6d. (\$52) per pound. All brokers say this extraordinary price was paid to boom a blend of the buyers. We have a sample here of the head blend in Ram Lal's Pure Indian Tea, Green label, counterpart of this was sold by growers at auction, for 15s. or \$3.75 per pound; experts pronounced latter sample fully equal to the goods sold at £10. 12s. 6d. We shall be glad to show our friends this famous sample of tea which is without a parallel in the history of the trade, so call and see the Indian tea that sold at auction for \$3.75 per pound, which is used in the celebrated Ram Lal's blend.

JAMES TURNER & CO., HAMILTON.
WHOLESALE AGENTS.



John Wall's store in Chatham has been reopened a couple of weeks.

The business men of Sarnia close on every business day but Saturday at 6 p. m.

By the overturning of his buggy the other day, W. C. Wilson, grocer, Woodstock, broke his leg.

Mr. Hallett, late with Buchanan & Co., of Saltcoats, Man., started a new grocery, flour and feed store.

The Regina Board of Trade will send an exhibit of the products of that district to Europe this fall.

Mr. Pierre Hardy, grocer, Montreal, who met with an accident some weeks ago, died from his injuries.

Mr. Dowler who travels from Port Arthur to the coast for Eby, Blain & Co., is on a brief visit to Toronto.

Messrs. Bennett and Montgomery of Eby, Blain & Co., have been off on a very successful fishing expedition.

Messrs. Robert & John Berry have purchased the grocery business of Mr. George Sager, Deseronto, Ont.

P. H. Finlay, of St. Thomas, has purchased the stock of George Sutherland, general merchants of Fingal.

Mrs. Fletcher and Smith & Leslie, Saskatoon, N. W. T., have opened branch stores on the west side of the river.

Frank R. Vancott, traveller for the Gardiner Biscuit Company, Kingston, died at Tamworth a few days ago of typhoid fever.

The retail grocers of Hamilton have decided to grant the petition of the clerks to close on Wednesday afternoons during June, July and August.

It is understood that Ogilvie & Co., Montreal, will be awarded the contract for supplying flour to the Indian Department for the coming fiscal year.

Mr. J. Langman, a Portage la Prairie merchant, was fined \$5 and costs for selling goods after hours. He was prosecuted by the Early Closing association.

Mr. Avilla Riendeau, grocer Montreal, was married a few days ago to the eldest daughter of Ald. Larverdure, Ottawa. The wedding was a brilliant affair.

Mr. R. F. Barbour, who was murdered in Washington Territory a short time ago, was from St. Mary's, Ont., where he had been brought up to the grocery trade.

The Anti-Treating Society have had two pledges printed side by side. One binds the signer to "Neither treat nor be treated to intoxicating liquors." The other is a total

abstinence document. It is intended to circulate these pledges through members of the Traveller's Association, King's Daughters, Epworth League, and Young People's Society of Christian Endeavour.

The Clerks' Association in Vancouver, B. C., gave a free concert a few nights ago, with the aim of winning over the general public to support the early closing movement.

Mr. James Stewart, Young's Point, was in Toronto last week making a few purchases. He is a popular buyer among the wholesale men and they made his visit a pleasant one.

J. Corbett has bought out the stock of the late David Boyd in Kemptville, Ont., and is carrying on a general grocery and fruit business in Mr. Boyd's old stand, on Prescott street.

Messrs. McBride, Harris & Co., Montreal, were among the largest purchasers at the fruit sale held on the 14th in that city, having bought 4600 cases of fruit at a cost of \$12,000.

Messrs. Northway & Anderson, of Tilsonburg, have purchased the bankrupt stock of Geo. J. McKie, general merchant, of Simcoe. The stock is reported to be worth about \$35,000.

The stores of F. X. Lachance and James Tierney, grocers, Kingston, Ont., were burglarized the other night. The safes in both places were opened, but nothing was secured but some small silver.

The season's potato shipments from Prince Edward Island, via St. John, to Boston have been the most extensive known for years. The Boston steamers are running extra trips, but warehouses continue overcrowded.

An overladen lorrie suddenly discharged a quantity of groceries in front of W. H. Gilliard & Co.'s warehouse Hamilton, the other evening. A large barrel containing molasses was smashed by the fall, and the molasses soaked into the block pavement.

Mr. Norman Beeton, one of the oldest residents of Moncton, N. B., died a few days ago. A number of years ago he started in the grocery line on his own account, and by diligence and a thorough knowledge of the business had accumulated quite a competence.

Mr. L. F. Fitzgerald, London, has purchased the grocery business of Messrs. Elliott Bros, 153 Dundas street, one of the oldest and best-known houses in the city (who are going into the wholesale trade.) Mr. Fitzgerald begins under very favorable auspices, and intends to keep in the lead of the trade.

Some three or four weeks ago the desirability of adopting a "business tax" was brought up in the Ottawa city council by Alderman Henderson, and on motion was referred to the finance committee for consideration. The committee reported at the meeting held on the 12th instant, recommending that the system be adopted in Ottawa and stating briefly the reasons which

had influenced them in coming to this decision. On account, however, of some of the members of the council not being prepared—in view of the novelty of the subject—to pronounce upon it intelligently, the report was withdrawn for the present, but will most probably be re-introduced at an early date.

The Imperial Produce Company, Toronto, is giving up its local business, and will after the present month devote itself solely to an export trade. The doing of an export trade was the object of its formation, but to get itself under way it took on a local department for a couple of years. That department is now closed, because it has served its purpose and because the export trade has got to such proportions as to demand exclusive attention.

Mr. Murdoch McLeod Laing, of M. Laing & Sons, produce and commission dealers, died last week. He was one of Montreal's oldest and most prominent merchants. He was born at Port Glasgow, Scotland, in 1820, and came to Montreal in 1843. He was for some years employed with the Molsons and Mr. Jas. Torrance until, in 1852, he commenced business on his own account. Up to a few years ago his figure was well known on the Corn exchange, where he was held in high esteem on account of his integrity and upright dealing.

A New Westminster contemporary says:—There are now 19 fish canning factories getting ready for the July run of salmon on the Fraser River. The majority of these are operated by the newly formed fish canning syndicate. But some of the most important of the establishments are under the direct ownership and control of the capitalists who declined to coalesce in the new deal. Messrs. Alex. Ewen and D. J. Munn, and also Mr. James Laidlaw, of this City, and Mr. C. S. Windsor, of Vancouver, are the men who have decided to row their own fish boats. Most of the canneries will commence the manufacture of cans about the 15th of May, and they anticipate a big run. Mr. Ewen has recently finished building a large new factory alongside his old one, on Lion Island. The 19 Fraser River fish preserving factories are practically controlled now by six distinct and separate companies or firms, and competition in salmon will likely be as keen as ever.

STORAGE FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,

17 Common St., MONTREAL.

One Trial

Will convince you that the "Mallawalla" blend of Pure Indian and Ceylon teas is something delicious and a sure favorite with black tea drinkers, 1 lb. and 1-2 lb. tin foil packages, 50 lbs. in a case. If you want the best buy Mallawalla.

DIAMOND BAKING POWDER in 1/4, 1/2 and 1 lb. tins is more satisfactory and nets you a better profit than any first-class powder on the market.

Merit tells for "Wherever sold it has been a repeater."

W. H. GILLARD & CO.,
WHOLESALE GROCERS, HAMILTON, ONT.,

Agents for Canada.

ALL GROCERS SHOULD SELL
 THE

**EMPIRE
 BAKING
 POWDER**

Manufactured by
ELLIS & KEIGHLEY,
 TORONTO.

JAS. WATSON & Co.,

Coffee and Spice
 Dealers.

Toronto, Ont.

**W. A. McCLEAN
 & CO.,**

OWEN SOUND

OFFER TO THE TRADE

LONG CLEAR
 BREAKFAST
 SMOKED BACKS
 SMOKED BELLIES
 SPECIAL ROLLS

BACON

Write for Quotations.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE



CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.
 CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Will not ferment in warm weather.

Sells at all seasons by all wholesale grocers.



Although fruits are scarce and high, price same as last season, \$13.50 per gross net.

Packed in 1/4 and 1/2 gross cases.

Sole manufacturer for Canada.

Ask your wholesale grocer for it.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-



PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.



TORONTO MARKETS.

TORONTO, May 21, 1891.

GROCERIES.

Trade is usually designated as dull or brisk according as sugar-buying is quiet or lively. But the sugar market has no right to be taken as the barometer of the general grocery trade these days, if indeed it has at any time. Though sugar-orders are far from satisfactory, the general trade is not worse than it commonly is during the last fortnight of May. It has not receded from the point it was at last week, which, though not a high one, was probably but little below the average late-spring level. While retailers have endeavored to side track the demand for sugar, pending the alterations that are looked for, they have kept trade up pretty well in dried fruits, canned goods, teas and spices. There is no reason for believing that any unusual lack of money retards trade, as engagements are met promptly, on the whole, farm produce, grain, etc., keep up in price, and there have been remarkably few failures this spring.

CANNED GOODS.

Stock is getting into small compass. Peas and tomatoes are nearly done. The depleting process goes on under the action of a steady demand which is only for immediate requirements. There is no transferring large quantities from the hands of jobbers to retailers, there to await a rising market and to be a cause of low prices at the end of the season. All that goes out of jobbers' hands goes almost at once into consumption. Corn is \$1.10 and \$1.15, peas are \$1.35 and \$1.45, tomatoes are \$1.50 and upwards. No future business has been reported this week. The packers appear to be following the wise course of avoiding this risky business, as, unless in the case of peas, vegetables are not growing yet. If the dry weather continues the chances for peas will be unfavorable. An offer for the entire pack of one packing house was refused on Monday. The frost is reported to have done a good deal of harm in the States, though there is no considerable damage supposed to have been done to Canadian peaches and cherries. Salmon is approaching its season as the warm weather draws on. The price is firm at last week's quotation. On account of the merging of so many canneries on the coast it is expected that the market for futures will open high. The prospective bareness of stock at the close of the present season warrants the same conjecture.

COFFEE.

The local market is not materially affected by any changes that may have taken place outside. The prices remain as they were quoted a week ago, Rio being steady at 22 to 22½c. The cooler weather has been favorable to the trade, which at the best is rather a quiet one on this market.

DRIED FRUIT.

Low grade Valencia raisins at 5¾c. have a prominent place on the market now. Even that price may be sweat a little lower for a large lot, as the stock is more salable now than it will be when the hot season be-

gins to depreciate it. Good Valencias are generally held firmly, though the influence of poor stock told in a few cases on prices, which are quoted at 6½c. for choice off-stalk. Currants are firm at 6¼ to 6½c. in barrels, with the latter figure stronger than it was a week ago. The stock is known to be limited, as the demand has been very good lately. There are a few prunes yet. They are held at 9 to 10½c. in boxes. Most lines of dried fruit have received a fair amount of attention this week.

NUTS.

The nut trade is undisturbed by any fall-off in the supply or any excitement in the demand. There is little buying just now. Prices are as quoted a week ago.

RICE AND SPICES.

Orders for rice continue to remain unfilled because there is no stock. On Monday the cargo of rough arrived on time, and in eight or ten days the mills will be prepared to fill the wholesale orders that have been in hand for some weeks. Spices are steady and in but moderate demand.

SUGAR.

The suspense in which the sugar trade has hung during the past two or three months becomes more acute as the time draws near when it is expected to end. There was very little buying this week. The budget was not brought down last week, and the demand remains pent up. It is expected to be down very soon now, but the hope that it will propose a reduction or a removal of the duty is not so sanguine as it was, as the Government has turned its attention to checking the smugglers, which it is thought it would not have taken such precautions to do if it had intended to take off the duty. Granulated sugar is selling yet at 6¾ to 7c., while yellow is down to 5.05 and upwards. The grade to be had at 5.05c. is very dark, and of no brand. Branded quotes at 5.10 and upwards.

SYRUPS AND MOLASSES.

The demand for syrups continues easy. There is no M or B in barrels, and it in pails, M is \$1.65 to \$1.70. Molasses is steady at 40 to 42c. for Trinidad in barrels and 42 to 47c. for Porto Rico in barrels.

TEAS.

The tea trade has taken another turn. It is now quite active. The lowest price for Young Hysons is 19c., for Japans 18c., and for Congous 16c. The low grades have been most favored in the week's business. Samples of the new Japan crop are now here, but neither in quality or in price do they serve as a criterion whereby to gauge the market for new Japans, as they are of early garden growth, and therefore not typical of the staple qualities. The samples are not up to those of last year. Sales were made in Chicago at 36 to 38c. Indian teas have been quiet in London. Somewhat lower prices are quoted, teas under 10½d. having fallen to the extent of a farthing to a half-penny a pound, while medium grades are about ½d. to 1d. lower. A telegram from Calcutta states that the first sale of new season's teas was held on the 8th inst. In Ceylons the lower grades are easier, owing to the large quantities of Ceylons being pressed on the market. Two remarkable sales of Ceylon golden tip occurred during the week, a small parcel from the "Havilland" estate of the O. B. E. C. being sold at £17 per lb., and a little lot from "Guetmore" at £25 10s. per lb.

Advices received via England report that the Russians have already been upon the Chinese markets and taken up large quanti-

ties of the finer Congou teas at very full rates, said to be higher than any price paid for some years.

PETROLEUM.

The position of prices is unaltered, while the trade grows less as the demand for lighting falls off with increasing daylight.

The Petrolia Advertiser reports:—Petrolia crude is \$1.37 per bbl.; Oil Springs crude is \$1.38½ per bbl. The crude oil market this week may be termed dull, as the transactions both on and off the Exchange have not been of sufficient magnitude to give much tone to the market. One prominent producer was heard to exclaim on the street the other day, "if those fellows at Ottawa would only shut up shop, and go home and attend to their private business, we would have oil \$1.50 per barrel here before fall, without any legislation on the subject." Another well known producer has always said, "let sleeping dogs lie," and we are just now of his opinion. We notice that a petition has been presented this week to the Finance Minister by some manufacturers at Gananouque, who use a small quantity of crude oil as fuel, asking that the duty should be removed, so as to enable them to get cheaper fuel, but we did not notice that they made any application at the same time to have the duty taken off spades, forks and shovels, which they manufacture. Live and let live, gentleman, say we, and don't expect the Government to make a jug-handled business of the National Policy. Our furnaces here are all adapted to use either oil, wood or coal, at the option of the manufacturer, and the expense of changing from one to the other is a trifling matter, and can easily be adjusted. Great activity is at present being manifested here by the producers. All the drilling tools are being worked to their utmost capacity, and a new firm has been started this week for developing the oil region, called the Wild Cat Co., who expect to make some new strikes shortly. Refined oil is quoted at 12 1-2 to 13c. f. o. b. here, 60 days or 2 per cent off for cash.

DRUGS AND CHEMICALS.

The drug trade is rather dull. The lines covered by our quotations remain unchanged.

BUTTER AND CHEESE.

There is now plenty of butter for the requirements of the trade. The demand is up to its usual strength, but the supply has be-

E. LAZENBY & SON, 18 TRINITY STREET, LONDON.



Absolutely the Finest Quality of Pickles Packed, most generally used in England.

FOR SALE BY
BALFOUR & CO., HAMILTON
PERKINS, INCE & CO., TORONTO.
J. W. LANG & CO., TORONTO.
TURNER, ROSE & CO., MONTREAL

**THE
BOYCOTTED
WHOLESALE GROCER.**

The boycott which the Wholesale Grocers' Guild have endeavored to enforce against me, has not had the effect they predicted, and I am prepared to offer Sugars and all other lines of Goods as heretofore.

My price for

EXTRA GRANULATED SUGAR

For one or more barrels
Is Twenty cents per hundred less than the

COMBINATION

And my quotations for other Goods are equal to, in all cases, and lower in most cases than those offered by

GUILD HOUSES.

DISCOUNTS--

Are one and one-half per cent. off Sugars, Syrups, and Canned Goods. Three per cent. off General Goods.

The Guild Discounts are only one per cent. off Sugars.

Send for quotations of any special lines you may be open for.

- SUGARS, TEAS,
- SYRUPS, TOBACCOS,
- MOLASSES,
- BAKING SODA, SAL SODA
- JAPAN RICE, RAISINS,
- CURRENTS,
- FRUITS OF ALL KINDS,
- SPICES, NUTMEGS,
- BAKING POWDERS,
- CREAM TARTAR,
- BROOMS, BRUSHES,
- and WOODENWARE,
- And all other Goods in the Grocery line.

I call your special attention to my Uncolored Japan Tea at 15c.

JAMES LUMBERS

Wholesale Grocer,
67 Front St. East,
TORONTO, ONT.

ALL GROCERS SHOULD SELL
THE
**Empire
Baking
Powder**

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale
House.

Will Remodel Anybody.



Nov. 3, 1890.
J. Bliss, Esq., Compton P.O.
writes:—Health seekers
travel far to mountains,
lakes, seas and springs, but
of all the famous places to
have the body thoroughly
cleansed of health destroying
impurities, supple the
joints, firm up the muscles
and frame, and make one
feel fresh, life trickling
through the veins, give me
St. Leon Mineral Water.
Have proved for 50 years.
By using it heartily for a
few months it will remodel
anyone.

Secure rooms early at
Palace Hotel Springs, opening
June 15th, M.A. Thomas,
Manager.

St. Leon Mineral Water Co., Ltd.,
Toronto.
BRANCH—Tidy's Flour Depot, 164 Yonge St.

General Storekeepers

who deal in Dry Goods should subscribe
for

THE DRY GOODS REVIEW

Subscription Price \$1.00 per year.

Send for Sample Copy to THE DRY
GOODS REVIEW CO., 6 Wellington St. West,
Toronto.

EVERY MAN who has

any ambition to rise in the Grocery Trade should
buy a copy of

"TEA, AND THE SCIENCE OF BLENDING"

An accurate knowledge of Teas will bring you to the front
quicker than anything else.

R. S. McINDOE, 24 Front St. E.,

PRICE 1.00.

TORONTO.

REINDEER BRAND."

Condensed



MILK.

The richness, purity and general excellence of this article have won for it a first-class
Reputation throughout the Dominion of Canada. Full weight and absolute freedom from
adulteration are guaranteed.

The "Reindeer" Brand Condensed Milk must be pronounced of excellent quality
and in every respect satisfactory.

DR. ARTHUR HILL HASSALL.

Analy. Sanit. Inst., London, Eng.

Sold by First-Class Grocers everywhere.

The Truro Condensed Milk and Canning Co., Ltd.,
Manufacturers,
Truro, Nova Scotia

MARKETS—Continued.

come so full that prices have gone down from that cause alone. The quality of the butter received comes up for no special comment. It consists of the usual proportion familiar to the trade, of good and bad, poor makes being as predominant as ever. There is no old stuff now, thanks to the excellence of the late winter market. Nearly all the stock now received is in rolls, tub butter not being marketed largely before June, when the make is supposed to be at its best. The creameries have not begun operations yet. A 1000 pound lot of selected large rolls was offered on Monday at 15½c., but was not taken. The prices paid for large rolls are 14 to 16c. Pound rolls are 18 to 21c., choice tubs are 16 to 18c., while medium are 12 to 14c.

A lot of 1000 pounds, made up of large rolls was shipped on Monday to British Columbia, the cool weather favoring the transaction.

Cheese is unchanged for old, which is about off the market, though quoting at 12 to 12½c., new is 11 to 11¼c.

COUNTRY PRODUCE.

BEANS—Have gone up under the pressure of the demand upon a very greatly reduced stock. The business now being done is exclusively in broken lots, carloads being no longer available. Common are \$1.50, hand-picked are \$1.70.

DRIED APPLES—Are a shade lower, going at 8½ to 9c. The supply of rhubarb now begins to take off part of the demand.

EVAPORATED APPLES—Are also weaker and lower, bringing 12½ to 13c.

EGGS—The relative position of both sides of the market has remained the same for some time. Eggs are not scarce, but they are far from over-plentiful. Prices are 11½ to 12c., with a tendency to settle down to the lower figure.

HAY—Is selling at \$8.50 to \$10.50.

HIDES—The price is rather weaker, few No. 1 green bringing 5½c. now, the bulk of the business being at 5c. A car of cured changed hands the other day at 6c.

HONEY—There is little animation in the demand and prices are unchanged, 7 to 10c. being paid for clear and 14 to 16c. for sections.

HOPS—There is a fairly good trade in hops, two ton having been handled by one dealer in a very short time. The breweries are buying moderately. Prices are 35 to 38c.

OATS—Are 47 1-2 to 49c.

ONIONS—Canadian onions have taken a drop. They are worth to-day only \$2.50 to \$3 per barrel. The trouble is that they have begun to grow and are not very marketable. Egyptian onions are selling at \$2.50 to \$3 per bushel, and Bermudas at \$4.50 to \$5 per barrel.

POTATOES—Are steady at \$1 to \$1.05 on track, and \$1.15 to \$1.20 out of store.

BUY



WE SELL IT.

The St. Croix Soap Mfg. Co.,

St. Stephen, N. B.

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

SHEEPSKINS—Bring \$1.50 for heavy skins. Calfskins are unchanged at 6 to 8c.

STRAW—Is in light demand at \$6 to \$8.

TALLOW—Rough is 2c., and refined 5½ to 6c.

WOOL—A few purchases of new have been made, but at no advance on prices current a week ago, namely 18 to 19c. New will not come in to any extent before the first of June.

FISH.

Trade is not yet brisk, the spell of the dull season yet hanging over it. The demand for lake fish is not much behind the supply, which is yet rather small. Salmon is selling at about the usual rate of demand, at 16c. White fish are 7 to 8c., salmon-trout are 7c., and lake herring are \$2.50 per hundred.

GREEN FRUIT.

Florida oranges are all but done. What are selling bring \$4 to \$5, Messina oranges are \$3 to \$4, Valencias are \$5.50 to \$6, Riverside seedlings are \$4.50. Palmero lemons are \$4, Messina lemons, some stock of which is wasty, are \$4.50 to \$5.50. Bananas are \$1.50 to \$3.50, the latter price being for extras. Pineapples are 10 to 20c. Cold weather has again hindered trade, though its effects have been more local than in the country. The demand from the country has been fairly good.

PROVISIONS.

The trade in products has eased off very considerably and is now rather quiet. All prices are steady and unchanged. Dressed hogs arrive only in street lots and not more than up to the capacity of the demand that is operative at this time of year.

BACON—Long clear is 8 to 8½c., bellies are 10½ to 11c., backs are 10½ to 11c., rolls are 9c.

HAMS—Are firm at 11 to 11½c.

DRESSED HOGS—Are \$6.25 to \$6.50 on the street.

LARD—Is steady at 9¼ to 9½c.

MESS PORK—Is \$15.50 for Canadian heavy and \$17 for short cut.

SALT.

The salt market has no features peculiar to this week. The demand is normal and prices are steady, bags going at 72c., and barrels at \$1.40 in cars.

DRY GOODS.

Though the dry goods trade is not held by any such brake as the grocery trade is checked by just now, namely doubt as to the duty on sugar, yet it is far from active. The season is not an active one at all events in dry goods circles. But at the beginning of next month the travelers will take the road again with fall samples, and probably a brighter prospect for the trade will be opened then.

RAW FURS.

There is quite a liberal run of receipts in raw furs. Spring rat is the most active just now. Prices are:—Beaver, per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.50; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.50, Muskrat, fall, 12c.; spring rat, 21c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.75.

WE ARE BUYING

Dried Apples.

SEND SAMPLES AND QUOTATIONS

ESTABLISHED 1888.

STANWAY & BAYLEY
BROKERS

AND GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES AND QUOTATIONS

**JAMES E. BAILLIE,
PORK PACKER,
TORONTO.**

Long Clear Bacon, Mess Pork, Short Cut Pork, Breakfast Bacon, Backs, Spiced Rolls, Pure Lard, Sugar Cured Hams, White Beans, Dried and Evaporated Apples, at close prices. Write for quotations.

GEO. C. THOMPSON. CHAS R. KING.
THOMPSON & KING,
Consignees, Brokers, General Commission and Mercantile Agents,
51 Wharf Street, cor. Fort, Victoria, B.C.
Storage. Correspondence Solicited.

T. W. CLARK & CO.,
General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.
Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.
VANCOUVER, B.C.

References : Bank of British Columbia.

WILLIAM RYAN,
Produce and Commission Merchant,
72 FRONT ST. EAST, Toronto, Ont.
—DEALER IN—
Labrador Herring, barrels and halves.
Lake Superior Whitefish and Salmon Trout.
Lake Herring.
New Cured Hams and Bacon.
Pure Canadian Lard.
Mess and Short Cut Pork.

Write for Prices.



All kinds of produce handled. Consignments solicited. Carriers supplied.

J. CLEHORN & SON,
Wholesale Fruits, Fish and Oysters
94 YONGE ST., TORONTO.

ORANGES.

Last car of Florida oranges for the season just received. Fancy stock. Send for prices of oranges and lemons. Prices are advancing daily.

J. F. YOUNG & CO.,
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission. Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO.,
Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.
29 Church St., Toronto
TELEPHONE 806.

WM. DAVIES & Co.,
TORONTO.
PACKERS AND CURERS.

Choicest Smoked Hams and Breakfast Bacon.
Bbl. Pork, Long Clear, and Pure Lard.
CORRESPONDENCE INVITED.

Hams, Breakfast and Roll Bacon,
New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

**CANNED
FINNAN HADDIES**

QUALITY GUARANTEED.

Write us for Prices.

H. W. NORTHRUP & Co.
South Wharf, Saint John, N. B.

KING, GRAINGER & CO.
81 Front St. E.
Produce and Commission Merchants.
BUTTER, EGGS,
and Country Produce.
Correspondence Solicited. Prompt Returns Made.
TELEPHONE 2237.

JNO. A. MOIR,
GENERAL AGENT.
Consignments Solicited.
SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.
Quotations and samples sent on application. A trial solicited.
41 St. Francois Xavier Sts., Montreal.

LAURENCE GIBB
Provision Merchant,
83 COLBORNE STREET, TORONTO.
All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.
PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,
26 WEST MARKET STREET,
Provision and Commission Merchants.
Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,
Produce and Commission Merchants
Solicit consignments of Country Produce from Storekeepers.
71 Colborne St., Toronto.
Telephone 2291.

Established 1874.
W. H. SMITH,
Wholesale Produce
Commission Merchant
186 KING ST. EAST, TORONTO.
Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers Make a Point of Keeping it always in Stock.

MONTREAL MARKETS.

MONTREAL, May 21, 1891.

GROCERIES.

The week has not developed any change or improvement in the general position of the grocery market, and outside of some little activity in tea business on the whole has been very quiet. The cause is without a doubt due to the uncertainty regarding sugar. Business in this leading staple always begets activity in other lines, and until buyers know where they are regarding it they will hold off. The general impression here is that the estimates just brought down would indicate that the government is in a position to deal with the sugar duty question, and once it is settled a welcome improvement in the volume of business is expected as a natural consequence.

FRUITS.

The fruit market as far as dried varieties of stock go, present but little animation, and outside of some trading in currants mostly in small sized lots at 5½c. in barrels and 6c. in cases. Raisins remain featureless and owing to the position of affairs in New York no improvement is possible in the near future. For best quality 5c. is the best figure and although jobbing figures may be quoted up to 5½c., it is doubtful if the outside could be made at present. Latest advices from New York however show that the stock of inferior grades which has been weighing on that market like a nightmare is being worked off, and now only about 2000 boxes of off stalk get for shipment remain in first hands there. Business here, however, is practically nil in raisins as buyers are not taking anything at all.

In green fruit there has been nothing to note since the last auction sale. But one boat the Avolona remains and her lot is not large, so no material change is anticipated as far as lemons are concerned at any rate. There is not much doing locally, but for jobbing purposes \$4.00 is now the inside figure which is an advance of 50c. Oranges remain about as before, but they have a somewhat better tendency.

SUGAR, SYRUP, ETC.

There is still an absence of business in this leading article, which has its effect on other lines of groceries, and until the uncertainty regarding the duty is dispelled, nothing can be done. From the estimates brought down, the general expectation is that the Government will be able to deal with the question of the sugar duty, and if it is removed, every one expects trade to pick up well within a week or so, as any material movement in this staple will be sure to act beneficially on other lines. At present it is hard to quote a figure, although 6 1-2c. is nominal, it is reported and not denied that there has been shading on this figure. Yellows range from 5 to 5 1-2c.

Syrups are quiet and unchanged, with nothing particular to note, values remaining 3½ to 3¾c.

MOLASSES.

The firm position of this article is unaltered and all holders maintain stiffish views on the situation. As everyone has known for some time stocks here are limited, and all the Barbadoes is in one hand, and held for extreme figures, while advices from the Islands are of the same strong tenor as those noted a week ago. We quote Barbadoes 36c. and others 30 to 32c.

RICE.

There is nothing doing here in rice and the market shows no change whatever.

Butter, Eggs, Potatoes,
Onions, Cheese, Oats,
Apples, Hay, Straw,
Hogs, Poultry, Fish,
Evaporated and Canned
Goods wanted at once

BEST BRANDS OF

Bakers' and Family Flour

ALSO WANTED.

We handle all lines of FARM AND
ORCHARD PRODUCE as well as
DAIRY.

Write for Quotations for this market or
Britain to

IMPERIAL PRODUCE CO'Y.,
OF TORONTO, LTD.,
69 Front Street East, Toronto.

TEA.

The tea market continues fairly active, and some good sized sales were made to arrive the other day on New York account at 16c. and over. All teas are scarce but medium and high grade Japans especially so.

CANNED GOODS.

The trade in canned goods during the past week was not particularly noteworthy, nor such as to induce a material change. The advance in salmon \$1.35 to \$1.40 is maintained, and the belief is general that the combine will try and force up prices. In tomatoes, the corner that we noted some weeks ago has induced high prices and curtailed the demand so that nothing is doing in them except in a hand to mouth way. Corn is moving fairly well at \$1.25 to \$1.40, and receiving fair attention in a jobbing way at \$1.34 to \$1.40. Nothing doing in fruits.

FISH.

There is nothing doing in this article except the merest jobbing trade, and the supply generally of all varieties is small, but the demand is smaller still so that there is nothing to note. No. 1 salmon has been moved in a small way at \$16 for No 1, and \$15 for No. 2, but the business has been a mere bagatelle. Dry cod is unchanged at \$5 to \$5.50.

PROVISIONS.

The demand for provisions continues very quiet but prices hold steady. Packers report small stocks of pork, and while the Chicago option market is weak the class of pork needed for this market will cost just as much now as it did a month ago. Canadian short cut, per barrel, \$17.00 to \$17.50; mess pork, western, per barrel \$16.50 to \$17.00; short cut, western, per brl \$17.00 to \$17.50; hams, city cured, per lb 10¾ to 11½c.; hams, can-

vassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 8¾ to 9¼c.; bacon, per pound, 9 to 10¼c.; lard, com., refined, per lb, 8 to 8¼c.

EGGS.

Under freer arrivals and a rather slow demand eggs are weaker than at the time of our last report, and to-day no sales were reported at 11½c., in fact we know of none at that figure while large lots were moved at 11c. The indications are that western men have stopped buying for the present which accounts for the free arrivals.

BUTTER.

There is a steady business in all good descriptions of butter with nothing very special to note. There is no change in prices and business is done at quotations. New made creamery 23 to 24c.; fine Townships, 20 to 22c.; fine Morrisburg and Brockville, 18 to 21c.; fine Western rolls, 16 to 18c.; old butter, 6 to 12c.

CHEESE.

There is little to say regarding the spot market and there does not appear too much doing of late in the country. Briefly all the desirable early stock has been pretty well scraped up in the Ingersoll, Belleville and Napanee districts mostly at a range of 10 and 10½c. This leaves little scope for business and with the more indifferent feeling that has been shown on the other side, buyers now show a strong disposition to shade their bids upon the above mentioned figures; in fact it is no likely that it would be given now as the general impression is that although prices opened out reasonable enough it is time to get matters down to a more moderate basis so that business can go on. No full gross cheese has been marketed yet, and until it is the market can only be described as in a transition state. As far as spot prices go they are nominal in the absence of anything reliable on which to base a quotation, and although more is said to have been made, we think 10¼ a fair representative figure for an export basis here. Work has already commenced in the township's section and some feeling around has been done, these bids of 9½ being reported on Friday.

GRAIN.

There has been no change or improvement to the grain market since our last, and while the unsettled feeling prevails in the west none could be expected. The stocks in store compared with those of a week ago show a decrease of 181,618 bushels of wheat, 2,267 bushels of corn, 36,451 bushels of peas, 27,115 bushels of oats, 40,326 bushels of barley, and an increase of 9,788 bushels of rye. Compared with the same date last year there is an increase of 259,328 bushels of wheat, 153,374 bushels of oats, 11,142 bushels of rye, and a decrease of 216,594 bushels of corn, 134,443 bushels of peas, and 28,697 bushels of barley. We quote: No. 1 hard Manitoba, \$0; No. 2 hard Manitoba, \$1.14 to \$1.16; No. 3 do., \$1.02 to \$1.07; No. 2 Northern, \$1.07 to \$1.09; feed do., 66c. to 69c.; peas, 88c. per 66 pounds in store; 90c. afloat; Manitoba oats, 50c. to 51c.; Upper Canada do., 50c. to 52c. per 34 pounds; corn, 76c. duty paid; feed barley, 60 to 62½c.; good malting do., 70c. to 75c.; rye, 81c. to 88c.

FLOUR.

The flour market was fairly active on Saturday last but since then has quieted down somewhat, and business today was rather dull. Values rule unchanged. Stocks in store show a decrease of 800 barrels compared with a week ago and an increase of 6891 barrels compared with a year ago. We quote;

MONTREAL MARKETS.—Continued

Patent spring, \$6.00 to \$6.30; patent winter, \$5.85 to \$6.25; straight roller, \$5.50 to \$5.90; extra, \$5.15 to \$5.20; superfine, \$4.90 to \$5; city strong bakers', \$0.00 to \$6.00; strong bakers', \$5.75 to \$0.00; Oatmeal, standard, per bag, \$3.10 to \$3.15; granulated, \$3.20 to \$3.25; rolled, \$3.20 to \$3.25.

HALIFAX MARKET QUOTATIONS.
(Wholesale Selling Rates.)

HALIFAX, May 20, 1891.

BREADSTUFFS.—Since last week prices have increased considerably all round. Wheat has advanced about 4 cents, and the market is very strong.

FISH.—About 1,000 barrels of herring have come in this week and more are expected. About all our Nova Scotia bankers are already out or are preparing for their first trips. No reports have yet been received as to whether fish are plentiful on the banks yet, but we shall probably hear within a week or so. A fall in the figures asked and paid may be anticipated very shortly.

SUGAR.—The sugar market is at a standstill. Dealers are waiting until something definite has been arrived at as to the Government's action, concerning changes in the tariff.

Molasses.—The stocks here are becoming very small and there is a fair trade doing. From what we hear from Barbados the supply is coming in very slowly.

POTATOES.—These were very scarce early this week, and the schooners which arrived from Prince Edward's Island easily sold their cargoes for 63c. per bushel.

PROVISIONS.—Very little business is doing in the local provision markets. The trade for pork is confined to the dealers, the demand being very quiet. A fair trade is doing in lard.

ALL GROCERS SHOULD SELL
THE

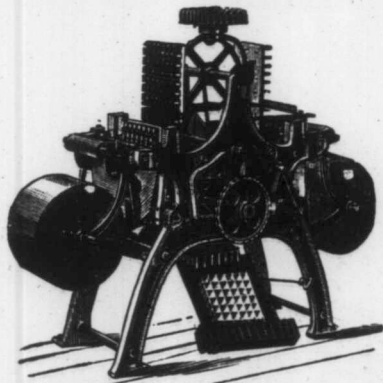
**EMPIRE
BAKING
POWDER**

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

Northumberland Paper and Egg Case Co

Sole Manufacturers of Machine Made Egg Case
Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

N. WENGER & BROS.,
AYTON, ONT.

- - MILLERS - -
(Hungarian Process)

BRANDS:
KLEBER, MAY BLOSSOM.

AGENTS:
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

MELDRUM & DAVIDSON,

MERCHANT MILLERS,
PETERBORO',
MANUFACTURERS OF
Choice Winter Wheat and Manitoba

FLOURS

Mikado, White Lilly,
Delight, Manitoba.

Feed of all kinds and Mixed Cars a Specialty. It
will pay you to give trial order.

HALIFAX AGENT. - J. P. Cox.

Brantford New Mills.

We can supply you with Flour, Meal, Grain
and Feed in whole or mixed cars, at prices as low,
if not lower, than any firm in Ontario, and
should you favor us with a trial order, we feel
confident of a continuance of your trade.
Orders filled promptly. Wire for prices.
Yours, etc.,

J. & R. ROBSON,
Please mention THE GROCER. Brantford, Ont.

SEAFORTH OATMEAL MILLS

Manufacturer of and Dealer in
Rolled, Granulated & Standard Oatmeals,
Split Peas, Pot Barley, Cornmeal, and
General Produce. Eggs a specialty.

D. D. WILSON,
SEAFORTH, ONT.

Dominion Mills,
LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

GARTLEY & THOMSON,
303 to 311 Talbot St.

Canadian White Enamel Sign Co.,
Sole Agents for Caesar Bros.
The Most Durable Sign Letter.

4 Adelaide St. W., Toronto.

A responsible agent wanted in every town
and city.

WALKER, HARPER & COMPANY
OXFORD MILLS.

"FLOUR" Manufactured by
Improved Roller System
BRANDS:
Golden Star. Golden Sheaf.
Oxford. Ontario Queen.
Regal. Jubilee.

Manufacturers of
STANDARD AND GRANULATED OATMEAL.
ROLLED OATS. ROLLED OATMEAL.

DEALERS IN
Grain, Seeds, Bran, Shorts, Beans, Mid-
dlings, Chop Feed, Pot Barley,
Split Peas, Cornmeal.

ADDRESS:
NORWICH, ONT.
Mixed cars a specialty.

HODD & CULLEN
Roller Millers.

FLOUR
Manufactured "Hulgarian" System.

Our brands are
Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in
Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.
Address, **STRATFORD, ONT.**

**EMBRO
OATMEAL
MILLS.**

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF
Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways. Have new machinery for the manu-
facture of Rolled Wheat and Graham Flour and
will be pleased to have orders.

WATCH THE EXPENSES.

It cannot be said of the body of retailers throughout the country that they do not watch this account very closely. For if they did not, very few of them would be in business to-day.

It is not the profits of a business which give men fortunes, it is only that part of the profits which they do not spend, but invest wisely.

There is no man so careful who could not, by strict scrutiny of his expense account, reduce it by many dollars every year. These dollars saved represent a reserve force which those can appreciate most who have been so placed as to be forced to call on all the resources at hand.

The presence of a reserve fund within easy reach makes every merchant a better buyer and a more careful seller. Though he may never be called upon to use that reserve, the fact of its possession, however, places him mentally and morally in a position that brings all advantages to him. It is just the same feeling which makes the orator master of his audience, who goes before it prepared at all points and certain of his knowledge and ability to answer all hostile criticism.

But the possession of this reserve must come to the average merchant by his close scrutiny of his expense account. For every dollar spent that might have been placed in reserve, he loses a grain of that mental and moral elevation which allow him to occupy the best position, either as a buyer or a seller. For this reason, while no man should be stingy or mean, neither should he be generous in expenditure until his income and means are so assured that he can afford to be generous without injury to his business interests.

The secret lies in a careful looking after the expenses.—National Grocer.

Lyon, Powis & McKenzie, wholesale grocers, Winnipeg, are preparing to build a fine warehouse.

Detective Crites seized 226 gallons of smuggled American coal oil in Cornwall on Tuesday morning.

Mr. McRae has bought out the grocery business of J. W. Pell of Springfield, Ont., and is now prepared for customers.

Miller Bros, general store keepers East Cornwall, Ont., have moved their stock from McArthur's block to the Brennan block.

Messrs. Read & Co., Moncton, N. B., are about opening a wholesale grocery business in the Record building, formerly occupied by G. V. Forbes.

The "Societe des Marchands Detailleurs," Montreal, held their monthly meeting a short time ago, when complaints were made that some wholesale merchants were still selling at retail, notwithstanding their agreement to the contrary. Reference was made to certain civic officials who grant

pedlars' licenses at half rate or for a few months, which is contrary to law. The question of the nuisance of beggars on certain regular days of the week was also discussed.

Messrs. Cotie & Thomson, general merchants, Portage du Fort, Que., have greatly improved the appearance of their store front by taking out the old windows and replacing them by two large show windows.

Mr. Mullock's motion in the House of Commons to consider in committee of the whole the resolution in favor of removing the duty on sugar and binding twine was postponed till Monday 25th in order that the estimates might first be considered.

The Delhi Canning Factory has leased for five years the warehouse opposite the slip of Capt. Wm. Milloy, Niagara, where the company will carry on a canning business employing 50 hands.

The early-closing movement begun by the clerks of Vancouver, B.C., and of which their free concert was a detail in their plan of campaign, has resulted in the almost complete triumph of the clerks.

A quantity of tobaccos was taken from Kinnisten & Co.'s grocery department at Ridgetown the other night by some persons at present unknown, entrance having been effected in a surreptitious way.

Messrs. Fred. P. Reed, C. S. Starratt and J. W. Y. Smith are the partners in a wholesale grocer business just established in Moncton, N. B. Mr. Reed has been connected with the wholesale grocery business in St. John for about ten years. Mr. Starratt has a thorough knowledge of the trade. Mr. Smith's interest is largely financial.

At a recent meeting of the St. Catharines council a petition was read from the various merchants and business men, requesting the council to pass a by-law to require all places of business to be closed every evening excepting Saturdays and eves of holidays at eight o'clock during the months of June, July, August and September. The petition was granted and the mayor authorized to have the by-law prepared accordingly.

Mr. A. F. Ede, manager and buyer for Richard Tew & Co., Toronto, has concluded to take a holiday and a trip for the benefit of his health. When this resolution became known to his fellows on the staff they made up their minds to surprise Mr. Ede, and did so very gracefully the other evening, when they waited on him and presented him with an address and a very handsome dressing case. Mr. Ede made a suitable reply.

Mr. Marshall has given notice of a resolution in the House of Commons in favor of amending item 101 of the tariff, so that it shall read as follows: "Barrelled pork in brine made from the sides of heavy hogs after the hams and shoulders are cut off, and containing no more than 16 pieces to the barrel of 200 lbs. weight, 1½ cents per

pound, the barrels containing the same to be free of duty." Mr. Marshall says his object is to more clearly define what mess pork is, so as to prevent large importations of other than mess pork coming in at the same rate of duty, to the detriment of Canadian farmers and feeders, as at the present time.

Restore goods to their proper places as soon after using as possible.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

A customer secured is a promise of greater salary in time.

You can lose more than we do by not subscribing for this paper.

A. H. BADGEROW.

ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar

Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

THE A. G. PEUCHEN CO.,

ARE NOW MAKING

100 TONS

OF

Pure Paris Green

ALSO MAKING

300 bbls. of PAINT OIL.

See our New Catalogue containing 32 pages of all articles in the Paint Trade.

VARNISH A SPECIALTY.

THE A. G. PEUCHEN CO., Ltd.,

Manufacturers Paints and Varnishes,
TORONTO.



DAVIDSON & HAY

Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

: Clover Leaf Lobsters :

We have now in stock a small lot of the above fine brand of Canned Lobsters, also the "Lynx" brand of British Columbia Canned Salmon.

Sloan & Crowther

WHOLESALE GROCERS,
59, 61 and 63 Front St. E.,
TORONTO.

Japan Teas

We have a full stock including exceptional value in low grades.
Write for Samples.

H. P. ECKARDT AND CO

Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.

Thos. KINNEAR & Co

Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS,
SPECIALTIES.

EDWARD

ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,

Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

SMITH & KEIGHLEY

WHOLESALE GROCERS

AND IMPORTERS OF

Mediterranean Fruits.

FINEST SELECTIONS IN THE MARKET

-OF-

China, Japan, Indian and Ceylon

TEAS.

9 Front St. E., Toronto

" MONSOON "

Is the Registered Trade Mark of the

PURE INDIAN TEA

That has become such a favorite.

These Teas have had a Three Year's Test.

Particulars on application to

STEEL, HAYTER & CO.,

Growers and Importers,

11 & 13 Front St. E. Toronto.

J. W. Lang & Co.

Wholesale Grocers,
TORONTO.

CLARK
ARMOUR
FAIRBANK
LIBBY

Canned and Potted Meats.

These goods usually advance at this season.

ORDER IN TIME.

33 Front St. East.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

IMPORTERS.

Offer full stock of

TEAS,
COFFEES,
SUGARS,
and General Groceries.

A few choice MALAGA RAISINS remaining, also CHOICEST and FINE FIGS in Boxes.

Just arrived : Prime Sicily Filberts,

J. F. EBY.

HUGH BLAIN

THE SALT OF THE EARTH.

Higgin's "EUREKA"

FULL SACKS 224 lbs.

QTR. " 56 "

14 lb. BAGS (16 in a sack,

5 " " 45 " "

f.o.b. Toronto or Montreal.

AGENTS FOR WESTERN CANADA.

Eby, Blain & Co.,

Wholesale Grocers,

FRONT AND
SCOTT STS.

TORONTO.

THE TRANSFORMATION OF A PAYING TELLER.



PAYING TELLER—Good morning!—



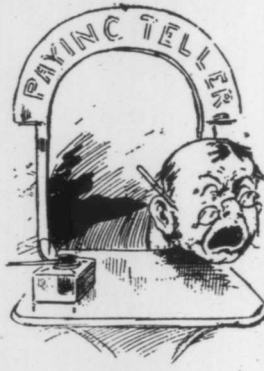
Why don't—



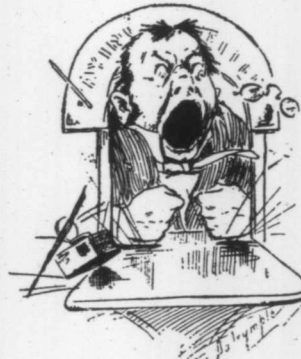
—you endorse—



—your check—



—on the—



—Right END?!—

MORE FANCY TEA.

There is apparently no limit to the price which teadealers are willing to pay for fancy parcels of Ceylon tea. On Tuesday a small box of 5lb. weight, containing five packages were sold by Messrs. W. J. and H. Thompson at the unprecedented price of £17 per lb. The tea was from the Havillan estate, belonging to the Oriental Bank Estates Company, Limited, and in appearance is lighter than that previously sold, but of rather larger "tips." The bidding commenced at £10 10s., and rose by half-crowns and five shillings to £17, at which price it was knocked down to a Glasgow purchaser, to be used, no doubt, as an advertisement. Yesterday, another parcel of tea from the Gartmore Estate, Ceylon, was offered, and the lot was ultimately sold, amid great cheering, at £25 10s. per lb. to the same company which bought the previous parcel.—The Home and Colonial Mail.

INSURANCE.

It would be difficult to decide off-hand which is the most important question for the business man of family to consider—insurance of his stock and furniture against loss by fire or the insurance of his life against loss to his family by his sudden death. The merchant who neglects to insure against fire or forgets to renew such insurance, is gen-

erally considered, and rightly, as lacking in ordinary prudence, not to say common sense, yet cases continually occur of stores burning out, and the reports come in: "No insurance." But the merchant with a family dependant upon him, who makes no provision, such as life insurance affords, for the maintenance of his dear ones after his decease, is even more destitute of sagacity and more deserving of censure than the business man who runs the risk of his stock burning up and being left at the mercy of his creditors, owing to a failure to take the ordinary precautions against loss by that common disaster. In this connection it is proper to call the attention of our married readers to the necessity of conducting their businesses in such a manner that their estates may be easily administered for the benefit of their families, in case of their sudden taking off. When a business is run on business principles, with proper account books, properly kept, so that it can be seen at a glance just what the state of the business is, it may be possible for the widow of the deceased merchant to carry it on successfully for the maintenance of herself and children. Unfortunately far too many merchants run their business on a sort of happy-go-lucky plan, and hardly ever know themselves just how they stand as regards earnings and liabilities, and of course when they are removed by death it is an utter impossibility for anyone except a

skilled expert to learn the condition of the business which they have left behind them. As the sums for which many lives are insured rarely yield an adequate income for the support of a family of growing children, it behooves the married merchant who would insure his family against a shabby-genteel state of existence, as well as against actual grinding poverty, to take steps to arrange his business affairs in such a shape that the taking away of the directing mind and hard will not endanger the business. He will thus not only safeguard the future of his family, but also improve the chances of his business success while he remains in the land of the living, for as a rule it is the unsystematic, non-bookkeeping merchants who are the first to succumb to the perils of business life.—Merchants' Review.

BREADMAKER'S DRY HOP YEAST

Makes light white, wholesome, and delicious Bread.

For sale by all wholesale grocers, at \$1 per box.

Manufactured by

THE BREADMAKER'S YEAST CO.,

TORONTO, ONT.



Repeated Requests

We beg to announce that in response to numerous and repeated requests for a box composed entirely of 5c. packages that after this "Barm" Yeast will be put up as follows :

1 box of 5c. packages containing	3 doz. 5c. packages at \$1.00
1 " 10c. " "	3 " 10c. " at \$1.95
1 " Assorted " "	{ 1 1-2 doz. 10c. pkgs. } at \$2.00
	{ 3 doz. 5c. pkgs. }

THE BARM YEAST MFG. CO.,

TELEPHONE 1920.

35 Wellington St. E., Toronto.

For Quotations see Catalogue Price List.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
Sole Agents for Canada. BRANTFORD, ONT.

M. J. Woodward & Co.,

PRODUCERS OF CRUDE,

Manufacturers of
Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c

PETROLIA, - ONTARIO.

EDWARDS, CATCHPOLE & CO'Y

MANUFACTURERS OF

French Blacking,
Stove Polish,

Writing Inks and Mucilage.

33 Wellington East, Toronto.

ALL GROCERS SHOULD SELL
THE

**Empire
Baking
Powder**

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.



ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,

Spices,

Mustard.

HALIFAX, N.S.

CANNED LOBSTERS.

To Wholesale Grocers :

Canned Lobsters are now beginning to arrive and we are prepared to accept orders to purchase for you on commission. We have a good connection with the Packers and are offered all the lots that are brought in. This is now the largest market in the world. For further information apply to

JOHN PETERS & CO.,

22 HALIFAX, N.S.

**DO
YOU
SELL**

"Peerless" Washing Compound.
There is nothing equal to it. It will pay you a handsome profit. Your customers will like it. Address

Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.
Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

The Norton Manufacturing Co.,
MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING
POWDER, FISH AND LOBSTER
CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers
"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCEL SIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

:: TORONTO.

R. TEW & CO.,

Importers of
CROCKERY, GLASSWARE, CHINA, LAMP
GOODS, ETC.

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

We invite inspection of our NEW decorated

SEMI-PORCELAIN WARE

in TEA, DINNER
and TOILET SETTS.

Best value in the Market.



SALES MADE OR PENDING.

Wm. Trott, grocer, St. Thomas, Ont., has sold out to J. Finch.

Switzer & Brown, grocers, Collingwood, Ont., have sold out to F. H. Laughton.

Snider & Shuh, general merchants, Waterloo, Ont., advertise their business for sale by tender.

PARTNERSHIPS FORMED AND DISSOLVED.

R. Craig & Son, grocers, Truro, N.S., have dissolved.

Jos. Dagenais & Co., grocers, Montreal, have dissolved.

J. T. & F. H. Warrington, cheese exporters, Montreal, have dissolved.

W. H. Schwartz & Son, coffee and spice manufacturers, Halifax, N. S., have dissolved.

REMOVALS AND DEATHS.

Wm. W. Moyer, fruit-drier, Campden, Ont., is dead.

P. L. Hardy, of Hardy & Drolet, grocers, Quebec, is dead.

Murdoch M. Laing, of Murdoch Laing & Sons, commission and produce dealers, Montreal, is dead.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Douglas Bent, trader, Aylesford, N. S., has assigned.

Wm. G. Hewson, grocer, Oakville, Ont., has assigned.

C. Collver, general merchant, Burgessville, Ont., has assigned.

H. H. Dickson, general merchant, Pakenham, Ont., has assigned.

F. H. Parsons, general merchant, Colebrook, Que., has assigned.

Ulric Collette, general merchant, St. Bazile, Que., has compromised.

Demand of assignment has been made of J. L. Laurier, grocer, Montreal.

Daniel McLean, general merchant, Orangedale, N. S., has assigned.

L. Bernier & Fils, general merchants, Weedon, Que., have assigned.

Nazaire Girouard, general merchant, St. Guillaume d' Upton, Que., has assigned.

John Craig, general merchant, Petrolia, Ont., has assigned to M. A. Sanders, Sarnia.

L. & M. Chandonnet, general merchants, St. Pierre les Besquets, Que., has assigned.

Napoleon Dubuc, general merchant, St. Isidore, Que., has called a meeting of his creditors.

J. C. McEwen, general merchant, Tiverton, Ont., has assigned to J. A. McPherson, Kincardine.

McBean Bros., grocers and liquor dealers, London, Ont., have assigned to E. A. Clegghorn, London.

Demand of assignment has been made of Isaie Charbouneau, general merchant, St. Therese, Que.

FROM COVER TO COVER.

Mr. G. W. Mahon, general merchant, Egbert, Ont., writes: "I have read with interest the biographical sketches given in THE GROCER, in fact I read the whole of it from cover to cover, advertisements and all."

SHOULD MEET WITH ENCOURAGEMENT.

The postmaster at Armow, who keeps a general store, in renewing his subscription to the GROCER writes: I consider your paper a welcome visitor and your efforts to furnish a first class paper to business men should meet with the encouragement it deserves. In fact I think I am correct when I assert every man at all interested or wishes to succeed in business should be a subscriber to your valuable publication.

ITS HINTS ARE GOOD.

Mr. J. Frank Chalmers, Adolphustown, Ont., testifies to the value of The Grocer as follows: "Enclosed you will please find my subscription to The Grocer. Its hints to storekeepers and clerks are good. I am always anxious to read its accounts of successful business men's lives, such as it has given in its last issues. Its market reports are a good guide to a person buying and selling."

OTTAWA NEWS.

Ottawa, 21st May.

Mr. Marshall's motion for a return of correspondence, etc., respecting steps lately taken by the Government to prevent American cheese being shipped through or from Canadian ports, and branded as Canadian; and for the copies of the instructions now given to the proper authorities or preventive officers on the subject, was carried.

Work can always be found in a store without double-million microscope.

A reputation for truthfulness is indispensable to permanent and satisfying success.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

BUSINESS CHANCES.

HONEY—GOULD & COMPANY, BRANTFORD, are supplying grocers with pure honey. Write for prices and catalogue of bee hives, extractors, foundations, etc.

ADAMS & SONS' TUTTI-FRUTTI**CHEWING GUM.**

The fastest seller the trade handles to-day

Other Staple Brands:

Bo-Kay, Sappota, Magic-Trick, etc., etc. See our price list page 21. Send to Adams & Sons, 23 Church St., Toronto, Ont., for beautiful advertising matter.

ORIENT MILLS.**SINCLAIR, HOOD & CO.,**

(SUCCESSORS TO W. A. BRADSHAW & CO.)

Importers and Manufacturers of

Coffees,
Spices,
Mustards,

CREAM OF TARTAR, BAKING POWDERS,
FLAVORING EXTRACTS, ETC.

48-50 Lombard Street, Toronto.



**THE GAIL BORDEN
Eagle Brand Condensed Milk**

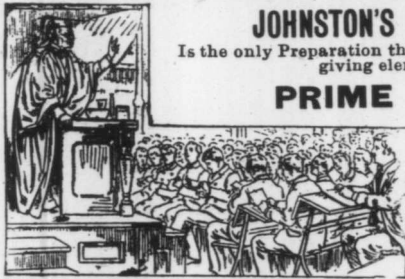
Has maintained its high reputation for ABSOLUTE
PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY
Grocers and Druggists Everywhere.

**ORDER
IVORY BAR
SOAP**

Pay Attention and Remember



JOHNSTON'S FLUID BEEF

Is the only Preparation that supplies the strength-giving elements of

PRIME BEEF.

ALWAYS USE it yourself.

ALWAYS RECOMMEND it when a strength-giving and easily-digested Food is needed.

W. G. A. LAMBE & CO.,
 Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto

SAPOLIO Is a solid handsome cake of SCOURING SOAP Which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to

EMIL POLIWKA & Co.

36 Front st., East, Toronto, Ont.

Dominion Agents.

Women Who Know a Good Thing



When they see it all say that the "TARBOX" SELF-WRINGING MOP is indispensable to every well-regulated household, **LIGHT, HANDY, DURABLE** Wrung at arm's length without wetting the hands, thus avoiding CHAPPED, or Sore hands. No stooping or straining of the back. Sold everywhere. Ask your dealer for it and take no other. The name of "TARBOX" cast on every mop.

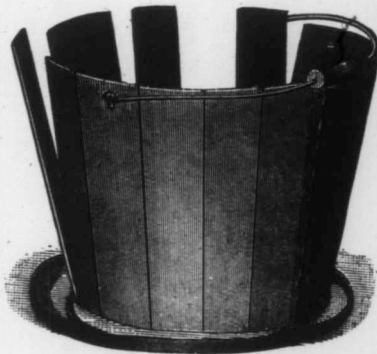
Dealers will consult their interests by addressing us if they are not carrying a stock of the above mop.

TARBOX BROS.,

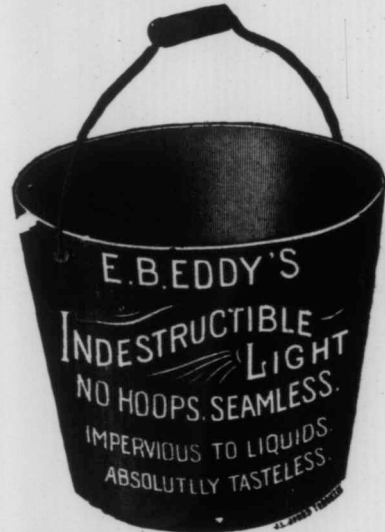
73 Adelaide Street West, Toronto

Sole Manufacturers.

CATCH ON!



The Old Wooden Bucket.



E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naphtha

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,

HULL CANADA

JAMS
 AND
JELLIES
 SUPERIOR
 IN
 QUALITY.

Raspberry, Strawberry, Blackberry, Plum, Grape, and Apricot Jams.

Red Currant, Raspberry and Strawberry Jellies.

Glass, Tin and Wood Packages.

✻ ADMITTED BY ALL ✻

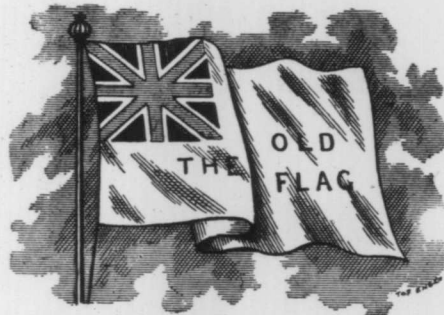
That our Jams and Jellies are superior in quality. We have a full line in all size packages. Can ship in a moment's notice. Goods guaranteed.

DELHI CANNING CO.,

DELHI, ONT.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,



Have now placed on the market their new brand of smoking tobacco, "The Old Flag" a fine bright Virginia Flake cut tobacco. The best in the world.

Try it and judge for yourself.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, May 21, 1890.
This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.
Goods in large lots and for prompt pay are generally obtainable at lower prices.
All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.
Per doz
Dunn's No. 1, in tins 2 00
" " 2, in tins 75
Cook's Gem, in 1 lb pkgs \$1 75
" " 7 oz 85
" " 2 oz 40
" " 5 lb tins 65
" " bulk, per lb 12
Per doz.
Empire, 5 dozen 4 oz c a s \$0 75
" " 4 " 8 " 1 15
" " 2 " 16 " 2 00
" " 1/2 " 5 lb cans 9 00
" " bulk, per lb 15

COOK'S FRIEND. Per doz
(in Paper Packages.)
Size 1, in 2 and 4 doz boxes \$2 40
" 10, in 4 doz boxes 2 10
" 2, in 6 " 80
" 12, in 6 " 7c
" 3, in 4 " 45
" 4 " " 30c
Pound tins, 3 oz in case 3 00
12 oz tins, 3 oz in case 2 40
5 oz tins, 4 " 1 10
5 lb tins, 1/2 " 14 0c
Ocean Wave, 1/2 lb, 4 doz cases. 75
" " 1/2 lb, 4 " " 1 30
" " No. 1, 2 " " 1 9c
" " 1 lb, 2 " " 2 2c
" " 5 lb, 1/2 " " 9 60

BISCUITS. Per lb
Arrowroot \$0 11 1/2
Abernethy 9
Ginger Nuts 11 1/2
New York Fruit 15
People's Mixed 11
Pilot Family 6
Snowflake 11 1/2
Niagara 15
Soda " 3 lb 21
Sultana 11 1/2
Oyster crackers 7
Milk biscuit 9 1/2
Butter crackers 6 1/2
Tea 11 1/2
Wine 9
Wine, sweet 9

BLACKING.
Day & Martin's, pints, per doz \$3 20
" " 1/2 " " 2 10
" " 1/4 " " 1 10
Spanish, No. 3 4 50
" " 10 9 00
EDWARDS, CATCHPOLE & CO'S
No. 1 per gross 9 00
No. 2 do 4 50
No. 3 do 3 60

BLACK LEAD.
Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.

TELLIER, BOTHWELL & CO'S.
Royal Black Lead, per gross..... \$1 80
F. F. DALLEY & CO.
Per gross.
Silver Star Stove Paste 9 00
Packed in fancy wood boxes, each box contains 3 doz.
EDWARDS, CATCHPOLE & CO'S
Crown Polish, No. 1, per gross..... 9 00
" " No. 2, " " 4 80

BLUE.
Reckitt's Pure Blue, per gross. 2 10
TELLIER, BOTHWELL & CO'S.
Parisian Square Blue, per lb. 13 to 14c

BROOMS. Per doz.
Carpet 4 strings 2 90
X Parlor, 2 " " 2 65
Louise 3 " " 2 65
1 Gem 4 " " 3 25
2 " " " 2 65
3 " " " 3 20
4 " " " 1 95
O Hurl... 4 " " 2 65
" " 3 " " 2 35
" " 2 " " 2 05
" " 1 " " 1 70
OK " 2 " " 1 35
Hvy Mill 4 " " 3 70

CANNED GOODS. Per doz
Apples, 3's \$1 15 \$1 20
" " gallons 3 10 3 25
Blackberries, 2 2 00 2 10
Blueberries, 2 1 25 1 40
Beans, 2 0 95 1 10
Corn, 2's 1 10 1 25
" Special Brands 1 30 2 10
Cherries, red pitted, 2's... 2 25 2 40
Peas, 2's 1 35 1 45
" sifted select 1 45
Pears, Bartlett, 2's 2 00 2 25
" Sugar, 2's 1 70
" " 3's 3 00 3 10
Pineapple, Baltimore 2 40 2 50
" Bahama 2 90 3 00
Peaches, 2's 2 75 2 85
" " 3's 3 75 3 85
" Pie, 3's 1 60 1 65
Plums, Gr Gages, 2's 2 00 2 10
" Lombard 2 00 2 10
" Damson Blue 1 90 2 00
Pumpkins, 3's 1 00 1 10
" gallons 3 00 3 25
Raspberries, 2's 2 45 2 50
Strawberries, choice 2's... 2 40 2 50
Succotash, 2's 1 50 1 65
Tomatoes, 3's 1 50
Finnan haddies 1 50
Lobster, Clover Leaf 2 75
" Crown 2 50
Mackerel 1 15 1 25
Salmon, 1's 1 40 1 55
" white 1 10 1 25
Sardines Albert, 1/2's tins 10, 11 1/2, 15, 18
" " 1/2's " " 15, 18
" Martiny, 1/2's " " 10, 10 1/2, 11 1/2, 18, 19
" Other brands, 9 1/2, 11, 16, 19
" P & C, 1/2's tins 23, 25
" " 1/2's " " 33, 36
" Amer, 1/2's " " 6 1/2, 8
" " 1/2's " " 9, 11

MARMALADE, JAMS AND JELLIES.
CAIRN'S.
(Blaklock Bros., Montreal, Agents.)
Marmalade. Price, f.o.b. Montreal. dz.
" Home Made," glass 1 lb \$2 35
" " White 1 lb 2 25
" " " 2 " 4 15
" " Stone 7 " 13 20
Scotch White 1 " 2 10
Jams.
Gooseberry 1 lb. white pots, 4 doz. assorted, per doz. \$3.35
Strawberry
Black Currant
Red Currant
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

Jellies. Red Currant, 1 lb. white. \$2.75
Black Currant, 1 lb. white 2.75
DELHI CANNING CO.
Jams assorted, 1's 2 35
Jellies, 1's 2 25

CANNED MEATS.
CLARK'S
Comp. Corn Beef 1 lb cans \$... \$1 60
" " 2 " " 2 65
" " 4 " " 5 00 5 15
" " 6 " " 7 75 8 00
" " 14 " " 18 60 19 20
Minced Collops, 2 lb cans 2 60
Roast Beef 1 " 1 60
" " 2 " " 3 15
" " 4 " " 5 85
" " 2 " " 7 00
Par Ox Tongue, 2 1/2 " \$7 25 7 50
Ox Tongue 2 " 7 50
Lunch Tongue 1 " 3 00 3 10
" " 2 " " 5 25 5 75
English Brawn, 2 " 2 50 2 60
Camb. Sausage, 1 " 4 00
" " 2 " " 2 50
Soups, assorted, 1 " 1 85
" " 2 " " 2 25
Soups & Bouilli, 2 " 1 80
" " 6 " " 4 50
Potted Chicken, Turkey, or Game, 6 oz cans 1 50
Potted Ham, Tongue or Beef, 6 oz cans 1 35
Devilled Tongue or Ham, 1/2 lb cans 1 35
Devilled Chicken or Turkey, 1/2 lb cans 2 25
Sandwich Ham or Tongue, 1/2 lb cans 1 50
Ham, Chicken and Tongue, 1/2 lb cans 1 50

MINCE MEAT.
BRYANT, GIBSON & CO'S—TORONTO.
Mince Meat, 1/2 gal glass jars, \$9 50
Ditto, 25 and 40 lb pails, per lb. 12 1/2c
J. H. WETHER'S—ST. CATHEARINES.
Condensed, per gross, net \$13 50

CHEWING GUM.
ADAMS & SONS.
To Retailers.
Tutti Frutti, 36 50 bars \$1 80
Bo-Kay (new) 150 pieces 1 00
Sappots, 150 " 1 15
Magic Trick, 115 " 0 85
Black Jack, 115 " 0 85
Red Rose, 115 " 0 85
Sweet Fern, 230 " 0 85
Adams' N.Y. Gum, 200 " 0 50
Caramel Tolu, 72 " 0 40
New Fruit Ass't., 115 " new 0 75
Puzzle Gum 115 " 0 75
Colah " 115 " 0 75

ALWAYS ORDER RECKITT'S BLUE.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate— Per lb.

French, 1/4's... 6 and 12 lbs. 0 30

Caracas, 1/4's... 6 and 12 lbs. 0 35

Premium, 1/4's... 6 and 12 lbs. 0 30

Sante, 1/4's... 6 and 12 lbs. 0 26

Diamond, 1/4's... 6 and 12 lbs. 0 24

Sticks, gross boxes, each... 1 00

Cocoa, Homoeopat'c, 1/4's, 8 & 14 lbs 30

" Pearl " 25

" London Pearl 12 & 18 " 22

" Rock " " 30

" Bulk, in bxs. 18

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma... per lb \$0 30

Mott's Prepared Cocoa... 28

Mott's Homoeopat'c Cocoa (1/4's) 32

Mott's Breakfast Cocoa... 40

Mott's Breakf. Cocoa (in tins) 45

Mott's No. 1 Chocolate... 38

Mott's Breakfast Chocolate... 40

Mott's Caracas Chocolate... 22

Mott's Diamond Chocolate... 20

Mott's French-Can. Chocolate 26

Mott's Navy or Cooking Choc. 30

Mott's Cocoa Nibbs... 5

Mott's Cocoa Shells... 5

Mott's Vanilla Chocolate stick 32&24

Mott's Pure Confec Chocolate 22-38

Mott's Sweet Confec Choc. 21-30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, 1/2 lb. boxes 70, 75

Iceland Moss 1 lb in 12 lb boxes 35

Soluble (bulk) 15 & 30 lb bxs 18, 20

Soluble (tins) 6 lb and 12 lb... 20, 25

Cocoa Nibs, any quantity... 30, 35

Cocoa Shells, any quantity... 05

Cocoa Essence... per doz 1 40

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs 30

Queen's Dessert, " 40

Vanilla " 35

Sweet Caracas " 32

Chocolate Powder, 15, 30 lb bxs 25

Chocolate Sticks, per gross... 00

Pure Caracas (plain) 1/4, 1/2 lbs 30

Royal Navy (sweet) 30

Confectioners', in 10 lb cakes 30

Chocolate Creams, in 3 lb bxs 30

Chocolate Parisien, in 6 lb bxs 30

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1. bxs. 12 & 25 lbs each 35

Baker's Vanilla in bxs 12 lbs each 48

Caracas Sweet bxs 6 lbs each, 12 bxs in case... 31

Eagle, sweet & spiced, bxs 12 lbs each 30

Vanilla Tablets, 416 in box, 24 bxs in case, per box 50

Spanish Tablets, 100 in box, 12 bxs in case... 2 87

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each 23

Grocers' Style, in cases 24 boxes, 6 lbs each 23

48 Fingers to the lb., in cases 12 bxs 12 lbs each... 23

48 Fingers to the lb., in cases 24 bxs 6 lbs each... 23

Cocoa—

Pure Prepared boxes, 12 lbs each 36

Cracked, boxes, 20 lbs each, 1 lb and assorted papers... 28

Cracked, in bxs, 12 lbs. each, 1/2 lb. papers... 28

Cracked, in bags, 6, 10 & 25 lbs each 28

Cocoa and shells, 12s and 25s... 25

Breakfast Cocoa—

In bxs, 6 & 12 lbs., each, 1/2 lb. tins 40

In boxes, 12 lbs., each, 1 lb. tins, decorated canisters... 43

Broma—

In boxes, 12 lbs., each, 1/2 lb. tins... 37

GIBSON & GIBSON'S

Sydney Gibson's Cocoa, 1/4s per lb 0 30

Soluble Cocoa bulk in boxes 0 18

Prepared do " 0 22

Sydney Gibson's Chocolate, 1/4s, and 1/2s 0 30

Gibson's Rock do 1/4s and 1/2s 0 30

Dr. Clarke's do 1/4s 0 40

Confectioners' Pure Chocolate 10 lb. blocks 0 30

Vanilla choc. sticks, per gross... 1 00

Gibson's Icina, 1/4s, 4 doz. in case, per doz 1 35

Gibson's Icina, 1lb 2 " " 2 40

COFFEE.

GREEN

c. per lb.

Mocha... 32, 35

Old Government Java... 30, 33

Rio... 23, 23 1/2

Plantation Ceylon... 29, 31

Porto Rico... 24, 26

Guatemala... 24, 26

Jamaica... 22, 23

Maracaibo... 24, 27

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

c. per lb

Java... 33, 34

Java and Mocha... 34, 36

Plantation Ceylon... 35

Arabian Mocha... 37

Santos... 28, 26

English Breakfast... 16, 24

Royal Dandelion in 1 lb tins... 26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend... 33

Our Own " 31

Laguayra " 29

Mocha and Java... 33, 33

Java, Standard " 33

" Old Government... 30, 32

Arabian Mocha... 36

Santos... 28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs. 30

Standard Imperial in sealed tins, 25 and 50 lbs. 32

Standard Blend in sealed tins, 25 and 50 lbs. 33

Ground, in tins, 5, 10, 15 and 25 lbs. 20, 30

Say's Parisien, in 1/2 and 1 lb tins 30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz. \$0 75

" " " " 1, 1 1/2 oz... 1 25

" " " " 2, 2 oz... 1 75

" " " " 3, 3 oz... 2 00

FLOUR AND MEAL.

per bbl.

Flour, Manitoba Patent... 6 25 6 40

" Ontario patents... 5 25 5 75

" Straight Roller... 4 80 4 85

" Extra... 4 40 4 60

" Low grades... 2 50 4 50

" Strong bakers... 5 90 6 10

Oatmeal, standard, bbls 5 75

granulated, " 5 75

rolled " 6 00

Rolled Oats... 8 00

Bran, per ton... 13 00 14 00

Shorts... 18 90

Cornmeal... 4 00 4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

per doz.

Cases, No. 1, 2 oz tins... \$2 75 \$3 00

" No. 2, 4 oz tins... 4 50 5 00

" No. 3, 8 oz tins... 8 00 8 75

" No. 4, 1 lb tins... 12 60 14 25

" No. 5, 2 lb tins... 25 00 27 00

FRUITS.

FOREIGN. c. per lb.

Currants, Provincial, bbls... 6 1/2, 6 3/4

" " " " 1/2 bbls 6 1/2, 6 3/4

" " cases... 6 1/2

Filiatras, bbls... 6 1/2, 6 3/4

" " 1/2 bbls... 6 3/4, 6 1/2

" cases... 6 1/2, 6 3/4

Patras, bbls... 6 1/2, 7

" " 1/2 bbls... 7, 7 1/2

" cases... 7 1/2, 7 3/4

Vostizzas, cases... 7 1/2, 8 1/2

" " 1/2 cases 7 1/2, 8

5-crown Excelsior (cases) 9 1/2, 9 3/4

" " 1 case... 9 1/2, 9 3/4

Dates, Persian, boxes, 5 1/2 6

Figs, Elemes, 14 oz., per box 10 12

" 10 lb boxes 12 13

" 20-lb " 15 16

" Seven-Crown " 18

Prunes, Bosnia, hhd's 7 1/2 8

" cases, new... 8 1/2 10 1/2

Raisins, Valencia, off stalk, Selected 7 3/8

Layers 8 1/2 9

Raisins, Sultanas... 16, 18

" Eleme 7 1/2 8

Malaga:

London layers... 3 70 3 00

Loose muscatels... 2 35 2 75

Imperial cabinets... 3 25 3 50

" qrs. first... 1 00

Connoisseur clusters... 4 00 4 25

Extra dessert " 4 75 5 00

" qrs... 1 50

Royal clusters... 6 00 6 50

Fancy Vega cartoons... 2 75

Black baskets... 4 00 4 25

" qrs... 1 30 1 35

Blue " 4 75 5 00

" qrs... 1 50 1 60

Fine Dehesas... 7 00 7 25

" qrs... 2 00 2 25

Lemons, Malaga... 4 00

" Palermos... 4 50

" Messina... 4 50 5 50

Oranges, Floridas... 4 00 5 00

" Messinas... 3 00 4 00

" Valencias... 5 50 6 00

" River seedlings... 4 50

DOMESTIC.

Apples, Dried, per lb... 0 06 1/2 0 09

do Evaporated... 0 12 1/2 0 13

GLASSWARE.

TAYLOR, SCOTT & CO.

c. per doz

Lamp Chimneys, O... 32

" " A... 35

" " B... 45

GRAIN.

Wheat, Fall, No. 2... 1 13 1 14

" Red Winter, No. 2 1 12 1 14

" Spring, No. 2... 1 04 1 06

" Man Hard, No. 1... 1 16

" " No. 2... 47 1/2 49

Oats, No. 2, per 34 lbs... 56 59

Barley, No. 2, per 48 lbs... 55 56

" No. 3, extra... 53 54

" No. 3... 80 81

Corn... 77 78

HAY & STRAW.

Hay, Pressed, "on track 8 50 10 50

Straw Pressed, " 5 00 7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs... 0 08 1/2

Fancy " 0 09

3-hoop pails... 0 09 0 09 1/2

60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb... 0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

cts

Durham, Fine, in 1/2 and 1 lb tins per lb... 25

" Fine, in 1 lb jars... 22

" Fine, in 4 lb jars... 30

" Ex. Sup., in bulk, per lb... 30

" Superior, in bulk, per lb... 30

" Fine, " 15

COLMAN'S AND KEEN'S

In 4 lb jars... 75

In 1 lb jars... 25

D. S. F., in tins, per lb... 41

" in 1/2 lb tins... 42

" in 1/4 lb tins, per lb... 44

D. F. in 1/2 lb tins, per lb... 26

" " 1/2 " " 28

NUTS.

per lb.

Almonds, Ivica... 14 15

" Tarragona... 16 17

" Formigetta... 35 37

Almonds, Shelled Valencias 35, 37

" " Jordon... 45, 55

Brazil... 12 13

Cocconuts... 6 00 6 50

Filberts, Sicily... 11 11 1/2

Filberts, Oblong... 12 13

Peanuts, roasted... 12 13

" green... 9 10

Walnuts, Grenoble... 17 18

" Bordeaux... 12, 13

" Naples, cases... 13 1/2

" Marbots... 13 1/2

" Chilis... 12 13

Toronto Biscuit and Confectionery Co's

SODAS

Are giving unusual satisfaction.

Ask for the Yellow Boxes with Red Label, and take no other. Send for Price List to 7 FRONT ST. E., TORONTO.



Prices current, continued—

PICKLES & SAUCES.
 BRYANT, GIBSON & CO'S. TORONTO
PICKLES.
 John Bull, mixed, in bulk \$0 60
 " Chow Pic'le, in b'lk 65
 " Mixed & Chow-Chow pts 2 15
 " Mixed & Chow-Chow qts 3 25
 " " 16 g. 1 90
 Horse Radish, bottles, per doz 2 25
SAUCES.
 John Bull, kegs, per gal. 1 25
 " " 1/2 pt. bottles, per doz. 1 25
 " " 1/4 pt. bottles, per doz. 1 00
 (according to quantity) 90c to 1 00
 Devonshire Relish, kegs p. gal 1 75
 " " 1/2 pt. bottles, per doz. 1 25
 Niagara Tomato, kegs, per gal 1 25
 " " Reputed pints 1 25
 Terry's Candied Peels. c. per peels
 Lemon, 7 lb boxes. 16
 Orange, " 18
 Citron " 30
CROSS & BLACKWELL'S.
 Pickles, all kinds, pints, per doz 3 25
 LEA & PERRIN'S. per doz.
 Worcester Sauce, 1/2 pts. \$3 60 \$3 75
 " " pints 6 25 6 50

PRODUCE.

DAIRY. Per lb.
 Butter, creamery, rolls \$0 00 \$0 00
 " tub. 0 16 0 18
 " dairy, tubs, choice 0 16 0 18
 " " medium 0 12 0 14
 " low grades to com. 0 05 0 10
 Butter, pound rolls 0 18 0 21
 " large rolls. 0 14 0 16
 " store crocks 0 15 0 18
 Cheese 0 11 0 11 1/2

COUNTRY
 Eggs, fresh, per doz. 0 11 1/2 0 12
 " limer 1 50 1 70
 Beans 2 50 3 00
 Onions, per bbl 1 00 1 05
 Potatoes, per bag on trk 0 15 0 18
 Hops, 1889 crop 0 85 0 88
 " 1890 " 0 85 0 88
 Honey, extracted 0 08 0 10
 " section 0 14 0 16

PROVISIONS.
 Bacon, long clear, p. lb. 0 08 0 08 1/2
 Pork, mess, p. bbl. 15 50 17 00
 Hams, smoked, per lb. 0 11 0 11 1/2
 " pickled

Bellies 0 10 1/2 0 11
Rolls 0 09 0 09 1/2
Backs 0 10 1/2 0 11
Lard, Canadian, per lb. 0 09 1/2 0 09 1/2
Hogs 6 25 6 50
Tallow, refined, per lb. 0 05 1/2 0 06
 " rough, " 0 02

RICE, ETC. Per lb
 Rice, Aracan 3 1/2 4c
 " Patna 5 5 1/2
 " Japan 5 5 1/2
 " extra Burmah 3 1/2 4
 Grand Duke. 6 1/2 7 1/2
 Sago 4 1/2 5 1/2
 Tapioca, 5 1/2 6 1/2

SPICES.
GROUND. Per lb.
 Pepper, black, pure. \$0 20 \$0 23
 " fine to superior 12 15
 " white, pure 32 35
 " " 25 30
 " fine to choice 25 27
 Ginger, Jamaica, pure 18 18
 " African, " 18 25
 Cassia, fine to pure 25 40
 Cloves, " 12 15
 Allspice, choice to pure 30 35
 Cayenne, " 75 1 20
 Nutmegs, " 1 00 1 25
 Mace, " 30 35
 Mixed Spice, choice to pure 25 37
 Cream of Tartar, fine to pure

STARCH.
 EDWARD BURGH STARCH MFG. CO.
 MONTREAL.
 BRITISH AMERICA STARCH CO.
 BRANTFORD.
 c. per lb.
 No. 1 Laundry, 4 lb cartons 5 1/2 c
 Canada Laundry 4 1/2 c
 Silver Gloss, crates 6 1/2
 Lily White, crates 6 1/2
 Silver Gloss, 1 lb chromos. 6 1/2
 Lily White, 1 lb chromos. 6 1/2
 Satin, Starch 1 lb chromos. 7 1/2
 Brantford Gloss, 1 lb chromos. 7 1/2
 No 1 Laundry, barrels & halves 4 1/2
 No 1 Prepared Corn 4 1/2
 Canada Corn 6 1/2
 Challenge Corn 6 1/2
 Rice Starch, 1 lb. 9
 Cube, 1 lb. 7 1/2

KINGSFORD'S OSWEGO STARCH.
 Pure Starch—
 40-lb boxes, 1, 2, and 4 lb. pack'g's 8
 35-lb boxes, 3 lb. packages 8

12-lb " 8 1/2
 38 to 45-lb boxes 8
Silver Gloss Starch—
 40-lb 1, 2 and 4 lb packages. 9
 40-lb 1/2 lb package 9 1/2
 40-lb " 10
 40-lb assorted 1/2 and 1/4 lbs. 9 1/2
 6-lb sliding covers 9 1/2
 38 to 45 lb boxes 9

Oswego Corn Starch—for Puddings,
 Custards, etc.—
 40 lb boxes, 1 lb packages 8 1/2
 20 " 8 1/2

SUGAR. c. per lb
 Granulated, 15 bbls or over. 6 1/2
 " less than 15 bbls. 7
 Paris Lump, bbls 7 1/2
 " less than a bbl 7 1/2
 Extra Ground, bbls 8
 " less than a bbl 8 1/2
 Powdered, bbls 7
 " less than a bbl 7 1/2
 Extra bright refined 6 1/2
 Bright Yellow 5 1/2
 Medium 5 1/2
 Brown 5 10
 Raw Jamaica, in bags. 5.05 5.10

SYRUPS AND MOLASSES.
SYRUPS. Per lb.
 bbls. 1/2 bbls
 Redpath's "D" 1 65 1 70
 " "M" pails 3 1/2 3 3/4
 Redpath's "B" 3 1/2 3 3/4
 " "VB" 3 1/2 3 3/4
 " Extra V.B. 3 1/2 3 3/4
 " Ex. Sup. 3 1/2 4
 " XXX Sup. 4 1/2 4 1/2
 Corn Syrup 4 1/2 4 1/2

MOLASSES. Per gal.
 Trinidad, in puncheons. 38, 40c
 " bbls 40, 42
 " 1/2 bbls 42, 44
 New Orleans, in bbls 48, 65
 Porto Rico, hdds. 38, 45
 " barrels 42, 47
 " 1/2 barrels 44, 49

TEAS.
GREENS. Per lb
 Gunpowder—
 Cases, extra firsts 42, 50c
 Half chests, ordinary firsts 22, 38
 Cases, sifted, extra firsts 42, 50
 Cases, small leaf, firsts 35, 40

Young Hyson—Moyunes
 Half chests, ordinary firsts 22, 38
 " " seconds 20, 22
 " " common 18, 20
PING SUEYS.
 Half chests, firsts 28, 32
 " " seconds 20, 22
 Half Boxes, firsts 28, 32
 " " seconds 20, 22

JAPAN.
Half Chests—
 Choicest 38, 40
 Choice 32, 36
 Finest 28, 30
 Fine 25, 27
 Good medium 22, 24
 Medium 19, 20
 Good common 18, 19
 Common 16, 17
 Nagasaki, 1/2 chests Pekoe 20, 22
 " " Oolong 17, 18
 " " Gunpowder 18, 20
 " " Siftings 8, 12 1/2

CONGOUS.
 Half chests, Kaisow, Moning 52, 55
 Caddies and half chests 15, 50
 Caddies, Pakling and new makes 18, 50
SCENTED ORANGE PEKOE.
 Boxes, Foochow and Canton 28, 60

OOLONG.
 Half chests Formosa 34, 50
 Caddies 36 55

ASSAMS.
 Chests and half-chests Pekoe 27 40
 No. 1 Finest Assam Pekoe 20 40
 2 Assam Broken Pekoe 25 35
 3 Assam Pekoe Souchong 25 25

TOBACCO AND CIGARS.
 British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's 62c
 Ingots, rough and ready, 7's 59
 Laurel, 8's 52
 Brier, 7's 50
 Index, 7's 45
 Honeysuckle, 7's 55
 Napoleon, 8's 49
 Royal Arms, 12's 50
 Victoria, 12's 45
 Brunette and Lovely, 12's 45
 Prince of Wales, in caddies 46
 " in 75 lb boxes 46
 Bright Smoking Plug Myrtle, T & B, 3's 55
 Lily, 7's 48
 Diamond Solace, 12's 45
 Myrtle Cut Smoking, 1 lb tins 65
 1 lb pg, 6 lb boxes 65
 oz pg, 5 lb boxes 65

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OSWEGO

STARCH



PURE AND SILVER-GLOSS CORN STARCH
 FOR THE LAUNDRY | FOR THE TABLE
 THE STANDARD OF EXCELLENCE ABSOLUTELY PURE

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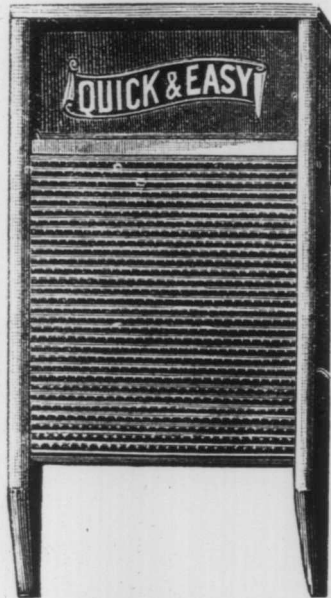
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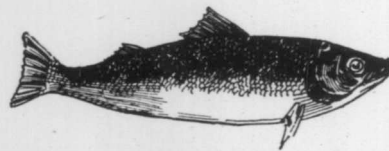
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