

PUBLISHED EVERY
FRIDAY

CIRCULATES IN
EVERY PROVINCE

THE CANADIAN GROCER AND GENERAL STOREKEEPER

QUALITY..

When a salesman talks price to you
Ask him about **QUALITY**
When he talks quantity . . .
Ask him about **QUALITY**
When he talks merit to you . . .
Ask him about **QUALITY**

That's the _____
STRONG POINT
in
Colman's Mustard

PLUM PUDDING TIME

is here, and here to stay as long as you have the right plum pudding. Don't go groping about in the darkness of doubtful makes. Take hold of our

Plum Pudding in Key Tins

1 and 2-lb. Packages

You'll find them as good as our biscuits and just as popular—that's saying a good deal.

DROP US A LINE FOR A TRIAL DOZEN.

Christie, Brown & Co., Limited,

**TORONTO and
MONTREAL.**



We find this brand of Table and Dairy



SALT

rapidly increasing in favor—

WHY?

Because

1. It is PURE.
2. It is Fine and White.
3. It is put up in neatly sewn, attractively printed packages.
4. There is no fault to be found with it.

R. & J. RANSFORD,

Established 1868

Clinton, Ont.



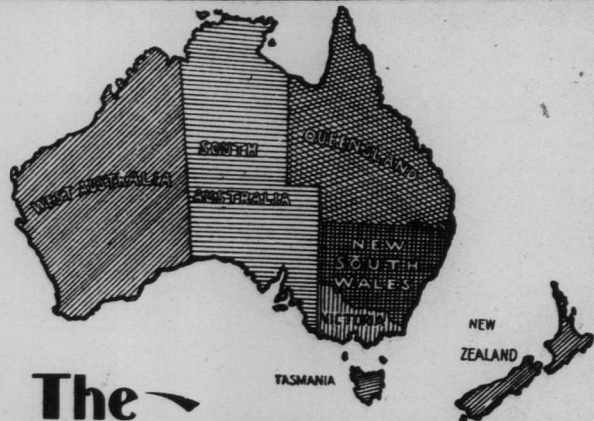
LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks, 100 to box; Blow Pipes, 200 and 300 to box; Manhattan Wafers, 2½-lb. boxes Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.Y.



The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription \$2.50 per Ann.

post free to any part of the world.

A handsome Diary is presented free to annual subscribers.

PUBLISHING OFFICES:
Melbourne, - - - Fink's Buildings.
Sydney, - - - Post Office Chambers

AMERICAN OFFICES:
New York, - - - Park Row Building.

BRITISH OFFICES:
London, - - - 42 Cannon St., E.C.

Specimen Copies Free on Application.

IT IS NOT TOO EARLY TO BEGIN
YOUR INQUIRIES ABOUT THAT TRIP
YOU ARE GOING TO TAKE TO THE

British West Indies

this winter. We have just issued a booklet telling what some people saw and did on the same voyage last winter, and if you write us we will send you one.

THERE IS NO MORE DELIGHTFUL
WAY OF SPENDING SIX OR SEVEN
WEEKS THAN ON SUCH A TRIP AS
THIS. THE WHOLE COST FROM
HALIFAX AND RETURN IS \$130.00.

Pickford & Black - Halifax.

Griffin & Skelley's Dried Fruits.

This is the one famous brand of California Fruits that never varies in its one standard of quality—*the highest*. Seeded Raisins, Prunes, Dried Apricots and Evaporated Fruits of all kinds. Sell the "Griffin" Brand and you sell the best. Sell it and you'll hold your trade. Sell it and you'll gain new trade—*you'll gain it and you'll keep it*.

Prunes.

"Griffin" Brand.

Large, black, meaty Prunes with small stones and fine flavor. Cured and packed with the greatest care. Packed in the vineyards where they grow. "Fine goods"—fine because of the great regularity with which they maintain their high reputation. Not packed in bulk and then re-packed, but sent right through in the original package.

"Easter" Brand.

Seeded Raisins.

Clean and perfectly cured. Sound fruit always. You should place your orders *now* for prompt delivery. Ask your wholesaler. Insist on having the "Griffin" Brand. *They satisfy!*

Sold by Leading Wholesalers.

ARTHUR P. TIPPET & CO., AGENTS,

8 Place Royale, Montreal.

very,
rice,
es, in
ticks;
RICE,
too to
oxes

N.Y.

When you buy our Brown and Manilla Wrapping Papers you are assured of three things:

That they are the best in quality.
That they are full weight.
That they are full count.

These papers never fail to give satisfaction.

—MADE IN CANADA—

BY THE
CANADA PAPER CO., Limited
TORONTO and MONTREAL.



For Sale Everywhere.

—:—
ASK FOR

MOTT'S.



Do You Use Scales?

If so, the following facts should interest you:

Do you desire to discontinue giving down weight?
Do you desire your bulk packages to hold out weight?

If so, the **TOLEDO AUTOMATIC SCALE** will enable you to accomplish this result, as it is the only Scale that gives 16 ozs. to the lb.—no more, no less, as there is absolutely no such thing as down weight on the Toledo Scale.

MADE IN CANADA.

For Descriptive Catalogue and all information write to
DEAN & McLEOD, Canadian Agents,
The Toledo Computing Scale Co.,
HAMILTON, ONT.

James Ewart

MANUFACTURER OF

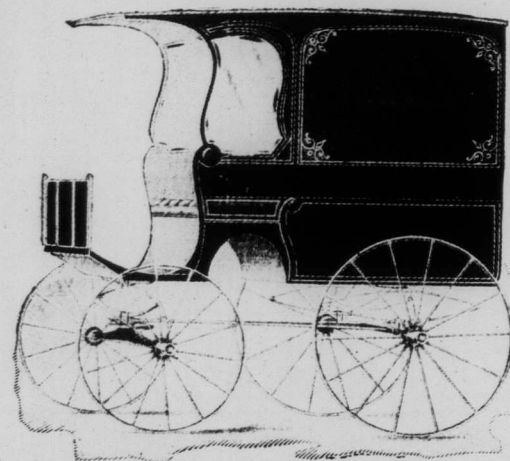
High-Grade Delivery

WAGONS

Grocer, Baker, Confectionery, Laundry
Wagons of every description.

257-9 QUEEN ST. EAST
TORONTO.

Write For Prices, Phone Main 1188.



Salmon . . .

RED SOCKEYES

"Nimpkish"

"Griffin"

"Sunset"

"Lowe Inlet."

COHOES

"Eagle"

"Golden Net"

"Harlock"

"Empress."

We have yet on hand a few brands of Salmon—some of which are given herewith. A full list of our brands will shortly be published.

We are **Packers of Canned Salmon** and dealers in all classes of

FROZEN, SALTED and PICKLED FISH.

The British Columbia Packers' Association

Cold Storage Plants in New Westminister, B.C.

VANCOUVER, B.C.

The
Dominion Canister Company
 Limited

MANUFACTURERS OF

The "Perfection" Canister

SOME OF ITS ADVANTAGES :

1. It has the new friction or "penny" top and the cap can be made in sizes to suit customers.
2. If you use it, you do not give "down" weight.
3. Your advertisement on a neat label on every package you sell.
4. It's neat ; it's attractive ; it's cheap ; it's best.

WRITE FOR SAMPLES. GET PRICES.

The Dominion Canister Company, Limited
 DUNDAS, ONTARIO, CANADA.

T. A.
 LYTLE'S
 UNFER-
 MENTED
 WINES.

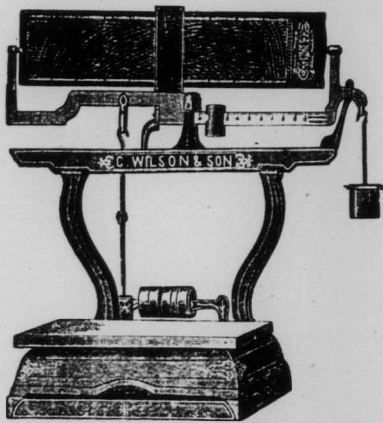
Our non-alcoholic and non-intoxicating unfermented wines are winning approval as a seasonable and delicious beverage. These wines are put up attractively and sell well.

Quarts, 1 or 2 doz. in case.
 Pints, 2 or 3 doz. in case.
 ½-Pints, 3 doz. in case.



T. A. LYTLE & CO.

124-128 Richmond St., West, TORONTO.



Honesty Goes Hand in Hand With Prosperity.

If you are not honest you may prosper for a short time, but your fall will be swift and sure.

If you are honest and find that you do not prosper your case will stand investigation, and in nine cases out of ten the reason the honest grocer does not prosper is because he uses old and infirm scales in his business, and when he thinks he is selling a pound of sugar or rice, or anything else, he really is parting with about a pound and a quarter for the price of a pound.

Are you prospering as you should?

If not, it might be a good thing to look into the scale question. We have a Ball-Bearing Computing Scale which is HONEST. We guarantee this scale and sell it on easy terms.

Wilson's Scales
 are
 "MADE IN CANADA"

C. WILSON & SON

69 ESPLANADE ST. E.

TORONTO

"Best in the World."

HILL, EVANS & CO'S (WORCESTER, ENG.)

PURE ENGLISH

MALT VINEGAR

Delicate in Flavor and Aroma.
 Splendid keeping properties.

ROBERT WATERS' QUININE WINE

Quinine in a palatable form - 50 years' reputation.

Export Agents:
 Robt. Crooks & Co., Botolph House, Eastcheap, London, Eng.

DON'T OVERLOOK THE FACT

that, although you may possibly persuade your customers into purchasing other than JAPAN TEA, it is your disadvantage to do so if you aim at winning their confidence and to prove to them that the teas you sell are reliable and of the highest quality. Many teas are claimed to be "just as good" as

JAPAN TEA

But, if "popularity is the best proof of merit," then JAPAN TEA wins every time. The best tea judges in Canada testify to its absolute purity, wholesomeness, cleanliness and healthfulness. Grocers who are anxious to keep their tea department in a good paying condition should not overlook the fact that only healthy, clean tea like JAPAN should be sold their customers.

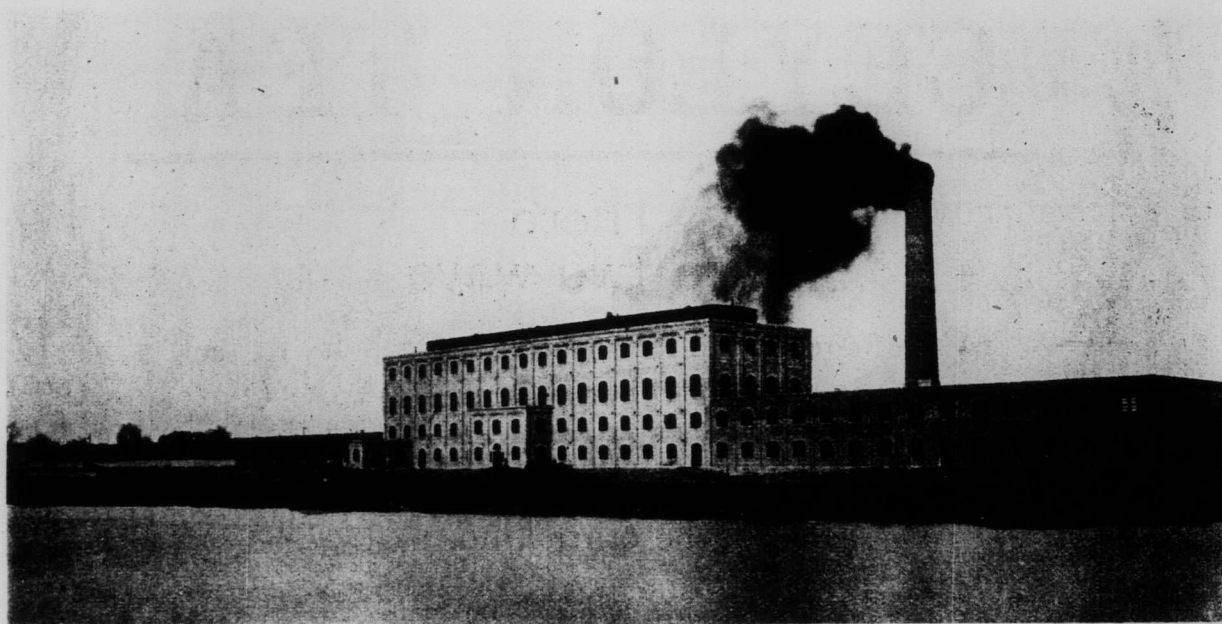
**JAPAN CENTRAL TEA TRADERS'
ASSOCIATION.**

Trafalgar Chambers, Sun Life
Building Annex,

Tel. Main 4142. MONTREAL, CANADA.

STANDARD GRANULATED SUGAR.

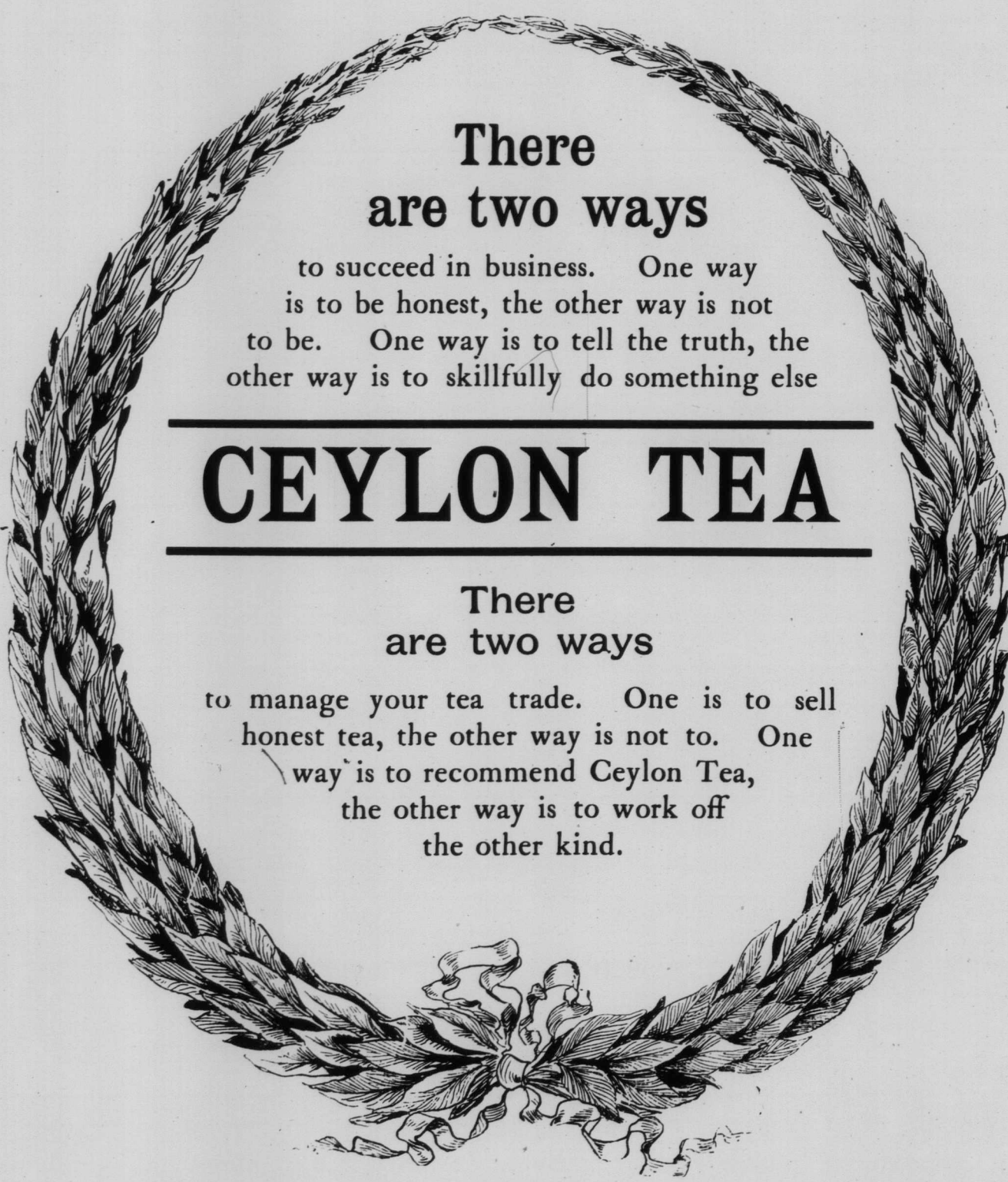
A truly Canadian Product.
Made in a Canadian Factory.
Made from Canadian Sugar Beets.
Grown by Canadian Farmers.
Produced by Canadian Labor.



New 700-ton Beet Sugar Factory of the

WALLACEBURG SUGAR CO., LIMITED
at WALLACEBURG, ONT.

Substantially built and equipped with the most modern and improved machinery in the world at a cost of over \$600,000.



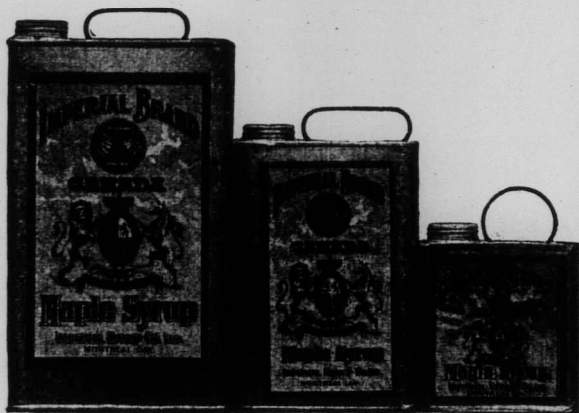
**There
are two ways**

to succeed in business. One way
is to be honest, the other way is not
to be. One way is to tell the truth, the
other way is to skillfully do something else

CEYLON TEA

**There
are two ways**

to manage your tea trade. One is to sell
honest tea, the other way is not to. One
way is to recommend Ceylon Tea,
the other way is to work off
the other kind.



IMPERIAL MAPLE SYRUP

The Standard from Ocean to Ocean.

**Merit Acknowledged
Superiority Admitted.**

YOUR MONEY BACK

IF NOT SATISFACTORY.

ROSE & LAFLAMME, Agents
Montreal.

YOU WILL FIND IT

IN THE LAUNDRY EVERYWHERE.

Ivory Gloss Starch

is the POPULAR BRAND because we have made it our primary aim to PLEASE THE CUSTOMER. You can recommend it with perfect safety and it will prove a money-maker.

Brands also manufactured for kitchen purposes.

THE ST. LAWRENCE STARCH CO.,
LIMITED
PORT CREDIT, ONT.

The Auer Gas Lamp.

"TURNS NIGHT-TIME
INTO DAY-TIME."

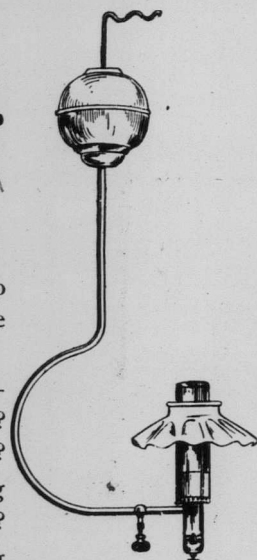
New Styles. Lower Prices.

Are you interested in a lamp
which gives 100 candle
power?

Are you interested in light-
ing your store brilliantly?
You know it draws trade?

Are you interested in saving
half of your bill for coal oil?

Are you interested in having
the agency for a lamp
which does this?



No. 28
100 Candle Power.

Then write for our Catalogue and Discounts.

EVERY LAMP GUARANTEED.

AUER LIGHT CO., 1682 NOTRE DAME ST., MONTREAL.

SYRUP

We are now putting on the market a very fine Cane Sugar Syrup, which is one of the best things offered to the trade for some while.

*If interested send for Samples and Prices.
Wholesale only.*

...THE...

Dominion Molasses Co.,

Limited

Halifax - Nova Scotia.



*We Cordially Wish You a
Large Measure of Prosperity
During the Coming Year.*



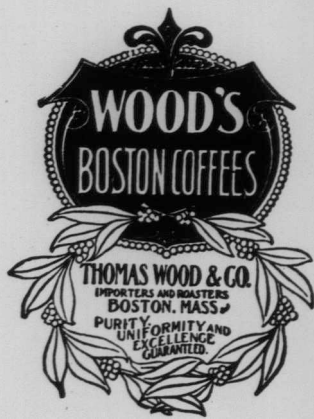
W. H. GILLARD & CO.,

Wholesale Grocers,

HAMILTON.

AT A STANDSTILL

This cannot be—you are moving either forward or backward.



WOOD'S COFFEES

Will give you a great impetus

FORWARD

if you join issues with us for the Winter trade.

THOMAS WOOD & CO., 428 St. Paul St., Montreal

We Want Your Trade

Yes, that's what we're in business for, providing you are a cash buyer.

You see! the success of the grocer is our success. He is the only channel through which we can hope to increase our trade. Every day of the week it is our constant study to procure and supply absolutely the best possible value in groceries.

The tendency of the day is co-operation. Manufacturers, wholesalers, commercial and other interests are uniting. Why not the Grocers?

Be Your Own Wholesaler

Our company is established on sound financial basis. our system of doing business is undoubtedly the correct one. Our progress, with 18 months' experience, must surely relieve the mind of a skeptic. We have a cash business and you do not help to pay the debts of others when dealing with The Grocers' Wholesale Company, Limited, Hamilton.

If you are interested in our merchandise or our Share Stock, let us hear from you.



Grocers' Wholesale Company, Limited, Hamilton.

ADVERTISING FRAUDS.

By J. L. Troy.

THE question of publicity, "advertising," is one of prime importance to the progressive business man. How to get the best results for the least money is a matter which interests every advertiser who has a message to convey to the public. Every up-to-date business man concedes that advertising well and judiciously placed in mediums of recognized worth and circulation pays. The selection of the proper medium requires careful consideration, as many unworthy fake schemes are constantly being foisted on the advertising public. There are more fakers in the advertising line possibly than in any other calling, due principally to the fact that the average business man is not so well posted in the matter of advertising as he might be. The average business man is altogether too willing to give ear to the plausible story of the slick advertising faker, who has, according to his own story, the best thing in the advertising line on earth to offer.

Some of the advertising fakes now worked successfully, particularly on this side of the line, are old. Notwithstanding all that, there are merchants thoughtless enough to try them and pay largely for the privilege of trying. Those are the merchants who will tell you that they spent two or three thousand dollars, as the case may be, last year in advertising, and that results were not satisfactory. All the money wasted in fake schemes is charged to advertising. The writer knows one firm that spent twelve hundred dollars last year, out of a total appropriation of two thousand, in fake advertising schemes purely and simply. This firm complained they did not get adequate returns for the amount spent in advertising and condemn advertising in unmeasured terms.

The reputable daily or weekly newspaper of known circulation for the retailer is unquestionably the best he can employ to reach the buying public. For the manufacturer, wholesaler or jobber, a reliable trade paper should be employed to carry his announcements to the merchant. We advise the advertising public to give a wide berth to the oily-tongued advertising faker. He arrives in our midst wearing a suave debonnair air, knows it all, is very smooth and plausible and usually catches the business man napping, and, of course, works him for an order.

He comes sometimes as the self-styled agent of some respectable fraternal so-

ciety from whom he gets permission to get up a programme for a concert or entertainment. His modus operandi is this: He secures permission from the secretary or some person else in authority in some fraternal or other society organization or trade union to get up a programme, he agreeing to furnish the programme free of charge. He then goes among the business people soliciting advertisements from them in the name of the organization which gave him the privilege, levying blackmail purely and simply until he reaps a rich harvest.

Then, again, there is the faker who gets up hotel advertising, such as hotel registers, combination counter stands for hotels, blotters for the writing table, clocks set in a frame containing advertisements, writing desks with ads. in the back, etc. The gentleman who gets up this form of advertising, first gets the assent of the hotel proprietor to his proposition to furnish him with a register, or some other requisite free of charge. The next step is to secure the names of those from whom the hotelman buys his supplies.

After the names have been secured the slick advertising faker goes around and solicits advertisements in the name of the hotel proprietor. Another case of blackmail, but he gets the advertisements and afterwards the cash.

Another is the so-called industrial number for some paper. The ad. faker in this case goes to some publisher of a weekly or daily and agrees to pay a certain sum of money for a certain number of copies of the paper to be published on a certain day, and distributed with the regular edition. That done, he proceeds to write a short sketch about the town, publishing a cut of the city hall and chief magistrate, perhaps. The rest of the number is made up of write-ups of the business houses for which he charges so much per line. He will tell an advertiser that the number of copies printed will be so much, when, as a matter of fact, not over one-fourth the number promised will be printed—often even less than that.

The fellow with the calendar fans, notions, and countless other things, all more or less worthless fakes appears on the scene quite frequently and gets his share of what is going.

The merchant who pays his money for such a class of advertising as we have just mentioned does not get value for his

money. He is the man who will tell you that he spent so much money last year in advertising and it did not pay him, but when you come to analyze his advertising account you will find that the greater portion he wasted in some fake proposition or scheme.

A special Christmas publication recently secured nearly 200 advertisers. On the promise of 15,000 circulation several men used it who do not advertise in any of their local papers. As a matter of fact, only 200 copies were printed. They were used by the faker to leave with each advertiser when he collected his account.

Profitable advertising is not an accident; it is the result of careful thought along common-sense lines. If the advertiser is new in the business it would be well for him, perhaps, to consult with some of his friends in business who have advertised extensively and made a success of it. If he has no such friend in business with whom he can consult, then he should take into his confidence a man experienced in advertising, a capable honest man connected with some well-known honest publication, listen to his advice, and be guided by what he tells him. Always remember one thing—don't listen to the unknown advertising faker who is here to-day and away to-morrow. He is not out for your good, he is after your dollars.

Advertising well and judiciously placed in respectable newspapers and trade journals of known circulation pays, and pays well, but your money is absolutely thrown away when invested in fake advertising schemes.

MINNEAPOLIS MILLERS BUYING MANITOBA WHEAT.

Minneapolis millers have come on the markets of Manitoba and are purchasing hard wheat for grinding in bond at Minneapolis for export. Bell and Washburn, of the Washburn, Crosby Co., have already contracted for the delivery of 1,000,000 bush., chiefly through the Northern Elevator and Winnipeg Elevator Companies. This will be all shipped out of Manitoba by the Canadian Northern, Northern Pacific and Great Northern lines to Minneapolis, where one big mill will be set aside for the grinding of Manitoba wheat.


RISING SUN
 IN **CAKES**
 WELL KNOWN AND RELIABLE


STOVE POLISH and **SUN PASTE**
STOVE POLISH
 IN **TINS**
 GUARANTEED TO THE TRADE

DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY

DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market

MORSE BROS. Proprietors. Canton. Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

MEETING OF CANNED GOODS PACKERS.

THE Canadian Packers' Association met in Toronto on Thursday and Friday, December 18 and 19. Those present included: H. I. Matthews (president), Thos. J. Dake (inspector and secretary), W. A. Ferguson, Russell Bowlby, Wellington Boulter, David Marshall, Jasperson, James Doland, F. H. Lowrey, T. Owens, F. W. Hepburn, S. Nesbitt, James Campbell, — Clark, — Hegermann.

In regard to the pack of fruits and vegetables of this season, it was stated that in Quebec Province the pack of tomatoes was 10 per cent. and in Ontario 33 1/2 per cent. of the ordinary one. There was a good pack of gallon apples and also of small fruits, but operations on the former were not completed, and definite estimates as to its extent were hardly yet obtainable. The pack of corn and peas was light. Cannerymen were now busy with poultry, which it appeared would not turn out a large pack.

Seven factories which last season were closed up by the Association, the owners having been paid a certain amount of money to remain for a year out of the market, will, in all likelihood, be again in operation next season. "There will be no curtailment of the pack next year," said a well-known member of the Association to

THE CANADIAN GROCER.

The canners this season are not making as large profits as the present prices would indicate, as a good many of them have had to reimburse their customers for unfilled orders.

Tomatoes from the United States have been placed on the Canadian market, and some samples of the Baltimore article were, on Thursday of last week, opened up at the Walker House, Toronto. While in color these were everything that could be desired, it was generally conceded that

their flavor was not equal to that of the Canadian canned tomatoes.

There will be another meeting of the Association in February.

AN EVIDENCE OF BUSINESS ENTERPRISE

THE Sentinel-Review admires Canadian ability and Canadian enterprise.

There is a clear case of it which is now attracting the attention of the public through the advertising columns of the press. It is so interesting a case that we draw attention to it in a manner entirely unusual in these columns. The case in point illustrates the influence of business enterprise through clever advertising. Everybody of late has been reading the Tillson oatmeal advertisements. The reason of this is simply that they are very cleverly gotten up. Both in matter and style they are equal to the best up-to-date advertising seen in American newspapers and magazines. The man who is doing the work is putting money into the pockets of the Tillsonburg firm. When American firms are deluging the country with health foods, it is a pleasure to see a Canadian company stand up on behalf of the old-fashioned oatmeal of our Scotch forefathers, made by modern methods, and declare that "it is a food, not a fad." This is a stroke of genius—because it is true, and it strikes a responsive chord in the public heart. We hear that the Tillson firm are "getting there" with a vengeance since they started to advertise in this style. Their success is a lesson to other Canadian manufacturers and business men. They are supplying the public with a first-class article; and they are putting it before people in an attractive way. Here is the whole secret of success. It has always been humiliating for us to see the way in which American firms pre-

pare and advertise their goods in comparison to the small number of Canadian firms who do the same thing well. There are thousands of Canadian manufacturers and business men who could succeed by the simple expedient of improving their product, putting it up in more attractive form, and presenting it to the public in bright newspaper advertising. In scores of lines the Americans have invaded this country simply because Canadians have not been up-to-date. Bemoaning this for many years past, it is a pleasure to see a Canadian, indeed a local firm, thoroughly up-to-date. We have long known that there were no better millers in Canada than the Tillsons of Tillsonburg. Newspaper readers must admit now that there are no cleverer advertisers. We take off our hat to the company! After reading the Tillson oatmeal advertisements we will stick to the Scotchman's diet. Sandy has long been thriving on what is "a food, not a fad."—Sentinel-Review, Woodstock, Ont.

THE JAPANESE EXHIBITION.

THE Canadian Commissioner to the Japanese Exhibition, to be held shortly at Osaka, Japan, is William Hutchinson. The Canadian building will be finished at Osaka about January 15. In regard to the Dominion being represented at this Exhibition, Mr. Nosse, Japanese Consul-General at Montreal, expressed himself to a reporter as believing that this country will derive great benefit therefrom. The Dominion will be enabled to make herself known not only in Japan, but throughout the Orient, thus creating a future market there for the surplus products of the soil, the forest, the sea and the mines of British Columbia and the Northwest Territories. There was made from Canadian flour a bread superior to all others, but at the present time a big business in flour, amounting to \$3,000,000 a year, was transacted by United States firms with the Japanese army and navy. This business might be made come to this country.

THE ONLY YEAST WITH CREAM IN IT

If Wanting Anything

in a **hurry** for Xmas, wire, phone,
at our expense. Will rush goods.

The highest price paid for Dried Apples. Write us if you have any.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **Hamilton**

THE ONLY YEAST WITH CREAM IN IT—JERSEY CREAM.

HERE IS TO YOU!

**Wishing You a Merry Christmas, a Happy and Prosperous
New Year.**

Lumsden Bros , Importers and Manufacturers,	-	-	-	-	-	-	-	-	-	Hamilton.
Lumsden Bros., Importers and Wholesale Grocers,	-	-	-	-	-	-	-	-	-	Toronto.
Social Tea Co.,	-	-	-	-	-	-	-	-	-	Toronto.
Social Pure Food Co.,	-	-	-	-	-	-	-	-	-	Hamilton.
Standard Canning Factory,	-	-	-	-	-	-	-	-	-	Hamilton.
Standard Spice Mills,	-	-	-	-	-	-	-	-	-	Hamilton.
Standard Broom Factory,	-	-	-	-	-	-	-	-	-	Hamilton.
Hamilton Yeast Co.,	-	-	-	-	-	-	-	-	-	Hamilton.

THE ONLY YEAST WITH CREAM IN IT—JERSEY CREAM.

THE ONLY YEAST WITH CREAM IN IT—
JERSEY CREAM.

THE ONLY YEAST WITH CREAM IN IT—
JERSEY CREAM.

kindest Wishes to Our Patrons.

A Happy and Prosperous New Year.

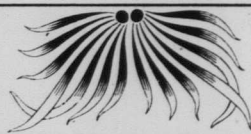
This being the season for mutual congratulations, and a pleasant retrospect of the past year, it affords us very much pleasure to extend our kindest wishes to our many patrons for the very liberal patronage shown to us, and we sincerely trust that a corresponding generosity has been accorded to your good selves. That such amicable business relations may be further developed during the ensuing year is the fervent wish of each member of our firm.

We also wish to assure our customers that our MOTTO: "The best goods that the markets afford," has met with universal approval, and, when our travellers call on you to display our samples, you can rest assured that these samples are the selections of the world's choicest productions.

Yours respectfully,

JAMES TURNER & CO., Hamilton.

Season's Greetings



THOS. KINNEAR & CO.,

Wholesale Grocers,

49 Front St. East, TORONTO

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

O. ROBERT, grocer and liquor merchant, Montreal, has assigned to William Renaud.

M. Rousseau, general merchant, of Warwick, Que., has compromised.

J. Talbot & Fils, general merchants, of St. Eulalie, Que., have compromised.

C. W. Anderson & Son, bankers, of Oakville, Ont., have assigned to E. R. C. Clarkson, Toronto.

The Sault Ste. Marie Co-operative Co., Limited, Sault Ste. Marie, Ont., has assigned to J. H. Fraser.

The chattel mortgagee is in possession of the premises of Le Feuvre & Co., grocers, of Nanaimo, B.C.

V. E. Paradis has been appointed curator of W. O. Langevin, general merchant, Grand Mere, Que.

A meeting will be held on December 27 for the appointment of a curator of J. A. Beaudette, grocer, Quebec.

A meeting has been called for December 27 to appoint a curator of N. Laliberte, general merchant, of St. Nicholas, Que.

PARTNERSHIPS FORMED AND DISSOLVED.

Haddad & Chéralla, general merchants, Gracefield, Que., have dissolved partnership.

There has been registered a dissolution of The National Syndicate Match Company, St. Raymond, Que.

SALES MADE AND PENDING.

T. J. Mitchell, grocer, Carleton Place, Ont., has sold out.

The assets of Amable Daïphe, general merchant, Varennes, Que., have been sold.

The assets of J. E. Heon, general merchant, of St. Eulalie, Que., have been sold.

The stock of R. L. Block, flour and feed merchant, Ottawa, has been sold at 51c. on the dollar.

E. H. McMillan, grocer, of Vancouver, B.C., is advertising his North Vancouver branch for sale.

The assets of Geo. Wait & Co., wholesale produce merchants, Montreal, were to be sold on December 26.

CHANGES.

E. Cook, grocer, of Grand Forks, B.C., is out of business.

Dame Aglae Gagnon, grocer, of Montreal, has registered.

C. Docile co-tenantes commencing a bakery at Ladymith, B.C.

E. H. Betts, baker, Leamington, Ont., has sold out to A. McPhail.

The Century Agency, manufacturers' agents, Montreal, have registered.

T. W. Burgess, grocer, Wallaceburg, Ont., is succeeded by Hubert Burgess.

Hector Quesnel, 5, 10 and 15c. Store, Ottawa, is succeeded by C. Lamontremontville.

Wm. Place, grocer, of Niagara Falls, Ont., has sold out to J. W. Bowman & Company.

C. E. Therrien, grocer and liquor dealer, Sherbrooke, Que., has sold out to T. A. Bourque.

The British Columbia Supply Company, Limited, grocers, etc., Vancouver, B.C., are giving up business.

The stock of A. A. Dugas, general merchant, Ste. Anne des Monts, Que., has been sold at 66½c. on the dollar to D. Bouchard.

An item appeared in this department in a recent issue of "The Canadian Grocer," to the effect that McElroy & Sons, general merchants, of Richmond, Ont., had sold out to Lewis Bros. We have since heard that this was not correct.

FIRES.

N. J. Larson, grocer, New Westminster, B.C., was partially burned out.

James Adams, grocer, Dundas, Ont., has sustained loss by smoke and water.

R. Garland, grocer, flour and feed merchant, East Toronto, Ont., was burned out; insured.

DEATHS.

J. R. Young, grocer, Ottawa, is dead.

This merchant has been cheated.
So will you if you handle
imitations of

MacLaren's Imperial Cheese

A. F. MacLaren Imperial Cheese Co.,
Toronto. Limited

OUR HEARTY WISH TO ALL

A Happy and Prosperous New Year.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers.

TORONTO.

ONTARIO FRUIT IN THE WEST.

LINUS WOOLVERTON, Grimsby, Ont., secretary of the Ontario Fruit Growers Association, stated to a reporter that he did not much fear the efforts that were being made by the British-Columbian fruit growers to control the Northwest fruit market. Ontario produces the fruit, and all that is necessary is to abandon the plan of shipping fruit on consignment to Winnipeg and other Western points.

No other trade would submit to the plan of shipping its products to the other side of the continent, with the prospect of their being dumped upon a glutted, demoralized market, and then put under the hammer and sold at whatever they will fetch. Winnipeg buyers now contract for British-Columbian fruit in the orchards, and they would contract for Ontario fruit if the growers would unite and would pack their apples according to certain standard grades, which are now being evolved under the workings of the Fruit Marks Act. With cold storage there is no longer need for growers to rush their fruit in by the train load on consignees, without knowing any of the conditions of the market, and bearing down prices to an un-

profitable point. Under the consignment system Western dealers are not particular about the quality, because they like to see a glut, which will bear down all prices, and give them a chance to pick up good fruit cheap, but if they could only get fruit under contract they would be anxious to secure only the best fruit, which is the only kind that will stand the freight charges. Poor fruit ought never to be sent to the Northwest, but, whatever is done with it, it should be disposed of at the grower's lowest freight rate points, that is, as near home as possible.

THOMAS B. BAKER DEAD.

A prominent Northwestern business man died recently at Winnipeg in the person of Thomas B. Baker. Deceased was head of the Western Elevator Company, 55 years of age and a native of Brantford, Ont. He went West in 1881, started a general store in Moose Jaw in 1882, forming a partnership with Mr. Lea. He also was in the grain-buying business, and in 1889 removed to Winnipeg, forming a partnership with Alexander Reid, which firm was in 1901 incorporated with the Western Elevator Company, Limited.

MONTREAL WHOLESALERS.

The Wholesale Grocers' Association, of Montreal, held their annual general meeting on Friday, December 20. The business of most importance before the members was the election of officers for the ensuing year, which resulted in the return of last year's executive. The officers are now as follows:

President—Albert Hebert.
Vice-President—L. E. Geoffrion.
Treasurer—S. J. Carter
Directors—J. Ethier, D. L. Lockerby, J. E. Quintal.

D. L. Lockerby was chosen for nomination to the incoming council of the Board of Trade, as the representative of the Grocers' Association.

The Association had been notified by the Dominion Wholesale Grocers' Guild that the general meeting of the latter body would be held in Toronto on January 21, and the Montreal Association was invited to suggest topics for discussion at the meeting. For this purpose there will be a meeting of the Montreal Association on Tuesday, December 30.

Albert Hebert, president, and S. J. Carter, treasurer, were appointed delegates to represent the Montreal Association at the meeting of the Dominion Wholesale Grocers' Guild.



The mistakes of others should protect every grocer from similar blunders.
There are a few grocers who wish they had purchased

UPTON'S
Jams, Jellies and Marmalade
in place of some unknown brand.

A. F. MacLaren Imperial Cheese Co., Limited, 51 Colborne Street, Toronto,
AGENTS.

THE PROVISION TRADE

AND COLD STORAGE NEWS.

CANADIAN MEAT AND STORAGE PLANT.

U. S. Consul-General John L. Brittinger writes as follows from Montreal in regard to new plants to be built in Canada: "The meat-packing firm of Swift & Co., Chicago, recently purchased the property of the Fowlers Canadian Co., at Hamilton. A new pork-packing plant is to be erected which will be larger than any like establishment in the Dominion.

"Premier Peters, of Prince Edward Island, has announced an important agreement with a firm of Canadian and American capitalists which insures for the Island the most complete and modern outfit of cold-storage appliances that can be obtained. The capital of the company is \$1,000,000. It pledges itself to establish three cold-storage warehouses, one in each county, with a capacity sufficient to handle all the animal and agricultural products of the Island, and to do a certain amount of additional business for Nova Scotia and Newfoundland.

"It will further establish at Charlottetown a canning factory capable of handling all the fruit and vegetables of Prince Edward Island; and at the same place an immense pork-packing and meat-canning establishment, for the whole of the Maritime Provinces and Newfoundland. It is bound to maintain and operate all the above for 30 years, to expend \$250,000 in the first year, and to pay annually \$40,000 in wages in Prince Edward Island alone. In return, the Local Government guarantees an issue of mortgage bonds, for which the company is to provide a sinking fund, and grants exemption from taxation, to have effect at once. Monopoly is to be permitted."

DEAD MEAT INDUSTRY AT TORONTO.

The dead meat industry promoted by a large United States firm at Toronto Junction will occupy 20 acres west of the Union Stock Yards at that place. The new company will erect abattoirs and other necessary buildings, which will cost between \$10,000 and \$15,000. It is expected that 800 hands will be employed in the various works at the Junction.

PRIVATE CAPITAL IN MEAT BUSINESS.

Asked if the Dominion Government would aid the dead-meat industry, Hon. Sydney Fisher said to a reporter: "I don't want people to become possessed of the idea that Government aid is necessary, or is likely to be granted, in a matter of this kind. In the past I have expressed myself as opposed to Government subventions for such enterprises, on the ground that conditions were not such as to promise success. Conditions now are more propitious than they were, but I am not yet by any means sure that any necessity exists for Government aid. I am inclined to

think the prevailing conditions are sufficiently favorable to justify the investment of private capital entirely, and if that is so it is better that private capital should undertake establishment of industry."

A DIVIDEND OF 16 PER CENT.

A first and final dividend of 16c. on the dollar has been declared by Assignee Clay in the estate of The Dominion Butchers' Supply Co., Toronto, in liquidation. The statement of receipts and payments by the assignee is as follows:

Receipts—		
Sale of stock, fixtures, typewriter, etc.		\$615 75
Payments—		
Preference claims; rent of store	\$33 32	
Wages	82 75	116 07
		\$499 68
Assignee's expenses—		
Advertising Ontario Gazette and newspaper	\$12 50	
Notice to creditors for meeting; 53 registered letters ..	12 00	
Statement of receipts and payments and postage		
Law expenses	16 00	
Inspector's fee	15 00	
Assignee's allowance	50 00	\$105 50
Balance		\$394 18
Creditors' claims settled at ..	\$2,462 54	
Dividend of 16 per cent ...		\$393 99

THE PROVISION MARKETS.

TORONTO.

There is practically no change in the market. Some dealers quote dressed hogs easier, but on the whole there is no change. On Tuesday the outlook was that there would be a greater demand for choice beef and mutton than characterizes this season. Our quotations are as follows: Dressed hogs, \$7.25 to \$7.50 per 100 lb.; No. 1 beef, \$7.00 to \$7.50 per 100 lb.; hind quarters, \$7.50 to \$8.00 per 100 lb.; front quarters, \$4.50 to \$5.00 per 100 lb.; veal, \$6.50 to \$9.00; lamb, \$6.75. Choice export cattle, \$5.00 to \$5.50; medium cattle, \$4.50 to \$5.50; other grades of cattle, \$2.40 to \$3.00; live hogs, selects, 6c. per lb., and fats and lights, \$5.75 per 100 lb.

In provisions the demand is very light. Medium hams are quoted by some ¼c. cheaper, and heavy mess pork 50c. easier. Our quotations are: Long clear bacon, 10¾ to 11c.; smoked breakfast bacon, 14 to 15c.; roll, 11½ to 12c.; medium hams, 13¼ to 13½c.; large hams, 12½c.; shoulder hams, 11 to 11½c., and backs 14½ to 15c.; heavy mess pork, \$21.00 to \$22.00; short cut, \$23.00 to \$23.50; lard, in tierces, 10¾ to 11c. per lb.; tubs, 11 to 11¼c., and pails, 11¼ to 11½c.; compounds, 8¼ to 10c.; plate beef, \$15.00 per 200-lb. bbl.

MONTREAL.

There have been no quotable changes in the market this week, although it is reported that prices on mess pork are being

shaded somewhat by some dealers. In hams and bacon, prices are unchanged and the market is steady.

There has been a fair demand for dressed hogs. Frozen stock are somewhat higher in price, but the market is steadier at present. In a jobbing way, the price of frozen stock is \$7.75 to \$7.85, and fresh killed abattoir hogs sell fairly well at \$8.25 to \$8.50 per 100 lb.

The movement in lard is fairly satisfactory. The demand for compound brands has been on the increase of late. Quotations are: Pure Canadian lard, \$2.30 to \$2.32½ per pail; Fairbank's "Boar's Head" lard compound, 9¾c. tierce basis, with extras as follows: 60-lb. tubs, ¼c. over tierce; 20-lb. tin pails, ¼c.; 20-lb. wood pails, ½c.; 10-lb. tins, ¾c.; 5-lb. tins, ¾c.; 3-lb. tins 1c. Snow White and Globe compound, \$1.80 to \$1.90 per pail; Cottolene, 11¼c. for 20-lb. pails, and 11½c. for 60-lb. tubs, for Quebec and Ontario; hams, 12 to 14c.; heavy Canadian short cut mess pork, \$24.50 to \$25; Canadian short cut clear pork, \$23.50 to \$24; American short cut clear pork, \$24 to \$24.50; American fat back, \$24.50 to \$25; bacon, Wiltshire, 13 to 14c. per lb.; extra plate beef, \$14.50 to \$15 per bbl.

ST. JOHN, N.B.

The Christmas market was particularly well supplied with fresh meats. Some extra fine beef was displayed. While domestic stock is plentiful and lower than last year, Ontario stock is higher, though present price is lower than the figures quoted through the larger part of the season. A little fine veal, especially for Christmas trade, is offered. Lamb and mutton are low. Pork is firmer. Poultry is rather higher than last season. How the price holds will depend somewhat on the weather. Barrelled beef and pork seem firmer with sales light. Lard is a fair stock with market firm. We quote: Mess pork, \$21.50 to \$23.50; clear pork, \$22.00 to \$26.00; plate beef, \$15 to \$16; mess beef, \$12.50 to \$13.00; domestic beef, 5 to 7c.; Western beef, 8 to 9c.; lamb, 6 to 7c.; mutton, 6c.; veal, 9 to 10c.; pork, 7½ to 8c.; pure lard, tubs, 12c.; pails, 12½c.; compound, tubs, 9¼c.; pails, 9½c.; Fairbank's refined, tubs, 10¼c.; pails, 10½c.

S. Z. Dickson made the finest Christmas display in our city market. One feature was some extra fine prize beef from Ontario.

Kane & McGrath sold a car of special Ontario beef to the retail trade for the Christmas table.

PROVISION NOTES.

Some of the cattle dealers in Toronto are not at all pleased with the distribution

THIS BRAND 

ON ...
BACON
—AND—
HAMS



guarantees the consumer an article perfectly cured, and prepared by the most improved process in the world.

THE FARMERS' _____
CO-OPERATIVE PACKING CO.
Of Brantford, Limited.

Makers of Breakfast Bacon, Long Clear Bacon, Short Roll Bacon, Long Rib Bacon, Long Roll Bacon, Square Cut Shoulders, Back, or Windsor Bacon, Shoulder Butts, Wiltshire Bacon, Mess Pork, Cumberland Bacon.

MINCE MEAT

We are pleased to tell you that our sales for Mince Meat are larger than ever. We regret some little delay in shipping orders, owing to the non-arrival of Choice California Raisins. These are now to hand and we can fill all orders. We say our Mince Meat is the finest on the market. Try it and see for yourself.

PUT UP IN
Kegs, 70 lbs.
Pails, 5, 12 and 27-lbs. each.

F. W. FEARMAN CO.
(Limited)
HAMILTON, ONT.

When you have any

BUTTER OR EGGS

to offer, write or wire us.
We are buyers.

The J. A. McLean Produce Co., Limited

75-77 Colborne Street

Telephone Main 2491.

Toronto.

Fresh Pork Sausage.

You will please your customers and increase your trade by handling *Our Celebrated Pork Sausage.*

Delicious in flavor and always fresh made. Once used always kept in stock. Expressed to all parts of Canada. Try a Sample Basket.

The Park, Blackwell Co.,
PORK PACKERS, LIMITED
TORONTO, ONT.

of offices in the new building at the cattle market.

John Murphy, butcher, Elkhorn, Man., is giving up business.

The abattoir of Kobold & Co., butchers, Winnipeg, was burned.

J. A. Lamoureux & Co., butchers, etc., Montreal, have dissolved.

Peter Watson, butcher, Killarney, Man., has sold out to Alex. Finnen.

John Gleeson, butcher, Ottawa, has disposed of his branch store there.

John Hyde is curator of George Wait & Co., produce merchants, Montreal.

George Howard, butcher, Shedden, Ont., has sold out to Balsden & Spackman.

Fred Oaks, butcher, Dundas, Ont., has sustained loss through fire and water.

The second Maritime Winter Fair opened at Amherst, N.S., December 16.

Some shrewd market manipulator cornered the turkeys in Missouri, Kansas and Nebraska.

The Butchers' Advocate thinks that it is better for the retail man to give his donation to the church fairs in cash than in staples.

We are informed that choice beef and mutton are, in many places in New York, completely crowding out the turkey on Christmas.

The Elmira retail butchers have petitioned the council to place a license of \$75 per year on meat peddlers. The present fee is \$10.

To Mr. Woods, of the west end, was allotted the task of slaughtering the winner of the sweepstakes at the Guelph Fat Stock show.

There is a warm competition existing between Charlottetown and Summerside. The bone of contention is the Dominion Packing Company.

St. Lawrence Market, Toronto, wore a gala dress the first half of this week. All the butchers had fine exhibits of meat, tastefully arranged.

Vancouver cannot relieve the hog situation. And so Swift & Co. have resolved to ship from both Vancouver and San Francisco to Australia.

The Wm. Davies Co., Toronto, have taken out a permit for a store to cost \$1,200, and an ice-house to cost \$2,000 on Front street near Vine avenue.

Grafton cheese and butter factory, situated about 2½ miles from that village, and about 7 miles east of Cobourg, was destroyed by fire Decembaer 14.

The World thinks that the Provincial Winter Fair has outgrown the Royal City. It advises the citizens of Toronto to wake up and erect a suitable building.

The high prices which poultry command are attributable, first, to the long, cold, wet spring and wet summer, and, second, to the heavy calls from United States buyers, and a good market in England.

The Wm. Davies Co. had a fine display of Christmas meat at their central branch, 24 Queen street west, Toronto. Here was exhibited the sweepstakes winner and two other prize cattle, the three aggregating 3,000 lb.

The frog farming business is conducted on a large scale in Ontario. One frog

farm alone produced 5,000 lb. of dressed frogs' legs in one year. Most of them were shipped to the United States and sold at fancy prices.

December 18 Jas Maylor & Son shipped from Forest to Liverpool, for John Bull's Christmas table, about 1,500 turkeys, which weighed over 18,000 lb. They paid out about \$1,500 to the farmers of that locality for the birds, and turkeys are a short crop this year.

The following are some of the chief rules of the Brooklyn Retail Butchers' Association. No more Christmas or New Year's presents will be given away by the members of the Association; no tickets will be purchased from organizations arranging entertainments and no adver-

tisements will be given for programmes or souvenirs that are made up for such occasions. Members who violate any of these rules will be fined \$50.

Fire at Charlottetown, P.E.I., recently destroyed the market building, a large wooden structure, a characteristic institution of that agricultural Province.

The International Livestock Exposition of Chicago was a pronounced success. The country visitors left fully \$1,000,000 behind them in the restaurants, hotels and stores. The value of the exhibits, based upon the sales, was nearly \$1,250,000. Besides the 2,420 horses, cattle, sheep and hogs in the exhibition grounds, there were fully 100,000 stock in the Union Stock Yards' pens to be seen also.

Subscribers wanting goods or special quotations on anything anywhere in Canada, at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

FISH AND OYSTERS WHOLESALE.

The F. T. JAMES CO., Limited
76 Colborne Street, TORONTO.

No 197

SYRUP PUMP

SELF PRIMING and
MEASURING.

Saves time, money and syrup

WALTER WOODS & CO.

HAMILTON and WINNIPEG.

Printing by Mail.

We pay special attention to orders received by mail, giving them prompt and careful treatment.

1,000 Good White Business Envelopes, \$1.00, any printing. Dodgers, \$1.00 per M.; Noteheads, Statements, Billheads, \$1.50 per M.; Letterheads, \$2.00 per M.

WEESE & CO., Jobbers,
54 Yonge St., TORONTO.



HOW TO WRITE SHOW CARDS.

A full course of instruction by mail for

Merchants, Window Trimmers and Clerks.



My book of instruction, at \$1.00 has constantly grown in patronage and public favor, and is now recognized as the

FOUNTAIN HEAD for practical instructions on rapid sign, show card and ticket lettering. It will teach you. Write

W. EDWARDS,
Carleton Place,
Ontario.

"Free" - Send address and receive full particulars and sample of the New Raised Letter Work.

WELFORD BROS.,
LONDON, ONT.
MANUFACTURERS OF

Brooms AND Whisks
ROPE, LEATHER AND WEB Halters

Having the most improved Broom Machinery and good workmen we are in shape to give satisfaction.

UNION LABEL on all our Brooms.
Sample orders of six dozen or more sent to any address, freight prepaid. **Write for Price List.**

Wm. Benington & Sons

IMPORTERS OF PROVISIONS

58 Stanley Street, LIVERPOOL, ENG.

Correspondence and
Consignments Invited. Telegraphic Address, "Marksman," Liverpool.

It Wears Well.

To wear well, an article must be good. And the consumer knows a good thing when once tried. **JAMES' "DOVE" LEAD** is good and that's why it's lasted more than sixty years, with the sales steadily increasing.

W. G. A. LAMBE & CO., CANADIAN AGENTS.

Perkins, Ince & Co.

Wholesale Grocers

FRONT STREET EAST,
Toronto.

"Sarnia" OIL

LAMP

Equal to best American Oil.

THE QUEEN CITY OIL COMPANY, Limited,
SAMUEL ROGERS, President.

GROCERS ALL SELL IT.

TORONTO, ONT.

Sovereign Molasses Candy

100% PROFIT FOR THE GROCER.

Free Sample.

THE GLOBE MFG. CO., 103 Adelaide St. West, TORONTO.

A new and delicious Taffee put up in neat boxes to retail at 10c.

Provisions that are most subject to getting rancid are generally those that are most impure. Fairbank's

BOAR'S HEAD

brand of REFINED LARD COMPOUND



will keep under the same conditions fully twice as long as hog lard. The oxygen of the atmosphere attacks where there is the least resistance. The more pure an article is the less subject it is to this atmospheric influence, which very plainly argues why **Fairbank's Boar's Head Brand of Refined Lard Compound** is purer and more wholesome than hog fat. Then, too, it costs less.

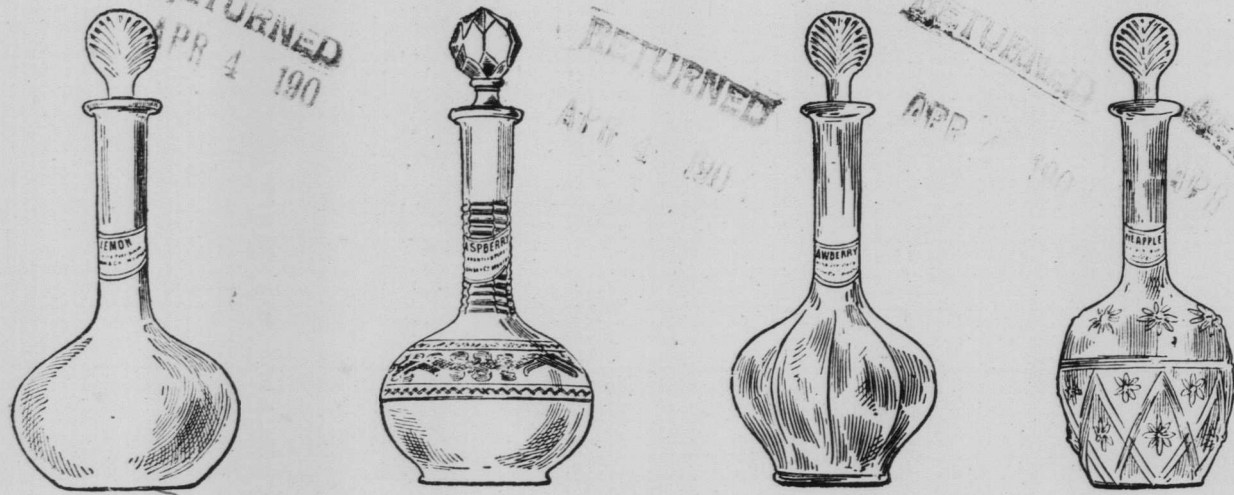
Orders can be filled by any of the leading packing houses or jobbers in Canada or direct.

Tierces	-	400 lbs.	Pails, tin	-	10 lbs.
Tubs	-	60 lbs.	" "	-	5 lbs.
Pails, wood	-	20 lbs.	" "	-	3 lbs.
" tin	-	20 lbs.			

THE N. K. FAIRBANK COMPANY.

Wellington and Ann Sts., MONTREAL, QUE.

Chicago. New York. St. Louis. New Orleans. San Francisco. Baltimore. Boston. Philadelphia. London, Eng. Hamburg. Ger.



Pure Food Syrups.

For New Years calls offer your friends a drink of Pure Food Syrups from a handsome French Decanter, such as shown in the above illustrations.

The most relishable dessert for New Years is

French Prunes.

They are put up in 28-lb. boxes by James Violet & Co., of Bordeaux, France. We still have a few cases in stock.

Shine up your silver, gold and plated ware for Christmas and New Years with the French powder, **Brillant-Buhler.**

HENRI JONAS & CO.

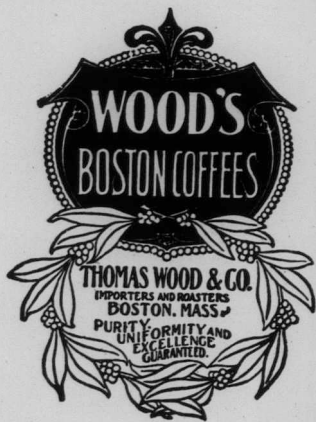
389-391 St. Paul Street,

MONTREAL.

**WE WISH YOU
A Very Merry Christmas.**

THE EBY, BLAIN CO., LIMITED WHOLESALE GROCERS, TEA AND COFFEE IMPORTERS, **TORONTO.**

Packers of the Famous "Kolona" Pure Ceylon Tea and "Kin-Hee" Java and Mocha Coffee.



**"BEGIN
IN
GLADNESS."**

Good advice from Wordsworth, and which we apply to those who are looking for the choicest and most satisfactory grades in their coffee line.

You can thus begin the New Year with our famous

"WOOD'S BOSTON COFFEES"

for their unprecedented selling qualities are strongly established. You need not worry about quality or the problem of satisfying your customers.

"WOOD'S BOSTON COFFEES" tell their own story with hundreds of thousands of their savory cups every morning.

THOMAS WOOD & CO., 428 St. Paul St., MONTREAL.

We wish all our Old and New Customers...

**A Happy and Prosperous
New Year** ☪ ☪ ☪

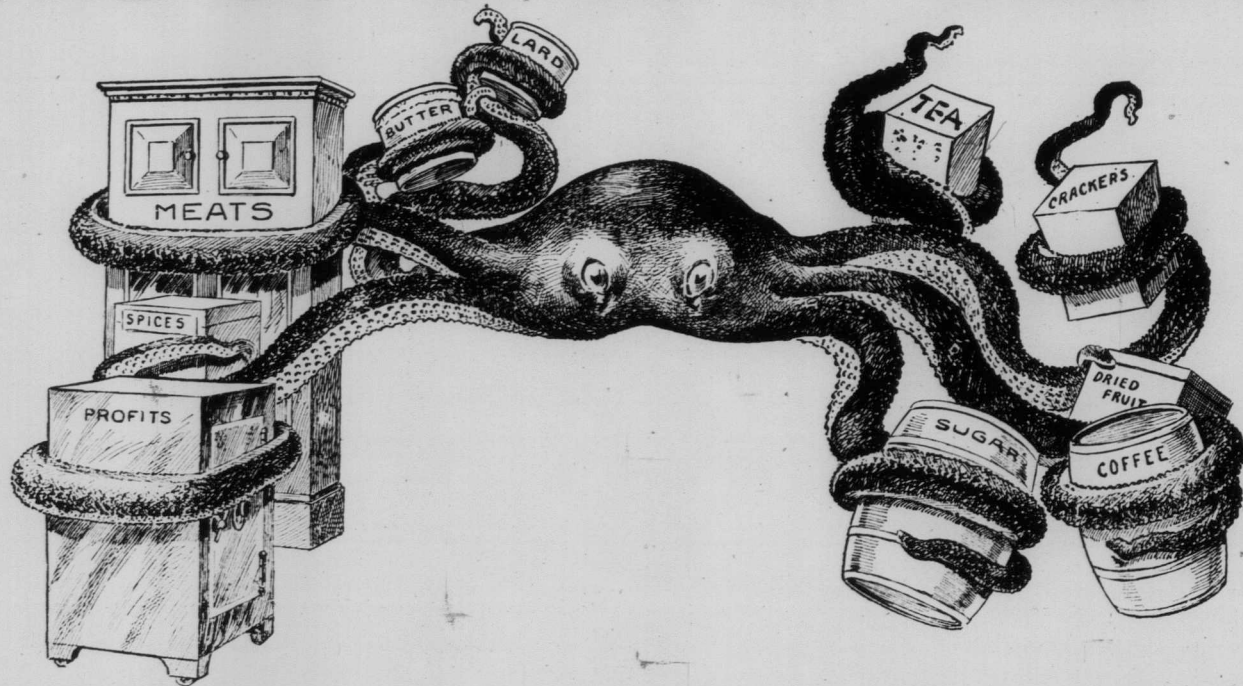
and will endeavor to fill all orders promptly and satisfactorily to all concerned during 1903.

The **"OZO"** CO.,
Limited.

Head Office and Warehouse: St. Paul St., MONTREAL.

Factory at St. Hyacinthe, Que.

THE OCTOPUS OF WASTE



Don't let this hideous monster (the pound and ounce method of weighing merchandise) fix its tentacles on your store. It is death to profits and everlasting ruin to business.

The Moneyweight System will rescue you from this vampire.

**THE COMPUTING SCALE COMPANY,
OF CANADA, LIMITED**

663 Notre Dame St., Montreal, Que.
844 Pender St., Vancouver, B.C.

164 KING ST. WEST, TORONTO, ONT.

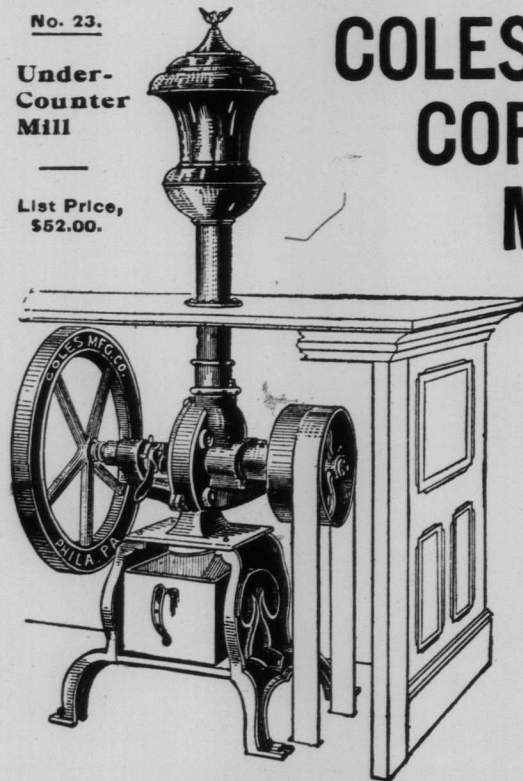
MANUFACTURERS OF . . .

**DAYTON COMPUTING SCALES.
MONEYWEIGHT SCALES.**

No. 23.

**Under-
Counter
Mill**

List Price,
\$52.00.



COLES COFFEE MILLS

None better for
Granulating or
Pulverizing.

Our mills will
Pulverize with-
out heating Coff-
ee.

Every Coles
Coffee Mill has a
Breaker that
breaks the Coffee
before it enters the
grinders, thus re-
ducing wear of
grinders.

**A GREAT
LABOR-SAVER.**

Our Grinders
wear longest.

Agents { **TODHUNTER, MITCHELL & CO.,** Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

**COLES MANUFACTURING CO., PHILADELPHIA,
PENN'A.**



*"Memory is built of the bricks of
attention."*

We want to ask you
to let your attention
linger on

PATERSON'S CAMP COFFEE ESSENCE

so that when you are buying Coffee
your memory will serve you faithfully.

**ROSE & LAFLAMME,
Agents, Montreal.**

THE CANADIAN GROCER

President:
JOHN BAYNE MacLEAN,
Montreal.

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Subscription, Canada and United States, \$2.00.		
Great Britain and elsewhere - 12s.		
Published every Friday.		
Cable Address	}	Adscript, London.
		Adscript, Canada.

THE SCARCITY OF POULTRY.

POULTRY is scarce this fall in Canada. The weather all season was unfavorable for growing domestic fowl, and in consequence the offerings so far of the dressed and live product have been limited.

The prices in Canada have ruled firm up till the present, and there does not seem to be much poultry left in the country.

Turkeys, particularly, are hard to get, and prices have reached a high point, 14c. being the figure at which transactions have been made for those of extra good quality in Toronto, but some not so nicely picked have sold for 10 to 12c.

The export demand has been good, and although poultry has been scarce in Canada, not enough being offered to supply the local demands, there is a considerable quantity of dressed turkeys and chickens and some live turkeys on their way to England for the Christmas markets. Dealers state they have shipped only the best fowl obtainable, and killed and packed in the methods most approved of on the British markets.

There have also been numerous inquiries from New York, Detroit and other United States commercial centres for turkeys, and prices there have been high, the quotations

in the first-named city being 25 cents per pound and upwards. Several offers by letter and cable have been received from England for turkeys of desirable size and condition. One inquiry this week was for 9,000 birds of 14 lb. and upwards, but it met with no response.

But it appears as if the Canadian home market will from this out absorb all the poultry which can be produced in the country.

There is a big market in British Columbia and the Yukon District for poultry, and a shipment of 70,000 pounds of turkeys has been forwarded from Toronto this week by the King, Darrel, Walker Co., Limited, to Vancouver and Dawson City. The price realized at the latter city will be about 25c. per pound. It is stated that they would take thousands of pounds more if they were obtainable.

ELECT MR. WILLIAMSON.

Mr. A. R. Williamson is a candidate for aldermanic honors in Ward 4, Toronto. It is to be hoped he will be elected, and the possibility of this hope being realized will be greatly increased if the business men in Ward 4 give him their votes and influence.

He has been a success in business, and the experience which he has gained during his mercantile career is just the kind of experience which is required to carry on the business of administering the municipal affairs of the "Queen City."

The business men of Toronto will not make a mistake in electing Mr. Williamson to the Municipal Council of that city.

OUR BUTTER IS ALL RIGHT.

The British Parliament passed an Act fixing the water contents of butter to be counted legally genuine at 16 per cent.; on which account the chemist of the Dominion Experimental Farm, Mr. F. T. Shutt, went to work to discover the percentage of water in Canadian creamery butter. His analysis covered 105 samples, comprising 30 from Montreal warehouses, 26 from Ontario creameries, 26 from the Northwest Territories, 15 from Quebec, 6 from Prince Edward Island and 2 from New Brunswick. These butters were of

July and August make, with the exception of one or two; and only two samples showed more than 15 per cent. of water, one exceeded 16 per cent, and 92 were below 14 per cent.

On making a comparison of the averages obtained here with the butter regulations, as defined by a report of the English Departmental Committee, it was discovered that Canadian creamery butter is dryer than most of the butter made in Europe which is used in Great Britain.

MARCONI'S SUCCESS.

MARCONI has succeeded in transmitting messages across the Atlantic without wires. The impossible of five years ago has now become an accomplished fact. By the utilization of the most improbable agencies the desired end has been secured. Marconi has veritably discovered a new world just as his countryman, Christopher Columbus, 400 years ago overcame the prejudices of his contemporaries and showed them that land existed far across the western seas.

The perplexing problem which confronts the world, and especially the commercial world, just now is whether or not this new system is going to supersede the old cable system. On the one hand, it is pointed out that the telephone has never superseded the electric telegraph for certain uses. On the other hand, the telephone and the telegraph never came into such direct competition as this new system will undoubtedly enter into with the established system.

It resolves itself mainly into an economic problem. Can the new system effect the work of the old system as well and as cheaply? If so, there can be little doubt but that it will injure the business of the old system and detract from its commercial value.

But there are as yet several inconveniences connected with the wireless system. Principal among these is the danger of interception. So far as we know, there is no means of confining the message solely to its desired destination.

One thing is certain and that is that, if the cable system is to be superseded, the process will be a gradual one. The Marconi system cannot be perfected and will not be adopted in a moment. There will be no commercial crisis when the one is exchanged for the other. In all probability it will be the cable companies themselves who will gradually supplement their systems with the more approved features of the wireless system.

A POSSIBILITY OF RECIPROCITY IN COAL.

WITHIN the last couple of weeks two resolutions providing for reciprocity with Canada in coal have been introduced in the United States Congress. The first resolution was introduced in the House of Representatives by Hon. Samuel W. McCall, of Massachusetts. The second was introduced in the Senate by Senator Lodge, also of Massachusetts. These resolutions are naturally creating a good deal of interest on both sides of the line, and particularly that of Senator Lodge, one of the most prominent men in the Republican party in the United States. But the fact that reciprocity in coal is within the field of possibility is the chief cause.

Neither of the resolutions appears to be of the "catch-penny" type or framed with the desire to catch votes. Representative McCall's Bill grants authority to the President to enter into negotiations with the British Government for the admission of coal free from the Dominion of Canada whenever "that country shall make a similar concession to us." Senator Lodge's Bill provides for the admission of "coal free of duty from Canada when the President is satisfied that no duty is imposed by that country on coal from the United States."

In a recent interview in *The Outlook* of New York, Senator McCall said: "The amount of coal bought from Nova Scotia by New England is nearly but not quite so great as the amount bought by Canada (the Province of Ontario principally) from Ohio, Pennsylvania and West Virginia. The removal by Canada of the duty upon our coal in return for the removal by us of the duty on Canadian coal would greatly benefit the people, and, I believe, the people of both countries. Coal thus forms an ideal reciprocal item, or as nearly so as any can be."

During a speech delivered over two months ago at Northampton, Mass., Senator Lodge expressed himself emphatically in favor of reciprocity in coal with Canada, and, among other things, said: "I am ready to vote for a Bill—I would be glad to introduce one—authorizing the President to proclaim the abolition of all duties

on Canadian coal when Canada removed her duty on American coal."

The duty on bituminous coal in Canada is 53c. per ton of 2,000 lb. Anthracite coal, it will be remembered, was placed on the free list in 1886. In the United States the duty on coal is 67c. per ton of 2,240 lb.

Coal has been a negotiable quantity in all reciprocal trade movements between Canada and the United States. In the Reciprocity Treaty of 1854, abrogated by the United States in 1865, coal was one of the products of both countries that was put on the free list.

It is altogether likely that it would have again been put on the free list by both countries under the provisions of the

Notice To Advertisers.

Thursday next being New Year's Day the forms of THE CANADIAN GROCER will go to press one day earlier than usual for the issue of January 2.

Will advertisers please note that all new copy and changes must be in our hands on **MONDAY, 29th inst?** We cannot guarantee to change advertisements after that date.

THE PUBLISHERS.

Washington Treaty of 1871 were it not for the indiscriminate action of the Dominion Parliament in removing the duty on both coal and salt at the very time the Canadian and British Commissioners were at Washington negotiating the treaty.

The Americans, it will be remembered, wanted access to our fisheries. And during the progress of the negotiations at Washington one of the propositions made by the Commissioners representing the United States was, in return for those privileges, that Canadian coal, salt and fish—and three years later lumber—should be admitted free. Canada was, of course, to reciprocate in kind. This proposition seemed to find general favor in the United States. In fact, one branch of the American Congress had already passed a measure making coal and salt free, and it was believed that the Senate would acquiesce. But on April 17, only a few weeks after the final proposition had been made by the American Commissioners, the

offer was suddenly withdrawn, opposition having developed against it in the country.

Later, when introducing in the House of Commons his Bill to ratify the Washington Treaty as finally drafted by the Commissioners, Sir John Macdonald, who was one of the Commissioners representing Great Britain and Canada, said that one of the American Commissioners expressed his surprise at the opposition which had developed to the proposal to place coal and salt on the free list. "I know right well what the reason was," continued Sir John. "The monopolists having control of American coal in Pennsylvania and salt in New York, so long as the treaty would open to them the markets of Canada for their products, were willing that it should carry, because they would have the advantage of both markets, but when the duty was taken off in Canada, when you had opened our market to them, when they had the whole control of their own market and free access to ours, whether for coal or salt, the monopolists brought down all their energies upon their friends in Congress, and through them a pressure on the American Government for the prevention of admission of Canadian coal and salt into the American market, and from that, I have no doubt, came the withdrawal by the American Commissioners of their offer. * * * Under the circumstances, Mr. Speaker, I found myself powerless."

In a letter which Sir John Macdonald wrote to Dr. (now Sir Charles) Tupper from Washington, after the American Commissioners had withdrawn their offer, he said: "I am convinced that his (Commissioner Fish) reason is the unfortunate repeal of the coal and salt duties in the Canadian Legislature."

It was unfortunate. And it is still unfortunate that the two countries impose a high duty against the coal products of each. Nature certainly never intended that such a condition of affairs should exist. The coal of Nova Scotia is wanted by the manufacturers of the New England States. Ontario has to depend upon the mines of Pennsylvania, Ohio and Virginia for its supply of coal for heating and manufacturing purposes. With Manitoba it is practically the same. Out on the Pacific Coast and the nearby States the natural source of supply is the coal mines of British Columbia.

But what Nature designed the politicians have thwarted. It is to be hoped that the politicians of both countries will set themselves to the task of remedying the present unnatural state of affairs as far as coal is concerned.

We wish all our customers and
friends

A Happy and Prosperous New Year.

May the one we are just enter-
ing on be a **Prosperous** one for
you, we will endeavor to make
it so for all entrusting us with
their orders.

LAPORTE, MARTIN & CIE.

St. Peter Street, = = MONTREAL.

"WE ASSERT"

that it would have been manifestly absurd for us to have exploited **"SALADA"** Ceylon Natural Greens in competition with Japans had we not known "Absolutely" and beyond "Per-adventure" that they possessed "Superior Merit" as a motive power to give them a "Leadership" over Japan Teas. . . .

"SALADA" Ceylon Green Tea.

Look at the statistics to-day!

During the 3 years' competition Japan imports have declined 50 per cent. It's an unpalatable pill for the Japanese Tea interests. But Merit alone can hold it's own in this Keen, Practical, Competitive Age. . .

May we ask you, Mr. Grocer, what are your views on the subject?

Our long, varied and successful experience may suggest some ideas valuable to an inquirer. We are always at your service. . . .

The **"SALADA"** Tea Co., Toronto or Montreal.

TO LIVE GROCERS ONLY

We are putting up and are having a **LARGE SALE** on our famous

"VICTORIA CROSS" CEYLON TEA



BLACK and MIXED.

Every package guaranteed finest grade grown. 25-40-50 cents per lb., in Handsome Lead Packages.

Write us for Samples and Prices.

J. F. SMYTH & CO.

Tea Packers.

WINDSOR, ONT.

LILY WHITE GLOSS STARCH



Our New 6-lb. Tin is a Beauty

Add a case to your next 10-box Order.

The Brantford Starch Works, LIMITED, Brantford, Ont.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

Toronto, December 24, 1902.

GROCERIES.

THERE has been the same falling off in the wholesale grocery trade this week as in other years, owing to the holiday season being upon us. The travellers now are all in and beyond a few rush mail and telephone orders, which require immediate attention, there was no business doing. The trade for December is well over for the year 1902, and the wholesale merchants are now preparing to take stock of the goods on their shelves and in their stores and compare the trade of this year with that of previous years. This month there has been a large volume of business in groceries transacted and all the jobbers appear to be well satisfied with what trade came their way. The movement in canned goods is quiet and coffees are featureless. Nuts have been heavily bought by the retail trade, notwithstanding the fact that their prices this fall were higher than the fall before. Sugars are moving slowly from first hands and the jobbers have not obtained many orders lately therefor from the retail trade. Business in nearly all lines of dried fruits has been heavy and the prices of prunes have stiffened on the strength of reports of advances in prices on the Pacific Coast. Although there has been a cessation of buying, owing to many buyers taking their customary holiday, teas at home and abroad retain their strong position and there are no cheaper grades of China or Japan teas offering.

CANNED GOODS.

There has been this week a cessation in the little business that had previously been passing in canned goods, and few transactions are to be reported. Tomatoes are held firmly at \$1.60 to \$1.85 for the imported article, some samples of which were recently opened out here. These, in color, were all that could be desired, but their flavor was not up to the Canadian goods. There have been considerable importations of these by a few houses from Baltimore. The feeling in peas and corn is firm, the prices ranging from 85c. up for the former and 95c. up for the latter. Fruits, meats and fish are inactive.

COFFEES.

The local coffee market is quiet. The prices on the outside market declined under freer offerings, there being unexpected selling, understood to be against purchases of coffee from Brazil on a lower basis of values. Our quotations are as follows: Green Rios, No. 7, 3½c.; No. 6, 8c.; No. 5, 8¼c.; No. 4, 9c.; No. 3, 10 to 12c. per lb.

NUTS.

Trade in nuts locally has dropped off this week as most of the contracts have been filled. There has been heavy buying in these this season, although the prices have been high. There is a firm tone

in the outside markets in all descriptions of nuts.

RICE AND TAPIOCA

Not much business has been doing in rice and tapioca on the local market. Advices from the South state that the mills there are only producing a small percentage of choice Japans, and the prices ruled firm. Tapioca outside had only a small sale, but the prices held steady. The quotations locally are as follows: Rice, standard B, 3½c.; Patna, 4¾ to 5c.; for Japan, 5½ to 6c.; Sago, 3¾ to 4c. and tapioca, 3¼ to 3¾c.

SPICES.

A dull and unchanged market for spices locally was reported. There was a firm feeling in pepper, owing to the receipt of cable despatches from the East reporting a strong tone to the market there for pepper.

SYRUPS AND MOLASSES.

There has been a falling off in the number of orders coming forward for syrups. Molasses is quiet. The export demand on the outside markets for syrups was light, but refiners had no important supplies on hand to market and so prices were well maintained.

SUGAR.

There was this week an easier tone to the sugar situation on the outside mar-

See pages 39 and 40 for
Toronto, Montreal, St. John
and Halifax prices current.

kets. The local market is unchanged, the demand for the present being simply on the hand-to-mouth basis.

In Europe 88 deg. beet sugar declined 1½d. for the week and is quoted at 8s. 1½d. for December and January shipments from Hamburg, at which basis the market closed firm. The decline is attributed to speculators realizing, but there does not seem to be any apparent cause for realizing, as Mr. Licht's last estimate gave firmness to the situation. The statistical position in the United States would seem to warrant higher prices for raw sugars, for the stocks for the week were reduced about 11,500 tons. The meltings continued at the figures of 34,000 tons, against 29,000 tons for the same time the previous year. This marks a decided increase in consumption. The market, however, seemed to be governed by other interests at the time and closed with sellers at previous quotations and buyers indifferent. Refiners seem to have good supplies and over 150,000 tons are sufficient for the next four weeks. In American refined the prices given last week remain unchanged, but it is reported that refiners are allowing an additional rebate of 5c. per 100 lb. to be deducted from invoices. It is not expected that the Canadian market will respond to the weaker tendency in New York, as it will

be remembered that our market did not follow New York on the recent upward trend, but at present, owing to the light consumption, both buyers and sellers are indifferent.

TEAS.

Buying in teas on the local market is slow this week, but the prices are maintained at the previous advances. As the tea markets in India are closed, advices as to the outside markets now come entirely from London. Indian teas in transit are now of good quality in all grades. The best property is pekoes and orange pekoes at 7½ to 8½d. Good pekoe Souchongs are worth 6¼ to 6½d. Darjeelings are scarce and low grades are quoted at 7½d. The finest goods of this description used on this market are now worth 1s. 1½d. to 1s. 6d. The last sales made locally were at 7½d. to 9½d. for good imitations of Japan and China teas. Ceylon blacks continue to harden for everything with fair cup quality up to the flavoring medium grades. Well made pekoe and pekoe Souchongs are scarce at 6½d., and good grades of the same were offered sparingly at 7 to 7½d. Ordinary pekoes are selling at 7d. and fair stuff at 7½d. Desirable stamped gardens are quoted here at 8½d. to 8¾d., although it would cost ½d. more to lay them down. Orange pekoes of Ceylon growth are quoted at 10¼ to 1s. 1d. for staple goods laid down here, and fancy marks were up as high as 1s. 7½d. The approach of the Christmas holidays, as a rule, formerly had a depressing effect on the market in England, but this year the reverse is the case, as there is a good, strong market for teas of every description and indications of higher prices continue to be shown. A private letter, bearing date of November 26 from Hiogo, Japan, states that the season there had closed and that while shipments from there to Canada had been smaller than last season, the total export of Japan teas was slightly in excess of last year. The stocks there were entirely used up. Last mail advices report that China greens at the close of the market jumped from 7 to 12 taels per picul, owing to the great scarcity and buying orders without limits.

Mail advices from London, Eng., under date of December 12 state that the auction there of Indian teas had met with better attention, and that the weakness noted the week previous had disappeared, the prices showing a distinct recovery with good general competition. The sales of Ceylon teas met with better attention and those at about 9d. were somewhat dearer. The finest kinds, however, sold with a slight irregularity.

FOREIGN DRIED FRUITS.

CURRENTS.—The market keeps up a fairly satisfactory trade in currants for the time of the year. A continued firmness is reported from the primary markets. We quote: Fine Filiatras, 5½c. up; Patras, 6¼ to 6¾c. and Vostizzas, 7c. to 8c. per lb.

VALENCIA RAISINS.—These are a little scarce, but the demand for them is not great. Our quotations are as follows:

Fine off stalk, 7 to 8c.; selected, 8 to 9c. and selected layers, 9 to 10c. per lb.

SULTANA RAISINS.—The demand for these is still light. The prices are unchanged. We quote 9 to 13c. per lb.

DATES.—There are a few orders still coming forward for these, principally for the city trade, however. The tendency of dates on the outside markets is to a higher basis. The prices locally are as follows: Hallowees, 4½ to 5c.; Sairs, 4 to 4½c. and Fards, 7½ to 8c. per lb.

PRUNES.—The market for prunes is dull. There is, locally, however, a firm tone in these that has been imparted by reports of advances at the Coast, but no quotable changes have been made here. We quote: 100-110s, 4 to 4½c.; 90-100s, 4½ to 5½c.; 80-90s, 6 to 6½c.; 70-80s, 6½ to 7c.; 60-70s, 7 to 7½c.; 50-60s, 8 to 8½c.; 40-50s, 8½ to 10c. per lb.

FIGS.—There is a quiet market reported for figs. The prices are unchanged. We quote: Tapnets, 4c.; Naturals, 8c. and Elemesl-40 to 15c. per lb.

CALIFORNIAN SEEDED RAISINS.—There is still a fair amount of business being done in these, and our quotations are as follows: 8½ to 9c. per lb. for 12-oz. packages and 10½ to 11c. for 1-lb. boxes of choice goods in packages. Californian loose muscatels are quoted as follows: 2-crown, 7½c.; 3-crown, 8c. and 4-crown, 9c. per lb.

CALIFORNIAN EVAPORATED FRUITS.—There is still a little business being transacted in these. We quote: Apricots, 8 to 12c. and peaches, 8 to 12c. per lb.

GREEN FRUITS.

The holiday trade in green fruits of all descriptions is heavy. Oranges of the various kinds are moving out in large quantities. Lemons are active and the same may be said of apples. Malaga grapes and pineapples are also in good demand. Quotations are as follows: Californian navel oranges, \$3.50 to \$4 per box; Florida oranges, \$3.50 to \$3.75; Mexicans, \$2.25 to \$2.50; Jamaicas, \$2.35 to \$3 in boxes and \$5.50 in bbls.; Valencia oranges, \$4.50 to \$6.75 per box, according to sizes; Tangerines, \$4.50 per half strap; pineapples, \$4 to \$4.50 per crate; grape fruit, \$3.50 to \$4 per box; Malaga grapes, \$5.50 to \$7 per bbl.; winter apples, \$2.25 to \$3 per bbl.; fancy Jersey cranberries, \$10.50 per bbl.; Cape Cod, \$9.50 per bbl.; Nova-Scotian, \$7.50 per bbl.; sweet potatoes, \$1.50 per bbl.; bananas, \$1.25 to \$1.75 per bunch for ordinary, and \$2.25 to \$2.50 for large bunches; Californian lemons, \$1.25 to \$1.50 per case; Messina, \$3.25 to \$3.50 per box; cucumbers, \$1.75 to \$2.50 per box; Californian tomatoes, \$2.50 per basket carrier.

VEGETABLES.

There is a good active demand for the common lines of vegetables and the prices are firm throughout the list. Potatoes continue scarce and dear. Cabbage and lettuce are also moving out quite freely. A remarkable fact is that pumpkins are being offered so late in the season. We quote: Lettuce, 30 to 40c. per doz.; mint, and parsley, 15 to 20c.; cabbage, 30 to 50c. per dozen and \$1 per barrel; pickling cabbage, 25 to 50c. per doz.; carrots, 40 to 50c. per bag; beets, 40 to 50c. per bag; potatoes, \$1.25 per bag; and celery, 50 to 75c. per dozen; squashes, \$1 to \$1.50 per dozen; pumpkins, 50c. per dozen; artichokes, 50c. per bushel; spinach, 40c.; parsnips, 40 to 50c. per bag; vegetable marrow, 30 to 50c. per dozen.

COUNTRY PRODUCE.

EGGS.—There are hardly any fresh gathered eggs now coming forward and

strictly new laid eggs are almost out of the market. There is, however, little demand for the product. We quote as follows: Strictly new laid, 26 to 30c. per dozen; fresh, 19 to 20c.; limed, 18c. and cold stored, 16 to 19c. per dozen.

BEANS.—There have been little offerings of beans on the local market and few transactions have been made. The prices are steady at \$2 for handpicked and \$1.75 per bushel for prime.

DRIED AND EVAPORATED APPLES.—These are quiet. Evaporated are offered at 6½ to 7c. and dried, 4 to 4½c. per lb.

HONEY.—Trade in honey is quiet. A two-ton lot was bought this week at 8c. per lb. laid down in Toronto. We quote as follows: Extracted clover, 8c. to 8½c. in large quantities; in glass jars, \$1.50 to \$2 per doz.

POTATOES.—These are scarce and in good demand. The prices are unchanged at \$1 per bag on track, Toronto.

BUTTER AND CHEESE.

BUTTER.—The market continues firm at an advance of 1s., and there is a good demand for all grades. Large rolls compose the bulk of the arrivals. Fine dairy tubs are scarce. We quote as follows: Finest 1-lb. rolls, 19 to 20c.; large rolls, 17½ to 18c.; selected dairy tubs, 17 to 18c.; secondary grades (showing feed), rolls or tubs, 15 to 16½c.; bakers', 14 to 15c. and creamery prints, 22 to 23c.

CHEESE.—The market is steady and prices are unchanged. There is not much inquiry reported at present for export, and the local demand is quiet. We quote 13c. per lb. for finest Septembers.

POULTRY

DRESSED POULTRY.—There have been so far light arrivals of all grades of poultry. Turkeys are scarce with a good demand, both locally and from the Pacific Coast and the United States commercial centres. There have also been inquiries from the Old Country for the turkeys. Prices are: Turkeys, 13 to 14c. per lb.; geese, 8 to 10c.; ducks, 9 to 10c.; chickens, young, 50 to 75c. and old, 35 to 45c. per pair.

LIVE POULTRY.—There is a good demand for live poultry with light receipts. The prices are firm. For delivery in Toronto the following prices were paid: Turkeys, 10 to 11c.; ducks, 8 to 10c.; geese, 6 to 7c.; chickens, young, 7 to 8c. and old, 5 to 6c. per lb.

FISH.

There is a good call for all lines of frozen fish. Trout are scarce and firmer. Oysters have again advanced 10c. in Baltimore and in view of this has imparted a firm tone to the local market. Digby herring are scarce and wanted. Our quotations are as follows: Frozen fish, trout, 7 to 8c.; perch, 4 to 5c.; pike, 6c.; British-Columbian salmon, 15 to 20c.; whitefish, 7 to 7½c.; mackerel, 15 to 20c.; smelts, 8 to 10c.; halibut, 15c.; blue pike, 1c.; live lobsters, 25c. per lb.; oysters, \$1.05 to \$1.80 in small pails and \$6.75 to \$7.50 for large; smoked ciscoes, \$1.25 per basket; Digby herring, 75c. per bundle; finnan haddies, 7 to 8c. in 15-lb. boxes; codfish, \$4.50 for 25-lb. boxes and \$1.80 for 2 doz. box; quail on toast, 5½c. in boxes; boneless cod, 4½c. per lb.; kippered herring, \$4 per case of 4 doz. tins; Labrador herring, in ½-bbls., \$3 and lake herring, \$4; salt sea salmon, \$8 to \$10 per 100 lb.; salt sea mackerel, \$2; lake herring, frozen, \$4; frozen sea herring, \$2 per kit; bloaters, Yarmouth, \$1.25 to \$1.50 per box.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN.—There have been free deliveries of oats and the market has declined 2c. per bushel. The farmers seem to be holding back their wheat for an advance. We quote: Red wheat, 72c.; white wheat, 72c.; barley, 40 to 45c.; oats, 32c.; peas, 76c.; buckwheat, 52c.; rye, 50c. per bushel, on track, Toronto.

FLOUR.—There has been active buying in flour in small lots and the prices are steady and unchanged. Quotations are: Ontario patents, in bags, \$3.35 to \$3.65; Hungarian patents, \$4.10 to \$4.20; Manitoba bakers', \$3.75 to \$3.90; straight roller, \$3.40 to \$3.50 per bbl.

BREAKFAST FOODS.—The cold weather is keeping up the demand for all lines of standard breakfast foods and prices are well maintained. We quote as follows: Oatmeal, standard and granulated, in carlots on track, \$4.30; standard rolled oats, in carlots, \$4.10 per barrel in bags; in wood, 15c. extra, and for broken lots, 25c. per bbl. extra; rolled wheat, \$2.25 per 100 lb. bbl.; cornmeal, \$4; split peas, \$4.75; pot barley, \$4, in bags; in wood, 15c. extra; Swiss food, per case, \$2.88.

MARKET NOTES.

Butter has advanced 1c. per lb.
Oats have declined 2c. per bushel.

"SALADA" IN CHICAGO.

Mr. P. C. Larkin, of The "Salada" Tea Co., has just returned from a trip to Chicago where he has been opening up a branch of The "Salada" Tea Co. Mr. John A. Elmsley, a Canadian, but for the last nine years manager of the Bogawattee Estate, Ceylon, is to be manager of the new branch, and will no doubt create such a demand for "Salada" Ceylon tea in the Western States as there is throughout Canada and in many of the Eastern and Southern States.

THE ANNUAL MEETING.

The regular annual general meeting of the travelling salesmen and staff of Hudon, Hebert & Cie, will be held in the firm's offices on Tuesday, January 6. The travellers are now coming in from the road, and will discuss with the company the business of the firm, and suggest any improvements or alterations that may be necessary.

CHRISTMAS GIFTS.

J. M. Fortier, proprietor of The Creme de la Creme Cigar Co., Limited, Montreal, has increased the number of Christmas cigars. This year he sent out over 40,000 more cigars than he did a year ago. The bulk of these were ordered by manufacturers and jobbers as presents for their employees.

FOR SALE.

FOR SALE. A FIRST-CLASS RETAIL AND jobbing Grocery Business, established over ten years, in good town in British Columbia.—Fullst particulars and references given to any bona-fide intending purchaser. Address, R. J. G. B., c/o The MacLean Publishing Co., Montreal or Toronto. (3)

AGENCIES WANTED.

THE SUBSCRIBER IS OPEN TO ACCEPT one or two agencies in the grocery line. Address H. H. STIMPSON, Bedford Chambers, Halifax, N.S.

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Correspondence Solicited.
Long Dis. Telephone North 1386.
W. HARRIS & CO., Danforth Ave., TORONTO.

BUTTER.

We are buyers.
State what you have
to offer and price.

POULTRY—demand for New Year's
trade will be extra good. Shippers will
make big prices.

**ORANGES, LEMONS, BANANAS
MALAGA GRAPES,** at close prices.

SMITH & CARMICHAEL
70 COLBORNE ST., TORONTO.

Butter Cheese
Eggs Poultry

Consignments Solicited.
Highest Prices. Prompt Returns.

The Wm. Ryan Co.,
... Limited.
70 and 72 Front St. E., Toronto.

BUTTER and EGGS

—WE ARE—
BUYERS and SELLERS

Correspondence solicited from **ONTARIO
MANITOBA and LOWER PROVINCES.**

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Wholesale Produce Merchants,
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**FRUIT, PRODUCE AND
COMMISSION MERCHANTS.**

Cor. Market and
Colborne Streets, TORONTO

Holiday Fruits

ORANGES ALL KINDS
at
Right Prices.

Let us have your
CHRISTMAS ORDER
for all Fruits, Nuts, etc.

Get our Price Lists.

CLEMES BROS.,
TORONTO.

QUEBEC MARKETS

Montreal, December 24, 1902.

GROCERIES.

THE usual holiday quietness has taken
possession of the jobbing trade;
most of the travellers have been
called in off their routes and will not
start out again until after January 6.
The few days of mild weather gave whole-
salers a chance to ship their perishable
goods by freight, and this was taken ad-
vantage of to the fullest extent. Yellow
boiling peas are ½c. lower and are now
worth 2½c. per lb. for finest quality. Ord-
inary grades sell at 2c. The latest ré-
ports from France regarding prunes in-
dicate a very great scarcity. There are
no "Excelsiors" on the market, and the
other grades are also scarce. In spite of
the fact that Californian prunes were
sent in good quantities into the French
market, the French fruit was quite sold
up.

SUGAR.

The local sugar market has remained
steady throughout the week and prices are
unchanged, granulated being worth \$3.80
and yellows ranging from \$3.15 to \$3.75.
The New York market has been going up
and down, but this market has been un-
affected by the changes. It is expected,
however, that another decline in New
York would bring prices down here also.
The London raw sugar market declined
2½d. on beet on December 16, owing, it is
said, to speculation.

TEAS.

Sales of Japan teas are not large, but
considering the very high prices the de-
mand for them is comparatively good and
is evidence that no other teas can quite
take the place of Japans with a certain
class of trade. Quite a number of small
lots have been selling during the past
week or two, the price ranging between
17½ to 18½c., and in the finer grades, 23
to 24c. There has been no quotable chan-
ges in Ceylon teas, which are in fair de-
mand.

SYRUPS AND MOLASSES.

The movement in Barbados molasses is
slow this week, although one Montreal
house is reported to have done good busi-
ness by lowering prices below those of the
Halifax concern which had entered this
market. Barbados are quoted by job-
bers at 23 to 24c.; New Orleans, 16 to
17c.; Antigua, 24c.; Porto Rico, 38c. In
corn syrups there is only a small amount
of business doing at the following prices:
In barrels, 3c.; in ½-barrels, 3½c.; in ¼-
barrels, 3¾c.; in 38½-lb. pails, \$1.40 and
in 25-lb. pails, \$1.10.

SPICES.

The market is without any marked fea-
ture this week. Cloves are a little easier,
which, however, may be due to specula-
tive influences, as stocks are not large.

CANADIAN MEATS

CHEESE and BUTTER.

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WINNIPEG, MAN.

Quotations are as follows: Nutmegs, 35 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb., as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c.; and Afghan, 13 to 14c.

RICE AND TAPIOCA

The market is quiet and no quotable change has been made during the week. We quote as follows: B rice, in bags, \$3.02½; in half-bags, \$3.07½; in quarter-bags, \$3.12½; in pockets, \$3.17½. In ten-bag lots an allowance of 10c. is made. CC rice, \$2.92½, in bags; \$2.97½ in half-bags; \$3.02½ in quarter-bags and \$3.07½ in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4 to 5c. per lb. and tapioca, 3½c.

CANNED GOODS.

There is not much change in the situation. Prices on most lines are firm and peas show a tendency toward higher figures. The demand for the holidays is over, but shipments are going forward rapidly. We quote tomatoes, \$1.60 to \$1.75; corn, 95c.; peas, 95c. to \$1.20; string beans, 87½c. to 90c.; strawberries, \$1.45 to \$1.60; blueberries, \$1.25; raspberries, \$1.45 to \$1.60; gooseberries, \$1.45 to \$1.60; pears, 2s, \$1.60 to \$1.70; 3s, \$2.10 to \$2.15; peaches, 2s, \$1.65 to \$1.70; 3s, \$2.50 to \$2.75; 3-lb. apples, 85 to 90c.; gallon apples, \$2.10 to \$2.20; 2-lb. sliced pineapples, \$2.20 to \$2.30; grated pineapples, \$2.50; pumpkins, \$1 per dozen; spinach, \$1.50; sugar beets, 95c. to \$1; salmon, pink, 92 to 95c.; spring, \$1.25; Rivers Inlet red sockeye, \$1.30; Fraser River red sockeye, \$1.40.

FOREIGN DRIED FRUITS.

CURRENTS.—The market for currants is not active except with buyers in the city. There has been no quotable change during the week. Quotations are: Fine Filiatras, 3½c. in cases; cleaned, 5½c.; in 1-lb. cartons, 6½c. and finest Vostizzas, 6½ to 7c. per lb.

SULTANA RAISINS.—Business has been quieter this week. We quote 9 to 12c. per lb.

VALENCIA RAISINS.—Except from the city dealers there is but little demand for these raisins. We quote as follows: Finest off-stalk, 7 to 7½c.; selected, 7½c. to 8c. and layers, 8 to 8½c. per lb.

FIGS.—The market is quiet. The price of Comadres is \$1.20 per tapnet and of Elemes, 10½ to 20c. per lb.

DATES.—Hallowees, as we intimated a week ago, are higher in price, now selling at 4½c. per lb.

MALAGA RAISINS.—American "Connoisseur Clusters" are being offered on this market at \$2 per box. The boxes are only 20 lb., however, which does not make them cheaper than the Malaga table raisins, boxes of which contain 22 lb. "Royal Buckingham Clusters" are entirely out of the market. Our quotations are now as follows: London layers, \$1.75 to \$1.90; "Connoisseur Clusters," \$2.15 to \$2.50; "Royal Buckingham Clusters," quarter-boxes, \$1.15; "Excelsior Windsor Clusters," \$4.50 to \$4.60; ¼s, \$1.30 to \$1.40.

CALIFORNIAN RAISINS.—Seeded raisins are becoming scarce on this market. Prices are unchanged. We quote as

follow: Loose muscatels, 7½ to 8c.; seeded, in 1-lb. packages, 9½ to 10c.; in 12-oz. packages, 7½c. per lb.

PRUNES.—The demand for Californian prunes has been very good and prices are firm this week. Our quotations are as follows: 8½c. for 40-50s; 8c. for 50-60s; 7½c. for 60-70s; 7½c. for 70-80s; 6½c. for 80-90s; 6½c. for 90-100s. Oregon prunes (Italian style) are quoted as follows: 40-50s, 7½c.; 50-60s, 7 to 7½c.; 60-70s, 6½c.; 90-100s, 4½ to 4¾c. per lb.

NUTS.

There is nothing new to report on this market. A good trade is doing, and our quotations are as follows: Walnuts, 12½ to 13c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 26 to 27c. and shelled almonds, 28c.; filberts, 9½c.; Pecans, 15c.; Brazil nuts, 14½ to 15½c.; peanuts, roasted, 7½ to 11c. per lb., according to the brand.

GREEN FRUITS.

The demand for most fruits has been very good and the market is in a healthy condition. Apples are moving somewhat slowly, but the market for oranges, lemons, bananas, etc., is very active this week. Our quotations are as follows: Jamaica oranges, \$2.75 per box and \$1.50 to \$5 per bbl.; Californian navels, \$4 per box; Valencias, 714's, \$5.25 per box and 420's, \$4.50, and Messina lemons, \$4.00 per box; coconuts, \$3.50 per bag of 100; bananas, \$2 per bunch; Cantoes, \$1.15 to \$1.30 per bbl.; pears, \$3.25 and limes, \$1.50 per box; Canadian apples, in bbls., \$3.50 to \$1.50 and baskets, 20 to 30c.; Spanish onions, 65c. per crate and \$2 per case; sweet potatoes, \$5 per bbl.; Malaga grapes, \$5.50 to \$7 per keg; cranberries, \$9.25 to \$11 and red onions, \$2 per bbl.; chestnuts, 9 to 10c. per lb.; pineapples, 25 to the case, \$5; Almeria grapes, fancy heavy weights, \$7 per keg; choice heavy weights, \$6.50 per keg; ordinary, \$5.50 per keg; Californian celery, \$5.50 per case; grape fruit, \$3.75 to \$4.50.

FISH.

The fish market is not specially active this week. Green cod is quiet at unchanged prices; prime herrings are steady and also unchanged. Tommy cods and frozen herrings are arriving now. \$1.50 was bid for them to arrive. Quotations are as follows: Haddies, 6 to 7c.; smoked herring, 15c. per box; fresh haddock and cod, 3½c. per lb.; dore, 6 to 6½c.; pike, 5c. halibut, 9c.; salmon, 9c.; No. 1 herring, Nova-Scotian, \$5.50 per bbl. and \$3 per half bbl.; No. 1 Holland herring, \$6.50 per half bbl.; No. 1 Scotch herring, \$6.50 per half bbl. and 95c. per keg; Holland herring, 70 to 80c. per keg; No. 1 green codfish \$6.00 and mackerel, \$20.00 per barrel; boneless cod, 1 and 2-lb. blocks, 6c. per lb.; loose boneless cod, 5c. per lb. in 40-lb. boxes; dried codfish, \$4 to \$4.50 per 100-lb. bundle; British-Columbian salmon, \$12.50 per barrel; standard bulk oysters, \$1.40 per gallon; Marshall's kippered herring, \$1.45 per dozen; Canadian kippered, \$1.00 per doz.; Canadian ¼ sardines, \$3.50 to \$3.75 per 100; canned Cove Oysters, No. 1 size, \$1.30 per doz.; canned Cove oysters, No. 2 size, \$2.20 per doz.; Malpeque shell oysters, \$6 to \$7.50 per bbl.

BUTTER AND CHEESE.

BUTTER.—The market is fairly steady this week and finest-fresh creamery sells at 23c. Though no actual change in the prices is reported, the grades of creamery

butter below finest, being in better supply, are somewhat easier.

CHEESE.—There is a better inquiry for cheese this week and a fairly good business has been done. Prices, however, are unchanged and the market is firm. Dealers do not look for an advance for some time now. The price ranges from 12½ to 12¾c. per lb.

COUNTRY PRODUCE.

EGGS.—There is an active trade doing. No quotable change has been made. Our quotations are as follows: Selected, 25c.; candled stock, 19½ to 20c.; Montreal limed, 18c. in a jobbing way; straight receipts, 18½ to 19c.; Montreal limed, 17½c.; cold storage stock, 17½c. and western limed, 16½ to 17c. per doz.

POULTRY.—Choice turkeys and chickens have again advanced. The former continue to be very scarce. We quote as follows: Choice turkeys, 14 to 14½c.; ordinary, 12½ to 13c.; choice chickens, 11 to 12c.; ordinary, 8 to 10c.; ducks, 10 to 13c.; geese, 7 to 9c. per lb.

POTATOES.—The market is firmer this week under a continued brisk demand, and we quote choice stock at 75 to 80c., with ordinary at 68 to 72c. per bag in carlots and 95c. to \$1 in small lots.

HONEY.—Trade is quiet and no change in price has been made. White clover, in comb, is worth 11 to 11½c. and white strained, 8 to 8½c. per lb.

BEANS.—There is a fair demand for small lots from jobbers, but the market rules quiet. Primes, in carlots, are now quoted at \$2 per bushel and in small quantities, \$2.05 to \$2.10 per bushel.

MAPLE PRODUCTS.—There is not much doing this week and no quotable change is reported. Our quotations are still as follows: Syrup, in large tins, 70 to 80c.; small tins, 50 to 60c.; in wood, 5 to 5½c. per lb. Sugar, 8½ to 10c. per lb.

ASHES.—Trade is still very quiet. We quote: First pots, \$4.35 to \$4.40; seconds, \$3.60, and pearls, \$6.25 per 100 lb.

FLOUR AND GRAIN.

GRAIN.—The market is not very active this week. Oats have been steady under a somewhat limited demand. We now quote: Rye, 55½c.; peas, 73½c.; corn, 67c.; buckwheat, 52c.; feed barley, 41c.; oats, 35½ to 36c. ex-store.

FLOUR.—There has been no change in the price of flour. Considering the season of the year there is a good trade doing. Our quotations are still as follows: Choice Manitoba spring wheat patents, \$4.20; seconds, \$3.90; strong bakers', \$3.50; straight rollers, \$3.60 to \$3.75; winter wheat patents, \$3.75 to \$4.

FEED.—There is a good demand for mill feed, and prices are firm but unchanged. We quote: Manitoba bran, \$18.00, and shorts, \$20; Ontario bran, \$17 to \$18, shorts, \$19 to \$20; mouillie, \$23 to \$30, according to quality.

OATMEAL.—There is not much doing this week. The price of rolled oats remains at \$4.30 per barrel and \$2 to \$2.05 per bag, in carlots, and \$4.60 per barrel and \$2.25 per bag, in small lots.

BALED HAY.—The market is fairly active with prices steady and unchanged. We quote as follows: No. 1 timothy, \$9 to \$10; No. 2, \$8 to \$8.75, and clover, \$6.50 to \$7 per ton, in carlots.

RAW FURS.

No further change in prices is reported this week. There is still a good market

What does the Government say?

The Dominion Analyst, Dr. Baker Edwards, issued the following Certificate from the Laboratory of Inland Revenue :

“LABORATORY OF INLAND REVENUE, OFFICE OF OFFICIAL ANALYST.

“Montreal, April 8th, 1895.

“ I hereby certify that I have drawn by my own hand ten samples of the St. Lawrence Sugar Refining Co.'s Extra Standard Granulated Sugar, indiscriminately taken from ten lots of about 150 barrels each. I have analyzed same and find them uniformly to contain $99\frac{99}{100}$ to 100 per cent. of pure Cane Sugar, with no impurities whatever.

(Signed) “JOHN BAKER EDWARDS, Ph. D.D.C.L.,

“Professor of Chemistry and Public Analyst,

“Montreal.”

Is that good enough? It has never been equalled by any other refinery.

St. Lawrence Extra Granulated

is the standard of quality.

for foxes, and prices here quoted are readily obtained. We quote:

English factory-filled, 95c. to \$1; Canadian fine, \$1.50 per bag; cheese and but-

	Large	Med'm	Small	Kitts	Full Beaver	Spring Beav.
BEAVER Labrador and choice Eastern	\$6.00	\$5.00	\$2.75	\$1-1.50		
Territory Rocky Mountains and Western						
Strictly Prime, or No. 1	6.00	4.00	2.00	50-75		
Partly Prime, or No. 2	4.00	3.00	2.00	50		
Unprime, or No. 3	3.00	2.00	.75	40		
Flat, weak, or poor, or No. 4	2.50	.50	.25	.25		
BEAR Black Choice only	15.00	10.00	7.50	6.00	3.00	50
Brown	12.00	7.00	5.00			1.00 to 5.00
BADGER Of all sections	.50	.25	.10	.05		
FISHER Eastern and far North-Eastern	Dark 6.50	Brown 5.00	Pale 5.00	2 3 4	3 4	
Territory and Western	6.50	5.00	3.50	2.00	1.00	.50
FOX Red North-Eastern and similar fine bright red kinds	Large 4.00	Small 2.75	1.25	.75	.50	
Territory and Western	4.00	2.75	1.40	.50	.20	
Dark Fair Pale	2 3 4	2 3 4	2 3 4	2 3 4	2 3 4	
Cross Value principally as to beauty, also size & richness	10.00	7.00	4.00	2.50	1.50	.50
Silver Eastern and far Northern	75.00	50.00	25.00	20.00	9.00	4.50
Pacific Coast, Territory and Western	50.00-60	35.00	20.00	15.00	5.00	2.50
LYNX Far North-Eastern	4.00-5.00	2 to 3.50	2.25	2.00	.75	.25
Territory and Western	4.00-5.00	2 to 3.50	2.25	2.00	.60	.20
MARTEN British Columbia, Northern Pacific and similar	Dark 7.00	Brown 5.00	Pale 2.50	1.75	1.00	.25
Territory and Western	3.50	2.25	1.50	1.00	.60	.20
Quebec and Ontario	3.00-3.50	2.25-3.00	2 to 2.25	1.00	.50	.25
MINK Halifax, far North-Eastern and choice	Large 4.00	Med'm 3.25	Small 2.50	2.25	1.50	.40
Territory and Western	1.50-2.00	1.50	1.00	.75		.25
MUSKRAT Eastern, best large	Spring 10 to 13	Winter 8 to 10	Fall 2 to 5	Kitts 2 to 4		
Territory and Western	5 to 10	.07	.2 to 4			
OTTER Labrador and far North-Eastern	Large 8.10-8.14	Small 7.00-10	5.00	2.50	2.00	4
Territory and Western	6.00	4.50	3.50	2.25	.50	Cubs \$1.00 to \$2.00
RACCOON Black Value according to darkness, size and beauty	Large 75-1.25	Small 60-75	33-50	25	15	.25 to \$2.00
SKUNK Black Shrt Sl Long Sl White	75-1.25	.75	40-50	.05-1.50		
WOLVERINE Value according to darkness, size and beauty	Dark 5.00	Brown 4.00	Pale 2.50	1.50	.75	.25
CASTOREUM	\$5.00 to \$6.00 per pound.					

MONTREAL NOTES.

Hallowee dates are 1/2c. higher per lb. Yellow boiling peas are a little lower. Genuine Arabian mocha coffees are now being sold at very advantageous prices.

NEW BRUNSWICK MARKETS.

St. John, N.B., December 21, 1902.

THE wholesale dealers are either busy preparing to take stock next week or arranging books, etc., for stock-taking February 1. Many prefer the latter date, as they have a full month after the Christmas trade to get their accounts into shape. The season's business has been good. The retailers also report good sales. The weather was favorable, and as almost everyone had enjoyed a good business year, they had money to spend. Owing to the trouble about fuel, though we are not in as bad shape as the people in the west, the poor were thought of to even a greater extent than usual.

OILS.—The market is firm in burning oil. The large sale for the season is over, though the sale is, of course large. The advance of the past few weeks is the first change of importance that has occurred for some time. Lubricating oils are in light demand. Paint oils have light spot business. Owing to the low price at which spring delivery has been offered a large forward business has been done. This refers particularly to linseeds.

SALT.—There are regular weekly receipts of Liverpool coarse salt. There is a good demand. Prices are ranging rather higher than last season. The slight advance is due to the rather higher freights charged and the increased cost of coal. In fine salt the demand is for Canadian. The sale is light. We quote as follows: Liverpool coarse, 55 to 60c.;

ter salt, \$2.25 to \$2.35 per bbl.; 5-lb. bags, \$3.10 per bbl.; 10-lb. bags, \$2.85 per bbl.; 20-lb. wood boxes, 25c. each; 10-lb. wood boxes, 15c. each; cartons, \$1.90 to \$2 per case; English bottled salt, \$1.25 to \$1.30 per dozen; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—A fair business is reported, though this is a quiet season, as on the arrival of new goods, but a few weeks ago, the retail trade bought freely. Corn and peas are firmly held at higher figures. The extremely high price of tomatoes is affecting the sale. The retail trade bought quite largely, to arrive, at the lower figures. Salmon are firmly held. Spring fish have the big sale here, and one brand is particularly popular just now. Fruits are having a fair sale. Some future orders for meats are being given. The opening prices are the same as last year. In domestic fish the present sales are light. In sardines, haddies (talls and flats) and herring, fair stocks are held.

GREEN FRUITS.—The mild weather the week before Christmas was greatly appreciated by this branch of the trade, and a larger quantity of goods than usual were handled. This was particularly noticeable in Malaga grapes. In oranges the market has been well supplied, the chief sale being for Jamaicas and Valencias. Californians are not very large sellers here, and the season is early for good stock. For Floridas the prices are rather higher than last year. In apples trade is rather dull. Very few Nova Scotian apples are seen. It is years since they have been so scarce on the market. Ontario Northern Spies are the best stock offered. Lemons are rather easier and the sale is good. Cranberries are high.

DRIED FRUITS.—Business has now quieted down. All lines were late. The market was largely bare of Valencias, particularly small boxes, but there were free arrivals about ten days before Christmas. There was much trouble about Californian seeded, but this was overcome somewhat through the late

arrivals. One shipper has not yet landed his goods. One car of Californian fruit shipped November 1 is not yet to hand. In prunes, fair stocks are held. Prices on the Coast are higher. Currants are low. Sales have been very large. Dates are in good supply and the market is rather higher. Figs are in ample supply. New walnuts were late, but the market is now well supplied. Evaporated apples are low. Onions are a drug here. This has been a losing business.

DAIRY PRODUCE.—Eggs have kept at reasonable figures here. Fair stocks are held. In butter the market is firm. Best stock is scarce and commands a good price. Cheese has a fair sale and the market is firm. Stocks are light.

SUGAR.—The trade are somewhat disappointed that prices have not shown more advance, but the market is firm and higher prices are expected. The lighter demand at present affects the situation.

MOLASSES.—The demand just now is light. Stocks are firmly held. Quantity here is smaller than usual at this season, and reports favor a short crop in both Porto Rico and Barbados.

FISH.—This is a dull season. There is a fair supply of cod and haddock, and they have the chief sale. In dry cod our merchants accept fish not at all up to standard. That is, they are wet, not dry. Of course, this is to the advantage of the fishermen, but not at all to the consumers. Other markets would not accept such, and our trade are working against their best interests. Pollock are firm. Pickled fish are dull. Smoked herring are high. Full prices are asked for haddies. Our quotations are as follows: Haddies, 4 to 5c.; smoked herring, 11 to 12 1/2c.; fresh haddock and cod, 2 to 2 1/2c.; boneless fish, 4 to 5c.; pollock, \$1.70 to \$1.75 per 100 lb.; pickled herring, \$2 to \$2.15 per half-barrel; dry cod, \$3.50 to \$3.65; pickled shad, per half-barrel, \$6.00.

FLOUR, FEED AND MEAL.—There has been a fairly active business. In the local market no changes in prices are reported. Oats and oatmeal show quite a range in figures. Cornmeal is low. Barley is a light stock. Split peas are scarce and high. Quotations are: Manitoba flour, \$4.75 to \$4.80; best Ontario, \$4.20 to \$4.25; medium, \$3.95 to \$4; oatmeal, \$1.50 to \$1.60; cornmeal, \$3.10 to \$3.15; middlings, in small lots, \$26 to \$28; oats, 40 to 44c.; handpicked beans, \$2.35 to \$2.40; prime, \$2.25 to \$2.50; yellow eye beans, \$2.80 to \$3; split peas, \$4.55 to \$5.25; barley, \$1.25 to \$1.40; hay, \$9 to \$10.

ST. JOHN NOTES.

A very Merry Christmas to all.

On the first of the year J. E. Angevine withdraws from the wholesale grocery house of Bowman & Angevine, having accepted a position with T. H. Estabrooks, packer of "Red Rose" tea. Mr. Angevine will be much missed by the grocery trade, being looked upon as one of the smartest young men in the business. He will be particularly missed in Fredericton and St. Stephen, cities he regularly visited in the interests of his firm. The business will be carried on in future by F. Bowman, who has associated with him Horace Cole, who for years has been a popular representative of the old firm on the road. "The Grocer" joins the very large connection of the house by extending to the new firm. Bowman & Cole, best wishes for continued and increased success.



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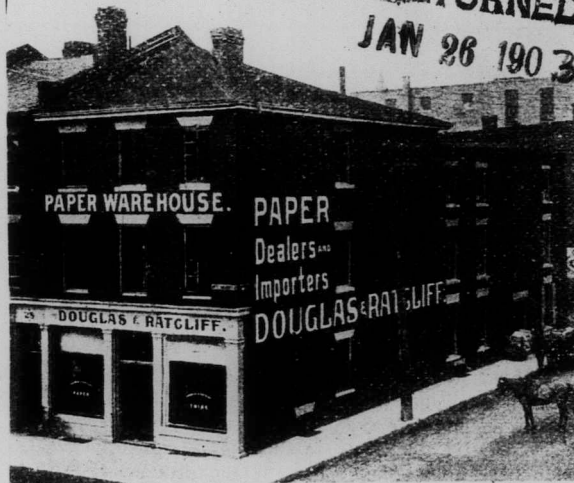
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OTTAWA TRADE GOSSIP.

THE grocery trade has been lively the past week. The weather continues fine and the country roads are in splendid condition, so that farmers have been able to market their Christmas produce. Prices of turkeys on the market here have been remarkably high, loads of them selling for 18c. per lb. Last Saturday the lowest price seemed to be about 16c. Of course, the above price was for the nicest birds. Other poultry have advanced accordingly. The sugar market remains the same. Burning oil is very scarce with the likelihood of another advance of 1c. for the Canadian article. A good business is being done among the wholesalers in nuts, table raisins, figs, etc.

Now that the price of canned tomatoes is more settled, the retailers are getting 15c. a tin in most of the city stores, and wholesalers are quoting \$1.65 to \$1.70 a dozen. Corn and peas are worth 90c. It looks as if tomatoes will be very scarce about March or April, as the demand is so much greater than.

Molasses is quoted a little higher, the price now being 26c. for best Barbados.

Fine Filiatras currants are quoted at 5 to 5½c.; Vostizzas, 6½ to 7c.; fine off-stalk raisins, 7 to 7½c.; finest selected, 8½ to 8¾c.; Californian muscatels, 4-crown, 8 to 9c.; 3-crown, 7½ to 8¼c.; Sultanas, 10 to 10½c. seeded in packages, best brands, 10 to 10¾c.; choice, 9 to 10c.; for table raisins, "Connoisseur Clusters," \$2.25 to \$2.50; "Buckingham Clusters," \$3.30 to \$3.50. Business in prunes is quiet at present, but prices are firm.

At the Fruit Exchange to-day a very large sale took place, large quantities of apples, cranberries, Malaga grapes, Valencia oranges, Messina oranges and lem-

ons being quickly disposed of. Prices for apples ranged as follows: No. 1 Spies, \$3.25 to \$3.65; No. 2 ditto, \$2 to \$2.35; No. 1 Baldwins, \$2.75 to \$3.25; No. 2 ditto, \$1.90 to \$2.25; No. 1 Snows, \$3 to \$3.25; No. 2 ditto, \$2 to \$2.40; No. 1 Macintosh Red, \$3 to \$3.85; No. 2 ditto, \$2.50 to \$3; No. 1 Greenings, \$2.10 to \$2.40; No. 2 ditto, \$1.75 to \$2.10; other varieties, according to quality, \$1.50 to \$2.50. Malaga grapes in good order brought \$5.45 to \$5.60; Cranberries, Cape Cods, \$9 to \$9.50; Valencia oranges, 714s, \$4.35 to \$4.65; 420s, \$3.50 to \$3.75; 1064s, a very small size, brought \$1.65; Messina oranges, 200s, \$2.25; 300s, \$2.50; Messina lemons, 300s, \$3.25; 360s, \$3.25 to \$3.50. A car of Californian navel oranges will arrive to-morrow (Tuesday). A special sale is called, so as they can be handled for the Christmas trade.

A good business is being done in fish, a number of grocers handling large quantities of frozen stock. Prices now are about: British-Columbian salmon, 9c.; halibut, 9½c.; haddock, 4c.; pickerel, 6c.; whitefish, 7c. and pike, 4c. per lb.

Butter is firm, but nice fresh stock is a little easier to get this week. Good pails and tubs are quoted at 18½ to 19c.; prints, 20 to 21c. Creamery is scarce at 22½ to 24c. Cheese is quoted by jobbers at 13½c.; Canadian Stilton's, 15c. per lb.

NOTES.

H. N. Bate, of H. N. Bate & Sons, celebrated the 50th anniversary of his wedding last week.

Great regret is expressed for P. O'Connor, one of the oldest grocers on Bank street, whose wife is lying ill with pneumonia at her home. Her case is very critical.

At the next meeting of the Ottawa Retail Grocers' Association in January, the

election of officers will take place and reports of the past year received. The association was never so prosperous as at present.

J. D. McCusker, of the late firm of Beddingfield & McCusker, left Friday last for St. Paul, Minn., where he has secured a position. His many friends wish him every success in his new field. He was presented with an address and purse before leaving, which greatly helped to cheer him up.

BEET SUGAR AT WHITBY.

The establishment of a beet-sugar factory was considered at a public meeting on December 19 at Whitby, Ont. Ex-Mayor Rutledge presided. Members of the County Council, which was in session last week, were present, also a fairly representative gathering of business men of the community. The opinion was that the local requirements to assure the investment of about \$750,000, six-sevenths of which will be supplied by New York capitalists, whom F. Howard Annes has interested in the enterprise, can be satisfactorily met. It was decided to run an excursion to Berlin the first or second week in January.

ENLARGING THE CAN WORKS.

James B. Campbell, of the Acme Can Works, Montreal, was in Toronto last week. The plant of the Acme Can Works is being renovated and enlarged preparatory to next season's business, which is expected to be the largest in the history of the firm.

EXTENDING THEIR FACTORY.

The McCormick Mfg. Co., biscuit manufacturers, London, Ont., are making a large addition to their factory.

The best selling tea in Canada today is
Blue Ribbon Ceylon

packed and sold by
Blue Ribbon Tea Co.
 12 Front St. East - Toronto

CHRISTMAS IN WINNIPEG.

From our own Correspondent.

“THE best in 20 years” is the verdict of all who visit the market.

Arched from one end to the other with evergreens and flags, the sides lined with choice carcasses, and the whole one blaze with colored electric globes, it would be difficult to find a finer sight than the Winnipeg market to-day. The mutton, beef and pork is all Manitoba fed, and not old London itself, that draws on the world for supplies, can produce better. If beef, mutton or sucking pig will not satisfy you, there are turkeys, geese, ducks, pigeons, bear or moose steaks, British-Columbian salmon and Lake Winnipeg whitefish.

Kobold & Company are making the finest display and one of the steers, that reaches from top to bottom of their stalls, went east last fall and was a prize winner at the Toronto Exhibition. The whole stock is well set off with appropriate mottoes, little flags, festoons of silver gilt alternating with savory sausages. But the market is not the only place in Winnipeg where there are good things to eat. All the grocery stores are vying the one with the other as to who shall have the most temptingly dressed windows. There has never been a season when such expensive groceries were called for, never a season when buying was done as early as it has been this year.

Many houses report that two weeks ago they had done more business than they had done up to two days of Christmas last year, and it was counted a good year. All kinds of French specialties have found a ready sale. Asparagus, from the French Trappists' cellars, choice peas from the same fair land, olives, stuffed and unstuffed, from Sunny Spain, figs from Smyrna, "Royal Buckingham Clusters," Wallace, of New York, confections, French crystallines, preserved ginger, guava jellies, Gruyere, Gorgonzola, Roquefort, and Fromage de la Trappe, are a few of the dainties offered. The sale of ready-made plum puddings has been enormous, when you remember all the fruit that has been sold for the making of the same.

All day long, and until ten o'clock at night the stores are simply thronged with buyers. Whether you go to the market, or one of the large jewellery establishments, it is all the same, the crowd is everywhere.

More diamonds have been sold in Winnipeg already this holiday season than were dreamt of even in the famous boom days of 1882, and the best of all is that the buying of 1902 is not on the shaky foundation that it was in those historic days. There has been a larger amount of cash buying than ever before in the history of the city. People are buying because they know they can afford it. The demand is for choice gifts in all lines. Labor is well

A Holiday Suggestion!

Make a good display of

Clark's Meats and Specialties

and you'll be surprised at the way they sell.

55 VARIETIES.

EPPS'S

GRATEFUL.
COMFORTING.

IN 1/4-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST
NUTRITIOUS.

COCOA

**MINCE
MEAT.**

Everybody is talking Mince Meat these days, and they all tell you theirs is the best.

We don't talk much, but we get there just the same, as others do the talking for us.

Capstan Mince Meat once sold is always sold.

In Packages or in Bulk, from 7-lb. pail to 600-lb. barrel.

CAPSTAN MFG. CO., Toronto.



**NEW GOODS
JUST ARRIVED.**

Fancy Cape Cod Cranberries
Fancy Malaga Grapes
Fancy Jamaica Oranges
PRICES RIGHT.

HUGH WALKER & SON, Direct Importers, GUELPH, ONT.



We want 100,000 Live Chickens annually for our export trade

We will pay the highest possible market price for really prime well-fed birds.

Correspond with
SCOTT, ASHTON & COMPANY, MORRISBURG, ONTARIO.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Limited, London, N.W., Eng.

employed, there is little sickness in the city, the outlook for the future is bright, so that everything has combined to make the Christmas holiday season of 1902 a memorable one in the history of Winnipeg. Nor is Winnipeg forgetful whence all prosperity comes. Amid the rejoicing there are always some sick, some afflicted, some orphans and widows. The charitable institutions of the city are being well remembered and various committees of citizens are making an earnest endeavor to see that there shall not be one soul without a good dinner or one child forgotten of Santa Claus when the bells ring out their merry peal next Wednesday night.

A NEW JAR FOR MARMALADE.

For some time past there has been a shortage in the market for marmalade. Crosse & Blackwell will, after the first of the year, be in a position to supply the demand. They are packing their marmalade in a new jar, which is far superior to the one they have been using. One advantage of the new jar is that the lid is fitted so as to prevent any leakage, as was sometimes the case with the old one. It can also be used for canning fruits, as the cover is airtight. As soon as the present stock of jams and jellies is exhausted, they will also be put up in this new jar. C. E. Colson & Son, Montreal, are the Canadian agents for Crosse & Blackwell, and would be pleased to furnish their customers with any information which they should desire.

DEATH OF J. S. BENNETT.

J. S. Bennett, of Toronto, manufacturer of the patent shelf boxes that bear his name, died suddenly the other day. Blood poisoning was the cause of death. The circumstances surrounding his demise are particularly sad, his wife having predeceased him just one week, almost to the hour.

Deceased was in the hardware business in London, Eng., for some years. He was for a time in a hardware store in Winnipeg, and later travelled for H. S. Howland, Sons & Co., in the Northwest. It was while in Winnipeg that he invented the shelf boxes and drawers that bear his name, and after leaving H. S. Howland, Sons & Co. he started a factory for their manufacture and was rapidly building up a prosperous trade when death so suddenly overtook him. Deceased left two sons, aged 9 and 12 respectively, to mourn his loss.

The business will be continued by a brother of deceased, who will give prompt attention to orders.

Deceased was a genial and whole-souled man, and his death is generally regretted by those who knew him.

TEA.

AGENTS REQUIRED in Canada and United States to sell and obtain wholesale orders for Ceylon Black and Green Teas on commission. Apply,

"COMMISSIONER,"

CANADIAN GROCER,

109 Fleet Street, E.C., London, Eng.

A HAPPY NEW YEAR TO ALL.

You can make 1903 both a happy and prosperous year by getting some of our

FANCY CAMELLIA NAVELS.

They are trade-makers. Send for sample box.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

Phones, Main 54, Main 3428.

Dried Apples Evap.

Waste and Chops

WE ARE BUYERS.

Send sample and advise quantity, if you have any to offer.

THE W. A. GIBB CO.

7 Market St., HAMILTON.

Dressed Poultry Wanted

THE SIMCOE CANNING COMPANY

are now open to purchase Dressed, and Dressed and Drawn Chickens, Turkeys, Ducks, Geese (heads and feet off) for which they pay highest prices in cash.

SHIP TO

The Simcoe Canning Co.,
York St., HAMILTON, ONT.

Be sure to see that shipper's name is securely fastened to each package and an invoice sent with each shipment.

The Simcoe Canning Co.

BERLIN BRUSH CO.



WATERLOO.

Manufacturers of

Fine Whisks,
Brooms, and
Brushes.

We want your trade, and if your name is not on our travellers' list, let us know and we will send our quotations or have a man call at earliest opportunity.

IF YOU WANT YOUR

XMAS FRUITS

EARLY and of finest quality, let us have your order.

Our goods are all in and being shipped. Send for Xmas Price List.

BASKET HOLLY
free with each order.

WHITE & CO.

Wholesale Fruit. TORONTO.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

SEND YOUR NAME if you have, or will get,

H AND H

TRADE MARK

the unequalled cleaner. People who once use it, want it, and we will do some sampling for you. 34 Yonge St., Toronto. All wholesalers sell it.

FLOUR

MAGOR'S
DELICIOUS
PATENT
FLOUR.

The Purest Flour Made—makes
Delicious Bread, Cakes and Pastry.

Prices For Cash Unequaled.

JOHN MAGOR & CO., MONTREAL

COX'S GELATINE

Always
Trustworthy

ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,

Toronto, St. John, N.B., and Montreal

Established 1869.

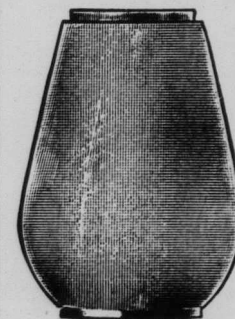
BUTTER, CHEESE, EGGS, POULTRY.

Consignments solicited.
Highest prices. Prompt returns.

A. GIBB & CO.

83 COLBORNE ST., TORONTO

ARE YOU USING OUR



Cold Blast
or Jubilee
Globes

Aetna or
Quaker Flint
Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

Ozone
and
The
General
Merchant.

Owing to the rapidly increasing demand for Powley's Liquefied Ozone with the general merchants throughout the Dominion, we have arranged for the following wholesale grocers to handle it:

- THE EBY, BLAIN CO.,**
Limited.
Toronto, Ont.
- JAMES LUMBERS,**
Toronto, Ont.
- WARREN BROS & Co.,**
Toronto, Ont.
- T. KINNEAR & CO.,**
Toronto, Ont.
- JOHN SLOAN & CO.,**
Toronto, Ont.
- E. ADAMS & CO.,**
London, Ont.
- JOHN GARVEY,**
London, Ont.
- LUCAS, STEELE &**
BRISTOL, Hamilton, Ont.
- LAPORTE, MARTIN & CO.,**
Montreal, Que.

In buying, it will be necessary for you to sign an agreement to not cut prices, as we protect our customers by making it impossible for departmental stores or others to sell Ozone at cut rates.

When placing your order also write us and we will forward advertising matter free of charge.

THE OZONE CO.,
TORONTO, ONT.

Grocers and Confectioners can rely upon the purity and excellence of

COWAN'S Cocoa, Chocolate
and
Famous Blend Coffee.

Cowan's Cake
Icings,

and
Cowan's Pure
Confections.

QUEEN'S DESSERT CHOCOLATE.
CHOCOLATE GINGER, WAFERS, ETC.

CHOCOLATE CREAM BARS.

COWAN'S SWISS MILK CHOCOLATE.

THESE ARE CHOICE CHRISTMAS GOODS.

THE COWAN CO., Limited

TORONTO.



Canadian Maple Syrup

We are putting up what we call the "EMPRESS BRAND" Maple Syrup, put up in nice, showy, lithographed cans, and every grocer should have some of it. The article is good and pure and will please your customers. Money refunded if not all we claim for it.

Canadian Maple Syrup Co., TORONTO, Canada.

"ACME"
TABLE SALT

Ask your wholesale grocer for it. Put up in 24 3-lb. cartoons in a case, and in 50-lb. box.

TORONTO SALT WORKS, Toronto, Ont.
Agents for the Canadian Salt Co., Windsor, Ont.

A Two Cent
Mistake

Don't amount to much in any business, but the striking point is that a clerk is just as liable to make a mistake of \$2.00 as he is of two cents, and a few mistakes like this would pay for enough of Allison's Coupon Books to last a year or more. With these books mistakes are impossible.



IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

THE EBY, BLAIN CO., Limited, TORONTO.

C. O. BEAUCHEMIN & FILS, MONTREAL.

ALLISON COUPON CO., Manufacturers,
Indianapolis, Indiana.

THE C. G. YOUNG CO.
RUBBER STAMPS
AND SUPPLIES
No. 1 Adelaide Street East - Toronto

Established 1860.

Geo. Wells & Matthews

Commission Merchants,
Live Stock, Grain and Produce Salesmen,
SYDNEY, N. S. W., AUSTRALIA.

We are prepared to act as Canadian agents for shippers of flour and all lines of produce. Communications invited, consignments received, and information supplied as to market value here.

Head Office:
Corporation Buildings, Sussex St.,
Cable address: "Wells" } SYDNEY, N. S. W.
Code: A B C.

THE ERIE TOBACCO
CO., Limited,

Windsor, - Ontario.

Re-open and Ready for
Business 1st December, 1902

Our travellers are now out and orders will receive prompt attention.

Tobaccos, Cigars, and Smokers' Accessories

A DEPARTMENT FOR
RETAIL MERCHANTS.

TOBACCO CULTURE IN ONTARIO.

From the report of the Bureau of Industries.

THIS crop is confined chiefly to Essex and Kent, the former county having about two-thirds of the acreage of the Province, although even in these counties it is not grown to a large extent. Correspondents reporting on the 1st of August spoke of the plant having done well, although some complained of "worms" being very bad. Much of the tobacco was planted rather late this year on account of the rain.

Only a few correspondents made reference to tobacco in the November returns. Where mention of it was made, however, the crop appeared to have matured well and to have escaped serious injury, except in a few instances.

The following table gives the acreages for the six years 1896-1901, and the yields for the last four years:

Year.	Essex.			Kent.			The Province.		
	Acres.	Total yield.	Yield per acre.	Acres.	Total yield.	Yield per acre.	Acres.	Total yield.	Yield per acre.
		lb.	lb.		lb.	lb.	lb.	lb.	lb.
1901	1,968	2,290,752	1,164	584	64,728	967	2,935	3,113,580	1,061
1900	1,620	2,065,500	1,275	449	583,700	1,300	2,477	2,854,900	1,140
1899	1,111	1,636,760	1,160	338	415,402	1,229	2,206	2,241,562	1,016
1898	5,085	7,995,970	1,395	2,140	3,013,120	1,408	7,871	10,560,590	1,342
1897	422			28			994		
1896	315			21			667		

There was a sudden boom in the growing of tobacco in Essex and Kent in 1898, but a decided shrinkage in the area occurred in the following year. There has been a steady increase in acreage in 1900 and 1901, however, and the rather satisfactory showing in Essex this year should add to the popularity of the crop. The average yield per acre of the Province has not varied greatly during the last three years.

"Frenching" of Tobacco.—In the August crop returns one of our correspondents referred to the "Frenching" of some tobacco that he was growing. As no other complaints were received it would appear that the disease was local rather than general in the Essex district.

Prof. Wm. Lochhead, biologist at the Ontario Agriculture College, has furnished the Department with the following notes regarding the disease:

This disease of tobacco is known under different names in different sections. It is known as "Frenching" in the South, as "Mosaic Disease" "Brindle" and "Mongrel Disease" in the Northern tobacco districts, and "Calico Spot" in Connecticut and elsewhere. It is not yet quite certain that the disease known as "Frenching" in Essex is the same as that known under the same name in the South, for the characteristic feature of the disease in Essex is the yellowing of the main

leaves and the production of tufts of rigid, worthless leaves on the larger leaves, while in the South the chief characteristic of the disease is a mottling and stiffening of the leaves.

The cause of the disease is not definitely known. Some investigators attribute the cause to an unknown parasite, probably bacterial; while others consider it a disease arising from purely physiological causes, associated either with movements of reserve proteids during growth, or with sudden changes of atmospheric conditions and unsuitable soil conditions.

The disease may occur quite early in the life of the tobacco plant—even in the seed-bed—and usually attacks the older leaves first. Apparently the disease is not contagious, and is not rapidly propagated through the soil of the field, nor will seeds from diseased plants necessarily produce unhealthy plants.

very moist soil with little light; atmospheric conditions promoting rapid growth, and poor seed. It is a fact well known to most practical tobacco growers that "Frenching" is very liable to occur whenever a rapid production of sprouts on moist soil takes place.

Along the line of prevention, it has been recommended to keep the plants in the seed-bed cool (not too warm); to change the seed-bed; to practice rotation of crops; to remove the stubs of diseased plants after the crop is harvested; the use of chemical fertilizers instead of stable manure; the addition of lime, or some other substance, to the soil which will render it more porous; and the protection of plants at critical seasons from too sudden exposure to sunlight.

It is evident that a more detailed study of this disease is necessary before the real cause is discovered, and definite remedies or preventives can be applied.

The following Brands manufactured by

The AMERICAN TOBACCO CO.
OF CANADA, Limited

Are sold by all the Leading Wholesale Houses
CUT TOBACCO

OLD CHUM,
SEAL OF NORTH CAROLINA,
OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT,
SWEET CAPORAL,
ATHLETE. DERBY.

The conditions which favor "Frenching" are: Unsuitable soil nourishment;

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO.,
LIMITED
MONTREAL, QUE.

Start the New Year Right!

Write this on a Post Card:

"Send me a trial order of one thousand of your Cigars—two hundred to retail for 10c., and eight hundred to retail for 5c., the latter varying in price from \$25 to \$35 per thousand."

In addition to this, state what colors you want—light, medium, dark, or assorted. Let me use my judgment about the selection, and remember, please, that I am trying to make this first order from you lead up to permanent business between us. Send along the post card.

*J. Bruce Payne, Cigar Mfr.,
Granby, Que.*

We are now prepared to ship the trade

Tonka

Beaver

AND

Apricot

McAlpin Consumers Tobacco Company,

Head Office: TORONTO. Limited.

Factories: Leamington and Toronto.

T. & B. Myrtle Navy 10c. Plug

The finest piece of Smoking Tobacco ever offered to the Canadian public.

16c. profit to the retailer.

For sale by all Wholesalers.

Reduce Your Package Lines

From your point of view of course you don't like the package business.

But then, you and we have got to supply what the public wants.

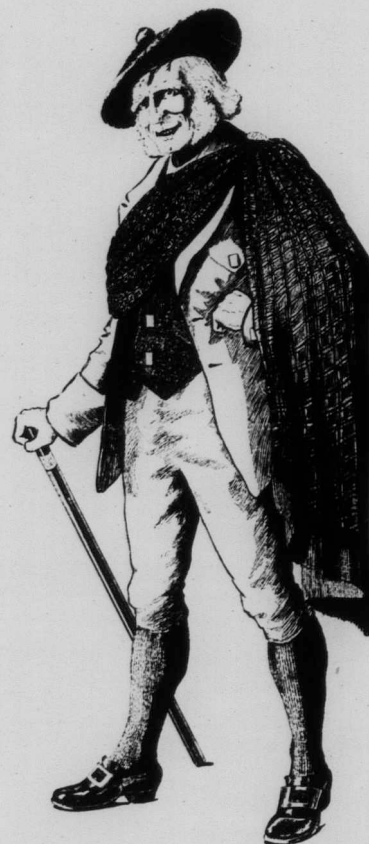
We saw the package business had arrived to remain—the public knows what you and we know—that the goods come cleaner—that mice cannot get in—that no dust floats in—that stray dogs don't smell at them.

Now, if the package business is burdening you why not reduce the burden by reducing the lines?

Throw out the goods you can get along without—keep those you've got to have—direct your customers to the line easiest to sell.

We've made TILLSON'S OATS easy to sell—we've made it possible for you to reduce your cereal lines to almost any point you want to.

How has TILLSON Advertising impressed you?—if you are impressed how do your customers feel about it?



The Tillson Company, Limited,
Tillsonburg, Ont.

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BU'

Dairy,

"

"

Cream

Chees

Eggs.

O/

Apple

Aspa

Beets

Black

Blue

Bean

Corn

Cheri

"

Peas,

"

Pearl

Pine

Peac

Plun

"

Pum

"

Rhu

Rasp

Stra

Succ

Tom

Lob

"

Mac

Saln

"

Sard

"

Len

Ora

Citr

"

Ora

Lei

Bai

AP

Pei

Pir

Jei

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WE HAVE RECEIVED INTO STORE THIS WEEK:

Filiatras Currants (D. Schisas) Quarter-Cases.
 Filiatras Currants " Half-Cases.
 Vostizza Currants, Half-Cases.
 Bevan's Three-Crown Loose Muscatels.
 Griffin & Skelley Santa Clara Prunes.

F. J. CASTLE

OTTAWA.

The quantity makes the profit. There is more of



Dwight's "Cow Brand" Soda

sold to-day than any other package Baking Soda. House-keepers prefer it, because it is purest and strongest and most economical. Recommend it, because it gives entire satisfaction. For sale by all wholesalers.

JOHN DWIGHT & CO.

34 Yonge Street,

Toronto, Ont.

	Montreal.	Toronto.	St. John, Halifax.		Montreal.	Toronto.	St. John, Halifax.
COFFEE				PETROLEUM			
Green -				Family Safety, in bbls		20	
Mocha	24	28	25	Canadian water white	19 1/2	17 1/2	
Old Government Java	27	30	25	Sarnia water white	20	19	
Rio	10	12	12	Sarnia prime white	21	23	21
Santos	9 1/2	10 1/2		American water white	23	19 1/2	20 1/2
Plantation Ceylon	29	30	29	Pratt's Astral (barrels extra)	24	19 1/2	22 1/2
Porto Rico		22	24	Sily White (Canadian)		17 1/2	
Gautemala		22	24	Silver Light (American)		19 1/2	
Jamaica	18	15	18	Crystal Spray (W. W. Amer.)		20 1/2	
Maracalbo	18	18	12	Pennoline in bbls		22 1/2	24 1/2
				Gosoline	21 1/2	19 1/2	
				Benzine			22 1/2
NUTS				Black - TEAS			
Brazil	14 1/2	15 1/2	15	Congou - Half-chests Kalsow	13	12	11
Valencia shelled almonds		30	35	Moning Paking	60	60	40
Tarragona almonds	12	13	12 1/2	Caddies Paking, Kalsow	17	19	15
Californian almonds		19	20	Indian - Darjeelings	35	35	30
" soft shell walnuts		19		Assam Pekoes	20	20	18
Formegetta almonds		49	52	Pekoe Souchong	18	19	17
Jordan shelled almonds	42	49	10 1/2	Ceylon - Broken Pekoes	35	42	34
Peanuts (roasted)	7	11	8	Pekoes	20	27	20
" (green)	6 1/2	7 1/2		Pekoe Souchong	17 1/2	17	35
Cocanuts, per sack	8 50	8 75	8 25	China Greens			
" per doz.		60	3 50	Gunpowder - Cases, extra first	42	50	42
Grenoble walnuts	12 1/2	13	14	Half-chests, ordinary firsts	22	28	28
Marbot walnuts		11 1/2	12	Young Hyson - Cases, sifted			
Bordeaux walnuts		9	11 1/2	extra firsts	42	50	42
Sicily filberts		11	10	Cases, small leaf, firsts	35	40	35
Naples filberts		9 1/2	10	Half-chests, ordinary firsts	22	38	28
Pecans		13	14	Half-chests, seconds	17	19	23
Shelled Walnuts	26	27	25	" thirds	15	17	18
				" common	13	14	15
SODA				Pingsueys -			
Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	Young Hyson, 1/2-chests, firsts	28	32	32
Sal soda, per bbl.	70	75	80	" " seconds	16	19	19
Sal Soda, per keg	95	1 00	1 00	" Half-boxes, firsts	28	32	32
				" " seconds	16	19	19
SPICES				Japans -			
Pepper, black, ground, in kegs				1/2-chests, finest Maypickings	38	40	38
" palls, boxes	16	18	14	Choice	32	36	37
" in 5-lb. cans	14	17	15	Finest	28	30	30
" whole	15	17	19	Fine	25	27	30
Pepper, white, ground, in kegs				Good medium	22	24	28
" palls, boxes	26	27	26	Medium	19	20	21
" 5-lb. cans	25	26	20	Good common	16	18	20
" whole	23	25	20	Common	13	15	19
Ginger, Jamaica	19	25	20	Nagasaki, 1/2-chests, Pekoe	16	22	
Cloves, whole	12	30	14	" " Oolong	14	15	
Pure mixed spice	25	30	25	" " Gunpowder	16	19	
Cassia	18	18	20	" " Siftings	7 1/2	11	
Cream tartar, French	25	24	20	RICE, SAGO, ETC.			
" " best	28	25	25	Rice - Standard B	3 00	3 10	3 1/2
Allspice	10	15	18	Patna, per lb	4 25	4 50	5 1/2
WOODENWARE				Japan			
Palls No. 1, 2-hoop	1 65	1 55	1 80	Imperial Seeta	4 40	4 90	5 1/2
" " 3-hoop	1 80	1 70	2 05	Extra Burmah	4 60	4 90	5 1/2
" " half, and covers	1 65	1 60	1 75	Java, extra			6 1/2
" " quarter, jam and covers	1 15	1 10	1 45	Macaroni, dom'ic, per lb., bulk	3 1/2	4 1/2	7 1/2
" " candy, and covers	2 50	2 90	8 20	" imp'd, 1-lb. pkg., French	8	12	9
Tubs No. 0	10 00	10 15	11 00	" " Italian	8	10	12 1/2
" " 1	8 00	8 15	9 00	Sago	3 1/2	3 1/2	4 1/2
" " 2	7 00	7 15	8 00	Taploca	3 1/2	3 1/2	4 1/2
" " 3	7 00	6 15	7 00				5 1/2

Borden's Brands of Condensed Milk and Evaporated Cream at Canadian Prices.



We beg to announce that we have established a branch factory at Ingersoll, Ont., and that we are now prepared to fill all orders for the Canadian trade promptly, and at considerably reduced prices, owing to the establishment of the Canadian Branch. Our **Eagle Brand Condensed Milk**, **Gold Seal Brand Condensed Milk** and **Peerless Brand Evaporated Cream**, unsweetened, can be obtained through our local representatives.



BORDEN'S CONDENSED MILK CO.

Originators of Condensed Milk.

Established 1857.

Selling representatives in Canada: **F. W. Hudson & Co., Toronto.** **W. H. Dunn, Montreal.** **Erb & Rankin, Halifax.** **W. S. Clawson & Co., St. John, N.B.,** also **Shallcross, Macaulay & Co., Victoria and Vancouver, B.C.**

JUST A MINUTE

Have you Sampled lately

**Epicure Beans in Tomato Sauce, and
Epicure Tomato Catsup?**

IF NOT, YOU DON'T KNOW WHAT YOU'RE UP AGAINST.

The quality and price are attracting attention of the live men of the trade, whose orders are keeping us working night and day, **SIX DAYS IN THE WEEK.**

We have no old stock kicking around. Please note—we guarantee the quality equal to the best brands on this continent.

As for price. Well, compare quality and price, and let us hear from you.

Delhi Canning Co., Limited, -:- Delhi, Ont.

Gillard's Sauce Gillard's Pickle

Is still the best and cheapest.

The most delicious English pickle made.

AS SUPPLIED TO

HIS MAJESTY THE KING

AND

HIS ROYAL HIGHNESS THE PRINCE OF WALES, K.G., Etc.

Sole Proprietors:

GILLARD & CO., Limited, LONDON, ENG.

SODA BISCUITS

Our Cream Sodas in 3-lb. Tins ("The Round Cornered Tin") are all right.

The Canada Biscuit Co., LIMITED

KING ST. WEST AND
BATHURST ST., CARS PASS OUR WORKS.

KING and BATHURST STS., TORONTO.

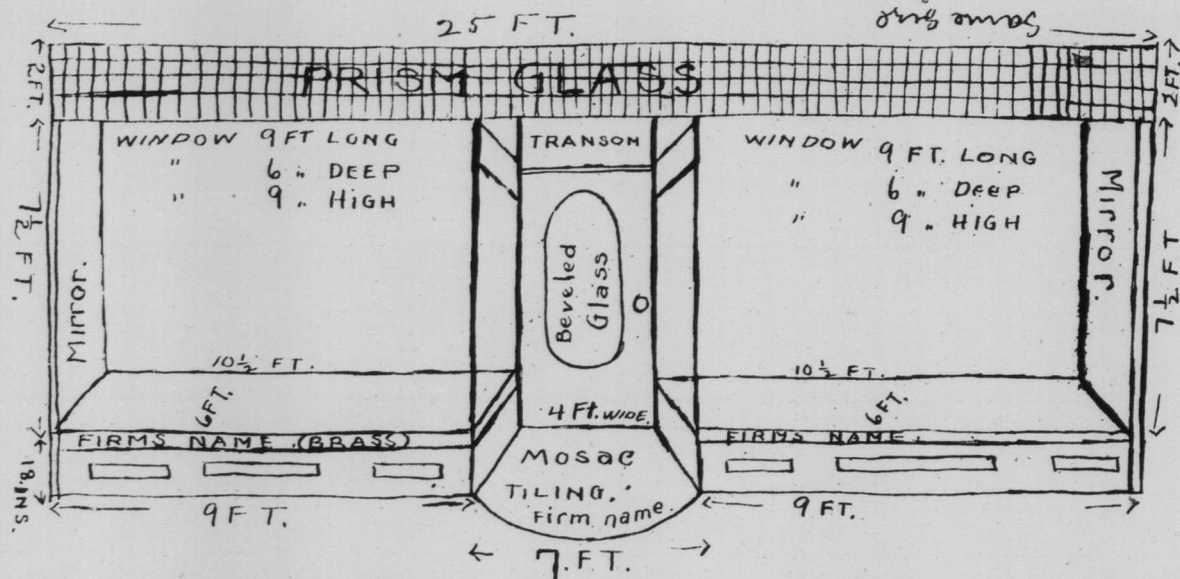
Store and Store Front Arrangement.

"M AND S.", St. John, N.B., ask for information and suggestions on arranging a store front. Store is 80 ft. deep and 25 ft. wide. They state in their letter that back of store is well lighted, but that centre of store is not light enough. The rough drawing conveys my idea of the best means of laying out this front. According to this plan you could get two nice windows, 9 ft. high, 10½ ft. long at back and 6 ft. deep. The entrance could be made 7 ft. wide at street level, receding to 4 ft. at door, which would make a nice entrance. The front glasses could be 9 ft. long and background of window would be 1½ ft. longer. Along the top of the frontage, prism glasses could be laid in. These magnify the light and would flood

should be placed—a continuation of mirror at back would be the proper thing. This end mirror heightens the effect of the trim and gives it immensity. The window floor should be 18 in. from street level. The firm's name in brass could run across the front of window, as indicated in drawing, and below this a paneling in oak. The door might have an oval-bevelled plate-glass instead of the everyday style. The flooring of vestibule should be in fancy tiling, with the name of the firm inlaid. In winter, storm-doors could be put on outside, flush with the front. These doors would be 3 ft. 6 in. wide (each), one to push in and the other to push out. Over the door should be a transom in prism glass, to work on a pivot so as it could be opened for ven-

"The Canadian Grocer" would be pleased to hear from them so that we might suggest the improvement to our inquirer. We trust our correspondent may find something in this plan that will suit his requirements.

"G. R. A. & Sons," Chilliwack, B.C., require suggestions in arranging a stock of dry goods. They state their floor space for this purpose is 27 ft. wide and 40 ft. long. They also say that the space running from front of store nearly half-way down the entire length of store, is only about 15 ft. They ask how we could advise laying out a dry goods stock in this space. Now, here is a very difficult problem, as we are not informed whether this



the interior with plenty of light. These should be 2 ft. wide. For backgrounds for the windows I would prefer a mirror the full length of the back, divided into two separate mirrors, one of which should slide so as to admit of entrance to and from the window. These mirrors should be 6 ft. high, with an oak or walnut cornice at top. Above the mirror glass should run to the ceiling. The space above the mirror to ceiling, where the glass goes, would be 3 ft. 6 in. in height. The light is thrown from the prisms, through the glass above the mirror into the store. The prism glass could be in sections, and one section should swing either on pivots or hinges so as it can be opened for ventilation at any time. This could be run from a cord inside the store. At the wall end of windows a mirror

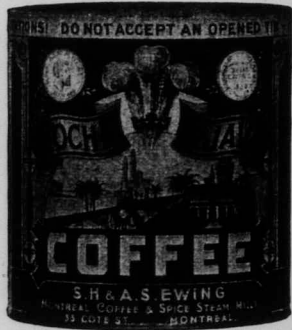
tilation. For lighting I would recommend the "Fink" method, which consists of a long trough-shaped reflector with incandescent lamps. The funnel-shaped reflector is all right provided there are enough of them. These reflectors should be attached to ceiling as near to the pane as possible. The light is thrown by means of these directly on the goods below and is evenly distributed provided the reflectors are turned straight down towards the floor. According to this plan, I don't see why (if you adopt this idea), how you can get a more up-to-date front out of the space you have. This plan will give you two good-sized windows and an ample-sized entrance, and you would have the interior excellently lighted. If any of our readers can see anything that would be an improvement over this description,

included jackets, mantles and millinery, or furs. And then we have no idea what sized stock each department contains. We will do the best we can to aid our correspondent with what information we have. We have made a rough sketch of what might be done, from which our inquirer might be able to get an idea or two. The drawing explains itself better than we can describe it. Towards the front of the store, where it is only 15 ft. wide, we could only get one counter. You could not get two counters and fixtures in this narrow space, as 7 or 7½ ft. is little room enough for shelves, standing space and the counter. The only thing that we can see that might be done would be to put a counter on one side of the wall, allowing 7 ft. for counter and fixture, and on the opposite wall you could build a

Established 1845

TIME TESTS, MERIT TELLS

Established 1845



1 and 2-lb. Tins.

S. H. & A. S. EWING'S
HIGH-GRADE
COFFEE and SPICES

have been in the market for 57 years. A pretty good guarantee of QUALITY. In these days of keen competition IT PAYS TO HAVE THE BEST. The name S. H. & A. S. EWING stands for the BEST. Manufactured by a Canadian firm for the Canadian people. JUDGE FOR YOURSELVES.

S. H. & A. S. EWING, The Montreal Coffee and Spice Steam Mills,
55 Cote St., MONTREAL, P.Q.



THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND
IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



ENTERPRISE on an article is a

Guarantee of **QUALITY**

ENTERPRISE

**FOOD
CHOPPERS**

**Four Knives
with each Machine**

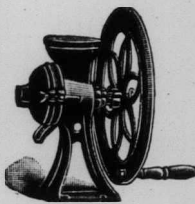
No. 100, chops 2 lbs. per minute, \$1.50
No. 300, chops 3 lbs. per minute, \$2.25

Sell every Day in Year

GUARANTEED TO CHOP RAW MEAT

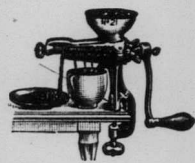
Illustrated Catalogue FREE Order through your Jobber

**Bone, Shell &
Corn Mill**



No. 750, \$7.50

**Meat Juice
Extractor**



No. 21, \$2.50

Cherry Stoners
5 Sizes & Styles



No. 1, \$7.50 doz.

**Rapid Grinding &
Pulverizing Mills**

45 Sizes & Styles for Hand
& Power, \$1.25 to 300.00



No. 2 1/2, \$4.75

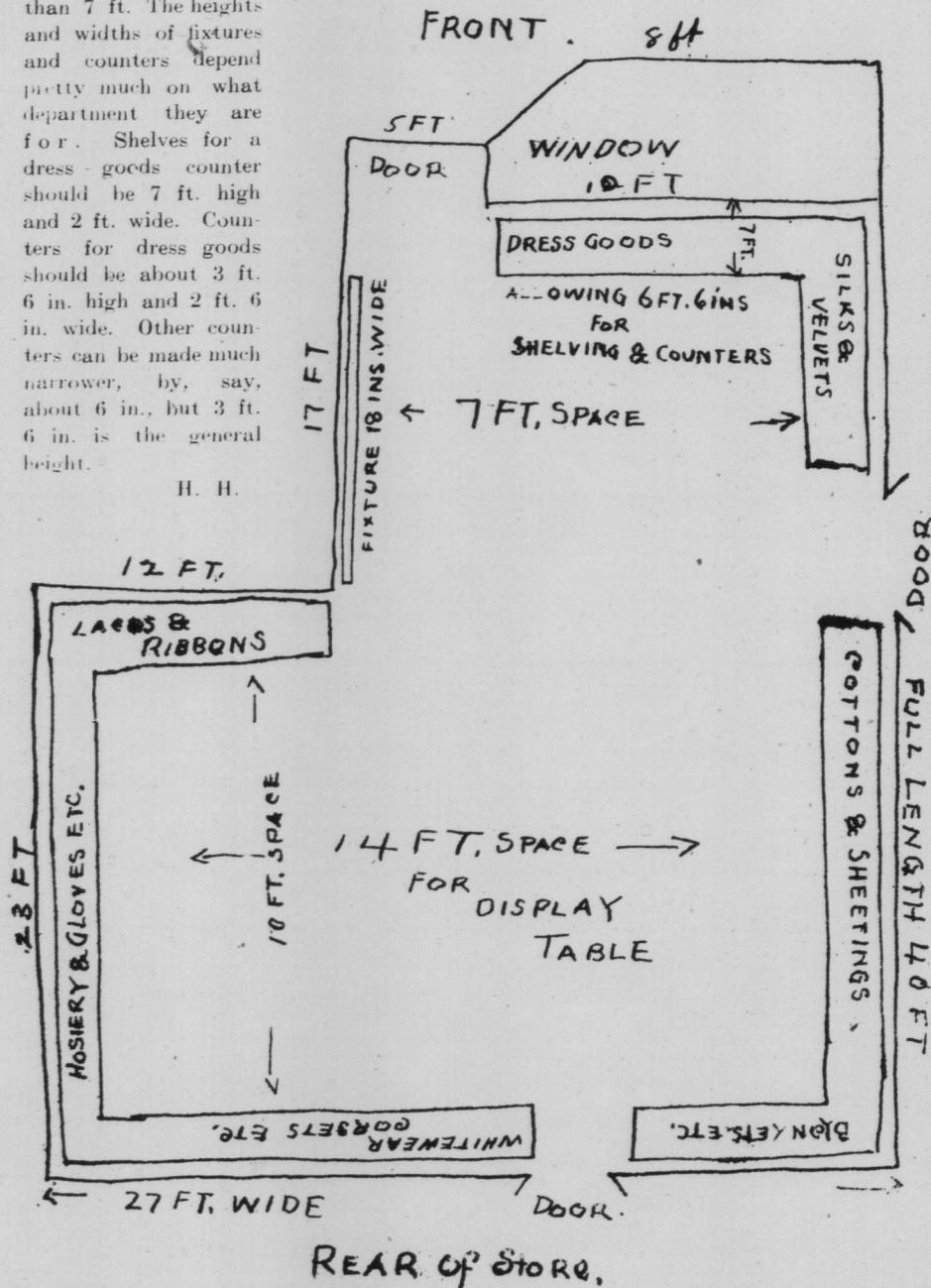
New York Branch,
10 Warren Street

The Enterprise Mfg. Co. of Pa., Philadelphia, Pa.

San Francisco Branch,
105 Front Street

fixture 18 in. wide. This would just leave 7 ft. for customers to pass between, which is small enough. The rest of the design explains our idea of what we think could be done with the space, but we fail to see how you could get even a small portion of what constitutes a general stock of dry goods into so small a space. However, we hope in our suggestions you may see something to your advantage. We would be pleased to aid you further in the matter if you could furnish us with a more minute idea of the layout of the store and the size of each line carried under the heading of dry goods. You also ask what the proper height and width of shelving and counters should be. Notice that the large stores in New York are all doing away with the high fixtures. Where there is ample room for laying out a stock, the fixtures should not be higher than 7 ft. The heights and widths of fixtures and counters depend pretty much on what department they are for. Shelves for a dress goods counter should be 7 ft. high and 2 ft. wide. Counters for dress goods should be about 3 ft. 6 in. high and 2 ft. 6 in. wide. Other counters can be made much narrower, by, say, about 6 in., but 3 ft. 6 in. is the general height.

H. H.



ITALIAN GROCERY STORES.

THE Italians, who have taken up their abode on this continent, have transplanted with themselves many of the customs of the land of their birth. In New York there are now quite a number of quaint Italian grocery stores which are interesting to study, as many similar ones will soon, no doubt, be started in the larger cities of Canada. These stores are even taking away some trade from the larger grocery stores. According to The N. Y. Commercial, many a thrifty housewife of New York now refuses to buy her olive oil of her regular grocer, and even the more or less big grocery stores have found their sales in that commodity gradually dropping off. The hard-to-suit housewives now go in large numbers to the little Italian grocery shops down

town for their oil. They say it is better and vastly cheaper than the bottled goods kept on American grocers' shelves; and not a few of the Italian, Sicilian and Greek fruit stands now keep olive oil in tin cans and jugs and sell it to their customers by the pint, half-pint, or quart, always guaranteeing it to be fresh. And the wine vinegars of Italy and Greece now find favor with hundreds of American consumers.

Just as German immigration has made us familiar with the delicatessen shop, the Italian is doing with his grocery. In the six colonies which are established in New York each has a full complement of these establishments. The largest and best are in Mulberry Bend; next are those in Little Italy on the Harlem east side, and in the settlement near Catharine Ferry in Brooklyn.

These shops are neat and interesting, as described by The Evening Post recently. Their stock is somewhat like that of an American store, but full of articles unfamiliar to Yankee eyes. One of the noticeable displays is in macaroni. Of this goodly edible, 40 varieties are shown, ranging from a hair-like vermicelli to huge, clumsy chunks called cornarini. Tomatoes and cheese are near. The former appears in a tinned preparation of tomato paste. This is the vegetable, plain or spiced, boiled down until it is a solid. The long cooking brings out the flavor, but increases the acidity. It is used for tomato sauce and soup. The favorites in cheese are Parma and Gorgonzola. Other varieties, Italian and French, are in stock but do not compare with these in popularity.

Almonds and Lombardy chestnuts are always in demand. Besides the sweet, bitter and paper-shell almonds, are paste and flour made from the kernels, and at times the rich cake known in English as march-pane.

The sausage exhibit is worthy of Germany. The Italian sausage is usually harder and drier than the German, and possibly higher-flavored. The oldest is the bologna, in which the peppercorn and garlic add zest to the meat. The Italian salami comes second, and then follows a long series, all of which are nutritious and appetizing.

In the better stores in Mulberry Bend may be procured the delicate wafers and biscuits of Florence, Venice, and Milan, which are the originals of the Vienna and champagne wafers so largely used in American society. In the main, they are sweeter than the latter and a trifle fuller flavored. Noticeable are the graceful baskets in which wine, oil and vinegar are put up. They are of the same general type as the Chianti flask, and differ chiefly in the style in which they are ornamented by straw wrapping foil, label and tasselled cords.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

McWilliam & Everist

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED.

Quote us if you have anything to offer. Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance Phone Main 645. Warehouse Phone Main 3394.

BUY

Star Brand

COTTON CLOTHES LINES

- AND -

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers

See that you get them.

GOLD MEDAL, PARIS, 1900.

Walter Baker & Co.'s
PURE, HIGH GRADE
Cocoas and Chocolates.



TRADE-MARK.

Breakfast Cocoa.—Absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Premium No. 1 Chocolate.—The best plain chocolate in the market for drinking and also for making cake, icing, ice-cream, etc.

German Sweet Chocolate.—Good to eat and good to drink; palatable, nutritious, and healthful.

WALTER BAKER & CO. Ltd.

ESTABLISHED 1780.

DORCHESTER, MASS.

BRANCH HOUSE, 12 and 14 St. John St., MONTREAL.

TRADE-MARK ON EVERY PACKAGE.

G.O.B. Manitoba Patent

surpasses in whiteness and purity any All-Manitoba patent flour of same price, and has equal strength.

We have considerable Bran and Shorts to offer in mixed cars. Our CALLA LILY is A 1 family flour.

MODEL ROLLER MILLS, Perth, Ont.

A BUSY TIME.

In fact, too busy to write lengthy advertisements, but would just remind the Trade that our stocks are still complete in all staple lines, such as :

Finest Vostizza and Fillatra Currants, Choice Selected and Finest Off-Stalk Raisins, C. & B. Peels, of all kinds, Hallowee and Sair Dates, Seeded Raisins, Tap Figs, Prunes, Shelled Walnuts and Almonds.

If you are in a hurry for goods wire or 'phone at our expense. We are prompt shippers.

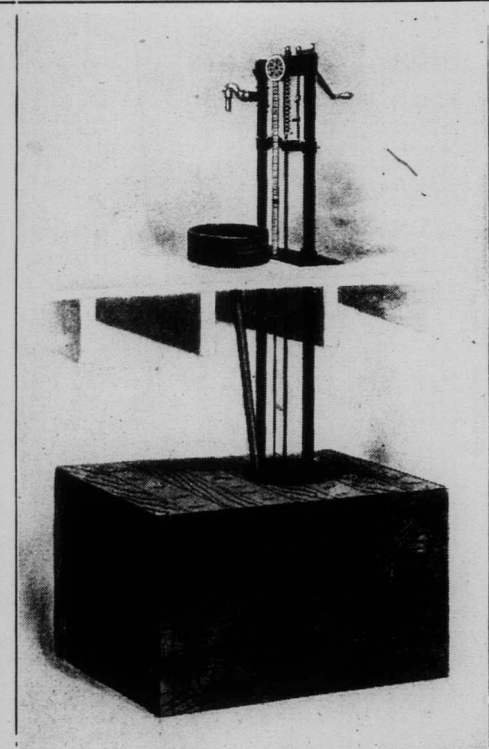
The R. & J. H. Simpson Co.,

WHOLESALE GROCERS AND TEA IMPORTERS,

Telephone No. 275.

Guelph, Ont.

LITTLE LEAKS SINK THE SHIP



BASEMENT OUTFIT.

There are leaks in your business other than those from leaky barrels. From instance, there's the "leak," and not necessarily a little leak either, from

PILFERING

There is a class of people who can't, or at least don't, distinguish between what's theirs and what's yours. They "help themselves" during your absence from the salesroom, while you are gone to the basement for oil, perhaps. These continual "pilferings" must foot up a snug sum in the course of a year. Whatever it amounts to, it's your loss. And how easy to fool the pilferer. Stay where you can watch him.

BOWSER 3 MEASURE SELF-MEASURING OIL TANK

PUMPS GALLONS, HALF-GALLONS AND QUARTS.

Tank in cellar. Pump on store floor. Safe, clean, handy. It fools the pilferer. It is better than a bulldog.

Ask for Catalogue "B" IT'S FREE.

S. F. BOWSER & CO., Factory: FORT WAYNE, INDIANA.
65 Front St. East, TORONTO.

WHY ARE Southwell's Jams

superior to all other
Imported Lines?

Because each Jam
has the
individual flavor of its own fruit.
Many imported Jams taste all alike.

Southwell's Don't.

WRITE FOR PRICE LIST, ETC.

FRANK MAGOR & CO.

16 St. John St., MONTREAL.
DOMINION AGENTS



ROYAL DRY HOP YEAST CAKES



E. W. GILLETT COMPANY
LIMITED
TORONTO, ONT.

Current Market Quotations for Proprietary Articles

December 24, 1902
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.		
Cook's Friend—	Per doz.	
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40	
" 10, in 4 doz. boxes.....	2 10	
" 2, in 6 ".....	80	
" 12, in 6 ".....	70	
" 3, in 4 ".....	45	
Pound tins, 3 doz. in case.....	3 00	
12oz. tins, 3 ".....	2 40	
5-lb. tins, 2 ".....	14 00	
Diamond— W. H. GILLARD & CO.		
1 lb. tins, 3 doz. in case.....	per doz. 2 00	
1/2 lb. tins, 3 ".....	1 25	
1/4 lb. tins, 4 ".....	0 75	
IMPERIAL BAKING POWDER.		
Cases.	Sizes.	Per Doz.
4 doz.	10c.	\$0 85
3 " "	6-oz.	1 75
1 " "	12-oz.	3 50
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2 1/2-lb.	10 50
1 doz.	5-lb.	10 40
1/2 and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER		
Cases.	Sizes.	Per Doz.
4 doz.	5c.	\$ 40
4 " "	4-oz.	60
4 " "	6-oz.	75
4 " "	8-oz.	95
4 " "	12-oz.	1 40
2 " "	12-oz.	1 45
4 " "	16-oz.	1 65
2 " "	16-oz.	1 70
1 " "	2 1/2-lb.	10 40
1 " "	5-lb.	7 31
2 " "	6-oz. } P: r case.	4 55
1 " "	12-oz. }	
1 " "	16-oz. }	

EMERY CREAM BAKING POWDER		
1/2 size, 5 doz. in case.....		40
1/2 size, 4 doz. in case.....		75
1 " 3 " ".....		1 25
1 " 2 " ".....		2 25

VIENNA BAKING POWDER.		
	Per doz.	
1 lb. tins, 4 doz. in box.....	\$2 25	
1/2 lb. tins, 4 ".....	1 25	
1/4 lb. tins, 4 ".....	75	
3 oz. in paper, 4 doz. in box.....	70	
5 " " ".....	35	

BLACKING. SHOE POLISH.		
	Per gross	
Jonas'.....	\$9 00	
Froments.....	7 50	
Military dressing.....	24 00	

BLUE.		
	Per doz.	
Keen's Oxford per lb.....	\$0 17	
In 10 box lots or case.....	0 16	
Reckitt's Square Blue 12-lb. box.....	0 17	
Reckitt's Square Blue, 5 box lots.....	0 18	
Gillett's Mammoth, boxes, 1 gross.....	9 00	
Nixey's "Cervus" in squares, per lb.....	0 16	
" " in bags, per gross.....	1 25	
" " in pepper boxes, according to size.....	0 02	0 10

BLACK LEAD.		
	Per doz.	
Reckitt's per box.....	1 15	
Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro. 4 oz.		
Nixey's refined, per 9-lb. box of 12 1 doz. chip boxes.....	1 50	
Nixey's, as supplied the King, per 9-lb. box of 12 doz. block.....	1 50	
Nixey's Silver Moonlight Stove Polish, in blocks 13-3 and 6-oz. size. Full price list on application.		

BOECKH'S CORN BROOMS.		
UNITED FACTORIES, LIMITED.	doz. net.	
Bamboo Handles, A, 4 strings.....	4 35	
" " B, 4 strings.....	4 10	
" " C, 3 strings.....	3 85	
" " D, 3 strings.....	3 60	
" " E, 3 strings.....	3 35	
" " G, 3 strings.....	3 10	
" " I, 3 strings.....	2 85	

BISCUITS.		
GARR & CO. LIMITED.		
	Per doz.	
Cafe Noir.....	0 15	
Cafe Noir.....	0 12 1/2	
Ensign.....	0 12 1/2	
Metropolitan mixed.....	0 09	

CANNED GOODS.		
MUSHROOMS.		
	Per doz.	
Mushrooms, Rlone.....	\$15 50	
" 1st choice Duthell.....	18 50	
" 1st choice Lenoir.....	19 50	
extra Lenoir.....	22 00	
Per case, 100 tins.		

HENRI JONAS & CO.		
	Per gross	
Moyen's No 2.....	\$9 00	
" No. 1.....	10 50	
1/2 Fins.....	12 50	
Fins.....	14 00	
Tres fins.....	15 00	
Extra fins.....	16 50	
Sur extra fins.....	18 00	

FRENCH SARDINES.		
HENRI JONAS & CO.		
	Per gross	
1/2 Trefavenner.....	\$9 50	
1/2 Holland.....	9 50	
1/2 Delory.....	10 50	
1/2 Club Alpina.....	2 50	

CHOCOLATES & COCOAS.		
Cocoa—THE COWAN CO LIMITED.		
	Per doz.	
Hygienic, 1-lb. tins, per doz.....	\$7 25	
" 1/2-lb. tins.....	3 75	
" 1/4-lb. tins.....	2 25	
" fancy tins.....	0 90	
Hygienic, 5-lb. tins, for soda water fountains, restaurants, etc. per lb.....	0 55	
Perfection, 1/2-lb. tins, per doz.....	3 00	
Cocoa Essence, sweet, 1/2-lb. tins, per doz.....	2 25	
Chocolate—	per lb.	
Queen's Dessert, 1/4's and 1/2's.....	\$0 40	
" 6's.....	0 42	
Mexican Vanilla, 1/4's and 1/2's.....	0 35	
Royal Navy Rock.....	0 30	
Diamond.....	0 25	
" 8's.....	0 28	
Chocolate—	per lb.	
Caracoea, 1/4's, 6-lb. boxes.....	0 45	
Vanilla, 1/4's.....	0 42	
"Gold Medal" Sweet, 1/4's, 6 lb. bxs.....	0 29	
Pure, unsweetened, 1/4's, 6 lb. bxs.....	0 42	
Fry's "Diamond," 1/4's, 14 lb. bxs.....	0 24	
Fry's "Monogram," 1/4's, 14 lb. bxs.....	0 24	
Cocoa—	per doz.	
Concentrated, 1/4's 1 doz. in box.....	2 40	
" 1/2 " ".....	4 50	
" 1 " ".....	8 25	
Homeopathic, 1/4's 14 lb. boxes.....	2 40	
" 1/2 " ".....	4 50	
" 1 " ".....	8 25	
Fry's cocoa, case of 14 lbs., per lb.....	0 35	
Smaller quantities.....	0 27 1/2	

JOHN P. MOTT & CO.'S		
R. S. McIndoe, Agent, Toronto.		
	per lb.	
Mott's Broma.....	0 30	
Mott's Prepared Cocoa.....	0 28	
Mott's Homeopathic Cocoa (1/4's).....	0 22	
Mott's Breakfast Cocoa (in tins).....	0 40	
Mott's No. 1 Chocolate.....	0 30	
Mott's Breakfast Chocolate.....	0 25	
Mott's Caracoea Chocolate.....	0 40	
Mott's Diamond Chocolate.....	0 23	
Mott's French-Can. Chocolate.....	0 18	
Mott's Navy or Cooking Chocolate.....	0 28	
Mott's Cocoa Nibs.....	0 35	
Mott's Cocoa Shells.....	0 05	
Vanilla Sticks, per gross.....	0 90	
Mott's Confectionery Chocolate 0 21	0 43	
Mott's Sweet Chocolate Liquors 0 19	0 30	

GADBURY'S.		
Frank Magor & Co., Agents.		
	per doz.	
Cocoa essence, 3 oz. packages.....	\$1 65	
Mexican chocolate, 1/4 and 1/2 lb. pkgs.....	0 40	
Rock Chocolate, loose.....	0 40	
" 1-lb. tins.....	0 42	
Nibs, 11-lb. tins.....	0 35 1/2	
WALTER BAKER & CO., LIMITED.		
	per lb.	
Premium No. 1 chocolate, 12-lb. boxes.....	\$ 32	
Vanilla chocolate 6-lb. boxes.....	47	
German sweet, 6-lb. boxes.....	27	
B'kfast cocoa, 1/2-lb. tins, plain; 6-lb. boxes.....	51	
Cracked cocoa, 1/2-lb. pkgs. 12-lb. bxs.	35	
Caracas sweet chocolate, 6-lb. boxes	37	
Soluble chocolate (hot or cold soda) 1-lb. cans.....	45	
Vanilla chocolate wafers, 48 to box, per box.....	1 56	

COCOANUT.		
L. SCHREPP CO.		
	per lb.	
1-lb. packages, 15 and 30-lb. cases.....	\$0 26	
1/2-lb. ".....	0 27	
1/4-lb. ".....	0 28	
1/2 and 1-lb. pkgs., assorted, 15 and 30-lb. cases.....	0 26 1/2	
1/4 and 1/2-lb. pkgs. assorted, 15 and 30-lb. cases.....	0 27 1/2	
5c. package, 4 doz. in case, per doz.....	0 45	
J. B. BAKER.		
	per doz.	
Imperial—Large size jars, per doz.....	\$ 55	
Medium size jars.....	4 50	
Small size jars.....	2 40	
Individual size jars.....	1 00	
Imperial Holder—Large size.....	18 00	
Medium size.....	15 00	
Small size.....	12 00	
Roquefort—Large size, per doz.....	2 40	
Small size.....	1 40	

Mecca
Damasc
Calro...
Sindar

Extra Special
Liqueur 5 00 4 90 4 80 4 75
Old Scotch 3 75 3 70 3 65 3 50

Whiskey in Cases.
Mitchell Bros., Limited—Irish.
Cruikshank Lawn, stone jar, 12's \$12 50
Old Irish, flasks, Imp. quarts, 12's 11 25
Special, quarts, 12's 9 00
Imp. pints, 24's 11 75
round bottles, quarts, 12's 6 50
round 1/2-bottles, pints, 24's 8 00
10-oz. flasks, 48's 12 00
5-oz. flasks, 60's 9 00

Irish Whiskey in Wood.
Gal. 1/2-Oct. Oct. Bbl.
Mitchell, "Special" \$4 50 \$4 40 \$4 55 \$4 10
Old "Old" 4 00 3 90 3 75 3 65
" " "B" 3 50 3 40 3 30 3 25
" " "C" 3 00 2 78 2 80 2 75

Champagne Wine in Cases.
Duc de Pierland, quarts, 12's \$14 00
pints, 24's 15 00
Cardinal, quarts, 12's 12 50
pints, 24's 13 50
Vve. Amiot Carte d'Or, quarts, 12's 16 00
pints, 24's 17 00
d'Argent, quarts, 12's 9 50
pints, 24's 11 50

Blandy Bros. Wine.
Blandy's Madeira Wine, in cases.
Very Superior, quarts, 12's 8 50
Special Selected, quarts, 12's 10 00
London Particular, quarts, 12's 13 00
Blandy's Malaga, in cases.
Pale Sweet Blue Label, quarts, 12's 7 50
White Label, quarts, 12's 10 00

Blandy's Sherry, in cases.
Manzanilla, quarts, 12's 8 50
Morosa, quarts, 12's 11 00
Blandy's Port Wine, in cases.
Good Fruity, quarts, 12's 7 50
Invalid Special, quarts, 12's 12 00

Blandy Bros. Wine in Wood.
Gal. Octave.
Madere, No. 1 \$3 50 \$3 00
No. 2 4 50 4 00
Malaga Pale Sweet 3 00 2 75

Canadian Whiskeys. In barrels, per gal.
Goderham & Worts, 65 O.P. \$ 4 50
Hiram Walker & Sons 4 50
J. P. Wiser & Son 4 49
J. E. Seagram 4 49
H. Corby 4 49
Goderham & Worts, 50 O.P. 4 10
Hiram Walker & Sons 4 09
J. P. Wiser & Son 4 09
J. E. Seagram 4 09
H. Corby 4 09
Rye, Goderham & Worts 2 20
Hiram Walker & Sons 2 20
J. P. Wiser & Son 2 19
J. E. Seagram 2 19
H. Corby 2 19
Imperial, Walker & Sons 2 90
Canadian Club, Walker & Sons 3 60

Less than one hbl. per gallon.
65 O.P. \$4 55
50 O.P. 4 15
Rye 2 25

LYE (CONCENTRATED).
GILLET'S PERFUMED. Per case.
1 case of 4 doz \$ 3 60
3 cases 3 50
5 3 40

MINCE MEAT.
Wells's Condensed, per gross net \$12 00
per case of doz. net 3 00

MUSTARD.
McCANN'S OR KEEN'S.
s, per doz \$1 40
s, " 2 50
s, " 5 00
per jar 0 75
s, " 0 25
s, " 0 25

OLIVE OIL
Barton & Guestier's quarts per case \$8 00
pints 9 00

ORANGE MARMALADE.
T. UPTON & CO.
-lb glass jars, 2 doz. case, per doz \$0 95
Home m-de, in 1-lb. g-a-jars 1 50
In 5 and 7-lb. tins and 7-lb. pails, per lb 0 06

PICKLES.
STEPHENS'.
A. P. Tippet & Co., Agents.
Pa ent stoppers (pints) per doz. 3 30
Corked (pints) 1 90

SODA—COW BRAND.
DWIGHT'S
Case of 1 lb. con-
taining 60 pkgs.
per box, \$3.00.
Case of 1/2 lb. (con-
taining 120 pkgs.)
per box, \$3.00.
Case of lbs. and 1/2
lbs. (containing 50
packages) per box, \$3.00.
Case of 5c. pkgs (containing 96 pkgs) per
box, \$3.00.

EMPIRE BRAND.
Brunner, Mond & Co.
Case 120 1/2-lb. pkts. (60 lb.) per
case \$2 70.
Case 96 10-oz. pkts. (60 lb.) per
case \$2 80.

"MAGIC" BRAND.
per case
No. 1, cases, 60 1-lb. packages 2 75
" 2, " 120 1/2-lb. packages 2 75
" 3, " 60 1/2-lb. packages 2 75

SOAP
MAYPOL SOAP
A. P. TIPPET & CO.,
AGENTS
Maypole Soap, colors
per trs. \$10.30
Maypole Soap, black
per trs. \$15.30
Oriole Soap, per gross,
\$10.30

Gloriola Soap, per gross 12 00
Straw Hat Polish, per gross 10 20

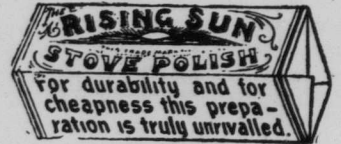
STARCH.
EDWARDSBURG STARCH CO., LTD.
Laundry Starches—
No. 1 White or Blue, 4-lb carton per lb. 0 06 1/2
No. 1 " " 3-lb. 0 06 1/2
Canada Laundry 0 05 1/2
Silver Gloss, 6-lb. draw-lid boxes 0 08
Silver Gloss, 6-lb. tin canisters .. 0 08
Edwards's Silver Gloss, 1-lb. pkg. 0 08
Kegs Silver Gloss, large crystal 0 07
Benson's Satin, 1-lb. cartons 0 08 1/2
No. 1 White, bbls. and kegs 0 05 1/2
Benson's Enamel, per box, \$1 50 to 3 00
Culinary Starch—
Benson & Co.'s Prep. Corn 0 07 1/2
Canada Pure Corn 0 05 1/2
Rice Starch—
Edwardsburg No. 1 white, 1-lb. car 0 10
Edwardsburg No. 1 White or
Blue, 4-lb. lumps 0 08 1/2

BEE STARCH.
Cases, 64 pkgs. 48's \$5.00
1/2 Cases, 32 pkgs. 24's 2.50
Packages 10c. each.
BRANTFORD STARCH WORKS, LIMITED.
Ontario and Quebec.
Laundry Starches—
Canada Laundry, boxes of
Starch—

STOVE POLISH.



No. 4—3 dozen in case, per gross .. 4 80
" 6—3 dozen in case, " " .. 8 40



Rising Sun 6-oz. cakes, 1/2-gross Lxs Per gross 8 60
Rising Sun, 3-oz. cakes, gross boxes .. 4 50
Sun Paste 10c. size, 1/2 gross boxes .. 10 00
Sun Paste, 5c. size, 1/2 gross boxes .. 5 00



TEAS.
SALADA CEYLON.
Wholesale Retail
Brown Label, 1's 0 20 0 25
Green Label, 1' and 1/2's 0 21 0 26
Blue Label, 1's, 1/2's, 1/4's and 1/8's. 0 22 0 30
Red Label, 1's and 1/2's 0 30 0 40
Gold Label, 1/2's 0 36 0 50
0 44 0 60

Ceylon Tea, in
1 and 1/2 lb. lead
packages black
or mixed.
Black Label, 1-lb., retail at 25c. 0 19
1/2-lb. 0 20
Blue Label, retail at 30c. 0 22
Green Label " 40c. 0 28
Red Label " 50c. 0 35
Orange Label, retail at 60c. 0 42
Gold Label " 80c. 0 55



LIPTON'S TEA (in packages).
Price per lb.
No. 1, cases 50 lb. (50 1/2-lb. pkgs. \$0 25
No. 1, cases 50 lb., in 5-lb. tins 34
No. 2, cases 50 lb. (50 1/2-lb. pkgs. 29
No. 2, cases 50 lb., (25 1-lb. pkgs. 28
No. 2, cases 50 lb., in 5-lb. tins 29
No. 3, cases 50 lb., (50 1/2-lb. pkgs. 22
No. 3, cases 50 lb., (25 1-lb. pkgs. 22
No. 3, cases 50 lb., in 5-lb. tins 27
Green Ceylon, No. 1, 1/2 lb. pkgs. 34
Green

Ceylon Greens— Wh
No. 1
No. 2
No. 3
Packed same as blacks.

ROSS' TEAS.
This trade mark is on each
package.
5c. 2-oz. packets, per doz. 0 48
10c. 4-oz. " " 0 96
25c. 10-oz. " " 2 40

W. J. NICHOL & Co.,
Wholesale Agents, 11 and 13
Front St. E., Toronto.
Also agents Cuda y Pa King
Co., beef extract and jepsina

CROWN BRAND
Wholesale Retail
Red Label, 1-lb. and 1/2's 0 25
Blue Label, 1-lb. and 1/2's 0 28
Green Label, 1-lb. and 1/2's 0 19 0 15
Green Label, 1/2's 0 20 0 25
Japan, 1's 0 19 0 25

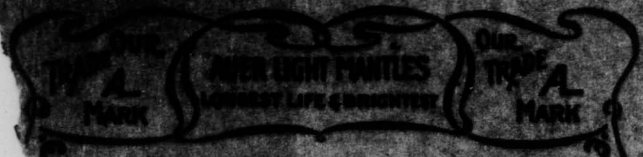
E. D. MARCRAU, Montreal.
Japan Teas—
"Condor" I 40-lb. boxes 0 40
EMD AAA 40-lb. boxes 6 37 1/2
"Condor" II 40 lb boxes 0 36
" III 80-lb. " 0 35
" IV 80-lb. " 0
" X 80-lb. " 0
" V 80-lb. " 0
" XXXX 80-lb. boxes 0 25
" XXX 80-lb. " 0
" XXX 80-lb. " 0 24 1/2
" XX 85-lb. " 0 10
" LX lead packets
Assorted cases (1 and
1/2 lb.) to retail at 40c. 0 1 1/2
Lead packet
Assorted cases (1 and
1/2 lb.) to retail at 25c. 0 19 1/2

Black Teas—"Nectar," in lead packets—
Green label retails 0 26 at 0 25
Chocolate label 0 35 " 0 25
Blue label 0 50 " 0 36
Maroon label 0 60 " 0 45
Fancy tins—Chocolate, 1-lb. 0 32 1/2
" " " " Blue, 1-lb. 0 42 1/2
" " " " Maroon, 1-lb. 0 50
" " " " Maroon, 1-lb. 1 50

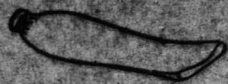
Black Teas—"Old Crown" Blend—
Bronzed tins of 10, 25, 50 and 80 lb.
No. 1 per lb. 0 35
No. 2 " 0 29
No. 3 " 0 25
No. 4 " 0 20
No. 5 " 0 17 1/2


LIPTON'S TEA (in packages).
Price per lb.
No. 1, cases 50 lb. (50 1/2-lb. pkgs. \$0 25
No. 1, cases 50 lb., in 5-lb. tins 34
No. 2, cases 50 lb. (50 1/2-lb. pkgs. 29
No. 2, cases 50 lb., (25 1-lb. pkgs. 28
No. 2, cases 50 lb., in 5-lb. tins 29
No. 3, cases 50 lb., (50 1/2-lb. pkgs. 22
No. 3, cases 50 lb., (25 1-lb. pkgs. 22
No. 3, cases 50 lb., in 5-lb. tins 27
Green Ceylon, No. 1, 1/2 lb. pkgs. 34
Green





The Value of Annealing.

Annealing is the most costly step of mantle making—consequently a cheap mantle cannot be properly annealed—That is the reason a cheap mantle caves in like this  when you lay it on its side, or burning off the coating—Try one—They injure your trade.

Mantles branded **A** are thoroughly annealed over pressure gas—They fit the burner—They don't shrink—They stand up this way—They are reliable—They help your trade. 

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Made in England by
BRUNNER, MOND & CO.

Used in Canada by
All Careful Housekeepers.

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In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

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Oakville, Ont.

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Is Honest Goods and just the thing on which to

Don't use this kind of a light



but write us for prices on any kind of Lamps or fittings.

We manufacture lamps and can suit you.



For Lime Flint.

LAMP CHIMNEYS

WITH THESE LABELS

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Mince
Meat



is the most delicious Mince Meat ever made, and we vouch for its absolute purity and wholesomeness. We make it only of the freshest meats fruits, spiced to the most exacting taste. For instant use, ready for pies. You can recommend it to your customers.

Prepared only by
J. H. Wethey, Limited, St. Catharines, Ont.

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Crosse & Blackwell's Candied Ginger.

Crosse & Blackwell's Plum Pudding.

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