

" VARSITY "—HIGH-CLASS 5c. CIGAR.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, MAY 17, 1895.

No. 20

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THE
BEST!**

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

HUNTLEY & PALMERS

ENGLISH BISCUITS

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THE LARGEST BISCUIT MANUFACTURERS IN THE WORLD.

BY APPOINTMENT TO HER MAJESTY THE QUEEN, Etc.



SUITABLE FOR ALL CLASSES. OLD AND YOUNG

HIGHEST AWARDS AT ALL LEADING INTERNATIONAL EXHIBITIONS.

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PRIZE MEDALS IN COMPETITION WITH THE WORLD.

LA FLORA, 10c.

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ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCOS.

Molasses

Barbados Cuba
Porto Rico English Island

Large stocks constantly on hand.

New Orleans

We carry the largest stocks and most desirable assortment of this molasses at all times.

See that our firm name is on every barrel.

American Syrups

AT VERY LOW PRICES.

Make your application for prices to the wholesale trade.

N. W. Taussig & Co.

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Atlantic Docks,

BROOKLYN, N. Y.

No. 96 Wall Street

New York.

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Standard Goods THE Best to Handle

FOR
PURITY

Bi-Carbonate of Soda

FOR
STRENGTH



This brand is always reliable. Highest test 98.50% pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

FAULDER'S

NEW MARMALADE

It Stands at the Head.

MADE IN

No verdigris in these goods.

**Silver-Lined
Pans . . .**

**Cox's Refined
Sparkling**

Gelatine

FOR
Strength, Purity, Beauty and Cheapness

. . . Stands Unrivalled

A. P. TIPPET & CO., Agents

Montreal Toronto

139 GOLD MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by Special
Appointment to

H.M. THE QUEEN

Empress of India.



Purveyors by Special
Appointment to

**H.R.H. THE
PRINCE OF WALES**

K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 LEADENHALL STREET

London, England

The Largest Preservers of Fish in the World, have much pleasure in
calling attention to their celebrated

Fresh Herrings, Kippered Herrings, Bloaters,
Scotch Findon Haddocks, Herrings in Shrimp Sauce,
Herrings a la Sardine, etc.

All Herrings preserved by Maconochie Bros. are preserved at Fraserburgh, Scotland, which is the Largest Fishing
Station in the world, and the quality of the Fraserburgh Herrings is superior to all others.

MACONOCHIE'S

Jams, Marmalade,
Tart Fruits, Pates,
Camp Pies, Potted Meats,

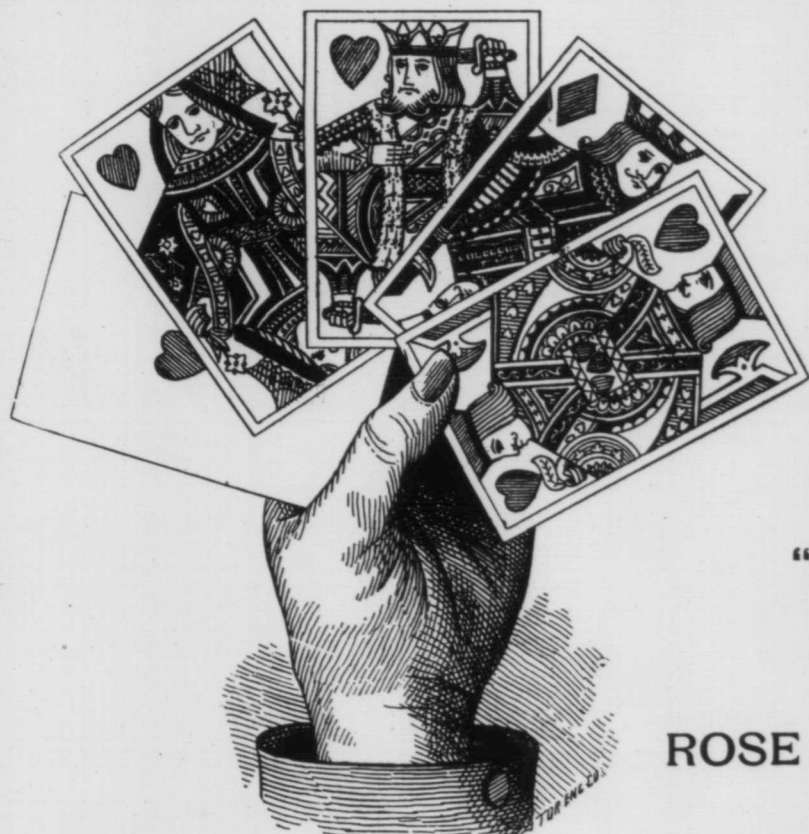
Bloater Paste,
Jelly Squares, Pickles,
Sauces, Vinegars,

The Best the World Produces, can be obtained through all leading Wholesale Grocers

For further particulars apply to agents:—

Messrs. WRIGHT & COPP, Toronto

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A WINNING HAND.

Ram Lal's Teas
 Batger's Nonpareil Jellies
 Paterson's Woster Sauce
 Fould's Wheat Germ Meal
 Paterson's "Eureka" Chutnee Pickles

"WINNERS" every time.

ROSE & LAFLAMME

Agents

MONTREAL.

SS. ESCALONA will arrive this week with our consignment of

BRANDY--"P. Richard's." BRANDY--"C. Couturier's."

In bottles and draught.

BRANDY--"F. Marion & Co's."

Also our special Champagne "VVE. AMIOT." In bottles, half bottles.

Write for Quotations and Samples.

LAPORTE, MARTIN & CIE., Wholesale Grocers 72-78 St. Peter St., MONTREAL



Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

Kipperred Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings
 Herrings in Tomato Sauce
 Herrings in Shrimp Sauce
 Herrings in Anchovy Sauce
 Herrings a-la-Sardine
 Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

Arctic Cough Drops

**THERE ARE
NO BETTER
COUGH DROPS
MADE.**

The demand has been large and continuous for the last five years.

Packed in —
Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS - - Pictou, N. S.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

TANGLEFOOT

SEALED

... STICKY FLY PAPER ...

"Little" Tanglefoot

5 1/4 x 9 inches.

Particularly adapted for Show Windows and Fine Rooms. . . .

25 Double Sheets in a box, 15 boxes in a case.

Retails for 30 cts. a box
Costs \$2.50 per case

PROFIT Eighty per cent.

WILL BE A GOOD SELLER



ALL TANGLEFOOT is now made with the New Corrugated Border. This Border is an improvement on any of its predecessors—it restrains the sticky composition more securely, it opens more readily, and remains on the sheet. Always acts the same under all conditions. It is the perfection of Borders. (Patented Feb. 19, 1895.)

Canadian Wholesale Grocers :

M. Masuret & Co., London, Ont. Dearborn & Co., St. John, N.B.
N. Quintal & Fils, Montreal. W. H. Gillard & Co., Hamilton, Ont.

Also kept in stock by every Wholesale Druggist in Canada.

REGULAR SIZE

Prices for 1895

Per Box - 50 cts.

Per Case - \$4.75

In Five Case lots,
per case, \$4.50

Each box contains 25
Double Sheets and 5
Tanglefoot Holders.

ORDER the largest quantity
you can use and get the
best discount.

We Know You

Like a good thing when you see it.



"Reindeer Brand" CONDENSED MILK

"I am satisfied that the original milk from which the REINDEER BRAND is prepared is of unusual richness. In point of flavor, color, and consistency it leaves nothing to be desired."

DR. OTTO HEHNER

Hon. Sec of Soc'y of Pub. Analysts, London, Eng.

DR. ARTHUR HILL HASSALL, Analy. Sanit. Inst., London, Eng., says :

"THE REINDEER BRAND condensed milk must be pronounced of excellent quality, and in every way satisfactory."

PROF. JAS. W. ROBERTSON, Dom. Dairy Commission, says :

"The Truro condensed milk, REINDEER BRAND, has been analyzed by our chemist, and found superior to the famous SWISS products."

BE WISE TO-DAY To-morrow may be hot, and your customers will be delighted if you offer them

THAT PRINCE OF SUMMER DRINKS

New York Ginger Ale

We also have

LEMON SOUR
CREAM SODA
BIRCH BEER
ORANGE CIDER
..and..
Sarsaparilla Soda

Each a Refreshing, Healthful, Cooling Drink.

(Quart bottles. 1 dozen in a case).

SPARKLING

COOLING

EFFERVESCENT

DELICIOUS

Last season we handled 9,000 cases of these beverages, and anticipate double that sale this. Many of our customers started out by ordering a 5 case lot, but the demand soon compelled them to order in 20 case lots. A success wherever introduced.

W. H. Gillard & Co. Wholesalers Only, **Hamilton**



**PATERSON'S
SODAS**

THE BEST BISCUIT
MADE IN CANADA.

Wm. Paterson & Son, Brantford

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, MAY 17, 1895

(\$2.00 per Year) No. 20

DROPS FROM THE EDITOR'S PEN.

Business without system is like a vessel without a rudder.

* * *

Jealousy is the "green eyed monster" in business as well as in love.

* * *

These warm spring days are fructifying the cause of early closing.

* * *

There is one thing that every man has—an excuse for being late to business.

* * *

There's nothing like leather, sure enough, these days—for appreciating in value.

* * *

There will be dampening of spirits by water as a result of the increase in the duty on liquors.

* * *

Cuba is proving a bad thorn in Spain's side, and the sugar crop promises to share in the suffering.

* * *

An elevator building epoch has developed in Manitoba. Thirty new elevators alone will be erected this year.

* * *

Fly specks destroy the respect of customers. Keep the flies therefore at a respectable distance by the aid of gauze.

* * *

A well written and attractively arranged "ad," planted in a good medium, will bring forth fruit in due season.

* * *

The man who says that advertising does not pay is twin brother to the man who avers that medicines do not heal.

* * *

The look of "surprise" on the faces of the sugar refiners when they opened their newspapers the other morning and saw what the tariff had done for them during the

night must have been a study; that is, of course, if they were as ignorant of the contemplated changes as we are led to believe they were.

* * *

Procrastination is the rock which has caused more business men to founder than any other evil that menaces trade.

* * *

United States congressmen already have an elastic conscience, and now some of them are seeking an elastic currency.

* * *

Union is not strength when the several parts composing the whole are aggregations of soreheads, pessimists and cranks.

* * *

Quality and not size is what should be the young business man's first concern. The largest apples are not always the best.

* * *

Weak butter and strong coffee is what ordinary mortals like; but it is weak coffee and strong butter that sometimes they get.

* * *

"Comfort" does not rhyme with "cash," but it is a cold fact in prose that cash brings comfort, which is, after all, the poetry most of us crave after.

* * *

Toronto's master bakers cannot rise to unanimity in regard to raising the price of bread. There is evidently a little leavening of some kind needed.

* * *

The parliamentary pressmen who last week took a tour of the Eddy mills at Hull were doubtless more Eddy-fied than at any time during the session.

* * *

A heading in an exchange reads: "New Potatoes Begging." Potatoes begging? Well, this is a peculiar age. A competitor with the tramp, no doubt.

* * *

The grocer who keeps his delivery wagon clean and well polished may not be "a ruler

in the Queen's navee," but he is a man who is likely to rule over many dollars some day.

* * *

American wheat is being brought into Canada from Detroit for the use of Ontario millers. This is bringing coals to Newcastle; but just now the "coals" are needed.

* * *

"Don't let up on the departmental stores," advises a contemporary. That's right. Keep pegging away at new ideas to counteract the influence of the department stores. That is the best kind of "not let up."

* * *

The Manchester and District Grocers Association is trying to stop Sunday trading. One grocer, however, told a representative of the association that he would not close "for any amount of money." The man may not be a sinner, but he is a fool.

* * *

Statisticians claim that the per capita consumption of bread in Great Britain is decreasing, while that of meat is increasing. Let us see, did not an orator once remark: "Gentlemen, what made England great? Why, beef, beer and the Bible." There was no mention of bread there.

* * *

While politicians at Ottawa are devoting their time to picking holes in the armor of their opponents the business of the country is allowed to lie on the shelf. This is what comes of sending so many men to Parliament whose business is political and whose concern is self and party.

* * *

It has ere this probably dawned on the Toronto speculators who lost by the collapse of a certain bucket shop that the financial hoops of said concern were weak. A pity it is that the faith of speculative young men in bucket shops was not as weak as the receptacles in which they put their savings. Occurrences like that of recent publicity would then be less frequent.

W. C. LATIMER.

BY W. L. E.

TWELVE years ago there landed in Canada a bright Irish lad, brimming over with honest ambition and well fortified with pluck and energy. His name was W. C. Latimer, the subject of this sketch, and now a prosperous merchant in Creemore, Simcoe County, Ontario.

"Willie," for that is how his friends familiarly address him, got his initiatory business lessons in Draperstown, County Derry, Ireland. This was in 1877, when he was nearly 14 years of age, and he was apprenticed for 5 years to Henry Leacock, a general merchant of that town. After spending nearly 6 years in Mr. Leacock's employ, he resolved to see Canada, arriving in this country in the fall of 1883.

His first employer in Canada was W. L. Coulter, Avening, now of Creemore, with whom he remained about eighteen months. Then he secured a situation with John Sharp, of Cannington, one of the shrewdest and oldest business men in Ontario. Here it was that Mr. Latimer got what may be termed his high school training in business. It was while he was with Mr. Sharp that I became acquainted with him. He was a quiet, unassuming fellow whom everybody got to like, but he had a goal and was steadily aiming for it. In business hours he studied to please his employers' customers, and after business hours he studied to fit himself for the business career he had mapped out for himself. While too many young men of his age were wasting their evenings, friend "Willie" was working out the mysteries of bookkeeping and business ethics generally, or reading, or—"tell it not in Gath," negotiating a life partnership with a certain estimable young lady of the town. And he was successful, too.

He was sixteen months in the employ of Mr. Sharp, and then he returned to Avening, to again enter the employ of W. L. Coulter, which he left nine months later to accept a situation with George Lawrence, of Creemore. It was while he was in the latter's employ that Mr. Latimer left one day for Cannington and returned with the young lady—Miss Holmes—of that place, whose heart he had won during his sojourn there.

After clerking nine years with Mr. Lawrence, he, together with his brother-in-law, J. J. Holmes, now of Beaverton, purchased the stock and good will of his employer. This business he still carries on, Mr. Holmes having retired a year or two later to begin business for himself in Beaverton.

It is a principle with Mr. Latimer never to misrepresent an article. He sells it for

what, to the best of his knowledge, it really is. He gives personal attention to the details of his business, and is ever on the alert to grasp opportunities for the extension of trade. His books he watches as carefully as a mariner does his compass, and he balances them at regular intervals. Living above his income he would as soon think of doing as flying.

Mr. Latimer takes a lively interest in local field sports, and is a member of a couple of benevolent secret societies.

A SUBSTITUTE FOR TEA.

A horticultural paper is responsible for the statement that an excellent substitute for Indian or Chinese tea has been found. The tea plant will not grow in England,



W. C. LATIMER.

save under very rare and exceptional circumstances, but the new plant, which is an acclimatised shrub, the "Chimonanthus Fragrans," first brought from Japan to England by Admiral Harvey, possesses all the essential requisites of tea. It has five varieties, all equally serviceable for "tea." The beverage made from them is quite as good as the best green tea with cream and sugar. At present, we are told, "the plant is growing very well at Buckhurst Hill, Essex, on a sandy soil, with a southern aspect. It will do equally well in Kent, Sussex, Hants, Dorset, Devon and Cornwall, where many thousand acres of land, now vacant, or yielding unproductive crops, may be used for a new and profitable industry."

ORIGIN OF CATSUP.

"THE discovery of catsup and how the odd-sounding name came to be applied to that common and important table garniture was, curiously enough, due to a blunder by a preserve maker many years ago, when the canning industry was in its swaddling clothes." This statement was made to a Chicago Times man by a veteran member of the Western Canners' and Packers' Association at the Tremont.

"It is only another illustration," he said, "how mistakes sometimes lead to important discoveries. In connection with this story, I may add that when I was a boy, tomatoes, from which catsup is made—or Adam's apples, as they were known in those days—were considered rank poison. They were looked upon only as beautiful and valuable additions to the flower garden as an ornament. No one dreamed what a delicious article of food they were.

"In the East, many years ago, a well-known preserve-maker, now dead, while boiling a huge caldron full of tomatoes for preserves one day, accidentally put the wrong spices and other ingredients into the boiling mass of vegetables. He did not discover his error until some time afterward, when, tasting the mixture to ascertain whether it had been boiled to the proper consistency, he saw that something was wrong. Tomato preserves never tasted like that. He smacked his lips, puckered his mouth and made a wry face as the bitter sweet and now familiar pungent flavor of the mixture made itself felt."

Some of the business men in Carberry, Man., are moving to establish a board of trade there. They have communicated with the Winnipeg Board as to organization, by-laws, etc. The latter has complied with their request.

We are giving

LARGE DISCOUNTS off all

ORIGINAL PACKAGES
.. OF ..

**Crockery, China, Glassware,
AND LAMPS**


During our **LIQUIDATION SALE.**

Liberal inducements to all buyers in order to wind up this business.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St., West. - TORONTO.

We are offering 

Niagara Peaches

2'S AND 3'S.

Niagara Pears

2'S AND 3'S.

Niagara Plums

2'S AND 3'S.

All at no advance. Secure these bargains before they are cleared out, as we anticipate a rush owing to damage to trees by recent severe frost.

JAMES TURNER & CO. - Hamilton, Ont.

Beware of all Imitations



FOR SALE
BY
WHOLESALE
GROCERS



FOR SALE
BY
RETAIL
GROCERS



Unequaled for Excellence

WRIGHT & COPP,

Sole Dominion
Agents . . .

Toronto

WITH RETAIL MERCHANTS.

A. R. MORRELL has bought out Thomas Dunbar, of Harriston. Mr. Dunbar has carried on a successful grocery and crockery business for the past eight years. Mr. A. R. Morrell is a pushing, up-to-date young fellow, and his chances are good for doing a successful business.

J. G. Wing, of New Dundee, secured a car of granulated per wire same evening the Budget speech was delivered.

L. H. Yeomans, the "Sugar King" of Mount Forest, secured a car—an extra car—just before the duty went on.

Weber & Erle, of Elmira, were also among the fortunate ones to secure a car of sugar before the advance. Meno generally gets there.

It is understood that several of the Kincardine merchants in the grocery business "nearly" got a full supply of sugars before the duty went on.

The merchants of Arthur were pretty well supplied with sugars, but clubbed together and bought another car a day or two before the duty went on.

R. D. Ramsay & Co., Plattsville, carry one of the largest and best-assorted stocks in the county of Oxford, and do a large trade in dry goods, groceries, boots and shoes, and tailoring. They also have a branch

store at Haysville. Mr. Ramsay got in "on the ground floor" on the sugar deal, having secured a car before either the advance took place or duty was put on. Mr. S. Dodge is at the head of the grocery department just now.

P. Monaghan, grocer, Charlottetown, P.E.I., has sold out his stock to Daniel McDonald, who will conduct the business in the old stand.

Mr. J. West Bundy, manager for R. Y. Fish, Linwood, with his usual good luck and judgment, managed to get well loaded up with sugars at the lowest figures.

A. J. Sarjeant & Co. succeed A. Moyer & Co., of Mildmay, and are having everything rearranged and put in good shape for a big rush this summer. They will have their cellar full in a few days of sugar now on the way, bought before the advance.

R. E. Hicks has bought out the grocery and crockery business of A. R. Code & Co., Perth, Ont. Mr. Hicks is a young man with good experience in the retail trade. He served four years' apprenticeship in Perth and about six years in one of the best retail stores in Toronto. He is very well connected in Perth, his native place, and is bound to do well.

N. S. Bowman, of Conestoga, has a fine store, and carries a splendid assortment of goods—one of the finest general stores you

will find anywhere. Anyone that calls on Mr. Bowman will be glad to hear he was fortunate enough to secure an unusually large supply of all kinds of sugar at the bottom figures. Mr. Bowman always has a kindly word for travelers calling on him, and when he decides a thing is right will buy quickly and liberally. It is a pleasure to call on men of that stamp, even if they do not wish to buy anything. Mr. Bowman is ably assisted by his two sons.

ACTIVITY IN COTTONS.

Owing to the strong probability of a further advance in raw material, we would advise that our present prices are without engagement.

Yours truly,

STEVENSON, BLACKADER & Co.,
Agents Montreal Cotton Co.

This notice was sent to the dry goods jobbers on Tuesday, and in consequence there has been a very active market during the past few days. Considerable purchases have been made on retail account as well, in anticipation of a rise.

The Finance Committee of the Winnipeg City Council have received two tenders for Winnipeg local improvement debentures, one from O'Hara & Co., Toronto, for \$37,315 of fifteen-year debentures at 107.36, and the other from Hanson Bros., Montreal, for \$54,203 of seven-year debentures at 103.55. These are the highest prices ever obtained.

The "Rose" Broom

Specially
Manufactured
to meet the
Requirements
of those who
need a really
First-class
Broom

We also manufacture the Pansy, Thistle, Daisy, and Tulp. All good value. We will allow freight on five dozen and over.

H. A. NELSON & SONS, Toronto and Montreal.

Salad Oils IMPORTED

Quarts, pints and half pints, and in one gallon tins. Price low.

Beardsley's Smoked Sliced Beef and "Star" Herring.

DAVIDSON & HAY

Wholesale Grocers

Toronto, Ont.

A POOR LINE

OF CEREAL FOODS IS AN ABOMINATION TO

A GOOD HOUSEWIFE



Tillson's . . .

PAN-DRIED ROLLED OATS

MOLINA ROLLED WHEAT

Have one merit—
They're wholesome.

GOLD-DUST CORNMEAL

FANCY GRAHAM FLOUR

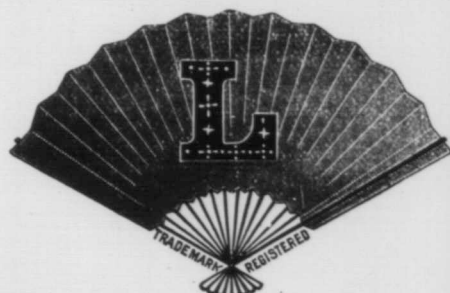
E. D. TILLSON,

-

Tilsonburg, Ont.

TEAS

FAN



BRAND

EDWARD ADAMS & CO.

-

London, Ont.

Extracts

You want the best.

We desire to furnish you with the **VERY BEST.**



Seely's

ALL SIZES.
EVERY FLAVOR.

FINEST QUALITY
OF GOODS.

ELEGANTLY PUT UP.
SIGHT SELLERS.

The most attractive extracts on the market.
Profit to the trade as handsome as the goods.



Selling Agents

Turner, Mackeand & Co. WHOLESALE GROCERS Winnipeg.

WE ARE PROUD . . .



Of our record for this season. The sales of **B. F. P. Cough Drops** up to date have been most gratifying and show that they (the Cough Drops) are appreciated by the trade and public generally.

Don't you want that last order of yours duplicated ?

B.F.P. COUGH DROPS

Give immediate and lasting relief in all cases of Coughs, Sore Throats, Cold in the Head, etc., etc.

Toronto Biscuit and Confectionery Co.

TORONTO

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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and
TRADE JOURNAL PUBLISHERS.

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17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

ADVERTISERS TAKE NOTE

In future all copy for change of advertisement must be in our hands not later than 5 o'clock on Tuesdays in order to ensure insertion the same week. There will be no exception to this rule.

PERFUMES AND THE NEW TARIFF.

BY NO means satisfied with the changes in the Inland Revenue Act as far as they affect alcohol are those manufacturers who use this article as a raw material. We have reference particularly to the manufacturers of perfumes and extracts.

And it is not surprising that they are not satisfied. The changes mean to them, in the aggregate, an increase of something like 33 per cent. in the cost of their raw material. To the perfume and extract makers of the country, it is estimated that the loss will be something like \$25,000 annually; and it is averred that they will not be able to get higher prices for the finished product in order to recoup them for this loss.

With the general principle of increasing the inland revenue tax on alcohol they are not at variance. What they call into question is the indiscriminate manner in which the tax is levied.

They hold that some discrimination should be made between alcohol when used as a beverage and when for manufacturing purposes. And, they might have added, for scientific purposes.

The contention of the manufacturers appears to be reasonable. There should be some difference. Alcohol as a raw material should not be taxed as heavily as alcohol used as a finished product, as is the case when consumed as a beverage.

Were there more business men at the head of governmental departments these

and similar anomalies, irksome to the trade and commerce of the country, would not be as common as they are to-day.

Business men are gradually getting their eyes open, and we have faith that the desideratum will be forthcoming some day, and that at no great distant a day either.

IS THIS REBATE UNJUST?

No government, as far the power as in it lies, should grant privileges to one manufacturer that it denies to another, yet, if what one reputable firm alleges be true, the Dominion Government, or, to be more specific, the Inland Revenue Department, stands condemned on this count.

The alleged charge is that a certain soap and perfume manufacturing firm in Toronto is allowed a rebate of about 90 per cent. on alcohol used in its factory, while others who have sought these privileges have been denied them.

There may be some conditions underlying the privileges accorded that may extenuate them, but the firm making the charges is reputable enough, and the charges themselves are serious enough, to warrant an explanation, if such is possible.

Canada is a free country. All men are supposed to be equal before the Government, and it would be a lasting disgrace if designedly there has been a perversion of this equality.

The matter is respectfully submitted for the consideration of the Controller of Inland Revenue, who, it is to be hoped, will be able to satisfactorily explain the apparent anomaly.

PRIVATE DETECTIVE AGENCIES.

Private detective agencies are possible of being made valuable adjuncts to business. Some of them too often are blackmailing institutions. Obviously, then, under proper control, their office is to be commended rather than condemned.

To secure the desideratum is the object of a bill now before the House of Commons at Ottawa.

This bill provides that when a number of persons associate for the purpose of forming a detective or secret service business for pay, a sworn statement shall be filed with the Secretary of State giving the names of the members thereof, together with the style of firm. Then, thirty days later, a ten-thousand-dollar bond must be deposited with the same Minister of the Crown as a guarantee of the faithful performance of the duties prescribed in the Act, while upon this bond are to be endorsed the oaths demanded of those who are to engage in the detective business. A new bond and certificate is demanded every 25 years, while

both these are to be forthcoming every time a new member enters the association.

Those engaging as detectives without having complied with the regulations are liable to both fine and imprisonment.

The bill appears to be a step in the right direction, and if it becomes law persons engaging in the private detective business will require to have both reputation and money, in both of which some so-called detective agencies are lacking.

SUGAR TARIFF HELPS BEET.

New tariff conditions form quite a boom for beet root sugar. The duty on raw sugar is equivalent to a bonus on the beet root industry, which, of course, has no tax on its raw material. In addition, Mr. Foster, Finance Minister, announced that the cash bonus to beet sugar would be continued for two years, and THE CANADIAN GROCER is informed that the promoters of the industry are assured by those who claim to know the mind of the Government that, after the next elections, the bonus will be definitely fixed for a period of ten years, so that beet sugar production may have stable conditions to contend with.

The present bonus is 75 cents per hundred lbs., and 1 cent for every degree above 70 per cent. of sugar, but not to exceed \$1. This, and the tax on imported raw cane sugar, constitutes good protection, and the owners of the Berthier factory are contemplating the building of another factory, possibly in Ontario, but more likely on the island of Montreal.

The Liberal leaders are not opposed to this branch of the Government's sugar policy. Mr. Laurier is believed to favor it, and has instructed Messrs. Cartwright and Paterson, his financial critics in the House, that they might let this point alone, which they did in their speeches on the Budget.

FRAUDS IN MILK.

AS THE CANADIAN GROCER not very long ago pointed out, a good condensed milk should contain 7 to 9 per cent. of fat. The sale of milks which have less than that should not be permitted, for it indicates that the fat—the most valuable portion—has been artificially removed.

The mothers who use this milk for the nourishment of their infants will be cruelly deceived, for they will be only partially fed and few of them will thrive as they should.

We have on our desk now the analysis of several brands now being sold in Canada, and it is sad to relate that two of them show that fully fifty per cent. of the cream has been removed from the milk.

When they put a practical business man in charge of the Inland Revenue Department, instead of a figurehead, it is probable

we shall have a Food Act that will prevent frauds of this kind, and an Act that will be enforced.

In Ontario, an ordinary milkman who sells skimmed milk as pure is liable to a fine and imprisonment, thanks to the good services of Dr. Ryerson, who had the Act put through.

The Controller of Inland Revenue is an able lawyer, but he knows nothing about the adulteration of foods. It is an able business man, like Mr. Haggart or Mr. Wallace, that should be over this department.

NO HIGH-GRADE RIO COFFEES.

THE coffee situation has reached an interesting stage. On several occasions lately THE CANADIAN GROCER has noted the growing scarcity of good green coffees of the Rio kinds. But according to a cable received this week by a Toronto importing firm, the scarcity is more pronounced than at first realized.

This cable was in reply to an order sent for high grade coffees, and stated that the order in question could not be filled, there being no coffees in Rio under No. 8. Now, No. 8 is a grade too poor for the Toronto and Western markets, and consequently is not imported. No. 4 is the coffee principally imported by the trade in those parts of the country. As the trade know, it is a well-colored bean, free from the black article, and imparts a peculiar odor, about which the Rio coffee buyer is particular. The No. 8 coffee, on the other hand, contains almost as high a percentage of black as of white beans.

A peculiar feature about the situation is this: Even should there be stocks of green Rio coffee in other countries, Canada will be compelled to pay enhanced prices for any she may import on account of the tariff, which imposes a duty of 10 per cent. on coffees when not imported direct from the country of production.

The new Rio crop is not harvested till June and July, and does not begin to arrive at the shipping points till September and October, being brought from the interior by mule trains. It is usually about the middle of October that shipments reach Canada.

DISPUTE OVER COFFEE ESSENCES.

SOME, at least, of the importers of coffee essences and the Customs Department are engaged in a little controversy over the duty on this article.

It had its origin some months ago, when the department decreed that coffee essences must be classified under clause 32 of the Customs tariff, and subject, therefore, to a duty of 30 per cent.

Hitherto the importers had been bringing in coffee essences under clause 87, which, in the 1894 tariff, read: "Extract of coffee, n.e.s., or substitutes thereof of all kinds, 3c.

per lb." This change was not known till importers were notified to amend their entries.

One firm, at least, protested, and the Customs department, in reply, stated that the Controller had ruled as described, and was guided in so doing by the clause in the Customs Act, which reads:

If an article is enumerated in the tariff under two or more names or descriptions, and there is a difference of duty, the highest duty shall be charged and collected thereon.

"The transference of the duty on coffee essence from clause 87 to clause 32 meant a large increase in the cost of the article," said an importer, who had been one of those compelled to amend his entry. "For instance, take the one-pound bottle. Under the duty of 3 cents per pound and 20 per cent. on the bottle, the duty aggregated 53c. per dozen, while under the 30 per cent. rate the duty was increased to \$1.28 per dozen. Now take the four-ounce bottle. When the rate was three cents per dozen the duty amounted to 11 cents per pound, and under the 30 per cent. tariff 33½ cents per dozen. This makes the importation of the article practically prohibitory; and it is worse, as you already know, under the revised tariff brought down the other day, for there the duty on condensed coffee is fixed at 35 per cent. As far as I know there are no coffee essences made in this country. What we cannot understand is why coffee essences should be taken from the clause dealing with coffee extracts and classified with that dealing with condensed coffee. The dictionary says that essences and extracts are practically one and the same thing."

From enquiries made by THE CANADIAN GROCER it was learned that coffee extract, as imported by Toronto houses, is a solid, and worth less than the liquid known as coffee essence.

Hon. Clarke Wallace, who appears to have ruled in the matter himself, is an experienced grocer, and consequently his ruling has naturally more weight than might otherwise be the case, and those in the trade who expressed an opinion appear to think he was right.

But notwithstanding, this and other rulings would be less subjects for controversy were there boards of appraisers composed of practical and independent men, such as THE CANADIAN GROCER has time and again, during the last few months, urged the Government to appoint.

The Ministerial Association has decided to co operate with the Toronto Retail Grocers' Association with a view to the earlier closing of stores on Saturday night. With the church helping them on one hand, and organized labor on the other, the grocers should be able to secure the desideratum. Then, of course, they are helping themselves.

AGAINST DEPARTMENT STORES.

The London (Eng.) Sun complains that while the great Army and Navy Stores in London pay an immense dividend to the stockholders, the employes are not fairly treated.

The Sun says: "This huge establishment is honeycombed with discontent; the big dividends are being earned by gross injustice to a large section of the employes, and the men are being degraded by a system of military discipline which is as needless and useless as it is merciless."

The grievances are summed up under the following five headings: (1) Promiscuous searching of employes; (2) espionage indoors and "shadowing" out; (3) summary dismissal without reason assigned; (4) reduction of wages of old employes; (5) administration of the provident fund.

UNITED STATES FIGURES STILL INACCURATE.

The United States official figures have always been faulty in recording the amount of goods exported by the republic to Canada. The Washington statisticians, to remedy this, used to copy our trade and navigation returns giving Canadian imports from the States, thus admitting their superior accuracy. Our figures always showed Canada to be an immensely better customer of the States than their own figures admitted. Two years ago Congress passed a law compelling the register of shipments by rail to Canada, hitherto neglected.

The latest Washington returns covering the fiscal year 1894 show an increase of \$14,000,000 in exports to Canada over 1893. The new law is thus proving partly satisfactory, but not wholly, because the American figures are still \$6,000,000 short of the Canadian record for the same period. Canada, therefore, does not get credit for the whole of her purchases from Uncle Sam, and Hon. George Brown found in 1874, when he tried to get Congress to accept his reciprocity treaty, that the Americans were utterly ignorant of the value to them of the Canadian market.

ADVICE TO BUTTER PACKERS.

As the grass butter is now beginning to come in, country merchants will cease sending rolls to the city markets and commence putting it in tubs.

In view of the existing state of the trade these packers will do well to be very chary about what they put away. A large quantity of old butter is being held over to next season, and the market is so crowded with inferior stuff that big lots of it are being disposed of as grease to Toronto soap makers at 2 and 3c. per pound.

It seems strongly advisable, therefore, not to pack any light-colored or fodder butter in tubs, as such butter would eventually have to come into competition with the old butter which is now selling at so low a figure.

LEMONS TWO DOLLARS HIGHER.

THE results of the sale of the s.s. Fremona's lot of lemons in Montreal last Thursday fully bears out the predictions made in THE CANADIAN GROCER over a month and a half ago. At that date it was pointed out that direct importations of lemons were apt to be less than those of the previous spring, and, besides, that everything indicated higher prices. The result of Thursday's sale fully bears this out, for there were sales as high as \$4.80 per box, and prices generally show an advance of \$1 to \$2 per box over the prices realized last year. Those dealers therefore who were far seeing enough to place orders for importation direct at point of production, stand to make a good turnover on their speculation. It may be remarked in this connection that only a few firms, a couple in Montreal and a couple in Toronto, took this chance. The bulk of the trade preferred to wait until the cargoes were landed in Montreal, and, as a result, their fruit has cost them more money. The Fremona's lemon cargo, which is not only the heaviest so far, but much larger than either of the two others now on the way comprised 37,500 boxes of Messina and 2,000 boxes of Catania fruit. The range on the entire lot was \$2 to \$4 per box. In addition to the lemons there were 10,000 packages of Messina oranges and 5,800 boxes of Catania fruit. These sold at a range of \$1.10 to \$2.35 for the half boxes and \$2.10 to \$4 for the boxes, as to the grade of the fruit. All the Ontario buyers present at the Astrid sale attended the Fremona's, and, in addition, a number of New York and Boston buyers attended on the expectation of gathering in some lemons, which, they say, are going to rule high this season. The competition was too keen, however, and the great bulk of the fruit will remain in Canada. The next cargo sale will be that of the Avlona, which lot comprises 13,000 boxes of oranges and lemons. These will be sold, it is expected, on the 20th inst.

THE FATEFUL FROST.

Advices from the leading Canadian fruit districts go to show that more or less damage has been done by the untimely frosts of the past few days. Telegrams from some quarters say that everything is gone, while from other points comes the encouraging news that the frost has done no harm, but, as a matter of fact, it is yet impossible to ascertain the amount of damage suffered by the crops. The worst feature of the frost is that it followed a period of spring weather unusually fine for this period of the year, which had forced all vegetation ahead at an unnaturally rapid rate, so that it was in a delicate stage of growth. On the other hand, it is considered fortunate that the frost

has been followed immediately by a period of cold, wet weather. A hot sun rising the morning after Jack Frost's visit would have withered and shrivelled the bitten blossoms and shoots to nothing, whereas the cold drizzle which fell instead has braced many of the delicate buds and plants, so that they have taken a new lease of life. Strawberries, cherries, early-planted tomato plants and early vegetables generally have been most seriously hurt. It is hard to say anything definite as yet regards the effects of the frost on peaches, grapes and the larger fruits in the Niagara district.

CANNERS WANT FREE SALMON.

A leading canners' agent in Montreal informed THE CANADIAN GROCER that his advices stated that representative canneries in British Columbia had forwarded a petition to Ottawa asking for an order-in-council, to enable them to import salmon free into that province. They have taken this action in consequence of a recent decision of the United States Board of Appraisers that salmon are a fresh water fish, and as such are entitled to free entry into the United States. Consequently, while American canners at Point Roberts, Blaine, and other points in Washington state, can now get salmon from British Columbia, Canadian canners under the law pay ½c. per pound duty, equal to 4 or 5c. on each salmon, for any fish they get from the United States. This frequently means a decided advantage to the American canners, when the conditions of the respective runs in British Columbia and Washington state vary, one way or the other. Hence the desire of the Canadian canners to secure the same privileges as those across the line.

INSOLVENCY LAWS.

"I am opposed to an insolvent law," said J. P. Whitney, M.P.P. for Dundas county in the Ontario Legislature, to THE CANADIAN GROCER yesterday. "It would be a good thing for lawyers, no doubt, and as I am one perhaps I should not object. But retail merchants ought to know exactly what it means to them. Take a typical case: A young man will get \$500 or so together, will go to the city and get a stock mostly on credit. A country store will be started, and the young man, perhaps through inexperience, perhaps knowing that he has the Act to protect him in future operations, will grow careless, and then a breakdown ensues. His stock is taken into the neighboring town and sold off next door to the honest and hard working merchant, who is often ruined by this slaughter process, and driven himself into the Insolvent Court. Thus, the result of the working of this law is to bring grist to its mill and keep itself going. Yes, the lawyers and assignees will do well under this law, but the rest of the community will not."

MONEY AND STOCKS.

C. P. R. continues to gather strength. On Tuesday it sold up to 53½. This is an advance of 1¼ to 2 per cent. on sales of a week before. Continued increase in the earnings seems to be the principal reason for the appreciation.

Bank stocks keep fairly steady, although there are fewer transactions than a week ago.

Insurance companies' losses are not so heavy as they were, and, as is usual, they are expected to be lighter from now until the end of the year than they have been during the past four or five months. There is a better feeling in insurance stock as a consequence.

Call loans are unchanged at 4½ per cent., and there is not much doing. In Montreal the money market is firmer, owing to the natural tendency of the banks to husband their funds towards the close of the financial year.

Stock of the new local insurance company in Winnipeg is being snapped up. Already nearly \$200,000 has been subscribed in that city alone, and it is the intention to invite merchants from Portage la Prairie, Brandon, and other towns to join.

"The general feeling," remarked a broker, referring to the stock market, "is that prices will slacken off, and that it will be a little duller—unless something unforeseen occurs."

The Chicago and New York markets have all been strong, and there is a good deal of speculation going on among Torontonians.

The United States gold reserve gained about 3½ millions in one day last week. This was the largest increase since February. The reserve now amounts to nearly \$96,000,000.

Some changes have recently been made in the directorates of a couple of banks. James Scott has been elected a director of the Standard, and R. D. Ferry, of Toronto, and Dalton Elliott, of Peterboro', have been appointed to seats on the Ontario Bank Board. A gentleman who knew whereof he spoke intimated to me that there would be a change in the policy and management of the Ontario Bank as a result of the infusion of new blood into the directorate of that institution.

Commercial Cable took a weak turn on Monday, but it appeared to be recovering at the time of writing.

ARGUROS.

DRUGS IN CANES.

ACCORDING to The Montreal Star the United States Customs officials in that city have made some startling discoveries, which will cause arrests and a sensation among the smugglers of phenacetin and sulfonal not only in Montreal, but also in Toronto, New York and Boston. During the past year the authorities at Washington and elsewhere have known that vast quantities of the drugs referred to have been, and are now, smuggled through from Montreal to Boston. Special officers were sent from the headquarters of the United States Customs Department to trace if possible the gang operating, but without avail. The Montreal officers were on the alert and have succeeded in getting "the inside track" of what promises to give startling disclosures in the course of a few days. The headquarters of the leader of the gang has been located in Montreal, and he is now under the surveillance of a secret service officer, who, when the trap is ready to spring on the gang, will be arrested. He is watched night and day.

Phenacetin and sulfonal are two expensive German drugs on which there is a very heavy duty when imported into the United States. In Canada it can be purchased in large lots, at 32 cents and 45 cents per ounce respectively. In the United States it is sold, in the same quantities, at one dollar

per ounce. This leaves a profit of \$76.50 on every five pounds the smugglers succeeded in getting safely "across the lines." The men at the head of the gang are wealthy, having accumulated all their riches by the smuggling of these two drugs. Naturally there is a wide field for the smugglers to "work," and they get orders for more than they can, with safety, get across, so every day they grow bolder and invent new schemes to get the drugs through. The most ingenious yet tried is the one just brought to light by the Customs officers, and by which the smugglers are saved the trouble of long roundabout trips in order to evade the officers. The new scheme is to drill out thick walking-sticks and umbrella handles, leaving merely a shell. The drugs are then packed into the hollows, and the tops neatly replaced, defying detection. In some of these oak sticks as much as five pounds of sulphonal have been packed. By this new process hundreds of pounds of the drugs have been safely taken into Uncle Sam's territory and disposed of during the past month. Recently special agents from Boston seized a large quantity of the drugs at Vanceboro, Me.

SHIP-BUILDING IN CANADA.

The report of the Minister of Marine and Fisheries, just laid before Parliament, shows that the total number of wrecks in Canadian waters during the last fiscal year was 86, representing a loss of ten lives and \$322,225.

The value of the registered tonnage of Canada is \$26,088,720. Last year 326 vessels, having a tonnage of 21,243 tons, were built in Canada. There are now on the registry books of the Dominion 7,245 vessels, representing 869,462 tons. The shipping of Canada is thus larger in number than it has been for ten years, and smaller in tonnage.

WHO DEAL IN ASHES ?

H. Gilbert, Mansfield, Ont.—Please give me the addresses of some dealers in ashes in Toronto or Montreal, and much oblige.

[Reply: We know of no dealers in Toronto, but in Montreal H. Dobell & Co. and J. C. Sinton & Co. are about the only buyers. If any of our readers know of any others they will kindly let us hear from them.—THE EDITOR.]

THE SUGAR TARIFF.

Inquiry among sugar people on the street indicates a rather indifferent feeling in regard to recent imposition of an import duty by the Canadian Government. The principal comment is upon the sudden and unexpected announcement of change in tariff without previous notice, which afforded importers in the Dominion no opportunity to fortify themselves. The increase is 1/2c. per lb. on raws and refined. The effect as far as the United States refiners are concerned is to leave the lower grades of raws free from Canadian competition, as it is to their advantage to use only the highest testing sugars for refining.—N. Y. Journal of Commerce.

How is Your Stock

OF BREAKFAST FOODS In Packages

Or maybe you don't handle package goods at all. Don't you think, however, it might be worth while to look into the matter? We ship package goods all over the country, lots of them. Prices very reasonable. Wouldn't you like us to send you samples and quote you prices on our celebrated

Put up in . . .

Handsome Two and Three
Pound Packages

FOR FAMILY USE.

**DESICCATED
ROLLED WHITE WHEAT and
ROLLED WHITE OATS**

MADE ONLY BY

THE IRELAND NATIONAL FOOD COMPANY LTD.

MILLERS AND MANUFACTURERS OF

BREAKFAST CEREAL FOODS

OPERATING The Largest and Most Complete Breakfast
Cereal Food Mills in the Dominion.

Toronto, Canada

"Orient" Tea

1 lb. and $\frac{1}{2}$ lb. lead packages and 5 lb. tins

It is Pure Ceylon and Indian Tea,
blended by the most skilful tea
men. It is preeminently
above all its com-
petitors in every
point

Price, 35 cts. lb.

"TRURO"

BRAND

Condensed Milk

is unrivalled. It always
sells and always pleases.

SUGAR

Special prices on carload
lots delivered to any rail-
way station in

ONTARIO

Batger's

New Marmalade

1 lb. Glass. Cases 4 Dozen

Very fine—cheap. Perfectly put up and a
profitable seller.

THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - ONTARIO

HAMILTON TRADE GOSSIP.

THE Dominion Vinegar Works, the new proprietors of the old vinegar firm of Doran Bros., Stuart street, have been making alterations in plant and machinery, since they came into possession a short time ago. "The old firm," said one of the partners, "had a good name and an extensive trade, but we shall naturally try to improve on what they have done." The new, like the old, firm will continue to manufacture both white wine and cider vinegars.

"Trade is improving," said one of the members of the Hamilton Biscuit and Confectionery Co., "although we have not done so bad all spring for that matter."

W. H. Gillard & Co. recently got in a shipment of canned carrots. They are said to be delicious, and I am rather surprised that some of our Canadian packers have not yet at least experimented with this vegetable. But it is not so much to canned carrots that I wish to refer, as to the precocity of a certain child, as exhibited in connection with them. The child in question is the four-year-old son of Mr. Beckett, the manager of W. H. Gillard & Co.'s sample room. The other day Mr. Beckett took home a can of these carrots for dinner. The carrots have a bright red look, and are small and somewhat like a heart in shape, and attracted the attention of the youngster.

"What are those red things, mamma?" he at last ventured.

"Carrots, my dear."

"Oh, I thought they were hearts."

"Hearts?"

"Yes, hearts that were broken after the ball."

Like father like son.

The sugar market here was advanced $\frac{1}{8}$ c. on Wednesday. Granulated is now selling at $4\frac{3}{8}$ to $4\frac{1}{2}$ c., and wholesalers vow they will not shade the inside figure. Yellows are quoted at from $3\frac{3}{8}$ c. up. Willett & Gray's Statistical says that according to Licht's estimates for the future there is a possibility of 1c. per lb. being added to the present price, and it does not think there are any circumstances that will warrant a reaction.

I had a talk with Mr. Steele, of Lucas, Steele & Bristol, a couple of days ago re-

garding the new tariff on sugar. "I am," he said, "positive that this change in the duty is really a popular one, and both wholesalers and retailers have found it quite easy to get the advance. The retailers tell me that they have had no kicking at all from their customers. You know, the changes that have been made in the past have given the refiners the big end of the stick, but in the last change the conditions are just the opposite, and I think that has something to do with it. For some little time past the refiners have been giving us a fair quality of sugar if they have not given us quite as good an assortment as requisite. During the last couple of weeks, however, there have been some complaints about the Montreal low grade sugars running very heavy and wet. Some of them go as high as 360 to 375 pounds. It would be a pity now that the hot weather is upon us to place such sugars on the market. It will only cause trouble to buyer and seller."

The tea trade has been quiet the past month, but it is beginning to revive again. Prices are quite firm on account of advices received from Hankow and Yokohama, announcing that the markets there had opened at higher prices than last year. In Japan and on the island of Formosa the labor market is poorly supplied.

A traveler of a Toronto house ran against a traveler of a Hamilton house the day before the Budget speech was delivered. Now, the Hamilton man's principles were known to hold a big stock of sugar, and the "Queen City" man knew it. "Say," he said, "your people are going to get it. Sugar is going to drop. There's no help for it." It is needless to say that the only "drop" was in the Toronto man's feelings. He probably also took a drop for his stomach's sake.

There is a fairly good movement in canned goods. "We have sold ten cases to one that we did last year," said one wholesaler to me. But I hear there is a good deal of cutting going on. The ordinary selling price is supposed to be from 85 to 87 $\frac{1}{2}$ c., but the range goes all the way from 80 to 90c. Salmon is in good demand at \$1.25 to \$1.35 for best sockeye. There has been quite a distribution of canned and potted meats, and higher prices are looked for.

There is some difference of opinion regarding the extent of damage done by frosts in this district. One gentleman told me that grapes, peaches, and early apples had suf-

fered badly. B. R. Nelles, the well-known fruit man of Grimsby, told a friend of mine that in his part of the country the grapes and everything else were all right. I hear that in the neighborhood of Simcoe much damage was done.

Syrups are scarce, while demand is good. Low grades are selling at 25c., medium at 30 to 32 $\frac{1}{4}$ c., and fine at 40c. per gallon.

Large quantities of off-stalk raisins have been sold here at from 80 to 85c. per box during the last few weeks, and now that the hot weather is setting in there is quite a demand for California raisins at from 5 $\frac{1}{4}$ to 5 $\frac{1}{2}$ c.

Starch is beginning to look up, and there is now a good demand for it.

"Since last fall," said a member of the firm of W. H. Gillard & Co., "we have handled one-tenth the total quantity of currants exported from Greece for Canada. I have obtained figures from three different sources, and if anyone doubts what we say, why we have money to back it."

"Baseball—Gillard's 'Pickles' vs. Dalley's 'Blacking,' May 18, at Ainslie Park. Opening game of the season. Dummy leaves Hamilton 2:10 p.m. sharp." This is the substance of a circular that is being distributed about the city, and explains itself. "Supposing they beat us," tremulously remarked a member of Gillard's team, as a circular was handed me. "Why, then the 'shine' will be taken out of us," facetiously remarked another.

James Turner & Co. report trade active in currants, prunes and Valencia raisins.

The F. F. Dalley Co. are putting a new stove polish, in paste form, on the market. It is in a deep box, to avoid the possibility of drying, and is named the "Gem." They report that their new pure fruit flavoring extract, in 2 $\frac{1}{2}$ -ounce round bottles, is meeting with enormous success.

The Toronto, Hamilton and Buffalo Railway will be opened some time next week. W. L. E.

Wm. Paterson & Son report extra heavy sales of their high-class soda biscuits of late.



Kennedy, Greig & Co.

Manufacturers of the

Crown Brand Extracts, Oils, etc.

Importers of

Grocers' and Confectioners' Sundries.

456 St. Paul Street

and at

29 South Front Street

MONTREAL.

PHILADELPHIA.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, May 16, 1895.

GROCERIES.

SUGAR leads the van. There has been a further advance, but in spite of this the demand continues active, the feature of it being the enquiry for carload lots. Canned vegetables are meeting with a fair demand, but the feature in the canned goods line is the strength and increased movement in beef. Coffees are in much the same position as before, except it be that high grade kinds are getting scarcer. There are a good many teas moving, and the London, England market is cabled higher on Ceylon. Currants are in active demand. Other kinds of dried fruits are in moderate request only. Payments are fair, and although the unpleasant turn in the weather naturally tended to retard the movement of merchants, the bright trade prospects are not lost sight of. Consequently no complaining is heard.

CANNED GOODS.

Wholesalers are marking down their prices on corn and peas to correspond with the reductions made the other day by the Canners' Association. There has been no other change. There is a fairly good demand for canned vegetables, although there are not as many selling as the trade would appear to desire. The chief demand is for tomatoes and corn. For fruits there is just the usual demand. Meats are firm, and people seem at the moment to be stocking themselves up with them. Salmon continues to sell freely. We quote: Tomatoes, 85 to 90c. for choice; corn, 80 to 90c.; peas, 80 to 85c. for ordinary; sifted, 90c. to \$1; extra sifted, \$1.40; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries,

\$1.65 to \$1.80; strawberries, \$1.90 to \$2.10; apples, 3's, \$1 to \$1.10, gallons, \$2.15 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.25 to \$1.35, in tall tins, and \$1.55 to \$1.60, in flat tins; do., Cohoes, \$1.05 to \$1.10; do. "Horseshoe" brand, \$1.50 to \$1.65; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

Green Rio coffees are getting scarce on the Toronto market, and there are no high grades to be had in the primary market. Demand here is moderate. We quote green in bags: Rio, 20½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

Business is moderate at unchanged prices. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

The conditions are unchanged. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 15 to 45c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Trade is quiet and unchanged. We quote as follows: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

Further strength has been gathered by the sugar market during the week. Refiners' prices for granulated have been advanced another ¼c. per lb, being now 4¾c. net cash laid down here, and their lowest yellows are 3¾ to 3 7/16c. There are hardly any yellows at the moment in refiners' hands. The demand is active in spite of the advance, there being a good many carload lots moving. We quote: Granulated, No. 1, 4¾ to 4¾c.; do., No. 2, \$4.25 to \$4.30; yellows, 3½c. up; Demerara, dark, 3 to 3¾c.; bright, 4c.

SYRUPS.

Another advance of ¼c. per lb. is announced by the Canadian refineries. Demand is just fair. We quote: Dark, 30c.; medium, 32 to 34c.; bright, 38 to 43c.; very bright, 48 to 53c.

MOLASSES.

Market is quiet and featureless. We quote: New Orleans, barrels, 30 to 32c.; half-barrels, 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

A cable received on Tuesday from London announced another advance in the price of Ceylon tea. There was an advance of ¼d. last week in low-grade Ceylons, which are scarce. Ceylon teas continue to attract the great part of the attention on the Toronto market. Japan teas are much about the same as before. Teas of this growth at about 16 to 17c. are exceedingly scarce, and, being a tea that is in good demand, holders are disposed to hold in the hope of getting better prices. Young Hysons are still scarce. Low grades are offering all the way from 4½ to 6d., but teas which sell at from 8 to 9d. are very scarce. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums,

W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

PURE MALT VINEGAR

ON THE ENGLISH PRINCIPLE
EQUAL TO ANY IMPORTED
IN BULK OR BOTTLES.

HOUSEKEEPERS RUSH FOR
THE SPLENDID
PATENT SCRUBBING BRUSHES
MADE BY

The . . .

Berlin Brush Co.

Successors to Windsor Patent Brush Co.,
and Handy Patent Brush Co.

Whitewash Brushes and Brooms.

GOOD SATISFACTION IN
HANDLING OUR
GOODS.

BERLIN BRUSH CO.

Berlin, Ont.

We Invite

any Grocer handling

"SALADA"

CEYLON TEA

To return any he has in stock if it is not giving the greatest satisfaction to his trade; we will refund him the amount paid for it. There are nearly two thousand grocers now handling "Salada" in Canada. This invitation is always open to them.

Is any other TEA in the World
sold on like terms?

P. C. LARKIN & CO.

25 Front St. East.

and TORONTO
318 St. Paul St., MONTREAL.

MARKETS—Continued

and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

Currants are in active demand, everybody seemingly wanting them. Advices from Patras state that while the Russian demand has slackened, stocks there are not in an unsatisfactory condition, and that despite the fact that the growers are requiring money for cultivation of the forthcoming crop, the market remains very sensitive, and the slightest demand would cause an appreciation in values. We quote: Filatras, half-bbls., 4 to 4½c., barrels, 4¼c.; fine Filatras, half-bbls., 4¼c., barrels, 4¾c.; Patras, 5½c., in cases; Casalinas, 4½ to 5¼c.; Vostizzas, 6½ to 7c. in cases and half-cases.

Valencia raisins continue in moderate demand at unchanged prices. We quote: Off-stalk, 85 to 90c. per box; fine off-stalk, 4 to 4½c.; selected, 5½ to 6c.; layers, 5½ to 6c.

Prunes are still in active request. Lower qualities of "Sphinx" brand are slightly easier, 4¼c. being quoted for "U." There are a few Bosnia prunes in hogsheds on the market, at 3½ to 4c. per pound. We quote as follows: "Sphinx"—"U," 110 to 115 to half kilo, 4¼ to 5c. per lb.; "C," 85 to 90 to half kilo, 6½c. per lb.; "B," 80 to 85 to half kilo, 6½ to 7¼c. per lb.; "Atlas,"—"D," 110 to 115 to half kilo, 4¼ to 5c. per lb.; "Unicorn," 5 to 5½c.; Bordeaux prunes, 4½ to 6½c.

Sultana raisins are in moderate demand, at from 5½c. per lb. up.

Dates are quiet and unchanged at from 4½c. up.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

Demand is fair for California dried fruits. We quote according to quality: Peaches, 10½ to 12½c.; apricots, 10½ to 12c.; pears, 10 to 12c. per lb.; prunes, 9 to 10c.

BUTTER AND CHEESE.

During the warm weather of last week the receipts of large rolls were limited, but the sudden change in temperature has brought forward a better supply. But now that grass butter is coming in, the supply of large roll will cease, and merchants will begin putting their butter into tubs. The market is still crowded with a lot of old stuff, and large quantities of the most inferior kinds are being disposed of to the soap-makers for grease, as is stated in another column in this issue. Prices have a downward tendency. We quote: Summer dairy and store packed—Choice, 9 to 12c.; low grade baking butter, 5 to 6c.; fresh large rolls, 10 to 12c.; pound prints, 13 to 15c. Summer creamery, 8 to

12c. Winter creamery—Tubs, 17 to 18c.; pound prints, 18 to 19c.

Offerings of new cheese are large, with few buyers. Little or none has yet been taken for export purposes, and it is said that no remarkable offer would be refused by factorymen. August and September makes of Canadian cheese bring 10 to 10½c., and new Canadian cheese is quoted at 8½ to 9c. Small Stiltons bring 12 to 12½c.

GREEN FRUIT.

Trade on the whole is reported brighter. The sales at Montreal have brought better prices than were expected, and as a result lemons and oranges are very firm with a stiffening tendency. Bananas are firm, and pineapples are coming in freely, but holding their own. Dried fruit is getting scarce. Southern strawberries are cheapening. We quote: Messina lemons, 360's, \$3.25 to \$4.25; 300's, \$4.50 to \$5. Oranges—Messinas, half boxes, 80's, \$1.50 to \$1.75; 100's, \$1.75 to \$2.50; boxes, 160's, 200's and 300's, \$3.50 to \$4; navels, \$4 to \$4.50; Messina ovals, 80's, \$2; California seedlings, \$2.75 to \$3; Valencias, \$4.25 to \$4.50. Bananas, \$1.50 to \$2.75 for firsts and seconds. Apples, winter fruit, \$2.50 to \$4 per bbl.; common fruit, \$1.75 to \$2. California dried fruit—Apricots, 12½c.; peaches, 12½c.; cranberries, \$3.50 per box. Strawberries, 15 to 17c. a quart; coconuts, \$4.50 a sack; pineapples, 8 to 13c.; green string beans, \$2.50 to \$3 per bushel crate; Egyptian onions, \$2.25 per sack.

COUNTRY PRODUCE.

BEANS—Choice hand-picked still bring from \$1.50 to \$1.65 a bushel.

DRIED APPLES—Are quoted at 5 to 5½c. per lb.

EVAPORATED APPLES—In 50-lb. boxes: 6½ to 7¼c. per lb.

ONIONS—We quote: Domestic, 75 to 80c. per bag; Spanish, \$1 per small crate; Valencia, \$3.50 to \$4; Egyptian, \$2.25 a bag.

HONEY—We quote: Strained, in bulk, 6 to 7c.; comb, 14c. for clover and 10c. for wheat.

MAPLE PRODUCTS—Sugar and syrup are coming in freely, but the demand is falling off, and prices are a little lower in consequence. We quote: 7 to 7½c. per lb. for sugar; syrup, 60 to 65c. per wine gallon, and 75c. per imperial.

POTATOES—The bottom has for the present fallen out of the market, and some think there will be no revival before the arrival of new potatoes. This is doubtful reasoning, however, as six weeks must elapse before "news" are plentiful. Potatoes now bring only 50c. on the track, and from 55 to 60c. out of store.

EGGS—The demand for pickling purposes keeps eggs pretty firm at 10½ to 11c.

FISH AND OYSTERS.

Stocks are light, but lake fish are beginning to come in a little more freely and to become cheaper. Salt herring in barrels seem a little scarcer. Trade is generally improving. We quote: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; pike, 4½ to 5c. per lb.; flitched cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, 7c.; white fish, 7½c.; Lake Erie white fish, extra fine, 10 to 12c. per lb.; Georgian Bay herring, \$2 per 100.

PROVISIONS AND DRESSED HOGS.

Since the advent of warm weather packers have ceased buying hogs, and any that come forward now are being taken by the butchers. Prices remain firm, with an upward tendency, as they likely will for some time to come. Dressed hogs bring \$6.25 to \$6.50 per 100 lbs. Products are quoted thus:

BACON—Long clear, 8c. for carload lots, 8c. for ton lots, and 8¼c. for small lots; breakfast bacon, 11c to 11½c.; rolls, 8c. to 8¼c.

HAMS—Large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs. 11c.; small hams, 11 to 11½c.; pickled, 10 to 10½c.

LARD—Pure Canadian, tierces, 9c.; tubs, 9¼c.; pails, 9½c.

BARREL PORK—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.50; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.

FLOUR AND FEED.

WHEAT—Continues advancing on the local market. We quote: White, 86½ to 87c.; red, 83 to 84c.; goose, 83 to 84c.

OATS—Advanced to 40c.

BARLEY—Firm, at the old price, 48c.

FLOUR—No changes are reported from last week, prices being maintained. We quote: Ontario straight roller, \$3.60 to \$3.75; Manitoba, \$4.10 to \$4.15; patents, \$4.30 to \$4.40.

BREAKFAST FOODS—Oatmeal remain firm in sympathy with oats, and rolled wheat has advanced in accord with the wheat market. We quote: Standard oatmeal, \$4.25; rolled oats, \$4.25; rolled wheat, \$2.20 in 100 lb. barrels; corn meal, \$3.40; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.

SALT.

Business is pretty good at unaltered prices. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$9.

CHOICE
GREEN

RIO COFFEE

DIRECT
CONSIGNMENTS
NOW
ARRIVING

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for . . . KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence Solicited. HULL, CANADA.

WHITE & CO.,

70 Colborne Street
TORONTO

Have in stock and receiving daily all the freshest and best lines of the following fruits:—Lemons, Oranges, Bananas, Pineapples, etc., etc.

Write us for quotations, which will at all times receive our prompt attention. Do not forget us when you have any litter or eggs to dispose of. Egg cases supplied on shortest notice.

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,
GUELPH.

Ask Your Wholesaler



Canadian Leaf Chewing Tobacco, made in all size plugs. Cheapest and best. Try a sample lot.

Joliette Tobacco Co.

JOLIETTE, P.Q.

Summer Lemons

Now is the time to buy.
How many can you use?

WRITE US—We are large dealers.

CLEMES BROS. - TORONTO

SEEDS.

With trade in clovers and grasses now practically over, the market is quite lifeless, and there is no actual business to report. Prices unchanged and nominal. We quote: Red clover, \$6.15 to \$6.50; alsike, \$4.20 to \$6; timothy, \$2.90 to \$3.50 per bushel. The foregoing are jobbers' prices to the trade.

HIDES, SKINS, WOOL AND TALLOW

HIDES—Are in good demand and bring better prices. We quote: Green hides, No. 1, 7c; No. 2, 6½c. Cured sell for 8c.

SHEEPSKINS—Not so plentiful, at \$1 to \$1.10, an advance of 10c. over last week.

CALFSKINS—Are in good supply and find a ready sale at prices quoted: 7c. for No. 1 and 5c. for No. 2.

TALLOW—Continues dull, jobbers quoting 5 to 5½c., and selling at ½c. higher.

WOOL—There is no Canadian fleece on the market, and it is expected that new wool will open at from 17 to 18c. There are no changes in pulled wools, supers being quoted at 19 to 21c., and extras at 21 to 22c.

PETROLEUM.

Crude remains firm in the States and at Petrolea, and the markets for refined oils are steady. As most branches of trade are pretty well supplied, business is likely to be quiet for some time. Prices will remain quiet, it is thought. We quote, in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 17 to 18c.; carbon safety, 19 to 19½c.; Canadian water white, 19 to 19½c.; American water white, 23 to 24c.; photogene, 24 to 25c.

MARKET NOTES.

Hannah & Co. want to buy potatoes.
Ram Lal's tea is, as usual, on the main deck.

Clemes Bros. have a lot of pineapples in stock now.

James Turner & Co. have a nice lot of "Albert" sardines.

Smith & Keighley report good sales of California dried fruits.

T. Kinnear & Co. are offering Demerara sugars at low figures.

Davidson & Hay are offering very good value in Austrian prunes in cases.

Clemes Bros. purchased \$11,000 worth of oranges and lemons at the Montreal sales.

A direct shipment of choice Darjeeling teas arrived this week for Davidson & Hay.

White & Co. are offering a fine line of lemons and oranges direct from the Montreal sales.

Whittemore's russet dressing for tan boots is offered by the Eby Blain Company. Boxes 2 doz.

W. H. Gillard & Co. have a consignment of New Orleans molasses which show splendid value.

Shipments of Crosse & Blackwell's pickles, vinegars, etc., are to hand this week with Davidson & Hay.

J. W. Lang & Co. have to hand shipments of "Sphinx" prunes, and Filiatra currants in half-barrels and half-cases.

Southwell's English marmalade, 1-lb. glass jars. The Eby, Blain Company have received a shipment of this brand.

W. H. Gillard & Co., of Hamilton, have again secured the wholesale agency of New York ginger ale and like summer beverages,

We are always open to buy or sell, in car lots or less, Grain, Apples, or Produce.

Potatoes AND Oats

OUR SPECIALTY

WM. HANNAH & CO., TORONTO

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE
Seven styles, seven sizes. Write for sample order.

COWAN'S COCOAS COFFEES CHOCOLATES

AND ICINGS

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,
Toronto, Canada.

Rutherford, Marshall & Co.

Wholesale Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B. C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work guaranteed.



ASK FOR

MOTT'S

MARKETS—Continued

which they have successfully handled for the past two seasons. They refer the trade to their advertisement on another page.

Rutherford, Marshall & Co. now have the sole control of the "Maple Leaf" brand of creamery butter.

Advices from Japan to Lucas, Steele & Bristol say the market is higher than last season and labor is very scarce.

Exceptionally low prices are quoted by the Eby, Blain Company in domestic jams and jellies, all flavors, in 7-lb. pails.

Rutherford, Marshall & Co. are receiving a lot of fresh packed dairy butter, which they say is giving excellent satisfaction.

Graham, McLean & Co., agents for "Cream Cheese," report that that product is now being put on the market with new labels.

James Turner & Co. advise having received large consignments of choice goods, and they are in a position to sort up store-keepers for the spring trade.

Dawson & Co. are handling a lot of southern strawberries. Their purchases at the Montreal fruit sales were large and choice in lemons and oranges.

McWilliam & Everist report extra large arrivals of pineapples. They have lately received four cars of bananas, besides the shipments of their Montreal purchases.

Despite the severe frost which visited the Niagara Peninsula, greatly damaging the fruit, James Turner & Co. are offering their present stock of canned fruits at no advance.

Gallon apples, 3-lb. apples, and 2 and 3-lb. tomato catsup are being offered at very close figures by Lucas, Steele & Bristol. Get their figures before placing your order.

The \$5 assortment of imported fancy milled toilet soaps offered by the Eby, Blain Company is a very good line. Every cake can be retailed at 5c., with a very comfortable profit.

Having received a shipment of Messina lemons, H. P. Eckardt & Co. are prepared to offer special value in the following brands: Fine, Choice, Extra Choice, Fancy, Extra Fancy.

Intending purchasers would do well to get H. P. Eckardt & Co.'s prices on the following lines before buying: Off-stalk, Fine Off-stalk, Select, and Layer Valencia raisins.

The following brands of French plums in cases are for sale by Lucas, Steele & Bristol: Superior, Choice, and Extra Fine. The Superior are said to be equal to bottle goods, and sell at half the price.

The Eby, Blain Company are offering special prices in canned goods of all descriptions—corn, peas, tomatoes, pumpkins, squash, raspberries, gooseberries, pitted cherries, gallon apples, etc.

Mr. Fortier, of the Toronto Biscuit and Confectionery Co., has just returned from a trip north, and reports prospects for spring and summer trade very bright. Their sodas, he says, are leaders everywhere.

W. H. Gillard & Co. are having a great demand for Dixon's celebrated carburet of iron stove polish, for which they have the wholesale agency. It has been on the market for fifty years, which speaks well for its superior merits.

Enormous as is the extent and variety of their list of biscuits, Huntley & Palmers, the English biscuit manufacturers, are ever adding thereto. Among the latest additions

is what is known as "Dinner Biscuits." And appropriately are they named. They are oblong in shape, and about three-fourths of an inch long. "Dinner Biscuits" are pleasant, appetizing little things.

D. Gunn, Flavell & Co. are giving specially low prices on green rolls in pickle, and on shoulder hams. These are dried similarly to the Maple Leaf brand of hams and bacon. Merchants can write for quotations.

It would pay any large buyer of suspenders to write direct to the Dominion Suspender Co., of Niagara Falls, for samples, stating the price they wish to pay. This is their season for clearing out all their spring patterns, to make room for their fall line, which they are now working upon.

D. W. Ross, general merchant, Parry Harbor, was in Toronto this week and reports trade in his town good, with prospects of a good summer. Having plenty of snow and a steady winter, a big business was done in their staple article, logs. They are looking forward to a good summer from the railroad, as the Parry Sound, Arnprior and Ottawa branch is being built through there now.

Following the well known R. R. advertisement the Toronto Biscuit and Confectionery Co. are making a household saying of the following:

We don't keep

The Toronto Biscuit and Confectionery Co.'s Goods.

We sell them.

Their soda biscuits are the best on earth.

MONTREAL MARKETS

MONTREAL, May 16, 1895.

GROCERIES.

THE grocery market does not exhibit any notably new feature this week.

On the whole the volume of business since the first splurge after the opening of navigation has not been so large, but for all that a good steady trade is doing in all staple lines. An unsettled feeling in sugar is still a feature of the situation. Refiners here put up their price 1/4c. on Monday. Jobbers have not done so yet, but are expected to before the close of the week. In tea business rules on the quiet side, and the same can be said of spices and coffees. Dried fruits are featureless, and none of the jobbers here have yet entered into any contracts for new pack canned salmon. In green fruit the firm feeling in lemons is the leading feature.

SUGAR.

The sugar market is very unsettled, and at this writing it is possible that values may go higher before the close of the week. On Monday the refiners advanced their prices 1/4c. all round to 4 1/4c. on granulated, and 3 1/2 to 4c. on yellows. No change has yet been made in jobbers' prices, which remain at 4 1/4c. for standard granulated, and 3 1/4 to 3 3/4c. for yellows, as to grade. It is possible, however, that the Guild may advance prices before the end of the week. The volume of business doing owing to the unsettled feeling is very small.

SYRUPS.

There has been little change in the syrup market since our last report. Both refiners

and jobbers report business quiet, and we repeat our range of 1 1/2 to 2 1/4c., as to grade.

MOLASSES.

Advices from the the Islands on molasses have been rather firmer in tone, but business on spot has been carried on at the old basis, and the demand at the moment is not very active. On goods to arrive jobbers are still accepting orders at 30 1/2c. in car lots and 31 1/2c. in smaller quantities, but for prompt shipment the range is steady at 31 1/2c. in carloads, and 32 1/2c. in less than carload lots.

RICE.

The mills report a rather better demand for rice at present, and a larger volume of trade is doing both from first as well as second hands. Prices from millers' hands are: Japan standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina, \$6.50 to \$7.50.

SPICES.

There is a steady healthy demand for spices though the first splurge that followed the opening of navigation is over. We quote jobbing prices: Penang black pepper, 9 to 10c.; white pepper, 13 to 15c.; cloves, 15 to 20c.; cassia, 12 to 20c.; nutmegs, 65 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

COFFEES.

The coffee market rules very quiet in a wholesale way, but the demand from jobbers' hands is of a steady character. In a regular way we quote green coffee in bags as follows: Maracaibo, 21 1/2 to 23c.; Rio, 19 to 21c.; Java, 25 to 30c.; Jamaica, 20 to 23c.; and Mocha, 29 to 34c.

TEA.

The tea market has shown rather more life in a wholesale sense, quite a few good sized transactions being put through on behalf of country buyers in jobbing lots. No large business is spoken of. Japans have changed hands at 18 1/2 to 20c., which were about the only stock moving. We quote: Japans, low grades, 11 to 14c.; medium, 15 to 17c.; fine, 18 1/2 to 24c.; and choice, 25 to 31c.

DRIED FRUITS.

There is little change to note in dried fruit. Mediterranean stock is very quiet and values on old stock are somewhat lower here, as the jobbers are becoming desirous of working it off. Accordingly, we quote a range of 2 to 4c. on off-stalk Valentias and 3 1/2 to 5c. on layers, as to grade.

There is little doing in California raisins, and prices are the same, 6 1/2 to 6 3/4c. for 4 crown loose muscatels, and 5 1/2c. for 3 crown ditto.

The currant market is quiet and unchanged. We quote: Filistras and Provincials, bbls. 3 1/2c.; cases, 4 to 4 1/2c.; Patras, 5 to 5 1/2c. and Vostizzas, 7 to 7 1/2c.

Prunes are quiet and rather easier on lower grades, at 4 to 4 1/2c. for Bordeaux; 4 1/4 to 4 3/4c. for Bosnias, while Californias are unchanged at 8 to 9c.

Only a few figs are offering here at 10 to 12c.

Dates continue unchanged at 3 1/2 to 4c. with little doing.

Dried and evaporated apples are quiet but steady at 6 to 6 1/2c. and 7 1/2 to 7 3/4c. respectively.

NUTS.

The nut market is featureless on the whole. The only change that we note is in

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: } W. M. P. McLaughlin, St. John, N.B.; R. S. McIndoe, Toronto and Hamilton.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.
FRUIT
PRODUCE

and COMMISSION MERCHANTS

32 WEST MARKET STREET

Consignments
Solicited

TORONTO.

GEORGE McWILLIAM.

FRANK EVERIST

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL

FRUIT

Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

Short Rolls

SMOKED
SUGAR
CURED **7 1/2**

IN
PICKLE **7** NO CHARGE
FOR BARREL

Shoulders

CURED
SAME AS
HAMS **7**

1/2c. less barrel lots

F. W. FEARMAN
HAMILTON

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. -- TORONTO.
79 Esplanade.

shelled Grenoble walnuts, which are 1c. lower than last week. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 11 to 13c.; Grenoble walnuts, 13 to 14c.; shelled ditto, 24 to 25c.; filberts, 7 to 8c.; and pecans, 9 to 11c.

CANNED GOODS.

The canned goods market continues much the same. The only change is somewhat easier values on corn and peas, but the decline does not induce any demand. In canned salmon there is still an entire absence of contracting to note. Cannery agents here state they are in a position to contract at \$4.40 to \$4.50 f.o.b. on the coast, but that buyers do not care to place orders at these figures from abroad. We quote: Lobsters, \$1.50 to \$1.90 per doz.; sardines, \$8.50 to \$9.50; salmon, \$1.10 to \$1.45 per doz.; tomatoes, 80 to 90c. per doz.; peaches, \$2 to \$2.25 per doz.; corn, 85 to 90c. per doz.; peas, 85 to 90c. per doz.; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25, and 3-lb. apples, 90c. to \$1.10.

GREEN FRUIT.

APPLES—The apple market is quiet and steady, at a range of \$3 to \$5 per barrel.

ORANGES—The orange market rules fairly steady. Messinas sell at \$2.25 to \$4.50; ditto bloods, \$2.25 to \$5; and ditto ovals, \$2.25 to \$5, as to brand and size of package.

LEMONS—In consequence of the high figures realized at the sale last week, the tone of this market is very firm, and prices are 50c. to \$1 higher than they were last week, the range being \$3 to \$5, the outside being for very fancy stock.

BANANAS—There is a steady seasonable trade doing in these, but prices are rather easier, at \$1.25 to \$2.50 per bunch, as to quality.

PINEAPPLES—There is only a very limited supply here, and prices are firm at 7 to 25c., as to grade.

COUNTRY PRODUCE

EGGS—There has been no change in eggs, which rule quiet at 10 to 10 1/2c.

MAPLE PRODUCTS—Are quiet and steady, at 6 to 7c. for maple sugar and 50 to 60c. per tin for syrup.

HOPS—Featureless at 5 to 8c., as to quality.

HONEY—There is no change in honey, which we quote at 7 to 9c. for extracted, and 10 to 12c. for comb stock.

ONIONS, DOMESTIC—Sales of onions are made regularly at \$1.90 per bbl. for red, and \$2.25 for yellow.

ONIONS, IMPORTED—Egyptian onions meet a steady trade, at 1 1/4 to 2c. per lb.

POTATOES—Sales of potatoes on the track are made freely at 65c. per bag by the carload. For jobbing lots buyers have to give an advance of 10c. per bag.

BEANS—Hand-picked beans are moving at \$1.50 to \$1.75, and lower grades \$1.25.

PROVISIONS.

There was no important change in the local provision market, business being quiet

The great 5c. cake
Silver Star Soap

Dealers study their own interest by keeping this in stock.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

On spot
Carload **LAKE MANITOBA**

WHITE FISH

In kegs. Also
Labrador Herrings in barrels and half barrels.
Fresh Water Herrings in half barrels.
Salmon Trout in kegs.

WRITE FOR PRICES

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70 and 72 Front St. East,
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S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST.,
TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

New Cheese.

EVAPORATED APPLES, 7c.

Maple Syrup,

Extra Heavy.

D. GUNN, FLAVELLE & CO.

Pork Packers and
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ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufactured from the celebrated Norfolk County apples—the finest flavored fruit in Canada. Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

MONTREAL MARKETS—Continued

at steady prices. We quote: Canadian short cut, clear, \$17; Canadian short cut, mess, \$18; hams, city cured, per lb., 10 to 11c.; lard, Canadian, in pails, 10 to 11c.; bacon, per lb., 10 to 10½c.; lard, common, refined, per lb., 7½ to 8c.

FLOUR AND MEAL.

The demand for flour from local and country buyers is fair, and the market rules moderately active and firm. We quote: Winter wheat, \$4.35 to \$4.50; spring wheat, patents, \$4.40; straight roller, \$4.10 to \$4.25; straight roller, bags, \$1.95 to \$2; extra, \$3.75; extra, bags, \$1.80 to \$1.85; Manitoba strong bakers', \$4.25.

In feed a good business is doing, the demand being fair at steady prices. We quote: Bran, \$16; shorts, \$19; mouillie, \$22 to \$23.

There is no important change in oatmeal, business being quiet at firm values. We quote: Standard, bbls., \$4 to \$4.05; granulated, bbls., \$4.10 to \$4.15; rolled oats, bbls., \$4.10 to \$4.20.

BUTTER AND CHEESE.

The cheese market continues dull and heavy in its tendency, and prices are as difficult to quote as ever. In fact, until the full grass make is offered there is hardly any possibility of fixing a price, as there is little desire on the part of British buyers to deal in the fodder make. At the wharf, Monday morning, some 1,400 boxes altogether were offered, received by boat and rail. The basis on which it changed hands, owing to the manner in which the transactions were put through, can only be surmised, but from 6½ to 6¾c. will no doubt cover the range except in the case of a few lots. The spot market in a nominal way can, therefore, be quoted at this range.

The butter market continues heavy and dull. Fine fresh creamery continues plentiful and is a free sale under a moderate demand at 16c. All other kinds of butter are neglected and nominal.

ASHES.

The ashes market has taken a rather sudden sway since our last report. Pots are meeting an improved demand for export and prices have stiffened 5c. all round, the range now being: First pots, \$4.10; second, \$3.75 to \$3.80. Pearls on the other hand have taken a regular slump, sales being made last week at \$3.65, and they are freely offered at this figure at this writing.

MONTREAL TRADE NOTES.

Rose & Laflamme note an active demand for Ba'ger's "Nonpartiel" jellies.

Eleme figs are almost all worked off this market. Hart & Tuckwell still have a few.

Strong bakers' flour was marked up today by local millers 10c. per bbl. to \$4.35 per bbl.

A. P. Tippet & Co. note a good, active demand from the trade for Lazenby's soup squares.

Sales of some round lots of Congou teas at 14c. are noted this week. The goods go to the west.

The next direct fruit sale will be held on May 20. The place in which it will be held has not been decided on yet.

A. P. Tippet & Co. have booked a large volume of orders for lime fruit juice cordial and other preparations this week.

Laporte, Martin & Co. call attention to the fact that molasses are firmer at the

Islands. They are still booking orders for future shipments on new stock at the old prices.

The sugar refiners, at a meeting held on Monday, advanced their prices ¼c. to 4¼c. on granulated and 3¾ to 4c. for yellows.

Private advices on Barbadoes molasses from the Islands state that the price had advanced 1 to 12c. first cost at the Islands.

The first direct cargo of new crop Barbadoes molasses is expected here by the first week in June. Two of the French wholesale houses control it.

Offers on new pack canned salmon are still indefinite. An agent said he was prepared to accept orders at \$4.40 f.o.b. on the coast, but buyers were not anxious.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., May 16, 1895.

BUSINESS has been good during the past week, and collections are more satisfactory. The weather has been very fine, but rather dry, and lumbermen are in some cases anxious about their logs. The most of them, however, are getting their output forward satisfactorily. Away from the coast it has been very hot for the season. In Fredericton, where a few weeks ago there was an ice jam in the river, it has been so hot people could not sleep, and Sussex and Moncton report midsummer heat. Sugar, flour and molasses continue to be interesting features in the market. Butter, cheese and smoked herrings are still the dull lines. In hops the market is very low. Some have been bought by the trade from Montreal houses at particularly low prices. These goods are, however, very slow sale.

OIL—The price remaining as last week and being very firm, the trade are finding business rather more active. The decline from the very high figures and the greater steadiness has created a degree of confidence. In lubricating oils, in which the demand is good, the prices show no change. We quote: Best American burning oil, 23c.; best Canadian, 21c.; second, 17c., no charge for barrels.

SALT—The market shows no change. Demand is quiet. The cargo reported landing was largely put in store. Ex store prices are: 50 to 55c.; fine factory filled, 95c. to \$1.10; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.80 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. boxes, 12c. each; cartoons, \$2 per doz.; cheese salt, bbls. bulk, \$2.70.

CANNED GOODS—The demand is much better and fairly large quantities are moving. Jobbers are buyers, though no very large sales are reported. Prices are very firm. Stocks of canned salmon are light. New goods are expected to be higher than last season. We quote: Corn, 95c. to \$1; peas, 90 to 95c.; tomatoes, 95c. to \$1.05; new gallon apples, \$2.25 to \$2.40; corned beef, 2 lb. tins, \$2.80 to \$2.90; 1-lb. tins, \$1.60 to \$1.70; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.65 to \$2.75; 2's, \$1.90 to \$2; salmon, \$1.35 to \$1.40; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1.

DRIED FRUIT—Market continues quiet. Demand for loose muscatels, California, is

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

WHOLESALE TRADE ONLY. Solicits representation of a reliable firm dealing in Beans, Oatmeal, Etc.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearlina.

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent. and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured by THE BELL CIGAR CO.
St John, New Brunswick

THERE
IS
NO
DOUBT
ABOUT
IT

GOLDEN
FINNAN
HADDIES

ARE
GIVING
THE
BEST
SATIS-
FACTION

Don't delay, order at once and increase your sales, also profits.

YOUR WHOLESALE GROCER SELLS THEM

NORTHRUP & CO.

Packers' Agents,

ST. JOHN, N. B.

PUREST and BEST

The Windsor Salt Works have a process in use which guarantees PURITY, and from the time the brine leaves the wells till the PURE SALT reaches the packages, it is not handled except by machinery, which ensures CLEANLINESS.

That is the reason why

WINDSOR
DAIRY SALT

Is so highly recommended by such men as Prof. Jas. W. Robertson, Dominion Dairy Commissioner; Mark Sprague, Inspector of Creameries for the Ontario Creameries Association.

For Farm Dairy use it is put up in 50-lb White Duck Sacks, and in Cotton Bags, 15 in a barrel; for Creameries in 200-lb. White Duck Sacks, and in Paper-lined Barrels, 280 lbs. net.

Any Wholesale House in Canada can supply you.

Made by the

Windsor Salt Works
WINDSOR, ONT.

Always Order "WINDSOR SALT."

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IS RESERVED FOR THE

FLAG-SHIP BRAND

OF FRASER RIVER

Canned Salmon

Packed by the

Canadian Pacific Packing Co.

LULU ISLAND, B.C.

ROBERT WARD & CO., Ltd.

Sole Agents

VICTORIA, B.C.

R. V. WINCH, Manager.

better. This fruit is low, prices being about $\frac{1}{2}$ c. below those of last fall. In cleaned currants in cartoons a better demand is also noticed. A good grade is being locally put up. It is a most satisfactory way to handle these goods. California evaporated, though cheaper than last year, are reported dull. Evaporated apples are easier. In dried demand is dull and prices are off. Holders are missing the good prices that were offered for export, and some are regretting not having sold. The stock, however, is light, but for some months demand will be the same. There is, however, a good fall demand here. In raisins some seedless California are being offered, but the quality is not extra. Some more Bermuda onions arrived by steamer this week. We quote: Cleaned currants, 7 $\frac{1}{2}$ c.; bulk, 6 $\frac{1}{2}$ c.; dried apples, 5 $\frac{1}{4}$ to 5 $\frac{3}{4}$ c.; evaporated apples, 8 to 8 $\frac{1}{2}$ c.; Sultana raisins, 6 to 7c.; Valencia, 4 to 4 $\frac{1}{4}$ c.; layers, 5 to 5 $\frac{1}{4}$ c.; London layers, \$2.10 to \$2.25; loose muscatels, 5 to 5 $\frac{1}{4}$ c.; currants, bbls., 3 $\frac{3}{4}$ to 4c.; half-cases, 4 $\frac{1}{4}$ to 4 $\frac{1}{2}$ c.; dates, 4 to 4 $\frac{1}{2}$ c.; prunes, 4 $\frac{1}{2}$ to 5 $\frac{1}{2}$ c.; figs, 11 to 18c.; Bermuda onions, \$2.50 per crate; Egyptian, 2 $\frac{1}{4}$ to 2 $\frac{1}{2}$ c.

GREEN FRUIT—Apples are about out of the market. There is now, with other fruit so plentiful, but a light demand. In oranges prices keep low, the retailing price of good oranges being 15c. per dozen. Pineapples are cheaper and are of good quality. Bananas are arriving in large quantities. Strawberries have made their appearance, and rhubarb is now a staple. Blood oranges are easy in price, but the tone of oranges is firmer. We quote: Pineapples, 10 to 16c.; rhubarb, 4 $\frac{1}{2}$ c.; apples, hard fruit, \$3 to \$3.50; Messinas, \$3.50 to \$4; bloods, \$2.50 to \$2.75; Valencias, medium, \$4.75 to \$5; lemons, \$3 to \$4.50; bananas, \$1.75 to \$2.25.

DAIRY PRODUCE—New butter in tubs and rolls is now coming forward in quantities. The quantity of old yet in the market is large and keeps prices very low. Both creameries and cheese factories are now at work in this province. Large quantities of cheese will be made here this season, and unless some such way of placing it upon the market is used as that used by Canadian factories, there will be some trouble to get the best prices. There is yet a good deal of old cheese here, and with the new coming in at much lower prices than the old were

bought at, the old are hard to sell. And then new cheese is preferred. In eggs there is a fair demand, and prices are low. Quality at this season is good, and as the season advances buyers become more careful. Packers should take care and see that only good eggs are packed. Better take a small price than hold the eggs and spoil the sale of all. Care should be taken to see that the fillers in the cases are clean. Fillers are cheap, and nothing spoils the sale of eggs more in warm weather than bad and dirty fillers. We quote: Old butter, dairy, 12 to 14c.; creamery, 16 to 17c.; new dairy, 15 to 17c.; rolls, 17 to 18c. Cheese, new, 9 to 9 $\frac{1}{2}$ c.; old, 9 $\frac{1}{2}$ to 10. Eggs, 9 to 10c.

MOLASSES—Market is bare except for what arrived by the last steamer. Prices are firm though rather lower than the market warrants. Demand is very good. The importer of the cargo of 400 casks Barbadoes, before spoken of, has not only sold it, but all that he had by the steamer this week as well. Higher prices are looked for. Syrup is dull. We quote: New Barbadoes, 28 to 30c.; new Nevis, 28 to 29c.; Porto Rico, 30 to 34c.; syrup, 33 to 35c.; St. Croix, 27 to 28c.

The Approach of Summer



Always stimulates the demand for Condensed Milk. Every year sees more families using it. They commence its use in the hot weather, and appreciating its cleanliness, purity, and other advantages, continue to use it the year round. To help increase this sale you should sell and recommend the brand giving the most satisfaction. It is the

"JERSEY" BRAND

FORREST CANNING CO.

HALIFAX, N. S.

If you would be interested in a scientific analysis of the different brands write us for a copy of Prof. Bowman's Report.

ST. JOHN MARKETS—Continued.

SUGAR—Jobbers here are not buyers to any extent. Stocks being large, prices are very firm, having advanced since last quotations. Quite large quantities are moving. It is reported that some who bought largely ahead at low prices are also sold ahead to some extent at the low prices. Some complaints have been made by jobbers, owing to the large grain of granulated which has been received lately. This market prefers the fine. Sales of sugar are not being pushed. We quote: Granulated, $4\frac{1}{4}$ to $4\frac{3}{4}$ c.; yellow, $3\frac{3}{4}$ to $3\frac{1}{2}$ c.; Paris lump, 5 to $5\frac{1}{2}$ c.; powdered, 5 to $5\frac{1}{2}$ c.

FISH—Demand in dried is fair. Receipts of all kinds are small. Pickled herring are dull, and in smoked the market is overstocked and the demand light. In fresh, a few shad are being taken. Gaspereaux are still a very light catch, so that few are being salted, the larger quantity being sold for bait. Halibut and lobsters are also light catches. A few salmon have been taken. Stocks of dry cod are light. We quote: halibut, 7 to $7\frac{1}{2}$ c.; gaspereaux, 50c.; smoked, \$1 per 100; lobsters, \$6 per 100; large cod, \$4; medium, \$3.80; small, \$3 to \$3.25; pollock, \$1.70; bay herring, \$1.40 to \$1.50 half-bbl.; Shelburne, No. 1, \$3.75 per bbl.; half-bbl., \$2.40 to \$2.50; shad, 15c.; smoked herring, $5\frac{1}{2}$ to 6c.; Digby chickens, 10c.

PROVISIONS—Sales during the past week have not been large. In prices where there is a change it is in favor of the buyer. Some Island pork has been offered here during the past week. We quote: Clear pork, \$19 to \$19.50; mess, \$16.50 to \$17; beef, \$13.75 to \$14.50; pure lard, $9\frac{3}{4}$ to 10c.; hams, 10 to 12c.; rolls, 9 to $9\frac{1}{2}$ c.; compound lard, $8\frac{1}{4}$ to 9c.

FLOUR, FEED AND SEED—In flour the market continues very firm, prices having advanced ten to fifteen cents during the past week. Manitobas are still very low as compared with Ontario. Some American wheat has been imported into Ontario and it is thought prices will be more steady. Owing to the high prices and large stocks already bought, but small quantities are now being bought by wholesale dealers. Feed shows no change, except that bran is rather lower. Oats are firmer, having advanced 2 to 3c. Demand is not large. Oatmeal is about 10 cents higher and fairly large quantities are moving. In cornmeal the price is also up another five cents with a fair demand. Hay continues very dull. In seed prices are firmer, with season largely over. We quote: Manitoba, \$4.80 to \$4.85; best Ontario, \$4.60 to \$4.65; medium, \$4.20 to \$4.35; oatmeal, \$4.35 to \$4.40; cornmeal, \$2.95 to \$3; middlings, \$24 to \$25 on track; bran, \$21.50 to \$22.50; handpicked beans, \$1.90; prime, \$1.75 to \$1.80; oats, local, on track, 44 to 45c.; Ontario, 45 to 46c.; hay, \$8.50 to \$9; pot barley, \$4.15 to \$4.20; round peas, \$3.75 to \$3.90; split, \$3.70 to \$3.90; American timothy seed, \$3.15 to \$3.30; Canadian, \$3.25 to \$3.40; red clover, $11\frac{1}{2}$ to 12c.; Alsike, $11\frac{1}{2}$ to 13c.

ST. JOHN MARKET NOTES.

Strawberries from American markets are now on hand.

Eggs retailed as low as three dozen for 25 cents during this week.

Large quantities of coal are going forward from Parrsboro to American ports.

The bank managers of our city are now making their rounds upon bicycles.

Mr. John Diamond, of Diamond & Onyx Philadelphia, blacking manufacturers, called

upon THE CANADIAN GROCER this week. He is an annual visitor to our city, he and his blacking being both popular.

Deposits in saving banks in New Brunswick for April, \$74,267. Withdrawals, \$83,146.

John Seely received a quantity of Bermuda onions by the last steamer, also a few tomatoes.

The law firm of McKeown, Barnhill & Chapman, has been dissolved. Each will look after his own business in the future.

C. & S. Goggin, of Elgin, Albert county, have made a settlement with their creditors at $33\frac{1}{2}$ per cent. cash, and $16\frac{3}{4}$ on time.

It is reported that one of our molasses importers is much disappointed. He thought he had a snap, but when the goods failed to pass the test, and he had to pay 7 cents per gallon duty instead of $1\frac{1}{2}$ cents, he changed his mind.

T. S. Simms & Co., the well-known broom and brush manufacturers of this city, have purchased the Sailors' Home building on St. James street, which they will fit up as a brush factory. It is a splendid building for this business.

The West India steamer arriving this week had some 900 packages molasses, there being about 800 of Barbadoes, 70 of St. Croix, 25 St. Kitts. There were also small quantities of cocoanuts, tamarinds and Bermuda onions, and a quantity of limes and lime juice for Boston.

St. John Customs' report for April show a better business than for this month last year. Total value '95—\$298,913, for '94—\$259,166. Duty collected, '95—\$72,635, for '94—\$61,890. Amount for free goods, '95—\$76,866, for '94—\$55,481. Exports, '95—\$271,201, for '94—\$197,259.

St. Stephen, the border city of the province, is a place of business, push and enterprise. C. W. Young, of the St. Croix Soap Co., has this season a fine steam yacht. He has also the finest residence on the St. Croix. Murchie Bros., grocers, are putting in a fine plate-glass front. The grocers and meat men in both Calais and St. Stephen, feeling that life should not be all work, are closing their stores at 6.30 o'clock on Tuesdays and Thursdays.

Northrup & Co. are offering their customers special low prices in smoked herring and boneless fish. For 25lb. boxes of the latter they report an increasing demand.

H. F. Sharp, retail grocer, has admitted as partner G. B. Huggard, and the firm name will be Sharp & Huggard.

BREADSTUFFS.

Stocks of wheat on passage total 44,240,000 bushels, as against 42,000,000 bushels a year ago. The amount of wheat in the United States and Canada, in sight, is 59,623,000 bushels, as against 63,488,000 a year ago. The "visible" decreased 2,573,000 bushels last week, as against 1,699,000 bushels in the same week last year.

PERSONAL MENTION.

Mr. Stuart, a merchant of Demerara, British Guiana, was married in Brantford, Ont., last week to Mrs. Isabella Stewart.

Much sympathy is felt for W. D. MacLaren, the manufacturer of "Cook's Friend" baking powder, who was seriously injured by a bicyclist who ran him down a week ago. He has many warm friends in business circles who wish him a speedy recovery.

A LAWYER'S BUNGLING.

IF fresh proof were wanted of the unwisdom of passing the national administration of affairs over to lawyers almost entirely, we have it in the purchase of rifles by Canada for the militia. The late Minister of Militia, Hon. J. C. Patterson, was — like the new Minister, Mr. Dickey — a lawyer. No doubt, in this business transaction he did the best he could, but, being a lawyer, and knowing little or nothing about the merits of the business affair entrusted to him, he made a complete botch of it. This is what Mr. Dickey, the new Minister, said at Ottawa, May 8, regarding the failure of the new Martini-Metford rifles to come up to expectations:

"The Dominion Government made an agreement with the Home Government to take a certain number of these rifles, and when they came out here it was found that the barrel was much heavier than had been anticipated by our authorities in making the purchase, but an examination of the correspondence which led to the contract satisfied me that the Home Government had been absolutely in good faith in the matter, that the rifle they supplied to us was exactly what they had contracted to deliver to us, and that the good faith of Canada required that it should carry out that purchase and take the rifles and pay for them. I felt that if any class in the country would resent anything like bad faith towards the military authorities of the Mother Country on the purchase of rifles, that class would be the riflemen of Canada. If we made a bad bargain, we should be men enough to stand by it and pay what that bargain would cost us."

No doubt we must pay the piper. Canada will not repudiate a just debt, especially one to the Mother Country. But it is hard that we should be out thousands of dollars in hard cash, simply because Mr. Patterson didn't know his business, or rather our business, for transacting which we paid him \$8,000 per year. This contrasts strongly with the successful management of business men in the Government, like Hon. Clarke Wallace and Hon. John Haggart. Mr. Patterson's bungling only accentuates what has been said in these columns about the necessity of having more men with commercial training and experience in our Governments. How long would we business men stave off bankruptcy if we continued to make wretchedly bad bargains like this wasteful purchase of useless rifles?

UNCHANGED ASSESSMENT.

The village of Rockland, Ont., furnishes an instance of unchanged assessment which some municipalities might find convenient. Rockland is near Ottawa, and contains the mills of W. C. Edwards, M.P., the lumber millionaire, who, with his employes, practically control the place. Sometimes the assessment will be unchanged for four or five years. This is not strictly in accordance with the assessment law, which provides for regular assessments, and once objection was raised to the validity of the voters' list on this account, but it is convenient and seems to do no injustice.

“Impossible”

It's impossible to eat too much of

BOULTERS' FAMOUS LION BRAND CANNED GOODS

This has been fully tested, and not a SINGLE case has required an antidote. They are the greatest health giver—that's the best of it ; and you KNOW what you're eating—THAT'S the rest of it.

FACTORIES : - - Picton, Toronto and Demorestville.

The Kent Canning
& Pickling Co.
Packers of the high grade

“KENT”

BRAND

Peas, Corn and Tomatoes

And Bottlers of

FINE MIXED PICKLES.

CHATHAM, ONT.

NEW . . .

Maple Syrup

From the Eastern Townships, the Maple Syrup Garden of Canada.

In Quart Bottles.
In ½, 1 and 5 Gallon Tins.
In 5, 10 and 20 Gallon Kegs.
Half Barrels and Barrels.

Write for close quotations to

T. A. LYTLE & CO.,

Wholesale Agents. TORONTO.

JAMS AND JELLIES

Raspberry, Strawberry, Peach, Plum, Gooseberry, Apricot, Red Currant, Black Currant.	Red Currant, Pineapple, Peach, Raspberry, Strawberry, Plum, Grape.
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For sale by all leading Wholesale Grocers
—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.

ST. CATHARINES, ONT.

In the Warm Summer Days



People like to prepare a meal with as little exertion as possible. That is why there is such a demand for canned meats. Our meat delicacies are simply delicious.

- | | |
|----------------|-------------------|
| Canned Duck | Canned Turkey |
| Canned Chicken | Canned Pigs' Feet |

They are put up in our new style key-opening cans, and are ready for the table at a moment's notice.

Delhi Canning Co. - - Delhi, Ont.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, May 16, 1895.

There is a general improvement in the tone of trade in most all lines. Collections are reported fair, and the volume of business is quite heavy.

FLOUR—In flour everything is booming. Almost every day marks an advance in prices. Goldie's "People's" was quoted on Monday at \$5.13. Some American flour is coming in bond for export to Newfoundland and the Labrador coast. Manitoba high grade patents are now pretty much on a level with Ontario patents, and ought to enter into general consumption, as they are relatively cheaper, and are as easily handled for family use as well as bakers. It looks doubtful to us if the \$5 limit can be sustained on flours for very long, as American wheat can be imported and the duty paid thereon.

OATS—Oats have again strengthened from the late reaction, and as a consequence oatmeal and rolled oatmeal are firmer. The demand for these, however, will slacken off some as the weather grows warmer.

MILLFEEDS—In consequence of the scarcity of wheat and the fact that a large number of the small mills in Canada are doing little or nothing, feeds, such as middlings and bran, keep firm and are scarce.

SUGAR—The most important feature in sugar is the deductions Mr. Licht makes in the sowings of the present year. He estimates a decrease of sowings in Germany of 10 per cent., Austria 14 per cent., France 5 per cent., and other countries 15 per cent., or an average decrease of 10 per cent. In consequence of this the sugar market is very strong, beet being quoted at 10s. 4½d. to 10s. 6d., f.o.b. A cable received by the Acadia Refinery to day from Glasgow says sugar is very firm. Tuesday's refinery quotations were: Granulated, 4½c.; extra circle C, 3¾ to 3¾c.; standard C, 3½ to 3¾c.; yellow extra C, 3¾ to 3¾c. Locally the demand is small, while deliveries are large, in consequence, to parties having bought prior to the reimposition of the duty. The jobbers are now making their profits, and the refineries must work until stocks are somewhat cleared out.

PROVISIONS—A good trade is being done in provisions. The price of beef keeps advancing in sympathy with the English market. Canadian dressed beef is worth 8c. Native, sinking offal, is worth \$8.50 to \$9. The market was well supplied last week. There is enough on hand to meet all local requirements this week. Veal is in abundant supply, and sales are slow at 4c. Spring lambs are worth \$4 to \$5. Mutton is worth 10 to 11c., and dressed hogs, 7c.

POULTRY—Poultry is fairly scarce. Fowls are worth 65 to 75c. per pair, and turkeys 16 to 18c. per lb. No spring chickens are offering.

BUTTER—The butter market remains unchanged. Canadian, new, is offered at 14c., landed here, in 30 lb. tubs, and 60 lb. tubs are offered at 13½c. Native is offered at 16c. for choice, in small tubs.

ONIONS—Bermuda onions are worth \$1.50 per crate. Silver skins sell at 1½c., and reds at 1¾c.

CHEESE—There is a drop in cheese. Old is offering at 9½c.

EGGS—Eggs are selling at 10c. to jobbers.

PRODUCE—Potatoes are selling well at 45 to 50c.

GREEN FRUIT—The fruit market remains firm, with very little change in prices. Bananas are scarce and higher. Lemons are stiffer. Fresh cucumbers are selling at \$4 per box of 100.

FISHSTUFFS—There is very little sign of improvement in the fish trade. The volume of business still remains small. Old stocks are being constantly turned over and dried by holders to keep them from spoiling. A new feature in our export trade is the outlook for possible business to be done in Brazil. A shipment of about 4,000 packages leaves for there, via New York, this week. New alewives are selling at \$2.50—their full value—to-day. This price will not likely advance.

HALIFAX MARKET NOTES.

Two cargoes of sugar and molasses have arrived at Charlottetown from the West Indies.

E. Burnham, grocer, Digby, is making large improvements to his business premises.

George A. Pyke, wholesale grocer, has decided on the early closing movement. His premises will open at 7 a.m. and close at 5 p.m.

The preserving factory in what was formerly Scarfe's mill at Dartmouth, N.S., is now in operation. It is not a canning establishment, as stated in some papers, but the lobsters are simply boiled and then packed in crates, and are kept in a state of preservation by being placed in a cold storage room, where the temperature is kept at the freezing point. They are afterwards transferred to a similar place on board the steamers and conveyed to the old country in a perfectly fresh condition. Not only lobsters, but various kinds of fish, meats and fowls will be treated in the same manner.

FRUIT INDUSTRY.

Major Carpenter, M.P. for Wentworth, has, in an interview at Ottawa, announced his intention of recommending at a future meeting of the Agriculture and Colonization Committee, that the Government take hold of the fruit industry and give it a helping hand, as it has been doing in the case of the butter trade. "The fruit men," observed the Major, "especially those growing apples and grapes, think it would be a great advantage if fruit could be placed on the English market in the same way as butter has been during the past winter. When the ordinary shipper sends over fruit, it does not have the standing that it would if it went on the market under Government auspices. Our section is more interested in grapes and pears and the better varieties of fruit than in apples. The people in the northern peninsula grow grapes that they think could be successfully shipped to the British market. There are the better keeping varieties, for instance, such as the Niagaras and Concords, which are pretty thick-skinned, and are adapted for shipment. Our pears also, if picked a little on the green side and handled in the small package, ought to reach the English market in good shape. The members from fruit-growing districts to whom I have spoken all speak in the same way, and are of the

opinion that if the Government took hold of the shipments advantageous results would follow. I may say that when I left home the Niagara Fruit Growers' Association intended to move in the matter, and were on the point of sending out circulars to other associations to invite co-operation, the idea being contemplated of sending a deputation to the capital to urge the subject on the Government's attention."

A BAND CHALLENGE.

The band of the E. B. Eddy Co., of Hull, Que., has issued a challenge to any civilian non-professional band in Canada to a musical contest for \$500 and the title of "champions of Canada." The mentioned sum will be placed in the Jacques Cartier Bank, Hull, on receipt of the first intimation of the acceptance of the challenge by any band. The chief terms of the challenge are these:

The competition shall be held in Ottawa. No musician shall be allowed to play with any band who has not been a member thereof for at least three months previous to the date upon which this challenge is issued. A committee to be named by the bands interested shall fix the rules to govern this competition and appoint one or more judges. No entry for this competition shall be considered unless accompanied by an accepted cheque made to the order of the Jacques-Cartier Bank, Hull, for fifty dollars (\$50) as a deposit guarantee. This deposit shall be forfeited if the band on whose behalf it is made fails, within the proper time, to deposit the balance of the stake.

LOBSTER FISHERIES.

The Minister of Marine and Fisheries was asked on Tuesday by a deputation of members of Parliament from the Maritime Provinces to have the law amended so that the fee paid by lobster packers shall be more in proportion to the business they do. It was also proposed that more stringent measures be adopted to enforce the law. The same evening Mr. Costigan gave notice of a bill complying in part with the request of the deputation.

AID FOR CHEESE FACTORIES.

Nicholas Flood Davin will move in the Ottawa House of Commons that \$2,000 should be granted to aid in establishing creameries and cheese factories in the Northwest, and that the Government should at once take into consideration the propriety of giving a bonus on butter imported to the London markets, as is done by some of the Australian colonies, and also of raising the Customs duty from 4 to 6c. per lb. in order to enable the farmers of the Northwest Territories to compete with the Australian exporters in the British Columbia markets.

ANOTHER ADVANCE IN SUGAR.

At a meeting of the Sugar Committee of the Wholesale Grocers' Guild held at Montreal Wednesday the jobbers' price was advanced ¼c. all round to meet the advance in the refiners' price of Monday.

Granulated now sells at 4¼c. and yellows at 3¾ to 4c.

Molasses was also spoken of, but no change was made. Cables from the Islands are excited, quoting prices 1c. higher. This means a rise of 2c. in eight days.

Wm. Paterson & Son can now give the trade conversation lozenges, with either French, German or English mottoes.

SALMON

Clover Leaf—Flats. Ewen & Co., Lion—Talls.

BOTH BRANDS SECOND TO NONE.

JOHN SLOAN & CO.

Wholesale Grocers

TORONTO

The Trade Will Take Notice

That we are the sole owners of the word "CELERY," as applied to Spices, and we intend to protect our rights. **HERRON'S CELERY PEPPER** is put up in ¼ lb. Tins and Nickel Top Bottles.

We will be pleased to replace old stock of Herron's Celery Pepper with new, fresh stock.

EWING, HERRON & CO.
MONTREAL

Sugars

SPECIAL QUOTATIONS
CARLOAD LOTS.

Warren Bros. & Boomer

35 and 37 Front St. East

TORONTO, - ONT.

40% Profit.

Supreme Soap Gives 40% Profit.

Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.

Sunflower Gives 35% Profit.

Manufactured by

P. M. LAWRASON, LONDON Ont.

Sold by all Leading Wholesale Grocers.
Get Prices.

If you want a surprise write Lumsden Bros.

HAMILTON

FOR QUOTATIONS OF

Standard Shredded Coconut
Cream Shredded Coconut
Feather Strips Coconut (New Style)
Bulk Baking Powder
Boston Baking Powder
Standard Baking Powder

And order 3 case lot High Grade

Jersey Cream Baking Powder

Best in Canada.

CALIFORNIA FRUITS

APRICOTS } 25lb. boxes
NECTARINES }
PEACHES }

3 Crown Loose Muscatels
Raisins in 50 lb. Boxes

Choice Fruit at Low Prices.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

KNOX'S GELATINE

Packages make two quarts of Jelly.

Sole Agents for Toronto:

PERKINS, INCE & Co.
TORONTO.

A Want Supplied

McAlpin Tobacco Co. are enclosing a patent Pipe Sifter in each 10c. package **Tonka Smoking Mixture.** This insures a free, dry smoke.

They are also making their celebrated **Beaver Chewing** in thin plugs—8 oz. each—which is an advantage to dealer and consumer.

Order a sample package of each from your wholesale dealer.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front Street East Toronto.

We are offering some excellent values in

ASSAM TEAS

15c. and Upwards

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

A DAINTY HANGER.

Wm. Boulter & Sons, canners, Toronto, Picton, and Demorestville, have gotten out a splendid advertising card in the shape of a beautiful hanger. It is a beautifully embossed affair, done with blue and purple and gold as the leading component colors. The card represents a series of Boulters' Lion brand of canned fruits and vegetables piled in the form of a pyramid. Peaches, pears, strawberries, apples, tomatoes, corn, peas, etc., are represented in all their natural colors and juicy lusciousness. One of these pretty "ads." is to be hung in every who'e-sale and retail grocery in the land, as well as in railway stations, steamboats, etc. In some cases it will be appropriately framed, and in others kept in shape by the simple device of a metal bar at top and bottom. The design is as unique as it is attractive, and Boulter & Sons are to be congratulated.

SMALL OLIVE OIL CROP.

The British Consul at Patras, Greece, reports that the olive oil crop of 1893 having been very abundant, was, as usual, followed by a small crop in 1894. Formerly large quantities of olive oil used to be exported from the Morea to all parts of the Levant; but of late years, owing to the increase of population, and to the ruthless cutting-down of olive groves to make way for currant vineyards, the produce of the Morea barely suffices for local consumption. One cargo, consisting of 110 tons of 1893 oil, costing £23 10s per ton, f.o.b., was shipped last year to Liverpool. This trade is increasing annually, but is confined almost entirely to shipments to the United States and the Levant. The large black olive, produced near Salona, in the groves under Parnassus, simply salted, is much esteemed in the east as a condiment, but there is no demand whatever for this article in the United Kingdom, where the taste runs on the French or Spanish green olive.

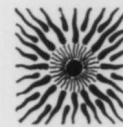
**J. F. Ramsay & Co.**DIRECT IMPORTERS
OF**FINE TEAS**

14 AND 16 MINCING LANE

Toronto, Ont.

**Crosse &****Blackwell**

CELEBRATED FOR

Jams,**Pickles,****Sauces,****Potted Meats,****Table Delicacies.**

—SOLD BY—

All Grocers in Canada

CRESCENT BRAND

**BRUNNER, MOND & CO., Ltd,**
NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALSOf the Finest Quality.
In Barrels and Drums.
Orders for direct importation from
the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

Delicatines

MADE ONLY BY

PURE GOLD MFG. CO.

TORONTO

ORDINARY MILK MUST GO.

A STRIKING confirmation of what THE CANADIAN GROCER has been saying about the dangers of disease in ordinary milk is contained in the report of the Royal Commission on tuberculosis just made public in England. After careful investigation by the highest and most competent authorities this Commission reports that "an appreciable part of the tuberculosis that affects man is obtained through his food." This in itself is an important scientific verdict, and conclusively establishes the danger of catching consumption from food.

But what food? Here again the Commission pronounces definitely. Cows, it declares, are the animals most frequently afflicted by this disease. While the meat of cows so diseased may by cooking be rendered less injurious, it is made clear that the milk of these animals does the most mischief. We quote the very words of the report:

"There is no reason to believe that tuberculous matter, when present in meat sold to the public, is more commonly due to the contamination of the surface of the meat with material derived from other diseased parts, than to disease of the meat itself. The same matter is found in the milk of cows when the udder has become invaded by tuberculous disease, and seldom or never when the udder is not diseased. Tuberculous matter in milk is exceptionally active in its operation upon animals fed either with the milk or with dairy produce derived from it. No doubt the

largest part of the tuberculosis which man obtains through his food is by means of milk containing tuberculous matter.

This demonstrates that persons who drink ordinary milk do so at imminent risk to themselves, and the prevalence of consumption indicates that the risk carries with it fatal consequences in very many cases. In fact, ordinary cows' milk must go. That is the verdict of this Commission, because the report goes on:

"In regard to milk we are aware of the preference by English people for drinking cows' milk raw, a practice attended by danger, on account of possible contamination by pathogenic organisms."

No further argument is needed. The milk diet used by all classes of people cannot well be dispensed with. For young people especially it contains too valuable qualities to be abandoned, but it must first be properly treated. The condensed milk, which is now so much in demand, has been sterilized, and thus deprived of all disease germs; so that it behooves dealers, both for reasons of health and on commercial grounds, to lay the evidence collected by THE GROCER before the public, and see that raw milk is not used. Grocers, by recommending suitable articles of diet, can often do as much for the public health as chemists or doctors. In this case their duty is clear.

England imports \$5,000,000 worth of potatoes every year.

BEARDSLEY'S GOODS.

Attention is called to the advertisement of Lucas, Steele & Bristol, who are advertising the above make of seasonable delicacies. The shredded codfish has no offensive odor, the fibre and flavor are perfectly retained, and it can be got ready for the table in fifteen minutes. Their "Star" brand of boneless herring will keep in any climate, and is very carefully selected. The "Acme" brand of sliced smoked beef is from selected pieces of the choicest beef hams, and is always moist and uniform. This brand is cut into large slices, and is most delicious, economical and convenient for lunches, picnics, travelers, etc. Write Lucas, Steele & Bristol for figures. Their travelers are carrying samples of the goods.

SUSPENDER COMPANY.

The Dominion Suspender Co., of Niagara Falls, have established salesrooms at Elizabethport, South Africa, in charge of E. E. Carter, formerly of Simcoe, Ont.; and also on the English bracemakers' own ground—66 and 67 Milton street, London, E.C.—in charge of F. Edward Harrison. Mr. Harrison has charge of the West India trade, also, with headquarters at Kingston, Jamaica. They have obtained by keen competition, excellent and well-made goods, control of the home market, and in the near future their export trade will be considerable.

The . . .

And . . .

Quality

OF

Merit

SURPRISE SOAP

Make it stand **above all others** as a laundry soap.

Have your customers try and test.

We invite any and all tests and comparisons ; make them as severe as possible.

Surprise Soap stands on its merits as a soap for **Washing Clothes** and general use.

BRANCHES—

MONTREAL : 17 St. Nicholas St.
TORONTO : Wright & Copp, 51 Colborne St.
WINNIPEG : E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

U. S. EXPORTS.

IMPORTS into the United States during March aggregated \$69,291,533, against \$66,031,689 the same month last year. The exports of domestic goods were \$63,617,390, against \$68,529,342 in March, 1894.

Among the items in the imports to show increases were animals, manufactures of cotton, earthen, stone and chinaware, glass and glassware, hides and skins, unmanufactured rubber and gutta-percha, manufactures of iron and steel, leather and manufactures of, rice, oils, seeds, manufactures of silk, tin in bars, blocks, etc.; wood and manufactures of, unmanufactured wools, manufactures of wools. A feature of the imports was a falling off in sugar, molasses and coffee of over \$12,500,000 worth, and an increase in manufactured and unmanufactured wools of \$5,304,756 worth.

In the exports, among the items showing decreases were animals, breadstuffs, oils, provisions, spirits, manufactures of copper. The items showing increase were agricultural implements, copper ore, iron and steel and manufactures of.

CUBAN SUGAR CROP.

Willett & Gray say : "The present Cuba crop shows no diminution of receipts beyond former anticipations, and the advance in prices will enable a considerable amount of

cane in the fields to be sold and ground into sugar, which would otherwise have remained over until the following crop. This will, we think, bring the present crop nearly or fully up to our estimates, but at the same time it will diminish somewhat the following crop."

NITRATE OF SODA.

The fortnight's arrivals of nitrate of soda for Europe reach about 70,000 tons, of which about 46,000 tons called for order. In the early part of the fortnight values collapsed in Hamburg to the equivalent of under 7s. 9d. on the spot, but the heavy deliveries during the first fortnight of April, and the moderate estimate of April shipments, reducing considerably the excess in visible supply, led to a steadier tone. About 12,000 tons of off coast steamer and sailing vessel cargoes are reported to have changed hands at 7s. 10½d. to 8s. 1d. per cwt. In due cargoes business at 7s. 10d. to 8s. per cwt., as in size and quality, has been reported, in March-May shipment at the equivalent of 7s. 10½d. to 8s., and in summer and autumn shipment at 8s. to 8s. 3d. per cwt. The close is steady, with rather more buyers in the distant positions. Cable quotations are : Cost 5s. 4d. to 5s. 7d. per quintal ; Exchange, 16¼d., and freights firmer at about 23s. 9d. per ton, with about

35,000 tons register disengaged spot tonnage. The estimate of shipments in April is 47,000 tons to Europe, and 7,000 tons to the United States, with 50,000 and 5,000 tons respectively loading at end of April. The deliveries from European ports during the first fortnight of April reached about 84,000 tons in Continental and 15,000 in United Kingdom ports, against 50,000 and 15,000 tons for the same fortnight last year. Stocks on 15th instant were about 50,000 and 25,000 tons, against 45,000 tons last year. About 75,000 tons of arrivals direct and off-coast have since augmented supply, so that deliveries for second half of April may also exceed last year's, and to a large extent make up for the short deliveries in January and February. — British Trade Journal.

BEEET SUGAR INDUSTRY.

Michael Lefebvre & Co., of Montreal, proprietors of the beet sugar factory at Berthier, Que., are, through Mr. R. H. Lauder, of Whitby, Ont., distributing sugar beet seed, imported from Germany, at several points in Ontario for experimental purposes this season, with the view of establishing sugar factories in Ontario. A large quantity of the best seed has been received by Mr. F. H. Annes to be allotted to growers.

"Canadian Safety" Matches . . .

Attractively and safely put up in small sliding boxes to carry in the pocket. They light only on the box, and are fully equal in quality to the imported article.

In 5 gross cases.

"Safety" Matches

In patent boxes, which serve also as match safes; being made to hang on the wall; adapted specially to hotels. The hog who takes matches by the handful gets left here as "safetys" light only on the box.

In 1 gross cases.

"Favorite" Matches

Small parlor matches with blue heads, in compact sliding boxes; entirely safe from ignition by accident; a fit companion to a pipe and package of tobacco.

In 5 gross cases.

"Beaver" Matches

Parlor matches in a sliding box for house use; they are an improvement on the old parlor—ignite very readily and do not glow when flame is extinguished.

In 1 gross cases.

All our safety matches present the unique feature of immediately becoming cold and dead when the match is extinguished, thereby precluding all danger from fire by "droppings" or live embers.

The above brands of matches are all absolutely odorless, no sulphurous compound being used in their manufacture. We are sole makers of these kinds in Canada, and they are fully equal to any matches of foreign make.

THE **E. B. EDDY** CO.

Hull, Canada

TRADE CHAT.

CONSIDERABLE interest is being taken in the approaching Territorial Fair at Regina, and prospects are excellent for its success.

Arrangements are about completed for another cigar factory in Simcoe, which will employ a large number of hands.

Less than half a cent a pound is the cost of insurance, storage and freight on butter shipped from Montreal to Liverpool.

Mr. Neidray has removed his grocery establishment to Robinson street, Simcoe, in the store formerly occupied by the Singer Sewing Machine Company.

At the meeting of the Grand Trunk Board at London on the 10th inst, Sir Charles Rivers Wilson was unanimously elected president, and Joseph Price was made vice-president.

It was an Atchison colored girl who surprised the grocer by calling for twenty-five cents' worth of paralyzed sugar, three pounds of desecrated codfish and a can of condemned milk.

Mr. Armour, grocer, Myrtle, Ont., is under the doctor's care from the effect of being thrown from his carriage and badly hurt one day last week between that place and Port Perry.

The Inland Revenue Department has cancelled the licenses of Melfer Moses, cigar manufacturer of Gilt, for having failed to render accounts and make returns as required by the Inland Revenue Act.

A paper devoted to the egg industry has just been started, and Edward Atkinson, who is upon the subject, contributes an article in which he estimates that there are 10,800,000,000 eggs laid in the United States annually, and that their value is about \$140,000,000.

John Gray, who for the last six years was head clerk with Robert Wanless, grocer, Sarnia, will leave shortly for Hamilton, where he has accepted a position in the wholesale store of Mr. John O. Carpenter. Mr. Gray was quite a favorite with all classes of citizens, and will be greatly missed.

The report comes from Deer River, the western terminus of the Duluth and Winnipeg, that the railroad company is preparing to build extensive sidetracks there. As there could be no other use for them, says a Duluth paper, it is believed to presage the early extension of the road, the new tracks being used for handling building materials.

Shortly before Ellis & Keighley, the Front street tea merchants, assigned to E. R. C. Clarkson, in December, 1893, they made an assignment of their book debts to J. F. Ellis and W. B. Newsome. The book debts amounted to \$2,500. Acting on behalf of the creditors W. R. Riddell, Q. C., is

seeking to-day, in the non-jury court, to set aside this assignment as a fraudulent preference.—Toronto Telegram.

TORONTO RETAILERS.

The regular monthly meeting of the Toronto Retail Grocers' Association was held on Monday evening, with Vice-President A. White in the chair in the absence, owing to illness, of President F. S. Roberts. There was a large attendance of members.

The following new members were admitted to the association: H. Britten, M. Scott, W. Bright, C. Whitelock, B. Parker and Brown Bros.

A. Hudgin and M. H. Young dropped out of the association.

The Excursion Committee reported progress in the arrangements for the annual outing, and promised to have all preparations made before the next monthly meeting.

On motion of H. B. Scott, seconded by A. Marmion, the Early-Closing Committee was authorized to meet the Ministerial Association, who desired a conference, and discuss the question with that body.

The bill recently passed by the Ontario Legislature, entitled "An Act for the Prevention of Fraud in the Sale of Fruit," was read and discussed.

On motion of D. W. Clark, seconded by J. S. Bond, it was decided to set aside a certain sum each month for stamps, stationery, etc., and on motion of D. W. Clark, seconded by F. W. Johnston, the sum was fixed at \$10.

Several cases of apparent violations by the wholesalers and manufacturers of the agreement existing between them and the retailers regarding direct sales to the consumers were noted, and the secretary was instructed to write the firms mentioned in remonstrance.

On motion of Mr. Western, seconded by D. Bell, it was decided to send the wholesale dealers a circular letter, asking them if they proposed to comply with the agreement to "sell to dealers only."

A discussion regarding Wednesday half-holidays resulted in nothing.

THE O. J. C. MEET.

As the spring days fly by, that event looked forward to for months by so many Canadians—the Ontario Jockey Club meet—approaches closer and closer. Already the stables and tracks at the Woodbine show signs of life, and horses and horsemen from all parts of the country are gradually concentrating towards Toronto. And while the men of our land devoted to the greatest of sports are preparing themselves for five days of solid enjoyment, the ladies are engaged in arranging elegant costumes, that they may appear in their fairest plumes when the beautiful, nervous candidates for the Queen's Plate draw up in line for the great annual struggle of the Canadian turf.

The O. J. C. meet, by bringing in great crowds of people to Toronto, always benefits all lines of city trade, while the trade of outside places is often affected for the better by the preparatory purchases of pilgrims to the grand stand which overlooks Ashbridge's bay. The meet opens on May 21, and the last event will be run on Saturday, May 25.

PRODUCE DEALER FAILS.

Grainger & Co., commission merchants, Church street, Toronto, have assigned to Henry Barber & Co., with liabilities totaling \$600, and assets amounting to \$10. The firm, which is composed of Sarah Grainger, with her brother Thos. W. Grainger as manager, was established about two years and a half ago, and for months past has been steadily approaching the end of its days, which has now come.

WANTS TO HANDLE BEANS AND PEAS.

E. T. Sturdee, mercantile broker, etc., of St. John, N.B., wishes to represent houses in beans, oatmeal, etc. Mr. Sturdee is agent for such firms as Remach's Nephew & Co, London; Nelson, Morris & Co., Chicago; Blankenhym & Nolet, Rotterdam; Juan De L'ano, Valencia; The Canadian Packers' Association, etc.

NO TROUBLE TO MAKE. NO STRAINING REQUIRED. READY FOR USE IN 24 HOURS. PREPARED WITH FLEISCHMANN'S COMPRESSED YEAST. FULL DIRECTIONS INSIDE.

10c. ADAMS' LIQUID 10c
ROOT BEER!

THIS BOTTLE MAKES TWO GALLONS.

TWO BOTTLES DIGESTION

10 AND 25 CENTS

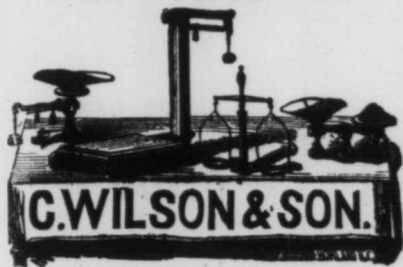
Order your spring supply early. Your wholesaler will fill your order. It is advertised in over 200 Canadian newspapers. Quality guaranteed.

Canadian Specialty Co.

Dominion Agents

38 Front Street TORONTO

Wilson's take the Prize.



Scales, Refrigerators, Bakers' Machinery
67 Esplanade St. E., Toronto,
Special Terms this Month.

**WINDSOR
DAIRY
SALT**

PUREST AND BEST

**15 BAGS
PER
BARREL**

PRICE . . \$2.25

A splendid selling size for early spring.
Any wholesale house can supply you. Always order the "WINDSOR."

TORONTO SALT WORKS

128 Adelaide St. East,

TORONTO

City Agents for Windsor Salt Works.



"Grand Mogul" Tea

Is served in the best houses

Why ? It is the purest tea.
The quickest seller.
The tea that is appreciated by the most critical tastes.

Beautiful sample tins with each case. We invite comparison with any and all teas, whether package or bulk. No such value as

"GRAND MOGUL"

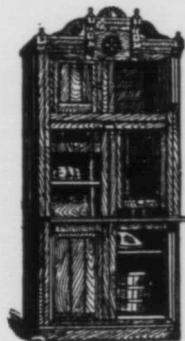
"Lion" Baking Powder. Put up in combination
 $\frac{1}{4}$ lb. tins. Two cake cutters and dredge.

GREAT SELLERS

Hood Bros, Winnipeg
Agents for Manitoba and Northwest.
W. Tufts & Son, Vancouver
Agents for British Columbia.

T. B. ESCOTT & CO.

Wholesale Grocers, LONDON, ONT.



HIGH CLASS REFRIGERATORS

This cut shows our Grocer Refrigerator, which we manufacture in three sizes. We also keep in stock a large assortment for family use.

Send for Catalogue

Eureka Refrigerator Co., of Toronto, Ltd.

54 Noble Street

WILBERT HOOEY, Manager

TORONTO, ONT.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.



THERE IS SOME STYLE about a Brace end like this. It has an air of Durability and Perfection. The Drawer Supporter is an entirely new innovation that will hold like a bull-dog, not a fintoys. It's a trade bringer to every store who handles it.

DOMINION SUSPENDER COMPANY,

United States, NIAGARA FALLS, Canada.

Toronto, Office - E. Stovel, 45. Canada Life Bldg

Montreal, Office - Philip. De Gruchy, 26th St Sulpice St.

Grade D

PURE
JERSEY
 T 30c M
COFFEE
 WILL PLEASE

Best Breakfast Beverage

Is Cocoa scientifically prepared, with the excess of natural oil removed. This renders it soluble and easily digestible. Such is our

Homeopathic Cocoa

In ¼-lb. packets. A comfort to the poor, a luxury for the rich. It gives health, strength and happiness to all who use it.

Todhunter, Mitchell & Co. - - Toronto.

High Grade Cocoa, Chocolate and Coffee Manufacturers.

MOST PERFECT
GRINDER MADE.

COLE'S PATENT Coffee Mill

We are sole agents.
Write for Catalogue.

THE NEW TEA CROP.

Developments in regard to new tea crops are becoming more interesting and important, says N. Y. Journal of Commerce. Hankow has been heard from this week, reporting an improvement in quality and an increase in cost of fifteen per cent. for Congous; the Japanese are getting their regular picking along, and securing a little more money than last year, but interest centres mainly upon Formosa. The settlements at Tamsui have considerably exceeded previous calculations and at rather easier rates than anticipated, but that is believed to be due to anxiety to get teas out of the island before its transfer to a new government, and causing depression under momentary haste to realize. Some of these teas have already been sent to a shipping harbor, presumably Amoy, and about the time this is printed a portion will start for the United States. It is, however, believed that when the Japanese take full possession of Formosa they will refuse to ship through Chinese ports, and, unless able to make a good harbor on the shores of the island, will send the teas to Nagasaki to load upon deep draught steamers. Fears are also entertained about ability to secure the entire crop in Formosa in consequence of indicated trouble with the ferocious "Black Flag" natives, who, it is believed, intend making a stubborn contest against submission to Japanese rule. It is

noticeable that none of the reports circulated have as yet served as a stimulant for speculative investment, and the great secrecy observed in regard to actual prices paid is commencing to create an impression that the late advices favor buyers.

FRUIT CULTURE IN MANITOBA.

The Horticultural Association met last evening in the city hall and enjoyed a talk by Mr. Franklin, an extensive fruit-grower from the Stonewall district, on his experiences in the cultivation of small fruits. Mr. Franklin has over 200 varieties of plums growing on his place, but his success in apple-culture has not been very encouraging. Gooseberries and other small fruits are very hardy and yield good crops. The paper was most instructive and interesting. Mr. McIntosh, of Kildonan, was in the chair, and fifteen market gardeners were present. The next regular meeting will be held on the first Monday in June.—Free Press, Winnipeg.

WHERE FIGS GROW.

Figs grow plentifully throughout Greece, but the species which is dried and exported is produced principally in Messenia. The crop of dried figs in the province amounted last year to over 9,000 tons. Opening prices were 9s. per cwt., f.o.b., in casks; they sub-

sequently declined to 6s., and now stand at 11s. 6d., f.o.b. The quality of the Messenian fig is very poor, and cannot compete in the English markets with the produce of Smyrna and Spain. Almost the entire crop is shipped to Trieste, where a small portion is sold for eating purposes, the remainder being roasted, ground into powder and sold as a substitute for coffee, under the name of "feigen kaffee" (fig coffee).—London Grocer.

A GOOD BUTTER PACKAGE.

Mr. A. L. Dent is introducing to the dairymen of Ontario Kneeland's Crystal Butter Package, which is manufactured solely by Whitney Bros. here. It is so good a thing that it is likely to find a large sale in private dairies and creameries. It is already used at the Bow Park farm, Brantford, and the Model Farm, Guelph, and the Kensington Farm, Toronto. The package is made in three sizes, 5, 10 and 25 pounds. It consists of a glass jar inside a galvanized iron casing conveniently made to be carried or shipped without the possibility of breakage. It seems to be a perfect butter package. As it supplies a long-felt want, it is not surprising that it finds a ready sale. Mr. Dent seems to have got a good thing in it, and he is just the man to introduce it successfully. We advise butter makers to see it.—Andrew Pattullo, president of the Western Dairymen's Association, in The Woodstock Sentinel-Review and Dominion Dairyman.

You Won't
Need Spectacles

YOUNG & SMYLLIE'S
 PURE Spanish
 ACME
 LICORICE
 PELLETS
 STICK LICORICE

To see the difference between our Licorice goods and those of other makers, neither will you need to be told which is best.

YOUNG & SMYLLIE, Brooklyn, N.Y.

WESTERN Incorporated 1851.
ASSURANCE COMPANY

Fire and Marine

Capital - - - \$2,000,000.00
Assets, over - - 2,375,000.00
Annual Income - 2,200,000.00

Head Office: TORONTO, ONT.

GEO. A. COX, President. J. J. KENNY, Vice-President
C. C. FOSTER, Secretary.

**Your
Customer**

Who has once used our Baking Powder will want it again, and always.

When ordering let your order read thus: "One case, each size, of

**Barton's
Baking
Powder."**

PHOENIX MILLS

1-3 Jarvis Street

G. F. MARTER & SON. TORONTO.

Merchants, Attention!

With every 3 doz. box of **ENGLISH ARMY BLACKING**, see that you get one of the large **METAL EMBOSSED SIGNS**. This is acknowledged to be the finest Blacking Sign ever got out in America. You are entitled to one with every 3 doz. box of the E. A. Blacking.

The F. F. Dalley Co., Ltd.

Manufacturers

HAMILTON.



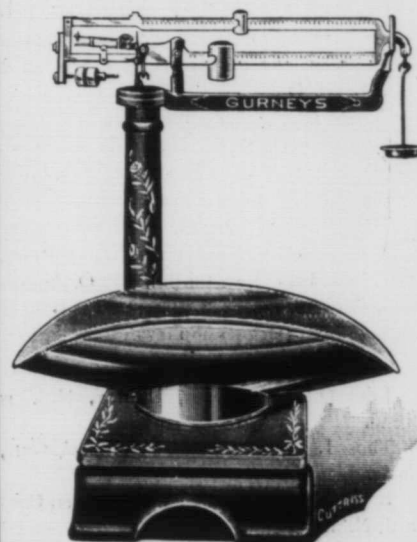
Batty & Co.

London, England

- Batty's Nabob Pickles
- Crown Pickles . . .
- Batty's Nabob Sauce
- Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

DOMINION COUNTER SCALE



With Patent Automatic Scoop Balance

Simple in construction. Nothing complicated or liable to get out of order.

Capacity, 210 lbs. by Oz.
Size of Platform, 14 in. long,
11 in. wide.

Nickel-plated Beam, Poises and Scoop Balance. Double Beam, marked on both sides. The Automatic Scoop Balance is now offered for the first time, and every grocer who uses it will find it a great saving in time, and it will also obviate liability to error. When scoop is placed on the platform, the ball on back end of beam automatically rolls to the right, thus balancing scale with scoop on, and when scoop is taken off scale, the ball rolls to the left, balancing scale without scoop. Scale with this latest device is assuredly the most complete and desirable scale for general use in the market.

Manufactured exclusively by

THE GURNEY SCALE CO.

Hamilton, Ont., Can.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES**

J. A. BEAUCHAMP, grocer, Montreal, has compromised at 35c on the dollar.

W. H. Alworth, grocer, Toronto, has assigned to Rd. Tew.

A. Daoust, Jr., general store, Ste. Timothe, Que., has assigned.

C. & M. Mills, general store, Iroquois, Ont., are offering to compromise.

F. X. Simard, general store, Ste. Anne De La Pocatiere, Que., is asking an extension.

A. Lemieux, general store, L'Islet, Que., is offering to compromise at 50c on the dollar.

Jules Lamoureux, Jr., trader, St. Sebastien, Que., has assigned. Creditors will meet on May 18.

Peter Thibeadeau, general store, Rogersville, N.B., is offering to compromise at 25c on the dollar.

There is a demand of assignment in the case of J. A. M. Davignon, general store, Farnham, Que.

A winding up order has been asked for in regard to the Vale Co-operative Store, (Ltd.), Thorburn, N.S. C. J. McKinnon and H. T. Sutherland are appointed provisional liquidators.

PARTNERSHIPS FORMED AND DISSOLVED.

J. A. Larin & Co., grocers, Montreal, have dissolved.

Geo. A. Duclos & Co., teas, Montreal, have dissolved.

T. H. Bousquet & Co., grocers, Montreal, have dissolved.

L. N. Dagenais & Co., general merchants, Montreal, have dissolved.

Mitchell, Monty & Co., general store, Granby, Que., have dissolved.

Sarantis Bros., fruits, Victoria B.C., have dissolved. Each continues in business alone.

Laurin & Co. are commencing a business in teas, crockery, etc., at St. Cunegonde, Que.

Compton & Cling, grocers, etc., Summerside, P.E.I., have dissolved. W. A. Cling retires.

E. D. R. Phillips, general store, Bath, N.B., has admitted E. W. Seeley as partner under the style of Phillips, Seeley & Co.

SALES MADE AND PENDING.

James Stuthers, grocer, Galt, has sold out.

A. J. Marsten, grocer, Woodstock, Ont., has sold out.

S. Kerr, grocer, Hallville, Ont., has sold out to D. Stein.

Jas. A. Mosher, general store, Brooklyn, N.S., has sold out.

P. Dansereau, grocer, etc., Montreal, has sold out to J. W. Brunet & Co.

The estate of John Atkinson, grocer, Toronto, is to be sold.

A. Leullier, general store, Keewatin, Ont., has advertised his business for sale.

Jos. Hopkins, grocer, etc., Niagara Falls, Ont., has sold out to one Ford.

The assets of M. T. Beaudry, grocer, Ottawa, are to be sold by auction.

The assets of P. Laberge, general store, Yamachiche, Que., are to be sold.

W. McElwaine, flour and feed, Orangeville, Ont., has sold out to Wm. Menary & Son.

R. H. Benson & Co., general store, Markdale, Ont., have sold out their liquor business.

Philip Young, general store, Mount Elgin, Ont., is selling out and removing to Burgessville.

J. M. Butler, fruits and confectionery, St. Catharines, Ont., is advertising his business for sale.

CHANGES.

Jas. Spence has started in business as a general storekeeper at Roberval, Que.

Ulric Begin is commencing a grocery business at St. Henri De Montreal, Que.

W. A. Doupe, produce, Mount Forest, Ont., has given up business, and left there.

Jessie J. (Mrs. D.) McKay, general store, Lansdowne, N.S., has removed to Little Glace Bay.

Alex. Therien has been registered proprietor of Therien & Frere, general store, St. Remi, Que.

Marie Theresa Ronayne, wife of Michael Arahill, has been registered proprietress of M. Arahill & Co., produce, etc., Montreal.

Jacob Harvey, trader, Brookfield, N.S., has registered a consent for his wife, Arabella, to carry on the business in her own name.

Marie O. Esnoufe, wife of Pierre A. J. Bilodeau, has been registered proprietress of P. A. J. Bilodeau & Fils, confectioners, Quebec.

Josephine Leclerc, wife of Pierre E. Pelletier, has been registered proprietress of the confectionery business of P. E. Pelletier & Co., Levis, Que.

Calixte Laurin is commencing a confectionery business at St. Henri de Montreal, Que. W. J. Martin is starting a similar business at the same place.

FIRES.

S. A. Wabb, general store, French River, Ont., has been burned out. T. O. Anderson, Toronto, has been appointed trustee to receive the insurance moneys.

DEATHS.

John O'Brien, grocer, Halifax, N.S., is dead.

Thos. Lush, baker, etc., Peterboro', Ont., is dead.

R. M. Rand, produce commissioner, Canard, N.S., is dead.

"SILICO"

**THE UP-TO-DATE
CLEANING SOAP.**

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



Ports
Sherries
Catawba
Diana
Niagara

Write us for
. . . Prices.

THE

Ontario Grape Growing and Wine Mfg. Co.
ST. CATHARINES, ONT.

Arctic Refrigerators

We have an assortment of the **ARCTIC** for Butchers', Grocers', Hotels, and Family use. Acknowledged to be the driest and lowest temperature of any refrigerator made. Call and see or send for catalogue.

JOHN HILLOCK & CO.

Queen St. East, Toronto

SAVED THROUGH DISCOUNTS.

A writer in Grocery World inquired a day or two ago of a leading Philadelphia wholesale grocer as to the approximate amount which the average country retail grocer could save in the course of a year by embracing discounts which are made for cash. On a basis of one per cent., which represents the average discount on general lines, the wholesaler figured it up, and stated that the retailer who bought only \$10,000 worth of goods in the year, could save \$2 a week—fully enough to pay the wages of an errand boy.

The retail grocer who only buys \$10,000 of stock a year is not doing a very large business, to say the least, and the chances are that five out of ten grocers who read this are buying from half as much again to twice this figure. The man who buys \$15,000 worth, saves \$3 a week, and the \$20,000 man, \$4 a week. So that it comes down to the plain statement that every retail grocer who does business on the credit system is throwing away from \$2 to \$4 a week, which, in these days of close business, certainly amounts to quite an item.

The wholesale grocer who gave us this information related an instance in his own experience which illustrates splendidly the advantages in another direction of buying and selling for cash. When this wholesaler began business, he had a cash capital of about \$50,000. At the outset he resolved to do nothing but a strictly cash business, and by that method, discounting all bills, he did a business on sugar alone of \$300,000 in less than sixty days, making a clear profit in that time of \$12,000. This would have been absolutely impossible under a credit system. The retailer who pays \$50 cash for goods which he afterwards sells for \$75 cash, can replace the goods with \$50 thereof, expending the \$25 in another direction with the same results. The credit grocer has to find another \$50 to replace his goods, and possibly never gets the \$75 at all. Which would you rather do?

CREAMERY FOR CALGARY.

A Calgary dispatch says: "The creamery enterprise which for some time past seemed fated to fall to the ground has been restored to life again. McClelland and Smyth have bought out the interest of Messrs. Ratcliffe Bros., paying therefor the sum of \$1,300 and have accepted a loan from the city on the terms granted to Ratcliffe Bros. The buildings will now be pushed rapidly forward. Meanwhile the new proprietors are making arrangements with outside points for supplies of milk. They are in communication with Pine Creek, Red Deer Lake, Langdon, Spencevale, Springbank, Jumping Pond, Mitford and Ghost River and there seems no reason why in their hands the enterprise should not prove a success."

**NEW GLASSWARE PACKAGES**

With

Adams'**TUTTI FRUTTI**

Useful for the Store or Table.

Ask your wholesaler for them.
Send for advertising matter free.**ADAMS & SONS CO.**11 and 13 Jarvis Street,
TORONTO.**CONDENSED MINGE MEAT**Delicious Mince Pies
every day in the
year.Handled by retailer
as shelf or counter
goods. No waste.
Gives general satisfaction.

Sells at all Seasons.

Will not ferment in
warm weather.The best and
Cheapest Mince
Meat on EarthPrice reduced to
\$12.00 per gross,
net.J. H. WETHEY,
St. Catharines
Ont.

BROOMS

OUR BRANDS :

Imperial	Gold Medal	Victoria
Bamboo Carpet	Standard	Leader

A variety of sizes in each line. Give us a trial order.
Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS
Manufacturers. TORONTO, ONT.

We call the attention of the trade to the lines we manufacture :

- Johnston's Fluid Beef**, put up in tins. The ideal preparation of beef.
- Johnston's Fluid Beef with Hypophosphites**, put up in 2, 4, 8 and (Brand Staminol.) 16 oz. bottles. A food and a tonic.
- Triple Extract of Beef**, (Clarified). In bottles, specially prepared for use in cold water and with spirituous liquors.
- Milk Granules and Milk Granules with Cereals**.
The ideal infant foods.
- Lemon Phosphate**—A cooling and tonic drink. This preparation is the natural acid of the lemon combined with the acid phosphate of calcium.

THE JOHNSTON FLUID BEEF CO., MONTREAL



AH THERE!

Are you aware that

Keen's Mustard

Has one hundred and fifty years' splendid reputation.

Keen's Mustard Sells Everywhere.

CURRENT MARKET QUOTATIONS

TORONTO, May 16, 1895.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.		per doz.
5 lb. cans, 1 doz. in case	16 25	
4 lb. cans, 1 doz. in case	13 25	
2½ lb. cans, 1 and 2 doz. in case	8 45	
16 oz. cans, 1, 2 and 4 doz. in case	3 50	
12 oz. cans, 2 and 4 doz. in case	2 60	
8 oz. cans, 2 to 4 doz. in case	1 75	
6 oz. cans, 2 and 4 doz. in case	1 35	
4 oz. cans, 6 doz. in case	0 90	
" 2, 4 "	0 35	
" 4, 6 "	90	
" 3, 4, 6 "	80	
Dunn's No. 1, in tins	2 00	
" 2 "		
Cook's Friend—		
Size 1, in 2 and 4 doz. boxes	\$ 2 40	
" 10, in 4 doz. boxes	2 10	
" 2, in 6 "	80	
" 12, in 6 "	70	
" 3, in 4 "	45	
Pound tins, 3 doz. in case	3 00	



12 oz. tins, 3 doz. in case	2 40
9 oz. tins, 4 "	1 10
5 lb. tins, ½ doz. in case	14 00

G. F. MARTER & SON.

Barton's Baking Powder	per doz.	\$ 2 25
1 lb. sealer jars, 2 doz. in case		2 25
1¼ lb. jelly jars, 2 doz. in case		1 25
½ lb. " 2 " "		2 75
2 lb. fancy enamelled tins, 2 doz.		2 00
1 lb. tins, 2 doz. in case		1 20
½ lb. " 3 " "		0 75
¼ lb. " 4 " "		0 12

Gold Medal per lb.

¼ lb. paper package, 10 lb. in box	0 12
½ lb. " " " "	0 12
1 lb. " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS.

Diamond	
¼ lb. tins, 4 oz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BLACKING.

DAY & MARTIN'S BLACKING.		
Paste.		
(Boxes of 3 doz. each.	per gross.	
No. 1 size (4 gross to a case)	\$ 2 40	
No. 2 size 3 "	3 30	
No. 3 size 3 "	5 00	
No. 4 size 2 "	6 85	
No. 5 size 2 "	9 00	
Emboss'd 974 "	6 00	
Liquid.		
Pints, A (6 doz. per bbl)	\$ 3 30	
" B 9 "	2 25	
" C 15 "	1 25	
Russet Paste.		
(3 doz. in box)	per gross.	
No. 1. In tins.	\$ 3 75	
" 2 "	5 65	
" 3 "	7 85	
Russet Cream.		
(1 gross cases)	per doz.	
No. 1. In bottles	\$ 0 80	
" 2 "	1 60	
" 3 "	1 90	
" 4 "	2 60	

Polishing Paste.		
(3 doz. in box)	per gross.	
No. 1. In bottles	\$ 3 75	
" 2. " "	5 65	
" 3. " "	7 85	
Polishing Cream.		
(1 gross cases)	per doz.	
No. 1. In bottles	\$ 0 80	
" 2. " "	1 35	
" 3. " "	2 25	
In Metal Tubes	1 90	
Ivoryine.		
Small. In patent stoppered bottles,	per doz.	
sponge attached	\$ 0 80	
No. 1. " "	1 35	
" 2. " "	25 00	
" 3. " "	25 00	
P. G. FRENCH BLACKING.		
½ No. 4	\$ 4 00	
½ No. 6	4 50	
½ No. 8	7 25	
½ No. 10.	8 25	
P. G. FRENCH DRESSING.		
No. 7, 1 or 2 doz. in box	\$ 2 00	
No. 4, 1 or 2 doz. in box	1 25	
CROWN PARISIAN DRESSING.		
per gross.	9 00	

BLACK LEAD.

Reckitt's Black Lead, per box	\$ 1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	
per gross.	
Silver Star Stove Paste	\$ 9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 20

BLUE.

KEEN'S OXFORD.		per lb.
1 lb. packets	\$ 0 17	
¼ lb. "	0 17	
Reckitt's Square Blue, 12 lb. box	0 17	
Reckitt's Square Blue, 5 box lots	0 16	

CORN BROOMS.

CHAS. BOECKH & SONS.		per doz.
Carpet Brooms—	net.	
" Imperial," extra fine, 8, 4 strings.	\$ 3 65	
" " " " 7, 4 strings.	3 45	
" " " " 6, 3 strings.	3 25	

"Victoria," fine, No. 8, 4 strings.	3 30
" " " " 7, 4 strings.	3 10
" " " " 6, 3 strings.	2 90
" Standard," select, 8, 4 strings.	2 90
" " " " 7, 4 strings.	2 75
" " " " 5, 3 strings.	2 40

CANNED GOODS.

		per doz.
Apples, 3's	\$ 1 00	\$ 1 10
" gallons	2 15	2 25
Blackberries, 2's	1 75	2 00
Blueberries, 2's	1 00	1 50
Beans, 2's	0 85	0 95
Corn, 2's	0 85	1 25
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 85	0 95
" Sifted select	1 45	
Pears, Bartlett, 2's	1 75	2 40
" Sugar, 2's	1 60	1 75
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 75	2 00
" 3's	2 75	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 90	0 95
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice, 2's	2 00	2 10
Succotash, 2's	1 60	1 40
Tomatoes, 3's	0 85	0 90
" Golden" Finnan Haddies	1 30	1 40
" Thistle" Finnan Haddies	1 30	1 40
Lobster, tails	1 75	2 25
" flats	2 30	2 35
" Imperial Crown flat	2 40	
Mackerel	1 00	1 10
Salmon, Sockeye, tails	1 35	1 50
" " flats	1 55	1 65
" Cohoes	1 10	1 20
Marinated Pilchards	2 25	
Sardines, Albert, ½'s tins	0 13	
" " " " ½'s tins	0 10	
" " " " ½'s tins	0 20	
" Sportsmen, ¼'s genu-		
ine French high grade, key		
opener	0 12	0 12½
Sardines, key opener, ½'s	0 10	0 10½
" Exq. fine Fr.ch, k.o.p.	0 11	0 11½
" " " " "	0 10	0 11
" " " " "	0 18½	0 19



The Old Flag
The Old Brands
The Old Packages

"BENSON'S"
Prepared Corn
"EDWARDSBURG"
Silver Gloss Starch

EDWARDSBURG
STARCH CO.

.....Cardinal, Ont.

Sardines, other brands 9 1/2	11	0 16	0 17
" P. & G., 1/2's tins	...	0 23	0 25
" " " "	...	0 33	0 36
" Amer., 1/2's "	...	0 06 1/2	0 09
" " " "	...	0 09	0 11
" Mustard, 1/4 size, cases	...		
50 tins, per 100	11 00

MARSHALL & CO., SCOTLAND			
Fresh Herring, 1-lb.	...	1 10	1 15
Kipperd Herring, 1-lb.	...	1 85	1 90
Herrings in Tomato Sauce	...	1 85	1 90
Herrings in Shrimp Sauce	...	2 00	...
Herrings in Anchovy Sauce	...	2 00	...
Herrings a la Sardine	...	2 40	...
Preserved Bloaters	...	1 85	1 90
Real Findon Haddock	...	1 85	1 90

CANNED MEATS.			
(CANADIAN.)			
Comp Corn Beef, 1-lb. cans	...	\$1 50	\$1 60
" " " "	...	2 60	2 65
" " " "	...	4	...
" " " "	...	8 00	8 25
" " " "	...	17 50	18 50
Minced Callops	...	2 60	2 60
" " " "	...	2 60	2 65
Launch Tongue	...	3 40	3 50
" " " "	...	6 00	...
English Brawn	...	2 75	2 80
Camb Sausage	...	2 50	...
" " " "	...	4 00	...
Soups, assorted	...	1 50	...
" " " "	...	2 25	...
Soups and Boull.	...	1 80	...
" " " "	...	2	...

Acme Sliced Beef.			
No. 1, tins,	...		
key, 2 doz.,	...		
per doz.,	...	\$3.00	...
Codfish.			
BEARDSLEY'S			
SHREDDED.			
2 doz. pkgs.,	...		
per doz.,	...	90c.	...

CHEWING GUM.			
ADAMS & SONS CO.			
Tutti Frutti, 36 5c bars	...	\$1 20	...
Pepsin Tutti Frutti, 25 5c packages	...	0 75	...
Pepsin Tutti Frutti, in glass-covered boxes, 25 5c packages	...	0 80	...
Horhound Tutti Frutti, glass tops, 36 5c packages	...	1 20	...
Cash Register, 390 5c bars and pkgs	...	15 00	...
Tutti Frutti Show Case, 180 5c bars and packages	...	6 50	...
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	...	3 75	...
Tutti Frutti Girl Sign Box, 160 5c bars and packages	...	6 00	...
Tutti Frutti Cash Box, 160 5c bars and packages	...	6 00	...
Variety Gum (new), 150 lc pieces	...	1 00	...
Orange Blossom, 150 lc pieces	...	1 00	...
Flirtation Gum, 150 lc pieces	...	0 65	...
Monte Cristo, 180 lc pieces	...	1 30	...
Mexican Fruit, 36 5c bars	...	1 30	...
Sappota, 150 lc pieces	...	0 90	...
Orange Sappota, 160 lc pieces	...	0 75	...
Black Jack, 115 lc pieces	...	0 75	...
Red Rose, 115 lc pieces	...	0 75	...
Magic Trick, 115 lc pieces	...	0 75	...
Red Spruce Chico, 200 lc pieces	...	1 00	...

CHOCOLATES & COCOAS.			
GADBURY'S.			
Cocoa essence, 3 oz. packages	...	per doz.	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	...	0 40	...
Rock Chocolate, loose	...	0 37 1/2	...
" " " "	...	0 40	...
Cocoa Nibs, 1-lb. tins	...	0 40	...
TODD HUNTER, MITCHELL & CO.'S.			
Chocolate—	...	per lb.	0 30
French, 1/4's 6 and 12 lbs.	...	0 30	...
Caracas, 1/4's 6 and 12 lbs.	...	0 35	...
Premium, 1/2's 6 and 12 lbs.	...	0 30	...
Sante, 1/4's 6 and 12 lbs.	...	0 26	...
Diamond, 1/4's 6 and 12 lbs.	...	0 22	...
Sticks, gross boxes, each	...	1 00	...
Cocoa—			
Homeopathic, 1/4's 8 and 14 lbs.	...	0 30	...
Pearl,	...	0 25	...
London Pearl, 12 and 18 "	...	0 22	...
Rock	...	0 30	...
Bulk, in boxes	...	0 18	...
Royal Cocoa Essence, packages			
per doz.	...	1 40	...
EPPS'S.			
Cocoa—	...	per lb.	0 35
Case of 112 lbs. each	...	0 35	...
Smaller quantities	...	0 37 1/2	...

CHOCOLATES & COCOAS.			
(A. P. Tippet & Co., Agents.)			
Chocolate—	...	per lb.	0 42
Caracas, 1/4's, 6-lb. boxes	...	0 42	...
Vanilla, 1/4's, 6-lb. boxes	...	0 29	...
"Gold Medal" Sweet, 6 lb. bxs.	...	0 42	...
Pure, unsweetened, 1/2's, 6 lb. bxs.	...	0 24	...
Fry's "Diamond", 1/4's, 6 lb. bxs.	...	0 24	...
Fry's "Monogram", 1/4's, 6 lb. bxs.	...	0 24	...
Cocoa—			
Concentrated, 1/4's, 1 doz. in box	...	per doz.	2 65
" " " "	...	5 00	...
" " " "	...	9 65	...
Homeopathic, 1/4's, 14 lb. boxes	...	0 33	...
" " " "	...	0 33	...
JOHN P. MOTT & CO.'S.			
(R. S. McIndoe, Agent, Toronto.)			
Mott's Broma	...	per lb.	0 30
Mott's Prepared Cocoa	...	0 28	...
Mott's Homeopathic Cocoa (1/4's)	...	0 32	...
Mott's Breakfast Cocoa (in tins)	...	0 45	...
Mott's No. 1 Chocolate	...	0 30	...
Mott's Breakfast Chocolate	...	0 28	...
Mott's Caracas Chocolate	...	0 40	...
Mott's Diamond Chocolate	...	0 22	...
Mott's French-Can Chocolate	...	0 18	...
Mott's Navy or Cooking Chocolate	...	0 27	...
Mott's Cocoa Nibs	...	0 35	...
Mott's Cocoa Shells	...	0 05	...
Vanilla Sticks, per gross	...	0 90	...
Mott's Confectionery Chocolate	...	0 21	0 43
Mott's Sweet Chocolate Liquors	...	0 19	0 30

COFFEE.			
Green.			
Mocha	...	per lb.	0 28
Old Government Java	...	0 30	0 33
Rio	...	0 20	0 22
Plantation Ceylon	...	0 29	0 31
Porto Rico	...	0 24	0 26
Guatemala	...	0 24	0 26
Jamaica	...	0 21	0 22
Maracaibo	...	0 21	0 23
Caffaroma, 1 & 2 lb. tins asstd.	...	0 21	0 33
TODD HUNTER, MITCHELL & CO.'S.			
Excelsior Blend	...	0 34	...
Our Own	...	0 32	...
Jersey	...	0 30	...
Laguaya	...	0 28	...
Mocha and Java	...	0 35	...
Old Government Java	...	0 30	0 32
Arabian Mocha	...	0 30	0 33
Maracaibo	...	0 28	0 30
Santos	...	0 25	0 27
DRUGS AND CHEMICALS.			
Alum	...	80 02	80 03
Blue Vitriol	...	0 06	0 07
Brimstone	...	0 03	0 03 1/2
Borax	...	0 10	0 12
Camphor	...	0 65	0 70
Carbolic Acid	...	0 25	0 50
Castor Oil	...	0 07 1/2	0 08
Cream Tartar	...	0 20	0 25
Epsom Salts	...	0 02 1/2	0 02 1/2
Paris Green	...	0 13	0 16
Extract Logwood, bulk	...	0 15	0 14
" " " "	...	0 15	0 17
Gentian	...	0 10	0 13
Glycerine, per lb.	...	0 17	0 18
Hellebore	...	0 16	0 17
Iodine	...	5 50	6 00
Insect Powder	...	0 26	0 30
Saltpetre	...	0 08 1/2	0 09
Soda, Bicarb, per keg	...	2 75	2 90
Sal Soda	...	1 00	1 25
Madder	...	0 12 1/2	...
EXTRACTS.			
KENNEDY, GREG & CO.			
Crown Brand Extracts, all flavors—			
1 oz. London	...	gross	6 00
2 " Ancho	...	"	9 00
1 " Flat Crown	...	"	9 00
2 " " "	...	"	18 00
2 " " "	...	"	21 00
2 " Square	...	"	24 00
2 " Round	...	"	24 00
4 oz. Glass Stopper	...	doz.	3 50
8 " " "	...	"	7 50
Parisian Essence	...	gross	21 00

COFFEE.			
Green.			
Mocha	...	per lb.	0 28
Old Government Java	...	0 30	0 33
Rio	...	0 20	0 22
Plantation Ceylon	...	0 29	0 31
Porto Rico	...	0 24	0 26
Guatemala	...	0 24	0 26
Jamaica	...	0 21	0 22
Maracaibo	...	0 21	0 23
Caffaroma, 1 & 2 lb. tins asstd.	...	0 21	0 33
TODD HUNTER, MITCHELL & CO.'S.			
Excelsior Blend	...	0 34	...
Our Own	...	0 32	...
Jersey	...	0 30	...
Laguaya	...	0 28	...
Mocha and Java	...	0 35	...
Old Government Java	...	0 30	0 32
Arabian Mocha	...	0 30	0 33
Maracaibo	...	0 28	0 30
Santos	...	0 25	0 27
DRUGS AND CHEMICALS.			
Alum	...	80 02	80 03
Blue Vitriol	...	0 06	0 07
Brimstone	...	0 03	0 03 1/2
Borax	...	0 10	0 12
Camphor	...	0 65	0 70
Carbolic Acid	...	0 25	0 50
Castor Oil	...	0 07 1/2	0 08
Cream Tartar	...	0 20	0 25
Epsom Salts	...	0 02 1/2	0 02 1/2
Paris Green	...	0 13	0 16
Extract Logwood, bulk	...	0 15	0 14
" " " "	...	0 15	0 17
Gentian	...	0 10	0 13
Glycerine, per lb.	...	0 17	0 18
Hellebore	...	0 16	0 17
Iodine	...	5 50	6 00
Insect Powder	...	0 26	0 30
Saltpetre	...	0 08 1/2	0 09
Soda, Bicarb, per keg	...	2 75	2 90
Sal Soda	...	1 00	1 25
Madder	...	0 12 1/2	...
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Crown Brand Extracts, all flavors—			
1 oz. London	...	gross	6 00
2 " Ancho	...	"	9 00
1 " Flat Crown	...	"	9 00
2 " " "	...	"	18 00
2 " " "	...	"	21 00
2 " Square	...	"	24 00
2 " Round	...	"	24 00
4 oz. Glass Stopper	...	doz.	3 50
8 " " "	...	"	7 50
Parisian Essence	...	gross	21 00

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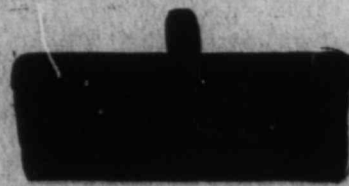
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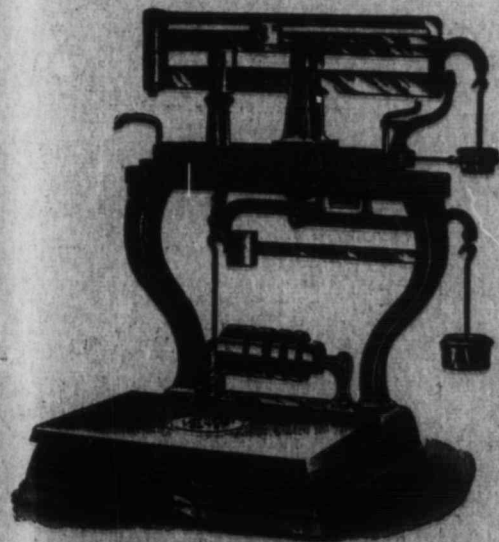
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