

**PAGES
MISSING**

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.



VOL. V.

TORONTO, DECEMBER 25, 1891.

No. 52

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES)

A CHALLENGE!

Show us as good starch for the money as

“Challenge Corn”

Manufactured by THE BRITISH AMERICA STARCH CO., Ltd., Brantford.

ASK YOUR
WHOLESALE GROCER
—FOR—
RAILROAD AND STEAMSHIP
MATCHES

GUARANTEED
Second to None.

H. A. NELSON & SONS
Manufacturers and Wholesale Dealers
56 AND 58 FRONT ST. W.,
TORONTO.



ASK FOR

MOTT'S

DUNN'S
BAKING
POWDER
THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.,
TORONTO.



Retail Price, 25c.

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

THE CANADIAN GROCER

BRYANT, GIBSON & Co.,
TORONTO,
Manufacturers of



This is a facsimile of our bottles.

“Worcestershire Sauce,” “Yorkshire Sauce”
“Devonshire Relish” Raspberry Vinegar, Eva-
porated Vegetables, Chocolates, Cocoas, Confectionery.

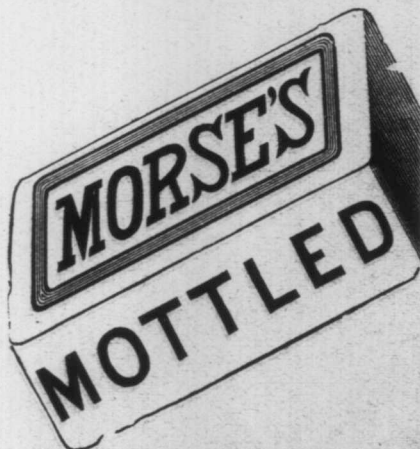
DURABLE PAILS AND TUBS.



The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel
Hoops, sunk in grooves in the staves and cannot
possibly fall off. The hoops expand and contract
with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.



DALLEY'S
FROST PROOF INK.

2 OZ. CONE BOTTLES

Retails at 5 cents per bottle. Packed in 3, 6 and 12 doz. cases.
Sold by all wholesale dealers or the manufacturers.

This is a first-class Black Ink that is guaranteed not to freeze
in the coldest weather.

F. F. DALLEY & CO.,
HAMILTON, CANADA.

— ALL —

THE LEADING GROCERS ARE NOW SELLING THE
CELEBRATED

Royal Dandelion Coffee

It is a genuine article—a rapid seller, and gives universal satis-
faction.

No first-class grocery stock is complete without it.

Put up in pounds and half pound cans only.

ELLIS & KEIGHLEY,
Sole Manufacturers,

Beware of Imitations.

Toronto.



No Advance

IN PRICE OF

The Original
Globe Improved

The Cheapest and Best
Washboard in the Market,
for sale by all the leading
wholesale grocers.

MADE ONLY BY

THE BRANDON MANUFACTURING CO., LTD.,
Strachan Ave., Toronto.

THE CANADIAN GROCER

PUBLISHED WEEKLY.
\$200 PER YEAR

& GENERAL STOREKEEPER

Published in the interest of Grocers, Ranners, Produce and Provision Dealers
and General Storekeepers.

Vol. V.

TORONTO, DECEMBER 25, 1891.

No. 52

J. B. McLEAN, President.

HUGH C. McLEAN, Sec.-Treas

THE J. B. McLEAN PUBLISHING CO., Ltd.,

FINE MAGAZINE PRINTERS
AND
TRADE JOURNAL PUBLISHERS.

HEAD OFFICE : - - - - 6 Wellington West, Toronto.
MONTREAL OFFICE : - - - - 115 St. Francois Xavier St.
G. Hector Clemes, Manager.
NEW YORK OFFICE : - - - - Room 105, Times Building.
Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

CHRISTMAS-TIDE.



OF CHRISTMAS themes there have been and will ever be, in this and other Christian lands, more pages written and more discourses spoken than on any other the world has ever known. To the most of those who observe the day, it has, first, its religious aspect. Amid lights and flowers, the pæans of rich voices and the swelling tones of organ and orchestra, the feast of the Nativity receives its devotional observances. Again,

it is its mission to bring smiles and sunshine, to strew flowers along life's rugged pathway, and to mingle some of the sweet things of life with the distasteful and unpleasant, so much of which is found in the daily experience of many, if not the most, of us. For this day at least, the din and tumult have ceased; an air of holy calm enwraps the earth as with a mantle, and rudeness, violence, and discord are transformed to gentleness, kindness and harmony. "Peace

on earth; good will to man." How these words thrill and ennoble the human heart, and when hand clasps hand and eye returns the kindly glance of eye, as the hearty greeting springs from the lips, we recognize the brotherhood of man and our hearts are filled with more kindly thoughts one to another. Though cares may press and troubles thron all the grim three hundred and sixty-four days that precede it, when once the chimes of Christmas Day ring out upon the air, the furrowed brows relax, the anxious eyes light up, and every one of us, however conditioned, and wherever placed, feels the glad thrill of the world's happiness touch both life and heart, as we too join in greetings to the happy day. Men who never give the origin of the world's great festival a thought, feel their best natures stirred to be in the good times they see and feel around them, and to do their share towards brightening and cheering the little corner of the earth for whose happiness they are responsible. Even scoffers and such as have no distinct idea of religious belief cease from logical reasoning and historical refutation, and become as little children in Christmas entertainment. A great longing to make others happy fills every heart; now, if ever, the purse strings are loosened; the giver is blessed in giving, the receiver happy in receiving; and the fair garland of Christmas gifts and Christmas greetings that links heart to heart vies in fragrance and beauty with the more perishable blossoms that deck the Christmas home. We all have our share of joys and sorrows, losses and disappointments but on this holy Christmas Day we are always inspired to hope for the brightest and best and not to shrivel and shrink when trouble crosses our path. Welcome then to the Christmas-tide, that season of merrymaking, with its happy home gatherings, its tokens of remembrance and love, of paternal thoughtfulness and filial regard!

Eighteen hundred and ninety-one years ago the star came and stood over the place where the young Child lay, and ushered in the era of universal brotherhood among men. To-day is the anniversary of the event which gave a divine inauguration to that era—it is Christmas Day—and men's minds are recalled to the social sentiment which is the very essence of Christianity, that of love to one another. The day does not plant in us, but it lays bare, feelings that we were unconscious of on all the other days of the year, and makes us think better of ourselves and of our kind, by revealing to us the ties that bind us to one another. Thus are we enabled to feel that Christ's mission on earth, to establish good-will among men, has not been a fruitless one. The love of kindred, the sense of broad human fellowship, the feelings of philanthropy, are heightened and hallowed by the usages and observances that cling around Christmas day. The circle that gathers about the family fireside may here and there be marked by a gap that some loved one will fill no more, or a vacant chair may tell of one whom distance separates from his home. But the Christmas gathering will refresh the hearts of all with tenderer memory for the absent ones, and knit together those who are there in bonds of renewed strength. The day is invested with associations that no other holiday ever had; it cheers, strengthens and holds together the family and the community. May it be a bright day in the lives of all our readers, who have our wishes for a very Merry Christmas



" WHO CARES FOR CHRISTMAS ? "

“ A MERRY XMAS. ”

To all our Customers and Friends.

H. P. ECKARDT & CO.,
 WHOLESALE GROCERS,
TORONTO.

Pleasant Things in Business.

“Kindly send us another 50-lb. tin of Snow Drift Blend Coffee, it is the finest we ever tasted.” We have had a number of cards like this and we would like more. Send them on “friends,” THE GOODS ARE RIGHT.

Yours truly,

The Snow-Drift Baking Powder Co.,
 BRANTFORD.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.
 Sells itself after one Trial. Prices Current

Cowan's

Royal Navy Rock Chocolate ;
 Cowan's Chocolate Icing ;
 Cowan's Chocolate Pudding.

The standard preparations for culinary purposes.
 Order through your wholesale grocer or direct from

The Cowan Cocoa and Chocolate Co. L'd,
 14 and 16 Mincing Lane, Wellington St. W. Toronto.

GREAT SELLERS.

Adams' Tutti Frutti and other
 Staple Chewing Gums.

Each box of Adams' Monte Cristo Gum contains a sparkling brilliant stone ring which is set in the latest Parisian styles.

For descriptive catalogue and elegant hanger signs for windows. Address

ADAMS & SONS' CO.,
 11 and 13 Jarvis St., Toronto.

LOCKERBY BROS., WHOLESALE GROCERS,
 75 ST. PETER STREET,
 MONTREAL, P. Q.,
 ARE OFFERING THIS WEEK

SUGARS. Barbadoes
TEAS. and Cuba **MOLASSES.**

FINE LARGE DRY GOD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

Arriving by Winter Routes.

- 100 Bags “Tarragona” S. S. Almonds.
- 100 Barrels “Fine Filiatra” Currants.
- 100 Half barrels “Fine Filiatra” Currants.
- 50 Bales Best “Mayette” Grenoble Walnuts.

Hudon, Hebert & Cie., Montreal.

Now arriving to be sold cheap for the holidays and before taking stock:

Fresh Grenoble Walnuts--S. S. Taragona.
 Almonds, 1,000 boxes Fine Off Stalk Valencia
 Raisins, Citron, Lemon and Orange Peels.

Also a very large assortment of Fine Liquors, etc.

L. CHAPUT, FILS & CIE.
 MONTREAL.

HOLIDAY DELICACIES

- Batger's Jams, Nonpareil Jellies and Marmalade.
- Cunningham de Fournies Table Delicacies.
- Atmore's Mince Meat and Plum Pudding.
- Huntley's & Palmer's Biscuits.

Caverhill, Rose, Hughes & Co., Montreal.

ITS WORKS BESPEAK ITS WORTH.

To the Editor CANADIAN GROCER.

SIR,—As one of your correspondents said last week, "I don't often gush over business matters," but when I find a paper such as THE GROCER I feel that it is incumbent upon me to give you a word of praise. As a trade journal devoted exclusively to the grocery business it is without a peer. I have spent a good deal of hard cold cash in advertising, and I can say without fear of contradiction that I never before had such good results as from your paper. The reason is simply because your journal goes straight to the people I want to talk to. I have been able to trace business directly to THE GROCER. Only to day, after reading your remarks about a certain article used very largely at this season of the year, was I able to add \$38.50 to my earnings. It was in this way: I have a stock of these goods and found slow sale for them, one reason being that I thought the merchants were "loaded" with such goods, and I failed to push them, but upon reading the article referred to in THE GROCER, and learning that I was about the only person who had such in stock, I hustled around this morning and placed my wares to the advantage to myself of \$38.50. Not a big pile, some will say, but \$38.50 made by reading your paper well repays me for my subscription to it and for my reading the article. A penny saved is two pennies made, because while you have saved the one penny that you would have got rid of you made another, so, \$38.50 saved, or made, is really \$77 made.

FRONT STREET.

[The article referred to by our correspondent was orange peel.—Ed. GROCER.]

SUNSHINE IN BUSINESS.

To the Editor CANADIAN GROCER.

SIR,—I wish you would publish extracts from a sermon published a few weeks ago by Rev. Dr. Wild. It was to the effect that very few merchants, or their clerks, sell sunshine with their wares, or buy goods with the same article. Some traveller will say: It would be a good thing if every grocer and grocer's clerk in Canada would read this sermon. Business now-a-days is hard enough work for everybody concerned without people trying to look black and cross. Every traveller knows some merchant on his trip on whom it is a pleasure to call, simply because he keeps sunshine on hand all the time, but how few of them do keep it?

Sunshine in business is one of the best articles ever handled. It helps to buy, because a traveller when brought under its influence will do more to win the confidence of and oblige the merchant who has sunshine, than he would do for the merchant who looks black and treats everybody as if he had a monopoly of the town. It helps to sell, because buyers will ever remember a sunshiny man who sells on the road, in the store or warehouse or factory.

I employ a good many persons, and the one with the most sunshine seems to creep into my affections the easiest. I will do more every time for the employe who is cheerful and who has sunshine, than for the one who is snappy and sullen. I try to have sunshine for those who work for me, and I find it pays. Only last week a customer who happened to be with me as my staff were leaving, expressed surprise at my saying "Good night" to each employe as they all passed out, but I said, "It pays to be polite to those who work for you." It pays to have sunshine for those who are in your employ, as it pays to have sunshine for those who buy from you. And after reading Dr. Wild's sermon I have tried to have sunshine for everybody, and I find "it pays." Try it.

WHOLESALE.

COUNTRY STORE LOAFERS.

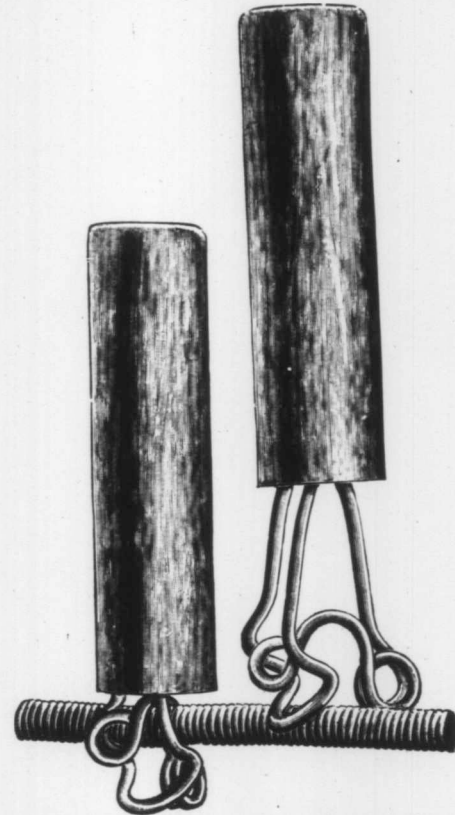
According to Mr. Wannamaker's report, there are 1,250 post-offices in this country which are used as lounging places by the public. The chances are that most of these offices are run in connection with country grocery stores, and that the inalienable right of the village statesmen to sit around the stove and ventilate their

opinions of matters and things goes with the store and not with the postoffice. It is doubtful if Bro. Wannamaker can eradicate these institutions.—Boston Herald.

Sitting around, sitting around—that used to be the order of the evening in the country stores. We doubt if there is as much of this store-loafing as in olden days, but probably it is not entirely obsolete. In the country stores in our native town we can well remember that you would find the same men in the store night after night. We could call them by name—and it would be a long list, too. The store for them took the place of the lodge-room. It was stage-coach days in that town, and the latest news wasn't flashed into town every day and Sunday as it now is. If we were to visit those stores of an evening now we would find few of those "old-timers" there, for Father Time has mowed them down and they rest from their day-time labors and evening discussions. We doubt if their sons have followed their example in the "store-loafing" direction. Whether they have adopted a better course—whether 'tis better to leave the country for the city and substitute the theatre and ball for the store is perhaps a question of some doubt.—New England Grocer.

THE "BEST" CLOTHES PIN.

This cut represents a Clothes Pin and spirally wound Clothes Line, manufactured by G. A. LeBarron, Sherbrooke, Que., and is covered by letters patent in Canada, Great Britain, and the United



States. The pin is of wire, and the handle of wood. The wire being well galvanized will never rust, and the garments will not freeze to it; even the finest lace will not adhere to this spiral wire.

The garments when pinned to this loose spiral wire, roll with the wind, and do not wear and tear as when frozen to a common wire or rope line. Mr. LeBarron also manufactures hooks and rollers for hanging the line. A 6-inch roller is used, and a person can hang out a wash without moving from the one spot. The best of material is used, and with fair usage one of these lines will last a life time. The Clothes Pin is certainly the "Best" in use, and can be used on any line, the pins are put up in dozen boxes and the line is made in all lengths. All grocers and hardware dealers should keep them in stock, as the profits are large and sales easy.

**FEARMAN'S
FAMOUS
ENGLISH
BREAKFAST
BACON**

Mild, Sweet,
Delicious Relish.

OUR CONSTANT AIM TO MAKE IT
THE FINEST IN THE WORLD.

BROOM CORN.

An advance of fully 100 per cent. has taken place in this staple article which means a considerable advance in cost to all manufacturers.

As the effect will be to drive the cheaper grades out of the market the result will be to the advantage of the best retail trade, who can then sell a better article at a fair margin of profit and give their customers good satisfaction.

EXTRA SELECT BROOMS.

Made specially for first-class trade, selected Corn, Handles striped and varnished.

35	" Peerless "	35
30	" Ideal "	30
25	" Royal "	25
20	" Anchor "	20

We are also making a specialty of Scrub, Shoe and Store Brushes for the best trade.

Pails, Tubs, Matches, Washboards, Clothes Pins, Cordage Baskets, etc.

Prices and quality right.

CHAS. BOECKH & SONS,
80 YORK STREET,
TORONTO.



B. R. Nelles,
GRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.



THOS. LAWRY & SON,

| PORK PACKERS AND LARD REFINERS. |

Curers of the Celebrated L. & S." and Imperial brands of Smoked Meats.

PURE LARD A SPECIALTY.

| **Hamilton, Ont.**



BEST GOODS IN THE MARKET.

**FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.**

**PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.**



**FRY'S
PURE
CHOCOLATE**

ARTHUR P. TIPPET & CO.,

Agents for Ontario and Northwest,
1 Wellington Street East, Toronto.

JAMES TURNER & CO., Hamilton,

See our prices in California Evaporated Fruits and Beans, quality was never better and figures are down to hard par :

**APRICOTS, PEARS, PLUMS, PEACHES,
NECTORINES, RASPBERRIES, BLACKBERRIES,
LIMA BEANS.**

IN THE BLOOM OF LIFE HE DIED.

Death has cast its shadow over the season of merry-making in this office and in the home of a beloved young co-worker. Mr. John Cameron, on the staff of this paper almost from the time of its inception, died on Sunday last, and was laid away in his grave on Wednesday. He was stricken with typhoid fever, and just when his recovery appeared to be assured the fell malady proved fatal. We missed him one morning from his usual place, and things seemed wrong until he should be back again. The place he filled in this office seems to have suddenly become enlarged since he left it, and the feeling that he was indispensable to it is apt to take hold of one, as again and again we forget and half turn to address an inquiry or mention some business fact to "John." The quiet, undemonstrative way he did his work made people about him almost insensible of his presence, but the withdrawal of that presence suddenly reveals to us how much of an agreeable element it had come to be in our daily lives. He was a favorite with all who were associated or came in contact with him, and sincere sorrow at his death is expressed by many who knew him only in a business way. He was but a lad in years, not being twenty years old when he died, but there was a manliness and gentleness of character in him that maturity alone can not invest the oldest with. It will be long before the gloom which followed the quenching of his light will lift from the spirits of his colleagues in this office, all of whom extend to his bereaved parents their most heartfelt sympathy.

PRECEPT UPON PRECEPT.

There is no greater truism than that "Precept Upon Precept, Line Upon Line," is necessary to accomplish any purpose of importance in this world. What we mean is that in private business affairs, in association work, and in all the various phases of life, when something that seems of consequence has been brought forward, carefully considered and promulgated as a certain line of action or the proper course to pursue, it should be strictly, sternly and unflinchingly adhered to.

In family and church affairs, this rule is known for its vital importance; the child is early taught those moral principals which from time immemorial have proved to be for his future good; the religious institutions preach and inculcate the same grand "old, old story" from day to day and week to week, without which the great ends they seek to attain could not be accomplished. The moral is: Find out what is right; adopt it as a rule of life and stick to it!

In all business affairs it is essential for permanent success that the principles governing all other concerns of life should be rigidly adhered to. No one need be told that only by integrity, honesty, and a scrupulous regard for the rights of others can any one attain to creditable success. Perseverance in what is shown to be desirable and necessary is an essential characteristic of the successful man; a wavering, inconstant disposition will soon lose for its unfortunate possessor the confidence and respect of those with whom he comes in business or social contact.

One of the great drawbacks to the accomplishment of entire success in all their undertakings, is the fact that associated merchants, after resolving to do certain things, do not stick to it. Some weak brother, taking an entirely selfish view of the case, fails to abide by what he agreed to do, another follows his example, and so the whole matter goes by default and the association is looked upon with more or less disrespect by the business community.

Without this rule of "Precept Upon Precept, Line Upon Line," for the purpose of gaining any desired end, the trade journals would be of little force. There are very important matters for the consideration of the merchants of the country which are discussed from week to week in the leading trade papers. Of course, all do not agree as to details, but in the important matters affecting the interests of the general mercantile community there is shown a persistency and determination—which some readers may consider monotonous—without which the desired reforms would never be effected. "Line upon line" is the rule, and must be adhered to. "Be sure you are right, then go ahead," never waver and never cease every legitimate effort to accomplish the desired end.—Grocer and Trade Index.

MARKETING OF BUTTER.

There are few articles of trade in this country that are of more commercial value than our annual production of butter. Our home consumption alone foots up into the hundred millions of dollars and the export trade to Europe is of no small value and annually increasing. In addition to this great outlet the time is close at hand when the entire demand for dairy products in the West Indies and South America will be supplied from the United States; surely it must develop into an important trade.

If we consider how extensively butter is consumed and how highly the finer quality is relished by all classes in the civilized world, one cannot wonder why there should be such a wide range in prices, from the finest quality down to the common slushy stuff that is at all times found on the market. After butter is properly made the more perfectly it is washed and freed of its buttermilk the better is its grain and keeping qualities, for buttermilk contains a large quantity of casein which, on exposure to the air in a moist state, especially in warm weather, becomes rapidly changed into a ferment, and acting on the acids in the butter soon causes rancidity.

There is one thing very noticeable among a great many small butter makers, and that is their persistent use of coarse-grain salt, which remains in the butter undissolved for many days, as if it were so much grit or sand. Fine, pulverized dairy salt is not expensive; it costs but little more than the common coarse-grained salt. Where is the economy in lessening the value of your butter almost fifty per cent. for the sake of saving the trifling difference in the cost of the salt?

Yet the entire responsibility of the quality of butter at the time it arrives on the market does not by far rest wholly on the butter-maker. Many country merchants that buy and barter this article keep large quantities of good butter on their counters, or in open dirty boxes in their storeroom, exposed to the fumes of coal oil, fish, paints, tar, fertilizers, tobacco smoke, etc. Yet many of them do not give it a thought that the longer butter is so exposed the more money they are out of pocket, and consequently the smaller their bank account.

This is only one way some country merchants have of reducing the quality of their butter. There are many others—probably some with which we are not familiar; all of them can only be avoided by care and thoughtfulness. It is to those merchants and shippers that we address these words. Commission men are often severely censured by such careless shippers, after receivers have tried very hard, although in vain, to place such butter on the market at top prices; the fault entirely lies with the shipper.

Butter should only be placed or rehandled in a cool dry cellar or room, which should solely be used for that purpose. Never should it come in contact with any foreign odors of any kind or be exposed to the air any longer than is absolutely necessary to prepare it for shipment. In packing butter always use new tubs or firkins. Scald the package out with hot water, then replace the hot with cold water and let it stand for fifteen or twenty minutes, then pour it out and rub the sides and bottom of the package with fine salt. Never allow the hands to come in contact with the butter, as their natural warmth and heat is very injurious.

Place the butter in the package with paddles and press it down firmly as you pack. Always fill the package well and fully; then level off the butter a little below the top of the package, place a clean muslin cloth over the butter and spread a small quantity of salt on top of the cloth. Fasten the lid on tight with three or four pieces of strap iron, one end being tacked on top of the lid and the other end on the side of the package. Then mark the gross weight and tare on the package. Keep in a cool place and ship as soon as possible, for age never improves butter.

We know that good packages are a little more expensive and that proper care requires time and labor, but the better prices obtained for the goods so handled will more than pay for the packages and time and care required.—Chicago Shipper's Gazette.

BENS DORP'S

MANUFACTURED
AT
AMSTERDAM, HOLLAND.

Is absolutely Pure and Soluble Free from all oil. Requires no cooking. Pleases everyone that tries it. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, \$2.40 per doz.; ½ lb. cans, \$4.50 per doz.; 1 lb. cans, \$8.50 per doz.

S. L. BARTLETT, Sole Importer, Boston, Mass.



It pays a good profit.

ROYAL DUTCH COCOA.

Wholesale by

Edward Adams & Co., London.
James Turner & Co., Hamilton.
Eby, Blain & Co., Toronto.
H. N. Bate & Sons, Ottawa.
Caverhill, Rose, Hughes & Co., Montreal.
Whitehead, & Turner, Quebec.
M. F. Eager, Halifax.



It pays to buy the Best.

You can't afford to sell poor goods. Retailers are waking up to the fact and there is an increasing demand for good goods. Kent bottled pickles are sold at a reasonable price and yield a handsome profit to the retailer. Ask your wholesale grocer for them and take no others.

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

JAMES E. BAILLIE,
PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.



GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE



CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

PACKER and CURER of the "Rose Brand"

Hams, Bacon and Lard,

ALL NEW STOCK.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

CHAT BY THE WAY.

J. A. Leitch, Glencoe, is shipping four carloads of cheese from that place to England.

Mr. Edson A. Polley, of the firm Runnions & Polley, grocers, Quebec, died a few days ago.

The grocers of London are not giving Christmas presents to customers this year. The custom has been discontinued by the majority of the grocers for several years past, and this year they all fall into line.

A. H. Pettit, Grimsby, and T. H. Race, Mitchell, were elected President and Vice-President, respectively, of the Fruit Growers' Association of Ontario, at the 23rd annual meeting of that body, at Hamilton, last week.

A telegram from Sault Ste. Marie announces the death on Thursday of William Price, son of Reeve Price, of Goderich, for several years an extensive grocer and feed merchant of Belleville. The deceased was only 18 years old.

Lacaille & Co., wholesale grocers, Montreal, read THE GROCER with much interest. This firm do a splendid trade through the Provinces. When our representative dropped in to see them this week things looked very brisk there.

"The Star grocery, Berlin, has again changed hands, Mr. Ivey, of London, being the purchaser. Its new proprietor is possessed of ample means and intends to have it run on first class business principles. Mr. Elliott, who will be the manager, is a thorough grocery man and will no doubt make a success of it."

In its magnificent spring trade number the Canadian Shoe and Leather Journal puts its best foot foremost. That paper has achieved a reputation for issuing exceptionally fine special numbers, and this, its latest effort in that line, has nothing to lose by comparison with former issues. It is embellished with a collection of attractive cuts, one alone of which—its galaxy of shoe and leather travellers—will recall to its readers a large number of familiar faces.

Mr. Henry Miller, clerk for Mr. John Dobson, Lindsay, is a genius at window dressing, as a look at the window of Mr. Dobson's store will testify. On each side of the window is a Union Jack with the motto "Ready, Aye Ready," on one side, and "Stand To Your Guns," on the other, with the Crown in the centre; there is also a picture of Santa Claus, flanked on each side with the fancy show cards of Huntley & Palmer, biscuit manufacturers, tastefully draped, which gives quite a beautiful appearance.

For the first time in Canada, oil has been found in white sand. The oil is found near Sherkestown Station, the second from Petrolea, at a depth of 750 feet in the Medina sandstone, is dark green in color, 45 in gravity and possesses all of the characteristic features of Pennsylvanian oil. It is the first and only oil found in Canada which is free from the peculiar taint and malodors of oil produced from limestone rocks. The oil will, before being refined, be worth from \$2 to \$2.50 at the wells, and after refining will be as good oil as can be produced anywhere in America.

ARTIFICIAL.



Janitor (coming into Y. M. C. A. gymnasium dressing-room)—Begor! that last dude's clothes is that padded they'll shtand alone.

CANADIAN APPLES.

The total shipments of apples from Montreal during the present season up to November 14th are returned as 263,778 barrels, against 147,745 barrels for the corresponding period of last year, showing the large increase of 116,033 barrels. The exports to the same date from Halifax were 24,801 barrels, against 35,896 barrels for the same period last year, showing a decrease of 11,094 barrels. The exports from New York and Boston were 358,104 barrels, against 52,494 barrels for the corresponding period in 1890. The total shipments of the season from all Atlantic ports to November 14th were 646,684 barrels, against 236,134 barrels for the corresponding period last year, being an increase of 410,550 barrels. The shipments from Montreal during the week ended November 21st were in round numbers about 51,000 barrels, of which about 30,000 barrels were destined for Liverpool, 5,000 barrels for London, 15,000 barrels for Glasgow, and 1,400 barrels for Bristol. Canadian shippers of apples are said to have done well this season, the markets on this side the Atlantic having "stood up bravely" under the heavy shipments poured in upon them.—Manchester Grocers' Review.

STUDY YOUR OWN INTERESTS.

Have you wasted two dollars by subscribing for a trade paper and not reading it? If you have, it is reasonable to venture the assertion that you have lost many times the price of a year's subscription by not looking into it regularly. The most successful merchants in the country take time to read their trade papers even at the expense of postponing other important duties. These journals are not designed to entertain the merchant. Of course he hasn't time to go through a lot of miscellaneous matter for pleasure or curiosity. The trade paper comes to him more in the nature of a business letter than a newspaper. It is a summary of the markets to which it is devoted and not a trespasser as those who have not experienced its benefits suppose. The erroneous impression regarding trade papers many people seem to have is that they are published in the interest of some house. The price lists of many jobbing houses which are sent out under the mask of a newspaper to escape the payment of postage and catch the eye of the retailer are responsible for this. These lists are often handsomely printed and bear every resemblance to a legitimate journal, save that alone which makes them trade papers. They never publish any news save that which can be turned to the good account of the house they represent. The department men being the writers, the whole tenor of the matter dished up is to encourage readers to buy goods. The monotony of this is broken in some lists by a continued story.

No wonder retail grocers do not have time to read such stuff. The average grocer knows more in one day about supplying his wants than the alleged editor of a house list could tell him in a year in his paper. What he wants is reliable information upon which he can base his judgment. Merchants do not need a paper to find out where and how much to buy. They are rather inclined to want to know how to escape the number of eager salesmen that importune them almost daily. With a proper understanding of the situation as regards supply and demand and other influences that shape the market, they are enabled to determine their wants without wasting any time. Save more than ten times the amount of the subscription by reading your trade paper, if you take one; if not, begin the new year by subscribing for an independent journal devoted to your line of business.—Chicago Grocer.

Mr. W. C. Evans, of 15 Plateau street, Montreal, died on the 18th inst. Mr. Evans was born in the county of Athlone, Ireland, in the year of 1818, and his parents removed to Canada when he was about two years of age. The greater part of his seventy-three years of life was spent in Montreal, where he attained prominence in business circles. He was for many years connected with the firm of Forsyth, Richardson & Co., and afterwards entered as a partner into the firm of Anderson, Evans & Co., general merchants, St. Gabriel street. He lived for a few years in Kingston, where he was engaged in the manufacture of locks and bolts.

BARM YEAST

Stands head and shoulders above all rivals as being the
Biggest, Strongest, and Quickest

5 cent package in the market, and by all odds the best value ever given to the Grocer. Try it! Buy it!

BARM YEAST MFG. CO.,

TELEPHONE 1920.

35 Wellington St. E., Toronto.

33 $\frac{1}{3}$ %

advance on cost is what the retailer makes on Gibson's Icina, besides saving the labor and waste of parcelling icing sugar, eggs and the other articles usually sold for icing purposes.

Icina is popular with the housekeeper because with it she can ice a cake in three minutes, without use of eggs. Sold in 1 lb. and $\frac{1}{2}$ lb. packets, 24 lbs. in a case; Chocolate, Pink or White assorted or any kind separate. Please order through your jobber or direct from

GIBSON & GIBSON,

Cocoa and Chocolate Makers, TORONTO.

"THE GENUINE CHIMNEY"

A FULL LEAD

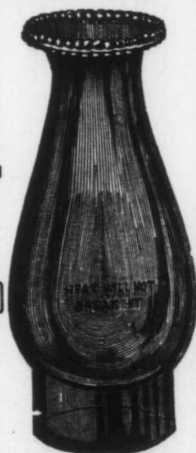
Glass Chimney.



NICELY WRAPPED AND LABELLED



Write for Prices.



Cannot be Beaten

for Design
 or Workmanship.



Done up in
 One-Half Gross Cases.

GOWANS, KENT & CO.,

Crockery, Glass and Lamp Goods Dealers,
 Toronto and Winnipeg.

A. HAAZ & CO.,

Bonded Manufacturers of
 Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
 Sole Agents for Canada.



Use Scourine Soap for cleaning every household utensil. Grocers should handle it. There is money in it.

Bourne & Butler,
 107 KING ST. W.





TORONTO MARKETS.

TORONTO, Dec. 24, 1891.
GROCERIES.

Notwithstanding that the weather has been unpropitious and the time reached for the demand to be about sated, the volume of business done during the week was fairly large. There was a reserve on the part of buyers throughout the whole period usually covered by stock preparations for Christmas, that led to the expectation of unwonted activity this week, but while there was a reasonably good trade done this week, the expectation was not fully realized. Orders came in quite freely up to the moment of going to press, but they were merely for express parcels. All the heavy business had plainly been done before the opening of the present week. It is probable that the capacity of the consumptive demand would have been considerably expanded just on the verge of Christmas if the weather had been favorable. As it is, the depressing atmosphere and bad country roads have had a confining effect upon the demand. From the tenor of the current financial reports of most of the houses, it does not seem that there is a sufficiency of loose money in the country to make many holiday spendthrifts this year. Payments are backward, as are deliveries of grain. The prices of most grocery lines reflect the unsatisfactory condition of trade. They still rule low, though are not generally weaker than they were a week ago. The demand, as was to be expected, has run towards special, rather than staple lines. The travellers remained on their routes till the last moment. Fewer were in than usual on last Saturday, which is an indication that business is less voluntary than it might be supposed to be.

CANNED GOODS.

The sales made this week were on the small side both individually and in the aggregate. The strong position into which the market has been drifting farther every week has not been modified. Holders appear to appreciate the value of the stock, the line of division between buyers and sellers tending upwards rather than otherwise, if the results of negotiations between outsiders and local jobbers are to be taken as an index. The ideas of the latter as to the limits of the stock have not been controverted by the appearance of any heretofore undiscovered resources. Prices are steady at points of quotation recorded last week. Round lots of vegetables are held firmly at \$1.05 to \$1.10, according to brand and ideas of holders, which are entering more strongly into the situation than they were as a distinctly strengthening factor. Tomatoes by themselves in round lots are held for the most part at \$1.10, and peas are about equally highly valued. Corn can be bought for \$1.05 from all jobbers. The views as to the extent of the corn pack agree pretty well in regarding it as fair-sized. Salmon is steady and rather quiet, at \$1.40 and upwards. Lobster is quiet, clover leaf quoting at \$2.95, crown

at \$2.70, and other brands at \$1.90 to \$2.15. Sardines are firm at prices current, with decided scarcity in Alberts.

COFFEES.

An exceedingly small output is to be credited to the market this week. Buying may be regarded as having been at a standstill throughout the week. Rios range from 18 to 20c. The extent of the stock in local jobbers' hands is limited, as for a long time a break in prices has been looked for, and the replenishing of stocks, particularly in high grades, has been put off in anticipation of this advantage. But it is still in the distance apparently. Javas and Mochas are unchanged, dull and inclined to be easy.

DRIED FRUIT.

A considerable draft was made upon stocks at the end of the last week and the beginning of this, but it was the effect of a large sum of small efforts, rather than of any considerable unfolding of buying power on the part of the retail trade. Currants have been quite steady from a basis of 5 3/4c. for barrels. Valencia raisins show no tendency towards improvement, but 5 1/4c. appears capable of buying better stock now than it was a week ago. Prices quoted from London to local importers show that the weakening factors have not exhausted themselves, as stock is now offered at still lower figures than have ruled heretofore. It is said that a very large stock of old fruit held over in England has been put on the market this year as new fruit. The volume and quality of this, along with the greatly shrunken demand for Valentias in the United States, have apparently prostrated prices outside. Fine quality table layers, such as connoisseur clusters, Imperial clusters, etc., have gone out as they usually do at this season, and few of their kind are to be now found on the market. All Malaga raisins are steady at quotations in Prices Current. Dates are becoming scarce. The demand for them has caused some stir among jobbers to get stock. Prices are 5 3/4 to 6 1/4c.

NUTS.

The shortage that has been experienced in some lines this season, together with the easy prices in other lines, has led to increased activity in the latter. No Marbots have been shipped here this year, as the crop was a failure. Grenoble and Bordeaux nuts have also been a short crop. The stock of filberts on hand is limited, because of importers holding off to get lower prices in New York. Instead of lowering, prices have gone up 3c. above original quotations.

The New York Daily Commercial Bulletin says:—The report circulated some time ago to the effect that coconut trees were rapidly dying out in Baracoa proves to have been pure fiction, and the author has quit New York in disgust for his native isle. Prices for nuts lower, weak and unsettled, with a declining tendency.

RICE AND SPICES.

The sales of rice have been too few and inconsiderable to be worthy of note, and business may be reported as at a standstill. Spices have had some call, but not more than they usually have in Christmas week, when cloves, etc., are in limited request.

SUGAR.

The muster of orders this week has been a very light one, and nobody is surprised that it was not large. All the sugar needed to put retailers over the holidays is commonly laid in before the last week is reached, and that was the case this year. There has been no over-stocking, however, and supplies now in retail hands will not go much farther than the holidays. Buying is

consequently expected to be rather freer early in the New Year. The New York market is still weak, the efforts of refiners to tire out the importers of raw being continued, and evidently with success. The price of raw has not, however, been made easier for Canadian refiners, and the situation in this country appears to be reasonably strong. The price of yellow stands hammering very well, but this might be expected even if the situation of holders were less advantageous than it is, for the price of yellow is already exceedingly low. The refiners have recently refused 1.16c. below current prices, and for orders of very large lots. The manufacturers are selling very little sugar, but they seem to think it will pay to hold rather than make further concessions. Yellows are jobbed out here at from 3 1/2 to 4 1/2c., and granulated at 4 1/2 to 5c.

SYRUPS AND MOLASSES.

Syrups are still neglected. They are exceptionally cheap, but there is plainly an over-production of them. As they are an accidental product of sugar-refining they have to take their chance with the demand, which may at one moment, and may not at another be equal to the absorption of all that is on the market at a given time. The price of Canadian runs from 2 1/4c. up. Medium grades and brights are very plentiful.

Molasses is quiet. Some sales of fine table grades of New Orleans are reported, but they were small ones. New Orleans ranges from 30 to 50c., and West Indies from 35 to 42c. in barrels.

TEAS.

There is no class of goods in wholesale grocery stocks that is more severely left alone just now than is tea. There has been an almost complete cessation of trade. Retailers usually get all they want before this, as the majority of traders aim to contract no debts at this time except such as are for holiday goods. Stocks of tea on spot are ample and pretty well cover the range of value obtainable this year. Prices rule easy, betokening advantage to the dealer who chooses to replenish supplies now, but that advantage is unlikely to be lost even to those who wait.

HOLIDAY FRUITS.

Fancy Florida Oranges.
Choice Valencia do
Fancy Messina and Malaga Lemons.
New Hallowee Dates.

New Grenoble Walnuts.
New Tarragona Almonds.
New Sicilly Filberts.
New Brazils.

Almeria Grapes.
Fancy California Evaporated Apricots & Peaches
Fancy Dark C.C. Cranberries.
Figs, best Elemes, all sizes.
do do 7 Crown.

Please send trial order.

CLEMES BROS., 51 Front St. E., Toronto.

We have now in stock:—

**New Malaga Fruit all grades,
New Grenoble Walnuts.
New Sicilly Filberts.
New Taragona Almonds.**

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.

P. CORRIDI,
Accountant, Auditor, Etc.

EXPERT AUDITING, BUSINESS INVESTIGATIONS and GENERAL ACCOUNTANCY A SPECIALTY.

Accounts Adjusted, Books Opened, or Audited. Books written up. Trial Balances and Balance Sheets Prepared.

Office 139 Yonge St., TORONTO.

**PURE CONFECTIONERY,
FINEST BISCUITS.**

Manufactured by

**J. McLAUCHLAN & SONS,
OWEN SOUND, ONT.**

LEONARD BROS.,

Wholesale Fish Dealers,

Are now prepared to fill all orders for their

Celebrated Boneless Codfish

(from new fish)

packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.

SEND FOR QUOTATIONS.

ST. JOHN, N.B. MONTREAL, P.Q.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracalbo and Santos.

Grocers draw trade by selling their FAVORITE EXOELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.



Gold Medal, Jamaica Exhibition.

Quality Up.

Price Down.

This applies to all our goods, especially Jams, Jellies, Mince Meat,

Catsup and Soup.

Every Tin, Jar and Bottle new, fresh and pure.

EXCELLS in flavor and style of package. Highest awards of Honor received at St. John's Exhibition, Sept. (1891).

Delhi Fruit and Vegetable Co.,

FACTORIES : DELHI AND NIAGARA.

TO MERCHANTS.

My Special Teas :

Black Tea at 23 cents per pound.

Hyson Tea at 23 cents per pound.

Japan Tea at 23 cents per pound.

Assam Tea at 23 cents per pound.

Are excellent values to retail at 50 cents per pound. **SEND FOR SAMPLES.**

MY PRICE FOR

Extra Granulated Sugar 4-83 per lb., being 17 cents per hundred less than the

COMBINATION.

JAMES LUMBERS,

WHOLESALE GROCER,

TORONTO.

MARKETS—Continued.

MARKET NOTES

Mr. Harris, of the Moncton refinery, was in the city last Saturday.

William Ryan finds a considerable demand for terrapins this season, which he sells at \$4 to \$6 per dozen.

Sicily filberts, guaranteed to be strictly new stock, are in store, having arrived on Monday. They job out at 11 to 11½c.

Lucas, Park & Co. advise the trade:—"Our travellers will be practically off the road until January. Mail us your orders."

Perkins, Ince & Co. have just received a shipment of Cien Fuegos molasses, pronounced equal in quality to good Barbadoes, and held at 35 to 37c. in puncheons.

Mr. John Sloan, of Sloan & Crowther, is on his feet again, and as busy as the times warrant in the firm's new warehouse on the corner of Scott and Front Streets.

Some United States syrups have been shown on this market the past few days, and a few lots have been placed. The price is said to be quite a heavy shade under 2c. per lb.

Holiday delicacies that are having a good demand are Atmore's mince meat put up in pails and glass jars, and Atmore's plum puddings in tins. Caverhill, Rose, Hughes & Co., Montreal, have these goods advertised.

Messrs. P. McIntosh & Son, flour and feed dealers, have moved from their former premises on the south side of the hay market to No. 81 Front St. East. Their place has been taken in the old stand by James McIntosh, who will also do a flour and feed business there.

All peels are still scarce. New orange peel is in particularly small volume. Old is selling at 14 to 15c. New lemon peel is steady at 16c., with 12 to 14c., for last year stock, sugared here. Citron is also hard to get. For all new peels Montreal and Hamilton have been called upon to help fill out local supplies, and thereby exhaustion has been averted.

Scourine soap seems to be gaining a strong hold on public favor as a remover of dirt from bath-tubs, kitchen utensils, paint work, and even oilcloth. It is not used for washing clothes, but principally for cleaning metals. It does its work very effectually, and those who have used it are recommending it very highly. The manufacturers are Messrs. Bourne & Butler, 170 King street west, Toronto.

The practice among United States exporters to this country, of counterfeiting labels and brands of Canadian distillers has grown to such an extent that one firm—Messrs. Walker & Sons, limited, the western Ontario distillers—have decided to invoke the aid of the United States courts to stop a course of action which is calculated to injure their business. The chief offender is a Chicago firm, which has a good rating in the list of business houses issued by a leading commercial agency. Not only are brands and labels of

1884

THEN—SURPRISE Soap was first made and sold in a limited territory. But gradually its sale has grown larger and larger.

NOW—Tis for sale all over Canada and used by thousands of families. Its success is no secret. Its the real merit of "Surprise" its economy of use that has done it and will continue to make its sale still larger.

SURPRISE gives a good profit.

The St. Croix Soap Mf'g Co.,

Branches :

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

St. Stephen, N. B.

the Walkers counterfeited, but the excise stamp of the Inland Revenue Department is imitated in every respect except that the name A. M. Green is substituted for that of Commissioner Miall. It is thought that a conviction can be secured against the parties referred to.

Mexican Fruit Chewing Gum is getting to be quite a household name, and is especially popular among the young ladies. It is manufactured by C. R. Somerville in London, Ontario, and the trade is increasing so fast that Mr. Somerville has already had to move into larger premises and put in a steam plant for manufacturing. He has secured one of the best gum makers to be had in the United States and is giving a better article than ever to his patrons.

The wholesalers who had to submit to an extra customs levy on salt above a year after it was taken out of bond, are likely to have the satisfaction of establishing the principle they held out for, which is that customs officials should not be authorized to make importers pay for the mistakes the former make. This salt matter was referred to the Customs department at Ottawa, and from there referred to the Collector at Toronto, and now there is talk of refunding the money collected by the extraordinary levy.

PETROLEUM.

The local market is featureless, but easier prices hold for Canadian refined, which now does not quote above 15c.

The Petrolia Advertiser reports: Petrolia crude \$1.30 per bl., Oil Springs Crude \$1.30 per bbl. The fact that stocks are not increasing much and the consumption fully maintained at the highest average appears

to have no effect on the average refiner, and it has become more than ever patent that the law of supply and demand is a dead letter as regards values in crude petroleum. The price seems to vary with the necessities of the refiner, and an advance can be engineered by one clique when they are assured it will cut the wings of another, or a decline forced when that course is deemed necessary to the same end. Decreasing supplies and smaller productions have no terrors for the manufacturer, who has found that from time to time the most pronounced bull producer is vulnerable to the cry of the "wolf" in the form of a few new wells, new imaginary territory, or the no less feared report of selling by other large holders. There is no change in refined from last week.

BUTTER AND CHEESE.

A fairly good supply of butter is kept up, but a corresponding activity in the demand holds in check the tendency of rather liberal receipts to lower prices. The situation is therefore substantially unchanged so far as prices are concerned. There is a smaller proportion of prime butter now coming to hand, but the volume of medium is swelling, with the increase heavier at the lower end of the scale. There is also more butter which may be classed as low grade, though it does not sink far below the rank of medium. Consignments cover a wider range of quality than they did last week, and purchases of strictly good in lots of any considerable size are not easily got hold of. The quantity of butter received in large rolls increases every week, while the quality does not improve, the turnip flavor being a conspicuous fault still.

Cheese is quiet, but values appear to be

WE ARE BUYING
Dried Apples.
SEND SAMPLES
AND QUOTATIONS

ESTABLISHED 1866.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES
AND QUOTATIONS.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.
HALIFAX, N.S.

WM. HOOD & CO.,

Importers and Manufacturers of
Coffees, Spices, Mustards, Cream
of Tartar, Baking Powders,
Flavoring Exctracts, Etc.

Our aim is to cultivate and increase the
demand for pure goods.

A TRIAL ORDER OF OUR GOODS SOLICITED.

Should our representative not call on you
write us for quotations. Satisfaction guar-
anteed. TELEPHONE 1625.

48 & 50 LOMBARD ST., TORONTO.

Robertson, Thompson & Co.,

Commission Merchants,

185 NOTRE DAME ST., EAST,

P.O. Box 615. WINNIPEG, MAN.

We are open to receive a few more
agencies. We have an extensive connection
throughout the grocery trade.



All kinds of produce handled. Consign-
ments solicited. Carriers supplied.

FLORIDA ORANGES.

J Cleghorn & Son,

OFFER—

Car Florida Russetts "all sizes" low
" " Brights "choice."
" " "fancy."
The later car to arrive from the celebrated
grove of D. H. Nortray, "Orange Bend" Florida.
A line that commands extra price on account
of quality. Superior pack, reliability of marks.
If you are in want of something fancy send in
your orders.

J. CLEGHORN & SON, 94 Yonge St.

J. F. YOUNG & CO.,
PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only
plan which does justice to the Consignor. We
handle everything which the Country Store-
keeper has to send from home to sell. None of
our own goods to sell in preference to yours when
the market is good. Nothing between you and
best price obtainable except a small commission.
Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

T. W. CLARK & CO.,

General Commission and Provision Mer-
chants and Wholesale Dealers in
Dairy Products.

Consignments solicited and business transacted
for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,
PORK PACKER

70 and 72 FRONT ST. EAST,
Toronto, Ont.

**NEW CURING HAMS,
BACON, PORK,
NEW PURE LARD.**

**Hams, Breakfast
and Roll Bacon,
New curing, now ready.**

For Choice full flavor goods send us a
Sample order.

Jas. Park & Son,
Toronto, Ontario.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO,

Solicit consignments of the following:

Tub, Large and Pound Roll BUTTER.

POULTRY.

BEANS. ONIONS. APPLES.

CHEESE.

T. G. Williamson & Co.,

COMMISSION MERCHANTS

TEAS, COFFEES, FRUITS, SUGARS, ETC.

42 Front Street East,
TORONTO, ONT.

GEO. C. THOMPSON.

CHAS R KING.

THOMPSON & KING,

Consignees, Brokers, General Commission
and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.
Storage. Correspondence Solicited.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, TORONTO.

All kinds of Hog Products handled. Also Butter,
Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
Apples, Finnan Haddies, Dried Cod Fish, bought
or sold on commission. Agents for all lines of
Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce
from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried
Apples, Evaporated Apples, Codfish.

Quotations and samples sent on applica-
tion. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

McLAREN'S



Is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.

The Best Grocers Make
a point of Keeping it al-
ways in Stock.

MARKETS—Continued.

easier, as some dealers are selling choice September at 10½ to 11c. Others want 11½c. for the best.

COUNTRY PRODUCE.

APPLES—A good quality of stock has been in considerable local demand this week, fancy fruit selling of course very well. Picked and nicely packed hard fruit runs from \$2 to \$2.50, with \$2.75 paid for very fine apples. Spies, Greenings and King of Tomkins County are in leading request. There is a lull in export activity.

BEANS—Are very dull. Prices in retailers' lots are \$1.45 to \$1.50. Carloads run from \$1.25 to \$1.30.

CRANBERRIES—The demand is active at \$7.50 to \$8 per barrel. The trade has already made a very noticeable inroad upon stocks.

DRIED APPLES—The difficulty of getting buyers is the great hindrance to trade, as prices are low and easy. They run as low as 3½ to 4c. f.o.b. west. They job out at 4¼ to 4½c.

EVAPORATED APPLES—A Montreal house that has been operating for some time is now supposed to have control of the stock of all the evaporating concerns in the country. Some pressure on the market has certainly been withdrawn, as prices have hardened and advanced. It is said that several evaporators and dealers are now short, having engaged to supply stock to the manipulators of the corner when prices were below 6c. Some of these dealers have now to pay over 1c. advance, and it is this movement to cover shorts that makes the price so good just now. As high as 7¼c. has been paid for good stock, but as low as 6½c. for part of a car for the Montreal firm in question was paid on Monday. Jobbed out, the price is 7½ to 8c.

EGGS—Fresh are worth 17 to 18c., with the bent of the market towards the lower figure, as supplies have been more liberal the past few days. Lined are dull at 14 to 15c.

GAME—Venison is now out of the market, the legal shooting season having expired. Partridges are in fair supply at 45 to 50c., and rabbits at from 15 to 25c. Soft weather causes a slackening of the demand as well as of the supply.

HIDES—No. 1 green cows' are 4¼c. The usual supply has been increased perceptibly by Christmas slaughtering. Cured are very dull at 5c. No cars have changed hands this week.

HONEY—No improvement in the trade is observable. The movement of stock is slow and prices are just holding their own at 8 to 10c. for extracted and 14 to 16c. for sections.

HOPS—There has been a marked recoil of prices to 18 and 22c. as the extreme of the scale. Buyers have not been hovering over the market as they were expected to be, but prices are quite firm at the above quotations.

ONIONS—The weather favors deliveries, and the market has had considerable additions made to stock held last week. Prices range from \$2.25 to \$2.50.

POULTRY—The experience of open weather in past years on the verge of holidays has been a shrinkage of receipts during the week, until the very last moment, when stock reserved for special prices begins to flow in. This is true of this year. Prices are 9 to 10c. for turkeys, with 11c. asked for very choice, 6 to 7c. for geese, 30 to 50c. for chickens, and 50 to 80c. for ducks. Shippers ought to remember that the law requires the crops to be removed or the fowl may be confiscated.

POTATOES—Are not offering especially freely, but for such as are to be bid for it is hard to get more than 42c. on track. One holder had to put a carload in store because he could find no taker after two or three days' offering at 43c. Another car, however, was sold at 44c. Out of store prices are 50 to 55c. per bag.

SEEDS—More stock came forward during the one or two days of hard weather we had than at any other time since cutting. The roads are now in such a state that threshers cannot be easily moved from farm to farm, and offerings are consequently small. Alsike brings \$5.50 to \$6.30. Red clover is \$5 to \$5.25. A spell of cold weather would cause a rush of deliveries now, as the bulk of the stock grown this year is yet in the hands of the farmers.

SKINS—A fair supply of sheepskins is to be reported at 95c. to \$1. Calfskins are falling off in delivery at 5 to 7c.

TALLOW—There is no change in the position of tallow, which is dull at 2c. for crude and 5½ to 5¾c. for refined.

WOOL—Business is very flat. The market is scarcely doing anything, and prices are unchanged at 19c. for fleeces.

DRESSED HOGS AND PROVISIONS.

There has been a more general withholding of supplies on the part of sellers and the advantage of a stiffening in values of dressed hogs has been a consequence of this course. Street and rail receipts are both lighter. Several cars have been bought to arrive at \$5.40 for select weights, and \$5.45 has been spoken of, with the probability that prices will move to that side of present quotations. For very low weights or extra heavy, the price runs as low as \$5.

BACON—Long clear is quiet at 7¼c., backs at 10c., bellies 10½c., rolls 8¾c.

HAMS—are in light demand at 10½ to 11c.

LARD—is active at 9½ to 9¾c. for pure. There seems to be a reaction from the call for compound, as little of it sells. The easy prices of pure have something, but not all, to do with this.

BARREL PORK—Mess pork is quiet at \$13.75 to \$14, and short cut at \$15.50 to \$16.

FRESH MEATS—A special market has existed this week, as choice stock preponderates. The range is consequently wide. For beef, the price of forequarters is 5½ to 7c., hindquarters 7 to 9¼c. Mutton is 6½ to 8c., lamb 7½ to 10c., pork 6 to 6¼c. and Christmas veal 8 to 9c.

FISH AND OYSTERS.

The trade in fish has gradually quieted down and now its volume is small. Haddock are plentiful at 5½c., and cod at 8c. Good trout are very scarce, and the price is somewhat firmer. Dried fish are having very little sale, and prices are but nominal. Oysters are brisk and an immense trade is being done. They hold firmly at \$1.25 per gallon, with the select selling at \$1.50.

SALT.

The trade with the meat curers has not been so brisk, and in all probability will decrease from this time forward. Two cars barrels and two cars sacks have been sold, while quite a large trade is being done in small quantities and at firm prices.

GREEN FRUIT.

There is no acceleration to the demand for Valencia oranges, which this year find formidable rivals as fancy stock in Floridas. The latter furnish fine selections at easier prices and are in request. Valencias quote at \$5.25 to \$5.50, Floridas at \$2.75 to \$3.25,

(Continued on page 18.)

FLOUR AND FEED.

TORONTO, DEC. 24 1891.

There has been nothing to give special character to the trade of the week if the local circumstance of a more active demand for pastry grades of flour and fine grades suitable for fancy baking be excepted. The volume of business in staples has been steady, with no exciting influences in view or immediately in prospect. Values have remained unchanged. The movement of raw material from farmers' hands has been hindered by adverse roads and weather, while prices have not been more inviting than they were.

FLOUR—City millers' and dealers' prices are: Manitoba patents, \$5.25; strong bakers', \$4.85; Ontario patents, \$5; straight roller, \$4.75. extra, \$4.10 to \$4.15; low grades, per bag, \$1.25 to \$1.75.

Car prices are: Toronto freights—Manitoba patents, \$5.30 to \$5.50; Manitoba strong bakers', \$4.90 to \$5.10; Ontario patents, \$4.50 to \$5.10; straight roller, \$4.10 to \$4.15; extra, \$4; low grades, per bag, \$1.25 to \$1.75.

MEAL—Oatmeal is unchanged at \$4.10 to \$4.25. Cornmeal is \$3 to \$3.90. An error occurred in last week's report of the cornmeal market, the source of our authority put a 3 for a 4. The price \$3 is for Family meal, which is hard to get now, having gone out of use. Gold Dust is jobbed out at \$3.90, and sold in carloads at \$3.50. Grits are \$4, and hominy \$4 per barrel.

FEED—The scarcity of bran is undiminished. The range of prices is \$17 to \$18. Shorts quote at \$18 to \$19. Mixed feed is \$25 per ton. Cracked corn is \$1.35 per cwt. Corn is 65c. per bushel, oats 33½ to 34c., and feeding grades of barley are 48 to 50c.

HAY—Timothy, baled, on track is worth \$12 to \$12.50. Mixed is quiet at \$10 to \$10.50.

STRAW—There is no change from \$6 and \$6.50 for oat.

MONTREAL.

The flour market is dull but holders are not anxious about the future. Stocks are not heavy here while it is generally admitted that supplies in consumers' hands are run down pretty low. Once a move commences therefore buyers will have to pay prices if they are to supply themselves. The stock in store shows a decrease of 11,361 barrels compared with a week ago, and 5,287 barrels compared with a year ago. Patent spring, \$5.00 to \$5.35; Patent winter, \$5 to \$5.25; straight roller, \$4.65 to \$4.80; Extra \$4.30 to \$4.40; Superfine \$4.00 to \$4.10; City strong bakers' \$5.00 to \$5.10; Strong bakers' \$4.75 to 5.00.

OATMEAL—The demand for oatmeal continues dull, but fairly strong. Standard, per bag \$2.20 to \$2.30; Granulated \$2.20 to \$2.30; Rolled \$2.20 to \$2.30.

FEED—The market is firm for feed, bran and shorts, especially. Bran, \$17 to \$18; shorts \$19 to \$20, and mouillie, \$25.

We need your Money.

You need our goods. Let us get acquainted. Send for our catalogue, free. We positively assert we can add much to your profits, Pocket and Table Cutlery, Flat and Hollow ware, Jewelry, and a great variety of most salable and profitable Show Case Goods.

THE SUPPLY CO.,
Niagara Falls, Ont.

**Dominion Mills,
LONDON, ONT.**

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,

303 to 311 Talbot St.

STEEL, HAYTER & CO.,
Importers of

INDIAN TEAS

Direct from their estates in Assam.
New Season's Teas are now arriving.

PROPRIETORS OF THE WELL-KNOWN

"MONSOON" BRAND.

Samples and Quotations on application.
11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co.
Telephone 2354.

HARRY T. DEVINE & CO.,

FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for **LEITCH BROS.**
CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store: 130 Condova St.
Wharves, No. 1 and 2: False Creek,
Westminster Avenue,
VANCOUVER, B.C.

N. WENGER & BROS.,
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- - MILLERS - -
(Hungarian Process)

BRANDS:
KLEBER; MAY BLOSSOM.

AGENTS:

J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

OUR SPECIALTIES.

Stone Ground Flour, Graham Flour, Cracked Wheat, Buckwheat Flour, Chop Feed.

Mention THE GROCER.

J. & R. ROBSON,
Brantford, Ont.

BRANDON ROLLER MILLS,
Brandon, Man

— MANUFACTURERS OF —

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS.



FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILLSON, TILSONBURG, ONT.

With eight years experience in putting up prepared cereals in packages, we have seen imitations come up and go down and then disappear except from the Grocers shelves where they have remained an annoyance sometimes for years.

IRELAND'S PREPARED FOODS

Stand the test. They are reliable, delicious and nourishing, because they are PREPARED FOODS. They are not common goods like those sold in bulk. People will not buy common goods in packages but once or twice, they soon see the fraud. There is only one cataract like Niagara and only one class of prepared foods like those put up in packages by

The Ireland National Food Co., (Ltd.) Toronto.

F. C. IRELAND, B. Sc., Managing Director, 109 Cottingham Street.

EMBRO
OATMEAL
MILLS.

D. R. ROSS, - - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.



MARKETS—Continued.

according to size and quality. There are a few Jamaicas left, but they are rather wasty stock and do not sell rapidly. They go at \$5.50 and \$6. In lemons a moderately good trade is being done at \$3.50 to \$4 for Malagas in boxes, \$7.50 to \$8 for Malagas in half chests, and \$4.50 to \$5 for Messinas. Bananas are now in liberal supply, stock being kept in good condition in banana rooms. The price is \$2 to \$2.75 per bunch. Pineapples are scarce at \$3 per dozen.

DRY GOODS.

Trade in staples has been very good during the past week, and some lines have had a special demand. Money has been more plentiful, and in fact, it is doubtful if payments were ever much better, for this season, than at the present time. The prospects for spring trade are somewhat uncertain, and no decided view is taken by those who are watching the course of trade closely.

MONTREAL MARKETS.

MONTREAL, Dec 24, 1891.

The week, naturally, has been quiet in wholesale circles, except in such lines as are particularly active at the holiday time. Generally speaking, therefore, there is not much to note, but dried fruit and seasonable lines of green fruit have shown a fair degree of activity in a jobbing way, proving that the anticipatory operations noted in last week's issue were wise and in due season. Other lines are dull and quiet, but no one is surprised at this.

SUGAR, SYRUPS, ETC.

Raw sugar maintains its firm tone and the market is unchanged. Demand is fair, but refiners are not pressing business. Granulated is selling at 4½c. and yellows 3½ to 4½c.

Syrups are quiet, and what little movement there is, is in American product, which is selling at 25c. per gallon, while the local product is quoted at 28 to 30c. Some small lots of Barbadoes changed hands during the week at 30c., and there is still a fair demand for New Orleans at 28 to 30c.

TEAS.

The market is quiet for all teas. A few Japans are selling at 15½ to 21c., and low grade blacks are in fair demand as are also gunpowders. No improvement is expected until after the holidays.

COFFEE.

The firm tone to coffee is fully maintained, while supplies here continuing light. Business therefore since our last has been of small volume. We quote Rios 18½ to 20c. Jamaicas 17 to 18c., Maricaibos 19c.

RICE.

There is little business doing on spot, but advices from primary markets are very strong, and the tone here is firm in consequence. We quote:—Patna, \$4.50 to \$5.00; Japan, \$4.75 to \$5.00 Standard, \$3.90, and off grades \$3.50 in car lots.

DRIED FRUIT.

The activity noted in our last was continued until the close of the week, but since then business has been quiet, as jobbers are well supplied. They however are doing a good average business with consumers. Valencia raisins are firm, and unchanged at 5 to 5¼c. for firsts in round lots, and 4½ to 5c. for seconds. Currants rule very firm at last weeks figures, viz., 5½c. barrels 5½ in half barrels, and 5¼ in cases the market being almost bare of stock.

GREEN FRUIT.

Such green fruit as has been required for the holiday season has been in active demand especially oranges and grapes and the jobbing movement in them has been large. Florida oranges have been in good request at \$2.50 to \$3.50 per box and what little Valencia stock there was offering went for \$4.75 to \$5.00 per case. Almeria grapes ruled active and steady at \$5 to 5.50 per box and Lemons were quiet, Malagas selling at \$5 per chest and Messinas \$2.50 to \$3.50 per box. Fresh bananas are offering at \$2 to \$2.10 per bunch.

CANNED GOODS.

There is nothing to say about canned goods worth mentioning. Grocers seem to be well stocked up at present and jobbers find business pretty tame.

FISH.

The holiday week does not mean any extra demand for fish, and none is to mention, business being almost net. Stocks are small however, with holders quite confident of firm values once the movement commences.

APPLES.

The apple market rules firm and unchanged. Car lots are moving at \$2.10 to \$2.25 and holiday requirements have induced quite a fair jobbing trade at 2.50 to 3 per barrel.

PROVISIONS.

Provisions have been dull and quiet, but there is no change in values to note. Pork is quiet with competition of dressed hogs having effect, and other lines are dull. Canadian meats are quiet and unchanged. Canadian short cut, per brl. \$16.00 to \$16.25; mess pork, western, per brl. \$13.50 to \$14.00; short cut, western, per brl. \$16.25 to \$16.50; hams, city cured, per lb. 10½c. to 11c; lard, Canadian, in pails, 8½c. to 9c; bacon, per lb. 9c. to 10c; lard, com. refined, per lb. 7¼ to 8c.

EGGS.

There is no change in eggs, the market moving steadily along at 15 to 16c. for limed stock. No fresh eggs are offering.

POULTRY.

There is a brisk demand for poultry consequent on the holidays but supplies are plentiful. We quote Turkeys 9 to 10c. per lb.; chickens, 8 to 8½c, fowls 6c. to 7c., geese, 6 to 6½c., ducks 8 to 9½c. Partridges continue in good demand at 40 to 45c. per brace for firsts, and 25 to 30c. per brace for seconds.

DRESSED HOGS.

The demand for dressed hogs is fair, but supplies are plentiful and prices rule easy. We quote values unchanged 5¼ to 5½c. per lb.

BUTTER.

The butter market is firm and values are unchanged. Shipping enquiry has occurred for Western dairy and Kamouraska during the week, on the basis of 16 to 17c., and resulted in a considerable clearance. Finest Townships dairy and creamery however, is to firmly held for business in this market, but there is a good jobbing call for them on the basis of 20 to 21c., and 24 to 24½c. respectively.

CHEESE.

Large purchases by a leading shipping house made matters more interesting in cheese during the past week, and now the market is undoubtedly stiff at 11 and a fraction more for finest, on which basis some 6000 boxes have been moved since our last.

GRAIN.

The grain market remains quiet and prices are purely nominal in the absence of business. The stocks in store show a decrease of

29,113 wheat, 5,639 peas, 33,426 barley, and an increase of 13,527 oats, compared with a week ago. Compared with a year ago there is an increase of 211,628 wheat, 170,019 peas, 185,707 barley, and a decrease of 4,929 corn, 57,252 oats, 8,552 rye. We quote:—No. 2 hard Manitoba \$1.03 to \$1.04; No. 3, do., 97c; No. 2 Northern, \$1.04; peas, 75 to 76c. per 66 pounds; oats, 35½c. to 36c. per 34 pounds in store, corn, 72c. duty paid; feed barley, 48 to 50c.; good malting do., 60 to 62c.

Traveller wants Situation.

WANTED—A SITUATION AS TRAVELLER for Provision House for New Brunswick and Nova Scotia. Apply care J, this office.

A. H. BADGEROW.

ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

LET US **ARGUE TOGETHER.**

Why is the Star Fire Lighter better than Coal Oil ?

BECAUSE: It is less expensive than coal oil. No trouble in preparing kindling. It is more effective, one square will burn 10 to 15 minutes, and is warranted to light a fire without coal oil or kindling. It is cleaner, and is perfectly safe.

Quick seller. Good profit. Send for free sample.

STAR MANUFACTURING CO., London.

TRY
KOH-I-NOOR TEA
Best in the World.

Sold only by

T. B. Escott & Co.,
London, Ont.

Elliott, Marr & Co.,
Importers of Teas

—AND—

Wholesale Grocers.
LONDON, ONT.

DAVIDSON & HAY
 Wholesale Grocers,
 36 Yonge Street,
TORONTO.

REMOVAL.

Having just removed into our new premises, No. 19 Front St. East, we invite the attention of the Trade to our large stock of Canned Goods, Teas, Sugars, Syrups and General Groceries. A call solicited.

Sloan & Crowther
 WHOLESALE GROCERS,
 19 Front St. E., Toronto.

STUART, HARVEY & CO.
 IMPORTERS AND
WHOLESALE GROCERS
 A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
NOW IN STORE:
 New Muscatels,
 " London Layers,
 " Connoisseur Clusters,
 " Valencia Shelled Almonds,
 " Sultanas.
HAMILTON, ONT.

To the Trade.

NEW SALMONS.

We offer 1100 cases Red Salmon "British American" brand, the best on the market, at \$1.30 per dozen, 30 days.

QUALITY GUARANTEED.

N. QUINTAL & FILS,
 WHOLESALE GROCERS,
 274 St. Paul Street,
MONTREAL.

Write for samples of Sugars.

RIO COFFEE

Ex. S. S. Phidias.

WARREN BROS. & BOOMER,
 35 and 37 Front St. East,
TORONTO, ONT.

EDWARD ADAMS & CO.
 ESTABLISHED 1846.
 Wholesale Grocers and Importers of
TEAS, SUGARS, COFFEES, TOBACCOS.
 95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,
 IMPORTERS OF TEAS
 —AND—
WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

NEW

Dates.
 Malaga Raisins.
 Valencia Shelled Almonds
 Grenoble Walnuts.
 California Dried Fruits.

SMITH & KEIGHLEY
WHOLESALE GROCERS,
 9 Front St. E., Toronto

Thos. KINNEAR & Co
 Wholesale Grocers and Importers of
TEAS, SUGARS, COFFEES,
 Full stock of Christmas Goods.
 Send for prices before buying elsewhere.
 49 Front St. E., - TORONTO.

J. W. LANG & CO.,
 WHOLESALE GROCERS,
TORONTO.

If quotations are wanted on any goods in our line, drop us a card. We will reply by return mail.

33 Front St. East.

NEW
Bordeaux Walnuts

—AND—

NEW FRUITS

(NOW IN STORE.)

PERKINS, INCE & Co.,
 41 and 43 Front St., Toronto.

J. F. EBY. HUGH BLAIN
LIMA BEANS
 In bags about 60 lbs.
 Fine and Cheap.
EBY, BLAIN & Co.,
 Wholesale Grocers,
 FRONT AND SCOTT STS. TORONTO.



TWO KINDS

—OF—

Business Men.



WIDE AWAKE

kind buy from the
EMPIRE
because they get goods
that are right and are up
to the times.

Another kind are



FAST ASLEEP

but they are waking up
every day to the fact
that we can give them
goods that will please
them.

We sell direct to re-
tailers. Send for sample
caddy or two.

Empire Tobacco Co.,
MONTREAL.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., Dec. 23. 1891

Trade still keeps good with the jobbers, though the retailers are complaining, this week should change matters some, their one great drawback is the non-appearance of snow, which always makes a decided improvement to trade at this season of the year. The shop windows already have quite a holiday appearance. The dry goods stores take the lead in that, as usual.

FLOUR—There is nothing new to report in the flour market, holders of stock seem inclined to make concessions to effect sales, though prices are about the same as when last reported. Manitoba \$5.95 to \$6.05, Ontario high grade \$5.30 to \$5.35, medium patents \$5.10 to \$5.20.

MEAL—Our millers have been very short of corn and prices have advanced some. There is a good demand at present quotations, which will likely hold for some time. It is selling at \$3.15 to \$3.20.

Oatmeal is without change either in price or amount moving.

SUCAR—There has been a good demand for all kinds of sugar, prices remain steady though some favor the opinion of an upward turn. Granulated is quoted 4½ to 4¾ yellows 3½ to 3¾, Paris lumps 6 to 6½.

SYRUPS—in bbls are selling readily at 3 to 3¼.

MOLASSES—Barbados is the only kind offering and the price is 34½ to 36.

BUTTER—is in fair demand no change in prices to report.

CHEESE—are scarce prices are higher quotations given are 10½ to 11.

FISH—Dry fish of all kinds are scarce. Prices are some higher. Cod, large, are quoted at \$5 to 5.20; medium cod \$4.40 to 4.50; pollock \$2.40 to 2.50; smoked herring 10 to 10½; mess shad \$6.25; shad No. 1 \$5 to 5.25; Eastern herring \$3.25 to 3.40 half barrels; bag herring \$1.80 to \$2.

BIDE YOUR TIME.

Don't rush. Don't hurry. All things come to him who waits—and works. With the exception of dissipation there are more people laid away every year on account of being in too great a hurry than for any other reason. To live is to die; that is plainly evident to everyone. But there is no reason why we should die as soon as we do, not if we take care of ourselves, and to take care of ourselves is to know how to live. We of this country rush pell mell through life as though we were anxious to see the end of it without losing any time on the way. He who crowds two days' work into one may be able to accomplish the task of two men—for a short time only. We all know, or ought to know, that the best machinery will soon give out if not regularly oiled and regularly given a rest. Iron and steel are made of much tougher and more durable material than mortal man. Those who are in too great a hurry to get rich seldom become rich. If they should happen to amass a fortune, it is at a cost that none are able to

afford. Wealth is a very poor substitute for health. Money may make the mare go, but it is not able to create a new man.

It is bad enough in an employer to work without stopping to rest, but it is a great deal worse for a clerk to be in too great a hurry to get ahead, that is if the clerk hopes to succeed in life and amount to anything. A man can accomplish just so much and no more, and the more he takes care of himself, the more he will be able to do and the better able to enjoy the fruits of his labor.—Grocers' Monthly Review.

QUALITY.

There is one important point often lost sight of by retail grocers, and that is that appearance does not count for much in their business, so far as goods are concerned. Cheap and inferior but showy goods may find a ready sale and give satisfaction to consumers in the dry goods trade and in the boot and shoe and other branches of the clothing business, but a grocer runs a very poor chance of succeeding in business if he sells butter, coffee, tea, etc., on their appearance and without regard to the intrinsic merits of the articles. It is true that many customers are particular as to prices, and would rather purchase cheaply than dearly, but as they generally are more fastidious as to what they put into their stomachs than what they wear, it follows that quality is a more important factor in the grocery business than in nearly every other branch of retail trade. To a perception of this fact is chiefly due the success of the most prosperous grocers in this country.

HINTS ON USING THE TELEPHONE.

Some practical hints as to how to use the telephone have recently been published, and some of them are well worth repeating. One man will get right up to the telephone and say what he has to say loud enough to be heard a square away. The next one stands away back and does the same thing, while a third will almost whisper into the instrument. There is only one way to talk through a telephone, and the "central" might be saved a world of trouble and undeserved abuse if all users would carefully learn and follow it. That way is to stand just a little back and talk in an ordinary tone, as if you were speaking to a man a couple of feet away, instead of one or two miles away over a wire. Don't yell, don't whisper; simply speak in an ordinary tone and distinctly. The words are carried by electricity not by the force of your enunciation. The instrument is not like a deaf man, but on the other hand, is extremely sensitive.—Boston Journal of Commerce.

The Snow Drift Baking Powder Co. greets its business friends in a special Christmas advertisement, which we are sorry to say arrived too late to be placed in that firm's space in our columns.

A fire broke out in Hennings' flour mill in Goderich early on Tuesday morning. The mill was totally destroyed, the loss being about \$6,000. There was an insurance of \$1,200 in the Aetna company. Cause of fire unknown.

ADVERTISING IN VERSE.

In Printer's Ink for Dec. 2, Mr. John S. Grey has an interesting article under the above caption. He says there is "a great difference of opinion as to the efficacy of poetical advertising. A coal dealer or a dentist, for instance, is justified in believing that there is nothing whatever in his business to inspire a writer with a divine afflatus. Yet I have written jingles for both trades with fair success." Continuing he says: Messrs. Macniven & Cameron, the celebrated Scotch pen makers, justly claim to have had the most profitable business verse ever written, while the author of the lines was certainly the best poet of his, or any other, time. The verse alluded to was simply:

They came as a boon and a blessing to men—
The Pickwick, the Owl, and the Waverley Pen.

They were household words, almost, when, in 1886, the Camberwell Ladies' Baths were opened in London, and then came the famous parody, on every dead wall in the English metropolis:

They came as a boon and a blessing to women,
The Camberwell baths for the ladies to swim in.

Some of the most extensively advertised articles have often been done into verse: Pears' Soap, occasionally; Sapolio, largely; Pearline, rarely; Sozodont, and others, all the time.

A poetical advertisement, like a prose one, must be brief to be successful, but it should excel ordinary prose in containing some happy, epigrammatic conceit. If the reader will now pardon my egotism in giving samples of the best of my own work for prominent advertisers, he may possibly gain some insight into how brief verse advertising may be made effective.

The following was written for the Messrs. Cleaver, of London several years ago:

A maiden looks with wistful, envious eyes
On Mary Anderson's bewitching features:
"Oh, what a lovely skin!" she softly cries;
"Surely though art the finest of God's creatures!
For such complexion dare I ever hope?"
"Yes," murmurs Mary "just try Cleaver's Soap!"

It may be here stated that soap manufacturers, with the exception, perhaps, of Frank Siddall, have a decided disposition to advertise in verse, yet what article is so unpoetic in its nature and manufacture?

Of several hundred poetical squibs which I have written for Sapolio, I consider the subjoined the best of all, for the reason that it

appeals in the most insidious manner to the hired girl's tenderest spot—her evenings out:

Two servants in two neighboring houses dwelt,
But differently their daily labors felt.
Jaded and weary of her life was one,
Always at work, and yet 'twas never done.
The other walked out evenings with her beau,
But then, she cleaned house with Sapolio!
I believe Mr. Ward's favorite among my contributions to Sapolio literature was this, written in England five years ago:
"Oh, wad some power the giftie gie us
To see oursel's as ithers see us."
That power which Bobby Burns would know
Is furnished in Sapolio;
For, used on pewter, brass, or delf,
Like others, you can see yourself!

My only objection to the above is that the leading idea is borrowed, and as an adaptation it should not rank with an entirely original production.

Enough of soap—though, had I space, I would like to give some Pearline lines and verses I have written for Santa Claus Soap. My object, however, is to show a diversity of businesses.

Turning now to the various trades, I give some examples of jingles which any person is at liberty to use or adapt for use. Here is a squib for a butcher:

Beef, mutton, veal and lamb,
Poultry, pork and mildest ham,
Best and cheapest on the street
For those who have to make ends meet.
My reputation is at steak
And thus a living I would make.

With a grocer's advertisement for tea I will conclude this article:

A rich, appetizing T,
A truly surprising T,
A saving, not wasting—
Beautiful tasting—
Very fine flavored T.

A well-recommended T,
Judiciously blended T,
Comforting, pleasing,
Always appeasing—
Best sort of household T.



"CAIRN'S"
HOME MADE MARMALADE.

In 1, 2 and 7 lbs., in Glass, White and Stone Jars.

We are now taking orders for January shipment of this delicious preserve. Send in your orders early as the stock is limited.

BLAIKLOCK BROS,
General Agents for Canada.
MONTREAL

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto.

"Wm. T. Hunter, successor to John Hunter & Son," is the new sign over the door at the corner of James and Barton streets, Hamilton. This change is mutually agreeable, the elder Hunter having done a very successful trade in groceries for the past ten years, and retires upon a well-earned competency, while the son, a young man full of energy and push, takes on the full proprietorship of the large business established by the firm, with full confidence in his ability to succeed in the future as in the past.

Fancy Cheese.

Roquefort.	Pine Apple.
Gorgonzola.	Edam.
Limberger.	Sap Sago.
Parmesan.	Sage.
Swiss.	Cream.
Paragon.	Neufchatel.

Direct Importations received weekly.

WRIGHT & COPP,
40 Wellington St. E.,
TORONTO.

CORTICELLI

SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

HEALTH IS WEALTH.



Health seekers travel far to mountains, lakes, seas and springs, but of all the famous waters to thoroughly cleanse the body of health-destroying impurities, to make the joints supple and make the muscles and frame firm, and cause one to feel fresh life trickling through the veins, give me St. Leon Mineral Water. — I. Bliss, Compton, P. Q.

For particulars apply
St. Leon Mineral Water Co., Ltd.,
Head Office, 101 1/4 King St. W., Toronto.
BRANCH—Tidy's Flower Depot, 164 Yonge St.

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

HAVE YOU A GOOD CLERK ?

If you have a bad one, either get rid of him at once, as he is driving business away from your store, or else make a good one of him by giving him your copy of THE CANADIAN GROCER to read each week. It will pay you to do this. One reader of this valuable journal says:—Do you ever let your clerks read THE GROCER? No! Well, take the advice of another, and let them take it home some night, and let them read it. Where is the benefit? you ask. They will take more interest in your business. Your business will become their business. They will know more about the grocery business, and will be encouraged and benefited generally by what they read. New ideas will help them to make greater sales, to say nothing of the way you will rise in their estimation for the interest you display in their behalf.

There is hardly a single issue of THE CANADIAN GROCER that does not contain something of interest and value, not only to the clerk, but to his employer, and it is by reading and following up these articles carefully, which are generally the experiences of successful business men, that both clerk and employer may hope to be benefited—in other words, successful.

If you think it worth your while to send copies to your clerks specially, we will give you cheap rates. In any case make them read it carefully and we feel sure the result will be at once apparent in increased interest in your business and increased trade at your counter.

The mental aliment that is necessary to keep a salesman's business knowledge constantly refreshed must be supplied from the very fountain head of trade-information. Imparted at second-hand it is not nearly so telling in its effect. THE GROCER should therefore be read carefully by every employe whose business it is to sell goods. Each week it presents a full market bulletin, which ought to be an instalment of new power to the subordinate as to the principal salesman. Reading maketh a full man. How much more fully equipped to do business is he who can talk instructively to a customer about

the most recent developments in the sugar market, about the position of canned goods stock, about the scarcity of peels or the endless interesting facts that crop up in successive market reports! The salesman who can do this is an engaging man to have wait on one, and the curiosity of customers is never stalked. Various other descriptions of facts that do not enter into a market report are supplied every week, and it would be a pity that the medium of them should be a sealed book now to the future proprietors of the grocery stores of the country. Allow, nay, encourage the clerks to read thoughtfully every issue of the paper, and we guarantee that when the biographical sketches of the next relay of successful business men come to be written, one great cause to which their success will be assigned will be the CANADIAN GROCER, THE GROCER practises what it preaches. It would not have the influence it has to-day if every one connected with it were not a reader of the best trade papers that are issued for the improvement of publishers, journalists and printers. In the same way, all salesmen would find the very best basis of self-improvement to be the habit of reading every issue of THE GROCER, with the conscientious object of being a fully informed man upon the chosen business of his life.

Principals would be advancing their own interests by getting every clerk to read every issue of THE GROCER completely through. If the employer cannot spare his copy, he ought to subscribe for another to be sent to his clerk or clerks, and if the latter cannot get it otherwise, they will increase their own efficiency, and make their services in demand by becoming subscribers themselves.

Speaking of fraternity, we doubt if there is a class of men more closely bound together in ties of friendship than the newspaper men. They may abuse each other in their papers—abuse in a Pickwickian sense—but personally they respect and honor one another. We are reminded of this by the manly stand taken by J. B. McLean, President of the Company publishing THE CANADIAN GROCER, Toronto. Last week we published a letter from his paper, denouncing the interference with the New England Grocer by the New Brunswick customs authorities, and we have before us, at this writing, a letter from his hand, in which he says that as "Secretary-Treasurer of the Canadian Press Association I will try to get the Association to bring its influence to bear on the Department in favor of legitimate trade papers, such as yours is." If the grocers would pull together in this way they might accomplish wonders.—New England Grocer.

J. B. McLEAN, PRES.
HUGH C. McLEAN
SEC. TRES.

The J. B. McLean Publishing Co.
TRADE JOURNAL PUBLISHERS
FINE MAGAZINE
PRINTERS.
TORONTO
ONT.


PUBLICATIONS
"HARDWARE"
"THE CANADIAN GROCER"
"BOOKS AND NOTIONS"
"THE DRY GOODS REVIEW"
ETC., ETC.

not what you
pay for an
ADVERTISEMENT
but what it
pays you.

EVERY READER
IS A BUYER OF THE
GOODS ADVERTISED.

THESE ARE THE ONLY PUBLICATIONS
IN CANADA THAT GO EXCLUSIVELY TO
THE TRADE REPRESENTED BY EACH.

WHY ADVERTISE IN A PAPER WITH CIRCULATION
DIVIDED OVER SEVERAL TRADES, IF YOU ONLY WANT
TO REACH ONE OF THEM? MORE THAN HALF THE
CIRCULATION OF A GENERAL PAPER IS LOST TO YOU



ST. JOHN, N. B.,
Dec. 15, 1891.

TO TORONTO SALT WORKS.

Ship another twenty-five case lot of "Acme" table salt, at last quotation. The first twenty-five cases sold well and given good satisfaction.

STEPHEN & FIGGARES,
Wholesale Grocers.

Per Great Northwestern Telegraph Co.

The British Columbia Fruit Canning and
Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.,
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS

YOUR STOCK

Is not complete

without a full line of

**Munn's
Boneless
Codfish.**

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMIC and CONVENIENT article of food.

Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

M. LEFEBVRE & CO.



Reg. Trade Mark.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams,
Preserves.

Montreal, P.Q.

Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

PICKLING VINEGAR.



T. A. LYTLE & CO.,

Bonded Manufacturers,

124--128 RICHMOND ST. W.,

TORONTO.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

From the Wringer to the Starch Bowl.

NEW PROCESS

IVORINE

STARCH

Requires no boiling. Collars, Cuffs, etc., may be starched directly after passing through the Wringer.

WILL NOT STICK TO THE IRON.

Saves Labor! Saves Time! Saves Linen!
Makes Perfect Work. Full Directions on each package.

TRY IT.

St. Lawrence Starch Company, Limited,
MANUFACTURERS.



Send for Price List of our various brands of chewing gum.

G. T. HEISEL,
36-38 Lombard St.
TORONTO.



SALES MADE OR PENDING.

G. H. Gass & Co., general merchants, Spring Hill, N.S., have sold out.

Amedie Manseau, general merchant, La Broquerie, N.W.T., has sold out to David Brisebois.

The stock in the estate of E. A. Cairncross, general merchant, Shakespeare, Ont., is advertised for sale by auction on the 29th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Geo. E. Bearns & Bros., St. Johns, Newfoundland, have dissolved. Geo. E. Bearns retiring.

A co-partnership is registered between E. C. Bowers and Chas. B. Bowers, general merchants, at Westport, N.S., the style to be E. C. Bowers & Co.

REMOVALS AND DEATHS.

J. G. Day, grocer, Odessa, Ont., is dead.

Hugh Bannerman, general merchant, Oakville Siding, Man., is dead.

Hunter & Moore, Crystal City, N.W.T., are opening a branch of their general store at Pilot Mound.

FIRES.

John McDonald, grocer, Point du Chene, N. B., is burnt out.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. L. Smith, general merchant, Micksburg, Ont., has assigned.

P. Morrier, general merchant, Capetown, Que., has assigned.

James Lee & Co., importers and wholesale grocers, Montreal, have suspended.

J. E. Dixon, general merchant, Robertson's Station, Montreal, has assigned.

H. V. Jarry, general merchant, St. Germain de Grantham, Que., has assigned.

R. J. McDonald, dealer in dry goods and groceries, Port Hastings, N.S., has assigned.

Mrs. S. E. McKay, general merchant, Owen Sound, Ont., has assigned to Robert D. Cameron, Owen Sound.

C. J. Bowlby, dealer in bankrupt stocks, Sault Ste. Marie, Ont., has assigned to F. B. Horner, Sault Ste. Marie.

W. E. Amsden, dealer in groceries and crockery, Wallaceburg, Ont., has assigned to D. Blackley, Hamilton.

Mrs. Hector McNeill, dealer in groceries and hardware, Woodville, Ont., has assigned to Chas. Langley, Toronto.

Competition is keen and active, and the only way to meet it successfully is to buy from the best houses, and at lowest prices.

SEASONABLE SUGGESTIONS.

A question that every storekeeper should ask himself and proceed as quickly as possible to answer is: How low can I reduce the cost of doing business? This is a good time to consider this subject, because at the New Year it is customary to take the inventory and figure out the profits—if any—and the cost of store service, rent, &c., thus affording an opportunity to get at the exact expense of doing business. As to the percentage of cost on the annual sales, it depends upon how many times the stock has been turned over. Here is where the energetic and enterprising dealer has the advantage, turning over his stock perhaps two or three times more in the year than the general run of retailers. These latter may pay just as much for rent, for fuel, light, insurance, for horses and their keep, while turning over their stocks four times per annum, as the dealer who succeeds in doing so six times or more. Their clerk hire and advertising expenses will probably be less, but these differences will be comparatively small compared with the much greater profits of the exceptional storekeepers. Clerks cut a considerable figure in the extension of a retail business. Two first-class, willing, polite assistants, who take an interest in the business, will sell more goods and make more new patrons for the store than twice as many inferior clerks who are constantly troubled by the fear that they will do too much for their wages. Consequently it behooves the ambitious merchant to take pains in selecting assistants in the store, to carefully instruct them and treat them well, and above all pay them a fair salary. All of the poor clerks in the business, that is to say, those who are beyond improvement and incorrigibly incapable, should be weeded out, but that valuable aid to the dealer—the willing, capable clerk—should receive better treatment than he occasionally gets.

Let your aim be to increase the volume of your sales without injuriously affecting prices, and at the same time keeping the percentage of cost as low as possible. Little leaks, the innumerable outlets for hard-earned cash, affect the percentage of cost of doing business in too many stores, and cannot be neglected without detriment to the profits of the dealers. The neglect to examine and weigh, measure or gauge everything that is purchased, is a common source of leakage by which the percentage of cost is increased.

The extremely penurious merchant often defeats his own attempts to enlarge his trade by a more rapid turnover of the stock, owing to a sort of constitutional disinclination to spend a cent to make a dollar. Liberal expenditures for improved store fixtures, for an effective delivery service and for judicious advertising, will, other things being equal, produce an expanded trade and larger net profits, while at the same time the percentage

of cost of doing business will be reduced. The points to which we have alluded deserve attention at the close of the year, and we hope that our remarks will bear fruit.—Merchants' Review.

THE THREE ESSENTIAL QUALITIES IN A CLERK.

"The Northwest Trade of this city, says the Minneapolis Times, recently invited answers from subscribers to a series of questions propounded to them, varying from an inquiry into the state of the roads to a feeler as to their thoughts on the subject of store loungers. One of the questions asked was, 'what are the three most essential qualities in a clerk?' and the answers to this question are instructive. There is a uniformity about them which suggests that here is a subject on which all men of business agree. It may surprise some to learn that country merchants are not looking for clerks who are 'smart,' none of them yearn for young men who have been to college, and none of them even mention that a successful clerk must be a successful liar. One merchant writes: 'The three important qualities in a clerk are honesty, politeness and cleanliness;' another says 'honesty and politeness and attention to displaying goods attractively;' a third names 'honesty, sobriety and faithfulness;' a fourth, 'honesty, civility, industry;' a fifth, 'honesty, kindness and patience without end;' a sixth, 'honesty, civility and industry.' So the whole series runs. Every merchant in the list wants his clerks to be honest. Every one thinks it of advantage that his clerks should be patient and polite, and each one demands that they attend strictly to business. These answers have a hopeful sound, because their sentiments are as binding on the principal as on the agent. We take it that every merchant who writes to The Northwest Trade is up on the precepts he enunciates. There can be no sanded sugar in these stores, for the clerk who does such a trick earns his discharge in the act. The politeness inculcated in these letters must also pervade the business houses presided over by the letter writers and this assures the clerks their rights as citizens. They cannot be imposed upon by their employers any more than they can be permitted to juggle for the rights of customers. And as honesty and politeness are the universal rule, so too is attention to business as taught by example and precept. There is no reason why the merchants should not take these lessons home to themselves as well as preach them to others, and as the country merchant is as consistent a being as his contemporary in any other line, no doubt they are."

BUSINESS CHANCES.

HONEY—COMB OR EXTRACTED—WE ARE handling large quantities, and supplying grocers in all parts of the Dominion. Gold & Co., Brantford, Ont., Bee Keepers' Supplies.

COFFEE MILL FOR SALE, CHEAP—ENTER-prise make; stands two feet four inches high; grinds 1½ lb. per minute; good as new. Stroud Bros., Belleville, Ont.

When preparing the Christmas Dinner JOHNSTON'S FLUID BEEF should be on hand for making rich gravy and for a



Warming
and
Strengthening
DRINK.

W. G. A. LAMBE & CO.,
Commission Merchants,
TORONTO.

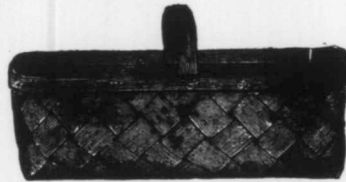
AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



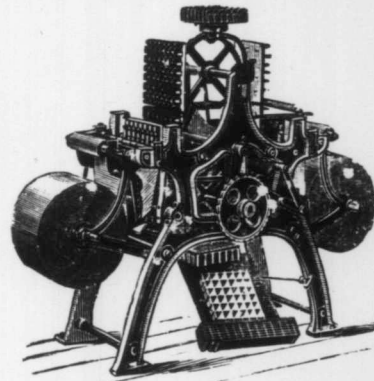
- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case
Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.
Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING
POWDER, FISH AND LOBSTER
CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

* The OLD WOODEN BUCKET MUST GO *
Indurated Fibre Ware.



NO HOOPS,
NO JOINTS,
CANNOT LEAK,
SWELL, OR
WATER SOAK.

The E. B. Eddy Co.
MAMMOTH WORKS
HULL, CANADA.

TORONTO BRANCH : 29 Front St. West.

No good House can afford to be without them, while otherwise poorer houses are building up a trade by a good show of these wares. It is the only absolutely seamless. Though hard it is Elastic. Though impervious to hot or cold water it is not brittle. Lighter than Metal, Stronger than Wood. Heavier than any other Hollowware. Will not shrink. Imparts no taste or flavor to its contents. Commends itself for general House and Farm use. Invaluable for Manufacturers, Brewers, Cotton Spinners, etc. Indispensable for Steamboat and Vessel use.

☺ THE WARE OF THE PRESENT AND FUTURE. ☺

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

Are manufacturing their Choice Standard Brands of Tobaccos from Pure Virginia and Kentucky Leafs.

CUT PLUG SMOKING : GOLD FLAKE. HAND MADE. OLD FLAG. UNCLE SAM. WIG WAG

FINE CUT CHEWING : GOLDEN THREAD. GLOBE. HIGH COURT. JERSEY LILY. VICTORIA.

A. Smith & Co., Cigar Manufacturers, London, having purchased the Stock and Plant of the above company will continue to manufacture the above first class tobaccos.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Dec. 24, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.



WHITE STAR. per doz
4 oz tins, 3 doz in case 0 75
12 " 2 doz in case 2 00
5 lb " 1 9 00
5 oz glass jars, 2 1/2 doz in case 1 10
10 oz glass jars, 2 doz in case 2 00
Bulk, per lb 0 15

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy 8 1/2
Arrowroot \$0 11
Butter 0 5
" 3 lbs 0 20
Cabin 0 7 1/2
Cottage 0 8 1/2
Digestive 0 10
Daisy Wafer 0 16
Garibaldi 0 10
Gingerbread 0 11
Ginger Nuts 0 10
Graham Wafer 0 09
Lemon 0 10
Milk 0 09
Nic Nac 0 12
Oyster 6 06
People's Mixed 10 1/2
Pie Nic 0 09
Prairie 0 08 1/2
Rich Mixed 0 14
School Cake 0 11 1/2
Soda 0 06
" 3 lb 0 20
Sultana 0 11
Tea 0 11
Tid Bits 0 09 1/2
Variety 0 11
Village 0 07 1/2
Wine 0 08 1/2

BLACKING.

Day & Martin's, pints, per doz \$3 20
" " 1/2 " 2 10
" " 3/4 " 1 10
Spanish, No. 3 4 50
" " 10 9 00

JACQUAND FRENCH BLACKING.

No 2 per gross 2 30
No 3 3 45
No 4 4 60
No 5 6 90

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.
TELLIER, ROTHWELL & CO'S.
Royal Black Lead, per gross... \$1 80
F. F. DALLEY & CO.
Silver Star Stove Paste Per gross 9 00
Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross. 2 10
TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb. 13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS, per doz

X Carpet, 4 strings, net... \$3 60
2 " 4 " " 3 20
3 " 3 " " 2 95
XXX Hurl 4 " " 2 90
1X " 4 " " 2 65
2X Parlor 4 " " 2 50
3 " 3 " " 2 25
4 " 3 " " 1 85
5 " 2 " " 1 50
Warehouse 4 " " 3 25
Ship 4 " " 4 00
1 Cable 2 wire bands, net 3 25
2 " 3 " " 4 00

CANNED GOODS.

Apples, 3's Per doz \$1 00 \$1 10
" gallons 2 25 2 50
Blackberries, 2 2 00 2 25
Blueberries, 2 1 25 1 40
Beans, 2 1 00 1 10
Corn, 2's 1 05 1 10
" Special Brands 1 30 1 60
Cherries, red pitted, 2's 2 25 2 40
Pears, 2's 1 05 1 15
Pears, Bartlett, 2's 2 00
" Sugar, 2's 1 70
Pineapple, Baltimore 2 40 2 50
" Bahama 2 50 3 00
Peaches, 2's 3 00 3 25
" 3's 3 00 3 50
" Pie, 3's 1 60 1 65
Plums, Gr Gages, 2's 1 75 2 00
" Lombard 1 75 2 00
" Damson Blue 1 90 2 00
Pumpkins, 3's 0 90 1 00
" gallons 3 00 3 25
Raspberries, 2's 2 25 2 40
Strawberries, choice 2's 2 25 2 40
Succotash, 2's 1 50 1 65
Tomatoes, 3's 1 05 1 10
Finnan haddies 1 40
Lobster, Glover Leaf 2 95
" Crown 2 70
" Other brands 1 90 2 15
Mackerel 1 00 1 10
Salmon, Horseshoe, talls 1 40
" flats 1 70
" white 1 10 1 25
Sardines Albert, 1/2's tins 11 11 1/2
" 1/2's " 18
" Martiny, 1/2's " 10 10 1/2
" 1/2's " 16, 17
" Other brands, 9 1/2, 11, 16, 17
" P & C, 1/2's tins 23, 25
" 1/2's " 33, 36
Sardines Amer, 1/2's " 6 1/2, 8
" 1/2's " 9, 11

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's... 2 35
Jellies, extra fine 1's... 2 25

TORONTO BISCUIT & CONFECTIONERY CO Per lb

Jams, absolutely pure—apple... \$0 06
" Family 0 07
" Black and Red currant, Rasp- berry, Strawberry, Peach and Gooseberry per lb... 0 12
" Plum... 0 10
" Jellies—pure—all kinds... 0 10
These goods are put up in glass jars and in 5 and 10 lb. tins and 28 lb. pails.
Marmalade—orange... 0 12

CANNED MEATS.

Comp. Corn Beef 1 lb cans \$1 50 \$1 65
" 2 " 2 55 2 70
" 4 " 4 86 5 00
" 6 " 8 00 8 25
" 14 " 17 50 18 70
Minced Collops, 2 lb cans 2 60
Roast Beef... 1 " 1 50
" 2 " 2 55 2 70
" 4 " 4 75
Par Ox Tongue, 2 1/2 " \$8 50 8 75
Ox Tongue... 2 " 7 85 8 00
Lunch Tongue... 1 " 6 00 6 25
English Brawn... 2 " 2 75 2 80
Camb. Sausage... 1 " 2 50
" 2 " 4 00
Soups, assorted... 1 " 1 35
" 2 " 2 25
Soups & Bouilli... 2 " 1 80
" 6 " 4 50

Potted Chicken, Turkey, or Game, 6 oz cans... 1 60
Potted Ham, Tongue or Beef, 6 oz cans... 1 35
Deviiled Tongue or Ham, 1/2 lb cans... 1 40
Deviiled Chicken or Turkey, 1/2 lb cans... 2 25
Sandwich Ham or Tongue, 1/2 lb cans... 1 50
Ham, Chicken and Tongue, 1/2 lb cans... 1 75

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.
Mince Meat, 1/2 gal glass jars, \$9 50
Ditto, 25 and 40 lb pails, per lb. 12 1/2 c
J. H. WETHEY'S—ST. CATHARINES.
Condensed, per gross, net... \$12 00

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars... \$1 20
Monte Cristo, new 180... 1 30
(with brilliant stone ring)
Sappota, 150... 1 00

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins 1 00
1/4 lb. " 1 50
6 oz. " 2 20
1/2 lb. " 2 80
12 oz. " 4 25
1 lb. " 5 50
5 lbs. " 25 50
Per doz
Dunn's No. 1, in tins 2 00
" 2, in tins 75
Cook's Gem, in 1 lb pkgs \$1 75
" 7 oz " 85
" 2 oz " 40
" 5 lb. tins 65
" bulk, per lb... 12

Per doz
Empire, 5 dozen 4 oz ca s \$0 75
" 4 " 8 " 1 15
" 2 " 16 " 2 00
" 1/2 " 5 lb cans 9 00
" bulk, per lb... 15

COOK'S FRIEND.

(in Paper Packages.) Per doz
Size 1, in 2 and 4 doz boxes... \$2 40
" 10, in 4 doz boxes... 2 10
" 12, in 6 " 80
" 12, in 6 " 70
" 3, in 4 " 45
Pound tins, 3 oz in case... 3 00
12 oz tins, 3 oz in case... 2 40
5 oz tins, 4 " 1 10
5 lb tins, 1/2 " 14 00
Ocean Wave, 1/2 lb, 4 doz cases... 75
" 1/2 lb, 4 " 1 30
" No. 1, 2 " 1 90
" 1 lb, 2 " 2 20
" 5 lb, 1/2 " 9 60

ALWAYS ORDER RECKITT'S BLUE.

Prices Current, Continued—

Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah, 115 "	0 75
Puzzle Gum, 115 "	0 75
Bo-Kay (new), 150 pieces	1 00
Mexican Fruit, 36 5c. bars	1 20

C. T. HEISEL.

Red Jacket, 115 pieces	0 75
Royal Fruit, 36 5c. pkgs.	1 20
Largest, 12 1/2 pieces	0 80
Largest Heart, 150 "	1 00
Globe picture, 150 "	1 00

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO. S.

Chocolate—	Per lb.
French, 1/2's, 6 and 12 lbs.	0 30
Caracas, 1/2's, 6 and 12 lbs.	0 35
Premium, 1/2's, 6 and 12 lbs.	0 30
Sante, 1/2's, 6 and 12 lbs.	0 26
Diamond, 1/2's, 6 and 12 lbs.	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homeopat'c, 1/2's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18 "	22
" Rock	30
" Bulk, in bxs.	18

BENSOPRE'S ROYAL DUTCH COCOA.

1/2 lb. cans, per doz.	\$2 40
1/4 " " "	4 50
1 " " "	8 50

JOHN F. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)	
Mott's Broma, per lb.	\$0 30
Mott's Prepared Cocoa	28
Mott's Homeopat'c Cocoa (1/2's)	32
Mott's Breakfast Cocoa	35
Mott's Breakt. Cocoa (in tins)	30
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22 & 24
Mott's Confec. Chocolate	22c-40
Mott's Sweet Choc. Liquors	21c-30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, 1/2, 1 lb. boxes	70, 75
Iceland Moss 1/2 lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40
Chocolates—	
Mexican, 1/2, 1/4 in 10 lb bxs	30
Juen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) 1/2, 1/4 lbs	30
Royal Navy (sweet) "	30
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Prem'um No. 1, bxs. 12 & 25 lbs each	50
Baker's Vanilla in bxs 12 lbs each	42
Caracas Sweet bxs 6 lbs each, 12 bxs in case.	53
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20, 30
Say's Parisien, in 1/2 and 1 lb tins	35

Spanish Tablets, 100 in box, 12 bxs in case.

German Sweet Chocolate—	0 00
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.	32
Cracked, in bxs, 12 lbs., each, 1/2 lb. papers.	32
Cracked, in bags, 6, 10 & 25 lbs each	30
Cocoa and shells, 12s and 25s.	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, 1/2 lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.	45
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins.	40

GIBSON & GIBSON'S per lb

Sydney Gibson's Cocoa, 1/2's	0 30
Dr. Clarke's Cocoa, 1/2's and 1's, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do "	0 22
Sydney Gibson's Chocolate, 1/2's, and 1's	0 30
Gibson's Rock do 1/2's.	0 28
Dr. Clarke's do 1/2's.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00
Gibson's Icina, 1 lb / 24 lbs in case	1 25
do do 1/2 lb / 24 lbs in case	1 25
Packed, chocolate, pink or white, assorted, or if required, any kind separate.	

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	27, 32
Rio	18, 20
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 27

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

JAVA	c. per lb
Java and Mocha	33, 34
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
Royal Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard "	30, 32
Old Government "	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.	40
Standard Imperial in sealed tins, 25 and 50 lbs.	42
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20, 30
Say's Parisien, in 1/2 and 1 lb tins	35

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross. \$1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Cases, No. 1, 2 oz tins	per doz \$2 75 \$3 00
" " " " No. 2, 4 oz tins	4 50 5 00
" " " " No. 3, 8 oz tins	8 00 8 75
" " " " No. 4, 1 lb tins	12 60 14 25
" " " " No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.	c. per lb.
Currants, Provincial, bbls.	5 1/2, 6
" " " " cases	6 1/2, 6 1/2
" " " " Filiatras, bbls.	6, 6 1/2
" " " " cases	6 1/2, 6 1/2
" " " " Patras, bbls.	6 1/2, 7
" " " " cases	7, 7 1/2
" " " " Vostizzas, cases.	7 1/2, 9 1/2
" " " " 5-crown Excelsior (cases)	9 1/2, 10
" " " " cases	9 1/2, 9 1/2
Dates, Persian, boxes.	5 1/2, 6
Figs, Elemes, 14 oz., per box	11 1/2, 12 1/2
" " " " 10 lb boxes	12 1/2, 13
" " " " 20-lb "	16 1/2, 17
" " " " Seven-Crown "	16 1/2, 17
Prunes, Bosnia, bags	5 1/2, 6 1/2
" " " " cases, old "	5 1/2, 6 1/2
" " " " New, off stalk "	5 1/2, 6
Selected "	7 1/2, 8
Layers "	7, 8
Raisins, Sultanas "	9, 13
" " " " Elemes "	10, 12

Malaga:

London layers	2 25, 2 65
Loose muscatels	2 20, 2 50
Imperial cabinets	2 75, 3 00
Connoisseur clusters	3 50, 3 80
Extra dessert "	4 25, 4 75
" " " " qrs.	1 25, 1 30
Royal clusters	5 00
Fancy Vega boxes	6 75, 6 80
Black baskets	3 50, 4 00
Blue "	1 10, 1 30
Fine Dehasas "	4 00, 4 25
" " " " qrs	5 40, 5 50
" " " " qrs	1 80, 1 90
Lemons, Malaga boxes	3 50, 4 00
" " " " chests	7 00, 8 00
" " " " Messina "	4 50, 5 00
Oranges, Jamaica "	5 50, 6 00
" " " " Florida "	2 75, 3 25
" " " " Valencia "	5 25, 5 50

DOMESTIC.

Apples, dried, per lb.	0 04, 0 04 1/2
do Evaporated	0 07, 0 08

LICORICE.

YOUNG & SMYLIE'S LIST.	
5 lb boxes, wood or paper, per lb	0 40
Fancy bxs (36 or 50 sticks), per box	1 25, 1 25
" " " " Ringed " 5 lb boxes, per lb.	0 40
" " " " Acme " Pellets, 5 lb cans per can	2 00
" " " " Fancy boxes (30s)	1 50
" " " " Acme " Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
" " " " 5 lb cans	1 50
Purity " Licorice, 200 sticks	1 45
" " " " 100 "	0 72 1/2
Imitation Calabria, 5 lb bxs p lb	0 25

LARD.

"FAIRBANK'S" REFINED COMPOUND.	
In Butter Tubs	0 08 1/2
Fancy "	0 09
3-hoop pails	0 09, 0 09 1/2
60 lb. cases of 3 lb, 5 lb, and 10 lb tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.	cts
Durham, Fine, in 1 and 1/2 lb tins	25
" " " " Fine, in 1 lb jars	22
" " " " Fine, in 4 lb jars	70
" " " " Ex Sup., in bulk, per lb	30
" " " " Superior, in bulk, per lb	15
" " " " Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" " " " in 1/2 lb tins	42
" " " " in 1/4 lb tins, per lb	44
D. F. in 1/2 lb tins, per lb	26
" " " " "	28

NUTS.

Almonds, Ivica	14, 15
" " " " Tarragona	13, 14
" " " " Fomigetta	28, 30
Almonds, Shelled Valencia	40, 45
" " " " Jordan	28, 30
" " " " Canary	10, 12 1/2
Brazil	10, 12 1/2
Cocoanuts, per 100	6, 6 00
Filberts, Sicily	10 1/2, 11
Pecans	11, 15
Peanuts, roasted	11, 13
" " " " green	9, 10
Walnuts, Grenoble	14, 15
" " " " Bordeaux	10, 11
" " " " Naples, cases	12, 13
" " " " Marbots	12, 13
" " " " Chilis	12, 13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S, TORONTO

PICKLES.	
John Bull, mixed, in bulk	\$0 45
" " " " Chow Pickle, in bulk	0 50
" " " " m'xed & Chow Chow	1 15
" " " " Mixed & Chow-Chow pts	3 40
" " " " Mixed & Chow-Chow qts	16g, 1 90
Horse Radish, bottles, per doz	2 25
SAUCES.	
John Bull, kegs, per gal	1 25
" " " " 1/2 pt. bottles, per doz.	(according to quantity) 90c to 1 00
Devonshire Relish, kegs p. gal	1 75
" " " " 1/2 pt. bottles,	per doz 1 25
Niagara Tomato, kegs, per gal	1 25
" " " " Reputed Pickle	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar	2 25
Terry's Candied Peels. c. per peels	
Lemon, 7 lb boxes	...
Orange, "	...
Citron, "	...
LEA & FERRIN'S. per doz.	
Worcester Sauce, 1/2 pts.	\$3 60 \$3 75
" " " " 1 pts.	6 25 6 50
LAZENBY & SONS. Per doz.	
Pickles, all kinds, pints	3 25
" " " " quarts	6 00
Harvey Sauce—gentle—half pts	3 25
Mushroom Catsup	2 25
Anchovy Sauce	3 25

PRODUCE.

DAIRY.	Per lb
Butter, creamery, rolls	\$0 26 \$0 27
" " " " tub	0 24 0 25
" " " " dairy, tubs, choice	0 17 0 18
" " " " medium	0 12 0 15
" " " " low grades to com.	0 10 0 12

REINHARDT & CO.,
SALVADOR LAGER
IS THE VERY BEST.
TORONTO.

LAKE HURON
HERRING AND TROUT.
Heads off and Split.
Every package guaranteed.

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HAY, The Grocer,
KINCARDINE, ONT

FOR **PEARLEY** **TRY** **SOMERVILLE'S** Mexican Fruit **CHEWING GUM.** TEETH.

Chivers' Carpet Soap
For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics
Chivers' Disinfectant Cloth Soap
Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price, etc., address
J. H. WALKER,
Alma, Ont.

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W. Heyson's Celebrated Baltimore daily by express. Write for quotations.
Jas. Dickson & Co., Agents,
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Finnan Haddie, Cod Fish, Labrador Herrings, Ciscos, &c.

LOOK AT THIS—300 ways to dress your windows, a book containing 250 pages and 150 illustrations with explanations to dress windows for groceries, dry goods, clothing, shoes, furnishings, drugs, etc. Merchants! clerks! beginners! drapers and everybody should send for a book. Price, post paid, U. S. Currency \$1.50, Harry Harman, Window Dresser and Decorator, P.O. Box 113, Louisville, Ky.

— THE —
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :
 Material whatsoever is used in the manufacture of
OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday's yield 99.90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99.88 per cent. of Pure Sugar. It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

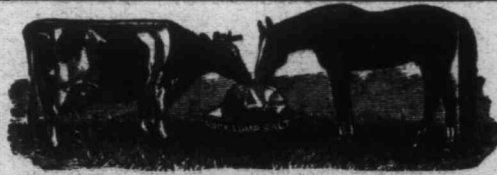
G. P. GIRDWOOD.

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Cattle and Horses.
TORONTO SALT WORKS,
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RETSON MINING COMPANY.
Write for Quotations



THE CANADA MEAT PACKING CO.,

**MONTREAL,
BEEF AND PORK PACKERS,**

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured
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Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

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Proprietors.

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in connection and a staff of male and female at-
tendants. The best of accomodation for Travel-
ers. Rates, \$2.00 and \$2.50.
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Strictly first-class. Headquarters for Commercial
Men. Large sample rooms.
H. A. PERLEY, Prop.

- Queen's Hotel -
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Four large sample rooms.
WM. CLEVERLY, Prop.

The Hilliard House
RAT PORTAGE, ONT.
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LOUIS HILLIARD, Prop.

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RUTLEY & McCAFFREY Proprietors.

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Best sample rooms west of Winnipeg. Strictly
first-class.
WM. NEVINS, Prop.

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First-class in every respect.
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That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

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PICTON, ONT.

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Bay of Quinte Canning Factories.

Head Office, Branch,
PICTON. DEMORESTVILLE.

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The "Acme" Table Salt (new process) will not get damp or hard.
Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.



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AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY
Grocers and Druggists Everywhere.

COMBINATION ALARM TILL.



The most Improved Till made.
It can be set to 32 different combinations. Price, \$2.50.

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Manufacturers' Agents and
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Exporters of
Naval and Oilmans' Stores, Linseed Oil.
Portland Cement, Building Materials,
Pig Iron and Metals.

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GOLD MEDAL, PARIS, 1878.

W. BAKER & Co.'s
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Cocoa

from which the excess of oil has been removed,
Is Absolutely Pure and it is Soluble.
No Chemicals

are used in its preparation. It has more than three times the strength of Cocoa mixed with Starch, Arrowroot or Sugar, and is therefore far more economical, costing less than one cent a cup. It is delicious, nourishing, strengthening, **EASILY DIGESTED**, and admirably adapted for invalids as well as for persons in health.
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It Does Not Stain the Linen.

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Golden { Finnan Haddies, Canned.
Sea Mackerel, Canned.
—OR—
Smoked Herring Codfish, Etc.

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Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write
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Ordinary oatmeal is hard to digest because it is not boiled long enough.

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MARTIN BROS.,
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ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO