

Canada Reports

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Trade fairs are an important arena for Canadian exporters to display their products and many firms participate regularly at international shows. Some of the fairs where Canada will have a national stand in April are outlined in articles on pages 4 and 5. Also, as the official opening of EXPO 86 is only one month away, beginning in this issue and continuing until the end of the exposition, "EXPO 86 news and events" will become a more frequent feature.

French leaders seek closer ties

At the first Francophone Summit, held in Paris February 17-19 to increase international co-operation and communication among French-speaking nations, Prime Minister Brian Mulroney said that for Canada, *la francophonie* "is more than being pro-French and defending linguistic purity: fundamentally it is the sharing of our existence and of our possibilities for growth". He suggested that "the collective development of *la francophonie* lies in the intensification and modernization of our functional co-operation".

The summit was attended by the heads of state and government leaders representing 41 countries where French is spoken. Two provincial premiers, Robert Bourassa of Quebec, where French is spoken by the majority of people, and Richard Hatfield of New Brunswick, an officially bilingual province, attended as representatives of participating governments. Delegates from the provinces of Ontario and Manitoba as well as Minister for External Relations Monique Vézina, Communications Minister Marcel Masse, Secretary of State of Canada Benoit Bouchard and others attended as repre-

sentatives of the Canadian delegation.

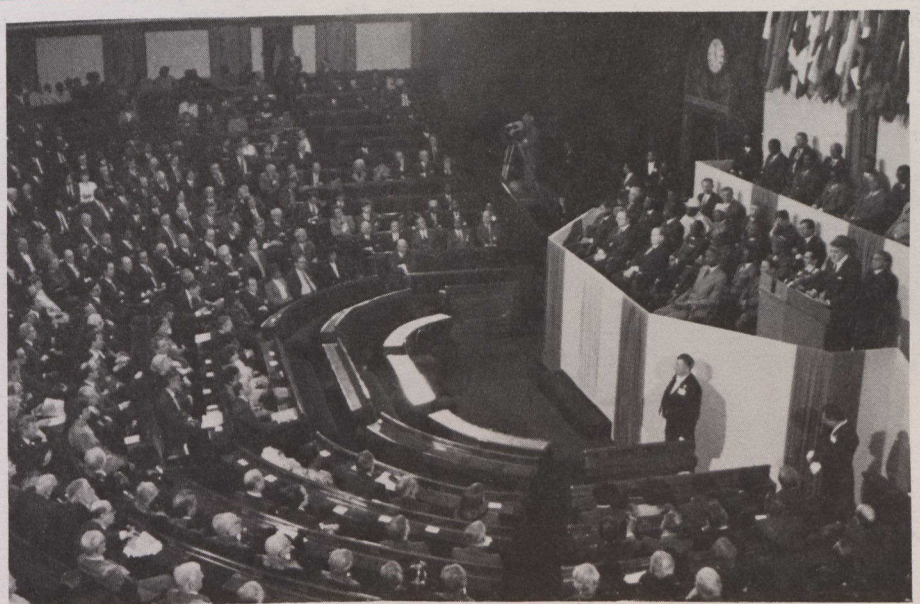
Prior to the summit, Mr. Mulroney met with a number of heads of state including President Abdou Diouf of Senegal and President Félix Houphouët-Boigny of the Ivory Coast.

Importance to Canada

Mr. Mulroney was one of six government leaders to speak at the opening ceremonies at the summit. He welcomed the active participation by both provincial premiers and said that Canada's commitment to *la francophonie* "meets a fundamental requirement of our national life". Through it "the entire breadth and depth of the French-speaking community is offered to the francophones of Quebec and the other provinces".

The prime minister stressed that Canada's role was important to all Canadians. He said that the country's concerns were broad and involved the political, economic, social, technical and cultural components of the francophone world.

Mr. Mulroney also maintained that co-operation between the countries of the North and South must increase and that French



Prime Minister Brian Mulroney addresses the Francophone Summit in Paris.

External Information Services Division



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must be used as a language of scientific and technical communication, or it would decline. He said that what had been achieved in the areas of telecommunications and computer networks, linguistic data banks, automatic translation and the design of French-language software should be adapted "to our varied situations for the benefit of our peoples".

Anti-apartheid support

A declaration condemning *apartheid* in South Africa, that was introduced by Mr. Mulroney, was unanimously adopted at the first working session of the conference.

The declaration, similar to the one adopted by the Commonwealth heads of government in Nassau in October 1985 (see *Canada Reports*, November 20, 1985), calls *apartheid* "an affront to human dignity" and pledges to "oppose it unceasingly and implacably". It demands that the government of South Africa repeal the *apartheid* laws; free its political prisoners, including Nelson Mandela; lift its prohibition against the African National Congress and other political organizations; end the state of emergency; begin a process of dialogue with the real representatives of the black population, with a view to establishing a non-racial, representative government; and immediately apply Resolution 435 under United Nations authority.

Based on the theme of world economic solidarity introduced by Mr. Mulroney, a resolution was adopted on the financial contingency and famine in Africa. The resolution acknowledged that the realities of economic interdependence call for co-ordinated multilateral action and recommended that the international economic institutions, the industrialized countries and the developing countries become responsible for economic growth and development. The summit parti-



Mr. Mulroney is honoured by the Académie française.

cipants agreed that it was necessary to co-ordinate efforts to solve the problems in Africa and to develop a program of co-operation between the international financial institutions, the debtor and creditor countries and the private banks. In addition the representatives concurred on the need for active participation by all General Agreement on Tariffs and Trade members in the forthcoming multilateral trade negotiations.

The Canadian participants also announced a number of new measures to help Third World francophone countries.

- Canada will contribute \$10 million to assist the world immunization program.
- Some \$7.7 million will be provided annually for 350 new bursaries for students from Third World countries to study at Canadian universities.
- A \$10-million assistance program covering

five years will be set up for developments in the energy sector.

- An experimental communications network to broadcast medical and educational programs to developing countries was recommended.

A series of measures establishing Canadian co-operation programs in the areas of communications, language and software with francophone countries was also announced.

Prior to the summit, Mr. Masse announced that Canada and France had signed a Memorandum of Understanding on the development of the French-language television system and that a joint committee on the development of French-language software had been established. The joint committee will assess problems surrounding development of French-language software in Quebec and make recommendations on the future of



From left: Premier Richard Hatfield, Prime Minister Mulroney and Premier Robert Bourassa exchange views at the summit.



France's President François Mitterrand greets Canada's prime minister at the summit's opening session.

this sector. Software production is important to the Quebec economy, with more than 200 companies generating revenues estimated at more than \$130 million annually.

The summit concluded with agreement on 28 items of co-operation and a decision to hold the second summit in Quebec City within two years. It will be organized and presided over by the federal government in collaboration with the Quebec provincial government.

Canada-France trade

Following the summit, Mr. Mulroney remained in France two days for his first official visit. He met with President François Mitterrand and former Premier Laurent Fabius to discuss bilateral issues.

A series of initiatives to increase Canadian-European co-operation in high technology and to stimulate trade between France and Canada was announced. The largest involves \$25 million to support Canadian companies planning to take part in Eureka, the European space program.

At a luncheon attended by leading French businessmen at the *Chambre de commerce et d'industrie de Paris*, Mr. Mulroney spoke about increasing trade and investment between the two countries. He said it was essential for businesses in both countries to establish contact and work in partnership with each other. "France and Canada must build another bridge between America and Europe," he said.

Trade between Canada and France is only about \$2 billion annually. France is the sixth largest foreign investor in Canada while Canadian investment in France has multiplied more than ten times in recent years to 156 million (FF) in 1984.

Mr. Mulroney also stressed that negotiations for new trading relationships between Canada and the US "will ensure our access to external markets and an increase in our international competitiveness".

On a visit to the *Académie française*, the 350-year-old institution responsible for preserving the French language, Mr. Mulroney became the eleventh head of state to be honoured by its members. Currently preparing the ninth edition of the official French dictionary, they accepted *la foresterie*, the science of forestry, into the French vocabulary with a definition acknowledging its Canadian roots. At the *Académie*, Mr. Mulroney also announced a \$400 000 grant for an annual grand prize in literature to be awarded to an author from a francophone country.

President Mitterrand will make an official visit to Canada within the next two years and an invitation was extended by Mr. Mitterrand for Governor General Jeanne Sauvée to visit France.

Canada-US trade grows in 1985

Preliminary 1985 estimates from Statistics Canada show that 1985 trade with the United States rose significantly in 1985 from 1984.

Of the \$120-billion worth of goods sold internationally in 1985, 78.8 per cent or \$94.7 billion went to the US while US companies supplied 72 per cent or \$74 billion of the \$103.3-billion worth of the goods imported into Canada. This represents a 10.8 per cent increase in exports to, and a 12.7 increase in imports from the US over 1984 figures. The resulting merchandise trade surplus with the US amounted to \$20.5 billion.

In total international trade, exports rose 7.1 per cent and imports increased 12.9 per cent over 1984 figures. The resulting merchandise trade surplus for 1985 was \$16.8 billion, down \$3.9 billion from the record 1984 level.

Commodities

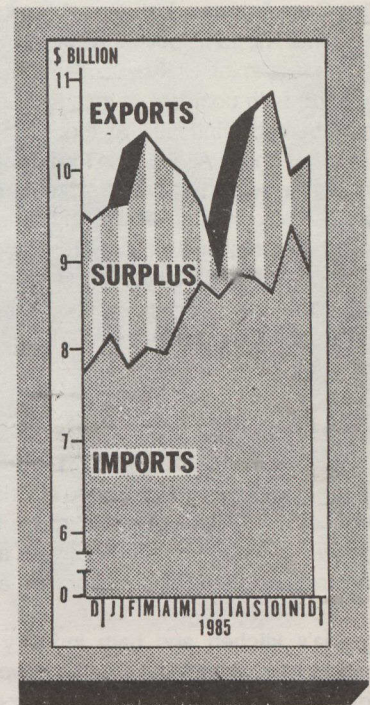
The major commodity groupings contributing to the 1985 surplus were:

- forest products with a \$15.1-billion balance, representing an increase of \$425 million over that of 1984;
- energy-related products with a positive balance of \$10.3 billion, \$1.7 billion higher than the preceding year's;
- agricultural products with a surplus of \$4.3 billion, representing a decline of \$1.0 billion from 1984;
- industrial goods and materials with a surplus of \$3.5 billion, a decrease of \$1.1 billion from 1984; and

- automotive products which contributed \$1.6 billion to the surplus, \$2.1 billion less than in 1984.

The major commodity groupings that registered deficits in 1985 were:

- machinery and equipment, with a deficit of \$11.1 billion, an increase in the deficit of \$160 million; and
- consumer goods, which registered an \$8.4 billion deficit, an increase of \$97 million over the 1984 deficit.



The Globe and Mail

Merchandise trade by principal trading areas

	Total 1985	Change from 1984	
	(\$ millions)	(per cent)	(\$ millions)
Exports to:			
United States	94 655.5	10.8	9 191.1
Japan	5 685.8	2.7	151.1
Britain	2 321.9	-7.0	-175.3
Other EEC countries	4 285.1	-4.2	-188.8
Other OECD countries	2 334.8	12.7	262.2
Other countries	10 811.7	-10.5	-1 263.0
Total	120 094.8	7.1	7 977.3
Imports from:			
United States	74 118.5	12.7	8 381.0
Japan	6 055.7	10.6	580.6
Britain	3 145.3	36.4	838.8
Other EEC countries	7 004.7	19.9	1 163.4
Other OECD countries	2 919.3	25.1	585.9
Other countries	10 034.6	2.9	278.3
Total	103 278.1	12.9	11 828.0

Statistics Canada

International trade fairs

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Home products shine in the United States

Leading Canadian manufacturers of products for the home will participate at two important April trade fairs in the United States. Thirteen kitchen and bath component manufacturers will represent the industry at the Kitchen/Bath Industry Show, April 6-8, in Philadelphia, Pennsylvania and 14 firms representing the housewares industry will display their products at the International Housewares Exposition, April 6-10, in Chicago, Illinois.

The Canadian exhibits at both trade fairs are sponsored by the Department of External Affairs.

Luxury kitchens and baths

In Philadelphia, some of the products featured include wood and plastic laminate kitchen cabinets, luxurious bathroom fixtures, new vinyl composition floor tiles and convenience products such as hinges and waste disposal systems.

Canada's kitchen and bath industry is recognized internationally as a leader in wood cabinetry. The detailed workmanship of doors made from domestic maple, oak, pine and cherry and from imported woods reflects care, pride and traditional craftsmanship. The fine grain of the wood is further enhanced and protected by modern stain-resistant finishes that ensure carefree maintenance.

Canadian cabinetry also includes plastic laminates in mixes with wood for modern kitchen designs.

Luxurious bathroom fittings produced by

Canadian manufacturers in acrylic offer both comfort and elegance. Matching accessories such as taps and grab bars are available in a variety of materials.

Convenience products for the do-it-yourself market are part of the Canadian exhibit. They include a complete line of vinyl composition floor tiles for home or office.

The Canadian kitchen and bath industry has had a 14 per cent annual growth rate over the past five years. The total production in 1983 was \$421 million.

The industry comprises some 700 companies predominantly Canadian owned. Most are situated in the provinces of Quebec and Ontario conveniently located for export delivery to major US centres. Some 10 per cent of Canadian kitchen and bath components are exported to markets in the United States, Europe and Japan.

Manufacturers at the Canadian exhibit in Philadelphia will see products made by the following firms:

- Acorn Kitchens Limited — fine wood cabinetry;
- Almico Limited — acrylic bathtubs in a choice of whirlpool, therapeutic or combination models;
- Angama Industries Incorporated — steel and brass door hinges;
- Canac Kitchens Limited — wood kitchen cabinets and accessories;
- Extrufix Inc. — waste disposal systems;
- Fabri-Metal Ltd. — bathroom accessories;

- Flextile Limited — traditional and contemporary vinyl composition floor tile;
- Kitchen Craft of Canada Limited — commercial and residential kitchen cabinets;
- Laurentide Kitchens Limited — kitchen cabinets and vanities;
- Luxorama Limited — kitchen cabinets;
- M.K.S. Products Inc. — kitchen cabinets and related accessories;
- Manhattan Products Inc. — bathroom cabinets and lighting; and
- Menuiserie Astell — kitchen cabinets and components.

Innovation in Chicago

The growing popularity of Canadian houseware products in the United States is reflected by Canada's sixth consecutive participation at the International Housewares Exposition in Chicago.



Odorgon, a non-toxic odour eliminator by Chemac Industries, is one of many innovative products on display in Chicago.

A number of new product lines will be displayed for the first time this year. They include a home soft-drink maker that produces brand name drinks at a fraction of the cost, and a dual-purpose lighter for lighting the wood fires and for heating food.

For environmentally conscious consumers, there is an assortment of non-toxic, biodegradable cleaners and odour eliminators, as well as a new water purifier, the Ozonator, which purifies water in the home at exceptionally low cost. Also featured is the innovative Drip-Strip to prevent water from running off the bathtub during showering.

Other products on display include multi-purpose plastic servingware in the latest fashion colours and woodenware with intricate



Kitchen Craft of Canada will present their modern Innovation 2000 kitchen cabinets at the Kitchen/Bath Industry Show in Philadelphia, Pennsylvania.

inlaid patterns. Portable electric appliances, elegant clocks, pictures and an extensive range of bathroom accessories and storage organizers will also be found in the exhibit.

The Canadian housewares industry exports some 20 per cent of its total production with \$300 million (Cdn) annually. The United States is the major market for these products.

Canada's participants at the Chicago housewares trade fair include:

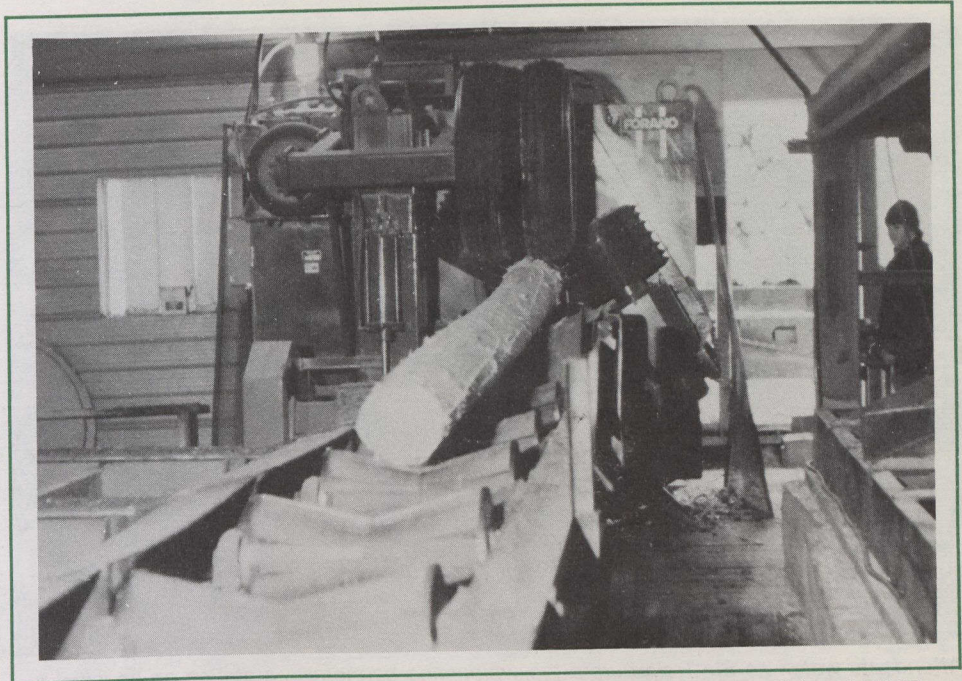
- By Design — vinyl closet/garment organizers;
- Chemac Industries Inc., — non-toxic cleaners and odour eliminators;
- Creative Appliance Corporation Limited — portable electric appliances;
- DenCraft Sales Limited — decoupage pictures and clocks;
- Design Motivation Limited — plastic table-top servingware;
- Germain Manufacturing — bathtub water rim dams;
- G.K.M. Marketing — multipurpose reusable firestarter;
- HARLEV (Canada) Inc. — wooden canisters, wine racks and cutting boards;
- Ozonator Systems Inc. — water purifier and soft-drink maker;
- Ready-To-Assemble Furniture Inc. — ready-to-assemble furniture;
- Rivenwood Furniture Limited — maple and oak furniture;
- Splaur International Limited — clocks and mirrors;
- Titan Trading International — tablecover, bag opener, seatbelt helper; and
- Wash Rack Supply Company Limited — sponge products.

Upcoming fairs in Europe

Canadian exporters from various industry sectors will participate in a number of European trade fairs in April including:

- Hannover Fair-World Centre for Industrial Technology — Hannover, West Germany, April 6-16;
- BAUMA International Trade Fair for Construction Equipment and Building Material Machinery — Munich, West Germany, April 7-13;
- EXPOMED — Brussels, Belgium, April 9-13 — medical;
- Children's Book Fair — Bologna, Italy, April 10-13;
- Milan International Fair — Milan, Italy, April 14-23;
- AGRO 86 (Agro Fair) — Braga, Portugal, April 19-27 — agricultural products and machinery; and
- PAKEX (International Packaging Exhibition) — Birmingham, England, April 21-25 — packaging machinery.

Forest machinery at Australian show



State-of-the-art logging machinery like Forano's high-speed debarker will be at FIME.

At FIME '86 International, in Myrtleford, Victoria, Australia, from April 14 to 17, Canadian firms will display forest machinery representing the latest advances in harvesting and sawmill technology, as well as consulting services in all phases of related engineering. A national exhibition stand sponsored by the Department of External Affairs will represent 18 companies.

Canada is one of the largest exporters of forest products in the world. In Australia and in many other countries Canadian technology is available directly from Canada or through licensing and joint venture agreements from local manufacturers and distributors.

Sawmill specialties

Canadian sawmill industry manufacturers produce a full range of capabilities, from precision-engineered machinery to turnkey plant operation. High-strain single column and double column bandmills, complete bandmill systems, hydraulic carriages, chipper, screens and waferizers are available and important advances have been made in lumber sorting equipment, computerized production lines and robotics.

In the forest machinery and service industries, Canadian firms are recognized internationally for introducing faster tree harvesting methods, better processing techniques and more efficient equipment. In skidders alone, Canada supplies 50 per cent of world demand. Canadian-designed cable systems facilitate the skidding of trees on steep slopes.

Canadian companies participating in the national exhibit include:

- The Armstrong Monitoring Corporation — detection systems;
- Brunette Machine Works Ltd. — high-performance sawmill equipment;
- CAE Machinery Ltd., — state-of-the-art sawmill and waferboard equipment;
- Canadian Willamette Industries Ltd. — adhesives, paints, coatings and sealers;
- Cord King of Canada Inc. — firewood and fence post processors;
- Edem Steel Ltd. — vibrating conveyors;
- Forano Inc. — processing machinery;
- Harricana Metal Inc. — advanced tree harvesting attachments;
- Kockums CanCar Inc. — design, manufacture and installation of entire sawmill systems;
- Lloyd Controls Ltd. — controls for sawmill lines, log carriages, planners and edgers;
- S. Madill Ltd. — spars, yarders and cable log loaders;
- Ontario Forestry Equipment and Services for Export — forest industry representative;
- Patrick Equipment Ltd. — articulated front-end loaders;
- Pullmaster Winch Corporation — planetary hydraulic winches;
- Rotobec Inc. — logging equipment;
- H.A. Simons Ltd. — consulting;
- Talkie Tooter (Canada) Limited — radio-whistle and loud-hail communications systems;
- United Tire & Rubber Co. Limited — logging machinery tires; and
- Windsor Machine Company Limited — chains, bars, sprockets and accessories.

EXPO 86 news and events

B.C.'s SkyTrain rolling on the rails



Attendants watch as SkyTrain bursts the welcoming banners at a station on its initial run from Vancouver's waterfront at EXPO 86 to the suburbs of New Westminster.

On January 3, SkyTrain, the longest automated rapid transit system in North America, began a regular schedule transporting passengers 21.4 kilometres between the waterfront in Vancouver, British Columbia, south-east to New Westminster.

The route includes stops at 15 stations, two of them on EXPO 86 site, every four to six minutes between 5 a.m. and 1 a.m. six days a week with limited service on Sundays. A SkyTrain official said the run can be made

in "27 minutes and two seconds".

At the inaugural run, made by B.C. Premier Bill Bennett and Ontario Premier David Peterson, Mr. Bennett said SkyTrain is a part of a whole package of exciting developments on show at EXPO 86.

The computer-controlled trains were developed by Ontario's Urban Transportation Development Corporation for B.C. Transit. Construction of the system took 3.5 years and cost \$854 million.

Don Scott, Vancouver Sun

Commonwealth Day marked

March 10 was observed for the tenth year as Commonwealth Day in Canada by a varied program including an interfaith service. The Commonwealth is an association embracing 49 countries of varying races, religions and cultures, representing a quarter of mankind. In the House of Commons, Secretary of State for External Affairs Joe Clark marked the occasion with a statement outlining its importance to Canada. Following are excerpts:

For years the Commonwealth has provided international leadership in the movement against *apartheid* in South Africa. At the last heads of government meeting in Nassau, its members agreed to a common program of action designed to speed the abandonment of racial segregation and promote the establishment of representative government in that country. The Commonwealth is also playing a key role in maintaining North/South dialogue and in focusing attention on the economic and debt problems of the world's poorest nations. In emphasizing the need to integrate women as full partners in the economic development process the Commonwealth has been in the vanguard.

Canada needs the Commonwealth, and Canadians by temperament are well-suited to playing a leadership role there. A nation's foreign policy is grounded in the needs, interests, aspirations and talents of its people. We in Canada are fortunate to have two official languages and many different cultural and ethnic traditions. We have built a country which is second to none in its respect for the rights of others, and most especially for the right to a life of dignity regardless of race, religion or creed.

It is no coincidence that the Commonwealth mirrors so accurately these fundamental Canadian values. We were there at the founding and we have been active and vigorous participants from the very beginning. More than any other multilateral institution, the Commonwealth has been shaped by Canadian values and reflects the motive forces of Canadian foreign policy.

This country abhors the repugnant system of *apartheid*.... In Nassau last year, Canada's prime minister decisively fashioned the Commonwealth Accord on Southern Africa....

In Nassau, we set a timetable for the dismantling of *apartheid* and the initiation of reforms. We established a group of eminent persons to facilitate dialogue and work for power-sharing arrangements to avert a catastrophe in South Africa....

The Commonwealth has been important to the pursuit of other Canadian foreign

Stamps reflect exposition theme

Four stamps depicting the communications and transportation theme of EXPO 86 are being issued to mark the world exposition. Two stamps were released by Canada Post on March 7 and another two will be issued on April 28.

The Canada Pavilion is featured on the 34-cent stamp issued March 7. Chairman of the Board of Canada Post Corporation René J. Marin, said the Canada Pavilion is "the flagship of EXPO 86, inside which visitors from around the world will witness the giant strides Canadians have made in transportation, communications, the arts and entertainment".

The second issue is a 39-cent stamp, the rate for first class mail to the United States. It depicts the communications aspect of the exposition theme "World in motion - world in touch".



policy objectives. The transformation of Rhodesia to the new Zimbabwe; the growing acceptance of women as full parties in economic and political life; the effort to move forward on North/South economic issues — in these and similar areas the Commonwealth has made significant contributions.

The success of the Commonwealth inspired much of the thinking which went into the hosting of the first-ever summit of francophone nations last month in Paris. We have great hopes that this forum too will become an instrument for international understanding and human progress....

Canada has invited Commonwealth leaders to convene in Vancouver in 1987 for their next meeting. The invitation demonstrates to Canadians the Commonwealth's attachment to and respect for Canada and the principles which guide this country in our activities around the world.

Aid to Philippines and Haiti

External Relations Minister Monique Vézina has announced that Canada will provide over \$5 million in assistance to the Philippines and \$3.3 million in emergency aid to Haiti.

Funds for the programs will be provided through the Canadian International Development Agency (CIDA).

In the announcement outlining two aid programs for the Philippines, Mrs. Vézina said that the "\$5 million in assistance reflects our support for the new administration of President Corazon Aquino and confidence in the country's future".

In the first program, \$300 000 will be used for food for some 50 000 children suffering from malnutrition. The second program will dispense \$4.8 million over the next four years to support projects run by community-based Philipinos non-governmental organizations dedicated to improving living standards and employment opportunities especially among tenant farmers, squatters, landless rural workers, fishermen, urban poor, and cultural minorities.

For Haiti, emergency food aid in the form of wheat flour and vegetable oil valued at \$200 000 is to be sent immediately, while a more substantial food program valued at \$3 million will be established by CIDA during 1986-87. A further \$70 000 will be provided through the Canadian embassy in Port-au-Prince to purchase furniture for schools that were damaged during the recent popular uprising.

"The new administration in Haiti is facing some immense tasks," said Mrs. Vézina. "There are many challenges and we are prepared to help the Haitians with their most basic requirements."

Decorative Nova Scotia folk art on tour

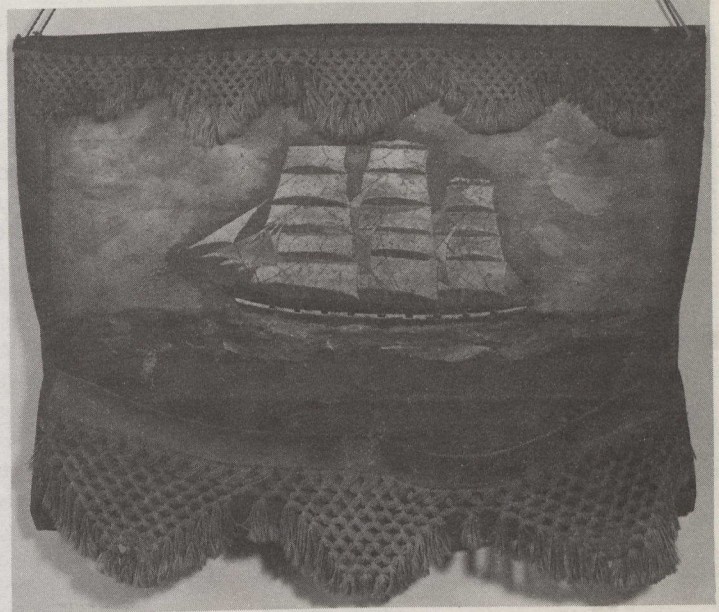
A unique collection, representing the most comprehensive survey of traditional decorative Nova Scotia folk art ever assembled, is currently on a two-year tour of major galleries and museums in Canada.

The Spirit of Nova Scotia: Traditional Decorative Folk Art (1780-1930), opened at the Mendel Art Gallery in Saskatoon, Saskatchewan, in January and will close at the Art Gallery of Nova Scotia in Halifax in November 1987.

It will also be on view in Windsor, Winnipeg, Calgary, Victoria, Toronto and Charlottetown.

Organized by the Art Gallery of Nova Scotia and sponsored by Mobil Oil Canada Limited, the exhibition spans 150 years from the late eighteenth century to the first quarter of the twentieth century. Drawn from public and private collections in Canada and the United States, about 75 per cent of the objects have not been exhibited before.

The 300 artifacts featured trace the ethnic and cultural development of Nova Scotia's



Early twentieth century sail-cloth wall hanging with two storage pouches.

decorative folk art tradition, reflecting the home and community life of the maritime men and women who created them. They were not usually considered art by their makers and owners but were objects used in daily living, decoratively embellished and conveying a special meaning to their owners and makers.

From textiles to paintings

The exhibition examines four major categories of objects: textiles; decorated utilitarian objects; sculpture in stone, bone and wood; and oil paintings, watercolours and drawings.

Various types of coverings for the floor, bed or table are included in the textile category, while boxes and barrels designed for specific purposes, powder horns, mirrors, boardgames, canes and furniture are among the decorated utilitarian objects, the largest category in the exhibition.

Decoys, ship carvings and models, rocking horses, weather-vanes, whirligigs, animal carvings, trade figures and sailor's valentines form part of the sculpture section and in the painting, drawing category there are portraits, landscapes, signs and memorials.

A few of the highlights include a hand-forged copper weather-vane of a rooster, an intricately carved figurehead of a sea-faring boy, a painted sailcloth, a hooked rug from an Atlantic homestead and a hand-carved wooden head of a ventriloquist's dummy.

A book, compiled by exhibition curator Richard Henning Field in conjunction with the exhibition, describes the tradition of folk art in the province and provides a colourful, descriptive catalogue.



Small colourful portrait, made by reverse painting on glass in the second quarter of the nineteenth century.

Trade update

Minister for International Trade

James Kelleher has announced the publication of two booklets to help Canadian companies secure contracts in the \$20-billion annual market financed by international financial institutions (IFIs) for equipment, civil works, and consulting services in developing countries. Under an over-all title, *Developing Export Markets - the I.F.I. Approach*, one booklet is subtitled, *Equipment and Civil Works*, and the other, *Consulting Services*. They provide an overview of the various markets, the opportunities that exist, a description of how each IFI functions, and a step-by-step approach which Canadian companies should follow to successfully penetrate markets.

Canada's first national Asian Import Conference, held in Toronto on March 18, was sponsored by *Trade Asia* magazine and included speakers from all major Asian suppliers.

Babcock and Wilcox Canada of Cambridge, Ontario, as part of a consortium with General Electric of the United States and Ansaldo SPA of Italy, has won a major contract to supply four 350 megawatt coal-fired power units to the People's Republic of China. The contract, worth more than \$203 million (Cdn) was signed with the Huaneng International Power Development Corporation which is responsible for thermal power development in China.

The Canadian National Millers Association has announced that Canadian flour mills have received a \$20-million contract to ship 50 000 of hard spring wheat flour to the Ivory Coast. Shipments began in March.

Computing Devices Co. of Nepean, Ontario has been awarded an \$8.1-million contract to supply 15 coaxial cable sensor devices to the United States Air Force. The systems will be installed at air force bases and other military sites, using a buried cable which creates an electromagnetic field for intrusion detection.

Vulcan Industrial Packaging Ltd. of Toronto has announced a joint venture agreement with SAY Industries Inc. of Massachusetts to acquire Forsythe Liquiflo Ltd. of Concord, Ontario. Forsythe packages consumer automotive products and has annual sales of about \$15 million.

News briefs

External Relations Minister Monique Vézina has announced that Queen's University in Kingston, Ontario, will receive \$6.3 million for a development project in Kenya. The grant, provided by the Canadian International Development Agency, will be spent on a project upgrading staff qualifications and facilities of the Kenya Technical Teachers' College in Nairobi.

The governments of Manitoba, Minnesota and North Dakota signed a "Statement of Co-operation" in Winnipeg on February 17, to act jointly against the selection of a Minnesota site as a potential location for a nuclear waste repository. Eight of the 20 potential sites recommended by the US federal government for a nuclear waste repository are in Minnesota. The agreement also calls on the provincial and state governments to increase the sharing of technical information on high-level radioactive waste disposal.

The Ontario Science Centre's Canada Science Circus will be a major public attraction at the first ASEAN (Association of Southeast Asian Nations) Science and Technology Week

Governor general in London



Canapress

Governor General Jeanne Sauvé (left) is greeted by British Prime Minister Margaret Thatcher during her visit to London last November to participate in the sixtieth anniversary of the opening of Canada House, part of the Canadian high commission in Britain. Canada House, which features an art gallery and a small theatre for concerts and films, has been very successful in introducing Canadian culture to London.

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in Malaysia this April. Malaysia's invitation to the Canada Science Circus is the first step in the development of a science centre in Kuala Lumpur, and is expected to lead to future exhibit sales and private sector involvement.

Anna Fraser of Ottawa, Ontario and Yves Laroche of Lac-Beauport, Quebec, won the women's and men's World Cup freestyle ski aerials championships after they each came in first in their respective final meets of the eight-meet season. Meredith Gardner of Oakville, Ontario, the defending aerials champion, was third in the women's aerials, while Lloyd Langlois of Magog, Quebec came in second in the men's. Miss Fraser also ended the season with a silver medal in the combined titles for best results in moguls, ballet and aerials and Miss Gardner took the bronze. In the men's combined title, Chris Simboli of Ottawa won the silver medal.

Toronto, Ontario played host to the first conference of the American Society of University Composers to be held outside the US, in honour of the International Year of Canadian Music. Fourteen concerts featuring 73 compositions selected from over 750 submissions were performed March 5-9 by internationally acclaimed musicians.

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Telex: 053-3745.

Editor: Carole Stelmack.

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