# Insurance & Finance -

Vot. XVII.

MONTREAL, OCTOBER 1, 1897.

No. 19

SKE LARGEST FIRE INSURANCE COMPANY IN THE WORLD.

LUSSES ADJUSTED PROMPTLY AND LIBERALLS :ATES MODERATE.

CHAIRMAN.

\$49,782,100. Assets.

CHIEF AGENT & RESIDENT SECRETARY.

WM. M. JARVIS, St. JOHN. N.B., GENERAL AGENT FOR MARITIME PROVINCES.

# erial Insurance Compan

OF LONDON, ENG.

Subscribed Capital, - \$8,000,000

Paid-up Capital. - \$1,500,000

Assets, - \$8,000,000

Head Office for Canada: Imperial Building, MONTREAb.

C. R. KEARLEY, Resident Manager for Canada.

FIRE & LIFE ASSURANCE COMPANY, LTD. OF LONDON, ENG.

Head Office for Canada Guardian Assurance Building, 181 St. James St., MONTREAL.



has the largest Paid-Up Capital of any Company in the World transacting a FIRE Business.

- \$10,000,000 Subscribed Capital, - 5.000.000 Paid-Up Capital, 22.580 OOO Invested Funds Exceed

Established 1821.

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G. A. ROBERTS.

Manager

Sub-Manager

Maritime Province Branch, HALIFAX, N.S.

CHAFLES A. EVANS, Resident Secretary,

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Assistant Secretary.

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Chief Office for the Dominion:

MONTREAL

MACKAY,

C. E. L. JARVIS,

General Agone

TORONTO.

MUNTZ & BEATTY,

Agenta

The QUEEN paid \$549,462 for losses by the Confiagration at St. John's, Nfid., Sth July. 1892.

HEAD OFFICE

ROYAL BUILDING,

ABSOLUTE SECURITY

UNLIMITED LIABILITY. RATES MODERATE.

LOSSES EQUITABLY ADJUSTED AND PROMPTLY PAID.



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GEORGE SIMPSON,

Assist int Manager

TOTAL NET FIRE INCOME \$10,248,125.

CANADIAN FIRE INCOME

\$605,357.

CAMADIAN BRANCA MONTREAL

M. C. HINSHAW Chief Agent.



HEAD OFFICE

**DUBLIN** C. C. CREAM, Secretary.



1955



**LAPITAL \$5.000,00**0

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CANADIAN

8 YEARS.

AMOUNT PAID POLICY-HOLDERS, IN

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BRANCH ONDON & LANCASHIRE HEAD OFFICE MONTREAL

Assurance Company.

### EXTRACTS FROM ANNUAL REPORT, 1896:

New Policies issued, 2742, for **24,432,140** Premium Income, 1,093,293 Total Income, 1,316,333 Added to Funds during Year 1806, 491,300 Total Funds, .... 5,780 295

LOW RATES. ABSOLUTE PROMPT SETTLEMENTS.

B. HAL BROWN,

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J L. KERR,

Assistant Manager.

annual income, \$1,316,333..



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Reserve for Rebate on Cur-

rent Discounts, Profit and Loss Account . \$80,000.

\$62,652. \$1,542.652.17

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H. MARKLAND MOLSON.
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1850

1897

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PORD.						:	Prouide	nt.	GEO G. WILLIAMS,								Prest	Chi	m	Nat.	
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... OF ... Incorporated 1794

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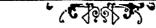
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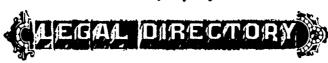
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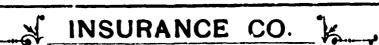
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COE. COODERNAM,

PRESIDENT

J. F. JUNKIN. GENERAL MANAGER. Voi. XVII.

MONTREAL, OCTOBER 1, 1897.

No. 19

THE

### Insurance and Hinance Chronicle

Published on the 1st and 15th of each month.

AT 151 ST. JAMES ST., MOSTREAL.

R. WILSON SMITH, Proprietor.

All Communications intended for The Chnomicus must be in hand not later thin the soth and sith of the month to secure insertion.

At the recent fire in Toronto, the horses attached to a fire engine bolted, Fire Fatality. the result being one boy killed and a number of persons seriously injured. The tragedy would no' have occurred had proper precautions been taken to keep a crowd outside the area necessary for the brigade to work freely without interruption. The keeping back of persons naturally curious to see a fire is, as a rule, done inefficiently. The police, immediately a fire is located, ought to draw a cordon around a wide area, and keep it clear for the brigade. A crowd would then be in little danger from a sudden breaking away of horses, as they would be far enough away to have warning of danger. Another precaution should be taken by the driver never losing hold of the reins, but the better plan is to unhitch the team, and tether them near at hand while the engine is at work. At the inquest it was shown that the driver was also a fireman, and his duties in the latter capacity prevented his attending to the team. This was very justly condemned as a dangercus practice, to it the lamentable fatality was mainly owing. The Toronto tragedy should lead to measures being taken to avoid the chance of another such calamity occurring.

The persistent unfriendliness of the American policy towards Canada, more especially the almost prohibitive duty imposed on our lumber, has aroused the Government of Ontario into taking action of a self-protective nature in its timber regulations. Not content with almost prohibiting the import of Canadian lumber into the States, the American saw-mill owners, and other proprietors of Ontario timber limits, have been in

the habit of having all the work of cutting the timber and dressing the logs for shipment, done in Ontario forest lands by American workmen. Not only these men have been brought over from the States, but all the plant, equipments and provisions used by the Americans in our woods have been brought over from the States. Everything possible has been done to prevent the spending of a dollar in Canada, either to Canadian workmen, or to Canadian farmers or merchants, or to Canadian house-owners. The timbermen of Michigan simply paid the Ontario Government a license to cut down Canadian trees in a certain area, ship them as logs across the lake, without spending a cent for any other purpose, which went into the pockets of Canadians. This policy, combined with the impost of a practically prohibitive thity of \$2 per 1,000 feet on Canadian made lumber, has aroused such great indignation that the Ontario Government has changed its timber regulations so as to counteract to ome extent so injurious a policy on the part of American timbermen. It has issued an order that :--

"No timber licensee or holder of a permit engaged in cutting, taking or removing saw-logs or timber upon or from the lands of the Crown, or driving, floating or towing the same in Canadian waters, and no other person, firm or compan, engaged in or about any such work under the authority or with the assent of such licensee or holder of a permit, shall employ or engage, or permit to be employed or engaged, in any capacity whatever in and about or in connection with such cutting, removing, driving, floating or towing in Canadian waters any person who is not a resident of or domiciled in Canada."

The only persons excepted are the foreman in charge of lumbering gangs, the book-keeper of the licensee and one explorer. Any breach of this regulation involves the seizure of all timber and logs cut by the offender, and the suspension of his license. A further regulation is that:—

"All horses, cattle, sleighs and all provisions, pork, flour, tea and all tools and hardware, such as chains, axes, saws and all tools, supplies or material of any kind what ver required or used in connection with the taking out of saw-logs or timber cut upon Crown lands shall be purchased in Canada."

Breach of this also involves the above penalties. The action of the Ontario Government will be approved by the people of Canada, as we believe, would be the imposition of an export duty on our saw-logs equivalent to the American duty on our manufactured lember. It is thought by those most conversant with the trade that a vigorous policy of self-defence on the above lines would lead to the re-opening of the United States markets to our lumber in consideration of our saw-logs being again allowed to be shipped free of export duty. The introduction into this country of large gains of men from a foreign State, wa se provisions and entire equipments are supplied from that State, is a practice which no other country, least of all the American Republic, would tolerate.

#### CAMADIAN FIRE UNDERWRITERS' ASSOCIATION

The fourteenth annual meeting of this Association was held at the Chateau Frontenac, Quebec, on Wednesday, Sept. 22nd, and following days:—The meeting was most efficiently presided over by Mr. F. W. Evans, the President of the Association, and Messis. Hadrill and Robbins acted as secretaries. The following is a list of those present:—

ſ	F W Franc
.Titna	A M M Kirkentrick.
Alliance	P. W. Wickham.
British America	
Caledonian	
Commercial Union	
Guardian	
Hartford	
Imperial	
Laucashire	1 C Thompson
Liverpool and I. and G	
inverpoor and it wan G	A Waish
London and Lancashire	E W France
	15 A V 211
London Assurance	
Manchester	
Mercantile	
North British and Mer.	
Northerg	·K. W. IVIT.
Norwich Union	J D. Lattiaw.
Mania (Nasabia	N. NAVADARII.
Phenix of Brooklin	A. M. M. Kirkpatrick.
Phoenix of Hartford	j. W. Lattey.
Phornix of London	
Quebec	W. W. WEICH.
A	tioe j. ryke.
Queeti	Geo. Simpson.
Scotish Union and Nat	james II. Brewster.
Sup	
Union	
Western	J J. Kenny.

The meeting was large in respect of numbers, and the members of the Association were large and gencrous in their treatment of the various subjects presented to the various sessions for consideration. There appeared to be but one spirit actuating the entire membership, and that was a spirit of concession, of abnegation of selfish interests and motives, with the sole object of strengthening the Association and perpetuating its insciolness.

The Association was called upon this year to render a verdict on two experimental things. The first was to pronounce upon the success or failure of the Association working under its constitution as amended

at the Niagara Falls' meeting of last year. A year ago, East and West were united in wedlock, and the two previously existing Branches joined into one. Meetings were held alternately in Toronto and Montreal, monthly. This was very much of an experiment. The result was pronounced eminently satisfactory in a most hearty and unanimous manner. But the Association has got into such excellent shape that monthly meetings are no longer considered necessary; during the coming year only four regular meetings will be held in the months of November, February, April and June, while the Annual Meeting will be held as heretofore in September. second experimental thing to be pronounced upon was the change of "venue" from Montreal to Quebec. There was only one opinion on this point, and success was written in bold letters on everything connected with the Annual Meeting at Quebec. weather was fine, the hotel and general accommodation unequalled, and last, but not by any means least, the Quebec Agents evidenced the height of hospitality. That the Annual Meeting of the Association can be more profitably conducted outside Montreal or Toronto is now regarded as certain, and future years will show a perpetuation of the principle now regarded as established, and Quebec will not be long ere it has another turn.

Two most important reports were submitted: one by the President, announcing the attiliation of the Manitoba Board with the C.F.U.A., whereupon the constitution of the parent body was amended to enable them to take jurisdiction over that Territory. This alone accomplished, the Annual Meeting would have produced some tangible result worthy of the occasion. The other report was by the Secretary, that, with but few special exceptions, the Companies had all brought their Ontario and Quebec Agencies into full accord with the commission agreement. The exceptions were specially considered and speedily disposed of in that spirit of liberality and compromise that we have previously alluded to. A memorial from the Hamilton Agents, for their city to be allowed to rank as an excepted city, was not granted, but a Western veteran hit the right nail on he right head when he moved a resolution declaring it to be the desire of the companies to reduce the number of excepted cities rather than increase them, with a consequent and corresponding reduction in expenses. The Association have a difficult task before them when they come to tackle the vexed question of limiting commissions in Montreal, Toronto and Quebec, but, given another year or two of "growth in grace" by some of the members, it can be safely accomplished. A special vote of appreciation was passed for the splendid services rendered by the Western Committee on Fire Appliances, under the chairmanship of Mr. McCallum, and right well did they deserve it, as a perusal of their report shows, One of the best things done at the meeting was the abrogation of the intensely stupid clause known as

the "short period privilege for grain risks." The clause should never have passed, and it is well that it is now struck out of the Constitution and Bye-Laws. By all means, let it be kept out. Mr. F. W. Evans. the efficient, painstaking, considerate President, for the past two years was unanimously tendered the presidency for a third term, but declined- more's the pity, for he made a magnificent presiding officer. Mr. P. H. Sims, of the "British America" was elected President, Mr. E. A. Lilly, of the "London," first Vice-President, and Mr. H. M. Blackburn, of the "Sun," second Vice-President; all good men and true, who should do honor to the positions,

### PRESENTATION TO MR. W. M. RAMSAY.

The return of Mr. W. M. Ramsay, General Manager for Canada of the Standard Life Assurance Company, after a prolonged absence, in the old country, where he was laid up for some time from having met with a serious accident, was hailed by the other cials of that company with much pleasure, which found expression in an address of welcome and congratulation. The address is in book form, brilliantly illuminated on vellum, by Miss Shaw, of Toronto, and bound with much artistic skill. It was presented to him, on the 23rd September, by Mr. Balfour, on behalf of the head office staff, and Messrs. Hunter & Kerr, for the field officers. The address reads as follows :--

"To W. M. Ramsay, Esq., Manager for Canada of the Standard Life Assurance Company :--

Dear Sir.-We, the field officers of the Standard Life Assurance Company in the Dominion of Canada and Newfoundland, beg to tender you and your family a most cordial welcome, and our hearty congratulations upon your safe return to Canada, after your successful visit to the old land.

"We also take this opportunity of expressing to you the deep anxiety we felt upon hearing of your unfortunate accident, and our joy to learn that, although causing you both pain and annoyance, it is

not likely to leave serious results.

"It is our sincere and earnest desire that your long service as Manager of the Standard Life Assurance Company in Canada may be continued for many years to come, with honor to yourself and great benefit to the company, as in the past, and we venture to predict that there are yet further and greater hou ors and successes in store for you, and that your name will long be remembered as an example of a noble character combined with conspicuous business talent.

"After so many years of close connection, your officers and field staff are desirous to place on record their high regard and esteem for you personally and officially, and to Mrs. Ramsay and vourself and your children we wish many years of health, prosperity and happiness, and for ourselves we anticipate only a continuance of the past cordial relations and of the pleasure we find in being co-workers for you in the

Standard.

Mr. Ramsay in reply, the presentation had taken him by surprise, and that the beautiful Address would be one of his most cherished treasures. In assuring the donors of his most warm appreciation of their

kindness he expressed a hope that, the cordial relations it manifested as existing between himself and the staff would remain unchanged

#### THE BALTIC CASE.

The suits entered to recover \$13,500, the amount of the insurance effected on the steamer "Baltic," resulted in a verdict fixing the value of the vessel when burnt at \$15,000, the value of the boilers being adjudged at \$3,000. This verdict, if it stands an appeal, will compel the companies to pay \$12,000 to the own: ers of the vessel destroyed by fire. The companies were interested to the following extent :-

Alliance	Assu.	Co	\$ 2,500	Keystone Assu. Co\$1,000
Lond n	••	** .	 2,500	Commercial Union 2,000
National	••	٠٠.	 1.500	Waterloo Mutual 1,500
Atlas	• •	4.	 2,500	
				Total\$12.500

The "Baltic" when launched was given the name, 'Francis Smith." In 1887 she was put on the route of the Great Northern Transit Company route, and was re-named, "Baltic." From 1887 to 1893 it was admitted that her business netted a loss of \$5,000. In that year she was tied up at Collingwood, and the work of rebuilding was commenced. There seems to have been no great anxiety to place the vessel in service, as she was still tied up when a fire destroyed her in Collingwood harbor, on 5th Sept., 1866. The change of the vessel's name does not indicate any pride in its reputation, and the prolonged delay in rebuilding would serve as evidence of its earning capacity being doubtful. However, the underwriters thought well to have \$13,500 at risk on this vessel. The fire having taken place while she was tied up, it was contended that, the policies did not cover a vessel not running in regular service, as they read, that the insurance continued "while running during the scason of navigation." A sharp contest between Mr. Wallace Nesbitt, Q.C., who appeared for the companies, and Justice Armour, took place on this point. the Judge deciding that, the policies were alive during the period the vessel was tied up in harbor. Mr. Neshitt suggested a reference to authorities, to which Judge Armour replied: "They'd only muddle me." V large amount of expert evidence was given that, the "Baltic" was a rotten old hulk, which was only valuable for the amount of its insurance, if burnt. On the other hand, witnesses swore that the vessel was good value for \$15,000, including the machinery. This view prevailed with the jury after very lengthy consideration. The suit which was tried was the one against the Alliance, the other companies, however, have accepted the judgment, though it will probably be carried to a higher Court where the important points raised by Mr. Nesbitt will receive full consideration.

The London Bankers represented in the Clearing House, have sent, in a joint protest against the Bank of England, holding one-fifth of its reserve in silver.

#### FINANCIAL CONDITION OF CANADIAN JOINT STOCK FIRE COMPANIES, 1898

COMPILED FROM ABSTRACT OF DOMINION INSURANCE REPORT.

#### ASSETS.

Compaules.	Real Estate,	Loans on Real Estate.	Stocks, Bonds and Debentures.	Agent's Bai- ances and Bills Receivable.	Cash on hand and in Banks.	Interest Due and Accrued,	Other Assets,	Total Assets.
British America	None. 32,000	\$ 700 None. None. 62,326	\$1,048,186 59,650 169,295 1,400,971	\$181,407 2,350 28,373 437,493	\$17,244 83,851 60,529 248,675	\$12,328 754 4,,881 8,156	\$37,364 3,009 9,617 97,964	\$1,447,701 149,616 304,697 2,320,587
Totals for 1896	247,468	61,026	2,678,103	649.624	410,301	26,122	147.956	4,222,602
Totals for 1895	247,468 274,468	. 129,436 233,933	2,621,454 2,880,682	633,641 697,148	394,805 324,015	27,273 33,424	158,349 160,936	4,212,429 4,577,640

#### LIABILITIES.

Companies.	Unsettled Losses.	Reserve of uncarned Premiums,	Sundry	Total Liability not including Capital Stock.	Excess of Assets over Liabilities excluding Capital Stock.	Capital Stock paid up or in course of Collection,
British America	3,229 9,950	\$ 777,863 72,668 106,220 1,168,952	\$ 10,285 None. 870 12,436	\$ 923,960 75,897 117,040 1,371,858	\$ 523,740 73,718 187,656 948.729	\$ 750,000 50,000 100,000 1,000,000
Totals for 1896	339.459	2,125,705	23.593	2,488.758	1.733.844	1,700,000
Totals for 1895	3 <sup>8</sup> 4,394 456,682	2,170,840 2,134,193	30,603 32,992	2,585,837 2,623,867	1,626,591 1,953,772	1,889,920 2,139,920

### FIRE INSURANCE IN CANADA FOR 28 YEARS, 1869 TO 1896. Premiums received and losses paid, arranged by Compania.

Name.	Premiums received 1869 to 1896.	1'Oveus Jurio"	Per cent. Lossos to Premms.	NAME	Premiums received 1869 to 1896.	lances paid. 1921 to 1896.	l'er cent Losses to l'rems.
Canadian Companies.	\$	\$		British Companies, continued.	\$	\$	
British America	5,083,406	3,188,361	62.72	National, of Ireland	1,143,409	746,018	65.24
Canada Agricultural	454,896	290,101	63.76	North British	8,392,623	5,908,400	70.39
Causda Fire	\$\$1,333	698,133	79.22	Northern	3,360,984		-80.26
Citizens'	2,856,961	2,287,870	So. 08	Norwich Union	1,768,432		59.70
I) əminion	190,242	148,254.	77.96	Phænix, of London	5,367,700		59.70 56.88
Eastern	894,194	632 961	70.78	Queen	4.354,664		
London Mutual Fire	3,040,625		73.20	Royal	12,841,001		76.36
Mercaptile	650,546		79.43	Scottish Commercial		8,535,242	65.04
National Fire	284,020	287,732		Scottish Imperial	343.421	177,329	
Ottawa Agricultural,	194,861	108,164	55.72	Scottish Union & National	672,855	453,408	71.84
Provincial	1,434.350	957,146	06.50			858,035	54.40
Qu-lec		1,870,633		Union Assurance Society	595,439	375.736	
Royal Canadian	3,518,023	2,986, 92	84.42	United Fire	972,293	561,515	57.75
tSovereign	1,055,404	736,216	69.76	Caned rife	718,477	549,440	76.47
Stadacona		773,695	157-74	<b>.</b>			
Western	8,297,064	4 802,86.		Totals	\$1,788,522	55,800,730	68.20
***************************************	1,297,004	4 092,002	38.97	American Companies.			
Totals	31,599,729	22,601,413	71 51	Aitya	3,627,862	2,633.593	72.59
British Companies	i i	·		Agricultural, of Watertown	1,305,042	855,174	65.53
•	1		_	Andes	31,431	5,668	
Milion Fire Insurance Ass'n	1,468,310	1,016,766	69.21	Connecticut	393,821		
Alliauce	875.729	686,183	78.35	Hartford	3,093,982	1,950,246	63.22
Atlag	824,924	511,153	61.95	Home	3,033,300	60,691	
Caledonian	1,575,876		65.43	Insurance Co. of North America	475,202	293,004	
City of London	1,588,254	977,455	61.54	Phenix, of Brooklin	1.135,757	775,380	68.27
Commercial Union	6,665 947	4,712,078	70.67	Phonix, of Hartford	1,172,025	880,995	75.17
Employers' Liability	304,689	255,501	70.14	Queen, of America	1,429,937	914,141	
Glasgow and London		1,107,345	72.08	~,	156,6-61		0,1.92
Guardian	3,501,609		77.61	Totals	12,665,059	8,567,547	6- 64
Imperial	4,601,705	3,113,882	67.66		12,003,0391	4,20,241	67.64
Lancashire	4,827,150	3,360,885	69.80	Canadian Camanaira	_	l . (	
Liverpool & London & Globe	6,542,863	4,801,323	73.38	Canadian Companies	31,599,729	22,601,413	71.52
London & Lancashire		1,165,025	53.55	much do	\$1,778,622	55,500,730	65.23
London Assurance		1,281,724	61.10	American do	12,665,059	8,567,547	67.64
Manchester		654,884	69.83				
			- 7.03	Grand totals	126 012 216	Sh aka kaa	69.00

<sup>\*</sup> Formerly the Agricultural Mutual | Formerly the Isolated Risk. | § Formerly the Fire Insurance Association.

<sup>2</sup> Not including \$124,272 for reinsurance of risk of the Sovereign Fire Insurance Company.

### FIRE INSURANCE IN CANADA FOR 28 YEARS, 1869 TO 1896.

The business arranged by years.

<u></u>			COMPANIE	: <del></del> S.			·	AMERICAN (	COMPANIES.		، فالسم
	Net Cash	Amount of	Amount	· ·	l'er cent	l					
Year.	Promiuma Received.	Policies taken during	of	Lowes Pald			\$	: <b>s</b>	) <b>s</b>	, <b>\$</b>	
	moder en.	each Year.	Statement.		tremuna	1860	165,166*	9,702,356	* 13,796,890*	172,188	104.25
- 1	s	\$	\$	S		1870	194,781	12,893,827		147,061	75.05
1869	501,362		59,340,916	276,116	FF 07	1871	314,452	27,367,712	* 27,256,629*	212,460	67.56
1870	536,600	54,637,315		453,414	55.07 84.49	1872	332,243	26,526,334	* 33,818,670	263,330	79.26
1871	707.418	68,921,494	68,465,914	414,339	58.57	1873	352,255	26,788,850	40,120,629	[227,219]	64.53
1872	796,847	76,499,542		510,469	64.06	1874	259,019	25,743,769		143.583	55.42
1873	842,785	71,775,952		487,649	57.85	1875	264,395	17,357,605	19,300,555	181,713	61.16
1874 1875	1,452,781	120.588,905	126,705,337	662,470	40.01	1876	228,955	23,914,181	18,888.750	90.389 586,4 <b>5</b> 2	43.41
1876	1,645,654		190,284,543 231,834,162	1,082,206		1878	213,830	21,013,457 19,432,178		114,"34	53.90
1877	1,622,955	168.025.722	217,745,048	1,599,048 2,186,162	84.98	1879	225,512	22,920,397	40,267,995	182,305	80.84
1878	1, 61,896	127.288.16	171.430,720	828,069		188o	241,140	25,434,766		109,516	45.4i
1879	1,102,822		158,824,631	687,353	62.32	1881	267,388	30 040,366		163,661	60.84
1880	1,190,029	131,079,789	154,403,173	701,639	58.96	1882	287,815	32,454,518	34,772,345	162,699	53.05
1881	1,206,470	140,331,15.	153,430,408	1,336,758	110.87	1883	354,090	40,284,814	41,720,290	107,127	47.20
1882	1,033,433			733,843		1884	367,581	40,777,215		191,998	52.26
1883 1884	1,091,501	123,302,460	149,930,173	760,430		1885	368,180	37,623,116		180,923	69.70 59.11
1885	1,140,425	118,747,547	147,968,945	762,737	66088	1886	395,613	42,099,9 <sup>8</sup> 4 45,859,509	50,921,537 56,287,171	304,159	70.88
1886	1,107,879		143,759,390	597,189		1885	445,990	44,881,343		228,909	51.32
1887	1,121,435		154,165,902	739,364 764,321	66.74 66.37	188g	443,136	46,518,461		228,922	50.12
1858	1,131,991		159,070,681	750,448		1890	514,054	57,646,959		300,916	58.54
1889	1,173,948		158,883,612	678,752		1891	700,809	75,726,695	84,266,437	411,801	58.76
1897	1,249,884	135,145,201	178,691,762	736,095	58.89	1892	1,004,812	107,708,732		706,902	69.65
1891	1,278,736	135,943,674	177,785,359	940,734		1893	, 1,031,602	105,501,192		759,429	69.48
1892	1,052,041	112,566,165	148,557,131	792,219		1891	1,000,328	96,789,493	117,876,931	692,631	69.24
1893	1,137,797		154,614,280	797,149	69.76	1895	1,041,966	100,305,770	118,491,852	784,410	75.28
1894	1,108,294		150,241,967	803,657		1896	1,007,948	94,919,022	: 112,666,482	613,941	61.35
1896 Totals	1,151,126	130,507,693	143,697,862	807,003 713,566		1896	12,665,059	1,257,826,427		8,567,547	67.64
1896	31,599,729	3,316,368,703		22,601,413	71.50	1895 1894	11,657,111	1,162,876,605		7,953,606	68.23 67.54
1805	70 527 X-4	2 001 080 222		PV- P		1034	1 10.0.31.43	-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		. 11.031.30	07.34
1894		3,20,989,273			70.11 71-74						
	- 7/31/4					į	SUMMAI	EV OF TOTALS	FOR 1896, 18	95, 1894.	
<del></del> ,			COMPANIES	·	, · · ,	==			Amount of	Paid for	ltate p.c.
	\$	\$	\$	\$		ļ		Premiums Received.	In-uranco taken,	LOSSON.	to Preme,
1869	1,119,011	76 44 73 3		579,416				l!			
1870   1871	1,185, 195	131,570,928		1,024,362		ł			\$	\$	[
1872	1,299,846 1,490,620	148,147,966 174,361 395	132,731,241		70 96	Can.	Cos1896	1,061,855	114,379,430	713,566	67.20
1873	1,773,26;	172,531,126				, 41	1895	1,151,126	130,567,693	807,003	70.11
1874	1,809,473	177,346,240				l "	******	1,108,294	121,562,165	803,657	72.51
1875	1,683,715	165,953,268		1,200,612		Brit.		5,006,017	459,959,398	2,545,994	56.85
1876	1,597,410	178,725,453	153,885,265				1895	4,750,290		3.402,337	71.62
1877 '	1,927,220	206,713,932	184,304,318	5.718.305	296.66			4,002,747	435,237,770	3,094,561	67.24
18;8	1,994,940	213,127,414	207,702,743	880,571	44.30	. Amei		1,007,918	94,947,522	613,941 784,410	61.35 75.28
1579	1,899.154	213,131,295		1,275,540	67.63	•	1894	1,000,328	96,789,493	692,631	69.24
1880	2,0,8,408	227,5:7,306									l ——
1881 1852	2,353,258 2,908,158	271, 41,719					otals1896	7,075,850	660,286,650	4,173,501	58.98
1883	3.178,800	321,466,183 350,693,028			62.68	41		6,943,382	687,639,048	4.993.750	
1827	3.472,119	354,458,616			•	• •	1894	6,711,369	653,589,425	4.591,149	67.46
1885	3,376,40	337,210,878					• • •			•	•
1580	3,429,012	349,109,117							70 1806 1310		
1887	3.093.942	377,690,654			63.29		TOTAL	5 PRUM 1009	TO 1896, INC	,vacva,	
1388	3,850,282	370,540,072	434,941,955	2,094,465	54.27						
1889	3,9;0,632	403,297,656	468, 379, 58.				1	December 1	Amount of	l'aut fo-	l'er et, of losses
1890	4,072,133	427,931,692						Premiums Received,	Insurance	l'aid for Lausen,	to
1891	4,189,171	411,748,053							taken.		f,tenm'
1892 1893	4,455,474							\$	S	<u> </u>	i
1004	4,623,196 4,602,747	451,254,364				' Cama	dian Cos	31,599,729	3,316,368,703		71.50
		435.237.77				Britis		81,778,522	8,369,508,408	\$5,800.770	68.23
1891	4,750.200				, , , , , ,			1 22/2/2		38,-2-1134	
	4.750,290 5,006,047	459 959,398			56.85	Amei	rican "	12,655,059	1,257,826,427	3,507,547	67.64
1891 1895 .	5,006,047		591,656,008	2,845,994	<u> </u>		ncan *		12,943,703,538		'· <del></del>

### PIMANCIAL CONDITION OF CANADIAN LIPE COMPANIES, 1896.

Compiled from Austract of Pominion Insurance Report.

#### ASSETS.

Companies	ite al Estate,	Loans on Real Estate	I onto on Col intersis	Cash Logis, and Premium Oddi attors on Policica in Force	Hely utures	t neh en louid atel in li caks,	Agents'   Balances   and Hills   Itereft     able.		Out- standing and theferred Premiums	Other Amets.	Total Assets.
Capada Life	\$ 1,573.213	\$ 4,082,074	\$	\$	\$	\$	\$	\$	\$	\$	\$
Confederation	1,353,152			2, 841,66c 604,561	5,9°4,131° 834,854		None. 854	374,278		7,378	
Dominion Life	None.	138,410	95,141 None.	2,9.0	73,260		1,210	115,142 6,616		9,252	5,779,210
Federal	27,178		1,25	142,721	68,13:	7 t,080		10,554		2,884	245,590
Great West	None.	169,216	None.	4.7.5	61,000	11,835	17.419	1,830		1,66	607,712 312,90
London Life	None.	381,146	8 334	31,043	142,520			15,221		None.	591,591
Manufacturers' Life	5,100		None.	49,102	190,40		4,51	20,601		12,060	1,200,951
North American	220, 395			140,235		173,104		39,496		7,016	2,515.83
Northern Life	None.	None.	None.	None.	\$6,000				None.	None.	84,834
Putario Mutual	69,942	1,832,664		484,384	764.884					None.	3,392,697
Sun	473.514	3,298,135			1.521,713			155.333		1,220	
Temp. & General	None.	118,582	None.	23,882	238,12			4,593		1,690	507.35
Totals for 1896	3,722,495	14,584,106	2,802,353	4,100,807	10,465,618	987.374	38 442	797.558	1,501,115	46,675	39.046,552
Totals for 1895	3,184,06	13,140,821	2.861.677	3,582,862	9.154 609	018.018	24.507	706,660	1,357,291	52,694	35,323.297
Totals for 1894	3,746,468	12,011,285	3,157,908	3.141,189			38,000	728,136	1,292,773	79.435	32,444,873

#### LIABILITIES.

Companies.	Unsettled Claims,	Net Reinsurance Reserve	Sundry.	Total Liabilities, in cluding Re serve but not Capital Stock	Surplus of Assets aver in the latents of a contract of the latents	Capita, Stora (said up	Surplus of tereis over Liabilities and Capital ! Stock	Basis of Reserve.
	\$	\$	\$	<u> </u>	\$	<u> </u>	<u> </u>	
Canada I.ife	104,230		196,684	. 16,258,537	1,161,989	125,000	1,036,080	American 4 p.c.
onfederation	26,:97	5,170,371,	110,611		471.930	100,000	371,9301	1. M. 41 p.c & 31 for new policies
lominion	1,000	167.633	509				12,147	I. M. 44 p.c.
rederal	#2,400		None.	517,878		81,297	8,537	do
ireat West		216,531	1,845	218.376	93,626	100,000		\ctuaries 4 p.c.
oudou Life	2,516	497.908	51,006	521,521	67,069	50 000	17,060 8	I. M. 41 p.c. and Actuaries 4 p.c.
Manufacturem' Life	8.500	975,288	4,841				85,002 8	1. M. 41 p.c.
forth American	36,370			2,034,287	481.510	150,000	421,546	do
lorthern Life		None.	None.	None.	84,834	აკ,6₹∙	1,184	
Interio Mutual	13,256		1,145	1,191,117	201,570		201,579 /	Actuaries 4 p.c.
<b>48</b>	67,510		43,321	6,043,036	345,108		282,608 I	1. M. 4 p.c.
l'emp. ← General.	None	397,560	7,035	404,595	102,759	160,000	42,759 1	I. M. 43 p.c.
Totals for 189h	271,961	34,978,830	406,611	35, 57,403	3,382,149	914,167	2,174,982	•
Totals for 1895	242,455	31,839,771	376,846	32.459.073	2,864,224	829,41;	2,034,837	
do 1894	190,704	27,459,537	\$8,0C4	27,908,246			3,678,110	

<sup>†</sup> The capital of these companies is guaranteed capital, liable to be paid off out of surplus.

### THE AUGUST BANK STATEMENT.

The bank statement shows rapid accumulations under some of the headings, which, though not strictly on the lines of previous years, are indicative of a better state of business. The variation, which is shown in the movement of August last, from the course taken in preceding years, is shown in the following table, giving the more important items for August for seven years:

Deposits of the l'ublic.

August	( irculation.	on demand.	Fixed date.	Cur. Loins.
1891	32,012,196	<b>58,553.420</b>	55.531,300	154,106,324
1Ng2	32,646,187	64,764,748		150, 312,880
1893	33,308,067	61,437,093		205,955,200
1804	30,270, 65	(4, 380, 701		144,408,340
18.15	30,737,622	67.386,516		
1895	31,500,154	65.264.335		
1847	34,454,356		135,065,521	202 457,187

The circulation reached the highest mark on record for the month of August. The expansion arose main-

ly from the demand for cash to purchase harvest products, a business which began earlier than usual this year, and, judging from present indications, will probably send up the volume of notes in circulation this Fall to a higher point than has ever been reached. The deposits on demand in 1803 fell in August below those of 1802, the same change occurred last year in comparison with 1805, so that the balance of gains over losses in this item from 1892 to 1896 was only \$49,587. This year these deposits, or balances to credit of current accounts, rose from \$65,264,335 in August, 1805, to \$74,949,375 in August, 1807, an increase of \$0.085,040. What is somewhat singular is that, these credit balances are now 13-1-2 millions in excess of their amount in 1803, while the current I ams and discounts are now 3 1-2 millions less than in August, 1803. From this we get the remarkable feature of the trading classes during over four years of depression, reducing their discount accommodation by \$3,499,013, and yet increasing their deposit balances by \$13.511,582. A decline of discounts is na tural enough, indeed inevitable, in time of depression, but it is not in the ordinary course for traders to be piling up their credit balances during hard times. One cause has been, a heavy curtailment of the purchases of goods for stocks, which have been reduced very materially since 1803. This is a source of possible danger now a hopeful feeling prevails, as purchasers are buying more on hope than on any assured facts. The deposits payable after notice still continue to show sleady increase as they have done for so many years, in bad times as well as good. Since 1801 there has been added \$40,537,612 to the public deposits in our chartered banks which are payable after notice, that is, are deposits in the strict est sense. Every year there has been an increase in these deposits: the average during the depression period being six millions yearly. The aggregate of the public deposits in the Chartered, Savings, and Government Post Office banks, with those held by the Loan Corporations, as on 31st Dec., 1896, is \$203-341,000, made up as follows :--

Chartered Banks, 31st August, 1897.....\$210,018,196
Government Savings Banks " ...... 15,986, 47
Post Office Banks " ...... 32,474-777
Other Savings Banks " ...... 15,361,248
Loan Corporations, 31st December, '96
about ..... 19,\*02,000

The increase in August in call loans was \$891.150, and in balances held in the States, \$5,168,181. There was a decrease of \$2,123.657 in current loans and discounts, which will be recovered later in the year, the outlook being promising for a large expansion of business at an early date.

Since August 1896, the banks have increased their stock of specie \$305.485, and of Dominion notes, \$2,193.563, making a total increase of these cash reserves of \$2,588,149. The increase of "notes of and cheques on other banks," of \$1.053.556 during August, and this item being \$629,125, may be taken as evidence of the larger volume of business being transacted which is increasing the passage of notes and cheques through the Clearing Houses.

Since August 1806, the balances held in the United States have been increased by, \$12,614,317, indicating a considerable inflow of funds which the local demand was insufficient to absorb. The increase also in August of the amount of securities held by \$540,739, and, since the same month 1806, of \$0.140.016, is evidence of this sluggish demand for mercantile loans. Of the total increase in amount of securities during the year \$2,366,596 was in railway securities. their low price, in view of a revival of trade, being a temptation to investors. The balances due to the banks by their agencies in the United Kingdom now stand at \$12,249,663. In August 1895, the total was \$6,339,165, so that over and above all the drawings of exchange on those funds, there has been an accumulation of \$5,910,498 in the hands of the British agents of Canadian banks since 1805.

STATISTICAL ABSTRACT OF THE RETURNS OF THE CHARTERED BANKS OF CANADA.

Comparison of the Principal Items.

The second secon	· · · · · · · · · · · · · · · · · · ·	il en en en en en en en B	ngan anti-olomotics }	Increase and		Increase and		
	31st Aug.,	31st July,	31st Aug.,		rease for		rease for	
Assels.	1897.	1897.	1896.		month.		year.	
			£ 22 = 40 004	Inc.	\$1.115.769	Inc.	\$2,588,149	
Specie and Dominion Notes		6,856,062	\$ 23,749,994 7,280,493	inc.	1,053,556		629,125	
Notes of and Cheques on other Banks	7,9.9,618			Inc.	5,168,181		12,614,317	
Due from American Banks and Agencies	27,913,790	11,906,864	1	Inc.	342,799		1,502,263	
Due from Rritish Ranks and Branches	12,249,663	11,900,004	10,747,400	ļ	34-11-19	1	1,500,003	
Canadian Municipal Securities and Brit., Prov. or		12,802,346	4,576,270	Inc.	518,344	inc.	3,744,320	
Foreign or Colonial, other than Dominion	13,320,590	14,058,723	11,618,832		23,495		2,396,396	
Railway Securities	14,015,228	15,714,954	13,218,553		891,150		3.387,551	
Loans on Stocks and Ronds on Call	16,606,104		207,410,954		2,123,657		4.953,767	
Current Loans to the Public	202,457,187	204,580,844	3,661 004	Inc	45,574		24,271	
Overdue Debts	3,636,793							
Total Assets	345,805-354	338,244,938	322,735,463	Inc.	7,360,416	luc.	23,069,891	
Liabilities.	l		:			İ		
Bank Notes in Circulation	34,454,386	32,709,475	31,509,154	:Suc.	1,744,911		2.945,232	
Due to Dominion Government	2,780,000	2,635,775	4,049,396	Inc.	144,225		1,269,396	
Due to Provincial Governments	3,857,438	4,101,070	4.417,332	Dec.	243,632		559,894	
Deposits payable on demand	74,949,375	72,609,727	65,264,335	nc.	2,339,648		9,685,040	
Deposits payable after notice	135,668,821	132,498,458	123,151,850	Inc.	2,570,363		11,916,971	
Do made by Ranks	3,858,637	3,289,853	3,234,144	Inc.	568,784		624,493	
Due to American Banks and Agencies	160,692	292,970	200,157	Inc.	67.722	luc.	160,535	
Due to British Banks and Branches	2,116,546	1,981.347	2,166,tot	Inc.	135,199	Dec.	49.555	
Total Liabilities	258,038,070	250,930,201	234,391,104	inc.	7,101,769	luc.	23,640,966	
Capilal.			1					
		(	. 62,220,759	1	9 (15	Dec.	261,212	
Capital Stock paid-up	61,959,547	61,952,129			600,000		723,000	
Reserve Fund	27,070,799	27,670,799	26,348,799	1,466.	uu,uu	i i	/22,000	
Miscellaneous.			1		<u>.</u>	1		
Directors' Liabilities	6,678,798	7,168,617	7,106,713	Dec.	489,819	Tiec.	427,015	
Greatest amount of notes in circulation at any time during the month	34,928.862		31,८८०,४१४	Inc.	1,173,124	Inc.	3.028,448	

Deposits with Dominion Government for security of note circulation, amount required being 5 per cent. on maximum circulation for year ending 30th June, 1897, \$1,880,678. The apparent decrease in Reserve is owing to an error in the Molsons' Bank in July statement.

### ACCIDENT UNDERWRITERS' ASSOCIATION OF CANADA.

On the 20th of September a meeting was held at the offices of The Canada Accident Assurance Company, Montreal, having for its object the formation of an Accident Underwriters' Association. There were present :- Messrs. F. F. Parkins, representing the Traveler's Insurance Co.; J. B. Emo, the Canadian Railway Accident Insurance Co.; R. J. Griffin, the Employers' Liability Assurance Corporation; T. H. Hudson, the Canada Accident Assurance Company: F. F. Rolland, the Ocean Accident Assurance Corporation; A. I. Hublard, the London Guardian & Accident Insurance Company; F. III. Russell, the London Guardian & Accident Company ; J. E. Roberts, the Manufacturers' Guardian & Accident Insurance Company; A. L. Eastmure, the Ontario Accident Insurance Company. Mr. Parkins was elected chairman, and Mr. Eastmure acted as secretary of the meeting. The chairman read a letter from Mr. Stanley Brown, of the Employers' Liability Assurance Corporation, dated July 14th, 1807, urging the necessity of uniform action relative to liability rates and business. A general discussion then followed on the advisability of adopting some common basis of practice for the conducting of the Accident business in its various branches. It was resolved that a compact between the companies be entered into, and that the organization be known as the Accident Underwriters' Association of Canada. Mr. Eastmure explained the methods adopted by the Plate Glass Underwriters' Association for the enforcing and rules, and read sections from the compact between the Companies, which might be made applicable to the matter in hand. It was then resolved that an agreement simplar in general terms to that of the Plate Glass Insurance Companies be adopted for the purpose of the Accident Association, and that the rates fixed by the American Manual for liability risks only be adopted, and that these be obtained from the United States Conference. Mr. Rolland suggested that it be permissable to allow a discount of 20 per cent, off of liability rates when quoted in combination with collective insurance, provided both policies are taken; also, that a uniform policy be adopted by the Companies for hability business.

It was suggested by Mr. Rolland, and approved, that each Company report regularly to the Secretary of their respective divisions any policies cancelled for cause. It was also suggested that the compact be made for a number of years, and some discussion as to this took place. No definite decision was reached. It was suggested as desirable that the agreement contain provisions for the regulating of commissions and registration of Agents. The Secretary was requested to prepare a draft of the proposed compact, and that a meeting be held during October to confirm it. Messrs, A. I. Hubbard and F. F. Parkins were appointed a committee to act with the secre-

tary in drafting the compact, a copy to be lurnished to each Company.

The companies which have entered into the mutual agreement, decided upon at the above meeting, are to be congratulated upon having taken so wise a Not only were they needlessly injuring themselves, and each other, by undue competition, but were doing serious harm to the business of accident insurance by the opposite character and contrariety of their methods and practices which tended to engender distrust in the public mind as to the whole system of accident insurance. When all the companies work upon a common basis we are satisfied that they will inspire greater confidence, and their business will make more progress, will be conducted with far greater case and satisfaction to themselves and to insurers, and the results will prove more profitable.

#### METROPOLITAN LIFE INSURANCE COMPANY.

A Convention of the Agents of the Metropolitan Life Insurance Company, was held in this city, vesterday, the 30th September. The agents were entertained at the St. Lawrence Hall. The Vice-President, Mr. Haley Fiske, was presiding officer of the Convention. Amongst the leading officers of the Company in attendance were: Mr. G. H. Gaston, and Vice-President; Col. John Tilton, of Ottawa, Chief Agent; Mr. W. G. Staniland, Chief Superviser, and Major B. R. Corwin, Superintendent of agencies, Ord. Department. There were 300 agents present, from districts throughout Quebec and Ontario. An address to the assembly by Vice-President Fiske was replete with information as to the strength of the Metropolitan, the extent of its business, and the principles and methods on which it was couducted. He impressed the agents with the importance of the work in which they were engaged, and urged still more energetic efforts to further the progress of the Company. The Vice-President stated that, during the past year, claims had been paid to the amount of \$6,000,000, a large amount of which was distributed for small policies owned by persons in a humble rank of life. The Metropolitan, like the Prudential, and other companies conducting a similar class of business, reaches a class of persons who, though especially needing life assurance, are unable to take out policies of the ordinary amounts of other companies. Payments are received of tencents per week and upwards, which places the beacfits of life assurance within the reach of artisans, and other classes whose incomes are small. The busmess in capable of great expansion, and this line of life assurance is certain to develop as the power classes become more provident, and alive to the duties men owe to their families. The Convention was highly successful, and our visitors, like all others who come to Montreal, were much delighted with the attractions of this city.

### THE CHRONICLE'S LIFE AGENTS' MANUAL.

A new edition of the Life Agents' Manual, which has been specially compiled and prepared for The Chronicle, is now ready for distribution at this office. The edition in every respect is more complete, and will be found more serviceable than previous ones. How comprehensive the work is may be judged by our having devoted 163 pages to the Rates of the life assurance companies, 30 pages to Reserves, and 14 pages to Notes on Policies, and Policy Conditions. Two new Companies' Tables appear for the first time. The matter relating to 22 of the companies has been extended by additions varying from 2 to 8 new Tables each. serve Tables, 18 new ones are added. These valuable notes have been entirely re-written, and, as most of the companies have adopted 4 per cent, as a basis of reserve values, these have been given more fully than in previous editions. In every feature which renders a life agent's manual of real, practical utility, the one just published by The Chronicle is, we believe, as complete as possible. The main outline of the work is framed on the same principle as in other editions, the changes made being additions and alter-

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ations which have been suggested by practical fieldmen whose ideas have been utilized, and whose needs have been very completely provided for,

Although a large amount of labor has been devoted to condensing the information it contains, the Manual comprises 220 pages. The book is handsomely bound in searlet roan, with flexible covers, and rounded corners, and is of a convenient form and size for the pocket being six and half inches by four and a quarter. The price is \$2.

The labor involved in the preparation of a publication of this class can only be estimated by those who have been engaged in similar work. The utmost pains have been taken to make it perfectly accurate. All this has involved very heavy expenses. We have, therefore, thought it only just to ourselves to Copyright the Life Agents' Manual, which was done, and a certificate issued by the Department of Agriculture on the 29th September last. We trust this will afford us entire protection from imitators who might be tempted to make an improper use of our work. To give an idea of the Tables in the Manual we append the following, which are fair specimens selected from 220 pages.

#### RESERVE VALUES PER \$1000.

Combined or Actuaries' Experience and 4 per cent, Interest

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The general rule is that a man 5 ft. 6 in. in height should weigh 143 lbs., and that for every inch of difference 5 lbs. should be added or subtracted.

### IMAUGURATION OF THE LACHINE BAPIDS PLECTRIC WORKS.

The inaugural ceremony of the Lachine Rapids Electrical works, which took place on the 25th September, was a memorable event in the history of electric progress. This generation has received so many shocks of surprise at marvellous novelties that it is becoming too familiar with wonders for any to excite astonishment. Those who could most understand and appreciate such an enterprise as the electrical works at Lachine, have long since passed away. But one could not but wish that such early investigators of electricity as Newton, Boyle, Farady, Jacobi and other workers in that field could have been recalled to earth to witness such a triumph of scientific, mechanical and engineering skill as the works whereby the latent force in rushing water is transformed into electrical power, light and heat. The experimental investigations of numerous scientists in past years brought them up to the verge of modern knowledge, which has been reached by a process of gradual progression. Electricity was written about over twenty-five centuries ago. The first serious study of it was made by a Dr. Gilbert. of Colchester, in the reign of Henry VIII, but, though ther labors led up to it, the explorers in this field, up to fifty years since, made no practical application of electric currents to the service of man. To Jacobi, of St. Petersburg, and Page, of Washington, seems due the honor of applying electric force to the propulsion of a boat and a railway car. One of the greatest steps made was the use of water power as a force to transform itself into electric currents control'able at the will of operators. This once accomplished, a new era was opened, which has in it the possibilities of incalculable progress. The Lachin works have been pronounced by a pronunent electrical expert: "the boldest, most successful, and most unique vet attempted." The enterprise is also commercially unique, for it was organized without any ostentation; the capital was all secured without the use of any of the ordinary methods of securing subscriptions towards such undertakings, and without any borrowing or financing. The promoters believed in their scheme, and, in fall confidence of success, they invested over a million dollars in structural works and machinery by which the force of the Lachine Rapids will be turned into "Forse power" and light and heat, distributable in Montreal with the regularity needful for mechanical, as well as domestic purposes, and so economically as to ensure an enormous demand. The enterprise excites the greatest interest in scientific careles all over the world, where the most intense study is being devoted to the solution of the great electric problem of the day, which is the transmission of electrical currents such as can be started wherever there is a tall of water to places where they can be utilized. Happily, Montreal is near enough to the Lachme Rapids to have electricity there generated delivered along the city street I

at a more moderate cost than gas for lighting, or steam for mechanical work. In this new feature Montreal is especially fortunate, for cheap power will develop its manufacturing industries, and a freer supply of a healthy light in the streets, houses, stores, and offices will render the city more attractive. There was a large concourse of visitors at the inaugural ceremony at Lachine, whose good wishes for the success of the new works will find a cordial echo wherever scientific progress; engineering talent; mechanical skill; capitalistic enterprise; are appreciated when in combination for rendering service of inestimable value to the economies of business and the comforts of private life.

#### FINANCIAL NOTES.

The report that, the Bank of Montreal is about opening an agency at Buffalo, has no foundation.

The Canadian Pacific net earnings 31st August last, were \$5,585,959 compared with, \$4,623,032 in same period 1896. The stock is consequently strong.

The local rate for call loans runs from 3 1-2 to 4, and for trade discounts 6 to 7. Sterling exchange is quoted between banks, for sixty day bills, 8 1-2, and demand 9. The large exports can hardly fail to keep exchange at a low figure for a length of time.

The Lake Eric and Western, is likely to be united with the Cincinnati, Hamilton and Dayton railroals. The amalgamation would probably stiffen rates, on these lines and on those of the "Big Four" road, in the same territory, which would tell favorably on all the securities affected.

The Treasury, Washington, has refused to give out currency in New York, in exchange for gold deposited at San Francisco, the gold reserve of \$146,000,000, being regarded as in no need of further supplies. The gold will be shipped to New York bankers. The policy of the Treasury is to keep its gold as far as possible from any greater liability of depletion—a wise decision. There is every prospect of the New York banks forcing gold into more general circulation, now the Treasury declines to furnish more notes for gold.

Toronto city debentures bearing 6 per cent, interest, will shortly be paid off, partly out of the issue of new debentures at a much lower rate, and baiance from sinking funds. The city expects to save \$28,300 a year in interest by this operation. The city's cred't will be enhanced by the brighter prospects of its real estate of which signs are apparent, and by the improvement in business.

Wheat never was more "king" of the situation than it is to-day. The elevators are choked, the transportation companies are at their wit's end to meet the demand for moving facilifies. There is every sign of the crops of 1807, being realized, earlier than usual, the result of which will be the placing of large funds in London, and the distribution of much larger at home, where already there is going such a liquidation of farmer's debts to bankers and traders, as will stimulate the import trade, as money will be cheap, and storekeepers will be certain to stock up in anticipation of a busy winter.

#### THE MOVEMENT FOR AUSTRALIAN PEDERA-TION.

The movement for federating all the Australasian Colonies into a "Commonwealth" is meeting with such serious obstacles as seem likely to prevent its successful progress. The difficulties are similar to those which were in the way of the confederation of Canada, which were overcome by the statesmen to whom we owe our present unity. So far as the point al aspect of federation is concerned, there seems to be practical unanimity amongst the Colonies of Aus traba, there is no such difficulty as was at one time presented by the Maritime Provinces whose assent to Confederation was reductantly granted. But the financial difficulties are far greater than they were in the case of Canada. A serious one arises from Sydney. New South Wales, being a free ports. This involves either the general adoption of Free Trade through out the new Ecderation or the abrogation of the Free Trade policy of the one section. The later course would be adopted, as free imports would irvolve a system of direct taxation which is no more in favor in Australia than it would be in Canada. The Convention called to arrange federation proposes that uniform duties shall be imposed within two years after the establishment of the Commonwealth, which is to be the title of the new organism. This is, we fear, a fatal error; it would cause infinite confusion during the interval in the adjustment of the revenues to be apportioned to each State or Province for its local needs, and would disorganize the whole customs revenues by a flood of imports being entered through the free port of Sydney for distribution amongst the other sections of the Commonwealth, We can understood what the result would be by supposing that, for two years after Confederation, all goods entering by the ports of the Maritime Provinces had been free-of duty. Such a scheme would have paralyzed Quebec, Montreal and Toronto, and gene far towards wrecking Confederation in its early years. Federation without a common Tariff for all sections is practically a contradiction in terms, for no political unity could be maintained were each federated Colony allowed to frame its own scale of import duties. Free Trade being impossible, the Tariff difficulty should be first settled by a common scale of duties being arranged as an integral part of the scheme of federation, and the sole power of traming and imposing a common Tariff being invested in the Federal Parliament, as it is in Canada. An English contemporary suggests a trial being made of a uniform Tariff before federation. This would, probably, postpone federation for many years. Such a Tariff could not be enforced without the concurrent assent of each legislature, and the debates this trial Tariff would give rise would almost inevitably produce prolonged political agitation that might upset. ministries, and cause a bitter and interminable conflict to arise over the whole scheme of federation. Our Australian friends and fellow-colonists cannot

do better than follow in the footsteps of the Canadian "Fathers of Confederation." The existing debts, needs and revenue-producing capacities of each section should be carefully studied, and the chims of each equitably adjusted in view of them all being subjected to a common vistem of taxation by import duties, and such other imports as are decaied advisable. Canada's example furnishes a magnificent precedent in its completeness and in its surcess. Our constitution has some faults no doubt, but it has worked so well for thirty years, that it has never been made the subject of any party agitation. We trust the Australian Commonwealth will be so wisely organ ized as to achieve results as serviceable to the political, commercial, and social interests of its people as the Confederation of Canada.

### IMPAIRED LIVES.

At the convention recently held of the Agents of the Manufacturers' Life Insurance Company, Dr. J. F. W. Ross read a paper on "Impaired Lives," of which we now present a synopsis. The writer opens his subject by the query; "what are impaired risks?" Certain diseases are declared to be liable to shorten the expectation of life and become a serious menace to life during some inter-current acute disease, suc 1 as typhoid and scarlet fever, smallpox, inflammation of the lungs or bowels, etc. These may also be a serious menace to life in the face of severe accidentel in ury that produces prostration and sudden il'-'tealth, in which there is high fever and rapid pulse. A man perfec ly sound, who receives an injury, is not so liable to succumb as one who has some slight defect. Tubercular taint is of the same class. Disease of the hip-joint in early life may have occurred from which entire recovery has taken place. It is difficult to decide whether such disease arose from accident or from tubercular taint. Delicate children are especially hable to suffer from inflammation after an accident. Del cate constitution and tubercular family history go handen hand. As each history is often impossible to trace, and tubercular disease is liable to be produced by milk, insurance companies run great risks if they assume that such joint diseases are not indicative of either contracted or hereditary tuberels. In case of doubt, the Company must have the benefit of the uncertainty. Agents, finding that an applicant has had joint disease in early life, should send in "a trial medical form to find out if the Company will accept the risk " before the man is examined. Other suspicious risks are persons who have suffered from rheumatism, gout, erysipelis, appendicitis, pleurisy, or those who have a caperous family history. Inflammatory rheumatism and gout are liable to recur and produce serious heart and kidney lesions. They are liable to shorten the expectancy of life. Erysipelas is also liable to recur. Of this disease there are two forms, one of early I fe caused by a young man receiving an injury, and another occurring in men who are more than no lerate drinkers and are inordinate eaters. The latter form is liable to have serious conrequences. We note that Dr. Riss does not allude to cases of erysipelas caused by emmations from foul drains or sewers, or the poisonous air of overcrowded wo k-rooms, from which causes persons of sound constitutions and molerate habits in diet have been known by us to be prostrated by erysipelas. A medical examiner must carefully distinguish between these forms. One who has had appendicities is not safe until his appendix is removed; a secondattack has been known to occur 15 years after the first. Anyone who has suffered from pleurisy and failed to gain an over average weight is an impaired life. So also is one with any form of valvular disease of the heart, shown by irregular pulse, palpitation and shortness of breath, even when no sign of the disease can be obtained, is an impaired risk. The presence of albumen and casts in the urine shows

disease of the kidneys, which causes an impaired risk. In case an agent learns anything as named above, he should fill out the forms, giving the weight, age, waist measurements, and of the chest, if possible, also family history, record of any previous illness, with the name of the attendant doctor, before the applicant is examined by the company's medical examiner. It is not wise to suppress the name of such applicant, or get his signature to a formal application, until advice has come from Head Office on the matter. This done, the plan upon which the risk will be accepted can be judged should the examination disclose no other defects. These preliminaries save loss of time and disappointment to agents, the applicant from rejection, and the company from expense and enmity, which a rejection always incurs.

The rejection of all impaired risks has perhaps done much injustice. Some companies take such risks, considering any risk insurable. Agents must not get the idea that first-class companies doing a regular life insurance business are prepared to take the risks which are written by the companies named. Impaired risks cause great anxiety to medical directors. Accumulated experience of such lives is not large, so each company must grope in the dark for itself, and proceed with extra precaution; then, as experience increases, the lives must be drawn closer, or wider apart. The judgment of a medical director being the result of study and experience must be trusted, as a company's safety lies largely upon his judgment. He should be firm, and his decision accepted as final. The safety of a life insurance company depends largely upon the medical and the business departments working independently of each other in matters of vital importance.

Minor matters may be discussed between the business manager and the medical director, and a little give and take occur in considering some risks, but, in the case of impaired lives, the medical director's decision ought not to be questioned. One or two instances will help to explain this matter. A young man who has been an athlete, and engaged in severe physical exercise in nunning, rowing or bicycling, has a slight leak of one of the least important valves of the heart. There is no evidence of any impairment of the walls of the heart, nor of shortness of breath; he is in perfect physical health, but has this one slight defect. There is no hereditary tendency to heart disease shown in the family history. This risk totally differs from one in which we find a history of inflammatory rheumatism. With that history we have secondary impairment of the heart valve, which may be one of importance, or it may be the same valve as before named, occurring in a man whose father and mother suffered from inflammatory rheumatism, and who shows signs of shortness of breath and a little impairment of health. These cases are as diametrically different as is possible, though difficult, at times, for agents to understand. Take another case: a young man suffered from scarlet fever in early life, followed by slight inflammation of the kidneys. A small quantity of albumen is found in the urine, but there is no evidence of dropsy, no justing of the feet or eyelids, nor severe headaches or stomach sickness. He is looked on as in perfect health, and is unaware of any damage from the fever until examined for life insurance. This man, in early life, is in a totally different position to one to or 15 years older suffering from impairment of the kidneys, with slight puffiness of the feet or eyelids, with pallid or waxy-countenance, who may seem, to casual of servers, to be in ordinary good health, but, in whose urine, albumen is found. The first risk is insurable on a ten or tifteen year endowment; the second is uninsurable on any plan. The lien system can scarcely be applied to such risks. We prefer to accept such risks on short endowments, the expectation of life being diminished, and the greatest danger occurring in the latest years. Cases where there is tubercular family history, or a history of appendicitis, of recent thenmatism or crysipelas, are best insured on the lien system, because the greatest dauger to the company is in the earliest years of insurance. A man of 25 years of age, whose sister died of consumption in early life, is in his greatest danger from tubercle during the first 15 years, that is, up to the age of 40. After then, if over weight, he has practically escaped danger from tuberculosis. A young man, who has had appendicitis within 2 or 3 years, can only be insured with a heavy lien, the whole lien to run over 8 or 10 years, then to be diminished in, perhaps, to further equal annual instalments. Why the whole lien must remain is that he is in his greatest danger during the first 10 years, and that, if he dies from the disease, he is likely to die within the first to years. This holds good with risks that have recently suffered from rheumatism or erysipelas. Lieus imposed vary, a slight one is 30 per cent, a heavy one for greater impairment 60 per cent. Liens are allowed to run out in a shorter period on an endowment than on an ordinary life or limited payment life plan. The reserve is greater, which assists in diminishing the lien. Dr. Ross deprecated the agenta of the Manufacturers' Life running away with the idea that it is doing a business in impaired lives. Though willing to broaden the field of life insurance, the company intends to leave impaired lives to the companies established for that class of business. There is, however, a "B" class of risks that must be taken by line companies. These are risks respecting which the greatest dissatisfaction prevails among the agents and applicants. The author of the paper considers that agents will save themselves much heart-burning by taking his advice regarding the submission to the Head Office of a trial medical

#### JOTTINGS.

#### BY JUNIUS, JUNIOR.

One of the greatest evils this country is suffering from is the prevalent and extended system of credit granted by all classes of the community to all other classes. This evil is so far-reaching and general that it is idle for any one man or any one class of men to attempt to stop the tide or check the iniquitous system in its ever-ircreasing velocity. Nevertheless, I cannot pass notice of the evil on this account, although fully aware that, even should it be noticed, it will be devoid of the slightest modicum of good.

Is it necessary that I should spend any length of time in demonstrating that the evil is prevalent and extensive, or that it is an evil? I apprehend there will be but one opinion on the subject, and that supporting the view, first, that it is an evil, and second, that it is a very common one. I suppose, however, if I characterize our banks and our loan and mortgage companies as being the primary cause of the introduction of and the present main support of the evil, I shall be liable to be called down on account of historical inaccuracy, and charged with a lack of appreciation of current practices. Possibly, I may be open to both charges, but, even at this risk, I go for a full and frank avowal that my own personal opinion is that the evil to which I have alluded is created, nurtured and fostered by the institutions named.

A bank is an institution for receiving, lending and trammitting fut ds of course, each feature is necessary to secure the profit to the shareholder, and, as I apprehend it, the genius of the banker is particularly displayed in the "lending." A bank for receiving and transmitting funds needs of necessity be none other than a strong box guarded by a "maxim" gun, and laborers (alias soldiers) to operate it; a bank for receiving and lending, the custodian of trust funds, of necessity requires the proper use of such funds, and hence there has arisen the bank manager, than whom no man holds his head higher or evidences more conspicuous consciousness of his own vast importance. But it is; not the bank manager we are after, it is the bank.

It is, I affirm, the "lending" feature of the bank, an absolutely necessary feature it must be admitted, that is at the root of the credit evil. To withhold the advances, to rigidly limit the lending powers, would be to paralyze trade and bankrupt the country, so that any

advocacy of extensive restriction would be as insane as an attempt to atop the flowing tide. Neverthelers, that some restriction is desirable and necessary is evidenced beyond a shadow of a doubt by consideration of the practices of the day.

Discarding for a moment all other branches of the trade than the wholesale dry goods merchant, and, as it is neither within my ability or opportunity to make a treatise on the subject, I limit my remarks to this one class of trade as illustrative of the point I am endeavoring to enforce. I select this class, too, because no branch of trade has had more vicissitudes or had more absolutely dismal failures to record than applies particularly to this special class.

Competition has necessitated the adoption by the trade of such unusual terms of credit with the retailer as to render the conduct of the business of the wholesaler, without the intervention of the banker, absolutely impossible to all but a few of the older established and wealth y houses. Take for example a practice existing at the present time, under which a bill of goods sold, say July 1st, is dated October 1st, and a six months' promissory note taken; this means that a credit of nine months is given in this particular bill of goods. This is not by any means an unusual or solitary incident; it is of common occurrence.

The retailer in his turn finds it necessary to give extended credit to his customers; he is enabled to do it in part by the lavish credit given him by the wholesaler; indeed, he is compelled almost to do it to work off a stock he has been induced to purchase by reason of his extended term of credit, and under which he is cajoled by a false sense of security to a more extensive purchase than would in other circumstances be possible with him.

Now, the wholesaler cannot obtain credit himself to the extent that he gives it, and, of course, the difference between the one and the other must either come out of capital or be the product of discounted customers' notes, and, in the latter event, the banker is the one to step into the breach, wherefor he gives credit and encourages credit in others. The manufacturer, and I understood the leading exporting houses of the other side, do not begin to grant the credit so universally given in the trade here, the manufacturer having of necessity to be the more particular in this respect. Why, then, should our banks step in, and by advances (for which they take care to be well secured) enable the wholesaler to exercise much greater freedom in credit-giving than is good either for himself or the community generally.

These are only haphazard jottings, Mr. Editor, but I think your pen may be profitably employed in emphasizing in a much more lucid and logical way than I can possibly do the extent of the evil alluded to. It is an evil, one of the greatest in this country, not by any means confined to any one class or sex; much can be written of it, much requires to be written of it, and the stronger it is made the better. Apart altogether from the main question alluded to now, it is surely time to call a halt to the evil, when we find even our janior clerks being swamped by debts contracted on all sides to tradesmen who should have better sense than to permit such a possibility.

And to revert for a moment, may it not be that a word of caution is needful to the dignified gentlemen who preside over the destines of our monetary institutions. The courts have within the past year had cases before them, which reveal loose practices on the part of these institutions; need I remind your readers of the celebrated "Chisholm" case, in which some of our Fire Companies were victimized. And let me whisper that a case, shortly to be tried in Toronto, promises to produce evidence quite as sensational as that given in the case just alluded to. The Banks in neither case have much to be proud of.

The Board of Fire Underwriters of the Pacific has raised San Francisco rates 15 per cent., because no provision has been made by the Supervisors for a fully paid fire department, as provided for by Act of the last Legislature.

#### A WATER PARTY.

Communicated.

A delightful afternoon was spent on the river at Quebec on Wednesday, the 22nd September, by the visiting members of the Canadian Fire Underwriters' Association in company with their hosts, the officers of the Quebec Fire Assurance Company, and the associated city agents of the fire insurance offices. The Quebec Company through its President, Mr. Edwin Jones, supplied the steamer "Pilot," and the Agents' Association provided the refreshments and music. Up the river, through the half-lights of an overcast sky, the "Pilot," with her jovial party, made her way on a flowing tide. Under Citadel and frowning cliff, close to the celebrated spot where landed Wolfe, on a memorable day, taking that upward "path of glory" which truly in his case "led to the grave." On, past Chaudière Mills and the proposed site of the new bridge which, may be built some day the Quebecers say. Returning, the voyage down stream took in Lévis, the Falls of Montmorency and some of the pretty shore of the Island of Orleans. Refreshments, the to ast of "the Queen," a short speech or two, and a French song, for the special enjoyment of western members, comprised the entertainment on the lower deck. The visitors were anxious to be on the upper deck as early as possible and view the scenes pleasing to all, yet new to some. There was a charming menn, in French very appropriately, and it was pretty to see the western men aforesaid making up their minds whether " Ferdreaux ridis" or " Dindes farcis" afforded much of a choice to them-as for "Jameer de Vork" they let it go at that.

It was a merry and well-pleased party that landed shortly after 5 o'clock at the Champlain Wharf.

### Correspondence.

We do not hold ourselves responsible for views expressed by Correspondents

#### TORONTO LETTER.

The Toronto Fire Brigade criticisms—Two serious fires—Police regulations at fires—The Scottish Union & National a loyal member of the C.F.U.A.—The C.F.U.A. meeting in Quebec—Some benefits expected, results of g ing to Quebec—Characteristic, old time Quebec hospitalities—The visitors and their friends are photographed.

DEAR EDITOR.

Much disagreeable comment is made just now regarding the management of the Toronto Fire Brigade. Adverse criticism of this body is not confined to insurance people who often too readily, perhaps, make reflections on the Brigade if some insurance loss falls heavily on them, but citizens, generally, in private and through the press, are voicing their feelings in this matter. They rightly say it was not always so. That time was when, with appliances much inferior to those now supplied them, the Toronto Firemen earned and enjoyed a splendid reputation, It is not for me to do more than draw attention again to this surface showing, this trend of public opinion. The Echardt wholesale grocery fire and the Yonge street fire of Friday, 22ud instant, are quoted as cases very much in point, demonstrating slowness in getting to work, and bad judgment in handling these serious fires. The fire in the Echardt warehouse is the second loss sustained by that firm this year. In the list of companies interested, as published, I miss the names of some who suffered in the June fire, which is accounted for by the fact that, owing to a disagreement between the insured and the companies over the application of the co-insurance clause when settling, certain companies paid up, but immediately caucelled their policies and went off the risk. A very lamentable feature of the Yonge street fire was the killing of a lad and the maining of several other on-lookers. Police regulations at fires are very inefficient with us, and, allowing the crowding in of spectators to a daugerous proximity not only hampers the work of the firement but, unfortunately, as has just happened, loss of life is led up to and i jury to limbs of heedless ones.

The meeting of the Fire Underwriters' Association at Quebec on the 22nd instant was, from all accounts, a attisfactory and enjoyable one. The Toronto men all speak warmly of the happy issue of their deliberations and of the good time they had. The local papers rave been telling Toronto people that the "Scottish Union & National" would likely stoode from the C.F.U.A. at the Quebec meeting. It is pleasing to note that this prominent and much respected British. Fire office intends to stay with the Association. Differences have, as I expected, been quietly adjusted, and sore spots anointed with oil, so to speak. Whatever anticipated crisis Assistant Manager Brewster of the Scottish came prepared and authorized to deal with, certain it is that he exhibit d'a destre to be every way reasonable and conciliatory whilst upholding the dignity and interest of his honorable company. Met by the Association in a like spirit, naturally, an adjustment of differences quickly followed, and all friction was done away with.

The work of the C.F.U.A. at these annual, general conventions is chiefly a review of the work of the previous twelve months; only the larger questions are reserved for discussion in conclave and such matters as require very special treatment. The selection of the City of Quebec for holding the 1897 meeting is universally concelled to have been a happy choice. For the first time, the local tire agents of the city, as a body, where brought in close contact with the association as a whole-They beheld, they heard Beheid the assemblage of managers and chief agents, the leaders of that important factor in our commercial life. Fire Insurance. A united body, therefore forceful, a deliberative body, therefore careful in its decisions and in its They heard discussions, debates, and the reasons for and against any proposed measure, learned somewhat of the ways of doing things and the general procedure. In this way they could not fail to note that the instructions from time to time reaching them through the individual office each represented, though sometimes contrary to their own views, even perhaps distasteful, were at least the outcome of the deliberations of a number of men whose long experience and insurance training well qualified them to speak, and whose decisions, therefore, were entitled to and should ensure respect and attention. Other benefits to the local men, and, indeed, I may say to the association itself, might be men round as likely to ensue from the pleasant meeting just over.

A very agreeable diversion, all the more agreeable because unexpected, was provided by the hospitality of the Quebec Fire Assurance Company and the Associated City Fire Agents of Quebec. They planned and carried out successfully an excursion by steamboat on the river for the afternoon of the 22nd intant.

The Quebec Fire Brigade kindly gave the visitors an exhibition of their outfit and of their special activities in the way of using a fire escape and ascending ladders placed against the Chateau Frontenac, together with the usual fire drill, all of which elicited applause and administration.

It was, I believe, at the suggestion of the Fire A, ents of Quebee that the bire Underwriters assembled in a gree spincheding the said agents, on the atternoon of Thursday to be photographed. The best preserved men scated in the front semi circular row, then, standing behind these, the reserve and auxiliary force. It ought to have been a solemn or at least a serious sight, but they just "cut up "like scho I boys did these grave and reverend leaders of insurance thought. With the Chateau Frontenic for a neutral tinted back ground, and British fashion (as becoming on the soil they trodowt a their faces to the foe tier, looking seaward, the portrait wastaken. Fortunately, the operator and his assistant were not "quick at the English" else the remarks flying round their heads might have disconcerted and unnerved them. . When will she go out?" "Is there any danger?" "Look pleasant, all." "How can I look pleasant after that Hull fire." "Just look at Simp-s' handkerchief,

tell him to put it in." "Steady gentlemen, ladies looking overhead;" of course everyone looks up and ladies retired. "Gentlemen, please remove your hats if you want to be recognized." "We want a mascot for our centre." So, amid wordy pleasantries and under the admiring (?) gaze of distant groups of ladies on Dufferin Terrace, and the nearer wondering gaze of sundry black-eyed children, the operator extended his hand—a hush ensued, the operator said "tank you, gentlemens," and another historic group was ready to be added to the collection of local ant treasures for 1897.

Yours,

ARIEL.

TORONIO, 28th Sept., 1897.

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#### AN INSURANCE AGENT AT LACHINE.

To Editor of the CHRONICLE:

Sir,

Through the courtesy of a friend, I attended a gathering of notables. the representative business men of Montreal and their lady friends. congregated to witness the inauguration of the electric and water power plant of the Lachine Rapids Hydraulic and Land Company, on the 25th inst. Five miles from Montreal on the rocky shares of the rapids, science and enterprise, as represented in the persons of Mr. W. McLea Walbank, the able engineer and managing director of the Company, and Mr. G. B. Burland, its president, and a wealthy directorate, have erected enormous dams, retaining walls, wing walls; also an immense powerhouse containing massive turbines, shafts and wheels, all of the most solid and enduring character. The first impression received by an onlooker is one enormous power developed in a most simple yet effective way. The capacity of these works when wrought up to their fullest extent, who can estimate? The water supply is inexhaustible, so that, when the wheels turn, the electrical power attends like a mighty giant enslaved to do the bidding of its master. To start with, 20,000 horse-power is available now, and ready to be carried by overhead cables to Montreal. The commercial metropolis of Canada can now have its power for manufacturing purposes, its light, its heat also, supplied to it some twenty per cent, cheaper than it now pays. Given cheap power, without limit, what possibilities in manufacturing there are in the future for a city like Montreal, seated at the head of navigation. All honor then be to those who conceived and so billiantly completed without stint of money such a splendid project. Of the function itself, I may say it was a splendid gathering of representative business-men, to which the ladies in bright attire lent color, as they gave grace. Outside, the tumbling blue waters of the great rapids fled, as of old, seawards, sonorously. Mayor Wilson-Smith turned the hand wheel, putting in motion the ponderous wheels and shafts. This was the crowning event of the occasion. After it a short speech and an invitation to the lunch-room. After the refreshments came an address from Mayor Wilson-Smith; a characteristic one, dealing with facts, expectations and figures in connection with the Company, of which he is a director, all put in a straight, plain way. After the Mayor came the Minister of Public Works, the Honorable Mr. Tarte. He appealed to patriotism, it was a Canadian achievement; to our feeling, Montrealers should be proud of it; to our emotions; what was not possible to such men? President Burland gave a lengthy address on the history and prospects of his company. On the roadway the surrounding throng of equipages, carriages, not to omit the bicycles, gave one an idea of the large numbers of persons on the gioards,

Montreal may be congratulated on this latest development of the enterprise of her business men. May abundant success attend the fature of the Lachine Rapids Hydraulic and Land Company.

GENERAL AGENT.

The total amount offered as subscription to new enterprises in England to a recent date was \$535,-620,000, compared with \$590,620,000 for same period last year, and \$416,250,000 in 1895.

#### ELEVATOR FIRES.

Editor of the CHRONICLE.

SIR,-

As elevators are numbered by the hundreds in this Province, and there has been a loss on an average of 3 or 4 every year for the last four years, if you would kindly give me the following information you would greatly oblige. An elevator is burned at a certain point with 20,000 bushels of wheat; the owner holds insurance on 12,000 bushels, which is his own. The other 8,000 bushels is stored but not insured. The appraiser goes out and, after doing what he can to save the wheat, he selis the balance for from \$400 to \$600. (1) Are the Insurance Cos, entitled to all the process or (2), are the farmers who hold tickets entitled to their proportion? (3) If so, and there are ten or twelve holding the wheat, and entitled to their share, can they jointly or severally interfere with the appraiser protecting or disposing of the wheat? (4) Or, if the farmers held the most of the wheat, uninsured, could they stop the appraiser or proprietor of the elevator from handling or protecting the wheat as he thought best? and who would or ought to be responsible for the expenses incurred in protecting the wreat? (5) If the proprietor has all his wheat insured, and also that of the farmers stored with him, who is entitled to pay the expense of protecting and saving what can be saved in case of fire?

There is another idea in connection with this, which I should like to ventilate in your paper, while on this strain, and that is this: an elevator takes fire at a certain locality; the appraiser is at once notified, but perhaps there is no train for twelve or more hours to the point in question. The appraiser tells the proprietor he is bound to do everything in his power to protect his property under the terms of his policy. He replies that he is willing to do anything in his power, but he cannot stop the fire, nor work in such a hot place. And the wheat, in the meantime, is being consumed at the rate of 1,000 or more bushels per hour, with dozens of idle men standing around waiting for a job, whose willing help, properly haudled, would save hundreds of dollars, not only for the companies, but also for the country at large. The appraiser may wire the local agent in the locality what to do. Perhaps the agent does not think anything can be done; and, if it can, who is to bear the expense?

I have been to nearly all the elevator fires in this part of the country, and, as a rule, a great deal could be saved that is otherwise lost, and the 'nly way to get over the difficulty, that at present presents itself, is to have it understood, that, when an elevator goes on fire, the men in charge are to have instructions to hire all help necessary to save what wheat they can, and to take full charge until the appraiser arrives, always understanding that the expenses will be paid for out of the salvage. I know from past experience that it would be money in the companies' interests, as the only way to save the wheat is to shovel it out of the fire and bag it if necessary. In most cases, if properly handled, nearly all could be saved in a damaged condition; whereas, in most cases, if not all, the wheat is allowed to be burned, just on account of a hesitancy that exists regarding the trifling expense that would be incurred in getting the wheat removed.

> Yours truly, WM. BRYDON.

#### REPLY.

Our correspondent asks five distinct questions in the second paragraph of his letter, and, while the majority of them are very easily cuswered, two (Nos. 3 and 4) are somewhat difficult to dispose of with absolute certainty.

The main questions are based upon the following assumed facts: an elevator is burnt, in which there is a certain quantity

of grain insured and unmaured, the salvage is sold for a certain price. The questions are:

- 1. Are the Insurance Companies entitled to all the proceeds?  $An: ten \rightarrow No.$
- 2. Are the storers of the uninsured grain entitled to their proportion? .fusice-Yes, in the proportion that their property bears to the total property in the elevator.
- 3. Can those holding the uninsured grain interfere with the appraiser protecting or disposing of the grain?

Annex - We presume they could do so by legal injunction, if it could be shown the appraiser was sacrificing their interests, but the appraiser having, in the stated facts, the largest amount at stake, it must be assumed that, to obtain an injunction, there must of necessity be strong frima tack evidence to support the charge of maltaisance. We have never heard of such a course being taken by the uninsu el; in fact, in these days one seldom hears of grain being allowed to remain uninsured.

4 If most of the wheat is uninsured, can the appraiser or proprietor of the elevator be stopped from handling or protecting the salvage?

Answer-First, as to the proprietor, there can be no reason why he should seek to landle the salvage, so we will dismiss him from consideration. Second, as to the appraiser, we do not think that, on a case based upon the facts stated, any appraiser would be justified in seeking to handle the salvage, nor do we think there would be any necessity for his doing so, for, surely, those having the larger interest would voluntarily protect it. An appraiser or adjuster would naturally seek the cooperation of the other owners, and not run the risk of being stopped by reason of his officious proceedings. We do not know any law on the subject, and, moreover, the case is unusual and scarcely likely to arise in the practical work of an appraiser.

5. Who is entitled to pay the expenses?

.tuswer-The expense of protecting and saving the grain is essentially a part and parcel of the loss to the assured, and up to the extent of the policy the Company must pay. If there is not sufficient insurance, then the salvage must pay the expenses. All prudent adjusters or, as our correspondent designates them, appraisers should make an agreement with the assured before they begin to real ze the salvage on the lines indicated.

In answer to the third paragraph, we would remark that an insured can only be expected to protect his damaged property. as far as he reasonably can do so, and this is certainly his duty by the conditions of his policy of insurance. An agent's duty is to show the insured the condition of his policy bearing on this point, and leave him to do the rest. Apart from the fact that an insured, as a rule, has a better knowledge of how to proceed than the agent, we are of the opinion that but few agents, particularly in rural districts, could be trusted to act judiciously; we rather incline to the opinion that, if the local agent was left to take care of the salvage, it would, in the main, be poorly taken care of, and possibly the last end would be worse than the first Moreover, it is an exceedingly dangerous thing to allow an agent to have anything to do with the loss, for the reason that, before he realizes it, he may have committed the Company to a liability which did not exist, by waiving some of the conditions of the policy, although such waiver may not have been contemplated or desired.

Without a doubt, our correspondent is correct in his remarks in the concluding paragraph. An adjuster promptly on hand is a desirable feature in loss adjusting, but, granted that it is impossible to reach the scene of the fire promptly, we do not see that anything can be done, except as indicated in the preceding remarks. General instructions cannot be given; each loss has peculiarities of its own that require the intelligence of an adjuster to deal with; that is why one is sent. We do not think cur correspondent's solution of the problem of saving damaged grain will be found to act satisfactorily at all times. Weather and market have both to be considered. Hence, another reason to send an adjuster on grain losses, and to send him just as quickly as he can possibly reach the scene of the fire.

### STOCK LIST

Reported for THE CHRONICLE by J. TRY-DAVIES, 23 St. John St., Montreel.

BANKS.	Capital subscribed	Capital paid up.	Rest or Hesserve Fund.	Percentage of Rest to paid up Capital.	Par value of one share.	Market value of one share,	for last	Bevenue per cent, on invertment at present prices	Closing prices (per cent. on par.)	When [Nyidend
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\*\*Operately. † En dividend. \*\* I per cent. bonns. 2 Kn New Stock.

\*\*Block Exchangs Not sa. —With the exception of the Canadian Pacific, which continues very on the very good earnings and with the London market leading, the market has shown a disposition to react. Money is a shade higher, the banks having put their rates to 4% and it is possible for the next 30 or 60 days rates will be firm. Gas has been quite heavy, selling down to 187% N Div., influenced, no disals, by the prospect of cheap electric light. Cotton stocks are very firm at the advance. Dominion Coal quieter for the preferred at 109, and the Common higher at 24.25 in sympathy with the Boston market; the bonds have advanced to 102.

### Notes and Stems.

The Liverpool & London & Globe recently issued its policy for over \$3,000,000 on the plant of the New York City Traction Company and other lines.

The loss on A M. Bell's building and store at Halifax, on 11th inst., has been adjusted as follows: building insurance \$12,000, loss \$2,200; stock insured for \$32,000, insurance loss, \$25,270; insurance loss on furniture and fixtures of store \$400.

A Mr. Dodd, of Allerton, Scotland, has secured a verdict of \$2,000, amount of his claim, again-t a License Insurance Company, which undertakes to indemnify policy-holders for loss if their license is withdrawn. This form of insurance might help to solve one of the gravest economic difficulties of the prohibition question.

Mr David Chisholm, F.I.A., of Edinburgh, died on the 7th inst., aged 85. Deceased served as actuary of the North British for 37 years, from which position he retired twelve years ago. Mr. James Chisholm, actuary of the Imperial Life Insurance Company, is a son of the deceased.—The Review.

The Canadian Fire Insurance Co., of Winnipeg, has deposited \$50,000 Dominion of Canada stock with the Department at Ottawa, and received a Dominion license for the transaction of Fire Insurance butiness throughout the Dominion. Mr. R. T. Riley, is Managing Director of the Head Office, at Winnipeg. We wish him every success.

The Fire at Three Rivers, on 17th Sept., at St. Maurice Lumber Co's Saw Mill. The loss was appraised at \$34,200; with Insurance loss of \$33,200, as follows:—

.H:tua	Phoenix of London	2.900
Alliance 2,900	Queen	5,000
Atlas 2,903	Royal	5,000
Connecticut	Sun	2.900
Guardian 2,900	Western	2,900
Imperial 2,900		
North British and Mer. 2,900		

The Long Island Mutual Fire Insurance & orporation having been called upon by the New York Insurance Department to make good its alleged impairment of capital, objected that its capital stock notes ought not to be considered as liabilities but as assets. The question has been referred to the Supreme Court to decide whether such notes are assets, as the company contends, or liabilities, as the State Insurance Department holds. The decision will be interesting to all such companies.

The city of Gueloh was warned that its rating would be lowered with a consequent increase or rates for fire insurance unless certain improvements saggested by the Fire Underwriter's Association were made. The city council thereupon made an appropriation for these improvements, but were met by an injunction taken out to stop such expenditure. It is much to be regretted that the necessary provision for the safeguarding of the city should be objected to by any resident. The underwriters will be compelled to advance rates, and, should a conflagration occur, the city will suffer severely. If the objectors could take out an injunction against such a risk, their other injunction would be more rational.

Silver, on September 1st, was quoted in London, at 234d, or 474 cents per ounce, the lowest price on record. It has since risen about 2d per ounce, owing to the rumor as to the Bank of England buying largely to increase its reserve of that metal, but the market seems very weak since this policy was condemned by so many banks.

Mr. J. H. Brewster, of Hartford, Conn., assistant manager of the Scottish Union and National Insurance Co., called on us when on his way to the Underwriter's meeting at Quebec. The Scottish Union does a large business in Canada and the States under the management of Mr. Martin Bennett. He is ably assisted by Mr. Brewster, who is an indefatigable worker and a general favorite in insurance circles.

The keen competition of the different British insurance companies has led to an increase in the number of titled secretaries in the West End offices at London, in order to better reach aristocratic circles. Lord William Neville, Sir J. R. Heron-Maxwell, Bart., Sir Francis Osborne, Bart., Sir Francis Astley-Corbett and the Hons, A. H. Grosvenor and F. W. Anson and Sir Eyre Massey-Shaw are all combining insurance with dancing in the sacred precincts of May-fair.—N.Y. Commercial Bulletin.

Superintendent McNall, of Kansas, who seems to have a genius for squabbles with insurance officials, has fallen foul of President Batterson, of the Travelers' Insurance, of Hartford, who seems a match for the Kansas Superintendent. Mr. McNall wishes to examine the company, and threatens, if not allowed to do so, to cancel the license of the Travelers' in Kansas. The examination of itself does not seem to be objected to, but the difficulty arises from McNalls' methods and injurious statements before investigation,

Mr. J. L. Harcourt, assistant manager at Montreal of the Canadian Bank of Commerce, left on Tuesday, the 28th ult., for Windsor, Ont., to take charge of the Windsor Branch of the Bank. A presentation was made to him by Mr. Crombie, the manager, on behalf of the staff of the Montreal office, and Mr. James Crathern entertained him at dinner at the St. James' Club, at which several gentlemen were invited to meet him. Mr. Harcourt gained the esteem and confidence of the customers of the bank by his ability and courtesy, and we voice the sentiments of all those who are acquainted with him in expressing much pleasure at his promotion and in wishing him every success in the future.

The Fire at Hull on 20th Sept., at Hull Lumber Co's Saw Mill. The loss on property is probably \$125,000, which was insured for \$70,000, as follows:

British America
Atlas
British America
Connecticut
Connecticut
Connecticut
Guardian 5.500 Phoenix of London 5.000
Hartford 5,000 Quebec 5,000
Imperial 2,500
Lancashire 7.500 Royal 7,500
Liverpool and L. and G. 2,500 Scotish Union and Nat
London and Lancashire Sun
London Assurance Union 5,900
Manchester 2,510 Waterloo
Mercantile Western

#### PERSONALS.

MR. F. HALLOWAY, of Quebec, favored us with a call recently.

MR. M. C. HINSHAW, manager of the Atlas and National Insurance Co., is at present on a visit to the Head Offices in Great Britain.

MR G. W. SIMPSON, manager of the Koyal Insurance Co., has returned to Montreal, after a very pleasant visit to Great Britain.

MR. J. F. JUNKIN, general manager of the Manufacturers, Life, of Toronto, spent a few days in Moutreal during the past week, on business connected with his Company.

MR. F. E. RICHARDS, of Portland, Me., president of the Union Mutual Life Insurance Co., recently visited the CHRONICLE Office, accompanied by Mr. H. E. Richards, secretary of the Company, of which Mr. Walter J. Joseph is agent at Montreal.

MR. W. T. CLIBERTOH, general manager of the London & Lancashire Life Assurance Co., has sailed for home via New York. He expressed satisfaction at the progress the Company has made in Canada under the management of Mr. B. Hal Brown. During his stay here he visited Ottawa and some other cities, and, like other noted English visitors, was gratified at the progress of Canada and signs of its prosperity

### MUNICIPAL DEBENTURES.

### GOVERNMENT AND RAILWAY BONDS. INVESTMENT SECURITIES

**EOUGHT AND SOLD** 

Insurance Companies requiring Securities Suitable for deposit with Dominion Government or other purposes can have their wants supplied by applying to

R. WILSON SMITH, STANDARD CHAMBERS, 151 St. James Street, MONTREAL

Bebentures and other desirable Securities purchased.

Those of our correspondents who know of such securities in their immediate neighborhood will greatly oblige by communicating as above.

THE

MPERIAL Assurance

LIFE... Company

OF CANADA.

The Hon. Sir Oliver Mowat, C.C.M.C., President,

Will commence to issue policies about the 1st September, and 1s now ready to receive applications for General Agencies in Canada.

Further information given on application to

F. G. COX.

Managing Director,

TORONTO

Wanted -The Directors of the Dominion Burglary Guarantee Co., Ltd., invite Applications to fill the position of General Manager of the Company, rendered vacant by the resignation of Mr. Grose, owing to his removal from the City.

Apply by letter only, giving references, age, etc., to S. Finley, President.

### J. TRY-DAVIES

STOCK BROKER,

Member Montreal Stock Exchange, 23 ST. JOHN STREET.

Correspondents in Laxion, New York MONTREAL.

Telephone 232).

### Radford & Walford,

Accountant, Auditors & Trustees.

No. 59 Imperial Buildings, St. James St., Montreal.

F. W. RADFORD, Chartered Accountant and Commissioner for the Provinces.

### ALLIANCE



ESTABLISHED 1824

CAPITAL,

Of London, England. **\$25,000,000**.

THE RIGHT HON. LORD ROTHSCHILD, Chairman

HEAD OFFICE FOR CANADA

157 ST. JAMES STREET, MONTREAL

P. M. WICKHAM, Manager.

FRED. T. BRYERS, Inspector

CANADIAN BOARD OF DIRECTORS.

HON J R. THIBAUDEAU

JONATHAN HODESON, Faq. J. P. DAWES, Esq.

WM. SMITH, Esq. WM. C. McINTYRE, Esq.

#### CHIEF AGENCIES

Belleville, E. H. LaRoche, Brockville, Jones & Wood, Halifax, J. F. Kenny Hamilton, Seneva Jones, Ringston, J. P. Gildersleeve, Ringston, Mille & Comingham, Lon Lon, Geo. Pritchard, Peterborough, Cox & Davis Quebec, P. N. Gosselin
Sherbrooke, W. S. Dresser & Co.
St. Hyacinthe, Bernier & Morin.
St.John, N.B., T. B. & H.B. Robinson
Toronto, Geo McMurrich.
Victoria, Dalby & Chaxton.
Vanceuver, H. T. Ceperley.
Winnipag, Robt, Strang.

Without a Dollar of Interest Overdue.

December 31st, '94 December 31st, '95 December 31st, '96

Without a dellar's worth of Real Estate owned in 1888-7-8-9-90-1-2-3-4-5-6 Such is the record of

### The Temperance and General

LIFE ASSURANCE COMPANY.

HON. C. W. ROSS, H. SUTHERLAND, President. Managing Director.

HEAD OFFICE, Globe Building, TORONTO

### Total Funds in Mand over \$19,785,000

Head Office for 1762 JOTRE DANE ST. CANADA: Montreal INCOMPORATED BY ROYAL CHARTER

### The London Assurance

A.D. 1720 175 Upwards

> E. A. LILLY, Manager A. DEAN, Inspector.

> > THE

# CANADA

Assurance Company

Head Office.

Hamilton, Ont.

Established 1847

CAPITAL and FUNDS over

**\$17.400.000** 

ANNUAL INCOME Over

\$2,740,000

Sum Assured over \$70,740,000

President, A. G. Ramsay. Secretary, R. Hills. Superintendent, W. T. Ramsay.

### NORTHERN

Assurance Company of London.

ESTABLISHED 1836.

\$38,365,000 Capital and Funds, 1895 5,714,000 Revenue Dominion Deposit . . . 200,000

CANADIAN BRANCH OFFICK:

1724 Notre Dame Street,

Montreal.

### ROBERT W. TYRE, Manager.

G. E. MOBERLEY, Inspector.

### Facts and Figures for the Uninsured

for the year 1896 as against 1865 shows the following substantial increases: Cash Income...... 60,309 84, New insurances issued. .... 542,110 00, 18 " Total insurance in force..... 1,714,185 00, 10 Reserve Fund ...... 195,304 00, 10 · Payments to policy-holders | 150,459 94, 142

#### THE COMPANY HAS A WELL HARNED REPUTATION FOR:-

1. Profit-earning power, 2. Highest ratio of assets to liabilities, and of act surplus to liabilities of any content and the formation of any

Highest ratio of assets to habilities, and of life surplus to habilities of any of the Canadian Companies.
 The plendid profit results realized and paid under its matured investment policies.
 The excellent character of its investments.
 Equitable treatment of its members and prompt payment of all its obligations.

For copies of the Company's last annual report showing its unexcelled financial position, apply to E. C. AULT, WM. McCABE, DR. C. AULT.

Manager for Quebec. 180 St. James Street. Managing Director, Head Office.

Montreal

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Have you seen the Latest and Best Policy?

INVALUABLE MAINE NON FORFEITURE LAW . . and contains . . ALL

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UP-TO-DATE **FEATURES** 

RENEWABLE TERM. 

PLANS . .

TONTINE.

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Reliable Agents Always Wanted.

PORTLAND, MAINE,

FRED E. RICHARDS, President.

ARTHUR L. BATES, Vice-President.

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FIRE.

LIFE.

MARINE.

Assurance Company Ltd. of London, Eng.

\$32,050,635

HEAD OFFICE CANADIAN BE

1731 Notre Dame Street, MONTREAL.

J. McGREGOR, Manager.

Applications for Agencies solicited in unrepresented districts.

### BRITISH AND FOREIGN MARINE INSURANCE

Capital and Surplus Assets, \$7,689,000.

Insues Open Policies to Importers and Exporters.

EDWARD L. BOND, General Agent for Canada. MONTREAL.

THE

# OCEAN

ACCIDENT & CUARANTEE CORPORATION

HEAD OFFICES 40 to 44 Moorgate St., LONDON, Eng.

RICHARD J. PAULL, Conoral Manager.

Authorised Capital	\$2,000,000
Subscribed Capital	1,318,600
Paid-up Capital	500,000
Reserve at December 31st 1896	1,007,070
Deposited with Receiver General in Car	nada .#75 000

### BUSINESS TRANSACTED.

Accident (Accident and Sickness combined, and Employers babilities

> The Ocean offers the most Liberal Policy.

OANADA HEAD OFFICE: Temple Building, MONTREAL.

ROLLAND, LYMAN & BURNETT, Managers.

Advisory Board, { W. M. RAMOR., E. B. GREENSHIELDS W. M. RAMSAY.

Agents Wanted in Unrepresented Districts.

IMCORPORATED A.D. 1889.

CAPITAL, \$200,000.

Home Office - Princess Street, Saint John. N.B.

DIRECTORS.

HON, A. F. RANDOLPH. President HON. GEO. A. COX.

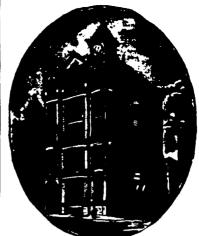
ALFRED MARKHAM,

Law President J J KENNY,

(President Western Assic Co.) (Viced'resident Western Ass'ceCo) ALEXANDER P. BARNHILL. FREDERICK J. G. KNOWLTON R WALKER W TRINK.

A GORDON LEAVITE.

tieneral Agents for tintario. The Western Assurance Company, Malcelm Gibbs, tyent, Canada Life Shulding, Forente



ARRUBANCE COMPANY

of Canada

Head Office, - Montreal

R. MACAULAY, President,

Hon. A. W. OGILVIE, Vice President,

T. B. MACAULAY, Secretary.

GEO, WILKINS, M.D. Medical Referee.

INCOMP. \$ 525 275 1888 1802 1,131,867 1896 1,886,238

\$1,536,816 3,403,700 6,388,144

Assets. Life Assurance in Force.

\$11,931,316 23,901,046 38,196,820

### INSURANCE COMPANY

Hartford, Conn.)

ESTABLISHED IN 1857

#### CANADIAN BRANCH.

Full Deposit with the Dominion Government. HEAD OFFICE: 114 St. James Street, -

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Manager for Canada.

THE STEADY PROCRESS OF THE CREAT-WEST LIFE IS DUE TO THE FACT THAT THE ATTRACTIVE PLANS AND REASONABLE PRE-MIUM RATES, COMBINED WITH THE HICHEST STANDARD OF SE-CURITY TO POLICY-HOLDERS AND LARGE PROFIT EARNING POWERS, ENABLE ITS ACENTS TO READILY SECURE APPLICA-TIONS FROM THE MOST DESIR-ABLE CLASS OF INSURERS. TO ENERCETIC AND CAPABLE CAN-VARSERS CERTAIN SUCCESS 18 ASSURED.

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MONTREAL, QUE.

TORO TO ONE. ROBERT YOUNG,

Manager for Maritime Provinces. ST. JOHN, N B.

INSURANCE COMPANY OF ENGLAND.

CAPITAL AND ASSETS EXCEED \$20,000,000

CANADA BRANCH HEAD OFFICE, TORONTO

J. G. THOMPSON, MANAGER

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ELECTROTYPES.

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SOUVENIR ENGLISH PORCELAINE

Tea, Coffce, 5 o'clock, Mustache, etc., Cups and Saucers.
Plates, Milk Jugs, Sugar and Creams, Teapot Stands,
Jugs, Ash Trays, Tea Caddies, Mugs, etc.
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Out of town orders carefully selected and safe delivery guaranteed Samples of any goods on application.

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The Pinno firms of C. W. LINDS AY and MOSSES. A. & S. NORDHEIMER will be known in Montreal on and after September 1st, 1807, as 170.000.

LINDSAY-NORDHEIMER CO.

They will represent the best American and Canadian makers, including the Steinway, Chickering, Nordheimer and Heintzman & Co. Pianos. The business will be carried on at the stein of the s

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# British American Bank Note Co'y

CAPITAL, - \$200,000.

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A new Edition of the above with other Tables, suitable for STOCK BROKERS and COMMISSION MERCHANTS.

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Precious Stones

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FIRE AND MARINE.

INCORPORATED IN 1851.

Head Office.

TORONTO

 Capital Subscribed
 ...
 \$2,000,000

 Capital Paid-up
 ...
 1,000,000

 Cash Assets, over
 ...
 2,820,000

 Annual Income, over
 ...
 2,900,000

LOSSES PAID SINCE ORGANIZATION, \$24,000.000

#### DIRECTORS:

Hon. GEORGE A. COX, President.

HON, S. C. WOOD W, R. BROCK
GEO, R. R. COCKBURN J. K. OSBORNE
GEO. MCMURRICH II, N. BAIRD
ROBERT BEATY

J. J. KENNY, Vice-President and Managing Director

Agracies in all the principal Oilies and Towns in Canada and the United States.

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# The British America

ASSURANCE COMPANY

HEAD OFFICE

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OLD

RELIABLE

**PROGRESSIVE** 

FIRE AND MARINE INSURANCE.

Cash Capital, Total Assets,

**\$750,000.00**,436,958.00

Losses paid since organization, \$16,045,872.16

#### DIRECTORS:

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J. J. KENNY,

President

Vice-President.

Hos, S, C, WOOD 8 F, McKINNON THOMAS LONG JOHN HOSKIN, Q.C., LL. D ROBERT JAFFRAY

AUGUSTUS MYERS

P. H. SIMS, Secretary.

C. R. C. JOHNSON, Resident Agent,
Canada Life Building. - MONTREAL

### THE MUTUAL LIFE INSURANCE COMPANY

OF NEW YORK

RICHARD A. McCURDY, President

IS THE LARGEST INSURANCE COMPANY IN THE WORLD

ASSEIS	,		\$234,7	44,148.	42
Liabilities—(or guarantee	fund)	*****	•••••	•••••	\$205.010.633 00
Surplus-31st December, 1	896	•••••	•••••		29,733,514 00
Total Income, 1896	*****	****	•••••	•••••	49,702,695 00
Total paid policy holders i	n <b>18</b> 96	*****		•••••	25,437,569 00
Insurance and Annuities i		December	31, 1896		918,693,338 00
Net Gain in 1896	*****	*****	••••		20,139,531 00
Increase in Total Income	••••	*****		••••	1,105,265 00
Increase in Assets	•••••	••••	•••	•• •	14.040.095 00
Increase in Surplus	****	*****		•••	2.853,466 00

Paid to Policy-holders from the date of Organization, - \$437,005,275.84

THE MUTUAL LIFE ISSUES EVERY DESIRABLE FORM OF POLICY

# UNION Assurance Society.

Instituted in the Reign of Queen Anne, 3.D. 1714.

HEAD OFFICE, 81 CORNHILL, LONDON, E.C.

 Subscribed Capital,
 52,250,000

 Total Invested Funds exceed
 15,364,000

 Capital Paid up
 900,000

 Annual Income,
 4,195,000

CANADA BRANCH:

HEAD OFFICE, Cor. St. James and McGill Ste., MONTREAL

T. L. MORRISEY, - - MANAGER.
J. E. E. DICKSON, Sub Manager.

### Scottish Union & National

Insurance Company of Edinburgh, Scotland.

Capital, - - - - - - - - - - \$30,000,000
Total Assets, - - - - - - - - - 44,222,473
Deposited with Dominion Government, - 125,000
Invested Assets in Canada, - - - - 2,035,941

North American Department, Hartford, Conn., U.S.A.

MARTIN BERNETT, Manager JAN H. BREWSTER, Asst. Mgr
WALLER KAVANAGH, Resident Agent, Montreal.
MEDIAND & JONES, "Toronto.
A. C. Archibald, "Winnipeg.

THE

### **CALEDONIAN**

### Insurance Co. of Edinburgh

Funds \$10,585,000.

Chairman. General Manager, Canadian Manager, Toronto Agents, Sir George Warrender David Deuchar, F. I. A Lansing Lewis Muntz & Beatty

### THE WATERLOO

MUTUAL FIRE INSURANCE COMPANY.

——ESTABLIBHED IN 1863.——

Head Office, - - WATERLOO, ONT TOTAL ASSETS - \$334,083.00 POLICIES IN FORCE, 25,197

Intending Insurers of all classes of insurable property have the option of Insuring at STUCK RATES or on the Mutual System,

GEORGE RANDALL,

President,

Secretary.

President, Secretary,
JOHN KILLER, Inspector. JOHN SHUH, Vice-President

WOOOG LYGING Capital Represented over \$35,000,000
267 ST. JAMES ST., WONTREAL

### THE MANCHESTER

FIRE ASSURANCE COMPANY.

CAPITAL - \$10,000.000.

ESTABLISHED 1824.

HEAD OFFICE,

MANCHESTER, ENG.

Canadian Branch Head Office, TORONTO,

JAMES BOOMER,

R. P. TEMPLETON,

Manager.

Assistant Manager.

MOLSON & SEXTON, Resident Agents, MONTREAL

### PHŒNIX

Assurance Company of London, England.

Agency Established in Canada in 1804

PATERSON & SON,
—GENERAL AGENTS FOR DOMINION. —
HEAD AGENCY OFFICE,

35 St. Francois Xavier Street MONTREAL.

### FIRE INS. \*\*HARTFORD\*\* COMPANY

ESTABLISHED . . . 1794. HARTFORD, CONN.

CASH ASSETS, \$10,004,697.55 Fire insurance Exclusively.

OEO. L. CHASE, Produint
P. C. ROYCE, Secretary THOS. TURNBULL, Assistant Secretary.
CHAS. E. CHASE, Assistant Secretary.

JOHN W. MOLSON, Resident Manager, Montreal.

### CONNECTICUT Fire Insurance Company

OF HARTFORD, CONN.

CASH CAPITAL, - ONE MILLION DOLLARS. THREE MILLION DOLLARS

CHARLER R. BURT, Secretary. L. W. CLARKE, Ass't Secretary.

DOMINION GOVERNMENT DEPOSIT, \$100,000.00.

ROBERT HAMPSON & SUN, Agents, MONTREAL

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J. W. BARLEY, General Agent, NEW YORK.

# Provident Savings Pife.

Assurance Society

OF NEW YORK

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THE BEST COMPANY FOR POLICY HOLDERS AND AGENTS.

Successful Adents, and Genteut in Incured Resourcement House to Commentate, Mary Agent to the Head Office, and away for The Society's General Agenta, R. H. MATSON, Goneral Manager for Canada,

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# Confederation

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W. C. MACDONALD,

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MANAGING DIRECTOR

Maritime Provinces and Newfoundland:

Ontario and Quebec: J. Towler Boyd, Superintendent .... Toronto

F. W. GREEN, Manager ... HALIPAN

C. E. KERR, Cashier . . . .

H. J. JOHNSTON, Manager. .... MONTREAL

STANCEIFFE,

Managing Director.

4. McDOUGALD, Manager

OFFICE, MONTREAL.



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MUTUAL

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A. W. SMITH, General Agent, TORONTO.



LIFE ASSURANCE

OF LONDON, ENGLAND.

Assets over

\$12,799.710.

Income over

\$1,971,400.

### FEDERAL LIFE.

Assurance Company.

Head Office, - Hamilton, Canada.

Capital and Assets \$1,226.415.81 Premium Income, 1896 312,398 00 Dividends to Policyholders . 42.786.00

DAVID DEXTER,

8. M. KENNEY,

J. K. McCUTCHEON,

Manageng Director.

Secretary.

Supt. of Agencies

H. RUSSELL POPHAM, Local Manager Province of Quebec.