

**PAGES
MISSING**

THE CANADIAN GROCER

VOL. X

MONTREAL AND TORONTO, JULY 17, 1896.

No. 29

Manufacturers by Special Warrant
To Her Majesty THE QUEEN



COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875
Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 & 80




THE ONLY TEN CENT CIGAR

Kipperred Herrings

The recognized leading Brand in all the markets of the world.



- Fresh Herrings
- Herrings in Tomato Sauce
- Herrings in Shrimp Sauce
- Herrings in Anchovy Sauce
- Herrings a-la-Sardine
- Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.

Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons

Sole Agents for Canada, MONTREAL.

VARSAITY CIGAR 5c. THE BEST IN THE MARKET

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCO

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Deviled and Potted Meats



(Ham and Tongue) put up under the Helmet Brand are indispensable for luncheons, picnics, fishing parties and outing generally. These meats are well seasoned, perfect in taste, correct in color and consistency, very appetizing. At present prices they are attractive leaders for pushing grocers who cater to discriminating trade. The Helmet trade mark on any can of meat is a guarantee of superior excellence.

Manufacturers' Agents.

JAMES HAYWOOD
Toronto
J. L. WATT & SCOTT
Montreal
J. HUNTER WHITE
St. John, N.B.

**Armour
Packing
Co.**

Kansas City,
U.S.A.

SPECIAL IN DINNER SETS

Our own I.X.L. Shape
In Brown or Dove Colors

97 PIECES, - \$4.50

(Packing, 25 cents)

Or in crate lots—15 sets in crate—
5 per cent. discount.

Assorted packages in **White Granite**
Seconds a specialty.

The **CANADA CROCKERY IMPORTING CO., Ltd.**

181 to 185 McGill Street

MONTREAL

TANGLEFOOT

Sealed Sticky Fly Paper

| PRICES FOR 1896 | REGULAR. | | "LITTLE." | |
|-----------------------|---------------------|----------|---------------------|----------|
| | One Box | 45 Cents | One Box | 10 Cents |
| One Case | \$4.00 | One Case | \$2.10 | |
| Five Cases | 3.75 | | | |
| | 10 Boxes in a Case. | | 15 Boxes in a Case. | |

LIST OF CANADIAN GROCERS WHO HANDLE TANGLEFOOT

| | |
|---|--|
| HAMILTON, ONT. —Balfour & Co. W. H. Gillard & Co. Lucas, Steele & Bristol. | TORONTO, ONT. H. P. Eckardt & Co. The Eby, Blain Co., Ltd. |
| KINGSTON, ONT. Geo. Robertson & Son. | BROCKVILLE, ONT. —Gilmour & Co. |
| LONDON, ONT. Elliott, Marr & Co. | QUEBEC, QUE. —Langlois & Paradis. |
| OTTAWA, ONT. H. N. Bate & Sons. | MONTREAL, QUE. —Geo. Childs & Co. N. Quintal & Fils. Laporte, Martin & Cie. Forbes Brothers. |
| BRANTFORD, ONT. —G. Foster & Sons | TRURO, N.S. —Black & Co. ST. JOHN, N.B. —Dearborn & Co. |

HOLDERS

Are no longer packed with TANGLEFOOT, but are put up separately in boxes of 50 which job for \$1.00.



Standard Goods THE Best to Handle

FOR
PURITY

Bi-Carbonate of Soda

FOR
STRENGTH



TRADE MARK

This brand is always reliable.

Highest test 98.30% pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.

BUY _____

"FRY'S" Chocolates

You can get no better value for your money.



"THISTLE" HADDIES



The reliable Standard Brand and finest flavored
Haddies put up. Every can guaranteed and only Real Haddies packed.

The Motto of the "Thistle" Co. being, "The Best, First, Last and Always."

The above lines to be had of the Leading Wholesale Grocers throughout the Dominion.

A. P. TIPPET & CO.
MONTREAL and TORONTO

AGENTS

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand; ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

WE MANUFACTURE

All Kinds of Crockery

And can supply you with any article you want in **Rockingham Ware, Yellow or Bristol Glazed Ware.** A full price list on application.

Brantford Stoneware Mfg. Co.

Brantford, Ont.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

Currants

Washed and dried by steam power machinery and packed in cases and half cases under the following brands :

Hercules, Apollo, Epicure.

Teas

Indians, Ceylons

Bought at the lowest point
We offer splendid values.

Special brands, (in Metal Chests): Ceylo-China, Royal English Breakfast, Grand Sultan, Aberdeen. We also offer a good strong flavoring Black Tea for 18 cents a pound.

T. B. ESCOTT & CO. Wholesale Grocers, **London, Ont.**

Do You Sell Crockery?

Then we want
your business

We manufacture all kinds of

White Enamelled Bristol Stoneware Butter Crocks, Churns, Milk Pans, Liquor Jugs, Molasses Jugs, Preserve Jars, Fire-Proof Stew Pans, Bar Spittoons, Cuspidores, Bed Pans, Beer Mugs, Ale Tumblers, Ink Bottles and Ginger Beer Bottles, Flower Pots, etc.

We have the largest Stoneware Pottery in Canada, most modern equipment, and can give close prices for any of above lines. Write for our Illustrated Catalogue.

GLASS BROS. & CO. POTTERSBURO P.O. **London, Ont.**

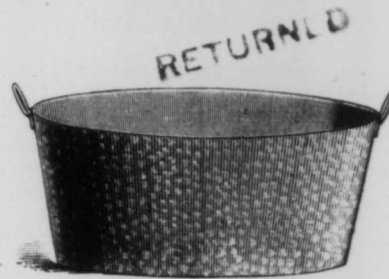
The Yellow Metal

STANDS THE TEST

so does



ROSE & LAFLAMME, Eastern Agents, **Montreal**



E. B. Eddy's Indurated Fibreware

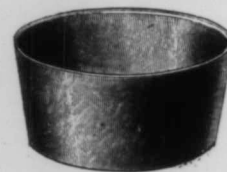
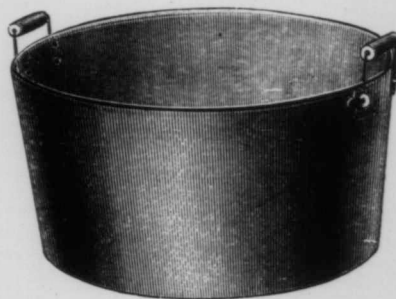
- Will not shrink or swell.
- Will not taint milk or any liquid.
- Will not leak, water-soak, or rust.
- Has no hoops to rust or drop off.
- Being seamless, bottom cannot drop out.
- Is lighter than the wooden article.
- Imparts no taste to its contents.
- Handsome in appearance.
- Is proof against kerosene, vinegar and ordinary acids.

*marked
July 30*

RETURNED

RETURNED

RETURNED



The E. B. EDDY CO. Limited

HULL, CANADA

318 St. James St. - - MONTREAL
 38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec ; A. Powis, Hamilton ; J. A. Hendry, Kingston ;
 Schofield Bros., St. John ; J. Peters & Co., Halifax ; Tees & Perse, Winnipeg ;
 James Mitchell, Victoria and Vancouver ; John Cowan, St. John's, Nfld.



No Old Stock

IS CARRIED BY US

ROSE BRAND meats and lard are being constantly made—just as the trade demands—and are unequalled in Canada to-day.

Packed by

The GEO. MATTHEWS CO. Ltd.,

OTTAWA AND
PETERBOROUGH

No Sulphur Match on Earth

.. CAN BEAT OUR ..

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

There is quality and quality

But in

“REINDEER” BRAND

CONDENSED MILK

there is

Highest Quality

Store in a cool place and keep it perfect.

BUY IN SMALL LOTS AND OFTEN



A TEA . . .

That pleases and satisfies your customers is one that will build up your trade and your bank account. We have a number of just such lines: The Early May Pickings of Japan—beautiful liquoring goods. You can retail at 25 cents and make a good profit.

This is Worth Investigating.

W. H. Gillard & Co.

Wholesalers Only

Hamilton

JOHN MOUAT, North-west Representative, Winnipeg.

Three Kinds of Mince Meat

GOOD - BAD - INDIFFERENT

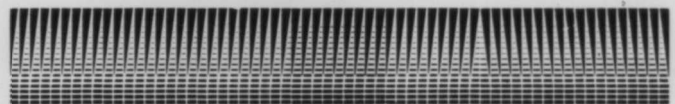
Don't have anything to do with the bad or the indifferent. Take nothing but the good.

HERE IT IS:



Manufactured
only by

J. H. WETHEY, - ST. CATHARINES, ONT.



PEAS THAT ARE PEAS

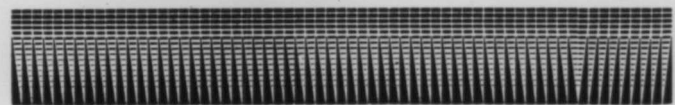
that's "what" the particular person has to say about Boulter's Peerless

"Lion" Brand "Peas"

How disgusting it all is, to try and eat Peas that are half ripe. In all Canada our Peas are known for their flavor and tenderness.

SELL THEM, AND YOU WILL WIN CUSTOM

WE PROVE IT



This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly)

MONTREAL AND TORONTO, JULY 17, 1898

(\$2.00 per Year) No. 29

DROPS FROM THE EDITOR'S PEN.

Push for business and it will come to you.

Ambition either makes or consumes a man.

Luck is less to be trusted than a fickle maid.

A leader that is not a money-maker is a misnomer.

The more ideas are exchanged the more they multiply.

Sugar has been turning a good many people sour lately.

Courtesy courts trade; and is sure to win it, other things being equal.

Not infrequently, when you catch the buyer's eye you catch his dollars.

More money is made by doing your duty than there is by ignoring it.

A store, like a man, must be well conducted in order to earn respect.

The merchant who pleases his customers usually satisfies his own pocket.

System in the store is the key which opens the door to Business Expedition.

It is the man who is ready for emergencies that makes a mark in the world.

The crooked clerk has an erratic career, with the tendency always downward.

Confidence in one's self is as essential to winning life's race as it is a boat race.

Truth should be as carefully guarded in the advertisement as in the conversation.

It is a good sign when people begin to think about your store, but people will only

begin to think when you begin to put into operation ways and means for making them think.

An extravagant clerk is not the material from which cautious merchants are made.

Be yourself. When a man tries to become other than himself he becomes a fool.

Push good goods and allow the cheap and inferior goods to take care of themselves.

A good many people never get rewards because they have not the patience to wait for them.

Associations are killed by one or other of two things: dissensions or apathy—more often apathy.

There is one thing an unclean store can be depended upon to do, and that is: clean out customers.

Where the little things are well looked after there need not be much concern about the big things.

When a bright idea strikes a merchant he should frame it in order that it may attract customers to his store.

There is one thing about business: it does not get fickle until the merchant becomes inattentive to it.

Money is essential to success in business; but brains more so. Money is an inert thing without brains to give it action.

The merchant who has his head stuffed full of ideas is not likely to have his shelves uncomfortably stuffed with goods.

He who would be a wise merchant must have a knowledge of his business, and to obtain a knowledge of his business it will be

necessary for him to read, mark, learn, and inwardly digest everything appertaining thereto.

There are many men who know how to make money, but relatively few are those who know how to save money.

It is not every merchant who can be wealthy, but it is within the province of every merchant to be a gentleman.

He who in business would blossom like the rose, must, like the rose, comply with the conditions that produce the blossom.

The office of relaxation from business is to better qualify one to push business afterwards. If it is not, then have nothing to do with it.

It is better to sacrifice money than principle. There may not always be more money in it, but there is always more satisfaction, and satisfaction is better than money.

When a man gets into a financial hole he should at least take off his coat and dig for dear life to get out. If he does not, it is better that he should remain in the hole.

The man who has not the patience to show goods to impatient customers should seek some other avocation, for he will never make much of a "show" in the business world.

If punctuality were as universal in getting to business in the morning as it is in getting from business in the evening, there would be more highly-prized employes and fewer insolvent merchants than there now are.

Trouble is brewing between the Match Trust in the United States and one of the independent manufacturers. Should there be much friction we may naturally expect to see a light struck that may possibly prove a consuming flame.

THE RISING SUN STOVE POLISH

AND

THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.



LYMAN SONS & CO., 382 ST. PAUL STREET, MONTREAL

COMPLAINTS AGAINST FRUIT MEN.

THE Toronto Retail Grocers' Association met in St. George's Hall on Monday night and discussed sundry matters of interest to the trade.

President White occupied the chair, and among those present were: Vice-President Bond, Secretary Corrie, Hon.-Sec. Mills, F. S. Roberts, Frank Johnston, W. Sykes, A. G. Booth, W. H. Marmion, T. Clark, R. Davies, D. W. Clark, D. Bell, W. J. McCleary.

Mr. Thorn, of Nassau street, was nominated and elected a member of the association.

In regard to the excursion to be held at Niagara Falls and Buffalo on the 22nd inst., Hon.-Sec. Mills reported that the committee having in charge the affair had completed their arrangements as far as tickets, posters, etc., were concerned.

A communication was read from the Montreal Grocers' Association extending an invitation to the president and officers of the association to attend the annual picnic of the former organization.

On motion of Mr. Booth, seconded by Mr. Johnston, the communication was received, and it was decided to appoint two members to represent the association at the picnic. The matter of appointing two delegates was left with President White and Hon.-Sec. Mills.

The president reported that he had investigated the complaint regarding the charge that the wholesale fruit merchants were selling fruit to the pedlars at lower prices than to the grocers and retail fruit men. The explanation given by the fruit dealers was that the regular dealers always had the first pick, and what went to the pedlars was merely second quality. "I myself have stood by to see what this second quality stuff was like, and I know it was very unsatisfactory."

Mr. T. Clark said that the pedlars did not always take second pick. He had seen a

number of the pedlars go in together and buy a lot at a lower figure than the ordinary retailer bought at.

The president persisted that any retailers who would take 20 or 30 baskets of fruit as they ran could get them at a reduced price also.

Mr. Booth remarked that the commission men undoubtedly had the best end of the stick. They (the grocers) did not want the same class of fruit as the pedlars did. One particular in which he found fault with the commission men was that the retailer who was in a hurry to get home was charged one or two cents above the market price.

Mr. Marmion took up the thread of discussion. He claimed that the association was altogether too prone to allow matters to drop before fighting them out. He claimed that when a retailer asked for figures the wholesale fruit dealer quoted prices for the first quality only. To the pedlars, however, they quoted prices for both first and second quality fruit. "Why cannot they do this with the retailers? The retailers ought at least to be on the same footing as the pedlars."

Mr. Bond supported Mr. Marmion and maintained that people who were not dealers could buy from the wholesalers just as cheaply as could the regular dealers. "I claim that the wholesale fruit men are not treating us fairly."

Mr. T. Clark: Anyone can buy fruit.

Mr. Sykes felt confident that the retailers were not being fairly treated by the commission men. He moved that a committee consisting of Messrs. Marmion, Bond and Bell be appointed to wait upon the wholesale fruit men with a view to securing a remedy for the grievance complained of. The motion was carried.

A communication was received from the City Travelers' Association announcing that it proposed holding a picnic and athletic sports at Hanlan's Point on August 26. It was also decided that there should be a match game of baseball between teams

representing the travelers and the association.

The communication was received and the challenge accepted, Mr. Sykes being appointed captain.

Mr. Sykes: I move that \$5,000 be set apart for furnishing the team (laughter).

On motion of Mr. Booth the sum of \$20 was voted to the baseball team as expenses.

Mr. Booth complained that a fruit box of diminished capacity had been placed upon the market this season.

This raised the question as to whether there was a standard box.

Mr. Sykes ventured the information that on the American market the standard box had a capacity of one quart.

Mr. Bond said he had seen a box on the market which was even of smaller capacity than that complained of by Mr. Booth. It had the appearance of being all right on top, but the bottom was drawn up in order to reduce the capacity of the box.

Eventually, on motion of Mr. Booth, the secretary was instructed to write Mr. Awde in regard to the matter.

Mr. Johnston was of opinion that the association should be represented on the Board of the Industrial Exhibition Association. He moved that the corresponding secretary be instructed to write the Exhibition authorities, asking for such representation.

Mr. D. W. Clark seconded the motion, which was carried.

President White: Shall we proceed to appoint these representatives? (Roars of laughter). You evidently do not appear to have faith in the matter.

The association adjourned at 10.30 p.m.

In the last census year there were 664,060 retail merchants in the United States, whose wants were looked after by 58,701 commercial travelers and 27,532 wholesalers and importers. Of the number of retailers given above 25,451 were females and 612 of the traveling fraternity belonged to the fair sex.

SOVEREIGN LIME JUICE

The largest quantity and best value for the money now before the public. Cases contain one dozen quart bottles. If you have never handled it, have a case sent with your next order.

JAMES TURNER & CO. - HAMILTON, Ont.

New English Sifted Peas
New Strawberries

Now in Stock. Best Packs.

Also NEW JAPAN TEAS to retail at 25c. and 50c.

Orders Solicited. Prompt Shipment.

April Pickings—splendid values.

BALFOUR & CO.

HAMILTON.

TRADE CHAT.

AN ordinary load of hay sold for \$26 at Chesley the other day. Grass-hoppers are making feed scarce in parts.

Davidson & Hay, Ltd., of Toronto, capital \$100,000, has been incorporated.

Mr. W. Sharpe, grocer, Chatham, celebrated his golden wedding a few days ago.

The Manitoba wild fruit crop will be large this year.

Gagnon & Monast, grocers, Montreal, have dissolved.

James Long, liquors, Toronto, has sold out to E. W. Nelles.

M. Monette & Co., grocers, Montreal, are offering their business for sale.

The wife of Mr. Fred Wood, grocer, Head street, St. Thomas, died last week.

The Canning Factory Co., West Lorne, are building an addition to their warehouse.

W. H. Stephens & Son, grocers, etc., New Hamburg, have been succeeded by W. J. Trimble.

Mr. A. R. McDonald, grocer, Ross street, St. Thomas, is suffering from inflammatory rheumatism.

Mr. James Thomson, who for the past three years has been in charge of the Hud-

son's Bay Co.'s business at Vancouver, is about to be transferred to Victoria, to be placed in control of the company's affairs.

White & Strachan, of Guelph, shipped five carloads of pigs and cattle to Halifax one day last week.

Calgary merchants have agreed to close their stores for a half holiday on Thursday afternoons during the summer months.

The stock of J. W. Aikens, general store, Blantyre, valued at \$4,300, has been sold to R. Gilles, of Walkerton, at 60 cents on the dollar.

The Greenway Bros., Newdale, Man., have secured the building put up by William Irwin, and will make a grocery store out of the same.

The following banks give notice of semi-annual dividends: Nova Scotia, 4 per cent.; Merchants' Bank of Halifax, 3½ per cent.; Dominion, 3 per cent.

"One of the ironies of life," says a philosopher, "is the fact that the man who has money enough to pay as he goes can get all the credit he wants."—Tit-Bits.

Dr. Sheard, health officer, Toronto, recommends to the Property Committee that the two-pound and four-pound loaves be recognized as the standard weights for bread, and that no stamp or mark of any kind shall be required on loaves of this

make. He also recommends that the bakers shall be allowed to sell any other kinds of bread any shape or weight they please, but that all bread other than the two and four-pound loaves shall bear some distinct mark indicating its weight.

The following merchants of St. Thomas will close their stores at 6 p.m. every day excepting Saturday during July and August: W. T. Boughner, Murray & Down, H. Macpherson & Co., Beal & Martin, R. B. McGregor.

The growth of the honey industry in the United States has been very rapid. According to the last census the production during the preceding year was 63,398,327 pounds, compared with only 25,743,208 pounds ten years earlier. They export about a hundred thousand dollars' worth a year.

The Calgary Herald learns from enquiries at the Irrigation office that there are now 157 ditches and canals in operation or under construction in Southern Alberta and Assiniboia and almost daily new applications for water rights are being received. The ditches constructed or now authorized to be constructed will supply water for the irrigation of some 142,000 acres of land. "These facts would seem to quite conclusively prove the faith of our present population in the irrigation principle," says The Herald.

S. & H HARRIS'S HOUSEHOLD REQUISITES.



SOLD EVERYWHERE.

Ebonite Blacking

(WATERPROOF.)
FOR BOOTS AND SHOES.

Does not
Injure the
Leather



Trade Mark.

Requires
No...
Brushing

..ASK FOR IT..

MANUFACTORY: LONDON, E., ENGLAND.



Cleaned Currants

"IMPERIAL"

Half Cases.

Price Low.

DAVIDSON & HAY, WHOLESALE GROCERS Toronto, Ont.

Dull Time Profits

There's a warm-weather substitute for Rolled Oats. Because your customers stop buying Rolled Oats in summer is more the reason why you can sell them Molina Rolled Wheat, for it nourishes without heating. Weak stomachs digest it easily. It is delicate and wholesome. A post card brings samples of Molina to you.

FROM MANUFACTURER TO
RETAILER DIRECT.

The Tillson Company, Ltd.
Tilsonburg, Ont.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure.

"BELL BRAND"

Superior to all
Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East

. . . . TORONTO

30 St. Francois Xavier Street

. . . . MONTREAL

"FARINOSA" IS TAKING WELL.

The Ireland National Food Co. is delighted at the reception its latest breakfast food, "Farinosa," is meeting with. "It is the best line we have ever put upon the market," remarked the manager the other day.

"Farinosa" is unquestionably a delicious breakfast food, and, if quality is good for anything, should take well. The quality is not one thing to-day and another to-morrow. Its uniformity is one of its peculiar features. Although good as the commodity already is the firm is still experimenting with a view to making it still better.

PACKING OF LOBSTERS.

Strenuous efforts have been made for some time by the Newfoundland Department of Fisheries, for the improvement of the lobster packing. "Our packers," says the Newfoundland correspondent of The Montreal Gazette, "are far from having reached perfection, but there is a marked advance, and fewer complaints are heard regarding the discoloration of lobsters. The cause of this discoloration is partly the use of cheap inferior tin, but still more the packing of the lobsters when out of season, which is sure to cause blackening of the meat after tinning. Our lobster fishery is steadily improving, the catch having advanced 75 per cent. within three years. The artificial pro-

pagation is found to be most serviceable in sustaining the stock, and if sustained and increased, promises to be the means of saving the valuable industry from the destruction which at one time seemed inevitable."

PERSONAL MENTION.

Mr. Colville, traveler for Pugsley, Dingman & Co., Toronto, resumes his route again on Monday after enjoying two weeks' holiday.

Mr. H. Beckett, of W. H. Gillard & Co., Hamilton, has just returned from a trip to Port Arthur.

Mr. J. G. Moody, formerly with Musson & Co., has been appointed representative in Toronto and the west for Morrow & Ewing, tea merchants, Montreal.

THE PRESERVATION OF EGGS.

The egg-buyer buys when he can and as cheap as he can. All he cannot dispose of at a profit must be rushed quickly to a cold-storage warehouse or placed in some kind of a pickle or lime, to hold for fall and winter. Of all these, cold storage is supposed to be the best. But this will not keep eggs fresh, or the same as fresh, for they all have a very stale and bitter taste when cooked and cost from 1½ to 2 cents per dozen for storage. With the aid of Knox's

Egg Preserver he can lay them away for less than ½ cent per dozen in any cool, dry cellar, and they will bring him more money than cold storage eggs. Preserver should be appreciated by the egg buyer.

THE APPLE CROP IN HURON.

Apples are so plentiful a crop in Huron and other western counties that it is feared that there will not be enough to handle them at the opportune moment. Mr. D. Cantelon estimates that there will be at least 500,000 barrels in Huron alone, with similar quantities in other counties. It will require a good staff of men to handle these when picking commences, and the European steamers cannot take more than 40,000 or 50,000 barrels in a week. The probabilities are that prices will be about 50c. a barrel.—Clinton New Era.

THE GROCERS' BASEBALL CLUB.

A meeting of those interested in the Retail Grocers' Baseball Club, of Toronto, will be held in R. H. Stewart's grocery store, Sackville and Gerrard streets, on July 21st. It is desired that there should be a big turnout.

According to a local gentleman, the apple barrel industry promises to be an important one this season. A few years ago 100,000 apple barrels were sent out of Lambton in one season. Last year not more than 1,000 were shipped. This season's output promises to go over 100,000 barrels.—Sarnia Post.

**WHAT BISCUITS DO YOU SELL ?**

What biscuits can you recommend? What biscuits do you find always the same and always satisfactory? We sell

Carr & Co.'s Biscuits

We give them our strongest recommend. We always find that they give universal satisfaction. From Halifax to Vancouver grocers say the same thing. The "Cafe Noir," especially, is a keen favorite. They all sell.

Sole Agents for Canada

ROBERT GREIG & Co.
MONTREAL.

JUST A WORD

—We have built our business by carrying only the best goods in each line we sell. That is the only way you or any other grocer can build your business. We don't know of any better Flavoring Extracts than those we make. We don't know of any better matches, or any better preserved goods, or any better starch than we offer you at prices which leave a good margin for the trade, and are indeed low when you stop and consider that every sale of these articles means a satisfied customer.

Crown Brand Flavoring Extracts

We know these extracts because we make them. We know they are absolutely pure and that their purity gives them strength.

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GETTING CONCERNED ABOUT CANADIAN TRADE.

SINCE we have had a change of Government in Canada certain of the English press have been weighing the possibility of reciprocal trade relations between the Dominion and the United States. Reading between the lines, the possibility is not relished in the Mother Land.

Canadians will probably view the concern of the English press with some gratification. Both the press and politicians can afford to be a little more solicitous for Canadian affairs. They want more of Canada's trade, and not only of Canadian, but of colonial trade generally. They do not, however, want to do anything themselves (that is anything of a sacrificial character) to develop trade within the Empire.

In their fiscal policy, as well as in their business methods, they are wedded to a certain system. To depart from this even one hair's breadth they consider sacrilege.

Said the Right Hon. Leonard Courtney, ex-deputy Speaker of the House of Commons: "The suggestion was, that there should be additional duties on wheat, wool, sugar, timber, etc., in order to impede the introduction of such articles except from our own colonies. A pretty state of things would result. Every man, woman and child in the kingdom would at once feel the burden of the increased cost of the articles which they required in their industries. For what purpose was the added burden to be suffered? In order that the people of this country might be able possibly to augment one-fourth of their trade at the cost of a diminution of the remaining three-fourths."

Of course, if sentiment is to have no place in a transaction so important, Mr. Courtney and others of his stamp must not complain if any of the colonies should at any time

refuse to be influenced by any such element. But sentiment has a great deal to do with it.

In a transaction of this kind, however, it would be even more foolish to ignore the dollars-and-cents side of the question than it would the sentimental side thereof.

The fundamental idea is trade development. It is not national expansion. That is a part of it; but it is an after thought. Canada wants to develop her trade with Great Britain and with her colonies. She feels that she can do it better in the manner suggested than under existing conditions. In fact, each of the parties to the proposed agreement are actuated by the same spirit. And each naturally desires to make as good a bargain as possible. That is business.

Mr. Courtney sarcastically refers to the colonial trade as being one-fourth of the total foreign trade of the United Kingdom. He is about one per cent. below the actual figures, according to last year's trade returns, but his figures are near enough for an approximation. They are, however, for the aggregate trade—the imports and the exports.

The trade which a country—one like Great Britain particularly—desires most to cultivate is its export trade. That is the trade at the moment which is giving the United Kingdom the most concern. Now, on turning to the British trade returns for 1895 we find that the colonial market is worth more to the Mother Land than some imagine or are ready to acknowledge.

The total exports from the United Kingdom last year to her colonies were about 31 per cent. of the whole.

England has little to fear for her import trade. Hers is the greatest consuming market in the world. All the producing countries of the world are falling over each other in their eagerness to supply her.

With her export trade it is not so. She has concern for that; and great concern. Countries which were once her customers are now her competitors. As a consequence, her proportion of the foreign trade of the world is gradually diminishing. Now here is an opportunity for her, by giving colonial products an advantage, and by her products securing tariff preferences in the colonial markets, of gradually enlarging the proportion of her sales to her colonies. Each of these colonies is yet in its infancy and each is destined to be the home of untold millions and the possible repository for vast quantities of British goods. Common business foresight would therefore seem to indicate that it is the colonial market that the Mother Land should be striving might and main to appropriate.

She is losing her hold upon her foreign trade; and she of necessity will continue to

do so. By imposing a small duty on such articles as wheat, meat, sugar, timber and wool she is not likely to hasten the departure of her foreign export trade. All the foreign countries from which she purchases her food supplies already levy duties against her manufactured products.

The burden of the cry of those opposed to the innovation is not, however, the fear of hostile tariffs against British goods. It is that it would entail a tax on "every man, woman and child in the United Kingdom." It will be a tax on the consumer when the United Kingdom is compelled to plead with the producing countries to sell it wheat, sugar, etc., as these producing countries are now pleading with it to purchase from them. How probable it is of such a day ever dawning we leave it for our readers to conjecture.

CUSTOMS UNION SUGGESTED.

A SUGGESTION of interest to Canada has been made to the United States Treasury authorities.

For some time the Canadian route from the Pacific to the interior of the continent has been more popular with tourists and shippers than the United States route. The reason is that our Customs regulations are less irksome, and that our railway facilities are superior.

All sorts of schemes have been proposed to counteract this influence, included in which have been threats to take away the bonding privileges which the Canadian Pacific enjoyed in the United States.

And now comes the proposition that the United States and Canada form a Customs union relating to the territory around Puget Sound in order that the tide of Asiatic trade may be turned from Canadian into United States channels. The suggestion is made by a special agent of the Treasury, who has evidently been making, or at least trying to make, an investigation of the question.

"In connection with this subject," remarks the agent in question, "it may be stated that 253 cases, containing all the exhibits from China and Japan, were conveyed over the Canadian Pacific Railway from Vancouver to Ogdensburg, thence to Atlanta. Not one package of goods for this exposition was brought by way of Tacoma or San Francisco."

Canada is quite willing to extend its trade relations with the United States, but the proposition in question appears to be too absurd to be given serious consideration. In transactions between nations, as well as between individuals, there must be the quid pro quo given in exchange for privileges or commodities received.

MONTREAL GROCERS' PICNIC.



THE sixteenth annual picnic of the Montreal Grocers' Association took place on Wednesday to Otterbury Park. The day opened dull, but notwithstanding, some 1,500 people took advantage of the trip. Rain fell heavily about nine o'clock, and continued at intervals during the forenoon. The wet weather, however, did not appear to damp the enthusiasm which characterizes this annual event.

The first train left the G.T.R. depot at 8.45 and the second at 9 o'clock. Each was heavily loaded. Immediately on the arrival of the trains the large crowds separated into parties, and soon the park presented a very animated appearance. Everyone was provided for. The children had their swings and the various sports that go to make up a happy outing. Those who cared to trip the light fantastic had an ample programme provided which was taken advantage of by the youth and beauty of the association.

JOINT PICNIC FOR NEXT SEASON.

It was expected this year that representatives would have been present from the associations in London, Hamilton and Toronto, but the first two held their picnics at the same time, while no member of the latter organization could get away. Mr. Vallieres thought THE CANADIAN GROCER should suggest that next year the western association should meet Montreal, and hold a joint picnic at Kingston. The idea is a good one, and though a big undertaking, is well worth considering. There has not been enough intercourse between the grocers of Montreal and the trade in the west. It is doubtful if any of the Montreal men will go to Toronto picnic next week. A party has, however, been made up to visit Toronto the second week of the Exhibition.

The wholesale houses and manufacturers were represented by every available man, only enough were left at home to attend to important country orders. Were it not for the latter, most of the houses would have closed for the day.

There was not a more popular feature than the dancing. T. A. Dionne was in charge and, as usual, made things run pleasantly for everyone. The big pavilion was always crowded. The association could do worse than consider a winter gathering—a musical and other entertainment followed by a dance. It would just suit the younger members.

No grocers' picnic could be complete with-

out a couple of pipers. This is the graceful compliment the French members pay to the popular ex-president, A. D. Fraser, who is one of the most active workers.

This year when the arrangements were being made, one of the committee, Mr. Raby, who is very modest, suggested that it might be well to instruct the pipers to wear trousers. He had been greatly shocked last year. Mr. Fraser remarked that the kilts always went with the pipes. Mr. Raby replied he had no objection to the kilts, in fact, he liked them, and would be disappointed if the pipers came without them, but he wanted them to wear trousers also.

The transport arrangements were in charge of Mr. Summerskill, of the Grand Trunk Railway, who, himself, accompanied the second special train and remained all day at the park, ready to receive any suggestion that might help to make the gathering still more successful. Had it not been for the rain he would have had to use one, if not two, more special trains to carry out the crowd.

Various houses in the city and from other parts took advantage to put their goods before the public. The Pure Gold Manufacturing Co., Toronto, had a guessing competition in the form of a bottle filled with coffee beans, and to the lady guessing the number inside a \$20 silver salver was offered. This competition created a great deal of excitement among the ladies, and Mr. Dunn, the agent in Montreal, was busy during the first part of the day receiving the guesses.

MOST POPULAR TRAVELER.

Chase & Sanborn had one of the most popular competitions ever held at anything of the kind. It was a vote on the most popular traveler. Mr. Hodge, representing the firm, was the returning officer, and saw that no corruption went on. The ballot was secret and the candidates as they addressed their constituents provoked no little amusement by their witty and pointed remarks. Mr. Lacroix, of Laporte, Martin & Cie., excelled as a public speaker and was a good example of the popular drummers of Montreal. The tickets were sold out in the Grand Tombola for three special prizes donated by Chaput, Fils & Cie. The prizes were beauties and drew forth the admiration of all who saw them.

Tetley & Co. looked after the wants of the ladies, in providing for them, without charge, refreshments in the shape of the "cup that cheers, but not inebriates." This was much appreciated by the fair sex, especially during the afternoon, when the sun came out as if he meant to make up for his delay in the morning. The two pipers added no little to the pleasure of the day with their lively and martial airs, cheering the contestants on to victory. The band, in addition to supplying the music for the

dances, during the dinner played many popular and pleasing airs.

THE GAMES.

The chief feature of the day was of course the games, which, in spite of the unfavorable ground, were well contested. Though no records could be broken on account of the slippery track, the races were sufficiently close to cause considerable excitement among the spectators. A source of amusement lacking in the ordinary race was the frequent falls of the contestants. The frantic efforts to keep from falling were thoroughly appreciated, and were enjoyed by those taking part as well as the spectators.

List of winners is left out for want of space, but will appear in our next issue.

LUNCHEON AND SPEECHES.

An excellent luncheon was as usual served in a large tent, with Mr. Vallieres in the chair.

The secretary read letters from Hon. Wilfrid Laurier and Mayor Wilson Smith, regretting their inability to be present. Immediately after this J. O. Levesque, on behalf of L. H. Goulet, florist, presented Mrs. Vallieres, wife of the president, with a beautiful bouquet of cut flowers, daintily fastened with streamers of red, white and blue.

As usual, the first toast was the "Queen," responded to in the usual way with more than the usual vim. Mr. John Robertson then proposed the health of the "Judges of the Course." It gave him great pleasure to be called upon to perform this important duty, for they were good men. It did not matter what kind of a government they had; if their judges were infallible they were all right. The duties as performed by the judges they had were true judgments, and they were fortunate in being able to have men of that kind. They gave great satisfaction, and he had no doubt they would continue to do so. He did not wish to say more than ask them to drink heartily to the toast of the judges. • (Applause.)

Mr. John Kay thanked them for the honor done him in coupling his name with the toast. He always looked forward to the grocers' picnic, and he considered it the best picnic of the year. As an old grocer he always took a great interest in their association. He called upon E. Hart to say a word.

Mr. Hart, in a word, thanked them for calling upon him.

J. A. Vaillancourt next spoke. He referred to the strength of the association, but added that considering the number of grocers in Montreal, it could be made much stronger and of much more benefit to the trade if grocers took more interest and larger numbers joined the association.

The health of the "President of the Association" was proposed by ex-Ald. Gauthier, who

said he always took a great deal of pleasure in Montreal Grocers' Association. If it was possible for him at any time to do anything to assist in the work of the association he would only be too glad to do so. He regretted very much being absent from the previous picnic, but he had always endeavored to make the picnic a success. The president had worked hard to make the event as profitable as possible. He was glad to assist Mr. S. D. Vallieres in making the day as enjoyable as possible. He paid a high compliment to the ladies for being present in such numbers. He spoke very highly of Mr. Vallieres as one of the most honored, most respected, and as one of the most dignified men who had presided over the affairs of the association. That he had not been elected president long ago was due to his humility. He worked hard for the association, but always kept himself in the background. With such men as he in the chair the association would live long and prosper, and would draw in every grocer in Montreal. Personally, he said, Mr. Vallieres was one of the finest men in the trade.

THE ASSOCIATION'S STRENGTH.

Mr. Vallieres, in a very suitable reply, thanked Mr. Gauthier for his kind words, but said he had only done his share, what each of the members of the association had done. The success of the picnic was not due to him but to the committee, and to the ladies and the public who had attended in such large numbers. He stated that the association was flourishing with only 250 members. In Montreal there ought to be at least 1,000 members. With this membership they would be in a position to command and get what they wanted from the Government and from the Municipal Council. Now that three members of the association were members of the Council Mr. Vallieres hoped that more attention would be paid their requests. In concluding, the president again thanked the ladies and travelers who had responded so readily to the call of the committee and made the day a grand success.

Mr. Fraser, ex-president, said he had very much pleasure in asking them to fill their glasses and drink to the toast of the Wholesale Grocers' Guild and contributors to the fund. As chairman of the Subscription Committee he thanked those who subscribed to the picnic generally. He was quite sure when he said to the gentlemen present that they would bear him out when he said that if their picnic was successful these results are due to the assistance from generous subscribers to this picnic. (Applause.) Any request they made to the wholesale men was always responded to in a very handsome manner indeed. (Applause.) They were indebted to each of these subscribers to the picnic. They had always contributed handsomely to the prize-list. The balance at the end of the year was due to them, for they did not spend all they received in one day's fun, but kept a reserve. (Applause.)

These also spoke: Mr. Ethier, of Laporte, Martin & Cie.; Mr. Alfred Childs, of Geo. Childs & Co.; Mr. Caldwell, of Chas. Gurd & Co., ginger-ale manufacturers.

The next toast on the list was "The City Council," proposed by Mr. Gauthier, ex-alderman. He said that the association

ought to be very proud of having such a representation on the City Council. Unfortunately for him, he had to take a back seat. As it was, their representatives at the City Hall, Messrs. Turner, Kinsella, Connaughton, were three good men. Although he was out of it, he thought that the Council should recognize the association on account of the large representation. He was sure there was no other association in the city who had such an able representation on the Council.

THE CITY COUNCIL AND THE ASSOCIATION.

Ald. Turner was the first to reply. He thanked the proposer for his kind words in regard to the City Council, especially as they got so few of them. It was his aim to look after all the interests of the city, grocers especially.

Ald. Connaughton caused an outburst of applause by stating that he had never missed the annual picnic, and did not intend to if it was at all possible to attend. He said his first aim in the Council was to look after the interests of the grocers and their association.

Ald. Thos. Kinsella was next called on, but was unable to respond owing to a cold.

Mr. John Johnston, in a few apt words, proposed the toast "Our Guests."

Mr. John M. Taylor (of Geo. Wait & Co.), in reply, said that this was one of the happiest days of his life, to be present with the grocers at their annual picnic. He was also very glad for having been appointed one of their judges. He thanked the committee for having carried out to such a successful issue the picnic on this occasion. He would not detain them, but simply mention that he had very kindly feelings towards the association. (Applause.)

Mr. St. Arsenault and Mr. Levesque also replied.

The toast of the "Wholesale Travelers" was proposed by Mr. Demers in a brief speech and replied to by Mr. Lapointe, of Chaput, Fils & Cie.; Mr. Duckworth, of Caverhill, Hughes & Co.; Mr. E. Cardinal, of Hudon, Hebert & Cie.; Mr. Massicotte, of N. Quintal & Fils. These gentlemen, having to speak extempore, caused considerable merriment, which they enjoyed as much as the audience.

THE CLERKS.

The next on the list was the "Grocery Clerks' Association." In proposing this toast Mr. Demers said he was the more ready to propose this toast as the president of this association was in his employ. In his remarks Mr. Demers spoke especially of the work done by the association in the matter of early closing. The president, Mr. J. P. Beauvais, said that he was proud to respond to the toast as this was the first time the association had been represented at the annual picnic. He thanked on behalf of the association those who had done so much for the cause of early closing.

Mr. John Scanlan then proposed in a few words the toast of "The Press," to which John Bayne MacLean, of THE CANADIAN GROCER, and Arthur Ware, of The Gazette, were called on to respond.

Mr. MacLean said he had to thank them for proposing the toast of "The Press," and for mentioning him personally. He thanked them for the very great kindness which he and his representatives received at the dif-

ferent picnics. For the last nine years either he or Mr. Hugh C. MacLean had, on their invitation, attended this annual event, and he thought that their kindness with each succeeding year increased. (Applause.)

Mr. Demers was called on to propose "The Ladies." He declined and in turn called on Mr. St. Arnaud, who had had experience. Mr. St. Arnaud too, felt incompetent to fill the position, and accordingly Mr. Levesque proposed the toast. He said the success of the annual picnic was in great measure due to the presence of the ladies. He hoped they would always come, for they were always welcome. The toast was well received, and answered by a lusty singing of "He's a Jolly Good Fellow."

The president then thanked those present for their interest in the picnic, after which the audience dispersed to witness the conclusion of the games.

THE COMING EXCURSION.

On Wednesday next the members of the Toronto Retail Grocers' Association will hold their annual excursion. They go to Niagara Falls and Buffalo by steamers Chipewa and Chicora and new electric railway along the bank of the river.

All that is wanted to make the day enjoyable is fine weather, and every grocer in Toronto should make an effort to be present and bring his wife, intended wife or friends with him.

At outings of this kind people rub shoulders and score out prejudices, besides getting recreation.

It is good that grocers should attend grocers' excursions.

WAITING FOR SALMON.

Malcolm & Windsor, Steveston, B.C., in a letter to THE CANADIAN GROCER, say: "The salmon situation at the present is one of waiting. The river is rising from the effects of the recent hot weather, and, as a natural consequence, is full of all sorts of snags, etc. The close season ended yesterday, but, so far, there have not been any boats put out. The fish have been reported on the west coast of Vancouver Island for the past ten days, but owing to this season having been so very backward, they are very slow in making their way up to the Fraser River."

A SPOILED EFFECT.

An egg dealer doing business in the east end of Toronto has hit upon a good method of displaying eggs. In the front of his window he has a large nest in which nestle about a dozen eggs, while on a card, in black letters, are the words, "New Laid Eggs." Passers-by can scarcely avoid seeing the display. But its effectiveness is marred by the fact that the eggs in the nest are liberally bespattered with fly specs.

Here's an instance where an attractive display is likely to have an effect the very opposite from what it was designed to have.



A PICKLE

The scientific blending together of the richest and most aromatic of vegetables and Eastern spices, producing the most delicious appetizant known.

Gillard's New Pickle



Packed two doz. in a case. Less than 5 cases, \$3 50. 5 cases and over, \$3.35.

GILLARD'S NEW SAUCE

Unequaled in stomachic properties.
A delightful adjunct to a good dinner.

W. H. GILLARD & CO.

Wholesalers only

HAMILTON

A WORD ABOUT MATCHES

Too many people in this world use too many matches to make it pay any grocer to carry only a high-priced match. Many people wish a match which is cheap in price if it is not cheap in quality. That is why we sell about two carloads a month of

"Victoria" Matches

just because they are a good reliable match, and we sell them cheap to you and you to your customers.

A WORD ABOUT TEA

Too many tea drinkers have come to realize the superiority of CEYLON TEA for any grocer to be without the best brands. Nearly all Ceylon Tea is purer, richer and more fragrant than other teas, and we believe the best of them all is

"Victoria" Ceylon Tea

in ½-lb. packages to retail at 25 cents.

"Princess Louise" Ceylon Tea

In ½-lb. packages to retail at 20 cts. If you take our word as to their quality and recommend them to your customers, the quality of the tea will prove your claims.

Laporte, Martin & Cie.

Sole Agents for Canada

Wholesale Grocers MONTREAL

MARKETS AND MARKET NOTES

ONTARIO MARKETS. GROCERIES.

LAST week was a busy one with the wholesale grocers of Toronto; but the volume of business so far this week has not been so large, a falling off in the demand being perceptible in practically all lines. At the same time, however, a fair business is being transacted. A better feeling obtains in sugar, and one of the refiners is a little higher in its views, but the wholesalers are rather lower in their views than they were at the time of last review. The demand for sugar is not as brisk as it was a week ago, although there is still a good deal going out. Trade is active in canned salmon, and there is a fair quantity of vegetables going out. For currants the demand is keeping up well. In prunes, there is a little inquiry for those of French growth. Teas are not generally receiving much attention. In green fruits, both foreign and domestic, a fairly good trade is still to be noted. The butter market is still in an unsatisfactory condition, with prices much as before.

CANNED GOODS.

For at least some brands of canned salmon a firmer feeling is to be noted, a bid for futures at a former quotation having been rejected during the past week. Lobsters are still firm, with the tendency upward. There is talk of a light pack of peas in the eastern part of the province, but wholesalers are only buying for immediate requirements. Strawberries are lower than they were a year ago, but the pack, while much larger than in 1895, is alleged to be smaller than it was anticipated it would be; some of the packers claimed to have disposed of the pack. We quote: Tomatoes, 80 to 90c.; corn, 55 to 80c.; peas, 80c. for ordinary; sifted select, 95c.; extra sifted, \$1.45 to \$1.50; beans, 70c. up; peaches, \$2.50 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.50 to \$1.80; strawberries, \$1.50 to \$1.85, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 80 to 90c.; gallons, \$1.90 to \$2.25; salmon, "Horse-shoe," \$1.50; "Maple Leaf," \$1.40; "Lion," \$1.25 to \$1.40; Lowe Inlet, \$1.25 to \$1.30, in tall tins; cohoes, \$1.15 to \$1.20; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.10 to \$2.30 for tall tins; flats, \$2.50 to \$2.65; half tins, \$1.50; Canadian canned beef, 1's, \$1.25 to \$1.30; 2's, \$2.25 to \$2.35; 6's, \$7 to \$8; 14's, \$14.50 to \$15.50.

COFFEE.

There is nothing new to report. We quote green in bags: Rio, 17 to 20c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to

22½c.; Java, 25 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

There is a little doing in syrups in tins, but there is neither none offering nor none wanted in ordinary packages. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Business continues dull. We quote: New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

On the whole there is probably a better feeling in sugar this week, although confidence can scarcely be said to have been yet restored. The outside markets are steady one day and unsteady the next, but in spite of this there is a feeling abroad that the worst is over. One refinery is this week asking 1-16c. more for granulated; the others are still quoting as before. The demand for sugar is still good, although not as active as a week ago. Wholesalers' quotations are slightly lower than they were at time of last review, granulated now being quoted at \$4.45 to \$4.50 and yellows at \$3.45 up. It was inadvertently stated last week that prices were about 16 per cent. lower than the week before. Anyone, however, who made a comparison of the two quotations would have discovered that it was an error.

SPICES.

Trade is fairly active and prices unchanged. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Bateria.

RICE, ETC.

Trade continues fairly good for the lines quoted. We quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

Filberts for September have advanced fully ½c. per lb. above the figures for import last year. We quote as follows: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12 to 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

Japan teas are still coming forward, but the demand is not extensive, people evidently awaiting the arrival of lower-priced teas. In London, England, Ceylon teas for price are dearer. These teas have been ruling

low during the past month, chiefly in consequence of the poor quality arriving, combined with the general disposition to wait for the finer growths, which are always shipped later, in the season. A London tea letter, under date of July 3, says: "As is usually the case towards the end of the half-year, bidding has been restricted to within narrow limits, but there seem indications that the low prices now ruling for Ceylon teas may tend to induce operators to go more freely into stock. The supply of new season's Indian tea coming to hand is at present too small to establish reliable quotations." Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

The demand for currants is being well maintained and prices rule firm in the outside markets. We quote as follows: Provincials, 3¼ to 4¼c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do., half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Patras, 4¼ to 4½c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

California loose muscatels have advanced slightly, owing to the lightness of stocks. The wholesale men are beginning to discuss orders for shipment when the new fruit comes in. On the Toronto market stocks are confined to a few dealers. There is nothing

You Are Invited . .

TO SEND US BACK EVERY
POUND OF

"SALADA"

CEYLON TEA

You have in stock, if it is not giving you better satisfaction than any tea you ever handled.

We Challenge any other house pushing any kind of tea, loose or packet, to insert a similar advertisement to grocers.

P. C. LARKIN & CO.

25 Front St. East,

and TORONTO

818 St. Paul St., MONTREAL



The Test of Time

Is the best test of the merits of an article. Soap is in daily use; any soap that stands this daily test for years must be good. There must be something to it.

SURPRISE SOAP has stood this test for years and years. To-day its sale is larger than ever for no other reason than that it best pleases and satisfies the users of soap.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

new in Valencia raisins to note. We quote: Valencia raisins, off-stalk, $4\frac{3}{4}$ to 5c.; fine off-stalk, $5\frac{1}{4}$ to $5\frac{1}{2}$ c.; selected, $6\frac{1}{4}$ to $6\frac{1}{2}$ c., and layers, $6\frac{1}{2}$ to $6\frac{3}{4}$ c. California raisins, 3-crown, 6c., 4-crown, $6\frac{3}{4}$ to 7c.; seedless, $4\frac{1}{2}$ to 5c.

There is scarcely anything doing in California evaporated fruits. We quote: Apricots, 8 to 14c.; peaches, $5\frac{3}{4}$ to $8\frac{1}{2}$ c., in bags, and $\frac{1}{2}$ c. per lb. more in boxes; pears, 8 to 10c.; plums, $6\frac{1}{2}$ c. for unpitted and $9\frac{1}{2}$ to $10\frac{1}{2}$ c. pitted; nectarines, $9\frac{1}{2}$ to $10\frac{1}{2}$ c.

There is a little better demand for the cheaper brands of French prunes. We quote as follows: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. $7\frac{3}{4}$ c.; "U," 102 to lb., 6 to $6\frac{1}{2}$ c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, $8\frac{1}{2}$ to $9\frac{1}{2}$ c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to $8\frac{1}{2}$ c. per lb.; 80-90, $7\frac{1}{4}$ to $7\frac{1}{2}$ c.; 90-100, $6\frac{1}{2}$ to 7c.; 110-120, $5\frac{1}{2}$ to 6c.; Bohemian, $3\frac{1}{2}$ to 4c.; French, $5\frac{1}{2}$ to $6\frac{1}{2}$ c.

Dates are quiet at $4\frac{1}{2}$ to $5\frac{1}{2}$ c.

Sultana raisins are quiet and unchanged at $5\frac{1}{2}$ to $7\frac{1}{2}$ c., according to quality.

GREEN FRUIT.

There is a good enquiry for lemons, and the supply is ample. Stocks of oranges are still light with the demand good. Bananas are a little weaker, although there is a good demand. Domestic fruits of all kinds are in good demand. Canadian peaches are on the market this week. It is estimated that the peach crop this season will be a two-thirds

one. Domestic apples are small and green yet, and are not much wanted. American apples, being more matured, have the call, but there are only a few of them selling. California fresh fruits are beginning to come in more freely. We quote: Lemons—Messina, \$2.75 to \$3.50 for 360's and 300's per box. Oranges—Sorrentos, \$5 to \$5.50 per box. Bananas, \$1.25 to \$1.75; coconuts, \$4 to \$4.25 a sack and 60c. per dozen; Bermuda onions, \$1.25 to \$1.50 per small crate; Egyptian onions, \$2 per bag; cherries, 90c. to \$1.35 per basket; cucumbers, 25 to 35c. per dozen; tomatoes, 90c. to \$1; water melons, 25 to 30c. each; raspberries, 5 to 8c.; gooseberries, 40 to 75c.; currants, 50 to 75c. for red, and \$1 to \$1.25 for black; apples, Canadian, 30 to 35c. per basket; American, \$2.50 to \$2.75 per bbl.; California fruits, plums, \$2 to \$3.25 per box; peaches, \$2; pears, \$3 to \$3.50; Canadian peaches, \$1 to \$1.25 per basket.

BUTTER AND CHEESE.

BUTTER—The situation remains in much the same condition as a week ago. A good deal of the butter arriving on the market is going into cold storage. We hear of one transaction of 150 tubs of creamery tub butter at $15\frac{1}{2}$ c., and it appears to be for speculative purposes. We quote as follows: Dairy butter—Tubs, 11 to 12c. for good to choice; low grade to medium, 7 to 10c.; pound prints, 12 to 13c. Creamery—Tubs, 15 to 16c.; 1-lb. blocks, 15 to 16c., according to make.

CHEESE—There is a nice local trade being done, and prices are steady. It costs about 7 to $7\frac{1}{8}$ c. per lb. to lay June cheese

down here, and all the May make appears to have been taken. Jobbers quote $7\frac{1}{4}$ to $7\frac{3}{4}$ c. for new cheese.

COUNTRY PRODUCE.

BEANS—Dull, at 80 to 90c. per bushel.

EVAPORATED APPLES—Quiet at $5\frac{1}{2}$ to 6c.

DRIED APPLES—Dull at 3c. per lb.

EGGS—The demand is not as good as it was a week or two ago, fresh fruits naturally interfering with the sale of eggs. Complaints are still heard regarding the quality of the eggs arriving on the market. We quote 9 to $9\frac{1}{2}$ c., as before.

POTATOES—There are a good many moving, but the quality of the domestic product is not very good yet. We quote: American, \$1.50 to \$1.75 per barrel; Canadian, 50c. per bush.

HONEY—Quiet and unchanged. We quote old: Strained, clover, 9 to 10c.; dark, $4\frac{1}{2}$ to 5c.; comb, clover, \$1.80 per dozen; dark, 80c. per dozen.

PROVISIONS.

The demand for smoked meats is still active, and some packers are finding it difficult to smoke fast enough to supply the demand. Lard is also in good demand, but prices are unsatisfactory.

DRY SALTED MEATS—Long clear bacon, $5\frac{1}{4}$ to $5\frac{1}{2}$ c. for carload lots, and $5\frac{3}{4}$ to 6c. for small lots; backs, $7\frac{1}{4}$ to $7\frac{1}{2}$ c.

SMOKED MEATS—Breakfast bacon, $9\frac{1}{2}$ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, $8\frac{1}{2}$ to 9c.; medium, 15 to 20 lbs., $9\frac{1}{2}$ c.; small hams, 10c.; backs, $9\frac{1}{2}$ to 10c.;

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

Wm. H. Dunn

Manufacturers' Agent and Grocery Commission Merchant

394 St. Paul Street . . . **MONTREAL**

Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

Bright & Johnston

Wholesale Fruit Importers and Commission Merchants.

Consignments Solicited. . . . 140 Princess St. Market Square **WINNIPEG**

Ask the Wholesale Houses for

Rossiter's Household Brushes

THE BEST.

GEO. ROSSITER - TORONTO

10 to 14 Pape Avenue.

THE WESTERN STORAGE & COMMISSION CO.

COMMISSION MERCHANTS, WAREHOUSEMEN, MANUFACTURERS' AGENTS.

Solicit consignments of Butter, Eggs and produce of all kinds.

Correspondence invited.

420-422 Ridout St., London, Ont.

YOU DESIRE TO INCREASE YOUR TRADE

The most certain way to do so is to handle

J. F. ROGERS'

JUSTLY CELEBRATED

Breakfast Bacon, Hams and Choice Backs.

OUR LARD absolutely Pure and kettle rendered solely from **LEAF LARD**

Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.

J. F. ROGERS

16, 18 and 20 FRANCIS STREET **TORONTO**

YOUR CONSIGNMENTS

FRUITS

CAREFULLY HANDLED BY

CLEMES BROS.

Wholesale Fruit and Commission Merchants

51 Front St. East. **TORONTO**

picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7 1/4 c.; tubs, 7 1/2 c.; pails, 7 3/4 to 8c.

BARREL PORK—Canadian heavy mess, \$12.50 to \$13; Canadian short-cut, \$13 to \$13.50; clear shoulder mess, \$10.50 to \$11.

FISH.

Business is dull on account of the abundance of fruit on the market. It is expected to be the dullest week of the summer. We quote: Lake Erie herring, 2 1/2 to 3c. per lb.; blue back herring, \$1.25 per 100; pike, 4 1/2 to 5c. per lb.; Restigouche salmon, 12 1/2 to 18c.; steak cod, 6 1/2 to 7c.; haddock, 5c.; Lake Erie white fish, 7 to 8c.; Lake Winnipeg white fish, 6 1/2 to 7c.; salmon trout, 6 1/2 to 7c.; eels, 5 to 6c. per lb.

SALT.

Business continues good at unchanged prices. We quote at Toronto: In carload lots, \$1 per barrel and 60c. per sack; in less than carload lots, \$1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

GRAIN, FLOUR, FEED, ETC.

GRAIN—There is not much coming in and prices are easier. We quote: White wheat, 68c.; red, 66c.; goose, 49.; barley, 31c.; oats, 22 to 24c.; peas, 50c.

BALED HAY—New hay is offering at \$12. Old, No. 1, is selling at \$13 to \$13.50.

FLOUR—Is quiet. Cars of Ontario patents are offering west at \$3.10 and straight roller at \$3.

BREAKFAST FOODS—Trade is moderate. We quote: Standard oatmeal and rolled oats, \$2.70 to \$2.80; rolled wheat, \$2.15; cornmeal, \$2.45 to \$2.50; split peas, \$3.25 to \$3.50; pot barley, \$3.25 to \$3.50.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Prices were advanced on Monday in sympathy with the Chicago market. No. 1 green, 6 3/4 c. per lb., No. 2, 6 1/4 c.; No. 3, 5c., and No. 1 cured, 7c.

SKINS—Calfskins, No. 1 green, 7c.; No. 2, 6c.; No. 1 cured, each, 70 to 85c.; sheepskins, fresh, \$1 to \$1.25; lambskins, 35c.; pelts 15c.

WOOL—Fleece combing, 18 to 19c.; tub washed, fleece, 17c.; rejections, 15c. Pulled—Supers, 19 1/2 to 21c.; extras, 20 to 21c.; combing, 19 1/2 to 21c.

TALLOW—Prime, rendered, in bbls., 3 1/4 c.; do., in cakes, 3 1/2 c. Dealers resell bbl. tallow at 4c.; and cakes at 4 1/2 c.

PETROLEUM.

Trade is quiet and prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15 1/2 c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19 to 19 1/2 c.; Pratt's astral, 19 1/2 c.—in bulk.

MARKET NOTES.

John Hawley & Co., the commission merchants, who were burned out a few

DON'T FORGET . . .

to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.

Graham, McLean & Co.
Produce Commission Merchants
77 Golborne St. **TORONTO.**

NEW HOME-GROWN

Cabbage, Strawberries, Cherries and Gooseberries

WRITE FOR OUR PRICES.

Titterington & Co. St. Catharines, Ont.
Growers and Wholesale Dealers.

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto



FOR HOME OFFICE USE
CAMPING

Also to clarify Syrups and other substances.

DURABLE—RELIABLE—PRICES RIGHT.

HART BROS. & LAZIER
Belleville, Ont.

ESTABLISHED 1892.

Butter and Eggs WANTED NOW!

Rutherford, Marshall & Co.
General Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Egg Cases supplied on application.

Correspondence Solicited.

THE MOUNT ROYAL MILLING & MFG. CO.

have received their first supplies of New Crop Rice, and have now ready for delivery the following

NEW GRADES OF RICE:

"N.J." Burmah "Royal" Patna
"Crystal" Japan "Imperial" Seeta Patna

Also the following New Grades, well worth the especial attention of consumers:

"J" Seed Java "Polished" Patna

D. W. ROSS CO.

514 Board of Trade Bldg. **MONTREAL**



4th Brand HAMS, BACON, LARD

All finest quality.

T. R. F. CASE, SEAFORTH, ONT.

85 to 90c.; gallons, \$1.90 to \$2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.40 to \$1.45; "Clover Leaf," \$1.35; "Lion," \$1.37 1/2 to \$1.40; Lowe Inlet, \$1.27 to \$1.30, in tall tins; cohoes, \$1.15 to \$1.20; canned mackerel, \$1.15 to \$1.20; lobsters, \$1.80 to \$2.10, for tall tins; flats, \$2.35 to \$2.65; half-tins, \$1.45 to \$1.50; Canadian canned beef, 1's, \$1.25 to \$1.35; 2's, \$2.15 to \$2.25; 6's, \$7.25 to \$8; 14's, \$15 to \$16.50.

GREEN FRUIT.

This market has furnished a seasonable business with no very striking features. Pineapples have met a good demand at easier prices, while strawberries are not so plentiful and prices are firmer. Raspberries are commencing to come in freely. Receipts of plums, apricots, pears, etc., so far are hardly worthy of note or quotations. We quote: Apples, \$5 to \$6; dried do., 3 to 3 1/2 c.; evaporated, 5 1/2 to 6c.; bananas, 75c. to \$1; pineapples, 8 to 12c., and strawberries, 10 to 12c.; lemons, \$2 to \$3.50; oranges, \$1.50 to \$3.50, according to brand and package.

COUNTRY PRODUCE.

EGGS—The egg market has ruled quiet, but firm with demand equal to supply at 9 1/2 to 10 1/2 c. for firsts, and 8 to 8 1/2 c. for seconds.

BEANS—Continue quiet at 70 to 75c., for lots, and 80 to 90c. in small lots.

POTATOES—New stock opened at \$2 to \$2.50 per bbl., but receipts have increased rapidly during the week, and prices have tumbled accordingly, standing now at \$1 to \$1.50 per bbl.

TALLOW—Quiet and steady at 4 to 5 1/2 c.

HOPS—Sales have been made in a small way at 5c. to 7c. as to quality, which is a lower inside figure.

HONEY—Unchanged: Bright comb, 12c. to 14c.; dark, 10c. to 12c., and extracted, 7c. to 8c.

HAY.

The hay market is rather easier this week, sales of No. 1 being made on Monday at \$13 to \$13.50, and No. 2, \$10 to \$10.50.

PROVISIONS.

The provision market is quiet and holders of Canadian pork have been urging sales with the result of easier prices, both clear and mess being marked down 50c. We quote as follows: Canadian short cut, clear, \$11.50 to \$12; Canadian short cut, mess, \$12 to \$12.50; hams, city cured, per lb., 7 1/2 to 9 1/2 c.; lard, Canadian, in pails, 8c.; bacon, per lb., 8 1/2 to 9 1/2 c.; lard, com., refined, per lb., 6 1/4 c.

FLOUR, MEAL AND FEED.

Flour shows further easiness since our last, but since the decline demand has been better and the market has exhibited a steady tone. We quote: Winter wheat, \$3.70 to \$3.90; spring wheat, patents, \$3.60 to \$3.75; straight roller, \$3.50 to \$3.60; straight roller, bags, \$1.60 to \$1.75; extra bags, \$1.30 to \$1.40; Manitoba strong bakers', \$3.25 to \$3.40.

Oatmeal has been cut also and at this writing the demand is slow even at the decline. We quote: Standard, bbls, \$2.80 to \$2.90; granulated, bbls, \$2.90 to \$3; rolled oats, bbls, \$2.60 to \$2.70.

The feed market has continued firm all round, while bran especially has been in

good request. We quote: Bran, \$11 to \$12; shorts, \$11 to \$13; mouille, \$15 to \$17.

CHEESE AND BUTTER.

The cheese market has continued unsettled, and the shippers here have failed to follow the speculative buying of last week. As a result values are easier. At the wharf in Montreal on Monday 6,000 Quebec cheese were offered, and they sold at a decline of 1/8 to 1/4 c. on last week at 6 1/2 to 6 5/8 c.

The butter market does not show much change, though some shippers note more enquiry over the cable. The limits given, however, allow little margin for business, but prices on creamery may be quoted at a range of 16 to 16 1/4 c.

ASHES.

There is no change in the ashes market. We quote: Pots, firsts, \$3.60; seconds, \$3.30 and pearls, \$4.75 per 100 lbs.

MONTREAL NOTES.

Sugar prices at the refineries are still unsettled, though not quotably changed.

A few small lots of new pack salmon have been sold on this market on the basis of \$4.50 f.o.b. Coast.

Receipt of new potatoes are very heavy this week, and prices have dropped \$1 per barrel in consequence.

Cables on raw sugar from London this week quoted lowest prices on record, viz., beet, 9s. 9d. July; 9s. 10 1/2 d. August.

Jobbers have refused to enter into any new obligations re supplies of molasses, as receipts have been heavy during the past ten days.

Advices on rice from sources of supply are strong, and though no quotable change in mill prices is noted here, the tone of the market is much firmer.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., July 16, 1896.

TRADE continues quiet, with market ruling weak. Dealers are, however, giving some attention to fall goods, and sales are reported quite freely in peels and canned goods. In the latter, spot peas and tomatoes are among the very few goods which show higher prices. In the lumber business, which is so important to us, while the American market shows nothing of particular interest, English demand is good at good prices. New season's teas are now here, and values are found to be about the same as last year. Stocks of teas here are quite large. The representatives of two London houses were here during the week, but did not find a very active trade. One business appears good—that of the open-air seller of medicine. Every evening two of these doctors lecture to large crowds, after a short entertainment is given to bring the crowd together. Sales appear very satis-

SITUATION WANTED.

WANTED.—BY A YOUNG MAN WITH A first class connection in Montreal and district, any line of goods in Grocery or Provision trade, or would be willing to take a change of territory for any firm; first-class references can be given as to character and ability. Address A. M., THE GROCER Office, Montreal.

NORTHERN ASSURANCE COMPANY

Established 1836.

OF LONDON.

Capital and Funds, \$36,465,000.

Revenue, \$5,545,000.

Dominion Deposit, \$200,000.

Canadian Branch Office, 1724 Notre Dame St., Montreal.

ROBERT W. TYRE - Manager.
G. E. MOBERLEY, Inspector.

For the

**Whitest,
Lightest and
Sweetest Cakes**



Use

**OCEAN WAVE
BAKING POWDER**

MANUFACTURED BY THE

HAMILTON COFFEE & SPICE CO.

Hamilton, Ont.

BEARDSLEY'S SHREDDED CODFISH

TRADE MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; W. M. P. McLaughlin, St. John, N.B.; W. H. C. BURNETT, General Western Manager, 509 Masonic Temple, Chicago, Ill.
J. W. BEARDSLEY'S SONS, New York, U.S.A.

COTTAMS

BIRD SEED

Our sales for six months to June 30th are nearly double those of corresponding periods in previous years.

Cottams Seed, with patent "Bird Bread," patent Holder and Beak Sharpener in each packet, restores birds that have been fed on other foods, and keeps them in health and song.

"Cottams" is the most profitable bird food to handle. Ask any wholesaler.

Dawson & Co.

FRUIT PRODUCE

and COMMISSION MERCHANTS

32 WEST MARKET STREET

Consignments Solicited

TORONTO.

GEORGE McWILLIAM.

FRANK EVERIST.

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL FRUIT

Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

SHOULDERS..

Mild Sugar Cured THE BEST VALUE

Get Prices

F. W. Fearman

HAMILTON

Fancy California Washington Navel and Seedling

ORANGES

factory. Berry business has been very active during the week. All green fruits show large business. Flour shows very light demand even at the very low prices ruling, and market is easy.

OIL—The oil market shows no change either in increased demand or in price. However, the quiet season in burning oil is about over. In prices the feeling is that at any rate they will not be higher and may be lower; a change in the duty is not unexpected. In seal oil, owing to small catch, prices rule higher. Cod oil is very scarce, there being practically no receipts. It is said the producers are clarifying their oil and shipping it to the American market as cod liver oil. We quote: American burning oil, 22½c.; best Canadian, 20½c.; prime white, 17 to 18c.; barrels free in all cases.

SALT—There is but fair demand. Stocks are, however, very light, and, as noted last week, cannot be replaced to sell at price which has been ruling. This has caused a small advance, and on coarse salt still higher prices are looked for. In factory-filled a small quantity arrived this week from Boston. Owing to the difference in price between this salt and the Canadian fine, the Canadian is not as largely sold as it otherwise would be. Owing to the increased sale of cartoons and small wood boxes the sale of small bags in barrels is much lighter than formerly. We quote: Coarse, 48 to 50c.; factory-filled, 90c. to \$1; 5-lb. bags, in bbls., \$3 to \$3.25; 10-lb bags in bbls., \$2.75 to \$3; 20-lb. wood boxes, 20c; 10-lb. boxes, 12c.; cartoons, \$2 per case of 2 doz.; butter and cheese salt, bulk, \$2.65 to \$2.70 per bbl

CANNED GOODS—Salmon for fall are rather firmer, some canners refusing orders at their late quotations. Quantity also seems limited. Most of our merchants have bought, but in smaller quantities than usual, one reason being that salmon, which have been held for nine months, are selling here at about 2 per cent. advance on what those bought at lowest price this season will cost, and lower than they could now be bought for fall delivery best new fish. Vegetables are quoted for fall rather lower this week. Strawberries are held firm. Lobsters are very scarce. There is a good demand. Shipments of canned haddies continue to go forward to the west. In canned soups the last year has shown quite an improvement in demand. It is not, however, large. American packers quote ox tongue higher and firmer. Beef is easy. Oysters are still high. We quote: Corn, 75 to 80c.; peas, \$1 to \$1.10; tomatoes, 95c.; gallon apples, \$2.20 to \$2.25; corned beef, 2-lb tins, Canadian, \$2.20 to \$2.25; 2-lb. tins, American, \$2.40 to \$2.50; 1-lb tins, \$1.50 to \$1.60;

Brock's Bird Seed

It is the seed others are selling. It is admitted to be the best bird seed in the market.



The demand for it is increasing. Ask your wholesaler for it, and see that you get it.

NICHOLSON & BROCK - TORONTO

HAMS BREAKFAST BACON LARD

OUR WELL KNOWN BRAND

Write for prices.

WM. RYAN

70 and 72 Front St., East,
TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

MAIL YOUR ORDER

It will be filled as satisfactorily as if you personally selected the goods.

The demand for our "Maple Leaf" Brand of Hams, Breakfast Bacon, Rolls, etc., is still increasing.

GET INTO LINE.

D. GUNN, BROS. & CO.

TORONTO

"NEVER TURN A WHEEL" WITHOUT IT CAN'T YOU SELL?

PEERLESS

MACHINE



Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO

Sole proprietors, Toronto, Ont.

Choice and Strictly Fancy Lemons PRICES
Finest Bananas RIGHT

Arriving Weekly

HUGH WALKER & SON, Guelph, Ont.

OYSTERS, 2's, \$2 to \$2.25; 1's, \$1.35 to \$1.45; peaches, Canadian, \$2.85 to \$3.10; 2's, \$1.90 to \$2; pineapple, \$2.35 to \$2.50; salmon, \$1.35 to \$1.40; haddies, \$1.25 to 1.30; clams, \$5 for 4 doz; chowder, \$2.75 for 2 doz.; scallops, \$5.50 to \$5.75 for 4 doz.; Digby chickens, \$1; kippered herring, \$1.10.

GREEN FRUIT—There is active business. Bananas are a large sale. Oranges high and about out of the market. While pine apples show no change in price, season is getting late. Arrivals of apricots have been light. Pears arrive in good condition. This cannot be said of peaches, which so far have given but little satisfaction. The apples which are now arriving are much better than the first lots to hand. In small fruits, Nova Scotia strawberries, which have been arriving very freely, are about over. Our own province berries are still arriving in good condition. Cherries are coming in; while prices asked for first arrivals were high, they soon fell off. Melons keep firm. We quote as follows: Lemons, \$3 to \$4; Valencia oranges, \$10; pineapples, \$1.50 to \$2; bananas, \$1 to \$2; strawberries, 10 to 12c.; cabbage, per doz., 80c.; cucumbers, 50c. per doz.; tomatoes, \$1.50 to \$2 per crate; California peaches, \$2 to \$2.50; apricots, \$1.50 to \$2; cherries, 30 to 40c.; plums, \$2.50 to \$3; melons, 50 to 60c.

DRIED FRUITS—Merchants are working off their old raisins to advantage; not that there is particular demand, but stocks, both here and in New York, are light. Loose muscatels are about out of the market. Dealers are placing orders for peels more freely. Stock carried over from last season is very light. As before noted, citron is higher than last season and is held firm. Quotations received on Valencias for August show little difference from last year; if anything, they are rather lower. There is still some demand for California prunes. These goods have given good satisfaction. Late prices from Norfolk on peanuts are lower. We quote as follows: Valencias, 4½ to 5c.; layers, 5½ to 6c.; California L.M. 3-crown, 6½ to 7c.; London layers, \$1.50 to \$1.75; currants, cases, 4¼ to 5c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 6½c.; prunes, boxes, 6 to 7c.; dates, 4½ to 5c.; dried apples, 5c.; evaporated apples, 6¾ to 7c.; Egyptian onions, 1½ 2c.; Bermuda onions, \$1 to \$1.25 per crate; cocoanuts, \$4 to \$4.50 per 100 lbs; figs, 10 to 12c.; Sultana raisins, 6½ to 7c.

DAIRY PRODUCE—Butter is large supply and very dull. Buyers make the price. Dairy very hard to sell and there is no sale at all for poor. Eggs are also light sale and prices keep low. In cheese as yet sales have been small; there is but little life. For old there is no sale. We quote: Dairy butter, 14 to 15c.; creamery, rolls, 18 to 19c.; do. tubs, 17 to 18c. Eggs are steady at 8 to 9c. Cheese, 8½ to 9c.

SUGAR—This article, in which there has been so much hope, continues to disappoint. And though from the American market come encouraging reports, prices here continue to ease off and another decline of about ½c. is reported. The usual demand at this season is very slow in coming. We quote: Granulated, 4⅝ to 4¾c.; yellows, 3⅝ to 4c.; Paris lump, 6c.; powdered, 5¾ to 6c.

MOLASSES—Importations so far have been large, though not the proportion of Barbadoes usual. One importer who heads the list has had upward of two thousand packages, sixteen hundred being large. The next on the list has had about thirteen hundred. Demand, although dull, keeps up fully as well as dealers expected, taking all things into consideration. Prices, however, have had to be shaded, making profit less than had been hoped. Importers have been somewhat helped by small fall-shorts on importations. Country dealers are being largely supplied, and this will be felt in the later demand. There is no call for syrup and New Orleans shows little movement. We quote: Barbadoes, 27 to 29c.; Porto Rico, 32 to 34c.; New Orleans, bbls., 30 to 34c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; St. Croix, 25 to 26c.

FISH—Catch of salmon continues large, and prices low. All points to which shipments are made are overloaded, except as regards haddock. This is the only fresh fish now in the market to any large extent. Lobsters are very light arrivals and season is about over. In large dry cod there is light stock, but in medium and pollock prices are easy. No demand for pickled is yet felt. Stocks are about cleaned up. The only new are a few bay. There is no demand for dry hake and haddock. Smoked still very dull and low. Large quantities of nice dulce continue to be received. We quote as follows: Large cod, \$3 to \$3.25; medium, \$2.75 to \$3; pollock, \$1.20 to \$1.25; bay herring, \$1.20 to \$1.25 per half-bbl; new smoked, 4 to 5c.; shad, half-bbl, \$4.25; Shelburne, \$2.75 bbl.; \$1.65 half-bbl.; boneless, 2½ to 8c.; salmon, fresh, 10 to 12c.; lobsters, 6c.

PROVISIONS—This is still a very quiet line. There is still considerable stock here, particularly pork and lard. Market is low and weak. Smoked meats show limited sale, only hams moving. We quote: Clear pork, \$13.75 to \$14.25; mess, \$13 to \$13.50; beef, \$12.25 to \$13.25; hams, 10 to 11c.; rolls, 7½ to 8c.; pure lard, 8½ to 9c.; compound, 6½ to 7¼c.

FLOUR, FEED AND MEAL—In flour the price continues to drop off. Agents find sales rather better because stocks which were large have worked off, but dealers find demand very slow, and prices show quite a range. Oats are reported plenty and with oatmeal keep low. Cornmeal is at the low price still, though one city mill advanced the price a little, owing to other mills being out of corn for a few days. Sales have been very large. Hay is quite a little higher; farmers are about beginning to cut; firm prices are expected; crop is not a large one. There is nothing to note a change in beans; price and demand low with large stock. We quote: Manitoba flour, \$4.45 to \$4.50; best Ontario, \$4.10 to \$4.20; medium, \$4 to \$4.10; oatmeal, \$3 to \$3.15; cornmeal, \$1.90 to \$2; middlings, car lots, in bulk, \$14.50 to \$15.50; bran, do do, \$13.50 to \$14; hay, \$14 to \$15; handpicked beans, \$1; prime, 90c.; oats, 30 to 32c. barley, \$3.50; round peas, \$1.15; split peas, \$3.30 to \$3.50; yellow eye beans, \$1.75.

ST. JOHN NOTES.

Fifteen dollars for a lobster seems a large price to be refused, but it was refused for one caught at Campobello. It weighed

Joseph Carman

Mercantile Broker and
Manufacturers' Agent,

Correspondence Solicited.
References—
All wholesale Grocers.

WINNIPEG, MAN.

BUTTER and EGGS

Consignments of the above and all produce solicited. Highest prices obtained.
Prompt returns. Correspondence invited.
References—Bradstreet's Agency.

H. P. Gould & Co.

Wholesale Produce and Commission Merchants,
80 Colborne St., TORONTO

ALBERT PAIN . . .

36 Merrick St.,
HAMILTON, ONT.

PRODUCE AND COMMISSION MERCHANT

Strawberries and spring vegetables are now in. All orders promptly attended to.
TELEPHONE 1211.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

VINEGARS

Made under Government Super-
vision. Absolutely pure.

BADGEROW SCOTT & CO.

79 and 81
JARVIS ST.
TORONTO.

LONG EXPERIENCE

Has taught us that it is the **BEST**
ARTICLE that takes with the
trade. We have tried to make . . .

"GOLDEN" FINNAN HADDIES

The **BEST** brand on the market, and
we know we have succeeded.

A great trade bringer.
Order from your wholesaler.

NORTHROP & CO.

Packers' Agents.

St. John, N.B.



Jersey Cream Baking Powder

We don't need to say anything about it if you will only give it a trial with your customers.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.
CHATHAM, ONT.



THERE ARE GROCERS IN YOUR SECTION

Handling our Pickles. They sell well because the quality is right and price reasonable.

You can't afford to be without them.

T. A. LYTLE & CO.
Vinegar Manufacturers
TORONTO

A BARGAIN

. . . IN . . .

Straw Paper

WRITE NOW

JOHN SLOAN & CO.

Wholesale Grocers TORONTO

VALENCIAS

OFF-STOCK
FINE OFF-STOCK
SELECTED LAYERS

Special quotations for Round Lots

WARREN BROS. & CO.

35 and 37 Front St. East, Toronto.

Dried Fruits

SPHINX PRUNES "U"
FRENCH PRUNES
CALIFORNIA AND OREGON
HALLOWEE DATES

At low prices.

T. KINNEAR & CO.

49 Front St. East, TORONTO

A GOOD SELLER To know is to appreciate.



W. CLARK - MONTREAL

NEW MONING CONGOU

CHOICEST
FINEST GRADES

The well-known "Double Triangle" brand.

PERKINS, INCE & Co.

TORONTO.

BEST FOR BREAKFAST

BEST FOR DINNER

ALWAYS BEST



*Laurentian
Spring Water*

Bottled by the

LAURENTIAN SPRING WATER CO.

90 Beaudry Street

— MONTREAL

IS

FINER THAN ANY IMPORTED WATER

And comes within the reach of all.

ASK FOR SAMPLE AND PRICE.

THE CYCLIST

with a supply of

JAMIESON'S BISCUITS

may wheel any distance, scorning hotels. They are sustaining, refreshing, always crisp and tasteful.

None better—scarcely so good, in fact.

ALL GROCERS KEEP THEM

Manufactured by

R. E. JAMIESON - OTTAWA

22½ lbs. and measured 42 in., with claw 14 in.; girth of body, 19½ in.; of leg, 4 in.

New Brunswick potatoes and cabbage are now on the market.

The report of the Clearing House for June shows total clearings, \$2,418,916; balances, \$441,608.

Northrup & Co., of this city, have been appointed agents for the celebrated Foam yeast, which is proving such a good seller.

The following received turtles by the last West India steamer: Royal Hotel, Dufferin Hotel and Union Club. The soup was much enjoyed.

The well-known firm of Huestis & White, Sussex, has undergone another change. Mr. White retires, and the business will be carried on by Murray Huestis.

The Canadian nail men have been holding a session here. During their stay they were tendered an excursion up the river by the city members of the association.

Very large shipments of strawberries have gone forward from the Annapolis Valley to the American market. They are shipped in refrigerator cars. On July 2nd two carloads were shipped.

The following molasses arrived by last West India steamer: 75 casks and 60 barrels Antigua; 700 casks Barbadoes; 125 barrels and 12 casks St. Croix. Besides the

molasses there were 30 barrels Barbadoes sugar, 50 barrels pineapples and 75 bags coconuts.

James Patterson this last week received his diploma and medal from the Columbian Exhibition. They are particularly fine and are highly prized. They were awarded for his display of pickled fish.

Reports from the Annapolis valley are for full crop of apples; Gravensteins give good promise and Kings show up particularly well. It is hard to tell what will happen before fall. A number of new orchards will come in this season. Prospect for English demand is good, and already enquiries are reported. Every effort is being made to have better steamship facilities. Shippers are somewhat afraid of the extra freight rate necessary to do this, but experience should teach them the necessity of it. The difference in freight is small when compared with the advantage of having the apples landed in good condition.

TRAVELERS TO "MOONLIGHT."

The City Travelers' Association of Toronto will hold its fourth annual promenade concert on Monday night next, the 27th inst., on board the steamer Chippewa. An excellent programme has been prepared, and orchestra and brass bands will be on board. The concert programme contains no less than twenty-four numbers.

A NECESSITY TO GROCERS.

James Pickett, who purchased the "Globe Grocery," Mount Forest, from Luke Madigan, writes as follows: "Finding THE CANADIAN GROCER as necessary to a merchant in running a business as oil is to machinery, I have paid him for the balance of his term, so you will kindly send it to address given below."

Previous to becoming proprietor, Mr. Pickett was manager of the "Globe Grocery," and learned to appreciate the value of THE CANADIAN GROCER.

WINNIPEG RETAILERS.

The annual meeting of the Winnipeg Retailers' Association was held on the 7th inst. at the Delmonico, and was enthusiastic when the question of adherence to the early closing system was discussed. At present the affairs of the association are prospering, and the members are determined to see that the necessary legislation is secured to close all the stores at a uniform early hour. They claim the recent bylaw was upset on a technicality, which can be easily remedied. The officers elected are as follows:

President—C. H. Wilson.
Vice-president—T. D. Deegan.
Treasurer—George Ryan.
Secretary—J. M. Teachman.
Assistant secretary—J. L. Clow.

Votes of thanks were moved to the retiring officers before adjournment.

Up=to=date

The acme of skill in the
Art of Manufacturing
Flavoring Extracts.

PURE GOLD FRUIT
FLAVORING
EXTRACTS

ARE THE BEST



PURE GOLD M'FG. CO. 31 & 33 FRONT ST. EAST.
TORONTO.

HALIFAX TRADE GOSSIP.

NEW codfish are in abundance on our shores, but the catch is somewhat retarded by the lack of bait. Still, the prospects for a large catch are good. The price of codfish is unchanged at \$2.25 to \$2.50 for small and \$3 to \$3.50 for large.

Salmon have taken quite a tumble owing to liberal receipts. The steamer Harlow and several schooners brought about 700 packages from Newfoundland and the price fell from \$23 ten days ago to \$13.50 to \$14 to-day. The catch in Cape Breton is the largest ever known and reports just received from Labrador are to the effect that the catch is above the average. Buyers look forward to securing salmon at \$11 for 1st. \$10 for 2's and \$9 for large 3's.

Alewives are fairly plentiful. The quotation is \$3.

New herrings are coming in at \$3.75 to \$4, and dealers can get their requirements filled at these figures.

The breadstuffs markets continue quiet and easy on all lines. The tendency for some time past has been to lower markets. The jobbing price to-day runs from \$3.20 to \$3.30 for extras; \$3.40 to \$3.50 for straight grades; \$3.60 to \$3.85 for patents, and \$3.90 to \$4.40 for Manitobas.

We have heard of oatmeal and rolled oats selling as low as \$2.70 to \$2.75 by the

carload, jobbing prices being about 15c. above these.

Cornmeal is quoted at \$1.95 by the carload. Jobbers' prices are 5 to 10c. more.

Oats are offering at from 28½ to 30c. by the carload, with jobbing prices 2c. higher.

Feeds are low. Middlings are offered at \$14.75 to \$15 by the carload, and bran \$1 less.

The market is fairly well supplied with green fruit, such as California pears, peaches, apricots, bananas, pineapples, etc., the tri-weekly service to Boston being a great advantage to dealers in this respect. Some of the fruit, such as peaches, is arriving in poor condition. Oranges are about cleaned up. Annapolis Valley strawberries continue to come in, but will be well done by the end of the week. The price remains to jobbers at about 7c. per box. Egyptian onions are selling at 1¼c. per lb.

The provision market remains dull owing to the demand for fruits and the cheapness of salmon. Beef is being superseded by lamb. Good beef is worth \$8.25, and good grass cattle \$7. Lambs sell at from \$2.50 to \$3, or about 10c. per lb., sinking pelts. Mutton is worth 6c., and veal 4 to 5c. P.E.I. mess pork is quoted at \$14, and American at \$15.

Poultry continues in poor demand. Fowls sell at 50c. per pair, and turkeys at 14c. per lb.

Butter is a drug on the market. Small tubs of dairy are offered by farmers at 16c.

Store packed is worth 14 to 15c., good dairy is worth 16 to 17c., and good creamery, 19c.

There is a fair demand for eggs at 10c.

Cheese is jobbing at 9c., and some at 8½c., although the latter is poor stock.

Old potatoes are going up in price on account of stocks being fairly well cleaned up. They are now worth 40c.; all other old vegetables are about done.

There have been some more arrivals of molasses since last week. The Taymouth Castle brought several small lots from Antigua, Barbadoes, Demerara, St Kitts, St. Croix and Trinidad. The market is dull. Quotations are: St. Croix, 28c.; Porto Rico, 35 to 36c.; Barbadoes, 32c.; Demerara, M R brand, 39c.; St. Kitts, 28c.

The sugar market remains in an unsatisfactory condition. Prices at the refinery are easier, being 47-16c. and upwards for yellows.

The death of John F. Devine, of the well-known fruit house of Hessian & Devine, took place last week.

DISSOLUTION OF PARTNERSHIP.

The partnership heretofore existing between Robt. Moore and Jonathan Magee, doing business under the style of the Western Storage & Commission Co., 420 to 422 Ridout street, London, has been dissolved by mutual consent. The business will be continued by Mr. Moore, who assumes all liabilities.

Attractive, Fascinating . . .

The very finest and choicest summer **Breakfast Food**. Will keep perfectly fresh and nice for a long time. Has a most delicious texture and flavor. In fact, we feel as enthusiastic about

. . . FARINOSA . . .

(Registered)

BREAKFAST FOOD

as we do about the N. P. plank in the Reform Platform. We would like to have the opportunity of sending to every live grocer in the Dominion of Canada a sample of it. Send in your names, gentlemen, and the sample will be sent with full particulars.

The Ireland National Food Co., Ltd.,

MILLERS AND MANUFACTURERS OF
Pure Cereal Food Products

OPERATING one of the largest and most complete Breakfast Cereal Food Mills in the Dominion

TORONTO, CAN.

HANDSOME PRIZES.

THAT the Montreal Retail Grocers' Association has many friends in its own city, the list of prizes donated to the games held at the picnic this week fully attests. Chairman Alex. Fraser, of Fraser, Viger & Co., furnishes the following extensive list:

The St. Lawrence Sugar Refinery, \$50; the Canada Sugar Refinery, Messrs. Wm. Dow & Co., Hudon, Herbert & Co., Gooderham & Worts, Ltd., Toronto; N. Quintal & Fils, Dawes & Co., Lachine, and John H. R. Molson & Bros., \$25 each; Messrs. Caverhill, Hughes & Co., Charles Gurd & Co., and the Canadian Brewing Co., \$15 each; Messrs. Laporte, Martin & Cie., James Harper, Hart & Tuckwell, Montreal Fruit Auction Co., Chas. Langlois & Co., Viau & Frere, George Childs & Co., John Hope & Co., John Duncan & Co., Brodie & Harvie, Law, Young & Co., J. M. Douglas & Co., and the St. David Wine Co., of Toronto, per Messrs. C. A.

Chouillou & Co., agents, \$10 each; Messrs. D. Hatton & Co., Colin Campbell, A. T. & W. H. Masterman, St. Arnaud & Clement, J. A. Vaillancourt, Loynachan & Sriver, J. J. Vipond & Co., O. & E. Hart, Vipond, McBride & Co., J. R. Clogg & Co., Montreal Fruit Exchange, John Caldwell, Bowes & McWilliams, Henri Jonas & Co., Carter, Galbraith & Co., Wm. Meldrum & Co., John Taylor & Co., Hislop & Hunter, Fleischmann & Co., \$5 each; Messrs. Leduc & Daoust, \$2; the New York Biscuit Co. 1 case (1 dozen) tins fancy biscuits; Messrs. L. Chaput, Fils & Cie., three handsome special prizes for the "Grand Tombola"; the American Tobacco Co., 3 boxes tobacco; the St. Croix Soap Co., per W. H. Sardon, agent, 1 box Surprise soap; Messrs. Christie, Brown & Co., 6 special prizes; Messrs. Chase & Sanborn, six special prizes; H. A. Nelson & Sons, 1 cigar case; Canada Liquor Co., 10 dozen claret; Montreal Biscuit Co., silver pitcher; Messrs. C. A. Chouillou & Co., 1 case champagne; David Robertson & Co., 1 half-barrel flour; Wm. Strachan & Co., 1 box gilt edge soap;

Messrs. Alfred Savage & Son, 1 box Queen's laundry bar soap; John Barry, special prize; St. Lawrence Starch Co., 2 boxes prepared corn; Messrs. Robert Greig & Co., 2 boxes "Crown Brand" flavoring extracts and 1 box Vinolia toilet soap; Messrs. A. & H. Lionais, proprietors Le Prix Courant, a handsome marble clock and bronze ornaments; Messrs. Evans & Son, Ltd., 1 case Montserrat lime juice; Messrs. Hiram Walker & Sons, Walkerville, Ont., 1 case Club rye; Messrs. Walter R. Wonham & Sons, Montreal, 1 case Club cocktails.

The magnificent prizes competed for at the grocers' picnic at Otterburn park were on exhibition in Messrs. Fraser, Viger's windows, 211 St. James street.

PATENT REPORT.

Marion & Laberge, solicitors and experts, report that the following patents have recently been granted to Canadian inventors. 52693, F. Guay, merry-go-round; 52701, W. Bohrer, pipe; 52723, W. G. Lane, coal dumping car.

Assurance . . .



Is made doubly sure when you buy our goods with the "Maple Leaf" brand. Every can, whether of fruit, vegetable or meat, is guaranteed perfectly pure and made up from the very best stock obtainable.

DELHI CANNING CO., DELHI, ONT.

The Laws of the Medes and Persians



Permitted no alteration in decrees once established. The laws which govern the manufacture of our cheese permit no alteration in our standard of quality. Nothing short of perfection will pass. Every pot is the same as the last one—neither superior nor inferior. Absolute uniformity guaranteed.

A. F. MACLAREN & CO. - TORONTO.



East India Pickles

Good Sellers
Good Profit

Are preserved with a dressing of the finest and best selected spices and condiments gathered from all parts of the world, but more especially from the East Indies. Try them and you will use no other.

Large bottles—
1 dozen in a case.
Small bottles—
2 dozen in a case.

A. E. Richards & Co. Canadian Agents Hamilton.

GROCERS _____
SHOULD BUY

Knox's Sparkling Calf's Foot Gelatine

It is unequalled by any other make.

No. 1. Knox's Sparkling
... Calf's Foot

The purest and best in the world to-day. Dissolves in two minutes. Makes 2 quarts jelly.

No. 3. Knox's Acidulated
... Gelatine

This is Knox's Sparkling Calf's Foot combined with pure fruit acid. No lemons are required in making jellies. Makes 2 quarts.

THE MOST EASILY PREPARED. MAKES THE FINEST JELLIES.

A. E. Richards & Co. Canadian Agents Hamilton

No Self-Respect is Lost

When you recommend your customers to buy Tetley's (Indian and Ceylon) Packet Teas. We know, you know and your customer will know, when he has tried it, that this tea is good, honest, well-grown and well-blended tea.

JOS. TETLEY & CO., 14 Lemoine Street, MONTREAL.

T. KINNEAR & CO.,
49 Front St. East, TORONTO.

THE HUDSON BAY CO.,
WINNIPEG.

HINTS TO BUYERS.

WRYAN, produce merchant, Toronto, is finding trade in smoked meats equal to anything it has been during the past couple of years.

T. Kinnear & Co. are in receipt of a shipment of Patras currants in half cases.

Loose muscatel California raisins are still in stock with H. P. Eckardt & Co.

Davidson & Hay report the arrival of direct shipment of new crop Ceylon teas.

T. Kinnear & Co. have in stock "Scripture" brand lobsters in talls and half's.

Davidson & Hay have in stock a full assortment of Meyer & Co.'s meat and fish paste.

T. Kinnear & Co. are receiving another lot of the celebrated "Golden" finnan haddies.

Japan teas now offering by Lucas, Steele & Bristol at 15 and 18c. are said to be snaps. Samples on application.

John Sloan & Co. are in receipt of a shipment of Booth's "Diamond" and "Oval" brands of canned pineapple.

Davidson & Hay have in stock Sir Robt. Burnett's and Hill & Underwood's English malt vinegar in quarter casks.

Rutherford, Marshall & Co. have made several shipments of butter to the Maritime Provinces during the past week or two.

The demand for malt and cider vinegars is on the increase. T. A. Lyttle & Co. report unusually large sales in these lines.

A big price reduction on all their canned goods resulted in a lively clearance for Laporte, Martin & Cie. during the past two weeks.

Robert Greig & Co. have on hand a lot of Purnell's English malt vinegar, for which they are quoting close figures on original packages.

"A cheap match, but a good one," is what Laporte, Martin & Cie. claim for their "Victoria" brand. They report a sale of two carloads a month.

Several hundred cases were landed this week by Robert Greig & Co. from Dandicolle & Gaudin, the celebrated packers of French preserved goods.

H. P. Eckardt & Co. are in receipt of a cable from Japan announcing that all their

orders for "Victor," "Ostrich" and "Monarch" brands of teas have been executed.

H. P. Eckardt & Co. report that their sales of "Ludella" Ceylon package tea are increasing rapidly. The firm has just put in a new 1,000 pound mixer.

W. H. Gillard & Co. have some very fine lines of Japans to retail at 25c. "Excellent value," so that firm say, "for a merchant to gain trade on."

"Our 'Victoria' and 'Princess Louise' brands are good examples of the growth in popularity of Ceylon tea," say Laporte, Martin & Cie., "they are both good sellers."

"Hire's root beer has gone off well this season. Have had to re-order Stower's lime juice, cordial and clarified lemon squash," write Lucas, Steele & Bristol.

Howe, McIntyre & Co., Montreal agents for "Golden" finnan haddies, are increasing their sales, which shows the trade know a good thing and are willing to push it along.

Pilgrim's summer beverages, of which W. H. Gillard & Co. are the agents, are selling rapidly. Last season they sold over five thousand cases and look for a larger sale this.

A large shipment of Carr & Co.'s English biscuits was landed this week by Robert Greig & Co. These biscuits are daily increasing in popularity with the best class of trade.

Noble's "XXX" lobsters now in stock with Lucas, Steele & Bristol. Being paper lined will not spoil like ordinary goods. The firm have just received Clark's ham and veal pate; also chicken, duck and partridge pates.

Robert Greig & Co.'s "Crown" flavoring extracts are having an unusually large sale this season. The trade realize that in handling this line they have something that can be absolutely depended upon to give every satisfaction, even to the most fastidious customers.

The Pure Fruit Extracts put up by the F. F. Dalley Co., of Hamilton, are experiencing a constantly increasing trade. They should. The goods are unquestionably of excellent quality. The firm is in receipt of reports from its customers bearing this fact out.

The proprietors of Adams' root beer have recently placed upon the market a 10-cent

size, to make two gallons of Adams' ginger beer, and have reduced their price of the root beer from \$10 per gross to \$9, or 80c. per dozen, to bring it in harmony with the introductory price of the new product. The Canadian Specialty Co., Toronto, are still their selling agents.

The material used in the manufacture of "Rising Sun" and "Sun Paste" stove polish is imported from Ceylon, India, and goes through a peculiar manipulation at the factory in Canton, Mass. The durable qualities of the stove polish are due to the high quality of the materials used.

A shipment of a lot of new season's Moning Congou teas is arriving in about a week for Perkins, Ince & Co. The teas are choice. In the shipment are also a few packages of finest teas that were grown in China this season. They are extra choice Ning-chows.

Moore Bros. received orders one day last week for immediate shipments of "Rising Sun" stove polish and "Sun Paste" stove polish amounting to eleven carloads of 15 tons each. At this season of the year such a day's sales of stove polish is phenomenal and attests the popularity of these goods.

To see a baking powder and spice factory brightly illuminated and to hear the buzz and hum of machinery at night at this time of the year, excited the curiosity of THE CANADIAN GROCER to such an extent that he dropped into the Pure Gold Manufacturing Co. one night this week to find out what was wrong. "Nothing wrong," said the genial manager, "only a most unlooked-for rush of business during the last four weeks, and we are working three or four nights every week to keep up with it, and large as our plant is we are scarcely able to do so. Never saw anything like it."

P. C. Larkin & Co. report that "Salada" is now on sale in nearly every city, town and village between Halifax in the east and Victoria in the west, with wholesale agencies in Toronto, Montreal, Ottawa, London, Hamilton and Vancouver. The trade is more than twice what it was this time last year. Besides this showing in Canada, Spiller & Seaman, the well-known tea merchants of Buffalo, N.Y., are making great headway with it in the United States, and in the streets of Buffalo to-day "Salada Ceylon Tea" can be seen on the windows of the leading grocers nearly as frequently as it can be in the Canadian cities.



This is a cut of our high Grocer Refrigerator which we make in three sizes. We also have two sizes in a low style of Grocer Refrigerator and in point of workmanship and efficiency cannot be excelled in this or any other country. We make them for Butchers', Grocers', Hotel and Family use. Call and see them or send for catalogue.

JOHN HILLOCK & CO.
165 Queen St. East, Toronto.

THOUSANDS DON'T KNOW

There are still thousands of people in this Dominion of Canada who do not know the taste of **pure** tapioca. Some of them are **your** customers; there's a treat for them and a pleasure for you to sell them **Instantaneous**. It's pure.

HOWE, McINTYRE CO.

Agents, Montreal.



50 Casks
Best
Imported
Chicory

EWING, HERRON & CO.

Coffee and Spices

... MONTREAL



MALLAWALLA

continues

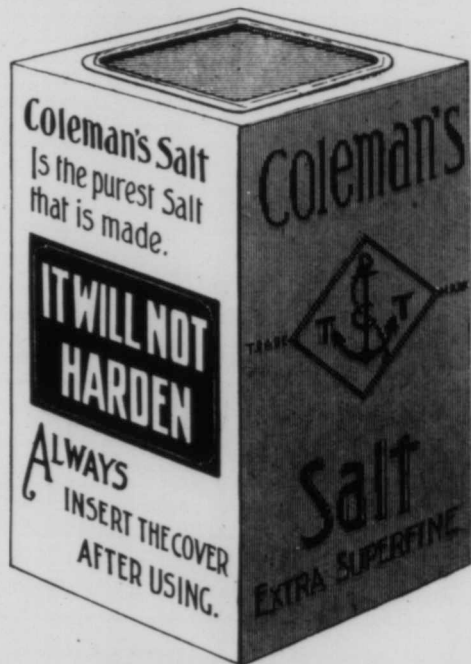
to hold its own;

the .

strongest proof of excellence.



Our New Box ..



FAC SIMILE OF 5-LB. BOX.

Is almost air-tight, and besides keeping the salt dry and loose, forms a most attractive package for shelf display.

COLEMAN'S SALT

Gives universal satisfaction. We pack it in Bags, Sacks and Boxes. Remember

IT WILL NOT HARDEN

THE CANADA SALT ASSOCIATION

CLINTON, ONTARIO.

A Capital T

With which to begin a new era in your tea trade is

Appleton's Tea

It is composed of the finest spring pickings from the best gardens in India and Ceylon, skilfully blended in such a way that it produces a perfect cup—wholesome, fragrant and refreshing.

Drop a line for prices.

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.
SOLD IN LEAD PACKETS

*Spring Picked!!!
Skilfully Blended!!
Attractively Packed!*



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

The Sons of Rest..

and the Daughters of Rest are always on the look-out for labor savers. Many of the "daughters" have yet to learn how much exertion can be saved by using

SILVER DUST Washing Powder

For scrubbing, cleaning wood work, washing clothes and woollens it cannot be beaten, and it does the work in about half the time it would take, using soap.

SILVER DUST MFG. CO. - HAMILTON

LIPTON'S TEAS

As Supplied to HER MAJESTY THE QUEEN

OVER 1,000,000



Packets sold weekly in Great Britain alone.

Largest sale in the World.

- Wholesale Agents:
- Montreal: Caverhill, Hughes Co.
 - Toronto: Ely, Blain Co., Ltd.
 - Ottawa: P. Baekerville & Bros.
 - Kingston: W. G. Craig & Co.
 - Hamilton: Balfour & Co.
 - London: A. M. Smith & Co.
 - Sarnia: T. Kenny & Co.
 - Winnipeg: Sutherland & Campbell.

LIPTON
TEA PLANTER
CEYLON

Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.

Everlastingly At It

It takes a **LONG TIME**
to convince **SOME MER-**

CHANTS that
CEYLON TEAS
are better in every
respect, quality,
style, healthful-
ness, purity and
profitableness than
ANY OTHER TEAS
in the world; but
once convinced al-
ways convinced.



Ceylon Teas Are The Teas

Of the 19th and 20th Centuries.

Don't be behind the times. Buy Ceylon Teas.

..HAVE YOU..

TRIED THE

Finest Whisky

IN THE WORLD?

VIZ. _____

JOHN DEWAR & SONS'

(Distillers, PERTH, SCOTLAND.)

50 Medals.

Purveyors by appointment to Queen Victoria. Under competition, the only Scotch drawn at the bars of Spiers & Pond, Ltd., London, England. Highest Award International Exhibition, Edinburgh, 1890, Diploma of Honor and Gold Medal.

J. M. DOUGLAS & CO. MONTREAL, Agents

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record



MARTIN & ROBERTSON,
Victoria and Vancouver,
for British Columbia

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory

Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and
Liverpool

CHAS. GYDE, Montreal, for Ontario and Quebec.

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE

Send your orders to

THE COWAN CO., Ltd.

470 King St. West, Toronto

DON'T BUY A refrigerator until you have seen the

EUREKA

It is built on scientific principles, and of best materials.

A catalogue will give you all details.

ADDRESS:

Eureka Refrigerator Co.
54 Noble Street,
TORONTO.



The **GRAND TRUNK RAILWAY**

System is the Great International Route

Between the **EAST** and the **WEST**

Is the **ONLY LINE** running **THREE** Fast Express Trains Daily (except Sundays) between

**MONTREAL, TORONTO,
DETROIT, NIAGARA FALLS,
AND CHICAGO.**

(For Sunday Service consult TIME-TABLE.)

IT IS THE GREAT SCENIC AND TOURIST ROUTE. The only Line affording delightful views of all the principal cities and points of interest along the picturesque banks of the St. Lawrence River and shores of Lake Ontario.

The only all-rail route from the West to Cacouna, Dalhousie, and other Seaside Sea-bathing Resorts on the Gulf of the St. Lawrence.

The direct route to Boston, New York, the White Mountains, Portland, Me., Old Orchard Beach, and all Sea-bathing Resorts on the Atlantic Coast.

It is the only route to the MUSKOKA AND MIDLAND LAKES, and the short line to OTTAWA.

Ask for tickets via the Grand Trunk Railway and see that they read that way.



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
— Longfellow.

DO YOU?

WISH THUS TO BUILD
an advertisement
in the
**CONTRACT-
RECORD,**
TORONTO
will bring you
orders from the
best contractors.

SALT

Car lots assorted as you want it. We carry full stocks.

VERRET, STEWART & CO.
MONTREAL QUEBEC.

Siamese Twins



are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office. No medical examination is required for our pension.

Bond policy and rates are away down.

**MANUFACTURERS' LIFE
INSURANCE COMPANY**

HEAD OFFICE, Toronto, Can.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St.
MONTREAL

**Boeckh's
Brushes**

A REFRESHING AND TONIC BEVERAGE

**Lemon...
Phosphate**

This preparation is the natural acid of the lemon combined with acid phosphate, so highly esteemed as a tonic.

A teaspoonful in a glass of water sweetened to taste makes a delicious and cooling drink.

PUT UP IN PINT BOTTLES

THE PUBLIC ARE ASKING FOR IT
HAVE YOU ANY IN STOCK?

Prepared by . . .

THE JOHNSTON FLUID BEEF CO.

MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE bailiff is in possession of the premises of Dolcomyn & Reddall, tobacco, etc., Hamilton.

Henry Head, general merchant, Cloyne, is in financial difficulties.

Gorman Bros., general merchants, Renfrew and Maynooth, have assigned to J. T. Tennant.

The bailiff is in possession of the premises of Bernard Le Van, cigar manufacturer, Toronto.

Joseph Letendre, general merchant, St. David (Yamaska county), Que., has assigned to Lamarche & Benoit.

A. J. McDonald, general store and fish, Port Hood, N.S., is offering to compromise at 50c. on the dollar in 6 and 12 months.

An insolvency declaration has been applied for in the matter of Lizzie Leo, groceries and liquors, St. John's, Newfoundland.

Ingraham & McLean, general merchants, Sydney, N.S., are offering to compromise at 50c on the dollar, payable in 3, 6, 9 and 12 months.

CHANGES.

S. P. Belley is starting a general store at Fraserville, Que.

L. A. Belanger is opening a general store in Fraserville, Que.

Menard Parthenais, grocer, Montreal, has removed to St. Henri, Que.

Mrs. M. Struthers, grocer, St. Henri de Montreal, has retired from business.

E. Lalumiere, saloon and fish dealer, Montreal, has sold out saloon business.

Joseph P. Deslauriers, general merchant, Fraserville, has been succeeded by A. E. Faucher.

Ulric Taillon, general merchant, St. Roch l'Achigan, Que., has been succeeded by Joseph Laurier.

H. A. Nelson & Sons, Ltd., manufacturers and importers, Montreal, are applying for incorporation.

SALES MADE AND PENDING.

The assets of N. Z. Belanger, beer bottler, Montreal, have been sold.

R. W. Richardson, general merchant, Hartland, N.B., has sold out.

The stock of soap of the estate of P. M. Lawrason, London, has been sold.

The stock of the estate of M. O. Wier & Co., grocers, Halifax, is advertised for sale by tender.

PARTNERSHIPS FORMED AND DISSOLVED.

Lambert & Vezina, general merchants, St. Joseph Beauce, Que., have dissolved; business will be continued by N. Lambert in his own name.

Lefebvre Freres, manufacturers of boots, Montreal, have dissolved, and a new firm has been registered, composed of Albert St. Martin and Guillaume Bolland; style unchanged.

The Montreal Self-Raising Flour Co., Montreal, has dissolved, and a new partnership has been formed, composed of E. Grenier, wife of L. P. Guilmette, and Chas. A. Begin; style unchanged.

DEATHS.

Aaron Ross, grain, Port Perry, is dead.

W. C. Moir, of Moir, Son & Co., bakers and confectioners, Halifax, is dead.

J. B. Norton, manufacturer of patent medicines, Granville Ferry, N.S., is dead.

John F. Devine, of Hessian & Devine, wholesale and retail fruits, Halifax, is dead.

THE VALUE OF RESPONSIBILITIES.

EVERY young man should be in debt. Not in debt to his tailor or his landlady, or for a bill in a saloon or cigar store, for that class of obligation does more harm than good, even if he pays within a reasonable time. It is well, though, to be encumbered by some real estate mortgage, or by such a liability as building association shares and insurance; not a burden which is going to become a drain, to make life a drudge and call for every spare penny, but one which will have a tendency to make him select his pleasures rather than drift into them for want of any other object in life.

Most young men do not see much to gain by saving a few dollars each month, and they fall into the habit of letting it all go. A small partial payment invested in real estate with the natural additions he would make, having once become interested, will amount to a very snug little sum by the time he is 40. At that age a man usually determines whether his life is a business success or a failure. If a success, the little accumulation that taught him how to shut off foolish expenditures has probably been the secret of that success. If a failure, the fact that he is possessed of a snug sum in cash or its equivalent will be found a very pleasing reflection. The payments all come during what may be termed his best producing years and are rarely a hardship. The mistake is frequently made of going in too deep, particularly in real estate. Anxiety to make a fortune quickly instead of attaining a competence has ruined many careers which, under the plan of gradual accumulation

would have been both successful and brilliant. A heavy load means both physical and mental strain. No man can afford to shut off his pleasure and his recreation altogether. He needs both the society of women and the companionship of men as well as a class of recreation which will keep his mental faculties clean and active. He needs, moreover, long before he is forty the company and guidance of a good wife. No one can afford to starve the mind and heart to feed the pocket. Every life needs laughter as much as the rose needs the sun, and every life needs some responsibility, some restriction.

The man with something to live and work for sails under control; he with nothing merely drifts. Good luck may drift him into harbor, but the chances are against him.—Astorian.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER, Toronto or Montreal.**

Blaiklock Brothers

Customs Brokers,
Forwarders, Warehousemen.

Correspondence
Solicited

41 COMMON ST.
... MONTREAL

**"SANITAS"**

**NATURE'S
GREAT DISINFECTANT.**

**Non-Poisonous.
Does not Stain Linen.**

FLUID, OIL, POWDER, &c.

HOW TO DISINFECT A valuable Copyright Book giving simple directions "How to Disinfect" in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.
HOW TO DISINFECT THE SANITAS Co., Limited.
HOW TO DISINFECT BETHNAL GREEN, LONDON, ENGLAND.

**A pushing Agent wanted
in each Canadian City.**

INDIAN &
CEYLON TEAS

G.F. & J. GALT

42 SCOTT ST. TORONTO

BOOK ON TEA BLENDING
MAILED ON APPLICATION



Don't Be Satisfied

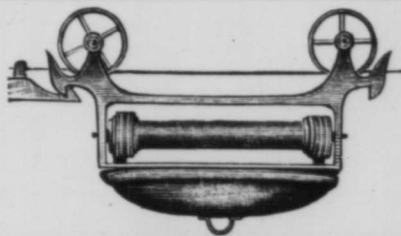
With any inferior or cheap canned meats. Your customers want goods that they can rely on and are learning, one by one, what brands to avoid. We guarantee all our goods and place you in a position to do the same.

LAING PACKING & PROVISION CO. - - MONTREAL

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by M. P. CARD, Guelph, Ont.



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

Union Mutual Life Insurance Co. OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the "Windsor" Salt made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.



NOTICE.



The price of Adams' Root Beer Extract, now the most popular Root Beer on the market, has been reduced to 80c. per doz., or \$9 per gross, for the small size; and \$1.60 per doz., or \$18 per gross, for the large size, thus giving the grocer a handsome profit, retailing it at 10c. and 25c.

NOW is the time to push it. The wholesale trade will supply you at the above figures.

We have just placed on the market our Adams' English Ginger Beer, making 2 gallons for 10c. Include a 1/4-gross box in your next order. Same price as the Root Beer.

CANADIAN SPECIALTY CO., TORONTO, ONT., SELLING AGENTS.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



ASK FOR

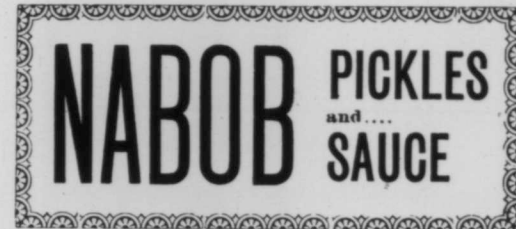
MOTT'S

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS

Just the thing for summer cottages and campers. These flours are put up in handsome packages and hold their strength. There is nothing handier or nicer. They are in four varieties: Pancake, Tea Biscuit, Bread or Graham flours. They are all ready for use, with directions in each package. Drop us a line for quotations.

The F. F. DALLEY CO., Ltd.
Hamilton, Ont.

Batty's



Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS
HAVE THEM.

... EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

... Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada Montreal

Notice

TO THE WHOLESALE
TRADE ONLY . . .

You Can Buy **plug tobaccos duty paid.**
Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from \$2.50 per 1,000 to \$10 per 1,000.

CIGARS

All kinds of Cigars from \$13.50 per 1,000 to \$100 per 1,000.

Write for samples and prices. Correspondence solicited See price current.

J. M. FORTIER

MANUFACTURER

141 to 151
St. Maurice Street

Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C.

OFFICE, Vancouver, B.C.

An Attractive

Glass jar free with Adams' Pepsin Tutti Frutti or Pepsin Trutti Frutti and regular Tutti Frutti assorted or with either, as ordered. Ask your wholesaler for it.

ADAMS & SONS CO., 11 and 13 Jarvis Street,
TORONTO, ONT.

“Brantford”
and
“Challenge”

Corn Starch

Put up in handsome packages, and the quality is perfect. Are not excelled by either home or foreign production.

BRANTFORD STARCH CO. - - Brantford

| | | |
|-----------------------------|------|-------|
| Bright | 0 38 | 0 43 |
| Redpath's Honey | 0 40 | 0 40 |
| 2 gal. pails | 1 10 | 1 15 |
| 3 gal. pails | 1 45 | 1 50 |
| MOLASSES. | | |
| Barrels | 0 28 | 0 32 |
| Half-barrels | 0 30 | 0 35 |
| SOAP. | | |
| Ebbitt's "1776" Soap Powder | ... | \$3 5 |



| | |
|--------------------------------|------|
| 1 Box Lot | 4 20 |
| 5 Box Lot | 4 10 |
| Freight prepaid on 5 box lots. | |

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lb., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11 1/4 oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

| TEAS. | | |
|------------------------------------|---------|---------|
| BLACK. | | |
| Congou | per lb. | per lb. |
| Half Chests Kaisow, Moning, Paking | 0 12 | 0 60 |
| Caddies, Paking, Kaisow | 0 18 | 0 50 |
| INDIAN. | | |
| Darjeelings | 0 35 | 0 55 |
| Assam Pekoes | 0 20 | 0 40 |
| Pekoe Souchong | 0 15 | 0 25 |
| CEYLON. | | |
| Broken Pekoes | 0 35 | 0 42 |

| | | |
|----------------|------|------|
| Pekoes | 0 20 | 0 40 |
| Pekoe Souchong | 0 17 | 0 35 |

CHINA GREENS.

| | | |
|------------------------------|------|------|
| Gunpowder— | | |
| Cases, extra firsts | 0 42 | 0 50 |
| Half Chests, ordinary firsts | 0 22 | 0 38 |
| Young Hyson— | | |
| Cases, sifted, extra firsts | 0 42 | 0 50 |
| Cases, small leaf, firsts | 0 35 | 0 40 |
| Half Chests, ordinary firsts | 0 22 | 0 38 |
| Half Chests, seconds | 0 17 | 0 19 |
| " thirds | 0 15 | 0 17 |
| " common | 0 13 | 0 14 |

| | | |
|--------------------------|------|------|
| Young Hyson— PING SUEYS. | | |
| Half Chests, firsts | 0 28 | 0 32 |
| " seconds | 0 16 | 0 19 |
| Half Boxes, firsts | 0 28 | 0 32 |
| " seconds | 0 16 | 0 19 |

| | | |
|----------------------------|----------|------|
| Half Chests— JAPAN. | | |
| Finest May pickings | 0 38 | 0 40 |
| Choice | 0 32 | 0 36 |
| Finest | 0 28 | 0 30 |
| Fine | 0 25 | 0 27 |
| Good medium | 0 22 | 0 24 |
| Medium | 0 18 | 0 20 |
| Good common | 0 16 | 0 18 |
| Common | 0 13 | 0 15 |
| Nagasaki, 1/2 chests Pekoe | 0 18 | 0 22 |
| " Oolong | 0 14 | 0 15 |
| " Gunpowder | 0 16 | 0 19 |
| " Siftings | 0 07 1/2 | 0 11 |

| | | |
|---|------|------|
| LIPTON'S TEAS. | | |
| No. 1 Ceylon, retailed at | 0 50 | 0 35 |
| No. 2 " " | 0 40 | 0 28 |
| No. 3 " " | 0 30 | 0 22 |
| All the above can be had mixed with Green Tea at same prices. | | |

"SALADA" CEYLON.



| | | |
|------------------------------|-----|------|
| Green label, retailed at | 30c | 0 22 |
| Blue label, retailed at | 40c | 0 30 |
| Red label, retailed at | 50c | 0 36 |
| Gold label, retailed at 60c. | | 0 44 |
| Terms, 30 days net. | | |

"KOLOSA"

| | | |
|---|------|------|
| Ceylon Tea, in 1-lb. and 1/2-lb. lead packets, black or mixed | 0 22 | 0 28 |
| Blue Label | 0 22 | 0 28 |
| Green Label | 0 22 | 0 28 |
| Red Label | 0 22 | 0 28 |

| | |
|--------------|------|
| Orange Label | 0 42 |
| Gold Label | 0 58 |

TOBACCO AND CIGARS.

| | |
|--------------------------------|------|
| British Consols, 4s; Twin Gold | |
| Bar, 8s | 0 59 |
| Ingots, rough and ready, 8s. | 0 57 |
| Laurel, 3s. | 0 49 |
| Brier, 7s | 0 47 |
| Index, 7s | 0 44 |
| Honeysuckle, 8s | 0 56 |
| Napoleon, 8s | 0 50 |
| Victoria, 12s | 0 47 |
| Brunette, 12s | 0 44 |
| Prince of Wales, in caddies | 0 43 |
| " in 40 lb. boxes | 0 48 |

CANADIAN TOBACCO CO., MONTREAL.

| | |
|---|----------|
| Cut Tobaccos— | |
| Comfort, 1-6, 5 lb. box | 0 22 |
| Champion, 1-10, 5 lb. box | 0 38 |
| I. O. F., 1-10, 5 lb. box | 0 28 1/2 |
| Solmer, 1-10, 5 lb. box | 0 32 1/2 |
| Imperial Cigarette Tobacco, 1-10, 5 lb. box | 0 40 |
| Quenel Tobacco, all sizes | 0 60 |
| Crown Cut Plug Mixture, 1/2 lb. tin | 0 50 |
| " 1 lb. tin | 0 47 |

| | |
|--------------------------------------|-------------------|
| Cigarettes— | |
| Sonadora Havana | per 1,000 \$10 00 |
| Royal Turkish Egyptian | 10 00 |
| Crene de la Crene | 7 20 |
| Lafayette | 3 50 |
| Marquise | 7 00 |
| Imperial (Virginia tobacco) | 3 50 |
| Plug tobaccos (sweet chewing)— | |
| Navy, in caddies | 0 35 |
| Navy, plug mark | 0 33 |
| Honey, boxes and caddies | 43 |
| Spun roll chewing, boxes | 55 |
| Plug smoking (with or without tags)— | |
| Black Crown, caddies | per lb 0 35 |
| Crown Rouge smoking | 0 38 |
| Leaf tobacco, in bales | 0 08 |
| 0 20 | |

| | |
|-----------------------------------|---------|
| CIGARS—S. DAVIS & SONS, MONTREAL. | |
| Sizes. Per M | |
| Madre E Hijo, Loni Lansdowne | \$60 00 |
| " Panetelas | 60 00 |
| Madre E Hijo, Bouquet | 60 00 |
| " Perfectos | 85 00 |
| " Longfellow | 85 00 |
| " Reina Victoria | 80 00 |
| " Pins | 55 00 |
| El Padre, Reina Victoria | 55 00 |
| " Reina Victoria Especial | 50 00 |
| " Conchas de Regalia | 50 00 |
| " Bouquet | 55 00 |
| " Pins | 50 00 |
| " Longfellow | 80 00 |
| " Perfectos | 80 00 |
| Mungo, Nine | 35 00 |
| Cable, Conchas | 30 00 |
| " Queens | 29 00 |
| Cigarettes—All Tobacco— | |
| Cable | 7 00 |
| El Padre | 1 00 |
| Mauricio | 15 00 |

| | |
|-----------------|--------------------------|
| WASHING POWDER. | |
| "SILVER DUST" | |
| Case | 72 1/2 lb. cartons 5 00 |
| Half case | 36 1/2 lb. " 2 50 |
| Case | 24 3/4 lb. " 4 25 |
| Half case | 12 3/4 lb. " 2 12 |
| Case | 100 5-cent packages 3 50 |
| Half case | 50 5-cent packages 1 80 |

| | |
|-----------------------------|---------|
| WOODENWARE. | |
| per doz. | |
| Pails, 2 hoop, clear, No. 1 | \$ 1 45 |
| " 3 | 1 60 |
| " 2 | 1 40 |
| " 3 | 1 55 |
| " " painted " | 1 40 |
| Tubs, No. 0 | 8 00 |
| " 1 | 6 50 |
| " 2 | 5 50 |
| " 3 | 4 50 |

| | |
|-----------------------------------|---------------|
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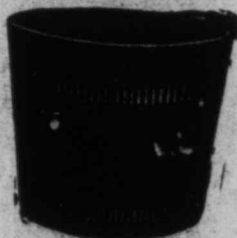
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(Signed) A. A. WRIGHT, Manager Renfrew Creamery Co., Ltd.

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