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THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Fruit, Provision, Canned Goods and Foodstuffs Trades of Canada.

Office of Publication 10 Front Street East, Toronto.

VOL. XX.

MONTREAL, TORONTO, WINNIPEG, NOVEMBER 23, 1906.

NO. 47.



Raised on it.

To study your customers' requirements is to make yourself invaluable to them

Robinson's Patent Barley

is a food product every housewife and mother will thank you for—**Try it.** If you have never handled it ask your jobber to get it for you—Or write us for full particulars and sample.

Frank Magor & Co., 403 St. Paul Street, Montreal, Agents for the Dominion

¿ The Spanish put the *Question Mark* at the beginning of a query as well as at the end.

So do we—

¿ Are you selling your customers the *Best* Syrup for table use, and is it

“CROWN”  BRAND?

¿ Why don't you order a trial shipment?

Every jobber can sell it.

EDWARDSBURG STARCH CO., Limited

ESTABLISHED 1858

53 Front St. East,
TORONTO, Ont.

Works,
CARDINAL, Ont.

164 St. James Street,
MONTREAL, P. Q.

PUT UP IN TINS	
2-lb. tins—cases 2 doz.	Also in Brls., 1/2-Brls
5 " " " 1 " "	Kegs and Pails.
10 " " " 1/2 " "	
20 " " " 1/4 " "	

Freight paid on 5 cases and over to all railway stations east of North Bay.

CLASSIFIED LIST OF ADVERTISEMENTS ON PAGE 64

Start Making Money

IVORINE

offers grocerymen excellent inducements.

**Cold
Water
STARCH**

Being the best obtainable it virtually has no competition. Being low in price it causes sales at a high speed.

*They are yours rightfully.
Stock up and get
the profits*

Ask your Jobber for a quantity

ST. LAWRENCE STARCH CO.

LIMITED
PORT CREDIT, ONT.

Redpath

IS

CANADA'S STANDARD

FOR

REFINED SUGAR

Manufactured by

THE

CANADA SUGAR REFINING CO.

LIMITED

Montreal



National Licorice Co.

Brooklyn, N.Y.

Toronto Depot, 120 Church Street,
R. S. MoINDOE, Agent.

Montreal Depot, 17 St. Therese St.,
J. M. BRAYLEY, Agent.

Molasses

We are prepared for

SPRING TRADE

with a splendid assortment of the Standard Grades:

Extra Choice Porto Rico, Lion Brand, Cintron Brand, Beaver Brand, &c.

Fancy Barbados Syrup, Choice Barbados Grocery.

SEND FOR SAMPLES AND PRICES

Dominion Molasses Co.,

LIMITED

Halifax, - Nova Scotia

Agents

GEO. MUSSON & CO.	-	-	TORONTO
JOHN W. BICKLE & GREENING,	-	-	HAMILTON
GEO. H. GILLESPIE,	-	-	LONDON
JOSEPH CARMAN,	-	-	WINNIPEG

FOUR FAMOUS BRANDS THAT ARE "ON THE SQUARE"

Codow's Macaroni

Made only from Russian Wheat from Taganrog. Light, white, tender, delicate Macaroni put up in handsome packages. Macaroni that never varies in its high quality. Macaroni that is always "on the square."

Cox's Powdered Gelatine

Your customers want this. Once used always used because **instantly prepared**. The purest, strongest, best Powdered Gelatine made. Each package will make two quarts of rich Gelatine.

Receipt book mailed FREE to your customers on receiving their address.

Griffin & Skelley's Seeded Raisins

No other special patented process for Seeded Raisins compares with that owned by Griffin & Skelley. It is almost human in its workings. Grown, picked, cured and packed in the largest vineyards on the Pacific Coast. Always highest quality and always "on the square."

"Thistle" Canned Fish

Canned Haddies, Kippered Herring, and Herring and Tomato Sauce. Clean, delicate, rich in flavor. The "Thistle" Brand stands at the head of all others because it belongs there.

Beware of imitations.

Arthur P. Tippet & Co., Agents

8 Place Royale, Montreal

20 1/2 Front St. E., Toronto.



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Manufacturers and merchants cannot expect to develop, maintain and get the best out of the Canadian market without the assistance of local agents. The following is a representative list of reputable agents. The service department of The Canadian Grocer is at the disposal of firms wanting agents or of agents wanting agencies.

BARBADOS, W. I.

JONES & SWAN

GENERAL COMMISSION MERCHANTS AND SHIPPERS OF WEST INDIA PRODUCE.

CABLE ADDRESS—JONESWAN, BARBADOS.
CODES USED—Lieber's, Western Union, A. B. C., Watkins' Scott's and Private Codes.

REPRESENTED BY—John Farr, 140 Pearl St., New York; L. G. Crosby, St. John, N.B.; Mitchell & Whitehead, Quebec; Rose & Lafamme, Montreal; Geo. Musson & Co., Toronto; J. C. LeQueune, Paspebiac.

MacLAREN IMPERIAL CHEESE CO.

AGENCY DEPARTMENT. Limited

Agents for Grocers' Specialties and Wholesale Grocery Brokers

TORONTO, Ont. DETROIT, Mich.

STUART WATSON & CO.

Wholesale Commission Brokers and Manufacturers' Agents

WINNIPEG, - MAN.

Domestic and Foreign Agencies Solicited.

HALIFAX, N.S.

J. W. GORHAM & CO.

JERUSALEM WAREHOUSE
HALIFAX, N.S.

Manufacturers' Agents and Commission Brokers.

WAREHOUSEMEN

Domestic and Foreign Agencies solicited.
Highest references.

W. G. Patrick & Co.

Manufacturers' Agents

and

Importers

29 Melinda St., Toronto

W. A. TAYLOR

BROKER and WAREHOUSEMAN

243 Main Street

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HIGHEST REFERENCES

MOOSE JAW.

THE MOOSE JAW FRUIT & PRODUCE CO.

D. STAMPER, Prop.

Wholesale Agents and Jobbers
Fruits, Groceries, Tobaccos, Cigars, etc.

Correspondence Solicited.

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Office and track warehouse. City spur track.
Cor. 3rd Ave. and Falrbord St., - MOOSE JAW

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Manufacturers' Agents and Importers

48½ Front St. East, Toronto

Highest References Correspondence Solicited
Phone Main 2647

ESTABLISHED 1887.

JOSEPH CARMAN

Wholesale Grocery Broker and Manufacturing Agent.

Union Bank Block, Rooms, 722 and 723

Winnipeg, Man.

Correspondence Solicited. Highest References.

MONTREAL.

A. J. HUGHES

Wholesale Grocers' Broker, Manufacturers Agent and Jobber,

1483 Notre Dame Street, MONTREAL

Open for few more foreign and domestic agencies.
Correspondence Solicited. Highest References.

C. E. KYLE S. HOOPER

KYLE & HOOPER

Wholesale Grocery Brokers and Manufacturers' Agents

27 Front St. E., Toronto

Highest references Commissions solicited

G. B. THOMPSON

Wholesale Broker and Commission Merchant

159 Portage Avenue East, - WINNIPEG, MAN.

Cable address, "CAPSTAN."

Storage facilities. Correspondence solicited

J. T. ADAMSON & CO.

Customs Brokers
and Warehousemen

27 St. Sacrament Street, Montreal

TEL. MAIN 778.

BOND 28.

TORONTO.

BEANS

White Beans -- All Grades

W. H. MILLMAN & SONS

Brokers

TORONTO

WINNIPEG.

DO YOU wish to extend your business to this GREAT WEST COUNTRY
WE CAN handle your account to our MUTUAL ADVANTAGE.

Correspondence solicited. Established over 12 years

George Adam & Co.

Wholesale Brokers and Commission Merchants
WINNIPEG, MANITOBA

H. W. MITCHELL

WINNIPEG, MAN.

Correspondence is solicited from firms wishing a representative in Winnipeg. Travellers call regularly on the Wholesale and Retail Trade in Western Canada.

Highest references and financial responsibility.

R. B. WISEMAN & CO.

WINNIPEG, MAN.

Wholesale Brokers and Storage Warehousemen.

CENTRALLY LOCATED.

Can handle a few additional lines.

G. C. WARREN

REGINA

Direct Importer of Pure Ceylon green and black teas of all grades, and coffees. Will act as manufacturers' agent in other lines of merchandise.

(Continued on page 4.)

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PACKED WHERE GROWN—

Accounts in a large measure for the excellent quality of our

"Anchor" Brand Persian Dates— 1-lb. Pkgs.

The finest quality and in a clean convenient package makes the line a very popular seller, and our price makes them a good 10c. retailer.

Jacobs' Irish Biscuits— Are world-renowned.

We have an especially fine assortment for the holiday trade. Tins free. No trouble in selling them.

Oyster Wafers— A Dainty, Delicious Confection.

Sell at sight.

Rosebud Pickles— Mixed and Chow. 40-oz. Bottles.

The best value in a 25c. retailer ever offered. These are such good value that the best part of the shipment was sold before their arrival. We have a limited quantity to sell. ORDER NOW.

Don't overlook the fact

that you will soon have a big demand for Raw Sugars for Christmas baking. We are well prepared to supply this with

Jamaica Crystals

In bags and bris.

Fancy Grocery Barbadoes

In bags.

Our quotations are right.

Last but not least

Let us remind you that we have an enormous stock of

Eleme Figs— All sizes.

1½ to 3-in. Figs. 10 to 100-lb. boxes. Glove Boxes, Umbrella Boxes.

Fancy Locoums— 3 and 5-lb. boxes.

The **EBY, BLAIN CO.,** Limited **WHOLESALE GROCERS TORONTO**



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Manufacturers' Agents—Continued.

ASHLEY & LIGHTCAP

Manufacturers' Agents and Wholesale Commission Brokers

Storage. Track Warehouse. Central Location. Low Insurance. Quick facilities for handling Goods Open for Foreign and Domestic Agencies.

Highest References. Correspondence Solicited.

214 PRINCESS STREET, - - WINNIPEG

ESTABLISHED 1897

SCOTT, BATHGATE CO. BROKERS AND COMMISSION MERCHANTS

Cor. Notre Dame East and Victoria Sts., Winnipeg, Canada

Correspondence solicited with firms wishing representation in this market or wishing their goods sold on commission to the jobbing trade. Best references.



This design a guarantee of quality.

GREY BREAD WRAPPER — A SPECIALTY

ALSO TASTELESS AND ODORLESS PARCHMENT PAPER FOR CAKE BAKING

SAMPLES AND PRICES WITH PLEASURE.

CANADA PAPER CO.

TORONTO LIMITED MONTREAL

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices Throughout the Civilized World

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying and promulgating information no effort is spared, and no reasonable expense considered too great, that the results may justify its claims as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. **Correspondence invited.**

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ST. JOHN, N.B.
WINNIPEG, MAN.

MONTREAL, QUE.
TORONTO, ONT.

THOS. C. IRVING, Gen. Man. Western Canada, Toronto.

Correspondents Wanted

The Canadian Grocer wants a live correspondent in Calgary to send in each week a budget of trade news from Calgary and vicinity.

Here is a chance for some bright young clerk to earn some extra money with little extra trouble.

ADDRESS

THE CANADIAN GROCER,

511 Union Bank Building, Winnipeg, Man.



Better Work, More Profit

BY USING

CHINESE STARCH

Write for Samples.

OCEAN MILLS, - MONTREAL

A GOOD COUNTER FOR SALE

Here's an excellent chance for a merchant to buy a second-hand counter at a reasonable price.

The top is walnut, the front and sides oak.

Size, 2 feet, 2 inches wide; 3 feet deep; 15 feet long.

THE MACLEAN PUBLISHING CO., Limited
10 FRONT ST. EAST, TORONTO

STOCK NOW.



*Sutton's
Worcestershire
Sauce
cannot
be beaten
for
quality
and price*

**G. F. Sutton,
Sons & Co.**

King's Cross
London, Eng.

CANADIAN AGENTS:
MACLURE & LANGLEY Ltd.

154 Pearl St., Toronto
30 Hospital St., Montreal

PRO

The
you do
this is

Grown
in lead

"GILL
in a mo
over 5

Ma
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Merc
products

PROTECT YOUR TEA-TRADE.

The tea peddler is abroad, and will get your tea-trade if you don't take steps to protect it. The only way to prevent this is to give your customers

The Only Tea of Superior Quality

"SALADA"

CEYLON TEA

Grown at an elevation of five thousand feet, and, being packed in lead packages, its original deliciousness is preserved.

FOR PRICES AND SAMPLES WRITE

"SALADA," Toronto or Montreal

In 1852

the manufacture of

"GILLETT'S GOODS" began in a modest way. A reputation of over 50 years now stand back of

**Magic Baking Powder.
Gillett's Cream Tartar.
Royal Yeast Cakes.
Gillett's Perfumed Lye.**



Merchants should recommend food-products that are produced in clean factories.

Thoughtful grocers will keep well stocked at this season of the year with

LYTLE'S MINCE MEAT

One of the best selling lines of the season, and a class of goods popular, because good, with best consumers everywhere.

—Order from your
jobber or direct

The T. A. LYTLE CO.

TORONTO, CANADA Limited



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TARCH

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MONTREAL

FOR SALE

chance for a
second-hand
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ING CO, Limited
TORONTO

NOW.

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auce
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or
quality
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F. Sutton,
ons & Co.

King's Cross
ondon, Eng.

CANADIAN AGENTS:
CLURE & LANGLEY Ltd.

154 Pearl St., Toronto
D Hospital St., Montreal

TOMATO CATSUP

JAMS IN GLASS

Be sure and stock your requirements before cold weather, as we cannot guarantee against freezing in transit.

Remember the best brands: *AYLMER, SIMCOE, MONARCH, TIGER, etc.*,
Every package guaranteed quality.

CANADIAN CANNERS LIMITED



The Standard Dollar Pickle

No better value can be produced for the money.

A Sixteen Ounce bottle filled with fresh clean crisp vegetables, pickled in our malted vinegar.

They have the taste, appearance and quality of the high priced grades.

Mixed Pickles, Chow Chow and White Onions in Single Cases of 2 doz. or in Assorted Cases, Tissue Wrapped.

\$1.00 per doz., f.o.b., Montreal

The OZO CO., Limited
MONTREAL

E. NICHOLSON.

CABLE ADDRESS: D H BAIN
NICHOLSON, WINNIPEG.

CODES,
A.B.C. 4TH EDITION
WESTERN UNION
ARMSBYS 1901.



BANNATYNE ST. EAST
TRANSFER TRACK.

CALGARY BRANCH. NICHOLSON & BAIN.



Winnipeg, November 23, 1906.

Open Letter to Manufacturers and Shippers

Dear Sirs,—Have you realized the progress of the **Great West** in 1906. Look at the record for **Manitoba, Saskatchewan and Alberta** crop yield of the three provinces for 1906.

Wheat.....	4,495,000	acres	yield	87,203,000	bushels
Oats.....	1,838,000	"	"	75,725,600	"
Barley.....	546,000	"	"	16,980,600	"
Flax.....	55,660	"	"	690,184	"

Grand Total..... 180,599,384 "

Population of the three provinces in 1906:

Manitoba	360,000
Alberta	185,000
Saskatchewan	260,000

Grand Total..... 805,000

These 805,000 people will have over \$100,000,000 to spend from proceeds of 1906 crop, are you reaching out for some of this **money**. Our business is purely commission, we sell for the **Wholesale Grocery trade, from the Lake Front to the Rockies**. Our selling organization is complete, we cover thoroughly the **Great West**. If you are not represented in this territory we can take care of your account. Write us for particulars. **Warehouses at Winnipeg and Calgary.**

ROLLED OATS and MILL FEED: We quote **Buffalo Brand** delivered to any point in the world. Write or wire us for prices and samples.

NICHOLSON & BAIN,
Wholesale Commission Merchants and Brokers
WINNIPEG and CALGARY

Do Your Customers a Good Turn, Direct Their Attention To "Riverdale" Brand

They will then get delicious eating. When customers are satisfied with their Canned Corn, Tomatoes and Peas, they become sure patrons for the grocer who sells them the satisfying Corn, Tomatoes and Peas.

Isn't that a royal reason why you should stake your faith on

"RIVERDALE" BRAND CANNED GOODS

The Lakeside Canning Company, Limited

Wellington, - Ontario

VALENCIA RAISINS

ASK your Jobber for

RIERA'S "Maple Leaf" brand

D. RATTRAY & SONS

AGENTS

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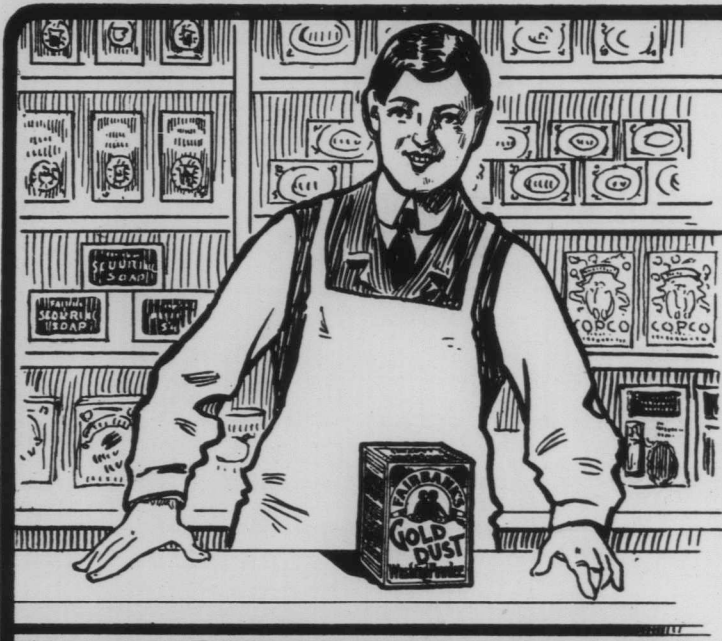
Montreal

OTTAWA

NO SPECULATION
 ABOUT "MELAGAMA" MOTHER'S FAVORITE TEA
 IT SELLS

Our prices are rock-bottom—(see list in back of this issue)—so are our prices on bulk teas.
 We treat our customers fairly and we ship promptly. Try us and see.

MINTO BROS. - - Importers - - TORONTO



The Man Behind the Counter

is the one we recognize. We want the co-operation of the retail clerks throughout the country in extending and increasing the sale of the great Fairbank specialties:

- Gold Dust Washing Powder
- Fairy Soap, Copco Soap
- Fairbank's Glycerine-Tar Soap
- Fairbank's Scouring Soap
- Fairbank's Sanitary Soap

We are willing and anxious to acknowledge the service they can render us by rewarding them in direct proportion to the interest they display in pushing these goods. Our method of rewarding is "The Fairbank Plan," which is a system of couponing our specialties in such a manner that the coupons can be easily removed when the goods are sold, and giving for these coupons useful articles, the best that money can buy. Our whole aim is to give the clerks the best value we can secure.

The products embraced in "The Fairbank Plan" are easily sold because they are the best value and give the greatest satisfaction to the consumer. They increase the trade of the store and "The Fairbank Plan" rewards the dealer or his clerks for selling them.

Send for a copy of "The Fairbank Plan" illustrated premium list. It will pay you.

THE N. K. FAIRBANK COMPANY
 MONTREAL, CANADA



FOR 57 YEARS

WHITE, COTTELL'S VINEGAR

has held a place in the front line of English-made vinegars.

Its Delicate Malt Flavor, its pleasant pungency, its perfect quality, are always maintained, and it gives satisfaction in all cases.

See that it is in your stock.

OUR ADDRESS:

Warner Rd., Camberwell, S.E., London, Eng.

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TABLE RAISINS

New Goods

Boxes and Quarter Boxes

Thomas Kinnear & Co.

Wholesale Grocers **TORONTO and PETERBORO**

It's only the Best things that envious natures assail, — the trashy things die without criticism —

JAPAN TEAS

are acknowledged by those who really know teas to be the Purest, **Cleanest, Healthiest and Most Perfect** teas grown on earth —

If you really want to sell the best tea, taken all round, give your customers **JAPAN TEA—**

BUY LEAD!

This is a good time to invest in lead. It's a sound proposition; no speculation; no risk. The stock's been on the market for 60 years, pays a good profit to you and gives your customer good value.

JAMES' DOME BLACK LEAD

The best Stove Polish in the world.

W. G. A. LAMBE & CO., Canadian Agents.

For Immediate Shipment

Eleme Raisins,
Malaga Table Raisins,
California 1s Seeded,
California Loose Muscatels,
Tap Figs, Layer Figs,
Fard Dates,
Hallowee Dates,
Sair Dates

WARREN BROS. & CO.

Wholesale Grocers Limited
37 Front St. E., Toronto

"EDINBURGH'S PRIDE"



EVERY BOTTLE OF

Symington's "Edinburgh" Coffee Essence

does credit to the makers and the city of production. Every bottle gives satisfaction and helps to create further demand.

Our ESSENCE OF COFFEE AND CHICORY gives wonderful value. One bottle makes 40 cups of delicious coffee fit for any connoisseur.

Recommend it for camping parties and Summer outings. It always pleases.

Thos. Symington & Co.

EDINBURGH

Agents—W. B. BAYLEY & CO.
Cor. Church and Colborne Sts., Toronto.

VALENCIA RAISINS

That Please

When placing your next order
ask for these Reliable Brands.

"M.D. & Co." Special Fancy Quality.

"W. Abel" Standard Quality.

4 Cr. Layers.
Selected.
Fine off-Stalk.

They Sell at Sight

Rose & Laflamme

Montreal - Toronto

"Klaus's" Improved Swiss Milk Chocolate

A Good Seller
at all Times

*Keep up your Stock
for the Holiday Trade*

You will Require it.

Agents:
Rose & Laflamme, Montreal
Toronto

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Dealers

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THE CANADIAN GROCER

WATSON, BOYD & CO.

TRINIDAD, B.W.I.

COCOA, COMMISSION AND GENERAL MERCHANTS

Dealers in

Canadian,
American
and Eastern Produce

Consignments
Promptly Attended to.

Correspondence
Solicited.

CORRESPONDENTS

LONDON—Frame & Co., 21 Mining Lane.

NEW YORK—Frame & Co., 132 Front Street

Cable Address: BOYD—TRINIDAD.

CODES USED: Lieber's, A B C 5th edn.
A1—Premier
and Standard Shipping.

OUR
WHITE SWAN COFFEE
Is a Coffee for PARTICULAR People.

It so "pleases" popular taste that nothing else seems quite as good. It is a Coffee that **MAKES** trade and **KEEPS** it.

Try a Sample Lot and see how your Coffee Trade will Grow

1-lb. square handsomely decorated and embossed tins.

THE ROBERT GREIG CO., Limited, Toronto

GREIG'S White Swan BRAND

CROWN BRAND CATSUP

In Pints and Quarts

GUARANTEED FINEST IN CANADA

Write for quotations before purchasing elsewhere

CROWN MANUFACTURING COMPANY, LIMITED

9 and 11 Francis Street, TORONTO, ONT.

RETURN
Dec/11/08
own
at Book No.
Page No.
own

EWING'S HERBS

If it is anything in herbs you want, we have it.

Sage, Savory, Parsley, Thyme, and everything else in this line. Put up on our own premises, in $\frac{1}{4}$ lb. sealed tins, they are the best on the market. These goods are sure to please you the more so since—

WE ARE AT PRESENT OFFERING EXCELLENT VALUES

WRITE FOR QUOTATIONS

S. H. EWING & SONS - - MONTREAL

Recommend
all your best customers to try

'CAMP'
COFFEE

When they discover how good it really is, how quickly and easily made, and how economical in use, repeat orders will follow, and of course, mean profit to you. Depend upon it, there's no other liquid coffee to approach "Camp" for fragrance, flavour and purity.

R. PATERSON & SONS,
COFFEE SPECIALISTS, GLASGOW.

Agents: **ROSE & LAFLAMME**
MONTREAL.

Royal Crown Witch-Hazel Toilet Soap

—Easy to Sell to Men



Ideal for shaving—heals and soothes as well as cleanses.

Men find it invaluable—and will buy it regularly.

Stock it—and you get the benefit of the extensive advertising we are doing.

The **ROYAL CROWN** Limited.
Winnipeg, Man.

W. H. Millman & Sons, 27 Front St. E., Toronto
Ontario Agents

Wm. H. Dunn, 294-296 St. Paul St., Montreal
Agents for Quebec and Lower Provinces.



PURNELL'S PURE MALT VINEGAR

Brewed from the Finest Grown English Malt.
The best for Pickling and for the table.

PURNELL'S PURE PICKLES and SAUCES

Quality guaranteed. PROFITS GOOD. Sales always increasing.

Purnell Webb & Co., Limited, Bristol, England

Founded in the year 1750

Apply to their Agents for further particulars and samples.

J. W. GORHAM & Co., Jerusalem Warehouse, HALIFAX, N.S.
R. JARDINE, ST. JOHN, N.B.
H. HANZARD, CHARLOTTETOWN, P.E.I.
R. MITCHELL & Co., 26 St Peter St., QUEBEC.

C. S. HARDING, Room 46, Canada Life Building, MONTREAL.
KYLE & HOOPER, 27 Front Street East, TORONTO.
BICKLE & GREENING, HAMILTON, ONT.
J. CARMAN, 722 Union Bank, WINNIPEG, MAN.
C. E. JARVIS, & Co., VANCOUVER, B.C.

Tartan
BRAND
 SIGN OF PURITY

HEADQUARTERS

for all Mediterranean Fruits

Valencia Raisins, Malaga Raisins of all kinds, Sultanas,
 Table Figs, Cooking Figs

Also report new Dates, new Santa Clara Prunes, new Valencia Shelled Almonds,
 new Jordan Shelled Almonds

All of the above of finest quality, bought at lowest prices. It will pay you to see our travellers.
 Write or wire before placing your order.

Our Telephone is Free to Buyers, 596

BALFOUR, SMYE & CO., Wholesale Grocers, HAMILTON

POINTS THAT SELL

Suchard's Cocoa easily and quickly :

SOLUBILITY—Scarcely a trace of sediment remains in the cup. This proves purity.

SMOOTHNESS—Because it all dissolves so readily, Suchard's has a velvety smoothness peculiar to itself.

FLAVOR—Once a person tastes

SUCHARD'S COCOA

properly made, that person is almost certain to become a steady customer. The flavor is finer and more delicately rich than that of any other brand.

ECONOMY—Although Suchard's costs more per pound than some other cocoas, you only need to use a very small teaspoonful per cup, and much less milk is required than with cheaper brands.

These qualities make Suchard's a quick and ready seller, and the profits are larger per pound than on cheaper cocoas.

Write for quotations.

Canadian Depot :

Frank L. Benedict & Co., Montreal
Mitchell & Saunderson, Winnipeg, Man.

W. H. MERRIMAN

WHOLESALE GROCER

ST. CATHARINES, ONT.

SPECIAL NOTICE TO THE TRADE :

I wish to announce that from this date on I will be the wholesale distributor of the celebrated **International Stock Food Co.'s lines** in the territory on the Niagara Peninsular, lying south of Hamilton and east of Brantford to the Boundary. The International preparations are in great demand at this time of year and dealers would do well to have a large assortment on hand for the Fall trade. My representative will call on you at any time with full particulars. Thanking you for past favors,

I am, yours truly,

W. H. MERRIMAN.

WHAT INTERNATIONAL STOCK FOOD WILL DO FOR YOU

International Stock Food will pay you a quick and sure profit the year around.

International Stock Food will advertise your store and bring you new trade.

International Stock Food will prove the best selling and best advertised specialty line you ever had in stock.

\$ Are you in business to make money? \$

Write to **W. H. MERRIMAN, ST. CATHARINES,** for the best money-making proposition of the year.

A beautiful colored lithograph of Dan Patch, 1.55 and Creseus, 2.02½, making a fast mile, will be mailed, absolutely free postage prepaid, to any grocer in the above-mentioned territory who writes to **W. H. MERRIMAN** telling where he saw this advertisement. Grocers in other parts of Ontario address

INTERNATIONAL STOCK FOOD CO.

TORONTO, CANADA

**Currants
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GREECE'S FINEST PRODUCTIONS:

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OUR SPECIALTY is CURRANTS. The best growers in Greece—from the best districts in Greece—supply us. Our goods are about $\frac{1}{4}$ c. per pound higher in price, and one cent per pound better in quality—but it pays to buy QUALITY. Poor currants are always dear—ever think of it? Our travellers will tell you. We are the largest dealers in currants in Canada.

**W. H. GILLARD & CO.
HAMILTON**

Wholesale Grocers

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**MOLASSES
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We have a special line of **Barbados** choicest Molasses and **Syrup** in half-bbls. or 3-lb. tins. Imported for Table or Holiday cooking purposes.

LUCAS, STEELE & BRISTOL

Wholesale Grocers,

HAMILTON,

ONT.

—BUY—
Star Brand
COTTON CLOTHES LINES
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COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.
For Sale by All Wholesale Dealers.
SEE THAT YOU GET THEM.

"ANTITIS PEPPER"
The New Pepper
KING OF ALL PEPPERS

Packed in 2, 4, and 8 oz.,
1 lb. and 7 lb. Tins.

Guaranteed absolutely a pure blend
of Finest Peppers

Specially Selected
Carefully Ground. Scientifically Prepared

Write for particulars and samples, to

**ANTITIS PEPPER CO., 40 Botolph Lane
LONDON, England**
TRIAL ORDERS SOLICITED



**CAPSTAN BRAND
PURE MINCE MEAT**

Package Mince Meat
Put up in $\frac{1}{4}$ Cross Cases

2-lb. Pails, 2 doz. in Crate

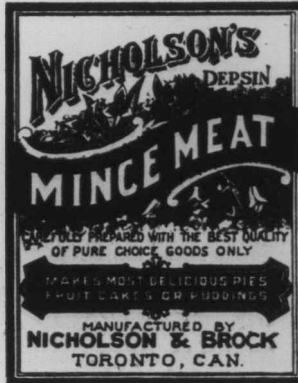
$\frac{1}{4}$ " $\frac{1}{2}$ " "

25-lb. Pails. 75-lb Tubs

$\frac{1}{2}$ -Barrels and Barrels.

Ask Your Wholesale Grocer for It

The CAPSTAN MFG. CO., Toronto, Ont., Can.



We Court Your Confidence

Supply the right Mince Meat and fill repeat orders as carefully as first orders. Don't try to sell bulk Mince Meat, sell

NICHOLSON'S CONDENSED PURE

PEPSIN MINCE MEAT

What did you say regarding N. & B. Jelly Powder, N. & B. Icing Powder, N. & B. Pudding, N. & B. Veriquick Tapioca, Brock's Bird Seed.

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<i>Head Office</i>	Capital	\$ 1,500,000.00
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<i>Ont.</i>	Income for 1905, over	3,680,000.00

HON. GEO. A. COX, President.

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BRITISH AMERICA ASSURANCE COMP'Y

FIRE AND MARINE.

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CASH CAPITAL, \$850,000.00.

TOTAL ASSETS, \$2,119,347.89.

LOSSES PAID SINCE ORGANIZATION, \$27,383,068.64.

HEAD OFFICE, - BRITISH AMERICA BUILDING,
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Capital Paid Up, - - - \$1,000,000
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Drafts bought and sold.
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SAVINGS DEPARTMENT

open at all branches.
Interest allowed on all deposit
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Pamphlets and Full Particulars regarding the
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THE REVIEW OF REVIEWS FOR
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ing magazines. This publication is really
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THE BUSY MAN'S MAGAZINE
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FRUITS GALORE!

FOR IMMEDIATE SHIPMENT

*Finest Selected Valencia Raisins
California Seeded Raisins
Malaga Table Raisins
Currants
Figs, Peels, Dates, etc.*

The business of this country has certainly outgrown its transportation facilities, largely increased as the latter have been. Delays in receiving goods are causing buyers and sellers great inconvenience and loss. We cannot see any immediate relief in sight; and buyers who are depending upon getting fruits for their Christmas trade may suffer considerable loss through not having the goods when they want them.

Our "FUTURE" orders for Dried Fruits—and they were heavy this season, have all been shipped. Our buyers have their Fruits in ample time for Christmas trade.

If requiring any of these goods for immediate shipment we ask you to wire or phone us at our expense. ORDER WILL BE SHIPPED THE SAME DAY.

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NEW DATES

WE ARE NOW SHIPPING

Fancy Hallowee Dates

Fine “ “

Sair “ “

Hallowee 1-lb. and ½-lb. packages

Our travellers have attractive prices.

JAMES TURNER & CO. LIMITED
HAMILTON

Why I Order Southwell's Jams and Marmalades

By HENRY BOLTON

HINT No. 2

I was talking last time about trying to win prospective buyers over to the line of Jams and Marmalades that I was carrying.

Well, it occurred to me that my business was not to dictate customers' wants, but to supply them.

Yet, at the same time, I recognized that it would be impossible to stock up every line of Jams and Marmalades on the market.

I decided I would systematize the buying.

(To be continued)



FRANK MAGOR & CO.
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Are Canadian Agents for
SOUTHWELL'S JAMS AND MARMALADES

Nuts! Nuts! Nuts!

Our stocks are now complete in all lines. Your commands will receive prompt attention.

Large shipment of **Grenoble Walnuts** just to hand. Also special lot of **Tarragona Almonds**. Filberts always in stock.

These are the goods for the Christmas trade.

Quality First Class Prices the Very Best

Write for Quotations

C. A. Chouillou & Co.
14 PLACE ROYALE
MONTREAL

FUTURE OF THE APPLE IN ONTARIO

The future of the apple trade in Ontario rests upon several natural conditions, soil, climate, markets, transportation and the trend of trade, as well as upon the character of the men who are growing the fruit and the character of the men who are handling it. I will also assume that men will do what is for their best interests although I am perfectly well aware that not infrequently this rule of action is violated. On the whole it would be more correct, perhaps, to say that I am endeavoring to show the lines along which the apple industry should develop rather than the actual development that will take place.

Of the various elements that enter into this problem I propose to select a few, the importance of which has been overlooked, or which are not likely to be handled by others. Some of the most important I will pass over with just a simple reference, transportation, for instance, is a most important element in connection with the future development of the apple industry. Soil is also another important element. Fortunately here I need say little inasmuch as there are few parts of Ontario where the soil is unsuitable for the culture of apples. Some parts may be slightly better than others, but on the other hand the conditions are so uniform and the question so local that it may fairly well be omitted in an investigation of this kind.

Apples and Altitudes.

I would first draw attention to the heights of land. This element in the determination of climate is not a striking one in Ontario. Nevertheless, the net results of height above the sea level are just as definite and just as effective as in mountainous districts such as British Columbia. The traveler in British Columbia can stand at the foot of a slope and pick tender flowers, but raising his eyes but a few hundred feet, he can see the whole mountain top covered with snow and, perhaps, even with glaciers that never disappear. The result is brought about solely by the differences in the height between the base of the mountain and its top.

The slopes in Ontario are so gradual that we are not aware of the heights we reach. I would, therefore, play the schoolmaster to the extent of noting that Lake Huron is 575 feet above the sea level, Lake Erie 565, and Lake Ontario 262 feet. Compared with this we have: Chatham 589 feet, London 805, Brantford 705, Stratford 1189, Durham 1687, Walkerton 931, Mount Forest 1348, Orangeville 1557, Lindsay 854, Peterboro 649, Ottawa 215, Montreal 47.

The height of land embracing the Counties of Dufferin, Wellington, Perth,

and Waterloo, renders the winter climate frequently so severe as to make it impossible to grow the tenderer varieties of apple trees. We are, therefore, obliged to put these counties in the same apple district as the northern portion of the province, which I have designated as district No. 4, and which includes the Valley of the Ottawa and St. Lawrence Valley, roughly as far as Kingston. For the purpose of the apple industry I need only consider the more favored portions of this district No. 4 where they grow the Fameuse and McIntosh Red, the Wolfe River, Duchess and Wealthy. Such varieties as the Spy, Baldwin, Cranberry, Pippin, King, etc., are altogether too tender for this area, so that this district is not considered in the production of what we call winter varieties.

North of Lake Ontario.

The counties bordering on the north shore of Lake Ontario, together with a small portion of the County of Grey bordering on Georgian Bay, and one or two townships in the County of Dufferin, designated district No. 3, have that happy medium climate that renders them peculiarly well-fitted for the winter varieties. The temperature is not so severe as to cause serious loss from winter killing, and the summer temperature not so high as to prematurely ripen these varieties.

The counties bordering on Lake Huron, and the second tier of counties north of Lake Erie, named district No. 2, are also admirably suited in climate and soil for the production of winter varieties, but the orchards of these districts were planted under different conditions that have induced me to place them in a separate class.

We come now to the counties bordering directly on Lake Erie which I have grouped under district No. 1. This may be called the tender fruit belt of Ontario where peaches, cherries, tomatoes and all tender fruits are grown with the greatest success. The apple also grows here to perfection. Nevertheless, it is a matter of notoriety that, though the earliest orchards of Canada were planted in this district and though it made its reputation as an apple growing district long years before the other portions of the province were settled, of late years the industry has fallen into disrepute. Splendid old orchards in perfect health and vigor and bearing a full crop have been chopped down to make way for ordinary grain crops, and even in years of comparative scarcity, as last year and this, thousands of barrels of apples have been allowed to go to waste in orchards in this district. Some of the

finest of the apples, if not the very finest exhibited at the recent Horticultural Exhibition in Toronto, came from this district. Such a condition of affairs calls for some explanation. If the fruit can be grown to perfection and if orcharding is profitable, why is it that we find this waste of fruit and want of confidence in the apple industry?

Too Warm for Winter Kinds.

The explanation is partly a question of climatology and partly an economic question. As a matter of climate, this district No. 1 has a mean annual temperature many degrees higher than districts 3 and 4. The Fameuse apple will be in full bloom in Chatham early in May; the same variety will not be in bloom in Lindsay for two weeks later. The fruit grower in Chatham does not fear serious frost until the first of November, probably until the 10th or 15th of November. The fruit grower north of Lake Ontario is very anxious, indeed, if he has any apples exposed the last week of October. It will thus be seen that the apples north of Lake Ontario begin to grow nearly two weeks later than in the southern parts of Ontario. It will also be noted that in district No. 3 they do not have nearly so high a temperature during the summer months and consequently are nearly a month later in reaching the same degree of maturity as the varieties in district No. 1. In consequence of this, all the common winter varieties, such as the Baldwin, spy, russet, and king are ripe in district No. 1 early in October and in the natural order of things are subjected to the warm genial weather that prevails in this district during the latter part of October. At the end of three weeks of this warm weather the apples are in a condition of maturity when they must go at once into consumption. That is to say, apple operators will not store these varieties, or if owing to very favorable conditions of temperature, they do attempt to store them the consequence is a very serious loss when they come to be repacked during the winter months. The growers, then, of winter stock in this district, are forced to sell so as to go on the market at least before Christmas and they have not the alternative of accepting this market or the later winter market.

The Cheap Season.

It might be noted just here that in the apple industry it is always likely that the cheapest apples will be those that must go into consumption during the months of October, November and December. During these months there will always be the fag ends of the high priced early apples as well as the odds

and ends of that for one to be forced two sources the large volume normally at make a surplus at this time for the low market for the No. 1.

Somewhat vail in the designated. tier of counties bordering on district, of into district upon the whole growing the men with a happy medium were as to increase so high in temperature ripen the tender varieties as to meet the freezing districts after These apples cold storage and placed a protected from days, will be repacked and market.

Future

What, then orchardist in Erie, district tain, they natural conditions Ontario in t apples. It is spect they h lar to the State, and t as successful adopting the adopted the system of point, or several cold storage whereby the they are market or the firm in cold storage will be quick near the free confidence, the winter trade question of ists here sh of their app in the season not clearly their apples that have been immediate co

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and ends of the late winter varieties that for one reason or another have to be forced upon the market. These two sources of supply, together with the large volume of apples that ripen normally at this period, will always make a surplus at least of No. 2 grade at this time. Herein lies the reason for the low prices and for the want of market for the apples grown in district No. 1.

Somewhat different conditions prevail in the district which I have designated. No. 2, including the second tier of counties on Lake Erie and the counties bordering on Lake Huron. This district, of course, fades imperceptibly into district No. 1 upon the south, but upon the whole is admirably fitted for growing the winter varieties. In common with district No. 3 it has that happy medium of climate not so severe as to induce winter killing and not so high in temperature as to prematurely ripen the apples. The standard winter varieties are matured normally so as to meet the temperature approaching the freezing point that prevails in these districts after the first of November. These apples go as it were into a natural cold storage and, if harvested with care and placed at once where they will be protected from the occasional warm days, will be in the best condition to be repacked and shipped for the winter market.

Future for Early Apples.

What, then, should be the aim of the orchardist in the counties north of Lake Erie, district No. 1? One thing is certain, they can never compete under natural conditions with other portions of Ontario in the production of winter apples. It is very true that in this respect they have conditions not dissimilar to the orchardists in New York State, and they may make orcharding as successful in New York State by adopting the same devices as have been adopted there, namely, an extensive system of cold storage. If, at some point, or several points, in this district, cold storage facilities are provided whereby the apple may be packed when they are matured (the last of September or the first of October), and placed in cold storage chambers, where they will be quickly reduced to a temperature near the freezing point, they may, with confidence, then be repacked for the winter trade. Dismissing, however, the question of cold storage, the orchardists here should recognize the defects of their apples and market them early in the season, indeed, though they have not clearly recognized the defects of their apples as keepers; all the apples that have been used have been sold for immediate consumption.

The Irresponsible Buyer.

As has already been pointed out, the market is not always a reliable or steady one, and consequently the more reputable dealers have avoided this district in their operations. It has been the prey too frequently of the

irresponsible buyer who has come in with his glib tongue and a light purse, and promised prices that induced the apple grower to part with his fruit. The apples were packed and shipped and if the price realized was a good one, or if the apple operator was so fixed that he could not get out of the district readily, he paid the farmer a part, or the whole, of what was promised. If, on the other hand, the markets were poor, if he made a clean breast of the matter and explained that the markets had gone wrong and he could not pay the promised price, the farmer very quickly realized that he had no recourse.

This, however, is not a necessary condition of affairs. It simply indicates bad business methods, and the remedy here is quite aside from any question of climate, soil, varieties or markets. The question is simply one of organization among the apple growers themselves. This has been demonstrat-



Apple Packs seen at Fruit Exhibition, Toronto.

ed by the success of one or two co-operative organizations which have been working in this district. I need only to refer you to the success with which the Chatham Fruit Growers' Association is working. Another co-operative organization is working most successfully in Simcoe. Both of these organizations have this year sold all the apples their patrons had at prices much higher than the average prices paid for winter apples in the counties north of Lake Ontario. What has been done at Chatham and Simcoe can be done in Essex and Elgin and other counties constituting this district.

Markets for Early Apples.

Just here may be a convenient place to discuss the question of markets for early apples. The two most important markets for early apples are the west-

ern provinces and Great Britain. The markets of the western provinces are opening so rapidly that few who have not paid special attention to this matter will realize and appreciate the extraordinary growth of late years. The influx is not likely to lessen for many years, but the market for apples cannot be measured by this standard, large as it will be. The great cost of distributing the apples limits the consumption very largely to the cities and towns capable of taking at least carload lots. During the last few years there have been established along the railway lines of the western provinces, hundreds of stations, none of which, until recently, were able to take the fruit in carload lots. Last year and this some dozens of these places have come into the market accepting carload lots. A few years ago Winnipeg was the only distributing point. Now large distributing warehouses have been established at Regina, Prince Albert, Moose Jaw, Calgary, Lethbridge and Edmonton. In consequence of this an extraordinary demand for fruit has sprung up, quite out of proportion to the number of people entering the country last year and this. The comparative cheapness with which the fruit can now be distributed has increased the consumption among the people. The extraordinary prosperity of the Northwest has made it possible for almost everyone to enjoy fruit, which necessarily is high-priced even yet compared with the price which is received by the grower. We can look forward then confidently to a market there that will readily absorb a very large proportion of all the fruit that Ontario can grow. It is very true that the Ontario grower in the near future will have to meet the competition from the Province of British Columbia. This, however, he need not fear. The growers of each province, when all the elements of success are taken into consideration, are upon a comparatively equal footing, and even if this were not the case, the market will likely increase much faster than the production of fruit in both provinces.

Market in Great Britain.

In addition to the Northwest there is another growing market available for the Ontario grower, namely the market of Great Britain. It has formerly been an axiom of apple growers that Canadian fruit would be acceptable in Great Britain only when there was a failure of the English and European crop. This conception of the British market is not a true one. For a number of years a large quantity of early fruit has gone from Canada to Great Britain, and prices have always been quite satisfactory and there appears to be no good reason why this market should not continue and, in all probability, increase even in the face of the competition with the apples of the home market. It is quite true that the Canadian apples will not compete with the best early fruit of Great Britain, but there are cer-

tain features of the business that are distinctly in favor of the Canadian growers. First, we have an admirable system of ocean transportation and a fair degree of efficiency in the railway transportation. If the early fruit is cooled properly before being packed and then shipped in a refrigerator car, there is almost an absolute certainty of its reaching Great Britain in the best of order. The question therefore of losses in transshipment is reduced to a minimum. During the last two or three seasons the cargo inspectors at Montreal and at ports in Great Britain have very carefully reported upon the condition of the apples at the time of shipment and upon arrival in Great Britain, and in no case has there been a serious loss where it could be shown that the fruit was properly started from the orchards.

Benefit of Big Shipments.

In the British markets the Ontario grower has upon his side the large brokers and fruit merchants. The Canadian apples reach the brokers and fruit merchants in uniform packages, uniformly graded, and in large quantities compared with English fruit of one or two varieties. This element of uniformity in grading packages and variety, will itself, almost offset all the disadvantages that we have in the matter of transportation. It is easier for the fruit merchants to buy and distribute Canadian apples than it is to buy and distribute the home grown fruit. The English orchards have the disadvantage of being planted with a great many different varieties, and no two portions of England put up their fruit in the same kind of packages. It is very difficult for the dealer in Great Britain to get the same varieties or the same packages of home grown fruit twice. This makes all transactions in English fruit a retail affair, and naturally the large sales all go to the Canadian or American product. As compared with the American apples I quote from the latest number of an English market paper, The English Grocer, to show that Canadian apples have a preference of two shillings per barrel, which effectually protects them from any serious competition from states to the south of us.

Taking these two markets then, the markets of the western provinces and the British markets, I see no reason why the present stock of apples should not be sold at good prices if proper means are taken to place them upon the markets.

Markets for Erie Counties.

One word more with reference to this southern division, No. 1. If, then, the market for early fruit is to be a growing one, I should strongly recommend that the growers confine themselves very largely to the early varieties. The Red Astrachan can be shipped from the County of Essex the third week in July, the Duchess the last of July and the first of August, the Wealthy, of course, somewhat later. Such varieties as these, therefore, should be selected, and this

district should apply itself to supplying, not only the western provinces, but our own city population in Toronto, Ottawa, Montreal and Quebec, with all the apples they need after the first of August, when we would entirely exclude the American product that now finds its way to our markets. It is unfortunate that the orchards of this district are devoted so largely to Baldwins, spies and russets and other winter varieties, inasmuch as these apples come in in the glut months of October and November. If the orchards were composed of the early varieties that I have mentioned, the prices would be much higher than could be realized for the very best winter fruit in any part of Canada.

District of Many Varieties

The conditions in district No. 2 are somewhat peculiar. Of course, there is no sharp line of demarcation between these districts and the southern portions of Brant, Oxford and Middlesex may in some years be properly classed as part of district No. 1, but the greater portion of district 2, including the Counties of Lambton, Middlesex, Huron and Bruce and part of Grey, has all the advantages for growing the very best winter varieties of apples. The planting however, was done in the earlier days. In the selection of varieties there was the greatest latitude. No orchard was considered complete without a dozen or more varieties, which was all well enough for home market or for home use, but rendered the conditions very unfavorable for the commercial market. Every farm, too, had an orchard, very few of a large size, and very few making a specialty of apples, in fact, very few counted it more than a pure side line in their general farming operations. The result is that, though the small orchard predominate, yet the aggregate is a very large number of trees, probably not less than two and a quarter million.

The difficulty comes in in making sales. The large apple operator cannot without extraordinary expense harvest these apples profitably. He cannot send his gangs of men around more than once or twice at most, and yet these orchards would furnish almost continuous picking from the first of September until the close of the season. As a consequence, many of the apples are picked before they are ripe or sometimes after they have reached maturity, and many of them are not picked at all, because they are not in the proper state of maturity at the time the gang visits the orchard. Though the aggregate, of course, is so large the number of desirable varieties is probably not more than half the aggregate number.

Need of Co-operation.

The recommendation which I would make for this district is co-operation in marketing and selling. There is no one who can pick these apples so cheaply or so well as the man who grows them, but he cannot pack them nor market

them. He has not enough of any one kind to pay him to do this properly. It can be done, however, by uniting into co-operative associations, which would furnish the packers and the facilities for selling. It is notable that two of the most successful societies in co-operative associations are in this district, namely, Walkerton and Forest, and I cannot help thinking that a very slight encouragement would organize several more associations.

The central counties of Western Ontario marked No. 4 call for some special comment. The altitude here and consequently the climate is adverse to the best conditions for apple growing. Flesherton is fifteen hundred feet above the sea level, nearly a thousand feet higher than Lake Huron and twelve hundred feet higher than Lake Ontario. Nevertheless, there are many sheltered spots where the apples, even of tender varieties, succeed fairly well so that it is not surprising that in this district there are probably more than half a million trees. One could not recommend though, the planting of early varieties for commercial purposes. These varieties would be three weeks or a month latter than those grown in the southern tier of counties and would come in during the glut months, having none of the advantages of the apples of better varieties and better quality grown in the southern tier of counties. I see no hope, therefore, of a profitable apple business being conducted here, except along the general lines that would be recommended for the Ottawa and St. Lawrence Valleys, district 4.

I have referred to the height of land running through the central portion of Ontario, beginning at Queenston and constituting the bluff from Queenston to Hamilton. This height of land, continuing, as it does, north to the Georgian Bay, slopes much more rapidly towards the east than it does towards the west, as it approaches the Georgian Bay, and it begins near Collingwood to once more take the high cliff form similar to that between Queenston and Hamilton. It is upon the eastern slope of this height of land, near the Georgian Bay, that we find some of the finest orchards in the world. It is a happy blending of soil, situation and climate that makes it an ideal country in which to grow winter apples. Here new orchards are being planted very rapidly, and as a general thing the bearing orchards are composed of comparatively few varieties. The fruit growers of this district had learned the lesson taught by the experience of the older orchardists in Southern Ontario and gave their orders so as to have, say, three, four or a half dozen varieties in their whole plantations. They also had sufficient confidence to plant in large blocks of ten, twenty or thirty acres, and are now reaping the reward of their forethought.

Eight Hundred Dollars an Acre.

It is not an uncommon thing at all in this district to find large orchards

that are paying division of five to an acre. When land without trees fifty to seventy-five that the cost of and caring for. bearing is probably hundred dollars per be seen that the paying one for the back is that he for his dividends age, when fortune every few hours, such a hopelessly the patient farm the scheme in di

The counties styled district No. 3 have a reputation as an to the climate, p formation, and 1 ness of the orch lessons from the er orchardists in ly, the best ap district are in v Iroquois Basin, land at varying present shore of land is extremel climatic advanta ation protected l the north. Man chards, however, land just beyo merges into dis hardiest trees wi

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Cold storage i district No. 2. twenty-five cen ahead of winter where else to th therefore, of gre sibly, though i probable, becom York State, whi Lake Ontario margin of twen at least.

Dessert Ap

District No. much less than many of these The area covere that, with the e sections in this

that are paying dividends on a capitalization of five to eight hundred dollars an acre. When you consider that the land without trees is valued at from fifty to seventy-five dollars per acre and that the cost of putting in an orchard and caring for it until it comes into bearing is probably not more than a hundred dollars per acre. It can readily be seen that the whole operation is a paying one for the farmer. The drawback is that he has to wait ten years for his dividends, and in this glorious age, when fortunes are being exchanged every few hours, ten years looks to be such a hopelessly long period that even the patient farmer sometimes dismisses the scheme in disgust.

The counties north of Lake Ontario, styled district No. 3, owe their high reputation as an apple region, partly to the climate, partly to the geological formation, and partly to the shrewdness of the orchardists in learning lessons from the experience of the older orchardists in the west. Geologically, the best apple orchards in this district are in what is known as the Iroquois Basin, extending to the high land at varying distances from the present shore of Lake Ontario. This land is extremely fertile and has the climatic advantages of the lower situation protected by the high ground to the north. Many very excellent orchards, however, are grown on the high land just beyond this basin till it merges into district 4, where only the hardiest trees will grow.

Large Orchards, Few Varieties.

Large orchards are the rule in district 3. The varieties have been well selected to meet the requirements of a winter trade. Orchardling is a specialty with many growers, and the enterprise is considered extremely profitable. This district is well adapted to the usual methods of the apple operators. Owing to the larger orchards, and the fewer varieties, the cost of picking and packing is much smaller than in district No. 2. The recommendation here is, of course, to continue along similar lines, planting the hardy winter varieties.

Cold storage is quite unnecessary in district No. 2. They are, consequently, twenty-five cents a barrel, at least, ahead of winter varieties grown anywhere else to the south. The business, therefore, of growing apples might possibly, though it is exceedingly improbable, become unprofitable in New York State, while the growers north of Lake Ontario could continue with a margin of twenty-five cents per barrel, at least.

Dessert Apples to Perfection.

District No. 4 contains probably much less than a million apple trees, many of these of unsuitable varieties. The area covered is extremely large, so that, with the exception of a few small sections in this district, it cannot be

regarded seriously in the light of a business. Nevertheless, there is no part of Canada where a larger return might be made than in this district. They grow to perfection here the Fameuse, the McIntosh Red and the Wealthy. In addition to these the Alexander and the Wolfe River can be grown quite profitably; they are much better apples and better keepers than when grown further south. Nevertheless, they are not of extraordinary quality. The Fameuse and the McIntosh Red stand at the head as dessert apples. If the excellence of these apples as a dessert fruit were recognized, and if the growers would but pack in boxes after the style of the Pacific Slope fruit, the business would be extremely profitable. There is a splendid opening for any packers who will take up the packing of these apples in this district, and cater to the very high class of customers—those who are willing and able to pay a large price for a most excellent article.

A Summing Up.

To sum up the situation generally, I should recommend that district 1, or the counties along Lake Erie, should devote themselves very largely to early fruit.

The pressing need in district No. 2, or the counties along Lake Huron, is better organization for harvesting and selling. Co-operative associations are an absolute necessity in this district of small orchards, with many varieties.

What has been said with reference to the Ottawa and St. Lawrence valleys is equally applicable to many parts of the central high counties of South Grey, Wellington, Waterloo and Perth.

The Georgian Bay and Lake Ontario counties, district No. 3, will undoubtedly devote themselves to the winter varieties, and we can look for a large increase in the acreage of orchards on these lines.

I have less hope that many new orchards will be planted in district No. 4. Nevertheless, if co-operative associations were formed, that would induce a somewhat better culture, and introduce box-packing, fruit growing would become one of the leading industries.

TOMATOES AND TRUSTS.

Toronto Grocery Resolve to Abstain From Buying Ahead.

The Toronto Retail Grocers' Association held its monthly meeting in the Temple Building on Monday evening last. The secretary reported that there were now 28 members on the roll. A discussion took place regarding the holding of the Annual At-Home. According to present arrangements the evening might conflict with Lent. It was thought better to avoid this, and a committee consisting of Messrs. Snow,

Beaton and Bell, was appointed to secure options on more suitable dates.

It was suggested that more attention be paid by the Association to actual trade matters. The advance in soap prices was a question which should be looked into, and the suggestion was made that the Association purchase out of its own funds sufficient soap to supply Toronto retailers at present prices. This opened up a discussion on the canned goods situation. There was nothing to warrant tomatoes being at their present price of \$1.57 1-2, it was argued. The remedy lay with the grocers themselves, who should cease buying canned goods far in advance of the opening of the canning season, as the pack was entirely governed by the demand. One of the speakers stated that he knew for an actual fact, that last year tomatoes were dumped in Georgian Bay in order that if anything, the pack should be short. The discussion ended in the passing of a resolution that "the grocers of this Association condemn the practice of buying, heavily in advance, canned goods, gem jars, and articles of like nature, as directly aiding and abetting combines which are detrimental to the best interests of the retail trade." The members present pledged themselves to observe this resolution, and to induce as many other grocers as possible outside of the Association to assist in the matter. It was also suggested that a standing committee be formed to look into such questions as they arose, and to advise members as to the best course of procedure in each.

The secretary's report on the finances of the outing was left over until the next meeting, when the nomination and election of officers will also take place.

Among those present were: Messrs. Snow, Vice-President; D. G. Beaton, Secretary; McLean, Kelly, Panter, Cootes, Bell, Stewart, Bond, Thorne and Clarke.

CROP GROWERS' GRIEF.

For the first time in many years, Vancouver is enjoying the delight of eastern grapes this fall. Western grapes are as different to eastern grapes as day is from night, and are not to be compared with them. Nearly all the grapes consumed here come from California, and while they make excellent light wines, they do not compare with eastern grapes for table purposes. In the Niagara district, which is the great grape-growing section of Canada, Concord grapes are regarded as an inferior variety. In plentiful years they rot upon the vines. It is no uncommon thing to find them being sold in the stores for a cent a pound. Yet in Vancouver small baskets of them containing two or three pounds sold on Saturday for a dollar. If the farmers in the Niagara Peninsula ever hear of this they will tear their hair and weep and be afflicted with a great grief.—Vancouver Province.

FROM GROCER CORRESPONDENTS

INGERSOLL.

Ingersoll, Nov. 12, 1906.

The volume of business reported thus far this month, is below the average, for which state of affairs the fine weather is chiefly responsible.

Alarmed by the wintry spell at the beginning of the month the country people have been busily engaged harvesting their roots, shipping their apples and winding up their work in general, hence the marked dropping off in all branches of trade.

For the remainder of the month and until the holiday season a very brisk trade is anticipated by the merchants. They have stocked up extensively as usual for the Christmas trade, and their shelves and counters have a decidedly bright and inviting appearance.

Few towns can boast a better retail trade than Ingersoll, and with the advent of Winter, the merchants see busy days ahead of them.

No little difficulty has been experienced in meeting the demand for butter and strictly fresh eggs. Both of these commodities have been unusually scarce, much to the chagrin of the average purchaser. The ever increasing number of cheese factories in the "Oxford district" the home of the cheese industry, has had the effect of materially diminishing the butter supply. The supply on the market every Saturday has been far short of the demand, and had it not been for the foresight of the merchants in stocking up from outside sources, a famine would undoubtedly have resulted. From twenty-five to twenty-seven cents per pound has been the ruling wholesale prices for creamery butter and from twenty-three to twenty-five cents per pound for dairy butter. There is a keen demand for fresh eggs at twenty-five cents per dozen. Dried apples will be plentiful. They are just being marketed, the majority of the sales being made at five and a half cents per pound. There is a good demand for potatoes at seventy-five cents per bag. A number of the merchants have already stocked up, some making purchases of those grown on the sand to the South.

There has, until the past few days, been a shortage of poultry. This is explained by the fact that many buyers are at work in the country, and that in many instances the producers are holding their stock in reserve. The most of the sales have been made on the basis of ten cents per pound, or on an average of from seventy-five to ninety cents per pair. The receipts of canned goods have been heavy, for which there is a somewhat brisk demand, after a comparatively quiet period.

Jas. Brooks, for some time cake baker

for Fred Dutton, has leased part of Jacques & McPherson's store, and has embarked in business on his own account. He has very convenient quarters for his work-room, and a tempting assortment in his window. He reports a very gratifying month's business.

Fred Dutton, who for several years conducted a very successful grocery business, and latterly was engaged in the bakery and confectionery business, has decided to take up insurance work. He has disposed of his business to Mr. Talbot of Aylmer, who has had wide experience. Mr. Dutton will be travelling representative for the Central Life Insurance Company, with territory from Woodstock to Sarnia.

LONDON.

The Retail Grocers' Association of London held a meeting last week at which a number of wholesale grocers were present by invitation of the Association, and questions of mutual interest were discussed in a highly profit-



The Late Wm. H. McCutcheon, London.

able manner. President C. H. Lee presided and Messrs. John Dillon of A. M. Smith & Co.; Wm. Turnbull of Edward Adams & Co.; T. B. Esecott, and John Garvey, were some of the wholesalers who delivered addresses. Many interesting facts were cited and useful pointers given by the speakers. A suggestion that the retail and wholesale men unite in an organized opposition to "dollar" goods, met with general favor and it was decided to ask the grocers of other cities to take the same attitude in this matter. There are many articles sold by the manufacturers at \$1.00 a dozen, and which the retailer must sell at 10 cents each, if handled at all. Both the wholesalers and retailers contend that, taking everything into consideration, this margin of profit is too small.

Hence their ultimatum to the manufacturers: "No more 'dollar' goods."

William H. McCutcheon, for many years a prominent grocer of this city, died suddenly at his home, corner of Waterloo and Oxford streets, on the 10th instant. He was the first United States Consul at London, having come here in that capacity 27 years ago. When the Cleveland Government first attained power, Mr. McCutcheon was displaced, and, deciding to remain in London, opened up a grocery at the corner of Dundas and Clarence streets. He afterwards removed to the corner of Waterloo and Oxford streets, where he remained in active business up to the time of his death. Mr. McCutcheon was born at Baltimore 65 years ago, and had been a Captain on the Great Lakes before entering the Consular service of the United States. His death was due to heart trouble. He had just arisen from his bed in the morning when he was suddenly taken ill, and died before a doctor could be called. His widow and two daughters, Mrs. E. S. Hunt of Port Arthur, and Mrs. Robert Pearse of this city, survive.

KINGSTON.

Kingston has a standing population of 19,000, not counting the men at the Penitentiary who wear the clothes of many colors.

When the fall comes, 1,200 students arrive, this adds considerable to the population, but I might add that they subtract from it when they reach their finale by taking off our good looking daughters. It is surprising what a stimulus it is to trade when 1,200 students with big appetites come and sit down three times a day at our tables, 25,200 meals a week and as eggs poached, fried and boiled went down, how the price went up and stock disappeared.

Well, we are glad to have them with us and proud to have them go up and wallop Varsity at football. It is the meat they eat that gives them pluck.

It has been proposed to let the convicts of the Penitentiary cut stone for the new Medical Building for Queens.

The unions are aroused and called a meeting to protest. A petition was taken around and signed by many, and is being sent to Parliament. Some business men say they are compelled to sign all these petitions sent around whether they feel like it or not. The college is considering the advisability of using brick. We await developments.

The Bailey Broom factory is booming, and has a big stock of corn on hand, finest grade. Their putting the retail price on the label of each broom is a brain saver for the merchant, and prevents to a great extent price cutting. Would that all manufacturers in all lines would adopt this plan. There would be less assignments in the country. Sam Bailey has been all his life making brooms, except when he goes after the ducks and partridges. He

(Continued on page 42.)

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APPLE ARTICLE

The first article Future of the Appl is by Alex. McNeil branch of the Dor Agriculture. By ye a fruit grower and tue of his energetic ties of his present into intimate relati dustry throughout Sets of Great Brit, so well qualified to ject. Ontario is t ducing province of t total production of rels, Ontario produc Following the lin McNeill, the indus future assume ver tance than at prese be read with inter terested in the Can

FOOD FAIR F

The Grocer learns thority that Montre er Pure Food Fair, v it is said, the last 1907. The Montreal ank in the city, ha Fair held this spring ial and drew large but with a larger facilities for handlin greater success may

THE CANADIAN GROCER

Established 1886

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APPLE ARTICLE BY AN EXPERT.

The first article in this issue, "The Future of the Apple Crop in Ontario," is by Alex. McNeill, chief of the fruit branch of the Dominion Department of Agriculture. By years of experience as a fruit grower and shipper, and by virtue of his energetic discharge of the duties of his present position, bringing him into intimate relation with the fruit industry throughout Canada, and the markets of Great Britain, no other man is so well qualified to speak on this subject. Ontario is the great apple producing province of the Dominion. Of the total production of twenty million barrels, Ontario produces eighteen millions. Following the lines indicated by Mr. McNeill, the industry will in the near future assume very much more importance than at present. This article will be read with interest by everyone interested in the Canadian apple trade.

FOOD FAIR FOR MONTREAL.

The Grocer learns upon excellent authority that Montreal is to have another Pure Food Fair, which will take place it is said, the last two weeks in April, 1907. The Montreal Arena, the largest rink in the city, has been secured. The fair held this spring was very successful and drew large crowds every day, but with a larger space and greater facilities for handling the visitors, even greater success may be anticipated for

the Food Fair of 1907. The retail Grocers' Association, of Montreal, will, it is understood, run the affair, and plans are now being made, although nothing definite nor authoritative has yet been given out.

APPLE CROP SHORT.

Fruit Inspector, P. I. Carey, who is in a better position, perhaps, than anyone else to know the apple situation in Ontario, states to the Canadian Grocer this week, that the No. 1, winter pack was about 50 per cent. of the average. The ink spot, bitter rot and coddling moth, have worked havoc and the crop is especially poor in the large producing districts, while in the less important districts the crop is pretty good. The quality of the stocks for export, Mr. Carey says, is not satisfactory, and the inspectors have their season's work cut out for them.

In Colbourne, 65,000 barrels are stored, in Brighton, 30,000, and in Trenton, 30,000, says the same authority. That is somewhere about three quarters of what was stored there last year, and the storage in those three places is about 60 per cent. of the storage capacity in Ontario, and repacking has already commenced.

There seems now to be no doubt, despite earlier estimates to the contrary, that the apple crop in Canada is short. The total export of apples this year will be one to two hundred thousand barrels less than last year. To date, the shipments are one hundred thousand barrels short.

A HARD CRACK.

The head of a well-known commercial house in Canada told an interesting story the other day about his early experience in business, when capital was very scarce with him. In his efforts to get business he had allowed a certain retailer to get into his books, to the amount of \$1,500. Upon finding one day that the outlook for payment was very bad, he told a fellow business man, who was also a creditor of the retailer, what his fears were. Instead, however, of keeping this information to himself, in order to ingratiate himself with the retailer, repeated to the latter what he had been told.

A few days afterwards the head of the firm who had unbosomed himself to his confrere, was surprised to receive a writ for \$10,000 damages for libel. After failing to get the Court to order

the plaintiff to guarantee costs he, at the instigation of his own lawyer, settled for \$500.

To make matters worse, shortly afterwards the retailer failed and his estate was then in such a deplorable condition that he did not pay one cent on the dollar, the creditor in question losing his \$1,500 as well as the \$500 costs.

This was hard luck, but the moral is, "Be very careful to whom you express your fears in regard to customers."

BACK TO THE TALLOW DIP.

Citizens of the smaller towns throughout the country who find fault with the service furnished by their local electric lighting plants, are not the only members of the community who have cause for complaint. During the past week, Toronto has suffered with an electric lighting service, which, in many instances, would disgrace even the humble coal-oil lamp or the tallow candle. In some cases actual loss has been occasioned subscribers to the service, owing to the poor quality of light and the lack of power compelling early closing, when extra time was really required to keep pace with the rush of business. The service is a disgrace to Toronto, and the Grocer takes this opportunity of inviting a tender for the purchase of the plant from some town having no particular aspirations to become a modern city.

ACADIA SUGAR'S GOOD SHOWING

The annual statement of the Acadia Sugar Refining Company for the year ending September 30th, which has just been issued, shows the net trading profit for the year to be \$210,681.14. After providing for the interest on the bonds and the regular six per cent. dividend on the preferred stock the Directors recommend that three per cent. be paid on the common stock. Last year and the preceding year only one per cent. was paid on the common stock. The company had a most successful year as the following comparative statement will show:—

1906	\$210,681.14
1905	127,656.66
1904	223,009.54
1903	181,018.60
Total	\$742,365.94

Along with the report that increased importation of tea has lessened the consumption of beer in England comes the statement that the use of beer in Ireland has also declined from 30.25 gallons per head of population in 1895, to 27.90 in 1905.

Markets and Market Notes

QUEBEC MARKETS.

POINTERS—

Fish—Revised.
Foreign dried fruits of interest.
Evaporated apples—Advanced ½c.
Maple products—Advanced again.
Honey—Advanced.

Montreal, Nov. 21, 1906.

The jobbers are exceedingly busy with their local trade. By this is meant the business they are carrying on with customers resident along the St. Lawrence, and who are reached much more easily by boat than by rail. Every effort is being made to get all orders delivered to these before the close of navigation, which will probably take place within a week or ten days. Collections are reported very good for the season of the year. Interest centres in raisins at the moment. The markets for California, seeded and sultanas, as well as Valencia raisins, are most interesting, and should be followed by all grocers. There is more or less activity in canned goods, salmon being purchased freely by grocers in all parts of the country. Jobbers are experiencing some trouble in obtaining deliveries of tomatoes. Sugar is without feature. No change is expected in prices at the present time. Teas are rather quiet than otherwise. Some trade is passing, but this is limited. There appears to be a little more enquiry for syrups and molasses, but there is not any very noticeable improvement yet. Evaporated apples continue to advance, and are now quoted as high as 9c. Beans are very scarce, as is also honey. Maple products are again higher in price. Soap has been advanced 30c a case by two large manufacturers. Castile soap quotations have been withdrawn from the market for the present.

CANNED GOODS.—There are yet some jobbers who have not received full shipments of tomatoes and corn ordered before prices were made known. Many have secured a sufficient number of cases to fill the orders of many of their customers, and in some cases, of all, but very few have obtained any goods for store—goods which are most urgently required for local trade. One jobber said he "wired every morning and wrote a letter every evening," but still the tomatoes were not forthcoming. The answer of the packers is lack of help, or lack of cases, or something else, which precludes their shipping the goods. Meanwhile there is considerable activity in other lines. Grocers all over the country are buying salmon in rather large quantities, despite the very high prices which rule. This is the cause of much surprise in the trade. Formerly but few lots of salmon were sold outside of what seemed barely necessary for the season. Now, with prices such as they are, everybody is calling for

salmon. The jobbers do not understand the situation.

SUGAR.—The sugar market is featureless. Interest in this article is limited, although there seems to be a fairly good business being done. There are many large lots going to points on the river routes, but outside of this, and some buying in the West, there is not a great deal of activity. Prices are steady and a change is not looked upon as possible at the moment.

Granulated, bbls.	\$4 30
" 1-bbls.	4 45
" bags.	4 25
Paris lump, barrels.	4 95
" half-barrels.	4 95
" boxes, 100 lbs.	4 85
" boxes, 50 lbs.	4 95
Extra ground, bbls.	4 70
" 50-lb. boxes.	4 80
" 25-lb. boxes.	4 90
Powdered, bbls.	4 70
" 50-lb. boxes.	4 50
Phoenix.	4 30
Bright coffee.	4 10
" yellow.	4 15
No. 3 yellow.	4 15
No. 2 " "	4 15
No. 1 " "	4 00
No. 1 " bbls.	3 90
No. 1 " bags.	3 8

SYRUPS AND MOLASSES.—There is a little more interest in syrups and molasses with the coming of the cooler weather. On the whole, however, the situation is just about unchanged. A period of activity is succeeded by a period of stagnation, and the one balances the other.

Barbadoes, in puncheons.	0 30
" in barrels.	0 32
" in half-barrels.	0 33
New Orleans.	0 22
Antigua.	0 30
Porto Rico.	0 30
Corn syrups, bbls.	0 02
" 1-bbls.	0 03
" 1-bbls.	0 03
" 25-lb. pails.	1 40
Case, 2-lb. tins, 2 doz. per case.	1 00
" 5-lb. " 1 doz. "	2 40
" 10-lb. " 1 doz. "	2 35
" 20-lb. " 1 doz. "	2 25

TEAS.—The quiet which has ruled in the tea market lately is being dispelled gradually. Enquiries are coming in a little better than for some time past. There is a firm undertone to the markets generally. Most tea merchants are doing some little business, but not much. Ceylons are very scarce, few lots being offered. In their circular for the month of October, dated November 3, McMeekin & Co., of London, say of Indian teas: "The offerings at London public auction were 233,000 against 195,000 in the same month in 1905. This is almost the largest quantity offered any one month, and it is a testimony to the strength of the demand that it was taken by the trade with comparative ease. The market opened strong with very active demand, continuing so until the middle of the month. From then onwards there was less animation, with lower prices for all grades, and there was no recovery at the close."

Japans—Fine.	0 26	0 30
" Medium.	0 20	0 23
" Good common.	0 18	0 18
" Common.	0 13	0 15
Ceylon—Broken Orange Pekoe.	0 20	0 38
" Pekoes.	0 17	0 20
" Pekoe Souchongs.	0 15	0 20

Indian—Pekoe Souchongs.	0 12	0 18
Ceylon greens—Young Hysons.	0 17	0 20
" Hysons.	0 16	0 17
" Gunpowders.	0 13	0 14
China greens—Pinguay gunpowder, low grade.	0 11	0 15
" " " " " " " " " "	0 19	0 22
" " " " " " " " " "	0 3	0 35

COFFEE.—Fair to good business is being done in coffee this week. Some good shipments have been made recently to interior parts of the country.

Jamaica.	0 10	0 11
Java.	0 10	0 11
Mocha.	0 10	0 11
Elo, No. 7.	0 09	0 10
Santos.	0 10	0 11
Maracaibo.	0 11	0 12

FOREIGN DRIED FRUITS.—Raisins command the greatest attention on this market. This applies particularly to the seeded article. The market locally is bare, and the New York market seems to be just as bad. Large houses will not book any further orders for at least two weeks. California raisins are advancing, but it is impossible to say anything definite to-day, with a chance of its being authoritative to-morrow. Nobody can tell what is going to be the state of the market twenty-four hours hence. So much for existing conditions. It is generally conceded that the California market is bare, while the local market is little better. Valencia raisins are in small supply locally, but the tone of the market is rather easy than otherwise. Prunes are very strong and advancing. Sultana raisins are practically off the market here, few lots being held. For such as are obtainable 12c to 15c is asked.

Valencia Raisins—		
Fine off-stalk, per lb.	0 08 1/2	0 09
Selected, per lb.	0 09 1/2	0 10
Layers, "	0 09 1/2	0 10
Dates—		
Dates, Hallowees, per lb.	0 05	0 06

Californian Evaporated Fruits—	
Apricots, per lb.	0 23
Peaches, "	0 16
Pears, "	0 17

Malaga Raisins—	
London layers.	2 25
" " " " " " " " " "	2 50
" " " " " " " " " "	0 80
Royal Buckingham Clusters, 1/2-boxes.	1 10
" " " " " " " " " "	3 50
Excelsior Window Clusters, 1/2-boxes.	4 50
" " " " " " " " " "	1 30

Californian Raisins—		
Loose muscatels, fancy seeded, in 1-lb. pkgs.	0 10	0 11
" " " " " " " " " "	0 10	0 11
" " " " " " " " " "	0 08	0 08 1/2
" " " " " " " " " "	0 09	0 10
" " " " " " " " " "	0 09 1/2	0 10
Prunes—		
40-50s.	0 08 1/2	0 09
50-60s.	0 08	0 08 1/2
60-70s.	0 07 1/2	0 08
70-80s.	0 07	0 07 1/2
80-90s.	0 06	0 06 1/2
90-100s.	0 06	0 06
Oregon prunes (Italian style), 40-50s.	0 08 1/2	0 09
" " " " " " " " " "	0 07 1/2	0 08
Oregon prunes (French style), 60-70s.	0 07 1/2	0 08
" " " " " " " " " "	0 06	0 06
" " " " " " " " " "	0 05	0 05

Currants—		
Filiatras, uncleaned, barrels.	0 08	0 08 1/2
Fine Filiatras, per lb., in cases.	0 08	0 08
" " " " " " " " " "	0 08	0 09
" " " " " " " " " "	0 08	0 09
Finest Vostizzas " "	0 08 1/2	0 09
Amalias " "	0 07 1/2	0 07 1/2
Sultana Raisins—		
Sultana raisins, per lb.	0 12	0 15
" " " " " " " " " "	0 16	0 16

Eleme Table Figs—		
Six crown, extra fancy, 40-lb. boxes.	0 13	
Four crown, fancy, 10-lb. boxes.	0 09	
Three crown, " " " " " " " " " "	0 08	
Glove boxes, fine quality, per box.	0 10	
Fancy washed figs, in baskets, per basket.	0 20	
" " " " " " " " " "	0 22	
" " " " " " " " " "	0 28	
12-oz. boxes.	0 06 1/2	0 07

PEELS.—Peels unchanged prices.

Citron peel, per lb.	0 15
Lemon peel, per lb.	0 15
Orange peel, per lb.	0 15

SPICES.—The market feature. More is being done, but writing for the holiday.

Peppers, black.	0 10
" white.	0 10
Ginger, whole.	0 10
Ginger, Cochin.	0 10
Cloves, whole.	0 10
Cream of tartar.	0 10
Allspice.	0 10
Nutmegs.	0 10

EVAPORATED.

going to be a repeat. This is the question regarding evaporated indications point to an advancing market, and if present to see this line sell as it did this spring are again higher, 8c for what goods.

BEANS.—Beans scarce, and much interest for dealers.

Any at present can coin have supplies in the freight yards, but the goods for some Lower prices are to have not yet been.

MAPLE PRODUCTS.

Choice prime beans. Maple syrup, bulk, per lb. Pure Townships sugar, per lb. Pure Beaunce sugar, per lb. Maple syrup, bulk, per lb. Pure Townships sugar, per lb. Pure Beaunce sugar, per lb. Maple syrup, bulk, per lb. Pure Townships sugar, per lb. Pure Beaunce sugar, per lb.

RICE AND TAPIOCA.

little more tapioca than there has been has been purchased lower than previous enough to warrant rent prices. Supplies of rice trade is passing.

B rice, in 10 bag lots.	0 08
B rice, less than 10 bags.	0 08
C rice, in 10 bag lots.	0 07 1/2
C rice, in less than 10 bag lots.	0 07 1/2
Tapioca, medium pearl.	0 06

RAW FUR.—Prices unchanged.

Beaver, black.	0 10
Racoon.	0 10
Fisher, dark and fine.	0 10
Otter, dark and fine.	0 10
Marten, dark.	0 10
Mink, dark.	0 10
Fox, red.	0 10
Lynx.	0 10
Wolverine.	0 10
Skiunk.	0 10

Wm. Gilbert, of Cambridge, was in making large purchases in the trade. He reported a brisk trade.

PEELS.—Peels continue strong at unchanged prices.

Lemon peel, per lb	0 19	0 21
Lemon peel, per lb	0 14	0 11
Orange peel, per lb	0 10	0 11

SPICES.—The market continues without feature. More or less holiday trade is being done, but grocers are not buying for the holiday rush at the time of writing.

Peppers, black	Per lb.	0 16	0 22
" white	0 25	0 30	
Ginger, whole	0 16	0 24 1/2	
Ginger, Cochon	0 17	0 17 1/2	
Cloves, whole	0 17	0 32	
Cream of tartar	0 25	0 30	
Allspice	0 12	0 15	
Nutmegs	0 30	0 55	

EVAPORATED APPLES.—“Is there going to be a repetition of last year?” This is the question in the trade regarding evaporated apples at present. Indications point to a continually advancing market, and few would be surprised, if present conditions continue, to see this line selling at 15c and 16c, as it did this spring. As it is, prices are again higher, 8 1/2c to 9c being asked for what goods are on hand.

BEANS.—Beans on spot are very scarce, and much in demand, which is rather an embarrassing state of affairs for dealers. Any firm holding stocks at present can coin money. Some houses have supplies in ears in the railway freight yards, but are not able to get the goods for some reason or other. Lower prices are thought possible, but have not yet been realized.

Choice prime beans	1 5	1 55
--------------------	-----	------

MAPLE PRODUCTS.—Maple syrup in bulk is now selling all the way from 7 1/2c to 9c, and in some cases a shade above the latter figure, according to quality. This is another advance in the market. Maple syrup is moving out very well.

Maple syrup, bulk, per lb	0 07 1/2	0 09
Pure Townships sugar, per lb	0 10	0 10
Pure Beauce County, per lb	0 11	

RICE AND TAPIOCA.—There is a little more tapioca on the market now than there has been for some time. This has been purchased at a price slightly lower than previous lots, but not low enough to warrant any decline in current prices.

Supplies of rice are good and fair trade is passing.

B rice, in 10 bag lots	3 25	
B rice, less than 10 bags	3 35	
CC rice, in 10 bag lots	3 15	
CC rice in less than 10 bag lots	3 25	
Tapioca, medium pearl	0 07 1/2	0 09

RAW FUR.—Prices quoted remain unchanged.

Beaver black	4 00	12 00
Racoon	0 50	1 50
Fisher dark	5 00	7 00
Otter, dark and fine	15 00	25 00
Marten, dark	3 00	5 00
Mink, dark	2 25	5 00
Fox red	1 75	3 00
Lynx	4 50	7 00
Wombats	0 10	0 50
Skunk	6 00	1 50

Wm. Gilbert, general merchant, “Cambray,” was in the city this week, making large purchases for his Christmas trade. He reports business very brisk.

ONTARIO MARKETS.

POINTERS.—

Shipments Delayed.
Raisins Stocks Short.
All Canned Goods Firm.

Toronto, Nov. 22, 1906.

Business is very heavy and the freight congestion is causing much delay and annoyance. Goods both coming and going are being held up. Take one wholesaler's experience. Goods that were passed at the customs on November 9, were delivered on the 13th.

The unloading of a car of raisins on track in Toronto was begun a week ago Monday, and the last were delivered Tuesday. A car of seeded raisins was passed at the customs a week ago Monday, and no word has been had of them yet. There are great quantities of goods in the freight sheds, that in the rush have got mixed up and no one knows when they will be delivered. These are the experiences of only one house. All are in the same box.

A leading broker said to the Grocer yesterday:

“The difficulty of obtaining transportation by rail from the seaboard, which usually exists at this time of year exists in an intensified form, and not only is it difficult to get a transfer of the goods from the docks to the railways, but transportation is slow and facilities for cartage very inadequate, so that delivery is difficult to obtain. The same conditions make it very difficult to ship out promptly, as the cartage companies sometimes fail to lift goods for days after notice. Buyers should recognize these conditions, and give as much time as possible for the execution of their orders.”

All canned goods are in a very strong position. Sugar is quiet. Dried fruits are scarce on spot, and some anticipate a scarcity of raisins before Christmas.

CANNED GOODS.—The situation in all lines is regarded here as very strong. Tomatoes are strongly held by the few canners who have them. Offers are being made at a 10c. advance over canners' opening price for No. 1. The pack is thought to be but little in excess of that of last year, and the consumption is expected to be considerably heavier. The pack of canned peas is said to be about the same as last year, and the indication is that there will be no carrying over.

TEA.—The statistical position of Ceylon is very strong. Stocks in London are lower than for a very long time, and the volume of teas arriving is much below the average. Flavoury sorts are scarce and high, and there is no indication of any change in this condition for some months. Indian teas are not in the same strong position, that is, not to the same extent, but the position is strong enough to warrant recent advances, and it looks as if the market would go still higher. Cable reports today quote an advance of 1-2d. above

the last weeks' prices, and state that future advances are expected. There is no change in the position of Japans, but values are easily 10 per cent. above those ruling last year. The curtailed consumption of Japans alone, prevents the position from becoming very acute, as there is no available quantity to supply anything but a sluggish demand.

SUGAR.—The market for raws is steadier, but little business is passing and in New York, the tone is easier, as the opening of the new Cuban campaign approaches. Refined quotations are unchanged locally.

Large lumps, in 50-lb. casks	5 03
" " in 100-lb. "	4 93
St. Lawrence granulated, barrels	4 28
Redpath's granulated	4 38
Acadia granulated	4 33
Berlin granulated	4 28
Flonix	4 38
Bright coffee	4 18
Bright yellow	4 23
No. 3 yellow	4 23
No. 2 "	4 08
No. 1 "	3 98
Granulated and yellow, 100-lb. bags 5c. less than bbls.	

SYRUP AND MOLASSES.—The market is firmer. Prices are unchanged.

Syrup—		
Dark	0 33	0 35
Medium	0 38	0 42
Bright	0 38	0 42
Corn syrup, bbl. per lb.	0 03	
" " 1-bbls	0 03	
" " kegs	0 03 1/2	
" " 3 gal. pails, each	1 4	
" " 2 gal.	1 00	
" " 2-lb. tins (in 2 doz. case) per case	1 55	
" " 5-lb. " (in 1 " " " "	2 40	
" " 10-lb. " (in 1 " " " "	2 35	
" " 20-lb. " (in 1 " " " "	2 25	
Molasses—		
New Orleans, medium	0 30	0 35
" " 1-bbls	0 30	0 35
Barbadoes, extra fancy	0 40	0 50
Porto Rico	0 45	0 60
West Indian	0 30	0 35
Maple syrup—		
Imperial qts.	0 87 1/2	
1-gal. cans	0 95	
5-gal. cans, per gal.	1 00	
Barrels, per gal.	0 75	
5-gal. Imp. brand, per can.	4 50	
1-gal. " per case	5 10	
1-gal. " " "	5 60	
Qts. " " "	6 00	

COFFEE.—Fair business is passing, and the situation here is unchanged.

DRIED FRUITS.—Raisins are scarce on spot. Shipments by the Jacona are only arriving here now. Some anticipate a scarcity before the Christmas trade is over. The Valencia situation is strong for immediate shipment. California raisins have advanced to 10c. f.o.b. on the coast, which means 12 1-4c. laid down here, a prohibitive price. Currants remain firm as yet, but it is thought they will be lower later on. Evaporated apples are in a strong position.

Prunes Santa Clara—					
90-100s, 50-lb boxes	Per lb. 0 05	0 05 1/2	50-70s, 50-lb boxes	Per lb. 0 07	0 07 1/2
80-90s	0 05 1/2	0 06	50-60s	0 08	0 08
70-80s	0 06 1/2	0 07	40-50s 25-lb "	0 09	0 09 1/2
			30-40s	0 10	0 10 1/2

Note—25 lb. boxes 1/4c. higher than 50 lb.

Candied and Drained Peels—					
Lemon	0 10	0 11 1/2	Citron	0 21	0 22
Orange	0 14	0 12			

Figs—		
Elemes, per lb.	0 18	0 15
Tapnets, "	0 03 1/2	0 04

Currants—				
Fine Filiatas	0 07 1/2	0 7 1/2	Vostizzas	0 08 1/2
Patras	0 15	0 06 1/2		
Uncleaned, 1/4c. less.				

Raisins—		
Sultana	0 10	0 12
" Fancy	0 14	
" Extra fancy	0 18	
Valencian, selected	0 09	0 09 1/2
Seeded, 1-lb packets, fancy	0 10 1/2	0 11
" " 16 oz packets, choice	0 10	0 11
" " 1 1/2 oz. "	0 08	0 09

Dates—			
Hallowes	0 05	Fards choicest	
Sairs	0 04 1/2	" choice	
Domestic evaporated apples	0 07 1/2	0 08	

NUTS.—Almonds are about 25 per cent. higher than last year. Walnuts are rather lower than last year. New goods have arrived at eastern points, and are due here. Filberts are about 2 cents higher than last year. Sales of nuts generally are not in excess of actual demands, but it is too early in the season for an actual shortage to have manifested itself. Shelled almonds are very scarce, and the primary market is continually advancing. Reports from primary sources suggest an early exhaustion of the crops. Malaga raisins are 50 per cent. higher than last year, and are scarce. The great bulk of the fine qualities was destroyed by storms. Shippers find great difficulty in executing orders in complete form.

Almonds, Tarragona, per lb.	0 14	0 15
" Formigetta	0 13	0 14
" shelled Valencia	0 3	0 32
Walnuts, Grenoble,	0 14	0 15
" Bordeaux,	0 10	0 11
" shelled	0 27	0 28
Filberts, per lb.	0 14	0 17
Pecans, per lb.	0 17	0 18
Brazils, per lb.	0 17	0 18
(The following quotations on pecans are for sack lots, green. For roasted add 2c.)		
Selected Spanish	0 08	0 08
A 1's, banners and suns	0 08	0 08
Japanese Jumbo's	0 08	0 08
Virginia	0 10	0 10

SPICES.—Quotations are unchanged.

Peppers, blk.	0 16	0 21
" white	0 25	0 30
Ginger	0 18	0 35
Cassia	0 25	0 25
Nutmeg	0 45	0 75
Cloves, whole	0 20	0 31
Cream of tartar	0 25	0 35
Allspice	0 22	0 28
" whole	0 17	0 20
Mace	0 15	0 20
Mixed pickling spices, whole	0 17	0 20
Cinnamon, whole	0 20	0 22
" ground	0 20	0 22

RICE AND TAPIOCA.—Quotations are unchanged.

Rice, stand. B.	0 03	0 03
Rangoon	0 03	0 03
Patna	0 05	0 05
Japan	0 06	0 07
Java	0 06	0 07
Sago	0 07	0 07
Carolina rice	0 07	0 10
Tapioca, medium pearl	0 07	0 10
" double goat	0 07	0 10

BEANS.—Quotations are lower.

Beans, hand picked, per bush	1 61
" prime, No. 1	1 50
" 1 1/2, per lb.	0 06

SEEDS.—Business is very quiet, owing to the open weather. Prices are unchanged.

Aliske—

Fancy lots, per bush	6 50	6 75
N. 1	6 00	6 15
N. 2	5 75	6 00
No. 3	4 35	5 10

Red Clover—

Fancy	7 50	7 75
N. 1	7 00	7 25
No. 2	6 35	6 75

Samples containing a large percentage of buck-horn, catch fly, etc., are at a big discount.

Timothy—

Machine threshed	1 65	1 85
Flail threshed, light hulled	2 00	2 35

Lots containing seeds bring from 1 1-2c. to 2 1-4c. a lb.

HIDES, WOOL AND FURS.—Wool is steadier with a hardening tendency. Tallow is very scarce here, and consequently high, although offerings are freer in the States. Hides are steady with easier tendency in Europe and the States; unchanged here.

Hides, inspected, cows and steers, No. 1	0 11
" No. 2	0 12
Country hides, flat, per lb., cured	0 10
Calf skins, No. 1, city	0 12
" No. 1, country	0 11
Lamb skins	0 5
Horse hides, No. 1	3 50
" No. 2	3 75
Rendered tallow, per lb.	0 63
Pulled wool, super, per lb.	0 25
" extra	0 27
Wool, unwashed fleece	0 15
" washed fleece	0 24

FURS.

	No. 1,	Prime
Raccoon	1 40	1 40
Mink, dark	4 50	5 00
" pale	2 50	3 00
Fox, red	3 00	3 00
" cross	5 00	5 00
Lynx	5 50	5 50
Bear, black	1 00	1 00
" cubs and yearlings	2 70	2 70
" prairie	1 25	1 25
Weasel, white	0 60	0 60
Badger	1 00	1 00
Fisher, dark	5 00	6 00
Skunk, black	1 25	1 25
" sh rt stripe	0 90	0 90
" long striped	0 50	0 50
Marten	3 50	20 00
Muskat., fall	0 16	0 16
" winter	0 20	0 20
" spring	0 23	0 23
" western	0 12	0 15

LAST MINUTE PROVISION MARKETS.

Montreal, Thursday, Nov. 22, 1906.

BUTTER—Very active demand at unchanged prices.

CHEESE—No change in situation.

EGGS—Market quite unchanged.

PROVISIONS—Lard continues firm. Smoked meats slow. Abattoir dressed hogs quoted \$8.75 to \$9.00.

MANITOBA MARKETS

(Market quotations corrected by telegraph up to 12 a.m. Thursday, Nov. 22, 1906.)

Owing to the advancing cost of raw materials, the Western manufacturers of laundry and toilet soaps are advancing their prices. As the margin of profit on soap is very small already, it will be necessary for retailers to advance their prices, and it is quite possible, that the manufacturers' advance will be a good thing for the small store man. Prunes are still advancing in California, and there can be little doubt that higher prices will prevail in Winnipeg in the very near future. Dealers would be well advised in anticipating their requirements and buying at present prices as an advance of a cent a pound is not at all unlikely. Christmas trade continues very brisk, and wholesale houses report the largest trade on record.

SUGAR.—Prices continue as follows:

Montreal granulated, in bbls.	4 90
" in sacks	4 85
" yellow, in bbls.	4 50
" in sacks	4 45
Wallaceburg, in bbls.	4 80
" in sacks	4 75
Berlin, granulated in bbls.	4 70
" in sacks	4 75
Icing sugar in bbls.	5 50
" in boxes	5 70
" in small quantities	6 10
Powdered sugar, in bbls.	5 30
" in boxes	5 50
" in small quantities	5 5
Lump, hard, in bbls.	5 60
" in 1-bbls.	5 60
" in 100-lb cases	5 60
Raw sugar	4 50

SYRUPS AND MOLASSES.—Prices are quoted as follows:—

Syrup "Crown Brand," 2-lb tins, per 2 doz. case	2 25
" 5-lb tins, per 1 doz. case	2 70
" 10-lb tins, per 1 doz. case	2 65
" 20-lb tins, per 1 doz. case	2 61
" barrel, per lb.	0 03
" Sugar syrup, per lb.	0 03
Beaver Brand, 2 lb tins, per 2 doz case	3 10
" 5 " " " " " "	3 00
" 10 " " " " " "	3 30
" 20 " " " " " "	3 20
Barbadoes molasses in 1-bbls, per gal.	0 40
New Orleans molasses in 1-bbls, per lb.	0 03
Porto Rico molasses in 1-bbls, per lb.	0 04
Blackstrap, in bbls., per gal.	0 31
" 5 gal. bts., each	0 33
" 1-bbl.	2 25

COFFEE.—Since the decline in Rio, noted two weeks ago, there have been no changes in local prices. We quote:

Whole green Rio, per lb.	0 10
" roasted " per lb.	0 11
Ground roasted Rio	0 16
Standard Java in 25-lb. tins, per lb.	0 33
Old Government Java in 25 lb. tins, per lb.	0 32
" Mocha	0 32
Imperial Java, in 25 lb. tins, per lb.	0 29
Pure mocha	0 25
" Maracaibo	0 19
Choice Rio	0 17
Pure	0 16
Seal Brand (C & S) in 2-lb tins, per lb.	0 32
" 1-lb.	0 33

Local Blends:—
Mocha and Java in 2-lb. tins, per lb. 0 23
1-lb. 0 24

MATCHES.—Quotations continue as follows since the recent advances:

	Per case
" Telegraph "	5 15
" Telephone "	5 05
" King Edward "	4 10
" Head 11. ht "	4 90
" Rising Star "	5 50
" Eagle "	2 20
" Victoria "	3 35
" Silent, 200's "	2 70
" 500's "	5 30
" Comet "	2 40
Capital	3 35

MINCE MEAT.—

Mince meat, 7 lb. p-ils, per lb.	0 09
" 28 " " " " "	0 08
" 12 oz pkgs., per doz.	1 15

FOREIGN DRIED FRUITS.—Prunes are advancing rapidly in California, and further advances on local prices may be expected within the next few weeks. Dealers would be well advised in anticipating their requirements for the season at prices prevailing now. Revised prices for present delivery will be noted below. New Halloween dates are on the market and are quoted below. We quote:

Sultana raisins, bulk, per lb.	0 10
" cleaned,	0 11
" 1 lb pkgs.	0 14
Table raisins, Connoisseur clusters, per case	2 60
" extra dessert,	3 40
" Royal Buckingham,	4 00
" Imperial Russian,	5 25
" Connoisseur clusters, 1 lb pkgs. per case (20 pkgs.)	3 35
" Connoisseur clusters, boxes (5 1/2 lbs.)	0 80
Valencia raisins, f. o. s.	1 75
" selected	1 85
" layers	2 10
Trenor's Valencia raisins f. o. s., per case	2 70
" selected	2 85
" layers	2 95
California raisins, muscatels, 2 crown, per lb.	0 09
" 3 " "	0 09
" 4 " "	0 08
" choice seeded in 1-lb. packages per package	0 08
" fancy seeded in 1-lb. packages per package	0 09
" choice seeded in 1-lb. packages per package	0 11
" fancy seeded, 1-lb. packages, per package	0 11
Prunes 100-120 per lb.	0 42
" 90-100 "	0 05
" 8-90 "	0 07
" 70-80 "	0 07
" 60-70 "	0 06
" 50-60 "	0 07
" 40-50 "	0 18
Currants, uncleaned, 1-crown pack, per lb.	0 77
" dry cleaned, Filatras, per lb.	0 67
" wet cleaned, per lb.	0 72
" Filatras in 1-lb pkg. dry cleaned, per lb.	0 84
" Vostizzas, uncleaned	0 82
Halloween dates, new per lb.	0 05
Figs, cooking in tops, per lb.	0 50
" in sacks	0 02
" table, 1 crown	0 10
" 3 "	0 11
" 5 "	0 14
" 6-crown boxes, per box	0 09
" square boxes (2 oz) per box	0 08
" 1 lb baskets, per basket	0 15

CONDENSED ADVERTISING

Advertisements and insertion; i.e. a word contracts count \$1,000 are allowed at Cash remittances advertisements. In no Advertisements received acknowledged. Where replies contracts must be added to

YEARLY

100 words each issue	"
"	"
"	"
"	"
"	"
"	"

REPRESENTATIVE

AGENCY—Well Eastern, West required by large firm England, with special requirements of the stating territory of Box 101, THE CAN E.C., London, Eng

AGENCY

GOOD Canadian man with best and district. Reply Publishing Co., 88

FOR SALE—A number four hundred up did stores, good ing large returns; all and general country charge to buyers. Jo

FOR SALE—Gross over sixty thous capable of muc premises. Write A. I

BUSINESS

\$3750—A will of an old establish 10 miles from Toron which does a yearly This is sacrificing giving up and the pro able offer as to terms Company, Limited, 6 Street East.

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Advertisements under this heading, 2c. a word first insertion; 1c. a word each subsequent insertion.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittances to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded five cents must be added to cost to cover postages, etc.

YEARLY CONTRACT RATES.

100 words each insertion, 1 year.....	\$30 00
" " " 6 months.....	17 00
" " " 3 months.....	10 00
50 " " 1 year.....	17 00
" " " 6 months.....	10 00
25 " " 1 year.....	10 00

REPRESENTATIVES WANTED

AGENCY—Well connected representatives in Eastern, Western and Central Canada are required by large firm of malt vinegar brewers, in England, with special facilities for meeting the requirements of the Canadian trade. Write fully, stating territory covered, and giving references. Box 101, THE CANADIAN GROCER, 88 Fleet St. E.C., London, England. (f tf.)

AGENCIES WANTED

GOOD Canadian agencies required by energetic man with best personal connection in Bristol and district. Reply "Bristol," care of MacLellan Publishing Co., 88 Fleet St., London, E.C., Eng.

FOR SALE.

FOR SALE—A number of grocery businesses, from four hundred up to four thousand dollars; splendid stores, good dwellings, live businesses, showing large returns; also confectionery, coal and wood, and general country stocks. Call and see my list. No charge to buyers. John New, 156 Bay St., Toronto.

FOR SALE—Grocery business in Victoria; turnover over sixty thousand dollars per annum; business capable of much expansion; will lease or sell premises. Write A. B., Victoria, B.C. (57)

BUSINESS CHANCES.

\$3750—A SOLID brick store and separate dwelling, storehouses, stable and drive shed, together with the goodwill of an old established general store, situated about 10 miles from Toronto. The postoffice is in the store, which does a yearly business of \$7,000 to \$10,000. This is sacrificing the property, but the owner is giving up and the property must be sold. No reasonable offer as to terms will be refused. National Trust Company, Limited, Real Estate Department, 22 King Street East. [47]

Figs, cooking in tins and sacks.....	0 05½
" " boxes.....	0 05½
Apricots, choice, in 25-lb. boxes, per lb.....	0 18
Apricots, standard in 25-lb. boxes, per lb.....	0 17
Peaches, choice, per lb.....	0 17½
Apricots, choice (new delivery about August 1), per lb.....	0 22
Apricots, standard (new delivery about August 1) per lb.....	0 21½
Peaches.....	0 16½
Pears, choice (halves), per lb.....	0 16
" standard ".....	0 15
Plums, choice (dark pitted) per lb.....	0 14½
Nectarines, choice.....	0 16

CANDIED PEELS.—

Lemon, per lb.....	0 10½
Orange ".....	0 10½
Citron ".....	0 18½
Mixed, in 1-lb drums per doz.....	2 10

OATMEAL AND CORNMEAL.—

Quotations are as follows:

Rolled oats, 8 1/2 lb sacks, per sack.....	1 85
" 40 " ".....	0 85
" 20 " ".....	0 9
" 8 " ".....	0 22½
Granulated oatmeal, per sack.....	2 50
Standard, per sack.....	2 35
Cornmeal.....	1 60

NUTS.—New nuts are on the market.

Almonds, per lb.....	0 18
" (shelled), per lb.....	0 33
Filberts.....	0 11½
Peanuts.....	0 10½
Jumbos.....	0 12½
Walnuts, new, Grenobles, per lb.....	0 15
" " Marbots ".....	0 13
" " shelled, ".....	0 30
Pecans, per lb.....	0 15
Shelled walnuts, January delivery.....	0 25
Brazils, per lb.....	0 15

HONEY.—Still very scarce. Quoted as follows:

Pure clover honey, 5s, per case.....	9 00
" " 10s ".....	8 75
Honey (buckwheat and wild flower), 60s per bl.....	0 13½

Graham Bros. & Co., Kinmount, have just shipped a car load of butter trays, 60,000 to St. John, N.B.

Expert Bookkeeping

Investigation and auditing of all classes of accounts undertaken. Trading, profit and loss accounts and balance sheets prepared. Sets of books opened and office systems devised in an up-to-date manner. Collection of accounts a specialty.

PERCY P. DAVENPORT
622 McIntyre Bldg, - - WINNIPEG, MAN.
Square your accounts

Before buying

SALT

Write us for quotations and we can save you money

Mason & Hickey

108 Princess Street, WINNIPEG, Man.



We are making a generous offer to the Retail Trade, to still further increase the sale of **GOLD STANDARD BAKING POWDER** "Guaranteed - the Best."

If you are selling Baking Powder and wish to satisfy your customers, and make increased profits, we can interest you.

Drop us a postcard for particulars.

THE CODVILLE-GEORGESON CO.

Limited

Dept. C.G.

Wholesale Grocers

WINNIPEG, - MAN.



IT PAYS

to bring to the notice of your Customers the superior merits of the Coffees you sell.

CHASE & SANBORN'S

High-Grade Brands have more good qualities than any others.

Chase & Sanborn,

The Importers,

Montreal

1906 CANNED GOODS

SPECIAL OFFER IN

TOMATOES	3s	STRAWBERRIES	2s
CORN	2s	RASPBERRIES	2s
		PEAS	2s

Send us your inquiries. Prices right.

L. CHAPUT, FILS & CIE.

WHOLESALE IMPORTERS

2, 4, 6 & 8 DeBresoles Street,

MONTREAL

The market a conundrum, ture is about boards have l this year, pri cline, which attributed to late offerings, Britain has finest qualitie our present "quiet and u

Recent advi tail concern i 500 retail s price to six pound, this i Montreal, an they are willi loss for rea they continue time, it will creased consu under the exis plies, might l prices later o

Under mult ties, especially cheaper fire in sent forward l season than e is now, that t plies are in l fore in sight buy cautiously of cheese w prices in orde

This is undo the present si in Canada full a year ago, a from the Uni these visible very quickly, be discovered can reach the

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Dairy Produce and Provisions

CHEESE AND BUTTER BULLETIN.

The market for cheese continues to be a conundrum, the season for manufacture is about closed, as most country boards have held their last meetings for this year, prices have shown a great decline, which must, however, be largely attributed to the poor quality of the late offerings, the demand from Great Britain has been very poor and really finest qualities are neglected, so that our present market must be called "quiet and uninteresting."

Recent advices report that a large retail concern in London, operating some 500 retail shops, have reduced their price to sixpence (twelve cents) per pound, this is below the cost price in Montreal, and it simply means, that they are willing to sell their goods at a loss for reasons of their own, but, if they continue this for any length of time, it will certainly bring on an increased consumptive demand, and this, under the existing condition of light supplies, might lead to extraordinary high prices later on.

Under much improved storage facilities, especially in London, and a much cheaper fire insurance. Cheese have been sent forward from here more freely this season than ever before, and the result is now, that the bulk of the visible supplies are in British centres and therefore in sight of the distributors, who buy cautiously, thinking that the holders of cheese will have to reduce their prices in order to clear their stocks.

This is undoubtedly a weak feature in the present situation, but, with stocks in Canada fully 200,000 boxes less than a year ago, and nothing to be expected from the United States from now on, these visible supplies may melt down very quickly, and a large shortage may be discovered long before new supplies can reach the consuming markets.

Receipts in Montreal were last week: 47,737 boxes of cheese and 6,185 packages of butter, against 54,386 boxes of cheese and 9,028 packages of butter, for the same week of last year, or a total since May 1st of 2,277,062 boxes of cheese and 573,847 packages of butter, as compared with 2,245,384 boxes of cheese and 734,411 packages of butter for the corresponding period of last year.

Exports were last week: 58,964 boxes of cheese and 747 packages of butter, against 77,491 boxes of cheese and 2,825 packages of butter for the same week of last year, for a total since May 1st of 2,164,626 boxes of cheese and 361,165 packages of butter, as compared with 2,076,987 boxes of cheese and 553,196 packages of butter for the corresponding period of last year.

According to these figures we have further reduced our stocks of cheese in Montreal by 11,227 boxes during last week, and, as there are practically no stocks in the country east of Toronto this year, while there were larger stocks last year, and prices are now about on a par with last year's prices at this time, we cannot but think, that the situation is perfectly healthy and that the natural demand for the coming

winter months will absorb all the supplies at good and probably advancing prices.

The butter market is not like the cheese market. We have at present a very strong market, and prices have advanced sharply. We have brought back from Great Britain quite a lot of both dairy and creamery butter, yet we seem to be short in our supplies in spite of the fact that the difference between receipts and shipments should leave us a surplus in our stocks of 31,467 packages, but we have had a large demand from interior and western points, which upsets all statistical arguments of receipts and exports.

The fact is, as previously reported, climatic and other conditions have curtailed the flow of milk, and our production of milk has been very much less this year in consequence, the farmers have been getting very high prices for their milk, but it is an open question, whether they have really received larger returns per cow, as they had a less quantity to deliver.

The butter markets in Great Britain have not been profitable for exporters from Canada, and now they are able to return to us quantities of our own butter to be resold here at a fair margin of profit after paying expenses both ways.

Prices are high and they may still go higher, but there is a "danger signal," it is an old saying that "high prices make long crops." Butter will be made as long as cows can be milked at a profit, and, with no export outlet, we may after all, have enough or more butter than needed for the home consumption.

PROVISION SITUATION.

The market for live hogs is firmer this week, and products are lower, the reason for the former situation is that

PROVISION AND DAIRY MARKETS.

MONTREAL MARKETS.

PROVISIONS.—Compound lard is scarce and firm, which has the effect of making the market for pure lard also quite firm. Although no advance in prices has occurred, from the present indications there will be an advance before there is a decline. Smoked meats are moving but slowly, as is usual at this season of the year. Prices asked for American pork are high, and as a consequence the feeling in the local market is a healthy one.

Lard, pure tierces	0 17 1/2
" " 56-lb tins	0 17 1/2
" " 90-lb tins	0 17 1/2
" " cases, 10-lb tins, 60 lbs increase	0 17 1/2
" " 5-lb "	0 17 1/2
" " 3-lb "	0 17 1/2
Lard, Bear's Head brand, tierces, per lb.	0 17 1/2
" " 4-lb l., per lb.	0 17 1/2
" " tubs.	0 17 1/2
Cases, 20 3-lb. tins, per lb.	0 17 1/2
" 12 3-lb. tins "	0 17 1/2
" 6 10-lb. tins "	0 17 1/2

there was an apparent shortage of hogs last week.

Deliveries everywhere were light. One of the largest firms got 2,000 less than expected, and others were worse off. The price this week is \$5.65 f.o.b., east, and \$5.75 f.o.b., west. The farmers appear not to be delivering freely this week either. Most of the hogs that have been coming forward have been light, so that the farmer if he doesn't like the price can afford to hold for a while yet. And the farmer is not satisfied; because of the decline from \$7.00, and over, some are already talking of going out of hog raising. But at present prices, according to authorities, grain fed to hogs pays 50 per cent. more than sold to the grain dealers.

In the Old Country, the market last week was practically stronger. American and Canadian shipments were light, and Danish were about normal. Prices there, however, still show a pretty sharp loss for Canadian packers. Hogs received next week will be marketed in England during Christmas week, and their demand will be very light. The danger facing the packers at the moment, is that they may get loaded up with high priced hogs.

The domestic demand for hog products is falling off, and trade is not regarded as very gratifying. This accounts for the decline in prices and only about 15 to 20 per cent. of the normal deliveries of hogs throughout Canada go into domestic cuts. The percentage of current receipts will be, perhaps, a third. Receipts for the last two or three weeks have been running eighteen to nineteen thousand. Normal receipts are twenty-five to thirty thousand. Reports indicate that there are plenty of hogs in the country.

30-lb. wood pallets, each	3 00
30-lb. tin pallets, each	1 90
Wood net, tin packages, gross weight—	
Canadian short cut, u.s. pork	\$22 50 \$23 00
American short cut clear	2 00 22 00
American fat back	23 00 13 50
Breakfast bacon, per lb.	0 15
Hams	0 14 0 15
Extra plate beef, per bibl.	12 50 13 10

BUTTER.—A very firm market rules at present. Good demand exists for all kinds at current prices, which are slightly higher than those quoted last week. Grocers are buying for their winter requirements, and quite a few large orders have been booked recently. Stocks here are very light. Little export business is being transacted owing to the high prices which are asked.

CHOICEST CREAMERY, 20-lb. tins
 0 25 0 26 1/2 || Medium creamery | 0 23 0 24 |
| Western dairy | 0 20 0 22 1/2 |

CHEESE.—There has been practically no change in the cheese situation since

BUTTER, CHEESE, EGGS
 If you have Butter, Cheese or Eggs to sell, write me. I am always in the market to buy. If you want to buy Eggs, Butter or Cheese, write or wire for prices.
B. H. POWER
 218 ARGYLE STREET, HALIFAX, N.S.

SALT SALT
 Table, Dairy and Cheese Salts. Fine and Coarse Salts in Sacks and Barrels. Land Salt.
 C. R. COOPER
TORONTO SALT WORKS
 TORONTO, ONT.
 AGENT FOR THE DOMINION SALT AGENCY

BUTTER and EGGS
 — WE ARE —
BUYERS and SELLERS
 Correspondence solicited from ONTARIO, MANITOBA and LOWER PROVINCES.
Rutherford, Marshall & Co.
 Wholesale Produce Merchants,
 TORONTO.

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RUSHES
ASKETS

WOODEN WARE | **WILLOW WARE**

Paper Bags | **Twines**
Wrapping Paper
Grocer's Sundries

WALTER WOODS & CO.
 Hamilton and Winnipeg

last report. Demand is not strong, and export business is almost nil. Some few lots have gone forward, but they were not large. It is expected that there will be some export call within the next few weeks.

Ontario, September make	0 13 1/2	0 14
October make	0 13	0 13 1/2
Townships, September make	0 13	0 13 1/2
October make	0 13	0 13 1/2
Quebec, September make	0 13	0 13 1/2
October make	0 13	0 13 1/2

EGGS.—A little more buying is being done this week than last, and there is a good feeling generally in the market. Fresh selects, while quoted at 27c, are practically unobtainable. Considerable trade is being done in storage goods, some fairly large lots have changed hands recently. Grocers in river ports have been buying larger quantities than for some time past. Storage selects are quoted from 24c to 26c this week.

Fresh selects, doz	0 27
Storage	0 24 0 26
Storage, No. 1, doz	0 20 0 22

HONEY.—Honey is as scarce as ever, and prices are climbing higher week by week. Grocers find it very difficult to obtain supplies, even though they be very small in size. For white clover extracted, tins, 11c to 12c is asked. Buckwheat is up to 10c.

White clover comb honey	0 15 0 16
White clover, extracted tins	0 11 0 12
Buckwheat	0 09 0 10

TORONTO MARKETS.

PROVISIONS.—Most of the quotations given below are less than last week. Lard is a shade stronger.

Long clear bacon, per lb.	0 11 1/2	0 11 1/2
Smoked breakfast bacon, per lb.	0 15	0 16
Roll bacon, per lb.	0 11	
Small hams, per lb.	0 15	
Medium hams, per lb.	0 15	
Large hams, per lb.	0 13	
Shoulder hams, per lb.	0 11 1/2	
Backs, plain, per lb.	0 16 1/2	0 17
pea meal	0 16 1/2	0 17
Heavy mess pork, per bbl.	20 00	21 00
Short cut, per bbl.	22 00	23 00
Lard, tierces, per lb.	0 11 1/2	0 12
" tubs	0 12	0 12 1/2
" pails	0 12 1/2	0 13
compounds, per lb.	0 09	
Plate beef, per 200-lb. bbl.	11 00	12 00
Beef, hind quarters	6 50	7 00
front quarters	4 50	5 50
choice carcasses	6 00	7 00
common	4 00	5 00
Mutton	0 07	0 08
Lamb	0 10	0 10 1/2
Hogs, street lots	8 00	8 50
Veal	0 07	0 09

BUTTER.—Deliveries are slightly heavier than recently, owing to the clos-

ing of the cheese factories; but the factories kept on as long as they could so that their closing makes less change than usual. Quality is not very satisfactory, owing to turnips taking their place in feeding. Dairy prints are slightly higher. Rolls are coming in.

Creamery prints	0 26	0 28
solids, fresh	0 24 1/2	0 26
Dairy prints, choice	0 22	0 25
tubs, choice	0 22	0 23
Baker's butter	0 19	0 20

EGGS.—The situation is little changed. Strictly new laid eggs are practically off the market, and the quotations are merely nominal. Commission men have buyers out on local markets for both butter and eggs. They are paying as high as 27 cents for strictly new laid eggs.

Eggs (strictly new laid)	0 23	0 20
fresh	0 22	0 23
" pickled	0 21	
" splits	0 18	

CHEESE.—Prices are about unchanged.

Cheese, large	0 13 1/2	0 13 1/2
twins	0 13 1/2	0 14

POULTRY.—The market is weak. Supplies are ample and demand is slow. The quality also is still causing complaint.

Live Weight.		
Old fowl	0 05	0 06
Ducks	0 07	0 08
Young chickens	0 07	0 08

Dressed weight.		
Old fowl	0 05	0 07
Ducks	0 08	0 09
Young chickens	0 07	0 10
Geese	0 07 1/2	0 08 1/2
Young turkey	0 11	0 12 1/2
Old turkey	0 11	0 11 1/2

HONEY.—Prices are unchanged.

Honey, strained, 60 lb tins	0 10 1/2	0 11
" " 10 lb tins	0 12	0 12
" " 5 lb tins	0 12	0 12
in the comb, per doz	2 00	2 50
Buckwheat honey, per lb.	0 08	0 08
in comb, per doz	1 50	

WINNIPEG MARKETS.

BUTTER.

Fancy fresh creamery, in 1 lb. bricks	0 27
Choice " in 1-lb. bricks	0 25
Fancy creamery, solids, 56's, 28's, 14's	0 25

CHEESE.

Manitoba, large	0 14 1/2
" small	0 14 1/2
Ontario	0 15

LARD.

Tierce basis, per lb.	0 12 1/2
Small packages take the following advance:	
50-lb. tin cases, per lb.	0 00 1/2
20-lb. tin pails, in 80-lb. cases, per lb.	0 00
10-lb. " in 60-lb. "	0 00 1/2
5-lb. " " "	0 00 1/2
3-lb. " " "	0 01
20-lb. net white wood pails, per lb.	0 00 1/2

CURED MEATS.

Hams, selected stock, special mild cure	0 17 1/2
Bacon, " " "	0 22 1/2
Backs, " " "	0 18 1/2
Hams, light, 10 to 12 average	0 16 1/2
medium, 14 to 16 average	0 16 1/2
heavy, 20 to 30 for slicing	0 16
heavy, skinned 2 to 30 for slicing	0 17
Picnic hams light choice, 6 to 8	0 13 1/2
Shoulders light, choice	0 11
Breakfast bacon, clear, bellies, light 8 to 10	0 17 1/2
clear bellies 12 to 14	0 17
Clear backs, b bacon light	0 16
b bacon 12 to 14	0 15 1/2
Spiced rolls, long if in stock	0 17
short	0 14
Dried beef ham sets	0 12
Smoked hams boned and rolled, 2 1/2 per lb. additional.	

DRY SALT MEATS.

Bacon, dry salt long clear	0 13 1/2
" " " smoked	0 13 1/2
" " " boneless backs	0 14 1/2
Shoulders	

BARREL PORK.

Heavy mess pork, boneless, per bbl	24 00
per 1/2 bbl	12 00
Standard mess pork, per bbl	24 50

It's Mince Pie Time

Make a prominent display of

Clark's Mince Meat

and you will be astonished at the quantity you will sell. There's a lot of Mince Meat used; the better the quality, the more you'll sell.

Ask
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 Jams, Marm
 Made for 17
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 Always
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TRURO
 QUALITY
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per lb. additional.

ATS.

0 13 1/2
0 13 1/2
0 14 1/2

K.

24 00
12 00
24 50

Ask Your Wholesaler to
Tell You About

Wagstaffe's

Jams, Marmalades, Sealed Fruit in Glass
and Mince Meat

Made for 17 years in Manchester, Eng.
Now made in Canada.

Always guaranteed to be right.
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**Corned Beef, Roast Beef,
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British Columbia, C. E. JARVIS & CO., Vancouver.

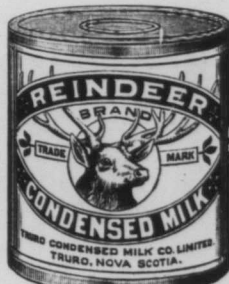
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Condensed MILK



30% Profit

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Satisfaction for the Consumer

The steadily increasing demand for Reindeer Condensed Milk, is the public seal of merit, the dealers warrant to stock up.

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“Diamond” Brand Maple Syrup

The kind that reminds you of your boyhood days.

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When you taste it you are carried back mentally to the days when you visited your uncle's farm at sugaring-off time.

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QUALITY WILL TELL

It may surprise some, but the large number of orders we have received lately for our famous

Victoria Brand Japan Tea

is nothing new to us. We know the reason—QUALITY. Grocers, like everybody else, must obtain good value for their money, and this they are getting when they buy this popular tea. And they have learned that there is profit in "**Victoria**" Brand Japan Tea.

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Now, Speaking About Fruits

You know that it is very difficult to get dried fruits, the quality of which you may depend upon. We have got the VERY BEST. Wire or write us for anything and everything in dried fruits. **Malaga, Valencia and California Raisins, also Seeded Raisins, which are very scarce; Currants, Prunes, Figs, Dates, Peels and All Other Evaporated Fruits.** All 1906 New Goods.

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If you want fair treatment, prompt shipment of your groceries, good reasonable prices and everything in the way of attention, then deal with us.

LAPORTE, MARTIN & CIE., LTEE

St. Peter and Lemoine Streets, MONTREAL

"THE FOOD OF QUALITY AND QUANTITY"

**Ready-to-Serve
Crispy, Snappy
Wheat Flakes**

**The
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package,
"Household,"
contains a
variety of
beautiful china
tableware. A
novel adver-
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It sells.**

**The
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package is
larger than
any 15 cent
size of a similar
food.**

**It is a rapid
seller.**

**A
maple
flavor that
suits the name
"Canada." It is a
food distinctly Canadian,
made by Canadians from
Canadian wheat**

CANADA FLAKES

BEST BAKERS' FLOUR IN THE WORLD

is produced by the perfect union of skilled milling and fine wheat. This ideal is thoroughly realized in

PURITY FLOUR

It contains nothing else than the very choicest Manitoba Hard Wheat. The Wheat itself is made into flour by the most skilled and scientific millers in the best improved milling plant in the world.

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Western Canada Flour Mills Co., LIMITED

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Do you know that

SHREDDED WHEAT

is the only wheat food made in this country that is thoroughly cooked, that contains the whole wheat and nothing but the wheat, that is not "treated" or "flavored" with anything, and that it is therefore the world's staple cereal food, good for any meal in any climate in any season?

We are spending nearly a half million dollars a year to create a larger market for this product and larger profits for YOU.

SHREDDED WHEAT is a Canadian product, made in Canada of Canadian wheat.

The Canadian Shredded Wheat Co., Ltd.
NIAGARA FALLS, ONT.
Toronto Office - 32 Church St.



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Flour with a Reputation

Of course you sell flour, but perhaps you don't care much what kind you handle. Did it ever occur to you the kind of flour you handle

Will make the Reputation of your Store

It's for that reason that you should stock flour from the "Wheat City," from the centre of the best wheat district in America.

Remember our brands :

**"Premier Hungarian"
"White Rose" and
"Royal Patent" Brands**

Put up in 24½-lb. and 49-lb. Sacks specially
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Order direct or from our agents
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patents flour c.i.f. Manchester from Canadian exporters.

1385. Game.—A Manchester firm wishes to correspond with Canadian shippers of game embracing partridge, duck, snipe and plover.

1386. Bacon.—A Manchester provision firm desires to correspond with shippers of Canadian bacon.

1387. Eggs.—A Manchester provision firm wishes to correspond with Canadian shippers of eggs.

1389. Apples.—A Manchester firm wishes to correspond with shippers of Canadian apples.

1392. Salt.—A Manchester firm dealing in table salt put up in packets, linen bags and tins, will be glad to furnish prices, etc., to Canadian importers.

1393. Pick handles and yellow pine.—A Yorkshire firm desires to get in direct communication with manufacturers and shippers of pick handles, and also yellow pine, for which they have a large demand. Correspondence and quotations invited.

1398. General produce.—Yorkshire produce firm desires to have prices from Canadian shippers of general produce.

1399. Sweets, horehound drops, etc.—Yorkshire firm manufacturing sweets, horehound drops, sticks, etc., desires to extend their Canadian business and invites correspondence.

1403. Hay.—Yorkshire forage contractor is open to receive from Canadian shippers of all classes of Canadian hay, with a view to direct business.

1405. Dog fish.—A Bristol firm would like to hear from Canadian exporters of dressed dog fish to be used as fertilizer.

1407. Apples.—A North of England firm in a position to handle large consignments of apples desires to be placed in communication with reliable packers of the best brands.

1410. Chocolate powder.—A London firm wishes to appoint sole buying agents for Canada for their chocolate powder, packed in cartons of different sizes.

SOAP ADVANCED.

Surprise and Eclipse Soap has been advanced by the manufacturers to the extent of 30 cents a cask. A prominent wholesaler, speaking to the Grocer about the advance, thought that Danial J. Sully was responsible for the action of the manufacturers. "Sully, the former cotton king," said he "has now a heavy interest in an American soap firm capitalized at \$1,500,000. This company has cornered the tallow market, and thus forced soap makers to advance their price. I would not be at all surprised to see more advances within a few days."

Castile soap quotations have been withdrawn from the market for the time being. By some, this action is attributed to the recent soap combine in England.

The GRAY, YOUNG & SPARLING CO., Limited
SALT MANUFACTURERS
 Granted the highest awards in competition with other makes.
WINGHAM ESTABLISHED 1871

NAP. G. KIROUAC & CO., QUEBEC
 Receivers and Shippers of Oats.
 Western Dealers will find it to their benefit to make us offers.

GRANOSE BISCUITS
 are made of Granose flakes pressed into oblong moulds. They are delicious and tasty cakes.
 Our advertising has introduced them throughout Canada.
 Have you them in stock?
 The Battle Creek Health Food Company, Limited
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WANTED
 Choice boiling Peas in two-bushel bags also, good malting Barley. Send samples with prices delivered Montreal.
STEVENS & MILLER,
 126 Board of Trade, Montreal.
 Mill Feed always wanted.

Are You Content ?
 with the flour you are handling?
 If not, get a shipment of
Anchor Brand Flours
 and see how pleased your trade will be
 For prices and information write to
LEITCH BROS. FLOUR MILLS
 Oak Lake, Man., Canada

QUANCE BROS
 MILLERS OF CHOICE
WINTER WHEAT and MANITOBA FLOUR
BUCKWHEAT and RYE FLOUR
 WRITE FOR QUOTATIONS. **DELHI, ONT.**

Eventide Mathematics
 At night count up your sales of our
POT AND PEARL BARLEY
 and the profits will astound you.
JOHN MACKAY, LIMITED - - BOWMANVILLE, ONT.

ROLLED OATS, Coronet Brand
 We never stock any Rolled Oats so you can always depend on them being fresh.
THE WOODSTOCK CEREAL CO., Ltd., Woodstock, Ont.

SALT { FULL STOCKS } SALT
{ BEST BRANDS }
Verret, Stewart & Co., Ltd., Montreal

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 Always the s
John
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THE STANDBY

Don't you think there is need for a grocery standby?

Don't you know there is a Rolled Oats standby and that it is

McIntosh's Crown Brand Rolled Oats

Flaked Oats always made right always clean, always free from dust and black specks.

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**P. McIntosh & Son,
Toronto**

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Milk Chocolate

produced in the world, and are using pure Canadian Milk.

Cowan's Cocoa (Maple Leaf Label)

Absolutely Pure.

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CANADA:
No better
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Chocolate

If you sell

Chocolate

the names of

MOTT'S

"Diamond" and
"Elite" brands

should be familiar to you. If they are not you have yet to sell your customers **The Best.**

Always the same pure quality.

All jobbers.

**John P. Mott & Co.
HALIFAX, N.S.**

SELLING AGENTS:

J. A. TAYLOR MONTREAL E. S. McINDON TORONTO J. OS. E. HUXLEY WINNIPEG ARTHUR NELSON VANCOUVER

A LINE THAT WILL PLEASE YOUR CUSTOMERS



LAMONT, CORLISS & CO., Sole Importers
27 COMMON ST., MONTREAL

TO MANUFACTURERS' AGENTS:

THE CANADIAN GROCER has enquiries from time to time from manufacturers and others wanting representatives in the leading business centres here and abroad.

Firms or individuals open for agencies in Canada or abroad may have their names and addresses placed on a special list kept for the information of enquirers in our various offices throughout Canada and in Great Britain without charge.

Address

Business Manager

CANADIAN GROCER
Montreal and Toronto.

FROM GROCER CORRESPONDENTS.

(Continued from page 24.)

looks out for advancing markets, and is generally pretty well corned.

The retail merchants held a meeting lately, and discussed the pedlar nuisance. They are pleased with the changes and hope the officials in each city will do their duty. That's the weak spot. We have too many wooden officials who do nothing but draw their salary. They actually don't know the by-laws on the books. The Government should hold examinations of officials and displace the incompetent. Then we would have some recompense for our trouble in getting by-laws passed, as it is, it is sawing wood with a toothless blade, and is much against the grain.

Here are some current quotations:—
Butter Creamery prints No. 1.

Butter, Creamery,	Wholesale.	Retail.
prints, No. 1	27	30
Butter, Creamery,		
prints, No. 2	26	28
Butter, Creamery,		
solids	25	28
Butter, Dairy, prints 22 to 25	25	26
Butter, Dairy, tub	22	25
Eggs, fresh	30	35
Eggs, late gathered	25	30
Eggs, limed	22	25
Cheese, new	13	17
Cheese, old	17	20
Lard, pails 20 lb.	12 ¹ / ₂	15
Lard, tubs, 50 lb.	12 ¹ / ₄	15
Honey, 12 oz. sections	x12 ¹ / ₂	15
Honey, 16 oz. sections	17	20
Honey, extracted, lb.	8 ¹ / ₂	12
Potatoes, bag	75 to 80	\$1.00
Cabbage, doz.	50	75
Onions, bag	90	\$1.20
Turnips, bag	40	60
Apples, bbl.	\$2 to \$4	
Apples, pk.		20 to 40

The Kingston retail merchants at present are united and working in harmony.

There is very little price cutting going on which goes a long way to foster good feeling.

Regarding by-laws, such as Transient Traders, Pedlars, Early Closing, etc., well, we have them on our Statutes, but the difficulty is this, the officials are so long in service they simply won't bother themselves and attend sharply to offenders. We have a good magistrate, who acts fairly to all, and will punish law breakers when brought before him. Merchants do not feel like becoming informers on each other. The police are paid to do this work, and their chief should see that they do it, until which time peddlers and hawkers will have full sway and free trade.

Our Government Dairy School, under the management of J. W. Mitchell, B. A., opened November 19. Mr. Mitchell advertised, and offered the farmers around Kingston \$1.30 for their milk,

10 cents higher than last year. Mr. Polley, proprietor of the Clarified Milk Company, offers the same, and it is a question if enough milk will be obtained in the neighborhood to keep the milk churns and churn presses busy at the school. Last year the Victorian Creamery, Lindsay, sent their cream to the Dairy School, and the students were kept busy making pasteurized butter and white and colored cheese.

The attendance at the school last year was large. They came from all over the globe to learn the art and they were a happy and jolly lot of young men.

James McCulla, proprietor of the Belfast Tea House, has been on the sick list for several weeks, he is now able to stand behind the counter and receive the good wishes of his friends and customers, who were anxious about him. He is one of the many grocers who believes in early closing, and enjoys a drive in his runabout every evening.

The stock and effects of Wm. Pollick Baker, were put up at public auction this week. William was a hard worker and built up a large trade. He had a genial manner and was liked by all his customers. Family troubles caused financial cramps and William took Horace Greeley's advice and went West. His assets about covered his liabilities.

Jas. E. Purdy, for many years clerk in Gilbert's main store, bought out Harry Newbury, and is paddling his own canoe. Harry Newbury went out to have a look at the great Northwest, to see if the hills are as green as pictured. He may find some of them white before he returns.

GALT.

A. Hollands and A. McAuley, formerly with the Galt branch of the Wm. Davies Company, will open up a new meat and provision store on South Water street, next month. The store is a large double one, and was recently occupied by Norris & Lockhart, plumbers. Mr. Hollands, who was manager at the Wm. Davies Company's store, has been succeeded by W. M. Hall of Toronto.

John Sloan was in London last week on business.

Hugh Walker of Deans & Walker, Main street, made the remark to your correspondent that his firm had recently experienced considerable difficulty in securing a prompt delivery of orders placed with Toronto wholesale houses.

"Last week," he said, "we placed an order with a Toronto house for a commodity of which we were entirely out. The firm's representative assured us that we would have the goods here next day. The consignment has not yet arrived, and we have had the Toronto house on the 'phone and on the broiler several times. It would seem as though the Toronto houses were almost independent of us. If we thought we could get better satisfaction from some other house we should certainly give another

house our orders. But they are all the same."

The Grocers' Section of the Retail Merchants' Association, the Galt branch of which was recently re-organized, is in good working order and practically every grocer in town is a member. It is confidently expected that the work of the section will be of great benefit to the trade. The chairman of the section, is John Sloan, and the other members are: A. Deans, J. H. Laird, Wm. McKenzie, Wm. Mullett, P. Radigan and Hugh Walker.

It is a somewhat remarkable fact that the grocers of Galt control the prices on the market each Saturday. The Galt market is a large one, but there is absolutely no advantage to be derived by townspeople purchasing their supplies there. The prices on all produce are controlled by the prices ruling in the grocery stores. Last week eggs sold for 30 cents on the market, while in the grocery stores the price was 28c. This is an instance in which the price in the grocery stores was less than on the market. And there are frequently other instances of this character.

CHARLOTTETOWN, P.E.I.

Charlottetown, Nov. 19, 1906.

Oats are very scarce and prices rule high. Well informed persons predict \$1.00 oats before spring.

Potatoes are almost a failure. Prices are higher than ever known.

Among the traveling men who lately returned to the mainland with well filled order books was H. B. Potter, representing the Gold Dust Twins and Sunny Monday Soap.

Major Ed. Laliberte, of the Quebec fur house of that name, was here the past week and reported good sales for this time of year. Mr. Laliberte reports furs as high this year.

P.E.I. oysters are very high and scarce. The S.S. Concouna took out 500 barrels on her last trip.

After an absence of five years the genial representative of Magic Baking Powder, T. T. Cartwright, has been a welcome visitor to the trade here. Mr. Cartwright has just returned from an extended trip to Newfoundland in the interests of the E. W. Gillett Co.

W. W. Walker, formerly with Sidney Grey, has branched out in the grocery and fruit business for himself, being a popular young man he will without doubt do a good business.

Carvell Bros. are very busy these days, their business is away ahead of last year. They are large importers and exporters. They recently made a large shipment of P.E.I. produce to Newfoundland.

A. Campbell, M.P., proprietor of Campbell's Flour Mills, Toronto Junction, was a visitor the past week. Mr. Campbell's Queen City Flour is extensively used in P.E.I. It has been well advertised under the supervision of Mr. Campbell's son.

W. A. Poole & Co., Lower Montague,

HOTEL

WINDS

HAMIL

This house is located on the Esplanade. Rooms are bright and airy. Paid to guests. Old water baths.

TOWER

BRI

This first-class hotel is located in the cool city. Five minute walk to the steamers, buildings. Cool dining and Lad Elect

WOODS

GEORGE

Corner of M. GEORGE. Cool and airy. Attendance qualified. Solicited. Mana

VICTO

HAMIL

Mrs. J. F. SMIT. Opposite Victo Private Board. Open Nov. 1

WINT

QUEEN'S

PORT OF SP.

JOHN McEWEN apply Trinidad 29 Br

THE GF

The mo

OTTAWA, Ont.

DOMINI

W. H. DUR

RENFREW, The most popular

HALIFA

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Cred

McLAUCHLAN &

THE CANADIAN GROCER

HOTEL DIRECTORY

WINDSOR HOTEL

HAMILTON, BERMUDA

This house is pleasantly and conveniently located on the East side of Queen Street. The rooms are bright and cheerful. Every attention paid to guests. Billiards and Pool. Hot and cold water baths. A. McNICOL, Prop.

TOWER HOTEL GEORGETOWN
DEMERARA
BRITISH GUIANA.

This first-class hotel is most conveniently situated in the coolest and healthiest part of the city. Five minutes from railway station and steamer stalling, and near to all principal public buildings. Cool and lofty bedrooms. Spacious Dining and Ladies' Rooms. Billiard Room. Electric light throughout.

WOODSIDE BOARDING HOUSE

Corner of Main and Lamaha Streets
GEORGETOWN, DEMERARA.

Cool and airy Bedrooms. Excellent Cuisine Attendance qualified. Terms moderate. Electric Car Loop at gate of premises. Patronage Solicited. Manageress, E. COTTAM.

VICTORIA LODGE

HAMILTON, BERMUDA

Mrs. J. F. SMITH Proprietress.

Opposite Victoria Park and Cedar Ave.
Private Board \$12 to \$14 per week.
Open Nov. 1 Closes in May.

WINTER RESORT

QUEEN'S PARK HOTEL

PORT OF SPAIN, TRINIDAD, B.W.I.

JOHN McEWEN, Manager. For Rates, etc apply Trinidad Shipping and Trading Co., 29 Broadway, New York.

THE GRAND UNION

The most popular hotel in

OTTAWA, Ont. JAMES K. PAISLEY, Prop.

DOMINION HOUSE

W. H. DURHAM, Proprietor

RENFREW, - - - ONTARIO

The most popular Hotel in the Ottawa Valley.

HALIFAX HOTEL

HALIFAX, N.S.

ACCOUNTANTS AND AUDITORS

JENKINS & HARDY

Assignees, Chartered Accountants, Estate and Fire Insurance Agents, 154 Toronto St., Toronto. 465 Temple Building, Montreal.

LEGAL CARDS

ATWATER, DUCLOS & CHAUVIN
Advocates, Montreal

Albert W. Atwater, K.C., Consulting Counsel of City of Montreal. Chas. A. Duclos. Henry N. Chauvin.

WM A. McLEAN.

Barrister, Solicitor, Etc.
Head Office Guelph, McLean's Block.
Branch Office, Acton Town Hall.
Corporation Solicitor, Etc.

ROBINSON & GREEN

Barristers, Solicitors, Etc.
John A. Robinson, John R. Green, Solicitors for the Imperial Bank of Canada, the Southern Loan & Savings Co., St. Thomas, Ont.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

45 HIGHEST AWARDS
In Europe and America

Walter Baker & Co., Ltd.

The Oldest and
Largest Manufacturers of

PURE, HIGH GRADE
COCOAS

AND

CHOCOLATES



No Chemicals are used in their manufacture. Their Breakfast Cocoa is absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Their Premium No 1 Chocolate, put up in Blue Wrappers and Yellow Labels is the best plain chocolate in the market for family use.

Their German Sweet Chocolate is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children.

Buyers should ask for and make sure that they get the genuine goods. The above trade mark is on every package.

Walter Baker & Co., Ltd.

Established 1780.

Dorchester, Mass.

Branch House, 86 St. Peter St., Montreal, Can.

Cultivate your Biscuit trade by ordering
McLAUGHLAN'S
Cream Soda Biscuits

McLAUGHLAN & SONS CO. Limited, Manufacturers, OWEN SOUND, Canada



When you buy

UPTON'S

Jams

Jellies and

Orange

Marmalade

You buy something that is easy to sell again.

The consumer appreciates the quality of

UPTON'S GOODS



Sixty
Years of
Popularity

**COX'S
GELATINE**

may now be had
in a new form as

**COX'S
INSTANT POWDERED
GELATINE**

It dissolves instantly in hot water.
No trouble. Recipes in every box.

Canadian Agents: **J. & G. COX, Ltd.**
C. E. Colson & Son, Montreal
D. Masson & Co., " **Gorgie Mills,**
P. Tippet & Co., " **EDINBURGH**

The Genuine
HOLBROOK'S
WORCESTERSHIRE
SAUCE

Acknowledged
Sauce of

the Premie
the world



Holbrooks Limited

Canadian Branch:

28 FRONT ST. E., TORONTO

Canadian Manager, - H. GILBERT NOBBS

are loading several schooners with produce for Newfoundland.

J. Thompson, of Poole & Thompson, Montague, was in the city the past week. This is one of P.E.I.'s progressive firms.

Carvel Rattenbury & Messervy will be succeeded by the N. Rattenbury Company, with a capital of \$100,000. They will engage in packing pork in addition to their large wholesale grocery business. N. Rattenbury will continue to manage the business. This is one of the largest businesses in P.E.I., having branches at Sydney, N.S. and St. Johns, Newfoundland.

Jenkins & Son have one of the most up-to-date grocery stores in the Maritime Provinces. This firm do a large business.

M. A. Sweet, representing Sunlight Soap, crossed to the mainland Friday, with a well filled order-book.

Ernest White, the representative of Suprise Soap, reports trade is large. Ernest is a worker; he has good goods and knows how to talk them.

ST. CATHARINES.

A once flourishing Retail Grocers' Association, through dissensions among themselves, and endeavoring to undermine and undersell one another, the Association terminated its existence a short time ago. Edwin Moore was the president. Mr. Moore has sold out his business to John J. Timmons, and has left the city.

Mr. Timmons has enlarged the premises since assuming proprietorship, and is doing a thriving business.

W. A. Sherwood, has taken his son, W. H. Sherwood, into partnership in his grocery store.

E. D. Voisaru sold his wholesale grocery business to Ross, Parnell and Atkinson, and his retail grocery business to his brother Joseph, on assuming the management of the Sterling Bank in this city.

Joseph Becker has sold his business to Becker & Company, but is retained as manager.

James Lee, the Welland avenue grocer, has just completed the erection of a handsome brick residence adjoining his store premises.

ANCIENT COLONY NOTES.

St. John's, Nfld., Nov. 14, 1906.

The C. L. March Co. have opened a ready-made clothing store in addition to their other lines. This company is very progressive.

The Thos. Smyth Co. are receiving large shipments of Nova Scotia apples by each incoming steamer. This company's business is rapidly increasing. They have a special brand of packet beef that they are now pushing.

All kinds of produce is very high this fall, owing to the short crop in Prince Edward Island. Oats and potatoes are very scarce.

George Neal, the wholesale merchant, has received some heavy shipments of fruits and provisions.

Contentment

is a poor virtue in biscuit selling.

**Don't
be
Satisfied**

until you are doing a huge business.



are used to figuring in large sales.

**Try
Them**

**Eat
Them**

**Sell
Them**

3 - lb. CARDS OR TINS

How many for you?

**THE Mooney
Biscuit & Candy
Company,
LIMITED,
Stratford, - Canada.**

Hearn & Co. recently received one of the largest shipments of sugar ever received in this city.

H. Tapper of the Union Grocery Store is a large importer of fruits. His imports of pears this year have been unusually large.

Mr. and Mrs. E. Kennedy, Avondale, are in the city. Mr. Kennedy is one of the most successful Labrador merchants.

J. J. St. John, the Duckworth street merchant is making a speciality of packet beef this fall and reports trade as excellent.

It is reported that one of the outside tea companies are likely to close their agency here.

**P
C**

Let us
from you
when o
brands
unsatis

PURE GOLD COFFEE

Is produced in the Cleanest and most Sanitary factory on
the continent of America.

That's 20th Century Progress.

The Coffees used for blending are the Highest Grades pro-
curable.

That insures Quality.

Our Prices are Reasonable.

That provides a Good Profit.

Our Blends are Strictly Uniform.

That's your Protection.

Our Sales have Grown Enormously during the past three
years.

That marks Appreciation of the Trade.

We Guarantee every pound you buy.

That's "Trade" Common Sense and conclusive evidence
that we have Confidence in our Coffee.

**Let us hear
from you
when other
brands prove
unsatisfactory**

PURE GOLD MFG. CO., LTD

TORONTO, CANADA

FRUITS, VEGETABLES AND FISH

Another Estimate of the Cranberry Crop—Storms Lessen Fish Supply, Cold Weather Increases Demand—Potatoes More Plentiful.

There is a general quietness in the fruit market. In most cases, lines which have changed show a decline. Cranberries are still advancing, though not to any marked extent. The most recent reports state that shipments from Massachusetts to date exceed the total crop for 1905 by 50 per cent., and as a considerable quantity will be held in reserve for later winter trade, conservative estimates place this year's crop at nearly double that of last year, or approximately 250,000 barrels. According to these figures it would appear that the price of cranberries has almost reached its highest point for the season.

In vegetables there is practically no change. Potatoes are now fairly plentiful in all markets, and there is a good trade.

Storms continue to cause scarcity in the supply of fish. A shipment of frozen British Columbia halibut and salmon has just arrived in Toronto direct from the Coast, instead of by the usual route via Montreal.

MONTREAL.

GREEN FRUITS. — In green fruits there is not very much trade passing at present. Local navigation will soon close, and dealers are making such shipments as they may have, as quickly as possible. Apples continue very interesting, and some good orders are being filled this week. There is quite a rush to fill late orders for export. Prices continue unchanged. There is a brisk demand for bananas, which are in good supply, and which are quoted at very good prices for buyers.

New dates, per lb	0 05	0 07
Bananas, fine stalk	1 25	1 25
" jumbos	1 25	1 25
Cocoanuts, per bag of 100	4 25	4 25
Pineapples	4 00	6 00
Egg plant, doz	2 50	3 00
Apples, bbl	2 50	4 75
New lemons	3 75	4 00
Pears per box	3 25	3 25
Pears bbl	5 50	9 00
Mexican oranges, box	2 65	2 65
Jamaica oranges, per bbl	4 50	4 50
Jamaica oranges, per box	4 00	4 00
Florida oranges, box	0 08	0 13
New figs, per lb	9 00	9 00
Cranberries, Cape Cod, per bbl	8 00	8 00
" Canadian, bbl	2 75	2 75
" Nova Scotia's, per box	4 00	4 50
Florida grape fruit, box	3 75	4 00
Jamaica grape fruit, box	4 50	5 50
Almeira grapes, per bbl	5 00	7 00
Grapes, per keg	5 00	7 00

VEGETABLES. — In the vegetable trade locally, there is very little business being done. Dealers appear to be resting on their oars for the time being. Prices rule steady. Boston lettuce has been advanced 25c., and wax and green beans are lower, but otherwise quotations show no change. Potatoes are in good supply, and fairly good trade is being done at current prices. Onions are selling freely, and some business is being done in carrots, beets and cabbage, while tomatoes are subject to very good demand.

Parsley, per doz bunches	0 20	0 25
Sage, per doz	0 60	0 60
Savory, per doz	0 60	0 60
Green peppers, per half bbl basket	3 00	3 00
Montreal cabbage, per doz	0 50	0 75
" tomatoes, basket	0 75	0 75
California " crate	3 25	3 25
Turnips, bag	0 75	0 75
Water cress, large bun hes, per doz	0 75	0 75
Lettuce, per doz	0 40	0 50
Boston lettuce, per doz	1 25	1 25
Spinach, per bbl	2 00	2 00
Spinach, box	0 30	0 30
Cucumbers, per doz	1 25	1 25
Celery, per doz	0 50	0 50
Potatoes, per bag	0 75	0 85
Jersey sweet potatoes basket	1 70	1 70
" barrel	3 75	3 75
Georgia sweet potatoes, bbl	2 50	2 75
Spanish onions, crate	2 50	2 50
" 55 lb cases	0 95	0 95
Red onions, bbl	3 50	3 50
Beets, bag	0 75	0 75
Carrots, bag	0 50	1 00
Wax beans, per basket	5 50	5 50
Green beans	5 50	5 50

FISH.—Better business in all lines is being done as the weather becomes cooler. Dealers are hoping that the frost will soon be here to stay. The season for Malpeque oysters is now about over, and dealers no longer quote. Bulk oysters have been advanced in price owing to stormy weather, which interferes with the fishing. Storms are also responsible for continued high prices on haddock and cod, which are scarce. New frozen sea and lake fish are arriving in good quantities, and the quality is said to be good. In smoked fish, the feature is the scarcity of haddies, occasioned by the limited supply of fresh haddock. Yarmouth bloaters and kippers are in small supply. There is a good strong demand for green cod, arrivals of which are fairly large. Labrador herrings are firm.

Fresh haddock, express, per lb	0 05	1 00
Sea trout	0 08	0 08
Flounders	0 10	0 10
Grass pike	0 07	0 07
Dressed halibut	0 07	0 07
Dore, per lb	0 09	0 09
Small whitefish	0 08	0 08
Market cod	0 04	0 04
Mackerel large	0 11	0 11
B. C salmon	0 10	0 10
Smelts	0 10	0 10
Gaspe salmon, chilled, per lb	0 16	0 16
Smoked fish—		
New Rippered herring, per box	1 00	1 00
St. John bloaters	1 10	1 10
New haddies, in 15-lb boxes, per lb	0 13	0 13
Smoked herring, in bundles, per box	0 13	0 13
Oysters—		
Standards bulk, per imp. gal	1 50	1 50
Selects, bulk, per gal	1 70	1 70
Oyster pails, pints, per 100	1 25	1 25
" quarts	1 50	1 50
Prepared fish—		
Boneless cod, 1 and 2-lb bricks	0 06	0 06
" fish, 2-lb bricks, per lb	0 05	0 05
" fish, 25-lb boxes, per lb	0 04	0 04
Skinless cod, per case of 100 lbs	5 50	5 50
Salt and pickled fish—		
Labrador herring, per bbl	5 50	5 50
" per half bbl	3 25	3 25
No. 1 N.S. herring, bbls	5 00	5 00
Labrador salmon—		
" in bbls	12 50	12 50
" in 1/2 bbls	6 75	6 75
Mackerel, per pall	1 75	1 75
No. 1 green cod, in bb's, of 200 lbs	7 00	7 00
Small	5 50	5 50
Large dry cod, 112 lb bundles	6 50	6 50
No. 1 salt eels, per lb	0 07	0 07
New turbot, bbls 200 lbs	10 00	10 00

TORONTO.

FRUIT.—Oranges remain practically the same as last week, while lemons are somewhat lower, with Messinas in especially large range. Tangerine oranges are quoted at \$3.00 per half box. Pine-

Only 5 Weeks to Christmas

Therefore you should be ordering for immediate shipment

Dates Almeria Grapes
Figs Cranberries
Nuts Etc.

Of these we have full lines, all new goods. Shall also be pleased to book your orders for shipment at your convenience:

California Washington
Navels
Florida Oranges
Mexican Oranges
Valencia Oranges
California Celery
Messina Lemons
California Lemons
Holly and Holly Wreaths
Mistletoe
Bananas, etc.

In fact our purchases for Holiday Trade have been extensive, and will guarantee prices and quality.



TORONTO

DRIED APPLES

BRIGHT, DRY STOCK
WANTED

O. E. ROBINSON & CO.
INGERSOLL

ESTABLISHED 1886

BASKETS

We make them in all shapes and sizes. We have

Patent Strawboard Berry Box
Grain and Root Baskets,
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

Oakville Basket Co.
Oakville, Ont.

apples, Almeria chestnuts are berry market tie pears are ket.

Oranges, Jamaica's per lb
" Florida, 1905
" Mexican, 1905
" Tangerines, h
Grape fruit, 54's, 64's
Lemons, California,
" Messinas, 3
Pineapples, Florida,
Apples, snows
" Spies
" Baldwins
" Greenings
" King's
Bananas, per bunch
Red bananas per bu
Plums, Idaho, 4 basl
Pears, per basket
Grapes, Almeria, pe
Chestnuts, per peck
Cranberries, per bar
" crat

VEGETABLES

has broken
have been re
dealers, when
possible to o
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holiday seas
expected to a
Potatoes, Delaware
Ontario
Sweet potatoes, per
per bas
Extra fancy, double
Onions, Spanish, pe
ams
" Yellow Da
Canadian
Cabbage, new Cana
Beets, new, per bus
Carrots, Canadian,
Lettuce, per doz. bi
Lettuce, Boston, la
Cucumbers, hot hou
Mushrooms, import
Beans, white, prime
" hand
" Lima, per lb
Watercress, per doz
Tomatoes, Californi
Peppers, per basket
Parsley, per doz
Turnips, per bushel
Mint, per doz
Celery
Squash, per doz
Vegetable marrow,
Leeks, per doz
Pumpkins, per doz
Citrons, per doz
Spinach, per bushel
Parsnips, per bush
Sage, savory, thym
Oyster plant, per do

FISH.

are the or
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is quoted at
on last week
5c. less per l
Fresh halibut
Haddock, fresh cau
Fresh cod, per lb
Fresh lobsters, boil
Shrimps per gal
Whitefish, per lb
Salmon trout, per l
Clasoes, per basket
Perch, per lb
Herring, large, per
" medium, 1
Pike, per lb
Blue fish, per lb
Fresh mackerel
Eastern salmon, pe
Finnan haddie, per
Oysters, per gal
Labrador herring, p

Halibut, per lb
Pink Salmon, per l
Red
Fancy Manitoba w

The heat
week. New
stock. We
GREEN F

Famuse apples, per
Snow apples, per t

FISH

Apply, Cold

0 20	0 25
0 60	0 60
0 60	0 60
0 50	0 75
0 75	0 75
0 75	0 75
0 40	0 50
1 25	2 00
0 30	0 30
1 25	0 50
0 75	0 85
1 70	3 75
2 50	2 75
2 50	0 95
3 50	0 75
0 90	1 00
5 50	5 50

in all lines
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that the frost
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supply of fresh
aters and kip-
y. There is a
green cod, ar-
large. Labra-

0 05 1/2	0 08
0 10	0 07
0 09	0 09
0 08	0 04 1/2
0 11	0 10
0 10	0 10
0 16	1 10
1 10	1 10
0 13	1 50
1 50	1 70
1 25	1 25
1 10	0 06
0 06	0 05 1/2
0 04 1/2	0 04 1/2
5 50	5 50
5 50	3 25
5 00	12 50
6 75	1 75
1 75	7 00
5 50	5 50
6 50	0 07 1/2
0 07 1/2	10 00

apples, Almeria grapes and Canadian chestnuts are lower, while the cranberry market is a trifle higher. Domestic pears are particularly off the market.

Oranges, Jamaica per bbl	5 00
" " per box	2 50
" Florida, 12's-21's	3 25
" Mexican, 12's-21's	2 75
" Tangerines, half box	3 00
Grape fruit, 54's, 64's 80's, 96's	4 00
Lemons, California boxes	5 75
" Messina, 300's-360's	3 50
Limes, per crate	1 00
Pineapples, Florida, 30's and 24's	4 25
Apples, snows	1 50
" Spies	2 00
" Baldwins	1 75
" Greenings	1 75
" King's	2 00
Bananas, per bunch	1 50
Red bananas per bunch	2 30
Plums, Idaho, 4 basket crates	0 40
Pears, per basket	0 40
Grapes, Almeria, per barrel	5 50
Chestnuts, per peck, \$1.50 to \$1.75 per bush	5 50
Cranberries, per barrel	11 50
" " crate	3 75

VEGETABLES.—The potato market has broken somewhat. Offers to sell have been received this week by city dealers, whereas last week it was impossible to obtain stock. Present conditions will probably last until after the holiday season. California celery is expected to arrive this week.

Potatoes, Delaware, per bag	0 85	0 90
" Ontario	0 75	0 75
Sweet potatoes, per barrel, 10 pks	2 25	2 35
" " per basket	3 50	0 50
Extra fancy, double heads, per bbl	2 50	2 75
Onions, Spanish, per large case	1 00	1 25
" " small case	1 10	1 25
" Yellow Danvers, bags	1 10	1 25
" Canadian, per bag	1 10	1 25
Cabbage, new Canadian, per bbl	0 40	0 50
Beets, new, per bushel	0 40	0 50
Carrots, Canadian, per bushel	0 30	0 30
Lettuce, per doz. bunches	1 00	1 00
Lettuce, Boston, large, per doz. heads	1 00	1 75
Cucumbers, hot house, per doz	1 00	1 00
Mushrooms, imported, 1-b. boxes, per lb	1 50	1 60
Beans, white, prime, bush	1 75	1 75
" " hand-picked, bush	0 06	0 06 1/2
" Lima, per lb	0 25	0 25
Watercress, per doz. bunches	2 75	2 75
Tomatoes, California, per crate	0 30	0 50
Peppers, per basket	0 20	0 25
Fennel, per doz	0 15	0 30
Turnips, per bushel	0 15	0 30
Mint, per doz	0 40	0 50
Celery	1 03	1 25
Squash, per doz	0 35	0 50
Vegetable marrow, per doz	0 25	0 25
Leeks, per doz	0 75	1 00
Pumpkins, per doz	0 75	1 25
Citrons, per doz	0 50	0 50
Spinach, per bushel	0 10	0 10
Fennel, per bush	0 10	0 10
Sage, savory, thyme, etc, per doz bunches	0 40	0 40
Oyster plant, per doz bunches	0 40	0 40

FISH.—Ciscoes and finnan haddie are the only lines which show any change, the latter, being reported scarce, is quoted at an advance of 1c. per lb. on last week's prices, while ciscoes are 5c. less per basket.

Fresh halibut	0 13	0 15
Haddock, fresh caught, per lb	0 08	0 10
Fresh cod, per lb	0 20	0 25
Fresh lobsters, boiled, per lb	1 00	1 25
Shrimps per gal	0 10	0 12
Whitefish, per lb	0 09	0 10
Salmon trout, per lb	1 20	1 20
Ciscoes, per basket	0 06	0 06
Perch, per lb	0 06	0 06
Herring, large, per lb	0 10	0 10
" " medium, per lb	0 06	0 06
Pike, per lb	0 06	0 06
Blue fish, per lb	0 20	0 25
Fresh mackerel	0 20	0 20
Eastern salmon, per lb	0 09	0 09
Finnan haddie, per lb	1 90	1 90
Oysters, per gal	3 00	3 00
Labrador herring, per half bbl	5 50	5 50
" " bbl	10 00	10 00
Frozen.		
Halibut, per lb	0 12	0 12
Pink Salmon, per lb	0 10	0 10
Red	0 12	0 12
Fancy Manitoba white fish, per b	0 12	0 12

WINNIPEG.

The heated car service began this week. New navel oranges are now in stock. We quote:

GREEN FRUITS.—

Winter Apples.

Famous apples, per bbl	5 50
Snow apples, per bbl	5 00

ORDERS FOR XMAS

Seems a little early to talk Xmas, but we are booking large orders ahead, and would like to have yours.

Our first car CALIFORNIA NAVEL ORANGES will arrive next week.

The first car CALIFORNIA CELERY for the season arrives to-day (Friday).

Florida Grape Fruit, PRESTON'S PACK, extra heavy fruit. Try a box.

A Car Late Howe LONG-KEEPING CRANBERRIES.

Our Special Xmas Price List will be ready next week. Are you on our list?

WHITE & CO., Limited
Toronto and Hamilton

\$'S IN EVERY BOX \$'S

"St. Nicholas"
"Home Guard"
"Kicking"
"Puck"

B. L. O. E.

Best Lemons on Earth

W. B. STRINGER & CO. - SOLE AGENTS - TORONTO

Fresh arrival this week. **FLORIDA ORANGES, NEW MESSINA LEMONS, 500 KEGS ALMERIA GRAPES**
THE DAWSON COMMISSION CO., Limited, TORONTO
Cor. West Market and Colborne Sts.

WE CAN HANDLE YOUR BUTTER, EGGS, POULTRY (DEAD OR ALIVE) TO ADVANTAGE.

NEW ARRIVALS

Sweet Sonora Oranges, New Grenoble Walnuts and Almonds,
New Messina Lemons, Comadre Figs, Finest Hallowee Dates.

Send us your orders, Quality and Price will please you.

HUGH WALKER & SON GUELPH ONT.

DRIED FRUIT, I HANDLE SPECIALLY FINE LINES OF

CURRENTS, Cleaned and Otherwise, **VALENCIA RAISINS, SULTANAS, FIGS, and DATES**

Direct from my own houses in the countries of production. Goods packed under private brands if desired, according to buyer's wishes.

REPRESENTED BY—
Halifax, N.S., E. D. Adams
St. John, N.B., J. Funtel White
Montreal, N.D. Rattray & Sons
Toronto, F. L. Mason & Co.
Winnipeg, Jas. Carmou
Victoria, B.C., E. Donkin
Vancouver, C. E. Jarvis & Co.
TH. J. PSIMENOS,
4 Cullum St., E.C., LONDON, ENG

BANANAS

exclusively the year round.
Best fruit Properly crated Lowest prices

JOSEPH BROWN & SONS
29 and 31 Youville Square
Montreal

FINKLE & ACKERMAN

BELLEVILLE and BOWMANVILLE
ONT. ONT.

DRIED APPLES
Highest Prices paid.

Fancy greenings and other green var., per bbl.	3 50	Malaga grapes, per keg	6 50
" baldwins and red varieties, per bbl.	3 55	Tokay grapes, per case	3 00
" northern ones, per bbl.	4 50	Ontario grapes, red Rogers, per basket	0 40
" Jonathan (American) apples, per box	2 00	Niagaras, per basket	0 30
Oranges and Lemons.		Vegetables.	
California Oranges (navels) 2 1/2 s 250s, per case	6 10	Manitoba celery, per doz	0 40
" Lemons 300s-6 s, per case	8 00	Native onions, per lb.	0 02 1/2
Cranberries (type cod), per bbl.	11 00	Valencia onion - (large cases), per case	4 00
Bananas, per bbl.	3 00	Sweet potatoes, per bbl.	6 00

J.V. DE YBARRONDO & CO.
 Successors to James Violett & Co.
 IMPERIAL PLUMS IN BOTTLES

OF THE OLD & WELL KNOWN BRANDS
 ROSE CHOICE
 SUPERIOR EXTRA
 EXCELSIOR
 EXCELSIOR FLOR

WALNUTS IN SHELL & SHELLD
 GREEN PEAS OLIVE OIL
 MUSHROOMS SARDINES &
BORDEAUX FRANCE

Shippers Also of
**All Canned Vegetables,
 Pure White Wine Vinegar,
 Clarets, Brandies and Champagnes.**

Keep Posted on Sugar

Having been identified with Sugar for the past thirty years, and being in constant touch with all sections of this country and foreign markets, we are in the best possible position to keep you posted by mail and wire of any actual or contemplated changes and general gossip of the markets. Some of the agents concerned are subscribers, and we should like to place our proposition before you. For further information write

SMITH & SCHNIFFER, No. 38 Front Street, NEW YORK.

YES, SIR! They are as pure as the term purity can be applied.

PURE APPLE CIDER

No Acids. No Substitutes.
 No Colorings.

Barrels, Half Barrels and Kegs

The Belleville Fruit and Vinegar Co., Ltd.
 Belleville, Ont.

Cable Address: "SMIQUOD"
 Codes used: A.B.C., 5th Edition: Private

T. F. SMITH & CO.

LOBSTER PACKERS
 HALIFAX, N.S.

Shippers of

Live, Boiled and Canned Lobsters
 and Dry and Pickled Fish

CANNERS' SUPPLIES

Lobsters Packed in Hermetically Sealed Glass
 Jars a Specialty.

Choice Creamery Butter in Tins,
 all sizes, 1/2-lb., 1-lb., 2-lb., 5-lb.,
 10-lb. and 25-lb., and Kegs for
 Export.

CORRESPONDENCE SOLICITED

W. H. WILSON CO., Limited

HIGH GRADE VINEGARS
 CIDER AND EVAPORATED APPLES

TILLSONBURG, CANADA

SHIP TO US

We pay highest market prices for

DRIED APPLES

and wish to do business with you. We will be pleased to mail you our weekly quotations. Drop us a card if same is desired.

THE W. A. GIBB CO.

Packers and Exporters

7 and 9 Market Street,
 HAMILTON

W. S. LOGGIE CO., LIMITED

CHATHAM, N.B.

We are now booking orders for Frozen Smelts, Mackerel Atlantic Salmon, Flounders, Herring, and can make shipment as soon as weather is suitable.



I Wonder

if you Grocers ever realize what it would mean to you if there was no

"E.D.S." BRAND JAMS AND JELLIES

Do you think your trade would be as solid ?

Do you think your customers would look as well ?

Do you think you would be as well satisfied with yourself ?

Consider my questions

Agents: W. G. Patrick & Co., Toronto; W. H. Dunn, Montreal; Mason & Hickey, Winnipeg
 W. A. Simonds, St. John, N.B.; A. & W. Smith, Halifax, N.S.

E. D. Smith's Fruit Farms, Winona, Ont.



"H"
 "A"

A7

Works at
 LaHave, N.
 Lunenburg
 Canso, N.S.
 Bay of Isla

CH
 Packe

HA



ATLANTIC FISH COMPANIES NOVA SCOTIA LIMITED



PACKERS OF PURE FISH PRODUCTS

"HALIFAX" - - - "ACADIA" "ATLANTIC" - "BLUE NOSE"

BRANDS OF

Prepared Boneless Codfish

EVERYTHING IN ATLANTIC SEA FOODS

SOLD BY LEADING GROCERS FROM ATLANTIC TO PACIFIC



ATLANTIC FISH COMPANIES, Limited

Head Office: LUNENBURG, N.S., Can.

Works at
LaHave, N.S.
Lunenburg, N.S.
Canso, N.S.
Bay of Islands, Nfld.

Agents
A. H. BRITTAIN & CO. - MONTREAL
H. G. CONNOR - - - - WINNIPEG
CHAS. MILNE - VANCOUVER, B.C.

Branch Offices
Halifax, N.S.
Montreal
Winnipeg

Chebucto Boneless Codfish

Packed in 20 lb. and 40 lb. boxes in 1 and 2 lb. bricks

Skinless

Cod, in 100 lb. and 50 lb. boxes

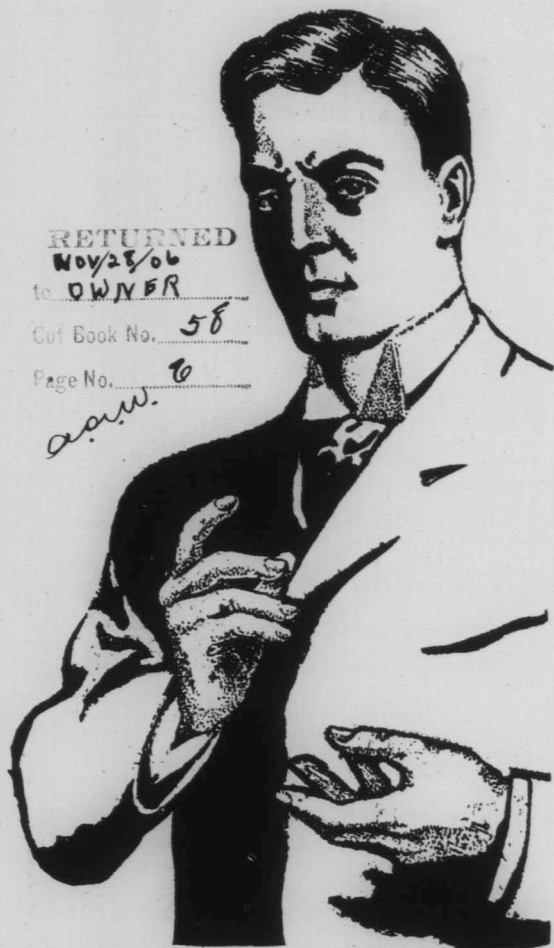
Pollock, in 100 lb. and 50 lb. boxes

PACKED BY

HALIFAX FISH CO.

LIMITED

HALIFAX, - - N.S.



RETURNED
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 Page No. 6
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Second To None!

We understand perfectly well the conditions that command trade, and are making it distinctly worth your while to send your **Fish and Oyster Orders** direct to us. We keep a man "on the bridge" all the time looking for special lots at right prices, and whatever we save in the buying goes to you in the selling.

You run no risk at all in telephoning or telegraphing your requirements. We guarantee absolute satisfaction with all orders entrusted to us, and discount everything in sight when it comes to values.

The F. T. JAMES CO.

76 Colborne St., Toronto LTD.

Catchers and Wholesale Distributors of Fish and Oysters

6 Reasons for Buying and Selling King Oscar Sardines

- 1 KING OSCAR SARDINES are packed from the choicest fish.
- 2 KING OSCAR SARDINES are packed in the purest virgin Olive Oil.
- 3 KING OSCAR SARDINES are packed in patented whole-pressed tins and are practically solderless.
- 4 KING OSCAR SARDINES are boneless and scaleless
- 5 KING OSCAR SARDINES are supplied in the most clean and attractive tin in the market.
- 6 H. M. KING OSCAR has granted us permission to use H. M. name and picture on the King Oscar Sardines which is a guarantee for superior quality.

For Sale by all Wholesale Grocers
John W. Bickle & Greening
 (J. A. HENDERSON)
 Canadian Agents, HAMILTON

DELICIOUS KIPPERED HERRING

We have the Best Pack that was ever placed on the Canadian market.

Ask your Wholesale Grocer for the

**"BRUNSWICK
 BRAND"**

KIPPERED HERRING

ALSO

FINNAN HADDIES

PACKED BY

Connors Bros., Limited

Black's Harbour, N. B.

FISH !

OYSTERS !

The largest and most complete assortment of all kinds.

Fresh, Frozen, Smoked, Pickled, Dried, Boneless and Prepared Fish

Write for Prices.

Quality Guaranteed.

LEONARD BROS.

Wholesale Fish Dealers

20, 22, 24 and 26 Youville Square,

MONTREAL

PATIENCE



The little boy said, "when I catch this fish and two more I shall have three." If his bait, patience, and fishing were good he probably got 'em.

We believe it is only a question of time and truthful advertising until the Canadian Householders "get the habit" of asking "**GENTLY BUT FIRMLY**" for SKIPPER SARDINES.

SKIPPER SARDINES have **not** that pronouncedly smokey flavor found in other brands of Norwegian Sardines. **SKIPPER is in a class by itself.** These Sardines are the British Housekeeper's Favorite Brand, and will suit your customers to a "T."



WE WILL MAIL A TIN TO ANY DEALER IN THE DOMINION, SO THAT THE "SKIPPER" CLAIM MAY BE INVESTIGATED.

Sole Canadian Agents

The WEE MacGREGOR CO.
TORONTO

89 Bank St.,
OTTAWA

169 King St. E.,
HAMILTON

HALIFAX COLD STORAGE CO., Limited

Successors to E. M. BOUTILIER

Exporters of **Fresh Frozen Smoked Salt Fish Etc.**

Our Ocean Brand HADDIES, BLOATERS, KIPPERED HERRING, MILD-CURED SMOKED SALMON and KIPPERED MACKEREL **Cannot be Equalled**

Correspondence Solicited.

HALIFAX, Nova Scotia

Attach Importance To What Is Important

Cigar selection is an important matter—Important to you, because on the wisdom of your selection depends the earning power of your stock—Important to your friends, because on the wisdom of your recommendation depends the number of times they'll be seen at your store.

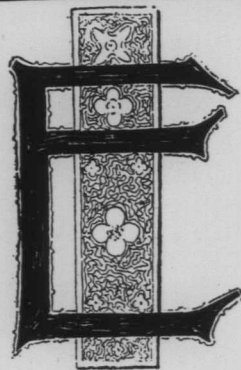
Smokers require value consistency, taste evenness in cigars. Pebble and Pharaoh take full marks on these points.

And these very cigars are included in a "500" assortment that I am now offering to the grocery trade on the "three months" basis.

Mail a Postcard calling for particulars

J. BRUCE PAYNE, Limited, GRANBY, QUEBEC

CANADA



EXCELLENCE

is an excellent thing in tobacco
It's in

T. & B.

The excellence comes the grocer's way in the form of profits, comes the smoker's way in the form of "pipe value."

Get that T. & B.

The Geo. E. Tuckett & Son Co., Limited
HAMILTON, CANADA

POT.

Less Than 3-

The introduction of potatoes into the valleys of the Annapolis is looking for interest in this year's varieties are farmers now on the local market, they have several varieties have been highly recommended and of very fine year is much and this is a variety running command for all particularly for Cuban ports, now being in New Brunswick good demand at top prices.atoes, and of great value to the limited, as they keeps the price upward potatoes the variety being Whites. They and sell low for While these potatoes have not the New Brunswick or Nova Scotia.

Advices from that produce in this season, of the crops. A receiving cargoes kets, principal The price the for potatoes, ducement to the product more demand for potatoes on the road in their loads. This is not half of of the farmer their own use here at 60c. If the price is low vessels come There is an abundance in the Cornwal fact they are several are feeding The following the crop report published, given from 130 correct various parts to the crop yield To average they give a fair estimate prevailing in particularly as variation in the farmers, living especially in the claiming that

POTATO CROP IN NOVA SCOTIA

Less Than 3-4 of an Average—Large Shipments to Cuban Ports—Old Varieties Run Out—Getting New Ones From Scotland.

(Special Correspondence of The Canadian Grocer.)

The introduction of new varieties of potatoes into Nova Scotia by the farmers of the Annapolis and the Cornwallis valleys is looked forward to with much interest in this province. The present varieties are about run out, and as the farmers now find a good demand not on the local, but on the foreign markets, they have to introduce new stock. Several varieties of Scotch potatoes have been imported, and they come highly recommended as good yielders, and of very fine flavor. The crop this year is much shorter than the average, and this is accounted for by the varieties running out. There is a good demand for all the potatoes available, particularly from Havana and other Cuban ports, where large shipments are now being made almost every week. New Brunswick potatoes are always in good demand here, and find ready sale at top prices. They are very dry potatoes, and of good flavor, but the shipments to the Halifax market are very limited, as the cost of transportation keeps the price high. The Prince Edward potatoes are the best sellers here, the variety being Calicoes, Dakotas, and Whites. They are brought here in bulk, and sell low from vessels at the wharves. While these potatoes keep longer, they have not the flavor of the New Brunswick or Nova Scotia varieties.

Advices from Prince Edward state that produce promises to be high there this season, owing to the shortage in the crops. A number of vessels are receiving cargoes for the provincial markets, principally Halifax and Sydney. The price there has advanced to 35c. for potatoes, and 40c. for oats, an inducement to the farmer to market his product more freely. There is a good demand for produce, buyers being out on the road importuning the farmers for their loads. The crop in many sections is not half of that of last season. Some of the farmers have not enough for their own use. Potatoes are quoted here at 60c. per bushel, but a drop in the price is looked for as soon as the vessels come in with their cargoes. There is an abundant crop of turnips in the Cornwallis valley this year. In fact they are so plentiful that the farmers are feeding them to their stock.

The following statements, taken from the crop report which will shortly be published, give the average estimate from 130 correspondents throughout the various parts of Nova Scotia in regard to the crop yield of the past season. To average these figures will scarcely give a fair estimate of the conditions prevailing in any one community, more particularly as there is this year a wide variation in the crop returns. Some farmers, living on dry, hilly farms, especially in the centre of the province, claiming that crops were never worse,

and others, especially in the Cape Breton Counties, claiming that the season has been an unusually good one. The returns, made upon the basis of 100 for an average crop, are as follows: Hay, 96 per cent.; Oats, 80 per cent.; Wheat, 83 per cent.; Barley, 81 per cent.; Rye, where grown, 95 per cent.; Buckwheat, 83 per cent.; Beans and Peas, where grown, 91 per cent.; Indian Corn, grown mostly for fodder, 94 per cent.; Potatoes, 71 per cent.; Mangles and Turnips, 85 per cent. For apples, the average report is about 70 per cent., although it might be stated that with this crop, as well as with the general farm crops, the difference in the yield in different communities is very great. In Gravensteins, for example, the estimate runs all the way from 20 per cent. to 95 per cent., with an average of 67 per cent., and for Bishop Pippins, 60 per cent.; for Blenheim Pippins, 70 per cent.; for Ribston Pippins, 77 per cent.; for Ben Davis, 70 per cent.; for Nonpareils, 76 per cent. For plums and pears the estimate is a 62 per cent. crop, and for the small fruit the average reports indicate an 85 per cent. crop.

W. J. Elliott, Colwater, who was burned out last summer, has purchased a store in a block recently built by H. Borland, next door to the Bank of Toronto, and has moved in. The building is brick and has a plate glass front. Mr. Elliott has added boots and shoes to his grocery stock.

SWEET CAPORAL



CIGARETTES

STANDARD
OF THE
WORLD

Sold by all the Wholesale trade

MCDUGALL

Insist upon having them.
D. MCDUGALL & SON, Glasgow, Scotland.

CLAY PIPES

JOS. COTE,

186-188 St. Paul Street
119 St. Andrew Street
Branch—170 St. Joseph Street

QUEBEC

The largest wholesale tobacco
store in Canada.

Leaf Tobacco a Specialty.

PHONE 1272

All First-Class Grocers

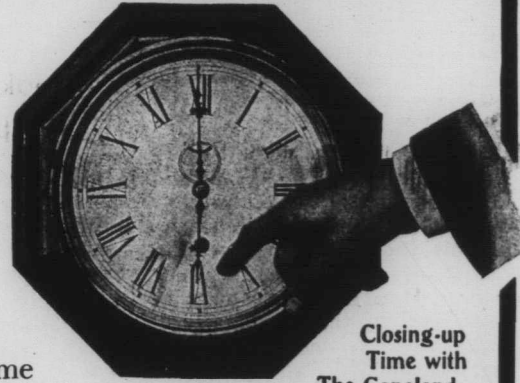
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OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

The Office Clock Story



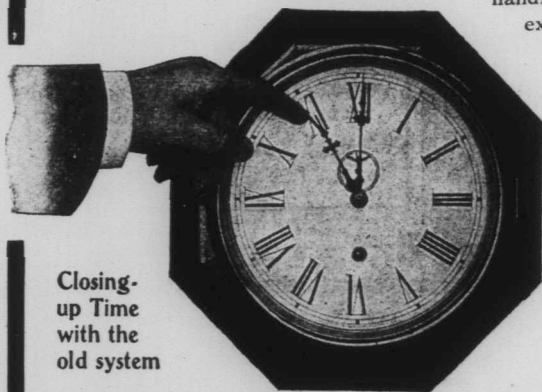
Closing-up Time with The Copeland-Chatterson System

IT'S the office clock that can tell the story—knows just how many tiresome hours are spent at night over the books in a vain endeavor to get them up to date; or can tell of a cheerful staff leaving on the hour with all work completed.

What story will your office clock tell?

A Copeland-Chatterson System will adjust the hands of the office clock; will make closing up time right, and will enable you to say just how your business is progressing or to find quickly the record you require and despatch promptly your customers' accounts.

It doesn't matter whether it's wholesale, manufacturing, retail, financial or a professional business, we have systems for any one of them that will simplify and make methodical the accounting—facilitating the general work of handling business details. Write us to-day—one of our experts is somewhere near you, and he knows the systematizing business down to the ground.



Closing-up Time with the old system

The Copeland-Chatterson Co. Ltd.

Devisers and Manufacturers of Systems for Business

General Office: Toronto

Works: Brampton, Ont.

Montreal - Liverpool, London and Globe Bldg.
Winnipeg - - - 141 Bannantyne Ave. East
Ottawa - - - - 14 Citizen Building
London, Eng. - - - 43 Cannon St. E.C.
European Factory - Stroud, Glou., England

NEW FISHING ENTERPRISE.

Magdalen Fisheries Limited, is the name of a new fishing enterprise which has been established. The new company will be one of the largest of its kind, and will have for its business the development of the fisheries of the Magdalen Islands. The company has been formed by capitalists in Montreal, Quebec and the Lower Provinces, and C. E. Archibald of Montreal, is the president and managing director. Modern plants are being erected on the Islands, and on the mainland, on which over \$100,000 will be spent. The company will be in a position to carry on business with the opening of the spring season. One of the chief ends in view is the supplying of bait to the fishermen on the banks, both Canadian and

American. Each year these fishermen congregate at the Magdalen Islands. A packing business will also be transacted, canned lobsters being shipped to all parts of Canada, and also to the States. The fresh mackerel business will be given attention as will also the cod, herring and smelt fishing. A large chemical freezer will be erected on the mainland, while there will be others on the Islands. It is expected that business may be done with centres as far west as Chicago. When their plant is quite completed considerable attention will be given to smoked fish, this line being considered a good one to develop.

Cream of tartar is advancing, and indications point to still higher prices.

VISITED GROCERS' EXHIBITION.

W. Crooks, Coplestone, has returned from an eight weeks' visit to the Old Country. He reports a thoroughly enjoyable trip, this being his first visit home in 20 years. His old friends were still on hand, and the family circle yet unbroken. Mr. Crooks visited the largest grocery stores in London, and attended the Grocers' Exhibition. The most striking differences which he noted between English stores and our own were the elaborate decorations entered into in the former, and the amount of light deemed necessary for them. He considers the English grocer quite abreast of the times. Mr. Crooks' return voyage was made on the Empress of Britain, and he was charmed with the provision made for the comfort of the passengers.

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Our

are
your
best
Money M

any other

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Head O
BOARD OF
MONTR

Here

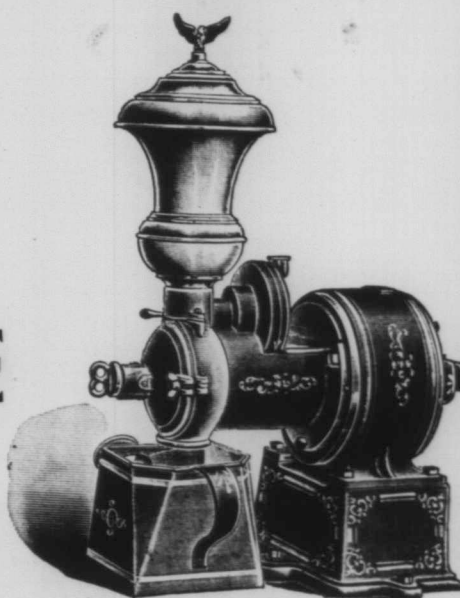
You are looking for a way to increase sales, save time and labor, advertise your store and make hay while the sun of prosperity is shining. Here it is:

THE
ENTERPRISE

Electrically Driven Coffee Mill

The $\frac{1}{4}$ H. P. Mill shown here has 4 lbs. capacity. Will granulate 1 lb. per minute or pulverize $\frac{1}{4}$ lb. a minute. Can be regulated, fine or coarse, while running. Direct or alternating current. Write for catalog.

The Enterprise Mfg. Co. of Pa., Philadelphia, U. S. A.



Our Matches

are
your
best

Money Makers

The quality and style are unequalled and our prices show you a larger profit than

any other brand of

Matches

Don't you want to make more money?

The Improved Match Co.,

Limited

Head Office:
BOARD OF TRADE,
MONTREAL.

Factory:
DRUMMONDVILLE,
P. Q.

COLES Electrically Driven Coffee Mills.

GRANULATOR. PULVERIZER.

Single and Double Grinder

Pulverizing and Granulating

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders and saving current.

Our Grinders Wear Longest



No. 65

Height, 29 in.
Length, 33 in.
Width, 23 in.
Weight, 275 lbs.

GRINDING CAPACITY.
Granulating 2 lbs. per minute.
Pulverizing $\frac{1}{2}$ lb. per minute.
Capacity of Iron Hoppers, 5 lbs. of Coffee.

We make 25 other styles and sizes of Grocers' Counter Mills, Floor Mills and Electric Mills. For Prices, Terms and Discounts, address

COLES MANUFACTURING CO.

Nos. 1615-1635 North 23rd St.

PHILADELPHIA, PENN., U.S.A.

AGENTS:

Todhunter, Mitchell & Co., Toronto.
Dearborn & Co., St. John, N.B.

Forbes Bros., Montreal.
Gorman Eckert & Co., London, Ont.

SYSTEM IN YOUR BUSINESS

bears as important a place as a driving wheel to a locomotive. It is the power whereby you can tell whether you are turning over your goods at a profit or a loss—and goes further—and tells you how much that profit or loss is. We trust it is a profit.

FOR INFORMATION WRITE

UNIVERSAL SYSTEMS, Limited

8-10 Adelaide Street West
TORONTO

CANADA

14 Bank of Ottawa Building
MONTREAL

A Bowser Would Have Saved Four Lives

EXPLOSION KILLS; FOUR KNOWN DEAD

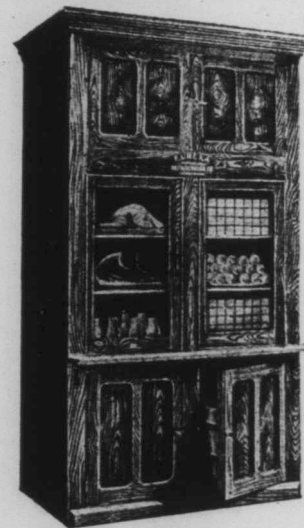
Gasoline Plant at Fort Recovery, Ohio, Lets Go and Deals Death

Celina, O., Oct. 17.—Four persons are dead and several others missing as a result of a gasoline explosion in the Meinerding hardware store at Fort Recovery in this county at noon today. The explosion set fire to the buildings and the injured are imprisoned under the ruins and their cries for help can be heard by those trying to rescue them.

The dead are:
Miss Cleo Weis, cashier in the Meinerding store; Harry L. ...

Are you running this same risk? Such a thing is possible in your store without a Bowser. Would it not be wise to remove the danger before the explosion? Our catalog B fully explains our gasoline outfits. Send for it to-day.

S. F. Bowser & Co., Inc.,
66-68 Frazer Ave.,
TORONTO, - ONT.



REFRIGERATORS
FOR BUTCHERS AND GROCERS.

EUREKA REFRIGERATOR CO., Ltd., TORONTO, CAN.

SPRAGUE

CANNING MACHINERY CO.
CHICAGO, ILL., U.S.A.



IT'S A MONEY MAKER every time, but you will never know it if you never try it. Catalog tells all.
KINGERY MFG. CO.
106 E. Pearl St., Cincinnati

TOLEI

Automatic but
The "Toledo"
tively stops the g
A time saver
A labor saver
poises to slide, or
A trade bringe
in plain figures th
buying.
It is honest bot
The Toledo s
paid for with the m
For Catalogue

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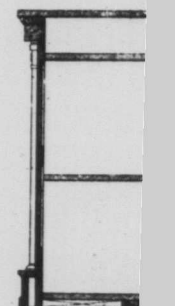
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WRITE FOR
THE WALKER

MANITOBA: Stuart Watson

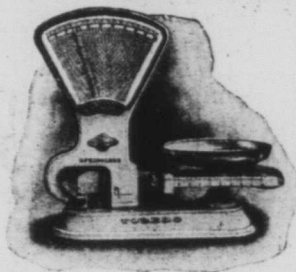
Genuine

Sold in all co

THE QUEEN

TOLEDO COMPUTING SCALES

Automatic but Springless.
 The "Toledo" is a money saver because it positively stops the giving of overweight.
 A time saver because it is Automatic.
 A labor saver because there are no weights to lift, no poises to slide, or prices to set.
 A trade bringer because it indicates to the customer in plain figures the correct weight of the article he is buying.
 It is honest both to the merchant and customer.
 The Toledo system costs you nothing because it is paid for with the money you are now losing.
 For Catalogue and information apply,



THE TOLEDO COMPUTING SCALE CO., Hamilton, Ont.

Do You Want to Buy

**A BOILER, ENGINE
OR MACHINERY?**

If you are a subscriber of
CANADIAN GROCER, you can
insert a notice free in

CANADIAN MACHINERY

TORONTO MONTREAL

It Creates
Store Smiles

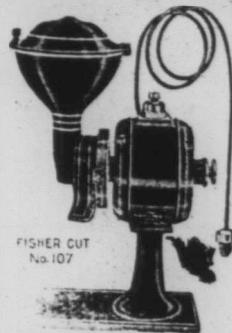
Counter Check Book (Special Duplicating)

One color of paper for original, another
for duplicate

The Carter-Crume Company, Limited

Canada's Leading Counter Check Book Makers,
TORONTO and MONTREAL

ELECTRIC POWER COFFEE MILLS



This small cut illustrates another
of the designs we make.

Fitted with ¼-H.P. Motor furnished for direct or alternating current and with metal or nickel hopper.

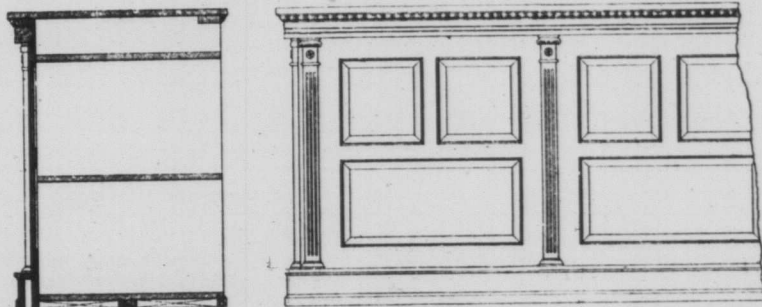
Granulates 2 pounds and pulverizes ½ pound per minute.

Makes neat, attractive store fixture. Saves time and labor—increases profits.

Write for Catalog and prices

THE A. D. FISHER CO., LIMITED, - TORONTO

A SOLID OAK COUNTER



ATTRACTIVE—SUBSTANTIAL—SERVICEABLE

If desired the rear of this counter may be

Equipped with "WALKER BINS"

WRITE FOR ILLUSTRATED CATALOGUE "MODERN GROCERY FIXTURES."

THE WALKER BIN & STORE FIXTURE CO., Limited, BERLIN, ONTARIO

Representatives:
 MANITOBA: Stuart Watson, Winnipeg. SASKATCHEWAN and ALBERTA: The H. W. Laird Co., Limited, Regina, Sask



**If you have
Money to Burn**

Why! Go burn it. There is 10 times more satisfaction in burning money than in losing it in driblets, through carelessness of clerks or disputed accounts. Who that has "pass-book" customers has not had accounts disputed and partially repudiated? The best way to avoid all complications and misunderstanding is as follows.

IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING. There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

**THE EBY BLAIN CO., Limited, TORONTO.
C. O. BEAUCHEMIN & FILS, MONTREAL.
WM. T. SLOANE, WINNIPEG, MAN.**

ALLISON COUPON CO.,

Manufacturers
Indianapolis, Indiana.

The Arctic Refrigerator, made for all lines of business. We have just what the grocer needs. The best on the market. Write for our new catalog.
JOHN HILLOCK & CO., LIMITED TORONTO, ONT.

Genuine Pratts Astral Lamp Oil

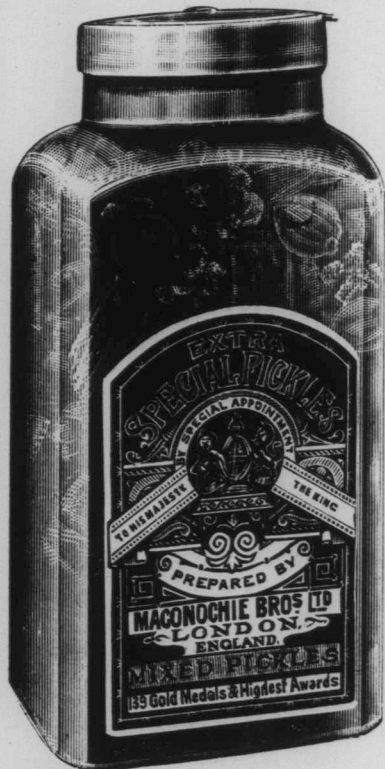
Sold in all countries and recognized as the highest grade oil manufactured.

WHOLESALE ONLY

THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.

JUST TO HELP YOU

to recognize some of the many good things we have introduced to the Canadian grocery trade during the past season. Look at these :



All good things in the truest sense—unimpeachable quality—the acme of value, returning an honest invariable profit; but beware of the "just as good," beware the jobber who would substitute it and write to any of our agents who will give you the names of importers willing to serve your interests by supplying any of our lines.

MACONOCHIE BROS., Limited, London, England
 MacLaren Imperial Cheese Co., Ltd., Head Office Toronto

AGENTS FOR ONTARIO, QUEBEC, N.W.T. AND UNITED STATES.

SEETON & MITCHELL, HALIFAX, -
 J. HUNTER WHITE, ST. JOHN, -
 MARTIN & ROBERTSON, VANCOUVER, -

Agents for Nova Scotia
 " New Brunswick
 " British Columbia

QU

Quotation
 The follo
 responsible for
 Grocer, at our

Baking

Cook's Friend—
 Size 1, in 2 and 4 doz.
 " 10, in 4 doz. boxes
 " 2, in 6 "
 " 12, in 6 "
 " 3, in 4 "
 Pound tins, 2 doz. in
 12-oz. tins, 1 "
 5-lb. " 1 "

W. H. GIL

Diamond—
 1-lb. tins, 2 doz. in case
 1-lb. tins, 3 " "
 1-lb. tins, 4 " "

IMPERIAL BA

Cases.	8lb
4 doz.	10
3 doz.	8
1 doz.	12
3 doz.	12
1 doz.	2
1 doz.	5

OCEAN

Ocean Baking Powder
 " "
 Borax, 1/2 lb. per
 Cornstarch, 40
 Freight paid 5

MAGIC

Cases	8 doz
6 doz	4
4 "	4
2 "	4
1 "	4
1 "	4
1 "	1
1 "	1
1 "	1
1 "	1

ROYAL BAKI

Royal—Dime
 " 1 lb.
 " 8 oz.
 " 1 lb.
 " 12 oz.
 " 1 lb.
 " 3 lb.
 " 5 lb.

Barrels—When packed
 cent. discount will

CLEVELAND'S BA

Cleveland's—Dime....
 " 1 lb.
 " 8 oz.
 " 1 lb.
 " 12 oz.
 " 1 lb.
 " 3 lb.
 " 5 lb.

Barrels—When packed
 cent. discount will

T. KINNEA

Crown Brand—
 1 lb. tins, 2 doz. in case
 " 2 " "
 " 4 " "

BLI

Queen's Oxford, per lb...
 In 10-box lots or case
 Bockitt's Square Blue,
 Bockitt's Square Blue,
 Bockitt's Mammoth, 1/2 lb
 Bockitt's "Cervus," in 1/2
 " " " in 1/2
 " " " in 1/2
 according to size..

QUOTATIONS FOR PROPRIETARY ARTICLES

Quotations on staple articles, prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents, who alone are responsible for their accuracy. For charges for inserting quotations in this department apply to Advertising Manager, The Canadian Grocer, at our nearest office.

Nov. 22, 1908.

Baking Powder.

Brand	Per doz.
Cook's Friend—	
Size 1, in 3 and 4 doz. boxes	\$2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	0 80
" 12, in 6 "	0 70
" 3, in 4 "	0 45
Pound tins, 3 doz. in case	3 00
12-oz. tins, 4 "	2 40
5-lb. " 1 "	14 00

W. H. GILLARD & CO.

Diamond—	Per doz.
1-lb. tins, 2 doz. in case	\$3 00
1-lb. tins, 3 " "	1 25
1-lb. tins, 4 " "	0 75

IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per doz.
4-doz.	10c.	\$0 85
3-doz.	8-oz.	1 75
1-doz.	12-oz.	3 50
3-doz.	12-oz.	3 40
1-doz.	2 1/2 lb.	10 50
1-doz.	5 lb.	19 75

OCEAN MILLS.

Ocean Baking Powder,	Per doz.
1 lb., 4 doz.	\$0 45
" 1 lb., 5 doz.	0 90
" 1 lb., 3 doz.	1 25
Borax, 1/2 lb. packages, 4 doz.	0 40
Cornstarch, 40 pks. in a case	0 78

Freight paid 5 p.c. 30 days.

MAGIC BAKING POWDER.

Cases.	Sizes.	Per doz.
6 doz.	5c.	\$0 40
4 "	4-oz.	0 80
4 "	6 "	0 75
4 "	8 "	0 95
4 "	12 "	1 40
2 "	12 "	1 45
2 "	16 "	1 65
2 "	16 "	1 70
1 "	2 1/2 lb.	4 10
1 "	5 "	7 30
1 "	6 oz.	Per case
1 "	12 "	\$4 55
1 "	18 "	

ROYAL BAKING POWDER.

Royal—Dime	Per Doz.
1 lb.	1 40
8 oz.	1 90
1 lb.	2 55
12 oz.	3 85
1 lb.	4 90
3 lb.	13 60
5 lb.	22 30

Barrels—When packed in barrels one per cent. discount will be allowed.

CLEVELAND'S BAKING POWDER.

Cleveland's—Dime	Per Doz.
1 lb.	0 93
8 oz.	1 33
1 lb.	1 90
12 oz.	2 45
1 lb.	3 70
1 lb.	4 65
3 lb.	13 20
5 lb.	21 65

Barrels—When packed in barrels one per cent. discount will be allowed.

T. KINNEAR & CO.

Crown Brand—	Per Doz.
1 lb. tins, 2 doz. in case	\$1 20
" 2 " " "	0 80
" 4 " " "	0 45

Blue.

Queen's Oxford, per lb.	\$0 17
In 10-box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16
Willet's Mammoth, 1/2 gross boxes	3 00
Reckitt's "Cervus," in squares, per lb.	0 16
" " in bags, per gross	1 25
" " in pepper boxes	1 35
According to size	0 92 0 10

Black Lead.

Reckitt's, per box	\$1 15
Box contains either 1 gross, 1 oz. size;	
1/2 gross, 2 oz., or 1/4 gross, 4 oz.	
Reckitt's Zebra paste, 1/2-gro. boxes	\$10.20
per gross.	

JAMES' DOME BLUE LEAD.

	Per gross.
5a size	\$3 40
2a size	2 50

Cereals.

Wheat OS, 2-lb. pkgs., per pkg.	0 08
" 7-lb. cotton bags, per bag.	



PETERBOROUGH CEREAL CO.

Canada Flakes "English"	36, 10's... \$2 85
Canada Flakes "Household"	24, 25's... 5 00
5-case lots	4 90
Freight prepaid on 5-case lots	assorted.

Chocolates and Cocoas.

THE COWAN CO., LIMITED.

Cocoa—	
Perfection, 1-lb., per doz.	\$2 40
" 1 lb., " "	1 20
" 10c. size " "	0 90
5-lb. tins per lb.	0 37
Soluble, No 1.5 and 10-lb. tins, per lb	0 20
No. 2 5 and 10-lb. tins,	0 18

Special quotations for cocoa in bbls., kegs, etc.

Chocolate—

Queen's Dessert, 1/2's and 1/4's per lb.	\$0 40
Vanilla, 1/2's	0 35
Parisian 8s per lb.	0 30

The following sweetened for household purposes:

Royal Navy, 1/2's and 1/4's, per lb.	\$0 30
Diamond, " "	0 25
Special Diamond, 1/2's, " "	0 22
" 6's, " "	0 22
" 8's, " "	0 30

The following unsweetened:

Perfection, 1/2's, per lb.	0 30
" 1/4's, " "	0 30
Flat cakes, per lb.	0 30

Icings for cake—

Chocolate, white, pink, lemon, orange, almond, maple and cocoonut cream, in 1-lb. pkgs., per doz.	0 90
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Chocolate, white, pink, lemon, orange, almond, maple and cocoonut cream, in 1-lb. boxes, per doz.	1 75
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Confections—

	Per doz.
Cream bars, 60 in box, per box	1 80
6 in box, per doz. boxes	2 25

Chocolate ginger, per lb.	0 30
1/2 lbs. per doz.	2 25
Crystallized " 1/2's, per doz. boxes	2 25
Vanilla chocolate wafers, No. 1, 5 lb. boxes, per lb.	0 30
Nonpareil wafers, No. 2, 5 lb. boxes, per lb.	0 25
Milk chocolate, 36 in box, per box	1 35
36 in box, per doz. cakes	0 35

Chocolate—

Caracac, 1/2's, 6-lb. boxes	\$0 42
Vanilla, 1/2's	0 42
"Gold Medal" sweet, 1/2's, 6-lb. boxes	0 22
Pure, unsweetened, 1/2's, 6-lb. boxes	0 42
Fry's "Diamond," 1/2's, 14-lb. boxes	0 34
Fry's "Monogram," 1/2's, 14-lb. boxes	0 34

Cocoa—

	Per doz.
Concentrated, 1/2's, 1 doz. in box	2 40
" 1-lb. " "	4 50
Homoeopathic, 1/2's, 14-lb. boxes	8 25
" 1/2's, 14-lb. boxes	

EPPS'S.

Agents, C. E. Colson & Son, Montreal.	
In 1/2, 1 and 1-lb. tins, 14-lb. boxes, per lb.	0 35
Smaller quantities	0 37

BENSODOR'S COCOA

A. F. MacLaren, Imperial Cheese Co., Limited, Agents, Toronto.

1 lb. tins, 4 doz. to case	per doz., \$.90
" 2 " " "	2 40
" 1 " " "	4 75
" " " "	9 00

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

J. A. Taylor, Montreal.

Jos. E. Hurley, Winnipeg.

Arthur Nelson, Vancouver, B.C.



	Per
Elite, 1/2's	\$0 30
Prepared cocoa, 1/2's to 1/4's	0 28
Mott's breakfast cocoa, 1/2's	0 38
" 1/4's	0 35
" No. 1 chocolate, 1/2's	0 30
" Navy, 1/2's	0 27
" Vanilla sticks, per gross	1 00
" Diamond chocolate, 1/2's and 1/4's	0 23
" Confectionery chocolate, 2 1/2c. to 3c.	0 31
" Sweet chocolate liquors, 20c. to 3c.	0 34

WALTER BAKER & CO., LIMITED.

	Per lb.
Premium No. 1 chocolate, 12-lb. boxes	\$0 17
Breakfast cocoa, 1/2, 1 and 5-lb. tins	0 43
German sweet chocolate, 1/2 and 1-lb. cakes, 6-lb. boxes	0 27
Caracas sweet chocolate, 1/2-lb. cakes, 6-lb. boxes	0 35
Auto sweet chocolate, 1-6-lb. cakes, 3 and 6 lb. boxes	0 35
Vanilla sweet chocolate, 1-6-lb. cakes, 5-lb. tins	0 47
Soluble chocolate (hot or cold soda)	0 1
1-lb. tins	0 34
Cracked cocoa, 1-lb. pkgs., 5 lb. bags	0 34
Caracas tablets, 100 bundles, tied 5's, per box	3 00

The above quotations are f.o.b. Montreal.

WALTER M. LONEY CO.

Canadian Branch, 165-171 William st. Montreal

Breakfast cocoa—

5-lb. screw top cans, 10 cans in case, 36c.	
12-lb. boxes, 6 boxes in case, 1-lb. tins, 36c.	
6-lb. boxes, 12 boxes in case, 1-lb. tins, 36c.	
6-lb. boxes, 12 boxes in case, 1-lb. tins, 36c.	
6-lb. boxes, 12 boxes in case, 1-5-lb. tins, 40c.	

Sweet chocolate powder—

5-lb. tins, 10 tins in case	25c.
12-lb. boxes, 6 boxes in case, 1-lb. tins, 26c.	
6-lb. boxes, 12 boxes in case, 1-lb. tins, 26c.	
6-lb. boxes, 12 boxes in case, 1-lb. tins, 28c.	

Premium chocolate—

6-lb. boxes, 12 boxes in case, 1-lb. pkgs.	30c.
6-lb. boxes, 12 boxes in case, 1-lb. pkgs.	30c.

Milk chocolate—

6-lb. boxes, 12 boxes in case, 1-lb. pkgs.	28c.
100 2-cent pieces in box, each	\$1.25

Vanilla sweet chocolate—

100 2-cent. pieces in box	\$1.25
6-lb. boxes, 12 boxes in case, 1-lb. tins	26c.
6-lb. boxes, 12 boxes in case, 1-lb. tins	25c.
6-lb. boxes, 12 boxes in case, 1-lb. pkgs.	25c.

Diamond sweet chocolate—

6-lb. boxes, 12 boxes in case, 1-lb. pkgs.	22c.
12-lb. boxes, 6 boxes in case, 1-lb. pkgs.	22c.
6-lb. " 12 " " "	22c.

Gold Medal chocolate powder—

5 lb. tins, 10 tins in case	35c.
10 lb. tins, 10 tins in case	33c.

XXXX chocolate powder

5-lb. tins, 10 tins in case	35c.
10-lb. tins, 10 tins in case	25c.

TOBLER'S MILK CHOCOLATE.

5c. sticks, per box (40 sticks)	1 50
10c. tablets or croquettes (20)	1 50
20c. " (10)	2 42

Condensed Milk.

BORDEN'S CONDENSED MILK CO.

Wm. H. Dunn, Agent, Montreal & Toronto.

	Cases.	Doz.
"Eagle" brand (4 doz.)	\$6 00	\$1 50
"Gold Seal" brand (4 doz.)	5 00	1 25
"Challenge" brand (4 doz.)	4 00	1 00
Evaporated cream—		
"Peerless" brand evap. cream	4 75	1 20
hotel size	4 90	2 45



TRURO CONDENSED MILK CO., LIMITED.

"Jersey" brand evaporated cream per case (4 doz.)	\$4 65
"Reindeer" brand per case (4 doz.)	1 60



Coffees.

JAMES TURNER & CO. Per lb.

Mocha	\$0 33
Damascus	0 28
Cairo	0 30
Sirdar	0 17
Old Dutch Rio	0 12 1/2

E. D. MARCKAU, Montreal.

	Per lb.
"Old Crow" Java	\$0 25
" Mocha	0 27 1/2
"Condor" Java	0 30
Arabian, Mocha	0 30
15-year-old Mandehling Java and hand-picked Mocha	0 50
1-lb. fancy tins choice pure coffee, 48 tins per case	0 30
Madam Huot's coffee, 1-lb. tins	0 32
" 3-lb. tins	0 63
100 lb. delivered in Ontario and Quebec.	
Rio No. 1	0 15
Condor I, 40-lb. boxes	45c.
" II, 40-lb. boxes	45c.
" III, 80-lb. boxes	37c.
" IV, 80-lb. boxes	35c.

Cheese.

Imperial—Large size jars	per doz. \$3 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial holder—Large size	18 00
Medium size	17 00
Small size	13 00
Roquefort—Large size	1 40
Small size	2 40



Interesting But Not New

We mean the oft repeated tale of increased sales of RISING SUN Stove Polish in cakes and SUN PASTE Stove Polish in tins. This season history repeats itself and shows our sales of both styles of our goods very largely in advance of our sales for corresponding period last year. This interests you almost as much as it interests us because it proves for you our claims to superiority. Push RISING SUN and SUN PASTE: It pays to do it.

MORSE BROS., Props. - Canton, Mass., U.S.A.

NOW READY TO RECEIVE GOODS.

FOR STORAGE FREE OR IN BOND

THE TERMINAL WAREHOUSE & CARTAGE COMPANY, LIMITED, are now ready to receive goods for Storage, Free or in Bond, in their new absolutely Fireproof Warehouse.

Canadian Canning Companies will increase their business by storing car load lots for sale to Montreal Merchants "Ex-Warehouse," or transhipment to East or West. We can always catch the "last boat."

Merchants and Manufacturers should keep a reserve of goods in a Modern Frost-proof Warehouse where Fire insurance is low and where deterioration and damage by vermin is reduced to a minimum.

Write for Storage and Insurance rates to the

TERMINAL WAREHOUSE & CARTAGE CO., LTD.
12-38 Grey Nun Street, MONTREAL

"Eagle" brand
Condensed Milk

YOU CAN BRACKET THESE TWO

BORDEN'S BRANDS

AS THE VERY FINEST GOODS ON SALE—

Ready Sellers and Money-Makers.

ALL JOBBERS

WILLIAM H. DUNN, Montreal and Toronto
Scott, Bathgate & Co., Winnipeg, Man.
Shalcross, Macaulay & Co., Vancouver and Victoria, B.C.

"Peerless" brand
Evaporated Cream
(UNSWEETENED)

W

WM

Coupon Book

For sale in Canada by
Limited, Toronto.
File, Montreal.
\$1, \$2, \$3, \$5, \$10 a

In lots of less than
books, 1 kind assort
100 to 500 books
100 to 1,000 books

Allison's Couy

\$1 00 to \$3 00 books
5 00 books
10 00 "
15 00 "
20 00 "
25 00 "
50 00 "



The Davidson & B

Wilson's
50 10c. pa
three boxes

WM. BRAID & CO., Importers of TEAS, COFFEES and SPICES

BRAID'S BEST COFFEE

is not an experiment, but the result of careful, scientific blending, and selection of the bean, combined with the use of the best, and most modern machinery, which places **BRAID'S BEST** in the premier position it holds to-day. Packed in 1, 2, 5, 10, 25, 50-lb. air-tight tins and barrels.

WM. BRAID & CO., Vancouver, B.C. BRAID'S BEST COFFEE and CHALLENGE CUP TEA ARE THE BEST.

Not New

peated tale of
SUN Stove
PASTE Stove
on history re-
sales for cor-
e it proves for

U.S.A.

FOR
STORAGE
FREE
OR
IN BOND

Coupon Books—Allison's.

For sale in Canada by The Eby Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.
\$1, \$2, \$3, \$5, \$10 and \$20 books.

In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
100 to 1,000 books	3c.	3½c.

Allison's Coupon Pass Book.

5 00 books	10 00 "	15 00 "	20 00 "	25 00 "	50 00 "
3 cents each	4 "	5 "	6 "	7 "	8 "
	9 "	10 "	11 "	12 "	13 "



Brunswick's EASYBRIGHT
WONDERFUL CLEANER
CLEANS EVERYTHING.
Per doz.
4-oz. cans \$ 0 80
6-oz. " 1 35
10-oz. " 1 85
Quart " 3 75
Gallon " 10 00
Wholesale Agent

The Davidson & Hay, Limited, Toronto

Fly Pads.



Wilson's Fly Pads, in boxes of 50 10c. packets, \$3 per box, or three boxes for \$8.40.

Infants' Food.

Robinson's patent barley 1-lb. tins	\$1 25
" " " 1-lb. tins	2 25
" " " groats 1-lb. tins	1 25
" " " 1-lb. tins	2 25

Jams and Jellies.

SOUTHWELL'S GOODS. Per doz.

Frank Magor & Co., Agents.

Orange marmalade	\$1 50
Clear jelly marmalade	1 80
Strawberry W. F. jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black currant " "	1 75
Other jams	1 90
Red currant jelly	2 75

T. UPTON & CO.

Compound Fruit Jams—

12-oz. glass jars, 2 doz. in case, per doz.	\$1 00
2-lb. tins, 2 doz. in case	0 07½
5 and 7-lb. tin pails, 8 and 9 pails in crate	0 07
7 and 14-lb. wood pails	0 06½
30-lb. wood pails	0 06½
Compound Fruit Jellies—	
12-oz. glass jars, 2 doz. in case, per doz.	1 00
2-lb. tins, 2 doz. in case, per lb.	0 07½
7 and 14-lb. wood pails, 8 pails in crate	0 07
30-lb. wood pails	0 06½
Home Made Jams—absolutely pure—	
1-lb. glass jars (16-oz. gem) 2 doz. in case	\$1 50
5, 7, 14 and 30-lb. pails, per lb.	0 09 0 12

Lard.

THE N. K. FAIRBANKS CO. BOAR'S HEAD LARD COMPOUND.

Tierces	\$0 09½
1-bbls.	0 90
Tubs, 60 lbs.	0 09½
Cases, 3-lb. tins	0 10
" 5-lb. "	0 10
" 10-lb. "	0 10½
30-lb. wooden pails	2 00
30-lb. tin pails	1 30
Wood net, tin gross weight.	

Licorice.

NATIONAL LICORICE CO.

5-lb. boxes, wood or paper	per lb. \$0 40
Fancy boxes (36 or 50 sticks)	per box 1 25
" Ringed " 5-lb. boxes	per lb. 0 40
" Acme " pellets, 5-lb. cans	per can 2 00
" " (fancy boxes 40)	per box 1 50
Tar licorice and Tolu wafers, 5-lb. cans	per can 2 00
Licorice lozenges, 5-lb. glass jars	1 75
" " 30 5-lb. cans	1 50
" Purity " licorice 100 sticks	1 45
" " 100 sticks	0 75
Dulce large cent sticks, 100 in box

Lye (Concentrated).

1 case of 4 doz.	per case \$3 50
3 cases of 4 doz.	\$3 50
5 cases of more	3 40

Mince Meat.

Wetley's condensed, per gross net	\$12 00
per case of doz. net	3 00

Mustard.

COLMAN'S OR KEEN'S.

D.S.F., 1-lb. tins	per doz. \$1 40
" 1-lb. tins	2 50
" 1-lb. tins	5 00
Durham 4-lb. jar	per jar. 0 75
" 1-lb. jar	0 25
F. D., 1-lb. tins	per doz. 0 85
" 1-lb. tins	1 45

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—	
1-lb. tins	per lb. \$0 35
1-lb. tins	" 0 35
1-lb. tins	" 0 35
4-lb. jars	per jar 1 30
1-lb. jars	0 35
Old Crow," 12-lb. boxes—	
1-lb. tins	per lb. 25
1-lb. tins	" 25
1-lb. tins	" 25
4-lb. jars	per jar 0 70
1-lb. jars	0 35

Orange Marmalade.

T. UPTON & CO.

12-oz. glass jars, 2 doz. case	per doz. \$1 00
Home-made, in 1-lb. glass jars	" 1 40
In 5 and 7-lb. tins and 7-lb. pails, per lb.	0 07
Golden shred marmalade, 2 doz. case,	per doz. 1 75

Sauces.

Worcestershire, Holbrook's, small,	per doz. \$2 15
Worcestershire, Holbrook's, large,	per doz. 3 00
Less than case lots, 10c. and 15c. doz. extra	

Soda.

DOW BRAND.



Case of 1-lb. containing 60 packages per box, \$3 00.
Case of 1-lb. (containing 120 pkgs. per box, \$3 00).
Case of 1-lb. and 1-lb. (containing 30 1-lb. and 60 1-lb. pkgs.) per box, \$3 00.
Case of 5c. pkgs. containing 25 pkgs. per box, \$3 00.

MAGIC BRAND.

No. 1, cases, 60 1-lb. packages	per case \$2 75
No. 2, " 120 1-lb. "	2 75
No. 3, " 30 1-lb. "	2 75
" 60 1-lb. "	2 75
No. 5 Magic soda—cases 100—10-oz. pkgs.	per case 2 85
5 cases	2 75

Soap and Washing Powders.

QUELPH SOAP CO.

	1 case.	5 case.
Welcome Soap (cake)	\$4 00	\$3 75
Royal City Soap (bar)	2 40	2 25
Peerless Soap (bar)	2 25	2 15
Standard Soap (cake)	2 25	2 15
Crystal Soap Chips, per lb. 4½c.		

A. P. TIFFET & CO., Agents.

Maypole soap, colors	per gross \$10 20
" black	15 20
Oriole soap	" 10 20
Gloriosa soap	" 12 00
Straw hat polish	" 10 20



(UNSWEETENED)
Evaporated Cream

IF YOU WANT A JAM THAT WILL BUILD UP TRADE AND ON WHICH YOU CAN MAKE A NICE PROFIT YOU CAN'T DO BETTER THAN TO ORDER A TRIAL CASE OF 4 DOZ. OF BATGER'S NEW STYLE JAR STRAWBERRY JAM

Agents: ROSE & LAFLAMME, Montreal.



1/2

ABOUT HALF THE MAPLE SYRUP SOLD

has the words "Imperial Brand Maple Syrup" on the label—all the trouble comes of the other half. Which "half" are you selling?

ROSE & LAFLAMME, Agents, Montreal

trade.
ed. Chances
ads this.
for staying
M:
MONTREAL,
" BRAND
Wholesale. Retail
1 lb. boxes.....\$ 0 35 \$0 50
1/2 lb. boxes..... 0 28 0 40
10 lb " at..... 0 19 0 25
..... 0 20 0 25
..... 0 19 0 25
v, Montreal.
b. boxes..... \$....
1 lb. boxes.....
1/2 lb. boxes.....
10 lb " at.....
10 " " ".....
d Japan, 70 lbs.,
lb. " " ".....
2 " " " ".....
K 90-lb. boxes.....
1 30-lb. " ".....
50-lb. " ".....
30-lb. " ".....
1-lb. " ".....
1-lb " ".....
1-lb. per case, lead 0 27 1/2
(25 1's and 70 1/2's)
sock tea in lead packe's
s and ls,
.....retail 0 27 1/2 at 0
s and ls,
.....retail 0 30 at 0 23
s and ls,
.....retail 0 35 at 0 26
s and ls,
.....retail 0 40 at 0 30
s and ls,
.....retail 0 50 at 0 34
s and ls,
.....retail at 0 40
ow" blend—
1, 25, 50 and 80-lb.
..... per lb. 0 28
..... " 0 30
..... " 0 25
..... " 0 20
..... " 0 17 1/2
BACCO.
BACCO CO., LIMITED.
s, 6s and 12s.... \$0 48
1. and 3s..... 0 80
..... 0 50
7s..... 0 51
12s. and 6s..... 0 48
2s..... 0 48
6s..... 0 51
7s..... 0 56
2..... 0 45
and 12s..... 0 45
2 bars, 6s..... 0 45
8s. and 12s..... 0 53
and 12s..... 0 48
12s..... 0 47
..... 0 58
M, QUEBEC.
er thousand. ◊
s, 1-10.....\$15 00
..... 25 00
20..... 33 00
..... 35 00
m, 1-20-1-40..... 55 00
Finos, 1-20..... 75 00
tobaccos.
1-13-1-6..... 0 48
..... 0 65
..... 0 60
iro, 1-lb tins..... 0 75
1-lb " "..... 0 75
1-lb " "..... 0 60
negars.
PAU, Montreal Per gal
l, highest quality.. \$0 22 1/2
ed..... 0 27 1/2
..... 0 25 1/2
buyers of large quantities
Yeast.
1 5c. pkgs..... \$1 10
st, 5 doz in case..... 1 10

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Firms Abroad Open for Canadian Business

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Mooney Biscuit & Candy Co., Stratford.
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Woods, Walter, & Co., Hamilton.

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Millman, W. H., & Sons, Toronto.
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