

"Advertising is a baiter with which to lead business."
—James O'Shaunnessy.
"Business goes where it is invited and stays where it is well treated"—says an old commercial proverb.

The Acadian

DEVOTED TO THE INTERESTS OF WOLFFVILLE AND EASTERN KINGS



Vol. XLII. No. 17.

WOLFFVILLE, NOVA SCOTIA, FRIDAY, February 9, 1923

\$2.00, payable in advance

CIVIC PARLIAMENT

New Council Holds First Meeting Elects Committees and Town Officers

The first meeting of the new Council was held on Wednesday evening. The Clerk made the customary report on the results of the election and the oath of office was administered to the Mayor and Councillors elect by Stipendiary Withrow.

On motion Coun. Whidden was elected Presiding Councillor for the ensuing year.

The following Standing Committees were appointed:

School Commissioners; Couns. Eaton, Balcom and the Mayor.

Finances; Couns. Balcom, Whidden and Peck.

Streets and Public Property; Couns. Young, Peck and Reid.

Water and Fire; Couns. Peck, Whidden and Eaton.

Sewers; Couns. Reid, Balcom and Young.

Poor; Couns. Eaton, Reid and Balcom.

Police and License; Couns. Whidden, Young and Eaton.

Court of Appeals; Couns. Whidden, Balcom and Peck.

Electric Commission; The Mayor, Couns. Whidden, Reid and Messrs. C. S. Fitch and J. E. Hales.

Arbitration Committee; The Mayor and Couns. Balcom, Whidden, Reid and Eaton.

Building Committee; The whole Council.

Board of Health; The whole Council.

Mr. W. D. Withrow was appointed Town Solicitor for the ensuing year at a salary of one hundred dollars.

The following officers were elected:

Medical Health Officer—Dr. G. E. DeWitt.

Chief of Police—F. S. Crowell, at a salary of \$1200.

Board of Fire Escapes—A. M. Wheaton, J. F. Herbin and W. E. Fielding.

Surveyors of Lumber—E. W. Eagles and Percy Cook.

Measurers of Wood—F. W. Woodman and F. S. Crowell.

Inspectors of Grain—A. M. Wheaton and S. Jackson.

Inspectors of Meat and Fish—W. E. Fitch and F. S. Crowell.

Inspector of Flour and Feed—C. M. Vaughn.

Fence Viewers—Ernest Wickwire and E. C. Bishop.

Port Warden—R. E. Harris.

Pound Keeper—Stanley Jackson.

Fire Wardens—J. E. Hales, G. K. Prescott and Percy Porter.

Fire Contables—Ross Fraser, T. E. Hutchinson and C. Stewart.

Sanitary Inspectors—F. S. Crowell and Miss Mary Harry.

Extra Constables—Freeman Leslie, John Crowell and Stanley Jackson.

Town Weigher—A. M. Wheaton.

Revisors—B. O. Davidson, J. W. Williams and S. C. West.

Lock-up Keeper—Aubrey Dakin.

Acting Stipendiary—Coun. D. G. Whidden.

Deputy Health Officer—Dr. C. E. A. deWitt.

Inspector under the N. S. Temperance Act—F. S. Crowell.

The appointment of the Superintendent of Streets etc., was deferred.

Coun. Young reported for the Streets Committee an expenditure during January of \$745.25, \$628 of which had been for labor and \$117.25 for supplies. The cost had been heavy but the difficulties experienced in keeping the streets open during the recent snow-storms had been great and good work had been accomplished.

For the Water Committee Coun. Peck reported the total amount expended during the month \$18.00 for keeping hydrants in condition during the severe weather.

Coun. Balcom, the new chairman of the Finance Committee, reported expenditures during the past month \$9161.05 and receipts \$2670.60. The bank overdraft at the end of January was \$13493.64.

Geo. C. Nowlan was appointed a member of the Housing Act Commission in the place of F. E. Peck, who has removed from Wolfville.

As a committee of the whole the Council will take up the matter of the application of the Housing Act with the Commission in the near future.

Mr. Edson Graham, president of the Board of Trade appeared before the Council with a recommendation from that body to the effect that an invitation be extended the N. S. Fruit Growers Association to hold their next annual session in Wolfville. On motion it was decided that such an invitation be extended and the Finance Committee was requested to confer with the Board of Trade with reference to the necessary expenses.

The usual provision was made for a temporary loan from the bank for the benefit of the Electric Commission.

Deputy Medical Health Officer, Dr. C.

ACADIA'S NEW PRESIDENT

Warmly Welcomed By Wolfville Board Of Trade

The complimentary Banquet tendered by the Wolfville Board of Trade to the Rev. F. W. Patterson, D. D., LL. D., President of Acadia, in the Dining Hall of the Baptist church on the evening of the 2nd inst., was voted by all present a most delightful and successful function. A fine get-together spirit, for which Wolfville is becoming noted, was manifest and an atmosphere of good fellowship pervaded the entire proceedings. The tables were tastefully decorated and the ladies of the Social and Benevolent Society, who had charge of the culinary arrangements, provided one of their best luncheons.

The President of the Board of Trade, Mr. Edson Graham, was master of ceremonies and so organized the representatives of Wolfville's various interests that the distinguished guest of the evening could not possibly fail to appreciate the interest his fellow-citizens were taking in his coming into their midst. The retiring Mayor, Prof. Sutherland, and the Mayor-elect, Mr. H. W. Phinney, each extended a hearty welcome. Mr. J. E. Hales on behalf of the merchants and Mr. W. H. Chase, representing the more extended business interests, expressed their cordial greeting. Mr. W. D. Withrow, representing the professions, spoke warm words of welcome and no less than three clergymen and one professor, namely, Revs. R. F. Dixon, J. H. MacDonald, G. W. Miller and Prof. A. B. Balcom, were required to balance the glowing welcome of one lawyer.

Dr. Patterson replied in an address of singular appropriateness. It was scholarly, eloquent and humorous. It was an appeal for good citizenship and a united Canada. He spent twenty-three years of his life in the West and it was manifest to all who heard him, many for the first time, that the citizenship of the Maritime Provinces will be enriched by his return to the East.

The speeches of the evening abounded in wit and wholesome optimism emphasis was laid by several speakers on the close relations between town and gown, upon the unrivalled advantages of Wolfville as a place of residence and upon the future commercial possibilities of Nova Scotia, particularly of the Annapolis Valley.

The following bills were read and ordered paid:

H. H. Pulaifer..... \$24.04

Aubrey Dakin..... 2.00

Maritime Telegraph and Telephone Co..... 12.60

W. B. Murphy..... 15.30

E. S. Crawley..... 10.00

E. F. Mahaney..... 27.60

F. W. Barteaux..... 30.40

Good assortment of Valentines just arrived at THE ACADIAN STORE.

E. Avery deWitt read the report of the Health Officer for the past year which was on motion received and ordered passed.

The following bills were read and ordered paid:

H. H. Pulaifer..... \$24.04

Aubrey Dakin..... 2.00

Maritime Telegraph and Telephone Co..... 12.60

W. B. Murphy..... 15.30

E. S. Crawley..... 10.00

E. F. Mahaney..... 27.60

F. W. Barteaux..... 30.40

The report of the Auditors, who were asked to make some additions to their former statement, together with the abstracts from the business of the different departments was read and passed.

The balance on hand from the amount assessed upon the citizens for the erection of the Memorial Monument and not required to complete the work was on motion transferred to current account.

Coun. Peck, for the special committee appointed to look into the matter of fire equipment made a verbal report but no recommendation.

The Clerk presented an interesting statement with reference to the conditions existing between the capital and current accounts and after some discussion of the matter it was decided that it be laid on the table for the consideration of the new Council.

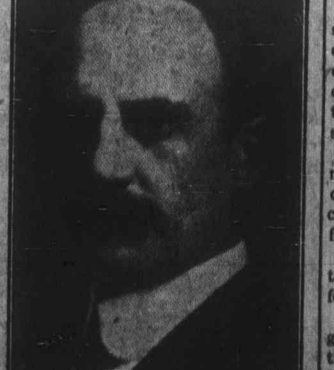
For the Poor Committee Coun. Eaton reported a number of matters that required adjustment and after some discussion these were left to the committee for action.

The Fire Committee was authorized to purchase the set of sleds now in use for the conveyance of the equipment.

Addresses of a valedictory nature were given by Mayor Sutherland and the retiring Councillors, Messrs. Cox and Wheaton, after which the session closed.

Some merchants and business men in the certain towns never make any attempt to offset the campaigns of the mail-order houses in the cities. The weekly newspaper is the only voice they have, and yet some of them never use the columns of the paper to let the people know what they have to sell, and they want their business increased. No matter how small the business it should have an advertisement in the local paper.

SENATOR C. P. BEAUBIEN



Senator Beaubien has had in hand the work of planning for a Made-in-Canada train to tour France. He has now completed his report to the Department of Trade and Commerce, and suggests that it take the form of an autobus caravan, so that it will not be restricted to main railway lines. It is proposed to send the train through every important French city and town.

ACADIA'S NEW PRESIDENT

Inauguration of Dr. Patterson Will Take Place o Thursday of Next Week.

The inauguration of Acadia's new President, which takes place on Thursday of next week, will be a most important function in which the citizens of Wolfville in common with the people of the Maritime Provinces will be deeply interested. Below we give the programme which is a most attractive one. The inaugural services will take place at 10.30 o'clock at the Baptist church, and will be open to the public who are invited to attend.

INVOCATION

HYMN

"Our God, our help in ages past."

INTRODUCTORY REMARKS AND PRESENTATION OF KEYS

Dr. Manning

ACCEPTANCE

Dr. Patterson

SPEECHES OF CONGRATULATION

In behalf of Province of Nova Scotia,
Hon. E. H. Armstrong, Prime Minister.

In behalf of other Maritime Colleges,
Dr. Borden, President of Mt. Allison University.

In behalf of the Universities of the United States,
Prof. E. G. Jeffrey, Prof. of Botany, Harvard University.

In behalf of Convention,
Dr. Rose, President of Convention.

Dr. G. B. Cutten, President of Colgate University,
Former President of Acadia University.

INAUGURAL ADDRESS

Dr. Patterson.

PRESENTATION OF HONORARY DEGREES

HYMN

"Oh, Jesus I have promised."

BENEDICTION

ACADIA DEFEATED MT. ALLISON I. O. D. E. ANNUAL MEETING

Before a large group of hockey fans Acadia defeated Mount Allison in intercollegiate league game to the tune of 4 to 1 in a ten minutes overtime play on night at the Evangeline Rink.

The retiring agent, Mrs. Leslie Eaton occupied the chair and called for the Secretary's and Treasurer's reports. These were read by Mrs. Ernest Johnson and Mrs. Faye Stuart, who also retire this year. Never before in the history of the chapter have the membership been so large, the various activities greater or the interest deeper. The receipts for the year were \$1450.00 while the expenditures amounted to \$1100.00. For charitable and worthy objects in Wolfville over \$600.00 was spent.

The Officers for the next year are as follows:

Honorary Regent—Mrs. W. H. Chase

Regent—Mrs. H. W. Phinney.

1st. Vice Regent—Mrs. Leslie Eaton.

2nd Vice Regent—Mrs. Lingley.

Secretary—Mrs. Cowie.

Treasurer—Mrs. J. D. Harris.

Echo Sect.—Mrs. W. L. Archibald.

Edu. Sect.—Mrs. H. Davidson.

Standard Bearer—Mrs. Withrow.

Councillors:— Mrs. Ernest Johnson, Mrs. Faye Stuart, Mrs. M. R. Elliott, Mrs. Geo. Anderson, Mrs. R. Creighton, Mrs. J. C. Mitchell, Mrs. G. Prescott, Mrs. J. Ingraham, Mrs. F. E. Wheelock, Mrs. Roy Forbes.

Convenors of Committees:

Entertainment—Mrs. Eugene Eaton.

Tes.—Mrs. Cohoon.

Lecture—Mrs. M. K. Ingraham.

DEATH OF AGED LADY RESIDENT

Mrs. Lydia Ross passed to her reward on Friday of last week, Feb. 2nd. She had reached the great age of 94 years.

Mrs. Ross was born in Yarmouth in 1828, the daughter of the late John Penckney. She married Peter Ross of Halifax, a well known merchant of that city; fifty years ago.

For the last fifteen years she made her home with her niece Mrs. G. W. Miller.

A slight stroke of paralysis was the immediate cause of her death. The funeral service was held at the House on Monday morning. Mr. Miller accompanied the body by the morning train to Halifax where she was buried beside her husband, at Camp Hill Cemetery. Prof. Falcomer conducting the service at the grave.

The crack Lacrosse team of Syracuse University will go to Europe this spring to contend for the Lacrosse world's championship. This team will play with Oxford and Cambridge teams and other Lacrosse organizations in England and it is possible that games may also be arranged in France. Local interest in this trip will be the greater because of the fact that a former Acadia athlete, Laurie D. Cox, now of the faculty of Syracuse University, has been the coach of the team for some years and is largely responsible for the success which it has achieved on this side of the water.

SIR H. NEWBOLT AT WOLFFVILLE

Large Audience Heard His Lecture on "Poetry and Patriotism"

Wolfville was proud to have the honor of hearing Sir Henry Newbolt lecture on "Poetry and Patriotism" before a large and appreciative audience in the Baptist church on Tuesday evening. The audience composed of the townspeople and college and high school pupils; listened with close attention to the words of the distinguished British educationist. Dr. F. W. Patterson, President of Acadia, gracefully introduced the speaker. On the platform also were Dr. Rhodenizer, Rev. R. F. Dixon, and Mayor Sutherland. Principal Silver presided at the organ.

At the close Dr. Rhodenizer, in moving a vote of thanks, gave a very pleasing and eloquent tribute, which Rural Dean Dixon seconded with entertaining reminiscent remarks. Mr. Dixon attended the same public school as Sir Henry, Clifton College.

By special request the lecturer then read several of his poems, which were received with applause.

In the course of his able and eloquent address Sir Henry said that his philosophy holds patriotism as a very complex thing. It is not the simple, despicable primitive instinct which many people say it is, but is in reality the "poetry of nations."

There are several common misconceptions as to what poetry really is, such as that it is mere verse; or good stuff you put into rhyme or rhythm. It is quite true that literature is divided roughly as to form into so-called prose and poetry, but as is illustrated in some of Pope's work, the creations of many of the masters might well be taken for either.

Verse has advantages over prose. The poet knows paradoxically that he can express his thoughts in verse, under restraint, better than in pages and pages of prose, because in verse he must take more pains to achieve intellectual fusion. This, the speaker admirably illustrated by quoting the first stanza of Keats' "Ode on a Grecian Urn":

"Beauty is truth, truth beauty,—that is all ye know on earth, and all ye need to know—"

wintry world. This poem illustrates the poet's power to take his reader, out of his outward world he is by the fireside in winter or beneath a blazing summer sun, into the world of fancy and ideal.

There have been many instances where men have thus been taken out of their own sphere and placed in another, as when Wellington's men in the Peninsular war were made happy by one of their officers reading from Sir Walter Scott's first novel, a book that was truly poetry, though not written in verse form.

"Poetry means creation." The great scientist Huxley explained this when he said that man makes his own world. Man has no definite knowledge of reality, and does not perceive except through his own consciousness. "Thought is life, and the mind comes first."

While the scientist weighs and measures the world as he perceives it, and poet expresses his own ideas, and is impelled by his emotions to create a new world into which other people may enter if they will but read.

The speaker remarked that as man continually makes for himself the world he lives in, as is seen in the optimistic and happy attitude of the contented man, so it is with nations. The ideal of the nations is expressed in the national poetry, which in substance is the essence of patriotism, and in that poetry is found

(Continued on Page 4.)

COUEISM AND KINDRED METHODS OF HEALING

Rev. Dr. Spidle's lecture before the Social and Benevolent Society of the Baptist church on Thursday evening of last week on "Coueism and Other Methods of Healing" aroused much local interest and was well attended. Rev. Dr. MacDonald presided with fitting remarks.

The lecturer was in good form and held the close attention of his audience throughout. Following is an epitome of Dr. Spidle's remarks:

The two outstanding methods of mental healing that are attracting the attention of the world today are coueism and Christian Science. There are other methods of a less popular nature such as the Psychanalytic Method of French and the Lypnotic Method of the French and American Psychotherapeutic Schools. But from the point of view of popular interest, to understand the principles underlying the methods employed by Coueism and Christian Science is the important thing. To arrive at such an understanding one must proceed from the genetic standpoint. No system of thought and no method of mental-healing can be adequately apprehended until they are viewed in relation to their origin and historical development.

Christian Science has been in the field long enough to have its origin and nature clearly understood by those who have given intelligent, scholarly and unbiased attention to it. But the case is different with Coueism. It is, relatively speaking, a new comer in the field of mental healing. Its origin and nature are not so clearly known therefore.

Briefly stated, it may be said that Coueism has developed not as the science of hypnotic Psychotherapeutics. This in turn developed out of the practice of Mesmerism. As early as 1883 Mr. Coue, then a druggist in the city of Nancy, became interested in the Science of Mental healings as practiced by the Nancy School of hypnotic psychotherapeutics, founded by Liebeault and made popular by Bernheim. Quietly he studied the method of this school, as well as the methods of the Paris and the American schools.

Presented by Charcot and Sidis, until he arrived at a method of his own. Then he established a Clinic at Nancy and devoted his attention to the healing of the sick free of charge.

This method differs from that of the hypnotic schools in that he uses Autosuggestion instead of hypnotic suggestion. He prefers this form of healing because it is less limited in its application and because it is conducive, as he believes, to the development of self-mastery.

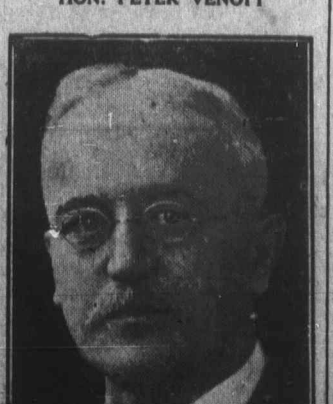
The patient is made to heal himself rather than to be healed. Coue's method, like every other method of healing by suggestion is based upon the doctrine of an unconscious mind which was first clearly advanced by Leibniz, further elaborated by Herbart, and later thrust into the field as psychology by F. W. Myers, of England. The most radical system of healing based upon this doctrine is that of Herbart.

Following the lead of Henri Berzson, Mr. Coue is of the opinion that the unconscious mind is the most dominant thing in us. So far as health is concerned, if we can get the unconscious mind to accept a certain suggested idea, that idea will then work, itself out into a corresponding bodily reality. But it must be a reasonable idea. Otherwise the will is set in conflict with thought, so that the "Law of Reversed Effort" is called into operation. The most favorable time for the lodging of a healing idea in the unconscious mind is at a time when the conscious mind is at its lowest level of activity, hence just before sleep and just after awaking, by virtue of the fact that the relative intensity of activity between the Unconscious and the Conscious is one of inverse ratio.

That real cures are affected by all forms of mental healing no well-informed person will deny. There are certain diseases that have a mental cause and must therefore be treated mentally if a cure is to be effected. The real danger, however, is in committing the fallacy of giving to a certain principle a universal application when in reality it can be applied legitimately only in a limited manner. Although a right mental attitude may greatly aid the effective working of a material means in restoring to health one who is being treated by such means, no amount of mental treatment alone can effect the cure of a disease which is wholly due to physical causes. Due regard to this fact may make coueism or any other form of mental healing a real blessing to society. Disregard for this fact may make it a real menace to society. Here, as in everything else, the common sense.

Valentine's Day is less than two weeks away. Get your Valentines at THE ACADIAN STORE while the assortment is good.

HON. PETER VENOIT



The resignation of the Premier of New Brunswick came as a surprise, last week, when he announced to a caucus of his supporters that the pressure of private business made it impossible for him to continue in that office. He is being succeeded by Hon. Peter Venoit, Minister of Public Works.

THE ACADIAN

(Established 1883)

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Advertisers must have copy in by Tuesday noon in order to insure changes for standing advertisements. New display advertising copy can be accepted one day later.

Correspondence—Letters addressed to the Editor and intended for publication must be short and legibly written on one side of the paper only. The longer an article, the shorter its chance of insertion. All communications must bear the name of the writer, not necessarily for publication. The publication or rejection of articles is a matter entirely in the discretion of the Editor. No responsibility is assumed by the paper for the opinions expressed by correspondents.

SAVE TIME BY OPENING MEETINGS PROMPTLY

Possibly the people of Wolfville are not more busy than those of other communities yet the excuse is very often made by those called upon to undertake anything in the line of public duties that they have not the time. One way of overcoming this difficulty might be provided by the holding of all gatherings of public interest at the appointed hour. Much time might be saved in this way that could be profitably occupied if the excuse that citizens have no time for the performance of public duties is a valid one. Wolfville is probably not worse than other towns but did you ever notice how seldom a meeting opens at the hour appointed. There is no doubt but that a great saving in time might be effected both to the individual and to the community by more promptness in the matter of opening and conducting of public gatherings of all sorts in Wolfville and other places as well. We spend too much time in waiting for other people that might be much more profitably occupied.

FRUIT GROWERS, ATTENTION!

In this issue we present to our readers a very interesting and instructive address delivered before the fruit-growers of Summerland, B. C., by Mr. Aaron Sapiro, of California, a recognized authority on best business methods and certainly a firm believer in the efficacy of co-operation as applied to the production and marketing of apples. The Okanagan district of the western province, in which the writer spent several years following 1914, resembles the Annapolis Valley in that it depends to a very great degree upon the growing of apples and other fruits. It has not been for so long a time in the business as has Nova Scotia, but the people are progressive and anxious to adopt the best and most up-to-date methods. They aim to produce only the best quality of fruit and naturally want the best prices securable.

Their organization for some time back has been known as the Okanagan United Growers which apparently resembles the United Fruit Companies of Nova Scotia. Lately this has been found not thoroughly adequate to their needs and they are looking for improvement. Mr. Sapiro was called to their assistance and his address, which THE ACADIAN presents to its readers this week, is the solution which he furnished. Co-operation, he says, between city and country and common-sense business methods will bring the fullest prosperity to agricultural British Columbia, and THE ACADIAN gives its patrons the benefit of his investigations with the hope that the fruit-growers and farmers of this valley may find in it something of profit.

Referring to Mr. Sapiro the Vancouver Sun says:
"Aaron Sapiro is the product of a Jewish orphanage. He had no heroic ancestors to give him a bulging brow.

But beneath that little hard hat is a brain that works in oil. He is not a "human dynamo," beloved of interviewers. He is not an explosive force that always threatens to blow up or die out altogether with a few coughing crackles.

He is more like a compass pointing smoothly, efficiently, eternally, always to the north. Sapiro has a brain that always points out the right thing to do."

PROF. G. E. SANDERS VISITS THE VALLEY

Among the outside visitors to the Nova Scotia Fruit Growers Association was G. E. Sanders, former entomologist in charge of the Dominion Entomological Laboratory at Annapolis Royal, and now General Manager of the Delora Chemical Company, Limited, Delora, Ontario. Mr. Sanders is now interested in the manufacture of one of the new formula copper dusts which promises to still further reduce the cost of dusting material to farmers and fruit growers. It will be remembered that Mr. Sanders was the inventor of the copper arsenic dust which for the past four years has been the most popular dusting material in the Annapolis Valley. Addressing the meeting Mr. Sanders stated that in New York Horticultural Society meeting one week previous that at least twenty-five of the largest fruit growers in New York State had spoken in a discussion on dusting and had fully endorsed what in New York State is termed "Sanders Dust" in preference to Sulphur Dust, being lower in cost, more efficient and more pleasant to work with. Mr. Sanders newest copper dust of the same formula is about two cents lower in price than the original copper arsenic dust on account of coal being eliminated in the manufacture. After having devised two widely used spray materials and four widely used dusting materials he is of the opinion that his green copper dust formula was the biggest find possible. However, after a year in the South he found that cotton, while only one and

one-half per cent. is dusted is already using more dusting material than all other farm crops in the United States combined and there is a prospect of around thirty per cent of the cotton being dusted in the near future as a bell evil is now taking on the aspect of a national menace. Calcium Arsenate is the one material used on cotton.

After a long series of experiments Mr. Sanders has perfected a new calcium arsenate or arsenate of lime that is more staple than the old, sticks not only better than the old, but is superior to lead arsenate in that regard and in addition lowers the cost of manufacturing about five and a half cents per pound.

Mr. Sanders is looking for a big future for this new product. He is in the Valley at present visiting some of the larger fruit growers and talking over the merits of his new formula.

"Made at the mouth of the Mine". Price to grower \$4.75 per 100 lbs.

Minard's Liniment for Distemper.



Make your home a dwelling place of light.
—Mr. Electro-serve.

You will enjoy the real comforts that folks should know after we wire your home. Electricity was made to serve man and woman and you should have your share of its wonderful blessing. How many rooms? We'll tell you the cost.

J. C. MITCHELL
QUALITY SERVICE
WOLFVILLE
PHONE 168

CREAMERIE
ICE CREAM
A Homopop of
Fruit & Cream.
THE LANA CREAMERY CO. LTD.
BRIDGEWATER
MIDDLETON

BIBLE THOUGHT FOR TODAY

FEBRUARY 9
THE CLEANSING—Having therefore these promises, dearly beloved, let us cleanse ourselves from all filthiness of the flesh and spirit, perfecting holiness in the fear of God.—2 Corinthians 7:1.

FEBRUARY 10
WAITING IN CONFIDENCE—I wait for the Lord, my soul doth wait, and in his word do I hope. My soul waiteth for the Lord more than they that watch for the morning; I say, more than they that watch for the morning.—Psalm 130:5,6.

FEBRUARY 11
PAY FOR THE GOSPEL—The Scripture saith, Thou shalt not muzzle the ox that treadeth out the corn. And, the labourer is worthy of his reward.—Timothy 5:18.

FEBRUARY 12
ETERNAL PROTECTION—The Lord shall preserve thy going out and thy coming in from this time forth, and even for evermore.—Psalm 121:8.

FEBRUARY 13
ALL THINGS POSSIBLE—Jesus said unto him, If thou canst believe, all things are possible to him that believeth.—Mark 9:23.

FEBRUARY 14
THE EVER WELCOME MESSENGER—How beautiful upon the mountains are the feet of him that bringeth good tidings, that publisheth peace; that bringeth good tidings of good, that publisheth salvation; that saith unto Zion, Thy God reigneth!—Isaiah 52:7.

FEBRUARY 15
A PENITENT PRAYER—Wash me thoroughly from mine iniquity, and cleanse me from my sin. For I acknowledge my transgressions; and my sin is ever before me.—Psalm 51:2,3.

STICKLER FOR ETIQUETTE

He was the most down-and-out looking specimen who had applied at the back door of this particular housewife viewed him with disgust.

"My goodness!" she exclaimed. "I don't believe you've washed for a year." "Just about that," agreed the hobo. "You see, I only washes before I eat."—Philadelphia Public Ledger.

Pay your Subscription to-day

MILITARY HUMOR

The Daily Routine of a Soldier's Life, Told by Well known Hymns

6.30 Reveille—Christians, Awak!

6.45 Rouse Parade—Art thou weary, art thou languid.

7.00 Breakfast—Weekly wait and murmur not.

7.15 C. O.'S Parade—Until he Cometh.

8.18 Manoeuvres—Fight the good fight.

11.45 Swedish Drill—Here we suffer grief and pain.

1.00 Dinner—Come, ye thankful people, come.

2.15 Rifle Drill—Go labor on.

3.15 Lecture by Officer—Tell me the old, old story.

4.30 Dismiss—Praise God from whom all blessings flow.

5.00 Tea—What means this anxious eager throng.

6.00 Free for the Night—Oh, Lord how happy we shall be.

6.30 Out of Bounds—We may not know, we cannot tell.

10.10 Last Post—All are safely gathered in.

10.15 Lights out—Peace, Perfect Peace.

10.30 Inspection of Guards—Sleep on beloved.

11.00 Night Manoeuvres—The day then gavest Lord is ended.

TELEPHONE OPERATORS

Rev. George Craig Stewart, D. D., of Evanston, Illinois, pays this tribute to telephone operators:

"Number, please uncrowned heroine of patience, gentleness, courtesy—these are our telephone operators. To sit for hours saying Number, please, in a pleasant voice; to give that soft answer which turneth away wrath; to suffer fools gladly when they bawl a number in your ear or put the baby to the mouth-piece to hear the baby babble.

"We would do well to remember that these girls who serve us are sisters, daughters, young women of exceptional ability and charm. They must be, to keep their positions. 'Number, please,' they say, but I'll venture they have your number and mine."

Life whirls along in high speed today, but civilization has kept pace, wherein the old-time arbitrary methods of business have been replaced by the modern code of courtesy and consideration.

Probably the longest-lived fashion in women's headgear is the bonnet worn by the Salvation Army lassies, which has not really changed since 1877.

Minard's Liniment Lumberman's Friend.

GOOD ENOUGH FOR A GIRL

A father and mother, says a British weekly, had brought their month-old twins to an East London church to be christened. All went well until the rector asked, "And what is this child's name?"

The father drew himself up and replied, "Haig Perahing Foch Marne Mons Loyd George Clemenceau Jones."

The rector gasped. Then, taking a deep breath, he turned to the mother, who was holding the other child. "And the name of this?" he asked.

The meek little woman smoothed her dress and whispered, "Maud."

If life hands you a lemon be glad that it was not a hard-boiled egg without salt.

CHICKEN THIEVES GIVEN DAY IN JAIL PER FOWL

Cincinnati, Jan. 15—Three Cincinnati colored men, who stole 60 chickens from a Goshen (Ohio) woman recently, were given a day for each one of the fowls when arraigned before Judge Young at Batavia, Ohio. In addition to their 60 days sentences, each of the prisoners was fined \$100 and costs.

Over in Russia a publisher offers a month's subscription for 1,200,000 rubles and a two month's subscription for 3,000,000 rubles. Compared with that, \$2.00 for twelve months sounds pretty easy, doesn't it?

Subscribe to The Acadian

EASY TO CLEAN

Just use soap and hot water to clean SMP Enameled Ware. It is so clean and so pure. As smooth as china and as strong as steel. And no metal touches the food. Be sure you get

SMP Enameled WARE

Three finishes: Pearl Ware, two coats of pearly grey enamel inside and out. Diamond Ware, three coats, light blue and white outside, white lining; Crystal Ware, three coats, pure white inside and out, with Royal blue edging.

The Sheet Metal Products Co. of Canada Limited
Montreal Toronto Vancouver Winnipeg Calgary

Boston and Yarmouth Steamship Co., Limited

FREIGHT AND PASSENGER SERVICE
Steamships "Prince George" and "Prince Arthur"
TWO TRIPS WEEKLY FARE \$9.00

Leave Yarmouth Tuesdays and Fridays at 6.30 P. M.
Returning, leave Boston Mondays and Thursdays at 1 P. M.
For staterooms and other information apply to
J. E. KINNEY, Superintendent, Yarmouth, N. S.

Do Not Hesitate

To enter a branch of this Bank because you do not know how to make a deposit. Any of our Managers or staff will be pleased to show you.

Start with one Dollar and add to it Dollar by Dollar.

THE ROYAL BANK OF CANADA

WOLFVILLE—R. CREIGHTON, Mgr.
PORT WILLIAMS—R. S. HOCKEN, Mgr.

HARDWARE

If its hardware you want, we have it.

A full line of Blacksmith's tools and supplies.
Builder's tools and hardware of all kinds.
A complete line of B. & H. Paints and Varnishes.

Bird's Neponset Roofing products, Glass, Lead and Oils.
Kitchen Furnishings of Aluminum, Enamel and Tinware.

Our stocks are always well assorted. Quality first consideration. Our prices the lowest possible.

We invite you to our store, when you will be received with every attention and courtesy.

T. P. CALKIN, LIMITED
"The Hardware People"
KENTVILLE NOVA SCOTIA

Driving Snow and Zero Weather

Are not liable to be hailed with delight by either the Sales Manager or the Travelling Salesman.

The Sales Manager thinks of the long delays and high expense accounts and orders often entirely inadequate to warrant the expense involved.

The Salesman thinks of the unretain train schedules, long waits at wayside stations, cold drives and colder rooms in obscure hotels.

Neither view is particularly pleasant.

So why not do away with those long mid-winter trips and have your Salesman call his customers by Long Distance at a fraction of the cost of a personal visit, and thus save his time and your money.

A comparison of the orders received and the cost involved will tell its own story.

SELL BY TELEPHONE

Maritime Telegraph and Telephone Co., Limited

FOR YOUR

Bridge Party

Tally Cards, 30 cents a dozen.
Score Pads, large size with scores given, 20 cents each.
Playing Cards, good quality, 40 cents package.
Gilt Edge Playing Cards, 75 cents pack.
Congress Playing Cards, whist size, air cushion finish, picture backs, suitable for prizes, \$1.25 per pack.
Bridge Sets, in real leather cases, fine for prizes.
A box of Stationery makes a Useful Prize. See our assortment.

The Acadian Store

W. C. T. U. Notes

Women's Christian Temperance Union first organized in 1874.

Aim—The protection of the home, the abolition of the liquor traffic and the triumph of Christ's Golden Rule in custom and in law.

Motto—For God and Home and Native Land.

Badge—A knot of White Ribbon.

Watchword—Agitate, educate, organize.

Let us not judge one another any more, but judge this rather, that no man put a stumbling block or an occasion to fall in his brother's way. *Ros. 14:11.*

Officers of Wolfville Union:
 President—Mrs. J. G. Elderkin.
 1st Vice President—Mrs. W. O. Taylor
 2nd Vice President—Mrs. G. W. Miller
 Recording Sec'y.—Mrs. Ernest Redden
 Cor. Sec'y.—Mrs. Annie Murphy.
 Treasurer—Mrs. H. Pizzo

Superintendents
 Evangelistic—Mrs. William Chipman
 Parish Meetings—Mrs. Stanley Robinson

Labrador Work—Mrs. J. W. Vaughn
Fishermen and Lumbermen—Mrs. W. E. Fielding.

Anti-Narcotic—Mrs. W. O. Taylor
Flowers, Fruit and Delicacies—Mrs. D. G. Whidden

Christian Citizenship—Mrs. B. O. Davidson.
Press—Mrs. M. P. Freeman
Willard Hall—Mrs. M. P. Freeman
Temperance in Sabbath Schools—Mr. C. A. Patriquin.

Supp. Meetings—Mrs. T. Hutchinson.
Business meeting of the W. C. T. U. the last Monday of every month.

"SOBER HALIFAX"

By George A. McLeod, G. W. P.

Halifax continues to be a regular "City of Sobriety" to a marvellous degree. Where are the few falsifying individuals who say that a seaport cannot be kept free from intoxicants and drunkenness? Send them along to Halifax and let them use their eyes for themselves and be convinced. A seaport City of sixty thousand people, with over twenty-five ocean steamers in port, every available berth filled, and one or two steamers had to anchor out in the stream until there was a berth made vacant for them, all of these steamers, to say nothing of the sailing schooners and sailing auxiliary vessels which are constantly coming into port, also coasting steamers and steam trawlers, and no drunkenness, you can travel the streets for days and days and nights and nights and not see any sign of drunkenness. What shall we call the "back numbers" who tell us that the conditions are no better than when we had a hundred saloons, each one part filled with drunken and semidrunken men? They certainly are living examples of men convinced against their will, and "a man convinced against his will is of the same opinion still." They are prevaricators of the truth. They have eyes but they will not see. They have ears but they will not hear. It is all too terrible to them for they never thought that it could come to pass, but it did all the same and we are proud of it. May it long continue.—Forward.

The experience of the world's best advertisers proves that continuous advertising gets the best results, as advertising is cumulative, and when there is a slip the gap is not bridged over, and when you resume advertising you have to begin all over. Periodic splashes, no matter how big a space is used, is not effective method for building up a substantial business.

Love in a cottage isn't so bad if you have some groceries.

Minard's Liniment for Aches and Pains.

Town of Wolfville

Office of Town Clerk and Treasurer.

Notice is hereby given that the assessment roll of the town of Wolfville upon which the rates will be levied in and for the said town for the year 1923 has been filed in the office of the undersigned, the town clerk, and that the said roll is open to the inspection of the ratepayers of the town.

And further, take notice that any person, firm, company, association or corporation assessed in such roll, who claims that he or it is over assessed on such roll may on or before the tenth day of February next, give notice to the undersigned, the town clerk, that he or it appeals from such assessment, in whole or in part, and shall in such notice state particularly the grounds of objections to such assessment.

And further take notice that if any person assessed in such roll claims that any person, firm, company, association or corporation has been omitted or wrongly inserted in such roll, he may, on or before the tenth day of February, give notice in writing to the undersigned, the town clerk, that he appeals in respect to the assessment or non-assessment of the said person, firm, company, association or corporation and shall in such notice state particularly the grounds of his objection.

Dated Wolfville, this 9th day of January, 1923.

R. W. FORD, Town Clerk

OF INTEREST TO FRUIT GROWERS

California Grower Urges Canadian Fruit Growers to Organize Along Purely Co-operative Lines

The following account of an address given at Summerland, B. C. by a prominent fruit grower of California should be of interest to the fruit growers of this section, whose problems are similar to those of the growers in British Columbia. We advise a careful reading of the following article:

Positively condemning any plan of organization that would include both shippers and growers, Mr. Aaron Sapiro, in a very convincing and eloquent address before a crowded house, on Friday, urged immediate action towards organization of growers only along purely co-operative lines, and outlined methods of organization and financing that were being generally adopted by producers of many commodities, including tobacco growers, cotton growers, many lines of fruit, the egg producers of California and others.

The method of financing is simple, unique and calls for no capital from the growers. Here in the Okanagan, he would have all growers unite in one organization, take over the present co-operative concern and its affiliated local unions and those buildings and equipments of independent shippers that would be needed by the organization.

Preferred and common shares would be sold. The common shares would control and be available only to the grower. Preferred shares would be guaranteed as to interest and would be divided into five series; payment of the purchases from concerns would be made with these preferred shares.

If a shipper would not accept these in payment and it was still thought advisable to buy him out, preferred shares would be sold to business men to provide the cash.

Mr. Sapiro's plan would be to retire each year one of the five series of these preferred shares, making a small deduction per package to provide the capital. In this way the growers would own absolutely the whole equipment at the end of five years.

Empire Hall was filled to capacity at 3 o'clock, when Mr. Sapiro and party arrived from Kelowna, and for nearly two hours he held his audience as if spellbound, while he poured out figures, stories of what others had accomplished and convincing arguments in support of his declaration that the Okanagan faced ruin, and that it would be a place of deserted orchards and farms, unless the growers acted at once and organized along proper lines. He predicted that within 60 days the plans of organization would be presented and accepted by the growers.

Picturing in a way that brought much laughter, the attitude of the buyers and shippers, the world over, to the growers, Mr. Sapiro told of the experience of producers in California and of their ups and downs before finally reaching efficient organization. It took twelve years of sore experience before a California banker pointed out that the producers must organize along commodity lines, rather than in locals.

He told of many tricks adopted by the shippers, who, while pretending to endorse organization, played one group against another, and used the big producers, whom they favored, to discredit

co-operation. Finally, they were shown how the only remedy was the long-term contract. Efforts were made by shipper to link up with the producers to form a monopoly and stick the consumers, but each time it was the grower who got stuck. This plan he compared to the lion lying down with the lamb; each time it is attempted, he predicted, the lamb will end up in the belly of the lion.

California growers have now learned that the only way is for the growers themselves to unite, but without any idea of sticking anybody, giving the consumers fair prices, while at the same time obtaining satisfactory prices for the growers.

Their growers have now learned that they have more in common with each other, and to stick together has given them their first chance of prosperity. They have finally organized twenty-two co-operative marketing associations, handling \$260,000,000 to \$300,000,000 worth of produce each year.

This business is handled by the farmers and their hired experts. Even in the black year of 1920 net profits were made in spite of the excessive freight rates. It is a question of the right method of marketing.

Other United States farmers are organizing on this California plan.

"The Okanagan problems," said Mr. Sapiro, "are not peculiar, and as we have solved our problems, you are going to solve yours."

Asking what organization means, he described it under three heads. First, the aim; second, the method; third, the personnel. Where are you going? What vehicle are you using? And who is the driver?

The aim is to stop dumping and to substitute merchandising. "You have dumped through shippers and broken your own prices by dumping, instead of having the buyer come to you. A California farmer would say that every time you sell as individuals, or consign through shippers you invariably break the market of your own produce. We have put merchandising in its place."

Merchandising has six steps, which cannot be carried out by the individual. First, grading and packing. "We pay attention to the consumer; the consumer demands our commodities because we keep up the quality and the retailers must stock the lines the consumer demands."

Mr. Sapiro would put the best apples under one brand, and the poorer varieties in another. As an argument against the statement that orange producers might organize where apple growers would fail, Mr. Sapiro told of how egg-producers of Central California had organized and obtained top prices for their eggs throughout the whole country. One breed only, leghorns, was permitted. Members must buy day-old chicks from professional hatchers. In this way only infertile eggs are produced. Regular deliveries and

efficient grading assure quality. The result is, this organization sell 600 carloads of eggs in New York city alone, at a price two to four cents per dozen higher than obtained by Long Island producers. Why? Because their "Nulaid" brand is absolutely guaranteed as to quality, size and grade. The yells in London because of the guarantee. They are merchants, not dumpers.

Speaking of the package, he told of the ascent of the box over the barrel, because of which one-third of the apples of New York were allowed to rot in the orchards, while Pacific box apples were paying 75c freight and taking the market. But New York growers were waking up and recently have adopted an ideal package for the New York housewife, to contain one dozen apples.

Markets must be extended by time, place and intensifying use. Time—the shipper does not have to sell all the crop; only what he buys or takes on consignment. The grower has a different idea. "California growers were told there were only fourteen towns in which they could sell oranges. It took them seven years, from 1904 to 1911, to cover the country, when they were selling in every city in Canada and the United States, except Florida. They did not take the shippers' word for it, but went out to find the market and we have never failed to find a market for any organized commodity. You have not begun to find a market for your produce."

When in Toronto recently, he visited ten stores. In seven he found Hood River and other American apples, but no

Ontario apples, three of them handled Ontario apples, and in one of these there were found B. C. apples. "Why are American apples in Toronto? Why in Canada at all at your exclusion? The American farmer does not want to make money at your expense. When our apples across the line they do not enrich our growers, but a couple of shippers only. Why should California apples be going to Australia? Why California and

Washington apples to London? Those markets belong to you. We get good prices in British countries and in the British Isles. Those are your markets. Do not let us take them from you. You have not begun to scratch your markets. "Why should the shippers go out and search for markets, when by a little telegram to Edmonton they could make the same profit? You ought to store your

(Continued on Page 6.)

Office Supplies

Typewriter Paper, good quality bond, \$1.45 per ream.
 Copy Paper, manilla, \$1.00 per 1000 sheets.
 Business Envelopes, \$1.00 to \$2.50 per box of 500.
 Carbon Paper, black or purple, 5 cents per sheet.
 Onion Skin Paper, cut to size required.
 Stenographer's Note Books, 15 cents each.
 Adding Machine Rolls, 25 cents.
 Orders taken for Typewriter Ribbons, any make.
 Orders also taken for Loose Leaf Binders and sheets for same, any size or style of ruling.

The Acadian Store

Are Red Rose Ads. read?

We often wonder--

The following letter appears to answer the question.

Halifax, N. S., January 26th, 1923.

Halifax Herald: Re your contest for display advertising. In my opinion, today's best advertisement is that which appears on page Thirteen, displaying "RED ROSE TEA." This ad. is noticed immediately on account of where it appears on the page, also the black ground and white letters. This cannot but be noticed. The wording is very brief, and would be read by most people reading this paper.

(Sgd.) L. J. FANNING,
 60 Queen Street.

Pay Your Subscription To-day

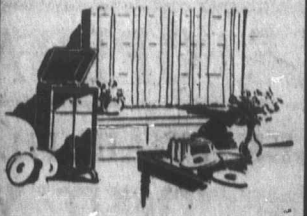
APPLE SHIPMENTS

Frequent sailings from Halifax to London, Liverpool, Glasgow, Manchester.

Special fan ventilation and numerous fast oil-burning steamers.

Passages arranged to all parts.

Furness, Withy & Co., Ltd.
 Halifax, N. S.



A GRAPHOPHONE table books, vases and curtains all have a value in dollars and cents to you.

Probably you could replace them but it would cost quite a sum.

Suppose they should burn tonight?

This agency of the Hartford Fire Insurance Co. will insure your household goods and personal belongings.

H. P. DAVIDSON
 INSURANCE
 WOLFVILLE, N. S.
 Phone 217 P. O. Box 462.

1000 ENVELOPES

Good quality, suitable for mailing bills or circulars

PRINTED

With your name and address in upper left hand corner, for only

\$4.25

Better quality envelopes in stock. Prices furnished on request.

THE ACADIAN PRINT

WOLFVILLE, NOVA SCOTIA

Canadian National Railways

OCEAN to OCEAN

THE NATIONAL WAY ACROSS CANADA "CONTINENTAL LIMITED"

Leaves Montreal 9.00 p.m. daily, for Ottawa, North Bay, Cochrane, Winnipeg, Saskatoon, Edmonton and Vancouver.

DIRECT CONNECTION FROM MARITIME PROVINCES

By Maritime Express, leaving Halifax at 3.00 p.m. (Except Sundays) arriving at Montreal 7.40 p.m. the day following.

Ocean Limited, (Daily) Leaves Halifax 7.40 a.m., Arrives Montreal 9.20 a.m. the day following, connecting with Grand Trunk International Limited.

For Detailed Information Apply to Ticket Agent, or Write

H. C. MacFARLANE
 District Passenger Agent. Halifax, N. S.

Wolfville Fruit Co's. Store
 Phone 151

- Lemons, 50c. dozen.
- Grapefruit, 10c. each, \$1.00 per dozen.
- Cal. Naval Oranges, 60c. & 70c. per dozen.
- Bishop Pippin Apples, 30c. per peck.
- 4 lb. tin Marmalade, \$1.00.
- 4 lb. jar Strawberry Jam, \$1.25.
- Fox Berries, 20c. per quart.

PURITY FLOUR
 "More Bread and Better Bread" and Better Pastry too
 USE IT IN ALL YOUR BAKING

HANTSPOUR NEWS

Lion-Lyon
A very pretty wedding was solemnized at the home of Mr. and Mrs. Joseph Lyon, Manassas, Virginia, when Miss Mable Anna Lyon daughter of Mr. and Mrs. George Lyon, of Washington, D. C. and Douglass H. Lion, were united in marriage on Sunday afternoon, Jan. 7th by the Rev. Stuart Gibson, rector of Trinity Episcopal church. At the first strains of Mendelssohn's Wedding march rendered by Mrs. Stuart Gibson, the bride entered the artistically decorated parlor, on the arm of the groom, where the ceremony took place. The bride was beautifully gowned in grey satin Crepe, with silver and rose trimmings, silver hat and slippers to match. She wore a corsage bouquet of pink rose buds and lily of the Valley, after the ceremony a luncheon was served to a large number of guests. Later the happy couple left for their home in Pittsburg, Pa. The bride is well known in Hantsport, having resided here, with her parents, a few years ago, and is a niece of Mr. James Lyon, Avon street.

On Saturday afternoon the Wolfville High School Hockey team, accompanied by Prin. Silver, came to Hantsport for the purpose of competing with the High School team here, but owing to the snow storm the game had to be called off. A basket-ball game however, was possible which took place at the Gymnasium with a picked up team from the School. Wolfville won, 14-13.

In the evening a Fancy dress carnival was held with pronounced success. A large gathering of spectators watched the brilliant array of skaters. Mr. John Folker as "Hortense" won 1st prize, while Miss Ruby Taylor, as "Butterfly" carried off the 2nd prize.

On Thursday evening a number of young folks accompanied by Mr. and Mrs. W. S. Whitman enjoyed a sleigh drive to Windsor, on their return they were entertained at the home of Mr. and Mrs. G. Bizley to a Hot Bean Supper.

Miss Claire McDonald went to Wolfville on Thursday evening to play for the Ken-Wo Club dance, held at the home of Mr. and Mrs. Smith.

Mrs. G. H. Porter, of Lethbridge, who has been the guest of Mrs. Harding Porter left on Friday for Halifax, en route for her home in the West.

Mrs. (Capt.) H. Rouan left for Boston on Friday after spending several weeks at the home of her brother Dr. G. E. Scott.

Miss Cora Whitman, spent several days in Wolfville last week, the guest of Prof. and Mrs. Oakes.

Miss Nita Parker, trained nurse, of Newport, is in town on professional duties.

An interesting game of hockey took place on the local rink on Friday evening between the 1st Juniors of Avonport and Hantsport, which resulted in a victory for the visitors.

Mrs. H. Porter, left on Friday for Dartmouth, where she will spend the remainder of the winter at the home of her niece, Mrs. (Rev.) Noel Wilcox. She will also be the guest of Mrs. R. S. Theakston, of Halifax, during her absence.

Mrs. (Dr.) Shankel spent several days recently at her former home in Lawrence-town.

Mr. R. A. Beckwith, sales agent for the Cross Fertilizer Co., returned last week from a business trip to the Island, and reports great quantities of snow, one train on which he was travelling being snow-bound for forty-eight hours.

Mrs. F. Lane, presided at the organ in the Methodist church, on Sunday, in the absence of Mrs. S. C. Jones who is confined to the house with La Grippe.

At the civic election in Hantsport D. W. Murray went in as Mayor; by acclamation and H. L. Smith Capt. F. Dodge and A. A. Kerkpatrick as councillors. After seven years of faithful service, W. K. Sterling declined another nomination.

Mr. Laurie Fullerton returned from Kentville on Thursday.

Capt. Baird, of Windsor, spent Saturday in town.

Mrs. J. Fritz was a recent guest of Mr. and Mrs. W. Sharp, of Windsor.

Miss Marjorie Whitman is visiting relations in Annapolis.

Mr. Messenger, of Halifax, is in charge of the D. A. R. Station here, the agent Mr. A. Kerkpatrick being a victim of the cold epidemic.

Mrs. Regina Masters spent several days in Halifax last week.

Mrs. M. Davison entertained a number of her friends recently.

A much talked of event in the "Valentine Pair" to be held in the Odd Fellows Hall on Wednesday, Feb. 14th, under the auspices of the "Hantsport Tennis Club."

Dr. Shankel is confined to the house with a severe cold.

Dr. Keddy, of Windsor, was in town on Tuesday looking after some of his patients.

The many friends of Deacon Geo. Holmes will regret to learn that he is quite ill at his home here. Being threatened with Pneumonia.

Mr. B. Yeaton, who has been at the home of his uncle, Mr. L. Schurman, Somerset, returned home last week.

Mrs. (Capt.) L. Morris was removed to the Victoria General Hospital, Halifax on Thursday, her many friends will be rejoiced to learn that her condition is not as serious as expected.

Mr. Wesley Perry, of Somerset,

Personal and Social

Mr. Harry Gates, is spending a few days at Halifax.

Miss Doris Chambers left on Tuesday to visit friends at Massachusettes.

Mr. E. Flannigan, spent a few days at Canning this week.

Mr. J. F. Herbin was in Halifax for two days this week attending the meetings of the Board of Examiners of Optometry, of which he is a member.

Mr. H. P. Davidson, editor of this paper, left on Tuesday morning for Boston, where he is one of the principals in an interesting event on St. Valentine's Day.

GRAND PRE NOTES

Mrs. Ida Woodman returned home last week from Berwick, where she had been visiting her son, Ralph B. Woodman.

Mrs. A. C. Borden who has been ill with a serious cold, is improving. Her friends will be pleased to hear of her recovery. The friends of Mrs. Frank E. Fuller will be pleased to know that she is improving from her recent illness.

Miss Elizabeth Fuller spent a few days of last week with her aunt, Mrs. John Laurence.

Miss Gladys Kennedy, of Middleton, who recently underwent an operation, is spending a few weeks with her parents, Mr. and Mrs. H. H. Kennedy, of Hortonville.

Messrs. A. E. Woodman Delbert King and Graham Harvey played on the Wolfville hockey team at Digby, last Friday.

Mr. C. S. Pickford left last week on a trip to the British West Indies. Mrs. Pickford accompanied him to Halifax where she is visiting friends.

Miss Edith Hardacker is spending a few days at Melanson, guest of Mrs. E. J. Stevens.

We are sorry to hear that Mrs. G. F. Townsend is ill with a serious cold.

A very interesting meeting of the Womens Institute met at the home of Mrs. S. L. Trenholm last Friday.

Miss Annie Martin left last week for Kentville, where she has joined the nursing staff at the sanatorium.

Mr. R. H. and Miss Dorothy Watson left last week for Bermuda where they will spend a few weeks.

On Friday last a large number of members attended the Mission Circle at Mrs. Barrons. At the close of the meeting dainty refreshments were served and a pleasant half hour was spent by all present.

When a hen lays an egg she cackles and advertises the fact. You will notice that her eggs are very popular and in great demand. When a duck lays an egg she keeps quiet—probably too modest to say anything about it. Ducks' eggs are not nearly as much in demand as hen's eggs. Why? The hen advertised—the duck didn't. Many merchants are like the modest duck; consequently the advertisers get the business and the poor ducks wonder why business is poor. Moral—Advertise.

Pay your Subscription to-day

Kings Co., visited his home here last week.

Mr. Geo. Kenley spent several days with his family here recently.

Mr. Kenneth McNealy entertained a number of his friends on Friday evening.

Mrs. Chas. Dunbar left on Monday for Halifax where she will visit relatives for a time before proceeding to St. John.

Mrs. (Capt.) E. Canning, of Parsboro, and Mr. L. Canning, of Port Greville, were recent guests of Capt. and Mrs. R. Taylor.

AUTO-SUGGESTION

To the Editor of the Acadian.

Dear Sir: My only excuse for using your space is that this method of healing has recently been brought to our notice by the press, and more particularly by Dr. Spidle's lecture on Thursday night.

It is safe to say that all who had the opportunity of listening to the Doctor's excellent address were greatly benefitted thereby whether they could agree with all he said or not. Some might have been inclined perhaps to question the wisdom of the statement that all drugs are absolutely useless in the treatment of mental diseases, which are essentially obscure disorders of the nervous system, and thus eliminate from the pharmacopoeia all nerve-tonics, narcotics, anaesthetics, and many others which act chiefly on the nerve centres. There is, for instance, no room to doubt the efficacy of opium in relieving pain, which has its seat in the nervous system. The mental and the physical being interdependent, that which effects the one must indirectly effect the other, or, that naturally increase the efficiency of the other. In both mental and physical disorders the great healer, Nature, alone can produce a permanent cure. Put Nature can be assisted or hindered. All that is claimed for medicine is that its judicious use does assist Nature in both cases by its action on the physical structures.

Suggestion also, whether it be from within or from without, may assist or hinder Nature by its operation in the realm of the sub-conscious, and that is all that can be claimed for it.

To differentiate between organic and functional diseases is a difficult matter. Indeed, it is a "distinction without a difference". If an array of morbid symptoms present themselves, and if we fail to discover the cause we conveniently cover up the limitations of our knowledge by terming the trouble functional, but there is a radical cause nevertheless.

If a dislocated joint does not perform its normal functions, there is a reason. If a nerve cell is out of adjustment with its neighbours and does not perform its functions, there must also be a reason. Though it be so small as to elude the microscope, yet it is very real and potent. But if no actual lesion exists, and if our trouble is purely imaginary, then auto-suggestion may aid to dispel the delusion. Yours truly, SKEPTIC.

Wolfville, February 3rd.

SIR H. NEWBOLT AT WOLFVILLE

(Continued from page 1)

the conception of the ideal standard of manhood in the nation. Britishers do not admire what the Prussians maintain as their ideal man, yet many of that type are found in Britain. The Englishman likes to think of his ideal man as the one who will say what he thinks is right even when the nation is carried away in the opposite direction. A few such men were found in Germany at the beginning of the Great War, but they paid the penalty.

After analyzing the basis of nationality, and proving that the possession of a common ideal is the secret of national coherence, Sir Henry declared that "national ideal" means "just the sort of country the people want to live in". If this is to be a really patriotic ideal it must be sympathetic toward that of other nations and seek propagation by example rather than by force.

That the patriotism of the British Empire has evolved from that which found its ultimate expression in military ardor to one that is expressed in the famous lines by Blake:

"I will not cease from mental fight, Nor shall my sword sleep in my hand. Till we have built Jerusalem Within our broad and bounteous land."

Sir Henry showed conclusively by quoting representative selections from the great English poets down through the centuries.

To the British Empire, as to no other National entity, has fallen the lot of building the "New Jerusalem" of right and good will, and within the Empire are many men of this ideal, not the least of whom is our own Lord Byng, of whom Sir Hugh Ellis, the great "Tank" general, said, "There is never an hour of any day in which Lord Byng is not thinking of the 'New Jerusalem'." Truly if the sun were ever to set upon the British Empire, the night would be dark indeed.

Paper Towels in rolls for sale at THE ACADIAN Store.

H. D. THOMPSON
Fine Tailoring
A FULL LINE OF
Suits & Overcoatings
ALWAYS IN STOCK
Cleaning & Pressing Webster St.
KENTVILLE, N. S.

Advertise in "The Acadian"

These Three Lines Selling at Half Price

Balance of Ladies' winter Hats.
One Line of about two dozen Ladies' Sweaters.
Children's Caps and Scarfs.

100 skeins Oxford Yarn 15c per skein, 2 skeins for 25c.

Men's All Wool Socks, 48c per pair.
One line of Men's Sweaters, ranging in price up to \$4.50
Special Price \$2.50 each.

C. H. PORTER

Dry Goods, Men's Wear, Clothing, Boots and Shoes
"WHERE IT PAYS TO DEAL"

A HAPPY 1923

To our Friends and Patrons, and to our Enemies.

The former we trust will still support us and the latter be so Happy they will forgive us.

Acadia Pharmacy
Hugh E. Calkin

PHONE 41

WOLFVILLE, N. S.

FURNITURE

That Makes Your House into A Home---

FURNITURE that you like to live with can be bought here without paying an extravagant price. A complete stock of household furnishings, beds, springs, mattresses, wall paper.

If you desire pictures framed or furniture upholstered we can do the work with good taste and skilled workmanship.

Woodman and Company

FURNITURE DEALERS Phone 46-11

OPERA HOUSE - WOLFVILLE

Don't miss the

Sherlock Holmes Series

Each story complete in itself. Dr. Watson and Sherlock Holmes appear each time.

Every Wednesday and Thursday

Next Story

"DEVILS FOOT"

WOLFVILLE OPERA HOUSE

MARK TWAIN FILM

"A CONNECTICUT YANKEE

in

KING ARTHUR'S COURT"

This picture made a great hit in London. Two hours of continuous laughter Attended by royalty. The following is a clipping from the London Daily Telegraph.

"Queen Alexandra, accompanied by Princess Victoria and Princess Maud, and attended by General Sir Henry Streatfield, paid a visit yesterday afternoon to the Alhambra Theatre to see the first public exhibition in this country of the great spectacular film "A Connecticut Yankee in King Arthur's Court." The Royal visitors were received in the vestibule of the theatre by Sir Oswald Stoll and Mr. George F. Reynolds, the manager, and were at once conducted to the spacious Royal box, which had been converted into a bower of flowers.

Apart from the really astonishing spectacular scenes, in which realism has been carried as far as it can go, the humor of the many incongruous situations in which a modern American suddenly thrust into the England of 1,500 years ago finds himself, created continuous round of uncontrollable laughter. The exceedingly funny and epigrammatic sub-titles, which are a great feature of this film, were thoroughly appreciated. Before leaving the theatre Queen Alexandra graciously assured Mr. Reynolds that she had thoroughly enjoyed herself."

Monday and Tuesday, February 12 and 13, Matinee Monday at 3.30 p. m.

Evening 7.30
Prices: 20-35c.

Matinee 5.00
Prices: 15c.

EVENING SHOES

For St. Valentine's Parties

WOMEN'S BK. & WHITE SATIN PUMPS \$6.00

WOMEN'S KID STRAP PUMPS 7.50

WOMEN'S PAT. STRAP PUMPS 7.00

OTHER PUMPS 4.00

MEN'S PATENT PUMPS 6.00

Waterbury Co., Ltd.
Wolfville

Men's and Boy's Wear, Shoes, Trunks, etc.

Items Of Local Interest

Graham's ad. has something to say about wedding and anniversary gifts.

Of all the good things in the grocery store, and there are many, there is none superior to MORSE'S SELECTED ORANGE PEKOE TEA.

On Thursday evening of last week a very successful and enjoyable social function was held under the auspices of the Ken-Wo Country Club at the hospitable home of Mr. and Mrs. J. Elliot Smith.

ACADIA PLAYS BASKET-BALL

The game of basket-ball last Friday evening between the St. George's team of Halifax and Acadia resulted in a score of 22-22.

From the first the game was closely contested, and the first half ended with the score 14-11 in favor of the St. George's.

ST. GEORGE'S—Center, Baker; forwards, Ferguson and Killen; guards, Murphy, Saunders; spare, Lane.

ACADIA—Center, Chipman; forwards, Robinson, Brown; guards, Rhodenizer, Moffatt; spare, Wigmore.

REV MR. WALLACE MAY GO TO FREDERICTON

FREDERICTON, Feb. 5.—Rev. Lewis F. Wallace, of Lawrencetown, N. S., may become pastor of the George Street United Baptist Church, it was said today.

Rev. Mr. Wallace, who is a home missionary and has been engaged in evangelistic work throughout the Maritime Provinces, as well as occasionally in Maine, preached at both services at the George Street Church yesterday.

AN OUTSIDE VIEW OF CANADA

"Our friends the Canadians are prosperous and booming. Their money is at par, their crops are abundant, their railroads are running and efficient. Strikes don't tie them up. They have excellent government, resources practically unlimited. A great empire is growing up there to the north, destined to be greater than all the British Empire as it stands now.

WANTED

Wanted to buy small farm of about twenty or thirty acres, with about ten acres of young orchard, good buildings, in vicinity of Wolfville. Apply Box 16, Dartmouth, N. S.

Coming Events

Notices under this heading are inserted at 10 cents a line. Each repeat, 5 cent a line; minimum charge, 30 cents. Contract rates on application.

For the next two weeks all trimmed hats at Miss Saxton's will be sold regardless of cost.

The Young People's Society of the St. John's church will hold a reception in the Parish Hall on Saturday evening, February 10, at 8 p. m.

DR. G. M. GRANT COMING TO THIS COUNTY

Following is the program for the series of addresses arranged to be given in different places in Kings county during this month by Rev. G. M. Grant, D.D., in the interest of the work of Social Service.

Wednesday, Feb. 14.—Kingston Baptist Church at 7.30 p.m.
Thursday, Feb. 15.—Berwick at 7.30 p.m.
Friday, Feb. 16.—Waterville at 7.30 p.m.
Sunday, Feb. 18.—Gaspereau at 11 a.m.
Sunday, Feb. 18.—Fort Williams at 3.15 p.m.
Sunday, Feb. 18.—Wolfville at 8.15 p.m.
Monday, Feb. 19.—Canning at 7.30 p.m.
Tuesday, Feb. 20.—Canard at 7.30 p.m.
Wednesday, Feb. 21.—Kentville at 8 p.m.

GASPEREAU NEWS

Congratulations are extended to Mr. and Mrs. Delmer Coldwell on the birth of a daughter, at Miss Woods' Hospital. The "Hopeful" Sons of Temperance, of Avonport, paid a fraternal visit to the Gaspereau Sons of Temperance on Friday evening of last week.

The young people of this place enjoyed a sleigh drive to Kentville on Tuesday evening of this week, some patronizing the new skating rink.

Mr. Clarence Spinney, of Wolfville, gave a Phonograph Sacred Concert at the Baptist church here on Sunday evening last, which was much enjoyed by all present.

The Women's Institute meets with Mrs. Everett Coldwell on Thursday afternoon, Feb. 15th. The roll-call response being any quotation.

BORN

BORDEN.—To Mr. and Mrs. Percy A. Borden, 62 Mountain avenue, Toronto, a daughter, (Loh Bigelow).

WANTED

Married man to work my farm at Highbury 2 1/2 miles from Kentville. Work consists mostly of orcharding and outside teaming. For particulars apply to

H. P. HOBART, So. Braintree, Mass. 16-41

POLITICAL MEETING

The annual meeting of the Kings County Liberal-Conservative Association will be held at

THE OLD NICKLET THEATRE Kentville MONDAY, FEBRUARY 12th at 3 p. m.

Speakers: W. L. Hall, K. C. F. P. Quinn, Col. Joseph Hayes

A smoker will be held in the same room at 8 p. m., to which all friends of the party are cordially invited.

The Acadian Classified Advertisements

RATES FOR CLASSIFIED OR WANT ADVERTISEMENTS

First insertion, 2 cents a word. One cent a word each subsequent insertion; minimum charge, 30 cents per week. If so desired, advertisers may have replies addressed to a box number, care of the Acadian. For this service add 10 cents. THE ACADIAN is not responsible for errors in copy taken over the phone. Contract rates on application.

FOR SALE

Nurses' Record Sheets on sale at THE ACADIAN Store.

Butter Parchment, printed ready for use, at THE ACADIAN store.

PROPERTY FOR SALE will find a buyer through THE ACADIAN want ads. ADDING MACHINE rolls for 25 cents at THE ACADIAN store.

FOR SALE OR TO RENT.—The Selfridge House now occupied by Wm. C. Blakeney. Possession about March 1st. Apply to J. D. Harris.

FOR SALE.—Nearly new "Nordheimer" piano, mahogany case. Cost \$650.00. Owner wishes to sell at once, and will sacrifice. Write Box 26, c/o THE ACADIAN. 15-31

FOR SALE.—Farm with stock and implements for sale near Lawrencetown. Farm consists of good buildings, large orchard, plenty of hay, wood and pasture. Electric lights and water, near school and station. For price and terms apply owner, Box 57, Lawrencetown, Annapolis County, N. S.

LOST & FOUND

LOST.—A Gold Wrist Watch, with link gold chain. A Merrick Watch, Swiss Movement. Returning from the Lecture somewhere between the Baptist Church and the Seminary. Finder will confer favor by returning to Helen Gilroy, Acadia Seminary.

TO LET

FOR RENT.—East Store in the Fruit Co Building and Office Rooms on second floor. Apply to H. A. Peck, Manager.

OFFICE TO LET.—Apply to THE ACADIAN.

TO LET.—Furnished room. Apply to THE ACADIAN.

MISCELLANEOUS

Foolscap, marginal ruled, one cent per sheet, at THE ACADIAN Store.

Birth announcements and congratulatory cards for sale at THE ACADIAN store.

MacLean's Magazine, Canada's National Magazine, is becoming more popular every day. \$3.00 a year or two years for \$5.00. Hand your subscription to H. P. Davidson, The Magazine Man.

PRINTED ENVELOPES cost little more than plain envelopes, and they give a much better impression to your customers and correspondents. Ask THE ACADIAN Job Department for samples and prices.

HAVE YOUR OLD FLOORS MADE NEW and your new floors made perfect with the Improved Electric Sander. Prices on application.

H. E. WILE Opposite Post Office, Wolfville, N. S.

BREAD!

Our bread has been reduced to 10 Cents per loaf. Our bread is mixed with up-to-date machinery and wrapped before leaving bakery.

W. O. Pulsifer and F. W. Barteaux both sell our bread at this price.

A. M. YOUNG

ST. ANDREW'S PRESBYTERIAN CHURCH

Rev. G. W. Miller, M. A., Minister.

February 11th, 1923

Morning Service, 11 a. m.

Evening Service, 7 p. m.

Sunday School, 10 a. m.

Service at Grand Pre, 3 p. m.

ALUMINUM WARE

makes most acceptable

Christmas Presents

See our window display at bargain prices

To See is to Buy

L. W. SLEEP

At your service Wolfville Hardware and Stove Store

COFFEE

When ordering your next Coffee be sure and insist on "LA TOURAINE" if you want Good Coffee. I have the exclusive agency for this High Grade Coffee and after paying duty and freight I can still sell it for 65c. per lb.

Order "La Touraine" Coffee

Phone Meats & Groceries 115-11 J. D. HARRIS

Phone Office 16

The Story of The

Famous HIKERS HIKE is now in the hands of a great many boys in our Town who have also read the Camera story as displayed in our show window of the 10 Boy Scouts who went on this Hike wearing the Corson HIKER Boot.

400 miles without a break.

Send your boy in and we'll put a pair of HIKERS on his feet just to try 'em on.

BISHOPS

Men's Furnishings, Boots and Shoes

You Can Afford To Buy Some NEW SILVER Now

AT OUR PRICES

TEA SPOONS, Regular Price \$3.50 doz. Now \$ 2.75.
TEA SPOONS, Regular Price \$9.50 doz. Silver Inlaid Now \$ 6.25.
DESSERT SPOONS, Regular Price \$17.00 doz. Silver Inlaid Now \$13.00.
DESSERT SPOONS, Regular Price \$13.50 doz. Now \$ 9.75.
DESSERT SPOONS, Regular Price \$6.50 doz. Now \$ 5.25.
TABLE SPOONS, Regular Price \$11.00 doz. Now \$10.25.
DESSERT FORKS, Regular Price \$8.50 doz. Now \$ 6.75.
Dinner Forks, Dinner Knives at proportionally low prices.

WILLIAMS & CO.

Received This Week

Fresh Shipment of

Whole Wheat Flour and Wood's Boston Coffee

W. O. PULSIFER PHONE 42

"SERVICE THAT SATISFIES"

Wolfville, the Heart of Acadie

NOVA SCOTIA is endowed with more natural wealth to the square inch than Massachusetts to the square mile. One is a vast network of cities; the other, well comparisons are as unpopular as they ought to be thought, compelling.

BUT some day Enterprise will awake in our midst. Lethargy's stranglehold will be shaken off and Nova Scotians will make of their country the Treasure House of America. The darkest hour is just before the dawn. We have experienced the darkest hour.

THE dawn breaks, when Wolfville, the Heart of Acadie, blessed with a situation and possibilities finer than those of any New England city or any Nova Scotia town, will come into her own as the Banner City of Nova Scotia.

WHY buy Bonds when Wolfville Real Estate is the soundest investment on the market at the present time and we have it for sale?

Sterling Realty & Insurance Service

Bernard I. Fry, Manager F. O. Box 417
R. B. Blauvelt, L.L.B., Counsel Phone 172
FRUIT CO. BUILDING WOLFVILLE, N. S.

HALF PRICE SALE

Ladies and Misses Plush Coats

The garments are all silk lined and interlined to make a warm garment, made from the best quality of Salt's Plush. Sizes 36, 38, 40 inches bust measure. Prices \$90, \$80, \$50. Now less than 1/2 price. \$42.00, \$38.00, \$24.50.

We have a few Cloth Coats carried over from last Season some with plush collars, \$10.00, \$15.00 and \$20.00, which is less than 1/2 of the regular price, sizes 36, 38, 40.

Misses and Girls Coats at \$5.00 upwards to close out.

Bargains in all departments.

Store closed every Evening except Saturday Evening.

J. E. HALES & CO., LIMITED

Men's and Boy's Clothing, Carpets, Oil Cloths

When you send a

GRAHAM LANDSCAPE

picture as a wedding or anniversary gift, you have no misgiving in regard to it. It is always in good taste and most acceptable.

Beautiful familiar scenes, hand colored or uncolored, framed or unframed.

EDSON GRAHAM, Wolfville

Phone 70-11

WHAT MADE ME HAPPY

"I was congratulating myself that I had passed the winter without catching a cold, when I got one at the beginning of last May. It was because I was run down. Being run down I had some trouble in getting rid of this cold. I was a nervous wreck. I would wake up regularly mornings feeling that some terrible calamity would take place. Although we were comfortably off, I felt sure my husband was going to lose everything. The children worried me. If they made the least noise, I would get into a terrible temper. I would scold them so that I am sure they hated me. I would be mad with myself after it was over and make up my mind never to let it happen again. I would go to bed at night and begin to think and picture dreadful things which might happen to me and my family. I would lay awake for hours, sometimes until daylight, until I was so weak that I could scarcely raise my head. I would waken next day just as tired as when I laid down. After a while I got so that I didn't care what happened. The children annoyed me and I wouldn't have cared if they had left me for good. I felt that it was only a matter of time before I would lose my mind. I knew that my symptoms were due to a run-down condition and that if I could only get something to build me up, I might be all right. I knew that there must be some good tonic but most of them made such foolish claims that I was afraid of them. Happening one day to run across a leaflet about Carnol, I was impressed with the moderate way this preparation was described, so I made up my mind I would try it. I did and today I am the happiest and healthiest woman living. I haven't a care in the world. Instead of running away from me, my children are now with me all the time. My husband tells me that my disposition is as near an angel's as any human being's can be, but of course he is prejudiced. I don't believe I have a nerve in my body now."

Carnol is sold by your druggist, and if you can conscientiously say, after you have tried it, that it hasn't done you any good, return the empty bottle to him and he will refund your money. 6-222

Sold in Wolfville by H. E. CALKIN

SHOULD WE GIVE ARMED SUPPORT TO FRANCE

(From The Montreal Herald)

"In an article which appeared in The Herald this week, the Hon. N. W. Rowell argued that Canada ought to relinquish her claim to a share in the reparations which Germany was obligated to pay under the Treaty of Versailles. This raises a point which most Canadians are overlooking, namely, that as an independent signatory to the Treaty of Versailles, Canada has duties which up to the present she has somewhat neglected.

For instance, the Treaty has been broken by Germany, and Canada has not defined what her course will be in the circumstances. In this country our leading spokesmen always insist that in questions of peace or war the Canadian Parliament is supreme and will not necessarily follow any lead given by the British Government. Now that the Treaty has been violated and France has invaded German territory to exact penalties, the question arises as to whether Canada should support France as a fellow-signatory, and, if necessary, send an army to the assistance of France if a new war should break out with Germany, or whether Canada will follow the lead of Great Britain and announce to France that she thinks that country is mistaken and that she cannot count on any help from Canada in enforcing the Treaty which Canada joined with her in signing.

Canada should do one thing or the other. To run over to Europe and sign treaties, and then run back home and forget all about them, is not exactly the course for a self-respecting people to follow. We proudly claim our part in world affairs. What have we to say in their development?"

MOUNT ALLISON BEATS U. N. B. BY 3 TO 2

SACKVILLE, N. B., Feb. 1.—The phenomenal work of Captain Cyril Appleby in the nets for Mount Allison gave the Garnet and Gold a victory over the U. N. B. in the opening game of the Western Section of the Maritime Inter-collegiate Hockey League by the close margin of 3-2 in a game replete with thrills in the college rink here tonight.

The game was anyone's from the first face-off at centre ice, and an account of its closeness provided few dull moments from goal to goal.

Line-up: U. N. B.—Lester, goal; J. Watt, Car 1, defence; Fleet, centre; Reid, Lounsbury, wings; Morrison, Hagg, Mann, Carton, subs.

Mount A.—Appleby, goal; Keith, Winter, defence; Edgett, centre; Glennie, Wry, wings; Stephenson, McLeod, subs.

Mined's Liniment for Falling Out of Hair.

OF INTEREST TO FRUIT GROWERS

(Continued from Page 3.)

good keeping apples and watch the markets, and when the price gets up take them out and make a real profit out of your labor, money hazards. Store your apples near where they are going to be eaten.

"Extend your markets by place and time by intelligent storage at strategic places.

"People are actually eating less apples in Canada today than a few years ago. By advertising, persuade every person to eat an apple for breakfast, one before lunch, one for dinner and one after prayers at night. Make everybody eat more apples. It will do them good and give you a chance to make a little profit. Educate the public to use apples every day instead of occasionally."

In support of this, Mr. Sapiro told of what had been accomplished by the raisin growers. Raisins had been a commodity used in any quantity only at Thanksgiving and at Christmas. They have now become a staple article. In 1912 a 60,000,000 pound crop was a calamity. In 1918, 240,000,000 pounds were produced and growers were getting six times the price and the consumer were paying very little more. Through advertising they had increased consumption one thousand per cent. in nine years.

Mr. Sapiro advised Okanagan growers to get a real co-operative brand and advertise to the prairie farmers not to buy any other brand. "Make trade by advertising it to the consumer. You do not need to worry about retailers or jobbers. Your only trouble will be to supply the demand. Make people want your stuff all the time and make it a staple and not a luxury.

"See that every town gets what it can take and no more, no less." Mr. Sapiro described how the distribution of oranges was handled from one point. They might have ten cars rolling to their agent in Baltimore, enough to supply the market. They would learn that five cars were rolling from Florida. This would result in breaking the market. Instead, five of the California cars would be diverted, one to each of as many cities:

"I hear that Edmonton was offered last fall more apples than it could eat in 15 years. This is dumping de luxe. You've got to fix things so that you do not break your own markets.

"Now, the price depends on the sup-

ply at points of consumption and not at points of production. It is the fruit that is consumed that brings the money, not the fruit that is on the trees."

In a jocular way, the speaker ridiculed the marketing situation of last fall, stating that the wires that had been sent out to Edmonton, Calgary and Winnipeg, "made the dealers think that the Okanagan was chuck full of apples. They did not think of other markets for those apples. The result, red ink for the growers, but the shippers still ride in good cars. Every time the price is made at the point of production, there is loss to the grower. Only farmers sell on the plan of produce great wealth from the soil and then get 8 per cent. of that wealth? It was a new day in California when the farmers learned to co-operate."

On the subject of technique, the speaker advised organizing by commodity with locals to grade, pack, etc. Organize farmers only, and only those who have the same thing to sell. "Keep your storage incorporated separately from your shipping. Have one man, one vote, and district directors."

"California growers have abandoned the fly-by-night co-operative plan. They now use long term contracts of from five to fifteen years. They know that in the long period they will be able to build up their business, and it needs years to build up the co-operative spirit." Their contracts are enforceable in court. Commodities are pooled and marketing costs only deducted; "not mutual in name only, but in fact." If the commodity is to be stored, provision is made in the contract for financing the grower.

Speaking of the method of organizing and financing, Mr. Sapiro told how the tobacco association had bought six and a half million dollars' worth of buildings and equipment from 117 shippers, the grower buying the preferred shares by paying one-fifth of one cent per pound of tobacco handled. "We do not want the Okanagan shippers to lose their plants, but you have paid for them over and over again."

On the subject of management and again referring to California, the speaker said: "We have no amateurs in our co-operatives. We say that here is the biggest and best business in California; where is the biggest and best man to handle it? But we do not let him run it. We have directors and executives, under whom the manager works. Why, the

big banks tell us that our business is run as efficiently as is the Standard Oil Company. We pay our prime manager \$25,000. It is not fair to demand good prices for our apples and not be prepared to pay good prices for brains.

"Okanagan growers are now paying all the salaries and office paying expenses of the shippers. You might just as well pay them to work for you as against you. We go to the other side and get a big square man, a practical man with experience and vision to manage our affairs."

Mr. Sapiro said he could remember the time when California schools were being closed, their churches closed and everything neglected because the people could not pay. Small boys and girls were working in the orchards. "After learning co-operation they are getting 48c out of the consumer's dollar, whereas they carry five times the life insurance they did in former years and can feel confident that they can meet the premiums. They can now spend their time producing, while the co-operatives do the selling.

California now has the best rural roads and is credited with the best rural schools, churches and libraries in the country. We have the highest paid teachers and preachers, and have shown that they can change the face of the rural districts if given the chance. We have built up a better and sweeter form of living. Co-operation has raised the whole level of living.

"You people are going to do it now. You are at the crisis and you will not go back to the shippers. They will always fail, and if we were in the shippers place, we would do the same. Our fight is against the institution. There is only one thing to do to save yourselves. Organize one big co-operative in this valley without capital stock.

"I hear some one say that he is not going to give up his independence; which one of you has ever had any say as to prices? If you want to have a say, stand with your fellow grower in real co-operation. I am not talking out of guess work. My firm represents co-operative organ-

izations handling \$600,000,000 worth of produce in a year.

If you organize, all the shippers on earth cannot keep you from prosperity. If not, you will abandon your farms and be looking for jobs. Your experience here is exactly like ours in California. When you are sick you do not commit suicide; you call in the doctor. If you really believe what I tell you, you are going to have merchandising and the only one way is by co-operation. We have not done a thing in California that you can not do.

"Your committee is going to present a plan, hoping to take in all locals and the big co-operative concern. I leave it to you to get in 90 per cent. of the growers. You are not going to let the 30 shippers keep you apart any longer. Co-operation is the way out. It has stood every test of marketing conditions. If you adopt this plan you will make of this valley a true paradise. I hope in five years to come back and be able to say that you have done even better than California."

Replying to questions on the subject of selection of directors, Mr. Sapiro declared he would rely on the good judgment of the fruit growers and cited the seven men that had been selected as a special committee as proof of their wisdom. He had had a fairly good chance to learn to size up men and he had never butted up against seven men more fitted to lead than these. "If you have sense enough to pick such a committee, you can pick out right directors. But never have them meeting once a month. Have an executive and pay them. Have them meet once or twice or oftener each week. They must dominate with the aid of the experts. This has been the blunder of the one big co-operative you have in this valley. The executive must be on the job. If you choose as well as you have the committee of seven I would stake my all on your success."

To a question from Mr. Higgin, the speaker said that he would organize all commodities paralleling. Here all fruits and vegetables should be included, but berries should be separate. Berry growers

here should go in with those at the Coast. To another enquirer: "We never sell to a retailer, but to jobbers and wholesalers. We consign to our own agents in London and sometimes auction in New York. Our methods vary in accordance with the needs of each community. We never sell to consumers. That can't be done. There are legitimate middle men in the channels of trade. To these we sell, but never to a speculator. I feel you need brokers who are not determined to break the growers to the advantage of the city man, but I do not know the prairie end of your business to speak positively. Get your apples tied up by contracts. If you get 90 per cent. of the growers signed up and organize, I will be glad to give advice on the best marketing plans with the assistance of the best brains in California. Get your apples tied up and get consumer demand by advertising. Then you won't need to worry."

BUCKLEY'S BRONCHITIS MIXTURE

RESULTS GUARANTEED FIRST DOSE BRINGS RELIEF

FOR COUGHS BRONCHITIS COLDS

Sold in Wolfville by A. V. RAND

The Harp in Canada



LAKE LOUISE ALBERTA



M.A. HARGADON

From time immemorial nature has been a source of inspiration to the poet. The majesty of the mountains, the serene beauty of the forests, the charm of rivers—all seem to have the effect of moving poetic souls. Canada, with its wealth of glorious scenery is therefore naturally the home of poets, and indeed, it has been said that one cannot throw a snowball without hitting one.

The Canadian school of poetry is essentially a nature school. Bliss Carman, Charles G. D. Roberts and Archibald Lampman have set the standard, and a very high standard it is. Probably nothing in Canadian literature has been more quoted than Bliss Carman's "Low Tide on Grand Pre," a poem which breathes the spirit of nature as "felt on the lovely shores of Nova Scotia. The modern Canadian poets are following in the footsteps of these writers, but going further afield, as the facilities for travel throughout the great Dominion are extended. Thus, for instance, in a neat volume of poems by a young Irish-Canadian poet, M. A. Hargadon, the scene changes from Ireland to Nova Scotia, Quebec, and the Canadian Rockies. Here is a charming verse from a poem about Lake Louise:

"This lake is God's best picture; that is why He hung it on the mountains at the sky. And set it in so beautiful a frame. Art galleries of heaven have none the same."

This is the closing verse of a poem inspired by the majestic beauty of Banff:

"There is no lovelier place to live And when at last I die, I think my soul will go to Banff Instead of to the sky. For here there is no sorrowing, No suffering nor care, And, up so near to paradise, It seems enfolded there."

The French-Canadians are described as—"Branch of a splendid race transplanted here Illuming life through all this lovely land. In Nova Scotia M. Hargadon is inspired to write lines that are particularly happy:—

"God writes His poetry to-day; I see the flashes of His hand On distant hills, along the bay, All through the fair Acadian land.

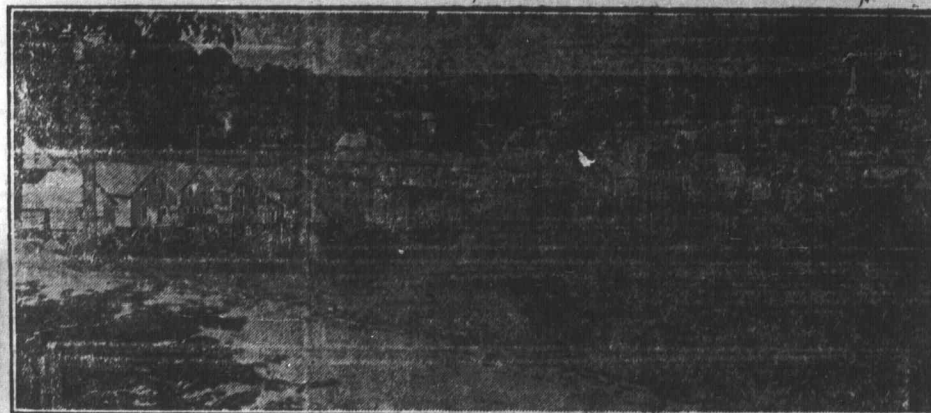
"His book is every scene about, There are a million happy lines; The sweetest I have chosen out Beneath the steeples of the pines."

Many of the poems are about Ireland, a country which has given Canada many good settlers, and no doubt, will give many more. Here is a verse from one:

"Young April is in Ireland now, I wish that I were with her there. For she is far the loveliest Of all the April anywhere; She has the sweetest voice and face; She has the brightest gowns to wear."

Irish and Canadian poems are illustrated with attractive photographs of scenes in Canada and Ireland. With St. Patrick's day approaching, and with Ireland now taking her place amongst the nations, the book is likely to create a wide interest at the present time, as it appears at a particularly opportune moment. It is prefaced by a sympathetic introduction by Colonel George H. Ham.

Irish and Canadian Poems are issued by The Modern Printing Company 38 Dewar Street, Montreal. Price one dollar.



Bear River, Nova Scotia, is partly built on the water, like Venice in Italy.

CANADIAN LEADERS URGE OPEN GATE TO WORTHY IMMIGRANTS



Two family home in Venice an Italian settlement in northern Alberta



The two families live in the home in the Italian farmers



Farm buildings and fuel supply of coal of Russian soldiers in southern Manitoba

A personally conducted CPR land party arriving at St. John N.B. from England

In pre-war days immigration flowed toward America from the four ends of the earth. This tide was dammed by the war and its resumption retarded by after-war conditions. Canada erected legislative barriers as to quantity, quality and kind.

Canadian leaders now declare that so far as Canada is concerned the barriers must be raised and immigration encouraged. Lord Shaughnessy, under whose administration as its president, the Canadian Pacific Railway performed miracles of colonization and development for Canada, says: "We must have immigration. We have had very little since 1914. On the contrary, I am afraid we have lost somewhat. Then, after the war, the natural feeling that grew out of the war encouraged the placing of restrictions on immigration that have been most disastrous in their results. We must have settlers from Korea, Hungarians, Swiss, Dutch, Scandinavians and Welsh. In addition to many of these nationalities that have been merged into mixed communities. Between 1900 and 1915, Canada absorbed 250,000 immigrants from the Central Powers and less than 100 have come in during the succeeding years. Canada realizes the value of worthy immigrants no matter whence their origin and the first steps are being taken to open her gates to all such.



DRUGS AND PROHIBITION

Rev. Peter Bryon "I believed in Prohibition, absolutely. My faith is shaken," said a friend to me a few days ago.

Judge Emily Murphy, in her book, "The Black Candle, in the chapter devoted to "Prohibition and Drugs", makes it clear that she does not consider Prohibition to be the cause of increased addiction in drugs.

Many medical authorities confirm Judge Murphy's statement. "Joseph C. Dams, M. D., the Chief Resident Physician of the Philadelphia General Hospital states that from the testimony of their drug patients, there is no connection whatever between drug-disease and the inability to get liquor."

The New York City Health Department in the year 1919-1920, asked 1,403 drug patients the cause of their addiction. Only 1 per cent. came to it from alcoholic indulgence.

The City Health Officer of Jacksonville, Florida, reports that from the histories of addicts registered, "it appears that there is no relation between the habitual use of alcoholic liquor and the drug addict."

The Medical Committee of the Kiwanis Club, Vancouver states: "Practically all observers state that there seems to be no special connection between the use of alcohol and the use of drugs. There is no evidence to show that the suppression of the use of alcohol increases to any appreciable extent the addiction to drugs, as drug addicts are rarely alcoholics."

Cora Frances Stoddard in her "Pre-

liminary Study" on the relation between prohibition and drug addicts says, "Of 1,169 patients treated at the New York Narcotic Relief Station in one week (April 10-16, 1919), most of them were mere youths, nearly one-third of them are not out of their teens. One boy began at the age of thirteen."

Dr. C. M. Crawford, the Ontario Hospital, Whitby, says: "Morphine and cocaine are responsible for certain type of mental disorder. There has been no increase so far as we can determine in either Morphine addiction or cocaine addiction since prohibition came into effect."

Dr. G. H. Kirby, Medical Director of the New York State Hospitals, says: "Since prohibition has come into effect alcoholic mental disorders have practically disappeared and further morphine and cocaine addiction have not increased at all." He bases his statement on many thousands of cases.

If other causes have not shaken my friend's faith in Prohibition, there is evidently no cause for the foundation of his faith being shaken by the facts regarding the drug traffic.

CANNING SCORES WIN IN GAME AGAINST KENTVILLE

KENTVILLE, Feb 1—Five hundred enthusiastic hockey followers witnessed the overtime game here tonight between Canning and Kentville, the former outfit capturing the honors three to two after scoring two goals in the extra session to the locals one. Seldom has a hockey game caused so much excitement and although the local team came out on the short end of the score, their supporters were not backward in admitting defeat in the hands of the snappy team from Canning.

Canning—Grant, goal; Baxter and Dickie, defence; Bennett, Lyons and Eaton, forwards; Christie, Jackson and Leslie, subs.

Kentville—Walsh, goal; Wigmore and Corbin, defence; Leitch, Benzanson and Bishop, forwards; Simmonds, Neary and Kilcup, subs.

Referee—Ves Laing.

PUBLIC SPEAKING

There are six rules that every public speaker who would be successful should follow, according to the Hon. Albert Beveridge, who spoke at Evanville College this spring:

"Speak only when you have something to say."

"Be so plain, so simple in your language and statement that the dullest person may understand clearly."

"In your speech be so just that your worst opponent will say you are fair."

"Say nothing that you do not honestly believe."

"Stop when you get through."

In regard to delivery he said: "Be quiet, have self-mastery, gesture only when the impulse comes from within, be a gentleman, show emotion only when sincerely moved, dress with neatness and care."

Mr. Beveridge condemned backbiting in public speaking. "Denunciation of the other fellow is cheap."

"Consider your audience as a big person, a composite person. Talk to them conversationally."

Pay your Subscription today

THE FARMERS AND THEIR TROUBLES

CANADA is not the only country where the farmers are seeking relief in the form of easier credits. In the United States, in Australia and in other countries where a large portion of the population is engaged in agricultural pursuits there is the same demand for something to offset the economic consequences of the slump in the markets for farm products the prices of which are directly affected by the buying power of Europe.

The extent of the depression which the farmer is feeling is the reaction from the prosperity which he experienced some years ago, and economic laws adjust the extent of the swing. But did the farmer keep his house in order? Did he save for the lean years from the fat years? Many did not.

One might well have supposed that in such a period of rising prices the farmers would have reduced indebtedness of all kinds—paid off the mortgage and paid off what might be owing to the bank. On the contrary we find that in the United States farm mortgage indebtedness was very largely increased during this period and bank loans extended. In older parts of Canada there was some disposition to burn the mortgage but in the West the tendency was in the other direction.

The war-time greater production campaign was resorted to. In the arithmetic of bushels by acres there were paper profits by buying more land, by borrowing more money, by sowing more acres. The idea of conserving profits or even of improving farming methods was largely lost sight of in the understandable optimism of acreage multiplied by price.

Then came the slump. With the decline in market prices on the one hand and high cost of production and overhead on the other the farmers have suffered—suffered in many cases, particularly in the West, in proportion to their acreage. Canada perhaps more than any other country in the world is dependent upon the profit-making farming for the prosperity of all her people. Every thing that can be done should be done to make agriculture profitable to our people on the land and attractive to newcomers, but it must not be forgotten that there have been some economic sins committed which must be lived down—economic laws apply to farming as to any other business.—Financial Post.

POKES FUN AT YANKS

"Dey" Rhymes in London Cafe Causes Great Merriment

In the main dining-room of Simpson's, the famous restaurant in the Strand, London, there is a painting of the quasi-historical incident of the dish of four-and-twenty blackbirds being set before the king. Not long ago a couple of English frequenters of the restaurant arrived at a state of mind wherein the production of the following rhyme was achieved:

Four-and-twenty Yankoes,
Feeling mighty dry,
Took a train to Canada
And bought a case of rye.

When the case was opened
The Yankoes began to sing:
"To Blazes with the President!
God Save the King!"

The parody is going the rounds of London's clubs and hotels to the accompaniment of much laughter—and feeble grins from Americans.—New York Tribune.

RELIABILITY

The delicate flavour of "SALADA" never varies
Every packet deliciously fresh



SOLD AT ALL GOOD GROCERS BROWN LABEL 65c. PER LB.

To people who live in the country

MANY of you have money and wish to invest it as promptly, as profitably, as privately and as conveniently as city people.

FOR these reasons we have extended our facilities for the sale of safe, reliable Bonds by mail.

UNDER our plan, we send you a list of high-grade Bonds to select from and make you definite recommendations. Then, when you have made your choice, you order the Bonds from us just the same as you would order goods by mail from a big department store. We deliver them to your bank with draft attached, so that you may inspect them before purchase. You take no risk.

BY investing in this way, you get prompt service. You have the same choice of investments as city clients and you can buy by mail on exactly the same terms as big institutions and large private investors.

FILL out this coupon now. Let us send you investment items each month and advise you from time to time what it would be safe and profitable to buy.

Royal Securities Corporation, Limited - Royal Bank Building, Halifax. Please send me "Investment Items" and other literature. Name: Address:

This is the coupon that you should send to us first. If you don't wish to cut this paper, send us your name and address on a postcard or letter.

Royal Securities Corporation, Limited. Telephone Backville 471. Royal Bank Bldg. HALIFAX. W. B. MILNER Branch Manager. Montreal - Toronto - St. John - Winnipeg - Vancouver - New York - London

Cash & Carry Grocery and Meat Store

Price list for various items: Special Friday (1 can Salmon 25c, 1 can Lobster 50c, 1 can Sardines 10c, 1 can Shrimps 40c, 1 can Soup 10c, Fresh Haddock 12c, Fresh Cod 12c, Boneless Cod (best) 16c, 1 lb. Seedless Raisins 20c, 1 Baking Powder 20c, 1 can Sliced Pineapple 35c, 1 pk. Pearline (large) 20c, 1 lb. Shelled Walnuts (best) 75c, Beef Roast 14 to 22c, Beef Steak 22 to 25c, Pork Roast 20 to 25c, Veal Roast 20c, 1 bus. Potatoes (best) 60c, 1 pk. Turnips 15c, 1 pk. Apples 25c, 10 lb. Onions 25c. Special Saturday (1 can Salmon 25c, 1 can Lobster 50c, 1 can Sardines 10c, 1 can Shrimps 40c, 1 can Soup 10c, Fresh Haddock 12c, Fresh Cod 12c, Boneless Cod (best) 16c, 1 lb. Seedless Raisins 20c, 1 Baking Powder 20c, 1 can Sliced Pineapple 35c, 1 pk. Pearline (large) 20c, 1 lb. Shelled Walnuts (best) 75c, Beef Roast 14 to 22c, Beef Steak 22 to 25c, Pork Roast 20 to 25c, Veal Roast 20c, 1 bus. Potatoes (best) 60c, 1 pk. Turnips 15c, 1 pk. Apples 25c, 10 lb. Onions 25c.)

Pay Cash and Save Money. Chicken, Fowls, Butter and Eggs taken in exchange for goods.

FRANK W. BARTEAUX

PHONE 53.

PROFESSIONAL CARDS

Eaton Brothers Dentists. Dr. Leslie Eaton, D. D. S. University of Pennsylvania. Dr. Eugene Eaton, D. D. S. Pennsylvania. Tel. No. 43.

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J. A. M. Hemmeon, M. D. Diseases of EYE, EAR, NOSE and THROAT (Glasses Fitted) Royal Bank Bldg., Wolfville, N. S. Hours: 10-12, 2-3, and by Appointment

Dr. H. V. Pearman Specialist EYE, EAR, NOSE and THROAT Office practice only WOLFVILLE, N. S.

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G. K. Smith, M. D., C. M. Grand Pre, N. S. Office in residence of H. P. KINNEY Hours: 1.30 to 3.30 P. M. 7 to 8 P. M.

G. C. NOWLAN, LL. B. Barrister and Solicitor Money to Loan The Acadian Building, WOLFVILLE Phone 340 Box 134

R. B. BLAUVELDT, (LL. B.) BARRISTER & SOLICITOR Realty & Insurance Money to Loan at Current Rates. Fruit Company Building, Wolfville Phone 172. Box 146.

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E. A. CRAWLEY A. M. Eng. Inst. Canada Civil Engineer and Land Surveyor Registered Engineer and Nova Scotia Provincial Land Surveyor WOLFVILLE, N. S.

O. D. PORTER Auctioneer for Wolfville and Kings County

J. F. HERBIN OPTOMETRIST, OPTICIAN. Eye examination, and fitting, lens cutting. Herbin Block (Upstairs) Phone 53-13, House, 67-13. Day service, and Tuesday, Thursday and Saturday evenings.

FRED G. HERBIN Watch, Clock and Jewelry Repair Work HERBIN BLOCK, - Upstairs

M. J. TAMPLIN Accounts Checked, Books Written Up, Balance Sheets Prepared, etc. WOLFVILLE, N. S.

D. A. R. Timetable The Train Service as it Affects Wolfville

Train schedule table with columns for train number, route, and arrival time. Includes entries for Annapolis Royal, Halifax, Yarmouth, and Wolfville.

Homes Wanted! For children from 6 months to 16 years of age, boys and girls. Apply to H. STAIRS, Wolfville Agent-Children's Aid Society.

Souvenir folders, containing sixteen pictures of Wolfville and vicinity, on sale at THE ACADIAN Store. Price only 25 cents.



Lord and Lady Byng on their Way Across Canada.

Upon their arrival in Winnipeg, during their Western tour, Lord Byng and his party posed for a battery of camera-men in front of the Governor's private car at the C. P. R. Station. In this group are, left to right—Capt. the Hon. E. W. Erskine, Mr. E. H. Coleman, secretary to the Lieutenant-Governor, Col. Goddard-Godson, Mr. Justice Perdue, Lady Atkins, Lady Margaret Rosenwen, Baron Byng, Major the Hon. H. J. W. Jolliffe, Lady Byng, Hon. T. C. Norris, Premier of Manitoba, Sir James Atkins, Lieutenant-Governor of Manitoba, General E. B. D. Ketchen, and Acting Mayor Powles.

Plumbing and Furnace Work. JOBBING PROMPTLY DONE. H. E. FRASER Phone 75

COAL! HARD COAL SOFT COAL COKE KIN-LING A. M. WHEATON

Cut Flowers add a note of cheer to the home. We have Carnations, Daffodils and Narcissus. SPECIALS for ST. VALENTINE'S DAY Boxes of Spring Flowers Bunches of Violets Old Fashioned Bouquets

E. C. SHAND Windsor - Nova Scotia Local Agents: Woodman & Company Mr. Harwood

The Port Williams Acadian

PORT WILLIAMS ITEMS

Mr. and Mrs. Robt. Newcombe entertained a snow shoeing party on Friday evening. After the tramp a pleasant hour was spent and dainty refreshments served.

Mrs. Norman Regan is at Westwood Hospital where she underwent an operation for appendicitis on Saturday last, performed by Dr. MacDougall, of Halifax.

Mrs. Martha Rand is suffering from a badly sprained ankle, the result of a fall last week.

Jack Zwicker, of Horton Academy, is home on account of an attack of grippe.

The hockey team from here went to Canning Friday evening, and were defeated with score 7-3.

On Wednesday evening they played Windsor, on the Kentville Rink with a score of 7-3 in favor of Port Williams.

Monday Evening the "Lily of Valley" Division enjoyed a chicken supper with all the fixings. Toasts were proposed as follows:

To the King, by A. B. Rand, responded by National Anthem.

To The Division, by M. K. MacKinnon responded by T. J. Jordan.

To The Ladies, by C. A. Newcombe responded by Miss Hanson.

To The cause we represent, by A. C. Clark, responded to by Rev. O. N. Chipman.

The response of T. J. Borden took the form of history, tracing the growth of the Temperance Movement since 1877 and giving a very interesting sketch of the "Lily of Valley" Division since its organization in 1878, of the 29 charter members but 6 are still living. R. F. Newcombe read an advertisement in an old "Presbyterian Witness" an enterprising liquor establishment in Halifax offering for sale so many kegs of rum, whiskey, brandy etc. It is safe to say that the temperance sentiment has changed so greatly with the passing years that no such advertisement could be found in any religious paper in Canada today.

Last Sunday morning Pastor Chipman preached on the 3rd Commandment. This series of sermons are proving helpful as well as interesting. The stormy Sundays and intense cold has made the congregation smaller since the New Year. With the thermometer below zero Mrs. Margaret Besanson walked 3 miles on Sunday last to church. We hardly think this can be beaten by one of 78 years.

In the evening G. N. Hamilton, of Horton Academy, addressed the W. W. Guild, on "Work men for Christ" and a sketch of Pilgrims Progress was given by Lloyd Jess. The girls of the Guild presented the Pageant "Voices of the Women".

CHOICE RECIPES

Spiced Fish.—Steep 6 cloves, 6 allspice kernels, 6 pepper corns, 1 tablespoon brown sugar in 1 cup sharp vinegar 10 minutes, and pour it over 1 pint of any cold flaked fish.

Layer Cake with Banana Filling.—One and one half cups flour, 1 cup sugar in sieve with 1 teaspoon baking powder. Sift and add 1/2 cup melted butter in cup, break one egg in butter, fill cup with milk and flavor. Filling.—One cup sugar mixed with white of an egg, 1 mashed banana. Mix well together and put between layers. This makes a two layer cake.

Milk Soup.—Two fair sized Spanish onions, 4 to 6 potatoes, according to size, a little celery and about 3 crusts of stale bread; cut onions, potatoes and celery up and boil with bread in about a quart of water till thick, stirring and adding more water if wanted; boil slowly for about an hour then rub all through a wire sieve, add about 1/2 pt. of boiling milk and pepper and salt to taste; do not boil after milk is added.

Round Steak with Macaroni.—One half package macaroni, 1 lb round steak, 1 can tomatoes, 1/2 cup grated cheese, 1 cup bread crumbs, 3 tablespoons butter, 2 onions, salt and pepper. Break macaroni into small pieces and cook with 1 tablespoon of butter in boiling water 20 minutes, then drain. Put steak and onions through food chopper. Butter a casserole, put in macaroni, meat, onions, seasoning, tomatoes, cheese and crumbs mixed and remainder of butter. Bake one hour.

Current Buns.—Sift 1 quart of flour with 4 teaspoons baking powder and 1 teaspoon of salt, rub in 2 tablespoons of shortening and add just enough sweet milk to make a dough. Place on a floured board, roll into a thin sheet, spread with butter, sprinkle with 1/2 cup of sugar, dust with cinnamon and sprinkle with clean, dry currants. Roll up, cut in slices, place in a pan with a space between each and bake in a moderately hot oven.

Every business man who expects public patronage should ask for it through an advertisement in the local paper. People have been educated to read advertisements, and naturally they expect better service from a merchant who asks for their trade than one who doesn't.

GREENWICH ITEMS

The news is in circulation, that Mrs. Emma Harvey has sold her property to the United Fruit Company, and they will use her store for an up-to-date grocery store.

The piano committee, of the Community League, met at the home of Mr. and Mrs. B. L. Cox, last Tuesday evening.

Messrs. George and Robert Bishop left last Wednesday morning, for the mountain being well equipped in every way for a hunting trip. They returned home late Friday afternoon, having enjoyed their stay in the woods.

Our school, accompanied by Miss Piper, their teacher, and Miss Pearson, enjoyed their annual sleighing party, going across to Port Williams, thence to Kentville, returning by New Minas. A jolly crowd, our school being a large one, with their original "Yell", etc. Teams were provided by Mr. Elmer Hennigar and Mr. Hazan Bishop.

Three of our residents, two ladies and a gentleman called upon our school one afternoon first of last week, having been appointed to call by the Community League. A good idea to be kept up.

A number of men have been employed the last week or two, by Mr. Herbert Johnson, cutting ice on his pond.

Mrs. Dexter Forsythe, entertained a good number of the young ladies also a few young girls, last Thursday evening, in honor of the two new brides of the place, Mrs. Harris Forsythe and Mrs. Frederick Baker. The "peanut hunt", during the evening, caused much merriment and was thoroughly enjoyed by all, in the chase from place to place, upstairs and down, as directed by the finding of slips of paper, the start being made from red hearts bearing the name of each guest and where to go first, it was all so arranged that each bride at the end of her hunt, found a shower of handkerchiefs from the guests, most of them having an amusing rhyme attached, the reading of which was enjoyed as the guests were seated in a circle on the floor of the living room, after the hunt was over. The handkerchief shower was a genuine surprise to each bride. Toward the close of the evening, dainty refreshments were served. All left for their homes with very pleasant thoughts of their hostess and the most enjoyable evening she had given them.

Mrs. T. Andrew Pearson was hostess at an afternoon tea, last Friday.

The Community League was in charge of the Dramatic Committee last Friday evening, and after the usual business, reading of current events, etc., was finished a short programme was put on, we understand the committee was disappointed in one number planned for on programme, almost at the last minute, but the violin solo by Mr. Robert Bishop accompanied by Jessie Bishop was enjoyed, also the half hour play, was well put on and proved much amusement. Then came the looked for Radio concert, given by Mr. Maurice Haycock, of Wolfville. A good

CANARD NOTES

Rev. A. J. Prosser went to Bridgetown on Saturday and filled the pulpit of the Baptist church on Sunday. Mr. Mason, of Wolfville preached in the Baptist church at Canard.

Rev. A. J. Prosser will sever his connection with the church at Canard this month and will deliver his farewell sermon on Sunday, Feb. 25th.

Mr. L. K. Payzant, of Dartmouth, has been visiting friends at Canard and Wolfville during the week.

Mrs. J. L. Eaton, of Lower Canard, has been very ill with "Grippe" but is improving.

Mrs. C. S. Baris, of Wolfville, has been the guest of her sister Mrs. J. C. Eaton for a few days.

The Auto-social twice postponed on account of bad weather took place at the parsonage on Thursday evening. A Large number were present. A very pleasing programme followed by the reading of the poems, telling how each member earned her dollar, was much enjoyed. The gentlemen helped with the contributions, about \$55.00 was realized towards the fund for buying Autos for the Missionaries in India.

Mr. R. O. Norris left last week for the Victoria General Hospital, Halifax, for treatment.

Mrs. Prosser was thrown from a sleigh on Sunday p. m. and quite seriously injured. Her many friends hope for her speedy recovery.

YES, INDEED!

"I could never bear to be a widow's second husband," said the young brother of a man who was marrying a widow.

"Well, for my part," remarked the bridegroom, with a twinkly smile, "I'd very much rather be a widow's second husband than her first."

There was a jolly merchant
Lived on the River Dee
He worked and sang from noon till night
No lark as blithe as he
And this the burden of his song
Forever used to be
"I sell my wares, I have no cares
I advertise, you see."

audience was present and thoroughly enjoyed the concert, part of which came from New Jersey. It could be heard quite distinctly, yet the atmosphere, owing to the coming storm, prevented concert being as plain as sometimes heard. Those present deeply appreciated Mr. Haycock's treat he gave them. Owing to other attractions in nearby places, a number were prevented from enjoying the Radio concert. The President will give another of his worth-while lectures on this Friday evening. All should enjoy it.

Miss Elsie Piper was a guest with friends in Kentville, on Sunday.

INTERESTING CANADIAN WOMEN



(Judge Emily R. Murphy)

Mrs. Murphy's name is a household word in Canada. Her activities have included work for almost all the important women's organizations in the Dominion. Almost twenty years ago Mrs. Murphy moved to the West, and as in the case of several other western women leaders, discovered a great deal to be done there for the betterment of conditions affecting women and children. Her experience there are reflected in her books, "Janey Canuck in the West," "Open Trails" and "Seeds of Pine," while her latest, "The Black Candle," deals with a problem, serious all over the Dominion, the drug problem. Mrs. Murphy is Judge of the Juvenile Court and a Police Magistrate, in Edmonton, and has been decorated by the King as Lady of Grace of the Order of St. John of Jerusalem. In 1920 she was a member of the Imperial Press conference. She is honorary president of the Canadian Women's Press Club, vice-president of the Social Service Council of Canada and the Canadian Committee on Social Hygiene, besides being associated with the Federated Women's Institutes, Society of Women Journalists, National Council of Women, Canadian Committee on Mental Hygiene and the Canadian Author's Association.

Subscribe to The Acadian

AVONPORT ITEMS

Mrs. Geo. J. Huntley returned home on Wednesday after spending two weeks with her sister Mrs. W. G. Smith at Kentville.

Mrs. Susie B. Hugs is spending the week in Wolfville guest of her sister Mrs. F. M. Abbott.

Mr. David Huntley and daughter Miss Alma left last week for Waltham Mass., where they will in future reside.

Mr. C. A. Holmes who is a patient at the Provincial Sanatorium, Kentville, spent Saturday last at his home here.

Mrs. F. W. Cory, of Hortonville, has been the guest of her daughter Mrs. F. G. Graham for the past two weeks.

Mr. J. A. MacPherson, of the firm of L. E. Shaw Ltd. made a business trip to Sydney this week.

"Hopeful Division" spent a very pleasant evening with Gaspereaux Division on Friday evening of last week, a good programme was given by each division after which refreshments were served by the members of Gaspereaux Division.

Mr. Geo. Deckman, D. A. R. Agent, spent the week end at Bridgetown with his father, Dr. A. A. Deckman.

Word has been received here of the death in Lynn, Mass., of Mrs. Peter Green a former loved and respected resident of Avonport. She leaves many friends here who greatly regret her passing and the sympathy of all goes to her daughter, Miss Margaret Green, who was for many years the D. A. R. Agent here where she made many warm friends.

RUINED BY NOT ADVERTISING

LONDON, January 26.—The business of Day and Martin, whose blacking was used by Sam Weller to polish Mr. Pickwick's boots, is, after more than a century and a half, to pass into other hands. The shareholders will be asked at a meeting on January 28th to pass a resolution consenting to the sale of the business.

"I am perfectly convinced that if only Day and Martin's had advertised their wares during the last quarter of a century the old firm would not be in the plight that it is today." This statement was made by Mr. Burlison, manager for the once famous

house of Day and Martin, to a "Daily Express" representative yesterday.

"There is no doubt that the business has been ruined," Mr. Burlison continued, "because when in 1896 the firm became a limited company no definite policy regarding advertising was adopted. Those who were then in charge even went so far as to hinder progress and development by placing on the market new polishes under unknown names, and the origin of the modern wares never became known to the public.

"How many people are aware that Day and Martin's has ever manufactured anything but the blacking which went partly out of use in 1896 when chrome leather was adapted for footwear? Nevertheless all these years we have been selling polishes and up-to-date cleaning materials that are just as excellent as the many now better known ones in the market. Even now, if the necessary capital could be obtained, I am convinced that by means of a systematic campaign of advertising, hard though it is to restate the popularity of a firm whose name has been gradually dying, the ancient business of Day and Martin could once more be made to flourish.

"Those who conducted the business in its earlier years—it was founded as long ago as 1770—were not so negligent in the matter of advertising. I have in my possession a proof of an advertisement that appeared in the "Courier" in 1805. As late as 1897 sandwich men dressed up as smart footmen used to be sent into the fashionable boot shops to inquire if the proper blacking was being used.

"Famous literary men in the past century were not shy of advertising Day and Martin in their books. Dickens loved to refer to it whenever possible because he hated the firm of Warren, where he worked when a boy. Carlyle, George Eliot, Hood, and Bret Harte all immortalised the firm's name.

WHY DIG HIM OUT?

The chap who was sighing for a return of the good, old-fashioned Winter will show up as soon as he is dug out.—New Haven Register.

The giddy girl makes a merry companion, but a sorry wife.

HEATING, PLUMBING

Now is the time to have SYSTEM installed, Hot Water, Steam, Hot Air, PIPELESS and PIPED FURNACES

STOVES

Hall, Room and Bedroom, All Styles. Coal or Wood.

RANGES

Complete line BEST COOKERS and BAKERS, cannot be excelled. All made in CANADA and especially in Maritime Provinces.

PLUMBING

Full line Bath Tubs, Lavatories, Closet Sets, High Back Sinks, Sink and Laundry Trays and everything that is required in Specials.

WATER SYSTEM

This is another of our strong lines. We are prepared to install the kind of Pumping System that is most suitable for your requirements. All kinds of Pumps carried in stock, Hand, Power and Electric Motors. Where you have Electric Current we particularly call your attention to our Pneumatic Electric outfit.

Stock of Gas Engines, Pumps, Pumping Jacks, Tanks (Large and Small) carried in stock.

Can supply all kinds of fittings in Cast Iron and Malleable. No job too small and none too large but what we can serve. Our prices are in keeping with the QUALITY. When you receive our quotations you will send the business our way.

HARVEY'S

J. W. HARVEY, Manufacturers Agent. PORT WILLIAMS, N. S.

DELORO ARSENICALS

"Made at the mouth of the Mine"

Deloro Brown Copper Arsenic Dust combines the advantages of low cost of manufacture, (no coal is used); with high fungicidal and insecticidal value. The difference between the Brown and Blue in scab control in 1922 was less than one per cent. or well within the range of experimental error.

The Brown dust used in 1922 was made in a small way and poorly ground in a ball mill. In sticking value it was in no way superior to the Blue Copper Dust.

The Brown dust being put out by Deloro in 1923 possesses the following advantages over that used in 1922.

It is all ground in a Raymond mill and air floated before packing.

Deloro Arsenate of Lime is the most adhesive arsenical yet made and is used in Deloro Brown dust, thus making it infinitely more adhesive than Blue dust mixed with lead arsenate.

Deloro Brown Dust is made in such a manner as to prevent it from caking as rapidly as last year's Blue dust. Samples have been kept over a year without showing any traces of caking.

Experiments in Cornell in 1922, with some air floated, new process dust showed it to be a much better floating material than the Blue Copper dust.

With all these improvements, Deloro confidently expects its Brown Copper Arsenic Dust to prove superior in insecticidal and fungicidal value as well as in sticking value, safety and cost to the Blue Copper Arsenic Dusts in 1923.

Deloro makes a full line of Wettable Sulphur, Lead Arsenate, Paris Green, Nicotine Sulphate, Arsenate of Lime, Nicotine Dust, 60-10 Sulphur Lead Arsenate, Green Potato Dust, etc.,

Write for information regarding
DELORO ADHESIVE ARSENATE OF LIME

DELORO CHEMICAL COMPANY, LIMITED

DELORO ONTARIO

GEORGE E. SANDERS, General Manager. VERNON B. DURLING, Plant Manager.

Represented in the Annapolis Valley by
GEORGE A. CHASE
Port Williams, N. S.