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# THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY  
\$2.00 PER YEAR

VOL. VI.

TORONTO, DECEMBER 16, 1892.

No. 51

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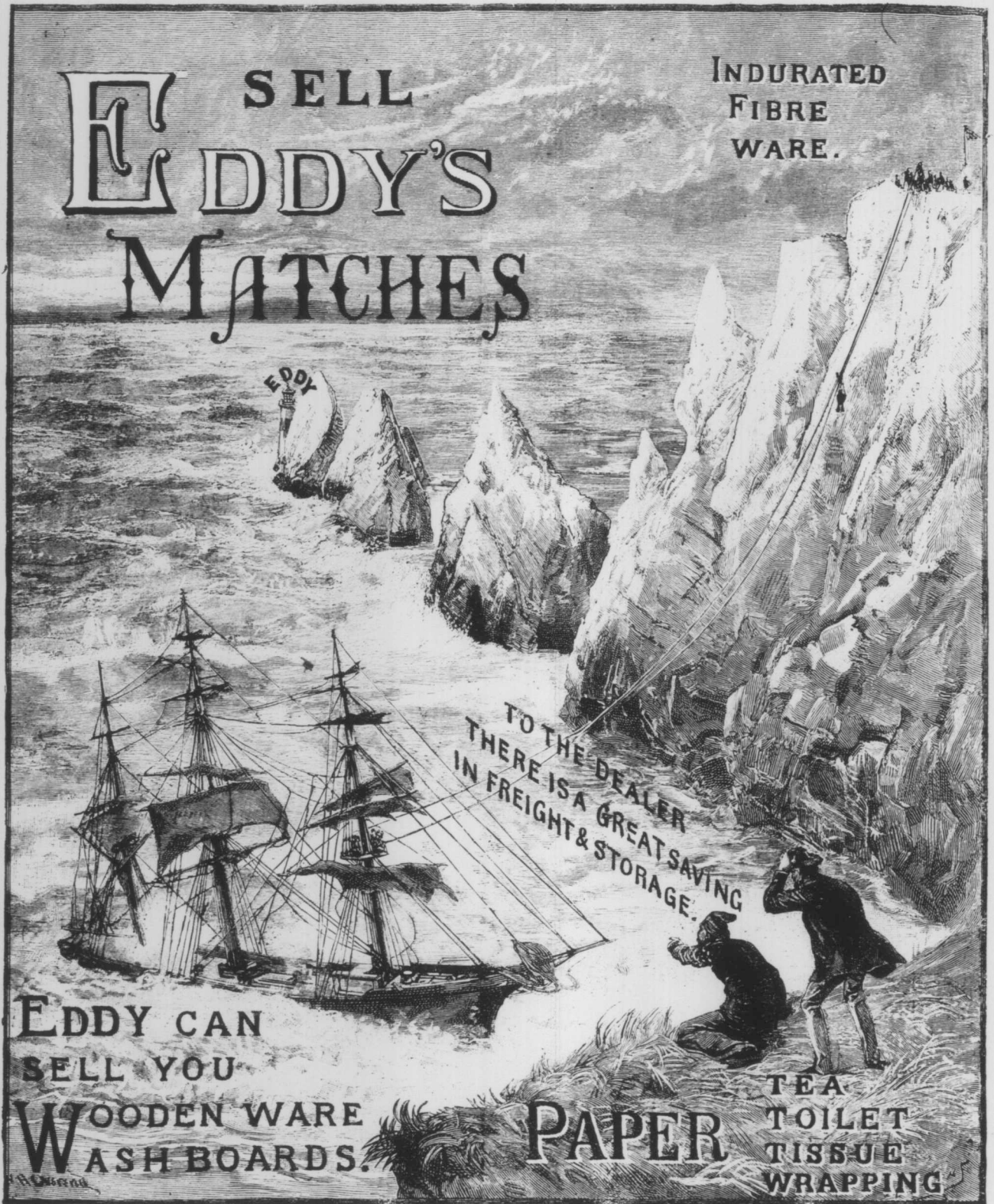
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**THE CANADIAN GROCER**  
 & GENERAL STOREKEEPER

PUBLISHED WEEKLY.  
 \$200 PER YEAR

Published in the interest of Grocers, Packers, Produce and Provision Dealers  
 and General Storekeepers.

Vol. VI.

TORONTO, DECEMBER 16, 1892.

No. 51

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.  
**THE J. B. McLEAN PUBLISHING COMPANY,**  
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 TRADE JOURNAL PUBLISHERS.  
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Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

The questions to which the answers below are affixed were forwarded by a subscriber:

1. How many years is it since the Patrons of Industry were started?

It is about four years since they got a footing in this country.

2. Is it a very flourishing order?

So far, it has accomplished little. It has undertaken some considerable objects, but none of importance has been realized. Lodges in several parts of the country have died out. The main inducement to farmers to join the order is the prospect held out by organizers that the Patrons will be able to buy at much lower prices than people outside of the order. Since that prospect has not been very generally realized, the members of Patron lodges have lost a good deal of their enthusiasm in many parts of the country. The Patrons have been unable to effect any of the political objects they aimed at, failing to elect a single member to the House of Commons, to secure any change they agitated in the duty, to abolish the Senate, to enlarge the powers of county councils, to bring about a

purely revenue tariff, or any other professed or attempted change. Their commercial success has been likewise limited. Their special salt contract did not go through, as the Company they made it with was obliged by a decision of the courts to remain in the Association which forbid its lowering the price. From a consideration of these and other facts it must be concluded that the order is not a flourishing one.

3. Does the order exist yet in the place it parted in?

It does, but not in great prosperity. It was started in Minnesota. The Populists, or People's Party, have attracted the attention of the farmers who believe in the underlying principle of such movements. Even before the name "People's Party" was heard of, the Farmers' Alliance overshadowed the the Patrons in the United States. In that country the Patrons are now but little heard of.

4. Can they have in the order as much for one dollar as for three dollars outside of it?

The fourth question was not written very distinctly, and we are not sure that it is correctly given above. Of course the answer to the above is No.

5. Does the order carry on any manufacture at headquarters?

No. It would need to be chartered as a manufacturing and trading body, and it is not so incorporated. It has a charter of incorporation under an Ontario statute, but not one conferring any authority to trade.

7. Has the order a large capital?

No. It does not profess to raise money for any commercial purpose, except in the case of persons within the order who desire to organize for some trading or manufacturing purpose. Such an organization has to be incorporated as a separate body, if it wishes to do a business as an individual in the same way as any joint stock company. There are such companies formed in the order, for ex-

ample that at Brantford to make agricultural implements and binding twine. We do not know whether or not this is incorporated, but it would need to be to make the contraction or collection of debts easy, or to assure confidence in it on the part of people it aims to deal with.

8. Which has the greater benefit: the farmers or the organizers, who get \$13 for opening lodges and instructing the members?

The organizers appear to have the surest thing.

9. How many years will it take the Patrons of Industry to close the doors of the manufacturers and wholesale merchants of the country?

It would take so long a time that the order will not live to see that object accomplished.

\* \* \*

These are the days when boxes of raisins, barrels and half-barrels of currants, mats, bags and cases of figs, cases of prunes, walnuts, almonds, etc., are displayed freely and fully in grocery stores. There is a tendency, not often overcome, to be over-profuse in holiday exhibits. This error appears to be justified by the fitness of things, however. Perhaps there is no other element in the effect aimed at by the shop-keeper at Christmas-tide, that is so grateful to the eyes of beholders as the impression of lavishness. Single objects may be beautiful, may have pleasing form and color, but they lack an important feature that appears to be peculiarly proper to the occasion, if they seem to be stinted. There is no doubt about that. People want the shops to groan with plenty when Christmas stock begins to be shown. It therefore appears to be proper for the grocer to appeal to this liking for a plethora in his window, and interior effect, and Goodliness rather than beauty is aimed at. There is a richness in the appearance of all Mediterranean fruits that

is well brought out when it is set off by abundance. But this liberal display is wasteful, if no precautions are taken to prevent loss by exposure. Currants or raisins bared in full packages in bright windows in heated stores, lose in substance and flavor. The upper layers will weigh less and will taste worse as a consequence of such exposure. Some shopkeepers like to destroy the barrel in which the currants were packed, in order to get the solid mass out moulded in the form of the barrel, that they may place it in the window and encircle it with evergreens, flowers, etc. The holly and the mistletoe could just as well be put around the barrel as around its contents, and the latter would sell for more money. Packages can be so disposed and ornamented as to make up a beautiful display without all this loss. People are knowing enough not to want goods that have figured as window pieces. There is nothing that stales goods more rapidly. The trader would need to attach the legend, "Thou shalt not," to open boxes of fruits he displays too trustingly in the area within which customers stand. Twenty-five per cent. of the people who come into the store will casually and nonchalantly take up a handful of raisins or nuts, and as they civilly comment on the weather consume the fruit in the sight of the owner. They act as if they would impress you that there is nothing sneaking about them, they do not really care for the fruit, they just pick it up absent-mindedly, and perish the man who would be small enough to make any fuss about it. There is a condescending neighborliness in the air of some people who thus prey on the grocer, that he is expected to be flattered by, and which is intended to repay him. Now is the time when such losses ought to be guarded against.

\* \* \*

The grocery trade so far done upon this market on Christmas account shows a distinct rise, as compared with the corresponding trade of last year, in the influence of quality upon the demand. A marked preference for really meritorious goods appears to be the distinguishing feature of this Christmas trade. This was to be expected, if not now, at all events ultimately, as nothing could be more natural than a reaction against the practice of buying for price, that the keen competition of sellers had called into existence and had made almost universal in the trade. Last year the general level of values in groceries was

lower than ever it was before. But it may also be added, if some honorable exceptions be allowed for, that the quality line ran lower than it ever did before. There was some very trashy dried fruit sold a year ago. People seem to have gone as far as they will go in the direction that low prices lead them, in the matter of quality, and this year consumption is on a higher plane. The demand for trashy goods offered at prices intended of themselves to captivate buyers has lost its spring. The better class of fruits, nuts, canned goods, confectionery, fancy groceries, etc., are now in leading request. Prices are not so heavily assailed by buyers, who evidently are prepared to take more out of their customers and give better goods for the money.

\* \* \*

A class of goods whose sales have been increasing in volume for some years on this market are Valencia layers. Five years ago the quantity handled by any one house would probably not be more than one-eighth of that now stocked by the same house. The reason is perhaps a compound of two or three causes, but is largely owing to a rise in the demand for quality. The sale of all Valencia raisins has increased in the last five years, owing to the easier prices, but the consumption of layers has increased out of its former proportion to the total consumption of Valencias. There are more people able to afford select off-stalks and layers at present comparative prices than there were at corresponding prices ruling some years back. The demand for good cooking raisins is plainly enlarging, and chiefly because inferior goods are unsatisfactory.

\* \* \*

In Canada, the consumption of Malaga raisins is of small proportions. The call for this class of fruit is limited almost exclusively to the Christmas trade. For that trade it is, however, quite brisk. If Canadians used table fruits as freely in the ratio to population as the people of the United States do, the sales of Malaga raisins would be a big item in the year's grocery trade. The price would of course be affected, as the crop is always below the requirements of the demand in other countries. But grocers know that whatever stock of blue fruit they have on hand must be pushed off before the holiday trade is over. Buyers are not freely forthcoming after that.

\* \* \*

The Hamilton Retail Grocers' Association is the first to take note of the quantity

of bulged canned vegetables that have been put on the market this year. Inquiry of jobbers in this city brings out the fact that the goods denominated "swelled heads" are more plentiful than they were ever before found to be thus early in the season. First class brands are not complained of. The quality of the goods put up under the most reputable labels is reported to be up to its own former standard. The tell-tale swell, that now and then culminates in an explosion of the can, is confined to goods that can ill afford to suffer in the estimation of the trade, having the best part of their reputation yet unmade. The suggestion of the Hamilton Association that the packers should be required to warrant their goods at least for a year, is deserving of consideration. A law making it obligatory for the packer to give such a certificate with his goods would make not only for the health of the people but the health of the trade. It would limit the manufacture to worthy goods, which would be beneficial to the price. As the law stands, a health inspector would have ample warrant for going in and seizing bulged canned goods on the shelves of the grocer, in the same way as he would seize poisoned oysters, decayed Finnan haddie, bad eggs, or anything else unfit for food. The grocer's liability to loss ought to be compensated by a measure giving the grocer redress from the packer, and the best way to obtain such protection is to require the packer to warrant his goods.

\* \* \*

The Boards of Trade are getting into line to support their petition to the Government to take in hand the insolvency bill drafted last winter. It will be remembered that the Boards were disappointed in their intention of having the measure voted on in the last session of Parliament, Sir John Abbott refusing to entertain it as a Government measure at so late and busy a stage in the work of the session. The bill was not submitted early enough to receive Government consideration, and it was not deemed desirable that it should be introduced to Parliament through any other medium. In addition to the better chances of success the bill would have if introduced as a Government measure, its support by the head of that Government, Sir John Abbott, would be a special advantage in its course through Parliament, as he was the author of the measure of 1876. It may be that his retirement from politics may be a loss to the cause of reform in the direction contemplated in this bill. It is important, however, that they should have it up for Government consideration in good time, that it may not be laid over again or too hastily disposed of. The joint committee of the Boards of Trade which has the handling of this matter is meeting in Ottawa this week.

\* \* \*

It would materially increase the usefulness of our postal service to business men if it



afforded some security for registered parcels. There is a freer use made of our mails for the carriage of money letters than there would be if it were generally known that such letters are carried at the sender's risk. The majority of people believe they are protected from loss when they take the precaution to register a letter. All that registration does is to afford a clue to the tracing of a letter through its course in the mails so far as it has proceeded in that course. If it cannot trace a lost letter to recovery, the sender has to suffer the loss of its contents. Registration probably exposes the contents of a letter to mischance quite as much as it protects them, for the dishonest postal servant is thus enabled to distinguish between packages of value and letters that would be worthless to him. The government can well afford to insure registered letters, because its revenue from registered letters since the registration fee was raised to 5c. is over half a million dollars, while losses in that time have amounted to only \$10,702. The Post Master General is reported to be giving consideration to the recommendations of the Winnipeg Board of Trade on this matter.

### TORONTO RETAIL GROCERS' ASSOCIATION.

On Monday evening the Toronto Retail Grocers' Association held its eighth annual meeting in Richmond Hall. The proceedings were limited almost entirely to the election of officers, which, owing to the number of candidates for the Executive Committee and the wide diffusion of the voting, made repeated ballots necessary before four members, each with a majority, were elected. The loss of time over nominations to all the offices, each nominee striving to thrust the honor on some one else, also tended to exclude other business. It was recognized at this meeting that there was inconvenience in having the nominations and the elections take place on the same evening, and notice of motion has been given that the two steps towards the choice of officers shall be taken at different meetings. Another important notice of motion had reference to the fixing of the hour for adjournment. This is surely a necessary reform, as the way proceedings used to be drawn out to the midnight hour was irrational. Moreover, the fixing of the hour for adjournment will have as good an effect in making members punctual at the opening hour, as the adoption of a rule for the attaining of that particular object.

President Booth was in the chair. The meeting opened at 8.45 p.m. The following members were present: Messrs. Booth, Gibson, D. W. Clark, Noble, McMillan, Saunders, McCulloch, Gray, J. Clarke, Mc-

Cleary, Morris, Sykes, White, Mills, Williamson, Doyle, McEvoy, Kelly, Gosnell, Roberts, Mulqueen.

#### THE AT HOME.

The chairman of the At Home committee reported that it had been concluded to hold the At Home at Webb's on the 18th of January. The committee had sought to get the rooms for the 25th, but had been unable.

Upon the motion of Mr. Mills, seconded by Mr. McMillan, the report was received and adopted.

#### THE ELECTIONS.

The nominations for the office of president proceeded in a series until nearly the whole room was included in the chain. A would nominate B, B would decline and nominate C, C would decline and nominate D, and so on. At last the office stayed with D. F. Clark, one of the first named for it. There was no election, the meeting being unanimous in the choice of Mr. Clark, none of the other nominations being insisted on by their respective movers, and being declined by the nominees themselves.

Others named for the office were: Messrs. Gibson, McMillan, Sykes, Williamson and Mills.

For vice-president there was a like transferring of the honor from one man to another, but the office was finally brought to Mr. Gibson's door by the result of a ballot, Messrs. McMillan, White, Sykes, Saunders, and Williamson being the other nominees.

The office of treasurer was likewise shoved from one man to another, until it was voted for, a third ballot being necessary, when Mr. McMillan was elected. The following were the other candidates: Messrs. White, Williamson, McCulloch and Sykes.

The following were nominated for the Executive Committee: Messrs. Mills, Williamson, Roberts, Saunders, White, Sykes, Cleary, McCulloch, Doyle, Booth, Morris. The election of four men from these was a tedious job. The first ballot resulted in a majority for Mr. White and Mr. Booth. But repeated votes had to be taken to bring in any other two with an absolute majority of the total votes polled. At length Mr. Saunders and Mr. McCulloch, both of whom had majorities over all others on every ballot, but who up the fourth and fifth ballots respectively had failed to command an absolute majority, were elected.

For the office of Secretary, Mr. Mills moved, seconded by Mr. Williamson, that Mr. Corrie be retained, but that the details of an engagement with him be left to the Executive Committee. Carried.

There being only three nominees in the trusteeship of the special fund, and three members making up that committee, there was no vote called, but the following were declared elected at the close of the nominations: Messrs. Mills, Williamson, and Roberts.

For inner guard, there was a vote called

to decide between Mr. Doyle and Mr. Kelly. Mr. Doyle was elected.

Messrs. McMillan and Roberts were elected auditors without opposition.

The following are therefore the officers for next year:

President: D. F. Clark

Vice President: J. G. Gibson

Treasurer: Martin McMillan

Secretary: R. G. Corrie

Executive Committee: A. White, A. G.

Booth, A. E. Saunders, H. W. McCulloch.

Trustees of special fund: R. Mills, A. R.

Williamson, F. S. Roberts.

Inner Guard: J. Doyle.

#### COMMUNICATIONS.

The Provincial Secretary's letter, replying to the recommendation of the Association that the garnishee law be changed to make \$5 the limit, stated that the matter would receive due consideration.

Very grateful letters, acknowledging receipt of checks for \$50, were received from the Irish Protestant Benevolent Society and the House of Providence.

A letter was read from the Hamilton Retail Grocers' Association, calling attention to the large quantity of bulged canned goods that were now on the market, reported that the Hamilton body had canvassed the wholesale grocers of that city upon this matter, who were of the opinion that wholesalers at other points should be called on for their experience in bulged goods. The Hamilton Association was therefore desirous that the Toronto Association should look into the matter for this city, and recommend that the packers be required to warrant their goods for a year at least.

These communications were received, the last one being laid over for consideration at the next meeting.

#### ACCOUNTS.

Accounts were submitted, amounting in all to \$17.50, the bills being for rent, printing notices and postage stamps. These were referred to the Executive Committee.

#### NOTICES OF MOTION.

Mr. Gibson gave notice that at next meeting he would bring in a motion to alter the provisions of the constitution for the holding of the annual elections, so that nominations be made at the last meeting of the old year, and the elections be held on the first meeting day of the new year.

He would also move the following amendment: That the auditors be a standing committee, instead of being elected for the past year.

Mr. Roberts gave notice that he would introduce a motion at the next meeting to amend the constitution by adding a clause making 10.30 p.m. the hour of adjournment.

Mr. McMillan gave notice that he would move at next meeting, that the constitution be so amended that the day for nominations to the offices of the Association be the last but one regular meeting day of the year, that the elections only be held on the last meeting day of the year, and that the installation of officers take place on the first meeting day of the new year.

The meeting then adjourned.

## POINTS FOR THE TEA TRADE.

The following very interesting paper was read by Harold Lambe before the Hamilton Retail Grocers' Association at a meeting of that body last week:

I feel somewhat timid in coming before you to-night, as so many of you are much older than myself, and have been in the business much longer. I do not pretend, however, to say I know nothing about the subject on which you have asked me to speak, as I have been in the trade for many years. It is rather a large and varied subject, and, as I have never touched upon it before in the manner you have asked me to, I naturally find it somewhat difficult to approach, particularly in a way that will be interesting. I hope you will forgive me, however, as I have prepared nothing, but, being familiar with my business, I thought I would just give my ideas to you, treating them from my own standpoint. And if I leave anything unsaid of interest to any gentleman present, I suggest that he ask the question and I shall be pleased to answer him if possible, that our meeting take more of a conversational form, as I suggested to Mr. Harvey.

In the first place, I take it that you gentlemen are only interested in the class of teas which are best suited to our district. All I need to know, all you need to know, and what interests both of us most, is what we can sell to the best advantage, and what gives the best satisfaction. Of course the subject of tea covers a much wider ground than this, but this is what we, as grocers, are most interested in. We all know that the minor divisions are very varied, and I should say that they are oftentimes best unknown. From my experience I think I may state as a fact that we are a black tea drinking people; when I first came to this country, 20 years ago, Upper Canada was a green tea drinking country, but now we have become black tea drinkers.

One of the points which is of great importance to us, in my opinion, and one which is very much overlooked as a rule, is what kind of water rules in the district in which we live. Different district teas will liquor entirely differently in different localities, according to the water. Now, practically throughout the province, or this peninsula at any rate, we have hard water, and I would say to you that there are certain Congous—the finest teas grown in China—that you cannot get anything out of in hard water. This I think is something worth paying attention to. With your permission, I will tell you what Congous draw best with the water we have. They are what we tea men call North China Congous, the leading brands being Monings, Ningchows, Keenams, Kintucks, and Oofaas, but the vast majority are commonly called Monings. Why this is so, and the difference between them I could not explain to you in words; I could not explain to you in words what constitutes a Moning Congou. A great many of you know the difference when you have the tea in your hand; you know it by the appearance and liquor; experience is the only teacher in this matter. In this district you will get the best results out of North China teas, or what are commonly called Monings. Now I will speak of the direct opposite, South China teas, or, as they are commonly

called, Kaisows. Why I take Monings and Kaisows is because in the first place Monings are considered the best brand of North China teas, and Kaisows the best brand of South China teas. South China teas (Kaisows) are much less suited to this district. If we had soft water, and particularly if we had very soft water, there is no class of tea which I could so highly recommend to you to give good results as Kaisows. But we have not soft water, and it requires very soft water to get good results out of this class of tea. Therefore, eschew South China teas, which include Kaisows, Packlums, Packlings, and Souchongs—the latter are out of date now altogether.

All you gentlemen are perfectly well aware of the immense change which has come over the tea trade within the past 15 years, particularly within the past seven or eight years. Fifteen years ago China was the greatest producer of tea in the world. Fifteen years ago the amount of tea sent from China into London alone—which is the tea market of the world—was about 170 million pounds. The amount then sent from India, including all brands—the number is legion now—was not over 20 million pounds, and the amount sent from Ceylon was infinitesimal; it did not amount to 1,000 pounds. What is the position to-day? China sends to London about 70 million pounds, India sends from 100 to 120 millions, and Ceylon from 50 to 55 million pounds. You see from this the immense revolution that has taken place in the tea trade. The imports from China include greens as well as blacks. Now, why is this? Simply because China is a badly-governed country. I know that from what I read about her. I was never there. We all know that her rulers have taxed everything they could; they have imposed both internal and export duties. Also machinery has superseded cheap labor. India and Ceylon make their teas by machinery almost entirely. And also the peculiar soil of these countries produces much more pungent and stronger tea than China's soil does. China has been burning the candle at both ends; they have been working out their soil and taxing to the utmost the greatest product of their country, until they have ruined their trade. And also in trying to compete with Indian tea they have sacrificed the quality of their tea and have lost their trade thereby. I am not a particular lover of Indian and Ceylon teas. I admire their qualities, they are very valuable; properly used they are invaluable; but I tell you, gentlemen, there is this about them which we must bear in mind; of course we are traders, not physicians, and we sell as a rule what pleases the public best, but Indian and Ceylon teas are fruitful of dyspepsia; they are very powerful and need to be used judiciously. Perhaps it is out of place for me to say this, but it is just as well to recognize what is going on. When I am asked for Indian and Ceylon teas I sell them if possible, but the use of Indian and Ceylon teas is going to make the nation a race of dyspeptics, when they are largely used, because they are so impregnated with tannin, and this wears away the stomach. Still these teas—Indian and Ceylon—form the principal part of the tea trade, and the demand for them is increasing every day. Of course the figures which I just gave you are only approximate,

as the quantity varies continually. Now what I was going to say is this: We as traders have to deal in Indian and Ceylon teas. I recognize their value. They are indispensable to a man who wants to sell a good Congou at a moderate price. But I think as a rule they are not judiciously used in this country. I think we are drifting very much towards the use of Indian and Ceylon teas intact, by which I mean unmixed, and I do not think it a good way; there is a much better way of using them. We all here have blends no doubt. The majority in this room perhaps make their own blends, others buy them, and I think the majority, if you will forgive me speaking so frankly, make a mistake in making their own blends, as they have not sufficient experience. I never made a business of blending, and do not deal in blends, but I recognize their value, and a man must have experience to make blends. You will perhaps allow me to tell you what I think make the best blends, and where I think a great many errors are made. In the first place a great mistake is made in mixing a very fine tea with a common tea. A man will have something which he made a mistake in buying, and of which he wants to dispose; it is unsaleable, but he must work it off. It is usually poor stuff; in fact it naturally is. Now this man is very apt to buy something fine to mix with it. If you will allow me, I will try to make my ideas plain to you by using the old *timé* phrase, first introduced by Punch, I think, by saying "Don't." Don't mix a common tea with a fine one. If you want a medium tea you will buy it very much better as a medium. Sell the poor tea for what it is worth, but do not spoil a good tea by mixing the common tea with it; the rasp of that common tea will stand out every time. The fine quality of the upper grade which you bought will be lost in the smokiness, or whatever it may be, of the common tea.

There is one other thing on which I feel very strongly—I glean it from what I hear in the sample room—and that is the use of scented teas, which were very much in vogue at one time. Gentlemen, don't use scented teas; they are villainous. The only use for them is when you are in a district where water will not bring anything else out. That is the only use of scented teas in my opinion. You will spoil anything you put a scented tea into. It is to my mind an abomination to put a scented Orange Pekoe or Caper into a god Congou, and I think as a rule your customers will agree with me. If you want to use a scented tea put it into a common Congou. If you have some old nasty flavored goods which it is impossible to sell, put in a scented Orange Pekoe or Caper, but never put them into a good Congou. You probably know as well as I do that the scented teas have an artificial flavor entirely. It is only a common tea which is given the scent by means of a flower, "Chulan" is the name, I think. Its flavor is altogether artificial, and the leaf which is so impregnated has not practical value; good tea leaves are not used to make scented teas. Of course every man is, or should be, interested in the work in which he is engaged; he likes to know all about it, he likes to understand it, and he has a certain sense of his own worth, and, I was going to say, possibly he over-rates his own knowledge. I know



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During the next two weeks every grocer will be wanting a few odds and ends to sort up with. We are in a position to ship **with despatch** all such orders.

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95 CENTS PER DOZEN IS THE PRICE.

 **OLD MILL BRAND TOMATOES** 

The only hand packed goods in the market. For appearance, quality and flavor, the finest packed.

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**JAMES TURNER & CO., HAMILTON,**

**WHITE FISH, Late Fall Catch.**

**CRANBERRIES, Large, (Not Frozen.)**

These have just arrived, both lines in fine order,  
and at right prices to the trade.

**“MONSOON”** PURE INDIAN TEA. Always reliable, never changes. In cases of 60 1-lb. caddies, or 120 halves.

WE HAVE JUST RECEIVED NUMEROUS LINES OF INDIAN AND CEYLON TEAS,  
IN CHESTS AND HALF CHESTS.

**STANDARD BLENDED TEAS.**

OUR BLENDING DEPARTMENT IS NOW OPEN, UNIFORMITY CAN BE RELIED ON. WE HAVE THE FIRST CHOICE OF THE MARKET AND THE BEST ESTATES AT OUR DISPOSAL, AND GUARANTEE EXCELLENT VALUE. WRITE FOR PARTICULARS.

**STEEL, HAYTER & CO.**

11 AND 13 FRONT ST. EAST

Growers' and Importers, Toronto.

I have been that way myself. I thought I knew a great deal more ten or fifteen years ago than I do now. And blending is a thing which a man must make a study of, and I think that as a rule the retail grocer of this country has far too much to attend to to make his own blends of tea, and that it can be far better done for him by men who are in the business and make a study of it. I hope I do not offend in speaking so frankly. One man's judgment is as good as another's when he has had experience, but the retail grocer has not time as a rule to get that experience. And in my judgment you will find your blends much better made by men whose business it is to make them than if you made them yourselves. Of course there are exceptions. A man may have a keen sense of smell and a fine taste, and such a man no doubt could make some very happy combinations, but this is not the rule. I would say to you, be chary of blending. When you find a man that offers you a blend that suits your taste and suits your customers' taste, let him do the work. He can possibly buy his primary goods cheaper than you can, and he has a better collection of samples to choose from than you can get. When you are blending, however, there are one or two things I would like to point out to you which I think are wrong, although very often done. I have heard formulas of blends now and again from private dealers, and I read them occasionally. Some men say, "I put so much of this and so much of that," and my opinion is that as a rule there are several very bad mistakes made. I will say to you that what I consider a good blend of Congou is the North China tea with Ceylon—these will give the best results. Do not use Assam tea unless it is very mild and free from that particular astringency which is found in so many Assam teas. As a rule use North China Congous (Monings) and Ceylon teas. If you use Assam, be particular that they are not harsh, unless you are making up a very common tea where you want astringency. I have heard men say, showing me a sample of a very nice, rich, pleasant Ceylon, "I use so much of that, say three pounds, put in common Kaisow Congou, and I use about three pounds of good strong Assam." Well, gentlemen, the good strong As-



**TO YOU IT IS**  
**PROFITABLE** and a  
**QUICK SELLER.**  
 Thousands testify to its **PURITY** and  
 Wonderful washing qualities in  
**HARD or SOFT WATER.**  
**TRY IT.** ROYAL SOAP CO.,  
 Winnipeg, Man.

sam is damnation to that blend—it is going to kill the beauty of the Ceylon tea which they put in; they put in a beautiful thing and kill it with a bad thing; they ruin the Ceylon by the Assam. It is like putting a drop of creosote into a gallon of wien—you will taste it. Unless you are very careful, it is an absurdity to put an Assam and a Ceylon together, and to me, and I am a little fond of the trade, it is always an aggravation to see them spoil some really good goods in this way. My advice is, Never mix these teas. I think I will not say anything further in regard to blending now, but if you will ask any questions I shall be only too glad to answer them. It is a large subject, and one that it would take a long time to explain.

Now there is one thing which I think we as a body are making a mistake about. I do not know how you regard it, and you will accept my remarks with mitigation at any rate. I refer to package teas. I do not quite understand why the trade are selling package teas. I do not refer more to the retail trade than to the wholesale trade, but it does seem to me that the handling of package tea is an injury to the grocer and the grocery trade. I do not see why a man should spend a good many years of his life acquiring a knowledge of a certain subject, and then throw it into the hands of somebody who has not spent any time in that particular pursuit, and it seems to me that in handling package teas we are drifting that way. I have never taken it up myself, and you will excuse me speaking of it from that point of view, but it seems to me that the man who handles package teas is putting a premium upon ignorance. That is, after spending years of his life in acquiring a knowledge of his business, he makes it easy for anyone—druggist, drygoodsman, confectioner, saloon-keeper—to handle the tea trade. Brands get in and become known. Jones handles them at a certain price, Smith handles them at a stated price, and Simpson thinks he must handle them at a lower price. Pardon me for referring to this; it is none of my business possibly; but it seems to me that the package tea business is a mistake on the part of the trade, and they would better serve their interest by leaving it alone. Blended teas, understand me, I do not include, I am speaking of package teas with stated brands.

Then there is one other thing about which I would like to speak, although I am rather timid of doing so, but it has been before the tea trade a great many years, and it is a fact which we must recognize, and that is, that the tea trade has to a certain extent drifted out of the hands of the grocers. What is the reason for such a thing? There must be some reason and also a remedy. The reason I conceive to be that the grocer as a rule misjudged the proportion of profit which tea should bear. In our anxiety to do business we must have cutting lines; one thing is cut here, another there, under the stress of business—we know how hard it is to hold our trade and make money—until at last it got so that the poor article of tea must bear a large proportion of the retail grocer's profit, and that was a great pity. It had its results in taking the tea trade out of the hands of the grocers and putting it into the hands of men who are much less fitted to handle

it. We all know to whom I refer—men who call themselves specialists, but who were as a rule much more ignorant of the tea business than the retail grocer, and who also had poorer credit, and were less able to buy good value. But they obtained the trade because I think the retail grocer got into the habit of loading up his tea with too big a profit. I am glad to say, however, that I think the grocer has recognized this, and that he is today making an effort to regain his tea trade, and is largely regaining it. It certainly is a thing to be stamped out. Everything should bear its fair proportion of profit, but the grocer makes a great mistake in thinking he can load up his tea with 50 or 100 per cent. profit. It may stand 50 per cent., but that seems to me to be too much. He can handle his business more cheaply than a pedlar, because his expenses are not so great in proportion to his business, his facilities for buying are better, his credit is better, he can buy better value, and consequently sell better. Forgive me touching on this.

I think I have about concluded now, unless I go into details, advising on certain blends and so on. It is a big subject, and I have considered it under a few headings only, and I think I have said all that I can say in a short time; perhaps I have said too much and detained you too long. If there is any further information I can give you I will be glad to do so. I trust I have offended nobody here; I have spoken frankly; but am not speaking for my own personal business interests, but just what I think on each question. Any questions you may ask me I shall be only too glad to answer in an intelligent manner if possible.

One thing which I did not speak on, but which is of no particular interest to us as Hamilton grocers is, Who are the great tea drinking races? You probably know as well as I do, but it may be of interest to some of you to know just how it stands. Who are the biggest tea drinkers in the world, excluding China, as there is no means of arriving at that?

(Countries named by different gentlemen. Russia was mentioned by Mr. Hazell; England by another gentleman.)

No. Australia is the greatest tea drinking country in the world; Great Britain stands next; Canada stands third—not bad for us. That was brought to my notice a few years ago. The Australians use 2 pounds per head more than Great Britain, and Great Britain uses about one pound more than we do. The United States are pretty good tea drinkers, but they come low on the list, as they use a good deal of coffee. The United States stands fourth. Australia uses 6 3-4 lbs. per head, Great Britain 4 3-4 lbs., we use 3 3-4 to 4 lbs., and the United States drops down to 1 1-4 lbs., as they drink coffee in the south in many districts.

Q. Are there no statistics for Russia?

A. They come down to about one pound per head or less. Russia is a country that takes the finest teas in the world; it takes the best of everything, and it also takes the poorest. Splendor and abject poverty are combined in Russia.

I think I have said everything I have to say now. I did not come prepared to make any long discourse, and trust I have not detained you too long.



J. F. EBY.

HUGH BLAIN.

# THE YELLOW LABEL.



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## BENS DORP'S ROYAL DUTCH COCOA

is pronounced by the most celebrated medical men as well as by chemists to be of superior quality and for this reason highly appreciated by buyers generally.

Its principal distinctions are :

1. Its Aroma.
2. Its perfect Purity.
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Wholesale Grocers, **TORONTO, ONT.**

## GROCERS !

Samples of our new lines of Brooms are now in our travellers hands.

It will pay you to handle them, and we particularly call your attention to our brands.

**Imperial,** Extra Fine.

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**Standard,** Select.

**Leader,** Tipped.

We also manufacture all kinds of Special Brooms for Floor, Yard, Stable, Warehouse, and Factory use.

CURLING BROOMS ON BAMBOO HANDLES OUR SPECIALTY.

Our best grades have separate Paper Cover on each Broom.

SEND FOR NEW PRICE LIST.

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**MONTREAL,**  
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.  
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

## CHAS. SOUTHWELL & Co., LONDON, ENGLAND.

ENGLISH JAMS, JELLIES, PRESERVES, AND MARMALADES.

SPECIALTY IN CLEAR JELLY MARMALADES

"Scotch Home Made,"  
"Perfection."  
"Lemon Jelly Marmalade,"  
"Lime Fruit Marmalade,"

Made from  
Seville Oranges,  
Messina Lemons,  
West India Limes.

PUT UP IN GLASS JARS SPECIALLY PREPARED FOR EXPORT.

Chas. Southwell & Co. are also manufacturers of Candied Peels, Excelsior Packet Concentrated Jellies, etc., etc. All goods having their brand are exceptionally choice quality.

**FULL PRICE LIST ON APPLICATION. WORKS: DOCKHEAD, LONDON, ENGLAND.**



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

—Twenty million cans were used to pack the corn pack in Maine this season.

Fitch & Co.'s store in Kingsville, Ont., was entered by burglars the other night and \$30 in cash taken.

Twenty tons of turkeys and geese were shipped from Kemptville, Ont., for European markets last week.

The other day 150 tons of hay were shipped from Wolfe Island to Cape Vincent, N. Y. The duty amounted to \$600.

Harry G. Doyle, grocer, Woodstock, Ont., was married the other day to Miss Lizzie McKay, daughter of Rev. W. A. McKay.

It is said that a great deal of smuggling is being continually carried on between Kingston and Cape Vincent, and coal oil brought in this way is sold throughout the district.

Lindsay & Patterson, general dealers, are winding up their business in Stonewall, Man., and are preparing to leave for some other part of the province in which to do business.

A Kingston grocer paid \$4.50 freight on two barrels (160 gallons) of wine from Windsor, Ont. On the same day he received 120 gallons of wine from Spain, and the freight on it was only \$6.

At a special meeting of the Montreal Board of Trade power was given to the council to raise the capital from \$500,000 to \$550,000. The new building, which is now roofed in, is an elegant and massive structure, and will be ready for occupancy on the 1st of May next.

E. A. Wills, secretary of the Toronto Board of Trade, while in Ottawa on Saturday, arranged that the depositions from the Toronto, Montreal, and Hamilton Boards of Trade on the question of insolvency legislation would be heard by a committee of the Privy Council this week.

The Okell & Morris Fruit Packing Company, of Victoria, B. C., is shipping 300 boxes of jam to England by the barque Chili. This is the initial shipment of a trade which is likely to develop to considerable proportions.

Considerable interest is aroused in the vote to be taken next month in Woodstock, Ont., upon the by-law enacting that no shop licenses to sell spiritous liquors shall be given to grocers. One opponent of the proposal ob-

jected in the council that the exclusion of the grocery trade from the liquor business would mean an advance in the price of groceries, but this idea was ridiculed.

A young man the other day undertook to walk off with a 50 lb. chest of tea from the front of Euclide Masse's grocery store at the corner of Monique and St. Antoine streets, Montreal. A constable happened along in time and walked off with the encumbered thief.

The Leamington Business Men's Association have elected the following officers: President, G. F. Cronk; vice-president, James S. Greenhill; secretary, James Fell; treasurer, G. W. Jackson; directors, Thos. Fuller, W. F. McKenzie, P. Phillips, Wm. Smith, F. E. Sherer and J. A. McDonnell.

About a year ago two young men named Smith bought out the grocery business of James Dangell, on Sandwich street, Windsor, Ont., paying \$1,500 for it. A couple of months ago Lee Smith bought out his brother's interest, and last week the former sold the entire concern to Dangell for \$900 and left for Detroit.

On the 30th ult. the brick block of W. Saylor, grocer, Trenton, in part of which Mr. Saylor himself carried on business, and of which an upper flat was occupied as a dwelling, was destroyed by fire. It was insured for \$3,000. A lamentable occurrence in connection with the fire was the death of a Mrs. Rawe, who perished in the flames.

The Central Early Closing association of Montreal held a meeting at the dry goods clerks' hall, St. Denis street, a few days ago. Very encouraging reports were received. One hundred and fifty more retail grocers have signed the petition asking the Legislature to adopt Mr. Auge's Early Closing bill. The association will hold another meeting before the meeting of the Legislature.

At a meeting of the Toronto Pedlars' Protective Association held in Richmond Hall a few nights ago, the president organized his forces for the coming municipal election. A committee consisting of President J. Pocock, Secretary J. Passmore and Brother Foote was elected to interview candidates and report to a special meeting to be held at the call of the committee.

At St. Hyacinthe, Montreal, the other day, before Judge Sicotte, R. Lafortune, of Acton, Que., was charged by J. J. Costigan, inspector of food for the province, with having sold him a pound of coffee, which, on analysis, proved to be adulterated by the admixture of roasted peas and chicory. The defendant was found guilty and was fined \$5 and costs of analysis, which amounted to over \$30 in all. Lussier & Gen'ron, of St. Hyacinthe, represented the plaintiff.

The Retail Grocers of Hamilton have nominated the following officers, who will be elected at the next meeting: B. Winnifith, president; A. Ballentine, first vice-president; G. Elder and J. Main, second vice-president;

W. R. Harvey, secretary; C. Bremner, treasurer; Executive Committee, J. Ronan, J. O. Carpenter, C. H. Peebles, J. F. Kavanagh, T. Hazell, G. Smith, G. Hunt, J. Main, G. Elder, J. C. Boligan, J. Hayes, G. Powell and C. Holt, auditors.

Abraham Frankel, was arrested in Montreal for peddling without a license, was brought before Justice Sicotte and fined \$40 costs. Afterwards Revenue officers pulled in another man named Otto Schefford, who was peddling on Laval avenue, and had not paid his \$121 tax to the Government for that privilege. The man produced in court a permit from Mayor McShane, allowing him to sell in the city; but this does not cover the Government tax and the man was compelled to go to jail. He could not understand his position and was unaware of the fact that he was obliged to pay a Government tax.

The Surprise Soap advertising wagon, which has been on the road all summer and fall has been taken off the road for the winter. The wagon travelled from Windsor to Ottawa giving samples of "Surprise Soap" in all towns and cities of any size between these two points. It was a big undertaking, but the Surprise Soap concern have always claimed that if the people at large could only try their soap but once, they would see the economy of it and continue its use. The people have tried it and the company are reaping a big trade in consequence.

With regard to the reform of bills of lading, the following resolution was carried at the congress of Boards of Trade held in London, England, last summer. "That in default of a conference being secured between merchants, ship-owners and underwriters, for the purpose of settling bills of lading reform to the satisfaction and convenience of all concerned, steps be at once taken by the Chambers of Commerce of the empire to approach the Imperial Board of Trade, with the view of having the question determined by Act of Parliament."

A few weeks ago C. Willis McAllister arrived in Hamilton and opened a legal and collecting agency in sumptuous apartments in King street east. He employed a couple of clerks and received his clients in a hand-

## Bottles! Bottles!

Ale, Wine, and Spirit  
Bottles.

FOR SALE BY

### BLAIKLOCK BROS.,

17 Common St.,  
Montreal.



# Fruits of the Season.

## NOW IN STORE.

Grenoble, Marbot and French Walnuts,	California Evaporated Apricots,
Sicily Filberts,	Good Average Sultanas,
Tarragona Almonds,	Choice Sultanas,
Cases Vostizza Currants,	Loose Muscatels,
Half Cases Vostizza Currants,	Imperial Cabinets,
Cases Patras Currants,	Connoisseur Clusters,
Hallewee Dates,	Ex. Dessert Clusters,
Eleme and Natural Figs,	Royal Buckingham Clusters,
Fancy Seven Crown Figs,	Arguimbans Off-Stalk and Four Crown Layer Valencias,
	quality very fine.

## H. P. Eckardt & Co.

Wholesale Grocers,  
TORONTO.

**FOR  
COOKING  
PURPOSES.**



**STERILIZED.**

It makes the most delicious

**Puddings,  
Custards,  
Ice Cream.**

**DELAFIELD, MCGOVERN & CO.,**

91 Hudson St., Sole Agents.  
NEW YORK.

33 RIVER STREET,  
CHICAGO.

215 CALIFORNIA ST.,  
SAN FRANCISCO.

For sale in Canada by  
**AMES TURNER & CO**  
Hamilton, Ont.

## HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,  
143, 145 Commissioners St.

**MONTREAL, CANADA.**

## IN STOCK.

NEW CROP Grenoble and Marbot Walnuts,  
" " Sicily Filberts,  
" " Tarragona Almonds.  
FINE PROVINCIAL CURRANTS, barrels and half barrels.  
MALAGA FRUITS in boxes and quarter boxes.  
SULTANA RAISINS, Etc.

## L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

## Bensdorp's Cocoa

1-4, 1-2 and 1 lb.

No first-class Grocer can afford to be without it

Send for quotations.

## Caverhill, Rose, Hughes & Co.,

Wholesale Grocers, MONTREAL, P. Q.

## Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

## HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

**TORONTO.**



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# OUR MANITOBA AGENCY

is situated at

153 Lombard St.,

WINNIPEG,

**H. F. PRICE,**

AGENT.

Goods delivered from

Winnipeg.

—  
Empire Tobacco Co.,  
MONTREAL.

somely appointed office, floored with pile carpet, the walls covered with maroon paper, electric light in artistic globes hung promiscuously about and some of the finest furniture decorating the foreground. His business consisted principally of getting \$10 subscriptions to his agency from people in Hamilton and in Dundas. He got quite a number. Two weeks ago he went away to Quebec, he said. After a week's absence, his creditors got impatient and cleaned out all the furniture.

The business of M. A. Hopkins, Kinmount, Ont., is a very extensive one. Since the fire which destroyed his old premises three very commodious shops have been built, one which contains the dry goods and grocery department; alongside of this is a store in which he keeps his flour and feed, pork and other articles; in the third store is kept a full stock of hardware, paints, tinware, stoves, furniture, etc. He also buys grain, pork and all kinds of farm produce, and during the winter months goes extensively into the lumbering business, buying wood, ties, posts and everything the farmer has to sell. The business is steadily growing, and at present the sales amount to fifty thousand dollars a year. The G. T. R. siding runs alongside his store-houses, making his shipping very convenient.

Early on Friday morning last a frame building, used for storage purposes by the Hamilton Vinegar Company, Hamilton, was badly damaged by fire. The fire was discovered about 3.20 o'clock by Engineer Sweet, but by the time the department arrived the wooden building was enveloped in flames. The firemen prevented them from spreading to the brick factory adjoining, and the fire was confined to the north end of the building. The building contained forty or fifty barrels of sugar, a number of empty barrels, bottles, etc., which were damaged to some extent. The stock is insured for \$8,000, which will more than cover the loss. The building which is owned by B. E. Charlton, is insured for \$2,000. The origin of the fire is a mystery. The total loss will not exceed \$4,000.

#### DOMINION TRAVELLERS' ASSOCIATION'S ANNUAL MEETING.

The annual meeting of the Dominion Commercial Travellers' Association took place on Saturday evening in Montreal. The retiring president, Fred Hughes, occupied the chair and the attendance was very large. The first business was the reading of the report. The report says:

"Three hundred and forty-five new members have been admitted, while 247 old members have dropped, leaving a net gain of 98, and making our present membership 2,349. The total income for the year, it will be observed, amounts to \$29,557.19, and the expenditure \$19,680.80 which with \$248.05 written off, leaves a net gain of \$9,628.34 carried to capital account, which now reaches the sum of \$117,641.16. Sixteen members have been removed by death during the year. While this is about the average number, it will be noticed that the amount paid in death benefits is much above the average. This is

accounted for by the fact that many of the deceased were members of long standing and three of the deaths being the result of accident. In the last annual report mention was made of an important meeting, with the railways early in December last, when deputations from the various associations, with many of our leading merchants, waited upon the railway representatives and pressed for further concessions. Their reply was received early in the year, granting only a very small concession, viz., the extension of the week end ticket; while the more important matters of a two-cent rate and further excess baggage privileges were not granted. An important joint letter from the railways has just been received with reference to the admission of applicants for membership, whereby the "four months" clause is to be more rigidly enforced, and which will necessitate many of our present members, in renewing their subscription, to become associate members, who will be entitled to all the privileges of the association except railway concessions. The report also referred to the establishment of a benevolent fund and other matters, after which the treasurer's report was read. A cash balance of \$15,456.46 is on hand and carried to the next fiscal year. The natural death claims paid during the year amounted to \$11,000; the accidental death claims settled reached \$3,400, besides the sum of \$1,064.72 being paid on accident weekly account. The association has \$13,500 invested in first mortgage real estate and \$5,000 in second mortgage bonds. The names of the members who died during the year are: D. Dobbie, A. G. Hill, Thomas Kearney, Charles Lowe, D. Robertson, J. S. McArthur, J. F. Gregoire, Samuel Austin, William Clarke, G. T. Beard, Alfred Labbe, J. E. Doyle, Alfred Lang, J. W. Taylor, E. W. Heffer and G. A. Pontfriand.

When the report had been adopted the result of the polling was announced by the chairman of the scrutineers, Thomas L. Paton. He said that Mr. Cains had received 1,121 votes for the presidency, while 662 had been given to his rival, Mr. Wilson. This shows that an unprecedentedly heavy vote had been thrown, as but 1,443 ballots were marked last year.

The next contest was for vice-president, the result showing that Joseph H. Morin had received 1,077 votes, while 640 had been recorded for his opponent, George Forbes.

The following are the votes polled for the five gentlemen composing the board of directors: David Watson, 844; James Armstrong, 819; Max Murdoch, 674; F. X. de Grandpre, 661; and Maurice E. Davis, 562.

The educational report showed that three children were now being educated by the association, and that there are five vacancies.

It was decided that the annual dinner of the association be held at the Windsor hotel on the evening of the 29th December.

#### MOST PERFECT MADE

It contains neither Ammonia, Alum, or any other injurious ingredients.

It is the lightest and fluffiest of all powders.

**DR. PRICE'S**  
Cream Baking  
Powder.



**HENDERSON & LIDDELL,**

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,  
Rice and Canned Goods

Are prepared to enter into correspondence regarding purchase or consignments of all Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40 years and have Travellers all over England. Highest References. S.P.



The Standard of Excellence!  
Always Reliable.  
Never Vary.

If your wholesale grocer does not keep "Kent" Bottled Pickles, write direct to

THE KENT CANNING & PICKLING CO.  
CHATHAM, ONT.

**THE "Lion Brand"**

is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories.

PICTON and DEMORESTVILLE.

**W. BOULTER & SONS,**  
PROPRIETORS,  
PICTON, ONT.

**VERY LOW PRICES**  
THIS WEEK ON  
**MOLASSES.**

Write for figures to S.P. Leonard H. Dobbie, Montreal.

It always pays to  
**BUY THE BEST**

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,  
Lakeport, Ont.

Factories at Lakeport and Trenton.

**RED RASPBERRY JAM.**

The Largest and Finest Stock  
IN THE DOMINION OF CANADA.

APPLY TO  
**THE SIMCOE CANNING CO.,**  
SIMCOE, ONT.

**MAPLE PRODUCTS.**

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,  
Sherbrooke, P. Q., Canada.

Boy  
Brand  
Corn



**DAILEY'S**

Please try them.  
His boys eat them.  
Prepared by the  
Kingsville  
Preserving Co.,  
(LIMITED.)  
KINGSVILLE, ONT.

Boy  
Brand  
Tomatoes



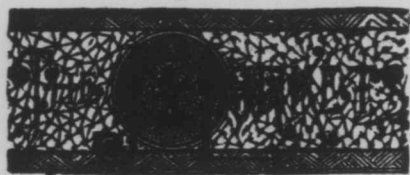
**BUYERS!**

OUR interests are identical. It has paid us to pack a superior quality of Canned Goods. It will pay you to sell them. Our sales for 1892 have doubled 1891.

You may double yours by securing now, while the price is right and stock fresh and complete, a full assortment of our leading lines.

All of which is guaranteed strictly A1.

**Delhi Fruit AND Vegetable Canning Co.,**  
FACTORIES : Delhi, Ont., and Niagara on the Lake.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below and in our Prices Current necessarily take a wide range.]

### TORONTO MARKETS.

TORONTO, Dec. 15, 1892.  
GROCERIES.

The last grand rally in the grocery trade of the year may be said to have begun. Next week the street will be in the midst of it, and there will be more of a ferment created by the multitude of small orders that will then throng in, than there is when business is at really high tide in a large way. Sharp delivery will then be the rule, and is even now an important consideration. The call for sugar, dried fruits, nuts, canned fruits, canned vegetables, and fancy groceries, has expanded in volume very perceptibly since a week ago. The report on all hands is that the wholesalers are much busier. The market shows nothing in the way of departures or changes of any kind. Prices may be noted as slightly easier on Malaga raisins, which do not move as freely as they are expected to move. Other fruits are firm. Canned goods are no firmer, perhaps less firm than they were. Tea is still tranquilly held by those who have the more salable grades as prices remain firm. The state of payments is not commented on with satisfaction.

#### COFFEE.

The purchases this week have been more liberal than for some time back, as the stiff price not showing any sign of relaxing, traders conclude not to defer wants to a later day. Rios quote still at from 20c. Choice grades are in limited supply. All other coffees are quiet, and unchanged at quotations in Prices Current.

#### DRIED FRUITS.

The movement outward is well maintained. Not the very lowest grades of Valencia raisins are so much in demand as they might be expected to be with buyers who took so kindly to the lowest priced goods last year. The price of Valencias remains firm, both internal and outward influences favoring sellers. Buyers can rarely get any of this year's off-stalk fruit below 5½c. The better grades of Valencias, at about 6c. are selling very well. Layers are likewise prominent in the demand at 7 to 7½c. Malaga raisins, though moving freely, do not go out with the snap customary to the trade in blue fruit. Prices, as reported last week, were low, and may be noted this week as a little softer. Former quotations, however, are repeated. London layers \$2.20 to \$2.50, Blackbaskets in boxes \$4, in quarter flats \$1.30, blue baskets in boxes \$4.75, connoisseur clusters in boxes \$4.00, in quarter flats \$1.25, superior Dehesa layers in boxes \$5, in quarter flats \$1.75, Royal Buckingham \$6, Imperial cabinets \$2.20 to \$2.75, finest Vega \$7. Sultana raisins are quieter at from 6½ to 12½c. The quotations on currants have had more stiffness imprinted to them by a fresh advance in Patras. The basis remains firm at 5¼c. Prunes are scarce and in good demand. The limited demand

last year made wholesalers chary of laying in large supplies, and now most of them are down to a point where they hold what stocks they have for their customers, and do not willingly help one another out. Alas and Sphinx prunes are both in strong request. There are some U's on the way via New York. The price is now 8¼ to 8½c., but fruit en route is quoted 8c. to arrive. The low prices of figs this season have caused a very rapid running off of the finer goods in ten pound boxes, of which there has been a good deal of buying from the fuller-stocked houses by their fellows on the street. Four-row figs and seven-crowns are scarce. In bags figs are 4½ to 6½c., in boxes 10½ to 16½c., though it is believed there are goods of the new crop on the market that can be bought considerably under the lower figure. Second shipment dates have arrived. They are quoted at 5½ to 5¾c. Nuts retain their firmness, are active and quoted as follows: Prime Grenobles 16 to 16½c., lower grades of Grenobles 15 to 16c., Marbots 13½ to 14c., Cahors 11 to 12½c., Tarragona almonds 15 to 16c., Sicily filberts 9½ to 11c. Some grades of peels are now hard to get. The prices remain at 15 to 16c. for lemon, 16 to 18c. for orange, 28 to 30c. for citron.

#### RICE, SPICES, ETC.

The trade in common grades of rice is of some volume, showing an increase by comparison with last week's trade. There are no changes of any other kind to note. The price quotes from 3½c. upwards.

Spices are still active. Prices have still a firm tone, the effect of the advance made above a month ago.

#### SUGAR.

The orders for sugar have been more numerous. This was to be expected, when the homes of the country should begin their preparations for Christmas. Though the orders are more numerous they average but little larger, moderate-sized parcels being the rule. The dealer realizes that after the holiday trade is done, a dollar's worth of sugar will go a long way with the average consumer, and sees no motive in the state of the market to incline him to buy for future delivery. Prices are steady at previous quotations, that is at 4½c. to 4¾c. for granulated, and from 3½c. upwards for yellows.

Willet & Gray's New York Weekly Statistical says: Total stock in all the principal countries, at the latest uneven dates, is 378,990 tons, against 351,699 tons at the same uneven dates last year. Stock in Havana and Matanzas, by cable, 7,000 tons at same time last year.

Raws—Extreme firmness combined with extreme quietness has prevailed during the week, and there is no change to note in quotations. Europe, however, has weakened towards the close and given a less firm prospect for the future. The news from producing countries is not important and indicates no change, except perhaps more uncertainty regarding the first outcome of some of the cane crops. Cuba, for instance, is very uncertain.

#### SYRUPS AND MOLASSES.

The lowest price at which domestic syrups are now selling is 2½c. The quality of the lowest grade is comparatively good, being much better than the darkest syrup heretofore appearing on the market. The very lowest grades appear to be scarce. United States makes of very low quality are not in large supply at the moment, sellers realizing that they are not satisfactory.

Molasses of superior quality for table use has had a fairly good call, at from 50c. for

(Continued on page 18.)

### CANNED GOODS.

TORONTO.

The point at which buyers of canned vegetables want to come in on the market has apparently not been reached yet. It may reasonably be inferred that it will not be reached, no matter how much prices may continue to fall away. A weakening market is the very poorest for the seller, not only because of its unsatisfactory price returns but also because of its bad influence upon the buying. Everybody holds aloof from the market when it is on the decline, and the more it becomes demoralized the more it is beset by still lower bids. Hence, though most retail and wholesale grocers are reserving their big trade orders for lower prices, it is quite certain that lower prices will fail to bring these orders to the packers. If a little strength could be developed, buying would doubtless become quite free against future wants. As it is, buyers sail close to present requirements. The assemblage of small orders counts for more than it did in former years, as consumption steadily expands. The offers that buyers make are generally about 75c., at which price it is said some orders have been taken. The run of prices from jobbers' hands is 80c. to \$1. The well-known and approved brands keep up pretty well. Fruits are having a favorable turn and are going out quite freely on Christmas account. Jellies at 7½c. and jams at 9½c. have been in good demand. The stock of salmon on spot is small, and Horse Shoe is scarce. Salmon quotes at from \$1.45.

## XMAS.

Fancy Florida Oranges.

Fancy Florida Mandrines.

Valencia Oranges.

Malaga Grapes.

LEMONS. BANANAS. PINEAPPLES.

## CLEMES BROS.

Phone 1786.

TORONTO, ONT.



DANIEL G. TRENCH & Co.,  
CHICAGO, ILL.

CANNING FACTORY OUTFITTERS.

GENERAL AGENTS FOR

SPRAGUE MFG. CO., FARNHAM, N. Y.

CANNING MACHINERY OF ALL KINDS.



# NEW NUTS ARRIVED

Tarragona S. S. Almonds,  
Sicily Filberts,  
Grenoble Walnuts,  
Marbot Walnuts,  
Hallowee Dates, Cahors Walnuts.

## DAVIDSON & HAY,

36 YONGE ST.

TORONTO.

### EPPS'S COCOA

1/4 lb. packets, 14 lb. boxes secured in tin  
Special Agent for the Dominion:

C. E. Colson, Montreal

### MUNN'S Famous Boneless Codfish

NEW and GENUINE.  
NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs.,  
20-lbs., and 40-lbs., containing 1 and 2 lb.  
Bricks, also

### MUNN'S Skinless Codfish

Packed in 100 lb. Boxes, Whole Fish.  
Delightful thick Codfish Steak.

Orders can be filled at short notice after this.  
Stewart, Munn & Co.,  
MONTREAL.

### "JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed.  
An excellent food for Infants.

We make only the one quality—**THE BEST.**  
Buy only the **JERSEY BRAND** for all pur-  
poses. Sold by Grocers, Outfitters and others.

MANUFACTURED BY  
**FORREST CANNING CO'Y,**  
HALIFAX, N.S.  
STANWAY & BAYLEY, Agents, Toronto.

### GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

### GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.  
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of  
Wholesale Grocers in the Dominion.



### WE ORIGINATED THE PROCESS

Whereby all the nutriment and relishing properties of milk are extracted, canned and  
sterilized to keep perfectly in all climates. Sold by all wholesale grocers under our

### Highland Brand Evaporated Cream

Pleases all who appreciate a perfect quality of pure (unsweetened) milk or cream. Sur-  
passes cream for coffee, and thoroughly takes the place of unprepared  
milk or cream for all purposes. Prepared by

**HELVETIA MILK CONDENSING CO.,**  
HIGHLAND, ILL., U. S. A.

WRIGHT & COPP, Ontario Agents.  
Toronto

L. H. DOBBIN, Montreal,  
Quebec Agent.

## MARKETS—Continued

fine New Orleans stock. Lower grades for baking have likewise had what may be considered a very good week of it for this market. The price quotes from 26c. upwards.

## TEA.

Though this is the season when the tea trade is usually neglected, and though it is to a considerable extent just now side-tracked by Christmas goods, it is still far from suspended. Some demand still submits itself and receives attention, the orders being presented now because a skirmish to get hold of lower and medium grades after holidays is expected to influence the price unfavorably to the buyers. Congous, Japans and Ceylons have all come in for their share of the trade that has been done this week. All prices are very firm both here and outside.

## MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

Clemes Bros. received on Tuesday a car of very fine bananas.

Prunes are quoted 3s. higher at Trieste and are scarce here.

Smith & Keighley are offering sweet apple cider at 18c. per gallon.

Orange peel is almost completely out of stock. The price is 18c.

In our Prices Current this week we add Walter Baker & Co's. soluble chocolate to that firm's list.

The stock of layer Valencia raisins will soon be exhausted if the present outward movement continues.

Half barrels of currants are disappearing rapidly. A round lot was called for on Tuesday but could not be made up.

W. T. Harris, Chatham, N. B., dealer in general merchandise, offers 200 cases canned lobsters, also dried cod of finest quality.

Whitefish this season will be scarce. James Turner & Co., Hamilton, report arrival of an extra nice lot of choice fall catch.

Eby, Blain & Co. have had very free sales of California Loose Muscatel Raisins in bags of about 80 to 90 lb. This fruit is selling freely, as the price is low.

Wholesale grocers who received butter complain that the deception of facing boxes of inferior rolls with a layer of better quality is rather commonly resorted to.

The special lot of choice figs in 10lb. boxes whose receipt by Smith & Keighley, was noted in last week's GROCER is going off

# SURPRISE SOAP

## A GOOD SOAP FOR ALL USES.

The St. Croix Soap Mfg Co.,

Branches :

St. Stephen, N.B.,

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

WINNIPEG : E. W. Ashley.

rapidly. Ten-pound boxes are scarce along the street.

Gillard & Co., Hamilton, are in receipt of a consignment of Gillard's New Sauce in  $\frac{1}{4}$  pt. bottles, which if once tried by the trade is sure to become as great a favorite as Gillard's New Pickles."

Attention is directed to W. H. Gillard & Co's adv't re Old Mill Brand Tomatoes. These are the kind of goods that bring new customers, and all grocers who desire to extend their business should try them.

The "Orient" brand of Pure Ceylon and India teas, controlled by Eby, Blain & Co., is meeting with more than remarkable success among the trade. The quality of this tea is the loadstone that leads to its success.

A valuable food product is to be found in Burnham's Clam Bouillon. It is now possible to serve a plate or cup of this delicious article absolutely fresh and pure thousands of miles in the interior. It is very attractively put up in bottles.

W. G. Nixey, manufacturer of Nixey's widely sold Black Lead, furnishes us this week with English and Canadian quotations, which appear side by side columns in our Prices Current. These prices are quoted free to docks, London, \$2 being the uniform price agreed upon to sell to Canadian buyers

W. H. Gillard & Co., Hamilton, report the "Old Mill" brand of tomatoes (hand-packed goods, no finer in the market) to be

finding a ready sale and delighting consumers. They should be in the hands of every dealer in fine goods.

It is reported that since the fire in London, through which the stock of Mocha coffee in that port was destroyed, arrangements have been made here to ship to England all the half bundles English style of packing held by local operators.

The sale of nuts of all kinds has been much larger than usual so far this season. The business too has been more satisfactory, for the quality has been good and profits fair. The first shipments are almost entirely sold out, but the second shipments are due here this week.

The trade in Canada have signed the following agreement, made with R. G. Nixey : I beg to subscribe entire approval of your new arrangement, and will readily agree to strictly adhere to your new terms and not sell under \$2 per box for Refined Black Lead and your other makes in proportion, and retain the additional profit secured to my own business

Chas. Boeckh & Sons have just placed in the hands of their travellers samples of their new lines of brooms, to which attention is called in another column. This firm now have a capacity of 600 dozen brooms per week, and their reputation and constantly growing trade are sufficient guarantee as to the value and quality of their goods. In a circular to their travellers, they say with regard to the broom corn crop of 1892 : "The yield has been fully up to the average, but is pretty well in the hands of dealers and large manufacturers, which will cause prices to rule firm. The quality is good, but runs to long brush, and our aim has been to give

TORONTO, Dec. 9, '92.

WE—PAYING—ARE

4  $\frac{1}{8}$  C.

FOR  
BRIGHT--DRY--SOUND  
NEW CROP  
DRIED APPLES.

WE BUYING ARE  
NEW

- DRIED APPLES -

ADDRESS

STANWAY & BAYLEY,  
4 FRONT ST., EAST, TORONTO.

--TERMS--

PRICE—Good for one week from date, for not exceeding 10 Barrels from any one shipper. Larger lots subject to confirmation before shipment. All others can be made without advice, but subject terms stated.

SIGHT DRAFT—Or local pay-orders honoured, 10 days after shipment made.

QUALITY—Bright, dry, and sound, new-crop stock.



**John Jamieson & Co's  
LOCHFYNE  
HERRINGS**

56-60 E. Howard Street, GLASGOW.  
Agent, W. S. KENNEDY,  
463 St. Paul St., MONTREAL.

**DRESSED  
POULTRY**

We are now booking orders for shipment on or about December the fourth next, to points in British Columbia, delivery in time for Xmas trade. Poultry will be thoroughly frozen and packed in either close or open cases, weighing two hundred pounds each. We offer special prices on large lots.

**PARSONS PRODUCE CO.,  
WINNIPEG, - - MANITOBA.**

**W. F. BUCHANAN,  
BROKER, COMMISSION MERCHANT  
AND  
GENERAL PURCHASING AGENT,  
WINNIPEG.**

REPRESENTING:  
ARMOUR & Co., Chicago, Ill.  
THE ARMOUR PACKING CO., Kansas City, Mo.  
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.  
BUCHANAN & CO., Saltcoats, N. W. T.  
HIRAM WALKER & SONS, Ltd., Walkerville, Ont.  
JOHN DEWAR & SONS, Tullymet Distillery, Perth, N. B.  
PERIN & FET FILS, Reims.

Warehouses on C. P. R. Track.  
EXCISE, CUSTOMS AND FREE,  
AND LOW RATES STORAGE.  
CORRESPONDENCE SOLICITED.

**NOTICE**

The British Columbia Fruit Canning and  
Coffee Co'y, Lt'd.  
**VANCOUVER, B.C.**

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:  
Blend No. 1 at 85c., either ground or whole roasted  
" 2 at 35c., " " "  
" 3 at 30c., " " "  
Their Flavoring Extracts are of the choicest quality.

**REINHARDT & CO.,  
SALVADOR LAGER  
IS THE VERY BEST.  
TORONTO.**

**LAURENCE GIBB  
Provision Merchant,  
88 COLBORNE STREET, - TORONTO**

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.  
Good Prices paid for Good Dairy Butter.

**Meglaughlin, Marshall & Co.,  
Wholesale Provision Merchants,  
3 and 4 Corn Exchange,  
Manchester,  
Also at  
Liverpool and Glasgow. England.**

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

**W. GIBBINS & CO.,  
Commission and  
Manufacturers' Agent,  
WINNIPEG, MAN.**

We are open for Consignments of Dried and Evaporated Apples, Beans, Peas, &c., or will take orders for packers and others.

**JAS. DICKSON & CO.,  
26 WEST MARKET STREET,  
Provision and Commission Merchants.**

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

**J. F. YOUNG & CO.  
PRODUCE AND COMMISSION MERCHANTS  
74 Front St. E., Toronto.**

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Store-keeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission. Prompt Sales and Quick Returns. We Furnish Egg Cases. Try Us.

**PARK, BLACKWELL & CO.  
(Limited.)  
- SUCCESSORS TO -  
JAS. PARK & SON,  
TORONTO.**

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.  
Write for Price List.

**PUT  
TEXAS BALSAM  
IN STOCK**

The Great Healer for all kinds of wounds on Horses and Cattle. \$3.00 worth only costs you \$1.50. Express prepaid. Cash with order.

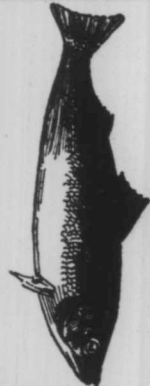
C. F. BEGSWORTH,  
6 Wellington St. East,  
Toronto.  
Sample 25c. postpaid.

**S. K. MOYER,  
Commission Merchant**

And dealer in foreign and domestic fruits, fish, poultry, etc.

**SPECIALTIES :**  
Oysters, Oyster Carriers, Smoked, Salt and Fresh Fish. Consignments and Orders solicited.

76 Colborne St.,  
Toronto, Ont.



GEORGE McWILLIAM. FRANK EVERIST.

**McWILLIAM & EVERIST  
Fruit and Commission Merchants  
25 and 27 Church street,  
TORONTO, ONT.**

FIGS, DATES, NUTS,  
ALMERIA GRAPES, Etc.,

Florida Oranges are now arriving in car lots, stock fine, also Messina Lemons. Will fill all orders at lowest possible price.

**J. Cleghorn & Son,  
94 Yonge St., TORONTO.**

Fancy Florida Oranges--  
Car arriving weekly.  
Car Messina Lemons--  
Just arrived.

We are handling best brands Bulk and Canned Oysters, Haddies--Portland and St. Johns, Fancy Bloaters and all kinds Fresh Fish, New Golden Dates, Figs, Nuts, etc.

**WILLIAM RYAN,  
PORK PACKER  
Toronto, Ont.**

**HAMS, MESS PORK,  
BREAKFAST BACON, SHORT CUT,  
ROLLS, LARD.  
WRITE FOR PRICES.**

**McLAREN'S**



Is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.

## MARKETS.—Continued

extra good value in large brooms. Short corn is scarce and dear, and small cheap brooms cannot be made without a loss unless very thin and poor quality. Dealers will therefore do well to push sales on the better and larger brooms which will no doubt be more satisfactory to their customers and profitable to themselves."

## PETROLEUM.

In this market there is nothing to report, trade continues actively at unchanged prices, the basis remaining at 14 to 14½c. for Canadian refined.

The Petrolia Advertiser reports: Petrolia crude \$1.18 per barrel: Oil Springs crude \$1.19 per barrel. The speculative market for crude certificates has presented few features of interest during the week under review, and trading has continued light throughout, there being nothing apparently sufficiently encouraging to induce buyers to take more than passing interest in affairs on Change. The price has taken a slight drop. In the producing field new wells have been struck off any moment. Anyway the weather and bad roads have interfered a great deal with moving of rigs and drillers' movement in general. Refined remains about the same price, 10¾c. to 11c. car lots, f.o.b. here

## BUTTER AND CHEESE.

The efforts of buyers to get prices to a lower plane have had the effect of checking deliveries. Holders who looked forward to still higher prices ruling now than were paid when the market was at its best a month ago, are averse to letting their stock go at easier prices than they got at that time. At the end of last week the receipts began to rise and then the prices began to ease off, but the latter were perhaps a little premature, as there is now a scarcity, which is attributed to the lower values. Large rolls, a few days ago plentiful, are now scarce. Prices now holding seldom touch 20c., and in the rare instances in which they do, the finest dairy tub is what is bought. Good dairy tub is worth 18 to 19c., a lower grade of table dairy brings 16 to 18c., seconds 13 to 15c. In large rolls prices suffered most, having got down to 15 and 16c., but now really good rolls are worth 16 to 18c.

Cheese quotes at 10 to 11½c. according to quantity and make. Early makes are 10 to 10½c., autumn makes are 11 to 11½c.

## COUNTRY PRODUCE.

BEANS—The stock on spot is light, and more would have to be paid to replenish. Mediums are \$1.25 up. Choice hand-picked are firm at \$1.35.

DRIED APPLES—The market is still unfavorable to sellers, the price paid remaining 4¼ to 4½c. on spot, with re-selling at ½c. higher.

EVAPORATED APPLES—Are not moving to any extent. They are jobbed at 7c.

EGGS—Fresh are 18c. and are firm. There is no lack of limed eggs, which are easier at 14 to 15c. The commission men are overstocked and trying to sell to Montreal, but there the prices are very low.

HONEY—Extracted is quiet at 8 to 10c., comb honey is in some demand at 13 to 15c.

HOPS—The price is fairly established now and rules at 18 to 20c.

ONIONS—The demand has no new influence on prices, which continue at \$2.25 to \$2.50 per barrel.

DRESSED POULTRY—The offers of poultry have declined very materially. Poultry is now scarce, and prices have started upwards again from the low points they reached last week. Chickens are 30 to 40c. per

pair, ducks 40 to 75c. per pair, geese 5½ to 6c. per lb., turkeys 9½ to 10c. per lb.

## HOGS AND PROVISIONS.

Uncommonly good prices are being realized this season for hogs, and the views of holders ably second the conditions naturally making for firmness. Offerings are held back, though the prices now paid are \$6.90 to \$7. Rail receipts have been comparatively light, and have been chiefly in partial cars. There is no change in products, which hold firmly at the advance noted last week.

BACON—Long clear 8½c. Smoked backs are 11½ to 12c., bellies 12½., rolls 9½c.

HAMS—Are 11½ to 12c.

LARD—Pure Canadian is 10½c. in tubs, and 10½c. in pails, and 10c. in tierces. Compound is 8 to 8½c.

BARREL PORK—U.S. heavymess is \$16.50. Canadian short cut is \$17.50 to \$18.

DRESSED MEATS—Beef forees are 3 to 4½c. hindquarters 5 to 6½c., veal 6½ to 8c., mutton 5 to 6c., lamb 6c.

## GREEN FRUIT.

A very good trade is now being done in fancy fruits, the finer grades of oranges, lemons, Almeria grapes, cranberries, etc., being in demand. Valencia raisins are on the market this week, offering at \$4 to \$4.75. The finest Floridas quote at \$3.75, and from that point prices grade down to \$3.25. Messina and Palermo lemons are held at \$3.25 to \$4.50 according to quality. Malagas are nearly done; besides, they are being displaced by Messinas, which always have the preference. They quote at \$3.75. Pineapples are 20 to 25c. Bananas are \$1.50 to \$2. Almeria grapes are firm at \$7.50 to \$8. Cranberries are likewise firm at \$9 to \$10 for choice Cape Cod, \$8.50 to \$9 for Jerseys, and \$8 for North Shore. Apples continue low, and little is done in a local way by wholesalers. The range is \$1.50 to \$2.50.

## FISH AND OYSTERS.

No increase in the fish trade is reported by the dealers. A slow demand at unchanged prices is the only fact to be noted. Whitefish and salmon trout are 7½c. per lb., lake herring are \$2 to \$2.50 per hundred (by count.) British Columbia salmon is easier at 15c. Steak cod is 7 to 7½c. market cod is 4½c., haddock is 5 to 5½c. Codfish, skinned and boned, sells at 6½c. and is in fair request. Labrador herring is \$6, shore herring \$5 to \$5.50, and Digby 11 to 12½c. per lb., boneless fish is 4c., boneless cod is 7 to 8c. Oysters are \$1.25.

## HIDES, SKINS, WOOL, TALLOW.

HIDES.—No. 1 green cows' are still quoted at 4½c. Cured are moving out at 5c. in car lots.

SKINS—Sheepskins are now 95c. Calfskins are quiet at 5 to 7c.

WOOL—Combing fleeces are 17c., clothing fleeces 19 to 20c. The market is very dull. In pulled wool prices remain at 22c. for super and 26c. for extra.

TALLOW—Is quiet at 5½c. for rendered and 2c. for rough.

## MONTREAL MARKETS.

MONTREAL, Dec. 15, 1892.

[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

## GROCERIES.

If the general movement of groceries is considered, business cannot be considered active, but those lines of goods which are a necessity for holiday wants show considerable activity, while in the staple lines, such

as sugar, tea, etc., orders to jobbers, although not large, are frequent and furnish quite a fair volume of business. It is in dried fruit, raisins, currants, oranges, nuts, etc., however that call for particular attention and business in them is quite active. Several round lots of Valencia raisins have been turned over during the week from first hands, and although the cheap inferior fruit which is offering freely on the market has a depressing effect. Values on really prime stock are firmly held and obtainable also as demonstrated by the business in wholesale lots that has transpired during the week. Currants are firm and owing to the absence of any inferior offering do not furnish the same unsteadiness as raisins. Heavy goods are quiet as we have said. On sugar refiners manifest firm views and speak of higher rather than lower prices. There is nothing but firmness to note about teas and coffees, and this about sums up the position as a whole.

## SUGAR.

The movement of sugar has been rather slow and prices are unchanged. Rios are not showing much alteration, but it is evidently only a question of time as to the advance, which the refiners say is sure to come. Sales from the refineries are made at 4½c. for granulated and 3¾ to 4c. for yellows. As to jobbers prices they are hard to quote, for there is still considerable competition, but an ½c. advance on the above figures represents a fair jobbing range.

## SYRUPS AND MOLASSES.

There is a better, in fact active demand for Canadian syrups from jobbers, the refineries being busy at 1¾ to 2c. We quote 2 to 2½c. for a jobbing range. American stock are in small supply, and there is little or no demand for them.

In molasses there has also been a good movement, actual sales being on the basis of 32 to 32½c. for fair sized lots.

## TEAS.

The tea market has been quiet during the week, but this is the result of the strong position and not weakness. Goods worth 15 to 25c. move freely on Western account in wholesale lots.

## COFFEES.

There is no change in coffees, which rule steady on the whole. Stocks here continue light and prices pretty firmly held, as round lots of Rio have moved from first hands during the week at 20c. For jobbing business we quote 21 to 22c.

## RICE.

Rice has been rather quiet but prices are steady. We quote the following: Standard, \$3.85 to \$4; Louisiana, \$5.25 to \$5.50; choice Burmah, 4 to 4½c.; Japans \$4.50 to \$5; Patnas, \$5.25 to \$5.50; Carolina, \$7 to \$8.

## DRIED FRUIT.

The dried fruit market in so far as Valencia raisins are concerned is not an easy one to diagnose owing to the uncertainty created by large offerings of cheap inferior fruit to which GROCER has already referred before. The stock is offering at all sorts of prices, but its quality is a decided drawback making it slow of sale. The fact that it is offering however exercises some influence on the more cautious buyers who hardly know what to do, and gives the market generally a feeling of uncertainty. But despite the stock which it is said has been offered as low as 4 to 4½c. with few takers; values on really good stock can be called steady. They settled off a trifle toward the beginning of the present week in sym-

(Continued on page 20.)



**FLOUR AND FEED.**

TORONTO.

No change has passed over the flour market, which remains quiet. The week's transactions include some business at lower prices than were ever paid before, \$2.95 being paid in one case for straight roller.

**FLOUR.**—City millers' and dealers' prices are: Manitoba patents, \$4.70; strong bakers', \$4.40; white wheat patents, \$4.60; straight roller, \$3.80; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.35 to \$4.45; Manitoba strong bakers' \$3.90 to \$4.10; Ontario patents, \$3.40 to \$3.50; straight roller, \$3.00 to \$3.20; extra, \$2.85 to \$2.90; low grades, per bag, \$1.00 to \$1.50

**MEAL.**—Oatmeal is \$3.80. Cornmeal is \$3.50.

**FEED.**—Bran is \$11.50 to \$13, shorts \$12.50 to \$13 mixed feed \$22, feeding corn 60 to 62c, oats 29½ to 31c.

**HAY.**—Baled timothy is \$9.

**STRAW.**—Is steady at \$5.50 to \$6.

MONTREAL.

Apart from the local trade there is very little to report, and this keeps fairly active as dealers do not confine their operations as strictly to a hand to mouth character as formerly. We quote: Patent, winter \$4.25 to \$4.50; patent, spring 4.50 to \$5.00; straight rollers \$3.85 to \$4; extra \$3.20 to \$3.25; superfine \$3.00 to 3.15; city strong bakers \$4.10 to 4.20; strong bakers \$4.00 to \$4.10; oatmeal \$2.05 to \$2.10 bran \$14; shorts \$15; mouille \$23 to \$24.

**SITUATION WANTED.  
MARATIME PROVINCES.**

**WANTED**—A SITUATION AS TRAVELLER for Provisions or Groceries, also side lines. Apply care 15-93 B., this office.

**To Our  
Grocer Friends:**

GENTLEMEN:—

We are in the last month of the year; Christmas Holidays with their festivities will soon be here, and '92 will soon be passed. We will be pleased to have your orders by card for any small quantities you may require to stock up for Christmas trade, and in reference to freight or express in transmitting these small amounts you will find us liberal. Let us hear from you as you may want.

And wishing you the compliments of the season,

We remain,  
**THE SNOW DRIFT CO.,**  
BRANTFORD

**FOREIGN CORRESPONDENCE.**

Letters translated from or written in any foreign language.

J. H. CAMERON, 10 Front St. E.

**The Western Milling Company  
(Limited.)**

**REGINA, ASSA.**

Manufacturers of all kinds of

**High Grade Flours,  
Hungarian Patent,  
and Strong Bakers.**

We also handle Hard Wheat, Oats, and other kinds of feed.

We would solicit the patronage of the Millers' of the Eastern Provinces, wanting Manitoba Hard Wheat. All orders entrusted to us will be carefully and promptly filled.

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**Embro  
Oatmeal  
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D. R. ROSS, EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

**Oatmeal**  
IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oat hulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

B. M. PINCOMBE.

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**STRATHROY OATMEAL AND CORNMEAL MILLS.  
Pincombe & Sutherland,  
STRATHROY, ONTARIO.**

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal, also Standard and Granulated Oatmeal, CORNMEAL, Deseccated Rolled Wheat and Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

**OATMEAL**

**Dominion Mills,  
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Write or wire for Thomson's Brands  
ROLLED OATS, PINHEAD & STANDARD MEALS.  
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.  
All kinds of Chop and Mill Feed.

**GENERAL GRAIN DEALER.**

Highest price paid for Oats and Peas in car lots.

**WALTER THOMSON,** London and Mitchell.

**BRANDON ROLLER MILLS.**  
Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

**-- FLOUR --**

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

**ALEXANDER, KELLY & CO'Y,**  
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(Hungarian Process)

BRANDS:  
**KLEBER, MAY BLOSSOM.**

AGENTS:  
**J. L. SMITH & SON, - Montreal.**  
**EPHRAIM ERB, - Halifax.**



## MONTREAL Markets continued

pathy with easier feeling in New York, but the change was trifling in its motive, while actual sales of some lots of ordinary to good stock have been made from first hands here at 5c. which demonstrates pretty plainly the steadiness of the market. In fact as we have pointed out before the stock on which low offers are made is of such inferior quality that it is likely to be an unprofitable bargain. In a regular jobbing way prime Valencia stocks are quoted here at 5½ to 5¾c. according to quality, and jobbers will not concede on this range as they cannot replace goods under it. Layers are worth 7c. upwards according to grade. The offerings of low priced inferior stocks are not represented by this range as they are not a fair criterion. Currants rule firm and fairly active. We note business in round lots between dealers at 5½c. per lb. in barrels, but jobbers would not fill an order on any such basis, and we quote 5¾ to 6½c. according to quality for business in a regular jobbing way.

## NUTS.

Business in nuts increases as the holiday season approaches, some good sized orders being filled during the week, while prices are somewhat firmer under the improved demand. We quote:—Pecans 11 to 12½c., Terragona almonds 14 to 15c., Grenoble walnuts 13½ to 14½c., filberts 10 to 10½c., Ivica 13 to 14½c., Brazil 15c., marbots 12½c., cocoa nuts \$3.50 to \$4.50 per bag of 100 for old. new \$5 to \$5.50.

## FRUIT.

There is a good demand for lemons and the week has furnished quite a free business. We quote fancy Messina \$4 to \$4.25 per box, Malaga \$6.50 to \$7 per chest and \$3 to \$3.25 per box.

Receipts of oranges have been free during the week, and as the goods are prime business has been brisk. Florida stock moves at \$3.50 to \$3.75 per box and Valencias \$4.50 to \$5.00 per case. Jamaica move at \$6 to \$6.50.

There is a good demand for cranberries, choice cape cod stock having moved as high as \$8 to \$10 per barrel, Ordinary stock is quotable at \$7 to \$8.

Fresh supplies of Almeria grapes have come forward freely since our last report, but they have met a good demand. Business transpires at \$6.25 to \$7 according to size and weight. Choice Catawaba stock sells at 30c. per 5 lb. baskets.

Dates have met a fair demand, finest selling in 60 lb. boxes at from 5½ to 6c. per lb. old stock 4 to 5c.

Figs rule steady and firm. We quote crystallized in 5 lb. boxes \$1.05, extra fancy 10½ to 12c. per lb. in boxes, and new stock in bags 5½ to 6c. per lb. in bags.

Bananas are scarce and steady under a fair demand at \$1.75 to \$2.75 per bunch according to quality.

There has been a good demand for Florida pine apples in boxes and barrels at 25 to 30c. each according to size.

Dried fruit have shared in the general activity, and some good sales have been put through. We quote dried apples 5 to 6c., evaporated 6 to 7½c., dried peaches 14 to

15c., apricots 14 to 15c., evaporated peaches 13 to 14c.

Spanish onions move at 90c. to \$1.10 per crate.

There has been a brisk business in evergreens, the city retailers laying in good supplies in anticipation of holiday wants. Sales rule at 30 to 50c. per bunch in fair sized lots.

## FISH.

The fish market has been active and strong, sales of round lots in several staple lines being noted. Round lots of green cod have sold at \$4.50 for No. 1, and it is doubtful if it could be had in a wholesale way under \$4.25. Dry cod is firmer and jobbers cannot get anything now under \$4.50. We quote: Labrador herring, \$5 to \$5.50; C.B. and B.C. salmon, \$13 to \$15; green cod, No. 1, \$5; No. 2, \$4.25; No. 2 mackerel, \$15; No. 1 sea trout, \$10 per brl.; \$5.25 per half brl.; Nova Scotia herring, \$5 per brl.; had-dock, 3½ to 4c.; cod, 3 to 4c.

## APPLES.

The local market continues quiet, but we note sales of car lots at \$2.25 to \$2.50. In a jobbing way 50c. to \$1 more is the idea.

## POTATOES.

The market is steady and prices rule firm and unchanged. There have been sales of car lots of early Rose at 80 to 85c., with other qualities 70 to 75c. Jobbers are doing business at a proportionate advance on this.

## BEANS.

Montreal buyers have purchased up west on the basis of \$1.25 to \$1.30 f.o.b. at Chatham for good to choice hand picked stock, while business in a wholesale way has been done on spot at \$1.35 to \$1.40 for hand-picked stock. Jobbers ask a proportionate advance on this.

## HONEY.

There is no change in honey. Extracted has moved at 7 to 8½c. for good sized lots, and choice, while clover in comb is 12 to 13½c. In a jobbing way 1 to 2c. advance on these prices are asked.

## HOPS.

There has been no particular change in hops, but a few lots of Eastern Townships growth have been moved on the basis of 18 to 20c. for choice 1892. Yearlings are slow at 13 to 16c. in lots.

## DRESSED POULTRY.

Western shippers of poultry if they wish to find a good market in Montreal, should have their stock here by the end of the present or the beginning of next week as it has a chance of a much better sale before the market becomes too heavily stocked. Lots of turkeys have sold at 8½ to 9½c while choice stock has brought as high as 10c for lots of 2 to 3 tons. Round lots of chickens have also been moved on account of Montreal buyers, several thousand pounds having been turned over at 6 to 7. A lot of this purchasing has been done on account of lower port and Maritime Province account. Ducks and geese are quoted at 8 to 9c and 6 to 7c respectively. Jobbers move stock to the retailers at proportionate advance on these figures.

## PROVISIONS.

The provision market is quiet but very firm. We quote as follows: Canadian short cut, per brl. \$19 to \$20; Mess pork, Western, new, per brl \$19 to \$20.00; Hams, city cured, per brl. 11 to 12½c; Lard, Canadian, in pails 9 to 9½c; Bacon, per lb 11 to 12c.; Lard, com, refined, per lb., 7½ to 8c.

## DRESSED HOGS.

Dressed hogs are coming forward a little more freely, but receivers find ready sales for all they offer at \$6.75 to \$7 50 per cwt. in lots.

## EGGS.

The egg market holds steady under a fair local demand and moderate receipts. We quote local limed 16 to 17c., Western 15 to 16c.

## BUTTER AND CHEESE.

The butter market rules quiet. Dairy stock is not plentiful and there is a good local demand for Townships at 20 to 21c., but holders of creamery are showing more anxiety and no doubt would concede something to move a round lot. We quote as follows:—Late made fall creamery, 23 to 23½c; Earlier makes 22c.; Townships 20 to 21c.; Morrisburg and Brockville 18 to 19c.; Western dairy 17 to 18c.

The stocks of cheese here are light and holders will not listen to the inside for shipping lots.

## THE CARTAGE RATES.

In reply to the Montreal Board of Trade's communication, expressing the desire of the council of the board that freight rates should be made inclusive of cartage charges, a letter was received the other day from the G. T. R. freight offices in which it was promised that the request should receive careful attention and consideration. In reference to the same subject the C. P. R. general traffic manager wrote that the company did not take independent action in the matter of cartage charges. Such action as was taken was decided upon at a meeting at which all Canadian lines were represented, and it was out of his power to take independent action. Furthermore, he begged respectfully to state that the company's fall tariffs had been printed and distributed at an expense to the company of nearly \$1,000, and he did not feel authorized to withdraw them. He had received a similar communication from the secretary of the Toronto Board of Trade to that from the Montreal board, and in reply he had stated that the wishes of the shippers would have careful and respectful consideration at the next general meeting of the general freight agents of the railways of Canada, who alone could deal with the matter. If those interested would be patient for a short time he would be able to make such arrangements as would be satisfactory to them. At any rate it would afford him great pleasure to be able to do so.

## Cough Drops

Unequalled for coughs and sore throat.

Packed in elegant 5 lb. Tins or Bottles. Prices on application.

Wm. Paterson & Son  
BRANTFORD.

It Pays to  
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PERRIN'S COUGH DROPS

Write for quotations to  
D. S. PERRIN & CO.,  
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Soap and water are cheap, but soil on goods expensive.

Every Grocer should have the Salada Tea Co's Teas in stock.

In pound and half pound lead packages. They are guaranteed to give satisfaction or you can return them any time. Send us a small order.

**P. C. LARKIN & Co.,**  
WHOLESALE GROCERS,  
25 Front St. E.,  
**TORONTO.**

ESTABLISHED 1851.

JUST RECEIVED  
**4,500 Boxes**  
**Valencia Raisins**

WRITE FOR OUR PRICES.

**N. QUINTAL & FILS,**  
WHOLESALE GROCERS,  
274 St. Paul Street, Montreal.

**BALFOUR & CO.,**  
IMPORTERS OF TEAS

—AND—  
**WHOLESALE GROCERS,**  
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WESTERN ONTARIO AGENTS FOR THE  
**Irish Mustard.**

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

**Raisins**  
**FIGS**                      **DATES**  
**Currants**  
**NUTS**                      **PEELS**  
LARGE ASSORTMENT.

**J. W. LANG & CO.,**  
Wholesale Grocers,  
59, 61, 63 FRONT STREET EAST,  
**TORONTO.**

**Nova Scotia**  
**TURKEY.**

Only shipment of the season now in store.

**Sloan & Crowther**  
WHOLESALE GROCERS,  
19 Front St. E., Toronto.

**VALENCIAS**

Our shipments now arriving ex S. S. Ardenform and Broomhaugh, were purchased at the lowest point.

Layers, very choicest quality.  
Best value in market.

**WARREN BROS. & BOOMER,**  
35 and 37 Front St. East,  
**TORONTO, - ONT.**

❖ **ARRIVED** ❖

New Sultanas.  
SPECIAL LOT OF BAG FIGS  
DATES, PRUNES,  
GRENOBLE WALNUTS.

**SMITH & KEIGHLEY**  
Wholesale Grocers,  
9 Front St. E., Toronto

**NEW**  
Grenoble, Marbot  
—AND—  
Bordeaux  
Walnuts  
**NOW IN STOCK.**

**PERKINS, INCE & Co.,**  
41-43 Front St. East,  
**TORONTO.**

**JOHN BURGESS & SON**  
**SAUCE**  
AND  
**PICKLE**

**MANUFACTURERS,**  
**107 STRAND** Corner of the Savoy  
Steps, London, W.O

Vide Sir Walter Scott's "St. Ronan's Well," Chaps. XVI. and XXX.  
Lord Byron's "Beppo," VIII.

**EDWARD ADAMS**  
& CO.

**Importers of Teas**

—AND—  
**Wholesale Grocers**  
**LONDON, ONT.**

**SPECIAL BRAND TEA.**  
LOOK OUT FOR

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JAPAN TEA  
Nothing equal to it at the price.  
See our travellers.  
Write for samples and prices.

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49 Front Street East,  
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—AND—  
**Wholesale Grocers.**

**LONDON, ONT.**

### DRY GOODS.

From the Dry Goods Review.

The past week has been rather quiet among wholesalers generally. Stock-taking is over, although results are not yet announced. While trade is slack all hands are busy getting out samples of spring stock. Domestic colored goods are being poured into the houses now and the dress goods and staple departments are putting on a summer appearance. Staples are not moving out very fast, but orders for future delivery are being secured in fair bulk by the travellers. Sorting orders from travellers and by means of letters are very fair. These are of too diversified a nature to be described in detail.

The market is in a peculiar state at present. Woollen goods are advancing slowly in price, and silk goods are held firmly at previous advances. This has caused all jobbers to hold their goods. There is no cutting being done. The wholesalers have not advanced prices except perhaps in silks, and the retailer is paying the same in the face of a rising market. This makes the spring orders from retailers good, but present delivery orders are not being much sought after by wholesale men. Woollen dress goods have advanced nearly 10 per cent. Cottons in the United States and in Great Britain and Germany have advanced considerably. It is not likely that the price of domestic cottons will advance until after the end of the year. But everything points now to a general advance in all lines, and dealers will find this an important point. Nearly all classes of fabrics will be in increased enquiry during the first stages of the rise, and this will cause a further rise leading to a reaction. Retailers must buy carefully in all lines except staples, and here it would seem very wise to consider whether a gain might not be made by heavy buying.

Reports from various quarters of the country tell of a good general trade, and a fairly strong holiday trade.

Money is a little scarce and payments are only medium.

#### NOTES.

In cotton challies and dress tweeds for spring Caldecott, Burton & Spence show nice ranges. These are excellent goods and dealers will have to pay extra attention to them. They report a steady sale for buttons. Large 70 and 80 line pearl and bone are selling very well.

John Macdonald are showing some very new things in their samples of spring prints and shirtings.

W. R. Brock & Co. are showing an extensive range of flannelettes. They are busy getting in all kinds of domestic spring goods.

Alexander & Anderson report a steady demand for staples. Heavy underwear has been a strong feature of their fall trade.

John Macdonald & Co., in their rubber goods department, are showing an entirely new range of patterns in their Rigby waterproof goods. These goods can not be distinguished from an ordinary spring or fall overcoat. It is perfectly waterproof and sanitary in the highest degree. This is one of the most improved fabrics ever produced in Canada. This house has the only line of samples of these goods shown in Toronto. They have introduced a new improved wire hair brush, which



## Tea Caddies all Sizes

SPICE, BAKING POWDER AND TOBACCO TINS,  
AND TIN SIGNS,  
LITHOGRAPHED OR JAPANNED.

Write our nearest house for Catalogue and Prices

### THE McCLARY M'FG COMPANY,

LONDON, TORONTO, MONTREAL, WINNIPEG.

is possessed of a row of bristles around the outside, thus being really a combination brush. The only invention in a century of hair pin manufacture is one just put on the market in the shape of a round blunt point which will not hurt the head. Sara Bernhardt says it is the only hairpin that she cares to sleep in. A new thing akin to this is a hair waving press, a small wire arrangement for producing a wavy appearance to the hair in five minutes without heat. It is highly recommended by Mary Anderson.

Along with a dilapidated Dominion \$4 bill, which he wanted to exchange for a new one, John Hawkes, Whitewood, N. W. T., sent the following ode to the comptroller of currency last week:

I am an old four-dollar note  
(Considerably chewed up and torn),  
Returned from Whitewood town remote  
Back to the bank where I was born.  
I know I've done my duty well,  
I've paid for many a horn of rye,  
I've helped the merchant buy and sell,  
And sometimes wiped the widow's eye.  
Handle me gently, 'cause I'm tore,  
Don't fix me with that glassy eye;  
I feel my changeful life is o'er—  
This poor old Bill's come home to die.

#### SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

**SALESMAN WANTED**—A GOOD GROCERY hand; one who is acquainted with general trade; must be sober and well recommended; no other need apply. Address C. Moore, Orillia.

**WANTED**—BY NOV. 1ST—ENERGETIC, EXPERIENCED salesman for general store; well up in dry goods; not afraid of work; state salary; must have A1 references. Address Rox 842, Woodstock, Ont.

#### BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

**WANTED**—1,000,000 LBS. EVAPORATED AND sun dried apples, for which highest cash prices will be paid, delivered on cars. Special arrangements with large dealers. Send samples, stating quantity, etc., promptly to Michael Doyle & Co., Exporters and Jobbers, Evaporated and Dried Fruits, Rochester, N. Y., U.S.A.

#### SITUATION WANTED.

**WANTED**—SITUATION BY YOUNG MAN in grocery or general store, 4 years experience and best of references. B. W. T., Hartford, Ont.

**WANTED SITUATION**—BY YOUNG MAN, in the wholesale grocery and provision trade, as an assistant or traveller. Ten years experience in London England. Will take small wages to commence. Good references. G. W. G. D., Oak Lake, Man.

The pure INDIAN TEA of

## KEMBLE & CO.,

Calcutta, India,

Is "Second to None" for Purity, Strength, and Flavor. TRY IT.

A. DAVIDSON, Canadian Representative.  
48 Front St. East, Toronto.

## Apted Bros.

... FOR EVERY  
... DESCRIPTION OF

# Printing



54 YONGE ST.  
TORONTO

PRICES RIGHT...  
TELEPHONE 1785

ORDERS BY MAIL RECEIVE PROMPT  
ATTENTION

## SHINE

WITH YOUR BOOTS



MANUFACTURED BY  
**PURE GOLD MFG. CO.**  
TORONTO.





RETAIL GROCERS

WILL FIND IT

To their Interest

TO BUY

BRANTFORD  
STARCHES

The Purest and Best  
in the Market.

BRITISH AMERICA  
STARCH CO.,  
LIMITED,

Brantford, Ontario.

## A New Idea

Which makes a big attraction in your window and draws a bevy of purchasers to your store.

You ask in astonishment what will do that? Why, Adams' New Automatic Tutti Frutti Girl Sign Box does it.

If you are doing a large business you don't need it, but if you want to increase your sales, get one or two.

Wind it up and place it in your window, and watch the result.

We have some photographic views of this box which we are mailing post-paid to those who apply while they last.

**ADAMS & SONS CO.,**

11 and 13 Jarvis Street, TORONTO, ONT.



USE  
**SPANISH BLACKING**

THE KING OF BLACKINGS

F. F. DALLEY & CO. - - HAMILTON, ONT.

## E. BROWN & SON'S

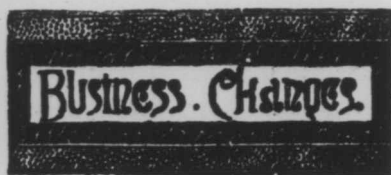
7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

<b>BOOT PREPARATIONS SOLD EVERYWHERE.</b>			
<b>MELTONIAN BLACKING</b> (As used in the Royal Household) Renders the Boots soft, durable and waterproof.	<b>MELTONIAN CREAM</b> (white or black) For Renovating all kinds of Glace Kid Boots and Shoes.	<b>ROYAL LUTETIAN CREAM</b> The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.	<b>NONPAREIL DE GUICHE</b> Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

# M. MASURET & CO.,

WHOLESALE GROCERS,  
FANCY GOODS,  
STATIONERY, ETC.  
LONDON, ONT.



## SALES MADE OR PENDING.

The stock of James Shields & Co., grocers, Toronto, has been sold.

John R. MacKenzie, grocer, New Glasgow, N. S., has sold out.

C. R. Poirier, general merchant, Shediac, N. B., is closing up business.

L. Gagnon, grocer, etc., St. Boniface, Man., sold out to N. Gagnon.

The stock of Wilbrod Brosseau, grocer, Montreal, is advertised for sale.

Henry Blane, trader, Ketowna, B.C., has sold out to Bernard Lequimme.

The grocery stock of Amedee Dagenais, Montreal, is advertised for sale by auction.

The general store stock of Henry S. Hummel, Campden, Ont., is advertised for sale.

The crockery stock of F. X. Fafard, Montreal, has been sold at 35c. in the dollar.

The general store stock of John Griffith, Carmel Hill, Que., has been sold at 48c. in the dollar.

The stock in the estate of Joseph Johnson, general merchant, Belwood, Ont., has been sold.

The assignee of the estate of Leslie, & Co., lobster packers, Cow Bay, N. S., advertises their property for sale.

T. C. Power & Co., general merchants, Maple Creek, Man., have sold out to Gourlay & Rankin.

The estate of Fred. S. Smith, grocer, Windsor, N.S., is advertised by the assignee for sale by tender.

Spears & Young, grocers and crockery dealers, Aylmer, Ont., have been succeeded by Caven & Young.

Robert Barfeet, general merchant and tailor, Newcastle, Ont., has sold out to Thomas Miller & Co., and removed to Oshawa.

## PARTNERSHIPS FORMED AND DISSOLVED.

Beer's, Finlayson & Lebins, flour merchants, Montreal, have dissolved.

Emery Berard and Miss Valida Berard are registered proprietors in the firm E. Berard & Co., provision dealers, Montreal.

Dame Marie Louise Dussault, wife of Delphis Drolet, is registered proprietress in the firm D. Drolet & Co., merchants, Quebec.

Wilfrid Champagne and J. B. G. Malipart are registered proprietors in the firm W. Champagne & Co., provision dealers, Montreal.

## FIRES.

Wm. Kenny, grocer, Sarnia, Ont., is partially burnt out.

## REMOVALS.

T. M. Boggs, grocer, Hopewell, N. S., has removed to New Glasgow.

## BUSINESS IN WIFE'S NAME.

George Pye, general merchant, Ecam Secum, N. S., has registered consent for his wife, Eliza Ann Pye, to do business in her own name.

## DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

E. B. Nash & Co., general merchants, Crookstown, Ont., are offering to compromise at 50c. in the dollar.

J. D. Buchanan, general merchant, Lake Megantic, Que., is asking an extension.

Wm. Murray, wholesale grocer, Sherbrooke, Que., is offering to compromise at 40c. in the dollar.

Adolphe Dupres, general merchant, Summerside, P.E.I., has assigned.

J. A. Allison & Co., hardware and grocery merchants, Dunbar, Ont., have assigned to Geo. F. Bradfield.

A. Busseau & Co., tobacconists, Montreal, have assigned to Kent & Turcotte.

Duncan McKellar, grocer, Ridgeway, N.S., has assigned to Geo. A. Watson.

Thomas Fisher & Co., general merchants, Bolton, Ont., have assigned to Chas. Langley.

A meeting of the creditors of J. D. Buchanan, general merchant, Lake Megantic, Que., has been called.

## NEW FACTS ABOUT THE DAKOTAS

is the title of the latest illustrated pamphlet issued by the Chicago, Milwaukee & St. Paul R'y. regarding those growing states, whose wonderful crops the past season have attracted the attention of the whole country. It is full of facts of special interest for all not satisfied with their present location. Send to A. J. Taylor, Canadian Passenger Agent, No. 4 Palmer House Block, Toronto, Ont., for a copy free of expense.

THE "MOST POPULAR" BLACK LEAD.  
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY  
NIXEY'S SPECIALITIES OF STERLING VALUE.

"CLEANLINESS"  
**Nixey's**  
**Black** NO DUST  
**Lead**

Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.  
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH  
FOR STOVES & GRATES,  
ALWAYS USE

"SILVER MOONLIGHT"  
PLUMBAGO"  
STOVE POLISH.

Always Bright & Beautiful.  
In Large Packets 1d. & 2d. each.  
Use only for Laundry Purposes, producing the best results.

**NIXEY'S**  
"SOHO SQUARE" **BLUE**  
THE PUREST—BEST—NO SEDIMENT.  
ONLY HALF THE USUAL QUANTITY  
REQUIRED.  
Eight 1-oz. squares in Box for 6d.  
Of all Grocers and Oilmen; or write to  
19, SOHO SQUARE, LONDON, ENGLAND.

For Knives, Forks, Brass  
and Steel Work, &c., &c.  
Won't Wear the Blades like  
others.  
6d. and 1s. Tins.

**NIXEY'S**  
"INVICTA" **KNIFE POLISH.**  
OF ALL STORES EVERYWHERE.  
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:

Mr. W. Matthews, 7 Richmond St.  
East, Toronto.

Mr. Charles Gyde, 33 St. Nicholas  
St., Montreal.



# Grocers!

Tell your customers who make fine butter to write us for sample and prices of our parchment paper for wrapping butter, also Carver's Butter mould and other dairy appliances. It will pay you to either handle these goods yourself or have your customers write us and get these goods. Also

**"ALEXANDRA"**  
**CREAM SEPARATORS.**  
 BEST IN THE WORLD. ADDRESS  
**JOHN S. PEARCE & CO.,** London, Ontario.  
 CORRESPONDENCE INVITED.

# E. LAZENBY & SON

## LONDON, ENGLAND.

EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from leading houses everywhere.

SOLE MANUFACTURERS OF  
**LAZENBY'S HARVEY SAUCE.**

A. P. TIPPET & CO., Agents for Canada: Toronto and St. John.



## IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water. Three sizes, retails at 25c., 50c., and 90c., in bottles only. Order from **James Turner & Co., Hamilton, Ont.,** or write **E. S. Burnham Company, "Manufacturers," 120 Gansevort St., New York, U.S.A.**  
 R. H. HOWARD & CO., Toronto. ROBT. MOORE, Travelling Agent, London, Ont.

## BATTY & CO'S PICKLES AND SAUCES



Are of the Finest Quality and Guaranteed Pure.

**Batty & Co's NABOB SAUCE**  
 Is the Sauce of Sauces, and the most delicious for Fish, Hashes, Steaks, Stews, &c.

**Batty & Co's NABOB PICKLE**  
 Is universally admitted to be the finest and most enjoyable Pickle in the World.

**Batty & Co's JAMS, JELLIES, & MARMALADES**

Are prepared of Ripe, Sound Fruits only and Refined Sugar.

**THEIR CALF'S FOOT JELLIES**  
 Are unsurpassed for quality and flavor.

Proprietors of the well-known **DR. KITCHENER'S SALAD CREAM.**



123 and 125 FINSBURY PAVEMENT, LONDON.

WRIGHT & COPP, Agents, TORONTO.

# S.A. Van Dam & Co

37 Old Corn Exchange, Manchester,  
 —and—

23 Mathew Street, Liverpool, England.

Solicit Consignments of

**Bacon, Butter, Lard, Eggs, Cheese,  
 and Canned Goods.**

LIBERAL ADVANCES MADE.

FIRM FOUNDED 1850.

"REFERENCES"—Bank of British North America, Toronto; and Manchester and Salford Bank, Manchester, Eng.

**COWAN'S  
COCOAS AND  
CHOCOLATES**

Are Standard, and sold by  
all grocers.

**T. A. LYTTLE & CO.,**

Vinegar Manufacturers,

**TORONTO.**

Have reduced the price of  
their Celebrated

**BEAVER BRAND**

**PICKLES**

Send for Quotations.



N. B.—The old STANDARD BRAND of  
HORSESHOE CANNED SALMON still  
takes the lead, and affords the greatest satis-  
faction to both dealer and consumer, and for  
uniform excellence in quality and weight  
has no equal.

EVERY CAN WARRANTED.

**J. H. TODD & SON,**

Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.  
Agents for Ontario

" W. S. Goodhugh & Co., Montreal.

" Tees & Perse, Winnipeg.

**FAMOUS  
"STAR"  
Sugar Cured Meats**

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

**F. W. FEARMAN,  
HAMILTON, ONT.**

THE FINEST  
IN THE LAND.



EVERY CHOCOLATE IS STAMPED

**G. B.**

**GANONG BROS., Ltd.**

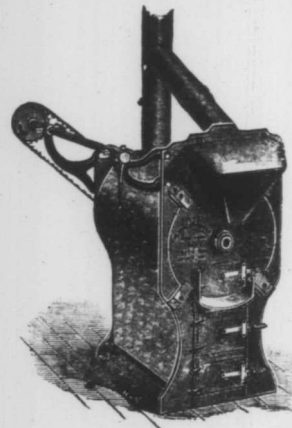
ST. STEPHEN, N.B.



**Dominion Clothes Pin**

They are the Best.  
Send for Prices in Case Lots.

**C. C. BROWN,  
DANVILLE, QUE.**



**Portable Coffee Roasters,**

FOR RETAIL GROCERY TRADE,

—ALSO—

**STATIONARY COFFEE ROASTERS**

and Coffee and Spice machinery for whole-  
sale trade.

Send for new Illustrated Catalogue.

**THE HUNGERFORD CO.,**

67 Pearl Street, New York.



**OCEAN WAVE.**

**BEST VALUE MADE.**

Absolutely guaranteed to give and continue  
to give satisfaction.

**It Never Varies.**

**SOLD ONLY IN CANS**

By the live wholesale and retail trade and manu-  
factured by

**The Hamilton Coffee and Spice Co.,**

HAMILTON, ONT.

**Condensed Mince Meat.**

Delicious Mince Pies  
every day in the  
year.

Handled by retailer  
as shelf or counter  
goods. No waste.  
Gives general satis-  
faction.

Sells at all seasons.

Will not ferment in  
warm weather.



The best and cheapest  
Mince Meat on  
Earth. Price re-  
duced to \$12.00  
per gross, net.

J. H. WETHEY, St. Catharines, Ont.



# ENGLISH BISCUITS

All Grocers should keep a supply of genuine ENGLISH BISCUITS

—MANUFACTURED BY—

## HUNTLEY & PALMERS

BISCUIT

MANUFACTURERS



TO HER MAJESTY

THE QUEEN, ETC.

READING AND LONDON, ENGLAND,

For which there is an ever increasing demand.

HUNTLEY & PALMERS have obtained the highest awards given to any English House for Biscuits at all the leading Exhibitions since 1851, and at the Paris Exhibition in 1878 they were awarded the "Grand Prix," the only Grand Prize given to the Biscuit Trade and the highest distinction the Exhibition could confer. The following being the terms of the award:

"Unrivalled House known throughout the world for its enormous production and for the excellent quality of its Manufactures.

FOR PRICE LIST AND TERMS APPLY TO

Or to their representative,

MR. EDWARD VALPY,

28 READE STREET,  
NEW YORK.

HUNTLEY & PALMERS,  
READING

and 162 Fenchurch Street,  
LONDON, E. C., ENGLAND.

### THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Dec. 15, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

#### BAKING POWDER.

PURE GOLD, per doz	
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
3 1/2 lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1 and 2 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Per doz	
Dunn's No. 1, in tins	2 00
" " 2	75
Cook's Gem, in 1 lb pkgs	\$1 75
" " 7 oz pkgs.	85
" " 3 oz	40
" " 5 lb tins	65
" " bulk, per lb.	12
Per doz	
Empire, 5 dozen 4 oz cans	\$0 75
" " 4 " 8 "	1 15
" " 2 " 16 "	2 00
" " 1/2 " 5 lb cans	9 00
" " bulk, per lb.	15



#### COOK'S FRIEND.

(In-Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 8, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/4 lb, 4 doz cases	75
" 1/2 lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 25
" 5 lb, 1/2 "	9 60
WHITE STAR, per doz	
4oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5lb " "	9 00
5oz glass jars, 2 1/2 doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb.	0 15



doz. in case	Price
Dime cans, 4	\$1 00
4 oz " 3	1 50
6 " " 3	2 25
8 " " 3	3 00
12 " " 1 to 4	4 25
16 " " 1 to 3	5 75
2 1/2 lbs " 1 or 1	12 00
4 " " 1 or 1	18 25
5 " " 1 or 1	22 75
10 " " "	44 00

#### BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8 1/2
Arrowroot	\$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7 1/2
Cottage	0 8 1/2

Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	0 10 1/2
Pie Nic	0 09
Prairie	0 08 1/2
Rich Mixed	0 14
School Cake	0 11
Soda	0 06
" 3 lb	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09 1/2
Variety	0 11
Village	0 07 1/2
Wine	0 08 1/2

#### BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 "	2 10
" " 3/4 "	1 10
Spanish, No. 3	4 50
" " 5	3 00
Japanese, No. 3	4 00
" " 5	7 50
Jaquot's French No. 3	3 00
" " 3	4 50
" " 4	8 00
" " 5	10 00
1-gross Cabinets, asst	7 50
Egyptian, No. 1	9 00
" 2	4 50

P. G. FRENCH DRESSING (LADIES.)  
For ladies' and children's boots and shoes.

No. 7, 1 or 2 doz. in box	\$2 00
No. 4, " " "	1 25
P. G. FRENCH BLACKING.	
per gross	
1/2 No. 4	\$1 00
1/2 No. 6	4 50
1/2 No. 8	7 25
1/2 No. 10	26

#### BLACK LEAD.

Refined in 1d., 2d., 4d. and 1s. packages, (9lb. boxes)	7s 6d	\$2 25
Jubilee in 1oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plum-bago Stove Polish (13 1/2 lb. boxes)	7s 6d	2 50
6 1/2 lb. in large 1d. pkts, 1 gross	4s 3d	1 50
13 lb. in large 1d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, 1 gross	7s 6d	2 50
Reckitt's Black Lead, per box	1 15	
Each box contains either 1 gro., 1 oz.: 1/2 gro., 2 oz., or 1/2 gro., 4 oz.		

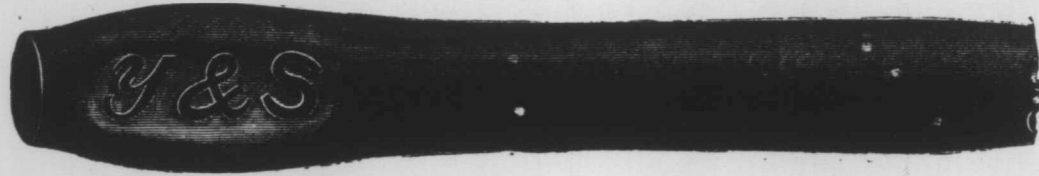
#### F. F. DALLEY & CO.

Silver Star Stove Paste	Per gross	3 90
Packed in fancy wood boxes, each box contains 3 doz.		
BLUE.		
Reckitt's Pure Blue, per gross	2 16	
NIXEY'S		
Soho Square in 8lb. boxes, of 16x6d boxes, London	6s 0d	
Soho Square in 8 lb. boxes, of 16x6d. boxes, Canada	\$2 25	

#### CORN BROOMS.

CHAS. BOECKH & SONS, per doz

X Carpet, 4 strings, net	\$3 60
" " " " "	3 90
" " " " "	3 00
XXX Hurl 4 " " "	2 90
1X " " " "	2 65
2X Parlor 4 " " "	2 50
" " 3 " " "	2 25
" " 2 " " "	1 85
" " 1 " " "	1 50
Warehouse 4 " " "	3 25
Ship 4 " " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " " "	4 00



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.  
 "ACME" LICORICE PELLETS, In 5-pound Tin Cans.  
 TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.  
 LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.  
 "PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by **YOUNG & SMYLIE,**

BROOKLYN, NEW YORK.

Where did you see this advertisement?

Prices Current Continued—

**CANNED GOODS.**

Apples, 3's.....	Per doz \$0 85	\$1 00
gallons.....	1 75	2 00
Blackberries, 2.....	2 00	2 25
Blueberries, 2.....	1 00	1 10
Beans, 2.....	0 90	1 00
Corn, 2's.....	0 85	1 00
" Special Brands.....	1 30	1 60
Cherries, red pitted, 2's.....	2 10	
Peas, 2's.....	0 85	1 00
Pears, Bartlett, 2's.....	1 75	
" Sugar, 2's.....	1 50	
Pineapple 2's.....	2 75	
Peaches, 2's.....	2 00	2 25
" 3's.....	3 00	3 25
" Pie, 3's.....	1 75	2 00
Plums, Gr Gages, 2's.....	1 75	1 65
" Lombard.....	1 50	1 90
" Damson Blue.....	0 85	1 00
Pumpkins, 3's.....	3 00	3 25
gallons.....	2 00	2 40
Raspberries, 2's.....	2 00	2 40
Strawberries, choice 2's.....	2 00	2 40
Succotash, 2's.....	1 65	
Tomatoes, 3's.....	0 85	1 00
"Thistle" Finnan haddies.....	1 50	
Lobster, Clover Leaf.....	2 40	2 50
" Crown flat.....	2 40	2 50
" tall.....	1 90	2 00
" Other brands.....	1 80	2 10
Mackerel.....	1 00	1 10
Salmon, talls.....	1 45	1 60
" flats.....	1 45	1 70
Sardines Albert, 1/2's tins.....	12 1/2	
" 3/4's.....	10 10 1/2	
" Martiny, 1/2's.....	15 17	
" Other brands, 9 1/2 tins.....	23 25	
" P & C, 1/2's tins.....	33 36	
" 3/4's.....	6 1/2 8	
Sardines Amer, 1/2's.....	9 11	

**CANNED MEATS.**

(CANADIAN)		
Comp. Corn Beef 1 lb cans	\$1 60	\$1 75
" 2 "	2 65	2 80
" 4 "	4 80	5 00
" 6 "	8 00	8 25
" 14 "	17 50	18 50
Minced Collops, 2 lb cans.....	2 60	
Roast Beef.....	1 50	
" 1 "	3 60	2 75
" 2 "	4 75	
" 4 "	7 85	8 00
Par Ox Tongue, 2 1/2 ".....	8 00	8 25
Ox Tongue.....	7 85	8 00
Lunch Tongue, 1 ".....	3 25	
" 2 ".....	6 00	6 25
English Brawn, 2 ".....	2 75	2 80
Camb. Sausage, 1 ".....	2 50	
" 2 ".....	4 00	
Soups, assorted, 1 ".....	1 85	
" 2 ".....	2 25	
Soups & Bouilli, 2 ".....	1 80	
" 6 ".....	4 50	
Potted Chicken, Turkey, or Game, 6 oz cans.....	1 60	
Potted Ham, Tongue or Beef, 6 oz cans.....	1 85	

Devilled Tongue or Ham, 1/4 lb cans.....	1 40
Devilled Chicken or Turkey, 1/4 lb cans.....	2 25
Sandwich Ham or Tongue, 1/4 lb cans.....	1 50
Ham, Chicken and Tongue, 1/4 lb cans.....	1 75

**CHEWING GUM.**

ADAMS & SONS.	
To Retailers	
Tutti Frutti, 36 5c bars.....	\$1 20
Pepsin Tutti Frutti, 25c. packets	0 75
Orange Blossom (new) 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo, 180 pieces.....	1 80
(with brilliant stone ring)	
Sappota, 150 pieces.....	1 00
Sweet Fern, 230 ".....	0 75
Red Rose, 115 pieces.....	0 75
Magic Trick, 115 ".....	0 75
Oolah, 115 ".....	0 75
Puzzle Gum, 115 pieces.....	0 75
Bo-Kay, 150 ".....	1 00
Mexican Fruit, 36 5c. bars.....	1 20
Flirtation Gum (new) (115 pieces)	0 65

**C. R. SOMERVILLE.**

Mexican Fruit, 36-5c. Bars.....	1 20
Pepsin (Dyspepsia), 20-5c. Bars.....	0 70
Sweet Sugar Cane, 150 pieces.....	1 00
Celery, 100 ".....	0 70
Lalla Rookh (all flavors) 100 ".....	0 70
Jingle Bell, 150 ".....	1 00
Cracker, 144 ".....	1 00
O-Dont-O, 144 ".....	1 00
Little Jap, 100 ".....	0 70
Dude Prize, 144 ".....	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 'Little Lord Fauntleroy' clock guaranteed.....	3 75
La Rosa (20-10c. pieces).....	1 40
Baby (100-1c. pieces).....	0 65
Alphabet (100-1c. pieces).....	0 65
Keno Prize (144-1c. pieces).....	1 00
Love Talk (100-1c. pieces).....	0 70

**CHOCOLATES & COCOAS.**

TODHUNTER, MITCHELL & CO'S	
Chocolate—	Per lb
French, 1/4's.....	6 and 12 lbs. 0 30
Caracas, 1/4's.....	6 and 12 lbs. 0 35
Premium, 1/4's.....	6 and 12 lbs. 0 30
Sante, 1/4's.....	6 and 12 lbs. 0 26
Diamond, 1/4's.....	6 and 12 lbs. 0 22
Sticks, gross boxes, each.....	0 00
Cocoa, Homopato's, 1/4's, 8 & 14 lbs.....	30
" Pearl.....	25
" London Pearl 12 & 18 ".....	30
" Rock.....	22
" Bulk, in bxs.....	18
EPP'S.	
Cocoa—	per lb
Case of 112 lbs each.....	0 85
Smaller quantities.....	0 3 1/2

BENSCHORP'S ROYAL DUTCH COCOA.	
1/4 lb. cans, per doz.....	\$2 40
1/2 " " ".....	4 50
1 " " ".....	8 50

FRY'S  
(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, 1/4's, 6 lb. boxes.....	0 40
Vanilla, 1/4's.....	0 40
"Gold Medal" Sweet, 6 lb bxs.....	0 30
Pure, unsweetened, 1/4's, 6 lb bxs.....	0 40
Fry's "Diamond" 1/4's, 6 lb bxs.....	0 35
"Fry's" Monogram, 1/4's, 6 lb bxs.....	0 35
Cocoa—	per doz
Concentrated, 1/4's, 1 doz in box.....	2 40
" 1/4's.....	4 50
" 1 lbs.....	5 75
Homopathic, 1/4's, 14 lb boxes.....	0 34
" 1/4 lbs, 12 lb boxes.....	0 34

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.	
Mott's Broma.....	per lb \$0 30
Mott's Prepared Cocoa.....	28
Mott's Homopato's Cocoa (1/4's).....	32
Mott's Breakfast Cocoa.....	35
Mott's Breakf. Cocoa (in tins).....	30
Mott's No. 1 Chocolate.....	40
Mott's Breakfast Chocolate.....	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate.....	22
Mott's French-Can Chocolate.....	20
Mott's Navy or Cooking Choc.....	30
Mott's Cocoa Nibs.....	5
Mott's Cocoa Shells.....	22 & 24
Mott's Vanilla Chocolate stick.....	22 & 24
Mott's Confec Chocolate.....	22 & 40
Mott's Sweet Choc. Liquors.....	21 & 30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, 1/2, 1 lb. boxes.....	70 75
Iceland Moss 1/2 lb in 12 lb bxs.....	35
Soluble (bulk) 15 & 30 lb bxs.....	18 30
Soluble (tins) 6 lb and 12 lb.....	30 35
Cocoa Nibs, any quantity.....	05
Cocoa Shells, any quantity.....	05
Cocoa Essence.....	per doz 1 40
Chocolates—	
Mexican, 1/4, 1/2 in 10 lb bxs.....	30
Queen s Dessert, ".....	40
Vanilla, ".....	35
Sweet Caracas, ".....	32
Chocolate Powder, 15, 30 lb bxs.....	25
Chocolate Sticks, per gross.....	00
Pure Caracas (plain) 1/4, 1/2 lbs.....	40
Royal Navy (sweet).....	30
Confectioners' in 10 lb cakes.....	30
Chocolate Creams, in 3 lb bxs.....	30
Chocolate Parisien, in 6 lb bxs.....	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'm No. 1, bxs 12 & 25 lbs each.....	45
Baker's Vanilla in bxs 12 lbs each.....	55
Caracas Sweet bxs 6 lbs each, 12 bxs in case.....	40
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....	4 00

**German Sweet Chocolate—**

Grocers' Style, in cases 12 boxes, 12 lbs each.....	30
Grocers' Style, in cases 24 boxes, 6 lbs each.....	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each.....	30
Cracked, in bags, 6, 10 & 25 lbs each.....	30
Cocoa and shells, 12s and 25s.....	30
8 cakes to the lb., in cases 24 bxs., 6 lbs. each.....	32
Cocoa—	
Pure Prepared boxes, 12 lbs each.....	45
Cracked, in bxs, 12 lbs., each, 1/2 lb. papers.....	35
Breakfast Cocoa—	
12 bxs 5 & 12 lbs., each, 1/2 lb., tins.....	50
In boxes, 12 lbs., each, 1 lb tins, decorated canisters.....	50
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins.....	45
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.....	56



"Highland Brand" Evaporated Cream, per case..... 7 25  
4 doz. 1 lb tins.

**CLOTHES PINS.**

5 gross, per box.....	0 75
4 gross, ".....	0 85
6 gross, ".....	1 20

CHAS. BECKH & SONS, per box

5 gross, single & 10 box lots.....	0 75
Star, 4 doz. in package.....	0 85
" 6 " ".....	1 25
" 4 " cotton bags.....	0 90

**COFFEE.**

GREEN	
Mocha.....	c. per lb 25, 33
Old Government Java.....	25, 35
Bio.....	30 22
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 26
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo.....	22, 23
TODHUNTER, MITCHELL & CO'S	
Excelsior Blend.....	34
Our Own.....	32
Jersey.....	30
Laguayra.....	30
Mocha and Java.....	35
Old Government Java.....	30 32 36
Arabian Mocha.....	35
Maracaibo.....	30
Santos.....	27 28



# Xmas Confectionery.

Fine Chocolates      Fine Hand Made Cream Bon Bons.  
 " French Creams.      " Fondants.  
 " Caramels.      " Mixtures.

PLACE YOUR ORDERS EARLY.

## TORONTO BISCUIT AND CONFECTIONERY CO.,

7 Front St. East, Toronto.

Prices current, continued—

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.	30
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs	20 30
Say's Parisian, in 1/2 and 1 lb tins	30

Currants, Patras, bbls	5 1/2
" " 1/2 bbls	6
" " cases	7 7 1/2
" Vostizzas, cases	7 3/4
" " 1/2 cases	8 1/2
" 5-crown Excelsior (cases)	8 1/2
" " 10 lb boxes	8 1/2
" " 30 lb bxs. 7 crown	11 12
Dates, Persian, boxes	5 6 1/2
Figs, Elemes, 1 doz., per box	11 11 1/2
" " 10 lb boxes	11 12
Prunes, Bosnia, casks	4 1/2
" " cases, new	8 1/2
Raisins, Valencia, off stalk	3 4 1/2
" " old	7 7 1/2
Selected	7 1/2
Layers	7 1/2
Raisins, Sultanas	7 1/2
" " Eleme	7 1/2
" " Malaga	7 1/2
London layers	2 25 2 50
Loose muscatels	.....
Imperial cabinets	.....
Donnoisseur clusters	4 00 4 50
Extra dessert	5 00 5 25
" " qrs.	.....
Royal clusters	.....
Fancy Vega boxes	.....
Black baskets	3 60 3 80
" " qrs	.....
Blue	.....
Fine Dehesas	.....
" " qrs	.....
Lemons	5 00 6 00
Oranges, Jamaica	8 00
" " Valencias	.....
" " Messinas	.....
" Seedlings	.....
" Navels	.....

Oats, No 2, per 34 lbs	31 32
Barley, No 1, per 48 lbs.	49 50
" " No 2 extra	43 46
" " No 3	38 39
Rye	59 60
Peas	58 60
Corn	56 57

Tubs, No. 1	15 50
" " 2	13 25
" " 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" " 2	9 00
" " 3	8 00
" " 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round	3 50
Handy dish	3 75
Water Closet Tanks	18 00

HAY & STRAW.

Hay, Pressed, "on track	9 00
Straw Pressed, " "	6 00 6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 18 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 30

HORSE NAILS:

"C" 60 and 5 per cent. from list.	.....
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HORSE SHOES:

From Toronto, per keg	3 65
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SCREWS: Wood—

Flat head iron 7 1/2 p.c. dis	.....
Round " " 7 1/2 p.c. dis.	.....
Flat head brass 7 1/2 p.c. dis	.....
Round head brass 70 p.c.	.....

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 35
2nd " (26 to 40 inches)	1 55
3rd " (41 to 50 " )	3 40
4th " (51 to 60 " )	3 70
5th " (61 to 70 " )	4 00

ROPE: Manila

Sisal	0 11 1/2
New Zealand	0 09 1/2

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 12 1/2 per cent.

HINGES: Heavy T and strap

" " Screw, hook & strap	0 4 1/2 0 4 1/2
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WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons	per lb 4 4 1/2
No. 1	" 5
No. 2	" 4 1/2
No. 3	" 4

TURPENTINE Selected packages, per gal

" "	0 50
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LINSEED OIL: per gal, raw

0 56 1/2 0 57 1/2	0 59 1/2 0 60 1/2
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GLUE: Common, per lb

0 10 0 11	.....
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INDURATED FIBRE WARE.

1/2 pail, 6 qt	24 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50

DRUGS AND CHEMICALS.

Alum	lb \$0 02 \$0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03 1/2
Borax	0 19 0 14
Camphor	0 85 0 75
Carbolic Acid	0 30 0 50
Castor Oil	0 07 1/2 0 08
Cream Tartar	0 25 0 30
Epsom Salts	0 13 1/2 0 09
Paris Green	0 15 0 17
Extract Logwood, bulk	0 18 1/2 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 17 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 30 0 35
Salpetre	0 08 1/2 0 09
Soda Bicarb, per keg	2 50 2 75
Sal Soda	1 00 1 25
Madder	0 12 1/2

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO

NEWMARKET.

Steel hoops, painted and grain'd	2 30
Brass hoops, oiled and varnish	3 25
No 1 tubs	8 50
No 2 " "	7 50
No 3 " "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	\$0 75
" " " " 1 1/2 oz.	1 25
" " " " 2 1/2 oz.	1 75
" " " " 3 1/2 oz.	2 00
(SEELY'S FLAVORING) per doz	.....
Concentrated, 2 oz. full measure	1 75
" " 4 oz.	3 00
In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more.	.....

FLUID BEEF.

JOHNSTON'S, MONTREAL

Cases, No. 1, 2 oz tins	per doz \$2 75 \$3 00
" " No. 2, 4 oz tins	4 50 5 00
" " No. 3, 8 oz tins	8 00 8 75
" " No. 4, 1 lb tins	12 80 14 25
" " No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

Currants, Provincial, bbls	o. per lb 5 1/2
" " " " bbls	5
" " Filistras, bbls	6 1/2
" " " " bbls	6 1/2

DOMESTIC.

Apples, Dried, per lb	0 04 1/2 0 05
do Evaporated	0 07 1/2 0 08

FISH.

Oysters, per gallon	1 85
" select, per gallon	.....
Pickrel	per lb 0 06
Pike	do 0 07
White fish	do 0 07
Manitoba White fish do	.....
Salmon Trout	do 0 07
Lake herring	p. 100 1 50 2 50
Pickled and Salt Fish:	.....
Labrador herring, p. bbl	6 00 6 25
Shore herring	5 00
Salmon trout, per 1/2 bbl	5 00 5 50
White Fish, 1/2 bbl	5 50 5 75

Dried Fish:

Codfish, per quintal	5 25 5 75
" cases	5 00 5 50
Boneless fish	per lb 0 04 1/2
Boneless cod	" 0 08

Smoked Fish:

Finnan Haddies, per lb	0 07 1/2 0 08 1/2
Bloaters	per box 1 00 2 25
Digby herring	" 0 20

Sea Fish: Haddock per lb

Cod	0 07 1/2
B.C. salmon	" 0 15
Market Cod	"
Frozen Sea Herrings	"

GRAIN.

Wheat, Fall, No 2	0 66 0 67
" " Red Winter, No 2	0 65 0 66
Wheat, Spring, No 2	0 64 0 65
" " Man Hard, No 1	0 91 0 92
" " " " No 2	0 84 0 85
" " " " No 3	0 77 0 77 1/2

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 35
Jellies, extra fine 1's	2 25
TORONTO BISCUIT & CONFECTIONERY CO	Per lb
Jams, absolutely pure—apple	\$0 06
Family	0 07
Black and Red currant, Rasp- berry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	.....
Marmalade—orange	0 12

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz.	.....
6d London 5s., Canada, \$2 00	.....
"Cervus" boxes of 1 doz.	.....
1s London 10s., Canada, \$4 00	.....

LICORICE.

YOUNG & SMYLYE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
"Purity" Licorice, 300 sticks.	1 45
" " " 100 " "	0 72 1/2
Imitation Calabria, 5 lb bxs p lb	0 25

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net	\$12 00
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MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in 1/2 and 1 lb tins	per lb 25
" " Fine, in 1 lb jars	22
" " Fine, in 4 lb jars	70
" " Ex. Sup. in bulk, per lb	30
" " Superior in bulk, p. lb	20
" " Fine,	15

CHEERRY'S IRISH

Pure in 1 lb. tins	9 40
Pure in 1/2 lb. tins	0 42
Pure in 1/4 lb. tins	0 44

Prices current, continued.

NUTS.		per lb
Almonds, Ivica	13	14
" Tarragona	15	16
" Fornigetta	13	14
Almonds, Shelled Valencias	28	32
" Jordan	40	45
" Canary	28	30
Brazil	11	12 1/2
Cocconuts	5	6
Filberts, Sicily	9	10
Pecans	11	15
Peanuts, roasted	10	12
" green	9	10
Walnuts, Grenoble	15	16
" Bordeaux	10	11
" Naples, cases	12	13
" Marbots	12	13
" Chilis	12	13

PETROLEUM.		
to 10 bbl lots, Toronto	Imp. gal.	
Canadian	0 14	\$0 15
Carbon Safety	0 17	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	0 24	0 25
" Water White	0 24	0 25
Photogene	0 27	0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.		
THE T. A. SNIDER PRESERVE CO., CINCINNATI.		
(Wright & Copp, Toronto, Agents.)		
Home Made Tomato Catsup	per doz	6 00
" " "	pts	3 50
" " "	1/2 pts	2 00
Chili Sauce	pts	4 50
" " "	1/2 pts	3 25
SOUPS (in 3 lb cans.)		
Tomato		3 50
Fancy—Chicken, Mock Turtle, Cream of Corn, Pea, Celery, Asparagus	4 50	
Fancy—Chicken Gumbo, Or Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne, Vermicelli, Vegetable	4 25	

LEA & FERRIN'S.		per doz
Worcester Sauce, 1/2 pts.	\$3 60	\$3 75
" " pints	6 25	6 50
LAZENBY & SONS Per doz		
Pickles, all kinds, pints	3 25	
" " quarts	6 00	
Harvey Sauce-genuine—half, pts	3 25	
Mushroom Catsup	2 25	
Anchovy Sauce	3 25	

PRODUCE.		
DAIRY. Per b		
Butter, creamery, tubs	\$0 21	\$0 23
" dairy, tubs, choice	0 16	0 20
" " medium	0 14	0 16
" low grades to com	0 12	0 13
Butter, pound rolls	0 19	0 20
" large rolls	0 17	
" store crocks	0 17	
Cheese	0 11	

COUNTRY		
Eggs, fresh, per doz	0 18	
" limed	0 16	
Beans	1 15	1 30
Onions, per bbl	1 75	2 25
Potatoes, per bag	60	70
Hops, 1891 crop	0 13	0 15
" 1892 "	0 16	0 18 1/2
Honey, extracted	0 05	0 07
" section	0 12	0 14

PROVISIONS.		
Bacon, long clear, p lb.	0 08 1/2	
Pork, mess, p. bbl.	16 50	
" short cut	17 50	18 00
Hams, smoked, per lb.	0 11 1/2	0 12
" pickled	0 11	
Bellies	0 12	0 12 1/2
Rolls	0 09 1/2	
Backs	0 11 1/2	0 12
Lard, Canadian, per lb	0 10 1/2	
Compound	0 08	0 08 1/2
Tallow, refined, per lb.	0 05	0 05 1/2
" rough	0 02	

RICE, ETC.		Per lb
Rice, Aracan	3 1/2	4
" Patna	4 1/2	5 1/2
" Japan	5	6
" extra Burmah	3 1/2	4
" Java extra	6 1/2	7
" Genuine Old Carolina	9 1/2	10

Grand Duke	6 1/2	7 1/2
Sago	4 1/2	5 1/2
Tapioca	5	5 1/2

ROOT BEER.		
Hire's (Liquid) per doz	\$2 00	

SPICES.		Per lb.
GROUND		
Pepper, black, pure	\$0 12 1/2	\$0 15
" fine to superior	10	18
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African	18	25
Cassia, fine to pure	18	25
Cloves	19	25
Allspice, choice to pure	30	35
Cayenne	75	1 20
Nutmegs	1 00	1 25
Mace	30	35
Mixed Spice, choice to pure	25	37
Cream of Tartar, fine to pure	25	37

BRITISH AMERICA STARCH CO BRANTFORD.		
1st quality white, in kegs and bris	4 1/2	
1st quality white, 3 lb. cartoons	5 1/2	
Lily White gloss, crates	6 1/2	
Brantford gloss, 1 lb.	7 1/2	
Lily White gloss, 1 lb chromo	6 1/2	
Canada Laundry, Boxes	4 1/2	
Pure Prepared corn	7 1/2	
Challenge Corn	6 1/2	
Rice Starch, fancy cartoons	8 1/2	
" cubes	7 1/2	

KINGSFORDS OSWEGO STARCH.		
Pure Starch—		
40-lb boxes, 1, 2 and 4 lb pack'g's	8	
35-lb " 3 lb. packages	8	
12-lb " "	8 1/2	
38 to 45-lb boxes	8	
Silver Gloss Starch—		
40-lb boxes, 1, 2 and 4 lb. pack'g's	9	
40-lb " 1 lb. package	9 1/2	
40-lb " 1/2 lb.	10	
40-lb " assorted 1/2 and 1/4 lbs.	9 1/2	
6-lb " sliding covers	9 1/2	
38 to 45 lb boxes	9	

Oswego Corn Starch—for Puddings, Custards, etc.—		
40-lb boxes, 1 lb packages	8 1/2	
20-lb " "	8 1/2	

ST. LAWRENCE STARCH CO'S		
Culinary Starches—		
St. Lawrence corn starch	7	
Durham corn starch	6 1/2	

Laundry Starches—		
No. 1, White, 4 lb. Cartons	4 1/2	
" " Bbls	4 1/2	
" " Kegs	4 1/2	
Canada Laundry	3 1/2	
Ivory Gloss, six 6 lb. boxes, sliding covers	6 1/2	
Ivory Gloss, fancy picture, 1 lb packs	6 1/2	
Patent Starch, fancy picture, 1 lb. cartons	6 1/2	
Ivoryine Starch in cases of 40 packages	\$3 00	

SUGAR.		c. per lb
Granulated	4 1/2	4 1/2
Paris Lump, bbls and 100 lb. bxs	5 1/2	5 1/2
" " 50 lb. boxes	5 1/2	5 1/2
Extra Ground, bbls	5 1/2	5 1/2
" " less than a bbl	5 1/2	5 1/2
Powdered, bbls	5 1/2	5 1/2
" " less than a bbl	5 1/2	5 1/2
Extra bright refined	4 1/2	4 1/2
Bright Yellow	3 1/2	4 1/2
Medium	3 1/2	4 1/2
Brown	3 1/2	4 1/2

SALT.		
Bbl salt, car lots	1 20	
Coarse, car lots, F.O.B.	0 70	
" small lots	0 85	0 90
Dairy, car lots, F.O.B.	1 25	
" small lots	1 50	
" quarter-sacks	0 45	0 50
Common, fine car lots	0 80	
" small lots	0 95	1 00
Rock salt, per ton	15 00	
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.		
SYRUPS. Per lb.		
	bbls.	1/2 bbls
D	2 1/2	2 1/2
M	2 1/2	2 1/2
B	2 1/2	2 1/2

W. G. A. LAMBE & CO.,  
GROCERY BROKERS  
TORONTO.

AGENTS FOR  
The St. Lawrence Sugar Refining Co.,  
MONTREAL.



Strength  
IS WHAT  
Johnston's Fluid Beef  
IMPARTS.

Forms Sinew and Muscle and gives soundness to the Constitution.

Kingsford's Oswego  
STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL" FOR THE TABLE.  
"Silver Gloss" Kingsford's  
(Others so-called are imitations of our brand.)  
Pure Starch. Corn Starch.

FOR SALE BY ALL LEADING  
JOBBER IN CANADA.

T. KINGSFORD & SON  
OSWEGO, N.Y.



# ST. LAWRENCE

**CORN STARCH**  
**IVORY GLOSS**  
**IVORINE**

The Leading Retail Grocer in Ontario says:

"So long as St. Lawrence maintains the same high Standard, we cannot offer any others to our Customers."

Prices current, continued—

V.B.	2 3
E.V.B.	2 2 1/2
E. Superior	2 2 1/2
XX	2 2 1/2
XXX	2 3
Crown	3 3 1/2
<b>MOLASSES.</b> Per gal	
Trinidad, in puncheons...	0 35 0 37
" bbls	0 38 0 46
" 1/2 bbls	0 40 0 40
New Orleans, in bbls.	0 30 0 52
Porto Rico, hdds.	0 38 0 40
" barrels	0 42 0 44
" 1/2 barrels	0 44 0 46
<b>SOAP.</b>	
Ivory Bar, 1 lb. bars.....per lb	5 1/2
Do. 2, 6-16 and 3 lb bars	" 5
Primrose, 1/4 lb bars, wax W	" 4 1/2
" 1	" 4 1/2
John A. cake, wax W. per doz	42
Mayflower, cake,	42
Gem, 3 lb bars per lb.	3 1/2
" 13 oz, 1 and 2 lb. bars	3 1/2
Queen's Laundry, per bar	5 1/2
Pride of Kitchen, per box	2 75
Sunshine, boxes, 100 tablets	6 50
" 50	3 40
<b>MORSE'S SOAPS.</b> Per lb	
Mikado (wrapped)	0 04 1/2
Eclipse	0 04 1/2
Stanley Bar	0 04 1/2
Defiance	0 04 1/2
Toronto, 12 oz..... Per doz	0 50
Ruby, 10 oz	0 30
Monster, 8 oz.	" 0 24
Detroit, 14 oz	" 0 48
Lily White	" 0 90
Everyday	" 0 80
Queen City, 14 oz.	" 0 72
<b>Per box</b>	
Mottled in 5 box lots, 100 bars	5 00
" 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
<b>Per doz</b>	
Royal Magnum	0 25
" 25 doz per box	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" Honey	0 72
" Glycerine	0 72
" Oatmeal	0 72
<b>Per box</b>	
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
<b>Per doz</b>	
White Castile Bars	0 85
White Oatmeal	0 85
Persian Bouquet, paper	2 50
Oriental	0 45
Pure Coconut, 3 doz. bxs, wood	1 40
Heliotrope paper	0 50
Carnation	0 60
Rose Bouquet	0 60
Coccol Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85

Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

<b>TEAS.</b>	
<b>CHINA GREENS</b>	
Gunpowder—	per lb
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	11 14

<b>PING SUEYS.</b>	
Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19

<b>JAPAN.</b>	
Half Chests—	
Choicest	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	12 15
Nagasaki, 1/2 chests Pekoe	16 22
" Oolong	14 15
" Gunpowder	16 19
" Siftings	5 9

<b>CEYLON.</b>	
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

<b>INDIAN.</b>	
Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	17 35
<b>CEYLON.</b>	
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35
<b>TOBACCO AND CIGARS.</b>	
British Consols, 4's; bright twist,	5's; Twin Gold Bar, 8's
Ingots, rough and ready, 8's	67 1/2
Laurel, 8's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50 1/2
Prince of Wales, in caddies	51 1/2
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Mvrtle Out Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
1/2 lb pg, 5 lb boxes	70

<b>EMPIRE TOBACCO COMPANY.</b>	
<b>CUT SMOKING.</b>	
Golden Plug, 2 oz. pkg boxes, 5 lbs.	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING,

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies	54
16 1/2 lbs	53
Gem, 3 x 6, 3s. caddies 16 1/2 lbs.	53
St. Lawrence, 2 x 3, 7s. caddies	51
about 17 lbs.	48
Banner, 2 x 3, 7s. caddies about	48
17 lbs.	46
Sterling, 2 x 3, 7s. caddies about	46
17 lbs.	46
Louise, Solace, 12s. caddies about	46
16 lbs.	42
Florence, Solace, 12s. caddies	42
about 17 lbs.	47
Hawthorne, 8s. butts 23 lbs.	46 1/2
Something Good, 6s. butts 21 lbs	46 1/2

FANCY SWEET CHEWING.

Good Luck, spun roll, 16 boxes	65
4 lbs.	61
Empire, 3 x 6, 4s. spaced 8s. bxs	61
4 lbs.	60
Top, 16 oz. spaced 8s. boxes 4 lbs	52
Joy, 3 x 12s, 14 1/2 oz. Spaced 6s.	52
Rough and ready. Butts 25 lbs	50
Judge, 2 x 3, 8s. Flat. Caddies	49
about 24 lbs.	49
Currency, 3 x 3, 7s. Rough and	49
ready. Caddies about 21 lbs.	49
Kentucky, 1 1/2 x 3, 13s. Caddies	50
about 21 lbs.	49
Kentucky, 1 1/2 x 3, 7s. Caddies	49
about 21 1/2 lbs.	49
<b>BLACK SWEET CHEWING.</b>	
Star, Narrow, 12s. Butts about	47
23 lbs.	43 1/2
Morning Star, 12s. Butts about	43 1/2
23 1/2 lbs.	44
Montreal Twist, 12s. Caddies	44
about 23 lbs.	42 1/2
Anchor Twist, 12s. Caddies about	42 1/2
23 lbs.	

CIGARS—S. DAVIS & SONS, Montreal.

<b>Sizes.</b> Per M	
Madre E' Hijo, Lord Landsdow	\$60 00
" Panetelas	60 00
" Bouquet	60 00
" Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
<b>Cigarettes, all Tobacco—</b>	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

<b>CIGARETTES.</b> Per M.	
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

<b>CUT TOBACCOS.</b> per lb	
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lbpkg, 10 lbs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	85
Puritan, 1-10, 5 lb boxes	1 15
Athlete, per lb	10 50
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO

XX, W.W.	0 2c
XXX, W.W.	0 5
Honey Dew	0 30
Pickling	0 30
Malting	0 45

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1	\$1 70
" 3	"	1 90
Pails, 2 hoops, clear	No. 2	1 60
" 3	"	1 80
" 3	" painted	1 80
Tubs, No. 0	"	9 50
" 1	"	8 00
" 2	"	7 00
" 3	"	6 00
Washboards, Globe	"	2 00
" Water Witch	"	1 40
" Northern Queen	"	2 25
" Planet	"	1 70
" Waverly	"	1 60
" X X	"	1 50
" X	"	1 30
" Single Crescent	"	1 85
" Double	"	2 75
" Jubilee	"	2 25
" Globe Improved	"	1 90
" Quick and Easy	"	1 80
" World	"	1 75
" Rattler	"	1 30

per case

Matches, 5 case lots, single cases	
Parlor	1 60 \$1 65
Telephone	3 60 3 70
Telegraph	3 60 3 90
Safety	4 20 4 30
French	3 60 3 75
Railroad (10 gro. in case)	
Single case and under 5 cs.	\$3 70
5 cases and under 10 cases	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40

per doz

Mops and Handles, comb.	1 25
Butter tubs	\$1 60 \$3 20
Butter Bowls, crates ast'd	3 60

HOUSEKEEPER'S QUICK WASHING COMPOUND

FEERLESS WASHING COMPOUND.

<b>per case</b>	
1/2 lb packages, 12 doz in case	\$4 50
1 lb " 6	3 90
1 lb " 3	3 60
5 cts " 100	3 50

YEAST.

<b>BARM MFG. CO.</b> per box	
1 box containing 2 doz. 5c. pkgs.	0 50
" 2 doz. 10c. "	1 00
<b>BREADMAKER'S</b>	
<b>per box</b>	
5c packages 36 in box	1 00
2c " 45 in box	0 50



— THE —  
**ST. LAWRENCE SUGAR REFINING CO'S**  
**GRANULATED**  
**AND YELLOWS**  
**AND SYRUPS**  
**ARE PURE.**

**: NO BLUEING :**

Material whatsoever is used in the manufacture of  
**OUR GRANULATED.**

**THE CANADA SUGAR REFINING CO'Y [LIMITED],**  
**MONTREAL,**

Manufacturers of Refined Sugars of the well-known Brand

*Redpath*

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest  
 and Best Machinery, not Surpassed Anywhere.

**Lump Sugar,** in 50 and 100 lb. boxes.

**"Crown" Granulated,** Special Brand, the finest which can be made

**Extra Granulated,** very Superior Quality.

**"Cream" Sugars,** (not dried.)

**Yellow Sugars** of all Grades and Standards.

**Syrups** of all Grades in Barrels and Half Barrels.

**Sole Makers** of high class Syrups in tins, 2 lb. and 8 lb. each.





