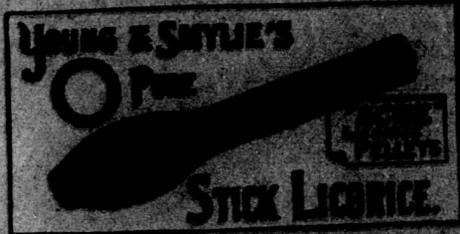


**PAGES
MISSING**

National Licorice Co.



Y. & S., SCUDDER and M. & R. Brands of PURE STICK LICORICE. Acme Licorice Pellets, M. & R. Wafer.s in bags, Licorice Lozenges, and a full line of Licorice Specialties, including the celebrated soft licorice lines sold under the Company's brands as follows: THE FLEXIBLE LICORICE, THE PLIABLE LICORICE, THE ELASTIC LICORICE.

106 John Street, BROOKLYN, N.Y.

Illustrated Catalogue on request.

Fix Prices

We fix and endeavor to maintain the prices of Mathieu's Syrup of Tar and Cod Liver Oil, and Mathieu's Nervine Powders, at figures which give dealers a living profit.

We advertise liberally to help him sell.

We maintain the quality of our remedies.

All we ask is that when we bring you a customer, you should not try to sell him other medicines and damage our reputation by substituting inferior goods.

J. L. MATHIEU CO., LIMITED
CHICAGO, ILL., U.S.A.

OAKEY'S 'WELLINGTON' KNIFE POLISH

JOHN OAKEY & SONS, LIMITED

Manufacturers of Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.

Wellington Mills, London, England

AGENTS:
JOHN FORNAN, 644 Craig Street
MONTREAL

The original and only Genuine Preparation for Cleaning Cutlery, etc. and is Guaranteed

ESTABLISHED 1848

BRADSTREET'S

Capital and Surplus, \$1,000,000. Solely through the United World. Specialty Office, Nos. 246 and 248 Broadway, New York City, U.S.A.

THE BRADSTREET SYSTEM OF ACCOUNTS is the only one in the world which is based on the principle of the "Double Entry" system, and is the only one which is adapted to the needs of the business man. It is the only one which is based on the principle of the "Double Entry" system, and is the only one which is adapted to the needs of the business man. It is the only one which is based on the principle of the "Double Entry" system, and is the only one which is adapted to the needs of the business man.

SOLE AGENTS: THE C. I. CO., 110 N. W. CORNER OF 11th and 12th STS., ST. LOUIS, MO.

You are not well unless you are well rested.

MARCHEL'S

THE ONLY REMEDY FOR THE CURE OF ALL THE DISEASES OF THE NERVOUS SYSTEM.

Sense and Cents

Common sense or dollars and cents—which counts for most in making a trade?

Common sense says plainly "buy standard goods"; dollars and cents (your pocketbook) tempts you to buy cheap, nameless articles of trade that will grow dim, dusty, dirty on your shelves. *Common* sense counts for most in making a trade.

Griffin & Skelley's Dried Fruits

"The pick of the pack," please remember that. Don't forget, either, that they come from the largest vineyards on the Pacific Coast—picked and packed right in the vineyards where they grow.

Apricots, Peaches, Pears, Nectarines, Raisins, Dried Plums, Prunes. Clean as a whistle always. *Choice Dried Fruits.*

"Thistle" Brand Maple Syrup

The brand that stands for unequalled purity. Real simon-pure Maple Syrup that never varies from one standard. The "Thistle" brand

Cox's Gelatine

Standard Gelatine of known worth—known quality—known purity. Never disappoints the most particular housekeeper. Oldest brand and "best," because tried, tested, trusted. In powdered and shredded form.

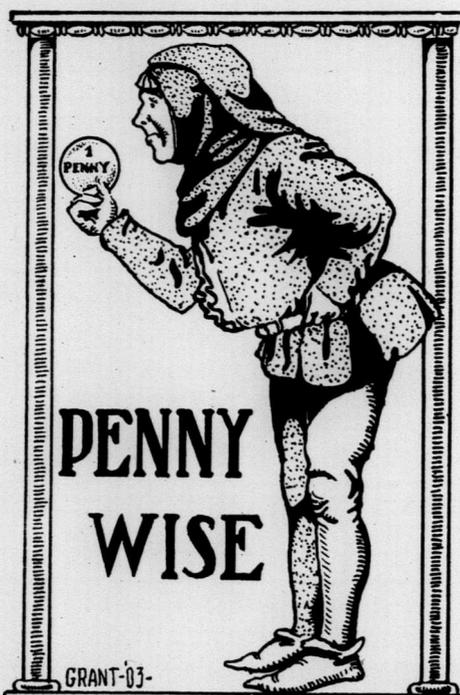
Sold by leading wholesalers.

Arthur P. Tippet & Co., Agents

8 Place Royale,
Montreal.

20½ Front St. E.,
Toronto.

MANUFACTURERS' AGENTS AND BROKERS.



**PENNY
WISE**

GRANT-03-

The only real value of money lies in making use of it.

The money that lies there in your safe from day to day doesn't do you any good until you commence to use it.

Then its value to you depends on how you use it.

Now, if you would only invest some of it in advertising space in THE GROCER, and then use the space right you'd have a valuable assistant, working to increase your trade with grocers and to make yourself and your goods better known among them.

Some folks would sooner save (?) the money—but they are "penny wise and pound foolish."

But you're not.

Are you?



**POUND
FOOLISH**

MAGLEAN PUBLISHING CO - DEPT. OF ADVERTISING SERVICE

TORONTO.

W. G. A. LAMBE & CO.
TORONTO.
Grocery Brokers and
Agents.
Established 1855

W. H. Millman & Sons
Grocery Brokers
27 Front St. E., Toronto, Canada
**Prime Pea
Beans**
a specialty
WIRE US.

CALGARY.

Are you
Represented in the West ?
If not, write us and get in
ON THE GROUND FLOOR.
Place your offerings with us and we will sell your goods.
Consign your cars to us.
Goods reshipped.
Excellent storage.
NICHOLSON, BAIN & JOHNSTON,
Wholesale Commission Merchants and Brokers.
CALGARY, ALTA.
Head Office: **NICHOLSON & BAIN, WINNIPEG.**

VANCOUVER

Manufacturers'
Representative
CHAS. MILNE
Commission
Merchant
WRITE ME.
P. O. Box 223, **VANCOUVER, B. C.**

Sell Flower Pots.
All grocers should carry a well-assorted stock of pots and saucers at this time of the year. **ORDER NOW.**

STRONG DURABLE LIGHT **THE BEST MADE** **POROUS AND CHEAP**

FOSTER'S STANDARD POT

WRITE FOR LIST
The FOSTER POTTERY CO.
HAMILTON, ONT. Limited

WINNIPEG.

Dingle & Stewart
WINNIPEG, - - CANADA.
COMMISSION BROKERS.
Excellent Storage Accommodation.
Consign Your Cars to Us.

REGINALD LAWSON
MANUFACTURERS' AGENT
UNION BANK BUILDING
Correspondence Solicited
WINNIPEG, MAN.

**EASTERN MANUFACTURERS
-AND-
SHIPPERS.**
All **EYES** are
turned on
MANITOBA AND THE WEST.

WE
Represent some of the leading houses in
CANADA and the U.S.
INCREASE YOUR TRADE. WRITE US.
NICHOLSON & BAIN, WINNIPEG,
Wholesale Commission Merchants and Brokers.

BRANDON.

THE WILSON COMMISSION CO., Limited
BRANDON, MAN.
**Commission Brokers,
Storage.**
Correspondence Solicited.
If you have any snaps let us hear from you.

**ROW'S PURE
SPRUCE
LUMP GUM**
**ROW'S
GUM**
in
Lumps,
5c. (Pkgs.)
in
1c. Stick,
in
5c. Bars.
ROW & CO., Morristown, N. Y., and Brockville, Ont.

To Manufacturers' Agents
THE CANADIAN GROCER has en-quiries from time to time from manufacturers and others wanting representatives in the leading business centres here and abroad.
Firms or individuals open for agencies in Canada or abroad may have their names and addresses placed on a Special list kept for the information of enquirers in our various offices throughout Canada and in Great Britain without charge.
Address, **BUSINESS MANAGER,**
CANADIAN GROCER,
Montreal and Toronto.

How is Your Coffee Trade?

Good, Eh!!

Then you must sell our famous

CLUB COFFEE

—Put up in 1-lb and 2-lb Tins. —

A POPULAR BLEND

Manufactured only by

S. H. EWING & SONS, Toronto Branch, 29 Church Street.

96-104 KING ST., MONTREAL

Telephone Bell Main 65.
" Merchants 522.

TELEPHONE MAIN 3171

Telephone orders receive prompt attention.



CAPSTAN BRAND MINCE MEAT

Package Mince Meat

Put up in 1/4 gross cases

2-lb. Pails, 2 doz. in Crate.

1/4 " 1/2 " " "

25-lb. Pails. 75-lb. Tubs.

1/2-Barrels and Barrels.

The Capstan Mfg. Company, Toronto, Ont., Can.

100
CANDLE
POWER



1/2 ¢
PER
HOUR

AUER GASOLENE LAMP

Gives more light than

10 COAL OIL LAMPS, 6 ELECTRIC OR 5 ACETYLENE LIGHTS, AT A LOWER COST THAN COAL OIL.

Each lamp makes and burns its own gas. No wick, no dirt, no grease, no smoke, no odor.

Catalog and discounts on request.

AUER LIGHT CO., 1691 Notre Dame Street, MONTREAL



Look

for
the

Brand.

The grocer makes no mistake in buying our "STERLING" brand pickles and relishes. Customers know that the brand stands for the best there is in these goods. Our friends say they are good. What do you think?

The T. A. LYTLE COMPANY, Limited

Manufacturers of HIGH-GRADE PICKLES

124-128 Richmond St. West, TORONTO, Can.

**Two
Lines
That
Lead.**

A Vinegar with Advantages.

You want a brand absolutely pure. One which will keep a long time without deteriorating. One known for its delicate aroma and its excellent flavour. **Hill, Evans & Co.** (Worcester, Eng.), produce the one. A Malt Vinegar which is unapproached by any other for these essential properties. A Vinegar you may always rely upon.

Quinine Wine with a Reputation.

Robert Waters' Quinine Wine enjoys a 50-year reputation as the finest tonic known.

Export Agents—**ROBT. CROOKS & CO., Botolph House, Eastcheap London, England.**

The firing of hot shot against the merits of Japan Teas by its detractors is about as effective as the shooting of a Russian squadron, and does about as much damage.

Lovers of **Pure, Healthy and Invigorating**

Japan Teas

cannot be turned away from what they know by experience are the **healthiest** and purest teas grown, by wild random firing. Every good thing has its assailants. If Japan Teas were not the **Best** no shots would be fired at them.

Grocers,—stick to Japan Teas.



You have thought about it—

And we are obliged to you for so doing, but have you given an order for OLD HOMESTEAD goods? If we were in your place, we might be just as hard to be persuaded as you are, to take up

A New Brand of Canned Vegetables and Fruits

but we are pretty certain that we'd try any brand that promised to be better than anything we had yet handled—that is, of course, if we were catering to the best class of custom.

We would appreciate an order from you, give it to your wholesaler, for OLD HOMESTEAD goods.

The Old Homestead Canning Co.
Picton, Ont.

Distributed in the St. John and Moncton Districts by Messrs. Bowman and Cole, Messrs. Geo. S. DeForest & Sons, St. John N.B.; and Messrs. F. P. Reid & Co., Moncton, N.B.

A MODERN MIRACLE

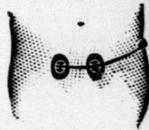
is the changed conditions of the tea trade. Once China and Japan supplied all the teas produced in the world. Now India and Ceylon are battling for this distinction.

CEYLON

has succeeded marvellously in establishing a hold upon the tea drinkers of Europe and America. In Canada, the consumption of Ceylon Teas shows astonishing figures. Each passing year sees progress made. It indicates a better condition of things all round, especially for the grocer, and the grocer who booms and pushes Ceylon Teas is investing in his own business.

These Teas come in Black and Green.

November 4, 1904



My Truss is endorsed by prominent Surgeons and Physicians of Canada and the United States as the **Best on the Market**, and I guarantee perfect fit. Consultation free.

B. LINDMAN

130 Peel Street, - - MONTREAL

The Nibble of a Mouse

will eventually consume the biggest cheese, and the loss of pennies, nickels, dimes and dollars, if it don't "bust" the biggest business, will reduce the profit to an alarming extent. And you're bound to lose more or less if you do a credit business, and depend on ledger balances taken from the day-book. Throw out your day-books and other time-wasting devices, and adopt the modern **Allison Coupon System**.



IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

THE EBY, BLAIN CO., Limited, TORONTO.

C. O. BEAUCHEMIN & FILS, MONTREAL.

ALLISON COUPON CO., Manufacturers.
Indianapolis, Indiana

THE CANADIAN GROCER

TEA.

AGENTS REQUIRED in Canada and United States to sell and obtain wholesale orders for Ceylon Black and Green Teas on commission. Apply, "**COMMISSIONER,**"

CANADIAN GROCER,

88 Fleet Street E.C. London, Eng.

COX'S

INSTANT POWDERED GELATINE

A Delightful Novelty.

The most rapidly dissolving Gelatine ever produced. Clear in solution, of great strength, and always uniform. For quick handling it is unequalled. Requires no soaking. It dissolves instantly on hot water being applied. Saves time and labour.

Always Trustworthy.

It is the same Gelatine as Cox's Sparkling Gelatine but in a finely powdered form.

Agents for Canada—

C. E. COLSON & SON, Montreal.
D. MASSON & Co., Montreal.
ARTHUR P. TIPPET & Co., Toronto, St. John's, N.B., and Montreal.

BURLINGTON CANNING CO.,

Burlington, Ont.

Limited.

We are sellers of

QUALITY

Gallon Apples,

FIRST

Spies,

Baldwins,

PUMPKIN,

Greenings.

CATSUP,

PORK and BEANS

in all forms.

The best are the cheapest.

Why not have the best?

WRITE FOR QUOTATIONS.

Want Ads.

In this paper cost 2 cents per word first insertion, 1 cent per word subsequent insertions. Contractions count as one word, but five figures (such as \$1,000) may pass as one word. Cash remittance to cover cost **must in all cases** accompany orders, otherwise we cannot insert the advertisement. When replies come in our care 5 cents additional must be included for forwarding same. Many large business deals have been brought about through advertisements of 20 or 30 words. Clerks can be secured, articles sold and exchanged, at small expenditure.

MacLEAN PUBLISHING CO., Limited
Montreal and Toronto.

REFRIGERATORS.



Fit up your store with a Eureka Refrigerator and you will have a refrigerator that will dry wet matches.

Write for our catalogue, guarantee test and testimonials which are free.

Eureka Refrigerator Co.

Wilbert Hooley, Manager.
54 Noble St., TORONTO

This cut represents No. 13.

Phone Park 513.

Our Grocery Cabinet

with 30 drawers, holding 10 pounds each, as shown at the Exhibition, is in great demand. Mouse, damp and dust proof. Price in oak, \$27.00; in ash, \$24.00, less 5 per cent. for cash. Cabinets made any size to suit your present shelving. Send us a trial order.

THE BENNETT MFG. CO.,

PICKERING, ONT.

Every Housewife...



knows the advantages of a good broom. It's the foundation of a clean home. We want you to know our brooms. They are good brooms. Drop us a line and our traveller will call.

The
Waterloo Broom and Brush Co.,

WATERLOO, ONT.

WANTED

The name and address of every grocer who does not sell

Chaser Soap

The Duncan Company
of Montreal

P. O. Box 292.

SALT.

Secure your

stock

before freights

advance.

Verret, Stewart & Co.

Montreal.

HAY CASTLE BRAND
HIGHEST SELECTED CURRANTS

CAREFULLY SELECTED BY THE GROWERS. BY APPOINTMENT - W. H. GILLARD & CO., - SOLE AGENTS. HAMILTON, ONT. FOR CANADA.

PARADISE BRAND
SELECTED CURRANTS.

CAREFULLY SELECTED BY THE GROWERS. BY APPOINTMENT - W. H. GILLARD & CO., - SOLE AGENTS. HAMILTON, ONT. FOR CANADA.

FINEST GROWN IN GREECE
Approved by the Greek Government as being of superior quality and handsome appearance.

Packed solely for
W. H. GILLARD & CO., Wholesale Grocers, HAMILTON

WOOD'S BOSTON COFFEES

THOMAS WOOD & CO.
IMPORTERS AND ROASTERS
BOSTON, MASS.
PURITY, FIRMITY AND
EXCELLENCE
GUARANTEED.

We take a personal interest in all dealings with our customers.

We extend direct and telling help to the grocer who expresses a desire to make a **SPECIALTY** of WOOD'S COFFEES.

Others may have what they **CONSIDER** the "Right Thing," but no retailer receives his goods from us unless **WE KNOW** he has got the "Right Thing" — just as ordered and to fit his trade.

CANADIAN FACTORY AND SALESROOM
No. 428 St. Paul St., Montreal

WOOD'S BOSTON COFFEES

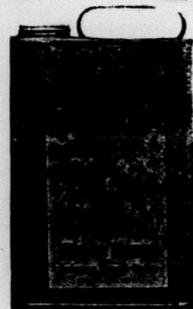
THOMAS WOOD & CO.
IMPORTERS AND ROASTERS
BOSTON, MASS.
PURITY, FIRMITY AND
EXCELLENCE
GUARANTEED.

DON'T RUN CHANCES

with your customers. Get a line of Maple Syrup that is reliable

"IMPERIAL BRAND" MAPLE SYRUP

has stood the test of years of success. It is reliable. It sells well. It gives a good margin of profit.



ROSE & LAFLAMME,

AGENTS,
MONTREAL.

YOU ARE IN BUSINESS TO

MAKE MONEY

MAKE NEW CUSTOMERS

RETAIN YOUR OLD CUSTOMERS

3 MORE POINTS

GOODWILLIE'S FRUITS

WILL DO ALL THESE.

AGENTS:
ROSE & LAFLAMME,
MONTREAL.

Window and Interior Displays

Timely Hints
and Suggestions

Lighting the Window.

THE merchant who lives in a town where electric lighting is available should not hesitate to make use of it. Both in the store interior and in the window there is no light so suitable as that given by electricity, whether incandescent or arc. There are other lights that throw a whiter light than the average incandescent, but, as chromatic effects are of little importance to a grocer, the advantages of the incandescent place it far above all others.

Electricity is cleaner, gives less trouble, is easier to keep in order and is safer than any other. It does not vitiate the air, is more convenient for lighting and extinguishing, and is odorless. In a window no other light is as satisfactory, principally because the heat generated is so small that it can be placed close against any wood or glass without danger. This is the only position for window lights. An enclosed window with any other light would soon be filled with foul air and the illumination with an elaborate display rendered unsatisfactory.

Incandescent lights should be out of sight and placed near the top of a window in the front so that the light will be thrown on the side of the goods seen from the street. As a rule the lights are placed at the top close above the glass, in a trough reflector. If a sufficient number of lights cannot be used, the position could be altered to lower down on the glass, the lights being hidden by a sign across the front. Where lights are few, single cone-shaped reflectors are best. The key for these lights should be at the entrance to the window.

There is a possibility of having too much light, making a hard glare, which is very disagreeable to the average eye. Some use frosted globes on window lights to soften the effect, but, unless too many lights are used, there is nothing gained by this. A few have found an added attraction in placing lights down the sides of the window frame; such lights should always be frosted. Colored lights are of use in a general store only in special displays, and then at rare intervals. Bulbs of colored glass can be kept for this purpose and screwed on when desired. The same or a better effect can be produced by the use of adjustable colored paper shades,

a novelty particularly suitable for the Christmas season.

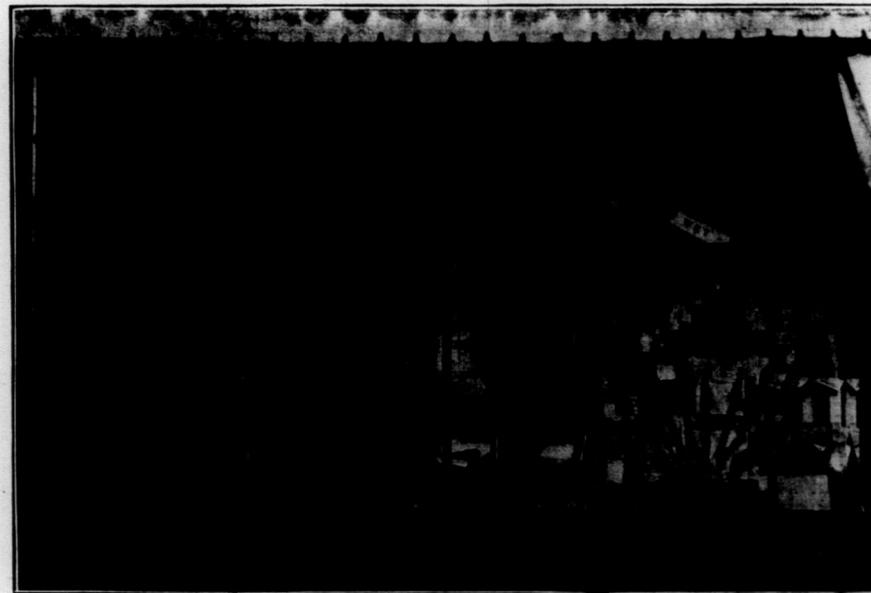
Where electricity is not obtainable acetylene, gas, gasoline or coal oil are the lighting agencies. Whatever provides the light, the fixtures should be as inconspicuous as possible, and the odors always considered. Expense in any form is an important factor, and it is on this account that electricity is often passed over.

Floors, Backgrounds, and Other Trimmings.

A PART from what are usually termed the fixtures, there are in most displays auxiliaries which are really of as much importance as any part of the arrangement. The back-

no more than ten cents. This paper is very effective and can be used with any class of goods, giving just the small touch that is necessary to take away the stiffness and coldness of the usual grocery display. The reason that paper is used so extensively is on account of its cheapness and cleanliness both in appearance and reality. For a change, cheesecloth, puffed or gathered in some way to conceal its flimsiness, is of service. For further variety tightly stretched baize can be used, and as it is quite durable can be kept from time to time.

Mirrors make one of the best backgrounds and sides possible for a grocery window. Plain hardwood is of considerable merit, and for variety can be cov-



Window composed exclusively of Nova Scotia prepared Boneless Codfish.

ground and floor must be considered; in addition there are often temporary structures built which are intended to enhance the general appearance. About these every window dresser has his own ideas, which only too often he uses to the exclusion of all others.

The floor of a grocery window, or rather of the display, should almost always be of paper. Plain white or yellow sheets will sometimes be suitable, while at others a more fancy style is demanded. Crepe paper of any color can be bought very cheaply, a sufficient quantity for the average window costing

ered with puffed cheesecloth. A patterned wall paper should never be thought of, nor indeed an ordinary wall paper of any kind. In a meat and provision window the floor may be of tiling, and the walls covered with a sanitary paper patterned in imitation of tiling. Even draperies can be used for special displays.

In the arrangement of the goods themselves there are numerous devices that offer themselves to the thoughtful window dresser. Dummies or people working in the window are always of interest and can be extensively used in connection with the display of the lines that

RISING SUN
IN
CAKES
WELL KNOWN AND RELIABLE

SUN PASTE
STOVE POLISH
IN TINS
GUARANTEED TO THE TRADE

DURABLE
3000 TONS SOLD

STOVE POLISH
DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

enter into a grocery stock. A woman baking, a child using soap, or dummies in the same positions, will always attract a crowd.

Backgrounds or decorative adjuncts can be built from rough frames, or empty cartoons fastened to a frame work in the form of arches or pillars. The ornamental top is simply made from cardboard, the whole being covered with cheesecloth. Boxes of any kind decorated in the same way serve as stands. Pictures placed through the display or around the walls add to certain windows, if not used too frequently, provided always that they themselves possess some artistic merit. Altogether too much use is made in some stores of the cheap, tawdry, inartistic premiums which many companies give with their goods.

A good scheme for bringing out prominently any special article is to build a framework in the shape of the window front, only a couple of feet smaller. Place this on its side about two or three feet from the glass and connect it all round with the edges of the glass by means of some black material. Back of the framework place the article to be shown on a stand, and have nothing else in the display. A variation of this is to make a frame like a picture frame. Suspend it from the ceiling and inside fix the required article.

A point too little observed by window dressers is the advantage of constructing all this detail work in a substantial manner so that it may serve a number of times before it is worn out. There is always a corner where it can be kept and many hours of thought and work, besides many a dollar, may be saved by having at hand the framework that has done duty in former displays. Dozens of different designs of pasteboard for decorative purposes can be cut out and covered so that they look as good as more solid structures.

A MONTREAL "BEE" TRIP.

WINDOW dressing as a drawing card for retail business is one of the most efficacious of the many means employed by the up-to-date grocer to attract trade. The grocer's window is a great educator for the consuming public, it is by means of the advantages obtained by a good window that the progressive manufacturers obtain the trade desired. Canadian grocers are not a whit behind their southern cousins in using this means of fostering trade already established or of cultivating the business of the passing consumer not already on his books.

Montreal numbers among its numerous storekeepers many who are past masters in the art of showing their wares. Montreal also is the centre of a great grocer's specialty and sundries manufacturing trade many proprietors of which are progressive and energetic users of grocers' windows as advertisers. Among the leaders in this respect may be mentioned the firm of Snowdon, Forbes & Co., manufacturers of "Bee" brand grocers' specialties.

The Grocer's attention has been strikingly called to this fact during the past two weeks, and it was at the request of the Montreal representative of this paper that Mr. Arch. Snowdon, of the firm, took the writer for a tour of the city. The drive in itself was an allurements, but the study of a phase of advertising in which the grocer is always interested, was a still more potent factor. The seriousness of the trip did not manifest itself to the scribe until he had been driven around for three and a half hours and had looked upon and criticized some forty odd windows located in every prominent street and business centre of the metropolis, and with an excuse to his genial guide had taken the rest of

the displays for granted. It would take up too many columns of space to draw attention to every store examined, and with apologies to those overlooked, it may be said that they were all creditable, attractive and business-bringing ads. for the enterprising firm and its customers. Among the many, however, special attention may be given to a few striking examples of display.

The first prominent store was that of Z. A. Lambert & Co., corner Park avenue and Sherbrooke, where the two corner windows were one mass of "Bee" brand starch, coffee, baking powder, borax, etc., the handsome labels (for which the goods are strikingly prominent) immediately catching the eye.

J. McKerley's stores, Park avenue and Prince Arthur, were the next on the list, and being in the centre of a large residential section were bound to attract attention. Mr. McKerley, as an old grocery traveler, is up-to-date in whatever is conducive to business, and as he also has an extensive bakery in connection with the grocery his customers are numerous and of the best class. Out towards the northern suburbs Burns Bros., corner Laurier avenue and Hutchinson avenue, have a double corner window artistically dressed and backed with "Bee" brand cut-outs and clock hangers. Still further out on Fairmount and St. George, C. McFarland's grocery is located. This window, though small, was attractively dressed. At the next corner, Waverley and Fairmount, Swift's new large plate glass window offered a fine display. Eastward and south again Arsene Lamy's large departmental store at the corner of Duluth and St. Denis, had a window which was considered especially well dressed, and which should prove a powerful attraction for "Bee" brand trade. Further down St. Denis near

Look out for Winter Stock and don't forget to include some of our canned

**Succotash, Beets, Asparagus,
Spinach, Peas and Beans.**

They will be sellers on account of the high price of corn and tomatoes.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, Hamilton.

IN STORE

New Apricots

New Peaches

New Peels

New Raisins

James Turner & Co., - Hamilton

WHOLESALE GROCERS.

Do You Like Good Coffee?

GIVE US A TRIAL ORDER FOR OUR THREE BLENDS:

Royal Stuart, retails at	-	40c.
Gordon, retails at	-	35c.
Rob Roy, retails at	-	25c.

BALFOUR & CO., Branch Canada Grocers Limited **WHOLESALE GROCERS** **HAMILTON**

TEAS

We are offering exceptional value in all grades of Tea—

INDIA

HYSON

CEYLON

JAPAN

Our lines of Green Ceylon (Japan Style) surpass anything hitherto offered. Communicate with us or see our travellers before buying. It will pay you.

THOS. KINNEAR & CO., Wholesale Grocers, 49 Front St. E., Toronto

If we didn't

KNOW

from experience that a buyer once gained is always a buyer of

MacLaren's Imperial Cheese

We couldn't afford to push your sales by such advertising as is here reproduced.

There's no reason, Mr. Grocer, why you should ever lose an Imperial Cheese customer. The goods are always of the same high quality.



The CHEESE Imperial

MacLaren's Imperial Cheese stands supreme and unequalled among the cheese of this or any other country. It has a delicious flavor differing from that of all other cheese and three times the nutritive value of ordinary cheese.

MacLaren's Imperial Cheese is sold in opal jars at all grocers—prices from 10 cents up. It never becomes hard or dry. Can be served in many delicious forms not possible with ordinary cheese.

How to get Imperial Silverware

In each jar of Imperial Cheese will be found a coupon, four of which entitle the purchaser to a beautiful cheese knife or handsome silver holder at about one-third the value of the ware. The coupon reproduced below will count as three coupons from the jars. One coupon from a jar with the coupon below entitles you to the silverware for the amount stated. Cut it out and save it.

A. F. MacLAREN IMPERIAL CHEESE CO., Ltd.
Toronto, Can.

THIS IS OUR OFFER

A Silver-plated Cheese Knife	60c
A Silver-plated Cheese Holder	75c
A Medium " "	50c
A Small " "	25c
A Small " "	15c
A Small " "	10c
A Large " "	85c

SAVE THIS COUPON

ONE IN EVERY JAR

MacLaren's Imperial Silverware is guaranteed. If not satisfactory when received we will refund your money. All forwarding charges paid by us. Send coupons and cash or stamps with your full address to:

A. F. MacLaren Imperial Cheese Co., Ltd.

SAVE THIS COUPON
SEE OTHER SIDE

SAVE THIS COUPON
SEE OUR OFFER ON OTHER SIDE

the beautiful St. Louis square, one of the finest in the city, is J. C. Desjardins' fine family grocery, one of the best kept and arranged in Montreal. Over and across to R. Walsh's, 834 Dorchester street, opposite Montreal's famous St. James' Club, one of the handsome "Bee" brand cut-outs greeted us at the door, while the large left side window spoke volumes for the different lines displayed. Up St. Catherine street, Montreal's great retail artery, to A. Dionne & Co., corner Drummond street, then west to St. Catherine and Mackay, to D. D. Munro & Co.'s store. Still further west on St. Catherine to H. Russell's, corner St. Mathew street, and Chas. Mock, on opposite corner. Right along St. Catherine to W. J. Brown's, with his large double windows proclaiming loudly of "Bee" goods. Then to S. Smith's, corner Greene avenue near the eastern confines of classic and exclusive Westmount, and in the centre of a great family trade district. W. T. Box, and J. H. Goyer finished up St. Catherine street, and a turn up to Sherbrooke and Victoria avenue to C. E. Box's bright store. A long drive to St. Henri to A. Lamy's department store, and back towards the city to Chabouille square and Notre Dame to A. Lamy's branch departmental store. This window should bring trade, as it is one of the most prominent corners for transient trade. Doubling back to Strong & Strong's grocery on Lagauchautier street near Windsor C.P.R. station, two full size double windows caught the eye. Out along St. Antoine to Munro Bros. and A. J. Martin's and Ewan Bros., corner of Canning street, back to G. W. Barsalo, St. James and Chatham, where a full display of goods, cut-outs and hangers drew attention. Vanier Freres, St. James and Seigneurs. Across to Wellington street was A. O. Galarneau's large and handsome grocery

A. F. MacLAREN IMPERIAL CHEESE CO. Limited
Manufacturers and Agents,
51 Colborne St., TORONTO, ONT.

We are headquarters for

CURRANTS

We have the fruit you want.

THE DAVIDSON & HAY, LIMITED
WHOLESALE GROCERS, TORONTO.

with its splendid show windows. E. Upton's on the corner of Favard and Bourgeois streets, where the newly elected first vice-president of the Retail Grocers' Association has large and attractive show windows, and thence along to J. A. Dionne's, Favard and Congregation streets.,

After this long drive The Grocer knows the city of Montreal well enough not to lose himself; in this particular trip it would have been a difficult matter as by following the trail of "Bee" brand goods he could in the natural course of events have landed on St. Paul street, the headquarters of Snowdon, Forbes & Co. The feature that impressed itself on the mind of The Grocer was the matter of expense which must have been of considerable magnitude. Mr. Snowdon explained that their policy was to put up good goods in the first place, attractively labelled, judiciously and extensively advertised and the use of the grocers' windows amply recompensed. A great believer in window displays, the firm also believes that the grocer's premises are entitled to valuable monetary consideration, and it may be said that every grocer whose windows were used received the sum of \$10 for the two weeks' use, the dressing of the same being done by the firm and its employes. Many grocers are too busy to attend to window arrangements themselves, nor can they spare the time of their clerks for the purpose, though the more progressive ones endeavor to interest some one of the hands to make a study of this necessary feature of modern retailing. As far as the city of Montreal is concerned there has never been such an extensive display at one time in the stores of the grocers, as that of Snowdon, Forbes & Co., during the past two weeks, and certainly "Bee" brand goods ought to be

known. If "seeing is believing" they certainly are in Montreal.

NEW BEET SUGAR FACTORY.

The mammoth Knight Sugar Factory, with capacity of 300 tons daily, has commenced operations at Raymond, Alberta. 1,000 sacks of sugar are also manufactured every twenty-four hours, and it is expected the run will last sixty days. The beets are yielding from six to fourteen tons per acre and are of high quality.

AN AMUSING APPLICATION.

FOLLOWING is an extract from a letter received by a Montreal firm from one of its country customers applying for a situation as traveler:
Dear People,

I wish to ask By This Note If their would be an Opening In your Firm To get on the Road by Spring off 1905. I Feel I ought to be able to do some thing In the ----- Business By this time, as I Have been In the ----- Business For Over Twelve years doing Business For myself, and as it never suited my Health very well and apparently Longer, the Worse. I Have now Desided to do some thing Else that I may get More ready Sirculation, as I think I would Like travelling very well. Married, One of a Family. You may Remember of Me, as I was In your Place two years ago.

If convenient you would oblidge By Letting Me know If there would Be any chance.

I can give you Refference.
Yours Truly
(Signed)

The Burlington Canning Co. is enlarging its premises.



Upton's

Home-Made

Orange

Marmalade

Jams and
Jellies

are guaranteed finest
quality.



THERE is one characteristic in every one of your customers on which you can work to good advantage, if you sell the right goods, and that is that they are all partial to good things to eat.

Now, take **Halifax Fish Cake**. There's nothing nicer, tastier, or more healthful, and if you sell a package once to a customer you will sell lots of them afterwards and will continue to sell them as long as you do business.

The reason lies in the permanency of the article. It isn't a fad or a fancy. It's just a good wholesome, nourishing, tasty food that people will like to use on their tables quite frequently.

There's a good profitable trade in **Halifax Fish Cake** for you if you only take the pains to be sure that each of your customers has tried it once

Once is enough. The merit of the article will do the pushing for you.

BLACK BROS. & CO.

LIMITED

HALIFAX and LAHAVER, N. S.

A. H. Brittain & Co., Agents, Board of Trade Bldg. Montreal

The Fisheries of New England

By W. S. Birge in Booklover's.

ONE of the largest business enterprises in existence conducted on a co-operative basis is that of the New England fisheries. There are combined together in this industry, on an equal footing, the labor of 39,000 men and a capital of \$20,000,000. More than 100,000 persons depend upon the New England fisheries for a living. More than half the total capital invested in the fishing business in the United States is represented in New England. More than half the vessels engaged in the fisheries in the United States are New England vessels. More than one-fourth of all the fishermen in the United States are New England fishermen. More than one-quarter of all the fish caught and sold in the United States are taken by New England fishing vessels. New England has engaged in her shore and deep sea fisheries about 1,500 vessels and 12,000 boats. This combination of labor and capital represents to New England an annual revenue of more than \$17,500,000.

Labor and Capital Combine.

Labor and capital are here combined in perfect harmony, both sides striving equally to make the business pay. These conditions have prevailed in the New England fisheries since the business began in 1623; and throughout a period of nearly three centuries—during which time the country itself has passed through many varied and trying ordeals—there has never been any dissension or severance of the pleasant relationship existing between labor and capital. The New England fisherman works for himself. The capitalist in the business furnishes him with a vessel and supplies him with the gear necessary to carry on the work. In the division of the proceeds the fisherman, who is the laborer, gets the larger share. In the New England fisheries the profit-sharing method has been known since the beginning, and is designated by the general term of "going on shares." The proportion observed in dividing the proceeds of the catch, or trip, or voyage to each individual fisherman making up the crew is called the "lay," and is arranged at the beginning of each voyage, or continued from trip to trip. On the "half lay" the crew divide with the

owners equally; the latter generally paying out of their share for the stores, towage, charges, and so forth, and the crew paying the cook's wages out of their share.

By another method called the "quarter lay," the crew charter the vessel from the owners and receive three-quarters of the proceeds of the catch, leaving one-quarter for the owners. Such vessels are principally engaged in the fresh, or "market," fishing. On the quarter-lay the crews furnish the fishing apparatus, bait, and provisions at their own expense. As an illustration of this method, a vessel's fare may amount to \$2,000. The owners receive one-quarter, or \$500; the balance, \$1,500 is divided among the crew, after deducting the cost of the fishing apparatus, provisions, and bait expenses. Some of the more lucky fishermen make a good living at the business.

Methods of Handling Fish.

During the past ten years the new methods of handling fish have changed the base of operations from numerous small ports to a few large ones. What falling off there has been in the number of vessels engaged in the fisheries has been offset by the building of larger, faster, and better equipped vessels. The money invested in vessel property in New England and the tonnage of the fleet are greater now than they were ten or fifteen years ago.

The improved methods for the handling and transportation of fresh fish have made it much better for the shore fishermen of Cape Cod and the Maine coast. They are now able to send their catch to Boston fresh, and can get a good price for it. In the old days this was impossible. Within the last two years the introduction of engines in fishing boats and dories has made a great improvement in the shore fisheries. Three years ago a fishing boat with a gasoline engine was scarcely known. Now a large number of shore fishermen have engines in their boats. This insures certainty in reaching port with the day's catch, besides making the labor much less for the fisherman.

The preparation of salt fish for the market has undergone a marked change in the past few years, the dealers realizing that to keep abreast of the times

they must present their wares to the buyers in an attractive form. Nowadays a salt fish becomes a manufactured article before it reaches the dealer. It is skinned, the bones taken out, cut up in squares, reduced to fibre or chipped. It is then wrapped in glazed paper, placed in a pasteboard box, sealed, and labeled. The old-style method of curing cod, up to about 1848, was called the hard-cured or hard-dried. The fish were lightly salted and dried in the open air until they were as hard as a rock. Later on it was found that cod-fish salted down in hogsheads or put in pickle would keep sweet for an almost indefinite time. Before the fish are prepared for market they are taken from pickle and spread out on wooden flakes, and dried in the sunshine and fresh air. These fish are somewhat softer than those done by the hard cure, but are liked better for general use in New England. One of the most popular forms in which salt cod is prepared is the fibered product. This is put up in half-pound and pound packages for making codfish balls, creamed fish, and the like.

Some of the largest industries in the world for preparing salt fish for the retail trade are at Gloucester. About 1,000 persons are employed there in putting up "boneless" fish. Women and girls do a large part of the work, though the heavier work, such as the cutting up and packing, is done by men. The first step toward the preparation of the "boneless" package is skinning the fish, which is done by men. The fins are cut out, the backbone removed and the fish trimmed. The small bones are next removed. This is done by girls, using a pleyer made especially for the purpose. The fish next goes into the hands of the cutters, who are very expert in their work of dividing it into pieces. After cutting up the fish a sorting is made of the various pieces, the choicest part being the middle of the back, which is thick and clear. This goes into the packages which bring the highest prices. Cheaper grades of fish, such as cusk and hake, are also cut up in similar manner, and though not as attractive are very good eating. The cheaper grades find a ready sale, particularly among the Italians and others of the foreign element in our large cities who are not over-particular.

A favorite form of putting up clear fish is in "bricks," weighing a pound each. They are done up in an inner

wrapper of glazed paper, after which various kinds of outer wrappers are used. The labels are always attractive and the "boneless" fish compares favorably in appearance with any of the prepared foods placed on the market.

Nowadays nothing is wasted in the preparation of fish. Even the bones and skin are utilized in the manufacture of glue, which is a separate business by itself. In the early days, the skin and bones removed from the fish were considered almost worthless, but since it was found that this waste product made an excellent glue, they are now valued at \$40 or more a ton.

Pickled Fish.

The demand for fine quality of pickled herring during the past few years has increased enormously and as it is now difficult to obtain the "Labradors" that were so plentiful some 10 or 15 years ago, the demand is rapidly increasing for Holland herring, considerable importations of which have been made into Quebec, Montreal and the west, this year.

While the price is slightly higher than for the ordinary Canadian cured fish, the excellence of quality and packing could not possibly be surpassed anywhere.

Owing to the poor catch of fish this season the price of green cod is higher than it has been for years, sales of No. 1 Quebec inspection having been made as high as \$6.50 Montreal. The prospects are that very high prices will rule throughout the season.

A Herring Venture.

The steamer I. N. Veasey has sailed for Bay of Islands to operate the herring fisheries there. At Bay of Islands the herring will be cured, packed, and with good prices offering, sold frozen.

Fish Notes.

Owing to the lateness of the Spring fishing season the open season for trout and whitefish has been extended from October 31 to November 15.

Mr. J. J. Cowie, the Scottish herring

expert, has left for Nanaimo, B.C., to investigate the possibility of developing the herring fisheries there.

The difficulties between the New England Fish Co., Vancouver, and the halibut fishermen which has been at a fixed point for several days are reported to be nearing an end.

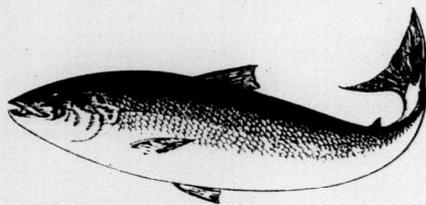
FIRMS INCORPORATED, ETC.

The Western Transfer and Feed Co., British Columbia, has been incorporated with share capital of \$70,000.

The City Grocery has been incorporated with share capital of \$50,000 to acquire the Vancouver business of J. A. McNair and T. Duke.

The Public Drug Co., Atwood, Ont., has been incorporated with share capital of \$50,000, to manufacture and deal in patent medicines, oils, seeds, tobaccos, etc. The provisional directors are: J. A. Mitchell, C. H. McFarlane, S. Petrie, A. M. Mitchell, and C. E. Petrie, all of Atwood; and J. A. McFarlane, township of Elma.

SOCKEYE SALMON



"Sovereign" and "Lynx"

Brands

ARE THE CHOICEST IN THE MARKET.

EVERY TIN GUARANTEED.

TO BE HAD OF ALL GROCERS.

This sign in your store



WE SELL
Leonard Bros.
CODFISH
FINNAN HADDIE
BLOATERS
and
OYSTERS.
Always Fresh and Reliable.

means the best fish and brings the best orders.

LEONARD BROS.

Wholesale Fish Merchants,

St. John, N.B. **Montreal.** Grand River, Gaspe, Que.

1904 NEW PACK



**"Horse Shoe"
SALMON**

NOW IN STORE

SUPPLIES ARE LIMITED OWING TO SHORT CATCH

ORDERS SHOULD BE PLACED EARLY TO
AVOID DISAPPOINTMENT.

1-LB. FLAT TINS ARE PERFECTION AND CAN
BE CONFIDENTLY RECOMMENDED.

THE STANDARD OF QUALITY FOR BRITISH
AND CANADIAN TRADE.

Brunner Mond & Co.'s
**WASHING
SODA**

Drums,	336 lbs.	Barrels,	336 lbs.
"	224 "	Bags,	224 "
"	112 "	"	112 "
"	100 "	"	100 "

Concentrated Sal Soda

Casks, 560 lbs.

**Winn & Holland
Montreal**

SOLE AGENTS FOR CANADA.

HERRING

Finest quality **Holland Herring** in barrels—on spot.

Wholesalers wanting **Pickled Herring**

or

Green Codfish, write

D. RATTRAY & SONS

General Commission Merchants

QUEBEC

Montreal

OTTAWA

DAIRY PRODUCE AND PROVISIONS

and Cold Storage News.

POULTRY TRADE WITH GREAT BRITAIN.

By A. W. Grindley.

THE Canadian poultry trade with Great Britain is in bad repute. With the exception of chickens from the Government poultry fattening stations, and poultry shipped by a very few people who have followed instructions issued by the Canadian Department of Agriculture (which have been most favorably received in Great Britain), Canada has made little if any advance as regards the quality of the poultry shipped during the past five years. While Canada has been marking time other countries which export poultry to Great Britain, have been advancing rapidly, both as regards the quality of the birds and the style of packing.

There is no class of produce exported from Canada which deteriorates so quickly in quality and value as poultry, the trouble being due to one or more weak links in the long chain reaching from the Canadian producer to the British consumer. It is the Canadian exporters, however, who are chiefly to blame for the poor position taken by Canadian poultry (more especially turkeys), in the British markets.

The poultry business is conducted under the following branches, one or more of which may be under the control of the Canadian exporter: (1) Rearing poultry. (2) Fattening. (3) Killing and packing. (4) Shipping. (5) Marketing.

REARING AND FATTENING.

Full practical information covering these branches is issued by the Canadian Department of Agriculture, from time to time, in bulletin form.

Copies of these bulletins, in English and in French, may be obtained free upon application to the Commissioner of Agriculture and Dairying, Department of Agriculture, Ottawa.

KILLING

1. All poultry should be starved thirty-six hours before killing, so as to prevent any food being left in the crop and intestines to decompose and spoil the flavor of the meat. This is a point that is very often neglected, with the

result that when the birds are landed in Great Britain they are full of sour food or full of maggots.

2. Kill by dislocating the neck and bleed only by cutting in the mouth; the British importer does not want birds that have their heads chopped off, or are made unsightly in any way. The best class of trade demand bled poultry, as this method improves the color of the flesh; the practice of killing by dislocating the neck and leaving the blood therein is not advisable, as it injures the appearance as well as the keeping quality of the bird.

3. All poultry should be dry plucked, and the cleaner plucked the better.

PACKING.

1. Medium sized birds, well set up and fleshy, but young always sell well, there is also a limited demand for large, heavy birds; there is, however, always a glut of undersized, crooked or short breasted, seraggy looking birds. It is good policy, therefore, to ship choice birds only, keeping the poorer grades for home market and canning factories.

2. All poultry should be graded, that is birds of the same weight should be packed together.

3. All poultry should be thoroughly cooled before being packed, and while being cooled should be placed on wire-netted shelves for if placed on a floor or solid shelf the heat will settle in the part not exposed, which will become discolored if not putrid.

Care must also be taken not to cool too quickly; if warm poultry is placed in a refrigerator at a low temperature (below 28 degrees) it becomes quickly chilled and frozen on the outside, the remaining heat cannot escape and is finally driven into the bones, which become dark colored, and as soon as the birds are thawed out they become putrid next the bone. Nearly always when poultry is discharged at British ports in a damaged, or partially damaged condition, the exporters ascribe the blame to poor transportation facilities, while, as a matter of fact, the damage has often

been done before the poultry left the exporters' hands. Too much attention, therefore, cannot be paid to the proper cooling of poultry before it is packed.

SHIPPING.

1. Ship regular supplies of poultry over as long a period as possible; it is a mistake to ship heavily for the Christmas markets, as there is nearly always a glut at that season.

2. For the Christmas trade only a limited number of very choice turkeys should be shipped in full feather. A few years back a choice "Canadian" turkey in full feather made a most enjoyable Christmas present, but for the past two seasons instead of Canadian turkeys we find the same people giving a barrel of Canadian apples, the latter being now honestly packed under the "Fruit Marks Act." This makes a much more acceptable present than a turkey, which, when the feathers are removed, is found to be badly shaped, badly fed, more or less bruised, and with a crop full of sour or putrid food.

Poultry should be frozen hard before being shipped. Of course the ideal method is "chilling," which means a uniform temperature of about 28 degrees, but, under present conditions of transportation, that uniform temperature cannot be maintained throughout; while we have a very good system of refrigeration in Canada and across the ocean, the damage is sustained after poultry is landed in Great Britain, where the shipment may be exposed to a high temperature for several days while being taken in railway cars from seaport to destination. It is during this period that the damage is done to chilled poultry which, if frozen hard, would have been placed in cold storage again before being injured.

Shipments from the United States and Russia are frozen hard and give general satisfaction provided the poultry is properly defrosted, which means taking about three or four days to gradually thaw the birds.

MARKETING.

Many Canadian exporters ship produce not only to towns in the same dis-

The Dominion Packing Company

LIMITED.

Telegraphic Address
"DOMINO,"
Charlottetown.

Charlottetown, P.E.I. Canada

Codes Used
A. B. C.
LIEBERS
PRIVATE.

Our Prices

are exceptionally low at the present time on

Barrelled Pork Compound Lard Smoked Meats

Write us for full quotations now, and secure your stock while the present low prices last. All new stock—quality guaranteed.

The Dominion Packing Co., Limited,

Charlottetown, P.E.I.

BEECHNUT



BRAND

HAMS

Hams are the cheapest line in smoked meats to day. You can make a good profit on them and sell at reasonable prices. We have a stock of the finest goods on the market, small, medium or large, smoked, unsmoked or cooked.

F. W. FEARMAN COMPANY,

PACKERS AND LARD REFINERS.

Limited

HAMILTON, ONT.

Just the line for cool weather.

Delicious and appetizing.

Our Fresh Pork Sausage

Are good sellers.

Are always in good demand.

We are now booking standing orders for daily and weekly shipments.

We solicit your order for trial basket.

Expressed to all points.

Write us for quotations.

The Park, Blackwell Co.,

PORK AND BEEF PACKERS,

LIMITED

TORONTO, ONT.

ENGLISH BRAWN

is a good line for winter months. Next to fine quality, it is important to have it absolutely fresh . . . with the "bloom" upon it.

"Matthews" Brawn is wholesomely prepared in clear jelly . . . nicely chopped and spiced. Fresh every day in 5 and 10 lb. moulds at

PETERBORO, HULL and BRANTFORD.

The George Matthews Co., Limited

ESTABLISHED 1868.



We are buyers of

Poultry, Butter AND Eggs.

The best facilities for handling consignments. Up to-date Cold Storage.

The J. A. McLean Produce Co., Limited

73-75-77 Colborne Street

Telephone Main 2491.

Toronto.

trict, but to different firms in the same town, with the result that the buyers play one against the other and very often get the goods at much less than their real value, the loss having to be sustained by the Canadian exporter.

Large American concerns, which have made a close study of exporting food products to Great Britain, choose reliable firms to handle their produce, giving each a district in which they have the sole agency, these districts being of such size that they do not compete against each other. This policy appears to give general satisfaction.

The mistake is still made of consigning poultry, especially turkeys at Christmas time, to firms that are not in the poultry trade, who either turn the consignment over to a poultry dealer to sell

and deduct two commissions from the returns, or else have the birds sold at public auction, often at a sacrifice in price. The better plan is to ship to a poultry dealer who controls cold storage, the shipment can then be held back in the event of glutted markets, and, in case of warm weather, forced sales would not be necessary.

In order to show the demand there is in Great Britain for poultry, I may mention that the value of poultry and game imported into the United Kingdom for the year ending December 31, 1903, amounted to a total of \$5,846,997.96, while the value of poultry exported from Canada to Great Britain for the year ending June 30, 1903, amounted to a total of only \$132,099, the chief supplies last year being imported from Russia, Belgium and France.

PROVISION AND DAIRY MARKETS.

Toronto.

Provisions—Every market, even during its strength, has its moments of retrogression in prices. This week has caught provisions in this way and prices are lower in almost every line. The direct cause is not the weakness of demand, but the lowering of the price of hogs. These, as will be noted in the fresh meat list, have dropped 1-2 to 3-4 of a cent. The drop in provisions is 1-4 of a cent. The fresh meat market has been quiet during the past few days on account of the warm weather. We quote the following prices:

Long clear bacon, per lb.	0 08 1/2	0 08 3/4
Smoked breakfast bacon, per lb.	0 12 1/2	0 13
Roll bacon, per lb.	0 09 1/2	0 09 3/4
Small hams, per lb.	0 13	0 13 1/2
Medium hams, per lb.	0 13	0 13 1/2
Large hams, per lb.	0 12	0 12 1/2
Shoulder hams, per lb.	0 09	0 09 1/2
Backs, per lb.	0 15	0 15 1/2
Heavy mess pork, per bbl.	15 00	15 50
Short cut, per bbl.	15 00	15 50
Shoulder mess pork, per bbl.	14 40	14 50
Lard, tierces, per lb.	0 08	0 08 1/2
" tubs	0 08	0 08 1/2
" pails	0 08	0 08 1/2
" compounds, per lb.	0 07	0 07 1/2
Plate beef, per 200-lb. bbl.	11 00	11 50
Beef, hind quarters	6 00	6 00
" front quarters	4 50	5 75
" choice carcasses	7 00	7 25
" medium	5 50	6 00
" common	5 00	6 00
Mutton	5 50	6 50
Lamb, spring	6 50	7 25
Veal	6 00	8 50
Hogs, light	7 00	7 00

Poultry—Chickens, hens, geese and ducks are coming forward in fair volume. The demand is strong, however, and there is an opening for larger receipts. There are practically no turkeys on the market and the signs are that there will be a dearth of them for Thanksgiving. Next week may bring better offerings as prices are usually

very firm at that time and growers often hold back. We quote:

Chickens, spring	0 10	0 11
Hens	0 07	0 08
Geese	0 08	0 09
Turkeys	0 14	0 16
Ducks	0 10	0 11

Butter—There is no change in conditions or prices in the butter market. Supplies are satisfactory and the demand is good. Large rolls are offering more freely. We quote for this week:

Creamery prints	Per lb.	0 20
" solids, fresh	0 19	0 19 1/2
Dairy prints	0 16	0 17
" in tubs	0 13	0 16
" large rolls	0 14	0 15

Cheese—Board prices developed remarkable strength during the week in some cases, but the quantity offering is of course less than it has been and many of the boards have closed. Almost all the rest will close this week. Nine and five-sixteenths is the highest point reached this season. Reports are as follows:

Board.	Boxes.	Price.
Campbellford	1,075	0 09 1-16
Ingersoll	200	(no sales) 0 09
Woodstock	3,072	(no sales) 0 08 1/2 0 09
Pictou	*740	(380 sold) 0 09
Peterboro	*4,625	(4,000 sold) 0 09 1/2
Brockville	1,675	0 09 1/2
Kingston	870	(280 sold) 0 09
Tweed	740	(no sales) 0 09 3-16
Vankieek Hill	1,313	(647 sold) 0 09
Winchester	733	(no sales) 0 09 3-16
Ottawa	1,713	(70 sold) 0 09
Perth	1,004	(no sales) 0 09
London	1,025	(no sales) 0 08 1/2
Cornwall	974	(no sales) 0 08 1/2
Bellefleur	3,300	(1,100 sold) 0 09 1/2 0 09 5-16

*Colored Cheeses.
Prices remain unchanged:
Cheese, large Per lb. 0 09 1/2 0 09 3/4
" twins 0 09 1/2 0 10

Montreal.

Provisions—Some slight fluctuations have taken place during the week, but

FISH and OYSTERS WHOLESALE.

The F. T. JAMES CO., Limited
76 Colborne Street, TORONTO.

McDOUGAL & LEMON OWEN SOUND

Wholesale dealers in Foreign Fruits, Butter, Eggs, Cheese, Poultry, Raw Hides, Sheep Skins, and Wool.
We want to sell you some fruit, and we will buy your butter and eggs.
WRITE FOR OUR PRICES



POTATOES

NEW BRUNSWICK WHITE STOCK GUARANTEED

SOUND AND SAFE FOR STORAGE STRAIGHT VARIETIES IN CAR LOTS

J. McCUAIG, TORONTO
BOARD OF TRADE BLDG. L. D. PHONE MAIN 1965

BRITISH BUSINESS CHANCES.

Firms desirous of getting into communication with British manufacturers or merchants, or who wish to buy British goods on the best possible terms, or who are willing to become agents for British manufacturers, are invited to send particulars of their requirements for

FREE INSERTION

in "Commercial Intelligence," to the Editor
"SELL'S COMMERCIAL INTELLIGENCE,"
Temple House, Tallis St., Temple Avenue,
London, E.C.

"Commercial Intelligence" circulates all over the United Kingdom amongst the best firms. Firms communicating should give reference as to bona fides.

N.B.—A free specimen copy will be sent on receipt of a post card.

Egg Cases

—AND—

Woodboard Fillers

BOTTOM PRICES.

WALTER WOODS & CO.

Hamilton and Winnipeg.

Napoli Macaroni

the best goods
made at any price.

Cheaper than the
imported and more at-
tractive.

SAMPLES FREE.

NAPOLI MACARONI CO.,
Hayter and Teraulay Sts.,
TORONTO, CANADA

BUY THIS BOOK

SUCCESSFUL ADVERTISING—
How To Accomplish It.—By J.
Angus MacDonald.

Every Merchant and Salesman
will find it full of invaluable matter relating to
the selling of goods. Chuck full of suggestions
and instruction. Enthusiastically endorsed
by press and advertising authorities.

Sent postpaid for \$2.00.

MACLEAN PUBLISHING CO.
LIMITED
TECHNICAL BOOK DEPT. TORONTO.

COMMON SENSE

KILLS Roaches and Bed-Bugs
Rats and Mice

All Dealers and 381 Queen St. W.
TORONTO, ONT.

Dealers find Common Sense a very good seller for
the reason that it gives general satisfaction and each
customer tells others about same.

Write for prices.



PEACOCK BRAND
Pleases
Customers who have once
used it specify
Peacock
Mince Meat
in their orders
Do you handle
it?

The Bates, Peacock Co.
HAMILTON, ONT.

the prices for provisions remain un-
changed. The easiness in live hogs
which developed last week has been con-
tinued and supplies have continued to
be liberal. Demand from the packers
has not been so keen. Sales of selected
lots took place at \$5.25 to \$5.37 1-2 and
mixed lots at from \$5.15 to \$5.25 per
100 lbs. Demand for dressed stock was
first rate and fresh killed abattoir stock
sold freely at from \$7 to \$7.50 and
country dressed at \$6.75 to \$7 per
hundred. In other lines business was
fair with no change in prices. We
quote.

Canadian short cut mess pork	\$17 00	\$18 00
American short cut clear	16 50	17 00
American fat back	17 00	17 50
Bacon, per lb	0 11	0 12
Hams	0 10	0 12
Extra plate beef, per bbl	11 50	12 00
"Boar's Head" brand, tierces, per lb.	0 07	
" " " " tierces, per lb.	0 07	
" " " " 60-lb. fancy tubs.	0 07	
Cases, 20 3-lb. tins, per lb.	0 08	
" " 12 5-lb. tins	0 08	
" " 6 10-lb. tins	0 07	
20-lb. wood pails, each	1 52	
20-lb. tin pails, each	1 42	
Wood net, tin gross weight—		Wood Tin.
Pure lard, pails	1 57	1 70
" " tubs	0 07	0 08
" " cases (6 10-lb. tins)	0 08	0 09
" " cases (12 5-lb. tins)	0 08	0 09
" " cases (24 3-lb. tins)	0 08	0 09

Cheese—The cheese market is unset-
tled and firmness rules. Little encour-
agement has been reported from the old
land. Importers seem to have been on
the alert lately for any bargains they
might catch. Locally considerable busi-
ness was done at the wharf when as
many as 2,000 packages sold at from 9
cents to 9 1-2 cents. Last year at this
time on the corresponding day as many
as 3,000 boxes changed hands at one
cent per pound higher in price. We
quote finest Ontario colored, 9 1-2 to
9 5-8c; white, 9 3-8 to 9 1-2c; Quebec,
9 1-8 to 9 1-4c; Townships, 9 1-4 to 9 3-8;
Summer goods, 8 3-4c.

Butter—Great steadiness marked the
butter market and the ruling prices were
from 19 to 19 1-2c at the wharf. We
quote: Unsalted Townships, creamery,
19 3-4c; salted, 19 to 19 1-2c in boxes,
and in tubs 19 to 19 1-4c; under grades
sold at 19 3-4c; dairy butter at 15 to 16c.

Winnipeg.

Cured Meats—The market continues
bright and firm with a good demand in
all available stocks. Our quotations are
as follows:

Hams, per lb.	0 14
Breakfast bellies, per lb.	0 13
Breakfast backs, per lb.	0 10
Shoulders	0 08
Picnic hams, per lb.	0 08
Long spice rolls, per lb.	0 10
Short spice rolls, per lb.	0 10
Long clear rolls, per lb.	0 08
Dry salt backs, per lb.	0 09

Lard—The market, which has held a
general firmness for the past few weeks
has now taken an advance on last week's
price list. Our quotations are as fol-
lows:

Lard, 50-lb. pails	4 85
" 20-lb. "	2 05
" 10-lb. "	6 20
" 5-lb. "	6 35
" 3-lb. "	6 40
" compound, in 20-lb. pails	1 60

St. John.

Provisions—In barreled pork even the
low prices will not sell goods. The fact
that little lumbering will be done this
season greatly effects the demand. Beef
is rather firmer with a limited business.
Smoked meats show a fair sale at even
prices. Local trade is largely supplied
by local curers. While pure lard is quite
firm, refined lard is rather easier. Fresh
beef has but a fair demand with price
low. Lamb is freely offered. Mutton
remains dull; veal, while in light supply,
sells slowly; pork is low.

Mess pork, per bbl.	\$16 00	\$18 00
Clear pork	17 00	20 00
Plate beef	13 00	14 00
Mess beef	10 50	12 00
Domestic beef, per lb.	0 05	0 07
Western beef	0 08	0 09
Mutton	0 04	0 05
Veal	0 06	0 07
Lamb	0 06	0 07
Pork	0 05	0 07
Hams	0 12	0 13
Rolls	0 10	0 13
Lard, pure, tubs	0 08	0 08
" " pails	0 08	0 09
Refined lard, tubs	0 08	0 08
" " pails	0 08	0 09

Butter—Prices remain unchanged.
There is too much poor butter. Good
butter is in demand.

Creamery butter	0 20	0 22
Best dairy butter	0 17	0 19
Good dairy tubs	0 14	0 16
Fair	0 12	0 14

Eggs—Prices are higher and very
firm.

Eggs, hennery	0 22	0 24
case stock	0 18	0 20

Cheese—The late make in this pro-
vince was very light. Prices rather
higher.

Cheese, per lb.	0 10	0 11
-----------------	------	------

Cold-Cured Cheese.

The following report on the quality
of Canadian cold-cured cheese consign-
ed to commission merchants in Great
Britain has been received:

(a) Cold-curing during the Summer
months is a decided improvement over
the ordinary method and improves the
quality of the cheese not less than two
shillings, and in some cases four shill-
ings per cwt.

(b) Parafining in some cases is an
improvement when thoroughly applied
on well-made, close-textured cheese, but
does harm to mushy, soft and acidic
cheese.

Provision Notes.

Mr. J. G. Clark, one of the leading
stock raisers of Carleton county, Ont.,
has been awarded the highest honors in
Ayrshire cattle by the judges at the St.
Louis Fair.

“Sawing Wood” —

We haven't been saying very much, we've been too busy, but—
we have filled all orders for

Canned Vegetables and Salmon—100%

That's sufficient—or at least is satisfactory to our customers—

—ARE YOU ONE?

“Four-in-hand” the brand of a specially fine imported **Sardine**—

Small, tasty fish—finest Olive Oil—packed in the handsomest
(club shape) tins, on the market.

WILL SELL AT SIGHT. Its QUALITY will make it a “repeater.”

GOOD VALUE and good money in them at **“Two for a Quarter.”**

BETTER ORDER A CASE.—

“New Currants” — **IN STORE** —

Our Currant Cleaning Department has been working overtime since the arrival
of NEW CURRANTS. All back orders will soon be filled.

You will be more than pleased with the quality of our various brands this year.

HAVE WE YOUR ORDER?

THE EBY, BLAIN CO., LIMITED, GROCERS — **TORONTO CANADA**

CANADIAN SOCIETY OF NEW YORK.

THE following notice from J. A. Bucknell, secretary of the Canadian Society of New York, will be of interest to friends of THE CANADIAN GROCER at home and in New York.

“At a recent meeting of the Executive Committee of the Canadian Society of New York, a program of entertainments for the members and their guests was arranged for the months of November and December.

“The evening of November 19 will be designated as ‘Ladies’ Night,’ when a special dinner and entertainment will be provided for the members and their guests, including ladies.

“The annual dinner will be held on the evening of December 6. Representative men of Canada and the United States will be the guests of the society. An instructive program of speeches and music has been arranged for this occasion.

“The Canadian Society is composed of 340 members, all Canadians by birth, now residing and engaged in business in the city of New York and vicinity. Its objects are to foster cordial social relations among Canadians and to advance in every possible way their interests.

“The society makes its entertainments during the Winter months occasions of genuine hospitality to all Canadians whether members of the society or not.

“All Canadians are requested to send the names and addresses of their relatives and friends who are Canadians and reside in New York city and vicinity, to Mr. J. A. Bucknell, secretary, No. 170 Broadway, New York, so that the courtesies of the society may be extended to them.”

If you once saw
a

“National”

COFFEE MILL

You would wonder why you
ever bought any other.

You would also consider
the advisability of replacing
your own with a

“National”

Would you like to know
more about them?

A POST CARD will
bring full particulars.

THE **Eby, Blain Co., LIMITED**

SOLE
CANADIAN
AGENTS

**TORONTO,
CANADA.**

**CROCKERY
DEPARTMENT**

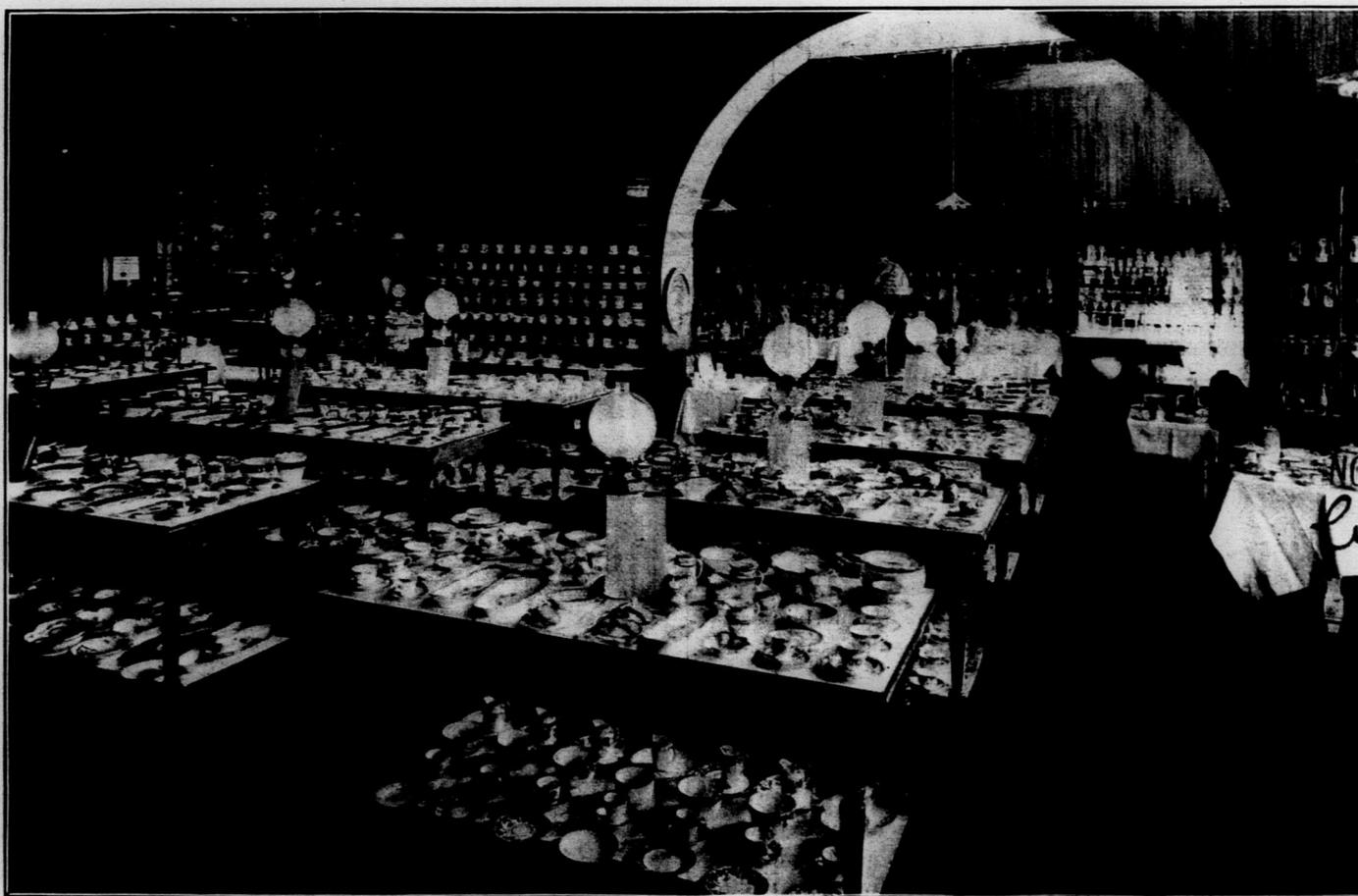
The J. L. Cassidy Co., Montreal.

THE GROCER has pleasure in presenting its readers in this week's issue with an interior view of the warehouse of the John L. Cassidy Co., Montreal. In a section of the city that has all the distinction and disadvantage of being both historical and picturesque, between Bonsecours Market and the spot

cover nearly the entire area of the three adjoining warehouses occupied by the Cassidy Co., three rooms having been thrown into one by means of broad arches so that a general view of the whole meets the eye immediately upon entering.

The western half is devoted to staples, a long perspective of toilet, dinner and tea sets being the most noticeable fea-

In the room furthest removed is a unique exhibition of those "high class" goods of which the John L. Cassidy Co. makes a specialty. Here, the real connoisseur's interest is equally divided between the registered trade mark which he recognizes as genuine, and the more elaborate and apparent part of the decorations. Along with costly specimens of the manufacture of world famous potters, are sterling silver plated ware and cut glass in profusion. All these are represented in the accompanying illustration although this class of goods has to be actually seen to be fully appreciated.



Interior view of The John L. Cassidy Co.'s, China and Crockery Warehouse, Montreal.

where once dwelt La Salle, it is something of a surprise to find show rooms that in point of size and equipment are perhaps second to none of their kind in Canada.

For obvious reasons it is impossible to give in one picture more than a partial view; there is enough, however, to indicate something of the requirements for a representative display of the enormous stock carried. The rooms pictured

ture. Specially constructed stands for fancy lamps occupy available interspaces while shelving for glassware, etc., covers the walls. In the eastern half, which has come pretty completely within the range of the photographer's lens, is shown fancy china for the approaching Christmas trade, comprising salads, pudding sets, celeries, cheese, bread, pickle, cake trays, tea and chocolate pots and cups and saucers.

A Novelty in Toiletware.

Everyone is familiar with the old "Blue Willow Plate," and not a few possess dinner sets of this pattern, but Willow pattern toiletware is a novelty we believe not hitherto seen. Barnard & Holland Co., Montreal, are showing this pattern in four different colors on toilet sets, inexpensive but quite artistic. Lovers of the quaint and old-fashioned in pottery decoration will be glad to know that such sets are procurable.

RETURNED
NOV . 4 1904
Rutledge
Page 4
CWS

THE
Oldest Crockery House
IN CANADA

*Staples are all right, and
Our staples are particularly
RIGHT*

BUT

*Fine goods are better, and
Our FINE GOODS are the
BEST*

FINE CHINA, ENAMELLED EARTHENWARE
CUT GLASS, SILVERWARE
AND ALL THE STAPLES

THE **JOHN L. CASSIDY CO.** LIMITED
MONTREAL.

If you want a good thing, we have it.

**YOU HAVE
SEEN**



THE OLD "WILLOW" PATTERN PLATE—

BUT

HAVE YOU SEEN

"WILLOW" PATTERN TOILET WARE ?

ALWAYS TO THE FRONT WITH NOVELTIES

SOME
50 OTHER
STYLES IN
OPEN STOCK

WE HAVE IT!

DARK BLUE
PINK

BROWN
PEACOCK

BARNARD & HOLLAND Co.
MONTREAL

TURNED
1.4 1904
H. B. B. B. B.
Page 4
C. W.

NONE BETTER THAN
Extra
Standard Granulated
Sugar.

In Barrels.

In Bags.

Manufactured by

The **Ontario Sugar Company, Limited**

BERLIN, ONT.



HERB SEASONING.

There is just as much difference in seasoning herbs as there is in meats.

And, like meats, you cannot always tell the quality by the looks.

You must therefore depend on the salesman and the price you pay, for quality.

If we charge you a fair price for seasoning herbs and tell you that they are the purest and choicest herbs in the world, you know you are getting the best and can pass the same strong talk on to your customers.

We have a large fresh stock of the choicest select ground herbs for seasoning fowls and meats.

SAGE, SAVORY,
THYME, MARJORAM,
PARSLEY, MINT,
POULTRY DRESSING.

Put up in fancy glass bottles, style 1904.
Order now and insure prompt shipment.

GORMAN, ECKERT & CO.
LIMITED
LONDON, CANADA.

Importers and Roasters of Coffee.
Manufacturers of high-class Baking Powder.

Many dealers have come to realize that a display of really first-class



LIPTON'S
1/2-Pint Onions

goods in the window or on the shelf does much to elevate the **TONE** of a store; does much to attract a class of trade worth having.

This is why the Lipton Pickles and Jams are found in the best shops from Sydney to Vancouver.

Now, how about your store?

For information address the Canadian agents:

J. N. CREED & CO.,
HALIFAX, N.S.

or **J. S. CREED,** Board of Trade Bldg., **MONTREAL**



Borden's
Eagle Brand



CONDENSED MILK

The growth in popularity of Borden's Eagle Brand Milk depends not upon extravagant advertising but upon public appreciation of the uniform and unvarying excellence of quality, purity and flavor.

47 Years of Continued Success

Selling representatives

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W. S. CLAWSON & CO.
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SCOTT, BATHGATE & CO.,
Winnipeg, Man.
SHALLCROSS, MACAULAY & CO.,
Victoria and Vancouver, B.C.

Ammonia.
Gorman, Eckert & Co., London, Ont.

Baking Powder.
Gillett, E. W., Co., Toronto.
Gorman, Eckert & Co., London, Ont.
McLaren's Cooks Friend.
Greig, Robt., Co., Toronto.

Baskets.
Oakville Basket Co., Oakville, Ont.

Bird Seed.
Nicholson & Brock, Toronto.

Biscuits, Confectionery, Etc.
Canadian Swiss Trading Co., Montreal.
Christie, Brown & Co., Toronto.
Cowan Co., Toronto.
Lamont, Corliss & Co., Montreal.
McGregor-Harris Co., Toronto.
Mooney Biscuit & Candy Co., Stratford.
Mott, John P., & Co., Halifax, N.S.
National Licorice Co., Brooklyn, N.Y.
Stewart, A. J., Toronto.

Blue and Black Lead.
Oakley, John, & Sons, London, Eng.
Reckitt's—Gilmour Bros. & Co., Montreal.

Brooms, Brushes, Etc.
Turner, James, & Co., Hamilton.
United Factories, Toronto.

Canned Goods.
Balfour & Co., Hamilton, Ont.
Burlington Canning Co., Burlington, Ont.
Old Homestead Canning Co., Picton, Ont.

Cans and Canisters.
Acme Can Works, Montreal.

Chewing Gum.
Row & Co., Brockville, Ont.

Cigars, Tobaccos, Etc.
American Tobacco Co., Montreal.
Empire Tobacco Co., Montreal.
Fortier, J. M., Montreal.
McAlpin Consumers Tobacco Co., Toronto.
McDougall, D., & Co., Glasgow, Scot.
Payne, J. Bruce, Granby, Que.
Tuckett, Geo. E., & Son Co., Hamilton.

Cocoanut.
Greig, Robt., Co., Toronto.

Cocoas and Chocolates.
Canadian Swiss Trading Co., Montreal.
Cowan Co., Toronto.
Dutch Chemical Works, Amsterdam, Holland.
Epps, James, Co., London, Eng.
Lamont, Corliss & Co., Montreal.
Mott, John P., & Co., Halifax, N.S.
VanHouten's—J. L. Watt & Scott, Toronto.

Concentrated Lye.
Gillett, E. W., Co., Toronto.

Condensed Milk and Cream.
Borden's—Wm. H. Dunn, Montreal and Toronto.
Colson, C. E. & Son, Montreal.
St. Charles Condensing Co., Ingersoll.

Corks.
Ewing, S. H., & Sons, Montreal.

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Barnard & Holland, Montreal.
Cassidy, John L., Co., Montreal.
Foster Pottery Co., Hamilton.
Gowans, Kent & Co., Toronto.

Dairy Produce and Provisions.
Clark, Wm., Montreal.
Dominion Packing Co., Charlottetown.
Fearman, F. W., Co., Hamilton.
McDougal & Lemon, Owen Sound.
Matthews, Geo. Co., Brantford, Hull, Peterboro.

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Metropolitan Bank, Toronto.
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Leonard Bros., Montreal.
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Todd, J. H., & Son, Victoria, B.C.

Flavoring Extracts.
Greig, Jas. R., Montreal.

Fly Paper.
Wilson, Archdale, Hamilton, Ont.

Fruits—Dried, Green, and Nuts.
Adamson, J. T., & Co., Montreal.
Eby, Blain Co., Toronto.
Finkle & Ackerman, Bowmanville, Ont.
Gibb, W. A., & Co., Hamilton.
Gillard, W. H., & Co., Hamilton.
Goodwillie's—Rose & Lafamme, Montreal.
Husband Bros. & Co., Toronto.
James, Eben, Toronto.
Laporte, Martin & Cie, Montreal.
Millman, W. H., & Sons, Toronto.
McWilliam & Everist, Toronto.
Rattray, D., & Sons, Montreal.
Robinson, O. E., & Co., Ingersoll.
Stringer, W. B., & Co., Toronto.
Tippet, A. P., & Co., Montreal.
Walker, Hugh, & Son, Guelph.
White & Co., Toronto.

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Turner & Co., Toronto.

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Greig, Robt., Toronto.
Lake Huron & Manitoba Milling Co., Goderich.
McCann, Wm., & Co., Toronto.
Ogilvie Milling Co., Montreal.

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Balfour & Co., Hamilton.
Davidson & Hay, Toronto.
Eby, Blain Co., Toronto.
Eckardt, H. P., & Co., Toronto.
Gorman, Eckert & Co., London, Ont.
Kinnear, T., & Co., Toronto.
Laporte, Martin & Cie, Montreal.
Lucas, Steele & Bristol, Hamilton.
Marceau, E. D., Montreal.
"Ozo" Co., Montreal.
Snowdon, Forbes & Co., Montreal.
Turner, James, & Co., Hamilton.

Grocers' Grinding and Packing Machinery.
Adamson, J. T., & Co., Montreal.
Coles Mfg. Co., Philadelphia, Pa.
Eby, Blain Co., Toronto.

Hides.
Page, C. S., Hyde Park, Vt.

House Insect Destroyer.
Common Sense Mfg. Co., Toronto.

Infants' Foods.
Keen, Robinson & Co., London, Eng.

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Auer Light Co., Montreal.

Jams, Jellies, Etc.
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Colson, C. E., & Son, Montreal.
Creed, J. S., & Co., Halifax.
Crosse & Blackwell's—C. E. Colson & Son, Montreal.
"Ozo" Co., Montreal.
Upton, Thos., & Co., Hamilton.

Macaroni.
Napoli Macaroni Co., Toronto.
Tippet, A. P., & Co., Montreal.

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Dingle & Stewart, Winnipeg.
Dunn, Wm. H., Montreal and Toronto.
Lambe, W. G. A., & Co., Toronto.
Lawson, Reginald, Winnipeg.
McCuaig, J., Toronto.
Millman, W. H., & Sons, Toronto.
Milne, Chas., Vancouver, B.C.
Nicholson & Bain, Winnipeg.
Nicholson, Bain & Johnston, Calgary.
Rattray, D., & Sons, Montreal.
Ryan, Wm., Co., Toronto.
Tippet, A. P., & Co., Montreal.
Rutherford, Marshall & Co., Toronto.
Watt, J. L., & Scott, Toronto.
Wilson Commission Co., Brandon, Man.

Matches.
Walkerville Match Co., Walkerville, Ont.

Mince Meat.
Bates, Peacock Co., Hamilton.
Capstan Mfg. Co., Toronto.
Fearman, F. W. Co., Hamilton, Ont.
Lytle, T. A., Co., Toronto.
Wethey J. H., St. Catharines.

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Mathieu, J. L. Co., Sherbrooke, Que.

Patent Solicitor.
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Capstan Mfg. Co., Toronto.
Colson, C. E., & Son, Montreal.
Flett's—Rose & Lafamme, Montreal.
Gorman, Eckert & Co., London, Ont.
Greig, Robert, & Co., Toronto.
Heinz, H. J., Pittsburg, Pa.
Lytle, T. A., Co., Toronto.
"Ozo" Co., Montreal.
Paterson's—Rose & Lafamme, Montreal.
Snowdon, Forbes & Co., Montreal.
Turner & Co., Toronto.

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Polishes—Stove.
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Prescott's—W. H. Dunn, Montreal.

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Wilson, W. H. Co., Tillsonburg, Ont.

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Eureka Refrigerator Co., Toronto.

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Toronto Salt Works, Toronto.
Verret, Stewart, & Co. Montreal.

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Duncan Company, Montreal.

Starch.
Brantford Starch Works, Brantford.
Edwardsburg Starch Co., Cardinal, Ont.

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Metallic Roofing Co., Toronto.

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Auer Light Co., Montreal.

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Dominion Molasses Co., Halifax, N.S.
Edwardsburg Starch Co., Cardinal, Ont.
Imperial Maple Syrup—Rose & Lafamme Montreal.
Ontario Sugar Co., Berlin, Ont.
Rattray, D., & Sons, Montreal.
"Sugars" Limited, Montreal.
Wallaceburg Sugar Co., Wallaceburg, Ont.

Teas, Coffees, and Spices.
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Blue Ribbon Tea Co., Toronto.
Braid, Wm., & Co., Vancouver, B.C.
Ceylon Tea Traders' Ass'n.
Chase & Sanborn, Montreal.
"Commissioner" Tea, London, England.
Creed, J. N., & Co., Halifax.
Dutch Chemical Works, Amsterdam, Holland.
Eby, Blain Co., Toronto.
Ewing, S. H. & A. S., Montreal.
Ewing, S. H. & Sons, Montreal.
Gillard, W. H., & Co., Hamilton.
Gorman, Eckert & Co., London, Ont.
Greig, Robert, Co., Toronto.
Japan Tea Traders' Ass'n.
Kinnear, T., & Co., Toronto.
Lipton, Thos. J., New York.
Marceau, E. D., Montreal.
"Ozo" Co., Montreal.
Rutherford, Jas., & Co., Montreal.
Salada Tea Co., Montreal and Toronto.
Todhunter, Mitchell & Co., Toronto.
Warren Bros. & Co., Toronto.
Wood, Thos., & Co., Montreal.

Vinegars.
Hill, Evans & Co., Worcester, Eng.
Marceau, E. D., Montreal.
"Ozo" Co., Montreal.
Wilson, W. H., Co., Tillsonburg.

Washing Compound.
Douglas, J. M., & Co., Montreal.
Keen's—Frank Magor & Co., Montreal.
Winn & Holland, Montreal.

Woodenware.
United Factories, Toronto.
Woods, Walter, & Co., Hamilton.

Wrapping Paper, Etc.
Canada Paper Co., Toronto.

Yeast.
Gillett, E. W., Co., Toronto.

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Windsor Salt

is prepared in the only safe, sure way, by the Vacuum process. Every particle of moisture is dried out, which prevents the "caking" of the Salt. If you will stop to consider you will quickly see why Windsor Salt is best. Any man of intelligence and sense will agree to that.

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TO SHIP APPLES VIA MONTREAL.

A LETTER has been received by the Department of Agriculture, Ottawa, from the official inspector in Glasgow urging that Canadian shippers of apples give a preference over the New York route to lines sailing from Montreal. Several reasons are given in favor of the St. Lawrence route and among others is the fact that the distance of New York from the fruit centres of Canada is much greater than that of Montreal. What carries most weight, perhaps, is that the steamships sailing from New York to Glasgow have very poor ventilation, the up-to-date fan system being entirely lacking in many instances. Freight rates to Glasgow from New York are 12c cheaper than from Montreal, but owing to the poor condition in which fruit arrives from New York there is usually a net loss to apple exporters of 36c on every barrel shipped via that route. The Glasgow authorities cite three recent shipments of apples from New York which occasioned com-

plaints from consignees because of the heated condition of fruit when landed there. At the same time fruit shipped via Montreal came through in good condition and gave general satisfaction. In view of this Scottish fruit importers are strongly urging that all fruit be shipped via Montreal and are cabling their shippers in Canada not to send shipments to Glasgow via New York on any account.

Such a development is interesting at a time when the fruit growing industry of Canada is assuming such big proportions and Canadian growers are endeavoring to win first place in the world's export markets. At the outset it cannot be denied that freight rates in Canada are abnormally high, and that for no other reason a considerable bulk of merchandise is being carried out of Canada in foreign bottoms. There is only one way of bringing about what should be, namely, a monopoly for Canadians of the carrying trade of Canada, and that is for Canadians to compete with foreign carriers. Their inability to do this in the matter of rates has militated against Canadian trade to an extent that we are just beginning to realize. In connection may be cited the West Indian export trade which until recently went entirely via New York. It goes without saying that Canada labored under a big disadvantage before the establishment of a direct steamship service between Halifax, St. John and West Indian ports. Directly, however, an all Canadian company entered the field as a bidder for this trade, there was a gradual veering around and according to recent reports from reliable sources it will not be long before the carrying trade between the West Indies and Canada will be entirely in our own hands.

There is no reason why a single barrel of Canadian apples should be shipped via New York, or any other foreign port. Not only is it in the interests of Canadian trade and commerce that the export trade be controlled at home but it vitally concerns the carrying trade of the country, and it is hoped that such timely suggestions as the one from Glas-

gow may have the effect of rousing Canadian steamship companies to the importance of making possible for themselves a monopoly of the shipping trade between Canada and foreign countries:

TRADE AND PURE FOOD.

RECENT efforts of scientists and legislators throughout Canada and the United States to regulate the sale of pure foods are deserving of the highest commendation. In no district, perhaps, has there been more discussion on "pure foods" than in the Province of Quebec. There they have pure food laws, and what is more Quebec is considered on the whole a law-abiding province. In the matter of pure foods, however, there seems to be a more or less laxity in the enforcement of the law which is worthy of rebuke.

The question has arisen who is to be reproved, the manufacturer or the retailer? For illustration purposes, the grocery trade is particularly apt. Take for instance the manufacture of spices, when the different varieties are sold in open lots to the retailer all over the country. What is easier than for the retailer to adulterate these products, and blame the manufacturer? It is almost essential in order to avoid the "lie of business," to have some individual protected by a severe and rigidly enforced law, so that blame could be brought home to some one. The Government inspector should be a man subject to an oath whenever he makes a report upon a grocer. The man who has sold the goods alleged to be impure should be held under oath. Three packages of the alleged adulterated product should be sealed with the Government stamp. One should be left with the grocer who was selling the goods. Another should be sent to the Government, and the other held by the inspector. By some such means the blame might be brought home to the individual, whereas at the present time it is almost impossible to get at the man.

The old saying that there are wheels within wheels is aptly applicable to the situation. If, for example, five different grocers are arrested for selling impure food, and each one knows that he got this food from a certain wholesale man or manufacturer, what will happen? In-

deed, we might add, what has happened in the city of Montreal? Simply when fines were imposed the manufacturer went and paid them. They have stood by one another, and so no doubt the slavery embodied in an attempt to make a dishonest living will continue until the Government steps in and enforces a law which will not only prohibit, but will control and regulate this question of impure food.

To this problem there are many sides, all tactfully concealed in that so-called "lie of business." Many distributors of supplies will not tell their sources of supply. These should be compelled to assume the responsibility of distributing any packages or goods concerning which they conceal information. They should be compelled to stamp the place and the packer upon every package distributed. Thus the law would have no power to compel them to disclose what to them might be a valuable trade secret.

When the present law is interpreted according to the letter business men as a rule have reason to complain of severity. The retail man declares the responsibility should rest upon the manufacturer and the manufacturer declares the antithesis. What is most frequently against the retailer is his lack of information regarding the food laws. So-called "sharp" retail merchants sometimes do tricky things to make money, which they would not have disclosed for all they are worth, and the same may be said of certain manufacturers, so that, without attacking any section of the trade directly it is difficult to place the responsibility where it belongs. The methods suggested are worthy of some attention, and now that the Government has taken the matter up seriously an improvement may be looked for in the near future. Examples will be given in a later issue of a miscarriage of the intention of the pure food law, where injustice has been done through the system at present employed by the Government in the collection of samples for analysis.

CANNED GOODS IN GREAT BRITAIN.

ON the subject of "Canadian canned goods in Great Britain" the following observations by our English correspondent are of interest at a time

when Canadian canners are beginning a systematic exploitation of British markets.

First in regard to packing: The package in use by Canadian shippers at the present time is the ordinary wooden box. Too frequently upon being opened the labels on the cans are found to be scratched and otherwise damaged. This point has been frequently emphasized by The Grocer; if there is one thing above all others the English trade wants it is an attractive package. American canners have not been slow to take advantage of this, and, almost without exception, wrap each tin in cheap tissue which not only protects the varnish of the labels, but also preserves the lacquer on the top and bottom of the tins from being scratched.

It is no secret that the British public has a distrust of the tinned package and much prefers goods in glass. In order to humor this whim California fruit-growers are sending over their fruits preserved in large tins holding from one to two gallons each. These are opened as soon as they arrive in Great Britain and bottled, sealed and labeled according to the English custom. In this way there is a big saving on freight, since the charges on tin packages are lighter than on goods shipped in glass bottles; the expense and damage of breakage is also avoided. By bottling the goods in England moreover they reach the consumer in perfect condition and command a better price.

Many of the Canadian tins seen on the British market seem to be of an inferior quality. One cannot fail to notice a superfluity of solder on one end of the tin which looks clumsy to say the least, makes unnecessarily conspicuous the sealing up of the air-hole. Machinery can be had which enables canners to turn out a can practically free from solder, and such cans are already in evidence in many of the grocery stores of Great Britain.

The suggestion is made that Canadian produce men, packers, canners, etc., make more frequent visits to Great Britain, in order to learn the requirements of the English market at first hand. It has been demonstrated to a certainty that there is practically no limit to the trade to be done over there by Canadians if it is approached in the right way. This can be done only by making a thorough study of the wants

of the English consumer, than whom there is perhaps none more exacting among the nations of the world.

UNPRECEDENTED SUGAR MARKET

THE advance of 20c per 100 lbs. in the price of Canadian refined sugar during the week ending November 2 is almost without precedent in the history of the grocery trade; certainly no similar advance within such a brief period has taken place during the last few years.

An advance was not altogether unexpected by the trade in view the strong statistical position of raws as outlined from week to week in recent market reports in The Canadian Grocer. At the same time a jump to the extent of 20c came as more or less of a surprise to even the hardest-headed grocer. A scramble to cover contracts followed the first hardening tendency at the beginning of the week; in addition the market developed bull interests in London, Eng., and on the Continent where the real seriousness of the situation is appreciated.

At present it looks as if the market would advance still further. In the event of the situation becoming unduly aggravated there is always the reservation of the New York market, where the price of sugar is controlled by supply and demand. The basis of Canadian refined is now 65c per 100 pounds above that for the same time a year ago, and 80c above the lowest point touched during the present year. The accompanying statistics represent the fluctuations in granulated and yellows from January 1, 1904 to November 2, 1904, inclusive. The figures represent refiners' prices, basis f.o.b. Montreal.

SUGAR FLUCTUATIONS 1904. Montreal Refiners.

	Granulated.	Yellow.	Basis f.o.b. Montreal
January 1...	\$3 95	\$3 30	"
" 4...	4 00	3 35	"
" 28...	3 95	3 30	"
February 4...	4 00	3 35	"
" 23...	4 00	3 40	"
" 26...	4 05	3 45	"
March 7...	4 10	3 50	"
" 14...	4 15	3 55	"
April 26...	4 20	3 60	"
" 28...	4 25	3 65	"
May 5...	4 30	3 70	"
" 14...	4 35	3 75	"
" 19...	4 40	3 80	"
" 25...	4 45	3 85	"
June 3...	4 40	3 80	"
" 10...	4 35	3 75	"
" 23...	4 40	3 80	"
July 7...	4 45	3 85	"
" 25...	4 50	3 90	"
August 3...	4 55	3 95	"
" 9...	4 60	4 00	"
Sept. 1...	4 65	4 05	"
October 18...	4 55	3 95	"
" 29...	4 60	4 00	"
" 31...	4 65	4 05	"
Nov. 2...	4 75	4 15	"

California and Malaga Raisins

Valencia Raisins ARE CHEAPER

ARE DEARER

We have a full assortment of best brands which we offer at bargain prices.

WRITE US OR SEE OUR TRAVELLERS.

IN STORE, READY FOR SHIPMENT:—

California Prunes, 1904, in 25-lb. boxes.

G. & S.

Castle Bros.

40/50, 50/60, 60/70, 70/80, 80/90.

30/40, 40/50, 50/60, 60/70, 70/80, 80/90,
90/100, 100/120.

New English Candied Peels, Lemon, Orange and Citron, in 7-lb. boxes.

DUE 12TH NOVEMBER.

New Mayette Grenoble Walnuts. New Marbots Walnuts.

Write for prices before buying: it will pay you; or see our travellers.

IN STOCK:—

Splendid Shelled Walnuts, 1903, in 55-lb. boxes. Cracked in September, 1904.

New Eleme Figs, 3, 4, 5 and 6 crowns. In 12 oz, 16 oz. and 10-lb. boxes.

TEAS—Try our VICTORIA and PRINCESS LOUISE brands Japan Teas and DUCHESS and LADY brands Green Ceylon Teas.

The very best value in the market.

Send for samples and convince yourself.

PROPRIETORS OF REGISTERED TRADE MARKS, "PRINCESS" AND "VICTORIA" FOR BAKING POWDER, JAMS, JELLIES, TEAS AND CIGARS.

Samples and Prices on Application. Prompt Delivery.

CANADIAN AGENTS FOR THE CELEBRATED TEAS OF SIR THOS. LIPTON. LONDON AND CEYLON.

LAPORTE, MARTIN & CIE., Limited

ESTABLISHED 1870.

Wholesale Grocers, Tea, Wine and Spirit Merchants,

MONTREAL.

GOLD MEDAL AT THE WORLD'S FAIR, ST. LOUIS, 1904



"A Few Stubborn Beliefs of Ours"

WE BELIEVE that "SALADA" Ceylon Green Teas are better than Japans in their cup and leaf characteristic.

WE BELIEVE to have proven this by the trade and public reception accorded since their introduction.

WE BELIEVE that as their superior qualities become better known, so much greater will become the appreciation and demand.

WE BELIEVE that there is not a dealer in existence but who would be compelled to "believe in our beliefs" on a trial infusion.

Don't lag behind while others are benefiting by trade that should be yours—your opportunity is to-day.

Just as "SALADA" Ceylon Black Teas have displaced China Congous, So will "SALADA" Green Teas put Japans out of business (to stay out.)

Correspondence Invited { Address
Samples for the Asking { "SALADA," TORONTO AND MONTREAL.

COLES Electrically Driven Coffee Mills.

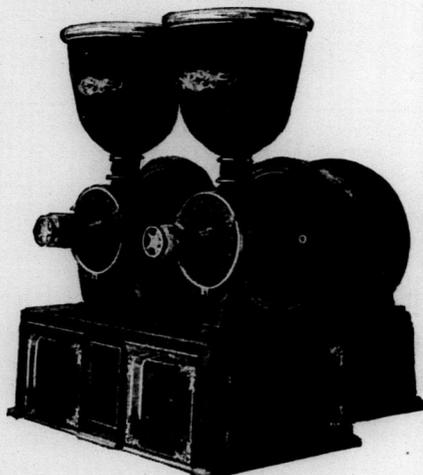
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Pulverizing and Granulating

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders and saving current.

Our Grinders Wear Longest



No. 65.

Height, 29 in. Length, 33 in. Width, 23 in. Weight, 275 lbs.

GRINDING CAPACITY.

Granulating 2 pounds per minute. Pulverizing 1/2 pound per minute.

Capacity of Iron Hoppers, 5 lbs. of Coffee.

We make 25 other styles and sizes of Grocers Counter Mills, Floor Mills and Electric Mills For Prices, Terms and Discounts, address

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Forbes Bros., Montreal.
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Never Sticks Requires no Cooking

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Jams, Fruits, Marmalades are of the highest quality. For fine trade, yet comparatively low priced.

Send for Price List.

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Have you ever tried to sell

Turner's Delicious Home-Made Catsup

It's the greatest thing on the market.

Manufactured from the purest ingredients. Put up in 1 gallon and 2 gallon jugs (crated), 5 gallon and 10 gallon kegs, and 12 oz., 16 oz. screw top, and 24 oz. bottles.

WRITE FOR PRICE LISTS.

Turner & Co.
23 Jarvis St. Toronto.

EGGS

We will buy your eggs F.O.B. all year.

CORRESPONDENCE SOLICITED.

The WM. RYAN CO., Limited
70 and 72 Front St. E., Toronto.

BUTTER and EGGS

— WE ARE —
BUYERS and SELLERS

Correspondence solicited from ONTARIO, MANITOBA and LOWER PROVINCES.

Rutherford, Marshall & Co.
Wholesale Produce Merchants,
TORONTO.

teas have ruled on quite a low level throughout the season, the consumption has not greatly increased, and it looks as if the Canadian trade was going more and more into blacks. Our quotations are as follows:

Congou—half-chests, Kaisow, Moning, caddies, Paking.....	0 12	0 60
Indian—Darjeelings.....	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchongs.....	0 17	0 25
Ceylon—Broken Pekoes.....	0 36	0 42
Pekoes.....	0 22	0 30
Pekoe Souchong.....	0 18	0 25
China Greens—Gunpowder, cases, extra first.....	0 42	0 50
half-chests, ordinary firsts.....	0 22	0 28
Young Hyson, cases, sifted, extra firsts.....	0 42	0 50
cases, small leaf, firsts.....	0 35	0 40
half-chests, ordinary firsts.....	0 28	0 38
seconds.....	0 16	0 18
thirds.....	0 16	0 18
common.....	0 15	0 15
Pingsueys—Young Hyson, 1/2-chests, firsts.....	0 28	0 32
seconds.....	0 18	0 19
half-boxes, firsts.....	0 28	0 32
Japan—1/2 chests, finest May pickings.....	0 38	0 40
Choice.....	0 33	0 37
Finest.....	0 30	0 32
Fine.....	0 27	0 30
Good medium.....	0 25	0 28
Medium.....	0 21	0 23
Good common.....	0 20	0 20
Common.....	0 17	0 17

COFFEES.

Locally the Rio situation has improved considerably from the buyer's standpoint, and several carloads have changed hands during the week. The sky-high prices which have ruled the market for some weeks broke to the extent of 1/4 to 3/8c, and latest advices say the market is still easier by 1/4c. The season of largest coffee consumption has begun in this country and will continue during November, December, January and February. Locally there are no changes to report in mild coffees.

Advices from New York say there have been no particular developments during the week. European markets were slightly easier. The movement of the Santos crop continued on a smaller scale but had little influence upon the market, as most of the trade were inclined to the opinion that the decrease was due to rainy weather, which has been experienced for about the last week in Brazil. We quote the following prices:

Green Rio, No. 7.....	Per lb.	0 09 1/2	0 10
" " No. 6.....	0 10 1/2	0 10 1/2	0 11
" " No. 5.....	0 11 1/2	0 11 1/2	0 12
" " No. 4.....	0 12	0 12	0 12
" " No. 3.....	0 21	0 25	0 25
Mocha.....	0 22	0 35	0 35
Java.....	0 10 1/2	0 12 1/2	0 12 1/2
Santos.....	0 26	0 35	0 35
Plantation Ceylon.....	0 22	0 25	0 25
Porto Rico.....	0 22	0 25	0 25
Green, Guatemala.....	0 15	0 20	0 20
Jamaica.....	0 15	0 20	0 20
Maracaibo.....	0 16	0 23	0 23

RICE AND TAPIOCA.

The tapioca market continues firm, otherwise market conditions in rice and tapioca are unchanged. We quote the following prices:

Rice, stand. B.....	Per lb.	0 03 1/2	0 03 1/2
Patna.....	0 05	0 05 1/2	0 04 1/2
Japan.....	0 06	0 07	0 08
Sago.....	0 03 1/2	0 04	0 04
Tapioca, staple.....	0 03 1/2	0 03 1/2	0 04 1/2
double goat.....	0 04 1/2	0 04 1/2	0 04 1/2
Carolina rice.....	0 08	0 08	0 08

SPICES.

The season for pickling spices is about over; a steady demand, however, for all

varieties continues at firm prices. Our quotations are as follows:

Peppers, blk.....	Per lb.	0 18	0 19
" white.....	0 23	0 27	0 25
Ginger.....	0 18	0 25	0 14
Cassia.....	0 21	0 25	0 80
Nutmeg.....	0 45	0 75	0 90
Cloves, whole.....	0 25	0 35	0 30
Cream of tartar.....	0 25	0 30	0 17
Allspice.....	0 14	0 17	0 80
Mace.....	0 80	0 90	0 80

Foreign Dried Fruits

Importations of dried fruits have been on a very moderate scale so far this season, and if the consumption should be normal a shortage in various lines is likely to manifest itself before the end of the season. Spanish raisins were not imported freely in consequence of the low price of California fruit. Now that half the California crop is known to have been destroyed by rain and there has been an advance in prices in consequence, it is thought that importations will not be adequate to supply the demand.

The crop of California prunes for 1903 and the carry-over for the preceding year amounted to about 175,000,000 lbs. Of this there was sold and consumed about 162,000,000 lbs., leaving a carry-over to the present year of 13,000,000 lbs. This year's crop is estimated at 10,000,000 lbs. more than last or 120,000,000 lbs., leaving the amount to be disposed of this year 133,000,000 lbs. Oregon had a phenomenal prune crop, while this year it is practically a failure.

The second direct shipment of Mediterranean dried fruits due to arrive in Montreal per steamer Jacona will bring a considerable bulk of raisins for the Christmas trade. Fancy layer raisins are not on the market yet; advices, however, say that the price will range from \$2 to \$6 for 27-lb. boxes. It is thought that the price of raisins has been pretty well established for the season notwithstanding the fact that quotations usually fall after the opening prices. There is a big movement in figs this year and unusually fine values are offering. New dates are not expected until the end of November.

Wholesalers have already begun to ship on advance orders and it is expected all orders for the holiday trade will be filled by two weeks before Christmas. Our quotations are as follows:

PRUNES.

100-110s.....	Per lb.	0 04	60-70s.....	Per lb.	0 06	0 06 1/2
90-100s.....	0 04	0 04 1/2	50-60s.....	0 06 1/2	0 06 1/2	0 07 1/2
80-90s.....	0 05	0 05 1/2	40-50s.....	0 08 1/2	0 08 1/2	0 08 1/2
70-80s.....	0 05 1/2	0 05 1/2	30-40s.....	0 08 1/2	0 08 1/2	0 08 1/2

CANDIED PEELS.

Lemon.....	Per lb.	0 09	0 11		
Orange.....	0 10	0 12	Citron.....	0 15	0 18

FIGS			
	Per lb.	Per lb.	
Tapnets	0 03½ 0 04	Elmes	0 08 0 17
Naturals	0 06½ 0 07½		
APRICOTS.			
Californian evaporated		Per lb.	
		0 12½ 0 14	
PEACHES.			
Californian evaporated		Per lb.	
		09 0 12½	
PEARS.			
California Evaporated, per lb.		0 14	
CURRANTS.			
Fine Filiatras	Per lb.	Per lb.	
Patras	0 04½ up	Vostizzas	0 07 0 08
	0 06 0 06½		
RAISINS.			
New selects	Per lb.	Per lb.	
Sultana	0 07½ 0 07½		
Californian seeded, 12-oz. boxes	0 08½ 0 10		
" unseeded, 2-crown	0 07 0 07½		
" " 3-crown	0 08 0 08½		
" " 4-crown	0 09 0 10		
DATES.			
Halloweens	Per lb.	Per lb.	
Sais	0 04½ 0 05	Fards new choicest	0 09 0 10½
	0 04½ 0 04½	" new choicest	0 09½
FOREIGN NUTS.			

Generally speaking nuts are on a much higher basis of prices this year than usual. New walnuts are now afloat and some shipments are expected to arrive during the ensuing week which will be satisfactory to the trade as it is frequently difficult to get supplies in time for general distribution for the holiday trade.

Reports state large consumption as a result of Hallow'een trade. Owing to the fact that Christmas trade begins shortly, the outlook is for a continuation of present demand. Steamship Jacona has arrived with first importations of almonds; reports state average crop. No other varieties of new crop foreign nuts are reported on the market. We quote:

Peanuts, green, Virginia, per lb.	0 09 0 11
" roasted	0 10 0 11
" Spanish, green, per lb.	0 09
" roasted	0 10
" Japanese, green, per lb.	0 09
" roasted	0 11
Almonds, Tarragona, per lb.	0 12½
Walnuts, Grenoble	0 12½
" Bordeaux	0 10
Filberts, per lb.	0 10
Pecans, per lb.	0 14 0 15
Brazils	0 15
Cocanuts, Jamaica, per sack	4 00

DRIED FISH.

A lively market is reported for all varieties of dried fish with supplies hard to obtain. Scaled herring is quoted 3c lower than last week. We quote the following prices:

Boneless fish, per lb.	0 04½
Cod fish, 1-lb. bricks	0 06½ 0 07
Pure cod, per lb.	0 10
Quail-on-toast, per lb.	0 06½ 0 06
Plitched cod fish, in cases of 100 lbs., per lb.	0 06
Labrador herring, per bbl.	6 00 6 50
" per ½ bbl.	3 25 3 40
Scaled herring	0 17

BIRD SEED.

There is no special feature in bird seed for the month except a seasonable

demand at the following quotations:

Canary seed, per lb.	0 06 0 06½
Hemp	0 05½
Cottam's	0 08
Brock's	0 07

EVAPORATED APPLES.

Supplies of evaporated apples are arriving more freely on the market and the demand likewise shows signs of improvement. The quotation ruling this week is 5 1-2c.

Country Produce.

EGGS.

Receipts of eggs are falling off very rapidly now and "new laids" are bringing a good price. Another week will be certain to see this raised by a cent. Stocks of pickled eggs are said not to be very large, and one large dealer predicts considerable shortage. Cold storage eggs have not yet been touched as there are enough fresh to supply the demand. We quote these prices:

Eggs, new laid	0 22
" fresh	0 20 0 21
" pickled	0 20

HONEY.

The demand for honey continues fair. There are no indications of an advance in prices in the near future. Our quotations are as follows:

Honey, extracted clover, per lb.	0 08 0 08½
sections, No 1, per doz.	1 30 2 00
" No. 2	1 65

BEANS.

One of the features of the grocery trade this week is the comparatively large shipments of beans to western and northern points, particularly No. 1 prime and hand-picked. The consumption of beans in these outlying districts is increasing steadily; another reason for the increasing demand is the improved quality of the 1904 crop of beans.

Reports from California indicate severe damage to the Lima bean crop owing to heavy rains. The loss may reach 500,000 sacks after the beans are hand-picked and the spotted beans thrown out.

Locally trade is active while a strong export demand continues. We quote the following prices:

Beans, handpicked, per bush	1 60 1 65
" prime, No. 1	1 50
" prime, No. 2	1 40
" Lima, per lb.	0 07 0 07½

SEEDS.

Reports state good timothy crops in United States. Fancy qualities of alsike and red are bringing higher prices than those given in quotations. Trade is dull, and alsike has advanced. The price of timothy is 25c lower this year than last. Our quotations are:

Alsike clover, per bush	4 65 6 75
Red Clover	6 75 7 00
Mammoth clover, per bush	5 75 7 00
Timothy	1 00 1 35

Green Fruits.

During the week new Messina lemons have arrived, and are selling from \$3.25 to \$3.50 for 300's and from \$3 to \$3.25 for 360's. The absence of small fruit has strengthened the demand for bananas, resulting in firmer prices. The sweet potato crop is practically gathered, early as it is, and prices have become firmer. Good quality of Almeria grapes has caused an increase in sales; this year's prices are a shade lower than usual. A good supply of Cape Cod cranberries still continues with prices unchanged, although the purchase price has advanced 25c.

The supply of domestic fruits has been poor in comparison with previous week. Canadian grapes as a result of frosts are not first class stock, and prices have declined from 2 1-2c to 5c on small baskets and 5c on large. Canadian apples are arriving in fair quantities; reports state that quality is good. Jamaica grapefruit is selling at \$7 to \$7.50 per barrel and Canadian catawba grapes at from 30 to 35c per basket. Trade in general has been quiet, but indications point to a brisker trade next week. Our quotations are:

Jamaica oranges, per bbl.	5 00 5 25
" per box	2 75 3 00
Jamaica grape fruit, per bbl.	7 00 7 50
New messina lemons, 300's, per box	3 25 3 50
" 360's, per box	3 00 3 25
Bananas, large bunches, crated	1 50 2 00
Bananas, 8's, per bunch, crated	1 25 1 50
Apples, Fall varieties	1 50 2 00
" Winter varieties	1 75 2 25
Sweet potatoes, double heads, per bbl.	3 50 4 00
" cloth covers	2 75 3 00
Pears, Canadian, per basket	0 25 0 35
Grapes, small baskets	0 15 0 20
" large	0 25 0 30
Canadian Catawba grapes, per basket	0 30 0 35
Almeria grapes, per bbl.	5 00 6 00
Canadian chestnuts, per bush	4 00 5 00
" per peck	1 00 1 25
Crab Apples, per bbl.	2 50 3 00
" per basket	0 25 0 30
Cape cod cranberries, per bbl.	8 00
Canadian cranberries, per bbl.	6 00 7 00
Smyrna figs, four crowns	0 10
" five "	0 11
" six "	0 13
" seven "	0 15
" glove boxes, 1-lb.	0 09 0 11
" 12 oz. square boxes	0 08
Comadre figs	0 03½ 0 03¾

Eben James, Toronto, has received the following cables:

Woodall & Co., Liverpool: Nov. 2nd — "25,000 bbls. selling; market active; prices rather higher."

M. Isaacs & Sons, London: Nov. 2— "Choice 10s to 13s; inferior 8s 6d to 9s 6d; demand good."

W. B. Stringer & Co., representing J. C. Houghton & Co., of Liverpool, have received the following cable from Liverpool, Nov. 2, 1904:

"20,000 bbls. selling. Demand is very active. King's XXX 14s to 16s 6d, XX 10s to 13s 6d; Baldwins, XXX 11s to 13s; XX 9s to 10s; Greenings XXX 12s to 14s; XX 9s to 11s; Northern Spy XXX 13s to 17s, XX 9s 6d to 10s 6d; Ben Davis XXX 11s 6d to 12s, XX 9s to 9s 6d; Golden Russett XXX 13s to

15s 6d, XX 11s to 12s; Snows 10s to 14s."

APPLE SHIPMENTS.

Shipments for week ending Oct. 29th, 1904 :

	To Liver- pool.	Lon- don.	Glas- gow.	Vari- ous.	Total.
From Boston.....	38,928	2,494	5,513	3,793	50,728
New York.....	3,439	4,941	2,743	13,645	24,828
Portland, Me.....	7,783	.....	.....	.....	7,783
Montreal.....	18,368	3,720	12,766	8,037	43,041
Halifax.....	1,908	10,881	.....	.....	11,889
St. John.....	.....	65	30	.....	95
Total for week.....	70,186	21,651	21,052	25,475	138,364
Same week 1903.....	108,065	49,920	25,703	36,329	220,017
Same week 1902.....	41,494	5,924	24,900	7,662	79,980
Total since season opened.....	.....	.....	.....	.....	814,675
Same time 1903.....	.....	.....	.....	.....	1,434,188
Same time 1902.....	.....	.....	.....	.....	851,887

Vegetables.

Large supplies of cauliflowers arrived during the first part of the week; recent frosts, however, have injured the crop and indications are for smaller supply. Owing to the advanced price of Canadian onions as a result of poor crop many buyers are selecting Spanish stock in preference to Canadian. Greenhouse grown stock is beginning to arrive. Crops are nearly all gathered, the general average for Ontario being equal to that of previous years. We quote:

Head lettuce, per doz. bunches.....	0 25	0 40
Greenhouse lettuce.....	.....	0 30
Greenhouse radishes, per doz. bunches.....	0 40	0 50
Mushrooms, per lb.....	0 75	0 75
Mint, per doz. bunches.....	0 15	0 20
Parley, ".....	0 20	0 20
Sage, per doz.....	0 15	0 15
Savoury, per doz.....	0 15	0 15
Carrots, per bag.....	0 50	0 40
Beets, per bu.....	0 40	0 50
Beets, per bag.....	0 50	0 75
Dry Onions, per bag.....	1 35	0 49
Dry Onions, per basket.....	1 25	0 25
Silverskin pickling onions, per basket.....	1 00	0 25
Green house water cress, per doz.....	0 40	0 40
Cauliflowers, per doz.....	0 40	0 75
Red peppers, per basket.....	0 50	0 50
Michigan celery, per doz.....	0 35	0 50
Canadian celery, per doz.....	0 35	0 50
Vegetable marrow, per doz.....	0 50	0 75
Potatoes, per bush.....	0 75	0 75
Butter squash, per doz.....	0 75	0 50
Parsnips, per bu.....	0 50	0 50
Cabbage, per head.....	0 25	0 50
Furnips, per doz.....	0 35	0 40
Pumpkins, each.....	0 10	0 15
Citrons, per doz.....	0 50	0 15
" each.....	0 10	0 15
Spinach, per bu.....	0 10	0 50

Fish and Oysters.

Winter trade has opened up briskly with indications pointing to a big fish season. Prices are unchanged. Our quotations are:

Halibut, ".....	0 19
Sea salmon, ".....	0 18
Whitefish, fresh caught, per lb.....	0 09
Halibut, " per lb.....	0 07
Cod, steak ".....	0 07
Perch ".....	0 06
Trout, lake, per lb.....	0 09
Herring, lake, per lb.....	0 05
Pike, per lb.....	0 06
Finnan haddock, per lb.....	0 08
Oysters, Long Island natives, per imp. gal.....	1 70
" " Baltimores, per wine gal.....	1 50
" " Standards, " per small pail.....	4 50
" " Selected, ".....	5 35
Ciscoes, per basket.....	1 00
Kippers, per box of 80.....	1 00
Bloaters, per box of 75.....	1 00

Grain, Flour and Breakfast Foods.

GRAIN.

Large supplies of Manitoba northern wheat Nos. 2 and 3 have caused a decline of 1/2c on No. 2 and 1 1/2c on No. 3. No. 1 northern is not so plentiful and prices are expected to remain firm. Ow-

ing to shortage of crop, peas have advanced 1c per bushel. Buckwheat and rye still continue to advance, owing to strong export demand. We quote the following prices:

All on track Toronto.		
Manitoba wheat, Northern No. 1 new.....	1 06 1/2	1 07
" " " " No. 2 ".....	1 03	1 04
" " " " " " ".....	0 99	0 99 1/2
Red, per bushel, new.....	1 08	1 08 1/2
White " " ".....	1 08	1 08 1/2
Barley " " ".....	0 47	0 51
Oats, " " ".....	0 35	0 35 1/2
Peas " " ".....	0 71	0 72
Buckwheat " Nominal.....	0 59	0 60
Rye, per bushel, ".....	0 81	0 82

FLOUR.

The demand continues strong both for export and home consumption. Trade is brisk. Prices continue unchanged. Our quotations are as follows:

Manitoba wheat patents, per bbl.....	5 70
Strong bakers ".....	5 40
Ontario wheat patents ".....	5 25
Straight roller ".....	5 20

BREAKFAST FOODS.

Reports state that there is a heavy export as well as a strong home demand for rolled wheat. There is a brisk inquiry for rolled oats and oatmeal. Prices continue unchanged. We quote:

Oatmeal, standard and granulated, carlots, on track, per bbl.....	4 65
Rolled oats, standard, carlots, per bbl, in bags.....	4 10
" " " " " " " in wood.....	4 35
" " " " " " " for broken lots.....	4 50
Rolled wheat, per 100-lb. bbl.....	3 90
Cornmeal.....	3 35
Split peas.....	5 00
Pot barley, in bags.....	3 75
" " " " in wood.....	4 00

Sugar.

The week under review is notable for the sharpest advances which have occurred in sugar in a long time; the situation being perhaps without parallel in the experience of recent years. The dullness noted in our last report was maintained for several days following, and it was not until Saturday, Oct. 29, that an upward turn occurred. The lead was taken by Europe with a sharp advance of 4 1/2d in beets, jumping from 11s 0 3/4d per hundredweight to 11s 5 1/4d, equal to 4.44c for 96 test centrifugals c. and f. New York. This was followed on Monday by a further advance of 4 1/2d, making October shipment 11s 9 3/4d basis f.o.b. Hamburg equal to 4.51c for centrifugals c. and f. New York, thus establishing a disparity between beet and cane of over 1/2c per lb. As we go to press the market has made a further advance to the extent of 3 3/4d, and is now quoted firm at 12s 1 1/2d for 88 test beet, basis f.o.b. Hamburg equal to say 4.57 for centrifugals c. and f. New York. Just prior to the last advance London cabled: "Market stronger; we look for a further advance and decreased estimates." Thus far Mr. F. O. Licht has made no amendment in his estimate for the growing beet crop of 5,120,000 tons, but the European beet factories' combined estimate is only 4,630,000 tons, while Mr. Otto Licht, who must not be confounded with Mr. F. O. Licht, now estimates only 4,950,000 tons, a reduction of the previous estimate by 190,000

tons. Later private advices indicate that Mr. F. O. Licht has already, or will probably, reduce his estimate by 180,000 tons, or say to 4,940,000 tons which, compared with the actual output of the crop of 1903-04 of 5,865,000 tons, would indicate a deficiency of 925,000 tons. This estimate has had its effect, as will be seen above, and private advices to New York report heavy speculation in Europe, stating that the advance looks permanent. It is rather early yet to predict a further appreciation in values, and it may be that the influence of the reduced figures has been fully discounted. At the same time we note that May auction is now held for 12s 4 1/2d.

While American refiners have shown indifference it is reported that Canadian refiners have been active buyers of new crop Demeraras, paying 1-16 more on c. and f. basis than holders were asking for the same goods in New York markets.

New York refined has met with active demand and quotations are 10 to 15c per 100 lbs. above those of a week ago. In local refined after declining 10c per 100 lbs. the market has quickly reacted and is to-day 20c per 100 lbs. higher than last week's quotations, as will be seen by the quotations given below. The trade was surprised at the advance of 5c per 100 lbs. effective Saturday afternoon, Oct. 29, which was followed by a similar advance on Monday afternoon, Oct. 31, and again by an advance of 10c per 100 lbs. on Wednesday a. m., Nov. 2. This basis is now 65c per 100 lbs. above the same time last year and 80c per 100 lbs. above the lowest point touched during the present year.

Paris lumps, in 50-lb. boxes.....	5 48
" " " " in 100-lb. ".....	5 38
St. Lawrence granulated.....	4 83
Redpath's granulated.....	4 83
Acadia granulated.....	4 83
Berlin granulated.....	4 73
Phoenix.....	4 73
Bright coffee.....	4 63
Bright yellow.....	4 58
No. 3 yellow.....	4 53
No. 2 ".....	4 33
No. 1 ".....	4 23
Granulated and yellow, 100-lb. bags, 10c. less than bbis.	.....

TRADE CONDITIONS IN BRITISH COLUMBIA.

Special correspondence of The Canadian Grocer.

Vancouver, B. C., Oct. 27, 1904.

Trade with the Yukon during the past six months from this city shows a falling off from the season of 1903, and even that of 1902. That does not mean, though, that the business is being lost. The Dawson camps are now getting down to the rock-bottom stage and fluctuations will not be so frequent in the future as in the past, and trade next year is expected to fully equal this. Wholesalers state that one reason for the falling off this season was that last Winter the merchants around Dawson were overstocked. To prevent a repe-

tion and a consequent investment of money in goods which could not be realized for many months, the Dawson merchants concluded this year not to buy so heavily. Another reason is that last Spring 3,000 tons of general merchandise, left over at White Horse for the Winter, went down to Dawson. Although these goods were practically in this season's business they were shipped last year and were counted then. From May 1 the total amount of goods shipped from Vancouver to the Yukon was 21,272 tons; in 1903, 30,675; 1902, 24,169.

The Empress of Japan, which departs for the Orient on Monday, is taking no cargo for ports beyond Yokohama, and the story is being circulated that she is to be requisitioned by the Imperial authorities, being in the naval reserve class. The reason advanced by local C. P. R. people is that a very large shipment of cotton for Shanghai must be taken out this trip, and other cargo is necessarily displaced, being left over for the Athenian. Considerable flour for Hongkong is left here.

It is now thought that only about 200 tons of freight will be left over at White Horse this Fall, the lowest amount of any season yet.

QUEBEC MARKETS.

Montreal, Nov. 3, 1904.

Groceries.

IN some departments the volume of trade has been comparatively small this week owing to the election day keeping so many merchants in an unsettled state of mind and causing both themselves and their usual customers to be preoccupied. However many orders are in hand and the grocery trade has gone along steadily without the usual liveliness of the first week in November. Sugar has advanced in price ten cents in all grades of refined and granulated and is once more selling at \$4.65 per cwt. since last issue. The advance is considered in the trade to have been justified and it will no doubt become general. Syrups and molasses are dull and little trade is noticeable. Canned goods remain unchanged with the demand strong and the scarcity of corn and tomatoes unabated. Teas are still inactive and it is expected there may be some stir immediately after the elections. Some reports have been received regarding the scarcity of flake tapioca and the market in Singapore is not by any means well supplied. White pepper is dearer and the prospects are that a stiffer market may be expected

for the next two or three months. A decline has been recorded for Jamaica ginger of about a shilling a hundred. Cloves are inclined to advance and a dear market may be anticipated. Dried fruits are plentiful and in good demand so that the market is easy. Plenty of new figs are attracting attention and a lively trade is being carried on. Prices of coffee have fluctuated during the week and in some places a notable decline has taken place. Green fruits are still copiously supplied and this week will see the end of Canadian grapes which have sold as late as Thursday in ear lots at from one to five cents a pound. Malaga grapes are now dominating the market and are selling from \$4.50 to \$6.50 according to quality. Fish of all kinds are selling well and the oyster craze is being carried to such an extent that the dealers are making money. In fact the season has been unsurpassed for demand in oysters. Tuesday was a French holiday and all the largest wholesale houses were closed in honor of All Saints' Day.

SUGAR.

Sugar advanced 5c on Saturday last and 5c again to-day. Foreign and New York markets are very strong. The refined market generally is quiet with only moderate demand. Refiners do not seem inclined to sell much sugar at existing prices. In the Old Country prices have advanced and locally the tone is towards a stronger market. We quote:

Granulated, bbls.	\$4 75
" " bags	4 90
Paris lump, boxes and bbls.	5 25
Extra ground, bbls.	5 10
" " 25-lb. boxes	5 30
" " 25-lb. boxes	5 40
Powdered, bbls.	4 90
" " 50-lb. boxes	5 10
Phoenix	4 55
Bright coffee	4 50
yellow	4 45
No. 3 yellow	4 45
No. 2 "	4 25
No. 1 " bbls.	4 15
No. 1 " bags	4 05
Raw Trinidad	3 50
Trinidad crystals	3 65

Note—Just as we go to press there has been a further advance of 10c.—
Editor Grocer.

SYRUPS AND MOLASSES.

Some interest has been taken in the local market by the offering of some considerable quantity of molasses at a price away below market quotations. The offer was refused and therefore there is quite a little amusement among the big houses who know that molasses must be stronger before long. We quote:

Barbadoes, in puncheons	0 28
" " in barrels	0 30
" " in half-barrels	0 31
New Orleans	0 22 0 35
Antigua	0 25
Porto Rico	0 45 0 48

Corn syrups, bbls.	0 02
" " 1-bbls.	0 02 0 03
" " 2-bbls.	0 03
" " 25-lb. pails	1 30
" " 25-lb. pails	0 30
Bbls., per 100 lb.	2 75
1-bbls.	2 75
Kegs	3 00
Cases, 2-lb. tins, 2 doz. per case	1 90
" " 5-lb. " 1 doz. "	35
" " 10-lb. " 1 doz. "	2 25
" " 20-lb. " 1 doz. "	2 10

COFFEE.

From abroad our mail advices point to a receding of coffee prices. This is said to have been caused by a lack of confidence regarding the crop which may not turn out to be as short as it was at first expected. This would be most suitable for lower grades of coffee which are always affected by the Santos quotations. East India stock has held its price and not a drop has taken place in Costa Rica. We quote:

Good Calcuttas	0 10 0 10
Choice "	0 11 0 12
Jamaica coffee	0 10 0 11
Java	0 18 0 22
Mocha	0 16 0 19
Rio	0 08 0 08

SPICES.

Business in black pepper has been dull and the market for white has been strong with a tendency towards a dearer market for some time to come. Prices have improved for Cochin ginger and Jamaica ginger is considerably lower. The arrivals of West Indian nutmegs seem to be small and prices are firm. An advance has taken place in Zanzibar. We quote:

	Per lb.
Peppers, black	0 20 0 22
" white	0 25 0 31
Ginger	0 17 0 24
Cloves, whole	0 25 0 35
Cream of tartar	0 25 0 30
Allspice	0 16 0 19

TEA.

Notable dullness rules in the tea market and things are only moderately interesting. From the countries of production comes the news that there is a weakness. The supplies of Indian teas seem to have fallen off in quality especially in the lower grades. Many of the Assams have been reported to have gone off in quality. Advices from Calcutta report some fine weather for manufacture in the districts of Dooar and Sylhet. Japans are being inquired for somewhat more freely this week both locally and from western points. Shipments, therefore from these parts may be expected to be of improved quality. For high grade teas the market has not changed. In Ceylons little change has been recorded, all desirable teas selling at last week's quotations. Broken Pekoes have remained firm for all grades above the ordinary. Colombo purchased teas are on the market in abundance and an easiness is noted in these sorts. Japan teas are quiet. A sign of stir is

visible and next week some lively trading is anticipated. We quote:

Japans—Fine	0 26	0 28
Medium	0 20	0 24
Good common	0 18	0 18
Common	0 12 1/2	0 15
Ceylon—Broken Pekoe	0 25	0 38
Pekoe	0 17	0 20
Pekoe Souchongs	0 15	0 20
Indian—Pekoe Souchongs	0 15	0 18
Ceylon greens—Young Hysons	0 16	0 18
Hysons	0 14	0 15
Gunpowders	0 13 1/2	0 14
China greens—Pinguay gunpowders	0 12	0 12
Congous—Kaisows	0 12	0 12
Packing boxes	0 12	0 14

CANNED GOODS.

The same old cry of scarce stocks of tomatoes and corn is to be heard everywhere. Salmon is interesting and its strong position statistically may lead to a further advance in prices, both on spot and to arrive. Plenty of Alaska fish are to be seen on the market and they are said to be in many cases better value than the Fraser River stock. In sardines great interest is being taken in the importation of Norway stock and the first time they have been imported to this country makes them all the more interesting. With the shortage of the French sardine catch the Norway fish ought to have a fine sale. They are said to be well packed and already have created a sensation in the local market. Canned meats are selling freely at firm prices. We quote.

COAST PRICES.

Fraser River salmon	5 75
Skeena	5 65
River Inlet and Lowe Inlet salmon	5 35
Spring sockeye	5 00
Cohoos	4 00
Humpbacks	2 75

TRADE PRICES.

Tomatoes	1 25
Corn	1 20
Peas	0 87 1/2
String beans	0 85
Strawberries, preserved	1 40
Succotash	1 00 1/2
blueberries	1 10 1/2
Raspberries	1 47 1/2
Lawtonberries, 2s	1 57 1/2
Raspberries, black	1 42
Gooseberries	1 43
Pears, 2s	1 52 1/2
Pears, 3s	2 00
Peaches, 2s	1 63
Peaches, 3s	2 57 1/2
Plums, Lombard 2s	1 35
Green Gage, 2s	1 47
Cherries, red pitted, 2s	2 30 1/2
Baked beans, 3s	1 05
3-lb. apples	0 90
Gallon apples	3 20
2-lb sliced pineapples	2 00
Grated pineapples	2 40
Singapore whole pineapples	2 40
Pumpkins, per doz	0 95
Spinach	1 00
Sugar beets	0 90
Salmon, pink	0 90
spring	1 55
Rivers Inlet red sockeye	1 65
Fraser River red sockeye	1 50
Lobsters, talls	3 45
1-lb. flats	3 50
1-lb. flats	2 25
Canadian Sardines, 1s	3 65
California asparagus	4 50
Asparagus tips	3 50

VEGETABLES.

Corn, 2-lb. tins	\$1 20
2-lb. succotash	1 25
Gallon corn	5 00
Tomatoes, 3-lb. tins	1 25
Gallon tins	3 35
Peas	\$0 82
Fine French Peas	1 30
Sugar beets	\$0 85
2s Asparagus Tips	2 50
2s Beans, Golden Wax	0 80
2s " Refugee or Valentine	0 82 1/2
2s " Crystal Wax	0 92 1/2
2s Peas, No. 4 "Standards"	0 82 1/2
2s " No. 3 "Early Junies"	0 85
2s " No. 2 "Sweet Wrinkled"	0 95
2s " No. 1 "Extra Fine Sifted"	1 30
2s Table Spinach	1 40

FRUITS.

Pears—Flemish Beauty Bartletts and pie in	\$1 15	\$2 20
2, 2 1/2 and 3's		
Peaches—White yellow and pie, 1 1/2's, 2's, 2 1/2's		
3's	1 25	2 82 1/2
Gallon pears	3 15	3 67 1/2
peaches	3 55	4 50
Pumpkins, 3-lb. tins	0 72 1/2	
Gal.	2 50	
3-lb. squash	1 00	
2s Cherries, red, pitted	2 20	
2s " not pitted	1 75	
2s " black, pitted	2 20	
2s " black, not pitted	1 75	
2s " white, pitted	2 40	
2s " white, not pitted	2 00	
2s Currants, red, heavy syrup	1 57 1/2	
2s " red, preserved	1 77 1/2	
Gals. " red, standard	4 75	
Gals. " red, solid pack	7 00	
2s " black, heavy syrup	1 75	
2s " black, preserved	2 05	
Gals. " black, standard	5 00	
Gals. " black, solid pack	8 00	
2s Gooseberries, heavy syrup	1 62 1/2	
Gals. " standard	1 85	
2s Lawtonberries, heavy syrup	1 57 1/2	
2s " preserved	1 85	
Gals. standard	4 97 1/2	
2s Pineapple, sliced	2 25	
2s " grated	2 35	
3s " whole	2 50	
2s Plums, Damson, light syrup	1 00	
2s " heavy syrup	1 30	
2 1/2's " " " "	1 57 1/2	
3s " " " "	1 85	
Gals. " standard	2 95	
2s " Lombard, light syrup	1 35	
2s " heavy syrup	1 62 1/2	
3s " " " "	1 90	
Gals. " standard	3 15	
2s " Green Gage, light syrup	1 15	
2s " heavy syrup	1 47 1/2	
2 1/2's " " " "	1 72 1/2	
3s " " " "	2 00	
Gals. " standard	3 45	
2s " Egg, heavy syrup	1 52 1/2	
2 1/2's " " " "	1 80	
3s " " " "	2 10	
2s Raspberries, red, heavy syrup	1 40	
2s " preserved	1 60	
Gals. " standard	5 11	
Gals. " solid pack	8 00	
2s " black, heavy syrup	1 35	
2s " preserved	1 50	
Gals. " standard	4 75	
2s Rhubarb, preserved	1 15	
3s " " " "	90	
Gals. " standard	2 62 1/2	
2s Strawberries, heavy syrup, 1903 pack	1 47 1/2	
2s " 1904 pack	1 60	
2s " preserved	1 75	
Gals. " standard	5 50	
Gals. " solid pack	8 50	

Foreign Dried Fruits.

Great interest is centred in the current trade which seems to hold a position not justified by the records of previous years. Currants are believed by experts to be selling to-day at less than they ought to. Last year was declared to be the largest crop on record and then the price was never less than a shilling below present values. The crop this year is said to be under the average weight of the yield and this coupled with the new legislative arrangements gives currants a fairly strong value. Recovery has been noted in the Sultana market and trade is once more fair. Valencias have sold freely and arrivals are more plentiful now than they were. Higher prices may be expected as the crop is limited. Values in figs continue to be attractive. French plums and prunes are now on the market in excellent form. Some early supplies of fancy fruits have arrived and the stock is said to be ahead of that of last year. Apricots and cherries are considerably cheaper than they were last year. We quote:

VALENCIA RAISINS.

Fine off-stalk, per lb	0 05	0 06
Selected, per lb	0 06	0 06 1/2
Layers	0 07 1/2	0 07 1/2

FIGS.

Comadres, per tapnet	1 00	1 10
Elemes, per box, new		0 90

DATES.

Dates, Hallowees, per lb	0 03	0 03 1/2
--------------------------	------	----------

CALIFORNIAN EVAPORATED FRUITS.

Apricots, per b	0 12 1/2
Peaches	0 09 1/2
Pears	0 12 1/2

MALAGA RAISINS.

London Layers	1 75	1 80
"Connoisseur Clusters"		2 00
"Royal Buckingham Clusters," 1-boxes		1 00
"Excelsior Windsor Clusters" 1s		4 25
" " "		1 25

CALIFORNIAN RAISINS.

Loose muscatels, per lb	0 07 1/2	0 08
" " seeded, in 1-lb. packages		0 10 1/2
" " in 12-oz. packages		0 08

PRUNES.

	Per lb.	Per lb.
30-40s		0 09
40-50s		0 08
50-60s		0 07 1/2
60-70s		0 06 1/2
70-80s		0 06
80-90s		0 05 1/2
90-100s		0 05
Oregon Prunes (Italian style) 40-50s		0 08
" " 50-60s		0 07 1/2
Oregon prunes (French style), 60-70s		0 06 1/2
" " 90-100s		0 04 1/2
" " 100-120s		0 04

CURRENTS.

Fine Filiatras, per lb. in cases	0 04 1/2	0 05
" " cleaned	0 05	0 05 1/2
" " in 1-lb. cartons	0 06	0 06 1/2
Finest Vostizas	0 06 1/2	0 07 1/2
Amalias		0 05 1/2

SULTANA RAISINS.

Sultana raisins, per lb.	0 06 1/2	0 08
1-lb. carton		0 09
Shelled Walnuts	0 19	0 20

NEW FIGS.

Six crown, extra fancy, 40-lb. boxes	0 13
Five crown, fancy, 10-lb. boxes	0 09
Four crown, fancy, 10-lb. boxes	0 11
Glove boxes, fine quality, per box	0 20
Fancy washed figs, in baskets, per basket	0 20
" pulled figs, in boxes, per box	0 22
" stuffed figs	0 28

ELEME FIGS.

12-oz. boxes	0 08	0 08 1/2
16-oz. " "	0 10	0 10 1/2
10-lb. " "	0 08	0 09 1/2
30-lb. " "	0 12	0 12 1/2

Green Fruits.

The end of Canadian grapes seems to have been reached and with the big sale on Thursday, November 3, practically closed the market. Cocoanuts are selling at an advance of 25 cents per bag of 100. From Ottawa a fruit inspector has reported that the shipment of Stark and Ben Davis apples and other large Winter varieties to Great Britain is injurious to the fruit trade. These apples of course are not fit to be consumed for three months yet and as this man said they at present would go to a consumer and would be tasteless and not acceptable.

Other fruits are active and Messina lemons have declined slightly. Nuts of all kinds are selling freely and fine varieties are on the market. New chestnuts have declined to 10 cents. Almeria grapes are selling at \$7 per keg. We quote:

Cocoanuts, per bag of 100	4 00
Canadian apples, in bbls	1 00
Pineapples, 24 to case	4 00
" 30 to case	3 50
Cranberries, finest dark	8 00
" dark	7 50
" 25 quart boxes	2 25
Bananas	1 10
Bananas, red, per bunch	1 00
New Messina lemons 30's	3 50
" 36's	2 50
Peanuts, Bon Tons	0 12
" Sun brand	0 11
" Diamond G brand	0 09 1/2
" Coon brand	0 08

"Nectar"
Black Tea, in lead packets and
fancy tins only.

"Condor"
Japan and Black Tea, Baking
Powder, Mustard, Vinegar.

MADAM HUOT'S COFFEE

1-lb. tins 31c.

2-lb. tins 60c.

There is in **Madam Hout's Coffee** a peculiar flavor, a delicious aroma and a richness which are found in no other. These qualities are due to its composition of the most renowned coffees, selected and blended with the greatest care.

This is the reason of its high reputation and popularity, and any grocer anxious to please the best trade should have it in stock. **It is pure, rich, delicious.**

To arrive in a few days:

- 57** Half-chests Good Sarjune Congou Black Tea, new crop, fine liquor, at **12½**
- 32** Chests Ceylon Black Tea, Broken Orange Pekoe, rich flavory liquor, at **25**
- 27** Chests Ceylon Black Tea, Orange Pekoe, well made leaf, choice liquor, at **20**

Ask for Samples, it pays!

Specialty of High-Grade Goods in
Teas, Coffees, Spices and Vinegars.

E. D. MARCEAU,

281-285 St. Paul St., - - MONTREAL

"Old Crow"
Baking Powder, Mustard,
Vinegar, Black Tea.

"QME"
Baking Powder, Vinegar,
Spices, Coffee

HAY.

The hay market is depressed both locally and for export. The Government has taken the trouble to deny the report that hay was carried by the I.C.R. to Nova Scotia free of charge. If it was done it was certainly done without any official authority. We quote:

No. 1 timothy.....	9 00	9 50
" 2 " choice.....	7 50	8 00
" 2 " ordinary.....	7 00	7 50
Clover and clover mixed.....	6 50	7 00

DAIRY PRODUCE EXPORTS.

For the week ending October 31 cheese exports amounted to 47,335 and for the corresponding period of last year to 42,141 boxes. The total exports for the season to the same date were 1,838,671 boxes and for the corresponding period of 1903, 2,174,834 boxes.

Butter—For the week 11,150 packages, corresponding period of last year 7,144 packages. For the season to the same date the total exports were 458,957 packages and for the corresponding period of 1903, 314,036 packages.

HINTS TO BUYERS.

The attention of the trade is directed to a reduction of 10c all round in the price of Gillett's lye—effective this week.

White & Co., Toronto, are receiving large shipments of Almeria grapes.

E. D. Marceau, Montreal, calls the attention of the trade to Madame Huot's coffees, and to interesting values in Saryune Congou and Ceylon black teas.

The John L. Cassidy Co., of Montreal, are showing samples of four or five new stock patterns from Copeland's for Spring delivery. These are particularly choice even for Copeland's.

W. H. Dunn, Montreal, has just received a consignment of 300 cans of Norwegian smoked sardines in olive oil—Aurora brand—30 fish in ¼ tin).

In The Canadian Grocer of Oct. 7 reference was made to Jacob's celebrated Irish biscuits being stocked by Eby-Blain Co., Toronto. Owing to an unfortunate typographical error the word "biscuits" was spelled "besents."

The Eby-Blain Co., Toronto, are offering a fine sample of Barbadoes raw sugar in barrels at a very low price.

The Eby-Blain Co., Toronto, report an unusually heavy demand for their "Gold Medal" granulated, the finest of Canadian refined sugars. They can now fill all orders for both barrels and 100 lb. sacks.

The Eby-Blain Co., Toronto, are quoting cranberries in barrels at close figures, f.o.b. Midland, Ont.

Warren Bros. & Co., Toronto, wish to direct the attention of the trade to their "Red Seal" brand maple syrup, which is guaranteed first-class quality and warranted to keep in any climate.

McWilliam & Everist, wholesale fruit merchants, Toronto, are expecting the arrival of one car of new Messina lemons, one car of Almeria grapes and two cars of Spanish onions.

Leonard Bros., Montreal, report large quantities of new Labrador herring in barrels and half barrels arriving direct and fresh, large, bright and of excellent quality. This firm also have the finest of shell oysters brought direct from the beds. They also have Caraquets.

Laporte, Martin & Cie., Limited, Montreal, are offering, ready for delivery, fine lines of new Valencia raisins and a full assortment of Griffin & Skelley and Castle Bros., California prunes. They are offering to arrive on 15th November, new Mayette Grenoble walnuts, also new Marbots walnuts.

SITUATIONS WANTED

GROCERY—Young Englishman, highly respectable family, life experience, would give services in consideration of board—desk, warehouse, shipping. Box 136, Canadian Grocer, Toronto. (45)

Lipton's Teas and Coffees still in the lead in competition with the whole world.

They have again received the highest awards obtainable at St. Louis.

GRAND Prize

ALSO

GOLD MEDAL FOR PACKAGE TEAS.
GOLD MEDAL FOR PACKAGE COFFEES.

Why not sell the best? It gives you the same profit as others.

SEE PRICES ON PAGE 68.

MONTREAL NEW YORK CHICAGO TORONTO

For more than **8 years** Blue Ribbon Ceylon Tea has undergone the fiery trial—and **has endured** with **honor and character unscathed.** To-day

Blue Ribbon Ceylon Tea

stands out a **peerless tea**, and that grocer is wise who puts his faith in **Blue Ribbon.** If he **be-friends** it, it will be a **good friend** to him.

The Red Label at 40c. worth 50c. makes good customers.

A Train off the track is a very serious thing, but a **Grocer** off the track is a case more lamentable.

If **CHASE & SANBORN'S** Coffees are **decidedly better** than other kinds, and you do not sell them, then **you** are off the track.

CHASE & SANBORN

The Importers, Montreal

MANITOBA MARKETS.

Winnipeg, Oct. 29, 1904.

THE latest crop bulletin shows that the Spring wheat area this year in the Territories is 1,049,799 acres, with a yield of 20,340,000 bushels, Fall wheat 5,483 acres estimated yield, 106,000.

Business for the past week has been very bright with all markets at an even tenor with a splendid demand in all lines.

Sugar.

The market continues bright and quite firm. Montreal granulated in barrels is still quoted at \$5.30; in sacks at \$5.20; and yellows at \$4.70; Wallaceburg in barrels holds firm at \$5.20, and in sacks at \$5.10.

Canned Fruits.

The market is firm on all lines of canned fruits, but we are still looking for an advance in strawberries owing to their scarcity. Strawberries are still quoted at \$3 for case of 2 dozen. Upton's and Aylmer's jams in pails at 47 1-2c per pail.

Canned peaches and pears which have been on the market for the past two weeks are still being quoted at the last week's price list; peaches, 2-lb. yellows

at \$3.75 per case; 4-lb. yellows at \$5.75 per case, and pears, 2-lb. F.B., \$3.25 per case and 3-lb F.B., at \$4.25 per case.

Evaporated and Dried Fruit.

The market is very active and quite firm and only the first shipments of Trenors brand of Valencia raisins are yet available which the market continues to quote at \$2.10 per box.

Canned Vegetables.

Firmness continues and canned corn holds the same quotation as in last week's price list of \$2.50 per case, although this line of canned goods is very scarce. Canned tomatoes hold the price good at \$2.75 per case but will undoubtedly go higher. Canned peas are still quoted at \$1.80 per case and canned beans at \$1.80 to \$1.90 per case.

Rolled Oats.

The market is active but prices continue quite firm, quoting 80-lb at \$2.35. Other sizes ranging accordingly.

Cornmeal.

The demand is strong and the market is active but firm, quoting cornmeal at \$1.25 per sack and 80c per 1-2 sack.

Coffee.

The market is still quite unsettled

with a tendency towards an advance in price, but still continues to quote green Rio at 10 1-2 to 11c per pound.

Canned Fish.

Shipments of all the new catch of sockeye salmon which have been on the market for the past few weeks are still being quoted at \$7 per case, the shipment of the new Digby chicks are still available at 17c per box.

Honey.

The market is lively but firm and the new stocks of honey coming in are of a very fine quality. The market quotes the 5-lb tins at 13c per pound; 10-lb tins at 12 1-2c per pound; and the 60-lb tins at 11c per pound.

Flour.

The market is at present very active, but now firm, quoting No. 1 patents at \$2.90, No. 2 patents at \$2.70, No. 3 patents at \$2.20, and No. 4 patents at \$1.55.

Green Fruit.

The market is bright and active, quoting late valencia oranges at \$6 per crate; California lemons at \$6 per crate; Washington Italian plums at \$1.10 per crate; Washington pears, \$2.50 per crate; Ontario apples, \$3 per barrel; Ontario snow



PRATTS FOOD

is a money-maker to-day for over 50,000 merchants in Canada and the United States.

We thoroughly advertise the goods for you and, at the same time advertise your own business in a very attractive manner. All this is fully explained in a handsome pamphlet sent you on request.

The ROBERT GREIG CO., Limited, Toronto

SELL

HEINZ

APPLE BUTTER



We never say to the housewife that our Apple Butter is better than home-made. She might be sensitive. It is, in ninety-nine cases out of a hundred, but we prefer she should find it out for herself.

You might just as well get the profit on the Apple Butter your customers use as let some huckster have it. Call up our nearest Branch or Agency.

H. J. HEINZ CO., Pittsburgh, U. S. A.

apples, \$4.50 per barrel; Ontario basket pears and tomatoes, 65c per basket; grapes, blue and green, 25c per basket; California grapes Tokays, \$3 per barrel; cranberries, Cape Cod, \$10 per barrel; celery per dozen bunches, 50c; green tomatoes, per lb. 3c; Spanish onions, \$1.50 per case, and Jersey sweet potatoes, \$5.50 per barrel.

Eggs.

The demand during the past few weeks has been very heavy. Stocks now on hand have been rather limited as there are few eggs moving in from the country at present. Eggs are still jobbing to the trade at 23c per dozen.

NEW BRUNSWICK MARKETS.

Office of The Canadian Grocer,
St. John, N. B., Nov. 1, 1904.

DEALERS are very busy. All lines of dried fruit are arriving early. The market is in better shape than was expected, and a fair profit should be made. The election continues to some extent to interfere with business. The merchants, particularly those who feel they must give some time to this important event, and their number, if we are to have clean politics, should be much greater than it is, will be pleased when it is over. The high price of canned corn and tomatoes is still a matter of general interest. The dates of the Winter sailings of the Atlantic steamers from St. John have been announced. We would particularly ask western shippers and importers to see that their goods are shipped and imported via Canadian ports. It is for the people to decide if they will use Canadian or American ports. The facilities are provided; will they use them? Less talk and more doing is what is needed.

Oil.

In burning oil the market is very firm and an advance in price is not unexpected. Sales are large. Lubricating oil is very quiet. Paint oils also have a light sale. Values are unchanged. Cod oil is rather easier. There are fair receipts and but a limited demand.

Salt.

In Liverpool coarse salt the present demand is rather light. There are fair stocks and further supplies on the way. Prices are unchanged. In factory filled while there is still a fair quantity of Liverpool salt used, the market is chiefly supplied from Ontario. In box salt, of which a large quantity is used here, a part of the demand has been supplied this year by local dealers boxing a special grade of English salt.

Canned Goods.

Neither in corn nor tomatoes will the association be able to fill their orders.

Fast Selling Goods

Nothing so handicaps the grocer as "slow" goods. There is no profit in merely buying goods; but, buying at one price and selling quickly at another makes the grocery business interesting. If you handle

CLARK'S Pork and Beans in Chili Sauce

you'll know it.

Every one expects Clark's Pork and Beans even if they do not ask for them by name.

Cocoanut—"White Dove"

The only cocoanut manufactured containing the sweetness of the fresh nut, offered to the trade. Pails, Boxes, and Bins.

Chutneys—Setna's Brand

Finest goods, manufactured for the crowned heads.

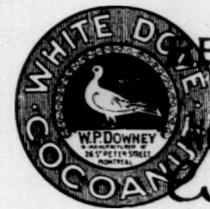
Guava Jelly —Pts. }

Finest Indian goods imported.

Mango Sauce —Pts. }

Please ask for quotations. Write for samples of cocoanut.

W. P. DOWNEY, 26 St. Peter St., MONTREAL



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aus.

EPPS'SGRATEFUL.
COMFORTING.

IN ½-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, G. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST
NUTRITIOUS**COCOA****NEW ARRIVALS**

Per S. S. "Escalona." **Now in stock:** Carload Montons Choice Selected Valencia Raisins; also carload Dem Schisas Cleaned Currants, Filistras, Amalias, Vostizzas, cases and half cases. If you are interested in dried fruits let us have your inquiry.

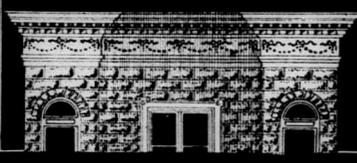
We have also in stock: New Tap Figs, Seeded Raisins, Prunes, Peels and other seasonable lines. Sultana Raisins, choice quality at 6½ cts. per lb.

VINEGARS

Now is the time to put in stock before the weather gets too cold.

The R. & J. H. Simpson Co.,

WHOLESALE GROCERS AND TEA IMPORTERS,
Guelph, Ont.



**Our Sheet
Metal Fronts**

Offer you splendid improvement, at small cost, for any style of building. We make them complete, to suit any sized or shaped structure—the entire metal finish including door and window caps, cornices, etc.—in a great variety of styles. They give a very handsome effect, and enduring, practical satisfaction. We give estimates if you send measurements and outline of the building. Think it over.

**Metallic Roofing Co.,
Limited,
Wholesale Manufacturers,
Toronto, Canada.**

Butchers, Merchants and Hide Buyers

Should write to CARROLL S. PAGE, Hyde Park, Vt., U.S.A., who wishes to purchase their Hides, Calfskins, Sheep Pelts, Tallow and Bones. He pays spot cash. He pays the freights. He pays full market values. He wishes to arrange with some one in every village, where he has no agent, to sell Poultry Supplies and to pick up for him Hides, Calfskins, Sheep Pelts, and Bones. He furnishes money with which to buy and he keeps his agents thoroughly posted at all times as to market values: write him for full particulars.

Orlan Clyde Cullen, C.E.L.L.M.

Counsellor at Law U.S. Supreme Court.
Registered Attorney U.S. Patent Office.

U. S. and Foreign Patents, Caveats, Copy rights and Trade Marks. Military and Naval Inventions a specialty. Address,

Box 264, Station G., Washington, D. C.

GUN SHOP and MODEL SHOP,
Warren White Sulphur Springs,

Totten P. O. Virginia.

Brock's Bird Seed

is made by a bird lover, a bird student, a bird specialist.

NICHOLSON & BROCK, TORONTO

Prices are high and will be held firm. Peas are quite plentiful. Fruits, except apples, are firm, particularly peaches and strawberries. Gallon apples continue easy with a light sale. Salmon are no higher. Sockeyes are not sold here. While springs are firm there seems to be plenty of cohoes and pinks. Domestic fish are unchanged. Sardines are average pack.

Green Fruits.

Apples are very plentiful and prices are low. There are almost daily auction sales, but only of second-grade stock. In oranges, Jamaica stock holds the market. In lemons, prices are unchanged. Canadian grapes are low. There is a fair sale for Tokays and Malagas. Cape Cod cranberries are freely sold. Bananas are only imported in limited quantities.

Dried Fruits.

It is unfortunate, but in our market some dealers will not take advantage of advanced prices, though when markets go the other way they have to follow. This is particularly noticed in California seeded raisins. Earlier goods now arriving were bought very low. Prices on the coast are higher and the market is very firm, but because some are giving away their profit all suffer. New fruits are to hand, though as yet in limited quantities. Receipts of valencias are very light this year. Evaporated apples are rather easier. Onions are higher. In shelled walnuts and almonds quite low prices are quoted.

Sugar.

Market is particularly firm and a further advance in price is expected. There is a reported change in duty which may affect the importing of foreign sugar.

Fish.

In fresh fish, stock is scarce and variety is small. Chiefly cod and haddock are offered with a few small or chicken halibut and mackerel. In dry fish it is many years since prices were so high at this season. Market is almost bare. Pickled herring are also very scarce and high. There is a fair supply of smoked herring, but prices are still high. A few pickled shad are offered.

Flour, Feed and Meal.

In flour the market is still very firm at the advanced price. A further advance in bread will take place this week. Feed is quite scarce, but there is only a fair demand. Oats are quite high. Oatmeal and cornmeal are unchanged. Beans are tending higher. There is quite a large demand here for yellow eyes. In barley there is but a limited sale. Peas are scarce and high, and demand for round peas light.

G. McGowan, general merchant, Avoca, has sold out to C. S. McCallum.

CONDENSED OR "WANT" ADVERTISEMENTS

Advertisements under this heading, 2c. a word first insertion; 1c. a word each subsequent insertion. Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittance to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded, five cents must be added to cost to cover postage, etc.

YEARLY CONTRACT RATES.

100 words each insertion, 1 year.....	\$30 00
" " " 6 months.....	17 00
" " " 3 months.....	10 00
50 " " 1 year.....	17 00
" " " 6 months.....	10 00
25 " " 1 year.....	10 00

GROCERY BUSINESS WANTED.

WANTED—Grocery business in Toronto; stock and fixtures; worth about \$600. Address Box 194, CANADIAN GROCER, Toronto. (45)

SITUATIONS VACANT.

CHEESEMAKER desiring profitable employment and good salary, write me for particulars. F. J. Waterson, Brantford.

GROCERY CLERK—First-class—one with some knowledge of shoe trade preferred. Address Box 16, Paris, Ont.

WANTED—Respectable and intelligent persons to solicit orders for nursery stock; to the right parties I can offer the best inducements; best time in the year to make a start. Apply for terms at office, to E. D. Smith, Winona, Ont.

WANTED—A clerk, experienced in general store work, must be prepared to furnish first-class references as to character, etc. State wages wanted. Address, The Huron Lumber Co., Spanish River, Ont. (45)

FOR SALE

FOR SALE—Wholesale liquor business—with bonded warehouse, at Wabigoon, Ontario; a going concern; no other wholesale nearer than 95 miles (Rat Portage); stock and building about \$12,000; a good opportunity; good reasons for selling. Apply to Thos. McNea, Wabigoon, Western Ontario.

BUSINESS CHANCES.

FRUIT, confectionery, oyster parlor, and restaurant business; fifteen thousand annually; first-class trade. Geo. Menzies, Real Estate Agent, Owen Sound.

WANTED, a purchaser for small manufacturing business, capital required about \$5,000. Present owner would take an interest in the business with a reliable man. The present owner's reason for selling is other business takes up all of his time. Address box 191 Canadian Grocer, Toronto. (46)

IRISH.

BUYERS are not yet over-stocked with Canadian lines. Shippers wanting quick markets should communicate with J. SHERIDAN, Commission Agent, 6 D'Olier street, Dublin. (46)

Business Changes

A. D. NICHOLSON, general merchant, Pendleton, has assigned to Lamarche & Benoit.

F. Charron, grocer, Chatham, has sold out to A. Benoit.

Marks Baking Co., Walkerville, are closing up business.

D. Ashwell, grocer, London, has sold out to Fred. Traver.

M. A. McAdam, grocer, Renfrew, has retired from business.

J. M. Tait, dry goods merchant and grocer, Glencoe, is dead.

W. H. J. Irving, grocer, Toronto, has assigned to W. Douglas.

C. A. Forshee, grocer, Dresden, has sold out to J. H. Martin.

L. A. Guerin, general merchant, Embury, has succeeded O. Dufour.

A. L. Kemp, general merchant, Wilverwater, is asking for an extension of time.

Fisher & Campbell, grocers, Port Arthur, have been succeeded by J. D. Campbell.

QUEBEC.

C. Leclaire, grocer, Montreal, has sold out to Moquin & Frere.

F. X. Bilodeau is curator to Joseph Vernier, grocer, Montreal.

J. G. Piche is curator for Dugas & Geoffrey, grocers, Joliette.

J. D. Boileau, grocer, Montreal, has sold out to Joseph Marceau.

The assets of **D. Godin**, flour and coal dealer, St. Johns, have been sold.

Tison & Guillet, grocers, Montreal, have sold out to Plourde & Siros.

Leon Maheu, wholesale and retail liquor dealer, Victoriaville, is dead.

The assets of **A. Charlebois**, general merchant, Boucherville, have been sold.

The assets of **C. A. Cunningham & Co.**, general merchants, Bedford, have been sold.

V. E. Paradis has been appointed curator to J. A. Ottis, general merchant, St. Felicite.

The stock of **Samuel Viner**, general merchant, Rimouski, has been sold at 58c on the dollar.

A meeting was called for Nov. 5 to appoint a curator to **Edward Jean**, general merchant, Amqui.

J. B. Audet & Cie., grocers, Lauzon, have dissolved partnership; business continued by J. B. Audet.

C. Spector, grocer and liquor dealer, Montreal, has assigned; meeting of creditors announced for Nov. 4.

A meeting to appoint curator to **D. Bellehumeur**, general merchant, St. Guillaume D'Upton, has been called for Nov. 8.

M. J. McKerley and **John Kitto** have

registered under the style of **McKerley & Co.**, grocers, confectioners, etc., Montreal.

Poitras & Paradis, flour, grain, etc., merchants, Quebec, have dissolved partnership; business continued by **Chas. A. Paradis** in his own name.

E. J. Jolicoeur, of Lemjeux & Jolicoeur, general merchants, Chicoutimi, is dead; business continued by Lemieux; style of firm name unchanged.

NEW BRUNSWICK.

Johnston & Shanklin, grocers, St. John, have dissolved partnership.

G. Jackson, of Clark & Jackson, general merchants, L'Etang, is dead.

NOVA SCOTIA.

Max Wener, general merchant, Sydney, has assigned.

MANITOBA AND N.W.T.

A. Fenwick, grain merchant, Alexander, is dead.

W. E. Innis & Co., grocers, Winnipeg, have sold out.

The **F. O. Maber Co.**, Winnipeg, have been burned out.

J. Kehler, general merchant, Hague, has been burned out.

T. E. Mahaffy, general merchant, Hague, has been burned out.

J. E. Orange, grocer, Crystal City, has sold out to Richard & Colter.

A. Davies, general merchant, Strathcona, has sold out to T. P. Malone.

W. A. Ott, tobacconist, Lethbridge, has been succeeded by Ott & Bullock.

J. Brown & Co., general merchants, Birnie, have sold out to John Foulston.

Foulston Bros., general merchants, Riding Mountain, have dissolved partnership.

Karstedt & Pratt, general merchants, Crystal Spring, have dissolved partnership; **F. Pratt** continues.

A meeting of the creditors of **L.**

Wolch, general merchant, Yorkton, was to have taken place on Oct. 31.

Gordon & Hurssell, general merchants, Mather, have dissolved partnership; Mr. Hurssell retires from business.

W. W. Amos has sold his interest in the **Hall, Scott & Co.**'s general mercantile business, Lloydminster, to **B. H. Malahar**.

BRITISH COLUMBIA.

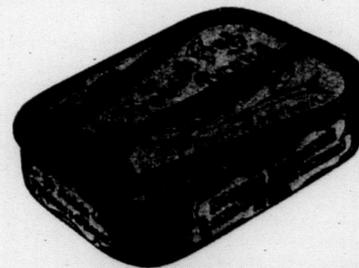
P. C. Dunlevy, general merchant, is dead.

Wm. Duthie, feed dealer, Vancouver, has been succeeded by **Smith & Forest**.

Blair & Haddon, general merchants, Cloverdale, have assigned to **H. A. Eastman**; creditors' meeting was to have been Nov. 4.

CONSUMPTION OF BUTTER.

SINCE 1894 the quantity of butter imported by Great Britain has increased by fully ninety per cent., a pace with which the countries that were formerly the principal sources of supply have been unable to keep up. Denmark in 1903 had only been able to increase her exports to Great Britain by 52 per cent.; those from France had actually decreased; Swedish butter exports were one-third less than they were in 1895. Those from Australia were less than half of what they were in 1895. As a matter of fact Great Britain was compelled to seek new sources of supply to meet the increased demand, namely, Canada, New Zealand and Russia. The imports from Canada increased 376 per cent., from New Zealand 369 per cent., and those from Russia by nearly 280 per cent. Canada's keenest competitor is Denmark at the present time, which in 1903 supplied nearly 44 per cent. of the British demand or 200,000,000 lbs.



All Grocers Should Stock
THE STAVANGER PRESERVING CO.'S

Crossed Fish Brand

Norwegian

Smoked Sardines

Selected Fish—Pure Olive Oil—Patent Decorated Tins

AGENTS FOR CANADA

W. G. Patrick & Co., 29 Melinda Street, Toronto
British Manfrs. Agency Co., Vancouver, B.C.



This design a guarantee of quality.

DO YOU PUBLISH A CATALOGUE ?

IF YOU DO YOU SHOULD USE "CANADIAN-MADE" PAPER.
All grades, from the highest "Glossy Finish" to the rough "Antique" and bulky "Featherweight."

YOUR PRINTER
CAN SUPPLY IT.

CANADA PAPER Co.

Toronto LIMITED Montreal

COWAN'S COCOA Maple Leaf Label Our Trade Mark

**COWAN'S CHOCOLATE, CAKE ICINGS,
CREAM BARS,
and COWAN'S famous MILK CHOCOLATE**
are absolutely pure goods.

THE COWAN CO., LIMITED, TORONTO

CANADA:
No better
Country

MOTT'S:
No better
Chocolate

CHOCOLATES

from 20c. up to 40c.
per pound.

COCOAS

from 20c. per pound in 10-lb. tins
up to 50c. per pound in
 $\frac{1}{4}$ -lb. packages.

John P. Mott & Co.
HALIFAX, N.S.

SELLING AGENTS:
J. A. TAYLOR,
MONTREAL.
R. S. MCINDOE,
TORONTO
JOS. E. HUXLEY
WINNIPEG.

HIGH-CLASS CONFECTIONERY

A few different lines :

- Almond Maple Chocolate.
- Pecan do do
- Walnut do do
- Dipped Chocolate Ginger.
- do Burnt Almonds.
- do Filberts.
- do Kernals.
- do Pineapple Fruit.
- do French Nougat.

Our assortment of FRENCH FRUITS
is now complete, including :

- French Pineapple Fritters, (pink and white).
- Assorted French Fruits.
- No. 1 and No. 2 Bigeraux Cherries.

Also Grated Pineapple, in tins.

Mail orders satisfactorily filled.

A. J. STEWART, LIMITED,

Makers of STEWART'S Fine Chocolates,
Toronto, Canada.

OPTIMISTIC ?

Yes, we confess we are.

EXCELSIOR COFFEE

is still the leading HIGH-GRADE blend.

Best anywhere.

TODHUNTER, MITCHELL & CO.

Coffee Importers—

TORONTO

4, 1904

November 4, 1904

THE CANADIAN GROCER

Has stood the test of every climate.

HIGHEST AWARD



Wherever demonstrated, including the following Dominion, State, and International Exhibitions

Industrial Exhibition	-	Toronto, Canada	-	1903
Provincial Exhibition	-	Halifax, N. S.	-	1903
Provincial Exhibition	-	Victoria, B. C.	-	1902
Pan-American Exposition	-	Buffalo, N. Y.	-	1901
Paris Exposition	-	Paris, France	-	1900
Trans. Miss. Exhibition	-	Omaha, Neb.	-	1898
World's Fair	-	Chicago, Ill.	-	1893

The products of THE ST. CHARLES CONDENSING CO. are famous the world over for HIGH QUALITY, ABSOLUTE PURITY, and ADAPTABILITY for all the purposes of fresh milk.

Home Office and Address:

Correspondence and Trade orders solicited.

St. CHARLES, ILL., U.S.A.

FACTORIES: Ingersoll, Ontario, Canada, St. Charles and Chenning, Ill.

We are offering fine, good style, fine cup quality

Japan Tea at 12c.

Also special values in several lines
New Japan Fannings and Siftings.



Special values in Green Maracaibo
and Javas.

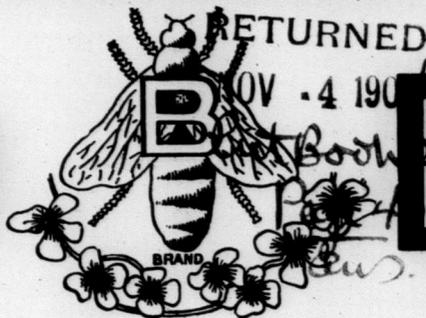
James Rutherford & Co.

27 St. Sacrament Street

::

MONTREAL.

Window



Displays

See The Canadian Grocer's comment on the display of "BEE" Brand goods in the windows of the leading Montreal grocers. It will pay you to give us a window.

Write us for particulars.

Snowdon, Forbes & Co.

Montreal

A Biscuit Factory

makes biscuits. We operate one of the largest biscuit factories in Canada. Our chief product is

PERFECTION CREAM SODAS

—the finest Sodas in the world.

In addition we make an immense variety of

Fancy Biscuits

of quality unexcelled.

We are in the biscuit business **hard**, and we want the finest trade of the whole grocery fraternity.

Send us your next order.

THE **Mooney**
Biscuit & Candy
Company,
LIMITED,
Stratford, - Canada.

TELEPHONE { MAIN 125
" " 467

Wm. McCann
Milling Co.

MILLERS
AND GRAIN DEALERS

192 King Street East
TORONTO.

Biscuits And Confectionery

A Model Syrup Factory.

THE GROCER recently had the opportunity and pleasure of a visit to what may justly be called a model syrup factory, namely, "Sugars Limited," 11 St. Therese street, Montreal, whose brands of maple syrup and maple sugar are known throughout the land. The building consists of a two storey stone and brick building fitted with every convenience and modern machinery for the proper preparation of maple products. The boiling is done on the top floor, in large tanks, each holding several hundred gallons. After the boiling process, the syrup is passed to the lower floor, through pipes, and triple filters. These filters are mechanical, and arranged in such a manner that not the slightest residue can pass through into the storage tanks.

The storage tanks, of which there are four, are connected with automatic filling machines, having such a large capacity that it is not necessary to stop the flow of the syrup, until the tanks have been emptied.

The boiling of the maple sugar is done in steam jacketed copper kettles, covered with galvanized iron lids, which makes them perfectly clean and dust proof. Every night these kettles are thoroughly cleaned out and scrubbed to a high degree of brightness and cleanliness, thus insuring absolutely healthy and clean products. It takes about 20 minutes to run a batch of syrup through, and as several hundred gallons are manipulated at a time, it can readily be understood that a large quantity of syrup is turned out daily.

The filling room on the ground floor is connected with the labelling department, which is also a large repository for sugar that has been run into moulds. The labelling is attended to by young ladies in a neat and expeditious manner, the greatest care being taken in turning the goods out brightly and neatly labelled and packed.

A feature that struck The Grocer, was the general air of brightness as regards light, flooring and walls, the former being concreted, and the latter kalsomined. Everything was thoroughly clean and bright; as Mr. McMillan explained, the concrete floors are scoured and scrub-

bed every night, and there is a lack of that syrupy condition frequently found in factories where syrup products are made.

The store room has a large capacity, and at present a stock of between 400,000 and 500,000 pounds of pure Quebec maple sugar is held in reserve. Since its commencement in the Spring of the year the business has extended in a very satisfactory manner, orders for "Diamond Brand," and others of their products having been received from every large wholesale centre in Canada. It is expected that the capacity of the factory will be taxed to its utmost during the coming season.

Note.

Stoddart & Millar, of Winnipeg, have erected a confectionery establishment at Abernethy, N.W.T.

JAPAN TEA AT ST. LOUIS FAIR.

MR. SHAW T. NISHIMURA, of the Japan Central Tea Traders' Association, has returned from a three weeks trip to the Louisiana Purchase Exposition, St. Louis, where he made a special study of the tea exhibits, particularly of the Japan section and Formosa products; he expressed himself as very much surprised, satisfactorily so, at the exhibits made by Formosa and was delighted with Japan's exhibits. The tea exhibits of Japan were very fine and complete, everyone of them receiving "Le Grand Prix." The products of the Island of Formosa were also numerous and interesting; tea, camphor, peanuts, and all products which have been experimented with by the Japanese Government on the island show a wonderful development and the future outlook for trade is very bright.

The Japanese pavilion has a splendid location on the side of a hill, facing beautifully arranged landscape gardens. The building itself is a model of a well-known building of Kyoto, Japan. The interest in Japan tea shown by the thousands of visitors to the pavilion is very keen, the attendants serving nearly 3,000 tea drinkers every day. There is no doubt that American visitors in particular have been highly impressed with the fine qualities of Japan teas.

DON'T ASK FOR "DUTCH COCOA"

—ASK FOR—

VAN HOUTEN'S COCOA

There are other Dutch Cocoas.

Van Houten's "beats the Dutch."

Grocers, don't supply other Cocoas when your customer will appreciate only Van Houten's.

Dominion Agents { J. L. WATT & SCOTT, TORONTO
WATT, SCOTT & GOODACRE MONTREAL

"Irresistibly
Delicious!"



One taste
will make a
Peter eater!

MADE IN VEVEY, SWITZERLAND—FOR EATING ONLY.

A Quick, Steady and Profitable account for any dealer.

Send for a Sample.

LAMONT, CORLISS & CO., Agents, 27 Common St., Montreal

old
reputation

Attention!

old
reputation

The BEST
of

Swiss Milk Chocolates

KLAUS'S
CHOCOLATES

are now introduced in the Canadian Market.

(Klaus's Chocolates were awarded the Gold Medal)
at the Glasgow Exhibition.

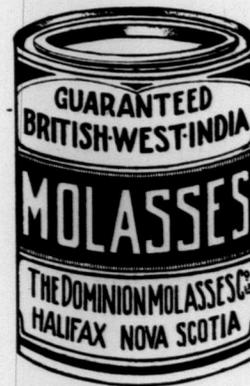
Wholesale Depot for Canada:

Canadian Swiss Trading Co.

17 ST. JOHN ST.,
MONTREAL.

MOLASSES

2 lb.



5 lb.

3 lb.

10 lb.

Finest quality West India Molasses in cans.

For samples and prices write to

The Dominion Molasses Co.,

HALIFAX - - - - NOVA SCOTIA.

Limited
Agents

GEO. MUSSON & CO.,
JOHN W. BICKLE & GREENING,
GEO. H. GILLESPIE,
JOSEPH CARMAN,

TORONTO
HAMILTON
LONDON
WINNIPEG

**NEW
MESSINA
LEMONS**

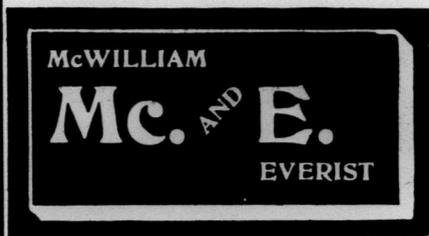
FIRST CAR arrived this week. About all sold. ANOTHER CAR due.

STOCK FINEST

Almeria Grapes

Another lot, 500 bbls., due.

SEND US YOUR ORDER.



Phone Main 645.
TORONTO, CANADA.

The
DAWSON Commission Co., Limited
FRUIT, PRODUCE AND
COMMISSION MERCHANTS.

Cor. Market and
Colborne Streets. **TORONTO**

WE BUY

**BRIGHT DRIED APPLES.
HIGHEST MARKET PRICES.**

The W. A. GIBB CO.
6 and 7 Market St., **HAMILTON**

IN STOCK

New Figs **Spanish Onions**
Celebrated Camel Brand.
Jamaica Oranges Malaga Grapes
Bbls. or boxes.

If our travellers do not call on you, write, wire or phone your orders which receive prompt attention.

HUSBAND Bros. & Co.

Wholesale Fruits and Commission Merchants.
82 Colborne St., **TORONTO.**

GREEN FRUITS

Dried and Evaporated Apples.

A GENTLEMAN just returned from Europe reports that the fruit crops almost without exception have turned out remarkably well this year and that all countries, England, Scotland, Ireland and the Continent, will require very short supplies from Canada and the States. This especially applies to sun-dried apples, and he would like to warn the Canadian curers and the storekeepers to produce only the best quality and then to look only for very moderate prices. Stock with many burnt pieces and thin brown slices will be simply unsaleable at any price, and therefore should not be offered to shippers only to be rejected. Buyers on the Continent will be very exacting this year in any purchases they may make in order that the quality should be first-class and dry; therefore it will be extremely dangerous for storekeepers and others to add moisture in any shape or form to the apples.

The green apple crop in these countries is simply immense, and so long as they can get green fruit they will not buy sun-dried. The green fruit will probably last until March or April next. New York houses are offering freely prime evaporated slices in 50-lb. boxes at 4½c delivered to European ports.

New Potato Imitation.

"The wooden nutmeg of Connecticut was the first imitation food," said a grocer, "and then came the mean Bostonian who dried snow and sold it for salt. This year we have an imitation new potato."

"A westerner put the imitation new potato on the market, and they say he has made about 80 per cent. profit out of it. I am speaking seriously, now, mind. Of course, it was in a joking way I alluded to the nutmeg and the salt."

"The westerner, to accomplish his deception, plants on toward the end of the Summer a crop of late potatoes of a kind that keep well. These ripen and are dug up just before the first frost. They are sorted and all the bad ones are thrown out. Then the rest are buried in a field.

"The crop lies buried, preserved from all harm under the soil, till early

Spring. About two months before the first genuine potatoes have appeared it is dug up.

"A great bath of a solution of lye is prepared, and in this bath the potatoes are dipped. When they emerge from their plunge their skins are pink and curly, and their flesh is hard and firm. In a word, they are to all appearances new potatoes, and they would deceive any one.

"There are many imitation foods," the grocer ended. "We have imitation butter, imitation coffee, imitation honey and imitation maple sugar. Not one of these frauds though, is as hard to detect as the imitation new potato."—Washington Post.

A Curious Plant.

An amateur Hamilton gardener has succeeded in producing a combined potato and tomato vine that has fine ordinary potatoes on its roots and two tomatoes on the top of the vine. And it is no chance that brought it about. The gentleman who raised it has been working at the idea for seven years. He believed it could be done, and by grafting and hybridizing by means of bees, he succeeded. The seeds of the tomato, when planted, will grow potatoes on the roots of the vine and tomatoes on top, and the same result can be got from planting the potatoes.

To Protect From Frost.

Canadian fruit growers will be interested in a method now under investigation by Professor J. B. Reynolds of the Ontario Agricultural College, by means of which frosts may be forecast and immature fruit thus protected. A sling psychrometer is used, which indicates the amount of moisture in the air. When the thermometer indicates the dew point of 40 or below about sundown there is danger of frost, especially if the sky is clear and the air still.

California Orange Crop.

The California naval orange crop is estimated at 26,000 cars for the coming season, as against 27,500 cars last year, and should the weather prove milder than last Winter the entire crop will be

marketed at a fair price. One thing is certain, there will be plenty to go round, and at a price at which the general public will be able to consume freely.

Fruit Shipments to Ireland.

A prominent Irish fruit grower writes that Ontario fruit growers are not receiving the full benefit of shipments of fruit to Ireland. The fruit is shipped to Ireland and then across the channel so that Irish middlemen get all the profit. The suggestion is made that the fruit growers should petition the Dominion Government asking that subsidized mail steamers be compelled to call at Irish ports in order to give a direct service.

Florida Fruit Crop.

A conservative estimate of the entire Florida fruit crop for the season 1904-05 is about 30,000,000 crates. Of this the orange crop will total approximately 1,750,000 crates; this would have been much larger but for the drought during the growing season, and the ravages of insect pests.

Fruit Growers to Visit United States.

The fruit growers of Ontario are much pleased at the recent action of the Railway Commission in appointing a special committee, including the president of the Ontario Fruit Growers' Association, to visit points in the United States for the purpose of seeing what measures have been adopted by railroads and fruit growers across the border for the transportation of fruit.

A special effort will be made by the committee to see if a car cannot be found suitable for transporting fruit during the fruit season and that can be used for other purposes at other seasons.

Fruit Notes.

A movement is on foot in Grimsby to form an association for the sale and distribution of fruit.

The new "Climax Grocery," Fort William, Ont., is about completed and will be occupied by the proprietor, J. E. Rutledge, within the next few days.

New Messina Lemons

KING EDWARD and SOLDIER Brands

OUR first arrivals of these celebrated brands are here. The quality is exceptionally fine. Place your order with us for prompt delivery.

WHITE & CO., Wholesale Fruit and Produce, **TORONTO.**
64 Front St. East.

W. B. Stringer
J. J. McCabe

2 and 1

'Phone Office
Main 520.

2 brands of LEMONS and 1 brand of ORANGES that will always please your customers. Ask your dealer for them.

LEMONS—"ST. NICHOLAS," Ex. Fancy; "KICKING," Ex. Choice.
ORANGES—Sweet Sonora "STAR" Brand Mexicans.

61 Front St. East
TORONTO

W. B. STRINGER & CO.

Agents
Fruit Broker

Diamond Brand MAPLE SYRUP

High Grade Moderate Price
All Wholesale Grocers

WESTERN ONTARIO HEADQUARTERS

FOR EVERYTHING IN FRUITS

JUST NOW Peaches, Pears and Grapes are a prominent feature of our trade. We can please you as to quality, quantity and price.

CRANBERRIES Strictly Fancy, Early Blacks. Prices close.

Phone, Wire or
Mail Orders.

HUGH WALKER & SON

GUELPH, ONT.

DRIED APPLES

BRIGHT, DRY STOCK
WANTED.

O. E. ROBINSON & CO.
INGERSOLL

Established - - 1886

Manitoba and the
Northwest

dealers who buy

APPLES should write me.

I supply a superior grade of fruit packed according to government standard.

Write for Quotations

EBEN JAMES
BOARD of TRADE BLDG.
TORONTO

FINKLE & ACKERMAN BOWMANVILLE, ONT.

Mfr's choice grades

Evaporated Apples

Dried Fruit

cleaned and renovated by the latest improved machinery and appliances.

GUARANTEED TO GIVE SATISFACTION.

J. T. ADAMSON & CO.
27 St. Sacramento Street,
MONTREAL.

Tel. Main 778.

The **BEST** Grocers

—SELL—

The **BEST FLOUR**



Proven Best by Daily Test

FLOUR AND CEREAL FOODS

A Flurry in Oatmeal.

THE oatmeal interests of Ontario have been rudely disturbed within the last few weeks by the dumping on the market of several cars of American oatmeal products, which have been sold at a figure considerably under the level of quotations ruling here. Unfortunately the dumping clause of the new tariff regulations is not framed to cover such a case to the satisfaction of the Canadian manufacturer, since conditions at present in the United States are favorable to the production of cheap oatmeal, the oat crop there being fair while that of Ontario is practically a failure. For this reason American oatmeal products can and have actually been brought into the country and sold on this market at a price 25c cheaper per barrel than the domestic article. And this after paying an import duty of 64c per barrel on the manufactured product, or \$1.20 per barrel on the raw material. Canadian manufacturers, on the other hand, have to pay \$1.80 per barrel on the raw material and the same duty on the manufactured product exported to the United States.

On the arrival of several cars of American oatmeal in Canada no other course remained open to the Canadian manufacturer but to reduce his price to meet the competition which he considers is unfair and robs him of his legitimate profit. Meanwhile the Canadian consumer is enjoying cheap oatmeal and the prospect of seeing American oatmeal mills established in his midst.

Breadstuffs in Great Britain.

IN the past year the harvest has proved very interesting in regard to British supplies of breadstuffs (wheat and flour) says J. B. Jackson, commercial agent at Leeds and Hull, Eng.

The British home crop was 9,459,680 bushels less than the previous year 1902-1903, but even with this great shortage in British home supplies, which was also increased by the poorness of the quality, there has been a shrinkage of about one-third in the supplies of wheat and flour which the United States sent. Heretofore, the British chief source of supply has been the United States. To make up the balance Canada, India, Russia,

Australia and the Argentine exported to Great Britain larger amounts of wheat than in any previous harvest year, and made up for the deficiencies in the home crop and in the supplies formerly received from the United States.

It appears from the above figures that the United States consequent on the rapid increase of its population, and its export of grain being less and less, has caused wheat production in the other parts of the world to be revived. Especially does this seem to be the case in India and Russia. This is rather a hopeful sign, indicating as it does that the sources upon which Great Britain can depend for food supplies in the future are increasing, and that the influence of the United States in the world's wheat markets has obviously declined.

The probabilities of the market at present are that Great Britain will pay rather more for her breadstuffs than last year.

Western Grain Situation.

IN the course of an interview with Mr. D. Plewes, flour exporter, of Toronto, who has just returned from a six weeks' trip to Manitoba and the Territories a representative of The Grocer gleaned the following interesting information:

The outturn of grain in Manitoba and the Northwest will total considerably over 60,000,000 bushels. There will be a larger percentage of shrunken wheat this year than usual; probably one-third of the entire crop has been affected by rust, and as a result it will grade lower although its bread making properties will not be seriously impaired. An impetus has been given to business generally throughout the west such as has not been known for a long time; farmers are congratulating themselves on the realization of their hopes for dollar wheat and grain growing has taken such a hold on the western mind that even the artisan is in many cases giving up his trade to go into farming. It is probable that high prices will continue to rule until there are immediate pros-

pects of another bumper crop, which is many months distant.

A considerable quantity of Manitoba wheat grading from No. 3 down is being bought for export. Higher grades have been kept at home so far, or, as happened within the last few days, have been exported to the United States there to be ground and exported by American millers. Prices in Canada are just about on an export level except in the higher grades; it is a question whether the latter will not remain above a level at which it is profitable to export. For instance Manitoba wheat, No. 2 is bringing \$1.07 to-day, whereas the price at Fort William is only 8c under this, nominally 99c per bushel.

Prices in the United States are away above an export level. It gives one only a vague idea of the shortage in this year's wheat crop over there to say that the quantity of good wheat grown this year will not be sufficient to bread the population. At the same time Canada is in the fortunate predicament of having 30,000,000 bushels beyond domestic requirements. What is more natural than that American millers should want some of this surplus for domestic use, particularly when it is remembered that the American consumer will have high grade flour at any price, whether or no hard wheat is a scarce article over there. The next thing to be considered is that American flour exporters made extensive contracts abroad before it was known that there would be any crop shortage in the States. In order to hold their place in foreign markets these contracts have had to be met even at a loss, which accounts for American exports at a time when prices ruling in the United States are away above an export level. Canadian shippers have been caught in the same way, one case in point netting the shipper \$135 loss on a single car. The shrinkage in the American cereal export trade during the present year is easily seen from the actual return, namely 10,000,000 bushels as compared with 80,000,000 bushels in normal years.

There is little question but that the United States will continue to export

RETURN

JAN -9 19

Cut box

Seal



It Has
Broken Down
Prejudice

GROCERS

were rather shy at first about extending the glad hand to the new cereal—

ORANGE MEAT

Now they have had their misgivings scattered to the winds. The public ask for it; and when that time comes, no grocer has a reason to be cautious.

Orange Meat

has proved its right to be sold, and it will continue to be sold—just because its merits have been recognized.

THE FRONTENAC CEREAL CO.,
Limited
KINGSTON, ONT.

wheat and flour for many years to come under ordinary conditions, notwithstanding their enormous increase in population. If, as seems likely, there is an increasing demand for Manitoba wheat for consumption in the United States it will be imported in the raw state and milled in Minneapolis. The surplus wheat of Canada for some years to come will probably be divided between the United States and Great Britain. Canadian wheat exported to the latter country will be milled at home or in the consuming markets. The direction which the milling industry for this trade will take in the future depends altogether on whether the British miller is given protection or Canadian flour is admitted free to Great Britain. If the latter, the milling for the export trade will be done in Canada. If the preference is given to the British miller he will ultimately control the milling industry.

Number of Elevators Growing.

ACCORDING to the official report of the chief grain inspector for Manitoba the number of licensed elevators and warehouses in Manitoba in 1902 was 662 with a total capacity of 30,356,440 bushels. In 1904 there were 822 elevators and warehouses with a capacity of 41,186,000 bushels. The elevators increased by 176, and the warehouses decreased by 18. There was a gain in capacity of 10,829,560 bushels. In Manitoba the Canadian Northern last year had 37 more elevators than the year before and 7 less warehouses. The C.P.R. had 56 more elevators and 6 less warehouses.

In the Northwest Territories the C.P.R. has increased its elevators by 85, but has 5 less warehouses.

U. S. Mills and Canadian Flour.

As if to lend additional color to the surmise that the milling of Canadian wheat in bond will be carried on extensively this Winter in Minneapolis, comes the announcement that the Washburn-Crosby Co. has bought a round lot of Manitoba wheat totalling nearly one million bushels for grinding purposes.

The wheat supply in the United States is such that millers can already see a scarcity of milling wheat. Much of the Minnesota and South Dakota wheat is of too low a grade to make good flour.

Winnipeg Quotations for New York.

The Committee on Statistics of the New York Produce Exchange has decided

to arrange for Winnipeg quotations and will in future secure telegraphic prices of the leading grades of wheat at Winnipeg at intervals of less than half an hour during the day. The reason for this is that wheat in the Winnipeg market is much cheaper than in any American centre and that Winnipeg prices reflect what the markets of the world will pay, whereas New York at the present time does not come into direct contact with the world's markets on account of New York prices being away above an export level. American exporters must have some way of knowing what prices foreign buyers will pay for wheat. New York will do her "hedging" in Winnipeg.

Inquiry From Glasgow Firm.

The Grocer is in communication with a firm in Glasgow, Scotland, which is open to represent large shippers of Canadian flour. The name and address of the said firm may be had by application to the Toronto offices of The Canadian Grocer.

Cereal Notes.

Mr. S. Plewes has sold the Creemore Flour Mills to the Plewes Milling Co.

A chopping mill is being added to the branch of the Canada Flour Mills at Blenheim, Ont.

The Balgonie Milling Co. will build a flour mill at Balgonie, N. W. T., with capacity of 125 barrels.

Smith's grist mill at Simcoe, Ont., has been destroyed by fire with all its contents of grain and flour.

The representative of a large American milling firm visited Toronto and some other Ontario points recently with a view to locating a thousand barrel oatmeal mill to supply Canadian and export trade.

The Manitoba Grain Export Co. has been registered in England with capital of £10,000, to carry on in the United Kingdom, Canada, the United States, etc., the business of exporters, importers, and dealers in breadstuffs.

The Central Freight Association has increased the rates on grain and grain products, effective December 5, from 11-2 to 21-2c per 100 pounds from Chicago to the seaboard. The rate on domestic grain has increased from 17 1-2c to 20c and on export grain from 13 1-2c to 15c. The rate on flour for export was increased from 15c to 16 1-2c and on domestic flour from 17 1-2c to 20c.

Good Brushes



Many housekeepers are "finicky" about their brushes—please that class of women on **quality**, and you are safe with the class that don't care. We are particular that every brush we make shall conform to one ideal standard in its class. You may know in advance what to expect when you sell **BOECKH'S BRUSHES** and **BROOMS**—satisfied customers.

We also depend upon obtaining YOUR Good-will.

United Factories, Limited,

Head Office: TORONTO.

BRANCHES:
MONTREAL
LONDON

A Grocer's Bank Account

HOW TO SWELL IT.

INCREASE your business by selling a better quality of flour.

INCREASE your PROFITS by handling our celebrated FIVE STARS and THREE STARS flours.

They give MORE and BETTER bread than any other.

The loaf will have the genuine MANITOBA FLAVOR.

We have the most MODERN MILL in CANADA and practical and experienced HARD WHEAT MILLERS.

Selected, Government inspected Manitoba Wheat.

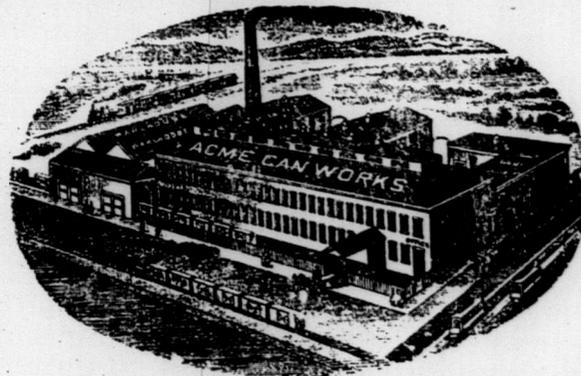
Capacity 1,200 bbls. per day.

Delivered prices on application.

Lake Huron and Manitoba Milling Co.

LIMITED

GODERICH, ONTARIO.



When in Need of Cans, Serve Your Best Interests and Consult Us.

Acme Can Works

make the largest assortment of any factory in America of TIN CANS by the latest up-to-date automatic machinery.

We are the only makers in Canada of KEY-OPENING MEAT CANS, POULTRY CANS.

They are our specialties.

Manufacturers for Canada of

Jewett's Self-Heating Can.

We solicit inquiries for prices on

Baking Powder, Oil, Syrup, Lye, Paint, Varnish, Condensed Milk, Poultry, Fruit, Vegetable

Cans Lard, Syrup, Butter } Pails

ACME CAN WORKS

Ontario Street East,

MONTREAL, P.Q.

Tobaccos, Cigars, and Smokers' Accessories

A DEPARTMENT FOR
RETAIL MERCHANTS.

Japan's Tobacco Monopoly.

THE law relating to the monopoly of leaf tobacco was promulgated in March, 1896. This law provided that all leaf tobacco grown was to be bought by the Government and in turn sold to the manufacturers by the Government at a fixed rate of profit. The Government has realized a good profit from this system, but in studying the customs in respect to tobacco monopoly of other countries it was seen that the monopoly of leaf tobacco was but a step to the establishment of the monopoly of tobacco manufacture, with the result that the law of monopoly of tobacco manufacture was established in March, 1904.

According to this law, though the Government has the exclusive right of tobacco manufacture, the cultivation of leaf tobacco is left to private growers, as heretofore. Tobacco is to be made at public factories established in various parts of the country. The manufactured article is to be sold to retailers through the hands of wholesale merchants and then to the consumer, the wholesale merchants and retailers to be appointed by the Government.

In the case of cigarettes, the new monopoly law went into effect in July, 1904, and the requirements regarding cut tobacco will go into effect in April, 1905.

No More Yaguas.

PRESIDENT PALMA, of Cuba, has signed the "Yagua" bill, prohibiting the further exportation from the island of yaguas.

The yagua is the outer covering of the pod from which the leaves of the palm tree of Cuba issue in clusters or groups, and when the leaves have attained their mature growth, the yaguas fall off. They are of considerable thickness and strength and have the firmness of thin wooden boards such as are used in fruit and bicycle crating. They are used by the tobacco planters and shippers of Cuba for wrapping tobacco and cigars in every form and quantity and afford to the material every natural protection in transit.

The Cuban tobacco cigars having come to be associated with their wrappers of yaguas, Georgia and Texas growers and

wholesalers of the plant adopted a few years ago the idea of importing the yaguas to serve as a covering, at once protecting their product and giving it a marked resemblance to the Cuban tobacco. Soon the effect began to be felt in the American consumption of the latter, and the passage and promulgation of the hotly-debated "Yagua bill" is the result.

Points About Tobacco.

TOBACCOS are frequently differently named, and often smokers are surprised that tobacco bearing widely separated names as Turkey and Virginia could grow in the same field. Speaking upon this point, a representative of a leading tobacco interest says:

"A smoker can generally tell the difference between Turkey and Virginia tobaccos at the first whiff, but if you ask him what the original distinction is between the two he will tell you that one comes from this country and the other from Turkey. He is wrong. You could grow Turkish and Virginia tobaccos in the same field, for they are merely two different varieties of the same plant. Turkish is the leaf of 'Nicotiana rustica,' while the Virginian is 'Nicotiana

Augustipolia.' Of course the two are often blended by tobacconists.

"Again, there is the difficulty most persons find in telling the difference as to what constitutes 'strong' and 'mild' tobaccos. It is simple enough. The strong product is so manufactured that it burns badly, or slowly. The result is that the contained nicotine is distilled in an unaltered state.

"You often hear, too, no doubt, cigars spoken of as 'cabbage leaves,' and many persons believe that these are actually adulterated with other substances than tobacco. Often in such a weed the outside wrapper is noticed to be patched with pale green, and that fact is held proof of the cabbage-leaf libel. The piece of greenish leaf is real tobacco which has been picked unripe or not properly cured. It is only to be found, however, in thin, poor leaf.

"There is an old-standing tradition, also, that cigars with spots on them are better than others. One grower has invented a machine for sprinkling growing tobacco with a solution of potash to produce such spots. I need hardly tell you, however, that the whole idea is an absolute delusion.

"Tobacco, too, for cigarette smoking is sprinkled with water before use. A

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

If You Made Cigars

Would you sell them on the terms we do?—namely :

*1,000 Cigars, assorted as desired, express prepaid,
on usual terms. Will take back at the end of three
months any unsold stock at invoice price.*

There are a good many cigar manufacturers who wouldn't think of selling cigars on such terms—too liberal, too costly.

As for ourselves, it is neither liberal nor costly; it is strictly business.

Pebble for a 5-center, **Pharaoh** for a 10-center should make a part of every order.

J. BRUCE PAYNE, Limited, Mnfrs., GRANBY, QUE.



IT IS FUN for us to have the worth of **T & B.** smoking tobacco heralded far and wide by men who know. No tobacco can be better, and we know of no others so good. Certainly **T. & B.** (10-cent size) is the best Smoking Tobacco for the grocery to handle. No kicks then. Nice profits, too.

Geo. E. Tuckett & Son Co., Limited,
Hamilton, Canada.

discovery has recently been made that the water from a petrifying spring in Colorado used for that purpose gives the cigarettes a most agreeable flavor, and cigarettes so manufactured are shortly to be placed on the market."

U. S. Cigar Leaf Crops.

The cigar leaf crops of the United States for 1904 are estimated at 427,700 cases, equivalent to about 150,000,000 pounds. This total is about 41,000,000 pounds less than last year's crop and 67,000,000 pounds less than the 1902. The deficiency is chiefly in the Wisconsin

and Pennsylvania crops; the yield of the Wisconsin is estimated to be 115,500 cases against 158,500 of 1903, and the yield of the Pennsylvania is estimated at 82,000 cases against 86,000 in 1903. Ohio is credited with a larger output by 2,300 cases, and New England with one of 7,400.

Should be in the mouth of every smoker. What?

McDougall Scotch Clay Pipe

Be sure and ask for it, and see that you get it.

D. McDougall & Co., Glasgow, Scotland.

**SWEET
CAPORAL**



CIGARETTES

**STANDARD
OF THE
WORLD**

Sold by all Leading Wholesale Houses.

Royal Egyptian Cigarettes

Rich in Flavor

Copious in Value

Great Sellers

All First-class Grocers should have them

J. M. Fortier, Limited, Manufacturer, Montreal



It becomes a
Labor of Love

to push

**McALPIN'S
TOBACCOS**

Tobacco users prefer them—and the grocer gets better profits.

Smoking

- Tonka
- Solid Comfort
- Pinchin's
- Hand Made

Chewing

- British Navy
- King's Navy
- Beaver
- Apricot

The Tobacco Crop in Western Ontario.

(By E. Bailey.)

AS far as the tobacco crop is concerned there is a larger acreage in Western Ontario than last year, although on account of the failure and scarcity of plants in the earlier part of the season, and later on a drought which extended over a period of six weeks the crop was much under the average in growth. The latter part of the season has been favorable for the growing crops and some have turned out fairly well which at one time were not expected to be of much value. The frost of September 25 greatly damaged the tobacco crops, especially those growing away from the lakes and many fields were not harvested but ploughed under. A considerable percentage harvested was cut before it had fully matured and will not be worth much. A good deal also is frostbitten which will be almost valueless.

The average harvested before the Autumn frost came will not go over 800 pounds to the acre, which means less than three-fourths of a crop. It is questionable whether more than two million pounds will be marketable although we hear speculators talking of a four million pound crop.

The annual consumption of Burley leaf grown in Western Ontario is about three million pounds and in view of the fact that there was no 1903 crop carried over to this year the price will be in the neighborhood of 10 to 12c per pound from growers of the best grades.

There can be little doubt that within a few years cigar leaf will be more largely used than Burley, although during the past year very little was grown, the only consumer in the Kingsville section being the British Canadian Cigar Co., Kingsville, Ont., which operates a combination factory. Cigar leaf will be much needed before another crop can be grown. Pitts, Wigle & Co., of Kingsville have a large warehouse in connection with cigar leaf and will be unable to secure a stock of new leaf, although they have on hand about 150,000 pounds of Zimmer Spanish, Havana and Connecticut seeds. There is a feeling among the growers in favor of growing Zimmer Spanish and other varieties of cigar leaf if only they can get a price bearing a proper ratio to that paid for Burley which produces several hundred more pounds to the acre than cigar leaf. There can be little doubt that if the growers were paid an average price for it they could produce quite as good a working leaf as the foreign. For this reason the

manufacturer should encourage the Canadian grower to cultivate cigar leaf, which as a matter of fact is already in considerable demand in eastern markets.

If there were a heavier duty on foreign cigar leaf coming into Canada, there would undoubtedly be a big demand for our domestic leaf, but until this comes to pass the market cannot be other than limited. If a crop had been grown this year it would have sold readily since the leaf has tested exceedingly well and is pronounced by eastern manufacturers to have produced a good working leaf and to have been of first-class quality. The only difficulty so far has arisen because farmers have not taken sufficient pains in curing and handling the leaf. They in turn protest that they have never been able to realize a reasonable

Secretary, W. H. McAllister; Treasurer, J. M. W. Hicks.

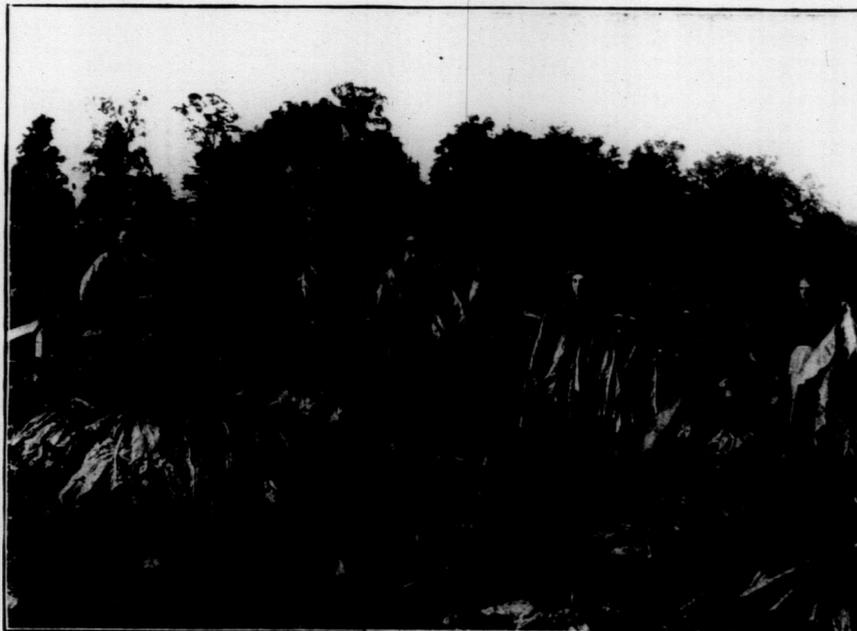
Tobacco Notes.

The 1904 crop of tobacco in Mexico is estimated at 28,000,000 to 30,000,000 pounds.

A bill has been introduced to the House of Representatives, New Zealand, known as the "Trade Monopolies Prevention Bill," which takes cognizance of the tobacco, cigar and cigarette trades.

GOOD THING FOR ST. JOHN, N.B.

As the season nears its close, considerable interest is being taken in the Maritime Province ports, more especially St. John, N.B., to which port the C.P.R. Steamship Co. intends to trans-



Field of White Burley Leaf, Kingsville, Ont.

price for cigar leaf. It is thought among those conversant with the situation that if they were given say 15c per pound for such leaf there would be a choice lot grown, handled, sorted and packed with due care.

Taking Canadian leaf all round this year the quality is below the average and manufacturers are expecting a larger proportion than usual of inferior leaf.

Giant Tobacco Firm.

The American Tobacco Co., with head offices at Jersey City, has been incorporated. The company is capitalized at \$180,000,000 and the officers are as follows: President, J. B. Duke; Vice-Presidents, J. B. Cobb, C. C. Duke, C. E. Halliwell, W. R. Harris, and P. S. Hill;

fer its business from Montreal about November 15, the first steamer sailing on November 22. This company has made considerable addition to its accommodation in that port, and has increased its staff. A number of C.P.R. employes who work in Montreal during the Summer, will leave shortly for St. John. One feature that interests the grocery and other trades, is that boats equipped with refrigerating plants have been instructed to purchase all their supplies, such as lumber, ship-chandlery, groceries, fruit, and meat in St. John, and these steamers will lay in sufficient stores for the return voyage. It is expected that as much as \$150,000 will be expended during the season, as there will be 35 sailings, each averaging \$5,000.

WESTERN Incorporated 1851
ASSURANCE COMPANY.

FIRE AND MARINE

Head Office Capital - \$2,000,000.00
 Toronto, Assets, over - 3,546,000.00
 Ont. Annual Income - 3,678,000.00

HON. GEO. A. COX, President.

J. J. KENNY, Vice-President and Man. Director.

C. C. FOSTER, Secretary.

BRITISH AMERICA ASSURANCE COMP'Y

FIRE AND MARINE.

Incorporated 1833

CASH CAPITAL, \$1,000,000.00.
 TOTAL ASSETS, \$2,024,096.02.
 LOSSES PAID SINCE ORGANIZATION, \$23,886,005.32.

HEAD OFFICE, - BRITISH AMERICA BUILDING,
 Cor. Front and Scott Sts., Toronto.

HON. GEO. A. COX, President. J. J. KENNY, Vice-President
 P. H. SIMS, Secretary. and Managing Director

 **Money** 

CAN BE SAVED BY MEANS
 OF AN ENDOWMENT POLICY.

**YOU CAN ONLY SECURE
 SUCH A POLICY WHILE YOU
 ARE IN GOOD HEALTH.**

Pamphlets and Full Particulars regarding the
 New Accumulation Endowment Policy
 sent on application.

**Confederation Life
 ASSOCIATION.**

W. H. BEATTY, PRESIDENT.

W. C. MACDONALD,
 ACTUARY.

J. K. MACDONALD,
 MANAGING DIRECTOR.

HEAD OFFICE, - TORONTO, CANADA.

**THE CANADIAN BANK
 OF COMMERCE.**

Paid-up Capital, - \$8,700,000
 Rest, - \$3,000,000

HEAD OFFICE: TORONTO, CANADA.

HON. GEO. A. COX, President. B. E. WALKER, General Manager.

The offices of this Bank number 111, distributed as follows:

LONDON, ENG., 60 Lombard St., E.C., S. Cameron Alexander, Manager. NEW YORK, N.Y., 16 Exchange Place, Wm. Gray and H. B. Walker, Agents

104 Branches throughout Canada, including the following:

MONTREAL, F. H. Mathewson, Manager. TORONTO, John C. Kemp, Manager.
 HALIFAX, H. N. Wallace, Manager. VANCOUVER, Wm. Murray, Manager.
 WINNIPEG, John Aird, Manager. OTTAWA, Robert Gill, Manager.
 ST. JOHN, N.B., J. G. Taylor, Manager. VICTORIA, Geo. Gillespie, Manager.
 DAWSON, D. A. Cameron, Manager. HAMILTON, D. B. Dewar, Manager.

5 Branches in the United States, including the principal cities of the Pacific Coast:

SAN FRANCISCO, CAL., Arch. Kains, Manager. SEATTLE, WASHINGTON, G. V. Holt, Manager.
 SKAGWAY, ALASKA, H. M. Lay, Manager. PORTLAND, OREGON, E. A. Wyld, Manager.

A General Banking Business Transacted.

Foreign Exchange Bought and Sold.

The distribution of its Canadian branches covering all the principal cities and towns throughout the Dominion, its own offices in England and the United States, and its correspondents in all parts of the world, enable The Canadian Bank of Commerce to offer unexcelled facilities to merchants, manufacturers and exporters for the transaction of their business.

**MANUFACTURERS AND
 MERCHANTS.**

It may be necessary for your staff to have fidelity bonds. We act as surety on such. We are known the world over.

Write to us for terms and particulars.

The London Guarantee & Accident Co., Limited,
 D. W. ALEXANDER, General Manager for Canada,
 Canada Life Building, TORONTO.

CAPITAL PAID UP, - \$1,000,000.
 RESERVE FUND, - 1,000,000.

THE METROPOLITAN BANK.

DIRECTORS

R. H. WARDEN, D.D., President S. J. MOORE, Esq., Vice-President
 D. E. THOMPSON, Esq., K.C. His Honor W. MORTIMER OLARK, K.C.
 THOS. BRADSHAW, Esq.

HEAD OFFICE, - TORONTO.

W. D. ROSS, GENERAL MANAGER.

GENERAL BANKING BUSINESS TRANSACTED

SAVINGS DEPARTMENT
 at all Branches.

ACCOUNTS SOLICITED

Drafts Bought and Sold.
 Letters of Credit Issued.

FINANCE AND INSURANCE

A GOVERNMENT blue book containing official figures relating to the life insurance business in Canada has recently been issued. The report affords reliable evidence of the growth of prosperity and the systematic thrift and carefulness of our population. In 1883 the total amount of life insurance effected in Canada was only \$21,572,960 and the total in force totalled \$124,196,875; the return just issued shows that \$91,567,805 of new policies were effected last year and that the record amount of \$548,443,000 was in force.

In 1875 American companies held over one-half of the total life insurance in force in Canada, British companies nearly twenty millions and Canadian companies only \$21,957,296. For the year 1903, this situation shows a remarkable change. Canadian companies held \$335,638,940; American companies, \$170,676,800, and British companies, \$42,127,260.

Satisfactory evidences of the stability of the Canadian companies are afforded by the blue book. To-day several of them are finding a remunerative field for their operations outside Canada.

AT the forty-ninth annual meeting of the Molsons Bank, which took place on October 17, the directors had the pleasure to announce another prosperous year. A notable feature of the annual statement was the addition of \$150,000 to the reserve fund, which brings that account up to a level with the paid-up capital, or \$3,000,000. That is a very strong position. The net profits amounted to \$457,290, or about fifteen and a quarter per cent. Two half-yearly dividends have been paid at the rate of nine per cent. per annum, and another year it is extremely probable that the bank will be in the ten per cent. dividend class. A few years ago the directors were asked to increase the dividend to ten per cent., but they preferred instead to increase the reserve fund until such time as it equalled the capital, and they were wise. The reserve of three million dollars having now been obtained, and the whole of it invested so as to be promptly realizable and available to meet any demands, the prospects for a ten per cent. dividend next year are very bright indeed, especially now that the assured good harvest and high prices promise another year of expansion.

FAILURES in Canada for the nine months ending September 30th, were 910. Liabilities aggregated \$8,988,140, compared with 721 last year for \$5,332,611. It must be remembered, however, that 1903 was a phenomenally prosperous year in Canada. Manufacturing failures were 225 in number and \$3,642,161 in amount, against 167 for \$2,090,744 in 1903; trading insolvencies numbered 665, and involved \$5,060,986, which compare with 538 failures and \$3,090,986 liabilities a year ago; other failures were unimportant in both years, except for a few large banks in 1903. Losses in Ontario were slightly larger than

in Quebec, while British Columbia and Nova Scotia were unusually close together in this respect.

For the quarter ending 30th September a slight increase in both number and liabilities of manufacturing insolvencies was reported by the Dominion of Canada. But five branches of business showed a decrease, and in three cases there were no liabilities recorded in either year, while in six classes there was a large balance in favor of last year. The striking changes were in the wood and miscellaneous branches, due to heavy suspensions this year of saw and pulp mills. As to trading failures, the statement is much less satisfactory than that of 1903, which was an unusually good year. Only four occupations reported smaller losses, one was unchanged, and nine showed more or less increase. General stores suspended with almost double last year's liabilities, and there was a still more striking increase in the amount involved by failures in dry goods defaults. This was due to a few large failures, as the total number was not exceptional.

NOTES.

At the sixth annual banquet of the Toronto Insurance Institute on October 11, about 150 guests were present.

An office of the Crown Bank of Canada has been opened at Woodstock, Ontario, under the management of Mr. S. B. Fuller.

Last month the Quebec Fire Assurance Company formally opened their reconstructed building on St. Peter street, Quebec.

Mr. W. K. McNaught, president of the Toronto Industrial Exhibition, has been elected a director of the Sovereign Bank of Canada.

Mr. R. S. Schell, manager of the Royal Loan & Savings Company, and one of the best known business men of Brantford, died on October 4.

The Canadian Bank of Commerce have added another branch to their already long list in Canada. The latest branch to be opened is at Nanton, Alta.

The aggregate of the bank clearings in Toronto for the week ending October 20 is \$19,329,254, as against \$19,790,488 on October 13 and \$20,816,890 on October 6. The present situation is particularly satisfactory.

La Banque Nationale has opened two new branches in the Province of Quebec, one at Amqui, under the management of Mr. Ernest Bilodeau, and the other at Deschaillons (formerly St. Jean Deschaillons), under the management of Mr. A. A. Dionne. This bank now has 28 branches, all but one of which are in the Province of Quebec, the branch being the exception being at Ottawa.

The Manchester Assurance Company of Manchester, England, have ceased to carry on business in Canada and have insured all their outstanding risks in Canada with the Atlas Insurance Company, Limited. Application has been made for the release on January 17th, 1905, of the securities, and the Canadian policyholders opposing such release are required to file their opposition with the Minister of Finance on or before that date.

FREIGHTS AND CHARTERS

SOME improvement has been noted in the freight business generally, but charters are not numerous. In the port of Montreal within a month of the closing of navigation only an occasional ship has been chartered for new business. The majority of steamers are being sent to the River Plate with lumber and the tonnage is considered unusually small and uninteresting.

Grain freights from all parts of the Dominion have increased and just now

A tabulated statement of the daily movement of grain on the C.P.R. for the years 1903-04 has been published and is of considerable interest, showing the difference in the two shipping seasons in regard to hauling, marketing and date of greatest movement. In September, 1903, 3,154,000 bushels were marketed, against 2,614,000 in September, 1904.

Of the total number of cars loaded during September, 1903, 1,967 were from elevators and 191 direct. In September,

this year cars loaded from elevators numbered 4,280, while those loaded direct numbered 445.

Flour freights have been readjusted and from coast to coast excellent facilities are now available for shipping this vital food product. The export of apples is most important and immense shipments are continually going forward. An advance in freight rates has been mooted but so far it has not been put into force.

BERTH QUOTATIONS.

Rates quoted in cents per 100 lbs. ; in sterling per 2,240 lbs.

DESCRIPTION.		Liverpool	Glasgow	London	Bristol	Belfast	Leith	Aberdeen	Dublin	Manchester	Cardiff	Hamburg	Antwerp	Havre	Rotterdam	Quebec to London
Flour, starch, split peas and oatmeal, in bags..	2240 lb.	5 c	7c	6.7c.	9c.	12/6	10/	11/3	13/6	6c.	.....	10c.	10/	.....	10/	.....
Oilcake and cotton seed cake.....	"	4½c	6c.	5c.	9c.	.....	10/	11/3	.....	.....	.....	10	10/	.....	10/	.....
Flake oatmeal, rolled oats, middlings, in bags.	"	5c.	8¾	5c.	9c.	15/	.....	.....	16/	10/	.....	10	10/	.....	10/	.....
Lard, beef, pork, tallow and oleo, in barrels or tierces ..	"	5/3	13/3	13/3	15/	17/6	13/3	15/	18/3	5/3	.....	16	17/6	.....	17/6	.....
Lard in pails and other small packages .....	"	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Bacon and boxed meats.....	"	5/3	13/3	13/3	15/	17/6	13/3	15/	17/6	5/3	.....	16	17/6	.....	17/6	.....
Canned meats and fish.....	"	5/3	13/3	13/3	15/	.....	13/3	15/	.....	.....	.....	16	17/6	.....	17/6	.....
Canned goods (fruits, vegetables, etc.)	"	5/3	15/9	13/3	15/	.....	.....	.....	.....	7/6	.....	.....	.....	.....	.....	.....
Cheese in boxes. Condensed milk.....	"	20/	25/	25/	25/	25/	25/	25/	25/	.....	.....	.....	30/	.....	30/	.....
Cheese in crocks in cases.....	"	25/	30/	30/	30/	25/	30/	30/	25/	.....	.....	.....	35/	.....	35/	.....
Butter, in cases and kegs.....	"	40/	46/6	45/	30/	25/	30/	30/	25/	.....	.....	.....	35/	.....	35/	.....
Seeds, timothy and clover, in bags.....	"	10/	15/	12/6	15/	25/	15/	15/	25/	12/6	.....	20c.	12/6	.....	12/6	.....
Seeds, blue and other grass, in bags.....	"	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Leather, black and other, in heavy bales and bundles ..	"	15/	21/	20/	20/	25/	.....	.....	25/	15/	.....	30/	30/	.....	30/	.....
Leather, rough sole, and split, in rolls and bales ..	"	20/	31/6	25/	25/	25/	.....	.....	25/	20/	.....	35/	35/	.....	35/	.....
Pot and pearl ash, No 1 asbestos and mica.....	"	7/6	10/	10/	12/6	12/6	.....	.....	16/6	7/6	.....	12/6	12/6	.....	12/6	.....
Maple and elm blocks and squares.....	"	8/	12/6	11/3	12/6	17/6	.....	.....	17/6	8/	.....	13/9	13/9	.....	13/9	.....
Heavy lumber—oak, elm, birch and maple.....	"	8c.	16c.	14c	12/6	17/6	.....	.....	17/6	8/	.....	15c.	13/9	.....	13/9	.....
Weight (coarse)	"	7/6	12/6	10/	12/6	12/6	12/6	12/6	12/6	7/6	.....	12/6	12/6	.....	12/6	.....
Radiators and similar castings.....	"	7/6	12/6	12/6	12/6	17/6	.....	.....	17/6	7/6	.....	.....	12/6	.....	12/6	.....
Seed, peas and beans, in shipper's bags.....	"	6/3	10/	10/	20/	12/6	10/	12/6	13/6	.....	.....	.....	15/	.....	15/	.....
Measurement (coarse).....	40 cb. ft.	8/9	15/9	.....	12/6	12/6	15/9	15/9	12/6	8/9	.....	12/6	12/6	.....	12/6	.....
Measurement (fine)	"	20/	21/	.....	20/	20/	21/	21/	20/	20/	.....	20/	20/	.....	20/	.....
Woodenware, etc.....	"	8/9	10/6	.....	112/6	12/6	12/6	12/6	12/6	8/9	.....	12/6	12/6	.....	12/6	.....
Furniture, etc.....	"	10/	13/1½	.....	22/6	12/6	.....	.....	12/6	8/9	.....	.....	.....	.....	.....	.....
Implements etc	"	10/	10/6	.....	2/6	12/6	.....	.....	12/6	10/	.....	12/6	.....	.....	.....	.....
Eggs, in cases or barrels.....	"	.....	.....	.....	.....	15/	.....	.....	15/	.....	.....	.....	.....	.....	.....	.....
Apples, flour	Barrel	.....	3/	.....	.....	3/	.....	.....	3/	.....	.....	.....	.....	.....	.....	.....
Apples and other green fruit, in boxes.....	40 cb. ft.	15/	15/9	15/9	17/6	20/	.....	.....	20/	12/6	.....	.....	17/6	.....	17/6	.....
Smalls, of less than ¼ ton wt. or msmt	each	10/	1/	10/	1	10/	.....	.....	10/	10/	.....	10/	10/	.....	10/	.....
Grain, in shipper's bags	Quart r	.....	.....	.....	.....	3/	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Deals	Stand'd	30/	.....	32.6-37.6	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....

When ocean charges are collectable at port of destination, rates exchanged on basis of \$4 80 to £1 stg. When ocean charges are prepaid, rates exchanged on basis of \$4 86 to £1 stg.

If freight is offered other than specified above, on which steamship connections are accustomed to quote a weight or measurement rate at their option, prompt replies will be facilitated by giving, when applying for rate, the relative weight and measurement of the merchandise.

the movement by the Great Lake as well as by all the railways is very heavy.

For export, rates have fluctuated considerably with the result that slight advances have been quoted on grain, flour and other foodstuffs. Nearly all the available space on outgoing steamers has been booked ahead. In fact, freight managers of big steamship lines are taxed to their utmost to handle the excessive offers now awaiting them.

1904, 1,320 were loaded from elevators and 264 direct. This means that while little over one-eleventh of the total number were loaded direct in 1903, one-sixth were loaded direct in 1904. For 24 days in October, 1904, 6,118,000 bushels were marketed against 5,837,000 bushels in 1903. Up to October 24, 1903, cars loaded from elevators numbered 3,399, while those loaded direct numbered 328.

During the corresponding period of

Vessels are now announcing sailing dates for St. John, N.B., and Halifax as well as Portland, and within a fortnight shippers will be using the eastern Winter port.

What is one of the most conveniently arranged country stores in the Eastern Townships has just been completed for Merrill & Dixon, Beebe Plain.

Try a barrel of

WILSON'S PURE REFINED CIDER

if you want the best.

Ask for it.

Take no other.

THE
W. H. WILSON CO.,
LIMITED
TILLSONBURG, CANADA

Dutch Chemical Works AMSTERDAM.

EXCEPTIONAL VALUE FOR THE GROCERY TRADE
SPECIAL OFFERS

Recommend Themselves.

WE OFFER YOU MAGNIFICENT

"Butterfly Brands"

	1/2-lb.	3/4-lb.	1-lb.
COFFEE and CHICORY			
per doz. tins.....	3/3	4/-	7/-
PURE DUTCH COCOA			
per doz. tins.....	4/3	8/-	15/-

Goods delivered, freight paid, to any Canadian port, duty not included. Terms: Cash with order.

The COFFEE and CHICORY is packed in cases of one cwt., while the COCOA is supplied in cases of 50 lbs.

SAMPLES FREE ON APPLICATION.

"ACME" TABLE SALT

Ask your grocer for it. Put up in 50 lb. cases and 100 lb. cases.
TORONTO SALT WORKS, Toronto, Ont.

THE PEOPLE OF JAMAICA

are now buying things in the United States which they ought to buy in Jamaica. They don't know that Jamaica is a small island in the West Indies.

KINGSTON

"GLEANINGS"

is the name of the weekly paper published in Kingston, Jamaica.

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We make them in all shapes and sizes. We have

Patent Wire Basket
Grain and Root Baskets,
Clothes Baskets,
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In fact, all kinds of baskets being very strong and durable. They are ready made and can be sent you by express.

Osborne Basket Co.
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Why not get the best thing that you can get at the lowest price?

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and all kinds of
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products and prices.

W. H. WILSON CO.,
Tillsonburg, Ont.

Our prices are so low that you can't
buy elsewhere.

Write to us for a list of our
products and prices.

is the name of the weekly paper published in Kingston, Jamaica.

Our prices are so low that you can't buy elsewhere.

lb. 0 35
lb. 0 30
0 25
0 20
0 17 1/2

Per gal.
00 30
0 25
0 20
0 15

Per doz.
01 25
1 15
1 10
1 05
0 95
0 90
11 25
0 80
0 70
1 85
2 00

Per doz.
01 25
1 15
1 10
1 05
0 95
0 90
11 25
0 80
0 70
1 85
2 00

01 25
1 15
1 10
1 05
0 95

RETURNED
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