

THE CANADIAN GROCER

VOL. XI

MONTREAL AND TORONTO, MARCH 12, 1897.

No. 11

Manufacturers by Special Warrant
To Her Majesty THE QUEEN



TO THE COURT OF HOLLAND AND THE KING OF ITALY TO THE PURVEYORS OF THE PRINCE OF WALES

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875
Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 & 82



To all places over 100 miles from our mills we will give carload rates to help the buyer pay freight charges.

Every pound of our cereals that we can get into the hands of consumers is the best advertisement we can possibly have. So we offer more and better inducements for the smaller grocer to buy them.

We want to make new friends. Our mutual interests—our profits—are to benefit if we can know each other better and better.

From Manufacturer to
Retailer Direct

We
Help
Pay
Freight

"Pan-Dried" Rolled Oats deserve their great popularity. The demand for them is increasing right along. They have distinct points of merit in their flavor and their healthfulness.

Another strong point is their freedom from hulls. They sell on their merits. You don't have to urge a customer to buy a second time.

The sense of taste keeps them coming for them regularly. Taste counts. Flavor counts. Our sales prove all this beyond question.

THE TILSON CO. LTD.
TILSONBURG, ONT.

Deviled and Potted Meats



(Ham and Tongue) put up under the Helmet Brand are indispensable for luncheons, picnics, fishing parties and outing generally. These meats are well seasoned, perfect in taste, correct in color and consistency, very appetising. At present prices they are attractive leaders for pushing grocers who cater to discriminating trade. The Helmet trade mark on any can of meat is a guarantee of superior excellence.

Manufacturers' Agents:

H. P. ECKARDT & CO.
Toronto

J. L. WATT & SCOTT
Montreal

J. HUNTER WHITE
St. John, N.B.

**Armour
Packing
Co. . .**

Kansas City
U.S.A.

Batty's



Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS
HAVE THEM.

. . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

is Honest Goods and just the Thing on Which to make or Extend a Business.

McLAREN'S



The Best Grocers Make a point of Keeping it always in Stock.

DON'T FORGET

That in selling Silver Dust Washing Powder you

MAKE MORE MONEY

than by selling any other. It gives the greatest satisfaction. Don't wait for the spring rush. Order now.

The Silver Dust Mfg. Co.
Hamilton, Ont.

Crete Pride of Asia Tea

Does not produce

It is grown in

CEYLON

Packed in iron chests of 100-lbs. each.

We will advertise it among your customers and do all we can to win back from the pedlar and department store your legitimate Tea trade. If any tea in the world will do it, **Pride of Asia** is the tea.

WRITE FOR A CHEST.

T. B. Escott & Co., London, Ont.

Wholesale Grocers.

Standard Goods THE Best to Handle

**FOR
PURITY**

This brand is
always reliable.



**FOR
STRENGTH**

Highest test
98.00 pure.

"NEW PROCESS" SODA, FINEST ON THE MARKET.

Lazenby's Jelly Tablets

These are **ABSOLUTELY PURE** and
made with Choicest Flavorings only.

THEY STAND AT THE HEAD as the Finest Quality made.

FLAVORS

LEMON,
ORANGE,
CHERRY,

PUNCH,
COGNAC,
RASPBERRY,

VANILLA,
CHAMPAGNE,
MADEIRA,

CALVES' FOOT,
STRAWBERRY,
PINE APPLE.

BOXES CONTAIN : 2-doz. 1/2-pint, 1-doz. pint, or 1-doz. quart packets.



A RELIABLE

Castile Soap

IS

"LE LION ROUGE"

AGENTS

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,

MONTREAL, April 8th, 1895.

I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

Do You Sell Crockery?

Then we want
your business

We manufacture all kinds of

White Enamelled Bristol Stoneware Butter Crocks, Churns, Milk Pans, Liquor Jugs, Molasses Jugs, Preserve Jars, Fire-Proof Stew Pans, Bar Spittoons, Cuspidores, Bed Pans, Beer Mugs, Ale Tumblers Ink Bottles and Ginger Beer Bottles, Flower Pots, etc.

We have the largest Stoneware Pottery in Canada, most modern equipment, and can give close prices for any of above lines. Write for our Illustrated Catalogue.

GLASS BROS. & CO. POTTERSBERG P.O. *London, Ont.*

Yucan Oil Blacking, 25c. a bottle
English Army Blacking, 10c a box
Crescent Ladies' Dressing,
25c. a bottle
Spanish Satin Gloss, 15c. a bottle

New York Polish, 10c. a bottle
Spanish Glycerine Oil Dressing,
25c. a bottle
Tan Paste and Russet Dressing,
Combination, 25c. a package

The above goods are unsurpassed in quality by any goods either foreign or domestic. We guarantee them to be as represented. Sample order solicited.

The F. F. DALLEY CO. Ltd., Hamilton, Canada.



Young Hysons

No chance values here—every line selected after careful examination and most rigid test. You don't run the risk of not getting teas to suit the peculiar requirements of your trade. Ask for samples and quotations, or **SEND US A LINE TO MATCH.** We can give satisfaction if anyone can.

**A GRAND LINE to retail at 50 cents.
Liquor of extra quality.**

In Young Hysons to retail at **25 cts.** : Investigation will mean increased profit for you.

W. H. GILLARD & CO.

Wholesalers Only,

Hamilton

JOHN MOUAT, Northwest Representative, WINNIPEG.

Satisfaction

wholly satisfy your customers. Neither is it our idea to do less than this by you. We do more than that for we claim to be able to satisfy the most particular Bacon customer you have. "Rose Brand" Bacon will do this. We make the statement earnestly. There is no loophole for doubt—absolutely none. The flavor of "Rose Brand" Bacon is very rich and delicate. It is a mild, lean, and sweet Bacon. It is made only from young hogs. One word tells the story of the particular Bacon buyer who buys "Rose Brand" and that is—"satisfaction."

It is not YOUR idea to less than

"Rose Brand"
Hams, Bacon, Lard

"ROSE BRAND" BACON

The Geo. Matthews Co. Ltd.
Ottawa and Peterborough

The Best Cook...



in Canada cannot prepare better mince meat than mine. It is always pure, sweet and fresh, and is unequalled for making mince pies and patties, plum pudding, and cake. There are still a few people who have not tried it. If you can get them to take a package once you have their custom for all time.

J. H. Wethey, Mfr., St. Catharines, Ont.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly)

MONTREAL AND TORONTO, MARCH 12, 1897

(\$2.00 per Year) No. 11

HOW PRESERVES ARE MADE.*

THE sale of jams and other preserves forms a very large proportion of the weekly sales of the grocer, and, therefore, it will be appropriate and interesting to follow their manufacture by the aid of the lantern and photographs, and to illustrate the care with which they are prepared. In times past, a considerable percentage of jams were adulterated by the addition of vegetable pulp, and samples manufactured from inferior fruit were by no means uncommon. To-day, however, a vast improvement is evident in the quality and purity of preserves, and it is only on rare occasions that samples are discovered which have been adulterated. Generally the jams of British firms are pure and carefully manufactured, and great strides have been made in their manufacturing processes, securing the retention to a greater degree of the natural flavor of the fresh fruit. Jam is universally looked upon as merely a stimulant to the palate, rendering certain flavorless foods more agreeable, and to aid the appetite by making bread more acceptable to the sense of taste. But this view does not indicate the full food value of jam. Jam is prepared from fresh fruit and sugar, and these substances are important items in the diet. Fruit may be regarded as consisting of water, sugar, albumin, fat, fruit acids, salts and cellulose, the water largely predominating. The sugar present is in a most assimilable condition, being ready for absorption by the blood. We may neglect for the present the small percentages of albumin and fat, but the fruit acid and cellulose are very valuable food stuffs. The chief fruit acids are malic, citric, and tartaric, and they perform important functions in the body. In the first place they are antiscorbutic, counteracting the tendency to scurvy, and they further purify the blood by keeping water and other waste bodies in solution, facilitating their excretions by the kidneys. A cer-

tain proportion of these acids are neutralized during the manufacturing processes, but sufficient remain to make jam a desirable article in this respect. Fruits, too, contain natural phosphates in an available form, and thus help to supply bones, teeth and brain-forming material. The cellulose in fruit forms the indigestible portion, but it must not be regarded as useless on that account. A definite proportion of indigestible matter is essential to good digestion to give the necessary foundation bulk and to provide a safe and gentle stimulant to the bowels. Cane sugar, with which the fruit is associated in jam, is also a true food. It is converted by certain digestive juices into glucose, and in that condition is absorbed by the blood. Sugar has a most important connection with the liberation of energy in the muscles. The older view of physiologists that lean meat and other proteids were the sole sources of muscular energy has been largely modified, and it is now conceded that sugar and other carbohydrates are intimately concerned in muscular contraction. Jam, then, quite apart from its palatable qualities, is a good food and contributes its quota to the nourishment of the body.

The popular idea that jam is detrimental to the teeth and stomach is quite wrong. Sugar, the constituent to which this property has been ascribed, is not in itself harmful to the teeth. Bad teeth are generally due to a want of cleanliness, and sugar has obtained its bad character on account of its proneness to fermentation. In the fermentation lactic and other bodies are produced, which, if allowed to remain in contact with the teeth, exercise a harmful action, but if the teeth are properly cleaned, no sugar will remain in contact with the teeth for a sufficient period to ferment, and therefore it cannot have any corroding effect on the enamel. In certain jams there is a tendency for the sugar to granulate, and in order to counteract this, a very small proportion of grape

sugar or glucose is added to prevent this condition. Much misconception has arisen on this point among the trade and the public. There can be no objection to this addition of grape sugar if properly prepared from the starch. Inferior glucose contains a slight impurity due to the presence of sulphates, but the jam makers would not be likely to use it for the sufficient reason that it would spoil the flavor and reduce the value of the goods. The best varieties of glucose is a true food, and as a matter of fact more assimilable than cane sugar. I do not, of course, advocate the excessive use of grape sugar for this purpose, but certainly defend the custom of the manufacturers to prevent the granulation and consequent spoiling of the jam.

The complete operations in jam-making may be summarized very briefly under the following heads: 1, preliminary preparation of fruit; 2, boiling; 3, filling; 4, finishing. The preliminary preparation of the fruit includes the picking out of damaged specimens and the removal of stalks and other extraneous matter. The prepared fruit is now ready for the boiling pans. The boiling pans are usually made of copper, the heating arrangements being a steam jacket. The purest cane sugar is employed, the proportions ranging according to the kind of fruit. The mixture is boiled until done, and then poured into suitable receptacles for the next operation. In one factory the boiled jam is poured through tubes to large vessels on the floor below, from whence it is taken as required for filling out. The jam is now poured into pots by hand, and the surface covered with prepared paper to prevent the formation of mould. The pans are now ready for the final operations of labelling and covering, which are deftly and neatly performed by girls. A very large proportion of the new season's fruit is not, however, manufactured immediately into jam. It is boiled in suitable jars, securely corked and sealed, and stored in suitable rooms. This "pulp" is used as required to supply the steady demand, and

* Lecture delivered in London, Eng., by Prof. Goodfellow.

THE RISING SUN STOVE POLISH

AND

THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.



FOR SALE BY ALL WHOLESALE GROCERS, ALSO THE M'OLARY MFG. CO., LONDON AND TORONTO.

if properly prepared, keeps good for a long period. Of late years many manufacturers have supplied jams mixed with small quantities of gelatine, which gives firmness and coherency to the mass.

Many grocers prepare a large proportion of the jam they require on their own premises. The plant necessary is not large or expensive, and the grocer has the satisfaction of being fully assured of its high quality and purity. Marmalade is prepared from oranges and sugar, and differs slightly in properties from jam. The orange is richer than the jam fruits in citric acid, and contains in addition certain flavoring bodies and essential oils in the peel. Marmalade, therefore, suits those palates which are not fond of sweet foods, and in addition acts as a tonic to the stomach. No doubt these tonic properties account for the universal custom of taking marmalade at breakfast. The first operation in the marmalade factory is sorting and cleaning the fruit. The oranges are then cut in halves by special machines and the halves pulped. In the latter operation the half orange is pressed against a dome-shaped revolving rasper which completely and cleanly removes the inside, the juice falling into the receptacle below, while the skins are thrown into a box. The skins in the meantime are cut into fine strips and boiled in water. The object of boiling is to remove the acrid bitter bodies of the peel which would spoil the flavor of the marmalade. The pulp and a proportion of the boiled peel are now mixed with cane sugar and boiled in steam jacket pans. The marmalade is filled out and the jars finished in a similar manner to the jam pots. Many manufacturers now prepare a kind of marmalade free from peel which is replaced by a little gelatine and to those who do not care for the somewhat bitter flavor of the peel, the new varieties should prove attractive. In the process of making candied peels the lemons are first cut in halves and the pulp pressed out without injury to the peel. The skins are then preserved in brine for about six weeks, after which they are ready for boiling. After

boiling, the skins are soaked in cold water to extract the salt and steeped in cold syrup until thoroughly impregnated with sugar. Hot syrup of a certain consistency and temperature is then poured over the peels, and after draining and reboiling, the peels are then ready for the market.

Preserved ginger is prepared from the imported variety in the following way: The ginger arrives in this country in small tubs. The pieces of ginger are first drained and reboiled in syrup. They are finally crystallized by allowing them to stand in syrup of a certain consistency when fine crystals of sugar soon form on the surface. When the crystallizing action is complete the ginger is drained and is ready for packing. I have now briefly placed before you the main facts connected with the manufacture of preserves, and hope that the knowledge gained to-night will tend to clear away many popular errors regarding jams and help you to appreciate the great advance which has been made during recent years in jam boiling, and the care bestowed in modern factories in the manufacture of our popular preserves.

A TRAVELER'S YARN.

This story is told by a commercial traveler of one of the railways in Scotland, which is said to be still a little shaky: "We were bounding along," he said, "at the rate of about seven miles an hour, and the whole train was shaking terribly. I expected every minute to see my bones protruding through my skin. Passengers were rolling from one end of the carriage to the other. I held on firmly to the arms of my seat. Presently we settled down a bit quieter—at least I could keep my hat on, and my teeth didn't chatter. There was a quiet looking man opposite me. I looked up with a ghastly smile, wishing to appear cheerful, and said: 'We are going a little smoother, I see.' 'Yes,' said he, 'we're off the track now.'"—The Amusing Journal.

THE SPLIT WAFERS.

A MAN who stands high in the mercantile community related to me the following little incident of his early life, says a writer in the N. Y. Ledger.

At the age of 16 I entered the store of Silas Sturdevant as a clerk. One day, shortly after my instalment into the office, I was employed in sealing and superscribing a lot of business circulars—several hundred of them. That was long before the day of gluten, and I used small red wafers for securing the missives. While I was thus busy Mr. Sturdevant came into the counting-room; and when I observed that he was watching me I worked the best I could, hoping to get a word of approbation. By-and-by he spoke to me:

"Young man, don't you think half a wafer would secure one of those circulars just as well as a whole one?"

I looked up, probably exhibiting as much disgust as surprise.

"If you split your wafers," he added, "you will accomplish all you desire, and at the same time make a saving of just one half."

He turned away; and while I was thinking what a mean old wafer splitter he was, a lady entered who had been appointed one of a committee to obtain subscriptions towards building an orphan asylum. One public-spirited man had given the land, and now they wished to raise two hundred thousand dollars, if possible, for the buildings and necessary endowments. Mr. Sturdevant said he had already been consulted on the subject.

"Yes," thought I, "and I guess that's all it will amount to!"

But he took the paper and wrote his name, and then he said:

"I will give five thousand dollars."

I could hardly believe my ears.

At that moment the merchant arose to a stature of grandeur before me, and in my heart I blessed him; for even then I knew that the lesson of the split wafers, with its sequel, was to be the initial of my future success.

REACHING OUT

When an opportunity is offered—for a “Good Thing”—is the aim of every wide-awake Grocer. That’s why

CIRCLE TEA

 enjoys such enviable demand. The packages are odorless and air-tight.

LUCAS, STEELE & BRISTOL - HAMILTON

“TEMPUS FUGIT”

HAVE YOU

CAUGHT



ON

to the fact that there is every probability of a

DUTY BEING PUT ON TEA ?

Have we your orders for RAM LAL'S TEA ? If not, why not ?

We have grand values in bulk goods, **INDIANS, CEYLON, ASSAMS, CONGOUS, HYSONS, GUNPOWDERS, JAPANS**, also a couple of lines in **DUSTS**, loose and in pound packages. Our travellers have samples ; if you have not seen them drop us a card and we will be pleased to send you quotations and samples.

JAMES TURNER & CO. - - HAMILTON, ONT.

WHOLESALE GROCERS AND TEA IMPORTERS.

To Port Arthur, Fort William,

and all Railway Points East, in Ontario

FREIGHT PREPAID on 5-case lots

“REINDEER BRAND”

CONDENSED GOODS

**SPECIAL
BARGAINS** }

TEAS! TEAS! TEAS!

Crown Brand, in packages 1's and ½'s.

Tetley's Teas, in packages 1's and ½'s.

**FULL . . .
LINES . . .** }

CEYLON, ASSAM and JAPANS

SEE OUR TRAVELLERS OR WRITE FOR SAMPLES BEFORE YOU BUY.

THOS. KINNEAR & CO.

WHOLESALE GROCERS

TORONTO

HINTS TO BUYERS.

[This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.]

SEVERAL invoices of Indian teas direct from Calcutta to Hamilton are to hand this week with Lucas, Steele & Bristol.

T. A. Lytle & Co. report a good trade just now in jams, jellies and marmalade.

Meadow Sweet cheese, 10 and 25c. size, is in stock with the Davidson & Hay, Ltd.

D. Gunn, Bros. & Co. report a good demand for their special cut and cure shoulder picnic ham.

The Davidson & Hay, Ltd., are quoting special prices this week on fancy and evaporated peaches and apricots.

A Young Hyson of exceptional quality is being offered by W. H. Gillard & Co. to retail at half a dollar. This is real value, the firm state.

H. Walker & Son, of Guelph, are just unloading car California Washington navels and car budded seedlings, reported to be of extra fine quality.

Warren Bros. & Co. have arriving this week a shipment of Demerara centrifugal sugar. It is of desirable quality and will be offered at a special price.

"It is needless for us to enumerate the kinds of fish we carry during Lenten season," say Lucas, Steele & Bristol. "Our assortment is always large."

During the coming season Frank Magor & Co., Montreal, will carry a full line of the toilet soaps manufactured by Messrs. J. C. & J. Field, Ltd., London, Eng.

The Eby, Blain Co., Ltd., report the arrival of several shipments of Ceylon teas in chests and half chests, which they claim are the best value they have ever offered.

Frank Magor & Co., Montreal, are introducing the olive oil put up by S. Rae &

Co., Leghorn. This brand has been for many years a prime favorite in the American market.

The Eby, Blain Co., Ltd., are making a special push this week on all kinds of fish for Lenten trade, consisting of salmon trout, boneless codfish, Labrador herrings, pure cod and shredded codfish.

John Sloan & Co. report that their sales of "Kincora" package tea last week exceeded those of any previous week since this tea was put upon the market in October last. "Kincora" is put up in one and half pound packages, black and mixed.

W. H. Gillard & Co. are now prepared to fill orders for their "Seville" orange marmalade, which had such a large and merited sale last season. This marmalade is carefully put up under the personal supervision of a practical man, and made from nothing but the finest selected Seville oranges and extra standard granulated sugar.

MUNCHING GROCERS.

A DISCUSSION in an exchange reminds the writer that in some grocers' stores the younger clerks always appear to be munching something, and it has occurred to us that the habit must be expensive for the bosses. It is argued by some authorities that the best plan for the grocer is to give a new clerk full scope in sampling the stock, and that in two or three months the latter would become surfeited and never more care to devour his employer's goods. This might be true in some cases, but there is so much variety in the stock of the average grocer that an ordinary youth of robust appetite might never grow tired of the practice. Then, there are the fellows with capacious stomachs constructed upon the plan of the camel, and others of the scraggy type, each with a private tapeworm of his own; it would never do to let such as these have free eating at the expense of the stock, or the profits would surely suffer. Don't muzzle the ox that treadeth out the corn,

but let the hollow varieties of clerk browse on the laundry soap and the candles, or refresh themselves with the coal oil and bluing, and keep a watchful eye on the fine crackers and fruits, the maple sugar, chocolate and other articles that are likely to tempt them.—Merchants' Review.

LATE ADVERTISEMENTS.

[The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.]

THE sale of "Circle" brand tea has exceeded all expectations. Repeat orders are the order of the day. The odorless air-tight package is leading all others.

The Eby, Blain Co., Ltd., say: "Our 'Crushed' Java and Mocha coffee (XTR) is becoming more popular every day. Our sales have more than doubled themselves."

The Davidson & Hay, Ltd.: "We have a full range of Indian and Ceylon teas in stock; in fact, our stock of teas is complete and well selected in every line, and buyers would do well to see some of our values before placing their orders."

The Eby, Blain Co., Ltd., report that the sales of their "Kolona" Ceylon are increasing far beyond expectations. It is meeting with great favor from the Maritime provinces to British Columbia.

"Yes," say Lucas, Steele & Bristol, "it is true we are investing heavily in molasses. Price is away down, duty is a small one, and we look for an increase in both. We are now offering our 'Bargain' brand at the lowest figure we ever sold at."

A PROBLEM IN OATMEAL.

Editor GROCER,—Can you explain this conundrum? The oatmeal millers give my customers 12 lbs. oatmeal in trade for a bushel of oats, which at market price of oats to-day is 1¼c. a pound. They charge me \$1.40 for 5 bag lots, or over 1½c. a pound. Are my brother storekeepers buying oats at 16c. per bushel and trading them for meal, or are they paying ¼c. too much for it?

Yours truly,

A COUNTRY STOREKEEPER.

D——, County of Grey, March 2, '97.

OUR SPECIALS FOR THIS WEEK ARE :

**"Tea Cup" Japan, in 1-lb. packages.
Fancy Evaporated Apricots and Peaches.**

We are offering great values in all grades of

ASSAM, CEYLON and DARJEELING TEAS.

The DAVIDSON & HAY, Ltd.

WHOLESALE GROCERS, - - - TORONTO.

Telephones 399 and 1399.

THE PORT OF ST. JOHN, N.B.

THE St. John, N.B., correspondent of The Maritime Merchant says: "Up to the end of last week, 26 winter port steamers had cleared from this port. Ten of them went to Liverpool, seven to London, five to Glasgow, two to Dublin and two to Belfast. One for Glasgow, one for Dublin and one for London were then in port, loading. Of the 26 cargoes, the largest was valued at \$166,000, the smallest at \$13,000. The average value for the whole 26 was about \$90,000, which gives a total value of \$2,340,000. Of this total at least a third would be in American goods, such as flour from Minneapolis, meats and lard from Chicago, wheat, bran, feed, flaxseed, oatmeal, steel rods, several hundreds of cattle, and some other goods. Freight continues to pile up rapidly, and all the tracks at the C.P.R. terminus and all its sidings between here and Megantic are crowded

with laden cars. Considering all the circumstances, the port has been able to handle this through business very well this winter, and there has been much less cause for complaint than had been feared when the extension of the harbor works met with such a severe check last fall. The labor question has caused no friction this winter, and there is altogether great cause for satisfaction with the manner in which the harbor authorities, the railway and steamship people have worked together."

DECEITFUL MERCHANTS.

"Do you run this butcher shop?" he demanded, as he walked in and began pounding on the meat block with his fists, relates The New York Journal.

"That's my gait," replied the butcher.

"And what kind of a man do you call yourself?"

"What do you mean, sir?"

"I mean," shouted the man, as he pounded some more—"I mean that you are not a square man!"

"For instance?" queried the butcher.

"For instance, you left a so-called ham hanging out-door last night and deceived my partner. It was only a base imitation, sir, and he didn't find out until he had carried it two miles. Is that a square deal or is it not?"

"So your partner took it?"

"He did, sir."

"How did it happen that you didn't steal it yourself?"

"Because, sir—because the grocer next door left a barrel of apples outdoors, and I shouldered it and walked home to find that he had headed up a barrel of oyster shells to throw me down! I'm on my way to tell him what I think of his low-down trickery, and just stopped to say that if you put up any more jobs on the public I'll heave paving stones through your windows!"

HELLO! Is that PURE GOLD?

YES.

Will you send up right away **FIVE** cases Peerless Washing Compound?

ANYTHING ELSE?

YES, send me 5 boxes of your new brand of Square Blue as soon as it is ready.

ALL RIGHT, it will be ready in two weeks, and will be of A1 quality and neatly put up.

Both of these lines are sellers, and pay the Grocer a good profit.

PURE GOLD MFG. CO., 31 AND 33 Front St. E., Toronto

FRENCH SUGAR BOUNTY.

THE following is a special report from Mr. George Dureau, editor of *Journal des Fabricants de Sucre*, prepared for Willett & Gray's Sugar Statistical, under date of Paris, Feb. 17:

The present legislation in France is as follows: The beet sugar manufacturers may choose before Nov. 1st of each year one of the two following systems:

"First. System of running account. The beets are weighed by entry in the factory by the Government officials. For each hundred Kg. beets the account of the manufacturer is charged with 7.75 Kg. refined sugar. On from 7.76 to 10.50 Kg. refined sugar per 100 Kg. beets the manufacturer has the benefit of the reduced duty, being 30 francs per 100 Kg. refined sugar (the normal duty is 60 francs). If a manufacturer, for instance, obtains an output of 10 per cent., his premium or his bonus is $10 - 7.75 \text{ Kg.} = 2.25 \text{ Kg.}$ and $2.25 \times 30 = 67.50$ francs, being fr. 6.75 per 1,000 Kg. beets. On 10.50 per cent. and upward the manufacturer has the benefit of only one-half of the surplus; for instance, for an output of 12 per cent. his bonus is frs. 6.75, as mentioned before, and $(12 - 10.50) = 1.50$ $1.50 \times 2 = 3.00$ francs of surplus at 30 francs per 100 Kg., makes $0.75 \times 30 = 22.50$ francs or frs. 2.25 per 1,000 Kg. beets. In this case the total bonus is frs. 6.75 and $2.25 = 9$ francs per 1,000 Kg. beets,

"Second. System of fixed percentage of waste. In case the manufacturer about Nov. 1 fears that he will not have an output of at least 9 to 11 per cent. in refined on account of the quality of the beets,

"It is his interest to choose this plan: In this case the Government guarantees him a fixed premium in the shape of a waste of 15 per cent. on the manufacturing. That is to say that on each 100 Kg. manufactured sugar, the manufacturer has the benefit of the reduced duty on 15 Kg., making a bonus of $15 \times 30 = 450$ francs per 100 Kg. manufactured sugar. The new law, which has just been passed by the Chamber of Deputies, and which is at present before the Senate does not modify in any way the present regimen of the sugar factories as herein before mentioned. It allows premiums to the export of raw and refined sugar (the latter has no bonus under the present system). The premiums just approved by the Chamber are fixed at frs. 3.50 per 100 Kg. for raw sugar and frs. 4.50 for refined and candied sugar in loaves or in lumps. frs. 4 for refined sugar, granulated or in small crystals. Until the 1st of September, 1897, only half of these premiums will be allowed on account of the advanced season.

"To provide for these premiums, there

will be established a tax of frs. 4 per 100 Kg. sugar going into the refineries and of frs. 1 per 100 Kg. raw sugar, not going into the refineries. These two taxes will evidently be charged to the consumers, and will augment the normal tariff of consumption tax from 60 to 65 francs. According to the preceding, the sugar manufacturer, who has, as a bonus of manufacturing, say 6 francs per 100 Kg. crystalized white sugar, will have under the new law a bonus of $6 + 4 = 10$ francs. This is, *grosso modo*, the present and future situation."

IS YOUR STORE UP TO DATE?

A RUT, Webster says, is a furrow worn by a wheel. Would it not be well to add "commonly made by man for the purpose of hindering his progress?" remarks *The Shoe Budget*. Ruts are bad; and (more is the pity) so many people seem to find comfort in them that they follow them throughout an entire career. If we are to attain our end, make our task successful, we must leave the ruts, not stick to them. It seems to be a weakness of the average man to get into ruts easily and stick to them tenaciously. Herein lies one of the greatest reasons why the average man is not successful, for it is proverbial that nine out of every ten fall.

It is an easy matter to get into a rut and very difficult to vacate it. We must be conscious of the rut before we can leave it. In many instances what is to-day a rut was, when adopted, a perfect method; but the times and conditions have changed, and the method, instead of progressing and changing as well, kept on in its methodical uniform way and became a rut. And thus, seeing everything moving as it has been wont to move in a way we know was right when we started, we fail to alter it.

This is an era of up-to-date methods, and movements of ten or twenty years ago are out-of-date ruts. If we stick to them we are lost. Ten years ago, if you hadn't on hand just what your customer wanted, he'd take the nearest you had; to-day he'll get just what he wants from your neighbor. Any kind of a store would do a dozen years ago; to-day it must be well furnished, well kept, and inhabited by bright, courteous salesmen, or the best class of patrons will not enter it. Ten years ago a simple announcement in a local paper was all the advertising a retailer felt called upon to do; to-day he takes more space, spends time writing advertisements that are attractive and that will sell goods, and in every way possible endeavors to make the advertising end of his business remunerative. The up-to-date retailer does this. He knows a rut

when he sees it and avoids it every time. A short time ago a large manufacturer who feared the presence of ruts, also his inability to distinguish them, invited a friend to inspect his factory. The friend had little knowledge of the business and only that interest which the well-trained mind takes in any subject. But as the manufacturer explained his various methods the friend was quick to see faults and offer suggestions. The manufacturer now claims that this interview pointed out to him ruts the elimination of which has saved him \$100 a week. Perhaps you can't see the ruts you're running in. Ask some friend—the one who won't lie to please you—how your store looks, how it compares with other stores, how you can improve, and he will probably point out a rut or two that avoiding will make money for you.

A TALE WITH A SEQUEL.

A SPRINGFIELD, Mass., grocer, Geo. Edwards, cured a woman of buying goods on credit the other day; the woman came into his store and wanted to get some groceries, saying that she would pay for them in a few days. She wouldn't give her name or her place of residence, and the grocer hesitated for a time, but finally let her have them. When she had gone, however, Mr. Edwards became suspicious. It was found that she had a similar bill with another clerk in the store, so he determined to find out where she lived. He accordingly told the errand boy to follow her, and bring back the number of her house, and the boy started out. The woman soon discovered the game, and determined to elude him. She turned up one street and down another, then zig-zag and back again, and finally took a street car. But all to no avail; the boy kept the trail with the unerring instinct of a hound. Finally, having led him as far as Andrew street, she became desperate. Waiting for him to come near, she suddenly turned around, threw the groceries in his face and walked off in triumph.

But, alas! this isn't all the story. As our Springfield correspondent tells it.

"A companion suggested to the boy that he might get money from the woman on the blackmail plan. The story goes that the woman paid him \$2, 60c. of which he gave to the originator of the scheme. The boy's employer heard of the transaction and made him return the money. On his return from this errand he was discharged. The boy lost the 60c. which he gave to his chum and his position by the transaction. In fact, there was no profit to any of those concerned except to the recipient of the 60c."—N.E. Grocer.

BROOMS

People will soon begin to think of house-cleaning.
See that your stock of brooms is complete.
You need not hesitate to recommend our

Rose, Pansy and Thistle

as the best on the market. Freight paid on lots of 6 doz.

The H. A. NELSON & SONS CO., Ltd., Toronto - - Montreal.

VERY OLD
HIGHLAND WHISKY.

Cockburn & Co.
ESTABLISHED 1796. *Leith & London.*

Try—

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

This firm was established in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are

J. & R. McLEA, Montreal

AGENTS FOR
THE DOMINION



Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

A BARGAIN

PURE JAMS AND JELLIES

Do you use them? Prices and quality right. If you want a bargain in these goods, write

R. J. GRAHAM, - - BELLEVILLE, ONT.

THE LATEST GERMAN IDEAS.

Berlin Correspondent Stationery Trades Journal.

MOUSE grey note paper is still very fashionable, and sheets as well as envelopes appear as if they had had to suffer an attack from that little gnawing pest, the mice, for one corner of each looks as if it had been nibbled. The so-called ombre paper bids fair to become a general favorite this season. The sheets are mostly square and tinted with shaded colors. If, for instance, the left-hand top corner appears in deepest scarlet this grows gradually fainter towards the right-hand bottom corner, where only a very pale yellow is to be seen. Thus, dark blue changes into turquoise blue, mauve into pink, and so on.

Envelopes are no longer used by fashionable people, who write their letters on large sheets of imitation hand-made paper, which they fold and stick or seal in the old-fashioned way of 50 years ago. There is, however, a new envelope in the market, the two opposite flaps of which are loose, and end into two inter-locking parts. It is claimed that this secures them against being fraudulently opened, but arrangements of this kind have been quite the rage for some time, and might lead one to think that we were living in an age of epidemical indiscretion, against which everybody has to be continually on his guard. According to the latest rules, name cards, pure and simple, are no longer to be used at stylish German dinner parties. In future every gentleman invited will be handed a little folded letter card, with an imitation seal, in which he will find the name of the lady whom he is requested to conduct to the dinner table.

Very few interesting new things, which have no connection with note paper and envelopes, have of late appeared, but this is nothing unusual immediately after Christmas, and in another month or two a fresh start will be made. A very pretty novelty which stationers are sure to find a salable article, consists of a most amusing painting book for children. The painting is to be done with a brush and ordinary water on white paper within the printed outlines of some objects in the book, and it will be no little surprise to the young ones, when they, nevertheless, see a coloured picture appear under their brush. The paper, is of course, prepared in a special way. Paper clips of an improved pattern are continually appearing in the market, but there is, as a rule, very little novelty to be detected in them. This cannot very well be said of a new appliance of this class, although the object in itself is quite an old acquaintance of ours, as we have hitherto been used to it as a key ring. But now it is called a paper clip, since one of the ends over which we would slip the keys has been made to stick

up a little, just as if our old friend were turning up its nose at its old companions, the keys. The idea, however simple, is a capital one, though some people will not own it, and a friend of mine said he might just as well take off his boot, place it on the papers on his writing desk and henceforward call his "phiteesis" paper weights. Of course he can do so if he likes, but he would not get his idea patented, not even in England, which means a lot. Such a steel ring is most suitable for the purpose mentioned, and in the smaller sizes can even be used for keeping papers together which we do not wish to be perforated by pins or other fasteners, and which we have to carry about in our pockets.

A very handy arrangement for keeping copying sheets moist and always ready for use has just been patented in all countries. It consists of a square hermetically closing box, with a false sieve bottom, on the top of which the copying sheets of blotting paper are placed. The lower part is then filled with water, which must reach the sieve bottom, from whence it will be drawn up by the blotting paper. Should the latter ever be found too wet, a few dry sheets placed between will soon prove an effective remedy, or, if too dry, the box is to be turned upside down for a minute or so.

THE VICTORIA BRIDGE.

AFTER having done duty for nearly 40 years, the celebrated Victoria bridge at Montreal is considered to afford insufficient accommodation for the increasing traffic, and a movement is on foot to replace Stephenson's tubular structure with truss spans for a double line of rails, with provisions for a tramway and footpath on each side. It appears that not only do the inhabitants of St. Lambert desire more frequent and quicker accommodation than that furnished by the present train service, but there is also a pressing need for improving the railroad connections from the south in order to avoid the delays which are now experienced, consequent upon the use of the present single line of bridge. On account of these demands, and because it has been represented to the Grand Trunk Railway Co. that the proposed work in replacing the present structure with a new bridge was one of sufficient importance to warrant both provincial and national aid, the company has intimated to the authorities its willingness to provide the necessary facilities if the latter are willing to grant such aid. The Victoria bridge, we may add, was designed by Robert Stephenson. It is 9,144 feet long, and is built of iron on the same tubular principle as are the bridges over the Conway in the Menai Straits. The total length of the tubes is 6,592 feet, and the

height above the river to the bottom of the centre span is 60 feet. There are 24 spans varying from 242 to 247 feet each in length, with one in the centre of 330 feet. The grade of the tubes from each end toward the centre is 1 in 130, and the weight of the tubes is 9,044 tons. The piers are built of solid masonry, and the total amount of masonry in the piers and abutments is 100,000 cubic yards. The tube through which the track is laid is 22 feet high and 16 feet wide. The first stone of the bridge was laid on July 20, 1854, and the bridge was opened for traffic on Dec. 17, 1859.—Railway Review.

TO A BEGINNER IN BUSINESS.

A word to the young man preparing to open a store of his own: When you get ready to tell the public what you are going to do, tell the public what you are going to do. Use plenty of advertising space to tell your story well and thoroughly, but tell it simply. Don't whoop. Don't turn verbal flip-flaps. Don't make a jumping-jack of the English language. Don't tear your hair and froth at the mouth.

Just get down to business and tell people, in short, simple words, all about your new store and your new goods. Act like a solid business man, not like a fly-by-night fakir. The man who merely jumps up and down might as well stand still. "Soft and fair goes far in a day."

Work up a good solid business by solid business methods. Coax, and wheedle and suggest, and argue—don't try to yank trade in by the hair. As Bill Nye once sagely observed: "When you want to kiss a girl, don't grab for it. Take your time—it's there."

THOS. DOHERTY & CO.

The insolvent tea business of Thos. Doherty & Co., Montreal, details in connection with which have already appeared, is to be wound up. It is understood that the second offer of 35c. on the dollar was not satisfactory to the creditors in some of its provisions, so the estate is to be liquidated, Mr. Thos. Doherty making a formal abandonment last Monday.

QUEER SUBSTITUTE FOR TEA.

There is a queer substitute for tea called "yerba mate," which is produced largely in Argentina, Uruguay and Paraguay. It is obtained from a plant known to botanists as *Ilex Paraguayensis*. The flavor of it is bitter and pleasant, and it is believed that before long considerable quantities of it will be consumed in the United States. Foreigners residing in the countries mentioned become very fond of it, preferring it to ordinary tea. In South America it is drunk from little gourds, which are beautifully carved and mounted in silver. For drinking it little tubes of silver are employed.

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Look at this Bicycle.

This wheel can be bought by you at a price that will positively astonish you.

WRITE FOR PARTICULARS.



A post card is all you have to expend to get reply.

The EBY, BLAIN COMPANY Ltd.

Wholesale Importing and Manufacturing Grocers

TORONTO - CANADA

TORONTO RETAIL GROCERS.

SICKNESS prevented the attendance of President J. S. Bond at the regular meeting of the Toronto Retail Grocers' Association on Monday night, and Vice-President W. H. Marmion occupied the chair in his stead. Owing to the inclemency of the weather the attendance was small.

A communication was received from the Merchants' Association, Ottawa, in regard to the law exempting the salaries of civil servants from attachment for debt. Readers of THE CANADIAN GROCER will remember that the business men of Ottawa decided some weeks ago to memorialize the Federal Government to so amend the law that the peculiar privileges enjoyed by civil servants in regard to exemption of salaries from attachment for debt should no longer obtain. The communication received by the Toronto association on Monday night was a call for the co-operation of that organization in securing the desired reforms.

Sympathy was expressed with the movement, and a committee was appointed to lend practical aid.

The question of a statutory Saturday half holiday was discussed, and the consensus

of opinion was not favorable as far as the provisioning trades were concerned.

The committee having in charge the recent smoking concert reported a deficit of \$25.

A NOTABLE FACT.

It is a notable fact, say Willett & Gray, that the price of beet sugar on the London Sugar Exchange this week fell to 8s. 8¼d., which was below the lowest price quoted during this or the preceding campaign year, and within 2¼d. of the lowest price ever known of beet sugar. The circumstance leading to this decline was largely due to the increased receipts of the Cuba sugar crop, which continue to grow larger with each succeeding week and are now considerably ahead of last year to same date. Too much importance may be attached to these receipts, for the reason that the estates which can grind at all are pushing ahead with all the vigor possible and will complete the grinding of all their cane within a very short period, after which it is quite likely the receipts will fall as rapidly as they have risen.

"Cow" brand bi-carbonate soda in ½ and 1-lb. packages is being introduced on the Toronto market by Mr. E. Fielding, who has been appointed agent.

PERSONAL MENTION.

President Bond, of the Toronto Retail Grocers' Association, is confined to his bed with la grippe.

Mr. P. C. Larkin, of the "Salada" Tea Company, left yesterday for a visit to the "Salada" agencies in Buffalo, Pittsburg, Scranton and Wilkesbarre.

Mr. Joseph H. Devany, who for the past ten years has been a member of the Eby, Blain Co.'s traveling staff, is severing his connection with that firm.

Mr. C. E. Colson, Crosse & Blackwell's agent, and Mr. J. H. Magor, Keen, Robinson & Co.'s agent, are taking spring orders in Toronto and the west this week.

Sir Frank Smith, formerly one of Toronto's well-known wholesale grocers, has been elected president of the Dominion Bank and Mr. E. B. Osler has been advanced to the vice-presidency.

CHANGE IN A CHATHAM FIRM.

Mr. Kitchen, who has been a member of the firm of Heyward & Kitchen, wholesale and retail grocers, Chatham, Ont., for the past six years, has retired. The business is being continued by Mr. G. S. Heyward.

The business of manufacturing chewing gum, prize packages and pop corn is being continued by I. D. Bradshaw, of Toronto.



SEVEN ^{Large Refrigerator} CARLOADS!

It looks large, but this represents the quantity of **HEINZ'S** Pickles, Sauces, Baked Beans, etc., which we have handled in the last five months.

If you are not now stocking these goods you are missing profits, and your customers are missing a good thing.

H. P. ECKARDT & CO., Ontario Agents for **Heinz Manufacture** **TORONTO.**

Seville Orange Marmalade



Of the highest quality, manufactured from the pure, luscious Seville Orange and Extra Standard Granulated Sugar.

THE BEST IMPORTED is not superior to "Seville"; the ordinary article away below its standard.

IMITATIONS are everywhere—a mixture of inferior fruit and apple jelly. With "Seville" goes our absolute guarantee.

Put up in 7-lb. pails expressly for our customers.

W. H. GILLARD & CO. Wholesalers Only . . .

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J. HAYNE MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

THE MacLEAN PUB. CO.
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IT IS OF NATIONAL IMPORTANCE.

A GOOD many people who are inclined to treat lightly the importance of a railway through the Crow's Nest Pass are fond of asserting that it is only a local road and that therefore the citizens of Eastern Canada ought not to interest themselves in the matter.

It is quite true that, in its narrow sense, the proposed road is a local road, but that does not warrant the business men of Ontario and Quebec being uninterested in its construction.

The road will be primarily local, but not altogether. It will be local just as any one link in a chain is independent of the other links, just as the balance wheel is independent of the other wheels in a watch.

In its broadest sense the Crow's Nest Pass Railway cannot be a local road. It must be a part of the railway system of the country. It must be linked to other lines.

At present between the wholesale merchants and manufacturers in Eastern Canada and the retail merchants and consumers in Southern British Columbia there is a great gulf fixed.

A railway through the Crow's Nest Pass would bridge that gulf and make possible what is now in some respects impossible. Hence, in its broad sense the road could not be termed a local one.

On the contrary, it is, more properly speaking, a link—and an important one at that—in the great railway system that is the highway for the transportation of goods from

the east to the promising gold fields in the Kootenay country.

In the meantime, while the missing link is absent, United States merchants, and not Canadian, are monopolizing the trade in that part of the Dominion.

It is through provincial glasses that those are looking who can see nothing but localism in the construction of the Crow's Nest Pass Railway.

The chief of Canada's drawbacks is provincialism. It has crept into commercial matters. It has crept into religious matters. Let us away with it. The construction of the Crow's Nest Pass road is a national undertaking. Let us, as true Canadians, acknowledge it as such.

Three or four years ago William McKinley was a bankrupt; now he is President of the United States.

LOW OFFERS ON RIO COFFEE.

LOW offers made recently on Rio coffee in Montreal have attracted some attention in the trade.

These offers are apt to be misleading to the general run of buyers, for they are not a fair criterion of the average market price.

It is understood that certain goods have been offered to Montreal jobbing houses at 8½ to 9c., without finding a buyer, for the reason that the grade did not suit.

The fact that some of the latest advices to commission men in Montreal quote Rio coffee from 9 to 9¼c., cost and freight New York, shows clearly that the above-mentioned prices are unusual and due to special circumstances.

It would cost to-day fully 9½c. to lay down Rio in Montreal.

These low offers are a result of the decision to wind up the insolvent estate of Thos. Doherty & Co. This firm controlled a certain quantity of coffee as well as tea, and the liquidators, of course, have to do the best they can with the goods. Buyers are aware of this fact and act accordingly; but the quantity is not sufficient to seriously affect the ruling range of prices.

Another cause given by some of the theorists for the low offers was the coffee war in the States. The conditions of this battle, however, render it impossible that it would affect values on the goods in their raw

condition. It is roasted and ground coffee that the fight is being waged on, not goods in the bean.

RECORD BREAKING IN FOREIGN TRADE.

CANADA'S foreign trade during the fiscal year 1896 was a record-breaking one.

In exports we never before reached the figures we then did, notwithstanding the low range of values. The total exports were valued at \$121,013,852. This was 10.50 per cent. larger than in 1893, the previous record year.

Our aggregate trade with the United States was \$103,022,434. This was another record-breaker, although only by .8 per cent.

The aggregate trade with China and Japan was nearly \$40,000 larger than in any previous year.

Imports from the United States touched the highest point since Confederation by \$352,148, the figures being \$58,574,024 and \$58,221,976 respectively.

The most remarkable feature of record-breaking, as far as percentage of increase is concerned, is in respect to our imports from Belgium. The record year up to the present was 1890. The imports then aggregated \$721,332. Last year they reached the total of \$920,758, or 27.60 per cent. larger than in 1890, and no less than 106 per cent. larger than in 1895.

Early closing will only come when merchants are prepared to close up their petty jealousies.

LARGE SALES OF TEA.

The tea market in Montreal continues strong and prices are firmly held, despite the fact that demand is limited. Commission men are at a loss to understand this in view of the generally admitted fact that stocks in jobbers' hands are not excessive.

During last week, however, it is understood that Morrow & Ewing put through some round lots of black Congous and Japans, aggregating 1,000 odd packages in all.

The basis on the first named ranged from 9 to 20c., according to grade, and on the Japans 16 to 20c.

BACK FROM SUNNY JAMAICA.

MR. W. H. Clemes, of Clemes Bros., and Mr. Howard Clemes, of D. Gunn, Bros. & Co., have returned from a flying trip to Jamaica. They enjoyed their excursion immensely, while their faces bear the marks of the combined influences of the sea air and the tropical climate.

On their voyage down they ran through a portion of that storm which nearly swamped the United States Navy, and on the way back they were immersed in a fog for forty-eight hours. *THE CANADIAN GROCER* learns that the captain of the steamer charged Mr. Walter Clemes with being a Jonah, and would have thrown him overboard had he seen a whale sporting about within hailing distance. Fortunately for Mr. Clemes and unfortunately for Mr. Whale, no leviathan appeared.

The stay of the Messrs. Clemes on the island was limited to five days, but they made the best of the time at their disposal. They landed at Port Antonio and took the train for Kingston, eighty miles distant, thus having the experience of riding over the line reputed to be the most zig-zag in the world. With Kingston as their headquarters, they took train and carriage for the interior of the country.

They were unable to visit the most famous of the island's fruit-growing localities, but they saw enough of Jamaica to impress them with its wonderful fruit-producing capabilities.

"It was delightful," said Mr. Walter Clemes, "in driving along the country roads to see cocoanuts, oranges, bananas, palms, etc., growing wild in abundance on either side, to say nothing of the luxuriant vegetation generally. Then the roads! They are delightful. We have got nothing like them in the vicinity of Toronto."

In reply to a question in reference to the recent attempt to introduce Jamaica fruit into England, Mr. Walter Clemes said: "The trouble is, they have not yet got on to the proper way of packing the fruit. For instance, a planter puts a lot of natives to work gathering oranges. He instructs them as to ways and means of doing so. While he has his eyes upon them it is all right. But when his back is turned it is all wrong, for immediately the boss is out of sight the

natives will bring the fruit down by merely shaking the trees. If they are remonstrated with they say: 'Oh, well, get somebody else.' And as there is no one else but the native the planter is compelled to put up with it. The natives are perfectly independent. They can sleep in the open air, and in the morning when they wake can reach up their hand and gather their breakfast from the trees. Their wants are therefore necessarily few. A dollar will go a long way with them, and when they have earned one they have no desire to earn another until their pocket is again empty."

The Crow's Nest Pass Railway is a nest wherein many prejudices and selfish interests are being hatched.

DEPARTMENTAL STORE CHANGE.

SOME striking changes have taken place in Toronto commercial circles during the last twelve months. The latest is that of the departmental store firm of R. Walker & Sons.

This is one of the oldest firms in the "Queen City," being established 61 years ago by the late Robert Walker.

A couple of weeks ago it was announced that the firm would go into liquidation. But the firm has gone out of business much quicker than it was anticipated, for a few days ago W. A. Murray & Co., whose stock was damaged by fire the other day to the extent of \$100,000, made a deal with R. Walker & Sons whereby they became the owners of the latter's business.

W. A. Murray & Co. took possession on Tuesday morning. The invoiced price of the stock was \$185,000, and the figure paid was 65c. on the dollar. The purchase includes the dry goods, clothing and boot and shoe stocks. The boot and shoe and toy departments were not owned by R. Walker & Sons, being "farmed" out to other firms. W. A. Murray & Co.'s lease of the Walker building is merely a day-to-day one, and *THE CANADIAN GROCER* understands that its permanency depends upon their ability to find tenants for their own store, which is three stores turned into one.

The amount of insurance awarded W. A. Murray & Co. by the underwriters, it might be mentioned, was \$95,022.

FORMED A DEPARTMENTAL STORE.

FOUR Gananoque business houses have decided to amalgamate and form a departmental store.

The four firms are: Britton & Donovan, general merchants; D. Darling, grocer; E. H. Ellis, hardware; and H. C. Taylor, dry goods.

The amalgamation goes into effect on May 1.

The style of the firm will be The Departmental Store Co., Ltd. In the application for incorporation, which appeared in the last issue of *The Ontario Gazette*, it was set forth that the company propose the carrying on of a general mercantile business, including (a) dry goods, fancy goods, notions, merchant tailoring, gents' furnishings, millinery, mantle and dressmaking; (b) groceries and patent medicines; (c) hardware, tinware; (d) furniture; (e) machinery, implements and vehicles.

The capital stock of the company is \$75,000, in 750 shares of \$100 each.

CURED MEAT SITUATION.

The condition of the provision market is more interesting than it has been for some time.

Prices of cured meats have been unsatisfactory for several months, not being enough, it is alleged, in some instances to reimburse the packer for his outlay.

Lately the English market has improved. Naturally this is being reflected on the home market, and within the last week or two there has been an advance practically all along the line, and still higher values are looked for.

The goods which are most wanted to supply the export demand are Wiltshire sides, and as this cut takes practically the whole side, the desirable light meats are becoming scarce.

Then, long clear is also becoming scarce. This is due to the fact that farmers have been specializing on light hogs, which produce the kind of meat wanted on the English market, while the price of the desired weight of hogs was more remunerative. To-day the price of light hogs, dressed, is from fifty cents to one dollar per hundred pounds above the figures ruling for heavy, fat hogs.

Then, a feature of the situation is the disinclination of the packers to cut up meat at the prices at which hogs are now ruling, having no guarantee that the present figures on the finished product will be maintained.

BRADSTREET'S NEW TORONTO OFFICES.

As long as business is done the soul of it will be credit. And as long as credit exists ways and means of protecting the creditor will be necessary. Information is, and always will be, the chief safeguard. For a great many years the chief instruments for supplying this have been the mercantile agencies. Foremost among these is The Bradstreet Company, whose business

Melinda street. The superintendent's private office also faces Melinda street and has two large windows. This latter office is separated from the business office by a partition of quarter oak and English plate glass. All the fittings about the premises are of quarter oak.

Located in the business office are the chief clerk, clerks, reporters, corresponding clerks, mail clerks, examining clerks, stenographers, typewriters, enquiry clerks, etc.

were removed to their present site in the McKinnon building.

The concern now known as The Bradstreet Company, whose executive offices are in New York, was established in 1849 under the style of J. M. Bradstreet & Son. Subsequently it was formed into a joint stock company under the style of The J. M. Bradstreet, Son & Co., and about twenty-five years ago it became The Bradstreet Company. The company's branches are now to be found in all the chief commercial countries the world over.

Mr. Chas. F. Clark, the president of the company, is well known in financial circles in the United States. Under his direction the Bradstreet agency has made marked progress.

Some idea of the extent and importance of the company may be gathered from the fact that last year it recorded 745,475 changes, let alone the multitude of written reports which are sent out giving the financial standing of various firms throughout the world. The last printed volume of the company contained no less than 1,164,271 firms doing business in 79,955 places.

The superintendent of the Ontario branch is Mr. Thomas C. Irving, who is one of the best-known men in Western Canada to-day. He was born in Scarboro' township in 1849, and his education was acquired in the rural schools and the Toronto Grammar School, now the Jarvis Street Collegiate Institute. After leaving the Grammar School he filled the position of assistant librarian of the Toronto Mechanics' Institute. For a time he was one of the trustees of the Collegiate Institute Board, and during the time he filled this trusteeship he was chairman of the Finance Committee. Mr. Irving entered the Toronto office of the company thirty years ago as a junior clerk, and he gradually worked his way up through various positions until about twelve years ago he was appointed superintendent.



Mr. T. C. Irving, Superintendent.

not only now extends over the continent of America, but also over the whole world.

The Ontario branch of this concern has its headquarters in Toronto, and the offices of this branch have, within the last few weeks, been removed to more commodious and convenient quarters in the McKinnon building, Jordan and Melinda streets.

The new offices are handsomely appointed and are well situated. The general office, included in which are the superintendent's office (13.6 x 17.9), travelers' room (9 x 9.3), book-keepers' room (6 x 9.6), occupies 80 x 31 feet. In addition to this there are three rooms adjoining the south end, two of which are cloak rooms for men and women respectively, while the third is known as the file room. The business office proper runs along Jordan street for the whole depth of eighty feet. In this room are eleven windows, eight facing Jordan and three facing

The offices are lit with gas and electric light. Three large vaults are ranged along the eastern wall.

Bradstreet's was established in Toronto over thirty years ago, the offices being opened by Mr. Charles F. Clark, who is now the president of the company. Its first offices were in the Bank of Toronto building, Church and Wellington streets. From there they were removed to the building now the site of the executive offices of the Imperial Bank, but then occupied by the Quebec Bank. The year 1872 found them in the Royal Canadian Bank building at 27 Wellington street west. From there they moved to the Fiske building at Scott and Front streets. Fifteen years ago the offices were removed to No. 36 Front street east, the old Consolidated Bank building, where they remained until three weeks ago, when they

ONLY TOO TRUE.

At a meeting of the Executive Committee of the Canadian Packers' Association held in Hamilton a few days ago, the article which appeared in THE CANADIAN GROCER of February 26, pointing out the inherent weakness of some of the packers, came in for a good deal of discussion.

"I say," remarked one member from the Niagara district, after reading the article to those present, "isn't that a blankity blank hard article? And the worst of it is, gentlemen, it is only too true."

Specialties for Lent...

SARDINES

"La Favorite"
 "Cordon Bleu"
 "Sportsman"
 "Royans a la Bordelaise"

"Sultanines"
 "Vatel"
 "Boneless"
 "Domestic."

Anchovies in Salt and Oil. Anchovy Paste.
 Calder's Fleecy Cod—for fishballs, etc.

The CROWN FLAVORS are a good line for all seasons.

ROBERT GREIG & CO.

MONTREAL

LORIMER'S WORCESTERSHIRE SAUCE

The finest article of its kind for less money
 than anything on the market. . .

IT'S A GREAT SELLER

ROBERT GREIG & CO. Sole Agents for Canada **MONTREAL**

We for Ontario and Quebec for...
are **MACONOCHIE BROS.**
Agents LONDON, ENG.
 Their name the world over is famous for excellence in...

Jams, Marmalade, Fruits, Pates, Camp Pies,
 Potted Meats, Bloater Paste, Pickles, Sauces,
 Vinegars, Fresh Herrings, Kippered Herrings,
 Findon Haddocks, Herrings in Shrimp Sauce.

The best is not too good for your customers—
 these goods are the best, not the highest priced.

ROBT. GREIG & CO.
MONTREAL.

Import Agents for :::
 MACONOCHIE BROS. for Prov. of Quebec and Ontario.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, March 11, 1897.

GROCERIES.

SCARCELY has a week in the wholesale grocery trade of Toronto been less interesting than that of the past week. The weather made dull what was already a quiet trade. In no one line was there any activity. During the last couple of days, however, there has been a slight recovery, a great many more orders coming in. Canned tomatoes and peas continue firm, but the demand is much about as before. Canned fish for the Lenten trade is beginning to move a little, but the demand is by no means active. Sugar is dull and the feeling as to price is unsettled. There are a few teas moving, but the volume of business in this respect is not nearly as large as it was a few weeks ago. Currants continue firm and in fairly good demand.

CANNED GOODS.

There is a demand on Lenten season account for canned fish, but the movement is by no means brisk, and no great activity in this particular line is anticipated. Tomatoes and peas continue to occupy a firm position, but very few transactions are, however, taking place. Canned fruits are quiet. We quote standard brands as follows: Tomatoes, 70 to 75c.; corn, 50 to 75c.; peas, 70 to 75c. for ordinary; sifted select, 80 to 95c.; extra

sifted, \$1.15 to \$1.30; beans, 65 to 95c.; peaches, \$2.50 to \$3 for 3's, \$1.65 to \$2 for 2's; raspberries, \$1.50 to \$1.80; strawberries, \$1.65 to \$1.95, according to brand and quality; blackberries, \$1.70 to \$1.90; cherries, \$2 to \$2.25; apples, 3's, 70 to 95c.; gallons, \$1.65 to \$2.25; salmon, "Horseshoe," \$1.50 to \$1.55; cohoes, \$1.15 to \$1.25; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.25 to \$2.40 for tall tins; flats, \$2.85 to \$2.90; ½-lb. flats, \$1.60 to \$1.65; Canadian canned beef, 1's, \$1.20 to \$1.30; 2's, \$2.25 to \$2.40; 6's, \$7.75 to \$8.25; 14's, \$15 to \$16.

COFFEES.

Good grades of Rio coffees are gradually getting scarcer, while the quality offering is getting worse. No improvement is now expected until the new crop arrives in July next. The demand is good for high-grade Brazilian coffees. We quote green in bags: Rio, 14 to 16c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 18 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

The syrup market appears to be receiving little or no attention. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Advices from New Orleans indicate a slightly improved movement, but taking

it all round, the molasses market is dull. We quote: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

There have been a good many transactions in raw sugars in the outside markets during the past week, but prices in both London and New York have been irregular. Beets for next month's delivery declined ¼d. on Saturday in London, and in New York on Monday Nos. 8, 11, 12, 13 and 16 refined sugars declined 1-16c. per lb. and Nos. 9, 14 and 15 ¾c. per lb. but without making much impression on the demand, which is light. On the Canadian market there has been no change in prices, but business is dull and the feeling naturally somewhat unsettled in sympathy with the condition of the outside markets. Wholesalers still quote granulated at 4 3-16 to 4 ¼c. for 5 barrels and over, and at 4 ¼ to 4 5-16c. for less than 5 barrels; 3 ½c. per lb. upwards for yellows; Demerara crystals, 4 to 4 ½c.

SPICES.

Spices continue firm, with Singapore pepper about ¼c. per lb. dearer in the primary markets. We quote: Pure Singapore black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed

BUTTER TUBS

Best White Spruce

We are booking orders for Spring delivery, at special rates.

Write us

WALTER WOODS & CO.
HAMILTON

Brooms, Brushes, Paper, Twines

Grocers' Sundries

OTHER FIRMS

Are not content with copying our package, but are using the identical words on our labels. Imitation is the sincerest flattery, but do not be deceived, as Meadow Sweet Cheese has the largest sale of any package cheese in England and United States, and the sales in Canada are growing every day.

Sold retail in 10c. packages, and 15 and 20c. pots, allowing 30 per cent. profit to the Grocer.

Write to

Meadow Sweet Cheese Co.

P.O. Box 2321, Montreal
For Price List.

Teas Come and Teas Go

BUT...

"SALADA"

CEYLON TEA

goes on increasing in popularity with the grocer, and with the consumer. Because it is the finest of all Teas, and it is guaranteed to give you better satisfaction than any other, or you can return it.

SALADA TEA CO.

25 Front St. East - - TORONTO
15 Niagara St. - - - BUFFALO
318 St. Paul St. - - - MONTREAL

The Song of the Washboard



is now seldom heard. Sensible people appreciate the difference between the old and the new way of washing clothes. No more bending over the sickening fumes of the washtub and rubbing the clothes into rags.

SURPRISE SOAP has revolutionized all this, and has made a name for itself all over Canada. There's a constant demand for it because people know it and have confidence in it. You can't carry a safer article. It always sells and always gives satisfaction.

BRANCHES—

MONTREAL: Board of Trade Building.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do. best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, quoting 2½ to 3½c. for choice to fancy stock.

NUTS.

There have been some transactions in almonds during the past week, but in general trade is quiet in nuts. We quote: Brazil nuts, 11 to 12½c.; Valencia shelled almonds, 18 to 22c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

The demand is moderate for the lines enumerated below. We quote: Rice, Standard "B," 3¼ to 3½c.; imported Japan, 5¼ to 5½c.; tapioca, 3¼ to 4½c.; sago, 3½c.

TEAS.

The movement in teas is gradually getting less, although there is still a nice trade being done for this time of the year. China teas are a little more active owing to the fact that there are more of those goods on the spot and available before the budget will

be brought down. Latest mail advices from London state that the market for flavory low-grade Ceylons continues to advance. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

Advices from Patras, while noting no further advance, note a continuance of firmness in prices there. Locally there is nothing new to note. We quote: Provincials, 4¾ to 4½c. in bbls.; fine Filiatras, in bbls., 4½ to 4¾c.; do., half-bbls., 4½ to 4¾c.; Patras, 5 to 5¼c. in bbls., 5½ to 5¼c. in half-bbls., and 5½ to 5½c. in cases; Vostizzas, cases, 6 to 8c.

Valencia raisins are quiet and unchanged. We quote: Off-stalk, 5 to 5¼c.; fine off-stalk, 5¼ to 6c.; selected, 6¼ to 7c.; layers, 7 to 7½c.

California loose muscatel raisins are neglected. We quote: 3-crown, 7½c.; 4-crown, 8 to 8½c.

Malaga raisins are without change. We quote: Dehesa clusters, \$3 to \$4; Non Plus

Ultra, \$5 to \$5.50; Imperial bunches, \$4.50 to \$5; Imperial Russian clusters, \$4.50 to \$5.

Figs continue dull. Wholesale quotations are: 10 oz., 7½c.; 10 lb., 9 to 10c.; 18 lb., 10 to 12c.; 28 lb., 11 to 13c.; taps, 3¼ to 4½c.; natural, 4½c. in bags, and 7c. in boxes.

Dates continue quiet. We quote: 5½ to 6c. for Hallowee and 5 to 5¼c. for Kadrowee.

California prunes are experiencing a slightly better demand, but supplies in this country are almost exhausted, and it is difficult to replenish them from the Coast at prices which will pay shippers. We quote: Bosnias, U's (110 to 113 half kilo), 6 to 6½c.; C's (85 to 90 half kilo), 7 to 7½c. per lb. California, 90 to 100's, 6½c. per lb.; 60 to 70's, 7½ to 8c.; 50 to 60's, 8 to 8½c.; 40 to 50's, 9½ to 10½c.; 30 to 40's, 11½ to 12½c.

A little better enquiry is reported for California evaporated fruits. Peaches are about cleaned out of the primary market, and the tendency is toward higher values. We quote: Peaches, 7 to 10½c. per lb., according to quality; apricots, 6½ to 15c.; pears, 5½ to 10½c.; egg plums, 5½ to 11c.; silver prunes, 8½ to 13½c.

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BUTTER AND EGGS

are in good demand. We can place any quantity at highest prices, and assure you prompt returns.

J. A. McLEAN,

Successor to GRAHAM, McLEAN & CO.
77 Golborne St. TORONTO.

VINEGARS

Made under Government Supervision. Absolutely pure.

**BADGEROW
SCOTT & CO.**

79 and 81
JAKVIS ST.
TORONTO.

WANTED

A First-Class Agency for

TEAS

Ceylons, Indians, China Blacks, Japans.
From direct importers and shippers.

Write . . .

E. NICHOLSON

124 Princess Street, Winnipeg,
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants
ESTABLISHED 1882

J. F. ROGERS

16, 18 and 20 FRANCIS STREET TORONTO

PORK PACKER, Etc., Etc.

Importer and dealer in best brands of

English Sheep's Casings

AND

American Hogs' Casings

MANUFACTURER OF

BOLOGNAS, ETC., ETC

Kettle-rendered Lard of best quality

Preservatives and Seasonings a specialty..

FRESH ARRIVALS

NEW VALENCIA ORANGES

... ALSO ...

CALIFORNIA NAVELS

We want your trade.

CLEMES BROS., - Toronto

51 Front Street East.

GREEN FRUIT.

Buyers complain that they are unable to obtain small and medium sizes in California oranges, the size of the fruit being so large this season. Valencia oranges are dearer, and the large 420's are quoted one dollar per box higher. Lemons are in fair demand and firm in price. We quote: Oranges—Valencias, ordinary, 420's, \$4 to \$4.50 per case; large 420's, \$6.50 to \$7.71's, \$4 to \$4.50 per case. California navels, \$3.50 to \$4. Lemons—Messinas, \$2.25 to \$2.50 per box for fancy, and \$1.75 to \$2 for choice; cocoanuts, \$3.75 a sack and 60c. per doz.; apples, 75c. per bbl. for greenings and Baldwins, and \$1.25 to \$1.50 for Spies; onions, \$1.50 per 80 lb. bag for Danvers; cranberries, Cape Cod, \$5 to \$7 per bbl. and \$2.50 per case; Canadian cranberries, \$4 to \$5 per bbl.; bananas, \$1.25 to \$1.75.

BUTTER AND CHEESE.

BUTTER—Choice large roll dairy butter is scarce, and $\frac{1}{2}$ to 1c. per lb. more is being paid for it. Low-grade and medium is still coming forward faster than the market can absorb it. There is practically no choice dairy tub butter coming forward. Creamery butter is in good demand at steady prices. We quote: Dairy butter—Tubs, 11 to 13c. for good to choice; low-grade to medium, 7 to 8c.; pails and crocks, 11 to 12c.; large rolls, 12 $\frac{1}{2}$ to 13 $\frac{1}{2}$ c. for good to choice, and 7 to 8c. for low-grade to medium; pound prints, 14c. Creamery—Tubs, 19 to 20c.; 1-lb. blocks, 20 to 21c., according to make.

CHEESE—Although the English market is a little lower than it was, there is no change on the local market, stocks being very light. The demand, however, is not active, on account of the high prices ruling. A few small lots of new fodder cheese have been on the market, but shipments are not regular yet. The idea for fodder cheese is 9 to 10c., and for ordinary September and October cheese 11 to 11 $\frac{1}{2}$ c.; choice qualities of late makes are held as high as 12c.

COUNTRY PRODUCE.

BEANS—Business dull. Ordinary mixed lots are quoted by wholesalers at 40 to 50c. per bushel, and choice hand-picked at 75 to 80c.

DRIED APPLES—Dull. Choice are quoted by wholesalers at 2 $\frac{1}{4}$ to 2 $\frac{1}{2}$ c., and fancy at 3 to 3 $\frac{1}{2}$ c.

EVAPORATED APPLES—No demand. Wholesale quotations are: Quarters, 2 $\frac{1}{4}$ c.; sliced, 3c.; best brands, 4c.

EGGS—Prices are lower on account of heavy receipts, while the consumption is not

The Following Brands
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES ———

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE.

DERBY

Bright & Johnston

Wholesale Fruit Importers and Commission Merchants.

Consignments Solicited.

140 Princess St.
Market Square
WINNIPEG

MORROW & EWING

General Commission Merchants

13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application.
Wholesale supplied only.

"SHIPPERS ATTENTION"

Reference—Bradstreet's,

Our specialty is BUTTER, EGGS, FOWL for the next three months, and our facilities for its disposal are unexcelled. FOWL—Always dry pick, and NEVER DRAW. Anything you may have to sell in our line we will be pleased to handle on consignment, when your interests will be guarded.

Established 1892.

Rutherford, Marshall & Co.

General Produce and Commission Merchants

62 FRONT ST. EAST

TORONTO.

JAPAN
JAVA
RICE
 MOUNT ROYAL
 MILLS BRAND
PATNA
BURMAH
 D. W. Ross Co., Agents.

G.F. & J.GALT PACKERS OF THE **BLUE RIBBON TEAS**
42 SCOTT ST. TORONTO. CELEBRATED

We make the **Best Biscuits**

Our output in "SODAS" last year exceeds all other years.

We believe every Grocer could handle them to advantage.

Jas. McLauchlan & Sons

Biscuit Manufacturers

Owen Sound.

heavy. The idea as to price for fresh eggs is 11c., and at this figure values appear to be steady.

POULTRY—Receipts are light, and all coming forward are readily taken. Turkeys have sold as high as 10½c. per lb. during the past week. We quote: Chickens, 30 to 60c. per pair; turkeys, 9½ to 10½c. for bright stock; geese, 7 to 8c.; ducks, 60 to 70c.

POTATOES—There is no improvement. Good stock is quoted at 22c. in carload lots on track and small lots out of store at 30c. per bag.

MAPLE SYRUP—A little business is being done in last season's syrup at 70 to 80c. per gallon.

HONEY—Quiet. We quote: Comb, 80 to 90c. per dozen for dark and \$1.50 to \$1.75 for light; strained, 6 to 7c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Receipts of grain are light and prices rather lower. We quote: Wheat, 76c. for white and 74½c. for red, and 63 to 63½c. for goose; oats, 21 to 22½c.; peas, 40 to 41c.

FLOUR—Trade is quiet and prices lower. We quote in carloads on track, Toronto: Manitoba patents, \$5; Manitoba strong bakers', \$4.50; Ontario patents, \$4.30 to \$4.50; straight roller, \$3.85 to \$4, Toronto freights.

MILLFEED—Prices are higher. We quote: Bran, \$9.50, and shorts, \$10.

BREAKFAST FOODS—Trade is dull. We quote: Standard oatmeal and rolled oats, \$2.80 in bags and \$2.90 in bbls.; rolled wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.30; split peas, \$3 to \$3.25; pot barley, \$3 to \$3.25.

FISH AND OYSTERS.

Although the Lenten season is now on, the demand is not typical of that season, business being dull, while stocks are heavy. We quote: Manitoba white fish, 5½ to 6c.; ditto in kegs, \$4.50; frozen trout, 5½c.; ditto

in kegs, \$4.50; pickerel, 6c. per lb.; haddies, 6c. per lb.; Labrador herring, \$4.50 to \$5 per bbl. and \$2.25 to \$2.50 per half-bbl.; split herring, \$4.50 per bbl. and \$2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; ciscoes, \$1.25 per 100; haddock, 5c. per lb.; steak cod, 6c. per lb.; frozen herring, 4c.; sea herring, \$1 per 100; fresh water herring (heads off), \$2.50 per keg; smelts, 6 to 9c. Oysters are quoted at \$1.20 for standards, and \$1.50 for selects.

PROVISIONS AND DRESSED HOGS.

Provisions continue to gather strength and the demand is fair. Dressed hogs are quoted at \$4.75 to \$5 for heavy weights and \$6 to \$6.50 for light weights.

DRY SALTED MEATS—Long clear bacon, 5¾ to 6c. for carload lots, and 6¼c. for small lots; backs, 7 to 7½c.

SMOKED MEATS—Breakfast bacon, 11c.; rolls, 7½ to 8c.; hams, large, 22 lbs. and over, 10 to 10½c.; medium, 15 to 20 lbs., 10c.; small hams, 11 to 11½c.; backs, 10 11c.; shoulder hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6c.; tubs, 6¼c.; pails, 6½c.

BARREL PORK—Canadian heavy mess, \$12.50; Canadian short-cut, \$12.50 to \$13; clear shoulder mess, \$10.

SALT.

No change has taken place in prices, and the volume of business is much about the same as a week ago. We quote at Toronto: In carload lots, \$1 per bbl. and 60c. per sack; in less than carload lots, \$1.05 per bbl. and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

SEEDS.

Trade continues dull and prices nominally unchanged. Alsike is quoted at \$3 to \$4 per bushel f o.b. at outside points for

good to choice; timothy, \$1.25 to \$1.40 at outside points for machine threshed, and bright unhulled at \$1.75 to \$2; red clover, \$4.40 to \$4.80 for prime to choice.

PETROLEUM.

There is no change to note. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19c.; Pratt's astral, 18½c. in bulk.

HIDES, SKINS AND WOOL.

HIDES—Continue firm, with cured quoted at 7¾ to 8c. Dealers pay 7c. for No. 1, 6c. for No. 2, and 5c. for No. 3.

CALFSKINS—Market is dull at 7 to 8c. for No. 1 and 5 to 6c. for No. 2. Sheep and lambskins, \$1 to \$1.15.

WOOL—The market is dull and prices unchanged. Combing fleece nominal at 10 to 22c. and rejections 17c. Pulled supers are 20 to 21c., and extras at 22 to 23c.

MARKET NOTES.

Provisions are dearer.

Fresh eggs are down to 11c.

Large roll butter is scarce and ½ to 1c. per lb. dearer.

There has been a further decline in the price of glucose.

Advices from Italy report an advance in the price of olive oil.

Singapore pepper is ¼c. per lb. dearer in the London, England, market.

H. P. Eckardt & Co. have a shipment of bright Demerara sugar arriving in a few days.

Shipments of "Rising Sun" stove polish are arriving for The Davidson & Hay, Ltd., H. P. Eckardt & Co., the Eby, Blain Co. and T. Kinnear & Co.

According to The American Grocer, the entire pack of corn in 1896 amounted to but 2,626,515 cases, as compared with 3,121,164

WE ARE
PAYING
CASH
FOR

DRIED
APPLES



W. B. BAYLEY & CO.
EXPORT BROKERS

46 FRONT ST. E. Toronto

Spices and Bicycles

WE ARE AT IT AGAIN !!!

LAST YEAR

we sold hundreds of our customers a Bicycle with a bill of Pure Ground Spices, and all were delighted.



THIS YEAR

we can sell you a better Wheel than ever in the same manner.

Goods and Wheel Guaranteed.

WRITE US A POSTAL FOR FULL PARTICULARS.

THE TORONTO COFFEE & SPICE CO. LTD.

H. H. SUYDAM. PRES.

J. D. ROBERTS. VICE. PRES.

J. A. WATSON. SEC.

cases in 1895. It was about 258,000 cases less than the average output for the past ten years.

It is reported that in Maryland canned corn can be bought as low as 52½c., although for fancy grades up to 85c. is demanded.—N.Y. Journal of Commerce.

Out of the 15,000 boxes of Persian dates offered at auction in New York on Friday, it is reported that but 1,500 boxes sold on the basis of 4 to 4¼c. for Hallowees.

C. J. Graham, formerly of the firm of Graham, McLean & Co., has opened out for himself as commission merchant in the warehouse at 88 Front street east, recently vacated by John Hawley & Co. Mr. Graham, while handling all kinds of produce, will make a specialty of butter. He has been engaged in the produce business for about ten years, and is well-known and popular with the trade.

QUEBEC MARKETS.

MONTREAL, March 11, 1897.

GROCERIES.

THERE has been no change of importance in any staple line of groceries during the current week. Business is confined strictly to immediate wants, and these appear to be moderate. Sugar continues steady, being unaffected by the easiness of outside markets. Syrups and mo-

lasses are dull and inclined to heaviness. There have been some good sized transactions in Japan and Congou teas from first to second hands, but as a rule the market is quiet. Coffees show no radical change although there have been some low offers made on Rio. Dried fruits continue quiet and featureless, while canned vegetables maintain the firm tendency noted lately. Fish, both pickled and fresh, are moving in a fair way.

SUGAR.

The local sugar market has been entirely without interesting feature since our last report. Values are unchanged and business continues extremely light, buyers showing no tendency to operate ahead of immediate wants, which do not appear to be very extensive at the moment. Advices from the outside have been of a rather unsettled character with a lower tendency, but the fact has had no influence locally. At the refinery granulated sold at 4 to 4½c., and yellows 3¼ to 3¾c. In a small way we quote: Granulated 4½ to 4¾c., and yellows 3¾ to 3¾c.

SYRUPS.

The syrup market continues quiet. Canadian syrup in the wood sells at 1¾ to 2¼c., as to grade, but these prices would be shaded in the case of a round lot.

MOLASSES.

There is no improvement in the molasses market. The trade expected a change for the better after the opening of Lent, but it has not materialized, and business is extremely quiet. There is no special news from the islands regarding Barbadoes, recent cables still quoting 9c. first cost or 14c. f.o.b. at the islands, but no desire is manifested by importers here to operate as far ahead as this. As noted, the spot movement is light at 27 to 27½c. for Porto Rico and 28c. for Barbadoes. Small jobbing lots of both grades are still quoted 30 to 31c.

RICE.

There is no change in the situation of the rice market, business ruling quiet and prices unchanged. We quote: Crystal Japan, \$5 to \$5.25; standard B., \$3.50; Patna, \$4.50 to \$5.25; Carolina, \$6.75 to \$7.75; choice Bermuda, \$4, and Java kinds, \$4.25.

SPICES.

There is a fair trade in spices, and the market maintains its firm tone, notably for pepper. We quote: Pure black pepper, 8 to 10c.; pure white, 12 to 15c.; pure Jamaica ginger, 20c.; cloves, 15c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do., best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 35 to 75c.

COFFEE.

There have been some low-priced offers

made on Rio coffee, but in a general way values are steady and unchanged. Five-bag lots were as follows: Maracaibo, 17½ to 19c.; Santos, 15½ to 17c.; Rio, 15 to 16c.; Mocha, 24 to 26c., and Java, 22 to 27c.

TEAS.

There have been some round lots of Japans and Congous moved from first hands at firm figures since last report, but in a general way the demand is quiet. A marked scarcity of low-grade Japans continues a leading feature of the situation, and values are firm as a result. Blacks, at a range of 11 to 12c., find a good enquiry also. We quote: Young Hysons, 13 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 12 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 21c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 16½ to 20c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

There is no change in Valencia raisins. Business continues quiet and prices steady. We quote: Ordinary off-stalks, 5¼ to 5½c. fine, 5¾ to 6c.; and selected, 6¼ to 6½c., with layers, 6¾ to 7c.

The same remarks apply to California raisins, and advices from the Coast indicate no change, holders being very firm in their views. We quote: 2-crown, 6½ to 6¾c.; 3-crown, 7 to 7½c., and 4-crown, 8 to 8½c.

Sultana raisins are steady and quiet at 7 to 12c., as to grade.

There is no change in currants. Values are steady, though demand is light, while the news from primary markets is of a very firm tenor. We quote: Provincials, bbls., 4c.; half-bbls., 4¼c.; cases, 4¾c.; half-cases, 4½c.; Filiatras, ditto; Patras, 5½ to 6c., and Vostizzas, 6½ to 8c.

Prunes move steadily in a jobbing way. We quote: French, 5 to 15c., as to grade; Austrian, 6 to 8c., and Californias, 10 to 11c. for 40 to 50's.; 9 to 10c. for 50 to 60's.; 8 to 9c. for 60 to 70's.; 7 to 8c. for 70 to 80's., and 6½c. for 90 to 100's.

There is no alteration in figs, prices ranging from 7 to 10c.

A few jobbing lots of dates move out at 5½ to 6c.

Evaporated fruits are steady but quiet. We quote: Evaporated peaches, 11 to 12c.; pears, 9½ to 12c.; apricots, 14 to 17c., and prunes, 3 to 12c., as to brand.

CANNED GOODS.

The canned goods market is unchanged, the firm disposition of tomatoes, corn and peas being sustained. We quote: Tomatoes, 75 to 85c.; corn, 75 to 90c.; peas, 80 to 90c.; beans, 70c. up; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$2 for 2's; raspberries, \$1.40 to \$2; strawberries, \$1.80 to

\$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.55 to \$1.65; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.40 to \$1.45; "Clover Leaf," \$1.35; "Lion," \$1.37½ to \$1.40; Lowe Inlet, \$1.30, in tall tins; cohoes, \$1.20; canned mackerel, \$1.25; Canadian canned beef, 1's, \$1.20 to \$1.25; 2's, \$2.15 to \$2.25; 6's, \$6.75 to \$7; 14's, \$14 to \$15; lobsters, \$10 per case; French sardines, \$10.25 to \$11 extra brands; ordinary brands, \$8 to \$9; Canadian brands, \$4.25.

FISH.

There has been a better volume of trade in fish during the current week owing to the seasonable weather that has prevailed. In pickled fish, however, the weak feeling has continued in B.C. and Labrador salmon and No. 2 green cod, owing to an overstocked market. Prices on B.C. salmon have declined sharply 50c. per bbl., and the latter 25 to 50c. Five and ten bbl. lots of salmon sold at \$10.50, and small lots at \$11, with half-bbls. at \$6. Choice pickled herrings are scarce and firm at \$4 per bbl., while No. 1 ordinary are selling at \$3.25 to \$3.50.

Fresh fish of all kinds moved fairly well. Manitoba pike and white fish continue to decline, however, under increased receipts, selling at 3c. Fresh salmon were firmer at 12c. and supplies of fresh herrings are almost exhausted, prices advancing 25c. per 100 to \$1 to \$1.75. On the other hand,

tommy cods are plentiful and prices are 25c. per bbl. lower at 75c. to \$1.

The only change in smoked fish has been a decline of 10 to 25c. per box in the price of kippered herrings.

Prepared fish are in moderate demand, boneless cod continuing slow but steady, at \$3.75 to \$4 per cwt.

GREEN FRUIT.

There has been a fair demand for green fruit during the past week. Lemons are active and firm at steady prices. Jamaica oranges are about finished for the season. Floridas are in limited supply, and Valencias meet a good demand. Californias sell at \$3.25 to \$3.50 per box for navels and \$2.70 to \$3.50 for seedlings. Bananas meet a fair enquiry, and cranberries are a regular glut on the market this week owing to extremely heavy receipts of inferior stock. We quote: California oranges, \$2.70 to \$4.50 per box; Florida oranges, \$5 to \$5.50 per box; Valencia oranges, \$3 to \$3.75 per box; lemons, \$1.75 to \$2.75 per box, and \$7 to \$9 per chest; cranberries, \$1 to \$4 per bbl.; Spanish onions, 85c. per crate; Malaga grapes, \$7.50 to \$8; bananas, \$2.50 to \$2.75; pineapples, 10 to 35c. each.

APPLES.

The apple market has ruled steady under diminishing stocks of acceptable fruit. Prices, therefore, are 25c. per bbl. higher than they were at \$1.25 to \$2, and under grades range down to 75c.

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In full pound cans. Every one guaranteed.

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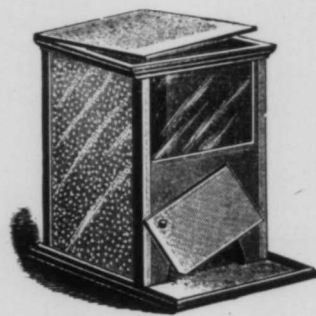
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Ready for the table in 10 minutes. No Soaking. No Boiling. No Odor.

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must be good, safe and profitable enough for every Grocer to handle.

COTTAM'S BIRD SEED occupies this unique position. Embodying the most recent and valuable discoveries for birds, covered by 6 patents, we guarantee 1-lb. packet of C. B. S. better value than 2½ packets of any other brand selling at the same price. This is why C. B. S. is so popular from one end of the Dominion to the other. All wholesalers

APPLES

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Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

CHEESE.

The English markets have been advancing for some days and Cheese will be higher. We have:

**CHOICE FALL MADE
LARGE SIZE CHEESE
TWIN CHEESE
STILTON CHEESE
"STAR" CREAM CHEESE
"PEPSIN" CREAM CHEESE
"MEADOW SWEET" CHEESE**

Write for quotations.

F. W. Fearman
HAMILTON
HAMS, BACON, LARD.

DRIED APPLES.

The dried apple market continues deadly dull, and there are few offers of car lots with few buyers. We quote: 3 to 3¼c., and evaporated, 4c.

COUNTRY PRODUCE.

EGGS—The market has had another decline. We quote: New laid, 13 to 15c.; Montreal limed, 10½ to 11c.; and western limed and held fresh at 8 to 10c. per dozen.

BEANS—The demand for beans is slow, and prices are unchanged at 60 to 65c. in car lots, and at 70 to 80c. in a jobbing way.

POTATOES—The market for potatoes continues quiet at 35 to 40c. per bag in car lots, and at 45 to 50c. in a small way.

PROVISIONS.

There has been a firmer feeling in pork since last report and prices have advanced 50c. We quote: New packed Canadian pork, \$11.50 to \$12.50; old at \$10.50 to \$11 per bbl.; pure Canadian lard, in pails, at 5½ to 6c., and compound refined at 4½c. per lb.; hams, 9 to 11c., and bacon, 8½ to 9½c. per lb.

The receipts of dressed hogs were small, for which the demand is good, and prices for choice light rule firm at \$5.75 to \$6 per 100 lbs., in car lots, and \$6.50 to \$7 in a small way.

FLOUR, MEAL AND FEED.

There was no marked improvement in the demand for flour, the call being principally for small lots to fill actual wants. We quote: Winter wheat patents, \$4.40 to \$4.65; straight rollers, \$4 to \$4.20; and in bags, \$1.95 to \$2. Manitoba spring wheat patents, \$4.70 to \$5.05; and strong bakers', \$4.25 to \$4.65.


A fairly active business continues to be done in feed, and the tone of the market is firm at \$12 for Manitoba bran, and at \$13 for shorts per ton, including bags.

Business in oatmeal continues exceedingly quiet and prices rule easy at \$2.80 to \$2.90 per barrel and at \$1.40 to \$1.45 per bag for rolled oats.

In baled hay business is still quiet, the demand only for small lots at \$8.50 to \$9 for No. 1, and at \$7.50 to \$8 for No. 2 per ton in car lots.

CHEESE AND BUTTER.
Cheese remains quiet and unchanged,

Why not sell your customers the best?
One trial will convince you that

BROCK'S BIRD SEED 

is the cleanest, best and most nutritious seed in the market. All wholesalers.

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Wholesale trade only.

BUTTER

Good demand for choice Roll Butter. If you have any on hand, let us hear from you. . .

The WM. RYAN CO. Ltd.
70 & 72 Front St., East
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S. K. MOYER,
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Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

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HAM AND EGGS

NOTHING NICER, if you eat "MAPLE LEAF" Brand HAMS or BREAKFAST BACON.

We have the eggs too—fresh, new-laid stock every day.

D. GUNN, BROS. & CO.
PORK PACKERS,
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FRESH ARRIVALS

FANCY CALIFORNIA WASHINGTON NAVELS
BUDED SEEDLINGS
SEVILLE (Bitter) ORANGES for MARMALADE
Fine Quality VALENCIAS 420's and 714's
Extra FANCY LEMONS

All above are of fine quality and free from frost.

HUGH WALKER & SON
GUELPH, ONT.

locally. There is further talk regarding fodder cheese, but the offerings so far have been inappreciable as a serious factor of supply. The cable was unchanged at the decline.

Business in butter is confined to the merest jobbing trade. Creamery moved out quietly to-day in small lots at 18½ to 19c., and roll dairy, 11 to 13c. The offerings of the latter are decreasing, and the occurrence is welcome to all holders of butter.

The exports of dairy produce last week were 1,059 cheese and 191 butter to Bristol, 1,058 cheese to London, and 126 butter to Liverpool.

MONTREAL NOTES.

Advices from Barbadoes still quote the first cost of molasses at 9 to 14c. f.o.b. at the islands.

Morrow & Ewing have placed some round lots of Japan and Congou teas lately at firm values.

There have been low offers of Rio coffee in round lots lately, but they are not a fair criterion to go by.

The expected Lenten improvement in the demand for molasses continues to disappoint holders of the staple on this market.

Pork has advanced rather sharply during the week, both new and old packed being held 50c. per bbl. higher than a week ago.

The Laing Packing and Provision Co. have issued a new price list. It will be mailed to any one who cares to apply to the company for it.

Advices from the Coast on California raisins continue firm, stating that stocks at primary markets are as limited as ever and that holders are firm in their views.

Heavy receipts have led to another decline of 50c. to \$1 in pickled British Columbia and Labrador salmon and No. 2 green cod is 25 to 50c. lower from the same cause.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., March 11, 1897.

THERE is noticed a better movement in goods since the first of the month, but the weak state of the markets in many lines affects business considerably, and until the matter of duty is settled the feeling will be an uneasy one. Among some the proposed changes in the American tariff also affect their business. The lumbermen, however, who might be very much affected, are feeling easy in the matter, as many of them have already sold their season's cut to the dealers buying for the English market. This is true chiefly of our own mill-owners. A large number of Americans have mills here, which use

American lumber, which is cut from the American side of the St. John River, and which under the former American duty was allowed into that market free. There is a chance that the new tariff may affect them. The making of lime is a large industry here, and the new year's business is now beginning.

OIL.—The demand for burning oil is light, not only on account of the season, but because of the general feeling that the duty will be less. Many dealers in lubricating are advising buyers to hold their orders. These orders, which are usually taken now, are not filled till later, and buyers are advised to await the meeting of Parliament, as they can do so without any inconvenience to themselves, and the price will not at least be higher, and may be lower. We quote: Best American burning oil, 19½ to 20c.; Canadian, 18¼ to 19c.; prime, 16 to 17c.

SALT.—The low price at which coarse salt has been offered has created a large demand, and the regular arrival of shipments by steamer during the winter has caused it to be distributed earlier in the season than usual. The fact that there is a better profit and much less trouble in selling from vessel's side has had the effect of causing importers to push sales while goods were landing. Market is easy. We quote: Coarse, 45 to 50c.; Liverpool factory-filled, 90c. to \$1; Canadian fine, 90c. to \$1 per bag.; 5-lb. bags, in bbls., \$3 to \$3.25; 10-lb. bags, in bbls., \$2.85 to \$3; butter and cheese salt, bulk, \$2.60 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, \$2 per case of 2 doz

CANNED GOODS.—There has been a better demand during the week. This has been particularly noticed in regard to canned fish, such as salmon, haddies, clams, etc. Lobsters are very scarce; the few new which have arrived here, finding a bare market, were quickly sold. The outlook is for a continuation of the high prices which have ruled during the past season, or even higher prices. We quote haddies a little lower. Competition is tending to drive the price down. Tomatoes, peas and peaches hold firm. We quote as follows: Corn 65 to 70c.; peas, 75 to 90c.; tomatoes, 80 to 90c.; gallon apples, \$1.80 to \$2; corned beef, Canadian, \$2.25 to \$2.35; American, 2-lb tins, \$2.40 to \$2.50; 1-lb tins, \$1.30 to \$1.50; oysters, 2's, \$2 to \$2.20; 1's, \$1.45 to \$1.65; peaches, 3's, Canadian, \$2.75 to \$3; 2's, \$1.90 to \$2; pineapple, \$2.25 to \$3; salmon, \$1.30 to \$1.40; lobsters, \$2.20 to \$2.25; haddies, \$1.15 to \$1.25; clams, \$5 for 4 doz; chowder, \$2.60 to \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1 per doz.; kippered herring, \$1.10 per doz.

DRIED FRUIT.—There is but a quiet business. California loose muscatels are quoted rather lower on the Coast. This was not expected and it is thought there will soon be at least a return to the old prices. In California prunes the same lower tendency has been noticed and the same outlook is ahead—that of higher prices in the near future. Our people are not, however, large buyers; indeed, many of the wholesale grocers do not handle California prunes at all. Evaporated apples keep low. The quality is as a rule poor and buyers should be careful not to be led by low quotations to buy poor goods. Dried apples are a drug. With the exception of apples prices in dried fruit are held firm here. We quote: Valencias, 5 to 6c.; California L.M. 3-crown, 7½ to 7¾c.; London layers, \$1.75 to \$2; currants, cases, 4¾ to 5c.; bbls., 4¼ to 4½c.; cartoons, cleaned, 7½ to 7¾c.; bulk, cleaned, 6¼ to 6½c.; prunes, boxes, 5 to 10c.; dates, 4½ to 5c.; dried apples, 3 to 3½c.; evaporated apples, 5c.; onions, \$3; cocoanuts, \$4 to \$4.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 6½ to 7c.; Valencias, layers, 6½ to 7c.; Malaga loose muscatels, 6 to 6½c.; 4-crown L. M. Californias, 8½ to 9c.; seeded muscatels, 1-lb. cartoons, 12 to 13c.

GREEN FRUIT.—The mild weather is helping the fruit trade and an improved demand is noticed. Apples are off somewhat in the English market, but here good stock is higher and finds fair demand. The stock which some shippers want to send here, not being in condition to keep, is, like the bulk of the stock here, of little value. Oranges have a large sale, both Valencia and California. Bananas are finding a better demand. Lemons keep low, showing no change in value. Cranberries very dull. We quote: Messina lemons, \$3 to \$3.50; oranges, Valencia, \$3.25 to \$4; California oranges, \$3.50 to \$5; Florida oranges, \$5.50 to \$6; bananas, \$1.75 to \$2.25; apples, \$1 to \$1.50 per bbl.; cranberries, Cape Cod, \$4 to \$5.50 per bbl.; bog cranberries, native, \$3 to \$4.

SUGAR.—There is some sugar being sold here, but refineries hold firm to prices and will not sell futures. Outside of having a stock in case of change in duty there is little object in wholesale houses buying, as outside demand is quiet. We quote:

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BICYCLE, COMET, WEIGHT 25 lbs.; WILL SELL for \$25 delivered. Apply Box 11 GROCER. (11)

WANTED Consignments of BUTTER, EGGS & POULTRY

Quick returns guaranteed.

CHAS. J. GRAHAM, Produce and Commission Merchant
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RUBBER, BRASS AND STEEL STAMPS

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Smoked Hams Smoked Rolls Pure Lard

UNSURPASSED IN QUALITY
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PARK, BLACKWELL & CO., Ltd.

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Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a *good thing*? Write

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Ask our Travellers to show you our LEADERS in BULK

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SPLENDID VALUES.

Agents in Canada for ENGLISH BREAKFAST HOP TEA.

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Once Tried Always Used.

BALFOUR & CO., HAMILTON

Of Unsurpassed Purity and Strength

Is what you can safely guarantee every gallon of

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You sell to be, if you get your supply from

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Only a limited quantity left in 10 and 20-lb. CADDIES.

WARREN BROS. & CO.

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Ceylon Tea

Is never sold on consignment.

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PURE LARD

Another carload just to hand.

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has always been a favorite, and it is a profitable article in constant demand. Why should it be necessary to have your good trade experimented on with new brands having no reputation?

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THE BEST MADE

For the Whitest, Lightest and Sweetest Cakes

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Ocean Wave Baking Powder



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HAMILTON, ONT.

OUR STANDPOINT

In pushing our biscuits we admit there are already excellent brands on the market. We nevertheless have solid practical reasons for considering that

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are better, and this view is being convincingly confirmed by daily extensive and extending demands—the true touchstone of merit.

The Manufacturer, R. E. Jamieson, Ottawa

Granulated, $4\frac{1}{8}$ to $4\frac{1}{4}$ c.; yellows, $3\frac{3}{4}$ to $3\frac{3}{4}$ c.; Paris lump, $5\frac{3}{4}$ to 6c.; powdered, $5\frac{1}{2}$ to 6c.

MOLASSES—Trade keeps dull, with prospect, as already noted in THE CANADIAN GROCER, for low prices this spring. There is quite a stock of old still here, some of which is not desirable stock, and new is expected very soon. New Orleans continues to have a good sale. We quote: Barbadoes, 25 to 28c.; Porto Rico, 28 to 30c.; New Orleans, bbls., 26 to 28c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; Nevis, 25 to 26c.

DAIRY PRODUCE—Eggs are tending lower. There is a good demand, but retail dealers like to make a leader of eggs at this season and do everything in their power to break the market down, and they make the matter worse by selling them at retail at cost or less. Butter is dull and largely of poor quality. For best quality a fair sale and price is reported. Ontario butter is offered low. There is some sale for it in large rolls. Cheese is rather higher. They are scarce, but there is only a small demand. We quote: Dairy tubs, 14 to 17c.; creamery, 20 to 21c.; prints, 20 to 22c.; eggs, 13 to 15c.; cheese, 11 to $11\frac{1}{2}$ c.

FISH—The Lenten season makes a stir, but nothing very large. The chief sale is for pickled fish, of which there is little be-

sides Bay and Grand Manan herring to be had. Seldom has large pickled fish been so scarce here as this season. In fresh fish quite a few frozen cod and pollock have been received, but very few herrings. From this out the weather is very much against frozen fish. Herring maintain their firmer price—that is, smoked herring. Some very nice dry fish are here and command a good price. Smelt are done and lobsters are very scarce. We quote as follows: Large cod, \$3.25 to \$3.50; medium, \$2.75 to \$3; pollock, \$1.15 to \$1.25; bay herring, \$1.30 to \$1.35 per half-bbl.; smoked, new, 7 to 8c.; shad, half-bbl, \$4.50 to \$5.50; boneless, $2\frac{1}{2}$ to 8c.; bloaters, 50 to 65c. per box; kippered, \$1 per box; Barrington, \$3.25 per bbl.; Shelburne, \$3.50 per bbl.; frozen herring, 65 to 70 per 100; smelt, 4 to 5c.; frozen cod, 2 to $2\frac{1}{2}$ c. per lb.; lobsters, 4 to 6c. each.

PROVISIONS—There is little, if any, change. While there is a fair demand for smoked meat and lard, pork and beef are dull. In lard there is a great range in price between Ontario dealers. We quote: Clear pork, \$12.50 to \$13.50; mess pork, \$12 to \$13; plate beef, \$11 to \$13; hams, 10 to 11c.; rolls, 7 to $7\frac{1}{2}$ c.; pure lard, $6\frac{3}{4}$ to 7c.; compound, $6\frac{1}{4}$ to 7c.

FLOUR, FEED AND MEAL—While dealers are holding off expecting lower prices in

flour, and while prices are somewhat easier, there are not wanting features in the market to point to higher prices in the near future. Both oats and oatmeal are easier. In oats the quality is not as satisfactory as might be wished in many cases. Beans, while very low, seem at last to have touched bottom. Dealers here have large stocks. Feed is rather higher and scarce, but there is little demand. Cornmeal continues to move freely at the low price. We quote as follows: Manitoba flour, \$5.40 to \$5.50; best Ontario, \$4.80 to \$4.90; medium, \$4.70 to \$4.80; oatmeal, \$3.25 to \$3.30; cornmeal, \$1.75 to \$1.85; middlings, car lots, in bulk, \$14 to \$15; bran, do., do., \$12.50 to \$13.50; hand-picked beans, 90c. to \$1; prime, 80 to 90c.; oats, 30 to 32c.; hay, \$11 to \$12; barley, \$3; round peas, \$1.15; split peas, \$3.10 to \$3.25; yellow eye beans, \$1.50; buckwheat meal, \$1.20 to \$1.25; grey, \$1.75 to \$2.00.

ST. JOHN NOTES.

Deposits for last month in Savings Bank were \$73,263, and withdrawals, \$57,788.

Dearborn & Co. have received a shipment of "Owl" brand seeded muscatel raisins.

A car of jelly and jam from R. J. Graham, Belleville, was received by the St. John agent, J. Hunter White, this week.

The well-known firm of F. Tufts & Co. has been dissolved. The business will be

A Comparison

That is, a taste of one and a taste of the other, will show you at once the difference between

MacLAREN'S IMPERIAL CHEESE . . .

and any other cheese in the world. We fear no comparison: on the other hand, we are willing to have our cheese subjected to any test, for we know that in point of flavor and keeping quality it is **PERFECTION.**

Have you seen our New Holder?

A. F. MacLAREN & CO. - TORONTO.

Heinz's Pickles.

Heinz's Tomato Chutney possesses a heavy body, a rich, spicy vegetable flavor, and all of those other desirable qualities which go to make up a most pleasant relish. It is both appetising and nutritious, and one of the choicest of condiments.

For sale by _____

Hudon, Hebert & Cie., Montreal.
H. P. Eckardt & Co., Toronto.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The **GENUINE**
always bear this
Keystone trade-mark.



continued by Francis Tufts at the same stand as usual.

All cases of canned lobsters must now have a Government stamp upon them. The sale of unlabelled cases will not be permitted. The object is to prevent the taking of lobsters during the close season.

There is considerable feeling here over a tax the Provincial Government talk of putting on travelers from outside points and on resident agents for outside houses. It is not at all favored by our business houses. Many merchants go so far as to say that if there must be a tax let it be a direct tax on the business houses here.

Mr. Graig, representing D. McDougall & Co., of Glasgow, called on THE GROCER this week. He reported a large business in Halifax, particularly in fire bricks, his orders being over twice as large as usual, owing to the opinion there that a duty would be put on. His St. John trade was satisfactory. While here he left an order for box shooks. His firm buys them principally in Norway. From St. John Mr. Graig goes to Bangor, Maine. He will be on this side till June.

Some of the Montreal wholesale houses are finding it difficult to fill orders, on account of sickness among their employes. One house reports that eight of their staff are on the sick list.

BROKERS ON THE MOVE.

THE beginning of March has witnessed quite a shuffle of quarters by grocery brokers in Toronto. And the peculiarity about it is that they have all settled down in one building, namely, the Gooderham building, the site of the old "Coffin block."

Messrs. Fred Dane and W. H. Halford have moved into the basement, the former from the Fiske and the latter from the Board of Trade building. Mr. Dane represents Hanson, Sons & Barter, tea merchants, London, Eng., and Mr. Halford is the representative of Peek Bros. & Winch, Ltd., tea merchants, of the same place, but in addition to that they will jointly look after the interests of Morrow, Ewing & Co. of Montreal, who control the business in Canada for the Japan Tea Firing Co., Ltd. and the Japan Tea Exporting Association.

Into the first floor of the same building have moved J. L. Watt & Scott, foreign fruits and tea brokers. They occupy two large rooms, one facing Front and the other Wellington street. This firm formerly occupied part of the Salada Tea Co.'s warehouse, who now need the whole premises for their own business.

Immediately above Watt & Scott, Mr. Wallace Anderson, representing the Acadia

Sugar Refinery, has taken an office and will shortly move into it.

All the offices are handsomely appointed and well lighted.

TO ESTABLISH TEA STANDARDS.

The bill for the exclusion of impure and spurious teas, which passed the Senate on Friday of last week, was signed by President Cleveland on Tuesday. Preparations are already being made to secure a proper representation of the New York tea trade upon the Board of Experts, who will establish standards. The board is to be constituted of seven members, to be selected by the Secretary of the Treasury. A petition is now being circulated in the trade recommending the appointment of Thomas A. Phelan, of Geo. W. Lane & Co., and Joseph H. Lester, of Joseph H. Lester & Co., as members of the board. Mr. Phelan took an active part in the movement for new legislation.

The bill as finally passed, provides that the Board of Experts shall simply establish standards, and will not act as arbitrators as provided in the original bill, the settlement of disputes being left to the Board of General Appraisers.

The members of the board will receive \$50 and expenses each for their services. The standards established will be subject to revision once a year.—N.Y. Journal of Commerce.

HAMILTON'S PURE FOOD SHOW.

THE arrangements to be made by the Retail Grocers' Association of Hamilton and the ladies of the School of Domestic Science for the holding of their Pure Food Exposition in the drill hall of that city, from the 5th to the 10th of April, are rapidly nearing completion. The committee tells us that they are receiving encouragement from manufacturers, and that almost everyone has taken an intense interest in the exhibition. It is the wish of the committee that Canadian food products particularly be well represented. It has been said, and with truth too, that some of the food expositions or shows in the United States have been of no value to the exhibitors. The reason for this has been that these different shows were gotten up by professional food show organizers who had no interest in the show whatever except the making of money for themselves. The committee of the Hamilton Retail Grocers' Association and the ladies of the School of Domestic Science wish the manufacturers and dealers to understand that their first endeavor will be to see that the exhibitors' interests are looked after.

In order to furnish attractions for the housekeepers who will attend the show the very best lecturer on the continent of Am-

erica has been secured in the person of Mrs. S. T. Rorer, of Philadelphia, who will lecture and demonstrate every afternoon. In the evening band concerts and other musical entertainment will be given, and prominent speakers of the day will be asked to give addresses on Canadian food products and other subjects appropriate to the occasion. Exhibitors have the privilege of selling their goods direct to the housekeeper and placing directly before them the merits of their goods.

Further particulars of the Exposition can be secured by addressing F. R. Close, chairman of the committee.

CANARY SEED SITUATION.

THE following is from a resume of the canary seed situation, by Prashkauer & Co., Ltd., London: "The immediate cause of the Argentine Republic entering this field of enterprise appears to have been the high prices established during the years 1892 to 1893, when the value of canary seed ranged between 70s. and 80s. per qr. (646 lbs.). In the latter year, as a matter of experiment, some 1,000 qrs. were grown, and this was soon followed by the production of about 5,000 qrs. in the following year and as much as 30,000 to 40,000 qrs. in 1895. The prices then ranged from about 40s. to 50s. per qr. for a short time, and while a small portion of the Argentine producers had the advantage of realizing

such prices, the bulk of the seed was thrown on an overstocked market, with such disastrous consequences that the prices dropped down to as low as 22s. to 23s. per qr. for La Plata and 27s. to 28s. for f.a.q. Turkish seed, and remained at these figures during the best part of last year. Considering that canary seed is only cultivated on a small acreage, and that its ingathering and disposal is much more expensive than that of the great food staples, it was found that it would only pay the farmers if they could realize for same a price considerably above that of wheat, and as soon as the Argentine farmers were impressed with the apparently permanent nature of these low figures they abandoned the production in just as striking a way as they had taken it up a few years previously. According to the latest reports the growing of canary seed has practically been abandoned, and there is nothing obtainable in that country except a very few odd lots, for which owners are looking for prices far above those realizable at present." The only country that so far has steadily kept on producing this seed, and which has from time immemorial been familiar with its cultivation, is Turkey. During the time when wheat ruled at very low figures Turkey has kept on growing this seed, being satisfied with getting for same a little over wheat price, but now that wheat is selling considerably over the value of canary seed it is hardly to be expected that Turkey will, even providing that the crops are favorable, have anything like its usual acreage under this crop.

Do Not Be Deceived

By unscrupulous imitators of The National Cash Register Company. We make 90 kinds of cash registers. Prices from \$10 to \$375.

We have just put on the market three new detail-adding National Cash Registers. No. 11 sells for \$40, No. 13 for \$60, and No. 14 for \$80.

We do not buy registers sold by other companies. Public statements to the contrary are false. Persons buying such registers do so at their own risk.

We also sell second-hand National and other registers taken in exchange for latest improved Nationals at the lowest prices. Address Dept. P, The National Cash Register Company, Dayton, Ohio, U. S. A.

Toronto Office, 6 Rossin Block, King Street, W.

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No. 13



RETURNED
March 15/97

Why buy a Cash Register that is manufactured in the United States, and send your money to support a country that will not allow our mechanics to go there to work, when you can buy the same article manufactured in Canada at a much lower price?



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You can save money by buying a National Cash Register as made by the Hamilton Brass Manufacturing Co., Limited, as they are equal in every respect to the Register made in the United States.

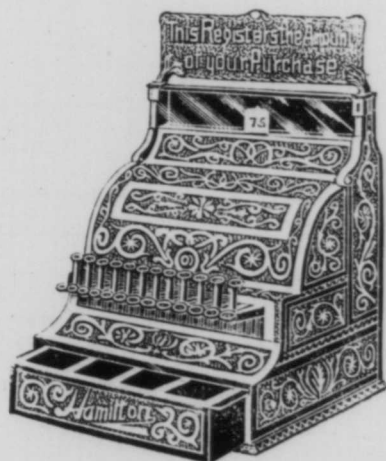
THE HAMILTON CASH REGISTER

is guaranteed for five years, and by a good reliable Company located here, while the Yankee machine is only guaranteed for two years and by a Company located in the United States, so that you really have no redress without going to the United States and compelling them to make guarantee good. We are having Yankee machines sent to our factory every few days for repairs, as owners cannot get the Yankee makers to repair them. We guarantee to save you from \$10 to \$75 on the price the National Cash Register agent will sell their machines at. We can supply the Hamilton Cash Register, which is a duplicate of the National Cash Register, at the following prices :

\$ 75.00
95.00
110.00

\$120.00
135.00
140.00

\$160.00
165.00
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HAMILTON BRASS MFG. CO.
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HALIFAX TRADE GOSSIP.

THERE is very little change in the tenor of trade since last week. Paper was well met in the banks on the 4th. Orders are not numerous, and what are coming in are small. This is attributed to the uncertainty of tariff changes, which phrase is becoming a chestnut in trade reports.

The position in mackerel may be called a shade better than at any time since the opening of the year. Lenten demands have greatly lessened stocks, particularly of the larger sizes. While receipts at New York and Boston of Irish fish are fully equal to the demand, the trade is looking for a larger grade of fish than those offering, and as a consequence Magdalen, Gloucester and Nova Scotia large fish are \$1 per barrel firmer.

The codfish market continues dull, the last advices from the West Indies giving poor encouragement to holders. The Brazil market is much better, and a further advance is looked for there.

The weather will soon permit our western shore fishermen putting their half-cured cod in a marketable condition.

New smoked herrings are in the market, but this article is much smaller than usual.

The provision market is dull. There is some enquiry from the lumbering camp for salt beef, which is quoted at \$10 per barrel. P. E. Island mess pork is dull, the quotation being \$12. There is a drop of 50c. per barrel, being quoted at \$12.50 to \$13. Canadian plate beef has also dropped, and is quoted at \$10.50. American clear pork is worth \$14.

The fresh beef market is brighter this week. Choice stocks Canadian beef have sold as high as 7¾c. Ordinary Canadian dressed beef is worth 7c., which is a jump of 2½c. in a week. Choice lamb is worth 8 to 8½c., and dressed hogs 6 to 6½c. Nearly 300 carcasses of Ontario beef have been received on this market during the past two weeks. The price paid was 2c. advance on last winter. Native beef is worth 6½c., but the local market has to rely on Ontario for stocks to meet the demand.

The poultry market is flat. Saturday dealers were offering Ontario geese and turkeys, which had been frozen and thawed out, at a very low figure. A large quantity was unfit for use.

Butter is in abundant supply. Canadian prints are worth 22c. Ordinary and cheap grades are in large supply and hard to move at 10 to 14c.

Cheese is scarce and the market firm. The market price is 12c., which will likely be maintained.

Eggs are coming in very freely, and choice stocks can be had at 16c.

There is no visible change in the flour market. A. O. Hastings, representing the Lake of the Woods Co. in the Maritime Provinces, told THE GROCER that he found trade exceptionally quiet. Local quotations are: Ogilvie's Hungarian Patent and Five Roses, \$5.40; Manitoba bakers', \$5; Goldie's People's and Gilt Edge, \$4.75; Tillson's Obelisk, Kent, Beaver and Sunbeam, \$4.40; 90 per cent. patents, \$4.30; straight, \$4.20; extras, \$4.

The produce market is firm. Potatoes are quoted at 40c., and dealers expect 50c. before the winter is over. There are several cargoes in bulk, which the holders do not care about breaking until spring. Oats are worth 30c.

The assignee of Hubley, Teas & Co., advertises the real estate and stock for sale by tender.

Cunningham & Curren, flour and commission merchants, offer their wharf property, warehouses and mill machinery for sale.

The stock of George F. Schwartz & Co., teas, is offered for sale by tender by the assignee.

Prince Edward Island is a pork-producing country. Messrs. B. and M. Rattenbury, of Charlottetown, are contemplating building an extensive establishment for the slaughtering and dressing of hogs as well as all other kinds of meats. They propose that the bulk of the slaughtering for the island shall be done in this establishment and have asked the City Council for tax exemptions, free water and other concessions.

Green fruit dealers are expecting Bermuda onions and tomatoes by the boat due this week. Georgia tomatoes are now on the market. Oranges and lemons are plentiful and cheap. Valencias, 420 count, are selling for \$3.25. Good apples are becoming scarcer. Baldwins are worth from \$2.25 to \$2.50. Cape Cod cranberries are worth \$2 per box and \$6 per bbl. Good stock onions are worth 2½c.

DISCOVERED BY ACCIDENT.

A curious thing happened in a certain importing house of this city several years ago. The firm had run out of a certain blank form, which they used as a guide for the shippers, bookkeepers, etc., and in order to enable the printer to furnish a fac-simile, a sample was given him from an old file, with the request that it be returned. When the blank forms were delivered, the printer returned the "copy," and the clerk who received it was about to replace it on the file when he noticed that the check of the billing clerk was missing from the form. The goods described in the form were of the value of several hundred dollars, and according to the hieroglyphics in pencil and writing ink, they must have been de-

livered, even if not charged for, several months previously. An investigation confirmed the suspicion which the absence of the billing check had aroused, and the necessary steps were taken to collect the amount due the firm on the original transaction. It was a bare accident that discovered the error, and if such things are liable to happen in houses where system is well nigh perfect, what must be the losses in the slackly conducted businesses, such as some of the retail grocers control?—Merchants' Review.

THE DEATH OF MR. AUSTIN.

THE recent demise of Mr. James Austin, president of the Dominion Bank, removed from active life in the financial world of Toronto a man whose industry, shrewdness and sound commercial sense were justly respected all over the country. Mr. Austin organized the Dominion Bank, and for years watched over its interests as it rose to be one of the wealthiest institutions and most successful financial undertakings in Canada. A commercial community benefits much from a man of this type, and the great institution which prudent sagacity and financial talent have brought to its present prosperity has long been a source of pride to the city of Toronto.

The late Mr. Austin was also president of the Consumers' Gas Co. of Toronto, and the vacancy on the board of that company has been filled by the appointment of Mr. Thomas Long. This gentleman, through his connection with the extensive firm of T. Long & Bro., Collingwood, and other commercial enterprises, is well-known as a business man of ripe experience and integrity.

Sir Frank Smith has since been elected to the presidency, and Mr. E. B. Osler to the vice-presidency.


STURGEON ARE GETTING SCARCE.

Large numbers of very small sturgeon, many scarcely over a foot in length when trimmed, are now coming to this market. Just where these young fish are caught cannot be ascertained, but it is said some are caught with hooks and more in gill nets, while fishing for salmon, says The Oregonian. It is said that many of these gill nets are made so wide as to rake the bottom and so pick up the little sturgeon, and they will keep the river so well cleaned that it will never get stocked with large sturgeon again unless something is done to protect these fish. An old fisherman says that if Sturgeon Lake, on Sauvie's Island, which used to be a favorite haunt and spawning ground of the sturgeon could be set aside for a sturgeon hatchery, and no fishing for sturgeon allowed there, the rivers would soon be stocked with young sturgeon. To this it is objected that the carp in the lake would probably eat up all the sturgeon spawn, and that it is no use to stock the river with young sturgeon if they are all to be caught and sent to market before they attain any size. Before the sturgeon fishery of Columbia can ever again amount to much, something must be done toward propagating and protecting these fish and, so far, no one seems to take any interest in this matter.

Pure Food Exposition

ONE
WEEK

APRIL 5 to 10.

 HAMILTON.

Under joint management of the Hamilton Retail Grocers' Association and School of Domestic Science.

Mrs. Rorer, of Philadelphia, will lecture and demonstrate every afternoon. Musical programme and prominent speakers every evening. Manufacturers and dealers are invited to make an exhibit of their products. For particulars address

F. R. CLOSE,

Chairman Pure Food Committee,

Hamilton, Ont.

DUST—SIFTINGS

They may be scarce in some quarters but not with us.
We have in stock to offer at old prices

**600 Half-Chests of Dusts
and Siftings**

Ask for samples—
get our prices.

There is money for
you in this lot.

L. CHAPUT, FILS & CIE., Montreal



**Almost . . .
everybody . . .**

knows and admits now, that the teas of Ceylon and India are the best the world produces. The finest pickings of this growth go into the hands of Appleton, Machin & Smiles, packers of

Appleton's ^{India and Ceylon} Teas

AGENTS:
F. Magor & Co., - - Montreal.
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OUR . . .

**“VICTORIA” BRAND
JAPAN TEA (Registered)**

Is the best value ever offered on the market for so low a price. . . .

Write for sample and price. It will pay you.

LAPORTE, MARTIN & CIE. IMPORTERS Montreal



New Cook (soliloquising). Here you go, you nasty hand-rolled, messy stuff. I don't have nothing but clean, machine-made Ceylon tea in my store cupboard.

What the Cook says--goes.

The wise Grocer, like the wise householder,
buys only

Ceylon

Teas —

[N.B.—The teas of Ceylon, unlike those of China and Japan, are not rolled by hand; they are machine-made, and consequently clean.]

MODEL HOME FOR HORSES.

AT the annual meeting of the Western Pennsylvania Humane Society, held recently in this city, the gentleman who introduced Mr. H. J. Heinz, one of the speakers, to the company, referred to him "a great friend of humanity, whose very horses slept in iron bedsteads, on spring mattresses, and in all things fared sumptuously." Mr. Heinz, in acknowledging the introduction, invited any interested persons present to visit the stables of his company.

The invitation was accepted a few days ago by a party of the humanitarians, the majority being ladies, and the home of the favored equines was critically inspected. The structure is one of their several buildings, located on Main street, North Side, standing apart from the others, facing the new "Baked Beans" building. For years H. J. Heinz Co., the well-known manufacturers of pickles and food products, have been planning to erect a model stable, and after a satisfactory experimental period, two years ago began the erection of the present unique structure completed a few months since. It is so planned as to accommodate fifty horses on each floor.

AN IMPRESSIVE BUILDING.

The structure looms up impressively from an exterior view. It occupies a ground space 100 x 100 feet and is three storeys high, with a basement. It is constructed of mottled pressed brick, with Cleveland stone trimmings. It is Romanesque in design, and with its towers and battlements and great circular entrance suggests a castle. Windows are numerous on the four sides of the building, those in front being of plate glass. The view is unobstructed in all directions.

The interior is steel construction, built with concrete, with all appliances of iron or steel, and is absolutely fireproof. This idea was uppermost in the construction of this building, and is carried out by the most modern and ingenious equipments.

The entrance for individuals is made through a corner tower, within which is a spiral iron stairway, built into the brick wall on one side and supported on the other by a large continuous water conductor, which is supplied with hose connections for each floor, ready for use in case of fire. This tower is cut off entirely from the stables, save for the doorways at each floor, and these are supplied with iron doors.

The horses make their entrance through the large doorway in the front of the building; it is on this floor that the wagons are stored. About one-third way through the building they turn to the right and pass through a doorway to an inclined roadway, floored with rubber hose to prevent slipping,

by means of which they ascend to the floor above. This inclined roadway is entirely separated from the stables proper, and there is no connection between one floor and another except by means of the shut-off tower and inclined roadway. If by any means outside heat should reach these entrances, the fusible link that holds the doors open would be melted, and the iron doors close automatically. All of the floors have steel girders, with concrete filling. There is no wood about the stalls, and the only combustible material about it is the hay stored on the third floor, in the rear. This floor, like the others, is fireproof, while the roof is constructed lightly, so that should the hay in any way become ignited it might be entirely consumed without damaging the remainder of the building. It is lighted throughout by electricity. Notwithstanding the cost of construction it is the only one of their group of buildings, which altogether have an aggregate floor space of over nine acres, that is not insured.

Upon the second floor, where the horses are kept, there are the rows of clean "bedsteads," with their springy mattresses. There is the bathroom, if the horse needs a spray, or his tired hoofs a soak. There is the hospital, if he is ill, and, alas! there is also the jail, if he is naughty and inclined to kick. But the jail is seldom used in this model home for horses. It is only as some newcomer objects to the general cleansing, which the "stable boss" insists upon before enrolling for bed and board, that the two little bare rooms, with hard floor and harder walls, obtain occupants.

REMOVING THE HARNESS.

His harness and trappings are removed and swung on the hooks hanging from an overhead trolley; then the keeper with one push, sends the burden to the harness room at the other end of the building. The harness of each horse is thus hung up for the night. By an overhead switch in the harness room, each set of harness required may be swung out and down the long track when needed.

After his trappings are removed, Mr. Horse has his toilet made. If he needs a bath for sore hoofs, or minor ailments, he is taken to the bathroom, an apartment with a soft spongy flooring, and partitioned off with glass sliding doors from the dormitories. If the horse, however, needs the attention of the veterinary, he goes into another apartment, floored with cork brick, also separated by glass doors, and receives his treatment. The cork bricks, imported from England, are composed of cork and asphaltum, impervious to moisture, and are of a spongy nature, which prevents slipping.

UNDER ELECTRIC BRUSHES.

Should a horse require neither bath nor

hospital, after his harness is removed, he walks at once to the electric brushes. These brushes are circular and are suspended from overhead mechanism, which is operated by an electric motor. The attendant guides the rapidly whirling brushes, and in five minutes the horse is sleek and clean from head to tail, long brushes doing duty on legs, and shorter ones on body. Then he goes to his own particular bed.

There are modern ventilators to keep the air pure and sweet; there are steam radiators to warm the atmosphere during extremely cold weather; there are screens to every window, an embargo to the smallest gnat or fly, so that they can no more gain entrance here than to the parlor of a modern home.

The partitions of the stalls suggest the bedstead idea. They are of pipe iron bars, perpendicular, and same distance apart, to secure as complete ventilation of the stable as possible. The upper portion of this partition is stationary. The lower half swings backward or forward. As the horse kicks in his dreams or in his efforts at rising or lying down, the lower portion "gives" in its swinging motion and prevents the damage which in time befalls a rigid partition.

PLENTY OF VENTILATION.

The swinging framework is also of pipe iron, as open as the sides of a child's crib, and does not hinder the ventilation. The floor or bed of this bedstead is of cork brick. Seven hardwood slats, set in lengthwise, form a narrow centre to the flooring, to the distance perhaps of three feet from the lower end of the stall. These slats are in iron grooves and may be removed at any time. They furnish a slight "spring" to the mattress of hay and answer the purpose of drainage.

The bedsteads end in tall iron posts, topped with silver acorns, the design of grandmother's four-poster. The head-board of the stall is the manger. Although all other portions of the stall are open, yet the horse may feed in privacy. A two-foot square of sheet steel on either side prevents the neighbors from nipping during meals.

A UNIQUE MANGER.

There are three compartments to the



DON'T BUY A refrigerator until you have seen the

EUREKA

It is built on scientific principles, and of best materials.

A catalogue will give you all details.

ADDRESS:
Eureka Refrigerator Co.
54 Noble Street,
TORONTO.

manger, one each for water, hay and oats. The horses are fed and watered automatically. One of the most ingenious devices in connection with this wonderful stable is that connected with the hay receptacle, which is the larger and centre one. It has an adjustable, perforated bottom, regulated by a spring. Over the top is a series of horizontal bars. As the horse pulls the hay up through the bars, the spring presses the hay upward, keeping it on a level with the top of the manger, allowing all dirt and seed to drop through to the floor. The receptacle for grain or chop feed is to the left, and the one for water, a small porcelain basin, to the right. Another ingenious device is used for supplying water. At the touch of an electric button a stream of water gushes through an aperture in the side of each of the basins, filling it to the brim, and another button loosens the plugs in the bottom and allows the water to pass off through the drain. From his distant room, on a sultry night, the stable superintendent can by the same means give the horses a fresh drink.

In another apartment the oats and chopped feed descend through the pipes from the third floor, the oats being cleaned by efficient mechanism as it falls. A low car receives the horses' feed. It is run along the corridors of the dormitories, and from this the supply bins of the mangers are filled, from the front, the attendant not being obliged to enter the stall for this purpose. All the waste from the stable passes into a vault below, so constructed that no odors are permitted to escape. From time to time it is hauled away in wagons and used to fertilize the company's gardens. — Pittsburg Bulletin.

EARLY CLOSING IN WINNIPEG.

At a joint meeting of the Ministerial and Retail Associations of Winnipeg held recently, for the purpose of furthering the Saturday evening early closing scheme, it was decided to interview the Attorney-General, and urge the enactment of a general law, covering all classes of stores. The object of this is to avoid the necessity of having to petition for a by-law for each class of stores, as is now the case under the existing law. Speeches in favor of the project were made by Rev. Mr. Grant, Rev. Jos. Hogg, Mr. Wm. Small, and Mr G. Fowler. Mr. Wellband raised the point that as auctioneers were allowed to keep open after stores were closed, there would be an objection to the early closing of stores on Saturday nights. The committee appointed to wait on the Attorney-General comprises the following gentlemen: Messrs. Leichmann, Deegan, Fowler, D. W. Buchanan, Wellband, Gibson, Cameron, Clark, Ald. C. H. Wilson, Rev. Messrs.

Hogg, Pedley and Walker, and Mayor McCreary. Mr. Buchanan was appointed convener, and Mr. Gibson secretary of the committee.

BRAZIL COFFEE MOVEMENT.

The movement in Brazil coffee at the primary market during February was as follows: Rio shipments to United States, 204,000 bags; Santos ditto, 186,000 bags; Rio shipments to Europe, 63,000 bags; Santos ditto, 240,000 bags; Rio shipments to other countries, 13,000 bags; Victoria shipments to United States, 13,000 bags.

STOCKS OF SUGAR.

Last week's summary of the statistical position of sugar, as made up by Willett & Gray, shows stocks in the United States and Cuba together of 340,026 tons, against 324,986 tons last week and 169,290 tons last year, a plus of 170,736 tons over last year. Stocks in Europe, 2,644,500 tons, against 2,664,700 tons last week and 2,438,700 tons last year. Total stocks of Europe and America, 2,984,526 tons, against 2,989,686 tons last week and 2,607,990 tons last year at the same uneven dates. The excess of stock is now 376,536 tons, against an excess

of 350,339 tons last week and a deficiency of 6,733 tons December 31, 1896. Afloats to the United States include shipments of 500 tons last week from Hamburg and Bremen. Freight room has been engaged for 15,000 tons. Shipments include 400 tons refined.

FRENCH WINE CROP IN 1896.

Official figures of the 1896 wine crop of France have reached the State Department at Washington from Consul Wiley at Bordeaux, showing a total production of over a million gallons, valued approximately at \$234,800,000. The exact figures are 1,179,364,960 gallons, an increase over 1895 of 468,066,880 gallons and over the average of the last ten years of 273,410,990. In the province of Algeria last year's vintage amounted to 106,960,500 gallons, while in Corsica 7,923,000 were barrelled. Notwithstanding the somewhat unfavorable atmospheric conditions which prevailed during the greater part of the year throughout France, the Consul says the quality of the crop is particularly good. The wines bore the requisite amount of sugar, alcoholic strength and body. They are rich in color and with a few rare exceptions are sure to turn out of exceptional excellence.



Honest Brooms Brushes

From the start to the finish Boeckh's Brooms and Brushes have, at every point in their making, the watchful care of experienced workmen. These employees are brought up to know their business thoroughly. Many of them have been in our factory since they were old enough to work at a trade. Even if the raw materials that are used are right, inexperienced workmen may yet turn out poor brooms and brushes. Can we say more than "you may have your money back if you want it?" 127 page book, illustrated—Free.

Brushes
Brooms
Woodenware

Montreal
Branch:
1 and 3 De Bresoles St.

**Chas. Boeckh & Sons, Mfrs.
Toronto, Ont.**



AN AUTOMATIC SELLING MACHINE . . .

To sell _____

Adams' Tutti Frutti

For full particulars, apply . .

Globe Automatic Selling Co.

13 Jarvis Street, - TORONTO, ONT.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

H. SADOWSKI, groceries and dry goods, Massey, has called a meeting of his creditors for 17th inst.

The Ferguson Co., general merchants, Rossland, have assigned.

J. A. Rheume, general merchant, Ascot Corner, Que., has assigned.

Thos. Doherty & Co., wholesale teas, Montreal, have filed consent of assignment.

W. Connerty, general merchant, Jasper, Ont., has compromised at 75c. on the dollar, cash.

W. Thompson, grocer, Queen street east, Toronto, has been closed out under chattel mortgage.

W. J. McCart, general merchant, Avonmore, is offering to compromise at 60c. on the dollar.

The sheriff is in possession of the premises of D. Williams & Co., pickle manufacturers, Toronto.

Endacott Bros., general merchants, Orangeville, have called a meeting of their creditors for 17th inst.

A meeting of the creditors of John King, general merchant, Fort William, has been called for the 16th inst.

F. P. Grenier, general merchant, Ancienne Lorette, Que., is offering to compromise at 60c. on the dollar.

Mrs. T. B. Magnon, general merchant, Pointe au Trembles, is offering to compromise at 65c. on the dollar.

F. A. Thompson, general merchant, Buckingham, Que., are offering to compromise at 65c. on the dollar.

The offer of Martin McMillan, grocer, Toronto, of 50c. on the dollar has been refused, and the stock is to be sold on the 17th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Tamblyn & Climie, grocers, etc., Listowel, have dissolved. R. A. Climie continues.

Tumoth & Co., general merchants, Belmont, Man., have dissolved. Geo. Tumoth continues.

Scott & Millman, grocers, Guelph, have dissolved. E. J. Millman continues under the style of Millman & Co.

Thos. Fleming, groceries and provisions, Woodstock, N.B., has formed a limited partnership with W. W. Hemphill.

SALES MADE AND PENDING.

J. J. Tull, general merchant, Cairngorm, is advertising store, etc., for sale.

The general stock of B. Ram, Melocheville, has been sold at 50c on the dollar.

**Keep up with the times**

and handle goods that will sell themselves

CLARK'S CORNED BEEF

With Patent Key Attachment

SOLD BY ALL WHOLESALERS

W. CLARK, Montreal

E. H. Ellis, hardware, etc., Gananoque, is offering tin and plumbing branches for sale.

The stock of W. J. Melrose, general merchant, Georgeville, Que., has been sold at 65c. on the dollar.

The bankrupt stock of A. H. Pare, grocer, Quebec, has been purchased at 55c. on the dollar by A. E. Boisseau & Co.

The business of Hubley, Teas & Co., grocers, Halifax, is advertised for sale by tender. So is the stock of G. F. Schwartz & Co., tea merchants, of the same place.

CHANGES.

Robert Barber, grocer, Guelph, has sold out to Barber Bros.

McDonald Bros., New Westminster, are giving up groceries.

A. C. Bourassa, grocer, Montreal, has sold out to A. H. Barsalou.

L. S. Monast, grocer, St. Louis de Mile End, has retired from business.

Ross Bros., general merchants, Woodville, are removing to Mount Albert.

Lena McKelvey, general merchant, Minden, has sold out to D. J. Hartle & Co.

J. B. Duplais is starting a grocery store in Quebec. So are M. O'Donnell and E. Tessier.

F. Baer, Jr., general merchant, Bullock's Corners, Ont., has been succeeded by F. Schwinck.

W. Whittaker, wholesale and retail liquors, Sarnia, has been succeeded by W. C. Dillon.

S. F. Brown, general merchant, Douglas, has sold out. John Little has opened a general store in the same place.

Alex. McMichael has opened a general store in West Branch, N.B. A. C. Peck, of the same place, has sold out to J. L. Richardson.

FIRES.

The stock of A. J. Turcotte & Co., grocers, Quebec, has been damaged by smoke and water.

DEATHS.

John McDermid, groceries and crockery, Georgetown, is dead.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

LOW-PRICED REGISTERS NOW OFFERED.

There has been a mistaken idea among many retail merchants that National cash registers cannot be bought for less than \$200 or \$300.

The fact is that the National Cash Register Co. makes 90 different kinds and classes of National cash registers, which range in price from \$8 to \$350. They can suit not only the needs but the pocket-book of every retail merchant.

They have just put upon the market the line of low-priced, detail-adding cash registers which are illustrated in their regular advertisement, which appears in this issue. These registers range in price from \$30 to \$65.

The National Co. also have on hand a number of Nationals and other second-hand cash registers which have been taken in part payment for their latest improved Nationals and which they will sell at very low prices.

Drop a card to Department "P," The National Cash Register Co., Dayton, Ohio, and they will tell you more regarding these new machines.

MR. MACKENZIE, OF CEYLON.

Mr. Wm. Mackenzie, the Ceylon tea commissioner, arrived from London by the steamer Lucania a week ago, and is exceedingly gratified at the great—in fact, wonderful—increase in the sale of Ceylon and Indian teas in this country. Direct shipments from the island of Ceylon for 1897 are three times as great as in 1896. The work of Messrs. Mackenzie and Blechyn-den in bringing machine-made teas to the notice of the American public has been so wisely directed and persistently pushed that we do not wonder that these teas are becoming popular all over the United States, especially in the eastern and middle states. —American Grocer.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

STONEWARE

QUALITY THE BEST

PRICES RIGHT. TRY US.



HART BROS. & LAZIER
Belleville, Ont.

Send for price list. Mention GROCER.

Feathers! We Buy Them

All grades; Goose, Hen, Duck and Turkey; give the highest market price

AND PAY CASH

General stores and grocers will find it to their advantage to collect for us. Write for prices and shipping instructions.

ALASKA FEATHER & DOWN CO.
290 Guy St., Montreal.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

Don't delay ordering your Car Salt till the spring rush is on.

VERRET, STEWART & CO., Montreal.

TRY A PACKAGE OF OUR "CLUB HOUSE"

A Perfect blend of the finest

INDIA and CEYLON TEAS

For which we are sole agents in America.

It will please your customers.

J. F. RAMSAY & CO.

Wholesale Importers

TORONTO

14 and 16 Mincing Lane

PUREST AND BEST



Windsor Salt

ALWAYS GIVES SATISFACTION

and costs no more than inferior brands of salt.

For Sale by all Wholesale Grocers.

WINDSOR SALT CO. Ltd., Windsor, Ont.



First and Foremost



EAST INDIA PICKLES

None Finer ever offered to the Trade... A High-Grade Pickle at Moderate Cost

A. E. Richards & Co. Selling Agents Hamilton.



New Season's.. MARMALADE

Southwell's

FIRST IN QUALITY. FIRST IN THE PUBLIC MIND. FIRST ALWAYS.

Quotations of...

FRANK MAGOR & CO. 16 St. John Street, Montreal.

AGENTS FOR THE DOMINION

CURRENT MARKET QUOTATIONS

Toronto, Mar. 11, 1897. This list is corrected every Thursday. The prices are solicited for publication...

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations in this department are under the direct control of the Editor...

Table with 2 columns: Quantity/Description and Price. Includes entries for Snow Drift, BAKING POWDER, and PURE GOLD.

Table with 2 columns: Quantity/Description and Price. Includes entries for PURE GOLD, 5 lb. cans, 4 lb. cans, 2 1/2 lb. cans, etc.

Table with 2 columns: Quantity/Description and Price. Includes entries for Ocean Wave, No 10 (5 oz.) 4 doz. cases, etc.

Prices of cheaper goods or special brands on application.

Table with 2 columns: Quantity/Description and Price. Includes entries for Cook's Friend, Diamond, and MAPLE LEAF BAKING POWDER.

Table with 2 columns: Quantity/Description and Price. Includes entries for Silver Cream, English Cream, Kitchen Queen, and jellies.

Table with 2 columns: Quantity/Description and Price. Includes entries for BLACKING, P. G. FRENCH BLACKING, and English Army Blacking.

Table with 2 columns: Quantity/Description and Price. Includes entries for Yucan Oil Blacking and Sun Paste.

Table with 2 columns: Quantity/Description and Price. Includes entries for New York Dressing, Spanish Glycerine Oil Dressing, and BLACK LEAD.

Table with 2 columns: Quantity/Description and Price. Includes entries for Reckitt's Black Lead and Dixon's Carburet of Iron Stove Polish.



Table with 2 columns: Quantity/Description and Price. Includes entries for Sun Paste and Stove Polish.

Table with 2 columns: Quantity/Description and Price. Includes entries for Gem Stove Polish and BIRD SEEDS.

Table with 2 columns: Quantity/Description and Price. Includes entries for BART. COTTAM & CO. bird seeds.

Table with 2 columns: Quantity/Description and Price. Includes entries for CORN BROOMS and CHAS. BORECKH & SONS.

Vertical list of items and prices on the right margin, including 1 lb. Recki, Apples, Black Blue, Bean, Corn, Cherr, Peas, Pear, Pine, Peac, Plum, Pum, Rasp, Straw, Suce, Tom, Jobs, Mac, salm, Sard, fine op, Sard, ardi, Ripp, Free, Ripp, and a large 'R' logo at the bottom.

The Question is

Are you satisfied with the quality of the Starch you are selling? Are your customers satisfied with the quality of the Starch they are buying? If not, perhaps a trial of our goods would create a better feeling on both sides of the counter.

No woman will use poor Starch in preference to good Starch. That's the reason why a trial always leads to constant use of

EDWARDSBURG
STARCH CO.
Cardinal,
Ont.

Edwardsburg Starch

BLUE.	
KEEN'S OXFORD. per lb.	
1 lb. packets	\$0 17
1/2 lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16
CANNED GOODS. per doz.	
Apples, 3s	\$0 70 \$0 95
gallons	1 65 2 25
Blackberries, 2	1 70 1 90
Blueberries, 2	0 75 0 85
Beans, 2	0 65 0 95
Corn, 2s	0 55 0 60
Cherries, red pitted, 2s	2 00 2 25
Peas, 2s	0 70 0 80
Extra sifted	0 80 0 95
Sifted select	1 15 1 30
Pears, Bartlett, 2s	1 65 1 75
3s	1 75 2 40
Pineapple, 2s	2 50 2 60
3s	1 65 2 00
Peaches, 2s	2 50 3 00
3s	1 60 1 80
Plums, Green Gages, 2s	1 50 1 70
Lombard	1 15 1 40
Damson Blue	0 70 0 90
Pumpkins, 3s	2 10 2 25
gallons	1 50 1 80
Raspberries, 2s	1 65 1 95
Strawberries, 2s	1 15 1 15
Succotash, 2s	0 70 0 75
Tomatoes, 3s	2 30 2 40
Lobster, tails	2 85 2 90
flats	1 20 1 30
Mackerel	1 35 1 45
Salmon, Sockeye, tails	1 40 1 75
flats	1 10 1 20
Sardines, Albert, 1/2s tins	0 13 0 21
1/4s tins	0 20 0 21
Sportsmen, 1/4s genu- ine French high grade, key opener	0 12 0 21
Sardines, Sportsmen, 1/2s	0 16 0 18 1/2
key opener, 1/2s	0 10 0 11
1/4s	0 18 0 19
0 16 0 17	
Sardines, other brands 9 1/4 11	0 23 0 25
P. & C., 1/2s tins	0 33 0 36
1/4s	0 04 0 09
Sardines, Amer., 1/2s	0 09 0 11
Mustard, 1/4 size, cases	
50 tins per 100	10 00 11 00
MARSHALL & CO., SCOTLAND.	
Fresh Herring, 1-lb.	1 10 1 15
Kipper Herring, 1-lb.	1 6 1 90

Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	
Herrings in Anchovy Sauce	2 40	
Herrings a la Sardine	1 85	1 90
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90
CANNED MEATS.		
(CANADIAN.)		
Comp Corn Beef, 1-lb. cans	\$1 20	\$1 35
" " 2	2 30	2 50
Comp Corn Beef 4-lb. can	7 75	8 25
" " 14	15 00	16 00
Minced Callops	2 60	2 65
" " 2	3 40	3 50
Lunch Tongue	2 25	2 80
English Brawn	2 25	2 80
Camb Sausage	2 25	2 80
" " 2	4 00	
Soups, assorted	1 50	
" " 2	2 25	
Soups and Bouill.	1 80	
" " 6	4 50	



Acme Sliced Beef.
No. 1 tins,
key, 2 doz.
per doz. \$2.75.



Beardley's Boneless Herring. doz
2 doz. 1 40



ARMOUR PACKING CO.—HELMET BRAND
Corned Beef, 1 lb. 1 40 1 50
" 2 lb. 2 80 2 75
" 4 lb. 5 50 5 80

" 6 lb.	8 50	8 80
" 14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
Luncheon Beef, 1 lb.	1 60	1 70
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1 1/2 lb.	7 00	7 20
" 2 lb.	8 50	8 80
" 2 1/2 lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
Chipped Beef, 1/2 lb.	1 60	1 70
" 1 lb.	2 65	2 80
Pigs' Feet, 1 lb.	1 65	1 75
" 2 lb.	2 45	2 60
Potted Meats, Tongue or Ham	70	75
1/2 lb.	1 20	1 25
Potted Deviled Ham or Tongue, 1/2 lb.	70	75
Potted Deviled Ham or Tongue, 1/2 lb.	1 20	1 25

WHITE LABEL.	
Soups Assorted, 1 qt.	3 00 3 15
" 1 pt.	2 00 2 10
Gelatine of Boar's Head, 2 lb.	3 00 3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tom- ato and Rice, 2 lb.	3 00 3 10
Plover Roast	5 00
Sliced Gold Band Bacon	3 00

Codfish.	
per doz.	
Beardley's Shredded, 2 doz. pkgs.	0 90

CHEWING GUM.	
ADAMS & SONS CO. per box	
Tutti Frutti, 36 5c bars	\$1 20
" (in cream pitcher) 36 5c bars	1 20
" (in sugar bowl) 36 5c bars	1 25
" (in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50

Variety Gum (with book in each box)	1 00
150 lc pieces	
Banner Gum (English or French Wrap- pers) 115 lc pieces	0 75
Filtration Gum (English or French wrappers) 115 lc pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 lc pieces	0 90
Orange Sappota, 150 lc pieces	0 75
Black Jack, 115 lc pieces	0 75
Red Rose, 115 lc pieces	0 75
Magic Trick, (English or French wrappers) 115 lc pieces	0 75

CHOCOLATES & COCOAS.	
Cocoa—	EPPS'S. per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37 1/2
CADBURY'S.	
Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	\$1 65
per lb.	
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42 1/2
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.	
Chocolate—	per lb.
French, 1/4s—6 and 12 lbs.	0 30
Caracas, 1/2s—6 and 12 lbs.	0 35
Premium, 1/2s—6 and 12 lbs.	0 30
Sante, 1/4s—6 and 12 lbs.	0 26
Diamond, 1/4s—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, 1/4s, 8 and 14 lbs.	0 30
Pearl	0 25
London Pearl, 12 and 18 "	0 22
Rock	0 30
Bulk, in boxes	0 18
Royal Cocoa Essence, packages	per doz 1 40

CHOCOLAT MENTIER.	
Vanilla—	Cases of In 12 10x12 lb. lb bxs
Yellow wrapper, p. lb.	\$ 0 34 \$ 0 36
Triple Vanilla—	
White	0 73 0 83
Unsweetened—	
Blue Premium	0 38 0 42
Cases of Less 54 lbs than case	
Pastilles—	
1/2 lb. boxes	0 19 0 20

RECKITT'S Blue and Black Lead (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION)

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc.
Used for lunch and breakfast as sandwiches.
Highly recommended by H. R. H. Princess
Louise and by the late Sir John A. Macdonald.
For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

FRESH SEEDS for 1897
WILLIAM EWING & CO.

Catalogue mailed free on application.
Pleased to quote Clover, Timothy, and Farm and Garden Seeds of all varieties. **Montreal**

THE "DIAMOND" OIL BLACKING



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. St. James Street Montreal

DRINK :::

::: Chocolate for Breakfast

It invigorates **MIND** and **BODY**
whereas **Tea** and **Coffee**
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . . . CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for **Chocolat Menier**
The world-renowned French Vanilla Chocolate.

Salt Salt Salt

Write us if you want **SALT** of any kind, in car lots or less; can ship at very short notice. . . .

TORONTO SALT WORKS

TORONTO, ONT.

Every up-to-date Grocer should keep

COWAN'S HYGIENIC COCOA ROYAL NAVY CHOCOLATE and FAMOUS BLEND COFFEE

Send your orders to **THE COWAN CO., Ltd.**
470 King St. East, Toronto



ASK FOR MOTT'S



Always the Same. The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co.

Agents for the Dominion
10 Lemolne St. MONTREAL

FRY'S.	
(A. P. Tippet & Co., Agents.)	
Chocolate—	per lb.
Caracas, 1/4's, 6-lb. boxes	0 42
Vanilla, 1/4's	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, 1/2's, 6 lb. bxs.	0 42
Fry's "Diamond", 1/2's, 6 lb. bxs.	0 24
Fry's "Monogram", 1/2's, 6 lb. bxs.	0 24
Cocoa—	per do
Concentrated, 1/4's, 1 doz. in box	2 40
" 1/2's	"
" 1 lb.	"
Homeopathic, 1/4's, 14 lb. boxes	0 33
" 1/2 lbs. 12 lb. box	0 33
JOHN P. MOTT & CO.'S.	
(R. S. McIndoe, Agent, Toronto.)	
Mott's Broms	per lb. 0 30
Mott's Prepared Cocoa	0 32
Mott's Homeopathic Cocoa (1/4's)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05

Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30
COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 35
WALTER BAKER & CO.'S.	
Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 46
Baker's Vanilla in boxes, 12 lbs. each	50
Caracas Sweet, in boxes, 6 lbs. each	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each	0 28
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, 1/2 lb., tins	0 50

COCOANUT.	
CANADIAN COCOANUT CO.	
White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs.	0 27
" 1/2 " " "	0 28
" 1/4 " " "	0 29
" 1/8 " 5 or 10 "	0 30
Bulk—	
White Moss, 1c, 15 or 20 lb. Pails	0 20
Feather Strip, " " " "	0 22
Special Shred, " " " "	0 18
Macaroon, " " " "	0 18
Crown Desic., 12, 20 or 25 lb.	0 18
Special, " " " "	0 17
Barrels, 2c. per lb. less.	
Terms, 3 p.c., off 30 days.	
SCHOPP'S	
Improved in packages—	per lb.
1 lb. package, 15 and 30 lb. cases	0 27
1/2 lb. package, 15 and 30 lb. cases	0 28
1/4 lb. " 15 " 30 lb. "	0 29
5c. package, 4 doz. in case, per doz.	0 45
Bulk—	Brls. Pails.
Edelweiss (thin strip) per lb.	0 20 0 22
Improved Shredded, " "	0 18 0 20
Beaver " " "	0 16 0 18
Macaroon " " "	0 16 0 18
Desiccated " " "	0 15 0 17
Terms, 3 per cent. off 30 days.	

COFFEE.	
Green.	
Mocha	per lb. 0 27 1/2 0 30
Old Government Java	0 30 0 33
Rio	0 14 0 16
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 19 0 22
Maracaibo	0 18 0 20
JAMES TURNER & CO.	
Mocca	0 34
Damascus	0 30
Cairo	0 25
TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	0 34
Our Own " "	0 32
Jersey " "	0 30
Laguaya " "	0 27
Mocha and Java	0 32 0 35
Old Government Java	0 30 0 32 0 36
Arabian Mocha	0 32 0 34
Maracaibo	0 26 0 28
Santos	0 22 0 26
Crushed East India	0 20
EXTRACTS.	
per doz.	
Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors	\$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

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So far ahead are we
of all Competitors.

Our Packages have a larger sale than
all the other manufacturers' put together.

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The Standard Cocoanut

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The proof of the Pud-
ding is in the
eating.

..TRY..

"WHITE MOSS" COCOANUT

We will abide by your decision.

Manufactured ONLY by...

Canadian Cocoanut Co.
(J. Albert McLean, Prop.)

MONTREAL.

For puddings, custards, etc.
ONTARIO } 38-lb. to 45-lb. boxes,
STARCH } 6 bundles 0 06
STARCH IN } Silver Gloss 0 07 1/2
BARRELS } Pure 0 06 1/2

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—
Canada Laundry, boxes of 40 lbs. 0 04 1/2
Finest Quality White Laundry—
3 lb. cartons, cases 36 lbs. 0 05 1/2
Bbls., 175 lbs. 0 04 1/2
Kegs, 100 lbs. 0 04 1/2

Lily White Gloss—
Kegs, extralarge crystals, 100 lbs. 0 06 1/2
1 lb. fancy cartons, cases 36 lbs. 0 07
6 lb. draw-lid bx. 8 in crate, 48 lb. 0 07
1 lb. tin enamelled cannisters,
8 in crate 48 lbs. 0 07

Brantford Gloss—
1 lb. fancy boxes, cases 36 lbs. 0 07 1/2
Brantford Cold Water Rice Starch—
1 lb. fancy boxes, cases 28 lbs. 0 09

Canadian Electric Starch—
40 packages in case 3 00
Culinary Starch—Challenge Prep. Corn—
1 lb. pkgs., boxes 40 lbs. 0 05 1/2
No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs. 0 06 1/2

SUGAR.

Granulated 4 3-16 45-16
Paris Lump, bbls. and 100-lb.
boxes 0 05 1/2 0 05 1/2
" in 50-lb. boxes 0 05 1/2 0 05 1/2
Extra Ground, bbls. icing 0 05 1/2 0 05 1/2
Powdered, bbls 0 05 1/2 0 05 1/2
Very bright refined 0 03 1/2 0 03 1/2
Bright Yellow 0 00 0 03 1/2
Dark Yellow 0 00 0 03 1/2
Demerara 3 50 0 00

SYRUPS AND MOLASSES.

SYRUPS. bbls. 1/2 bbls
Dark per gallon. 0 23 0 25
Medium 0 28 0 35
Bright 0 32 0 42
Honey (com) 0 40
" 2 gal. pails 1 00
" 3 gal. pails 1 35 1 40
MOLASSES.
Barrels 0 23 0 35
Half-barrels 0 25 0 37

SOAP.
Babbitt's "1776" Soap Powder \$4 00



Box Lot 4 20
Box Lot 4 10
Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



Ivory Bar" is put up in 1 lb., 2 6-16 lbs.,
3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes,
120 in box; Twin Cake, 1 1/4 oz. each, 100 in
box.
Quotations for "Ivory Bar" and other
brands of soap furnished on application.

TEAS.

RAM LAL'S (lead packages)
Cases, each 60 1-lb. 0 35
" " 60 1/2-lb. 0 35
" " 30 1-lb. 0 35
" " 120 1/2-lb. 0 36
BLACK. per lb. per lb.
Congou—
Half Chests Kaisow, Mon-
ing, Paking 0 12 0 60
Caddies, Paking, Kaisow 0 18 0 50
INDIAN.
Darjeelings 0 35 0 55
Assam Pekoes 0 20 0 40
Pekoe Souchong 0 18 0 25
CEYLON.
Broken Pekoes 0 35 0 42
Pekoes 0 20 0 40
Pekoe Souchong 0 17 0 35

CHINA GREENS.
Gunpowder—
Cases, extra firsts 0 42 0 50
Half Chests, ordinary
firsts 0 22 0 38
Young Hyson—
Cases, sifted, extra firsts. 0 42 0 50
Cases, small leaf, firsts .. 0 35 0 40
Half Chests, ordinary
firsts 0 22 0 38
Half Chests, seconds 0 17 0 19
" " thirds 0 15 0 17
" " common 0 13 0 14
Young Hyson— PING SUKYS.
Half Chests, firsts 0 28 0 32
" " seconds 0 16 0 19
Half Boxes, firsts 0 28 0 32
" " seconds 0 16 0 19

JAPAN.
Half Chests—
Finest May pickings 0 38 0 40
Choice 0 32 0 36
Finest 0 28 0 30
Fine 0 25 0 27
Good medium 0 22 0 24
Medium 0 19 0 20
Good common 0 16 0 18
Common 0 13 0 15
Nagasaki 1/2 chests Pekoe 0 16 0 22
" " Oolong 0 14 0 15
" " Gunpowder 0 16 0 19
" " Siftings 0 07 1/2 0 11

LIPTON'S TEAS.
No. 1 Ceylon, retailed at 0 50 0 35
No. 2 " " " " 0 40 0 28
No. 3 " " " " 0 30 0 22
All the above can be had mixed with
Green Tea at same prices.

"SALADA" CEYLON. per lb.
Brown Label, 1 lbs. retailed at 25c. 0 20
Brown Label, 1/2 lbs. retailed at 26c. 0 21



Green label,
retailed at
30c. 0 22
Blue label,
retailed at
40c. 0 30
Red label,
retailed at
50c. 0 36
Gold label, retailed at 60c.
Terms, 30 days net. 0 44
"KOLONA"
Ceylon Tea, in 1-lb. and 1/2-lb. lead packets.
black or mixed.
Blue Label, retailed at 30c. 0 22
Green Label " 40c. 0 28
Red Label " 50c. 0 35

Orange Label, retail at 60c. 0 42
Gold Label, " 80c. 0 58
Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold
Bar, 8's 0 59
Ingota, rough and ready, 8's 0 57
Laurel, 3's 0 49
Brier, 7's 0 47
Index, 7's 0 44
Honeysuckle, 8's 0 56
Napoleon, 8's 0 50
Victoria, 12's 0 47
Brunette, 12's, in caddies 0 44
Prince of Wales, in 40-lb. boxes 0 48
" " " " in 40-lb. boxes 0 48

WASHING POWDER.

"SILVER DUST"
Case 72 1-lb. cartons 5 00
Half case 36 1-lb. " 2 50
Case 24 3-lb. " 4 25
Half case 12 3-lb. " 2 12
Case 100 5-cent packages 3 50
Half case 50 5-cent packages 1 80

WOODENWARE.

Pails, 2 hoop, clear, No. 1 \$ 1 45
" 3 " " " 2 1 60
" 3 " " " 2 1 40
" 3 " " " 2 1 55
" " painted " 2 1 40
Tubs, No. 0 8 00
" 1 6 50
" 2 5 50
" 3 4 50

THE E. B. EDDY CO.
Washboards, Planet 1 60
" XX 1 40
" X 1 25
" Special Globe 1 50
Matches— 5-Case Lots, Single Case
Telegraph \$3 70
Telephone 3 50
" gro. bxs 3 70
Parlor 1 40
Red Parlor 1 45
Safety 4 00
Flamers 2 25
Tiger 3 15

BRYANT & MAY.
Robert Greig & Co., Agents.
No. 9 Safety, per gross \$ 2 00
" 10 " " 1 10
" 2 Tiger, " 5 00
" 4 " " 2 00

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LEADERS ARE:

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PURE Spanish

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LICORICE
PELLETS

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Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLYE,

Brooklyn, N.Y.

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"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
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Samuel Rogers, President. Sole proprietors, Toronto, Ont.
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- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

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EVERY CAN WARRANTED.

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With all high-class grocers, because it is the purest made and gives the housekeeper best satisfaction. It is the only gelatine indorsed and used by scientific cooking schools.

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The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

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