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THE CANADIAN GROCER
 & GENERAL STOREKEEPER

PUBLISHED WEEKLY
 \$2.00 PER YEAR

VOL. VII.

TORONTO OCTOBER, 13, 1893.

No. 41

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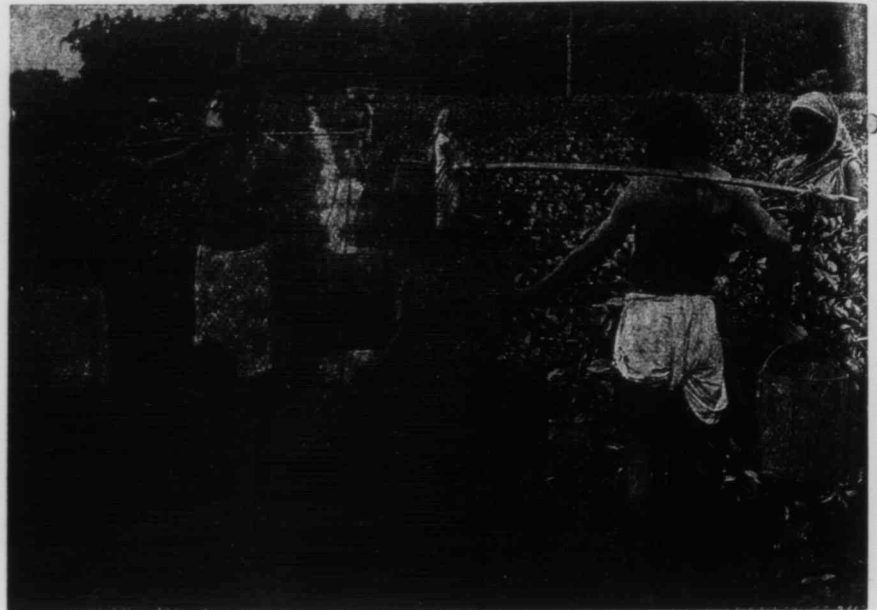
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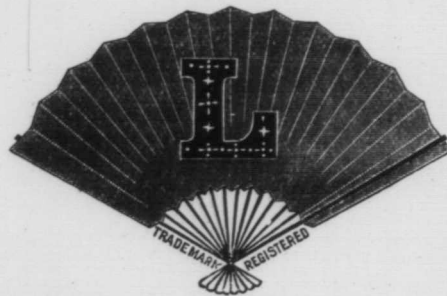


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JAPAN TEA TRADE IN CANADA.

Mr. T. Yamaguchi, superintendent of the Japan tea exhibit at Chicago, arrived in Toronto Sunday. He was accompanied by another Japanese gentleman named Kawada, who acted as interpreter. Mr. Yamaguchi brought letters of introduction to Perkins, Ince & Co., and his particular mission here was to gather information regarding the Canadian trade in Japan tea with a view to increasing its consumption here. Mr. Yamaguchi is connected with the Central Tea Association, which, according to his statement, is one of the most extensive companies in the world. He also states that there are 1,400,000 persons engaged in the production of tea in Japan.

At present Japan tea, unlike other kinds, has practically no distributing point. Merchants or agents there go into the interior of the country, buy the tea in bulk after it has been once fired, bring it down to the coast, fire it again and then sell it to foreigners. Mr. Yamaguchi considers that one firing, as in Indian, Ceylon and China teas, is sufficient and that the teas should be put in the lead after the first firing and shipped direct from the country without the intervention of the middlemen. His object is to do away with the cost of the second firing and the expense of the middleman, thus enabling the producers to furnish a better tea at the present cost.

The Japan tea that sells in the country around, for which Toronto is the distributing point, is largely an article of 18 cents a pound, and which the retailers sell at 25c. What is sold outside that price does not amount to practically anything. In Toronto the quantity of Japan tea consumed is insignificant, probably one per cent. of the total.

The trade as a rule does not place much significance in Mr. Yamaguchi's visit. "Talk about improving the quality of the tea they send to this market," said one wholesaler. "why the tea producers now send us the very worst rubbish they can get us to take, look at some of the stuff that was sent into New York some weeks ago. Why it was so bad that the inspectors would not allow it to pass. Then the retailer cannot get better value than we are giving him to-day at 18c. for him to sell at 25c. None of us make more than one cent a pound and some of us not that much."

"The only way I can see of getting consumers to use a better Japan tea than they do now is to put on a duty of ten cents a pound," said a broker.

"They cannot do away with the middleman in Japan" said another tea broker. "How would they get the tea together and ship it to advantage if they did? Why, such a thing would mean the increase in the cost.

No, the man who goes around the plantations in Japan and gathers up the tea and takes it down to the coast is a necessity."

"I myself think the second firing might be obviated," said a wholesaler, "but as for doing away with the agent in Japan, I don't think it can be done."

Mr. Yamaguchi left for Hamilton Monday, regretting that he was unable to further prolong his stay in Toronto.

MISLEADING STATEMENTS ABOUT CHEESE.

A writer in the Grocer of London, Eng., has been making some statements with regard to the cheese trade which are apt to be misleading, according to opinions vouchsafed our Montreal correspondent by cheese exporters at that port well qualified to speak on the subject. In the first place, the writer opens with a statement that is so absurd as to be hardly worthy of notice, viz., that the year opened with immense stocks of cheese in Canada and the United States, placing it at 907,000 boxes. Now even the office boys in the different warehouses in Montreal know that this is not the case, but that on the contrary as a matter of fact the whole of the stocks apparent on the 1st of January last year on this side of the Atlantic were practically consumed or shipped out of Canada and the United States before the 3rd of June. But the writer in question goes even further than this, holding that the quantity above mentioned has not been sensibly reduced since the summer. Now the only stock in Canada at least is that held in cold storage, and it would take a wide stretch of imagination to make it at the very outside more than 200,000 boxes, which leaves a large blank to fill up the necessary 900,000 odd which we are certain cannot be found across the lines. But in addition to all this the writer supplements these ridiculous assertions with the statement that the season's make of cheese both in Canada and the States promises to turn out exceedingly large and hung longer on hand there than was agreeable to the wishes of factorymen and exporters; also that the pretensions of holders in Montreal and New York had been too high for securing the object in view, namely, the realization of the cheese immediately on its arrival from the interior at ports of shipment. These final statements are on a par for absurdity with the preceding ones. It is an undisputed fact that there are fewer cheeses in New York city than has been known for fifteen years on Sept. 2, and opinions are divided as to whether the stock in Montreal is smaller or larger than usual, but there is not much of it in fact, the figures given above of 200,000 in cold store in Canada may be taken to include that held at Montreal. But besides all this the Canadian make was never taken out of first hands so early as during the present season, for as we remarked some time

ago in referring to speculation in cheese all the make east of Toronto from August to the end of the season has been contracted for. In addition to this the total exports of cheese from Montreal to date are fully 70,000 odd boxes less than for the corresponding period last year, while the total exports from New York from May 1st to Sept. 2nd reached 620,000 boxes compared with 748,000 boxes last year or a decrease of 128,000 boxes. In fact from beginning to end the case set forth in THE GROCER is misleading to an extreme degree. There never was a season yet when the whole of the summer make could be consumed in the summer. If that were possible there would be no cheese for January, February, March, etc., etc. Briefly everything in the recent course of events in Canada and the United States causes the assertions of the writer in question to appear very absurd, and calculated to produce mistaken impressions as to the real condition of the cheese market.

AS TO SPECIALTIES.

It has become a very common practice in the retail grocery trade to employ some special articles to draw and hold family trade, and when the specialty is really a specialty, owing to its superior quality and reasonable price, the custom is to be commended, remarks Merchants' Review. At the same time, it is not advisable to raise the standard of quality, in the case of a single article, conspicuously above the standard of the general stock. It is advisable, of course, to have a general assortment—low grade goods as well as superior kinds—but care should be taken that customers who have been attracted by the quality of some special article are not afterwards driven to other stores by the inability to supply them with an equally good grade in other staples or luxuries. One swallow doesn't make a summer, and a first class grade in a single line of goods won't make a grocery store a resort for the best family trade—a point which some dealers of our acquaintance appear to have overlooked. We could instance many cases in support of our contention, if we had space. There is Grocer B—, whose store we passed this morning on our way to business. In his window were as fine brands of canned goods as one could wish to put upon one's table, but in the baskets and boxes in front of the store were as mean a lot of fruits and vegetables as was perhaps ever collected together. He also handles a very fine blend of tea—makes a specialty of it—yet his best grade of coffee leaves much to be desired, and his butter is very little better. Now, what sense is there in drawing people with one hand, as it were, and repelling them with the other. Let the specialty be something especially valuable for the money, but if steady family trade is your aim, take care that the top grades of other goods do not fall far below it in quality.

RETAILER A PUBLIC BENEFACTOR.

BY ONE OF THEM.

Are the retail merchants of to-day a necessity or a nuisance? This question has suggested itself to my mind quite frequently when hearing or reading of the varying success or failure of the "Patrons." Assuming that I have a true conception of sound business principles, I shall try to show that they are an essential and necessary element in the busy world of to-day. Perhaps the most effective way to do this, will be, first to show the policy of "Patron" tenets in reference to trade matters. The "Patron" claims that he is being defrauded by the retailer charging him too much for his merchandize, and presumes to fix a percentage at which he will purchase the necessaries of life from the retailer, or else he will go directly to the wholesaler and purchase his goods in large quantities, so as to get them cheaply. Getting a number of his neighbors together, they organize a lodge, and agree to make the retail merchant supply them with goods at the "Patron" price, or they will buy from the jobber. Why this attempt to regulate a trade about which the "Patron" knows little or nothing, when there are evidences every day, in the numerous failures of retail dealers, that not only are the profits not too high, but rather they are positively cut too low for men to live by and pay their creditors? Simply the result of a few discontented, selfish agitators who find the people ready listeners to their plausible tails of excessive profits, easily made fortunes, etc.

When the intelligent portion of the "Patron" organization have carefully considered the situation, they cannot fail to see that they are but trying to teach ducks to swim, when they interfere with and seek to regulate the retail trade.

Who is it that helps to consume the produce of the "Patron?" That, by paying taxes upon a heavy stock of goods, helps to keep the "Patron's" tax low? That keeps such a stock constantly assorted and renewed, according to the tastes and requirements of the "Patron"? That patiently awaits the "Patron's" pleasure for the pay for his goods? Surely when we think of the innumerable benefits conferred upon the general public (Patrons included) by the retail merchant, despite all his imperfections, we shall readily accord him his true position in society—viz., one of its most useful members.

Just suppose, for instance, that the retail men could pass away, what advantage would anyone derive therefrom? To transfer the retail trade to the "Patron" stores or lodges, would be but a nominal change. The Patrons would simply try to be retailers. Then the retail merchant of to-day is not only a necessity, but if he conduct his busi-

ness honorably and diligently in the sight of God, he is a public benefactor and a blessing to society.

There is the possibility that a retail merchant may be a nuisance, by forcing his wares upon customers beyond their ability to pay for them; by deceiving his customers with misrepresentations, etc.; but we believe, from experience, that this class is the exception, and that the retail dealers of to-day are fully on a par with their fellow humanity.

HINTS RE ECONOMY.

BY H. T. B.

I wish to lay before your many readers a few facts that have come under my personal observations. In this day of fast living and constant changing of fashions we are apt to be led into extravagance before we are aware of the danger of overdrawing our own capital and thus bringing disaster.

The minor things around a store must be closely looked after, as these little losses will aggregate a large sum at the end of the year. Then when every possible discount should be taken advantage of, as there is much more saved in that way than we are aware of. But where this is not possible, all the more necessity to keep expenses down and live within our means. Another method of economy is to keep a correct system of bookkeeping, so as to be able to tell all about purchases and sales. Many men would be surprised and amazed if they were aware of the true facts. A case in point has just been brought to my notice where the proprietor was more than amazed. He had a number of clerks selling goods for him, at the same time giving presents with the goods, and, to the disadvantage of himself as well as others, sold sugar at cost. Well, what was the result? Why he went to the wall. He did not keep books and could not tell how much goods he had bought, nor how much he had sold. When he took stock he found that he had not made \$1. Now it is said of him that he was a good salesman. Well, I think he was a poor salesman, for if he did not sell for a margin and brought the business to ruin, could you call him a good salesman? Anybody can give goods away.

Goods should be often looked over, and any slow selling goods should be shoved off at a cut price rather than have them eat themselves up with interest. I find economy in buying the best goods, because they sell themselves, while poor goods will often become dead stock. To live within our means should be our aim. An old lady told me the other day that when living in Montreal her husband only got \$5 per week. Out of that they had two boys to keep and pay 25c. per week for schooling, and yet, after paying rent, saved \$100 yearly. Well, I said, how could you do that? "Oh," she said, "I live well but plain, and allow nothing to go to waste." I have no doubt but that the present

financial difficulties in the United States are largely due to want of watchful care and economy. It is not so much the amount of wages a man gets as the way the money is spent. I like to see good fair wages paid for labor. I like at the same time to see them make good homes and husband their money and not live up to the last dollar, so that if a crisis comes they will have something to fall back on.

I find a saving in doing away with the day book and only using the check book and journal, where all the items are entered in abbreviated form, thus having the whole account before the eye. Then I tie up check books each month for future reference, they being the original entry and always ready when needed.

Unless very close attention is given to business in this day of keen competition it will be very difficult to make money or even come out square. Another source of economy is to take a good trade paper, as there are many pointers that pay many times the price of subscription. Then I think there would be a large amount of economy if grocers would have associations—if not for fixing prices, to discuss and debate the many phases of the business that would come up for consideration. Then there is a saving when several grocers buy together and get better rates. Then the grocer has to keep posted on foreign supply in other lands in order to judge how to purchase, because the extra supply from other countries might effect prices here, and by purchasing heavily the merchant might be afterwards compelled to sell at or below cost.

PRODUCTION OF MOLASSES.

Genuine molasses, according to an American paper, continues to gradually lessen as the years roll on; at least as far as an article of direct consumption. The most of it passes into the hands of the reboilers, who manipulate it under various names. In fact, for some time the local, as well as the country's trade at large, has been very measurable becoming smaller every year. The deterioration in quality is attributed to the greater use of centrifugal machinery. These machines separate the sugar from the cane juice more thoroughly than formerly, but reduce the quality and quantity of molasses considerably. Recently, the bounty on sugar has been a considerable factor in the reduction of the production of molasses, especially in Louisiana, where during the past season every effort has been made to produce sugar to obtain the bounty on it, thus greatly reducing the production and the quality, which at times has been so inferior as to render it a drag on the market and frequently unsalable.

Towns & Co. of Aurora are moving into one of the new stores across the street from their present premises, erected on the site of a recent fire.

PECULIARITIES IN GRANULATED SUGAR.

The position of sugar and the course of the market in Canada and the United States is as interesting as ever, quite as interesting, in fact, as a fortnight ago when the refiners in Montreal had a regular push of it to meet the demands made upon them. In fact, as the manager of one of the Montreal refineries said to THE GROCER'S correspondent on Saturday, the condition of the Canadian market is peculiar, especially considering the state of affairs in New York, and many of the most shrewd Montreal brokers are at a loss to explain why prices do not advance in view of the position in New York. The N. Y. Commercial Bulletin last week drew attention to the very unusual state of affairs on that market in so far as granulated sugar was concerned. The refiner above referred to said that his advice of Saturday fully bore out the Bulletin's assumption. According to them there was practically a famine on granulated in New York. On that market $5\frac{1}{2}$ c. cash less $\frac{1}{2}$ per cent. has been paid to second hands. Now $5\frac{1}{2}$ less $\frac{1}{2}$ per cent. is equivalent to \$5.47 per 100 lbs. net. It is when these figures are compared with the basis at present ruling in Montreal that the advantageous position of the Canadian buyer as compared with his American confrere is seen. In Montreal the price is $5\frac{1}{4}$ c. less $2\frac{1}{2}$ per cent., which equals \$5.12 per 100 lbs. net, or 35c. per 100 lbs. lower than the New York basis. It is when this fact is considered in conjunction with the active demand on home account and the enquiries that have been received from the United States that some people are surprised that prices have not advanced still more. Montreal refiners were crowded with telegrams last week from the United States offering full prices, and in many cases a good premium for immediate delivery, but they refused all offers. It is understood however that some shipments of sugar have been made by the Acadia Co. of Halifax to Boston and New York, this class of sugar going free of duty. In the case of granulated in Montreal, instead of it being higher this week it has actually been sold fractionally lower from second hands, for whereas $5\frac{1}{2}$ c. was the general price from wholesale grocers in Montreal last week, there were sales made by them on Monday on the basis of $5\frac{3}{8}$ c. The only explanation given to THE GROCER'S correspondent to explain the more moderate range of prices in Canada was that the refiners and grocers were working together in the matter, the latter not pushing the latter in the matter of contracts, but taking a 100 barrels or so as the former were in a position to deliver it. Some of the skeptically inclined say there is something additional behind it all, but what it exactly is they are not prepared to say. All agree however that Canadian buyers are in a much better position than American buyers.

HANDLING PATENT MEDICINES.

DEAR SIR,—As you wish me to give my experience in handling patent medicines as an adjunct to a grocery business, I will endeavor to do so as briefly as possible, hoping that, in some way, may lead to the improvement of the trade in general, which every one knows can stand improvement. My views are not the result of any lengthy experience, and I should like to hear from some who have handled these goods for a longer time. When the druggists endeavored to get their little "exclusive bill" passed in the Legislator, by which they hoped to prevent any grocer and general storekeeper from handling patent medicines of any kind, no matter how simple, it struck me that there was money to be made in patent medicines along with the regular grocery lines. I immediately procured a few staple lines to commence with, and have been steadily adding to my stock since, as I found out the want of the people. As a result of my experience, I would advise grocers to take up these goods. Most grocery stores are more convenient to buyers than are the drug stores. There is no loss in handling them. The percentage of profit being greater even at cut rates than on most articles usually handled by the grocery trade. On the leading staples an average of about 40 per cent. profit can be made, while the range of profit runs from 20 to 150 per cent. In order to work into the trade, I have been cutting prices, but still make from 20 to 25 per cent. on the goods. Of course the total amount of the trade is not very large, but, "every little makes muckle" as the saying runs. I should not be surprised before very long to see the grocery trade handling these goods very largely and distinctly. Within the last few days in conversation with a wholesale grocer, he informed me that his firm was thinking of taking patent medicines and handling them as they did any other line.

Yours truly,

JOHN PRYKE, Grocer.

Hamilton, Sept. 30.

TRADE SALES.

J. W. Jones of London, last disposed of the household furniture of J. W. Bayne, York street, London. At his rooms he sold the general stock of Hockin Bros., of Dutton, valued at \$3,340, to Mr. Hockin, of Dutton, at 79 cents on the dollar. The general stock of John Pruder, of Colpoys Bay, valued at \$2,868, was sold to R. C. Struthers (for a customer) at 60 cents on the dollar. Robert Gurd's insolvent stock of brooms, etc., was sold to D. Andrews, city, at 35 cents on the dollar, while the book debts brought 51 cents. Mr. Jones also offered the property on the southwest corner of Colborne and Cheapside streets, but as the highest offer was \$840 it was withdrawn.

THE SELL-EVERYTHING SYSTEM.

To resume the subject of grocers' business quarters, to which we gave some editorial space in a recent issue, it may be asked with much pertinence why the big retail bazars or "universals" are invariably established on a dry goods basis? Why not have a few with a grocery foundation? Such establishments certainly possess a greater attraction for the mass of consumers than the one-line stores, whether the dry goods dealer's or the grocer's, and if sales can be more quickly effected by the massing of different commodities under one roof, we have an unanswerable argument in favor of the sell-everything system for grocers. To the public it matters nothing whether a bazar was originally a grocery store with dry goods and other departments added thereto, or a dry goods store with grocery, crockery and other additions, but to the grocer the difference is vital. In the one case the dry goods dealer profits and the grocer's trade suffers; in the other the dry goods dealer is the sufferer and the profits of the enormous business, amounting to millions a year and making the returns from many a jobbing business look small, swell the grocer's bank account and enrich him beyond "the dreams of avarice." If a few grocers in each of the larger cities could be induced to launch out in this manner the effect upon the trade in general would, we believe, be wholly beneficial. For one thing, the peculiar characteristic of the average grocer, the willingness to do business in narrow, inconvenient quarters and to surrender the best parts of the retail shopping districts to dealers in textile fabrics, would probably soon cease to distinguish him, and the grocery store become as spacious and as elegant in design as the temples of fashion that attract so many women to the heart of the shopping district of the metropolis.—Merchants' Review.

Mr. A. T. Drummond of Montreal, in an article in a recent number of the Queen's Quarterly, makes suggestions for the improvement of the postal service, some of which appear to possess considerable merit. With reference to registered letters he calls attention to a matter that has frequently occasioned remark. The payment of 5 cents for registration insures nothing. If the letter goes astray, the authorities will endeavor to trace it, but if it cannot be found that is the end of it—the sender is at the loss of his money. In England this is not the practice. Every registered letter is insured to the extent of at least \$25 there, and by a sliding scale of payments up to 22 cents the safe delivery of \$250 can be insured. Mr. Drummond thinks that this system should be adopted in this country. There can be no doubt that our present means of transmitting money through the mails is unsatisfactory, and that the insured registered letter system seems to be the ideal one for small sums

RETAIL GROCERS' PARLIAMENT.

The Toronto Retail Grocers' Association met in room 38 Forum hall Monday night. President Clark presided, and Mr. Robert Mills, in the absence of Mr. R. M. Corrie, acted as secretary.

Treasurer McMillan reported a net balance on hand of \$140.45 from the excursion to Niagara Falls.

Mr. Mills reported that the books had been audited re excursion, and found correct. On motion of Mr. H. W. McCulloch, seconded by Treasurer McMillan, the balance of \$141.45 was ordered to be placed to the credit of the Trust Fund of the Association.

On motion of Mr. Mills, seconded by Mr. Bond, a vote of thanks was tendered Treasurer McMillan for services rendered as treasurer of the excursion committee.

Mr. McMillan: I did not expect anything like this. I am sure it has been a pleasure to me to take part in making the picnic a success. If my services can be of any use in future to the Association I shall only be too glad to tender them. I am glad my services have been appreciated.

The matter of the selection of a suitable place for holding the regular meetings of the Association was next taken up. Mr. Mills broached the subject by reporting on behalf of the committee at the last meeting to secure a hall that they had been unable to secure the desideratum. Eventually, on motion of Mr. White, Messrs. Mills and McMillan were appointed to arrange for a room at Oddfellows' Hall.

Vice-President Gibson asked to be allowed to lay his motion regarding the memorializing the government in reference to the measuring and weighing of fruit, and stipulating standards of quality over for a month. The reason he assigned for making the request was that the commission men had formed an association, and it would be better to await and secure their co-operation. If the association thought otherwise, he suggested that a committee be appointed to report at the next meeting. Mr. White was strongly in favor of independent action, especially in view of the fact that the wholesale men had formed a combination, one of the rules of which was that a retailer could not get a fresh supply of fruit either for cash or credit until previous purchases had been paid for.

Mr. J. S. Bond also placed himself on record as being strongly in favor of immediate and independent action.

Mr. Gibson characterized the action of the wholesale fruit men as "cheeky," and moved that the chairman appoint a committee as previously suggested by him. Mr. White seconded and the motion was carried.

These were appointed the committee:

Messrs. J. S. Bond, M. McMillan, Robt. Mills, J. G. Gibson, A. White.

On the suggestion of Mr. White, it was decided to seek the co-operation of sister associations throughout the province in memorializing the Provincial Government regarding the matter.

Mr. Westren wanted to know if there was a fixed price on Surprise Soap. He understood there was, and charged that the Grange Supply Co. was selling the soap at 5c. per bar.

Mr. Gibson said there was a fixed price of 6c., and he verified what Mr. Westren had asserted. He had seen Mr. Wright, Toronto agent for Surprise Soap, and he had said that if the Grange Supply Co. refused to conform to the stipulated price it would be refused further supplies.

Mr. Roberts said he thought the fixed price was 7c., and he was selling it at that figure, and Mr. Williamson said ditto.

Then the secretary turned up the minutes, and found out from them that the fixed price was 6c.

Secretary Corrie, through Mr. Mills, reported that, as instructed at the last meeting, he had made an effort to canvass the trade regarding the advisability of a compulsory half holiday. From what he could gather the majority interviewed favored the proposition provided the half holiday was made law. A number of written replies were submitted.

The president read these written replies, a dozen or more, and the humorous and ambiguous character of some of them created a good deal of amusement.

Mr. White, one of the delegates appointed to meet the Saturday Half Holiday Association, said that as the opinion of only some dozen or more of the grocers had been gathered, the delegates really had nothing definite upon which they could attend the convention. He suggested that the delegates there and then be given their instructions by the Association.

Mr. McCulloch favored a compulsory law.

Mr. Mills, who was at one time a believer in the Saturday half holiday, expressed his conversion. I don't believe it could be ever carried out, for this reason, that you cannot get public opinion to support it. I would like to have it, but it cannot be done.

Mr. Gibson said they were always grumbling because so many of the people went out of the city during the summer, and to now argue for Saturday holiday was inconsistent of them. "And then to think of closing on Saturday, the very day the Lord gave the grocer for making his bread and butter for Sunday." (Laughter.)

Mr. Williamson said he agreed with those who opposed the innovation, and

claimed that the last two hours of Saturday were the busiest hours of the whole day. "I think if we closed every night in the week except Saturday at 7 o'clock, and on that night at 10 o'clock, it would be much better."

Mr. Westren said he was in favor of a compulsory law being passed.

Mr. Roberts: I have always been in favor of getting all the holidays I can, but I don't see how we can close Saturday afternoons. If it came to voting I would not stand against it, but I am not in favor of it."

Mr. Marshall: I am in favor of it. I had been used to Saturday half holiday fifteen years before I came to Toronto.

Mr. Thompson: I have not thought the matter over. I would like the Saturday half holiday at all events.

Mr. Bond: So far as I am concerned I am certainly in favor of closing. This talk of not being able to educate the people is all nonsense to me. You can make them come out on Friday. It is my opinion that if the grocers were compelled to close as the liquor men are we would not be the slaves we are now.

Mr. White: I am against Saturday half holiday. Saturday is the best day I have, and if we closed on that day I would be compelled to employ another hand.

Mr. Williamson: As far as law is concerned, I think we have too much law now. How in the name of common sense can you ask to have a law made that will prevent a man from getting a loaf of bread if he has forgotten it in proper hours? It would not be breaking the Sabbath.

"No; it would be breaking bread," interposed Mr. Mills, amid laughter.

Eventually a vote was taken, and over two-thirds of the members present placed themselves on record as being opposed to Saturday half holiday. The delegates to the convention will govern themselves accordingly.

Mr. Williamson, whose motion regarding the appointment of a solicitor for the Association, introduced some months ago, had been removed from the order paper at the last meeting because of the non-attendance of the mover, apologized to the Association, and again moved for the appointment of a committee to ascertain the views of different solicitors regarding the matter. His motion prevailed, and Messrs. Bond, Mills, and the mover were appointed the committee.

Then there was a moment's delay in the proceedings; and President Clark took advantage of it by jocularly remarking: "I don't see why we cannot have some grocers in the City Council."

Mr. Mills (hurriedly): Yes; so that some of us can earn a decent living.

This hit was greeted with much laughter, and while several members were suggesting candidates, somebody moved the adjournment of the meeting. This was carried. The next meeting will be held in Oddfellows' Hall, Yonge and College streets, when the nomination of officers will take place.

TARRAGONA ALMONDS.

The crop of Tarragona almonds this year promises one of the largest upon record, and so plainly was this fact demonstrated early in the season that foreign growers and shippers became reconciled to the acceptance of a low price, and so urgent were all interested parties abroad in their endeavors to secure contracts for shipment that the value dropped to a point unheard of in the history of the trade. During the height of the depression the price quoted by the cable to this side was the equivalent of about six cents per pound laid down, which, with a duty of 5c. per pound duty added, brought the actual cost to the importer 11c. Naturally this price was a tempting inducement, and the result was considerable orders not only went out from this side, but European buyers were also attracted by the low prevailing value at the source of supply, and it was not long before the influence of active trading brought about a reaction in the tide of affairs. By six pence and shilling advances the market in Spain took on a more buoyant appearance, and buyers followed the rise up to a point approaching 28s. 6d. to 29s. c. and f. The market becoming established at this figure, interest slackened somewhat, the heaviest operators having covered to a liberal extent their prospective requirements. The lessened attention, however, did not serve to check the upward tendency, as with a considerable portion of the crop under contract, and bad weather for curing setting in, growers and shippers continued to increase their selling limits until now the cable quotations represent a cost to the importer of about 12 1-2c. laid down. When the news of the outlook for the new crop was first received this market stood at about 14 1-2c. for old goods, but as repeated offerings of new for shipment were made at constantly receding values, holders here became demoralized, and a weakness in sympathy developed, which continued until the goods in store here dropped to 12 to 12 1-4c. The decline, however, failed to promote any considerable attention, as buyers naturally were inclined to await the bottom of the market, but with the reaction abroad the ideas of holders here were correspondingly strengthened, and it was not long before an advance was established. There is a fair supply of old goods in store to-day, and more enquiry is reported, but holders are unwilling to part with their goods below 12 3-4c. The Pontiac and Alsatia (to arrive) have each a considerable quantity, and although the stock upon both vessels was purchased when the market was in its depressed condition, importers are now given an opportunity to secure a liberal return, and this they are taking full advantage of by insisting upon full 12 1-2c. for the stock in transit.—N. Y. Journal of Commerce.

A UNIQUELY DRESSED WINDOW.

Mr. James Lockhart, who occupies John Berwick's old stand at King and York streets, Toronto, has only been there some four or five months, but during that time he has established a reputation city wide as a unique and original window dresser. The first attempt which attracted much attention was the fitting up, in the early summer, of one of the windows to represent a camping scene. There was the tent with its partly thrown back folds, exposing in the interior a table spread with a camper's delicacies, while scattered around were other evidences of camp life. Then during the Exhibition the window was turned into a natty tea-drinking room, where hundreds of visitors were served with cups of tea and light edibles by a Chinaman clad in spotless white. Now pedestrians on King street stop and gaze at an attraction in his window with greater interest than ever. The season is in its infancy when the hunter shoulders his gun, gathers his friends and sundry edibles and refreshments together, and hies to the autumn-clad woods for a "good time." Mr. Lockhart knows this; and he has decorated his window to suit the season. In the background he has erected a log-cabin about three feet high and four feet long. Resting against the side are the gun and rifles of the hunters, while a couple of hunters' knives are stuck carelessly into the roof. A peep through the window reveals the presence of sundry bottles necessary to the hunter's outfit. Ducks and snipe are thrown down near by, while scattered around on the floor of the window are the evidences of the autumn in the shape of fallen leaves and twigs and faded plant life. Suspended overhead is a canoe and paddles, while in the foreground are little pyramids of canned meats, fish, fruit, vegetables and soups. Mr. Lockhart is to be congratulated upon his ingenuity.

THIRTY YEARS IN RETAIL TRADE.

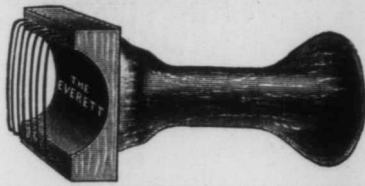
About the largest and practically the oldest retail grocery house in Toronto to-day is that of Swan Bros., 162 to 164 King street east. It was in 1863 that Mr. Henry resigned his clerkship in the grocery firm of Dodds, Shields & Marton, Yonge street, and started the business which is now so well known throughout the city and adjacent country. Business was begun in the present stand, the only difference being that two large stores are now occupied instead of one then. The additional store, however, was taken in only a short time after. Mr. Henry Swan had only been carrying on the business about three months when he was joined by his brother Robert, and from that day to this the two have conducted it. When Mr. Robert joined his brother it was his introduction to business, he having been brought up in the country. During the thirty years, however, which have since elapsed he has gained lots of experience, as those who know him can

testify. Mr. Henry Swan began his life in a grocery store at Yonge and Albert streets in 1854, nine years before he began business for himself. When Swan Bros. opened up, the district around St. Lawrence Market was the business centre of the city, and King street and the adjacent side streets were crowded with grocery stores. Then St. Lawrence Market was the rendezvous of the farmers for 100 miles around, but with the opening of the narrow gauge railways they found markets nearer home; and then the old market began to lose prestige, and the retail grocers to vanish one by one until to-day about all that are left in the locality you could count on the fingers of one hand. Out of all the retail grocers doing business in Toronto when Swan Bros. made their bow for public patronage Edward Lawson and James Sinclair are the only ones that are in existence to-day, and the former now handles teas alone, while the latter is not very actively engaged. In spite, however, of the gradual falling off of trade around the market the business of Swan Bros. continued to grow, until to-day it is credited with being the largest in the grocery trade of the city, while the standing of the firm on the books of the financial agencies is the highest. What greater success could any firm desire?

A TRAVELER'S EXPERIENCE.

BY HARRY.

To relate all one hears that is humorous and sees that is funny, would, I am sure, fill a good sized book. "As we journey through life we stop by the road." About three years since, the writer experienced a terrible night. The good lady of the house at her usual early hour retired. So also did the others occupying apartments under the roof. Somewhere about the midnight hour terrific screams were heard by most of the household. There would be a delay for a moment, and then another frightful yell. "And now for action," said I, "and with one spring I landed in the centre of my room, and in so doing overturned a table that contained a large glass lamp upon it. I need not tell you the result. To my horror, the poor woman was all the time yelling unmercifully. No doubt the collision in my room terrified her the more, if that could be. Something must be done, and at once, I thought. So with the aid of a half dozen matches I managed to secure my great coat, boots and hat. Out of number ten I bolted into the hall, and just then there was more yelling. "Man in the room! man in the room! help, help!" I made a "B" line for the room, wondering at the same time if the intruder would be a heavier weight than myself. Arriving at poor Mrs. Syenaved's door, I assured the good soul that I, the heaviest traveler in the house, was outside the door, and would capture the bold, bad man. I bad her arise, light a lamp, and order the ruffian out. After a moment's hesitation Mrs. S. was on her feet, with light in hand, and what a discovery! The splashing of water in the wash basin had ceased. All was quiet. The woman was as pale as a sheet. I was brave to the last (outside the door). But the end had come. Consequently my services were not required. The poor little mouse that had made all the noise had fallen into the water, and was drowned.



The Everett Raisin Seeder

A simple device, that with a little practice will enable one to seed a pound of raisins in **less than ten minutes**. The simplicity of its construction and its low price, together with the **perfection and ease** with which it performs a work ordinarily irksome and tedious, commends it to every housekeeper in the land, as well as all restaurants, pastry cooks and hotels. A child can use it. **Price, 15c. each.**

Lucas, Steele & Bristol Wholesale Grocers

AGENTS - - - HAMILTON

TO HAND—First Consignment prime

New **SELECTED** Valencias

QUALITY—VERY FINE.

DUE NEXT WEEK,

New **PATRAS** Currants

IN HALF BARRELS.

All goods are cheap.

We keep only the best and sell at bottom prices.

Special attention to letter orders.

Prompt shipments.

BALFOUR & CO., Wholesale Grocers and Importers of Teas, **Hamilton**

JAMES TURNER & CO.

Hamilton, Ont.

Fruit

Season

1893-4

Connoisseur Clusters

Royal Dehesia loose

Bevan's

Packing

Selected Valencias

Fine off stalk.

Arquimbau's

Packing

Lemon, Orange, and Citron Peel

Batger's

Packing

TO ARRIVE

Vostizza Gulf and Filiatra

Marcopoli

Packing

ALL GILT EDGE FRUITS AT RECORD LOW PRICES.

PERSONAL MENTION.

L. Egan of Egan Bros. St. Thomas, is in Chicago.

J. F. Eby is on a visit to Chicago and the World's Fair.

Mr. and Mrs. A. M. Smith are doing the World's Fair.

Joseph Edgar of Sundridge was in Toronto for a few days last week.

Alex. Burgess, merchant, Bala, Muskoka District, was in Toronto Saturday.

Neil McGillivray of Port Elgin is contemplating a trip to the World's Fair.

J. Butler, of Woodstock, is snatching time from business to "do" the World's Fair.

W. H. McCracken of Brussels was one of the judges of fruit at the Lucknow fair.

W. E. Preston of Midland has returned from a two-weeks' visit to the World's Fair.

Mr. Herringer of Herringer & Shefter, Mildmay, left for the World's Fair last week.

W. W. Carter, general merchant, Fesserton, has returned from a visit to the World's Fair.

T. Kinnear of T. Kinnear & Co. who has been on a visit to the World's Fair, is again on duty.

Sam. Warner of Stouffville has been to the World's Fair, and, like everybody else, is well pleased.

John H. Beaton of Chicago formerly an Oshawa merchant, is expected to return this week.

George Price of Sault Ste. Marie will pay a flying visit to his old home at Goderich next week.

George Evans of Virginia was in Toronto a few days ago. He was en route for the World's Fair.

T. Fred Best, grocer, Niagara-on-the-Lake, was seen touring the Toronto warehouses last week.

John McKellar of Tiverton, is one among the host of Canadian merchants that is doing the World's Fair.

J. E. McCelderry of Guelph has just returned from Chicago. He was accompanied by Mrs. McCelderry.

Eugene Moore of W. Moore & Son, returned from the World's Fair Friday. His father is now taking his turn.

M. Frury of Frury & Thompson, Woodstock, is taking in the beauties of the White City, as the World's Fair is called.

W. H. Seyler of Eby, Blain & Co.'s, has returned from a visit to the World's Fair. He had a pleasant time, and his looks don't belie him.

Col. John I. Davidson is attending the World's Fair. His partner, Major J. D. Hay, had previously taken in the sights at the White City.

W. A. Carson of the Belleville Canning Co. was married on September 27th to Mrs. Josephine Caldwell. The happy couple spent

a few days in Toronto, leaving afterwards for the World's Fair. THE GROCER tenders congratulations.

W. A. Grier of Owen Sound, was in Toronto the other day. He was en route home from a shooting excursion, and reports having met with good luck.

Samuel Hooper, manager of Horner & Co.'s branch store at Rosseau, is taking a two week's vacation, and is spending it with friends at Fenelon Falls.

W. J. Massie, manager of J. W. Lang & Co.'s sample room, is on a shooting trip north. In his absence his place is being filled by Chas. Thompson.

John S. Ireland of Mount Forest, was in Toronto for a few days last week. Charles S. Parsons chaperoned him around town, and a pleasant time he had.

George Nearn of C. A. Nearn & Co., Guelph, is now at the World's Fair. On his way back he will stop over at Detroit to see a friend—and it's not a gentleman friend either.

Roderick McKenzie, who has been in business in Kirkfield, Ont., for a number of years, left last week for Winnipeg, where he will enter the services of the Winnipeg Street Railway Co.

George Middleton, with H. P. Eckardt & Co., has just returned from Chicago. His friends say his visit there was made all the more pleasant because of the residence there of a favorite lady friend.

A. L. Mackechnie, who takes part of north western Ontario for Eby, Blain & Co., was married on Tuesday at Mount Forest, and is now on a trip to Chicago. THE GROCER extends its congratulations. His customers' interests are being looked after by W. H. Seyler.

Mr. John Pryke, who is one of the younger generation of Hamilton's business men, has induced a charming English girl, Miss Rosina Smee, to join him in a life partnership. The interesting ceremony took place in Ascension Church. W. H. Fricker assisted the groom, and Miss Ada Smee was bridesmaid. The happy couple were in Toronto for a short time on their honeymoon. THE GROCER wishes them many happy years of married life.

FISH QUOTATIONS.

DEAR GROCER,—Doubtless many of your readers are puzzled over the great difference in quotations for Labrador herrings, many unscrupulous travelers selling number one shore splits for the genuine article. Some absurd figures are being now quoted and it would be well for buyers to be "on guard." Half barrels of mackerel weighing 80 lbs. are also used for unfair cutting. The buyer, no mention being made, naturally supposes he gets the 100 lb. packages. These and similar uses should be exposed through the column of your widely circulated and useful journal.

TRAVELER.

There are marriages and rumors of marriages of country merchants. Some two months ago J. W. Sanderson of Wroxeter, left alone for Scotland, and the other day he returned accompanied by a wife. John Sullivan of Wingham, also went away quietly the other day and returned with a life partner to the surprise of his friends. THE GROCER congratulates the newly wedded couples.

A YEAR'S BANKRUPTCIES.

The tenth report by the Board of Trade under the Bankruptcy Act of 1883 was issued recently. It states that the total amount of receipts on account of bankruptcy proceedings during the year ending 31st March last was £153,081, and the expenditure £165,400, being an increase of revenue of £5,258, and an increase of expenditure of £4,391. If the dividends on cancelled stock be added to the revenue, there is a surplus of income over expenditure of £15,192. Figures are given showing that the Bankruptcy Act of 1883 has proved far less costly to the taxpayer than the preceding Act of 1869. So far as the Bankruptcy Department of the Board of Trade is concerned, the nominal vote annually taken from Parliament has never yet been touched. Not only have all its expenses been paid from fees, but £352,610 has, during the last nine years, been transferred from fees account to compensate the general revenue for expenditure in respect of bankruptcy proceedings on other votes. The total number of receiving orders in the year 1892 was 4,635, an increase of 419 on the previous year. The liabilities stood at £8,663,031, an increase of £200,090; while the assets were £3,078,393, a decrease of £74,026. The estimated loss to creditors was £6,691,641, an increase of £261,104. Under the Deeds of Arrangement Act of 1887, the number of deeds for the year was 3,333, an increase of 325. The liabilities amounted to £5,957,022, an increase of £864,574; while the assets stood at £2,937,315, a decrease of £169,440. The estimated loss to creditors was £3,998,812, an increase of £977,534. While these increases are manifest, the average amount of liabilities on each estate has, under the Bankruptcy Act, decreased from £2,031 in 1890 to £1,890 in 1892, and under the Deeds of Arrangement it has increased from £1,692 in 1891 to £1,787 in 1892. The average estimated loss to creditors of each estate has also diminished under the Bankruptcy Act from £1,525 to £1,443; while it has increased under Deeds of Arrangement from £1,004 to £1,199. The annual amount of insolvency is still far below that of the period governed by the preceding Act from 1869 to 1883, and the average amount of liabilities on the failures is also much smaller. The increases, says an English contemporary, compared with 1891, are hardly to be wondered at when regard is had to the various causes of commercial and agricultural depression, and the figures would probably have been considerably greater but for the fact that some portion of the insolvency which would formerly have appeared in the bankruptcy statistics now appears in connection with the winding-up of limited companies. The greater stringency of recent bankruptcy legislation is tending to improve the position of creditors, while rendering it less easy for reckless or fraudulent debtors to escape the penalties of misconduct. The decrease in the number of schemes of arrangement other than compositions, which, prior to the Act of 1890, frequently contained no security for payment of any dividend, but were mere devices for evading the provisions of the Bankruptcy Act, is clearly a matter for satisfaction.

Just Arrived _____

Red Star Salmon

Lion Salmon

Morton's Fresh Herrings

New Off Stalk Valencias. New Select Valencias. New Select Layer Valencias.

DAVIDSON & HAY,

36 Yonge Street, TORONTO

The Finest Breakfast Cereal Foods IN THE World

Are not made in the United States. NOTE THAT FACT.
They are manufactured here in Canada by

The Ireland National Food Co.
Limited. TORONTO.

Millers and Manufacturers of

CHOICE BREAKFAST CEREALS, FLOUR AND MEALS

Our Desiccated Rolled Wheat (in 3 lb. packages only) for Porridge, Puddings, Gems, etc., has no equal. Once used it becomes a favorite in every household. You should order a stock at once. It is a profitable line to handle. It pays to handle only the best. Write us for price list and particulars.

The Ireland National Food Co., Ltd., Toronto.

Prompt attention to all mail orders. For choice bulk goods we are headquarters. Rolled Oats, Wheat, Barley, Peas, Oat Meals, Ground Wheat, Split Peas, Wheatlets, Pearl Barley, Pot Barley, Corn Meal, etc.

TO OUR Business

Friends

We have just issued a new price list, and are sending one to each of our friends.

Drop us a card if you have not got yours.

THE _____

SNOW DRIFT CO.
BRANTFORD.

X. L. C. R. SOAP

\$2.25 per 1/2 Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,

The College Grounds, Adelaide St. West,
TORONTO, ONT.

BASKETS

Shipping Baskets. Lunch Baskets. Field Baskets.

FULL LINE.

PROMPT SHIPMENT.

Walter Woods & Co., Hamilton.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

The wholesale fruit dealers of Toronto have formed an association.

John Urquhart of Stouffville is putting an addition to the back of his store.

Joseph Hall of Richmond Hill, is making extensive alterations in his store.

A. E. Smith's new store and dwelling house, Kirkfield, is fast nearing completion.

The stock of E. A. Jaffray, Bolton, has been moved into the new store on the old stand.

Jones Bros. of Port Perry, who were burned out recently, have moved into new premises.

W. Jenkins of Cashel, is re-arranging the interior of this store and building an addition.

E. S. Kilgour, grocer, Guelph, sold out on Friday last to Feraux Hall of the same place.

J. L. Hagerman, general merchant of Sutton, is fitting up his store for millinery and fancy goods.

J. E. Varcoe of Sonya, has sold out to his brother, and will take the road for H. A. Nelson & Co. of Toronto.

J. Colcutt & Co., wine and liquor merchants, Vancouver, have moved their office to the Ferguson block, opposite the Bank of



TO YOU IT IS

PROFITABLE and a QUICK SELLER. Thousands testify to its PURITY and Wonderful washing qualities in HARD or SOFT WATER.

TRY IT. ROYAL SOAP CO.,
Winnipeg, Man.

British Columbia. The office is now being fitted up, and when completed will be one of the most convenient in Vancouver.

W. Barton of Carberry has opened a new general store at McGregor, and is more than pleased with the trade he is doing.

Auguste Bolte of Toronto issued a writ against the Davies Brewing Company to-day for \$7,500, which he claims is due for commission.

Wm. Brethour, general merchant, who has been in business at Vallentine about four years, has sold out to Chas. Blatt, who took possession Tuesday last.

B. A. Belyea, grocer, who was burned out during the recent conflagration in Southampton, has moved into temporary premises. There is nothing like keeping alive.

H. Hutchinson, one of Listowel's live merchants, received a ton of grapes Wednesday of last week. By the end of the day nearly the whole shipment had been cleaned out.

An ingenious and apparently adequate fare box has been contrived by D. S. Macorquodale, the well-known tea man, and he hopes to get its utility tested shortly on the Toronto Street Railway.

The British ship Brodick Castle arrived at Vancouver last week, 28 days out, from Yokohama, with a cargo of tea consigned to the Canadian Pacific Railway. She is the last of this season's tea fleet.

H. W. McCulloch, grocer, Wilton avenue and Sackville street, will move about the end of the month to 332 Spadina avenue, the premises formerly occupied by Taylor Bros. The store is being refitted.

Thomas Myers, tea merchant, Toronto, has issued a writ against the Ontario Society of Artists for \$5,000. He claims that a picture entrusted to their care to be placed on exhibit, was damaged to that extent.

W. Symons & Son, Warton, have been making extensive alterations to their premises. They now possess one of the best stores and most extensive stocks in town. James Symons is doing the World's Fair.

R. N. Stewart, grocer, Gerrard and Sackville streets, Toronto, is making extensive alterations in his store. To the rear he is putting a 25-foot addition, while the store is being beautifully refitted. Mirrors will be a feature of the decorations.

Duncan Lavrock, general merchant, Port Elgin, has sold his store to Bank of Hamilton, and has moved his stock into a store north of his old premises. At the moment Mr. Lavrock is enjoying the sights at the World's Fair.

D. Teehan, the Southampton hotelkeeper whose premises, with others, were destroyed by fire a week or so ago, has purchased the whole of the burned block and will erect a new hotel and stores thereon. He proposes to occupy the space of one store as offices

and dining-room, and to rent all the rest of the ground floor as stores. All the upstairs will belong to the hotel. Mr. Teehan expects to have the proposed new buildings closed in before the cold weather set in.

Much of the success of the Cannington fair was due to the efforts of Hugh Wilson, the well-known merchant of that town. Mr. Wilson will soon have the tickets ready for membership in the Cannington Exhibition Association. Drummers will govern themselves accordingly.

F. E. Dalton, grocer, Niagara Falls South, intends refitting his store and putting in plate glass windows. His purpose is to make it one of the most attractive stores in the Peninsula. Mr. Dalton has recently purchased a fine piece of business property in the town.

John Butcher, the well-known grocer of Queen street west, Toronto, is the envied of his brother grocers these days. The reason is that he bought one of those handsome silver-finished English dog-carts exhibited at the Industrial Fair. The vehicle is fitted up with all modern improvements.

Thomas Mulcahey, the well-known Orillia merchant, gave his eldest daughter, Kate, away in marriage last week. The happy recipient was Mr. Houston of the Dominion Bank, Toronto. The event was the most fashionable that has taken place in Orillia for some time. The happy couple left on their wedding tour followed by the best wishes of a large number of Orillia's citizens.

E. B. Osler and Hugh Ryan of Toronto, A. N. Nanton of Winnipeg, Senator Ferguson of Niagara Falls, and Senator McLaren of Perth, are applying at Ottawa for incorporation as the Canadian Meat and Packing Co., with a capital stock of \$250,000 and headquarters in Toronto. It is said the packing-house will be in Manitoba and the business headquarters in Toronto.

At the regular monthly meeting of the Grocers' Association of Montreal the other night the election of officers took place for the ensuing year, resulting as follows: President, John Johnston; vice-president, O. Ricard; honorary secretary, B. Connaughton; treasurer, J. O. Levesque; directors, S. Demers, John Scanlan, T. Gauthier, V. Raby, A. D. Fraser and J. E. Manning; secretary, Peter Gannon.

The Court of Review Monday rendered a judgment of interest to shippers in the case of Simpson v. the Grand Trunk Railway Co. The action has been taken against the railway company to recover the value of certain goods destroyed by fire while in their sheds. The court below had held the company liable on the ground that the fire had been the result of gross negligence in keeping gasoline near a stove. One expert had testified that if it had been desired to produce a fire, the company could not have gone a surer way about it than this. The company had contended that plaintiffs had been guilty of contributory negligence, because they had not removed their goods sooner. This contention was held to be untenable.

SYRUPS AND MOLASSES - -

We are offering big value in Syrups and Molasses. Good, heavy Cane Syrup in barrels at $1\frac{3}{8}c$. Extra quality in barrels at $1\frac{1}{2}c$, and a full line of bright goods—barrels and half lots—all qualities, all prices.

A. P. Eckardt & Co., Wholesale Grocers Toronto

**FOR
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PURPOSES**



STERILIZED.

It makes the most delicious

**PUDDINGS
CUSTARDS
ICE CREAM**

DELAFIELD, MCGOVERN & CO.,

91 Hudson St., Sole Agents.
NEW YORK.

33 RIVER STREET,
CHICAGO.

215 CALIFORNIA ST.,
SAN FRANCISCO.

For sale in Canada by

JAMES TURNER & CO

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**AMMONIA
.. SOAP**

IT IS THE BEST

When ordering . . .

JAMS, PICKLES, CATSUP, Etc.

TRY T. HOSKIN

As his goods are equal
to the Imported.

535-537 King Street, W.,

TORONTO

1842.

ESTABLISHED

1842.

L. CHAPUT, FILS & CIE,

WHOLESALE GROCERS,

Importers Teas, Wines, Liquors, Etc.

MONTREAL

Our Stock is one of the most complete and best assorted in the Dominion
Merchants are cordially invited to visit our store.

DRY GOODS.

MONTREAL MARKETS.

There has been quite a satisfactory trade in dry goods during the week, and the general position seems to be sound enough. The 4th October is always a big day for maturing paper with the dry goods trade, and this year it has passed off very well, many of the houses reporting that 65 per cent. and over of their paper had been met, which is considered a very good showing, and a promise of good things for the future.

It is a little too early yet to gauge the actualities of the sorting trips as travelers have hardly been out long enough, but there are encouraging circumstances to note nevertheless. A very good demand has been experienced for regular fall goods, underwear, flannels, blankets, cloakings, etc., having a fairly brisk movement. Tweeds have met with a fair enquiry, while the demand for dress goods is also encouraging.

Mr. Henry Show, who has charge of the velvet and silk department in Jas. Johnston & Co.'s, has returned from his visit to the World's Fair.

Mr. Fraser, of S. Greenshields, Son & Co., is expected back from Europe sometime in November. The firm report a good demand for all lines of fall goods.

Mr. Thos. Brophy, of Messrs. Brophy, Cains & Co., sailed for Europe on the SS. Labrador last week. He expects to be away for a couple of months at the very least.

Mr. Wm. Agnew, of Wm. Agnew & Co., sailed for Europe last week. They note as an encouraging sign in dress goods quite a demand for serges, especially of the better qualities.

Messrs. J. G. Mackenzie & Co. note a good demand for flannels, underwear, and woolen goods generally. The fact that the finer kinds are being called for is considered by them to be a good sign.

Messrs. Gault Bros. are still at work on the extensive additions to their warehouses on St. Helen street. As has already been noted in this column, they have taken over the entire warehouse next door to them on St. Helen street, and it will soon be complete in all its arrangements, being connected with proper precautions against fire with the old warehouse at the corner of St. Helen and Recollect streets.

TORONTO MARKET.

Despite all rumors of a shortened trade, most of the houses have done an average September business. The month surprised the wholesalers, the last week being an especially active one, owing to the cold weather then prevailing. Some of the houses report an increase in the month's trade.

September collections were not remarkable, except for their continued

slowness. This month shows slight improvement, and about 75 per cent. of the paper due on the 4th was met.

Among the buyers who have left for the continent is J. M. Alexander, of Alexander & Anderson. Mr. Fisher and Mr. Lillie, buyers for Wyld, Grasett & Darling, have left for foreign markets. Mr. Sanderson, of John Macdonald & Co., has returned.

Navy blue and black serges are in active demand, as are all classes of fancy woolen goods, such as bootees, mitts, hoods, etc. Velveteens still continue their enormous run, while ladies' vests and underwear are very active. Cheviot suitings, and meltons, beavers, and friezes for overcoatings are leading.

John Macdonald & Co. are showing a special line of American art sateens in 30-inch widths, at job prices. The patterns are first-class.

Wyld, Grasett & Darling have an excellent range of cheviot suitings and find a fair demand for their varieties. They were fortunately well prepared for the great demand which has sprung up for this class of goods.

W. R. Brock & Co. report unprecedented sales for their line of ladies' ribbed vests and drawers. As usual their value at popular prices is considerably better than the ordinary, giving as they do special attention to the securing for the retail merchant, of plum lines, which always demand the attention of the retailer.

Gordon, Mackay & Co. are passing into stock new and choice designs in hemstitched colored border handkerchiefs to sell at 5c., whilst their values in white lawn linen finish "Shamrock" brand are celebrated the trade over.

John Macdonald & Co. are showing some top-shirts in assorted patterns which are being jobbed out at mill prices. In their smallwares department they have a full range of colors in Amazon skirt facing. These are scarce goods on this market.

Caldecott, Burton & Spence are in receipt of a shipment of serges, navys, blacks and browns. These are scarce goods in this market, the sales being larger than in any foreign season. They have a full stock of velveteens, plains and shots in all the season's colors.

W. R. Brock & Co. are showing this season an unusually large range of ladies' and men's waterproof garments. A line of ladies' cloaks to retail at \$1.50 to \$1.75 is a special offering.

Deep single and triple capes, also hoods, are among the styles shown in ladies' garments, while men's have various sizes of deep capes with or without sleeves. These goods are absolutely waterproof and much superior to many so-called waterproof fabrics, under fancy names, now in the market. A balance of a special purchase of "Bargain" braces is being offered at 33 1-3 per cent. below actual value. "Bonanza" is another drive in braces, to retail at 20 cents.

Gordon, Mackay & Co. are showing in their dress goods department a few lines at greatly reduced prices to clear which should command the attention of close buyers. Their well known No. 180 black cashmere is having a great run at present.

In Canadian yarns Gordon, Mackay & Co. are doing a nice trade in the 2-ply make, and as this grade is handled by very few of the wholesale houses, the fact that it can be got from them is worth knowing. They also carry a large stock of fingering and Saxony wools.

John Macdonald & Co. have opened up a shipment of velvet ribbons in blacks and all widths. A shipment of shot velvets is also to hand, including some choice colorings. They have also a full range of prices in the celebrated brands of "Sapphire" velveteens.

Gordon, Mackay & Co. claim to have the finest range and best values in ladies' and men's Japanese hemstitched, embroidered, and initial handkerchiefs they have ever shown, and as this department has received particular attention for some time past it will bear inspection.

W. R. Brock & Co. report an active demand for all classes of woolens. Letter orders have been exceptionally good and business is generally satisfactory. In overcoatings, beavers, meltons, friezes, serges, and six-quarter tweeds have all received considerable attention. In their Canadian woolen department ulsters and friezes are leading, and their stock is complete. The sale of these goods has been large, and several repeats have been necessary.

Alexander & Anderson have repeats of a full range of navy and black estamene serges; also hopsackings in a variety of colorings. These are lines which are in continued demand at the present time. A special line of soft finished whipcords, used especially for ladies' suits, have taken extremely well. A shipment of hopsacking in shot effects is to hand. Hopsack checks in large range are being shown. These goods are new this season, and are almost a novelty as yet. In clearing lots they are offering special inducements to visiting buyers.



The Celebrated Clauss Bread,
Cake, Paring and Carving

KNIVES.

The only genuine. Made of very finest steel. Fully guaranteed to all purchasers.

Merchants write us for terms. Patented in the United States, England and Canada.

67
: Clauss Shear Co., Adelaide East Toronto

J. F. EBY

HUGH BLAIN




This is the season for

COCOA

Bensdorp's "Royal Dutch"

IS MOST RELIABLE

It is noted for its Purity, Delicate Flavor, Strength Giving, and easy method of preparation. Buy the Yellow Label if you want good Cocoa.

 **WRITE FOR**
.. SAMPLES



THE TRADE

is now satisfied, that

Chase and Sanborn's COFFEES

are the most reliable goods to buy. It pays to keep a good article. If you have not used these goods give us a trial order and be convinced.

WE GUARANTEE EVERY PACKAGE

EBY, BLAIN & CO., Wholesale Grocers **Toronto, Ont.**



We beg to inform our customers that we are now turning out our usual quantities of tobacco, and can fill all orders without delay.



BE SURE
AND GET THE

Dog's Head Brand



EMPIRE
TOBACCO
Co.

MONTREAL

ECCENTRICITIES OF GROCERS.

I am often amused by the eccentricities of grocers and clerks, and in some cases it is hard to understand how they arrive at some of their conclusions. For instance, it is quite difficult to convince some grocers that a young man born in the United States will make a good clerk; they invariably prefer a Low German. Now it happens to be my experience to know that the average Low German clerk is not so perfect as a good many grocers think he is. The most of that class of clerks come from the farm, and are accustomed to hard work and pork and potatoes. This simple fare he enjoys and thrives on; but after he is in the United States a few months he wants nothing but pie and dainties, so that the grocer's wife is at a loss to know what to cook. Of course there are exceptions to this rule, and also cases where the grocer is to blame, and you can hardly blame the clerk for declining to eat the scrapings of the meat bench.

Another instance came to my notice in which a grocer refused to engage a clerk because he wore spectacles. While there is considerable sham existing among those who wear spectacles, it is very hard to condemn all. This grocer in question thought the clerk looked "too smart" for him, and thought he would look for someone else.

Still another one would be surprised to learn of the prejudice which exists against a clerk who has worked in New York and then looks for a position in Brooklyn. This is the most narrow-minded excuse of all. The clerk invariably is asked, "If you worked in New York, why don't you look for a position there?" and he is looked upon as a very suspicious person, notwithstanding any amount of reasonable excuses. Queer, isn't it?—J.H.M. in Grocer's Advocate.

EMPLOYERS AND CLERKS.

It is a pity that a clerk cannot appreciate the position of an employer until his days of clerkship are over, remarks National Grocer. And it is no less a pity that many employers who have passed their long years of patient service as clerks would so soon forget all the feelings and actuations of that position.

If the clerk only knew how much of anxiety the days of business brought the employer, how despair was created by a note falling due which must be provided for, how much disappointment the loss of a regular customer brought with it, and all things that make the employer's responsibilities weigh more heavily than the clerk's toll. If the clerk only felt all this now as he will some years hence he would feel deeper sympathy for the employer, he would try by cheerful and active service to make things look brighter, and he would take a little complaining in a patient spirit, feeling that it rose from a worried condition of mind. And if the employer could only remember that the clerk is young and more sensitive than if he were older, that public reproof weakens his confidence in himself and his hold on his customers, that inexperience makes the way uncertain to him, and that encouragement lends new energy to all his efforts, he would speak more kindly, and would get better and more faithful service in return. The close friendship of an employer with his employes is a matter of great

importance; it increases his security, saves his time, and is his best endorsement with the community in which he lives.

CANDIED PEELS.

A visit to the Pure Gold Manufacturing Co.'s works at 31 and 33 Front street east at this season of the year is quite interesting. Until recently nearly all the candied peels sold in Canada have been imported from London, England, or from Leghorn. Now this is all changed, and goods quite equal to the finest imported article are made in large quantities in our own country. The fruit is imported from Messina in large casks, containing six and three-quarter cwt. each, preserved in brine. This firm imports only the finest qualities of ripe fruit, and their peels are already recognised all over the Dominion as being of excellent quality, and although their importations this year amounted to very nearly 100 tons of fruit, the greater part of it has already been ordered. In the peel department fifteen hands are busily employed from half-past seven in the morning until about nine o'clock at night. This work has been going on from about the first of May, and will not be finished until about the 10th of December.

The fruit is first boiled in large copper pans heated with steam until the pulp is soft enough to be easily removed. It is then put into large wooden tanks known as freshening tanks, where the salt is taken out, after which it is packed carefully in syrup tanks, where it is kept in syrup until thoroughly cured. After this is done it is drained and then placed on wire screens and put into the drying room, where it is kept at a temperature of about 130 degrees for about 24 hours, when it is ready for the candying or finishing process. When this is done it is placed on racks to dry again, after which it is sent to the packing room, where four neatly dressed young girls are busy packing it in 7 lb. boxes or in 1 lb. boxes assorted. The Pure Gold Manufacturing Co. were the first in getting up such neat packages for assorted peels, and feel greatly encouraged with the large orders which have come in for them from every part of the Dominion. Only the finest selected pieces are packed in these boxes, and the consumers who purchase them will not be disappointed. A lower quality of orange and lemon peel is prepared from the skins of these fruits, which are imported in casks and preserved in brine in the same way as the whole fruits, and the pulp of the lemons having been removed and converted into citric acid at Messina, while the pulp of the orange is sold to marmalade manufacturers. Peels prepared from these skins are, however, quite inferior in quality to the other as the peel loses much of its freshness and fine flavor on account of the pulp having been removed for so long a time. In the "Pure Gold" brand of peels these skins are never used and the company guarantee all goods bearing this name to be in every respect satisfactory.

FOR DAIRY
BUTTER
OR DRESSED
POULTRY
PARSONS
PRODUCE CO.
 WINNIPEG — MANITOBA

BUCHANAN & GORDON,
 Brokers and Commission Merchants and
 Manufacturers' Agents.
 WINNIPEG

Representing in Manitoba and the
 North-West Territories:

ARMOUR & Co., Chicago, Ill.
 THE ARMOUR PACKING CO., Kansas City, Mo.
 THE B. C. SUGAR REFINING CO., Ltd., Van-
 couver, B. C.
 HIRAM WALKER & SONS, Ltd., Walkerville
 Ont.
 JOHN DEWAR & SONS, Tullymet Distillery
 Perth, N. B.
 PERINET ET FILS, Reims, Champagne.

Warehouses on C. P. R. Track.
 EXCISE, CUSTOMS AND FREE,
 AND LOW RATES STORAGE.
 CORRESPONDENCE SOLICITED.

LAURENCE GIBB
 Provision Merchant,
 83 COLBORNE STREET, - TORONTO
 All kinds of Hog Products handled. Also Butter
 Cheese, Poultry, Tallow, Etc
 PATENT EGG CARRIERS SUPPLIED.
 Good Prices paid for Good Dairy Butter.

THE
Winnipeg Produce and Commission Co. Ltd.
 Commission Merchants and
 Manufacturers' Agents. . . .
 WINNIPEG, - - MANITOBA.

Consignments and Correspondence Solicited.
 Good Warehouse Facilities.
 Agencies Wanted.

COWAN'S
COCOAS AND
CHOCOLATES

Are Standard, and sold by
 all grocers.

J. BELL & CO.

Wholesale Produce and Commission Merchants,
 64 Colborne St., Toronto, Ont.

We are prepared to receive consignments of
 Butter, Eggs, Cheese, Poultry and Produce of all
 all kinds. Having had 15 years' experience and
 being in connection with the best buyers' in the
 city, enables us to find quick sales and highest
 market prices.
 Egg cases supplied. Phone 2,291.

ESTABLISHED 1874.

JAMES E. BAILLIE
PORK PACKER
 AND WHOLESALE PROVISION MERCHANT
 66 Front St. East, Toronto.

Mess Pork, Bacon, Hams, Lard, Cheese.
 Cold Storage for Butter and Eggs.
 Country Consignments Solicited.
 Prompt Returns Made.

WILLIAM RYAN,
PORK PACKER
 Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
 WRITE FOR PRICES.

PARK, BLACKWELL & CO.
 (Limited.)
 — SUCCESSORS TO —
JAS. PARK & SON.
TORONTO.

Full lines of Superior Cured Hams, Break-
 fast Bacon, New Special Rolls,
 Beef Hams, Long Clear Bacon,
 Butter, Cheese, Lard, Eggs,
 Etc.
 Write for Price List.

FAC SIMILE OF PACKAGE.



Butter in good demand; large rolls, pails,
 crocks, and best store-packed tub sell-
 ing 18 to 20c.; choice dairy tub, 19 to 21c.
 no stock on hand. Eggs, 11½ to 12c.
 We charge five per cent., and prompt
 returns by registered letter.

JOHN HAWLEY, Provisions and Commission
88 FRONT ST. EAST.
 Established 1870. Egg Trade a Specialty.

S. K. MOYER,

Commission Merchant,
76 COLBORNE ST.,
TORONTO.
 — DEALER IN: —
 Bananas, Pine Apples, California, Messina
 and Valencia Oranges, Lemons
 dates, Figs, Fresh Fish, etc.
 Orders Solicited.

GEORGE MCWILLIAM. FRANK EVERIST
 TELEPHONE 645.

MCWILLIAM & EVERIST
 GENERAL . . . **FRUIT**
Commission Merchants
 25 and 27 Church street,
 TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
 CITED. Ample Storage.
 All orders will receive our best attention.

Dawson & Co.

FRUIT
PRODUCE
 and **COMMISSION MERCHANTS**

32 WEST MARKET STREET,
TORONTO.
 Consignments
 Solicited

NOTICE

The British Columbia Fruit Canning and
 Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We ad-
 vise all dealers to see their price list before plac-
 ing their orders for Jams, Jellies, Canned Fruits,
 and Canned Vegetables.

Besides their regular brands of Ground Coffee,
 now so favorably known, they quote:
 Blend No. 1 at 35c., either ground or whole roasted
 " 2 at 33c., " " "
 " 3 at 30c., " " "
 Their Flavoring Extracts are of the choicest
 quality.

McLAREN'S

Is Honest Goods and just
 the Thing on Which to
 make or Extend a Busi-
 ness.



The Best Grocers Make
 a point of Keeping it al-
 ways in Stock.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, Oct. 12, 1893.

GROCERIES.

No strikingly new features have developed during the week. In volume, business is scarcely so large as it was, but there is a quiet, steady trade doing. Fall fairs continue to interfere to some extent with travelers' orders, but another week or so will see this obstacle removed. The one feature of business that gives the most dissatisfaction is the slowness of payments, complaints regarding which are general. This market is bare of Rio coffee and stocks of Santos are getting low. Some advance shipments of new season's currants have arrived on the market this week, but otherwise there is not much of interest to note in the way of dried fruits. Rice is less wanted than it was. A steady trade is being done in sugars at unchanged prices, and granulated is in better supply. Syrups and molasses continue to show an improvement. A little better demand is reported for black teas, but otherwise the market is quiet. Demand for canned vegetables keeps brisk, and the feeling regarding them is probably not so strong as it was. Oranges and lemons are firmer, but the demand, as yet, is light.

COFFEE.

There is not much change. Stocks of Rio coffee on the local market are practically exhausted, and it is not known when they can be replenished on account of the revolution in Brazil. There seems to be only one house on the street that has any Rio coffee, and that house is holding it for its retail customers. Was there the coffee here a good trade could be done. On account of the scarcity of the Rio article the Santos article is receiving more attention than usual, and it too is now getting scarce. We quote: Rio, 21 to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c.

DRIED FRUIT.

The feature of the dried fruit market this week has been the arrival of advance shipments of new season's currants. The fruit is of good quality and better than last year's crop. The demand for the fruit, especially the better grades, is brisk. Highest grades sell on the basis of 5¼ to 5¾c. and ordinary at 5 to 5¼c. Old fruit is pretty well cleaned out, and the little that is left is selling lower at 4¼ to 5c. for provincials. In Valencia raisins there is not much doing, nor is there

likely to be until the arrival of the fruit by the direct steamers. The idea as to price is 5¼ to 5½c. for off stalk, 6¼ to 6½c. for fine off stalk, and 6½ to 6¾c. for selected. Sultana raisins continue quiet, and the little enquiry there is is principally for fine at 7 to 7½c. Malaga raisins are not yet much wanted, and sales are principally confined to connoisseur at \$3 to \$3.50 and London layers at \$2.25 to \$2.50. Prunes continue dull and lower at 6½ to 7c. Dates dull and unchanged at 5 to 5½c.

NUTS.

No change to report. Chestnuts and hickory nuts are offering freely, and the price of the former is weak at quotations. We quote: Brazil nuts 11 to 11½c. a pound; Sicily shelled almonds, 32 to 35c. a pound; soft shelled almonds, 15 to 16c.; pecans, 13 to 14c. for roasted and 11 to 12½c. for green; cocoa nuts, \$5 to \$5.50 per sack; Marbot walnuts 11½ to 12c.; pecans 13½ to 16c.; chestnuts, \$5 to \$6 per bushel; hickory, 50c. per basket.

RICE AND SPICES.

Trade has slackened off considerably in rice, but prices are unchanged at 3½ to 3¾c. for ordinary and 5c. for Japan.

Trade has been fair in all kinds of spices at unchanged prices. We quote: Pure black pepper at 14 to 16c.; pure white at 20 to 28c.; pure Jamaica ginger at 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

SUGARS.

Business in this line continues to slacken off. The demand is principally for small lots. There is now a better supply, the refiners having overtaken the demand. Stocks are, however, yet light. The idea for granulated remains unchanged at \$5.50, and it is rarely that this figure is shaded. There is a dark yellow on the market at 4¼c., but ordinarily 4½ to 5¼c. is quoted. Raws dull at 4¼c.

Willett & Gray, in their Weekly Statistical, say:

THE WEEK.—Raws and Refined unchanged. Total stock in all the principal countries, 438,669 tons, again 453,401 tons at same dates last year. Afloats to the United States from all countries estimated, 89,000 tons, against 116,000 tons last year. Beet Sugar quotation, cost and freight, 14s. 3d. per cwt. for "first."

RAWS.—The business of the week has been limited to small dealings in Centrifugal sugars for the Canadian market at 3¾c, for 96° test, and to tobaccoists at 4c. to 4 3/16c. flat according to test and color. No Muscovados have been sold with the exception of a cargo of Brazils. The almost entire absence of stock in importers hands is the cause of the small local business. Receipts have been 26,418 tons, and the meltings 35,000 tons, and stocks have declined 8,582 tons to 41,669 tons, which are almost all in refiners hands. While local quotations are unchanged and unchangeable until sugars begin to arrive to importers, it is a noticeable feature that during the present week we have passed over from one sugar campaign year into another, beginning October 1st, and that the sugar of the new crops wherein available for shipment can be bought at ¼c. per lb. below the present local quotations. On the last day of September the quotation for beet sugar was 14s. 7½d., while on the 1st day of October the quotation was 14s. 3d. f.o.b. The sugar world enters the new campaign with comparatively small stocks in hand and a bare sufficiency of supplies in sight for the present months requirements. After this

month however, there promises to be available for the 12 months, a beet crop of about the same size as last year and cane crops which may exceed last year by possibly 300,000 tons. On the other hand from unusual causes the consumption of sugar this year has been kept at the lowest limit (being in the United States scarcely larger than last year) so that the coming year should require the natural increase of two years in consumption or say 10 per cent, increase (200,000 tons) for the United States alone, unless the result is interfered with by a Government tax on the consumer, through a sugar duty which is now threatened.

REFINED.—Notwithstanding the large demand growing out of the vacuum in stocks throughout the country, and the willingness of buyers to pay almost any price for an immediate supply, there has been no advance made in quotations, and a decided gain is being made in time of delivery. There is now but little delay in the shipment of all orders for soft sugar, and another week should give a very perceptible improvement in shipments of hards. 35,000 tons, or 250,000 barrels, of refined sugars are being distributed weekly from the three ports, and 36,000 barrels from New Orleans also, which is more than the country can actually consume after the close of fruit canning season, now nearly over.

SYRUPS AND MOLASSES.

Syrups are moving a little better than a week ago, and prices remain much as before, 2 to 2¾c. being the idea. There is a fair demand for molasses at 30 to 35c. for barrels and half barrels respectively. A good table molasses is offering at 40c. in barrels.

TEAS.

Low priced black teas at about 15 to 18c. have been in active demand and mediums at about 20 to 25c. are being enquired after. Demand for Japans is fair only at about 18 to 19c. Brokers report a fair business in all kinds of teas. Young Hysons are scarce and dealers find it difficult to obtain a fair assortment of samples. Japans continue strong and sellers have been better able to obtain their ideas.

BUTTER AND CHEESE.

There has not been the same anxiety to purchase butter as there was, but while there is an easier feeling in that respect prices remain much as before. As high as 20½c. has been paid for a round lot of choice dairy tub, and the range which jobbers would pay is 20 to 21c. Really choice dairy butter, whether tubs, crocks, pails or rolls, are taken freely by retailers at 21 to 22c. Medium butter goes at 18 to 20c., and farmers' pound rolls at 22 to 24c. Bakers' butter is quoted ordinarily at 14 to 15c., but it is difficult to find any on the market as low as the inside figure quoted, and anything as low as that is not much wanted. The creameries are still strong in their views. As a rule they

(Continued on page 20.)

ONLY THE BEST

Cape Cod Cranberries

Jersey Sweet Potatoes

Spanish Onions

Maiori Lemons

CLEMES BROS.

TORONTO



**.. THE ..
UNPRECEDENTED
SALE .**

Of "KENT" bottled Pickles this Spring and Summer testifies in the most gratifying way to their merit and growing popularity with the trade. Packed 2 doz. in a Case. Order a sample case from your wholesale grocer.

**THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.**

THE "Lion Brand"

is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "**BOULTER**" across the face of each label in a distinctive color. Look out for the word "**BOULTER**" if you want first class "canned goods."

**Bay of Quinte
Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.**

**LYTLE'S
PICKLES**



ARE THE BEST.
Try them and be convinced.
Once used, will have no other.

**T. A. LYTLE & CO.,
Vinegar and Pickle Manu-
facturers,
TORONTO.**

The Imperial Rubber Stamp Works

Rubber Stamps, Stencils,
Branding Irons, Seals, etc.

Estimates given. Orders by mail promptly at-
tended to.

102 ADELAIDE ST. WEST - - - TORONTO.

BUY RELIABLE GOODS

.. Quality Is Our Aim ..

VEGETABLES:
Tomatoes, Corn, Peas, Etc.

FRUITS:
Pears, Peaches, Strawberries, Etc.

**Lakeport Preserving Co.
LAKEPORT, ONT.**

**TOMATO
CHUTNEE**

Delicious flavor to Hot and Cold Meats,
Gravies, Soups, Curries, Etc.

PREPARED BY
**M. P. CARD,
GUELPH, ONT.**

Is now used on board all steamers
sailing from Montreal, as well as by
all the best Hotels and Clubs in
Canada.

Try a Sample Case

MAPLE PRODUCTS

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

**Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.**

**Boy
Brand
Corn
UNBLEACHED**



DAILEY'S

**Boy
Brand
Tomatoes**



Please try them.

Can be obtained at
all Leading Whole-
sale Houses.

**Kingsville
Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.**

**Keep your
EYE**

on the

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the can truthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,



TRADE MARK

DELHI CANNING CO.

CANNED GOODS.

TORONTO.

The situation is much the same as a week ago. Although prices on vegetables remain steady and unchanged there does not appear to be the same strong feeling that obtained a week ago, and there seems to be a little more willingness on the part of at least some packers to accept offers around 80c. for tomatoes, but at the same time offers are neither free nor general; in fact offers seem to be the exception rather than the rule. And we only point to them as an indication of a little relaxation in the strength which characterized the market for tomatoes a couple of weeks ago. The few new tomatoes that have been on the market have not been altogether satisfactory as regards quality, being below last year's standard. The weather during the past week has continued favorable for the ripening process. The brisk demand for tomatoes, corn and peas noted for the past couple of weeks has been more than maintained this week, but prices remain unchanged, 80 to 85c. still being the idea. Salmon continues in good demand, and although the new pack is continually arriving members of the trade state that they have not yet been able to keep their stocks ahead of their orders. The idea as to price is \$1.25 for tall and \$1.57½ for flats. The market continues much as before for lobster, the better grades still being in good demand at \$1.85 up. Fruits are still occupying but small attention, and the same may be said of meats. Sardines are in fair demand at unchanged prices.

MONTREAL.

Business in canned goods continues slow so far as the movement from first to second-hands goes. Buyers don't appear at all urgent about placing orders for vegetables, while packers show a disposition to make firmer prices on the leading lines. In canned salmon the advices from primary markets are steady in tone and the inside price bid for leading brands remains at \$1.30. In a jobbing way there is not much doing is either vegetables or fish.

MARKETS—Continued

are asking 23c. for tubs, and while that price has been paid this week for lots, it is somewhat above jobbers' views. What jobbers want is something that will net them 25c. a pound. Outside buyers wanting carlots have got to pay 24c. Creamery pound prints are selling at 26 to 28c. according to make.

Cheese is firm in price, but there is not much doing. The factories are asking 10 to

- - Well Pleased



WITH THE

PROFIT ON

SURPRISE SOAP

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

Branches :

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

WINNIPEG : E. W. Ashley.

10¼c., and there have been some transactions at 10c., make the latter part of August. Jobbers are getting from 10 to 11c. according to make.

COUNTRY PRODUCE.

BEANS—There are a good many offering, but the demand is light. Jobbers are paying \$1.38 to \$1.39 for a first-class hand-picked article and selling at \$1.45 to \$1.50; for prime medium they are paying \$1.20 to \$1.25 and selling at \$1.35.

DRIED APPLES—They are getting a little firmer. Jobbers are paying 4¾ to 5c. and selling at 5¾ to 6c. Stocks continue light.

EVAPORATED APPLES—There are none offering and prices are firm at 10 to 10½c. 1892 stock.

EGGS—Firm and higher, with the tendency still upward. Prices range all the way from 16 to 17c.

POULTRY—Supplies are liberal but there is not much demand. We quote: Turkeys 12c. per lb.; geese 7c. per lb.; chickens 40 to 50c. per pair, and ducks 60 to 75c. per pair.

POTATOES—Much as before. Car lots can be bought on track at 50c. per bag, and and out of store 65c. per bag is the idea.

HONEY—A good deal is coming forward. Extracted white clover is selling at 8 to 9c. in 10 and 30 lb. tins, and new section at 15 to 16c. per lb.

HOPS—Market is dull and unsettled. We quote best new hops at 16 to 17c., and 1892 growth at 12½ to 13c. While growers are asking as high as 20 and 25c. for new they are at the same time said to be country bids.

The crop of hops in England is reported to be excellent, and prices are lower there, and in New York there is a decline of 1 to 1½c.

ONIONS—The enquiry continues good for Spanish onions at 90c. per crate for large lots and at \$1 for small lots. Canadians, which are not plentiful, are quoted at \$1.20 per bag.

SWEET POTATOES—Demand keeps good and supplies liberal, while prices are lower at \$3.75 to \$4 per barrel.

HOGS AND PROVISIONS.

No transactions are reported in car lots of dressed hogs, but farmers' deliveries are large and all are taken at about \$8 per cwt. The transactions in car load lots noted last week did not result satisfactorily owing to warm weather. A nice jobbing trade is still being done in smoked meats and provisions.

BACON—Long clear, 11c.; smoked backs, 12 to 12½c.; bellies, 13½c.; rolls, 10 to 10½c.

HAMS—In good demand and firm at 13 to 13½c. for smoked.

LARD—Pure Canadian 12¾c. in tubs, 13c. in pails and 12½c. in tierces. Compound 9 to 9½c.

BARREL PORK—Canadian heavy mess \$20, Canadian short cut \$22, shoulder mess \$18.

DRESSED MEATS—Beef fores are 4 to 5c., hindquarters 7 to 8c., mutton 6 to 6½c., lamb 7 to 8½c., veal 7½ to 9c.

GREEN FRUIT.

The bulk of the trade is over. The Niagara steamers have stopped running for the season, and the little fruit that is coming in

SYMINGTON'S

COFFEE
ESSENCES

. . . UNEQUALLED . . .

ASK FOR THEM

WHOLESALE AGENTS

STANWAY & BAYLEY

. . . TORONTO . . .

HILLS & UNDERWOOD'S
ENGLISH
MALT VINEGAR.

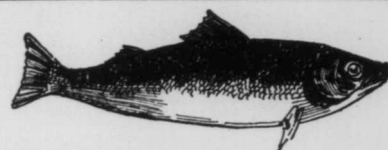
STERLING SOAP :::

THERE is no end to the good things grocers and consumers are saying about our **STERLING SOAP**. If quality is considered worth anything, **STERLING** is the cheapest **SOAP** because it is the **BEST**.

Manufactured by

F. W. HUDSON & CO.,
Agents, **TORONTO.**

Wm. Logan
ST. JOHN, N.B.



STAR BRAND FINNAN HADDIES

cured from fresh new fish. Best cured haddies in the world. Also dealers in Fresh, Dry, Salt and Pickled Fish, Live Lobsters and Dulse. Send for quotations to D. & O. SPROUL Digby, N.S.

THE "ORIGINAL"
And Deservedly Popular

PHOENIX BRAND

Canned Corn, Tomatoes, Peas, Pumpkin, Strawberries, Red Raspberries, Black Raspberries, Red Cherries, Bartlett Pears, Crawford Peaches, Apples.

Our Fruit and Vegetables are grown at Fonthill and Pelham—Canada's Garden of Eden. Try the **PHOENIX BRAND** once and you will be only sorry you did not do so before.

W. E. HARDISON, Proprietor,
WELLAND, ONT., CANADA.



Chas. Southwell & Co.'s

High class JAMS (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

ORDERS CAN BE BOOKED THROUGH

New Season's Jams
Now ready . . .

Messrs. Frank Magor & Co., 16 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

W. A. Carson.

R. B. Morden.

J. Anning.

BELLEVILLE CANNING CO.

—PACKERS OF THE—

"Queen Brand"
Fruits and Vegetables.

As the Reputation of our goods is fully established, we, with confidence, recommend them to the Trade. The New Season's Pack of

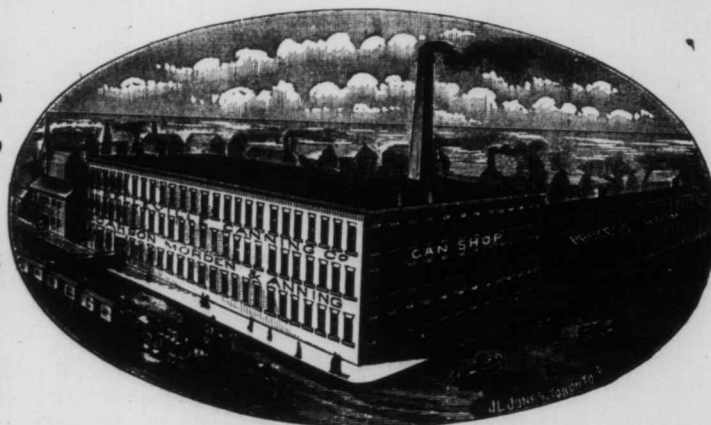
STRAWBERRIES, RASPBERRIES, PLUMS, PEAS.
PEARS, CORN, TOMATOES, 3 lb. APPLES.
GALLON APPLES.

Are now in the hands of the Wholesale Trade.

Give the Queen Brand a Trial

We Guarantee It to give Satisfaction.

BELLEVILLE, ONT.



Largest Factory in Canada, situated at Belleville, Ont., Canada

MARKETS.—Continued

from that district is brought over by the St. Catharines steamer. Oranges are higher, but demand is still light. There is a fair enquiry for lemons at advanced prices. Bananas continue to occupy but little attention. All grapes coming in are taken and prices are firm at quotations. Tomatoes are good sellers at quotations. Watermelons are practically out of the market. We quote: Oranges—Rhodi's, \$4.50 to \$4.75 for 160's and 200's; \$2.50 to \$2.75 for 100's; Jamaica's, \$6 per bbl., \$4 to \$4.25 for boxes; lemons, \$3 to \$5; Messinas, \$5.50 to \$6; Maiori, \$7.50 to \$8 per box; bananas, \$1 to \$1.50; peaches, 75 to \$1.25 per basket; pears, 50 to \$1 per basket; tomatoes, 25 to 40c. per basket; cabbage, 40 to 60c. per dozen; grapes—Concords, 1 3/4 to 2 1/4 c.; Niagara's, 2 to 2 1/2 c.; Rogei's, 2 1/2 to 3c. Apples, 25 to 30c. per basket and \$1.75 to \$2.50 per barrel. Cranberries, Cape Cod, \$7 to \$8 per bbl.; Canadian, \$2 per bushel.

FISH.

Trade is good, although the supply is not quite equal to the demand. Prices are unchanged. We quote: Fresh sea salmon, 17 to 19c.; skinned and boned cod-fish, 6 1/2 c.; Labrador herring, \$4.50 per barrel; shore herring, \$2.75 per bbl.; Digby herring, 11 to 12 1/2 c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, \$2.00 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7 1/2 c.; eels, 6 to 8c. a lb.; prepared frogs 50c. per doz.; dressed sturgeon, 7 to 8c.; oysters by bulk, \$1.50 for standard and \$2 selected; smoke cisco, \$1.25 per lb.; kipper cisco, 3 to 4c. each; salt mackerel in bulk, 10c. per lb.

SALT.

Trade is good in salt, dealers reporting good sales in both car and job lots. Prices continue much the same. We quote: Car lots, dairy, \$1.25; barrels, \$1; coarse sacks, 68c; fine sacks, 75c.; American, \$10 per ton.

HIDES, SKINS, TALLOW, WOOL.

HIDES—Trade in hides continues much the same. Prices remain unchanged. Butchers' are receiving 4c. for No. 1 raw hide and 3c. for No. 2, 4 1/4 c. for No. 1 steers weighing 60 lbs. and upward, and 3 1/2 c. for No. 2.

SKINS—Nothing new to report in skins. Freshly slaughtered butcher skins are fetching 55c., and country lots from 25c. to 50c. Chicago skins, freshly slaughtered, are selling on this market from 25 to 50c.

TALLOW—Fair demand, supply a little scarce; dealers are paying 4 1/2 to 5c. according to quality.

WOOL—Little or nothing doing in this article; local manufacturers are a little cautious in buying at present. Prices are unchanged. We quote: Canadian combing, 17 to 18c.; clothing, Southdown, 20 to 23c.; extras, 23 to 24c.

PETROLEUM.

Trade continues brisk in Toronto at unchanged prices. We quote: 5 to 10 bbl. lots, imperial gallons, Toronto; Canadian, 12 1/2 to 13c.; carbon safety, 16 1/2 to 17c.; Canadian water white, 17c.; American water white, 18 1/2 to 19c.; photogene, 22c.

The Petroli Advertiser, in its weekly report, says: So many of our prominent oil men are at the World's Fair that the Exchange is practically deserted. The only buyers of crude are the refiners, who insist upon it being delivered in their own tanks. Outside speculative buyers are now unknown. This week the Imperial Oil Co. have lowered the price from \$1.10 to \$1.07.

How long another and more serious drop in price may be averted depends entirely upon the action of the producers, who seem to have become thoroughly demoralized and utterly indifferent to their future position— anxious only to find a sale, at the best price they can get, for their product as quickly as it can be pumped, wholly regardless of the effect such tactics may have upon their future existence.

MARKET NOTES.

Clemes Bros. are offering new chestnuts and hickory nuts.

J. W. Lang & Co. are offering a nice line of new sardines at close prices.

New Comadra figs are being delivered this week by Lucas, Steele & Bristol.

Clemes Bros. are offering a choice lot maple syrup in cases, 4 doz. tins each, at \$6 per case.

Smith & Keighley and Eby, Blain & Co. have both received further shipments of Valencia raisins.

Shipments of Todd's pack of Beaver brand salmon arrived on this market this week. It is turning out fine.

Davidson & Hay received a direct shipment of new season's low grade Young Hysons on Monday.

H. P. Eckardt & Co. are offering exceptionally good value in Japan teas, ranging in price from 16 to 18c.

Papayanni brand of currants arrived in Toronto last Saturday, and Barff's early shipments are due here this week.

James Turner & Co. have an elegant stock of new dried fruits at phenomenally low prices of the very best packs.

H. P. Eckardt & Co. are offering Messina lemons at prices ranging from \$3.50 to \$4 per case, good quality and repacked.

Smith & Keighley have just received a car of fine New Orleans molasses for table use, which they are selling at 40c. in barrels.

T. Kinnear & Co. are offering new season's black teas in caddies, which they consider exceptionally good value; also bright syrups.

The attention of the trade is called to the advertisement of H. P. Eckardt & Co. wherein is offered some cheap syrups and molasses.

Each week brings new customers and fresh enquiries for Hillwattee tea and L. P. & Co. coffees. Lucas, Steele & Bristol will

(Continued on page 24)

FLOUR AND FEED.

TORONTO.

Flour continues dull but without material chance in prices. Bran and shorts are lower.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$3.80 to \$3.90; strong bakers' \$3.60 to \$3.70; white wheat patents, \$3.25 to \$3.50; straight roller, \$3 to \$3.15, low grades, per bag, \$1.00 to \$1.25; Ontario family \$3.15 to \$3.40.

Car prices are: Toronto freights—Manitoba patents, \$3.80 to \$3.90; Manitoba strong bakers', \$3.60 to \$3.70; Ontario patents, \$3.10 to \$3.30; straight roller, \$2.90 to \$3.00; extra, \$2.70 to \$2.90; low grades, per bag, 90c. to \$1.10.

MEAL—Oatmeal is \$4.20. to \$4.40 Cornmeal is \$3.25 to \$3.50.

FEED—Bran (ton lots) \$13.00, do (Toronto freight) \$12; shorts (ton lots) \$15 to \$15.50, ditto (Toronto freight) \$14; mixed feed \$20 to \$22, feeding corn 57 to 58c.; oats on track 32 to 32 1/2 c., and 28 1/2 to 29c. outside.

HAY—Baled timothy quiet and unchanged. We quote \$9.50 to \$10.

STRAW—Demand poor and prices unchanged at \$5.50 to \$6.

MONTREAL.

There is a fair local enquiry for flour, but the market is generally dull and quiet. The sale of two cars of winter wheat, best brands, is noted at \$3.90, and business has been done in other brands below this figure. The millers' agents are, as a rule, only to willing to make concessions in order to induce trading. Winter wheat, \$3.75 to \$3.90; Manitoba patents, best brands, \$3.85 to \$3.90; straight rollers, \$3.10 to \$3.15; extra, \$2.90 to \$3.00; superfine, \$2.60 to \$2.90; Manitoba strong bakers', \$3.40 to \$3.60; Manitoba strong bakers', best brand, \$3.70.

There is a fair local demand for oatmeal at steady prices. Standard bags, \$2.05; do. brls., \$4.20; granulated, brls., \$2.25; do., bags, \$2.05; rolled oats, bags, \$2.10; do., brls., \$4.30 to \$4.40.

The feed market is easier under more liberal supplies, and prices are lower, \$15 now being the outside for bran and \$16 for shorts. Bran, \$14 to \$15; shorts, \$15 to \$16; mouillie, \$22.

Sapolio

Reduced price per gross @11.30, in 1 or 1/2 gross boxes, in any quantity. Less usual grocery discounts of 8% cash 10 days, or 2% 30 days.

Sapolio retails at 10 cts. per cake.

Emil Poliwka & Co.

38 Front Street East,
Canadian Agents. TORONTO, ONT.

DEPOTS AT:
Toronto, Ont.; Montreal, Que.; St. John, N.B.

HAVE YOU EVER TRIED

"Crystal" Rice

For Making Bread?

Mixed with flour it makes the nicest, lightest bread. FOLLOW DIRECTIONS.—If grocers will take a little interest in "Crystal" Rice, and always give directions to every new customer, they will find this a paying article, giving good satisfaction. It retails at 10 cts. per lb. or 3 lbs. for 25 cts. Samples mailed on application. Correspondence solicited.

The Canadian Specialty Co.

38 Front Street East,
DOMINION AGENTS. TORONTO, ONT.

OATMEAL

**Dominion Mills,
LONDON.
Excelsior Mills,
MITCHELL.**

Write or wire for Thomson's Brands
ROLLED OATS PINHEAD & STANDARD MEALS
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.

Highest price paid for Oats and Peas in car lots

WALTER THOMSON, London and Mitchell.

Embros Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:-

C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal.

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES-

Paris, London, Strasbourg

Compagnie Francaise

Purveyors by Special Appointment

H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATE

(Yellow Wrapper.)

PURE COCOA POWDER

½-lb. and 1-lb. Tins.

CHOCOLATE WAFERS

A delicious eating Chocolate.

HIGH LIFE BONBONS,

The most tasteful Dessert Sweetmeat.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALALICO-RICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East,

KOFF NO MORE.

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

TORONTO.

RETAIL GROCERS

WILL FIND IT . . .
TO THEIR INTEREST

⊗ TO BUY

BRANTFORD STARCHES

The Purest and Best in the Market.

British America Starch Co., Ltd.,

BRANTFORD, ONTARIO.

gladly furnish samples and figures on application for the above; also for their Diamond Crystal salt.

Pettijohn's California Breakfast Food is gaining friends every day. Gillard & Co. of Hamilton have doubled their sales in the last two months.

Dawson & Co. have shipped another couple of cars of apples to the United States this week, one going to Chicago and the other to St. Louis.

Attention is called to the raisin seeder now being offered by Lucas, Steele & Bristol. The firm report a very large sale of this useful labor-saving little article.

Ram Lal's tea has now cleaned out all its imitators, the agents James Turner & Co. are sold out of some lines, but new lots are arriving from India to fill the hole.

New boned and skinned codfish, also 2 lb. blocks, are in store with Lucas, Steele & Bristol. This firm have also received a few cases of 1 lb mackerel tall tins.

Sloan Crowther have just received a shipment of highest grade of Provincial currants. They expect their advance shipment of Valencia raisins, ex S. S. Britannia, in a few days.

New Malaga raisins were delivered to their customers on Monday of last week by Lucas, Steele & Bristol. They consisted principally of connoisseur clusters and extra dessert clusters.

A large consignment of Italian peels has been received by W. H. Gillard & Company of Hamilton, and they state that the quality of peels coming from that quarter this year are of unusual excellence.

Davidson & Hay claim to be the first to receive advance shipments of new season's currants. They received them on Saturday. The fruit is Filiatra and Patras kinds in half barrels, and shows excellent quality.

The Canadian Specialty have just received a fresh supply of the H. K. Mulford Company's (Philadelphia, Pa.) pure grape juice in champagne, full 32 oz. bottles. This is a pure non-alcoholic article for invalids and communion service.

The low prices being quoted by Lucas, Steele & Bristol for canned salmon, corn, peas, tomatoes, etc., are having their results—large shipments have been made this week by them. They also made deliveries of their choice Labrador herrings and mackerel in half barrels.

W. H. Gillard & Co. of Hamilton report the arrival of Bevan's Imperial London layers, Imperial cabinets and Connoisseur clusters, and to arrive in a few days, Rein's London layers, black baskets, choice clusters and Five Crown clusters.

W. H. Gillard & Company of Hamilton report the arrival of a large consignment of that deservedly popular brand of pure Indian tea, "Mallawalla," for which they are the sole agents for western Ontario. The enormous demand for this tea, not only in England, where it was first put up, but in

Australia, Canada and among all English speaking people, attests its quality. One of the attributes is its uniformity, and Gillard & Company state that a large number of their customers who began handling this tea ten years ago are still repeating their orders.

Our London cable says: Sugar—Centrifugal, 96 degrees test, unchanged, at 16s. 6d.; muscovado, fair refining, unchanged, 13s. 9d.; beet, October 1, ½d. higher, at 13s. 9¼d.; March unchanged, at 13s. 11¼d.

John W. Bickle of Hamilton, has taken into partnership Frederick B. Greening, who has been associated with him for the past three years. The title of the firm will in future be John W. Bickle & Greening. They will carry on the business of brokers and commission merchants.

Lucas, Steele & Bristol are offering a large assortment of currants and raisins to arrive. Their Valencias are principally Cano and Arquimbau brands. Currants from Barff, Schisas and Marcopoli. The Panariti currants they offer are said to be the finest ever brought into Canada.

In consequence of the strikes in England Gillard & Co. have been unable to get bottles fast enough to keep pace with their orders for pickles and sauces. A consignment just received will, however, enable W. H. Gillard & Co. of Hamilton, their Western Ontario agents, to fill back orders and be more prompt in future. They report very large and daily increasing sales.

Robert Ward & Co. Victoria, B.C., packers of the "Lion" brand of salmon, in a letter to Sloan & Crowther, state that their brand of salmon has taken the only medal for Fraser River fish at the Chicago Exhibition, and that a similar medal was awarded it at the Antwerp Exhibition. "On this side," they continue, "we never put it up to exhibition or award, but the demand for 'Lion' brand is so great in England that we had, prior to your order, sold no less than 80,000 cases under this label at greatly increased prices over that obtained at yours."

MONTREAL MARKETS.

MONTREAL, Oct. 12, 1893.

GROCERIES.

The grocery market has shown a fair degree of activity during the week, but more especially in sugar and dried fruits, the movement of which from first hands has been the chief feature of the week. The tone of values generally has been steady, in fact it is considered surprising by many considering the position of refined sugar elsewhere that there has been no advance here. In dried fruit the news from the primary raisin markets is firmer, and on currants also some of the large holders here talk of slightly better figures. This is not surprising, as it is an admitted fact that values of currants have never been so low as during the present fall. The tea market has shown a better feeling since the large trade sale, and some good sized lots have been turned over from first hands at better prices. Coffees and spices are quiet but

steady, while there is nothing special to refer to in other lines.

SUGAR.

The activity in the sugar market continues and the refiners are trying hard to keep up with the demands made upon them which rules brisk from all sections, but prices remain unchanged, in which respect the Canadian buyer has a decided advantage over his American confrere, the facts in this connection being referred to specially elsewhere. In addition to the regular Canadian demand further enquiries have been received from different American cities, but although a premium has been offered for immediate deliveries of granulated on this account, refiners say they have been unable to take advantage of the fact as they could not satisfy their Canadian customers alone except for the leniency of the latter who are accepting 100 barrels at a time to go on with so as to allow everyone to have a show. Refiners' prices remain at 5 1-4c. for granulated, with 1-16c. for immediate deliveries, with yellows 4 1-8 to 4 7-8c., according to quality. Some grocers, however, claim to have filled orders at 5 3-8c., whereas they got 5 1-2c. last week, but in a general way the market is firm in tone owing to the position of supplies. A good deal of the unprecedented demand is attributed to the abundance of fruit which has been phenomenal. Advices on raw are rather easier in tone if anything.

MOLASSES.

The molasses market has been somewhat quieter during the week, but prices continue steady. Round lots of Barbadoes have changed hands at 30 to 31c., and jobbers are asking the old figures, 33 to 34c.

SYRUPS.

The syrup market is quiet, but prices are steady and unchanged. Canadian moves quietly at 15-8 to 21-5c. per lb., and American at 20 to 22c. per gallon.

TEA.

Since the big tea trade sale here the tea market has shown rather more life in a general way, and in some cases sellers have turned over goods at 1c. advance on what was possible before it occurred. Several new lots of Japans have changed hands from 13 to 18c., according to grade. In blacks one lot of 200 half chests Assam changed hands at 7d. to 8d. on English account, and some 500 packages of Chinas were sold on the basis of 11 1-2d. We quote Japans here as follows: Common, 12 to 13c.; medium to good, 15 to 17c.; fine 18 to 21c., and finest, 23 to 32c.

COFFEES.

The coffee market has ruled rather inactive during the week, the principal business being still confined to Maracaibo, which has sold for 19 1-2c. up. We quote prices for round lots as follows: Jamaica, 16 to 18c.; Maracaibo, 19 to 21c.; Porto Cobello, 18 to 20c.; Rio, 17 1-2 to 19c.; Java, 24 to 28c., and Mocha, 25 to 28c.

SPICES.

The spice market continues quiet, black pepper furnishing the principal business on the basis of 6 to 7c. We quote: Jamaica ginger, 15 to 16c. for common, and 18 to 20c. for finer qualities; black pepper, 6 to 7c.; pimento, 6c.; and nutmegs, 50 to 52 1-2c. to \$1.

DRIED FRUIT.

The dried fruit market has been unusually active in the matter of business

JAMES A. SKINNER & CO.

Toronto and Vancouver.

IMPORTERS OF

Crockery, China,
Glassware, Lamps,
and Fancy Goods.

Our importations this fall will comprise almost every line that is entirely new.

SPECIAL ATTRACTIONS IN
LAMPS AND FANCY GOODS.

No trouble to show you through our spacious Sample Rooms. Send for a package of our Columbian or New Era assortment of Glassware.
—GREAT VALUE.

ESTABLISHED 1851.

WE OFFER

4,100 Cases New Salmon
"British American" Brand
\$1.30 per doz.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street, Montreal.

Please ask our prices for goods before buying elsewhere. Our prices are low. We make a specialty of Canned goods.

SHOULDERS - -

Close and neatly trimmed SUGAR CURED, equal in quality to our celebrated "STAR" HAMS. We recommend these as being the CHEAPEST and MOST PROFITABLE line for you to handle.

WRITE FOR QUOTATIONS.

F. W. FEARMAN,
HAMILTON, ONT.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

Advance Shipments . . .

"CAMPOS"—The finest grade of Provincial Currants, in barrels and halves, daily expected.

IN STORE—Fine New Malaga Figs in taps, also New London Layers and Connoisseur Clusters.

Samples and quotations on application.

SLOAN & CROWTHER,

WHOLESALE GROCERS,

Toronto.

New Currants

FIRST ARRIVALS,

NOW IN STORE

WARREN BROS. & BOOMER

35 and 37
Front St. East, TORONTO

JUST RECEIVED

FIRST SHIPMENT

New Valencia Raisins

AND—

New Pack
Horse Shoe Salmon

J. W. LANG & CO.

Wholesale Grocers,

59, 61, 63 Front St. East, TORONTO

"GOAT" Japan Tea

Season 1893 Just Arrived

Sample much better than 1892

BEST VALUE IN THE MARKET.

See our Travelers or write us for Samples.

T. KINNEAR & CO.,

WHOLESALE GROCERS,

49 Front St. E., TORONTO.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

New Currants

NOW IN STORE

PERKINS, INCE & CO.

TORONTO.

NOW IN STORE

New London Layers

AND

Black Basket Raisins

New Season's Loch Fyne Herrings.



Smith and
Keighley

9 Front St. E., Toronto.

MONTRÉAL Markets Continued.

in dried fruit to arrive, but especially in raisins. In fact, of the 54,000 boxes ex Avlona which arrived this week mostly all of them were sold before the vessel tied up at the docks here. The tone is fairly steady on the whole in sympathy with advices from Denia demanding 9d. advance on late prices, and as a result there are no new offers of common fruit to arrive at 4c., the inside price now being 4 1-4c., and we note business in round lots of new fruit at 4 1-4c. for seconds, with prime off-stalk firsts, 4 1-2c., which are undoubtedly the inside prices for the business that has been doing on fruit to arrive. Layers are firm with business in fair sized lots at 5 1-2 to 5 3-4c.

The currant market remains much the same but some of the largest holders of fruit close by ex Avlona are stipulating for a fraction more on currants, giving 3 3-4 to 4 1-4c., an advance of 1-4c. all round as their range. With regard to business in a jobbing way both in raisins and currants the movement from second hands is not especially brisk, but of course business of this sort calls for advances on the above prices which are strictly for large lots in a wholesale way.

NUTS.

This market rules quiet, the stock of old being small, while no new stock can get here before the first week in December. We quote Filberts, 8 1-2 to 9c.; French walnuts, 8 to 9c.; Grenoble walnuts, 11 to 12c.; peccans, 8 1-2 to 12c.; peanuts, 8 to 11c. per lb., and cocoanuts, \$3.75 to \$4.00 per 100.

FRUITS.

Receipts of apples are freer but the demand is somewhat improved. Prices rule irregular, ranging from \$1.60 for inferior to \$3.10 for good to choice. Oranges are scarce and firm; we quote Rhodi \$3.75 to \$4, and Jamaicas \$3 to \$3.50 per box; the latter in barrels, \$5 to \$5.50. Lemons are in light receipt while the demand is good. Prices are higher in consequence at \$4 to \$5 per case. Good ripe peaches meet a good demand, California selling at \$1.25 to \$1.50, and Canadian in baskets, 80c. to \$1. New quinces have made their appearance, ranging from \$80c. to \$1 per basket. Cranberries are a free sale at \$7.50 to \$8 per barrel. Bananas are in slow demand, but receipts are light, and prices steady at 75c. to \$1. Grapes meet a good demand but receipts are heavy. We quote: Concord, 2 1-4 to 2 1-2c. per lb.; Niagaras, 2 3-4 to 3c., and Rogers, 2 3-4 to 3c. Dates are enquired after, but are very scarce and firm at 6 to 6 1-2c. Prunes are not a heavy stock at present, and range from 6 1-2 to 7c., according to quality. No new goods expected here before the second week of December.

FISH.

The fish market is quiet, pickled, smoked and dried fish meeting with a fair demand. We quote: Portland finnan haddies, 7 1-2 to 8 1-2c.; selling at 7 1-2 to 8 1-2c. We quote: Portland finnan haddies, 7 1-2 to 8 1-2c.; St. John bloaters, \$1.50; kippered herring, \$1.75 per box; boneless fish, 3 1-2 to 5c.; boneless pure cod, 6 1-2 to 7c.; green cod, \$5.25 to \$5.50 per bbl.; large No. 2 mackerel, half bbls., \$8.50; Labrador salmon, \$12 to \$14 per bbl.; C. B. herring, \$5.50; Labrador herring, \$5; malpeque oysters, per express, \$7 to \$8; freight, \$3 to \$5.

COUNTRY PRODUCE.

Beans rule steady but quiet, hand picked have made \$1.50, and we quote \$1.50 to \$1.70; ordinary, \$1.25 to \$1.40, and inferior, \$1 to \$1.10. Maple syrup is quiet and unchanged at 4 1-2 to 5c. in the wood, and 50 to 60c. in tins. Maple sugar is dull at 6 to 7c. per lb. Honey is quiet at 11 to 12c. for mixed, and choice white clover honey, 13 to 13 1-2c.; new extracted, 7 1-2 to 8c.; and old, 5 1-2 to 6 1-2c. Onions remain much the same, native stock selling at \$2 to \$2.50 in barrels, and Spanish in crates, 90c. to \$1. There is no particular change in potatoes, which we quote at 50 to 60c. per bag. Watermelons meet a very slow sale, and are easy at 5 to 8c. each. The hop market continues irregular, with buyers and sellers still apart. We quote 16 to 17c. for round lots. The egg market is firm under daily decreasing receipts. On spot there is a good demand on local account at higher prices, viz., 15 to 15 1-2c.

PROVISIONS.

There is little change in provisions. Pork is in good demand at steady prices the supply being small, and lard and smoked meats are moving out fairly well. Canadian short cut, per bbl., \$22 to \$23; mess pork, new, per bbl., \$20.50; ham, city cured, per lb., 12 to 14c.; lard, Canadian, in pails, 11 1-2 to 12 1-2c.; bacon, per lb., 11 1-2 to 12 1-2c.; lard, common refined, per lb., 8 to 9c.

CHEESE.

The cheese market is remarkably firm so far as holders on this side the Atlantic are concerned, and it is undoubtedly that to do any business with them an advance of 3-8 to 1 1-2c. would have to be accorded on the values ruling a week ago. Round quantities of stock have changed hands at 11c. and we quote: Finest Ontario, 10 7-8 to 11c.; finest Quebec, 10 3-4 to 10 7-8c.

BUTTER.

The deal in butter so far as export business is concerned is confined to creamery, as all the dairy stock seems to be taken by home buyers. On spot shipping lots of September creamery have sold at 23c. There is little Townships or Western dairy offering and local dealers have gone down below Quebec and paid 20c. for Kamouraska stock in the country, which is equivalent to 20 1-2c. here. We quote: Finest September creamery, 22 1-2 to 23c.; finest Townships dairy, 20 to 21c.; finest Western dairy, 18 1-2 to 19 1-2c.

MONTREAL TRADE NOTES.

Cables from Denia quote prime Valencia raisins 9d. higher f.o.b. at that port.

N. Quintal & Son are offering prime Valencia seconds off stalk at 4 1-4c. This firm have a large quantity on the Avlona.

Kinloch, Lindsay & Co. have some fine Valencia off-stalk raisins landing ex Avlona this week, also a large line of currants.

Orders for some fair quantities of Grenoble walnuts, almonds, etc., to arrive in December, have been placed during the week.

There are practically no shelled or unshelled almonds here aside from a small quantity in the hands of one of the French grocery houses. No new

stock is expected before the beginning of December except a few boxes which are on the Avlona.

Mr. Rose, of Rose & Laflamme, left for Manitoba and the North-west this week for the purpose of introducing the firm's lines of grocery specialties to the notice of the trade in Manitoba and the North-west.

Mr. Brown, of Tetley's teas, is at present working in the territory between Kingston and Montreal, and his letters to headquarters are very encouraging.

Hudon, Hebert & Co. are offering very good value in prime off-stalk Valencia raisins to arrive this week at the ruling quotations. They note a good trade in general groceries during the week.

Caverlill, Hughes & Co. are offering the first lot of Vostizza currants this week which are now landing ex SS. Laurentian. The quality is very fine and the goods are meeting with a good reception.

The SS. Avlona, which arrived on Wednesday had the following quantities of Mediterranean goods: From Denia—52,824 packages raisins, 8,411 crates onions, and 20 boxes almonds; from Patras—1,670 bbls. currants, 2,515 bbls. do., 2,080 cases do., 650 half cases do.

The Escalona, the second direct steamer from the Mediterranean, brings very little cargo on the open market here. It is mostly all sold to arrive and largely in the West, consisting principally of currants, Malaga and Sicilian goods, having very little space to offer at Denia.

W. T. Costigan & Co. are preparing to handle on this market a new grocery specialty in the shape of canned venison, which is being put up by the Royal Canadian Packing Co., of Claxton, B.C., which is situated 600 or 700 miles north of Vancouver, where the deer are plentiful. The sample of it which was shown was really delicious.

The announcement that the firm of A. Cusson & Son, wholesale grocers, were in trouble, caused considerable surprise last Thursday. No assignment has been made as yet, as the principal creditors don't want to go to the expense of putting the business through the hands of a curator if it can be avoided, as they think it can. The liabilities are placed at \$20,000 to \$30,000. It is understood that the firm have made an offer but that some of the creditors don't consider it satisfactory. At the time of writing the matter is still unsettled.



Brantford and Pelee Island } J. S. HAMILTON & COY.,
BRANTFORD, ONT.
Sole Agents for Canada.

ST. JOHN, N. B., MARKETS.

St. John, October 12.

Business is not such as we should like to see it here, but on the whole the tone is better. This is shown by an upward tendency of prices and a firmer stand for prices on the part of the jobbers. Salt, which for some time, has been very scarce, is now plentiful. Two cargoes are landing, and, being for different parties, it tends to work to the advantage of the buyer. The competition in the salt trade in the last few years has reduced the size of the sacks, for where a few years ago there were eleven to the ton there are now twelve.

Prices for molasses are ruling higher, Barbadoes, 31c.; Antigua, 29c.; Porto Rico, 35c.; syrup, 35c. Sugar, firm, granulated, 5 1-2c.; yellows 4 1-4 to 4 3-4c. Tea, lower grades are higher. Coffee, feeling is strong. American oil, 19c.; Canadian, 12 1-2 to 18c. Salt out of store, 50c.; fine, \$1.20 to \$1.25. In canned goods the market is firm; corn, 85 to 90c.; peas, 85 to 90c.; tomatoes, \$1.00 to \$1.05; salmon, \$1.40; corned beef, \$2.40 to \$2.60; oysters, \$2.25 to \$2.40.

Fish.—The wind being off-shore arrivals have been small. Pollock are very scarce, with market price higher. Bay herring are lower. No new smoked herring are yet here. Fresh mackerel have been very scarce this week. Codfish, large, \$4.25; medium, \$3.35 per 100; pollock, \$1.90 to \$2; Hake, \$1.80 to \$1.90; smoked herring, 9 to 10c.; bay herring, bbls., \$2.85 to \$3; half bbls., \$1.50; Canso herring, bbls., \$5 to \$5.25; half bbls., \$2.50 to \$2.75; No. 1 Shelburne, bbls., \$4; half bbls., \$2.25 to \$2.30; No. 2 Shelburne, bbls., \$3; half bbls., \$1.75 to \$1.80; oysters, \$3; dulse, 5 to 6c.

Ontario oats are about out of the market on account of the price. New Brunswick oats by car load being offered at 36 to 37c; P. E. Island, 38 to 38 1-2c. Beans are weaker; prospects are that new will open lower than last year. Hay on track, \$12.50 to \$13; in small lots, \$13 to \$14. Straw, \$8 to \$12. Feed, \$19.50 to \$21. Split peas, \$3.75 to \$4. Barley, \$3.75 to \$3.85.

Flour, Meal, Etc.—Flour is easier, although millers keep up the advance; buyers here will not take hold, and business is quiet. Manitoba, \$4.70 to \$4.75; Ontario best, \$3.90 to \$4.10; medium, \$3.75 to \$3.80; feeding flour, \$1.35 for 98 lbs. Oatmeal, roller and standard, \$4.40 to \$4.50. Cornmeal, \$2.60 to \$2.75.

Produce.—Eggs have advanced, though still low, quality being uncertain. Cheese is firm and prices have advanced. Factories in this province have but few to offer. Butter is scarce and without much change. Good butter brings good prices; poor, of which there is too much, is slow. The West India trade is good, the steamer sailing this week will have a full two-third cargo from here. There will be quite a shipment of creamery butter. There is also considerable cheese going forward. Apples are a high price here. The crop in New Brunswick is almost a failure, that of Nova Scotia is fair, and, though few have gone to England this year compared with last, a great many have gone to the States. We quote: Apples, green, \$1.50 to \$2.50; apples, dried, new, 5 3-4 to 6c.; butter, creamery, 22 to

25c., tubs, 18 to 20c.; eggs, 11 1-2 to 12 1-2; cheese, wholesale lots, 9 7-8 to 10c., retail lots, 10 1-4 to 10 3-4c.; potatoes, slow, \$1 to \$1.35; pork, 7 to 7 1-2c. per lb. for carcass.

Provisions.—All are firmer, and there is a general advance, pork and beef about \$1, and lard about 1-2c. Clear pork, \$24 to \$24.50; mess, \$22 to \$22.50; extra plate beef, \$14.25 to \$14.50; plate, \$14 to \$14.25; pure lard, 12 to 12 1-2c.; compound, 10 1-2 to 11c.

Fruit, Nuts, Etc.—There is little new. There are no new currants here. New raisins are being offered more readily. Price is firm, though a little below last week, as they are now more plentiful. Peanuts, which fell so sharply a short time ago are now firmer. Nuts are all low. Grapes for the past week have been very low, but are now firmer. New Valentias, 5 3-4 to 6c.; Layers, 6 3-4 to 7c.; currants, old, 5 to 5 1-2c.; peanuts, 9 1-2c.; filberts, 10c.; walnuts, grenobles, 12c.; brazils, 12c.; almonds, 13 to 14c.; pecans, 12 to 13c.; oranges, West India, \$7 per bbl.; oranges, Rhodi, \$4.50 to \$5; lemons, \$4.25 to \$4.50; onions, Canadian, \$3; grapes, 50c. per basket; bananas, \$1.75 to \$2.50; Malaga grapes, \$5.75 to \$6 per bbl.; sweet potatoes, \$4.50 to \$4.75.

FIRE INSURANCE.

Of the many subjects closely affecting the interests of the trader, remarks our English contemporary, few are so little understood as the principles of fire insurance. In most cases the insurer gives general instructions to an agent to effect his insurance. He receives his policy, which he seldom reads, puts it in his safe, and contents himself with punctual payment of the annual premium. The agent on his part is in many cases quite unaware of the legal points and fine distinctions arising on an insurance against fire, and has his mind fixed solely on the liberal commission which he receives for obtaining the proposal. The result of this carelessness on the one hand and ignorance on the other is that it frequently happens that when a fire occurs the insured finds that by a fatal blot in the terms of his policy he is barred from legal claim, and is dependent solely upon the generosity of the office in which he supposed himself insured. The majority of the existing offices, be it said, are in almost every case disposed to take generous views, it doubtless pays them in the end to do so, and they seldom take advantage of a mere technical defence to a just claim. Nevertheless, the trader is in a far better position, a more dignified position, too, if he has taken proper precautions in obtaining his policy, and has in his power the legal right to compel a fair settlement. Many points requiring care arise in the proposals for a fire insurance policy. The nature of the business carried on, the construction of the premises, the correct address, the interest of the assured in the premises, are all matters in which a very slight error may imperil the whole of the benefit of the policy. More difficult, and perhaps more important still, is an accurate division of the various

classes of goods or property desired to be insured, and the allocation to each of the amount adequate to cover loss. In many cases while the total amount is more than sufficient to cover the total value, the various items may be so divided that while the amount on one class of property is unnecessarily large, the amount on another may be too small, and the ultimate result might mean serious loss. Great care should be taken in securing a proper description and division of properties. We venture to say that not one in ten of our readers has read the conditions on the back of his fire policy, and yet these conditions may have a very serious bearing upon his position in case of loss. We take one instance out of many which might be quoted. Many policies contain what is called an "average clause." This means that the liability of the company is the same proportion of the actual loss as the amount of such loss is of the value of the property. For instance, a stock worth £1,000 at the time of fire is insured under an "average" policy for £500; if the actual loss by fire were £600, the liability of the company would be only £300 as their policy being half the total value, the liability would be only half the total loss. The conditions adopted are usually the same in all the leading companies, but in some there are special clauses, the effect of which is harsh and unfair. Another difficulty felt by many insurers is the *modus operandi* which should be followed in case of fire; in doubt and difficulty many traders content themselves with leaving the matter in the hands of the company or their agents, and it may be doubted whether they always thus secure fair treatment.

THEY WANT HONEY.

THE GROCER has an inquiry from a dealer in Manitoba for honey. He writes: "Could you recommend some respectable firm handling honey. We do not notice any advertisement of honey in THE GROCER." Perhaps some of our readers would be good enough to give us the names and addresses of any firms they can recommend.

STORE DOOR-BELLS.

One or two shops on Fifth avenue, New York, have carried the imitation of English custom so far as to close the front door, admittance being had only on ringing a bell. An old traveler says: "This is a little piece of snobbery that we will soon outgrow. Americans won't stand it. It makes them feel as if they were under surveillance to have to ring a bell and be ushered into a waiting room by a uniformed porter. In Europe, where many of the shopkeepers are too poor or stingy to hire a clerk, the proprietors live in back rooms, and leave the shop vacant until somebody rings. Then, for the trouble of admitting him, they expect him to make a purchase, and they may be insulting if he doesn't. But here no shopkeeper can be long successful who doesn't make us free of his place, and if he tries any obvious dodge to make us buy what we don't want, we never call on him again. On general principles I never patronize an American shop that has a door bell.—Sun.

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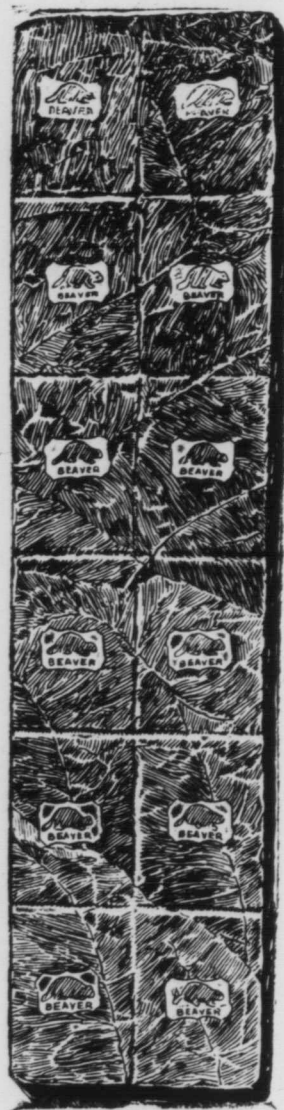
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Butter in good demand at 20 to 21c.; Eggs firm, selling at 14½ to 15c.; Dried Apples 4½ to 5c.; Green Apples \$1.75 to \$2.50; Potatoes 75c. per bag; Beans \$1.40 to \$1.50; Honey 8 to 9c. per lb.; Turkeys 17½ to 18c. per lb.; Chickens 50 to 60c. per pair; Ducks 60 to 70c. per pair; Geese 6c. per lb. Consignments of above solicited.

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BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Henry Oliver, confectioner, Paris, has assigned to J. Begg.

George Beard, general store, Longueuil, Que., has assigned.

Theodore Bourassa, grocer, Chatham, has assigned to C A. Armstrong.

The bailiff is in possession of the stock of A. G. F. James, a Toronto grocer.

W. B. Thompson, wholesale boot and shoe manufacturer, Montreal, has assigned.

R. S. & E. D. Day, dairymen, Kingston township, have assigned to H. V. Lyon.

H. McCann, grocer, Cornwall, is offering to compromise at 30c. on the dollar.

Bell Bros. boot and shoe manufacturers, Montreal, have compromised at 30c. on the dollar cash.

F. X. Piladeau, grocer, St. Henri de Montreal, is offering to compromise at 20c. on the dollar.

The book debts and bills receivable of Cooper & Smith, have been assigned to E. R. C. Clarkson.

Gilbert McEachren, of Balsover, general storekeeper, has assigned to William Cameron of Woodville.

J. M. Humphrey & Co., wholesale boots and shoes, St. John, B. C., have compromised at 40c. on the dollar.

The creditors of J. W. Clark, the insolvent Norwood grocer, have decided to allow him to retain possession of his stock.

E. W. Coles, liquor dealer, Queen street west, Toronto, has compromised with his creditors at 65c. on the dollar.

Grant & Shipley, general merchants, Ailsa Craig, have assigned in trust to W. A. Campbell, Toronto. They owe \$10,000 and assets are nominally the same.

Alex. Cusson, grocer, Montreal, doing business under the name of A. Cusson & Fils, has assigned, at the demand of Alph. Turcotte, with liabilities of about \$25,000. The largest creditors are the Canada Sugar Refining Co., \$1,899; Banque du Peuple, \$13,398; Mrs. Cusson, \$1,347.

Thomas Lamoureux, vinegar manufacturer, Montreal, has assigned at the demand of Kerry, Watson & Co., with liabilities of \$19,700. The largest creditors are: Haines, Luedeking & Co., \$1,641; Merchants' Bank, \$1,500; Banque Nationale, \$1,673.

The nominal assets of J. M. Burke & Company's Bank at Kaslo are \$33,000 and about equal to the liabilities, but much of them consists of real estate, valued high and difficult to realize. "It looks," remarks the News, Vancouver, "as if not more, at best, than 50 cents on the dollar will be realized after considerable delay."

J. M. Lowes, Son & Co., manufacturers' of Breadmakers' yeast, sauces, blacking, etc., Toronto, have made an assignment for the benefit of their creditors to H. Hough, of the firm of Newsome & Hough. The statement shows liabilities of about \$2,000, with just

enough assets to cover the expenses of winding up the estate. The firm have been in business about three years and lately has met with several financial losses in connection with their yeast.

SALES MADE OR PENDING.

The stock of A. Brudoin, grocer, Montreal, has been sold out.

W. Munns & Co., confectioners, Toronto, have been sold out by the sheriff.

The stock of Johnston & Johnston, wholesale drugs, Toronto, has been sold.

The stock of L. P. Belair, restaurant, Montreal, has been sold at 30c. on the dollar cash.

The stock of M. S. & J. Goodstein, grocers, St. John, N.B., has been sold by auction.

The grocery stock of W. R. Cavana, Victoria Road, is to be sold out under chattel mortgage.

The stock of Beland & Morier, general merchants, Capelton, Que., has been sold at 60c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Gibson & Woodland, wholesale fruits and commission, have dissolved. C. W. T.

Woodland retires and A. G. Gibson continues under the style of A. G. Gibson & Co. CHANGES.

Watson Bros., liquors, Guelph, have sold out to Frank Hall.

Jacob Steice, hotel, Molesworth, has been succeeded by Wm. Beirnes.

A. S. Horswell, confectioner, etc., Rat Portage, has sold out to J. W. Pickett.

J. L. Galbraith & Bro., general merchants, Fort Steel, B.C., have sold out to Carlin & Lake.

W. Thompson, general merchant, Highland Creek, has been succeeded by R. Collins.

W. T. Bunt, general merchant, Centralia, has removed to Parkhill, and has been succeeded by G. H. Windsor.

WILLIAM CARPENTER and Store Fitter
ARCHER,

VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Toronto.
Cor. of Adelaide St.,

THE BEST IS THE CHEAPEST

. USE .

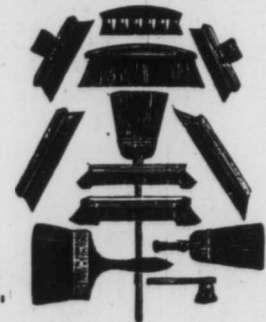
MORSES
BEST
SOAP

MFG'D ONLY BY
JOHN TAYLOR & Co.
Toronto

PRITHEE PRETTY MAIDEN, PRITHEE TELL ME WHY
ON WASHING DAY SO LAUGHING SHINES THINE EYE?
"MY SECRET GENTLE READER MOST EASILY IS GUESSED,
THE ONLY SOAP I USE, IS "MORSES BEST."

WE are now settled in our new plant and can fill orders promptly. If our traveler does not call on you, when you require our goods let us hear from you with enquiries for quotations, or send in your order, we will guarantee satisfaction. Our new Broom is the acme of perfection. If your trade requires a superior article, we can please you and them through you.

The Windsor Patent Brush Co. Ltd.
SANDWICH, ONT.





We Have Come to Stay

Pettijohn's California



Breakfast Food



In ..

Brown

Jars

THREE SIZES

Batty's Pickles



Batty's Sauces

.. HIGHLAND ..



Evaporated Cream

Wright & Copp,

Dominion Agents ..

TORONTO

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS SOLD EVERYWHERE.			
			
MELTONIAN BLACKING <small>(As used in the Royal Household) renders the Boots soft, durable and waterproof.</small>	MELTONIAN CREAM <small>(white or black) For Renovating all kinds of Glace Kid Boots and Shoes.</small>	ROYAL LUTETIAN CREAM <small>The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.</small>	NONPAREIL DE GUICHE <small>Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other</small>

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

**A WATCH
OR A TURNIP?**

The Watch given with Somerville's MEXICAN FRUIT and PEPSIN Chewing Gums, IS A WATCH. Nice size. Good looking. Splendid time keeper. Over fifty have already been sent out, and expressions of satisfaction from our customers are very pleasant to hear.

COSTS YOU NOTHING TO GET ONE!

G. R. SOMERVILLE, London, Canada.

Cadbury's Cocoa Essence
—AND—
Cadbury's Mexican Chocolate

THE FINEST IN THE LAND.

KEPT BY ALL WHOLESALERS.



WE MAKE THE
FINEST TEA CADDIES IN CANADA

Spice, Baking Powder, Tobacco Tins and
TIN SIGNS, Lithographed or Japanned.

In 3 and 5lb. Lithographed Tea Caddies we can make an original design for each customer.

TRY THIS PLAN FOR INCREASING SALES.

Write our nearest house for Prices and Catalogue.

THE McCLARY M'FG COMPANY
London. Toronto. Montreal. Winnipeg.

**MUNN'S
GENUINE COD LIVER OIL**

PURE and UNADULTERATED

Made on the most improved Norwegian process from the choicest Newfoundland Oil.

ALMOST TASTELESS

Handsomely labelled, in 8 oz., 12 oz. and 16 oz. Bottles.

Send for Samples and Price List . .

**Stewart, Munn & Co.,
MONTREAL.**

By Royal Warrant, Manufacturers
To Her Majesty, The Queen.
THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

**Nixey's
Black NO-DUST
Lead**

Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.
HIGHEST REPUTATION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES,
ALWAYS USE
**"SILVER MOONLIGHT
PLUMBAGO"
STOVE POLISH.**

Always Bright & Beautiful.
In Large Packets 1d. & 3d. each.

Use only for Laundry Purposes, producing the best results.

**NIXEY'S
"SOHO SQUARE" BLUE**
THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY
REQUIRED.
Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen; or write to
18, SOHO SQUARE, LONDON, ENGLAND.

For KNIVES, FORKS, BRASS and
STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.



6d. and 1s. Tins.

**NIXEY'S
"CERVUS" KNIFE POLISH.**

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:
Canadian representatives:—Mr. W. Matthews, 7
Richmond St. East, Toronto. Mr. Charles
Gyde, 38 St. Nicholas St., Montreal.

English Biscuits

All Grocers should keep a supply of Genuine English Biscuits

MANUFACTURED BY

HUNTLEY & PALMERS

Biscuit Manufacturers to Her Majesty the Queen, Etc.



Reading AND London England

FOR WHICH THERE IS AN EVER INCREASING DEMAND

HUNTLEY & PALMERS have obtained the highest awards given to any English House for Biscuits at all the leading Exhibitions since 1851, and at the Paris Exhibition in 1878 they were awarded the "Grand Prix," the only Grand Prize given to the Biscuit Trade and the highest distinction the Exhibition could confer. The following being the terms of the award:

"Unrivalled House known throughout the world for its enormous production and for the excellent quality of its Manufactures.

For Price List and Terms Apply to:

HUNTLEY & PALMERS, Reading, and 162 Fenchurch St., London, E.C., England.

or to their Representative,

MR. EDWARD VALPY, 28 Reade Street, New York.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Oct. 12, 1893

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, per doz	
5 lb. cans, 1 doz. in case	19 80
1 lb. cans, 1 doz. in case	16 00
1/4 lb. cans, 1 and 3 doz in case	10 50
6 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	8 70
1/2 oz. cans, 2 and 4 doz. in case	2 40
doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " " " " "	75
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	\$2 40
" " 10, in 4 doz boxes	2 10
" " 2, in 6 "	80
" " 12, in 6 "	75
" " 3, in 4 "	45
1 lb. tins, 3 doz in case	3 00
12 oz tins, 3 doz in case	2 40
8 oz tins, 4 "	1 10



5 lb tins, 1/2 doz. in case	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
OCEAN WAVE	
No. 1, 2	1 30
1 lb, 2 "	1 90
5 lb, 1/2 "	2 26
5 lb, 1/4 "	9 60
DIAMOND—1 lb. tins, 4 doz cases	0 67 1/2
" " " " " "	1 17
" " " " " "	1 98

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO	
C.	c.
Abernethy	8 1/2
Arrowroot	10 1/2
Butter	6
" " 3 lbs.	20
Cabin	7 1/2
Cottage	8 1/2
Digestive	8
Daisy Wafer	16
Garibaldi	9
Gingerbread	10
Ginger Nuts	10
Graham Wafer	9
Lemon	10
Milk	9
Nic Nac	12
Oyster	6 1/2
People's Mixed	10
Pic Nic	09 1/2
Prairie	8
Rich Mixed	14
School Cake	11
Soda	6
" " 3 lb.	20
Sultana	10
Tea	10
Tid Bits	9
Variety	12
Village	7 1/2
Wine	8 1/2

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
Jaquot's French No. 2	3 00
" " 3	4 50
" " 4	6 00
" " 5	9 00
" " 1-gross Cabinets, asst.	7 50
Egyptian, No. 1	9 00
" " 2	4 50
P. G. FRENCH BLACKING. per gross	
1/2 No. 4	\$4 00
1/2 No. 6	4 50
1/2 No. 8	7 25
1/2 No. 10	25
P. G. FRENCH DRESSING per doz	
No. 7, 1 or 2 doz. in box	\$2 00
No. 4, " "	1 25

BLACK LEAD.

NIXEY'S	
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d \$2 2 1/2
Jubilee in 1oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d 2 00
Silver Moonlight, Plum-bago Stove Polish (13 1/2 lb. boxes)	
6 1/2 lb. in large 1d. pkts, 1 gross	4s 3d 1 50
13 lb. in large 1d. pkts, 2 gross	6s 6d 3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d 2 50
13 lb. in large 2d. pkts, 1 gross	7s 6d 2 50
Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.: 1/2 gro., 2 oz., or 1/2 gro., 4 oz.	
Silver Star Stove Paste	9 00

BLUE.

Reckitt's Pure Blue, per gross	1
NIXEY'S	
Soho Square in 8 lb. boxes, of 16x6 boxes, London	6s 0d
Soho Square in 8 lb. boxes, of 16x6 boxes, Canada	\$2 25
KEEN'S OXFORD.	
1 lb packets	per lb 0 17 1/2
1/2 lb "	0 17 1/2

CORN BROOMS.

CHAS. BOECKH & SONS. per doz	
Carpet Brooms—	net.
"Imperial," ex. fine, 8, 4 strings.	\$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2
Do. do. 6, 3 strings.	2 75
Do. do. 5, 3 strings.	2 60

CANNED GOODS.

Per doz	
Apples, 3's	\$0 95 \$1 00
" " gallons	2 10 2 20
Blackberries, 2's	2 00 2 25
Blueberries, 2's	1 00 1 10
Beans, 2's	0 90 1 00
Corn, 2's	0 90 1 00
" " Epicure	1 15
" " Special Brands	1 40 1 50
Cherries, red pitted, 2's	2 10
Peas, 2's	0 90 1 00
" " Sifted select	1 40
Pears, Bartlett, 2's	1 75
" " Sugar, 2's	1 50
Pineapple, 2's	2 25 2 40
Peaches, 2's	3 25
" " 3's	3 25
" " Pie, 3's	1 75 2 00
Plums, Gr Gages, 2's	1 50 1 60
" " Lombard	1 50 1 60
" " Danson Blue	0 90 1 00
Pumpkins, 3's	3 00 3 25
" " gallons	1 90 2 10
Raspberries, 2's	2 00 2 10
Strawberries, choice 2's	1 65
Succotash, 2's	0 85 1 00
Tomatoes, 3's	1 50
" " Thistle" Finnan Laddies	2 75
Lobster, Clover Leaf	2 00
" " Star (tall)	2 60 2 70
" " Impr'l Crown flat	1 90 2 00
" " tall	1 80 2 00
" " Other brands	1 10 1 35
Mackerel	1 45 1 60
Salmon, talls	1 70 1 80
" " flats	1 15
Sardines Albert, 1/2's tins	20
" " 1/2's "	13 13
" " Sportsmen, 1/2's genu-ine French high grade, key opener	10 1/2
Sardines, key opener, 1/2's	10 1/2
" " Martiny, 1/2's "	17 18
" " 1/2's "	11 1/2
" " Dadelzen "Exq" 1/2's	18
" " 1/2's "	11 16 17
" " Other brands, 9 1/2's	23 25
" " P & C, 1/2's tins	33 36
" " 1/2's "	33 36



ESTABLISHED 6 YEARS

The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

Prices Current Continued—

Sardines Amer 1/4's "	6 1/2	8
" " 1/2's "	9	11
Mustard, 1/2 size, cases		
50 tins, per 100	11	00

CANNED MEATS.

CANADIAN		
Comp. Corn Beef 1 lb cans	\$1 65	\$1 70
" " "	2	2 80
" " "	4	4 80 5 00
" " "	6	8 75 9 00
" " "	14	17 50 18 50
Minced Collops, 2 lb cans	2 50	
Roast Beef	1	1 50
" "	2	2 60 2 75
" "	4	4 75
Far Ox Tongue, 2 1/2 "	9 50	
Ox Tongue	2	7 85 8 00
Lurch Tongue	1	3 25
" "	2	6 75
English Brawn	2	2 75 2 80
Camb. Sausage	1	2 50
" "	2	4 00
Soups, assorted	1	1 50
" "	2	2 25
Soups & Bouilli	2	1 80
" "	6	4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, 1/2 lb cans		1 40
Devilled Chicken or Turkey, 1/2 lb cans		2 25
Sandwich Ham or Tongue, 1/2 lb cans		1 50
Ham, Chicken and Tongue, 1/2 lb cans		1 25

CHEWING GUM.

ADAMS & SONS CO.		
To Retailers		
Tutti Frutti, 36 5c bars	1 20	
Pepsin Tutti Frutti, 36 5c packets	0 75	
Nerve Food Tablet, 36-5c. bars	1 20	
Orange Blossom	150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)		
Flirtation Gum (115 pieces)	0 65	
Monte Cristo, 180 pieces	1 30	
(with brilliant stone ring)		
Mexican Fruit, 36 5c. bars	1 20	
Sappota, 150 pieces	0 90	
Sweet Fern, 230 "	0 75	
Black Jack, 115 "	0 75	
Red Rose, 115 pieces	0 75	
Magic Trick, 115 "	0 75	
Gold, 115 "	0 75	
Puzzle Gum, 115 pieces	0 75	
Bo-Kay, 150 "	0 93	
Red Spruce Chico 200 "	1 00	
Automatic		
Tutti Frutti Girl	800 pieces.	6 00
Sign Box (new)		
Tutti Frutti cash box 800 "		6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar		3 75
C. B. SOMERVILLE.		
Mexican Fruit, 36-5c. Bars	1 20	
Pepsin (Dyspepsia), 30-5c. Bars	0 70	
Sweet Sugar Cane, 150 pieces	1 00	
Celery, 100 "	0 70	
Lalla Rookh (all flavors) 100 "	0 70	

Jingle Bell,	150	"	1 00
Cracker,	144	"	1 00
O-Dont-O,	144	"	1 00
Little Jap,	100	"	0 70
Dude Prize,	144	"	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)			3 75
La Rosa (30-10c. pieces)			1 40
Baby (100-1c. pieces)			0 65
Alphabet (100-1c. pieces)			0 65
Keno Prize (144-1c. pieces)			1 00
Love Talk (100-1c. pieces)			0 70

CHOCOLATES & COCOAS.

CADBURY'S.		
	Per doz	Per lb
Cocoa essence, 3 oz. pkgs.	\$1 25	
Mexican chocolate, 1/2 & 1/4 lb pkgs	0 40	
Rock chocolate, loose	0 37 1/2	
" " 1 lb tins	0 40	
Cocoa nibs, 11 lb. tins	0 35	
TAYLOR BROS.' CHOCOLATE & CHICORY		
	Per lb	Per doz
Soluble chocolate, 1/2 lb packets	0 30	
Granulated chicory	0 10	
Powdered	10 1/2 to 11	
TODHUNTER, MITCHELL & CO.S		
	Per lb	Per doz
Chocolate—		
French, 1/4's, 6 and 12 lbs.	0 30	
Caracas, 1/4's, 6 and 12 lbs.	0 35	
Premium, 1/4's, 6 and 12 lbs.	0 30	
Sante, 1/4's, 6 and 12 lbs.	0 26	
Diamond, 1/4's, 6 and 12 lbs.	0 22	
Sticks, gross boxes, each	0 00	
Cocoa, Homopatic's, 1/4's, 8 & 14 lbs	30	
" Pearl	25	
" London Pearl 12 & 18 "	22	
" Rock	18	
" Bulk, in bxs	10 to 11	

EFF'S.		
	per lb	per doz
Cocoa—		
Case of 112 lbs each	0 35	
Smaller quantities	0 37 1/2	
BENSEDORF'S ROYAL DUTCH COCOA.		
	Boxes each 1 lbs	per doz
1/4 lb. cans, per doz		\$2 40
1/2 " " "		4 50
1 " " "		8 50

FRY'S (A. P. Tippet & Co., Agents)		
	per lb	per doz
Chocolate—		
Caracas, 1/4's, 6 lb. boxes	0 40	
Vanilla, 1/4's, 6 lb. boxes	0 40	
"Gold Medal" Sweet, 6 lb bxs.	0 30	
Pure, unsweetened, 1/4's, 6 lb bxs.	0 40	
"Fry's" Diamond, 1/4's, 6 lb bxs.	0 26	
"Fry's" Monogram, 1/4's, 6 lb bxs.	0 26	
Cocoa—	per doz	per lb.
Concentrated, 1/4's, 1 doz in box	2 40	
" " 1 lbs. "	4 50	
" " 1 lbs. "	8 75	
Homopatic, 1/4's, 14 lb boxes	0 34	
" " 1/4's, 12 lb boxes	0 34	

JOHN P. MOTT & CO.'S		
R. S. McIndoe, Agent, Toronto.)		
Mott's Broma	per lb	\$0 30
Mott's Prepared Cocoa		28

MOTT'S HOMOPAT'IC COCOA (1/4)		
32		
Mott's Breakfast Cocoa	45	
Mott's Breakf. Cocoa (in tins)	45	
Mott's No. 1 Chocolate	30	
Mott's Breakfast Chocolate	28	
Mott's Caracas Chocolate	40	
Mott's Diamond Chocolate	23	
Mott's French-Can Chocolate	18	
Mott's Navy or Cooking Choc	26-27	
Mott's Cocoa Nibbs	35	
Mott's Cocoa Shells	5	
Mott's Vanilla Chocolate stick	22-24	
Mott's Conlec Chocolate	33c-43	
Mott's Sweet Choc. Liquors	21c-31	

OCWAN COCOA AND CHOCOLATE CO.

Cocoas— per doz		
Hygienic Cocoa in 1 lb. tins, 12		7 25
24 and 36 lbs in box		7 25
Hygienic Cocoa in 1/2 lb tins, 12		3 75
24 and 36 lbs in box		2 25
Cocoa Essence, pkgs, 2 and 4 doz		1 40
in box		1 40

WALTER, BAKER & CO'S

Chocolate—		
Pre'm No. 1, bxs 12 & 25 lbs each	45	
Baker's Vanilla in bxs 12 lbs each	55	
Caracas Sweet bxs 6 lbs each, 12		40
bxs in case		30
Best Sweet in bxs, 6 lbs. each, 12		4 00
boxes in case		30
Vanilla Tablets, 416 in box, 24 bxs		30
in case, per box		4 00
German Sweet Chocolate—		
Grocers' Style, in cases 12 boxes,		30
12 lbs each		30
Grocers' Style, in cases 24 boxes, 6		30
12 lbs each		30
48 Fingers to the lb., in cases 12 bxs		30
12 lbs each		30
48 Fingers to the lb., in cases 24 bxs		30
6 lbs each		30
8 Cakes to the lb., in cases, 24 bxs		32
6 lbs. each		32
Soluble Chocolate—		
In canisters, 1 lb., 4lb., and 10 lb.		56
Cocoa—	per lb.	per doz
Pure Prepared, bxs, 12 lbs each	42	
Cracked, in bxs, 12 lbs., each, 1/2 lb.		35
papers		35
Cracked, in bags, 6, 10 and 25 lbs.		30
each		30
Breakfast Cocoa—	per lb.	per doz
1/2 bxs 6 & 12 lbs., each, 1/2 lb., tins	48	
In boxes, 12 lbs., each, 11 lb tins,		50
decorated canisters		10
Cocoa Shells, 12's and 25's		10
Broma—	per lb.	per doz
In boxes, 12 lbs., each, 1/2 lb. tins...	45	

MENIER FABRICANT DE CHODOLAT.		
Paris et Noisiel.		
	Per 120 lb. case lot.	Per 12 lb. box.
	per lb.	per lb.
Yellow wrapper	\$0 34	\$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 88
Premium	0 38	0 42

Fancy Chocolates.		
Fingers—		
40 in a box.... per box	\$0 36	\$0 40
20 " " "		
Croquettes—		
Yellow wrap. "	2 70	3 00
Pink " " "	3 75	4 20
Green " " "		
Croquettes are packed 12 lb. packages in a box, and 8 boxes in a case.		
Pastilles—	per lb.	per doz
Yellow wrapper	\$0 40	\$0 45
Pink " "	0 55	0 60
Green " "		
Each case contains 54 1 lb packages or 108 1/2 lb packages.		



"Highland Brand Evaporated Cream, per case 7 25 1 doz 1 lb tins.

CLOTHES PINS.		
5 gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package		0 85
" " " "		1 25
" " " " cotton bags		0 80

COFFEE.		
GREEN		
	c	per lb
Mocha		28, 33
Old Government Java		25, 35
Bio		21, 22
Plantation Ceylon		29, 31
Porto Rico		24, 28
Guatemala		24, 26
Jamaica		22, 25
Maracaibo		24, 26
Caffaroma, 1 & 2 lb. tins in each.		36
TODHUNTER, MITCHELL & CO.'S		
Excelsior Blend		32
Our Own		34
Jersey		30
Laguayra		28
Mocha and Java		35
Old Government Java		30 32 36
Arabian Mocha		35
Maracaibo		30
Santos		27 28

DRUGS AND CHEMICALS.		
Alum	lb	\$0 02 \$0 05
Blue Vitriol		0 06 0 10
Brimstone		0 08 0 09
Borax		0 12 0 14
Camphor		0 65 0 73
Carbolic Acid		0 30 0 40
Castor Oil		0 07 0 08
Cresol Tartar		0 25 0 28
Epsom Salts		0 02 0 04
Fris Green		0 16 0 17
Extract Logwood, bulk		0 13 0 14
" " boxes		0 15 0 17
Gentian		0 10 0 13
Glycerine, per lb.		0 17 0 20
Hellebore		0 16 0 17
Iodine		5 50 6 00
Insect Powder		0 25 0 30
Salpetre		0 08 0 09
Soda Bicarb, per keg		2 50
Sal Soda		1 15 1 25
Madder		0 19 0 20

Prices current, continued.

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.

Snider's Tomato Catsup.....	per doz	5 50
" " " " " " " "	pts	3 50
" " " " " " " "	pts	2 00
" Chili Sauce " " " "	pts	4 50
" " " " " " " "	pts	3 25

Snider's Soups (in 3 lb cans).		
Tomato.....		3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn, Oxtail.....		4 50

Chicken Gumbo, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle.....		4 25
Assorted—Consomme, Bouillon, Pea.....		4 00

Worcester Sauce, 1/2 pts.....	\$3 60	\$3 75
" " " " " " " "	pints	6 25
" " " " " " " "	pts	6 50
Pickles, all kinds, pints.....		3 25
" " " " " " " "	quarts	6 00
Harvey Sauce-genuine-hlf. pts		3 25
Mushroom Catsup " " "		2 25
Anchovy Sauce " " "		3 25

PRODUCE.

Butter, creamery, tubs.....	\$0 23	\$0 24
" dairy, tubs, choice.....	0 19	0 21
" " " " " " " "	0 17	0 1
" " " " " " " "	0 15	0 15
" low grades to com.....	0 21	0 24
Butter, pound rolls.....	0 17	0 18
" large rolls.....	0 17	0 18
" store crocks.....	0 17	0 18
Cheese.....	0 10 1/2	0 10 1/2
Eggs, fresh, per doz.....	0 13	0 14
" " " " " " " "	limes	1 25
Beans.....	1 25	1 50
Onions, per crate.....	1 00	1 10
Potatoes, per bag.....	50	60
Hops, 1891 crop.....	0 05	0 06
" 1892 " " " " " "	0 12	0 14
" 1893 " " " " " "	0 00	0 16
Honey, extracted.....	0 05	0 08
" " " section.....		0 15

PROVISIONS.

Bacon, long clear, p lb.....	0 10 1/2	0 11
Pork, mess, p. bbl.....		20
" short cut.....		21 00

Hams, smoked, per lb.....	13	0 15 1/2
" " " " " " " "		0 12
Bellies.....	0 13	0 13 1/2
Rolls.....	0 10	0 10 1/2
Backs.....	0 12	0 12 1/2
Lard, pure, per lb.....	0 12 1/2	0 13
Compound.....	0 09	0 09 1/2
Tallow, refined, per lb.....	0 04 1/2	0 05 1/2
" " " " " " " "		0 02

RICE, ETC. Per lb

Rice, Aracan.....	3 1/2	3 1/2
" Patna.....		4 1/2
" Japan.....		5
" Imperial Secta.....		5 1/2
" extra Burmah.....	3 1/2	4
" Java extra.....	6 1/2	6 1/2
" Genuine Carolina.....	9 1/2	10
Grand Duke.....	6 1/2	6 1/2
Sago.....	4 1/2	5 1/2
Tapioca.....	5	5 1/2
Goathead (finest imported).....		6
Crystal, 25 lb sacks.....		\$1 35
" " " " " " " "		2 60

SAPOLIO.

In 1/2 or grs. boxes, per gross.....	\$11 30
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ROOT BEER.

Hire's (Liquid) per doz.....	\$2 25
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SPICES.

Pepper, black, pure.....	\$0 14	\$0 16
" " " " " " " "	10	15
" white, pure.....	20	28
" " " " " " " "	20	25
" fine to choice.....	25	27
Ginger, Jamaica, pure.....	16	18
" " " " " " " "	16	18
Jassia, fine to pure.....	18	25
Cloves, " " " " " " " "	14	25
Allspice, choice to pure.....	12	15
Cayenne, " " " " " " " "	30	35
Nutmegs, " " " " " " " "	75	1 20
Mace, " " " " " " " "	1 00	1 25
Mixed Spice, choice to pure.....	30	35
Cream of Tartar, fine to pure.....	25	32

KEEN'S MIXED

1 oz. tins, 2 lb boxes, per box.....	1 00
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STARCH.

BRITISH AMERICA STARCH CO		
1st Quality White Laundry—		
3 lb. cartons, boxes, 36 lbs.....		5 1/2
Ditto.....brls., 175 " " " "		5
Ditto.....kegs, 100 " " " "		5

Canada Laundry, boxes, 40 lbs.....	4 1/2
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs.....	7 1/2
Lily White Gloss, kegs, 100 lbs.....	6 1/2
1 lb. fancy cartons, cases, 36 lbs.....	7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.....	7
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases, 28 lbs.....	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs.....	7 1/2
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs.....	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—		
40-lb boxes, 1, 2 and 4 lb pack'g's		
38-lb " " 3 lb. packages.....		8 1/2
12-lb " " " " " " " "		8 1/2
38 to 45-lb boxes.....		8
Silver Gloss Starch—Less trade dis.		
40-lb boxes, 1, 2 and 4 lb. pack'g's		9
40-lb " " " " " " " "		9 1/2
40-lb " " " " " " " "		10
40-lb " " " " " " " "		9 1/2
6-lb " " " " " " " "		9
38 to 45 lb boxes.....		9 1/2

Oswego Corn Starch—for Puddings, Custards, etc.—

40-lb boxes, 1 lb packages.....	8 1/2
30-lb " " " " " " " "	9

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch.....	7 1/2
Durham corn starch.....	7

Laundry Starches—

No. 1, White, 4 lb. Cartons.....	5 1/2
" " " " " " " "	5
" " " " " " " "	5
" " " " " " " "	5
" " " " " " " "	5
" " " " " " " "	5

Canada Laundry.....

Ivory Gloss, six 6 lb. boxes, sliding covers.....	4 1/2
Ivory Gloss, fancy picture, 1 lb packs.....	7
Patent Starch, fancy picture, 1 lb. cartons.....	7 1/2
Ivory Starch in cases of 40 packages.....	\$3 00

SUGAR. c. per lb

Granulated.....	5 1/2
Paris Lump, bbls and 100 lb. bxs.....	6
" " " " " " " " " "	6 1/2
" " " " " " " " " "	6 1/2
Extra Ground, bbls Icing.....	6 1/2
" " " " " " " " " "	6 1/2

Powdered, bbls.....	5 1/2	5 1/2
" " " " " " " "		
Extra bright refined.....		5 1/2
Bright Yellow.....		4 1/2
Medium.....		4 1/2
Brown.....		4 55
Dark yellow.....		4 1/2
Raw, brl.....		3 1/2

SALT.

Bbl salt, car lots.....		1 00
Coarse, car lots, F.O.B.....		0 65
" " " " " " " "		0 85
Dairy, car lots, F.O.B.....		1 00
" " " " " " " "		1 25
" " " " " " " "		0 40
Common, fine car lots.....		0 75
" " " " " " " "		0 95
Rock salt, per ton.....		12 00
Liverpool coarse.....		0 75
		0 80

SYRUPS AND MOLASSES.

SYRUPS.		Per lb.
		bbls. 1/2 bbls
D.....		2 1/2
M.....		2 1/2
B.....		2 1/2
V.B.....		2 1/2
E.V.B.....		2 1/2
E. Superior.....		2 1/2
XX.....		2 1/2
XXX.....		2 1/2
Crown.....		3 1/2

MOLASSES. Per gal

Trinidad, in puncheons.....	0 32	0 35
" " " " " " " "	0 36	0 37
" " " " " " " "	0 40	0 40
New Orleans, in bbls.....	0 30	0 52
Porto Rico, hdds.....	0 38	0 40
" " " " " " " "	0 42	0 44
" " " " " " " "	0 44	0 46

SOAP.

Ivory Bar, 1 lb. bars.....	per lb	6
Do. 2, 6-16 and 3 lb bars.....		5 1/2
Primrose, 12 oz. cake, per doz.....		48
Sapolio, per gross.....		11 30
Eclipse.....		0 05 1/2
Ruby, 10 oz.....		0 42
Monster, 8 oz.....		0 30
Everyday.....		0 50
Queen City, 14 oz.....		0 72

CANDIED PEELS

**Lemon - Orange
- Citron -**

7LB. BOXES ————— 7LB. BOXES

And in 1 lb. assorted boxes.

Correspondence Solicited. . .
Samples sent on Application.

THE _____

Pure Gold Mfg. Co.
TORONTO.

Why Pay for High-Priced Package Goods

When you can buy the very finest

Pan-Dried Rolled Oats

In the Market in Barrels or Bags for less Money.

We should be pleased to quote prices and send samples.

E. D. TILLSON
TILSONBURG, ONT.

CRESCENT BRAND.



BRUNNER, MOND & CO., Ltd.,

NORTHWICH, ENGLAND,

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND, - - - MONTREAL.
SOLE AGENTS FOR THE DOMINION OF CANADA.

Prices current, continued—

Per box	
Mottled in 5 box lots, 100 bars...	5 25
" " " 60 bars...	3 25
Electric " " " "	2 25
Hard Water Electric...	2 50
Royal Laundry " " " "	3 10
Per doz	
Royal Magnum " " " "	0 30
" " 25 doz per box	0 25
Anchor, Assorted " " " "	0 45
" Castile " " " "	0 50
Morse's Assorted " " " "	0 50
Morse's Rose " " " "	0 50
" Windsor " " " "	0 50
Castile " " " "	0 50
Bouquet, paper and wood...	0 80
Prize Magnum, White Castile	0 72
" " Honey " " " "	0 72
" " Glycerine " " " "	0 72
" " Oatmeal " " " "	0 72
Per box	
" Honeysuckle " " " "	0 72
Sweet Briar " " " "	0 85
Extra Perfume " " " "	0 55
Old Brown Windsor Squares	0 30
White Lavender " " " "	1 00
White Castile Bars " " " "	0 75
White Oatmeal " " " "	0 75
Persian Bouquet, paper...	2 50
Heliotrope paper " " " "	1 50
Carnation " " " "	0 60
Rose Bouquet " " " "	0 60
New Arcadian, per gross...	5 00
Ocean Bouquet " " " "	0 45
Barber's Bar, per lb " " "	0 25
Pure Bath " " " "	1 00
Magnolia " " " "	1 20
Oatmeal " " " "	0 85
Per doz	
Unscented Glycerine " " " "	0 90
Grey Oatmeal " " " "	0 60
Plain Honey " " " "	0 75
Plain Glycerine " " " "	0 75
Plain Windsor " " " "	0 75
Fine Bouquet " " " "	1 00
Morse's Toilet Balls " " " "	0 90
Turkish Bath " " " "	0 60
Surprise (10 cakes) " " "	1 20
Sunlight " " " "	5 00
Sterling (100 cakes) " " "	3 50
" " " " " "	4 85



AMMONIA SOAP.	
1 Box, 72 bars, per box	\$3 30
5 Box, " " " "	2 85
10 Box, " " " "	2 75
25 Box, " " " "	2 65

TEAS.	
CHINA GREENS	
Gunpowder—	per lb
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	13 14
PING SUYERS.	
Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19
JAPAN.	
Half Chests—	
Finest May pickings	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	13 15
Nagasaki, 1/2 chests Pekoe	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	7 11
BLACK.	
Congou—	
Half Chests Kaisow, Mon-	12 60
ing, Pakling	18 50
Caddies, Pakling, Kaisow	18 50
INDIAN.	
Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30
CEYLON.	
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS	
British Consols, 4's; bright twist,	67 0
5's; Twin Gold Bar, 8's	64 0
Ingots, rough and ready, 8's	57 0
Laurel, 8's	55 0
Brier, 7's	50 0
Index, 7's	58 0
Honeysuckle, 8's	54 0
Napoleon, 8's	55 0
Royal Arms, 12's	55 0
Victoria, 12's	50 0
Brunette, 12's	51 0
Prince of Wales, in caddies	51 0
" " " " in 40 lb boxes	51 0
Bright Smoking Plug Myrtle, T &	60 0
B, 3's	55 0
Lily, 7's	50 0
Diamond Solace, 12's	70 0
Myrtle Cut Smoking, 1 lb tins	70 0
1/2 lb pg, 6 lb boxes	70 0
os pg, 5 lb boxes	70 0

MICALPIN TOBACCO CO.	
White Burley Chewing—	
	Duty paid per lb
Beaver, 12 oz., smooth, 3x12, 5c	61c.
and 1'c cuts, 12 lb butts	
Do, 8 oz., R & R 2x12, 5 and 10c	61
cuts, 12 lb butts	
Do, 16 oz., R & R, 10c cuts, 2x12,	61
18 lb butts	
Jubilee, 7/8 to 1 lb, chocolate, 15 lb	58
butts	
Prince George, 8s 21 lb caddies	59
Tecumseh, 9 to 10 lb (fancy chewing)	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 1b, 90 lb	49
butts	

Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s,	47
20 lb. pkgs.	
Plug Smoking—	
Woodcock, 3rd and 7s, 18 lb cad-	53
dies	
Sunny South, 6s and 7s, 18 lb	50
caddies	
Solid Comfort, 6s, 18 lb butts	46
Special, 7s, extra value, 18 lb	48
caddies	
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5 lb boxes	82
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb	80
pails	
Apricot, dark sweet, 5 lb pails	65
Terms, 30 days, less 2 per cent.	

EMPIRE TOBACCO COMPANY.	
CUT SMOKING.	
Golden Plug, 2 oz. pkg boxes, 5	65
lbs.	
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz. packages, 5 lb boxes	61
Gem, 8 oz tins in 5 lb cases	70
PLUG SMOKING.	
Golden Plug	56
Uncle John, 2 x 3, 7s. caddies	51
16 lbs	
St. Lawrence, 2 x 3, 7s. caddies	51
about 17 lbs	
Magnolia, 3 x 6, 3s. caddies	53
about 16 1/2 lbs	
Banner, 2 x 3, 7s. caddies about	48
17 lbs	
Sterling, 2 x 3, 7s. caddies about	46
17 lbs	
Louise, Solace, 12s. caddies about	42
about 17 lbs	
Hawthorn, 8s. butts about 23 lbs	47
Something Good, 6s. butts 21 lbs	46 1/2
FANCY SWEET CHEWING	
Empire, 3 x 6, 4s. spaced 8s. bxs	61
4 lbs	
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14 1/2 oz. Spaced 8s.	52
Rough and ready. Butts 25 lbs	
Judge, 2 x 3, 8s. Flat. Caddies	50
about 20 1/2 lbs.	
Currency, 3 x 3, 7s. Rough and	49
ready. Caddies about 21 lbs.	
BLACK SWEET CHEWING.	
Lord Stanley, 1 x 3, Navy, 12s	47 1/2
caddies about 22 lbs	
Lord Stanley, 2 x 3, Solace, 12s	47 1/2
caddies about 22 1/2 lbs	
Lord Stanley, 2 x 3, Solace 7s.	47 1/2
caddies about 22 lbs	
Lord Stanley, 2 x 6, Navy, 3s	47 1/2
caddies about 22 lbs	
Lord Stanley, 2 x 6, Navy 4s.	47 1/2
caddies about 22 1/2 lbs	
Lord Stanley, Narrow, 12s butts	47
about 24 lbs	

CIGARS—S. DAVIS & SONS Montreal	
Madre E' Hijo, Lord Landsdown	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pina	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	55 00
" Bouquet	50 00
" Pina	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00

Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00
DOMINION CUT TOBACCO WORKS, MON-	
TREAL.	
CIGARETTES. Per M.	
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Puck	4 25
B. C. N. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50
CUT TOBACCOS. per lb	
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lbpkg, 10 lbxs	68
Gold Block, ninths, 5 lb boxes	73
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15
PLUG TOBACCO'S.	
Old Chum, plug 4s. Solace 16 lbs.	68
" " " 16	68
" " " 8s. R. & R. 12 1/2	68
" " " 7s. R. & R. 14 1/2	68
" " " 7s. Solace 14 1/2	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17 1/2	58
O. V. - " 7s. " 17	55 1/2
Derby, - " 12s. " 17 1/2	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODEN WARE. per doz	
Pails, 2 hoop, clear No. 1	\$1 70
" " " " " " " " " "	1 90
Pails, 2 hoops, clear No. 2	1 60
" " " " " " " " " "	1 50
" " " " " " " " " "	1 90
Tubs, No. 0	9 50
" " " " " " " " " "	8 00
" " " " " " " " " "	7 00
" " " " " " " " " "	6 00
Washboards, Globe	\$1 90
" " " " " " " " " "	2 00
" " " " " " " " " "	1 40
" " " " " " " " " "	2 25
" " " " " " " " " "	1 70
" " " " " " " " " "	1 60
" " " " " " " " " "	1 50
" " " " " " " " " "	1 30
" " " " " " " " " "	1 85
" " " " " " " " " "	2 75
" " " " " " " " " "	2 25
" " " " " " " " " "	2 00
" " " " " " " " " "	1 80
" " " " " " " " " "	1 75
" " " " " " " " " "	1 30
" " " " " " " " " "	per case.
Matches, 5 case lots. single case	
Parlor	1 70 \$1 75
Telephone	3 30 3 50
Telegraph	3 50 3 70
Safety	4 00 4 20
French	3 00 3 10
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 10
5 cases, freight allowed	3 10
Mops and Handles, comb	per doz
Butter tubs	\$1 60 \$3 60
Butter Bowls, crates ast'd	3 60

THE ST. LAWRENCE SUGAR REFINING CO'S
 GRANULATED,
 YELLOWS
 and SYRUPS
 ARE PURE.

NO BLUEING Material whatsoever is used in the

Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],
 MONTREAL.

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made

Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

THE CANADIAN GROCER

GROCERY BROKERS

W. G. A. LAMBE & CO.,
TORONTO.

AGENTS FOR
THE ST. LAWRENCE SUGAR REFINING CO.,



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
— Longfellow.

DO YOU?

WISH THUS TO BUILD
an advertisement
in the
CONTRACT-
RECORD.

TORONTO
will bring you
tenders from the
best contractors.

The Ideal Food for Infants.



[Registered.]

Milk Granules.

The Perfect Equivalent of
Mother's Milk.

It is the solids of pure cow's milk of the very best quality so treated that, when dissolved in the proper amount of water, it yields a product which is practically identical in composition, re-action, taste and appearance with mother's milk. It is absolutely free from starchy matter, which is present in barley flour and other infant foods, and contains no glucose and no cane sugar.

Put up in 50c. tins by

The Johnston Fluid Beef Co.
MONTREAL.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.

ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices. PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and
27 Wellington St. East.
THOS. C. IRVING, Superintendent.

THE
Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealer

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY

THEM



The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

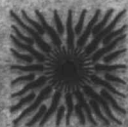


Crosse &

Blackwell

CELEBRATED FOR

- Jams,
- Pickles,
- Sauces,
- Potted Meats,
- Table Delicacies.



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All Grocers in Canada

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IVORY BAR
SOAP

5 and 10c. PLUGS.

THE CANADIAN GROCER

DERBY PLUG TOBACCO.

THE MOST DELICIOUS SAUCE
IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT
JOINTS, STEWS, & BLENDS
ADMIRABLY WITH ALL GRAVIES.
DELICIOUS TO CHOPS,
STEAKS, & C.

SOLD
EVERYWHERE.

PROPRIETORS.

GOODALL, BACKHOUSE & CO.
LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

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Are without a VASE LAMP ? . . .

Find out the Number—you will want to supply
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Any Number
... of **LAMPS** at Greatly . . .
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You Can Sell Them :-
:- Without Any Trouble



Gowans, Kent & Co.

TORONTO AND
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OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for
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JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery
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