

Album of Prominent Shareholders  
and Policy Holders

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The General Life Assurance Company  
of Canada

EDDISON H. BOUYER  
PRESIDENT

HEAD OFFICE  
TORONTO, ONT.



# An Encyclopædia of Canadian Biography

CONTAINING  
BRIEF SKETCHES AND HALF-TONE ENGRAVINGS OF PROMINENT  
BUSINESS AND PROFESSIONAL MEN  
IDENTIFIED WITH

The  
Sovereign Life Assurance Company  
of Canada

Entered according to the Act of Parliament of Canada, in the year one thousand nine hundred and *seven*  
by Addison Henry Hoover, Toronto, Ontario, in the office of the Minister of Agriculture.

## A DEMAND OF COMMERCE

The formation of the Sovereign Life Assurance Company grew out of natural conditions. When two years ago the country felt the stimulus of new-born commercial activity, when the great influx into the Canadian West with the consequent development of tremendous areas of the Dominion and new markets for Canadian manufacturers, when the wealth of the country was increasing at a rate unparalleled in its history, it was found that Canada was out-growing its fiscal institutions. In no branch of finance was this more noticeable than in life assurance. A new company based upon conservative and tried methods, but with a modern policy which would enable it to keep pace with the demands of the country was regarded as a necessity of the times, and into this demand an element of patriotism entered. The comment occasioned by the publication of figures showing that of \$15,192,445 paid annually in life assurance premiums by Canadian policyholders, only \$9,136,397 was received by Canadian companies, will be remembered.

The fact of over six millions of our capital being sent to and invested in foreign countries for life assurance for Canadians convinced the public-spirited business men of the crying need for a sound and progressive Canadian corporation, the shareholders and policyholders of which would be protected by a large cash capital, a government deposit, and a strong and reliable directorate of well-known business and professional men which would conserve this capital for the upbuilding of Canadian institutions.

Thus it came that the Parliament of Canada passed a special Act incorporating the Sovereign Life Assurance Company with an authorized capital of One Million Dollars for the purpose of carrying on the business of life assurance. The Company began business in February, 1903, in its present splendid building, which was secured under exceptional advantageous arrangements, and thus the first year of its history was begun.

## IN RETROSPECT

The history of the Sovereign Life Assurance Company is a replica of the history of Canada's recent development. The Company which is now well into its third year, has crowded within the comparatively brief space of its life, achievements of which few fiscal corporations that have become great could boast after a much longer period of existence. The statements and reports presented at its second and last Annual Meeting which proved a stable and sound foundation, a broad although conservative policy of expansion, a record of profitable business already accomplished, a substantial income—larger in proportion per policy to its age than that of any other company—and an absolute security to investors, such were the accounts which the directors had to give of their stewardship.

Small wonder that such a condition has received the commendation of every shareholder and policyholder, and the generous and unstinting praise of the leading financial and political press of the country. There have been included in this small souvenir a short history of the Company, a sketch of some of the men who have aided in producing these gratifying results, and a condensed biography of a few of those Canadians who were quick to perceive the advantages afforded by the new company, firm enough in their faith in it and in the future of the country, to become its first share and policyholders, and who are now witnessing with satisfaction its sturdy and solid growth. To them the President and directors extend in this small brochure a slight evidence of their most cordial appreciation.

The best recognition that the Sovereign Life Assurance Company's directors and officers can have is the knowledge that their untiring efforts have been crowned with success, and that the future is as rosy as the past has been satisfactory. All the world may listen to boasting but it saves its richest rewards for men who at the end of the year have deeds done and no excuses to make.

### ACHIEVEMENTS OF THE PAST

Three years ago there was no Sovereign Life Assurance Company. To-day its agents are writing "gilt-edged" business in Ontario, New Brunswick, Nova Scotia, Prince Edward Island, Manitoba, the North-West Territories and British Columbia. It had on the date of the first Annual Meeting after three-quarters of a year in existence 302 policyholders whose insurance aggregated \$808,708.00. The Company had on the date of its first Annual Meeting a premium income amounting to \$39,478.00, and this revenue is being daily increased. The average amount of assurance under these policies was \$2,614.00 upon each life, and the average premium per \$1,000 of assurance was \$53.00, a greater average premium per \$1,000 than had been received by any other Canadian company indicating the high class of business written, premiums on all classes of assurance being practically the standard rates of the leading life assurance companies. The Company's capital and income were early invested exclusively in first class municipal debentures. These debentures afford absolute security for a long period of years at a rate of interest in excess of the rate allowed for in the calculations of the Company.

If the history of the first short year of the Sovereign Life Assurance Company was satisfactory to the shareholders of the Company, that of the next must have been gratifying to an eminent degree. The second mile-stone marked achievements which it may be safely said have never been equalled in life assurance in this country. At the date of the second Annual Meeting, January 25, 1905, the Company had been in business twenty-one months. The number of policies

in force had grown to 586, representing a total assurance of \$1,282,623, an increase in the year of considerably over half a million of dollars. The portion of the annual reports submitted at that meeting which excited the keenest interest and elicited the warmest commendations from the financial press throughout the country, however, was that in the showing in realized and secured pledges, entirely outside of the pledges of the stockholders, the Company had a substantial surplus upon capital account, and \$168,324 upon policyholders' account; that with the Company's severe standard of valuation the reserves for assurances had reached the magnificent sum of \$77,326, being \$1,929.00 in excess of the rigid three and one-half per cent. standard required by the Government. With a subscribed capital of \$1,500,000, an ever increasing reserve, and a steadily growing business which is being built up by a corps of energetic agents, alive to the best and most lasting interests of the Company, and a directorate such as it is fortunate in possessing, the Sovereign Life Assurance Company may proudly boast that every promise made at the out-set of its organization has in this year, 1905, been faithfully fulfilled.

### THE MANAGEMENT

In the original announcement of the incorporation of the Sovereign Life Assurance Company of Canada the views of those behind the project regarding its future management were set forth in these words:—"That a life assurance company based upon sound and proven calculations and managed with common honesty cannot fail, but that in order to obtain the most lasting and profitable results a capable, shrewd, and far-seeing head is necessary, are two facts recognized by the directors in seeking a man who will be equal to the demand which such an office will entail."

The election of Mr. Addison H. Hoover, President and Managing Director, was the natural outcome of such a policy, and to his complete knowledge and experience, his sound business judgment no less than to his strenuous efforts, supported by a competent directorate of experienced and careful business men, the auspicious opening of the career of the Sovereign Life Assurance Company is largely due.

Mr. Hoover's connection with the business of life assurance began twenty-six years ago and has brought him into touch with every branch of it. His abilities as an organizer and his capacity for detail have been of the greatest service in the building up of this young corporation. The management has also had the assistance of a body of officials and agents in the field whose faithful and loyal efforts brought forth the thanks and congratulations of the directors and shareholders.



A. H. HOOVER, Esq.,  
President and Managing Director

### Addison Henry Hoover, Toronto, Ont.

Before the inception of the movement which brought into being the Sovereign Life Assurance Company of Canada, Mr. Addison H. Hoover was one of the most prominent of the small coterie of insurance authorities of which this country boasts. He had gained his primary knowledge of the intricacies of insurance by an apprenticeship which began at the lowest rung of the ladder. As early as 1881 he was Superintendent in Canada of the Covenant Mutual Life Association of Galesburg, Ill., and it was with this Company that he first won recognition as a first-class insurance man. When Mr. Hoover undertook the organization of the Sovereign Life Assurance Company several other similar corporations had already entered the field. All of these rival companies were under the control of tried and capable men. After two years' competition and trial, and all the new companies had been given ample opportunity to prove their worth it was left to Walter C. Wright, the eminent Actuary of Boston, so well known in every insurance office in America as an authority, to say which of them came through the stress of the first two years most successfully. His finding, after an examination of the statements of all the Companies, was contained in these few words:—"None of the ten more recently organized Canadian life insurance companies appear to have enjoyed so favorable an early experience with but one exception, as the Sovereign Life."

### Hon. W. C. Edwards, Rockland, Ont.

Hon. Mr. Edwards is one of the largest employers of labor and owns one of the most extensive lumber businesses in Canada. He was born in 1844 and when quite young entered the lumber business at Thurso, P.Q. Later in 1868 he established the business of W. C. Edwards & Co., with mills at Rockland and New Edinburgh. Their total output is estimated at 70,000,000 to 75,000,000 feet per year. He is largely interested in many financial and mercantile enterprises. In politics Mr. Edwards has for many years been a commanding figure and he has shown great ability as a legislator bringing to bear upon his work his long business experience and practical insight into affairs in general. He was first elected to the House of Commons in 1887 and was re-elected in each recurring general election since that time by largely increased majorities. He was appointed senator in 1903. Socially Mr. Edwards' family is prominent and popular. Mrs. Edwards accompanied Lady Laurier to England to attend the late Queen's diamond jubilee in 1897.



HON. W. C. EDWARDS,  
1st Vice-President.

### Mr. William Dineen, Toronto, Ont.

The spirit of enterprise and progressiveness which is destined yet to make the City of Toronto one of the centres of trade and commerce of the continent was born in the achievements of its leading citizens in their own undertakings. To that group of its business men who, beginning themselves in a small way, have by industry, courage and ambition, developed their own interests to businesses of national importance the City of Toronto owes much. Among these men who should always occupy an honored place in their estimation is Mr. Wm. Dineen, whose immense business has done so much to make Toronto known from coast to coast as a great buying centre. The beginnings of the Dineen Hat & Fur business were, like many other successful enterprises, exceedingly humble, but in building up a great business Mr. Dineen has also achieved a reputation which is quite as valuable as the great investment which his holdings represent. The President of the W. & D. Dineen Co., Ltd., is a native of Ireland. He was born in Cork on March 25, 1838. The business has been a landmark for years. It was formerly located at the corner of King and Yonge Sts., but has since been transferred to the splendid Dineen Building at the corner of Temperance and Yonge Sts. Mr. Dineen has given his service for a number of years to the School Board. He is a self-made man of the type of which Canadians are most proud.



WILLIAM DINEEN, ESQ.,  
2nd Vice-President

### Thomas William Baker, London, Ont.

The old boys of Dr. Tassie's famous school at Galt, may be found in high places in many communities throughout this continent and among the many graduates, of whom the old school might well be proud, is Thomas William Baker, the present Manager of the Dymont-Baker Lumber Co., of London, Ont. The name of Baker has been known in the lumber business in this country for many years. It was introduced by Mr. Baker's father who came from Dublin, Ireland. Mr. Baker followed in his father's footsteps. With the qualifications gained by a long apprenticeship he went into the lumber business on his own account, purchasing the mill and plant of J. H. Hull, of Gravenhurst, Muskoka, in 1887. His business of manufacturing lumber was carried on in Gravenhurst for ten years. At the end of that time Mr. Baker formed a partnership with Nathaniel Dymont, of Barrie, and Albert E. Dymont, M.P., of Thessalon under the firm name of The Dymont-Baker Lumber Company. In addition to being the Manager of this industry, Mr. Baker has a number of other interests, among them being a Director of the following companies:—London Life Assurance Company, London Loan Co., London Wire Fence Co., Sovereign Life Assurance Co., and the Dymont Securities & Loan Co. Mr. Baker is 43 years of age and is a member of the London Hunt Club and also a prominent Mason.



THOMAS BAKER, ESQ.,  
3rd Vice-President



ROBERT E. MENZIE, ESQ.,  
TREASURER.

### Robert E. Menzie, Toronto, Ont.

The ranks of the foremost business men of Toronto have been almost entirely recruited from the rural districts. Few there are of the leaders of commerce in Toronto who do not boast of an early experience on the farm. Mr. Robt. E. Menzie, whose name stands for much in the local marts of commerce, came from his father's farm in Lambton, Ont., and is a descendent of one of the well-known Scotch-Irish families of that district. From school he ran away to sea, or rather to the great Lakes, and beginning as fireman, worked himself up in the engine room until he became Chief Engineer. Returning home he became a contractor and operator on his own account in the Petrolia Oil fields. At an early age he was a factor in the Oil trade and then, without entirely relinquishing his interests there, he came to Toronto in 1893 and organized the well known Menzie-Turner Company, with which he was connected for ten years. He is now President of the Menzie Wall Paper Company, Director of the Sovereign Life Assurance Company, and Managing Director of the Canada Brass Rolling Mills. Mr. Menzie is prominent in social life and is a member of the National Club, the Royal Canadian Yacht Club, and the Caledon Mountain Troop Club. As the head of several important industries he is also, of course, a prominent member of the Canadian Manufacturers' Association.

### John T. Hornibrook, Toronto, Ont.

John T. Hornibrook, a Director and Secretary-Treasurer of the Brown Bros. Ltd., may well be called a many-sided man. He is equally prominent in business life as he is in social and fraternal circles. Born in Ireland fifty-six years ago, he became a Canadian at the age of two and began his business life at sixteen. After two years in the service of the Great Western Railway he took his position in 1876 behind a desk in Brown Bros., Stationers and Binders, King St. E. With the extension of this well-known business he has grown in usefulness to it and now occupies the important position mentioned in the joint stock company which succeeded the old firm. Their fine new premises are at 51 and 53 Wellington St. West. In 1866 he turned out with A. Company Queen's Own Rifles to repel the invaders and wears now the coveted medal. In spite of the attention necessary to the great business of which he forms so important a part Mr. Hornibrook has found time to devote to other interests and he is now President of the I.O.O.F. Hall Association, Ltd., and Director of the I.O.O.F. Relief Association, a Past Grand Master of the I.O.O.F. of Ontario, a member of the Granite Curling Club, Royal Arcanum, Woodmen of the World, Veterans of 1866 Association, Canadian Militia Veterans' Association, and the British Empire League.



JOHN T. HORNIBROOK, ESQ.,  
DIRECTOR.



### J. H. Jackson, Georgetown, Ont.

Mr. Jackson modestly says his life has been a quiet and uneventful one—one of steady attention to business. That it has been one of steady devotion to his business is evident by the very large one he has built up in Georgetown. He began his business career as a clerk in a store and nineteen years ago began his present business in Georgetown. He has gradually extended it and added departments to it year by year until he now has several stores, 9,000 square feet of floor space, and handling everything from tape to stoves and dress goods to furniture. He is not a member of any club or lodge, takes no part in politics, but in his own town he is popular and highly respected. His success has been won by persistent attention to business combined with good natural ability.



### Oliver Baird, Parkhill, Ont.

Mr. Baird represents one of the pioneer manufacturing industries of Ontario which has grown to large proportions. His father came to Canada from Dumbartonshire, Scotland, in 1841, settling in Oxford County where Mr. Oliver Baird was born in 1858. In 1869 the family removed to Parkhill where Baird entered his father's machine shop as an apprentice. His father built agricultural implements but later developed into the brick and tile machine business. In 1887 the son entered into partnership and has been manager of the business ever since. His firm has installed and operates the electric light plant of Parkhill, one of the best operated plants in the province. In 1894 they established the Model Tile and Brick Works which has also developed into large proportions. Mr. Baird has been two years a member of the Parkhill Town Council and three years a member of the School Trustee Board. He is a member of the Parkhill Curling Club.



### Geo. Nelson Jackson, Winnipeg, Man.

"Hard work and lots of it," is Mr. Jackson's explanation of the success he has won. When eleven years of age he began to hustle, finishing his education between working hours. He learned the broom and brush making trade with the firm he now so ably represents in Winnipeg, the Walter Woods Co. He has worked for the firm in every capacity from apprentice to journeyman, then traveller and finally manager of the Western Branch. He has built up a business in the West which promises to be as extensive as that of the head office. Mr. Jackson's interest is his business and business affairs generally, consequently he has given little time or attention to politics although he is a prominent member of the Winnipeg Board of Trade. He is also a staunch supporter of the Methodist Church and an active worker in the Sunday School. He has social qualities which make him welcome anywhere and especially in the circles of Freemasonry of which he is a Scottish writer.

### C. W. Bowman, Ingersoll, Ont.

Mr. Bowman came to Canada from England with his parents at the age of four years. The family settled at Ingersoll on their arrival in 1873 and his father and a brother established the gas works of that town which they have controlled for many years. Mr. C. W. Bowman after finishing his education in Ingersoll and Woodstock began life as a telegraph operator and later in 1890 as stenographer with the company of which he is now superintendent, the Ingersoll Packing Co. He rose steadily in the service of this concern from stenographer to assistant manager and finally to the superintendency. Outside of his business Mr. Bowman takes an active interest in the affairs of the town and is an ardent sportsman. He has been for a number of years a member of the Public School and Collegiate Boards and is a member of the Rainy River Hunting Club which every fall secures its quota of deer and other game.



### W. B. Bentley, Chatham, N.B.

Mr. Bentley is just at the beginning of a promising career. He was born at Five Islands, N. S. in 1882 and educated at Mt. Alliston. He is at present engaged in the lumber business with his father on the Miramichi river, where he is successfully carrying the responsibilities of foreman of the mill and yards. Mr. Bentley is popular and attentive to his business in which he will undoubtedly make his mark. He is a member of the I.O.F.



### W. J. Moody, Berlin, Ont.

In that enterprising town, Berlin, there is no more enterprising business man than Mr. W. J. Moody, part owner and manager of the Alpha Chemical Co., of that town. Mr. Moody is a native of Blyth, Ontario, and made his business debut in Lucknow in the grocery business. After two years he sold his prosperous little business in that village for 100 cents on the dollar and came to Berlin where he established the Alpha Chemical Co., in 1890. From a small beginning he has seen his business grow and develop into a very large volume with trade connections extending from Halifax to Vancouver. The company manufactures the noted Quick-Shine polishes for both shoes and stoves. They also make a specialty of Laundry Kleenize Ammonia, shoe and harness dressings and tanners' dyes, inks etc.



### A. M. Woolnough, Niagara Falls, Ont.

Mr. Woolnough was born at that historic spot Lundy's Lane. At fifteen years of age he began to learn the jeweller's trade but a year later he found it necessary to give it up to take charge of his father's grocery business on account of the latter's health. Two years later on the demise of his father he completed his apprenticeship and at the age of nineteen embarked in business for himself in which he has been very successful. In 1895 he took a course at the Canadian Horological Institute, Toronto. Later in 1900 graduated as expert optician from the Canadian Ophthalmic College. This department of his business has now assumed large proportions. Mr. Woolnough is one of the best diamond experts in Canada and has a very large trade in these gems. He has interested himself largely in real estate in Niagara Falls and is a shareholder in several local concerns.

### R. I. Creelman, Georgetown, Ont.

The name of Creelman might almost be spelled "Typewriter" in Toronto so long and so prominently has it been associated with that business. Mr. Creelman was born in Durham, Ont., of Scotch pioneer parents. In his early days he sold sewing machines. When little more than twenty years of age he founded the knitting machine business in Georgetown which has made that town famous all over Canada. Later he engaged in the typewriter business and in this was as successful as in the manufacturing of knitting machines. Mr. Creelman is proprietor of the knitting machine business in Georgetown, a director in the United Typewriter Co. (formerly Creelman Bros. Typewriter Co.) and of the Georgetown Floral Co. Outside of business Mr. Creelman takes a keen interest in sport especially in the rod. He is a member of the Caledon Mountain Trout Club, Ltd. He is a member of the I.O.F. and the Commercial Travellers' Association, Board of Trade, Toronto.



### W. J. Barnhill, Norval, Ont.

Like many other successful young Canadians Mr. Barnhill was born in the country. He is a native of Hibbert Township, Perth County, of English and Scotch descent. His father died when he was but an infant. Mr. Barnhill received his education in the Meadowvale Public School and afterwards entered the general store of Switzer & Partridge remaining in that business for eleven years. Later he went to Hamilton to enter the employ of J. Shea. From there he went to Norval where he purchased his present business which has grown and prospered. Mr. Barnhill is Postmaster of Norval and a leading spirit in the business and social circles of his town.



### L. B. Cochran, Medicine Hat, N.W.T.

Mr. Cochran was born in Maitland, Hants County, N.S., in 1847 and was educated in Windsor, N.S. He began life as a merchant and shipbuilder but removed to Medicine Hat in 1883 and has since seen a marvellous growth in the development of the N.W.T. He is a prosperous general merchant in Medicine Hat and is also the local Dominion Immigration and Land Agent for the district.



### Richard Roschman, Waterloo, Ont.

In 1848 Mr. Roschman first saw the light in Ulm on the banks of the blue Danube in Germany. He received his education in his native land and after the close of the Franco-Prussian war in 1871, having served two years in the German army, he came to Canada. He landed at Quebec in 1871 and from there made his way to Waterloo, even at that time the scene of the settlement of many of his countrymen. He has successfully engaged in the button manufacturing business, and with true German thrift and enterprise, has built up a large business and accumulated a comfortable competency. He enjoys the respect and esteem of the business circles of Berlin and Waterloo and has been president of the Board of Trade. He is a member of the Berlin Club and a member on the Board of the Berlin and Waterloo Hospital Trust.

### Bret Black, M.D., Windsor, N.S.

Dr. Black was born of English and Irish parentage in Windsor, N.S., in 1873. He spent his life before beginning to practice as a physician and surgeon in thoroughly equipping himself for that profession. He studied first in the Mount Allison University, Sackville, N.B., where he took the Special Arts and Science course. Next he graduated from Bellevue Hospital Medical College, New York, in 1894. During 1894 and '95 he spent one year in post graduate courses in London, G.B. He has been practising in Windsor since 1898 where he now has a large and growing practice.



### Mr. J. Fraser Gregory, St. John, N.B.

"An alert and broad-minded business man during business hours, and an enthusiastic sportsman afterwards," was said of Mr. J. Fraser Gregory, of Saint John, N.B., by a business associate. By all the rules of heredity Mr. Gregory should have been a lawyer instead of a commercial magnate. Not only was his father, the Hon. George F. Gregory, a Judge of the Supreme Court of New Brunswick, but the legal profession has been well represented in his family for generations, and he himself, spent three years, after leaving the University, New Brunswick, in the study of law. The young law student, however, chafed at the confinement and the study of Blackstone. To avoid both he accepted a position as book-keeper in the firm of Murray & Bainhill in St. John in 1881. When Mr. Bainhill retired, Mr. W. H. Murray continued the business alone, until 1896, when the clerk secured a half interest in the business. He is now President of the St. John Ice Company, Ltd., President of the North End Wood Working Co., and Secretary-Treasurer of the St. John River Log Driving Company. He is a member of the Royal Kennebecassi Yacht Club, his own steam yacht "Zubeka" a craft of fifteen tons measurement, being the home of many hospitalities. Mr. Gregory is a Mason and a member of St. Andrew's Society. He was born in Fredericton on July 21st, 1861, and is therefore 44 years of age.



### Samuel H. McCoy, B.A., M.B., St. Catharines, Ont.

Among the group of natives of this country who have brought distinction to the name of Canada in the old land is Samuel Harvey McCoy, whose research in medicine and surgery in London, Eng., have been widely recognized by the profession as fruitful of much good. Many of his conferees in England, and indeed many Canadians are not aware that Dr. McCoy was born in this country and obtained his early medical training here. His birthplace was Hamilton, but he has since practised in St. Catharines, Ont. He graduated from Toronto University with the degree of B.A. in 1889 and received the degree of M.B. in 1892. He has since become a Member of the Royal College of Surgeons of England, a Licentiate of the Royal College of Physicians of London, and also a Fellowship in the Royal College of Surgeons of Edinburgh.



**Robert S. Broad, M.D., Barrie, Ont.**

Graduates of Toronto Medical Colleges have made the name of their Alma Mater known as the home of thorough training and scholarship throughout the entire world. In recent years more especially, those who have gone from the Toronto Schools abroad have distinguished themselves in medical and surgical research. Fortunately Canada has been able to retain many of the graduates of her unrivalled school, and among those who have taken a high place in the medical fraternity of this country is Dr. Robt. S. Broad, of Barrie, who is an honor graduate of Trinity University with the degrees of M.D.C.M. and P.T.M.C. Dr. Broad is of English descent and was born at Little Britain in the Township of Mariposa, County of Victoria, on March 25th, 1873. He received his early tuition in the High School at Port Perry, Lindsay Collegiate Institute and Trinity University, and, like many another prominent Canadian practitioner, prefaced his career in Medicine with several years in the teaching profession. After his graduation from Trinity University he received the appointment as resident Physician and Surgeon to the Toronto General Hospital. He walked the Toronto Hospital for a year and then went abroad for a Post Graduate course in Eye, Ear, Nose and Throat affections.

**Hon. Thomas Greenway, M.P.P., Winnipeg, Man.**

Hon. Thomas Greenway is a Cornishman who came to Canada with his parents who settled in the County of Durham in 1844, and removed to Huron in 1848. Mr. Greenway became a general merchant at Devon and afterwards at Centralia and was Reeve of the township of Stephen for ten years following 1867. He was elected by acclamation to the House of Commons in 1875 and went to Ottawa as an Independent. At the close of the third Parliament in 1878 he declined re-nomination and emigrated to Manitoba, where he purchased the magnificent tract which is now his estate. In the West Mr. Greenway continued his political career and as a representative of Mountain was leader of the Liberal Opposition in the Assembly. On the resignation of the Harrison Government in 1888 he was called to form a new administration, and his unquestioned capacity for government and his wide statesmanship, in the high office of Premier which he held for 12 years, are matters of recent history. In the elections his last Government was defeated, but Mr. Greenway is still a prominent figure in the life of the West. After being the member for Mountain continuously for 25 years at the general elections for the Commons in 1904 he resigned his seat in the Local to run for Lisgar, for which he now sits, returning again to the Federal House after an absence of nearly 30 years. Among the greatest achievements of his life was providing non-sectarian schools for his own Province.





### Alfonso B. Kitchen, Fredericton, N.B.

To be, at thirty-one years of age, a recognized leader in the business community of a great Province, is even in this day of progressive young men, an achievement far removed from the ordinary. Such, however, is the description of the career of Mr. Alfonso Brooks Kitchen, of Fredericton, N.B., furnished by one of his fellow-citizens of the Province of New Brunswick. Mr. Kitchen's father, Mr. George Kitchen, of Kingsclear, N.B., will be remembered by the older generations of Canadians as one of those big men far removed from the sea who went into the west to grapple with the gigantic problems which the successful completion of the Canadian Pacific Railway presented. Mr. Alfonso B. Kitchen's early business training was in the strenuous school of railway contracting. He was born at Tracadie, N.S., November 20th, 1874, and after his education was completed he became associated with his father's affairs. At twenty-one he was a clerk in the Kitchen Mercantile Company, Limited, and later obtained an interest in the business. And subsequently became President and Managing Director of the Company. Although best known in this connection, Mr. Kitchen is also manager of the extensive George Kitchen realty business, which embraces not only a real estate but a financial business. Most of Mr. Kitchen's friends know him as a lover of the horse, and he is President of the Fredericton Trotting Park Association. As everyone knows, the Kitchens for generations, are of English stock.



### William Norman McDougall, Lakeport, Ont.

William N. McDougall graduated into the Canning business, now one of the most important industries in Ontario, from a bank, and to his early business training much of the success of the Lakeport branch of the Canadian Cannery, Ltd., may be attributed. Mr. McDougall is of Scotch descent, his grandfather having emigrated from Scotland in the year 1830, and like many others of the sturdy settlers from Scotia settled at Three Rivers, Que. Afterwards the family came to Baltimore, Ont., where Mr. McDougall's father controlled large flour and lumber mills. The present Manager of the Lakeport Factories was born at Cobourg, Ont., on Nov. 5th, 1878, and educated at the Public and High Schools of Bowmanville, and was on the staff of the Standard Bank for about five years, being stationed at Newcastle, Harriston, Durham and Colborne respectively. He resigned from the Bank to assume his present office which, as every canner or fruit grower will tell you, he has filled with great acceptance ever since.



### John Knox Sutherland, Vancouver, B.C.

Prominent among the sons of Ontario who have done so much to build up the great West is Mr. John Knox Sutherland, of Vancouver, whose Pharmacy on Westminster Ave. will be remembered by every visitor to the Coast City. Mr. Sutherland is a native of Belleville and an old boy of the Belleville High School. He is a graduate of the Ontario College of Pharmacy, (the mother of the Pharmaceutical Institution of this country), and he has always been a credit to his Alma Mater. His present business was established in Vancouver in 1894 and has been carried on by Mr. Sutherland ever since, and in addition Mr. Sutherland is the owner of considerable business property throughout the city. For the past nine years he has been Registrar of the British Columbia Pharmaceutical Association and has done much to promote the uniformity of Pharmaceutical regulations throughout the Dominion. Mr. Sutherland was born on May 22nd, 1876, and may therefore be termed still a young business man.

### Frederick Hamilton Manning, Falmouth, N.S.

Mr. Manning was born at Falmouth in 1867. His parents were of Irish and Scotch extraction and emigrated to Nova Scotia when the Province was in the making. He obtained his education at the Public Schools of his time, is a student of passing events, and is conversant with the current literature of the day. He was reared on the farm, began active life as a general store keeper, and has carried on a general merchandise business in Falmouth for many years. For upwards of ten years he conducted an extensive lumber business. His present business turns over upwards of \$50,000 per year and has a large produce connection. Mr. Manning is personally identified with the Pigeon Fertilizer Company. He is the Post Master of Falmouth, an active member of the Methodist church and strongly pronounced in favour of the highest moral and material welfare of the community. Mr. Manning is actively interested in The Sovereign and carries a large policy.



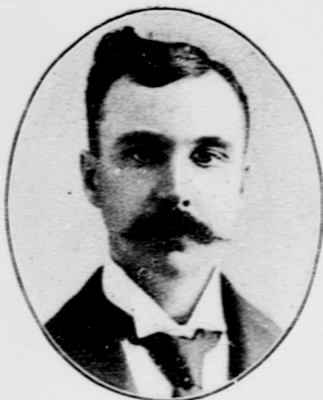
### Harry W. de Forest, St. John, N.B.

Mr. de Forest, though still a young man, has an experience of twenty-five years in the tea trade in St. John, and is one of the best judges of tea values in Canada. He is a large direct importer of India and Ceylon teas, and his Union Blend tea was the first blend of those teas ever placed on the Canadian market. In its several grades at 25, 30, 35, 40, 50, and 60 cents per pound, it is conceded to be "the best," and is in larger demand than any other packet tea all through Eastern Canada, Newfoundland, St. Pierre, and Miquelon, several parts of Quebec, Ontario and the West, and some of the United States. It is noted for its uniform good quality and economical value. Mr. de Forest's establishment at the corner of Union and Mill Streets is among the largest and most notable business houses in St. John.



### John McGowan, M.P., Elora, Ont.

Farming, milling and politics have all claimed successful attention from Mr. McGowan. He is a Scotchman of the type that, wherever it be found, under the Southern Cross, in the far East or in the New World, is bound to be at the top. He was born in Greenock, Scotland, in 1845 where he was educated. His early life was devoted to farming and when he came to Canada he naturally turned his attention to this industry. He owns an extensive farm at Alma, Ontario. His genius for business has secured for him large manufacturing interests as well as being heavily interested in the Flax Mills at Alma and the Dominion Linseed Oil Co., Limited. In politics he has been prominently successful, having represented his county in both houses of parliament. From 1874 to 1878 he sat in the Local House and is at present member in the Federal House for Centre Wellington, which seat he occupies with the same ability that characterizes his business methods.



### F. C. Beateay, St. John, N.B.

Mr. Beateay was born in St. John, N.B., in 1867, and has made that city his home all his life. Twenty years ago he entered the employ of Stetson, Carter & Co. of that city, and has rendered that firm steady and faithful service during a score of years. In this concern he is looked upon as one of the standbys of the firm and none stands higher in their confidence and esteem.

### Wm. Grayson, Moose Jaw, N.W.T.

Twice an emigrant, Mr. Grayson has now been a resident and one of the leading spirits of Moose Jaw since 1882. He was born in Yorkshire, Eng., coming to Canada at an early age where his education was finished. His family settled at London, Ont. After graduating and being called to the bar he went to Moose Jaw, then a mere collection of tents. Since that time he has seen it grow into a substantial town and has contributed in no small degree to its rapid growth. He has been successful in his profession and has built up a large and lucrative practice. He is now Public Administrator for the sub-judicial district of Moose Jaw and is regarded as a very efficient officer in this capacity. This year he is Chairman of the School Board. Mr. Grayson represents many other interests in Moose Jaw being agent for the trustees of the Moose Jaw Town Site, agent for the Canada Northwest Land Co., Limited, Solicitor for the Bank of Hamilton and Solicitor for the City of Moose Jaw.



### Fred. T. Ward, Stirling, Ont.

Mr. Ward was born in Southampton, England, in 1857 and started life on a Prince Edward County farm in Canada in 1871. Four years later he went to Campbellford where he entered the tailoring trade in which he became proficient. He next took charge of the tailoring department of a large concern in Stirling and in 1886 began business for himself and has continued to prosper until now he has the leading tailoring and furnishing business of Stirling. All this has been accomplished as may be understood, by close and diligent attention to business. Mr. Ward has the respect and confidence of his fellow citizens whom he has represented continuously on the Stirling Board of Education since 1895. He is a member of the I.O.O.F., L.O.L., and C O C F. in all of which he is very popular.



### E. Schierholtz, Waterloo, Ont.

Mr. Schierholtz is one of the progressive manufacturers who have contributed to the fame of Waterloo, Ont., as a furniture centre. He is president and manager of the Schierholtz, Zinkann Co., Limited. Mr. Schierholtz was born in New Hamburg in 1864 of German parents, and started life as a retail furniture dealer. He gradually developed into the wholesaling and manufacture of upholstered goods and parlor frames until the business has grown to its present large proportions with a fine promise for future expansion. Mr. Schierholtz although a busy man finds time to enjoy the society of his friends and is prominent in the C.O.F. and K.O.T.M. lodges of Waterloo.

### M. T. Buchanan, Ingersoll, Ont.



Reared on a farm, educated in a roadside school house, learned the trade of a blacksmith, invented and patented the famous Buchanan pitching machine which he has manufactured first in a small way, now in a large factory in Ingersoll since 1879, such in a nut shell, is the record of a man with a singular equipment of energy, ability and determination. Success from such small beginnings does not come by beckoning with the finger, it is won inch by inch and step by step by sheer ability and pluck. But it is not alone by the invention, manufacture and selling of a useful implement that Mr. Buchanan has earned a place as a benefactor to his community. In municipal matters his aggressive and progressive spirit has exercised a wide and useful influence. He moved to Ingersoll in 1882. In 1884 he was a member of the town council. He has held every municipal office in the council including the Mayoralty for four years. He has for many years been a member of the county council and has had his turn as warden. He has fathered, fought for, and succeeded in carrying, a measure abolishing toll roads in Oxford thereby rearing for himself a lasting municipal record. A clear, forceful speaker, he is a tower of strength to his political party in election time. He finds time to do a little fancy horse and cattle breeding and has imported many fine thoroughbreds for his stock farm.

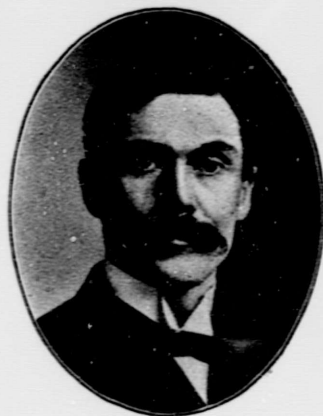
### Hugh Armstrong, M.P.P., Portage la Prairie, Man.

Hugh Armstrong, M.P.P., was born in St. Lawrence County, N.Y., in 1858, his father being a Scotchman and his mother an American. He was educated in the public and grammar schools of Carleton County, Ontario. He came to Manitoba in 1883, and engaged in the wholesale fish business for export. He has taken a prominent part in Manitoba politics and was elected to represent the division of Woodlands in the Manitoba Legislature in 1892. In 1896 he contested Selkirk in Conservative interests for the House of Commons but was defeated by one vote. In 1901 he was elected by acclamation to represent Portage La Prairie in the Manitoba Legislature and was re-elected in 1903 for the same seat.



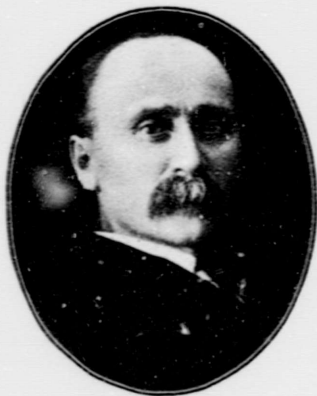
### Walter Scott, M.P., Regina

Perhaps no territory in any country has loomed so large in the world's eye during the past few years as has the great West of Canada. To no one man, it has been said, is more credit due for the prominence that the vast Empire has received than Mr. Walter Scott, member in the House of Commons for West Assiniboia. As the editor of two of the most influential journals in the West, Mr. Scott has possessed a wide and recognized power which he has always exerted in the best interests of that country. He is a native of Middlesex County, and was born in London Township on October 27th, 1867. At an early age he went West and from small beginnings rose until he is now Editor and Proprietor of the "Leader" of Regina and the "Times" of Moosejaw, both journals of great influence. In recognition of his efforts upon behalf of journalism, Mr. Scott was elected President of the Western Canada Press Association in 1889. In the following year he was first elected to the House of Commons, and his distinguished career in Parliament is a matter of recent history. He has been a loyal supporter of the Government and is acknowledged to be one of the strongest of Sir Wilfrid Laurier's lieutenants in the West.



### Arthur Milledge King, Esq., Annapolis Royal, N.S.

A. M. King is a man of affairs. He was born at Annapolis Royal in 1852 of Irish and Scotch ancestors who came to New Brunswick in the early days. His boyhood days were spent in Sackville, N.B., where he obtained a liberal education in the Public Schools and Mount Allison Academy. He commenced work in a general store at the age of 14 years, and has spent few idle days since. In the years 1874 and 1875 he was purser on the Steamer Albert, the first boat to try the winter communication between P. E. Island and the mainland. The winter being one of the most severe ever experienced, the steamer was frozen in off Georgetown Harbour in January, 1875, and never got out of the ice until the 7th day of May, then having to cut a channel with ice saws. The full crew were kept on the steamer all winter expecting the usual spring thaw, which never materialized. In 1878 he opened a Merchant Tailor establishment which now employs a number of hands and sends mail orders all over the country. He has been many times Councillor and has been twice Mayor of his native town. He is proprietor and manager of the Annapolis Larrigan Co., Coal Depot, Academy of Music, and has vested interest in shipping and other industries. He is a much insured man and accepted with pleasure our Provincial appointment. Mr. King takes an active interest in the Presbyterian Church, is a strong advocate of temperance and is highly esteemed by the people of his own community.





### Lee Cheong, Victoria, B.C.

Lee Cheong, merchant, of Victoria, B.C., has such an extensive business experience in this country that, aside from his naturalization papers, he may be counted as a Canadian. He is at present Manager of the Tai Yuen Lung Kee Co., of Victoria, and in addition is a partner in several of the largest Western Chinese and Old Country Chinese mercantile houses, among them being the Tai Yuen Lung Kee & Co., of Victoria, B.C.; Lee Yuen Kwong Kee & Co., Vancouver, B.C.; Wing Yuen Co., Winnipeg, Man.; Wing Chong Lung & Co., of Hong Kong; Mee Ying Chong, of Hong Kong, China; and Kwing Sing Chong & Co., of Canton, China, and is a property owner at Victoria, B.C., Vancouver, B.C., and Hong Kong and Canton, China. Mr. Lee Cheong was the first of a well known family in Soy Low in the district of Sun Nine, Canton, China, to emigrate. He came to San Francisco for his English education and completed his business training at Hong Kong, China. He began his business career as Manager of the Tai Yuen Lung Kee & Co., Merchants, of Victoria, B.C. Mr. Lee Cheong is well known in Chinese and English social circles in Victoria, and is a member of the Chinese Consulate Benevolent Association of Canada. His birthday was November 27th and he is now 72 years of age.

### Hadley Brown Tremain, LL.B., Windsor, N.S.

Mr. Tremain was born at Port Hood, C.B., in 1874, of United Loyalist stock, his great grand parents having emigrated from Cornwall, England, to Boston, Massachusetts, thence to Nova Scotia. His early education was received at the County Academy at Port Hood, also at the Private School of H. M. Bradford, Esq., Halifax, and the Collegiate School, Windsor, N.S. He was matriculated to King's College where he graduated B.A., after which he took his M.A. course. Following this he studied law at Harvard, after which he entered the office of Edward D. Tremain, of Port Hood, where he completed his studies for a general law practice, and in 1901 opened an office in Windsor. The same year he was appointed a Commissioner of the Supreme Court of Nova Scotia, also a Notary Public. In 1903 he received the degree of Ph. D. from Gale College, Galesville, Wisconsin, U.S.A. He is acting Solicitor for the Bank of Nova Scotia at Windsor and interested in real estate in that town, and is Managing Executor for a large estate. He is also a representative of the Law Union Crown Insurance Company of England. Mr. Tremain possesses varied literary tastes and is popular in the social circles of his community. He is a member of the Haliburton Literary Club of King's College, also the Quintilian Society, and a member of the City Club of Halifax, N.S., where he is widely known and popular.





### George Douglas Campbell, Jr., Weymouth, N.S.

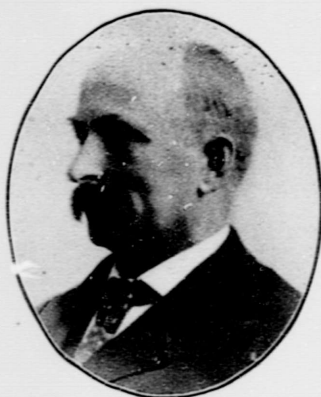
Is the eldest of four sturdy sons of G. D. Campbell, Esq., General Merchant and Lumber Manufacturer of Weymouth Bridge. He was born at Weymouth 1881. Obtained his education at the Collegiate School and King's College, Windsor, N.S. The President and Managing Director of the present Company G. D. Campbell, Sr., began his business career in shipbuilding in 1870 and then went into store keeping and lumber milling which have grown to large proportions and recently the Campbell Lumber Company, Ltd., was incorporated. The subject of this sketch is the manager of the lumber department, Glidden Campbell Director and Cashier and Donald Campbell manager of stores. The milling interests employ about two hundred hands and the lumber shipments require the chartering of about thirty vessels a season to carry the output to foreign markets. The firm recently acquired the properties of the Sissiboo Pulp Company, Limited and intend manufacturing pulp in the near future. Mr. Campbell is a member of the Episcopal Church and devotes his ambition and enterprise to the successful issue of everything he undertakes.



### Louis H. Morse, M.D., Digby, N.S.

Was born in Bridgetown in the far-famed Annapolis Valley in 1868, and spent his early youth on the home farm which is one of the best in the Valley. His parents were descendants of the United Empire Loyalists from whom have sprung many illustrious sons, one of the Doctor's brothers is Pastor of Strong Place Baptist Church, Brooklyn, N.Y. Being of a literary turn of mind he entered Acadia College, and was graduated B.A. in 1891 with the largest class in the history of the College. After this he took the Principalship of the Bear River Schools where he taught successfully for two years and gave some attention to the soliciting of life insurance. Having chosen the medical profession as his life work, he entered McGill Medical College where he was graduated M.D.C.M. in 1897. Shortly after this he settled in Digby where he now enjoys an extensive practice and where he is the Port Physician. He takes a keen interest in public affairs and is highly esteemed by the general public, a strong believer in life insurance and carries a good-sized policy in the Sovereign Life.





### J. E. Lloyd, Bridgetown, N.S.

Mr. Lloyd was born on the rock-ribbed South Atlantic shore of Nova Scotia, in the Town of Lockport, in 1848. He is of Scotch and Welch descent, and of United Empire Loyalist stock, many of whom moved even their residences in pieces from the United States when they settled on the south shore of Nova Scotia. He obtained his education, in the public schools of his own town and in the Shelburne Academy, and began a general store business when quite young in Lockport, which from 1877 to 1898 was very successful. He had the honor of being Warden of the municipality of Shelburne for eleven years. He was also Postmaster at Lydgate for three years, and might have retired from business at Lockport, but wishing to reside inland he moved to Bridgetown where in a short time he opened up a splendid up-to-date grocery business equal to any city establishment of the kind, and now enjoys a large trade. Mr. Lloyd owns a fine country seat in Shelburne, he is a Liberal in politics and member of the Baptist Church. He is respected throughout the wide circle of his acquaintances.

### S. W. Williamson, M.D., Yarmouth, N.S.

He was born at Loganville, Pictou County, in 1870, of Scottish stock, in which his native County abounds. His grand-parents came direct from Scotland. The push of his race naturally led him beyond the home sphere and after graduating from the famous Pictou Academy he took a course at the Provincial Normal School and began his public career as a school teacher; but having a desire to be of greater service to society he entered the Medical Department of Dalhousie University, Halifax, and was graduated M.D. in 1896. After a year's acceptable service as house surgeon in the Victoria General Hospital, Halifax, he entered upon his profession in the City of Yarmouth, where he enjoys a large practice and is highly esteemed. He not only takes a devoted interest in his profession but is generally concerned in all that pertains to the best interests of the community.



### James Barnes, M.P.P., Buctouche, N.B.

Although Mr. Barnes is actively connected with a large number and variety of business interests, and is a member of parliament, he describes himself still as a farmer. Born in York County, Ontario, he has for over forty years resided in New Brunswick. He comes of English and Irish stock. His education was acquired in a common school in Albion Township and he remained at home on the farm until he was seventeen years of age. At seventeen years of age he was apprenticed to James McMillan of Collingwood as a tanner and later followed his trade in Sarnia. From there he went to New Brunswick, entering into business as Barnes & Johnston. Since then he has carried on extensive operations in farming, lumbering and construction works. He is President of the J. Barnes Construction Co. Limited, is interested in a pork packing industry, a foundry and machine company and was one of the pioneers of the oyster culture industry. In politics he is a Liberal. He is a member of the I.O.O.F., A.F. & A.M., a member of A.A.O.N.M.S. and yet with all his varied interests and positions of prominence the inborn love of the soil impels him to describe himself as a simple farmer.



### Edgar W. Hayden, B.A., M.D., Roseneath, Ont.

Dr. Hayden was born November 3rd, 1872, at Cobourg, Ont. He received his education at Cobourg Collegiate Institute, graduated in Arts from Victoria University and received the degree of M.D.C.M. at McGill University.



### Jas. Flanagan, Moncton, N.B.

Mr. Flanagan is the proprietor and manager of the oldest drygoods concern in Moncton. He was born of Irish parentage in 1845 at Lakeville, Kent Co., N. B. and was educated in St. Michael's College, Chatham, N. B. He began his business career as a clerk in the employ of Doherty & McTavish in St. John, N. B. His progress has been steady and certain, due to his own efforts and ability. He is a highly respected citizen and a substantial business man in his own town.

### C. B. Brown, London, Ont.

Mr. Brown was born in the United States, his father being Canadian born and his mother a resident of the States. On both sides he has English and Scotch blood. So although born in the States he is quite in his element as a resident engineer for a Canadian railway with his headquarters in an important Canadian centre. Mr. Brown's life has been devoted to his profession in which he is one of the recognized leaders. He obtained his education in the Ithaca, N.Y., High School and Cornell University. His professional record has been one of steady advancement up to his present responsible position. In 1895 he began as assistant to chief of a United States topographical survey party in Central New York. In 1899 he was engaged in the Forestry survey of Northern New York. Next he engaged in the construction department of the C.P.R. in British Columbia. In 1902 he was appointed Assistant Engineer, Chief Engineer's office C.P.R. at Montreal and during the same year was promoted to resident engineer at London Ont., which post he continues to fill.



**A. O. Kidd, Peterboro, Ont.**

Mr. Kidd was born near Warsaw, Ont., in 1866. He was educated in the Norwood High School, and taught school for several years. He is at present secretary of the Sar of the East Mining Co., of Peterboro.



**Hon. Colin H. Campbell, K.C., Winnipeg, Man.**

Hon. Colin H. Campbell, Attorney-General for Manitoba was born in Burlington, Ont., in 1859. Mr. Campbell is of Scotch-Irish descent. He was educated at Burlington, Oakville and Toronto and practiced law in Port Perry, Ontario, moving to Winnipeg Jan. 1882. He entered into partnership with Horace E. Crawford, K.C. under the firm name of Campbell & Crawford. On the death of Mr. Crawford he formed his present law firm, Campbell, Pithblado, Hoskin & Grundy, and enjoys one of the largest and most important law practices in Canada. In the general election in 1899, he successfully contested the electoral district of Morris, and became a member of the Government formed by Hon. Hugh John Macdonald, and on his retirement in 1900, became Attorney-General in the Government of Hon. R. P. Roblin. Since becoming Attorney-General he has had to deal with and frame a mass of very important legislation, some of which has been confirmed, upon appeal, by the highest court of the Empire, marking him as a constitutional lawyer of ability. He has always been prominently identified with religious and philanthropic movements, where his administrative and legal talents have been appreciated, being prominently identified with Manitoba College, the Presbyterian church and Y.M.C.A.





### Harry F. Foot, Peterboro, Ont.

Mr. Foot was born to the last, for his father was a boot and shoe merchant in Peterboro, and Mr. Foot is a traveller in Manitoba for the well-known Montreal shoe manufacturers, Jas. Linton & Co. Mr. Foot was born in England in 1869 and came to this country in 1871 with his parents, where his father engaged in the shoe business in Peterboro. Mr. Foot received his education in the Public Schools and Collegiate Institute of Peterboro. Mr. Foot is one of the most popular shoe drummers on the road and his sales are ample evidence of that fact.

### John Mann, Brantford, Ont.

This gentleman is one of the substantial business men of the Telephone City. He was born in Yorkshire, England, in 1837. He was educated at Drax Grammar School and afterwards engaged for a time in the boot and shoe business. Induced by a clergyman he quit the last and took up the teaching profession but gave it up to come to Canada in 1866. The next year he secured the lease of the Brantford Gas Works which he held for ten years. In 1868 he engaged in the coal and wood business and for two years had a contract to supply the G.T.R. locomotives with wood between Buffalo and Goderich in the years when wood was more economical than coal. Shortly after going into the coal and wood business he added that of builders' supplies. For many years he has conducted his business under the firm name of John Mann & Sons and they have branch offices in London and Toronto. Mr. Mann has taken some part in the civic affairs of his adopted city and has served it as a member of the Council and School Boards. He is also a member of the Board of Trade and has been made Vice-President though he has declined the larger responsibility of the Chief Executive of that important body. He has been for over twenty years a director of the Royal Loan and Savings Co.



### Edmund E. Sheppard, Toronto, Ont.

Mr. Sheppard is a native of Canada, of English stock, which on one side of the line may be traced back through a migratory period in this country to the English line of ancestors, who include in their number John Bunyan. From the creator of Pilgrim's Progress, the line of ancestry is still unbroken. Edmund Sheppard, of Newark, Nottingham, England was Mr. Edmund E. Sheppard's father. The subject of this sketch married in this country Miss Melissa Culver, herself a descendant of New Jersey families of English stock. Mr. Sheppard was born on September 20th, 1855, in South Dorchester, Elgin County, Ont., and received his later education at Bethany College, W. Virginia. In his early life he was successively clerk in a store, medical student, school teacher, cow boy, newspaper writer and is now editor and commentator. To the experiences of his early life have been attributed the touches of color and the authoritative descriptions which one continually finds in his literary work. In Canada Mr. Sheppard might also lay claim to be the most prolific originator of successful journalistic enterprises. The St. Thomas Evening Journal, a successful provincial paper, was his creation, and the Toronto News and Toronto Star were both developed by him. The Toronto Saturday Night, through which as "Don" he is best known to Canadians, was begun and has always been edited and owned by him.



EDMUND E. SHEPPARD, ESQ.  
Director.

### Josiah B. King, Toronto, Ont.

Throughout the length and breadth of this land, wherever that grand fraternal organization, the Independent Order of Odd Fellows extends, J. B. King is known, as connected with the remarkable growth which the Order has attained. Mr. King is a native of the Niagara Peninsula, being born in Hamilton and spending his early life in old Niagara Town, where he received his tuition in the private school of John Whitelaw. He began his business career as a carpenter and joiner with his father, Mr. E. King, of Brantford. Early in life Mr. King moved to Brantford and became well known there as Assistant Post Master. Following this, he went into the hat, cap, and fur business, which he carried on successfully for a number of years. In 1866 he was first elected Grand Secretary for Ontario of the Independent Order of Odd Fellows, then a Society having a membership of some 600. To-day over 31,000 men are joined together in this Province in the fraternal bonds which the Order represents and much of its phenomenal success has been accredited to the man who has held the important post of Grand Secretary for upward of 30 years. The post of Grand Secretary being an elective one, in that length of time there has been but one occasion when he has been opposed for the office. In 1863 he married Prudence Brockington, and has now five children living, the eldest of whom is Dr. Edmund E. King, one of the most successful surgeons in the City of Toronto.



JOSIAH B. KING, ESQ.  
Director



JAMES DIXON, ESQ.  
Director

### James Dixon, Hamilton, Ont.

Few of the hundreds of Hamiltonians who have known Mr. Jas. Dixon in his business or fraternal society life would believe that little more than thirty years ago he was a messenger boy at the Great Western Railway Station in that City under the then Station Agent, J. E. Dawson. From his humble position in the Station he graduated into the Operating Department, and was in 1870, at the age of eighteen sent out on the road as Passenger Train Brakesman, serving in that capacity for five years. He left the services of the Great Western in June, 1875, to join his brother, William Dixon, in the Wholesale business which is to-day an integral part of Hamilton's commercial activities. He was one of the original five applicants to whom the Charter of the Hamilton Cataract Power, Light and Traction Co., Ltd., was granted and he is now the Vice-President of that Corporation. He was a member of the City Council for twelve years, being first elected in January, 1884. Mr. Dixon has been equally prominent in national politics, but although he is a leading Liberal of the Ambitious City and President for two terms of two years each of the Liberal Association he has steadily refused to be a candidate of his party for Parliamentary honors. Ex-Alderman Dixon was born on December 9th, 1852, and is of Scotch descent. His education was received in the Hamilton schools, so that his whole life has been identified with that virile and stirring City.

### William Manley German, M.P., Welland, Ont.

William Manley German is a descendant of a historic U. E. Loyalist family which after suffering much through their allegiance to the British Crown left the United States to take up life anew under the British flag. His grandfather was one of the Loyalist party which left Duches County, New York State, to form the historic settlement at Adolphus Town. Mr. German was born in the Township of Hilliar, in Prince Edward County, and obtained his education in the Grammar School and his University training at Victoria College. His legal studies were continued under distinguished tutelage, that of Hon. Lewis Wallbridge. Upon being called to the Bar he commenced practice in Welland in 1881. He served in the Ontario Legislature for two terms from 1894 to 1900. In that year he was again elected to the Dominion House, of which he is now one of the leaders in the support of Sir Wilfrid Laurier. During his legal career Mr. German had been connected with a number of famous trials. In addition to his Parliamentary duties Mr. German has found time to devote considerable attention to industrial undertakings, and among the large corporations with which he is connected are the Ontario Power Co., of Niagara Falls, the Sante Eamelia Copper Co., Mexico, the Quebec Improvement Co., the Transcontinental Exploration Co., of Ottawa, and the Sovereign Life Assurance Company. Mr. German was born May 26th, 1851.



WM M GERMAN, ESQ., K.C., M.P.  
Director



### Mr. John McClelland, Toronto, Ont.

Although an Irishman, whose family tree shows an ancestry in which Scottish and Manx blood is mingled with that of his own Celtic forebears, Mr. John McClelland may fairly be claimed as a Canadian. Indeed many of those who have had business relations with Mr. McClelland have taken it for granted that he was a native of the Dominion. And Mr. McClelland is a thorough Canadian in all but birth. He was but two years of age when his parents brought him to Canada from Ireland almost fifty-six years ago. For thirty-six years he has been building up the name which has long stood for so much in the lumbering industry in this Province. In addition to his connection with the Consumers' Box & Lumber Company of Toronto, as Secretary-Treasurer, he is Vice-President of the Parry Sound Lumber Company and a Director of the Stark Telephone, Power and Light Company. He has served his country not only in the promotion of its industrial welfare and as an officer of its municipal government, but has also answered the call to arms. As a lad of nineteen he marched out with the St. Catharines Battery to repel the Fenian Raid, and for his services received the prized medal with which a grateful sovereign honored the men who were out in '66." With no less distinction did Mr. McClelland serve in the municipal field, and his once fellow citizens of Parry Sound, where he spent much of his life, gave him the greatest honor in their power, that of successive re-election to the office of Chief Magistrate of that bustling town.



JOHN McCLELLAND, Esq.,  
Director.

### Edward Guss Porter, M.P., Belleville, Ont.

Prominent among the younger generation of lawyer Parliamentarians in this country is Mr. Edward Guss Porter, member of the Dominion Parliament from Belleville, whose legislation has caused many debates in the House during recent Sessions. It was as a criminal lawyer, however, that Mr. Porter first came into the public eye. While still a comparatively young man he was retained as Counsel in several important murder trials, but his greatest legal honors were won by his famous defence in the Dominion Bank Robbery trials which at the time completely monopolized the attention of the reading public. Mr. Porter was successful in obtaining a verdict for his client, a finding with which the country entirely agreed. Although it is his criminal practice which has made his name so familiar to Canadians, Mr. Porter has more recently added lustre to it by his Parliamentary career. His training for political life was gained as an alderman of the City of Belleville and as Mayor of that City, which office he filled in 1891. Mr. Porter is of Irish extraction and was born in Prince Edward County on March 28, 1859. He is a stockholder in the Colonial Loan Co., the Belleville Cement Co., the Belleville Hardware Co., The Arrowhead Lumber Co., B.C., and he also is a leading spirit in several fraternal organizations, among them the Masonic, Oddfellows, Elks, I.O.F., Woodmen, and the A.O.U.W.



E. GUSS PORTER, Esq., K.C., M.P.,  
Director.



STEPHEN NOXON, ESQ.,  
Director.

### Mr. Stephen Noxon, Ingersoll, Ont.

The determination of many Scotchmen, at the beginning of the eighteenth century to seek their fortunes across the water, was responsible for bringing the Noxon family to Canada nearly seventy years later. It was as early as 1710 that the first immigration occurred. That was when Mr. James D. Noxon went from Ayrshire to Jamaica in 1710. Two years later he came to what is now New York State. There the grandfather of Mr. Stephen Noxon was born. The family came to Canada about 1780, and settled in Prince Edward County. The present Mr. Stephen Noxon was born in Bloomfield, and received his education in the High School at Picton. At the age of twenty-two he entered upon the manufacture of agricultural implements with his brothers in Ingersoll. For some years subsequent to 1878 he was managing partner of S. & T. H. Noxon, afterwards Noxon Brothers, millers and lumber manufacturers, at Walkerton, Ont., and he served four years at the municipal council. He afterwards returned to Ingersoll to become Treasurer and President of the Noxon Brothers' Manufacturing Company. In addition Mr. Noxon is President of the Ingersoll Electric Power and Light Company, President of the Ingersoll Fruit Package Company, Vice-President of the Independent Cash Mutual Fire Insurance Company, Director of the Sovereign Life Assurance Company, Director of the Equity Fire Insurance Company, and Director of the Chapman Double Ball-Bearing Company.

### Loo Gee Wing, Victoria, B.C.

Like many of his compatriots Mr. Loo Gee Wing began his business career as an interpreter and from this start he has steadily advanced until he is now one of the leading members of the Chinese-Canadian colony in the West. He is a descendant of a long line of Chinese merchants, a class which, as has often been proven, ranks higher than any other in the world for honesty and business integrity. He was interested in several exporting houses in his native land and on coming to America spent some time at San Francisco where he studied the rudiments of Western commercial methods. As may be discovered, in a glance at his photograph, Mr. Loo Gee Wing is a high caste Chinese, and in addition to his reputation as a man of business affairs he is noted for his philanthropies which have extended far beyond the members of his own race. He is well known in English and Chinese social circles in his adopted City and is a prominent member of the Chinese Consulate Benevolent Association of Canada. Many well-known travellers who have passed through Victoria have met Mr. Loo Gee Wing, and he has, it is said, a wider acquaintance than any others of his race who have entered into business in this country.



**W. E. Wilson, D.D.S., Hastings, Ont.**

Dr. Wilson resides in the pretty town of Hastings, where he has a lucrative practice as a dentist. He worked his way into dentistry from the teaching profession which he followed successfully for six years. His parentage on his mother's side was U. E. Loyalist and his paternal grandfather and grandmother were respectively Irish and Scotch so that for the production of a good Canadian Dr. Wilson has the advantage of good ancestry. His education was obtained in Campbellford High School, Toronto University, and Royal College of Dental Surgeons, Toronto, from which he graduated with first-class honors. He is a member of A.F. & A.M. and a highly-respected citizen in his own town.



**Milton Good, B.S., Berlin, Ont.**

Automobile manufacturer is the euphonious modern description of the occupation of Mr. Good. Mr. Good's grandfather came to America from Germany when the present Mr. Good's father was only two years old. Mr. Good himself was born in Waterloo, Ont., in 1870, and received his education in the Northwest College, Napierville, Ill. His first and only business venture is the one in which he is now successfully established. He began building gasolene engines for automobiles six years ago, and in 1901 began to manufacture automobiles complete in which he is meeting with a gratifying success. Mr. Good, although taking no active part in any other business than the automobile one, is still largely interested financially in several other substantial companies.



T. H. Estabrooks, St. John, N.B.

Less than ten years ago Mr Estabrooks started his present tea business with one clerk. To day he occupies the finest warehouse for his business in Canada. He has built up a business which requires a staff of seventy people to take care of. His brand, Red Rose Tea, is known all over Canada, Newfoundland, the Indies and the United States. He has branch offices in Toronto and Winnipeg. And Mr. Estabrooks is still a young man comparatively. Such success does not come by accident or luck and those who know Mr. Estabrooks, his business methods, energy and integrity know it is well earned in his case.

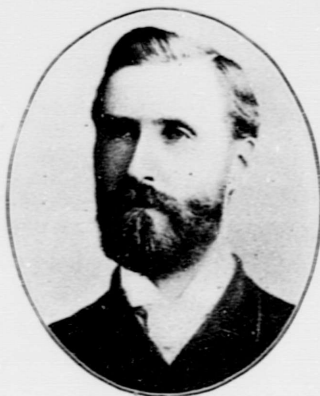
Wm. Redman, Port Perry, Ont.

Mr. Redman's is the history of the pioneer farmer. His father came from Yorkshire in 1831 and soon after penetrated the wilderness to the township of Pickering where the subject of this sketch and eleven other children were subsequently born. Mr. Redman as a boy and young man remained on the farm with his father. In 1870 he married Miss Elizabeth Reader renting his father-in-law's farm for five years. Later he bought 75 acres and then followed the struggle with a mortgage, the improvement and enlargement of buildings, the addition of more land and finally, independence. Mr. Redman has now some 250 acres, the original farm being occupied by his son and Mr. Redman now residing on one on Scugog island. He is a staunch supporter of the Methodist Church of which he has been a steward for a number of years and is now in his twelfth year as superintendent of the Sunday School.



**W. D. Scott, M.D., Peterboro, Ont.**

Dr. Scott was born of English parentage in Smith Township, Peterboro County, in 1858. He began life on the farm securing his education in the Public School and later in the Peterboro High School. Subsequently he obtained his degree of B.A. in Toronto University in 1883. He taught in Gananoque High School for a year before taking his medical course in Trinity Medical College, Toronto, from which he graduated a silver medallist in 1887. The next year he spent in that excellent school of experience, the Toronto General Hospital, as a house surgeon after which he took up his practice in Peterboro which has grown to large and lucrative proportions.



**Jas. Conn, Indian Head, N.W.T.**

Another native of Ontario who has met with a large measure of success in the Northwest is Mr. Jas. Conn. He was born on a farm in Blanshard Township and early in life learned to make his own way. His parents emigrated from the North of Ireland and settled in Blanshard Township where the subject of this sketch was born in 1856. His father died when the son was but two years of age. He learned the carpenter trade and in 1882 on going to Indian Head set up in business as a builder which later expanded into the lumber business. In 1894 he added the hardware business but in 1898 he sold the hardware business and continued in the lumber business which he still conducts. Mr. Conn in a quiet way has taken an interest in public affairs and is now a member of the town council. He has also held the presidency of the Conservative Association of Indian Head. He is a member of A. F. and A. M. and of the I. O. O. F.



### S. P. Benjamin, Wolfville, N.S.

Mr. Benjamin was born and brought up on a Nova Scotia farm. He was born in 1837 at Pugwash, N.S. and was educated in the public school of that day. He began his business life in a general store and had his full share of struggles in getting to the top. He embarked in the lumber business in 1869 and has continued it up to the present time. He has developed a very large business and now owns mills on the Avon River, Hantz County, N.S., besides extensive limits in Labrador where he contemplates establishing mills. He is the principal owner and manager of the S. P. Benjamin Co., Ltd., which he founded. In politics he is a liberal and in religion he is a Baptist of which church he is a prominent supporter. Mr. Benjamin speaks of his early struggles as a matter of course and of his success very modestly as though it were only usual for a poor boy to work from nothing to a commanding position in the business circles of his native province.

### Ambrose Gordon Mills, Sussex, N.B.

Mr. Mills is secretary-treasurer of the Sussex Mercantile Co., Limited, of Sussex, N.B. He is one of the executive of the largest trading concerns of that city and enjoys the confidence and esteem of all sections of the community. He was born at Moncton, N.B. in 1862 and at sixteen years of age began life in active business in the same trade in which he is now a conspicuous figure in Sussex.



### Frank Zwick, M.D., Stirling, Ont.

Although of German descent Dr. Zwick comes of U. E. L. stock. His forbears settled in Manhattan Island in 1790 but the family removed to Canada after the War of Independence, preferring to live under the British flag to living in the new republic. They settled in Hastings County near Belleville, near where is situated Zwick's Island named after Capt. Philip Zwick, grandfather of the doctor. Dr. Zwick was born in 1860, was educated in Belleville High School and the Collegiate Institute of Cobourg. He began his active career as school teacher and subsequently took up his medical studies in Toronto University Medical College. After completing his medical course he took a post graduate course in New York. He has practiced medicine in Stirling since 1890. He is a member of the College of Physicians and Surgeons of Ontario, and is highly respected in his profession. Personally he is very popular in his native county, but his chief ambition is for his work as a doctor. For that reason he has not sought honors outside of it except to serve his fellow citizens as a member of the Town Council.



### Wm. Dennis, Halifax, N.S.

Newspaper men must have the gift of arriving at the correct point of view in the various problems which arise to be solved in public and private life. It is not so much a matter of training or education as inborn intuition and experience. Mr. William Dennis is a newspaper man, managing director of The Halifax Herald. March 4th, 1856, was the day he was first heard from in Cornwall, England. After a short period he began attending the School of Experience and incidently earning his own living, a habit which has consistently remained with him. When he was sixteen years of age he emigrated alone to Canada and when The Herald was established in 1875 he joined its staff. Since that time he has successfully been reporter, city editor, news editor and managing director. He has taken his share of public responsibility and has served almost seven years as Alderman in Halifax, occupying chairmanships of the Finance, Health, and other important committees. He was the originator and promoter and collected the money for the \$10,000 monument erected in Halifax—the first in the Empire—in honor of those who served and in memory of those who fell in the South African War, 1899-1902.



### Geo. Hodder, Port Arthur, Ont.



One of Port Arthur's most enthusiastic, energetic and progressive citizens is Mr. Geo. Hodder. He was born at Oshawa in 1862 and went to Winnipeg when the boom was on in 1881. He engaged in the grocery and liquor business. When he left Winnipeg he engaged in the same business in Rat Portage. Later he came to Port Arthur where he and his father-in-law built the Algoma Hotel of which Mr. Hodder became sole proprietor on the death of the latter in 1894. Mr. Hodder's record is one of energy and success. No man in Port Arthur is more respected or popular than he. He has been active in the affairs of Port Arthur and has filled several offices of trust with conspicuous ability. He was elected to the town council in 1893 and continued till '97, twice by acclamation. He was chairman of the Electric Railway and Light Commissions from '97 to 1900 and now occupies that position. He is a prominent Liberal being president of the Port Arthur Liberal Association and the District Association for the riding. In the old days Mr. Hodder was a crack lacrosse man and many a hard fought field has been won by his team through his skill and endurance. He is the proud possessor of a championship gold medal for all round athletics. Needless to say he is still an ardent supporter of all legitimate sports. He is an all round citizen of a very progressive and growing town.

### William Yould, Kentville, N.S.

Born and bred to railway life Mr. Yould took to it naturally and has made a success of it. He was born in Cheshire Eng. in 1847 and at the age of seven emigrated with his parents. His father had track-laying contracts on some of the roads then being built in Nova Scotia and young William also chose railway work as his vocation. After receiving his education in the St. John Academy in Halifax he began at the age of 16 to serve his apprenticeship in the machine shops of the Nova Scotia Government Railway in Halifax. Seven years later he was appointed Mechanical Superintendent of the Western Counties Railway. Two years later he accepted a position as locomotive superintendent of the Windsor and Annapolis Railway. In 1897 he was promoted to mechanical superintendent and later was also given the engineering department which he continues to superintend. He has a wide variety of interests outside of railroading being a director in the Pidgeon Fertilizer Co. and interested in coal, gold and copper mines, gas and oil Companies, Loan Companies and in the Nova Scotia Carriage Co. He is a member of A.F. & A.M. and was mayor of Kentville for 1900, 1901 and 1902 but was obliged to discontinue service in this office by pressure of his railroad duties.





### Dr. Walker, Glencoe, Ont.

Dr. Walker was born in the Township of Mosa, Middlesex County, in 1854. He attended the Public School in the village of Glencoe, his present home, and later attended High School. He studied medicine in Trinity Medical College, Toronto, and graduated in 1881. For three years after graduating he practised in the village of Shedder, Elgin County. In 1884 he removed to Glencoe near his boyhood's home, where he has built up a fine large practice. Dr. Walker has served his fellow citizens as a member of the High School Trustee Board for over fifteen years and is also a member of the Public School Board. He is very popular socially, being a member of the following orders: A.F. & A.M., I.O.O.F., I.O.F., C.O.F., S.O.S., and Maccabees.



### Joshua Prescott, Sussex, N.B.

Mr. Prescott was born in Pennfield, N.B., in 1825 where his father had settled in 1812 after coming from Maine. At twenty-two years of age Mr. Prescott opened a country store in Pennfield which he conducted for twenty-eight years. In 1875 he removed to Sussex where he engaged in the lumbering business which he has since continued. In the business circles of his native province no name stands higher than that of Joshua Prescott.

### Henry Stroud, Paris, Ont.



One of the largest manufacturers in Paris and present Mayor of the town and a man who has worked up from a humble start to a position of responsibility and prominence in the business world. He is a native of Oxford County where he was born in 1839. His education was received in Norwich Public and Brantford High Schools. He began life as a clerk in the store of H. W. Brethour & Co., at that time prominent merchants in Brantford, Ont. After serving with them for fourteen years he entered into partnership with them in which relation he remained for six years. He left Brantford and the dry goods business to go into the manufacture of ingrain carpets in Paris being manager for ten years when the mill was destroyed by fire and was not rebuilt. Since that time has been a partner and manager of the Paris Wincey Mills. Mr. Stroud, besides carrying on active and successful business enterprises, has been prominent in the municipal life of his town and county. In 1885 and 1886 he was a member of the Town Council and since that time has been Mayor for five years besides the term he is now serving. He has also been a member of the County Council and Warden of the County. Mr. Stroud is prominent in that class of pioneer business men of the Province to whom much of our business and industrial development is due.

### H. G. W. Wilson, Indian Head, N.W.T.

Mr. Wilson is one of the many young men who have gone from Ontario to successfully help to build up and develop Canada's great heritage in the North West Territories. Mr. Wilson was born in Arnprior in 1872 of Scotch parentage. He received his education in the Almonte High School and Osgoode Hall, Toronto. He read law in the office of Dowdell and Kirkland, Almonte and with Clute, Macdonald & Co., Toronto. After being called to the bar he entered into partnership with the present Hon. Mr. Justice Craig under the firm name Craig & Wilson. He continued in this practice until his removal to Indian Head in 1899. Since locating in this western town he has built up a very large practice and has become one of the leading legal lights of the Territories. He holds solicitorships for the municipality of Indian Head, the Union Bank of Canada, the Hudson's Bay Co., International Harvester Co., Union Trust Co. of Toronto, Colonial Investment and Loan Co., Massey-Harris Co. and many other large interests. Like many others who have settled in the N. W. T. the passion for land and farming has seized Mr. Wilson and he now farms nearly a thousand acres of land two miles from Indian Head. He was secretary of the Central Liberal Association of East Assiniboia from 1900 to 1903 and was president of Indian Head Liberal Association in 1902.



### A. Dennison, Brandon, Man.

To the weary traveller the smile of boniface Dennison of the Imperial Hotel, Brandon, is as cheering and comfortable as is that excellent hostelry itself—the best hotel in Manitoba—as Mr. Dennison himself describes it. Like so many other residents of the country surrounding Brandon Mr. Dennison is a native of Huron County, Ontario. In early life he learned the blacksmithing trade but abandoned it to enter the hotel business and he has realized his aim, viz., to run a first-class house only. His first venture was in Glenboro, Man. where he remained about five years. Afterwards went to Souris and finally in March 1903, he purchased the Imperial in Brandon. Mr. Dennison is widely known and is very popular with the travelling public who thoroughly appreciate his efforts to provide the comforts and accommodations which the traveller yearns for and usually does not get away from home.



### A. K. Wismer, Jordan, Ont.

Mr. Wismer is president and managing director of the A. K. Wismer Carriage Co., Jordan, Ont. Over one hundred years ago a large body of sturdy people known as the Mennonites came from Pennsylvania and settled at Jordan, then a wilderness, and began to hew out Canadian homes for themselves and their families. Their descendants still occupy the land, now comprising rich farms, bountiful vineyards, fertile gardens and luxurious orchards of all kinds of fruits. A. K., as he is popularly known, comes of this sturdy and industrious stock and was born at Jordan in 1872. He received his education at the Public School and farmed till 18 years of age, when he apprenticed himself as a carriage maker, and being a natural designer soon became an expert mechanic, making many improvements in carriage building. In the early nineties he bought out the business known as the Jordan Carriage Works, which has been established over fifty years, and associated with his brother, Morgan Wismer, formed the A. K. Wismer Carriage Co., so widely and well known throughout the whole Niagara Peninsula.





### Jules Robinet, Sandwich, Ont.

Ruined by the Franco-Prussian war Mr. Robinet, who was born in Rougemont, Doubs, France, set out in 1875 for Canada with his family. Coming to a strange land, with the language to learn, new customs to adopt, and great difficulties to overcome, Mr. Robinet has forged ahead almost from the time he arrived. Although only forty-six years old he has been a brick manufacturer for half his life. When he first arrived in Canada he engaged as a servant in the household of Senator Casgrain, whom he served faithfully for two years. After that he set up in the grocery business, and later, at the age of twenty-three, commenced the brick manufacturing business, in which he has prospered greatly. He now owns thirty acres of peach orchard, a large vineyard, large blocks of buildings and lots in Sandwich, and is altogether a very substantial citizen. He is president and manager of La Compagnie Robinet Freres, one of the largest wine producers in Canada. He is also, and has been for several years, an alderman and school trustee of the town of Sandwich. He is a firm believer in life assurance and carries large policies, as do his sons.

### C. H. Potts, Halifax, N.S.

Mr. Potts makes his home by the sounding sea in Halifax. Though born in England in 1850, educated in England, Scotland and Germany, he is as typical a shrewd business man as will be found in the land of the blue noses and none is more respected for ability and probity than Mr. Potts. He began his business career as a clerk in a ship broker's office in Newcastle-on-Tyne and started business in Five Islands, Colchester Co., N.S., in 1876 but removed to Halifax in 1880 where he is now vice-president of the Henderson & Potts Co., Limited, of Montreal, and director of Henderson & Potts, Limited, Halifax, one of the largest paint manufacturing concerns in Canada. His company has a large connection throughout the country. Mr. Potts is a member of the Masonic body, an Anglican in religion and a member of the Church of England Institute. He has always been a devotee of out-door sports and is a member of many athletic associations, among others the Wanderers Amateur Athletic Club, the North West Amateur Rowing Club, Halifax Curling Club, Studley Quoit Club and the Halifax Riding Club. He is also a member of the Halifax Club and president of the City Club.



### Rev. Joshua Dyke, Fort William, Ont.

As a retired Clergyman Rev. Mr. Dyke has been an energetic and progressive Mayor of one of the most go-ahead towns in Ontario, Fort William. Rev. Mr. Dyke was born in England in 1849 of Welsh parentage and was destined for Church work. He graduated in Divinity and in 1874 was transferred to Canada, being ordained in Toronto in 1874. Afterwards he held important charges in London, Chatham, Bowmanville and Fort William in Ontario and later at important points in Manitoba. In 1899 a severe throat affection compelled him to retire from the Ministry and for a year he travelled in Italy and the South of France under medical treatment. Upon his return he secured the consent of his conference, in which he had been a prominent member, having been ten years Chairman of a District, to permanently retire. He settled in Fort William and has since taken an active part in the affairs of that progressive town. In 1901 he was elected to the Town Council and was chosen Chairman of the Works Committee. In 1902 and 1903 he was elected Mayor by acclamation. He retired last January. Under his administration the idea of Municipal Ownership received a strong impetus and the principle has been so far adopted that the town now owns its own waterworks, electric light and telephone plants, all of which it operates successfully.



### Wm. McCleary, Thorold, Ont.

Twelve years a Councillor, Reeve, Mayor of Thorold, or Warden of Welland County, four years a member of the Provincial Legislature and five years a member of the Dominion House of Parliament is a fair amount of public service to be rendered by a man born in 1853, and that is Mr. McCleary's record. In the meantime he managed to get his education and built up a large and growing lumber business. His parents as might be suspected from the name he bears, came from Ireland, in 1842. They settled in Thorold where their son was born and has since so conspicuously distinguished himself in politics and business. He was educated in the Thorold Grammar School and a Toronto business college. In 1871 at 18 years of age he entered the employ of the business of which he became later and is now the senior partner. Lumber, doors, sashes, mouldings and planing mill and sawmill products have been his trade commodities for all those years.



### Steve Downing, Port Arthur, Ont.

Twenty-three years ago Mr. Downing landed in Port Arthur on his twenty-first birthday with five pounds sterling in his pocket. To-day he is one of the most prosperous business men in that town. He was born in London England in 1860 and was educated in Exeter, Eng. He began life as a junior clerk in a land surveyor's office in the old country but on his arrival in this country he engaged first as a hotel clerk and speculated in Port Arthur town lots on the side and in a few years he owned a hotel of his own which he ran for three years then sold out and engaged in the wholesale liquor business. This after a number of years he gave up to enter his present business. He is besides heavily interested in the Superior Brewing & Malting Co., Limited, and in real estate. Mr. Downing modestly says there is nothing of special interest in him except that he is an all round sportsman fond of the rod and the gun, an indication in itself, in a man of his large business interests, of a well rounded out character and a balanced head.

### J. L. Luckham, Glencoe, Ont.

Mr. Luckham was born in 1863 on the farm on which his father settled in 1833 with his father, in Lambton County. Mr. Luckham's parents were both of Canadian birth but his ancestors came from England and Wales. Mr. Luckham was educated in the Strathroy Collegiate Institute and taught school for three years. He began his apprenticeship to the drug business in 1886 and in 1890 he obtained his degree in the Ontario College of Pharmacy after which he entered a drug store in Sarnia where he remained for two years. In 1892 he purchased his present business, then a small one, but which he has developed into one of the largest drug, optical and stationery businesses in Western Ontario. Mr. Luckham is also interested in several other drug businesses and large business interests. He is prominent in the local lodges of the I.O.O.F. and C.O.F., and is also an elder in the Presbyterian church besides being an enthusiastic curler.



### J. G. Butterworth, Ottawa, Ont.

Mr. Butterworth is one of the leading business men in Ottawa and one of the large real estate owners of the Capital. He was born in 1853 at Hawkesbury, N.S., where an ancestor of his, Capt. Butterworth, coming from England over 100 years ago, established a shipping business, trading out of that port in his own ships. Mr. Butterworth was educated in the Public and Grammar Schools of Hawkesbury and Ottawa. As a young man he engaged in a manufacturing business in Auburn, N.Y., but later returned to Ottawa where he established with his brothers the firm of Butterworth & Co., hardware, steam-fitting, plumbing and heating engineers. It is to-day one of the largest concerns of the kind in Eastern Canada. Mr. Butterworth at one time took an interest in public affairs and has served several terms on the Board of School Trustees for Ottawa. His business interests are extensive. He is president and general manager of the Crown Pressed Brick Co., of Ormstown, Quebec, a director of the Capital Power Co., and proprietor of a large coal business in Ottawa, also interested in a number of other undertakings and at one time was vice-president of the Montreal Terminal R.R. He is also sole owner of the handsome block known as the Bank St. Chambers and several other nice properties in Ottawa. His home is one of the handsomest and most elegantly appointed in the capital.



### William Balmer McAllister, Ottawa, Ont.

Without any educational advantages save those crude facilities of the early forties, left fatherless and upon his own resources at a very early age the young McAllister hewed his way steadily to affluence and influence. Born at Eardley, Ottawa County, in 1840, he entered the lumber trade at the age of eighteen. In a few years his axes were resounding through many miles of wilderness, his rafts were floating down the Upper Ottawa, the Coulonge and the Black rivers, and his mills were turning out millions of feet of lumber every year. Year by year he accumulated wealth and each year saw him one stage nearer the point when he intended to retire from an active and successful business sphere. Today still hale and in full possession of all his faculties, surrounded by his family he is enjoying the fruits of his busy activity. Mr. McAllister is a fine demonstration of a man who knows when he has had enough and how to enjoy what he has accumulated. Perhaps no better indication of a well balanced mind could be found than the course Mr. McAllister has followed in retiring from active business. For many years he made his home in the stately mansion of the old Supple Estate in Pembroke, during a part of which time he represented North Renfrew in the Ontario Legislature, being elected by acclamation. In 1896 he sold out his business, retired and moved to Ottawa where he now resides.





Dr. J. T. Basken, Ottawa, Ont.

Speaking of a certain physician, I once heard an old lady exclaim in her enthusiasm: "Sure the doctor himself is as good as his medicine, just the sight of him, he's that pleasant." And it is quite true that some doctors do combine with their professional skill that hearty geniality and wholesome cheerfulness that does as much sometimes for the patient as a tonic. Who knows but their presence alone to the patient is not as good even as the prescription that gets the credit of the cure? Such a man is Dr. J. T. Basken. The Doctor is descended from Irish stock so it is not hard to trace the geniality and cheerful humor that has made him popular with a host of patients and friends who are not patients. He was born in Carleton County in 1867, and received his education at the Ottawa Collegiate Institute and McGill Medical College, Montreal, after serving a probation as teacher in Carleton County. He is a member of the College of Physicians and Surgeons of Ontario, Ontario Medical Society, Medical and Chirurgical Society of Ottawa, McGill Graduates' Society, in all of which he is valued and respected for his ability and skill, as well as a successful practitioner.

W. H. Matthews, Trenton, Ont.

Mr. W. H. Matthews is one of Trenton's well known business men being proprietor of an extensive Stave Heading and Cooperage business there which he has carried on successfully since coming to Trenton in 1893 from his native town, Colborne. He is a son of Mr. H. I. Matthews of the Canadian Cannery Consolidated Co., Ltd., and has been more or less identified with the canning business but his other business has occupied the greater portion of his time. His plant is one of the largest of the kind in the country having a capacity of 150,000 barrels a year. Personally Mr. Matthews has manifested a commendable interest in the affairs of the town and has had municipal honors conferred upon him having been elected a town councillor two consecutive years. He is now chairman of the Finance Committee for the present council. He is also president of the Trenton Conservative Association and a member of the Masonic Lodge and Royal Arch Masons and the C. O. F.





### Dr. George Clinton, Belleville, Ont.

Dr. Clinton is of English and Irish descent though his family is prominently connected with the early settlement of New York State. Dr. Clinton was born in Prince Edward County and began life as a school teacher which vocation he followed for four years. Subsequently he obtained his degree as physician and surgeon and entered upon his first practice in Kingston with the late Dr. H. Yates. Afterwards he practised in Deseronto for eight years and since that time he has lived in Belleville where he has a large practice and a host of friends.



### F. S. Pearce, Marmora, Ont.

The subject of this sketch was born in the village of Marmora, Hastings County, in the year 1873, and is therefore in his thirty-first year. His early childhood was spent in his native town. In the year 1883 the family removed to the city of Belleville, where they resided for some eight years. Having matriculated from Belleville High School at the age of seventeen Mr. Pearce at once commenced his studies at Toronto University. Owing to the death of his father, the late Thos. Peter Pearce, in 1894, he was compelled to abandon his course to enter the lumber business. Beginning at the bottom he has gradually worked up to the vice-presidency and managership of the extensive interests of The Pearce Co., Limited, whose head office is located at Marmora. The Pearce family for two generations have been prominent in municipal and provincial politics—the grandfather, father and uncles having all occupied the warden's chair of the counties of Peterboro and Hastings—and are well and favorably known throughout Central Ontario. Mr. J. W. Pearce is the present member for North Hastings in the Ontario Legislature. In 1900 Mr. Pearce joined the noble army of Benedicts when he married Gertrude, the eldest daughter of Mr. A. B. Smith, Gen. Supt. of the G.N.W. Telegraph Co. Mr. Pearce is a Methodist.





### G. Edward Boulter, Picton, Ont.

The name of Boulter is indissolubly associated with the canning trade of this country and the subject of this sketch has been not the least instrumental in making it so. He and his father were pioneers in the business and their brand is familiar from coast to coast. Mr. Boulter is descended from U.E.L. stock, his ancestors coming from Long Island and settling in Prince Edward County. Mr. Boulter was born and brought up on a farm near Demorestville, Prince Edward County. He was educated in the High School of Picton and the Kingston Business College. The business success of the Boulters, father and son is well known throughout Canada and when the consolidation of canning interests was brought about a few years ago they were and are still the chief figures in the trade. Mr. Geo. E. Boulter is manager of the Picton branch of the associated concerns. Outside of educational matters Mr. Boulter is not active in public affairs but in this branch of public administration he takes a keen and intelligent interest in educational matters, having been for years a member of the Picton School Trustee Board of which he is now chairman. He is also interested in legitimate sports and is secretary-treasurer of Picton Intermediate Hockey Club.

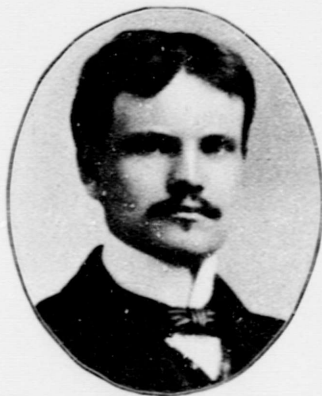
### Lieut.-Col. John Earl Halliwell, Sterling, Ont.

Col. Halliwell is one of the leading military spirits of Ontario and has been intimately and prominently associated with the military organization of his town and county for many years. He is at present Commanding Officer of the Fifteenth Regiment A.L.I., Belleville. He first served in the 49th Regiment and in the Queen's Own Rifles, entering the latter Corps in connection with the Trinity College Company. He has held a commission in the 15th for upwards of 18 years. He was in command of the gallant "A" Company of the Midlanders when they made their decisive charge on the rifle pits at Batoche with his brother and several others of the Belleville boys, and was severely wounded.



### W. L. Payne, Colborne, Ont.

Mr. Payne was born of English and Irish parents in Cobourg in 1847 and received his education at the Public School of Cobourg, Victoria College, Kingston Military College, and Osgoode Hall, Toronto. He is a graduate B.A., M.A., and LL.B. He first began to practice law with Hon. James Cockburn, speaker of the House of Commons. Later he removed to Colborne where he has built up a fine practice on his own account. He is prominent in the affairs of Colborne and has been reeve for several years. He has also served as warden of the united counties of Northumberland and Durham. He has also been chairman of the Board of Education for seven years. He has been vice-president of the Conservative Association and secretary of the two riding associations of East and West Northumberland. Mr. Payne is also solicitor for the village of Colborne and of the Standard Bank of Colborne. He is a member of A.F. & A.M. and a veteran of the Fenian Raid, for which he holds a medal and has received a land grant.



### Fred R. Morris, Fort William, Ont.

Mr. Morris is a prominent barrister in Fort William and is solicitor for the town and also for the Bank of Montreal and the Municipality of Neebing. He was born in Blenheim, Kent County, Ontario, his father being ex-Warden J. K. Morris. Mr. Morris was educated in Ridgeway Collegiate Institute and Osgoode Hall, Toronto. He was called to the bar in 1897 and immediately commenced the practice of law in Fort William. He has a very large and remunerative practice and owns one of the finest homes in the Thunder Bay District. He is highly respected and in legal circles his astuteness and ability are well known.



### R. T. McDonald, D.D.S., London, Ont.

Dr. McDonald is one of London's bright young self-made professional men. He is of Scottish descent and first saw the light in Galt in 1875. His early education was obtained in the Public Schools and Collegiate Institute of Galt. His father died when he was a lad ten years of age. Four years later he was apprenticed to the machinist's trade in the shops of Stevens Hamilton & Co. which work he followed for six years becoming an expert machinist at the age when many young men are only beginning to do for themselves. At twenty years of age he took up the study of dentistry and after graduating in the Royal College of Dental Surgeons, Toronto, spent two years in the offices of Dr. C. A. Risk of that city. Later he came to London and formed a partnership with Dr. Scott, doing business under the name of the Western Dental Office. They have the largest and best equipped offices in Western Ontario. Dr. McDonald is justly popular in London and for the fine practice which his firm enjoys no small share of it may be credited to his ability in his chosen profession.

### E. Evans, Brandon, Man.

Mr. Evans built the first residence in Brandon where he conducts a private banking business. He is a native of Durham County, Ontario, his parents being from County Fermanagh, Ireland. In early life he engaged in mercantile pursuits in Wroxeter, Huron County, going to Manitoba in 1881. He was a member of the first Council and served for many years subsequently. In 1897 he was Mayor and in the following year was re-elected by acclamation. In politics he is a Conservative and has been President of the Brandon City Conservative Association for two years. He was the unanimous choice of the Convention as the party nominee when the Hon. Hugh John Macdonald succeeded to power, but for business reasons was obliged to decline the honor of entering the contest. Mr. Evans naturally is prominent in the business circles of Brandon and is a Director in the Brandon Machine Works Company, Limited, and other local industries. He is a firm believer in the future of the Great West and of the Brandon District in particular.



### Charles Lowrey, Queenston, Ont.

Mr. Lowrey was born in the township of Windham, county of Norfolk, in the year 1855. He removed to St. Davids when he was twelve years of age, was educated at St. Davids' Public School, and has lived in the vicinity ever since. Mr. Lowrey's ancestors were U. E. Loyalists, and his great grandfather fell on the field of Lundy's Lane. His first business venture was in custom milling, which he followed for ten years; subsequently he formed a partnership with the Delhi Canning Co., at Niagara-on-the-Lake, but after continuing for a year he sold out his interests and went into business with his brothers, as the Lowrey Bros, canners, at St. Davids. Mr. Lowrey is largely engaged in growing fruits, owning the Fairview Fruit Farm at Queenston, and another at St. Davids. In addition to this Mr. Lowrey owns two general stores, one at St. Davids and another at Queenston; he is also postmaster at the latter place. Mr. Lowrey is a director and shareholder in the Queenston Quarry Co., of which his brother, E. D. Lowrey, is president and general manager. He has taken an active part in municipal affairs, being at one time Deputy Reeve of Niagara Township. He is a member of the Methodist church and a Conservative in politics.



### Jas. Albert Marsh, Grimsby, Ont.

Mr. Marsh was born in 1859 in the County of Wentworth and has resided in that locality ever since. His father is a native of Somersetshire, England, while his mother was a Canadian. With his father and three brothers Mr. Marsh engaged in the contracting and lumber business and has followed that occupation with success all his life.



### D. Hibner, Berlin, Ont.

Mr. Hibner is known in the furniture trade from Halifax to Vancouver as one of the most enterprising and progressive manufacturers in the business. For years he has enjoyed a reputation as a maker of first-class goods. He was born in Waterloo in 1853 of German parentage. When he came to Berlin in 1875 he had \$65, and to-day he owns a large factory employing 110 hands although a few years ago he saw his fine buildings and plant go up in smoke. Nothing daunted he soon had a new and better one in its place. Of an energetic and alert temperament he has rendered valuable service to his own town having served on the council board for eight years and been mayor for two. He is at present a member of the Waterloo County Council. He is interested in many financial and business institutions, being president of the Metropolitan Fire Insurance Co., director of Independent Fire Insurance Co., Toronto, president of the German Printing and Publishing Co., Berlin, Ont., trustee of Berlin-Waterloo Hospital, president of Berlin Rink and Auditorium Co., and others. He is also a member of the I.O.O.F., A.O.U.W., and Woodmen of the World.

### A. C. Thorburn, Niagara Falls, Ont.

To be born in one of the oldest counties in Ontario, settle in a wilderness of unbroken forest, and see it develop into one of the most prosperous farming communities in Canada; to work on a pioneer farm, secure an education, and become proprietor of one of the largest and handsomest drug stores in Ontario; to see and accomplish all that before seeing his thirtieth birthday is a record possible only in a young country like Canada, and even at that is unique. Mr. Thorburn was born in Cayuga in 1874, moved with parents to Gore Bay, Manitoulin Island, when Gore Bay was a hole in the woods yet to be cut. Since then that country has become famous for its agricultural progress and—well, modern politics. Mr. Thorburn's parents still reside at Gore Bay. He received his education at that town and in Toronto where he graduated as a chemist. In 1896 he took the management of what is now his own business, which position he occupied for three years, when he purchased the business. Since that time he has enlarged and improved his store until it is one of the handsomest and most modern drug stores in Ontario.



### John Wemyss, Neepawa, Man.

Since 1887 John Wemyss has been so closely connected with the Town of Neepawa, Man., that he has been referred to as the best known man in all that fertile plain district, of which the town is the centre. Mr. Wemyss is an Old Country man who obtained his early education in that home of thorough scholarship—Glasgow Academy and Glasgow University, from which later institution he holds the degree, Master of Arts. Mr. Wemyss was born on August 18th, 1861, in Glasgow, in which city his father was a prominent merchant. In 1880 his father retired and the family came to Canada. Mr. Wemyss settled in Winnipeg in 1883 and began the study of law with the firm of Bain, Blanchard & Muloch, of which the late Judge Bain and Judge Purdue were members. In 1887 Mr. Wemyss hung out his own shingle in Neepawa and has since been its leading legal adviser. In 1902 he was elected Grand Master of the I.O.O.F., which organization is an exceptionally strong one in the West, and was representative of Manitoba and the North-West Territories of the Supreme Grand Lodge at Baltimore in 1903 and again at San Francisco in 1904. He is also prominent in Masonic circles and is Past Master of the Neepawa Lodge A.F. & A.M., and was Deputy Grand Master in 1901.



### Lee Mong Kow, Victoria, B.C.

How important a factor the Chinese colony has become in the commercial affairs of British Columbia few of us in Eastern Canada realize. Naturalized Canadians of Chinese birth have, more particularly of late, come to the front in the business activities of the West, and they have contributed greatly to its general prosperity. Mr. Lee Mong Kow, one of the leaders of the Oriental colony in Victoria, has been for thirteen years interpreter for H. M. Customs at that Port, and in addition is interested in a number of industrial undertakings. He was born in 1862 at Dai Pan, in the Province of Quong Tang (Canton) in which village his ancestors for several generations lived and, like him, were merchants. Mr. Kow was sent to Hong Kong and later to San Francisco for his education. He mastered the English language and was for six years interpreter for Tai Chum Co., Exporters at Hong Kong, China, three years Manager for the late firm of Kwong On Tai Co., Victoria, three years Manager for the late firm of King Tye Co., Victoria, and four years Manager for the late firm of Fook Yuen Co., Victoria. Besides the Government office which he holds, Mr. Kow is a partner in the firms of Shon Yuen & Co., Victoria, Shon Lung & Co., Revelstoke, Wing Wah Kee & Co., Hong Kong, China, and is a property owner at Victoria, Vancouver, Duncans, B.C., and China. Mr. Kow is one of the leading members of the China Consulate Benevolent Association in British Columbia.





### William Henderson, Vancouver, B.C.

The sturdy Scotch settlements, with which the Province of Quebec is dotted, have given many prominent men to the business life of Canada. Sons of Scotch parents born in Quebec may be found in all parts of the country and the tendency inherited from their ancestors to emigrate is responsible for the presence of a great many of them in the West. Mr. Wm. Henderson, Director and Secretary-Treasurer of the Wholesale Drug business of Henderson Bros., Vancouver, was born at Beauharnois, Que., on January 22nd, 1846. His parents formed a part of that large party of Scottish people who left Paisley almost a century ago to settle in the new country. Mr. Henderson obtained his education in Montreal and entered into his present business at an early age. He is now one of the leading business men of Vancouver, and in addition to his interests in Henderson Bros., Ltd., he is a Director of the Dominion Trust Co. of Vancouver.

### Hon. George E. Hughes, Charlottetown, P.E.I.

Energy, ability and enterprise have made the business interests of Mr. Hughes household words throughout the Province of Prince Edward Island. "Apothecaries' Hall" and "Hughes the People's Druggist" are words that are part of the language of the Island Province. They indicate the largest wholesale and retail drug business on the island. Nor is his business a whit more popular than the personality of the man who founded and built it. For thirty years he has been building a record of enterprise and usefulness. Not alone in his business has he been a useful member of the community in which he lives. He has always taken an active part in the public affairs of Charlottetown, being for many years a member of the Board of Trade and an ex-president of that body. In the larger sphere of provincial politics he is also playing an important part, being a member of the Executive Council in the Local Legislature and serving his constituents with the same conspicuous ability that marks the conduct of his private business interests.





### D. V. Sinclair, Belleville, Ont.

D. V. Sinclair was born in Madoc on June 10th, 1864, of Scotch parentage. He was educated in the Madoc schools and having chosen to follow the dry goods business took a course at the Ontario Business College Belleville graduating from this institute in 1882. Having had some experience in business he then entered the firm of Geo. Ritchie & Co., and for a number of years by the closest application to business won for himself a most enviable reputation as evidenced by the success that has crowned his efforts since 1895 when he launched into business on his own behalf. Mr. Sinclair is now sole proprietor of the firm of D. V. Sinclair & Co. and is recognized as one of Belleville's most successful business men. For several years past Mr. Sinclair has taken a deep interest in the city's municipal affairs having filled with credit to himself several of the most important chairmanships in the gift of the council. In politics the subject of this sketch is a Liberal of the solid Scotch type. Mr. Sinclair has for years been recognized as one of the most active workers in the local branch of the Young Men's Christian Association having for three years filled the position of President of the Association. He is also an active member of the John Street Presbyterian Church being a member of its session.



### Jarvis Wilson, Jr., St. John, N.B.

Born in 1872 in the city where he now resides Mr. Wilson's entire life has been spent in it. He was educated in St. John and engaged in business there first with his grandfather, Jarvis Wilson, in the timber business. Later he went with the well-known lumber shipper, Mr. W. Malcolm Mackay, for whom he is now general manager. Mr. Wilson is also interested in lumber properties. He is a member of the Union Club, and was formerly a member of several recreative clubs, but during recent years has found that demands of business have precluded him from taking an active interest in them.



### Joel Rilford Fritz, D.D.S., Yarmouth, N.S.

Was born at Clarence, Annapolis County, N.S., one of the most beautiful and fruitful sections of the famed land of "Evangeline." He is of German and British descent—a strong combination. He obtained his early education in the district school and later attended the Lawrence-town High School and the Provincial Normal School, Truro. After which he taught school successfully for three years and wrote considerable insurance. He then went to the United States and took a business course in a Boston Business College, but finding the United States uncongenial he decided on a course of study in the Philadelphia Dental College, and in 1888 was graduated and returned to his native Province and opened an office in Digby, N.S., where he remained until 1893, and then removed to Yarmouth where he has enjoyed a large practice. He is an active member of the Baptist Church and takes a keen social interest in the life of his own community.

### Hon. Peter White, Pembroke, Ont.

For many years a leading figure in the public life of this country Hon. Peter White has played an important part in the affairs of Canada. His father founded the town of Pembroke where he was for many years engaged in the lumber business. Hon. Mr. White later engaged in the same business with his brother. But it is as a constructive statesman that Mr. White will be best remembered. He was first elected to Parliament in 1874, was unseated and defeated in the same year and again elected in 1876 after which he for many years formed one of the "old guard" of Sir John A. Macdonald's Government. He was for years a member of the standing committee of the House of Commons on agriculture and immigration and from 1891 to 1896 was Speaker of the House. He opposed the government on the Manitoba school question but with it went down to defeat in 1896. His business interests are large and varied. He was one of the chief promoters of the Kingston and Pembroke Railway, is a director in a number of financial, mercantile and mining enterprises and is president of the Pembroke Electric Light Co.



### Joseph P. Battle, Thorold, Ont.

Mr. Joseph Patrick Battle comes of Irish stock, his father emigrating to this country a poor boy in 1842. Before his death in 1891 he had achieved a commanding position in the business circles of his adopted country. He settled at Thorold, Ont., where the subject of this sketch was born in 1861. His father built and owned ships and tugs, and the son started life by sailing in some of them. Later he went into contracting on a large scale as a member of the firm of Nihan, Elliot & Battle. Among other large works he has since carried out was an eleven mile section of the Atchison, Topeka and Santa Fe Railway, large drainage works in Illinois, works at the Soo, on the Welland Canal and at Niagara Falls. He for many years conducted a coal and wood yard at Thorold. Between times Mr. Battle has been County President of the Liberal Association and President of the Thorold Association. He has been Deputy-Reeve, Reeve and Mayor of Thorold. He has represented Thorold for two years on the County Council Board. He is a member of the Catholic Mutual Benefit Association, A.O.U.W., O.C.H.C. Young Men's Catholic Club and of the St. Catharines Club. He is an all-round, energetic, well-balanced business man, one of those whose presence in a community is an influence for good and an example to be emulated.



### T. E. Dean, Fort William, Ont.

T. E. Dean, D.D.S., L.D.S., was born in 1873, and is a native of Peel County, Ontario. He received his earlier education at the Brampton Collegiate and subsequently, in 1897, graduated with honor from the Royal College of Dentistry at Toronto. Immediately upon receiving his diploma Dr. Dean decided to go West and located himself in the town of Fort William which was even then giving promise of future expansion and prosperity. He combined with the steady practice of his profession, in which he has met with marked success, a keen interest in the affairs and growth of the town which he has made his home and was not slow to realize the opportunities that were afforded by the rapid increase in the value of town property in which he invested largely. Dr. Dean's qualities as a citizen during the past seven years brought forth a request from a number of leading citizens of Fort William that he should present himself as a candidate at the municipal elections of 1904 and their request being acceded to he was returned at the head of the poll as councillor in the ward which he contested.



### Bowman Brown Law, M.P., Yarmouth, N.S.

Born in Douglas, Mass., of Irish parentage in 1855, Mr. Law received his early education in Yarmouth, N.S. public schools. He began his business career as teller in a bank and later engaged in the retail grocery business. Until two years ago he had for fifteen years been a partner with his father in the business of wholesale grocers and ship and insurance brokers, since which time he has been sole proprietor, his father being deceased. Mr. Law has been an active factor in the municipal and political life of Yarmouth city and county. He was for over six years a member of the town council and in December 1902 was elected member of the House of Commons for Yarmouth County. His business interests are extensive and varied. He is a director of the Yarmouth Street Railway Company, a member of the local Advisory Board of the Bank of Montreal and is interested in several other business enterprises of Yarmouth. He is conspicuous for shrewdness, energy and straight dealing and to these qualities is largely due the success which has given him prominence politically and in a business way in that good old bluenose town of Yarmouth.

### Hon. Arthur Peters, K.C., M.L.A., Charlottetown, P.E.I.

Hon. Arthur Peters became Premier of Prince Edward Island in December, 1901. He is the youngest son of the late Hon. James Horsfield Peters, Master of the Rolls. He is 48 years of age and has held a seat in the Legislature since 1890. He received his education in Prince of Wales College, Charlottetown, and at King's College, Windsor. Entering the law office of Mr. Edward Hodgson, (now Mr. Justice Hodgson, Master of the Rolls) he studied law with him for several years and then proceeded to London where he read law in the Chambers of Mr. G. Dough Allen, a noted English special pleader, afterwards with Lord Alverstone, now Lord Chief Justice of England, and also with Mr. Freeman of the Equity Board. He was called to the Bar of Prince Edward Island in 1878 and to the English Bar in 1879 and he was created Q. C. in 1898. Mr. Peters is a good speaker and is personally popular. He was Attorney-General in the Farquharson Administration and still continues to hold that office in addition to the Premiership.



### S. H. White, Sussex, N.B.

Mr. White comes of the Loyalist stock, his ancestors migrating from New York to New Brunswick in the revolutionary days. His father's ancestors were Dutch and his mother's English. He was born in 1860 at Belle Isle, N.B., and received his education in the Sussex Grammar School of that day. He began life in a general mercantile business, and now occupies a commanding position in the mercantile circles of Sussex. He is identified with the Sussex Mercantile Co., Limited, of which he is manager; but he has many other large interests, particularly lumber and manufacturing industries. He has been in mercantile business for twenty-five years, and during that time has seen it develop into very large proportions in his connection.



### J. H. Schnarr, Berlin, Ont.

Though born in Canada, at Tavistock, Mr. Schnarr like so many of the successful citizens of Berlin is of German descent. His father came to Canada half a century ago. As a boy, Mr. Schnarr was educated in Crediton public school. He learned the tinsmithing and stove business as a youth but gave it up to go into the grocery business in Berlin where he has a very prosperous trade.



### Jas. Crawford, M.D., Niagara Falls, Ont.

Doctor Crawford is a descendant of that Captain Thomas Crawford who in 1578 captured Dunbarton Castle in Ayrshire. On his mother's side he is descended from the MacGregor Clan. Dr. Crawford was born in 1863 at Glencoe, Ont. He was educated in Bowmanville High School and later taught school for six years. He took his course in Trinity Medical College, Toronto, and subsequently practised medicine for fourteen years in Michigan, finally settling in Niagara Falls where he has a large and lucrative practice.

### George H. White, Sussex, N.B.

Few men take greater pride in the growth and development of Sussex than Mr. White. When asked for particulars of his own career he will speedily branch off into the history of Sussex, what it was when he first started business in a general store in 1857, and what it is now. As a matter of fact at that time it scarcely existed. There was only a post-office, a hotel and one private residence. All goods for his business had to be hauled by team forty-five miles from St. John. Naturally, Mr. White's mercantile business, connected with his lumber business, gave it an impetus from which it has continued to steadily increase, until now it is one of the most prosperous towns in New Brunswick, with many industries, in most of which Mr. White is a prominent figure. He is president and general manager of the Hammond River Lumber Co., Limited, and also of the G. & G. Flewelling Manufacturing Co., Limited, besides being a director in several other large institutions. Mr. White comes of a hardy, long-lived family, his grandfather being a loyalist. The early struggles of Mr. White are those which were common to so many of our Canadian pioneers. He was born in 1839 and received his schooling in Sackville Academy. At twelve years of age he was at work and has been at it ever since. He is of the type of men who form the backbone and sinew of this young country.



### William Henderson Rennie, Truro, N.S.

A good example of the self-made man is found in the life of Mr Rennie. He was born in Douglstown, Miramichi, N. B., of Scotch parentage on August 8th, 1862. When 13 years of age he was compelled to work morning and evening for his schooling, walking two miles daily to the school, where he had to take his weekly turn in lighting the fires, but at the age of 16 he moved to Truro, where he attended the Academy, and a year later became clerk in the general store of William Cummings and Sons. In 1889 he entered in partnership with George B. Layton of New Glasgow in the dry goods business, and this continued for two years, when Geo. B. Layton sold his interest to Mr M. H. Layton; then the firm became Layton and Rennie. In 1899 Mr. Rennie accepted a junior partnership with Mr. Wm. Cummings in Truro, and has since continued in this connection, the firm being known as Cummings and Rennie. On leaving New Glasgow, Mr. Rennie was highly honored by his fellow citizens, being presented with several tokens of esteem in recognition of his services in connection with all matters of public importance. He was a trustee of the Aberdeen Hospital, the Y. M. C. A., and the Athletic Association, Captain of No. 4 Hose Company, and a prominent member of the Town Improvement Association. He has no political aspirations, but is also a well known Mason and a Knight of Pythias.



### L. H. Betts, Wallace, N.S.

Among the many enterprising business men of Acadia, Mr. Betts will be recognized as one of the most ardent devotees of the strenuous life. Born in Wallace he has always worked for its advancement and succeeded in establishing some industries. He has a good business experience first clerking in a general store after leaving school and then going into a dry goods house and putting two years on the road as a commercial traveler. He opened a general store in Wallace on his own account in 1886 and has continued it ever since. Shortly afterwards he went into the lobster packing business and has owned and operated several canning factories in addition to carrying on a lumber business to some extent. He was appointed Postmaster in 1896, being also in charge of the Post Office Savings Bank and an issuer of marriage licenses. His efforts on behalf of the town helped in the establishment and operation of creameries and of the local telephone system. Mr. Betts is a man of energy and a firm believer in life insurance.



### W. Sanford Evans, Winnipeg, Man.

Mr. W. Sanford Evans is the son of a Methodist clergyman, the late Rev. J. S. Evans, D.D. who came to Canada from Ireland at an early age and married a daughter of Thomas Vaux of Toronto. Mr. Evans was born at Spencerville, Ont. on December 18th, 1869, and began his education in the Hamilton Public School and Collegiate Institute. He then spent two years at Victoria University and finished at Columbia where he took the post graduate course in Political Science. He spent three years in New York and then three and a half years in Toronto, moving to Winnipeg in January, 1901. His progress since then has been rapid and he is now one of the most prominent public men of the West. In 1904 he was the Conservative candidate at the Dominion elections for the City of Winnipeg. Mr. Evans was editor of the *Winnipeg Telegram* and President of the *Telegram Printing Co.* from January, 1901 until November 1905 when he resigned to engage in the business of land and investment agency.



### Frank A. Chipman, Glace Bay, N.S.

Mr. Chipman is one of the rising young barristers of Nova Scotia and although hardly in his thirtieth year he has already gathered in association with his partner, Mr. John C. Douglas, a large and lucrative practice at Glace Bay N.S. He was born on Sept. 2nd, 1877, at Kentville, N.S. His father John P. Chipman was one of the prominent members of the Nova Scotia Bar and is at present County Court Judge for District No. 7, Nova Scotia. He was educated at Kentville Academy and Acadia University, Wolfville, N.S. receiving the degree of B.A. from the latter institution in 1898 and the degree of M.A. in 1899 and in 1902 he graduated from the Dalhousie Law School, Halifax, N.S., with degree of L.L.B. Mr. Chipman studied and practiced his profession with the firm of Shaffner & Robertson, Kentville, N.S. and E. M. McDonald, K.C., M.P., Pictou, N.S. In May, 1903, he entered into partnership with his present partner, Mr. John C. Douglas. The firm is now solicitor for the Bank of Montreal, the Bank of Nova Scotia and the Union Bank of Halifax, R. G. Dun & Co., Bradstreets, and other prominent institutions and corporations





### Alfred Dickie, Lower Stewiacke, N.S.

Among the lumber men of the maritime provinces, one of the best known is Mr. Alfred Dickie. He was born on March 28th, 1860, at Upper Stewiacke, N.S., and educated there and in Halifax, securing a Grade "A" School Teacher's License and also degrees of both Bachelor and Master of Arts from Dalhousie University, Nova Scotia. Mr. Dickie is of mixed descent, his ancestors coming from Scotland, Ireland and Germany, and his first business connection was in the management of his father's wholesale and retail general store, which had a yearly trade of about \$50,000.00. In 1889 he became interested in lumbering operations and gradually enlarged his connection until he is now the principal owner and on the directorate of eight large stationary and half a dozen smaller mills. He also owns a number of steamers and employs considerably over 1,000 men annually. Among his interests are The Alfred Dickie Lumber Co., Limited; Dickie and McGrath, Limited; Musquodoboit Lumber Co., Limited; Grand River Pulp and Lumber Co., Limited, and the Colchester Steamship Co., Limited. He has never held any political office, although he might have had the representation for Colchester County, in the House of Assembly had not his business interests prevented his acceptance. He was the President, and now Vice-President, of the Nova Scotia branch of the Canadian Manufacturers Association, and also now School Commissioner for Colchester County.



### Hugh Gilmour, Winnipeg, Man.

The railway interests in Western Canada are of such magnitude as to require men of the greatest capabilities and the corporations engaged in construction work select their representatives with great care. Deeks and Deeks, the railway contractors, have as their manager Mr. Hugh Gilmour of 444 Spence Street, Winnipeg, a young man born in Manchester, England, in 1878, but of pure Scotch ancestry. Mr. Gilmour was educated by a private tutor and afterwards in the public school of of Stewarton, Ayrshire, Scotland. He became a clerk to a hosiery manufacturer in Stewarton and at the early age of 17 purchased the business. He carried it on with success for seven years under the name of H. and H. Gilmour, when a disastrous fire occurred involving heavy losses. Mr. Gilmour decided to retire and left for Winnipeg in 1902. He secured a position in the City Engineer's office and remained there for one year when he received the offer of the present splendid position he is occupying with Messrs. Deeks and Deeks.



### E. O. McDonald, M.D., Glace Bay, N.S.

Dr. Emanuel Oscar McDonald, of "New Aberdeen," Glace Bay, was born at St. George, Prince Edward Island, on January 4th, 1873. His family had been long established in Canada, his great grandparents having come out from the highlands of Scotland in the very early days. Dr. McDonald received his education in St. George School and Prince of Wales College, afterwards being graduated from Trinity Medical College, and University. He taught school in his native province and in Assiniboia, N.W.T., for several years before beginning the study of medicine in 1896. He was graduated from Trinity in 1900, taking first place in Medicine with honors in surgery and immediately went to Fort William, Ont., as Assistant Surgeon on the C.P.R. After a short stay there, he decided to locate permanently at Glace Bay, N.S., where he has acquired a splendid practice.

### Joseph Plimsoll Edwards, Londonderry, N.S.

Mr. Edwards is intimately connected with the iron industry of Nova Scotia, having been interested for years in all its branches. He was born in Clarence, Russell County, Ont., on February 6th, 1857, his father's family being from near Edinburgh, and his maternal ancestors coming from Devonshire, England. After being educated at the High School, Montreal, he engaged in the wholesale dry goods business for several years. He was then bookkeeper and cashier in a large manufacturing establishment in Montreal, finally removing to Nova Scotia in 1893 and entering the office of the Londonderry Iron Company. His chief work now is with the Montreal Pipe Foundry Co., of which he is local business manager. He is also connected with the Londonderry Iron and Mining Co., and Drummond, McCall and Co. He is a member of the Union Club, St. John, N.B.; Marshlands Club, Amherst, N.S., and the Royal Cape Breton Yacht Club, Sydney, and is also Pastmaster of North Star Lodge, No. 74, R.N.S., A.F. & A.M. He served thirteen years in the Third Regiment Victoria Rifles, retiring with the rank of Major. His leisure is devoted largely to historical research, he being a corresponding member of the New Brunswick Historical Society and also a member of the Ontario and Nova Scotia Historical Societies and of the American Historical Association.



### Charles R. H. Starr, Wolfville, N.S.

Great credit is due to the men instrumental in developing the fruit trade with Great Britain, and among these Mr. Starr has been most prominent. His family, originally from England, settled at Starr's Point, Cornwallis, about 1756, coming from Connecticut after the expulsion of the French, and there Mr. Starr was born on November 15th, 1846. The family got original grants from the Crown in Cornwallis Township and on the lands then acquired, five families of descendants produced 10,000 barrels of apples in 1903. Mr. Starr was one of the first to export Nova Scotia apples to London and for nine years was secretary of the N. S. Fruit Growers Association. He was so largely instrumental in developing the trade that the Dominion Government placed him in charge of the fruit department at the Colonial and Indian Exhibition at London in 1886. He is now senior member of the firm of C. R. H. Starr and Son, fruit growers, breeders of thoroughbred Short-horn cattle and Clydesdale horses, Willowbank Farm, Fort Williams P. O.; Manager of the Wolfville Orchard Co.; member of the Board of Governors and executive of Acadia University; President and Director of the Acadia Dairy Co.; Director Valley Telephone Co.; Director and Chairman Valley Mfg. Co.; General Agent for Northard and Lowe, London; Apple Salesmen etc.; an active member of the executive of the Wolfville Board of Trade and also deeply interested in all local municipal work. Mr. Starr is also Past Master of St. George's Lodge, A. F. and A. M., Wolfville.



### William Edwin Redman, Kinsale, Ont.

One of the oldest families in Ontario County is that of Mr. Redman. His grandfather emigrated to Pickering Township from Yorkshire in 1831, and the subject of this sketch was born on Scugog Island on the 28th of October, 1873. The pioneer of the family began the work of transforming the wilderness into agricultural land and his sons have successfully continued his efforts until now a position of comparative affluence has been reached. Mr. W. E. Redman was educated at the public school of Scugog Island and Kinsale, and afterwards completed his studies in the High School at Port Perry. He has brought to the cultivation of the field the most modern applications of the science of agriculture, and has on that account been most eminently successful.



### James A. Sutherland, M.D., Springhill.

Dr. Sutherland is a fine example of a persevering young man who has attained a position of prominence through his own efforts. He is descended from a class that has produced a great many of the leading men of the country, the Scotch-Irish mixture, and was born at River John, Nova Scotia, on the 10th of August, 1869. He received a good common and High School Education, afterwards teaching school in North Sydney for a couple of years. He entered Dalhousie College, and after finishing his second year in Arts, took a course in Medicine at McGill University, Montreal, from which he received his degree of M.D. He has not sought public office, as he is kept fully occupied with his professional work. He has been one of the colliery doctors in Springhill since 1896 and is a member of the Canadian and Nova Scotia Medical Societies, and holds the rank of Serg.-Capt. in the militia.

### William Fisher Tanner, Pictou, N.S.

Mr. Tanner is the son of Richard Tanner, who came to Pictou from Cork early in the last century, and established the business now managed by the subject of this sketch. He was born in Pictou on September 20th, 1854, and was educated at Pictou Academy. Entering his father's store at 16 years of age, he learned the business in every department, and when 21 years of age became a partner. His father retired from business in 1886 and the son took it over, carrying it on under the old firm name. For two years Mr. Tanner was on the Board of Directors and Manager of the Pictou Boot and Shoe Mfg. Co., Limited, but resigned this position and resumed control of his own business, being now secretary and manager of the R. Tanner Co., Limited. He was a member of the Pictou Town Council for several years and also a prominent and active member of New Caledonia Lodge, No. 11, A. F. & A. M., over which he presided as Worshipful Master for two years.



### John Cameron, Winnipeg, Man.

It was in the early eighties that Ontario lost to the West a great proportion of her bright young men, and among them was Mr. John Cameron, Provincial Accountant of Manitoba for the past 13 years. Of Scotch descent, Mr. Cameron was born at Charlottenburg, Glengarry County, on June 1st, 1850. He was educated at the High School at Williamstown in the same county, where he prepared for matriculation in law. Always being self helped, he taught school for two years, and then took up the practice of law in Lindsay, Ont., at which he remained but a short time. A natural adaptation to figures led him to accept a position as accountant with a wholesale firm. He removed to Winnipeg in 1882 and entered the civil service of Manitoba in 1883, first being Chief of the Statistical Branch of the Department of Agriculture. Ten years later he entered the Treasury Department and has since continued to fill the position of Provincial Accountant.



### Frank W. Nichols, B.A., LL.B., Digby, N.S.

Mr. Nichols is one of the prominent barristers of Nova Scotia. He comes of United Empire Loyalist stock, being a descendant of Richard Nichols, first administrator of New York in 1660. He was born at Hill Grove, Digby County, in 1874, and spent his boyhood on the farm. His education was obtained at Digby Academy and Acadia University, from the latter of which he was graduated with the degree of B.A. in 1897. He then took a two years' course at Dalhousie Law School, receiving his LL.B. in 1899. He began the practice of law in partnership with his brother, Mr. E. H. Nichols, and the firm now has an extensive practice throughout the province, being among other things solicitors for the Bank of Nova Scotia and representatives of the Nova Scotia Fire Insurance Co. The subject of this sketch is actively interested in all public affairs. For a number of years he has been Secretary of the Liberal Conservative Association of Digby County.

### Henry Alan Dickie, Truro, N.S.

The name of Dickie has always been a prominent and honored one in Nova Scotia, and the short career of the subject of this sketch promises well for the upholding of its reputation. Mr. Dickie is the youngest son of the late Hon. J. B. Dickie, and was born in Truro on October 7th, 1879. He was educated at the Royal High School, Edinburgh, and was an undergraduate in Arts at the University of Edinburgh when the South African war began. He went out, with other students, enlisting as a trooper in "Roberts' Horse." He was present at all the important engagements under Lord Roberts, including Paardeburg, and won promotion to the rank of Lieutenant. He returned to Nova Scotia but enlisted again as Lieutenant in the 4th Canadian Mounted Rifles. After the war he took up the study of his profession at Dalhousie Law School. During his college days he was ever prominent, playing on his college football team for four years and captaining the winning team of 1903, as well as being editor of *The Dalhousie Gazette*. He studied law in the office of Mr. H. A. Lovett, Truro, and on being admitted to the Bar in 1904, began practice in his native town. He has been very successful in getting together a good practice and has retained his interest in sports, being a keen curler, playing lacrosse on the Truro team, golf with the Truro Golf Club and tennis with the Lornedale Tennis Club. He is also a member of the Markland Club, Truro.



### Gordon Ernest Matthews, Trenton, Ont.

The canning industry has become one of the most important of Canadian business enterprises, and nowhere has it been pushed with more vigor than in Eastern Ontario. One of the most important factories is located in the growing town of Trenton, and the manager of it is a young Canadian, Mr. Gordon Ernest Matthews, Lakeport, Ontario. Mr. Matthews is a fine example of the native Canadian, his parents having been both born in Ontario. He is of English descent, his grandparents coming to Canada about seventy years ago. His father first entered the marine business, but was attracted by the possibilities of the canning trade of which he took hold with success, and his son is now emphasizing the wisdom of his choice. Mr. Matthews received his education in Colborne, and has spent his life in the district where he promises to be one of the most prominent of the men of affairs.



### James Primrose, Pictou, N.S.

Among the many prominent families of the Eastern Provinces, none have achieved a more honorable distinction than that of Primrose. The first of the name came to Nova Scotia in 1820 from Banffshire, Scotland, and was the first manager of the Bank of Nova Scotia in Pictou, being also widely interested in shipping, ship-building and other industries. His son was the late Hon. Senator Primrose who was educated at Edinburgh University, Scotland, and was the senior member of the firm of Primrose Brothers. The subject of this sketch is a son of Senator Primrose and after being educated at Pictou Academy entered the service of his father's firm in 1882, as clerk, at the age of fifteen years. In due time he succeeded to the management of the extensive business. The firm now own large tracts of lumber lands and conduct a growing trade in the export of lumber to Great Britain and other foreign countries.



### Edward C. Whitman, Canso, N.S.

Mr. Whitman presents a splendid illustration of the type of man Canada was fortunate enough to receive through the immigration of the United Empire Loyalists. His ancestors came from Massachusetts in 1776, but he was born in Canso in 1861. After being educated at Acadia College, Wolfville, Mr. Whitman entered his father's establishment on coming of age and eight years later became sole proprietor, his father, the late Mr. A. N. Whitman, retiring. Since that year, 1888, the business has been continually developing until it has assumed its present large proportions from a comparatively small trade. Still in the very prime of life, Mr. Whitman has a most creditable record. He was selected as Mayor of the town of Canso at its incorporation in 1900, and has been regularly selected by acclamation each year since then. His entire business property, comprising some fourteen buildings, was destroyed by fire in 1903, but all have been replaced by modern structures. In addition to his own firm, A. N. Whitman and Son, Mr. Whitman is a director of the Canso Cold Storage Co., Limited, and of the Halifax and Canso Steamship Co., and is also a member of the Board of Governors of his alma mater, Acadia University.





### Hugh S. Y. Galbraith, Winnipeg, Man.

Rapid promotion has been the order of the day with Mr. Galbraith, as with many young men of Scotch descent in commercial life in Canada. His ancestors were all Scotch, his mother's people being Campbells on both sides of the house and the male branch being from Lowland stock. He was born at Tollendal Mills about two miles from Barrie, Ont., on Nov. 28th, 1879, and was educated at Barrie. At the age of 16 he began reportorial work on the Burks' Falls *Arrow*, but did not find it a bed of roses. He next put in a year as private secretary to the manager of the Massey Harris Co., which he left to assume a similar position with the Superintendent of the G.T.R., Northern Division. He next became Chief Clerk on the Pacific Division of the C.P.R., and left this to become assistant local manager of the Hastings Mills, Vancouver. In April, 1904, he was promoted to the management of the Winnipeg branch. He is connected with the B.C. Mills and Timber Trading Co., and is a member of the Terminal City Club and Sons of Scotland, Vancouver; the Pacific Club, Victoria; Prince Rupert's Lodge, A.F. and A.M., Winnipeg, and in 1897 was secretary of the Young Liberal Association.

### James Henry Davidson, Neepawa, Man.

Mr. Davidson has for many years been closely identified with the development of the grain business of Manitoba. He was born at Thamesford, Ont. on January 2nd 1862, of Canadian parents, his ancestry being mixed Scotch and Irish. His parents removed to Manitoba in 1872, and the youth was educated in the Manitoba Public Schools. He began his commercial career as a clerk in a general store and later went into partnership in a similar business with his brother, the late Hon. John A. Davidson. The partnership continued until 1897, when the subject of this sketch went into the grain business. In 1900, he organized the Manitoba Milling Co. Limited of which he is now president and general manager, and consolidated with it the plant of the Beautiful Plains Milling Co. Mr. Davidson has not sought public office but is a well known member of the Masonic order.





### Laurie L. Harrison, M.D., Halifax, N.S.

Among the rising young physicians of Halifax one of the most prosperous is Dr. Laurie Longley Harrison, of 57 Morris Street, who has already a thriving practice and will no doubt in a very few years be one of the best known medical men in the province. Dr. Harrison belongs to one of the oldest families of Nova Scotia, his ancestors on one side having belonged to the United Empire Loyalists, the other side of the family coming direct from England. He was born on May 15th, 1879, at Maccan, in Cumberland County, Nova Scotia, and spent his boyhood days on the farm. He was graduated with the degree of B.A. from Acadia College and afterwards took up the study of medicine at McGill University, from which he received the degree of M.D., C.M. He practiced first at Pugwash, N.S., but removed in 1905 to Halifax.



### Thomas Handley Morse, Berwick, N.S.

The Maritime Provinces are largely indebted to the United Empire Loyalists for their representative men, and Mr. Morse is a splendid type of the stock. His ancestors, originally from England, left the United States at the time of the revolution and settled in Nova Scotia. Afterward his parents removed to Berwick, where Mr. Morse was born in 1850. He began life on the farm, getting his education in the local schools and Academy, and then entered a commercial career. Always retaining his interest in farming and fruit raising, he does an extensive trade in apples, potatoes, flour and feed, and agricultural implements, being local agent for Northard and Lowe, of London, England. He owns a large farm and orchard, and exports large quantities of apples to the British market. In 1885 he was elected a member of Kings County Council, which position he has held for 16 years, and in 1896 was appointed Postmaster at Berwick, which position he still holds. He belongs to the Oddfellows and Foresters fraternal societies and is an active member of the Baptist church.





### D. R. Dingwall, Winnipeg, Man.

Born in Caithnessshire, Scotland, Mr. Dingwall emigrated to Canada in 1872 when but twenty years of age. He had received his education in the public schools of his native land and at once started in the jewelry business in Montreal with R. Hemsley. After five years in this connection, he removed to Ontario and started on his own account. The boom days of 1882 attracted him to Winnipeg and in 1900 he formed the present concern of D. R. Dingwall, Limited, of which he has since been President. Mr. Dingwall is also connected with the Ontario and Manitoba Land Co., and is a well-known Mason. He has been admitted to the thirty-second degree, and is a member of the mystic shrine. He is also connected with several Scottish Associations, being a member of St. Andrew's Society and also of the Clans of Scotland.

### Geo. Skinner, Winnipeg, Man.

A splendid example of success by effort is afforded by the career of Mr. Geo. Skinner of the Mariaggi Hotel. He came to Winnipeg from Bisley, Gloucester, England, (where he was born in 1876) at the age of 17 years and took a position in the Manitoba Hotel. After three years he went to the Canadian Pacific Railway as a dining car conductor, where he remained until 1903, with the exception of one year spent in Australia. He purchased an interest in the hotel he at present controls in September 1903 and later on bought out his associates and assumed the sole management. Mr. Skinner's ability has not been entirely directed toward the hotel business of which he has made a brilliant success but he has also kept a keen interest in the real estate market and made investments in farm lands as well as Winnipeg property which have resulted in much financial advantage to himself. He is also a member of the advisory board of the Winnipeg Land and Mortgage Corporation, and is prominent in Masonic circles being a member of St. John's Lodge, Winnipeg, and also connected with Prince Rupert Chapter, King Edward Preceptory and Khartoum Shrine.



### Thomas Montgomery, Winnipeg, Man.

Strong faith in the future of Winnipeg drew Mr. Montgomery to the West thirty years ago, and few men have become better known in the development of the city. He was born in Drummond Township, County of Lanark, Ontario, on February 23rd, 1851, his father having settled in that county twenty years earlier on his arrival from Ireland. The mother of the subject of this sketch was a native Canadian and the boy received a sound education in the Public and High Schools of Lanark village. His first occupation was that of a carriage maker, and coming to Winnipeg in 1876, he carried on a carriage shop for five years. He then went into the hotel business and kept the Winnipeg House until 1904, when he sold out and purchased the Queen's Hotel, which he remodelled and is now conducting as one of the best hotels in the West. Mr. Montgomery is also a Director of the Pressed Brick and Tile Company of La Riviere, Manitoba, and is connected with the Knights of Pythias and the Ancient Order of United Workmen.



### Johnson Douglass, Winnipeg, Man.

Among the prominent citizens of Winnipeg who have profited largely by their faith in its future is Mr. Johnson Douglass, whose acumen has provided for him some excellent real estate investments. Mr. Douglass is Secretary-Treasurer of the Douglass Printing and Binding Company, which he went into in June, 1905, after being in the printing and wholesale stationery business in Winnipeg since 1882. He was born in Port Hope, Ontario, on March 3rd, 1863, his father and mother coming from Scotland and Ireland respectively, having settled in the County of Durham in 1861. He received his education in Port Hope and began his business career there as a clerk in a grocery store. Mr. Douglass is a Director of the Ontario, Manitoba and Western Land Company, and is widely known in fraternal society circles. He is a member of the Ionic Lodge A.F. and A.M., and also belongs to the Scottish Rite. He is grand trustee of the Grand Lodge I.O.O.F., and Past Grand Representative, and holds a similar position with the A.O.U.W. of which he is also Past Grand Workman. He is also connected with the Canadian Order of Foresters.



### Carmen Smith Marshall, M.D., Bridgewater, N.S.

The famous Annapolis Valley has produced many professional men of renown from the United Empire Loyalist stock that populated it in years gone by. Among the most widely known of these is Dr. Marshall, who was born at Port Lorne in 1853. After a Public School education he became a teacher and served seven and a half years in Annapolis County. Then he entered Dalhousie University and pursued the study of Medicine, subsequently following it up with a course in the University of New York, from which he graduated with the degree of M. D. in 1882. For nine years afterwards he practised his profession in Mill village and then went to Chicago for post graduate work, remaining there until 1894, when he returned to his native province and settled in Bridgewater. His practice has now grown so as to require the assistance of two associates, and Dr. Marshall devotes particular attention to treatment of the eye, ear, nose and throat. He is widely known in fraternal circles, having been deputy of District No. 5 of A. F. and A. M., and identified with the I. O. O. F., the Foresters and the Knights of Pythias. While keeping clear of politics, Dr. Marshall has taken an active interest in the affairs of the town and has investments in shipping, mining, stocks and real estate.

### Isaac Sidney Blenkhorn, Canning, N.S.

Mr. Blenkhorn is an example of the sturdy business man developed down by the sea. Born of Scandinavian-English ancestry at Kingsport, in 1848, he attended the public schools and took a course at St. John Business College. He first opened a ship-smithing business in Kingsport but in 1875 established a plant for the manufacture of edged tools at Canning, making a specialty of axes which are now famed throughout the Eastern Provinces. His factory was three times destroyed by fire but with indomitable energy, Mr. Blenkhorn overcame all difficulties and now has his business in more prosperous condition than ever before. He is also a coal dealer and owns a coal warehouse. As Ex-President of the Board of Trade, he has taken an active interest in all public matters and has also devoted some time to social affairs. He is a member of and office holder in the Foresters and Sons of Temperance Societies, and is a member of the Methodist church.





### John T. MacKenzie, Charlottetown, P.E.I.

A name prominent not only in commercial circles but in philanthropic work in the Maritime Provinces is that of John T. MacKenzie, a descendent of Inverness, Scotland, born in Prince Edward Island. Mr. MacKenzie's parents form part of the sturdy Scotch settlement which populated the Island in the first half of the last century. He was born there on Oct. 1st, 1854, and after his early education entered into the tailoring business in 1879 with a partner under the firm name of Bruce & MacKenzie. The firm was dissolved in 1881 and Mr MacKenzie went abroad for six years, returning and taking up his business again, which is now under his own name. In addition to the large business that he has built up, Mr MacKenzie has found time to devote to outside interests and is connected with a mining company in Cape Breton, a rubber company in Mexico, and coal companies in Virginia. He has also devoted a great deal of his time to church and philanthropic work and is a revered and past president of the Y. M. C. A. of Charlottetown. He is also a member of the Zion Presbyterian Church, of the temperance society, and of the Oddfellows Order.

### George Andrew Elliott, Winnipeg, Man.

The growth of Winnipeg has been marked by the steady confidence of its residents, who had faith in its future during the dull days following the boom. Prominent among its citizens of this class has been Mr. Elliott, who arrived there in 1885 and began the study of law. Born in Pakenham, Ont., in September, 1860, of Irish ancestry, he was educated in the local schools and after teaching school for a time was graduated at Victoria University. He was admitted to the bar in June, 1886, and has been practising his profession ever since in Winnipeg. He has not confined himself to law however, as he has interests in The Blackwoods, Ltd., The Manitoba Brewing and Malting Co., The Great Falls Power Co., The Lebouk and Thunder Bay Ry. Co., Canadian Co-operative Co., The North West Co-operative Co., and a number of other concerns. He is also a familiar figure in social circles being a well known member of the Commercial Club and also connected with A. O. U. W., and the Loyal Orange Lodge.

