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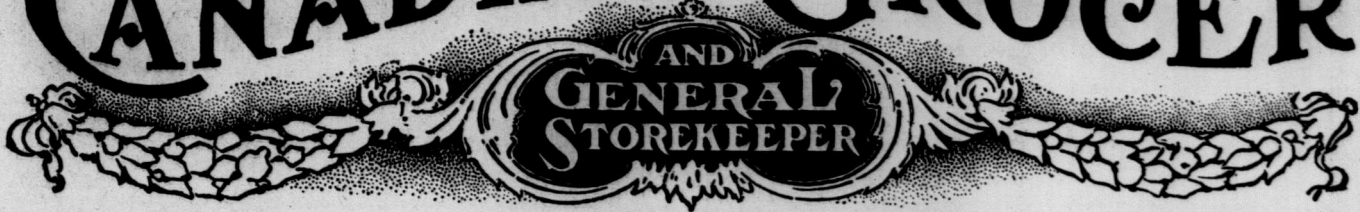


THE



CIRCULATES IN EVERY PROVINCE

CANADIAN GROCER



QUALITY..

When a salesman talks price to you
Ask him about QUALITY

When he talks quantity . . .
Ask him about QUALITY

When he talks merit to you . . .
Ask him about QUALITY

That's the _____
STRONG POINT
 in
Colman's Mustard

BISCUITS! BISCUITS!



CARR & CO.'S CELEBRATED CAFE NOIR

(THE ORIGINAL)

Delicate flavor. Just what the ladies want for 5 o'clock tea.

FRANK MAGOR & CO.,

Agents for the Dominion.

16 St. John Street, MONTREAL

G. E. JARVIS & CO., Vancouver, Agents for B.C.

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Genuine Pro-ug Cutlery

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**THE TIME TO INSURE IS
NOW**

While you are **WELL, STRONG** and **INSURABLE**.

THE
**Confederation
Life**

ASSOCIATION issues policies on all approved plans of insurance, and is a prosperous and progressive Canadian Company.

**PROTECTION FOR YOUR FAMILY.
PROFITABLE INVESTMENT FOR YOURSELF.**

Pamphlets and full information sent on application.

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W. C. MACDONALD, J. K. MACDONALD,
ACTUARY. MANAGING DIRECTOR.

HEAD OFFICE. - TORONTO.



The
Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription **\$2.50 per Ann.**

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A handsome Diary is presented free to annual subscribers.

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**Cultivating
WEEDS**

wouldn't be considered very profitable by the farmers, yet thousands of merchants are cultivating the weeds of business by continuing the Old Style Pass book—errors every day. Forgotten charges. Hundreds of little things make a big aggregate amount. Adopt the modern **ALLISON COUPON SYSTEM** and throw away your time-wasting devices. Look here—



If a Man Wants Credit

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by **The Eby, Blain Co., Limited, Toronto,**
C. O. Beauchemin & Fils, Montreal.

ALLISON COUPON CO., Manufacturers,
Indianapolis, Indiana.

Symington's

**"Edinburgh"
Coffee
Essence**

Is the Purest and therefore Best and Cheapest!

Refuse imitations said to be "just as good" as Symington's, and recollect that the careful process by which Symington's Essence is made eliminates all unpleasant properties.

ANYONE CAN DRINK IT.

THOS. SYMINGTON & CO.,
EDINBURGH and LONDON.

Agents, **W. B. Bayley & Co., Toronto**

Twelve Days to Christmas!

Time flies! And now comes Christmas and the holiday feasting. Now, too, comes Fry's Cocoa and Chocolate, typical of the best and the standard by which the quality of so called similar goods are judged. "Fry's," which wins medals everywhere for its superiority. It's a golden time to test its value *now*.

Fry's Cocoa and Chocolates.

The pure, rich, strong Cocoa that is most economical because it goes farthest. "The Household Cocoa" in England, where it is made. Without a peer, and so acknowledged everywhere. The pure and healthful Chocolate Confections that come packed in quarter, half and pound wooden boxes. The "Christmas sweets" so famous. "*Twelve days to Christmas.*"

Sold by leading wholesalers everywhere.

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 Montreal office
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 J. MEMORS



A JAPANESE TEA-HOUSE GARDEN.

There are a good many reasons why a merchant should hesitate and duly consider the advisability and profitableness of handling teas of doubtful quality ; but the sun of sense never shone upon an excuse why a tradesman cannot profitably handle and sell

JAPAN TEA

The tea of unexcelled purity, flavor and aroma; cultivated and grown in the greatest tea-producing country in the world, and under the careful supervision of intelligent growers. If you would continue on the right track, stick to **Japan Tea**, and you will never have reason for regret.

**JAPAN CENTRAL TEA TRADERS'
ASSOCIATION.**

Trafalgar Chambers, Sun Life Building.

Annex.

Tel. Main 4142. MONTREAL, CANADA.

That JAPAN Tea continues to increase in popularity with the public of Canada, in spite of the claims made in the advertising of our competitors that it is impure, adulterated, etc., is incontestable argument in favor of its high standard of quality.

Cigars for Christmas!

Many a woman will be mighty glad to give her husband a box of good Cigars for Christmas. The great sale that my Cigars enjoy all over Canada is proof positive of their high quality.

As to price, I will guarantee you a better profit than you have yet made selling Cigars. Let me send you a trial order of a thousand or more at my own expense, giving you three months in which to pay for them. A box of fine Cigars makes a splendid Christmas gift.

J. Bruce Payne, Mfr.,
Granby, Que.

Keep Well Stocked With Lytle's Mince Meats

Just the odor of our Mince Meats convinces the knowing cook and house-keeper that there is a peculiarly rich flavor in this Mince Meat.

- Be sure you keep
- yourself well
- stocked at this
- season of the year
- with Lytle's
- Mince Meats.

T. A. LYTLE & CO.,
124-128 Richmond St. West,
TORONTO

The Pure Quill

These December days bring the thought of Buckwheat Cakes to the front again, and when you think of them you call to mind the kind you used to enjoy so much. They had a **Buckwheat** flavor which you have failed to discover in the many so called Buckwheat Cakes offered to-day. So you have just about concluded that pure Buckwheat was a myth, and in its place had come some sort of mixture, made by goodness knows what formula, except it was very shy of Buckwheat. Now, your customers are just like yourself, they too, are looking for some of the real old-fashioned stuff. You can give your customers a treat by getting

Tillson's Pure Buckwheat Flour.

Not an ounce of anything but Buckwheat—pure and clean.

THE TILLSON CO., Limited, Tilsonburg, Ont.

TO PICKLE and SAUCE MAKERS.

For Brined Vegetables, Skinned-Shrimps, Anchovies and all necessary Sauce ingredients,

Address J. F. SEYFRIED,

Specialist in the Pickle, Sauce and Jam trades,
27 Eldon Street, London, E.C., England.

ESTABLISHED 1842.

P.S.—New Recipes exchanged. Importer of Canadian Fruit Pulp.

W. A. CARSON

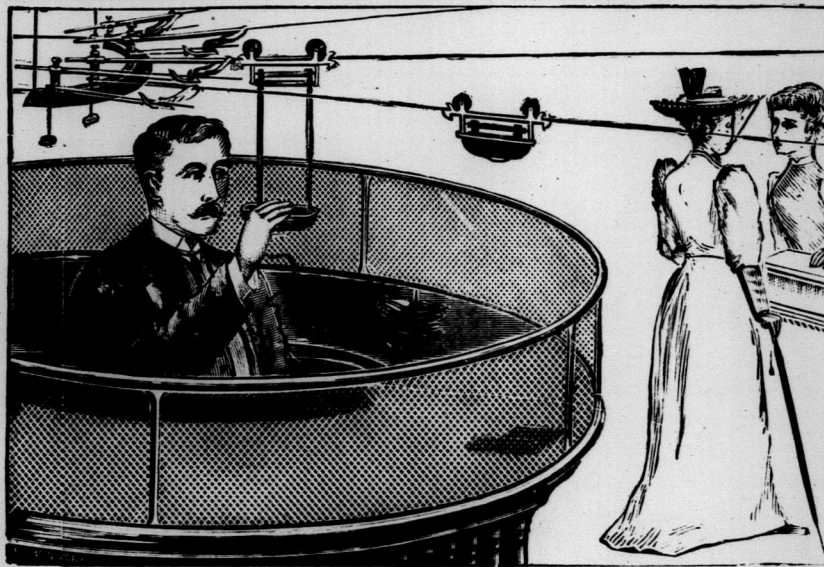
J. ERLE CALDWELL

Belleville Pottery Co.

SUCCESSORS TO . . .



KINDLY WRITE US FOR CATALOGUE AND PRICE LIST.



Champion Cash Carriers

These Carriers have been in use for the last twelve years, and have given the best of satisfaction. Will save the cost in 6 months' time.

S. S. KIMBALL,

(Bell Telephone 1964 Main.) 577 Craig St., MONTREAL.

Our New Building.

Before moving we wish to sell out all lines other than food products. We offer our blacking machinery, recipes and all information cheaply, and it cost us thousands to acquire. A first-class chance for an energetic young fellow. Pure Gold Blacking was the best, ask any grocer if this is not so.

Pure Gold Co., Toronto

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The price syrup that you to sell all whole

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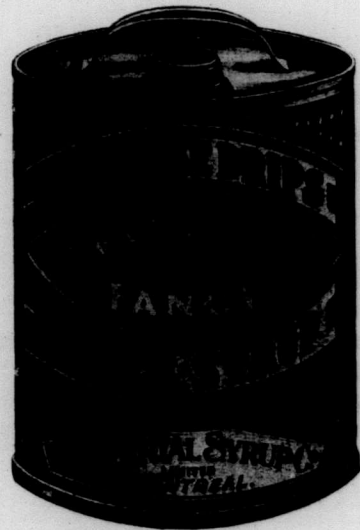


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ALWAYS BE PREPARED

to supply your customers with our

TEA
ROSE
DRIPS



FANCY SYRUP.

The price is right, reasonable, and will be readily paid by those who desire a syrup that's really very delicious. It is decidedly the best and only kind for you to sell your customers. It is put up in very attractive tins. For sale by all wholesale dealers.

ROSE & LAFLAMME,

Wholesale Distributors,

MONTREAL

BE READY!

to meet the requirements of the starch user by handling and commending the celebrated and well-known

IVORY GLOSS STARCH

and your opportunities for winning trade will be greatly increased.

It can be depended upon to give good results.

It contains no injurious ingredients.

It sells at a price that pleases the consumer and yet nets a good profit to the retailer.

Manufactured by

The St. Lawrence Starch Co., Limited,
PORT CREDIT, ONT.



Fruit Flavors that are Fruit Flavors

There are some makes of extracts that do not resemble the flavor of the fruit. The housewife is a keen judge—she knows the genuine flavor, and that is the reason she appreciates the quality of "Golden Quintessences" for 25c. and "R F." for 10c. In buying them she knows she has a true fruit flavor. If your wholesale dealer cannot supply you, write us.

THE ROBINSON MFG. CO., 59-61 Front St. E., TORONTO

IT'S SELLING NOW—

Neilson's Home-Made Mince Meat

In 2-lb., 5-lb. tins; 12-lb., 27-lb. pails; 65 lb. tubs.

Housewives like to buy it, grocers make money in selling it.

Have you tried it yet? Write us **AT ONCE** for prices.

Tel.—Park 294.

WM. NEILSON, 60 Lynd Ave., Toronto

AROMA COFFEE—

1-lb. TINS, WHOLE OR GROUND,

Is the surest foundation any merchant can have on which to build an ever increasing and profit-making coffee trade. A blend of the very finest grades—it is delightful and refreshing. Those who appreciate the very best in coffee at a fair price are sure to want **AROMA**.

W. H. GILLARD & CO., Wholesale Grocers, Tea and Coffee Importers, **HAMILTON, ONT.**



THE DOMINION BREWERY CO., LIMITED
Brewers and Maltsters
TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



Dollars and Sense

You will make them by selling



You will show it by stocking

Paterson's Sauce.

Paterson's Sauce.



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

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FORMING A RETAIL MERCHANTS' ASSOCIATION.

A Few Hints.

IN all ages men have been accustomed to associate themselves together for purposes of mutual defence, or the attainment of some common object, and for social intercourse. This idea has always manifested itself in the same way. In the days of the Romans the citizens had their *collegia*, a combination of all the craftsmen and those engaged in commerce, and it is maintained by some that the guilds of the Middle Ages, which Bacon called "fraternities in evil," were the descendants of these older *collegia*, especially in those Latin countries which have derived many of their laws and customs from old Rome. It is generally conceded that the modern trades unions, corporations, and mercantile associations are lineal descendants of these guilds of mediæval times. They have so many institutions in common, they both assembled at stated days for business in the regulation of labor and of things concerning themselves as a body, and they both are characterized by the holding of periodical feasts. It is with the mercantile associations that we deal with in this matter.

ORGANIZATION ALWAYS FOUND ADVANTAGEOUS.

Those engaged in the buying and selling of goods have always found it to their advantage in multitudinous ways to organize into societies, consisting of all those engaged in commerce, or in their peculiar branch of commerce. As an example of this, take the retail grocers' associations, or retail bakers, of any of our cities where they are organized. As a body they invariably have more weight in any affair touching their business as a whole, and they are enabled to take up lines of action that will safeguard and further their common interests in various ways. They, with a greater chance of success, could enlist the cooperation of all manufacturers and wholesale jobbers in securing more just and equitable prices in all classes of staple and standard merchandise, could prevent misrepresentation in advertisements claiming to sell at less than cost price, and could promote legislation in the direction of simplifying the collection of debts. A large and effective dead-beat list could be made, and they would be able to promote proper equalization of taxation and insurance rates. These are only a few things which they could undertake as a corporate body.

SOCIAL FEATURES.

Then, such an association has also its valuable social features. By stimulating an active and thorough discussion of matters directly affecting their business interests, there would be wider and more extensive reading, and the members would find this to be a source of culture. Their debating and oratorical abilities would be cultivated, so that they would thus be better qualified for any office of the State which they might be called upon to fill by their country. The periodical banquets, balls, parties, lectures, etc., connected with such a society are also a feature not to be passed over, as they are valuable factors in promoting fellowship and good-will and giving the members an *esprit de corps* which would be to their own good.

BASIS OF ORGANIZATION.

In a small town or village, in the forming of such an association, the best results are obtained by organizing on as broad a basis as possible. Include all the retail merchants, regardless of what particular branch of trade they follow. This makes such an organization stronger numerically, and best results are obtained, as matters such as we have enumerated above as requiring consideration affect all lines alike. Whenever the butchers, bakers, grocers or hardwaremen feel strong enough they are always able to organize themselves into a separate or distinct body or as a branch of some parent association. Another danger of, say, the retail grocers organizing themselves into a distinct association with a distinct and definite policy is that those engaged in the same branch of commerce who are opposed to something in their platform may form themselves into a rival association.

NECESSITY FOR TACT AND KNOWLEDGE.

For the successful formation of a retail association a great deal of tact and skill is required. Its advocates must be well informed as to its objects and aims and its advantages. They should make a careful study of the subject, and if a number, however small, are found willing to hold a meeting and form an association. It may require the services of a canvasser to secure the support of all parties so that the institution may be thoroughly representative and be successfully put on its feet. It then depends on the energy and undaunted

resolution of the members to continue what has been commenced. They could by using a great deal of tact induce others to enter with them as they gradually perceived the objects and aims of such a body. The support of the local press is also an invaluable aid.

BEGIN IF ONLY WITH HALF A DOZEN.

If there should be only five or six willing to enter, let them go to work and organize. Such a commencement will form a valuable nucleus for a larger body. As we have said before, it will depend on the members whether their efforts are to be crowned with success or doomed to failure.

PERSONNEL OF ASSOCIATIONS.

An association of retail merchants, of course, confines its members to only those engaged in the retail trade. Its constitution is always thoroughly democratic. Any qualified person is made a member of the association by motion at a regular meeting followed by a ballot the following month. All the officers are usually elected by nomination and ballot at a stated meeting. In cases when they are disqualified an election to fill the vacancy can be held at any regular or special meeting, providing a quorum be present. Of how many the quorum should consist depends on the size of the association.

The necessary officers are: President, vice-president and secretary-treasurer. The president's duty is to call the meeting, to preside thereat, to maintain order and decorum, and sign all orders and minutes. The vice-president performs all the duties of a president in his absence. The secretary-treasurer's duties are most onerous of all. He keeps a record of all the previous meetings, reads the minutes, attends to all correspondence, notifies members of the meetings, keeps a correct account between the association and its members, and charges and collects all fees. If convenient, all the monies collected by him are deposited in some chartered bank approved of by the members. He is also called upon to perform any other duty which the society may demand of him.

The above is the usual constitution of a merchants' association.

Meetings are conducted according to a definite plan. The hour is fixed at a time most convenient for the members to assemble; the president takes the chair and the meeting is declared open, providing

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RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH

IN CAKES  **IN TINS**

WELL-KNOWN AND RELIABLE. DURABLE AND ECONOMICAL. 3000 TONS SOLD YEARLY. DUSTLESS, LABOR SAVING, BEST IN THE WORLD. GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

there is a sufficient quorum to transact business. The following will be found useful in conducting such a meeting. The order of business being as follows :

ORDER OF BUSINESS.

1. Roll-call of officers.
2. Reading minutes of previous meeting.
3. Reading correspondence,
4. Report of officers and committees.
5. Unfinished business.
6. Payment of dues.
7. New business and remarks in the interest of the association.
8. Closing.

By the adoption of a plan similar to this much confusion may be avoided and the transaction of business greatly facilitated.

Fees are levied on each member as settled by the by-laws and the requirements of the association. By-laws are adopted regulating the conduct of the members and other items. The constitution may be changed or amended at any time, but usually due notice and a two-third's vote of all the members is required.

In all matters not laid down in the constitution Parliamentary rules of order and procedure usually are adopted in the government of all meetings.

The above is an outline of how an association may be formed and governed and may set those desirous of forming one on the right track so that they themselves may institute and successfully carry out similar organizations.

Anyone, pausing a moment in consideration, can perceive the benefits and the utility of an association like unto that outlined above. And the dream of the idealist is that all over our fair country such organizations should exist, united to each other through a parent stem that, in anything demanding their united and non-political, cooperative support, it may be forthcoming from every part of the Dominion.

MANITOBA GRAIN INSPECTED.

THE returns for the month of November of grain inspected both at Winnipeg and Emerson were issued recently by Grain Inspector Horn, and, as expected, proved a record-breaker, there being no less than 10,272 cars of grain inspected, making a grand total of 23,078 cars inspected from September 1, the beginning of the present crop year, to November 30.

This amount was made up as follows :
Wheat, 22,153 cars ; oats, 732 cars ; barley, 106 cars ; flax seed, 87 cars. Taking the average number of bushels per car, the total amount of grain inspected between the above dates is 19,458 390 bushels, made up follows :

Grain.	Ca s.	Bushels.
Wheat	22,153	18,386,990
Oats	732	878,400
Barley	106	106,000
Flax seed.....	87	87,000

Total grain inspected..... 19,458,390

The following table shows in detail the total number of cars of grain inspected during the months of September, October and November :

Grain—	Sept.	Oct.	Nov.
No. 1 hard.....	2,204	1,758	1,265
No. 1 Northern	1,819	2,139	3,205
No. 2 Northern	543	2,397	4,667
No. 3 Northern	15	276	183
No. 1 rejected.....	37	61	37
No. 2 rejected.....	7	19	15
Rejected	1	2	1
Condemned	9	2	2
Feed	2	5	23
No grade.....	156	977	336
Oats—			
No. 1 white.....	3	4	9
No. 2 white.....	83	79	236
No. 2 mixed.....	16	29	57
Feed	15	52	112
No grade.....	2	5	8
Rejected	0	6	16
Barley—			
No. 3 extra.....	5	6	1
No. 3.....	1	26	41
Feed	0	7	4
Rejected	1	1	2
No grade.....	0	1	3
Flax seed—			
No. 1.....	0	2	3
No. 2.....	1	12	32
Rejected	0	22	14
No grade.....	0	1	0
Total	4,927	7,579	10,272

During the grain year extending from September 1, 1899, to August 31, 1900, the total amount of grain inspected was 33,663 cars, or 28,252,300 bushels. For the period extending from September 1, 1900, to August 31, 1901, the total amount inspected was only 12,956,670 bushels. It will be seen from the above figures that for the first three months of the present grain year the amount inspected, 19,458,390 bushels, is nearly half as much again as during the whole of the previous grain year, and nearly two-thirds as great as for the whole year from September, 1899, to August 1, 1900.

THE MERCHANT FLEETS OF THE WORLD.

In a recent issue of Engineering an interesting comparison is made between the growth of the merchant fleets of the leading maritime nations of the world. The most remarkable increase in tonnage has occurred in the German fleet, which has nearly doubled during the last 10 years. The French fleet has not materially increased, notwithstanding heavy subsidies. The United States fleet has increased by only about 200,000 tons, and Norway, Russia and Sweden all show small gains. The following table gives the details :

	1890.	1900.
United Kingdom.....	10,241,856	13,241,446
United States	1,823,822	2,035,062
Danish.....	280,065	519,011
Dutch	378,784	530,277
French.....	1,045,102	1,350,562
German	1,369,311	2,650,033
Italian	816,567	983,655
Norwegian.....	1,584,355	1,640,812
Russian	427,335	720,901
Spanish	534,811	694,780
Swedish	475,964	637,272
Austro-Hungarian	269,648	416,084

In a computation of the exports of all the principal countries of the world it is found that the value of all the exports from the various countries in 1898 increased by over \$1,140,000,000 by the time they became imports at their destination ; and, while some part of this increase may be due to profits, insurance, etc., a large proportion of it was due to transport charges.

Ask our travelers for **BARGAINS** we are offering.

*There are four of them.
You want them.*

If they do not see you this week 'phone us. They are interesting.

Telephones 447
488
1258

LUCAS, STEELE & BRISTOL, Hamilton, Ontario

Be Sure to Secure a Stock of

CHRISTIE'S PLUM PUDDING

for your Christmas Trade.

Put up in one and two pound tins with key attachment.

CHRISTIE, BROWN & CO., Limited
TORONTO AND MONTREAL.

Goods that
are scarce

We have them

At right prices



- Whitings' Imperial Selects, in quarter-boxes
- Five-Crown Imperial Clusters
- Four-Crown Imperial Clusters
- Bevan's Connoisseur Clusters
- Rein's Black Baskets
- Bevan's "Bull" Brand Shelled Almonds
- Schisas' Vostizzas, beautifully cleaned
- Schisas' Casalina Patras, cleaned
- Messinese Fine Filiatra, cleaned

**ALL ORDERS PUSHED
OUT DAY RECEIVED**

JAMES TURNER & CO., Wholesale Grocers, Hamilton, Ont.

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**IN
STORE
NOW**

**NEW SEASON'S
FRUIT
NUTS
PEELS
CANNED SALMON.**

**THOS. KINNEAR & CO., Wholesale Grocers,
49 Front Street East, TORONTO.**

COFFEE PRODUCTION OF INDIA.

THERE were 215,405 acres of land under coffee in India in 1900, all situated in Southern India with the exception of 387 acres. Its cultivation is restricted for the most part to a limited area in the elevated region above the south-western coast, the coffee lands of Mysore, Coorg, and the Madras districts of Malabar and the Nilgiris, comprising 88 per cent. of the whole area under the plant in India. About 52 per cent. of this area is in Mysore, where there were 128,087 acres in 1900, and the plant is grown on 99,088 acres, being 40 per cent. of the whole, in the British districts of Coorg (68,596 acres), the Nilgiris and Malabar (30,492). In Madras there is no extensive cultivation except in these two districts and in Salem and Madura. Coffee is also grown, but on a very restricted scale, in Burma, Assam, Bengal, and Bombay. The fall in prices since 1897 has removed the stimulus which had been given for a few years to the further expansion of the coffee-growing area, while disease has combined with adverse climatic conditions to reduce the yield. The quantity produced last year was but little more than half the quantity produced ten years ago. Altogether 113,813 persons were employed on coffee estates (22,128 permanently and 91,685 temporarily), which is equal to one person to about 2.16 acres. The Indian producer is entirely dependant upon the external markets, which in order of importance are the United Kingdom, France, Ceylon, Asiatic Turkey and Persia, Aus-

tralia, Arabia, Germany, and Austria-Hungary. France is therefore India's second largest customer for coffee, and takes on an average about one-third of the whole quantity. It is consequently obvious that the Indian coffee producer has an intimate interest in the question of the application to Indian coffee entering France of a higher rate of duty than that imposed upon Brazilian coffee—a question with which the readers of this journal will be familiar. Coffee is not sold, as tea is sold, before shipment for export, and there is therefore no Indian quotation of price. The average price per cwt. in London for East-Indian plantation coffee in 1890 was 106s. 2½d., since when it has steadily declined, until last year, in consequence of the great expansion of the Brazilian production, it reached the lowest known level, viz., 47s. —Tea.

VITALITY OF THE TEA PLANT.

The following remarkable illustration of the vitality of the tea plant is given by a correspondent in *The Tropical Agriculturist*:—"In 1860 the agent of my firm at Chittagong sent a large quantity of tea-seed to Ceylon. This was planted in a nursery amidst coffee plants; the field of coffee was abandoned in 1862 and with it the nursery of tea. Twenty years afterwards the Chena—20 feet high—was felled and burnt off, and apparently all vegetation was destroyed. With the first rains, wonderful to say, the tea shot up most luxuriantly, as if it had only been cut down, whilst all the other plants burned off were killed."

NEW GRAIN GRADES.

At a meeting of The Western Grain Standard's board held at Winnipeg on December 3, at which were representatives from Montreal, Winnipeg and other western points, it was decided a new commercial grade for this season's grain crop should be established. So it was resolved that any wheat not fit to go into No. 3 Northern, and so graded by the inspectors shall be graded as a commercial grade. No. 4 wheat, at the discretion of the inspector. Alberta oats were also graded as follows:

No. 1, white Alberta oats shall be plump, clean, and free from other grain and weigh not less than 37 lb. per bushel.

No. 2, Alberta oats shall be reasonably clean and reasonably free from other grains, and weigh not less than 34 lb. per bushel.

A NEW KIND OF RANCH.

The Ontario Fishermen's Bait and Hatching Co., Limited, a new concern, has been formed, which has secured control of Coleman's Flats, Belleville, Ont. It will use them as a grasshopper ranch and will thus supply bait in abundance to the fishermen. Last year Captain Crawford had all the boys in the district catching hoppers for a cent a dozen, which he sold, and made a good deal of money. So this new concern also expects to make a good thing out of its ranch, as the grasshoppers breed fast, and will be well fed. This ranch is said to be the only one of its kind in the world.



For Christmas Trade

HAVE YOU IN STOCK

**MacLaren's Imperial
AND
MacLaren's Roquefort Cheese**

in white opal jars? If not, you had better order, for it's sure to be asked for.

The A. F. MacLaren Imperial Cheese Co., Limited, 51 Colborne St., Toronto.



Place your order now for

PRUNES

Prospects are, prices will be considerably higher in the near future.

THE DAVIDSON & HAY, LIMITED

36 Yonge St.

Toronto.

ST. MARYS CREAMERY'S SUCCESS.

At the fourth annual meeting of The St. Marys Cooperative Creamery Co., held at St. Marys, the auditors' report was the most satisfactory yet submitted. It stated that during the past 12 months the total milk received was 10,121,405 lb., an increase of nearly 3,000,000 lb. over last year. The total output of butter was 422,933 lb., as compared with 311,546 lb. for last year, showing an increase of 111,385 lb. The total amount received for this butter was \$72,986.64.

Since 1898, when the creamery was first inaugurated, there has been a steady growth in the price paid to their patrons for their butter. During the first year they obtained 14.05 cents per lb., while all last season the average amount received was 17.25 cents. Also in 1898, it took 24.58 lb. of milk to produce a pound of butter, while this year it only took 23.93 lb. for the same purpose.

During the four years that this concern has been in operation they have handled a total amount of 39,088,062 lb. of milk, from which there has been made 1,619,993 lb. of butter. For this they have paid out \$259,378.63. A dividend of 5 per cent. was declared for this season.

HEIGHT OF THE TEA PLANT.

The tea plant will grow a height of 20 feet, if left to itself, with a circumference of about the same, but it is kept down to 3 feet by constant pruning. After a year or two of plucking, the plant naturally loses vitality, to send forth abundance of new shoots; it then receives the unmerciful treatment of dismemberment; its branches are lopped off to such an extent that it looks utterly ruined. But

as though its vital parts had appreciated the rest, it bursts forth with renewed vigor, and in a few weeks is prepared for the ordeal of another year's constant plucking. It is the practice in some places to prune somewhat lightly every year, and in others to treat the plants with heavier pruning biennially.—Tea, London.

THE FISH TRADE.

A city business man informs us that the fish trade just now is looking black, especially in Brazil. Several cargoes recently shipped there did not realize nearly the sum anticipated. The price keeps good but by some juggling amongst the purchasers abatements on every cargo have been made. One load that was considered exceptionally good leaving here was, on discharging, found undesirable from the buyer's standpoint, who demanded and received £600 abatement. This is outrageous and very few firms can stand a loss such as this. In fact, they prefer to give up the Brazil trade entirely unless such steps are taken to prevent such downright robbery. The European market just now is not in a flourishing state, prices being very weak; and there is no prospect of advance for some time to come. Norwegian and French "lave" have been poured in making it impossible to dispose of our product. The prospects just now are not bright, although the quantity of fish held here is far from being up to the average.—Herald, St. John's, Nfld.

Thomas Pollock, late of Ruthven, Ont., has opened up a grocery store in Brookdale, Ont.

THE OLIVE HARVEST.

Californian olive growers are preparing to harvest their crop. In every orchard in the State the trees are loaded with the fruit, and the acreage devoted to the cultivation of olives is much larger this year than ever before. In recent years the yearly crop of olives seldom ran over 2,000 barrels, or, taking seven barrels to the ton, about 286 tons. The growers who sell their olives as they come from the trees have formerly received \$60 per ton for their product, or about three cents a pound. It costs one cent a pound to pick the fruit, thus allowing the growers \$40 a ton for their olives. This year the total crop of the State will reach 800 tons, or 5,600 barrels, an increase of 3,600 barrels over last year. The price this year has dropped 33 1/3 per cent. Olives now bring only \$40 a ton as they come from the tree, half of which goes to the pickers, thus allowing the growers only \$20 a ton.—Scientific American.

EARLY CLOSING AT BRANTFORD.

In Brantford, Ont., there is being gotten up a petition asking that all the stores be closed at 6 o'clock each evening excepting Saturday, when they are to be closed at 10 o'clock. To secure the desired legislation each trade has to get up a separate petition, signed by three-quarters of the persons engaged in each business. As soon as they have secured as many signatures as they can, these petitions will be presented to the city council, asking that a by-law may be passed enforcing early closing.

**UPTON'S****Jams, Jellies and Marmalade**

are the best value obtainable and it will not take your customers long to discover it.

Do not lose a customer because you have not these goods in stock.

The A. F. MacLaren Imperial Cheese Co., Limited, Toronto
SELLING AGENTS.

TORONTO RETAIL GROCERS' ASSOCIATION.

SIXTEEN or eighteen grocers were all that braved the wind and the cold rain on the evening of December 9 to attend this year's last meeting of the Toronto Retail Grocer's Association in St. George's Hall, Elm street. But the deficiency in numbers was more than made up by the great enthusiasm of those present. The president of the association, B. Panter, occupied the chair and called the meeting to order as soon as Secretary Edward Hawes was ready to read the minutes of the previous meeting, which, it will be remembered, was held to make arrangements for the association's waiting on the city council in support of the early-closing movement.

A report of the above-mentioned deputation was presented by T. Holmes, who stated that the aldermen seemed afraid to touch the amended by-law on account of the proximity of the local elections, and, as a result, no action had been taken by the Toronto City Council. This report was adopted.

F. W. Johnston then moved that \$50 should be taken from the general fund and devoted to an At-Home and oyster supper which he proposed should be held at the beginning of the coming year. R. B. Snow was the able seconder of this motion. But, after an interesting discussion, it was amended so that, instead of having a big oyster supper or banquet, the money so taken should be devoted to the serving of refreshments at each meeting as long as it would last.

The amended resolution was unanimously carried with great applause.

F. W. Johnston is to select two others, who will form a committee and dispose of this aforesaid amount for refreshment purposes.

A rather humorous report of the meeting in which some retail grocers organized themselves into a section of the Retail Merchants' Association of Canada was given by R. Davis, who had attended that gathering. In his opinion the whole affair was managed by two or three men who formed a sort of family compact and kept all the offices amongst themselves. He said that there was no retail grocers of any great influence, excepting, perhaps, one or two, attached to this new organization.

A committee consisting of David Bell, R. Robertson and W. J. Sykes was appointed by the president to look into the details and report to the executive regarding an annual ball and supper which they propose to have again next year, about

February, in the Temple Building, the place used on former occasions.

Edward Hawes was asked to continue in the secretaryship which he at present holds till someone else can be found who is capable and willing and has sufficient time at his disposal to fill the office.

As the picnic business of last summer had not yet been wound up, some of the prizes donated not yet being handed over, it was left to the executive committee to be attended to and the secretary was instructed to write to the donors of the prizes not yet received, asking them to send them in.

Some accounts were ordered to be paid, after which the nomination and election of officers for the ensuing year was proceeded with. The results of the elections were as follows:

President—W. J. Sykes (acclamation).
Vice-President—David Bell.
Treasurer—J. S. Schoales (acclamation).
Secretary—Edward Hawes (acclamation).
Executive—R. B. Snow, F. W. Johnston, J. Nolan, Robert Robertson.
Trustees—J. D. Bond (acclamation), A. White, T. S. Roberts.
Auditors—B. Panter, J. Kendall.

It was requested that each member should bring as many friends as he could with him to the next meeting, which will be in January 1902. At this meeting the reports of the various committees, secretary, treasurer, auditors, etc., will be submitted, and the retiring officers and others will make their addresses. The newly-elected officers will also have something to say.

The meeting then adjourned at 10.30 p.m.

NOW THE E. W. GILLETT CO., LIMITED.

The E. W. Gillett Co., Limited, Toronto, Ont., has made an application to the Ontario Government for a charter. This company has been conducting business in Toronto for nearly 20 years, and are well known as the manufacturers of "Royal" Yeast, Gillett's Lye, "Magic" Baking Powder, etc. During this time this company was working in connection with an United States concern, but now as the company is organized, the business will be an all-Canadian one. The capitalization of the concern is \$300,000, and the provisional directors are: E. W. Gillett, Wm. Dobie, and George Hepburn.

THE CANADA BEET SUGAR CO.

In the County of Waterloo canvassers are hard at work amongst the farmers endeavoring to secure contracts for the required acreage of beets as a guarantee to The Canada Beet Sugar Co. that when the

sugar factory is completed there, the supply of beets necessary to keep it running will be forthcoming. Three thousand acres have already been secured, and as soon as 2,000 acres more are assured the company will commence building operations on their sugar factory, which will cost about \$700,000. This plant will for the first year require 500 tons and for the second 1,000 tons every 24 hours to keep it running. The necessary seed will be furnished to the farmers, which can be paid for with beets at the rate of \$4 per ton. For the second and third years 33 $\frac{1}{3}$ c. per ton for every 1 per cent. of sugar in the beets will be given.

The trip made recently from Waterloo county, by a number of business men and others interested, to Michigan proved the possibilities of the industry, and no difficulty ought to be experienced in securing the necessary contracts, as Waterloo is the wealthiest county in the Province, and it will not be necessary to seek for outside capital to carry out their project.

SUNDAY CLOSING IN MONTREAL.

The Montreal Retail Grocers' Association held a very enthusiastic and well-attended meeting last Thursday night at the Monument Nationale, when, besides discussing important matters, 25 grocers were admitted to membership.

Ald. Turner presided. The first matter that was brought up had been mooted at the previous meeting and had created considerable discussion in other trade bodies. This was the matter of Sunday trading. It is felt that there are a large number of shops that keep open on Sunday under one pretext or another, and deprive law-abiding grocers of a considerable amount of business. It was decided to petition the city council to enforce the by-law. Ald. Turner promised to bring the matter up before the council, and it is likely the grievance will be ameliorated.

A campaign will be commenced to have the licence law amended at the next session of Parliament, and Secretary Dixon was instructed to send a letter to all the principal grocers in the Province of Quebec, asking them to assist the Grocers' Association to accomplish this object.

THE ST. JOHN, N.B., ICE CO.

The St. John Ice Co., St. John, N.B., held a meeting last week and elected their officers as follows:

President—Walter O. Prudy.
Vice-president—J. Fraser Gregory.
Secretary-treasurer—James Dart.
Directors—James U. Russell, James D. Scely, L. T. Crosby, D. J. Purdy, M.P.P.

A dividend of 6 per cent. was declared, which will be paid on December 15.

It is not good policy to offer substitutes for Royal Baking Powder, nor to sell the cheap alum powders under any circumstances.

The consumer whose trade is most valuable wants the best and purest goods, and in baking powder this is the "Royal." If he does not find the Royal at your store he will go elsewhere for it, and in so doing there is a liability that he will carry all his orders with him.

THE TEAPOT IN INDIA.

By SIR EDWIN ARNOLD.

IN a recent speech upon the Assam labor question Lord Curzon made a suggestion which may prove to be the beginning of a new era in India. Full of ideas as is the accomplished Viceroy, I am inclined to think that the most brilliant and fruitful of them all was set on foot when his Excellency asked why India could not be induced to drink her own tea. Why not, indeed? we may well inquire. It is known that she grows the best tea in the world, and Assam, indeed, is the original mother-country of the little bush which has become so famous and necessary. Yet, as a matter of fact,

HARDLY AN OUNCE

of tea, black or green, is consumed by Indian natives; it is still as strange and foreign to them as it was to Mr. Pepys when, on September 28, 1660, he wrote in his diary: "I did send for a cup of tea, a China drink of which I had never drank before." That was the beginning of the "cup that cheers" in England, and it was about the same time when the chairman of The East-Indian Company, writing to Calcutta, added the famous postscript to his letter, "Tell our agent to buy and send hither six pounds of the best tay he can gette." And now what a business it is! Indian and Ceylon between them do an enormous trade, which has quite outpaced the tea-gardens of China and could and will be greatly extended. Japan and the Celestial Empire are their principal rivals, but

JAPAN DRINKS A GREAT DEAL

of her own and sends all the surplus to the United States, the world in general, which in this case really means Russia, America and England being supplied, the first-named entirely from China, and the others from the general market. Now it would be an excellent thing if India would take to the drinking of tea. That it may become a universal and popular beverage is proved by Japan, where, taken without milk or sugar, its use is constant and pervading. Many other nations have

SPECIAL DRINKS.

The South American takes his "mate"; the African his "pombe"; the Polynesian "kava," and so on. But the Hindoo has always been contented with simple water. I hardly know of any other potable among them except the liquid in which rice has been boiled, which they call "conjee," and sometimes, perhaps, milk and water, with a little spice in it. The Hindoo housewife does not make stews nor soups— forbidden these things by her creed—and very rarely does she provide anything like a vegetable broth.

MOST OF THE HOUSEHOLD FOOD,

such as chupattis, grain, etc., is cooked on sheets of iron, the saucepan coming very little into the domestic cuisine. The Hindoo housewife knows nothing of cocoa or chocolate, and has never even tasted that coffee of which her Mohammedan sister partakes. But what an excellent thing it would be if Lord Curzon's idea should make her a tea-drinker. Taken as the Japanese take it, pure and simple, without cumbrous paraphernalia, tea-

drinking would well suit the population. First of all it would, as in Japan and China, lead to the general habit of boiling all the drinking water. That one custom

WOULD SAVE LIVES

by hundreds of thousands, for the peasants, once habituated, would take cold tea with them to the fields, and avoid for themselves and their children the terrible evils of the village-tank. Next, tea, though only slightly nourishing, prevents waste of tissue, and helps food to assimilate; so that the trifle spent in a cheap but good leaf would be well repaid. Thirdly, it is a social cup, conducive to conversation and family peace, and would be a great boon to the patient, gentle womenfolk who have such few pleasures.

Of course, there must be no question of five o'clock fashions and

ELABORATE TEA EQUIPAGES.

A kettle, a teapot, and some cups should comprise all the machinery necessary. Milk and sugar are innovations introduced by the West; and spoons, plates and cream-jugs, are not in popular knowledge. Every morning the Hindoo household sends forth a mother, an aunt, or a sister to the village well, where the chat of copper, brass, or baked clay is filled to the brim, corked with a tuft of convolvulus or lemon-grass, and carried back to the hut for the day's consumption. The cooking-stove is a hole in the ground with a few stones, the fuel charcoal or cow-dung cakes. Everything is primitive, and will remain so. Yet, if once Lord Curzon's good idea should strike root into the soil, I hardly know

WHAT BOON COULD PROVE GREATER

than tea-drinking established as a habit among the Hindoos. Besides the countless lives saved by boiling the water, the homes made pleasant by the little social graces which cluster round the teapot, and the pride and comfort of a little luxury embellishing daily life, it would be a stupendous lift for the tea industry of the land. Accordingly the Viceroy's suggestion has been intelligently taken up. An official crusade for the propagation of the teakettle has actually been started. We learn from a high Indian authority: "A tea-distributing agency has been formed, and Messrs. Andrew Yule & Co. have undertaken the work of distribution for three years without remuneration except out-of-pocket expenses. The Tea Association has given a grant of 40,000 rupees. The large agency houses, headed by Messrs. Finlay, Messrs. Muir, Messrs. Yule, Messrs. MacNeill, Messrs. Octavius Steel, and others, have agreed to contribute three-quarters of a million pounds of tea annually. With the present low prices, the native consumption is expected to reach 15,000,000 or 20,000,000 pounds.

THE OUTLOOK.

Mark how splendid is the outlook of all this! Talk of storms in a teacup; here is promise and potency of golden profits for the planters, enhanced revenue for the Government, and health and pleasure for a population of 250,000,000, all enshrined in a tea chest. If the notion took root, Assam and Cachar might safely double their tea-gardens; the English potters

might make a little fortune in each district by turning out such utensils as native taste would demand, and although sobriety is a virtue which few Hindoos have to learn, the use of tea is everywhere seen, and above all in Japan, to be the greatest friend of temperance and gentle manners. There is

A WHOLE GOLD MINE

in the idea of supplying Indian railway travellers with hot and cold tea in place of the untempting and rather perilous water jars now on offer at all stopping stations. Cold, weak tea is probably the best and safest beverage for thirsty throats; and if Lord Curzon's suggestion led to nothing more than a growing habit of boiling drinking water it would be a result worth any efforts. Only too much must not be hoped for. The Hindoo is beyond all men cautious, conservative, and cast-ridden. The tea he uses would have to be specially grown, prepared, and guaranteed, and the Brahmins and higher classes must first be won to the teapot. Perhaps something classical might be found in the scrolls of Hindoo mythology which would sanctify and recommend the tealeaf, as has happened in the case of the sweet basil. In front of almost every Hindoo door will be seen a square earthenware pot marked with rude figures in colored chalk, and containing a dwarf shrub. This is

THE HOLY TULSI,

the plant consecrated to the protecting deity; and the Indian housewife would as soon forget to grind the day's grain in the little stone mill as to pour the morning water over the Tulsi-plant on her doorstep. My good friend, Sir Mountstuart Grant-Duff, who, like King Solomon, knows the eastern flora from the cedar to the hyssop, could find, I am sure, something charming and authoritative about that plant which, indigenous in Assam, has borrowed its name of "Teha" from China, and is least of all known in the land where it grows best and most naturally. If, then, Lord Curzon can teach India to drink tea he would, in my judgment, deserve for ever to rank among her greatest benefactors. —Daily Telegraph.

TRADE CHAT.

BYAM & SON have purchased the Lancashire block, Millbrook, Ont., which they are repairing and fitting up preparatory to opening out with a full stock of general merchandise.

At Woodville, Ont., there has been a public meeting held with the object of organizing a poultry cold storage company.

Snelgrove Bros., general merchants, Fort William, Ont., have closed all their books and have started to do business on a strictly cash basis.

Naisbitt & Co., flour and feed merchants, Milton, Ont., are building an addition to their store to accommodate their growing business.

The general store, recently vacated by P. W. Armstrong, on the town line between Cayuga and Oneida, near Hagersville, Ont., has been reopened by R. S. Hall.

In consequence of Thos. Earle's failure in Victoria, B.C., two other firms, The Clavoquet Fishing Co., and W. A. Jamieson, both of Victoria, have been forced to the wall.

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JUST A WORD TO THE MERCHANTS THAT
 HAVE DELAYED ORDERING THEIR XMAS SUPPLY OF

MALAGA RAISINS and ELEME TABLE FIGS.

AT PRESENT OUR STOCK IS COMPLETE—BUT—WILL NOT LAST LONG.
 ORDER AT ONCE BEFORE THE ASSORTMENT IS BROKEN.

THE EBY, BLAIN CO., LIMITED
WHOLESALE GROCERS, Etc. TORONTO.

WHEN BUYING COFFEE REMEMBER "KIN-HEE" AND THE FAMOUS QUICK COFFEE POT.

HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusual large sale this season.

Lucas, Steele & Bristol have holly in cases and half-cases.

John Sloan & Co. are offering a dark sugar for the Christmas trade.

Lucas, Steele & Bristol offer "Wheat Marrow" in cases, at \$2.40 per case.

New Grenoble and Marbot walnuts in stock now with W. H. Gillard & Co.

T. Kinnear & Co. are offering last season's Californian raisins at low prices.

A shipment of newly-shelled Grenoble walnuts has reached John Sloan & Co.

"Aroma" coffee, whole and ground, in 1 lb. tins, is put up by W. H. Gillard & Co.

Peels in 1/2 and 1-lb. packets; also dates and figs, are offered by Lucas, Steele & Bristol.

W. H. Gillard & Co. are offering Californian raisins in 50-lb. boxes at low figures.

The Davidson & Hay Co., Limited, who are large dealers in figs this season, report large sales.

Clemes Bros. have to hand their first car of "Lion" brand navels and they report a good demand for them.

Warren Bros. & Co. have been appointed agents for the "Victor" brand of maraschino cherries in glass bottles.

Henri Jonas & Co., Montreal, are prepared to fill orders for any quantity of choice truffles that dealers may require.

Henri Jonas & Co., Montreal, have still a few dozen of their fancy fruit syrups, put up in attractive, tasty decanters. It is only a few weeks ago that

the firm received 500 cases of these syrups.

Poultry dressing, sage, savory, pastry spice, etc., may be had from Lucas, Steele & Bristol in pretty screw-top tins.

W. H. Gillard & Co. have a nice assortment of trout, herring and whitefish, in 100-lb. kegs, which they are offering from lake points.

The "Ozo" Co., Limited, Montreal, are offering the trade an extra choice assortment of Ceylon and Japan teas at reasonable prices.

E. D. Marceau is offering some nice Ceylon teas at 15, 17 1/2 and 20c. in half chests. He has also a large stock of low-grade gunpowders.

Henri Jonas & Co. announce that they have just received a fresh supply of French prunes from Violette & Co., Bordeaux, which will be particularly suitable for the Christmas trade.

PAKENHAM, ONT.

Green Ceylons are taking fine, and I think Japans are a thing of the past here.

THE ABOVE IS AN EXTRACT FROM A LETTER RECEIVED RECENTLY.

RED ROSE TEA in Ceylon Green, Black or Mixed, will help increase any merchant's business. If you are not handling it, ask the opinion of some other merchant or a commercial traveller in some other line of business.

T. H. ESTABROOKS, TEA IMPORTER AND BLENDER, ST. JOHN, N.B.

"Superior" Breakfast Cream

(CEREAL)

It is a new thing and good to eat. It is the pure life-building portions, phosphates and gluten, from the world's best and most northern-grown wheats of Manitoba and the Canadian Northwest. It is the latest and greatest natural food diet for the development of bone, brain and muscle in youth, and the retaining of strength and vigor in old age.

3-dozen 2 1/4-lb. packages to the case.

MANUFACTURED BY **North-Western Cereal Co., London, Ont.**
 Manufacturers of SUPERIOR GLUTEN FLOUR.

Business Will Pick Up!

Windsor Salt won't accomplish miracles but it will certainly add to the character of your general stock. Even if you do not care to sell the highest quality of goods, "business will pick up" when customers find you selling "the best salt."

Sell Windsor Salt

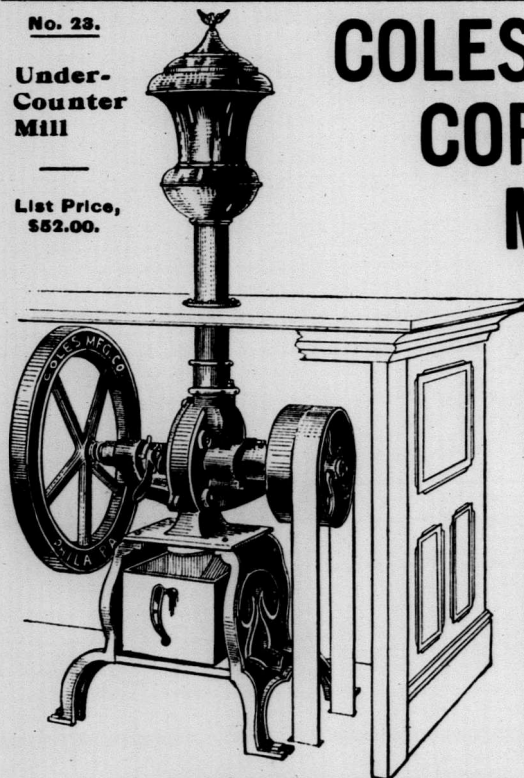
and you sell the best Salt there is or can be. Try it if you never have—try it for your customer's sake, if not your own. Ask your wife to use it and trust to her opinion. She's not so different from other women—you'll certainly believe her if you won't believe us.

THE CANADIAN SALT CO., LIMITED,
Windsor, Ont.

No. 23.

Under-
Counter
Mill

List Price,
\$52.00.



COLES COFFEE MILLS

None better for
Granulating or
Pulverizing.

Our mills will
Pulverize with-
out heating Coff-
ee.

Every Coles
Coffee Mill has a
Breaker that
breaks the Coffee
before it enters the
grinders, thus re-
ducing wear of
grinders.

**A GREAT
LABOR-SAVER.**

Our Grinders
wear longest.

Agents: TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
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GORMAN, ECKERT & CO., London, Ont.

**COLES MANUFACTURING CO., PHILADELPHIA,
PENNA.**

Twenty-Nine Days Voyage to the Tropics

STARTING FROM HALIFAX AND PROCEEDING
TO BERMUDA, ST. KITTS, ANTIGUA,
DOMINICA, MONTSERRAT, ST. LUCIA,
AND BARBADOS BY PICKFORD & BLACK
STEAMERS—Return to St John in 29 days.

S.S. ORURO, Dec. 16.	S.S. ORINOCO, Jan. 27.
S.S. BENEDICK, Dec. 30.	S.S. ORURO, Feb. 10.
S.S. OCAMO, Jan. 13.	S.S. BENEDICK, Feb. 24.

Inquire of R. M. MELVILLE, Toronto.

" " ROBERT REFORD & Co., Montreal.

" " SCHOFIELD & Co., Limited, St. John.

" " PICKFORD & BLACK, Halifax.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

GOING OUT OF POLITICAL LIFE.

IT is with regret that we learn of the decision of Col. Prior, of Victoria, B.C., to retire from politics, either Provincial or Dominion.

He is the type of man of which we have altogether too few in political life, namely, the practical business man.

No doubt politics had some attraction for him; but it must have entailed a good deal of sacrifice on his part to take so much of his time from the hardware business of which he is the head, to devote himself to the affairs of his country. For the time he has been in public life he is deserving of the thanks of those who stand with this journal in preferring the practical business man in Parliament to the man who makes politics a profession with a view to advancing his own interests.

It matters little or nothing what a man's party predilections may be as long as he is a practical business man with a good fund of common sense. Business men are gradually recognizing this. And just as

they recognize and practice it will the personnel of our legislative bodies improve.

The respective political parties in Ontario are at present engaged in selecting their standard-bearers for the contest which is to come off at the polls a few months hence, and it is to be hoped that at the party caucuses the business men are exercising their influence on behalf of business men as their nominees. Now is their opportunity. And an opportunity cannot be grasped after it has gone by.

A MEAN MERCHANT.

AVOID meanness, for there is no trait which tends to bring a merchant more readily into disrepute with his customers.

We have in mind a certain retail merchant whose trait of meanness at times leads him pretty close to the verge of dishonesty.

One thing, for instance, that appears to be a common practice with him is in regard to the value he attaches to the United States 10c. piece. If he takes it in over the counter from a child, he reckons it at 8c., but when he gives it out in change he values it at 10c. We know of a family who was curious enough to experiment with him in this particular, and the results were invariably the same.

Another way in which the merchant exhibits his meanness is in adding on a cent here and there to an account when children are sent to pay it. For example, one of his customers who runs a weekly account has discovered that he has been in the habit of adding an additional cent per pound or cent per dozen, as the case may be, if between the time the goods were bought and the time they were paid for the market price had appreciated by that amount. This, of course, he only did when children were sent to pay the accounts, which makes the practice all the more detestable.

A GOOD TRADE SIGN.

The returns regarding the bank clearings in Canada continue to afford a good deal of food for satisfaction.

During November the returns aggregated \$163,188,409, an increase of 8.6 per cent. compared with the same month a year ago. For the 11 months ending November the

returns aggregated \$1,694,440,211, or 17.1 per cent. in excess of the corresponding period of 1900.

It is evident that as long as the bank-clearings' barometer reads so favorably we need not have much concern regarding the trade conditions of the country.

AN UNEXPECTED REVERSION.

DURING the month of November it was a pretty unanimous opinion of the trade that we were to see a marked reversion from the high prices that have been ruling on pork and all hog products for some months. There has been a light supply of hogs all summer—not nearly great enough to supply the demand. It was thought that the high prices that had been ruling would lead to extensive hog-raising both in Canada and the United States, that this fall would see heavy marketing of hogs, and that prices would decline proportionately.

Although this prediction developed into partial truth, and values did decline quite a number of points in November, the bear movement has ceased and a recovery has been going on during the past two weeks. Chicago has advanced 150 points, and it would appear that we are again to see a continuation of very high prices on pork and lard. Lard is 10c. per pail higher on the Montreal market this week, hams, 1c. per lb. and pork, 50c. per bbl. higher. Pork-packers are taking all the hogs offering at 6¼c. live weight and complain there are not enough. Dealers have infinite difficulty in securing sufficient supplies, either from our Canadian or from United States packers.

A circumstance that has upset nearly everybody's calculations has been the high price of corn. It seems that the large line of hogs that has been coming into Chicago has been forced upon the market because the farmers have had no corn to feed them. A statement just at hand points out that the November run of hogs last year averaged 242 lb., and this year only 218 lb., a decrease of 24 lb. per hog. Students of the market take this as an indication that farmers are marketing every available hog, and that the supplies are likely to become smaller, rather than larger. Stocks of lard at the world's ports are 30,000 tierces less than last year. All of which would indicate that pork and lard will not be cheaper, and may possibly be higher, until the spring months.

STRONG STATISTICAL POSITION OF TEAS.

If statistics are any criterion as to the market condition of any commodity, those relating to tea should incline one strongly to the opinion that high, rather than low, prices are likely to rule during this season.

From figures which have recently been gathered from various sources it is estimated that the shipments of tea this season will be at least 44,000,000 lb. less than last season. Up to a recent date the shipments of China teas were 30,000,000 lb. short of last year; those from India 10,000,000 lb. short, while those from Ceylon and Japan were 2,000,000 to 3,000,000 lb. less from each country than they were a year ago.

Our information this week from all sources indicates a strong market for all descriptions of teas, particularly in China greens, which are almost unobtainable. A small shipment of fine gunpowder was received on the Toronto market this week, but the price asked the wholesale trade is 30 to 35c. per lb.

In London, England, there appears to be some stocking up as a protection against a further increase in the duty on tea. The possibility of an increase in the duty on tea is, however, so small that teamen would scarcely think it worth while to protect themselves were it not for a realization of the fact that the future of the market favors higher prices, and that, therefore, very little risk is being run by anticipating requirements. Both the Calcutta and Colombo markets are also firm. The strength of the market centres largely around teas for price.

From what we can gather regarding the statistical position in Canada, very few teas are held in first hands in London, Hamilton or Montreal, while in Toronto teas for price are becoming scarce, both in Indian and Ceylon descriptions. During the past week in Toronto there have been transactions in some good-sized lots of low-grade

Indian and Ceylon teas. The price of low-grade spot teas in Canada is below that ruling on the London, Eng., market. Consequently, there is, at the moment, little or nothing doing for shipment from that point.

AFFAIRS OF THE ROSS TEA CO.

A NOTICE bearing date of December 4 has been issued to the creditors of the Ross Tea Co., Toronto, announcing that the assets of the company have been sold to Mrs. Jennie Ross, wife of the owner of the business. The letter reads as follows:

RE ROSS TEA CO.

DEAR SIR,—Owing to action being taken by one of the largest creditors, Mr. Ross thought it proper to consult his creditors as to the proper course to be pursued in view of the fact that he was unable to meet his liabilities.

At a meeting held at my office on November 29 the creditors approved of the sale to Mrs. Jennie Ross of the assets of The Ross Tea Co. for the sum of \$500, notes for which sum are to be placed in my hands, and, on payment, distributed pro rata among the creditors after deducting necessary expenses. The advisability of disposing of the assets in some other manner was fully discussed, but the creditors were unanimously of the opinion that the proposition of Mrs. Ross would realize more for the creditors than any other way of disposing of the assets and much more than by an assignment for the benefit of creditors.

After collection of these notes you will receive a dividend upon your claim, particulars of which please forward to me.

Yours truly,

RICHARD TEW.

Toronto, December 4, 1901.

Upon inquiry, it is learned that such a meeting was held, at which were present creditors whose accounts were \$100 or over in amount. And, as long as the assets were sold at a figure approximating their value, such a transaction as that reported is legal. What strikes one forcibly is the small value that is placed upon such a concern as The Ross Tea Co. The inventory, however, discloses nothing more. The quantity of tea in stock was only about 100 lb., while the rest of the assets were largely made up of one tea-packing machine, office furniture, labels and other printed matter, and \$200 collateral in the bank, which last-named item is understood to have shrunk to about \$70, on account of returned drafts.

The action referred to was taken by the Lipton Company to recover the amount of

\$1,250 due on notes which had matured but had not been retired. The action came before the court in Toronto about November 26 or 27, and when an effort to induce the Lipton Company to drop the case and share pro rata with the rest of the creditors proved abortive, the mutiny referred to was held, the object being to consult the other creditors before judgment was given. At this meeting, as already pointed out, Mr. Ross was advised to sell the assets to Mrs. Ross, which, as already pointed out, he did. The Lipton Company also holds additional notes against the company which are not yet due. They are said to be at least equal in amount to those upon which judgment has already been secured.

Prior to the writ being issued by the Lipton Company, the Ross Company offered to pay 100c. on the dollar, provided the former company would accept notes covering a period up to 18 months. This it agreed to do, provided the notes were endorsed, but to this the Ross Company would not consent, and the issuance of the writ followed.

The notes which Mrs. Ross has given for the assets cover a period of from two to six months.

The total liabilities of the company are about \$6,000. Against this are assets of \$500, minus the amount to be deducted for necessary expenses. Unless this sum is augmented from some other source, it is evident the outlook for the creditors is very poor, indeed.

The Ross Tea Company was started by Mr. Ross shortly after the Monsoon Tea Company, of which he was manager, was sold to G. F. & J. Galt a little over a year ago. The amount of capital he put into the business was about \$5,000. The financial difficulty of the company is said to have been brought about largely from excessive expenditure in advertising matter, some \$10,000 having been thus expended.

STRONGER CURRANT MARKET.

The currant market in Greece has taken another bullish turn, there having been two or three advances during the week. The aggregate advance is about 2s. per cwt.; and later cables say the tendency is still upward.

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TRADE IN COUNTRIES OTHER THAN OUR OWN.

DURING the past week speculative interests have been very busy among canned-goods distributors, tomatoes, of course, getting the most attention; corn and peas have been in active movement. As we anticipated, the question of futures is already developing as one of the most important for the new season, and quite a number of contracts have been signed for peas, corn and tomatoes of the pack of 1902, prices, however, being generally left open. The holders of tomatoes at present appear to be very much inclined to reap the harvest that is in sight. The activity in tomatoes during the past week has naturally resulted in putting quotations a peg higher. Standard No. 3 are quoted at \$1.05 to \$1.10; extras, \$1.20; standard No. 2, 80 to 85c.; gallons, \$3.20 to \$3.50.—The Trade, Baltimore, Md., Dec. 6.

CALCUTTA TEA SALES.

Sales on Friday, the 1st inst., totalled about 26,000 packages, most of which were disposed of in the auction room. The quality, generally, was again good average, although here and there inferior tea was shown from the Dooras. A better selection from Darjeeling was before the trade, and sellers were fortunate to meet a particularly strong demand and keen competition; indeed, the spirited bidding for these kinds was the feature of the sale; otherwise there was no change in the tone of the market. It was again strong and active, and certain types of high-class tea were dearer; on the other hand, for plain liquoring sorts and commonest descriptions there was no inclination to follow the smart advance last week; if anything, these kinds were a shade easier, though they were not quotably lower. This was to be expected, as it is not unlikely that the recent advance on the home market may prove to be spontaneous, coming as it has before London has handled one-third of this year's crop.—Planting Opinion, Madras, November 9.

PROVISION-TRADE OUTLOOK IN THE U. S.

The week has shown added speculative excitement. It has been provoked among the outsiders, particularly not only by the showing of stocks of the products, but by the rapid advance in prices of corn. Indeed, the corn influence has been uppermost. As the season advances the short crop of the grain appears most significant. Some feeding sections are either out of supplies of corn, or hold moderate quantities of it, and believe that arbitrary prices will prevail before the close of the season. In many localities feeding of wheat is compulsory. Indeed, this wheat-feeding, to which we alluded a fortnight or more since, has been recognized this week in a general way as of quite an extensive order. But the prices of wheat now are advancing as rapidly as corn, and it would seem probable that wheat would be fed in a more conservative way, except in sections where it is impossible to get corn, ex-

cept by buying it at neighboring markets. It rather looks, however, as though all of the possibilities of the grain markets were being discounted, that the advance is coming too soon, and that the outsiders, as speculators, were all trying to get in before the limit of prices was reached and that the general situation of the grain was swept along to limits not perhaps warranted by actual supplies at present, or the needs for consumption. We, however, have all along contended that the hog crop is a large one, well up to that of the previous year, possibly exceeding it, and that the requirements of grain consequently by feeders are liberal. But the fact that hogs are being marketed in an urgent way, that a larger number of them than in ordinary seasons are of poor weights, means that there is as careful use of the grain as possible, while the materially diminished export movement of corn as against last year, means something in losing effect from the remarkably short corn crop. There is no reason, however, why this should not be a season of remarkably high prices, not only for corn, but for hog products and those commodities associated with hog products, such as cotton oil, etc.—National Provisioner, December 7.

BRITISH CURRANT MARKET.

The wise precaution of having fruit at this particular time ready for immediate delivery has caused the duty-paid clearances of currants to be heavy, but market transactions with dealers commence to show the falling off which is generally expected at so late a period of the year. An absolutely reliable statistical position is very difficult to obtain; in consequence there is a want of confidence in the future, and a great indisposition on the part of dealers and grocers to carry heavy stocks into the new year. The first endeavor of the present season on the part of speculators to force the hand of the trade was made at the end of last week, and the field of operations selected was Vostizza fruit. This growth was forced up about 2s. per cwt., but only a few regular buyers were induced by the manoeuvre into making purchases at the advanced price. How completely unjustified was the proceeding may be gathered from the fact that in less than a week the greater portion of the advance has been again lost, and ordinary Vostizza fruit is now again to be bought at the lowest price touched during the season. The immediate result of the increase in the price of Vostizza has been to accentuate the demand for Provincial and Patras, which growths are this year of such excellent quality as to satisfy all requirements, except the most fastidious, and the present range of prices is quite as high as can be reasonably warranted.—Produce Markets' Review, November 30.

VALENCIA RAISINS IN ENGLAND.

The supplies of Valencia raisins considerably exceeded the expectations of everyone connected with the trade, and buyers showed a good deal of reticence, not knowing what the effect would be. It soon became evident that a decline would have to be instituted before business would be freely done, and a drop of 2s. proved to be sufficient to start the trade, and a considerable quantity changed hands. Towards the latter end of the

week a firmer tone prevailed, and prices of the lowest grades advanced 1s. per cwt. The merchants, however, were not anxious sellers, preferring to wait the result of next week's market, which they appear to regard with confidence. The shipments afloat are considerably smaller than last week, and the time is now getting short for further supplies, so that in the event of the annually prophesied rush in December, which very rarely comes about, the holders would be able to obtain handsome prices for their remaining stocks.—Produce Markets' Review, November 30.

CANNED SALMON IN LONDON.

With so many articles of interest attracting the attention of grocers, it is not surprising to find this week a slight falling off in the demand in this branch of trade. Although the present low rates for salmon have induced many to hold larger stocks than usual at this time of the year, it has had a contrary effect on others who have postponed buying in the hope of even further reductions. At present the position is stronger than for some time past, spot stocks are being rapidly reduced, and as a small quantity has been shipped by the overland route this season, the greater part being by sailing vessels which will not arrive before next March or February at the earliest, it is the general opinion that salmon is as cheap to-day, if not cheaper, than it will be for the next two months.—Produce Markets' Review.

MANITOBA'S BIG GRAIN YIELD.

THE following figures, denoting the total yield of Manitoba's grain crop of 1901, have been gleaned from the Government crop bulletin, issued on the 11th inst.

Wheat, 2,011,835 acres under crop; average yield, 25.1 bushels; total yield, 50,502,085 bushels. Oats, 689,951 acres; average yield, 40.3 bushels; total, 27,796,588 bushels. Barley, 191,009 acres; average, 34.2; total, 6,536,155. Flax, 20,978 acres; average, 12.7 bushels; total, 266,120 bushels. Rye, 2,707 acres; average, 23 bushels; total, 62,261 bushels. Total grain crop of the Province is 85,179,858 bushels.

Potatoes, area in crop, 24,429 acres; average yield, 196 bushels; total yield, 4,797,433 bushels. Roots, area, 10,214; yield, per acre, 286; total yield, 2,925,362. Poultry disposed of by farmers, turkeys, 77,220; geese, 33,940; chickens, 306,365.

New buildings for farm-houses, etc., in rural districts only (not applying to villages and towns), total value, \$1,431,880.

Land prepared for crop of 1902, by acres—Breaking, 149,305; summer fallowing, 559,505; fall ploughing, 767,150. Total area prepared for next year's crop, 1,475,960 acres.

Butter marketed by farmers, 1,748,090 tubs; average price 14.4 cents. Total value, \$395,965.08. Summary of dairy products, dairy butter, 2,748,090 tubs, price, 14.04 cents, value, \$395,540.82. Creamery butter, 2,460,650, price, 17.98 cents, value, \$442,424.87. Cheese, 1,039,392 pounds, price, 8.5 cents, \$88,348.32. Total dairy products, \$926,314.01. Live stock in Province—horses, 142,080; cattle, 263,168; sheep, 22,960; pigs, 94,680.

KEEP POSTED ON YOUR BUSINESS

and please don't hug yourself with the delusion that you can't be taught, or that there's nothing to learn. Such conclusions as these have often had fatal terminations—that is to say, fatal so far as your worldly interests are concerned.

Any man that has only half studied the Tea situation for the past year must readily admit that Japans are passing through a crisis, and one that they will never recover from. Their young and relentless rival,

"SALADA"

Uncolored
Ceylon
Green Tea

is slowly but surely driving them to the edge of the precipice of public condemnation. After a while—not long to wait—over they'll go, and be a relic of the past, like China Black Teas.

Make no mistake, this is about the safest kind of a prophecy you can pin your faith to. But, if you are an anxious inquirer, we have some further interesting remarks that we shall be glad to make on request.

Address, "SALADA," Toronto-Montreal.



For Christmas Trade

LILY WHITE GLOSS STARCH IN BEAUTIFUL TOY TRUNKS.

A trunk can be sold empty for 20c, leaving cost of Starch about 4½c. per lb. Retails at 10c.

TALK ABOUT PROFITS!

**The Brantford Starch Works, Limited,
BRANTFORD, ONTARIO.**

Orange Marmalade

Pure goods, in glass and bulk. There is a very small stock of these goods in Canada. The sale of Orange Marmalade is increasing every year.

THE CANADA BISCUIT COMPANY, Limited

Office Phone: Main 3624.
Warehouse Phone: Main 3676.

King and Bathurst Streets, TORONTO



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MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

TORONTO, December 12, 1901.

GROCERIES.

A GOOD business is being done by the wholesale houses this week in all such seasonable lines of goods as foreign dried fruits, nuts, etc. The scarcity of Valencia raisins noted in last week's issue is becoming more pronounced, and, according to cable advices, there is a firmer tone to the market in Spain. In currants, there have been two or three advances in the primary market since our last, and prices are fully 2s. higher. The spice market continues firm, particularly in pepper, which is higher abroad. The sugar market is steady as to price, but the demand is not as brisk as it was. On account of the higher prices on corn syrup, there has been a good demand for bright sugar syrup. Only a moderate business is being done in molasses. Canned goods of all kinds are still only in moderate request, but prices rule steady, particularly on tomatoes, of which further shipments to the United States are reported. Although the outside coffee market has shown a little easiness, prices are still above the views of importers here. There have been a number of transactions in good lots of Indian and Ceylon teas on the spot, and the outside markets rule firm on all descriptions. China green teas are still scarce and high, although we hear of some shipments arriving on the local market this week.

CANNED GOODS.

The situation in canned vegetables remains much about the same as a week ago, there being only a hand to mouth consumption. Prices, however, rule steady, particularly on tomatoes, which are quoted at 82½ to 85c. The idea for corn and peas is 80c. up. We hear of further shipments of tomatoes to the United States, one eastern cannery having sent out a lot to Minneapolis within the last few days. One of the representatives of this cannery told THE CANADIAN GROCER that this shipment had

disposed of all the tomatoes which it had for sale. There is a small sorting-up demand for canned fruits, particularly peaches, strawberries, raspberries and pears. The ruling prices are \$1.75 to \$1.90 for peaches, \$1.65 to \$1.70 for strawberries, and \$1.60 to \$1.80 for raspberries. The demand for canned salmon has fallen off a little during the past week, but there is still a fairly active business being done for the season. We quote: Fraser River sockeye, \$1.42½ for five case lots and over, and \$1.45 for less quantities; Northern sockeye, \$1.25 to \$1.30; cohoes, \$1.05 to \$1.15. Shipments are understood to have been pretty well made on the Coast and the market appears to be in a healthy condition, on account of the large quantities which have been exported. Only a moderate business is being done in canned lobster, and in canned meats practically nothing is being done.

COFFEES.

The coffee market is a little easier than it was, although prices in Brazilian coffees are

See pages 37 and 38 for Toronto, Montreal, and St. John prices current.

still above the views of Canadian importers, consequently very little has been done on this account. The local demand for coffee on retail account is still small, but prices rule much as before. We quote: No. 7, 8c.; No. 6, 8¼c.; No. 5, 8½c.; No. 4, 9c.; No. 3, 10 to 12c.

CANDIED PEELS.

As is to be expected, an active business is being done in candied peels, and prices rule much as before. We quote: Lemon, 10 to 12½c.; orange, 11 to 13c.; citron, 15 to 18c., according to brand and quality.

NUTS.

A good business is being done in nuts, and the market is now fairly well supplied with all seasonable descriptions. Newly shelled old walnuts have arrived on this market, and they are quoted at from 18 to 20c., according to quality. The demand for Grenoble walnuts has been so brisk that some houses are already out of supplies, and are waiting for the arrival of the second shipment. The ruling prices are: Grenobles, 10¼c. by the bale, up to 12c. for smaller quantities; Marbots, 9½ to 10½c.; filberts, 9½ to 10½c.

RICE AND TAPIOCA.

There is just a moderate demand for both these descriptions with prices much as before. We quote B rice, 3¼c.; Japan rice, 5½ to 6c.; tapioca, 4 to 4½c.; sago, 4½ to 5c.

SPICES.

The pepper market shows further strength, especially in the black description, which is fully ½c. per lb. above the figures ruling 10 days ago. Cloves are also higher in the primary market, while ginger is holding strong. Locally there is a fair demand for seasonable spices.

SUGAR.

The demand for sugar is less brisk than it was a week ago on the local market, but prices rule steady and unchanged on the basis of \$4.10 f.o.b. Montreal for Redpath and St. Lawrence granulated and \$4.05 for Acadia. Quotations on yellows are still \$3.35 for No. 1, up to \$3.65 for No. 3 f.o.b. Montreal. In raw beet-root sugar a new record has been established of 7s. ¾d., the lowest price ever known. The price remained at that figure two days, and reacted on Saturday last to 7s. 1½d., advancing again on Monday to 7s. 3d. Stocks of raw sugar at the four United States ports at the end of last week were 130,540 tons against 69,200 tons the same time last year. The receipts of sugar in the United States last week were again light, being 11,520 tons, while the meltings were 29,000 tons. The American refiners are drawing from importers' stocks, these having been reduced over 7,000 tons the last few days. The new Cuban crop is now being made, four central factories having started grinding. Mr. Dumas' first estimate of the new crop is now to hand, and he figures a possible 850,000 tons, or about 220,000 tons in excess of last year.

SYRUPS AND MOLASSES.

There is a fair demand for molasses for baking purposes at 25 to 28c. for New Orleans description in barrels and half-barrels respectively. Bright table sugar syrups are now in fairly good demand at 35 to 37c., the high price of corn description still stimulating business in the former. The ruling quotations on corn syrup are 3¼c. in bbls.; 3½c. in ½ bbls.; 3¾c. in ¼ bbls.; \$1.60 in 38½ lb., and \$1.20 in 25 lb. pails.

TEAS.

Conditions on the local tea market have improved somewhat during the past week,

there having been some good transactions in Indian and Ceylon teas on spot. The turnover was nearly altogether in low-grade descriptions, and stocks here in this kind are getting into small compass. The London market is a good deal above the parity of the price being asked for spot stocks, and, consequently, business is nearly altogether confined to the latter. Advices to hand from Calcutta, Colombo and London report the market for Indian and Ceylon teas strong. In order to protect themselves against the possibility of an increase in the duty on tea, there is rather heavy buying in London, Eng. According to advices from different quarters, it is estimated that the shortage in the quantities of teas shipped from the different producing countries is 44,000,000 lb., of which 30,000,000 lb. were in China tea, 10,000,000 from India, and 2,000,000 to 3,000,000 lb. from Ceylon and Japan. Inquiries made in Montreal, Hamilton, and London, are to the effect that teas held in first hands are in small compass, while, as we have already pointed out, teas for price in Toronto are becoming scarce. The position of China green teas is still very strong. Inquiries are heard from all wholesalers for these teas, but they are very scarce. We hear of a shipment of fine gunpowders coming to hand, and it is being quoted to the wholesale trade at 30 to 35c. There is some inquiry for Japan teas at a price, but they are scarce and dear, and few, if any, transactions have taken place.

FOREIGN DRIED FRUITS.

CURRENTS—Since our last there have been two or three advances in prices in Greece, making the total gain about 2s. per cwt. and later cables say that the tendency of prices is still upward. Locally, there is a good demand for currants, and some of the wholesale houses are reported to be entirely sold out of the cheaper grades. The ruling quotations are: Fine Friatras, 6 to 6½c., and Campos are quoted at the same figure; Patras, 6½ to 7c.; Vostizzas, 7½ to 8c.

VALENCIA RAISINS—The feeling in regard to Valencia raisins is stronger than it was a week ago. London quotations are about 1s. 6l. higher than they were, and at least two shipping houses in Denia have notified their representatives here of the withdrawal of quotations. There have been a few offers of fine fruit offered here, and they were quickly picked up by importers. Advices from Denia state that the quantity available for export is very small. The ruling price for selected is firm at 6½c., and for fine off stalk 5½ to 6c.

MALAGA RAISINS—These are meeting with a fairly good demand at steady prices. We quote as follows: Black

baskets, \$2.25; "Empire Clusters," \$2.60; "Dehesa Clusters," \$3.10; "Excelsior Clusters," \$4.60; "Connoisseur Clusters," \$2.10; "Extra Dessert Clusters," \$3.35; "Royal Buckingham Clusters," \$5.

PRUNES—The demand for prunes continues good and prices steady. We quote Californian prunes: 100-110's, 5c.; 90-100's, 5½ to 6¼c.; 80 90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60 70's, 7½ to 8c.; 50 60's, 8 to 8½c.; 40 50's, 8¾ to 10c. French, 100's, 3½ to 4c.

FIGS—The sale of figs continues good. Mat figs are high and getting scarce on this market. We quote mat figs 3¼c.; naturals, 3¼ to 4½c., according to quality; tapnets, 3¼c., and Elems figs range all the way from 8½ to 18c.

DATES—Are just in moderate request at 4¼ to 4¾c. for Hallowees, and 4¼ to 4½c. for Sairs.

CALIFORNIAN EVAPORATED FRUITS—Business continues fair at 13 to 16c. for apricots in 25-lb. boxes, and at 11 to 13c. for peaches.

GREEN FRUITS.

In green fruits, Mexican and Valencia oranges are arriving freely, and a good demand is reported. Florida oranges have been selling well, and a large shipment is expected in a few days. Lemons are still plentiful, and there is a better movement from stock this week. A few pears which have been in cold storage are being offered at \$2 50 to \$3 per bbl., but they are very slow sellers. A shipment of Cape Cod and also of fancy Jersey cranberries has come, and they are selling briskly at from \$9 50 to \$10 per bbl., an advance of 50c. over last week. A shipment of Almeria grapes is on hand, with prices at \$5 50 to \$6.50 per keg. The approach of Christmas makes brisk sales in all lines. We quote: Apples, \$3 50 to \$4.50 per bbl.; bananas, \$1.50 to \$2 for firsts, and 80c. to \$1 for first eight hands; Jamaica oranges, \$4 75 to \$5 per bbl., or \$2 75 to \$3 per box; Florida oranges, \$3.75 per box; Mexican oranges, \$2 50 per box; Californian lemons, \$3 50 to \$4 per box; Messina lemons, \$2.75 to \$3 25 per box; Californian oranges, \$3 75 per box; Valencia oranges, \$4 to \$5.50 per case; Malaga grapes, \$6 to \$6 50; Almeria grapes, \$5.50 to \$6.50 per keg; cranberries, fancy Jerseys, \$9 50 to \$10; Cape Cod, \$10; Budd's long keepers, \$10 per bbl.; pineapples, 23 to 25c. each by the case.

VEGETABLES.

Trade is quieter in all kinds of vegetables excepting carrots, parsnips, beets and potatoes, the latter having advanced 10c. per bag since last week. Hot-house lettuce, mint and parsley are beginning to come on the market. Egg plant, vegetable marrow, pumpkins and citrons are no longer offered.

A few Hubbard squash remain, however. We quote as follows: Carrots, parsnips and beets, 20c. per peck; turnips, 15c. per peck and 35c. per bag; lettuce, 40 to 50c. per doz.; radishes, 30 to 40c.; mint and parsley, 20 to 25c.; cauliflower, \$1.00 to \$1.50 per doz.; celery, 50 to 75c.; red cabbage, No. 1, 5 to 10c.; cabbage, 25 to 40c.; pickling onions, 35 to 40c. per peck; dry onions, \$1 per bush.; potatoes, 90c. per bag; Hubbard squash, 15 to 30c. each.

COUNTRY PRODUCE.

EGGS—The Christmas season coming on makes the price for eggs very firm. Strictly-fresh eggs are so scarce that they would command any price up to 28 or 30c. per doz. Fresh gathered are worth 18 to 20c.; cold-stored, 17 to 18c., and lamed, 16 to 17c. per doz.

BEANS—A slightly-improved movement is reported. Prices are unchanged at \$1.70 to \$1.75 for choice handpicked, and \$1.50 to \$1.60 for prime.

HONEY—The demand has increased slightly, and the outlook is a little brighter. We quote: Clover, in 60-lb. tins, 9¼c.; less quantities, 10c. per lb.; in combs, \$2 to \$3 per doz.

DRIED APPLES—There is a normal movement in dried apples, but they will remain quiet until after Christmas. Prices are unchanged. We quote: Evaporated apples 9c. in cartons and 10c. in less quantities. Dried apples 5 to 6c. per lb.

POTATOES—This article has been very scarce this week, few being offered. The price has advanced 10c. a bag on the track. We quote: Potatoes, 70c. per bag on track, 90c. per bag in small lots.

BUTTER AND CHEESE.

BUTTER—The receipts of butter are free, with a majority thereof having an off flavor. Creamery butter is finding ready sales. We quote: Choice 1-lb. prints, 17 to 18c.; large rolls, 16 to 17c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 12 to 14c. per lb. Creamery prints sell at 20 to 21c., and creamery solids, 20c. per lb.

CHEESE—The more hopeful feeling in the cheese market, both here and in Montreal, is maintained, and by next week better prices are expected. The movement is fair with a big supply in storage. We quote: Cheese, 9½ to 9¾c. per lb.

POULTRY.

DRESSED POULTRY—The receipts this week are light, but, as the demand is poor, prices remain unchanged. The warmer weather interferes with their keeping and sales have to be pushed. We still quote: Chickens, 30 to 50c. per pair; ducks, 40 to 75c. per pair; geese, 6 to 6½c. per lb.; turkeys, 7 to 9c.

LIVE POULTRY—The bad roads prevalent

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The **DAWSON** Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets.

TORONTO

throughout the country have caused live poultry to be very scarce on the local market. A good shipment has just been made to Great Britain. The price of spring chickens has advanced 1c.; the others are unchanged. The Canadian Produce Company, 36 and 38 Esplanade east, Toronto, will pay until further notice for spring chickens, 6c. per lb. For ducklings, 5c. per lb. For hens (including last year's birds) 2½c. per lb. These prices are for live weight on arrival. Crates shipped free and express paid up to 50c. per 100 lb. of chickens.

FISH AND OYSTERS.

The demand for fresh fish is fair, with good receipts in all lines, excepting in ciscoes, which are very scarce. The prices this week are unchanged, but in Baltimore, Md., the price of oysters has gone up 10c., and this, if maintained, will affect quotations here. In this line the demand has been good for this season of the year, and a very fair trade has resulted. We quote: Fresh fish—Codfish, 6 to 8c.; whitefish, 7 to 7½c.; trout, 7½c.; halibut, 14c.; sea salmon, 13 to 15c.; haddock, 6c.; herring, 5c.; perch, 4c.; British Columbian salmon, 20c. Smoked fish—Ciscoes, \$1 to \$1.25; finnan haddie, 7½ to 8c.; Digby herring, 60 to 75c. per bundle. Prepared fish—Dried cod, in 112-lb. bundles, \$4.75 per cwt.; flitched cod, \$5.50 to \$6; boneless cod, in bricks, 4½ to 5½c. per lb.; steak cod, 6½c. per lb.; shredded cod (2 doz. in box), \$1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4½c., and in 5-lb. boxes, 5c. per lb. Oysters—Standards sell at \$3.75 per small pail or \$1.50 per Imperial gallon; selects, \$2 per Imperial gallon.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—Although there has been a good movement of Manitoba wheat from western points, the high prices prevalent in Chicago have caused Manitoba hard to take another jump of 2c., and it now is selling at 89c. grinding in transit, or 88c. Toronto and west. On the local market the receipts have been light, and red and white wheat is 3c. higher, while barley, oats and buckwheat are 2c. firmer. We quote: White and red Ontario wheat, 70 to 76c.; goose, 66½ to 67c.; oats, new, 48 to 50c.; rye, 58c.; barley, 57 to 62c.; peas, 77 to 80c.; buckwheat, 54c.

FLOUR—On account of the higher prices of wheat, there has been an advance all around in flour. Ontario patents are 20c. and Hungarian patents and Manitoba bakers are 15c. higher, while straight roller has taken a jump of 35 to 40c. per bag. We quote: Ontario patents, in bags, \$3.70 to \$3.80; Hungarian patents, \$4.15; Manitoba bakers', \$3.90; straight roller, \$3.40 to \$3.50 per bag in Toronto.

BREAKFAST FOODS—The demand still continues brisk from all parts. Oatmeal and standard rolled oats have both advanced 10c. in carlots. The other prices are unchanged. We quote as follows: Oatmeal, standard and granulated, in carlots on track here, \$5.75; standard rolled oats in carlots on track here, \$5.25; in bbls., 15c. more; broken lots are 25c. per bbl. extra; rolled wheat, \$2.50 in 100-lb. bbls.; corn-

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meal, \$4.00; split peas, \$4.50; pot barley, \$4.50.

HIDES, SKINS AND WOOL.

The wool market looks no brighter, and it is altogether likely that the demand will continue poor for some time. Skins and hides are steadily moving, but trade in this line is no better than it was last year. There has been no change.

HIDES—We quote: No. 1, green, 8c.; No. 2 green, 7c.; No. 1 green, steers, 8½c.; No. 2 green, steers, 7½c.; cured, 8¼ to 8¾c.

SKINS—We quote: No. 1 calfskins, 9c.; and No. 2, 7c.; deacons (dairies) 55 to 60c. each; sheepskins, 65 to 70c.; deerskins, 12½ to 14c. per lb.

WOOL—We quote: Fleece, 13c., and unwashed, 8c.

SEEDS.

The home competition among buyers has caused the prices of red clover and alsike to advance from 5 to 10c. for the former and 25c. for the latter per bushel. As usual, better prices are given for extra fine samples and lower prices for poorer grades than those quoted. Timothy remains very quiet. We quote: Red clover, \$4.80 to \$5.10; alsike, \$6.75 to \$8.25, and timothy, \$2 to \$2.25 per bush.

MARKET NOTES.

Currants are 2s. per cwt. higher in Greece.

The game and venison season is over, and sale is now forbidden.

Further shipments of canned vegetables to the United States are reported.

Beet-root sugar has made another low record, having touched as low as 7s. ¾d.

Oatmeal and rolled oats have taken another rise of 10c. per 100 lb. in car lots.

There has been a recent boom in lard, and it is now ¼c. per lb. higher all around.

Sweet potatoes are very scarce, and their price has advanced \$1.50 to \$1.75 a barrel.

Potatoes still continue very scarce, and the price has advanced 10c. a bag on the track.

Large shipments of Jersey cranberries have been received, and most of them are selling at \$10 per barrel.

Valencia raisins are 1s. 6d. higher in London, and some of the shippers in Denia have withdrawn prices.

Good movements of Florida, Mexican, and Valencia oranges, while Californian oranges are just nicely beginning to come in.

The receipts of live poultry have greatly fallen off during the past week, and dealers believe that the country is nearly cleaned out.

R. W. Banks, formerly with F. Dane, has started into business for himself at 48 Front street east, under the style of the Hitlow Coffee Co.

Oysters have advanced 10c. on the Baltimore market, and this will affect the prices here as soon as the present stock on hand is used up.

The poor weather and bad roads are affecting the prices of wheat locally, and red and white wheat have advanced 3c., and oats and barley 2c. a bushel. Manitoba hard has also advanced 2c.

QUEBEC MARKETS.

Montreal, December 12, 1901.

GROCERIES.

THE year will close with a good volume of business, December trade being much above that of last year. The market continues healthy throughout. Dried fruits showed several advances this week, chief among which are currants and prunes. The Grecian currant market is cabled nearly two shillings higher on the week's transactions and the tendency is higher. Californian advices bear out our opinion expressed some time ago that we would see higher prices for prunes; they were advanced ¼c. per lb. on Saturday; small sizes are decidedly scarce and the general tone of the market is strong. Raisins, on spot, are scarce and firm, particularly selected and layers. All quotations on Californian raisins are withdrawn and advances on seeded are anticipated in the local market. Almonds continue scarce and firm, while some houses have raised their prices on filberts. Patna rice is ¼c. per lb. higher and all foreign advices indicate a strong market. Canned goods are rather quiet just now but a stiffening in values is looked for when once the demand recurs. Sugars are steady to firm. Gingers and peppers are rather higher and tending upward. Lard is ¼c. per lb. higher; hams are up 1c. and pork 50c. per bbl.

SUGAR.

The sugar market may be described as steady. Quotations vibrate about 7s. 3d., up one day and down the next, so that it looks as if the present range of prices would hold. The New York market is a little firmer and refined have moved up a few points, but there is no marked change. The demand for Montreal refined is fair, buyers operating freely yet not speculatively. The price is \$4.10 for granulated and \$3.35 to \$4.05 for yellows, according to quality.

TEAS.

The outlook for teas is remarkably strong, and we doubt not that if there were any available stocks on the market a speculative demand would set in. As it is the few holders that there are, and these have only small supplies, have advanced their prices, Japans being fully 2c. higher than two months ago. There are now no new Japan teas under 14½c. being offered to wholesale houses. The United States market continues to grow in activity, large sales of bonded teas being reported on the New York market this week. There have been American visitors in Montreal within the past few days and they say it is extremely likely that the tea duty will be removed. If so, what with the increased American consumption on account of the lower prices, and the tremendous shortage in this year's tea crops, we shall likely see a bull market prior to the arrival of 1902 teas on this continent. These are the ideas that are now agitating the minds of the local tea authorities, who not only expect a cessation of chronic dullness but a reaction to exceptional activity.

At present the demand from the country is only fair, and that for small parcels. Stocks in retail hands are reported light.

SYRUPS.

The demand for corn syrup is hardly as brisk as it was before the advance, but,

nevertheless, there is a regular trade being done. We quote: 3¼c. in bbls; 3¾c. in ¼ bbls.; 3¾c. in ¼ bbls.; \$1.60 in 33½-lb. and \$1.20 in 25-lb. pails.

MOLASSES.

As yet but little attention is being paid to molasses. The price is steady at 28 and 29c. for Barbados.

CANNED GOODS.

Although this is a quiet time of the year in canned goods, the situation, both in fruits and vegetables, is one that calls for close attention. We understand that American importers have asked the syndicate for quotations on round lots of Canadian tomatoes, but that no concessions were offered on the prices asked of Canadian wholesalers, showing that there are no surplus stocks in this country that the canners wish to rid themselves of. If stocks in first hands have been narrowed down to such a limit, the likelihood of higher prices in the spring is no remote possibility. It is said also, that the staple fruits, strawberries, raspberries and peaches are in much the same position. Peaches were, indeed, marked up a couple of weeks ago, and a strong market is looked for when the consumptive demand sets in some months hence. There is no doubt that no one has stocked these fruits heavily this year on account of last year's experience.

At present the distributing demand is slack, and prices are steady. Tomatoes are worth 82½ to 87½c.; corn, 80c. and peas, 80c. and upwards. Salmon is moving out fairly well at \$1 to \$1.05 for pink; \$1.30 for spring; \$1.32 for Rivers Inlet red sockeye; \$1.45 for Fraser River red sockeye, and \$1.42½ to \$1.45 for Clover Leaf talls.

SPICES.

Trade has suddenly fallen off and the spice business is now very quiet. The features of the week are the bull movements in peppers and gingers. It is thought that although nutmegs are still dropping, a sudden turn may occur at any moment. We quote: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb., as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

COFFEE.

There is nothing new to report in coffee. A fair demand is reported. Roasted coffees are worth: Mocha, 27 to 32c.; Javas, 25 to 32½c.; Rios, 13 to 18c.; Santos, 15 to 22½c.; Maracaibos, 15 to 22c.

RICE AND TAPIOCA.

A cable order for 200 bags of English-milled Patna rice brought back an answer this week accepting the order only for 50 bags and quoting 16s. 9d. c.i.f. for the remainder, equivalent to 4¾c. laid down here. The market is firm and prices continue to advance. Stocks are pretty well exhausted and local values are ¼c. higher. We quote in combine district: B rice, in bags, \$3.10; in ½ bags, \$3.15; in ¼ bags, \$3.20; in pockets, \$3.25. In 10-lb. lots an allowance of 10c. is made. CC rice, \$3 in bags; \$3.05 in ½ bags; \$3.10 in ¼ bags; and \$3.15 in pockets. In the open territory prices are about 10c. less. Patna



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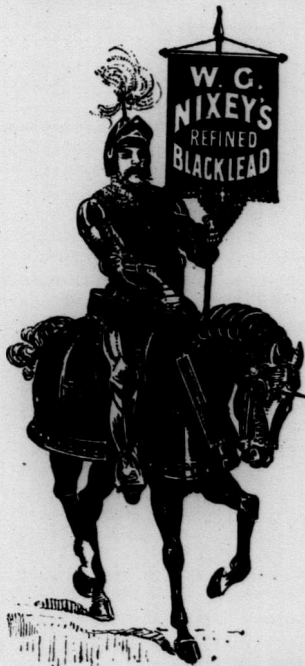
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S. H. EWING & SONS, 96 King St., MONTREAL

rice is worth 4½c. per lb., and tapioca, 3½ to 3¾c.

FOREIGN DRIED FRUITS.

CURRENTS.—Since our last report the Grecian market has advanced nearly 2s. fine Filiatras being quoted by cable at 18s. against 16s. 3d. a week ago. This is a rise of 3s. 6d. from the lowest point touched, which has served to strengthen the local market very considerably. Stocks in wholesale hands are quite low and prices are firm. Fine Filiatras are worth 5½c. in ½ cases; 6c. cleaned; 1-lb. cartons, 9c. and finest Vostizzas, 7¾ to 8c.

VALENCIA RAISINS.—Supplies are quite scarce; some houses are entirely sold out and have difficulty in filling Christmas orders. This applies more particularly to selected stock which is fully 1c. per lb. above fine off-stalk. Several orders for round lots have come from the west this week. The Denia market is slightly lower at 20s. for selected and 17s. 6d. for fine off-stalk. Locally, finest off-stalk is worth 5½ to 5¾c.; selected, 6½ to 6¾c., and layers, 6¾ to 6¾c.

CANDIED PEELS.—A good business is being done. The best English peels are worth 10 to 10½c. for lemon; 10¾ to 10¾c. for orange, and 14¾ to 14¾c. for citron.

PRUNES.—The expected has happened and prunes are now ¼c. per lb. higher. Prices are still quite reasonable and in view of the short crop the market is quite strong even at the enhanced values. The demand from Canadian dealers is heavy and large arrivals continue to come to hand. Californians are worth 8½c. for 40-50's, 8c. for 50-60's, 7½c. for 60-70's, 7¼c. for 70-80's, 6¾c. for 80-90's, 6¼c. for 90-100's. Some Californian dealers have withdrawn all offers on small fruit as it is scarcely obtainable.

MALAGA RAISINS.—The demand for table raisins has been and is still quite

brisk. There are no surplus stocks and prices are well maintained. We quote as follows: London layers, \$1.50 to \$1.60; "Connoisseur Clusters," \$2.15 to \$2.25; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," \$3.30 to \$3.35; ½'s, \$1.05 to \$1.10; "Excelsior Windsor Clusters," \$4.50 to \$4.60; ¼'s, \$1.30 to \$1.40.

SULTANA RAISINS.—The market is steady at the recently enhanced values, 9 to 10½c.

DATES.—There have been good sales at 3¾ to 4c. for Hallowees.

FIGS.—On account of heavy arrivals, the price of tapnet figs has receded to 97½c. to \$1. The demand continues uninterrupted.

APPLES.—Evaporated apples are selling in some quantity at 9½ to 9¾c., while dried are in stock and offered at 7¼ to 7¾c.

CALIFORNIA RAISINS.—All quotations have been withdrawn on Californian raisins, both seeded and loose muscatels, and higher prices are looked for. Meanwhile seeded are worth 9¼ to 9¾c.

NUTS.

Some dissatisfaction has been expressed with the quality of the late arrivals of Grenoble walnuts. But it seems the dark color was due to the damp weather to which the nuts were exposed just before they were gathered. Walnuts are still quoted quite low, but the crop is well nigh exhausted. Some Jordan shelled almonds are now in stock and Pecan nuts have also arrived this week. A good business is being done. Almonds are quite scarce. Walnuts are worth 10½ to 11½c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 18½ to 19c.; shelled almonds, 25½ to 26½c.; Jordan shelled almonds, 37c.; filberts, 8¼ to 9c.; pecans, 15 to 16c.

FISH.

Another good week's business is to be reported in fish. Prices show little

change. Cod is somewhat easier than it was, on account of heavier receipts and arrivals of fresh fish. We quote as follows: Haddies, 6½c.; bloaters, 90c. per box; kippers, 90c. per box; smoked, medium herrings, 12c. per box; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 6½c.; pike, 5c.; halibut, 9c.; salmon, 9c.; trout, large and medium, 7c.; No. 1 herrings, Nova Scotia, \$5.37½ per bbl, No. 1 herrings, Nova Scotia, \$2.90 per ½ bbl.; No. 1 Holland herrings, \$6.50 per ½ bbl.; No. 1 Scotch herrings, \$6.50 per ½ bbl.; No. 1 Scotch herrings, 98c. per keg; Holland herrings, 72c. per keg; salted eels, 6½c. per lb.; No. 1 green codfish, \$6 per bbl.; No. 1 green haddock, \$4.75 per bbl.; No. 1 pickled sardines, \$5.50 per bbl.; No. 2 mackerel, \$12.50 per bbl.; No. 3 mackerel, \$9 per bbl.; Ivory boneless cod, 1 and 2-lb. blocks, 6c. per lb.; loose boneless cod, 5c. per lb. in 40-lb. boxes; dressed codfish, \$5 per case; dried codfish, \$5 per 112-lb. bundle; No. 1 Labrador salmon, \$17.50 in tierces; No. 1 Labrador salmon, \$12 per bbl, No. 1 Labrador salmon, \$6.25 per ½ bbl.; No. 1 B.C. salmon, \$5.50 per ½ bbl.; standard bulk oysters, \$1.30 per gal.; select. bulk oysters, \$1.50 per gal.; Malpeque shell oysters, in shell, \$4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, \$1.45 per doz.; Canadian kippered, \$1 per doz.; Canadian ¼ sardines, \$3.75 per 100; canned Cove oysters, No. 1 size, \$1.30 per doz.; canned Cove oysters, No. 2 size, \$2.20 per doz.

GREEN FRUITS.

Californian oranges are now on sale and Valencias have also arrived for the Christmas trade. Apples move slowly on account of the high prices. Green-fruit dealers have supplies of English holly. We quote as follows: Jamaica oranges, \$4.50 to \$4.75 per bbl.; Florida oranges, \$3.75 to \$4; Californian sunflowers, \$3.75 to \$4; Valencia oranges, \$4; to \$4.25; Messina lemons, \$2.50 to \$2.75 per

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box; Malaga lemons, 1/4 chests, \$5.25 to \$6; pineapples, 15 to 20c.; Canadian apples, \$3 to \$5 per bbl.; limes, \$1.50 per box; coconuts, \$3.50 per bag of 100; bananas, No. 1, \$1.75 to \$2.25, and eight hands, \$1 to \$1.50; Canadian pears (baskets), 40 to 50c.; Spanish onions, \$1; sweet potatoes, Vineland's, \$4 to \$4.25; Malaga grapes, \$5.50 to \$7 per keg; cranberries, \$7.50 to \$9.50; barrel onions, \$3; chestnuts, 10 to 11c.; Italian chestnuts, 12c.; holly, \$4.50 per large case.

FLOUR AND GRAIN.

On account of the advance in wheat flour has been advanced and is rather active at the enhanced values. In carlots we quote: Spring wheat patents, \$4.10 to \$4.30; winter wheat patents, \$3.85 to \$4; straight rollers, \$3.65 to \$3.75; strong bakers', \$3.80 to \$4.

GRAIN — We quote: Manitoba No. 1 hard, 82 to 83c. December; peas, 87 1/2c.; rye, 59 to 60c.; No. 2 barley, 57c.; oats, 51 to 52c.; buckwheat, 57c.; corn, 67 to 67 1/2c.

OATMEAL.—The demand has been very fair but offerings are still light and business is consequently quiet. Carloads are firm at \$5.50 to \$5.60 per bbl. and \$2.70 to \$2.75 per bag. Wholesalers quote \$5.85 to \$5.90 in bbls. and \$2.85 to \$2.90 in bags.

CORNMEAL.—The market is moderately quiet at \$4.50 per bbl. and \$2.40 per bag in small lots.

FEED.—The tone of the market for feed remains very firm under a good demand from local and country buyers. Sales of Manitoba bran have been made at \$21 and shorts at \$23 per ton, including bags.

BALED HAY.—An active trade is passing in baled hay and prices are firmly held at the recent advance. In cases they go even higher. We quote No. 1 timothy at \$10.50 to \$11; No. 2 timothy, \$9.50 to \$10; clover mixture, \$8.50 to \$9; clover, \$7.50 to \$8.

COUNTRY PRODUCE.

EGGS.—The undertone of the market is still very firm and the demand is good. Strictly fresh sell at 26 to 28c.; selected cold storage at 22c. and Montreal limed at 17 to 18c.

HONEY.—A fair trade is passing in honey, there being a good demand for small lots. White-clover honey in large sections sells at 13c.; strained at 9 1/2 to 10c. per lb. Buckwheat honey in comb sells at 10 to 11c. and extracted, 7 1/2 to 8 1/2c.

POTATOES.—The potato market is very firm at 77 1/2 to 80c. per bag in carlots for No. 1 stock.

DRESSED POULTRY.—Supplies have been ample and prices are ruling somewhat lower. Choice dry-picked turkeys are worth 8 1/2 to 9c.; scalded, 7 1/2 to 8c.; choice chickens, dry picked, 7 to 8c.; scalded, 6 to 6 1/2c.; fowls, 4 to 5c.; ducks, 8 to 9c. and geese 5 to 6c. per lb.

BEANS.—The tone of the market is firm at \$1.40 to \$1.45 for prime in carlots and \$1.50 to \$1.55 for handpicked.

ASHES.—There is no change to note; the market is quiet. We quote: Firsts, \$4.40 to \$4.45; seconds, \$3.95 to \$4; pearls, \$6.75 to \$7 per 100 lb.

BUTTER AND CHEESE.

BUTTER.—There is a quiet but steady market in butter, the local jobbing demand being quite sufficient to prevent any accumulation of stocks on this market. Finest Townships fall creamery is

Fix this Fact in your Mind

"You cannot compete successfully unless you buy new lines when they are first packed."

Now is the time to buy

Clark's Pork and Beans in Chili Sauce.

We are just putting this line on the market, the largest and handsomest 10 cent line packed.

Ask your Wholesale House about it.

EPPS'S GRATEFUL. COMFORTING.

IN 1/4-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg

THE MOST NUTRITIOUS. COCOA

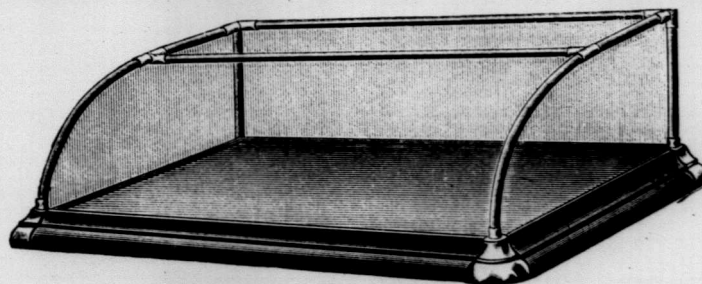
GRIMBLE'S English Malt VINEGAR
Six GOLD Medals
GRIMBLE & CO., Limited, London, N.W., Eng.

"Sarnia" OIL LAMP

Equal to best American Oil. GROCERS ALL SELL IT.
THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.
SAMUEL ROGERS, President.

SPECIAL HOLIDAY OFFER.

An Oval Front Show Case, in Polished Oak or Cherry, three feet long, with solid nickel joints, sliding mirror doors and extra quality diamond glass throughout. This magnificent case, and an assortment of quick-selling Toilet Soap for



Length, 3 ft.; Height, 13 in.; Depth, 2 ft.

\$25.00 This offer means 56 per cent. profit for you.

To further advertise our popular lines of Toilet Soaps, we have made arrangements with a large show case manufacturer, whereby we are in position to make this astonishing offer.

Proceeds from selling Toilet Soaps	\$27.20
Value of Show Case	12.00
	\$39.20
Our Special Net Price for a Limited Time	25.00
Your Net Profit,	\$14.20

Write Us To-Day For Further Particulars.

JOHN TAYLOR & CO., 77 Front St. East, TORONTO.

worth 20½ to 20¾c.; finest Quebec fall creamery, 20¼ to 20½c.; western dairy, 15½ to 16c.; Manitoba dairy, 14 to 15c.

Cheese has steadily gained in strength during the week and holders are gradually coming to their own. Holders have no difficulty in securing market quotations and now are not eager sellers. Finest Septembers are worth 10 to 10¼c.; finest Octobers, 9¾ to 9¾c.; finest Township Octobers, 9¾ to 9¾c.; finest Quebec, 9¾ to 9¾c.

LIQUORS.

SCOTCH WHISKIES.

	Per case of quarts.	
Roderick Dhu	\$9 50	less 3 p.c. 30 days
Usher's O.V.G. Special Reserve	10 50	" " "
Usher's G.O.H.	13 00	" " "
Gaelic, Old Smuggler	9 75	" " "
Greer's O.V.H.	9 50	" " "
Old Mull	9 75	" " "
Sheriff's One Star	10 25	" " "
" V.O.	10 50	" " "
Kilmarnoch	9 75	" " "
Doctor's Special	10 00	" " "
House of Lords	10 75	" " "
Bulloch, Lade & Co.—		
Special blend	9 25	
Extra special	11 00	
John Dewar & Sons—		
Extra special	9 50	
Special liqueur	12 25	
Extra	16 50	
James Ainslie & Co.—		
Highland Dew	6 75	
Glen Lion, extra special	12 50	
J. Brown & Co.—		
Duke of Cambridge	12 00	
Mitchell's—		
Heather Dew	7 00	
Special Reserve	9 00	
Mullmore	6 50	
W. Teaches & Sons—		
Highland Cream, qts., \$9.50 less 3 p.c. 30 days.		

CANADIAN WHISKIES.

	In barrels.	
Gooderham & Worts, 65 O.P.	\$4 50	per gal.
Hiram Walker & Sons	4 50	
J. P. Wiser & Son	4 49	
J. E. Seagram	4 49	
H. Corby	4 49	
Gooderham & Worts, 50 O.P.	4 10	
Hiram Walker & Sons	4 10	
J. P. Wiser & Son	4 09	
J. E. Seagram	4 09	
H. Corby	4 09	
Rye, Gooderham & Worts	2 20	
Hiram Walker & Sons	2 20	
J. P. Wiser & Son	2 19	
J. E. Seagram	2 19	
H. Corby	2 19	
Imperial, Walker & Sons	2 00	
Canadian Club, Walker & Sons	3 60	
	Less than one bbl.	per gallon.
65 O.P.	\$4 55	
50 O.P.	4 15	
Rye	2 25	

CHAMPAGNE.

The prices below are subject to the trade discount of 5 and 3 per cent:

	Per Case.
Comte de Castellane—	
Cuvee Reservee { Quarts.....	\$12 50
Carte d'Or.....	13 50
Carte d'Or.....	15 00
Champagne Ve Amiot—	
Carte d'Or.....	16 00
Blanche.....	13 00
d'Argent.....	10 50
Pommery—	
Sec and Extra Sec.....	\$28 00
Mumms—	
Extra Sec.....	28 00
Moet & Chandon—	
White Seal.....	28 00
Brut Imperial.....	31 00
Perrier-Joiet—	
Brut.....	28 00
Reserve Dry.....	30 00
	GIN.
Pollen Zoon—	Per Case.
Red, c. ses of 15 bottles.....	\$9 75
Green, " 12 ".....	4 75
Violette, " 12 ".....	2 45
P. Hoppe "Night Cap" Brand—	
Red, cases of 15 bottles.....	10 50
Green, " 12 ".....	5 25
Yellow, " 15 ".....	10 75
Blue, " 12 ".....	5 40
Poney " 12 ".....	2 50
raught—	Per Gal.
Hogsheads.....	\$2 95
Quarter casks.....	3 00
Octaves.....	3 05
De Kuyper—	
Violet, 2 doz. cases.....	5 30
Green, " ".....	6 00
Red, " ".....	11 50
White, " ".....	4 00

Terms, net 30 days, 1 per cent. off 10 days.
In five-case lots, freight may be prepaid.

Key Brand—	
Red cases.....	10 25
Green ".....	4 85
Poney.....	2 60
Melcher's—	
Infantes (4 doz).....	4 75
Picnic.....	7 75
Poney.....	2 60
Blue cases.....	4 75
Green ".....	5 50
Red ".....	10 25
Honeysuckle, small.....	7 90
" large.....	15 25

MONTREAL NOTES.

Patna rice is ¼c. per lb. higher.
Californian prunes are ¼c. higher.
Comadre figs are slightly lower.
Quotations are withdrawn on Californian raisins.
Pearl barley in half barrels is worth \$4.60 to \$4.75.
Lard is ¼c. per lb. higher and pork 50c. per bbl. Hams are up 1c.
Boiling peas are now worth \$1.15 to \$1.20 per bushel and are scarce.
Cream of tartar is lower according to latest advices. It is now offered at 66s. 6d. f.o.b. Bordeaux.
Currants are cabled 2s. higher from Patras, making them 3s. 6d. above the lowest point touched.

Flour is 15c. per bbl. higher, wholesalers quoting \$4.25 to \$4.30 for 75 per cent. patents in small lots.

Watt, Scott & Goodacre have been appointed agents for Porter Bros. Co., one of the largest Californian dried-fruit shipping firms. They have already executed considerable business for them.

Henri Jonas & Co. are in receipt of a letter from Jos. Violette & Co., Bordeaux, France, in which they say: "For your guidance, our market for prunes has gone up considerably and we could not execute orders at former prices. In fact, there is a scarcity of large fruit and we are accepting no orders unless subject to our being able to obtain the fruit."

NEW BRUNSWICK MARKETS.

Office of "The Canadian Grocer."
St. John, N.B., December 9, 1901.

IN wholesale lines the rush is somewhat over. There has been a large business done. The season in dried fruits has been the best for at least two years. In fact, all seasonable goods have shown a good movement and stocks are being well cleaned up. Just at present the wholesale trade is not buying very freely. Stock-taking for many will soon be here, and then the early months of the year are quiet. The closing of two large cotton mills early in the year was a matter of very general regret, and it is a great satisfaction to know that they are about to reopen under a very strong management. In markets there are no very marked changes. Ginger is very high.

OILS.—In burning oils trade is very active and prices keep low. The strong competition from Boston at many Bay ports, particularly in Nova Scotia, is not being felt as it was a few years ago, before the importation in tank steamers began. In paint oils, while sales are light, the market is firm, particularly in turpentine. Importers have to pay higher prices, and local prices are likely to advance. Lubricating oils are firmly held.

Orders for spring business are being taken and give promise of a good season. In seal oil values are firm. Receipts of cod oil are about over and prices are high. Wax and candles are very firm.

SALT.—In Liverpool coarse salt stocks on hand continue light. There are, however, regular weekly arrivals, which are likely to be large. Prices are firm and full figures are likely to rule, chiefly because of high freights. In fine salt the sale is chiefly for Canadian, and is not large. As before noted the present prices affect the sale of box salt. We quote as follows: Liverpool coarse 58 to 60c.; English factory-filled, 95c. to \$1.00; Canadian fine, \$1 per bag; cheese and butter salt bulk, \$2.40 per bbl.; 5-lb. bags, \$2.85 to \$2.90 per bbl.; 10-lb. bags, \$2.70 to \$2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—In these lines there is little to note. Dealers are finding a fair sale at even figures. Vegetables are unchanged and there is a fair stock here. In fruits, the Christmas trade causes some sale, but the best demand is later. Peaches are the best sellers; fair stocks are here. Our market is quite well supplied with gallon apples, and while the movement is small prices are firmly held at the advance. Salmon have a fair sale at even figures, the demand being for the cheaper fish. Domestic sardines are freely offered at the lower prices. Kipperd herring and haddies are scarce, but are not as high as the market would warrant.

GREEN FRUITS.—Even with the cold weather business continues very active. The Christmas season is bringing extra business. Apples are rather firmer; best stock is very firmly held. Owing to high prices the sale for No. 1's has been large. This suits the exporter. Bishop Pippins have the local demand. In oranges, the market is well supplied; prices are low and the market is easy. There are Valencias, Jamaicas, Californians and Floridas. In lemons, sales are active and quality of stock good; prices keep low. Cranberries are quite high, and there continues to be a fair sale. Native berries are out of the market. Grapes are fair sellers, chiefly Malagas. Prices this season are quite low.

DRIED FRUITS.—This continues to be the active line. Raisins, the backbone of the business, are free sellers. Dealers are finding this a much more successful season than they have had for some years. They bought, however, rather lightly, and supplies are short. Some Valencias are late coming to hand. In small boxes of Valencias the market is very bare. In Californian loose muscatels, few were imported. There is quite a free sale for fours. Seeded are increasing in favor, and quite a quantity have been bought in New York. Direct importations of Californian fruits were only about six cars. Prunes are selling well; prices keep low. In peels, full figures are asked and the market is getting well cleaned up. Dates sell freely. There is quite a call for package goods. Evaporated apples are high and the sale much less than usual. Dried are held at full figures. Onions are rather higher. Nuts are a very large sale, though Pecans and Brazils, owing to the high price, give way to other lines.

DAIRY PRODUCE.—Butter, if extra good, sells quite freely at high prices,

Graham's Jams, Jellies and Marmalade

ARE THE BEST MADE.

Order a trial shipment from your jobber, or write us for quotations.

Canada Preserving Company

GEO. J. CLANCY & CO.
Agents, TORONTO.

HAMILTON.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE

Delhi Tomato Catsup IS A HOME PRODUCT

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.



The **THISTLE** Brand

ARE
HIGH-GRADE

TOMATOES - CORN - PEAS - Etc.

GUARANTEED SECOND TO NONE. BRIGHTON CANNING CO.



Delivered in 5-Case Lots.

We deliver **Kent Baked Beans** in lots of five Cases or over to any point in Ontario. Cost to retailers, 90c. per dozen, leaving a clear profit of 30c. per dozen—60c. per Case.

This leaves the retailer a good margin of profit, and gives to the consumer an article at 10c. that never fails to satisfy.

THE KENT CANNING CO., CHATHAM, ONT.

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but of the second grade the supply is large and business is dull. Cheese is unchanged and the season has not been particularly satisfactory. Factories have, however, got full figures. Eggs show little change and prices are firm. Fancy stock is scarce and high.

SUGAR.—Sales have been large and prices are unchanged, but are quite firmly held. Some foreign continues to be received, but much less than before the present agreement between the wholesale trade and the refineries came into existence. In some parts of the Province there is considerable competition.

MOLASSES.—There continues quite a steady sale, chiefly for Porto Rico. While price continues quite low little, if any change, is expected. In fact, the feeling seems to favor rather a firmer market.

FISH.—At this season there is increased sale for fresh fish, as they can be shipped frozen. The supply for the week has been light. Frozen herring seem a thing of the past. Cod and haddock are the fish sold. The shipment of smelt from the North Shore is commencing. This is a very large business. Shipments are made chiefly to New York. In dry cod and pollock prices are unchanged. Codfish, if anything, is rather easier. In finnan haddies prices are rather higher. Shipments are now made by freight. Smoked herring is dull at even figures. There are no bloaters and kippered are scarce. Pickled herring is unchanged. There is a fair supply of Bay herring. We quote: Large and medium dry cod, \$3.50 to \$3.65; small, \$2.50 to \$2.60; haddies, 5 to 5½c.; smoked herring, 7 to 8c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c.; pollock, \$1.50 to \$1.60 per 100 lb.; pickled herring, \$2.15 to \$2.25 per half bbl.; Canso herring, \$5.50 per bbl.; kippered herring, 90c. to \$1 per box; Shelburne, \$2.50 per half bbl.

FLOUR, FEED AND MEAL.—In flour, rather higher prices rule. There is a good, general business, but the trade find it impossible to get the flour forward from the mills promptly. Many sales are being lost. In oats, high prices are being asked. In oatmeal there is quite a range in prices, but all prices are high. Beans are in fair demand and prices are unchanged, but quite firm. There is a demand for yellow eyes. Barley is again higher. Hay is firm; export shipments are large. Cornmeal is higher. We quote as follows: Manitoba flour, \$4.60 to \$4.70; best Ontario, \$3.90 to \$4; medium, \$3.60 to \$3.70; oatmeal, \$5.75 to \$5.90; cornmeal, \$3.10 to \$3.15; middlings, \$22 to \$23; oats, 49 to 50c.; handpicked beans, \$1.65 to \$1.70; prime, \$1.55 to \$1.60; yellow eye beans, \$2.80 to \$3; split peas, \$4.60 to \$4.75; barley, \$4.25 to \$4.35; hay, \$12 to \$14.

ST. JOHN NOTES.

Jones & Schofield have a further supply of "Imperial" maple syrup to hand.

"Pure Gold" herbs and "Pure Gold" jelly powder are two seasonable lines.

Corona figs and Corona dates are on sale with The Maritime Spice and Coffee Co.

Northrup & Co. have a shipment of Cottolene in 20-lb. wood pails just received.

Baird & Peters are showing a full line of Christie's biscuits. In fancy lines they have some particularly fine samples.

A large shipment of pipes and bath-brick from D. McDougall & Co. arrived

by the Glasgow steamer this week for shipment west. These goods were entered here and forwarded by the local representative, J. Hunter White.

D. E. Loomer, packer of the "Unity" brand of haddies and kippered herring, called on "The Grocer" this week.

MANITOBA MARKETS.

Winnipeg, December 9, 1901.

WEATHER has been fine and mild with light flurries of snow. The mildness and the absence of snow is affecting trade in some lines, but the volume of trade on the whole has been heavy; collections are fair and the general tone of business good. Christmas trade is moving and many of the retail stores are getting their holiday decorations in place and the city already presents a festive appearance. The changes in prices have been few and unimportant.

FLOUR.—The steady advance of wheat during the past week is likely to bring an advance in flour. Millers state that should the price of wheat hold another 18 hours flour will certainly advance 10c. per sack all round. In the meantime prices are standing at the old figures of Ogilvie's Hungarian Patent, \$2 per sack of 98 lb.; Glenora Patent, \$1.85; Alberta, \$1.65; Manitoba, \$1.45; Imperial, XXXX, \$1.25; Lake of the Woods Five Roses brand, \$2 per 98-lb. sack; Red Patent, \$1.85; Medora, \$1.45; XXXX, \$1.25.

CEREALS.—Rolled oats dropped 20c. per sack this week. This drop had two elements in it. First, prices had run unduly high even for the current price of oats and some adjustment was necessary, and again the price of oats dropped in Chicago and a considerable drop in price was looked for here. Contrary to expectations, however, oats have again advanced in Chicago and are higher than they have yet been. The price of rolled oats, therefore, is liable to advance as sharply as it declined. In the meantime prices are quoted at the lower figure: Rolled oats, in 80's, \$2.30; standard and granulated, \$2.80; cornmeal, \$2; split peas, \$2.50; white beans, \$1.90.

COFFEE.—Lower grades of coffee are very firm and No. 5 Rio is now quoted at 10c.; roast and ground, 12½c.; Mochas and Javas are without change and in fair demand.

EVAPORATED AND DRIED FRUITS.—Full stocks of both Californian and Mediterranean fruits are now on the market and the quality has never been finer. Natural washed figs in baskets are shown here for the first time. The Californian prunes, apricots, peaches, pears and plums are superb. The prunes, particularly, that are known in the trade as Silver prunes, look like globes of gold. Prices are firm in all these lines, but no change has taken place for the week. Choice Filiatras, 7½c.; cleaned, 8½c.; Sultana raisins, 11 to 12c.; Valencia, fine off-stalk, \$1.75; Valencia layers, \$2.10 to \$2.20; London layers, \$1.90 to \$2; Californian muscatels, 2 to 4 crown, 6½ to 8c.; prunes, 4½ to 10½c., according to size; apricots, 12 to 13c.; peaches, 15 to 16c.; unpeeled peaches, 10½c.; pitted plums, 10½c.

CANNED GOODS.—Sales at present are rather quiet and without change of price, though any stock that is brought in from this on, will, of necessity, be from 5 to 10c. per case higher, owing to the all-rail rate of freight. Fruits—

Strawberries, heavy syrup, \$3.25; preserved, \$3.60; raspberries, preserved, \$3.25; syrup, \$2.95; blackberries, \$2.75; gooseberries, 2's, \$2.90; 2's, preserved, \$3.60; peaches, yellow, 2-lb. tins, \$4; 3-lb. tins, \$6; pears, 2-lb. tins, \$3.50; 3-lb. tins, \$4.50; apples, 3-lb. tins, canned, \$2.50; 3-lb. tins, preserved, \$3.65; gallon, canned, \$1.60. Californian canned fruit in 2½-lb. tins—Plums, green gage, \$4.25; Lombard, \$4.20; damson, \$4.20; egg, \$4.20; peaches, \$4.75; pears, \$4.95; apricots, \$4.75; cherries, white, \$5.50. Canned vegetables—Tomatoes, \$2.20 to \$2.25; corn, 2-lb. tins, \$1.90; peas, 2-lb. tins, \$1.95; beans, 2-lb. tins, \$1.85; pumpkin, in 3-lb. tins, \$2.10.

NUTS.—Supplies for the Christmas trade are now all in and it looks as if Valencia almonds would be scarce. There are plentiful supplies to draw from, but they could not reach here for at least three weeks: Shelled, 30c.; Valencia almonds, 28c.

SUGARS.—There has been no change of price during the week and trade has been heavy. Extra standard, \$4.95; extra ground, \$6.40; powdered, \$6.65; lumps, \$6.65; bright yellow, \$4.30. Raw sugar is in good demand.

SYRUPS.—All corn syrups are very firm, but without change of price, namely, 3 to 3½c. per lb. Molasses, 35 to 57½c. per gallon, according to grade.

FIBREWARE.—All lines of fibreware have again advanced 10 per cent. No reason is assigned for this. Manila paper has advanced ¼c. per lb.

BUTTER.—The market is poorly supplied in all but inferior grades.

GREEN FRUITS.—Californian navels, 176 to 250's, \$5.25; 150's, \$4.75; 126's, \$4.25. Mexican oranges, 176's to 250's, \$5; 150's, \$4.50. Lemons, \$5.25; apples, \$5.50 to \$6.50, according to variety; cranberries, \$10; bananas, \$3.50; Malaga grapes, \$8.

AFTER A BONUS AT WIARTON.

A special meeting of the Wiarion town council was held last week at which B. B. Freeman and James Symon submitted a proposition on behalf of The Wiarion Beet-Sugar Co., asking that the latter should be granted a \$25,000 bonus and tax exemption for a number of years. It was urged on behalf of this that Berlin had granted \$25,000 and Wallaceburg \$30,000 for the establishment of similar industries in those places, which had greatly handicapped the canvassers for stock in the Wiarion concern, as capitalists preferred investing their money where the best support would be given. After some further discussion, in which it came out that tax exemption was also wanted by the company, the matter was left over for consideration till the next afternoon, when a joint meeting of the council and sugar company would be held.

At the latter meeting, when the matter had been thoroughly investigated, it was decided to submit a by-law giving a bonus of \$25,000 to the concern on the 20-year debenture plan. An assessment will be made on the company's property sufficient to yield the town \$2,000 in school taxes a year.

Vaughan & Cook have purchased J. A. Rice's grocery business, Rossland, B.C., assuming and paying all his liabilities. All the accounts due to the old firm will also be collected.

"CONDOR" TEA

JAPAN

"NECTAR" TEA

BLACK

"CONDOR" MUSTARD

PURE

Testimonial of Quality

**Madam
Huot's
Coffee**

This is from a coffee merchant and an expert :

LONDON, Canada, December 3, 1901.

E. D. MARCEAU, Esq., MONTREAL.

DEAR SIR,—About two weeks ago, when in your office with Mr. ———, you were good enough to give me a tin of your "MADAM HUOT'S" COFFEE ; let me say we like it better than anything we have ever used. Will you kindly send me, by express, 1-dozen tins? Send bill and I will remit you express order at once.

Yours truly,

That is what I have always said. When tried by lovers of Coffee it has always been FOUND THE FINEST IN THE LAND.

A Genuine Bargain—A Real Snap.

Bought for spot cash from a Japan house, who wanted to unload the balance of their holdings in Canada :

100 half-chests, a splendid sundried Japan tea which I offer at 16c.

ALSO 50 half chests, medium olive-color Japan tea, at 16c.

BOTH HEAVY WELL-MADE LEAF OF BRIGHT, FLAVORY LIQUOR.

Nothing better offered at 17½c.

22 half-chests, a beautifully made, early picked, olive-color Japan tea, 87 lb. net, at 18½c.

Ceylon Green —You will find that I have, of them, the best values at 15, 17½ and 20c.

A FANCY CANISTER FREE WITH YOUR FIRST PURCHASE OF THESE TEAS.

Ceylon Black —A large and well-assorted stock from 12½c. to 45c. per lb. Bought before the advance. For values in them I AM YOUR MAN.

Specialty of high-class goods in Teas, Coffees, Spices and Vinegars—Wholesale.

E. D. MARCEAU, 281-285 St. Paul St., cor. St. Gabriel,
MONTREAL

NOVA SCOTIA MARKETS.

HALIFAX, N.S., December 9, 1901.

THE condition of the grocery trade in the city naturally indicates the general conditions throughout the Province, and this condition at present may be considered as good, and compares favorably with former years.

This is the season when Christmas groceries are in demand, and also when the large number of shore ports, which do not enjoy the privilege of railway communication, and are more or less icebound during the winter season, lay in their winter stock, and Halifax merchants have been doing a large trade in both directions.

The results of the sale of the season's crops are a good index of the general state of trade. When crops are good and sell well, money is plentiful and the country districts purchase largely, and there is no line which feels the result more than groceries. This season the crops have been fairly good, and prices high.

Apples, though not a large crop, have sold high, and happy is the man who has a few hundred barrels to sell. The retail price of Gravensteins in the city markets (the season for which is now over) ran as high as \$4 for best No. 1's; ordinary No. 1's, \$3 50; No. 2's, \$2.50. Bishop Pippins are now selling at from \$2 to \$3 50. Usually the commission merchants and auctioneers receive large consignments of apples which they sell at auction. This has been rare this season as there was no necessity for any apple-raiser to go off his farm to sell his surplus crop.

The potato crop in Nova Scotia this year was only medium, and prices ruled high. A month ago the wholesale price was 80c. and the retail \$1. This bore extremely hard on the poorer classes. Then the Prince Edward Island crop commenced to come in, and the price dropped considerably. The Prince Edward Island potatoes are only of fair quality and never bring as high price as the home-grown article. They sold, ex vessel, as low as 35c., but are now on the rise and are slightly better than 40c. Native potatoes will readily bring 50 to 55c.

Oats also, notwithstanding the large import from Prince Edward Island, have maintained a steady advance, and now bring about 55c. in car and job lots, and will probably run higher. The advance has been steady and regular, cent by cent, for the last month.

Cornmeal, flour, bran, middlings and other feeds have been subject to a steady advance, week by week, and the highest limit has not probably yet been reached.

There has been considerable buying in this line for winter stock.

The retail grocers have had great difficulty in supplying their customers with best creamery butter. The very best fresh home-made creamery retails at 28c., with not enough to supply the demand, while that imported from New Brunswick and Prince Edward Island, a week or ten days old, brings 25 to 27c., and Upper Canadian 24c. for finest and 19 to 20c. for ordinary. Every year people are calling for a better class of butter, and there is very apparent good money for those who can produce a superior article.

For the last year or two the wholesale grocers have done considerable trade—and one which is bound to grow largely—in fine lines of fancy preserves, put up in the regular glass jars, by firms in the Upper Provinces. Pears, plums, and many other fine fruits can be bought in this way almost as cheaply as they can be put up at home in the old way. This is where the idea of production in large quantities comes in, in this as well as other lines.

Commercial travellers from various parts of the Province report large sales and a good season's business. The confectionery and biscuit business is reported especially good, and in advance of other seasons. One proof of this is the fact that the firm of G. J. Hamilton & Sons, Pictou, intend immediately to enlarge their premises and extend their plant to nearly double its present capacity. This firm has a number of travellers constantly on the road who cover New Brunswick, Prince Edward Island, Newfoundland, Ontario and Quebec, as well as this Province.

R. C. H.

A BIG MILL FOR NORMAN.

If it is stated on good authority that arrangements have been about completed for the erection of one of the largest flour mills in the world at Norman, Ont. The structure will be of solid granite masonry, and will be equipped with the most modern appliances. It is also expected that a big pulp mill will be erected at an early date.

A WESTERN ROMANCE.

From Vancouver comes this story. F. S. Stewart, dry goods merchant, there, has a sister who became engaged to a man named Ross, head of the dry goods department in her brother's store. At the last moment she found that she loved another in the person of Thomas Chappelle, manager of the grocery department of The Hudson Bay stores. Her relatives, who objected to this very strongly were preparing to send her off to Scotland, but she eluded them and was married to Chappelle.

Include with first order from wholesale grocer a trial lot of

H AND H
TRADE MARK

the unequalled cleaner. Steady growth, **seasonable**, well advertised, and have letters daily from consumers.
34 Yonge Street, Toronto.

POULTRY

I have the trade, and can command big prices. I want all your **Butter, Eggs, Potatoes, Apples, Cheese, etc.** Consignments receive personal attention. Correspondence solicited.

A. A. SIMONSKI, 250 Spadina Ave., Toronto.
Wholesale Produce and Commission Merchant.

"Imperial" Brand PEARS

are as good as any, and a good deal better than some other brands. Why? Because we use good fruit and preserve it the right way. That's why.

IMPERIAL CANNING CO.,
KINGVILLE.

XMAS FRUITS

We want your orders for
**VALENCIA and NAVEL ORANGES,
LEMONS, MALAGA GRAPES, FIGS,
DATES, NUTS, DRIED FRUITS, Etc.**

We guarantee you perfect satisfaction with the best goods obtainable at reasonable prices.

SEND FOR PRICE LIST.

WHITE & CO.

Wholesale Fruit

TORONTO

Toronto Fruit Merchants.

Florida Oranges

We have them and the stock is elegant.

New Messina Lemons, New Nuts,
New Figs, New Dates,

All at lowest price.

Get your Xmas order in early.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

ORANGES

EX. FANCY "LION" BRAND NAVELS
FLORIDA ORANGES
JAMAICA ORANGES
MEXICAN ORANGES
VALENCIA ORANGES

MESSINA AND CALIFORNIA } **LEMONS**

Get our prices before placing
Holiday Order.

CLEMES BROS., TORONTO

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY MONTREAL

Oysters and Fish
M. DOYLE FISH COMPANY
 Limited
 TORONTO ONT.

We are the only house who offer you oysters in Canadian measure (Imperial), 4 gal. Imp. is equal to 5 gal. wine. Agents for Booth's "Oval" Brand. 53 years on the market. Extra Standard, \$3.00 per pail. All kinds of Fresh Fish always on hand. Carload Manitoba Whitefish just arrived.

LOOK—5-inch HIGH-PRESSURE GASOLINE MANTLES, manufactured under the supervision of men who have had years of experience.

In quality and price we defy competition. Our highest-grade 5-inch High-pressure Gasoline Mantle, 35c. each, \$4.00 per doz. The people's favorite, our "Gloria" Triple-weave Mantle, 25c. each, \$2.50 per doz. Our popular United Single-weave Mantle, 15c. each, \$1.50 per doz. Phone us and we will send our agent.

The United Incandescent Light Co.,
 7 Yonge St. Arcade, TORONTO.
 Phone 969.


ESTABLISHED 1869

Geo. Stanway & Co.
 Brokers and
 General Commission Merchants

Teas, Sugars, Molasses, | 46 Front St. East,
 Canned Goods | TORONTO

Correspondence Solicited.

ROCK SALT FOR HORSES and CATTLE.



TORONTO SALT WORKS, Toronto, Ont.

Grenoble Walnuts

Second shipment now in store. Lower Prices.

WARREN BROS. & CO.
 TORONTO.

Established 1862.

E. THOMPSON & CO.
 LIVERPOOL,

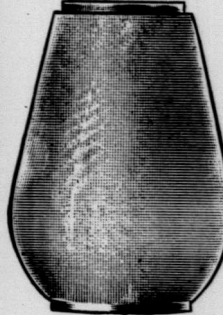
Offices—11 Victoria St. . . . ENG.
 Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—
G. H. THOMPSON,
 107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.
THE SYDENHAM GLASS CO.,
 of WALLACEBURG, Limited

Quantity Selling Depends upon Quality

The extent of the demand for any article is based upon its quality. The demand will increase providing quality is right, but will diminish if below the standard, and all the advertising and glib talk of salesmen will not maintain it if quality is not what it should be. Highest standard of excellence has stimulated, maintained and increased the demand for

Jonas' Flavoring Extracts.

The grocers selling them are backed up by the argument "highest quality," which no customer can gainsay. Yes, indeed, quantity sold depends upon quality—a larger quantity of **Jonas' Extracts** is being sold to-day than ever before.

Oh, say, have you sent us your order for some **FANCY FRUIT SYRUPS**? If not, don't delay placing it at once. These syrups sell rapidly and prove excellent trade-bringers.

As for **FRENCH PRUNES**, if you desire a line of the most delicious prunes procurable, send your order to us. Put up in 1 and 2-lb. bottles, and 2, 4 and 7-lb. tins, or 28-lb. wooden boxes.

HENRI JONAS & CO., = Montreal



OUR PRICES ARE:	
Wholesale.	Retail.
..Ozo" Ceylon in 1/2's and 1's.....	20c.
..Ozo" Ceylon in 1/2's and 1's.....	22c.
..Ozo" Ceylon in 1/2's and 1's.....	25c.
..Ozo" Ceylon in 1/2's and 1's.....	30c.
..Ozo" Ceylon in 1/2's and 1's.....	35c.
..Ozo" Ceylon in 1/2's and 1's.....	40c.
..Ozo" Ceylon in 1/2's and 1's.....	45c.
..Ozo" Ceylon in 1/2's and 1's.....	50c.
..Ozo" Japan in 1/2's only.....	20c.
..Ozo" Japan in 1/2's only.....	25c.
..Ozo" Japan in 1/2's only.....	30c.
..Ozo" Japan in 1/2's only.....	40c.

SELL "OZO" TEAS

and they will accomplish four distinct missions for you, namely:

FIRST—They give entire satisfaction to the consumer, which is the most important requisite in the extension of trade.

SECOND—They bring new customers to the store.

THIRD—They assist the grocer to hold his customers' trade.

FOURTH—They help make your tea trade one of continuous profit.

Why not invest in a shipment of

"OZO" TEAS?

They have proven profitable to other grocers. They will prove profitable for you.

Write for Samples to

THE "OZO" CO., Limited, St. Paul Street, Montreal

WANTED

By a wholesale tea, coffee and spice house, a first-class traveller, speaking French and English fluently; knowing this business thoroughly and the ground to be covered, viz: La Beauce and the south side of the river Gaspé, and the north from Quebec to Chicoutimi. No use applying without the necessary qualifications and the best references.

A good salary will be paid to the right man. Apply,

"Traveller," Canadian Grocer,
232 McGill St., Montreal.

The Long Distance Telephone

Is Invaluable to Business Men.

You can speak to 40,000 subscribers in Canada and Hundreds of Thousands in the United States within a distance of 1,500 miles.

Have you made its use a factor in your business?

THE BELL TELEPHONE CO. OF CANADA.

Book-keeping FOR Joint Stock Companies

A text-book for the use of accountants, book-keepers, business men, and advanced accountancy students, by

DAVID HOSKINS, C.A.

Vice-President of the Institute of Chartered Accountants of Ontario.

Price \$1 50, postpaid. Address:—

DAVID HOSKINS, C.A.,
Cor. Yonge and McGill Sts., Toronto, Ont.

Brockville Business College

PRONOUNCED by members of Dominion and Provincial Parliaments and business men generally to be a first-class business school.

Graduates in all the leading cities of Canada and the United States. Do you want to become a good bookkeeper or shorthand writer? If you are interested in this line of work our Catalogue will interest you.

Address,
BROCKVILLE BUSINESS COLLEGE,
Department G. Brockville, Ont.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

"SUPERIOR" GLUTEN FLOUR

is made from the famous Manitoba and Northwest wheat, in which the sugar, starch and cellulose parts are reduced to a minimum. It contains all the natural elements of repair for the system. It will restore to health all those who are troubled with impaired digestion, dyspepsia, or diabetes. Directions on each package.

In cases containing 36 (three dozen) 2 1/2-lb. packages. Through your wholesaler at prices quoted on page 50, (current market quotations). Manufactured by

NORTH WESTERN CEREAL CO.,
E. A. SHOEBOTHAM,
CANADIAN AGENT,
St. James' Park, LONDON, Canada.

WESTERN ASSURANCE COMPANY

Fire and Marine

Capital - - \$2,000,000.00
Assets, over - - 2,900,000.00
Annual Income - 3,000,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President
C. C. Foster Secretary.

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Dairy,

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Most important to have in stock !!!

JAMES' "DOME" BLACK LEAD

A Household Necessity.

CUT THIS OUT, PASTE UP FOR REFERENCE.

A Word About Vinegars

sell vinegar through travellers. So we make the trade the following liberal offer for all

Our Mr. Paul Lumsden requests us to put out special travellers now to take orders for vinegars for Spring shipment. It seems to us absurd that such a system should creep into the vinegar business, which at the best is a sour one. Our answer is, it costs too much to

MAIL ORDERS received by us to January 1. For season 1902, delivery as required:

X White Wine (or Cider) White Wine Guaranteed 53 grains, 15c.	72	18
XX " " " " " " " " " "	88	23
XXX " " " " " " " " " "	100	26
Pickling	118	30
Proof	77	20
Also a special XXX White Wine Guaranteed		

We are manufacturing as good vinegars as it is possible to make. There are only a few vinegars as good in Canada—none better. We have sold as wholesale grocers a great many cars of XXX White Wine, Montreal make. The best guarantee we ever got was 72 grains, and then vinegar hardly ever stood the test. All mail orders, besides our usual discounts, will be entitled to a rebate of two cents a gallon. It would cost us more to sell you through a traveller.

TERMS: 10 per cent. 30 days, net cash 35 days. All bills payable in Hamilton, and positively no discount after 35 days.

LUMSDEN BROS., - HAMILTON, ONT.

	Montreal.		Toronto.		St. John, Halifax.		Montreal.		Toronto.		St. John, Halifax.	
COFFEE												
Green—												
Mocha.....	24		23	28	25	30	14½	15½	16	16	16½	16½
Old Government Java.....	27		22	30	25	30	16	17	16	16	16	16½
Rio.....	10		7½	9½	12	13	18	18	15	15	15½	15½
Santos.....			9½	10½			19	19	17½	17	17	17½
Plantation Ceylon.....	29		26	30	29	31	18½	19	17	17	17	18
Porto Rico.....			22	25	24	28						
Gautemala.....			22	25	24	26						
Jamaica.....	18		15	20	18	22						
Maracalbo.....	13		13	18	12	13						
NUTS												
Brazil.....			15	16		15						
Valencia shelled almonds.....	22	23	30	35	30	35						
Tarragona almonds.....	10			11½	12	13						
Formetta almonds.....				10½								
Jordan shelled almonds.....	30		40	45								
Peanuts (roasted).....	7½	8	8	10	9	10						
" (green).....	6½	7	7	9								
Cocanuts, per sack.....	\$ 00			\$ 75	\$ 50	4 00						
" per doz.....				60	60	70						
Grenoble walnuts.....	10	10½		10½	11	12						
Marbot walnuts.....	10		9½	10½								
Bordeaux walnuts.....	9		8	8	8½	9						
Sicily filberts.....	8	8½	9½	10½	10½	9						
Naples filberts.....					10	11						
Pecans.....	13½	14	13	15	13	14						
Shelled Walnuts.....	16	17	18	23		25						
SODA												
Bl-carb, standard, 112-lb. keg.....	1 65	1 80	2 00	2 25	1 70	1 75						
Sal soda, per bbl.....	70	75		80	85	90						
Sal Soda, per keg.....	95	1 00		1 00	95	1 00						
Crystallized Sal Soda, per lb.....				1								
SPICES												
Pepper, black, ground, in kegs.....												
palls, boxes.....	16	18		18	14	15						
" in 5-lb. cans.....	14	17		19	15	16						
" whole.....	15	17		19	12	13						
Pepper, white, ground, in kegs.....												
palls, boxes.....	26	27	26	27	24	26						
" 5-lb. cans.....	25	26	25	26	20	22						
" whole.....	23	25	23	25	20	22						
Ginger, Jamaica.....	19	25	22	25	20	25						
Cloves, whole.....	12	30	14	35	18	20						
Pure mixed spice.....	25	30	25	30	25	30						
Cassia.....	13	18	20	20	16	20						
Cream tartar, French.....		25	24	25	20	22						
" best.....		28	25	30	25	30						
Allspice.....	10	15	13	16	16	18						
WOODENWARE												
Palls, No. 1, 2-hoop.....		1 75		1 72		1 90				3½		3 25
" 3-hoop.....		1 9		1 89		2 05				5		5 6
" half, and covers.....		1 5		1 80		1 75				6		6 6
" quarter, jam and covers.....		1 25		1 30		1 45				4½		5 6
" candy, and covers.....	2 57	3 0	1 88	2 90		3 20				6		6 7
Tubs No. 0.....	10 01	10 21		9 15		11 00				7½		
" 1.....	8 00	8 25		7 50		9 00				9		10
" 2.....	7 00	7 25		6 70		8 00				11		12½
" 3.....	6 00	6 25		5 90		7 00				12½		
PETROLEUM												
Canadian water white.....	14½	15½										
Sarnia water white.....	16	17										
Sarnia prime white.....	18											
American water white.....	19											
Pratt's Astral (barrels extra).....	18½	19										
Black— TEAS												
Congou—Half-chests Kaisow, Moning, Paking.....	13	60	12	60	11	40						
Caddies Paking, Kaisow.....	17	40	18	50	15	40						
Indian—Darjeelings.....	35	55	35	55	30	50						
Assam Pekoes.....	20	40	20	40	18	40						
Pekoe Souchong.....	18	25	18	25	17	24						
Ceylon—Broken Pekoes.....	35	42	35	42	34	40						
Pekoes.....	20	30	20	30	20	30						
Pekoe Souchong.....	17½	40	17	35	17	35						
China Greens—												
Gunpowder—Cases, extra first.....	42	50	42	50								
Half-chests, ordinary firsts.....	22	28	22	28								
Young Hyson—Cases, sifted extra firsts.....	42	50	42	50								
Cases, small leaf, firsts.....	35	40	35	40								
Half-chests, ordinary firsts.....	22	28	22	28								
Half-chests, seconds.....	17	19	17	19								
" thirds.....	15	17	15	17								
" common.....	13	14	13	14								
Pingsueys—												
Young Hyson, ½-chests, firsts.....	28	32	28	32	30	40						
" " seconds.....	16	19	16	19								
" Half-boxes, firsts.....	28	32	28	32								
" " seconds.....	16	19	16	19								
Japans—												
½-chests, finest May pickings.....	38	40	38	40								
Choice.....	32	36	33	37								
Finest.....	28	30	30	32								
Good medium.....	22	27	27	30								
Medium.....	22	24	25	28								
Good common.....	19	20	21	23								
Common.....	16	18	18	20								
Nagasaki, ½-chests, Pekoe.....	18	15	15	17								
" Oolong.....	16	22										
" Gunpowder.....	14	15										
" Siftings.....	16	19										
" ".....	7½	11										
RISE, MACARONI, SAGO, TAPIOCA.												
Rice—Standard B.....	\$ 00	\$ 10										
Patna, per lb.....	4 25	4 50	4½	5	5	6						
Japan.....	4 40	4 90	5½	6	5	6						
Imperial Seeta.....	4 60	4 90	4½	5½	5	6						
Extra Burmah.....			4½	4½	4	5						
Java, extra.....		5½	6	6½	6	7						
Macaroni, dom'ic, per lb., bulk.....	5	6										
" imp'd, 1-lb. pkg., French.....	8	12	9	10								
" Italian.....	8	10	11	12½								
Sago.....	3½	4	4½	5	4½	5						
Tapioca.....	3½	4	4	4½	4½	5						

DURING the past 15 days we have had difficulty in delivering our goods as promptly and regularly as we used to do.

We beg our clients and friends to excuse these involuntary delays, and are pleased to inform them that we are now prepared to deliver orders the same day we receive them.

Our assortment is now complete in every line and orders can be filled to the entire satisfaction of our clients.

Quotations given on demand.
We invite comparison.

LAPORTE, MARTIN & CIE.,

Montreal.

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VT.

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Halifax.

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THE BEET-SUGAR INDUSTRY.

AT Berlin, Ont., the by-law granting the \$25,000 bonus to the beet-sugar refinery, to be established in Waterloo county, was given its third reading and carried on December 4.

A number of Peterboro' farmers and influential citizens with the city council heard the representatives of a beet-sugar company, who are desirous of locating there, on December 5. As a result a committee was appointed to wait on the town and county councils with reference to having a by-law granting a \$50,000 bonus to this industry submitted to the ratepayers.

At Warton, Ont., the town council passed a by-law granting the beet-sugar company there the use of water front or marine allowance for the erection of a switch, and gave its first reading to a by-law providing for an assessment of \$80,000 on the property of the same concern.

The Ontario Government has granted a charter to The Dresden Sugar Co., Limited, Dresden, Ont., for the cultivation and refining of sugar beets. The share capital of the concern is \$600,000.

WATERLOO SUGAR MEN BUSY.

In the county of Waterloo, Ont., an active campaign is being waged on behalf of the beet-sugar industry. Hosts of canvassers are out amongst the farmers inducing them to enter into contracts to put a certain acreage of beets in cultivation. Meetings are being held in the schoolhouses, which influential citizens and representatives of the beet sugar company are addressing. At their close the lists are opened and engagements made with the farmers to put a certain acreage of sugar beets under crop and already the required acreage, 5,000 acres, is nearly secured.

The company state that they will commence building their \$700,000 plant as soon as the required acreage is subscribed and local capitalists are sufficiently interested, and expect to have the big factory in operation for next season's crop. The \$25,000-bonus by-law has also been formally assented to by the Berlin council. The sugar concern also state that it is their intention to build a standard gauge railway through Wilmott and Wellesley townships, Waterloo county, as soon as sufficient beets are grown along the line to warrant such a procedure.

GALT GETS INTO THE SUGAR SWIM.

At a recent meeting between a committee representing the Galt Board of Trade and outside capitalists, represented by G. C. McMullen, it was settled that Galt is to have also a beet-sugar refinery.

The usual \$600,000 will be forthcoming as soon as a 5,000-acreage of beets is secured, a free site and tax exemption furnished by the town, \$100,000 subscribed by local capitalists and other minor matters arranged. These proceedings have yet to be ratified by the Board of Trade and Galt town council.

ONE OF THE FIRST.

While chatting with Mr. Henri Jonas, of Henri Jonas & Co., Montreal, a few days ago, a representative of THE CANADIAN GROCER was shown a couple of mementoes of Mr. Jonas' travelling days, namely, a membership ticket of the Commercial Travellers' Association dated January 1, 1872, and also a mileage ticket for 1,000 miles. Mr. Jonas was one of the first drummers to become a member of this organization which is now well known as the Dominion Travellers' Association with its membership of several thousands of representatives of the various commercial concerns of Canada.

We wonder if there are any other travellers or ex-travellers who can produce such ancient souvenirs as Mr. Jonas now has in his possession, and which, we might mention, it is his intention to have framed and hung in the Dominion Travellers' Association quarters in Montreal? The mileage ticket reads as follows: "May travel 1,000 miles on regular passenger train on the main line of the Great Western Railway, or on the Toronto, Brantford, Sarnia, Petrolia, or Wellington, Grey and Bruce branches, subject to the conditions on back of this ticket. Not transferable. Good until Dec. 31, 1872."

ANOTHER SALT WELL AT SARNIA.

At Sarnia, Ont., a contract has been let to John J. Mason & Co., Detroit, to sink salt wells on the property of The Cleveland-Sarnia Saw Mills Co. The building will be south of the Baechler mill, and will comprise a granary 150 x 132 ft. and a packing-house 64 x 132 ft., besides other buildings.

The total output at all branches of the "Salada" Tea Co. for the week ending November 30 was 3,000 lb. more than double the same week of last year.

Miss A. Millon, 13 Place D'Armes Hill, Montreal, has been selling some chocolates the interiors of which were alleged to be filled with liquors, and she has to appear in the Police Court to answer the charge. A subsequent analysis showed the candies to contain 2 per cent. of alcohol.

CONDENSED OR "WANT" ADVERTISEMENTS.

Advertisements under this heading, 2c. a word each insertion; cash in advance. Letters, figures, and abbreviations each count as one word in estimating cost.

AGENT WANTED.

WANTED—AN ENERGETIC AGENT TO represent in Canada (New Brunswick and Nova Scotia excepted) an old-established British firm. Only those having connection among wholesale importers of pickles, sauces, cordials, jams, etc., etc., need apply to Hogarth & Co., The 4 Mills Poplar, London, England. (50)



SEALED TENDERS addressed to the undersigned, and endorsed "Tender for Caraque Wharf," will be received at this office until Friday, December 20th, inclusive, for the construction of a public wharf at Caraque, Gloucester County, Province of New Brunswick, according to a plan and a specification to be seen at the offices of Geo. A. Day, Esq., Resident Engineer, St. John, N.B., and C. E. W. Dodwell, Esq., Resident Engineer, Halifax, N.S., on application to the Postmaster at Caraque, N.B., and at the Department of Public Works, Ottawa.

Tenders will not be considered unless made on the form supplied, and signed with the actual signatures of tenderers.

An accepted cheque on a chartered bank payable to the order of the Minister of Public Works, for seven thousand dollars (\$7,000), must accompany each tender. The cheque will be forfeited if the party decline the contract or fail to complete the work contracted for, and will be returned in case of non-acceptance of tender.

The Department does not bind itself to accept the lowest or any tender.

By order,
FRED. GELINAS,
Secretary.

Department of Public Works,
Ottawa, 30th November, 1901.

Newspapers inserting this advertisement without authority from the Department will not be paid for it. (50)

OYSTERS.

FOR YOUR SUPPLY, SEND TO

STANDARD OYSTER CO.,

89 and 91 Broadway, - BUFFALO, N.Y.

Oldest and most reliable firm in the business.
Wholesalers and jobbers.

Established 1879. Branch, 63 Colborne St., TORONTO

Jelly That "Jells."

A lady in a grocery store was once heard to ask for some jelly powder "that would jell." She meant a powder that would make a good firm jelly, not the kind that falls to pieces, or in other words, that won't jell.

N. & B. Jelly Powder.

Is warranted to "jell" and is delicious and wholesome into the bargain. You may depend on it, your customers will be more than satisfied.

Nicholson & Brock
TORONTO.

(A Sample Free)

Always Ahead.

**NEW FRUITS FOR YOUR XMAS TRADE, NOW IN STORE,
READY FOR SHIPMENT:**

- 1,200 boxes Castle Bros.' California Prunes, 25 lbs., all sizes, quality fine.
- 200 boxes Bevan's "Bull" Valencia Shelled Almonds, 28 lbs.
- 100 boxes Griffin & Skelley's Choice "Royal" Evaporated Apricots, 25 lbs.
- 50 boxes " " " Peaches, 25 lbs.
- 50 boxes " " " Pears, 25 lbs.
- 150 boxes " " " "Easter" Brand Seeded Raisins, 1-lb. packages, 36 lbs.
- 150 boxes "OWL" Brand New Cleaned Currants, in 1-lb. cartons, 36 lbs.
- 500 boxes new "Golden" Halloween Dates (also in 1-lb. packages).
- 75 bales Grenoble Walnuts, New Crop Pure Mayettes.
- 400 boxes New Crop Sultana Raisins, assorted qualities.

TO ARRIVE THIS WEEK:

- 2,100 boxes—two carloads—California Prunes, Castle Bros. and Porter Bros.,
- 100 boxes Griffin & Skelley's Evaporated Apricots, 25-lbs. [all sizes, 25 lbs.]
- 375 boxes " " "Easter" Brand 1-lb. Seeded Raisins, 36 lbs.
- 375 boxes " " "OWL" Brand 1-lb. Seeded Raisins, 36 lbs.
- 50 boxes "OWL" Brand 1-lb. Cleaned Sultana Raisins, 36 lbs.

TO ARRIVE IN ABOUT 3 WEEKS:

- 500 boxes Malaga 3-Crown Loose Muscatels, 50 lbs.
- 500 cases Cleaned and Uncleaned Filiatra Currants.

ORDER AT ONCE. WHILE PRICES HAVE ADVANCED

WE ARE STILL SELLING AT THE OLD FIGURES.

It will pay you to ask us prices. We have one of the best assorted stocks to be found in any wholesale grocery. We are sellers.

L. CHAPUT, FILS & CIE.

WHOLESALE GROCERS AND TEA MERCHANTS,

MONTREAL.

Selling Agents for THE WILLIAMS BROS. COMPANY, Detroit, Mich.
Also AINSLIE'S FAMOUS SCOTCH WHISKIES.

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THE PROVISION TRADE.

The Markets—Statistics of U.S. Live Stock—Miscellaneous Notes.

STATISTICS OF U.S. LIVE STOCK.

At the fifth annual convention of the National Live Stock Association, held in Chicago this week, many interesting papers were read, most of them having to do with the technique of the industry. One paper, however, is of especial interest to the general public, now that there is so much conjecture about prices for beef and the probable size of the supply in the near future. This paper, entitled the "Live Stock Census of 1900," was written by Le Grande Powers, chief of the Agricultural Bureau of the Census Office. Among other things, Mr. Powers said that for the first time the census of the United States has attempted a complete enumeration of the domestic animals of the country. Since 1850, the Government has collected statistics of the animals on farms, but no census has ever been taken of the domestic animals not on farms or ranges; that is, the animals in cities and towns and those possessed by the small householders scattered throughout the country but not living upon farms. There were in the country on June 1, 1900, including those on and off farms, 18 172,914 dairy cows; 11,686,829 other cows, kept mainly for breeding purposes; 15,641,480 calves or neat cattle under one year; 7,041,643 steers one and under two years; 5,227,378 steers two and less than three years; 3,141,722 steers three years and over; 1,337,277 bulls one year and over; 7,273,731 heifers one year and less than two, making a total of neat cattle in the United States (June 1, 1900) of 69,522,734. At the same time, there were 18,532,137 work horses two years old and over; 1,359,652 colts less than one year of age, and 1,473,461 colts one year and under two—a total of 21,365,250 horses.

There were 2,912,958 work mules over two years of age; 255,166 mule colts less than one year old, and 291,458 mule colts one year and over; a total of 3,459,582 mules. There were also 119,992 asses and burros. Of sheep one year and older there were 32,056,129 ewes and 8,060,124 rams and weathers, a total of 40,166,263 wool-bearing sheep. There were also 21,520,062 lambs under one year, making a grand total of sheep of 61,645,325. There were in the country a total of 64,615,363 swine and 1,893,491 goats. The sheep on farms and ranges constitute more than 99.6 per cent of all sheep in the country. The

number of wool-bearing sheep in the United States in the last decade increased from 35,935,364 to 39,936,663, a gain of 11.1 per cent. This gain was confined to one of the five grand divisions of States and Territories, the Western. In the North Atlantic the percentage of decrease was 38.9; the North Central, 18.3; the South Atlantic, 27.4, and the South Central, 46; while the gain in the Western was 104.1. On the ranges sheep husbandry is still a leading industry, and in the Western States we find the number of wool-bearing sheep increasing in 10 years from 10,806,999 to 12,211,335. This increase is confined almost wholly to the ranges, and represents in these States the substitution of 11,000,000 sheep for their equivalent in cattle on the public domain.

COLD STORAGE CO. WOUND UP.

On December 6, at Osgoode Hall, Toronto, Mr. Justice Lount granted an order to wind up the affairs of The Toronto Cold Storage Co., Limited, which admitted insolvency to the extent of \$28,940, on the unopposed application of W. N. Ferguson, representing The Linde British Refrigerator Co., Limited, Montreal, on a claim of about \$900, which was guaranteed by a bond of The Cold Storage Co.

The company was incorporated four years ago, in 1897, with a nominal capital of \$50,000 and a subscribed and paid up capital of \$49,750. E. R. C. Clarkson, who has been appointed interim liquidator, has made a statement of the company's affairs, which shows liabilities of \$76,779, and assets of \$47,839, leaving an apparent deficiency of \$28,940.

Thomas Long is president of the company, and the other directors are William Mackenzie, Frederic Nicholls, H. M. Pellatt and A. E. Ames.

The winding-up order was brought about in this way: G. B. Jones, the former manager of The Toronto Cold Storage Co., sold for the Linde concern a plant to The Collingwood Meat Co., Collingwood, Ont., for which he put in a claim of \$400 as commission. As the Toronto firm claimed that they were entitled to the commission, the Linde company paid it to them, obtaining a bond of indemnity should Mr. Jones bring an action against them for it. This he did, and, after losing his case at the trial, won it at the Court of Appeal. As the Montreal company had to pay the amount again with

costs, they applied to the cold storage company at Toronto for redress, but, as they could not pay, a winding-up order was applied for.

THE PROVISION MARKETS.

TORONTO.

Western hogs are freely offered in carlots, but, owing to the excessive demand from the packing-houses, the price has advanced to \$8 per 100 lb., a jump of 25c., and holds very firm at that figure. On the local market, owing to the unfavorable weather at the beginning of this week, the receipts of dressed hogs have been light, and the price remains firm at \$8 to \$8.25, the bulk of the arrivals selling at from \$8.10 to \$8.15 per 100 lb. A good demand for lambs has set in, and the price is ½c. higher. The other prices are unchanged. We quote as follows: Beef carcasses, \$5.50 to \$6.50 per 100 lb.; hind quarters, \$6 to \$7 per 100 lb.; front quarters, \$4.50 to \$5 per 100 lb. Veal, 6 to 7½c. per lb.; lambs, 5½ to 6c. Live hogs: Selects, \$6, and lights \$5.75 per 100 lb.; choice export cattle bring \$4.75 to \$5 per 100 lb.; lights sell at \$4 to \$4.50.

The price of cured provisions just now is very firm, owing to the high prices of dressed and Western hogs. Canadian heavy mess pork is 50c. higher, while short cut is firm at \$21. Lard has taken a jump of ¼c., and a good movement in this article is reported. We quote as follows: Long clear bacon, 11c.; smoked breakfast bacon, 14 to 15c.; rolls, 11½c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, \$19.50.

Established 1873.

Pork Packers, Commission Merchants,
Buyers and Exporters of

Eggs, Butter,
Cheese, Poultry.

D. GUNN, BROTHERS & CO.

76 78-80 Front St. E. - TORONTO.

CONSIGNMENTS

of EGGS, BUTTER, CHEESE, etc.
will receive our careful attention.

Write us when you have Eggs and
Butter to offer. Cases supplied.

The J. A. McLean Produce Co., Limited,
77 Colborne St., TORONTO.

The busy Christmas week will soon be here and you will want your stock complete.

Kindly let us have your orders for

REGISTERED
Bow Park
HAMS

and

REGISTERED
Bow Park
BACON

as early as possible, so there will be no delay in filling your orders.

The Brantford Packing Co.
BRANTFORD, ONT. LIMITED

THE NEWEST THING ON THE MARKET IS

REGISTERED
Bow Park
BRANDS

CREAM CHEESE

Finest Flavor and we will Guarantee its Purity.

Retails at 10 cents.

Prepared by
Shuttleworth & Harris,
BRANTFORD, CAN.

Toronto Agents:
THE WM. RYAN CO., Limited, FRONT STREET EAST.



There are
no finer

HAMS

made than the

"STAR" Brand

Put up by

F. W. FEARMAN CO.,
Hamilton, Canada. Limited

Christmas Meats

Your trade will demand something Choice in Smoked Hams and Breakfast Bacon.

Our Curing will give your customers satisfaction and hold their trade. Order early to avoid disappointment.

The Park, Blackwell Co.,
LIMITED.
PORK PACKERS AND EXPORTERS, TORONTO, CANADA.

Liverpool Agents:
Messrs. Miller Bros.
16 Tooley St.

London Agents:
Messrs. W. P. Sinclair & Co.
12 North John St.

to \$20; short cut, \$21; lard, in tierces, 11c. per lb., tubs, 11½c., and pails, 11½c.

MONTREAL.

The market has strengthened during the week, and Chicago shows a rise of 150 points. On the Montreal market, live hogs have ruled higher, under a good demand, at 6¼c. per lb. Lard is ¼c. per lb. higher, now being quoted at \$2.35 to \$2.37½c. per pail. All Chicago pork is 50c. per bbl. higher. Compound lards are very firm and active, as cottonseed oil and oleostearine are higher. We now quote: Heavy Canadian short cut mess pork, \$22.00; Chicago clear pork, \$23.25 for heavy and \$22.75 for medium; selected heavy short cut mess pork, boneless, \$22.00 to \$22.50; hams, 12 to 13c.; bacon, 15c.; lard, pure Canadian, \$2.25 per pail; refined lard compound (Fairbank's), \$2.00 for 1 to 24 pails; \$1.98 for 25 to 49 pails; \$1.97 for 50 pails and over; Snow White and Globe compound, \$1.72½ per pail; Cottolene, 10¼c. for 20 lb. pails, and 10½c. for 60-lb. tubs, for Quebec and Ontario.

ST. JOHN, N. B.

The market is considerably firmer, particularly in Chicago. Fresh beef is now being shipped into the woods. In barrelled meats sales are rather quiet. Lard is firmer again, but fair stocks are held.

WINNIPEG.

CURED MEATS—No change in price is recorded for the week, but the tone of the market is easier. We quote: Smoked hams, 13½c.; breakfast bellies and backs, 14½c.; spiced rolls, 11¼c.; dry salt, long clear, 12¼c.; backs, 12½c.; square cut shoulders, 9½c.

LARD—We quote: 20 lb. pails, \$2.40; 50-lb. pails, \$6.70; 3 and 5 lb. in 60-lb. cases, \$7.70.

PROVISION NOTES.

The assets of Aquilla Landry, butcher, Montreal, have been sold.

D. G. McKay, butcher, Carberry, Man., has sold out to W. J. Webb.

H. Miron, butcher, Lethbridge, N.W.T., is succeeded by Piche & Miron.

Price & McDougal, butchers, Qu Appelle, N.W.T., have sold out to J. R. North.

Mrs. W. H. Kenwood has registered at Westmount, Que., under the name of W. H. Kenwood & Co., butchers and provision merchants.

FINDS IT USEFUL.

Wm. Fraser, Hamilton, writes: "We find THE GROCER very useful, and would not like to be without it. Your fall number was a beauty."

Every Grocer

who desires to have the finest goods for his customers, will see that he is never without a full stock of:

COWAN'S

Hygienic and Perfection **Cocoa**.
Queen's Dessert, Royal Navy and Perfection
Chocolate.

Cake Icings—Chocolate, Pink, Lemon Color
and White.

Chocolate Cream Bars, Chocolate Ginger,
Chocolate Wafers, etc.

ALL ABSOLUTELY PURE GOODS.

THE COWAN CO., Limited, - TORONTO.

"TOMAHAWK"

BRAND

Hams and Bacon

Are rapidly cutting their way into popular favor.

The secret of their success is their uniformly excellent quality and flavor.

Grocers and Butchers are fast recognizing these facts, and orders are correspondingly on the increase.

If you are not handling the "Tomahawk" Brand do so at once and gain the thanks of your customers.

The Farmers' Co-Operative Packing Co.
of BRANTFORD, Limited.

OUR FRIENDS

B. S.

Bee Starch has friends. They were slow coming, but now—

Ladies like it—it does their work quick, well, cheaply.

Grocers like it—it yields a fair profit and gives satisfaction.

Jobbers like it—they also find it worth while to handle a quick-selling article, which is never complained of.

BEE STARCH CO., Montreal.

Annual Sales
Exceed
33,000,000 lbs.



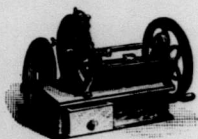
Grand Prix
Highest Award,
Paris 1900.

The extraordinary success of **CHOCOLAT-MENIER** all over the world, is rivaled by "**MENIER'S BREAKFAST COCOA.**" This Cocoa is absolutely pure. Sold this year for the first time in Canada and the United States, its sale is already enormous.

Ask your wholesaler for it. If he will not supply you, write to **HERDT & CO., 180 St. James Street, Montreal, Canada.**

A GOOD MARGIN OF PROFIT FOR THE RETAILERS.

Rotary
Smoked Beef Shaver
with Patented
Self-Sharpening Device



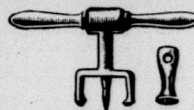
No. 125, 2 Blades, \$20.00
No. 129, 1 Blade, 18.00

Self-Priming and
Measuring Pump



No. 97, \$5.50

Auger for above Pump



No. 97, 60 cents

"ENTERPRISE"

Rapid Grinding and Pulverizing Mill

Fitted with General Electric Co's. 1/2 H. P. Motor

The Machine is self-contained and is ready for connection to feed wire as shipped from factory

Will be furnished with Motor suitable for all conditions as to Current, Voltage, etc.

GRINDING CAPACITY

FAST SPEED

Granulating 3 pounds of Coffee per minute

SLOW SPEED

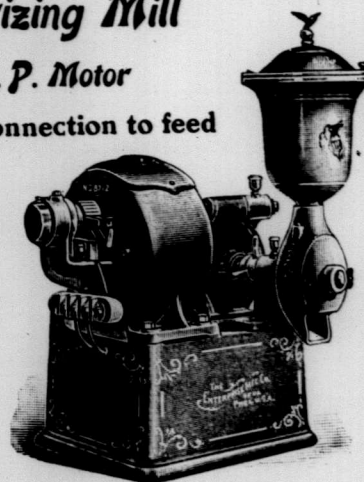
Granulating 2 pounds of Coffee per minute

Pulverizing 1-2 pound of Coffee per minute

Can be regulated for Fine or Coarse Grinding while Mill is running

Pulverizing Grinders furnished only when so ordered

Illustrated Catalogue Mailed FREE. Order from your Jobber



No. 8712

Height, 30 inches. Width, 18 inches.
Length, 22 inches. Weight, 250 lbs.

Capacity of Iron Hopper
4 lbs. of Coffee

PRICE ON APPLICATION

The Enterprise Manufacturing Co. of Pa.

Philadelphia, Pa., U. S. A.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

N. GARAND, general merchant and miller, Caplin River, Que., is offering to compromise at 40c. on the dollar.

Alex. Chisholm, general merchant, Mahone Bay, N.S., has assigned.

W. A. Jamieson, grocer, Victoria, B.C., has assigned to Arthur Robertson.

John J. Hazelton, biscuit merchant, Guelph, Ont., has assigned to Hugh McMillan.

Alfred Charlebois, trader, Coteau du Lac, Que., has assigned to Lamarche & Benoit.

J. C. Chouinard, general merchant, St. Charles, Bellechasse county, Que., has assigned.

Thomas H. Birks has been appointed curator of P. M. A. Labelle's creamery, Aylmer, Que.

Mrs. Zenade Pontin, general merchant, Ste. Brigitte des Saults, Que., has consented to assign.

Charles H. Harvey, wholesale grocer, Halifax, N.S., is offering to compromise at 60 cents on the dollar.

John Moffatt, grocer, Kincardine, Ont., has assigned to J. H. Flemming. His creditors met on the 12th inst.

The Clayoquot Fishing and Trading Co., Limited, Victoria and Clayoquot, B. C., have also assigned to Arthur Robertson.

Chartrand & Turgeon have been appointed curators of the estate of F. J. K. Alexander, general merchant, Little River East, Que.

The winding-up order has been granted re The Toronto Cold Storage Co., Limited, and E. R. C. Clarkson has been appointed interim liquidator.

A meeting of the creditors of The Home Cake Co., Guelph, Ont., will be held on December 12 to receive a statement of affairs and appoint inspectors.

The Shebenshekong Lumber Co., lumber and general merchants, Parry Sound, Ont., have assigned to C. B. Armstrong, London, Ont., and their creditors will meet on December 17.

PARTNERSHIPS FORMED AND DISSOLVED.

Jones and Roy, general merchants, Winchelsea, Ont., have dissolved. They are succeeded by Jones & Co.

McLachlin & Vair, grocers and bakers, Glencoe, Ont., have dissolved, and each continues business for himself.

O. & E. Hart, importers of fruit, Montreal, have dissolved, and Edward Hart has now registered as continuing the business.

SALES MADE AND PENDING.

M. H. McVeity, grocer, Ottawa, has sold out his branch store.

Anthony J. Soeder, general merchant, Sebringville, Ont., has sold out.

Mustard & Maugh, millers, Wyoming, Ont., are advertising their business for sale.

The stock of Puddington & Merritt, grocers, St. John, N.B., has been sold by sheriff.

The assets of Cyprien Dionne, general merchant, Fraserville, Que., will be sold on December 17.

The assets of J. U. Langlois, general merchant, Magog, Que., were to be sold on December 11.

The assets of Lafour & Lacombe, general merchants, Chicoutimi, Que., were sold on December 12.

R. H. Benson & Co., general merchants, Indian Head, N.W.T., are advertising their business for sale.

The assets of A. R. Dionne & Co., general merchants, Millevaches, Que., are to be sold on December 26.

The assets of H. E. Boulaime, general merchant, Les Grand Bergerones, Que., are to be sold on December 26.

The assets of Ed. Noel, general merchant, Montmorency Falls, Que., were offered for sale on December 10.

CHANGES.

D. H. Davidson, grocer, Winnipeg, is out of business.

T. A. Foulds, grocer, London, Ont., has sold out to J. L. Smith.

J. T. Marsh, grocer, London, Ont., has sold out to Robert Walker.

G. E. Young, grocer, Chatham, Ont., has sold out to George A. Young.

Charles Mills, grocer, etc., Hamilton, Ont., has sold out to G. W. Cann.

Wm. McInnes, confectioner, Park Hill, Ont., has sold out to William England.

J. A. Rice, grocer, Rossland, B.C., is succeeded by The Mountain Trading Co.

W. E. Doupe, general merchant, Woodham, Ont., has sold out to Wm. J. Roy.

Wm. E. Langford, grocer, Petrolea, Ont., has sold out to Jury & Vansiekley.

Joseph Duguay, Hull, Que., has added an hotel to his tobacco and billiard business.

Richard Wallace, general merchant, Langenburg, N.W.T., is succeeded by Shopland & Wallace.

Mrs. J. H. Ford has registered at Westmount, Que., under the name of The Westmount Candy Co.

Matilde Nivet has registered as general merchant at Sault au Recollets, Que., under the name of Dufour & Co.

Alex. Coutlee and E. Valade have registered as proprietors under the name of Euclide Valade, grocer, Montreal.

The S. Fader Co., Limited, grocers, etc., Vancouver, B.C., have made an application to change their name to Walsh & Nightingale, Limited.

Marie Leclere, widow, and Alphonse Letellier, have registered under the name of Leclere & Letellier, wholesale grocers and liquor merchants, Quebec.

FIRES.

A. Campbell, grocer, Leamington, Ont., has suffered some loss by fire.

DEATHS.

C. L. Doherty, grocer and dry goods merchant, Fairville, N.B., is dead.

A basket concern, under the management of The Ontario Fruit Growers' Association, is going to remove from Hamilton to Ingersoll, Ont., where they have secured Alex. Grant's old cereal mill. This, they will thoroughly fit up, and make suitable for their purposes. It is very probable that the council of that town will submit a by-law to the Ingersoll electors, granting a loan to this new concern.

APPLES
POULTRY
POTATOES

and all other produce bought and sold on commission.
References: THE CANADIAN BANK OF COMMERCE, Market Branch.

McBRIDE & STRONACH,
23 Church St., TORONTO.

BASKETS

We make them in all shapes and sizes. We have

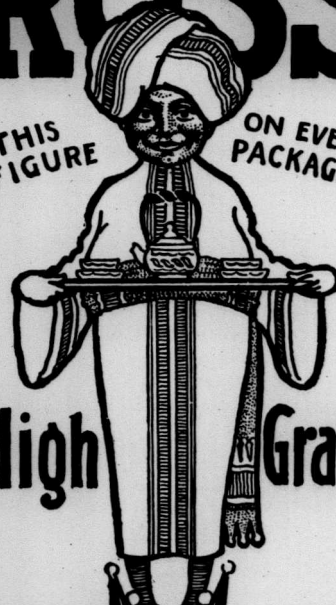
*Grain and Root Baskets,
Satchel Lunch Baskets,
Clothes Baskets,
Butcher Baskets,*

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

Oakville Basket Co.
Oakville, Ont.

ROSS'



THIS FIGURE ON EVERY PACKAGE

High Grade

TEA

There is no question about Ceylon Teas being the **BEST**, but grocers should be careful not to sell teas marked Ceylon and adulterated with inferior teas.

ROSS' HIGH-GRADE is, without exception, the only pure Ceylon tea on the Canadian market. For your own edification inquire into this.

THE ROSS TEA CO., - - TORONTO.

CEYLON AND INDIA TEA

BLACK

The merit of the **Black Teas** has established them high in popular estimation. They are drunk wherever the English language is spoken. They follow the flag and drive out less meritorious growths.

OR

But some consumers are wedded to light drawing kinds, with pale liquor and without the full body and richness of the black kinds.

GREEN

The **Green Teas** of Ceylon and India are made expressly for this trade. In Make, Quality and Price they challenge comparison with other growths.

They are grown, prepared and packed with the same skill by the British Planters who have revolutionized the black tea trade.

They have caught on in Canada and are no longer in the experimental stage. Try them.

CEARA WAX.

THE South-American Journal recently published an article from a contributor regarding "carnauba wax," called Ceara wax in the United States, which is characterized as "one of the most curious products of nature," and is produced in the form of a powder or dust on the leaves of the carnauba palm tree (*Corypha cerifera*). This variety of the palm is to be found in vast numbers on the margins of the river Jaguaribe and its affluents in all the districts of Aracaty, as well as along other rivers in the State of Ceara. It is also to be found in smaller areas in the adjoining States of Piauchy, Parahyba, and Rio Grande do Norte.

Although the tree has many other qualities which render it of service to man, its most valuable product is its wax. Last year the amount of this wax exported was about 1,000 tons. One firm in Aracaty sent over 500 tons to the United States and Europe. The United States consumes the largest quantity in the manufacture of phonograph and gramophone record cylinders. The wax is also used in stearine candle preparations for the purpose of giving the candles firmness and adding brilliancy to the flame. Another use is to give lustre to yellow and russet boots and shoes and to harness, while it is also used as a polish for hardwood floors.

The crop is gathered and prepared from September to March, that being the summer season in Ceara. In favorable seasons the tree is richest in wax about the middle of January. From each tree about six young leaves, not yet fully opened, are gathered by means of pruning shears fixed upon a long pole, and this is repeated twice more during the season. The first quality of wax is produced from the tenderest leaves. Generally it takes from 2,000 to 5,000 leaves to produce enough powder or dust to make 15 kilograms of wax. The leaves, when gathered and selected first and second qualities are laid out in the sun to dry for two or three days. When dry they may be put into a storehouse for an indefinite time or until required for use by the producer. The leaves are then covered by a whitish dust or powder, which is brushed off in a tightly closed room. The leaves are then beaten with switches, the dust falling to the floor. This dust is afterwards swept up, placed in a tin vessel half full of boiling water, and kept boiling for 15 or 20 minutes, when the wax gathers in a mass on the top of the water. It is then removed and placed in a coarse-meshed, cotton-cloth strainer to allow any water to drain off. When dry the result is a mass of light yellow, hard, vitreous wax. After the powder has been extracted the palm leaves are used in the manufacture of hats, matting and brooms.

A fibre called tucum is also obtained from the leaves, while in some parts of the country the leaves are used in thatching houses. The fruit of the tree has a black pulp of a sweetish taste and is eaten both by human beings and animals. The seed resembles a small coconut and makes good food for pigs. It is also used as an adulterant for roasted coffee after it is ground.

On this wax the State of Ceara collects an export duty of 10 per cent. with 5 per cent. additional on the official value, which is declared every month.

FRUIT INSPECTION.

A McNEIL, of Walkerville, one of the Dominion Fruit Inspectors, was in Toronto last week, and to a reporter had something to say in regard to the Fruit Marks Act and its operation. Recently Mr. McNeil made a practical test of the Act by visiting all the fruit stores on both sides of Yonge street and asking merchants whether the fruit received by them was well packed. In nearly every case they answered in the negative. Upon being asked whether there had been any improvement in the packing during the past season, they thought there had been, particularly in peaches. They were not very emphatic about it, however, and when pressed to give names of shippers from whom they had received bad shipments, objected to doing so, and modified their conclusions. The inspector purposes visiting other stores in the city. He attributes the improvement to the seizure of several shipments on Yonge street during the recent season, and the consequent warning to the shippers interested. In addition, a copy of the Fruit Marks Act had been placed in the hands of nearly every fruit grower in Ontario.

"There is really nothing very new in this Fruit Inspection Act," Mr. McNeil observed. "Virtually everything in this Act was contained in a Provincial Act

by Hon. John Dryden four or five years ago, but not one in 50, or perhaps 500, ever heard of it. There was no special means of enforcing it; no machinery was set in motion." He believes a chief result of the new Act will be an improvement of fruit prices, consequent upon the greater confidence in the quality of the fruit. There is a lull in the shipment of apples just now, but in a short time, the winter varieties, now stored in Toronto, Thornbury and other places, will begin to move. These will be closely inspected before shipment to Britain. There is this year less than one-third the quantity that was available a year ago.

PRIVATE TOKENS.

A high official of the Finance Department was a few days ago asked whether the Department's attention had been drawn to the circulation in Midland and Penetanguishene of private tokens to their employes which are coming into general circulation there. His answer was that the Department had heard of the movement and The Free Press would not be surprised if steps will be taken to prevent the growth of a practice which in the earlier history of Canada caused immense loss. A leading Canadian banker gives it as his opinion that the issue of these tokens is a serious matter and calls for the attention of the Banking Association. In 1837, he adds, it caused a financial panic in this country. These tokens were put out by hundreds of firms and accepted in good faith by the general public. When the firms failed the holders of the shimplasters and tokens lost their money completely. The same authority goes on to say that much depends on the light in which these tokens are regarded by those who issue them. By some they are said to be merely orders for so much on the company's stores, but if they are passed over the counters for money at other concerns and regarded in the light of cash, it becomes a matter that should be dealt with.—Free Press, Ottawa.

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO., LIMITED

MONTREAL, QUE.

RETURNED
7001 9. NW

4/19/32

**Mediterranean Fruits
Granulated and Raw Sugars
Molasses and Syrups, Glucose, Etc.**

**Excelsior Macaroni
White Castile Soap**

C. A. CHOUILLOU & CIE.
14 Place Royale (Customs House Sq.) **MONTREAL.**

**Don't Run Out of
Wrapping Papers**

Not at the holiday season when your parcels doubtless multiply themselves a hundredfold. Whether brown or manilla wrapping papers, you can always depend on quality here—full weight every time—full count—480 sheets to the ream.

- Our waterproof wrapping papers are
- just what is wanted for the larger
- parcels at seasons of the year when
- wet and snow are common. Write
- us for particulars of our wrapping
- papers generally.

CANADA PAPER CO., Limited
TORONTO and MONTREAL

**CLOTHES
PINS...**

Selected and full count, in packages of 4 doz.—6 doz.—12 each to a case.

This makes a very attractive shelf display line. Also in cases of 5 gross, large and small sizes. Ask for quotations.

BOECKH BROS. & COMPANY,
TORONTO.

Manufactured by
WM. CANE & SONS MFG. CO.,
Limited,
NEWMARKET.



**Direct
Importations**

Grenoble Walnuts.
Tarragona Almonds.
Finest Eleme Figs
Extra Fancy Northern California Navels.
Sweet Sonora and Valencia Raisins
Fancy Messina Lemons.
Fancy Malaga Grapes.
Best Baltimore Oysters.
Scotch Finnan Haddies.

**Hugh Walker
& Son**

Wholesale
Fruit and Commission
Merchants,

Guelph, Ont.

GOODS WELL BOUGHT

are half sold if they are the right kind of goods. We are making the right kind of goods, and you don't have to take any chances. Send us a trial order and we'll take the chances. We are selling our own goods at our own prices, and if you drop us a card we'll tell you more about it.

THE VICTORIA BISCUIT CO.,

GUELPH.



Capstan Brand

BAKING POWDER

¼-lb., ½-lb., 1-lb. and 5-lb. sizes.

No purer line of Baking Powder on the market. Quality guaranteed.
Write us for prices.

The Capstan Mfg. Co., - Toronto.

DWIGHT'S



SODA

Almost Sold

—What with our advertising, our free cook books, our show cards, and the handsome appearance of our packages, you can know that there is no better seller than

Dwight's Cow Brand Soda

Don't let your stock run too low!

JOHN DWIGHT & CO.,
34 Yonge St., TORONTO.

Agencies in all leading centres.

LICORICE..

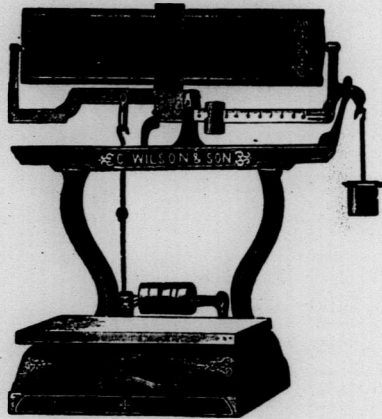
We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2½ lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.Y.

RETURNED JAN. 6 1902 206 8 11/5/02



False Economy

To do without a good scale. Why, a poor scale can lose for you hundreds of dollars, and you won't know where you lost it either. Good grocers have found out our Computing Scales **save for them money.** Allow us to show it to you. Send a post card and we will call — you will be under no obligation to buy.

C. Wilson & Son

69 Esplanade Street East,
TORONTO, ONT.

To the King

Messrs. Chas. Southwell & Co.,
LONDON, ENGLAND,



Take much pleasure in announcing their appointment as

Purveyors of JAMS

AND

Preservers of FRUITS, etc.,

to His Majesty the King.

FRANK MAGOR & CO.

16 St. John St., MONTREAL.
AGENTS FOR THE DOMINION.

Current Market Quotations for Proprietary Articles

December 12, 1901.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

Brand	Per doz.
Cook's Friend—	
Size 1, in 3 and 4 doz. boxes.....	\$ 2 40
" 2 in 4 doz. boxes.....	2 10
" 2 in 6 ".....	80
" 12 in 6 ".....	70
" 3 in 4 ".....	45
Pound tins, 3 doz. in case.....	3 00
12oz. tins, 3 ".....	2 40
5lb. tins, 1/2 ".....	14 00
Diamond—	
W. H. GILLARD & CO.	
1lb. tins, 2 doz. in case.....	per doz. 2 00
1/2 lb. tins, 3 ".....	1 25
1/4 lb. tins, 4 ".....	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	\$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 1 3 doz.	16-oz.	4 35
1 doz.	2 1/2-lb.	10 40
1/2 and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	\$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2 1/2-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER.

1/2 size, 5 doz. in case.....	40
1/4 size, 4 doz. in case.....	75
1/2 " 3 " ".....	1 25
1 " 2 " ".....	2 25

"SUPERIOR" GLUTEN FLOUR

	per case.
Toronto, Montreal and East.....	5 10
Winnipeg.....	5 40
Vancouver.....	6 50

BLACKING.

SHOE POLISH.

Brand	Per gross
HENRI JONAS & CO.	
Jonas'.....	\$9 00
Froments.....	7 50
Military dressing.....	24 00

BLUE.

Keen's Oxford, per lb.....	\$0 17
In 10 box lots or case.....	0 16
Reckitt's Square Blue 12-lb. box.....	0 17
Reckitt's Square Blue, 5 box lots.....	0 16

BLACK LEAD.

Reckitt's per box.....	1 15
Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	

COEN BROOMS

Brand	doz. net
BOECKH BROS & COMPANY	
Bamboo Handles, A, 4 strings.....	4 35
" " B, 4 strings.....	4 10
" " C, 3 strings.....	3 85
" " D, 3 strings.....	3 60
" " E, 3 strings.....	3 35
" " G, 3 strings.....	3 10
" " I, 3 strings.....	2 85

BISCUITS.

CARR & CO. LIMITED.

Brand	Per doz.
Frank Magor & Co., Agents.	
Cafe Noir.....	0 15
Ensign.....	0 12 1/2
Metropolitan mixed.....	0 09
Special price list of Fancy Tins for Xmas trade and other lines on application.	

CANNED GOODS.

MUSHROOMS.

Brand	Per case, 100 tins.
HENRI JONAS & CO.	
Mushrooms, Rionel.....	\$15 50
" 1st choice Duthell.....	18 50
" 1st choice Lenoir.....	19 50
extra Lenoir.....	22 00

FRENCH PEAS—DELOREY'S

Brand	Per case.
HENRI JONAS & CO.	
Moyen's No. 2.....	\$9 00
" No. 1.....	10 50
1/2 Fins.....	12 50
Fins.....	14 00
Tres fins.....	15 00
Extra fins.....	16 50
Sur extra fins.....	18 00

FRENCH SARDINES.

HENRI JONAS & CO.

1/2 Trefayennes.....	\$9 50
1/2 Rolland.....	9 50
1/2 Delory.....	10 50
1/2 Club Alps.....	12 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb.....	0 35
Smaller quantities.....	0 57 1/2

CADBURY'S.

Brand	per doz.
Frank Magor & Co., Agents	
Cocoa essence, 3 oz. packages.....	\$1 65
Mexican chocolate, 1/2 and 1/4 lb. pkgs.....	0 40
Rock Chocolate, loose.....	0 40
" 1-lb. tins.....	0 43
Nibs, 11-lb. tins.....	0 55 1/2

JOHN P. MOTT & CO.'S.

Brand	per lb.
E. S. McIndoe, Agent, Toronto.	
Mott's Broma.....	0 30
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (1/4's).....	0 28
Mott's Breakfast Cocoa (in tins).....	0 40
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caracac Chocolate.....	0 40
Mott's Caracac Chocolate.....	0 28
Mott's French-Can. Chocolate.....	0 18
Mott's Navy or Cooking Chocolate.....	0 18
Mott's Cocoa Nibs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate 0 21	0 43
Mott's Sweet Chocolate Liquors 0 19	0 30

CHOCOLATE—FRY'S.

Brand	per lb.
Caracac, 1/4's, 6-lb. boxes.....	0 42
Vanilla, 1/4's.....	0 43
"Gold Medal" Sweet, 1/4's, 6 lb. bxs.....	0 29
Pure, unsweetened, 1/4's, 6 lb. bxs.....	0 42
Fry's "Diamond," 1/4's, 14 lb. bxs.....	0 24
Fry's "Monogram," 1/4's, 14 lb. bxs.....	0 24

Cocoa—

Brand	per doz.
Concentrated, 1/4's 1 doz. in box.....	2 40
" 1 lb. ".....	4 50
" 1 lb. ".....	5 25
Homeopathic, 1/4's 14 lb. boxes.....	
" 1/2 lbs. 12 lb. boxes.....	

THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz.....	\$7 25
" 1/2-lb. tins ".....	3 75
" 1/4-lb. tins ".....	3 25
" fancy tins ".....	0 90
Hygienic, 5-lb. tins, for soda water fountains, restaurants, etc. per lb.....	0 55
Perfection, 1/2-lb. tins, per doz.....	3 00
Cocoa Essence, sweet, 1/2-lb. tins, per doz.....	2 25
Chocolate—	
Queen's Dessert, 1/4's and 1/2's.....	per lb. \$0 40
" 6's.....	0 42
Mexican Vanilla, 1/4's and 1/2's.....	0 35
Royal Navy Rock ".....	0 30
Diamond ".....	0 25
" 8's.....	0 28

WALTER BAKER & CO., LIMITED.

Brand	per lb.
Premium No. 1 chocolate, 12-lb. boxes.....	\$ 38
Vanilla chocolate 6-lb. boxes.....	47
German sweet, 6-lb. boxes.....	37
B'kfst cocoa, 1/2-lb. tins, plain; 6-lb. boxes.....	51
Cracked cocoa, 1/2-lb. pkgs. 12-lb. bxs.....	35
Caracac sweet chocolate, 6-lb. boxes.....	37
Soluble chocolate (hot or cold soda) 1-lb. cans.....	45
Vanilla chocolate wafers, 48 to box, per box.....	1 56

CHOCOLATE-MENIER.



Chocolate-Menier 1/2 and 1/4 30c. per lb.
Cocoas and Pastilles 20c. or per case
of 108 (\$21).
Menier Breakfast Cocoa 1/2-lb. tins 15c.
1-lb. " 20c.
1-lb. " 30c.

"THE EDWARDSBURG BRANDS"

Starch
... and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.**
ASSORTED STOCKS of all styles of packages now on hand, and **PROMPT SHIP-
MENT** guaranteed.

EDWARDSBURG STARCH CO'Y, Limited,
Established 1858.

164 St. James St.,
MONTREAL.

Works:
CARDINAL, ONT.

53 Front St. East
TORONTO.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

CHEESE.

Imperial—Large size jars, per doz.	\$8 25
Medium size jars	4 50
Small size jars	3 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Small size	1 40

COFFEE.

JAMES TURNER & CO. per lb.

Mexico	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

CLOTHES PINS.

BOEKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages (12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Pils, Montreal.

\$1, \$2, \$3, \$5, \$10 and \$20 books.

Un-numbered.	4c.	4½c.
Covers and numbered.	3½c.	4c.
In lots of less than 100 books, 1 kind assorted.	3c.	4c.
100 to 500 books.	3c.	4c.
500 to 1,000 books.	3c.	3½c.

Allison's Coupon Pass Book.

\$ 1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & Co. Per gross.

8 oz. London Extracts	\$6 00
2 oz. " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	9 00
2 oz. " "	9 00
4 oz. Anchorextracts	19 00
1 oz. " "	21 00
1 lb. " "	36 00
1 lb. " "	70 00
1 oz. Flat	9 00
2 oz. Flat, bottle extracts	19 00
2 oz. Square	21 00
4 oz. " (corked)	36 00
8 oz. " "	72 00

FOOD.

Per doz.

8 oz. glass stop extracts	3 50
8 oz. " "	7 00
2½ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters	3 50

GILLETT'S POWDERED LYE.

4 doz. in case	\$3 60
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JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams, W. F.	1 55
Red Currant Jelly	2 75

Jams—T. UPTON & CO.

1-lb. glass jars 2 doz. in case, per doz	\$1 00
5-lb. tin pails, 8 pails in crate, per lb	0 07
7-lb. wood pails, 6 " "	0 07
14-lb. wood pails, per lb	0 07
30-lb " "	0 06½

Jellies—

1-lb. glass jars, per doz.	\$1 00
7-lb. wood pails, per lb.	0 06½
14-lb. " "	0 06½
30-lb. " "	0 06½

LICORICE.

YOUNG & SMYTHE'S LIST.

5-lb. boxes, wood or paper, per lb	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
" Ringed " 5 lb. boxes, per lb.	0 40
" Acme " Pellets, 5 lb. cans, per can	2 00
" Acme " Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Foliu Waters, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 30 5 lb. cans	1 50
" Purity " Licorice 10 sticks	1 45
" " 100 sticks	0 73

MINCE MEAT.

Wethy's Condensed, per gross, net	\$12 00
" per case of doz., net.	3 00

MUSTARD.

COLMAN'S OR KEEN'S

D. S. F., ¼ lb. tins, per doz.	\$1 40
" ½ lb. tins, " "	2 50
" 1 lb. tins, " "	5 00
Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
F. D., ¼ lb. tins, per doz.	0 85
" ½ lb. tins " "	1 45

JONAS' FRENCH MUSTARDS

HENRI JONAS & Co. Per gross.

Pony size	\$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00

Per gross

Mugs	13 20
Plat jars	18 00
Quart jars	24 00

MATCHES.

Eddy's Telegraph, 5-case lots	\$4 00
single cases	4 20
Telephone, 5-case lots	3 90
single cases	4 10
Eagle Parlors, 200s, 5-case lots	1 60
" single cases	1 70
" 100s, 5-case lots	1 80
" single cases	1 90
Victoria Parlors, 5-case lots	2 90
single cases	3 00

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass	2 doz. case, per doz.	\$1 00
7-lb. pails and 5 and 7 lb. tins.		0 07

PICKLES.

STEPHENS' A. P. Tippet & Co., Agents.

Patent stoppers (pints), per doz.	2 30
Corked (pints), " "	1 90

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dell & Co.
, Toronto.
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... 0 3c
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AYLON, 1
PKGS.

3 1/2 0 25
9 0 25
1 0 30
8 0 40
5 0 40
0 0 50
0 0 60

LIMITED.

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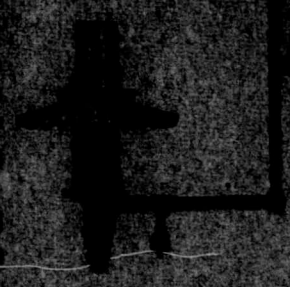
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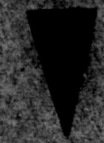


**SATISFACTION GUAR-
ANTEED OR YOUR
MONEY REFUNDED.**

WINN & HOLLAND, MONTREAL

1250 Avenue St. Jacques, MONTREAL

When you get right
down to the fine
point you'll
find that



"EMPIRE" SODA

BEST FOR BAKING

is the most profitable for you to handle, and
the best, purest and surest Super Carb
Soda you can give your customers. Made
and put up in handsome packets by

BRUNNER, MOND & CO., Limited,
Barwick, England.

WINN & HOLLAND, MONTREAL

SOLE AGENTS FOR CANADA

THE CANADIAN

THE CANADIAN

THE CANADIAN

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THE CANADIAN

BUY
Star Brand
COTTON
CLOTHES
LINES

COTTON
TWEED

For sale by all Wholesale Dealers

BUSINESS NEWS

of any kind that is of value to business men
throughout the Dominion. We can give you
product quotations from any town in Can-
ada, reports from the city markets, stock
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Write us, giving us particulars of what
you want and where you want it from, and
we will quote you prices by return.

Clippings from any Canadian paper on
any subject.

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Telephone 5416-1911
100 Front St. East, TORONTO 463-1111

The Best Grocers make
a point of Keeping B
always in Stock.

For Christmas Trade

Is your stock complete?

RICHLY DECORATED GLASS TABLE SETS,
COLORED GLASS VASES,
COLORED GLASS WATER SETS,
CHINA FANCY GOODS,
DECORATED OPAL,
LAMPS OF ALL KINDS,
ORIENTAL FIGURES,
FRENCH CHINA,
RICH CUT GLASS.

The time is short now but our **Mail Order Department** is at your service and we promise immediate and careful attention to any orders entrusted to us.

It's not too late yet to write for our "Opal Catalogue"
or "A Few Christmas Suggestions."

GOWANS, KENT & CO.
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