

THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, MAY 20, 1898.

No. 20

QUALITY..

When a salesman talks price to you
Ask him about QUALITY

When he talks quantity
Ask him about QUALITY

When he talks merit to you
Ask him about QUALITY

That's the

STRONG POINT

in

Colman's Mustard

We cannot do all the Fancy
 and Potted Cheese
 business of Canada



∞ Satisfies Us.

A. F. MacLAREN & CO., TORONTO and STRATFORD, Canada.

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**GIVE
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When your customer gets a little cranky—doesn't like your prices—doesn't want to "buy gold dollars"—

Then offer him this beautiful



CIGAR MOISTENER BOX

As a premium to dealers it's a trade-winner. As a present to the customer nothing could be more acceptable or more attractive. He'd pay a price for it, too, if the dealer should ask it. You can do it either way—a premium or a sale.

The Price—
Per dozen, \$15—less in quantities.
Terms, 2% cash 10 days, 30 days net, F.O.B. Chicago.

Made of oak, handsomely finished and lined. Key and ornamental key plates. "Cigars" in silver finish scroll on lid.

The Regent Manufacturing Company

Toronto Office, 72 Bay St.

Wabash Ave., Chicago

30,000,000 lbs.

That is the quantity sold annually of the famous

**"BOSS"
Lunch Milk Biscuit.**

(Patented and Registered.)

You are always ready to take hold of a staple, fast-selling article. We believe we have it, and experience proves our claim. Let us get together.

A TRIAL ORDER. And the pleased comments of your customers will do more to convince you than anything we can say.

The process of making them preserves all the nutritious and wholesome properties of the ingredients. A delicious Lunch Biscuit at a popular price. Everyone stamped **"BOSS."**

Only authorized manufacturer in Canada.

Queen Biscuit Co.

ST. JOHN, N.B.

(Mail orders promptly filled.)

"SURE CATCH"

Seal Wax Border

**Sticky
Fly Paper**

PRICE LIST FOR 1898.

One or more Boxes	\$0.40 per box
Half Cases (Five Boxes)	1.80 each
One to Five Cases (Ten Boxes each)	3.40 per case

At the solicitation of many jobbers we shall also pack "Sure Catch" in half cases, thereby avoiding repacking small lots.

SPECIAL OFFER

In every case of "SURE CATCH" Sticky Fly Paper, we shall pack 10 sheets of "SURE CATCH" Poison Fly Paper free, (one sheet in each carton). At the usual price, this nets the dealer 66% per case more than the usual profit on Sticky Fly Paper.

Made of extra heavy absorbent felt paper.
Packed 6 sections in an envelope.

"Sure Catch" Poison Fly Paper.

PRICE LIST: 1 Box, 50 Envelopes, \$1.25. 1 Case, 10 Boxes, 500 Envelopes, \$10.00

J. HUNGERFORD SMITH CO.

ROCHESTER, N.Y.

Manufacturing Chemists

TORONTO, ONT.

We also manufacture "TRUE FRUIT" Fountain Syrups.

Retail at
25c. per 1-lb. tin.



Slade's Pure... English Butter Scotch

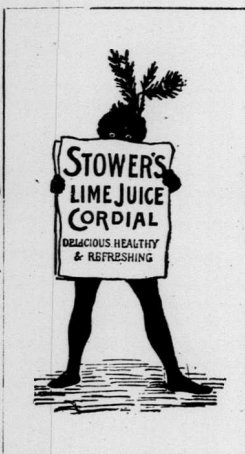
HOME MADE DELICACY

MADE from Pure Cane Sugar and Fresh Butter. The most delicious, pure and wholesome Candy ever sold. Invaluable for coughs and sore throats.

Weekly sale in Great Britain and Europe, 50,000 TINS.

PURE AS THE CRYSTAL SPRING

Slade & Co., Limited, The Royal Candy Works, Leeds, Eng.



Stower's

"Old friends are the best ones." Thirsty days and Stower's Lime Juice are inseparable—going to renew the acquaintance this summer? The concentrated strength of real West Indian Limes makes a delicious, healthful and refreshing drink. 20 per cent. stronger because concentrated—"no musty flavor." The Lime Juice Cordial needs nothing but a little water—it is all ready to use.

Lime Juice---Lime Juice Cordial

Maypole Soap Dyes

Think just a moment—90 per cent. of your customers are women. Please them and you strengthen their inclination to buy at your store.

A woman likes to economize, too—she can with those clean, brilliant, fadeless, quick, sure Home Dyes, Maypole Soap Dyes. And the mess and trouble of Powder Dyes is done away with.

All colors in Maypole Soap Dyes, and they dye to any shade—they won't "streak" either.

Fry's Pure Cocoa

Pure—pure—pure! Absolutely free from chemical substitutes—it's 200 medals and awards attest to it's great purity and consequent strength.

Half the satisfaction in selling it comes from the confidence with which buyers stick to it—rich, strengthening, stimulating, yet free from the nerve weakening effects that coffee brings about.

If you've never sold it, we would like to have you try it first in your own home.

Sold by leading wholesalers throughout the Dominion.

AGENTS:

A. P. Tippet & Co.

Montreal and Toronto.

F. H. Tippet & Co.

St. John, N.B.

On the Up Grade.

You know what the Engineer does "on the up grade" when the train pulls hard—his is not the only case where it pays to use "sand." Is business dull? Does your courage falter? Take a fresh grip if you want to turn the corner, and use your "sand." Have courage. Send along to us for some helpful, business-bringing cards and leaflets, and make up your mind that you can do what others are doing—building up business with these two trade tonics.

Greig's Crown Brand Extracts

Having unequalled strength, and hence, very economical for a woman to use. Rich and pure and "true to nature" in the 40 different fruit, flower, and spice flavors that they represent.

Tastefully put up in Glass Stopped Bottles, but not at the expense of their high quality—rest assured of that.

THE GREIG MANF'G CO.
ROBERT GREIG & CO., AGTS., MONTREAL.

It doesn't take much courage to lay in a stock of John Mackay & Co's Essence of Coffee and Chicory—right now. Those "Cereal Coffees" lack the prime requisite of a real coffee flavor—this extract has the genuine coffee flavor in all its glory. The chicory is absolutely pure—the combination is matchless as a ready seller.

John Mackay's Coffee and Chicory

ROBERT GREIG & CO., AGTS., MONTREAL.

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SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints \$2 75 per doz.
 Apothecary bottles, splits 1 00 per doz.
 Order through wholesale Druggist or Grocer.

E. FIELDING, Agent
 34 Yonge St., TORONTO

EUREKA REFRIGERATORS

GROCER STYLE
 Size, width 52 in.
 depth 30 in.
 height 108 in.
 weight 750 lbs.

Ash wood, antique finish, spruce lined inside shellacked, 2 walls, 2 windows hung with weights double glass. They are built complete and shipped set up.

List price, No. 14, \$60.
 No. 15, \$65.

Catalogue free.

This cut represents Nos. 14 and 15.

54 and 56 Noble St., Toronto, Ont.



OUR New Package Coffee

is now out.

Packed in half-pound lead packages.

Always Fresh

Four grades to retail at 40, 35, 30, and 25c. per lb. Samples sent to your customers if you send us their addresses.

PURE GOLD GOODS

are the very best of everything.

31-33 Front St. E., TORONTO.



POLYNICE OIL

CURES

RHEUMATISM

Lumbago, Neuralgia

Dyspepsia and Kindred Diseases.

This new French medical discovery has been used with remarkable success in Bellevue Hospital, New York; Howard Hospital, Philadelphia; Maryland and Johns Hopkins University, Baltimore; Civic Hospital, Montreal, and in various other hospitals in the prominent cities.

WHAT A PHYSICIAN SAYS:

Johns Hopkins University,
 Baltimore, 5th April, 1897.

The experiments made here at the hospital with the Polynice Oil, witnessed by me, having been very successful, I hereby recommend it in all cases of rheumatism.

(Signed) Dr. F. L. ROGER.

Polynice Oil..

Sent postpaid on receipt of price, 50 cents in money order, by the famous French specialist of Paris.

Dr. A. Alexandre,
 1216 G St. N. W., Washington, D. C.

Brushes Brooms Woodenware.

There is no haphazard guesswork in the various grades of our Brooms, Brushes and Woodenware.

Each separate article is governed and judged on its quality and workmanship by one standard. If the article fails to reach the excellence of that standard it is cast aside—NO ONE GETS IT.

The reputation of 42 years is not to be lightly tampered with—that's the way we feel about it.

Perhaps you feel the same way about the quality of the household necessities you sell. If you do—write us. We will co-operate together for more business.

Boeckh Bros. & Company

Montreal Branch:
 1 and 3 De Bresoles St.
 Agencies at Winnipeg, Halifax,
 Vancouver, Glasgow

Toronto. Mfrs.



Direct from the Orient

GOLDEN BLEND

Ceylon Tea.

Specially Blended and Packed in Ceylon for the Canadian Market. The Choicest Packings of the Gardens of the East, possessing great Strength and Flavor.

To Retail at 25c.

Leaving the Retailer a good margin, delighting your customers and enlarging your tea trade.

W. H. GILLARD & CO., Wholesalers Only, **Hamilton, Ont.**

TANGLEFOOT

Sealed Sticky Fly Paper.



SEE THAT IT LOOKS LIKE THIS.

40 cents a Box---\$3.40 a Case.

The principal requirement of sticky fly paper is stability, while in your stock as well as after it is opened for use.

Stability Tanglefoot possesses in the highest degree; constant and well directed experimenting have developed a paper very nearly perfect and not approached by anything in the line.

Sell Tanglefoot and you will know that you are supplying the latest ideas and improvements as soon as they are out.

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Vol. XII.

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This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, MAY 20, 1898.

(\$2.00 per Year) No. 20

CANADIAN-MEXICAN TRADE POSSIBILITIES.

CANADA'S trade with Mexico does not amount to very much. The exports to the latter country last year were valued at \$51,065, and the imports therefrom at \$13,640. In 1893, however, the figures were \$14,993 and \$833 respectively. It is, therefore, evident that trade between these two countries is possible of still further expansion. The report of Mr. E. E. Sheppard, the Canadian commissioner, who was sent to Mexico to investigate trade matters, has been issued by the Dominion Government, and a digest of it will, doubtless, prove interesting to readers of THE CANADIAN GROCER.

"Without doubt," remarks Mr. Sheppard in his reference to Mexico, "this country is making marvelous strides, both commercially and politically. The sense of security felt as to life and property appears to me to be quite as prevalent and well founded, in all except a few remote and inaccessible localities of this republic, as in the greater republic to the north. Having had some acquaintance with Mexico for the past 21 years, the change in the condition of things excites in me surprise. * * * During the years of peace, subsequent to the firm establishment of the power of the present Government, hundreds of factories have been built, and the import trade thereby reduced in proportion to the total volume of business, while the export trade has been marvelously increased. Paper mills, cotton factories, carpet and woollen mills, and many other industrial enterprises are now successfully competing with foreign rivals. The cheapness of both labor and materials, and the cost of transportation, combine to make it difficult for importers to compete with domestic manufactures in such lines as are indigenous to this country. Every new industrial enterprise which is not represented in Mexico receives, on its establishment,

ample tariff protection. * * * Nevertheless, there are a number of avenues of business which, if taken immediate possession of by Canadian enterprises, would prove very profitable. Furthermore, if Mexico and Canada, similarly and disadvantageously situated as they are, with regard to the tariff now imposed upon the products of both countries by the United States, were to make some reciprocal arrangement for the interchange of commodities a very large business could be established between Canada and Mexico."

Hardware is largely supplied by the Germans, but the commissioner says that in shovels, picks, spades, axes, hoes, forks, etc., the Canadian manufacturerers could do a large business in Mexico. "A man," he says, "speaking Spanish and having a stock of goods in this country could ultimately force the adoption of Canadian goods, even though the prices are higher. The tide is already setting in against the cheap and inferior goods which Germany has been so successfully manufacturing for export to the Latin American republics."

The dry goods trade is largely in the hands of France, and the report does not speak favorably of the prospect for Canadian competition in this line.

In hand tools, such as hatchets, hammers, etc., the commissioner is convinced Canada could do some business. He notes that the catalogue price of Canadian hatchets is about the same as paid by Mexican dealers, while in hammers the Canadian f.o.b. price Montreal is 10 per cent. below United States f.o.b. price Montreal.

Bicycles are going into Mexico by the car load, but at present only one Canadian firm is shipping any to that country. Two United States makes of wheels at present practically control the market, and the sell at \$45 gold, less \$5 off, while the Canadian wheels sell at

\$50 at the point of origin. Mr. Sheppard points out that while the Canadian wheels are shipped in heavy boxes and by express, the United States wheels are shipped in light crates and by fast freight.

Petroleum lamps with cooking attachments would sell well in Mexico, particularly if the manufacturers would send representatives to push them.

A large amount of United States furniture is sold in Mexico for houses, offices and hotels, and Mr. Sheppard says that if Canadian furniture is to be sold in Mexico the manufacturers would have to establish a wareroom and have an agent there, or, at least, would have to have a canvasser to solicit the opening orders and visit interior points where hotels are being established or large orders are likely to be given.

There is a market in Mexico for what are known in Canada as skeleton safes, which are at present mostly supplied by Ohio firms.

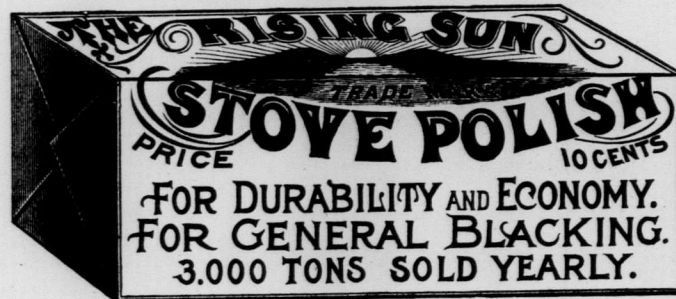
Mr. Sheppard found wholesale dealers unfavorable to any proposition for the introduction of new makes, and if Canadian manufacturers desire to introduce goods of this kind into Mexico they will have to canvass the trade and make brands and put on labels to suit.

German tinned and japanned ware is cheaper from Germany than from Canada, and shipments recently made from the latter country had not, through careless packing chiefly, turned out satisfactory.

Canadian steel-clad baths have turned out well, the goods received having been found saleable and satisfactory.

In regard to agricultural machinery, Mr. Sheppard says it is unlikely that any of the machinery in use on a Canadian farm would be acceptable in Mexico, until the implements now in use have been scrutinized carefully and, to a certain extent, utilized. "While this is true," he concludes his reference to agricultural implements, "it

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.



should be reiterated that manufacturers who take pains to introduce their implements and gradually educate the Mexican laborers will be rewarded by a faithful and remunerative patronage."

There is an increasing demand in Mexico for flour mill machinery, and Canadians are urged, by the commissioner, to enter the field. There is also a field for wood-working machinery which can be handled by unskilled labor. At present, the country is devoid of labor-saving devices in wood-working machinery. The opportunity of originating little plants is considered exceedingly good. Clay-working machinery, in which Canada excels, should have a good and rapidly increasing sale in Mexico, according to the commissioner's report.

Paints and varnishes are not much used in Mexico, and Mr. Sheppard considers that for a Canadian manufacturer to obtain a foothold in that country it would be necessary for him to have a permanent exhibit and an agent on the ground.

The Mexicans are a music-loving people, and the Government is trying to cultivate this love for music by providing military bands, and even in subsidizing organ-grinders in order that the populace may be familiarized with popular airs. Some effort has been made to introduce pianos and other musical instruments of Canadian make, but Mr. Sheppard adds that pianos will no more sell themselves in Mexico than in Canada, but must be pushed and have a certain amount of money behind the venture.

In brooms and brushes there is at present practically no outlet in Mexico.

One of the largest items of Canadian export to Mexico is whiskey, but the trade is not increasing owing to the inferior and adulterated liquors which are placed in the bottles, on which are the labels of the Canadian firms and the revenue stamp of Canada. At present, there are two Canadian whiskeys on the Mexican market, and they hold their

own, though higher in price than many other brands.

In regard to groceries, Mr. Sheppard's report reads:

"The following letter, which was addressed to me by James H. McLeod & Co., the leading dealers among the English-speaking people of Mexico in groceries and provisions, sets forth the condition of things in their line of business better than I could attempt to do it. It will be observed, the prices are quoted in gold, and refer to kilograms, not pounds (the kilogram equals 2.2046 pounds), while the duties are in silver currency. It must be remembered, too, that the cost of the goods refers to the invoiced price at purchasing point, and the duty, being in silver, must be divided by the difference in exchange:

Dear Sir,—In looking over the list of goods submitted to us by you we have taken careful note of the prices and find them as low, if not lower, in some instances, as same goods from the United States, but we must call your attention to the high duty on the goods on your list, which is so high that the volume of trade is necessarily small, and we are under the impression that our progressive Mexican Government would reduce the rate of duty if their attention was called to the facts. On fruits, preserved, or in their juice, we pay 75c. per kilogram, which is almost prohibitory, whilst if the duty was considerably reduced their revenue would be increased a hundredfold. We will mention a few articles which are largely produced in your country and pay here a very high duty. Their average cost price we give you in gold and the duty in silver, both per kilogram:

Rolled oats, cost 4c. Duty, 10c.
 Cornmeal, cost 3¼c. Duty, 10c.
 Flour, cost 5c. Duty, 10c.
 Beans, cost 2¼c. Duty, 10c.
 Soda crackers, cost 10c. Duty, 15c.
 Cheese, cost 20c. Duty, 12c.
 Hams, cost 22c. Duty, 20c.
 Clarified molasses, cost 20c. per gallon. Duty, \$3 per gallon.
 Vinegar, cost 10c. per gallon. Duty, 24c. per gallon.
 Fruit, canned, cost 16c. per can. Duty, 81c. per can.

"Preserved corn, beans, peas, tomatoes, and all other canned vegetables costing on an average \$1 per dozen, pay \$2.90 duty; meats, in 1-pound tins, average cost \$1, pay 95c. duty; salt fish, in pails or barrels, pay the same as canned. This, as you will readily see, is entirely out of proportion to the cost. For example, we can buy salt herring in pails or

barrels for 4 to 5c. per pound, whereas the cheapest canned goods put up in that line would cost 21c. per pound, and yet the duty is the same, viz., 15c. a kilogram. We think that fish in pails and barrels should pay less duty than fish in tins. As a result, the salt fish trade is very light.

"As a resume we believe that this Government would derive a much larger revenue if the above-mentioned goods would pay duty in proportion to their value, and have no doubt, if the situation was properly placed before our Government that they would adjust the duties on all the above-mentioned goods. As a Canadian, the writer would like to see a trade opened up with this country, as he feels sure it would prove a mutual benefit. In cheese, fish and all food products, Canada is unsurpassed and can compete with any country. As to lumber, machinery, hardware, stoves, woodenware, furniture, etc., they could be sold here in large quantities, if transportation facilities were provided, and we do not see why Canada should not get her share of the trade. On the other hand, Mexico would find a new market for her coffee, sugar, tobacco, vanilla, cacao, cabinet woods, and all other natural products as well.

"We think you are on the right track and we wish you all success, and if, at any time, our services would be of any use you can command them."

MIDLAND'S GRAIN TRAFFIC.

Every car capable of carrying freight was called into requisition on Sunday, May 1, to help in emptying the grain elevators at Midland, Ont., which were filled to overflowing by the unexpected arrival of several large vessels loaded with corn and wheat. Twelve or thirteen trains passed through or left Lindsay en route for Midland. Two of the trains composed 36 cars each, and had two engines attached. The wheat was part of large shipments from Chicago to European markets. It is not customary to send it by so northern a route as this, but probably the war was the cause of this. Two of the boats that brought the grain to Midland were probably the largest that ever entered that harbor, carrying 232,000 and 211,000 bushels respectively. Another one carried 146,000. They tried to enter Owen Sound harbor, but, owing to the shallow water, could not effect an entrance.

TANGLEFOOT

"Sticky Fly Paper"

Is the paper your customers prefer and expect to get when they ask for **STICKY FLY PAPER**. Prices are low—it is a profitable and merchantable commodity.

LUCAS, STEELE & BRISTOL, Wholesale Grocers **HAMILTON**

CANNED SHRIMPS

We have a large and well assorted stock of canned Shrimps.

- "Barataria" in ½ lb. flat tins.
- "Barataria" in 1 lb. flat tins.
- "Barataria" Dry in ½ lb. tall tins.
- "Barataria" in Tomato Sauce in ¾ lb. flat tins.

To those of our friends who have handled these goods, no recommendation is necessary. To those who have not handled them, we might say they are one of the nicest lines in canned goods, just the thing for picnic, and outing parties of all kinds, an excellent addition to salads. These goods are attractively labelled and make a nice counter, shelf or window display.

JAMES TURNER & CO., - **Hamilton**

Wholesale Grocers. ** Established 1844.

FIRE NOTICE.

We regret to advise our friends that, on the morning of the 4th inst., our factory was destroyed by fire. Re-building is already well under way, and we hope to soon be ready to fill all orders.

THE TRURO CONDENSED MILK AND CANNING CO.

TRURO, N.S.

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**Our
Own
Brands**

Something Special in Currants.

Excelsior Brand Vostizza } Cases and
Crown Brand Vostizza } Half Cases.

We carry full stock of general groceries, and our prices are always right. See our Travellers and get quotations.

THOS. KINNEAR & CO., 49 FRONT ST. EAST **TORONTO.**

TRADE CHAT.

CHARLES & JAMES, general merchants, Perth, Ont., shipped over 3,000 bushels of potatoes to Brooklyn, N.Y., last week.

The G. E. Tuckett & Sons Co., Hamilton, is talking of starting a branch in Chatham, Ont.

The McKechnie Creamery, Durham county, has commenced operations, the first day's make being 600 lb.

McKibbin & Walker have put in a complete plant for the manufacture of all kinds of mineral waters in Fort William, Ont.

Sneak thieves entered the grocery store of E. E. Adams, Leamington, last week, and stole a number of hams and some other goods.

The Canadian Pacific have shipped from Owen Sound to Montreal during the past two or three days over 300 cars of corn for export.

The Aylmer Canning Co. have leased the Burford canning factory, Burford, Ont., and will operate the same during the season.

Palmerston, Ont., is to have a pork packing factory. Provisional directors have been appointed and canvassers for stock are at work.

The Valleyfield Canning Co. have made a proposition to Hintonburg, Ont., to establish a factory there, putting up a \$4,000 building.

Recently thieves effected an entrance into the store of Wm. Rowntree, grocer, etc., Toronto Junction, Ont., and made off with \$9.27 in cash and postage stamps.

Ontario cattle dealers have received advices from Manitoba stating the demand for cattle at home is so great that none can be bought in that Province for export.

Brown & Raymond, grocers, etc., Woodstock, N.B., have a cold storage warehouse 25 x 35 and two storeys and a half above the cellar, which they find of great advan-

tage for holding meats, produce, etc., it enabling them to keep meat, etc., two weeks before cutting.

The Intercolonial Railway is placing a refrigerator car service on the Oxford branch, between Pictou and Halifax, which will handle perishable goods.

F. W. Hodson, superintendent of farmers' institutes, states that high-grade cattle are more scarce in Ontario than they have been for over twenty years, United States buyers having bought and taken a great number of them away.

The Wookstock, N.B., Board of Trade has interested itself in working up an export business in maple blocks, etc. As the country in the neighborhood of that town is prolific in maple, further developments may be expected.

The store of A. J. Davy, grocer, Enterprise, Ont., was broken into on Saturday night and a lady's bicycle and \$4 in cash taken. Entrance was effected by prying open the front door. On Monday morning the stolen goods were found in the doorway of the store, accompanied by a unique letter of contrition.

The store of J. Gifford, general merchant, Jerseyville, Ont., was entered by thieves some weeks ago, who decamped with a supply of boots, shoes, tobacco, etc. The property was recovered by the police and turned over to Mr. Gifford. On Wednesday evening, last week, the thieves returned and got a second supply, taking, as well as other goods, the articles first stolen.

A sharper has been at work in some of the eastern Ontario towns. His method is simple. He goes into a store, asks the merchant to give him a five-dollar bill for five ones, as he wishes to send the amount away in a letter. Upon getting the bill and sealing it up in the letter and putting it in his pocket, he finds he has but four bills. Then he takes a letter out of his pocket, hands it to the merchant to hold until he returns, and leaves to get the other bill. He never comes back, and the merchant finds the letter left with him is not the one that has the money.

COUNTERVAILING DUTIES.

Lord Farrer has written another pamphlet based on the most short-sighted views on the sugar bounty question, entitled "A Retrospect and a Warning." It is practically a philippic against even the suggestion of countervailing duties. His objections to such a policy are founded upon a series of statements in the last paragraph—statements unsupported by evidence. It must again be pointed out that the advantages we gain by the sale of sugar at a price below the cost of production are more than lost by the destruction of the staple industry of the West Indies, and the consequent losses to our refining and engineering trades. As regards the benefits of cheap sugar to manufacturers, we believe that the majority of confectionery firms are by no means averse to countervailing duties, while the organ of the grocery trade is also not opposed to such duties. Grocers throughout the country would welcome any means by which the trade in sugar can be put upon a sound footing. If this country attends the sugar bounty conference, which meets in Brussels in June next, without the possibility of imposing countervailing duties, we shall court the same failure now that we met with ten years ago. It would be far better to postpone such a conference until the people of this country are determined to safeguard their colonial interests and trade, even though a fractional rise in the price of sugar be the result. The advocates of free trade for cane sugar are not necessarily bound to their remedy of countervailing duties, and if Lord Farrer can suggest a better means by which bounties can be abolished, they are quite ready to adopt it.—British Trade Journal.

NO USE AT ALL.

Oh, what's the use of keeping store
Unless the people know it?
And what's the use of enterprise
Unless you try to show it?
What matters that your goods are best,
Your prices tantalizing,
Or that they'll stand the public test,
Unless you're advertising?

—Fame.

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Suggest A Change

If your orders for Rolled Oats are decreasing because warm weather is here, suggest Flake Barley to your customers for a change—it doesn't heat the blood.

The breakfast porridge it makes is light, wholesome, delicate and strengthening. We put it up

Flake Barley for Breakfast

in 25-pound wooden kegs that come in handy after the Barley is sold. It makes nice Puddings also—send for the printed Recipe.

THE TILLSON CO., LIMITED

TILSONBURG, ONT.

From Manufacturer
to Retailer direct.

GROCERY CLERKS' EXCURSION.

THE Toronto Grocery Clerks' and Drivers' Association will hold its third annual excursion on May 24, this year, to Guelph, Ont., and everything points to even a greater success than on either of the two previous occasions.

One of the principal drawing features of this excursion will be the remarkably low rates. The fare was originally expected to be 85c., but a deputation representing the association went to Montreal, and, as a result of its conference with the officials of the G.T.R., the fare for adults to Guelph will be but 50c., just about ½c. per mile, and this will also include admission to the exhibition park, where the games, etc., are to be held. Children's tickets are 25c., and include the same privileges as adults'. This rate is such an unusually low one that

a great crowd may reasonably be expected to take advantage of it.

That this crowd have a comfortable ride, three special trains have been secured, to leave Union Station at 7.30, 8.20 and 9, stopping at Parkdale and Royce avenue. The tickets are good to go on the regular trains, also, on May 23, afternoon, and May 24, morning. Returning, the last train leaves Guelph at 11 p.m.

That an interesting time may be looked for is evident when it is known that the programme includes three baseball matches between good teams, a baby show, "open to the world"; a tug-of-war between the retail grocers of Toronto and the merchants of Guelph, and a five-mile handicap road race, besides a large number of bicycle races, footraces and other sports.

The 24th of May could not properly be celebrated without brass bands, with their martial music, and their more or less military appearance, so the Citizens' band, Toronto, and bands from Owen Sound and

Guelph will be on the grounds throughout the day. A first-class orchestra, for dancing, etc., will also be in attendance.

The day will be properly rounded up by a concert in the evening. Altogether, it looks as if the association is going to have a regular "big time" this year.

PATENT REPORTS.

Marion & Marion, solicitors of patents and experts, New York Life building, Montreal, furnish us the following list of Canadian patents recently granted to their clients: 59,746, George Harrison, King, Ont., safety attachment; 59,758, W. E. Werner, Dunnville, Ont., coffee and spice mill; 59,796, A. F. Fraser, Cross Point, Que., horse blanket fastening device; 59,797, Paul Frederickson, Bru, Man., machine for cleaning seed wheat; 59,848, V. A. Charron, Montreal, ice creeper; 59,857, E. B. Watson, London, England, process for manufacturing food, etc.; 59,903, C. W. Sunstrum & Armand Valois, Mattawa, Que., car coupler.

RICE'S PURE SALT

"The Salt of the Earth"

Table Salt
Butter Salt
Cheese Salt
F. F. Salt
Packers' Salt

EVERY
PACKAGE
GUARANTEED

Fine Salt
Coarse Salt
Tanners' Salt
Meat-pickle Salt
Farm Salt

Sole Manufacturers

The NORTH AMERICAN CHEMICAL CO., Limited, Goderich, Ont.

Sardines

We are offering this week an exceptionally good value in Imported Sardines. Fine French Fish in **good** oil; 12/14 to tin; key opener; limited quantity. Order early.

THE DAVIDSON & HAY, Limited

Wholesale Grocers

TORONTO

THE PRODUCTION OF GINGER.

In a paper published in The American Journal of Pharmacy, Mr. F. B. Kilner gives some interesting details of the cultivation and preparation of ginger in Jamaica.

This well-known root (rhizome) is obtained from the plant *Zingiber officinale*, of the natural order, Scitamineae. There are many varieties of ginger found in commerce, but that from Jamaica is considered the best quality and commands the highest price.

Locally, the root is classed as "blue" or "yellow," depending upon the color of the flowers of the plant from which it is derived. The two plants are botanically identical, but the "yellow" root is said to be better in quality.

Each of these classes is again divided into "plant" and "ratoon" ginger, the former being the rhizome from plants of the same season's growth, and the latter the rhizomes of plants left in the ground from the harvest of the previous year. The planters, according to Mr. Kilner, have no knowledge of scientific agriculture, and when one plot of ground becomes exhausted, they remove to a new piece, so that great tracts of land are at present lying out of cultivation as a result.

The Agricultural Society of Jamaica is, however, making strenuous efforts to remedy

this evil, by introducing better methods of cultivation and by the distribution of suitable manures.

The ginger is harvested just after the stem of the plant has begun to wither, the roots being dug out of the soil and then freed from earth by washing with water.

They are then soaked in water for some time as a preliminary to "peeling," which operation requires great care, as only the outer rind must be removed, or a loss of the pungent volatile oil will ensue. After "peeling" the root is once more washed and then dried in the sun.

No artificial bleaching agent, such as sulphurous acid or chlorine, is at present made use of.

The following figures represent the exports of ginger from Jamaica for the last four years: In 1893, 1,526,884 lbs.; in 1894, 1,672,384 lbs.; in 1895, 1,736,460 lbs.; in 1896, 1,960,609 lbs.

DISCOUNTS FOR CASH.

THERE are always two sides to every proposition, and likewise two parties to every bargain, says the N.E. grocer. When the jobber or manufacturer offers a discount to the retailer, for prompt cash, he not only favors the retailer, but also protects himself. It is to the interest of retailers

and wholesalers alike that there should be as little loss in business from bad debts as possible. The smaller the loss that the manufacturer and wholesaler sustain in this regard the lower the price at which they can afford to sell their goods. Bankruptcy does not effect creditors alone, but injures the bankrupt's fellow merchants, because, whatever manufactures and jobbers lose on the one must be made up on the others. Accordingly, there is a broad consideration of public policy why the retailer who buys for cash should have the best possible terms.

The retailer sells to the customer, and under ordinary conditions the question of credit in retail trade should never arise. Articles consumed should be paid for on delivery, and with all credit sales eliminated the retailer should be able to sell upon a very close margin. So great are the advantages of cash discounts on purchases that the retailer who discounts all his bills and who turns his stock several times a year is afforded a large percentage of profit upon his invested capital, even though the goods he distributes are sold at their nominal cost.

The average quantity of tea lead used fortnightly by the Salada Tea Co. in putting up its package tea in pounds, halves, and quarters is no less than eight tons.



FOUR REASONS WHY GROCERS

should sell a brand of Stove Polish which, above ALL others, consumers want, and for which Grocers can offer no substitute without injury to their trade.

Enameline

The Modern STOVE POLISH

First: It is Superior to All others in Quality.

Second: It gives Perfect Satisfaction to Consumers.

Third: It is Thoroughly Advertised and Sells itself.

Fourth: NO OTHER Stove Polish ON EARTH has so large a sale.

This Old Salt Knows

THE BEST LOBSTERS

when he sees them, and he also knows that none other than the best

Are Used in Our Canneries.

1898 stock is now arriving, and we still have a small quantity not contracted for.

Make no mistake. Be sure **"Ice Castle"** and get the best. Ask for **BRAND.**

Write for Samples and Quotations.

Only Wholesale Trade Supplied

J. W. WINDSOR, Montreal.

FACTORIES AT
 Cape Despair, Little River West, } P.Q.
 Newport, Grand Greve, }
 Point Jaune, Chlorydorme, }
 Mal Bay, Wilson's Point, } N.B.

Packer of **"ICE CASTLE"** Brand of Canned Lobsters, Salmon, Tomatoes, Corn, Peas, Beans, Peaches, Pears, Plums, Pumpkins, etc., etc., also Tomato Catsup, Sauces, and Evaporated Vegetables.



SUGAR

JUST RECEIVED

500 Bags (double) Austrian Granulated Sugar; a lot of nice, pure, brilliant white granulated at a price leaving the retailer a margin of profit. The inside bag is of a closely woven material, keeping the sugar clean.

Special prices in lots.
Ask for samples.

L. CHAPUT, FILS & CIE., MONTREAL

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Sultana Raisins

Three Grades.

If interested write for prices.

H. P. ECKARDT & CO. Wholesale Grocers TORONTO

WASHBOARDS
 CLOTHES PINS
 CLOTHES LINES
 TUBS
 PAILS
 CHURNS
 BUTTER PLATES
 BUTTER TUBS
 BUTTER PRINTS
 BASKETS
 SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

Sample room

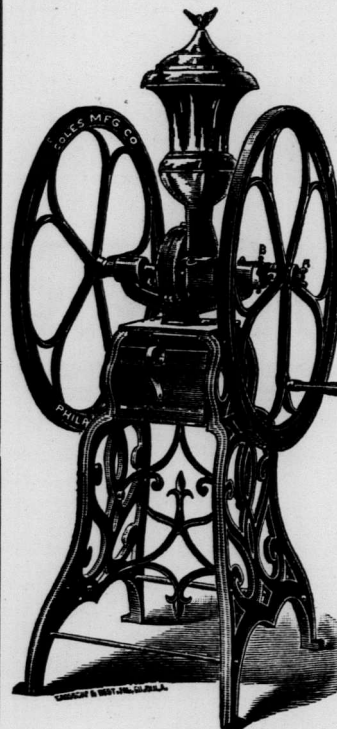
...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly recommended by all leading grocers.



Sovereign Matches



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18
 Agents { **TODHUNTER, MITCHELL & CO., Toronto**
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.
 PHILADELPHIA, PENN'A.



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Montreal. Toronto.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

THE TRADING STAMP SCHEME.

THE trading stamp scheme, which was denounced by the Retail Grocers' Association of Toronto, at its last meeting, has not met with a good reception in the United States, where it was introduced some time ago.

All manner of charges have been brought against the idea. It has been called a fad, a fake, and one journal has likened it to a thief in the night.

What ground there is for these charges THE CANADIAN GROCER knows not. All it knows is that several of the States in the Union have adopted laws prohibiting the trading stamp promoters from plying their business.

New York, Ohio, Massachusetts and New Jersey are among the States which have adopted such laws.

The New Jersey Legislature was among the last to pass a prohibitory measure, and the following is an extract from the Act in question :

1. No person shall sell or offer for sale any article or merchandise of any description whatever with the promise, express or implied, to give or deliver, or in any manner hold out the promise of gift or delivery of any ticket, check, metal or paper stamp, or any article of merchandise or other written or printed promise or assurance, express or implied, that the said ticket, check, metal or paper

stamp, article of merchandise, or written or printed promise or assurance may be used in payment or purchase of or exchange for, any article or merchandise from any other person or corporation.

2. No person or corporation shall in any manner engage in any gift enterprise business in this State.

3. Any person or corporation violating the provisions of this Act shall be guilty of a misdemeanor, and shall be punished by a fine of not more than \$1,000, or be imprisoned in jail not exceeding six months, or both, in the discretion of the court.

As to whether the scheme is such that legislative interference is demanded in order to its suppression, THE CANADIAN GROCER is not prepared to say.

But it is prepared to say that it is un-businesslike.

If a merchant is not competent to run his own business, it is time he got out of it.

On account of the close margin on which business is being done to-day merchants cannot afford to give away 4½ per cent. of their profit.

Business can only be made successful by the employment of bright, up-to-date methods : By selling goods at a fair margin of profit, and by selling them quickly. This means intelligent buying, attractive window displays, judicious advertising, clean and bright stores, etc.

Now, if a merchant is to give away 4½ per cent. of his profits, as per the trading stamp scheme, it follows that the price of the goods he thus sells is that much higher on account thereof.

In other words, the merchant who adopts the trading stamp scheme is compelled, under ordinary circumstances, to sell his goods 4½ per cent. dearer than the merchant who is untrammelled by any such scheme. He is especially handicapped in competition with the departmental store.

Take two merchants doing business adjacent to each other. One has adopted the trading stamp scheme and the other has not. The former offers a certain article at \$1. He cannot afford to sell it for less and give away 4½ per cent. of his profit. The other, on the other hand, can sell his at 95 or 95½c. and still get as much as the trading stamp man. Now, it is obvious that the consumer would prefer to pay 95 or 95½c., minus the trading stamp, than \$1, plus the trading stamp ; for, in the one instance it is the bird in the hand, in the other it is the bird in the bush which may never be caught.

Merchants who cannot keep up their courage cannot keep their customers.

A HINT TO THE MINISTER OF AGRICULTURE.

A MEMBER of the staff of THE CANADIAN GROCER has just returned from a trip to the Western States.

He conversed with nearly all the leading manufacturers of food products, and was surprised to find the large and increasing business they are doing with Great Britain. They are shipping canned goods of all kinds—pickles, cereal products, dried fruits, etc. In the meantime, what is Canada doing to secure a share of this trade ?

She is neglecting this, her largest and most important market, while she sends commissioners to poor and unstable South American republics.

For years business men have urged the Government to establish a commercial agency in London, in charge of a man who would see that the products of our farms—not of our factories—were placed in the hands of English consumers. Strange to say, the chief objection to doing so comes from the Canadian Government office in London. They report that Canada is getting all the trade that she can and that no more can be done. In brief, the officials in our office at London refuse to do the work themselves, and object to anyone else doing it.

The Minister of Agriculture, Hon. Mr. Fisher, should take the matter up at once and arrange for the development of our trade, just as his predecessor, Sir John Carling, arranged for the development of our agricultural resources and the improvement in the quality of our products.

When a merchant courts trade he must be faithful. Fickle men seldom win in love and never in business.

CANADIAN PRODUCE IN BRITAIN.

The importation of Canadian bacon into Great Britain for the first three months of 1898 was, according to British figures, £77,179 against £55,925 last year, and of butter £25,561 compared with only £3,481 the same period in 1896. The total importation of Canadian cheese during the three months was valued at £199,961.

It is to be hoped the experience of the first quarter will be duplicated by the remaining quarters.

THE GOVERNMENT RESPONSIBLE.

IN another week or two the Canadian Parliament will be dissolved, and one of the bills now on the order paper which will not be dealt with is Mr. Fortin's insolvency bill.

Several weeks have passed since this bill was given its first reading, but since then nothing has been done with it.

While the bill is a private one, the Government is at least indirectly responsible for the fate that awaits it.

It knew perfectly well that the business interests of both the country and the United Kingdom needed such a law, and yet it has neglected, and designedly so, to give Mr. Fortin's bill at least that moral support which the nice things the Premier said when the measure was introduced was tantamount to acknowledging that it was entitled to.

But it was action not words, support not platitudes, which were wanted. This the bill did not get; and, because it did not get it, another session of the Dominion Parliament is to be allowed to pass without an insolvency law being placed on the statute books.

The excuse that there has not been time to consider an insolvency bill cannot be advanced. There has been ample time. The time that has been wasted on one side of the House in picayune criticism of the Government and on the other by discussing petty questions as to what the Toms, Dicks and Harrys on the Opposition benches had said, written or done in moments of weakness this year, last year or ten years ago.

Instead of attending to business like the servants of any mercantile concern would have done, on penalty of dismissal, members of Parliament, Liberals and Conservatives alike, devote 50 per cent. of their time to picking holes in the armor of their opponents, hoping thereby to wound said opponents into political death.

What they should have assayed to do was to have rivalled each other in devising ways and means of advancing the commercial interests of the country, instead of those of their respective parties.

The business men of this country are getting heartily sick of the politicians, who are all the same, be they Liberals or Conservatives, when the commercial interests of the Dominion are at stake.

It is to be hoped they will get so sick by

next general election that they will throw up the politicians and preserve a healthy, independent entity at the ballot box.

If the business men of the country cannot be persuaded to be a saving remnant, who can?

While the political ties between the British Empire and the United States have been severed beyond repair, the hearts of the two people are getting pretty close to each other.

PACKERS FEEL SORE.

FRANCE recently increased the rate of duty on lard and sausage. This increase is felt to be particularly onerous by packers in the United States, and on Saturday last a petition was presented to the Senate, signed by twenty-one leading packers in Chicago, asking for retaliatory legislation.

France is one of the United States' best customers, ranking fourth among the nations, according to the last official report of the Bureau of Statistics, Great Britain coming first, Germany second and the Dominion of Canada third.

The total exports of the United States to France last year were \$56,287,631, and of this amount hog products were as follows:

	Quantity (lbs)	Value.
Bacon.....	1,979,586	\$133,086
Hams.....	316,624	30,078
Pork.....	131,550	8,037
Lard.....	20,934,590	1,032,286
	23,361,350	\$1,203,487

After a glance at the above table it is not surprising that the packers should feel sore over legislation which tends to effect their interests.

Canada's exports of provisions to France are insignificant, and for some years have remained almost stationary, being \$1,693 in 1893, \$1,611 in 1894, \$736 in 1896, and \$1,365 in 1897. In 1895 no provisions went to France from Canada.

Of the exports of 1897, 4,112 lb. were bacon, valued at \$411; 6,528 lb. hams, valued at \$747; 60 lb. lard, valued at \$4.

If Congress should inaugurate retaliatory measures against the United States, Canada might reap some advantage therefrom, but it is questionable whether it would amount to much, especially in view of the fact that protection to the hog industry is being actively propagated in France.

DEARTH OF BRITISH GOODS.

TO people in this part of the country, who are accustomed to see pickles, sauces, jams, and other commodities of British manufacture on the shelves of every grocer, it seems hard to conceive it possible that such a market as Vancouver should be at times without these goods. Yet such is the case, as both a newspaper paragraph and a private letter received at this office testify.

THE CANADIAN GROCER has taken the trouble to try and discover the cause of this, and as far as can be learned it is a twofold one.

There is undoubtedly a good market on the Coast for goods of the character mentioned, as well as for Canadian products. But our own wholesale merchants are not as enterprising in this particular as they might be. Some of them, to whom THE CANADIAN GROCER has spoken, while ready to acknowledge that the field was a good one, have various excuses why they do not go up and possess it.

Another cause of the dearth of these goods in British Columbia is the apathy of the British manufacturer.

As one of the largest wholesalers in Canada, to whom THE CANADIAN GROCER spoke regarding the matter, put it: "The British manufacturers do not advertise their goods in this country as they should." No matter how good their pickles, jams, etc., may be, they must be advertised and pushed if they are to be sold.

What is wanted in the first place, according to the letter already referred to, is the establishment of a wholesale supply depot at Vancouver, managed by a man who understands the Canadian trade. And, furthermore, the manager must be given sufficient latitude to exercise his own judgment and not be compelled to turn to his principals in Great Britain before he can speak, think or do, as is too often the case with men who are at present representing houses in the older parts of Canada.

LOYALTY AMONG GROCERS.

A number of the prominent wholesale grocery houses of Montreal, among others being Hudon, Hebert & Cie. and L. Chaput & Fils, have decided to close every department of their respective establishments on the 15th inst., Her Majesty's birthday, thereby enabling their employes to take advantage of the holiday.

PROSPECTS FOR CHEESE.

WHEN the cheese market was lifeless around 7¼c. on the spot in Montreal, no one expected that new cheese would sell during the first fortnight of May all the way from 7¼ to 8½c., at country points, which is the equivalent of 8 to 8½c. for the first half of May make, an advance of ¾ to 1½c. on what importers were bidding for well kept September during the early part of March.

The reason for this improvement in the cheese market has been dealt on before. It was simply and solely a largely increased consumptive demand in England, owing to the exceptionally low figure that cheese prices had reached. With cheese being cut over the counter in Great Britain at less than 10c. per pound the consumption increased enormously, and reserve stocks in first and second hands were soon well depleted.

Thanks to this development, the new season opens on more promising lines than was anticipated, but, already, owing to the fact that there has been some competition among buyers, factorymen are exhibiting some inclination to hold back for higher prices. They reason, no doubt, that as they realized much higher prices in the first half of May last spring, cheese ought to be good property at an advance on 8c.

This, however, is only an opinion, and, while first half of May cheese sold last spring at a range of 9¼ to 9¾c., against 7¼ to 8c., which is now being bid for it, the fact does not, of necessity, follow that last spring's figures are possible.

If the buyers bid them well and good, but if they do not it will certainly be questionable policy for factorymen to hold May cheese in the hope of causing buyers to advance their bids.

The former know very well that in three weeks or so June grass cheese will be a factor, and experience ought to teach them which is the most marketable article, a full-flavored grass—June grass cheese—or a mixture of fodder and grass as at present.

In this connection it is satisfactory to note that the make of this early cheese has been much lighter than last year, and it is certain that few people, except the speculators,

will miss it. Both the receipts at Montreal and the offerings at different country boards this spring make this fact clear.

This year, from May 1 to 14 the receipts at Montreal were only 8,627 boxes, against 35,505 boxes last year.

The offerings at the country boards, so far, held this spring total up to 12,338 boxes. Last spring, up to May 14, they aggregated over 23,000 boxes.

These figures corroborate what has been pointed out before, that the make of early cheese is not much over one-quarter what it was last spring; and it is certainly a good thing. Farmers have turned their attention to butter, and, as they realized from 17c. all the way up to 21c. for it, have nothing to complain of.

The man who doesn't advertise gets more dust on his goods than in his cash drawer.

THE ADVANCE IN RICE.

EVERYTHING points to a firm market for Japan rice for some time to come. Although the Canadian mills laid in what they estimated would be enough rice to do them until the new rice came in, the demand has been so active, while the deliveries at the primary markets have been so light, that it is not at all likely that they will have enough to fill requirements until the direct cargoes of raw material arrive about the middle of July. They have tried to replenish present stocks, but have been unable to do so, the foreign markets being beyond their reach.

So acute has the position become that the mills have written wholesalers throughout the country asking them to sell as little rice as possible, while they (the mills) will have to divide their present stocks among their customers, according to quantity already delivered and still due each of them on contracts now running.

In consequence of this condition of the market the mills have advanced the price of "B" rice from new stock to arrive 20c. per 100 lb., and they intimate that prices are likely to go still higher.

The aggregate advance in rice is something like 85c. per 100 lb.

OUR OTTAWA CORRESPONDENCE.

POSTAL REFORM.

OTTAWA, May 19 (Special).—It is understood that the Postmaster-General has under consideration a scheme to expand postal facilities very largely. In large cities like Toronto and Montreal, in place of limiting the sale of stamps and postal cards to three or four branch offices, 50 or 60 offices in each place will be made branch post offices, for the sale of stamps, postal cards, etc., as well as for receiving mail matter. In addition to this, the railway companies will be created licensed postage stamp and postal card vendors. By this means, every railway station agent, conductor and porter will be supplied with stamps and postal cards, so that passengers will easily be able to obtain stamps and cards on the train, and have them posted in boxes at any station.

The rapid delivery of letters in large cities is to be brought into force on July 1. A letter dropped into a box with a special delivery 10c. stamp on it, will be immediately delivered within the city by a special carrier or bicyclist.

As the reduction in letter postage from 3c. to 2c. will increase the deficit, the Postmaster-General by expanding postal facilities to the public, hopes to reduce the deficit very materially.

The action of the Postmaster-General in increasing postal facilities is one that will commend itself to the letter writing public. Almost everyone has experienced the difficulty and annoyance, at times, in obtaining a postage stamp on account of the few persons outside the General Post Office who were licensed stamp vendors. The Post Office Department under the present Postmaster-General is showing life, reform and progress, and there is every prospect of its being run on up-to-date lines. F.J.D.


PRICE OF CANNED BEEF.

The advance in the price of Canadian canned meats was something remarkable, but that in the United States article is more so.

One-pound tins of corned beef, which, a few weeks ago, were worth at the factory in Chicago, \$1.10 per case, are now quoted at \$2; two-pound tins, which were quoted at \$2, are now held at \$3.50 per case, and fourteen-pound tins, which were \$19, are now \$28. All these prices are minus the freight and duty.

At these prices, purchasers are limited to five-case lots, but at these figures it is hardly necessary to limit the quantity as far as Canada is concerned.

Without taking into account the duty, the price of United States canned corned beef is from 45c. to \$8.50 per case above the parity of the Canadian packed article.

The Superiority of 

Eddy's Paper Bags

has been proved and is generally admitted, and reiteration of their qualities perhaps grows monotonous, but it is money in the pockets of grocers to know that they are superior to all others in these essentials—

1. *Large Size.*
2. *Full Count.*
3. *Good Paper.*



The E. B. EDDY CO., Limited

"The largest of its kind and most unique establishment under the British Flag."

Hull, Canada.

61 Latour St. - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; J. A. Hendry, Kingston; A. Powis, Hamilton; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Perse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

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HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

THE DAWSON COMMISSION CO., Limited, received one car of bananas on Monday, two on Tuesday, and expect one more on Saturday. One of the cars received on Tuesday contained the first shipment of fruit received on the market this year.

H. P. Eckardt & Co. have a fine polished Patna rice in stock.

Gillard's pickles are in stock with The Davidson & Hay, Limited.

H. P. Eckardt & Co. are offering special values in Sultana raisins,

T. Kinnear & Co. have another shipment of "Cove" oysters on the way.

Clark's sliced smoked beef is in stock with The Davidson & Hay, Limited.

H. P. Eckardt & Co. have received a shipment of Clark's deviled meats in ½-lb. tins.

The Davidson & Hay, Limited, is offering fine Eleme figs, 14-oz. boxes, at low prices.

Warren Bros. & Co. have in stock a shipment of sardines with key opener to retail at 10c.

Perkins, Ince & Co. have a direct shipment of tea from Colombo to hand, ex Inchmonia.

Clemes Bros. expect a car of Baltimore strawberries this week, which they will sell at 17c. for quarts.

The Davidson & Hay, Limited, has to hand this week direct shipments of Assam teas, Pekoes, and Pekoe Souchongs.

T. Kinnear & Co. report they have a good stock of "B" rice; also polished Patna. They have a shipment of Japan rice arriving in a few days.

W. H. Gillard & Co. have now a full supply of their "Golden Blend" Ceylon tea, 1 lb. packages, a line specially blended and packed in Ceylon for the Canadian market. Before deciding to offer this package tea to the public this firm made exhaustive tests of the various growths comprising it, and the trade should have no hesitation in highly recommending it to the consumer, on account of its purity and flavor.

LATE ADVERTISEMENTS.

The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.

The Davidson & Hay, Limited, report good sales for their "Buffalo" corn starch.

W. H. Gillard & Co.: "We have large sales of Gillard's new pickle. This pickle is unquestionably the very finest in the

world, and has no equal. Every user confirms this statement."

It will pay you to ask H. P. Eckardt & Co.'s quotations on evaporated apricots in 25-lb. boxes.

Trenor's selected Valencias, in prime condition, are finding a ready sale with W. H. Gillard & Co.

It will pay you to recommend Ludella Ceylon tea to all your customers. Its quality is unsurpassed. H. P. Eckardt & Co., wholesale agents.

That T. A. Lytle & Co.'s goods compare favorably with any on the market is evidenced by the steady increase in orders from Ontario, Quebec, Nova Scotia and Manitoba merchants. Their jams, jellies, pickles, etc., are neatly put up in convenient quantities for household use.

TRURO CONDENSED MILK CO.

It speaks well for the enterprise and energy of the above company, that while the recent destructive fire at their factory was in progress, and it was seen that the machinery would be ruined beyond repair, orders were wired the principal manufacturers of the most modern and best machinery for an outfit and plant to take the place of that destroyed, says the Maritime Merchant. The energy and resources of the company will be taxed to the utmost in the endeavor to make the interruption to their business as brief as possible. Already work has started on the walls of the burned building, and its reerection will be pushed forward vigorously, and it will only be a matter of a short time before pure and fresh goods will be on the market. Secretary McKay has had his hands full in looking after the various phases which are nearly always connected with a destructive fire in any industrial establishment. The new factory will be a model of the latest and best practice in condensing.

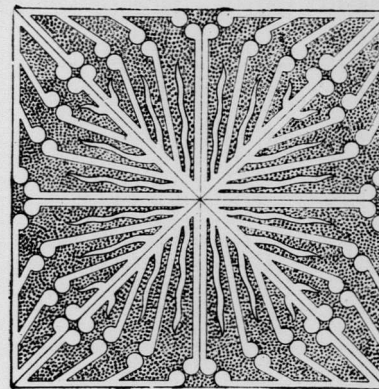
A RETAIL GROCER'S CATALOGUE.

The MacWillie Co., Limited, the well-known retail grocery firm of Toronto, is noted for the soundness of its faith in the merits of advertising. It advertises liberally in the daily press and through the medium of circulars and catalogues. Just now the firm is distributing among consumers in Toronto, the suburbs and summer resorts, its spring catalogue for 1898. This catalogue contains 52 nicely printed and illustrated pages, in the preparation of which much care and thought must have been expended. But The MacWillie Co. will no doubt in the end be amply repaid for its labor. The catalogue contains a price list of practically all the goods which a housekeeper requires, and here and there a recipe is thrown in by way of variety.

If You're Building

or Re-decorating,
make up your mind to use our

Metallic Ceilings



We make designs to suit any room of any building.

They are handsome and remain beautiful—don't need renewing.

You'll appreciate their superiority over any other style of interior finish—and their moderate price.

If you mail an outline, showing the shape and measurements of your walls and ceilings, we will send an estimate with full information about this popular fireproof finish.

Metallic Roofing Co., Limited

1180 King St. West, TORONTO

AFTER SUGAR "CUTTERS."

The committee of Chicago grocers who have charge of the regulations covering the sugar business in that locality have sent the following circular to the trade: "The sugar factors' agreement has been violated in a secret and underhand way by several members of the association. Such violation has worked great injustice to the members who have lived up to their contract, and the violation referred to has created serious trouble among the trade in general. The committee feels bound to inform the members that unless a penalty of at least \$1,000 is put up by each member to secure good faith and ensure an honest performance of their contracts in future, the committee will advise that the price of sugar be made so low that its sale must necessarily entail a considerable loss to all."

CHEESE BOARDS.

The first sale meeting of the Ottawa Cheese and Butter Board will be held on May 27. The first meeting of the Kemptville Cheese Board was held on Friday last, when 350 boxes were sold at 8 1-16c. per lb. On the same day the Brockville Cheese Board held its first meeting, when 1,730 boxes were sold, and 8 1/8c. was received for colored and 8 1-16 for white.

THE HOLYOKE OF CANADA.

SOME misconception having existed regarding the enlargements, improvements, etc., to the Eddy Works, at Hull, the Ottawa correspondent of THE CANADIAN GROCER called on Mr. Eddy personally, and learned that the large new warehouse built on the site of what was in old times the sash-factory yard, and more recently used for the storage of linens, rags, rope and other papermaking stock, is finished and ready for indurated fibreware and antiseptic fibreware. The antiseptic fibreware plant is completed, and turning out fine goods.

The enlargement of the present and the erection of the new addition to the match-factory is well under way.

The company is making extensive improvements and enlarging its paper plant, with the most improved and modern Fourdrinier paper machines, and the latest improved Corliss steam-engines.

The electric roads have shunting and siding tracks into all parts of Eddy's works to bring cars to and from the various railways, directly alongside the company's warehouses.

When asked what the total expenditure would amount to, Mr. Eddy said that while all this new machinery was, of course, expensive, there would be as much, if not more, money spent in wages in putting up the buildings and enlarging the plant, as in the machinery and appliances, and, that when the enlarged plant was in running order, the output of the mills and the pay-sheet of the factories would be very considerably and permanently increased.

The public square in front of the main offices, on which the company has spent many hundreds of dollars in sodding, looks well. This idea of improving and sodding and planting the vacant spaces is being carried into pleasant effect round some of the company's mills as well.

GALLERY GOSSIP.

From THE GROCER'S Special Correspondent.

Ottawa, May 19, 1898.

Rumors that a Yukon railway bill of some kind may yet appear this session still continue to circulate. One rumor mentioned the possibility of an extra sessional allowance of \$500, if Parliament had to sit into June to consider such a bill.

The Opposition leader, Sir Charles Tupper, sails for England on Saturday week, May 28, and the House is merely marking time. Little progress is being made with the public business. There is a good deal of chaos among the Opposition, the leadership of Sir Charles being ineffective as regards the control of his followers.

Among proposed changes in the public

service, the name of Mr. Guay, M.P., is favorably mentioned for the post of chief quarantine officer at Quebec. Mr. George Johnson, the Dominion statistician, and Dr. McEachran, the Dominion veterinary inspector, are spoken of as likely to be either removed or given other positions.

X.

CANADIAN HOGS FOR U. S. BACON.

Armour & Co., packers, of Chicago, recently purchased 150 Yorkshire bacon pigs in Canada, paid duty on them going into the States, turned them into bacon, and shipped the product to the English market for the purpose of seeing how it would compare with United States bacon. The Breeders' Gazette, of Chicago, says the result shows that the bacon made from the Canadian hogs commanded a premium over the price secured for the United States product. This premium was not, however, sufficient to warrant the importation of hogs from Canada and the payment of duty on them. The probable outcome of the experiment would appear to be that the Armours will endeavor, by offering higher prices, to induce farmers to produce hogs of a similar class.

NEW STORE IN IROQUOIS.

THE CANADIAN GROCER paid a visit recently to Iroquois, Ont., and while there met Mr. J. H. Shannon who had been with the firm of C. & M. Mills for over nine years. Mr. Shannon has rented the corner store in the Fisher block in the business centre of the town.

His stock will consist of groceries and gent's furnishings, and will be up-to-date in every particular.

Mr. Shannon became a subscriber to THE CANADIAN GROCER and The Dry Goods Review. THE GROCER wishes him success in his business undertaking.

"COW" BRAND MATCH BOX.

One of the most unique and attractive vest pocket match boxes imaginable is being distributed by John Dwight & Co., manufacturers of "Cow" brand soda. It is made of celluloid and is made to represent crocodile skin. It is for the exclusive use of merchants and salesmen, and by remitting 10c. for postage, any one of these can obtain a box. The money can be sent to the Toronto, Montreal, or New York offices.

PERSONAL MENTION.

Mr. J. F. Eby, of The Eby, Blain Co., Limited, leaves on June 21 for a trip to Europe.

Mr. Rose, of Rose & Laflamme, Montreal, spent Tuesday and Wednesday in Toronto this week.

TRADE HAPPENINGS.

The largest shipment of live lobsters ever sent from Halifax was recently made to Boston. It contained 91 tons of lobsters.

The sardine season in New Brunswick has commenced, but it is stated that the fish are not plentiful, and the opening of factories may be delayed.

The grocery store of F. H. Cluff, Ottawa, was broken into by thieves on Wednesday, last week. They got in by forcing open a cellar window.

Wm. Borthwick, retail fruit dealer, Ottawa, has disposed of his retail fruit business, and intends going into the wholesale fruit business exclusively.

A deputation from the Montreal Retail Grocers' Association visited Cornwall on Thursday, last week, to enquire into the advisability of holding the annual excursion there. It was shown around by the Cornwall grocers, and will report favorably upon that town.

Wm. Packingham, representing an English provision house, with branches in Dublin, Glasgow, London and Paris, is endeavoring to organize a pork packing company in Brockville, Ont. The capital wanted is \$250,000, of which Mr. Packingham will subscribe \$12,500, and it is hoped local capitalists will put up the rest.

On Sunday morning three burglars entered the store of Casper Spector, grocer, 163 St. Antoine street, Montreal. Mr. Spector was awakened by the noise they made in the store and attempted to capture them. Two got away, but the third turned on him and struck him on the head with a bottle. A cousin of Mr. Spector then arrived and knocked the burglar down with a stool. The thief was arrested, but would not disclose his accomplices.

DEVILLED POTTED MEATS.

W. Clark, the well-known canned meat manufacturer of Montreal, is putting devilled potted meats on the market, in addition to his lines of canned meats. There are beef, ham, tongue, chicken and turkey. They are put up in handsomely labelled half-pound tins, four dozen to the case.

PACKING HOUSE FOR VANCOUVER.

One of the most progressive of pork packing establishments in Canada is that of J. Y. Griffin & Co., Winnipeg. This firm has recently followed up its remarkable success in Winnipeg by establishing a branch in Vancouver. Mr. Griffin paid a visit to the latter city for the purpose of organizing this branch. The office is at 131 Water street, Vancouver, and the firm are handling all lines of provisions and country produce, either on commission, or by straight purchase.

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For sale
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EXPORT 3.310 per cent. Butter Fat
AND
CANADIAN 2.855 per cent. Butter Fat
BRANDS.

CONDENSED MILK

are the highest grades of Milk, either Imported or Domestic.
RICHEST IN BUTTER FAT, ABSOLUTELY FULL CREAM.
 See Inland Revenue Report, Bulletin No. 54.

For sale by all the
 Jobbing Trade throughout Canada.

Manufactured by
THE BALDWIN CONDENSED MILK CO.
BALDWIN'S MILLS

Selling Agents,
ROSE & LAFLAMME, MONTREAL

**CADBURY'S
 CHOCOLATES**

**ARE
 SIMPLY
 DELICIOUS
 AND ARE
 PACKED
 SPECIALLY
 FOR
 CANADIAN
 MARKET.**

CADBURY'S COCOA
 The LANCET says:—
 "CADBURY'S repre-
 sents the standard
 of highest Purity."
 The ANALYST says:—
 "CADBURY'S is the
 typical Cocoa of
 English Manufac-
 ture."
 IT IS
 "A PERFECT FOOD,"
 THEREFORE BEST.
 The MEDICAL MAGAZINE says:—
 "For Strength, for Purity, and for Nourishment,
 there is nothing superior to be found."
 It is not dark in liquor like those prepared with Alkali.

**CADBURY'S
 COCOA**

(Absolutely Pure)

**AND
 MEXICAN
 CHOCOLATE
 HAVE
 AN
 ENORMOUS
 SALE
 ALL OVER THE
 WORLD.**

Agents: **MESSRS. FRANK MAGOR & CO.,** 16 St. John St. **MONTREAL**

DO YOU SELL

WALL PAPER?

IF SO, YOU WANT THIS.

If you sell Wall Paper, send us your name and address (mentioning "GROCER") on a post card, and we will forward FREE and postpaid, an ARTICLE that every Wall Paper Dealer will find useful.

SEND FOR IT TO-DAY

M. STAUNTON & CO.

WALL PAPER MANUFACTURERS

FOR WALL PAPER DEALERS ONLY.
 DON'T FAIL TO MENTION THIS JOURNAL.

TORONTO, ONT.

EMPIRE TOBACCO CO'S

COLUMN

Our
Leaders--

Currency Old Fox Patriot

These popular brands of Chewing Tobacco can be obtained from all wholesale grocers.

Empire Tobacco
Co.

GRANBY, QUE.

STRENGTH IN RICE.

HERE seems to be no let up to the steady upward tendency of the rice market, and mill prices here have been advanced another 15c. per 100 lbs. The demand is good, and an active business is reported at full prices. Japan grades are exceedingly scarce, in fact, none can be had, consequently prices are withdrawn.

The New York Commercial says: Everything in the rice line was held up to exceedingly firm lines. The European market was higher, and cables reported some stocks practically exhausted. It seems that nothing can be bought abroad for a less cost than 5c. for Java laid down here. It is not a question of price, but rather a question of getting the goods. Holders are indifferent about selling, and bids are increased now and then without bringing out large offerings. The local situation is just as it has been in reference to spot supplies, and everything is about cleaned up, and sales have been made ahead for this month, which prevents the taking of any large-sized orders for prompt delivery.

A late circular from Kobe contains the following: The tone of our rice markets in the meantime has remained very excited. It is now said that the actual shortage of our last rice crop is considerably larger than estimated by the Government in their official statements, and, considering the continued small supplies from the interior, we are inclined to believe the official figures to be far out. After a short period of quietness, about a week ago a further sharp rush has set in, prices for No. 1 brown rice advanced rapidly from yen 6.50 per picul to yen 6.70 and yen 7.00, and closing at yen 7.40 per picul—13c. 3d. f.o.b. Under these circumstances, of course, a very limited export business only has been done, amounting to some small transactions for New York, Australia and Hamburg, on the basis of yen 6.60 to yen 6.70 per picul, which, after all, caused a serious loss to the Japanese contractors. Import rice—The large arrivals from Rangoon, Saigon, Singapore and Hong Kong are finding a ready market, and go off promptly into the interior. In spite of this, the market about a fortnight ago showed signs of a lull, the Japanese not being inclined to pay the advanced prices asked from Saigon, Bangkok, Pangoon, etc., and withholding from fresh undertakings. But when the news arrived from Hong Kong that the Chinese Government had prohibited the export of rice from fear of a famine at Canton, the tone of our rice markets again became more lively and a good business has been done in Siam and Rangoon rice, and, to a smaller extent, also in Saigon, for April-May shipment.

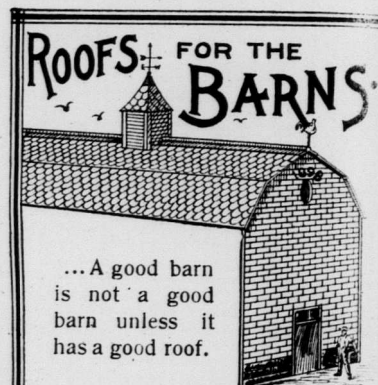
For more distant shipment there is no inclination at present, and it will mainly depend on the outturn of this year's wheat crop, whether, and to what extent, further rice will have to be imported. So far the weather has been favorable, and the prospects for the new wheat crop are good. But nothing definite can be ascertained before May or June.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

BUSINESS FOR SALE

WM. LAIDLAW, DURHAM, OFFERS HIS store at Allan Park at a rate on \$. A first-class business, small stock, no opposition, 6 miles from any town. Enough of revenue from post office in connection to pay rent. Satisfactory reasons for selling. (21)

BUSINESS FOR SALE IN THE CITY OF LONDON; dry goods, boots and shoes; established thirty years; small stock, rent low; reason for selling retiring from business; price right to responsible party. R. A. Jones, London, Ont. (1f)



... A good barn is not a good barn unless it has a good roof.

We would therefore press on you the importance of enquiring into the durability of our Steel Shingles before deciding on the covering of your barn.

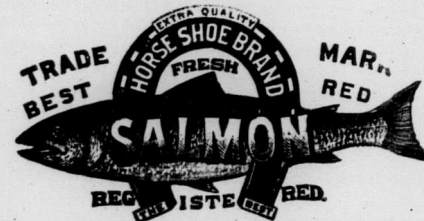
We guarantee all our steel products to be water, wind, and storm proof and to last a lifetime.

We will give you

the benefit of our 32 years' experience in roofing, our illustrated catalogues, and up-to-date information on these goods on receipt of a post card.

The Pedlar Metal Roofing Co.
OSHAWA, ONT.

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being no old, unsaleable stock in "Horseshoe Salmon." Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of Beaver, Columbia and Tiger, all guaranteed good Red fish.

AGENTS:
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " Quebec.
J. Hunter White, Esq., St. John, N.B.
Agent for Eastern Provinces.
Tees Perse, Winnipeg, for Manitoba and N.W.T.



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MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, May 19, 1898.

GROCERIES.

A FAIRLY good trade is being done this week by wholesale grocers in Toronto. Trade is not what can be termed active, but for May, which is usually a quiet month, business is fairly satisfactory. Compared with a year ago, business is better, particularly as far as prices are concerned. Teas are firm. Sugars, molasses, syrups, dried fruits, rice, and canned meats are all strong in price. Wholesalers are at present making money. The demand for sugar is, if anything, a little better than it was a week ago, and, while quotations are unchanged, prices in the outside markets are higher. Canned vegetables are quiet, and still rather unsettled as to price, although, as far as tomatoes are concerned, confidence is again somewhat restored. The general tone of the wholesale grocery trade is healthy, although payments are rather slow.

CANNED GOODS.

There is rather a better feeling again in regard to canned tomatoes. Those wholesalers, who, during the few weeks, have been selling under the market having discontinued so to do. The ruling quotation is \$1.15 to \$1.20, although we hear of a lot of 50 cases selling at \$1.12½. Corn is still being steadily held. Peas are weak. Retailers who bought speculatively and are now holding larger quantities than they feel comfortable with are becoming frightened, and some of them are endeavoring to find purchasers among the wholesalers. We hear of one retailer offering 200 cases at 75c., and sales have been affected at that figure. Wholesalers' prices for peas are nominally unchanged at 85 to 90c. Canned salmon is meeting with a steady demand at steady prices. There have been further advances in canned meats of United States pack, but the Canadian article is unchanged.

SYRUPS AND MOLASSES.

In syrups the only lines offering are brights, and they are not wanted. Prices rule firm. Stocks of low-grade New Orleans molasses in the primary and terminal markets are increasing, but open-kettle goods are in light supply and firm in price. Locally, little or no business is being done in syrups.

SUGAR.

There has been a continued improvement in the outside sugar markets during the

week, prices being higher in both London and New York. In New York, muscovado sugars advanced ¼c. during the past week, and centrifugals 1-16c. per lb., and much business has been done at the advanced prices. Several fractional advances have taken place in London, Eng., and cane sugars there are about 15s. per ton higher than they were on April 20. Supplies of cane sugar are short, and there is no prospect of getting supplies from Europe until the blockade is raised. It is, therefore, expected that the refiners in the United States will have to go to Europe for beet sugars. In the event of this, higher prices will certainly follow. In Canada, the situation is much the same as it was a week ago: Prices are unchanged, although, in view of the strength of the outside markets, higher quotations are anticipated. The effect of the heavy buying of April last is still in evidence. At the same time, however, the demand shows some signs of an improvement, and quite a

For Prices Current See
Pages 34 and 35.

little sugar is going out. The wholesale price of sugar is still 4¾c. for Montreal granulated sugar and 4 11-16 for Acadia.

NUTS.

Advices from the primary markets show an upward tendency in the price of shelled almonds. Filberts are expected to be a short crop, and the market is firm in consequence.

RICE AND TAPIOCA.

Rice shows increased strength. The mills are unable to complete orders and they have advanced their prices. While our quotations on "B" rice remain as before at 3¾ to 3¾c., there is a wholesale house here and there which will not accept less than 4c. per lb. The mills have advanced the price of new stock "B" rice to arrive 20c. per 100 lb. Tapioca is firm with prices slightly higher in the primary markets than they were a week ago.

COFFEE.

The outside markets have been rather unsettled during the week, with prices easier. At the moment, however, the feeling is rather steadier. Locally, the conditions are much the same as they were a week ago.

SPICES.

The spice market, generally speaking, is keeping steady, with the demand light.

Cable advices quote cream of tartar slightly easier.

TEAS.

A sample of new season's Japan tea was received in Toronto this week from Yokohama. This is the first to arrive. There is no interest being taken in old season's Japan teas. The only teas which are attracting attention on the local market at the moment are those of Ceylon growth, for which a good demand has developed during the week. Indian teas are quiet.

Mail advices from London state that the imports of Indian tea into the United Kingdom during the past eleven months show an increase of 3¼ million pounds, while deliveries show an increase of 2¾ million pounds during the same period. The crop of Indian tea is likely to be early. Exports of Ceylon tea from Colombo last month were only 6,750,000 pounds, against 9,500,000 last year. The statistical position of the Ceylon market is strong, and the market appears to be responding.

FOREIGN DRIED FRUITS.

CURRENTS—Brokers report a few transactions for import during the past week, and that if there were any goods on spot they could be readily sold. The demand from retailers is good. Hancock & Wood, of Patras, write that stocks of 1897 crop are running low and will be exhausted before the new season's fruit is upon the market. The growing crop is doing well and promises to be large, except something unforeseen occurs.

VALENCIA RAISINS—Valencia raisins are dearer in London, England, advices received this week quoting prices 1s. 3d. higher. Valencia raisins, particularly selected fruit, are getting low in Toronto and in Western Ontario, and enquiries from wholesalers have been heard during the week.

PRUNES—The price of California prunes continues to advance; 90 to 100's are 1¼c. per lb. above the lowest point. There are a few orders being taken, but the demand is naturally not as brisk as it was.

SULTANA RAISINS—Advices from Great Britain report the market there higher.

CALIFORNIA EVAPORATED FRUITS—Prices are firm, with high prices the prospect for the coming season. There is practically nothing doing locally.

GREEN FRUITS.

There has been an active demand for all fruits, merchants generally, both in Toronto

is best done
ADVERTISING

SALE

OFFERS HIS
\$1. A first-class
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Agents for Ontario,
St. John, N.B.,
rovinces,
anitoba and N.W.T.




The Best of its Kind

Soap's Soap, but there are soaps and soaps. There is a best. Experience, ability, honesty, helps to make it. "SURPRISE" Soap has these in its make up, as perfectly as can be obtained anywhere.

It makes "SURPRISE" Soap the best of its kind.

It Pays to Push



BRANCHES—

MONTREAL: Board of Trade Building.
 TORONTO: Henry Wright & Co, 51 Colborne St.
 WINNIPEG: E. W. Ashley.
 VICTORIA: L. Patourel & Co.

Made by
THE ST. CROIX SOAP MFG. CO.
 ST. STEPHEN, N.B.

and throughout the country, buying large quantities for the holiday on the 24th inst. There is a firm feeling in both lemons and oranges, with an advance of about 25c. noted in the better grades. There is, however, a larger proportion of inferior qualities, especially of lemons, coming forward now, and the price for the cheaper grades remains just as low as formerly for these goods. Bananas are coming in plentifully, and sell quickly. Of this fruit there is also noted a larger receipt than usual of stock that cannot be classed as fancy. There have been, however, a car or two of superior stock received. Prices are firm. The receipts of pineapples have been moderate, but are sufficient to meet the demand, which is light, owing to the absence of the best goods, Cuban pines, from the market. Tomatoes continue to move quietly at unchanged figures. Baltimore strawberries are expected before the end of this week in car lots. These are quoted at 17c. for quarts. The sale of onions is steadily increasing, and is likely to be in full swing within a week or two.

COUNTRY PRODUCE.

EGGS—The feeling is decidedly weaker, as receipts have continued to increase in an astonishing manner. One house reports the receipts of eggs last week the largest in its history. A decline of ½c. is noted, fresh-laid stock now selling at 9½ to 10c.

POTATOES—The market has recovered from the reaction caused by the great advance in prices ten or twelve days ago, and now dealers hold what stocks they can secure firmly at 70 to 72c. per bag, for car-load lots. The price on the street market is not proportionately high, ranging from 70 to 75c. per bag.

DRIED APPLES—There is little doing, prices continuing unchanged at 3 to 4c. for choice lots. Some good stock is offered at 2½ to 3c.

EVAPORATED APPLES—A quiet business is being done, with prices steady at 9c.

BEANS—The market is steady, with a fair demand for hand-picked, which are quoted at 90c. to \$1. Ordinary beans can be had easily at 80 to 85c.

HONEY—Business is quiet. Little is coming in, and the demand is light.

MAPLE PRODUCT—The season is about over, and there is now but a moderate business being done.

VEGETABLES—Prices of radishes, spinach, asparagus and cabbage have again been reduced this week, as there is now free deliveries. The demand is good for all lines. We quote as follows: Rhubarb, 20 to 30c. per doz. bunches; onions, 5c. doz. bunches; lettuce, 20 to 30c. doz. bunches; radishes, 20 to 30c. doz. bunches; cabbage, per sack, \$2; per doz., new, 60

to 75c.; parsley, 15 to 20c. doz. bunches; cucumbers, Canadian, 75c. to \$1 per doz.; watercress, 20c. per doz. bunches; garden cress, 20 to 25c. per doz. bunches; spinach, 40 to 60c. per bush.; asparagus, 30 to 50c. per doz.; green peas, \$1 to \$1.10 per bush.; butter beans, \$3 to \$3.50 per bushel.

BUTTER AND CHEESE.

BUTTER—The feeling is weaker than last week, and dairy large roll and tub butter is ½c. cheaper. The receipts of dairy are expected to be lighter during the next week or two, owing to the large number of cheese factories commencing operations. Creamery is still arriving in large quantities and is easy at present quotations.

CHEESE—Though prices are low, the feeling throughout Ontario regarding prices is firm, and various factories have refused 8c. at outside points for their makes.

PROVISIONS.

Prices are advancing. There has been a brisk trade in long clear bacon, and prices have appreciated ½c. per lb. Stocks of barrel pork, especially Canadian heavy mess, are light, and both the heavy mess and short cut are 50c. per bbl. dearer. The feeling in regard to lard is decidedly firm, most dealers agreeing that stocks are likely to be short, and have put up prices ¼c. per lb. Smoked meats are in great demand,

Ship your
EGGS and BUTTER

To **J. A. McLEAN**
Commission Merchant. 77 Colborne St. TORONTO

FOR SALE. Choice Prime Beans.
Evaporated Apples.
Apply JAS. R. SHIELDS & CO.
Board of Trade, TORONTO

J. Y. GRIFFIN & CO.

Wholesale Produce
... and ...
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Correspondence solicited. Consignments
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Prompt returns.

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ROYAL JUBILEE OIL
Is the Best Burning Oil
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ROYAL OIL COMPANY
SOLE MANUFACTURERS
Geo. Anderson, Manager. Toronto

CANADIAN
Manufacturers and Shippers who are not repre-
sented in
WINNIPEG
Will do well to correspond with me.
E. NICHOLSON
124 Princess Street, Winnipeg, Man.
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and
Brokers.
Established 1882. 16 years' experience.

IN STOCK
Egyptian Onions
Bermuda Onions
Florida Tomatoes
Carolina Cabbage
Havana Pines

Clemes Bros. - Toronto

and shoulder hams and rolls are ¼c. dearer.
Other lines are firmer at present prices.

FISH.

Prices are unchanged throughout. We
add this week a quotation on Digby herring,
which are selling at 55c. per bundle
of five. Fresh whitefish and salmon
trout are selling well. We quote as fol-
lows: Fresh salmon trout, 6 to 7c.; fresh
whitefish, 6 to 7c.; steak trout, 7c.; fresh
steak cod, 6 to 6½c. per lb.; fresh pike,
5c. per lb.; fresh perch, 4c. per lb.; fresh
herring, 3½c. to 4c. per lb.; Labra-
dor herring, \$5.50 per bbl. and \$3 per
half-bbl.; Digby herring, 55c. per bundle
of five; split herring, \$5 per bbl.
and \$2.75 to \$3 per half-bbl.; bone-
less codfish, 3½ to 5c. per lb.; pure
cod, 6½ to 6¾c. per lb.; fresh water herring
(heads off), \$2.50 per keg; ciscoes, \$1;
haddies, 5½ to 6c. per lb.; fresh haddock,
5c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—There was a reaction in wheat at
the end of last week, but prices have again
steadied, though they are lower than last
week. Quotations on cars outside run about
as follows: Wheat, red winter, \$1.08 to
\$1.10; white winter, \$1.06 to \$1.08; goose,
\$1.03 to \$1.04. There has been a big de-
livery of wheat on the street market during
the past week, receipts averaging nearly
1,500 bushels daily. Oats also are coming
in plentifully. We quote the street market
as follows: White wheat, 95c. to \$1.10;
red wheat, \$1.11 to \$1.14; goose wheat,
\$1.05 to \$1.06; barley, 42 to 42½c.; oats,
37½ to 38c.; rye, 55c.; peas, 62 to 63c.; No. 1
hard Manitoba wheat is 5c. cheaper than
this time last week, being now quoted at
\$1.45, Sarnia freight.

FLOUR—The market has eased off some-
what in sympathy with the decline in wheat.
Sales are light, dealers, as a rule, using
up old stocks, in the hope of further decline.
We quote: Manitoba patents, \$6.75 to \$7;
Manitoba strong bakers', \$6.35 to \$6.60;
Ontario patents, \$5.75 to \$6; straight
roller, \$5.50 to \$5.60, Toronto freights.

BREAKFAST FOODS—There is a fair
amount of business being transacted. Corn-
meal has advanced 25c. We quote as follows:
Standard oatmeal and rolled oats, \$4.50
in bags and \$4.60 in bbls.; rolled wheat,
\$3.50 in 100-lb. bbls.; cornmeal, \$2.75;
split peas, \$3.75; pot barley, \$3.75.

HIDES, SKINS AND WOOL.

HIDES—The feeling is firm, at last
week's figures. We quote: No. 1, 8c.;
No. 2, 7c.; No. 3, 6c.; cured, 8½ to 8¾c.

The Following Brands
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

SARNIA Water White
Lamp Oil. .

Equal to the best American Water White Oil. Test
it and be convinced. Genuine is branded **Sarnia**
Water White. Wholesale only by
The **QUEEN CITY OIL CO., Limited.**
TORONTO, ONT.

THE TRADE BUILDERS OF B.C.

ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
PURE Preserves, Pickles, Ketchups, Vine-
gars, Confectionery, Candied Peels
We guarantee the purity of
our manufactures. Works:
VICTORIA, B.C.

THE MANITOBA
PRODUCE AND COMMISSION COY.
WINNIPEG, MAN.

Wholesale Dealers—
PROVISIONS OF ALL KINDS
Consignments Solicited.

DON'T PAY FREIGHT
ON WATER

CONCENTRATED GRAPE WINE
VINEGAR, best and most economical
Vinegar made. One gallon Concentrated
makes 25/27 gallons Standard Vinegar—
Great saving in weight and freight. Write
for sample.

Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, TORONTO
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

EGGS and
BUTTER
IN BIG DEMAND.
SHIP TO
RUTHERFORD, MARSHALL & CO.
Commission Merchants
Toronto.

G.F. & J.GALT PACKERS OF THE **BLUE RIBBON TEAS**
42 SCOTT ST. TORONTO. CELEBRATED

CALFSKINS—The feeling is weak. Prices are unchanged. We quote: No. 1 veal, 8 lbs. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—There is little doing. We quote at \$1.15 to \$1.35.

WOOL—There is a free offering of unwashed at 11c. per lb. A larger quantity of fleece is coming in, the price ruling being 16c.

SALT.

There is a fair business being done at unchanged figures. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

MARKET NOTES.

Cornmeal has advanced 25c.

Eggs have declined ½c. per doz.

Cream of tartar is easier in the primary market.

Valencia raisins are 1s. 3d. dearer in London, England.

Manitoba patents flour has declined 10c., strong bakers' 15c., and Ontario patents 25c. this week.

The Canadian rice mills have advanced "B" rice, for future delivery from new stock, 20c. per 100 lb.

Dairy large roll and tub butter is ½c. per lb. cheaper. Second grade dairy tubs are now arriving at 10 to 11c.

D. Gunn, Bros. & Co. say that last week's receipts of eggs were the largest in the history of their business.

A sample of new season's fine Japan tea was received this week by Mr. W. Dane, agent of the Eastern Japan Trading Co.

Rutherford, Marshall & Co. say that the demand for dairy tub butter this month has been unprecedented in their experience, scarcely a day passing without large orders being received for shipment.

Lard has advanced ½c.; long clear bacon is ½c. dearer; smoked rolls and shoulder hams are ¼c. per lb. higher, and Canadian heavy mess and Canadian short cut are 50c. per barrel above last week's figures.

McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

J. McLauchlan & Sons, - - Owen Sound

QUEBEC MARKETS.

MONTREAL, May 19, 1898.

GROCERIES.

THERE has been a fair movement in general groceries this week, and, as a rule, values are firm in their disposition. Raw sugar, for instance, is higher than it was a week ago, which is two jumps in a fortnight, and if it continues, refined here is quite apt to advance. There is no abatement in the strength of the molasses market, while teas in the medium grades are very scarce and evidently badly wanted by jobbers. Rice has scored another advance, while dried fruit, canned goods, and country produce of all sorts are strong in feeling. In fact, the general situation is a buoyant one.

SUGAR.

The firm feeling in sugar is fully retained, and there have been further advances in the raw market both for cane and beet. The former is 3d. higher than it was at last writing, which makes 6d. for the fortnight, while beet is 1½d. to 2¼d. above where it was last week. Cables on Tuesday quoted cane at 12s. 3d. for Java and 10s. 9d. for fair refining, and beet at 9s. 6¾d. for present and 9s. 7½d. for next month's delivery. In New York also raw is strong and tending upwards, 3¾c. being asked for fair refinery and 4¼c. for centrifugal 96 test. The strength has not caused any change in refiners' prices on spot, but the tone is very firm, though the demand has been of a very limited character. If the present strength of the raw markets continues buyers gain nothing by holding off, as prices on refined are quite apt to advance.

SYRUPS.

The syrup market continues quiet and steady, and refiners are carrying very small reserve stocks.

MOLASSES.

The strong tone of the molasses market continues, and further advances are not improbable. Cables from the Islands this week are very firm, reporting the demand in excess of the supply, at 22½c. cost and freight, with tonnage difficult to obtain. On this basis no stock can be laid down much under 30½c., so that the jobbing figure, 31c., leaves only a small margin. Local demand is quite brisk, but sellers will not operate ahead to any extent, as they consider that the situation calls for very conservative action on their part. A letter from Halifax, under date of May 10, says: "Molasses having advanced in every direction, and crops in St. Kitts, Antigua, and elsewhere being reported as having ended with a much smaller result than usual, there has been a great deal of disappointment at the nonfulfilment of a number of orders which were sent to the West Indies, and which shows conclusively the scarcity of the article."

CANNED GOODS.

There has been some enquiry for canned vegetables on Northwest account during the week, but the business transacted did not amount to much, as buyers and sellers were apart on peas, corn and tomatoes. There has been little doing in other lines of canned material, but the firm tone of all sorts of meats is fully retained. In salmon, stocks in second hands here appear to be pretty ample, but there are none in first hands. No quotations on new pack are expected until next month.

TEAS.

The tea market continues firm, a notable fact being the shortage in first hands of teas ranging from 15 to 18c., both in Japan and China stocks. Jobbers are scarce of these goods also, and the fact has led to more enquiry, but the amount of business done has been small, for the reason above given.

**WE ARE
PAYING
CASH
FOR**

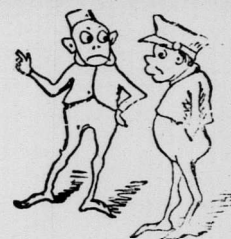
**DRIED
APPLES**

W. B. BAYLEY & CO.
EXPORT BROKERS

48 FRONT ST. E. Toronto



We Are Sellers —



AT CLOSE PRICES

CANNED GOODS

THE MOST COMPLETE ASSORTMENT IN THE TRADE.

THE **EBY, BLAIN CO.** LIMITED

WHOLESALE IMPORTING
AND MANUFACTURING GROCERS

TORONTO.

SPICES.

There has been no change in this line of goods, the strong disposition being still prominent. In fact, if the outside markets continue to appreciate as they are doing jobbing prices here will have to be worked up.

COFFEE.

The coffee market has shown little or no animation during the past week, and prices, as a rule, continue as last quoted.

RICE.

The rice market was firm and active and strong this week, and, as primary markets continue to advance, prices here have been marked up 25c. on the standard B grade. No Crystal Japan, is obtainable. We quote: standard B, \$4.; Patna, \$5 to \$5.50; Carolina, \$7.25 to \$7.75; choice Burmah, \$4.50 to \$4.75, and Java kinds, \$4.75 to \$5.

DRIED FRUIT.

The currant market continues quiet, but very firm, and offerings for fresh importation this spring in this market have been conspicuous by their absence.

Valencia raisins rule firm, and there are few offerings for forward shipment. Jobbers on spot have enough to go along with, though they are not disinclined to speculate when a good opportunity offers, owing to the

Spanish-American war. So far, there have been few; in fact, agents state that they have not had a cable quotation for over a fortnight. Local prices are steady.

Stocks of California raisins are extremely light, and, as there are few on the way, holders are very firm on values. There is one carload of 2 and 3-crown on the way from the Coast, and the firm in question could not procure any more, though they tried hard to do so.

The prune market is very firm, and, though not quotably changed, values, especially on California fruit, are strong, with an upward tendency. No fresh supplies can be had on the Coast.

Figs and dates remain unchanged.

Evaporated fruits are firmly held all round.

NUTS.

The market continues steady to firm, in response to the strength abroad. Valencia shelled almonds are enquired for, both for import and for jobbing distribution, but are difficult to obtain. Filberts are firm at last week's advance.

GREEN FRUIT.

The big auction sales being all concluded the green fruit market has resumed its normal condition. Business during the

week was fair, and prices, while showing some variation, are not radically altered from last week's level. We quote: Lemons, \$2 to \$3.50 per box for fancy, and \$1 to \$2 for good; oranges, \$3 to \$3.25 for fancy, and \$2 for good. Southern strawberries are firmer at 15 to 18c. and pineapples at 15 to 18c. Bananas range from \$1 to \$1.75.

DRIED APPLES.

Very little is doing in dried or evaporated apples in a large way, but values are freely held.

APPLES.

Remain as last quoted, at \$3 to \$5 per bbl.

COUNTRY PRODUCE.

EGGS—A fairly active trade continues to be done in eggs, and, although the receipts are liberal, which are fully expected at this season, prices are well sustained at 9 to 10c. per dozen.

BEANS—There has been a much firmer feeling in beans, and prices are advanced all round, primes selling at \$1 and choice hand-picked at \$1.10 to \$1.15.

HONEY—Business in honey is exceedingly quiet and prices are nominal. We quote: White clover comb, 11c. to 12c.; dark, 8c. to 10c.; white strained, 6c. to 7c., and dark, 4c. to 5c.

CLUB BRAND COFFEES

The following extract is from a letter recently received from one of the largest jobbers in the Maritime Provinces:—"The blend of Coffee we get from you suits us to perfection."

OUR CLUB BLENDS ARE ABSOLUTELY THE BEST IN THE TRADE. SAMPLES SENT ON APPLICATION.

S. H. Ewing & Sons,

Importers and
Manufacturers

Montreal

MAPLE PRODUCT—The demand for small lots of maple product is fair, but the market on the whole is quiet and steady. Syrup in wood selling at $4\frac{1}{2}$ to $4\frac{3}{4}$ c. per lb., and in tins at 45c. to 50c., as to size. Sugar moves freely at 6c. to $6\frac{1}{4}$ c. per lb.

POTATOES—The Yankees have been large buyers of potatoes throughout Quebec and Eastern Ontario, and have paid freely 40c. per bushel for them at country points. This demand has sensibly reduced reserve supplies throughout the country and stocks are light. Here 70c. per bag is bid on track.

TALLOW—Rules quiet at $1\frac{1}{2}$ to $1\frac{3}{4}$ c. for rough, and 3 to $3\frac{3}{4}$ c. for refined.

HOPS—Dull, but steady, choice, 12 to 14c., and yearlings, 8 and 10c.

PROVISIONS.

There was no change in the situation of the local provision market. A fair trade continues to be done in most lines and prices rule steady. We quote: Canadian pork, \$15.50 to \$16 per barrel; pure Canadian lard, in pails, at $8\frac{1}{4}$ c. to $8\frac{1}{2}$ c.; and compound refined at $5\frac{1}{2}$ c. to $5\frac{3}{4}$ c. per lb.; hams, $11\frac{1}{2}$ c. to 12c.; bacon, 12c. per lb.

FLOUR, GRAIN, ETC.

The grain market locally, in sympathy with the situation elsewhere, has been subject to rather violent fluctuation during the past week. At this writing a steadier feel-

ing is noticeable, and prices have recovered from 3 to 5c. on wheat, though they are still away below where they were last week. Shippers here paid \$1.09 per bushel for No. 2 red. Foreign bids for Manitoba No. 1 hard wheat were equal to \$1.37 per bushel afloat Fort William. A fair trade was done in oats on the basis of $39\frac{1}{2}$ to 40c. afloat. Peas were offered at 70c. afloat, and buck-wheat at 52c.

The flour market, on the contrary, has not only retained all the advance recorded last week, but prices have risen still further. Export demand has been active, both the big local milling concerns putting through quite a quantity of flour for foreign shipment. Prices are higher all round, as follows: Winter wheat patents, \$6 to \$6.25; straight rollers, \$5.75 to \$5.85; bags, \$2.70 to \$2.85; Manitoba patents, \$6.90 to \$7.40, and strong bakers', \$6.50 to \$7; extra, in bags, \$2.50 to \$2.60.

There was no change in the feed market. A fair demand is reported at steady prices. We quote: Ontario winter wheat bran, \$13.50 to \$14; shorts, \$16 per ton in bulk; Manitoba bran, \$14; shorts, \$16, and moultrie, \$17 to \$18 per ton, including bags.

The meal market was quiet, and without any new feature. The demand is slow and

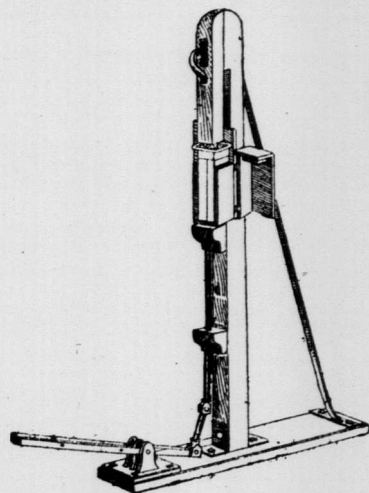
prices unchanged at \$4.30 per barrel, and at \$2.10 per bag for rolled oats.

The tone of the hay market is firm, and a good trade is reported at \$10 to \$10.50 for No. 1, and at \$8 to \$9 for No. 2 per ton, in car lots.

CHEESE AND BUTTER.

Cheese, while not quotably altered, is rather easier in its tone. Based on last week's purchases at country points, the spot market should be an 8 to $8\frac{1}{4}$ c. one, but buyers on spot are not disposed to freely concede this range. In fact, demand is narrow, being confined largely to a few operators. Enquiry in England, also, since the boom of a few weeks ago, has slackened. About 100 French cheese came in on the boat this morning, and were distributed, not sold, on the wharf, so that no price can be named on it, but buyers state that it is not worth more than $7\frac{3}{4}$ to $7\frac{7}{8}$ c. There was no special news from the country to-day, except that all the old cheese has not yet been cleaned up, as a shipper received the offer of a lot from the west to-day.

The butter market was quiet and inclined to heaviness to-day, for, though 17c. was asked for finest creamery, it was difficult to obtain, and $16\frac{1}{2}$ c. was the more general



THE "ARMEDA" Tea Packing Machine and Simplex Tea Mixer

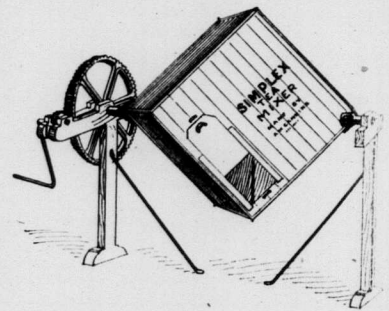
Mr. Wentzell, of H. W. Wentzell & Co., Wholesale Grocers, Halifax, Nova Scotia, says:

"The 'Armeda' Tea Packer and Simplex Tea Mixer purchased from A. H. Canning & Co., Toronto, is a complete outfit. We are delighted with them. Simple in construction, durable, and do perfect work."

Write

A. H. CANNING & CO.,
57 Front St. East, **TORONTO**

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COTTAM BIRD SEED and Bird Bread, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
\$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

POTATOES

IN CAR LOTS, BUY NOW.
WM. HANNAH & CO.
Board of Trade. TORONTO

The _____
DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,
Cor. Market and Colborne Sts., TORONTO.

California Navels
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Messina Lemons

Seedlings are now arriving in Good Condition and are taking the place of Valencias. Our Lemons and Navel Oranges were never better.

AUCTION SALES
Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.
We attend personally to all consignments of Fruit and Produce.

McWILLIAM & EVERIST
Wholesale Commission Merchants,
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LARD

When you buy Lard, you want good Lard. We guarantee our "Star Brand" Kettled Lard to be absolutely pure. We have this in tierces of 400 lbs., pails of 60, 20, 10, 5 and 3 pounds each, and in 1 pound packages. This last we recommend to the general grocery trade, no delay in putting up, always ready, and of the finest quality; shipped in boxes of 40 and 80 pounds each.

F. W. FEARMAN
HAMILTON, ONT.

Now receiving weekly a carload of Bananas, finest imported, also Pineapples and Florida Tomatoes. Give us a trial order. We will give you entire satisfaction.

JUST ARRIVED FROM GERMANY

BALFOUR & CO. - Hamilton

FANCY ♦♦ **MOUNT ROYAL MILLS**
INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACE
POLISHED
IMPERIAL SEETA
IMPERIAL GLACE

D. W. ROSS CO. RICES
Agents

THE MOST NUTRITIOUS COCOA.
EPPS'S
GRATEFUL—COMFORTING
COCOA

In labelled Tins. 14 lb Boxes.
Special Agent for the entire Dominion, **C. E. COLSON & SON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

FIRST QUALITY
Oak Dash Churns

WHITE SPRUCE
Butter Tubs
PARCHMENT
Butter Paper

Also complete lines of Woodenware, Brooms, Brushes, Paper, Paper Bags, Twines, etc.
WALTER WOODS & CO.
HAMILTON.

HUGH WALKER & SON
Wholesale and Commission Merchants
GUELPH, ONT.
Established 1857.

KNORR'S

Evaporated Soup Tablets, Vegetables Sliced and Granulated Potatoes Beef Bouillion, etc.

Undoubtedly the finest goods on the market. Write for prices.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

CONSIGN YOUR
Butter and Eggs

...TO...
The Wm. Ryan Co. Limited
TORONTO

Highest Prices Obtained and Quick Returns Made.

COWAN'S

Hygienic Cocoa
Royal Navy Chocolate
AND
Famous Blend Coffee
are the favorites with all grocers.

THE COWAN CO., LIMITED TORONTO

Hams
Bacon
Pure Lard
"MAPLE LEAF" Brand.

D. GUNN, BROTHERS & CO.
Pork Packers
Egg and Butter Dealers
TORONTO, ONT.

Extra Fancy California Navel and Seedling Oranges, all sizes. Valencia Oranges, fine stock, 420's and 714's, repacked before shipping. Extra Fancy Messina Lemons, 300's and 360's.
Quality Right! Prices Right!

idea with buyers. Roll dairy was quiet, but steady, at 13 to 13½c.

MONTREAL NOTES.

Both Japan and China teas, worth from 15 to 18c., are short here, while enquiry is brisk for them.

Cables note another advance of 1c. in the first cost of Barbadoes molasses at the Islands. This is 5c. in less than a month.

Local prices on flour have not been affected by the fluctuations in wheat. They are all, on the contrary, advanced on last week's range.

California raisins are scarce, both in first and second hands here, and all that one importer could gather up on the Coast was a single carload of two and three-crown fruit.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

St. John, N.B., May 17, 1898.

THE week has been a busy one. Values in nearly all lines are higher. In some, as in pork products and beef, the advance during the week has been very marked. These lines are not large sellers at this season. The weather keeps cold and wet here, which makes roads through the country bad. A fair trade is, however, doing. Money is a little scarce. This is the season lumbermen are expected to pay their accounts for winter's supplies, but this year they have not disposed of their lumber, so are inclined to ask extra time. Were it not for the dullness in lumber, this spring would be a particularly profitable one. It is many years since the wholesale grocery trade was making such good profits. In tea, a good trade is reported, largely for blends, in which India and Ceylon teas play a chief part. Vessel freights are good, particularly for large vessels. Shipments from St. John are light. Potatoes show better prices. Large quantities are going to the United States market.

OIL—Burning oil shows but the limited sale usual at this season. In lubricating, the sale is good at present, but the future gives promise of a quieter season than usual. In paint oils sales during the week were good, and prices are rather higher.

SALT—In coarse the demand is still quite active in spite of the fact that during the winter large quantities were shipped to consuming points, where demand would not begin till spring. A cargo, now due, is largely sold. Prices are rather higher. There are fair stocks. In factory-filled, the sale is quiet. It is effected by the increasing sale of Canadian salt in this market each year. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1

per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 60c. to \$1.

CANNED GOODS—As regards change in price, corned beef takes the lead, the advance being about 35 per cent. The Canadian packers are keeping their price firm. Dealers are largely stocked at the low prices, so that dealers are selling at about packers' prices or less. Corn, peas and tomatoes are firmly held, particularly the last named, and higher prices are looked for. Stocks are limited. In peaches, packers are inclined to advance prices. There is a good sale. In pineapple, the demand is good, and chiefly for grated. Oysters are firm. In salmon, the prices show no change, and stocks being large, little change is expected. Lobsters are still high. There seems a better demand for blueberries than usual at this season. It may be because stocks are light.

GREEN FRUIT—Business is active, and large quantities of fruit are arriving. Prices tending higher. Some four cars of oranges and lemons arrived from Montreal this week, bought from the large cargo arriving there. Prices paid were rather higher than was expected on account of American demand. California oranges continue to move freely. In bananas, each week sees increased sales. Pines tend easier, but sale here is light; season is yet early. A few California cherries were received this week. In strawberries, prices this week were rather firmer. Rhubarb continues to improve in appearance and to ease off in price. Some good cabbage are now coming forward.

DRIED FRUIT—Little can be said. Everything is quiet. A fair stock of raisins is held, chiefly Malaga and California loose muscatels. The latter are preferred; prices easy; but prospects are for higher prices in Californias. There is a rather improved demand for seeded stock, and prices are somewhat lower. The few currants moving are chiefly cleaned. California prunes and evaporated fruits tend higher; demand is rather less. The sale is for 25-lb. boxes. Small-sized prunes are scarce. In onions, a large quantity of Bermudas went forward to Boston, via St. John, this week. Stocks here are not large. Prices show little change. Egyptians are being freely received. In apples there is little doing.

DAIRY PRODUCT—In butter, low prices are quoted this week, and buyers are getting particular about quality. There are good stocks. Eggs show quite a range in price, but they are, on the whole, rather firmer. Prices have been much lower here than on Prince Edward Island. In cheese, old still

holds the market. There is but little change. Local cheese factories are now beginning to manufacture.

SUGAR—Prices continue to move up slowly, but surely. The business here is largely in the hands of the Nova Scotia refinery. One of the Montreal refineries is now offering, and the other is doing but a limited business here. There are fair stocks held.

MOLASSES—Prices continue to advance, and our dealers are caught short of stock. It is largely their own fault, as Barbadoes could have been easily bought, but the experience of the last two years, and the prospect early in the season of its being repeated, rather scared some dealers, and the result is lost chances. To a few who carried over stocks, particularly Porto Rico, the market has been a fortunate one. New Orleans is being received, after being out of the market for some time.

FISH—Except in dry cod, business is rather quiet. In this line, stocks are light and prices higher. Pollock show no change. Smoked herring show light sale, few are held here. Pickled herring are dull. In fresh fish the catch of Gaspereaux continues light, and the season is about over, the catch being only about one-quarter as large as usual. Alewives have been dull, but this is not so much regretted. There is a fair catch of cod and haddock. Halibut show fair receipts. Shad begin to be caught quite freely, and a stray salmon is seen. We quote: Large cod, \$3.50 to \$3.65; medium, \$3.35 to \$3.50; pollock, \$1.80 to \$1.90; Grand Manan pickled herring, \$1.85 to \$1.95 per half-bbl.; smoked herring, 8 to 9c. per box; Canso, pickled, \$5 per bbl.; boneless fish, 3½ to 4½c.; cod, 6 to 7c.; finnan haddies, 4 to 4½c.; fresh Gaspereau, 35c. per 100; fresh halibut, 8 to 9c. per lb.; shad, 20 to 25c.

PROVISIONS—Barreled pork and beef are very high; advance has been sharp, and the outlook favors higher prices. Little is doing here; season is quite late. Stocks are not large. In smoked meats there is the same movement, a fair trade doing. Lard took quite a jump this week; fair stocks are held. Prices in this market have kept about the same as those asked by packers.

FLOUR, FEED AND MEAL—It is years since flour showed the profit it now does, and the advance found our dealers well prepared. It is difficult to get full prices. A good demand is reported. In oatmeal there has been quite an advance; stocks are light, buyers being backward to take hold. There are but fair sales reported. Cornmeal, which is now in procession, is higher and moves freely. Oats are up; but few New Brunswick oats are offering. In feed, there has been but limited advance, but it is hard to get. In hay there is very little moving. In hay there is very little moving. Beans are hardly as high as a year or two ago, though still well above prices of four weeks ago.

REPRESENTATIVES WANTED

A CANADIAN MFG. CO. WANT REPRESENTATIVES in Hamilton, London, Galt, St. Thomas, St. Catharines, Rat Portage, Fort William and Winnipeg, to sell a staple to the wholesale and large retail grocery and general store trade in these centres. Write, giving references, to C. M. Company, care CANADIAN GROCER, Montreal or Toronto. (DH23)

In Peace or War



Millar's
Paragon
Cheese

IS STILL AT THE FRONT.

We originate—others imitate.

THREE
STRONG
POINTS

Style of Package
Quantity of Goods
and Popularity.

A seller the year round.

HAVE YOU GOT IT?

T. D. MILLAR CHEESE CO.

INGERSOLL, ONT.

Agents...

FRANK MAGOR & CO. - Montreal.
A. E. RICHARDS & CO. - Hamilton.
JOSEPH CARMAN - Winnipeg.



Pickles.

Maybe it's the tomato sauce that makes Heinz's Baked Beans so good? Whatever it is, it makes them a good seller.

Others of our Popular Specialties are:

Tomato Chutney Evaporated Horse Radish
Tomato Ketchup Tomato Soup
Baked Beans with Tomato Sauce

For sale by

H. P. Eekardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--

PARIS
OHIOAGO
ANTWERP
ATLANTA, Etc.

The GENUINE
always bear this
Keystone trade-mark.



ROSE'S LIME JUICE

IS

The Original & Genuine Brand.

THE STANDARD FOR PURITY AND EXCELLENCE.

Being the product of absolutely the finest cultivated Lime Fruit in the World, it is the best procurable.

Canadian Agents: **LAW, YOUNG & Co.,**
Montreal.

Seeds move freely. There has been a large demand for wheat for seed. We quote: Manitoba flour, \$7.50 to \$7.65; best Ontario, \$6.15 to \$6.35; medium, \$5.70 to \$6; oatmeal, \$4.50 to \$4.60; cornmeal, \$2.25 to \$2.35; middlings, \$20 to \$22; bran, \$18 to \$19; oats, 45 to 48c.; hand-picked beans, \$1.20; prime, 95c. to \$1; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.75; hay, \$8.75 to \$9.00; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

C. W. Wetmore, retail grocer, is trying to make a compromise at 30c. on the dollar.

SS. Tiber from Montreal, arrived this week via Halifax. This is the first trip of the season.

John H. Parson, of Fredericton, is in financial difficulties; liabilities, \$1,400; assets, \$476.

E. J. Madden, representing Armour & Co., Chicago, was in the city last week; from here he went to Halifax.

David Hatt, who has retired from Hatt, Morrison & Co., Fredericton, will conduct a retail grocery business there for Hatt & Co.

Large quantities of potatoes are being shipped to the American market, prices having advanced. One trip this week the steamer took 1,000 bags.

The following prices are quoted from Woodstock, N.B. Hay, pressed, \$6.50 to \$7 per ton; loose, \$6; oats, 30 to 32c.; butter, 15 to 17c.; eggs, 9 to 10c.; potatoes, \$1.

The wholesale and retail grocers have decided to hold a picnic this summer. At a meeting held this week C. E. Macmichael was elected chairman and L. A. Hopper secretary.

Mr. Ned. Goodwin, represented A. L. Goodwin, wholesale fruit dealer here, at the sale in Montreal of the cargo of the ss. Fremona, and bought upward of four cars, consisting of lemons and oranges.

The Excelsior Vinegar Co., which is about to manufacture vinegar, pickles, preserved fruits and vegetables here, has elected the following officers: Louis Green, president; W. H. Fairweather and D. W. Stramm, directors.

The wholesale grocers have kept the Saturday half holiday for some years, but there are a number who seem to be dropping out. This is to be regretted. During the summer all the wholesale dealers should participate in the holiday.

The following persons have been incorporated as the Financial Agency Co., Limited: George Robertson, C. W. Skinner, W. A. Lockhart, A. M. Pound, C. T. Gillespie, J. A. Mugitton, Duncan Robertson, J. U. Thomas and John Montgomery.

MOLASSES STILL ADVANCING.

MAIL advices from New York state that houses there are in receipt of advices, from the Islands, on Barbadoes molasses, which reported the market strong at a further advance of 1c. per gallon, making first cost 13c., or cost and freight 22½c., and this figure is equal to 30½ to 31c., duty paid in Montreal. This may mean that with not a half crop of Barbadoes molasses this year, and not 3,000 puncheons afloat for Quebec and Montreal up to the present, as against 11,000 puncheons last year, that the top mark has not been seen yet. With the short sales that have been made, and smaller stocks on spot than any

other season, the prospects are for much higher prices, especially as Porto Rico, Antigua and other ports are entirely shut out. Barbadoes planters have been boiling molasses largely into sugar and offers are out of the question now. The New York Commercial, under date of May 14, says: The feature in the molasses market was the receipt of a cable from Barbadoes reporting 1c. per gallon advance, making an advance of 5c. per gallon in four weeks, and molasses not obtainable. Crop short fully 16,000 to 18,000 puncheons. This was encouraging to local holders of foreign molasses, and they continued to show a very strong front. Top prices were realized. At New Orleans conditions are unchanged, but the feeling there is quite as strong as it is here.

DRINK :::

::: Chocolate for Breakfast

It invigorates MIND and BODY
whereas Tea and Coffee
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier
The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. Montreal
General Agents for the Dominion



"The TOFFEE KING"

(Vide, English Trade Press)

John Mackintosh

Manufacturing Confectioner
HALIFAX - ENGLAND

Wishes to correspond with Canadian Importers and Commission Merchants supplying the wholesale trade, with a view to appointing agents for the sale of the most elaborate 1-lb. Tin of

TOFFEE or BUTTER SCOTCH
ever offered to the public. These tins are

ENAMELLED IN BEAUTIFUL COLOURS

and contain 1-lb. of Best English Toffee

Retail Price Easy. The Toffees, Butter Scotch and Candies manufactured by John Mackintosh are household words throughout the British Isles, and, if well placed, will no doubt soon become quite as popular in Canada.

Reply, with Bank-
ers' and other
references, to

"THE TOFFEE KING"
CANDY MILLS

HALIFAX
ENGLAND

Montserrat

LIME FRUIT JUICE

No other brand of Lime Juice can compare with it for purity.

"Montserrat" has many imitators, but no equals. Some other brands have even gone so far as to collect old "Montserrat" bottles, and fill them with their inferior article in order to get a sale for it.

High Class Grocers everywhere sell and recommend "Montserrat" Lime Fruit Juice above all other brands.

Always ask for "MONTSERRAT."

MANITOBA MARKETS.

WINNIPEG, May 16, 1898.

THE excitement over wheat has cooled somewhat with the drop in price, though the market is still a very good one, closing at \$1.20 afloat Fort William. The highest price realized at Manitoba points during the week was \$1.23. The millers, judging that the market was not a stable one, did not advance flour in proportion, and are now holding at last week's figures. There have been offerings of both new creamery butter and new cheese during the week, but the quantities are at present limited. Eggs have fallen, and are now plentiful. Business continues good in all lines. Wheat is up, but wants rain to make it grow rapidly. There has been a good demand for seed potatoes the last few days.

GREEN FRUIT—The season may be said to be now fully open, with all seasonable goods in stock. Several Winnipeg merchants bought heavily at the Montreal lemon sales, and have also laid in good supplies of Egyptian onions. Orders for 24th May trade will be placed this coming week, and all the fruit houses are preparing for a rush. There are a few fancy California navel on the market, and will be for the next week or ten days, quoted at \$4 per case; fancy seedlings, \$3. California

lemons are off this market. Messinas run from \$3.75 to \$4.25 per case, according to size and grade. Apples are high. Fancy Spys, \$5.50; second grade, \$4.50; Baldwins and Russets, \$4.50. In bananas, fine lines of Port Limon fruit are shown, and, contrary to expectation, the price has declined slightly, instead of advancing. Quotations are: \$2.25 to \$2.75, according to the size; pine apples, choice Floridas, \$4 per dozen; strawberries, \$5 per case of 24 quarts; pie plant, Minnesota, \$1.50 the 50-lb. box; tomatoes, 6 basket crates, \$4; Egyptian onions, \$4.50 per 100 lb.; green onions, radishes, mint, parsley, 35c. per dozen; lettuce, 40c.

BUTTER—Some small offerings of Manitoba creamery. The opening price will be about 18c., though 20c. is paid for small lots of fancy creamery in 1-lb. bricks. Dairy butter is more plentiful than it was, and the quality is improving. Choice dairy, 16 to 17c., point of shipment.

CHEESE—Small amount of Manitoba May cheese is offering. Dealers are paying 9c. at point of shipment and selling at 10.

EGGS—Plentiful and cheap. Price is rather variable. General price, however, is 9c. point of shipment.

CURED MEATS—Market is firm with a still upward tendency. Quotations are: Sugar cured smoked meats—Hams, 12c.; breakfast bellies, 12½c.; backs, 12c.; shoulders, 9½c.; spiced rolls, 10½c. Dry salt meats—Long clear bacon, 9½c.; extra short clear, 9c.; do smoked, 10c.; square cut shoulders, 9c.

LARD—Market is firm. Pure lard in 20-lb. pails, \$2; 3-lb. tins, per case, 60 lb., \$6.50; in tierces of 400 lb., 9½c.; compound lard, 20-lb. pails, \$1.60.

SUGAR—Market has remained without change for the week. Granulated, 5½ to 5¼c.; yellow, 4⅝ to 4¾c., according to grade; lump sugar, 5⅝ to 5⅜c., as to size of package.

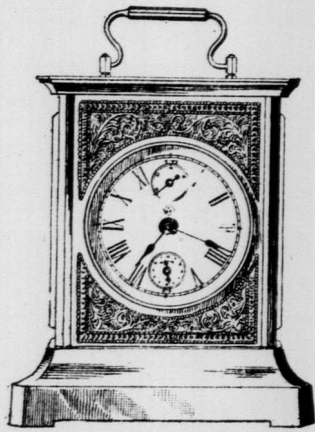
COFFEE—Market firm. Mochas and Javas, 24 to 25c. per lb.; Rios, 10 to 10½c.

EVAPORATED FRUITS—Market continues firm, but no change in price has occurred for a week, and none is looked for in the immediate future. The scare about frost has evidently driven apricots about as high as they will go, namely 11½c.

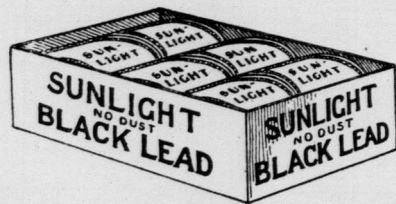
CANNED GOODS—Situation is also without change, though tomatoes, as noted last week, are a little easier. The price is \$3.15 to \$3.20. Corn, \$2.15 to \$2.20; peas, \$2.25 to \$2.75, according to brand. The advance in corned beef, and in fact, all canned meats is fully maintained.

RICE—Situation is without variation. Nominally, Japan rice is worth 6⅜c. per lb., but in reality there is none on the market. Patna is coming in, and selling at 5¾c.; Rangoon and "B" rice, 4½ to 4¾c.

FLOUR—Patent, \$3 for 98-lb. sack; strong bakers, \$2.80; 2nd bakers, \$2.25; XXXX., \$1.50. Cereal market is firm. Rolled oats, \$2; cornmeal, \$1.45; split peas, \$2.25; beans, \$1.50, the expected advance in this product having taken place.



To be given away free to our customers



A Chance of a Lifetime

to get a gold watch and a music clock free. All the trouble it means to you is to sell and push Sunlight Black Lead, the best Stove Polish in the world, and positively makes no dust. For sale by all the wholesale trade. Price, per gross, \$2.25. Write for circular giving full particulars. There is now over six hundred gross of this polish sold, and although we have more than doubled our help in this line we cannot guarantee shipment of new orders in less than a month.

The Alpha Chemical Co., Berlin, Ont.



To be given away free to our customers

AUSTRALIAN EGGS FOR ENGLAND.

SHIPPING eggs to England from so distant a place of production as Australia appeared not long ago to be an impossibility. Owing, however, to the use of refrigerating machinery, Australian eggs can be landed in this country not only sound, but, according to an Australian agricultural paper, in "such perfect condition that some of the best English houses have purchased and sold them as new laid." A representative of a large London firm shipped from Australia a couple of years since many thousands of dozens. The firm reported that the eggs were of good quality and presented an attractive appearance, being carefully packed in cardboard divisions, filled up with dry pea husks. The consignment was carried at 1 deg. above freezing point, and the freight cost about 2d. per doz. leaving the net return of 9d. per dozen. The local price at the time of shipping was 5d. to 5½d. per dozen. To develop a new-laid egg trade with England, Australian poultry-keepers are warned that the eggs must be forwarded to the cold store while they are still perfectly fresh, and, like poultry, they must be shipped so as to reach England at the dearest time for such products, which, in the case of eggs, is during the three months

November to January. After this period home prices fall to such an extent that exporting is no longer payable, and as supplies to the Australian markets are then becoming limited, and prices are advancing, the egg-producer will have remunerative returns throughout the year.—Commerce.

"WATCHED" BY HIS EMPLOYERS.

Mr. Robert H. Donkin, head shipper for Perkins, Ince & Co., wholesale grocers, Toronto, recently completed his thirtieth year in the firm's employ, and the other day Mr. Donkin and his fellow shippers were called into Mr. Ince's private office. They expected a lecture was in store for them, but, to their surprise, Mr. W. Ince, sr., rose to his feet and handed Mr. Donkin a handsome gold watch as a recognition of his 30 years' faithful service. Mr. Ince accompanied the gift with a few complimentary remarks.

Mr. Donkin came to Canada in 1861 with the Royal Artillery during the Trent affair, and shortly after leaving the artillery he entered the employ of Perkins, Ince & Co.

THE FRUIT SALES.

The last sale of direct green fruit for the season 1898 was held at the Montreal Fruit

Auction Co.'s rooms Saturday last. The fruit offered was ex steamships Truma and Bellona, and consisted of 14,000 boxes of lemons and oranges. The attendance of buyers was large, and the bidding throughout brisk, especially from local dealers, who took the bulk of the offerings. The condition of the fruit was good, and considering the large quantity put up by auction this season here the prices realized all round were satisfactory, they being in many cases higher than those ruling in the American markets. Lemons sold at from 90c. to \$2.65 per box, as to quality and condition. Oranges in boxes brought \$2 to \$2.60, and in half boxes 90c. to \$2.30.

ROSE'S LIME JUICE AND THE WAR.

While the existing war, between the United States and Spain, may interfere with some lime juice manufacturers, Rose & Co., of Leith and London, will not find themselves hindered by it. Their extensive plantations are on the Island of Martinique, where they have been growing immense crops of this delicious fruit ever since they first patented their celebrated lime juice. Martinique is French territory, so, of course, neutral and not affected by the war.

Rose's lime juice is now being offered to the trade in imperial quarts and pints, both sizes being in the usual handsome engraved bottles, which are almost a trade mark of Rose's lime juice, and its large sale in Canada should be further increased by this move.

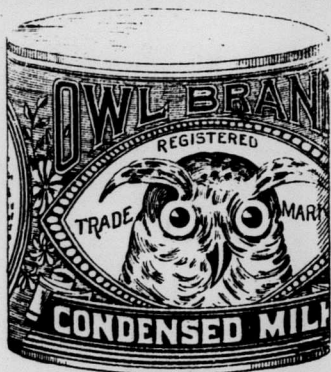
TIGER STOVE POLISH

After twenty years' experience, we have now got the best Stove Polish

that has ever been placed on the market. It does not shrink, or dry up, or rust the box. It gives a beautiful gloss to the stove with little or no labor. It is the largest and handsomest box of Stove Polish sold or made in the world. Ask your dealer for a ¼ gross case.



THE F. F. DALLEY CO., Limited - HAMILTON, CANADA



Facts Worth Knowing.

According to the Government Analysis of Condensed Milk, just issued, "OWL BRAND" surpasses all the old-established brands (both foreign and domestic) in every essential point required to produce a genuine article.

It is not only richer in fat, but excels in uniformity of finish, indicating the utmost care in its manufacture. Send for circular re Analysis, and see what the American Journal of Health says of it.

THE CANADA MILK CONDENSING CO., Limited,
ANTIGONISH, N. S.

THE DOMINION BANK

Capital (paid-up).....\$1,500,000
Reserve Fund.....1,500,000

DIRECTORS

HON. SIR FRANK SMITH President.
E. B. OSLER, M.P. Vice-President.
W. INCE. W. R. BROCK.
EDWARD LEADLEY.
WILMOT D. MATTHEWS.
A. W. AUSTIN.

HEAD OFFICE TORONTO

AGENCIES

Belleville Cobourg Lindsay Orillia
Brampton Guelph Napanee Oshawa
Seaford Uxbridge Whitby Winnipeg

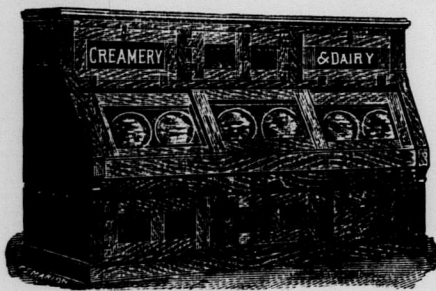
TORONTO—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

Purest Best

WHITE WINE, CIDER, ENGLISH MALT

Vinegar

For quotations, write to

T. A. LYTLE & CO.

Vinegar Manufacturers, TORONTO

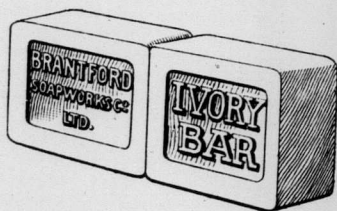
OLIVES

EXCELSIOR QUEEN
EL DIAMANTE
BANQUET MAMMOTH
MANZANILLA

Choicest Spanish Fruit at exceptionally low prices.

Warren Bros. & Co.

TORONTO.



Put up in Twin Cakes 12 oz. each, 100 in box, and 3-lb. bars 20 bars in a box, all wrapped with a paraffin waxed wrapper.

Quotations furnished on application. See our list of premiums given in exchange for "Ivory Bar" soap wrappers.

Brantford Soap Works Co., Limited

Manufacturers of "IVORY BAR" and other Standard Brands of Soap.

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited

Pork and Beef Packers,

TORONTO

JAVA COFFEE

(Padang)

Direct shipment from Batavia ex ss. "Clara."

NOW IN STORE.

PERKINS, INCE & Co.

TORONTO.

Positively IT'S GOOD COFFEE
Comparatively THERE'S NO BETTER
Superlatively IT'S THE BEST



Better try it
You can't do better.

CURRENT MARKET QUOTATIONS

May 19, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Granulated (Redpath, St. Lawrence) 49-16	4 1/2	4 1/2	4 3/4	5 1/8
Granulated (Canadian) bbls 49-16	4 1/2	4 1/2	4 3/4	5 1/8
German (imported) bags 47-16	4 1/2	4 1/2	4 3/4	5 1/8
Dutch, bags 45-16	4 1/2	4 1/2	4 3/4	5 1/8
Paris lump, bbls. and 100-lb. bxs in 50-lb. boxes 5 3/4	6	6	6	6
Extra Ground Icing, bbls. 5 3/4	6	6	6	6
Powdered, bbls 5 3/4	6	6	6	6
Cream 4 1/2	4 1/2	4 1/2	4 1/2	4 1/2
Extra bright 4 1/2	4 1/2	4 1/2	4 1/2	4 1/2
Bright coffee 4 1/2	4 1/2	4 1/2	4 1/2	4 1/2
Light yellow 3 3/4	3 15-16	3 1/2	3 3/4	4 3/4
Yellow 3 3/4	3 15-16	3 1/2	3 3/4	4 3/4
Demerara 3.50	3.75	3 1/2	3 3/4	4 3/4
Imported yellow 3 15-16				

SYRUPS AND MOLASSES

Syrups—						
Dark 2	\$0 28	\$0 30				
Medium 2 1/2	30	32		3	3 1/2	
Bright 2 3/4	35	37		3 1/4	3 1/2	
Honey (com) 2	40					
" 2-gal. pails 1	1 00					
" 3-gal. pails 1	35	40				
Molasses—						
New Orleans 31	27	45	28	30	35	45
Barbadoes 31			28	30		
Porto Rico 23	25	38	42	32	34	
Antigua 22	23		25	28		

TEAS

Black—						
Congou—Half-chests Kaisow, Moining, Paking \$0 12	\$0 60	\$0 12	\$0 60	11	40	35
Caddies Paking, Kaisow 14	40	18	50	15	40	25
Indian—Darjeelings 35	55	35	55	30	50	13
Assam Pekoes 20	40	20	40	18	40	
Pekoe Souchong 18	25	18	25	17	24	
Ceylon—Broken Pekoes 35	42	35	42	34	40	32
Pekoes 20	30	20	30	20	25	32
Pekoe Souchong 17	35	17	35	17	22	28
China Greens—						
Gunpowder—Cases, extra firsts 42	50	42	50			
Half-chests, ordinary firsts 22	28	22	28			
Young Hyson—Cases, sifted, extra firsts 42	50	42	50			
Cases, small leaf, firsts 35	40	35	40		35	40
Half-chests, ordinary firsts 22	38	22	38		28	35
Half-chests, seconds 17	19	17	19			
" thirds 15	17	15	17			
" common 13	14	13	14		22	30
Ping Sueys—						
Young Hyson—1/2-chests, firsts 28	32	28	32	30	40	
" seconds 16	19	16	19			
Half-boxes, firsts 28	32	28	32			
" seconds 16	19	16	19			
Japan—						
1/2-chests, finest May pickings 38	40	38	40		38	40
Choice 32	36	32	36		35	45
Finest 28	30	28	30			
Medium 25	27	25	27			
Good medium 22	24	22	24		20	25
Common 19	20	19	20			
Good common 16	18	16	18			
Common 13	15	13 1/2	15		15	20
Nagasaki, 1/2-chests Pekoe 16	22	16	22			
" Oolong 14	15	14	15			
" Gunpowder 16	19	16	19			
" Siftings 7 1/2	11	7 1/2	11			

WOODENWARE

Pails, 2-hoop, clear, No. 1		\$1 45	\$1 45	\$1 50	\$1 50	\$1 60
" 3-hoop, " " No. 2		1 60	1 60	1 60	1 60	1 60
" 2-hoop, " " No. 2		1 40	1 40	1 40	1 40	1 40
" 3-hoop, " " No. 2		1 55	1 55	1 55	1 55	1 55
" 3-hoop, painted, No. 2		1 40	1 40	1 40	1 40	1 40
Tubs, No. 0		8 00	8 00	9 50	10 50	
" 1		6 50	6 50	8 50	9 50	
" 2		5 50	5 50	6 50	7 00	
" 3		4 50	4 50	5 50	6 00	

BUTTER AND CHEESE

Dairy, large rolls, per lb.	18	11	12	15	16	17	19
" pound prints	20	21	12 1/2	16	18		
" tubs, best	17	17	12 1/2	13	16	18	
" tubs, second grade	15	15 1/2	10	11	13	16	20
Creamery, tubs	20 1/2	21	16	17	18	19	20
" prints	21	21	17	17 1/2	21	22	
Cheese	8 1/4	9 1/4	8 1/2	9	8 1/2	9	10

PROVISIONS

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Dry Salted Meats—				
Long clear bacon	7 3/4	8	8 1/2	8 3/4
Smoked Meats—				
Breakfast bacon	12	11 1/2	12	12
Rolls	9	8 3/4	9	9 1/2
Hams	11	12	10	11 1/2
Shoulder hams	10	8 1/4	8 1/2	8
Backs		11	11 1/2	
All meats out of pickle 1c. less.				
Barrel Pork—				
Canadian heavy mess	16 50	16 00	16 50	16 25
" short cut	16 50	16 00	16 50	16 00
Clear shoulder mess	12 00	16 00	15 00	13 00
Plate beef	12 00	10 50	11 00	15 50
Lard, tierces, per lb		7 3/4	7 3/4	8
Tubs		8	8 1/4	8 1/2
Pails		9	8 1/4	8
Compound		6 1/4	6 1/2	7
Shortening, in 60-lb. tubs		7 1/2	7 1/2	7 1/2
Dressed hogs, light	6 25		6 20	

GREEN FRUITS

Oranges, Valencia, per case	\$4 00	\$4 50		\$6 00	\$7 00	
" Cal. navels, per crate	3 50	4 00	3 00	3 75	3 50	4 00
" California seedlings			2 00	2 75	2 75	3 25
" Mediterranean sweets			2 75	3 50		
" Messina, 1/2 and 3/4 bxs			2 00	2 50		
Lemons, Messina, per box	2 50	3 00	2 25	3 25	3 50	4 00
Bananas, per bunch	1 50	2 00	1 50	2 00	1 50	2 25
Apples, per bbl	2 00	4 50	2 00	5 00	3 00	5 00
Pineapples, each			10	20	12	15
" sacks, 30's, 36's				4 25		
Strawberries, per quart			14	17		20
Tomatoes			3 00	3 25	2 50	3 00
Onions, Egyptian, per sack				3 25		4 50
" Bermuda, per case			2 00	2 25		

NUTS

Brazil	12	13	12 1/2	14	12	12 1/2	15
Valencia shelled almonds	22	24	22	24		25	30
Tarragona almonds	9 1/2	11	9	11	11	12	13
Peanuts (roasted)	6 1/2	9	8	10	9	10	12
" (green)	5 1/2	8	8	10		10	12
Cocoanuts, per sack				4 00	3 50	4 00	
" per doz				60	60	70	
Grenoble walnuts	10 1/2	12	10 1/2	12	12	13	14
Marbot walnuts	8	9	9 1/2	11	9	10	
Bordeaux walnuts	8	9	8	9	9	10	
Sicily filberts	8	9	8	9	8	10	12
Naples filberts	10	11		11	10	11	
Pecans	8 1/2	12	10	11	11	12	

SPICES

Pepper, black, ground, in kegs, pails, boxes	11	15	12	14	14	15	13
" in 5-lb. cans	15	16	14	15	15	16	
" whole	11	13	12	13	12	13	10
Pepper, white, ground, in kegs, pails, boxes	18	26	22	24	24	26	25
" " 5-lb. cans	20	22	24	26	20	22	
" whole	17	25	17	22	20	22	
Ginger, Jamaica	20	25	18	25	20	25	
Cloves	15	20	15	20	18	20	
Pure mixed spice	25	30	25	30	25	30	
Cassia	25	40	25	40	18	20	25
Cream tartar, French	25	27	24	25	20	22	
" best	28	30	25	30	25	30	
Allspice	13	14	13	16	13	14	18

PETROLEUM

Canadian	12	12		13 1/2	15	16	
Sarnia water white	12	13		15	17	19	
Carbon safety		17					
American water white	17	17 1/2		17 1/2	19	21	
Pratt's Astral, in bulk	18	19		16			

COUNTRY PRODUCE

Eggs, fresh laid	13	15	9 1/2	10	9	10	10
Poultry—chickens, dressed	*5	8	50	60	60	1 00	
Geese, per lb.	5	6				70	1 00
Ducks, per pair	*8 1/2	9				50	1 00
Turkeys, per lb.	8	10				12	15
Game—Hares, per pair	25	30				25	30
Honey, comb, per doz	1 50	1 75	90	1 50	1 50	1 75	
" light color, 60-lb. tins	7	8	6	6 1/2	7	8	
" 5 and 10-lb. tins	7	8			7	8	
" buckwheat	4	5	3	4	5	6	
Maple Syrup, imp. gal. tins			75	85	90	1 00	
" wine			60	65			
Maple Sugar			8	9			

* per pound.

RICE, SAGO, TAPIOCA

Rice—Standard B			3 3/4	3 3/4	3 50	3 62 1/2	4 1/2
Patna, per lb		5	5 1/2	6	5	6	
Japan	5	5 1/4	6	6 1/2	5	6	
Imperial Seta	4	5	4 1/2	5 1/2	4	5	
Extra Burmah	4	5	4 1/2	5 1/2	4	5	
Java, extra	6	7	6	6 1/2	6	7	
Sago	3 1/4	4	3 3/4	4 1/4	5	6	
Tapioca	3 1/2	4	3 3/4	4 1/2	5	6	

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 40
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Our Customers Talk for Us.

Recent advertisement of a leading Ontario grocer

The original of any testimonial printed in this journal is on file at our office, and will be produced on application.

We buy **ALL** our **COFFEE**

from the firm of **CHASE & SANBORN**, the acknowledged Coffee people of the United States and Canada. We sell more Coffee in G— than any other three grocers—the large ones included.

CHASE & SANBORN

BOSTON

MONTREAL

CHICAGO

	FRUITS				COFFEE			
	Montreal, Quebec, Ottawa	Toronto, Hamilton, London	St. John, Halifax	Manitoba and B.C.	Montreal, Quebec, Ottawa	Toronto, Hamilton, London	St. John, Halifax	Manitoba and B.C.
Foreign—								
Currants, Provincials, bbls...	5½ 6	5¾ 6	5½ 6	7 7¼	24 29	23 28	24 25	24 25
“ “ ½-bbls	5¾ 6	6 6½	6 7	7 7¼	27 31	22 30	24 25	24 25
“ Filiatras, bbls	6 6	6 6½	5¾ 6¼	7¼ 7½	10 11	7½ 12	12 13	10 10½
“ “ ½-bbls	6¼ 6¼	6 6¼	5¾ 6½	7½ 8	29 31	26 30	29 31	.....
“ “ cases	6¼ 6½	6 6½	6½ 7	.....	24 28	22 25	24 28	.....
“ “ ½-cases	6¼ 6½	6½ 7	6½ 7	.....	24 26	22 25	24 26	.....
“ Patras, bbls	.....	7 7	6 7	.....	18 22	15 20	18 22	.....
“ “ ½-bbls	.....	6¾ 7	6 7	.....	13 15	14 20	13 15	.....
“ “ cases	6½ 7	6½ 7	6 7	.....	.....	.....	.....	.....
“ “ ½-cases	6½ 7	6½ 7	6 7	.....	.....	.....	.....	.....
Vostizzas, cases	6½ 7	6½ 7	6 7	.....	.....	.....	.....	.....
Dates, boxes	7 8	4 5	5 6	7 8	.....	.....	.....	.....
Figs, 4-crown	10 12	10 11	11 12	12½ 15	.....	.....	.....	.....
“ 5-crown	12 13	11 13	12 13	.....	.....	.....	.....	.....
“ 7-crown	13 14	13 14	13 14	.....	.....	.....	.....	.....
“ 9-crown	15 16	15 16	16 17	.....	.....	.....	.....	.....
“ natural, bags	3½ 6	3½ 4½	6 6	.....	.....	.....	.....	.....
Prunes, Sphinx, B's	.....	7½ 8½	10 12	8 9	.....	.....	.....	.....
“ “ A's	.....	8½ 9	10 12	.....	.....	.....	.....	.....
“ California, 40's	10 11	8½ 10	10 12	.....	.....	.....	.....	.....
“ “ 50's	8 9	8 8½	8 9	.....	.....	.....	.....	.....
“ “ 60's	7½ 8	7¼ 8½	7 8	.....	.....	.....	.....	.....
“ “ 70's	7 8	7½ 8	7 8	.....	.....	.....	.....	.....
“ “ 80's	6 7	6½ 7	7 8	.....	.....	.....	.....	.....
“ “ 90's	5 6	6 6½	4½ 5	6¼ 6½	.....	.....	.....	.....
Raisins, Valencia, off stalk	4¾ 5	4 4¾	5 6	1 70 1 90	.....	.....	.....	.....
“ Fine off stalk	4¾ 5	4½ 5	5 6	.....	.....	.....	.....	.....
“ Selected	5¾ 6¾	5½ 6½	6 7	.....	.....	.....	.....	.....
“ Layers	6 7	6 6½	8 9	8 8½	.....	.....	.....	.....
“ Sultanas	9½ 12	9 12	10 12	10 12	.....	.....	.....	.....
“ Cal. L.M., 3-crown	7 8	7 7½	6½ 7	7 7½	.....	.....	.....	.....
“ “ 4-crown	7½ 8½	7¼ 8	7½ 8	8 8½	.....	.....	.....	.....
Domestic—								
Apples, dried, per lb	6½ 7	5 6	6 6½	7	.....	.....	.....	.....
“ evaporated	9 10	9½ 10	10 10½	11 12	.....	.....	.....	.....
Evaporated Fruits—								
Apricots, 50-lb. boxes	9 10	9 9½	9 10	11½	.....	.....	.....	.....
“ 25-lb. boxes	9 16	9½ 15	11 16	.....	.....	.....	.....	.....
“ cartons	13 14	12 13	13 14	.....	.....	.....	.....	.....
Peaches, 25-lb. boxes	10 12	9 12	10½ 12	11 13	.....	.....	.....	.....
“ 1-lb. cartons	12 13	12 13	12 14	.....	.....	.....	.....	.....
CANNED MEATS								
Comp. corn beef, 1-lb. cans	\$1 40 \$1 70	\$1 65 \$1 70	\$1 80 \$1 70	\$3 00 \$3 25	.....	.....	.....	.....
“ “ 2-lb. cans	2 50 2 85	2 95 3 00	2 75 2 90	2 75 3 00	.....	.....	.....	.....
“ “ 6-lb. cans	7 75 9 00	9 25 9 50	8 75 9 25	.....	.....	.....	.....	.....
“ “ 14-lb. cans	15 50 18 50	20 00 21 00	20 00 21 00	.....	.....	.....	.....	.....
Spiced callops, 2-lb. can	2 60 2 70	2 60 2 75	2 80 2 85	.....	.....	.....	.....	.....
“ Lunch tongue, 1-lb. can	3 40 3 50	3 20 3 25	3 00 3 25	6 50 7 00	.....	.....	.....	.....
“ “ 2-lb. can	6 50 7 00	6 75 7 00	6 80 6 80	6 25 6 50	.....	.....	.....	.....
English brawn, 2-lb. can	2 50 2 60	2 75 2 80	2 75 2 80	2 50 2 75	.....	.....	.....	.....
Comp sausage, 1-lb. can	2 40 2 50	2 50 2 50	2 60 2 60	.....	.....	.....	.....	.....
“ “ 2-lb. can	4 00 4 25	4 00 4 00	4 25 4 25	.....	.....	.....	.....	.....
Soups, assorted, 1-lb. can	1 50 2 00	1 50 1 40	1 50 1 50	.....	.....	.....	.....	.....
“ “ 2-lb. can	2 25 3 00	2 20 2 25	2 30 2 30	.....	.....	.....	.....	.....
Soups and Boull., 2-lb. can	1 75 1 80	1 80 1 75	1 80 1 80	.....	.....	.....	.....	.....
“ “ 6-lb. can	4 25 3 50	4 50 4 25	4 50 4 50	.....	.....	.....	.....	.....
Spiced smoked beef, ½'s	.....	1 65 1 70	.....	.....	.....	.....	.....	.....
“ “ 1's	.....	2 80 2 95	.....	.....	.....	.....	.....	.....
Green—								
Mocha	24 29	23 28	24 25	24 25	.....	.....	.....	.....
Old Government Java	27 31	22 30	24 25	24 25	.....	.....	.....	.....
Rio	10 11	7½ 12	12 13	10 10½	.....	.....	.....	.....
Plantation Ceylon	29 31	26 30	29 31	.....	.....	.....	.....	.....
Porto Rico	24 28	22 25	24 28	.....	.....	.....	.....	.....
Gautemala	24 26	22 25	24 26	.....	.....	.....	.....	.....
Jamaica	18 22	15 20	18 22	.....	.....	.....	.....	.....
Maracaibo	13 15	14 20	13 15	.....	.....	.....	.....	.....
CANNED GOODS								
Apples, 3's	\$ 90 \$1 00	\$0 95 \$1 00	\$1 10 \$2 25	\$2 50	.....	.....	.....	.....
“ gallons	2 40 2 75	\$2 40 2 50	2 75 3 00	3 50	.....	.....	.....	.....
Blackberries, 2's	1 40 1 70	1 40 1 70	1 50 1 80	3 25 3 50	.....	.....	.....	.....
Blueberries, 2's	80 90	75 85	85 85	2 00 2 50	.....	.....	.....	.....
Beans, 2's	70 95	70 95	90 95	2 00	.....	.....	.....	.....
Corn, 2's	90 1 00	85 95	90 1 00	2 15	.....	.....	.....	.....
Cherries, red, pitted, 2's	2 00 2 35	1 85 2 25	2 30 2 40	4 00 4 75	.....	.....	.....	.....
Peas, 2's	90 95	85 95	90 1 20	2 25	.....	.....	.....	.....
“ sifted select	1 14 1 20	1 10 1 25	1 15 1 20	2 25 2 40	.....	.....	.....	.....
“ extra sifted	1 25 1 40	1 20 1 25	1 30 1 50	2 75	.....	.....	.....	.....
Pears, Bartlett, 2's	1 50 1 75	1 50 1 75	1 70 1 80	3 00 3 50	.....	.....	.....	.....
“ “ 3's	2 25 2 40	2 00 2 40	2 20 2 40	5 00 5 50	.....	.....	.....	.....
Pineapple, 2's	2 10 2 40	2 40 2 50	1 75 2 40	4 50 5 00	.....	.....	.....	.....
“ 3's	2 50 2 60	2 50 2 60	2 50 2 60	5 00	.....	.....	.....	.....
Peaches, 2's	1 75 1 90	1 40 1 75	1 75 1 90	3 50	.....	.....	.....	.....
“ 3's	2 50 2 75	2 00 2 40	2 50 2 75	5 50	.....	.....	.....	.....
Plums, green gages, 2's	1 50 1 55	1 30 1 55	1 30 1 60	3 00 3 50	.....	.....	.....	.....
“ Lombard	1 30 1 50	1 20 1 50	1 30 1 50	.....	.....	.....	.....	.....
“ Damson, blue	1 10 1 30	1 10 1 40	1 10 1 30	.....	.....	.....	.....	.....
Pumpkins, 3's	75 85	70 80	90 1 00	2 25 2 50	.....	.....	.....	.....
“ gallon	2 10 2 25	2 10 2 25	2 10 2 25	2 00	.....	.....	.....	.....
Raspberries, 2's	1 50 1 90	1 40 1 70	1 50 1 90	3 00	.....	.....	.....	.....
Strawberries, 2's	1 50 2 00	1 60 1 90	1 75 2 00	3 50	.....	.....	.....	.....
Succotash, 2's	1 10 1 15	1 15 1 15	1 10 1 15	.....	.....	.....	.....	.....
Tomatoes, 3's	1 20 1 25	1 15 1 20	1 30 1 40	3 20	.....	.....	.....	.....
Lobster, tails	2 50 2 95	2 40 2 70	2 50 2 60	11 00	.....	.....	.....	.....
“ flats	2 75 3 00	1 65 1 75	1 25 1 30	11 50	.....	.....	.....	.....
Mackerel	1 80 1 35	1 30 1 35	1 10 1 25	.....	.....	.....	.....	.....
Salmon, sockeye, tails	1 15 1 25	1 20 1 30	1 00 1 20	4 50 5 00	.....	.....	.....	.....
“ flats	1 30 1 45	.....	1 30 1 35	.....	.....	.....	.....	.....
“ Horseshoe	1 20 1 25	1 25 1 30	1 25 1 25	.....	.....	.....	.....	.....
“ Cohoes	95 1 00	95 1 00	95 1 00	4 25 4 50	.....	.....	.....	.....
Sardines, Albert, ¼'s	10¼ 11	13 14	15 12	.....	.....	.....	.....	.....
“ “ ½'s	20 21	20 21	21 21	.....	.....	.....	.....	.....
“ Sportsmen, ¼'s	11½ 12	12½ 12	12 12	.....	.....	.....	.....	.....
“ “ ½'s	10 11	10½ 11	11 11	.....	.....	.....	.....	.....
“ key opener, ¼'s	16 18	18½ 23	10 11	.....	.....	.....	.....	.....
“ other brands, ¼'s	23 35	16 17	16 17	.....	.....	.....	.....	.....
“ P. & C., ¼'s	23 25	23 25	23 25	.....	.....	.....	.....	.....
“ “ ½'s	33 36	33 36	33 36	.....	.....	.....	.....	.....
“ American, ¼'s	4 5	4 5	4 5	.....	.....	.....	.....	.....
“ “ ½'s	9 11	9 11	10 11	.....	.....	.....	.....	.....
“ Mustard, ¼ size, cases	9 00 11 00	10 00 11 00	10 00 11 00	.....	.....	.....	.....	.....
“ 50 tins, per 100	.....	.....	.....	.....	.....	.....	.....	.....
Fruit in glass jars	.....	.....	4 25 4 50	.....	.....	.....	.....	.....
Haddies	.....	1 10 1 20	1 00 1 10	.....	.....	.....	.....	.....
Kipped Herrings	1 40 1 50	1 15 1 60	1 10 1 15	1 80 2 00	.....	.....	.....	.....
Herring in Tomato Sauce	1 35 1 45	1 20 1 60	.....	.....	.....	.....	.....	.....

Manitoba and B.C. 12½ 15 13 15 9 12 10 12 14 12 20 25 18 20 10 15

13 15 10 15 25 35 20 25 18 20 10 15

4½ 7½ 15 15 4 4 1 50 15

AMONG TORONTO RETAILERS.

Keeping Meat Clean-Looking. Between winter's cold and summer's warmth there is a time of mildness during which I noticed quite a number of retailers are rather inclined to be careless in their handling of meats. In two or three stores I went into, notably one on Carlton street, I noticed the meat lying carelessly on a back counter, some of it looking quite dried. In the Carlton street store, a couple of smoked backs were somewhat clean, but were lying on the counter, one partly resting on the other with the cut edge rubbing on and gathering any dirt lying about. A roll was lying beside these, and as the cords which should be holding it in shape had become loosened, and as it was somewhat stale looking, I would not have been attracted to purchase thereof. There was a roll of bologna close by, and it was no better than the roll of bacon or the smoked backs. Of course, the weather is not so hard on meats yet, but if they are to be exposed, if you want to have the desirable reputation for cleanliness, or if you want to sell the meat, do not leave it in a slovenly or careless position on the counter. And see that the clerks do not. Most women are more particular than men, so you cannot afford to let your shop be slovenly in any respect because you would not notice such a thing.

Nice Stores. Speaking about cleanliness leads to thinking about attractiveness, and in this connection I desire to say that there is a large proportion of the grocery stores of Toronto which are really attractive. Possibly this is a result of severe competition, which brightens merchants and makes them more anxious to attract customers. Be it a result of what it may, it is a good one and might be a good example to those who have not yet devoted their energies in the line of more attractiveness. I believe it would pay in every case for a merchant who is in an unattractive store to move, or, if he owns the building himself, to spend sufficient money on his premises till they are equal to any of his neighboring rivals. John Coutts has recently moved from one store, on Parliament street, to another much brighter and more attractive, at Gerrard and Parliament streets. It has paid him well. But more than that he has now a nicer store to live in. The store is where many retailers and clerks spend the most, and certainly the best part of their days. This being so why should not every merchant make it his endeavor to have his business house something more than a place for the mere selling of goods. Some may say that business is business, but life is more than business. Business is only a means

to the end of our sustenance and enjoyment of life and should never be allowed to grow into an end itself, for when it does it dwarfs a man, making him a mere machine.

Shorter Hours. I have had quite a number of conversations with retailers and clerks about shorter hours, and the answers I have received to my questions have been so conflicting, that it is almost impossible to arrive at a conclusion from the experience of others. Of this, I am persuaded, however, that in nearly every part of Toronto there is no real need for late hours in shops. Saturday night seems to be so ingrained in the customs of the public as shopping time, that it is now almost a necessity. On one other night in the week, say Tuesday evening till eight o'clock, it might be advisable to remain open for the convenience of those who cannot do their shopping during the daytime. On the other evenings there is no necessity for open stores, and, as there is no necessity, the merchants are giving themselves and their clerks more labor than is necessary. How to stop keeping open. That is a different thing. Very much so, but combined action on the part of the principal stores is all that is wanted. One grocer told me that he had not enough faith in the grocers of Toronto to believe that they would keep open after promising to do so. I would be very sorry to believe that, and I do not believe it of the grocers I have met. The difficulties in Toronto would be great because of the small fruit stores which say they could not close down, claiming the evening to be their best business hours. Quite a number of sharp, progressive towns have early closing stores, to the satisfaction of all concerned. Why not the rest?

How About Your Wagon? I wonder how it is that some grocers, after spending much time and money in getting their store fixed up in a neat and business-like manner, can send their goods to their customers in an old, worn-out, or poorly painted delivery wagon? Is it because they leave the driver to look after it? Or is it because they do not think people notice or take any interest in the wagon which brings them their goods? The first reason is inexcusable, as laziness always is. The second is a decidedly mistaken one, for the people who are willing "to pay a little more" for first-class goods, are, and have a reason to be particular about the wagon, as well as the manner in which goods are delivered. It is a noteworthy fact that the eminently successful retail grocers of Toronto have neat, bright wagons; in fact, the difference between their wagons and the ordinary retailers' is more noticeable than the difference between their shops, and much more notice-

able than the difference between their goods. Possibly some may give as a reason for not having a first-class delivery wagon, that they cost too much money. There are cases where retailers with small capital should content themselves with a cheap wagon, but that does not necessitate it being unpainted or unclean. Advertising costs money, but it pays, and a good wagon is a good advertisement, and the ambitious merchant who desires to grow should look to it that his wagon shall draw rather than turn away custom from his doors.

THE RAMBLER.

NEW STORES STARTING.

MCGILL & DARROCH have opened out in business as grocers, provision, crockery and glassware dealers in Collingwood, Ont. Their store has been fitted up with the most modern furnishings, including shelving, glass cases, mirrors, etc., all in hardwood finish. The ceiling is handsomely paneled, and a neat office adorns the end of the main store. In the rear are spacious warerooms fitted out with every convenience for handling goods in large quantities. Their store looks fresh and appetizing, and should at once attract the attention of housekeepers. As enterprise does count, this firm should get a good share of trade in Collingwood, as it started off by issuing a large number of attractive circulars, and by publishing a full-width, front page advertisement in the local paper, a combination which should make McGill & Darroch known to every housekeeper of Collingwood.

Robert Boyd has started business as grocer in Merriton, Ont.

John Kinney is opening up as grocer in Bridgetown, N. S.

Robert Tracey has commenced business as grocer in Halifax.

Allison & Co. have opened out in business as grocers in Halifax.

Euclide Gagnon has started business as grocer in St. Laurent, Que.

Wm. Tigh is commencing business as grocer in Port Hope., Ont.

Oscar Messier has commenced business as grocer in Iberville, Que.

T. Poupart & Co. have commenced business as grocers in Montreal.

W. Boissonnault has commenced business as wholesale grocer in Quebec.

C. W. Parker & Son are starting business as grocers in Valleyfield, Que.

Robert Carruthers has started business as general merchant in River John, N.S.

Fred. Beaudin is commencing business as grocer and liquor dealer in Valleyfield, Que.

J. Morton has opened up as grocer and dry goods merchant in Fort William, Ont.

Mederie Filion has commenced business as general merchant in St. Jacques de Mineur, Que.

KLONDYKE

The greatest selling package of

Assorted Glassware

ever offered to the retail trade.

If you have not



For sale only by

AND MAKE MONEY

PIGOT & BRYAN

Decorators and Dealers

Crockery, China, Glassware,
Lamps, and Fancy Goods

London, Ont.

Profit Builders

FOR YOUR

Cigar Trade

PHARAOH
PEBBLE

LA FAMEUSE
GRIT

THE BIRD

Etc., Etc., Etc.

J. BRUCE PAYNE
GRANBY, QUE.



In a Pickle

GILLARD'S NEW PICKLE

is the acknowledged superior of all others. The purest and best English Pickling Vinegar; the finest Eastern Spices and

selected and specially prepared vegetables alone are used in their manufacture.

12 GOLD MEDALS have been awarded for merit at the Great Pure Food Expositions held in England.

5,000 of the leading hotels through Great Britain daily use them. Packed 2 dozen in case; single case lots \$3.40; five case lots \$3.30 per dozen.

GILLARD'S NEW SAUCE

Distinct from all others. Compounded from the purest and best ingredients. Barrel lots of 12 dozen \$1.75; single dozen lots \$1.90.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO., Sole Manufacturers, **London, England**

SELLING FIGS FOR DELIVERY.

THE Smyrna Courier, of April 23, contains a leading article on the fig trade. Evidently the article is considered important, as it is put first with a large heading. Last year, The Courier points out, the fig trade was very unfavorable to the commerce of Smyrna. The exporters of the fruit had to record a loss estimated at more than £25,000 Turkish. On the other hand, the merchants in the consuming countries also made a loss. This is ascribed to two causes. According to The Courier, the Smyrna fig people "sold the skin of the bear before killing the animal."

Convinced that the fig crop of 1897 would attain 85,000 loads, they contracted to deliver at a price altogether absurd. They had counted upon the weather being in favor of a good crop, and that no cause would likely check this expectation. Unfortunately for them and their calculations, the north wind, indispensable for ripening the fig, made a complete default in August last, and, what was still more fatal, an abundant dew wet the fruit every night. These two causes not only reduced the crop to 65,000 loads, but also affected the quality of the fig.

A shortage of 20,000 loads not only influenced the price in Smyrna market, but meant loss to merchants who had sold for delivery. As the quality of the fruit left a good deal to be desired the wholesale purchasers in the consuming countries were obliged, in spite of themselves, to sell the product that it was not well to keep, hence a loss on their part which we do not know how to estimate.

Now, this year, continues The Courier, exceptional atmospheric conditions have occurred in good time to fig merchants, who are eager to sell for delivery, a warning which ought to be salutary. Have they the wisdom to profit by it? Since the month of March the skies have indicated, even if everything goes well, that the fig crop cannot go higher than 40,000 loads at most. In short, the month of March last saw a sharp and sudden return of winter, which

threatened to destroy the buds of the figs that had come out under the rays of the February sun; frost had exercised its action on the trees, which were already beginning to sprout, and in some hours sensibly reduced the most healthy outlook.

Yet another cause, according to The Courier, is affecting the fig crop. It seems that the fig crop depends on the fertilization of one tree by another, and, strange to say, this year the weather has been very hard on the very trees which possess the fertilizing seed. The fig merchant expects that a supply of the fertilizing seed may be drawn from Cypress, Crete and other regions, but our Smyrna contemporary thinks the condition is one that ought to warn those who sell for delivery. The article concludes as follows: "From the preceding, and keeping in view the accident which may produce in 1898 the same kind of weather in August, which is the fig season, our fig merchants should show enough wisdom not to effect this year what is called 'selling for delivery.' Our advices from the interior, which are trustworthy, warrants our advising them at least to act with greater prudence."

DO YOUR DUTY.

"DO that which is assigned you," says Emerson, "and you cannot hope too much, or dare too much. There is, at this moment, for you an utterance brave and grand as that of the colossal chisel of Phidias, or trowel of the Egyptians, or the pen of Moses or Dante, but different from all these."

"The best way for a young man to begin, who is without friends or influence, is," said Russell Sage, "first, by getting a position; second, keeping his mouth shut; third, observing; fourth, being faithful; fifth, making his employer think he would be lost in a fog without him; and sixth, being polite."

"Close application, integrity, attention to details, discreet advertising," are given as the four steps to success, by John Wana-

maker, whose motto is, "Do the next thing."

"There lives not a man on earth, outside of a lunatic asylum," says Bulwer, "who has not in him the power to do good. What can writers, haranguers, or speculators do more than that? Have you ever entered a cottage, ever traveled in a coach, ever talked with a peasant in the field, or loitered with a mechanic at the loom, and not found that each of those men had a talent you had not, knew some things you knew not? The most useless creature that ever yawned at a club, or counted the vermin on his rags, under the sun of Calabria, has no excuse for want of intellect. What men want is not talent, it is purpose; in other words, not the power to achieve, but the will to labor."

There is only one constant factor that can enter into all professions and businesses—the service of mankind. It need interfere with no honest calling, or with its success. That Christian factor is the only thing that gives the highest success, the most enduring life—a worthy immortality. We do not choose our parts in life and have nothing to do with those parts. Our simple duty is confined to playing them well.—Epictetus.

"What shall I do to be forever known?"

Thy duty ever!

"This did full many who yet sleep all unknown,"

Oh, never, never!

Think'st thou, perchance, that they remain unknown,

Whom thou know'st not?

By angel trumpets in heaven their praise is blown,

Divine their lot.

—Pushing to the Front.

NEW STORE FOR EDEN MILLS.

A new store is to be started in Eden Mills, Ont. The proprietor is Mr. Joseph Zinger. The business will be a general one, carrying groceries, hardware, glassware, crockery, paints, oils, etc. Mr. T. A. Mason will be manager.

Mr. Zinger has wisely decided to do a cash business, in his buying as well as in his selling, and THE CANADIAN GROCER wishes him success.

Messrs. Zinger and Mason were in Toronto this week buying stock.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea.

"P. Richard's" Brandy.

"Victoria" Japan Tea.

"Mitchell's" Whiskeys.

72 to 78 St. Peter Street, MONTREAL.

Big Cargo. Big Importation

The Steamer "NETHER HOLME," is now discharging in Montreal the usual Spring Cargo of Holland Gin from

JOHN de KUYPER & SON

for the Importers of the Provinces of Quebec, Ontario, and the City of Winnipeg.

It consists this time of the following quantities :

131	Hogsheads
242	Qr.-Casks
453	Octaves
548	Half-Octaves
14,040	Red Cases
30,313	Green Cases
6,187	Violet Cases
TOTAL	51,914 PACKAGES

Our share of this Important Shipment is :

10	Hogsheads
12	Qr.-Casks
27	Octaves
50	Half-Octaves
1,550	Red Cases
4,600	Green Cases
1,525	Violet Cases
TOTAL	7,774 PACKAGES

Equal to the three-twentieths, or over one-seventh of the whole Cargo.

Hudon, Hebert & Cie., - Montreal

TRADE IN OTHER COUNTRIES THAN OUR OWN.

CALIFORNIA PRUNES

REVIEWING the prune situation, The California Fruit Grower in its issue of May 7 says: "Stocks are well cleaned up and prices advancing. The Santa Clara County Fruit Exchange holdings of some 24 cars were sold during the week. Prices are firm at an advance of from $\frac{1}{2}$ c. to $\frac{3}{4}$ c. over last week. There has been active buying for some days. The basis price to-day is $3\frac{1}{2}$ c. for Santa Clara stock and $3\frac{1}{4}$ c. for outside stock. The quantity of prunes in first hands in the State is estimated at less than 100 cars. Chicago buyers are on the market taking undipped, ungraded stock at a $\frac{1}{4}$ c. to $\frac{1}{2}$ c. advance over prices of a few days ago. We learn of shipments of choice graded stock from Chicago to New York at full figures. This indicates light holdings on the Atlantic seaboard. The upward movement has been so rapid that Eastern buyers have been slow to take advantage of the low prices. Large and small sizes are scarce. The heavy trading has been in 60s to 70s at 4 to $4\frac{1}{4}$ c. in bags f.o.b. If the Eastern trade responds, prices on the coast will reach a 4c. basis for Santa Clara stock inside of 10 days. Overland shipments from San Jose for the season to April 30 were 55,019,437 pounds. For the month of April the movement from San Jose was 1,300,000 pounds. It is reported that Porter Bros. Co., Chicago, are heavy buyers of Santa Clara County prunes. This firm has purchased during the week 200 tons ungraded, average size 60s to 70s, and all the exchange holdings, some 20 or 25 carloads."

URGENCY FOR CANNED MEAT.

"It was said to-day," says the N.Y. Journal of Commerce, May 14, "that the immediate requirements of the United States Government for canned corned beef had overrun the limits of the contracts recently made with jobbers here, and that calls had been made upon the representatives of the packers in this city for large quantities, cleaning up about everything they had on hand and leading to the sharp advance in prices noted in our market reports."

HEAVY YIELD OF PEACHES.

Canners are on the ground in Placer County, Cal., offering to contract for cling peaches at extremely good prices, according to reports in The Placer Herald, which says it is rumored that one large grower has contracted to sell his clings at \$50 per ton, though as a rule the orchardists are inclined to hold their crops and await developments. All deciduous fruits, plums possibly ex-

cepted, will, it is stated, yield heavily this year in that section. The peach crop, from all reports, will be the largest in the history of Placer County.

POOR SALMON CATCH.

The first month of salmon fishing on the Columbia River has ended, and reports thus far indicate a short catch. According to one correspondent in Astoria, Ore., the conditions prevailing on the Columbia River at present recall the state of affairs existing during the early part of the season of 1889. The water in the river is unusually low, and at the date the letter was written there were no signs of spring freshets, owing to the almost total absence of snow on the mountains. "All of these signs," the writer says, "portend a very poor fishing season. The pack of 1899 was only 325,000 cases, and under similar conditions the pack this year is likely to be even smaller, for the reason that there is now a demand for a large quantity for shipment fresh. In fact, a very large proportion of the present catch cannot be secured by the canneries because of the higher price offered by the fresh fish shippers. . . . Admitting a pack as large as that of 1889, even in the face of the heavy shipments of fresh fish, there would be a shortage of fully 150,000 cases." —N. Y. Journal of Commerce.

ADVANCE IN CRACKERS.

The market for crackers is 2c. per lb. higher on the average, owing to the increase in the cost of raw materials, and the large requirements of the Government. The New York Journal of Commerce says: "Higher prices are looked for, and a more active demand from consumers is reported."

LIGHT ORANGE SHIPMENTS.

A California fruit firm, in a letter from Los Angeles, dated May 5, says: "The daily shipments of California oranges this week have decreased fully 50 per cent. as compared with the last half of April, and the indications are that they will continue comparatively light from now on. Over 11,000 carloads of oranges have already been shipped from the State, as against the total output of 7,200 carloads last season, and there is probably not as much fruit left here at the present time as there was a year ago. The heavy shipments which went forward last month and the larger percentage of fruit shipped ventilator, which arrived in bad order, had a depressing influence upon the markets, but, as the shipments are so much lighter, and the fruit is being under refrigeration, thus assuring sound arrival,

there is no doubt of a marked improvement in the market in a very short time. The navels are practically all shipped, there being but a few cars of this variety to go forward. There is still a fair supply of seedlings and Mediterranean sweets and a limited quantity of 'paper rind' St. Michaels and Valencias."

TOMATOES ACTIVE.

Spot tomatoes are reported to be in active demand and supplies are closely cleaned up. Up to \$1 for Maryland has, it is reported, been paid for spot goods, but buyers seem unwilling to go on at that price. It is also reported that large transactions in futures sales, amounting to 6,000 to 10,000 cases, at 70c. in country, have taken place. —N. Y. Journal of Commerce.

BRITISH CHEESE MARKETS.

After a long period of quiescence cheese seems to be moving once more, and prices have advanced. The abnormally low prices which have ruled during the autumn and winter have undoubtedly increased consumption, provision dealers having given the full benefit of the low range to their customers, and the consequence is that the enormous reserves have been slowly but surely drawn upon until demand is almost at the heels of supply. There can be no great rise, however, now, the new make not being far ahead. We are pleased to learn that foddors are not being extensively made in Canada this year for export; we can do without them. —Grocers' Journal.

CURRANTS DULL IN LONDON.

As might have been expected, after the more than usually good business of the two previous weeks, the demand for currants has not been quite so active during the one now closing. The quieter feeling has been reflected in the price, which has declined to the extent of 6d. per cwt., owing to the evident desire of some of the holders to clear out their remaining stocks. At so late a period of the season this is quite a natural, and indeed a usual state of things and is more likely to occur when prices are high, than when very low values prevail, and merchants feel that there are probabilities of considerable profit in holding over their fruit into a new season. In the present position it must, of course, be admitted that values are above what may be considered to be normal, but, as against this it is firmly maintained, by many who are in the best possible position for gauging the matter, that for one reason or another the growing crop will be only of very moderate dimensions. It is, of course, too early to come to



—A
**Ton of Cocoanut
for Klondyke.**

Against the competition
of all brands..

WHITE MOSS

desiccated, was chosen (on account of its quality) as the Pioneer Cocoanut of the Yukon, we having just received an order for a ton to be put up in tins made specially for this order.

Are you carrying our goods? If not, write us for samples.

**CANADIAN COCOANUT CO.
MONTREAL.**

**GOLDEN CROWN CANNED
LOBSTERS**

1898 pack, now booking orders.

Golden Diamond Canned Blueberries.

W. S. LOGGIE CO., Limited, Chatham, N.B.
(25)

**Star
Brand**

**COTTON
CLOTHES
LINES**

All lengths, both in Twisted and Braided

3 and 4-PLY COTTON TWINE.

Lamp and Candle WICK.

Sold by all Wholesale Dealers.

HIGHEST

**PAILS
TUBS**

And Wood Packages

FOR
**Lard, Candy, Spices,
Pickles, Syrup, etc.**

Manufactured by
**The Wm. Cane &
Sons Co., Limited**
Newmarket, Ont.

CHAS. BOECKH & SONS
Sole Agents, Toronto

QUALITY

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

No Weighing—No Tying Up.

COW



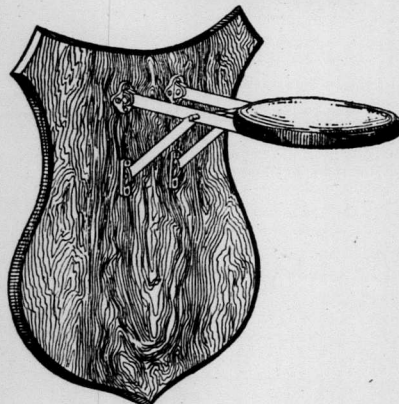
BRAND

ONCE TRIED, ALWAYS USED.

JOHN DWIGHT & CO., Manufacturers.

For sale by all wholesale Grocers in Canada.

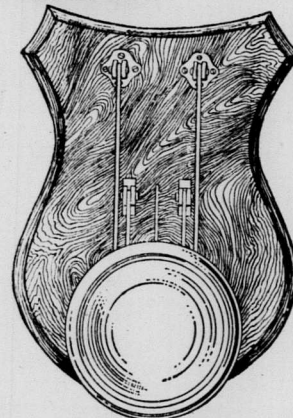
GLOBE FRUIT GUM



OPEN.

—WITH PATENT—

**Gem
Folding
Counter
Stool**



CLOSED.

GLOBE AUTOMATIC SELLING CO., - Toronto, Ont.

**Sales
Are
Booming**



**The Grocers
Tea!**

**Good Profits.
Good Sales.**



any very accurate conclusions on the matter; but if the more pessimistic view turns out to be correct, the coming season will more probably be one of high than of low prices.—Produce Markets' Review, May 7.

CANNED SALMON IN LONDON.

Some important sales of Fraser River salmon, both tall and flat tins, have transpired, and, judging by the numerous inquiries, the former description appears to be in much smaller supply than the present low prices warrant. The price for ½ lb. tin continues to harden. Alaska salmon has sold less freely, but prices are steady.—Produce Markets' Review, London.

AUSTRALIAN WHEAT CROP.

The estimates of wheat production for the Australian continent, according to Bradstreet's, are as follows:

	1896-7. Bushels.	1897-8. Bushels.	Increase. Bushels.
Victoria (official)	7,091,000	10,425,000	3,334,000
New South Wales (official)	8,853,000	10,548,000	1,695,000
Queensland (official)	601,000	812,000	211,000
South Australia (private)	3,000,000	4,500,000	1,500,000
Western Australia		(Nothing appreciable.)	

Total Australia 19,545,000 26,285,000 6,740,000

Putting the population of the five colonies at 3,300,000, food requirements may be reckoned at 19,000,000 bushels (average 5¾ bushels per head). For seed, about 3,500,000 bushels are required. It would appear, therefore, that the production is about 3,750,000 bushels in excess of total requirements, and that this quantity must be shipped in other parts of the world. Already some 500,000 bushels have been engaged for South Africa, and a small quantity has gone to Marseilles.

CANNED SALMON FOR SOLDIERS.

A petition to the Government to place canned salmon on the list of army and navy rations has been circulated during the past few days, and, it is reported, has been numerously signed by commission merchants, jobbers and others interested. It was stated here to-day that the Government had favorably considered the petition, and that it was probable that salmon would be included in the regular rations of the army and navy.—N. Y. Journal of Commerce, May 17.

A PATRIOTIC GROCER.

A Boston grocer, according to The N. E. Grocer, displays this sign in his store window:

IN GOD WE TRUST.

All others must pay cash for groceries,
Excepting the families of Marines, Sailors and Soldiers
Serving under the American Flag.

LOOK up and not down
LOOK forward and not backward
LOOK for the best

AND YOU WILL HANDLE ONLY



It will improve your tea trade after one month's handling as will no other tea in the world.

SALADA TEA CO.

32 Yonge Street, TORONTO.

Branches at Montreal, Boston, Detroit, Cleveland, Rochester, Buffalo and Pittsburg.

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA



Dewar's Famous Scotch

Can be had from
Geo. J. Foy Perkins, Ince & Co. Toronto.
R. H. Howard & Co. Adams & Burns
James Turner & Co., Hamilton, and all first-class houses.

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.



NICHOLSON & BROCK - TORONTO

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

"GOLDEN LEAF"
BRAND **JAPAN TEA**

"Udarella" Ceylon Blend
"Atlas" Blend

All of extra cup quality.
Samples on application.

Sole Agents:

George Foster & Sons
BRANTFORD, ONT.

MOTT'S
DIAMOND
CHOCOLATE
JOHN P. MOTT & CO.
HALIFAX, N.S.
ESTD. 1844
IS THE BEST.
ASK FOR
MOTT'S

MONSOON Indo-Ceylon Tea holds the phenomenal record of having quadrupled its sales in the past Year.

MONSOON SATISFIES YOUR CUSTOMERS
MONSOON SATISFIES YOUR CUSTOMERS
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MONSOON SATISFIES YOUR CUSTOMERS
MONSOON SATISFIES YOUR CUSTOMERS

There is no other tea on the market that gives such satisfaction. With an assorted order of 100 pounds, we send a handsome advertising cabinet. Try a sample order. . . .

The Monsoon Tea Co., 7 Wellington Street West, Toronto.



Explaining the superior qualities of

Ceylon and Indian Teas

has become a pleasurable as well as profitable event in the lives of grocers and merchants.

It is easy to sell a good tea, and a good Ceylon and Indian Tea once sold will bring you business.

Sell Only Ceylon and Indian Teas--Be Wise

appreciated
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worthy.
Montreal
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Try a

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

LAMARCHE & BENOIT have been appointed creditors of A. Leveille & Co., general merchants, St. Laurent, Que.

Langlois & Co., wholesale flour dealers, Montreal, have assigned.

C. N. Wetmore, grocer, St. John, N.B., is offering to compromise.

Stephen Smith, general merchant, Maryland, Que., is asking an extension.

John H. Parsons, fish and fruit dealer, etc., Fredericton, N.B., has assigned.

W. A. Thouin, grocer, Montreal, has assigned, and is offering 25c. on the dollar.

Boydell & Davis, general merchants, Robinson, Que., have assigned to Millier & Griffith.

S. A. Adams, grocer, Belle River, Ont., has assigned to C. B. Armstrong, London, and a meeting of his creditors will be held on the 23rd. inst.

Thomas Picard, grocer, St. Louis de Mile End, Que., has assigned with liabilities of \$1,041, and Joseph Nantel has been appointed provisional guardian.

PARTNERSHIPS FORMED AND DISSOLVED.

Ferguson & Davis, general merchants, Quyon, Que., are about dissolving.

Snively & Sauvey have bought out F. A. Case, grocer, etc., Wallaceburg, Ont.

J. B. Turner & Co., general merchants, Grand Mere, Que., have dissolved.

Gray & Co., grocers, Ailsa Craig, Ont., have dissolved partnership, D. Gray, retiring.

Guertin & Wilson, manufacturers of butter and cheese, St. Armand, Que., have dissolved.

Joseph and Arthur Payette, have registered as partners under the style of J. Payette & Frere, grocers, Montreal.

Co-partnership has been registered between Paul Bates and Angus Gillis under the style of Bates & Gillis, Sydney, N.S.

Polydore Boiteau and Medard Theoret have registered as partners under the style of Boileau & Theoret, grocers, etc., Montreal.

S. W. Sanders, grocer, Bowmanville, Ont., has admitted Wm. Scott, and the business will be continued under the style of Sanders & Scott.

Joseph L. Roberge and Joseph L. Dugal have registered as partners under the style of J. L. Dugal & Cie., general merchants, Thetford Mines, Que.

Co-partnership has been registered between Wm. McD. Campbell and John M.

Clark's Deviled Meats

½-lb. Tins, Key Openers,
Handsome Packages.

They're Sellers!

ORANGE MARMALADE

Have you tried Upton's
Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods.

THOS. UPTON & CO., Hamilton

Campbell under the style of Campbell Bros., general merchants, Apohaqui, N.B.

SALES MADE AND PENDING.

Ludger Mignault, grocer, Iberville, Que., has sold out.

W. J. Webb, grocer, Webbwood, Ont., is selling out.

Joseph Begnoche, jr., general merchant, Girard, Que., has sold out.

Mrs. J. Latta, general merchant, Port Kells, B.C., is offering to sell out.

The assets of Jos. Levasseur, general merchant, Bic, Que., have been sold.

Edouard Dignault, general merchant, St. Jacques le Mineur, Que., has sold out.

The stock of G. E. Persee, general merchant, Cap Chat, Que., has been sold at 56c. on the dollar.

The stock of W. C. Ross, sr., general merchant, Hopetown, Que., has been sold at 39c. on the dollar.

The sheriff's sale of the property of the estate of George R. Archibald, grocer, Lower Stewiacke, N.B., is advertised.

CHANGES.

Wm. Blair, grocer, Victoria, has sold out to Wm. Schroedes.

John Richards, grocer, Victoria, is removing to Glenora, B.C.

Wm. Simpson is giving up business as grocer in Port Hope, Ont.

Mary Lawson, grocer, Niagara Falls South, Ont., has gone out of business.

W. H. Newberry, fruit dealer, etc., Whitby, Ont., has gone out of business.

John W. Gage, general merchant, Bartonville, Ont., has been succeeded by — Maitland.

Josephine Turcotte, wife of Charles J. Trudel, has registered as proprietress of the

firm of C. J. Trudel & Co., general merchants, Grand Mere, Que.

Laurent Berthiaume, general merchant, Lacadie, Que., has removed to Girard, Que.

Ludovic Langevin has registered proprietor of O. Langevin & Co., grocers, Montreal.

H. F. McGuire & Co. have gone out of business as general merchants in Webbwood, Ont.

Georgina O'Neil has registered as proprietress of the business of Thomas Kearns, grocer, Montreal.

James W. Hannah has registered as proprietor of the firm of Hannah & Son, grocers, Westmount, Que.

Mathilde Jodoin, wife of Edouard Houle, has registered as proprietress of the firm of E. J. Houle & Co., grocers, Montreal.

Gustave Monast has registered as proprietor of the firm of Porcheron, Monast & Co., provision dealers, etc., Montreal.

Clephire Prejian has registered as proprietor of the firm of Madame Henri Provost, general merchant, Laprarie, Que.

Challand, Jenks & Co., manufacturers aerated waters, Hamilton, have sold out to Pilgrim Bros. & Co. and J. W. Sutherland.

Celanin Cloutier, wife of Joseph C. Thibault, has registered as proprietress of the firm of Thibault & Cie., general merchants, Victoriaville, Que.

FIRES.

E. Laroche, grocer, Quebec, has been burned out.

DEATHS.

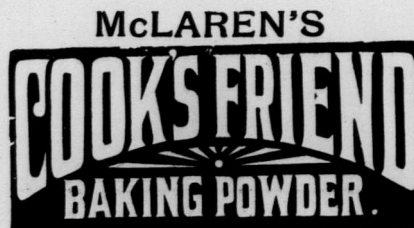
Joseph Decarie, grocer, St. Henri de Montreal, is dead.

John Murgotich, general merchant, Eurlulet, B.C., is dead.

Charles Champagne, general merchant, Verner, B.C., is dead.

S. E. Weston, general merchant, Upper Gagetown, Que., is dead.

Is Honest Goods and just
the Thing on Which to
Make or Extend a Business.



The Best Grocers make
a point of Keeping it
always in Stock.

THE BEST
Jams, Jellies and Marmalades

— ARE —

Southwell's



Pure Sugar
 Sound Fruit
 Experience in Manufacture
 all go to make
Perfection

THE BEST
 Salad Oil **Rae's**

The choicest oil ever imported into Canada.

Special
 Price List
 for goods
 just landing.



FRANK MAGOR & CO., 16 St. John Street, MONTREAL

Current Market Quotations for Proprietary Articles.

May 19, 1898.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.	
5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2 1/2 lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4 oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 ".....	80
" 12, in 6 ".....	70
" 3, in 4 ".....	45
Pound tins, 3 doz. in case.....	3 00
oz. tins, 3 ".....	2 40
oz. tins, 4 ".....	1 10
lb. tins, 1/2 ".....	14 00
Diamond—	
1 lb. tins, 2 doz. in case..... per doz.	1 20
1/2 lb. tins, 3 ".....	90
1/4 lb. tins, 4 ".....	60

MAPLE LEAF BAKING POWDER.

1/2 lb. glass jars.....	\$1 25
1 lb. glass jars.....	2 00
1 lb. sealer jars.....	2 25
THE F. F. DALLEY CO.	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases.....	\$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases.....	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases.....	0 55
1/2 lb. tins, 4 to 6 doz. cases.....	0 80
1 lb. tins, 2 to 4 doz. cases.....	1 15
English Cream, glass tumblers.....	0 75
1/2 lb. jellies.....	1 25
1 1/2 lb. Crown sealers.....	2 25

BLACKING.

P. G. FRENCH BLACKING.	
1/2 No. 4.....	\$4 00
1/2 No. 6.....	4 50
1/2 No. 8.....	7 25
1/2 No. 10.....	8 25
THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases.....	\$9 00
No. 2 Spanish " " ".....	3 00
No. 3 " " ".....	4 50
per doz.	
No. 5 Spanish Blacking, 1/4 gross cases.....	7 20
No. 10 " " ".....	9 00
Yunan Oil Blacking, 1 doz. cases, liquid.....	2 00
New York Dressing, 1 doz. cases.....	0 75
Spanish Satin Gloss, " ".....	1 00
Crescent Ladies' Dressing, 1 doz. cases.....	1 75
Spanish Glycerine Oil Dressing.....	2 00
BERRY'S ENGLISH BLACKING.	
No. 1 Bronze Tins, per gross.....	\$ 2 60
No. 2 Bronze Tins, per gross.....	3 40
" 3 " " ".....	5 60
" 4 " " ".....	10 00

No. 1 Enamelled Tins ".....	2 50
" 2 " " ".....	3 75
" 3 " " ".....	4 00
" 4 " " ".....	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing—in 1/4 gross cases. Per Gross.....	\$ 22 00
French Oil in 3-oz. cases.....	22 00
Reliable Shoe Dressing.....	9 00
Ecliptic Combination tan.....	12 00
Moody's Ox Blood.....	12 00
" Chocolate.....	12 00
Alpha Chemical Co. French Castor Oil.....	9 00
Alpha Chemical Co. Refined Sweet Oil.....	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50



Shoe Blacking—in 1/4 gross cases.....	9 00
Reliable French Blacking, No. 5.....	4 50
" " " " " No. 2.....	8 00
United Service Blacking No. 4.....	4 25
Patent Leather Polish No. 1 1/2.....	9 00
Waterproof Dubbin No. 4.....	9 00



Alpha Metal Polish No. 2.....	9 00
Patent Stove Polish—	
Sunlight Lead Bar.....	4 25



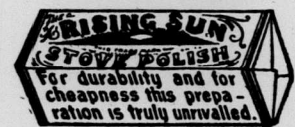
Packed in 1/2 gross cases.....	10 80
Sunlight Liquid, 1/2 gross cases.....	25
Moody's Black Lead.....	25
Reliable Stove Pipe Varnish.....	4 50
1/4 gross cases.....	10 00
6-oz. bottles.....	5 00

Quickshine Pipe Varnish.....	12
1/4 gross cases pressed top tins.....	



Stove Polish—	
Quickshine Polish.....	9 00
Reliable Paste.....	6 00
Electric Crown Paste.....	8 00
Electric Crown Lead Bar.....	7 80

STOVE POLISH.



Per gross	
Rising Sun, 6 ounce cakes, half-gross boxes.....	\$ 8 50
Rising Sun, 3 ounce cakes, gross boxes.....	4 50
Sun Paste, 10c. size, 1/4 gross boxes.....	10 00
Sun Paste, 5c. size, 1/4 gross boxes.....	5 00

Benson's Enamel Starch

Here is a starch that will beat everything else, where a specially stiff finish or brilliant gloss is required, for such things as shirt bosoms or collars and cuffs.

Always keep well supplied and you will make no mistake.

Manufactured by

The **Edwardsburg Starch Co., Limited,** Cardinal, Ont.

THE F. F. DALLEY CO.

GEM STOVE POLISH

Gem Stove Polish, 1/4 gross cases \$9 00
per doz
Stovepipe Varnish, 4 oz. bottles 1 00
6 oz. bottles..... 1 25
Boston Brunswick Black, 8 oz. bottles..... 1 7

ENAMELINE

No. 4—3 dozen in case \$4 50
No. 6—3 dozen in case \$7 50

BIRD SEEDS;

BART COTTAM & CO.

"Cottams," with Patent Bird Bread..... 0 07
Warbler, with Song Restorer..... 0 05 1/2
Belgian, with Bird Improver..... 0 05 1/2
International, with Bird Treat..... 0 05 1/2
German X, with Cuttlefish Bone..... 0 04 1/2
German, with Cuttlefish Bone..... 0 04 1/2
London Bird Seed, bulk 25 lb. cases..... 0 04 1/2
Bird Gravel, 10c. pkts., 24 in case..... 0 06
Bird Gravel, 5c. pkts., 48 in case..... 0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases..... 0 06
Dalley's Bird Seed, 40 lb. cases..... 0 06 1/2

NICHOLSON & BROCK.

Brock's Bird Seed..... 0 07
Norwich Bird Seed..... 0 06
Maple Leaf Bird Seed..... 0 05
Bird sea-gravel, 10c. pkts., 24 in case..... 0 06
" " " " 5c. " " 48 " " " 0 03

CORN BROOMS

CHAR. BOECKH & SONS. per doz.

Carpet Brooms—
"Imperial," extra fine, 8, 4 strings.. \$3 65
" " " " 7, 4 strings.. 3 45
" " " " 6, 3 strings.. 3 25
"Victoria," fine, No. 8, 4 strings.. 3 30
" " " " 7, 4 strings.. 3 10
" " " " 6, 3 strings.. 2 90
"Standard," select, 8, 4 strings.. 2 90
" " " " 7, 4 strings.. 2 75
" " " " 6, 3 strings.. 2 60
" " " " 5, 3 strings.. 2 40

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets \$0 17
1/4 lb. " " " " " " " " 0 17
Reckitt's Square Blue, 12-lb. box..... 0 17
Reckitt's Square Blue, 5 box lots..... 0 16

CANNED MEATS.

ARMOUR PACKING CO.—HELMET BRAND

Corn Beef 1 lb..... 1 65 1 70
" 2 lb..... 2 65 2 75
" 4 lb..... 5 50 5 80
" 6 lb..... 8 50 8 80
" 14 lb..... 18 50 19 00
Roast Beef, 1 lb..... 1 40 1 50
" 2 lb..... 2 75 2 90
Luncheon Beef, 1 lb..... 1 60 1 90
" 2 lb..... 2 75 2 85
Brawn 1 lb..... 1 30 1 40
" 2 lb..... 2 50 2 75
" 6 lb..... 6 80 6 80
" 14 lb..... 14 50 15 00
Ox Tongue, 1 1/2 lb..... 7 00 7 20
" 2 lb..... 8 50 8 80
" 2 1/2 lb..... 10 75 11 00
Lunch Tongue, 1 lb..... 3 35 3 50
" 2 lb..... 6 50 6 80
Chipped Beef, 1/2 lb..... 1 75
" 1 lb..... 3 50
Pigs' Feet 1 lb..... 1 65 1 75
" 2 lb..... 2 75

Potted Meats, Tongue or Ham
1/4 lb..... 70
1/2 lb..... 75
Potted Meats, Tongue or Ham
1/2 lb..... 1 20 1 25
Potted Deviled Ham or Tongue, 1/4 lb..... 70 75
Potted Deviled Ham or Tongue, 1/2 lb..... 1 20 1 25

WHITE LABEL.

Soups Assorted, 1 qt..... \$3 00 3 15
" " " " 1 pt..... 2 00 2 10
Gelatine of Boar's Head, 2 lb... 3 00 3 20

Braised Beef with Vegetables,
Piquant Sauce, Gumbo, Tomato and Rice, 2 lb..... 3 00 3 10
Plover Roast..... 5 00
Sliced Gold Band Bacon..... 3 00

CHEWING GUM.


ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars..... \$1 20
" (in cream pitcher) 36 5c. bars 1 20
" (in sugar bowl) 36 5c. bars 1 25
" (in glass jar) 115 5c. pkgs. 3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages..... 3 75
Pepsin Tutti Frutti, 23 5c. packages.. 0 75
Round Pepsin, 30 5c. packages..... 1 00
Cash Register, 390 5c. bars and pkgs.. 15 00
Cash Box, 160 5c. bars..... 6 00
Tutti Frutti Show Case, 180 5c. bars and packages..... 6 00
Variety Gum (with book in each box) 150 1c. pieces..... 1 00
Banner Gum (English or French wrappers) 115 1c. pieces..... 1 00
Flirtation Gum (English or French wrappers) 115 1c. pieces..... 1 20
Mexican Fruit, 36 5c. bars..... 1 20
Sappota, 150 1c. pieces..... 0 90
Orange Sappota, 150 1c. pieces..... 0 75
Black Jack, 115 1c. pieces..... 0 75
Red Rose, 115 1c. pieces..... 0 75
Magic Trick, (English or French wrappers) 115 1c. pieces..... 0 75

CHEESE.

MACLAREN'S IMPERIAL. Per doz.

Large Size, cases 1 doz..... \$9 00
Medium Size, cases 1 doz..... 4 50
Small Size, cases 2 doz..... 2 40
Individual, cases 2 doz..... 1 00



CHOCOLATES & COCOAS.

COCOA—EPPS'S. per lb.

Case of 14 lbs. each..... 0 35
Smaller quantities..... 0 37 1/2

CADBURY'S.

Frank Magor & Co., Agents. per doz

Cocoa essence, 3 oz. packages..... \$1 65
per lb

Mexican chocolate, 1/4 and 1/2 lb. pkgs. 0 40
Rock Chocolate, loose..... 0 40
" 1-lb. tins..... 0 42 1/2
Cocoa Nibs, 11-lb. tins..... 0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate— per lb

French, 1/4's—6 and 12 lbs..... 0 39
Caracas, 1/4's—6 and 12 lbs..... 0 35
Premium, 1/2's—6 and 12 lbs..... 0 39
Sante, 1/4's—6 and 12 lbs..... 0 26
Diamond, 1/4's—6 and 12 lbs..... 0 22
Sticks, gross boxes, each..... 1 00

Cocoa—

Homeopathic, 1/4's, 8 and 14 lbs.. 0 30
Pearl, " " " " " " " " 0 25
London Pearl, 12 and 18 " " " " 0 22
Rock " " " " " " " " 0 30
Bulk, in boxes..... 0 18

Royal Cocoa Essence, packages..... 1 40

BENSCHORP'S ROYAL DUTCH COCOA.

1/4 lb. tins, boxes 4 doz..... 2 40
1/2 " " " 2 " " " " " " 4 50
" " " " 1 " " " " " " 8 50

Ralston Health Club boxes 6 lbs..... 4 00

CHOCOLAT MENIER.

In Cases of In 11
5 case 10x12 lb lb lbs
lot. bxs.

Vanilla—per lb.
Yellow wrapper, \$ 0 32 \$ 0 34 \$ 0 36
Unsweetened—
Blue Premium C 35 0 37 0 38

Per case. Length case

Pastilles—

Yellow wrapper, 108 bxs. to the case..... \$20 00 0 30

Croquettes—

Yellow wrapper, 9 bxs. of 12 packages..... \$20 00 0

The Toronto Biscuit & Confectionery Co., Limited, are putting on the market a Biscuit that every grocer ought to handle. It is called

WHEAT MEAL

Besides being very palatable, it is invaluable for invalids and persons with weak digestion. Include a tin in your next order.

THE TORONTO BISCUIT & CONFECTIONERY CO., LIMITED,

A. W. Porte, President.

7 Front Street East, Toronto.

S. R. Parsons, Vice-President

FRY'S.		COFFEE.		Tea Biscuit Flour, 2 lb. packages, 3 doz		LICORICE.	
Chocolate—	per lb.	JAMES TURNER & CO.	per lb.	in case	1 20	YOUNG & SMYLLIE'S LIST.	
Caracas, 1/4's, 6-lb. boxes	0 42	Mecca	0 34	Graham Flour, 2 lb. packages, 3 doz	20	5-lb. boxes, wood or paper, per lb.	\$0 40
Vanilla, 1/4's	42	Damascus	0 30	in case		Fancy boxes (36 or 50 sticks) per box	1 25
"Gold Medal" Sweet, 1/4's, 6 lb. bxs	29	Cairo	0 20	Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20	"Hinged" 5 lb. boxes, per lb.	0 40
Pure, unsweetened, 1/4's, 6 lb. bxs	0 42	TODHUNTER, MITCHELL & CO.'S				"Acme" Pellets, 5 lb. cans, per can	2 00
Fry's "Diamond", 1/4's, 14 lb. bxs	0 24	Excelsior Blend	0 33	GELATINES.		"Acme" Pellets, fancy boxes (40) per box	1 50
Fry's "Monogram", 1/4's, 14 lb. bxs	0 24	Bourbon Blend	0 31	KNOX'S		Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Cocoa—	per doz.	Our Own	0 30	Sparkling calves foot, 2 qt. size	1 20	Licorice Lozenges, 5 lb. glass jars	1 75
Concentrated, 1/4's, 1 doz. in box	2 40	Jersey	0 28	Acidulated, 2 qt. size	1 50	"Purity" Licorice, 200 sticks	1 45
" " " " " "	4 50	Laguaya	0 25	(Sold by all wholesale grocers.)		100 sticks	0 73
" " " " " "	8 25	Rajah Blend	0 21	KEOPFF'S FAMILY GELATINE.		Dulce, large cent sticks, 100 in box	0 75
Homeopathic, 1/4's, 14 lb. boxes		Mocha and Java	0 32	Robert Greig & Co., Agents.			
" " " " " "		Old Government Java	0 30 0 32 0 34	1 oz. Packages, White, per doz.	0 90	MINCE MEAT.	
JOHN P. MOTT & CO.'S		EXTRACTS.		1 " " " " " "	0 95	Wetley's Condensed, per gross, net	
(R. S. McIndoe, Agent, Toronto.)		per doz		1 " " " " " "	0 95	per case of 3 doz., net	
Mott's Broma	0 30	Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors	\$2 00	INDURATED FIBRE WARE.		MUSTARD.	
Mott's Prepared Cocoa (1/4's)	0 28	Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75	THE E. B. EDDY CO.		COLMAN'S OR KEEN'S	
Mott's Homeopathic Cocoa (1/4's)	0 32	Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25	1/2 pail, 6 qt.	\$3 35	per lb.	
Mott's Breakfast Cocoa (in tins)	0 45	Crown Brand (Robert Greig & Co.)—		Star Standard, 12 qt.	3 80	D. S. F., 1 lb. tins	
Mott's No. 1 Chocolate	0 30	1 oz. Bottle, per doz.	0 90	Milk, 14 qt.	4 75	" " 1/2 lb. tins	
Mott's Breakfast Chocolate	0 28	2 1/2 " " " "	1 50	Round-bottomed fire pail, 14 qt.	4 75	" " 1/4 lb. tins	
Mott's Caracas Chocolate	0 40	4 " " " "	3 00	Tubs, No. 1	13 30	Round Tins—	
Mott's Diamond Chocolate	0 23	8 " " " "	6 00	" " 2	11 40	F. D., 1/2 lb. tins	
Mott's French-Can. Chocolate	0 18	8 " " " "	6 00	" " 3	9 50	" " 1/4 lb. tins	
Mott's Navy or Cooking Chocolate	0 28	8 " " " "	7 00	Fibre Butter Tubs (30 lbs.)	3 80	F. D., 4 lb. jars, per jar	
Mott's Cocoa Nibbs	0 35	ROBINTREE'S		Nests of 3	8 00	" " 1 lb. " "	
Mott's Cocoa Shells	0 05	ELECT COCOA		Keelers No. 4	8 00	" " 4 lb. tins, decorated, p.t.	
Vanilla Sticks, per gross	0 90	ROBINTREE'S		" " 5	6 00	FRENCH MUSTARD	
Mott's Confectionery Chocolate	0 21	ELECT COCOA		" " 6	5 00	Crown Brand—(Robert Greig & Co.)	
Mott's Sweet Chocolate Liquors	0 19 0 30	ELECT COCOA		" " 7	5 00	per gross	
COWAN COCOA AND CHOCOLATE CO.		FOOD.		Milk Pans	2 65	Pony size, \$7 50 Beer Mug	
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75	per bbl		Wash Basins, flat bottoms	2 65	Small Med. 7 50 Tumbler	
Cocoa Essence, 1/2 lb. tins, per doz.	2 25	ROBINSON'S BARLEY AND GROATS.		" " round bottoms	2 50	Medium 10 80 Cream Jug	
Soluble Cocoa, No. 1 bulk, per lb.	0 20	per doz.		Handy Dish	2 25	Large 12 00 Sugar Bowl	
Diamond Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 25	Patent Barley, 1/2 lb. tins	1 25	Water Closet Tanks	17 00	Spoon 18 00 Caddy	
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 30	" " 1 lb. tins	2 25	Dish Pan, No. 1	7 60	THE F. F. DALLEY CO.	
Mexican Vanilla Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 35	" " 1 lb. tins	2 25	" " 2	6 20	Dalley's Mustard, bulk, pure, per lb.	
COCOANUT.		DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.		Barrel Covers and Trays	4 75	Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz.	
CANADIAN COCOANUT CO.		per doz.		Railroad or Factory Pails	4 75	Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz.	
White Moss Brand—		Buckwheat Flour, 2 1/2 lb. packages, 3 doz. in case		JAMS AND JELLIES.		Dalley's Superfine Durham Mustard	
Pkgs. 1 lb., 15 or 30 lb. cs.	0 27	Pancake Flour, 2 lb. packages, 3 doz. in case		SOUTHWELL'S GOODS.		bulk, per lb.	
" " " " " "	0 28	in case		per doz.		1/2 lb. tins, 4 doz. in case, per doz.	
" " " " " "	0 29			Frank Magor & Co., Agents.		1/2 lb. tins, 2 " " "	
" " " " " "	0 30			Orange Marmalade		1 lb. jars, per doz.	
Bulk—				1 50		4 lb. " " "	
White Moss, 10, 15 or 20 lb. Pails				Clear Jelly Marmalade		1/4 lb. glass tumblers	
Feather Strip, " " " "				1 80		Jersey Butter Color, 2 oz. bottles, per doz.	
Special Shred, " " " "				2 00		1 gallon tins, per gal.	
Macaroon, " " " "				2 00		Celery Salt, 2 oz. bottles, silver tops, per doz.	
Crown Desic., 12, 20 or 25 lb. " "				1 75		2 50	
Special, " " " "				1 85			
Barrels, 2c. per lb. less.				1 55 1 90			
Terms, 3 p.c. off 30 days.				2 75		Curry Powder, 2 oz. bottles, silver tops, per doz.	



A full line of DAY & MARTIN'S Celebrated



English Blacking Russet Cream Paste Blacking

WILL BE CARRIED IN STOCK.
JUST LANDING, EX ALLAN STEAMERS.

Etc., Etc.

FRANK MAGOR & CO., 16 St. John Street, ... MONTREAL.

AGENTS FOR ONTARIO AND QUEBEC.

"BRANTFORD" STARCHES

In replenishing your stock for the summer trade remember that our products are thoroughly reliable as to quality, and are packed in the most attractive manner.

Have you seen our new **Embossed "Lily White" Tin?** Without doubt the handsomest package on the market. Ask your wholesaler for it when sending in your order.


THE BRANTFORD STARCH CO., Limited, BRANTFORD, ONT.

Selling Agents for the Celebrated "CELLULOID STARCHES."

PICKLES---STEPHENS'
A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints) per doz. 2 30
Corked (pints) 1 90

COW BRAND



DWIGHT'S SODA

Case of 1 lbs. (containing 60 p'k'g's) 3 00
" " 1/2 lbs. (" 120 ") 3 00
" " 1/4 lbs. and 1/2 lbs. (containing 30 1/2 lbs. and 60 1/2 lb. packages) 3 00
Case of 5c. p'kgs (containing 96 p'k'g's) 3 00

SOAP.



SURPRISE

1 box and less than 5 4 00
5 boxes and upward 4 00
Freight prepaid on 5 box lots.



IVORY-BAR

BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11 1/4 oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

A. P. TIPPET & CO., AGENTS.

Maypole Soap, colors, per gross 12 00
" " black 18 00
10 per cent. discount on gross lots.


STARCH.
EDWARDSBURG STARCH CO., LTD.

Laundry Starches—
No. 1 White or Blue, cartons.... 0 05 1/2
Canada Laundry 0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes 0 07 1/2
Silver Gloss, 6-lb. tin canisters.. 0 07 1/2
Edwardsburg Silver Gloss, 1-lb. chromo package..... 0 07 1/2
Silver Gloss, large crystals..... 0 06 1/2
Benson's Satins, 1-lb. cartons... 0 07 3/4
No. 1 White, bibls. and kegs..... 0 04 3/4
Benson's Enamel, per box..... 3 00

Culinary Starch—
W. T. Benson & Co.'s Prep. Corn 0 06 1/2
Canada Pure Corn..... 0 05 1/2

Rice Starch—
Edwardsburg No. 1 white, 1-lb. cart. 0 09 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps..... 0 05 1/2

KINGSFORD'S OSWEGO STARCH.



40-lb. boxes, 1-lb. pkgs., 0 08
6-lb. boxes, sliding covers (12-lb. boxes each crate) 0 08 1/2

SILVE GLOSS

40-lb. boxes, 1-lb. pack. 0 17
48-lb. " 16 3-lb. boxes.. 0 07

For puddings, custards, etc.

OSWEGO 40-lb. boxes, 1-lb. packages.... 0 07 1/2

CORN STARCH. 38-lb. to 45-lb. boxes, 6 bundles 0 06

STARCH IN BARRELS Silver Gloss 0 07 1/2
Pure 0 06 1/2


THE BRANTFORD STARCH CO., LTD.

Laundry Starches—
Canada Laundry, boxes of 40 lbs.. 0 04 1/2
Finest Quality White Laundry—
3 lb. cartons, cases 36 lbs.... 0 05 1/2
Bbls., 175 lbs. 0 04 3/4
Kegs, 100 lbs. 0 04 3/4

Lily White Gloss
Kegs, extra large crystals, 100 lbs. 0 06 1/2
1 lb. fancy cartons, cases 36 lbs. 0 07 1/2
6 lb. draw-lid bx. 8 in crate, 48 lb. 0 07 1/2
6 lb. tin enamelled canisters, 8 in crate 48 lbs 0 07 1/2

Brantford Gloss—
1 lb. fancy boxes, cases 36 lbs. 07 3/4
Brantford Cold Water Rice Starch—
1 lb. fancy boxes, cases 28 lbs.... 0 09
Canadian Electric Starch—
40 packages in case..... 3 00
Culinary Starch—Challenge Prep. Corn—
1 lb. pkgs., boxes 40 lbs. 0 05 1/2
No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs. 0 06 1/2

TEAS.
"SALADA" CEYLON.




SALADA CEYLON TEA

Wholesale Retail
Brown Label, 1s and 1/2s 0 20 0 25
Green Label, 1s and 1/2s..... 0 22 0 30
Blue Label, 1s and 1/2s and 1/4s.. 0 30 0 40
Red Label, 1s and 1/2s 0 36 0 50
Gold Label, 1/2s 0 44 0 60

Terms, 30 days net.


RAM LAL'S (lead packages)



RAM LAL'S PURE INDIAN TEA

Cases, each 60 1-lb. 0 35
" " 60 1/2-lb. 0 35
" " 30 1-lb. 0 35
" " 120 1/2-lb. 0 36

"KOLONA"



KOLONA PURE CEYLON TEA BLACK

Ceylon Tea, in 1-lb. and 1/2-lb. lead packets, black or mixed.

Black Label, 1-lb., retail at 25c 0 19
" " 1/2-lb., " " 25c 0 20
Blue Label, retail at 30c..... 0 22
Green Label 40c..... 0 28
Red Label " 50c..... 0 35

Orange Label, retail at 60c. 0 42
Gold Label, " 80c. 0 58
Terms, 3 per cent. off 30 days.

CROWN BRAND.
(Ceylon in lead packages)

Wholesale Retail
Red Label, 1-lb. and 1/2s..... 0 35 0 50
Blue Label, 1-lb. and 1/2s.... 0 28 0 40
Green Label, 1-lb. 0 18 0 25
Green Label, 1/2s..... 0 19 0 25
Japan, 1's. 0 19 0 25

TOBACCO'S
EMPIRE TOBACCO CO.

Foreign—
Royal Oak, 2 x 3, Solace, 8s. 0 58
Something Good, rough and ready, 8 1/2s 0 61
Something Good, rough and ready, 7s 8 1/2s 0 66
Golden Plug, 3 x 6, 3 1/2s..... 0 66
Louise, 3 x 1 1/2, Solace, 16s. 0 61
Domestic Chewing—
Currency, 1 1/4 oz. bars, spaced 9s, (10 to the lb.)..... 0 37
Patriot, 2 x 6, Navy 5s. 0 39
Old Fox, Narrow 12s. 0 44
Silver Buckle, bright 8s. 0 41
Snowshoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.)..... 0 42
Snowshoe, pound bars, spaced 6s. 0 42
Domestic Smoking—
Good Friend, bright 8s..... 0 41

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, Planet 1 60
" " XX 1 40
" " X 1 25
" " Special Globe.. 1 50

Matches—

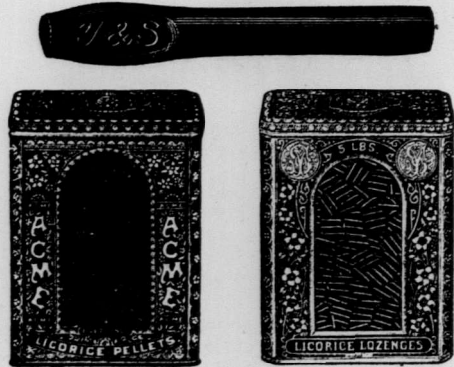
	5-Case	Single
	Lots,	Care
Telegraph	\$3 00	\$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" " No. 2, slide box	2 80	2 90
" " No. 3, capital....	2 75	2 85
Flamers, slide boxes....	2 25	2 35
" " wax stems.....	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross..... \$ 2 00
" " 10 " " 1 10
" " 2 Tiger, " " 5 00
" " 4 " " 2 00

LICORICE..

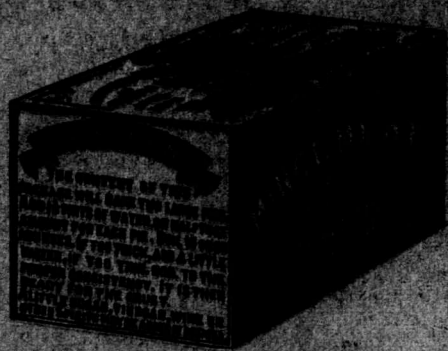


We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In **PLIABLE LICORICE**, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.Y.



How about 24th of May Picnic Lunches?

Wouldn't a Mince Pie made from **Wethey's Condensed Mince Meat** be a welcome addition to any picnic? Better tell your customers about it. They'll thank you for the idea. If your stock is low you know what to do—order at once—don't delay.

J. H. WETHEY

Sole Manufacturer St. Catharines, Ont.

EXTENDED INSURANCE.

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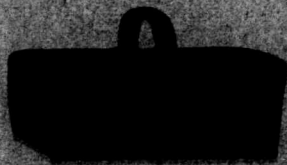
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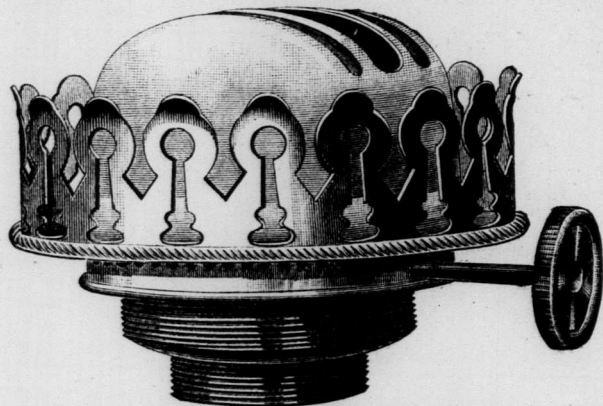
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