

# News Release

# Communiqué

Minister for  
International  
Trade



Ministre du  
Commerce  
extérieur

No. 003

January 10, 1989.

EXPORTERS INVITED TO SEMINARS ON CUSTOMS ASPECTS OF THE  
FREE TRADE AGREEMENT AND THE NEW U.S. TARIFF SCHEDULE

International Trade Minister John C. Crosbie announced today a series of seminars on the Free Trade Agreement which the Department of External Affairs is co-sponsoring with the Canadian Exporters' Association. These seminars are intended to help exporters better understand the changes in the U.S. Customs requirements resulting from the implementation of the Free Trade Agreement and the U.S. adoption of the Harmonized System of Tariff Classification.

"The seminars will provide practical, hands-on information for Canadian exporters to the U.S. market enabling them to take full advantage of the significant opportunities available under Free Trade," Mr. Crosbie stated.

Experts from the U.S. Customs Service, the Department of External Affairs, U.S. Customhouse brokers, Canadian Customs officials and trade lawyers will participate in the sessions.

Among the specific topics to be covered in the seminar are the new rules of origin, and how they will be applied by U.S. Customs, new documentation, record keeping requirements, and how rulings and appeals will be handled. The experts will also address changes resulting from the U.S. adoption of the Harmonized System of Tariff Classification.

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The seminars begin in St. John's, Newfoundland, on January 11, 1989 and are being offered in 11 other major centres from coast to coast (see attachments). They are being held in co-operation with the Provincial Government Trade Departments and the International Trade Centres across Canada.

For information on registration, please contact Anne Berthiaume, Canadian Exporters' Association at (613) 238-8888.

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For more information, contact:  
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Media Relations Coordinator, Customs Seminars  
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SEMINAR LOCATIONS AND DATES

January 11	Hotel Newfoundland St. John's, Newfoundland
January 12	World Trade & Convention Centre Halifax, Nova Scotia
January 13	Hotel Lord Beaverbrook Fredericton, New Brunswick
January 16	Holiday Inn (Downtown Toronto) Toronto, Ontario
January 17	Valhalla Inn Kitchener, Ontario
January 18	Holiday Inn (London City Centre) London, Ontario
January 19	Chateau Laurier Hotel Ottawa, Ontario
January 20	Chateau Champlain Hotel Montreal, Quebec
January 23	Westin Hotel Winnipeg, Manitoba
January 24	Saskatoon Inn Hotel Saskatoon, Saskatchewan
January 25	Calgary Convention Centre Calgary, Alberta
January 26	Hotel Vancouver Vancouver, British Columbia

**PROGRAM**

**CHANGES TO U.S. CUSTOMS - JANUARY 1989  
CROSS CANADA SEMINAR SERIES**

Organized by the Department of External Affairs, the Canadian Exporters' Association (CEA) and the International Trade Centres of Industry, Science & Technology Canada, in cooperation with the U.S. Customs Service, Canadian Customs, Provincial Governments, CEA member U.S. Customhouse Brokers and Fraser and Beatty, Gottlieb.

- 0730 REGISTRATION
- 0830 WELCOME AND INTRODUCTION
- 0840 THE FREE TRADE AGREEMENT AND TARIFF CHANGES
- 0850 THE NEW U.S. TARIFF SCHEDULE - RULINGS
- 0900 THE RULES OF ORIGIN TO QUALIFY FOR FTA
- 1030 U.S. IMPORT DOCUMENTATION
- 1050 ADMINISTRATIVE PROCEDURES
- 1100 RECORD REQUIREMENTS AND LIABILITY/PENALTIES
- 1200 REVIEW OF COMMERCIAL IMPLICATIONS
- 1300 BUFFET LUNCHEON