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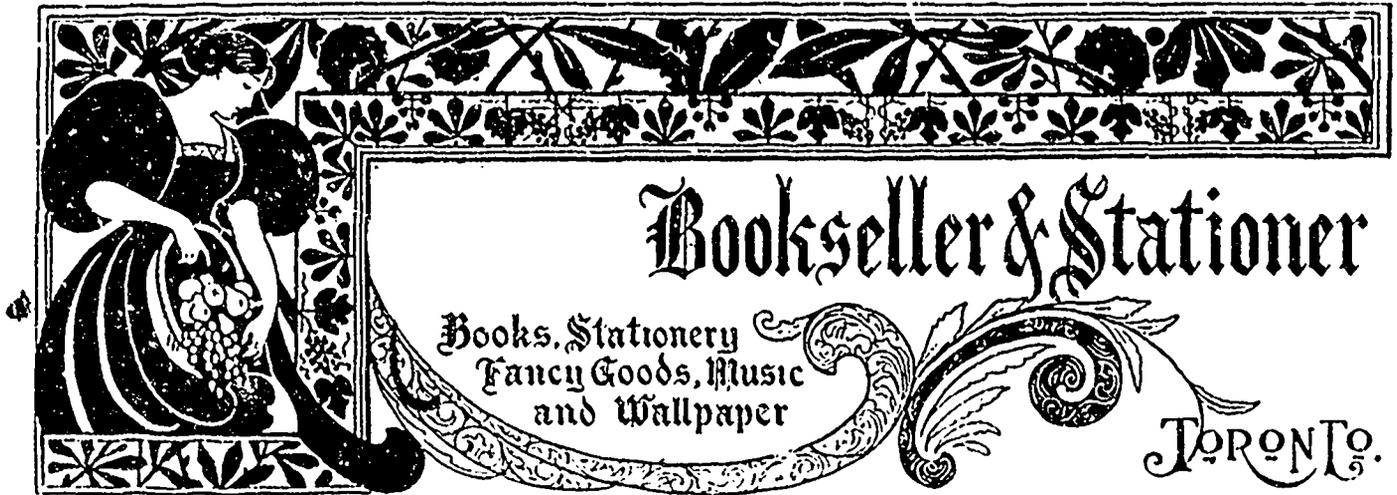
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WHOLESALE STATIONERS

 **TORONTO**



Vol. XVI.

TORONTO, CANADA, JANUARY, 1900.

No. 1.

CURRENT NOTES AND COMMENTS OF INTEREST TO THE TRADE.

1899 A
Good Book
Year.

The past year has undoubtedly been an exceptionally prosperous one for all lines of trade. Publishers are discussing the question as to how much the great increase in the demand for books has been due to improved methods of trade. The general conclusion seems to be that the prevailing prosperity gave the purchasing public a surplus from which to buy books. There may be some truth in the complaint that we are less enthusiastic about books than other communities; but the fact remains that the past year has been more of a book year than for some five years past. At all events, there is some comfort in the reflection that we are not degenerating below our present low level; but rather creeping up. Perhaps this is due to the quickening of the temperance movement. Though the boom has resulted in the publication of a large number of books of poor quality, a better criterion is taken when it is remembered that the leading books have had an unprecedented sale. Some may be disposed to question the propriety of calling "David Harum" one of the best books. It is pretty well under the water mark now. But its sale of over 400,000 copies is a circumstance worthy of note. Such sales are practically unknown in the Old Country. Another thing worthy of remark is that the books which have taken the lead during the

past month have been of American authorship. As an English paper says, American readers seem to have grown suddenly patriotic. It seems as if the year 1900 might fairly be counted upon to be as prosperous as the one that is gone. The war will, no doubt, furnish material for an infinite amount of writing, good, bad and indifferent, and the bookmen may look forward to a most successful season's trade.

The
Canadian
Market.

Good times may be chiefly accountable for improved trade. But there are other factors. The development of the Canadian market in books is due to a number of causes. The issue of copyright editions has given the publishers an interest in pushing the books which has certainly enhanced sales. The fact that several Canadian writers have achieved fame at home and abroad, and that their books are selling well here is another factor in the situation. The standard reached in excellence of the typography, binding and general appearance of Canadian editions is another element making for success. It is significant that the best selling books are either by Canadian authors or are Canadian editions. In the former class we have had Dr. Drummond, Gilbert Parker, Dr. Frechette, Ernest Seton Thompson and others. This year the Frechette book sold largely. It was entirely a Canadian product and most creditable to the publisher. It will be found, we believe, that the cultivation of the Canadian market can be made a

source of real profit to the dealer, especially when a demand springs up for a book produced here, supplies of which can be quickly secured.

As to
Copyright.

An alert bookseller informed us the other day that many of the books on his shelves were American reprints of English authors and might be, as far as he knew, infringements of copyrights. He could, he thought, be put to some inconvenience if copyright were enforced. In our opinion it will be much more safe and comfortable for the retail trade to have copyright on a fixed basis. Hitherto the various trade interests—publishers, importers, retail dealers—have been unable to agree. Lately, we understand, a member of the Dominion Government has been sounding some of those interested in copyright with a view to some action by Parliament in the near future. Whether they can agree or not is another matter.

CANADIAN ALMANAC.

The Canadian Almanac for 1900—the only publication of its class in the Dominion—is one the trade can well afford to encourage. This year (its 53rd) it contains 400 pp. of carefully compiled information about Canada, commerce, politics, legal, official, etc. The historical diary for the year is of particular interest, giving in small space all the principal events of 1899. A unique feature of the new Almanac is a list of titled Canadians, with their ranks and orders. This is the first time that such a list has been compiled, and may be considered as the beginning of a Canadian De Brett. The Canadian Almanac is growing larger and more complete every year, until it is now difficult to see where it could be added to or improved. The price, however, still remains, as in past years, 25 cents.

THE TRADE IN MONTREAL.

Montreal, January 3, 1900.

THE big sales are past, and now there is time to stop and take breath. Without exception, the members of the book trade in Montreal express themselves as well satisfied with the season's doings. That is to say, the sales have been somewhat in advance of last year's. Of course, there is the proverbial grumbler, who, when he goes to heaven, will, within 15 minutes, be complaining that his halo is scratching his neck; but he would not be content if the whole trade were centred in his own store. Uncertainty of weather does not produce the same effect on the Christmas trade in books that it does on some other lines. It had, indeed, the effect of postponing it until very late, but did not really injure the buying.

The two books of the month were, undoubtedly, "Janice Meredith" and "Christmas in French Canada." The former, as had been prognosticated, took, to a large extent, the place of "Richard Carvel," and proved a very fast seller for the holiday trade. The 75c. edition ought to be ready now, and will be in great demand. "Christmas in French Canada," by Louis Frechette, had what might be called an astounding sale. Instance is cited from the fact that The Montreal News Co., though they had taken in what, in their consideration, was a very large order, were compelled to quadruple the same, and even then they were sold out. When it is borne in mind that this book was, to a large extent, an experiment, being written in English by a French-Canadian, such a reception is the more remarkable. "The Habitant," as usual, came up again for Christmas gifts, and the books which have been popular for some time past had a much increased demand. Outside of the six best sellers may be mentioned "The Lewis Carrol Picture Book" (Fisher Unwin); "When Knighthood was in Flower"; "Wild Animals I Have Known," by Ernest Seton Thompson; "David Harum"; "Santa Claus' Partner" (Briggs). "Modern England Before the Reform Bill," by Justin McCarthy; "Life and Letters of Sir John Everett Millais," "Impressions of South Africa," by Bryce, and Goldwin Smith's "United Kingdom." The popular novels were, of course, largely sold in the gilt-top holiday editions.

New publications of The Montreal News Co. are "Red Pottage," by Mary Cholmondely, and "The Orange Girl," by Walter Besant. Another is a work by

Bryce, "Briton and Boer," which, as it states, presents both sides of the much vexed question. "A Bit of Atlantis" is the title of a work lately published by Mr. A. T. Chapman. It is entirely a home product, the author being a well-known lawyer of Montreal, and the artistic work, which is excellent, being done by Messrs. H. Julien and R. G. Matthews, of The Star. Fifty pages of introduction seem a little lengthy for such a book. The price is \$1.25.

The sale of calendars has exceeded all former ones by quite a large margin. The fact is that many people bought for themselves this year calendars which they wished to keep as a memento of the end of the century. This they may presumably do without running the risk of scurrilous attacks at the hands of controversialists, for 1900 will last till the end of the century anyway. Whatever the reason, the case is that only a small proportion of these calendars were left over to be disposed of at half price. The Montreal Book Room deserve to be mentioned especially in connection with the calendars and Christmas cards. They do a large business in the country districts, and this branch of their trade is important to them. The calendars sought were, for the most part, those of medium price, i.e., 50c., 75c., and \$1. Quite a number were sold as high as \$3 and \$4, but most of the bookstores did not keep a large assortment of the expensive lines. The fancy calendars took like wildfire.

There is hardly a single copy of any of the Christmas supplements to periodicals left in the city. In more than one store the only one left was that of The Paris Figaro. This is possibly not the fault of the supplement itself, for it is attractive and striking. But things French are not the most taking just now, and the Figaro has made a name for itself as not merely French, but decidedly anti-British. The extraordinary interest evinced in the Christmas supplements to British papers is somewhat hard to account for, because there has not been a proportionate degree of improvement in the articles themselves to warrant such demand. Neither were they particularly of a military character. The explanation seems to be that the war has directed public attention to Imperial matters, and communication of all kinds has been quickened between Britain and her colonies. The rush for one and all of the Christmas supplements was unprecedented.

Mr. Renouf secured some special sets of Scott. A. & C. Black, the publishers, issued in the Dryburgh edition only 300 copies. This statement is made over their autograph. Of these Mr. Renouf bought ten, and during the Christmas trade sold seven of them. The edition is an exceed-

ingly fine one, and the woodcut illustrations were made specially for it.

NOTES.

The Canadian edition of Pearson's Magazine has proved a success.

Mr. Brophy, of The Montreal News Co., has arranged for an authorized edition of "Le Chien d'Or." The contract is closed, though the same will not come into effect for some months.

The trade will regret to hear of the death of Rev. James Tate, the author of "Christianity Without Conscience."

"The Sky Pilot" would have sold much better if it had been mentioned on the posters and announcements generally that it was by the author of "Black Rock."

Interest in South Africa is taking a more intelligent form, and books are more in demand. Closer connection with that colony may be expected in future both in mercantile and literary lines.

The William Drysdale Co. report very satisfactory trade during December, better than for some years past.

"The Twentieth Century New Testament," published by Briggs, is out in Vol. 1. This is a tentative edition, comprising the Gospels and Acts, with Mark put first, as being first written. The second volume will not be out until Spring.

The statement of the bookmen is that they are waiting for books. Very few new ones are on the market just now. In another month there will be plenty.

School changes will bring the usual demand for text books in the course of a week or two.

Goldwin Smith's "United Kingdom" was found a little heavy. Less expensive works were preferred. J.S.M.

The man who first conceived the idea of putting an eraser on the end of a lead pencil—just where it would always be ready for use instantly, died only six weeks ago, and, while he was the inventor of many more pretentious things, none were more profitable than the eraser notion. This has withstood the test of time without any great improvement being suggested, but recently a patent has been granted to Joseph D. Strassart, of Portland, Oregon, for a device in which is combined a pencil sharpener with the eraser. The affair is extremely simple, being stamped out of a thin sheet of metal in two pieces. The cutting blade forms one of these pieces, and the cap, which supports the rubber, and also holds the knife, is the other. In construction this is so simple that the inventor claims that it can be put on any pencil of the regulation thickness without materially increasing the cost. — Stationery Trades Journal.

BOOKS AND PERIODICALS.

CANADIAN BOOKS AND WRITERS.

TWO books of a widely different nature, but both of unusual interest to Canadians are being published this month by The Copp, Clark Co., Limited. One is a historical review by Sir John G. Bourinot, K.C.M.G., entitled "Builders of Nova Scotia," with an appendix containing copies of rare documents relating to the early days of the Province. The book is of royal octavo size, handsomely bound in cloth with a special design by the Canadian artist, J. W. L. Forster, A.R.C.A., and contains somewhat more than 50 capital illustrations and portraits. Sir John Bourinot's ability as a historian is well known throughout the Dominion, while the purport of his present work is best given in the closing words of the author's preface:

In conclusion I shall only say that I have had no other desire, in the preparation of this monograph, which comprises in as small a compass as possible the results of the studies and investigations of years, than to recall the names and services of men who did good work for their country in the most critical periods of its history. Many of these men are now almost forgotten, but it is my hope that the youth of Nova Scotia will be inspired even by so imperfect a sketch as this to revive their memories and do them some justice even at this late date. I should also like to think that some readers in the other Provinces of the Dominion will be induced to take an interest in the record of the makers of a Province, of whose history and eminent men of ante-federation days Canadians outside of Nova Scotia and New Brunswick have still relatively little knowledge. Canada can never be a nation until the peoples, who live either by the sea, or in the valley of the St. Lawrence, or by the great lakes, or on the western prairies, or on the Pacific slope, take a common interest and pride in each others' history and in the achievements of the men who reflect lustre on the respective Provinces that make up the federation to the north of the ambitious American Republic.

The price of the work is \$1.50.

The other is a volume of "Practical Studies in the History and Biography of the Old Testament," by George Hague, for many years general manager of the Merchants Bank of Canada, with a preface by Dean Carmichael. This important book is the expression of the life-long study and experience of the author, who, from his wide business experience and knowledge of men and things, has been enabled to throw new light upon the history and biography of the Old Testament in a way most valuable to every student of the Bible, and particularly to Bible class teachers. The high commendation which Mr. Hague has received

from many prominent Anglican clergyman and his own prominence as a layman and a man of business, assure a very large sale to this book not only among members of the Anglican Church but among all intelligent Bible students.

A new book, entitled "3 800 Miles Across Canada," has been written by J. W. C. Haldane, C. E., of Liverpool, England. It is a volume of travel through the Dominion by an observant Englishman and is copiously



"JANICE,"
The Lovely Heroine in "Janice Meredith."

illustrated by photographs. It is published at \$1.25 by Simpkin, Marshall & Co., London.

A. M. Belding, of The St. John Sun, has published a pretty and tasteful pamphlet entitled "A Transvaal Souvenir." It is exceedingly attractive, the letter press in prose and poetry being most creditable, and the cuts, throughout, above the ordinary. In the inside of the covers are names of the members of the New Brunswick contingent. This pamphlet sells for 10c.

The series of letters on the Doukhobor settlements in the Canadian Northwest, written by "Lally Bernard" (Mrs. Fitzgibbon) and published in The Toronto Globe, have been reprinted in pamphlet form, with a map and two illustrations of Doukhobor types. Those who make a collection of Canadian material, economic, historical and political, will be glad to add

this treatise of Mrs. Fitzgibbon, which can be had of Wm. Briggs.

Since the announcement of its coming issue, William Briggs reports receiving numerous orders for Dr. Bryce's work on The Hudson's Bay Company. The publisher expects to have it on the market before March. No man living has had better opportunity for gathering material for a reliable, comprehensive, realistic history of this great company. A residence of 30 years in the Northwest, familiar intercourse during those years with the officers, visits to outlying posts—all these have given an intimate knowledge of the conditions of life and the operations of the traders, and when joined to studious research of the records, to which every aid was given by the company's leading officials, and to a natural aptitude for historical writing, they give promise of a masterly work.

Mr. Walter A. Ratcliffe, the blind poet, whose "Morning Songs in the Night," has many appreciative readers, recently took up his residence in Port Hope, where he will employ himself in basket-making—an occupation learned in The Brantford Institute. Basket-weaving will be varied occasionally by the weaving of fancies into verse. We hope Mr. Ratcliffe will be able to maintain himself in comfort.

THE COPP, CLARK CO.'S of best selling books on BOOKS.

As will be seen from the list another page, "Janice Meredith" and "Richard Carvel" are the most popular books in America. And as that popularity is undoubtedly founded on real merit, and no other star has yet appeared above the horizon which is at all likely to eclipse them, it is probable that they will hold their place for some time to come. But how do those who cry out that the historical novel has had its day explain the success of these two distinctly historical romances? Or is theirs a false alarm? The secret of the success and failure of this class of fiction is well brought out in a review of "Janice Meredith" which recently appeared in The Atlanta Constitution:

The poles are not more widely sundered than are the two types of historical novels; the one for the writing of which the author has "read up," the other written because the author's mind has reached the saturation point. The one is a manufacture, the other is a precipitation. In the one, we are introduced into the valley of dry bones, in the other, they have been clothed with flesh, and breathe and move before us. In the one, the insistence is upon the speech, the customs, the ideas, that differentiate the past from the present; in the other, upon the thread of common human nature running through all times and peoples. From the one the reader is remote and alien, in the other he

BOOKS AND PERIODICALS.—Continued.

ancestors have become his contemporaries. No one familiar with the trend of Mr. Ford's studies and the quality of his work will need to be told to which class "Janice Meredith" belongs.

The book which is probably creating the greatest sensation in England at the present time is a novel by Mary Cholmondeley, author of "The Danvers Jewels," entitled "Red Pottage," and published in Canada by The Copp, Clark Co., Limited, at \$1 for cloth and 75c. for paper. Richard Henry Stoddard, in his review in *The New York Mail and Express*, says of it: "It has induced London to draw a comparison between its author and George Eliot, and unquestionably nothing so good, so perfectly finished, has come from an English pen since her busy hand was laid to rest." *The Evening Post* (New York) stated recently that it was reported to be "selling at the rate of 1,000 copies a day" in London.

Another English novel of considerable importance which is being published this month by The Copp, Clark Co., Limited, is "Parson Kelly," written in collaboration by A. E. W. Mason, author of "The Courtship of Morrice Buckler," and Andrew Lang. "Parson Kelly" is a variation on the old delightful theme. Mr. Lang has brought to the composition of this novel so much historical lore, so much insight into the Jacobite comedy, so much sympathy for the actors in it, both major and obscure, that the book is alive with true romance. The Prince scarcely appears, yet the air of the plot and counterplot, of brave deeds and shabby intrigue in which he and his house are enveloped, breathes from every page. The acute and rollicking parson, with his coterie of friends, his love of adventure, his chivalry, is the most entertaining of intriguers. The easy flow of the narrative, the ingenious development of the plot, we must credit, probably, to Mr. Mason. Indeed, in this case collaboration has been unusually happy, and historical knowledge and imaginative power are in "Parson Kelly" blended into a remarkably compact and plausible unit. The publishers' price is \$1 for cloth and 75c. for paper.

Mr. Wm. McLellan's new book "In Old France and New," though it appears rather late for the Christmas trade, will, no doubt, have a large sale among Canadian readers.

The Copp, Clark Co., Limited, are also issuing this month paper editions to retail at 75c. of four of their new novels of which there was previously only the cloth edition. They are: "Janice Meredith," by Paul Leicester Ford; "Signors of the Night," by Max Pemberton; "The Lost Heir," by G. A. Henty, and "The Red Rat's Daughter," by Guy Boothby.

There has been a large sale in the titles for "The United Kingdom," by Prof. Goldwin Smith, and dealers need have no doubt that, while a \$4 book does not move as rapidly as a popular novel, readers can be got for this work for many years to come. In the domain of history Prof. Goldwin Smith ranks in the first class. His present work is well adapted for popular reading. It compresses into two volumes the whole political history of England from the earliest times down to recent years. It is written with that finished brevity of style which is one of the chief charms of Prof. Smith's literary labors, and on every page are the marks of thorough scholarship, wide reading, and impartial judgment. We expect to see it placed at once on the curricula of all Canadian universities, while every educated man will insist on having the book if it is properly brought to his attention. Even in the rural districts there will be found teachers, lawyers, clergymen and doctors, who will want to know what the book treats of before purchasing it. For the benefit of those it may be pointed out that the possession of the book enables one to dispense with many works of reference and histories of separate periods. Marginal dates keep the reader in touch with the exact year, and the narrative form — a chapter to each monarch — imparts clearness and method to the treatment of so vast a subject. The publication of such a work in Canada is a literary event which should not be lost sight of.

MORANG & CO.'S BOOKS. Among the most important works announced for some time is "The Life and Letters of Sir John Everett Millais," with 319 illustrations; two volumes; cloth, 8vo., decorated, \$9. The verdict of everyone who has looked at this book is that it is one of the most interesting that has ever been presented to the public. Compiled by the son of Sir John Millais, who has had the advantage of a mass of correspondence and other material which has enabled him to produce a book of great miscellaneousness, and which may be said to contain some interest on every page. The book is, in the first place, a detailed memoir of Millais from his astonishingly clever childhood until his death. But, besides this, it may be said to be, in a measure, a history of British art during the period covered. In addition to this, Millais' life was in touch with so many people of interest, men and women whose fame is world-wide, that it would be impossible to write his biography without bringing in a large number of personal allusions such as everybody likes to read. The illustration of the work is most lavish and attractive. Here we see not only

reproductions of the artist's well-known pictures, but many less known to the public. The history of Millais' connection with the Pre-Raphaelites and the various influences that moulded his career will be read with appreciation by all intelligent readers.

Another work just issued by Morang & Co. is entitled "Lessons in Skating," with suggestions concerning hockey, by George A. Meagher. This is sure to be eagerly inquired for by those interested in a truly national sport, especially as the author has been champion figure skater of the world since 1891. The work enjoys the distinction of being introduced by an interesting preface from the pen of the Right Hon. Earl of Derby, and is dedicated to the Countess of Minto by the author, who considers her ladyship the most graceful lady skater in the world. The book retails in cloth at 75c. Very numerous illustrations and diagrams enable the writer to make his meaning perfectly clear, and the evolutions described will, no doubt, form the theme of conversation in many rinks throughout the country during the present season.

The theological work by Professor Wm. Clark, entitled "The Paraclete," a series of treatises on the Spirit and work of the Holy Spirit, has been well received by that section of the public for which it is intended, and it has been the theme of conversation in many circles. The fact that the discourses here printed formed the subject matter of the Slocum lectures for 1899, recently delivered by Professor Clark at the Ann Arbor University, shows the estimation in which the writer is held, both as a theologian and a lecturer. The work is neatly bound in cloth, and retails at \$1.25.

The first edition of Frechette's "Christmas in French Canada" was received with such warm esteem by the public that a new edition is now on the press. In this work Morang & Co. had the opportunity of showing what is possible in Toronto in the way of books, and the typography and illustrations certainly take very high place in comparison with this kind of work done anywhere. The book retails at \$2, and has had a very rapid sale both here and in the United States. The illustrations by F. S. Coburn attain a high mark of excellence. He appears to be one of the artists who are capable of following out the ideas of the author in an intimate and intelligent manner.

A word should also be said about the encouraging way in which the calendar of the Toronto Art League, issued by Morang & Co., was this year taken up by the public. It was decidedly the best of its kind pro-

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BOOKS AND PERIODICALS—Continued.

dured, and its thorough Canadian qualities were everywhere highly appreciated.

In the list of the Gage books there are several which are most important. The announcement of a Canadian edition of Felix Gras's "The White Terror" will prove of interest to the many readers of historical romance. This book lately published in the United States at \$1.50, is already receiving the appreciation due to merit. M. Gras paints with singular vividness the strange conditions offered in the Midi after the more familiar events of the French Revolution in Paris, and forms a romance extraordinary in its sympathetic quality and dramatic power which throbs with life and holds the reader tense with suspended interest. The enthusiastic reception given to M. Gras's "Reds of the Midi" and "The Terror" indicates the welcome awaiting his new romance. The above enterprising publishers are issuing this volume in paper at 75c. and in cloth at \$1.25. The cloth edition is handsomely bound and decorated and is said to be in every respect equal to the American edition at \$1.50.

"Terence," by Mrs. Croker, issued late in December, turns out to be one of the most delightful of this writer's novels. As previously outlined, it relates how an English heiress of retiring disposition, but independent character, goes to an Irish fishing resort. The coachman, Terence, is the scion of an old family. In helping her silly half-sister, a married woman, out of the scrapes into which heedless flirtation involves her, the heroine is thrown into friendly relations with Terence. They become attached to one another, and, after undergoing some tribulations, are united. The types of Irish character are delightful and the book is humorous without being frivolous. It is a man's, as well as a woman's book.

A second edition of Dr. Algie's clever novel "Houses of Glass" has been called for. This is a novel that will sell a long while. Its merits, once appreciated, mean a long life for the book. It is emphatically a work for the man rather than woman reader.

The English critics consider "The Crown of Life" a much weightier production than Gissing's previous novels. At the same time it is just as readable as any of them.

In "The Vizier of the Two-Horned Alexander" we cannot help thinking that, although the book is entertainingly humorous, Mr. Stockton expects to be taken with a degree of seriousness. He has put some time and study on the periods of history he deals with and the eminent men

of the past whom he introduces. One's curiosity is aroused by the supposed career of a man who has lived for several thousand years.

The passing traveler who has dropped into a bookstore to get something to read and has not yet perused "A Lunatic at Large" will simply snap at it. It is funny in the extreme and the rapid action keeps the reader in a perpetual state of excitement. The comic situations created by the vagrant humor of the "Lunatic," with the German baron in his train, have been equalled by very few writers of fiction.

WM. BRIGGS Mr. D. B. Read's "The NEW BOOKS. Lieutenant-Governors of Upper Canada and Ontario (1792-1899)," makes its appearance with the new year, and is in every respect a creditable volume. The publisher certainly has done his part with excellent taste. The paper is of good quality, the presswork, both of text and of the portraits, could not be better, and the binding in corded cloth of silk finish is very handsome. The Ontario coat-of arms in gold appears appropriately beneath the title on the cover.

Nothing, however, will more delight the possessor of the book than the magnificent series of 22 half-tone portraits, executed for the work by Mr. J. E. Laughlin. The originals from which Mr. McLaughlin worked were obtained from the fine collection of Mr. Alfred Sandham and from the portraits in Government House. For each of these Mr. Sandham was able to provide a facsimile of the Governor's autograph. One or two of the portraits given in the book are published for the first time. Mr. Read has done his work well. The book will probably be the most popular of his admirable series of volumes, biographical and historical. It is gratifying to know that orders for more than 400 copies of this work were in the publisher's hands awaiting its issue. The price is \$2 in cloth and \$3.25 in half morocco.

Egerton R. Young, the well-known missionary author, has followed up his "Three Boys in the Wild North Land" by another volume entitled "Winter Adventures of Three Boys in the Great Lone Land," full of exciting adventure, and splendidly illustrated by J. E. Laughlin, of this city. The book has the imprint of Hunt & Eaton, of New York, and is handled in Canada by William Briggs. Mr. Young's books have had a sale far exceeding 100,000 copies. He is better known to English and American boys and girls than any other Canadian writer.

Inquiries are constantly being made as to when Dr. Rand's "Treasury of Canadian Verse" will be issued. The delay has been

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By D. B. READ, Q. C.

With 22 Splendid Full-Page Autograph Portraits by J. E. Laughlin.

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"A readable book from every point of view. . . not a dull page from cover to cover. . . a book for the people, full of inspiration for young and old alike."—Orillia Times.

"Dr. Grant has performed his task with judgment and discretion. . . The work is well done, and we venture to predict, will be more widely read than any other Canadian book issued from the press in 1899."—Dominion Presbyterian.

Pioneer Life in Zorra

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With Introduction by Hon. G. W. Ross, LL.D.

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POEMS: Old and New

By FREDERICK GEORGE SCOTT.

Cloth, gilt top, \$1.00.

Half Calf, gilt edges, \$2.00.

"This new volume of Mr. Scott's is an important addition to the literature of Canadian poetry. It will be appreciated not the less because the author has included in it many of the best of his previously published poems. The pretty blue and white covers, and the sumptuous half-calf binding make a fitting setting to Mr. Scott's splendid verse.

Lyrical Echoes

Poems by KATHERINE A. CLARKE.

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:: BY ::

FELIX GRAS

author of

"The Reds of the Midi"

A ROMANCE

IN

"The White Terror."

M. Gras paints with singular vividness the strange conditions offered in the Midi after the more familiar events of the French Revolution in Paris. He shows the alternating triumphs and reverses of the Whites and Reds, and the lengthening of the shadow cast by Napoleon, a romance extraordinary in its sympathetic quality and dramatic power, which throbs with life and holds the reader tense with suspended interest. The enthusiastic reception given to M. Gras' "Reds of the Midi" indicates the welcome awaiting his new romance.

Paper, 75c.; Cloth, \$1.25.

Terence. By Mrs. B. M. Croker.

"A spirited story of a dashing Irish lover."—Vanity Fair.
"Terence is delightful."—Mercury.
"The book is so fresh, the dialogue so witty and amusing, that it is impossible to lay down the story without finishing it."—Daily Mail.

Paper, 50c. - - - Cloth, \$1.00.

The Vizier of the Two-Horned
Alexander. By Frank R. Stockton.

"Half-fanciful, half-humorous, and wholly pleasing."—Globe.
"A story as fresh and as daringly original as anything the humorous author of 'Rudder Grange' has yet given to the public."—Herald.

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The Crown of Life. By George Gissing.

"This is by all odds the best book Mr. Gissing has yet produced."—Mail and Empire.
"In situation and in character the book maintains throughout a steady excellence and unflagging interest."—Toronto Globe.

Paper, 50c. - - - Cloth, \$1.00.

Houses of Glass. (Second Edition.)

By Wallace Lloyd (Dr. James Algie.)

"The book is an interesting study of human life."—Boston Ideas.
"A book of interest and importance to Canadian readers of fiction."—Toronto Globe.

Paper, 50c. - - - Cloth, \$1.00.

The Lunatic at Large. (Fourth Edition.)

By J. Storer Clouston.

"A notable contribution to the gaiety of the nations."—Toronto Globe.
"One of the best bits of bright reading of the year."—Toronto Globe.
"The most mirth-provoking book that has appeared in many a day."—Toronto Globe.

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OUR travellers who are about to start on their Spring trips are showing one of the largest lines of **SPORTING GOODS** ever offered to the trade. We enjoyed an excellent trade in this line last season, and, as we anticipate as great, or even greater demand this Spring, we have placed orders for very large quantities with the manufacturers of the standard lines, and thus are enabled to quote prices which will certainly interest you.



Besides the large range of Sporting Goods, our travellers carry a complete assortment of—

Summer Notions, Hammocks, Shell Souvenir Goods, Fancy Novelties, Fancy Japanese China, etc., etc.

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✿ ✿ Write for Spring Catalogue. ✿ ✿

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The COPP, CLARK COMPANY, Limited

Manufacturing Stationers

TORONTO

FANCY GOODS AND STATIONERY *Continued.*
loss that may arise being usually charged to advertising account.' The advance, they say, is also certain to come on the general line very soon.

Nerlich & Co., Toronto, are in excellent condition for the Spring and Summer sporting goods trade. They carry a full stock of Spalding baseballs, bats, catching mitts and gloves, masks and sundries, and other standard lines, as well as specially made cheaper lines. They have also a complete stock of tennis, football, and croquet sup-



Nerlich & Co.

plies, as well as a large range of skipping ropes, rubber balls, tops, marbles, toy garden tools and other games and toys for children's Summer play. They are already finding a good trade in hammocks, of which they have a full stock of the standard makes, including Palmer's, in very handsome colors and designs.

As the markets for the raw materials from which sporting goods are made, principally wood, rubber, cotton and leather, are considerably higher than a year ago, and as these goods can still be had at last year's prices, it would be good policy on

the part of retailers to place orders early as possible. Nerlich & Co.'s travelers are now out with their samples for Spring orders.

In addition to sporting goods, Nerlich & Co. carry a full line of Japanese glassware and chinaware, including a fine line of novelties in various styles of shape and design, many of which are bound to be received with great favor in this country.

This is an age of progress, and especially is it to be noted in the perfection to which bookselling and stationery goods are brought nowadays. Marching with the times, The Barber & Ellis Co. are particularly happy in dealing with this all important matter. Their programme and wedding goods, also their society stationery, are proverbially up-to-date, being quite as

stylish as the highest grade of imported goods; yet, of course, being home-manufactured, they can be sold at a much lower figure. The newest and most taking lines shown by this old reliable firm are "Portia," "Plashwater," "French Crepon," "Nebula Bue," "Regal" and the season's record-breaker as a splendid seller, their original "English Wedgewood."

In merchandise and mailing envelopes, simplicity should be the order of the day. It certainly is in the unrivalled "Perfection" clasp mailing envelope of The Barber & Ellis Co. These envelopes have an immense sale in the Spring and Fall, when catalogues and samples are most in demand.

In the matter of mercantile stationery, The Barber & Ellis Co. keep steadily to the front, their famous goods in "bond" papers being invariably in demand by the largest and most influential concerns in the Dominion.

New stationery in nice wrappers is being shown by The Copp, Clark Co., Limited, this month. Three sizes are shown of Gladstone note, a rough vellum wove, and the same sizes of Royal Emblem, vellum laid. The price is \$1.25 per ream. In pocket diaries a line is made up this year in celluloid, in colors, which is a nice novelty, and can be had in the combined diary and memo. book. The sale of diaries and memo. books is the largest on record, and a complete line is still kept for those who want them.

In the same warehouse are to be found the stocks of rubber balls, colored and grey, sporting goods, etc., required for the coming season. A new score book, which retails at 25c., is one of the most seasonable novelties now in. It can be used for any counting game, being made of detachable sheets, and put up in neat portfolio style decorated with a full hand of aces.

A line of exceedingly stylish playing cards has made its appearance—the names being Moon Fairy, Rookwood, Indian, Spinning Wheel, Diana, Good Night. They are very swell backs and in rich colors.

Warwick Bros. & Rutter are showing a new series of red leather memorandum books called the "Cabinet," and claimed to be in neatness, style and quality the best in the market. There are 20 styles, oblong and upright, ruled faint only, faint and red. They are all either indexed or plain, all gilt edged, and the feature is the price: retailing from 10 to 25c.

Among new novelties which this firm are handling this month may be mentioned: A new fountain pen for 10c.; Faber's colored lead pencils, the demand for which has sprung up again; a new blackboard brush, of imported felt, retailing for 25c., and a 5c. penholder, bright finish, in four solid colors, one dozen in a box.

An encyclopædia which is being sold in Canada just now has, as an additional attraction, a set of oak shelves to hold the volumes. In selling sets, the idea of neat shelves to go with them is capable of development.



Nerlich & Co.

**FEBRUARY
FOURTEENTH IS.....**

**St. Valentine's
Day.....**

Order your stock at once, so that we may be able to fill every line satisfactorily.

Dutton's High-Class Valentines and Novelties

are the most beautiful creations that modern art and science can produce. They are designed by the best artists, delicately tinted, and are made in fancy shapes—heart, folding, mechanical figures, drop strings, deeds, etc.

Prices, 1, 1½, 3, 4, 6, 7½, 9, 12, 16, and 20 cents each.

McLaughlin's Lace Valentines

New designs and shapes. The coloring and lithographing are of the best, the coloring delicate and harmonious. They are very artistic.

Prices, 8c., 15c., 20c., 35c., 70c., 90c., \$1.20, \$1.50, \$2.10, \$3.00 and \$4.50 per doz.

McLaughlin's Comic Valentines

Hit-Em-Hards. Size, 9x15 inches. 80 cents per gross.
Traces Sharp Darts, New and Improved Portraits, Comics, and New and Improved
Traces. 35 cents per gross.

SEND FOR CIRCULAR.

THE COPP, CLARK COMPANY, Limited,

9 Front St. West, TORONTO.

PROHIBITED PUBLICATIONS.

THE Department of Customs announces that the following list of prohibited publications comes under the provisions of section 6 and item 636 of the Customs Tariff, 1897, respecting the importation of prohibited goods, viz.: American Cottage Home, American Household Journal, American Fireside and Farm, American Homestead, Agents' Guide, American Farmer, American Agent, Agents' Herald, American Nation, Advance, Breeze, Chicago Despatch, or The Chicago Democrat, The Climax, Chicago Mascot, Cheerful Moments, Cupid's Columns, Detroit Sunday-Sunday Sun, Detroit Sunday World, Fox's Weekly, Gil Blas (illustrated), Household Companion, The Home, The Hearthstone, Home Circle, Home and Fireside, Hours at Home, House and Home, Illustrated Monthly Fireside Gem, Illustrated New York News, Illustrated Companion, Illustrated Record, London Illustrated Standard, Krums of Kumfort, La Vie Parisienne, Mercury, or The Sunday Telegraph-Mercury, Merry Maker, Music and Drama, Metropolitan and Rural Home, Modern Stories, Our Country Home, People's Journal, Public Herald, Police Gazette, Police News, Rambler, Social Visitor Magazine, The Standard, Treasury Home, Truth Seeker, Vanity Fair, Welcome Friend, Welcome Visitor, Youth and Home, The Yank, or the Columbia, Young America.

Most of these publications are published at New York, Boston, Chicago or Jersey City.

TRADE NEWS.

A. H. MELLISH & CO. are removing from their store in the Kerby House, Brantford, across the street to the Malcolm store, which will make a good stand for a book and stationery business.

C. F. Colwell, of Wallaceburg, Ont., has opened a branch book and fancy goods store at Port Lambton.

The Victoria Book & Stationery Co., Victoria, has been succeeded by the Victoria Book & Stationery Co., Limited.

R. V. S. Saunders, bookseller and stationer, of East London, has gone to Arizona, where he will engage in the mining business.

Mrs. M. J. Taylor, Bridgewater, N.S., has moved into the nice new store which replaces the one burned. Plate glass lights the store by day and electricity does duty by night. The decorations are in white and gold, and the counters are very pretty with tops of cypress in one piece, 30 inches wide. There is ample shelving, and a set of shelves opposite the counter are fitted with sliding doors to prevent the accumulation of dust.

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INTEREST TABLES at 6 and 7 per cent. per annum, on the basis of 365 days to the year, at one, two, three and four months, including the days of grace. For use in Discounting and Renewing Promissory Notes. By Charles M. C. Hughes, of the Bank of Montreal, author of "Hughes' Interest Tables and Book of Days combined," "Savings Bank Interest Card," etc. Printed on good paper and mounted on strong boards, folded, bound in leather and cloth.

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NEW BRITISH BOOKS.

LONDON, December, 27.

THERE has been a brisk Christmas trade, but the war has, to some extent, interfered with book sales, especially novels. There is, however, a large demand for books about Africa, and Fitzpatrick's "Transvaal From Within" has had an enormous sale, and tops the list.

With January will go into force the new attempt to diminish the discount system in retail sales. It is really an increase in the number of "net" books. The plan agreed upon is this: Every bookseller will be expected to sell a net book at the publishing price not a penny less. Should this rule be infringed anywhere, the local branch of the Booksellers' Association is to report to headquarters. Next the matter will be placed before the Publishers' Association, which holds the final power. Inquiry will be made by the Publishers' Association into the complaint, and if there has been a breach of the rule the offender will be visited in this manner: All the publishers will stop his supply of net books, unless, indeed, he chooses to pay full price for them he will lose all discount advantages.

The following are some new books, not fiction, which promise to sell well at home and abroad:

- Memour of the Duchess of Feck. 2 vols., 32s. Murray
- History of Lord Lytton's Indian Administration. 18s. Longmans
- Reconquest of the Soudan (Churchill) 2 vols., 30s. Longmans
- "South African Recollections," 7s. 6d. Longmans
- "My Autobiography" (Robert Buchanan), Redway
- "Life of Wellington" (Maxwell) 2 vols., 36s. Low, Marston
- "Franco-German War" (Maurice) 21s. Swan
- "History of South Africa to the Jameson Raid," 5s. Crowde
- "Gulf of Great Britain," 3s. 6d. Clarke
- "British Empire Dictionary," 3s. 6d. Newnes
- "Transvaal Under the Queen," 4 to 6s. Sands
- "Imperial Russian Navy," 50s. net. Tlacker
- "Transvaal and the Boers," 10s. 6d. Chapman
- "Expansion of the British Empire," 4s. Clay
- "Colonization of Africa by Alien Races" (Sir H. Johnston) 6s. Clay
- "Story of South Africa" (Worsfold), 1s. 6d. Marshall

Mr. Harold Gorst, son of Sir John Gorst, M.P., has now finished the monograph on Lord Beaconsfield, which he is contributing to the "Victorian Era" series. It should appear early in the new year. The book is a close study of Beaconsfield as a personality and as a strenuous figure in English history. Another volume shortly to be issued in the series deals with Ireland during the Queen's reign. The writer is an Oxford man, Mr. J. A. R. Marriott. A third volume which

might be mentioned is by Mr. R. P. Karkaria, and is on Indian life and thought since the Mutiny.

Lord Rosebery's article on Sir Robert Peel in the first number of The Anglo-Saxon Review having attracted attention is to be issued by Messrs. Cassell as a self-contained volume. In a speech at Perth, Lord Rosebery alluded to the fresh instalment of the Peel memoirs, which had just then been published. The essay was a later result of his study of the memoirs.

A short life of Grant Allen is going to be written by Edward Clodd. Grant Allen was the briefest of correspondents, and it is doubtful if many letters by him will be available.

The issue of new novels closed as the Christmas season approached, but new fiction galore is promised for the Spring. Among the books on the way are: "In the New Promised Land," by the author of "Quo Vadis," a volume of short tales, by Annie Swan, "The Lady from Nowhere," by Fergus Hume.

WALL PAPER AND DECORATIONS.

THE National Wall Paper Company of the United States declared a quarterly dividend of 2 per cent. on the debenture stock, payable January 2.

Oscar Reyneke, a wall paper manufacturer of Paris, France, who has lately been visiting the United States, says that the wall paper manufacturers of France are working up a lucrative business in the United States, despite the fact that trusts exist and that the tariff on wall paper is 25 per cent.

Colin McArthur & Co., Montreal, now that all their building operations have been completed, are looking forward to a very busy season's trade. They are at present engaged in shipping orders, and report that, so far, orders are ahead of last year. With new appurtenances and increased accommodation, they are in a position to meet their customers' needs in a more systematic and satisfactory manner than heretofore. They are sending out, this month, a sample-book of the various shades of ingrain paper carried in stock, and also electrotypes of six beautiful friezes made to match the different colors. Each cut of frieze states the width—9, 18 or 21 inches—and gives a list of the shades which the border is colored to match. All of the borders have specially matched ceilings, and, in every case, the combinations will be found suitable for fine decoration. Ingrains will, it is said, be more in demand even than last season, and the trade are advised to stock some of these goods.

MULTUM IN PARVO.

The Watson, Foster Co., Limited, wall paper manufacturers, of Montreal, have issued a handy sample book of ingrains. Although small, it is very complete, and so arranged that it is a sample-book and price list combined. It contains 19 selected shades of ingrains, and on the back of each shade are printed the numbers of the ceilings and friezes to match the ingrain hangings. Together with the price, at the back of this sample-book, are half-tone illustrations of the ceilings and friezes.

The Watson, Foster Co., Limited, seem never to tire of originating some handy method to assist the retail dealer in wall paper to push and increase his business. In this respect, we think no firm on the continent have done more, and we are sure that this little sample-book and price list, which can be carried in the pocket, will be a great help to the up to date dealer and assist him very much, not only in taking orders from customers who cannot visit his store, but also in making a selection for his own stock.

All dealers should have one or more of these books, and, although The Watson, Foster Co., Limited, have issued a very large number, still someone may have been overlooked, and any dealer who has not received one should write to the company for it.

AN OLD-TIMER DEAD.

One of Toronto's early business men, Magnus Shewan, is dead. Deceased was born in Dunrosness, Shetland, May 4, 1816. When a lad, he engaged in the trade of fisherman with his father. When 16 he began sailing on a schooner. To America he came in 1841, settling in Toronto. He sailed the lakes for four years, and took charge of the old steamer Transit, running between Toronto and Niagara. In 1855 Mr. Shewan opened a bookstore in the eastern branch of the old market on King street. It was burned down. When rebuilt, his cousin entered into partnership with him, and they did business in what was called the Arcade Bookstore, working up an extensive trade. Deceased was the first bookseller in Canada to sell newspapers outside of the office. He sold The Globe, The Patriot, and The News of the Week. In 1866 the cousins dissolved partnership, Magnus retiring and entering the employ of the G.T.R. The store was moved then to the northeast corner of King and Jarvis streets. Mr. Shewan's cousin died in 1883, and the stock was purchased by a son of deceased. He sold out about three months ago. Deceased was married in 1845. He was a Liberal, and always took a great interest in public affairs.

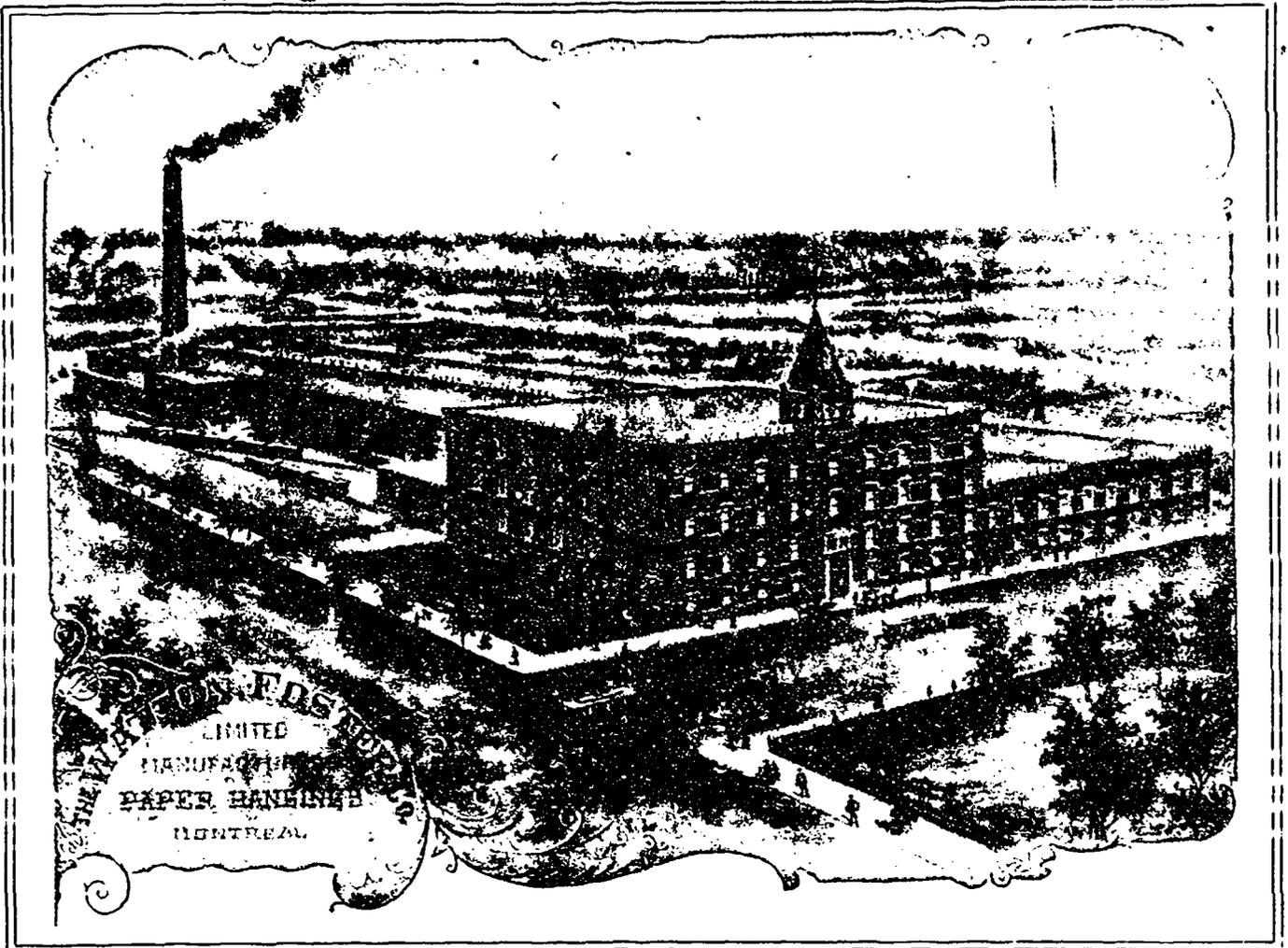
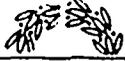
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should be the "record-breaker" financial year of every Wall Paper Dealer in Canada. It will be an easy task to accomplish if you select your papers from our extensive collection of Popular Patterns.

There is a "knack" in the elegance of our designs and the harmonious effect of our modern, fashionable colorings that cannot be equalled and is the envy of the trade.

Our travelers are again on the road for the last trip of the season. Dealers who have not yet bought, or wish to increase their previous orders, will please drop us a line, and we will cheerfully send a traveler or a special set of samples containing all the best sellers of the season.

TRADE OUTLOOK IN WINNIPEG.

THE Christmas book trade in Winnipeg was a good one. Books are more and more looked upon as an acceptable Christmas gift, and the feeling of better times tended to the purchase of good bindings. There were many books offered in special holiday binding, of which perhaps one of the most popular was Louis Frechette's "Christmas in French Canada."

But, the book that sold with Winnipeggers was Ralph Connor's "Sky Pilot." The great personal popularity of the author (Rev. C. W. Gordon), and the reputation already attained by "Black Rock" insured a large sale in any case. But, when once the book had been read and scraps and phrases quoted from it, with one accord it was pronounced just the thing to send away for Christmas. Your correspondent traveling down Main street saw one of the large windows full of "Sky Pilots." Two days after, wanting one, I was informed that "not one was left, but a fresh supply was expected for Saturday's trade." The sweet, wholesome manliness of the Pilot, the touching story of Gwen and the speech of Bill the Bronco Buster at the church meeting, once read

will not soon be forgotten—"I cherish the opinion."

The Consolidated Stationery Company are moving into the premises just vacated by the R. J. Whitla Company. They will have additional floor space, be more convenient for their city trade and will have many additional facilities for carrying on business. Chatting with Mr. Bell, one of the members of the company, he stated that the move was needed not by any sudden influx of business but the quiet, healthy expansion in all lines.

Speaking of the book trade he stated that more and more retail houses in the West came to depend upon the Winnipeg wholesaler for their supplies. One of the best sellers of the year has been Seton Thompson's "Animals and Birds of Manitoba." Considering the price, the sale of "The Great Company" has also been large. Though early to speak of Spring trade in this line, the outlook is promising both in stationery, books and fancy goods.

E. C. H.

Mr. George Brown, Manager of the Nelson Publishing Co., of Edinburgh, and son of the founder of The Globe, visited Toronto last month, for the last time in a number of years.

MEDICINE FOR A SCRATCHY PEN.

"All pens are alike to me," said the clever young woman, "and all pens would be alike to you if you only knew how to break them in. Don't moisten your new pen between your lips before you begin to write. Don't say charms over it or squander your substance in gold pens. Take your cheap steel pen, dip it into the ink, then hold it in the flame of a match for a few seconds, wipe it carefully, dip it into the ink and you have a pen that will make glad the heart within you. It is a process I have never known to fail."—Washington Post.

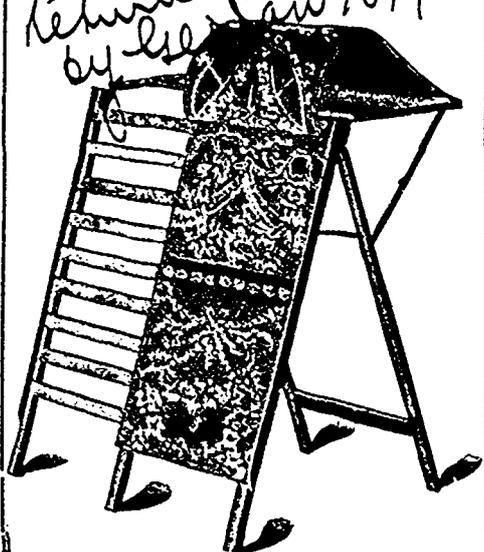
The stock of Hannay & Routh, stationers, Ottawa, has been slightly damaged by fire.

Joseph W. Allen, bookseller, stationer, etc., Dartmouth, is dead.

Reynolds & Son have succeeded Wm. E. Allen, fancy goods dealer and stationer, Ottawa.

"The past year was a very satisfactory one with us," said the manager of the Canada branch of an extensive religious publishing house, "for, while we had not books which had remarkable sales, our general business showed up so well that the year must be classed as one of the best we have ever had. The improvement shown over last year is even better than that manifested last year over former ones."

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10979. Toronto Saturday Night's Christmas, 1899. With six pictorial supplements. Sheppard Publishing Co., Limited, Toronto.
10980. Le Vieux Chasseur. Poem published in Rod and Gun in Canada. Temporary copyright. William Henry Drummond, Montreal.
10981. Three Christmas Carols. Words by Rev. C. W. Huntingford, M.A. and Rev. Arthur Montford, M.A. Music by Albert Ham, Mus. Doc. Albert Ham, Toronto.
10982. A new light: Life and Death Defined. Book. Robert Last Mulvaney, Brantford.
10983. Napoli. By Ethelbert Nevin. Op. 30. No. 3. Music. John Church Co., Cincinnati.
10984. At Home. June night in Washington. By Ethelbert Nevin, Op. 30. No. 4. Music. John Church Co., Cincinnati.
10985. Christmas in French Canada. By Louis Frechette. George N. Morang & Co., Limited, Toronto.
10986. The Widow of Old Windsor Hall. Milita - song with refrain. Words and music by Charles D. Bingham, Toronto.
10987. The Last Match. Photograph. Alexander Buntin, Toronto.
10988. Shakespeare: The Man. By Goldwin Smith, Toronto.
10990. In Memoriam. Words selected from the poem by Lord Tennyson. Music by Liza Lehmann. John Church Co., Cincinnati.
10991. General Sir Redvers H. Buller, V.C., G.C.B., K.C.M.G., Commander British Forces in South Africa. Picture. Globe Printing Co., Toronto.
10992. Lieut. Col. W. D. Otter, A.D.C. Commanding 2nd Battalion Royal Canadian Regiment of Infantry, now in South Africa. Picture. Globe Printing Co., Toronto.
10993. The Public School Drawing Course. By A. C. Casselman. Nos. 1 to 5. Canada Publishing Co., Limited, Toronto.
10994. Life of Rev. William Cochrane, D. D. By R. N. Grant. William Briggs, Toronto.
10996. 48th Battalion. Lithograph. Globe Printing Co., Toronto.
10999. A Son of Erin. By Annie S. Swan. William Briggs, Toronto.
11000. Terence. By B. M. Croker. W. J. Gage & Co., Limited, Toronto.

11001. The Vizier of the Two-Horned Alexander. By Frank R. Stockton. Illustrated by Reginald B. Birch. W. J. Gage & Co., Limited, Toronto.

11002. The Canadian Almanac and Miscellaneous Directory for the Year 1900. Copp, Clark Co., Limited, Toronto.

11003. The Red Rat's Daughter. By Guy Boothby. Copp, Clark Co., Limited, Toronto.

11004. Sacred Songs. No. 2. By Ira D. Sankey, James McGranahan and Geo. C. Stebbins. Copp, Clark Co., Limited, Toronto.

11005. We're Brothers. Song. Words and music by J. C. Persall, Toronto.

11006. An Englishman's an Englishman wherever he may be. Song. Words and music by J. C. Persall, Toronto.

11007. Calendrier du Diocese des Trois-Rivieres pour 1900. E. S. de Carufel, Trois-Rivieres, Que.

11008. Calendrier du Diocese de Nicolet pour 1900. E. S. de Carufel, Trois-Rivieres, Que.

11009. After the Romp. Lithograph. B. Frank Stewart, Orillia.

11011. Amen. Lithograph. Globe Printing Co., Toronto.

11012. The Ontario Legal Chart, 1900. Henry Cartwright, Toronto.

11013. Britain, We Stand by You. Canada's response. A song for the Canadian volunteers to South Africa. Marie Elise Touffe-Lauder, Toronto.

11014. Belcher's Farmer's Almanac, for the Province of Nova Scotia, for the year 1900. Hezekiah M. McAlpine, Halifax, N.S.

11016. The Fairy School of Castle Frank. By Grant Balfour. Book. A. Balfour Grant, Toronto.

11017. The Canadian Doukhobor Settlements. A Series of Letters, by Lally Bernard. Book. Mrs. Clare V. Fitzgibbon, Toronto.

11018. The Way of Life. Words by T. H. Gilbert. Music by Mrs. Thirza Black. Thirza Black, Toronto.

11019. Articles Relating to the Canadian Contingent in South Africa. Published in The Montreal Daily Herald. Temporary Copyright. The Herald Publishing Co., Montreal.

11020. La Belle Marie. Poem published in The Gazette, Montreal. William Henry Drummond, Montreal.

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11026. Back Among the Hills I Love So Well. Song and Chorus. Words by Nelson Lloyd. Music by Milton Willard. Charles O. Brokaw, St. Joseph.
11027. The Masonic Instructor. Book. Robert H. Sargant, Toronto.
11028. Poems: Old and New. By Frederick George Scott. William Briggs, Toronto.
11029. Sorrow. Story by W. A. Fraser. Published in The Varsity, Toronto. Temporary Copyright. H. H. R. Fairchild, Toronto.
11030. Dictionnaire Francais Anglais et Anglais Francais de Mots en usage dans l'Assurance sur la Vie. Par Nazaire Payette, Montreal.
11031. Captive Memories. A Song-Cycle. Text by James T. White. Music by Ethelbert Nevin. Op. 29. John Church Co., Cincinnati, Ohio.
11032. The Mother of St. Nicholas (Santa Claus) A Study of Duty and Peril. By Grant Balfour. A. Balfour Grant, Toronto.
11033. Noels Anciens de la Nouvelle-France. Etude Historique. Par Ernest Myrand. Joseph Dominique Ernest Myrand Quebec.
11034. What We Have, We'll Hold. LYRIC. By Charles D. Bingham, Toronto.
11035. Fleurs Enfantsines. Livre. Par Hermine Lanctot, Montreal.
11036. Her Cheek is Like the Tinted Rose. Song. Words by Florence Earle Coates. Music by Homer N. Bartlett, Op. 185, No. 3. John Church Co., Cincinnati.
11037. Sleep, My Jesu. Song. Words by Abbie F. Judd. Music by J. C. Bartlett. John Church Co., Cincinnati.
11038. The Mistakes of Moses. And other sermons. By Rev. William Patterson. Globe Printing Co., Toronto.
11039. Dominion of Canada and Colony of Newfoundland Gazetteer and Classified Business Directory. Might Directory Co., Limited, Toronto.
11040. Anglo-American Fraternal Marches. Music. By W. G. Workman, Ottawa.
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11051. London Times News and Views. Pamphlet re War in South Africa. London Times, London, England.
11051. Each Briton Stands Firm to His Gun. Patriotic Song. Words by Angus Nichol. Music by H. H. Godfrey. Angus Nichol, Stratford, Ont.
- 11052½. Rerum Novarum. How to Abolish Poverty—How Poverty was Abolished. By Michael Guerin, Montreal.
11053. Faith. Words by Arthur Macy. Music by G. W. Chadwick. John Church Co., Cincinnati.
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11055. Canadian Volunteers. Waltz. By Miss F. C. Billings, Ottawa.
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11057. The Educational Music Course. By Alexander T. Cringan. Book III. The Canada Publishing Co., Limited, Toronto.
11058. The Canadian Grain and Flour Directory. By John Seaborn, Toronto.
11059. A Treatise on the Canadian Law of Conditional Sales of Chattels and of Chattel Liens. By W. J. Tremear. R. R. Cromarty, Toronto.
11060. Burman's Parish Index Record. Book. R. D. Richardson & Co., Winnipeg, Man.
11061. Up With the Flag. Words and music by Joseph George Parker, Toronto.
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11076. Hail Canada! Fair Canada! Patriotic song. Words and music by J. I. Manthorne, Toronto.
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11078. 1900. Souvenir of the Holy Year. The Catholic Almanac of Ontario and Clergy List. Mrs. Emma O'Sullivan, Toronto.
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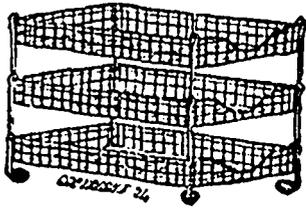
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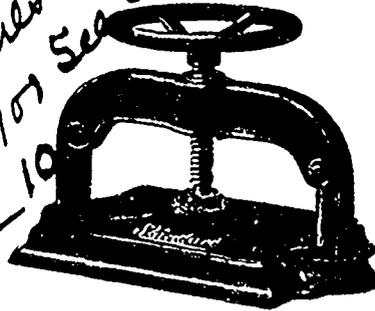
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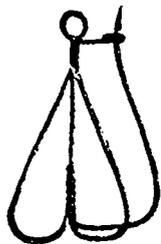
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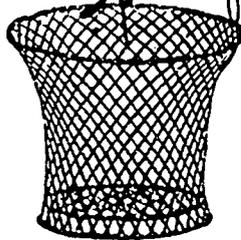
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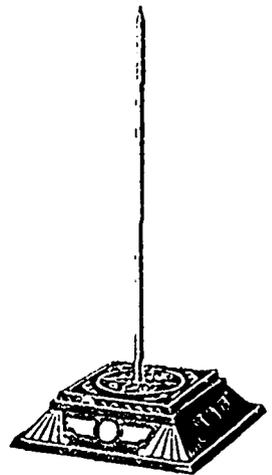
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