

THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, DECEMBER 16, 1898.

NO. 50

QUALITY..



When a salesman talks price to you

Ask him about QUALITY

When he talks quantity

Ask him about QUALITY

When he talks merit to you

Ask him about QUALITY

That's the _____

STRONG POINT

in

Colman's Mustard

It's All Buckwheat!

“Why not”? perhaps you say, and, too, you add, “Buckwheat Flour is cheap enough anyway.” The miller who mixes an artificial **essence** of Buckwheat with his Flour gives you a Buckwheat Flour that deceives both you and your customer—quality has to suffer to enable the miller to make an extra profit; and quality counts! Tillson's Roller Process Buckwheat Flour is clean and white, and has the true Buckwheat flavor that Nature gives to the Buckwheat berry itself. It is pure Buckwheat Flour!

Tillson's Roller Process Buckwheat Flour

FROM MANUFACTURER
TO RETAILER DIRECT.

THE TILLSON COMPANY, LIMITED
Tilsonburg, Ont.



Just Arrived

Twenty-One Prize Medals.
Twenty-One
Royal Appointments.

87 Cases of Peek Frean's
World Renowned

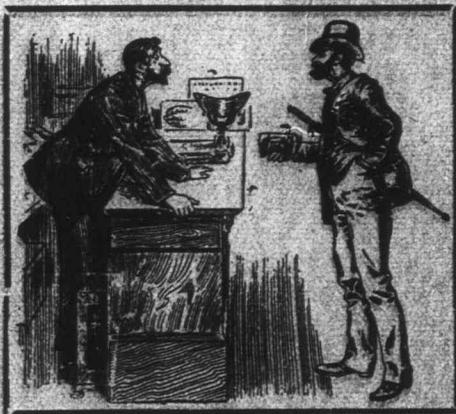
English Biscuits

Also Zellar Wafers
The Choicest Table Delicacy on the Market.

Charles Gyde

20 and 22 St. Francis
Xavier Street

MONTREAL



"Give me a package of Salt"

—this from
a new customer perhaps whose trade you're trying to get. Probably it's a woman who asks the question. Quite an important moment—for *you*. Are you going to take chances on pleasing her with quality?

Windsor Salt pays you a good profit—please remember that. Better still it is pure, dry, white—each separate crystal is a Salt Crystal and nothing more. She—the woman—skips the "cakeiness" and impurities of common salt because the moisture and the dirt are not there. We make it—we know.

Windsor Salt.

Leading Wholesalers sell
Table, Dairy, Cheese, &
Packing Salt made by us.

The Windsor Salt Co., Limited
Windsor, Ont.

A suggestion is better than an argument—a suggestion will please where an argument will often create ill feeling and distrust.

No argument is needed to sell Lazenby's Goods, Coudou's Macaroni and Stephens' Pickles—their names are silent arguments themselves. That is what a *name* will do.

Lazenby's. A name familiar to England's Nobility for over **100 years**—"E. Lazenby & Son."

Lazenby's Jelly Tablets are made from absolutely pure materials. The fruit, flower, wine and spice flavors are Nature's own. Thirteen different varieties—each one of the very highest quality. "Profitable to use—profitable to handle."

Jelly
Tablets.

P. Codou's. Another name that stands for **all that's good** in Macaroni—P. Codou. With that

name on the package no argument is needed to sell it. Made only from real Russian wheat. Delicate, tender Macaroni.

Macaroni.

Stephens'. Are you quite sure of the **name** when you buy Pickles in bulk? You **may** get them packed in something else besides Pure Malt Vinegar—unless you look for the name "Stephens." When you see **that** you get absolutely safe packing. The pickles are sound, crisp, piquant, always.

Pickles.

All of the above are sold by leading wholesalers.

AGENTS:

A. P. TIPPET & CO.,

Montreal and Toronto.

F. H. TIPPET & CO.,

St. John, N.B.



JAPAN
TEA

A REVELATION

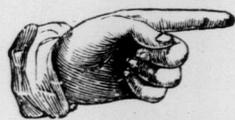
to the uninitiated.

A cup of

JAPAN TEA

A boon to enjoy the exquisite
delicacy of flavor

and invigorating qualities, knowing full well its freedom
from all astringent, nerve destroying properties.



There is pleasure in selling an
article that gives such universal sat-
isfaction, and every dealer who sells
these pure, pungent teas certainly
has that pleasure.

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T. B.

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The above cabinet is sent to purchasers of **GRAND MOGUL** Tea in case lots. Every tidy grocer can easily see the many advantages it possesses. It opens in the back. Grocers wanting exclusive sale in towns or villages where Grand Mogul is not sold should write us at once.

T. B. Escott & Co. London, Ont.



Greig's Crown Extracts

are recognized as the standard for absolute purity and greatest strength.

It is not yet too late to sort up your stock for Christmas trade.

THE GREIG MANUFACTURING CO.
MONTREAL.

Make Your Christmas Advertising Pay



NO. 1.

by using some good, attractive, seasonable cuts, such as these.



NO. 2

We guarantee shipment of cuts same day as order is received.

The MacLean Publishing Co.

TORONTO

LIMITED

PRICES :

- No. 1. Single Col. \$1.00
- No. 1. Double Col. 1.25
- No. 2. Single Col. 1.00

(Cash must accompany order.)

1898

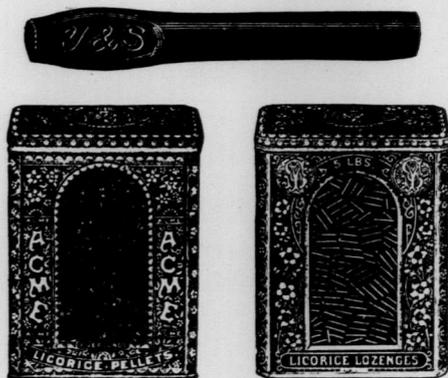
THANKS TO THE TRADE
FROM SEA TO SEA FOR
THE GENEROUS SUP-
PORT OF THE PAST
YEAR.

Compliments of the Season

**1899**

WE LOOK FORWARD
WITH HOPE, PROSPECTS
ARE BRIGHT, AND WE
TRUST THE FUTURE TO
BE FULL OF PROSPER-
ITY FOR US ALL.

and Many Happy Returns.



LICORICE..

We manufacture everything in the Licorice line carried by the Gro-
cery, Drug and Confectionery trades. We might mention—Y. & S. Stick
Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in
cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks;
Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes,
Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE
BROOKLYN, N.Y.

Established 1845.

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly
recommended by
all leading gro-
cers.

**Sovereign
Matches**



Pickles.

The quality of Heinz's pickles
and food products makes the price
seem small.

Others of our Popular Specialties are:

Tomato Chutney Evaporated Horse Radish
Tomato Ketchup Tomato Soup
Baked Beans with Tomato Sauce

For sale by _____

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--

PARIS
CHICAGO
ANTWERP
ATLANTA, ETC.

The GENUINE
always bear this
Keystone trade-mark.



A few reasons why every Grocer and General
Storekeeper in the Dominion
should handle

(Machine-Made)

CEYLON and INDIAN TEAS.

Because—

- | | | | |
|-------|--------------|-------------|-----------------|
| I. | They are the | purest teas | grown. |
| II. | " | " | cleanest. |
| III. | " | " | best flavored. |
| IV. | " | " | most healthful. |
| V. | " | " | " pungent. |
| VI. | " | " | " satisfying. |
| VII. | " | " | " invigorating. |
| VIII. | " | " | " economical. |
| IX. | " | " | " popular. |
| X. | " | " | " profitable. |

Think this over and decide if it is not so. If you cannot tell from experience, order a lot at once, and you will be quickly convinced that it is all true—every word of it.

The "DIAMOND"



A Perfect Baking Powder--Healthful and efficient--there's none better, not even at twice the money. Its sterling merits demand attention, and the price brings it within the reach of all. It delights good cooks and makes a handsome profit for the retailer.

1-lb. tins.—2 dozen in a case.....\$1.20 per dozen.
 ½-lb. " —3 " "90 "
 ¼-lb. " —4 " "60 "

We also put up a Baking Powder

Under your own label.

Very attractive shelf goods — the powder guaranteed.

You thereby directly profit by your push and energy.

This is worth consideration.

W. H. GILLARD & CO.

WHOLESALE GROCERS,
TEA IMPORTERS,

Hamilton, Ont.

John Mouat, Northwest Rep., Winnipeg.



This MINCE MEAT is superior to all others in appearance, nutrition, delicacy of flavor and choice quality.

"BEST I EVER USED," is heard on all sides

Each packet containing ¼ lb. will make over 1½ lbs. when ready for use
 Once tried, always used.
 Ask your Wholesaler for it.

NICHOLSON & BROCK, Toronto.



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES
AND
PURE
OLIVE
OILS.



Makers of High-class

INDIAN
CURRIES
AND
CHUTNIES.

PICKLES
OF
ALL KINDS.



SAUCES
OF
ALL KINDS.

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This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, DECEMBER 16, 1898.

NO. 50

CONSTITUTION AND BY-LAWS OF THE TORONTO RETAIL GROCERS' ASSOCIATION.

CONSTITUTION.

ARTICLE I.—NAME.

This association shall be called "The Toronto Retail Grocers' Association."

ARTICLE II.—OBJECT.

The object of the association shall be the promotion of the interests of the trade and the members thereof.

ARTICLE III.

Sec. 1. None but retail grocers will be admitted as members.

Sec. 2. The association may recognize any service rendered by electing the party or parties thereto honorary members, with or without voting power.

Sec. 3. Where honorary members have voting power they shall pay usual dues.

Sec. 4. Honorary members can only be elected after notice of one month on the association circular.

ARTICLE IV.—SUBSCRIPTION.

The annual subscription fee shall be \$2.00, payable half-yearly, in advance.

ARTICLE V.—ADMISSION.

Any qualified person may become a member of this association by motion at any regular meeting, and the candidate's name is to be placed on the circular for the following month, when he shall be balloted for.

ARTICLE VI.—OFFICERS.

The officers of this association shall be president, vice-president, recording secretary, financial secretary, treasurer, inner guard, and also four directors, who, with the officers, will form the executive committee. There shall be three trustees of the trust fund elected annually. There shall be two auditors.

ARTICLE VII.—ELECTION OF OFFICERS.

Sec. 1. The election of officers will be by

nomination and ballot, and will take place at the first regular meeting in each year.

Sec. 2. Any office may be declared vacant by motion of the association, the occupant of which has been absent three consecutive regular meetings without giving a satisfactory reason.

Sec. 3. No member's name shall go before the association for election to office unless he has signified his intention to accept office if elected.

ARTICLE VIII.—QUORUMS.

Sec. 1.—Eleven members will form a quorum of the association.

Sec. 2.—Five members will form a quorum of the executive committee.

ARTICLE IX.

This association will exist so long as 20 members adhere to its constitution and by-laws and remain on its roll of membership, and such members may legally dispose of the funds of the association as they may see fit.

ARTICLE X.

No money shall be drawn from the trust fund without one month's notice of motion, also notice of same to appear on monthly circular.

ARTICLE XI.

Notice of one month must be given of any motion to annul or amend any article of this constitution, and such motion shall require a two-thirds majority of those present and voting.

BY-LAWS.

ARTICLE I.—DUTY OF PRESIDENT.

It will be the duty of the president to preside at all meetings of the association, except when wishing to speak on any question, to maintain order and decorum, to sign orders, which must also be countersigned by the secretary. He may call

special meetings on his own authority, and on the written request of ten members of the association.

ARTICLE II.—DUTY OF RECORDING SECRETARY.

Sec. 1.—It will be the duty of the recording secretary to keep a correct record of the proceedings of each meeting, conduct the correspondence of the association, notify all members of special meetings, and perform such other duties as may be required of him by the association.

Sec. 2.—Vice-president shall perform all the duties of the president in his absence, and shall be chairman of the executive board.

ARTICLE III.—DUTY OF FINANCIAL SECRETARY.

The financial secretary shall keep a correct account between the association and its members, charge and collect all fees, and, at the close of each meeting, pay over to the treasurer all money he may have received.

ARTICLE IV.—DUTY OF TREASURER.

The treasurer will receive all money from the financial secretary and deposit the same within three days in some chartered bank in the name of the association and pay all orders drawn on him by the association.

ARTICLE V.—DUTY OF INSIDE GUARD.

The inside guard will take charge of the door and admit members of the association only, except by permission of the association.

ARTICLE VI.

The executive officers shall be: Immediate past president, president, vice-president, treasurer, and four members, who shall be elected at each annual meeting.

ARTICLE VII.—HOUR OF MEETING.

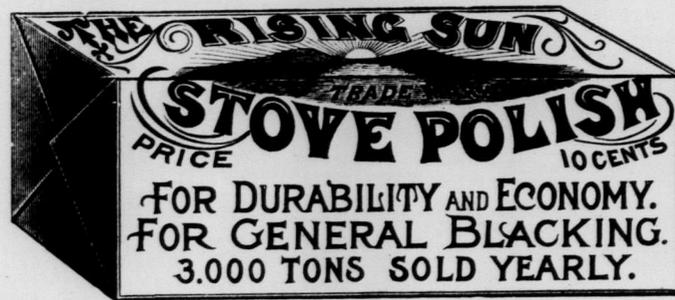
Sec. 1.—The hour for opening each regular meeting will be 8 p.m.

Sec. 2.—The regular meetings will be held on the second Monday in each month.

ARTICLE VIII.

The meeting shall be opened by the president taking the chair, when the order

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

of business shall be as follows: 1, roll call; 2, reading and adoption of minutes; 3, business arising out of minutes; 4, admission of new members; 5, reading of correspondence; 6, report of committees; 7, motion, notice of to be given; 8, unfinished business; 9, new business; 10, passing accounts; 11, nomination and election; 12, remarks good of association; 13, paying dues; 14, adjournment.

ARTICLE IX.

Any member rendering himself unworthy of being a member of this association, or compromising in a grave manner the honor and good name of the association, will be suspended or expelled as the majority of members at any regular meeting may decide, such member to be notified to appear and defend himself from the charge.

ARTICLE X.

Members wishing to withdraw from the association must give notice of their intention at least one month in advance, and will be responsible for all liabilities contracted until the date of said notice.

ARTICLE XI.

Parliamentary rules of order and procedure shall govern all our meetings, where not otherwise provided for in our constitution and by-laws.

ARTICLE XII.

The chairman shall appoint three scrutineers of the ballot for any election of the association.

ARTICLE XIII.

At the first monthly meeting after the general election of officers, the past officers shall install and instruct the incoming officers on the constitution and their duties in the association.

ARTICLE XIV.

Notice of each regular meeting, also each special meeting, shall be in circular form and sent to every member previous to the meeting. The circular shall contain a summary of the business to be transacted, namely: Notice of motion; application for member-

ship; application for withdrawal; any other special business to come before the meeting.

ARTICLE XV.

The financial year shall end at the December meeting.

ARTICLE XVI.

The auditors' report shall be presented at the first meeting of the year.

ARTICLE XVII.

All officers and standing committees shall report at the January meeting.

ARTICLE XVIII.—RULES OF DEBATE.

Sec. 1.—No motion shall be open for discussion until moved and seconded, and stated to to the association by the chairman.

Sec. 2.—No member shall speak twice on the same subject without the permission of the chairman, unless in explanation, or the mover in reply.

ARTICLE XIX.

Any proposed expenditure of money of the association shall be passed on by the executive, and, if not considered advisable, shall be brought forward to next general meeting and reason given for refusal.

ARTICLE XX.

No smoking shall be allowed during the time that business is being transacted.

ARTICLE XXI.—AMENDING BY LAWS.

No alteration shall take place in these by-laws unless the said alteration be proposed and seconded at a regular meeting. A copy of the proposed alterations shall be inserted in the notice for the next ensuing regular meeting, when it shall require the consent of two-thirds of the members present to pass it, then such amendments shall become part of the by laws.

About 1,000 barrels of oysters have been shipped from Tatamagouche Bay this season, and the industry is in its infancy only, having been started but a few years ago. A large number of areas were applied for this fall, and the seed oysters placed in position. If cultivated as well as those operated during the last few years, it will not be long until there will be 10,000 barrels shipped in a season.—Halifax Herald.

"THE GROCER" IN SOUTH AFRICA.

Moffat, Hutchins & Co., general importers, Cape Town, South Africa, write, under date of Nov. 9: "We have just run across a copy of your publication, THE CANADIAN GROCER, and we will ask you to kindly put us on your subscription list, as we think it should prove of considerable value to us. We note, also, that you publish several other trade papers. Will you kindly give us information on them, as our Mr. Moffat, who is commercial agent for the Dominion in South Africa, would likely find them useful?"

DEAD STOCK.

How much does dead stock add to your expense account? asks American Grocer. It is like interest, in that it works day and night, Sundays included. It ties up capital, and thus curtails purchasing power, besides robbing you of all chances to buy bargains, taking discounts, and keeping your credit at the top notch. If there is \$50 worth of dead stock on your shelves, every month adds interest and insurance to the cost, to say nothing of loss through depreciation in quality and injury in appearance. It is better to get rid of unsalable goods at a loss and place the money where it can be turned over quickly and often than to let it lie in stock, because you trust that at some unknown period in the future you may sell the goods at a profit.

A SHIPMENT OF CLAMS.

A Victoria, B.C., paper says: "From Essington, the Queen City brought a very interesting consignment of freight, consisting of 200 cases of clams shipped to R. P. Rithet & Co., Limited. The packing of clams is a new industry in the north, and is becoming very important at Essington, the shipment just arrived being the largest that has yet been received."

How Often You Hear It Said:

"We're as 'Quick Shippers' as L. S. & B.!" This is the guarantee given. Please consult our fast freight time table—it will show you what time goods require to be delivered at freight sheds to catch train for your district. Should you not have a time table we will gladly mail you one.

Lucas, Steele & Bristol, WHOLESALE
GROCERS, *Hamilton.*

WE HAVE A LOVELY STOCK OF

Christmas Fruits

everything you want in our line. You can rely on shipment same day order is received. No one will give you better prices.

James Turner & Co.

— HAMILTON

Made to sell

**"REINDEER" Brand
Condensed Goods.**

Milk, Coffee, Cocoa, Evaporated Cream.
Keep your stock assorted.

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FRUITS.**FRUITS.****FRUITS.**

Best Brands

California Prunes

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Selected Valencia Raisins
 Fine Off-stalk Raisins
 Off-stalk Raisins

Santa Clara Valley
 Santa Cruz
 90/100, 60/70, 50/60, 50 and 25-lb. cases

Comadra Tapnets
 Eleme, in 10-lb. and 14-oz. boxes.

NOW IN STORE. LOWEST PRICES.

THOS. KINNEAR & CO.,

WHOLESALE GROCERS

49 FRONT ST. EAST

TORONTO**TORONTO RETAIL GROCERS' ASSOCIATION.**

THE regular meeting of the Toronto Retail Grocers' Association was held on Monday evening in St. George's Hall, Elm street. President Marmion occupied the chair. A fair attendance was present.

Chas. W. Down, 668 Queen street east, was received into membership by ballot.

Copies of the newly-printed constitution and by-laws of the association were distributed among the members present.

The secretary reported that his communication to Mayor Shaw regarding having the association represented on the board of the Industrial Exhibition, had not been answered.

This provoked some discussion, which concluded with a resolution condemning the mayor's negligence regarding the matter, and instructing the secretary to write him for an explanation.

Alfred Carlow, 45 Davenport road, and John P. Gardner, 225 Brunswick avenue, appeared on behalf of the Journeymen Bakers' Union, asking that the grocers should help the cause of union labor by patroniz-

ing master bakers who employed union men and paid union wages.

After the deputation had retired a short discussion ensued.

A resolution was finally moved by A. G. Booth, seconded by F. W. Johnson, and unanimously passed, "Resolved, that we, as an association, would recommend the grocers of the city to patronize union labor bake shops."

Ed. M. Trowern, secretary of the Retail Merchants' Association, addressed the meeting regarding the treatment that the Retail Merchants' Association and the Retail Grocers' Association had received with reference to their petition for higher licenses for peddlars, and regarding the elections of city aldermen for 1899.

The gist of Mr. Trowern's statement was that the committee that had been appointed by the council to deal with the matter had cowardly dodged the issue, and eventually laid over the matter for another year. He asked that the grocers join with the merchants' association in a meeting on Tuesday evening, the 26th inst., when the candidates for aldermen for 1899 had been nominated, when those to be supported by the associations would be chosen. The associations had gone to the council and

had not received what they wanted. They would go farther now and appeal to the people for what they wanted.

On motion, the president, W. H. Marmion, the vice-president, F. W. Johnson, and the treasurer, W. J. Sykes, were appointed to represent the association at the joint meeting on Tuesday, the 26th inst. A large representation of the members will likely attend.

GROCERS FOR ALDERMEN.

It will be seen, from our report of The Toronto Retail Grocers' Association, that there is to be a determined effort on the part of the merchants of Toronto to elect aldermen this year who will understand the desires of the retailing portion of the city and will meet their wishes in matters generally.

A deputation, consisting of A. White, J. S. Bond, J. A. Johnston and A. G. Booth, waited on J. G. Gibson, asking him to enter the field.

Mr. Gibson's ambitions do not run in the direction of public honors, and he tried to treat the matter as a joke, but the deputation treated the matter so earnestly that he may yet be induced to make a run for the position of "city father."

An effort is also being made by a number of citizens to induce Robert Barron to offer himself for aldermanic honors.



**A CERTAIN
 X MAS
 SELLER.**

See that your stock is right.

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**RUSH
ORDERS**

Write, Wire or 'Phone

At our expense.

Your order shall have our best attention
as regards prices and **Despatch.**

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers.

TORONTO

TORONTO GROCERS MEET MAYOR SHAW.

JUST as the meeting of the Retail Grocers' Association on Monday evening had adjourned, but before the majority of the members had departed, Mayor Shaw, who had come to St. George's hall to attend a dance given by some Hebrew society, was buttonholed by one of the members and invited into the association rooms.

The request was acceded to, and some questions of interest to the grocery trade of Toronto were asked of, and answered by, His Worship.

In regard to the communication of the secretary re representation on the Industrial Exhibition board, the Mayor stated that he was confident that it had not reached his office, for it was one of his particular cares that all letters received by him should be answered the day they are received. He promised to deal with the matter promptly if the secretary would write him again.

He was then asked for his personal opinion concerning the probable cost of the improvements to the St. Lawrence Market. His Worship's reply was as follows: "Ald. Denison was, as you know, one of the commission appointed to inquire into the advisability of extending the market, and to pre-

pare plans, specifications, etc., of suitable buildings. The commission estimated the cost of the plans they submitted at \$150,000. Doubt was expressed whether the work could be carried out for that sum. I, myself, was one of those who thought the figure too small. Consequently, Mr. Sheard was appointed to report on the probable cost of the improvements according to the plans submitted. He reports that the cost is likely to be in the neighborhood of \$387,000. Ald. Denison in reply to this report claims he can make contracts to cover the whole work within the \$150,000. I am inclined to believe, however, that, according to the plans submitted, the cost is more likely to be in the neighborhood of Mr. Sheard's estimate than Ald. Denison's. "But," concluded he, "you may rest assured that not one cent will be spent until contracts covering all the work are in, and we know that the work can be done for \$150,000."

There arrived at Victoria the other day, ex ss. Miowera 2,300 carcasses of Australian mutton.

Specially ground Saigon cassia for holiday trade, is offered by Lucas, Steele & Bristol. Their Christmas spice and poultry dressing, in pretty glass sealers, to retail at 10c., are also very attractive.

FIRMS COMMENCING BUSINESS.

Thomas Brady has started up as grocer in Lindsay, Ont.

David T. Eastey has opened up a grocery store in Montreal.

Wm. E. Stratton has opened up a general store in Frankville, Ont.

Richard Conroy has opened up a general store in Wine Harbor, N.S.

A. W. Baird and D. P. Kent have started out as grocers in Sussex, N.B.

Sterling L. Stockton has opened up a general store in Petitediac, N.B.

Geo. McFartridge has opened out as general merchant in Milford, N.S.

John W. Yorke intends opening up a grocery store in Parrsborough, N.S.

D. P. Chute intends opening out as general merchant in Harborville, N.S.

W. Beech has commenced business in fruits and confectionery in Fleming, N.W.T.

Frank D. Laplante has commenced as grocer and fruit dealer in Peterboro', Ont.

McDowell & Langille have started up in the feed and commission business in Springhill, N.S.

Everything required for first-class holiday trade is for sale by Lucas, Steele & Bristol, and they guarantee shipment same day as order received. This is a hobby with them.

The Highest Standard

CONDENSED MILK.

Baldwin's Export Brand.

ROSE & LAFLAMME, Selling Agents MONTREAL

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

GENUINE "Butter-Scotch" is for sale by Lucas, Steele & Bristol, in pretty tins, which can be retailed at 25c. each. Their "C. & B." ginger, in boxes, to retail at same figure, is going fast.

Clemes Bros. have just received a car of Grenoble walnuts.

S. H. Ewing & Sons are offering 100 casks extra fine chicory.

Clemes Bros. expect two cars of fancy Valencia oranges this week.

Perkins, Ince & Co. have received a shipment of Java coffee from Batavia.

Seeded Valencia and Californian raisins are in stock with H. P. Eckardt & Co.

Perkins, Ince & Co. are in receipt of a lot of teas from Colombo, via New York.

H. P. Eckardt & Co. are offering asparagus, in 2-lb. tins, the quality being very fine.

A shipment of imported polished Patna rice has been received by H. P. Eckardt & Co.

A shipment of polished Patna rice has been passed into stock by The Eby, Blain Co., Limited.

H. P. Eckardt & Co. have this week received another shipment of Comadra figs, in tins.

Lytle & Co. are experiencing a good trade in "Sterling" brand pickles; also in jams, jellies and mince meat.

H. P. Eckardt & Co. still have a few boxes of extra dessert cluster table raisins to offer.

T. Kinnear & Co. have received a shipment of shelled Grenoble walnuts; also a shipment of Marbot walnuts.

More Roquefort cheese to hand with Lucas, Steele & Bristol this week. What the firm handles is the best procurable.

The Wm. Ryan Co., Limited, are doing a large business in selected hams, breakfast bacon, and smoked backs, for the holiday trade.

W. H. Gillard & Co. have still left some 8-crown Eleme figs of fine quality, as well as 1-lb. glove boxes, which they are offering at a low figure.

Pure Mayette Grenoble walnuts, finest Tarragona almonds, and Manoa Brazils, are quoted at close prices by The Eby, Blain Co., Limited.

Lucas, Steele & Bristol's customers can rely upon prompt shipment of all orders. At this season of the year they recognise the necessity, and provide for same.

The "Diamond" baking powder, manufactured by W. H. Gillard & Co., is having a large sale. Some time ago this firm tried the experiment of reducing the price of this

powder to the price of the ordinary article, and they found its increased sales fully repaid for the change.

The Dawson Commission Co., Limited, received a car of choice Californian navel oranges on Wednesday, and expect two cars of Valencias before the end of the week.

W. H. Gillard & Co. report the arrival of another shipment of Glasgow "Well" pipes, put up one dozen in a box, which are very handsome in appearance and rapid sellers.

The Eby, Blain Co., Limited, offer their "Rival" brand New Orleans molasses, and an exceptionally fine sample of pure sugar syrup, both in barrels and half-barrels, at close figures.

Three cars Valencia, three cars navel, four cars Mexican and one car Jamaica oranges and two cars of lemons are due at McWilliam & Everist's this week for the holiday trade.

D. Gunn, Bros. & Co. advise shippers to send in their poultry regularly, as there seems to be a tendency to hold stock back, which might result in an over-supply at Christmas time.

The holidays are the time the little folk look for candy. There is no purer or healthier confectionery on the market than Slade's "Butter-Scotch." C. E. Colson & Son, agents, Montreal.

Warren Bros. & Co. have taken into stock a shipment of "Gold Label" sardines in Mayonnaise dressing, which they are selling at a reasonable price. The package is unique, as far as tins of sardines go.

A car of Californian fruits, comprising "G. & S." and mountain prunes, 90-100s., 60-70s., 50-60s., and 40-50s., in 25-lb. and 50-lb. boxes; fancy silver prunes, and egg plums, are moving out freely with The Eby, Blain Co., Limited.

John Dewar & Sons always remember their patrons at this season of the year. Just now J. M. Douglas & Co., Board of Trade, Montreal, their Canadian agents, are distributing to buyers of this well-known whiskey neat souvenir decks of playing cards.

Is there a buyer of Otard Dupuy & Co.'s famous brandy who does not like a hand at whist? If not, he had better write at once to J. M. Douglas & Co., Board of Trade, Montreal, and secure one of the handsome decks of cards which the firm is giving to buyers of this well-known V.S.O.B. brandy.

DRESSED POULTRY WANTED.

The Simcoe Canning Company is wanting dressed chickens, turkeys, and ducks, for which it is prepared to pay the highest price in cash. Shipments are to be made to the Hamilton factory, York street. The company's advertisement will be found on page 25 this issue.

PORK-PACKING NOTES.

A Woodstock despatch says: "A pork-packing factory on a very large scale will soon be established in Woodstock. Perrin & Co., of Chicago, have been communicated with, and they estimate the cost of a factory, with a capacity of 2,000 hogs a week, at \$40,000."

The Stratford Herald says that Mayor O'Donoghue, of that city, has received a cablegram from Mr. Whyte, who is now in Great Britain, which announces that he has made the required arrangements for the successful floating of his pork-factory scheme. A loan of \$30,000 is asked from the city, to be paid back in thirty annual instalments of \$1,000.

The Cornwall, Ont., Standard says the work of arranging the preliminaries of a pork-packing industry in that town, are in good hands, and are progressing favorably.

A significant fact noted during the last two weeks is that, notwithstanding the large addition to the packing capacity of the various factories in the Province, the receipts of dressed hogs on the Toronto market have been so large that a decline of 25 to 35c. has occurred in that time.

NORTHWEST TRAVELERS.

The members of the Northwest Commercial Travelers' Association intend having their annual entertainment this year at the Manitoba hotel on the 28th inst. It will take the form of a conversazione and a dance this year, and if it is up to the standard of entertainments generally prepared by the genial knights of the Northwest, it will be well worth attending.

CATALOGUES, BOOKLETS, ETC.

WHOLESALE GROCERS OF THE UNITED STATES.

THE CANADIAN GROCER has received a comprehensive work of much value from The Wholesale Grocers' Association, of Columbus, Ohio. It is no less than a copy of the directory of the wholesale grocers of the United States, compiled by Orrin Thacker, secretary of that association. This work has reached its fifth edition and is corrected up to December 1, 1898. The price is \$1.

VINEGAR FACTORY FOR HAMILTON

The new vinegar syndicate, which recently purchased all the leading vinegar factories in Ontario, is evidently not going to be free from competition.

In Hamilton, W. G. Lumsden, of Lumsden Bros., is forming a joint-stock company of grocers to manufacture vinegar in Hamilton, on what is said to be a large scale. It is understood the idea is meeting with a great deal of favor in the "Ambitious City."

CHRISTMAS GOODS.

Wire or Telephone urgent orders
AT OUR EXPENSE.

WE GUARANTEE immediate shipment
and **LOWEST PRICES.**

THE **EBY, BLAIN CO.** LIMITED

WHOLESALE IMPORTING
AND MANUFACTURING GROCERS

...TORONTO

WANTED.

WANTED—SECOND-HAND CASH CARRIER. Apply Box 73, Warton Ont. (50)

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

BORAX
SALTPETRE
SAL SODA
BI-CARB. SODA

Wholesale Quantities Only.

E. FIELDING,
34 Yonge St., TORONTO

Iwant Boeckh's Brooms—that is what the careful housekeeper said to her grocer. And because the grocer gave her just what she asked for she kept on trading at that store. Boeckh's Brooms are made from the best selected corn brush—the men who make them understand their business. Forty years of experience—unequaled buying facilities—plenty of capital. The result is—"Broom Perfection."

Boeckh Bros. & Company
40 York Street
Toronto.
Montreal Branch
1 and 3 De-Brossoles Street.

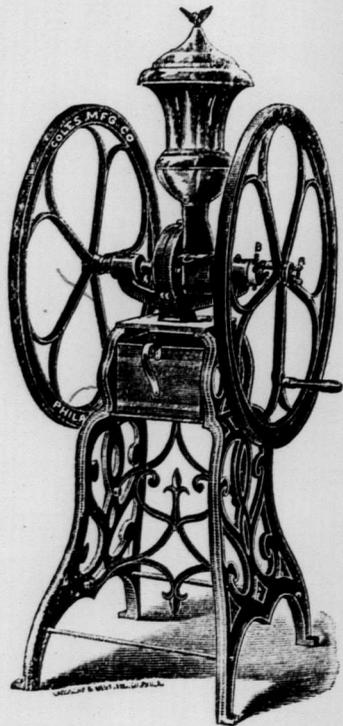
Buy Boeckh's Brooms.

The Last Call

Letter and telegraph orders for fruits, etc., will receive prompt shipment.

We offer quarter-boxes of finest Selected Valencia Raisins for retailing by the box. Price, 5½c. per pound.

H. P. Eckardt & Co. - - Toronto.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18
Agents: TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

Free Soap

If you do not sell Wool Soap, the purest soap on earth, send your name and address on a postal, and we'll send you a sample cake free.

Swift and Company, Makers, Chicago.

The only soap that won't shrink woolens.



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President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO.
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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Subscription, Canada, \$2.00 Great Britain, \$3.00

Published every Friday.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

TRADING STAMP COMPANY FINED.

AN interesting legal point has developed in the Province of Ontario in connection with trading stamps.

There is in the Ontario Statutes a law which gives to municipalities the power to regulate transient traders by the imposition of a tax not to exceed a certain sum.

This law, which is optional, has been adopted by a great many municipalities.

Later, some of the municipalities have come to the conclusion that the Dominion Trading Stamp Co. came under the provision of this law. At Brantford the other day the license fee was paid, but under protest. At Woodstock, however, the fee of \$75 was not paid. Legal proceedings were instituted, with the result that a fine of \$10 and costs was imposed.

The premise of the company is that it offers no goods for sale. It sells stamps and gives away goods. Therefore it does not come under the provisions of the law. Upon this ground it proposes to make an appeal to a higher court. And, as it has 14 branches in Ontario, it is quite natural that

it should be desirous of evading the law if possible.

If, on appeal, it should be found that the law does not cover the case of the Trading Stamp Company, it should, at the next session of the Legislature, be made elastic enough to do so.

One thing is certain: The company sells the stamps in order that the retail grocers, hardware merchants and dry goods merchants may sell its goods.

In other words, the retail merchants who give trading stamps are the salesmen of the trading stamp concern.

Where the Trading Stamp Company differs from other merchants who handle similar lines of goods is in the method of selling them. That is all. But it should not exempt it from the law which operates against other classes of transient traders.

WILL THERE BE A DUTY ON TEA?

The question of a duty on tea is again being discussed. Opposition newspapers say the Government has decided to impose a duty, and are trying to make political capital out of the matter. The Government papers say nothing, because they do not know what is the mind of the Government on the subject, and, consequently, are afraid to say anything.

The fact of the matter is, no one knows the mind of the Government in regard to this particular matter. And those who profess to know are only guessers.

As a matter of fact, the probability of a duty has been canvassed from time to time during the past two or three years, but tea still remains on the free list. It does not, however, follow, that because this is so, it will remain so for even another year. There may be, or there may not be, a duty put upon tea. But whatever may be the intention of the Government in regard to the matter, the condition of the market is such that merchants can scarcely make a mistake in keeping their stocks of tea well assorted.

Among the advocates of a duty on tea are those who would levy it only on China and Japan teas, leaving British growths free. What the outcome of their efforts will be is, of course, also uncertain.

A lazy man is a stumbling block to his own advancement.

COMPETITORS HAVE RIGHTS.

DURING a speech delivered in Manchester a few weeks ago, the Right Hon. Joseph Chamberlain made this remark: "No doubt Germany is a most dangerous competitor, but I should be ashamed of my countrymen if we were to make that a cause for hostilities, and if we were not perfectly willing to meet, in keen but friendly rivalry, any competitor in the field."

There is a moral in that expression of opinion which can, without much effort, be extended to individuals.

Every man has a right to live, and, in order to live, he has a right to follow any avocation he chooses, as long as, in doing so, there is no transgression of the law.

When we try to elbow a competitor out of the race, we deny this right

The right of every man to follow any legal calling he chooses does not deny anyone else the right to compete with him. Fair competition none but a fool would denounce. It is the unfair competition, the competition which is impelled by jealousy, that is to be deplored.

The merchant should aim to make his business the best and most attractive in his neighborhood, and the clerk should strive to make himself the most proficient clerk in the store. But this does not warrant, metaphorically speaking, the one or the other throwing bricks at those who appear to be a little ahead in the competition.

He who would be swift should not train with a snail. And he who would be a good business man will need to be pushed by those who are faster than himself. He will never develop speed any other way. Instead, therefore, of cursing his competitor, he ought to bless him, even if he is a dangerous competitor.

GREEN TEA MARKET CLOSED.

A cable received in Toronto announces that the green tea market in China has closed for the season.

This means that there will be no more new teas of this character shipped from the market of production until the next season opens, which will, of course, not be until six months hence, while it will be still another two months before these teas could reach the Canadian market.

In the meantime the outlook is for a strong market.

THE PRICE OF RECIPROCITY.

WHILE the deliberations at Washington between the Canadian and the United States Commissioners are private, enough has leaked out to show that the representatives of the Dominion are disappointed with the offer our cousins are prepared to make in the matter of reciprocity.

It is to be hoped that the attempts which are being made to draw up a reciprocity treaty will not be abortive. Canada desires closer trade relations with the United States. She desires it chiefly in order that her lumber, coal and certain agricultural products may be exported to that country under less onerous tariff conditions than now obtain.

But, while these things are desired, there is no imperative necessity for them. Canada would live, and, what is more, thrive, even if the United States went the length of even prohibiting the importation of Canadian products. And the position of the Dominion in this respect is becoming more and more independent as the years roll by.

Ten years ago it would have been probably difficult to find a man in the Dominion who would acknowledge that the closing of the markets of the United States against the products of this country would be anything short of our ruin. But times have changed. Now it would be difficult to find a man who held any such faith.

There are a great many people in this country who prefer not to have a reciprocity treaty with the United States under any condition. But these are in the minority. The majority, while not much concerned in the matter, are in favor of a treaty. But the price paid for it must not be high. It must be fair; and any addition to that would be met with a storm of indignation. There are politicians who would probably be indignant under any circumstances. But we are not taking the politicians into account. We merely have in mind the commercial men of the country and all other men of common sense.

The commercial interests in Canada were never in a healthier condition than they are to-day, and the outlook for the development of the country was unquestionably never so

bright. The concomitant of this is a measure of confidence such as has never been experienced before.

Time is on the side of Canada, and the people of this country realize it.

Canada may be likened unto a merchant who, because one of his two chief customers has decided to curtail his expenses, is compelled to redouble his efforts elsewhere in order that the volume of business may be maintained.

The McKinley tariff of 1890 was a direct notice to Canada that the United States did not propose to in future purchase from her more goods than was possible. A good deal of alarm was caused by this notice, and so was a great deal of enterprise, with the result that in the eight years since the inauguration of the tariff, that bears the name of the now President of the United States, the total foreign trade of the Dominion has increased by 43.50 per cent., and the export trade alone by about 65.60 per cent.

In 1890, the year the tariff went in force which was to deal an effective blow to Canada, the joint exports to Great Britain and the United States were \$88,876,504.

For the fiscal year ending June 30 last, the value of the exports to Great Britain alone exceeded \$100,000,000.

Instead of the blow killing it quickened. This is proved by the following table, which gives the exports of purely home products to Great Britain and the United States for the years 1890 and 1897:

	1890.		1897.	
	Great Britain.	United States.	Great Britain.	United States.
The mine.....	\$ 630,815	\$ 3,963,257	\$ 351,769	\$10,533,581
The fisher's.....	2,707,422	2,850,528	4,366,083	2,998,655
The forest.....	11,098,865	10,247,640	11,059,585	15,435,759
Animals and their products.....	18,578,722	5,966,474	33,600,891	5,081,811
Agricultural products.....	3,661,828	7,519,253	13,507,342	2,419,814
Manufactures.....	1,816,147	2,067,282	3,617,428	3,213,677
Miscellaneous.....	5,352	76,773	28,056	33,700
	\$41,499,149	\$33,291,207	\$69,533,852	\$39,717,057

It will be seen from the above table that in the exports to Great Britain, from 1890 to 1897, there have been the following gains: The fisheries, 57.50 per cent.; animals and their products, 79.37 per cent.; agricultural products, 27 per cent.; manufactures, 99 per cent.

The increase in the exports to the United

States of the products of the mine is, of course, due to the mining activity in British Columbia, the ores of that Province being largely sent to the smelters across the border for reduction. In lumber the gain was over five million dollars for the United States, while the exports to Great Britain remained practically stationary. But these figures are not the figures of 1898, which will undoubtedly show a large increase for Great Britain. But it will be some months hence before they will be issued, notwithstanding that the fiscal year closed on June 30 last. Therefore, we have to take what we can get.

If the terms on which the United States exacts reciprocity demand more than is fair, there should be no hesitation in refusing them.

Something like fifty commercial bodies in the United States have, during the past year, declared in favor of reciprocity. But, unfortunately, it is not the commercial interests that rule. It is the politician. And where the politician is king, the business man does not appear to be a powerful factor.

Should the negotiations fail, Canada has no need for concern. Every year in our history will put us in a better position to make a bargain, and the better our position the less inclined will we be for reciprocal arrangements.

Energy is better than gold, and a high aim in life better than rich ancestors.

WILL RUN FOR ALDERMAN.

George Boxall, hardware dealer, Yonge street, Toronto, will enter the field this year as candidate for aldermanic honors in ward 3. Mr. Boxall's candidature will be supported by the Toronto Retail Merchants' Association, for the reason that he has proved himself to be a man who takes a general interest in that portion represented by the retail merchants. He has from its inception been a member and an active worker in the Retail Merchants' Association, and now holds the office of vice-president of that body.

Mr. Boxall is not without municipal experience, having for a number of years represented one of the wards on the public school board.

The business men of ward 3 should give him their support.

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WAR OVER MOLASSES.

THE intrusion of a lot of outside speculators in the molasses market has created a deal of dissatisfaction in wholesale grocery circles. Grocers, while admitting that it is only human nature to take advantage of every opportunity to turn an honest dollar, contend that recent speculative dealing in Barbadoes molasses is calculated to disorder the market.

As our readers are well aware, this staple has been steadily advancing for over two months back, but, while the market is firm and the situation never more healthy, the fact that round lots have been bought up by grain dealers and others for purely speculative reasons introduces a foreign and uncertain element into the market, and is not conducive of stability in values.

One development arising out of the efforts of these outsiders to trespass on the country trade of Montreal grocery firms has been to keep jobbing prices stationary, in the face of a steady rise in the price governing the sale of round lots. That is to say, the regular grocery houses, being determined to keep their customers, are still selling single puncheons at 31 to 32c.; whereas, to move a round lot, would cost that money. In a word, they have agreed to make it interesting for the speculators, and, in the meantime, retailers and consumers, who thought their molasses was going to cost them more money, are reaping the benefit.

How long this fight will continue is another question. It depends largely on stocks in the hands of the regular grocery houses, and the outside speculators are banking a good deal on the generally-accepted fact that these are small and will not take long to exhaust, and that then their time will come. It will be interesting to see how matters turn out.

Sand will help a merchant, as well as an engine, to climb hills.

WHEN ORDERING CHRISTMAS FRUITS.

THE CANADIAN GROCER has been asked to suggest to country dealers that when sending in orders for Christmas fruits to state whether they desire them sent by freight or express.

Some dealers prefer having their goods sent by express; others prefer freight, but

many do not state their preference, and the fruit jobbers have nothing to guide them in making their shipment.

Grenoble walnuts this season are smaller than usual, and in some cases the shell is dark-colored, but this does not affect the quality, which is up to the usual standard.

SUGAR ADVANCES AND DECLINES

The sugar market has exhibited very material irregularity since our last report. Last Saturday, as a result of the recent strong foreign markets, and the active demand from the New York Trust, refiners in Montreal advanced prices 5c. per 100 lb. on all grades.

On Monday, however, there was an abrupt decline in the price of raw in London, beet slumping 3 to 4d. to 9s. 10½d. for both present and next month's delivery.

As this was followed by an unsettled feeling in the New York market and a decline there, with refined giving indications of following suit, Montreal refiners wiped out Saturday's advance of 5c., and made a further cut of 5c. on it, entailing a total decline of 10c. per 100 lb. in all grades, granulated now being based at \$4.45, and yellows at \$3.70 to \$4.20.

DROPS FROM THE EDITOR'S PEN.

If you have a good idea put it where it will develop.

Keep Credit your servant if you would not lose your position.

If you would have good clerks, do not make them mere machines.

A duty is no easier to perform because you make a wry face over it.

Some people not only hold their own, but also that which belongs to others.

Offensiveness is not independence any more than a corkscrew is whiskey.

The milk trust, which has been formed in Chicago, has, no doubt, some milk and water men among its members.

He is a foolish man who relies upon his pedigree for success in life, even if he can trace his ancestry back to William the Conqueror.

A BUSINESS MAN FOR THE HAMILTON MAYORALTY.

THE contest for the mayoralty chair in Hamilton, Ont., is between a business man and a lawyer. Mr. Tilden is the business candidate, and it is to be hoped the business men of the "Ambitious City" will rally round him and secure his election.

He is not appealing to the electors on any party grounds. His platform is business. And Mr. Tilden has a perfect right to make it such. He is actively connected with some of Hamilton's most important industries, chief among which are The Gurney-Tilden Co. and The Hamilton Blast Furnace Co., being president of the last-named concern.

The Hamilton Herald acknowledges that Mr. Tilden's address to the electors "is a business document from a man of business." But The Herald leans to Mr. Teetzel, the lawyer candidate. And, after expressing the opinion "that we need good business men to manage our municipal affairs," remarks: "But is it true that a lawyer must needs be a poor man of business, unskilled and without experience in business affairs? We think not. * * * Some of Hamilton's most successful business enterprises have been promoted and directed by lawyers."

No doubt, what The Herald says is, to some extent, true. But that paper appears to be carried away with the idea that every lawyer with common sense is a lawyer expert in business matters.

It acknowledges that business men are needed to manage municipal affairs, and then advances the theory that lawyers can fill the bill.

Carry out this theory to its logical conclusion and to what absurd lengths would it lead one. For instance, the business man who has learned a few points about law would be quite competent to perform the duties of a lawyer, or the man who had extracted a splinter or applied a mustard plaster to a sore chest would be justified in practising medicine.

Business men are business men. Lawyers are lawyers. And if you want a man to fill a business office it is a business man and not a lawyer that is needed.

The Mayor's office is a business office. Mr. Tilden is a business man. Mr. Teetzel is a lawyer.

1,035 Orders Received for shipment to points east of Montreal during the month of November is a record which none of our competitors can equal, or any ways approach.

"SALADA"

CEYLON TEA

The World's English Breakfast Tea.

Sealed Lead Packets only—
25c., 30c., 40c., 50c., 60c.

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.
Limited.

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.

Limited

KENTVILLE, NOVA SCOTIA

LYTLE'S Mince Meat
LYTLE'S Jams
LYTLE'S Vinegars
LYTLE'S Pickles

are known throughout the grocery trade as the "Best in Canada."

If our traveller doesn't call upon you, write for quotations.

T. A. LYTLE & CO.

Canada Vinegar Works,

TORONTO

BELLEVILLE BUSINESS COLLEGE.

ESTABLISHED
1889.

Students have a larger earning power who acquire the following lines of preparation under our efficient system of training. It has no superior.

- | | |
|-----------------|---|
| 1. Bookkeeping, | 5. Telegraphy, Commercial and Railway Work, |
| 2. Shorthand, | 5. Civil Service Options. |
| 3. Typewriting, | |

Students may commence Telegraphing on the 1st of each month, and the other departments at any time.

Address :
Belleville, Ont.

J. Frith Jeffers, M.A.
Principal.

MONTREAL
Produce Commission House.

F. E. JODERY & CO.

Nos. 8 and 10 Lemoine St.

Absolutely commission.
For the sale of

Poultry, Game,
Butter, Cheese,
Eggs, Etc.

Most central and best adapted situation in Montreal.
MOTTOES.

Shippers' interests our interests. Get all we can and give all we get.

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."** Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St. John, N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.



Minto Creamer, Cut Glass Pattern, Silver Plated Mounting.

A GREAT SUCCESS

The happy combination of Tutti Frutti with the Minto Creamer. During the next two weeks this Creamer will be put up in a package containing:

36 Bars Tutti Frutti.

23 Packages Pepsin Tutti Frutti.

PRICE, COMPLETE, \$2.00.

If you are disappointed in not getting above from your wholesaler drop us a postal card about it. We want to send you something.

ADAMS & SONS CO. (Toronto Factory) 11 and 13 Jarvis St., Toronto, Ont.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Dec. 15, 1898.

GROCERIES.

THE great bulk of the holiday trade has been done, and the activity in consequence is not as pronounced as it was. At the same time, however, a good deal of activity is in evidence around the various warehouses. Currants are still in active demand at steady prices. In Valencia raisins there is still only a small trade to be noted. Prunes are not this week receiving a great deal of attention. In Malaga raisins, trade does not, on the whole, seem to be as satisfactory as desired. Nuts are going out well and fresh supplies of Grenobles and Brazil nuts are arriving this week. Candied peels are in good demand, and a nice trade is being done in certain kinds of spices. Canned goods are naturally somewhat neglected. One of the features of trade is the improved demand which is developing for teas. Coffees are quiet. Sugars are 5c. per 100 lb. dearer.

CANNED GOODS.

With the Christmas goods receiving so much attention, canned goods are naturally rather neglected. There have been a few inquiries by large retail buyers during the week for canned corn, and 85c. was asked for round lots, but we hear of no transactions in this particular instance. The ruling figure for corn is 90 to 95c. per dozen. We hear of a round lot of peas being offered at 67½c. per dozen, delivered, with 65c. bid, but there was no transaction. In canned salmon the situation is much as before. Canned salmon is quiet and unchanged, with local stocks fairly large. There is little or nothing doing in canned fruits.

COFFEES.

Locally, there is nothing of interest to note, but the outside markets show improvement, there being more inquiry, with prices higher in absence of sellers.

SYRUPS AND MOLASSES.

Syrups are scarce, but there is not much demand. Nearly all the syrups coming forward are from the United States. New Orleans advices report an advance of 1 to 2c. per gallon in molasses.

SUGARS.

The European market ruled firm up to the beginning of the week, but Tuesday's cables noted a weaker feeling, with beet sugar 2¼ to 3d. per cwt. lower. The indication that the yield in Austria and France would be larger than expected appears to

have been the cause of the weak tone in the market. In New York, the raw market is dull and nominal, with importers showing no anxiety to make sales. The refined market in New York is still unsettled, the different refineries continuing to shade prices.

Willett & Gray's Sugar Trade Journal, of December 8, in referring to the New York market, said: "The refined market attracts more attention, by reason of the refiners' peculiar relations to each other and their individual desire to secure their full share of trade during the present dull season of business. As anticipated last week, a general virtual decline of ¼c. per lb. was made in refined, openly and privately."

Total stocks of sugar in Europe and America last week were 1,539,623 tons, against 1,759,264 tons in the same week last year.

In Canada, a fair business is being done for the season, but the demand

See pages 29 and 30 for
Toronto, Montreal, St. John,
and Winnipeg prices current.

has fallen off during the week. A feature of the local trade during the week is a slightly improved business in dark sugars. Prices were advanced 5c. per 100 lb. on Saturday.

NUTS.

Trade is active in nuts. Sales are chiefly in almonds at 13c. and walnuts at 12c. for Marbots, 13c. for Grenobles and 11c. for Bordeaux. There is quite a range in the price of Brazil nuts, on account of the variety in quality of the goods on the market. There are some Brazil nuts to be had at 11 to 12c. per lb., while for others 12½ to 14c. is the idea.

SPICES.

Wholesalers are experiencing a good demand for such seasonable lines as cloves, nutmegs, allspice and cinnamon.

RICE, ETC.

A fair average trade is being done in rice, and the same may be said with regard to tapioca. In sago trade is quiet.

TEAS.

Trade is, on the whole, in a satisfactory condition, but brokers and wholesalers are experiencing a better demand. The rumors in regard to the possibility of a duty being

put upon tea may have something to do with the better demand; but, aside from the duty, the present condition of the market is favorable for buying, for not only are the primary markets above the parity of the prices ruling locally, but the outlook is for a strong market.

According to cable advices, the China green tea market has closed for the season, which means, of course, that no more of these teas will come forward from the market of production. China green teas are coming forward more freely, and better values are offering.

Low grade Indian teas are being well competed for in the foreign markets, and prices are firm. Locally, Indian teas are, at the moment, moving only slowly, but an improvement is looked for after the opening of the New Year.

There has been quite an improvement in the demand for Ceylon teas for importation, as well as for those on spot. Prices obtained lately on the local market have been disappointing, and shippers have found a difficulty in obtaining cost on good teas brought to this market. The cause of this was the forcing of teas on this market in advance of requirements. Japan teas are quiet and without feature.

FOREIGN DRIED FRUITS.

CURRANTS—Wholesalers report that the demand for currants keeps active, and brokers are experiencing a little better business for importation. Prices are steady and unchanged.

VALENCIA RAISINS—There is not very much doing, for the simple reason that the retail trade is well supplied. More offers are being made by representatives of shipping-houses, but the prices asked are often above even what the wholesalers are getting for similar grades of fruit. The prices at which wholesalers are selling are still unsatisfactory, entailing as they do actual loss in some instances. A good business is being done in seeded raisins, at 8 to 8½c. in cartons, and 7 to 7½c. in bulk.

MALAGA RAISINS—Trade does not, on the whole, appear to be satisfactory this season, although some houses have pretty well reduced their stocks. One factor which does not help matters is the variety of the quality shown by fruit put up under similar grades. This, in turn, is causing a wide range in quotations. Our quotations in the prices current list are for first class brands.

CALIFORNIA RAISINS—There is a good demand for Californian seeded raisins at

At 5 cents---This is the price at which
SURPRISE SOAP retails.
 Your customers get a pure
 hard Soap---**You** get a good
 profit.

BRANCHES

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 ST. JOHN'S, NEWFOUNDLAND.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

10½c. in carton boxes. Those seeded locally are quoted at 9½c. per lb.

PRUNES—There has been a little more business done in Californian prunes for importation. Prices are a little easier on the Coast. A fair business is also being done in Bosnia prunes for importation. Locally, business in prunes is just fair.

CANDIED PEELS—The demand is good. We quote: Lemon, 9½ to 12½c. per lb.; orange, 10½ to 13c.; citron, 15 to 18c.

DATES—Trade is brisk. Supplies, which have been light, were replenished this week. We quote: Hallowee, 6c.; Sairs, 5½c.

GREEN FRUITS.

The Christmas demand for oranges and lemons has opened up nicely. A great business is expected, and large stocks are being laid in by all houses. California navel oranges are the latest variety to arrive on the market. Some beautiful samples have been received by the jobbers. Valencias, Mexicans and Jamaicas are all 25c. cheaper than a week ago. Lemons are steady in price. Sweet potatoes are almost done. The movement of Malaga grapes is moderate. Stocks are plentiful. A decline of 25 to 50c. is noted. Spanish onions are moving quietly at 10c. less than a week ago. Apples are in steady demand, with prices firm. The Christmas movement of cranberries is moderate so far, but it is likely to be very large in a day or so. Prices are firm and unchanged.

COUNTRY PRODUCE.

EGGS—The demand keeps brisk, causing

an advance of 1c. for boiling stock and a firm feeling in all lines. Strictly fresh eggs are also in great demand, and small lots brought in by farmers bring as high as 24c. Held stock is steady at 15 to 16c., pickled at 14½ to 15½c. Cases bring all the way from 14½ to 16½c.

POTATOES—The market is steady and unchanged at 50 to 55c. for car lots, and 60 to 65c. for small lots on the market.

POULTRY—The great export demand for turkeys has caused a firm feeling for this kind of poultry, resulting in an advance of 1 to 1½c. this week. The price of geese has followed up ½c.; chickens and ducks are 5c. dearer.

DRIED AND EVAPORATED APPLES—Though prices are steady and unaltered the feeling that a break must ensue seems deep-rooted, and buyers are cautious. No. 1 dried are quoted at 5 to 5¼c. at outside points. Jobbers quote at 5½ to 6c. The movement in evaporated is good at 8¼ to 8½c. outside, and 8½ to 9c. in a jobbing way.

BEANS—Hand-picked continue in good demand at \$1 to \$1.10. Common stock is steady at 70 to 80c.

VEGETABLES—Prices are unchanged. We quote: Cauliflower, 75 to \$1 per doz.; celery, 50 to 75c. per doz.; lettuce, 15 to 25c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; 60 to 85c.; parsley, 10 to 12½c. per doz. bunches; turnips, 30 to 40c. per bag; beets, 50 to 60c. per bag; parsnips, 50 to 60c. per

bag; carrots, 50 to 75c. per bag; onions, Danvers, \$1.25 to \$1.50 per bag; butter squash, \$2 to \$2.50; pumpkins, \$1 to \$1.50; Hubbard squash, \$2.50 to \$3; red cabbage, 40 to 50c.; egg plant, 50 to 90c. per basket.

BUTTER AND CHEESE.

BUTTER—The demand for dairy butter is moderate, but sufficient to cause an advance of ½c. all round. Creamery is moving briskly, for export demand keeps the market well cleared up. We quote at outside points: Dairy tubs, 11½c.; prints, 11½ to 12½c.; large rolls, 13c.; creamery prints, 18½ to 19½c.; tubs and boxes, 18 to 18½c.

CHEESE—A decidedly firm feeling continues to manifest itself. Early makes continues firm at 9 to 9¼c.; late makes are quoted ½c. higher than last week, 10 to 10½c. now ruling.

PROVISIONS.

Receipts of dressed hogs continue large, causing a decline of 15 to 25c. There is a good steady demand for meats. Hams, backs and breakfast bacon are moving especially well.

FISH.

Haddies are ½ to 1c. dearer. Otherwise no change is noted. We quote as follows: Fresh salmon trout, 6½c.; fresh whitefish, 7½c.; steak trout, 7c. lb.; fresh perch, 3½c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.75 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5

BE SURE AND GET

BRIGHTON Canning Co.
 New Process
THISTLE BRAND TOMATOES GARDEN GROWN

How's the Stock To-day?

We want your trade in

CONFECTIONERY.

CANADIAN

Manufacturers and Shippers who are not represented in

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Will do well to correspond with me.

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124 Princess Street, **Winnipeg, Man.**
Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

EDWARD HARRIS & CO.,

PHENIX SPICE MILLS, LIVERPOOL, ENG.

Telegraphic Address: "Speedwell, Liverpool."
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Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc.

Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by

The **QUEEN CITY OIL CO., Limited.**
TORONTO, ONT.

We solicit consignments of

POULTRY

ROLL BUTTER

FRESH EGGS.

Highest prices obtained. Quick returns.

The Wm. Ryan Co. Limited

70 and 72 Front St. East, **TORONTO**

per bbl. and \$2.75 per half-bbl.; cod, in 1-lb. blocks, 6½c. per lb.; boneless fish, 3¾ to 4c. per lb.; quail-on-toast, 5½c. per lb.; Gem of the Sea, 5c. per lb. fresh-water herring, 60c. per basket; ciscoes, 60c. to \$1.25; haddies, 6 to 8c. per lb.; fresh haddock, 6c. per lb.; oysters, \$1.25 to \$1.35 per gallon, or \$6.25 per large pail.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—A decline of 3c. is noted for white wheat, 1½ to 2½c. for red wheat, 2c. for goose wheat on the street market. Coarser grains are unchanged. We quote: Wheat, white, 67 to 68c.; red, 67 to 68c.; goose, 66c.; peas, 65 to 67c.; oats, 30 to 31c.; barley, 49 to 51c.; rye, 50c. No. 1 hard Manitoba has declined 2c., and is now selling at 77 to 78c., Toronto freights.

FLOUR—A decline of 10c. in Ontario grades is noted. We quote: Manitoba patents, \$4.15; Manitoba strong bakers', \$3.90; Ontario patents, \$3.80 to \$3.90; straight roller, \$3.05 to \$3.15, Toronto freights.

BREAKFAST FOODS—No change is noted. We quote as follows: Standard oatmeal and rolled oats, \$3.70 in bags and \$3.70 to \$3.90 in bbls.; rolled wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.75; pot barley, \$3.75.

HIDES, SKINS AND WOOL

HIDES—No change in price. Market is easy. We quote: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9c.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Shearlings and lambskins are firm at 80c.

We manufacture it in every conceivable form, and have an immense assortment.

J. McLaughlan & Sons,

OWEN SOUND.

Direct shipment of (Choice Pea Beans.)
CURRANTS from **PATRAS**
just received. Orders solicited. Apply, **JAS. R. SHIELDS**, Board of Trade, **TORONTO**.

Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.

Also **SALTPETRE**, car lots or less.

Our extensive

City and Shipping Trade

gives us unequalled facilities for handling to best advantage your shipments of

Poultry, Butter Eggs, Dressed Hogs

CONSIGNMENTS SOLICITED
QUICK RETURNS.

D. GUNN, BROTHERS & CO.

Provision and Commission Merchants
76-78-80 Front St. E. - **TORONTO**.

CONSIGNMENTS SOLICITED

Our specialties

POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

RUTHERFORD, MARSHALL & CO.

68 Front Street East, **Toronto**.

Good Things For Xmas

Holly

CLEMES BROS., 51 Front E., Toronto

California Oranges
Mexican Oranges
Jamaica Oranges
Valencia Oranges
Messina Lemons

FIGS
DATES

Malaga Grapes
Shelled Almonds
Shelled Walnuts
Shelled Pecans
NUTS IN SHELL

WOOL—The market is dull at 15c. for fleece and 10c. for unwashed.

SEEDS.

The usual quietness at this time of the year is now in evidence, and the movement is light. Prices are steady. We quote alsike at \$2.50 to \$4.50, with slightly more for strictly choice samples. Red clover is worth all the way from \$3 to \$4.50.

SALT

Prices are unaltered. The demand is excellent. We quote as follows: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 54c.

MARKET NOTES.

Ontario flour is 10c. cheaper.

Dressed hogs have declined 15 to 25c.

Refined sugar is 5c. per 100 lb. dearer.

Shipments of shelled walnuts are arriving this week.

The China green tea market, according to a cable to C. H. Anderson, has closed for the season.

Eggs have advanced 1c. Dairy butter is ½c. dearer. Turkeys are 1c. to 1½c. up; geese, ½c.; chickens and ducks, 5c. Cheese is ½c. dearer.

Valencia, Mexican and Jamaica oranges are 25c. cheaper than a week ago. Navels are in at \$4 to \$4.50. Malaga grapes are 25 to 50c. cheaper.

Rutherford, Marshall & Co. state that the export demand for poultry and butter has been so good of late that the market is in the healthiest state it has been for years, and prices are ruling high. They made one shipment of four tons of butter to the Lower Provinces on Saturday.

QUEBEC MARKETS.

MONTREAL, Dec. 15, 1898.

GROCERIES.

THE grocery market does not furnish any special activity at present except in the matter of sorting trade in seasonable goods, such as dried fruits, nuts and spices. In the former, Valencia raisins have been somewhat unsettled, but all other fruits are unchanged. Nuts, generally, are steady; in fact, higher, and spices unchanged. Business in other departments is slight, with few features. Easiness in the west on canned tomatoes has not extended here, and though raw sugar has had a rather abrupt decline in London, the fact has not exerted any influence on the price of refined here, which is unchanged at the advance named by the local refiners last Saturday morning.

SUGAR.

The sugar market, locally, has continued firm, despite considerable fluctuation in

London; in fact, refiners' prices here are 5c. higher than they were, and the somewhat abrupt decline in London has exerted little or no influence on them. Car lots of granulated are quoted at \$4.55, and yellows at \$3.80 to \$4.30 per 100 lb., as to quality, at the factory. According to cables from London, raw was weak and decidedly lower; cane, dull at ¾d. decline; Java, 12s. 6d., and fair refining, 10s. 6d. Beet was weak, with present and next month quoted at 9s. 10½d. In New York, raw has been irregular; fair refining, 3 13-16c.; centrifugal, 96 test, 4 7-16c., and molasses sugar, 3 11-16c. Refined, in New York, is quiet, and about steady.

SYRUPS.

Canadian syrup in the wood, is quiet, but steady, at 1¾ to 2¼c. per lb.

MOLASSES.

The firm situation of the molasses market is fully maintained, and the outlook was never more encouraging to holders of Barbadoes stock than it is at present. At the same time, the intrusion of a purely speculative element is calculated to disturb the legitimate channels of trade, so that, while wholesale dealers believe that the goods are worth more money, they prefer to keep their jobbing range unchanged to playing into the hands of the speculators and putting prices above where they should legitimately be.

DRIED FRUIT.

As a result of recent sales of large lots of Valencia raisins, prices on the fruit have been somewhat unsettled since last report, and values are lower all round than they were, though, for select brands there has been no material change in quotations.

California raisins are a light stock on this market, and, what business there is moving, is at firm prices.

Malaga table raisins meet a steady distributive demand for holiday wants, and values are unchanged.

The same remarks apply to sultanas.

There is a good jobbing inquiry for currants, and prices rule much as they were.

Prunes are steady for both European and Californian sorts, both for prompt and forward delivery.

There has been no change either in figs or dates.

NUTS.

Some small lots of new Grenoble walnuts have been received here this week, but the quality is hardly up to expectations, the great complaint being about their dark color. There has been some modification in quotations, as a result of these arrivals, but the outside price is still firmly held. Shelled walnuts have advanced 1 to 2c., and are firm at the rise. Other nuts are unchanged.

CANNED GOODS.

Business in canned goods has been very quiet, and values are steady all round for vegetables, especially corn, while tomatoes, despite low priced sales in the west, are held steady here, none being obtainable in a jobbing way under 90c., while some makes are held as high as \$1.

SPICES.

There is a steady demand for these in a small jobbing way. Prices generally are unchanged.

TEA.

The market continues quiet, but very firm, medium and good medium Japan stock costing from 15 to 17c. In blacks, inquiry for Ceylons has been noticeable, and ¾c. advance has been obtained on the prices asked a month ago. Business in greens has been chiefly in Young Hysons, ranging from 12½ to 14c.

COFFEE.

The market continues quiet, while prices remain steady. The only lots of green bag stock moving have been a few Maracaibos in 25 bag lots at 9½ to 10c. Other sorts have been nominal.

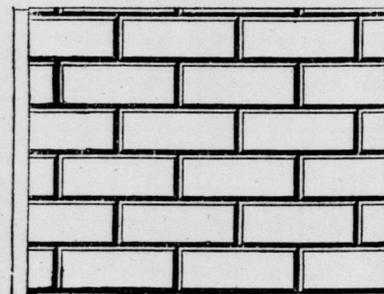
GREEN FRUIT.

Business in green fruit has been fairly active despite the cold weather. Valencia oranges, under larger receipts, are somewhat lower than last week and the same can be

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RESULTS AT LESS
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When you cover a building with our

**Sheet Steel
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It makes a uniformly handsome finish—is dry, warm, fireproof and durable—and can be applied very easily and quickly.

Figure it out and serve your own interest by deciding in its favor.

We will gladly send you all details of information.

Metallic Roofing Co.

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The Following Brands
Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses
CUT TOBACCOS . . .
OLD CHUM.
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RICHMOND STRAIGHT CUT.
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BIRD BREAD and Cottams Seed, manufac-
tured under six patents. Reliable standard
goods; nothing to approach them for popularity
and value. All wholesalers.

The ———
DAWSON Commission
Co., Limited
FRUIT, PRODUCE AND
COMMISSION MERCHANTS,
Cor. Market and Colborne Sts.,
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We make a specialty of handling
Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special
efforts to make these sales mutually profitable. They are
held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,
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Mince Meat

We are now placing on the
Market a very fine line of Eng-
lish Mince Meat, put up in

5 lb. 12 lb. 27 lb. and 60 lb. PAILS

Choice Fruit and the best of
Spices only are used in these
goods, and we can confidently
recommend them to our num-
erous customers.

F. W. Fearman
HAMILTON

Its Rich **AROMA** Its Refined **FLAVOR** Its Potent **STRENGTH** Its Uniform **QUALITY** Its Attractive **APPEARANCE**

all combine to make a ready seller and an indispensable item of stock of

TARTAN TEA

BALFOUR & CO. Wholesale Agents **Hamilton**

It's a wonder!

Grocers who have bought **CLARK'S** Pork and
Beans with Tomato Sauce, report that they would never
have believed such a business could have been done in this
line, until they were convinced by **Actual Trial.**

ESSENTIAL OILS

W. J. Bush & Co's Pure Essential Oils and Extracts are the best money can buy. Two gen-
erations' experience in manufacturing. Made expressly for Confectioners, Soap, Perfume,
and Aerated Water manufacturers. The only goods for high-class work.

W. P. DOWNEY, Sole Agent

20 and 20½ St. Peter St. **MONTREAL.**

The Great Hit of the fruit season is the
"MAPLE LEAF" BRAND

Ask your wholesale house
for them.

SEEDED RAISINS.

"THE GROCER'S MANUAL."—An 850 page Book
on Shop Work, Branch Management, History,
Source and Nature of Every Article sold by Storekeepers,
etc.; and other neglected considerations. Full particulars
and specimen page mailed free. J. T. Law, Publisher, 2
Salford Street, Liverpool, Eng.

FRESH FROZEN FISH, ETC.

Smelts, Salmon, Bass, Mackerel, Tomcods,
Trout, Canned Lobsters and Blueberries,
packed by
W. S. LOGGIE & CO., Limited, Chatham, N.B.
(52)

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

and packers of the
celebrated

"Walla Galla" Tea
in lead packets

and "Clubhouse"
in 50 and 100 lb. tins

These brands are registered, and the
quality guaranteed by us.

All orders promptly attended to.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

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Wholesale trade only.

THE B. C. PROVISION HOUSE

VANCOUVER, NELSON,
VICTORIA, REVELSTOKE.

F. R. STEWART & CO.

Wholesale Dealers in
Butter, Eggs, Cheese, Dried and
Fresh Fruits, etc.

Canadian Agents for **HONDI** Ceylon Tea.

HEAD OFFICE, VANCOUVER, B.C.

G. F. & J. GALT PACKERS OF THE **BLUE RIBBON TEAS**
42 SCOTT ST. TORONTO. CELEBRATED



HICORY

OFFEE
ORKS

100 Casks, Best Imported

"Remember the Corks."

S. H. EWING & SONS, Montreal

said of Jamaica stock. Lemons are steady, also Malaga grapes, while cranberries are rather higher than they were.

APPLES.

There is a good movement in sound winter varieties, and values are firm as last quoted.

FISH.

Pickled fish meet a fair demand. We quote jobbing prices as follows: No. 1 Labrador herrings, \$4.75 to \$5 per bbl.; No. 1 N.S. do., \$4.25 to \$4.50; N.B. in half-bbls., \$2.25; No. 3 mackerel, \$15; No. 1 green cod, \$4.50 to \$5; No. 2, \$3.50; B.C. salmon, \$13 per bbl. and \$7 per ½-bbl.

Prepared fish are unchanged. We quote as follows: Pure boneless codfish, 5½ to 6c. per lb.; dressed or skinless codfish, 4¼c.; soft cured, 3¾c.; dried, \$4 per 112 lb.; boneless fish, 3 to 3½c. Haddies, 6 to 7c.; kippered herrings, \$1.35 to \$1.50 per box; smoked herrings, 10 to 12c., and Yarmouth and bay bloomers, 9c. to \$1.

Fresh fish are steady. We quote as follows: Haddock, 3½c.; Manitoba whitefish and dore, 6½c.; pike, 5½c., and B.C. salmon, 13½c. per lb.

COUNTRY PRODUCE.

EGGS—There was a good demand for small lots of eggs to day, and the market is

fairly active and firm. We quote: No. 1 candled, 16c.; No. 2 do., 12½ to 13½c.; Montreal limed, 14½ to 15c.; western limed, 13 to 13½c., and culls, 9c. per doz.

POULTRY—There was an improved demand for poultry, and, as the supply was ample, buyers had no difficulty in filling their wants, and prices show no change. We quote: Turkeys, good to choice, 8 to 8½c.; scalded, 7 to 7½c.; chickens, good to choice, 6 to 8c.; fowls, 4 to 6c.; ducks, 7½ to 8c., and geese, 4 to 6c. per lb.

GAME—The market for partridge was active and firm, all the offerings meeting with a ready sale at 65 to 70c. for firsts, and at 50 to 55c. for seconds per brace.

BEANS—The demand for beans is limited, and prices rule about steady. We quote: Choice hand-picked, 95c. to \$1 per bushel; prime, 85 to 90c.

HONEY—Business in honey continues slow, and prices are nominal. We quote: White clover comb, in 1-lb. sections, 7 to 7½c.; dark, 5½ to 6½c.; white extracted, 6 to 6½c., and dark, 4 to 5c.

POTATOES—A fair trade was done in potatoes at steady prices. Car lots of choice sold at 50 to 52c., and common to fair at 40 to 45c. per bag.

PROVISIONS

Trade in provisions was quiet, the demand being chiefly for small lots to fill

actual wants, and, in consequence, the market was without any new feature of note. We quote: Canadian pork, in barrels, \$11.50 to \$16; pure Canadian lard, in pails, at 7½ to 7¾c. per lb., and compound refined at 5 to 5½c. per lb.; Hams, 10 to 12c. and bacon, 10 to 12c. per lb.

DRESSED HOGS.

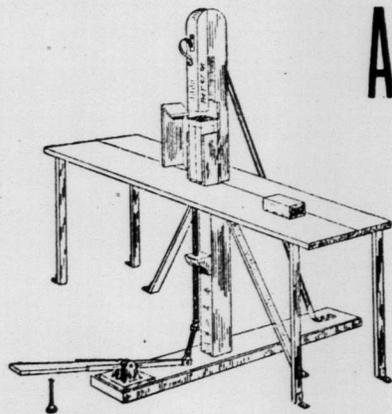
There was a good demand for small lots of dressed hogs, and a more active trade was done at steady prices, sales being made at \$5.60 to \$5.75 for good to choice, and heavy at \$5 to \$5.25 per 100 lb.

FLOUR, GRAIN, ETC.

GRAIN—There was no material change in the situation of the grain market. The demand for all lines was limited, and business, on the whole, is quiet.

FLOUR—There continues to be a steady demand for flour from local and country buyers in small lots, and trade, on the whole, is fairly active for the season. We quote: Winter wheat patents, \$4.00 to \$4.25; straight rollers, \$3.70 to \$3.80; in bags, \$1.75 to \$1.85; Manitoba patents, \$4.50; strong bakers', best, \$4.15 to \$4.25.

FEED—The demand for feed continues to be in excess of the supply, and, in consequence, the tone of the market is strong, and, in some cases, Manitoba bran is quoted as high as \$15, and shorts at \$16, and moultrie at \$17 per ton, including bags. We quote:



Armeta Tea Packer and Simplex Mixer

Said Mr. Minto, of Minto Bros, Wholesale Tea Merchants, Toronto, Ont:

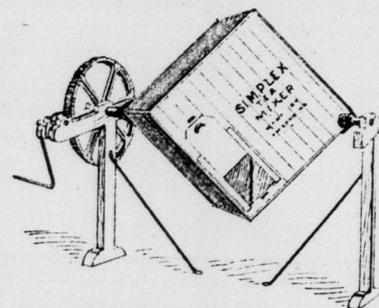
"I will speak a good word for The Armeta Tea Packer whenever I can. We are delighted with our machine—so simple and easy to handle."

For prices, write

A. H. Canning & Co.

57 Front Street East

TORONTO.



Manitoba bran, \$14; shorts, \$16, and moul-
lie, \$17 per ton, including bags.

MEAL—A fair business was done in meal,
and the market is moderately active and
steady at \$3.60 per bbl., and at \$1.75 per
bag for rolled oats.

HAY—There was no change in the market
for baled hay. The demand is slow, and
trade continues at steady prices. We quote:
No. 1, \$6.50 to \$7.50; No. 2, extra, \$5 to \$6;
No. 2, clover mixture, \$4.50 to \$5, and
clover, \$4.

CHEESE AND BUTTER.

The cheese market steadily gathers
strength, and those who predict roc. cheese
grow more confident each day. Values
here are now held very firmly, and sellers
are not disposed to urge sales until after the
turn of the year. Nominally 9 7/8 c. was the
idea for finest Ontario fail makes, and 9 5/8
to 9 3/4 c. for eastern.

Butter ruled steady, with values ranging
from 20 1/2 c. for strictly finest late made
creamery down to 19c. for goods grading
under that. There is little doing in dairy
stock.

The exports of cheese and butter for the
week, via St. John, Portland and other ports
were:

	Cheese.	Butter.
Liverpool	0,197	2,419
London	7,754	420
Glasgow	812
Bristol	6,389	4,252
Newcastle	833
Hull	250
	26,235	7,191
Total since close of naviga- tion	51,488	12,044

MONTREAL NOTES.

There has been a sharp decline both in
raw, beet and cane sugars at London.

A few small lots of new Grenoble walnuts
have arrived here, and are disappointing as
to quality.

Shelled walnuts continue to advance,
being from 1 to 2c. higher than last week,
and firm at the rise.

Both Valencia and Jamaica oranges have
declined slightly in this market, as a result
of increased receipts.

The creditors of Daniel Burch, general
merchant, of Ruton, met in Hamilton on
Tuesday. Burch's liabilities were believed
to average from \$8,000 to \$10,000. Recently
he gave a chatel mortgage to his brother for
\$1,000 which the creditors now seek.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., Dec. 13, 1898.

WHILE we are much pleased because
of the large and increasing winter
export business being done through
our port, our importers are not a little dis-
appointed, in fact, not a little indignant, at
the rate the mail steamers are charging on
goods from Liverpool to our own port. The
more, as they compare the rates of this year
with those of last, when they remember the
rates charged by these same boats to Montreal
in the summer; also, when they consider
the proportion which through goods pay the
steamers, as compared with the rates we are
charged for the same distance. While, of
course, we do expect to get as low a rate as
the steamers' part of the through rate, we
feel it is most unfair we should pay nearly
double that amount. While the steamer
people are saying pleasant things about us,
they are showing their favor by discriminat-
ing against us in the matter of freight rates.
Not only do they charge some 2s. 6d. more
than the Beaver Line charged last year, but
they do not allow anything for cartage and
ferriage, which the Beaver Line allowed.
Taking all together, the rates are about 4s.
higher this year, on all heavy goods, than
last year. We feel there should be some
redress. The merchants are, wherever
possible, bringing their freight by other than
the mail boats. The rates from London are,
also, about 4s. below those charged by the
Liverpool mail steamers. In business, this
has been an active week, for both the whole-
sale and retail trade. The latter are very
busy. There is little change. Cream of
tartar and spices are rather firmer. Whole-
sale men are small buyers, from the present
till after stocktaking. Flour is rather easier,
but, in sugars, somewhat to the surprise of
the trade, the week closed showing rather
higher figures.

OIL—There continues to be some com-
petition in burning oil, but there is less in
the city than at some other points in these
Lower Provinces. Prices of all grades of
burning oil are quoted to city trade 1/4 c.
below last week, some importers not in
sympathy with the Standard Oil Company
being inclined to cut prices. These impor-
tations are, however, small. In other grades
trade is quiet. Cod oil, for which this is

quite a receiving point, is light sale at this
season.

SALT—Small quantities of salt from
Liverpool, both for local and western points,
continue to arrive, but the trade is of the
nature of hand-to-mouth business, as sales
are light at this season and supplies quickly
procured. In Canadian some light arrivals
are noted. Three grades, or rather the
output of three manufacturers, are now
on the market. We quote as fol-
lows: Liverpool coarse, 40 to 45c.; English
factory-filled, 90c. to \$1; Canadian fine,
\$1 per bag; cheese and butter salt, bulk,
\$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to
\$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per
bbl.; 20-lb. wood boxes, 20c. each; 10-lb.
wood boxes, 12c. each; cartons, \$2 per case
of 2 doz.; English bottled salt, \$1.25 to
\$1.30 per doz.; mineral rock salt, 60c. to \$1
per 100 lb.

CANNED GOODS—Little can be said,
other branches of business occupying the
place of interest at this season. Local
prices are still below what the condition of
the outside markets warrants. Stocks are
quite ample. In canned oysters, for which
there is quite a demand here, prices are
quoted rather higher, and market is firm.

**DON'T PAY FREIGHT
ON WATER**

**CONCENTRATED GRAPE WINE
VINEGAR**, best and most economical
Vinegar made. One gallon Concentrated
makes 25/27 gallons Standard Vinegar—
Great saving in weight and freight. Write
for sample.

Agents—

W. H. SEYLER & CO.

Room 100, Board of Trade, **TORONTO**

Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY FLUSHING, N.Y.

**Dressed Poultry
WANTED**

Chickens, Turkeys and Ducks.

Highest prices paid in cash. Ship by
freight or (if necessary) express to

The Simcoe Canning Co.

York St., HAMILTON, ONT. (50)

FOR THE HOLIDAYS.

**CALIFORNIA NAVEL ORANGES
MEXICAN ORANGES
VALENCIA ORANGES
JAMAICA ORANGES
NEW MESSINA LEMONS**

All sizes, and finest quality fruit.

HUGH WALKER & SON

Wholesale Fruit and
Commission Merchants

GUELPH, ONT.

**FANCY MALAGA GRAPES
NEW NUTS, ALL KINDS
NEW DATES AND FIGS
CRANBERRIES**

and
SPANISH ONIONS

... PRICES ALWAYS RIGHT ...

Owing to competition, sardines are rather lower, but other lines of canned fish tend higher. In lobsters, the high prices continue, but holders find it difficult to get a further advance, as the sale is affected by the increased cost.

GREEN FRUIT—Valencia oranges are arriving in good condition, though quality is, as yet but fair. The first shipment of large are to hand this week. In apples, prices are firmer, and holders not pushing sales. Good stock is showing a nice profit. Receipts are light, much lighter than usual at this season. Lemons show little change. A few Malagas are now offered. In grapes there is a firm feeling. The holiday season is making a good demand. The weather has been favorable to the handling of fruit. Malaga grapes to hand this season have been good. Sweet potatoes are about over, late shipments arriving in bad condition. Cranberries are firmer, Cape Cods being the only goods offered. Bananas have but a light sale.

DRIED FRUIT—This is a busy line. In raisins very low prices are quoted, some importers being satisfied with small profits. The chief competition is in Valencia layers. Dealers prefer not to carry this line over. Californian raisins firm, with ample stocks. Seeded are having an increased sale. In currants, stocks are light. Dealers find it impossible to keep up with the demand for cleaned. One dealer has cleaned upward of 75 barrels during the last two months. In prunes, Bosnia, French, and California are offered. The last named are preferred. Prices tend higher. Dried apples are higher, but the demand is on western account. Receipts are not large. Evaporated apples are scarce. Dealers are much surprised at the firmness of the high prices. It means increased demand for prunes. Evaporated peaches and apricots are very high, particularly the latter. There is a light sale. Canadian onions are about all that are offered; prices are higher and stocks small. Nuts, except peanuts, are high, but there is the regular holiday demand.

SUGAR—It was somewhat a surprise to the dealers that prices were slightly advanced. Little is being done in foreign sugars. The refineries watch the situation very closely and meet the competition, but only just to the least possible extent, taking advantage of the fact that barrels are preferred to bags. There is a good trade doing.

MOLASSES—The big sale is over. Dealers are inclined to let stocks run out. A small cargo, rather under two hundred casks, arrived direct this week. It found a ready sale at good figures, but showed little advance. Stocks are light.

PRODUCE—Eggs are firmer, but, except for strictly fresh, little further advance is

expected. Lined, where quality is good, have a better demand. Butter is also rather firmer. Some shipments of Ontario dairy butter, both rolls and tubs, are to hand this week. Quality good, and a fair price was obtained. Quality is necessary if quick sales are desired. Cheese shows an improved position, but for local consumption prices are still low.

FISH—Dealers begin to look for trade in frozen fish, but owing to fish being scarce, a large business is not expected. In dry cod prices are higher, with light stocks. Pollock is also quoted higher; receipts have not more than kept up with demand, but sales will be lighter now. Pickled herring is still high, and Grand Manan is about the only grade offered. Smoked herring is quiet; some small shipments have been made to Glasgow. Shad are quite plentiful, with but limited sale. Finnan haddies keep scarce, but prices show no change. In boneless fish sale is light. Kippered herring and bloaters are firm. We quote: Large cod, \$3.60 to \$3.70; medium, \$3.55 to \$3.60; pollock, \$1.50 to \$1.60; Grand Manan pickled herring, \$1.85 to \$1.90 ½-bbl.; Canso, pickled, \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 4 to 4½c.; smoked herring, 6 to 7c.; spring shad, \$3.75 to \$4 ½-bbl.; fall do., \$4.75 to \$5; ½-bbl.; alewives, \$3 per bbl.; kippered herring, \$1; bloaters, 40 to 60c.; Shelburne, \$3.75 per bbl.; Grand Manan herring, \$3.40 to \$3.50 per bbl.; quoddy, \$3.50 ½ bbl.

PROVISIONS—Pork and beef are somewhat quiet. The former are easier, but beef is quoted higher. Fair stocks are held. In lard there is a good sale. Prices tend rather easier, but there is little change.

FLOUR, FEED AND MEAL—Ontario flours seem easier, with millers more anxious to sell. There is a fair trade. Feed continues scarce and high, while oatmeal shows no change. Oats are quoted higher. Dealers are being quite largely supplied with meal bought at figures well below present prices. Cornmeal, while moving freely, shows no change in price. Beans are still easy in this market. Dealers look for rather lower figures. Barley and peas are still high. We quote as follows: Manitoba flour, \$4.80 to \$5; best Ontario, \$4 to \$4.25; medium, \$3.75 to \$3.95; oatmeal, \$3.75 to \$3.85; cornmeal, \$2; middlings, \$19 to \$20; bran, \$17 to \$18; oats, 35 to 40c.; hand-picked beans, \$1.10 to \$1.20; prime, 95 to \$1; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.60 to \$3.75; hay, \$7 to \$8; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Wm. Rankine, retail grocer, is in financial difficulties.

North Shore fishermen are finding quite a demand for eels.

O. L. Price, of Parrsboro', shipped one ton of spruce gum to New York this week.

Over 2,000 boxes P. E. Island cheese were shipped to England this week via Halifax.

W. R. Miles, representing Peek Bros. & Winch, has gone home to London to spend the holidays.

J. J. Murray, representing Alex. W. Grant, passed through St. John this week on his way to Liverpool.

J. G. Crosby received the last direct consignment of Porto Rico molasses of the season this week, a small cargo of 124 casks.

The Fruit Growers' Association of Prince Edward Island are much pleased by the returns received from their first shipment of apples to Liverpool.

At the annual meeting of The St. John Board of Trade, the president, D. J. McLaughlin, was reelected, as was the vice-president, W. M. Jarvis.

Lumber business at all points is very light this year. Exports from Moncton for November are about \$40,000 below that month last year, largely because of the decrease in that one line.

St. John imports for November were \$270,793; exports, \$237,656, two-thirds of which was lumber. The amount of rebate received by importers, because of the preferential rate, was \$1,843.55.

CANADIAN CAVIARE IN DEMAND.

Another Canadian product has been exported to Great Britain, and been received with favor. A shipment of 1,500 lb. of caviare, the roe of fish from the great lakes, has been sent from Rat Portage to London, through the efforts of the Canadian Department of the Imperial Institute. It was sent in cold storage.

The demand for caviare throughout the United Kingdom is a large and rapidly-increasing one. The best product arriving on the market comes from Russia. The Canadian shipment is said to closely resemble it, and to be much superior to a large proportion of that arriving there.

As the article brings high prices, it is devoutly wished that the trade may assume large proportions.

"SALADA" IN A CLOCK TOWER.

The large clock space in the tower of the new city hall building, Toronto, is likely to be empty for some time. Knowing this, the Salada Tea Co. has written the Mayor offering to rent the space for advertising purposes. Mayor Shaw has notified the company that its proposition will be submitted to the Board of Control for consideration.

SHE IS SATISFIED.



No
Dissatisfaction
when
Hudson's
Soap
is used. It quickly
drives the dirt away
but won't wear out
the clothes.

ARE YOU

Satisfied you are selling the best Soap Powder on the market?

IF NOT, TRY

Hudson's Dry Powder

We give you the result of 50 years successful business experience.

We give you a powder that leaves no smell, and does NOT injure the hands.

Cheaper for your customer and yields you a larger profit than other powders.

We give you good advice:

TRY HUDSON'S.

ONCE USED—ALWAYS USED.

R. S. Hudson

34 Chaboillez Square

... MONTREAL.

Prunes

CALIFORNIAN
OREGON
FRENCH
BOSNIA

All grades
and
sizes.

Lowest Figures.

Warren Bros. & Co.

35 and 37 Front St. East
TORONTO.

New Brunswick's Canned Fish.

Sardines—Oils, Tomato, Mustard, and Spiced; Clams and Clam Chowder; Scallops; Kipperd Herring and Kipperd Chickens; Haddles—Oval and Round.

I have the largest and best assortment of the above in Canada. Ask your Wholesale Grocer for my Brands. Every tin guaranteed.

John Sealy

25 and 26 South Wharf - ST. JOHN, N.B.

Keep up

with the wide-awake grocer by selling

THE FRAGRANT . . .

"MAGNOLIA"

CEYLON TEA

It's sure to please your customers. Strong and delicious. Pounds and halves. Black and mixed. In lead packets only.

GEORGE FOSTER & SONS

BRANTFORD, ONT.

NEW SEASON'S

WALNUTS

Grenoble and Bordeaux

NOW IN STORE

PERKINS, INCE & Co.

TORONTO.

NOTHING BUT
THE BEST

Cocoa
Chocolate

Coffee
Spices

Baking
Powder

TODHUNTER,
MITCHELL & CO.

Importers, Manufacturers

TORONTO

CURRENT MARKET QUOTATIONS

December 15, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba
Dairy, choice, large rolls, per lb	15	13 14 1/2	12	14
" " pound prints	14	14 15	17	18
" " tubs, best	13	14 1/2	16	18
" " tubs, second grade	11	12	12	15
Creamery, tubs	19 1/2	20	19	20
" prints	21	22	20	22
Cheese	9	9 1/2	9	10

CANNED GOODS

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba
Apples, 3's	\$ 90	\$ 1 00	\$ 0 85	\$ 0 90
" gallons	2 40	2 75	2 00	2 20
Blackberries, 2's	1 40	1 70	1 40	1 70
Blueberries, 2's	80	90	75	85
Beans, 2's	70	95	70	95
Corn, 2's	95	1 00	90	1 00
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25
Peas, 2's	70	75	80	90
" sifted	85	1 00	1 10	1 15
" extra sifted	1 00	1 25	1 20	1 25
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75
" 3's	2 25	2 40	2 00	2 40
Pineapple, 2's	2 10	2 40	2 40	2 50
" 3's	2 50	2 60	2 50	2 60
Peaches, 2's	1 75	1 90	1 50	1 60
" 3's	2 50	2 75	2 40	2 60
Plums, green gages, 2's	1 50	1 55	1 30	1 60
" Lombard	1 30	1 50	1 30	1 50
" Damson, blue	1 10	1 30	1 00	1 30
Pumpkins, 3's	75	85	70	80
" gallon	2 10	2 25	2 10	2 25
Raspberries, 2's	1 50	1 90	1 50	1 75
Strawberries, 2's	1 50	2 00	1 50	1 75
Succotash, 2's	1 10	1 15	1 15	1 15
Tomatoes, 3's	90	95	80	85
Lobster, talls	2 50	2 95	2 50	2 60
" 1-lb. flats	2 75	3 00	3 00	3 30
" 1/2-lb. flats	1 30	1 35	1 30	1 35
Mackerel	1 15	1 25	1 40	1 50
Salmon, sockeye, talls	1 30	1 45	1 50	1 60
" flats	1 20	1 25	1 30	1 35
" Horseshoe	1 20	1 25	1 30	1 35
" Clover } talls	1 20	1 55	1 60	1 60
" Leaf } flats	1 45	1 60	1 15	1 25
" Cohoes	95	1 00	1 15	1 20
Sardines, Albert, 1/2's	10 1/2	11	13	14
" 1/2's	20	21	20	21
" Sportsmen, 1/2's	11 1/2	12	12 1/2	12
" 1/2's	19	20	21	21
" key opener, 1/2's	10	11	10 1/2	11
" other brands, 1/2's	16	18	18 1/2	19
" P. & C., 1/2's	23	25	23	25
" American, 1/2's	33	36	33	36
" 1/2's	4	5	5	5
" 1/2's	9	11	11	11
Mustard, 1/2 size, cases	9 00	11 00	10 00	11 00
50 tins, per 100	10 00	11 00	10 00	11 00
Fruit in glass jars	4 25	4 50	4 25	4 50
Haddies	1 10	1 20	1 10	1 10
Kipperd Herrings	1 40	1 50	1 15	1 60
Herring in Tomato Sauce	1 85	1 45	1 25	1 80

GREEN FRUITS

Oranges, Valencia, 7 1/4's	\$ 4 00	\$ 4 50	4 75	5 00
" 120's, large	5 00	5 50	5 00	5 50
" ordinary	3 50	4 00	4 50	5 00
" Mexican, per box	2 50	3 25	2 50	3 25
" Jamaica, per bbl.	5 00	5 50	5 75	6 00
" California Navels	4 00	4 25	4 00	4 25
Lemons, Malaga, per chest	5 00	5 50	5 00	5 50
" Messina, new, p. box	2 50	3 00	2 75	3 25
Bananas, per bunch	2 00	2 25	1 40	1 70
Apples, per bbl.	3 00	4 00	2 00	3 50
Cranberries, per bbl.	7 50	8 50	7 00	8 50
Sweet Potatoes, bbl.	2 50	3 00	2 25	2 50
Malaga Grapes, per keg	5 50	7 50	5 50	7 00
Tomatoes, Can., per basket	30	50	30	50
Pears, late varieties, per bbl.	4 00	8 00	2 50	4 00
Spanish onions, per crate	85	95	1 00	1 15

SUGAR

Granulated (St. Lawrence, Redpath)	\$ 4 55	\$ 4 73	4 73	4 73
Granulated, Acadia	4 55	4 73	4 73	4 73
Paris lump, bbls. and 100-lb. bxs	5 67 1/2	5 73	5 73	5 73
" in 50-lb. boxes	5 80	5 83	5 83	5 83
Extra Ground Cing, bbls	5 30	5 55	5 55	5 55
Powdered, bbls	5 05	5 15	5 15	5 15
Flour	4 30	4 48	4 48	4 48
Cream	4 23	4 48	4 48	4 48
Extra bright	4 21	4 38	4 38	4 38
Bright coffee	4 23	4 28	4 28	4 28
No. 3 yellow	3 80	4 08	3 85	4 08
No. 2 yellow	3 90	3 98	3 98	3 98
Demerara	3 60	3 85	3 85	3 85
Imported yellow	3 85	3 85	3 85	3 85

SYRUPS AND MOLASSES

	Montreal, Quebec.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba
Syrups				
Dark	30	32	30	32
Medium	35	37	34	35
Bright	40	40	40	40
Honey	90	1 00	90	1 00
" 25-lb. pails	1 20	1 40	1 20	1 40
" 33-lb. pails				
Molasses				
New Orleans	31	24	45	26
Barbadoes	32	38	42	29
Porto Rico	23	25	34	32
Antigua	22	23	25	25
St. Croix			27	28

CANNED MEATS

Comp. corn beef, 1-lb. cans	\$ 1 50	\$ 1 40	\$ 1 50	\$ 1 50	\$ 1 65	\$ 1 75
" " 2-lb. cans	2 65	2 50	2 60	2 50	2 65	2 80
" " 4-lb. cans	5 10	5 00	5 00	5 00	5 10	5 20
" " 6-lb. cans	8 60	8 00	8 00	8 00	8 10	8 20
" " 14-lb. cans	18 55	18 00	18 00	18 00	18 10	18 20
Minced callops, 2-lb. can	2 60	2 60	2 60	2 60	2 60	2 60
Lunch tongue, 1-lb. can	3 50	3 20	3 25	3 00	3 25	3 00
Turkeys, per lb.	6 70	6 75	7 00	6 00	6 00	6 50
English brawn, 2-lb. can	2 30	2 60	2 80	2 75	2 80	2 75
Camp sausage, 1-lb. can	2 00	2 50	2 50	2 50	2 50	2 50
" 2-lb. can	4 00	4 00	4 00	4 00	4 00	4 00
Soups, assorted, 1-lb. can	2 00	1 50	1 40	1 50	1 40	1 50
" 2-lb. can	3 00	2 20	2 25	2 30	2 30	2 30
Soups and Boull., 2-lb. can	2 00	1 80	1 75	1 80	1 80	1 80
" 6-lb. can	4 50	4 25	4 50	4 50	4 50	4 50
Sliced smoked beef, 1/2's	1 70	1 65	1 70	2 00	2 00	2 00
" 1's	2 25	2 80	2 95	3 25	3 25	3 25

COUNTRY PRODUCE

Eggs, boiling stock	23	24	21	22	16	18
" fresh gathered	15	16 1/2	17	18	15	16
" held	15	16 1/2	15	16	15	16
Poultry—chickens, dressed	*5	8	25	45	25	50
Geese, per lb.	9	30	5 1/2	6 1/2	40	60
Ducks, per pair	8 1/2	9	8 1/2	9 1/2	10	14
Turkeys, per lb.	1 50	1 75	80	1 35	1 50	1 75
Honey, comb, per doz	7	7 1/2	6	6 1/2	7	8
" light color, 60-lb. tins	7	8	7	8	8	10
" 5 and 10-lb. tins	5 1/2	6 1/2	2	3	5	6
" buckwheat	5 1/2	6 1/2	2	3	5	6

FRUITS

Foreign—						
Currants, Provincials, bbls.	4 1/2	4 1/4	4 3/4	4 1/2	5	7
" " 1/2-bbls	4 1/2	4 1/4	4 3/4	4 1/2	5	7
" Filiatras, bbls	4 1/2	4 1/4	4 3/4	4 1/2	5	7
" " 1/2-bbls	4 1/2	4 1/4	4 3/4	4 1/2	5	7
" cases	4 1/2	4 1/4	4 3/4	4 1/2	5	7
" 1/2-cases	4 1/2	4 1/4	4 3/4	4 1/2	5	7
Patras, bbls.	6	6	6	6	6	6
" 1/2-bbls.	6	6	6	6	6	6
" cases	6	6	6	6	6	6
" 1/2-cases	6	6	6	6	6	6
Vostizzas, cases	5 1/2	6 1/2	5 1/2	6 1/2	6	7 1/2
Dates, boxes	5 1/2	6	6	6	6	7
Figs, 10-lb. boxes, per lb.	15	20	18	20	14	16
" 28-lb. boxes	28	28	28	28	28	28
" Tappets, per lb.	4	4	4	4	4	4
Naturals, per lb.	8	8	8	8	8	8
Naturals, boxes	12	12	12	12	12	12
Prunes, California, 40's	11	10	11	10	12	12
" 50's	9 1/4	8 1/2	9 1/4	8	8	8
" 60's	8	8	8 1/2	7	8	8
" 70's	7 1/2	7 1/2	7 3/4	7	7	7
" 80's	6 1/2	6 1/2	6 3/4	6	6	6
" 90's	6 1/2	6	6 1/2	4 1/2	5	6 1/2
Bosnia, B.	6	6	6	6	6	6
" C.	6	6	6	6	6	6
" D.	6	6	6	6	6	6
" U.	6	6	6	6	6	6
Raisins, Valencia, off stalk	4	4 1/4	4 1/2	5	6	1 70
" Fine off stalk	4 1/2	4 1/4	4 1/2	5	6	1 70
" Selected	5 1/2	5 1/4	5 1/2	6	7	8
Layers	5 1/2	5 1/4	5 1/2	6	7	8
Sultanas	11	13	10	10	12	10
California 3-crown	7 1/2	7 1/4	7 1/2	7	7 1/2	7 1/2
" 4-crown	8 1/2	8	8 1/2	8	8 1/2	8 1/2
Malaga, London layers	1 50	1 80	2 00	1 75	1 75	1 75
" Black baskets	2 20	2 30	2 30	2 30	2 30	2 30
" Blue baskets	3 10	3 25	3 25	3 25	3 25	3 25
" Con. Clusters	2 30	2 40	2 40	2 40	2 40	2 40
" Choice	2 50	2 60	2 60	2 60	2 60	2 60
" Ex. Dessert	3 25	3 25	3 25	3 25	3 25	3 25
" Royal Buck'm	3 60	3 70	3 70	3 70	3 70	3 70
" Clusters	4 25	4 50	4 50	4 50	4 50	4 50
" Finest Elite	6 00	6 25	6 25	6 25	6 25	6 25
Domestic—Apples, dried, evaporated	6 1/2	7	5 1/2	6	5 1/2	6
" evaporated	9	10	8 1/2	9	9 1/2	11
Cal. Evaporated Fruits—						
Apricots, 25-lb. boxes	9	16	18	11	16	16

VALENCIA RAISINS

New Crop, Standard Brands, Good Fruit, **3³/₄ cents.**

In lots to suit purchasers. We will make a reduction on above price for fifty-box lots. Send in your orders early and avoid disappointment.

JOHN PINDER & CO. ————— **Montreal**

SELLING TONS OF IT

SLADE'S CELEBRATED BUTTER=SCOTCH

C. E. Colson & Son, Montreal.



THE NEW UNION SCALE

More sensitive and durable than ever.
Improved appearance.

Getting it down fine!

We are now offering a Counter Scale of 300-lb. capacity, with beam marked to $\frac{1}{4}$ ounce, or about one part in twenty thousand.

For smaller scales we have our

AGATE BEARING TRIP SCALES.

Neither of the above lines of scales will tell you how old you are, or keep your books for you, but they will tell you the exact weight of the articles placed on them.

The Fairbanks Company

749 Craig Street, **Montreal.**

Manitoba
and B.C.

50 \$1 00
50 10 50
50 9 50
50 7 00
50 6 00

“**BARBER**” is one of the brands and
 “**BARBAROUS**” are the prices.

Two interesting small lots, of 1898 crop, merchantable,

Valencia Raisins

1,438 Boxes “Jose Barber,” without stalks, but not branded Fine Off-Stalk or Off-Stalk. $3\frac{1}{4}$ c. per lb., or 91c. a box.

451 Boxes, “Bautista Salva & Hijos” Four-Crown Layers, $4\frac{1}{2}$ c. per lb.

Terms : Net 30 days, or 1 per cent. 10 days, Montreal.

Don't order a carload, but take a few boxes as sample.

Coming in, Direct from New Orleans, **ANOTHER BIG CARLOAD OF
 DUNBAR'S GOODS :**

Dunbar's “Old Fashion Molasses,” 2-lb. tins.

Dunbar's Choice Open Kettle Louisiana Molasses, gal. and $\frac{1}{2}$ -gal. tins.

Dunbar's Figs in Cordial and Preserved Figs.

Dunbar's Fresh Dwarf Okra, 2 and 3-lb. tins.

Dunbar's Louisiana Cove Oysters, 1 and 2-lb. tins.

Dunbar's Shrimps and Tomatoes.

Dunbar's Barataria Dry Packed Shrimps, 1 and $1\frac{1}{2}$ -lb. tins.

For prices and further particulars, refer to page 85 of the 1898 Special Autumn Edition of “The Canadian Grocer.”

HUDON, HEBERT & CIE.

Wholesale Grocers and Wine Merchants.

 **MONTREAL.**

BRAND & COMPANY OF LONDON, Eng.

High-class Goods.

Brand's India Chutney, small bottles, 3 doz. cases	-	\$2.00	per doz.
Brand's India Chutney, large bottles, 3 doz. cases	-	3.00	per doz.
Brand's A1 International Sauce, 3 doz. cases.			
An excellent relish for	}	Small size bottles	2.00 per doz.
fish, flesh or fowl.		Large size bottles	3.00 per doz.
Brand's Calf's Foot Jelly, pint bottles	- - -	3.50	per doz.
Brand's Thick Soups, in bottles	- - -	4.50	per doz.
Ox Tail, Mock Turtle, Mulligatawny.			
Brand's (Erbswurst) Consolidated Pea Soup, ½-lb. tins		1.75	per doz.
Brand's Potted Meats and Fish, in Tins	- - -	1.60	per doz.
Ham, Tongue, Beef, Strasbourg Meats, Mixed Viands, Bloater Paste.			
Brand's Essence of Beef, in bottles, respectively, \$5.00		9.50	per doz.
Brand's Curry Powder, 8-oz. bottles	- - -	3.50	per doz.
Brand's Herbaceous Mixture, in bottles	- - -	3.50	per doz.
For Potted Game, etc. Composed of various Spices and Herbs, which will be found a great acquisition to Savoury Pies, Patties, Galantine, Stuffings, Forced Meats, Games, Civets, Soups and for culinary purposes in general.			
Brand's Aromatic Mixture, in bottles	- - -	3.50	per doz.
For Mince Pies, Plum Puddings, Bride Cakes, Negus, Mulled Wine.			

HUDON, HEBERT & CIE. - Montreal

BYRRH

Appetising and Tonic Wine.

Sole Proprietors: VIOLET FRERES, THUIR, France.

BYRRH is a Wine universally admitted as possessing superior tonic qualities, and is also the **BEST APPETISER KNOWN**. It is made from exceptionally rich and old wines, well blended with bitter substances. It contains all the properties of the former, and is absolutely free from the corrosive influence of alcohol, which forms the basis of most of the so-called appetisers offered to the public.

BYRRH is to be taken by itself, and is recommended as an excellent, wholesome and most appetising wine.

Cases of 12 litre bottles	- -	\$11.00
Cases of 24 half litre bottles	- -	12.00

Sole Agents for Canada:

HUDON, HEBERT & CIE. - Montreal

MANITOBA MARKETS.

WINNIPEG, Dec. 12, 1898.

THE market this week is singularly barren of news; prices are stationary. The wholesales' Christmas goods have been shipped, and, with the exception of some small assorting orders, the trade is confined to the ordinary consumptive demand.

Wheat is deadly dull. With the close of navigation, the drop in price was marked, and deliveries are small indeed. In fact, the decrease in deliveries has surprised even the grain men. There seems to be a general belief, on the part of the farmers, that prices will improve after the New Year. Grain men are very dubious about this, and views vary. But there is no doubt that every farmer who can hold his wheat is doing so. The price for No. 1 hard, on a standard rate of freight, is only 47c.

The supply of hogs is increasing, and the price has dropped slightly. Live hogs are quoted at \$4.75, and dressed at \$5.75. Cured meats are without change, but the feeling of the market is much easier.

DAIRY PRODUCTS—Creamery butter is quiet, few purchases being made, as the dealers here seem to have a sufficient supply on hand for the trade. Dealers' price to retailers is 22 to 23c. per lb. Dairy butter is very slow, and the market is weaker. Price

paid: 14 to 15c., with 16c. for some choice lots.

EGGS—Fresh gathered are scarce, indeed, at 18 to 19c.; cold storage, 17 to 18c.; pickled, 16 to 17c.

GREEN FRUIT—Market is steady, with no changes. California oranges, clean stock, are selling at \$4.50 to \$5; Mexicans, \$4 to \$4.50. Bananas are scarce, a few bunches arriving by express. Lemons, \$4.50 to \$5; Italian chestnuts, 15c. per lb.; apples, \$3.75 to \$4.50, according to variety.

EVAPORATED FRUITS—Market is firm and without change.

DRIED FRUITS—The sale of currants and raisins has not been so large as anticipated.

In canned goods, coffees, rice and sugar the market has remained stationary for the entire week.

WHITE BREAD OR BROWN BREAD.

A RECENT hospital report, by Drs. Lauder Brunten and Tunnicliffe, deals with the relative digestibility of white and brown bread. It is thus summarized in the British Medical Journal, November 5: "On the strength of certain experiments, which they describe in full, they feel justified in concluding that the higher nutritive value, which might, on purely chemical grounds, be ascribed to brown bread, cannot be maintained from the physiological side. With regard to fats

and mineral constituents, on the other hand, distinctly less of the nutritive materials actually got into the blood in the case of brown than of white bread. White bread is, weight for weight, more nutritious than brown. It thus would appear that the preference given by operatives in large towns to white bread has, to a certain extent, a sound physiological basis. In the case of people with irritable intestines, white bread is to be preferred to brown. In the case of people with sluggish bowels, brown bread may be preferable to white, as it tends to maintain peristalsis and insures regular evacuation of the bowels. If the proportion of mineral ingredients—and especially of lime salts—in other articles of food or drink be insufficient, brown bread is preferable to white. It is possible that in the case of operatives living chiefly upon bread and tea, the preference for white bread which prevails may be responsible—in part, at least—for the early decay of the teeth. * * * Lastly, Drs. Brunton and Tunnicliffe are of opinion that if the dietary be insufficient in fat, or if the patient be unable to digest fat readily in other forms, brown bread may possibly be preferable to white. The authors rightly dwell on the absurdity of taking the mere chemical composition of a foodstuff as an index of its nutritive value. 'A stick of charcoal, the atmospheric air, a little water, and some sea salt, contain all the elements of a typical diet, and in ample quantity.' Hence, it is not always a question of what a foodstuff contains, but how it contains it."

GEM JARS For January Delivery

The following prices for Letter Orders Only:

Pints, wine.	Net cash,	\$3.95	per gross.
Quarts, "	4.20	"
1/2-Galls., "	F.O.B.	6.30	"
Pints, imperial	4.50	"
Quarts, "	Toronto	4.75	"
1/2-Galls., "	8.40	"

7 1/2 per cent. will be positively added to above prices for all orders through Travellers.

A SNAP IN COFFEE.

A Good Roasted Jamaica,	10c.
" Fair Blend.....	12c.
" Choice "	15c.

Our Glasgow Blend has few equals at any price. For mail orders will allow a discount of 10 per cent 10 per cent. added to above prices for all orders through Travellers.

YOUR ADVICE WANTED—Would you prefer buying at net cash prices, or have 5% cash discount? Let us **hear from you.**

LUMSDEN BROS.

Wholesale Grocers and Manufacturers

TORONTO: 45 Colborne Street

HAMILTON: 84 McNab Street

Take
a
Pinch
with
us.

“Take a pinch with us,”
it’s perfectly pure. Scien-
tific experts say it’s all salt
—every crystal. Manu-
factured for over 20 years
—honored with over 50
awards at leading expositions for its purity
and excellence. The name of the salt is

Rice’s Pure Salt.

Table Salt
Butter Salt
Cheese Salt
Packers’ Salt
Fine Salt
Coarse Salt
Tanners’ Salt
Pickle Salt

*Leading Grocers
Sell It. Do You?*

Sole Manufacturers

The North American Chemical Co.

GODERICH, ONT.

Limited

TRADE CHAT.

CHATHAM, Ont., will soon vote on a by-law to guarantee the interest on \$15,000 for the establishment of a cold storage plant.

R. M. Griffin, grocer, Hespeler, Ont., has sold out to Klager & Coleman.

Over 15,000 bbls. of apples have been shipped from Berwick, N.S., this season.

Fire did \$600 damage to the grocery store of Wm. McEwen, Hull, Que., the other day.

The Kent Mills Co., Chatham, Ont., shipped two carloads of beans to Boston one day last week.

Cole & Judge, of Thamesford, Ont., shipped 3,000 turkeys for the Old Country the other day.

The Pabst Brewing Co. have bought a lot in Vancouver, where they intend erecting bottling works 100 by 30 feet in size.

Sixty five carloads of turkeys, comprising over 80,000 birds, have been purchased within a month by one firm in Montreal.

About 1,500,000 salmon trout eggs and 2,000,000 whitefish eggs will be hatched out at the Government hatchery at Ottawa this year.

Price & Armes, grocers, Owen Sound, Ont., have moved into larger premises and intend to extend their business considerably this winter.

Bradford Bros., general merchants, Granby, Que., have dissolved, C. H. Bradford retiring. W. D. Bradford will continue in his own name.

The exports of grain from Montreal during the season just closed are reported to have been 20,000,000 bushels in excess of the exports of 1897.

The members of the South Finch, Ont., cheese and dairy board held a meeting on December 16 to consider the establishment of a cold storage warehouse at some point on the Ottawa and New York railway.

The creamery at Chatham, Ont., has begun operations. About 100 lb. of butter per day are manufactured. This amount will be increased until 2,000 lb. per day, the capacity of the plant, are manufactured.

C. E. Mason, representing The Store-keeper, the official organ of the Saginaw, Mich., Retail Merchants' Association, is doing Sarnia, Ont., and Port Huron, Mich., in the interests of the excursion that will be conducted by the grocers of Saginaw and other points to Sarnia next July.

The local output of butter from the creamery at Regina, N.W.T., in the past season was 25,447 lb. The Mounted Police were purchasers of 6,006 lb., and there were other sales in Regina, aggregat-

ing 2,599 lb. The balance, 16,842 lb., was shipped to the British Columbia markets.

A St. Catharines despatch says there is a proposal on foot to establish a big factory at Thorold for the manufacture of caustic soda and bleaching powder from salt brought from Goderich. The factory will cover about five acres of ground, and it is intended that not less than 100 tons of these goods will be turned out for export at a time.

The latest citizen who is said to have entered the mayoralty contest for 1899 is Mr. John C. Trebilcock, the well-known grocer. Talking to some friends on the market the other morning, Mr. Trebilcock announced his intention of running. Whether he is joking or not later developments will tell.—London News.

The assessment of \$200,000 on personalty, owned by The T. Eaton Co., Limited, was confirmed on Tuesday by decision of Judge McDougall. The Eaton company had appealed against the assessment. They were ordered to show their books to the civic officials. The city objected that the information furnished by the company, upon that order, was not sufficient, and the court so held. The appeal was, therefore, dismissed.

AMONG TORONTO RETAILERS.

Circular Advertising.

Unquestionably, one of the most difficult problems of the retail grocer to-day is to find the best method of advertising one's business. In the country towns, or in a city of such size that one can cater to the trade of the whole place and the neighboring country, it is not likely a better medium will be found for some time to come than the local papers. But, in a city like Toronto or Montreal, in the majority of instances the grocers do not expect or want orders from all quarters of the city. Therefore, the dailies, while being of undoubted value, cover such a lot of ground that the average grocer does not hope to cover, that regular advertising in them would cost more than the returns would justify.

D. W. Clark, corner Nassau street and Bellevue avenue, has for some time followed a plan which he finds profitable, and which might be successfully carried out by many doing business on a residential rather than a business street in any of the larger cities. He has printed, at regular intervals, circulars giving a list of the special values he is offering, and giving any information concerning his store that he desires to have his customers know of. The circular issued last told of a special sale of coffee, when the regular prices would be reduced 5c. per lb. Mince meat, prunes, apples, flour, etc., were offered at special

prices. Emphasis was laid on the fact that strictly new laid eggs, fresh oysters and haddies are received every day, and that Clark's store is noted for keeping in stock choice butter, ham, and bacon. The circular was similar in every respect to a live country merchant's advertisement in a local weekly. The circulars are distributed among customers and those who might be induced to become customers.

The advantages of this method of advertising are apparent. During the time I was in Mr. Clark's store, the other day, fully nine out of ten of the customers entering were children. Naturally, they would not have authority to buy anything they saw offered for special sale, but the circulars would inform the "powers that be" in the home of the "specials," and the children would be given instructions to buy certain goods that the circular suggested as worth getting.

In speaking of the value of circular advertising, Mr. Clark showed me a letter he received the other day, from a brother in Johannesburg, South Africa, who advised him to commence this very system, which is quite popular with the merchants of Johannesburg.

In conjunction with this method of advertising, Mr. Clark brings into service a characteristic of much value to the person possessing it. He seems to be thoroughly acquainted with the children who enter his store, and treats them as well as he would older customers. I have seen enough of store life to know how well this pays.

An Effective Christmas Window.

I saw a simple window display the other evening that attracted a good deal of attention. The window was a long, narrow and well-lighted one. A stand, about three feet high at the front and running back about 30 inches in a slanting shape, was covered the full length with cranberries. The bright red effect thus created was relieved by two words "Christmas Goods," printed by imbedding apples in the cranberries.

THE RAMBLER.

WHO IS THE CHAMPION?

Quite a large proportion of the grocers of Toronto are inclined to be "sporty," so there is generally a good deal of interest taken in any game or competition among members of the trade.

Interest is now centered in a competition for the pedro championship of the city, now going on between a Bellevue avenue grocer and a traveler for a Yonge street house on one side, and a Yonge street grocer and a traveler for breakfast foods on the other.

At present victory seems to rest with the latter couple, but as the former pair are doughty warriors, the end has yet to be determined.

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profit
ever.

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TO
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See Pr

NOTICE.

Great Reduction

in prices of
Standard Brands
of

SMOKING TOBACCOS

Something Good
Sterling
Royal Oak
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.



EMPIRE TOBACCO CO.

... Granby, Que.

See Prices Current

NEWFOUNDLAND
PURE
COD LIVER
OIL
NORWEGIAN PROCESS.
Prices and Samples on application.
J. & R. McLEA
MONTREAL.
General Commission Merchants

J.Y. GRIFFIN & CO.

Wholesale Produce
... and ...
Commission Merchants

Correspondence solicited. Consignments
handled to best possible advantage.
Prompt returns.

131 Water St. P. O. Box 28
VANCOUVER.



WHITE SWAN

is the standard
**Baking
Powder**
for Strength, Purity and
Wholesomeness.
Sold by all wholesale
dealers.

SMITH & SCOTT
Mfrs.
6 & 8 Bay St., Toronto.



ASK FOR

MOTT'S

Royal Snaps

Please ask for
samples and
price of best
Ginger Snap in
Canada

THE HOME CAKE CO.
GUELPH, ONT.

BUY

Star Brand

COTTON CLOTHES LINES

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila
and much better.

For sale by all Wholesale Dealers.
See that you get them.

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labelled Tins.
14 lb. Boxes.

SPECIAL AGENTS

For the entire Dominion, **C. E. COLSON & SON,**
Montreal. In Nova Scotia, **E. D. Adams, Halifax.**
In Manitoba, **Buchanan & Gordon, Winnipeg.**



EVERYBODY PLEASED
WHEN X RAY SEEDER IS USED
WALTER WOODS & CO.,
HAMILTON.

CAN YOU AFFORD

to carry in stock unknown brands of stove polish that your customers know nothing about, brands they do not call for, the quality of which is inferior, gives them dissatisfaction, and the consequent sale of which brings discredit to your store? Your best judgment answers NO! Then sell

Enameline

THE MODERN STOVE POLISH

PASTE, CAKE OR LIQUID

If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A. DEMERS & CO., general merchants, Chambly Basin, Que., have assigned to Lamarche & Benoit.

John Brady, grocer, Hoylestown, Nfld., has suspended.

J. T. Pouliot, general merchant, L'Islet, Que., has assigned.

Anthime Jacques, general merchant, Lotbiniere, Que., has assigned.

O. D. Lillard, grocer, Toronto, has assigned to J. W. Payne.

Jas. A. Secord, grocer, Thamesville, Ont., has assigned to H. L. Johnston.

Thos. C. Sturdy, grocer, Goderich, Ont., has assigned to Jas. C. Hazard.

H. L. A. Robert, grocer, Lachine, Que., has assigned to A. Desmarteau.

W. R. H. Taylor, grocer and butcher, Toronto, has assigned to E. J. Henderson.

E. A. Cote, general merchant, Papineauville, Que., has assigned to Kent & Turcotte.

Stade & Stumpf, general merchants, Elmwood, Ont., have assigned to Henry H. Miller.

Terrence Kennedy, fishdealer, etc., Carbonear, Nfld., has applied for declaration of insolvency.

Joseph Letendre, of Letendre & Rosseau, general merchants, St. David, Que., is offering 70c. on the dollar.

Z. Harvey, general merchant, St. Hilarion, Que., has assigned, and a meeting will be held on December 20 to appoint a curator.

PARTNERSHIPS FORMED AND DISSOLVED.

Boileau & Theoret, grocers, Montreal, have dissolved.

D. Lariviere & Cie, grocers, Montreal, have dissolved.

J. Falardeau & Co. have registered partnership as cigar dealers in Montreal.

Caron & Potvin, grocers, Hull, Que., have dissolved, J. J. Caron continuing.

W. L. Hanna & Co., bakers and confectioners, Port Arthur, Ont., have dissolved.

Houde, Lebel & Co., have registered partnership as soap dealers in Montreal.

Savage & Furdy, butter and cheese manufacturers, Savage Mills, Que., have dissolved.

Plamondon & Pickard, general merchants, Wotton, Que., have dissolved, A. Plamondon, continuing.

C. W. Bostwick & Co., wholesale grocers, St. John, N.B., have dissolved. J. J. Bostwick, who retires, has bought out Geo. L. Slipp, commission flour dealer, St. John.

SALES MADE AND PENDING.

W. J. Dwyer, grocer, Victoria, is advertising to sell out.

Benj. Starratt, general merchant, Paradise, N.S., has sold out.

Richard M. Shane, grocer, Montreal, is advertising to sell out.

W. H. Farrell, grocer, Ottawa, Ont., is offering his business for sale.

Colin E. McPherson, general merchant, Glanworth, Ont., has sold out.

Mackay & Co., general merchants, Frankville, Ont., have sold out.

Chas. Pearson, general merchant, Cedar Hill, Que., has sold out at 69c. on the dollar.

The assets of J. N. Duguay, general merchant, Fraserville, Que., are to be sold on the 16th inst.

The business of the late J. W. Junkin, dealer in china and glassware, St. Catharines, Ont., is advertised for sale by tender.

M. S. Logan, dry goods and grocery dealer, Morrisburg, Ont., is advertising a clearing sale with intention of removing to Rossland, B.C.

CHANGES.

Priscilla J. Morrish, grocer, Galt, Ont., is closing up business.

T. Watson & Co., grocers, etc., Blyth, Ont., have sold out to R. B. Douglas.

F. X. Cote, general merchant, Lyster, Que., has been succeeded by J. E. Legare.

W. G. Dickinson, produce dealer, etc., Victoria, intends changing his style to W. G. Dickinson & Co., on the New Year.

The Retail Co. are applying for incorporation as general merchants in Morden, Man.

John Meldrum has registered as proprietor of John Meldrum & Co., produce dealers, Montreal.

J. R. Beckett, baker and confectioner, Niagara Falls, Ont., has been succeeded by Victoria Rankin.

H. Wilson & Son, general merchants, Markham, Ont., have been succeeded by E. H. Wilson & Co.

Marie A. Larue, wife of A. J. Tessier has registered as proprietress of A. J. Tessier & Co., commission merchants, Montreal.

FIRES.

Philius Racicot, grocer, Coaticooke, Que., has been burned out.

The factory of J. A. Redmond, lobster packer, Liscomb, N.S., has been burned; insurance, \$800.

R. McGregor & Sons, wholesale grocers, New Glasgow, N.S., have been partially burned out; insured.

DEATHS.

David R. Grant, general merchant, Bridgeville, N.S., is dead.

Chas. T. Viau, of Viau & Frere, wholesale biscuit and confectionery dealers, Montreal, is dead.

GROCERIES IN VANCOUVER.

The following quotations are from The Province, Vancouver:

Sugar (refinery quotations)—Powdered, icing and bar, 6½c. per lb.; Paris lumps, 6½c. per lb.; granulated, 5c. per lb.; extra C., 4¾c. per lb.; fancy yellow, 4¼c. per lb.; yellow, 4½c. per lb.

Above prices are for barrels or bags or 100-lb. kegs; half-barrels, 50-lb., and 10-lb. bags ½c. more; boxes ¼c. more.

Syrup is quoted as follows: Finest golden, in 30-gallon bbls., 2½c. per lb.; 10-gallon kegs, 2¾c. per lb.; 5-gallon kegs, \$1.75 each; 2-gallon pails, \$1.15 each; 1-gallon tins, \$4.50 per case of 10; ½-gallon tins, \$5.25 per case of 20; 2-lb. tins, \$5.25 per case of 48.

**TO
THE
TRADE**

**Our
New
Match Machines**

are now in operation, and
we are prepared to supply, in any quantity, the
following brands of **SULPHUR MATCHES.**

“Telegraph”

“Telephone”

“Tiger”

See that you are fully stocked.

The E. B. EDDY CO., Limited

HULL, MONTREAL, TORONTO

**QUEBEC, HAMILTON, KINGSTON, LONDON, ST. JOHN, N.B., HALIFAX,
WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.**

MEAT CURING SALT.

For this purpose we make a special quality of salt that is largely used by prominent Canadian packing-houses. Some of these firms are very particular---they have a large export business in choice bacon for the critical English market---yet they find our meat salt equal to the highest grades of imported salt at twice the price. We are anxious to ship a trial carload to any pork-packer who has not yet tried it.

COARSE SALT.

Our stocks of this at present are unusually good ---clean and dry, and ready for immediate shipment.

COLEMAN'S DAIRY SALT.

The favorite brand with successful butter and cheesemakers. Every dealer should have a supply.

R. & J. RANSFORD, - Clinton



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" 12
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1/2 lb.
1/4 lb.

Silver
cs
Engli
cs
1 lb
Kitch
cs



A word in Season

Small Fruits were scarce this year, and the demand for

SOUTHWELL'S ORANGE MARMALADE

is increasing. Your customers know a good article.

FRANK MAGOR & CO.

16 St John Street, MONTREAL.

CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.

VIEW OF MANUFACTORY, BOURNVILLE

CADBURY'S COCOA

The LANCET says:— "CADBURY'S represents the standard of highest Purity."

The ANALYST says:— "CADBURY'S is the typical Cocoa of English Manufacture."

IT IS ABSOLUTELY PURE. THEREFORE BEST.

"A PERFECT FOOD," THEREFORE BEST.

The MEDICAL MAGAZINE says:— "For Strength, for Purity, and for Nourishment, there is nothing superior to be found."

It is not dark in liquor like those prepared with Alkali.

SCENE ON CADBURY'S COCOA ESTATE

CADBURY'S COCOA

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

Current Market Quotations for Proprietary Articles

Dec. 15, 1898.
Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00

Diamond—	
1 lb. tins, 2 doz. in case	per doz. 1 20
1/2 lb. tins, 3 "	90
1/4 lb. tins, 4 "	60

THE F. F. DALLEY CO.	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	per doz. \$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55

1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	1 75
1/2 lb. jellies	1 25
1/2 lb. jellies	2 25
1/2 lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.	
1/2 size, 5 doz. in case	40
1/4 " 4 " "	75
1/4 " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.	
1/4 lb. tins, 4 doz. in case	per doz. \$ 75
1 " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " 1/2 " "	10 00
10 lb. boxes	per lb. 16
35 lb. pails	16

WHITE SWAN BAKING POWDER.	
1/4 lb. tins, 3 doz. in case	per doz. 0 80
1 " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.	
Queen Baking Powder, 1/2 lb. tins	1 20
1 lb. tins	2 15

BLACKING.	
P. G. FRENCH BLACKING	
per gross	
No. 4, 1/4 grs. bxs.	\$4 00
" 6, 1/4 " "	4 50
" 8, 1/4 " "	7 25
" 10, 1/4 " "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " "	3 60
No. 3 " "	4 50
per doz.	
No. 5 Spanish Blacking, 1/4 gross cases	7 20
No. 10 " "	9 00
Vnean Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—	
Quickshine	
Polish	per gross 9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	
Per Gross	
Sunlight Lead Bar 6's	\$2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/2 gross cases	10 80
Moody's Black Lead 3's	4 25
Reliable Stove Pipe Varnish, 1/4 gross cases	14 40
6-oz. bottles	12 00
Quickshine Pipe Varnish, 1/4 gross cases	12 00
1/4 gross cases pressed top tins.	

Alpha Metal Polish No. 2	9 00
Shoe Dressing— in 1/4 gross cases	
French Oil in 3-doz. cases	2 20
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking—	
in 1/4 gross cases	
Reliable French Blacking, No. 5	9 00
" No. 2	4 50
United Service Blacking No. 4	8 00
per gross	
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2
NICHOLSON & BROOK.	
Brook's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 " "	03

BLUE.	
KEEN'S OXFORD.	
Per lb.	per lb \$0 17
In 10 lb. lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.	
Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	

SILVERINE. Per gross

No. 4, 5-oz. size \$2 15

No. 6, 1-1/2 lb. size 2 50

No. 8, 1-1/2 lb. size 6 00

For durability and for cheapness this preparation is truly unrivalled.

Per gross	
Rising Sun, 6-oz. cakes, 1/4 gross bxs.	\$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, 1/4 gross boxes	10 00
Sun Paste, 5c. size, 1/4 gross boxes	5 00

FOR \$267.50 I will insert a fifty line advertisement twenty times in fourteen (14) of the best papers, in the 11 largest cities in Canada. A snap for Holiday and Winter Goods. All good mediums, representing a circulation of over 150,000 copies per issue. Write at once for details to THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

THE TRADE BUILDERS OF B.C.

ARE

OKELL & MORRIS' GOLD MEDAL BRANDS

OF **PURE** Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels

We guarantee the purity of our manufactures.

Works: VICTORIA, B.C.

COX'S GELATINE Always Trustworthy. ESTABLISHED 1725

Agents for Canada:

C. E. COLSON & SON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,

Toronto, St. John, N.B., and Montreal

ADVISE YOUR CLIENTS TO DRINK

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, they want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

The world-renowned French Vanilla Chocolate, and not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

All first-class grocers keep it.

Cocoa and Chocolate can no more be compared to each other than skimmed milk to pure cream.

HERDT & CO. 13 St. John St. Montreal
General Agents for the Dominion

Woodenware

IN
PAILS, TUBS, KEELERS, CLOTHESPINS, WASHBOARDS.

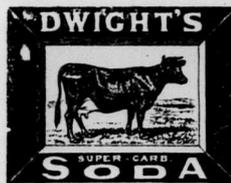
Also packages for "Dry" or "Liquid" materials in any size or shape.

Boeckh Bros. & Company

Sole Agents, TORONTO, ONT.

WM. CANE & SONS, LIMITED,
Mfrs., Newmarket,

To merchants who have sold Cow Brand Baking Soda it is not necessary to say a word—you know the goods and where to re-order. To others we say: The **COW BRAND** has no equal. The package looks well on your shelf, and sells to afford a good profit.



We make our goods known by mailing the Cow Brand Cook Book to every house-keeper whose post office address we can get.

If your wholesale grocer has not called your attention to this Soda, send us your address and we will send you sample of **SODA** and advertising matter.

JOHN DWIGHT & CO.

Manufacturers

MONTREAL

TORONTO

WINNIPEG



Dewar's Famous Scotch

Can be had from

Geo. J. Foy Perkins, Ince & Co.

R. H. Howard & Co. Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

Hesitate, Dealer, Hesitate,

before offering any "just as good" parodies, when asked for

MONSOON

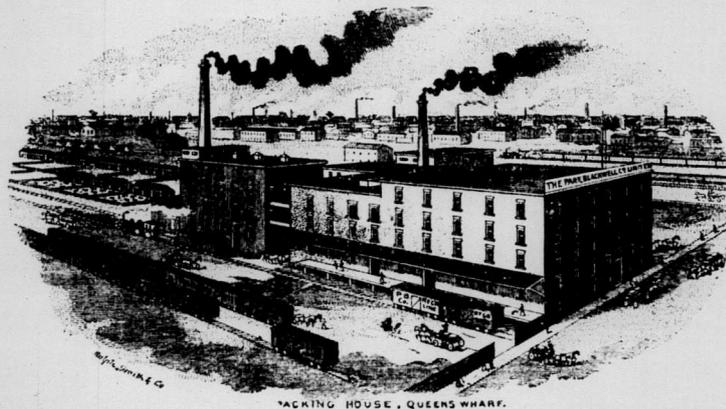
INDO-CYLON TEA.

It's the best tea grown in Ceylon.

That's a strong statement, but the proof is just as strong:

It costs 4 per cent. more than any other tea on the Ceylon markets. It's the best tea yet—bush it hard.

MONSOON



PACKING HOUSE, QUEENS WHARF.

Mild Cured Hams
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

THE PARK, BLACKWELL CO., LIMITED,

Pork and Beef Packers,

TORONTO

FANCY



MOUNT ROYAL MILLS

INDIA BRIGHT

JAVA

ROYAL

JAPAN GLACÉ

POLISHED

IMPERIAL SEETA

IMPERIAL GLACÉ

D. W. ROSS CO.
Agents

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Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER**, Toronto or Montreal.

GROCCRS, MAKE MONEY!

BE UP-TO-DATE!

**WILSON'S
MONEY
WEIGHT
SCALES**



Show you in figures the weight of the purchase, also the price and the amount paid.

Handsomely Finished. **AGATE BEARINGS**
Send for Catalogue

C. WILSON & SON

69 Esplanade St. E., TORONTO, ONT.

CAPITAL CITY BUSINESS COLLEGE.

R. M. Grimes, M.A., Principal.

Shorthand, Bookkeeping, Penmanship, Telegraphy, Business Correspondence and Proofreading. Pitman's or Munson's shorthand, per month, \$4.00; White's Phonography, per month, \$3.00; Telegraphy, per month, \$3.00; Bookkeeping and Business Practice, per course, \$35.00; Bookkeeping and Business Practice, per month, \$5.00; Penmanship, per month, \$3.00; Night School, per month, \$3.00; Private Lessons, each, \$1.00. Address, A. M. GRIMES, Principal, Cor. Bank and Sparks Sts., Ottawa.

Goods Well Bought, Are Half Sold.

To buy well, watch the latest prices and information in the special trade press.

**The Canadian Grocer and Storekeeper
The Hardware and Metal Merchant
The Dry Goods Review
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Samples Free

MACLEAN PUBLISHING CO., Limited
Montreal and Toronto

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Six GOLD Medals VINEGAR

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General Patent Agents in procuring Home and Foreign Patents and all matters pertaining to Patents and Patent Causes, also the buying and selling of Patents and the Organizing and promoting of Joint Stock Companies. List of 200 inventions wanted and list of Canadian Patented Inventions for sale, mailed to any address free, address

The Toronto Patent Agency

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**THE
Oakville Basket Co.**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and roof baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

**THE PRESS CLIPPING
BUREAU . . .**

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Bureau, Board of Trade, Montreal



The best goods to the best customers is the best policy for best merchants

SILVERINE

the best Stove Polish on the market. We guarantee the quality.

See our prices in GROCER.

Agents in Nelson, B. C., Winnipeg, Toronto, Quebec and St. John.

SILVERINE CO., MONTREAL

ACETYLENE GAS

The Safety Light and Heat Co. have in successful operation machines from 5 to 200 lights.

Simplicity and safety are the leading features. Being deeply water sealed it cannot leak. It makes the gas cool, washes it twice, and thus makes only pure gas. Never clogs the burners.

THE SAFETY LIGHT & HEAT CO.

Sole proprietors and manufacturers of the celebrated

Dundas, Ont.

CLIFF-WARDLAW GENERATORS. Send for Booklet.

McLAREN'S



Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.

NOT A LOTTERY PITTSBURGH LAMPS

This season's Pittsburgh metal lamps are the right sort in which all lamp sellers would do well to invest, as they are assuredly "dividend earners." The demand for them is enormous. Our low prices leave room for fair "dividends" for lamp sellers.

WITHOUT AN EQUAL PITTSBURGH LAMPS

GOWANS, KENT & CO.

Agents for Canada

TORONTO.



There is still time

to replenish your stock of **WETHEY'S CONDENSED MINCE MEAT** before the holiday season. If you have not a pretty full stock on hand, better order more at once. You don't want to be left without it at this time of the year.

J. H. WETHEY

Sole Manufacturer. St. Catharines, Ont.

Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS
KIPPERED HERRINGS ⁱⁿ Tomato or Shrimp Sauce.

C. E. COLSON & SON,

MONTREAL

THE DOMINION BANK

Capital (paid-up).....\$1,500,000
Reserve Fund.....1,500,000

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Drafts on all parts of the United States, Great Britain and Europe bought and sold.
Letters of Credit issued available at all points in Europe, China and Japan.

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ESTABLISHED 1840.

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Executive Offices. PROPRIETORS

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Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially the strongest organization of its kind—working in one interest and under one management—with wise realizations, with more capital invested in the business, and it provides more money every year for the collection and dissemination of information than any similar institution in the world.

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The Original and only Genuine Preparation for
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