

# THE CANADIAN GROCER

VOL. X

TORONTO AND MONTREAL, FEBRUARY 21, 1896.

No. 8

**SELL  
ONLY  
THE  
BEST!**

**IN COMPETITION WITH THE WORLD**

We have received the **Highest Awards Made.**

**THESE** substantiate our claim that

**Colman's Mustard**

**IS THE BEST IN THE WORLD**

**To Grocers**

The season is on for **Marshall's** popular Scotch Pickled Herrings. All **principal** wholesalers carry stock. The margin of **profit** to the dealer is good. He should not be without this **leading** brand.

**"CROWN"**

BRAND

**Marshall's Scotch Herrings**

FROM THE FAMED ABERDEEN FISHERIES

In Kegs  
Firkins  
Half Barrels  
Barrels

FULLS and  
MEDIUMS

N. B.—Marshall & Co., Aberdeen, **own** their fishing fleet; pack **only** the **Finest Selected Herrings**. Every package guaranteed. Their Kippered, Fresh Herrings, Herrings in Tomato Sauce, etc., are very superior.

SOLE AGENTS :

**WALTER R. WONHAM & SONS,** 315 and 316 Board of Trade Building, **Montreal**

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

# Storekeepers

who cater to a country trade must keep

# Salt

to suit their customers.

## A MEDIUM GRAIN SALT

is what farmers require. We sell it.

**The Canada Salt Association**

CLINTON, ONTARIO

# BROOMS . . .

**BROOMS**

**OUR BRANDS :**

Imperial Gold Medal Victoria  
Bamboo Carpet Standard Leader

A variety of sizes in each line. Give us a trial order.  
Freight allowed to Ontario points in 5 doz. lots.

**CHAS. BOECKH & SONS**  
Manufacturers. TORONTO, ONT.

Every Hotel and Restaurant needs

## JOHNSTON'S

# Fluid Beef Cordial

IN 20-oz. BOTTLES

Have you got some to supply the demand?

MAKES THE BEST BEEF TEA. . . . ALWAYS SATISFIES.

**THE JOHNSTON FLUID BEEF CO. MONTREAL.**

## Holds a Higher Award for Merit . . .

than any other brand.



# Our New Pot

. . . TO RETAIL AT

**10 CENTS**

Is a quick seller.  
For sale by all wholesale grocers.

## The Selling of Canned Meats

Is an important branch of the grocery business. It is profitable or otherwise, according as the grocer handles the right kind or not. Canned meats which are constantly being sent back or exchanged are not only a loss directly, but indirectly they are harmful to a grocer's business—a detriment to his good name.

Canned meats put up under the "Helmet" brand are recognized as the finest product of their kind. Grocers everywhere find a constantly growing demand for them. They give profit to the grocer, pleasure to the customer, satisfaction to both. They sell well because they are prepared well.

If your jobber does not handle these goods, write to

**J. L. WATT & SCOTT, Montreal**  
**JAMES HAYWOOD, Toronto**

or address

**Armour Packing Co.**

Kansas City, U.S.A.



Standard Goods THE Best to Handle

FOR  
PURITY

Bi-Carbonate OF Soda

FOR  
STRENGTH



TRADE MARK

This brand is always reliable.

Highest test 98.50% pure.

Made only  
by

The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.



# "Thistle .. Haddies"

The Reliable Standard Brand.

The Finest Flavored Canned Haddies Put Up.

Far Superior to Salmon from a dietetic stand-  
point, being much more easily digested.

FOR SALE BY THE WHOLESALE GROCERS THROUGHOUT THE DOMINION.

MONTREAL and TORONTO

A. P. TIPPET & CO.

ST. JOHN, N.B.

F. H. TIPPET & CO.

# The St. Lawrence Sugar Refining Co.

LIMITED

## MONTREAL

Laboratory of Inland Revenue,  
Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

**99<sup>99</sup>/<sub>100</sub>** to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.  
Prof. of Chemistry and Pub. Analyst,  
MONTREAL.

## Do You Sell Crockery?

Then we want your business. We manufacture all kinds of Yellow, and Bristol Glazed goods, also Rockingham Ware, which we guarantee fully equal to any on the market, either of home or foreign production. Catalogues, prices or travelers' attendance, if you drop us a card.

Brantford Stoneware Mfg. Co. Ltd. - Brantford.

OTHER SPECIALTIES.

NOUGAT  
RAHAT LAKUHM  
ALMOND ROCK  
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS: LONDON, W.C.

MEDALS AND DIPLOMAS.

PARIS  
SYDNEY  
MELBOURNE

ROSE & LAFLAMME, Montreal.



CRESCENT BRAND



**BRUNNER, MOND & CO., Ltd,**  
NORTHWICH, ENGLAND

MANUFACTURERS OF

**BICARBONATE of SODA**

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

**SODA CRYSTALS**

Of the Finest Quality.  
In Barrels and Drums.  
Orders for direct importation from  
the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL  
SOLE AGENTS FOR THE DOMINION OF CANADA

# Tetley's Teas

Are **THE** Teas beyond a doubt, is the almost universal opinion of the Canadian public.  
Samples forwarded on application to any grocer in the Dominion.

**Retail at 50c., 60c., 70c., \$1.00 per lb.**

ADDRESSES . . . .

14 Lemoine St., MONTREAL

128 Richmond St. W., TORONTO

Hudson Bay Co., WINNIPEG

**Insist** on your wholesale grocer  
giving you

**BATGER'S**

Seville Orange **Marmalade**

**QUALITY A I**

**ROSE & LAFLAMME** Agents,

400 St. Paul Street

. . . MONTREAL

# PAPER BAGS

Ours are as cheap in dollars and cents as those of any other make.

In quality of paper and workmanship they are superior to any paper bag made in Canada.

This makes them the best value for the money.

A fair test is solicited.

---

The **E. B. EDDY Co.** Ltd.

**HULL**

MONTREAL

TORONTO




# SILVER DUST WASHING POWDER

**MONEY  
IN IT.**

Cleans anything and everything in the house absolutely without the use of any soap, for half the cost, with half the effort. Guaranteed to give your customers the greatest satisfaction.

*Your wholesale grocery traveller can show you our sample package; if not, write us.*

**SILVER DUST MFG. CO., Hamilton**

*No Sulphur Match  
on Earth* 

.. CAN BEAT OUR ..

**SOVEREIGN BRAND**

We guarantee them to be A1.  
Freight charges allowed on 5-case lots.

**H. A. NELSON & SONS - - TORONTO**

Your customers will ask

for **REINDEER BRAND**

**CONDENSED MILK**

and expect to get it from you.

You are safe in recommending all  
"REINDEER BRAND" condensed goods.

**EVERY TIN IS GUARANTEED. OLD STOCK TAKEN BACK**

OUR TRAVELLERS have Samples of Special Lines of . . .

## Moyune Young Hyson Points and Extra Sifted Moyune Young Hysons

These teas are worth your attention. They are exceptional value. Take a look at them.

We are in receipt of several hundred packages of India Teas, which would cost from one to three cents per lb. advance to replace to-day; we are, therefore, in a position to offer you unusual inducements in these lines.

TO BUY RIGHT IS THE TOUCHSTONE OF SUCCESS.

**W. H. GILLARD & CO.**

Wholesalers  
Only

**HAMILTON**

**WE HAVE DEVoured**  
**ALL COMPETITION.**



OUR ENTIRE STOCK OF VEGETABLES IS IN THE WHOLESALERS' HANDS

WE WON THOUSANDS OVER IN 1895  
JUST WATCH US IN 1896.

**BOULTERS' GOODS SELL**  
THEY'RE NOT SLEEPY STUFF.

**WETHEY'S**  
CONDENSED



**Mince Meat**

A most delicious preparation, which keeps well, and is easily and quickly made up into pies, patties, etc. All wholesalers have it.

**J. H. WETHEY,** Manufacturer,  
ST. CATHARINES



This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

# THE CANADIAN GROCER

Vol. X. (Published Weekly)

TORONTO AND MONTREAL, FEBRUARY 21, 1896

(\$2.00 per Year) No. 8

## DROPS FROM THE EDITOR'S PEN.

Cold weather frequently imparts warmth to business.

Hard times, like hills from a distance, are usually exaggerated.

Advertise honestly. People are not fools. They will not be mocked.

A man cannot live by business alone any more than he can by bread alone.

The house organ journal was conceived in fraud and shapen in misrepresentation.

He who soweth the seed of advertising judiciously shall in time reap bountifully.

Stock-taking is a time when a merchant gets his eyes open and sees "where he is at."

A man cannot rise in the world without energy any more than can bread without yeast.

Poetry allows much license, but there should be either rhyme or reason for cutting prices.

A clean clerk attracteth customers to the store, but an unclean one driveth them away.

Reading a trade paper is as much the part of a merchant's duty as is the selling of goods.

"G" stands for grocer, a man of great aims, who gets small returns for his labor and pains.

A little partisanship is all right. It is when partisanship absorbs the man that the trouble begins.

Not until the people of this country recognize that it is as absurd to endow with par-

liamentary honors men who are the lick-spittles of party, the mediocres of professional life and the sediment of humanity, as it is to engraft brambles on thorn bushes, can we expect to have a business-like House of Commons.

Although advertising is a science, it does not follow that a man need be a scientist in order to appreciate it.

There appears to be no question regarding the ability of Canada to "save her bacon" on the English market.

The advertisement never opens its mouth, but it says and does more to sell goods than any other factor in the world.

Because business is a war it does not follow that everything is fair which he who is waging it can call into operation.

The live trade paper is a substance, not a spirit, but there is nothing like it to infuse inspiration into clerks and merchants.

When the tongue cannot persuade men to pay their debts it is almost a pity that the persuasive powers of a club cannot be legally exercised.

The starch manufacturers of the United States are selling below cost owing to the cutting of prices. The "starch" is evidently out of the business.

Photography by cathode rays is doing some wonderful things, but it is scarcely to be hoped that by its aid we shall be able to "see ourselves as others see us."

If 10 per cent. of the debt-collecting machinery which has been devised were only workable, many merchants would be 50 per cent. better off than they are to-day.

Every young man, if he is at all reachable, learns one thing after he has launched into

business: He learns whether or no he is adapted for the calling he has adopted.

The discovery of the North Pole does not hold out much inducement for an ambitious merchant to start a store there, for though he would have no competitors he would be without customers.

It is well for the merchant to be obliging, but it is folly for him to be over so, as he obviously is when he pleads to be allowed to send home a small order which the customer, without any inconvenience, is quite capable of carrying himself.

Well is it to think several times before changing your business once: Forsaking one business to enter another is frequently like trading horses while crossing a stream.

The city travelers of Toronto may be able to defeat with ease the retail grocers at pedro, but they are not so clearly masters of the situation when it comes to striking a bargain.

Good-will between merchants is a better guarantee for good prices than ever can be the strongest of associations. The chief office of the association is to create and promote good-will.

Foolishness is he possessed of who essays to build up a healthy bank account on an impairment of his health. Success in its essence means a healthy body as well as a healthy bank account.

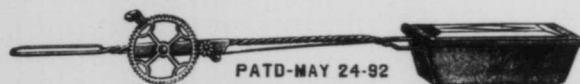
Merchants cannot be too careful where they place their accounts for collection: There are some concerns that possess the power to collect but are minus the honesty to make returns to their clients.

Adversity is not dishonesty. And he who stoops to accept a lower position than he was wont to fill, rather than starve or depend upon the bounty of his friends, is displaying a type of manhood higher than he exhibited in his days of affluence.

# FISH . . .

Lake Herring }  
 Lake White Fish } FALL CATCH  
 Lake Trout }

Also No. 1 Labrador and Split Herring, in bbls. and ½-bbls.



PATD-MAY 24-92

## The Quincy Corn Popper

(A sure seller.) The latest and most improved.

**H. P. ECKARDT & CO.** Wholesale Grocers, **TORONTO**

### CANADIAN BACON IN ENGLAND.

THE National Provisioner, of New York and Chicago, in a review of the market for hog products says: "Stocks in Liverpool were also a disappointment to the bulls, showing a considerable increase, notwithstanding smaller shipments since the first of January. This was especially true of bacon, which Mr. John Gledhill, American buyer of the great Wholesale Co-operative Society of England, explains by the fact that the imports of Danish and Canadian bacon have increased much more largely than the American since the beginning of the packing season; for, while we have advanced, their markets have remained comparatively stationary, leaving them relatively lower than ours; and Irish supplies have also been larger than usual, with a prospect of their continuance for some time yet. Another reason given by him is that the Canadian bacon is superior to the American, the meat being firmer and sweeter, owing to feeding of pea meal, while both the Irish and Danish are lighter and leaner, with a much smaller proportion of fat, which is not wanted in breakfast bacon, so popular in England. The forcing of hogs in the United States with corn from the time they are pigs produces an undue proportion of fat, which is not desirable in meats, while in Denmark this is only done near the time for killing. Thus it will be seen that the outlook for improved exports is very discouraging in the near future, or until these supplies from competing countries are exhausted."

### THE BRANTFORD STARCH CO.

Mr. A. P. Murray, manager of the Brantford Starch Co., was in town a few days ago to rearrange that company's Toronto selling agency.

Brantford starch will now be handled in this market by Wright & Copp, the well-known representatives for Imperial Cheese and Surprise Soap. Mr. Wright has already begun to interest his friends in the goods turned out by the new Brantford company, which has just finished its first year. The

names of the brands used by their predecessors have been continued, but great improvements have been made in the quality of the starch and the appearance of the packages. In particular the handsome enamelled tin canister, which this company has placed on the market in room of the old wooden box, has been a great success. Last season the company were unable to fill more than a portion of the orders for it, but Mr. Murray reports that they have taken advantage of the dull winter season to pile up a very heavy stock of this line, and now anticipate no trouble in filling every order promptly. The spring business has just begun, and the indications are very promising for quite as good a starch business this year as last.

### OWEN SOUND BOARD OF TRADE.

The annual meeting of the Owen Sound Board of Trade was held on Friday last. Gratifying reports were presented and read by the secretary and president, the former showing a marked increase in the export and import trade of the town during the past year, while the latter showed that no failures of any importance had taken place during that time.

The election of officers for the ensuing year resulted as follows: President, Jas. W. Maitland; vice-president, W. A. McLean; secretary-treasurer, James H. Rutherford; council—S. J. Parker, S. Lloyd, E. W. Waud, M. Kennedy, Jas. McLauchlan, R. Wightman, John Wright, W. T. Lee, W. B. Stephens, John Harrison; Board of Trade arbitrators—J. C. Hay, J. F. McCollum, D. Rutherford, Geo. Ingles, W. M. Matthews, M. S. Hodder, John Rutherford, Jno. Waites, Geo. Dench, John H. McLauchlan, J. R. Brown, E. Buchan; auditors—W. T. Lee, E. W. Waud.

### WANTED HIS GALL.

An insolvent grocer recently called a meeting of his creditors, says N. E. Grocer. After perusing his statement of assets and liabilities, which showed a division of the former among his immediate family and

relatives, the creditors asked what he proposed to do. He replied: "Gentlemen, I have nothing to give you except this poor body of mine—cut it up and divide it among yourselves."

There was a long pause, when one of the creditors remarked: "Gentlemen, if this debtor's proposition is accepted, there is one little part I should lay claim to."

"And what may that portion be?"  
 "His gall."

### NOVEL ADVERTISING.

An apple-grower in the famed "lake region" of western New York had long desired a trade-mark that would protect his particular brand of apples, which he had brought to a great state of perfection by grafting and years of special cultivation, says New Ideas. He hit upon the following plan, which succeeded beyond his expectations: Selecting a fine tree, bearing the fruit of which his shipments were principally composed, and that had a good southern exposure, he prepared slips of sized paper in which he cut out or "stenciled" the letters of his name, and when the apples were fully matured on the tree, and about two weeks before ripening or picking time, bound a slip of the paper around each apple, taking care to have the name part on the "sunny side" of the apple. He thus bandaged several hundred—enough to allow of putting one in the top of each barrel shipped. The sun faithfully performed its work, and when the time for picking had arrived, the name strips were removed, and on each apple appeared the full name of the grower in red letters on a green background.

One of these "name" apples was wrapped in tissue paper and placed on top of every full barrel before heading up, and the legend, "look for the name" printed on the outside of the barrel head. His apples are now known and sought for in the market as "look-for-the-name" apples.

Old trade revived, new trade made by handling side lines. B. F. P. cough drops pay big profits.



**EASY TO  
SELL**

# Hillwatttee .. Tea ..

**BECAUSE IT IS GOOD**

Customers will want a second package  
after trying the first. . . . .

**LUCAS, STEELE & BRISTOL,** Wholesale Grocers, Agents **Hamilton**

## Are You Handling . . .



**THE MECCA**

The

## **"MECCA" COFFEE**

Can you afford to be without the best selling brand on the market? An article which pleases both the consumer and the retailer, being the choicest coffee and the best seller. If you have not already tried it ask our travellers to show you a sample, or write us direct.

**JAMES TURNER & CO. - Hamilton**

## *Just Received in Store*

Two invoices of Young Hyson Teas from China—true Moyune flavor—will be sold cheap. See samples before buying elsewhere. Also to hand, extra values in Ceylons and Assams.

**BALFOUR & CO.** Wholesale Grocers **Hamilton, Ont.**

# WE \* ARE \* READY

To fill your order for any of the following lines :

**ROWNTREE'S Elect Cocoa and Confectionery**  
**BRYANT & MAY'S Tiger and Safety Matches**  
**and Wax Vestas**



## CARR & CO.'S English Biscuits

Are exported to all parts of the world.

Established 1831.

The original manufacturers of  
Fancy Biscuits by Machinery.

Appointed Biscuit Manufactur-  
ers to H. M. the Queen by special  
warrant, dated May 8th, 1841.

### CARR & CO. Ltd.

CARLISLE, ENGLAND.

Agents for Canada

Robert Greig & Co., 456 St. Paul St.  
MONTREAL

**CRAVEN'S English Confectionery**  
**McKAY'S Kola-Cafe**

## CROWN BRAND EXTRACTS

Seldom Equalled. Never Excelled.

### ROBERT GREIG & CO.

456 St. Paul Street

... MONTREAL



Sole Agents for Canada.



# Prunes ... Fish

California Fruit, all sizes. Austrian, 55-lb. cases, also California Silver Prunes.

We can supply your requirements in Codfish, Herring, Etc., at close prices.

WE ARE ALSO ...  
WHOLESALE AGENTS FOR

## Kurma Tea ... The Tea of Teas

DAVIDSON & HAY, WHOLESALE GROCERS Toronto, Ont.

# Choice White Beans

Not hand-picked, but prime quality.  
Some of them as good as hand-picked.

PRICE IS VERY REASONABLE. ASK FOR QUOTATIONS.

THE TILLSON COMPANY, Ltd., - Tilsonburg, Ont.

# Saying "it's best" ..

Doesn't prove it. If you want to prove the superiority of **Flagship Salmon**, sample a can for yourself. Let your own eyes and tongue be the judges. Compare it with any other brand you wish—nothing can beat it.

ROBERT WARD & CO., Ltd.  
Sole Agents  
VICTORIA, B.C.

Canadian Pacific Packing Co.

LULU ISLAND, B.C.

# THE STEPS

to a successful and permanent tea trade can only be ascended by handling

## Ram Lal's Pure Indian Tea...

UNIFORMITY



PURITY



FRAGRANCE



PAYS A DOUBLE PROFIT, AS IT IS ALWAYS WINNING TRADE AND ALWAYS HOLDING IT

FLAVOR



WESTERN AGENTS

STRENGTH



**Turner, Mackeand & Co.**

WHOLESALE GROCERS

WINNIPEG



INCREASE YOUR TRADE

## Snow Drift Baking Powder

The Snow Drift Co., Brantford, Ont.

## You Can Make Things Lively

Around your store if you go the best way about it. We have something that will draw crowds to your counters, who will come again and again and tell all their neighbors. Pure, Clean, Strong and Healthy.

**Dalley's Royal Hygienic Self-Rising Flour**

Sells at sight and always pleases.

Tea, Pancake Graham and Buckwheat Flour



Manufactured by

For sale by all wholesale Grocers.

**The F. F. DALLEY CO. Ltd., Hamilton, Canada**



# THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

## The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS  
and  
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - Board of Trade Building.

### EUROPEAN BRANCH:

Canadian Government Offices,

17 Victoria St., London, S.W.

R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

### IT IS AN EXCRESCENCE.

THE Patrons' Advocate, of Rapid City, Manitoba, is dead. The deceased journal was well-edited, well-managed, and possessed a reputation for clearness and solid information.

But a reservoir possesses little utility when its source of supply gives out. And that was the trouble with The Advocate: the paper was all right, but the source from which it drew its supplies was all wrong. In other words, the Patrons did not keep true to the organ that played tunes to the music composed at their inspiration.

It is the old tale of man's simplicity and Patron duplicity. The only difference is that the victim is a little different to that usually sacrificed.

The Patron is a great deal like the ostrich. The ostrich, imagining itself a blast furnace, swallows metals with avidity; the Patron, imbued with the idea that he is anointed to be the saviour of both the business and the political world, declares, by implication if not by word of mouth, that these temporal matters of business and politics can only be successfully fashioned and shaped by his hand. Those who will not be persuaded to subscribe to his tenets he tries to drive both from business and from politics.

"By their fruits ye shall know them," is an axiom good for measuring the Patron organization as well as the life of individuals. As far as its political fruits are concerned we have nothing to say. We leave the dissecting of them to the political press. It is only with the business fruits we have any desire to deal. These have been by no means creditable, and they could not well be otherwise.

The idea that the Patrons were called upon to do the storekeeping of the land was born in ignorance and nurtured and trained in methods as unbusiness and illogical as it is possible to conceive anything to be.

The idea of a merchant being compelled to subscribe to an agreement to the effect

that he will sell his merchandise to all members of the organization at from 10 to 12 per cent. above the invoice price or die the death of a neglected merchant, is preposterous. No man can subscribe to such an agreement, faithfully observe it, and at the same time pay 100 cents. on the dollar any more than can a man load his hands and feet with lead and swim.

There is a law in business as well as in the natural world, and obedience is just as imperative in the one as it is in the other.

From its inception to the present day the Patron organization has been working clearly in defiance of this law. And its fruits are ruined merchants and defunct Patron lodges. By their fruits ye shall indeed know them.

All we at the moment know about the Patrons of Rapid City is that many of them are far in their arrears with their subscriptions to their late organ, and that their association is moribund. This latter condition is a subject for thankfulness.

No matter what it may do in politics, the days of the Patron organization as a factor in business are numbered. It is an excrescence on the horizon of the business world, and must go.

### THE LENTEN TRADE.

THE Lenten season, which opened on Wednesday last, does not promise any unusual developments as far as the grocery trade is concerned.

The attitude of the Roman Catholic Church in regard to the rules and regulations for governing the Lenten observances is quite liberal. It is probably not more so than a year ago, but as certain clauses have been given a more definite reading, the regulations have the appearance of greater latitude.

For instance, in the regulations just issued is a clause which reads to the effect that lard and suet may be used in preparing fast foods during the season; also on other fast days during the year.

Hitherto there has been some doubt as to the intention of the church in this particular and consequently a great many refrained from using lard and suet during the Lenten season.

The provision dealers will be interested to know that the use of butter, cheese, eggs and milk is permitted every day.

At the moment the fish trade is showing a little more activity, but the improvement is small indeed. And a good demand is not anticipated for a few days.

The fish lists which the wholesale grocers, commission houses, etc., have prepared show greater variety than usual. But as a rule merchants are moving with caution. The fact that the regulations of the church now offer such little restrictions regarding proscribed foods during the Lenten season is partly the cause

of this, not as much fish now being relatively consumed. At the expiration of former seasons the members of the trade have found themselves with an over supply which had to be eventually thrown away. An effort is being made to prevent its repetition this year. However, the fact alone that so many prepared fish now come upon the market reduces the possibility of loss being entailed from unsold stocks.

Many of the retailers are dressing their windows with goods suitable for the Lenten season, and those who have not yet done so should wheel into line immediately. Lenten goods give ample scope for making attractive displays, and there is no reason why any grocer should not put his window in a condition in keeping with the season.

### BUTTER-MAKING IN BRITISH COLUMBIA.

BRITISH COLUMBIA is ambitious to develop her butter-making industry. The province is primarily known for the wealth of her fisheries and mining lands. And so she will probably always continue to be. But Nature has blessed her with rich pasture lands as well as in the respects mentioned. Ways and means are now being discussed for taking advantage of these lands as far as butter-producing is concerned.

At present British Columbia can be more fittingly termed a butter-consumer than a butter-producer. As an importer of butter, she occupies the first place in the Dominion. And that in a most pronounced manner, her imports last year for home consumption being 263,278 pounds, or nearly 95 per cent. of the total imports of the country.

The total imports of the country for home consumption were 274,666 pounds. Of this quantity 231,988 pounds came from the United States, 40,291 from Australasia, and 2,387 pounds from Great Britain. It is obvious that nearly all this went to British Columbia.

It is worthy of note that Australian butter did not appear in the trade returns till 1894, the year after the Australian-Canadian line was put on. We, however, imported about 18,000 pounds of Australian butter less in 1894 than in 1895.

Besides what British Columbia purchases elsewhere, she also buys extensively of Manitoba butter, and the dairy people of the latter province have been actively engaged—during the past couple of years especially—in pushing trade with the former.

It may be interesting to note that, while British Columbia imports so much butter, she also figures in the returns as an exporter, and although the quantity she sends out is small, yet it is not the smallest, both Manitoba and the Northwest Territories being below her in the list. British Columbia's exports in 1895 were 7,471 pounds.

The particular method which is at the moment agitating the public for the develop-

ment of the butter industry of British Columbia is that proposed in a bill which has been submitted to the Legislature of the province by the Minister of Agriculture. This bill proposes to give a bonus of so much per pound on all butter made in the creameries. The creameries must be owned and operated by associations of farmers, must be of a capacity to use the milk of not less than 300 cows, and there must be not less than a certain number (to be fixed in the bill) of members in the association, so as to preclude a single individual or firm from taking advantage of assistance intended to be for the benefit of a number of small farmers. The bonus will be given from a fixed sum to be voted annually by the Legislature, and will be paid monthly to the associations in proportion to the amount of butter produced.

The Minister of Agriculture has no doubt received his inspiration from New Zealand, where the bonus system has wonderfully developed the butter-making industry.

#### AN EXPORT DUTY WOULD HELP TRADE.

**M**R. LAHAIE, one of THE GROCER'S readers in Buckingham, P.Q., who was in town last week, said that while trade was very fair, still the business of his district was capable of great expansion. They had unusually fine water privileges, which were not utilized to their fullest capacity. There are large quantities of spruce timber, which make the best pulp in the world. The American paper makers are cutting this wood and taking it to the States to manufacture into pulp and paper, employing all the labor that should be done in Canada. The logs are admitted free to the States, but a heavy duty is charged on pulp. If the Dominion Government would put an export duty on the logs, the Americans would have to manufacture the pulp, and eventually the paper, in Canada. This would mean a large and important industry for such towns as Buckingham, and indirectly the whole of Canada.

It is the duty of business men everywhere to consider the importance of this and similar questions, and insist that their representatives in Parliament support a policy that will develop our natural resources. The elections are coming on. We should all join one of the political parties and endeavor to get the convention to nominate a successful business man—one as well who is true to Canada and her interests. If both sides nominate good, honest men we are sure of having a suitable representative. Even if our own man does not win we can still rejoice that our interests are safe in his opponent's hands.

While on the question of paper-making, it may be added that one of the best informed paper makers in Great Britain, who has been making a tour of the world, said

to THE CANADIAN GROCER that Canada and Scandinavia were now the only countries in the world which produced good pulp-wood, and that before long they should control the paper-making of the world. From Canada's present policy, he said, it looked as if we were going to hand over the most profitable part of our industry to the Americans, when we allowed them to do the manufacturing.

#### FRAUDULENT LABELS.

**O**N Friday last a very interesting decision was given by Judge Dugas in Montreal on the illegal use of trade labels.

All business men and manufacturers know that the label on a standard article means its reputation. If it is diverted to some other line of a similar character it constitutes not only a serious imposition on the public, but a direct injury to the rightful owner of the trade mark.

For a long time past Wm. Dow & Co., the famous brewers, have been troubled and lost materially through the unauthorized use of their label by persons not allowed by the firm to bottle their beer. Three months ago they secured a conviction against three offenders, but it did not check the abuse.

The other day one, Onesime Champagne, was discovered by the firm to be in possession of a number of their labels, which he was using without authority. When brought before Judge Dugas he pleaded guilty to the offence of using a false trade description without authority from the owners of the trade mark. The judge fined Champagne \$20 with costs, stating that the offence appeared to be on the increase. He had been much inclined for this reason to inflict a heavier penalty in this instance, but owing to certain circumstances he deemed it advisable to place the fine at the amount named. He warned the accused that in future all offenders would suffer the full penalty of four months' imprisonment at hard labor, or a fine of \$100. The law, which the defendant had contravened, was for the protection of the public generally as well as the proprietors of various valuable trade marks in particular. Goods sold under trade mark or design were all supposed to be of the manufacture of the person or firm owning that trade mark. A person applying that trade mark to other goods was guilty of a direct fraud and should be punished.

THE CANADIAN GROCER agrees with the honorable judge, its only regret being that the maximum penalty which it is in his power to inflict is not more severe than it is. A fine of \$100, the extreme limit, will be a mere bagatelle to many dishonest people. Good plain imprisonment at hard labor would suit such gentry much better.

#### DISCRIMINATION AGAINST TEA SAMPLES.

Recently complaints have been made to the Montreal Board of Trade by its members that the weight limit for sample post had been reduced from three pounds to half a pound.

The Board, on enquiry, ascertained that the reduction was confined to tea samples only. As they had received no complaint or communication from the Wholesale Grocers' Guild in regard to the matter, they referred it to them for report.

On all other packages except tea the limit allowed is 24 ounces. The Department does not explain why it makes this discrimination against tea samples, and the Guild will be perfectly justified in requesting that they do so. They ought to have a strong reason for such a peculiar course.

#### ADVANCE IN CODFISH.

A decided spurt in the general Lenten demand for fish is noted this week at Montreal. The most striking effect of its influence has been an advance of 50c. per barrel all round in the price of green cod.

Most dealers believed that the supply of this staple line of fish, though not large, was ample, but it appears that they were wrong.

Jobbers, after they had satisfied a few of their customers, finding the enquiry steady, commenced to think of new supplies. When they tried to procure them the light position of stocks was immediately made plain, and the result was a sudden and sharp advance in price.

Sales of good-sized lots of No. 1 draft cod have been made up to \$6.50, and no No. 1 large are now available under \$6.

Other advances in quotations are given in our regular market report, and a strong market, not only on green cod, but on all kinds of fresh fish, is looked for during the next week or so.

#### VALENCIA ORANGES ADVANCE.

Green fruit dealers in Montreal would not be surprised if the orange market became once more as animated and interesting as it was a month ago. This belief is based upon cable advices which they received this week, showing that it would cost 25c. per box advance to lay down fresh importations of Valencias in Montreal.

Cables on Tuesday quoted 12s., or 2s. advance, equivalent to about \$4.25 Montreal. As a result of this spot prices are somewhat firmer, and the inside price with most holders was \$4. as against \$3.75 last week, and it is not unlikely that some would ask an advance on that figure.



**OUR NEW OFFICES.**

WHEN this paper first hung its sign from the top storey window of an old-fashioned building on St. Francois Xavier street, Montreal, it was thought it would remain there for many years to come. The reception accorded to its early issues was so cordial and enthusiastic that it was soon necessary to increase the business and editorial staff beyond the capacity of its dingy quarters. Larger and more comfortable offices were secured on St. James street, just across from St. Lawrence Hall, and only one flight up. But still the business increased, and a year ago it became apparent that if the subscriptions and advertisements should continue to pour in from every part of this wide Dominion it would be necessary to seek another home. It was found necessary. Offices conveniently situated were demanded. They must be on the ground floor. Nothing else will suit the great number of subscribers and advertisers. What they said had to be carried out.

Fortunately, the choicest offices in the city — and the most expensive, too — were offered, and a lease was quickly signed. This number will be issued from the new quarters. They are in the Board of Trade building. The principal offices are on the ground floor, just to the left of the main entrance and opposite the Board's own quarters. This was all the space available here, and the remainder of the staff will occupy larger rooms upstairs, which are easily reached by the elevators. In the main office will be found the chief editor, the advertising manager and clerk. Just off it is Mr. MacLean's private office.

In a few days everything will be ready to welcome the thousands of readers who come from every city, town and village of Canada. It must not be thought that the paper has grown proud because it has made a great hit and has grown rich—in circulation, not money—and has nearly all the best firms in the land in its advertising columns—and they say they lose money if they stay out). Its head is not "big." None will receive a more cordial welcome than will its old friends who helped by their subscriptions, their advertisements and their advice in the good old days on St. Francois Xavier street.

**WANT REASONABLE NOTICE.**

It has been a frequent cause of complaint that the Ottawa Ministers, especially the Minister of Trade and Commerce and the Controller of Customs, when they visit Montreal do not give merchants sufficient notice in advance.

The Wholesale Grocers' Guild of Montreal took the matter up again this week, asking the Council of the Board of Trade to

point out to the Government, and urge that in the case of any future visits, the Board of Trade be notified in advance.

If this were done merchants who wished to confer with the Ministers would be able to do so intelligently.

**MOLASSES STILL STRONG.**

Last week THE CANADIAN GROCER gave some exclusive information in regard to molasses at primary markets.

Supplementary advices this week bear out the strength of those noted last week. Cables from Antigua to well-known selling agents in Montreal state that the best price is 31c., cost and freight Montreal.

Last year at this time the same salesmen were booking import orders for this grade of stock at 25c., or 6c. less.

**HANDSOME PLAYING CARDS.**

There is no earthly harm in a quiet game of whist or euchre. It is a fitting accompaniment on these cold winter evenings to a nice



THE MONTREAL OFFICES OF THE MACLEAN PUBLISHING CO. ARE IN THIS BUILDING.

warm glass of John Dewar & Sons' famous Scotch whisky. So that all the ingredients will be at hand for their many Canadian friends, the Messrs. Dewar not only provide their Canadian agents, J. M. Douglas & Co., of Montreal, with the liquid portion, but have also sent along some very handsome decks of playing cards, which arrived this week. The excellent stock and first-class lithographic work of these testify to a pretty good outlay, showing plainly that the firm, when they do advertise, are not afraid to spend a little money to do so in a proper way. The back of each card is a print of one of Dewar's well-known bottles, label and all, and makes a very effective "ad." Readers who enjoy a hot toddy and like a quiet little round, can have a pack sent them by writing J. M. Douglas & Co., Board of Trade, Montreal, and mentioning THE CANADIAN GROCER. So that none of their friends will be without one of these attractive souvenirs, J. M. Douglas & Co. have decided to send only one deck to each of their customers.

**CANNED GOODS MEN IN SESSION.**

THE CANADIAN GROCER is in receipt of the following, under date of Chicago, February 15, from Mr. Wellington Boulter, president of the Canadian Packers' Association, written while in attendance at the convention of the Western Canned Goods Association:

"There is a large attendance, this being their annual convention. Some 15 States are represented, with 200 delegates. The machinery exhibit, which is always made at these meetings by all the manufacturers of canned goods, etc., represents the newest and most improved kinds, and is a great benefit to all attending, as, being in motion, all can see its working. It is wonderful the improvements that have been made in the facilities for packing now to what it was fifteen years ago, when I first started in the business. The business in the United States at present is in a very much depressed condition. Prices are in many cases below cost of packing and, as with us, too many are engaged in it.

"The following Canadians are present: W. A. Ferguson, Delhi; D. Marshall, Aylmer; H. Malcolmson, Chatham; F. Miller and foreman, Trenton; W. A. Carson, Belleville; W. R. Wright and wife, and Geo. E. Boulter, Picton.

"The members of the association are pleased to see so many Canadians present, and all are doing their best to make their visit as pleasant as possible. L. G. Seager, former president, Gilman, Iowa, was elected president, with J. S. Edwards, Leavenworth, Kansas, secretary-treasurer. The next annual meeting takes place at Cincinnati, Ohio, in Feb., 1897."

**NEW SEASON'S CEYLON-INDIA TEAS.**

The matter of spring supplies of new season's teas is commencing to occupy jobbers' attention. Joseph Tetley & Co., Montreal office, 14 Lemoine street, have turned into stock some standard blends of new season's Indian and Ceylon teas, which they propose to offer at prices to suit all customers. Any of our readers can have a sample sent them free by writing Joseph Tetley & Co., 14 Lemoine street, Montreal, and mentioning THE CANADIAN GROCER. This is a chance to find out what to buy.

**WANT ANOTHER WEIGHER.**

The Montreal Butter and Cheese Association consider that, owing to the increase in the exports of butter and cheese, there is more work than the present public weighers can handle. They have accordingly petitioned the Council of the Board of Trade to urge upon the Government the appointment of another public weigher immediately.

# Seville Orange Marmalade

**An Article of  
Rare Delicacy  
and Purity.**

ONLY the Finest Selected Seville Oranges  
and Redpath's Extra Standard Granulated  
Sugar used in its manufacture.

WE KNOW that there are numerous so-called marmalades offered as "pure," but they lack that delicious, appetising flavor of the true SEVILLE. There have been no Seville Oranges on the market as yet this season from which to manufacture the Genuine Seville Orange Marmalade. The first shipment is due this week, and we will be in a position to fill all orders next week.

WE HAVE this article put up expressly for us, and you have our assurance that the quality is right.

**Beware of Imitations.**

**7-lb. Pails, 6 in a Crate.**

**W. H. GILLARD & CO., WHOLESALE ONLY, HAMILTON, ONT.**

## Money Makers

**THREE WINNERS**—They have been prepared with a view of making them the very finest Gelatines on the market. They are attractively clothed and present a fine, clean appearance when they are opened up. Appearance is not everything—it helps. We have put quality inside to make the goods sure sellers.

### Knox's Sparkling Calves Foot Gelatine

Makes 2 quarts of Jelly  
of the greatest purity  
and finest flavor.

**ORDER A SAMPLE**

### Knox's Crystallized Fruit Gelatine

Makes 1 quart Jelly.  
Do not be without a  
supply.

**THERE'S MONEY IN IT**

### Knox's Acidulated Gelatine

Makes 2 quarts of Jelly.  
Any flavor can be used.  
Only one teaspoonful  
and water.

**QUICKLY PROFITABLE**

Agents,

**A. E. RICHARDS & CO.**

Also Agents for . . .  
Knox's Egg Preserver

**Hamilton - Ont.**

All Wholesale Houses



# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

### GROCERIES.

**T**RADE this week is in a somewhat comatose condition. The usual quietude that obtains at this season of the year is all the more pronounced on account of the stormy and cold weather, which has blocked the railroads and country roads and impeded the movement of travelers and farmers. An improvement in a few days is confidently looked for. Generally speaking, local quotations are much the same as a week ago, and the outside markets are, as a rule, strong. Sugar continues to gather strength, and the Canadian refiners are anticipating higher prices before long. Canned vegetables continue firm. In teas, Indian and Ceylon growths are firmer in the primary markets. Foreign dried fruits are, on the whole, quiet and steady. Payments are still slow.

### CANNED GOODS.

Tomatoes and peas continue firm, the latter particularly, some of the wholesalers having advanced their view regarding them during the past week. While 90c. is still the lowest with some, others are not inclined to take less than 95c. Some cutting appears to be going on in regard to the price of "Horseshoe" salmon, as low as \$1.30 being accepted in some instances. This is peculiar, especially in view of the fact that some houses are asking other houses for quotations on this brand, their stocks evidently being exhausted. We quote: Tomatoes, 80 to 90c.; corn, 75 to 80c.; peas, 95c. for ordinary; sifted select, \$1.10; extra sifted, \$1.45 to \$1.50; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.00; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.90 to 2.25; salmon, "Horseshoe," \$1.32 1/2 to \$1.35; "Maple Leaf," \$1.35; "Lion," \$1.35 to \$1.40; Lowe's, \$1.27 to \$1.30, in tall tins; cohoes, \$1.10 to \$1.20; canned mackerel, \$1.10 to \$1.20; lobsters, \$1.80 to \$2.10, for tall tins; flats, \$2.35 to \$2.65; half tins, \$1.45 to \$1.50; Canadian canned beef, 1's, \$1.35 to \$1.45; 2's, \$2.25 to \$2.35; 6's, 7.50 to \$8; 14's, \$15 to \$16.50.

### COFFEE.

Trade continues quiet and prices unchanged. We quote green in bags: Rio, 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22 1/2c.; Java, 30 to 33c.; Mocha, 33 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

### SYRUPS.

Syrups are fairly active on account of the Lenten demand. The supply of syrups at the refineries is still short, and brights are sold as soon as they are made. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

### MOLASSES.

Demand is good, and the tendency of values in the primary markets is still upward. We quote: New Orleans, barrels, 28

to 35c.; half-barrels, 30 to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 35c.

### SUGAR.

The local market has continued very quiet, with scarcely any enquiry from jobbers, notwithstanding the fact that the raw market has continued to strengthen very considerably. On the 11th inst. the Trust finally gave up the game of trying to bear the New York market, and on that day bought everything in sight, some 20,000 tons centrifugals at 4c. New York. Since then the Trust have been freely offering 4c. for centrifugals without finding any sellers. Three advances of 1-16c., each time on refined, have taken place on the New York market, but refiners' prices in Canada have remained unchanged. The New York receipts of Cuban sugars were only 1,200 tons, against 41,000 tons for the same week last year. Quotations on the local market are unchanged, 4 3/4c. being the idea for granulated, and 3 3/4c. up for yellows.

### SPICES.

The market is dull. Cream of tartar, while not so high in the primary market as it was a week ago, is nevertheless strong. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

### NUTS.

Trade continues quiet and featureless. We quote as follows: Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14 1/2c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12 to 12 1/2c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10 1/2 to 11c. for small lots; pecans, 10 1/2 to 11c.

### TEAS.

Generally have been quiet; the only movement of consequence has been in Ceylons, chiefly low grades, in which kinds a fair business has been doing. In Chinas, both blacks and greens, the only transactions of note have been in second Young Hysons. Japans continue neglected. Indians quiet. The market for Indian teas in Calcutta has practically closed. It will reopen about the middle of May. London sales have shown a decided firmer tendency on Indian teas for anything showing suitable liquor. All flavory Ceylons are also dearer and only poor liquoring teas are selling at low figures. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

### DRIED FRUITS.

Reports from Patras regarding the currant market are to the effect that there is a present dulness with slightly easier prices, in consequence of shipments to the United

Kingdom and Continent, on account of Patras shippers who were unable to take up the documents and had to force sales. It is, however, thought that when these stocks are cleared there will be a tendency towards higher prices, as the position of the market is otherwise good. The currant trade locally is quiet, although there have been some large sales to cover losses by wreck of the steamer Lamington. We quote: Provincials, 3 3/4 to 4c. in bbls.; fine Filtrats, in bbls., 4 1/4 to 4 1/2c.; do, half-bbls., 4 1/4 to 4 1/2c.; ditto, half-cases, 4 3/4 to 5c.; Casalinas, cases, 5 to 5 1/2c.; Vostizs, cases, 6 to 6 1/2c.; ditto, half-cases, 6 1/2 to 6 3/4c.; ditto, extra fine, 6 3/4 to 7 1/4c.; ditto, half-cases, 7 1/4 to 7 1/2c.; Panaretas, in cases, 9c.

Valencia raisins are still going out in limited quantities only. We quote: Off-stalk, 4 1/2 to 4 3/4c.; fine off-stalk, 5 to 5 1/4c.; selected, 6 to 6 1/4c., and layers, 6 1/2c.

California fruits remain steady with a little better enquiry. Two carloads of choice peaches consigned by Griffin & Skelley arrived this week; these are very fine. We quote: Apricots, 15 to 16c.; peaches, 8c., in bags, and 10 to 15c. in boxes; pears, 10 1/2 to 12 1/2c.; plums, 6 1/2c. for unpitted, and 12 1/2c. for pitted; nectarines, 11 to 13c.; loose muscavels, 5 1/2 to 6 1/2c. per lb.

Sultana raisins are quiet and unchanged at 5 1/2 to 6c.

Dates still rule quiet at 4 1/2 to 5 1/2c.

Prunes are not yet attracting much attention. We quote: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7 1/2c., "U," 102 to lb., 6 1/2 to 6 3/4c.; California prunes, 40-50, 10 to 10 1/2c. per lb.; 50-60, 9 1/2c. per lb.; 60-70, 9c.; 70-80, 8 1/2c. per lb.; French, 5 to 6c.

Eleme figs are quiet and unchanged. We quote: Eme, 14 oz., 9 to 10 1/2c.; 10 lb., 9 1/2 to 12 1/2c.; 12 lb., 12 1/2c.; 28 lb., 15c.

### GREEN FRUIT.

The orange market is firmer. California oranges are up fully 50c. per box on the Coast, and Valencias are 2s. to 3s. dearer in

THERE IS ONLY ONE  
"SALADA"

### CEYLON TEA

and that has a larger sale in a week than all other package teas sold in Canada put together have in a month. The increase last year was more than double the amount of the total sales of the year previous.

P. C. LARKIN & CO.

Wholesale Agents.

25 Front St. East.

and TORONTO

818 St. Paul St., MONTREAL



THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.



BRANCHES—

MONTREAL: 17 St. Nicholas St.  
TORONTO: Wright & Copp, 51 Colborne St.  
WINNIPEG: E. W. Ashley.

Liverpool. Some shipments of Valencia oranges have arrived on the Toronto market within the last few days in a damaged condition, but as the consignees will give them a thorough overhauling the trade is not likely to suffer. Lemons are not coming forward as liberally as they were, and the demand is fair. We quote: Lemons—Messina, \$2.50 to \$3.50 for 360's and 300's per box. Oranges—Jamaicas, \$3.50 to \$4; fancy, \$4.25 to \$4.50; California navels, \$3.50 to \$4; Valencias, 420's, \$4 to \$4.25; Jumbo's, 420's, \$5 to \$5.50; ditto, 714's, \$4.75 to \$5; Seviles, \$3 per box. Bananas, \$1.25 to \$1.75; cocoanuts, \$3.50 to \$4 a sack; apples, \$1.50 to \$3 a barrel; Malaga grapes, \$5 to \$7 per keg; domestic onions, 60 to 65c. per bag; Spanish onions, 40 to 50c. per small crate; sweet potatoes, \$3 to \$3.25 per bbl.; cranberries, \$9.50 to \$10 per bbl. for first class, and \$7 to \$8 for ordinary, and \$3 to \$3.75 per case, according to quality; hickory nuts, \$1.50 to \$1.75 per bush.

#### BUTTER AND CHEESE.

**BUTTER**—Deliveries have fallen off materially during the past week on account of the weather, and, as a consequence, there is a firmer feeling in regard to values. The receipts are still largely confined to roll butter, and the demand is largely confined to these. Tub butter would be taken fast enough if the quality were right, but the trouble is that it is not. Dairy pound prints, if good, are wanted, but the same complaint applies to them as to tub butter. There is nothing new in regard to creamery butter. We quote: Early summer dairy store packed, 7 to 8c.; good to choice fresh packed, 15 to 16c.; large rolls, fresh, 15 to 16c.; dairy pound prints, 16 to 17c. Fresh

creamery—Tubs, 19 to 20c.; do., pound prints, 20 to 22c.

**CHEESE**—Locally there is a fair demand, but the enquiry on export account is quiet. We quote: Summer make, 9c.; September and October, 9½ to 10c.

#### COUNTRY PRODUCE.

**BEANS**—The demand is limited at \$1 to \$1.10 per bushel.

**DRIED APPLES**—Business continues light, with jobbers paying 4c. and selling at 4½ to 5c.

**EVAPORATED APPLES**—Continue dull at 6½ to 7c.

**EGGS**—Deliveries have been light during the past few days on account of the cold weather. For new laid and pickled the demand is good, but it is difficult to dispose of cold storage at any price. We quote: New laid, 17 to 18c.; pickled, 13 to 14c.; held fresh and cold stored, 12½ to 13c.

**HONEY**—Trade is slow and prices are easier. We quote: Strained, clover, 9 to 10c.; dark, 5c.; comb, clover, \$1.80 per dozen; dark, 80c. per dozen.

**POULTRY**—Is scarce and firm, with prices a little higher. Nice bunches of turkeys have sold as high as 11c. per lb. We quote: Turkeys, 9 to 11c.; geese, 7 to 8c.; chickens, 40 to 60c.; ducks, 60 to 90c.

#### PROVISIONS AND DRESSED HOGS.

Since the cold snap set in the offerings of dressed hogs have not been quite as large. With milder weather freer offerings and easier prices are looked for. Several carloads were purchased the latter part of last week at \$5 to \$5.05, delivered. The ruling quotation at the moment is \$5 for straight

weights, and \$5.10 for select weights, delivered in Toronto. Packers do not appear to be anxious buyers. A firmer feeling exists in regard to provisions and trading is moderate. There is a disposition on the part of buyers to make contracts ahead. Trade continues fairly good in lard. Prices are without notable change.

**DRY SALTED MEATS**—Long clear bacon, 6½c. for carload lots, and 6¾ to 7c. for small lots; backs, 8c.

**SMOKED MEATS**—Breakfast bacon, 10c.; rolls, 7¼ to 7½c.; hams, large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

**LARD**—Pure Canadian, tierces, 8 to 8¼c.; tubs, 8½ to 8¾c.; pails, 8¾ to 9c.

**BARREL PORK**—Canadian heavy mess, \$14.00; Canadian short-cut, \$14 to \$14.50; clear shoulder mess, \$12; shoulder mess, \$11.50.

#### FISH AND OYSTERS.

The market shows some improvement, and a fair Lenten trade is anticipated. We quote oysters: Standards at \$1.30 to \$1.35, and selects \$1.70. Fish are quoted as follows: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per barrel; blue-back herring, 4c.; pike, 6 to 7c. per lb.; flitched cod, 5c.; finnan haddies, 6½c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to



**The Toronto Cold Storage Co.**

are prepared to store all kinds of meats, produce, etc., at very reasonable rates.

Address **W. H. LECKIE, Manager**

**THE TORONTO COLD STORAGE CO.,**  
13 CHURCH ST., TORONTO, ONT.

**CANADIAN TOMATO CHUTNEE**

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

Ask the Wholesale Houses for

**Rossiter's Household Brushes**

THE BEST.

**GEO. ROSSITER - TORONTO**

10 to 14 Pape Avenue.

Telephone No. 471.

Established 1870.

**JOHN HAWLEY**

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto

**FISH..**

We have now in stock the following fresh frozen fish.

- FROZEN SEA HERRING
- " CODFISH
- " HADDOCK
- " PIKE
- " PICKEREL
- " WHITEFISH
- " TOMCODS
- " SMELTS
- " LOBSTERS

Also full line pure Boneless Cod, Finnan Haddies, etc. Write us for prices.

**LEONARD BROTHERS**  
MONTREAL.

JUST RECEIVED

**Evaporated Peaches**  
**Evaporated Apricots**  
**Evaporated Apples**

PRICES LOW. STOCK FANCY.

Write us for Quotations.

**CLEMES BROS., TORONTO**

15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 15 to 16c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c.; white fish, 7½c.; salmon trout, 7½ to 8c.; Lake Superior whitefish, 7½c.; Lake Winnipeg whitefish, 7 to 7½c.

**FLOUR AND FEED, HAY, ETC.**

**WHEAT**—Deliveries are a little freer, but they are still light, with prices higher. We quote: White, 84 to 85c.; red, 82 to 83c.; goose, 67½c.

**BARLEY**—Steady, 1,200 bushels selling on the street on Wednesday at 38 to 43c.

**OATS**—Firm, at 28 to 29c.

**PEAS**—On the street 100 bushels sold at 57½ to 58c.

**FLOUR**—There is a good demand for patents, presumably on account of their relative cheapness in price, but generally speaking the flour market is quiet, with prices firm. We quote in job lots: Manitoba patents, \$4.40 per bbl.; Ontario patents, \$4.50 per bbl.; strong bakers', \$3.80; family grades, \$3.80 to \$4.15.

**BREAKFAST FOODS**—Trade is quiet and prices unchanged. We quote: Oatmeal, cornmeal and pot barley from 10 to 15c. lower; Standard oatmeal and rolled oats, \$3.15; rolled wheat, \$2.4c in 100-lb. barrels; cornmeal, \$2.75; split peas, \$3.25; pot barley, \$3.25.

**SEEDS.**

The wholesalers are chiefly engaged in buying just now. There is not a great deal of alsike offering on account of the short crop of hay. Holders, particularly of red clover, have been asking better prices than the market warrants; and as the export season is nearly over, jobbers fear that too much for the domestic demand will remain on hand, in which event lower prices would obtain. We quote: Red clover, \$4.75 to \$5 per bushel; alsike, \$3 to \$4.50 per bushel.

**SALT.**

Trade is active at unchanged prices. We quote at Toronto: In carload lots, \$1 per barrel, and 60c. per sack; in less than carload lots, \$1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

**MARKET NOTES.**

Indian and Ceylon teas are a little firmer.

Sugar is strong, with an upward tendency.

A good many apples are being shipped to the Old Country.

A cable quotes Valencia oranges 2 to 3s. dearer in Liverpool.

Butter and eggs are a little firmer on account of lighter receipts.

Two carloads of lemons arrived on the Toronto market this week. This is the first

**DON'T FORGET...**

to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.

**Graham, McLean & Co.**

Produce Commission Merchants  
77 Golborne St. TORONTO.

**Wm. H. Dunn**

Manufacturers' Agent and Grocery Commission Merchant

394 St. Paul Street . . MONTREAL

Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

**Rutherford, Marshall & Co.**

Wholesale Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.  
Consignments Solicited.

**EGG CASES SUPPLIED**

Liberal advances made on consignments.

Bankers: Canadian Bank of Commerce.

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Box 341, VICTORIA, B.C.

Agent for . . .

**REMINGTON MACHINE CO.**

Refrigerating and Ice Machines.  
Complete Plants Installed for all Purposes.  
Robb Engineering Co. Economic Boilers.  
High Speed and Corliss Engines.  
Complete Plants Erected. All work guaranteed.

**COWAN'S**

**HYGIENIC COCOA**  
**ROYAL NAVY CHOCOLATE**  
and **FAMOUS BLEND COFFEE**

Are the finest goods in the market.

**THE COWAN CO., Ltd.**

470 King St. West,  
Toronto, Canada.



**4th Brand Hams, Bacon, Lard**

**T. R. F. CASE**

Packer and Curer

**SEAFORTH, ONT.**

SOMETHING  
DELICIOUS**PEACH JELLY WAFERS**Have a tin included in your next  
biscuit order.**JAS. McLAUCHLAN & SONS** Biscuit Manufacturers **OWEN SOUND**

time, we believe, that California lemons have arrived in Toronto in quantities. Mc-William & Everist are the consignees.

Currants are a little easier in Patras, but it is thought to be only temporary.

**QUEBEC MARKETS.**

MONTREAL, Feb. 20th, 1896.

**GROCERIES.**

**I**N a general jobbing way, the grocery market is not a brisk one. Business is quiet in most of the leading staples from first and second hands, which is surprising, considering that the tendency of values is firm. This is notably the case with sugar, though actual spot quotations are not altered. But if outside conditions are anything like a criterion they may advance at any moment. The same firmness is noted in the case of molasses. In fact, as noted editorially, further quotations from primary points for spring importation show sharp advances over the offers made on the same stock at this time last spring. Syrups naturally share in this strong feeling, and all the more so as stocks both in first and second hands are admitted to be light. Teas, coffees, and spices continue quiet. Dried fruits are steady, the most active line being California raisins, the turnover of which on this market is increasing every season. Their value also is pointing upward. Another notable feature has been a sharp advance in codfish of 50c., consequent upon the Lenten demand, and an unexpected light stock.

**SUGAR.**

The sugar market continues firm in its tendency, and advices during the week from outside points have ruled very strong. In New York, for instance, raws advanced ¼c. per lb. on Monday, 4c. being paid for 96 best centrifugal laid down there. Naturally, therefore, the feeling here is very firm though no actual change in quotations can be cited. At the refineries the demand, despite the firmness, has not been brisk, but the movement from jobbers' hands is good on the whole. At the refineries granulated in 250 bbl lots sold at 4½c.; 100-bbl. lots, 4 11/16c., and smaller quantities, 4¾c. We quote jobbing prices: Granulated, 4¾c.; yellows, 3¾ to 4¾c., as to grade.

**SYRUPS.**

The firm feeling already noted in syrups is fully maintained. Stocks in first hands

have been of narrow compass for several weeks back, and all this time supplies in second hands have been gradually shrinking. The result is a market barely supplied and holders firm in their views for the moderate business passing at 1¾c. for ordinary, and 2½ to 3c. for bright.

**MOLASSES.**

Latest intelligence testifies to the continued strength of this product in outside markets and at primary centres. The firm figures noted on Barbadoes and Porto Rico for forward delivery last week have been fully maintained. A cable on Tuesday, for instance, quoted Antigua at 31c. cost and freight Montreal, which is fully 6c. over the figures ruling in the same connection at the corresponding period last year. On spot demand is fair and a good volume of business is passing. Holders who were sellers of round lots of Porto Rico at 33c. net last week now want 34c. net ex store, and it may be mentioned that there is little on offer. In a jobbing way prices are firm. We quote: Barbadoes, 36 to 37c.; Porto Rico, 34 to 35c., and New Orleans, 25½ to 35c.

**RICE.**

There has been a fair trade passing in rice, and prices are firmly held. We quote as follows: Japan standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B., \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina, \$6.50 to \$7.50.

**SPICES.**

There has been a fairly active trade in spices, and prices rule steady. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 12 to 15c.

**COFFEE.**

The coffee market continues quiet, and there is little news from the outside calculated to have any influence. We quote bean coffee as follows: Maracibo, 19 to 21c.; Rio, 16½ to 20c.; Java, 28c.; Jamaica, 20c., and Mocha, 29 to 32c.

**TEAS.**

Trade generally has been dull with few features except a scarcity of both low grade Japans and blacks. Jobbers complain of difficulty in filling orders with this kind of stock. Otherwise there is little to report. We quote: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45 for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high

grades; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

**DRIED FRUIT.**

The chief line, so far as activity in a jobbing way goes, is California raisins. The turnover of these fruit on the market has, as noted previously, been largely increased this fall and winter, and at present most of the business doing is in them. Stocks, however, are light, and prices very firmly held, as noted last week. We quote: 3-crown, 5½ to 6c., and 4 crown, 6¾ to 7c.

Currants are quiet and firm with nothing special to report. We quote: Barrels, 4c.; half-barrels, 4¼c., and cases, 4½ to 5½c. as to grade, the supply of the higher descriptions being very light.

Valencia raisins are very firm in tendency, but business is quiet. Stocks here are small, but will be sufficient for existing demand for some time. We quote: Ordinary off-stalk, 4 to 4¼c.; fine, 4½ to 4¾c.; selected, 5 to 5¼c., and layers, 6½ to 7c.

Advices on Sultana raisins have been firm in tone from primary markets, and continue so, and cables from London note a strong market there. Local business is moderate, and prices firmly held at 6 to 6¼c.

The prune market is without new feature. Advices on Bosnia have been firmer, and some of the larger sizes command more money this week, sales being made at 6½c., whereas 6¼c. was the top last week. Other kinds are without change, the easier feeling on the Coast on California's not affecting the spot range, which has been pretty low ever since some large arrivals two or three weeks ago. We quote: French, 4½ to 5c.; Bosnia, 6¼ to 6½c., and California 7½ to 15c., as to grade.

Figs continue quiet and unchanged: Bag figs, 4c.; ordinary boxes, 8½ to 9c., and fancy, 12 to 14c.

The date market is quiet at 4½ to 5c.

**NUTS.**

Continue featureless and dull, some slight shading on pecans being the only feature. We quote: Grenoble walnuts, 11½ to 12½c.; filberts, 7½ to 8c.; Tarragona almonds, 11½ to 12c.; pecans, 8 to 12c., and shelled walnuts, 15 to 19c.

**CANNED GOODS.**

There has been a fair jobbing demand for canned fish, such as mackerel, lobsters and salmon, in small lots. Canned vegetables are quiet and steady. We quote: Tomatoes, 72½ to 85c.; corn, 75 to 85c.; peas, 95c. to

**WE ARE  
PAYING  
CASH  
FOR**

**DRIED-APPLES-**



**W. B. BAYLEY & CO.**

EXPORT BROKERS

42 FRONT ST. E. **Toronto**



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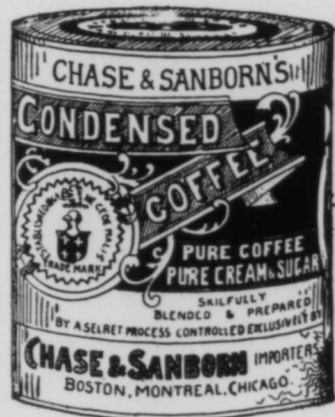
We offer you at the following reduced prices, F.O.B. Midland,  
No. 1 Fall-caught, fresh-water fish, as follows :

Herrings (Heads Off)	-	\$2.25	per keg
“ (Heads On)	-	2.00	“
White Fish	-	5.00	“

**GUARANTEED No. 1.** We only have a limited quantity of each.

**If You Wish** To give your customers the Best Cup of coffee money will buy

SELL THEM . . .



## “SEAL” brand

2-lb. tins - 36c. lb.  
1-lb. tins - 37c. lb.

(WHOLE OR GROUND)

It's the purest, strongest and the most exquisite flavor,  
and pays the retailer a good profit.

**ORDER A CASE.**

# THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

**TORONTO - - ONTARIO**

\$1 for ordinary; sifted select, \$1.10; extra sifted, \$1.45 to \$1.50; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2; strawberries, \$2 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 80 to 90c; gallons, \$1.90 to \$2.25; salmon, "Horseshoe," \$1.35 to \$1.40; "Maple Leaf," \$1.25; "Lion," \$1.25 to \$1.40; Lowe Inlet, \$1.25 to \$1.30, in tall tins; cohoes, \$1.05 to \$1.15; canned mackerel, \$1.10 to \$1.20; lobsters, \$1.80 to \$2.10, for tall tins; flats, \$2.35 to \$2.65; half tins, \$1.45 to \$1.50; Canadian canned beef, 1's, \$1.35 to \$1.45; 2's, \$2.25 to \$2.35; 6's, \$7.50 to \$8; 14's, \$15 to \$16.50.

#### WINES AND SPIRITS.

There is a fair trade doing in wines and spirits in a jobbing way. Business for import, however, still continues quiet.

#### GREEN FRUIT.

The chief feature of the green fruit market is the firmer cables on Valencia oranges, which are quoted 2s. higher at 12s., which would mean a cost laid down here of \$4.25. The inside price here has, in consequence of this, been advanced to \$4. Dried apples also have a rather firmer tendency. We quote: Oranges—Valencias, 420's, \$4.00, and 714's, \$4.25 to \$4.50. Lemons, \$2 to \$3. Grapes, \$5 to \$6 per keg. Cranberries, \$8.50 to \$10 per barrel. Apples, \$2 to \$3.50 per barrel. Dried do. 4½ to 5c. Evaporated do. 6¼ to 6½c. Spanish onions, 40c. per crate.

#### FISH.

The only new feature in fish has been a sharp advance in green cod, owing to the Lenten demand, of 50c. per bbl. all round. Other kinds of fish are unchanged as to value, but a good demand is experienced for all kinds of fish. We quote: Fresh haddock, 3 to 3½c. per lb.; cod, 3c; smelts 4 to 5½c.; fresh frozen B.C. salmon, 9 to 10c.; Manitoba whitefish, 7c.; pickerel, 6½c.; dore, 6½c.; pike, 4 to 4½c.; trout, 7c.; tommycods, \$1 to \$1.75 per bbl. Choice pickled Labrador herrings, \$5.25; No. 1 N.S. \$3 to \$4; No. 1 green cod, \$5.00; No. 2, \$3.50; No. 1 haddock, \$3; No. 1 large codfish, \$6; No. 1 lake trout, \$4 to \$4.25; B.C. salmon, \$10.50; No. 2 Labrador salmon, \$13; No. 1 mackerel, \$18.50; Loch Fyne herrings, 85c. per keg, and \$11 per bbl.; No. 1 sardines, \$4.50; No. 1 dried cod, \$4.25 to \$4.50; boneless cod, 6c. per lb.; boneless fish, 3¼c.; boneless haddock, 5c.; shredded, 11c; haddies, 6½ to 7c. per lb.; bloaters, 90c. per box, and smoked herrings, 8 to 10c. per lb.

#### PROVISIONS.

Since the opening of the present week there has been some cutting in prices for round lots of short cut, clear pork, but in a jobbing way values are steady. We quote as follows: Canadian short cut, clear, \$14.50 to \$15; Canadian short cut, mess, \$15 to \$15.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 8c.; bacon, per lb., 9 to 10c.; lard, com. refined, per lb., 6¼c.

The market here this week is absolutely bare of dressed hogs, and it is impossible to quote them.

#### COUNTRY PRODUCE.

EGGS—There has been continued easiness in fresh eggs in this market, and prices are 2c. lower than a week ago. Lined eggs are unchanged. We quote: Fresh, 20c.; Montreal limed, 13 to 14c., and Western limed, 12 to 12½c.

BEANS—Remain dull under a jobbing enquiry, restricted to small lots. We quote: Car lots, hand-picked, \$1 to \$1.05, and small lots, \$1.10 to \$1.20.

POTATOES—Continue the same; car lots, 30 to 32c., and jobbing lots, 35 to 40c.

ONIONS—Without change, yellows selling steady at \$1.50 to \$1.60, and red, \$2.50 per bbl.

#### FLOUR, FEED AND MEAL.

Demand for flour has been chiefly confined to small jobbing lots. Prices are the same as they were a week ago. We quote: Winter wheat, \$4.40; spring wheat, patents, \$4.25; straight roller, \$4.10; straight roller, bags, \$1.95 to \$2; extra, bags, \$1.75 to \$1.85; Manitoba strong bakers', \$4.

The firm feeling noted last week in oatmeal has been well maintained under a good jobbing enquiry. We quote: Standard, barrels, \$3.10 to \$3.20; granulated, barrels, \$3.20 to \$3.30; rolled oats, barrels, \$3.10 to \$3.20; rolled wheat, per 100 lbs., \$2.40 to \$2.50.

Feed rules steady in tone, with values precisely the same. We quote: Bran, \$14 to \$15; shorts, \$15 to \$16; mouillie, \$19 to \$20.

#### CHEESE AND BUTTER.

The cheese market is without change. Demand continues of the same indifferent character, very little new business of importance going through. Sales of fall makes, to the extent of a few hundred boxes, at 9c. was the only business noted. This was by a tired holder, and it is not certain that a buyer could secure the same price if he made a complete round of the market. On summer goods values were nominal at 8 to 8¼c. A well-known New York dealer was up here Monday, but whether he did any business could not be ascertained.

There is a steady sort of market for butter on local account, jobbers being quiet, but continued buyers of fine creamery at 20½ to 21c. Exporters are not in the market to any noticeable extent.

#### HAY.

The hay market has ruled steady at the decline noted last week. We quote: No. 1, \$13.50 to \$14, and No. 2, \$12.50 to \$13.

#### ASHES.

The ashes market continues quiet at last week's decline. We quote: First pots, \$3.50; seconds, \$3.25; and pearls, \$5.

#### MONTREAL NOTES.

Leonard Bros. predict a strong market, not only on dried and pickled, but also on all kinds of fresh fish. They were very busy with the latter during the week.

Hudon, Hebert & Co., and J. A. Mathewson & Co. are offering this week some of the well-known "Bull" brand Porto Rico molasses.

The headquarters for the Province of Quebec for Enameline Stove Polish is with W. H. Dunn, St. Paul street, Montreal. This firm also report good orders for Cottam's bird seed, which they represent in the province.

Antigua molasses is cabled firm at the Islands at 6c. advance on what prices opened at last spring.

W. H. Dunn has just received this week a carload of Babbitt's 1776 powder and a carload of Babbitt's "Best" soap. Messrs. Babbitt have made the Montreal office their Canadian headquarters.

Rose & Lafamme expect a shipment of Batger's Seville orange marmalade, new pack, in about ten days.

## A. T. CLEGHORN

General  
Commission Agent

Correspondence  
solicited.

LONDON, CAN.

# GRAND MOGUL TEA

30, 40, 50, 60c.

½ and 1-lb. air-tight  
packages.

HIGHEST QUALITY  
LARGEST SALE  
BEST TEA  
NEATEST PACKAGE  
IN CANADA

#### QUEBEC PROVINCE

In any town in which Grand Mogul Tea is not now on sale, agencies will be given to a leading grocer. Write early.

## T. B. ESCOTT & CO.

Sole Agents, London

# PEASE MEAL

A light and easily digested food for dyspeptics. The only genuine article manufactured in Canada is put up by

JAS. WILSON

Manufacturer of  
Celebrated brands of  
Monkland Mills

ROLLED  
STANDARD and  
GRANULATED OATMEAL Fergus,  
Ont.



**BEARDSLEY'S SHREDDED CODFISH**

TRADE MARK

Ready for the table in 10 minutes.  
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg;  
AGENTS: { W. M. P. McLaughlin, St. John, N.B.; W.M. BREWSTER, Palmer House, Toronto, Canadian Selling Agent.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

When we say . . .

**"bird seed"**

it answers all purposes of an advertisement, for there is but one bird seed—at the top, at any rate.

**COTTAMS BIRD SEED**  
with **Bird Bread**

(PAT. 1891-1896. REG. 1891.)

is the acme of bird fanciers' skill, and the most profitable seed to handle. **Sold by all Wholesalers.**

**Dawson & Co.**

**FRUIT PRODUCE**

and **COMMISSION MERCHANTS**

**32 WEST MARKET STREET**

Consignments Solicited

**TORONTO.**

GEORGE MCWILLIAM.

FRANK EVERIST.

TELEPHONE 645.

**MCWILLIAM & EVERIST**

GENERAL . . .

**FRUIT**

**Commission Merchants**

**25 and 27 Church street,  
TORONTO, ONT.**

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

**LONG CLEARS**

New . . . . .  
This Season's  
No old stock .

**BY THE SIDE  
CASE OR  
CARLOAD**

Write for Prices

**F. W. FEARMAN**

HAMILTON

**NEW BRUNSWICK MARKETS.**

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Feb. 20, 1896.

A FAIR week's business is reported, but there is still no large volume to trade. There is some complaint that city accounts are hard to collect. It is said one reason for this is that our retailers buy a great many goods from travelers and from outside houses in other ways, which accounts are as a rule drawn against on short terms. These drafts are paid, and the city merchants selling goods on open account have to wait. In markets, the strong feeling continues, though advances during the week have been slight. In some cases markets are unsteady, owing to some merchants holding large stocks cutting prices. Molasses is in a much firmer condition here, owing to some large shipments west, and advices from the islands being that prices will open high. The shortage in New Orleans is also a factor.

**OIL**—There is but light movement. This is the quiet month; as days get longer, sales of burning oil are lighter, and demand for lubricating does not begin so early in the year. We quote: American burning oil, 23¼c.; best Canadian, 21½ to 21¾c.; prime, 19c. No charge for barrels.

**SALT**—It will be next month before this line shows much movement. Prices are easy. We quote: Coarse, 50 to 55c.; fine factory-filled, \$1.10; 5-lb. bags, \$3.25 per bbl.; 10-lb. bags, \$3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartons, \$2 per doz.; salt, bulk, \$2.70 to \$2.80 per bbl.

**CANNED GOODS**—Show better movement, with prices held firm. It is said by some retailers that a better class of corn, peas and tomatoes than the regular grade would sell. There is an unfortunate tendency on the part of some retailers to sell canned goods at cost, or very nearly, trusting to make up in some other way. This is not in the interests of honest business. A rather better demand is noticed for oysters. There is somewhat of a range in prices among packers. We quote as follows: Corn, 85 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; gallon apples, \$2.15 to \$2.25; corned beef, 2-lb. tins, \$2.50 to \$2.65; 1 lb. tins, \$1.60 to \$1.65; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.75 to \$2.85; 2's, \$1.90 to \$2; pineapple, Canadian pack, \$2.35; salmon, \$1.40 to \$1.50; lobsters, \$1.75 to \$2; haddies, \$1.30; clams, \$5 for 4 doz.; chowder, \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; kippered herring, \$1.10.

**DRIED FRUIT**—In place of Ontario buying dried apples in this market, as last year, they are offering below the price of the Nova Scotia goods. There is quite a range in evaporated, as quoted by dealers, and

**ONIONS**

Just received a carload of

Send for quotations. **"Yellow Danvers"**

**H. F. PRICE** 102 Foundling Street  
**MONTREAL**

A Pointer for Grocers

Every grocer wishes to buy the very best goods at the lowest possible prices, for this is the only way he can please his customers, make a living and build up a good reputation. Ask your wholesale for **Brock's Bird Seed**. In each 1-lb. packet there is a cake of Bird Treat.



**NICHOLSON & BROCK - TORONTO**

**W.M. RYAN**

**PORK PACKER,  
WHOLESALE PRODUCE  
AND COMMISSION MERCHANT**

**70<sup>and</sup> 72 Front St. East, Toronto**

Liberal Advances made on Consignments.

**Egg Cases Supplied.**

**S. K. MOYER,**

**COMMISSION MERCHANT**

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

**76 COLBORNE ST.,  
TORONTO, ONT.**

. . . USE . . .

**"Maple Leaf" Brand**

**Pure Lard  
Hams, Backs  
Breakfast Bacon**

**D. Gunn, Flavelle & Co.**

Pork Packers and Commission Merchants Toronto

We have in stock

**FANCY**

Sweet Jamaica Oranges ♦  
Valencia Oranges ♦  
Messina Lemons ♦

All Much Lower in Prices.  
Send Us Your Orders.

♦ **HUGH WALKER & SON**  
♦ Guelph, Ont.

there is a tendency upward. A good demand is continued for cleaned currants, both bulk and in packages. Prices are very firm. Owing to shortage in foreign prunes a better demand is noted for Californias. If these goods will suit the trade they now have a good chance to get their work in. The peanut market appears to gain strength and some good orders have been placed. We quote as follows: Valencias, 4 $\frac{3}{4}$  to 5c.; layers, 6 to 6 $\frac{1}{4}$ c.; California L. M. 4-crown, 6 to 7c.; 3-crown, 5 to 6c.; London layers, \$1.70 to \$1.85. Currants, bbls., 3 $\frac{3}{4}$  to 4c.; cases, 4 $\frac{1}{4}$  to 5c.; cartoons, cleaned, 7 $\frac{1}{2}$ c.; bulk, cleaned, 6 $\frac{1}{2}$ c.; prunes, kegs, 4c.; boxes, 4 $\frac{1}{2}$  to 5c.; half-boxes, 6 to 8c.; dates, 4 $\frac{1}{2}$  to 5c.; dried apples, 5c.; evaporated apples, 7 to 7 $\frac{1}{2}$ c.; California evaporated peaches, 12 to 13c.; apricots, 12 to 14c.; pears, 12 to 14c. Canadian onions, \$2.25 to \$2.50; cocoanuts, \$3 to \$4 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7 to 8c.

**GREEN FRUIT**—There is no change in markets to note. A fair volume of business is being done, chiefly in oranges, Valencias moving most freely. Lemons show fair demand at the low figures. Very little will be done in bananas till the frost is gone. Good apples are becoming scarce and bring good figures. The low price of oranges tends to cause less demand for apples, the best of which at this season tend to be dry, our Nova Scotia apples perhaps more so than others. Cranberries in bushel boxes were received from Boston during the week. We quote: Apples, \$2 to \$2.75; oranges, \$5 to \$6 per bbl., \$3.50 to \$4 per box; Lemons, \$2.75 to \$3.50; Valencia oranges, \$3.50 to \$4; California oranges, seedlings, \$2.50; navals, \$3.50; pineapples, \$2.50 to \$3 per doz.; cranberries, \$11 per barrel.

**DAIRY PRODUCE**—Cheese tends to firmer prices, but there is little active demand. Stocks held here are not large, and there are but few through the country. In butter the market is dull, there being large quantities to hand, and though good is scarce it is difficult to get extra price. Held eggs are dull, and demand for case eggs light. Fresh eggs will bring good price. We quote: Common dairy butter, 15 to 16c.; dairy, 17 to 18c.; new creamery prints, 23 to 24c.; cheese, 8 $\frac{1}{2}$  to 9c.; creamery, tubs, 20 to 21c.; eggs, 17 to 19c. by case.

**SUGAR**—The market is strong and prices are well sustained. Much better stocks of granulated are held than of yellows. The local demand is not particularly large. We quote: Granulated, 4 $\frac{3}{4}$  to 4 $\frac{7}{8}$ c.; yellow, 4 to 4 $\frac{3}{8}$ c.; Paris lump, 5 $\frac{1}{4}$  to 5 $\frac{1}{2}$ c.; powdered, 5 $\frac{1}{4}$  to 5 $\frac{1}{2}$ c.

**MOLASSES**—The market here is firmer, owing to the quantity of Barbadoes shipped west. There is very little in small packages here except New Orleans, which is held firm at advance, and tends to higher prices. There is still a good demand for best syrup, which is also firm at the advance. A small quantity new Trinidad arrived this steamer. We quote: Barbadoes, 31 to 33c.; Porto Rico, 34 to 36c., bbls.; New Orleans, 34 to 36c.; St. Croix, 28 to 30c.; syrup, 36 to 38c.

**FISH**—Fresh fish of all kinds are scarce, which is a loss to fishermen and merchants, as at this season there is good demand. A good movement is noticed in dry, which are firm at quotations. In pickled, prices show no change, stocks are not large and there is fair sale. Smoked are dull. Shipments to the West Indies show but fair returns. The fact of but few fresh fish coming in puts almost a stop to the shipping of haddies. There is a fair movement in boneless. We quote: Fresh haddock and cod, 2 $\frac{3}{4}$  to 3 $\frac{1}{4}$ c. per lb.;

dry, \$1.50; large cod, \$3.70 to \$3.75; medium, \$3.45 to \$3.50; pollock, \$1.50; bay herring, \$1.25 to \$1.30 per half bbl.; Rippings, \$1.65; Wolves, \$1.85 to \$2; new smoked, 5 to 6c.; Canso, \$4 to \$4.50 per bbl.; shad, half-bbl., \$5 to \$6; Grand Manan herring, half-bbl., \$1.25 to \$1.35; Shelburne, \$3.75 bbl., \$1.65 half-bbl.; boneless, 2 $\frac{1}{2}$  to 8c.; ysters, \$3 to \$3.50 per bbl.; frozen herring, 80 to 90c. per 100.

**PROVISIONS**—In pork and beef there is but light movement. In pork, price continues to be lower than outside markets, and higher prices are looked for. Lard is firm though showing quite a range in price. A better movement is noted in smoked meats, which also tend upward. We quote: Clear pork, \$15.50 to \$16; mess, \$14 to \$14.50; beef, \$13 to \$14; domestic mess pork, \$14 to \$14.50; hams, 10 to 11c.; rolls, 8 $\frac{1}{2}$ c.; pure lard, 9 to 9 $\frac{1}{2}$ c.; compound, 7 $\frac{3}{4}$  to 8c.

**FLOUR, FEED AND MEAL**—There is a tendency, particularly in Manitoba flour, to cut prices, though higher prices are expected. Agents of Ontario mills find it hard to get flour to fill orders. Beans tend firmer; in meal there is no change, though for oatmeal market is tending upward. Oats are in rather lighter demand, with prices firm. Hay is firm. Some shipments are being made to the English market, but it is hard to see how returns are to be on the right side. Feed shows but light demand. We quote: Manitoba, \$4.75 to \$4.85; best Ontario, \$4.55 to \$4.65; medium, \$4.40 to \$4.50; oatmeal, \$3.40 to \$3.65; cornmeal, \$2.25 to \$2.30; middlings, \$1.90 to \$2.00 on track; bran, \$1.8 to \$1.9; hand-picked beans, \$1.25; prime, \$1.20; oats, 34 to 35c.; hay, \$12.25 to \$13; pot barley, \$4; round peas, \$3.65 to \$3.75; split peas, \$3.70 to \$3.80; yellow-eye beans, \$1.85; buckwheat meal, \$1.30 to \$1.35.

#### ST. JOHN NOTES.

A. L. Goodwin received 200 cases Valencia oranges this week.

"Cream" baking powder is finding a good demand from those who want fine goods. C. & E. Macmichael received a full line this week.

Theo. H. Estabrooks is having a splendid trade in syrups. He landed a shipment this week.

T. Collins & Co. have received a small lot choice Porto Rico in casks.

New Orleans molasses in barrels is filling a long felt want. Northrup & Co. make a point of keeping only the best grades.

James Patterson received part of the few fresh fish to hand this week.

THE GROCER extends congratulations to Allen Schofield, of Schofield Bros., the St. John agents of the E. B. Eddy Co., who was married last week.

John Sealy is finding an increased sale for his boneless fish. All goods are guaranteed.

Quite a business is being done shipping lobsters to Boston, where they bring 12 to 14c. They are caught at Black River.

A gentleman in Nova Scotia who shipped a sample lot of turkeys to London, England, has received the account sales and is well satisfied.

Nineteen ocean steamers have been in our port during January and February. The new warehouse 300 x 70 feet is completed. The cars which brought the American cattle for shipment were sealed by the Customs authorities and sent back at once. Some potatoes for shipment have been bought as low as forty cents per barrel. If the ship-

### PILKINGTON'S POWDERED PERFUMED LYE

"BELL BRAND" in 1-lb. tins.

Dillon & Co.'s Baking Soda

"BELL BRAND" in 1-lb. packages.

Ask your wholesale grocer for them.

### E. T. STURDEE

Mercantile Broker,  
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

## EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes  
secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

"AS GOLD IS TO SILVER"

SO IS

## Golden Haddies Finnan

To other "Canned Fish." If you are not handling them send your order at once, you will find them a great

TRADE BRINGER

### NORTHROP & CO.

Selling Agents. ST. JOHN, N.B.

### GASPE DRY CODFISH, GREEN COD-FISH, N.S. AND O.B. HERRING

B.C. Salmon, Canned Lobsters, Mackerel and Blueberries, Nfld. and Gaspe Cod Oil

#### CLARETS

Alex. Andreae Kraay & Co.'s very fine old Clarets

#### BASS' ALE

The Bugle Brand is the best imported

#### GUINNESS' STOUT

Bulldog Brand, the highest grade bottled

Cockburn & Co.'s Very Old Highland Whisky

SPECIAL LIQUEUR WHISKY

J. & R. McLEA, 23 Common St.

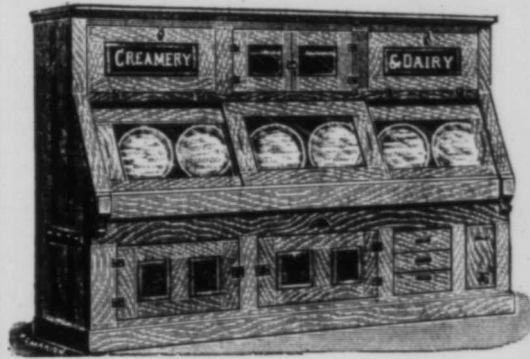
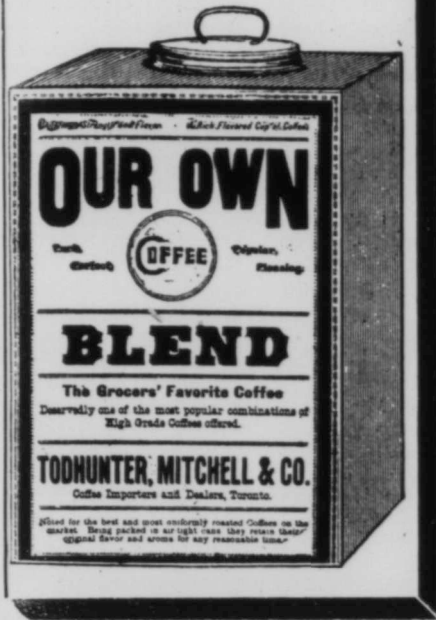
MONTREAL

ASK FOR  
**MOTT'S**



**Delicious  
Coffee**

IT SETS THE  
PEOPLE TALKING



It will soon be time for you to get a Refrigerator. The "Grocer's Standard" is the favorite, because it shows your goods to the best advantage, is a handsome piece of store furniture, and gives universal satisfaction.

Send for catalogue and price list.

**C. P. FABIEN,**

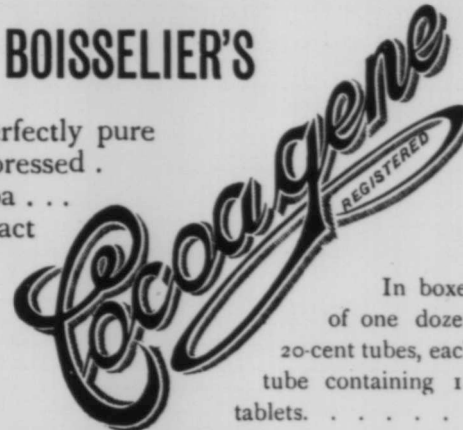
3167 to 3171 Notre Dame Street,

**MONTREAL.**



**BOISSELIER'S**

A perfectly pure compressed .  
Cocoa . . .  
Extract



In boxes of one dozen 20-cent tubes, each tube containing 18 tablets. . . . .

One Tablet makes an excellent Cup of Cocoa.

**ALL LEADING GROCERS KEEP IT.**

# FISH FOR LENT

In large quantity, of superior quality, in great variety. We have all the requisites for a varied table during the Lenten period. If you eat only fish, have the best. Ours are fresh, quality guaranteed, of low price.

WE HAVE . . . .

**EELS of extra quality  
GREEN COD**

**TROUT  
SALMON**

**Laporte, Martin & Cie.**

72 St. Peter Street,

**MONTREAL**

ment is successful a better price will be offered in future, but this is understood to be ten cents better than the price in Maine.

Moncton's exports for 1895 were \$180,000 ahead of these for 1894. The largest values being 62,000 tons plaster, 13,200,000 feet lumber, 1,200 cords tanbark, 1,000 tons manganese.

The winter creamery has been a great success in Charlottetown, turning out about a ton a day, distributing about \$2,000 per week among the farmers who send the milk, of which there are only some 300 or 400. This business can be much extended, as there are 16,000 farmers on the island.

The plebiscite held in Fredericton regarding standard time resulted in a majority of 5 to 1 against its use, the merchants favoring it and mechanics and laborers voting against it.

Owing to the late closing of the Richibucto river, the smelt fishermen petitioned to have the season extended from the 15th, when it is supposed to close, to the end of the month. The Department have granted the request. So far some 400 tons have been taken. Large quantities of eels are also being shipped to the American market.

I have been so accustomed to seeing and using the word "shredded" in connection with codfish since Messrs. Beardsley's Sons have been advertising it in THE GROCER, that whenever I use the word codfish I seem to associate it with Beardsley's shredded. I made a mistake last week when writing my despatch in calling a new line put on the market by Leonard Bros. by that name. The word "shredded" is copyrighted by Messrs. Beardsley's Sons, New York, but whether it were or not, the Messrs. Leonard are too honorable to intentionally use the trade-mark adopted and the reputation built up by another firm. The error was due to no fault of theirs.

#### HALIFAX TRADE GOSSIP.

SO Halifax is to have cold storage. The old city by the sea moves slowly, but it is generally sure to get there. The want of cold storage has been felt for a long time. Of late it became an urgent necessity, and some of our business people, noticeable among them G. E. Boak, put their heads together and formed a company. Then they placed their views and scheme before the farmers and fruit growers of the province, and secured the co-operation of both the Farmers' and Fruit-growers' Associations, both of which are under the wing of the Local Government. The company has received an Act of Incorporation from the Local Parliament, and something else. The Government has guaranteed the interest on \$100,000 capital stock, and the project is now assured. The cold storage building will likely be erected at Dartmouth.

R. J. Leslie, who has been engaged in the lobster packing business on a large scale in this province, has recently returned from London, where he has been making enquiries regarding the requirements of the English market in the line of Canadian canned goods. He informed THE GROCER that he

had obtained information which will be of great value to the trade concerning the future development of this important industry. Mr. Leslie has formed a co-partnership with Guy C. Hart. The new firm will be chiefly interested in the handling of canned goods, and will represent the well known London house of George Hooper & Co., one of the largest handlers of lobsters and canned goods in the world, and formerly represented here by James Fraser and Mr. Hart. Their offices will be on Pickford & Black's wharf.

This has been another dull week in most lines.

Green fruits remain in plentiful supply and at moderate prices. A few packages were received from Boston on Monday.

The provision market is dull, and, with the near approach of Lent, offers no sign of improvement.

The fish market remains about as last week. There is good enquiry for grocery cod and herring, and prices are somewhat stiffer.

Sugar remains strong at the advance noted last week. Buying, however, at the refinery is not heavy, merchants being fairly well stocked.

Provisions remain low.

There have been no arrivals of molasses of late. A schooner load, bound to this port, has been lost off the western shore. Prices are firm.

Business in the breadstuffs line is fairly active for the middle of this dull month. The activity is caused by the advance of flour. There is a fair stock of flour here. We heard of a sale of a carload of Kent at \$4.25 on this market at the close of last week, when one of our operators paid \$4.05 at the mill for export shipment for the same shipment, which is equal to \$4.25 $\frac{1}{4}$  at Halifax, including wharfage, or \$4.60 all rail. Thus the advance is heavily discounted by traders on our market.

Oatmeals are firm, but we do not note any material advance. Cornmeal is steady. Mill feeds are quiet.

Hay is offered freely, with no margin of profit between sellers and buyers, quotations

being \$11.70 to \$12 per ton, although we hear of transactions at lower figures.

The following are the latest revised wholesale and jobbing prices: Ogilvie's or Five Roses, \$4.70 to \$4.80; Ontario made Manitobas, in wood, \$4.40 to \$4.50; Manitoba shipments in sacks, \$4.25 to \$4.35; Ontario and Manitobas, mixed, for patents, \$4.40 to \$4.50; 90 per cent. flour, \$4.25 to \$4.30; low grades, \$3.45 to \$3.70; oatmeal and rolled oats, \$3.35 to \$3.45; cornmeal, \$2.17 to \$2.25; middlings, per ton, \$20 to \$21; bran, \$19 to \$20; oats, per bushel, 35 to 36c.; cotton seed meal, per ton, \$24; oat cake meal, per ton \$25.

#### PERSONAL MENTION.

Alex. Swan, of Granite Creek, B.C., is in Toronto renewing old acquaintanceships. Mr. Swan is a brother of Henry and Robert Swan, the well-known grocers of King street east, and this is his first visit to Toronto since 1862, when he left for the gold fields of British Columbia. He is still engaged in mining operations.

Mr. J. Fred. Ramsay has returned from a six weeks' visit to England and Scotland.

#### CONCERNING RETAILERS.

A. M. Little, general merchant, Guelph, after a successful and unbroken business career of over 28 years in the "Royal City," has sold his stock to S. L. Squire, a young man well known in that locality. Mr. Little, it is reported, will now take a trip to California. THE CANADIAN GROCER wishes Mr. Little a pleasant holiday and his successor a prosperous career.

Robert Barfett, general merchant, Newcastle, who was burned out by the recent fire, has started up again.

Mr. McKelvey, of Minden, has bought his stock back from his creditors, and will continue the business.

John E. Foreman, grocer, 69 Munro street, Toronto, died on Saturday. He had worked up a good cash business, and was much respected in the vicinity. He leaves a widow, who is carrying on the business, and one child.

## Capture the Ladies

You can do it every time with

# INSTANTANEOUS .. TAPIOCA ..

Howe, McIntyre Co.

AGENTS  
MONTREAL

## "La Delicatesse"

THE NEW "CONFECTION IN CHEESE"

Made in the heart of "Herkimer County," New York, the Cheese County of the World.

A. E. RICHARDS & CO.

122 King St. East, Hamilton.

Agents for Canada.



## Where do all the Milk Pails Go ?

### IS A CONUNDRUM !

We think they must be like Pins  
Continually being used  
Continually being bought

## Reception Coffee

is now well into its second year and  
the sale is undiminished.

PEOPLE LIKE THE COFFEE AND WANT THE PAIL.  
HAVE YOU GOT IT IN STOCK ?



Put up in Quart Milk Pails, 1 lb. in Pail  
\$3.00 per doz., 2 doz. in Case.

**PURE GOLD M'F'G. CO.** 31 & 33 FRONT ST. EAST.  
TORONTO.

#### HINTS TO BUYERS.

**G**UNN, FLAVELLE & CO. report that they have been able to catch up with their orders for "Maple Leaf" brand of lard, and shipments will now go forward regularly.

A carload of Windsor salt arrived this week for Davidson & Hay.

J. W. Lang & Co. have arriving a nice line of New Orleans molasses in half-barrels.

The Quincy corn popper, a sure seller, is in stock with H. P. Eckardt & Co.

Davidson & Hay are showing some special values in Japans to sell for a quarter.

Davidson & Hay are offering "Oyster Bay" canned asparagus, in square key-opening cans.

T. Kinnear & Co. are in receipt of a carload of New Orleans molasses in barrels and half-barrels.

H. P. Eckardt & Co. have a full line of fish on hand, and the firm reports that prices are right.

P. C. Larkin & Co. report that the past week was the largest in the history of "Salada" Ceylon tea.

California choice pitted plums and white nectarines, in 25-lb. boxes, now in stock with H. P. Eckardt & Co.

"Kurma" tea is getting there, and on its merits too," report Davidson & Hay, the wholesale agents for this tea.

John Sloan & Co. are in receipt of Sultana raisins; also California dried fruits in peaches, plums and nectarines.

California evaporated fruits are having a large sale with T. B. Escott & Co. The firm reports that it is in a position to handle

them at a little lower figure than many houses.

Davidson & Hay report the arrival of California prunes, all sizes, and California silver prunes in 25-lb. boxes.

Rutherford, Marshall & Co. have a consignment of finnan haddie, "King" brand, in stock in pound tins, four dozen tins to the box.

W. H. Gillard & Co. are offering to the trade an exceptionally fine line of choice peaches in 25-lb. boxes, and in bags of about 80 lbs.

T. Kinnear & Co. have in stock a shipment of Griffin & Skelley's California goods, consisting of 3 and 4-crown raisins, 50-to-60 plums, 60-to-70 plums and 110 plums.

The Eby, Blain Co., Ltd., have received a shipment of Bendsorp's "Royal Dutch" cocoa. They claim it is the most popular cocoa in the market and is still gaining ground.

T. B. Escott & Co., London, have arriving a large shipment of Indian teas, bought before the recent advance, which they are offering at old prices. They show good value.

P. C. Larkin & Co. report that the sale of their "Ideal" packer is extending to all parts of the earth, they having shipped to Winnipeg, Baltimore, Chicago, London, Eng., and now have an enquiry from Sydney, New South Wales.

This coming week, W. H. Gillard & Co. will be in a position to fill all orders for their genuine Seville orange marmalade, which they state will be as pure as the best selected Seville oranges and Redpath's extra standard granulated sugar can make it. They anticipate a large sale. The first car-

load of genuine Seville oranges arrived this week.

The Eby, Blain Co., Ltd., are offering, during Lenten season, fish, including fresh water herrings, Labrador herrings (No. 1 inspected), whitefish, trout, scaled herrings and boneless fish of all kinds, at special prices.

"Cream Sodas" were first put up in 3-lb. tins by the Toronto Biscuit and Confectionery Co., who have registered the name, and persons using any other manufacturer's "Cream Sodas" are liable to get into trouble, as the T. B. & C. Co. have instructed their solicitors to prosecute every infringement of their rights in this matter.

H. Walker & Son have just to hand this week a car of extra fancy California Washington navels, Sunflower and Yosemite brands, packed at Redlands, handsome, heavy, juicy fruit, free from frost. Also, car Valencia oranges, 420's and 714's, ex ss. Labrador.

#### BANKRUPT STOCK SALES.

At Suckling's on Wednesday, these stocks were sold: The fancy goods stock of McCabe, Robertson & Co., invoiced at \$20,500, was sold to Josephine A. Robertson at 47½c. on the dollar. The hardware stock of B. G. Kelly, Clarksburg, valued at \$780, was sold to John M. Steele for 43c. on the dollar. The dry goods stock of George A. Chrysler, of Brantford, valued at \$7,400, was sold to F. G. Ramsey, of Dunnville, for 64c. on the dollar. Graham & Cathcart's general stock, Stittsville, invoiced at \$1,600, was bought by R. H. Graham for 53c. on the dollar. The general stock of James Irwin & Co., Brussels, amounting to \$2,700, was sold to W. B. Gould, of Port Hope, for 25c. on the dollar.

# Buckwheat Flour

(SELF-RISING)

Besides being of excellent quality, our goods are put up in most attractive packages of convenient size. This is why it commands such a ready sale.

The IRELAND NATIONAL FOOD CO. Ltd.

OPERATING The Largest and Most Complete Breakfast  
Cereal Food Mills in the Dominion.

Toronto, Canada.

## TRADE CHAT.

**P** CAMERON'S general store, Wallacetown, was burglarized during Thursday night, and a number of watches and suits of clothing stolen.

Many a man who goes to church with a long face sells goods with a measure that is too short.

Vancouver is considering a by-law to do away with Sunday closing of hotels and other places of business.

The clerks in Cobourg are advocating for early closing. With the pulpit and press on their side they are in a fair way to get it.

The first convention of the Ontario Dairymen's Association to be held west of London takes place in the Forest Town Hall on the 26th inst.

Chief Jacques, of Chatham, says it would be a wise thing if the merchants would not pull down the blinds on their front windows at night. The fact that H. McDonald's

blinds were up, so that passers-by saw the fire soon after it began, was all that saved the block from destruction.

The petition of the Chatham, Ont., Board of Trade for the abolition of exemption from taxation has been presented to the House.

The entire butter product of the Bothwell creamery is being shipped to Hodgson Bros., Montreal. The average is about 500 pounds a week.

S. P. Brown, formerly of the Town Line, has purchased a cheese factory in the western part of Middlesex Co., in the neighborhood of Arkona.

D. W. Hughes, of Markham, has sold his general store business to J. Graydon, of Toronto. The latter took possession on Wednesday week.

Edward Atkinson says he believes that within a few years the peanut crop will be one of the staples of the south, perhaps rivalling in value the output of the south of

cotton or tobacco. If this really comes to pass we may yet see rising in stately grandeur beside the cotton exchange of many a city a peanut exchange, with front of marble and dome of glittering gold.

Frank P. Weldon, of the Glasgow grocery house, Chatham, was in town this week on a visit to old friends. He is well and prospering.—Ridgetown Plaindealer.

A bonus of \$2,000 is being given by the citizens of Rodney, Ont., and farmers of the township for the erection of a \$9,000 flouring mill, to be built by a party from Newbury.

A new postoffice has been opened in Elmsdale, West Zorra, H. J. Smith being the first postmaster. The postoffice of Brooksdale has been made a money order office.

The 5-lb. can of B. F. P. cough drops is an attractive and most valuable addition to your shelves. The goods are sure to give immediate relief.

THIS IS  
OUR  
TRADE MARK



**DELHI CANNING CO.**

HAVE YOU  
TRIED  
OUR GOODS

**Delhi**



Unexcelled  
for  
Quality  
Flavor  
Purity and  
Strength



# JERSEY CREAM BAKING POWDER

Manufactured by  
**Lumsden Bros.**  
HAMILTON, ONT.

**Our  
Reputation**

For always manufacturing and selling  
the best goods makes the sale of

**"KENT"**

canned goods easy and safe. They  
never fail in quality.

THE . . .

**"KENT" CANNING AND PICKLING CO.**  
CHATHAM, ONT.

PURE

## Maple Syrup

Finest quality. Write for quotations.

**T. A. LYTLE & CO.**  
Vinegar Manufacturers,  
TORONTO

"RIGHT GOOD"  
"VERY FINE" AND  
"CHOICEST"

## SULTANAS

We have to hand a shipment  
of above goods and would be  
pleased to send you samples.

**JOHN SLOAN & CO.**  
Wholesale Grocers TORONTO

## California Dried Fruit

PEACHES, APRICOTS  
AND NECTARINES

Prime Quality. Close Prices.

**Warren Bros. & Boomer**  
WHOLESALE GROCERS  
35 and 37 Front St. East, Toronto.

NOW IN STORE

Excelsior Vostizza Currants  
Cases and Half-cases.

Perfecto Vostizza Currants  
Cases and Half-cases.

London Layers. Black Baskets.  
A full and complete stock of Christmas Fruits.

**T. KINNEAR & CO.**  
49 Front St. E., TORONTO.

## J. W. Lang & Co.

Have in stock . . .

- Martin Wagner's Pineapples  
eyeless and coreless "Extra."
- Martin Wagner's Pineapples  
eyeless and coreless "Fine."
- Curtice Bros.' "Monroe Brand"  
Strawberries.
- Shredded Codfish, "pkgs."  
Very fine.

**J. W. Lang & Co.**  
59, 61 and 63 Front  
Street East Toronto.

## CLARK'S CANNED MEATS

GUARANTEED "THE BEST"

COMPRESSED CORNED BEEF  
LUNCH TONGUES  
PARAGON OX TONGUE  
PIGS' FEET  
YORKSHIRE ENGLISH BRAWN  
ENGLISH MINCE MEAT

**W. CLARK** - Montreal

EXCEPTIONAL  
... VALUE

## TEAS

CEYLON and INDIAN

ORANGE PEKOES  
BROKEN ORANGE PEKOES  
BROKEN PEKOES  
PEKOE-SOUCHONGS  
AND SOUCHONGS

Send for Samples and Quotations.

**PERKINS, INCE & Co.**  
TORONTO.

ASK OUR TRAVELERS TO SHOW  
YOU OUR . . .

## NEW CEYLON TEAS

**SMITH & KEIGHLEY**  
9 Front St. E. TORONTO.

## Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.  
SOLD IN LEAD PACKETS

*Spring Picked!!!*  
*Skilfully Blended!!*  
*Attractively Packed!*



You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

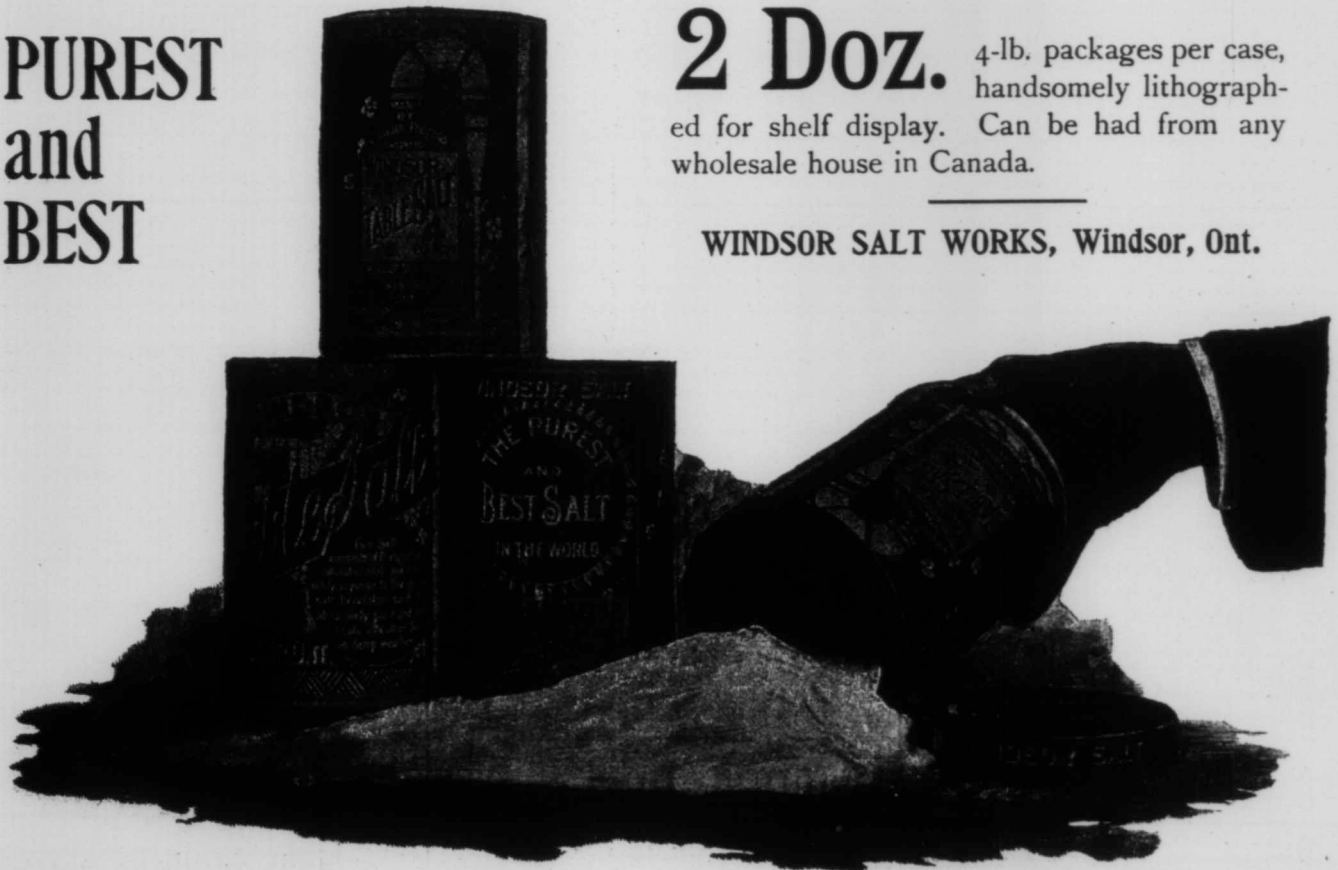
**TAKE  
THEM  
ON**  
and they will make a  
**TRADE  
FOR  
YOU!!**

Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.  
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

**PUREST  
and  
BEST**

**2 Doz.** 4-lb. packages per case,  
handsomely lithographed  
for shelf display. Can be had from any  
wholesale house in Canada.

WINDSOR SALT WORKS, Windsor, Ont.





# CEYLON ...TEA



HOSTESS---" Go ! We now use CEYLON Tea exclusively, because of its purity. It has no equal. We say: 'PURE Teas or none.'"

Have you tried . . .

**JOHN DEWAR & SONS'**

(Purveyors by appointment to Her Majesty Queen Victoria)

. . . **SCOTCH WHISKY?**

**J. M. DOUGLAS & CO., MONTREAL, AGENTS.**

# Woodenware

We are sole agents for the largest factory in America. We are not in any way connected with the woodenware combination, or so-called association. See our prices and send us your orders.

No. 1 Tubs, clear	-	-	-	\$6.00 per doz.
No. 2 " "	-	-	-	5.20 " "
No. 3 " "	-	-	-	4.40 " "
2-Hoop Pails	"	-	-	1.30 " "
3-Hoop " "	"	"	-	1.40 " "

We guarantee our goods to give you satisfaction. Our goods are the best. Our prices are the lowest. If your wholesale dealer does not keep our goods send us your order.

**TAYLOR, SCOTT & CO.**

**TORONTO.**



**SITUATION WANTED.**

WANTED IN A COUNTRY STORE A SITUATION by man (married) who has a thorough knowledge of the grocery business. First-class references. Apply to C. A. Willison, 96 Prince Arthur St., Montreal. (8)

**BUSINESS CHANCES**

FOR SALE—A FIRST-CLASS CONFECTIONERY and Ice Cream Parlor. Store fixtures, including Soda Fountain, first-class. Good residence attached. A fortune in this for right man. Box 868 Manitou, Man. (7)

**SITUATIONS VACANT.**

WANTED.—FIRST-CLASS GROCERY TRAVELLER, with good connection on Grand Trunk, west of Toronto. Reply promptly. Address CANADIAN GROCER, Toronto.

WANTED.—TORONTO HOUSE WANTS GROCERY traveller for Lake Shore District, west of Hamilton. Must have good connection. To right man, good salary. Address Box 46 CANADIAN GROCER.

TRAVELLER WANTED.—FIRST-CLASS TEA traveller for territory east and north of Belleville, on commission. No objections to carrying side-lines. Good opportunity for active salesman. Address "Business," CANADIAN GROCER, Toronto.

SALESMAN WANTED FOR RETAIL BUSINESS in British Columbia, must thoroughly understand groceries, buying and selling, be good stock and bookkeeper. Address or apply to Drawer M, GROCER, Toronto.

**WANT ADVERTISEMENTS**

Are inserted in this paper at the rate of two cents per word each insertion, payable strictly in advance. Advertisers may have their replies addressed in our care free of charge, but must send stamps for re-addressed letters.

Canadian Grocer, Toronto

**The Peoples Building and Loan Association of LONDON, ONT.**

Incorporated + +

Authorized Capital, - \$5,000,000  
Subscribed Capital, - 1,500,000  
Accumulated Capital - 135,000

**PERMANENT STOCK.**

The first issue of \$100,000.00 of this class of stock has been authorized, and applications for allotment of shares will be received until the 31st of March, 1896. Cost of each share, \$100.00. Shares issued at par. Dividends will be paid semi-annually.

As this issue is limited, intending investors should apply immediately, stating the amount required. The next issue will undoubtedly sell at a premium as was the case with our prepaid stock, which sold at a premium of \$10 per share of \$65 before being retired.

For further particulars and forms of application address:

The Peoples Building and Loan Association  
Molsons Bank Buildings, LONDON, ONT.

**Salt**

FOR PACKERS AND ALL OTHERS.

VERRET, STEWART & Co.  
MONTREAL

**JUST OUT**

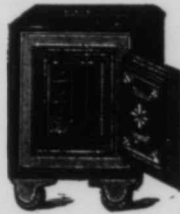
Book on  
**WINDOW DRESSING FOR GROCERS**

Price . . . 57 ILLUSTRATIONS  
Post-paid, \$1.00 80 PAGES

Arranged by Harry Harman, publisher of The Journal of Window Dressing. Each illustration fully explained, and how to make the fixtures.

HARRY HARMAN

125 S. Clark St. CHICAGO



**Champion Fire and Burglar-Proof Safes . .**

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

S. S. KIMBALL

577 Craig St., Montreal, P. Q.

New York Fancy Brand. Have a good light. Use



Every Oil known to trade and industry—wholesale.

**RICE FROM**

The Mount Royal Milling & Mfg. Co. . . .

Is sure to be fresh milled, more palatable, and in neater packages than the imported article.

D. W. Ross Co., Montreal, Agents

**DELICIOUS**

That's the only way to rightly describe the

**Ram-Say Tea**

It's the finest of Indian - Ceylon teas — done up in lead-lined packets — absolutely air-tight.

In pound or half pound packets, 4s, 5s, 6s, 6s. pound.

J. F. RAMSAY & CO.,  
Toronto, Sole Agents  
for Canada and United States.

**NOVA SCOTIA FIBRED CODFISH**

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the house-keeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade YARMOUTH, NOVA SCOTIA

**McLAREN'S**

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

**BUSINESS CHANGES.**

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

**D** McEACHREN, general merchant, Clifford, has assigned to J. Hill, of the same place.

G. W. Lee, fruits and confectionery, Simcoe, is offering to compromise.

Lee & Co., general merchants, Alliston, have assigned to E. J. Henderson.

G. W. Murton, groceries, flour and feed, Fergus, has assigned to F. H. Lambe.

Jas. Helman, druggist, Newmarket, is offering to compromise at 30 cents on the dollar.

Pike & Parsons, general merchants, Carbonear, Newfoundland, are asking an extension.

H. E. Thornton, general merchant, etc., Tamworth, is about calling a meeting of creditors.

Jean E. Evans, general merchant, Forestville, has assigned to C. B. Armstrong, of London.

The stock of E. N. Beattie, grocer, St. John, N. B., has been seized under warrant of distraint.

J. C. Lilois, general merchant, Montmagny, Que., has compromised at 65c. on the dollar.

A. Dufour & Fils, general merchants, Murray Bay, Que., will meet their creditors on 28th inst.

J. A. Pinard, general merchant, St. Monique, Que., is offering to compromise at 60c. on the dollar.

A. Daveluy, general merchant, Maddington, Que., is offering to compromise at 50c. on the dollar cash.

Leah Sibley, general merchant, Denbigh, has assigned to John Ferguson, of Toronto, and a meeting of creditors will be held 27th inst.

W. M. Wightman, groceries, dry goods, etc., Oshawa, has assigned to W. F. Cowan, and a meeting of creditors will be held 25th inst.

J. B. Montanbeau, general merchant, Batiscau, Que., is offering to compromise at 25c. on the dollar. The creditors are willing to accept 35c.

**CHANGES.**

R. A. Stiver, general merchant, Unionville, has sold out to Charles H. Stiver.

PARTNERSHIPS FORMED AND DISSOLVED.

Funk & Frieson, general merchants, Altona, Man., have dissolved.

A. C. Bourassa & Co. is the name of a new grocery firm in Montreal, of which Alice Normandin, wife of A. C. Bourassa, has been registered proprietress.

John McG. and W. H. Cunningham have registered a partnership in Halifax to carry on business as general merchants and fish dealers, under the style of Cunningham Bros.

Charles and W. E. Bragg have registered a co-partnership in River Philip, N.S., to

carry on business as general merchants and lumber dealers, under the style of Chas. Bragg & Son.

W. Radcliffe & Co., grocers, Queen and Parliament streets, Toronto, have dissolved. Wm. Radcliffe continues.

**SALES MADE AND PENDING.**

The assets of T. A. Ward & Co., grocers, Chambly Canton, Que., have been sold.

The stock of A. C. Bourassa, grocer, Montreal, has been sold at 40c. on the dollar.

The stock of Ferdinand Patry, grocer, Quebec, has been sold at 62½c. on the dollar.

The assets of A. Bell & Co., general merchants, Ste. Agathe, Que., are to be sold by tender.

The crockery stock of W. S. Abbott & Co., Gananoque, has been sold at 35c. on the dollar.

The assets of Alex. Lawrence, general merchant, Mattawa, are advertised for sale by tender.

The property, plant, etc. of the Kerr Vegetable Evaporating Co., Ltd., Kentville, N.S., is advertised for sale by tender.

**DEATHS.**

E. Lemieux, general merchant, Bienville, Que., is dead.

**HALF TOMATO, HALF POTATO.**

The curious effect of grafting tomatoes and potatoes has been shown by recent experiments, says an American exchange. Two tubers were planted in separate pots on March 22, and when about four or five inches high the plant was cut off half an inch from the level of the soil, and a graft of a tomato plant introduced on May 8. The result of this has been that the potato, nourished by the tomato plant above ground, produced a crop of potatoes in the pot, and also the tomato plant above ground produced a fairly good crop of tomatoes, nourished by the potato roots in the pot.

This process was reversed with even more curious effect. The tomato plant was cut off half an inch above the surface, and the potato graft introduced. The tomato roots did not, of course, produce potatoes, but the potato plant above ground produced one truss of flowers and seven berries; and in order to extend this somewhat interesting experiment, the tomato flowers have been fertilized with potato pollen and the potato flowers with tomato pollen for further experiment next year. On examining the plant recently it was found that two of the potatoes growing on tomato stalks appeared suddenly to be aware of the fact, and, although producing flowers and berries, they have not yet produced tubers, and, it being "never too late to mend," they produced tubers from the axils of the leaves and stems.

This is the season for colds—colds that irritate and hang around the system. You should be a benefactor to your neighbors, and have on hand a full line of B. F. P. cough drops.

**CO-OPERATIVE FREIGHTS**

For importers of small shipments. **HOW?**

Write us for particulars

**BLAIKLOCK BROTHERS, MONTREAL****ALBERT PAIN . . .**36 Merrick St.,  
HAMILTON, ONT.**PRODUCE AND COMMISSION MERCHANT**

Wholesale dealer in

Apples a Specialty . . . Domestic Fruits  
TELEPHONE 1211. and Vegetables

THE  
**Eureka Refrigerator,**

PATENT.

Manufactured by the  
**Eureka Refrigerator  
Co., of Toronto.**  
54 Noble St.

**Wilbert Hooey**

Manager

This cut shows our grocer  
refrigerator in three sizes.

We also keep in stock a  
large assortment for family  
use.

Send for Catalogue.

**Confederation  
Life  
Association**

HEAD OFFICE, TORONTO

\*\*\*

The demand for a contract guaranteeing a fixed income for a term of years has led to the adoption by the Confederation Life Association of the Guaranteed Income Policy, under which is guaranteed to the beneficiaries, under the contract, or if policy is on the Endowment Plan, to have the insured, should he survive the period, a fixed annual income for ten years of \$100 per year, or for twenty years at \$50 per year, as the case may be, for each \$1,000 of insurance held.

All the benefits and privileges, such as Extended Insurance, Paid-up and Cash Values, etc., as at present given under the ordinary Unconditional Policy, attach also to the Guaranteed Income Contracts, and the fact that such a policy relieves the anxiety as to investment should make it very popular.

The Head Office or any of the agents of the association will be glad to quote rates on application.



**A NEW DEPARTURE** of much importance to the . . . **GROCERY TRADE**



The **LAING PACKING AND PROVISION CO., Ltd.**  
.. OF MONTREAL ..

Have added a **Canned Meat Department** to their General Packing Business, and will in future have a full line of Canned Meat Goods, Soups and Sundries of the very finest quality, every can being guaranteed. These **Anchor Brand** Goods are put up in all the convenient sizes and newest shapes, with **patent key-openers**, and are not surpassed by any other goods on the market.

WRITE FOR PRICE LIST

**CAUSES OF FAILURE**

In the Hardware Trade and How Avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely. We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit, Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays

25 cents

to any address on receipt of

**HARDWARE AND METAL, Toronto**

**Union Mutual Life Insurance Co.**  
OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

**MAINE NON-FORFEITURE LAW**

**WALTER I. JOSEPH, Manager**

Room 2, 162 St. James Street, Montreal

**5c. SALT**

Packages, 4 doz. per case, will cost you \$1.50 at any wholesale house in Toronto. You can order from any traveller. These packages are made of a special Terra Cotta Board that cannot be duplicated and are handsomely printed for shelf display. They help make your store look up to date and are filled with the best

**Windsor Salt**

**The Toronto Salt Works**  
128 Adelaide Street East  
TORONTO, ONT.

**The Sydenham Glass Co., Ltd.**

WALLACEBURG, ONT.

Manufacturers of

**FRUIT JARS**



**BRANDS:** The Winner  
The Best  
The Beaver

All kinds of . . .

**BOTTLES, FLASKS and INSULATORS**

IN AMBER, GREEN AND FLINT

Write for Prices.

Prompt Attention to Orders and Inquiries

REPRESENTATIVES:

Manitoba and N.W.T., **Toes & Pearsse, Winnipeg.**  
British Columbia, **Martin & Robertson, Vancouver and Victoria.**

OFFICE AND WORKS:

**WALLACEBURG, ONT.**

**Fine Fruit Tablets**



**ENGLISH FORMULA TABLETS**

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

**G. J. HAMILTON & SONS**

PICTOU, N.S.







Canada  
Prepared  
Corn.  
Silver Gloss.  
Satin Starch.  
Rice Starch.

When you buy

# STARCH

See that you get the right thing. You can't go wrong if you have any of our lines.

## EDWARDSBURG STARCH CO.

Cardinal, Ont

Sardines, Amer., 1/4 s	0 04 1/2	0 09
" " 1/2 s	0 09	0 11
" Mustard, 1/4 size, cases	10 00	11 00
50 tins, per 100		
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	
Herrings in Anchovy Sauce	2 40	
Herrings a la Sardine	1 85	1 90
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90
<b>CANNED MEATS.</b>		
(CANADIAN.)		
Comp Corn Beef, 1-lb. cans	\$1 40	\$1 50
" " " 2	2 40	2 55
" " " 4	7 75	8 25
" " " 6	16 00	18 00
" " " 14		
Minceed Callops	2 60	2 65
" " "	2 60	2 65
Launch Tongue	3 40	3 50
" " "	6 00	
English Brawn	2 75	2 80
Camb Sausage	2 50	2 50
" " "	4 00	
Soups, assorted	1 50	1 50
" " "	2 25	
Soups and Boull.	1 80	1 80
" " "	4 50	



Acme Sliced Beef. No. 1 tins, key, 2 doz., per doz. \$2.50.



Beardsley's Boneless Herring, per doz. 1 4

Codfish, per doz. Beardsley's Shredded, 2 doz. pkgs. 0 90

**CHEWING GUM.**

ADAMS & SONS CO.		per box
Tutti Frutti, 36 5c bars		\$1 20
Pepsin Tutti Frutti, 23 5c packages		0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages		0 80
Horchound Tutti Frutti, glass tops, 36 5c packages		1 20
Cash Register, 390 5c bars and pkgs		15 00
Tutti Frutti Show Case, 180 5c bars and packages		5 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages		3 75
Tutti Frutti Girl Sign Box, 180 5c bars and packages		6 00
Tutti Frutti Cash Box, 180 5c bars and packages		6 00
Variety Gum (new), 150 1c pieces		1 00
Orange Blossom, 150 1c pieces		1 00
Flirtation Gum, 150 1c pieces		0 65
Monte Cristo, 180 1c pieces		1 30
Mexican Fruit, 36 5c bars		1 20
Sappota, 150 1c pieces		0 90
Orange Sappota, 160 1c pieces		0 75
Black Jack, 115 1c pieces		0 75
Red Rose, 115 1c pieces		0 75
Magic Trick, 115 1c pieces		0 75
Red Spruce Chico, 200 1c pieces		1 00

**CHOCOLATES & COCOAS.**

CADBURY'S.		per doz.
Cocoa essence, 3 oz. packages		\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.		0 40
Rock Chocolate, loose		0 37 1/2
" " 1-lb. tins		0 40
Cocoa Nibs, 11-lb. tins		0 40
TODHUNTER, MITCHELL & CO.'S		
Chocolate—		
French, 1/4 s—6 and 12 lbs.		0 30
Caracas, 1/4 s—6 and 12 lbs.		0 35
Premium, 1/2 s—6 and 12 lbs.		0 30
Saute, 1/4 s—6 and 12 lbs.		0 26
Diamond, 1/4 s—6 and 12 lbs.		0 22
Sticks, gross boxes, each		1 00
Cocoa—		
Homeopathic, 1/4 s, 8 and 14 lbs.		0 30
Pearl		0 25
London Pearl, 12 and 18 "		0 22
Rock		0 30
Bulk, in boxes		0 18
Royal Cocoa Essence, packages		per doz. 1 40
EPPS'.		
Cocoa—		per lb.
Case of 112 lbs. each		0 35
Smaller quantities		0 37 1/2

FRY'S.		(A. P. Tippet & Co., Agents.)
Chocolate—		
Caracas, 1/4 s, 6-lb. boxes		0 42
Vanilla, 1/4 s		0 42
" Gold Medal" Sweet, 6 lb. bxs.		0 29
Pure, unsweetened, 1/2 s, 6 lb. bxs.		0 42
Fry's "Diamond", 1/4 s, 6 lb. bxs.		0 24
Fry's "Monogram", 1/2 s, 6 lb. bxs.		0 24
Cocoa—		
Concentrated, 1/4 s, 1 doz. in box		2 40
" " 1/2 s, " "		"
" " 1 lbs. " "		"
Homeopathic, 1/4 s, 14 lb. boxes		0 33
" " 1/2 lbs. 12 lb. boxes		0 33
JOHN P. MOTT & CO.'S.		
(R. S. McIndoe, Agent, Toronto.)		
Mott's Broma		per lb. 0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (1/4 s)		0 32
Mott's Breakfast Cocoa (in tins)		0 45
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		0 28
Mott's Caracas Chocolate		0 40
Mott's Diamond Chocolate		0 22
Mott's French-Can Chocolate		0 18
Mott's Navy or Cooking Chocolate		0 27
Mott's Cocoa Nibs		0 35
Mott's Cocoa Shells		0 65
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate		0 21
Mott's Sweet Chocolate Liquors		0 19

COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35
WALTER BAKER & CO.'S	
Chocolate—	
Premium No. 1, boxes, 12 lbs. each.	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caracas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
n bxs, nd 12 lbs. each, 1/4 lb., tins.	0 49

**COFFEE.**

Green.		per lb.
Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio	0 20	0 21 1/2
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23
TODHUNTER, MITCHELL & CO.'S		
Excelsior Blend		0 34
Our Own		0 32
Jersey		0 30
Laguaya		0 28
Mocha and Java		0 35
Old Government Java	0 30	0 32
Arabian Mocha		0 35
Maracaibo	0 28	0 30
Santos	0 25	0 27

**DRUGS AND CHEMICALS.**

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 30
Castor Oil, 1 oz. bottle, p. gross		4 20
" " " "		6 00
" " " "		8 40
" " " "		10 00
" " " "		12 00
Olive Oil, 1/2 pts., 2 doz. to case, per case		1 25
" " " " " "		2 50
Epsom Salts	0 02	0 02 1/2
Extract Logwood, bulk	0 13	0 14
" " " " " "	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12 1/2	

**EXTRACTS.**

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

**BUY LIPTON'S TEAS**

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR  
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO  
THE QUEEN OF ENGLAND.



Over 1,000,000 Packages sold weekly

**LIPTON'S Delicious Teas** possess that most delicate flavor and exquisite aroma peculiar to the choicest growths of Ceylon and India.

They are put up in one-pound and half-pound airtight packages, and retailed at 30, 40, and 50c. per pound. Reasons why you should sell Lipton's Teas: Because everybody likes them. They have the largest sale in the world. They will increase your trade. You can buy from the following wholesale agents:

Caverhill, Hughes Co., Montreal  
H. H. Brennan & Co., Ottawa  
W. G. Craig & Co., Kingston  
Balfour & Co., Hamilton  
A. M. Smith & Co., London  
T. Kenny & Co., Sarnia

**LIPTON TEA PLANTER CEYLON**

Chief Offices: City Road, London, England.  
United States Offices: 80 Front St., New York.

**Batty's** —

**NABOB PICKLES**  
and....  
**SAUCE**

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS  
HAVE THEM.

... EIGHT PRIZE MEDALS

Canadian Agents

**J. A. GORDON & CO.**

... Montreal

**MARINE INSURANCE**

**The Mannheim Insurance Company**

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

**JAMES J. RILEY & SONS**  
Managers for Canada — Montreal

**Notice**

TO THE WHOLESALE  
TRADE ONLY . . .

You Can Buy **plug tobaccos duty paid.** Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

**CIGARETTES**

All kinds of Cigarettes from \$2.50 per 1,000 to \$10 per 1,000.

**CIGARS**

All kinds of Cigars from \$13.50 per 1,000 to \$100 per 1,000.

Write for samples and prices. Correspondence solicited. See price current.

**J. M. FORTIER**

MANUFACTURER

141 to 151  
St. Maurice Street

**Montreal**

**The Gulf of Georgia Cannery**

**MALCOLM & WINDSOR, Ltd.**

Sole Proprietors, and Agents for

**"Ice Castle Brand" Canned Salmon**

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C.

OFFICE, Vancouver, B.C.

**A PRIZE..**

Certificate in each box of

**Adams' Banner**

**CHEWING GUM.**

Send for Free Sample . . .

**ADAMS & SONS CO.**

11 & 13 Jarvis Street, Toronto, Ont.



# Copied Again

Our Cream Sodas in 3-lb. tins are already being imitated. The words "Cream Sodas" we have registered and mean to protect. Handle the original Cream Sodas. We are the originators for the imitators. Genuine Cream Sodas are put up in 3-lb. tin boxes with a blue label, white letters. We are the only people who, by law, can make "Cream Sodas."

## The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

**Crown Brand (Greig & Co.)—**

1 oz. London	gross	6 00
2 " Anchor	"	12 00
1 " Flat Crown	"	10 80
1 " "	"	18 00
2 " "	"	21 00
2 1/2 " Square	"	24 00
2 1/2 " Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 " "	"	7 00
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	gross	12 00
" Screw Top	"	21 00
" S. & L. "High Grade"	"	21 00
per doz	"	3 50
Pepper Sauce, per gross	"	15 00

**FLUID BEEF.**

<b>JOHNSTON'S, MONTREAL.</b>		
Fluid Beef—No. 1, 2 oz. tins	gross	\$ 3 00
No. 2, 4 oz. tins	"	5 00
No. 3, 8 oz. tins	"	8 75
No. 4, 1 lb. tins	"	14 25
No. 5, 2 lb. tins	"	27 00
Staminal—2 oz. bottles	"	3 00
4 oz. "	"	6 00
8 oz. "	"	9 00
16 oz. "	"	12 75
Fluid Beef Cordial—20 oz. bottles	"	15 00
Milk Granules, in cases, 4 doz.	"	6 00
Milk Granules with Cereals, in cases, 4 doz.	"	5 4

**FRUITS.**

<b>FOREIGN.</b>		
Currants—Provincials, bbls	per lb.	0 04
" "	"	0 04 1/2
" Filistras, bbls	"	0 04 1/2
" "	"	0 04 1/2
" Patras, bbls	"	0 04 1/2
" "	"	0 05
" cases	"	0 05 1/2
" Vostiznas, cases	"	0 05 1/2
Panarete, cases	"	0 08
Dates, Persian, boxes	"	0 04 1/2
Figs—Eleme, 14 oz.	"	0 09
" 10 lb	"	0 09 1/2
" 18 lb	"	0 13
" 28 lb	"	0 16
" taps	"	0 03 1/2
Prunes—Bosnia, cases	"	0 05 1/2
" Bordeaux	"	0 04 1/2
Raisins—Valencia, off stalk	"	0 04 1/2
" Fine, off stalk	"	0 04 1/2
" Selected	"	0 06
" Layers	"	0 06 1/2
" Sultanas	"	0 05 1/2
" Cal. Loose Muscates 5 lb. boxes	"	0 05 1/2
" Malaga—London Layers	per doz.	2 09
" Black Baskets	"	2 75
" Blue Baskets	"	3 25
" Delosa Clusters	"	4 25
Lemons—Messina, boxes	"	3 50
" Malagas, half chest boxes	"	5 00
Oranges—Jamaica, fancy in bxs	"	4 25
" Jamaica, ordinary, bxs	"	3 50
" Cal. Navels, in boxes	"	3 25
" Mexican, in boxes	"	3 50

**DOMESTIC.**

Apples, dried, per lb.	0 04
evaporated	0 07

**FOOD.**

Split Peas	per brl.	\$3 50
Pot Barley	"	3 75
Pearl Barley, XXX	"	6 50
<b>ROBINSON'S BARLEY AND GROATS.</b>		
Patent Barley, 1/2 lb. tins	per doz.	1 25
" 1 lb. tins	"	2 25
" Groats, 1/2 lb. tins	"	1 25
" 1 lb. tins	"	2 25

**HARDWARE, PAINTS AND OILS.**

Cut Nails—From Toronto—50 to 60 dy basis	2 50
40 dy	2 53
u dy	2 60

20 16 and 12 dy	2 65
10 dy	2 70
8 and 9 dy	2 75
6 and 7 dy	2 90
5 dy	3 10
4 dy A P	3 10
3 dy A P	3 50
4 dy C P	3 00
3 dy C P	4 10
<b>HORSE NAILS—</b>	
Canadian, dis. 55 per cent.	
<b>HORSE SHOES—</b>	
From Toronto, per keg	3 60
<b>SCREWS—Wood—</b>	
Flat-head iron, 80 p. c. dis.	
Round-head iron, 75 p. c. dis.	
Flat-head brass, 77 1/2 p. c. dis.	
Round-head brass, 72 1/2 p. c. dis.	
<b>WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]</b>	
1st break (25 in. and under)	1 30
2nd " (20 to 40 inches)	1 45
3rd " (50 to 60 inches)	3 10
4th " (51 to 60 inches)	3 40
5th " (61 to 70 inches)	3 80
<b>ROPE—</b>	
Manilla	0 09 1/2
Sisal	0 07
<b>AXES—</b>	
Per box	6 00
<b>SHOT—</b>	
Canadian, dis. 17 1/2 per cent.	
<b>HINGES—</b>	
Heavy T and strap	0 04 1/2
Screw, hook and strap	0 03 1/2
<b>WHITE LEAD—Pure Association guarantee, ground in oil.</b>	
25 lb. irons	0 04 1/2
No. 1	0 04 1/2
No. 2	0 04 1/2
No. 3	0 04 1/2
<b>TURPENTINE—</b>	
Selected packages, per gal.	0 39
<b>LINSEED OIL—</b>	
Raw, per gal	0 58
Boiled, "	0 61
<b>GLUE—</b>	
Common per lb	0 07 1/2

<b>INDURATED FIBRE WARE.</b>		
<b>THE E. B. EDDY CO.</b>		
1/2 pail, 6 qt.	\$3 35	
Star Standard, 12 qt.	3 80	
Milk, 14 qt.	4 75	
Round-bottomed fire pail, 14 qt.	4 75	
Tubs, No. 1.	13 30	
" 2.	11 40	
" 3.	9 50	
Fibre Butter Tubs (30 lbs.)	3 80	
Nests of 3	2 85	
Keelers No. 4	8 00	
" 5	7 00	
" 6	6 00	
" 7	5 00	
Milk Pans	2 65	
Wash Basins, flat bottoms	2 65	
" round bottoms	2 50	
Handy Dish	2 25	
Water Closet Tanks	17 00	
Dish Pan, No. 1.	7 60	
" 2.	6 20	
Barrel Covers and Trays	6 75	
Railroad or Factory Pails	4 75	

<b>JAMS AND JELLIES.</b>		
<b>SOUTHWELL'S GOODS.</b>		
Orange Marmalade	per doz.	1 60
Clear Jelly Marmalade	"	2 00
Strawberry W. F. Jam	"	2 30
Raspberry " "	"	2 20
Apricot " "	"	2 00
Black Currant " "	"	2 00
Other Jams " "	"	1 55
Red Currant Jelly	"	3 10
(All the above in 1 lb. clear glass pots.)		
<b>KNOX'S GELATINE.</b>		
Sparkling calves foot	1 30	
Crystallized Fruit, flavored	1 65	
Acidulated	1 50	
(Sold by all wholesale grocers.)		

<b>LICORICE.</b>		
<b>YOUNG &amp; SMYLLIE'S LIST.</b>		
5-lb. boxes, wood or paper, per lb.	\$0 40	
Fancy boxes (36 or 50 sticks) per box	1 25	
" Ringed " 5 lb. boxes, per lb.	0 40	
" Acme " Pellets, 5 lb. cans, per can	2 00	
" Acme " Pellets, fancy boxes (40) per box	1 50	
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00	
Licorice Lozenges, 5 lb. glass jars	1 75	
" 5 lb. cans	1 50	
" Purity " Licorice, 200 sticks	1 45	
" 100 sticks	0 75	
Dulce, large cent sticks, 100 in box	0 75	
<b>MINCE MEAT.</b>		
Wetley's Condensed, per gross, net	\$12 00	
<b>MUSTARD.</b>		
<b>COLMAN'S OR KEEN'S.</b>		
Square Tins—	per lb.	
D. S. F., 1 lb. tins	\$0 40	
" 1/2 lb. tins	0 42	
" 1/4 lb. tins	0 45	
Round Tins—		
F. D., 1/2 lb. tins	0 25	
" 1/4 lb. tins	0 27 1/2	
" 4 lb. jars, per jar	0 75	
" 1 lb.	0 25	
" 4 lb. tins, decorated, p.t.	0 80	
<b>FRENCH MUSTARD.</b>		
<b>Crown Brand—(Greig &amp; Co.)</b>		
Pony size, per gross	9 00	
Small Med.	7 80	
Medium	10 80	
Large	12 00	
Spoon	18 00	
Mug	16 20	
Tumbler	12 00	
Cream Jug	21 00	

<b>RICE, ETC.</b>		
Rice—	per lb.	per lb.
Standard "B"	0 03 1/2	0 03 1/2
Patna	0 04 1/2	0 04 1/2
Japan	0 05 1/2	0 05 1/2
Imperial Seta	0 05 1/2	0 05 1/2
Extra Burnmah	0 03 1/2	0 04
Java Extra	0 06 1/2	0 06 1/2
Genuine Carolina	0 09 1/2	0 10
Grand Duke	0 06 1/2	0 06 1/2
Sago	0 03 1/2	0 05 1/2
Tapioca	0 03 1/2	0 05 1/2
Goathead (finest imported)	0 06 1/2	0 06 1/2

<b>STARCH.</b>		
<b>EDWARDSBURG STARCH CO., LTD.</b>		
Laundry Starches—		
No. 1 White or Blue, cartoons	0 05 1/2	
Canada Laundry, boxes of 40 lbs.	0 04 1/2	
Silver Gloss, 6-lb. draw-lid boxes and fancy packages	0 07	
Silver Gloss, 6-lb. tin c. nisters	0 07	
Edwardsburg Silver Gloss, 1-lb. chrome package	0 07	
Silver Gloss, large crystals	0 06 1/2	
No. 1 White, bbls and kegs	0 04 1/2	
Benson's Enamel, per box	3 00	
<b>Culinary Starch—</b>		
W. T. Benson & Co.'s Prepared Corn	0 07 1/2	
Canada Pure Corn	0 06 1/2	
<b>Rice Starch—</b>		
Edwardsburg No. 1 White, 1-lb. cartoons	0 09	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07 1/2	
<b>THE BRANTFORD STARCH CO., LTD.</b>		
Laundry Starches—		
Canada Laundry, boxes of 40 lbs.	0 04 1/2	
Finest Quality White Laundry—		
3 lb. cartoons, cases 36 lbs.	0 05 1/2	
Bbls, 175 lbs.	0 04 1/2	
Kegs, 100 lbs.	0 04 1/2	
Lily White Gloss—		
Kegs, extra large crystals, 100 lbs.	0 06 1/2	
1 lb. fancy cartoons, cases 36 lbs.	0 07	
6 lb. draw-lid boxes, 8 in crate	0 07	
48 lbs.	0 07	
6 lb. tin enamelled cannisters	0 07	
8 in crate 48 lbs	0 07	
Brantford Gloss—		
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2	
Brantford Cold Water Rice Starch—		
1 lb. fancy boxes, cases 28 lbs.	0 09	
Canadian Electric Starch—		
40 packages in case	3 00	

<b>Culinary Starch—</b>		
Challenge Prepared Corn—		
1 lb. pkgs., boxes 40 lbs.	0 06 1/2	
No. 1 Pure Prepared Corn—		
1 lb. pkgs., boxes 40 lbs.	0 07 1/2	
<b>KINGSFORD'S OSWEGO STARCH.</b>		



SILVER	40-lb. boxes, 1-lb. pkgs.	0 08 1/4
GLOSS	6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 1/4
PURE	12-lb. boxes	0 07 1/4
OSWEGO	40-lb. boxes, 1-lb. packages	0 07 1/4
CORN STARCH	For puddings, custards, etc.	
ONTARIO	38-lb. to 45-lb. boxes, 6 bundles	0 06 1/4
STARCH IN	Silver Gloss	0 07 1/4
BARRELS	Pure	0 06 1/4
BROWN & POLSON'S CORNFLOUR	1-lb. packages	0 07
	40-lb. boxes	2 80

**SUGAR.**

Granulated	c. per lb.	
Paris Lump, bbls and 100-lb. boxes	0 05 1/2	0 05 1/2
" in 50-lb. boxes	0 05 1/2	0 05 80
Extra Ground, bbls. icing	0 05 1/2	0 05 1/2
Powdered, bbls	0 05 1/2	0 05 1/2
Very bright refined	0 04 1/2	0 04 1/2
Bright Yellow	0 04 1/2	0 04 1/2
Dark Yellow	0 03 1/2	0 04

<b>SYRUPS AND MOLASSES.</b>		
<b>SYRUPS.</b>		
Dark	per gallon.	0 30
Medium	"	0 33
Bright	"	0 38
Redpath's Honey	"	0 40
" 2 gal. pails	"	1 10
" 3 gal. pails	"	1 45
<b>MOLASSES.</b>		
Barrels	0 28	0 32
Half-barrels	0 30	0 35

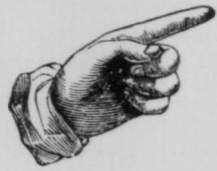
<b>SOAP.</b>		
Babbitt's "1776" Soap Powder	per box	\$3 5
<b>BRANTFORD SOAP WORKS CO.</b>		



1 Box Lot	5 00	
5 Box Lot	4 90	
Freight prepaid on 5 box lots.		
<b>P. M. LAWSON'S SOAPS.</b>		
Wonderful, 100 bars	per box	\$4 00
Supreme, 100 bars	"	3 60
Our Own Electric, 100 bars	"	2 00
Sunflower, 100 bars	"	2 00

<b>BRANTFORD SOAP WORKS CO.</b>		
<b>IVORY BAR.</b>		
Ivory Bar—	per box	
3 lbs. and 2 6-16 lbs., 60 bars in box	\$3 30	
1 3/4 oz. and 1 lb., 60 bars in box	3 30	
12 oz. cakes, 100 cakes in box	4 00	





# NOW IS THE TIME

To look over your stock and order **Starch**

## Remember Brantford

LILY WHITE GLOSS  
CHALLENGE CORN

THE BRANTFORD STARCH CO., Ltd.

Brantford, Ont.

10 oz. cakes, 100 cakes in box ... 3 60  
Twin cake, 11 1/4 oz., 100 cakes in box ... 3 85  
All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

**TEAS.**

BLACK.		per lb.	per lb.
Congou—			
Half Chests Kaisow, Morning, Paking	0 12	0 60	
Caddies, Paking, Kaisow	0 18	0 50	
INDIAN.			
Darjeelings	0 35	0 55	
Assam Pekoes	0 20	0 40	
Pekoe Souchong	0 18	0 25	
CEYLON.			
Broken Pekoes	0 35	0 42	
Pekoes	0 20	0 40	
Pekoe Souchong	0 17	0 35	
CHINA GREENS.			
Gunpowder—			
Cases, extra firsts	0 42	0 50	
Half Chests, ordinary	0 22	0 38	
Young Hyson—			
Cases, sifted, extra firsts	0 42	0 50	
Cases, small leaf, firsts	0 35	0 40	
Half Chests, ordinary	0 22	0 38	
firsts	0 17	0 19	
Half Chests, seconds	0 15	0 17	
thirds	0 13	0 14	
common	0 13	0 14	
PING SUEYS.			
Young Hyson—			
Half Chests, firsts	0 28	0 32	
seconds	0 16	0 19	
Half Boxes, firsts	0 28	0 32	
seconds	0 16	0 19	
JAPAN.			
Half Chests—			
Finest May pickings	0 38	0 40	
Choice	0 32	0 36	
Finest	0 28	0 30	
Fine	0 25	0 27	
Good medium	0 22	0 24	
Medium	0 19	0 20	
Good common	0 16	0 18	
Common	0 13 1/2	0 15	
Nagasaki, 1/2 chests Pekoe	0 16	0 22	
Oolong	0 14	0 15	
Gunpowder	0 16	0 19	
Siftings	0 07 1/2	0 11	
TELEYS TEAS.			
No. 1. Retail 70c. cost 50c.			
No. 2 " 50c. " 35c.			
Mixed. " 40c. " 30c.			

"SALADA" CEYLON.

	per lb.
Green label, retailed at 30c.	0 22
Blue " " 40c.	0 30
Red " " 50c.	0 36
Gold " " 60c.	0 44

Terms, 30 days net.

**TOBACCO AND CIGARS.**

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48
Bright Smoking Plug Myrtle, T. & B., 3's	0 60
Lily, 7's	0 47
Diamond Solace, 12's	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
1/4-lb. plug, 6-lb. boxes	0 70
oz. plug, 5-lb. boxes	0 70

AMERICAN TOBACCO CO. OF CANADA.

Cut Tobaccos—	
Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. box	0 38
I. O. F., 1-10, 5 lb. box	0 28 1/2
Sohmer, 1-10, 5 lb. box	0 32 1/2
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, 1/2 lb. tin	0 50
1 lb. tin	0 47
Cigarettes—	
Richmond Straight Cut No. 1, in cardboard boxes of 10	10 50
Hyde Park, cardboard boxes of 10 and 20	10 50
Sweet Caporal, slide boxes of 10	7 20
Athlete, foil-wrapped boxes of 10	7 20
Old Judge, slide boxes of 10	7 50
Derby, packages of 10	3 80
Prince and Gloria, slide bxs. of 10	3 80
Sweet Sixteen, slide boxes or packages of 10	3 30
White Caps, slide boxes of 10	3 30
Old Virginia, slide boxes of 10, (mouth-pieces)	3 30
Parisienne, slide boxes of 10	3 60
Holder, packages of 10	3 30
Sultana, slide boxes of 10	3 20
Majestics, slide boxes of 20	6 60
Plug tobaccos (sweet chewing)—	
Navy, in caddies	0 35
Navy, plug mark	0 33

Honey, boxes and caddies	0 43
Span roll chewing, boxes	0 55
Plug smoking (with or without tags)—	
per lb.	
Black Crown smoking, in caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08
Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	\$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Crema de la Crema Reina Victoria Extra, 1-20	55 00
Crema de la Crema Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50

**Cigars.**

S. DAVIS SONS, MONTREAL.	
Sizes.	Per M.
Madre E Hijo, Lord Lansdowne	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pina	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pina	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00
DOMINION CUT TOBACCO WORKS, MONTREAL.	
Cigarettes—	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50
Cut Tobaccos—	
per lb.	
Puritan, 10ths, 5-lb. boxes	0 70

Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes	0 73
Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes	0 83
Puritan, 1-10 5-lb. boxes	0 83
Athlete, per lb.	1 15
Plug Tobaccos—	
Old Chum, plug, 4s, Solace, 16 lbs.	0 68
" " " 8s, " 16	0 68
" " " 8s, R. & R. 13 1/2	0 68
" " " 7s, R. & R. 14 1/2	0 58
" " " 7s, Solace, 14 1/2	0 58
" " " 8s, R. & R. 16	0 58
" " " 8s, Solace, 15	0 58
O. V. " plug 8s, Twist, 16	0 58
O. V. " " 3s, Solace, 17 1/2	0 58
O. V. " " 1s, " 17	0 55 1/2
Derby " 12s, " 17 1/2	0 51
Derby " 7s, " 17	0 51
Athlete " 5s, Twist 9	0 74

**WOODENWARE.**

	per doz.
Pails, 2 hoop, clear, No. 1	\$ 1 60
" " " " " "	1 65
" " " " " "	1 49
" " " " " "	1
" " " " " "	1
" " " " " "	1
Tubs, No. 0	9
" " " " " "	7 50
" " " " " "	6 50
" " " " " "	5 50
Washboards, Globe	1 90
" " Water Witch	1 40
" " Single Crescent	1 85
" " Double	2 75
" " Jubilee	2 25
" " Globe Improved	2 00
" " Quick and Easy	1 80
" " World	1 75
" " Rattler	1 30
Butter Tubs	1 60
Mops and Handles, combined	1 25
Butter Bowls, crates assort'd.	3 69
THE E. B. EDDY CO.	
Washboards, Planet	1 60
" " Waverly	1 50
" " XX	1 40
" " X	1 25
" " Electric Duplex	2 25
" " Special Globe	1 50
Per Case.	
Matches—	5-Case Lots, Single Case
Telegraph	\$3 30 \$3 50
Telephone	3 10 3 30
Tiger	2 60 2 80
Parlor	1 70 1 75
Red Parlor	1 70 1 75
Safety	4 00 4 20
Favorite	2 25 2 35
Flamers	2 20 2 40

## Licorice Goods

SOME OF OUR LEADERS ARE:

YOUNG & SMYLIE'S  
PURE Spanish  
ACME LICORICE PELLETS  
STICK LICORICE

Pure Calabria "Y & S" Licorice  
Acme Licorice Pellets  
Tar Licorice and Tolu Wafers  
Licorice Lozenges  
"Purity" Penny Licorice

YOUNG & SMYLIE,

Brooklyn, N.Y.





ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCO

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCO

# B. F. P. Cough Drops

Have you got them? If not,  
write

## TORONTO BISCUIT & CONFECTIONERY Co.

TORONTO



Heat will  
not  
break it



### The "GENUINE"

Is a Chimney full of quality  
See our Registered Trade  
Mark on each one.



Full Lead  
Flint-Wrapped  
and Labelled



Do not buy any so-called  
Flint Chimney, but insist  
on having the GENUINE

### GOWANS, KENT & CO., Toronto

**COX'S GELATINE** Always  
Trustworthy.  
ESTABLISHED 1725.

Agents for Canada:  
C. E. COLSON, Montreal.  
D. MASSON & CO., Montreal.  
ARTHUR P. TIPPET & CO.,  
Toronto, St. John, N.B., and Montreal

**EDWARD STILL**  
Assignee, Accountant, Auditor, etc.  
1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

CHARLES F. CLARK, EDW. F. RANDOLPH  
PRESIDENT. TREASURER.  
ESTABLISHED 1849.

### THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,  
Executive Offices, PROPRIETORS.  
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States  
Canada, the European Continent, Australia and  
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and  
27 Wellington St. East.  
THOS. C. IRVING, Superintendent.

### Oakey's 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for  
Cleaning Cutlery.

**JOHN Oakey & Sons, Limited,**  
Manufacturers of Emery, Black Lead, Emery and  
Glass Cloths and Papers, etc.  
Wellington Mills, London, England

REPRESENTATIVE IN CANADA:  
**JOHN FORMAN, 650 Craig Street  
MONTREAL**