

**PAGES
MISSING**

PUBLISHED
EVERY
FRIDAY

CIRCULATES
IN EVERY
PROVINCE

THE CANADIAN GROCER AND GENERAL STOREKEEPER

**SELL
ONLY
THE
BEST!**



In Competition with the World
we have received the

**Highest Awards
Made . . .**

These substantiate our claim
that : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

BY
SPECIAL
APPOINTMENT



TO
H. R. H. THE PRINCE OF WALES.

PEEK, FREAN & CO.

Hold Twenty-One Royal Appointments

and their Biscuits, Cakes, etc., have been awarded

Twenty-Seven Medals.

Out of hundreds of varieties of Biscuits we would direct
your special attention to

**CHAS. GYDE, Agent,
MONTREAL.**

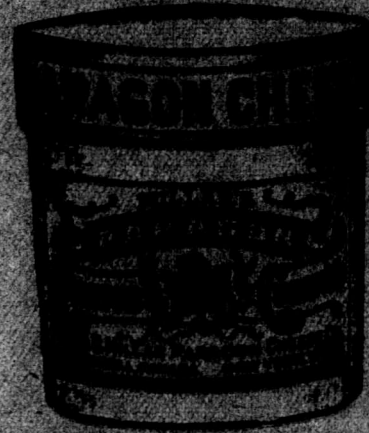
**CHERRY
VENICE
FLORENCE**

WAFERS

**CHERRY
VENICE
FLORENCE**

<p>Corn Brooms</p>	<p>BROOMS</p>	<p>"Rose" "Pansy" "Thistle" "Maple Leaf" "Shamrock" "Daisy" "Tulip" and "Good Luck" ... Always reliable and as repre- sented.</p>
<p>STANDARD BRANDS</p>		
<p>"GEM" "WIRE" "SNOW" "CORKER" "HEARTH" "LA BELLE" "BARBERS" "TRAVELLER"</p> <p>Wood, Bone, Nickel, Silver and Flush Handles. Large Variety. Low Prices.</p>		
<p>WHISKS</p>	<p>H I S K S</p>	<p>Gorn Whisks</p>
<p>The H. A. Nelson & Sons Co., Limited 59 to 63 St. Peter Street MONTREAL Toronto Sample Room: 56 and 58 Front St. West</p>		

**"THE BEST CHEESE FOR
MY CUSTOMERS"
IS THE BEST POLICY FOR YOU TO ADOPT**



MILLAR'S PARAGON CHEESE
is the best cheese on the market.
Quality Guaranteed. Purest that can be made.

The T. D. MILLAR PARAGON CHEESE CO.,
INGERSOLL, ONTARIO.

Agents—Frank Mager & Co., Montreal. A. E. Richards & Co., Hamilton.
Joseph Gorman, Winnipeg.

EXTENDED INSURANCE.

One of the many liberal features embodied in the
UNCONDITIONAL ACCUMULATIVE POLICY
issued by the

Confederation Life Association.

HEAD OFFICE—TORONTO.

is the provision for Extended Insurance. After three full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. D. Macdonald,
Actuary.

J. K. MACDONALD,
Managing Director

We guarantee the
Purity AND Strength
of all the
VINEGAR
that we ship.

THE WILSON, LITTLE, BADEROW CO.,
Limited
Cor. Spadina Ave. and Front St., TORONTO.

GOODS THAT SELL

is what every live grocer wants—not goods which stay on the shelf. Some goods may be put up in a very fine style, but the finest looking goods in a grocer's eyes are those which sell quickest and turn over his money the most often.



CODOU'S MACARONI

Made from the finest
Taganrok Russian Wheat, which
makes the most tasty and
tender Macaroni in
the world.

BI-CARBONATE OF SODA



United Alkali Co.
The Purest
Made.

You can't keep these goods on the shelves---they sell themselves.

A. P. Tippet & Co., General Agents, Montreal.

Most
Excellent
Coffee



A pure, high-grade berry at a popular price.
Trial Order Solicited.

“QUEEN CITY”
TABLETS

WASHING
MADE
EASY . . .

For sale by Grocers, Druggists, and General Stores.

Half the labor in half the time, and no rubbing to wear out the clothes, better and cleaner washing with a soft smooth finish that makes ironing easier, and the articles keep clean and wear longer.

QUEEN CITY OIL COMPANY, Limited

SAMUEL ROGERS, President.

TORONTO, ONT.

Buy Crest Brand Extracts



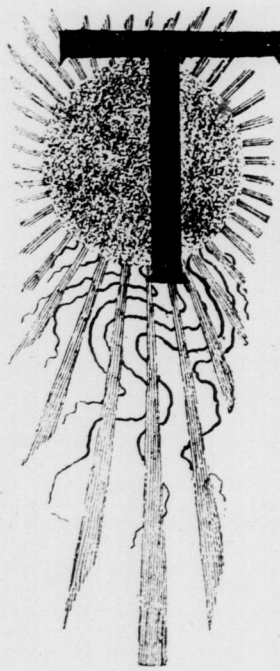
Noted for their

*Purity
Strength
and Flavor*

THE LONDON COFFEE & SPICE CO.

London, Ont.

Limited.



Tilson's
Gold Dust Corn Meal

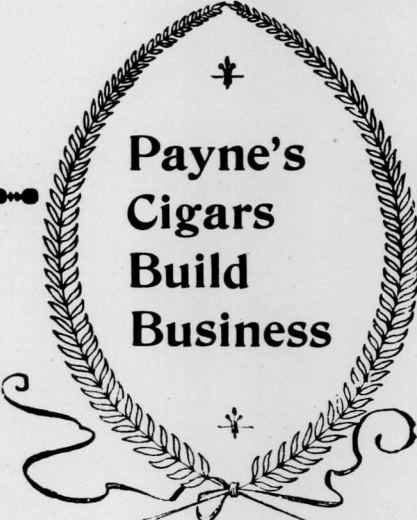
is not *Corn Flour* but a finely granulated, golden yellow *Corn Meal*. Its golden yellow color comes from the fact that there is very little bran in it. Each grain is evenly cut, giving uniformity to the finished product and substance to it.

Its cleanliness and freedom from black specks comes from the great care exercised at every stage in its manufacture. The barrels that it is shipped in are lined with stout paper, which absolutely prevents waste en route. The quality of the material used in the sacks (on smaller orders), insures your getting full weight also when the sack reaches you.

The Tillson Company, Limited

Tilsonburg, Ont.

From Manufacturer
to Retailer Direct.



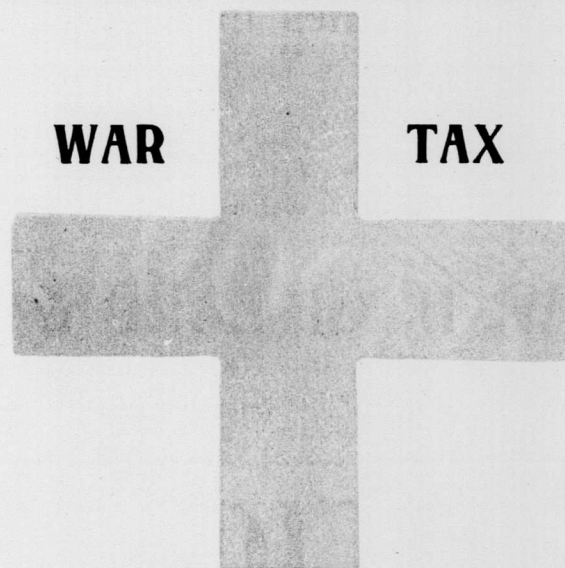
**Payne's
Cigars
Build
Business**

Cigars that build trade and hold business must have honest value in quality and workmanship back of them. I guarantee this in my Cigars because I give you back your money at any time within six months if my Cigars do not prove to be ready, steady sellers.

J. Bruce Payne, Cigar Mfr.
Granby, Que.

"RED CROSS" BAKING POWDER.

Ask your jobber for it. Sold by all wholesale grocers.



We tax ourself ¼ of a cent. per can for the year 1900 for each can of "Red Cross" Baking Powder, and give the proceeds to the Red Cross Society for the wounded soldiers in South Africa.

We will be pleased to give quotations to any wholesale dealer that our travellers have not reached.

CAPSTAN MFG. CO.

Sole Manufacturers. COLLINGWOOD, Ont., Canada.

Easter.

Easter marks the opening of the summer trade for Hams and Bacon. Lent, with its necessary period of rest and denial, has come and gone. Your customers will want the seasonable dish of Bacon and Eggs. You can get Eggs anywhere, but good Ham and Bacon, that is, Fearman's "Star" Brand Ham and Bacon, is made and sold only by ourselves.

If you have used them you know what they are, if you have not done so, begin now and send us your order for Easter. We are satisfied you will continue to order throughout the year.

F. W. FEARMAN CO.

Limited.

Pork Packers and Lard Refiners,

HAMILTON, ONT.

MADE IN CANADA.



**"STERLING"
BRAND
CATSUP.**

In Large Demand.

The explanation is found in the satisfaction that "Sterling" Brand Catsup gives customers. Every care is exercised in the buying of the tomatoes and in the methods of manufacture. Skilled help with all the needed equipment and facilities for manufacture has made "Sterling" Brand Catsup the favorite catsup the Dominion over.

- The grocer who recognizes the
- value of a satisfied customer
- will always keep "Sterling"
- Catsup on his shelves.

T. A. LYTLE & CO.

124-128 Richmond Street West,

TORONTO.

Here is where
Quality comes in.

Imperial White Wine Vinegar

we guarantee to be the best quality of White Wine Vinegar sold in Canada—clear and sparkling—will remain so until the last half pint is drawn from the cask. Delicious flavor. Costs no more than ordinary kinds. One purchase will convince you. Our travellers will show you samples.

W. H. GILLARD & CO., Wholesale Grocers, **Hamilton, Ont.**

Get out of the rut of selling goods at no profit, but sell

TIGER Stove Polish



which will give you fair profit, and, better still, perfect satisfaction to your customers, which will hold your trade.

THE F. F. DALLEY CO., LIMITED, **HAMILTON.**

DOLLARS

are made by

selling . . .

PATERSON'S SAUCE.



Rose & Laflamme
Agents **MONTREAL.**

Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES
AND
PURE
OLIVE
OILS.



INDIAN
CURRIES
AND
CHUTNIES.

Makers of High-class

PICKLES
OF
ALL KINDS.



SAUCES
OF
ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

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CANADIAN GROCER
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CIRCULATES
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VOL. XIV.

TORONTO AND MONTREAL, APRIL 6, 1900.

NO. 14

THE PREVENTION OF WASTE.*

By William Gray.

It is commonly remarked that any one can be a grocer. That is, however, only true in theory. A clerk or a joiner may buy a business, and wear an apron behind the counter, but that does not qualify him for a grocer. Such an one, by the exercise of common sense, prudence, and foresight, may make money, but he is greatly handicapped compared with the man who has served an apprenticeship and made the business his life work. There is no trade in existence requiring more care and practical intelligence than that of a grocer. The multiplicity of articles which he stocks—all more or less of a perishable nature—demand the closest attention in order to keep them fresh and in a salable condition. In order to be successful he must, in very truth, "mix his work with brains." Among the many sources of waste in a grocer's shop, the following are the most prominent:

1. Injudicious buying.
2. Careless weighing.
3. Waste of time.
4. Want of proper books.

1. Injudicious Buying.—More grocers come to grief through carelessness in buying than from any other cause. Buying too much at a time, buying because goods are cheap, buying because prices are advancing, buying because it looks well, buying goods not suitable for his particular trade, buying every new thing that is offered. A grocer should never be persuaded to buy against his own judgment. Let him be decided. His no should mean no, and his yes should mean yes. What good does it do a grocer

if, because Cheddar cheese is advancing, he buys three when one would serve his turn? Long before they are sold they have "drunk in" more than the advance and have deteriorated in quality; his money has been locked up and his customers have been offended by not getting cheese in good condition. A grocer should buy often and in small quantities. He should buy very sparingly of goods that dry up, such as ham and bacon. He should study his district and only buy suitable goods. He should see that he gets what he does buy. If lean hams are bought and fat ones are sent he should return the latter. He should not be satisfied with an allowance at settlement. If one merchant will not send him lean hams another will. It will pay him to let his merchant see that he is particular and not to be trifled with, even at the expense of being voted a humbug. It is a case of life and death with the grocer. A well-known C.A. told the writer that it is appalling to see the waste in grocers' shops—tainted hams, rancid butter, old cheese, etc., which some grocers allow to accumulate.

2. Careless Weighing.—The grocer whose aim is to keep down waste must give great attention to weighing, not only by himself but by those in his employment. A trifle overweight on one transaction is nothing, but multiply the transaction by thousands and it becomes a serious matter. Thousands of pounds are wasted every year by inaccurate weighing. Sometimes grocers who expect great results at stock-taking cannot understand where the profit has gone. Very probably it disappeared in overweight. Not

only must he give correct weight, but he must see that he gets full weight with his goods. Warehousemen are sometimes careless, and a mistake of seven pounds on a cask of butter or three pounds on a chest of tea will not improve the grocer's balance sheet. Every tare should be checked, and the super tare (if any) carefully noted down.

3. Waste of Time.—The public put very little value on a grocer's time, and it must be confessed he makes no effort to alter that opinion. A lady enters a shop and buys a pound of tea, the profit on which is, perhaps, 4d.; if she is disposed to speak, he will cheerfully spend half an hour talking to her. The 30 minutes would have been more profitably spent in printing a ticket or setting some bait for passers-by. Supposing a tradesman was employed at the lady's house, would she waste half an hour of his time?—she knows better. A grocer should always recognise that his time is money. Much time is wasted by some grocers getting into a careless, listless and lazy condition—coming late in the morning, taking two or three hours for dinner—spending day after day at golf, etc.; they have got a check-till and feel perfectly satisfied that everything will be right. Much time is wasted with commercial travelers—politics, religion, every conceivable subject is introduced, and valuable hours are wasted every day, which the shopkeeper should devote to his shop and customers. Every grocer should possess a purchase book in which everything wanted should be entered. When a traveler calls, let him come to the point at once. If the traveler sees that he values his time he may buy $1\frac{1}{4}$ per cent. better.

4. Want of Proper Books.—There is more than one system of bookkeeping,

* Contribution commended in prize competition in Grocery, London, England.

RISING SUN
IN
CAKES
WELL KNOWN AND RELIABLE.

STOVE POLISH and **SUN PASTE**
STOVE POLISH
IN **TINS**
GUARANTEED TO THE TRADE

DURABLE AND ECONOMY
3000 TONS SOLD YEARLY

**DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.**

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

but the grocer seems to be a law unto himself in this matter. What would some present-day grocers do without a file? It is so handy! Invoices, accounts, receipts and orders are all filed together. Invoices are often accepted without being overlooked, accounts are paid without being checked, discounts and allowances are forgotten. It would pay the grocer to learn bookkeeping, because unless he keeps his books in thorough order he will ultimately find himself in difficulties.

Although attention to the foregoing points will save much waste, the grocer cannot afford to forget other "little foxes which spoil his grapes." A grocer should never trust to memory. Errors should be initialed and posted. Goods should not be exposed to the sun; they dry up, discolor, and lower in value. He should have a keen eye and a warm affection for the pennies—the pounds are safe in the bank. He should not cut up too much cheese or ham, and should always sell the old before commencing with the new. Bags and boxes which are charged should be labeled and returned at once, and noted against the creditor.

A grocer should not overman his establishment—some have two assistants when one would do—some have a man when a message boy is all that is required. One week's wage is immaterial, but multiply it by 52 and the result is obvious. He should never allow a customer to leave the shop before entering the goods sold. He should never predate a cheque. It is a sure sign of weakness, and the wideawake traveler knows that it is the beginning of the end. Any bargains which that traveler may have will not be given to him. All accounts should be paid promptly, which will enable him to take advantage of discounts, etc. Sharp scales should always be used, and small articles should never be weighed on heavy scales. Goods should be nicely arranged, and they ought to be covered up at night. Loss may occur by not taking advantage of

opportunities, as well as by allowing goods to go to waste. Never allow a balance. The first loss is the least, and a grocer should never forget he keeps a shop for profit, and not for amusement. The greatest waste of all may come from the grocer himself. He should be industrious and plodding, and not careless and slothful, for it means to him either affluence or the bankruptcy court.

INQUIRIES FOR CANADIAN PRODUCTS.

THE following were among the inquiries relating to Canadian trade, recently received at the Canadian Government offices in London:

1. A firm of spirit merchants in Holland desire to appoint a responsible agent in Canada for the sale of their goods.
2. Another inquiry has been received for names of packers of fruit pulps (raspberry, black currant, gooseberry) and tomatoes.
3. Canadian butter and cheese shippers selling their goods on this side on commission are invited by a Glasgow firm to consign direct.
4. Broom handles, hoe handles, and shovel handles are required in basswood and white pine; and Canadian shippers are requested to quote prices per carload.

The names of the firms inquiring will be furnished on application to THE CANADIAN GROCER.

The following inquiries were received by Mr. Harrison Watson, curator of the Canadian section of the Imperial Institute:

1. A London house wishes to hear from Canadian manufacturers of wood flour with samples and quotations, c.i.f.
2. A London manufacturers' agent would like to hear from Canadian manufacturers of high-class fruit syrups.
3. A correspondent in Bordeaux, France, states, through the British Chamber of Commerce, Paris, that he would like to represent a good Canadian producer of evaporated fruits.
4. A paper-making company ask for the names of Canadian shippers of box boards.
5. A Liverpool firm of importers desire names of Canadian shippers of buckwheat, beans, etc.

REPORTS FROM A TEA FIRM'S TRAVELERS.

Mr. Hazard, who has charge of the Montreal agency for "Grand Mogul" goods, is making a flying visit to the Maritime Provinces, to establish agencies in all cities and towns where these goods have not been represented. He reports a splendid demand and business generally good throughout the Provinces.

Mr. J. A. McBain, in charge of the Northwest agency for "Grand Mogul" tea, writes from Vancouver that the weather there is springlike, and merchants are looking forward to good business. The strike in the mining districts has interfered with business somewhat. He reports a good demand for "Grand Mogul" tea; several carloads shipped into that country have met with ready sale. "There has been some agitation going on throughout British Columbia regarding the the trading stamp evil," he writes, "and many merchants look upon the coupon system in connection with 'Grand Mogul' tea as a solution of the difficulty, as merchants can place their customers in a position to receive a present without it being any charge on their business, and, at the same time, supply him with a class of goods equal to any in the market, the cost in connection with the coupon system being charged to the manufacturer's regular advertising account."

TO LIMIT THE SUPPLY OF CORN MEAL.

Six Nova Scotian corn-milling firms have entered into an agreement whereby four of them, W. Muir, Son & Co., and A. P. Torrens, Halifax, and R. J. Matheson and G. A. Crathorne, Dartmouth, N.S., have closed down their mills for a year, and the other two, The Gunn & Co., Limited, and Cunningham & Curren, continue theirs. This move has been taken as the production of corn meal in Nova Scotia has, of late, been much above the demand.

Reliable brands of
MOLASSES —

**Tiger
 Bargain
 Cake-Walk**

They have stood the test of years and may always
 be procured from . . .

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS **Hamilton.**

Selling the highest grade of Coffee is
 the keystone to a successful trade. . .

“Mecca” Coffee fills that bill

“Mecca” Coffee has a lovely flavor

“Mecca” Coffee is strong and pungent

Better Coffee cannot be grown than **“Mecca.”**

Try a Sample Tin and be Convinced.

Owners and Blenders

James Turner & Co., Hamilton.

GRAND MOGUL **EXTRACTS**
 “IS PURE FLAVORING.”

Guaranteed the best value in Canada, strength and flavor considered.

A large, handsome card sent free with each dozen, representing a part of the Canadian Con-
 tingent cooking a meal—very attractive.

AGENCIES—
 Montreal Winnipeg
 Toronto Vancouver

T. B. Escott & Co., London, Ont.

WE NOW OFFER

SEE
PREMIUM
LIST

Imperial Twin Bar Soap,
Snow White (it floats,)

Cameo Twin Bar Soap,
T. K. Co. 10c. Bar.

CASTILE—White or Mottled. TWIN BAR. OATMEAL TWIN BAR.

THOS. KINNEAR & CO.,

Wholesale Grocers.

49 Front Street East, TORONTO.

SELF-CONFIDENCE AS A BUSINESS FACTOR.

THE keystone of success is confidence, says The Chameleon. We may build the arch on perfect lines in every other way, but without the confidence of others and our own confidence in ourselves it will fall in spite of all our props and makeshift supports. There is no substitute for confidence and no imitation that can pass for it. Unless we can inspire genuine confidence we cannot succeed.

The confidence that others place in us is bred from that which we place in ourselves. We cannot expect others to rely upon us and trust us unless we are self-reliant. The forces that lie within us are always the most important and it is through them that we mould not only the outward circumstances and conditions, but also the opinion and thought that are to react upon us from others. If we doubt our own ability or falter in time of action we force the rest of the world to accept the same lack of confidence in our powers.

It is this that made Emerson say, "Self-trust is the first secret of success."

The lack of self assurance, self-trust, self-confidence limits our possibilities and so narrows our outlook that we are compelled

to advance slowly. It is impossible for the man who hesitates at every step and only ventures forward when he finds the path perfectly familiar, to make any great progress.

The belief that you can do a thing and a confident willingness to try is what wins.

The man who has to be constantly prodded on by encouragement from without, who is not a sufficient judge of his own ability and his own accomplishments to know whether or not he is doing well is handicapped for life. The busy world does not stand around watching our every movement, eager to lead or pull us into success. We must do some pushing on our own account. We must be our own weathervanes and not depend on others to tell us which way the wind is blowing.

A correct estimate of our own powers makes good workmen of us, provided, of course that we have ambition enough to set high standards for ourselves. We are our own taskmasters in such a case and are not apt to be satisfied with small things; we are independent of compliment or praise, and stimulated, rather than discouraged, by censure.

Such sensible self-judgment and self-confidence engender self-respect and destroy vanity and conceit. They establish a man

on a plane of industry that is broad, improving and independent. They lead him to work for success and not for a mere money reward.

Neither to underestimate nor overestimate one's forces, but to judge them aright, always using them wisely with intelligent confidence and seeking to enlarge them, is the nearest thing to a royal road to success that has ever been found.

FRUIT STEAMERS FROM JAMAICA.

Elder, Dempster & Company's contract for a direct line of fruit steamers between Jamaica and England has been finally settled in England, although, up to this date, it is not known whether the contract has yet been formally signed. The contractors have agreed that if the Jamaica Government will build new hotels or improve the existing ones, they will contribute $\frac{1}{4}$ of the money expended, providing this $\frac{1}{4}$ does not exceed \$50,000. The new steamers for this line to be called the Port Morant, Port Antonio and Port Royal, and there will be a regular fortnightly service.—N. Y. Journal of Commerce.

A FEW AGENCIES WANTED.

A gentleman who is engaged in the commission and brokerage business in Rossland, B.C., is prepared to accept a few more agencies. Any communications addressed to the Editor of THE CANADIAN GROCER will be forwarded to destination.



Safe Breakers

are just as honest as unscrupulous persons who attempt to deceive the public with imitations of **Imperial Cheese**, that are gotten up to **look** as much like our package as possible.

Remember this—when you sell imitations, you kill the confidence of your customers.

WE CAN SELL YOU

IMPORTED CASTILE SOAPS

SPECIAL FIGURES FOR PRESENT DELIVERY.

THE DAVIDSON & HAY, LIMITED

36 YONGE STREET,

TORONTO.

TRADE CHAT.

THERE is a strong agitation for a pork-packing company in Simcoe, Ont., with a capital of \$100,000. W. P. Innes, is chairman, and H. H. Groff, secretary of provisional board of directors. If the movement meets with success a \$30,000 factory will be built.

Wm. Hartman, grocer, West Mill street, Brantford, Ont., has secured a license to sell postage stamps.

Lavoie & Latulippe, dealers in teas, coffees, etc., Quebec, have given up retail business and will embark in the wholesale line. Joseph P. Latulippe succeeds them in the retail business.

Mr. A. Baird, grocer, St. Marys, Ont., returned last week from a two weeks' visit to Crystal City, Man., where he had taken out two carloads of thoroughbred cattle to the Hon. Thomas Greenway.

The Erie Tobacco Co., composed of wealthy South Gosfield, Ont., farmers have decided to erect a 40 x 70 ft. factory in Kingsville, Ont. An experienced manager has been secured for the business from Detroit.

R. Simpson & Co., wholesale dealers in teas, coffees and spices, Guelph, Ont.,

intend erecting an addition, as the premises which they moved into last year have proved too small for their business, which has grown rapidly during the last few years.

John Thompson, who, for some time has been clerk in J. H. Simpson's grocery store, Guelph, Ont., has assumed the management of a grocery business in Drayton, Ont., recently purchased by his father, Alex. Thompson, traveler for Bean & Westlake.

An endeavor is being made to have all the business men in Stirling, Ont., close their respective shops at 6 p.m. instead of 7 p.m., three nights in the week during the summer months. This hour of closing has been adopted in most of the towns in the neighborhood of Stirling.

The Lake of the Woods Milling Co. received, last week, another order from the War Department of the Imperial Government for 300 English tons—17 carloads—of flour of the best quality for the British army, South Africa. The earlier shipments of Canadian flour have given great satisfaction.

It is claimed that Chicago chemists have discovered a process to make corn oil far more digestible than any of the oils now used for culinary purposes. As over 5,000,000 gallons of crude oils are turned out annually from American mills this discovery


may lead to the use of corn oil as a much-used substitute for olive oil.

A large company to transact a wholesale butter, cheese and general produce trade has been organized to acquire the business of A. A. Ayer & Co., of Montreal. The incorporators are all residents of Montreal, in which city the head office of the company will be situated. The capital is to be \$750,000.

Mr. George McKibben, of Toronto, who died in that city last week, was, from 1860 to 1887, a prominent general merchant in Bruce county. During the last nine years of that time he was in business in Wingham. He filled many municipal offices, being mayor of Wingham at one time, and warden of Bruce county at another.

NOVA SCOTIAN FISHERIES.

The total value of the fisheries output of Nova Scotia in the year 1898-9 was \$7,226,035. The bulk of this was divided among three counties, as follows: Digby, \$2,023,083; Lunenburg, \$1,052,140; Shelburne, \$783,245. The counties of Yarmouth, Guysborough and Halifax all produced over \$500,000. Every county in the Province contributed something to the total, the smallest being from Hants, where its value was estimated at \$13,602.



**You are Hugging
a delusion**

if you imagine that there is any marmalade
in the world to equal **UPTON'S** at such a
low price.

AS GOOD AS THE BEST AND AS
CHEAP AS THE CHEAPEST.

For Sale by all
Jobbers. **A. F. MacLaren Imperial Cheese Co., Limited**
CANADIAN SELLING AGENTS.

THE LATE JOHN R. VERT.

JOHAN R. VERT, whose sudden death on a Canada Atlantic train took place on Saturday night last, was a commercial traveler of about 30 years' experience. During the last 15 years he was with the F. F. Dalley Co., Hamilton, in which company he was also a shareholder. Mr. Vert was an energetic traveler, and was an enthusiast in regard to the goods he sold. He was genial, and had a great many friends, to whom his sudden death gave a severe shock. Deceased was born in 1844, and was, therefore, 56 at the time of his death. He was strong and robust in appearance, and one would have thought a long lease of life was in store for him. At the time of his death he had been away from home a week. Deceased leaves a widow, who was prostrated by the shock which the announcement of his death gave her. The remains were interred in Hamilton on Wednesday with Masonic honors.

WAR PRICES.

"Agriculturists are obtaining no benefit from an enhanced price of their produce, as other industries are doing," says The Pall Mall Gazette. "The older farmers call to mind the prices that ruled before and during the Crimean War, and wonder at the fact that during the season prices of breadstuffs have fallen instead of advancing when we are at war and liable to be embroiled with a European power. From 1850 to 1855 the foreign wheat imported into the United Kingdom for an average of five years was annually 4,683,000 quarters, and the amount of wheat grown in the country about 12,500,000 quarters, making the total requirements of breadstuffs to feed the population (27,600,000) somewhere about 17,000,000 quarters.

Now, with a population of 40,500,000, the British farmer only grows about 8,000,000 quarters of wheat, and, to make up the deficiency in the 'staff of life' for the people, our merchants have to import over 22,000,000 quarters of breadstuffs, or 30 per cent. more than the total breadstuffs that was sufficient to feed the population of the United Kingdom in 1853. In 1852 the price of the 4 lb. loaf, before the Russian

War, was—average: Full-price trade, 6½d. to 7½d.; households, 5½d. to 6d.; other qualities, 4½d. to 5d. In the year 1854, when we were at war with Russia, a nation that then had no cruisers, and insurances were, therefore, not raised, the highest price was: Full-price trade, 11½d. to 1s.; households, 10½d. to 11d.; other qualities, 9½d. to 10d. Now, when we are at war, and employing more men to bring it to a successful issue than England has ever put in the field before, and, at the same time, the political horizon is not so particularly bright, the price of bread is from ½d. to 1d. cheaper than it was immediately before

February. During the winter months the consumption of bread has been restricted by reason of the amount of sickness and the mildness of the weather, while foreign countries did not send wheat so freely as during the same period of last year. Still we have in our granaries 1,750,000 quarters of foreign breadstuffs, and our farmers hold some 3,000,000 quarters, so that our merchants will have to import about 10,500,000 quarters of breadstuffs to make up the requirements during the coming six months, and during a period of low prices, for there seems no likelihood of values improving for some considerable time."



THE LATE JOHN R. VERT.

the Russian War. That, too, in spite of the fact that we have to import 30 per cent. more breadstuffs than was required for food in 1852.

From the Trade and Navigation Returns, just published by the Board of Trade, we find that during the last six months—that is, during the first six months of the cereal year—we imported 10,058,772 quarters of breadstuffs, whilst the English farmers have marketed during the same period 5,063,205 quarters of their wheat, so that the amount gone into consumption is 15,121,977 quarters of breadstuffs in six months ending with

CATALOGUES, ETC.

YARDLEY'S CANADIAN PRICE LIST.

While all merchants who handle the toilet soaps and perfumery made by Yardley & Co., Limited, London, Eng., will expect any price list issued by that house to be of a high standard of excellence, yet, the majority of those who got one of these booklets will be surprised, as well as delighted, with the highly artistic nature of this work. It is one of the finest catalogues that has ever been received by THE CANADIAN GROCER, from the printer's as well as from the mercantile standpoint. The paper used is finely calendared, thus showing to advantage the artistic finish of the engravings, which show to the closest detail the characteristic daintiness and beauty of the soaps and perfumery made by this house. Every grocer who does a high-class trade should write to The Greig Manufacturing Co., Limited, Montreal, agents for Yardley & Co., Limited, for a copy of this catalogue, which will be

promptly forwarded upon receipt of request.

Mr. H. P. Eckardt, of H. P. Eckardt & Co., Toronto, left on Tuesday last for Great Britain. He is accompanied by Mrs. Eckardt and will probably be away a couple of months.

Hon. Robert Bickerdike, M.L.A., Montreal, has been appointed general agent for The Western Assurance Co., and is receiving the hearty congratulations of his numerous friends—and it would be hard to find one who is more popular. He will represent a good company, and the company is fortunate in having so good a representative.

California Evaporated Fruits

GOLDEN APRICOTS
WHITE APRICOTS
CHOICE PEACHES
ORANGE CLING PEACHES
SILVER PITTED PLUMS
SILVER AND RUBY PRUNES

— Boxes 25 lbs. —

THE **EBY, BLAIN CO., LIMITED**
WHOLESALE GROCERS,
MANUFACTURERS, IMPORTERS OF TEAS
TORONTO.

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

T. KINNEAR & CO. have this week received a shipment of Californian prunes in 28-lb. boxes. They are 40 50's, 50 60's and 70 80's.

Lucas, Steele & Bristol are offering very choice values in Darjeeling teas.

L. Chaput, Fils & Cie. have just received a consignment of "Virgin" Castile soap.

Choice Japan teas; also siftings, are offered this week by Lucas, Steele & Bristol.

A full assortment of canned fruits, best brands, is in stock with The Eby, Blain Co., Limited.

Warren Bros. & Co. are in receipt of a shipment of Ceylon green tea in half-chests and iron caddies.

Prompt shipment of T. & P. mixed and chow pickles in bulk are now made by Lucas, Steele & Bristol.

Burnham's "Clam Chowder" is in stock with Lucas, Steele & Bristol this week; also their "Jellycon" and "Cream Custard."

W. H. Gillard & Co. report the arrival of a carload of a very fine line of New Orleans molasses, in barrels and half-barrels.

Excellent samples of hand-picked and prime white beans are being offered by W. H. Gillard & Co., in barrels and sacks.

"I am offering some special bargains in Young Hyson, Indian Pekoe; in fact,

several lines of teas this week," says E. D. Marceau, Montreal.

W. H. Gillard & Co. have in stock a good line of corn syrup, in 10-gal. kegs and 2 and 3 gal. pails, and can make immediate shipment.

"Imperial" white wine vinegar is having ready sale with W. H. Gillard & Co. "It is on account of its exceptional quality," said a member of the firm.

A car of Californian evaporated fruits, particulars of which appear in our advertising columns, is being passed into stock by The Eby, Blain Co., Limited.

A. Booth & Co., Toronto, have just received a carload of Selkirk whitefish and a car of bright frozen trout. To clear them out during the last week of Lent these shipments will be sold at very close figures.

A full stock of Upton's jams, jellies and marmalades, in 5-lb. tins, 7-lb., 14 lb. and 30-lb. pails and 1-lb. glass jars, is in stock with The Eby, Blain Co., Limited.

The Dawson Commission Co., Limited, have received a half car of exceptionally fine yellow Danvers onions, which they are offering at \$2.50. They expect a car of Mediterranean sweet and navel oranges early next week.

Some attractive lines of Indian and Ceylon teas, showing fine style and cup quality, to retail at popular prices, are offering at inside figures by The Eby, Blain Co., Limited.

The "Salada" Tea Co. report that they have lots of green Ceylon teas very close to hand; in fact, they will have

arrived on the ss. Beatrice and the ss. Agapanthus before this is published, so that they will be able to fill all back orders. Repeat orders for those teas are coming in steadily now, showing that they are meeting with favor from Japan tea drinkers.

FACTORY FOR ST. CATHARINES.

At the meeting of the St. Catharines, Ont., City Council on Monday a by-law to grant \$40,000 for the establishment of a beet sugar factory in that city, received its second reading.

The by law will be submitted to St. Catharines' voters on April 26. By its terms no money is to be paid over till the plant is erected. The company is to expend annually between \$200,000 and \$250,000 among the farmers, exclusive of their local wage roll. They will also pay \$1,200 taxes.

BUTTER AND CHEESE NOTES.

The two butter factories at Point-au-Trembles, Que., have started work for the season.

The Wellman's Corners, Ont., creamery closed on Tuesday and the cheese factory opened on Friday last week.

The directors of the Freelon, Ont., cheese factory are advertising for a cheesemaker, and expect to start operations in a few weeks.

Two cars, or about 1,000 boxes, of cheese were shipped from the cold storage warehouse at Deseronto, Ont., to London, Eng., on Tuesday, last week.

Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS

KIPPERED HERRINGS ⁱⁿ Tomato or Shrimp Sauce.

C. E. COLSON & SON,

MONTREAL.

At Your Suggestion

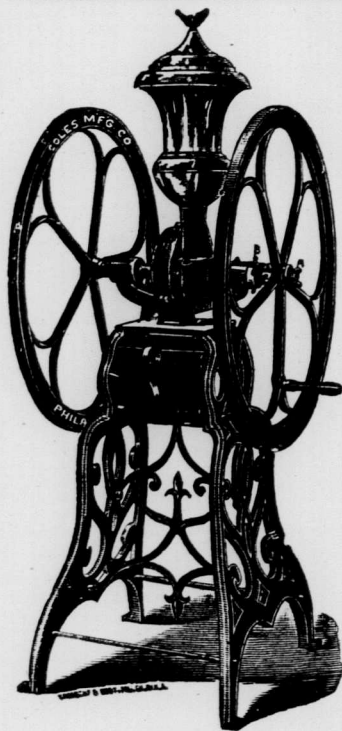
The woman who buys Windsor Salt at your suggestion gains confidence in all the other goods you sell—Windsor Salt is always *exactly as represented*. Think of the time you spend in securing a woman's trade! Are you going to jeopardize her good-will by recommending an article that won't back up the statements you make about it?

Windsor Salt

is a clean, white, dry, crystalline Salt manufactured by the Vacuum process. *It is all salt!* The arguments you make to your customer about its high quality will be doubly convincing to the woman who buys it "at your suggestion."

Leading Wholesalers Sell It.

*The Windsor Salt Co., Limited,
Windsor, Ont.*



The Canadian Grocers Know

a good mill when it is presented to them. They have taken up the . . .

COLES COFFEE MILL

Because it saves them dollars in money and pounds of energy when they grind coffee. It works easily, grinds evenly, and is recommended earnestly.

Agents: **TODHUNTER, MITCHELL & CO., Toronto.**
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A

Hudson's Soap

A FINE POWDER. IN PACKETS ONLY.

Will wash more clothes, and do more work in much less time than any other Soap.

SOAK YOUR CLOTHES with **HUDSON'S**, and the Dirt will slip out with about half the usual labour.

R. S. HUDSON,
30 Front St., East,
TORONTO.

Used in all the "Happy Homes of England."



President,
JOHN BAYNE MacLEAN,
Montreal.

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Limited.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

\$18,000,000 IN DIVIDENDS.

FORTY-TWO industrial companies in the United States will, during the present month, distribute in dividends nearly \$18,000,000.

This sum, perhaps better than the capital stock, enables one to gather some idea of the immensity of the industrial corporations which have, during the last few years, sprung into such prominence across the border.

The largest sum to be paid out by any one concern is \$2,400,000, and that is by The Anaconda Mining Co. The American Steel and Wire Co. comes next with \$1,575,000. Even the Sugar Trust is to pay out the modest sum of \$1,198,000 in dividends, notwithstanding the war between it and the independent refineries.

The American Tobacco Co. will pay out \$1,097,500; The United States Leather Co., \$933,800; The Federal Steel Co., \$798,000; The National Tube Co., \$700,000, and The Continental Tobacco Co., \$767,500.

And it must be remembered that water abounds in the capital stock of most of the companies. But the test will come when dull times begin to squeeze these over-

capitalized concerns. It takes big profits to pay dividends on stocks whose elements are, to no small extent, water.

SUGAR STEADY IN CANADA.

THE action of the Arbuckles in regard to soft sugars has, as yet, had no effect on the price of refined in Canada, and, while the Trust retain prices, is not apt to.

The situation of the raw article certainly makes for firm prices, the advances last week in Europe, both in cane and beet, being maintained. The rise also is attributed to changed conditions in Europe, and not to any demand from America.

This refers probably to the efforts to form a German syndicate of beet factories and refiners and its likelihood of success. Should it be consummated, its operations are sure to cause an advance in prices, and there is doubtless an increasing home demand in Europe in anticipation of this, and such demand will naturally have the effect of advancing the price of raw beets for export. It is reported that 400,000 tons of new crop Java have been sold by planters to shippers, of which a large portion has already been resold to the United States, China, and other countries for shipment from June onward.

BUTTER A DISAPPOINTMENT.

THE course of the butter market in Great Britain since the first of the year has been decidedly disappointing to exporters.

Many of them held the idea that the course of prices in February and March would be similar to the record for the same months in 1899. Observers who have followed the market know that these expectations have not been confirmed, and, had there been a surplus for export in Canada, there is no telling how low prices might have gone.

Since the beginning of March prices in Great Britain have steadily weakened, and are now in a comparatively lifeless state.

Advices of March 17 state that, despite severe winter weather, the sagging tendency continues, owing to increasing offerings of Irish butter, and that colonial has been losing value, though supplies of Australian and New Zealand are getting into smaller compass, the anticipated receipts from those two countries during the next month being only 24,000 boxes.

TRADE WITH JAPAN IN CURED SALMON.

AN item is going the rounds of the press to the effect that "British Columbian salmon packers are finding a new market in Japan, where streams are almost denuded of fish."

Japan is already a fairly good customer for Canadian salmon, having last year taken over \$38,349 worth. It was made up as follows:

	Quantity in lb.	Value.
Smoked salmon	935,414	\$14,879
Canned salmon	8,895	371
Pickled salmon	4,038	23,102

Total value \$38,349

*Barrels.

In his report, issued two years ago, Mr. George Anderson, the Canadian Commissioner to Japan, said: "I believe a large quantity of British Columbian salmon in tins could be sold to the best trade on account of its superior quality." Then, again: "Although the fisheries of Japan are extensive, there is a demand for British Columbian salmon, both smoked and salted, as the flavor and color of the Canadian are considered much superior to the native fish."

During the fiscal year preceding that in which Mr. Anderson's report appeared neither canned nor pickled salmon were exported to Japan. All the salmon that was sent to that country was 16,898 lb. of smoked, valued at \$1,079.

Comparing the trade then to what it is now, one can come to no other conclusion than that Mr. Anderson had a fair grasp of the possibilities of Canada's trade with Japan in cured salmon, when he penned his report.

VALENCIAS STILL ADVANCING.

No quotable change has taken place in Valencia raisins during the past week, but the tone of the market is decidedly firmer.

For well-known standard brands of selected, the wholesale dealers are firm at 8c. There are still, however, a few brands not accounted up to the usual standard which are obtainable at 7½c., but this cheaper fruit is getting pretty well cleaned up.

It will be four or five months hence before the first shipments of high-priced fruit will arrive, and, in the meantime, the probability of a famine in Valencia raisins stares the trade in the face.

UNION OF CANADA AND NEWFOUNDLAND AGAIN REVIVED.

UNION between Canada and Newfoundland is again mooted. The revival of the question is due to an expression of opinion by Sir Charles Tupper, leader of the Opposition.

Whatever may be its importance from a political point of view, from a commercial point of view it is certainly a question entitled to a great deal of consideration.

Much ignorance has existed in the past in regard to Newfoundland. Too many have looked upon it as a barren waste with the inhabitants fringing the seacoasts with nothing but the fisheries to depend upon for their existence.

During the last few years, people have begun to discover how little they were acquainted with the possibilities of the country. And most of those who once thought Newfoundland would be an impecunious partner are now realizing that it would bring with it into the Dominion Confederation quite a respectable dower.

Newfoundland is rich in its fisheries, but it is also rich in its mineral resources and in its vast timber lands. The iron mines on Great Bell Island, Conception Bay, are the most interesting and among the most valuable in the world. The ore is red hematite and lies on the surface in regular blocks two inches wide by about the same number of inches in thickness. But it not only lies on the surface, but runs out under the sea. And this ore can be mined and loaded on ships at the low price of about 25 to 30c. per ton. A market for this ore is being built up in Great Britain, but its chief market will be the furnaces in Nova Scotia.

The population of Newfoundland is about 250,000, and the aggregate trade between \$10,000,000 and \$11,000,000. The import trade is between \$5,000,000 and \$6,000,000.

Canada, Great Britain and the United States are about equal in the value of imports into Newfoundland. According to the latest figures we have from a Newfoundland source (those for 1898), the imports on merchandise from the three countries in question were as follows:

Canada	\$1,817,211
Great Britain.....	1,518,873
United States.....	1,670,722

According to The Trade and Navigation

Returns of the Dominion, the exports to Newfoundland for the fiscal year 1899 were \$1,808,682, of which all but \$124,881 were products of the Dominion. The exports which were the product of the Dominion were made up as follows:

Produce of the mine.....	\$ 180,938
" " fisheries.....	1,135
" " forest.....	12,584
Animals and their produce.....	215,269
Agricultural products.....	843,596
Manufactures	429,039
Miscellaneous	1,240
Total.....	\$1,683,801

All the British West India Islands together only took a few more dollars worth from us than Newfoundland. The exact figures relating to the former were \$1,725,321. Leaving out Great Britain, Newfoundland took more from Canada than any other part of the British Empire, except the West India Islands.

The import trade of Newfoundland is not as large as it was a few years ago, but a brighter future is again opening up for the Island, and being only about six hours by steamer from the coast of Nova Scotia it is evident a much larger trade would be developed with the union of the two British colonies, for with union would come the abrogation of Customs tariffs between the two countries.

NEW SEASON'S CANNED SALMON.

ALTHOUGH no quotations are yet being submitted for next season's pack of canned salmon, private advices from several sources state that the packers are making preparations to do so, and that figures will be issued to the trade within the next few days.

One packer states that prices will be on the basis of 50c. per case above the opening figures of last year.

Besides the influence of the combination, it will also be remembered that the cost of tins, cases, etc., has materially appreciated during the past year.

Some large stocks of canned salmon are still in the hands of wholesale houses in Canada, but, in view of the prices that are likely to rule during the next season, they promise to be good property.

But Canada, after all, is only a small factor in the canned salmon market. The

British market is the chief factor, over 24,000,000 lb. of canned salmon being shipped there during the last fiscal year.

And the British market is just now in a decidedly healthy condition. The shipments which have been arriving there during the last month or two were urgently wanted, and a decided firmness characterizes the market. Half-pound flats have advanced 1s. per case over the opening prices.

THE CANADIAN PACK OF PORK.

DRESSED HOG packers have practically ceased operations for the season 1899-1900. The pack has been rather below that of the previous season, as the prices which ruled last year were at such a low basis that many Canadian farmers killed off their brood sows, and did not raise pigs this year.

Sales, especially during March, have been the largest in years, a fact largely due to the unusual activity in the lumbering camps in Northern Ontario. The result has been that there is a shortage in several lines, notably lard and long clear bacon.

One of the largest packers informed THE CANADIAN GROCER this week that the average weight of his cut this season was 5 lb, less than the average of the previous season. This reduction in weight meant that the hogs this year had been leaner as well as lighter than last year; hence, the proportion of long clear bacon cured and lard packed is much less than usual.

Meanwhile, prices in Great Britain are steadily advancing. The demand is well maintained, and it seems probable that the same cause—the low price—which lead to reduction in the production of hogs here have lead to similar reductions in other producing countries.

Prices in Britain are now at a basis making it possible for packers to pay \$6.25 per cwt. for live hogs, which is over \$1 more than was paid for dressed hogs a year ago.

The Canadian provision market has naturally followed the British, and in the last month the price of every line has gone up 1½ to 2c. per lb. At present quotations the market is firm, and further advances are anticipated. Lard is the stiffest article on the list, and some dealers freely assert that as high as 8c. will be asked for tierces before the summer is over,

THE SUGAR WAR MORE ACUTE.

ABOUT two weeks ago, a meeting was held in New York for the purpose of trying to effect an agreement among the sugar refineries and put a stop to the present cutting of prices.

One of the schemes proposed was the formation of a new company to take over all the refineries. No agreement was reached, but it was hoped that good would result therefrom.

While, however, those who were hoping for a cessation of hostilities were ruminating, the war has suddenly assumed a stage even more acute than before.

The particular cause was the reducing of the price of refined sugars 5c. per 100 lb. by the Arbuckles in the face of the fact that the raw market was advancing. Such a thing had not occurred during the whole war. It was a surprise to everyone, and evidently to no one more than to the Trust. The Arbuckles themselves, on the day they reduced prices, paid an advance of 1-32c. for raws.

Up to the time of writing, neither the Trust nor the other refineries have made any change in their figures, they still selling granulated at 5c. per lb., against the Arbuckles' 4 95c.

How the Trust felt over the matter may be gathered from a statement made by Mr. Havemeyer, its president: "This is unparalleled in the history of the trade; this further diminishes the margin between raw and refined, in which, to us, there was no profit. Such a course can only be explained because of the most abject necessities, which is not to be thought of, or the determination to make the business disastrous to all engaged in it."

Mr. Havemeyer is, no doubt, quite correct in his premise. The Arbuckles went into the manufacture of sugar for no other purpose than to make it disastrous to the Trust.

When the Industrial Commission in the United States was in session some time ago, President Havemeyer, of the Trust, testified that sugar could not be refined at less than 50c. per 100 lb. The representative of the Arbuckles said the same thing, while the representative of the Mollenhauer refinery placed it at 63c.

When the Arbuckles made their cut in prices a few days ago, the cost of raw sugar was about 4 1/2c. per lb., so that to sell refined at 4.95c. per lb., a difference of only 45c. between it and the raw product, obviously meant a loss based on the then market price of the latter. Since then, however, the price of 96 test raw has been reduced to 4 3/8c. per lb., which would leave a margin of 67 1/2c. between raw sugar and the refined as being sold by the Arbuckles.

AN ENERGETIC PRESIDENT.

WHEN the members of the Maritime Board of Trade, in session at St. John, N.B., last August, elected Mr. M. G. DeWolfe, of Kentville, N.S., as their president they made a wise selection.

Ever since his election he has energetically tried to put into practice the motto of the board, "Let us Unite and Work," and if, at the next annual meeting, it is found that additional boards of trade have not been born the fault will not be with President DeWolfe.

On the platform, in the press and through the medium of circulars he has persistently urged upon business men and others in the Maritime Provinces to lend their interest to the board of trade movement.

We have before us at the moment a copy of the latest circular he has issued; and we reproduce it, in the hope that it will help to stimulate the board of trade cause in Western Canada as well as in the Maritime Provinces:

DEAR SIR,—Is your town without that useful organization known as a board of trade?

I take it that you, in common with the worthy citizens of ————, desire to promote the material welfare of your town and its vicinity. Nothing will further this desirable object more readily and effectively than an organization of your business men representing the varied interests of your locality. Many things unattainable as an individual are easily accomplished by united effort. Such an organization will bring the business interests of the place into cordial relationship. Men will exchange ideas, discover a community of interest and a world outside their own doorsteps, see innumerable chances for progress, expansion and advancement. Every town in the Maritime Provinces is possessed of some natural advantage peculiar to itself, adaptability in some line of commerce, or it may be beauty of scenery to attract the tourist and sportsman, the seeker for health and recreation. Depend upon it, nature has put something within your reach. Possibly, your citizens may feel the need of improved streets, stores, public buildings for schools and other purposes, electric lights and trams, better railway accommodation, and it is yours to shape legislation, for Parliaments are only existent for putting the well-understood wishes of the people into effect. Are there empty houses in your town, unoccupied shops, unworked factories, virgin soil, treasures of the forest, mine or sea beside and about you, idle or undeveloped? If there are, pull yourselves

together, ask why these things are so, and ten to one the answer will be found, the remedy suggested and applied.

You will find it exhilarating and delightful to get to the fore in the march of progress. Lead in the van if you can; don't fear the energy or the opposition of the other little town. Let it "get up and get," too. This is the age of progress and organized effort. Woe betide the community or people not up-to-date.

Should this circular be received by any town having a board of trade, please see if your own board is as active as it should be. If it does not need any new energy, and has fully complied with all the requests of former circulars from this board, kindly help some other town to get into line and add one more board to the list. Every board of trade in the three Provinces is needed to help the Maritime Board in its great work as the leading factor in the business life of the Lower Provinces.

Will you not kindly extend the help of your board to strengthen the hands of the officers of the Maritime Board, who are all giving much valuable time to working up an interest in board of trade work?

If you are not affiliated with us do not delay. If your local board is dormant, shake it up at once. If your town is all right, help your next town to get a live board.

Kentville, N.S., March, 1900.

COPY FOR NEXT WEEK'S ISSUE.

Friday next being a public holiday, THE CANADIAN GROCER will go to press earlier than usual. Will advertisers and others kindly govern themselves accordingly in sending in copy?

WOOD FLOUR—WHAT IT IS.

READERS of THE CANADIAN GROCER will probably have noticed that of late several inquiries have been made through these columns by people in Great Britain for the names of manufacturers of wood flour in Canada; and the question may have arisen in many minds as to what wood flour is.

Wood flour, or, as it is sometimes called in Great Britain, "wood meal," is made of white wood, free from resin, chemicals or impurities of any kind, ground to a degree so that it will pass through a sieve of 50 meshes to the lineal inch, but not more than one-third through one of 100 meshes. It must not be exposed to acid fumes, or overheated in drying, so as to enable it to pass the British Government heat test for the detection of slight traces of vinegar, or other acid or objectionable volatile matter.

The reason for this care to keep the "flour" free from volatile matter, is that it is used, to some extent, as an absorbent for nitro-glycerine in the manufacture of explosives. The finest grades are also used in the manufacture of linoleums.

Nearly 2,000 tons are consumed annually in Great Britain. It is shipped in stout canvas bags, containing about 200 lb. The price paid ranges from £4 3s. od. to £4 10s. 6d. per ton of 2,240 lb. in London and Liverpool.

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AND

Famous Blend Coffee
are the favorites with all grocers.

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— AND —

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Is packed ONLY from the finest

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For twenty years the leading
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Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

April 5, 1900.

GROCERIES.

FURTHER improvement is to be noted in the wholesale grocery trade. At same time, however, business cannot be said to be active. As far as prices are concerned, the conditions are practically the same as a week ago, except, perhaps, in one or two particulars. Canned goods are gradually moving a little better at steady and unchanged prices. Coffees are quiet, and, although a little easier outside, are unchanged in price locally. A fair demand has been experienced in refined sugars during the past week, and prices are steady in Canada, although the American market is somewhat demoralized on account of competition among the refiners. A good trade is to be noted in syrups and molasses. Canned meats, such as corned beef, roast beef, etc., are higher. Rice is in fair demand; so is tapioca. The tea trade is improving a little, although it is not yet by any means active. A firmer feeling is still developing in regard to Valencia raisins, the demand for which is good. A fair business is also being done in currants, and trade is active in prunes.

CANNED GOODS.

As far as can be learned none of the canners on the Coast are quoting salmon for future delivery, but advices from there state that preparations are being made to submit figures to the trade, and it is intimated in some of these advices that quotations will open at about 50c. per case higher than the opening figures of last year. Locally, the demand for canned salmon during the past week has been a little better than it was, and there does not appear to be as much cutting in prices as heretofore. The demand is chiefly for the better grades of canned salmon. In other kinds of canned fish the demand does not seem to be as brisk as it was in the earlier part of the Lenten season. Canned tomatoes and corn are gradually selling more freely, although business cannot be said to be any other than quiet.

Peas are moving but slowly. In canned fruits an improved business is to be reported this week, particularly in peaches and plums.

COFFEES.

The outside markets have been somewhat easier, although, at the time of writing the tone appears to be a little steadier. The feature of the market in the United States is a reduction of $\frac{1}{2}$ c. per lb. in packaged coffees. In Canada, the falling off in business noted in the last two or three issues is still to be observed, but prices are unchanged. Green Rio coffee is still selling at $9\frac{1}{2}$ c. upwards.

SUGARS.

The demand for sugar on the local market during the past week has been fairly brisk for this time of the year, and several carload lots have gone out to the retail trade. The raw markets are at the moment steady. Some concern as to the refined market was caused by one of the refineries in the United States reducing its price at the close of last

See pages 27 and 28 for
Toronto, Montreal, St. John,
and Winnipeg prices current.

week 5c. per cwt., when the condition of the raw market did not warrant it. Up to the time of writing the Trust still maintains its figures at 5c. per lb., which is $\frac{1}{4}$ c. above the figures asked by the Arbuckles. Prices in Canada are unchanged.

SYRUPS AND MOLASSES.

Nothing new has developed during the past week with regard to molasses or syrup. The volume of business is fairly large, and prices are quoted as before.

NUTS.

Advices from Messina report a strong market in filberts. Ferd, Ballar & Co. report that transactions have taken place in new crop filberts at 50s. per sack, October shipment, which is a high price. A letter received from Macandrews & Co., Tarragona, reports that the cause of the recent sudden advance in the price of Tarragona almonds is due to damage to the blossoms of the prospective crop.

RICE AND TAPIOCA.

A fair trade is being done locally in both rice and tapioca. Japan rice is scarce, but firm. There is some report of low offers

on tapioca, but all advices from outside markets report a decidedly steady market.

TEAS.

Brokers report that there is more inquiry for Indian and Ceylon teas at from $13\frac{1}{2}$ to 14c. and that there is some inquiry for fine teas at from 17 to 20c., but very little business is being done between brokers and wholesalers. If the latter could buy at a price it is evident that plenty of business could be done, but there is a disposition just now on the part of wholesalers to hold off with the hope that lower prices will not rule for a great while. At present, however, the market keeps steady. There is rather an easy feeling in regard to old season's Japan teas on spot. There has been some business done, but it does not amount to a great deal. There is some inquiry for Young Hysons and a few transactions have taken place. The wholesale trade have during the past week been experiencing a little more demand for both China greens and Moning Congous.

FOREIGN DRIED FRUITS.

CURRANTS—A few orders have been placed during the past week for currants on importation account, and local wholesalers are experiencing good demand from the retail trade at quotations. The market is firm but without quotable change.

VALENCIA RAISINS—Valencia raisins are quotably unchanged, but there is a continued hardening in the price of standard brands of selected. The price is firm at 8c. per lb., but there are what are termed off brands to be had at $7\frac{1}{2}$ c., although the quantity of this fruit on the market is gradually getting very small; in fact, all kinds of Valencia raisins are getting scarce, and it is generally expected that a famine will be experienced before the new crop comes upon the market four or five months hence.

PRUNES—There is a good demand this week for Californian prunes, and, although the larger sizes are a little easier, the smaller sizes are, on the other hand, a little firmer. We quote: 40's, 8 to $8\frac{1}{2}$ c. per lb.; 50's, $7\frac{1}{2}$ c.; 60's, 7 to $7\frac{1}{2}$ c.; 70's, $6\frac{1}{2}$ to 7c.; 80's, $6\frac{1}{4}$ to $6\frac{3}{4}$; 90's, 6c.

FIGS—Although some houses have a fair stock of mat figs on hand, generally speaking, the local market has only a light supply, and prices are quoted firm at $3\frac{1}{4}$ to $3\frac{1}{2}$ c., as a rule, and as high as $3\frac{3}{4}$ c. is asked by some.

GREEN FRUITS.

There is a good business doing. The orange market shows a general upward

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ST. STEPHEN, N. B.

tendency. Throughout the season the European market has absorbed all Sicily fruit, both Palermo and Messina varieties, the crop of which was light. Of late, the offerings of Valencias have been moderate, and prices have steadily risen. An advance of 50c. is noted this week in ordinary 420's, and of \$1 in large 420's. The crop of Washington navels has been large as usual, but the demand has been bigger and growers have forced prices upward. An advance of 25c. is noted locally this week. A few Mediterranean sweets and Californian seedlings have been offered on this market, but all arrivals to date have been sold. Some are expected next week at \$3 per box. Stocks of lemons are light, and, though there is no change, an upward tendency is noted. Bananas have again risen 25c. per bunch, and are now quoted at \$1.75 to \$2.50. There is a liberal supply of winter apples, but a great portion of the offerings is poor stock, whereas the demand is nearly all for fancy fruit. The range is, therefore, wide, and the high price is more easily got for the best stock than is the low price for common fruit.

COUNTRY PRODUCE.

EGGS—The market is firm. Pickled stocks are all used up. Few held eggs are on the market. The supply of fresh-laid is fairly good, but is readily taken at 14c., while as high as 14½c. has been paid some days this week.

POTATOES—The market seems easier, and carlots are 1 to 2c. per bag cheaper, the range being 37 to 38c. Small lots out of store are steady at 45 to 55c. per bag.

BEANS—The market is dull. Hand-picked are steady at \$1.75 to \$1.80, but mixed are easy at \$1.50 to \$1.60.

DRIED AND EVAPORATED APPLES—The evaporated apple market is quiet, with first-class stock steady at 7 to 7½c. in a jobbing way. Dried apples are easy, but there is no change from last week's figures—5 to 5½c. for good stock.

POULTRY—Turkeys have kept firm at from 13 to 14c. all week. As high as 14½c. was paid for one fancy lot on Tuesday. Chickens are in good demand at 75c. to \$1, with older birds from 40c. up.

MAPLE PRODUCT—Only one commission house reports the arrival of new maple syrup, for which he is asking \$1 per wine gal. tin. This figure is considered higher than will likely rule when the product starts to come in freely. No new sugar is yet offering, but old stock is quoted from 10 to 11c. per lb. There is little doing yet.

HONEY—The season is about over. Prices are steady at 8½ to 9c. for strained clover, and 5 to 6c. for buckwheat. Clover comb is unchanged at \$1.50 to \$2.25.

VEGETABLES—Rhubarb is 25c. higher. There is a good general business doing. We quote: Rhubarb, \$1 to \$1.25 per doz. bunches; green onions, 10 to 15c. per doz.; green mint, 30 to 45c. per doz. bunches; parsley, 15 to 20c.; radishes, 35 to 40c. per doz. bunches; lettuce, 25 to 40c. per doz.; cabbage, 60 to 75c. per doz.; red cabbage, 40 to 50c. per doz.; cucumbers, \$2 per doz.; onions, \$1 to \$1.25 per bag; turnips, 40 to 50c. per bag; carrots, 40 to 60c. per bag; parsnips, 75c. to \$1 per bag.

BUTTER AND CHEESE.

BUTTER—The market has still further weakened, especially for dairy. Dairy large rolls are quoted at 16 to 17c., and prints at 17 to 18c. Creamery is 1c. lower than a

week ago, the range now being 21 to 22c. for tubs and boxes, and 22 to 23c. for prints and squares. At these prices the market, particularly for creamery, is likely to steady down, as, during the past week, several factories which make butter during the winter have started to make cheese.

CHEESE—The market for old cheese is steady at 13 to 13½c. No new cheese are offered this week. Some quotations have been received from factorymen who ask 12c. f.o.b. factory. It is not likely any cheese will be brought in at this figure, which would mean 13½c. here.

PROVISIONS.

The market continues to stiffen. Live hogs have advanced 25c. per cwt., the quotations now being \$6.25. Winter packers are practically through their season's work. There is a shortage in a number of lines, notably, long clear bacon and lard. Prices throughout are firm, with an advance of ¼c. in lard and 50c. to \$1 in Canadian heavy mess pork.

FISH AND OYSTERS.

A general decline in prices is noted. With the exception of trout, all fresh-water fish are 1 to 2c. lower than last week. We quote: Trout, 7c.; whitefish, 7c.; perch, 4c.; blue pike, 3c.; yellow pickerel, 7c.; herrings, 4c.; steak cod, 6c.; haddock, 4c.; white halibut, 11c.; high-color salmon, 11c.; red snappers, 11c.; Spanish mackerel, 11c.; haddie, 6 to 8c. per lb.; ciscoes, per 100, \$1; Cromarty bloaters, \$2; salt herrings, splits, \$2.75 to \$3 per half-bbl.; boneless fish, 4½ to 5c.; quail-on-toast, 4½ to 5c.; pure cod, 5½c.; shredded cod, \$1.80 per box; oysters, Baltimore selects, \$4.80; Baltimore standards, \$3.75; Norfolk standards, \$3.30 per pail.

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GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

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We are buyers of eggs from carloads to case lots.

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EASTER EGGS

to us, we can get good prices.
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CALIFORNIA NAVEL ORANGES

are fine eating now.

We have them in all sizes.

PRICE RIGHT.

CLEMES BROS.,

51 Front East, TORONTO.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The wheat market is firm at 66c. outside for both white and red. Little grain is coming to the local street market as the roads are bad. We quote the street market as follows: Wheat, white and red, 69 to 70c.; goose, 70c.; peas, 60c.; oats, 33c.; barley, 44 to 45c.; rye, 52c. No. 1 hard Manitoba wheat is firm at 80c.

FLOUR—There is a good demand. Prices are steady. We quote as follows: Manitoba patents, \$3.80; Manitoba strong bakers', \$3.55; Ontario patents, \$3.55 to \$3.65; straight roller, \$3.35, Toronto freights.

BREAKFAST FOODS — A good demand continues. Prices are firm throughout. We quote: Standard oatmeal and rolled oats, \$3.50 in bags and \$3.60 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.75; split peas, \$4; pot barley, \$4.

HIDES, SKINS AND WOOL.

HIDES—The market is dull. Prices are unaltered. We quote: Cowhides, No. 1, 9c.; No. 2, 8c.; No. 3, 7c. Steer hides are worth 1/2c. more. Cured hides are quoted at 9 1/4c.

SKINS—There is little doing. We quote as follows: No. 1 veal, 8-lb. and up, 11c. per lb.; No. 2, 9c.; dekins, from 40 to 45c.; culls, 20 to 25c. Sheep and lambskins are selling at \$1.10 to \$1.25.

WOOL — The market is easy. Combing fleece is selling at 19c. and unwashed at 11 to 12c., a decline of 1c. in both cases.

SEEDS.

Though business has been good, a decline of 20 to 30c. per bushel has been made in red clover, which is now jobbing at \$5.10 to \$6, according to quality. Alsike is 20 to 50c. per bushel lower, the jobbing range now being \$4.80 to \$7.50. Timothy is steady at \$1.40 to \$1.80 and Hungarian grass seed and millet show a drop of 5 to 10c., the price now being 75 to 90c.

MARKET NOTES.

The prices of Clark's canned meats were advanced last week.

The larger sizes of Californian prunes are cheaper, while the smaller are dearer.

Canadian heavy mess barrel pork is 50c. per cwt. dearer. Lard is 1/4c. per lb. higher.

Dairy and creamery butter has declined 1c. this week, making a drop of 5 to 6c. in two weeks.

Navel oranges are 25c. per box higher. Valencias have advanced 50c. to \$1 per box. Bananas are 25 to 50c. higher.

A sample of British yellow sugar, the shipment of which is now on the way, was received on the Toronto market this week. It was very light in color, and the quality was exceptionally fine.

GOLDEN CROWN LOBSTER, flats and tails
GOLDEN KEY LOBSTER, flats only.
GOLDEN CROWN CANNED CLAMS, 1-lb. talls.
GOLDEN DIAMOND BLUE BERRIES, 2's size.

W. S. Loggie Company,
CHATHAM, N.B. Limited

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Mercantile Broker,
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ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

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POULTRY
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DRESSED HOGS

Highest market prices. Quick returns.

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BUTTER, CHEESE,
EGGS, HONEY, DRIED
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We buy outright, or receive on consignment, all kinds of Produce. Correspondence solicited. References—Mercantile agencies or Canadian Bank of Commerce.

FLEISCHMANN'S VEGETABLE COMPRESSED YEAST HAS NO EQUAL.

CONSIGN YOUR... **MAPLE SYRUP** and

New Laid Eggs to JOHN J. FEE

62 Front St. East

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Correspondence Invited. Consignments Solicited. Prompt Returns.

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The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets, TORONTO

Ogilvie's Hungarian

Ogilvie's Glenora....

All BAKERS and GROCCERS handling this Flour exclusively are making money.

Superior Quality
Always Good

QUEBEC MARKETS.

MONTREAL, April 5, 1900.

GROCERIES.

THERE is a good volume of business in groceries, and the outlook seems to be for still further expansion. Inquiry for sugar has been more active, and prices here have ruled steady. Molasses has scored another advance at the Islands, and stocks are reported as still light. A heavy volume of trade in new pack canned goods of all sorts has been put through this week by canners' agents' both with Montreal jobbers and purchasing agents for Yukon supply people. Rice and spices maintain their firm tone, and the same can be said of coffee, while an active movement has been noted in Japan, Ceylon, and China green teas between first and second hands. Spring-like weather has led to increased inquiry for green fruits of all sorts, and in farm produce the chief feature has been another sharp decline in butter, which was hardly expected so soon.

SUGAR.

Demand for sugar has been more active locally, though the volume of business doing is not as yet very extensive. Inquiry for forward shipment is fair also, and the market is altogether more promising. Values continue steady as last noted, at \$4.45 for granulated and \$3.65 to \$4.30 for yellows per 100 lb. Cables from London are steady, with March at 10s. 1½d., and April at 10s. 2¼d., and the tone has been firm since with no further change in price to note. Cane sugar rules firm at 12s. 3d. for Java, and at 11s. 3d. for fair refining. The New York market for raw has ruled firm, with a good demand from refiners at 37 16c. for centrifugals. The undertone to the above market for granulated has been decidedly firm, but prices for most grades of soft have been shaded 5 points.

SYRUPS.

Business in syrups remains quiet, and values are steady at 1½ to 2c. per lb., as to quality at the factory.

MOLASSES.

This staple is firmly maintained in price at primary markets, advices from Barbadoes for instance noting an advance of another

cent, to 17c. per gallon. Demand at the Islands is good and the supply is still light. The price quoted equals the highest figure reached last year, but the indications are at present that it will go higher this year. Cable advices from Antigua quoted 26c. cost and freight. With duty and other charges added, this would mean 29 to 30c. ex wharf here. So far no business has been reported in new crop stock for local account; buyers were commencing to talk 16c. first cost, but now that the market is 1c. higher this is out of the question for the present. The spot market is very firm, in sympathy with the above. The stock is small of Barbadoes, and the holders of the same want 40c. for round lots. A bid of 38c. was made for 100 puncheons and refused.

CANNED GOODS.

Trading in new pack canned goods is now in full swing, a very large volume of business having already been put through for future delivery from first to second hands. It is also understood that, in addition to the business booked with wholesale houses here, agents have closed contracts for large supplies of all lines for shipment to the Yukon. In spot goods, a fairly active trade has been done, and prices remain as last noted. Beans are held at 85c.; peas, 85 to 90c.; tomatoes, 87½ to 90c.; corn, \$1.05 to \$1.10, and 1-gallon apples, \$2.10 to \$2.15.

RICE.

This line is unaltered, demand being of an average character for the season, and prices are maintained at \$3.30 to \$3.40 base.

SPICES.

There is nothing new to report in spices, which rule firm in sympathy with primary markets. We quote: Nutmegs, 35 to 60c. per lb., as to size; mace, 45 to 50c. per lb., as to quality, and pimento, 8¾c.

COFFEES.

Business has been quiet, but the market is firm in tone. We quote: Maracaibo, 9½ to 14c.; Mocha, 17½ to 20c.; Rio, 8 to 14c., and Mexicans, 10½ to 15c.

TEAS.

There has been a fair movement in teas during the week, and more business has been noted in low-grade Japans, some 1,000

packages or so changing hands at 10 to 10½c. Ceylons have also changed hands to a fair extent at 14 to 20c., and inquiry for China greens around 14 to 17c. has been kept up. Altogether the market as respects business from first to second hands here has been noticeably active.

FISH.

Business has been extremely quiet in this line and prices are unchanged. We quote: Labrador salmon, \$12.50 to \$13 per bbl.; B.C. salmon, \$12.50 to \$13; No. 1 mackerel, \$16; No. 1 green cod, \$4.25 to \$4.50; No. 2 green cod, \$3 to \$3.25; dried codfish, \$4.50 to \$4.75 per 112 lb.; dressed or skinless cod, \$4 to \$4.25, and boneless codfish, 5 to 6c. per lb.; haddies, 6 to 7c. per lb.; bloaters, 75 to 90c. per box; smoked herring, medium, 12 to 13c.; Lock Fyne herring, \$1.05 per keg. Fresh fish—Haddock, 3 to 3½c.; whitefish, 7 to 7½c.; dore and pickerel, 4½ to 5c.; pike, 3½ to 4c.; salmon, 9; halibut, 9; fresh herrings, \$1.75 to \$2 per 100; smelts, 3 to 6c. per lb., and tommycods, \$1.25 to \$1.50 per bbl.

GREEN FRUITS.

With the spring weather demand for fruits of all sorts is increasing. Apples are unchanged, while the scarcity of Almeria grapes leads to exceeding firmness. Oranges are rather firm for Valencias and also for Californian. A few Japan tangerines have been offering also at \$4.50 per package. Lemons are maintained at the rise, and grape fruits are steady. Fresh mushrooms are arriving, and sell at 65 to 70c. per lb. We quote as follows: Apples, \$3 to \$5 for No. 1, and \$2 to \$2.50 for No. 2. Almeria grapes at \$7 to \$9 per keg. Oranges, Valencias, \$5 to \$5.50; Californian navels, \$3.50 to \$3.75; Jamaica, \$6 to \$6.50 per bbl. Lemons, \$2.75 to \$3 per box; grape fruit, \$5.50 per box; Californian celery, \$7 per crate; spinach, \$3.50 to \$3.75 per bbl; tomatoes, \$3.75 per carrier; sweet potatoes, \$4.50 per bbl., and Bermuda potatoes, \$7.50 per bbl. Mushrooms, 65 to 70c. per lb.; bananas, \$2.75 to \$3 per bunch; Spanish onions, 75 to 85c. per crate.

COUNTRY PRODUCE.

EGGS—There was an active demand this

W. B. & C's WALDORF RELISH

is a winner.

Octagon, 1/2-Pint. Patent Top Bottles.
Retails, 15c.

FANCY MIDGETS

Sweet and Sour. Are extra quality.

ASK YOUR JOBBER.

A. E. Richards & Co.

Selling Agents . . . HAMILTON

PRATTS ANIMAL REGULATOR

Positively Prevents and Cures

HOG . . . CHOLERA.

Packages retail at 30c., 60c., 90c., \$1.80.
Cost to dealers, \$4.80 per case.
Net profit, 50 per cent.

FREIGHT ALLOWANCE ON TWO CASES OR OVER.

Canadian Agents

ROBERT GREIG & CO.

TORONTO.

morning, but owing to supplies being small a stronger feeling prevailed, and prices advanced fully 1/2 to 1c. per doz., and buyers generally had to pay 15 1/2 to 16c., but now that summer rates of freight are in force increased receipts are expected in a day or so, and values will go lower.

BEANS—The tone of the market for beans was firm, but business is quiet. Choice hand-picked pea beans are held at \$1.80 to \$1.85, and choice primes at \$1.70 to \$1.75.

MAPLE PRODUCT—A fairly active trade is doing in new maple product and as supplies are not excessive, prices rule steady. Receipts in the course of a few days will increase and prices will likely decline some. New syrup sold at \$1 per large tin; 80 to 85c. per imperial gallon tins, and at 6 3/4 c. per lb., in wood. Choice old is quoted at 60 to 65c. per wine measure, and common at 50 to 55c. Pure sugar, 9 to 10c.; common, 8 to 8 1/2 c. per lb.

HONEY—Business in honey was slow and prices unchanged. White clover, is comb, is quoted at 14 to 15c.; white extracted, in large tins, 9 to 9 1/2 c.; and in small tins, 10 to 10 1/2 c., and buckwheat extracted, 8 to 9c.

POTATOES—There was no change to note in potatoes, prices being steady. Carlots on track, 35 to 40c. per bag, and

small quantities at 5 to 10c. per bag advance, according to the size of the lot.

ASHES—Receipts of ashes are small, for which the demand is slow and the market is quiet. We quote: First pots, \$4.65 to \$4.70; seconds, \$4.35 to \$4.40, and pearls, \$5.50 per 100 lb.

PROVISIONS.

The demand for most lines was good, and the market is active and firm. We quote as follows: Heavy Canadian short cut mess pork, \$16.50 to \$17; short cut back pork, \$15.50 to \$16; selected heavy short cut mess pork, boneless special quality, \$17.50 to \$18, and heavy mess pork, long cut, \$15.50 to \$16; pure Canadian lard, 8 1/4 to 9 1/4 c. per lb., and compound refined, 6 3/4 to 7 3/4 c. per lb. Hams, 11 to 13c., and bacon, 11 1/2 to 13c. per lb.

FLOUR AND GRAIN.

FLOUR—A fair trade was done in flour and the market is moderately active at steady prices. We quote as follows: Winter patents, \$3.65 to \$3.85; straight rollers, \$3.25 to \$3.30; in bags, \$1.52 1/2 to \$1.57 1/2; Manitoba patents, \$3.70 to \$4.00, and strong bakers', \$3.35 to \$3.60.

GRAIN—There was a good demand from both United Kingdom and continental buyers for Manitoba wheat, and, as bids generally were considered satisfactory by shippers here, some large sales were made

principally for future shipment. There was also considerable business done in American corn. The demand on spot for coarse grades was slow to-day, but the undertone to the market was firm, and holders generally demanded full prices. For May delivery, afloat, the following prices were quoted: Ontario spring wheat, 73 1/2 c.; peas, 71 to 71 1/2 c.; rye, 62 to 62 1/2 c.; buckwheat, 58 to 58 1/2 c.; No. 1 barley, 51c.; No. 2 do., 49c.; oats, 32 1/2 to 33c. Spot prices are: Oats, 31 1/4 to 31 1/2 c.; peas, 68 to 68 1/2 c., and buckwheat, 56 1/2 c.

FEED—There was no change in the feed market. The demand continues good and prices are firmly held. We quote: Manitoba bran, in bags, \$17; shorts, \$18; mouille, \$19 to \$25; Ontario bran in bulk, \$18.00, and shorts, \$19 per ton.

OATMEAL—The tone of the market for rolled oats is steady, with only a small jobbing business doing at \$3.40 per bbl., and \$1.65 per bag.

HAY—Receipts of baled hay at country points are light, in consequence the tone of the market is firm, and higher prices are anticipated in the near future. The demand on spot is good, and trade is fairly active. We quote: No. 1, \$9 to \$10; No. 2, \$8 to \$9, and clover, \$6.50 to \$7 per ton, in carload lots.

COFFEES ARE UP, BUT WE ARE MAKING NO CHANGE IN OUR STANDARD GRADES OF MOCHA COFFEES.



S. H. EWING & SONS, Montreal
96 KING STREET.

CHEESE AND BUTTER.

CHEESE—There is nothing new to relate in regard to old cheese, which is nominal. Fodder goods were selling at 11 to 11½c. The Liverpool cable was unchanged, 59s. 6d. for white, and 62s. 6d. for colored. The stock of cheese in Liverpool is 44,100, against 51,901 for the same date last year.

BUTTER—The market was dull, with a heavy tendency to-day. Fine fresh creamery was offering at 19 to 19¼c., and Canadian dairy stock, reimported from England, was quoted as low as 16½c. Stock of butter declared in Liverpool to-day was 4,300 packages.

MONTREAL NOTES.

Cables from the Islands note another advance of 1c. in Barbadoes molasses.

The price of creamery butter has declined another 2½c. per lb., with free offerings at 19c.

Packers' agents here have closed contracts for large quantities of all kinds of new pack canned goods for future shipment to the Yukon.

MANITOBA MARKETS.

WINNIPEG, April 2, 1900.

THE weather has been warm and springlike all week, and the small quantity of snow about the city has almost entirely disappeared, the streets and roads are drying rapidly, and everything points towards an early spring. Travelers for grain firms, of whom there is a general round up in the city at the present time, report that the land throughout a large part of Manitoba is in fine condition for seeding, and work will be general by the end of the first week of April. This is a very distinct gain on last year. In the Territories, where they had a five-inch fall of snow during the present week, farming operations will probably not be very general until about April 15, as the melting of the last snow has left the ground wet, and the heavy rains of last fall made land in the Territories moister

than in Manitoba anyway. The land ploughed last fall is in specially fine condition for seeding.

WHEAT—Market has brightened up a little, and the tone is better than last week, but, all things considered, this has been a most unsatisfactory season, both for dealers and farmers alike. Now that seeding is opening, the wheat in the farmers' hands will remain there until after seeding is over, and then, and not till then, will it be known just what amount has been held. The difference of opinion as to what this held wheat will amount to can be estimated from the fact that one dealer this morning placed it at 5,000,000 bushels and another thought it could not be more than 3,000,000 bushels. There have been few, if any, deliveries at country elevators during the week; in fact, so little wheat has been moving at country points, there can scarcely be said to be a market. Shipments from country elevators to Fort William will begin early this month, as many holders are anxious to avail themselves of the first boats. At the present, there is practically no movement from elevators. Owing to the increased activity of the outside market there was an increased number of inquiries and transactions locally. Wheat opened Monday morning at 66c., and during the week advanced as high as 67½c. and closed at 67¼c. for cash wheat and 69c. for May wheat. The shipments of wheat from the Argentine during the week have been most unprecedented. The world's shipments for the week were 8,381,000 bushels, and of that amount 3,800,000 bushels were shipped from the Argentine.

FLOUR—There has been a 5c. advance on Ogilvie's brands of flour during the week. Dealers report business very active: Ogilvie's Hungarian patent, \$1.80; Glenora, \$1.70; Manitoba strong bakers', \$1.40; XXXX., \$1; Lake of the Woods patent, \$1.85; strong bakers', \$1.65; Medora, \$1.40; XXXX., \$1.20 per sack. The Ogilvie mills, which have been closed for the past two weeks because of the installation of a new boiler, will reopen about April 10.

Owing to this shut-down, stocks of mill feed are very light, and it is not possible to fully meet the demand, which is very active at present: bran, \$14.50, and shorts, \$15.50.

CEREALS—Split peas have advanced 10c. per sack, and are quoted at \$2.50. Rolled oats are selling freely at \$1.65 to \$1.70. The supply of American rolled oats on this market seems to have declined, and local made is what is sold principally. Beans continue firm and without change, the demand being very fair. We quote \$2.15 to \$2.20 per sack; pot barley, \$2.30 to \$2.40; pearl do, \$3.75 to \$4; cornmeal, \$1.20.

CURED MEATS—Business is fair and prices firm. We quote: Smoked hams, 12½c.; breakfast bellies, 12½c.; specially choice B.B. bacon, 14c.; short backs, 10c.; long ditto, 11c.; spiced rolls, 9½c.; shoulders, 8½c.; picnic hams, 9c.; dry salt long clear, 9c.; short clear, 8½c.; backs, 9c.

BARREL PORK—Heavy mess pork, \$16 to \$17; short cut pork, \$16.50 to \$17.50.

HOGS—The supply is again falling off somewhat, 5c. off cars is paid for the best and 4 to 4½c. for seconds.

BUTTER—Creamery is nominally at 24 to 25c. Shipments of creamery sent through to the Coast have realized 26c. These were made by one creamery operating in Winnipeg and one in Brandon, the only two that have operated through the winter. The increasingly fine warm weather is encouraging the idea of opening creameries somewhat earlier, and should the present prospects hold, a number will open the last week of April or May 1.

DAIRY BUTTER—The supply seems, if anything, shorter than it was last week. This is especially the case with really fine, fresh dairy. Much of the dairy arriving from country points during the past week was evidently held stock and sold for a low figure. Fine, fresh dairy in tubs, crocks, or rolls is worth 20c.; separator-made bricks, nicely papered, 21 to 22c.

The Following Brands
Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses
CUT TOBACCO
OLD CHUM.
SEAL OF NORTH CAROLINA
OLD GOLD
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE, DERBY

CALIFORNIA ORANGES

Messina Lemons, Fruits and Nuts of all kinds. An excellent assortment of only the best grades always on hand and we can supply you at lowest market prices.
Bananas. The fruit is arriving in first class condition. Port Limon stock is exceptionally fine.
Fruit Auction Sales. These auction sales are held every Wednesday and we will be pleased to give you any information required.

McWILLIAM & EVERIST

Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can
Telephone 645.

CANADA'S CANNED FISH

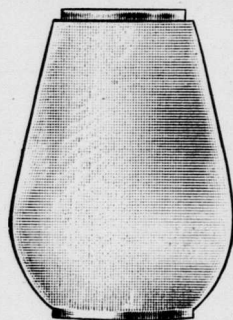
Sardines, all grades
Oval Kippered Herring
Oval Kippered Haddies
Scallops
Clams
Clam Chowder

Every Tin Guaranteed.

Order from your wholesale grocer.

JOHN SEALY, St. John, N.B.

ARE YOU USING OUR



Cold Blast
or Jubilee
Globes

Aetna or
Quaker Flint
Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

Clark's Meats

are Right.

Every Tin
Guaranteed.

The Quality and Style
of our Meats

will convince you that we are
a "good house to tie to."

55 Varieties
to choose from.

THE MANITOBA
Produce & Commission Co.
Limited
WINNIPEG, MANITOBA.
WHOLESALE DEALERS IN
Butter, Eggs, Cheese, Fruits, Cured Meats
PICKLED, DRY AND SMOKED FISH
Consignments and Correspondence Solicited.
BRANCHES AT:
Vancouver, Victoria, Nelson, Rossland, B.C.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Limited, London, N.W., Eng.

Special low prices on import orders of the FAMOUS
BUGLE BRAND
BASS' ALE, GUINNESS'S STOUT,
OLD TOM GIN, OLD SCOTCH WHISKY.
M. B. FOSTER & SON, are the largest Beer Bottlers in the world. 1898 Output, 13,472,713 Bottles of Beer.
J. & R. McLEA,
AGENTS, MONTREAL.

IT WILL PAY YOU TO HANDLE

Bow Park
HAMS

Finest in Quality.
Prices Right.
Drop us a Card for Price List.

Bow Park
BACON

THE BRANTFORD PACKING CO., Limited,

BRANTFORD, ONT.

CHEESE—Cheese is firm and dull at 14 to 14½c.

EGGS—There has been a tremendous slump in the egg market. This is the more remarkable coming as it does before Easter, rather than after. It is accounted for by the fact that, owing to the high price and the scarcity, considerable stocks were shipped in from Eastern Canada, and also from the American side. The sudden change to spring weather rapidly and materially increased the local supply. The slump amounts to 6c. per doz. for the week. Fine, fresh eggs are only worth to day 12c., less expressage. This, however, will not continue, as not only will the Easter demand be likely to increase the price, but the egg evaporating factory will soon be in operation and this will have a tendency to hold the price at a reasonable figure. It is understood that some of those who imported eggs from across the line got badly caught by the sudden drop.

VEGETABLES—The deliveries of potatoes still continue large, and the price has fallen slightly since last writing; 45 to 50c. is the present quotation. Celery is very scarce at 75c. per doz. Parsley and fresh lettuce are in good supply at 40c.; green onions, 25c.; pie plant (native and imported), 8c. per lb.

GREEN FRUITS—The banana question shows some points of interest this week. The Fruit Dispatch Co. have been pushing up the price until bananas are worth from \$2 to \$2.25 a bunch in Chicago. This price is practically prohibitive for all points west of Chicago. The fruitmen of St. Paul and Minneapolis have combined in what is to be known as the Twin City Fruit Exchange (or something to that effect), and have invited the Winnipeg men to come in with them. It is also understood that the Chicago and New York fruitmen have signified their willingness to cooperate. The idea is to import bananas direct. The Fruit Dispatch Company have hitherto enjoyed a practical monopoly of the trade, and it is known that bananas only cost them laid down in New Orleans about 30 to 40c. per bunch for the best grade. Presuming on their monopoly, they have sent up the price, and, though of course it has curtailed the sale to some extent, still their profits are enormous and will be until the new scheme is in working order. In the meantime, bananas may be said to be off the Winnipeg market, for at present prices they would have to be sold here at \$3.50 to \$4 per bunch. Navel oranges are showing a great shrinkage of late. This is attributed to the fact that this season 362 boxes have been packed in a car, while previously not more than 334 were put in. This close packing prevented the circulation of air, and the oranges in consequence have shown a

marked tendency to rot. Another cause is the fact that oranges (navel) came in about six weeks earlier than usual. They left California in iced cars but when they reached Denver it was necessary to warm them up on account of the still very cold weather to be encountered coming west, and these extremes of heat and cold have helped the rotting process. The navel season will soon be over, and, so far, the blood oranges and seedlings are arriving in good condition and show good keeping qualities. Lemons are rather scarce on this market and likely to be higher, as a 50c. advance has just been quoted to the South. New pineapples will be in this week. The best apples (very limited in quantity) are selling at \$5.50 to \$6, inferior grades, all the way from \$3.50 to \$4.50; California grape fruit, \$5 per case.

GROCERIES—Very little change can be noted during the week. Trade has been good.

CANNED GOODS—Tomatoes for the coming season will open at an advance of at least 10c. per doz. over last season, and, as far as can be learned, other advances will be in proportion. No orders for these goods seem to have been placed as yet, buyers being remarkably shy of the advance. Another advance in canned meats is reported from the factories, but prices here have not been changed yet.

DRIED AND EVAPORATED FRUITS—Trade is steady and prices very firm. Apples are selling probably more freely than any other line; the price is still 8½ to 9c., with dried apples firm, but slow, at 7½c. Apricots are without change at 17c.; peaches, 11c.; nectarines, 15c.; pears, 14c.; pitted plums, 10 to 15c. per lb., according to size and brand. Valencia raisins are very scarce, there not being enough to meet the nominal demand of the trade, and it is fully understood that there are no more to arrive.

MAPLE SYRUP—New maple syrup is offered, but it is doubtful if it is new beyond the fact that it is reboiled. Genuine new maple syrup will probably arrive about the end of the week.

HONEY—Californian honey, 24 squares to the case, is worth \$5.25, and is in fair demand at that figure.

FISH—The demand for this article has been very good through Lent, probably better than usual owing to the high price of eggs. Now that eggs are cheaper, it is probable that fish will fall a little behind. No change in prices. Dealers are making an effort to clear out frozen stock. A good supply of British Columbian salmon and halibut have been on the market this week.

NOTES.

Walter S. Crone, for Nelson & Son, who has been in Winnipeg for the past three weeks, went west on Tuesday. Mr. Crone was a victim of la grippe while here.

Mr. McLeod, general merchant, Carman, was a visitor in town during the week.

The U.C.T.A. are more than rushing things. The membership contest resulted in securing 84 new members in one month; of these, 27 were initiated on March 24. At this meeting also officers for the year were elected as follows: Past counselor, W. Hargreaves; grand counselor, Mayor Horace Wilson; junior counselor, John Graham; conductor, R. J. Sailsbury; page, S. E. Roe; sentinel, J. H. Fairchild; secretary-treasurer, F. J. C. Cox.

The old Lawson cheese factory, near Woodstock, Ont., which was destroyed by fire early last winter, will be replaced by one of the most modern in the Oxford district. At the annual meeting of this factory it was announced that the total receipts from cheese sold last season amounted to \$22,890, and the average price was 98-10c. per lb.

WOMAN LOVES



the good and the beautiful. The artistic package of

DWIGHT'S COW BRAND SODA

appeals to her, while the excellence of the contents make her a sure customer for

THE ENTERPRISING GROCER.


John Dwight & Co., 34 Yonge St., Toronto.

Victoria, B.C. Halifax, N.S. St. John, N.B. Quebec, P.Q.
St. John's, Nfld.

DO YOU HANDLE FRUIT?—WE DO.

All lines of the best for country trade. Navel and Valencia Oranges, Lemons, Bananas, Figs, Dates, etc. Our specialty at this season: Early Cucumbers, Pineapples, Strawberries. Send us your name and address and we will mail regularly our revised weekly Price List, which tells the story more fully. We handle on commission large quantities of Butter, Eggs, and other produce. Quick sales. Prompt returns. Best references. Write us.

WHITE & CO., 64 Front St. East, TORONTO.



Perfection is no Trifle

but it is the trifles in the manufacture of Jonas' Flavoring Extracts that make perfection possible in a woman's cooking. It is the trifles, the little things, that go to prove the value of the true meaning of the words, "Quality Counts"—especially in cookery.

No perfect whole is perfect without each individual part is perfect—a single stick breaks easily, but a bundle of them resists the efforts of the stoutest arm.

Jonas' Flavoring Extracts

are made on honor and sold on merit. They have been "the favorite for thirty years." Because no trifle is neglected in the making they have unequalled richness, purity and strength.

Who urges you to keep them? The discriminating public who have learned from experience that "perfection is no trifle"—who realize the true value of the words, "QUALITY COUNTS."

HENRI JONAS & CO., MFRS.
Montreal.

PRACTICAL, WE ARE!

*200 Sacks of 110-lbs. "Corne" Walnuts,
"Couronne" Brand, 7c. per lb.*

Cohoe	Salmon,	1-lb.	Tall Tins,	"Excelsior,"	\$1 10	per doz.
Spring	Salmon,	1-lb.	Tall Tins,	"Red Clover,"	1.20	" "
Sockeye	Salmon,	1-lb.	Tall Tins,	"Laurel Wreath,"	1.30	" "
Sockeye	Salmon,	1-lb.	Tall Tins,	"Horse Shoe,"	1.35	" "
Sockeye	Salmon,	1 lb.	Flat Tins,	"Horse Shoe,"	1.55	" "
Sockeye	Salmon,	1-lb.	Tall Tins,	"Sovereign,"	1.45	" "
Sockeye	Salmon,	1-lb.	Flat Tins,	"Sovereign,"	1.60	" "
Sockeye	Salmon,	1-lb.	Tall Tins,	"Clover Leaf,"	1.50	" "
Sockeye	Salmon,	1-lb.	Flat Tins,	"Clover Leaf,"	1.65	" "

CANNED GOODS, 1900 PACK. VEGETABLES AND FRUITS.

We are now booking orders for "Futures."

We guarantee delivery of **Full Quantities**, and also against "Swells" and "Leaks" for an **indefinite** time.

HUDON, HEBERT & CIE
MONTREAL.

Gem Jars.

Our prices are right for all sizes "Crown" brand. Write for quotations.

WARREN BROS. & CO.
TORONTO.



Makes the most delicious cup of coffee obtainable.

Any Person selling or putting up Imitations lay themselves open to Prosecution.

For Sale in 1 and 2 lb. tins by all Wholesale Grocers.

AGNE MILLS, 126 & 128 QUEEN STREET, MONTREAL.

WE ISSUE NO BONDS

to guarantee the superior quality of

BOECKH'S STANDARD BRUSHES



Everybody knows they are reliable. That is why they sell so easily.



80 York St.
TORONTO.

COFFEE

	Montreal, Quebec	Toronto, Hamilton	St. John, Halifax	Manitoba and B.C.
Green—				
Mocha	24	23	25	30
Old Government Java	27	22	25	30
Rio	10	9½	12½	13
Santos		10½	15	
Plantation Ceylon	29	26	30	31
Porto Rico		22	25	28
Guatemala		22	25	26
Jamaica	18	15	20	22
Maracaibo	13	13	18	15

NUTS

Brazil			13	8½	9
Valencia shelled almonds	26	30	25	33	25
Tarragona almonds			14	13	15
Formegetta almonds			13		
Jordan almonds			35	40	
Peanuts (roasted)	6½	9½	9	10	9
(green)	5½	8	7	9	
Cocoanuts, per sack	3 00		3 75	3 50	4 00
per doz			60	60	70
Grenoble walnuts	14	15	14	9	12
Marbot walnuts	12	12½	10½	11	9
Bordeaux walnuts			9	9	10
Sicily filberts			10	9	10
Naples filberts			10	11	11
Pecans			10	11	12
Shelled Walnuts	20	23	23	25	

SODA

Bi-carb, standard, 112-lb. keg	2 25	2 50	2 00	2 25	1 85	2 00
Sal soda, per bbl.	70	75	80	90	85	90
Sal Soda, per keg	95	1 00		1 00	95	1 00
Granulated Sal Soda, per lb.				1		

SPICES

Pepper, black, ground, in kegs, palls, boxes	13	15	18	14	15
in 5-lb. cans	14	17	19	15	16
whole	11	12	19	12	13
Pepper, white, ground, in kegs, palls, boxes	20	23	18	24	26
in 5-lb. cans	20	23	20	20	22
whole	19	25	19	25	22
Ginger, Jamaica	19	25	22	20	25
Cloves, whole	12	30	14	35	18
Pure mixed spice	25	30	25	30	25
Cassia	20	40	20	40	16
Cream tartar, French		25	24	25	20
best		28	25	30	25
Allspice	18	17	18	16	18

WOODENWARE

Palls, No. 1, 2-hoop			1 90		1 90
3-hoop			2 05		2 05
half, grained			1 75		1 75
quarter, jam and covers		1 20	1 45		1 45
candy, and covers		2 70	3 20		3 20
Tubs, No. 0			11 00		11 00
1			9 00		9 00
2			8 00		8 00
3			7 00		7 00

PETROLEUM

	Montreal, Quebec	Toronto, Hamilton	St. John, Halifax	Manitoba and B.C.
Canadian	12	12	18	19½
Sarnia water white	12	13	18	20
Sarnia prime white			16½	20½
American water white	17	17½	19½	21
Pratt's Astral	18	19	20	21½

TEAS

Black—					
Congou—Half-chests Kaisow, Moring, Paking	13	60	12	80	11
Caddies Paking, Kaisow	17	40	18	50	15
Indian—Darjeelings	35	55	35	55	30
Assam Pekoes	20	40	20	40	18
Pekoe Souchong	18	25	18	25	17
Ceylon—Broken Pekoes	35	42	35	42	34
Pekoes	20	30	20	30	20
Pekoe Souchong	17½	40	17	35	17
China Greens—					
Gunpowder—Cases, extra first	42	50	42	50	
Half-chests, ordinary firsts	22	28	22	28	
Young Hyson—Cases, sifted extra firsts	42	50	42	50	
Cases, small leaf, firsts	35	40	35	40	
Half-chests, ordinary firsts	22	38	22	38	
Half-chests, seconds	17	19	17	19	
" thirds	15	17	15	17	
" common	13	14	13	14	
Pingsueys—					
Young Hyson—½-chests, firsts	28	32	28	32	30
" seconds	16	19	16	19	40
Half-boxes, firsts	28	32	28	32	
" seconds	16	19	16	19	
Japan—					
½-chests, finest May pickings	38	40	38	40	
Choice	32	36	32	36	
Finest	28	30	28	30	
Fine	25	27	25	27	
Good Medium	22	24	22	24	
Medium	19	20	19	20	
Good common	16	18	16	18	
Common	13	15	13½	15	
Nagasaki, ½-chests Pekoe	16	22	16	22	
" Oolong	14	15	14	15	
" Gunpowder	16	19	16	19	
" Siftings	7½	11	7½	11	

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B.	3 30	3 40	3½	3½	3 25	3 40
Patna, per lb.			4½	5	5	6
Japan			5½	6	5	6
Imperial Seeta			4½	5½	5	6
Extra Burmah			4½	4½	4	5
Java, extra			6	6½	6	7
Sago			8½	4½	4	5
Tapioca			8½	4½	4½	5
Macaroni, dom'ic, per lb., bulk					7½	
" imp'd, 1-lb. pkg., French					9	10
" Italian					11	12½

FAILING TO HAVE THE
“OZO”

TEAS AND COFFEES in stock

is a mistake, as the quality is second to none, the profits are long, and the satisfaction given is perfect.

THE OZO CO., Limited, MONTREAL.

1000 CATCH PHRASES & IDEAS.
*A little book worth its weight in gold -
 To All who Write Ads, Show Cards, Cir-
 culars or other Business Literature.*
 The price is 50c, but you can get it
 by simply filling out one of our
 blanks, which will be sent you
 promptly on request. Address
FREE The Advertising World, Columbus, Ohio.

CHARLES E. TALBOT

19 Castle St., Liverpool.

General Merchant and Agent.

Agencies undertaken for Canadian manufacturers
 and produce.

British goods of all kinds supplied.
 Correspondence solicited.

BANANAS. ORANGES.

With a little moderate weather Bananas
 will move freely; we are just commencing
 another season and will handle the best
 grown. The trade can depend upon
 getting Fancy Ripe Bananas from us.

Big sellers just now; car of extra Fancy
 Navels from Arlington Heights Fruit Co.
 in stock—as fine fruit as any grown.

Also arriving this week, car of Fancy
 Valencias, Ordinary 420's and Jumbo
 420's. Prices right on all we handle.

HUGH WALKER & SON,

Wholesale Fruits,

GUELPH, ONT.

TAKE IT EASY

I want the patronage of those who think before they buy. Don't buy in haste to have to
 repent at leisure. Remember—

That I make a specialty of Teas, Coffees and Spices,
 That I buy for cash,
 That my expenses are light,
 That I know what you want,
 That I want your trade,

and you will find out all these things when you see my samples and compare them with others.

A line of fine Young Hyson Sifted Points, f.o.b. Toronto, at 17½c.
Nothing like it at one cent more.

Ex. Str. Maria, delayed one month in transit—must rush it to make up lost time.

**A line of Indian Pekoe Souchong in half-chests, good style, good
 liquor, at 15c.**

**A line (97) 20-lb. boxes, Japan Tea (matted separately), same
 price as in half-chests 17½c.**

E. D. MARCEAU, 296 ST. PAUL STREET, MONTREAL.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., April 5, 1900.

THE conditions of the contract issued by the packers in the Canned Goods Association continue to be a matter of interest. Dealers here are a unit against it. Certainly, a more one-sided agreement was never placed before the business man. Our local packers, who are not in the association, will find it a splendid advertisement for them. In general markets, the low price of evaporated apples is a feature. Butter has declined quite rapidly during the week. There is little else of importance. Dealers are receiving large quantities of grass and clover seed. In cream of tartar, there is an easy tendency. In outside lines, the chief matter of interest has been the wholesale millinery openings. This is an annual matter that has grown to first importance, and each year receives greater attention. Large numbers of those interested from all over the three Maritime Provinces have been in attendance.

OILS — In burning oil there is no change in price, but values are firmly held, and there is a steady demand. Lubricating oils are very active at this season. The Maritime Provinces are very large consumers, and St. John is the principal centre. In wax, there is rather easier feeling. Candles are quoted 1c. below the late prices. Paint oils continue to move up, both linseed and turpentine being active. The retail price of the latter was lately fixed at 90c.

SALT—In Liverpool coarse salt there were free arrivals during the past week. When it is noted that one firm of wholesale grocers here have imported upwards of 125,000 sacks in the past 12 months, some idea of the extent of this trade can be gathered. The past year has not been an extra one. In values very firm figures rule. It is said that where importers have entered upon new contracts they have had to pay extra price. In factory filled, imports incline to fall off, domestic taking the place. We quote: Liverpool coarse, 45 to 50c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20 to 22c. each; 10-lb. wood boxes, 12 to 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt 60c. per 100 lb.

CANNED GOODS — The unbusinesslike conditions in the contract put forward by the association are still the chief subject of comment. There is but one opinion, and that is that they are most unfair. Local packers, whose output will be larger than ever this season, and who, particularly in corn, are becoming large factors in the trade, not being in the association, are very much aided in their selling by the position the western canners have taken. If a dealer buys in the west, he may get but a very small part of his order. If the packers ship him 60 per cent., they seem to think they have done well, but even of this he is in no wise certain. Should he, however, to protect himself, buy an extra quantity, he may be compelled to take his full order.

If the canners did not intend to in any way protect the buyer, they should not have undertaken to offer goods. In spot prices, all lines are firm. Meats are higher, but a fair stock is held, bought at firmer prices. In round haddies, the stock is light. Kipper herring is plentiful. Corn is getting scarce. In oysters, high prices are affecting sales; 4 and 8 oz. tins, which for some years were hardly seen, are now freely imported.

GREEN FRUITS—In oranges, the buyer now has quite a variety from which to choose. Valencias are still the staple; figures rather higher. Blood oranges are freely offered, and Messinas are being more largely sold. The quantity of Californians handled here is not large. In lemons, the quality offered is particularly good, whilst prices are firmer. There is little change. Bananas keep quite high. Quality and quantity of stock continues to improve. In apples there is a wide range. Business is small, but best stock is high.

DRIED FRUITS—If any line is to the front it is Californian prunes. They can hardly be called active. Prices keep low and larger sizes are plentiful. Small sizes, while fair stock, are getting harder to replace. Raisins are quiet. There is even in seeded but a fair movement. Currants show no change. Dates are fair sellers at slightly higher figures. Figs are dull. In evaporated apples easy price is the order, values west having gone off still farther. Dried are little seen. In onions, American stock have much advanced. Canadian show little change in values.

PRODUCE—Eggs are rather more scarce this week but prices are easy. Dealers are not inclined to hold stock. Butter has also gone off in price. While stocks are very light, holders are inclined to hold for big figures. In creamery, supply is light, and full figures rule. In cheese, market is bare. The outlook is that factories will get to work very early this spring, and a large output will result.

SUGAR—Values are firmly held. In refined, dealers are quite generally offering Scotch sugars in bags, the price overcoming the great dislike to this style of package. Prime American granulated continues to arrive.

MOLASSES—In Barbadoes, the steamer arriving this week had quite a quantity of new goods, but except a few casks, it was all sold to go to Montreal. Very little new Porto Rico is yet here. In all lines prices very firmly held and outlook is to full figures. There continues to be a fair movement in New Orleans. In syrup there is no movement.

FISH—Values tend easier, except perhaps, pickled fish, but in these there is almost a bare market. Some nice Shelburne in full barrels were offered this week, but prices were high. Smoked herring, while not showing, perhaps, any advance, are rather scarce, there being a good demand from outside points. Dry cod are easy. Pollock are also quoted rather lower, but the latter have little sale at this season. In boneless fish, there is now but very light sale. Gaspereaux are quite freely offered, both fresh and smoked, but prices keep quite high. Some halibut continue to be received. Haddies are scarce. In kippers, season is about over. We quote as follows: Large

and medium dry cod, \$3.30 to \$3.50; small, \$2.25 to \$2.40; pickled shad, \$4.50 to \$5, as to quality; haddies, 5c. per lb.; smoked herring, 8 to 9c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c.; pollock, \$2.15 to \$2.25 per 100; pickled herring, \$2.25 to \$2.35 per half bbl.; bloaters, 70c.; kippers, \$1.50; smelts, 5c.; Shelburne, \$4.50 to \$5; halibut, 11c.

PROVISIONS—While movement in barrel goods is light, full values rule, particularly in pork. In beef, local values are lower than Western prices. Smoked meats tend higher, with improved demand. Lard has also been advanced and supplies are not so freely offered.

FLOUR, FEED AND MEAL—In flour, if there has been any change there is easier feeling, though some millers tend to higher values. There is a fair business. Oats are somewhat scarce. In oatmeal there is little change. Cornmeal is freely offered, but as yet values are unchanged. Beans are dull and Western prices seem somewhat lower. Hay in the local market is dull. Feed continues scarce and in demand. Seeds are moving quite freely. Prices, particularly clover, are quite high this year. We quote as follows: Manitoba flour, \$4.50 to \$4.70; best Ontario, \$3.80 to \$4.00; medium, \$3.40 to \$3.45; oatmeal, \$3.80 to \$3.90; cornmeal, \$2.15 to \$2.25; middlings, \$21 to \$22; oats, 38 to 40c.; hand-picked beans, \$1.80 to \$1.90; prime, \$1.70 to \$1.80; yellow-eye beans, \$2.25 to \$2.45; split peas, \$4.00 to \$4.25; round, \$3.25 to \$3.40; pot barley, \$3.85 to \$4.00; hay, \$9 to \$9.50; timothy seed, American, \$1.50; clover, 9 to 10c.; mammoth, 10 to 10½c.

ST. JOHN NOTES.

THE GROCER extends congratulations to the new collector, Mr. W. A. Lockhart.

Thomas Gorman has received a large shipment of English refined sugar under the brand "Primrose."

Mr. John Sealy, whose export fish business is large, has been finding it quite difficult to procure the smoked herring to fill his orders.

Noithrup & Co. were the first to receive cornmeal from Mr. Stewart's new mill. This makes three large mills here, where a few weeks ago there was but one. It is expected one or two will turn their attention to flour.

The business of The McKay Milling Co. has so increased in these Provinces that they have added to their staff as special traveler L. A. Keith, late with Hall & Fairweather. Mr. Keith makes his headquarters in St. John with the local representatives of the company, Smith & Tilton.

At the instance of the Retail Grocers' Protective Association, of Toronto, an organization formed since the Toronto council passed the early-closing by-law, making 8 p.m. the hour of closing on all days except Saturdays and days preceding holidays, Frank E. Hodgins, of McMurrich, Coatsworth, Hodgins & McMurrich, has issued notices to Mayor Macdonald, and other city officials, notifying them to show cause why the by-law should not be quashed. The case will have its first hearing in Single Court, Osgoode Hall, on Tuesday next, April 10.

EDDY'S

Parlor Matches

contain no Brimstone and produce a *quick, sure "LIGHT"* every time, without the sometimes objectionable fumes arising from the common sulphur match.

Indurated Fibre Ware

Tubs, Pails, Washbasins, etc., have become household necessities. Being *lighter, cleaner* and *more durable*, they are rapidly superseding the ordinary wooden articles for domestic use.

EDDY'S

WARES

ARE

FOR SALE
BY ALL FIRST CLASS DEALERS.

DEALERS! See that you are fully stocked.

The E. B. EDDY CO., Limited

HULL.

Quebec,
Halifax,

MONTREAL.

Hamilton,
Winnipeg,

TORONTO.

Kingston,
Victoria,

London,
Vancouver,

St. John, N.B.
St. John's, Nfld.

*There is no better trade-winner than
a good article - Sell your customers
Blue Ribbon Ceylon Tea
address orders to 12 Front St. East - Toronto
and they will receive prompt attention*

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

MCGHIE & FRANKLIN, general merchants, Chesterville, Ont., have assigned to P. Larmonth, Ottawa, and a meeting of their creditors will be held on April 9.

James Dodds, general merchant, Norman, Ont., has assigned.

Heinrich Litha, grocer, etc., Strathcona, N.W.T., has assigned.

W. Blouin & Co., grocers, Quebec, are offering 25c. on the dollar.

The Mills Co., general merchants, Arden, Ont., have assigned to R. B. Hall.

Allen & Maddock, general merchants, Woody River, N.W.T., have assigned.

Pierre Topping, provision dealer, etc., Thetford Mines, Que., has compromised.

Henry Bolton, general merchant, Napinka, Man., has assigned to C. H. Newton, Winnipeg.

Joseph Merineau, general merchant, St. Timothee, Que., is offering 15c. on the dollar.

Joseph Leduc, general merchant, St. Isidore de Prescott, Ont., is preparing a statement.

Steen Bros., general merchants, Roland, Man., have assigned to C. H. Newton, Winnipeg.

Gillespie & Co., grocers, etc., Alvinston, Ont., have sold out, and are offering to compromise.

Assignment has been demanded of Dufour & Tremblay, general merchants, St. Jerome (Chicoutimi), Que.

P. McDonald & Co., general merchants, St. Justine de Newton, Que., have compromised at 40c. on the dollar.

The creditors of Steffens, Henry & Sophia, general merchants, Lytton, B.C., meet this week. Thomas Seward is assignee.

Kent & Turcotte have been appointed curators of George A. Vallee, general merchant, Ste. Ann de Bellevue, Que.

PARTNERSHIPS FORMED AND DISSOLVED.

Tamblyn & Clunie, grocers, St. Thomas,

Ont., have dissolved, and Thomas Tamblyn continues.

Sylvestre & Co., fruit dealers, Montreal, have dissolved.

Sears & Co., grocers, Antigonish, N.S., have dissolved.

Kirkpatrick & Demont, grocers, Windsor, N.S., have dissolved.

Amyot & Morand, general merchants, Valleyfield, Que., are about dissolving.

Poirier & Therien, general merchants, St. Remi, Que., have registered partnership.

D. Y. Stewart & Son, general merchants, St. Peter's, N.S., have registered partnership.

Joseph St. Julian, general merchant, Rigaud, Que., has assigned, and his assets are to be sold on Tuesday April 10.

Copartnership has been registered by Angus A. McKay and Herdman McNeil under the style of McKay & McNeil, general merchants, Welsford, N.S.

SALES MADE AND PENDING

The assets of Rivard & Frere, grocers, Three Rivers, Que., are to be sold.

The stock of Mrs. W. Seidon, general merchant, Rigaud, Que., has been sold.

J. Brown, grocer and baker, Creemore, Ont., is advertising his business for sale.

The assets of Joseph Merinou, general merchant, St. Timothee, Que., have been sold.

The stock of L. Plamondon, grocer, Montreal, has been sold at 64c. on the dollar.

Weldon & Co., general merchant, Little Britain, Ont., are advertising their business for sale.

The assets of J. Waters & Bro., general merchants, etc., Campbellford, Ont., are to be sold.

The stock of the estate of J. H. Angleman, general merchant, Edy's Mills, Que., has been sold at 73½c. on the dollar.

CHANGES.

Lactance Trudeau has registered as proprietor of The Somo Starch Co., Montreal.

Hamill & Co. are starting as confectioners in Hamilton.

George Larose, grocer, Hull, Que., has given up business.

A. McCall, grocers, etc., Vittoria, Ont., have been succeeded by McCall Bros.

C. V. Grant, confectioner and fish dealer, Ridgetown, Ont., has gone out of business.

Aldons & Cooper, general merchants, Oil Springs, Ont., have sold out to J. J. Zimmerman.

Fred. D. Scribner, tobacconist, etc., Rodney, N.B., has closed up and removed to Boston.

W. J. Grant, general merchant, Clabassil, Ont., has been succeeded by P. E. Webber.

Price, Marshall & Co., confectionery manufacturers, Norton, N.B., are seeking incorporation.

Mrs. G. Daoust has registered as proprietor of G. Daoust & Co., grocers, St. Anne de Bellevue, Que.

Mrs. N. Messier has registered as proprietress of N. Messier & Co., grocers, etc., St. Henri de Montreal.

FIRES.

Victoria Leblanc, grocer, Hull, Que., has suffered loss by fire; insured.

Beacom & Sons, grocers, and Andrew Kirby, baker, Clinton, Ont., have been burned out.

The stock of The Great Pacific Tea Co., Montreal, has been damaged by smoke and water; insured.

The stock of L. A. Cloutier, dealer in grocers' sundries, etc., Montreal, has been partially damaged by fire; insured.

DEATHS.

Matthew Milliken, grocer, London, is dead.

J. C. Rooney, grocer, Canning, N.S., is dead.

J. L. Simpson, grocer, Chatham, Ont., is dead.

John D. McDonald, general merchant, La Guerre, Que., is dead.

Charles Loque, general merchant, Maniwaki, Que., is dead.

Damase Pageot, general merchant, St. Sylvester East, Que., is dead.

Natural Leaf

Pure

Uncolored



GREEN TEA..

from _____

Ceylon and India.

Similar in taste and flavor to Japans, but **double** the strength and infinitely more delicious.

All who are selling it report most encouraging results—not only trial orders but repeats.

Have you got it in stock ?

Machine-made, therefore Pure, Cleanly and Wholesome.



TRADING STAMPS IN KINGSTON.

Editor CANADIAN GROCER and Brother Grocers everywhere,—The trading stamps are causing no small amount of anxiety over our vast continent. Nearly every town, city and village is being canvassed and stories are poured into merchants' and customers' ears regarding the benefits derived, getting chairs, tables, lamps, etc. Travelers tell me that in mostly all cases merchants who have given them a trial of a year are disgusted and anxious to see them buried, but new places not being aware of such allow them in and when they take root it is difficult to remove them.

In Kingston, the grocers and druggists called meetings and a great many threw them up. One druggist and three grocers two of the latter having signed to quit them, but grew faint and kept them on, thinking to get all the trade and, indeed, for a few months they had a snap, as many unfilled books were in the peoples' hands and, of course, had to be filled. But thanks to the wisdom of the ladies of Kingston the tide has turned as it surely will if merchants will be patient and firm. What would England be if she had become faint-hearted at defeats at the beginning of the South-African War? Brothers in the trade, think wisely before you leave the old well-beaten paths of honesty, justice and right in which your predecessors walked and made money. I had trading stamps nine months. I gave them a fair trial, and many a time I felt like kicking either myself or the collector Monday morning as I meekly handed over my profits to him.

In one of my stores my sales were increased from about \$1,800 to \$2,000 per month, for which I had to hand over to the stamp company \$100, a nice percentage for increased trade. When I gave them up, many of my customers had books partly filled, and, consequently, I lost their trade until said books got filled, and I am happy to say that, although I felt blue for a time after giving them up, I am in no such mood now. They never put up a harder fight in Kingston than they are doing now, but we are firm here, and not easily hypnotized by their soothing words. Many merchants here who have them are not friends of them by any means, but merely keep them to checkmate another firm. I refer to the dry goods in this case. Certain grocers here are giving light weight; others are charging more for their goods, and all this

has a tendency to dig a grave for trading stamps.

Hoping to see other grocers' opinions in your valuable paper, I am,

Yours truly,

J. GILBERT.

Kingston, March 29, 1900.

BUSINESS MATTERS IN ROSSLAND.

From a Correspondent.

It might be of interest to you to have a few remarks on the business of the Kootenays. In Rossland, things at present are quiet indeed. The leading mines have closed for the time being; they are expected to start up again, however, very soon, meantime, the close-down has effected business. Sometimes there seems to be an undercurrent of labor troubles, partly owing to the union and the eight-hour law.

The merchants, at the instigation of the bankers, gave notice through the papers that goods would be sold for cash only. If there was any trouble, this meant that they could not carry the miners if a strike occurred. The seriousness of the situation is probably exaggerated, still it has had a good effect in helping in some way to bring business more into a cash line.

The prospects are that business will be good after a month or two, when it is expected the mines will be working more men than ever, and the result will be a better business on a better basis.

A few of the weaker grocers failed just before the close of the old year.

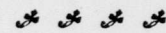
This country is well looked after one way and another. We are near enough to the Pacific Coast for goods as well as getting stuff from Manitoba and the East. For instance, in produce, California is the first to supply fresh eggs and butter. Then comes Oregon and Washington, with vegetables and fruit, and, as the season advances, Ontario, Manitoba and the Northwest supply dairy products, and later the Okanagan district furnishes large quantities of potatoes, which also come from other places along the main line of the C.P.R., such as Ashcroft and Kamloops. Out here in the mining camps, as a rule, nothing but the best is wanted.

THE GROCERY TRADE OF MEXICO.

The Bulletin of the Bureau of American Republics for March has the following: "The grocery trade of Mexico, which formerly was almost exclusively in the hands of Spaniards, is now controlled in great part by citizens of the United States. Several large grocery houses have lately been established in the business centres of Mexico City by them, and the houses seem to prosper, if one can judge by the enlargements which are constantly been made, says a French consular report. On the other hand, their number is also increasing quite rapidly, which proves that the trade is large enough to support competition."

SMOKING

TOBACCO



POPULARITY is the proof of merit, and no brand of tobacco has ever achieved popularity so quickly as

EMPIRE

-- IN --

5, 10, AND 15 CENT PLUGS.



EMPIRE costs you only 36 cents, and pays a good profit.

EMPIRE is well advertised.

EMPIRE is selling well in almost every store from Halifax to Dawson City.

EMPIRE is a big plug for little money.



Made by the

EMPIRE
TOBACCO
CO., Limited

Granby, Que.



CARR & CO'S

Cafe Noir Biscuit

... ALWAYS A FAVORITE ...

WE mail sample free to your customer.
Send us a list.

Dominion Agents:

Frank Magor & Co.
16 St. John St., Montreal.

For British Columbia:

C. E. JARVIS & CO.
Vancouver, B.C.

SOUTHWELL'S

All Pure Fruit
Wholesome

Jams Jellies and Marmalades



WRITE FOR QUOTATIONS.

FRANK MAGOR & CO.

16 St. John St., MONTREAL.

Current Market Quotations for Proprietary Articles

April 5, 1900.
Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.	
PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Diamond—	
1 lb. tins, 3 doz. in case	3 00
oz. tins, 4 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, 3/4 " "	14 00
JERSEY CREAM BAKING POWDER	
1/2 size, 5 doz. in case	40
1/2 size, 4 doz. in case	75
" 3 " "	1 25
" 2 " "	2 25
OCEAN WAVE BAKING POWDER.	
No. 10, 5-ounce Cans, round or square, 4 doz. in case	\$0 75
1/2 lb. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only 1/2 and 1 doz. cases	5 75
5-lb' Cans, round only 1/2 and 1 doz. cases	00



BLACKING	
P. G. FRENCH BLACKING	
No. 4, 1/4 grs. bxs.	\$4 00
" 8, 1/2 " "	4 50
" 10, 3/4 " "	7 50
" 10, 1/2 " "	8 25
" 10, Jet Enamel.	8 25
CARR & SONS.	
No. 2—1/4 gross boxes	2 70
No. 4—1/4 gross boxes	5 75
No. 5—1/4 gross boxes	8 00
SHOE POLISH.	
HENRI JONAS & CO.	
Jonas'	\$9 00
Froments	7 50
Military dressing	24 00
BLUE.	
Keen's Oxford, per lb.	\$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16
BLACK LEAD.	
Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	
CORN BROOMS	
BOECKH BROS & COMPANY	
Bamboo Handles, A, 4 strings	doz. net
" " B, 4 strings	"
" " C, 3 strings	"
" " D, 3 strings	"
" " E, 3 strings	"
" " F, 3 strings	"
" " G, 3 strings	"
" " I, 3 strings	"
BISCUITS.	
PEEK, FREN & CO.	
Metropolitan mixed	40 lb. tins 10c.
Florence Wafers	8 lb. tins 36c.
Venice Wafers	8 lb. tins 36c.
Florence Wafers	Small tins \$3.70 per doz
CARR & CO., LIMITED.	
Frank Magor & Co., Agents.	
Cafe Noir	0 15
Ensign	0 12 1/2
Metropolitan mixed	0 09
Special price list of Fancy Tins for Xmas trade and other lines on application.	

CANNED GOODS.

MUSHROOMS.	
HENRI JONAS & CO.	
Mushrooms, Rionel	\$14 75
" 1st choice Dutheil	17 50
" 1st choice Lenoir	18 50
extra Lenoir	20 00
Per case, 100 tins.	
FRENCH PEAS—DELOREY'S.	
HENRI JONAS & CO.	
Moyen's No. 2	\$9 00
" No. 1	10 50
1/2 Fins.	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18 00
FRENCH SARINES.	
HENRI JONAS & CO.	
1/2 Trefavennes	\$9 00
1/2 Rolland	9 50
1/2 Delory	10 50
1/2 Club Alpins	11 50
CHOCOLATES & COCOAS.	
Epps's cocoa, case of 14 lbs., per lb.	0 35
Smaller quantities	0 37 1/2
CADBURY'S.	
Frank Magor & Co., Agents.	
Cocoa essence, 3 oz. packages	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins.	0 42
Nibs, 11-lb. tins.	0 35 1/2
TOBHUNTER, MITCHELL & CO'S.	
Chocolate—	
French, 1/4's—6 and 12 lbs.	per lb.
Caracas, 1/4's—6 and 12 lbs.	0 30
Premium, 1/2's—6 and 12 lbs.	0 35
Sante, 1/4's—6 and 12 lbs.	0 30
Diamond, 1/4's—6 and 12 lbs.	0 26
Sticks, gross boxes, each	0 22
" "	1 00
Cocoa—	
Homeopathic, 1/4's, 8 and 14 lbs.	0 30
Pearl	0 25
London Pearl	0 22
Rock	0 30
Bulk in boxes	0 18
Royal Cocoa Essence, pkgs., per doz.	1 40

FRY'S.	
Chocolate—	
Caracas, 1/4's, 6-lb. boxes	per lb.
Vanilla, 1/4's	0 42
" Gold Medal Sweet, 1/4's, 6 lb. bxs.	0 29
Pure, unsweetened, 1/2's, 6 lb. bxs.	0 42
Fry's "Diamond," 1/4's, 14 lb. bxs.	0 24
Fry's "Monogram," 1/4's, 14 lb. bxs.	0 24
Cocoa—	
Concentrated, 1/4's, 1 doz. in box	per doz.
" 1/2's	2 40
" 1 lb.	4 50
" 1 lb.	8 25
Homeopathic, 1/4's, 14 lb. boxes	
1/2 lbs. 12 lb. boxes	
JOHN P. MOTT & CO'S.	
R. S. McIndoe Agent, Toronto.	
Mott's Broma	per lb.
Mott's Prepared Cocoa	0 30
Mott's Homeopathic Cocoa (1/4's)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21
Mott's Sweet Chocolate Liquors	0 19
0 30	
COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes	0 25
Royal Navy Chocolate, 12 lb. boxes	0 30
Mexican Vanilla Chocolate, 12 lb. bxs	35
CHEESE.	
Imperial—Large size jars, per doz.	
Medium size jars	\$8 25
Small size jars	4 50
Individual size jars	2 40
Imperial Holder—Large size	1 00
Medium size	18 00
Small size	15 00
12 00	
COFFEE.	
JAMES TURNER & CO.	
Mecca	per lb.
Damascus	0 32
Cairo	0 28
Sirdar	0 20
Old Dutch Rio	0 17
0 12 1/2	

Edwardsburg Silver Gloss

The Edwardsburg Starch Company believes in keeping abreast of the times. It depends upon quality to sell its Starch, but it is not so narrow-minded as to fail to recog-

nize the value of an attractive package to the grocer who sells its goods. And so the Six-pound Enameled Tins, in "horseshoe" shape, that

Silver Gloss Starch

is now put up in, prove our statement that we "keep abreast of the times." You must not confuse the Edwardsburg Silver Gloss with any other so called "Gloss" Starch, because that would not be fair to Silver Gloss, which is made from the very best selected corn, by the most skilful starch workers in the country. Our experience of over forty years makes it "best"—quality counts!

Edwardsburg Starch Co., Limited

Cardinal, Ont. ESTABLISHED 1858. Montreal, Que.

TODHUNTER MITCHELL & CO.'S

Excelsior Blend	0 32
Jersey	0 29
Rajah	0 20
Old Government Java	0 28
Maracabo	0 18
West India	0 16
Rto. choice	0 12

CLOTHES PINS.
BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 75
4 doz. packages (12 to a case)	0 93
6 doz. packages (12 to a case)	1 20

EXTRACTS. per doz

Crown Brand (Greig Mfg. Co.)—

1 oz. Bottle, per doz.	0 90
2 " " " "	1 50
2 1/2 " " " "	2 00
4 " " " "	3 00
4 " Bottle	6 00
4 " Glass Stop	4 00
8 " " "	6 00

P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	\$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2 1/2 oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. " "	1 20
Per gallon	7 00
Per pound	1 00

HENRI JONAS & CO. Per gross.

1 oz. London Extracts	\$6 00
1 oz. " " (no corkscrews)	5 50
2 oz. " "	9 00
1 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Anchor extracts	12 00
4 oz. " "	21 00
8 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat	9 00
2 oz. " "	18 00
2 oz. Square	21 00
4 oz. " (corked)	36 00
8 oz. " "	72 00

Per doz.

4 oz. " glass stop extracts	3 50
8 oz. " " "	7 00
2 1/2 oz. Round quintessence extracts	2 00
4 oz. Jockey decanters	7 50

FOOD. per doz.

Robinson's Patent Barley, 1/2 lb. tins.	1 25
" " " " 1 lb. tins.	2 25
" " Groats, 1/2 lb. tins.	1 25
" " " " 1 lb. tins.	2 25

INDURATED FIBRE WARE.
THE E. B. EDDY CO.

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	13 30
" " 2.	11 40
" " 3.	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3.	2 85
Keelers No. 4.	8 00
" " 5.	7 00
" " 6.	6 00
" " 7.	5 00
Milk Pans.	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish.	2 25
Water Closet Tanks.	17 00
Dish Pan, No. 1.	7 50
" " 2.	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails.	4 75

JAMS AND JELLIES.
SOUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " " "	2 00
Apricot " " "	1 75
Black Currant " " "	1 85
Other Jams, W. F.	1 55
Red Currant Jelly	1 90

P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.	
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P. G. ICINGS.

Chocolate, 2 doz. cases	\$1.25 per doz.
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Lemon, white, pink, canary and Kerneline 2 doz. cases, \$1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.	
1-lb. glass jars, 2 doz. in case, per doz	\$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06 1/2
7-lb. wood pails, 6 " "	0 06 1/2
14-lb. wood pails, per lb.	0 06 1/2
30-lb. " " "	0 06 1/2

LICORICE.
YOUNG & SMYLYE'S LIST.

5-lb. boxes, wood or paper, er lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
" Ringed" 5 lb. boxes, per lb.	0 40
" Acme" Pellets, 5 lb. cans, per can.	2 00
" Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
" Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MUSTARD.
COLMAN'S OR KEEN'S.

D. S. F., 1/2 lb. tins, per doz.	\$1 40
" " 1 lb. tins, " "	2 50
" " 1 lb. tins, " "	5 00
Durham, 4 lb. jars, per jar	0 75
" " 1 lb. " "	0 25
F. D., 1/2 lb. tins, per doz	0 85
" " 1 lb. tins, " "	1 45

FRENCH MUSTARD
Crown Brand—(Greig Mfg. Co.) per gross.

Pony size	\$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

BAYLE'S PREPARED MUSTARDS.

1/2-lb. jars 1-lb. jars	
Horseradish per doz., \$1 20	\$1 75
English Sandwich " " 1 20	1 75
Mustard (with fine herbs) " 1 20	1 75
Packed in our self-sealing half and one-pound jars, two dozen in a case.	

English Sandwich Mustard, Mustard (with fine herbs)—

Bbls.	Half	10-gal.	5-gal.	1-gal.
50c.	55c.	60c.	65c.	70c.

JONAS' FRENCH MUSTARDS.
HENRI JONAS & Co. Per gross.

Pony size	\$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00
Mugs	13 20
Pint jars	18 00
Quart jars	24 00

MINCE MEAT.

Wetley's Condensed, per gross, net	\$11 00
per case of 3 doz., net.	2 70

ORANGE MARMALADE.
T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz.	\$1 00
7-lb. pails, 6 pails in crate, per lb.	0 07 1/2
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'
A. P. TIPPET & Co., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), " "	1 90

SODA.—COW BRAND
DWIGHT'S

Case of 1 lbs. (containing 60 pkgs.) per box	\$3.00
Case of 1/2 lbs. (containing 120 pkgs.) per box	\$3.00
Case of 1 lb. and 1/2 lbs. (containing 30 packages) per box	\$3.00
Case of 5c. pkgs (containing 96 pkgs.) per box	\$3.00.

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GUELPH, ONT.

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are noted for their quality and finish.

They never fail to give satisfaction.

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German Chicory, Coffee, Extracts and Essences
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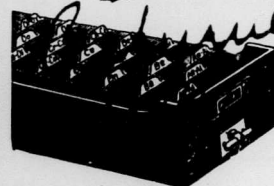
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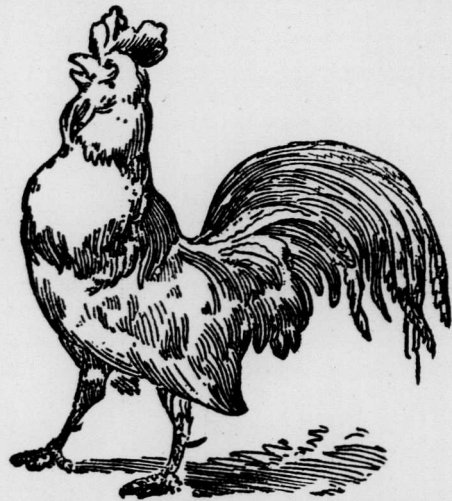
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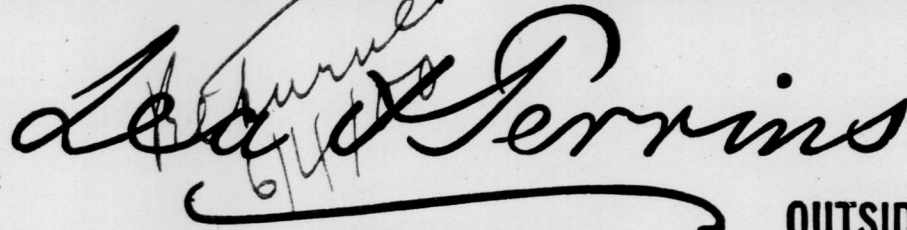
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