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MISSING**

PUBLISHED
EVERY
FRIDAY

CIRCULATES
IN EVERY
PROVINCE

THE CANADIAN GROCER AND GENERAL STOREKEEPER

QUALITY..



When a salesman talks price to you
Ask him about QUALITY
When he talks quantity . . .
Ask him about QUALITY
When he talks merit to you . . .
Ask him about QUALITY

That's the _____
STRONG POINT
in
Colman's Mustard

BY
SPECIAL
APPOINTMENT

PEEK, FREAN & CO.



TO
H.R.H., THE PRINCE OF WALES.

Hold Twenty-One Royal Appointments

and their Biscuits, Cakes, etc., have been awarded

Twenty-Seven Medals.

Out of hundreds of varieties of Biscuits we would direct
your special attention to

**CHAS. GYDE, Agent,
MONTREAL.**

**CHERRY
VENICE
FLORENCE**

WAFERS

**CHERRY
VENICE
FLORENCE**

<p>Corn Brooms</p>	<p>BROOMS</p>	<p>"Rose" "Pansy" "Thistle" "Maple Leaf" "Shamrock" "Daisy" "Tulip" and "Good Luck"</p> <p>...</p> <p>Always reliable and as represented.</p>
<p>STANDARD BRANDS</p>		
<p>"GEM" "WIRE" "SNOW" "CORKER" "HEARTH" "LA BELLE" "BARBERS" "TRAVELLER"</p> <p>Wood, Bone, Nickel, Silver and Flush Handles. Large Variety. Low Prices.</p>		
<p>WHISKS</p>		<p>Corn Whisks</p>
<p>H I S K S</p> <p>The H. A. Nelson & Sons Co., Limited 59 to 63 St. Peter Street MONTREAL</p> <p>Toronto Sample Room: 56 and 58 Front St. West</p>		

EXTENDED INSURANCE.

One of the many liberal features embodied in the UNCONDITIONAL ACCUMULATIVE POLICY issued by the

Confederation Life Association.

HEAD OFFICE—TORONTO.

is the provision for Extended Insurance. After three full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. G. Macdonald,
Actuary.

J. K. Macdonald,
Managing Director.



CHEESE is a good trade-winner if you're selling the right kind. There's only one "right kind" and that's

MILLAR'S FAMOUS PARAGON CHEESE.

It has become the "favorite" with the grocer, because it's the "favorite" with the consumer.

The T. D. Millar Paragon Cheese Co.
TORONTO, ONTARIO.

Agents—Frank Nager & Co., Montreal. A. E. Richards & Co., Halifax. Joseph George, Whistler.
P. S.—Keep your eye open for our advertisement next week.

A popular name — **"ROBERTS"**

especially when connected with

KHAKI BUTTER SCOTCH, a first-class, old-fashioned coffee in new form and package. Sells well with fair profit.

CANADIAN BUTTER NUTS are made especially for the Canadian market. Are pure and wholesome. Made from best materials. Attractive package. Your customers who want PURE, RELIABLE confectionery will appreciate these goods.

EBENEZER ROBERTS, LIMITED, LONDON, ENG.

Canadian Agents: **G. E. COLSON & SON, MONTREAL.**

Stephens' Pickles.

The grocer who has had complaint about the quality of the pickles he sells, has never sold Stephens' Pickles. The most particular people in Canada buy Stephens' Pickles because they always find them sound and piquant; because they are packed in absolutely Pure Malt Vinegar, which is not bought outside but brewed by the Messrs. Stephens themselves, they are always perfectly preserved.

The showy labels on the two styles of bottles in which they are packed (plain corked Imperial Pints and lever top Imperial Pints) makes them doubly attractive goods for a grocer's shelves.

ARTHUR P. TIPPET & CO.,
Agents,

8 Place Royale, 23 Scott Street,
Montreal. Toronto.

Stephens' Malt Vinegar.

Let Malt Vinegar be other than absolutely pure—let there be even a **trace** of impurities in it and the perfection of the product fails.

Stephens' absolutely Pure Malt Vinegar is brewed in one of the largest and most perfectly equipped breweries in England—even their piping is made with vulcanite.

When you buy Stephens' Malt Vinegar you buy the highest quality there is or can be, because **nothing better can be produced**. We can supply it in bulk or in bottles.

It is absolutely Pure Malt Vinegar!

ARTHUR P. TIPPET & CO.,
Agents,

8 Place Royale, 23 Scott Street,
Montreal. Toronto.

Oriole Soap.

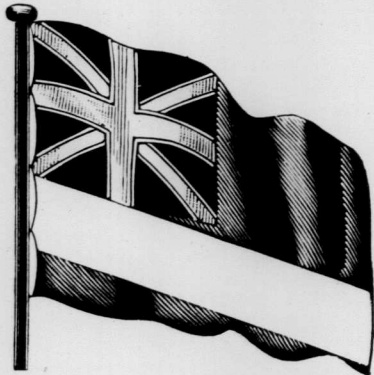
The Maypole Company, Limited, of England, makers of that famous Home Dye of world-wide reputation, Maypole Soap, are the makers of Oriole Soap also.

Oriole Soap is a complexion Toilet Soap made largely of vegetable substances and healing balsams from the Far East, thus making it a peerless Soap for the skin.

Each cake is put up in a handsome metal box with a hinged cover. At the retail selling price of 10 cts. it shows you a good profit.

ARTHUR P. TIPPET & CO.,
Agents,

8 Place Royale, 23 Scott Street,
Montreal. Toronto.

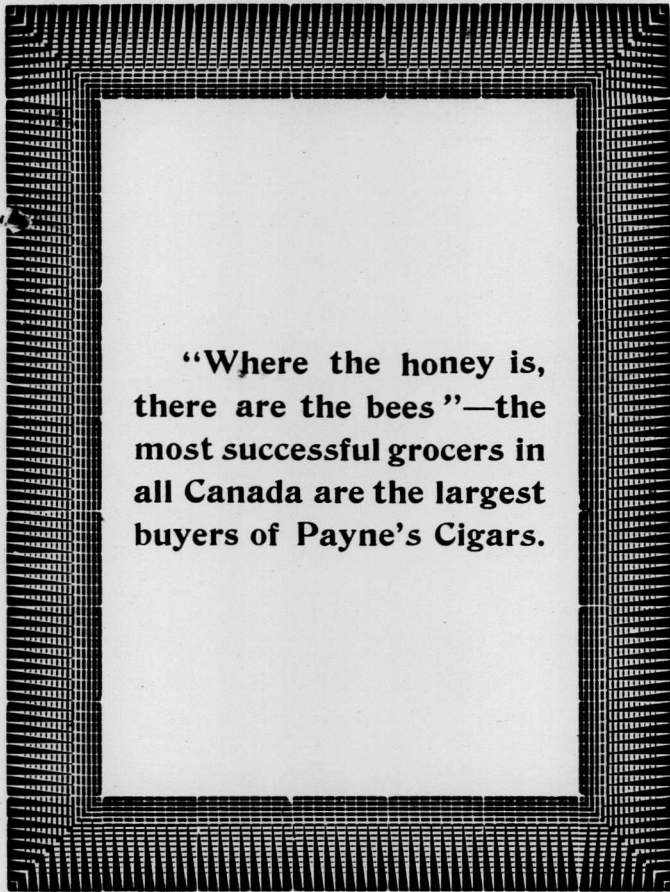


THE LADIES OF CANADA ARE PATRIOTIC.

They know that the Britishers turn out the best goods on earth. That their methods of handling teas are far in advance of all other countries, so wouldn't it be well to remind them, especially just now, when the patriotic feeling is strong, that

CEYLON and INDIAN BLACK AND GREEN TEAS

are grown, cultured and manufactured under the Union Jack, with British Capital, and supervised throughout by Englishmen. Perhaps they don't know it, or perhaps they have forgotten it. Better remind them, too, that these teas are "machine-made," and are entirely free from dirt and impurities of every kind, so are therefore much more healthful than others.



"Where the honey is,
there are the bees"—the
most successful grocers in
all Canada are the largest
buyers of Payne's Cigars.

MADE IN CANADA.



Unequaled for Purity and
Taste is what is said of

"Sterling" Brand Pickles

by all who know them—deemed a necessity at
the most important social function—equally so
at the quiet luncheon in the home. They
measure up to the best ideal of what constitutes
a pickle or relish.

- Made in Toronto in Canada's largest
- pickle factory of best grown Canadian
- vegetables—by experienced pickle
- manufacturers.

No grocer can afford to count "Sterling" brand goods out
of his stock.

T. A. LYTLE & CO.

124-128 Richmond St. West,

TORONTO.

Perhaps

you think because you are paying
smaller prices for some brand of Rolled Oats, said to be "just
as good as Tillson's," you are making larger profits when you
sell them. You *are* making a first profit perhaps that is a little
larger than it ought to be, but just wait and see how long it is
before you make a second sale.

You'll sell twice as much, at least, of Tillson's Pan-Dried
Rolled Oats than you would of any other brand in the same
given time. At the end of that time, figure up your profits and
see how much you're ahead. The great mass of the people have
set their seal of approval on Tillson's Pan-Dried Rolled Oats in
the most convincing way—by *liberal purchases and re-purchases.*
By becoming permanent buyers!

The Tillson Co'y, Limited,
Tilsonburg, Ont.



Fine Fruits ^{for} your Fall and Winter Trade :

VALENCIA RAISINS—

TRENOR'S "Blue Eagle" Finest Selected.
 " " " " Fine Off-Stalk.
 " " " " "Aranda" Fine Selected.
 GRUSTAN'S Finest Selected.
 ARGUIMBAU'S Finest Selected.

SULTANA RAISINS—

Three Grades—very superior quality.

ELEME FIGS—

"Choice 8 Crown," 20-lb. boxes.
 "Imperial," 10-lb. boxes.
 "Aurora," 1-lb. glove boxes.

A fine quality of Comadre Figs in stock.

W. H. GILLARD & CO., Wholesale Grocers, Tea and Coffee Importers, **Hamilton, Ont.**



Rowat's Pickles, and Rowat's Worcester Sauce

The most popular in Canada.



Agents **A. G. Snowdon,** 10 Lemoine Street, **Montreal.**
 " **F. H. Tippet & Co.,** 10 Water Street, **St. John, N. B.**
 " **C. E. Jarvis & Co.,** Holland Block, **Vancouver, B.C.**

AYE READY!

JATERSONS'

"CAMP" COFFEE
IS THE BEST.

PRODUCING A CUP OF DELICIOUS COFFEE
AT A MOMENTS NOTICE.

ASK YOUR WHOLESALE GROCER
FOR IT.



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES
AND
PURE
OLIVE
OILS.



INDIAN
CURRIES
AND
CHUTNIES.

Makers of High-class

PICKLES
OF
ALL KINDS.



SAUCES
OF
ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

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VOL. XIV.

TORONTO AND MONTREAL, NOVEMBER 2, 1900

NO. 44

TRADE IN MANITOBA AND THE NORTHWEST.

General Report on the State of Trade and Returns From Crops in the West—
Our Special Correspondent's Personal Investigations.

WINNIPEG, October 20, 1900.

YOUR correspondent left Winnipeg on Wednesday, October 10, and returned Friday, October 19. The fine weather began with Sunday, October 7, and three days of crisp wind and bright sunshine had dried the grain, and stook threshing and stacking were going rapidly forward all over the country between Winnipeg and Brandon. Men getting on the train at the different stations showed samples of grain surprisingly good, considering the long wet spell through which it had passed.

STATE OF THE CROPS.

At Brandon, Wednesday afternoon was devoted to a visit to the Experimental Farm and surroundings. Mr. S. A. Bedford, the superintendent, who keeps in close touch with the farming of the entire district, reported that all crops were yielding more per acre and the sample was better than expected. In some few instances the farmers had made the mistake of attempting stacking where the grain was not thoroughly dry and in such cases the loss would be heavy. The majority, however, had waited patiently for the fine weather, and found that, though the outside of stooks was much discolored, the inside was in very good condition and had really been wonderfully preserved. This was amply verified by what your correspondent saw at threshing machines in operation on the farm where stook threshing was then in progress.

Thursday morning was spent in the city of Brandon, calling on the trade. Brandon received a full descriptive write-up in the pages of this journal some two years ago, and since that time there have not been many changes in the personnel of the business community. Only one new firm

name was noted, that of Hunt & Nash—Mr. Hunt having formerly been in business alone.

REPRESENTATIVE MERCHANTS SPEAK.

Wilson & Rankin are doing business at the old stand, but increased facilities for handling the stock have been introduced. The Fall millinery opening was in full swing, and the handsome showrooms presented a charming appearance. By the way, this house are finding the fur-trimmed hats especially popular.

Asked as to business, Mr. Rankin said that business up to September 1 had been the best in the history of the firm. The wet weather after that had the effect of reducing it considerably, and trade, at the moment, was quiet, owing to the fact that farmers were threshing, but everything pointed to a fairly prosperous Fall trade, which, however, was delayed about four weeks. That is, the trade we usually do in October will be done in November this year. Collections will be slow, and no doubt there will be cases where accounts will have to be carried over, but the general tone of business is healthy, and though this is not a banner year for Manitoba, it is by no means a disastrous one.

Mr. Shewan, of Nation & Shewan, practically made the same statement, except that, in the case of this firm, their business is practically a cash one, and they are even more hopeful for the Fall trade.

Mr. Ross, of Fraser & Co., endorsed the sentiments of his neighbors, and in addition said that the scare as to a short crop coming early in the season the stocks of clothing and furs were not so heavy as usual.

Smith & Burton and T. A. Murray, representative grocery houses, gave testimony to the same effect, excepting that,



Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

owing to the class of goods carried, they had not felt the depression during September to the same extent.

Brandon has the neatest, most convenient and up-to date lunch-room in the west. The building was erected for and owned by Bertrand & Co.

The Brandon creamery has had a most successful season. Up to October 10 they had manufactured and sold 126,000 lb. It is the intention to run all Winter with the exception of January, when they will shut down in order to overhaul their building and double the capacity.

HARDWARE.

Brown & Mitchell and Johnson & Co., general dealers in shelf and heavy hardware and stoves, reported business quiet. There had not been the amount of building in either city or country that had been anticipated in the earlier portion of the season. Still, on the whole, the outlook for Fall trade was fair.

In passing, it might be noted that among the new buildings of note erected in Brandon this season is the new Baptist College now approaching completion. It occupies a fine site on the western outskirts of the city, and, in order to give the required campus, the city council have closed two streets for two blocks. A further concession is the extending of sewer connection at the expense of the city to meet the requirements of the college. The college is a fine brick and stone structure, three storeys high, standing in the centre of a 15-acre campus. From its upper windows the city, the Government Asylum, the Indian Industrial School, the Dominion Experimental Farm, and miles and miles of open rolling prairie can be seen. It is an ideal situation for a college and makes a handsome addition to Brandon's fine public buildings.

INDIAN HEAD.

Between Brandon and Indian Head, a distance of 178 miles, 35 threshing gangs were counted at work and scores of teams and men engaged in stacking. As the nights at this time were beautifully moonlight most of the gangs of threshers worked all night.

Reached Indian Head at 9 30 p.m. and went out to the Government Experimental Farm which is a fine block of 700 acres of arable land, half a mile from the town of Indian Head. The morning of October 12 was spent on this farm. It is perhaps the finest illustration in the West of what can be done with open prairie country. Eleven years ago the first sod was turned on the prairie which was without so much as a scrub bush. Now there are 10 miles of avenues of trees and hedges on the farm, many of the trees large enough to arch over a wide roadway. The Experimental Farm is a good index of the state of the crops in this district, and Mr. McKay,

like Mr. Bedford, is thoroughly posted on the state of the grain crops for the whole district. The extreme dryness of the early part of the season necessitated the resowing of a large proportion of the oats and barley, and in some instances these crops did not mature before the first frost caught them. On the other hand, the bulk of the second sowing showed an excellent quality and a good yield. Only a little over a third of the threshing had been done up to this date, but threshers were then busy in all directions. From the cupola of the barn on the Experimental Farm the country for a radius of over 20 miles could be overlooked, and in all directions the smoke of threshers showed in the clear air. The yield of wheat was nearly double what had been looked for and the sample very fair as to both size and color. The small amount of damage done by rain was very surprising. It should be remembered, however, that the rainfall in Assiniboia was by no means as heavy as it had been in Manitoba.

INDIAN HEAD MERCHANTS SPEAK.

The town of Indian Head is pleasantly situated in the centre of an excellent farming district, and contains a number of substantial brick buildings and is growing steadily. A handsome six-roomed school is approaching completion, and a number of other buildings have been erected this year.

Brooks & Co. have one of the largest departmental stores, and carry full lines of general dry goods, clothing, boots and shoes, millinery, housefurnishings, groceries, crockery, etc. Mr. Brooks, the head of the firm, has been in business in the West for many years, and understands the situation thoroughly. He reported business fair and prospects encouraging for good Fall trade. As elsewhere, trade had been delayed, owing to unfavorable weather. All reports from customers, however, indicated larger yield and better sample than expected. Collections had been slow, and he did not look for much improvement until about November 1.

Mr. McKay, the head of the firm of McKay & Brooks, hardware, stoves and sewing machines, reported business in their line quiet, but expected an improvement as soon as the wheat was on the market. He had been through the country considerably, and felt sure there would be rather more than two thirds of an average crop. The country was all right.

One or two other houses were called on, but the proprietors were in some instances attending sittings of court, and in others taking advantage of the quiet time in business, occasioned by the threshing, to secure a few days' shooting.

REGINA.

Regina, the capital of the Northwest Territories, is a progressive little town, as far as business is concerned, but a more unprepossessing situation it would be difficult to imagine. The

**THE PICK OF
THE PACK.**

*The up-to-date grocer knows that to the consumer
QUALITY should be his watchword. Goodwillie's
fruits in glass fill the bill*

WE NOW HAVE

CHERRIES, PEACHES, PEARS, PLUMS, RASPBERRIES, CURRANTS.

Lucas, Steele & Bristol, Wholesale Grocers, Hamilton, Ontario

BENSDORP'S ROYAL DUTCH COCOA

Pure! Economical! Delicious! Comparison proves superiority! Try it!



Sold by grocers everywhere, and
Gives Universal Satisfaction.

ACCEPT NO SUBSTITUTE
THAT MAY BE OFFERED.

BENSDORP'S gives the largest profit to
grocers.

ORDER A SAMPLE CASE.

James Turner & Co., Hamilton

WHOLESALE AGENTS.



THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR
BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have de-
clared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



THOS. KINNEAR & CO.

49 Front Street East, TORONTO.

Our stock is now complete with

Ceylon, Indian and Japan Teas.

Style and Quality unsurpassed.

Write us for samples and prices.

WHOLESALE ONLY.

site chosen is a bed of something closely resembling gumbo, and report hath it that, when it rains, the mud is worse than the justly-celebrated Winnipeg article. Your correspondent felt truly thankful that it had been fine and dry for a week prior to this visit.

Regina has some fine business houses, and readers of this journal will remember last year a cut of the Glasgow House, Regina, appearing. This departmental store is owned by R. H. Williams & Sons. The house is one of the oldest in Regina and carry a full stock of dry goods, clothing, boots and shoes, housefurnishings and groceries, all admirably arranged and displayed.

The firm report the country all right. Business was delayed, of course, but even in September trade had been very fair, and they considered the outlook for Fall trade good.

Collections had been very slow, but were improving slowly. The farmers were many of them in better shape than formerly to stand a poor crop, and all threshing returns showed the crop much better than expected.

LEADING MEN INTERVIEWED.

E. McArthur & Co. claim to have 5,000 feet of floor space, and their premises are well filled with dry goods, clothing, housefurnishings, boots and shoes, groceries and flour and feed. In the last-named department considerable jobbing is done. The dry goods department is presided over by Mr. Steene, who was at one time in business in Winnipeg, and the grocery and feed by Mr. J. Kenzie. This house report a satisfactory business and are evidently laying out for a large Fall trade.

John Dobbin is another large general or departmental store



MacLAREN'S IMPERIAL CHEESE

which received the highest award for excellence at the

World's Fair Chicago 1893

has now been awarded the

Gold Medal Paris Exposition 1900.

For Sale by leading grocers throughout the world.

IT IS NOT A GAMBLE TO BUY OUR

"Goat" Brand Roquefort

in Jars. You find that, like Imperial Cheese, every jar is exactly like every other jar—as perfect as can be made.

A. F. MacLaren Imperial Cheese Co., Limited

Importers and Exporters of all kinds of Foreign and Domestic Cheese.

TORONTO, CANADA.

PRUNES

IN STOCK

BEST PACKERS' FRUIT

NEW CROP. APRICOTS

PRICES RIGHT.

PEACHES

THE DAVIDSON & HAY, LIMITED

WHOLESALE GROCERS, TORONTO.

carrying a fine stock. This house has been in business in the West for years and their report that the country is all right, although trade for the nonce is quiet, carries much weight.

The Regina Trading Co., Mr. Young manager, make the proud boast that they are the only absolutely complete departmental store west of Winnipeg. This house carry general dry goods, clothing, boots and shoes, furs, milinery, carpets and housefurnishings generally, groceries, crockery, hardware, and a complete drug store. This is one of the newer business houses in Regina, and have found it necessary to double their floor space in the last 12 months. The manager reports the September turnover as 40 per cent. better than that of last year.

Hugh Armour is a house devoted entirely to groceries, of which a most complete and choice stock is carried. The manager reported business to date fair and the prospect good for Fall trade.

HARDWARE.

Smith & Ferguson are wholesale and retail hardware merchants and dealers in agricultural implements. This firm act as agents for the McCormick Harvester Co., and Mr. Smith, senior partner, spends much of his time traveling through the country. Your correspondent was fortunate enough to find Mr. Smith in town. He reported the general outlook for trade very good. He had visited many of the threshings, and in every case had found the yield larger and the quality better than anticipated. Although generally considered an off year for implements, the sale of reapers had exceeded that of last year.

In regard to the general hardware business, it had been good, though not so large as the early opening of the season

had led them to hope. Still, trade had been very satisfactory, and they found yearly an increasing sale of furnaces, particularly to farmers.

After calling upon the trade generally, a visit was paid to the Government Buildings, and your correspondent had a pleasant chat with Mr. Peterson, Deputy Minister of Agriculture. Mr. Peterson is extensively interested in farming operations, and expressed the utmost confidence in the country. His land lies within the irrigation belt of the Alberta District, and should dry seasons succeed this present wet one he will be in a position to defy them. From the Government Buildings we drove to the barracks of the N.W.M.P., and back to the Dominion Government creamery, where Mr. Ferguson showed his cold storage filled with thousands of pounds of choice butter in neat boxes, each box enclosed in a jute sack. The temperature of this room is not allowed to go over 34 degrees.

The system of Government-managed creameries has been of immense benefit to the Northwest Territories, and the cash paid for cream makes the farmers who send to the creamery sure of a steady income no matter what may be the state of the crops.

Your correspondent has to acknowledge much kindly courtesy on the part of Mr. J. W. Mitchell, Government Superintendent of Creameries for the District of Assiniboia, who spent the entire day in the capacity of cicerone.

(To be Continued.)

Welsh & Nightingale, grocers, Vancouver, attracted great attention to their window, a few days ago, by putting therein a large number of live turkeys and hens, which were afterwards sold at close prices.

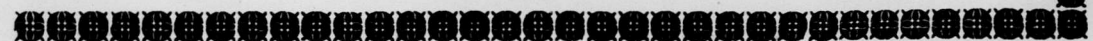


Reduction in Prices
UPTON'S MARMALADE, JAMS AND JELLIES.

Get our Quotations.

A. F. MacLAREN IMPERIAL CHEESE CO., TORONTO.

Selling Agents.



A CORNER FOR CLERKS.

Personal and other items for this department will be gratefully received.

KEEP political discussions out of your store. There are some people it appears to me who lose their senses entirely during a political campaign. It is our business to sell goods. Leave the canvassing for the politicians, even if we have to pay them for it, although just now they would make us believe their efforts are entirely for the country's good.

There are some men to whom it is not safe to mention any political subject, they cannot talk reasonably for three minutes before they are angry, personal and abusive.

In conversing with a merchant recently he told me of losing a good customer through an indiscreet remark made by one of his clerks regarding a leading politician who was addressing a meeting in that town. The moral is plain to every clerk, i.e., be very careful regarding political matters with customers.

Should a customer have opinions differing from you and express them, don't enter into an argument with him. This may not be an easy thing to do, but certainly it is prudent, for if you once start a discussion there is no telling where you will end.

"G" says he weighed, folded and tied a barrel of granulated sugar in 50 minutes, and wants to know, "what do you think of that?"

Well, it just depends. What size packages did you put up? I hope you made a good parcel. A neat package, well tied, is always a source of pleasure. We always put up a barrel or two at a time to have them handy. Two generally work together, one weighing, the other folding and tying. We always try and have the weight of sugar parceled tally with weight of sugar in barrel. In the ordinary way sugar is now selling a barrel would weigh out about 30 25c. pkgs., 15 50c. pkgs. and 6 \$1 pkgs., 51 pkgs. in all. I think you must have put up all \$1 pkgs.

The grocery trade exhibition in London, Eng., offered good prizes to grocers and their assistants for weighing up quantities of rice, sugar, etc. The competitors were judged according to neatness and quickness. They also offered prizes for the best grocery advertisement, window dressing, valuing of four samples of tea and coffee, and a

number of other practical things pertaining to the trade.

"C" writes: "There are four clerks employed in our store. We are thinking of wearing white coats during the winter. Do you consider it a good idea?"

There is one good point in favor of white coats, they generally look clean. There is considerable work around a grocery store, such as tapping syrup or vinegar, opening boxes, the black of the addresses would play havoc with a white coat, and increase your laundry bill. Then, do not the butchers and barbers seem to have a monopoly of them? Would not a grey be better? I would like to hear from others on this subject. In most stores it is wisdom to wear a coat during the winter months. The doors are left open thoughtlessly by customers and the cold wind chills one in shirt sleeves.

"C & Co." write: "Is cheese injured by being frozen? What temperature is best for keeping cheese during the winter?"

We tried keeping cheese when it had some frost one season. Then, again, we tried it in our cellar and found that too damp. We then tried it where it had a moderate even temperature (not too damp), and found it kept better and had a nicer flavor. That has been our experience. Should you want expert advice from a large exporter I shall be pleased to get it for you.

This is a season when stocks generally are accumulating. Most merchants have in their corn, peas and tomatoes—the lucky ones their raisins—and salmon, currants and Japan teas. It takes a level head to buy just enough of each and to buy when the market is right nowadays. In no other business is so much care necessary in watching stock to prevent waste. A clerk becomes valuable to a merchant just in proportion as he keeps the stock entrusted to his care in good order. This comes next in importance to his ability to sell goods.

The customer is entitled to weight every time, but we must be careful not to give overweight. Nothing looks worse in a store than to see a man take two or three dips into a parcel to get the correct weight, or, even worse, taking the contents out with his hand. Try always to have your parcel

slightly underweight, rather than overweight, you can add to a parcel much quicker than you can take from, and it looks better. Don't use your hand in goods any more than you can possibly help.

W. T. ROBSON.

THE SERVANTS WERE CUTE.

A funny item came to the knowledge of one of The "Salada" Tea Company's travelers the other day. It seems that one of his customers was buying 25c. and 50c. "Salada," and when asked why he always ordered in this way—never ordering any of the 40c.—he explained that most of his customers were very well off, and bought 50c. tea for their own table and 25c. tea for their servants. A lady had purchased her tea in this way and stated that 25c. tea was very good, and quite good enough for the servants anyway.

Some time afterwards her cook had occasion to call at the store, and the storekeeper asked her how she liked the 25c. "Salada." "Twenty-five cent?" she said, "I don't drink 25c. 'Salada.' They drink that upstairs, and we drink the 50c. 'Salada' in the kitchen."

NEW FIRMS COMMENCING.

James J. Smith has started as confectioner in Springhill, Ont.

D. McBeath is starting as general merchant in Blyth, Ont.

Melanson Bros. are opening a general store in Bathurst, N.B.

H. Covert has opened up a grocery store in the Hogle block, Bath, Ont.

E. J. Stonehouse is about to open a general store at Millevale, N.S.

Robinson & McLeod have opened a grocery store in St. Stephen, N.B.

The Imperial Oil Co., Limited, Toronto, have opened a branch at Sydney, N.S.

Miss M. Curry has opened a grocery store on King street in the Lafayette block, Brockville, Ont.

Thos. Crozier will open up a grocery in the store formerly occupied by Hodson & Sheppard, Milton, Ont.

Purder & McKenzie have opened a new store in the Patron block, Dalton, Ont. They will carry a full stock of groceries and dry goods.

D. Cossey & Co. are opening up a new grocery, crockery and glassware business in the stand lately occupied by R. O. Smith, Orillia, Ont.

Tabor & Brewer, grist millers, Fredericton, N.B., have enlarged and improved their mill, and are again running full blast.

The Original and Only Genuine
RALSTON HEALTH FLOUR, PANCAKE FLOUR AND
TOPEKA MILLING CO. HEALTH BREAKFAST FOOD

Are Manufactured Only By

THE TOPEKA MILLING CO., TOPEKA, KANSAS.

SELLING AGENTS

—Reject all Imitations—

THE **EBY, BLAIN CO., LIMITED**

WHOLESALE IMPORTING
AND MANUFACTURING GROCERS,

TORONTO.

TRADE CHAT.

FOURTEEN cheese factories belonging to the Shefford, Que., Butter and Cheese Syndicate, made 566 tons of cheese this season and four creameries made 263 tons of butter. The quality of both the butter and cheese produced has been uniformly good, and the returns this season have been much better than ever before.

W. P. Kinsella, grocer, Cornwall, Ont., is moving into larger premises.

The Standard Pork Packing Co., of Toronto, Limited, has been incorporated.

It is reported that H. F. G. Pett, of Walkerton, is trying to organize a joint stock company for the manufacture of soda biscuits.

About \$300,000 worth of cheese and butter was made in the cheese and butter factories in the counties of Chicoutimi and Lake St. John, Quebec.

The hide and wool business of the late John Hallam has been taken over by E. T. Carter, who was associated for 50 years with Mr. Hallam, managing the business for the latter half of that time.

The Calgary Milling Co., Limited, Calgary, N.W.T., have been strengthened by the admission of two Calgary capitalists.

The mills will be run full capacity all the year around henceforth, and will be enlarged in keeping with the growth in business.

E. H. Dierham, grocer and dry goods dealer, Milverton, Ont., was married on Wednesday last week to Miss Minnie Bundy, only daughter of John Bundy, of Linwood.

The building at the corner of Elgin and Daniel streets, Arnprior, Ont., for many years occupied by Wm. Russell as a general store, has been leased by the Arnprior Creamery company and is being fitted up for their use.

The Glencoe cheese factory has been leased for a term of years by J. F. Davis, of the Innerkip Creamery, who will run it as a creamery during the winter. He is now putting in the necessary machinery.

SOON TO BE REWARDED.

There has been some delay in the arrival of Epps's medals, but C. E. Colson & Son, Montreal, tell us that their friends may expect to receive the medals shortly.

In another part of this issue will be found the advertisement of a traveler, who is open to act as representative for any Canadian or English houses desiring to have their goods canvassed for in Montreal.

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

H. P. Eckardt & Co. are offering canned fruit at low prices.

T. Kinnear & Co. report the arrival of a fresh supply of tapnet figs.

Buyers of Eleme figs will do well to communicate with H. P. Eckardt & Co.

The Eby, Blain Co., Limited, quote close prices on new crop French prunes, now in transit.

H. P. Eckardt & Co. are offering special value in mixed pickles in 2 and 5 gal. pails.

New season's evaporated apples, a car of which is to hand, are offered at low figures by The Eby, Blain Co., Limited.

"Sobrite" is being offered to the trade by T. Kinnear & Co. at 90c. per dozen. It retails at 10c.

See our advertising columns for announcement of the Ralston breakfast cereals, for which The Eby, Blain Co., Limited, are selling agents in this market.

T. Kinnear & Co. are this season handling a line of dry-cleaned currants in 1 lb. carton boxes, under the brand "Regina." The currants are cleaned and packed in Greece.

EVERY HONEST MAN WILL ASSIST TO PUT DOWN FRAUD AND DECEPTION, THEREFORE SHUN THE MANY IMITATIONS OF

Lea & Perrin's
Sauce

J. M. DOUGLAS & CO.
Canadian Agents
MONTREAL

Handle the Genuine
It Will Pay You

Keep on the Right Side

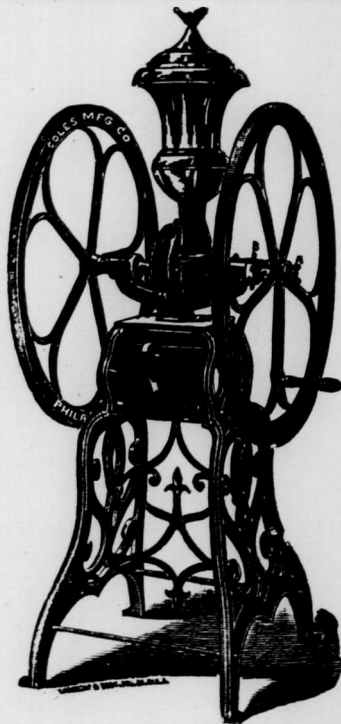
grocer who sells Windsor Salt (especially to a woman who has never used it before) surprises that woman with its purity, whiteness and freedom in the package—*it never cakes.*

And, too, Windsor Salt saves a woman time and patience, because it never varies from the one high standard that has made it famous—it is “the Salt of quality”—pure, white, crystalline.

The Windsor Salt Co., Limited,
Windsor, Ont.

Windsor Salt.

Leading Wholesalers Sell It.



The Canadian Grocers Know

a good mill when it is
presented to them.

They have taken up
the . . .

COLES COFFEE MILL

Because it saves them dollars
in money and pounds of energy
when they grind coffee. It
works easily, grinds evenly,
and is recommended earnestly.

Agents
TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

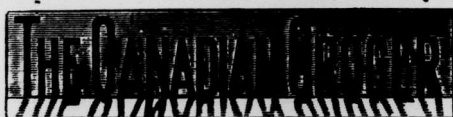
**Hudson's
Soap**

A FINE POWDER. IN PACKETS ONLY.
Will wash more clothes, and do more work in
much less time than any other Soap.

SOAK YOUR CLOTHES
with HUDSON'S, and the Dirt will
slip out with about half the
usual labour.

R. S. HUDSON,
30 Front St., East,
TORONTO

Used in all the "Happy Homes of England."



President,
JOHN BAYNE MacLEAN,
Montreal.

THE MacLEAN PUBLISHING CO.
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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TORONTO - - - - - 10 Front Street East.
Telephone 2148,
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J. M. McKim,
MANCHESTER, ENG. - - - 18 St Ann Street.
H. S. Ashburner,
WINNIPEG - - - - - Western Canada Block.
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Subscription, Canada and the United States, \$2.00.
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Published every Friday.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

**INTERNATIONAL MEETING OF
GROCERS.**

IT is evident that the Congress of Grocers held in Paris last summer is not to be the last of its kind if the interest now being taken in the matter is a criterion.

Col. Floyd, of Boston, who took such an active part in the organization of the Paris congress, is already in receipt of a number of communications from officers of grocery organizations in Europe and America making inquiries and offering suggestions in regard to the proposed gathering next year.

Among his correspondence is a letter from Mr. A. J. Giles, secretary of the Federation of Grocers' Associations of Great Britain, in which interesting information is conveyed regarding the development of the organization idea among retail grocers in Europe.

A good many grocers were, it appears, in favor of the next international gathering being held in the United States, but those best qualified to judge state that organiza-

tion among the retail grocers in that country is not complete enough to warrant this suggestion being accepted. Col. Floyd, in The Trade Press List, strongly recommends that next year's international meeting be held in London, and during the convention of the Federation of Grocers' Associations. In all probability, therefore, the next international gathering of grocers will be held in the British metropolis.

Grocerymen in Canada have hitherto taken little or no interest in the international organization. The loss is theirs, because, from a convention of grocers from different countries, ideas cannot fail to be gathered for the better conduct of both business and associations.

Retail grocers in Canada should take the matter into their consideration at once.

A FRAUD EXPOSED.

THE Customs authorities at Montreal have discovered that attempts are being made by some English manufacturers to place an English pack of peas upon the Canadian market as a French article. As peas packed in England can be admitted under the preferential tariff, it costs less to import them than the French peas. But French peas are of a superior quality, so, to take full advantage of the difference in duty, some English packers have been dishonest enough to place the English pack in tins almost exactly similar to the French tins. The labels on the tins are almost identically the same, and the wording is all French. Fictitious French names of packers are also placed on the label, and the fraud is so cleverly worked out that no ordinary tradesman could discover it. Yet, all these goods could be seized as falsely-branded productions.

We hear that several Canadian houses are still handling these importations. The Canadian retailer should be careful to guard against them. They are inferior to the real French article, as the French label implies. The trade in these superior imported delicacies is improving, and it behooves the grocers, in whose charge it is placed, to sell only reliable goods, and thus hold a business that has been hardly won. The trade is high-class, and only first-class goods can supply it satisfactorily.

A BROADER SPIRIT DESIRABLE.

THE plea made by Lord Strathcona at the Toronto Board of Trade banquet on Monday evening, that Canadians should discontinue provincial or sectional jealousies and endeavor to develop throughout the Dominion a broader spirit—a national sentiment—was most timely.

The remark can, too, be taken to heart by many municipal councils, newspapers, etc. There has been altogether too much local jealousy in Canada during recent years. Not only has this feeling manifested itself in the inducements such as bonuses, exemptions held out by one town to draw labor-employing concerns from neighboring municipalities, but it has in cases hindered the establishment of industries which could only be carried on most successfully by the cooperation of several adjacent municipalities.

An illustration of this is given in the following article, which appeared in The Aylmer Sun of October 19: "Representatives of a cooperative pork packing company, to be established in Brantford, are now making an active canvass in this vicinity with more or less success. As we understand it, the company sells shares to farmers at \$20, the number of shares being limited to ten for each person, and agrees to buy hogs from shareholders only. On the other hand, the farmer who holds shares agrees to give the company the preference when he comes to sell, other things being equal. We have nothing to say against the scheme, but would it not be much better were the farmers here to cooperate in the establishment of a factory in their own section, if it is felt that such an institution is necessary to further their interests?"

The concluding sentence of this extract is a fair expression of the spirit that is not calculated to foster a broad Canadian spirit or to help in the most efficient way the development of the natural resources of the country.

The pork-packing industry is one that has grown with gigantic strides during the past three or four years. There is undoubtedly room for a packing factory at Aylmer as well as Brantford, but, until the establishment of one in that town is seriously considered, it would be more generous and more patriotic for the people there to assist rather than hinder the establishment of cooperative concerns in Brantford or any other neighboring centre.

CANADA'S SHARE OF TRINIDAD'S TRADE.

IN the article dealing with Trinidad which appeared in last week's issue the statement was made that the foreign trade of that island exceeded that of any other colony in the British West Indies. It exceeds that of Jamaica by about \$8,000,000.

The importance of the trade, together with the fact that reciprocity between Canada and Trinidad is again being discussed, warrants our giving the figures appertaining to the commerce of the colony closer analysis than space permitted a week ago.

The principal imports into Trinidad, in their order of importance, are textiles, hardware and machinery, flour, cocoa, rice, meats, fish, lumber, etc. The following table gives the imports of these and other articles into Trinidad during the last three years:

IMPORTS INTO TRINIDAD.			
	1899.	1898.	1897.
Textiles	\$1,705,538	\$1,536,076	\$1,506,773
Hardware and Machinery	745,695	628,442	609,725
Flour	728,971	743,612	619,930
Cocoa raw	591,057	493,791	459,156
Rice	508,338	506,844	603,593
Meats	364,557	354,240	227,063
Fish	298,536	325,181	284,335
Lumber	239,450	200,585	207,374
Boots and Shoes	213,875	144,019	152,560
Live Stock	161,096	181,721	198,638
Coal	52,531	134,140	128,548
Manure	166,070	128,334	109,423

The value of the total import trade in 1899 was \$12,341,696, including bullion, against \$11,110,862 the year before. The imports in 1899 were the largest for at least ten years. There is not much satisfaction to Canada in the figures from a Trinidad source regarding the imports into that island of goods the produce of this country. In 1896 these imports were £74,309, in 1897 £60,660, in 1898 £73,053, and in 1899 £62,629. Again, taking Trinidad figures, we learn that the aggregate trade (imports and exports) of the island with the Dominion of Canada for three year periods beginning with 1877 and ending with 1899 was as follows:

AGGREGATE TRADE WITH CANADA.	
Year	Value
1877-9	£95,554
1887-9	73,870
1897-9	85,312

In the May report of the Canadian Department of Commerce there was a report from Mr. Edgar Tripp, in which he gave an interesting table showing the principal items of import during 1899 and the quantities that came from the United States

and Canada, respectively. From that report we compile the following:

	Total Imports.	From U.S.	From Canada.
Butter, lb.....	608,907	68,631	18,000
Bicycles, £.....	4,218	3,641	.....
Boots and shoes, £.....	43,976	5,893	.....
Cigars and cigarettes, lb.....	38,419	32,656	.....
Cheese, lb.....	246,586	182,461	23,764
Corn, bush.....	75,147	69,860	1,000
Fish, lb.....	7,829,817	2,111,090	5,238,627
Flour, bbls.....	180,852	179,550	716
Furniture, £.....	14,603	6,035	69
Hardware, tools, £.....	3,035	305	.....
" jewelry, £.....	3,545	1,128	.....
" unenumerated, £.....	83,450	20,744	377
Hay and bran, £.....	2,569	1,838	168
Live stock.....	20,869	1,008	157
Lard, lb.....	1,337,917	1,336,360	1,120
Machinery, £.....	36,631	4,850	30
Manufactures, unenumerated, £.....	799,305	11,712	1,119
Meat, lb.....	7,030,873	6,751,936	11,228
Oats, bush.....	190,631	165,080	21,431
Potatoes, £.....	11,718	428	4,715
Peas, £.....	10,972	8,808	107
Soap, lb.....	3,069,245	415,239	5,122
Starch, £.....	4,264	56	275
Tea, lb.....	73,773	1,240	1,013
Timber, ft.....	12,622,314	10,169,164	2,325,427
Shingles, No.....	220,600	25,600	103,000
Textiles, wearing apparel, £.....	72,103	2,956	26
Textiles, unenumerated.....	227,383	10,871	106
Whiskey, gals.....	17,496	238	.....
Wine, sparkling, gals.....	1,809	.....	28
Wine, still, gals.....	14,277	115	38

The most unsatisfactory feature in the above table, as far as Canada is concerned, is the small quantity of flour, only 716 bbls., imported from this country, against 6,382 bbls. the year before. But, it will be remembered that 1898 was an exceptionally good year for the exportation of wheat and wheat products from Canada, the shipments to nearly all countries being exceptionally large.

The following table will give an idea of the course of the importation into Trinidad of the chief items brought from Canada during the past three years:

CHIEF IMPORTS FROM CANADA.			
	1897.	1898.	1899.
Cheese, lb.....	15,253	28,205	23,764
Fish, lb.....	6,087,691	6,280,405	5,238,627
Meats, lb.....	10,104	28,799	11,228
Butter, lb.....	2,164	1,994	18,090
Oats, bush.....	46,063	14,111	21,431
Lard, lb.....	.....	.....	1,120
Timber, ft.....	1,086,274	1,736,189	2,325,427

Mr. Edgar Tripp, in the report already referred to, explains that the decline in the importation of fish from Canada was partly due to the fact that there was a falling off in the quantity brought in from all countries.

In the exports from British North America to Trinidad there has been a steady increase during the last few years. According to Trinidad figures their value was £8,-

045 in 1896, £13,726 in 1897, £21,645 in 1898 and £25,534 in 1899.

The principal items of export to Canada during the last three years were as follows:

PRINCIPAL EXPORTS TO CANADA.			
	1897.	1898.	1899.
Cocoa, bags.....	850	689	1,156
Molasses, gals.....	77,802	129,271	83,862
Cocoanuts, No.....	254,300	183,600	280,565
Sugar, Muscovado, lb.....	614,720	279,328	543,648
" Vacuum pan, lb.....	688,882	710,864	2,074,332
" Centrifugal, lb.....	1,269,408	.....	.....

We propose to return to this subject again.

THE UNPAID SUGAR BOUNTIES.

ABOUT a month ago, it will be remembered, the Supreme Court of Michigan declared the Beet Sugar Bounty Act of that State unconstitutional.

Interest in that decision has been revived by the publication of the report of the Michigan Land Commissioner on the beet sugar industry. This report shows that the nine beet sugar companies in the State had, between November 1, 1899, and April 25, 1900, filed claims for bounties amounting to \$331,508, payment of which had been refused by the State Auditor-General. Besides this, the report shows that the Auditor-General had also refused payment on a claim of \$24,262, made by one company on sugar produced during the season of 1898 1899.

The amount of the bounty was 1c. per lb.

At the time the bounty was declared to be unconstitutional some doubt was expressed as to what its effect would be on the sugar industry. Whatever may be its ultimate effect the industry is certainly not dead yet, for, according to a report received by Willett & Gray, most of the factories in the State have started up for the new campaign and are running smoothly.

It is claimed by some that bounty or no bounty the beet sugar industry in Michigan can be made profitable.

Customers, like fish, cannot be secured by unattractive and clumsy methods.

1,403 GROCERS IN MONTREAL.

According to Lovell's Business Directory for 1900-1901 there are 1,403 retail grocers doing business in Montreal. This is quite an army in itself.

A TAX ON COMMERCIAL CORPORATIONS.

A NEW law went into effect in Ontario on November 1 which is creating quite a little interest among business men; and even among those who are not directly interested in it.

Briefly, the purpose of the law is to tax certain corporations which are doing business in Ontario under other than a Provincial charter.

The corporations specified as coming within the provisions of the Act are (1) those which, while having a charter granted by the late Province of Canada, were not doing business in Ontario at the time the present Act went into force; (2) those which have a Dominion charter, and (3) all corporations whose charter was granted under any other legislative body, for instance, under an Act of the British Parliament.

The tax is to be levied as follows: On incorporated companies which are working under a Dominion charter, or under a charter granted by the late Province of Canada, and which were not doing business in Ontario until after this Act went into force, the amount of the tax is to be \$25 if the capital stock does not exceed \$100,000, and \$50 should it exceed that sum. In regard to the tax on corporations whose charter comes, for example, from an Imperial source, the fee is to be \$100 when the capital is \$40,000 or less and \$1 additional per \$1,000 up to \$100,000. When the capital stock is over \$100,000, but does not exceed \$1,000,000, the fee is \$160 and \$2.50 for every additional \$10,000 or fractional part thereof in excess of \$100,000. When it is \$1,000,000 the fee is \$385 and \$250 for every \$10,000 or fractional part in excess of \$1,000,000. There are two provisions, however, in regard to companies working under charters such as those granted by the Imperial authorities. One provides that in the case of such corporation already carrying on an established business both in and outside Ontario, and such corporations as only carry on business in Ontario after the present Act was passed, the Lieutenant-Governor-in-Council may reduce the license fee to such sum as he may think just, although such sum shall not be less than \$50.

THE CANADIAN GROCER has in mind one corporation that comes under the first of the two provisos just cited. It works under an Imperial charter, has its headquarters in one of the Maritime Provinces, but has branches in Ontario.

Travelers are exempt from the provisions of the Act, but brokers and agents, who have a settled place of business and represent any of the corporations coming within the provisions of the Act are not. There was some doubt on the part of many as to whether it was the intention of the Act to consider brokers and agents, when representing such corporations, as liable to the tax. For, in one of the penalty clauses (No. 15), broker and agent are specifically mentioned.

The penalty for carrying on business without a license is \$50 per day for the company and \$20 per day for the broker or agent.

This Act, which is styled: "An Act respecting the licensing of Extra Provincial Corporations," was one of the measures which was rushed through the Ontario Legislature on the famous rapid-transit night when the House sat all night to complete business.

WHAT WILL BUSINESS MEN DO?

THE Dominion of Canada is a vast business organism. We may, perhaps, not always recognize this, but it is true, nevertheless.

Every man who has a vote is a shareholder in the business organism. Realizing this, it follows that the same motives should actuate him as would were he voting for the appointment of a board of directors in some commercial concern. The average politician is not, of course, expected to understand such things. Party exigencies, not business ethics, are his north star. With the average business man it is different. He knows that business principles should obtain in the management of a country as well as in the management of a commercial or financial institution, knowing that there is less excuse for him to neglect his duty.

On Wednesday next the business men of Canada will be called upon to select their representatives in the House of Commons;

in other words, the directors of the Dominion. The question is: Are they going to be guided by the same principles that they would be were they appointing men to conduct their own business? The character of the men in the next Parliament will tell.

THE COHOE SALMON PACK.

COHOE canned salmon is likely to rule quite as firm this season as the sockeye description.

On the Fraser river the run of cohoes has been light, and on the northern rivers, it is claimed, there are none at all. The pack is insufficient to fill orders, and such substitutes as dog fish, chums and humpbacks are being put up by some of the packers.

Samples of these substitutes have been submitted to wholesale merchants, and, in at least some instances, they have been rejected on account of the inferiority of quality.

The trade cannot be too careful in regard to this inferior fish.

For good quality cohoie canned salmon, the price is high. There have been transactions in the past week at \$4.50, f.o.b. the Coast. To this figure has, of course, to be added freight and other incidental expenses. Some of the canners are not quoting less than \$4.75 per case, f.o.b. the Coast.

It is claimed that cohoie salmon is selling at \$5.50 per case in the United States.

Besides the scarcity of fish on the Fraser, the canners have had to pay high prices to the fishermen. Early in the season it was 15c. per fish, but this figure was soon advanced to 25c. Even at 15c. per fish, the canners claimed that it represented a cost of \$3.75 per case.

COLLAPSE OF JAM AGREEMENT.

A few months ago, owing to the increased cost of sugar and other raw materials, eight of the firms in Canada manufacturing jams and jellies agreed upon a fixed price for their products.

Jams and jellies, in 1-lb. glass jars, were quoted at \$1.05 per dozen, and those in pails at 7¼c. per lb.

It appears that, lately, one or two of the parties to the agreement have been cutting prices, and that pretty heavily. This has resulted in three or four of the leading firms seceding and working their figures on jams down 5c. per dozen on glass jars and ¼c. per lb. on pails, except those of 30-lb. weight, which are ½c. per lb. lower. On jellies, the reduction is 5c. per dozen, but on pails it is ½c. all around.

"It's Extremely Probable" that we could interest you in the
... new ...

"SALADA" CEYLON UNCOLORED GREEN TEA

You will **HAVE TO** become interested before long, for your own protection sake.
More profitable and commendable to be in the lead than a straggler at the tail end.
It won't cost you a cent to enquire about it, anyway.

Toronto. Montreal. Boston. Buffalo. Philadelphia. Detroit. Toledo. Cleveland. Pittsburgh.
Newfoundland.

THE LONG EVENINGS OF WINTER ARE
COMING—WHAT SORT OF LIGHT ARE YOU
GOING TO USE?

Greasy Candles, Smelly Oil Lamps,
Poor Electricity or Flickering Gas?

Isn't it about time to make
a change and

GET more Light
For ...
Less Money?

Get 100 Candle
Power
for 50c. a month.

GET the Light of Eight Oil
Lamps for the cost of Two.

GET AN **AUER GASOLINE LAMP.**

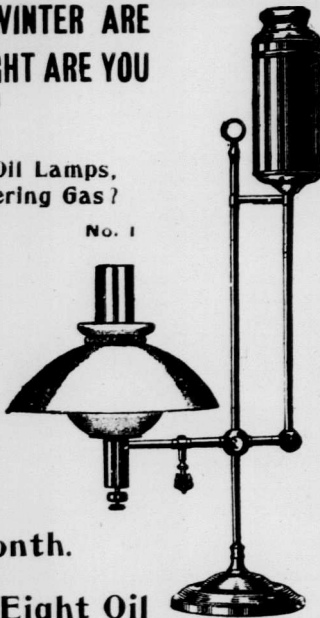
Your money back if you don't like it.

Write for Catalogue.

AUER LIGHT CO.

E. Simpson & Co., Moose Jaw,
Agents for the Territories.

1682 NOTRE DAME ST. MONTREAL



MAGIC
BAKING POWDER
POWDER

PURE AND WHOLESOME.
ONE POUND CAN 25¢

LONDON, ENG. **E.W. GILLETT**, CHICAGO, ILL., TORONTO, ONT.

B

"BEE"

STARCH

B

THE SEASON'S SUCCESS.

LIVE GROCERS ARE MAKING MONEY SELLING IT.

BEE STARCH CO., MFRS.,

10 Lemoine St., Montreal.

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

Toronto, November 1, 1900.

GROCERIES.

There has been no marked change in the trade situation since our last review. The chief business is still in the way of filling back orders, the wholesale houses being kept pretty busy in this particular. New business is rather quiet, and is more of a sorting-up nature. The new orders that are coming in are chiefly for currants and other kinds of dried fruits. A little more business has been done in nuts, as is natural, for the Hallowe'en trade. A little has also been doing in candied peels. Very little business is being done in canned vegetables, although shipments are still going out of orders placed some time ago. Canned salmon is just as firm as ever, and the demand is fair. Sugar, while quiet, is perhaps in a little better demand than a week ago. There is a little doing in syrups, but not much in molasses. Teas rule quiet, with prices steady to firm. In Japan teas, there has been a further advance in the primary market. A fairly good trade is being done in jams and jellies, but prices are being cut among the manufacturers, it being asserted that some of those who were parties to an agreement a short time ago are breaking the fixed quotations.

CANNED GOODS.

In canned vegetables, orders placed some time ago are still being filled, but, as far as new business is concerned, it is almost nil. There is a decidedly unsettled feeling in regard to the future, and in consequence of this not much business is to be expected. Probably the most unsettling factor upon the market is the quantity of low-grade tomatoes which were put up this season, it being asserted that nearly all the packers have some second-grade goods on account of the condition of the early tomatoes, which turned out to be very watery. One of the features of the market, which will naturally help to strengthen it, is the fact that a good many buyers have not yet purchased their

full supply. Local quotations to the retail trade are unchanged. The best known brands of tomatoes are quoted at 85 to 87½c.; corn at 77½ to 80c., and peas at 80c. The canned salmon market continues firm, with a moderate amount of business being done. There have been some transactions in coho salmon during the week at \$4.50 f.o.b. the Coast. With freight and other costs added, this seems a pretty high price. Some of the canners are asking \$4.75 f.o.b. the Coast for cohoes. The canners during the latter part of the season paid 25c. per fish to the fishermen, an unusually high price even for sockeye. In other kinds of canned fish, such as mackerel, herring and finnan haddie, the demand is fair.

COFFEES.

Business locally is only fair, with quotations as before. The market for Brazilian coffees is steadier, on account of decreased shipments.

SUGAR.

There has been no material change in the local sugar market during the past

See pages 27 and 28 for
Toronto, Montreal, and St.
John prices current.

week, although, if anything, a little more business is being done. Prices remain as before, although it was expected a week ago that a change at any moment was not improbable. In New York there have been sales of raw sugar at prices showing a decline of 3 16c. on centrifugals under the prevailing price for spot goods. It is the opinion that the market may adjust itself to that level when the new sugar arrives. In the United States last week, the meltings exceeded the receipts by about 4,000 tons; stocks were, therefore, reduced by the same extent. As compared with last year, stocks of raw sugar show a deficiency of 132,000 tons.

SYRUPS AND MOLASSES.

A few medium sugar syrups have changed hands during the past week. Wholesalers still report that the chief demand is for bright corn table syrups. In molasses, there is not a great deal being done.

JAMS AND JELLIES.

The fixed prices among the manufacturers have collapsed, and quotations are lower by ¼ to ¾c. per lb.

SPICES.

There is very little being done, but prices are, as a rule, steady to firm. A cable quotes cassia firm in Amsterdam.

NUTS.

Valencia shelled almonds are 2s. per cwt. lower. There has been some business during the past week in this line on importation account. Walnuts are firm. The steamship Bellona with Tarragona almonds on board is due in about another week. The wholesale trade report a little better demand for nuts on Hallowe'en account.

TEAS.

The feature of the market is a further advance of 1c. per lb. in the price of tea in Japan. A cable received a few days ago announced the change. There have been a few transactions on the local market during the past week, but it did not amount to very much, and, with the advance in prices, there is less inducement than before to operate. There has been a little movement in low-grade Indian and Ceylon teas, but the demand for these lines is also light. Mail advices report that the medium to fine Ceylon teas on that market have advanced, and that common teas were the only descriptions which were quoted at previous rates. In Indian teas those of desirable quality were well supported, while low-grades were in fair request at better rates. China Congou teas are easy, while greens are firm. The market is nearly over for the latter.

FOREIGN DRIED FRUITS.

CURRANTS—There has been no further change in the situation except that it be that the market is firm at the decline noted last week. Locally, there is a fairly good demand and quotations are firm. We still quote Filiatras all the way from 12 ½ to 13 ½c., according to quality, Patras at 15c., and Vostizzas at 16 to 18c.

VALENCIA RAISINS—The market has recovered 1s. per cwt. since the reduction noted last week, and at present figures is firm. The demand is fair. We quote: Fine off-stock, 9c. per lb.; selected, 9 ½c. and layers, 10 to 10 ¼c. per lb.

MALAGA RAISINS—These is not a great deal being done. The ruling price for London layers is \$2.10 to \$2.25 per box, and black baskets, \$2.75 to \$3.

FIGS—Further shipments of figs have come to hand since last week, and quite a few orders are now being filled which were booked some time ago. Shipments are

chiefly tapnet figs, although a few Elemes are coming forward. Tapnets are selling at $3\frac{1}{4}$ to $3\frac{1}{2}$ c.

PRUNES—Trade in this line keeps quiet. The market in California is easy, but a better feeling is anticipated should the proposal to sell 1,000 carloads of 120's to the distillers be carried out.

GREEN FRUITS.

There are very few small fruits left on the market, a few pears at 25 to 35c., and some grapes at 20 to 40c., comprise the bulk of the offerings. The absence of these fruits has led to an improvement in the demand for oranges, bananas, etc. The only variety of orange to be had is the Jamaica, at \$6 to \$6.50 per bbl., or \$2 per 100. Some fine, juicy Verdills are to hand at \$2.50 for 360's, for single boxes, with closer figures on large lots. Californian lemons are also to hand; these are worth \$3.50 to \$5 per box, according to size of lemon and of package. A few Almeria grapes are to hand at \$6.50 to \$8 per keg. Bananas are moving moderately, with prices steady at \$1.25 to \$2. There is not much doing in apples. The trade is kept well supplied by growers. The basis of prices is about \$1.50 per bbl. for snows. Cranberries are beginning to move nicely, though prices have gone up to \$8 for Cape Cod, and \$6 for Canadian. Sweet potatoes are offering, but not much wanted, at \$2.75 to \$3.25. Chestnuts had good sale during the first half of the week at \$3 50 per bushel.

COUNTRY PRODUCE.

EGGS—Receipts are liberal, mixed and held coming in especially large quantities. The demand for export is keeping up well, but the local demand has not increased in proportion to the receipts, and a slightly easier feeling is manifested. Guaranteed fresh eggs are worth from 18 to $18\frac{1}{2}$ c.; held, 16 to 17c.; and pickled, 15 to 16c.

BEANS—A fair movement is noted. Prices are strengthening, and hand-picked move readily at \$1.45 to \$1.50, and mixed at \$1.35 to \$1.40.

HONEY—There is a good demand for clover extracted, which is steady at 9 to 10c. Clover comb is unchanged at \$2.25 to \$2.50.

POULTRY—Receipts are slightly greater than the demand, and, as the weather is too mild for keeping, prices of turkeys have fallen 1 to $1\frac{1}{2}$ c. Chickens and ducks are 5 to 10c. lower. There is a considerable amount of inferior stock arriving. We quote: Chickens, 30 to 45c. per pair; ducks, 50 to 65c. per pair; geese, $6\frac{1}{2}$ to 7c. per lb.; turkeys, young, 9 to 11c. per lb.; old, 8 to 9c. per lb.

GAME—The supply of small ducks is rather large, but the best varieties are in

excellent demand. A big range in prices is therefore noted. We quote: Teal and widgeons, 15 to 25c.; blue bills, 35 to 45c.; red heads, 40 to 50c.; black, 65 to 75c., and canvas backs, 90c. to \$1 per pair.

DRIED APPLES—There is a fair movement locally, but prices are weaker for both dried and evaporated stock. We quote 3 to $3\frac{1}{2}$ c. for dried, and 5 to $5\frac{1}{2}$ c. for evaporated. The export trade has not yet opened.

POTATOES—The market keeps weak, and, as the receipts keep fairly large, prices are easy at 27 to 29c. per bag on track, Toronto.

BUTTER AND CHEESE.

BUTTER—A better feeling is manifested this week with regard to first-class stock. There is, however, an abundance of inferior goods, which causes a weak feeling in that class of butter. Some creamery is selling for export, but this trade is not yet as good as desired. We quote: Dairy prints, 18 to 19c.; rolls, 18c.; tubs, 18 to $18\frac{1}{2}$ c.; creamery prints, 22 to 24c.; boxes, 20 to 21c.

CHEESE—There is a healthy feeling, as a steady though moderate local demand and a good export movement keeps the market well cleared. The local jobbing price is steady at $11\frac{1}{2}$ to $11\frac{3}{4}$ c. for early makes, and 12c. for Septembers.

PROVISIONS.

The reaction has come. Prices have suddenly begun to drop as the supply has caught up to the demand in Great Britain, as well as on this side of the Atlantic. The result is a decline of $\frac{1}{4}$ to $\frac{1}{2}$ c. in almost every line. There is still a fair movement in some lines, but nothing in some as stocks are cleared out. Dressed hogs are worth \$6.25 for 90 to 150 lb., and \$6 for over-weights.

FISH AND OYSTERS

There is not much doing in oysters. The mild weather so interfered with the catch of whitefish and trout by causing fish to stay in the deep waters and not coming to the fishing grounds that the Ontario Fisheries Department have granted an extension of 15 days to the open season for these fish. Supplies at the moment are plentiful. The price of codfish has advanced 50c. per quintal, but as yet no change has been made in the package cod. Medium scaled herrings are scarce and higher. The feeling is generally firm, but no change is noted. We quote: Trout, $7\frac{1}{2}$ to 8c.; white fish, $7\frac{1}{2}$ to 8c.; perch, 3c.; blue pike, 3c.; grass pike, $4\frac{1}{2}$ c.; yellow pickerel, 7c.; bluefish, 5 to 6c.; herrings, 3 to $3\frac{1}{2}$ c.; steak cod, 6 to $6\frac{1}{2}$ c.; haddock, 6c.; white halibut, 13c.; fresh sea salmon, 17c.; redsnappers, 11c.; fresh mackerel, $14\frac{1}{2}$ c. each; haddie, $7\frac{1}{2}$ to 8c. per lb.; ciscoes, per 100, 90c.

to \$1; Bay of Fundy herrings, splits, \$3.25 per half-bbl., \$5.75 to \$6 per bbl.; shore herrings, \$2.75 per half-bbl. and \$4 per bbl.; boneless fish, $4\frac{1}{2}$ to 5c.; quail-on-toast, $4\frac{1}{2}$ to $5\frac{1}{2}$ c.; pure cod, $5\frac{1}{2}$ c.; shredded cod, \$1.80 per box. Oysters, Southern mediums, \$1.10 per gal.; Baltimore standards, \$1.30 per gal.; Baltimore selects, \$1.60 per gal.; New York mediums, 80c. per 100; New York selects, 90c. per 100.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—There is no change. Manitoba No. 1 hard wheat is firm at 68c. Toronto freights, and \$1 grinding in transit. Ontario wheat is steady at 58c. at outside points. There is not much doing on the local street market. Prices are steady as follows: Wheat, white and red, 69 to $69\frac{1}{2}$ c.; goose, 69c.; peas, 56 to 59c.; oats, new, 28 to 29c.; old, 32 to 34c.; barley, 44 to 49c.; rye, 53 to 54c.

FLOUR—There is a steady movement. Prices are unchanged. We quote as follows: Manitoba patents, \$4.75; Manitoba strong bakers', \$4.50; Ontario patents, \$3.75 to \$3.85; straight roller, \$3.50 to \$3.75, Toronto freights.

BREAKFAST FOODS—The demand, especially for export, is excellent. Prices are steady as follows: Standard oatmeal and rolled oats, \$3.30 in bags, and \$3.40 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$3; split peas, \$4; pot barley, \$4.00.

HIDES, SKINS AND WOOL.

HIDES—There is no change. We quote: Cowhides, No. 1, $7\frac{1}{2}$ c.; No. 2, $6\frac{1}{2}$ c.; No. 3, $5\frac{1}{2}$ c. Steer hides are worth $\frac{1}{2}$ c. more. Cured hides are quoted at 8 to $8\frac{1}{4}$ c.

SKINS—There is little doing. Prices are steadier, an advance of 5c. being noted for sheepskins. We quote: No. 1 veal, 8-lb. and up, 8c. per lb.; No. 2, 7c.; dekins, from 40 to 60c.; culls, 20 to 25c. Sheep are selling at 60 to 75c.

WOOL—A fair movement is reported, but holders are looking for better figures. We quote: Combing fleece, 15 to 16c., and unwashed, $9\frac{1}{2}$ to 10c.

MARKET NOTES.

Creamery tub butter is $\frac{1}{2}$ c. dearer.

All lines of provisions are $\frac{1}{4}$ to $\frac{1}{2}$ c. lower.

Valencia raisins in Spain have recovered a little from last week's decline, and are firm at present figures.

A cable from Japan announces a further advance of 1c. per lb. in the price of tea. A steadier market also exists in Indian and Ceylon teas.

Toronto Commission Houses.

CANADIAN PEACHES

are now coming in, and there promises to be a heavy yield in both early and late varieties.

Plums, Pears, Apples and all fruits are handled by us and special attention is given to them.

Foreign Fruits and Nuts will always be billed at lowest market price. All orders receive our prompt and careful attention. Consignments of fruit will be personally cared for.

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Butter	Cheese
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EGGS WANTED
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COMMISSION MERCHANT

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QUEBEC MARKETS.

MONTREAL, November 1, 1900.

GROCERIES

THE wholesale houses are working at night to keep up with orders and fill contracts before the close of navigation. This is the season for the rush, and trade is by no means disappointing. Yet, the feeling throughout the grocery trade is not strong at the present moment. Somewhat of a deterrent influence is prevailing. Sugar is by no means strong, and perhaps a little weaker than it was last week; the trade would not be surprised to see a drop on the part of the refiners at any moment. The strong upward tendency in dried fruits has, to speak generally, ceased. Currants can be obtained in England for 42 to 45s. for fine Filiatras, and, although goods bought at these figures could not be laid down here within two months, the fact loosens the market considerably. Valencia raisins have been lowered since the Escalona unloaded, and we have heard of transactions at 7 3/4 to 8c. for finest off stalk. Malaga raisins are high. Rice is easy. Teas maintain their firm tendency; the demand for teas has improved little from the country, but stocks are by no means exhausted yet. Jobbing trade in tea continues slow. So there is nothing in the market to stimulate any extra demand. Yet, business is quite up to expectations.

SUGAR.

No change in the price of refined sugar has been made this week, but that a decline will occur within the next three weeks is regarded as certain. Whether it will come before the close of navigation is not assured. But this does not mean that the sugar market is going to pieces. The high prices that have prevailed during the last two or three months have been due to the shortage in the raw article, both beet and cane; now the scarcity is being relieved by new crops. Mr. Licht estimates the new crop of beet at 5,800,000 tons, which is a considerable increase (about 200,000 tons) over last year's crop; the crop of cane sugar is also estimated at 500,000 tons above that of last year. Here, then, is an increase of over 700,000 tons. But, although this may cause a bearish feeling at the moment, it is not anticipated that it will demoralize the market. There was not enough sugar grown this year by 350,000 tons to supply the world's consumptive demand, and next year's consumption will increase 350,000 tons, all other things being the same. This will offset the bearish influence of the increased production, and it is expected in sugar circles that January will see a rallying sugar market. Meanwhile, granulated here is worth \$5. and yellows, \$4.20 to \$4 90.

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CUT TOBACCO

OLD CHUM.

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SYRUPS.

White corn syrup is experiencing a fairly good demand just now; dealers are getting in their fall stocks while navigation is open. Corn syrup is worth 2% to 3% c., according to quantity. Low-grade syrups are not selling very freely.

MOLASSES.

The demand for molasses is fair. Most dealers had bought in advance, and have not yet worked off their supply, so the demand now is not heavy. It is anticipated in some quarters, however, that slightly higher prices will prevail when the demand picks up, as stocks are light and were purchased at good figures. Barbadoes is worth 41c. for small quantities and 40c. for carlots. New Orleans is going out at about 25c.

CANNED GOODS.

Large quantities of canned goods continue to move, but new business is scarce. Dealers are filling their orders in canned salmon and are trying to bridge over the troubles of not having their own contracts lived up to. Salmon is firm, and quoted at about the same figures as during the last few weeks. Good red sockeye is worth \$6.50 a case, and is scarce at that figure. On retail account, flats are bringing \$1.75 to \$1.85 per dozen; talls, \$1.60 to \$1.65, and spring salmon about \$1.40. Any new business that is being done is almost entirely for cheap grades. Mackerel continues to sell very freely at \$1 to \$1.10 per dozen. Vegetables are also being shipped in large quantities. Tomatoes are selling at 85 to 90c.; corn is worth 80c.; peas, 77½c. to \$1.05, and beans, 82½c. Fruits are at a standstill. Dealers' prices are: Strawberries, \$1.70 to \$1.85; cherries, \$1.95 to \$2.15, and raspberries, \$1.45 to \$1.65 per dozen.

Late mail advices received from France give the sardine market a firm tendency. The fishing is terminated, and prices of bait and tin and oils have all continued to rule high. Stocks are extremely light on the other side. French peas are an exceedingly short crop, and we hear that some importers will not be able to have their contracts filled.

SPICES.

In New York there has been an advance in low-grade gingers. Peppers are firm, as also are cloves and cassia; both of the latter have an upward tendency. We quote as follows: Nutmegs, 25 to 50c. per lb. as to size; mace, 45 to 50c. per lb. as to quality; pimento, 9c.; cloves, 12 to 14c.; pepper, black, 15c.; white, 23c.

RICE.

Rice is in good demand on retail account. Jobbers are not buying very freely from the mills, being afraid of an easy market. We

quote: B. standard, \$3 to \$3.10; C.C. standard, \$2.90 to \$3; Patnas, \$4.40 to \$4.75; Japans, imported, \$5.20 to \$5.50, and Carolina, \$9.50 to \$11.

FOREIGN DRIED FRUITS.

CURRENTS — Patras has weakened somewhat in currants, and London is offering at 42 to 45s. for fine Filiatras. Present goods on the Canadian market are bringing about 11¼ to 13c. The Bellona comes to port next week with fresh arrivals. It is expected that the reaction from the high prices of currants will not long continue, but that when the demand comes on again, the market will rally, perhaps even to the highest point it has already touched. Most houses in Montreal are not carrying any grades but Filiatras this year, and in their case only half-cases. Barrels do not seem to be wanted.

VALENCIA RAISINS—A few days after the ss. Escalona landed her cargo, Valencia raisins weakened and we have heard that some large lots changed hands at pretty low figures. There are houses in Montreal now selling Valencias at 8c. for finest off stalk. The general run of prices, however, is 8½ to 9c. for off-stalk, 9 to 9½c. for selected, and 9½ to 10c. for layers. The demand for Valencias has declined somewhat. We hear that certain Spanish firms have refused to fill their orders accepted from Montreal houses, and country retailers will, in some cases, be supplied at a loss to the jobber. The ss. Bellona brings more goods next week.

MALAGA RAISINS—Malaga raisins are slow, on account of the high prices. Dealers are also suffering from want of Spanish honor in the fulfillment of contracts in Malaga loose muscatals. Goods to arrive per ss. Bellona are worth \$2.75 to \$3 for "Connoisseur" clusters, ¼ boxes, \$1 to \$1.10; "Royal Buckingham" clusters are worth \$4.40 to \$4.75, ¼'s, \$1.50 to \$1.60.

PRUNES—Prunes are now in stock and in good demand. Bosnia prunes will arrive next week. Last year's goods are being worked off at 4c. New Bosnia prunes will be worth 5½c. French prunes will also be here next week. Californian prunes are worth 11c. for 40 50's; 7½c. for 60 70's; 7c. for 70 80's, and 6c. for 90 100's.

DATES—Hallowee dates to arrive in December are quoted to arrive at 4¼ to 4½c.

CALIFORNIAN EVAPORATED FRUITS—A fair business is doing, but the volume is not extremely large. The prevailing figures for choice fruit are: Apricots, 12½ to 13c.; peaches, 10½ to 11c.; pears, 11¼ to 12c., and nectarines, 11½ to 12c.

EVAPORATED AND DRIED APPLES—Evaporated apples are being sold in quite large quantities at 4¼c., and dried apples are worth about 3½ to 3¾c. Dealers can-

not afford to pay more than 3 to 3¼c. for dried apples this year.

TEAS.

The demand for teas from the country is improving, but as yet trade does not make up a large volume. The jobbing trade is also dull. Last year's Japans are about cleared up, although there are a few offering at 14½ to 15c. New crop teas are not to be found under 16½ to 17c. There are some samples of large leaf dusty Japans, drawing a good liquor, coming to this market, but the trade doesn't seem to want to touch them, being accustomed to the clear, hard, regular tea. But, if present stocks are not sufficient to carry dealers through the season, these varieties will have to be turned to. At present they go looking for buyers at 14½ to 15c.

Young Hysons are firm at 11½ to 12 and 12½c. It may be that a better demand may spring up for these teas this year on account of the high values set on Japans. They are certainly good value at present figures. Just now they are scarce.

COFFEES.

Wholesalers are doing a better trade in coffees this week. Prices rule about the same. Maracaibo is selling at 12 to 14c.; Rio, 10 to 11c.; Santos, 9½ to 12c.; Javas, 17½ to 40c.; Mocha, 19 to 25c.

GREEN FRUITS.

Business in green fruits is falling off. This week, Canadian grapes have ceased to arrive. Californian fruits are becoming scarce, pears going as high as \$4 to \$5 this week. A good trade is being done in bananas. Peaches are now out of the market. Apples are selling in larger quantities than any other fruit. We quote: Oranges, bbls., \$5.50; new Jamaica Verdilli lemons, 300's, \$4.50 to \$5.50; 360's, \$1.50 to \$2 per box; bananas, firsts, \$1.50 to \$1.75; eight hands, \$1 to \$1.25; Californian peaches, \$1.50 per box; Californian plums, \$1.25 per box; watermelons, 20c. each; apples, fall, \$1.25 to \$2 per bbl.; winter, \$2 per bbl.; Canadian pears, 15 to 30c. per basket; cranberries, \$8 to \$9 per bbl.; Spanish onions, \$2.25 per large crate and 80c. per small crate; chestnuts, 8c. per lb.; sweet potatoes, \$2.50 to \$2.75 per bbl.; new figs, fancy, 16c.; choice, 10 to 12c. per lb. in 10 lb. boxes; Malaga grapes, \$5.50 to \$7 per keg; Californian tokays \$3.50 per crate, and pineapples, 15 to 25c. each.

COUNTRY PRODUCE.

EGGS—The last week the market showed some symptoms of ease, but a firmness seems to have come into the market again. Some lots of Western eggs have sold on the market at 15½c. Prince Edward Island eggs have sold at 14½c. First and pickled stock continues to go to Europe. So far

Toronto Fruit Merchants.

APPLES! - APPLES!

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SEED, GRAIN and

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BEANS, PEAS, SEEDS, FEED,
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Consignments and Correspondence Invited.

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Messina Orange Marmalade, Tomato Ketchup,
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GOLDEN CROWN LOBSTER, flats and tails.
GOLDEN KEY LOBSTER, flats only.
GOLDEN CROWN CANNED CLAMS, 1-lb. talls.
GOLDEN DIAMOND BLUE BERRIES, 2's size.

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1-lb. " 25 " " - -	5.00
5-lb. " 6 " " - -	5.40

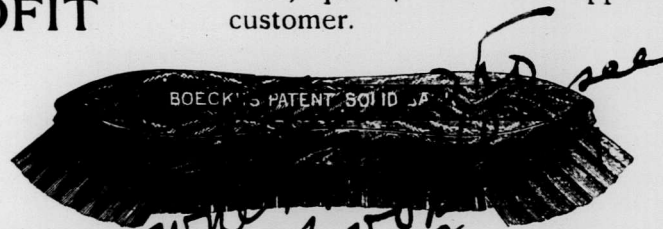
Just the thing for afternoon teas, etc.—taking the place of the more expensive salted almonds.

TRY A CASE.

ROBERT GREIG & CO., - Toronto.

A DEALER'S PROFIT

lies in buying lines that will in appearance, quality and value appeal to the customer.



BOECKH'S HOUSEHOLD BRUSHES

EMBRACE ALL THESE ADVANTAGES.

They are made in all the latest designs.
The quality is of the best and they are of exceptional value.

Boeckh Bros. & Company,

80 York Street, TORONTO.

S. H. EWING & SONS

— 96 King Street, MONTREAL

Headquarters for Ceylon, Indian and Japan Teas.
Consult us now, as we have some splendid values in these brands. Wholesale only.

— SAMPLES AND PRICES ON APPLICATION —

this season our exports of eggs show an increase of 26,441 cases. The local demand is steady at 16 to 17c. for No. 1; 12 to 14c. for No. 2, and 9 to 11c. for culls.

MAPLE PRODUCT—The market is quiet and steady. Syrup sells at 70 to 75c. per tin of 14 lb., 50 to 60c. per tin of 10 lb., and 6½ to 7c. per lb., in wood. Sugar is worth 8 to 9c.

BEANS—The demand for beans is slow. We quote: Canadian hand-picked at \$1.60 to \$1.65, and primes at \$1.40.

HONEY—A fair trade is passing in honey. White clover honey is worth 12 to 12½c.; white extracted, in large tins, 8 to 8½c., and in small tins, 8½ to 9c., and buckwheat extracted, 6½ to 7½c.

ASHES—The receipts of ashes continue small and prices rule firm. We quote: \$5.15 to \$5.25 for first pots, \$4.80 for second, and first pearls, \$6 per 100 lb.

PROVISIONS.

Trade is steady and prices show no change, although most people expect lard to go down. There is no bacon to be had just now. We quote: Heavy Canadian short cut mess pork, \$21.00 to \$21.50; selected heavy short cut mess pork, boneless special quality, \$21.50 to \$22.00; heavy Canada short cut clear pork, \$20.00 to \$20.50, hams, 11 to 12c., and bacon, 12 to 14c. per lb.

Refined lard compound (Fairbank's) \$1.75 per pail; Snow White and Globe compound, \$1.65 per pail; cottolene, 8½c. per lb. in tierces and 9¾c. in pails; pure Canadian lard, 10 to 11½c.

FISH AND GAME.

Fresh fish continues to be scarce on account of stormy weather. We quote: Fresh fish—British Columbian salmon, fresh, 15c. per lb.; haddock, 5c.; halibut, 12 to 15c.; dore or pickerel, 8c.; whitefish, 8c.; pike, 6c.; trout, 9c. Salt fish—British Columbian salmon, No. 1, \$13 per bbl.; Labrador salmon, \$14 per bbl.; green cod, No. 1, \$4.75 to \$5 per 200 lb.; small, \$3.75 per 200 lb.; Loch Fyne herrings, \$1.10 per keg; Dutch herrings, 80 to 90c. per keg. Smoked fish—Finnan haddies, 6½ to 7c. per lb.; smoked herrings, 12 to 15c. per box. Prepared fish—Skinless cod, in 100-lb. cases, \$4 to \$4.25; dried cod, in 112-lb. bundles, \$5 per cwt.; boneless cod, in bricks, 5½c. per lb.; boneless fish, loose, in 25-lb. boxes, 4½c., and 5-lb. boxes, 5c. per lb. Partridge, 70 to 75c. for firsts, and 49 to 50c. for seconds, per brace. Ducks—blue bills, 40c. per pair; red heads, 50c. per pair; black, 75c. per pair. Shell oysters—Choice malpecques, \$5 per bbl., second grade, \$4 to \$4.50; Miramichi, \$3.50 per bbl. Bulk oysters, \$1.30 for Standard, and \$1.50 for selects.

FLOUR AND GRAIN.

FLOUR—A fair trade has been done in flour, and the market is moderately active with no change in prices to note. We quote as follows: Manitoba spring wheat patents, \$4.40 to \$4.70; winter wheat patents, \$3.65 to \$3.85; straight roller, \$3.25 to \$3.50; in bags, \$1.60 to \$1.70, and Manitoba strong bakers', \$4.20 to \$4.40.

GRAIN—We quote as follows: No. 1 spring wheat, 74½ to 75c. afloat; peas, new crop, 67 to 67½c.; rye, 55½ to 56c.; No. 2 barley, 46½ to 47c.; oats, 28 to 28½c.; buckwheat, 57½c.

FEED—The demand for feed is steady, and, as supplies are not large, the tone of the market is firm. We quote as follows: Manitoba bran, in bags, \$16; shorts, \$18; mouille, \$20 to \$24; Ontario bran in bulk, \$15.50 to \$16, and shorts, \$17 to \$18 per ton.

OATMEAL—Only a small trade is doing. Sales have been made at \$3.25 to \$3.30 per bbl., and at \$1.57½ to \$1.60 per bag.

HAY—A fair business has been done in baled hay, and the tone of the market is steady. We quote: No. 1, \$9.50 to \$10; No. 2, \$8.50 to \$9, and clover, \$7.50 to \$8.25 per ton, in carload lots on track.

CHEESE AND BUTTER.

CHEESE—The situation continues mixed. Exporters will concede only 10 to 10½c.



PURNELL'S MALT VINEGARS

Brewery, Bristol, England.

AGENTS:

St. John's, Nfld.—Wm. Barker, Water St.
Charlottetown, P.E.I.—Horace Haszard, South Side Queen Sq.
Halifax, N.S.—J. Peters & Co., 47 Upper Water St.
St. John, N.B.—Robert Jardine.

Montreal—J. M. Kirk, Imperial Buildings, St. James St.
Toronto—J. Westren & Co., 42 Colborne St
Hamilton—Imperial Vinegar Co.
Winnipeg—A. Strang & Co., Portage Avenue
Vancouver, B.C.—C. E. Jarvis & Co., 101 Holland Block.

THE CANADIAN GROCER

ENGLISH

BICARBONATE OF SODA
CONCENTRATED SAL SODA
AND
SODA CRYSTALS

Crescent



Brand

BRUNNER, MOND & COMPANY, LIMITED

QUALITY ALWAYS THE SAME

BEST and CHEAPEST.

WINN & HOLLAND, MONTREAL, SOLE AGENTS FOR CANADA.

new prices are being rigidly adhered to, they are probably as well off at the lower rate of profit as they would have been had no guild been formed. Granulated, \$8 75 per 100 lb.; bright yellows, \$5.

COFFEES—Market is normal and supply seems equal to the demand. Rios are firm at 11c., with Interior Javas at 25 to 28c., and Mochas steady at 23 to 28c.

TEAS—All houses are now filled up with new teas. The standards are equal to those of last year, and there is little change in price, except that already noted of ¼ to 1c. advance on lower grades.

RICE—Is still firm at old figures. Japan, 5¼ to 5½c.; Patna, 5¼ to 5½c.; B or Rangoon, 4¼ to 4½c. Sago in normal demand at 4c. Tapioca, 5 to 5¼c.

DRIED FRUITS—No change in situation for the week, except the notice of a still further advance in primary markets for Mediterranean goods. Merchants who purchased early will have a good range of profit as Valencia layers are now worth from 10¾ to 11c. landed. Currants remain stiff at 12½ to 13c. There is no doubt, however, that these extremely high prices will lessen consumption along these lines. Malaga figs are good values at 5¼c. per lb. in tapnets and bags. In prunes, consumers are now beginning to realize that it is more profitable to buy the larger sizes even at the advanced figures of the present season, the demand for sizes running from 40 to 50 is greater than for 110 to 120. Prices range from 4¾ to 10½ to 11c.

EVAPORATED FRUITS—No change of any kind is to be noted this week. The demand is only normal.

SYRUPS AND MOLASSES—Market is stiff in these lines. Barbadoes molasses is specially firm at 56c. per gal. in barrels. Considerable New Orleans is offering, but is distinctly inferior in quality. Quotations are 37c. in barrels.

SALMON—Salmon is scarce and hard to obtain at figures suitable to the trade; in fact, it begins to look as if salmon was this season to be a delicacy rather than a staple. Packers are not filling more than 40 to 50 per cent. of contracts. Prices range, according to grade and brand, from \$6 to \$7.50.

CANNED MEATS—Market is firm, and agents of the various packing houses claim that, although prices are high now, they will yet go higher. This seems to be questioned by some, and the amount of business doing is not large.

CURED FISH—The new cod which has arrived and is now on the market is not in a satisfactory condition, owing, probably, to warm weather. Bloaters have not yet arrived, and only small shipments of finnan haddies are coming in by express; those sell at 11 to 12c., according to the quality. Oysters are in full supply. Selects, \$2.35; standards, \$2.15.

PROVISIONS—Hogs are scarce and high prices are being paid, and this has a tendency to stiffen the cured meat market, although no actual advances have taken place. Quotations are: Hams, smoked, 14c.; breakfast bellies, 12½c.; backs, 11c. Dry salt meats: Long clear bacon, 10c.; shoulders, 9½c.; smoked long clear backs, 10½c. Lard is firm. Pure leaf lard, kettle rendered, \$2.20. Compound lard is scarce

and not desirable at the figures now asked in the East. Pure lard in 3-lb. tins, \$6 50.

GREEN FRUITS—Grapes have advanced sharply, owing to the report of frosts in Ontario, and Concord is scarce. Quotations are: Concord, 30 to 35c.; Rogers, black and red, 45 to 50c., and Tokay, \$2.75 to \$3 per box, but are practically out of the market here. Apples are active, and large shipments of first-class stock are coming in. We quote: Snow apples, \$4; Baldwins, Blenheims and Ben Davis, \$3; greenings and like varieties, \$2.75; Spies are scarce at \$3.25 to \$3.50. Cranberries have advanced sharply, and are now quoted at \$9. Pears have advanced to \$3, and are growing scarce; lemons, \$6, and bananas, \$3. Jamaica oranges are sold out. Mexicans are expected to arrive next week.

BUTTER—Quite a number of the creameries will close on October 31, but a few will run as late as November 15. The demand for creamery is not so active as usual at this time of year, and quotations are 21c. factories for October made. Dairy butter is dull, 15c. is paid for choice October made, and from that the price runs down to as low as 11½c.

CHEESE—Market is unsatisfactory, and buyers complain that make is poor. Quotations are 9 to 9¼c. for factory made.

EGGS—Market has advanced, as supply declined; 16c. Winnipeg is now quoted.

NOTES.

Garlon & Farquhar, grocers, St. John, have failed, and the stock will be sold at auction to-day. The firm has been in business about two and a half years.

We are now giving the following premiums as a

SPECIAL OFFER

to the Xmas Trade

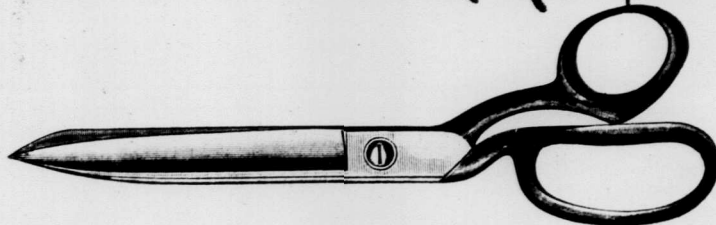
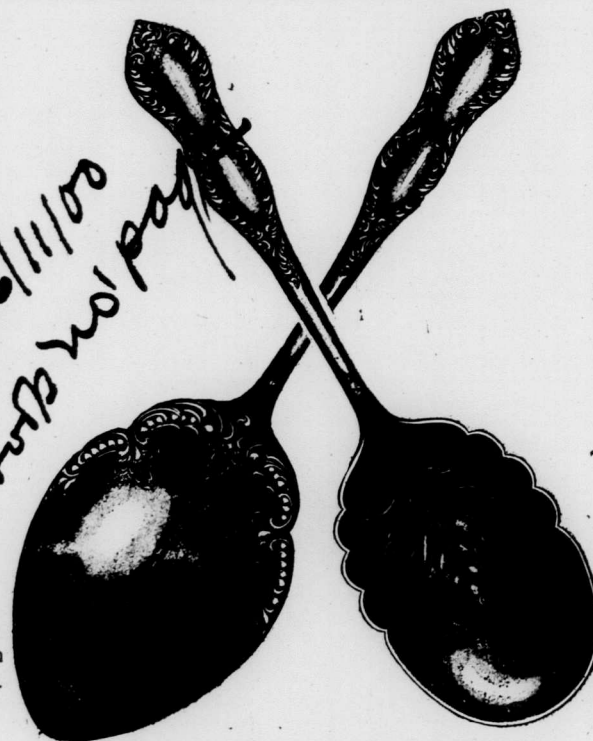
Silver Pie Knife,
Berry Spoon, or
Tailors' Bent Trimmers

Either of the above with . . .

- 1 Box Adams' Tutti Frutti, 36-5c. Bars \$1.20
- or with
- 1 Box Britten's Red Jacket, 150-1c. Pcs.
- 1 Box { 10-5c. Bars Havana Fruit \$1.00
- { 10-5c. Pkgs. Kola Nuts
- { 50-1c. Pieces Red Jacket

By an error in this advertisement in last week's issue of the Special Edition of this paper, the price of the first item was given as \$1.80 instead of \$1.25.

*With returned to
complex find 6/11/00
see cur out no pay*



Write for catalogue giving full list of premiums.

American Chicle Co.

Defries St., TORONTO.

TUSKER Brand
TEA

"TUSKER" Brand



Ceylon Tea

Shipped by the _____

Co-Operative Tea Gardens Company

AWARDED GOLD MEDAL

at the Paris Exposition, 1900, being the highest award made for Teas

WHOLESALE AGENTS

ROBERTSON, NICOLLE & CO. - Kingston
BOWMAN & ANGEVINE - St. John

	Montreal,	Toronto,	St. John, Halifax.		Montreal,	Toronto,	St. John, Halifax.
COFFEE							
Green—							
Mocha	24	23	25	30	17½	18	17½
Old Government Java	27	22	25	30	18	18	18½
Rio	10	10	12½	13	16½	16	16½
Santos	11	14	14	14	18½	18	18½
Plantation Ceylon	29	26	29	31	20	20	19½
Porto Rico	22	25	24	28	21	21	20
Gautemala	22	25	24	26			
Jamaica	18	15	18	22			
Maracaibo	13	13	13	15			
NUTS							
Brazil		15	16	8½	9		
Valencia shelled almonds	42	45	33	22	25		
Tarragona almonds	15½	16	14	13	15		
Formegetta almonds			13				
Jordan almonds	10	35	40				
Peanuts (roasted)	6½	8	9	10	9	10	
" (green)	5½	7	7	9			
Cocoanuts, per sack	3 00	3 75	3 50	4 00			
" per doz		60	70				
Grenoble walnuts	11½	13	14	9	12		
Marbot walnuts	10	11	10½	11	10		
Bordeaux walnuts	8	9	9	10	10		
Sicily filberts	12	13	11	12½	9	10	
Naples filberts	10	11	10	11	10	11	
Pecans	12	15	10	11	12	14	
Shelled Walnuts	20	21	25	30			
SODA							
Bl-carb, standard, 112 lb. keg	1 65	1 80	2 00	2 25	1 70	1 75	
Sal soda, per bbl.	70	75	80	90	85	90	
Sal Soda, per keg	95	1 00	1 00	1 00	95	1 00	
Granulated Sal Soda, per lb.				1			
SPICES							
Pepper, black, ground, in kegs							
" pails, boxes	16	18	18	14	15		
" in 5-lb. cans	14	17	19	15	16		
" whole	15	17	19	12	13		
Pepper, white, ground, in kegs							
" pails, boxes	26	27	26	27	24	26	
" 5-lb. cans	25	26	25	26	20	22	
" whole	23	25	23	25	20	22	
" ginger, Jamaica	19	25	22	25	20	25	
" cloves, whole	12	30	14	35	18	20	
" Pure mixed spice	25	30	25	30	25	30	
" Cassia	13	18	20	40	16	20	
" Cream tartar, French	25	25	24	25	20	22	
" " best	28	25	25	30	25	30	
" Allspice	10	15	13	16	16	18	
WOODENWARE							
Pails, No. 1, 2-hoop	1 90		1 90		1 90		
" " 4-hoop	2 05		2 05		2 05		
" half, grained	1 75		1 75		1 75		
" quarter, jam and covers	1 45	1 20	1 45		1 45		
" candy, and covers	2 70	3 20	2 70	3 20	3 20		
Tubs, No. 0	11 00		11 00		11 00		
" " 1	9 00		9 00		9 00		
" " 2	8 00		8 00		8 00		
" " 3	7 00		7 00		7 00		
PETROLEUM							
Canadian water white	17½	18	17½	18	17½	18	17½
Sarnia water white	18	18	17½	18	18½	18	18½
American prime white	20	20	18½	19	18½	18	19½
Pratt's Astral (barrels extra)	21	21	18½	20	18½	20	21
Black— TEAS							
Congou—Half-chests Kalsow,	13	60	12	60	11	40	40
" Moning, Paking	17	40	18	50	15	40	40
" Caddies Paking, Kalsow	35	55	35	55	30	50	50
" Indian—Darjeelings	20	40	20	40	18	40	40
" Assam Pekoes	18	25	18	25	17	24	24
" Pekoe Souchong	35	42	35	42	34	40	40
" Ceylon—Broken Pekoes	20	30	20	30	20	30	30
" Pekoes	17½	40	17	35	17	35	35
" Pekoe Souchong							
China Greens—							
" Gunpowder—Cases, extra first	42	50	42	50			
" Half-chests, ordinary first	22	28	22	28			
" Young Hyson—Cases, sifted							
" extra firsts	42	50	42	50			
" Cases, small leaf, firsts	35	40	35	40			
" Half-chests, ordinary firsts	22	38	22	38			
" Half-chests, seconds	17	19	17	19			
" " thlrds.	15	17	15	17			
" " common	13	14	13	14			
Pingsueys—							
" Young Hyson, ¼-chests, firsts	28	32	38	32	30	40	40
" " " seconds	16	19	16	19			
" " Half boxes, firsts	28	32	28	32			
" " " seconds	16	19	16	19			
Japans—							
" ¼-chests, finest May pickings	38	40	38	40			
" Choice	32	36	33	37			
" Finest	28	30	30	32			
" Fine	25	27	27	30			
" Good medium	22	24	25	28			
" Medium	19	20	21	23			
" Good common	16	18	18	20			
" Common	13	15	15	17			
" Nagasaki, ¼-chests, Pekoe	16	22					
" " " Oolong	14	15					
" " " Gunpowder	16	19					
" " " Siftings	7½	11					
RICE, MACARONI, SAGO, TAPIOCA.							
Rice—Standard B	3 20	3 30			3½	3 25	3 40
" Patna, per lb	4 25	4 50	4½	5	5	5	6
" Japan	4 10	4 50	5½	6	5	6	6
" Imperial Seeta	4 30	4 50	4½	5½	5	6	6
" Extra Burmah			4½	4	4	5	6
" Java, extra			6	6½	6	7	7
" Macaroni, dom'ic, per lb., bulk	5	6	5½	7½			
" " imp'd, 1-lb. pkg., French	8	12	9	10			
" " " Italian	8	10	11	12½			
" Sago	3½	4	4	4½	5	5	6
" Tapioca	4½	4½	4½	5	5	5	6



Boston Laundry Starch...

is the best domestic starch ever offered to the Canadian trade. It is very simple to use, gives a beautiful hard finish to linen and cotton goods, and is sold at popular prices by all dealers at 10c. a package. One package goes as far as two of the ordinary cold water starches.

SOLD BY

THE F. F. DALLEY CO.,
LIMITED
HAMILTON.

PRATTS FOOD

A Money-maker at this
Season of the Year.

Have you seen our great advertising offer? We create the demand for Pratts Food and **advertise your own business** at the same time.

ROBERT GREIG & CO.,
TORONTO.

SHORT ROLLS AND SHOULDERS

choice sugar-cured meats
and just the line for slicing,
at reasonable prices.

Write us for quotations
on these and also *Hams,*
Bacon, Lard, Cheese.

F. W. FEARMAN CO.,
LIMITED

PORK PACKERS AND LARD REFINERS.

HAMILTON.

VINEGAR

is an article upon which the grocer has a fair margin. Then why risk your customers' pickles, and your own trade, by selling goods other than the best? Every dealer acknowledges that **The Wilson, Lytle, Badge'ow Co., Limited,** of Toronto, turn out the very best and purest vinegar made in Canada. So handle only their goods.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

CHARLES H. LYSTER, general merchant, Crookston, Ont., has assigned to John A. Laidlaw.

John Ross, tobacconist, Ottawa, is offering to compromise.

The Montreal Fruit Exchange has received an extension.

J. B. Lambert, general merchant, St. Appollinaire, Que., has assigned.

Duigan Bros., grocers, Guelph, Ont., have assigned to W. E. Buckingham.

J. A. Beauchamp, grocer, Montreal, has compromised, and his stock has been sold.

D. Tremblay, general merchant, Point a' Pic, Que., is offering 40c. on the dollar.

C. W. Barkwell, grocer, etc., Treherne, Man., has assigned to J. T. Reid, Treherne.

Robert Bullock, general merchant, Selkirk West, N.W.T., has assigned to G. H. Monkhouse, Winnipeg.

Ritchie & McAdam, general merchants, Quyon, Que., have assigned, and a meeting of creditors will be held on November 6.

Pierre Moisan, general merchant, etc., St. Raymond, Que., has assigned, and a meeting of creditors has been called for November 6.

PARTNERSHIPS FORMED AND DISSOLVED.

Palmer & Cameron, general merchants, Bedford, Que., have dissolved.

O. Lariviere & Cie, grocers, etc., Lachine, Que., have registered partnership.

Blain & Graves, general merchants, Gravenhurst, Ont., are about dissolving.

Mitchell & Cram, grocers, etc., Carleton Place, Ont., have dissolved, Mr. Mitchell continuing.

Hayes & Howard, general merchants, Fernie, B.C., have dissolved, and George E. Hayes continues.

J. L. Smith & Son, wholesale flour dealers, Montreal, have dissolved, and Lionel J. Smith has registered as proprietor.

Andrew Cochrane, grocer, Carleton Place, Ont., has admitted Robert J. Carmichael under the style of Cochrane & Carmichael.

Samuel Bell and John Crosbie have registered new copartnership under the style of S. Bell & Co., produce dealers, St. John's, Nfld.

SALES MADE AND PENDING.

A. Griffith, flour and feed dealer, Aurora, Ont., has sold out.

Fred. Carne, jr., grocer, Victoria, is advertising his stock for sale.

E. Magee, grocer, etc., Walkerton, Ont., is advertising his business for sale.

E. J. Bristow, general merchant, Bright, Ont., is advertising his business for sale.

The assets of Xavier Forget, general merchant, St. Adele, Que., have been sold.

The assets of the estate of the late Dan.

Nickerson, grocer, South Side, N.S., have been sold.

The stock of J. L. Langlois, general merchant, Amqui, Que., has been sold at 63c. on the dollar.

The stock of Chase Tremblay, general merchant, Les Eboulements, Que., has been sold at 59c. on the dollar.

The stock of J. W. Keast, grocer and provision dealer, St. John, N.B., is advertised for sale by A. P. Barnhill, assignee.

CHANGES.

Amos Gallant, general merchant, Bathurst, N.B., is giving up business.

Amelia L. Biggar, grocer, Niagara Falls, Ont., is giving up business.

John Laidlaw, grocer, St. Thomas, Ont., has sold out to William Trott.

R. A. Johnston, general merchant, James-town, Ont., has sold out to Walter Innis.

Wm. E. Todd has bought Jennie L. Kanady's confectionery business in Windsor, Ont.

D. McCaffrey, general merchant, Box Grove, Ont., has been succeeded by W. A. Clarke.

Adeline Cabana has registered as proprietress of H. Cabana & Cie, grocers, etc., Montreal.

The stock of the estate of H. E. Hatch, general merchant, Glendale, Man., has been sold.

Mrs. F. Sauve has registered as proprietress of F. Sauve & Co., fruit dealers, etc., Lachine, Que.

The provision, etc., business of the estate of D. R. Pottinger, Victoria, has been sold to J. Sluggett & Son.

G. R. Smith, general merchant, Acadia Mines, N.S., will open a branch in Sydney about January 1, 1901.

The style of Reid & Howse, manufacturers of cigars, etc., Toronto, has been changed to The Cuban Cigar Co.

Celina Melvina Lacroix has registered as proprietress of L. A. Farland & Co., general merchants, St. Jean des Chaillons, Que.

A. J. Fraser, general merchant, Loggieville, N.B., whose stock was sold by the sheriff the other day, has been succeeded by Mary Fraser.

Bemrose Bros., general merchants, Bradford and Sault Ste. Marie, Ont., have sold out their grocery and crockery stock at Bradford and are concentrating their business at Sault Ste. Marie.

FIRES.

Thomson McLaughlin and J. Newberry & Son, grocers, etc., Grand Valley, Ont., have been burned out.

Edward Hardy, general merchant, St. Pierre et Miquelon, Nfld., has been burned out; loss, about \$11,000; insurance, \$6,200.

Fire destroyed the entire stock of William Howard, grocer, St. John, N.B., one day last week. Mr. Howard carried \$500 insurance.

DEATHS.

E. A. Wadhams, salmon canner, Rivers Inlet, B.C., is dead.

George Roth, general merchant, North Thompson, B.C., is dead.

George A. Pyke, of George A. Pyke & Son, wholesale grocers, Halifax, is dead.

MARKS TOO INDISTINCT.

The agent of the Canadian Department of Agriculture stationed at Bristol states, in a report to the Department, that a good deal of produce being delivered there is imperfectly or insufficiently marked. That causes an extra amount of handling, and, as a consequence, a little more breakage of packages and delay of goods. It would be of benefit if all shippers of Canadian products to Great Britain would have the shipping marks put on distinctly, and on places on each package where they can be readily and clearly seen.

CATALOGUES, BOOKLETS, ETC.**KEEN'S "SOLDIERS OF THE QUEEN."**

The inquiry for Keen's new showcard has been so much greater than anticipated that the entire stock of 500 copies was run off during the first week. Post cards and letters were received from almost every part of Canada, and some are now coming in from the Northwest Territories.

Frank Magor & Co., the agents, are putting aside all inquiries which have not been filled, and will not fail on receipt of fresh supplies from England to forward copies to all applicants.

THE NEW GRAIN STANDARDS.

A Winnipeg despatch says that the Western Grain Standards Board has passed the following resolutions:

"That the grades of No. 2 hard and No. 1 Northern be consolidated under the name of No. 1 Northern, and having the present qualifications of No. 1 Northern, with not less than 60 per cent. of hard wheat.

"That the name of No. 2 Northern be changed to No. 1 Manitoba spring, the grade not having less than 45 per cent. of hard wheat, and to weigh not less than 58 lb. per bushel.

"That in cases when 'tough' wheat has been dried, the inspector be instructed to inspect out of terminal elevators, wheat so dried, on a clear certificate, when he considers it equal to the standards of such grade. This to apply to commercial grades only."

DEATH OF A HALIFAX GROCER.

ON Wednesday of last week, Geo. A. Pyke, founder and senior partner in the firm Geo. A. Pyke & Son, wholesale grocers, Upper Water street, Halifax, died suddenly of heart failure. He had been in poor health for some time, but the day before his death was driving around Halifax in apparently good health.

Mr. Pyke was one of the oldest members of the grocery fraternity in Halifax. Years ago he started as a boy in the employ of Esson & Company, wholesale grocers, and by strict attention to business rose step by step until he became the confidential clerk of the firm. He was altogether 30 years with Esson & Co. When that firm retired he started for himself, and succeeded in building up one of the strongest businesses in Halifax.

Early this year Mr. Pyke admitted his son Arthur as a partner, and the firm's name was then changed to G. A. Pyke & Son. Since that time, owing to Mr. Pyke's indisposition, the business has been largely looked after by the junior partner.

In addition to his grocery business, Mr. Pyke devoted much attention to the development of the mineral resources of Nova Scotia. Under his direction Richardson and Hurricane Point mines, owned by companies of which he was president, were brought to the front with leaps and bounds until they have become two of the largest producers of that Province.

Mr. Pyke leaves a widow and five children, three sons, George F., Arthur C. and Harry E.; and two daughters, Mabel and Edith, all of whom live in Halifax.

SHIPMENTS OF CEYLON GREENS.

Three hundred half chests* of green Ceylon tea arrived in Halifax on the ss. Regulus and were delivered in Toronto to The "Salada" Tea Co. on October 13. A hundred chests ex. ss. Victoria were delivered to them on October 26. And 300 half-chests left London on ss. Virginian on October 25, and will be here in a very short time. In all, The "Salada" Tea Co. will have handled 600 half-chests and 100 chests of green Ceylon tea during one month. One garden alone has a standing order from them for 400 half-chests per month, regular shipments.

THE OTTAWA PRODUCE CO.

The preliminary meeting of The Ottawa Produce Co. was held in Ottawa last week, and the following provisional board of directors was appointed: William Mel-drum, produce merchant, Montreal; C. W. Mitchell, proprietor Ottawa Free Press; Frank O'Reilly, Ottawa Dairy Co.; A.

Store Decoration

is made easy with the help of such goods as

**DWIGHT'S
COW BRAND SODA**

The packages and the Cow Brand show-cards make a handsome addition to the grocer's stock.

John Dwight & Co., Toronto and Montreal.

Victoria, B.C. Halifax, N.S. St. John, N.B. Quebec, P.Q. St. John's, Nfld.

Davis, produce merchant, Brockville, and E. W. Clarke, director of The Ottawa Dairy Co.

The capital of the new company will be \$300,000 divided into \$50 shares. Of this, \$200,000 will be ordinary stock, and \$100,000 7 per cent. preferential.

VISIT FROM A CEYLON TEA MAN.

Mr. W. E. Mitchell, representing Darley, Butler & Co., Colombo, Ceylon, was in Toronto last week on his way around the world. Darley, Butler & Co. boast that they are within one day of being the oldest tea house in Ceylon. While in Toronto Mr. Mitchell appointed Mr. A. B. Lambe Canadian agent for his firm.

AN ATTRACTIVE GROCERY STORE.

The new store which John McCorvie, grocer, Chatham, Ont., has opened in the Oddfellows' Temple, is winning much favorable comment. The store is large enough to appear roomy and bright in appearance. The fixtures are of oak, the top of the counters being of birdseye maple. The shelving is built after the latest styles. These influences, combined with the fact that all the goods, fixtures, etc., are new, make the store an inviting one.

ANSWERS TO CORRESPONDENTS.

In this department any inquiry on trade matters will be answered. Correspondents not wishing their names to be known will kindly say so in making the inquiry.

Pratt & Macaulay, Victoria, B.C.—The name of the firm you refer to is A. Burk-hart, 2 Talbot Court, Grace Church street, London, E. C.

A CHEAP DISINFECTANT.

Nitrate of lead is, according to an exchange, the cheapest disinfectant known that fulfils its intent. It is made by dissolving half a drachm of nitrate of lead in a pint of boiling water, then dissolve two drachms of common salt in eight or ten quarts of water. When both are thoroughly dissolved pour the two mixtures together, and when the sediment has settled you have a pail of clear fluid which is the saturated solution of the chloride of lead. A pound of nitrate will make several barrels of the liquid.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY. MONTREAL.

CONDENSED OR "WANT" ADVERTISEMENTS.

Advertisements under this heading, 2c. a word each insertion; cash in advance. Letters, figures, and abbreviations each count as one word in estimating cost.

FOR SALE.

An old-established Grocery Business. Having decided to retire from the grocery business, I am now offering it for sale, which I have for 17 years successfully carried on. Satisfactory reasons will be given for my selling by addressing,

Fred Carne Jr.,

(44)

Victoria, B.C.

ARTICLES FOR SALE.

WANTED to close out estate, best offer for 1 Tea Blender, cost £35, and 1 Tea Cutter, cost £32 in London, England, Bartless & Son makers. Both new, just received this year. Apply to Martin & Robertson, Vancouver. (52)

CITY TRAVELLER

calling on leading retail grocery trade of Montreal, would like to carry one or two first-class specialties on commission. Address "M," CANADIAN GROCER, Montreal.



If you Want to Learn Anything About Advertising.
if you are a business man and get or want to get business by any kind of advertising, and want to know how to advertise and make money; or if you are an employee and expect to go into business for yourself; or if you want to get into a new and profitable profession—we furnish the foundation—the accumulated knowledge on the subject. Investigation costs you nothing. Invaluable information will be sent Free. Address Advertising World Publicity Club, Columbus, O.

CALIFORNIA**Seeded Muscatels**

1-lb CARTOONS.

We quote low prices for "Falcon" and "Queen" brands now in store. Extra value.

WARREN BROS. & CO.

TORONTO.

TRADE IN COUNTRIES OTHER THAN OUR OWN.

REGARDING raisins a letter from the Coast states that packers generally are heavily sold on 2 crown loose, and brokers are advised to pay particular attention to 3 and 4 crown loose.

Sales of a round lot of Sicily filberts were reported to-day at 11c. A private cable from the other side quoted the equivalent of 11 3/4c. laid down here.—New York Journal of Commerce, October 27.

BRAZILIAN COFFEE CROP.

The probability as regards the current coffee crop seems that it will be much the same as last year's; and that the shortage at Rio will be compensated to a large degree, if not entirely, by a heavier yield in S. Paulo.—Brazilian Review, October 2.

CALIFORNIAN PRUNE CROP.

A press despatch from San Francisco, says: "It is reported from San Jose that the Cured Fruit Association is selling but few prunes now, but that President Bond apprehends no difficulty in working off the entire crop at present prices when outside selling is gone. He places the entire State prune crop at 120,000,000 lb. Outsiders control 12,000,000 lb. in California and 5,000,000 lb. in Oregon and Washington."

PRUNES IN CALIFORNIA.

It is stated in mail advices received in New York a few days ago from the Coast that the general belief is that there are more prunes held outside of the association than was at first estimated, and the fact that outsiders are selling freely, while the association stock is reported in slow demand, is considered an element of weakness at the present time.

AUCTION SALE OF FIGS.

New York Journal of Commerce, October 27: "At the auction sales of figs to-day the offerings consisted of 850 cases, selling at a range of from 6 3/4c. to 16c., according to quality, and 800 bags at 4c. to 5 1/2c. The goods were all new Smyrna and one of the largest sellers stated that the price range, considering the quality of the fruit, was unsatisfactory."

CANNED SALMON IN ENGLAND.

The active business which prevailed during August and September for salmon has to some extent slackened, but quotations both on the spot and for forward delivery still remain firm, and there is not the slightest indication of any weakness in the position. Dealers in New York, who have been considerable sellers of the 1899 pack

for overland shipments to this country, have made offers very sparingly during the last week or so, and it would not be surprising if in the spring of 1901 large quantities had to be shipped back to that port, as it appears very evident that sales were made in the anticipation that stocks would be replenished later on from the present pack, which is now very improbable.—Produce Markets' Review, October 13.

CURRANTS IN ENGLAND.

Market transactions in currants have been on only a small scale, principally owing to the fact that dealers have to a most unusual extent provided for their present requirements by purchases of fruit afloat and for shipment, and these supplies are just now coming to hand. At the same time, the duty-paid clearances continue to be on a scale which would appear to justify the sanguine expectations as to the continuance of a consumption somewhere approaching the normal, in spite of the level of prices being far above anything experienced for nearly 50 years. Here and there, for various reasons, sales continue to be made at considerable reduction from the rates generally asked, but these opportunities are not frequent, and all the principal holders are extremely firm in their requirements, and openly signify their intention to keep their currants until next year rather than submit to reductions in price. The exceedingly poor quality of some of the latest arrivals will undoubtedly tend to strengthen the position of holders of really good quality fruit, and once more emphasize the fallacy of traders with a fairly regular outlet buying an article like dried fruit, in which there are so many varieties of quality, for arrival.—Produce Markets' Review, October 13.

MONTREAL BUSINESS DIRECTORY.

John Lovell & Son have just published their thirteenth edition of Lovell's Business Directory, containing an index to streets, tariff of customs, and names, business and address of every firm or person doing business in Montreal. It is corrected up to July 1900. A miscellaneous directory has been compiled with great care and adds to the book's worth. A guide to streets will serve as a handy reference. The binding is tasty and reliable. In board, the Directory sells for \$1.50—400 pages.

George Chapman has sold his grocery business on West Main street, Galt, Ont., to George Connor, barber, of Hamilton, formerly a resident of Galt.

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers. A

THE COWAN CO., LIMITED, TORONTO

The BEST lines of

Grain and Root Baskets
Clothes Baskets
Fruit Baskets
Butcher Baskets

can be secured from

THE . . .

OAKVILLE BASKET CO.,
Oakville, Ont.,

We would be pleased to hear from you if in need of any of the above kinds of baskets.

Most
Excellent
Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.

A True Observation:

The statement is made that the only way to be successful in this world is to grasp opportunities when they are presented. Surely there is no more truthful saying--we see examples of it every day. The man who sits down and waits for success to come his way will be apt to fall asleep--no one will disturb him.

An Opportunity . . .

is offered every grocer to brighten up his business and freely advertise himself by handling

JAPAN TEAS

He does not require to force them on his customers--his customers will demand them. In other words, the Teas sell themselves.

We Don't Make these Statements Off Hand==

JAPAN TEAS are invigorating, because they are grown in soil particularly adapted to their high qualities--that's one reason why people want them.

JAPAN TEAS are of a **RICH** and **PUNGENT FLAVOR**, which is absolutely essential to the production of a good cup of tea.

JAPAN TEAS are inspected before export.

JAPAN TEAS are handled in the **CLEANEST** and **MOST SYSTEMATIC** way in every stage of their production.

These are only a few Reasons why they are Leaders,

and why you should grasp this opportunity of selling your customers Teas they can depend upon.

Ogilvie's Hungarian

Ogilvie's Glenora....

All BAKERS and GROCCERS handling this Flour exclusively are making money.

Superior Quality
Always Good

YUKON FREIGHT BLOCKADE.

"WE are up against it," said an old shipper yesterday thoroughly acquainted with the freight situation.

"The railroad company has now more freight than it can possibly get into Dawson this season, perhaps twice as much, even with the magnificent efforts it is making," says The Skagway Alaskan, of September 25. "The freight sheds at White Horse are crowded to their limit and in order to relieve the situation there as much as possible the company is sacrificing its earnings and surrendering freight at Bennett. It is encouraging to shippers to take advantage of this, and whether through freight or White Horse freight it will be given up at any point which the shipper considers best to his advantage.

"The warehouses and the wharves at Skagway are uncomfortably filled with freight, and when I left Seattle last week, there was as much freight piled up there already and at British Columbian ports as all the steamers could possibly carry this month. Steamers from White Horse will probably not make more than one more round trip and none of the large steamers are able to take nearly a full cargo—scarcely more than half—on account of the water lowering by the freezing up of the streams near their sources.

"From Bennett the steamer Ogilvie is towing scows down to White Horse; but there will not be nearly enough scows. The average of all the Bennett firms was, last week, only six a day and all the scow lumber in sight is nearly exhausted, with no possi-

bility of obtaining a fresh supply in time to be of use. Last week every available stick in Skagway was purchased and has been shipped to Bennett. I see around me here the very same people, running around in a frenzied state of mind about their freight, who were 'up against it' in the same way last year. They don't seem to learn anything by past experience and knowledge of the conditions and I guess the same may be said of myself."—Daily News, Dawson, October 3.

COLD STORAGE EGGS IN AUSTRALIA.

Owing to the rapid decrease in the market value of eggs, the question of preserving for winter is brought prominently forward again. During the past two years the rooms of the Government Export Depot have been availed of by many producers and others for this purpose. Last season 100,000 dozen were in store for from four to seven months, and a report on the subject from the secretary to the Board for Exports appeared in a recent issue of The Agricultural Gazette. From this report it appears that, although there were several failures from various causes, the system of cold storage, on the whole, proved a remarkable success; in fact, eggs have been kept, without apparent change, for over two years. Copies of the report may be had on application to the secretary of the Board of Exports. Some prejudice was created in the Sydney market last season against stored eggs, on account of faulty and improperly-packed goods, and also from private firms having stored some under wrong conditions. Those, however,

which were sound when put down and properly packed turned out in all respects equal to new-laid eggs, after being kept from six to nine months, thus solving the problem of preserving eggs from season to season.—Storekeeper, Sydney, N S.W.

RAW SUGAR FROM JAVA.

The steamship Buckingham, Capt. Cole, recently arrived at Vancouver, B.C., from Java with 3,500 tons of raw sugar for the British Columbia Refinery. She had a very rough trip, encountering two typhoons in the China Sea. James Stephenson, the second officer, was swept overboard on August 17 and drowned.

The Buckingham is chartered by the United States Government and will take a large cargo from Puget Sound to Manila.

ONE OF THE PIONEERS.

"You say," said the judge, taking a hand in the examination himself, "you knew the defendant 50 years ago?"

"I did, your honor," answered the witness. "I was in business in the same village where he lived."

"What business were you following?"

"I was running a department store."

"A department store 50 years ago? Do you expect the court to believe that?"

"That's what it was, your honor. I sold dry goods, groceries, hats and caps, boots and shoes, clothing, confectionery, drugs and medicines, books, jewelry, stationery, wall paper, furniture, coffins, agricultural implements, hardware, crockery, glassware, tobacco, lumber, fresh meat and whiskey, and had the post office in one corner of the building. There isn't anything new about department stores nowadays, your honor, except the elevators and the floor walkers with side-whiskers."—Chicago Tribune.

—THE DEMAND FOR—

REGISTERED
Bow Park
BRAND
HAMS

is rapidly increasing, and grocers will find them "easy sellers."

They are largely advertised and are giving perfect satisfaction.

WRITE US FOR PRICE LIST.

REGISTERED
Bow Park
BRAND
BACON

THE BRANTFORD PACKING CO., Limited,

BRANTFORD, ONT.

IT DOES NOT MAKE A BIT OF DIFFERENCE WHETHER THE

Liberals or Conservatives

WIN THE GENERAL ELECTIONS NEXT WEEK

THE DEMAND FOR

HENRI JONAS' FLAVORING EXTRACTS

during the coming five years will be even better than it has been the past five years—and that's saying a good deal. That these extracts are appreciated by the ladies throughout Canada is proven by the patronage they have received ever since they were first placed on the market—and that was THIRTY YEARS AGO—that's a good record. Their PURITY, STRENGTH, FLAVOR, RICHNESS, and the fact that only good results are obtained in the cooking when they are used, has gained for them this popularity. When people can get such superior articles they don't want any CHEAP, WEAK, IMPURE, ADULTERATED, COLORED extracts. They haven't got time to be bothered with them.

IT DOES NOT MATTER

MR. GROCER, which Party is to govern the affairs of our Dominion during the next five years—it's always to your advantage and the interests of your customers, to sell them flavoring extracts that you are confident will prove satisfactory—for it's the object of all successful grocers to gain the confidence of their clients—their success depends upon it.

THE HIGH QUALITY

of JONAS' FLAVORING EXTRACTS is unquestionable—the cook and housewife's partiality to them proves this. It's a source of great pride to us to know they are giving and will continue to give such satisfaction.

ONE SALE

means that there'll be a repeat order.

HENRI JONAS & CO., MFRS.,
MONTREAL.

THE SUBSCRIPTION NUISANCE.

I WAS speaking to a large country retailer a few days ago anent the system of "subscriptions" that obtains to such a great extent in nearly every part of the land. Ladies as a rule are the greatest beggars. Of course, all honor is due to those of the soft sex who, having time at their disposal, devote a portion of it to the work of collecting funds for their churches, or for some charitable institution. One is naturally inclined to help in a good cause all the more when he finds that others do not mind spending time and trouble, besides, probably, giving liberally themselves. As a matter of fact there are very few storekeepers who do not liberally give, and, in the course of a year, part with a good round sum in small donations obtained in this way. It is one thing, however, to give alms freely when asked, and another to be forced to stand and deliver under the persuasive influence of a threat.

Undue and unfair influence is frequently used. One of the methods by which this exercised is the promise, open or implied, of custom as a reward. It is manifestly improper to bribe a man to give more than would otherwise be given, simply from interested motives. A gift of this sort has none of the savor of charity about it, and cannot be expected to possess any of the blessed qualities of which the poet sings. Of course, a man may yield more readily to the blandishments of a good and regular customer, than to another who is almost a stranger. That is human nature, and so long as there is nothing in the nature of a bargain about it, well and good. But a lady who bribes a tradesman into helping her "cause," whether hospital, home charity, or foreign mission, degrades it and herself, and, beyond all doubt, induces the commission of what is more or less an immoral act.

Most men of business can only, in common honesty, spare so much for charity from their cash or stock. And many of them give this readily enough. General institutions of a charitable character come first, and, next, the particular church to which the man belongs or which is most in sympathy with his views. Morally speaking, he is not called upon to assist any other. It may be that he considers what is taught in any given place of worship erroneous and injurious, and if he gives anything towards it he is tampering with his conscience for greed of gain.

Over and over again, correspondents to the press complain of the unfairness of the perennial and persistent levy, and there is a general consensus of opinion that the evil is one that should not exist. Let business men

agree among themselves that they will not stoop to or truckle with otherwise praiseworthy workers, and the canvassers would find their occupation gone, so far as the store is concerned.—Storekeeper, Sydney, N.S.W.

RICE CROP OF JAPAN.

The Department of Agriculture and Commerce of Japan, according to The Japan Mail, predicts a splendid rice crop this year. Reports received from all the rice-producing centres are the basis of the following estimate :

Year.	Yield.	
	Koku.*	Bushels.
1889.....	33,007,566	163,813,249
1890.....	43,037,809	201,028,785
1891.....	38,123,548	189,203,356
1892.....	41,378,474	205,357,229
1893.....	37,199,663	184,618,208
1894.....	41,815,714	207,527,207
1895.....	39,920,882	198,123,345
1896.....	36,199,771	179,657,843
1897.....	33,039,293	163,970,707
1898.....	47,387,666	235,180,248
1899.....	39,698,258	197,018,485
1900.....	44,543,446	221,064,668

*1 koku=4,9629 bushels.

The average crop being 38,966,858 koku (193,275,715 bushels), this year's yield, if present expectations be fulfilled, will be 5,580,000 koku (27,676,800 bushels), or 14 3 per cent. above the average. It will also be 4,840,000 koku (24,006,400 bushels) greater than last year's crop. In fact, during the twelve-year period ending 1900, it seems probable that only 1898 will be able to boast a better crop than that of this year. The difference between this year's and last year's crops, in money, will be about 50,000,000 yen (\$25,000,000).

THE TRADE LIE.

Privately most merchants hold the truth in strict regard, but many are less scrupulous in their public dealings, hence that expressive phrase, "trade lie," remarks New York Commercial Enquirer. When a storekeeper advertises that he is selling goods at cost and is not, he utters a trade lie. When he announces that he has bought the entire stock of a manufacturer, when in fact he has not purchased a quarter of it, he is guilty of a trade lie. When he claims that a \$2 article is equal in style and workmanship to a \$5 one, he is responsible for a trade lie. Is it worth while? Methodical, plausible lying may conceivably benefit its author, but clumsy, transparent lies seem sheer waste of time and a needless burden upon the conscience. Nobody is deceived; the skeptic shrugs his shoulders meaningly and trades elsewhere; the cynic smiles knowingly and buys at the store down the block; the simpleton may be tricked once, that is all. And the merchant himself does not feel happier. During a leisure moment let him ask himself in what essential a "trade lie" differs from an ordinary.

The pretty town of Omemeé can certainly boast of its fine stores. The firm of T. Ivory & Sons, general merchants, of that town, have fine premises and one of the largest stocks of dry goods and groceries in that part of the country. The store is fitted up with all the modern fixtures, and lit by gas (their own plant). They intend to introduce plate glass counters soon in which they will show their splendid assortment of smallwares.

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

EMPIRE**SMOKING TOBACCO**

In 5, 10 and 15c. Plugs.

EMPIRE costs you only 36 cents, and pays a good profit.**EMPIRE** is well advertised.**EMPIRE** is selling well in almost every store from Halifax to Dawson City.**EMPIRE** is A BIG PLUG FOR LITTLE MONEY.

Made by

THE EMPIRE TOBACCO CO.
LIMITED
MONTREAL, QUE.

*The best selling tea in Canada today is
Blue Ribbon Ceylon
 packed and sold by Blue Ribbon Tea Co.
 12 Front St. East - Toronto*

**THE BEST
 CLOTHES PINS**

are manufactured by
 The Wm. Cane & Sons Mfg. Co'y, Limited.
 Newmarket, Ont.
 Write for Price
Boeckh Bros. & Company
 TORONTO, ONT.

Soap

"IMPERIAL" and
 "SNOW"

Twin Cakes.
 NOW IN STORE.
 Perkins, Ince & Co., - Toronto.

**BUSINESS
 NEWS**

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

CANADIAN PRESS CLIPPING BUREAU,

505 Board of Trade Bldg., MONTREAL, QUE.
 Telephone Main 1255.
 26 Front St. West, Toronto. Telephone 2148

NEW FIGS. ALMERIA GRAPES. NEW NUTS.

Every day brings fresh shipments from all over the globe. In store—Finest New Figs, all sized boxes. Finest Almeria Grapes. First shipment of new Almonds just arrived. We handle everything in Fruits, Dates, Nuts, Figs. Send us name and address for weekly quotations.

WHITE & CO., 64 Front East, TORONTO.

OUR SPECIALTIES! FANCY BANANAS.
 " LEMONS and ORANGES.
 " PINEAPPLES.
 AT RIGHT PRICES.

HUGH WALKER & SON
 Wholesale Fruits, GUELPH, ONT.

**PARAFFINE
 WAX IN ONE
 POUND
 CAKES**

for HOUSEHOLD use, Washing, Preserving, etc. Enquire of your dealer.

QUEEN CITY OIL COMPANY, Limited
 SAMUEL ROGERS, President. TORONTO, ONT.

Toronto Salt Works
 TORONTO, ONT.

Write us for SALT of any kind.
 Also SALTPETRE, car lots or less.

FINE CARPET
BROOMS

Also a full line of
 Medium Grade and
 Bamboo Handle
 Brooms

SPECIAL VALUE.

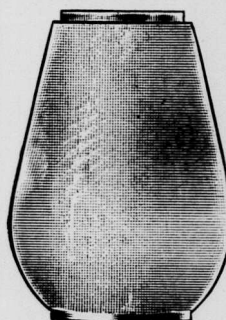
Walter Woods & Co.
 HAMILTON.

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO
 GUELPH, ONT.

ARE YOU USING OUR



Cold Blast
 or Jubilee
 Globes

Aetna or
 Quaker Flint
 Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
 of WALLACEBURG, Limited.

GILLARD'S PICKLE

IS SOLD BY ALL WHOLESALE GROCERS IN CANADA.

Manufactured from the choicest vegetables and finest English pickling vinegar, it stands to-day THE FINEST PICKLE IN THE WORLD. 12 Gold Medals have been awarded for superior excellence.

GILLARD'S PICKLE—Cases of 2 Dozen.

5-Case Lots and over \$3.20 Per Dozen.
Less Quantity, 3.30 "

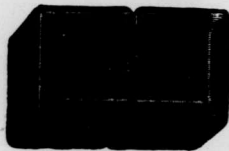
GILLARD'S SAUCE

is a good sauce, none better for gravies, soups, etc.

5-Dozen Lots and over \$1.40 Per Dozen.
Less Quantity 1.50 "

GILLARD & CO., Limited, "The Vintry Works," Walthamstow, London, Eng.

SOAP



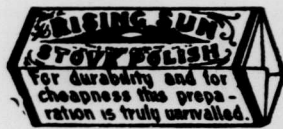
1 box and less than 5
boxes and up to 4 00
5 boxes and up to 4 00
Freight prepaid on
5 box lots



A. P. TIPPETT & CO.,
AGENTS
Maypole Soap, colors
per grs. \$10.20, black,
Maypole Soap, black,
per grs. \$15.30,
Ortolo Soap, per gross,
\$10.20.

Gloriola Soap, per gross 12 00
Straw Hat Polish, per gross 10 20

STOVE POLISH.



For durability and for
cheapness the prepara-
tion is truly unrivalled.

Per gross
Rising Sun, 6-oz. cakes, 1/2-gross bxs. \$ 8 50
Rising Sun, 3-oz. cakes, gross bxs. 4 50
Sun Paste, 10c. size, 1/2 gross boxes... 10 00
Sun Paste, 5c. size, 1/2 gross boxes.... 5 00



No. 4—3 dozen in case, per gross 4 80
6—3 dozen in case " " 8 40

STARCH.

EDWARDSBURG STARCH CO., LTD.
Laundry Starches— per lb
No. 1 White or Blue, 4-lb. cartons 0 05 1/2
No. 1 " " 3-lb. " 0 05 1/2
Canada Laundry " 3-lb. " 0 04 1/2
Silver Gloss, 8-lb. draw-tid boxes 0 07
Silver Gloss, 8-lb. tin canisters... 0 07
Edwards'g Silver Gloss, 1-lb. pkg. 0 07
Kega Silver Gloss, large crystals 0 06
Benson's Satin, 1-lb. cartons... 0 07 1/2
No. 1 White, bbls. and kegs... 0 04 1/2
Benson's Enamel, per box... 3 00

Culinary Starch—
Benson & Co.'s Prep. Corn... 0 06
Canada Pure Corn... 0 04 1/2

Rice Starch—
Edwardsburg No. 1 white, 1-lb. cart. 0 09
Edwardsburg No. 1 White or
Blue, 4-lb. lumps... 0 07 1/2

KINGSFORD'S OSWEGO STARCH



SILVER (40-lb. boxes, 1-lb. pkgs., 0 08
GLOSS (6-lb. boxes, sliding covers
(12-lb. boxes each crate) 0 8 1/2

PURE—40-lb. boxes 1-lb. pack... 0 07
" 48-lb. " 16 3-lb. boxes... 0 07
For puddings, oustards, etc.
OSWEGO } 40-lb. boxes, 1-lb.
CORN STARCH } packages... 0 7 1/2
ONTARIO } 55-lb. to 45-lb. boxes,
STARCH } 6 bundles... 0 06
STARCH IN } Silver Gloss... 0 07 1/2
BARRELS } Pure... 0 06 1/2
BEE STARCH.
Cases, 64 pkgs. 48's... \$5.00
1/2 Cases, 32 pkgs. 24's... 2.50
Packages 10c. each.



Cases, each 60 1-lb. 0 35
" " 60 1/2-lb. 0 35
" " 30 1-lb. 0 35
" " 120 1/2-lb. 0 36

TEAS.



SALADA CEYLON.
Wholesale. Retail

Brown Label, 1's... 0 20 0 25
" 1/2's... 0 21 0 26
Green Label, 1's and 1/2's... 0 22 0 30
Blue Label, 1's, 1/2's and 3/4's... 0 30 0 40
Red Label, 1's and 1/2's... 0 36 0 50
Gold Label, 1/2's... 0 44 0 60



LUDELLA CEYLON, 1's
AND 1/2'S PKGS.

Blue Label, 1's... 0 18 1/2 0 25
Blue Label, 1/2's... 0 19 0 25
Orange Label, 1's and 1/2's... 0 21 0 30
Brown Label, 1's and 1/2's... 0 28 0 40
Brown Label, 1/2's... 0 30 0 40
Green Label, 1's and 1/2's... 0 35 0 50
Red Label, 1/2's... 0 40 0 60



Ceylon Tea, in
1 and 1/2 lb. lead
packages, black
or mixed.

Black Label, 1-lb., retail at 25c... 0 19
" 1/2-lb. " " 0 20
Blue Label, retail at 30c... 0 22
Green Label " 40c... 0 28
Red Label " 50c... 0 35
Orange Label, retail at 60c... 0 42
Gold Label, " 80c... 0 55

TOBACCO.

THE EMPIRE TOBACCO CO., LIMITED.
Smoking—Empire, 3s, 4 1/2s and 9s... 0 36
Royal Oak, 2 x 3, Solace, 8s... 0 52
Something Good, 7s... 0 53
Chewing—Currency, 13 1/2 oz. bars,
spaced 9s... 0 39
Currency, 6s and 10s... 0 39
Old Fox, Narrow 10s... 0 44
Snowshoe, 10 1/2 oz. bars, spaced 8s... 0 44
Snowshoe, pound bars, spaced 6s... 0 44
Snowshoe, 2 1/4, 6s... 0 44

WOODENWARE.

BOECKH BROS. & COMPANY.
Washboards Leader Globe... 1 55
" Improved Globe... 1 65
" Standard Globe... 1 80
" Solid Back Globe... 1 90
" Jubilee (perforated)... 2 10
" Crown... 1 45
F.o.b. Toronto.

BROWN BRAND
Wholesale Retail
Red Label, 1-lb. and 1/2's... 0 35 0 50
Blue Label, 1-lb. and 1/2's... 0 28 0 40
Green Label, 1-lb... 0 19 0 25
Green Label, 1/2's... 0 20 0 25
Japan, 1's... 0 19 0 25

"SNELLINGS PATENT."



English Break-
fast Hopped Tea,
29c.; retail, 40c.
A. Wadde'l & Co.,
agents, Toronto.
Samples on applica-
tion.

Matches, Kodak, per case (20's) 9
boxes to packages, 47 packages to
case... 3 39

YEAST.

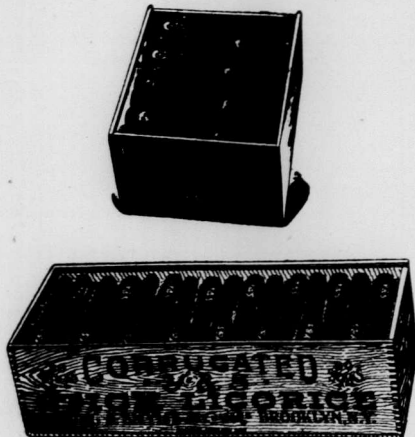
Royal yeast, 3 doz. 5c.-pkgs. in case... 1 00

LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2 1/2 lb. boxes. Write for illustrated catalogue.

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BLOW PIPES, 300 TO BOX
Styled, TRIPLETS.

YOUNG & SMYLLIE
Established 1845. BROOKLYN, N.Y.



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MOST POPULAR
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