

PUBLISHED EVERY
FRIDAY

CIRCULATES IN
EVERY PROVINCE

THE
CANADIAN GROCER
AND
GENERAL STOREKEEPER

QUALITY..

When a salesman talks price to you
Ask him about QUALITY
When he talks quantity . . .
Ask him about QUALITY
When he talks merit to you . . .
Ask him about QUALITY

That's the —————
STRONG POINT
in
Colman's Mustard

CARR & CO.'S BISCUITS



Do you want a fancy line of Biscuits, something different from the
Man across the way?

We will bring you out an assorted case. State your requirements
and we will give prices and terms.

FRANK MAGOR & CO.,

Canadian Agents.

16 St. John Street, MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

THE CANADIAN GROCER



MILLAR'S PARAGON CHEESE

YOU WILL

insure its being demanded everywhere as the best "Swiss" cheese.

THE T. D. MILLAR PARAGON CHEESE CO.,

INDIVIDUALS ONLY

AGENTS—W. H. Dunn & Co., Montreal; A. S. Bennett & Co., Toronto; James G. Smith, Winnipeg; J. H. McMillan, Vancouver; J. H. McMillan, Seattle, Wash.

A popular name — "ROBERTS"

especially when connected with

KHAKI BUTTER SCOTCH,

a first class, old-fashioned butter in new form and package. Sells well with fair profit.

CANADIAN BUTTER NUTS

are made especially for the Canadian market. Are pure and wholesome. Made from best materials. Attractive package.

Your customers who want **PURE, RELIABLE** confectionery will appreciate these goods.

EBENEZER ROBERTS, Limited, LONDON, ENGL.

Canadian Agents: **G. E. GARDNER & SONS, LIMITED,**

Rotary
Smoked Beef Shaver
with Patented
Self-Sharpening Device



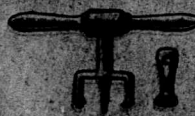
No. 125, 2 Blades, \$25.00
No. 129, 1 Blade, 15.00

Self-Priming and
Measuring Pump



No. 97, \$5.50

Auger for above Pump



No. 97, 60 cents

"ENTERPRISE"

Rapid Grinding and Pulverizing Mill

Fitted with General Electric Co's. 1/2 H.P. Motor

The Machine is self-contained and is ready for connection to lead wire as shipped from factory

Will be furnished with Motor suitable for all conditions as to Current, Voltage, etc.

GRINDING CAPACITY

FAST SPEED

Granulating 2 pounds of Coffee per minute

SLOW SPEED

Granulating 2 pounds of Coffee per minute

Pulverizing 1-2 pound of Sugar per minute

Can be regulated for Fine or Coarse Grinding while Mill is running

Pulverizing Grinders furnished only when so ordered

Illustrated Catalogue Mailed FREE. Order from your dealer

The Enterprise Manufacturing Co.

Lime Juice

that's All Lime Juice.

**It
Holds
Trade.**

Quality, not quantity, wins trade and **holds** it—a new article sold on the basis of “more for your money” may catch the temporary customer, but do you want a man or a woman to buy once and then stop?

Stower's Concentrated Lime Juice is the pure Juice of West Indian Limes that are cultivated especially for “Stower.” It is **all Lime Juice** down to the last drop in the bottle. Years and years ago it was distinguished from all other Lime Juice because—no musty flavor—no free acid taste—its perfect keeping qualities after the cork is drawn—its great strength, because concentrated. “It holds trade”—it maintains its reputation of the past steadfastly.

**Stower's
Lime Juice.**

**These
Hold Trade
Also.**

**Maypole
Soap Dyes.**

A woman dyes and **wins** with that quick, clean, brilliant, fadeless English Home Dye—Maypole Soap. Ask her if she always wins with **Powder Dyes.**

Every cake you sell sells another—hence business grows and quickly too with Maypole Soap Dyes. **All Colors.**

**“Thistle”
Brand.**

This is the **new** pack from St. Mary's Bay, N.F.—the brand folks know so well and trust. Clean—delicately flavored—**real** Finnan Haddies. Better than ever and ever the best.

**The new Finnan
pack is in. Haddies.**

ARTHUR P. TIPPET & CO, Agents,

8 Place Royale,
Montreal.

23 Scott Street,
Toronto.

WE HAVE TALKED

Most frequently and enthusiastically of the richness, strength and purity of

JONAS' FLAVORING EXTRACTS

and they deserve every word of it. There is something indefinable which characterizes and distinguishes these extracts from those of other makes. It would not be practicable for us to point out one particular feature and say that it makes them superior to other brands. There are many reasons why they are the most desirable. Jonas' Flavoring Extracts are rich, strong, pure—they have been the favorites for over thirty-one years. They will never spoil a woman's baking—a very little of them yields a rich, natural, delicate flavor that is true to the fruit, flower or spice it represents. Certain, we have talked most enthusiastically in favor of our flavoring extracts—it is because of our confidence in their quality, and we intend to keep on talking about them.

HAVE YOU

SENT IN THAT ORDER FOR OLIVES, FRENCH CAPERS, SALAD OILS—all ready sellers during the summer season? If not, don't delay any longer. We have the kind of goods that will create for themselves a good demand. They are goods you can make money on. They are goods that sell while others lie quiet upon your shelves. They are goods that attract the women folks to your store.

TELL US WHAT YOU WANT AND WE WILL QUOTE YOU PRICES.

HENRI JONAS & CO.

MONTREAL.

Good Cigars= Quick Profits.

Any grocer can make a good, quick profit by selling any kind of Cigars ONCE, but the common-sense grocer doesn't try to build up a permanent Cigar trade by selling Cigars of inferior quality.

Every grocer who has once bought my Cigars continues to buy them of me, and to increase the size of his orders. I believe that this one fact goes to prove conclusively that my Cigars are all right. Let me send you that trial order of a thousand or more AT MY RISK.

J. BRUCE PAYNE,

Cigar Mfr.

Granby, Que.

The "Pharaoh"
for a 10c. line.

The "Pebble"
for a 5c. line.

"CANADA'S LARGEST PICKLE FACTORY."

"STERLING" BRAND PICKLES

give relish to the picnic luncheon. Shoppers all over Canada know this, and for this reason these famous pickles are in large demand with the best grocers at this season of the year.

- MADE FROM BEST-GROWN CANADIAN
- VEGETABLES IN CANADA'S LARGEST
- PICKLE FACTORY. BE SURE YOU
- KEEP STOCKS WELL ASSORTED.

T. A. Lytle & Co.

124-128 Richmond St. W.,

← TORONTO.

FOOD FADS

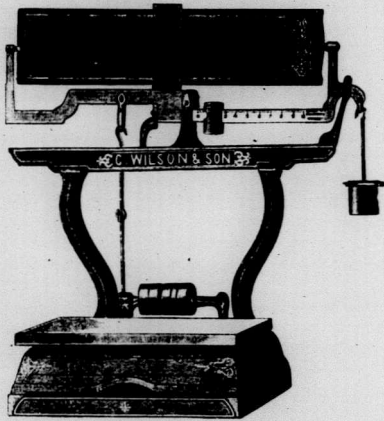
The claims that these preparations are "the most natural food for mankind"—"the great nerve and muscle builder," are exaggerations, but we are so used to over-statements of facts in advertisements that probably no one is deceived by them.

This food claims to be "composed entirely of pure gluten, and is one of the healthiest foods known." This claim is false and should be criminal.

The above extracts are from a recent bulletin of the Maine Agricultural Experiment Station, of investigation of some of the food fads now on the market.

About Molina Rolled Wheat, we make a plain, simple statement. It is made from Wheat which has been thoroughly cleaned and scoured—it is dried by intense heat and makes a wholesome breakfast dish. Its reputation doesn't rest upon false claims. It is sold in barrels of 100 lbs. and in kegs of 50 lbs. It's a good thing for the grocer and still better for his customer.

THE TILLSON CO., Limited,
Tilsonburg, Ont.



WILSON'S SCALES

ARE AS GOOD AS A GOVERNMENT BOND.

The grocer can get a Tea Scale that will turn with a postage stamp, or a Computing Scale that will count the money and show the weight of goods at the same time.

Highest Medal at Chicago, and Paris, France.

Easy terms of payment.

C. WILSON & SON

Get Prices.

69 Esplanade Street East, TORONTO, ONT.



THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR
BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



PROFITS IN CASH INSTEAD OF IN PREMIUMS.

This Revised Price List Will Interest You.

On an investment of \$4.00 which you pay for 5 boxes of Havana Fruit, you make a net cash profit of \$5.00. Compare this purchase with the Premium Package which you have been in the habit of buying for \$6.50.

Adams' Tutti Frutti, 36 5c. bars.....	\$1.00	Britten's Kola Nut, 20 5c. packages.....	.60
Adams' Pepsin Tutti Frutti, 23 5c. packages.....	.75	" " " 60 5c. packages, glass top box	1.80
" Yankee Dandy, 100 1c. pieces.....	.70	Britten's Base Ball, 1 foot long, 100 1c. pieces....	.70
" Sappota Gum, 150 1c. pieces.....	.90	" Large Heart or Globe Paraffin Gum 100	
Dr. Beeman's Original Pepsin Gum, 20 5c. packages	.60	1c. pieces.....	.70
White's Yucatan Gum, 20 5c. packages, yellow		Britten's Big Five Paraffin Gum, 115 1c. sticks....	.75
band.....	.60	" Spruce Gum, Union Jack, 100 1c. sticks..	.60
White's Red Robin, 100 1c. pieces, with a fortune		" Licorice Chewing Gum, 200 pieces, 2 for 1c.	.70
on each wrapper.....	.60	Glass Jar, Tutti Frutti or Pepsin, 115 5c. bars.....	3.75
Britten's Havana Fruit, 36 5c. bars.....	.80		
" Red Jacket, Love Letter, French or			
English, a premium in each box, 115 1c. pieces	.75		

Dr. Beeman's Pepsin or White's Yucatan can be put in assortment with Jars if desired.

Don't buy too much gum at a time. Keep it fresh and you will sell more. Your customer does not like stale chewing gum any more than he does stale buns.

AMERICAN CHICLE CO., Defries and River Streets, Toronto, Can.

GILLETT'S CREAM TARTAR

Highest Strength
and Absolutely Pure.

Costs no more than the poor
adulterated kind and will
please your trade much better.

GILLETT'S CHEMICAL WORKS

London,
Eng.

Toronto,
Ont.

Chicago
Ill.

UP.
UP.
UP.

60 SALES OF THE FAMOUS

IVORY GLOSS STARCH

What else can be implied from this fact other than
that intrinsic merit is the cause of its popularity with
the Canadian housekeepers? All we claim in favor
of this starch will be substantiated by particular
women.

MANUFACTURED BY

The St. Lawrence Starch Co.
Limited

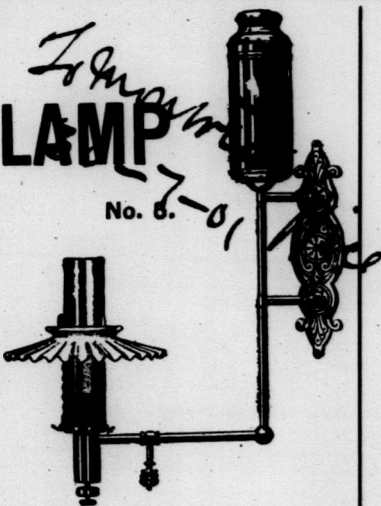
PORT CREDIT, ONT.

THE AUER GASOLINE LAMP

The Light of Eight Oil Lamps
for the Cost of Two.

Safe,
Strong, Satisfactory.

Covered by the broadest
possible Guarantee. The
construction, finish and
appearance are unequalled,
but it is your satisfaction which we guarantee. If
you don't like the lamp for any reason you can get
your money back. No other lamp in Canada is so
broadly guaranteed, for no other is as good.



Write for Catalogue.

AUER LIGHT CO.

E. Simpson & Co.,

1682 Notre Dame St.,

Moose Jaw, Agents for the Territories.

MONTREAL

Symington's

"Edinburgh" Coffee Essence

Is the Purest and therefore Best and Cheapest!

Refuse imitations said to be "just as good"
as Symington's, and recollect that the careful
process by which Symington's Essence is made
eliminates all unpleasant properties.

ANYONE CAN DRINK IT.

THOS. SYMINGTON & CO.,

EDINBURGH and LONDON.

Agents, **W. B. Bayley & Co.,** Toronto

GREEN CEYLONS

At from 15 to 22 cents.

They knock the spots off Japans at the same money. What is the matter with you pleasing your customers, and, at the same time, making a handsome profit yourself?

Japans are high and it is really difficult to get a good Japan to sell at 25c. and make a good margin. Why not look into this? It is worth your while. Our travellers have samples.

W. H. GILLARD & CO., Wholesale Grocers, **Hamilton**



Rowat's Pickles, and Rowat's Worcester Sauce

The most popular in Canada.



Agents **A. G. Snowden,** 10 Lemoine Street, **Montreal.**
" **F. H. Tippet & Co.,** 10 Water Street, **St. John, N. B.**
" **C. E. Jarvis & Co.,** Holland Block, **Vancouver, B.C.**

See this Bottle

Is it familiar to you?

The Best

Coffee

on the market

2

sizes,



Essence

to-day.

5-oz. and

10-oz.

Rose & Laflamme,

Agents,

MONTREAL

Batty & Co.

ESTABLISHED 1894

LONDON.



OLIVES
AND
PURE
OLIVE
OILS.



INDIAN
CURRIES
AND
CHUTNIES.

Makers of High-class

PICKLES
OF
ALL KINDS.



SAUCES
OF
ALL KINDS.

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This Journal is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY
FRIDAY

THE

CIRCULATES IN
EVERY PROVINCE

CANADIAN GROCER

AND
GENERAL
STOREKEEPER

VOL. XV.

MONTREAL AND TORONTO, JULY 12, 1901

NO. 28

THE FOREIGN WALNUT MARKET.

Report by United States Consul Skinner at Marseilles.

THE export of walnuts from Marseilles to the United States is confined almost exclusively to nuts grown in the interior of the country, which seek this port because of its advantages as a shipping centre. This trade is entirely in the hands of commission houses, and I ascertain that during recent years their business has been seriously injured by the increasing practice of American importers to deal directly with the grower in the interior, and to assume all the risks of unsatisfactory deliveries. Considerable quantities of shelled levantine nuts, most of which grow in Turkey, are imported into France, and are shipped to the centre of the walnut-growing country, where they are consumed by the oil-crushing trade. In certain portions of the interior of France, walnut oil is preferred for table use, in the first place because it is cheap, and in the second place because the consuming public demands it. Many small growers have oil pressers and produce a sufficient quantity for their own use, but, as with everything else, the present disposition of those engaged in the trade is to concentrate the manufacture of oil in certain industrial centres, notably, Grenoble, where the business is conducted on a large scale; and as the French walnuts command higher prices than the levantine, it has naturally come about that quantities of Turkish nuts are imported into the departments where walnuts are grown most largely, for the purpose above described.

The walnuts grown in the vicinity of

Marseilles are small in size and inferior in quality. No effort is made to export them.

The value of exportations of nuts from Marseilles to the United States during a series of years is shown below:

Year.	Almonds.	Filberts.	Walnuts, shelled and unshelled.	Pistachios.
1895.....	\$137,093	\$ 3,919	\$124,992	\$ 576
1896.....	148,104	3,153	142,373	2,124
1897.....	105,118	2,121	185,428
1898.....	242,704	12,386	115,618	2,020
1899.....	183,103	20,731	119,815	578
1900.....	238,174	28,730	139,750	3 126

It is impossible at this time to forecast the probable crop of walnuts in France. The trees are now in flower. It may be said that, up to the present time, no injury by frosts, drought, excessive rains or otherwise has been noted, and the conditions are favorable to an average yield. It is expected that a price for the new crop will be established in August, and that shipments will begin in September.

The best walnuts sold here are shipped from the department of Isere, and are generally known as Grenoble walnuts. Marseilles also receives walnuts known as "Marbots," "Cahors," and "Cornes"; these being the three varieties most appreciated. They are generally shipped via Bordeaux.

Grenoble walnuts are not prepared for the market by the sulphur process, because they are fair enough in their natural state. All dealers recognize that the sulphur process affects the quality of the walnut, and it is applied only to the Marbot, Cahors, and Cornes walnuts, which are of relatively high quality.

Walnuts of last year's crop are selling at this moment at 66 francs per 100 kilograms (\$13.72 per 220 lb.)

The production of walnuts in California is much discussed here, but my informant says that it has practically not affected the market in this city. The buyers in New York and elsewhere use the threat of large crops in that State as a means of hammering down prices in France. This is not true, however, of almonds. While the princess almond of France is said to be not equaled by the Californian nut, the Californian quality is here acknowledged to be sufficiently excellent to replace the French article, and Marseilles trade has been very much injured in consequence.

The demand for shelled walnuts in the United States is for the confectionery trade, and for this purpose, walnuts of first-class quality are used and whole half-kernels are shipped. The small fragments of kernels resulting from the shelling process are carefully saved in the interior of France and used for the production of oil. Unshelled walnuts are at present selling at 145 francs per 100 kilograms (\$27.98 per 220 lb.), best quality, and the small pieces sell for 80 francs per 100 kilograms (\$15.44 per 220 lb.).

The levantine walnut trade is considered entirely separate from the French walnut business, the only possible connection being when an unscrupulous dealer selects the fairer portion of the kernels from a levantine shipment and mixes them with Grenoble kernels, thereby securing a better average price. This, of course, is simply a commercial fraud.

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH
IN **CAKES** WELL KNOWN AND RELIABLE
IN **TINS** GUARANTEED TO THE TRADE
DURABLE 3000 TONS SOLD
DUSTLESS, LABOR SAVING
BEST IN THE WORLD.

Our packages are larger and more attractive in style than any of hers.

The quality of our goods is superior to anything else on the market

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

CALCULATING MACHINES.

CALCULATING machines have been in use for so long, and are used at the present time by so many people, that it would be natural to suppose that everybody would have some sort of acquaintance with them, and some idea of the principles on which they work, remarks Iron and Coal Trades' Review. Personal experience, however, shows that a calculating machine is nearly always regarded as a novelty, and usually as something exceptionally wonderful.

The first recorded attempt at an arithmetical instrument in Great Britain was made by Napier, the inventor of logarithms, early in the seventeenth century. It consisted simply of a movable multiplication table, somewhat flippantly called "Napier's bones," in spite of the fact that the inventor christened his system rhodology. There is much that is good about these "bones," but as a calculating instrument it will not compare for a moment with logarithms, for which we are largely indebted to Napier.

The first real calculating machine was invented by the philosopher Paschal, about 1650. He was then a lad of 19, helping his father in work which required much calculation; and he contrived a series of wheels connected with one another, with the ten numbers 0 to 9 engraved on each. Addition and subtraction were performed by turning the appropriate wheels by hand, the carrying over being mechanically provided for.

Whenever calculating machines are mentioned, people invariably think of Charles Babbage, who undoubtedly designed by far the most complete machine that has ever been invented. Babbage's machine was designed to calculate elaborate tables and automatically set them up in type, or else supply a mould in which stereotyped plates of the tables could be cast. After many experiments, he constructed his first "difference engine," as he called it, for the reason that he employed the method of differences as a general principle on which to base the calculations. He said that his machine could go on for years working by the same formula. It could then change, without human intervention, to another formula for a single calculation, and subsequently resume working by the original formula.

Since Babbage's day many small calculating machines of various kinds have been invented, of which the most practical and widely used are two. The first of these is an American invention, called the comptometer. This is actuated by keys like those of a typewriter, and by its means it

is simple to add, feasible to subtract, multiply and divide. It has the great merits of simplicity of construction and low price. The second of the calculating machines at present in commercial use is the arithmometer, an English invention.

KLONDYKE TRADING CHANGES.

ATacoma correspondent of The Financial News, London, Eng., writes: "The outfitting of large numbers of miners for Alaska in the cities of Puget Sound has apparently become a thing of the past. For four seasons following the discovery of the Klondyke outfitting was one of the chief industries of Tacoma and Seattle. The gold-seeker purchased his provisions, clothing, tools, and other supplies, paid freight on them to Skagway or Nome, and was ready for business on his arrival in the gold country. The development of Alaska and the British Yukon has resulted in a great change. The provisions and clothing are shipped northward in quantities cheaper than the prospector can take them. He is also saved the bother of assembling an outfit and seeing that it is kept together until he reaches his destination.

In a word, Alaska business has settled down into the regular channels. It is now the wholesalers who are paying the greatest attention to Alaska and the Klondyke, so far as the supplies to be used by the miners are concerned. This does not mean that the Sound cities are not benefited by the Alaska trade to fully as great an extent as in past seasons. The gold output has increased so rapidly, and is now spread out over so much of the entire year that the arrival of treasure is almost a daily occurrence. Every steamer brings its quota of successful miners, and their arrival means large expenditures for clothing and the other habiliments of modern civilization. This continuous stream of gold makes retail trade brisk, and compensates in a large measure for the loss of the outfitting trade. What Puget Sound merchants have lost in this respect has been gained by the merchants and trading companies of Skagway, White Horse, Dawson, and Nome.

The wholesalers of Tacoma and Seattle are supplying the northern merchants to a large extent, though it is undeniably true that a growing quantity of merchandise destined for Alaska and Dawson is being shipped in carload lots from the wholesale centres of the East. Vancouver and the cities of Eastern Canada are making a stronger bid for the trade of the Klondyke than ever before. The United States Government has played into their hands to an almost remarkable degree by the making of Skag-

way a sub-port of entry. The full meaning of this fact is now better appreciated than ever before. Many carloads of goods which formerly came exclusively from the United States are now being shipped from Montreal, Toronto and Winnipeg to Vancouver, and thence reshipped by British steamers to Skagway and through American territory in bond to the upper Yukon towns and Dawson. American goods shipped in the same manner must pay duty when British territory is reached."

BUILD UP YOUR TOWN.

ATOWN is not built up through its natural advantages alone, writes "The Hustler," in Stoves and Hardware Reporter. It may have untold stores of wealth around it, it may be crossed by a dozen railways and have other advantages that need only to be utilized in order to become money-makers, but the town can't make itself and it must be created as an enterprising, go-ahead place by those who constitute its population. Thrift begets thrift and strength grows upon itself without waste. If the citizens of a town advertise themselves for enterprise and public spirit, it becomes known as a desirable place in which to live and do business. Industries increase in number, the town takes on a new growth, business improves and wealth follows as a matter of course. But when a town is advertised for its deadness, as a good place to die because there is so much time and chance to get ready, the people had better conclude to retire into oblivion—because they have taken themselves off of the map.

I could never understand why people do not take an interest in the affairs of the place where they live. Every item that goes into the improvement of a town helps those who do business there. All citizens are partners in municipal matters. If you and I own a business together and I don't take an active interest in its affairs, you will probably want to have the partnership dissolved, to get rid of me because I don't help you. It should be the same way with indifferent partners in citizenship. You may not be able to get rid of them, since they have equal rights with you "in life, liberty, and the pursuit of happiness," but you can establish a good example and show by actual experience that it pays to be public-spirited, pays to build up a town, pays to take it away from a dead-and-alive existence, pays to be a citizen like those of Bloomington, pays even to have a sort of moral fire that will burn out the cobwebs and give the chance to the citizen to prove that they are still Americans and not merely refugees from the world of sleep.

Stower's Lime Juice
and
Lime Juice Cordial

are manufactured from the pure juice of the fruit, and are quite *free from alcohol*, also musty taste or smell. A cooling drink in hot weather. Can be used for claret cup, port or sherry regus, punch or shrub. Pints and quarts.

Also in store—**Sutherland's Crystal Beverages.**

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS, **Hamilton. Ont.**

Office Phone, 288; Sample Room, 747.

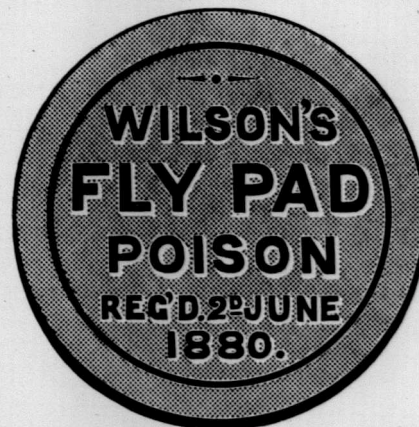
I manufacture for the wholesale trade.

My goods can be recommended as superior to all others.

The sale is well established and grows yearly.

My goods ALWAYS give satisfaction.

I employ no travellers, but allow the jobber such a large profit that it pays HIS customers to push the sale of my goods.



Archdale Wilson, . . . Hamilton

A Right Royal Reception

Such as is being prepared for the Duke of York, will cost a great amount of money. But, as it is a duty, a privilege and a pleasure, cost should only be of secondary consideration.

Have you participated in the reception that Means money for you?

The way in which our **Bobs Tea** has been received is simply surprising, indeed, beyond our most sanguine expectations. **Its success has been remarkable.**

BOBS THE GREAT 25c. TEA
IN LB. PACKAGES

The most attractive, most profitable, most satisfactory on the market. Have you tried it? We shall be pleased to hear from you.

JAMES TURNER & CO., Hamilton.

COFFEE

COFFEE

COFFEE

Increase your sales and also
your profits by handling

Crown Blend Coffee

Tins 10, 25
and 50 lb.

Crown X retails at 25c.
" XX " " 35c.
" XXX " " 45c.

SOLE AGENTS

THOS. KINNEAR & CO.,

**Wholesale Grocers,
49 Front St. E., TORONTO.**

BUSINESS CHANGES.

**DIFFICULTIES, ASSIGNMENTS, COM-
PROMISES.**

CHARTRAND & TURGEON have
been appointed curators of Alderic
Lacombe, grocer, Montreal.

J. T. Cote, general merchant, Chicoutimi,
Que., has assigned.

Fred. W. Hill, grocer, Winnipeg, has
assigned to C. H. Newton.

Adelard Many, general merchant, St.
Sebastien, Que., has compromised.

The bailiff is in possession of the prem-
ises of C. Elliott, grocer, Ottawa, for rent.

Arthur Lacoste has been appointed curator
of Mary A. Lee, general merchant, Grand
Mere, Que.

V. E. Paradis has been appointed curator
of G. Rioux, general merchant, Trois Pis-
toles, Que.

Lafontaine & Lavoie, general merchants,
St. Cyrille de Wendover, Que., are offering
75 cents on the dollar.

E. J. Belanger, general merchant, Port-
neuf (Saguenay Co.), Que., has compro-
mised at 50 cents on the dollar.

Burton & Weir, general merchants, Cop-
per Cliff, Ont., have assigned to J. D.
Walker, Sudbury, and a meeting of creditors
will be held on the 13th inst.

**PARTNERSHIPS FORMED AND
DISSOLVED.**

Cormier & Lorain, grocers, Wotton, Que.,
have dissolved.

Wallace & Wallace, grocers, Vancouver,
B.C., have dissolved.

Charlebois & Payette, provision dealers,
Montreal, have dissolved.

Savage & McCanna, general merchants,
Granby, Que., have dissolved.

Lafontaine & Lavoie, general merchants,
St. Cyrille, Que., have dissolved.

Louis Gilbert & Co., manufacturers of
cheese boxes, etc., Disraeli, Que., have dis-
solved.

W. J. Holmes, general merchant, Big
Forks, N.W.T., has admitted R. J. Holmes
to partnership.

Saunderson & Co., grocers, Charlotte-
town, P.E.I., have dissolved and have been
succeeded by L. S. McNutt & Co.

J. D. Ells has admitted Ebenezer Bige-
low, jr., under the style of Bigelow & Ells,
general merchants, Kingsport, N.S.

Bockus & Co., butter and cheese manu-
facturers, Mystic, Ont., have dissolved, and
have been succeeded by Bockus & Davig-
non.

SALES MADE AND PENDING.

The stock, etc., of H. A. Matchett, gen-
eral merchant, Galt, Ont., is advertised for
sale by auction.

Peter Dunlop, grocer, Ottawa, has sold
out.

Elizabeth S. Ing, grocer, etc., Hamilton,
Ont., is selling out.

Marquis Bros., general merchants, Ripley,
Ont., have sold out.

The assets of Catherine Elliott, grocer,
Ottawa, have been sold.

Wm. St. Quentin, baker, Midway, B.C.,
is advertising his business for sale.

H. L. Heath, general merchant, Hunts-
ville, Ont., is advertising his business for
sale.

The stock of J. Parent, general merchant,
Rimouski, Que., has been sold at 67 cents
on the dollar.

CHANGES.

Juncau & Tessier have registered as gro-
cers, in Montreal.

Geo. Gibson, grocer, Wheatley, Ont., has
been succeeded by Edward Gibson.

Yared & Bechvitz have registered as gen-
eral merchants, in Victoriaville, Que.

G. H. Jamieson, confectioner, Lacombe,
Man., has sold out to Ebbeson & Rock-
jer.

Moore & Davis, general merchants, Prince
Albert, N.W.T., have sold out to Noble &
Phillion.

Colin McPherson, general merchant, Dids-
bury, N.W.T., has been succeeded by D. C.
Corbitt.

One Case Snider's Catsup Free.

With each 5 cases of Snider's Tomato
Catsup, pints, that you purchase, we
will give you one case Snider's Tomato
Catsup, pints, free. The above goods to
be delivered September 15.

A. F. MacLaren Imperial Cheese Co., Limited
Agents.

CANNED MEATS.

POTTED AND DEVILLED.

ALL KINDS.

THE DAVIDSON & HAY, LIMITED

36 YONGE STREET - - TORONTO.

L. S. Slingerland, baker and confectioner, Niagara, Ont., has been succeeded by B. L. Currie.

J. W. Lamin, grocer and baker, Oak River, Man., has been succeeded by E. G. Brassey.

A. P. Torrens, tea and crockery dealer, Halifax, N.S., has closed his Spring Garden Road branch.

McSween & Russell, grocers, Leamington, Ont., have been succeeded by McSween Bros. & Russell.

Joseph Payette has registered as proprietor of O. Payette & Co., tea and crockery dealers, Montreal.

Caroline V. Bloomfield has registered as proprietress of J. R. Andrews & Co., general merchants, Bishop's Crossing, Que.

The statement in these columns in the issue of June 28, that Crysler & Stratton, general merchants, Delhi, Ont., had sold out to D. Heath & Co., was incorrect.

FIRES.

Geo. W. McFarland, general merchant, Cache Bay, Ont., has been burned out.

W. F. Hartwell, general merchant, Wawanesa, Man., has suffered loss by fire; insured.

DEATHS.

John Ward, grocer, Victoria, B.C., is dead.

F. G. Franklin, general merchant, Hyndford, Ont., is dead. His business will be continued by Mrs. F. G. Franklin.

INQUIRIES REGARDING CANADIAN TRADE.

Mr. Harrison Watson, curator of the Canadian Section of the Imperial Institute, London, England, is in receipt of the following inquiries:

1. A Johannesburg house asks for names of Canadian producers of evaporated vegetables.
2. A firm of manufacturing chemists asks to be placed in communication with Canadian shippers of talc and mica schist, and also of mica in sheets, not split, as it comes from the mine.
3. A Liverpool house wishes for names of Canadian producers of asbestos.

The following were among the recent inquiries relating to Canadian trade received at the High Commissioner's office in London, England:

4. A German firm, having experience of the trade is open to negotiate with Canadian wood pulp manufacturers with a view to representing them on the continent.
5. A correspondent asks for addresses of some large hog-killing firms in Canada.
6. A gentleman recently from Canada, well acquainted with the requirements of the country, would like to recommend a very well-established agent there to handle draperies, etc.
7. Inquiry is made by an agent established at Ghent for names of Canadian firms desiring representation in Belgium.
8. Another inquiry has been received for names

of Canadian shippers of boxwood, shipped in the flat, ready to be put together by the purchaser.

[The names of the firms or individuals making the above inquiries will be furnished on application to the Editor of THE CANADIAN GROCER.]

TWO FACTORY ADDITIONS.

The Canadian branch of The N. K. Fairbank Company, Wellington and Ann streets, Montreal, seems to have enjoyed its full share of the general prosperity of the past year. Some months ago, they found it necessary to take in a four storey addition, each flat measuring 60 x 125 ft., and now another building of the same size and dimensions is being annexed and occupied. This means an increase of 60,000 ft. of floor space in one year—not an unimportant tribute to the increasing popularity of Fairbank's goods. Their most important products are "Boar's Head" brand of compound lard, "Gold Dust" washing powder and Cottolene, but in time they expect to manufacture on Canadian soil their "Copco," "Glycerine," "Tar" and "Santa Claus" laundry soaps. The Canadian manager, Mr. H. A. Leak, has been largely instrumental in bringing about these happy results, for his courtesy, as much as his enterprise, has ingratiated him in the hearts of the members of the grocery trade.

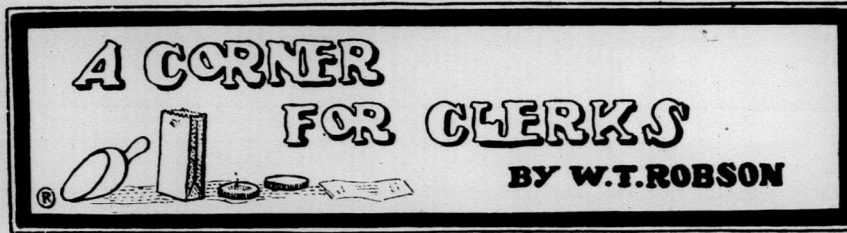


DEMAND THEM FROM YOUR JOBBER.

UPTON'S
Jams, Jellies and Marmalade

Beware that he does not offer you a substitute.

A. F. MacLAREN IMPERIAL CHEESE CO., Limited



MY vacation has just ended. I spent two days in Montreal, a week in Boston, and three days in New York. From the standpoint of recreation my holidays were a failure, for if one is wanting a rest, or to recuperate, he must not go to a great city because sightseeing (when one desires to do much in a short time) is the hardest kind of work. Educationally, in a great city, such as New York or Boston, there is the opportunity to learn and see many things in a line of business in which one is interested. Especially was I favored in this respect, as I had many friends engaged in this business in these cities. To call upon them, renew our friendship and see the different conditions of trade in the various localities was to me a great privilege, which was most thoroughly enjoyed.

My trip was by way of Montreal. While there I called and saw the retail stores of Walter Paul and Fraser, Viger & Co. Good stores, well equipped and the stock kept in good order, the clerks attentive and gentlemanly in their handling of customers. I also had the pleasure of meeting Mr. Geo. C. Silcock, of the Geo. Matthews Co.; Mr. Louis A. Lambkin, of the Walter Baker Co., who very courteously gave me an invitation to call and see the company's works in Dorchester, Mass.; also Mr. D. Gilmore, who is well known to the trade of Canada as the representative of Chase & Sanborn, of coffee fame.

WHERE COFFEES ARE PACKED.

I had a look over their complete establishment in Montreal, a miniature of that in Boston, which, on my arrival in that city, I went to see. In company with their genial manager, Mr. George, I first went up to the roof and enjoyed the splendid view of the harbor, the shipping, and Fort Warren in the distance. On descending, I looked over their mammoth building. The 7th floor is used for storing stock. An immense quantity of green coffees are here piled up to the roof and used by this firm in supplying their trade all over the continent. The 6th floor: Here the coffees are most carefully graded and thoroughly cleaned by the most improved machinery, for this firm is first in the use of improved appliances for the preparation of coffees, and a number of

special machines can here be seen in operation.

The roasting department with its large revolving coffee roaster, cooling trays, etc., is on the 5th floor. The grinding machines are also on this floor.

On the 4th floor is the packing department. Aside from seeing the large quantity of goods so expeditiously handled, the nailing machine for nailing boxes, driving five nails at a time, and under the most perfect control of the operator, was to me very interesting. The 3rd floor is taken up exclusively for the packing of "Seal" brand coffee. The empty tins come swiftly along on a belt, the proper quantity of coffee is automatically weighed into each tin and then is passed along to be labelled, all so swiftly and accurately—an object lesson of despatch and skill. On the 2nd floor are the counting-room and sample-room for testing coffee. Here I saw the addressograph with 6,000 customers' addresses for mailing purposes. With this machine it is only a matter of a few minutes to address letters to all the firm's customers. The salesroom and general offices are on the 1st floor, and here I had the pleasure of meeting Mr. Sanborn, one of the heads of the firm; Mr. Palmer, also a member of the firm and head of the accounting staff; Mr. Moyer, manager of the tea department. A large business is done by this firm in teas.

WHERE COCOAS ARE PUT UP.

When one has been selling a line of goods for years it is interesting to go to the place where the goods are manufactured. Consequently, it was to me a great pleasure to see the wonderful establishment of Walter Baker & Co., of Dorchester, Mass. For over half a mile I was able to detect the odor of cocoa before I reached the factories, as the wind was blowing from that direction towards me. This firm date back to 1780, and the site they now occupy is the home of the chocolate industry of America.

Mr. W. B. Thurber is the manager of the works, and to him I am indebted for the privilege of inspection. Mr. Gallagher, one of the members of the firm, is a Canadian. Mr. Howland is the president of the company. Over 400 hands are employed in four large substantial brick buildings. I

enjoyed a walk through, and that which impressed me most was the absolute cleanliness of all the factories. In one part of the building I examined a most beautiful piece of machinery, resembling a large marine engine, manufactured in Dresden, Germany, the only machine of its kind on this continent, and it has much to do with the manufacturing process. I also enjoyed trying a sample of their new vanilla wafer, a preparation of merit.

BOSTON'S RETAIL STORES.

I then went among some of Boston's retail grocery stores, commencing with S. S. Pierce & Co., corner Bacon and Tremont streets, who have one of the best equipped grocery stores I have ever seen, employing 150 clerks, a number of whom are Canadians. I noted MacLaren's and Millar's cheese had a prominent place and, I was glad to hear, sold well. Another thing I noted was a large shallow glass case containing a sample of each kind of biscuit sold by the firm. The clerks have a good toilet room and numbered lockers for each man. They get prices for choice goods there. I saw "Czarine" tea at \$5 per lb., cigars at 50c. each. Customers who want fine goods can buy them there. They give their clerks two weeks' holidays and drivers ten days.

Cobb, Bates & Yerxa employ 60 men in their store. I noticed they had a coffee counter for serving coffee by the cup, and the clerks are supplied with coffee checks, which they present to customers. The clerks' hours are from 8 a.m. to 6 p.m. Holidays seven days and two days extra for overtime. When working overtime the clerks get supper money given to them. They also have a good toilet room.

Rhodes Bros. have a fine store on Massachusetts avenue, exceedingly bright and clean. The clerks wear long, white coats, with a round nickle disc with a number on each man. A good many of their clerks are Canadians. It is said that 40,000 Canadians reside within the radius of one mile from the State House of Boston.

Outside the stores mentioned above I called at a number of others and asked if they employed many Canadians. One manager said he did not know, for it was a difficult matter to tell them from Yankees.

The wages clerks there receive are somewhat in excess of that paid here, but the cost of living, I think, evens this up. Then, again, from what I was able to learn, they change their staff often, frequently in a dull time discharging 20 hands at a time and engaging them again as business improves.

AT THE Y. M. C. A. CONVENTION.

I also attended the great Y. M. C. A. convention in Boston, and was walking up the

Returned July 18



THE PUBLIC ARE DELIGHTED WITH
"KIN-HEE" COFFEE

AND THE

"KIN-HEE" QUICK COFFEE POT

THE FIRST SHIPMENT SOLD LIKE HOT CAKES.
 SECOND NOW IN STORE.

SEND US A TRIAL ORDER—THE RESULTS WILL SURPRISE YOU.

THE **EBY, BLAIN CO.,**

SOLE OWNERS FOR CANADA.



This shows the coffee pot as it is filled with boiling water and coffee submerged; it stands for one minute, and the bottom is put on and then reversed; then it is ready to serve. A child can do it.

Patented May 22, 1900.

LIMITED

TORONTO.

aisle to take a seat with the foreign delegates, when one of the ushers touched me on the arm and said: "Are you a foreigner, sir?" I replied, I was from Ontario. He looked puzzled and said: "Ontario; Ontario! let me see. That is not in the Union. But it's not a foreign country; you sit there, sir, please." So I was unable to pass for a foreigner with that usher. You should have heard the Canadian boys sing, "God Save the King," in the convention when King Edward's message was read. We nearly burst our lungs, and all the convention stood and joined in with us, calling forth from the speaker very complimentary remarks on the present relations of the two great nations.

RECIPROCAL TRADE.

While I was in Boston the Chamber of Commerce adopted unanimously a resolution to Congress favoring a reciprocal trade agreement between the United States and Canada. Shrewd business men these, and all over I was questioned regarding our prospects. There seems to be no doubt among our friends to the south of us that we are on the eve of a great development of our country. As a field for investment we are beginning to attract the attention of the monied men over there. They are finding us out, and the coming few years will wit-

ness immense strides in the development of our resources.

OBSERVATIONS.

I noted "Salada" tea is beginning to make its mark in Boston. Chapin & Adams, of State street, report large sales and a wonderful increasing demand, due, no doubt, to the efforts of Mr. Jas. McGuane, the Canadian hustler, who has charge of the Boston business. Mr. McGuane's old Toronto friends will be glad to hear of his success in Boston.

On my return I find a stack of mail awaiting me. I will get to work at once boys, and answer your letters, but remember, some will have to wait. In my next letter I shall give you a little of my New York experience.

A NEW MARMALADE.

The T. Upton Co., Limited, are putting on the market a new brand of marmalade, called "Upton's Home-Made Orange Marmalade." It is not as bitter as their regular line. It is put up in stone jars, 2 dozen in a case, price \$1.20 per doz. In future, the Upton Co. will prepay freight to points in Ontario east to Montreal, west to Windsor, north to Owen Sound on 10 case lots, delivered direct from factory, and in points outside of Ontario they will make a

freight allowance of 25c. per cwt. net on 10-case lots.

ALUMINUM BREAD CHECKS.

The merchants, bakers and milkmen, of Canada, will be glad to know that they can now obtain aluminum bread checks in Canada at moderate prices, from J. K. Cranston, of Galt. As the Government have passed legislation to govern the issue of the ordinary cardboard tickets, the adoption of aluminum checks should become very general. They are cheap, light, neat and handy, and danger of contagion is reduced to a minimum by their use. Canadians would do well to write Mr. Cranston at once and adopt them. They never wear out.

E. A. Lytle & Co., Limited, have been incorporated with a capital of \$100,000. When asked as to whether the business of the company would be extended beyond its present scope, Mr. Lytle said: "We intend going on as we are at present, and I do not desire to speak of future plans as yet."

A new grocery firm, Hopper & Fleming, has been opened up in Ottawa. Both members of the new firm were formerly employees of Bate & Co., of that city. Their late fellow employees of that firm waited upon them at their new store on Saturday night, and presented each with a solid gold ring.

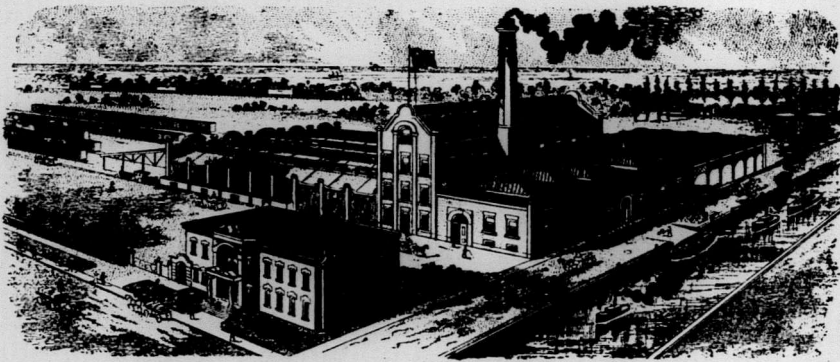
James "Dome" Lead.

This is the highest grade of lead in the world.

No dust. Hard finish. Brilliant.

ARE YOU READY

SUNLIGHT SOAP



THE HOME OF SUNLIGHT SOAP TORONTO

MADE IN CANADA.

FOR THE DEMAND?

Lever Brothers, Limited, have pleasure in announcing that their Canadian Works for the manufacture of SUNLIGHT Soap are already in full operation.

SUNLIGHT Soap may now be had in "OCTAGON" shape as well as in "DOUBLET".

The specialties of Lever Brothers, Limited, now selling are :

*SUNLIGHT SOAP
Doublet.*

*SUNLIGHT SOAP
Octagon.*

*LIFEBUOY Royal
Disinfectant SOAP.*

*MONKEY BRAND
(Brooke's Soap).*

LEVER'S DRY SOAP.

*Y ^{Wise} Head Z SOAP
POWDER
(Royal Disinfectant).*

The later specialties will take the same premier position in their class as that now held by "SUNLIGHT" amongst Laundry Soaps.

*Price list on application to
LEVER BROTHERS, LIMITED,
TORONTO.*



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JOHN BAYNE MacLEAN,
Montreal.

THE MacLEAN PUBLISHING CO.
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

TAXING COMMERCIAL TRAVELLERS.

THE arrest in Charlottetown lately of a well-known traveller owing to a dispute about the license which he held to sell goods in the Island, directs attention to the fact that this law is still in operation.

We feel sure that this legislation is not characteristic of the business spirit of that Province, where the merchants whom we have come in contact with are fair and reasonable. The law, as it stands, however, is exceedingly oppressive. Its avowed object apparently is to raise revenue, but surely the required taxes could be got by some less objectionable means!

It is just a question whether the law is constitutional, because, to the Dominion Parliament alone belongs the subject of trade, and no Province under the British North America Act of 1867 has power to limit trade with any other Province. It is time for the authorities at Ottawa to consider this question in its legal aspect with a view to deciding whether the Provincial authorities have the right to maintain it.

A valued correspondent on the Island writes to us as follows on this question:

"The Act was introduced a few years ago by the Hon. Fred. Peters, who was at

that time leader of the Liberal Government of this Province. The principal reason for the tax is to help the revenue of the Island. Eight thousand one hundred and forty dollars was collected from the travellers last year. No less than 353 paid \$20 each and six paid \$200 each. The six represented firms in the liquor business. I am not in favor of the tax, not because it makes any difference to our business for buying. I believe that indirectly it is hurtful to the Island, and that no commercial barrier should be allowed in any Province against firms doing business in Canada. There are a few business men here who favor the tax because they do a jobbing trade throughout the Island."

A COMMENDABLE INNOVATION.

One of the partners of a well-known wholesale house has persuaded one of his sons to spend a part of his school holidays in accompanying one of the firm's travellers on his regular route.

The idea is a commendable one. A young man designed for a commercial career can scarcely begin too soon to lay the foundations necessary to success. And there is scarcely a better way of getting a start than by being taken under the wing of an experienced traveller on such a trip as that being undertaken by the young man in question. And then it is a good way of spending a holiday as well as an admirable way of gaining experience.

It is a matter that we think worthy of the attention of other wholesale merchants who have sons who are taking a rest from their studies.

HE CONDEMNS HIMSELF.

The secretary of the Kentville (N. S.) Board of Trade confesses, in a circular he has recently sent out, that he, with the other members, is getting lax in regard to board of trade matters and needs a shaking up.

It is not usual for secretaries of boards of trade or of any other organization to find fault with themselves, and such an unusual departure as that of the secretary of the Kentville board ought to lead to a more than usual awakening of the lax members.

Those who know Secretary Calkin, however, can easily imagine that it will not require a great deal of effort to stir him up. He is too enthusiastic a board of trade man for that.

PROSPECTS FOR HIGH LARD.

ALL signs would indicate that we shall see a continuation of the high prices prevailing on the lard and pork market for some months to come. Those who are in closest touch with the market expect the turning point to come in December, when a large crop of hogs will be marketed. Until that time, dealers will be compelled to pay high prices, in spite of the fact that they expected a turn before this. Lard manufacturers are selling goods under a 90-day guarantee.

The statistics for July 1 show no radical change in the situation. Stocks at Chicago have increased during the month from 47,193 to 120,233 tierces, and the total stocks held at the world's ports have increased from 166,827 to 195,926 tierces in the same time. But, although the stocks have grown within the month, the stringency is by no means removed, for stocks are not increasing in a ratio proportionate to that of previous years. Last year, the stocks held at the world's ports on July 1 were 297,406 tierces, and in 1897 they were 593,780 tierces.

On the Canadian market, the price of lard, if moving at all, is going upward. In Montreal, some houses who bought supplies ahead are selling at \$2.25 per pail, others are asking \$2.30, while a fair market quotation would be \$2.35.

BEET SUGAR IN THE WEST.

PROVINCIAL aid to the beet sugar industry in Canada is expanding. The Assembly of the Northwest Territories is the latest to define a policy in this respect, Premier Haultain having introduced a Bill to exempt beet-sugar factories from municipal taxation for a period of 20 years.

When introducing his Bill the Premier explained that there was a proposition to establish a beet-sugar manufactory in the western part of the country, which would involve an expenditure of some \$500,000, that it was not proposed to establish such in any existing town or village, but that the exemption was desired from taxation by any future town or village which might grow up as the result of the industry.

Experiments in sugar-beet culture have been carried on for some years in the West, and, as shown by the reports of the Dominion experimental farms, not without encouraging results.

SIR RICHARD'S ENNUI.

HERE appears to be a feeling in the High Commissioner's office in London that a recent article dealing with it was rather harsh. The purpose of the article was to point out the importance of a commercial agent being sent to London and to deplore that the Trade and Commerce Department had not yet done so. If, in pursuance of this object, anything which was said displeased the High Commissioner's office, we regret it.

With what the High Commissioner's office does, we have little or nothing to find fault with. As a medium between the Dominion and Imperial Governments it is a necessary office, and the position which the High Commissioner holds undoubtedly makes him serviceable in charging the memory of the War Office and the Admiralty in regard to Canadian products for the army and the navy. The last report of the High Commissioner shows that the South African and China Wars were seized as opportunities of drawing the attention of the War Office and the India Office to Canadian products.

"During the last year, as in 1899," says the Commissioner in his report, "I have paid considerable attention to procuring from the War Office and from the India Office orders for the supply from Canada of articles required by His Majesty's forces, both in South Africa and China. That my efforts have been successful, will, I think, be admitted on a perusal of the following lists of supplies that have been obtained from the Dominion, the value of which must, in the aggregate, represent some millions of dollars." Then follows a list of Canadian articles, such as hay, corned beef, boneless chicken, saddlery, clothing, flour, which had been purchased by the War Department since November, 1899.

So far so good, but what Canada wants as well as is an official a commercial agent who will be in a position to supply business men with information about business men and business matters. This, the High Commissioner's office does not supply.

It is true that it has prepared lists of importers and exporters, which have, no doubt, proved of assistance in not a few instances. But that in itself is not enough. The business men in this country and the business men in Great Britain who have sought for commercial information know this perfectly well. If it were not so why is it that The Canadian Manufacturers' Association and various boards of trade throughout the country have spent so much time and money in trying to impress upon the Canadian Government the necessity of appointing a commercial agent in London to supply that in which we are now so deficient? It is simply because they recognize that there is a long felt want, which, in the interests of this country, should be

filled. Our position is, therefore, based on no mere supposition.

We believe—in fact, we know—that Lord Strathcona and Mr. J. G. Colmer, his secretary, are doing the best they can for the country they represent. But, as we have said before, Lord Strathcona has not the time to look after such matters as would be required of a commercial agent. Then, if Mr. Colmer had the time at his disposal his long absence from Canada places him at a decided disadvantage.

We all generally recognize that one of the best commercial agents Canada has is Mr. J. S. Larke. Yet his absence of six or seven years in Australia has made him somewhat out of touch with the commercial interests of the country he represents, and The Canadian Manufacturers' Association has wisely asked to have him recalled for a few months in order that he may have an opportunity of refreshing himself in regard to commercial affairs in Canada.

If the Government does not appoint a commercial agent to reside in London, the next best thing it can do is to invite Mr. Colmer to spend three months in Canada, touring it from one end to the other and associating himself with those engaged in the various industries.

We, however, only urge this as an alternative. The importance of the British trade demands the appointment of a commercial agent whose whole time and attention shall be devoted to the work appertaining to the office. This, the High Commissioner nor anyone in his office is not doing.

It is true that under existing conditions our export trade with Great Britain has increased enormously, during the last five years by 62 per cent. But what we supply, notwithstanding the increase, is only an infinitesimal part of what the Mother Country imports, being scarcely 5 per cent. of the whole, while compared with the United States our exports to the parent country are only about 12 per cent.

None recognize better than the manufacturers of this country the need of a commercial agent in Canada, but notwithstanding that the Trade and Commerce Department has been memorialized by commercial bodies and importers by the trade press and by the daily press of both shades of politics, nothing has been done.

Sir Richard Cartwright is smitten with ennui in regard to this as in regard to nearly all other matters appertaining to his Department. And it looks as though Sir Richard will have to go before a commercial agent in Great Britain is forthcoming.

THE HANDLING OF COFFEES.

Remember the date for receiving articles on the "Buying, Handling and Selling of Coffees" positively closes on July 20.

A DECLINE IN SUGAR.

IN spite of a demand in the United States that exceeds the supply and an improvement in business in Canada, the price of refined sugar is lower in both countries this week.

The Arbuckles have been selling sugar on the basis of 4.45c. per lb. for granulated, but they have been alone at that figure until Monday, when The American Refinery Company marked its prices down 5c. per 100 lb. to meet those of its rival.

The action of the Trust has had a particularly depressing effect upon the market, as it had twice within less than a week notified the trade that there would be no change in its figures. One of such notifications was issued on the very morning of the day on which the reduction was made. On the strength of the announcement that there would be no change the refined market assumed a firm tone, while only on Saturday last Willett & Gray, the sugar experts, advised that "It would be well for buyers to anticipate their wants, particularly as nothing will be gained by waiting."

The reduction in prices in Canada has not been all along the line. Nos. 1, 2 and 3 yellows, for instance, are quoted as before. Granulated and cream sugars, however, are down 10c. per 100 lb., and bright coffee and bright yellow are 5c. per 100 lb. lower.

Granulated is now on the basis of \$1.45 to \$1.50 in Montreal and \$1.63 to \$1.68 in Toronto.

To have the Arbuckles selling on the basis of 4.45c. per lb. must have been irritating to the Trust, but why it should change its mind so suddenly after two emphatic announcements that it would make no change seems inexcusable.

With the Arbuckles and the Trust again selling sugar on the same basis, to say nothing of the activity of the demand, the conditions for steady prices are, after all, more favorable than they were.

CANNED CHERRIES ADVANCE,

Quite a little interest has developed in canned cherries this week on account of a somewhat unexpected advance of 25 per cent. in the price of new season's goods. The advance was initiated by the packers and was followed by the wholesalers.

Buyers from the United States have been large purchasers of the ripe fruit along the Niagara Peninsula, and the prices paid have been so high as to put them beyond the reach of the packers. For this reason the pack of cherries in Ontario will be short; and it is the expectation of this that has led to the present appreciation in values.

Wholesalers are now quoting new season's pack to arrive at \$2 for red pitted and \$2.25 for white pitted cherries.

BUSINESS MEN AND ROYALTY.

CANADA'S loyalty to the British Empire is well known. And preparations are being made to emphasize it during the forthcoming visit of the Duke and Duchess of York. But while this is only natural and proper it is to be hoped that in the exhibitions of loyalty nothing will be forgotten that shall exhibit the resources of the country.

It must not be forgotten that it is not merely the Royal personages and their retinue that will visit us. There are in their train several of Great Britain's leading journalists and artists, the latter of whom will do a great deal of illustrative work for their respective journals. It is of the utmost importance that the natural resources of each and every part of the country shall be brought into as much prominence as possible.

Canada is undoubtedly a country wonderfully rich in natural resources. We all know how dense a great many people in Great Britain are in regard to this fact. Even the extent and beauty of our cities are surprising to many of those from the other side of the Atlantic who visit us. What, therefore, must it be with regard to many of our natural resources that are not so observant to the eye?

This density is often sources of amusement to us, but after all is not the onus largely upon ourselves? We think it is.

The enterprising merchant, by window displays, by advertising, or through the medium of his travelers keeps his wares in the public eye.

Nations are but aggregations of individuals. If they wish to develop the resources with which nature has endowed them they should not miss an opportunity of showing the world what they possess. Canada has not been as enterprising in this respect as the circumstances warranted. Consequently for much of the ignorance which obtains on the other side of the Atlantic in regard to Canada we are to blame.

For the reasons already set out the visit of the Royal couple will afford Canada an exceptionally good opportunity for us to exhibit our products of the factory, field, farm, forest, and mine.

There will be a few months before Royalty will be in our midst, but there is no time to waste. No one is interested more than the business men of the country in making the sojourn of our visitors pleasant, interesting, and instructive, and they should lend their influence to at once launching local schemes which shall attain the maximum of good for Canada as well as the maximum of entertainment for our Royal visitors.

NEW PACK VEGETABLE PRICES.

Prices on new pack vegetables were issued by the syndicate this week. Compared with

the opening figures of last year they show a reduction of 2 1-2c. per dozen.

The figures at which the wholesalers are quoting futures to the retail trade are 85c. per dozen for tomatoes and 80c. for peas and corn.

No business as far as we can learn has been done on the basis of these figures. Although, as already pointed out, the new prices are lower than last year they are still too high to induce speculative buying, and the wholesalers are disposed, as last year, to allow the packers to carry the bulk of the goods. Then, it will be remembered, the pack of 1900 came upon a bare market, while this year the conditions are somewhat to the contrary.

The control of the bulk of the pack by the syndicate and the agreement to curtail the output by 30 per cent. create, however, new features of the situation, the result of which can only be known from actual experience.

TEA TAX AND CONSUMPTION.

AT the annual meeting of The Tower Tea Company, Limited, London, the address of the chairman, Mr. Thomas Laugh, M.P., was a more than usually interesting one. We have not the space at our disposal to reproduce the address in full, but the following extract from it cannot fail to be of interest to the grocery trade in Canada:

"The great articles of consumption now subject to a tariff in this country are so few that the public will watch with interest the effect produced even on one of them by those abrupt increases of taxation with which the nation has become familiar. We may well inquire what has been the effect of the large increase, amounting to 50 per cent., in the taxation on tea? This has now been in existence for over a year, so that we are in a position to judge. It is the only increase which has been made in the tax since tea became one of the leading products of the British Empire. In 1865 the tea duty was reduced to 6d., and in 1889 to 4d. per pound. The same result followed the reduction in each case. Within two years consumption increased by 15,000,000 lb. The duty remained at 4d. till last year, when it was raised to 6d. In 1865 96 per cent. of the tea used in the United Kingdom came to us from China. The effect, therefore, of our tariffs on the trade was of small concern to us as a nation; but last year 95 per cent. of the tea consumed came from estates in India and Ceylon, owned by British capitalists and worked by British subjects; therefore any vicissitudes which affect the business become of profound importance to the Empire. The experience of those engaged in tea production is unanimous that the increase of duty has produced disastrous results. British tea-growers had naturally made arrange-

ments to meet a steadily increasing demand, which they had every reason to expect; but the new duty has checked consumption, and the latest figures show, for the first time for many years, a decrease in the quantity of tea used in the United Kingdom per head of the inhabitants. In 1899 the Board of Trade returns show that the consumption had reached 5.98 lb.; but last year, according to figures just issued by Messrs. W. J. & H. Thompson, it had fallen to 5.91 lb. per head. This is the general result of an increase of taxation. In 1898 a tax of 10 cents per pound was imposed on tea in the United States, and the effect was that within two years consumption was lowered by 25,000,000 lb., or one-third of a pound per head of the population. The imposition of this American duty—like that in the United Kingdom—has hit the Indian and Ceylon tea growers, who were rapidly introducing their products into that country. The ill-effect of the duties has been heightened by the recent silver legislation in India, and owing to all these causes one of the most notable new enterprises in which British capital has been engaged during the last half century has received a blow from which it will require some years to recover. We may congratulate ourselves that the business of our company is distribution, and not production, and I may give, in conclusion, one other crumb of comfort to the shareholders—the distributive tea trade generally flourishes when other trades decline."

The above extract from Mr. Laugh's address is worthy of careful perusal, particularly by those in Canada who have been the advocates of a Customs duty on teas in this country.

THE STRIKE ON THE COAST.

THE salmon canning season opened on the Fraser River on the 1st inst., but on account of the strike among the fishermen the conditions are anything but auspicious.

The strike is over prices. The fishermen want 12 1-2c. per fish during the whole season. The canners at first were unwilling to pay more than 10c. the season through, but ultimately offered to pay 12 1-2c. per fish until August 3, and 10c. from that date until the close of the season. In accepting this the men made it a condition that they should be paid 12 1-2c. per fish till the end of the season, if the price on the British market held good, any break, ever so small, in the price there to be followed by the reduction of the price on the river to 10c. a fish.

The canners refused to accept this proviso and the whites and Indians are on strike, but the Japanese fishermen are standing by the canners. According to the press despatches from the Coast, however, the situation is serious on account of the possibility of physical encounters between the strikers and the Japanese.

It is to be regretted, indeed, that the difficulty could not have been settled by arbitration, particularly after the experience of last season.

The strike does not appear to have yet exercised any marked influence on the market, but, it is, of course, early to expect much in that respect.

MONTREAL GROCERS' PICNIC.

THE Montreal Retail Grocers' Association met in the Monument National last Thursday evening and completed arrangements for their monster picnic to be held at Plattsburg, N.Y., next Wednesday, July 17. Mr. N. Lapointe, the president, presided over the discussion, and among those in the hall were: J. P. Dixon, secretary; O. Champagne, E. W. Farrell, T. O'Brien, M. de Repentigny, Ald. Turner, V. Raby, S. D. Vallieres, P. Daoust, Deschamps, N. Chartrand, F. Begaouette, C. Creely, Levecque, Gagnon, Lenaiel, J. Brunet, Poupard, and others.

The different committees gave their reports, all showing that the bulk of the preparation work has been done; in fact, the committees have not worked so hard for the success of the affair in years. All that is required to insure a good crowd and a pleasant time is fine holiday weather, and Mr. Lapointe says he is going to have that essential, if he has to take it with him. The association will entertain quite a number of guests on that day, including the mayor of Montreal, the mayor of Plattsburg, the customs collectors of Plattsburg and Rouse's Point and some important tradesmen.

The trains will leave Bonaventure Station at 8.30 and 9 o'clock and return at 6 and 6.30 o'clock, stopping at St. Henri and Pt. St. Charles both coming and going. The fares will be \$1.25 for adults and 60c. for children.

The subscriptions and prizes have been sent in quite generously, and the banquet and games will be kept right up to the standard. The Mascottes, of Montreal, will play the Plattsburg baseball team a game on that day. The following firms have been good enough to subscribe to the picnic funds in money or kind:

Walter Baker & Co.; Hudon, Hebert & Cie; Gunn, Langlois & Co.; E. D. Marceau; Chaput, Fils & Cie; Laing Picking and Provision Co.; Leon Perron; Chas Gurd & Co.; Lyman, Sons & Co.; D Hatton & Co.; H. Jones & Co.; J. C. Wilson; James Vaillancourt; James Brown; A. Marcott; D. Masson; Austin & Lefebvre; G. Gaucher; Normandine & Prince; Meakins, Sons & Co.; L. A. Wilson; Munderloh & Co.; Tellier, Rothwell & Co.; John L. Cassidy & Co.; J. J. Duffy; Joseph Christin; N. Barsalou; Ald. Robillard; W. Perkins; P. Milloy; Colin Campbell; W. D. Stroud & Co.; Gooderham & Worts; Young & Co.; John Hope; H. J. Chard; John Magor & Son; St. Lawrence Sugar Refinery; Canada Sugar Refinery; Evans & Son; Bovril Co.; W. D. McLaren; Geo. Wait & Co.; W. R. Wonham & Son; Wm. Farrell; Carter, Galbraith & Co.; Hadd & Pelletier; Phelps & Burns; James Aird; R. S. Hall; Joseph Brown; F. H. Benoit; Chase & Sanborn; "Salada" Tea Co.; Foreign Cheese Co.; L. O. Grothe; R. Herron & Co.; Howard Bottling Co.; Johnson Forbes; Loynachan & Scriver; Laing Manufacturing Co.; Morton & Co.; Thos. Sonne; A. MacArthur; "Ozo" Tea Co.; Pabst Brewing Co.; Savage & Son; J. W. Windsor; Welcome Soap Co.; J. Wright & Co.; Jos. Lamoureux; Wm. Strand & Co.; Viau & Freres; John H. R. Molson & Bros.; Masson & St. Germain; D. S. Perrin & Co.; Leonard Bros.; Stonewall Jackson Cigar Co.; Marrotte & Leblanc; Bourbonnien & Lehay; L. Larne; L. A. Cloutier; Virtue Bottling Co.; The Canadian Brewing Co.; S. H. & A. S. Ewing; Montreal Biscuit Co.; Bowin, Wilson & Co.; Rowan Bros.; Z. Limoges; D. H. Rennoldson; J. E. Hunsicker; T. Kinsella American Dressing Co.; Jos. Brown; Christie, Brown & Co.; N. Quintal & Fils; Wm. Dunn; Johnston & Turgis; Rose & Laflamme; Surprise Soap; Lyon Silvermann; A. Savage & Sons; Imperial Extract Co.; Welsh & Son; Ontario Grape and Wine Growing Co.; J. C. Wilson; Jos. Brown; Bell, Simpson & Co.; John Duncan; Wm. Dawes; William Dow & Co.; James Harper; A. Marcotte; Normandin & Prince; J. J. Gaucher; John Boyd; David Robinson; J. E. Cavanagh; R. W. Masterman; Hart &

Tuckwell; Bell, King & Maclaren; A. Bowes & Co.; St. Arnaud & Clement; Vipond, McBride & Co.; G. G. Vipond; Montreal Fruit Auction Co.; J. R. Clagg; John Barry & Son; Imperial Oil Co.; Leduc & Daoust; S. H. Ewing & Sons; Hudon & Orsali; Jas. Dalrymple & Sons; W. W. Ogilvie & Sons.

CALIFORNIAN RAISIN GROWERS.

A VERY remarkable experiment in consolidation is to be tried, and it is to be tried, not by great manufacturers or financiers, but by agriculturists, or, to be more precise, fruit culturists. The courts have ruled against the terms of the agreement between the Prune Association and its members, and this has created some uncertainty about the validity of the raisin agreement, though the President of the Raisin Association says their agreement is better and has not been upset by the courts at any point. But to obviate all doubt it is proposed to change the form of agreement. The association will lease the vineyards of its members. The latter will become virtually the hired men of the association.

There is no doubt that this would give the growers in their corporate capacity absolute control over their combined production. The first problem is to get the growers to enter the arrangement. As President Kearney says: "The association will be the producer and the grower will simply be an employe." It might be supposed that the growers would hesitate a little about putting themselves in this position, and Mr. Kearney admits that they do; while they will hesitate a little at first about signing leases, they will eventually sign because there is no choice—they will sign the leases or nothing. This is negative pressure; positive pressure of an acute kind is held in reserve; the members of the association feel very bitter toward growers who stayed outside and sold their fruit at some reduction in price. They have called on the directors to cut prices till there is no profit left if these growers remain outside.

Here is about the most extreme type of trust that can be imagined. The individual owners are to lease their vineyards to the association and accept the role of hired men on their own places, and if they refuse the association will undertake to drive them out of business by cutting prices to any extent that may be necessary.

All this for the purpose of maintaining prices, which it is complained were deplorably low the past year. But Mr. Kearney says the last crop was exceptionally large; he does not look for such another crop for years. Besides this, the supply of raisins is going to be curtailed by a larger demand from the wineries for grapes. The surplus of this year has been greatly reduced by the efforts of the association to force a market, and Mr. Kearney is confident that all the raisins on hand will be disposed of before the new crop comes on. It seems to us that the important fact is not that some growers are out outside the association and cut prices, but that the crop was excessive; the association had to cut prices itself to reduce the stock. If Mr. Kearney is right as to a smaller crop and a better demand and no surplus carried over from this year the price the coming year would naturally be better than during the past year. In other words, according to Mr. Kearney's own showing, the price is almost entirely a matter of the supply, and whether the association succeeds in suppressing the independent grower or not has a very slight effect upon the situation. N. Y. Journal of Commerce.

AGENCY WANTED.

A RELIABLE MANUFACTURERS' AGENT, travelling in the Maritime Provinces and Newfoundland, wants to represent on commission, a reliable provision house or wholesale grocer, in addition to his present business. Apply to JOHN B. HARTY, box 163, North Sydney, N.S. (35)

— CANADIAN —

Kippered Herrings

New pack, now in store.

WARREN BROS. & CO.
TORONTO.

Fruit for 12th July.

Watermelons, Lemons, Oranges,
California Pears, Peaches,
Plums, Bananas.

We have everything in the line. If you are interested and not already getting our weekly price lists, send us your name on a card.

Wanted, consignments of HUCKLEBERRIES, Prompt returns. References, R. G. DUN & Co.

WHITE & CO., ...TORONTO

ROSS'

THIS FIGURE ON EVERY PACKAGE



High Grade

TEA

ROSS'S is the tea of the highest grade, the best, and only pure Ceylon tea on the market.

With an order of \$50 we will send an automatic figure, an exact reproduction of our trade mark, the Cingalese, which makes a most attractive window display.

THE ROSS TEA CO. TORONTO.

Quality

Is an essential factor in vinegar—at this time of the year particularly—in working up a profitable trade. Give your customers the best, which cannot be bought at any old price. However, if the quality is not “just right” your trade suffers—then the smaller your stock of cheap vinegar the better. Consumers realize that it is not merely price, but **QUALITY**, that constitutes **value** in the purchase of vinegar.

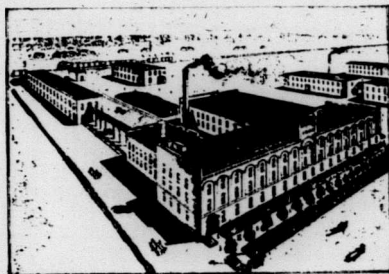


TO GIVE PERFECT SATISFACTION the vinegar you sell must be absolutely reliable. In

IMPERIAL WHITE WINE

the highest standard of excellence is assured to both merchant and consumer. It is clear, sparkling, fine, even-flavored, of full uniform and standard strength.

IMPERIAL costs no more than other good-quality vinegars—compare it. It will not be hard to determine that **IMPERIAL** is the best. As a pickle-keeper it has no equal.



THE WALKERVILLE MATCH CO., LIMITED

Manufacturers of the Celebrated

Maple Leaf, Crown,
Knight and Imperial
Parlor Matches



The well and favorably-known
Hero and Jumbo
Sulphur Matches

Our Leaders that give the dealers a big profit: { Imperial Parlor, 1,000 matches, to retail for 5 cents.
Jumbo Sulphur, 1,000 “ “ “ 5 “

Our goods are put up in neat and attractive packages, and are for sale by all first-class grocers.

IN HOT WEATHER

The busy housewife is eagerly looking for anything that will lessen her labors. For lunches or quick meals nothing possesses the many advantages of a can of “KENT” BAKED BEANS. **Try Them.**

THE KENT CANNING CO., Limited - Chatham, Ont.

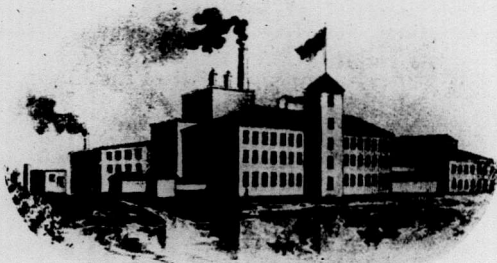
The continued success attending the sales of
"SALADA" Natural Leaf
 Uncolored
 Ceylon Green,
 as a rival to Japan, is proof evidence of its
 superior worth.

Draw this tea against the most expensive Japan you can get,
 and your prompt verdict will be in our favor---not a doubt of it.

The consumer gets a tea in **"SALADA"** green at 25c. equal
 in cup to the finest Japan produced.

Samples for the Asking.

"Salada"--Toronto, Montreal.



For Fine Work.

The delicate outline of each thread and stitch—the fresh
 clean appearance so desirable in light colored Summer
 wear—the absence of "smear" in fine fabrics—these are
 the characteristics of work done with

Celluloid Starch.

The Brantford Starch Works, Limited,  BRANTFORD, ONT.

York Bon Bons }
 York Chocolates }

TO RETAIL AT

25c.

The handsomest boxes on the market. Order one dozen of each while they are new.
 Remember we originated **Cream Sodas**. The genuine are only sold in 3-lb. tins.

THE CANADA BISCUIT COMPANY, Limited

King and Bathurst Streets, Toronto.

MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

Toronto, July 11, 1901.
GROCERIES.

THE aggregate volume of business being done at the moment is moderate, the hot weather and the holiday season combining to lessen the activity of trade. The feature of the week is the issue of prices on the new pack of canned vegetables. The range of prices made by the syndicate, which has control of the output, is considerably above that at present ruling for last year's stock. There is a good demand for gallon apples, canned meats, sardines and campers' supplies. There is a fairly steady trade in currants which continue firm in value. Raisins are easy. Owing to the big sale of sugar during April and early May, the movement since the middle of June has not been quite as large as a year ago.

CANNED GOODS.

The syndicate prices for the 1901 pack of canned vegetables have been issued. They average about $7\frac{1}{2}$ c. per doz. higher than the prices which have been quoted by the wholesale dealers for some time. The wholesalers have not yet, however, advanced their quotations to meet this difference, as stocks in retail hands are thought to be rather large. But the feeling is decidedly firm and the tendency to break prices is much less manifest than before the syndicate prices were issued. In any case, wholesalers say, no cut on the present quotations would be made for large lots. Tomatoes are quoted at 75 to 80c. to the retail trade, and canned peas and corn at 70 to 75c. Wholesale dealers are quoting to arrive: Tomatoes, 85c.; peas and corn, 80c. The pack of strawberries is claimed to be moderate, and the wholesalers are quoting \$1.50 for canned strawberries in syrup and \$1.75 for preserved. There is a short pack of cherries, and United States packers have been buying fruit in Niagara and paying prices which local packers are not disposed to pay. Latter advanced prices 25c., and wholesalers

have followed suit on goods to arrive, their quotations being \$2.20 for red pitted and \$2.25 for white pitted. The market is bare of these goods. There is still a good demand for canned salmon, and prices are steady. There is a scarcity of cohoes and the best quality of sockeye salmon on spot. There is an abundant supply, however, of pink salmon. Spot salmon is quoted at \$1.60 to \$1.65 for Fraser River, and \$1.50 to \$1.55 for northern fish, and \$1.20 to \$1.25 for cohoes. Fraser River sockeye for future delivery is still quoted at \$1.45 for less than 10 case lots, and \$1.42½ for 10 case lots and over. Northern sockeye for future delivery is quoted at \$1.30 for less than 10 cases, and \$1.25 for 10 cases and over. There is a good, steady demand for sardines at unchanged figures. All lines of canned meats are in excellent demand, and prices are well maintained.

COFFEE.

There is an active demand, with prices steady throughout. We quote green Rio

See pages 29 and 30 for
Toronto, Montreal, and St.
John prices current.

coffee No. 7, $7\frac{3}{4}$ c.; No. 6, $8\frac{1}{4}$ c.; No. 5, $8\frac{3}{4}$ c.; No. 4, $9\frac{1}{4}$ c.

SYRUPS AND MOLASSES.

There is practically nothing doing in either syrups or molasses. Prices are steady throughout. We quote: Corn syrups, barrels, 3c. per lb.; half-barrels, $3\frac{1}{2}$ c.; kegs, $3\frac{1}{4}$ c.; pails, \$1.40 each for three gallons, \$1.05 for 2 gallons. Sugar syrups range from 30 to 37c. per gallon, and New Orleans molasses at 23c. upward.

RICE AND TAPIOCA.

There is a fairly steady demand. Prices are unchanged. B rice is quoted at $3\frac{1}{2}$ c. per lb. and Japan and Java rice at $5\frac{1}{2}$ to 6c. The idea for tapioca is $4\frac{1}{4}$ to $4\frac{1}{2}$ c.

SPICES.

There is not much doing yet, but it is expected that there will soon be a demand for pickling spices. Pepper continues stiff, but prices are unchanged. The clove market continues dull.

TEAS.

There is a fair trade doing in Indian and Ceylon teas and quite a little business is

reported in Ceylon greens. Teas in Japan are about 1c. higher than they were a few weeks ago. Samples of Ceylon tea are being freely shown here, but there is practically no business being done as there is a difference of about 2c. per lb. between the views of buyers and sellers. Mail advices from Yokohama under date of June 22, say: "Our market, notwithstanding the dull reports from your side, keeps fairly firm and active. Second crop leaf is now arriving in small quantities and shows the usual falling off in quality as compared with the earlier leaf." Mail advices from China indicate that a smaller business is being done than last year.

SUGAR.

While the demand is better than last week, the market is disappointing. In fact, the total volume of sales to date this year has been considerably below that up to this time last year. As a consequence of the dullness, a decline of 10c. has been made in refined and 5c. in all yellow and coffee sugars except Nos. 1, 2 and 3, in sympathy with the New York market. During the week, there has been a decline in raw beet sugar in London.

FOREIGN DRIED FRUITS.

CURRANTS—An excellent demand is noted. Prices are steady. Ruling quotations here for good, sound fruit are $9\frac{1}{2}$ to 10c. for Filiatras, $10\frac{1}{2}$ to 11c. for Patras and 12c. for 1-crown Vostizzas and 14c. for 5-crown.

VALENCIA RAISINS—Reports from Valencia indicate that damage to the extent of 40,000 tons to the raisin crop has been caused by hailstorms. This has steadied the local market considerably, but there is no change. Fine off-stalk, standard brands, is quoted at $6\frac{1}{2}$ to 7c., but inferior brands run as low as 5 to $5\frac{1}{2}$ c. Selected is quoted at 7 to $7\frac{1}{2}$ c. for standard brands and down as low as 6c. for inferior brands.

PRUNES—A steady trade is reported. Californian prunes are quoted at the following prices: 30-40's, 8 to $8\frac{1}{2}$ c.; 40-50's, $7\frac{1}{2}$ to 8c.; 50-60's, 7 to $7\frac{1}{2}$ c.; 60-70's, $6\frac{1}{2}$ to 7c.; 70-80's, 6 to $6\frac{1}{2}$ c.; 80-90's, $5\frac{1}{2}$ to 6c.; 90-100's, 5 to $5\frac{1}{2}$ c. French prunes, $3\frac{1}{2}$ to 4c.

CALIFORNIAN DRIED FRUITS—Business is rather quiet. We quote: Apricots, $11\frac{1}{2}$ to $12\frac{1}{2}$ c. per lb., in 25-lb. boxes; peaches, $8\frac{1}{2}$ to 10c. per lb., in bags, and 10 to 12c. in boxes.

GREEN FRUITS.

Strawberries are about done, but there is a fair delivery of late varieties which are, as a rule, inferior in quality to what sold previously. The range of prices is steady at 5 to 8c. Raspberries are starting to arrive, and have sold all the way from 12 to 15c. per quart basket. Gooseberries are arriving freely at 35 to 45c. per basket. Red currants range from 35 to 50c. Cherries are in good demand at \$1 to \$1.50 for eating varieties and 90c. to \$1 for cooking varieties. Blueberries are plentiful and are in ready demand at \$1 to \$1.25. Californian fruit is coming to hand fairly well. Peaches are freely offered at \$1.50 to \$1.75. Apples, pears and plums are not so plentiful, but there is generally some of each line to be had. Apples are worth \$3; pears, \$4.50 and plums, \$1.75 to \$2. Apricots are not offering this week. There is a fairly good demand for late Valencia oranges at \$4.50 per box. Rhodi oranges are steady at \$3.50. Messina lemons are selling readily at \$4.50 per box. Bananas are in steady demand, with prices steady at \$1.75 to \$2.25 for firsts. Limes are in fair request at \$2. South Carolina watermelons are offering at 40 to 45c. each.

COUNTRY PRODUCE.

EGGS—Owing to the large shrinkage due to the heat dealers are buying subject to loss off in Toronto. Prices have declined ½c. We quote 11 to 11 ½c.

BEANS—Market is quiet. We quote \$1.60 to \$1.65 for hand-picked and \$1.50 to \$1.60 for prime.

HONEY—Some new stock has arrived, and a great deal more is offered. Prices for the season have not yet been definitely made, but a fair nominal quotation is 10c. for new extracted clover, and \$2 to \$2.25 for new clover comb.

DRIED APPLES—There is practically nothing doing. We quote nominally 5c. for evaporated and 3 to 3 ½c. for dried apples.

POTATOES—The market is dull, as the high prices of three or four weeks ago brought in potatoes so plentifully that the market was practically glutted. Car lots are not salable, but there is a fair movement out of store at 35 to 40c. per bag.

BUTTER AND CHEESE.

BUTTER—A great deal of what is coming in shows deterioration by heat. Prices are 1c. lower throughout, as last week's figures could not be maintained. We quote: Dairy prints, 16c.; best tubs, 16c.; seconds, 11 to 14c.; creamery prints, 19 to 20c.; boxes, 18 to 19c.

CHEESE—The market continues to "ease up," as the prices paid on country boards are fully 1c. below those noted a fortnight ago. New cheese is now worth 9 ½ to 10c.

and old cheese 10c. There is a fair demand for both.

FISH.

There is a good demand for whitefish, trout and herring. Herring is 1c. lower. Other fish are in fair request. We quote: Fresh fish—Speckled trout, 25c.; red snappers, 12 ½c.; Spanish mackerel, 12 ½c.; cod-fish, 7c.; whitefish, 7c.; trout, 7c.; halibut, 9c.; sea salmon, 15c.; haddock, 6c.; herring, 3c.; British Columbian salmon, 15c. Prepared fish—Dried cod, in 112 lb. bundles, \$4.75 per cwt.; flitched cod, \$5 to \$5.25; boneless cod, in bricks, 5 to 5 ½c. per lb.; steak cod, 6 ½c. per lb.; shredded cod (2 doz. in box), \$1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4 ½c., and 5-lb. boxes, 5c. per lb. Live lobsters are worth 15c. per lb.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—The wheat market is steady. Red and white are quoted at 67c. at outside points, middle freights. Manitoba wheat is worth 89 ½c. for No. 1 hard, grinding in transit, or 88c. Toronto and west. The movement on the local street market is fair. We quote: Wheat, white and red, 71c.; goose, 69 to 69 ½c.; oats, 35c.; rye, 52 to 52 ½c.; barley, 47c.

FLOUR—There is a fair demand, with prices steady. We quote on track, Toronto (bags included) as follows: Manitoba patents, \$4.20; Manitoba strong bakers', \$3.95; Ontario patents, \$3.30 to \$3.60; straight roller, \$3.20.

BREAKFAST FOODS—A fair trade is doing, with prices unchanged. We quote as follows: Standard oatmeal, \$3.70 in bags, and \$3.80 in bbls.; rolled oats, \$3.60 in bags, and \$3.70 in bbls.; rolled wheat, \$2.25 in 100-lb. bbls.; cornmeal, \$2.75; split peas, \$4; pot barley, \$4.

HIDES, SKINS AND WOOL.

HIDES—There is a good demand, and prices have advanced 1c. per lb., in sympathy with higher prices on the United States market. We quote: Cowhides, No. 1, 7 ½c.; No. 2, 6 ½c.; No. 3, 5 ½c. Steer hides are worth 1c. more. Cured hides are quoted at 8 to 8 ½c.

SKINS—Dekins are 5 to 10c. lower. Otherwise, there is no change. We quote as follows: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 8c.; dekins, from 55 to 60c.; culls, 20 to 25c.; sheepskins, 90c. to \$1.

PERSONAL MENTION.

Mr. C. Chaput, of L. Chaput, Fils & Cie, left with Mrs. Chaput on Wednesday for a five-weeks' holiday at Old Orchard Beach.

Mr. J. W. Flavelle, manager of The Wm. Davies Packing Co., Limited, Toronto, with his assistant, Dr. Smale, were in Montreal this week calling on the trade on their way down east.

QUEBEC MARKETS.

Montreal, July 11, 1901.

GROCERIES.

THE general run of business has hardly been so good this week, and some lines show little life. The feature of the week has been the syndicate's announcement of the prices of new pack of vegetables. They are found to be somewhat higher than the present quotations of the wholesale trade, yet rather lower than last year. The strange feature of the market is that the wholesalers have not changed their prices and are still content to sell at a loss. The trouble is, of course, they still have large stocks, some houses having enough corn and tomatoes to run them six months. The demand for sugar has somewhat slackened during the week, but there is still a fairly brisk demand and the markets are steady. Molasses has become interesting, most dealers having taken in their stocks. Japan teas are reported firmer again and dealers have had to advance their limits. Local agents of Japan houses have had their quotations advanced 1 to 2c. this week. Indian and Ceylon tea markets remain dull, while China blacks and greens are very low. Every tea market except the Japan, is deathly sick. Reports to hand this week reiterate prospects for a heavy crop of foreign dried fruits. American pork is 3-8c. per lb. lower, while coarse salt is 2c. higher per bag.

SUGARS

The demand for sugars which was at high tide last week has fallen off somewhat, and now the refineries are quite able to fill orders promptly. The market is reported steady with no change in prices. Refiners quote \$1.60 per 100 lb. for granulated, and \$3.85 to \$4.50 for yellows, according to quality. City 5c. extra. The raw sugar markets are rather quiet.

SYRUPS

There is but little demand for syrup just now. Prices are unchanged at 1-2 to 2c. per lb. for cane syrup and 3 to 3-4c. for corn syrup, according to package.

MOLASSES

The molasses market has lost almost all interest for the grocer, the primary market being closed, and the retail trade being thoroughly supplied with early goods.

CANNED GOODS.

The syndicate has announced its quotations. That is sufficient to make the canned goods market interesting for a week. These are above the present wholesale values and somewhat below last year's combine figures. They are such as to allow the wholesaler to quote the following prices: Tomatoes, 85 to 87 1-2c.; corn, 80 to 85c.; peas, English garden, 80 to 85c.; sweet wrinkled, 82 1-2 to 85c.; early, 85 to 90c.; and fine French, \$1 to \$1.10; golden wax beans, 77 1-2 to 80c. At the present moment tomatoes are selling in Montreal at 80 to 85c.; corn, 75c.; beans, 70c.; and peas 75c. to \$1. The syndicate's announcement, although it may have tended to strengthen the market, has not yet caused and appreciation of values. It seems to be the supreme object of wholesalers to rid themselves of stocks and they voice the determination that they will not hereafter buy heavily. There seems to be no inducement to do so, a fact which the retailers will also note. Fruits, to arrive, are selling in regular quantities, at \$1.50 and \$1.65 for

Toronto Commission Houses.

New Messina Lemons

Get our special quotations for "Long Keepers" for your Summer trade.

Pineapples

We are now in a position to fill your orders for all grades of this popular fruit.

McWilliam & Everist,

Wholesale Fruit, Produce and Commission Merchants
25 and 27 Church St., TORONTO, Can.
Long Distance Phone Main 645.
Warehouse Phone Main 3394.

**Butter Cheese
Eggs Poultry**

Consignments Solicited.
Highest Prices. Prompt Returns.

The Wm. Ryan Co.,

... Limited.
70 and 72 Front St. E., Toronto.

Butter Wanted

In Tubs and Pails. Ship to us.

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Commission Merchants,
68 Front Street East, Toronto.
Telephones Main 4226 and 4227.

The **DAWSON** Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets. **TORONTO**

ESTABLISHED 1869

Geo. Stanway & Co.

Brokers and General Commission Merchants

Teas, Sugars, Molasses, | 46 Front St. East,
Canned Goods | **TORONTO.**

Correspondence Solicited.

For Catchy Money-Making Lines in

BISCUITS

WRITE

THE HOME CAKE CO.
QUELPH, ONT.

Samples and prices on receipt of Post Card.

strawberries in syrup and preserved; \$1.40 and \$1.55 for raspberries in syrup and preserved, and \$2.30 and \$2.50 to \$2.60 for pineapples preserved and graded. Salmon is firm and unchanged in price.

SPICES.

There is a fair demand reported for spices this week. The market remains firm. We quote: Nutmegs, 35 to 65c. per lb., as to size; Penang mace, 45 to 50c. per lb., as to quality; pimento, ground, 12 1/2 to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 20c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15c.; Japan, 10c.; Jamaica, 20c.; ground, Japan, 15c.; Cochin, 20c.; Jamaica, 25c.

RICE

Tapioca continues to be very scarce and supplies are being taken as rapidly as they come upon the market. We quote in combine district: B rice, in bags, \$3.10; in half bags, \$3.15; in 1 1/4 bags, \$3.20; in pockets, \$3.25. In 10-bag lots an allowance of 10c. is made. CC rice, \$3 in bags; \$3.05 in half bags; \$3.10 in 1 1/4 bags, and \$3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4 1/4c. per lb.

TEAS

Cablegrams have come from Japan this week advising agents here of advances of 1 1/4 to 1 3/4c. per lb. The trade has been holding off, expecting a fall, but contrary to their expectations comes this rise. Importers have been compelled to advance their limits two or three times.

The local market is in a rather poor state. Indian and Ceylon as well as China black and green teas are very sick and dull. There seems to be but little demand for any grade. The market for Japan teas is also affected, for, on account of the slow demand for teas, dealers are making concessions and are selling Japan tea at prices fully 2c. below what it would cost to lay them down here. Old teas have sold at 13c. Medium grades generally bring 18 to 20c.

FOREIGN DRIED FRUITS.

CURRENTS—The market is strong, with goods selling at 9 1/2 to 10c., although some quote 10 1/2 to 11c. There is a regular demand and the market is in a healthy condition.

RAISINS—According to latest mail advices the new crop has been progressing favorably till a few days ago when some hail storms set in and damaged 40,000 or 50,000 cwt. There is no talk of price ideas as yet. In sultanas there is no change in the crop prospects. There has been some cloudy weather but no complaints are to hand as yet. Locally, the raisin market is quiet and unchanged.

PRUNES—There is a fair demand for prunes. The mails give optimistic prospects for the new French prune crop, although the size may be hardly as large as last year. Californian prunes are worth 5 to 5 1/2c. for 90's to 100's; 6 1/2 to 7 1/2c. for 60's to 70's and 7 1/2 to 8c. for 40's to 50's. French prunes are selling at 3 to 5c.

EVAPORATED FRUITS—Evaporated apples are firm at 6 1/2c. Apricots are worth 10c., and peaches and pears, 8c. each.

GREEN FRUITS.

Strawberries are now about out of season. They have been selling at 6 to 8c., but the quality is poor. Raspberries are worth 15 to 18c., but a drop is expected. Bananas are in good demand, with firsts selling at

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The AMERICAN TOBACCO CO.

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Are sold by all the Leading Wholesale Houses—

CUT TOBACCO . . .

OLD OHUM.

SEAL OF NORTH CAROLINA
OLD GOLD

CIGARETTES

RIOHMOND STRAIGHT CUT.
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ATHLETE.

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WHOLESALE MERCHANDISE BROKER AND MANUFACTURERS' AGENT.

Winnipeg, Manitoba, Canada.

Secretary Winnipeg Fruit and Produce Exchange
Correspondence and Agencies Solicited.
Storage, Track Facilities.

Foreign Shippers

If you want to offer your goods in **WINNIPEG, CANADA**, we will be pleased to answer your inquiries.

E. NICHOLSON

Wholesale Commission Merchant and Broker.

115 Bannatyn e St. East, **Winnipeg, Canada.**

Winnipeg Fruit Merchants.

THE RUBLEE FRUIT CO.

LIMITED.

IMPORTERS OF FOREIGN AND DOMESTIC GREEN AND DRIED FRUITS, NUTS, Etc.

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WINNIPEG, MAN. BRANDON, MAN.

Winnipeg Advertising Agents.

ADVERTISING in WESTERN CANADA

will be Carefully, Efficiently, and Promptly attended to by

The Roberts Advertising Agency,
WINNIPEG, CANADA

\$1.90 to \$2.25 per bunch. Oranges are 25 to 50c. per box higher. We quote: Messina oranges, 200's, \$3 to \$3.50 per box and \$1.50 to \$2 per half box; Messina lemons, 300's, \$2.25 to \$3.25; 360's, \$2 to \$2.75 per box; bananas, \$1.90 to \$2.25; Californian apples, \$2.25 per box; pineapples, 20 to 25c.; Tennessee tomatoes, \$1 to \$1.25 per crate; radishes, 15c. per doz.; new Bermuda potatoes, \$3.75 per bbl.; new Bermuda onions, \$3 per crate; Canadian asparagus, \$1.50 per basket; strawberries, 6 to 8c.; cabbage, in crates, \$1.75; cucumbers, in baskets, \$2; Californian plums, \$1 to \$1.75 per box; Californian peaches, \$1.10 to \$1.25 per box; Californian apricots, \$1.25 to \$1.40 per box; Egyptian onions, 2 1/4c. per lb.; limes, \$1.50 per box; gooseberries, 10c. per basket; raspberries, 15 to 18c. Country produce.

COUNTRY PRODUCE.

EGGS—There has been no important change in the situation of the market. Exporters report a better demand this week, but it seems difficult to get the Englishman to pay the price. Locally, No. 1 stock is selling at 11 1/2 to 12c. and No. 2 at 9 to 9 1/2c.

HONEY—The demand for honey is nil; the trade is dull and prices are steady. We quote: White clover honey in comb, 12 1/2 to 13 1/2c.; white, extracted, 9 to 10c.; buckwheat, in comb, 9 to 10c., and extracted, 7 to 8c.

POTATOES—The season for old potatoes is about over; the last sales of carlots being made at 45 to 50c. on track. A few lots of new potatoes have arrived but they are mostly small.

ASHES—There is nothing new to report. We quote: Firsts, \$1.30 to \$1.35; seconds, \$3.90 to \$4, and pearls, \$5.85 per 100 lb.

LIQUORS.

SCOTCH WHISKIES.

	Per case of quarts.
Roderick Dhu	\$9 50 less 3 p.c. 30 days
Usher's O.V.G. Special Reserve	9 75 " " "
Usher's G O H.	12 25 " " "
Gaelic, Old Smuggler	9 75 " " "
Greer's O.V.H.	9 50 " " "
Old Mull	9 75 " " "
Sheriff's One Star	10 25 " " "
" V.O.	10 50 " " "
Kilmarnoch	9 75 " " "
Doctor's Special	10 00 " " "
House of Lords	10 75 " " "
Bulloch, Lade & Co.—	
Special blend	9 25
Extra special	11 00
John Dewar & Sons—	
Extra special	9 50
Special liqueur	12 25
Extra "	16 50
James Ainslie & Co.—	
Highland Dew	6 75
Glen Lion, extra special	12 50
J. Brown & Co.—	
Duke of Cambridge	12 00
Mitchell's—	
Heather Dew	7 00
Special Reserve	9 00
Mullmore	6 00
W. Teaches & Sons—	
Highland Cream, qts., \$9 50 less 3 p.c. 30 days.	

CANADIAN WHISKIES.

	In barrels per gal.
Gooderham & Worts, 65 O.P.	\$4 50
Hiram Walker & Sons	4 50
J. P. Wiser & Son	4 49
J. E. Seagram	4 49
H. Corby	4 49
Gooderham & Worts, 50 O.P.	4 10
Hiram Walker & Sons	4 10

J. P. Wiser & Son	"	4 09
J. E. Seagram	"	4 09
H. Corby	"	4 09
Rye, Gooderham & Worts		2 20
" Hiram Walker & Sons		2 20
" J. P. Wiser & Son		2 19
" J. E. Seagram		2 19
" H. Corby		2 19
Imperial, Walker & Sons		2 90
Canadian Club, Walker & Sons		3 60
	Less than one bbl. per gallon.	
65 O. P.		\$4 55
50 O. P.		4 15
Rye		2 25

The prices below are subject to the trade discount of 5 and 3 per cent.:

	Per Case.
Comte de Castellane—	
Cuvee Reservee (Quarts)	\$12 50
Carte d'Or (Pints)	13 50
" "	15 00
Champagne Ve Amiot—	
Carte d'Or	16 00
" Blanche	13 00
" d'Argent	10 50
Pommery—	Quarts. Pints.
Sec and Extra Sec	\$28 00 \$30 00
Mumm's—	
Extra Sec	28 00 30 00
Moet & Chandon—	
White Seal	28 00 30 00
Brut Imperial	31 00 33 00
Perrier-Jouet—	
Fruit	28 00 30 00
Reserve Dry	28 00 30 00

GIN.

	Per Case.
Pollen Zoon—	
Red, cases of 15 bottles	\$9 75
Green, " 12 "	4 75
Violette, " 12 "	2 45
P. Hoppe "Night Cap" Brand—	
Red, cases of 15 bottles	10 50
Green, " 12 "	5 25
Yellow, " 15 "	10 75
Blue, " 12 "	5 40
Poney, " 12 "	2 50
Draught—	Per Gal.
Hogsheads	\$2 95
Quarter casks	3 00
Octaves	3 05
De Kuyper—	
Violet, 2 doz. cases	5 30
Green, " "	6 00
Red, " "	11 50
White, " "	4 00
Terms, net 30 days, 1 per cent. off 10 days.	
In five-case lots, freight may be prepaid.	
Key Brand—	
Red cases	10 25
Green "	4 85
Poney "	2 60
Melcher's—	
Infantes (4 doz)	4 75
Picnic	7 75
Poney	2 60
Blue cases	4 75
Green "	5 50
Red "	10 25
Honeysuckle, sma'l	7 90
" large	15 25

FLOUR AND GRAIN.

FLOUR—The market during the past week has ruled quiet, although the usual amount of business has been put through on local account. We quote: Manitoba spring wheat patents, \$3.85 to \$4.20; winter wheat patents, \$3.45 to \$3.70; straight roller, \$3.20 to \$3.40; in bags, \$1.55 to \$1.65, and Manitoba strong bakers', \$3.50 to \$3.90.

GRAIN—We quote: No. 1. spring wheat, 74 to 74 1/2c. afloat July; peas, 78 to 79c.; rye, 58 to 59c.; No. 2 Farley, 52 to 53c.; oats, 35 to 35 3/4c.; buckwheat, 60 to 61c.; corn 54 to 55c.

OATMEAL—The market is quiet and

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FREE SAMPLE TO SHAMPOO YOUR HAIR.



THE "ALL-ROUND" CLEANER JAMES McINTOSH, 34 Yonge St., TORONTO Sole Agent for Canada.

Victoria Fruit Merchants.

From the Atlantic to the Pacific,

OKELL & MORRIS'

(Gold Medal Brands) of **Whole Fruit Preserves**

Messina Orange Marmalade, Tomato Ketchup, Sauces, Pickles and Vinegars

are acknowledged the purest and best. Trade-Builders, Trade-Winners 15 Gold and Silver Medals, and 30 Diplomas for purity and excellence. Write for prices to Factory, Victoria, B.C.

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PATTON & SONS

Wholesale Produce

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Operating B. C. Cold Storage and Ice Works. Bonded and Free Storage.

Consignments Solicited.

Advances Made on Warehouse Receipts.

AGENCIES ACCEPTED.

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..CALIFORNIA ORANGES..

CANADIAN BERRIES, CHERRIES.

California Peaches, Apricots, Plums. Foreign Nuts, Dates, Figs.

ALL AT LOWEST MARKET.

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82 Colborne St., Toronto Telephone Numbers—Main 3428, Main 54.

CLEMES BROS.

Just Address **TORONTO** Everybody Knows Us

Are you going to speculate in 10 or 25 boxes Summer-Keeping

LEMONS ?

Write us about them.

Save Money

By buying your Paper,
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etc., etc., from

Douglas ^{AND} Ratcliff,

PAPER DEALERS
AND IMPORTERS

Phone 1773.

30-34 Church Street

TORONTO.

prices irregular at \$3.60 to \$3.80 in wood and \$1.75 to \$1.85 in bags.

Feed — The market is easier and sales of carlots are reported at \$13, buyers now offering \$12.50. Shorts, \$11 to \$15, as to quality: mouillie, \$19 to \$21.

BALED HAY — The supply is ample for all local requirements and as regards business we have to report sales of No. 2 in carlots at \$9.50, \$9.75 and \$10 on spot. No. 1, at \$10.50 to \$11.

CHEESE AND BUTTER.

CHEESE — The dull tone that pervaded the market last week seems to have deserted it and we now find quotations advancing. The English market refused to meet the advance here, and prices have again settled themselves down to a fair basis. For Quebec cheese the ruling quotation is 8 1/2 to 8 7/8c., and for Ontario, 9 3/8 to 9 1/2c. So far this season dealers are reported to have made little money. The break-down of a portion of the city cold storage system has brought a fear for quality in the market.

BUTTER — After a break the tendency of the butter market is again upward. The English market is bullish on Canadian butter, which seems to have given every satisfaction this year. For finest creamery, 19 1/2 to 19 3/4c. is paid, and for dairy, 16 to 16 1/2c.

MARKET NOTES.

Oranges are 25 to 50c. per box of 200's higher.

Coarse salt is 2c. higher per bag, being now quoted at 40c. f.o.b. wharf. Fine salt, in bags, is unchanged at 90c. f.o.b. wharf.

NEW BRUNSWICK MARKETS.

St. John, N.B., July 9, 1901.

COOL? Yes; we are just enjoying life. While we have had a few warm days, in the city we do not know what warm weather is. And though, perhaps, a little warm at midday, the evenings are delightful and the nights cool. Our American friends appreciate this and are arriving in large numbers, driven from Boston, New York, and other points by the extreme heat. We wish more western Canadians would come this way as we feel sure they would enjoy the change. In business there is little new. The lumbermen complain of the low prices, although the American market has kept at quite good figures. In lime, for which, in quality, quantity and ease of shipment, we cannot be surpassed, this has been the best spring for many years. In groceries, flour is easy and dull. Sugar is firmer, the refiners have slight. Sugar is firmer, the refiners having slight.

OIL — There is nothing new to report in burning oils. While prices are steady the market cannot be called strong. The sale

Summer Season.

EVERY GROCER SHOULD ORDER

Hygienic Cocoa.
Queen's Dessert
Chocolate.
Chocolate Cream
Bars.

COWAN'S

Chocolate Ginger.
Chocolate
Wafers, Etc.

to supply his customers going on their summer tours.

KEEP COOL!

Georgia Watermelons

First car of the season just arrived.

Extra Fancy Bananas, Pineapples, Oranges, Lemons.

CANADIAN Tomatoes, Raspberries, Cherries, Currants, etc.,
arriving 3 to 5 times daily per express.

Telephone or Mail your orders. Will make prices right. Quality Right.

Hugh Walker & Son, Wholesale Fruit Importers, Guelph, Ont.

EPPS'S

GRATEFUL.
COMFORTING.

IN 1/4-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.

In Nova Scotia, E. D. ADAMS, Halifax.

In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST
NUTRITIOUS.

COCOA

PARAFFINE WAX

In "One Pound Cakes" for

HOUSEHOLD USE

Washing Clothes, Ironing, Sealing Canned Fruit, etc.

QUEEN CITY OIL COMPANY, Limited, TORONTO, ONT

SAMUEL ROGERS, President.

Owing to the increased demands on us by the grocery trade, who recognize the worth and selling qualities of

"Capstan" Brand

grocery articles, we have been compelled to remove our manufacturing plant to larger premises and a better shipping centre.

We are now installed in our new factory at 50 Jarvis Street, Toronto, where we can meet your demands favorably.

The Capstan Mfg. Co., formerly of Collingwood, Ont.

Does Your Coffee Department Require Replenishing?

If so, we can quote you the lowest figures in the market, for absolutely the very finest quality of

Mocha, Java, Ceylon, Costa Rica, Maracaibo, Rio, Santos, Etc.

Being direct importers and large buyers, we can consequently offer you some splendid values. Prompt shipment and satisfaction guaranteed. Be convinced of what we claim by sending for samples and prices.

S. H. Ewing & Sons, Montreal

at this season is very light. In paint oils there continues to be an active business at quite full prices. The situation has favored the wholesale dealer. Lubricating oils have a steady sale; prices are quite low and the market is easy. In seal oil there is a good demand, and figures are firm. Cod oil is scarce. Little new has yet been received and prices are fully maintained. In wax, while prices are still the lowest which have been quoted this season, there is no expectation of as low prices as those which prevailed a few years ago.

SALT — In Liverpool course there is a fair stock held. Prices are unchanged. There have been no arrivals for a time, but some is shortly expected by sailing vessel. Some shipments are being made from Boston to points along the Bay shore. In fine salt, Canadian is in good demand, as the cheese factories use it almost exclusively. Quote as follows: Liverpool course, 50 to 55c.; English factory filled, 95c. to 81c.; Canadian fine, 81 per bag; cheese and butter salt, bulk, \$2.10 per bbl.; 5-lb. bags, \$2.85 to \$2.90 per bbl.; 10-lb. bags, \$2.70 to \$2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 11c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS — There has been considerable interest in old goods, vegetables, caused by some low figures quoted. It is generally understood that orders at these figures were not filled. There were, however, quite a few goods sold at lower prices than the standard association packers would quote. There are fair stocks held. Buying of new goods is likely to be small. Fruits are quiet. This is a small market. Lobsters are high and not generally offered. In salmon, while some sales have been made, there is no special interest. The cheaper grades have the demand. Oysters are quoted rather higher by Baltimore packers. In local packed fish, such as finnan haddies, considerable stock is being received. There

is a good sale, chiefly for the west. The quality of these goods is such as should command better prices. Sardines, which are just being packed, are easier. It is early for herring. In these goods the demand exceeds the supply. In all these lines competition among the packers keeps the price, it is said, below cost.

GREEN FRUITS — There is a very active business. Californian pears are now being received and they are large sellers here. Peaches, plums and apricots are rather higher. A few Valencia oranges have been received. The quality is good. Very few Californians have been received. Other grades are light sellers. Lemons are sellers and the price is quite low, though somewhat higher than it was. Bananas are rather higher this week. There is a large consumption. Pines are not so freely sold. Georgia peaches are received and are of good quality. Tomatoes are lower and more freely offered. Strawberries, local grown, have been very low, selling freely at retail at 5 to 6c. The quality is particularly good. Large quantities are being shipped west.

DRIED FRUITS — There is little of interest. Some orders for the new Valencias for first shipment have been given at open prices. The spot market is very dull. It is thought buying will be light. The trade prefer Californians but in these the sales, owing to price, were disappointing last season. A good business is hoped for. Seeded will be largely used. Prunes, it is expected, will be largely bought. Prices are expected to be below last year. The spot market is dull. Currants are light sale, with price firm. In peels, the price of citron, new goods, is well above that of last year. Orange and lemon show little change, but are also rather higher. In dates, the sale is for package goods. Figs have no sale. Onions are a light stock and are held rather higher. In nuts, pecan nuts have a steady sale but prices hold low.

DAIRY PRODUCE — In eggs, the price is low and there is a tendency to still lower figures. There are but few receipts and light sales. Buyers have to be careful about quality as there are many bad at this season. Butter is dull and the price is low. Stock needs to be very good to move at all freely. Cheese tends higher. Prices here have been below western figures. Local consumption is not large.

SUGAR — While prices of both yellows and granulated have been advanced 10 cents by the refineries, there is little or no change in the local market. There is a large sale. Considerable foreign granulated is offered.

MOLASSES — Much of the Barbados which has been received has been shipped west. At the difference in price the local demand is for Porto Rico, the price of which in the local market has been kept low. There is still considerable to arrive.

FISH — The interest is still in fresh fish, chiefly salmon. There has been a good catch and prices have been well maintained. The quality of the fish is particularly good. A few shad are still being received. There is a wide range in price. In dry codfish the receipts are light, the weather being too hot for curing. There is but a limited sale. Pollock are a small stock, but are in little demand. While a few new pickled herring have been received the market does not require many. Smoked show no change. Fresh halibut is still received. In finnan haddies business is local. We quote: Large and medium dry cod, \$3.25 to \$3.30; small, \$2.10 to \$2.25; haddies, 5 to 5 1-2c.; smoked herring, 12 to 13c.; fresh haddock and cod, 2 1-2c.; boneless fish, 4 to 5c.; pollock, \$1.60 to \$1.65 per 100 lb.; pickled herring, \$2.15 to \$2.25 per half bbl.; Canso herring, \$5 per bbl.; \$2.75 halves; Shelburne, \$1.50 per bbl.; \$2.25 halves; halibut, 8c.; shad, 10 to 22c.; salmon, 12 to 14c.

FLOUR, FEED AND MEAL — In flour, values are lower and demand dull. There

*The best selling tea in Canada today is
Blue Ribbon Ceylon
packed and sold by
Blue Ribbon Tea Co.
17 Front St. East - Toronto*

Ceylon and Indian Teas— Black or Green.

The Black Teas were introduced into Canada only a few years ago. Reflect how they have gained in popularity yearly and consider the present consumption.

The Green Teas are still quite a novelty, but have already made their mark and merit all success. They are made expressly to meet the tastes of those who do not drink Black Tea.

In addition to their unquestioned merits, remember how they are advertised—See the daily papers.

Ceylon Greens are for sale in Montreal by—

Messrs. Carter, Galbraith & Co.

“ L. Chaput, Fils & Cie.

“ Laporte, Martin & Cie.

“ E. D. Marceau.

“ “Ozo” Tea Co.

is a very good sale for Manitobas, which show a low range. In feed, there is little doing. Oats are dull but quite firm in price. Oatmeal is a light sale. Prices are steady. Peas are quite firm but there is little doing. Yellow eyes have some demand. Barley has but a small movement and price is quite firm. Blue peas are quite scarce and hard to get. Hay is dull for local consumption. We quote: Manitoba flour, \$1.65 to \$1.70; best Ontario, \$3.70 to \$3.80; medium, \$3.60 to \$3.70; oatmeal, \$3.80 to \$4; cornmeal, \$2.30 to \$2.35; middlings, \$2.2 to \$2.3; oats, 40 to 42c; H. P. beans, \$1.65 to \$1.75; primes, \$1.55 to \$1.60; yellow eye beans, \$2.40 to \$2.60; split peas, \$1.10 to \$1.15; barley, \$3.90 to \$4; hay, \$12 to \$14.

TRADE NOTES.

Geo. E. Barbour is expecting this week the third cargo of Porto Rico molasses for this present season.

Messrs. Jones & Schofield and Geo. E. Barbour have lately enlarged and very much improved their offices.

Messrs. W. Frank Hatheway & Co., packers of "Tiger" tea, are presenting their customers with useful souvenirs.

Mr. Ryan, of Lefebvre, Ryan & Co., manufacturers of vinegar and pickles, called on the trade this week. Mr. Ryan has many friends among the trade.

J. Hunter White has been appointed representative here for the N. K. Fairbank Co. Their compound lard and "Gold Dust" washing powder are almost staples with the trade.

MANITOBA MARKETS.

WINNIPEG, July 6, 1901.

TRADE continues fair, and to date all reports from the country are favorable, but it is generally conceded that we have had sufficient rain and a warm and fairly dry July would be desirable.

FLOUR—Trade fair and prices unchanged.

CEREALS—In merely normal demand and unchanged in price.

CANNED GOODS—The unfavorable reports from Ontario re strawberry crop have led to the withdrawal of all quotations from this market, and higher prices are expected. New pack peas have been shown the trade here, but quotations are not yet arranged. It is anticipated, however, that prices will be higher.

EVAPORATED FRUITS—The firmness of apricots reported last week continues, and an advance of ½c. per lb. is now reported in peaches.

DRIED FRUITS—Nothing new is reported in this market concerning currants and raisins. The demand for old stock is very light.

COFFEE—There is a further drop, and No. 5 Rio is now 9c. Little is being done.

SUGARS—Yellow sugars have advanced 10c. per 100 lb., but granulated remains unchanged.

GREEN FRUITS—Business has been much retarded owing to a shortage of fruit. Bananas, for which there is always a great

demand here, have arrived in a most unsatisfactory condition. So much so, in fact, that a man has been sent direct to New Orleans by the Winnipeg Fruit and Produce Exchange to superintend the shipment of fruit to this point. The shipments of Ontario strawberries have been more unsatisfactory than usual, and that is putting it strongly. Ontario gooseberries arrived and were satisfactory, the price is \$3 per 24-box crate. A few Californian apples came in during the week; these were quoted at \$2 per box. Peaches, \$2; plums, \$2.25; apricots, \$2. Cherries are over for this season. Oranges and lemons are in active demand.

CURED MEATS—Markets are firm and prices unchanged.

BUTTER—Creamery, 15 to 16c. factories, with poor demand for June make. Dairy butter offering large on a weak market.

CHEESE—Offerings fair and price 8 to 8½c. Winnipeg; 7½c. f.o.b., factories.

EGGS—Offerings decreasing and prices advanced to 11c. Winnipeg.

AMONG TORONTO RETAILERS.

EARLY CLOSING AND TRADING STAMPS. At the meeting of the Legislative and Reception Committee of the City Council

on Tuesday considerable time was devoted to the proposed by-law to prohibit the use of trading stamps and to the amendment to the early-closing by-law which has been proposed in order to meet the technical objections of Judge Macdougall to the by-law as at present worded. The committee decided to recommend to the City Council that the trading stamp by-law be passed.

T. HOLMES ROBBED.

On Thursday evening last week, T. Holmes, 994 Bathurst street, left \$6.90 on a shelf when he closed his store, in order that he would be reminded by it to pay an account early in the morning. On Friday morning, when he came down to open up, he found his front door open and his money gone. "I cannot swear that the thieves took anything else," said Mr. Holmes, "but I can swear about that all right." It seems that the thieves entered through the fan light above the door, which was not locked.

GROCERS' FAILURES.

Two Toronto grocery firms are in financial trouble this week. One of these, Adam Reddock, Parliament street, whose creditors were called to meet this week, became prominent last year in connection with his vigorous opposition to early closing. The other firm, Jeffs Bros., College street, had not been in business many years. They were enterprising grocers, but frequently

cut prices and gave trading stamps. They assigned to J. P. Langley, and their creditors meet on July 15.

A MODERATE PACK OF LOBSTERS.

THE season for lobster fishing on the Atlantic coasts of Canada ended on Wednesday. Regarding the pack, a despatch from Ottawa says: "Early in the year enormous quantities of live lobsters were shipped from Western Nova Scotia, chiefly from Yarmouth, and also from points as far east as Richmond and Cape Breton counties, on Cape Breton Island. The catch was probably quite equal to previous years. Along most of the coasts the canning of lobsters by law does not commence for four or five months after the live lobster trade has begun. In Western Nova Scotia the canners found that in some localities the lobsters were extremely scarce, while in others a pack above the average was put up. The same holds true of Northern New Brunswick.

"On account of the shortage in the localities referred to, the Department of Marine and Fisheries has been asked to grant an extension of the season, but Sir Louis Davies decided before he left for England that no such enlargement was to be permitted. In view of the high prices which prevail the fishermen and canners will do better than the shortage would lead one to suspect. In the Straits of Northumberland and on the eastern shore of Cape Breton Island lobster fishing continues after July 10, but the industry there is not of such extent as to seriously affect the total pack."

PHOENIX, B.C., TRADE NOTES.

B. A. Reeves has opened up a fruit, confectionery, cigar and news stand in the Delahay building under the style of Reeves the Confectioner.

Vaughan & McInnis, last week, sold their butcher shop, stock and real estate in Phoenix to P. Burns & Co., who already have shops all through British Columbia. It is the intention to run the two shops in Phoenix.

J. E. W. Thompson, of Morrin, Thompson & Co., general merchants, is taking a much-needed holiday in Nelson, B.C., and Columbia Valley.

"Chief Keokuk"

Pickles and Condiments.

"Montrose"

Tomatoes, Peas and Vegetables.

SOLD ON THEIR MERITS.

KEOKUK PICKLE CO.

KEOKUK, IOWA, U.S.A.

CURRENT MARKET QUOTATIONS

July 11, 1901.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N. B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page 28.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	\$0 14	\$0 14½			18	19
" " pound blocks	16	17	16	16	15	17
" " tubs, best	15	16	14	14	12	14
" " tubs, sec. grade	19½	20	18	18	18	20
Creamery, boxes	9½	21	19	20	21	22
" " prints	11	10	11	10	10	10½
Cheese, new, per lb.					10	12
Eggs, new laid, per doz						

CANNED GOODS

Apples, 3's	90	0 90	0 75	0 90	1 00	1 10
" " gallons	1 65	1 75	2 00	2 00	2 15	2 25
Asparagus	2 20	2 25	2 00	2 40		
Beets	1 00	1 00	95	1 10		
Blackberries, 2's		1 30	1 40	1 70	1 50	1 80
Blueberries, 2's	80	85	75	85	95	1 00
Beans, 2's	80	90	75	80	90	95
Corn, 2's	70	80	70	75	80	85
Cherries, red, pitted, 2's	2 15	2 20	2 10	2 25	2 30	2 40
" " white	2 00	2 15	2 00	2 25		
Peas, 2's	70	80	70	75	80	85
" " sited	80	1 00	1 00	1 10	1 10	1 15
" " extra sited	1 00	1 10	1 25	1 30	1 20	1 25
Pears, Bartlett, 2's	1 40	1 60	1 50	1 75	1 75	1 80
" " 3's	1 90	2 00	2 00	2 40	2 25	2 50
Pineapple, 2's	1 75	2 40	2 25	2 50	2 15	2 25
" " 3's	2 40	2 60	2 50	2 60	2 50	2 60
Peaches, 2's	1 50	1 90	1 75	1 90	1 85	1 85
" " 3's	2 25	2 90	2 50	2 75	2 70	2 85
Plums, green gages, 2's	1 25	1 35	1 10	1 25	1 30	1 60
" " Lombard	1 00	1 25	1 00	1 10	1 30	1 50
" " Damson, blue	1 00	1 25	1 00	1 10	1 10	1 30
Pumpkins, 3's		85	80	85	1 00	1 25
" " gallon		2 10	2 25	2 20	2 10	2 25
Raspberries, 2's	1 45	1 60	1 60	1 80	1 70	1 75
Strawberries, 2's	1 70	1 85	1 50	1 90	1 75	1 80
Succotash, 2's	1 00	1 25	1 15	1 15	1 10	1 15
Tomatoes, 3's	75	80	75	80	80	1 00
Lobster, tails	2 75	3 20	3 25	3 30	3 00	3 25
" " 1-lb. flats	3 00	3 75	3 50	3 70		
" " ½-lb. flats	1 75	1 85	1 75	1 80		
Mackerel	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser	1 50	1 85	1 75	1 85	1 50	1 75
" " Northern			1 60	1 65	1 50	1 60
" " Horseshoe						
" " Cohoes	1 10	1 25	1 25	1 30	1 25	1 50
Sardines, Albert, ¼'s	12	12½	12½	13	14	15
" " ½'s	20	21	20	21	20	21
" " Sportsman, ¼'s	11½	12	12½	12½		
" " ½'s	19	20	21	21	20	21
" " key opener, ¼'s	9	11	10½	11	16	15
" " ½'s	9	11	10½	11	10	11
" " P. & C., ¼'s	20	22½	23	25	23	25
" " ½'s	27½	30	33	36	33	36
" " Domestic, ¼'s	4	4½	4	4½	4	4½
" " ½'s	7	8	9	11		
" " Mustard, ¼ size, cases						
50 tins, per 100	7 50	11 00	8 50	9 00	8 00	9 00
Haddies	1 00	1 00	1 10	1 15	1 00	1 10
Kipper Herring	1 00	1 85	1 00	1 75	1 00	1 10
Herring in Tomato Sauce	1 10	1 55	1 00	1 70		2 00

CANDIED PEELS

Lemon, per lb.		10	11	12	12	13
Orange, "		11	12	13	12	13
Citron, "		15	15	17	15	17

GREEN FRUITS

Oranges, Rhodi			3 50			
" " Cal. late Valencia			4 50			
Lemons, Messina, per box	1 50	2 75		4 50	3 50	4 00
Bananas, Firsts, per bunch	1 25	2 25	1 75	2 25	1 50	2 00
Apples, per bbl	4 00	5 00	4 00	7 00		
Cocanuts, per 100			3 50	3 75	3 00	3 25
Pineapples, Floridas, per crate			3 25	3 75		
Strawberries, per quart	0 08	0 15	5	8	12	16
Cal. Peaches			1 75	2 00		5
" " Plums					1 50	6
" " Apricots					1 75	5
" " Pears				4 50		1 75

SUGAR

Granulated St. Lawrence and Red		4 50		4 68	4 75	4 80
Granulated, Acadia		4 45		4 63		
Parilump, bbls and 100-lb. bxs		5 00		5 18	0 66	
" " in 50-lb. boxes		5 10		5 28		
Extra Ground Ctrg, bbls		5 00		5 45		
Powdered, bbls		4 65		5 20	5 55	5 80
Phoenix		4 35		4 65		
Cream		4 40		4 85		
Extra bright coffee		4 35		4 85		4 ¼
Bright coffee		4 25		4 43	3 75	4 00
Bright yellow		4 15		4 33		3 50
No. 3 yellow		4 05		4 23	3 80	3 92½
No. 2 yellow		4 00		4 18		
No. 1 yellow		3 85		4 03		

HARDWARE PAINTS AND OILS

	Montreal.	Toronto.	St. John Halifax.
Wire nails, base	2 85	2 85	3 20
Cut nails, base	2 35	2 35	2 85
Barbed wire, per 100-lb.	3 05	3 05	3 50
Oiled and Annealed Wire			
No. 9	2 80	2 80	
White lead, Pure	6 25	6 37½	6 80
Linseed oil, 1 to 4 bbls., raw	53	51	53
" " boiled	56	54	55
Turpentine, single bbls	55	55	57

SYRUPS AND MOLASSES

Syrups				
Dark		1 75		
Medium		2 35	30	32
Bright		2 35	35	37
Corn Syrup, barrel, per lb.		3 35		34
" " ½ bbls.		3 10		36
" " 3 gal. pails, each		1 40		38
" " 2 gal. "		1 05		
Honey			40	
" " 25-lb. pails		90	1 00	
" " 35-lb. pails		1 20	1 40	
Molasses				
New Orleans	22	30	60	29
Barbadoes		29	34	24
Porto Rico			38	42
Antigua				34
St. Croix				

CANNED MEATS

Comp. corn beef, 1-lb. cans	1 50	1 85	1 60	1 65	1 60	1 70
" " 2-lb. cans	2 75	3 30	2 85	3 00	2 80	2 90
" " 6-lb. cans	8 50	11 00		8 25	8 75	9 25
" " 14-lb. cans	20 00	24 50		19 50	20 00	21 00
Minced callops, 2-lb. can		2 75		2 60	2 50	2 80
Lunch tongue, 1-lb. can	3 00	3 90		3 00	3 00	3 25
" " 2-lb. can	6 00	7 90		7 00	5 80	6 00
English brawn, 2-lb. can	2 40	2 75		2 45	2 75	2 80
Camp sausage, 1-lb. can				2 50	2 50	
" " 2-lb. can				4 00	4 00	
Soups, assorted, 1-lb. can	1 15	1 50		1 50	1 40	
" " 2-lb. can	2 40	2 45		2 20	2 25	
Soups and Boull, 2-lb. can	1 75	2 50		1 80	1 75	
" " 6-lb. can	3 50	5 55		4 50	4 25	4 50
Sliced smoked beef, ½'s	1 65	1 70	1 65	1 70	2 00	2 00
" " 1's	2 75	3 10	2 80	2 95		3 25

FRUITS

Foreign Currants, Provincials, bbl					12	12½
" " ½-bbls.						
" " Filippas, bbls		10				
" " ½-bbls		10				
" " cases		10		9½	10	
" " ½-cases		10½		9½	10	12
" " Patras, bbls						
" " ½-bbls		11		10½	11	
" " cases		11		11	11	
" " ½-cases		11½		11½	12	12½
Vostizzas, cases	14	15		13	3½	4
Dates, Hollowees		3½		4		
" " Sals		3		3½		
Figs, 10-lb. boxes	70	90		9½	12	10
" " Mats, per lb.	3	3½		3		12
" " 7-cr, 25-lb. boxes				16		
" " 1-lb. glove boxes				12		
Prunes, California, 30's		8		8		10
" " 40's		7½		7½		8½
" " 50's		7		7		8
" " 60's		7		7		7½
" " 70's		6		6		6½
" " 80's		6		6		6
" " 90's		5½		5		5½
" " 100's		5		4½		5
" " A's				9		
" " B's				7½		
" " U's		5		6½		
" " French, 50's		3½		3½		
" " 110's		8½		8		
Raisins, Fine off stalk	5	5½		5		8½
" " Selected	5½	6		6		9
" " Selected layers	6	6½		7½		10
" " Sultanas	8	10		9		12
" " California, 2-crown	5	5½		5		8½
" " 3-crown		6		7		9
" " 4-crown		6½		7		9½
" " seeded, 3-cr	9½	10		10		10
" " Malaga, Lon. layers		1 50		2 00		2 25
" " Black baskets				2 25		2 50
" " Blue baskets				2 80		2 75
" " Dehesa clusters			3 00	4 00		3 25
" " Choice clusters	2 75	3 00		3 00		3 50

PROVISIONS

Dry Salted Meats						
Long clear bacon		10		11		
Smoked meats						
Breakfast bacon		14		14½		
Rolls		11		12		12
Medium Hams						

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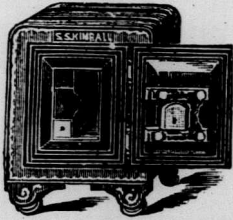
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TORONTO.

The Wm. Cane & Sons Mfg. Co., Limited, Mfrs., Newmarket, Ont.

	Montreal.		Toronto.		St. John, Halifax.	
COFFEE						
Green—						
Mocha.....	24	23	28	25	30	
Old Government Java.....	27	22	30	25	30	
Rio.....	10	7 1/2	9 1/2	12	13	
Santos.....		9 1/2	10 1/2			
Plantation Ceylon.....	29	26	30	29	31	
Porto Rico.....		22	25	24	28	
Gautemala.....		22	25	24	26	
Jamaica.....	18	15	20	18	22	
Maracalbo.....	13	13	18	13	15	
NUTS						
Brazil.....			15	16	8 1/2	9
Valencia shelled almonds.....	31	32	35	32	25	25
Tarragona almonds.....	11 1/2	12 1/2	13	14	13	15
Formegetta almonds.....			14 1/2			
Jordan shelled almonds.....		40	40	43		
Peanuts (roasted).....	7 1/2	8	8	9	10	
" (green).....	6 1/2	7	7	9		
Cocanuts, per sack.....	3 00		3 75	3 50	4 00	
" per doz.....			60	60	70	
Grenoble walnuts.....	9 1/2	10	12 1/2	9	12	
Marbot walnuts.....		9 1/2	11 1/2	9	10	
Bordeaux walnuts.....	7	8	9	9	10	
Sicily filberts.....	9	10	10	11 1/2	10	
Naples filberts.....			10	11	11	
Pecans.....	10	12	13	15	12	14
Shelled Walnuts.....	19	20	20	25		
SODA						
Bl carb, standard, 112-lb. keg.....	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl.....	70	75	80	90	85	90
Sal Soda, per keg.....	95	1 00		1 00	95	1 00
Granulated Sal Soda, per lb.....				1		
SPICES						
Pepper, black, ground, in kegs.....						
pails, boxes.....	16	18		18	14	15
in 5-lb. cans.....	14	17		19	15	16
whole.....	15	17		19	12	13
Pepper, white, ground, in kegs.....						
pails, boxes.....	26	27	26	27	24	26
in 5-lb. cans.....	25	26	25	26	20	22
whole.....	23	25	23	25	20	22
Ginger, Jamaica.....	19	25	22	25	20	25
Cloves, whole.....	12	30	14	35	18	20
Pure mixed spice.....	25	30	25	30	25	30
Cassia.....	13	18	20	40	16	20
Cream tartar, French.....		25	24	25	20	22
best.....		28	25	30	25	30
Allspice.....	10	15	13	16	16	18
WOODENWARE						
Pails, No. 1, 2-hoop.....	1 90		1 60		1 90	
" 3-hoop.....	2 05		1 75		2 05	
" half, and covers.....	1 75		1 70		1 75	
" quarter, jam and covers.....	1 45		1 20		1 45	
" candy, and covers.....	2 70	3 20	1 75	2 70	3 20	
Fubs No. 0.....		11 00		8 50	11 00	
" 1.....		9 00		7 00	9 00	
" 2.....		8 00		6 25	8 00	
" 3.....		7 00		5 35	7 00	
PETROLEUM						
Canadian water white.....	14 1/2	15 1/2		17 1/2	17	17 1/2
Sarnia water white.....	16	17		16 1/2	17	17 1/2
Sarnia prime white.....		18		15 1/2	16 1/2	16 3/4
American water white.....		19		17 1/2	18	18 3/4
Pratt's Astral (barrels extra).....	18 1/2	19		17 1/2	19	19 1/2
TEAS						
Congou—Half-chests Kalsow.....						
Moning, Paking.....	13	60	12	60	11	40
Caddies Paking, Kalsow.....	17	40	18	50	15	40
Indian—Darjeelings.....	35	55	35	55	30	50
Assam Pekoes.....	20	40	20	40	18	40
Pekoe Souchong.....	18	25	18	25	17	24
Ceylon—Broken Pekoes.....	35	42	35	42	34	40
Pekoes.....	20	30	20	30	20	30
Pekoe Souchong.....	17 1/2	40	17	35	17	35
China Greens.....						
Gunpowder—Cases, extra first.....	42	50	42	50		
Half-chests, ordinary firsts.....	22	28	22	28		
Young Hyson—Cases, sifted.....						
extra firsts.....	42	50	42	50		
Cases, small leaf, firsts.....	35	40	35	40		
Half-chests, ordinary firsts.....	22	38	22	38		
Half-chests, seconds.....	17	19	17	19		
" thirds.....	15	17	15	17		
" common.....	13	14	13	14		
Pingsueys—						
Young Hyson, 1/2-chests, firsts.....	28	32	38	32	30	40
" " " " seconds.....	16	19	16	19		
" Half-boxes, firsts.....	28	32	28	32		
" " " " seconds.....	16	19	16	19		
Japans—						
1/2-chests, finest May pickings.....	38	40	38	40		
Choice.....	32	36	33	37		
Finest.....	28	30	30	32		
Fine.....	25	27	27	30		
Good medium.....	22	24	25	28		
Medium.....	19	20	21	23		
Good common.....	16	18	18	20		
Common.....	13	15	15	17		
Nagasaki, 1/2-chests, Pekoe.....	16	22				
" " Oolong.....	14	15				
" " Gunpowder.....	16	19				
" " Siftings.....	7 1/2	11				
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B.....	3 00	3 10		3 1/2	3 25	3 40
Patna, per lb.....	4 25	4 50		4 1/2	5	5 6
Japan.....	4 40	4 90		4 5/8	5	6
Imperial Seeta.....	4 60	4 90		4 3/4	5	6
Extra Burmah.....				4 1/2	4	5
Java, extra.....				5 1/2	6	7
Macaroni, dom'ic, per lb, bulk.....	5	6		6		
" imp'd, 1-lb. pkg., French.....	8	12		9	10	
" " " " Italian.....	8	10		11	12 1/2	
Sago.....	3 1/2	4		4	4 1/2	5
Tapioca.....	3 1/2	4		4 1/2	4 1/2	5

What One Woman Says!

Windsor Salt doesn't cake. You don't have to run for the ice-pick and dig and scrape in the Salt box when a spoonful of Salt is needed. Windsor Salt is fine, dry and white—every particle of moisture has been removed from it.

**"Windsor Salt
Is The Salt For Me,"**

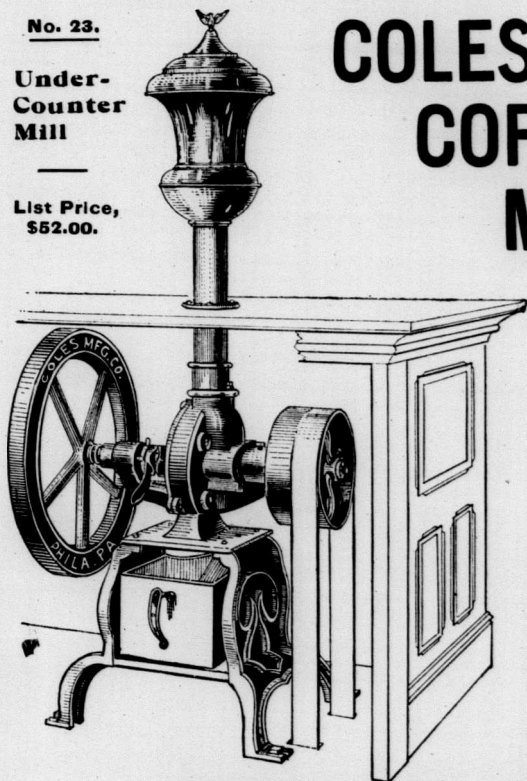
so says one wise, little woman—"it saves me time, trouble and patience. There's not a woman in the land but would be glad to do likewise—*save time, trouble, patience.* Ask them and see. Suggest Windsor Salt—the Salt that doesn't cake.

THE CANADIAN SALT CO., LIMITED
Windsor, Ont.

No. 23.

Under-Counter Mill

List Price, \$52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

Purity
Freedom from Acid
Flavor
Strength
Brightness
Freedom from Sediment

are what characterize our vinegar as different and superior to all others.

**Wilson, Lytle, Badgerow
Co., Limited**

TORONTO

TRADE IN COUNTRIES OTHER THAN OUR OWN.

The total shipments for Californian citrus fruits so far this season number 21,936 carloads, compared with 16,100 carloads for the same period last year. Of this season's shipments it is estimated that 1,600 carloads have been of lemons, the remainder oranges.

DAMAGE TO VALENCIA RAISINS.

Private mail advices from Valencia just at hand state: "The raisin crop was progressing favorably, and gave promise of a good yield, but, unfortunately, a few days since hail storms occurred in some districts, causing considerable damage, it being calculated that some 40,000 to 50,000 cwts. have been lost. This will naturally produce its effect with the remainder. Nothing is yet spoken of regarding the probable prices, and as yet no idea can be formed of what they will be." In this connection and commenting on the present outlook a leading importer of raisins said to-day: "The situation, with regard to the new crops of Valencia raisins, walnuts, almonds and currants, is uncertain. From now until these crops are nearly made the period is a critical one, and a great deal depends on favorable conditions of weather. Our last advices on Valencia raisins reported the outlook good for a large yield. Now, however, it appears considerable damage has been done by hail. Almonds and walnuts are liable to destruction from the same cause, although as yet no advices to this effect are at hand. The uncertainties surrounding the fruit crops make buying of futures purely speculative, and the experience of recent seasons has been that buyers here have not profited by purchases of the various products unmaturing at the time of purchase. The odds are much in favor of the speculator, as if the price at the time the crops are gathered is low the advance sale at higher values is in his favor, but if the crop is short and prices higher than figures quoted on goods for future delivery the chances are deliveries of good quality will not be made, so that the buyer is perforce obliged to take inferior goods, or, if he rejects them, he is without stock, or is obliged to pay the higher prices."

TEA IN CEYLON.

Odeh & Co., under date of Colombo, Ceylon, June 1, report as follows regarding the tea market: "About 28,015 packages have been offered since our last, of which 20,137 passed the hammer at an average of 30 cents per pound. The market is firm for good broken. Common sorts which are in large supply remain easy. The quality is poor and likely to remain so for the next six weeks. Shipments for May to the United Kingdom were 9 1/2 million pounds, and we estimate shipments for June at 10 1/2 million pounds."

HOLLAND HERRING CATCH.

Private mail advices from Vlaardingen, Holland, state: "The catch of herrings so far this season, has been small and somewhat disappointing to curers, as the fish landed have sold too high fresh to permit of packers using them. The outlook, according to reports at hand from the fleet, is favorable for a fair catch late in July, and until then there is little probability of much curing on a large scale."

THE MAINE SARDINE PACK.

In connection with the sardine pack mail advices from Boothbay, Me., report: "The run on fish in June was small and the

quantity packed by the independent packers less than during the same period last year. For this reason the price has been firm on the present basis, which is somewhat higher than offerings by the syndicate. The latter, it is stated, is not taking orders ahead on the 83 basis for quarter oils, but some business at this figure has been done in a limited way for prompt shipment."

THE TORONTO RETAIL GROCERS' ASSOCIATION.

THE regular meeting of The Toronto Retail Grocers' Association in St. George's Hall, Elm street, on Monday evening was well attended, as several important matters of business, including the arrangements for the annual picnic, were considered. Vice-President W. J. Sykes occupied the chair.

T. Downswell, Wellesley street; White Bros., Carlton street, and Chas. Callendar, Arthur street, were received into membership.

EARLY-CLOSING BY-LAW.

A letter was read from F. S. Mearns, solicitor for the association, stating that the City Solicitor had prepared amendments to the early-closing by-law to meet the technical objections raised to it by Judge Macdougall in his decision on the Reddock and Henry cases. The amendment would be placed before the Legislative and Reception Committee during the next few days.

CITY TRAVELLERS' HOLIDAYS.

A communication from The Wholesale Grocers' Guild informed the association that the guild would agree to recognize the fortnight, from August 5 to 17, as a uniform holiday term for Toronto city travellers, on conditions that wholesale houses, who were not members of the guild, agreed to do the same.

The following resolution was thereupon moved by D. J. Kelly, seconded by A. R. Williamson, and carried: "That in view of the fact that, at the request of the association, The Wholesale Grocers' Guild express readiness to observe from August 5 to 17, as a uniform holiday term for Toronto city travellers, we do now request all wholesale and jobbing grocery houses to fall in line, and grant their travellers holidays at this date."

TRADING STAMP LEGISLATION.

D. J. Kelly suggested that as the Legislative and Reception Committee had prepared a by-law to prohibit trading stamps and as there would likely be strong opposition to the by-law, it would be well to keep fully informed as to what was being done in the matter and to use all influence possible to induce members of the committee and of the council to favor the passage of the by-law.

The secretary reported that the proposed by-law had been passed upon by the City Solicitor, who considered it legally sound, and was now being considered by the solicitor of The Retail Merchants' Association, and by Mr. Urquhart, a member of the Legislative and Reception Committee.

The secretary was instructed to notify the members of the association when the by-law should come before the council for consideration.

THE EXCURSION.

The Excursion Committee reported that at their second meeting the sub-committees had

been thoroughly revised, and were now as follows:

GAMES—D. W. Clark, J. S. Bond, R. B. Snow, D. J. Kelly, Jerry Burns, A. R. Williamson, T. Clark, J. Nolan, J. T. Scholes, F. Thorne and J. A. Johnson.

MUSICAL—T. C. Scott, F. Higgins, R. H. Stewart, A. White and R. W. Davies.

CONVEYANCE AND TICKET—W. J. Sykes, Benj. Panter and R. Robertson.

PRINTING—T. Holmes, W. H. Marmion, J. Blood, J. A. Farewell and Secretary McKinnon.

BUYING—F. W. Johnson, A. O. Robinson, J. Butcher and D. Bell.

The Games Committee reported that about fifty prizes in goods and about \$150 in cash had been offered by the leading wholesale and jobbing houses for the prize fund, and that an excellent programme had been prepared, including a baseball match, a quoit tournament, a relay race, etc.

The proposal to have a "Grocers' Parade" on the Monday evening previous to the picnic was considered at some length, but as it was feared that the parade might not be thoroughly representative it was decided not to attempt it this year.

HINTS TO BUYERS.

L. CHAPUT, FILS & CIE, have just received a carload of 500 boxes of Brusson's alimentary pastes. These are fine French goods and are put up in tasty packages. Every up-to-date grocer should see them.

New Thistle Haddies are offered by Lucas, Steele & Bristol.

Wilson's Fly Pads are being sold by pushing jobbers. They pay a large profit to both wholesaler and retailer.

"Crystal Beverages" are delivered in 5-case lots by Lucas, Steele & Bristol.

If you want to get a case of catsup free read The A. F. MacLaren Co.'s advertisement on page 10.

Stover's Lime Juice and cordial in quarts and pints may be procured from Lucas, Steele & Bristol.

Warren Bros. & Co. have bought the entire season's pack of The Strathroy Canning Co., for which they are quoting moderate prices to arrive.

The Kin-Hee coffee which has been put upon the Canadian market by The Eby, Blain Co., Limited, has a large sale in the United States.

The Maritime Spice and Coffee Company, St. John, N.B., have received a shipment of Smith Bros.' Poison Fly Pads. These are large sellers at this season and are packed in 5 and 10c. packages.

The brigantine Iona and the schooner Josie arrived in Halifax a couple of weeks ago with cargoes of Porto Rico molasses consigned to The Dominion Molasses Company, Limited. The same firm also received from Barbados, 100 puncheons by schooner Kipling and 600 by s.s. Orinoco and a further shipment of 600 puncheons of Barbados per s.s. Orinoco. Intending purchasers should communicate with this firm before placing their orders elsewhere.

The Petersville & Hampstead Dairy Co., New Jerusalem, N.B., have opened up their new factory, manufacturing daily some 450 pounds of cheese.

Agnew & Co., grocers, Rossland, B.C., have moved into new and larger premises. They will enlarge their grocery stock, and probably carry a line of men's furnishings.

SUCCESSFUL COUNTRY STORES.

As the big department stores multiply and flourish in the large trade centres, and as cut-price stores increase in number, the question naturally recurs: What are the chances for the maintenance of the country general store?

One thing is certain, says The Store-keeper, that country retailers agree that it is more difficult to do a profitable business now than in former years, owing, not alone to increased competition, but also to smaller individual purchases than in earlier years. The tendency, becoming stronger each year, is to buy for immediate requirements, and added to this, is the speedy, ready access to the larger, distant store—rendering it absolutely necessary to show the greatest appreciation of the minor orders and fill them with quite as much pleasure as they were formerly wont to do with the large orders. This attention is not only necessary but will pay in the manifested appreciation of customers.

The country stores, conducted on the same principles that draw trade to the city departmental stores, will continue to do a profitable business despite all the efforts put forth by the largest city emporiums or greatest of cut-price establishments. All

that is necessary is to work as hard and perseveringly towards the turnover of goods. City clerks, managers and buyers are constantly being urged to greater extremes in judicious advertising, closer buying and greater attention to details, including the preference of customers, thus keeping interest constantly aroused. During this time not two out of every 10 country stores are putting forth the slightest extra effort at pushing sales, extending trade, arousing interest in the business by judicious advertising, or even displays, beyond the regular routine.

It may safely be said, and it could readily be proven, that in any township in Michigan where a good farming community exists, a good general store could be started in addition to the number already there, and do a prosperous business from the start. Where would this store get its trade? It would draw partly from the other stores near by and partly from the custom now going to the larger centres. The greater efforts put forth, and the greater genuine inducements offered, which should be done as well in the village as in the city, the greater would the trade be enjoyed. It would require hard work and greater efforts

to sustain; but why should a man expect to win out with less energy if doing business in the country than if doing business in the city, where he would be compelled to move fast or be run over? If he could, all a man need to do in order to have a "snap" would be to move out of town. The country merchants who have made a success of the general merchandise business are those who can retail no such "snap" as might be inferred as existing prior to the days of cut-price stores in the cities. Judicious and frequent buying in small lots, permitting no old, unsalable goods to hold a place on the shelves, no old, questionable accounts kept alive on the books, nor any new, questionable accounts to be opened, are among the resolves of these wide-awake dealers, who go ahead from decade to decade paying 100c. on the dollar and gradually acquiring their own houses and, perhaps, a nearby farm as a source of additional revenue and satisfaction. As the dwellers of the country become acquainted with the ways of city stores they will become better customers of the first class country store, if its owners but insist on keeping its prices, bargains and goods before the public with the same determination shown by the city merchants. The latter can never expect to gain quite the same confidence of their out-of-town customers as the conscientious, enterprising dealer in their midst.

WITH FIRST PURCHASE OF Queen Alexandra Blend Tea 100 lbs. net

you not only get a hundred pounds of the most excellently blended tea on the market—a blend that your customers can rely upon always,

BUT, ADDED TO THIS,

we present you with a set of handsome brass tea scoops and a stock canister. Our object in doing this is to get the blend well introduced. **Queen Alexandra** blend costs you 30c. per lb. delivered.

Samples sent on receipt of post card.

Already we have received orders from every direction, but there are a number of grocers we have yet to hear from. Are you one of them? If so, write for samples at once.

THE "OZO" TEA CO., Limited
MONTREAL.



THE PROVISION TRADE.

The Markets—Provisions in South Africa—Miscellaneous Notes.

PROVISIONS IN SOUTH AFRICA.

J. G. STOWE, consul-general at Cape Town, South Africa, writes to the United States Department of State as follows: "As the British Government has prohibited the use of United States meat for army purposes for a certain period, and as the great bulk of the tinned meat bought by the military authorities of Great Britain has been sent here (Cape Town), I have been making investigations with a view to finding if objections have been made to the American product. I obtained permission for an American, who was proceeding to Johannesburg, to stop at the different military bases and make inquiries. I give the substance of his report below:

"Thousands of empty tins which have contained American beef are strewn throughout the entire route to Pretoria. The percentage of Australian is very small; I should think less than 5 per cent. of the whole. At De Aar, Bloemfontein, Kroonstadt, and lesser bases, large stores of American corned beef are to be seen. The men, when questioned, state that it is very satisfactory, and I was informed by several officers that in many cases the men preferred tinned meat to the poorer fresh article.

"There is a large stock of American meat at Pretoria. All the stores and shops carry it, and have had no complaints as to its quality.

"I have ascertained that it is the custom at the bases to use cases of corned beef as floors, putting a layer of cases on the ground and piling thereon flour, meal or other commodities which it is desired to protect from moisture. These cases are often so used for several months before being sent out as rations, and the tins become rusty and small holes let in the air, thus spoiling the meat, although the tin is not blown. This, in my opinion, is the principal cause of complaint.

"The importation of frozen meat is in the hands of The De Beers Company, which has erected several substantial depots and installed ice making machinery, imported from the United States, thus reducing the price of frozen meats to the consumer. It also imported refrigerator cars for transmitting meat up country. The company now proposes to import from Australia frozen hog products, hams, shoulders and bacon, and to cure these after arrival. It is reported that the difficulty in curing frozen

meat had been solved in New Zealand, and that a London company is applying the new process. It would seem cheaper to import cured meats than to import frozen ones and cure them. The import of hog products into South Africa up to date has been limited."

PRODUCE IMPORTS INTO LIVERPOOL.

According to the weekly circular of the Anglo-Canadian Produce Co., Limited, the imports of dairy produce and provisions into Liverpool this year up to June 13 and for the corresponding period last year were as follows:

	To June 27.	To June 26.
Cheese, boxes	322,024	410,898
Butter, packages	253,912	30,661
Bacon, boxes	208,439	298,926
Hams, boxes	124,157	12,874
Lard, tons	40,269	21,433

Stocks on the undermentioned dates were as follows:

	April 30, 1901.	Mar. 30, 1901.	April 30, 1900.
Cheese, boxes	46,688	58,807	36,620
Butter, packages	1,594	3,111	2,919
Bacon, boxes	16,847	15,989	12,678
Hams, boxes	5,690	6,204	7,464
Shoulders, boxes	2,845	2,394	2,548
Lard, prime steam, tierces	2,810	2,159	16,228
" refined, " tons	1,024	553	1,124

THE WM. DAVIES CO., LIMITED, EXTENDING.

The Wm. Davies Co., Limited, Toronto, have taken out a permit for, and commenced the construction of, a \$25,000 addition to their factory. The new wing will adjoin the northwest corner of the present factory and will be devoted to the meat canning department, which is now in the same building as the packing department.

The company have also decided to erect a \$5,000 dining hall for the employes of the factory. There is a dining hall on the premises now, but as this is rather small a larger and better building will be erected.

THE PROVISION MARKETS. TORONTO.

The demand for meats, though still small, has improved somewhat, and dressed hogs and beef have advanced $\frac{1}{4}$ to $\frac{1}{2}$ c. per lb. The deliveries are moderate. We now quote as follows: Dressed hogs, \$9.25 to \$9.50 per cwt.; sheep, \$6 to \$7 per cwt.; yearling lambs, \$7.50 to \$8 per cwt.; spring lambs, 11 to 12c. per lb.; beef carcasses \$7.50 per cwt. for best and \$6 to \$7 for mediums; hind quarters, $8\frac{1}{2}$ to $9\frac{1}{2}$ c. for best; fore quarters, $4\frac{1}{2}$ to $5\frac{1}{2}$ c. for best; calves, \$8 to \$8.50 for best and \$6 to \$7 for mediums.

The market continues stiff. Live hogs are $\frac{1}{4}$ c. per lb. dearer. Rolls and hams

are $\frac{1}{2}$ c. higher. The demand keeps good. We quote as follows: Long clear bacon, 11c. Smoked meats—Breakfast bacon, $14\frac{1}{2}$ to 15c.; rolls, 12c.; small hams, $13\frac{1}{2}$ c.; medium hams, 13c.; large hams, $12\frac{1}{2}$ c.; shoulder hams, 11c.; backs, 14c. Barrel pork—Canadian heavy mess, \$19.50 to \$20; Canadian short cut, \$21; lard, tierces, $10\frac{3}{4}$ c.; tubs, 11c.; pails, $11\frac{1}{4}$ c. Live hogs are selling at \$7.25 to \$7.50.

MONTREAL.

American pork has declined $\frac{3}{8}$ c. per lb. on this market, while Canadian varieties are unchanged. The demand is not heavy for smoked or salt meats at this season of the year. Lard is being sold under a guarantee of 90 days, an indication of the view manufacturers take of the market. We now quote: Heavy Canadian short cut mess pork, \$20.50 to \$21.50; selected heavy short cut mess pork, boneless, \$21.50 to \$22.50; family short cut back pork, \$20.50 to \$21.50; heavy short cut clear pork, \$20 to \$21.50; hams, 13c.; bacon, 14c.; lard, pure Canadian, \$2.30 per pail; refined lard compound (Fairbank's), \$1.88 for 1 to 24 pails; \$1.86 for 25 to 49 pails; \$1.82 for 50 pails and over; Snow White and Globe compound, \$1.65 per pail; Cottolene, $9\frac{1}{4}$ c. per lb. in tierces, and $10\frac{1}{4}$ c. in 20-lb. pails and 10c. in 50-lb. boxes, for Quebec.

ST. JOHN, N.B.

Pork is still firm at the high figures; sale light. Beef has some little movement. It does not show the same advance, being about half the price of pork. American is used. Lard is a good stock. The sale is good even at the high price. The demand is for pure.

EGGS, BUTTER, CHEESE, ETC.

CONSIGNMENTS SOLICITED.

Write us when you have Eggs and Butter to offer. Cases supplied.

The J. A. McLean Produce Co., Limited,
77 Colborne St., TORONTO.

SMOKED MEATS PURE LARD

Our "MAPLE LEAF" brand is unexcelled.

We are large dealers in EGGS and BUTTER. WRITE US.

D. GUNN, BROTHERS & CO.

Pork Packers and Commission Merchants
76-78-80 Front St. E. - - - TORONTO

Don't get in a rut
but sell . . .

REGISTERED
Bow Park
BRANDS

Sweet Pickles

and head the procession,
as they always lead.

Prepared by
Shuttleworth & Harris,
BRANTFORD, ONT.

BREAKFAST BACON.

REGISTERED
Bow Park
BRAND
BACON

is pleasing more people every
day and hundreds of people
will have no other. If you want
to sell a delicious bacon that
will satisfy your customers,
write us at once for a price
list.

The Brantford Packing Co.
BRANTFORD, ONT. LIMITED

Sugar-Cured MEATS

are high and will be high in price during the
summer. We can give you a good selling line
of

SHOULDERS

at reasonable prices. These are Sugar-Cured,
Mild, and cut up well, in place of the higher-
priced Hams.

F. W. FEARMAN CO.

Limited
Pork Packers, Lard Refiners,
Butter and Cheese Dealers,
Hamilton, Ont.

THE CANADIAN PACKING CO.
LONDON, ONT.



GUARANTEED CHOICE AND PURE.
GOLD MEDAL, PARIS 1900.
Please order goods through your wholesale house.

RINGING UP BY PROXY.

Scene—Manager's office in Jones' factory.

Jones—"Croney! Ring up Mr. Johnson, of Johnson & Co., wholesalers, and tell him I want to speak to him."

Croney (aged 15)—"Side track 1234. Hello. Is Mr. Johnson in? May I speak to him, please? (Pause). Is that Mr. Johnson? A minute please. Mr. Jones would like to speak to you."

"Mr. Jones, Mr. Johnson is at the phone."

Jones—"Very well. Ask him to wait a minute."

Scene changes to Johnson's office.

Office Boy—"Mr. Johnson! Mr. Jones would like to speak to you at the phone."

Mr. Johnson goes to the phone.

Johnson—"Hello! Is that Mr. Jones?"

(Then follows the above conversation, and Jones is asked to wait a "minute." He waits. He waits 10 seconds, and becomes restless. He waits 30 seconds and by that time is wrathful and foaming at the mouth. Finally comes the answer.)

Jones—"Hello Mr. Johnson. Sorry to keep you waiting, but I was very busy. Say, I have some more of that last size of our brand run off, and I thought, perhaps, I could sell you some. They turned out well."

Johnson (in a rage)—"Do you fancy that you are the only man in town that is busy? Keep your — old goods." Hangs up the phone.

Jones then begins to wonder why. Here's why:

1. He should have gone to the phone himself, instead of sending his boy.
2. He should have known that by asking a man to keep the telephone at his ear 30 seconds he is giving him an hour's trouncing.
3. He was asking Johnson to return good for evil, and men who comply are as scarce as hen's teeth.

SEEN ON A LETTER HEAD.

Lives of wealthy men remind us
That by using "printers' ink,"
We can die and leave behind us
Monstrous piles of "golden chink."

A NEW MANUFACTURERS' AGENCY.

Mr. Geo. Hilton, Winnipeg, is in Toronto. He has been travelling in Manitoba and the Northwest the past seven or eight years, but he is now going into the manufacturers' agency business, and the object of his visit to the east is to secure clients. His firm, he says, will be prepared to guarantee accounts.

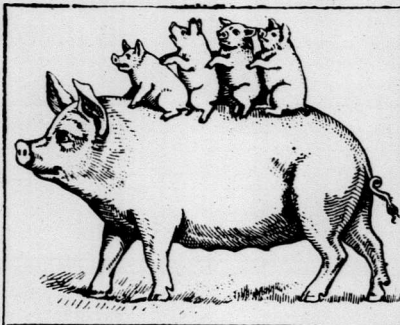
We are always improving

All our lines are of first-class quality
and have bright catchy labels.

60 Varieties

They're Clark's.

They're Right.



LARD

that is

PURE

IS LARD THAT SELLS.

And the progressive grocer will handle nothing else.

Order from us and **quality** and **purity** is guaranteed, and your customers will appreciate your efforts to secure for them the best article on the market.

THE FARMERS' CO-OPERATIVE PACKING CO.

OF BRANTFORD, LIMITED.

From 3-lb. Tins up.

Write for Price Lists.

Our Brands Give Satisfaction.

SUGAR-CURED HAMS,
BONELESS BREAKFAST BACON,
ROLL BACON, PURE LARD.

Hot Weather Specials

READY FOR LUNCHEON:

BOILED PORK HAMS,
LUNCH BEEF,
BOLOGNA SAUSAGE,

BOILED BEEF HAMS,
HAM, CHICKEN and TONGUE
SAUSAGE.

The Park, Blackwell Co., Limited

Packers and Exporters, TORONTO, CANADA.

London Agents: Messrs. Miller Bros.
16 Tooley St.

Liverpool Agents: Messrs. W. P. Sinclair & Co.
12 North John St.

JAPAN TEA

The keen, far-sighted grocer who makes the most of his opportunities will make it a point to keep his tea department well supplied with

JAPAN TEA

ELECTRICAL EFFECTS FOR WINDOWS.

HOW TO WIRE.

IN some of the larger stores an electrician is employed, and when the trimmer requires anything in electrical work done, he simply calls on the electrician. These cases are exceptional, for in the majority of stores the window-trimmer is thrown on his own resources and has no one to help him out of his difficulties, and if he is not posted on electrical appliances his designs are not properly illuminated—a deficiency that annoys the conscientious trimmer as well as his employer.

While I do not understand electrical work thoroughly, and am not a good critic on such matters, yet I have had enough practical experience to enable me to do my own wiring, and the following remarks may prove of value to some of my confreres in the profession who wish to enhance their displays by modern lighting and mechanical effects.

Electricity, properly applied, is an important factor in selling goods through the show window. Therefore, the window-trimmer who understands wiring his own windows is a more valuable man to his employer than one without this knowledge. In the following I shall try and explain simple wiring as minutely as possible, without using technical terms.

If you have permanent lights in your windows, the first thing to do is to have a "cut-out" placed on the inside of the window with, say, a 50 volt circuit running to it from the street wires. Any dealer who keeps electrical supplies will show you what a "cut-out" is and how it is used; also the other articles that I may mention.

Any electrician will put this "cut-out" in for you in a short time. This saves you "tapping" the permanent wires, which should not be done, as it weakens the permanent lights. Be sure to ascertain the voltage, or, to be plainer, find out how many lights your "cut-out" will carry. Before you begin your work you must have sufficient tools to work with, and sufficient supplies to meet any case of emergency.

The following is a list of what is generally required:

- A pair of nippers to cut and twist wire,
 - Brace and bit,
 - Screwdriver,
 - An old pocket knife,
 - A burner (candle will do).
- The list of supplies:
- A bundle of No. 10 or 12 wire,
 - A roll of insulating tape,

Porcelain knobs,
Sockets,
Bushings,
Solder.

The last item you can get prepared with resin, and it needs no acid to make it adhere. No quantities are mentioned in the list, as that will have to be decided by what you intend to work out.

First of all, I will explain the difference between "arc" wiring and incandescent. If we had a row of "arc" lights to put up, we could run our wires as in Fig. 1. The current going to the first light passes through to the next, and so on, until it reaches the last light, when it returns to the dynamo at the power-house.

With incandescent lights we run two wires parallel and make our connections as in Fig. 2.

This is called "multiple arc." Each lamp is independent of the others, and if one "dies" the current passes through the others uninterrupted.

Now for the wiring. We will suppose you have a straight board 5 ft. long and you want to put lamps on it. Proceed as follows: Space out your bore a hole wherever you want a lamp. Make this hole large enough to take the holder (or socket, as they are called). After wiring each socket with a piece of "cord wire" (that is, the twisted cord wire as used for suspending lamps with), place one in each hole. Leave enough of the cord to connect to the main wires.

Fig. 3 will illustrate it.

After each light is connected to the "mains" (that is, the wires that convey the current), take a piece of insulation tape about 4 in. long and wind it around the exposed joints thoroughly. This is to prevent it coming in contact with another wire that might cause a "short circuit" and blow your lights out. The "short circuit" will be explained later.

To join the wires together cut about 1½ in. of the insulation off the wires, and then scrape them so as they will be clean and

bright, and then twist one tightly around the main wire. Do this on the opposite side, and cover with insulation tape; see Fig. 5.

After you have them well insulated you can proceed to join the main wires to the "cut-out" which supplies the current. First of all cut about an inch of the insulation off the ends of the main wires, then unscrew (just a little) the brass screws in the "cut-out," push the end of main wire under the screw head and screw it down tightly on the wire. Do the same with the other main wire on the opposite side of the "cut-out," put in your lamps and you will find they are lit.

Great care should be taken to see that the "cut-out" is properly "fused." The fuse in the "cut-out" is a piece of lead wire; its use is to prevent an accident, such as fire, etc. Should the main wires touch each other it would cause a short circuit. The fuse then "blows out," that is it melts and all that is required to start the lights again is a new piece of fuse wire put in the old one's place.

Care should also be taken not to allow the ends of the mains to touch each other, especially when connecting them to the "cut-out." If they touch it will blow out your fuse.

Insert the ends in the "cut-out" one at a time and see that they are tightly screwed in. If you don't have them tight a lot of

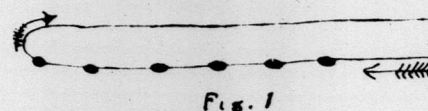


Fig. 1.

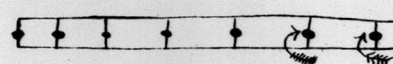


Fig. 2.

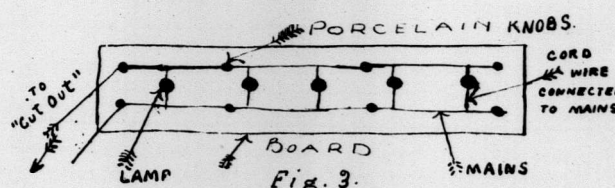


Fig. 3.

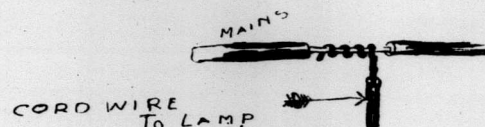


Fig. 5.

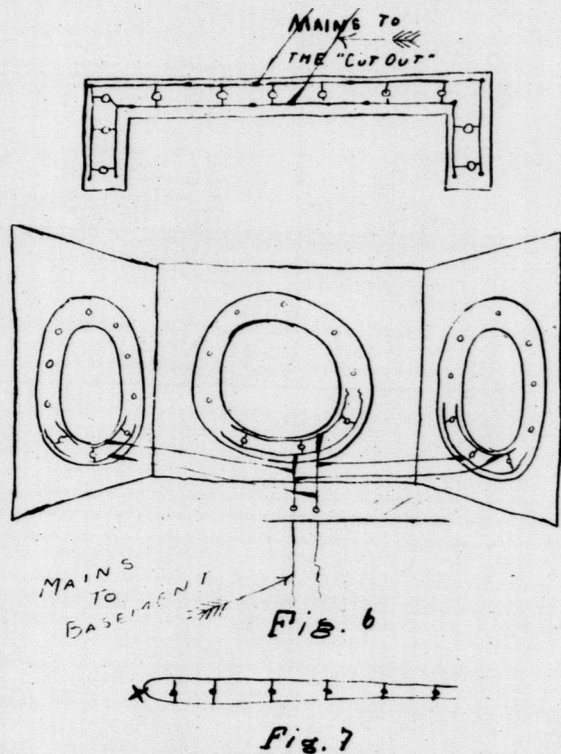
power is wasted. Also with loose joinings. It is always better to solder the connections, but I seldom do so as I join them tightly. When I have a cluster of lights, say, four or five, I always solder the ends where they are connected to the "feed" or main wires.

The same principles as above explained will enable one to place lights in circles, horseshoes, and any other designs that may be required. The above remarks refer to a design where a single line of lights is needed, that is where they run uninterruptedly from one light to another.

But how about a design that cannot be wired that way? It is very simple, as the accompanying diagrams will illustrate. Notice where the connections are made.

These are very rough sketches, but will convey the idea. The following are a few "don'ts" for those not familiar with wiring:

Don't bring a wire through the floor or window without bringing it through a "bushing" (that is, a clay tube made for the purpose).



Don't forget to cut the wire where X is marked, as shown in Fig. 7.

If you forget it, it will cause a "short circuit."

Don't handle live wires; 110 volts won't kill you, but it is decidedly unpleasant, and through carelessness some day you may catch a stronger one. Practise caution.

When you get the electrician to put up the "cut-out," get him to run a switch in for you also, and get him to show you how to connect it to the wires of your design.

Don't leave a bare wire show from the street; cover it with the same color as the background.

Don't think the writer of these remarks knows all about electricity. He merely

understands simple wiring like the foregoing examples, which is about all that is necessary to understand to get up neat effects with lights. If any of my readers are interested in electrical effects, he can generally get all the information he desires from any local electrician from whom he gets his supplies.

Don't be afraid to try it. A great many young fellows have a dread of an electric wire. There is no danger whatever connected with it, if caution is exercised.

I have a 75-volt circuit in all of my windows, from which I take my connection. I have been doing my own wiring for a number of years, and have never had the slightest trouble.

I did not know an iota about wiring when I first tried it, but, by asking questions from different electricians and by experiment at different times, I soon became acquainted with it. I find it very interesting and fascinating work, and at present I have some beautiful electrical effects in our windows which are receiving great comment. I trust I have made my ideas plain enough. If any reader has a design that he would like wired and does not know how to go about it, if he will send me a drawing of the design I will be pleased to forward him a diagram of how it can be wired and what it will cost to do the same.

HOMELY RELATIVES OF DIAMONDS.

The closest relative of the diamond is a smooth black substance called graphite, says a writer in St. Nicholas. In one form you handle it every day, for graphite is used in making lead pencils. Gas carbon is a cousin of the diamond, and is obtained, as you might imagine from the name, in the process of making gas. Only three things come from bituminous coal—gas, coal-tar and coke. Gas carbon is another name for coke. Now, the diamond gives exquisite and inimitable sparkles of light, which makes it of great value as a jewel; but it gives only the pleasure of possession. Its sober-hued cousin, coke, affords broad beams of light, making the path of night easy to travel and lessening the crime that used to prevail in dimly lighted streets, for from coke the long black pencils, or "carbons," used in arc lights are made.

A SMALL CODFISH CATCH.

THE Finmarken codfishing season has closed, and the smallest catch in 10 years is recorded, the number of fish taken being less than half of the number caught last year, bad weather having to a great extent interfered with the fishing. The following table shows the number of codfish taken each season during the 10 years from 1892 to 1901, inclusive, and also the amount of oil, in hectoliters, rendered each year:

Years.	Fish.	Oil.
1892	20,000,000	3,900
1893	12,800,000	2,100
1894	14,900,000	4,500
1895	8,200,000	2,500
1896	13,900,000	9,500
1897	12,700,000	3,900
1898	8,400,000	4,300
1899	7,800,000	2,600
1900	14,000,000	5,400
1901	6,500,000	1,800

The figures show also that the amount of oil rendered from this season's catch is disproportionate to the size of the catch when compared with the figures of other years. This is accounted for by the fact that a great part of the fish livers this season was used for tanners' oil, the figures given above showing only the amount of medicinal oil rendered. This was not the case with the Lofoten crop, where the number of fish taken was also the smallest in 10 years, but where the amount of medicinal oil rendered was much larger than resulted from the rendering during the season of 1900, when almost twice as many fish were taken. The following table, taken from the same source as the foregoing information, namely, The Oil, Paint and Drug Reporter, shows the statistics of the Lofoten catches during the seasons from 1892 to 1901:

Years.	Fish.	Oil.
1892	37,100,000	8,100
1893	26,700,000	18,600
1894	28,000,000	12,300
1895	32,600,000	12,300
1896	32,300,000	8,900
1897	31,300,000	18,300
1898	29,800,000	11,200
1899	24,500,000	18,500
1900	22,700,000	10,800
1901	13,000,000	15,700

WM. ANDERSON LEAVING TORONTO.

Mr. Wm. Anderson, who for the past four years has represented T. A. Lytle & Co. in Toronto, has accepted a position on the road with John Sloan & Co., his territory being that covered until recently by Mr. Alex. Hill in Middlesex and Waterloo counties. In the departure of Mr. Anderson Toronto loses one of the most popular travellers in the city, one who has been a warm favorite not only with the retail trade, but with his fellow-travellers also. At the last annual meeting he was elected vice-president of the Toronto City Travellers' Association and was "slated" by the members for the presidency.

SUGGESTIONS TO EMPLOYEES.

A LITTLE booklet entitled "Suggestions," has been issued to its employes by the Canada Biscuit Co., Limited, Toronto. As other business men may find it to contain ideas which may be helpful to them we herewith reproduce it. It reads:

Anything that is worth doing at all is worth doing well.

The working hours belong to the company. Time lost by you tells against its prosperity.

Do not waste anything.

Respect yourself and others will respect you.

There is a place for everything. See that everything is in its place.

Pluck and backbone are essential to success.

A good word honestly spoken about a company by its employes is the best kind of an advertisement.

Taste in putting up goods must be a leading feature with all who have this work to do. Goods well and carefully packed are half sold.

The head of every department is expected to see that his or her part of the factory is neat and clean at all times. "Soap and water are cheap, but dirt on goods is expensive." A tidy department means tidy employes.

This company desires to advance the interests of its employes. Do not hesitate to appeal to the manager. Reasonable requests will always be attended to.

A shut mouth will not catch flies.

What goes on in this factory should not be the subject of outside gossip. You would not like it in regard to your own affairs.

The company's success depends largely upon the cordial cooperation of its employes.

Let us not speak ill of our fellow worker. If we cannot say something kind it is better to keep our mouths shut.

Human sympathy is the brightness of life. A kindly look and a friendly word may send a fellow toiler on his way rejoicing.

Politeness does not cost anything.

Not "what is my due," but "what is my duty."

All that we expect of you is to do your best.

Weeks are made of days, days of hours, hours of minutes.

It is worry, not work, that kills.

Measure with a rule, not with your thumb.

Sixteen ounces make a pound. Give it every time and take it too.

Never misrepresent goods made by this company. Brown sugar goods are not made from white sugar.

Don't run down your competitor. He may make and sell as good goods as your own.

We would like you to speak of this company, while in its employ, as our company, if you feel that you are of it and with it.

If you can suggest any improvement in the manufacture or packing of goods, or in the mode of doing any work, don't think that it is not worth mentioning. Every suggestion will be considered, and if of value to the company, you will be rewarded.

Our success depends upon your using your brains as well as your hands. We need your best thoughts.

When you remember that you are handling products which enter into the daily bill of fare of thousands of people, you will be as careful and as cleanly as if you were preparing the food for your own table.

If you see any material that is not strictly first-class, reject it. The company relies upon you to carefully guard its interests in even small matters. A soiled biscuit or piece of confectionery may be the means of our losing a good customer.

The company will ask as little work after regular hours as possible, but when demanded by the necessities of business, a willing and hearty response will be appreciated.

A "Suggestion Box" has been put up in the warehouse near the timeboard. Any

employe who has a suggestion to make in the way of putting up goods; the making of new lines, or any suggestion by which the company can be benefitted the company will pay for it. Write your thoughts on a slip of paper, sign your name and the department in which you work, enclose it in an envelope and drop it in the box. The box will be opened twice each month and if the suggestion is a good one you will be rewarded.

THE COFFEE ESSAY CONTEST.

THE CONDITIONS.

1. No essay shall exceed 2,500 nor be less than 1,500 words.
2. Each essay must be signed by a nom de plume. Both the proper name and nom de plume of the writer must be written on a sheet of paper and placed in a sealed envelope across which must be written the nom de plume. This envelope, which will not be opened until the judges have made their award, can be placed within the envelope containing the essay or in another envelope and addressed to THE CANADIAN GROCER, 10 Front street east, Toronto.
3. The judges will be disinterested merchants.
4. Competition shall close on July 20, by which date all manuscripts must be in this office.
5. There must be two or more essays sent in by different competitors or no prize will be given; three or more essays or no second prize; four or more or no third prize.
6. The envelope in which each essay is mailed should have written across the corner the words, "Essay Competition."
7. All prize essays shall be the property of THE CANADIAN GROCER.

The subject, it will be remembered, is "The Buying, Handling and Selling of Coffees." The 1st prize will be \$15; 2nd, \$10 and 3rd \$5. Besides this, to each of the five essayists whose productions rank next to those winning the cash prizes will be awarded a copy of THE CANADIAN GROCER for one year.

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

EMPIRE

SMOKING TOBACCO

In 5 10 and 15c. Plugs.

EMPIRE costs you only 39 cents, and pays a good profit.

EMPIRE is well advertised.

EMPIRE is selling well in almost every store from Halifax to Dawson City.

EMPIRE is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO.,
LIMITED

MONTREAL, QUE.

GILLARD'S PICKLE

IS SOLD BY ALL WHOLESALE GROCERS IN CANADA.

Manufactured from the choicest vegetables and finest English pickling vinegar, it stands to-day THE FINEST PICKLE IN THE WORLD. 12 Gold Medals have been awarded for superior excellence.

GILLARD'S PICKLE—Cases of 2 Dozen.

5-Case Lots and over - \$3.20 Per Dozen.
Less Quantity, - 3.30 "

GILLARD'S SAUCE

is a good sauce, none better for gravies, soups, etc.

5-Dozen Lots and over - \$1.40 Per Dozen.
Less Quantity - 1.50 "

GILLARD & CO., Limited, "The Vintry Works," Walthamstow, London, Eng.



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2 1/2 lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.Y.

THE "GLEANER"

KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLEANER."

Write for scale of charges, etc., to

THE GLEANER CO.,
Limited

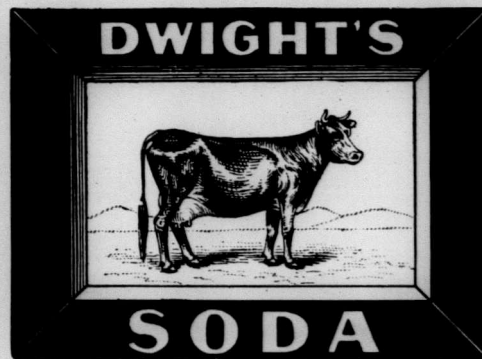
"Gleaner" Office, . . . KINGSTON, JA.

Silver Dust Soap Powder

(Made in Canada)

PROFIT
Gives More QUANTITY Than Any Other
SATISFACTION

SILVER DUST MFG. CO.,
HAMILTON.



Grocers Save

time, twine, paper bags, and loss of weight by selling Dwight's Cow Brand Soda in packages, instead of keg soda. Moreover, he sells his customer the best article of its kind and makes a good profit on it.

John Dwight & Co., Toronto and Montreal
Victoria, B.C. Halifax, N.S. St. John, N.B.
Quebec, P.Q. St. John's, Nfld.

BASKETS

We make them in all shapes and sizes. We have

Grain and Root Baskets,
Satchel Lunch Baskets
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .
Oakville Basket Co.
Oakville, Ont.

POTATOES and OATS IN CAR LOTS.

If open to buy or sell, wire

R. W. HANNAH
Board of Trade, - TORONTO

Shredded Whole Wheat Biscuit

For sale by all
Wholesale Grocers.

J. HEWITT, Agent
61 Front St. E., TORONTO.

Edwardsburg Silver Gloss Starch.

Your idea may be that all starch is starch and that your customers won't detect even a slight difference in quality. You may think that because there is a cent or two extra profit on "Mushroom" brands (that come and go), you can retain the confidence of your trade—it doesn't pay to trifle with the confidence that a customer has in you and your goods.

Edwardsburg Silver Gloss Starch is as staple as flour. In the name there is the fame of nearly half a century. In the making there is the skill of long experience combined with honesty of purpose and unequalled manufacturing facilities. Edwardsburg Silver Gloss Starch represents the highest type of perfection there is or can be in starch. Kegs of 100-lbs.—handsome enamelled horse-shoe tins holding 6-lbs.—handsome 1-lb. packages that give a touch of life and color and "go" to a grocer's shelves.

Edwardsburg Starch Co'y, Limited
Established 1858.

164 St. James Street,
Montreal.

Works,
Cardinal, Ont.

53 Front Street East,
Toronto.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

EXTRACTS.

HENRI JONAS & Co. Per gross.

1 oz. London Extracts	\$5 00
1 oz. " (no corkcrows)	5 50
2 oz. " "	9 00
1 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Anchor extracts	12 00
4 oz. " "	21 00
8 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat	9 00
2 oz. Flat, Anchor extracts	18 00
2 oz. Square	21 00
4 oz. " (corked)	36 00
8 oz. " "	72 00
Per doz.	
4 oz. " glass stop extracts	3 50
8 oz. " "	7 00
2 1/2 oz. Round quintessence extracts	2 00
4 oz. Jockey decanters	3 50

FOOD.

Ryan's Patent Barley 1/2 lb. tins	1 25
" " 1 lb. tins	2 25
" " Groat, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.
4 doz. in case \$3 60

JAMS AND JELLIES

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams, W. F.	1 50
Red Currant Jelly	2 75

Jams— T. UPTON & Co.

1-lb. glass jars 2 doz. in case, per doz	\$1 00
5-lb. tin pails, 8 pails in crate, per lb	0 06 1/4
7-lb. wood pails, 6 " "	0 06 1/2
14-lb. wood pails, per lb	0 06 1/2
30-lb. " "	0 06 1/2

Jellies—

1-lb. glass jars, per doz.	\$1 00
7-lb. wood pails, per lb.	0 06 1/2
14-lb. " "	0 06 1/2
30-lb. " "	0 06 1/2

KNIFE POLISH.
Nixey's "Cervus" 6d. and 1s. tins
For price list and sliding scale apply W. G.
Nixey 12 Boho Sq. London, Eng.

LICORICE.

YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
" Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 75
Dilce, large cent sticks, 100 in box.	

MUSTARD.

COLMAN'S OR KEENS

D. S. F., 1/4 lb. tins, per doz.	\$1 40
" " 1/2 lb. tins, " "	2 50
" " 1 lb. tins, " "	5 00

Durham, 4 lb. jars, per jar	0 75
1 lb. " "	0 25
F. D., 1/4 lb. tins, per doz.	0 85
" " 1/2 lb. tins	1 45

BAYLE'S PREPARED MUSTARDS
Robert Greig & Co., Toronto, Agents.

1/2-lb. jars 1-lb. jars.	
Horseradish per doz.	\$1 75 \$2 50
English Sandwich	1 75 2 50

JONAS' FRENCH MUSTARDS

HENRI JONAS & Co. Per gross.

Pony size	\$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumbler	12 00
Mugs	13 20
Pint jars	18 00
Quart jars	24 00

MATCHES.

Eddy's Telegraph, single cases	\$1 00
five cases	3 80
Telephone, single cases	3 90
five cases	3 70
Eagle Parlors, single cases, 200s	1 70
five cases, 200s	1 60
" " single cases, 100s	1 90
five cases, 1 0s	1 80
Victoria Parlors, single cases	3 00
" " five cases	2 90

MINCE MEAT.
Wetthey's Condensed, per gross, net \$12 00
per case of doz., net..... 3 00

ORANGE MARMALADE.

T. UPTON & Co.

1-lb. glass 2 doz. case, per doz.	\$1 00
7-lb. pails and 5 and 7 lb. tins	0 07


PICKLES.

STEPHENS'.
A. P. Tippet & Co., Agents.
Patent stoppers (pintal, per doz. ... 2 30
Corked " " (pintal, " " ... 1 90

BAYLE'S.
Robert Greig & Co., Toronto, Agents.
1/2 Pintal. Pintal.

Pandora, per doz.	\$2 15 \$3 60
Sliced Sweet	1 75 2 85
Hot Stuff	1 75 2 85
Tobasco Sauce, 2-oz. bottle, per doz.	\$1 25
Tobasco Puds in vinegar, 1/2 pt. " "	3 25

SODA.—COW BRAND



DWIGHT'S SODA

Case of 1 lbs. (containing 60 pkgs., per box, \$3.00)
Case of 1/2 lbs. (containing 120 pkgs., per box, \$3.00).
Case of lbs. and 1/2 lbs. (containing 30 packages) per box, \$3.00.
Case of 5c. pkgs (containing 96 pkgs) per box \$3.00.

SOAP



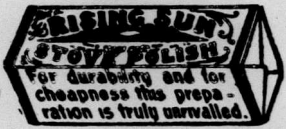
MAYPOLE SOAP
WASHES & DRESSES

A. P. TIPPET & CO., AGENTS

Maypole Soap colors per gr. \$10.20. black
Maypole Soap per gr. \$10.30.
Ortolie Soap per gross \$10.20

Gloriola Soap, per gross	12 00
Straw Hat Polish, per gross	10 20

STOVE POLISH.



Per gross
Rising Sun 6-oz. cakes, 1/2-gross boxes \$8 50
Rising Sun 3-oz. cakes, gross boxes 4 50
Sun Paste, 10c. size, 1/4-gross boxes... 10 00
Sun Paste, 5c. size, 1/4-gross boxes... 5 00



No 4-3 dozen in case, per gross... 4 80
" 6-3 dozen in case... 8 40

STARCH

EDWARDSBURG STARCH CO., LTD.
Laundry Starches— per lb.
No. 1 White or Blue, 4-lb. cartons 0 04
" " " 3-lb. " 0 05
Canada Laundry " " " 0 04
Silver Gloss, 6-lb. draw-lid boxes 0 07
Silver Gloss, 6-lb. tin canisters.. 0 07
Edwards'g Silver Gloss, 1-lb. pkg. 0 07
Kegs Silver Gloss, large crystal 0 06
Benson's Satin, 1-lb. cartons... 0 08
No. 1 White, bbls. and kegs... 0 05
Benson's Enamel, per box..... 3 00

Culinary Starch—
Benson & Co.'s Prep. Corn..... 0 06
Canada Pure Corn..... 0 05
Rice Starch—
Edwardsburg No. 1 white, 1-lb. cart 0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps..... 0 08
KINGFORD'S OSWEGO STARCH



(40-lb. boxes, 1-lb. pkgs. 0 08
SILVER 6-lb. boxes, sliding cover 0 08
GLOSS (12-lb. boxes each crates) 0 07
PURE 40-lb. boxes 1-lb. pack... 0 07
" 48-lb. " 16 3-lb. boxes 0 07
For puddings, custards, etc.

OSWEGO 40-lb. boxes, 1-lb. packages... 0 07
CORN STARCH... 0 07
ONTARIO 38-lb. to 45-lb. boxes, STARCH } 6 bundles... 0 06
STARCH IN } Silver Gloss... 0 07
BARRELS } Pure... 0 06

BEE STARCH.
Cases, 64 pkgs. 48's... \$5.00
Cases, 32 pkgs. 24's... 2.50
Packages 10c. each.

BRANTFORD STARCH WORKS, LIMITED.
Ontario and Quebec.

Laundry Starches—
Canada Laundry, boxes of 40 lbs. \$0 04
Acme Gloss Starch—
1-lb. cartons, boxes of 40 lbs... 0 05
Finest Quality White Laundry—
3-lb. Canisters, cases of 48 lbs.. 0 05
4-lb. " " " " " " " " " " " " 0 05
Barrels, 175 lbs. " " " " " " " " " " " " 0 05
Kegs, 100 lbs. " " " " " " " " " " " " 0 05

Lily White Gloss—
1-lb. fancy cartons, cases 30 lbs. 0 07
6-lb. toy trunks, 8 in case 0 07
6-lb. enameled tin canisters, 8 in case... 0 07
Kegs, ex. large crystals, 100 lbs. 0 07
Frantford Gloss—
1-lb. fancy boxes, cases 36 lbs.. 0 08

Canadian Electric Starch—
Boxes of 4) fancy pkgs, per case 3 00
Celluloid Starch—
Boxes of 45 cartons, per case... 3 50

Culinary Starches—
Challenge Prepared Corn—
1-lb. packages, boxes 49 lbs... 0 05
No. 1 Brantford Prepared Corn—
1-lb. packages, boxes 40 lbs... 0 06
Crystal Maize Corn—
1-lb. packages, boxes 4) lbs... 0 06



TEAS.
SALADA CEYLON.
Wholesale. Retail
Brown Label, 1's... 0 20 0 25
" " 1/2's... 0 21 0 26
Green Label, 1's and 1/2's... 0 22 0 30
Blue Label, 1's, 1/2's and 3/4's... 0 30 0 40
Red Label, 1's and 1/2's... 0 36 0 50
Gold Label 1/2's... 0 44 0 60



Oylon Tea, in 1 and 1/2 lb. lead packages, black or mixed.
Black Label, 1-lb., retail at 25c... 0 19
" " 1/2-lb., " " " " " " " " " " " " 0 20
Blue Label, retail at 30c... 0 22
Green Label " 40c... 0 28
Red Label " 50c... 0 35
Orange Label, retail at 60c... 0 42
Gold Label, " 80c... 0 55

CROWN BRAND
Wholesale Retail.
Red Label, 1-lb. and 1/2's... 0 35 0 50
Blue Label, 1-lb. and 1/2's... 0 28 0 40
Green Label, 1-lb... 0 19 0 25
Green Label, 1/2's... 0 20 0 25
Japan, 1's... 0 19 0 25



"SNELLINGS PATENT"
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A. Waddell & Co. agents, Toronto.
Samples on application.



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" " 30 1-lb... 0 35
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Blue Label, 1... 0 18 0 25
Blue Label, 1/2... 0 19 0 25
Orange Label, 1's and 1/2's... 0 21 0 30
Brown Label, 1's and 1/2's... 0 28 0 40
Brown Label, 1/2's... 0 30 0 40
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THE EMPIRE TOBACCO CO., LIMITED.
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Royal Oak, 2 x 3, Solace, 8's... 0 53
Something Good, 7's... 0 48
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Currency, 13 1/2 oz. bars, spaced 9's... 0
" " " " " " " " " " " " 0 39
Old Fox, Narrow 10's... 0 40
Snowshoe, 10 1/2 oz. bars, spaced 8's... 0 44
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Snowshoe, 2x4, 6's... 0 44
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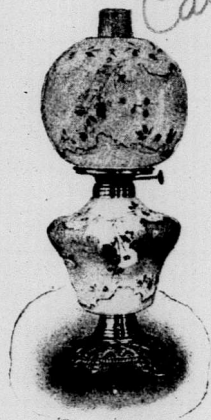
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