

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER

& GENERAL STOREKEEPER


PUBLISHED
WEEKLY
\$200 PER YEAR

VOL. VII.

TORONTO NOVEMBER, 24, 1893.

No. 47

Manufacturers by Special Warrant
To Her Majesty THE QUEEN



COLMAN'S MUSTARD


HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875
Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 & 8




IF YOU WISH TO INCREASE YOUR TRADE
AND GIVE SATISFACTION TO YOUR CUSTOMERS
SELL

HUNTLEY & PALMERS

ENGLISH BISCUITS

KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE
OF THEIR QUALITY AND GREAT VARIETY

MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.

READING AND LONDON, ENGLAND

For prices apply to their representative:

MR. EDWARD VALPY, 28 Reade Street, NEW YORK, or direct.

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

FINE GOODS OUR SPECIALTY.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE E' HIJO (7 SIZES).

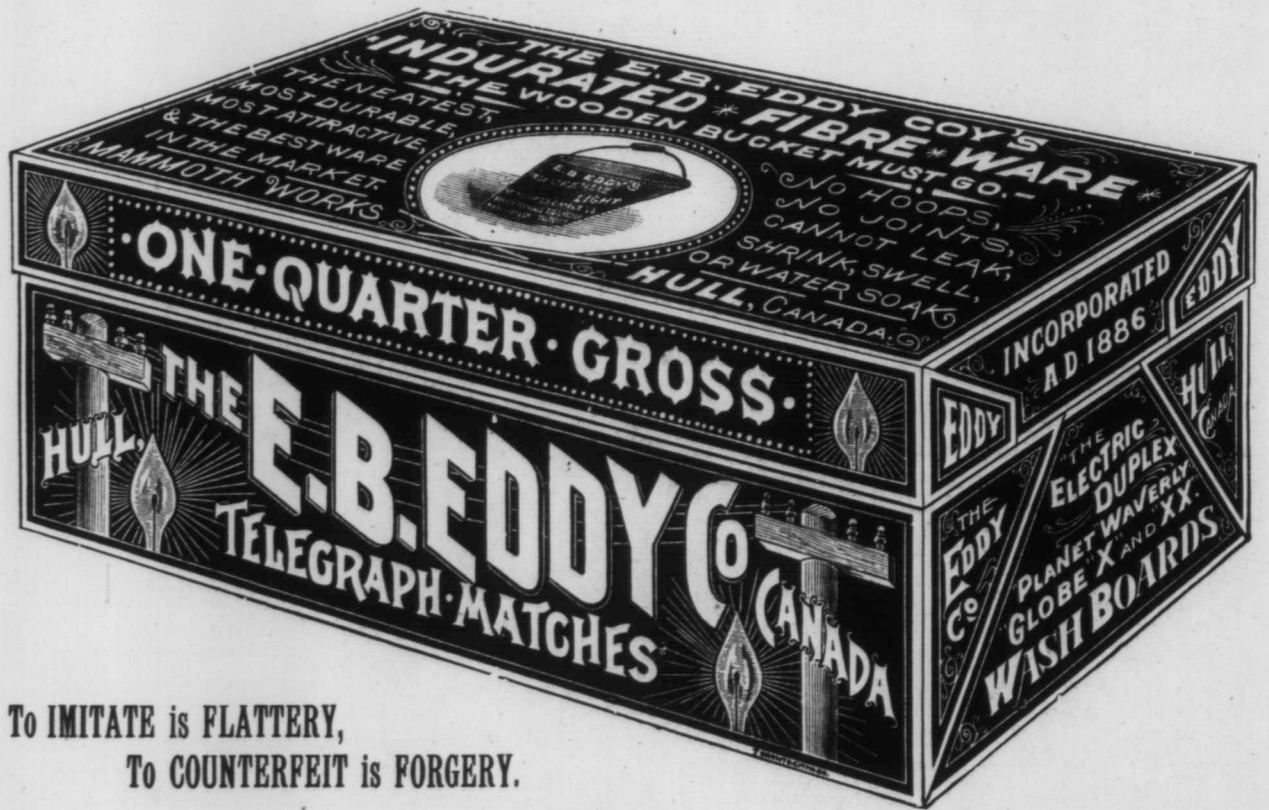
EL PADRE AND CABLE.

Imitation . . .

Is said to be the sincerest flattery. That being so, we ought to feel highly flattered by imitators who, by copying the package try to pass off inferior French Matches for

Eddy's "TELEGRAPH" MATCHES

which are put up in packages like the sketch given here.



To IMITATE is FLATTERY,
To COUNTERFEIT is FORGERY.

We Protect Jobbers handling our Matches from any drop in price, on stock in hand.

The E. B. EDDY CO. :
HULL, CANADA.

BRANCHES AND AGENCIES AT :
Toronto, Montreal, Winnipeg, Hamilton,
Kingston, St. John, N.B., Halifax,
Quebec, Victoria, B.C., St. John, N.F.,
Melbourne and Sydney, Australia.

THE CANADIAN GROCER

“Standard Goods are the best to Handle”

THE UNITED ALKALI CO. LTD.

ARTHUR P. TIPPET & CO., Canadian Agents,

FOR

Highest Test

98 ⁵⁰/₁₀₀
PER CENT.
PURE

BI-CARBONATE
OF SODA.

98 ⁵⁰/₁₀₀
PER CENT.
PURE

Extra Refined, Packed in Drums, Barrels or Casks,

ALSO WASHING SODA—SULPHUR 99 ⁵⁰/₁₀₀ PURE, Etc.

The Queen of Table Jellies

LAZENBY'S . . .

ASSORTED FLAVORS

Made only from the Finest Quality of Gelatine.



Fry's Cocoa

I HAVE NEVER TASTED COCOA THAT I LIKE SO WELL

Sir C. A. CAMERON, M.D., Pres. of Royal College of Surgeons, Ireland.

IT PAYS TO SELL THE BEST

The highest grade of Pure Cocoa manufactured.
For sale by all leading dealers.



66 PRIZE MEDALS

Toronto Offices:

J. S. FRY & SONS, 43¹/₂ Wellington St. East

Superlative

This term aptly describes the state of perfection attained in the manufacture of

Pettijohn's California Breakfast Food

Admittedly the most nourishing of breakfast delicacies offered. The many feeble imitations that flood the market only serve to carry this popular brand farther beyond the range of competition.

Morton's Rubbed Sage, half pints.

Morton's Savory,

Morton's Thyme,

Morton's Parsley,

Morton's Mint,

Morton's Kippered Herrings,

Morton's Preserved Bloaters,

Morton's Fresh Herrings in
Tomato Sauce.

WE SOLICIT

CORRESPONDENCE.

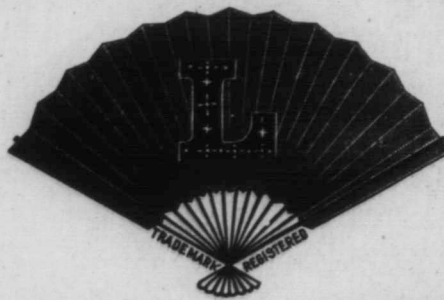
IT IS A PLEASURE
TO SEND SAMPLES.

W. H. Gillard & Co., Wholesalers only Hamilton, Canada.

New MEDITERRANEAN FRUITS in Store

Arquimbau's Finest Select Valencias,
Arquimbau's Fine Off Stalk Valencias,
Trenor's Finest Select Valencias,
Oliver's Decorated Layer Valencias,
7 and 14 lb. boxes.

Casado's Finest Dehesa Layers,
Casado's Black Basket,
Casado's London Layers,
Oliver's Finest Shelled Almonds,



Cases Vostizza Currants,
Half Cases Blue Patras Currants
Half Barrels Amalias Currants
Half Barrels Barff's Filiatra Currants,
Half Barrels Fine Provincial Currants,
Tapnets Malaga Figs,
Bags New Tarragona Almonds,
Candied Peels, Prunes, and Eleme Figs
"arriving."

Edward Adams & Co., Established 1844 Wholesale Grocers

LONDON, ONTARIO

**BURNHAM'S
CLAM
BOUILLON.**

IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water.

Three sizes, retails at 25c., 50c., and 90c., in bottles only.

Order from E. S. BURNHAM COMPANY, "Manufacturers," 120 Gansevort St., New York, U.S.A., or JAMES TURNER & CO., Hamilton; R. H. HOWARD & CO., Toronto H. P. ECKARDT & CO., Toronto.

ROBT. MOORE, Travelling Agent, London, Ont.

THE CANADIAN GROCER

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\$2.00 PER YEAR

Published in the interest of Grocers, Cannerymen, Produce and Provision Dealers
and General Storekeepers.

Vol. VII.

TORONTO, NOVEMBER 24, 1893

No. 47

J. B. McLEAN, President. HUGH O. McLEAN, Sec.-Treas.
THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
TRADE JOURNAL PUBLISHERS.
HEAD OFFICE: 10 Front St. E.
MONTREAL OFFICE: 146 St. James St.
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There is very little of the spirit of live and let live in the business world of to-day. In some quarters there seems to be an entire absence of it. And the Pharmaceutical Society of England seems to be badly afflicted in this respect. At least this is what is to be inferred from its actions of late. The law stipulates that any person who shall sell or keep an open shop for the retailing of poisons, not being a chemist, shall for every such offence pay a penalty of £5; also that it is unlawful to sell any poison unless the box, bottle, wrapper or cover be labelled with the name of the article and the word "poison," and with the name and address of the seller. Some time ago the Pharmaceutical Society or its legal advisers put an extended construction on the law which its makers never probably intended should be. The particular construction was that patent medicines came under the category of poisons. The intention was obvious: The pharmaceutical people wanted to stop the English shopkeepers, who had been selling these medicines, for nobody knows how long, with benefit instead of injury to the public, from further trafficking in

them. The legal machinery was put into operation and victims were soon struggling within its intricacies. Almost unceasingly this work of persecution has gone on for some time. Many of the cases were of a most frivolous and petty character. The bottles of medicine which the unfortunate shopkeepers had sold probably for many years were submitted to analysts for investigation. There is poison in nearly everything; and of course poison would be found in the proprietary medicines submitted to the analyst. Then ten chances to one it was woe to the unhappy storekeeper. Occasionally the pharmacists carried their persecutions too far, and then the results were against them. This was the trouble the other day in an appeal case heard before a London court. A Manchester storekeeper had been charged with an infringement of the act in having sold a preparation known as licorice and which contained morphine. The bottle containing it had a notice pasted thereon which read: "This preparation combines the properties of licorice root, chlorodyne, etc., and to insure its careful use, according to printed directions, the Pharmacy Act, 1868, require it to be labelled 'Poison.'" The analyst who examined the preparation and found morphine therein was not prepared to say whether the taking of the whole contents of the bottle would do an adult any harm. The judge thereupon gave judgment for the defendant, hence the appeal. But in the appeal case the Pharmaceutical Society was no more successful than in the first instance, the verdict of all the presiding judges going against it. The result of this case is important in the precedent it

establishes, namely, that in order to make out a case against a storekeeper for selling proprietary medicines it must be proven that the bottle containing the preparation has in it sufficient poison to kill an adult.

* * *

These persecutions that are being carried out in England against inoffending storekeepers are all the more interesting to the merchants in Ontario who handle patent medicines in that they give them an idea what they might have experienced had the Ontario Pharmaceutical Society succeeded in getting its obnoxious amendments adopted at the last session of the Ontario Legislature. It is improbable, however, that one knock-out will deter the Ontario pharmacists from making further attempts to gain their object. It may take a good many to do that. At any rate they will bear close watching. Next year the general elections for the province will be held, and it would not be at all inopportune for the merchants in every constituency to sound the candidates as to their beliefs in this matter. An ounce of prevention is better than a pound of cure.

* * *

A good deal has been written and said of late regarding the advisability of retail merchants making greater efforts in the way of soliciting trade. Regarding such propositions we have nothing but what is favorable to say. Much could be done in the premises; but at the same time, in the soliciting of trade the desirability of getting customers to the store should not be lost sight of. Personal acquaintanceship between merchant and customer is one of the things most to be desired. It not

We cover the ground from the Atlantic to the Pacific, and have double the circulation of any other journal in Canada.

only minimizes the possibility of friction but makes the doing of business much more pleasant. The wholesalers know this, hence the assiduity with which they try to cultivate the acquaintance of the country merchant during the fall exhibitions, particularly sending out invitations to them to call and see them and look through their warehouses, and going so far as to keep their travelers home to entertain them.

* * *

How country merchants are to secure the desideratum of a better acquaintanceship with their customers is largely a matter for themselves to determine. They know best the peculiarities of their customers and how they may best cater to them. At the same time a suggestion or so in the premises may not be amiss. One fundamental requisite is a courteous and obliging demeanor on the part of the merchant and his clerks. Inattention and discourtesy are two things that man, woman or child will not brook. Other magnets whereby customers may be drawn to the store are cleanliness of the person and store, and well and uniquely dressed windows. Attractive and nicely worded advertisements telling of some line of goods that you may have to show them will also do much in the premises. Solicit trade by all means, but let it be a means to an end, and that end the bringing of customers to your store.

* * *

Commission men have been complaining for some weeks regarding the condition of some of the dressed poultry when it reaches them. The particular cause of the complaint is in the matter of packing. Poultry packed in close cases during such mild weather as we have been experiencing this fall does not by any means tend to improve its quality. On the contrary, it positively injures it, a damp and clammy condition being imparted to it, and this has been the characteristic of a good deal of the poultry that has been brought into Toronto market this fall. The result naturally has been a depreciation in the value, in some instances considerable, while much discontent has been engendered among shippers, much of which would have been obviated had proper care been exercised in the packing. To ensure dressed poultry arriving in good condition it should be wrapped in paper and put in crates. Poultry packed in this way appreciates rather than depreciates in value, as is frequently the case with poultry shipped in close boxes.

DECISION RE ASSIGNMENTS.

An important decision was given in the Ontario Court of Appeal Saturday regarding the Law of Assignments and Preferences. July 18th last the Breithaupt Leather Co. placed a writ against the goods of a merchant named Marr in the hands of the sheriff of Simcoe, who seized the goods the same day. Two days afterwards Beardmore & Co. and Park & Co. also placed writs in the hands of the sheriff. July 26 Marr made an assignment. Between August 8 and September 5 a number of other writs were placed in the sheriff's hands for execution. In distributing the estate the sheriff proceeded to do so pro rata. This, of course, meant that the Breithaupt Leather Co., Beardmore & Co. and Park & Co. were to rank with the ordinary creditors, their writs executed before the assignment counting for nothing. The Breithaupt company took exception to this method of distributing the assets, and brought suit in the county court of Simcoe. The judge's decision was against the plaintiffs. Not satisfied they took the case before the Court of Appeal. Friday the finding of that court was contrary to that of the Simcoe court. This means that the three writs issued before the assignment was made must be satisfied before any distribution of assets is made between the other creditors. This is practically an endorsement of the decision of Justice Galt, who declared ultra vires section nine of the Ontario Assignments and Preferences Act, which section had been created to prevent writs issued prior to an assignment and still unsatisfied taking precedence over claims of other creditors.

ABOUT DRIED CURRANTS.

The report that advises from Patras bespoke greater firmness on dried currants has occasioned some comment in the grocery trade in Montreal, but the impression seems to be that any change from now out will not have any appreciable effect on the valuation of the fruit in Canada. In this connection some interesting comparisons have been made of the situation this fall, and the way currants were held on the market last season at the same time. As everyone knows, the currant market opened this year with prices unprecedentedly low, so low in fact that an advance of some kind or other was almost a foregone conclusion, so that grocers are not surprised that Patras cables have a firm tone. Owing to these low prices, however, Montreal houses bought freely of currants at the low values, and now supplies either here or on the way are considered to be ample, while the fact that they are well distributed also is another argument in favor of a moderate range of value. Last fall the cir-

cumstances were different. Practically all the currants in Montreal were controlled by one firm, who had their price and would not listen to any talk of concession. As a consequence unprovided jobbers neither had any supplies of their own under control, nor could they procure them on the open market, and consequently, if they wanted the goods had to pay for them. This year the case, as we have said, is entirely different, for several houses have supplies both on spot and on the way which they consider to be amply sufficient for all their possible wants. They do not look for any material change in the price of currants, therefore, although the primary markets may stiffen up a trifle, but it may be noted that even at the last advance cabled from Patras the cost and freight prices are low compared with those ruling in previous seasons.

CITY TRAVELERS' "AT HOME."

Successful was the At Home given by the City Travelers' Association Friday night in St. George's Hall. The guests were city travelers, non-members of the Association. There were over a hundred present, and everyone's cup of pleasure seemed to be well filled. And it was not surprising, for "Mine Host" the Association had anticipated to a degree the entertainment of its guests. Excellent and varied was the musical program, choice and plentiful the cigars, ample the refreshments, and attentive to the comfort of their guests were the members of the Association. This was the program the guests listened to as they paused in their card playing, conversations and puffed their cigars: Five-shot Quintet Club, Messrs. Horden, Collins, Macdonald, Charlton, Hoogs; Harmony Quintet Club, Messrs. Dinick, Gorrie, Verral, Adamson; banjo and guitar duet, Messrs. Horden and Collins; ventriloquist, Mr. Hoogs; saxophone soloist, J. W. King; reader, Mr. Howitt; soloists, E. B. Piggott, J. R. Morrison, Mr. Major, Macdonald, Gorrie, A. J. Tipping; piano soloist, W. Dunn. W. T. Harrison was accompanist, and R. M. Corrie master of ceremonies.

Something which the guests listened to with apparently as much interest as did they the program, was the address of the President of the Association, James Owen, in which he gave a brief and lucid history of the Association, its aims and objects, and the work it has accomplished. He said that the projectors had felt that there was no need of forming an insurance scheme in connection with the Association, because the Commercial Travelers' Association covered the ground in that respect. It was therefore decided to make the Association a beneficiary organization. "A man insures his life, he insures his property, and why should not a man

insure himself against sickness?" he queried amid applause. During the past year they had had a big draught on the sick fund and yet the Association was to-day more prosperous than ever, and for a young organization had a handsome surplus. (Loud applause). "The point I want to make," continued Mr. Owen, as he took his hands from his trousers' pockets and laid his index finger in the palm of his right hand, "is this: If we can do so much with so small a membership what could we do if all the city travelers took an active interest in the Association." Those present saw the point, smiled and applauded vigorously.

DOINGS OF COUNTRY MERCHANTS.

F. Krug, of Tavistock, is in receipt of a large consignment of fruit.

Watson Bros., of Guelph, have just received a full line of Christmas fruits.

C. A. Nearn, of Goderich, has made preparations for a big Christmas trade.

The sale which T. Mills, of Wingham, has been carrying on has proved a success.

Henry & Trask, groceries, boots and shoes, Drayton, have dissolved. E. G. Henry continues.

Coutleon Bros., of Clinton, have made a big shipment of fruit and butter to New Brunswick.

P. Anderson, one of Guelph's merchants, is anticipating a trip to the Old Country after Christmas.

D. C. Strachan, of Goderich, has refitted his store and it is now said to be one of the finest in the West.

Fish King Hay, of Kincardine, is expecting a big consignment of fresh water salt herrings and trout.

E. J. Madden, of Newburg, has shipped 2,000 boxes of cheese to England. He paid from 10 to 10 1-4c. per lb. for it.

J. E. McElderry & McCrae, of Guelph, are in receipt of a big consignment of blue fruit and Valencia raisins for the Christmas trade.

Edward and James Walsh, of Stratford, have just returned from the Old country, where they have been with a carload of horses.

Price & Son, of Goderich, have got their store in good shape for the Christmas trade, it being well stocked with groceries of all kinds, especially teas.

John Moffatt, of Kincardine, is now prepared to supply his customers with fruit good and cheap. He is also in receipt of a large consignment of new Japan tea.

The lumber yard and planing mill of W. Murray & Co., North Bay, was burned the other morning. A gentleman who was negotiating for the purchase of the

lumber had arrived in town a few hours before the fire broke out. There was no insurance.

John Sullivan, of Wingham, who recently took unto himself a wife, is comfortably settled down in his new home.

R. Y. Fish, of Waterloo, was last week visiting his store and mill in Elmsdale, Muskoka, where he found everything, under the management of Alf. Munn, progressing favorably.

GETTING RICH ON CREDIT.

American shrewdness is well illustrated in a real estate transaction that occurred in a small town not many miles from Pittsburg. On a capital of 75 cents a man possessed himself of a capital of \$220,000 worth of property. Six or seven months ago Mr. Blank met with some losses in business which cleaned out what capital he had and left him with 75 cents in his pocket. He realized that something had to be done. Having a place where he was always sure of accommodation, he wasted no time, but on the very day he met his loss he began to look about to turn something up. For a long time he had noticed a 220-acre tract of land adjoining a town of 5,000 inhabitants, which he thought would make a good real estate investment. He went to the agents of the estate and secured a 90-days option on the place for \$350. He didn't have the money, but being well known in the neighborhood, was given credit. He next engaged a surveyor, who laid the plot out in 1,600 lots, and charged \$750 for his services. This, likewise credit. He thought it would be a good idea to have a street railway located, and, as time was money in his case, he succeeded in getting a charter through, being a friend of the Governor, in three days.

He next announced through advertisements obtained on credit that he desired to sell a number of lots at \$250 each, conditionally; that is, no money was to be paid on the purchase until he had broken ground for the location of some manufactory employing not less than 200 men. When such a factory was started, the buyers were to hand to him half the purchase money. In 18 days \$85,000 worth of property was disposed of to some of the most solid citizens of that town and Pittsburg, a great deal being sold in blocks. About this time the creditors who had favored him were beginning to press for their money; so, in order to hasten a consummation of his plans, he called upon a prominent manufacturer of Pittsburg and made him a proposition that if he would move his works to this point he would give him so much ground and a cash bonus besides.

All this time the promoter had nothing but his 75 cents, and creditors were

pressing him on every side. The manufacturer refused to locate until he had received a deed of the property. The promoter here met another difficulty. He couldn't get a deed until he paid for it. He finally saw a way out of it, and asked the manufacturer if he would begin digging for the foundations, assuring him the deed would be forthcoming in due time. This the manufacturer did, and no sooner was the stone hauled and the ground broken than the real estate man called upon his purchasers for half the purchase money, according to agreement. In a couple of days he had \$42,000 in his possession. With this he was able to pay the manufacturer his bonus, to settle all his debts, and by placing several mortgages, to purchase the property. He now has four manufactories under way, two squares of railway laid and 1,200 lots left, after having paid for everything and allowing himself a liberal salary besides.—Pittsburg Despatch.

ELI AND CHAUNCEY.

"I was talking one day with Mr. Depew about demand and supply," writes Eli Perkins. "I said the price of any commodity is always controlled by the demand and supply."

"Not always, Eli," said Depew; "demand and supply don't always govern prices. Business tact sometimes governs them."

"When," I asked, "did an instance ever occur when the price did not depend on demand and supply?"

"Well," said Mr. Depew, "the other day I stepped up to a German butcher and out of curiosity asked:

"What's the price of sausage?"

"Twenty cents a pound," he said.

"You asked twenty-five this morning," I replied.

"Ya, dat vas ven I had some. Now I ain't got none, I sell him for twenty cents. Dat makes me a reutation for selling cheap, and I don't lose no-dings."

"You see," said Mr. Depew, laughing, "I didn't want any sausage, and the man didn't have any; no demand and no supply, and still the price of sausage went down five cents."

"Well, there are strange things in this world," I said. "Now, take the words 'manufacture' and 'make'; I always thought that both words meant the same thing."

"Why, they do, Eli," said Mr. Depew.

"Not always," I said.

"Now, when could they have a different meaning?"

"Why, this morning I came down on a Central car manufactured to carry fifty passengers, but it was made to carry seventy-five people."

"Yes, I dare say; but we'll now talk about the Behring Sea question."—Express Gazette.

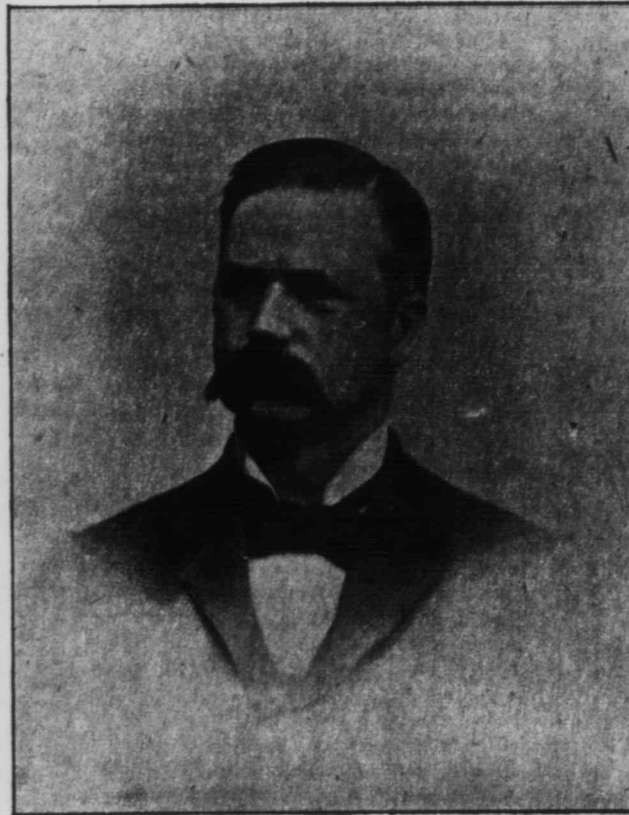
R. W. RITCHIE.

The subject of this sketch is the oldest traveler in the employ of Eby, Blain & Co., wholesale grocers, Toronto. When Eby, Blain Co. purchased the business of Wm. Ramsay & Co., Mr. Ritchie was on the road for that firm, having started out two or three months before the transfer of the business was made, and his services were retained by Mr. Eby. Previous to entering the firm of Wm. Ramsay & Co., he, like a good many of his fellow travelers, had served an apprenticeship behind the counter of a country store. His present route lies on the Credit Valley branch C.P.R., the T.G. & B. and the W.G. & B. and includes such towns as Wingham, Mount Forest, Owen Sound, etc. Mr. Ritchie is peculiarly fitted for the duties of a traveler. First of all he knows his business, and he has so carefully fathomed the peculiarities of his customers that he knows just what each one wants or does not want. As a painstaking and conscientious man, none could be scarcely more so. If he has an article which he feels this or that customer would not be able to turn over to advantage, all the powers that be could not force Mr. Ritchie to sell it him. Then as an expert in Japan teas he stands in the very first rank. None excell him on the Toronto market, and it is doubtful if any equal him. His route runs through a big Japan tea consuming part of the country, and his knowledge of this kind of tea stands him in good stead, for he knows just exactly the districts which are partial to Yokohama or Nagasaki growths or whichever the case may be. Any goods in which he has not unbounded faith find no place in Mr. Ritchie's "grip," and everybody who knows him will tell you his word is as good as his bond. It is no wonder, therefore, that he has been so successful or that he is such a hard man for his brother travelers to follow. "I don't want Ritchie to die," a fellow traveler of his was once heard to say, "but I do wish he was traveling in another section of the country." There are many things characteristic of Mr. Ritchie which younger "Knights of the Grip" or those who essay to become so, may with profit emulate. A good conscience toward all men is a good thing. But if, in the thirst to make good returns to the house, articles are represented to be what they are not this is not possible. His home is in Ingersoll, and his friends say he is as successful as a family man as he is as a traveler.

WORLD'S FAIR PRIZES.

The benefit that may be derived by individual persons or firms who have won prizes, medals or awards at the World's Columbian Exhibition, suggests the idea that all this might be made a means of bringing a very great deal of special renown to Canada.

The custom in this fair, as in others, will likely be that these awards will be sent to the Dominion Government at Ottawa, who in its turn will send them to the various Provincial Legislatures to distribute, one at a time, as they are received. A prize winner in this way will not get as much credit for his efforts or expense as he really deserves, nor will his efforts bring him further reputa-



R. W. Ritchie.

tion than he can gain by self-advertising. The benefit therefrom will be small either to him or the country. Again, it will take years before he can recoup himself for his unusual trouble and outlay.

It would be a pity, therefore, if the great efforts that have been put forward by so many of our people to bring credit to our country, should be allowed to pass away without some action having been taken to derive the greatest benefit possible out of what has been tried and accomplished.

It is proposed, therefore, by many Canadians that the Dominion Government retain the awards till all are received. Then in due time have a large gathering in Montreal for the Province of Quebec and the

East, and in Toronto for Ontario and the West. To these gatherings invite all the prize winners, who may be represented by proxy if they personally could not be present, when they will receive, with special honor and renown, the reward they have so well earned.

The occasions could be made a great advertisement for Canada, showing the world in a special and marked manner months after the Chicago Fair has passed away and when its excitement cannot mar the interest of our resources and advantages in a renewed and more effective way.

With patriotic speeches by eloquent men and extensive preparations made to have them thoroughly reported in foreign newspapers, each individual would be well recompensed for what he had done for himself and his country, and by the publicity given him induce him and others to put forward greater efforts at the next World's Fair, to show all nations that not only are we a people financially strong, but that in all that pertains to make a great nation, either in art, science, manufactures, agriculture, horticulture, mining or forestry; educationally, piscatorially or any other way, we are able to compete and hold our own.

This idea, therefore, is commended to the care of the Manufacturers' Association and the Boards of Trade of Montreal and Toronto, to open up correspondence with the Government to the above end. There are other associations that would also be glad to join the above mentioned if they were notified and asked to assist, notably the one interested in dairy products.

This journal will be pleased to receive any suggestions from any of our readers that will help.

MUST KNOW HIS BUSINESS.

One of the secrets of success of prosperous business men is their ability to select competent heads of departments. In a large flour mill the man above all others who holds the key to the proprietor's bank account is the head miller, says a milling contemporary. It is important, in fact absolutely necessary, that the head miller should be a thorough master of his trade in his ability to get the best results out of his wheat. In the matter of waste a very slight loss per bushel of wheat or barrel of flour in a thousand barrel mill amounts in the aggregate to a large sum. A loss of one pound per bushel in a year would amount to \$15,000,

IT WAS SATISFACTORY.

A retail grocery firm, being asked for a statement of their condition by a jobbing house, gave their assets as follows :

Cash invested in grocery.....	\$1,014 72
Surplus outside of business.....	4 14
Real estate	2,500 00
Chattel property—pointer pups, etc.....	8 35
Tom Collin's note—past due	400 00
Pool checks	2 20
Cereals—mostly pop corn and navy beans....	4 26
Hereditary wealth from our uncle in England	00,000 00
Bonds	000 00
Missouri 6's	Just out
Pacific Mail	Non est
Credit Mobiler—registered	0,000 00
Emma Mining Company, 1st mortgage.....	0,000 00
United States 5's	Are on
Western Union—preferred	U bet

The firm stated that in addition to the above, their personal effects, etc., were as follows :

"One wife and two children, three heating stoves, two left-handed looking glasses, an extension table, with all appurtenances thereunto belonging. Now, gentlemen, you will readily perceive that we are frank—concealing nothing. All our real, personal and chattered and collateral and hereditary wealth are unfolded to your gaze. We confess that in an unguarded moment we did put one of our children in our wife's name. With that exception, the property is nearly all convertible. Now, brethren, after reviewing the above multitude of wealth, don't get reckless and insist on forwarding two or

three carloads of staples. We can't use them. Don't consider us a national bank ; rather put us down as a 'Freedman's bureau savings institution.'"—Ex.

THREE GOOD THINGS.

The three great requisites to healthy, and hence happy living—good air, good water and good nature—are so cheaply obtained that they are very frequently ignored or not estimated at their real value, is the conclusion of Mr. Robert Bonner, says an exchange. In this country, where pure air is to be had for the mere demand, one often sees small windows and few of them in sleeping rooms, or else no provision is made for opening at the top to let out foul or warm air, quite as necessary as the opening at the bottom. Many an invalid would recover could he but live in a constantly purified atmosphere and drink nature's purest beverage. Many another, a victim to indifferent health, would be restored to his normal condition if his mental atmosphere were cleared of all the ill-nature, the petty complainings, envy, malice and uncharitableness of his own or his family which cloud his life. The perfect man, physically or mentally, is he who has discovered that we are simply erring, struggling children, and that an

abundance of charity for others' shortcomings will meet a like return and help greatly in preserving serenity.

RESULTS OF ADVERTISING.

The market seems to be fairly well satisfied with the report of the first year of Messrs. A. & F. Pears (Limited). There have been some slight fluctuations since the dividend was announced, but the ordinary shares are still at a substantial premium. Buyers of these shares at the issue price are getting 10 cent on their investments, and those who have bought on the market get 8 to 9 per cent. The total net profit earned has been £70,955. This is within £1,000 of the best year shown by the prospectus before the business passed into the company's hands. In the prospectus a statement appeared to the effect that in the vendors' opinion the advertising expenses could be safely reduced to £80,000 a year from the £104,000 which was spent in 1891. It would appear that they have found this immense sum insufficient. They have spent more than the £80,000 in advertising, and "the vendors have agreed to bear the excess." This shows a very sensitive conscience on the part of the vendors, but it shows quite as clearly how delicately sensitive such an article as soap is to fluctuations in advertising. It is evident that the directors had very quickly found that economy in advertising was not a wise policy.

SUNLIGHT

SOAP

INVITE YOUR FRIENDS AND NEIGHBOURS

To see you wash clothes with this soap. Let them see you soap the clothes well, then roll them up in a tight roll, and put under the water and let for half an hour, then taken out and rinsed. It will be quite a curiosity for them to see a wash done without the necessity of scalding or boiling a single piece, no matter how dirty or soiled.

EVERYBODY USES SOAP

But, not everybody knows what kind to buy.

The soap that is the purest, that does the best work with the least labor, that goes farthest, that can be used on everything washable and by everybody, is the soap which common sense will tell you to buy.

Such a soap is

"Sunlight"

GROCERS find it a pleasure to sell this soap because they know there is no humbug about it, and that every bar sold to a customer means a satisfactory sale and no complaint afterwards.

AWARDED 15 GOLD MEDALS

Appointed by Special Royal Warrant **SOAP-MAKERS to the QUEEN**

CANADIAN HEAD OFFICE } **LEVER BROS., LTD., TORONTO**

CUT PRICES.

Some retail storekeepers have the idea when standard preparations are "cut" so that they have to be sold at or very close to cost, that it is better not to handle them, even though they may be called for repeatedly. This method of conducting business is, in my judgment, very unwise as well as unprofitable. It is unprofitable, because it acts as a hindrance to the securing of new trade.

If Mrs. Jones is aware that you do not sell such goods, she will pay her respects to a storekeeper who does, and your competitor, who, perhaps, was compelled to sell certain goods at cost, by keeping them in stock and by letting it be known that he has them on sale, has secured an order for other articles on which he has realized a good profit. And this from your customer. He has profited not only on this sale, but has opened the way for future trade, for his customer is sure to return when in need of the same goods you have refused to keep, and very often will leave an order for other goods and you will awake to find that her custom has been transferred to your competitor.

It is but idle to endeavor to impress upon your customer the fact that you are not handling cut goods, on account of the little or no margin of profit, especially when your neighbor announces in bold letters that the same goods may be obtained at his store at a figure which you have informed your customer is practically the cost of the goods. At once she supposes that you are not as shrewd a buyer as your neighbor, and assumes that if you cannot compete with him on cut goods it would be the same with everything else in your line.

The idea that it is unprofitable to handle cut goods while confined almost exclusively to retailers, is occasionally shared by wholesale houses. To instance a case: Mr. A—, a large wholesale grocer, refused to handle certain goods for the above reason, and gave notice to that effect to the company manufacturing them. By reason of a special inducement offered by this company to the retailers, orders for their goods were secured to be filled by the wholesale house with which the purchaser held business relations. A large retailer turned an order into the company with the request that it be sent to Mr. A— to be filled. Knowing that Mr. A— would "turn down" the order, the purchaser was requested to give the name of another firm with whom he kept an account; which he accordingly did, and they delivered him, not only the cut goods, but secured at the same time, what another member of the firm regarded a "very nice" order for other goods. This house, by cheerfully filling

his order, is held in higher esteem by the retailer than is Mr. A—, who, by refusing the order, has sacrificed his customer's future trade which sometimes reached as high as a thousand dollars a month.

When conversing with a certain grocer regarding this action of Mr. A—'s, I was told that not for a moment would he think of acting in this manner to any of his regular trade. He was of the opinion that certain standard preparations would always be sold for less than prices established by the proprietors of the goods; and that it seemed small business for a storekeeper to accept orders on which a good profit was realized, and refuse to supply other goods in his line on account of the small margin.

This to me is the right view of the question, and I find that it is shared by all merchants who are awake to a very important consideration nowadays—the pleasing of one's customers.—J. H. Ingersoll, in Trade.

PRIVATE BRANDS AND CUTTING.

The use of their own private brands by retailers is recommended for two reasons—they serve to advertise the dealer instead of the packer, and they afford the former some protection against injury by the reckless price-cutting of rival merchants, says Merchants' Review. To most retail grocers the last mentioned point is perhaps the most important, because cutting is practised almost universally, while the majority of the trade have small financial resources and are therefore in a practically defenseless position as against the assaults of the "cutters." But this very circumstance also makes it difficult for many dealers to employ a private brand. In order to make it worth the jobbers' or manufacturers' while to pack goods under special labels, the orders must be of a certain magnitude. If only a small lot is ordered, a price above the market rate is charged. A private brand therefore is a luxury that only dealers possessing ample resources can afford. But if a private brand is beyond the reach of the small dealer, he need not be thrown back upon the proprietary brands that are notoriously cut. It is not a case of Hobson's choice, for there is nothing to prevent several dealers forming a purchasing combine for the purpose of obtaining the discounts for quantities, and having the goods packed under some title that may be mutually agreed upon—the goods afterwards to be distributed among the members of the combine in such quantities as may be required by each grocer. This, in fact, is the method employed by an association of retail merchants in a neighboring State that has adopted the co-operative system in the purchase of supplies for the members, and all articles that it is desirable to have packed un-

der a trade brand or labeled by the jobber with the association's own label, there being, no doubt, a mutual understanding in the combination that prices of such goods are to be resolutely maintained. Whether the example set will be generally followed by other retail associations only time can reveal, but the plan seems to offer to the smaller dealers a very simple yet effective solution of the cutting problem, so far as some grocers' specialties are concerned.

The destruction of profits on proprietary goods, through the keen competition among retail distributors, has long been a source of bitter complaints in the grocery trade, and in Europe as well as in this country. In England, according to a London trade journal, the dissatisfaction at the unremunerative character of the trade in proprietary articles has resulted in a determination on the part of some of the grocers not to handle such goods in the future, the latter declaring that they will no longer allow their stores to be turned into advertising depots for the benefit of manufacturers.

ANOTHER BRITISH BREAD HORROR

British taste appears to run to the horrible in breads. Says the London, England, Confectioners' Union: When will it end, this perpetual patenting of bread and biscuit mixtures? The public do not appear to appreciate them, yet hardly a week passes without some self-appointed savior of mankind lodging a specification at the patent office and paying heavily for the privilege. The latest recruit to the swollen ranks of inventors of "patent mixtures" is John Whittaker, a baker, residing in Backford street, Halifax, who says that the object of his invention "is to manufacture bread, biscuits, biscuit powder, and other bread goods so that they will be more nutritious than bread as at present manufactured." It is well known that hypophosphite of calcium and calcium hydrate are ingredients or properties necessary and good for the human system and frequently prescribed by medical men. One or both of these medical properties Mr. Whittaker proposes to combine and blend with flour for the purpose of being made into bread. The following is an example of manufacturing the bread containing these ingredients when making, say, eight stones of bread, to do which, says the inventor, "I should add the necessary quantity of flour, together with seven gallons of milk, one ounce of calcium hydrate mixed with one gallon of water, four ounces of hypophosphite of calcium, and the usual amount of sugar, lard and yeast, according to the judgment and discretion of the baker; afterwards the whole is then kneaded and baked into bread. In making biscuits and other fancy breads, the proportion of hypophosphite of calcium and calcium hydrate would be slightly increased, but I do not limit myself to the exact proportions of ingredients enumerated above, as they may be somewhat varied according to requirements, nor do I confine myself to use both the above-named ingredients, as the calcium hydrate may be omitted."

**SPECIAL
VALUES**

THIS WEEK in

NEW CURRANTS
NEW RAISINS
NEW PRUNES
NEW PEELS
DATES

LUCAS, STEELE & BRISTOL,

Wholesale Grocers, Hamilton, Ont.

Now in Store and Arriving . . .

New Raisins, Currants, Nuts and Peels

OF THE FINEST QUALITY.

LABRADOR AND OTHER SALT WATER HERRINGS. ABERDEEN, FAT HERRINGS IN KEGS.
B. C. SALMON IN HALF BARRELS. LARGE FAT MACKEREL IN HALF BARRELS.
LARGE FAT MACKEREL IN KITS. "HORSESHOE," "COLUMBIA" AND "BON ACCORD" SALMON
LOVEJOY'S BREAKFAST FLAKES—Nothing Finer. We are Agents for Canada.
Price, \$4.00 a Case. Car Load on the Way.

BALFOUR & CO., Wholesale Grocers and Importers of Teas, **Hamilton**

JAMES TURNER & CO.

Wholesale Grocers HAMILTON, ONT.

French Imperial Prunes 50^s to the lb.
in 28 lb. cases.

MONBADON PACKING.

French Plums 110^s in 55 lb. boxes.

DUFOUR'S PACKING.

**BEAUTIFUL
GOODS**

AT

Panariti Currants in 1/2 cases,
60^s Nett.

Lowest Prices.

MARCOPOLI PACKING.

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[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

Mr. Hollingshead, miller, Dutton, is in the Maritime Provinces on business.

D. Richards, soap manufacturer, of Woodstock, Ont., is reported to be seriously ill.

Apple dealers in Prince Edward county, it is reported, are paying as high as \$2.50 per barrel for first-class fruit, not including the barrel.

The claims of the British Columbia sealers against the United States, amounting to \$1,000,000, have been forwarded to the Dominion Government.

Prof. Robertson has sold the entire output of the P. E. Island Government cheese factories to two Canadian dealers. Six thousand cheese will be shipped.

The liabilities of Thurlier-Wyland Company, the insolvent New York grocers, is \$800,000. An effort is being made to reorganize the company.

H. P. Ostrosser has purchased the grocery business for years carried on by Mrs. S. A. Ellis of Tilsonburg. Mr. Ostrosser has moved his family there from Port Rowan.

Hiram Walker & Sons, of Walkerville, will shortly commence the erection of a rack warehouse, which will be the largest one ever built. It will hold 40,000 barrels of liquor.

Assignee Clarkson has taken proceedings to recover from Harry Cooper \$2,445, money alleged to have been drawn by defendant from the firm of Cooper & Smith, and to which he was not entitled.

A Digby, N.S., business man with a number of outstanding accounts which he cannot collect, remarked the other day that he wished he was doing business in Texas, where he could carry a gun and use it.

London, England, has 17,970 grocers; Liverpool, 2,694; Manchester, 2,797. In England and Wales there are 181,856 persons engaged as, "grocer, tea, coffee, chocolate maker and dealer," of which 30,030 were employers.

The many friends of Mr. Frank Gourley will regret to learn of his demise at Maple Creek, N.W.T., on Wednesday. The deceased was a former Montrealer, and married a Montreal lady, Miss Macdonald, since deceased, by whom he leaves one son. For years he was a member of the firm of Gour-

ley & Nolan, long since dissolved, after which he went to the Northwest, where besides a ranch of 4,000 acres, he kept a general store. In both political and social circles in this city he was always a favorite and many will regret his departure from life.—Gazette, Montreal.

Storing apples in barrels lined with newspapers is an experiment made by a western farmer. He opened barrels that had been packed for a long time and found that in those unlined more or less of the fruit decayed, while in paper-lined barrels every apple was sound and in fine condition.

The people of Tignish purpose starting a cheese factory. This is right. Mr. T. J. Dillon went up on Monday evening and addressed a large meeting of farmers, and there is a good prospect of this fine section of country getting into line with the places that have made a start. We hope the movement will be crowned with success.—Watchman, Charlottetown, P.E.I.

Messrs. Robson & Weeks have opened up their grocery store in the old Bank of B.C. building, and in a few days will open their liquor store. Under the direction of Mr. Robt. Chipchase the old bank buildings have been transformed into two very convenient stores, more care than usual having been taken to provide good show windows.—News, Vancouver, B.C.

The crop of potatoes in the Province of Prince Edward Island this year is enormous, and the potatoes are of splendid quality. The result has been that this market has been flooded with them. It is estimated that there are over 200,000 bushels now in port. As a large number of additional cargoes are expected this week it was decided to send three cargoes of the present surplus to Boston, and three vessels are being loaded and will proceed to the Hub at once. It is probable further cargoes will be shipped there soon. Potatoes are retailing from vessels here at 25 cents per bushel.

The trade returns for the month of October and for the four months of the present fiscal year were issued by the Customs Department Friday. The exports for the month show an increase over the corresponding month last year of \$2,259,656, which to a certain extent reduces the decrease for the four months. The value of the exports so far this year is \$52,741,554, as against \$53,260,513 last year. The imports for the four months are valued at \$44,063,242, as against \$42,268,425, an increase of nearly two millions. The duty collected this year amounts to \$7,291,824, as compared with \$7,345,945.

Reeve Welsh, one of the best-known men in Western Ontario, and who has for years carried on a large produce trade with farmers at Stoney Point, left home ten days ago. His disappearance caused considerable alarm among his friends, who were unable to account for his continued absence. He was finally located in Detroit, and Friday

W. S. KENNEDY

AGENT

452 St. Paul Street . . . **Montreal**

Keeps stocks of the following goods :

Rowntree & Co.'s, (York, England.)

Cocoa and Chocolate Confect'y

Carr & Co.'s, (Carlisle, England.)

. . . **Biscuits** . . .

Craven, M. A. & Sons, (York, England.)

**Candied Peels (Special large),
Crystalized Ginger, Bottled
Confectionery, Cachous, etc.**

Gray, John & Co., (Glasgow, Scotland.)

**Jams and Marmalade in glasses
and tins, Peels, etc.**

Paterson & Sons, (Glasgow, Scotland.)

Worcester Sauce, Essence Coffee

Jamieson, J. & Co., (Glasgow, Scotland.)

Lochlyn Herrings in Kegs

Hubbard, Walter, (Glasgow, Scotland.)

Rusks in tins

Bryant & May's, (London, England.)

Matches and Vestas in tins

Parkinson & Son, (Doncaster, England.)

Butter Scotch

Robinson & Wordsworth,
(Pontefract, England.)

**Pontefract Cakes and Liquor-
ice Tit Bits.**

Marshall, James, (Glasgow, Scotland.)

Farola, Pea Flour, etc., in Pkts.

Candied Peels, assorted, in 1 lb. and ½ lb. boxes. Fragrant Bonbonieres in 5 cent phials. Gelatine Lozenges. English and American Twines. Philadelphia Caramels, English and Foreign Cheese, etc.

W. S. KENNEDY

452 St. Paul Street - Montreal

NEW GOODS! SEND FOR QUOTATIONS

Eleme Figs, Off-stalk, Select and Layer Valencias,
 Patras, Filiatra and Vostizza Currants,
 Aunt Sally's Pancake Flour, Aunt Abbey's Rolled Oats,
 Labrador and No. 1 Split Herrings,
 Morton's Preserved Spratts and Bloaters,
 Morton's Fresh Herring and Kippered Herring

DAVIDSON & HAY,

36 Yonge Street, TORONTO



The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

To our Grocer Friends

GENTLEMEN,—At the beginning of the season of '93 we aimed high, we expected to do a large business, and through your kindness and liberal patronage it is assured. In Black Pepper alone we have sent out nearly 40 tons. There are yet nearly 2 months of the season, our Boys, good fellows, will wait on you, gladden their hearts with good large orders for your Christmas trade and you shall have the best in our house. With thanks we remain,
 Your friends,

THE
SNOW DRIFT CO.
 BRANTFORD

X. L. C. R. SOAP

\$2.25 per 1/2 Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,
 The College Grounds, Adelaide St. West,
 TORONTO, ONT

BROOMS BRUSHES

WOODEN WARE WILLOW WARE

Grocers' Sundries

Walter Woods & Co., Hamilton.

GRIMBLE'S English Malt
 Six GOLD Medals **VINEGAR**
 GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

night was arrested on a charge of embezzling \$500 from Wm. Perrault. His arrest will cause considerable surprise among those who knew him, as he has been prominent in public affairs for many years. Mr. Welsh was brought over from Detroit and immediately taken to the Sandwich jail.—Advertiser, London.

The Council of the Board of Trade has adopted and forwarded to the Postmaster-General the report of a committee of the council on Government insurance of registered letters, declaring: (1) That the revenue derived by the Government from the sale of registration stamps amounts to a considerable sum during the course of a year, while the proportion of loss is very small; (2) that a guarantee by the Government of the safe delivery of all registered matter, or, failing that, the reimbursement of the amount lost, would be of great value to all who use that means of conveying valuables; and (3) that the Government should be urged to adopt some means whereby the desired security could be given, provided such could be done without the imposition of any material extra charge in the cost of registration.

CHEESE IN THE BIBLE.

The beginning of the cheese industry is buried in the oblivion of the past. That it is very ancient is beyond question. The first mention of it, historically, is found in the book of Job, chapter 10, verse 10: "Hast thou not * * * curdled me like cheese?" The original Hebrew word here used is *gebinah*, which means curdled milk, the earliest known form of cheese. The next mention of cheese in the Bible is found in I. Samuel 17:18: "Carry these ten cheeses unto the captain," the commission of Jesse to his son David, with reference to his three brothers, who were with the army under Saul. The Hebrew here has *charitseh hech*, which means the cuttings and slicings of cheese. This shows that cheese was being made in solid form, and was not merely curdled milk. The third and last mention of cheese in the Bible is found in II. Samuel, 17:29: "and sheep and cheese of kine for David." The insurrection of Absalom had driven David from Jerusalem, and those faithful to his cause were in danger of starvation. Among the food supply sent to the camp of David was cheese. The word here used is *shaphah*—cheese of kine, or cheese made from cow's milk. The use of this distinctive term is an evidence that cheese was made from the milk of animals other than cows, or it would not have been necessary to so distinguish it. It was an article of food, and, most probably, in the days of Saul, a luxury, as David was told to carry it to the captain, no doubt of the "hundred" to which his brethren belonged. The reference in II. Samuel would indicate that it was a luxury enjoyed only by the rich, as the cheese mentioned was for David. Whatever may have been the character of the cheese mentioned in these three references they certainly put beyond question the great antiquity of cheese as an article of diet. The book of Job was written

1,520 years before the beginning of the Christian era—over 3,000 years ago. That cheese was not considered deleterious to health is evident from the fact that it was not prohibited by the law of Moses, as was everything which was likely to be injurious.—Michigan Tradesman.

DRY GOODS.

TORONTO MARKET.

Trade among the wholesale dry goods houses has not shown any extra development on spring delivery. Sorting orders have had a better tone owing to the colder weather experienced. Overcoatings and heavy goods have been in increased demand. Holiday novelties are being closely inspected, and some very liberal purchases reported. Silks remain quiet, but general dress goods are in very fair demand. Wools are active.

Linen threads are steady at the 10 per cent. advance announced on November 1st. The raw material is still high at manufacturing centres.

Collections are only moderate, but very few weak points have been disclosed.

A repeat of *estamene serges*, chevots and hopsacking is to hand in navys and blacks in Alexander & Anderson's dress goods department.

Japanese handkerchiefs in all the different varieties are in full stock with Caldecott, Burton & Spence. They are making specialties of these and of kid gloves for the holiday trade. Japanese doilies and Swiss silk handkerchiefs are being offered including many novelties. Childrens, m'sses', ladies' and men's lined kid mitts and gloves are shown in an extra large range, and inquiries are reported good.

W. R. Brock & Co. are making a special display of their printed figures, such as dolls, pug dogs, cats and kittens, monkeys, etc. These goods come in short ends of about 25 yards, and have from 2 to 8 figures in each yard. These are used by the consumer by cutting out the figures, sewing the parts together and stuffing the toy to make it resemble the natural object.

Caldecott, Burton & Spence have just received a shipment of Japanese silk embroidered scarfs, table covers, piano drapes, especially brought out for the holiday trade. The goods comprise the newest art shades in gold, lemon, old rose, pink, light and dark sky, reds, Nile and mossgreen. The embroidery on these goods is done with gold thread and is exceedingly rich and handsome. The designs are the newest and are at the same time strikingly neat.

John Macdonald & Co. have a fresh shipment of military, hercules and serpentine braids to hand. Silver and gold braids are reviving. They have all widths in all these varieties. Wool goods are active. They have Canadian and Northwest yQuearns, en City and Standard Saxony, Standard Andalusians, J. and D., Super Scotch, J. and J., Baldwin's Beehive, and two, four and eight fold Berlin wools. All colors are found in the above.

McALPIN TOBACCO Co.

Manufacturers,
TORONTO.



BEAVER PLUG

IS THE GENTLEMAN'S CHEW.

Our Tobaccos are now prepared for fall and winter use and will be found soft and pliable and in every way desirable.

SEE PRICES CURRENT.

A Word About Fruits

We wish to advise the trade that we are in the FRUIT BUSINESS at lowest prices. A fine assortment of

MALAGA RAISINS, VALENCIA ALMONDS, SULTANAS, PRUNES, HALLEWEE DATES, FIGS,

Imported and Canadian . . . Peels, Etc.

H. P. Eckardt & Co.,

Wholesale Grocers, Toronto.

BRANDED



Valencia Raisins

Superior LAYERS, in half and quarter boxes
 Fine " " " "
 SELECTED " " "
 Superior OFF-STALK, in half boxes
 Fine " " "
 Fair " " "

Superior Packing

YOU WILL FIND

Boeckh's Brushes & Brooms

In almost every town from OCEAN, to OCEAN. They are sold in all first-class stores, as goods bearing this brand are always reliable and as represented.

CHAS. BOECKH & SONS, Manufacturers,
TORONTO.

LION "L" BRAND



REGISTERED
TRADE
MARK.

PURE GOODS.

JAMS,
JELLIES,
VINEGARS,
PICKLES.

The largest
factory of the
kind in the Do-
minion.

DIPLOMA
AND MEDAL
Toronto Exhi-
bition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.
Beet Sugar Factory at Berthierville, P.Q.

We Offer to the Trade

Ex. S.S.
"ESCALONA."

New MALAGA FRUITS, in boxes and 1/4 boxes.
 Merle's Fine Off Stalk Valencia Raisins.
 New Provincial Currants, in brls. and half brls.
 Fine Amalias Currants, in brls., half brls. and cases.

L. CHAPUT, FILS & CIE,

Wholesale Grocers - MONTREAL

SOME PEOPLE BOAST OF THEIR

Imported Pickles and Jams

But if you want a first-class
article for less money, try

T. HOSKIN, 535-537 King St. West . . . TORONTO

LAWSON BROS. Manufacturers

Roller Oats, Rolled Wheat, Flake Peas,
Flake Hominy, Flake Barley, Wheatlets,
Etc Put up in bulk, boxes, barrels, and
packages.

The Best Goods in the Dominion.

The College Grounds,
Adelaide St. West, Toronto, Ont.

GEO. ROSSITER,

Brush Manufacturer,

10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order

SEND FOR PRICE LISTS

IS THE GENTLEMAN'S CHEW.

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We beg to inform our customers that we are now turning out our usual quantities of tobacco, and can fill all orders without delay.



BE SURE
AND GET THE
Dog's Head Brand

— ■ ■ ■ ■ —
EMPIRE
TOBACCO
Co.

MONTREAL

LARD.

Lard is a term applied to the fat of the slaughtered hog, separated from the other tissues of the animal by the aid of heat.

In the crude state it is composed chiefly of the glycerides of the fatty acids, oleic and stearic or palmitic, with small portions of the connective tissues, animal gelatine and other organic matters.

Kinds of Lard.—According to the parts of the fat used and the methods of rendering it, lard is divided into several classes. According to methods of rendering, lard is classified as kettle and steam. From material used the following classification may be made:

Neutral Lard.—Neutral lard is composed from the fats derived from the leaf of the slaughtered animal, taken in a perfectly fresh state. The leaf is either chilled in a cold atmosphere or treated with cold water to remove the animal heat. It is then reduced to a pulp in a grinder and passed at once to the rendering kettle. The fat is rendered at a temperature of 105 to 120 deg. F. (40 to 50 deg. C.). Only a part of the lard is separated at this temperature and the rest is sent to other rendering tanks to be made into another kind of product. The lard obtained as above is washed in a melted state with water containing a trace of sodium carbonate, sodium chloride, or a dilute acid. The lard thus formed is almost neutral, containing not to exceed twenty-five per cent. free acid; but it may contain a considerable quantity of water and some salt. This neutral lard is used, almost exclusively in making butterine (oleomargarine).

Leaf Lard.—The residue unrendered in the above process is subjected to steam heat under pressure, and the fat thus obtained is called leaf lard. Formerly this was the only lard recognized on the Chicago Board of Trade, and was then made of the whole leaf.

Choice Kettle Rendered Lard.—The quantity of lard required for butterine does not include all of the leaf produced. The remaining portions of the leaf together with the fat cut from the backs, are rendered in steam jacketed open kettles, and produce a choice variety of lard known as "Kettle Rendered." The hide is removed from the back fat before rendering, and both leaf and back fat are passed through a pulping machine before they enter the kettle. Choice lard is thus defined by the regulations of the Chicago Board of Trade:

Choice Lard.—To be made from leaf and trimmings only, either steam or kettle rendered, the manner of rendering to be branded on each tierce.

Prime Steam Lard.—The prime steam lard of commerce is made as follows: The whole head of the hog, after the

removal of the jowl, is used for rendering. The heads are placed in the bottom of the rendering tank. The fat is pulled off of the small intestines and also placed in the tank. Any fat that may be attached to the heart of the animal is also used. In houses where kettle rendered lard is not made the back fat and trimmings are also used. When there is no demand for leaf lard the leaf is also put into the rendering tank with the other portions of the body mentioned. It is thus seen that prime steam lard may be taken to represent the fat of the whole animal or only portions thereof. The quantity of fat afforded by each animal varies with the market the meat is to be sent to. A hog trimmed for the domestic market will give an average of about 40 pounds, while from one destined for the English market only about 20 pounds of lard will be made. Prime steam lard is thus defined by the Chicago Board of Trade:

Prime Steam Lard.—Standard prime steam lard shall be solely the product of the trimmings and other fat parts of hogs, rendered in tanks by the direct application of steam, and without subsequent change in grain or character by the use of agitators or other machinery, except as such change may unavoidably come from transportation. It shall have proper color, flavor and soundness for keeping, and no material which has been salted shall be included. The name and location of the renderer and the grade of the lard shall be plainly branded on each package at the time of packing.

This lard is passed solely on inspection, the inspector having no authority to supervise rendering establishments in order to secure a proper control of the kettles. According to the printed regulations, any part of the hog containing fat can be legally used.—H. W. Wiley in National Provisioner.

CREDIT TO UNFORTUNATES.

Has a grocer any right to extend credit to an unfortunate family, when he himself lacks proper capital to conduct his business and is being carried along by his jobber?

The above question has been placed before the Philadelphia Retail Grocer's Association. How can there be but one answer—certainly not. The grocer is practically a trustee for the jobber, and is in honor bound to protect his credit with him. The store is not a charitable institution, and sympathy should have no voice in its management unless the proprietor is solvent and in no way prejudices the rights of his creditors. We recognize that it is hard to say No, to one who has suddenly become unworthy of credit, and who, perhaps, has been a former good customer for years. And yet the retail grocer in equity to himself and his creditors is bound not to take any more than ordinary risk in granting credits. When the case is stated as above, there is no excuse for extending credit to unfortunates.—American Grocer.

J. F. EBY

HUGH BLAIN

ALWAYS IN SEASON

Reindeer Brand Condensed Goods



Condensed Milk

is unsurpassed for purity, flavor, richness, and keeping qualities. A splendid food for infants and invalids.

Condensed Coffee

A combination of pure coffees, cream, and granulated sugar.

WRITE FOR A TRIAL CASE.

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Table Jellies, Jams, & Marmalades

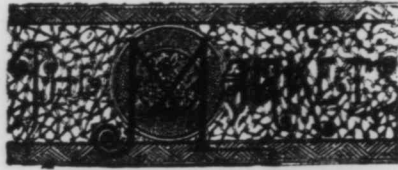
STEADILY INCREASING

Every merchant who has handled these goods can testify to their selling quality, etc.

UNIVERSITY MARMALADE is a delicious article, put up in pound Glass Jars. Four dozen to case.

EBY, BLAIN & CO.,

Wholesale Grocers, **TORONTO, ONT.**



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, Nov. 22, 1893.

GROCERIES.

Business if anything has improved slightly during the week. Actually new business is quiet, but there is a good deal of activity around the warehouses shipping dried fruit, etc., for the Christmas trade. Travelers' reports are varied, and range from fairly brisk to quiet. In the city business is fair only with the preference to the suburbs. The market is now well supplied with new Marlot, Grenoble and French walnuts. The only important change in prices is a further decline in sugars. It took place on Monday, and came immediately following the announcement of a decline. It did not excite much interest, being merely what the trade had expected, although its advent was probably rather sooner than anticipated. Payments continue to be the most unsatisfactory feature of the trade, they still being slow.

CANNED GOODS.

Nothing new has developed in this line except it be that there is an increased enquiry for fruits. Tomatoes, peas and corn continue in fair demand at the ruling prices of 80 to 85c. We hear of two or three packers offering tomatoes at 80c., with 75c. bid. Salmon, of the first-class brands, is still selling fairly well for the season, but all the retail merchants are pretty well supplied, and a lull is anticipated till after the holiday. The idea as to price of good brands is \$1.25 for tallies and \$1.50 for flats; cohoes, \$1.05 to \$1.10. Lobster, of the better brands, is in fair demand at \$1.85 to \$2.10 for tallies and \$2.40 to \$2.50 for flats. Canned fruits, as already noted, are beginning to meet with more enquiry this week, especially yellow peaches, pears and the better grades of plums. We quote: Peaches, \$3.10 to \$3.25 for 3's, \$2.10 to \$2.25 for 2's; raspberries and strawberries, \$2 to \$2.10. Sardines and meats are as before, dull and unchanged.

COFFEES.

Shipments of Rio coffee are expected here in a few days, but in the meantime the market remains bare. We quote as before: Rio, 21 to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c.

NUTS.

Direct shipments of Marbot and Bordeaux walnuts arrived here during the

past week and the market is now well supplied. Prices are reported to be a little stiffer abroad. Trade is now beginning to open out, principally in the new kinds. We quote: Brazil nuts, 14c. per lb.; Sicily shelled almonds, 32 to 35c. per lb.; Tarragona almonds, 121-2 to 14c.; peanuts, 11 to 21c. for roasted and 8 to 10c. for green; coconuts, \$4.50 to \$5.50 per sack; Grenoble walnuts, 13 to 15c.; Marbot walnuts, 12 to 13c.; pecans, 13 1-2 to 15c.; chestnuts, \$4.75 to \$5 per bushel; hickory, \$2 to \$2.25.

RICE.

Quiet and unchanged and without special feature. Prices remain as before at 35-8 to 33-4c. for ordinary and 5 to 51-4c. for Montreal Japan, and 53-4 to 6c. for imported Japan.

SPICES.

A good business is reported to be still doing in this line at unchanged prices. We quote: Pure black pepper at 13 to 15c.; pure white at 20 to 28c.; pure Jamaica ginger at 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

SUGAR.

The market continues on the downward grade, Monday last one of the refiners having reduced prices 1-4c. on granulated and 1-8c. on yellows. This drop is warranted by the price of raws which had declined on the New York market. The lower price has had a further disquieting effect on trade, both wholesalers and retailers being timid buyers. The little that is going out is chiefly in granulated. The idea as to price of granulated is 43-4c. a pound, and yellows are quoted at from 33-4c. up.

THE GROCER'S special sugar cables from London show the course of the world's market for the past few days:

	Centrifugal. Muscovado		Beet	
	96° s. d.	for refining. s. d.	Nov. s. d.	March s. d.
Nov. 16.....	15 6	13 3	13 11 1/2	13 0 1/2
Nov. 17.....	15 6	13 3	13 9 1/2	13 0 1/2
Nov. 18.....	15 6	13 3	12 9	13 0
Nov. 20.....	15 6	13 3	12 9	13 0
Nov. 21.....	15 6	13 3	12 6 1/2	12 10 1/2

Willett & Gray, in their Weekly Statistical, say:

The Week.—Raws declined 1-16c. for Centrifugals, unchanged for Muscovados. Refined unchanged. Net cash quotations are: Muscovados, 213-16c.; Centrifugals, 3.18c. Granulated, 4.47c. Receipts, 32,865 tons. Meltings, 25,000 tons. Total stock in four ports, 32,273 tons, against 25,408 tons last week, and 88,703 tons last year. By cable: Stock in Havana and Matanzas, 43,000 tons, against 44,000 tons last week, and 8,000 tons last year. The six principal ports of Cuba give for the week: Receipts, none; exports, 1,000 tons; stock, 59,000 tons, against 60,000 tons last week and 26,000 tons last year. Total stock in all the principal countries, 513,873 tons, against 504,443 tons at same dates last year. Alloats to the United States from all countries estimated, 57,000 tons, against 52,000 tons last year. Beet sugar quotations, cost and freight, 18s. 3d. per cwt. for firsts.

Raws.—The week has been quiet and more steady for quotations than for some time. Early in the week a sale of Java sugars was made at 1-8c. decline from last week's quotations, but at the close centrifugals were sold at but 1-16c. decline, while Muscovados remain unchanged, making the decline

for the week only 1-16c. per pound, and with a closing that is rather firm in the absence of any pressure to sell. Receipts were larger than the requirements for melting, and stocks have increased 7,865 tons. The Louisiana crop is being more rapidly marketed and it will prove a large crop, though not as large as was expected at its opening. Reports from the Cuba crop are most encouraging, and already in many districts as large an out-turn as in 1891-92 is expected. The total crop that season was near 1,000,000 tons. Shipments from the Demarara crops, January 1 to November 1, were 59,029 tons, against 56,520 tons last year. The shipments in November and December last year were 57,000 tons, and about the same quantity is expected to be shipped for balance of year. All available sugars in Demarara for November shipment have been sold.

Refined.—Have remained steady and unchanged during the week, and a rather better demand is shown towards the close, but the buying is only for immediate wants and on the smallest basis that will meet actual requirements. The increase in demand is due partly to the expiration this week of the cheap lake and rail freight rates, in consequence of the closing of navigation on the lakes. The reduced meltings are quite sufficient to fill all orders and leave a surplus for consignments to different parts of the country.

The average price of Muscovado sugar of 89 deg. test, from January 1 to date is 3.31c. The average price of centrifugals is 3.79c., and the average price of granulated is 4.93c. per lb., all net cash. The difference between centrifugals and granulated averages 1.14c. per lb., which is the usual regular difference which existed ten years ago under the independent refineries.

SYRUPS AND MOLASSES.

Trade is dropping off a little in this line, still there is a fair quantity moving at from 13-4c. up. The market is reported to be stiffening. Molasses quiet and unchanged. We quote: Barbadoes, fine, first crop, 37 to 40c.; West Indian, 30 to 35c.; New Orleans, "open kettle," 47 to 50c.

TEA.

There is the usual quiet seasonable trade doing, with the preference for Congous, Ceylons and Indians. Japan teas remain quiet. Low grade Assams and Ceylon teas are firmer and but few offering.

Latest mail advices from England report market as somewhat firmer for Indian and Ceylon teas and prices of the latter show slight advance.

Mail advices from Shanghai, China, report that there is very little interest to note regarding that market. Green teas remain firm and common Congous show little change. The quality of late arrivals is poor.

Brokers report that there is no new feature to chronicle on the local market. Trade has been on the quiet side with them. This is principally owing to the fact that dealers have good supplies on hand of their own importation which this season have shown excellent value. The tea trade from now until the beginning of next year, it is altogether likely, will be quiet; but after the turn of the year dealers will be sorting up their stocks again, when business is naturally expected to brighten.

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BUTTER
OR DRESSED
POULTRY
PARSONS
PRODUCE CO.
 WINNIPEG — MANITOBA

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Warehouses on C. P. R. Track.
 EXCISE, CUSTOMS AND FREE,
 AND LOW RATES STORAGE.
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LAURENCE GIBB
 Provision Merchant,
 88 COLBORNE STREET, TORONTO
 All kinds of Hog Products handled. Also Butter
 Cheese, Poultry, Tallow, Etc
 PATENT EGG CARRIERS SUPPLIED.
 Good Prices paid for Good Dairy Butter.

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 Winnipeg Produce and Commission Co. Ltd.
 WINNIPEG, MANITOBA.

EGGS ARE A LIGHT CROP.
 We are open for consignments.
 Let us hear from you about Eggs
 and other Produce.

COWAN'S
COCOAS AND
CHOCOLATES

Are Standard, and sold by
 all grocers.

SILVERINE.

The newly discovered natural Mineral Polish
 excels everything for cleaning plated ware, brass,
 tin, glass, etc. It quickly imparts brilliancy to
 jewelry without injury to the finest. Cheap,
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 Send 10c. for sample, free by mail.

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Mess Pork, Bacon, Hams, Lard, Cheese.
 Cold Storage for Butter and Eggs.
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 Prompt Returns Made.

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BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
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PARK, BLACKWELL & CO.
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 — SUCCESSORS TO —
JAS. PARK & SON.
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Full lines of Superior Cured Hams, Break-
 fast Bacon, New Special Rolls,
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 Butter, Cheese, Lard, Eggs,
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 Write for Price List.

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Is Honest Goods and just
 the Thing on Which to
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 ness.

The Best Grocers Make
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 ways in Stock.

Butter in good demand; large rolls, pails,
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 ing 19 to 20c.; choice dairy tub, 20 to 22c.
 no stock on hand. Eggs, 16½ to 17c.
 We charge five per cent., and prompt
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JOHN HAWLEY, Provisions and Commission
 88 FRONT ST. EAST.
 Established 1870. Egg Trade a Specialty

S. K. MOYER,
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DEALER IN
 Oysters, Oyster Carriers, Fresh and Salt
 Fish, Oranges, Lemons, Dates,
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McWILLIAM & EVERIST
 GENERAL FRUIT
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 25 and 27 Church street,
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Consignments of FRUIT and PRODUCE SOLI-
 CITED. Ample Storage.
 All orders will receive our best attention.

Dawson & Co.
 FRUIT
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 32 WEST MARKET STREET,
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 Consignments
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RUTHERFORD & HARRISON,
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 76 FRONT ST. EAST, - - - TORONTO,
 DEALERS IN
 Butter, Eggs, Cheese, Poultry, Lard,
 Cottolene, Dried Apples, Honey,
 Hams, Bacon, etc.

Correspondence invited. Consignments
 solicited. Egg Carriers supplied.
 Liberal Advances Made on Consignment

MARKETS—Continued

DRIED FRUIT.

Valencia raisins continue in fair demand at unchanged prices. Ruling prices for spot are: Off-stalk, 4 1-2 to 4 3-4c.; fine off-stalk, 5 to 5 1-2c.; selected, 6 to 6 1-2c.; layer, selected, 7c. Stocks are light, but further shipments are arriving, although there will probably be no more than what is wanted. The tendency of prices is towards greater firmness. There is nothing doing in Sultana raisins. New fruit will be here shortly. Old fruit is quoted at 5 1-2 to 6 1-2c. Malaga fruit is not moving much yet. We quote as before: London layers, \$2.25; connoisseur clusters, \$3; dessert clusters, \$3.75 to \$4; quarter flats Dehesas, \$1.50. New Bosnia prunes in cases are expected here this week, and they will sell at about 6 1-2c. Bosnia prunes in hogsheads will arrive in a week or so and prices for them will rule low. French prunes are dull at 5 to 5 3-4c. Currants continue in good demand at unchanged prices. Common currants are selling at 3 3-4 to 4c., but for good fruit we quote: 4 1-4 to 4 1-2c. for provincials in bbls., and 4 3-8 to 4 5-8c. for half bbls.; Filiatras, 4 3-4 to 5c. in bbls., 4 7-8 to 5 1-4 in half bbls.; Patras, 5 3-4 to 6c. for bbls., 5 7-8 to 6 1-4c. in half bbls., 6 to 6 1-2c. in cases; Vostizzas, 7 to 8 1-2c. in cases, 7 1-4 to 8 3-4c. in half cases; Panariti (better than are Vostizzas), 9 1-2 to 10c. Prices of currants have a hardening tendency. Elme figs are about out of the market, the few lots which arrived via New York being nearly exhausted. Elmes sell at 10 to 11c., and topnets at 5 to 5 1-2c.; Malaga figs sell at 6 1-2c. in 25 lb. boxes. New dates have arrived this week, both by direct and indirect shipment. The quality is fine and the ruling price is 6 to 6 1-2c.

BUTTER AND CHEESE.

The market has been somewhat demoralized this week on account of large receipts, although prices for really good stock remain much as before. Good dairy tub butter sells at 20 to 21c., with 22c. being obtained occasionally for something extra choice. Jobbers are paying 1 to 2c. below these prices for good dairy. Large rolls are in good demand, particularly new packed, which sells as readily as tub; they are being jobbed out at 19 to 20c. Dairy pound rolls are going out at 24 to 25c. Creamery butter remains quiet; 23c. was paid this week for a lot of fresh made tub and holders as a rule are asking from that figure up to 25c. The jobbing price for creamery tubs is 25 to 26c., and for creamery pound prints 27c. is the idea.

Cheese continues in fair local demand. August make sells at 11c. and September at 11 1-2c. Old cheese is being jobbed out at 10 to 10 1-4c.

COUNTRY PRODUCE.

Beans.—Trade is dull and good hand-picked are being jobbed out at \$1.40 to \$1.50.

Dried Apples.—Not much doing, and there are not many offering. Jobbers are paying 5 to 5 1-4c. and selling at 5 1-2 to 5 3-4c.

Evaporated Apples.—Holders are asking 10c. outside, but we hear of no transactions; jobbers are getting 10 1-4c., but there is not much doing.

Eggs.—Much as before, prices being steady and demand fair. We quote:

Fresh, 17 to 18c.; limered, 15 1-2 to 16c.; cold storage, 16 to 17c.

Poultry.—The market is liberally supplied, and, while demand is good there is probably more than the market can take care of. Prices are easy. We quote: Turkeys, 8 to 10c. per lb.; geese, 5 to 6c. per lb.; chickens, 30 to 40c. a pair; ducks, 50 to 60c.

Potatoes.—There is a firmer feeling and holders are asking 45c. outside. On track here 48 to 50c. is being paid. For small lots jobbers are asking 55c. from cars and 60c. out of store.

Honey.—Demand small and prices unchanged at 7 to 8c. for extracted white clover in 10-lb. tins and upwards, and at 14 to 15c. for sections.

Hops.—There is not much doing, but the market is firm. Nothing in the way of new hops seem obtainable under 18 to 20c., and yearlings are quoted at 12 to 13c. Forty-five bales of Canadian hops grown on Bavarian roots were sold to a Toronto brewer at 22c. this week.

Onion.—In fair demand and unchanged at 75 to 80c. per crate for Spanish and \$1 to \$1.10 for Canadian.

Sweet Potatoes.—Demand continues good, but stocks are nearly exhausted, the unfavorable weather in the South having prevented supplies being forwarded. We quote as before at \$3.50 to \$3.75 per bbl.

HOGS AND PROVISIONS.

The market for dressed hogs is demoralized on account of heavy receipts; \$6.50 is the outside price packers will pay for carload lots and holders are asking \$6.75. Packers anticipate lower prices, and are in the meantime holding off somewhat. Provisions are in fair demand but prices are lower on account of the drop in hogs and the weaker market in the States.

Bacon.—Long clear, 10 to 10 1-2c.; smoked backs, 12c.; bellies, 13 1-2c.; rolls, 9 3-4 to 10c.

Hams.—In fair demand and lower at 12 to 12 1-2c. for smoked, and at 11c. for pickled.

Lard.—Pure Canadian, 11 3-4c. in tubs, 12c. in pails and 11 1-4c. in tierces. Compound, 9 to 9 1-4c.

Barrel Pork.—Canadian heavy mess, \$19; Canadian short cut, \$20; shoulder mess, \$17.50.

Dressed Meats.—Beef fores are 4 to 5c.; hindquarters, 6 1-2 to 8c.; mutton, 5 to 6c.; lamb, 6 1-2 to 7c.; veal, 7 1-2 to 9c.

HIDES, SKINS, TALLOW, WOOL.

Hides.—Trade in hides continues slow. Dealers are paying for No. 1 cows 3 3-4c., and 2 3-4c. for No. 2's. Steers are 1c. in advance of the price quoted above.

Skins.—There is the usual trade doing and dealers are paying from 65 to 70c., according to quality. No pelts are being offered.

Wool.—No enquiries for car lots, and the prospects are not so bright as they were. Dealers are paying 17 to 18c. for good pulled wool, and 20c. for select No. 1.

Tallow.—Trade continues fair in tallow, with prices steady at last week's quotations, 5 to 5 1-2c. per lb.

GREEN FRUIT.

Foreign.—All kinds of seasonable foreign fruit is beginning to arrive freely. Demand for oranges is increasing, but the fruit is hardly sweet enough yet

for sales to be made free. Lemons are quiet. The cold weather is causing a falling off in the demand for bananas.

Domestic.—Apples are occupying the most attention at the moment. There are a good many enquiries, but there is a disinclination to pay the high prices asked, consequently actual business is not so large as might appear. Common fruit sells at \$2 to \$2.50, greenings at \$3, and spies at \$3.50 per barrel. Cranberries are in good demand. We quote: Oranges—Floridas, \$3.25 to \$3.50; lemons—Messinas, \$5 to \$5.50; Malagas, \$3.75 to \$4 per box, and half chests, \$7 to \$7.50; bananas, \$1.25 to \$1.50; pears, 50 to \$1 per basket; tomatoes, 40 to 60c. per dozen; grapes—Concords, 2 1-2 to 3c. per lb.; Niagaras, 2 1-2 to 3c.; Rogers, 2 1-2 to 3c.; small baskets grapes, 25 to 30c.; Malaga grapes, \$4.50 to \$6 per keg; apples, 25 to 30c. per basket, and \$1.50 to \$4 per barrel; cranberries—Cape Cod, \$6.50 to \$7 per bbl.; boxes, \$2.40 to \$2.50; Canadian, \$5 to \$6 per barrel; boxes, \$2 to \$2.15. California fruit—apricots, 17 1-2c. per lb.; peaches, 14c. per lb.

FISH.

Trade is quiet just now owing to the quantity of poultry on the market. Prices remain unchanged. We quote: Fresh sea salmon, 17 to 19c.; skinned and boned codfish, 6 1-2c.; Labrador herring, \$4.50 per barrel; shore herring, \$2.75 per barrel; Digby herring, 11 to 12 1-2c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, \$2 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7 1-2c.; eels, 6 to 8c. a lb.; prepared frogs, 50c. a doz.; dressed sturgeon, 7 to 8c.; oysters in bulk, \$1.50 for standard and \$2 selected; cisco, 3 to 4c. each; salt mackerel in bulk, 10c. per lb.; pike, 6 to 6 1-2c. per lb.

SALT.

Dealers report a good jobbing trade and also a good movement in car lots. Prices are at last week's decline. We quote: Coarse salt, bbl. lots, 90c.; coarse sacks, 60c.; fine sacks, common, 70c.; dairy, \$1.25; American rock \$10 per ton.

SEEDS.

There has been a fairly liberal movement in alsike at prices ranging all the way from \$4.50 for inferior to \$7 for fancy. There are indications of a fair movement in red clover, but in the meantime trade is quiet at \$5.50 to \$5.75, with \$5.90 to \$6 being occasionally paid for choice to fancy. Timothy is hardly quotable, there being so much on the market that has been saved out of fall grain. This kind is quoted at \$1 to \$1.25, while prime is worth \$1.50 to \$1.60.

PETROLEUM.

Demand continues brisk on the Toronto market, and prices unchanged. We

Quality Extra

MALAGA GRAPES
(Heavy Weights)

FLORIDA ORANGES

JERSEY CRANBERRIES.

CLEMES BROS., Toronto.



KENT Pickles

Trade Winners

20 oz. bottles—2 dozen in a case.
Bulk Pickles in 1, 2, 3, and 5 gallon pails.

No charge for package. Order a sample lot from your wholesale grocer or write direct to

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "**BOULTER**" across the face of each label in a distinctive color. Look out for the word "**BOULTER**" if you want first class "canned goods."

Bay of Quinte Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,
PROPRIETORS,
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LYTLE'S PICKLES



ARE THE BEST.

Try them and be convinced. Once used, will have no other.

T. A. LYTLE & CO.,
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The Imperial Rubber Stamp Works

Rubber Stamps, Stencils, Branding Irons, Seals, etc.

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BUY RELIABLE GOODS

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VEGETABLES:

Tomatoes, Corn, Peas, Etc.

FRUITS:

Pears, Peaches, Strawberries, Etc.

Lakeport Preserving Co.

LAKEPORT, ONT.

TOMATO CHUTNEE

Delicious flavor to Hot and Cold Meats, Gravies, Soups, Curries, Etc.

PREPARED BY

M. P. CARD,
GUELPH, ONT.

Is now used on board all steamers sailing from Montreal, as well as by all the best Hotels and Clubs in Canada.

Try a Sample Case

Boy Brand Corn UNBLEACHED

DAILEY'S

Boy Brand Tomatoes

Please try them.

Can be obtained at all Leading Wholesale Houses.

Kingsville Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.



Keep your

EYE



on the

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the can truthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,



TRADE MARK

DELHI CANNING CO.

WE MAKE THE

FINEST TEA CADDIES IN CANADA

Spice, Baking Powder, Tobacco Tins and

TIN SIGNS, Lithographed or Japanned.

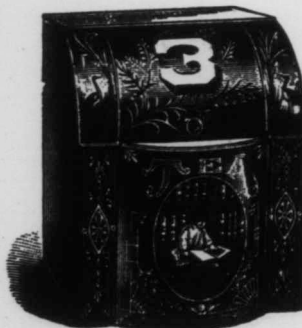
In 3 and 5 lb. Lithographed Tea Caddies we can make an original design for each customer.

TRY THIS PLAN FOR INCREASING SALES.

Write our nearest house for Prices and Catalogue.

THE McCLARY M'FG COMPANY

London. Toronto. Montreal. Winnipeg.



MARKETS—Continued

quote: 5 to 10 barrel lots, imperial gallon, Toronto—Canadian, 12 1-2 to 13c.; carbon safety, 16 1-2 to 17c.; Canadian water white, 18 1-2 to 19c.; photogene, 22c.

The Petrolea Advertiser in its weekly report says: We quote the above as the market price. Crude oil has taken another drop, and we understand the Imperial Oil Co. have reduced their price for crude this week four cents per barrel, viz., \$1.03 delivered at their refinery, \$1.01 1-2 delivered at the late Premier Oil Co. refinery, \$1.01 1-2 delivered at their East Eng station, and \$1.01 1-2 at their receiving station in the Marthaville district. Now one of the most important questions of the day is: What are the crude producers going to do about it? Are they willing to sit still and see their product dwindle down in price week after week until it reaches a point at which the drill must be stopped? We would suggest that a mass meeting of the producers should be called for the purpose of taking the position into consideration and to devise some means of disposing of their oil to better advantage, and to permanently limit the downward tendency.

MARKET NOTES.

Edward Adams & Co. have received a consignment of new walnuts.

The pickles put up by Gillard & Co., London, England, are in store with Lucas, Steele & Bristol. Get their five case lot figure.

Edward Adams & Co. are in receipt of another consignment "Fan" Young Hysons.

The new bag prunes offering by Lucas, Steele & Bristol have gone off well. They can be retailed at 5 cents. They made deliveries of new walnuts to-day.

Edward Adams & Co. report a continued steady sale for "Aunt Sally" and "Aunt Abbey."

W. M. Bowie, late with the Morse Soap Co., has opened up in the commission business with such good agencies as the Armour Packing Co., Kansas City, and Feron & Ballou Co., California dried fruits, of Chicago.

W. H. Gillard & Company of Hamilton, report the arrival of a large consignment of J. T. Morton's (London, Eng.) goods, and ask for inquiries re same. This popular manufacturer has this season exported finer goods than ever.

The display made by Lucas, Steele & Bristol in their sample room this week has attracted many buyers. They report sorting

Best for Wash Day

SURPRISE SOAP

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

WINNIPEG: E. W. Ashley.

up trade in Christmas goods most satisfactory. The demand for better class of fruits has been exceptional.

A. E. Webb & Co., warehousemen, having recently removed their storage warehouse from 54 and 56 Wellington street east to 69 Front street east, have sold out to L. E. Auston & Co., who will carry on the business at the last mentioned address.

Prompt shipment is a necessity at this season. Lucas, Steele & Bristol report that they ship all orders same day as received. This firm call the attention of buyers to the great variety of selected Valencias offering.

There is some red canned salmon offered here at cut prices, \$1 to \$1.05. The quality of the bulk of it is good, but there are odd tins in the lot which are off, hence the low prices. They are sold for what they are, but the sellers guarantee the quality, making allowance for any bad tins.

It is reported that a company has been formed in Vancouver, B.C., for the purpose of erecting a cold storage building with the intention of cultivating a trade principally with Australia and New Zealand, and to receive from there consignments of fruit, butter, mutton, etc. In connection with their business they are arranging with H. J. Bray, a wholesale fish dealer of this city, to handle a car load of fresh salmon and halibut each

week, or as frequently as he can dispose of it. If these intentions are carried out the trade will be well supplied with fresh sea fish.

A splendid line of long wool dusters is being placed on the market by Frank Holt, 81 Colborne street, late of the Holt-Thompson Mfg. Co. of Chicago. The dusters are made of extremely long wool, dyed in various colors, thus giving them a pleasing effect. They are intended to take the place of the feather duster, and a good business is predicted for Mr. Holt.

Eby, Blain & Co. have new dates in stock.

Granulated sugar is 1-4c. and yellow sugar 1-8c. cheaper.

Dawson & Co. are in receipt of a car load of Florida oranges this week.

R. S. McIndoo is in receipt of a consignment of Odart's English pickles.

Warren Bros. & Boomer have a shipment of Malaga figs in flat 25-pound boxes.

Sloan & Crowther are in receipt of a shipment of 800 boxes of Argimbaum's fine off-stalk Valencia raisins.

A new retail grocery is to be opened in a few weeks in Devaney's old stand, Queen street and Spadine avenue. It is

(Continued on page 22.)

SYMINGTON'S

COFFEE
ESSENCES

.. UNEQUALLED ..

ASK FOR THEM

• WHOLESALE AGENTS

STANWAY & BAYLEY

.. TORONTO ..

HILLS & UNDERWOOD'S
ENGLISH
MALT VINEGAR.

NOTICE

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

TRY _____

PHOENIX BRAND

CANNED CORN PEAS TOMATOES.

Factory, Welland, Ont.

W. E. HARDISON, Manager.

Profit! Profit!! Profit!!!

That's what we are all aiming for. The grocer who handles

Robinson's Patent Barley,

Robinson's Patent Groats,

gives the best value for his customer's money and at the same time earns a good profit. Write for an opening order to

FRANK MAGOR & CO., 16 St. John St., Montreal



TRY SAMPLE LOT

BUTTERMILK TOILET SOAP.

ALL WHOLESALE DEALERS HANDLE IT.

F. W. HUDSON & CO., TORONTO, Sole Agents for Canada.



Chas. Southwell & Co.'s

High-class **JAMS** (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

ORDERS CAN BE BOOKED THROUGH

**New Season's Jams
Now ready . . .**

Messrs. Frank Magor & Co., 16 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

W. A. Carson. R. B. Morden. J. Anning.

BELLEVILLE CANNING CO.

PACKERS OF THE

**"Queen Brand"
Fruits and Vegetables.**

As the Reputation of our goods is fully established, we, with confidence, recommend them to the Trade. The New Season's Pack of

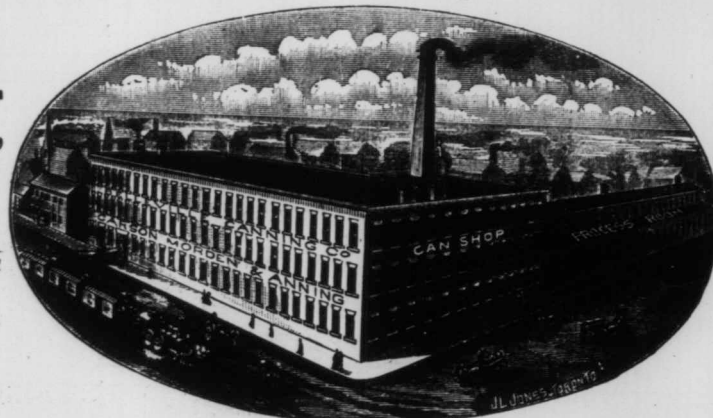
STRAWBERRIES, RASPBERRIES, PLUMS, PEAS.
PEARS, CORN, TOMATOES,
GALLON APPLES, 3 lb. APPLES.

Are now in the hands of the Wholesale Trade.

Give the Queen Brand a Trial

We Guarantee It to give Satisfaction.

BELLEVILLE, ONT.



Largest Factory in Canada, situated at Belleville, Ont., Canada

FLOUR AND FEED.

Flour prices are very low, lower than for many years past. According to all past records, the next change will be upwards, and as prices are abnormally low the advance is likely to be a stiff one. No man can foresee the future, but judging by the past, flour at present prices is good property.

The Northwestern Miller contains the following letter: "Every country in Europe except Russia, has this year had a short wheat crop. Our own crop is at least 1,000,000 bushels under that of last year, and 200,000,000 less than we raised in 1891. The general financial stringency of the last six months has brought out large supplies, for all that the harvest this year has been a poor one. This has kept the market price down. The price is governed by the law of supply and demand. For over a year we have had too liberal a supply. The exports this fall have been large, amounting to about 80,000,000 bushels since the last harvest began. It is doubtful if January 1st, 1894, there will be enough wheat in the United States to meet our usual requirements till after another harvest. As a result of the present low price, a smaller acreage of winter wheat has been sown than for several years past. After a thorough investigation of the conditions existing, I feel certain that the year 1894 will bring much higher prices for wheat, and I do not hesitate to urge every one of our Northwestern producers to hold their wheat in hand for a few months. We may just as well keep at least a part of this extra profit for ourselves as to give it to the elevators and millers by selling now. The conditions are such that every bushel of wheat now remaining in the producer's hands can be made to bring one dollar before another harvest, if all of it would be held for that price. Each day the world consumes over 6,000,000 bushels of wheat, and the present large supplies at terminal points would rapidly decrease, if the farmers would cease for a time to augment them."

A large shipper of hay to Great Britain seems to have come to the conclusion, after losing \$7,000 in shipping to England, that there is no money in the export hay trade. His losses of shortages alone are very heavy. Upon a shipment of 100 tons from Montreal to Liverpool recently there was a loss of eleven tons. The loss in weight after the hay is shipped is much too heavy, and means should be employed to ascertain how these losses occur.

It frequently happens that flour, in spite of the greatest care in baking, yields an inferior loaf, and the failure is commonly attributed to adulteration, but when submitted

to investigation neither microscopic nor chemical tests reveal any adulteration. Such flour is returned to the mill or dealer as unfit for use. This defect is caused by flour being exposed to the sun. It has been proven by experiment that flour cannot bear the action of the sun, even when not exposed to its rays. When flour is exposed to the heat of the sun an alteration takes place in the gluten similar to that produced by the heating in the old stone system.

On account of the scarcity of flour and the higher price of bread, Spain has authorized the importation of 150,000 tons of wheat at a reduced duty.

The claim that grain absorbs moisture has been verified by some test experiment made at the California Agricultural College. Various kinds of grain were placed in a moist atmosphere and the increase in weight was noted. The greatest increase was in the first twenty-four hours, the absorption being nearly 33 per cent. of the total absorbed during the fifteen days exposure. It was computed that perfectly dry grain 65 degrees F. would absorb as follows: Oats, 29.08 per cent.; barley 28.17 per cent.; wheat 25 per cent. Under ordinary conditions the percentage is perhaps not so high, 15 to 16 per cent. probably being the average.

During the past year the estimated result of the wheat harvest of Manitoba compared with last year were as follows: In 1893 the area under crop numbered 1,003,000 acres, against 876,000 acres in 1892, and the yield per acre was 18.2 bushels, against 16.5 bushels in 1892; the total crop aggregated 18,300,000 bushels, against 14,500,000 bushels in 1892.

The movement of wheat from Manitoba this season is larger than any previous year. A C. P. R. official says: "By the end of this month, when navigation will probably close, we expect to have eight million bushels of this year's crop out of the country."

Why Bother with Selling Substitutes or Imitations, when

- S A P O L I O -

Has stood the test of between 30 and 40 years, and is sold throughout the civilized world as

THE GREAT SCOURING SOAP

It retails at 10 cents, leaving you a fair profit. GROCERS not having been supplied with iron signs nor advertising matter yet, will please ask their jobbers to have these enclosed with their next shipment of goods, as we gladly furnish same.

Depots at: } **Emil Poliwka & Co.**
Toronto, Ont. } 38 Front St. East, Toronto, Ont.
Montreal, Que. }
St. John, N.B. } Canadian Agents.

THE MARKETS

TORONTO.

There has been no change in the flour market this past week, prices are steady with demand light.

FLOUR—Manitoba patents, \$3.70 to \$3.80; strong bakers', \$3.55; white wheat patents, \$3.25 to \$3.40; straight roller, \$2.80 to \$2.95; low grades, \$2.10 to \$2.25; Ontario family, \$2.85 to \$3.10, delivered here in large lots to the trade.

MEAL—Rolled oats, \$3.85 to \$3.90; granulated and standard oatmeal, \$3.80; cornmeal, common, \$3.15; gold dust, \$3.40.

FEED—Bran is in good demand and city mills have raised prices to \$12.50 in ton lots, delivered (on track) \$12 per ton; shorts steady ton lots \$14; delivered on track, \$13.75 per ton; oats, a turn easier at 32 to 33c. per bus. on track; farmer's loads, 33½c. per bus.; feed corn, 53c. per bus.

HAY—Pressed in good demand; prices a shade higher at \$9.50 to \$9.75 on track. Market prices unchanged; timothy selling at from \$7 to \$9 per ton.

SYRAW—Pricessame as last week; pressed on track unchanged at \$5.50 per ton. Market prices are a shade higher, with sheaf selling at \$7.50 to \$8.

MONTREAL.

A fair enquiry is noted for special grades of flour, but the general movement is small and restricted to actual requirements, the tone of the market being decidedly easy. Winter wheat, \$3.75 to \$3.90; Manitoba patents, best brands, \$3.70 to \$3.80; straight rollers, \$3 to \$3.10; extra, \$2.90 to \$3; superfine, \$2.60 to \$2.90; Manitoba strong bakers', \$3.40 to \$3.60; Manitoba strong bakers', best brands, \$3.55 to \$3.60.

Only a small demand is noted for oatmeal, but stocks are light and prices generally steady. Standard bags \$1.90 to \$2; do. brls., \$3.80 to \$4.10; granulated, bags, \$2 to \$2.05; do., brls., \$4.20 to \$4.30; rolled oats, bags, \$2.05 to \$2.10; do., brls., \$4.25 to \$4.35.

Feed stuffs continue in good demand at steady prices. Bran, \$15.50 to \$16.50; shorts, \$16 to \$18; Mouillie, \$22.

There is hardly another Food Cereal in the market which can be used for so many purposes as

CRYSTAL RICE.

CRYSTAL RICE FOR SOUP.
CRYSTAL RICE FOR BREAD, BISCUITS, ETC.
CRYSTAL RICE FOR PUDDINGS, MUSH, ETC.
CRYSTAL RICE FOR OYSTERS.
CRYSTAL RICE FOR OMELETTES, ETC.

Send for sample and Receipt Book. If you prefer order through your jobber. Crystal Rice is now handled by the wholesale trade and in all the provinces.

CANADIAN SPECIALTY CO.,
38 Front St. East, Toronto, Ont.,
Dominion Agents

Flour is Cheaper THAN IT HAS BEEN SINCE BEFORE ANY OF US WERE BORN.

The price of all kinds of Flour is so low that any Housekeeper can afford to use a good article.

This gives the live Flour Dealer or Grocer an opportunity to build up a permanent and profitable flour trade by filling his orders with our "Queen" Flour, which carried off the Medal and Diploma at the Chicago World's Fair.

For Bread, Cakes, Pastry or Pudding it is unequalled.

McLAUGHLIN & CO.
Royal Dominion Mills, TORONTO.

Our Sales of Rolled Oats

For this season have been far in excess of any other year since we have been in business. We have large repeat orders daily from the best houses in the Dominion.

We attribute this to the fine even quality of our goods and the painstaking care that every order shall be first-class stock and promptly filled.

E. D. TILLSON,
TILSONBURG, ONT.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

EPPS'S COCOA

¼ lb packets, 14 lb. boxes secured in tin.
Special Agent for the Dominion:

C. E. Colson, Montreal

Embros Oatmeal Mills

D. R. ROSS, EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Toronto Salt Works,

128 Adelaide East,
TORONTO

Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALALICO-RICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East,

KOFF NO MORE.

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

TORONTO.

MARKETS—Continued.

to be under the proprietorship of the Palace Grocery Company, said to be a wealthy Boston syndicate.

Clemes Bros. are in receipt of a shipment of Malaga grapes.

An increasing demand is reported for white imported Castile soap.

F. W. Hudson & Co. report increasing sales for Morris' extract of beef.

Perkins, Ince & Co. have a shipment of choicest Vostizza and Patras currants.

Warren Bros. & Boomer are in receipt of a bill of lading of a shipment of Rio coffee that is on the way.

Smith & Keighly are offering barrels of fine B.C. salted salmon, the quality of which is said to be excellent.

Tuckett is putting some new chewing tobaccos on the market. They are styled Long Black 7's and 12's, and Solace 12's.

Sloan & Crowther are in receipt of a shipment of Keiller's Dundee Marmalade in one and two pound pots and seven pound tins.

The first shipment of new Hallowi dates arrived in Toronto Monday. They were consigned to J. L. Watt & Scott, and were immediately taken by the trade. The brand was "M. T."

The Sunlight Soap Co. have authority to use the back of the postage stamps in New Zealand for advertising purposes. Each stamp bears the words, "Be fair, try Sunlight Soap."

Hon. Mr. Foster has arranged to meet the Boards of Trade of Toronto and Montreal next Friday, when the question of the introduction of a general Insolvency Act by the Government will be urged.

A representative of a Chicago canning firm is in Kingston with the view of starting a large canning factory there. If local assistance, sufficient to enable the business to bear a local reputation, is secured, a company with a capital of \$25,000 will be organized.

T. Hoskin reports business good in his different lines of pickles, jams and jellies. Mr. Hoskin has been in this line of business about twelve years, and during that time has worked up a large trade. His factory is in King street west.

R. Donald, the well known retail grocer, King street east, Toronto, has a window that is attracting a good deal of attention. It is artistically dressed with fancy wax candles which the firm is making a specialty of for the holiday trade. A picture by Paul Peel, "Helping Mother," lends attractiveness to the scene.

In many of the smaller towns throughout the country the general storekeeper carries a stock of stationery and school supplies, and it is just as essential that he should buy these goods at the right place as it is that he should

purchase his stock of groceries, hardware, dry goods, or boots and shoes where he can get them to the best advantage. In view of this the advertisement of the W. J. Gage Co., Ltd., Toronto, which appears on another page is worthy of a careful perusal. This firm is a large manufacturing as well as wholesale concern. The execution of orders sent them by mail is a department of their business to which they give special attention.

WAREHOUSE TALK.

Davidson & Hay: "Glistening cream is selling rapidly."

Lucas, Steele & Bristol: "Diamond Crystal is the salt grocers sell stocks of. It pays to sell good salt and this is the best."

Davidson & Hay: We have a fine line of sprups in stock, which are showing exceptional value.

W. H. Gillard & Co., Hamilton: "We have the finest and most varied stock of currants, raisins and other fruit on the market, and sales are large."

Davidson & Hay: We are offering special inducements to large buyers in the leading brands of salmon, such as "Horseshoe," "Lion," and "Red Star."

W. H. Gillard & Co.: "Pettijohn's California Breakfast Food, advertised by us, and which we handle by the car-load has the largest sale of any breakfast cereal of a like nature in the United States. The peculiar process used in the manufacture of this article brings out in it all the valuable stimulating of the wheat and makes it a food very easily digested, especially fitting it for the use of invalids. This extra work of course necessitates an extra expense, in consequence of which many imitations of this brand are offered at less money, but the manufacturers of Pettijohn claim that they offer better value than any of their competitors."

MONTREAL MARKETS.

MONTREAL, Nov. 22, 1893.
GROCERIES.

Although the more conservative houses protest as stoutly as ever that they intend to thoroughly ignore the cutting tactics that some of the houses here are following on leading lines of groceries, the fact in itself has unsettled prices on some lines, which, however, cannot be quotably changed. These remarks apply to sugar, canned goods, molasses sugar and dried fruit, and the growling thereat is growing deeper, and may, as we have pointed out before, lead to reprisals, especially as three houses in the trade are now having a little fun among themselves. The cooler heads are afraid of this result at present and are using all their influence to prevent, as they consider that there is enough disturbance at present without any more firms taking a hand in the affair to make matters worse. Despite this drawback, however, which of course tends to

make buyers backward, the week's volume of business has been fair, and for any trading in a regular way the ruling quotation at least is unchanged. Sugar is lower, refiners having put granulated down $\frac{1}{4}$ c. and yellows $\frac{1}{8}$ c. per lb. Syrups have met with a rather better enquiry, and some good sized sales of molasses have occurred. Tea is quiet and values generally steady. Coffee and spices are firm, and a fair business has transpired in dried fruit at steady prices, when it is a question of really fine fruit.

DRIED FRUIT.

There has been a satisfactory volume of business in dried fruit, and although two or three of the jobbing houses here are still offering some goods at very low figures, no difficulty is experienced in doing business in really prime stock at 4 to $4\frac{1}{2}$ c., which is a steady basis for common to fine grades in round lots. Lots of 500 boxes off stalk have changed hands at $4\frac{1}{4}$ c., and layers at $5\frac{1}{2}$ to 6c. The supply offering here has been light, but one or two lots to which we referred in our trade notes last week will be here this week. We quote former prices for ordinary jobbing business as follows: Ordinary Valencia off stalk $4\frac{1}{4}$ to 5c. according to brand, fine $5\frac{1}{4}$ c., selected very scarce at 6c., and layers at 6 to $6\frac{1}{2}$ c. according to quality. Dried currants rule steady, but supplies here are ample and the demand not especially brisk. Patros advices continue steady in tone, but the prices mentioned there are low, viz., 7s. 3d. to 7s. 9d. cost and freight. We quote Provincials $3\frac{3}{4}$ to 4c., Filatrias $4\frac{1}{2}$ to 5c., and Vostizzas 6 to 7c. as to quality for jobbing parcels. Figs are quiet and steady at 13c., dates 6c., and prunes $5\frac{3}{4}$ to 6c., with business very small.

NUTS.

Nuts do not furnish any new feature. We quote filberts $8\frac{1}{2}$ to 9c.; French walnuts, 8 to 9c.; Grenoble walnuts, 11 to 12c.; pecans, $8\frac{1}{2}$ to 12c.; peanuts, 8 to 11c. per lb., and cocoanuts, \$3.75 to \$4 per 100; Terragona almonds, $11\frac{1}{2}$ to 12c.; and shelled almonds 23 to 45c. according to grade.

GREEN FRUIT.

The green fruit market has ruled moderately active during the week. Apples have not furnished any large sale, but prices are firm, No. 1 selling at \$3 to \$3.50 in car lots, and No. 2 \$2 to \$2.50 for winter stock. Malaga grapes are in fair demand at \$4 to \$5.25 per keg, and Catawbas 25 to 28c. per basket. Florida oranges are the only kind offering, and move well at \$2 to \$3.25 per crate. Good lemons are scarce at \$2.75 to \$3.25. A fair business is doing in cranberries at \$5.50 to \$6.25 as to quality. Pears are scarce and firm at \$6 to \$8 per bbl.

SUGARS.

The sugar market is easier, granulated being quoted $\frac{1}{4}$ c. lower and yellows $\frac{1}{8}$ c. lower. We quote: granulated, $4\frac{1}{2}$ c., and yellows, $3\frac{1}{2}$ to $4\frac{1}{2}$ c. New York appears to be fairly steady, but an easy feeling appears to actuate the London market, which was cabled with a softer tendency.

SYRUPS.

There has been a little better enquiry noted for syrups, but the movement is still rather slow. Sales of American on western account have been made at 19 to 22c., while Canadian has changed hands at $1\frac{3}{8}$ to 2c. per lb.

MOLASSES.

Despite low offers on molasses the jobbing houses say that there is a good demand for jobbing lots at combine prices, 33 to 34c.

SORT UP YOUR STOCK
for the
CHRISTMAS TRADE

with some choice
pieces of . . .

Doulton's Pottery

We have all the latest shapes
and decorations.

JAMES A. SKINNER & CO.

TORONTO, ONT. VANCOUVER, B.C.

ESTABLISHED 1851.

WE OFFER

**5,500 Boxes Arguimbau
New Valencia Raisins.**

Also "G. Marcapoli & Fils" brand.

New Sultana Raisins and new Currants in
barrels, half barrels and cases. We guaran-
tee them first quality. Ask our prices and
samples before buying elsewhere.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street, Montreal.

SHOULDERS - -

Close and neatly trimmed SUGAR
CURED, equal in quality to our cele-
brated "STAR" HAMS. We recom-
mend these as being the CHEAPEST
and MOST PROFITABLE line for
you to handle.

WRITE FOR QUOTATIONS.

F. W. FEARMAN,
HAMILTON, ONT.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

New Goods.

Just arrived, Keiller's Dundee
Marmalade, fresh, in 1 and 2 lb.
pots and 7 lb. tins.

Also Morton's fine "Kippered
Herzings," "Herrings in Tomato
Sauce," "Fresh Herrings a la
Sardine," and "Pressed Bloaters."

SLOAN & CROWTHER,

WHOLESALE GROCERS,
Toronto.

CURRANTS

In Stock, Cases, Barrels and Half
Barrels. Extra Choicest Vostizza,
Finest Casilna, Amelias, Patras,
Fine Filiatra, Filiatra, Prime Pro-
vincials and Provincials.

WARREN BROS. & BOOMER

35 and 37
Front St. East, TORONTO

JUST RECEIVED

FIRST SHIPMENT

New Valencia Raisins

AND—

New Pack

Horse Shoe Salmon

J. W. LANG & CO.

Wholesale Grocers,
59, 61, 63 Front St. East, TORONTO

Now in Store

DENIA FRUITS:

Valencia Off Stalk
Fine Off Stalk and Selected
Raisins of the finest quality.
Also new Tarragona and
shelled Almonds.
New Fruits arriving daily.

T. KINNEAR & CO.,

49 Front St. E., TORONTO.

Condensed Mince Meat.

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Sells at all seasons.

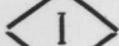
Will not ferment in
warm weather.



The best and cheapest
Mince Meat on
Earth. Price re-
duced to \$12.00
per gross, net.

J. H. WETHEY, St. Catharines, Ont

CURRANTS

Choicest  Vostizza

Half Cases

"Crescent," in cases; Filiatra (our quality),
brls. and half brls.; Fine Filiatra, brls., half
brls. and cases; Good Filiatra, brls. and
hf. brls. All above grades exceptional value.

PERKINS, INCE & Co.

41 and 43 Front St. East

New Grenoble and Marbot Walnuts

NEW FILBERTS

Soft Shelled Almonds, and all kinds
New Season's California and Medi-
terranean **FRUITS.**



**Smith and
Keighley**

9 Front St. E., Toronto.

MONTREAL Markets continued

but we know that round lots have changed hands at 30c. There is said to be a decided scarcity of Barbadoes molasses in the Lower Provinces, and shipments have been made from this port down there.

TEA.

There is little to be said of the tea market, which is quiet. Dealers report a fair lot of orders from the country for Japans at firmer quotations, at we note sales of lots at 12½ to 16½c., while good sized parcels of fine have brought 19½c. We quote Japans: Common, 12 to 13c., medium, 15 to 17c., fine, 18 to 21c., and finest 23 to 32c.

COFFEES.

The market is firm, and we quote prices 1c. higher, as round lots of Maracaibo have changed hands at 20c. and some Porto Cabello at 19c. We quote: Jamaica, 16 to 18c.; Maracaibo, 19½ to 21c.; Porto Cabello, 19 to 20c.; Rio, 17½ to 19c.; Java, 24 to 28c., and Mocha, 25 to 28c.

SPICES.

The spice market is quiet and unchanged as follows: Jamaica ginger, 15 to 16c. for common, and 18 to 20c. for finer qualities; black pepper, 6 to 7c.; pimento, 6c.; and nutmegs, 50 to 52½c. to \$1.

RICE.

There is a brisk movement in rice, the demand being considerably above the average for the season. The near approach of the closing of navigation no doubt induces the activity. We quote: Japan standard, \$3.75; standard B, \$3.40; English style, \$3.20; choice Burmah, \$3.85; Japan crystal, \$4.25; Patna, \$4.25 to \$5; Carolina, \$6.50 to \$7.

CANNED GOODS.

The canned goods market is dull with the sale of an occasional round lot of tomatoes, but jobbers as a rule are not stocking up far ahead. There is a fair movement in salmon, mackerel, etc. We quote tomatoes \$1.72½ to \$1.80, corn 75 to 80c., peas 90 to 95c., strawberries \$2.75 per doz., raspberries \$1.80, salmon \$1.25 to \$1.27½ for best brands and \$1.05 to \$1.10 for cohoes, lobsters \$1.60 to \$1.75, mackerel 95c. to \$1.

FISH.

There is a very good business doing in fish, the demand being considerably above the average. Receipts are liberal but there is no surplus. We quote as follows: No. 1 C. B. herring, \$5.50; No. 1 Newfoundland, \$5; No. 1 green cod, \$5 to \$5.25; Labrador salmon, \$14 to \$15 per bbl.; B. C. do., \$12 to \$13; No. 2 mackerel, \$12; finnan haddies, 7 to 8c.; Yarmouth bloaters, \$1.10 to \$1.50 per box; kippered herring, \$1.50 per box; haddock, 3½ to 4c.; cod, 4 to 4½c.; boneless cod, 6½ to 7c.; hand picked malpecque oysters, \$4.50 to \$5; ordinary do., \$3.50 to \$4.

COUNTRY PRODUCE.

Strictly fresh boiling eggs are hard to get, 20c being freely offered for anything fine. Ordinary grades run at 16 to 17c, and limed 15½ to 16c. Receipts of dressed poultry are still moderate, turkeys selling 9 to 9½c., geese 7 to 7½c., ducks 9 to 9½c. and chickens 7 to 7½c. Comb honey meets a fair enquiry at 13 to 13½c. for white clover and buckwheat 10 to 12c. Strained honey 7 to 8c., for new and old 5½ to 6c. Beans are firm, choice hand picked \$1.50 to \$1.60, ordinary to good \$1.20 to \$1.40 and inferior \$1 to \$1.10. Maple syrup is quiet at 4½ to 5c. in the wood and 50 to 60c. in tins and sugar 6 to 7c. per lb.

PROVISIONS.

The provision market is quiet and the general position unchanged. Canadian short cut, per brl., \$22 to \$23; mess pork, Western, new, per brl. \$21 to \$22; hams, city cured, per lb., 12 to 13c.; lard, Canadian, in pails, 11 to 12½c.; bacon, per lb. 11½ to 12½c.; lard, com. refined, per lb. 8¼ to 9¼c.

CHEESE.

The cheese market continues colorless, and, in the absence of any general business on spot, it is impossible to give any reliable quotation showing the basis on which business is possible. We content ourselves, there, with describing the position as nominal. Shippers, as a rule, say there is no encouragement at present over the cable, although some of them were looking around to-day, but whether it was to buy or simply to see what there was offering is difficult to say. Some of them assert that their British correspondents are enquiring quite often with regard to the stocks on spot, but nothing can be stated in this connection that is reliable. West of Toronto estimates vary, but some say that a low estimate is 140,000 to 150,000 boxes; while they claim that the stocks here at the close of navigation will be much less than they were last fall, and we readjust our quotations slightly, which, however, are purely nominal. Finest Ontario fall cheese, 10½ to 11c.; finest Townships fall cheese, 10¾ to 10¾c.; finest Quebec fall cheese, 10½ to 10¾c.; medium grades, 10½c.; cable, 54s.

BUTTER.

The butter market is strong with the supply offering moderate. Since last week practically all the September creamery in the Province of Quebec has been taken from factorymen's hands at 22 to 23c., and the market is firm in tone, lots of 500 to 600 packages fetching the lots price from exporters. In dairy the scarcity is as marked as ever, and it appears that dealers here who have been calculating on receipt of Kamouraska will be disappointed, as the bulk of it has already been sent to the Maritime Provinces. We quote values firm as follows: Finest fall creamery, 22½ to 23c.; earlier makes, 21 to 21½c.; finest townships dairy, 21 to 22c.; finest western dairy, 19½ to 20c.

MONTREAL TRADE NOTES.

Coffee has been sold in round lots here during the week at 1c. advance.

Rose & Laflamme note some encouraging orders for Ram Lals tea during the week.

Black tea has been sold on English account at 9¼c. cost and freight on this market.

Patros advices quote currants steady at the following low range: 7s. 3d. to 7s. 9d. cost and freight.

N. Quintal & Fils are offering good value in dried raisins and currants in barrels, half barrels and cases.

Low grade molasses has been offered as low as 28c., but good to fine stock is maintained at former values.

W. F. Costigan & Co. note firm advices on Japan teas, and report also that their advices from the Coast bespeak steadiness on the standard brands of canned salmon.

L. Chaput, Fils & Co. say that there is no difficulty about selling good, sound Barba-

badoes molasses at 33 to 34c. They are offering at present fine lines of Malaga and Valencia fruit.

W. S. Kennedy, St. Paul street, find that his lines of English and American grocery specialties are meeting a good demand on holiday account. They are just the thing for this trade.

C. A. Liffiton & Co. call attention to the fact that coffaroma is having a large and growing sale. It is sold in 1 and 2 lb. tins.

PERSONAL MENTION.

Mr. and Mrs. Andrew Gunn have returned from the Coast.

W. H. Seyler, with Eby, Blain & Co., is laid up with one of his old attacks of quincy.

James Ross, with Sloan & Crowther, spent Sunday last with friends in Guelph. The friends, rumor says, were of the gentler sex.

R. M. Corrie, the energetic secretary of the Toronto Grocers' Association, has had his cares increased, but his face wears a smile broader than ever. The new care is a bouncing baby girl, with which R. M. C. thinks none will compare. At least he would not change it with any other no matter how much "to boot" he may be offered.

BETTER FOOD FOR LESS MONEY.

It is often said that an American family wastes more food than a French family requires to support life, and Prof. Atwater, in The Forum, establishes this proposition by showing what the facts are behind it in our own practice. He says: "We waste at the store, the market, and in the house enough to make us wealthy if we could only save. The means that might be used for beautifying the home, educating the children, higher intellectual culture, travel, and the various forms of benevolence, religious and secular, are lost. A large body of people in this country are saying practically, though not in words: "To economize closely is beneath us; we do not want to live cheaply; we want to live well." Prof. Atwater says that the wage workers use half their money to buy their food, and that the poor are the ones that practice the worst economy and suffer the most from it. One chief reason for this waste is that few people understand what the nutritive properties of different foods are, and his article is chiefly valuable because it indicates the potential energy of the nutriment in different articles of food in calories.

This means the amount of heat and energy which the food imparts to the body. Prof. Atwater states the case very plainly as follows: "Round steak at fifteen cents a pound contains as much protein and energy, is just as digestible and is fully as nutritious, as tenderloin at fifty. Mackerel has as high nutritive value as salmon and costs from an eighth to a half as much. Oysters are a delicacy. If one can afford them, there is no reason for not having them, but twenty-five cents, invested in a pint would only bring

A Nation's Greatness

Depends upon its backbone.
To Keep it Stiff

USE

BRANTFORD STARCH

THERE'S NOTHING LIKE IT.

British America Starch Co., Ltd.,

BRANTFORD, ONT.

twenty-nine grams, about an ounce of protein and 260 calories of energy. The same twenty-five cents spent for flour at \$6 a barrel, or three cents a pound, would pay for 420 grams of protein and 13,700 calories of energy. When a day laborer buys bread at seven and a half cents a pound, the actually nutritive material costs him three times as much as it does his employer, who buys it in flour at \$6 a barrel." Some further details are worth mentioning. Beef neck, which costs eight cents a pound, contains 218 grams of protein and 2,795 calories of energy. Corn meal at two cents a pound, contains 518 grams of protein and 20,000 calories of energy. Oatmeal at five cents a pound has 345 grams of protein and 9,190 calories of energy. Salt pork contains nine grams of protein and 7,295 calories of energy. These figures, which show what potency there is in a pound of certain kinds of food, indicate what a man ought to live on if he is to feed himself to advantage and live simply and well. Mr. Edward Atkinson has pointed out that it is possible for our poorer families to live a great deal better than they do, and at a vastly reduced cost, and in these days, when thousands of people are trying to reduce their expenses, it is worth while to know where they can cut the cost and not diminish the nutritive power of their food. Prof. Atwater, who has made extensive studies in the food question, would render an excellent service to the public if he would do much more to popularize this subject.—Boston Herald.

DRAWING THE LINES.

We have spoken in another issue of nature's picking out certain localities for certain work, and have wondered why farmers have not oftener followed nature's example. In other vocations as they advance, there is a strong tendency to go from the general to the particular, and to make that particular the main object of study and pursuit. In medicine, for example, while the "all-round" physician on general principles is by no means to be despised; still, the patient whose eye or ear needs

treatment, seeks not the general physician, but the specialist. The profession of the law is divided and subdivided until the profession is made up of so many experts, each a master, or aiming to be a master, of that particular development.

The reason for this is not hard to find. The physician who chooses the eye, or some part of that organ for his life work, finds there enough to attract and to keep him at work. He likes it. The more he studies and practices, the more it pleases him and the more skilled he becomes; so that when we read, as we did the other day, that a patient's eye was removed, the offending part cut off and the eye restored, after wondering at it we conclude that it is the expert after all that does the best surgery. Other examples are not wanting in this profession, or in others, but they all show that it is the expert from whom the best work comes.

The same principle carried out is frequently illustrated in business. A certain talent develops, and the owner of it finds in it his life calling. John Dunn, years ago, in London, found that in collecting debts he had no equal. Dead-beats, then as now, were the terror of the trade. By some lucky chance—is there such a thing?—Dunn was sent out to collect a debt, long despaired of, and came home with the money in his pocket. Astonished at the result, the firm placed into the hands of the collector other doubtful bills, and again he returned with the cash. From that time on John Dunn had more business than he could do; but his success was looked upon as little less—or little more—than a marvel. The man became the terror of the town—or at least that part of it that never paid their bills; until at last, all that was needed to secure the long-coming cash was a threat to send Dunn after

LONG WOOL DUSTERS

Manufactured by

FRANK HOLT, 81 Colborne St., TORONTO

The equal of these goods was never before seen in Canada.

FIVE SIZES.

W. M. BOWIE, Agent for

Armour Packing Co., KANSAS CITY, U. S. A.
Teron & Ballou Company California Dried Fruits
CHICAGO.

34 YONGE STREET, TORONTO



STAR BRAND FINNAN HADDIES

cured from fresh new fish. Best cured haddies in the world. Also dealers in Fresh, Dry, Salt and Pickled Fish, Live Lobsters and Dulce. Send for quotations to D. & O. SPROUL Digby, N.S.

it. This expression in time settled into the shorter one of Dunning a man—a term common enough ever after—so common as to drop its capital D, and in a word to bury the man who has immortalized his name in English speech by becoming the expert collector of his time.

This tendency towards specialism is still going on. The trades are taking to it wherever there is a possibility of success. We thought of this the other day when the trade papers announced that wholesale firms in Boston had discontinued the sale of several staples. It suggests that grocers are beginning to see that the business is too large for a single firm to cover it well, and that where this is attempted, weak places will be sure to develop somewhere. In houses with capital and force large enough to place a specialist at the head of each department, the whole ground may be covered; but this, after all, is another development of the same idea.—Tri-State Grocer.



**YOU'LL
BE SORRY
WHEN A
FIRE
COMES
IF YOU HAVE
NOT GOT A
Taylor Safe.**

HAVE YOU ANY IDEA



HOW MUCH YOU CAN SAVE?

By Buying your Stationery
at the Right Place.

Saving \$ is making \$

**PRICES
TALK
WE CAN
GIVE
YOU**

Ladies' size Note Paper,	30 cents	per ream	and upwards
Commercial " " "	30	" "	" "
Foolscap Paper	75	" "	" "
No. 6 Size White Commercial Envelopes,	65 cts.	per 1,000	and upwards
No. 7 " " " " "	70	" "	" "
No. 8 " " " " "	80	" "	" "
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When needing Blank Books, Memo Books, Note Papers, Envelopes, Writing Tablets, Pens, Ink, Pencils, Stationery, or School Supplies of any kind, write for samples, giving us an idea of the grade of goods required—it will cost you nothing.

Our Prices will be a Revelation to You

Orders sent us by mail receive special attention. Goods are carefully selected by experienced salesmen, and lowest prices charged. Parcels too small for separate shipment delivered to any other house in the city for enclosure.

The W. J. GAGE CO'Y, Ltd.
TORONTO

Wholesale and Manufacturing Stationers.

Publishers and Booksellers.

THE "MOST POPULAR" BLACK LEAD



By Royal Warrant Manufacturers to Her Majesty the Queen.

**NIXEY'S
LEAD**

THE "MOST REMARKABLE" POLISH

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.

**NIXEY'S
"CERVUS" KNIFE POLISH.**

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian Representatives

Mr W. Matthews, 7 Richmond St. East, Toronto.
Mr. Chas. Gyde, 33 St. Nicholas St., Montreal.

Not how cheap but how good

How to keep well

Eat Pettijohn's
California



Breakfast
Food.

A More Delicate Flavor than any other
Cereal Product.

WRITE US FOR A SAMPLE.

The Highest Award

AND THE ONLY CHEESE AT
THE WORLD'S FAIR WHICH

SCORED "PERFECTION."



THE report of the Imperial
Cheese of A. F. Maclaren,
of Windsor, Canada reads:
"The Cheese was found to
be of fine flavor, of rich,
even and firm constituent.
Taking 100 points as the
score I consider the exhibit
to be entitled to the full
score of 100 in quality and
in appearance, and recommend that an award be awarded to A. F.
Maclaren for the excellence of his cheese."

BUY ONLY CROWN PICKLES.

PREPARED BY



Nabob
Pickles

Nabob
Sauce

BATTY & CO., London, England.

WE WILL SUPPLY YOU.

TORONTO.—Eby, Blain & Co.; H. P. Eckardt & Co.; Perkins, Ince & Co.; Sloan
& Crowther; Warren Bros. & Boomer.

HAMILTON.—Jas. Turner & Co.

MONTREAL.—Caverhill, Hughes & Co.; Hudon, Hebert & Co.

KINGSTON.—A. Gunn & Co.

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POINTS OF MERIT ON WHICH

THE HIGHEST AWARD WAS GRANTED

Highland Evaporated Cream

At the Chicago World's Columbian Exposition.

1. Absolute Sterility
2. Superior keeping-quality after opening.
3. Heavy consistency.
4. Perfect fluidity and solubility.
5. Ready digestibility.



6. Uniformity of product in all seasons
7. Soundness of raw milk used.
8. Purity.
9. Originality.

FOR SALE BY WHOLESALE GROCERS.

WRIGHT & COPP, Sole Can. Agents, *Toronto*

Will furnish Samples; Particulars, etc., on application for above.

CHRIST^{ER} JAMES & CO., LONDON,
ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces

Are you to be one of the few not yet stocked with these PICKLES at
\$2.40 per dozen?

You do not know how many customers not seeing them in your store go to your neighbor who has them.
If your jobber has not got them write to

M. F. EAGAR, General Agent, HALIFAX, N. S.

HUNTER & CO.

24 FRONT ST. EAST,

Toronto and Western Agents for

CHRIST^{ER} JAMES & CO., London, Eng.

PICKLES, SAUCES, JAMS AND MARMALADES
Ask your wholesaler for them.

**DUNN'S
BAKING
POWDER**
THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.

**HARRY HARMAN'S SCHOOL OF WINDOW
DRESSING AND STORE DECORATING**

Monthly displays for Dry
Goods, Clothing, Furnish-
ings and Shoes.

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MORE
THAN WE DO
BY NOT
ADVERTISING
IN THIS
JOURNAL**

Slee, Slee & Co.
makers of

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Pure malt vinegar.

London, England.

Batty & Co have for half a century used
Slee, Slee & Co's pure malt vinegar in making
their genuine pickles, & sauces.



ROSE & LAFLAMME,

Eastern Agents, MONTREAL.

Sold by . . .
all . . .
Dealers
every-
where.



Silver Star . . Stove Polish

Has No Equal.

Is put up in two sizes of fancy tin boxes, packed in 4 gross cases, making a handsome package. The sale of it is on the increase. Where once tried, always used. This polish saves labor. It makes neither dust nor dirt. It gives a beautiful bright black polish. No mixing required. Always ready for use. Ask your wholesale or hardware house for it; they all keep it.

The F. F. Dalley Co.
of Hamilton, Limited.

We also make a polish for stove moulder's use; put up in bulk only.

A Useful Invention

for you to decorate your window
with and draw trade is . . .

ADAMS' TUTTI FRUTTI
SHOW CASE

Get one from your whole-
saler, or write us for Illus-
trated Descriptive card
FREE.

ADAMS & SONS CO., 11 and 13 Jarvis St., Toronto, Ont.



Sold by the
Wholesale
Grocery
Trade and
the
Manufacturers,
THE HAMILTON
COFFEE AND
SPICE CO.

Sales
Increase
Yearly
It Holds Trade



STILL IN THE RING.

WE are not in business for the good of our health or the convenience of our customers. We believe in buying goods cheap and selling them dear. We can carry out this maxim and still sell

Barbadoes Molasses in Puncheons at 31c. or less per gal.
Prime Salmon, to arrive, at \$1.10 per doz.

And we have a splendid assortment of Dried Fruits at fancy prices. Fancy quality. When you want a bargain write for ten or more caddies, each about 20 lbs., Congou Tea at 15c., and a Ceylon at 25c., we have on hand.

CANNED GOODS.

We have lost interest in these. No money in them for either Wholesale or Retail—same argument applies to Sugar. But don't imagine we have no bargains to offer. We are still in the ring—not the combination ring.

Lightbound, Ralston & Co.

Wholesale Grocers, MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, COMPROMISES, ASSIGNMENTS.

A. T. Gainsby, drugs, Toronto, has assigned to H. Vigeon.

McGinnis Bros., grocers, Napanee, have assigned to O. T. Pruyn.

A. M. Johnson, general merchant, Port Hastings, N.B., has assigned.

F. W. James, drugs, Lemington, has assigned to H. Barber & Co., Toronto.

Leonard & Crawford, general merchants, Red Rapids, N.B., have assigned.

John Byres, general merchant, South Monaghan, has assigned to John Ferguson, Toronto.

Henry Cross, general merchant, Maple Grove, Que., has compromised at 20c. on the dollar cash.

D. Kennedy, grocer, Carlton street, Toronto, has assigned to Richard Tew. His liabilities are about \$1,000, while the assets are somewhat less.

A meeting of creditors of the estate of Melville Roseburg, druggist, was held in Mr. Clarkson's office when arrangements were made to wind up the estate.

The stock of F. Spofford, the insolvent Stouffville general merchant, is advertised for sale by the sheriff on the 25th inst. His liabilities are estimated at \$30,000.

James A. Cowan, trader, Ship Harbor, N.S., has had his estate returned to him by assignee. George A. Leslie, a Spy Bay trader, has also had his estate conveyed to him.

PARTNERSHIPS FORMED AND DISSOLVED.

Shears & O'Mally, bakers, Halifax, N. S., have dissolved.

Fleming & Brownlee, hotel, Vancouver, B.C., have dissolved.

Morrison & McKenzie, grocers, Milltown, N.S., have dissolved.

Austin & Huot, agents Southwick Oil Co., Montreal, have dissolved.

Simeon Laprade has been registered as trading under the style of I. Fortin & Co., manufacturers of boots and shoes, Montreal.

Campbell, Rutherford & Sinclair, millers, Blenheim, have dissolved, and a new firm composed of James Rutherford and James Campbell has been formed.

Chas. Gingras and Hormisdas Joly have registered a partnership in Montreal to do business under the firm name of C. Gingras & Co., grocers, etc., Montreal.

FIRES.

Thorne & Cassaboom, fish, Digby, N.S., have been burned out.

J. S. Henderson, boots and shoes, Parrsboro', N.S., have been burned out.

McCarthy & Co., boots and shoes, and James Williamson, fruit and confectionery, Regina, Assa., have both been burned out.

CHANGES.

Jackson & Grierson, hotel, Canmore, have sold out to Frank Kelly,

A. McPherson, general merchant, Cherrywood, has been succeeded by John Greer.

A. W. Moffatt, grocer and flour and feed, Amherst, N.S., has sold out his grocery business.

H. H. Crosby & Co., boot and shoe manufacturers, Hebron, have been succeeded by the H. H. Crosby Co.

DEATHS

Robert Finlay, grocer, St. John, N.B., is dead.

George Carter, of Montreal, is dead. Deceased was in his sixty-eighth year at the time of his death, and was one of the pioneer wholesale butchers of the

city. In social and society life he was well known, especially in Masonic circles, being a member of the grand lodge of Ireland as well as of the grand lodge of Quebec.

J. Gourlay, of Gourlay & Rankin, general merchants, Maple Creek, Man., is dead.

SALES MADE AND PENDING

The drug stock of J. E. Defoy, Montreal, has been sold at 50c. on the dollar.

The real estate of James Martin & Co., general merchants, Thurso, Que., is advertised for sale on the 30th inst.

The stock of E. A. Call, boots and shoes, St. John, N. B., is advertised for sale to close estate.

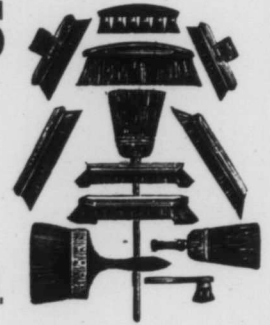
The stock of Fluett & Jordan, grocers, Montreal, is advertised to be sold by auction.

BRUSHES, WHISKS, BROOMS

We are continually improving in these lines. It will be to your interest to examine our offerings. Our new Broom is a common sense article and sells readily.

Write for Prices.

The Windsor Patent Brush Co. Ltd.
SANDWICH, ONT.



TODHUNTER, MITCHELL & CO.,

— DIRECT IMPORTERS OF —

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.

THE BEST IS THE CHEAPEST

. USE .

MORSES' BEST SOAP

MFG'D ONLY BY JOHN TAYLOR & Co. Toronto.

PRITHEE PRETTY MAIDEN, PRITHEE TELL ME WHY ON WASHING DAY SO LAUGHING SHINES THINE EYE? "MY SECRET GENTLE READER MOST EASILY IS GUESSED, THE ONLY SOAP I USE, IS "MORSES' BEST."

TORONTO.

Do You Sell **————**

BROOMS ?

We make the best. Our Brands are all Sellers.

-: THE QUEEN BROOM :-

Is the favorite, and has the largest sale of any Broom made in Canada.

..THEY GIVE SATISFACTION..

Taylor, Scott & Co.
TORONTO.

PLEASE REMEMBER IN

SWEET HOME SOAP



YOU GET BEST VALUE FOR YOUR MONEY.



Retails for **"only five cents a cake."** A high grade, attractive and fast selling soap, competes with any of the high-priced soaps.



London Soap Co.
LONDON, ONT.

YOU WANT

Goods that sell quickly and pay fair profits, then buy

Ammonia Soap

It is a success! Gives entire satisfaction! The delight of the Laundry and is asked for

EVERY DAY IN THE WEEK.

Don't stand in your own light! Put some in stock at once and be convinced of the truth of the above facts.

TORONTO SOAP CO. | W. A. BRADSHAW & CO.
TORONTO, Ont. | PROPRIETORS.

"Jersey Brand" Condensed Milk



It is guaranteed Pure and Unskimmed.

An excellent Food for Infants



Buy only the **Jersey Brand** for all purposes. Sold by Grocers. Outfitters and others.

— MANUFACTURED BY —

FORREST CANNING CO.,
HALIFAX, N. S.

F. W. HUDSON & CO., Agents, Toronto.

E. BROWN & SON'S, 7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS SOLD EVERYWHERE.			
			
MELTONIAN BLACKING (As used in the Royal Household) Renders the Boots soft, durable and waterproof.	MELTONIAN CREAM (white or black) For Renovating all kinds of Glace Kid Boots and Shoes.	ROYAL LUTETIAN CREAM The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.	NONPAREIL DE GUICHE Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

Young & Smylie's Licorice Leads.

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your Fall supplies.

SEE QUOTATIONS.

SIMPLE BUT SURE

SOMERVILLE'S M. F. COUGH CHEWING GUM

FIVE CENTS PER BAR—Twenty Bars in a Handsome STANDING CARD

The Wholesale Trade Have It. Price, 65 cents per card.

C. R. SOMERVILLE - London, Ont.

MUNN'S BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,
MONTREAL.

J. HUNTER WHITE

Manufacturers' Agent, Broker and Commission Merchant

Dealer in all kinds of produce, fruits, etc. Also purchasing and forwarding agent. Consignments solicited. Peronal attention given to correspondence. References by permission: The Bank of New Brunswick Messrs. Turnbull & Co., Geo. Robertson, E.-q., President Board of Trade.

61 Dock St., ST. JOHN, N. B.

WILLIAM Carpenter and Store Fitter
ARCHER,

VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs, Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Toronto.
Cor. of Adelaide St.,

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION \$2.00 PER YEAR.

Advertising Rates made known on Application.

77 JOHNSON ST., VICTORIA, B.C.

"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
— Longfellow.

DO YOU?
WISH THUS TO BUILD
an advertisement
in the
**CONTRACT-
RECORD,**
TORONTO
will bring you
tenders from the
best contractors.



CAFFAROMA

Makes the finest cup of coffee in the world. Sold in tins only. For sale by all wholesale and retail grocers. Sold in 1 and 2 lb. tins only

C. A. LIFFITON & CO., Montreal
Proprietors of the original patent Caffaroma

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—

Paris, London, Strasbourg

Compagnie Francaise

Purveyors by Special Appointment
H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATE

(Yellow Wrapper.)

PURE COCOA POWDER

½-lb. and 1-lb. Tins.

CHOCOLATE WAFERS

A delicious eating Chocolate.

HIGH LIFE BONBONS,

The most tasteful Dessert Sweetmeat.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
Sole Agents for Canada. BRANTFORD, ONT

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.



STERLING

SOAP.

BEST AND GOES FARTHEST.

Manufactured by

F. W. HUDSON & CO.,

Agents, TORONTO.

Wm. Logan

ST. JOHN, N.B.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Nov. 16, 1898

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, per doz	5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00	
2 ½ lb. cans, 1 and 2 doz in case	10 50	
16 oz. cans, 1, 2 and 4 doz. in case	4 60	
12 oz. cans, 2 and 4 doz. in case	3 70	
8 oz. cans, 2 and 4 doz. in case	2 40	
6 oz. cans, 2 and 4 doz. in case	1 90	
4 oz. cans, 4 and 6 doz in case	1 25	
Dunn's No. 1, in tins	2 00	
" " " " " "	75	
Cook's Friend—		
Size 1, in 2 and 4 doz boxes	22 40	
" 10, in 4 doz boxes	2 10	
" 2, in 6 "	80	
" 12, in 6 "	70	
" 3, in 4 "	45	
Pound tins, 3 doz in case	3 00	
12 oz tins, 3 doz in case	2 40	
9 oz tins, 4 "	1 10	



5 lb tins, ¼ doz. in case	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
" " " " " "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 25
5 lb, ¼ "	9 60
DIAMOND—¼ lb. tins, 4 doz cases	0 67½
" " " " " "	1 17
" " " " " "	1 98

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO	
Abernethy	8½
Arrowroot	10
Butter	6
" 3 lbs	20
Cabin	7½
Cottage	8½
Digestive	8
Daisy Wafer	16
Garibaldi	9
Gingerbread	10
Ginger Nuts	10
Graham Wafer	9
Lemon	10
Milk	9
Nic Nac	12
Oyster	6½
People's Mixed	10
Pie Nic	09½
Prairie	8
Rich Mixed	14
School Cake	11
Soda	6
" 3 lb.	20
Sultana	10
Tea	10
Tid Bits	9
Variety	12
Village	7½
Wine	8½

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " 3	4 50
" " 4	6 00
" " 5	9 00
" " 1-gross Cabinets, asst	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING.

per gross	
¼ No. 4	\$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25
P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	\$2 00
No. 4, " "	1 25

BLACK LEAD.

NIXEY'S	
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d \$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d 2 00
Silver Moonlight, Plum-bago Stove Polish (13½ lb. boxes)	4s 3d 1 50
6½ lb. in large ¼d. pkts, 1 gross	4s 3d 3 00
13 lb. in large ¼d. pkts, 2 gross	8s 6d 3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d 2 50
13 lb. in large 2d. pkts, 1 gross	7s 6d 2 50
Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.: ½ gro., 2 oz., or ¼ gro., 4 oz.	Per gross
Silver Star Stove Paste	9 00

BLUE.

NIXEY'S	
"Soho Square" in 8 lb. boxes, of 16x6d boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of 16x6d boxes, Canada	\$2 25
"Cervus" bag blue, 1 size	4 10
" " " " " "	1 25
Reckitt's Pure Blue, per gross	2 10
KEEN'S OXFORD, per lb	0 17
1 lb packets	0 17
1 lb "	0 17

KNIFE POLISH.

NIXEY'S	
"Cervus" boxes of 1 doz.	\$2 15
6d. " " " " " "	Canada, \$1 15
"Cervus" boxes of 1 doz.	\$2 30
1s. " " " " " "	Canada, \$2 30
For 5 gross and upward.	

CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
Carpet Brooms—net.	
"Imperial," ex. fine, 8, 4 strings	\$3 65
Do. " " " " " "	7, 4 strings. \$ 45

Do. do. 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
Do. do. 7, 4 strings	2 90
Do. do. 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 75
Do. do. 7, 4 strings	2 60
Do. do. 6, 3 strings	2 40

CANNED GOODS.

Per doz	
Apples, 3's	\$0 95 \$1 00
" " " " " "	2 10 2 20
Blackberries, 2's	1 75 2 00
Blueberries, 2's	1 00 1 10
Beans, 2's	0 85 0 95
Corn, 2's	0 80 0 85
" " " " " "	1 40 1 50
" " " " " "	1 85 1 90
Peas, 2's	0 90 1 00
" " " " " "	1 40
Pears, Bartlett, 2's	1 75
" " " " " "	1 50
Pineapple, 2's	2 25 2 75
Peaches, 2's	1 85 2 00
" " " " " "	2 85 3 00
" " " " " "	1 75 2 00
" " " " " "	1 50 1 60
" " " " " "	1 50 1 60
Pumpkins, 3's	0 90 1 00
" " " " " "	3 00 3 25
Raspberries, 2's	1 75 1 85
Strawberries, choice 2's	1 80 1 90
Succotash, 2's	1 65
Tomatoes, 3's	0 80 0 85
"Thistle" Finnan Laddies	1 40 1 50
Lobster, Clover Leaf, flat	2 75
" " " " " "	2 00
" " " " " "	1 90 2 00
" " " " " "	1 80 2 00
Mackerel	1 00 1 10
Salmon, talls	1 20 1 35
" " " " " "	1 50 1 60
Sardines Albert, ¼'s tins	13
" " " " " "	20
" " " " " "	20
" " " " " "	13½ 13

Bottle Goods

Over 50 different kinds of Fine Confectionery in 5 pound bottles. Not equalled in America for flavor, shapes or quality.

SAMPLES AND PRICES ON APPLICATION.

Toronto Biscuit & Confectionery Co., 7 Front St. East, Toronto

HENRY C. FORTIER.

CHARLES J. PETER.

Prices current, continued—

EXTRACTS.

Galley's Fine Gold, No. 8, p. doz	\$0 75
" " " " 1 1/2 oz.	1 25
" " " " 2 2 oz.	1 75
" " " " 3 3 oz.	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.	per doz
Cases, No. 1, 2 oz tins	\$2 75 \$3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.		c. per lb
Currants, Provincial, bbls	4 1/2	4 1/2
" Filiatrae, bbls	4 1/2	5
" " " " bbls	4 1/2	5 1/2
Currants, Patras, bbls	5 1/2	6 1/2
" " " " cases	6	6 1/2
" Vostizias, cases	7	8 1/2
" " " " cases	7 1/2	8 1/2
" 5-crown Excelsior (cases)	8	8 1/2
" " " " case	8 1/2	8 1/2
" Panarita (finer than Vos)	9 1/2	10
Dates, Persian, boxes	...	...
Figs, Elemes, 14oz., per box	...	...
Gold medal washed Turkey, lbs abt 6lbs., finest grade grown	...	10 1/2
Prunes, Josnia, casks	...	5 1/2
" Bordaueux	...	5 1/2
Raisins, Valencia, off-stalk	...	4 1/2
Selected	...	5 1/2
Layers	...	6 1/2
Raisins, Sultanas	...	6 1/2
" Eleme	...	...
" Malaga:	...	...
London layers	...	2 25
Loose muscatels, Califor	1 60	1 70
Imperial cabinets	...	...
Connoisseur clusters	3 25	3 50
Extra dessert	...	...
Royal clusters	...	...
Fancy Vega boxes	...	...
Black baskets	3 40	3 50
Blue	...	...
Fine Dehesas	...	...
Lemons	3 00	3 50
Oranges, Jamaica	2 75	3 00
" Valencia	...	4 50
" Florida	3 00	3 50

DOMESTIC

Apples, Dried, per lb	5 1/2
do Evaporated	...
FISH.	
Oysters, per gallon	\$1 25
" select, per gallon	1 75
Pike	0 06 0 07
White fish	0 07 0 07 1/2
Salmon Trout	0 07 0 07 1/2
Lake herring	2 00 2 50
Pickled and Salt Fish:	...
Labrador herring, p. bbl	5 00
Salmon trout, per 1/2 bbl	6 00
White Fish, 1/2 bbl	...
Smoked Fish:	...
Finnan Haddies, per lb	0 06 1/2 0 07 1/2
Bloaters	1 00 2 25
Dirty herring	0 12 0 15
Sea Fish: Haddock per lb	0 05 0 05 1/2
Cod	0 05 0 07
B.C. salmon	0 05 0 13
Frozen Sea Herrings	2 65 3 00



FOOD-BREAKFAST.

PETTIJOHN'S Per case, 3 doz. 2 lb pkg in case \$1 40

Freight allowed on 2-case lots.



FOOD-NATIONAL.

Dessicated Wheat	per case	2 25
Rolled Oats	"	2 25
Rolled Wheat	"	2 00
Snowflake Barley	"	2 25
Buckwheat Flour, S.R.	"	2 25
Breakfast Hominy	"	2 00
Prepared Pea Flour	"	2 00
Farinose or Germ Meal	"	2 35
Pearl Barley (xxx)	"	1 40
Farina	"	1 40
Gluten Flour	"	3 00
Gluten Biscuits	per lb	1 1/2
Whole Wheat Flour	"	3

FOOD

ROBINSON'S BARLEY AND GROATS.

Patent barley, 1/2 lb. tins	per doz.	\$1 25
" " " " 1	"	2 25
Patent groats, 1/2 lb. tins	"	1 25
" " " " 1	"	2 25

GRAIN.

Wheat, White	0 57
" Red Winter	0 57
" Goose	0 56
Wheat, Spring, No 2	0 59
" Man Hard No 1	0 71
" " " No 2	0 69
" " " No 3	0 66
Oats, No 2, per 34 lbs	28 1/2 29
Barley, No 1 per 48 lbs.	40
" " " No 2	...
" " " No 3	5 1/2 5 2
Peas	...
Corn	...

HAY & STRAW.

Hay, Pressed, "on track	0 00 0 50
Straw Pressed.	0 00 5 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	...
50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	3 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90

3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 90

HORSE NAILS:

Canadian, dis. 65 to 70

HORSE SHOES:

From Toronto, per keg 3 65

SCREWS: Wood—

Flat head iron 7 1/2 p.c. dis

Round " " 7 1/2 p.c. dis

Flat head brass 7 1/2 p.c. dis

Round head brass 7 1/2 p.c.

WINDOW GLASS:

[To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under) 1 25

2nd " (26 to 40 inches) 1 40

3rd " (41 to 50 ") 3 10

4th " (51 to 60 ") 3 40

5th " (61 to 70 ") 3 70

ROPE: Manila

Sisal 0 11 1/2

New Zealand 0 09 1/2

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 12 1/2 per cent.

HINGES: Heavy T and strap .04 1/2 05

" Screw hook & strap. 03 1/2 04

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons. per lb 5

No. 1 " " 4 1/2

No. 2 " " 4 1/2

No. 3 " " 4 1/2

TURPENTINE Selected packages, per gal.

New Zealand 0 44 0 45

LINSEED OIL per gal, raw 0 60 0 62

Boiled, per gal. 0 63 0 65

GLUE: Common, per lb. 0 10 0 11

INDURATED FIBRE WARE.

1/2 pail, 6 qt. 34 00

Star Standard, 12 qt. 4 50

Milk, 14 qt. 5 50

Round bottomed fire pail, 14 qt. 5 50

Tubs, No. 1 15 50

" " 13 25

" " 11 00

Fibre Butter Tubs (30 lbs) 4 50

Nests of 3 3 40

Keelers No. 1 10 00

" " 9 00

" " 8 00

" " 7 00

Milk pans 3 25

Wash Basins, flat bottoms 3 25

" round 3 50

Handy dish 3 50

Water Closet Tanks 18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's 2 25

Jellies, extra fine 1's 2 25

TORONTO BISCUIT & CONFECTIONERY CO

Per lb

Jams, absolutely pure—apple... \$0 06

Family 0 07

Black and Red currant, Rasp-

berry, Strawberry, Peach

and Gooseberry per lb. 0 12

Plum 0 10

Jellies—pure—all kinds 0 10

These goods are put up in glass jars and in 5. and 10 lb. tins and 28 lb. pails.

SOUTHWELL'S GOODS

per doz.

Clear jelly marmalades \$2 40

Whole fruit jams 2 40

Other 2 10

Black currant jelly 3 20

Red 3 20

All the above in 1 lb. clear glass pots

LICORICE.

YOUNG & SMYLLIE'S LIST.

[To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

5 lb boxes, wood or paper, per lb 0 40

Fancy bxs. (36 or 50 sticks), per box 1 25 1 25

" Ringed" 5 lb boxes, per lb. 0 40

" Acme" Pellets, 5 lb cans, per can 2 00

" Acme" Pellets, Fancy boxes (30s) per box 1 50

" Acme" Pellets, Fancy paper boxes, per box (40s) 1 25

Tar Licorice and Tolu Waters, 5 lb cans per can 2 00

Licorice Lozenges, 5 lb glass jars 1 75

Licorice Lozenges 5 lb cans 1 50

Purity Licorice, 200 sticks 1 45

" " 100 " 0 72 1/2

Imitation Calabria, 5 lb bxs 0 25

plb 0 25

MINCE MEAT.

Condensed, per gross, net. \$12 00

MUSTARD.

KEEN'S.

Square tins— per lb.

D.S.F., 1 lb. tins. \$0 40

" 1/2 " 0 40

" 1/4 " 0 44

Round tins—

F.D., 1/2 lb. tins. 0 25

" 1 lb. tins. 0 27 1/2

" 4 lb. jars, per jar. 0 75

" 1 " 0 25

" 4 lb. tins, decorated, pr. tin 0 80

CHEERY'S IRISH

Pure in 1 lb. tins. 0 40

Pure in 1/2 lb. tins. 0 42

Pure in 1/4 lb. tins. 0 44

NUTS.

per lb

Almonds, Ivica 13 14

" Tarragona 13 14

" Fornigetta 27 30

Almonds, Shelled Valencia 27 30

" Jordan 40 45

" Canary 26 27

Brazil 12 13

Cocoanuts, per 100 85 00 85 50

Filberts, Sicily 9 10

Pecans 13 16

Peanuts, roasted 11 12

" green 8 10

Walnuts, Grenoble 13 14

" Bordaueux 11 12

" Naples, cases 11 12

Marbots 11 12

PETROLEUM.

to 10 bbl lots, Toronto... Imp. gal

Canadian 0 12 1/2 \$0 13

Caroon Safety 0 16 1/2 0 17

Canadian Water White 0 17

Amer'n Water White 0 18 1/2 0 19

Photogene 0 22

For prices at Petrolia, see Market Report.)

THE ST. LAWRENCE SUGAR REFINING CO'S
 GRANULATED,
 YELLOWS
 and SYRUPS
 ARE PURE.

NO BLUEING Material whatsoever is used in the

Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],
 MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made

Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

THE CANADIAN GROCER



ASK FOR
MOTT'S
GROCERY BROKERS
W. G. A. LAMBE & CO.,
TORONTO.

AGENTS FOR
THE ST. LAWRENCE SUGAR REFINING CO.,

An Important Point of Merit

MILK GRANULES

is absolutely free from starchy matter, which is present in barley flour, and other infant foods, and contains no Glucose and no Cane Sugar.

It is a scientific fact that infants under seven months of age cannot digest starchy foods.

Don't Accept a Substitute

Johnston's Fluid Beef

IS UNEQUALLED

In Flavor,
Nutrition,
and Digestibility

The Best Tonic is
STAMINAL,

BECAUSE

the moment the tonic does its good work it carries with it a food to answer to the effect of the tonic.

Can any Combination be More Happy!

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

**THE BRADSTREET
MERCANTILE AGENCY**

THE BRADSTREET COMPANY,
EXECUTIVE OFFICES, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

36 Front St. East and
TORONTO OFFICE 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

**THE
Oakville Basket Co.,**
MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealer

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY THEM



The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

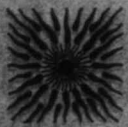
H. A. Nelson & Sons, Montreal.



**Crosse &
Blackwell**

CELEBRATED FOR

- Jams,
- Pickles,
- Sauces,
- Potted Meats,
- Table Delicacies.



—SOLD BY—

All Grocers in Canada

**ORDER
IVORY BAR
SOAP**

THE MOST DELICIOUS SAUCE
IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT
JOINTS, STEWS, & BLENDS
ADMIRABLY WITH ALL GRAVIES.
DELICIOUS TO CHOPS,
STEAKS, &C.

SOLD
EVERYWHERE.

— PROPRIETORS. —

GOODALL, BACKHOUSE & CO.
LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

The "Pittsburgh" Lamp Gets the Preference

Because

- IT IS A I.
- IT GIVES THE BEST LIGHT.
- IT SAVES TROUBLE IN CLEANING.
- IT SUITS ALL PARTIES.

ALL GOOD DEALERS KEEP THEM.

Write for Primer.



Gowans, Kent & Co.

TORONTO AND
WINNIPEG.

Sole Agents for Canada.



OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA :

**JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.**

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

MUNGO CIGARS, EXCEPTIONALLY FINE.

FINE GOODS OUR SPECIALTY.