

# THE CANADIAN GROCER

VOL. XI

TORONTO AND MONTREAL, DECEMBER 10, 1897.

No. 50

## COLMAN'S MUSTARD



**BEST ON EARTH**

## WHEN THE MERCURY



drops to forty below zero most people think it's pretty cold, in fact a little too cold for shipping cheese. It's not too cold though for

### MacLaren's Imperial

Frost don't hurt it the least. We have made thorough tests and **GUARANTEE** that our cheese will withstand exposure in severest weather.

Don't be afraid to order during the winter.

COOKED COMPRESSED

CORNED



..BEEF..

"The greatest seller on the market."

That is what all the retailers are calling our HELMET BRAND COOKED COMPRESSED CORNED BEEF, because that is exactly what it is. It is all ready for the table and everyone is so well satisfied with it, after once trying it, that you cannot persuade them to take any other brand. There will be a lot of it used during the coming Holidays. Order at once and don't be behind the times.

Agents:

J. L. Watt & Scott, Toronto.  
 Watt, Scott & Goodacre, Montreal.  
 George De Forest & Sons, St. John, N.B.  
 Or  
**ARMOUR PACKING CO.** - Kansas City  
 U. S. A.

ANTOINE SOLARI'S



SULTANAS

ANTOINE SOLARI'S



ELÉMÉ ERBEİLİ

FIGS

**Antoine Solari**

HEAD OFFICES:

**GRAND VEZIR HAN,**

**SMYRNA**

Importer and Exporter of

**DRIED FRUIT, SMYRNA FIGS  
 and SULTANA RAISINS.**

All orders executed at lowest prices.

AGENTS:

Messrs. LIGHTBOUND, RALSTON & CO.	- - -	Montreal.
E. FIELDING	- - -	Toronto.
T. H. HERRING	- - -	Hamilton.
SEETON & MITCHELL	- - -	Halifax.
E. T. STURDEE,	- - -	St. John.
D. C. HANNAH	- - -	London, Ont.

**PUREST AND BEST**

**WINDSOR SALT**

Is manufactured by the Vacuum Process, a process which ensures **PURITY**, and from the time the brine leaves the wells till the **PURE SALT** reaches the packages it is not handled except by machinery, which ensures **CLEANLINESS**.

Prices and Samples can be had from your Wholesale Grocer.

THE

**WINDSOR SALT CO. Limited. Windsor, Ont.**

When undesirable goods accumulate, the wheels of business begin to clog.

Standard goods are best to handle---they are always saleable.

## Fry's Cocoa

Absolutely pure—concentrated—easily soluble. Recommended by the highest Medical Authorities in England

for its general excellence. The finest flavor of the Cocoa is developed by the scientific process used in making it. Stock up with Fry's Cocoa and Chocolates for the holiday trade.

## “Hand in Hand” Brand Bi-Carb. Soda

A standard seller

—98<sup>50</sup>/<sub>100</sub> of pure Bicarbonate of Soda in it. It has the greatest strength because of its unequalled purity, and the grade runs perfectly even in every pound.

### Lazenby's Soup Squares

Used to the greatest extent where the quality is best known—at home, in London. Quick, convenient, delicious little soup makers. 13 varieties. Trade winners for the store—and trade keepers, too.

### Lazenby's Jelly Tablets

For the holiday feasting—for the economical and particular housewife—for more business, these handy, highest quality, absolutely pure flavored Tablets are unequalled. 13 varieties. Used by the best families in Great Britain and the Colonies—Quality counts!

Sold by leading wholesalers everywhere.

Agents :

A. P. Tippet & Co.  
Montreal and Toronto

F. H. Tippet & Co.  
St. John, N.B.

## To Importers of Whiskies.

Do you know that ?

The best values in **SCOTCH WHISKIES**

Imported into Canada are those shipped by

# PATTISONS LIMITED

Ballindalloch, Leith, Edinburgh and London

who are the largest shippers of fine whiskies from Scotland.

Draught Whiskies from **2/6** to **12/6** per gall.

Bottled Whiskies from **6/-** to **42/-** per doz.

Subject to special allowance for large orders.

Reserve brands for important buyers.

Samples and specimen labels on application.

ORDERS SOLICITED FROM WHOLESALE TRADE ONLY.

**S. B. TOWNSEND & CO.,** P.O. Box 1125 **Montreal**

Sole Agents for the Dominion of Canada.

**E. B. Eddy's**

**MATCHES**

cost less than any other  
kind, for:

More satisfaction is given in each match;  
More matches are contained in each box;  
Larger boxes are contained in each case.

The **E. B. EDDY CO.,** Limited

HULL, QUE.

61 Latour St - - - MONTREAL  
38 Front St. West - - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;  
Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg;  
James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.



# Choice Pickings

... From **Geylon**

We offer decided bargains in many lines.

**RICH, CREAMY, HEAVY-BODIED LIQUORS.**

To Retail at

**25, 35, 50, and 75c.**

Their rare liquoring qualities delight the consumer and create a demand.

**YOU MAKE THE PROFIT BY HANDLING THEM.**



**W. H. GILLARD & CO. WHOLESALE ONLY . . . HAMILTON**

JOHN MOUAT, NORTHWEST REPRESENTATIVE, WINNIPEG.

- WASHBOARDS
- CLOTHES PINS
- CLOTHES LINES
- TUBS
- PAILS
- CHURNS
- BUTTER PLATES
- BUTTER TUBS
- BUTTER PRINTS
- BASKETS
- SCOOPS

And all Grocers' Sundries

**The H. A. NELSON & SONS CO., Limited**

Sample room

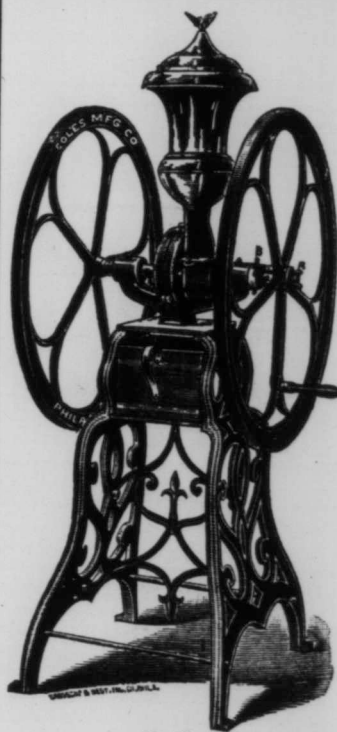
...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly recommended by all leading grocers. . . . .



## Sovereign Matches



No. 18

Agents **TODHUNTER, MITCHELL & CO.** Toronto  
**DEARBORN & CO.,** St. John, N. B

**Coles Manufacturing Co.**  
PHILADELPHIA, PENNA.

# Grocers!

Being specialists in the manufacturing of Coffee Mills, we know what is required in a mill.

Therefore: Why not blend your own coffee and grind it in a **COLES MILL**? You cannot fail to give the highest satisfaction.

Thousands of Grocers have added to their worldly goods by doing this; why not you?

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This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

# THE CANADIAN GROCER

Vol. XI. (Published Weekly)

TORONTO AND MONTREAL, DECEMBER 10, 1897

(\$2.00 per Year) No. 50

## TEA CONSUMPTION.

BY R. O. FIELDING, HAMILTON.

**N**OTWITHSTANDING the high duties which have been placed on tea in England at various times, the increase in consumption is proportionately higher there than in this country. That it is far short of its full practical development here is apparent to anyone who has observed the means taken to extend its use in England.

### WHY MORE TEA IS NOT DRUNK.

Various causes may be assigned, viz., want of knowledge as to the best mode of brewing; the use of unsuitable water; the abuse or overuse of tea, by making too strong an infusion. To these, in part, may be attributed the lessened consumption. Where an actual distaste for tea exists, it has arisen chiefly from the introduction of false tea, or of a very inferior quality of genuine tea. Low grade tea has, in part, been imported as the outcome of a demand for a cheap article, so called, although the lowest cost tea must intrinsically be the dearest.

### PRIDE THEMSELVES ON POOR TEA.

It seems strange that while gentlemen will not tell that their wines are cheap, but rather want them to be thought costly, the ladies pride themselves upon getting their tea at a low price. A gift tea company will, perhaps, give a gilt-edge cup and saucer with a pound of 50c. tea, and the bona fide grocer who cannot afford to give a present will sell a better tea at 50c., or one of the same quality as that sold by the gift tea company, for 40c. per pound. People note

that the gift tea company and the grocer are running low prices, and forthwith get the notion that it is a mistake to pay a high price for tea.

### TEA CONSUMPTION IN ENGLAND.

One reason for the difference in the progress of consumption in England, as compared with this country, is the use of better qualities of teas in England than here. As in England the duty is the same on all classes of teas it follows that the consumer of a poor tea pays a higher percentage of duty on the cost than he does on a high-priced tea. Between the two grades the latter is most in favor; the appetite grows by what it feeds on, and in time the taste for a genuine article of luxury overcomes the matter of cost and the burden imposed by the Government. In this country, on the contrary, poorer kinds of tea are introduced—poorer in quality and actually in economy—resulting in the use of the beverage being limited by the distaste created from the inferior article.

### ADVANTAGE OF FINE TEAS.

When it is considered that a large part of the cost of tea is made up of the land and canal carriage in the countries of production, the cost of chests and lead to fit it for shipment to consuming countries, and which from their nature are made proportionate to bulk and weight, it will be seen that tea costing 60c. increases no more on the pound for these charges than a tea costing 30c., and that while these charges, assumed at 10c. per pound, make up one-third of the

cost of the last named, they amount to but one-sixth the cost of the 60c. tea, thus leaving in genuine intrinsic value five-sixths of the cost of the latter, and showing that 30c. invested in one-half pound of the better tea would leave 25c. value in tea, while the same outlay in the lower quality would leave but 20c. value in tea. It is only necessary to extend this calculation to a family's annual supply to show how material is the pecuniary saving by the use of fine tea, which, however, is not so important as the avoidance of what may be injurious to health in the spurious or low qualities.

### GROCERS BLAMED.

The grocers are also, in a measure, to blame for the small consumption of tea. They know the burden of the various losses incidental to their business on tea; they do not give sufficient time to the study of the different kinds so as to blend them in the best manner, and thus obtain a flavor which shall always be the same, but which it is impossible to obtain when teas are sold straight. Sufficient study is not given to the effects of water on tea, for a tea which is fine-flavored and full-bodied in one section would be flavorless and thin when used with water in some other section of the country.

### "CASH" AS A MOTTO.

The retailer who wants to succeed should adopt as his motto "I buy and sell for cash only," remarks an exchange. If this is done you either have the goods on the shelves or the money in the bank, instead of on your books. A dealer who is known as a cash buyer and can handle reasonable quantities, can get prices that the credit buyers never hear of.



Merchants should sell popular goods; goods that their customers know all about; goods that their clerks don't have to spend precious time talking up.

THAT IS WHAT

# Enameline

## The Modern STOVE POLISH.

is. Hundreds of thousands of Dollars are being expended yearly to educate the public in regard to Enameline. It sells on sight. It puts dollars into the pockets of dealers who handle it.

### CALIFORNIA LEMONS.

THE present season in the Mediterranean lemon trade, which opened about two weeks ago, has been a decided disappointment to local importers. The receipts of foreign lemons up to date have not been half those for the corresponding weeks of last year, while cargoes afloat at present are relatively smaller still. Nevertheless, prices are not only lower than those prevailing at this time a year ago, but ever since the opening of this season there has been a material decline; cargoes sold this week bringing from 50c. to \$1 per box less than the same brands realized at the first sale.

One of the principal reasons advanced for the present condition of the market is the increasing competition of California fruit, which this year has entered markets in quantity where it was almost unknown previously. It is the opinion of some that the California fruit will eventually displace imported lemons in practically all sections of the country as it already has in the west. E. L. Turner, of Buffalo, representing the Pattee & Lett Co., of Riverside, Cal., heavy shippers of California oranges and lemons, who is at present in this city, when questioned in reference to this competition yesterday, said: "From my correspondents throughout the Missouri and Ohio Valleys, as well as other sections, it appears that during the present season, or say during the past 90 days, California lemons have almost entirely displaced the imported article, and prices up to the present have been very satisfactory. While the arrivals of Messina lemons have been only about one half those for the same period last year, on the other hand, these have been distributed along the Atlantic seaboard, and the quantity has been more than equal to the demand. Shipments in transit from the Mediterranean are fairly heavy, and it would seem that low prices, considering the high rate of duty, are bound to be the rule for some time ahead.

"Prior to this fall very few California lemons came east of the Missouri river, with the exception of Chicago, to which city a considerable number of cars were consigned, whereas, this season they have pushed their way into all markets distant more than 500 miles from the Atlantic coast and a few cars have even been shipped to New York, Boston and Philadelphia, and sold at good prices.

"It is estimated that the California lemon crop (for the crop year of 1897) was in the neighborhood of 250,000 boxes, whereas the 1896 crop was not more than 150,000 boxes. From all indications California will have fully 500,000 boxes of lemons to market in 1898."

Another prominent receiver of lemons said: "One reason for the present depression is that there were a good many lemons held over from last season which were sold recently at low prices, thus weakening the market. I also believe that the consumption of lemons is not as great as formerly. There can be no question that the California fruit is cutting much more of a figure this year than ever before."—New York Journal of Commerce.

### EARNINGS IN CARIBOO.

Those who intend to pursue their visions of wealth in the Yukon will be interested in the fact that while the Cariboo district, some parts of which were equally as rich as Yukon, yielded \$38,166,970 between 1858 and 1875, and the average number of miners employed yearly was 3,220, the average earnings per man per year were only \$658, remarks an exchange. At Yale, the head of navigation on the Fraser river, provisions were higher than they now are at Dawson City, eggs having sold for as much as \$1 each.

There are several men now living in Manitoba who joined in the rush to Cariboo. They are not among those who talk of going to Yukon.

### CALIFORNIA RAISINS.

Regarding the raisin situation on the Coast, The California Fruit Grower says in its issue of Nov. 27: "There is little, if any, change in the general situation. Shipments to date are placed at about 2,000 cars. There is an ample supply on hand, including rain-damaged goods, which are being offered at all sorts of prices and are being liberally consigned to eastern points. Reports from the east indicate a slow, quiet market at steady prices. Numerous rejections are reported from nearly all points. Claims for rebates and rejections are made upon grade and quality of goods (the price having declined). The price-to-day in the sweat-box is what packers choose to pay. The season has been a most unsatisfactory one from whatever standpoint one chooses to look. For strictly choice, sound, merchantable fruit, properly graded, there is an asking price, and most packers are firm in their views, but so-called 3-crown and rain-damaged goods are being offered at prices very much below what holders of choice raisins will accept. In quoting this market on raisins, condition and quality of stock must be considered."

### IGNORANT SHIPPERS.

The writer was on Saturday shown a foot note to an invoice of goods shipped by a firm in Germany to a Halifax house, in which it was explained that owing to this port being closed to navigation for the season by ice the goods were being sent by the way of Portland, Me. It is quite evident that notwithstanding Halifax has the finest harbor in the world the year round there is room for an "educative campaign." Halifaxians have always treated the statement that their harbor freezes as a joke, under the impression that everybody who said so and those who heard knew better, but constant repetition by jealous rivals or by ignorant people it appears travels so far that it sometimes finds credence.—Chronicle, Halifax.



THE POSITION which has been attained by us as the leading **QUICK SHIPPERS** is attributable to the personal care all orders receive, and the fact that our stock is always large enough to supply all demands. The **USUAL TENDENCY** is to put off buying Christmas supplies until Christmas comes. Would it not be wise to order **NOW** from . . . .

**WE SELL**

on closest possible margin  
and guarantee quality and  
prices.

**Lucas, Steele & Bristol  
Hamilton**

**Have You  
Tried It?**

The best medium priced  
coffee on the market  
to-day. . . . .

**ABSOLUTELY PURE.**



**JAMES TURNER & CO. - HAMILTON**

**A GOOD CUP OF COFFEE**

A teaspoonful of "REINDEER" brand condensed coffee and milk, and boiling water, and you have it. . . . .

NEW  
**NUTS**

Get our prices.  
We want your trade.

Grenoble Walnuts  
Marbot "  
Tarragona S. S. Almonds  
Jordan S. S. "  
Sicily Filberts  
Palermo Oblong Filberts  
Shelled Valencia Almonds  
" Grenoble Walnuts  
" Filberts

THE **DAVIDSON & HAY, Limited**

Wholesale  
Grocers,

**Toronto**

**FUSSY AND EXPENSIVE OFFICIALS**

THE following, signed by "Grocer," recently appeared in The Kingston Whig:

"The ill-directed efforts of some public servants in the employ of the Inland Revenue Department in harrying merchants with fines and penalties imposed under the Adulteration of Foods Act and tobacco excise regulations, are causing a good deal of comment just now in trade circles.

"If half the reports be at all reliable far more attention is given to seizures and fines for failure to comply with the exact manner prescribed in which a tobacco package is to be opened by retailers, than is expended in protecting the country's tobacco revenues by endeavoring to check the increase of border smuggling of Yankee makes, while in other lines officials have shown more zeal than knowledge.

"At the expense of at least thousands of dollars, a report of the duplicate analysis of 'sixty-six samples of commercial mustard,' collected from one end of the Dominion to the other, was lately paraded, showing the summer's work of several highly-salaried scientific officials, and probably scores of understrappers, wherein a great wonderment is made that no pure mustard was found to be on sale. Now, any grocer's clerk or observant housewife could have informed these sapient officials what they ought to have known themselves, that an absolutely pure ground mustard is not an article of commerce. Such a grade, from its oily and heating nature, has so great a tendency to ferment and turn rancid that the very best English makers, in their very best brands, mark every package as an admixture, as any purchaser of Keen's or Coleman's 'double superfine' grade can see by reference to the label. And as this grade is found to be too strong and pungent for many palates, milder grades are provided by adding still more corn starch, flour or other useful mixture, as in their 'superfine' and 'fine Durham' grades. An

absolutely pure mustard could not be sold and would not keep without fermentation long enough to be an article of trade.

"Yet these fussy and expensive officials, in the bulletin under consideration, coolly recommend that 'prosecutions should be instituted,' and urge the Government to adopt a scientific minimum pungency for mustard for Canadian palates ranging from twenty-two per cent. of fixed oil for 'mixtures' up to thirty per cent. of fixed oil of what they prate about as 'pure mustard.'

"This mustard and tobacco racket with some variation of the farce by a hunt for oleomargarine has been going on, to the great annoyance of merchants and no known good to either the consumer or the public revenues, each summer for a dozen years or more, affording officials pleasant little outings at the public expense and all this time, day after day, train loads of impure food have been freighted down unsuspecting throats, big and little, in the shape of adulterated sugars.

"Canadian granulated sugars are, as a rule, good, honest goods, and in the better varieties each barrel contains a copy of analysis showing almost 100 per cent. purity, but, as is very well known, the brown or yellow grades contain only about 80 to 85 per cent. of sugar. What composes the 15 to 20 per cent. of admitted adulteration has not, to the knowledge of the trade, ever given our will-paid laboratory officials even a passing thought. Sugars have been foisted on the public so full of acids and other impurities, the result of cheap refining processes, that their chemical nature and effect when added to a cup of tea is to immediately blacken the infusion. And this stuff is allowed to be used by children and delicate women, year in and year out, without ever exciting a word of protest from our well-paid busybodies of mustard and oleomargarine fame and sticklers for exactitude in the red tape of tobacco regulations. It may be easier to hunt the hard pushed corner grocer than to tackle such large game as sugar barons, but this is a matter of the

public health, and the Minister of Inland Revenue should let no time pass without insisting on a change of tactics and let poor folks know what the residuum of 15 or 20 per cent. of their sugar food is composed of and cease to annoy well-meaning merchants, whom, instead of being subjected to fines and penalties, should be the recipients of the Department's apologies for the meddlesomeness of its ill-informed officials."

**TO PHOTOGRAPH A DISPLAY.**

IT is well known that one of the chief reasons why more window trimmers do not photograph more of their displays, so as to have them for future reference, is the poor results that are usually obtained, says a Chicago paper. Reflections spoil over half the pictures that are taken, and after one has made three or four unsuccessful attempts to get a good photograph of a window it is no wonder that he gives up in despair.

One who understands the many peculiarities of photography says that reflection or the spot of white that appears on the negative if an electric light is allowed to burn during the exposure, are the commonest annoyances and are much exaggerated in any attempted reproduction for purposes of publication. "One method to produce a good picture," he says, "is merely a large black screen to cut off the reflected image. A commercial photographer of wide experience and high attainment has, however, been making experiments of late in this direction, and gives as the final result of his investigation the conclusion that perfect results are almost invariably secured if a very early hour, about sunrise, be selected, and the plate given a long exposure. At such a time, when the day is fine and still, the light comes from the east, low in the horizon, and the atmosphere seems also to possess a peculiar actinism of considerable help in producing a clear, sharp negative."

Mr. Andrew Matthews, formerly of Lambeth, has opened a grocery store in Belmont.

NECESSITIES FOR THE FESTIVE SEASON



- Pure Gold Prepared Icings
- " " Tomato Catsup
- " " Sweet Catsup
- " " Spices and Powdered Herbs
- " " Poultry Dressing
- " " Sausage Seasoning.



Have we  
your  
Order?

PURE GOLD MFG. CO.

Toronto

Clean  
and not  
Artificially  
Flavored.

Small orders will have as careful attention as large ones.

Besides that sterling virtue of absolute freedom from artificial flavoring, Tillson's Roller Process Buckwheat Flour is clean—it is perfectly cleansed. Your customers can, and WILL, depend upon its purity.

The rich, natural Buckwheat flavor runs evenly right straight through every pound in every barrel.

The Tillson Co., Limited  
Tilsonburg, Ont.

Tillson's  
Roller Process  
Buckwheat  
Flour.

TALK ABOUT QUALITY

Here is what a prominent Cheese Manufacturing Concern says about

Rice's Pure Salt



"The 'Cheese' Salt that we received from you is the best salt we have ever used, and every Cheese Maker should use it."

The reason this Salt is so highly prized, is because of its Purity, beautiful color, even grain, and ready and even solubility.

Put up for all purposes, and every package guaranteed to give highest satisfaction.

SOLE MANUFACTURERS—

The North American Chemical Co., Limited - Goderich, Ont.

NOW IN STORE

## NEW DRIED FRUITS

ARGUIMBAU'S  
RAISINSSelect Layers  
Selected  
Fine Off-Stalk  
Off-Stalk

CURRANTS

Cleaned and Uncleaned  
In Cases and Half-CasesExcelsior Vostizza  
Patras  
and  
Fine FillatriaCALIFORNIA PRUNES — Size, 40-50, 50-60, 70 80, 90-100.  
FIGS — Best Eleme in 10-lb. Boxes and Comadra in Taps.

CLOSE PRICES FOR ROUND LOTS

THOS. KINNEAR &amp; CO.

WHOLESALE GROCERS  
49 FRONT STREET EAST

TORONTO

## PRICE CUTTING.

ONE of the most common and at the same time serious evils of the retail business of to-day is the custom of selling merchandise at so-called "cut-rate" prices, arising primarily from loss of trade incident to the recent hard times, says Trade. Beginning with the large downtown department stores who adopted the plan to attract trade, and trusted to the tempting display of other articles to lure the bargain-seeker to buy what he did not need, and thereby in a measure offset the cut-rate purchase, it has slowly but surely wormed its way into the smaller stores until to-day the entire retail business of our cities is honeycombed with it, and hardly a corner grocery or meat shop but flaunts its cut-rate announcements in the public eye. The system is certainly a pernicious one and it will require a long period of good times and a good bit of determination on the part of the retailer to overcome it unless some feasible plan of cooperation can be agreed upon. Every merchant is surely entitled to a reasonable profit on all the goods he sells, and the buying public should be perfectly willing to allow it, but an epidemic of bargain, closing out, remnant, removal, going to move, inventory, ready-cash, fire, mortgage, basement bargain, dissolution of partnership, estate closing, take off, catch on and heaven knows what other kind of sales have so educated the average buyer that bargain-hunting has become a fin de siecle mania of alarming proportions.

It is a notorious fact that many of the gigantic retail institutions in the congested districts of our cities no longer hold the regular patronage which formerly made the backbone of all commercial houses, and are now dependent entirely upon the army of bargain-hunters who scan the columns of the daily press for marked-down sales as religiously as the head of the family looks for the news of the day. The natural sequence of such a condition is that many of

the most lavish advertisers have adopted a plan of deliberate misrepresentation, but a little if any short of genuine fraud, and the honest merchant who does what he advertises is thereby placed at a most unfair disadvantage in addition to the other evils incident to a "cut rate" policy.

One of the worst features of this course is the fact that it has arisen out of a real need for better values, superinduced by hard times and a consequent reduction of incomes. The practice has a tendency to unsettle trade, make the buyer dissatisfied with the price, be it ever so low, and cut away largely, if not entirely, the profits of conducting business.

Now that times are better and bid fair to remain so permanently, it would seem as though the opportunity were here for a determined attempt to correct this abuse. We believe that with a steady policy of honest goods at honest values and a gradual abandonment of the credit business, which is in itself an evil of no mean proportions, merchants will find less need for price-cutting than has existed for some time past.

The trite saying of Abraham Lincoln about fooling the people is going to find another practical demonstration in the gradual return to better and more discriminating methods on the part of the buyer, and the opportunity will present itself to enable the merchant to command at least a decent profit on his sales. Taken all in all, on the average you get what you pay for, and the old saw "good horse, good money" is beginning to reveal itself to the chronic bargain-seeker as never before. Let us hope it is the dawn of a better era for the merchant.

## CALGARY AND KLONDIKE.

The number of Klondikers in Calgary, N.W.T., is said to be surprising. There are two separate parties of Englishmen of twelve each under the leadership of Capt. O'Brien and Mr. Clatworthy respectively. Still another English party, consisting of five men under Capt. Bernard. Then there is a fourth party from Illinois. These men

are all taking upwards of twelve months' provisions, besides ammunition, mining tools and gold testing instruments. They will all proceed overland in a few days. They have provided themselves with an adequate supply of horses, husky dogs, sleeping bags and tents and experienced cooks, and should travel prove impossible at any stage of the route, through excessive snow or frost or accident, they can at least form a merry camping party till winter breaks. Many of the parties are already accustomed to Arctic travel.

The parties have outfitted at London, Eng., Montreal, Winnipeg and Calgary.

## SHIPMENTS OF SALMON.

Concerning the salmon situation on the Coast The San Francisco Herald of Trade says in its issue of Nov. 26th: "The market is slow. It is stated that the east was flooded with large quantities from Blaine, which has operated somewhat against placing Alaska. Some Sacramento spring is still obtainable from first hands on the basis of \$1 for talls. The movements at the east are slow and likely to continue so until supplies in distributors' hands are worked down. The impression grows that with mackerel and codfish strong and tending up at the east and abroad, salmon is good property at current quotations. While admitting this it is conceded also that in putting up inferior fish and also trash packers have injured the business, and any firm placing their stuff on the market for them has also done great injury to the industry. England reports a big consumption for the season, but buyers are not disposed to anticipate wants to any extent. The following vessels have cleared from British Columbia ports for Liverpool with canned salmon: Baltimore, 68,171 cases; Kehreweider, 54,471; Tekoa, 111,785; Silberhorn, 84,071. Total, 318,444. The following have cleared for London: City of Benares, 70,707; Seestern, 65,414. Total, 136,121 cases. Grand total so far this season for England by sail, 454,565 cases. The Mennock sailed from Seattle for Liverpool with 20,945 cases sockeye salmon packed at Friday Harbor, Washington."

# EVAPORATED APPLES...



We have a few cars for sale of choice stock at reasonable prices. If you want any of these goods send in your order at once and write for prices. Don't forget that we handle a full line of Jams and Jellies, and the price is right.

## R. J. Graham

BELLEVILLE, ONT.

# BEHIND THE TIMES

Grocers who do not keep

## J. Bruce Payne's CIGARS

in stock are not up-to-date. Secure a good class of trade by offering your customers the best article on the market.

"PHARAOH," "PEBBLE,"  
"GRIT," "MAYO," etc., etc.

For sale by all jobbers from the Atlantic to the Pacific.

J. Bruce Payne, Granby, Que.



There is still time

to lay in a stock of Mince Meat for your Christmas Trade (if you have not already done so) and you know as well as your customers do, that you cannot procure a better article than **WETHEY'S CONDENSED MINCE MEAT**. It is the best, because nothing but the very purest and freshest ingredients are used. Send in your order at once.

J. H. Wethey, Mfr. St. Catharines, Ont.

BRUNNER, MOND & CO.'S

Bicarbonate of Soda  
Soda Crystals

BEST IN  
THE MARKET

Concentrated Sal Soda  
Caustic Soda

Bleaching Powder  
Pure Alkali



WINN & HOLLAND  
MONTREAL

SOLE AGENTS  
FOR CANADA

PUREST THAT  
CAN BE MADE

## TO QUICK BUYERS . . .

We have some lines of fruit which we desire to sell. They are yours at low prices if you want them.

Our first car of new dates arrived last Friday. Quality is very fine. Orders for these can be shipped promptly.

## A COUPLE OF SPECIALS

100 Chests Good, Rich Liquoring Indian Tea at 11c.

A month ago we advertised 100 chests Indian Teas at this price—they were promptly sold. This is a better lot than the last, and with the Indian market advancing they are cheap.

12 cases 12 oz. Eleme Figs at 7½c. per box; case lots of 350 boxes at 7c. per box, subject to being unsold.

**H. P. ECKARDT & CO.,** Wholesale Grocers, **Toronto**

# Grand Mogul Tea

Coupons in every package entitling holder to heavy quadruple plate Silver free.

GRAND MOGUL stands head and shoulders above all other teas in flavor and strength. Test it with any other. Samples sent anywhere. **Retail Prices, 25c., 30c., 40c., 50c., 60c. a lb.** Black or mixed.

If you want the agency for your town, WRITE US.

Sole Agents for Canada **T. B. ESCOTT & CO.,** Wholesale Grocers, **LONDON, ONT.**

## DALLEY'S ROYAL HYGIENIC SELF-RISING BUCKWHEAT FLOUR

All ready for immediate use.

No yeast, baking powder or salt required; only a little sweet milk.

A child can cook with them.

The F. F. DALLEY CO., Limited - Hamilton, Can.



J. BAYNE MacLEAN, President. HUGH C. MacLEAN, Treasurer.

THE MacLEAN PUB. CO. Limited

Fine Magazine Printers and Trade Newspaper Publishers

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John Cameron, General Subscription Agent. Major A. G. Campbell, General Subscription Agent.

WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

BRITISH CREDITORS AND CANADA.

WHILE acknowledging the necessity of a Dominion insolvency law for the protection of British manufacturers and merchants doing business with Canada, yet we contend that business men in Great Britain who have lost money on account of failures in Canada have unduly magnified these losses

The losses entailed on Canadian account by British creditors have been probably less than in any other colony or foreign country, commercial importance and population considered.

One thing is certain: more has been lost by them in one year in some of the South American republics and in Australasia than in Canada all told since it became confederated thirty years ago.

Canada has never, during its existence as a Dominion, suffered a financial crisis. We have had dull times, but dull times are not crises.

No country probably ever passed through a more severe financial crisis than did the United States recently. But closely as Canada is in touch with the United States, at no time was there anything approaching a financial crisis.

Our banks, like a rock, stood unshaken in the storm, to the satisfaction of ourselves and to the admiration of financial men in the United States who have ever since been

agitating to a more or less extent for the remodelling of their banking system on the lines of the Canadian.

Some British houses have unfortunately lost rather heavy sums in Canada; but while Canadians have been somewhat to blame for not having a Dominion insolvency law, yet the skirts of the British creditors who have lost money are by no means altogether clear.

Canadians in touch with commercial matters have often been astonished at the indiscreet manner in which credit was accorded in this country to those who were known to be altogether unworthy of it. Only a short time ago we had two failures in Canada which were striking examples of this.

Business common sense demands that the Canadian Parliament pass a Dominion insolvency law. It also demands that British manufacturers and merchants in Great Britain who are not now doing so shall exercise greater discrimination, and not sell goods to every Tom, Dick and Harry who is willing to place orders with them.

It is a good thing for a merchant to once and a while cast an eye upon his competitor, but it is dangerous to keep it there all the time. He may run amuck.

WATER-FED EVAPORATED FRUIT.

A few weeks ago THE CANADIAN GROCER had occasion to refer to the water-fed California evaporated fruits which were being offered on the Canadian market. Judging from the quantity of this inferior fruit which is still in evidence, a further reference to the matter will not be untimely.

The modus operandi of the shippers of this kind of fruit is to dip apricots and other evaporated goods into hot water just before packing them in boxes. The object, of course, is to increase the weight of the fruit at the expense of the consumer.

No reliable packer would be guilty of such a practice, and dealers throughout the country should be careful whose brand they are purchasing when supplementing their stocks.

As the water-fed fruit turns sour if kept any length of time, it is obvious the merchant has his own interests to guard as well as those of his customers.

KEEP COURTING BRITISH TRADE.

A JUST and equitable treaty of reciprocity with the United States would undoubtedly be acceptable. Anything which tends to the reciprocal removal of barriers to trade would naturally be acceptable to people possessed of business common sense.

For coal, lumber, fish, eggs and barley the United States is our most important market, and to have freer access to this market for these particular products is something not to be accounted unworthy of being attained.

But it is better that our relations with the United States should remain ever as they are than that in the obtaining of reciprocity Canadians should be induced to lessen one jot or tittle their solicitude for British trade.

The British market is undoubtedly the market upon which Canadians should concentrate their efforts to possess. We should do this on the ground of business common sense, leaving the matter of sentiment out of the question altogether.

The best market for Canadian products is undoubtedly Great Britain, and it has been consistently so since 1890. This table, giving our exports to Great Britain and the United States respectively, proves it:

	To Great Britain.	To United States.
1889.....	\$38,105,126	\$43,522,404
1890.....	48,353,694	40,522,810
1891.....	49,280,858	41,138,695
1892.....	64,906,549	38,988,027
1893.....	64,080,493	43,923,010
1894.....	68,538,856	35,809,940
1895.....	61,856,990	41,297,676
1896.....	66,690,288	44,448,410
	\$461,812,854	\$329,650,972

It will be observed from this table that from 1889 to 1896 there was an increase of over 74 per cent. in the exports of Canadian produce to Great Britain, and an increase of only 2.35 per cent. in the exports to the United States, while the aggregate trade for the eight years was \$132,161,882 (or 40 per cent.) larger with the Mother Country than with our neighbors to the south.

Canada's chief industry is easily agricultural. Consequently it is the exports in this particular which we are most concerned about. We find that in 1896 of animals and their products we sent \$40,694,222 worth to Great Britain and \$6,173,875 worth to the United States, and in purely agricultural pro-

ducts we exported \$9,551,316 worth to Great Britain and \$3,232,793 worth to the United States. These figures require no comment. They speak for themselves.

The figures quoted above show how unwise it would be for Canada to allow anything to diminish her efforts to build up her export trade with Great Britain. But there are other reasons why she should not rely less upon the British market and more upon the United States market. And chief of these is the uncertainty of the market to the south of us. Not only do we know from experience that the United States Congress is controlled only too often by demagogues who are no respecters of treaties, but we also know that with the advent of one political party is very likely to depart the policy of its predecessor.

In Great Britain, on the other hand, we know the country is ruled by statesmen, and that the trade policy is about as permanent as most things material are.

By all means, let us have a fair and just reciprocity treaty with the United States if we can get it. But whether we get it or not let us as persistently as ever court British trade.

What we have we should hold, and as much more as we can grasp we should get.

#### THE FOOD SHOW A FAILURE.

TORONTO has had its first food show, and the results have been such that they do not augur well for any similar scheme that may be floated there.

It is the general opinion that the building in which the show was held was unsuitable, not being on a street car line. At any rate, the attendance was poor, in spite of the fact that in addition to the exhibits there was a school of cookery and a programme of vocal and instrumental music to attract the people. Even the grocers did not patronize the show as well as expected.

Then, all the space allotted to exhibits was not taken up, while two spaces were occupied by soap, one with varnish, another as a news stand, another with brushes, and still another with the new game of blow-ball.

As far as the exhibitors are concerned, they did their part well. Not one of the booths could be considered common-place, while some of them were decidedly handsome and costly.

From conversation with several exhibitors there appears to have been a great deal of dissatisfaction on their part. Their chief dissatisfaction was with the smallness of the attendance. Then the lectures on cooking, the brass and string band, the concerts and the blowball games were greater cynosures to the people than were the exhibits. They all realized that the articles of food occupied a secondary place in the eyes and minds of the people who visited the show, and the class of people who visited the show are declared to have been of the better class as a rule.

The show lasted two weeks, and as some of the exhibitors were put to a great deal of expense they naturally feel dissatisfied. Some of the exhibitors paid as high as one hundred dollars per week for electric lights alone, to say nothing of the cost of space, wages, samples of goods distributed, advertising matter, etc.

From what THE CANADIAN GROCER can gather, the feeling obtains in the trade that in order to the success of a pure food show it must be promoted by and conducted by grocers for grocers.

We must, however, confess that our faith in food shows was always weak, and that to-day it is weaker than it ever was before.

#### MUST PAY THEIR DEBTS.

Mr. Gage, Secretary of the Treasury in President McKinley's Cabinet, has instructed the clerks in his department that they must either pay their debts or lose their situations.

To issue such instructions is one thing and to carry them out is another. Most civil servants have friends in court and out of court who can often make it unpleasant for heads of departments who assay to dismiss subordinates, whether justly or not.

Under party government as it is to-day heads of departments have to spend almost as much time steering a course which will keep them in office as they do in transacting the legitimate business devolving upon them.

If Mr. Gage is taking a new departure he will receive the smiles of the business men in Canada as well as those in his own country, for it will establish a precedent with which they can importune the Dominion and Provincial Governments in Canada to go and do likewise.

#### A LOT OF TEA DETAINED.

THERE is to be a more rigid inspection of low-grade teas of all sorts entering Canada for consumption, if recent action by the Customs Department is any criterion.

It has been notorious for years back that the system of inspection in Canada permitted the sale of tea that would come anywhere near passing the test to which teas are subjected for entry into the United States. Recently, however, several lots of tea were condemned at New York, and representation was made to the Comptroller of Customs that these rejected teas would very likely be offered for sale in Canada. It was pointed out to the Department that a law already existed on the Canadian Statutes which prohibited the sale of inferior tea. This law was passed in 1894, being an Act to prevent the adulteration of food.

The clause in this Act relating to tea was embodied in the Customs Act as follows:

Schedule C, Clause 640. — Tea adulterated with spurious leaf or with exhausted leaves, or containing so great an admixture of chemical or other deleterious substances as to make it unfit for use.

This being the case, all that was necessary was to instruct collectors to see that the Act was enforced. This has been done, and the first result was the detention last week at Smith's Falls, Ont., of 200 packages, valued at \$2,000, of black tea, part of a direct consignment of 1,300 packages to a Montreal dealer, while since then another lot, consisting of dust, has likewise been detained. The rest of the shipment was declared to be all right, but the 200 packages in question were held, in the opinion of the Government experts, to be composed of a mixture of exhausted leaf, and therefore contrary to the Act.

The importers in Montreal deny that this is so, and are having an analysis made, and will lay the matter before the Department at Ottawa.

THE CANADIAN GROCER has nothing to say regarding the merits of this particular case, but it is certainly gratified to learn that a reform which it has urged time and again is about to be inaugurated.

The owners of the tea under consideration claim that it is within one-fifth of the degree announced by the Government and that this difference is more than offset by the pure ash contained in the lot.



**PATRONIZE CANADIAN PORTS.**

WHEN Mr. W. S. Fisher, president of the St. John, N.B., Board of Trade, was making his tour through western Ontario there was one thing he endeavored to impress upon importers, and that was that they should instruct people from whom they were purchasing goods abroad to ship goods by all Canadian route when rates were as low, or lower, than by any other route.

There is nothing unreasonable in this request. No appeal is made to patriotism. The request is simply based on business. Importers are only asked to have their goods shipped by an all Canadian route when the freight rates are equal to those of any other route.

Business is business. And in these days, when patriotism has often to give way to business, little fruit would be expected from an appeal like this based purely on national sentiment. We by no means claim this is right. We are speaking of things as they are, not what they should be. But Mr. Fisher's request does not conflict with the business sentiment, and there should therefore be enough of patriotism in the business men of this country to comply with his request when the conditions which he sets forth obtain.

THE CANADIAN GROCER is pleased to know that some firms are already complying. One firm, James Turner & Co., of Hamilton, have had slips printed to be pasted on the bottom of their orders, instructing their shippers along the lines suggested by Mr. Fisher. The following is a copy of the slip:

PLEASE SHIP ALL GOODS FOR US BY  
THE *All Canadian Route* IF RATES  
AND DESPATCH EQUAL.

JAMES TURNER & CO.

James Turner & Co. are to be commended for their promptness, and it is to be hoped the example they have set will be followed by others.

**WANT A PORK-PACKING FACTORY**

An effort is being made to have a pork-packing establishment built in St. John, N.B. One well-known Toronto pork-packing firm has been prospecting in the field, but as yet has not come to a decision. At present many farmers in the Maritime Pro-

vinces ship their pork to Montreal, where it is cured and shipped back as hams, shoulders, etc., and naturally they want a market for their goods closer than Montreal.

The St. John Board of Trade is communicating with the farmers as to the number of hogs that could be supplied annually to such a factory.

The successful merchant is the up-to-date merchant.

**A BOARD OF TRADE GONE WRONG.**

THE internal troubles which are now convulsing the Toronto Board of Trade are due to the fact that the board essayed to undertake that which was beyond its province.

The Toronto Board of Trade was designed to be what its name implies, namely, an institution for the promotion of the business interests (1) of the city in which it is located, and (2) of the country of which that city forms a part.

Life insurance it had no business to meddle with, and because it did meddle with it the board not only finds itself in dangerous waters, but it is compelled to devote its best energies trying to pilot itself out of these dangerous waters when it should be employed in promoting insolvency legislation and other matters appertaining to the commercial welfare of the country.

For some reason or other the Toronto Board of Trade has been gradually deteriorating, until at present it is little better than a sinecure as far as its work and influence in trade matters are concerned.

Montreal has a board of trade which is doing something both for its own city and for the country, while the work which the St. John, N.B., Board of Trade has accomplished in the way of providing steamship accommodation in order to equip its harbor as a winter port should make all the boards of trade of the country blush.

Unless the Toronto Board of Trade throws aside the weight which is now proving so besetting, it will be flagged in the race.

A contemporary dilates on the question, "How to live a century." What troubles most people is how they are going to live the allotted three-score and ten years.

**SUGAR DEARER.**

ALL grades of refined sugars were advanced 1-16c. per lb. by the Canadian refineries on Wednesday.

This was somewhat of a surprise, for, while the outside markets have taken a firmer turn, the demand in Canada is dull, besides which foreign granulated is coming into competition with the domestic article.

Beet sugar advanced  $\frac{3}{4}$  to 1  $\frac{1}{2}$ d. in London on Tuesday, but New York is the strong feature in the situation. About a week ago the Canadian refiners were buyers of raws there, and this put prices up 1-16c., but now the refiners in the United States who are independent of the trust have purchased ten thousand tons of Java sugar for January-March delivery at  $\frac{1}{8}$ c. per pound above the figures which were established as a result of the advent of the Canadian refiners upon the market.

The action of the independent refiners has strengthened materially the confidence in the future of the market.

The young man who zealously guards the moments shall in his latter days have affluence and hours of ease.

**TARRAGONA ALMONDS ADVANCE.**

Private cable received in Toronto on Wednesday morning last brought the intelligence that the price of Tarragona almonds in the primary market had advanced and was now  $\frac{3}{4}$ c. per pound above the lowest point of this season.

The market is strong at the advance, and, as stocks in Canada are thought to be only moderate, the advance in the primary market has naturally created a great deal of interest.

**ADVANCE IN CHOCOLATE AND COCOA.**

As will be noticed in our Prices Current, quotations on some lines of chocolate have been advanced from 1 to 2  $\frac{1}{2}$ c. per pound, while bulk cocoas are about 5 per cent. dearer.

The cause of the advance is the appreciation in the price of raw materials.

He is an unwise man who allows trade to slip from him, for when trade slips away it is a proof that the merchant is not on the watch tower.

# A BIG RUSH..

We have had a busy season. Never had so many orders before, and never before shipped such quantities of fine goods.

We believe in our maxim: "QUALITY COUNTS." Our friends, too, know that our Goods can always be depended upon. Hence the demand. It is not yet too late to sort up your stock for Christmas. Here are a few lines to choose from:—

## GREIG'S CROWN EXTRACTS.

The perfection of flavors. The Christmas dishes will taste better if flavored with Greig's essences.

**BUCHANAN'S CANDIED PEELS.** Lemon, orange, citron. In 7-lb. wood boxes. 16 boxes to a case.

**CARR'S ENGLISH BISCUITS.** A large assortment to choose from. Special bargains to prompt buyers.

**ROWNTREE'S CHOCOLATE, CREAMS, Etc.** In ¼-lb., ½-lb., 1-lb., 4-lb. boxes.

**CRAVEN'S DROPS AND CANDIES.** All flavors. In 5-lb. glass jars.

**MACKAY'S KOLA-CAFE.** Combining all that is good in coffee with the extract of the famous African Kola Nut. A delicious beverage.

## French Preserved Goods

Vegetables

Sardines

Fruits in Syrup

Crystallized Fruits

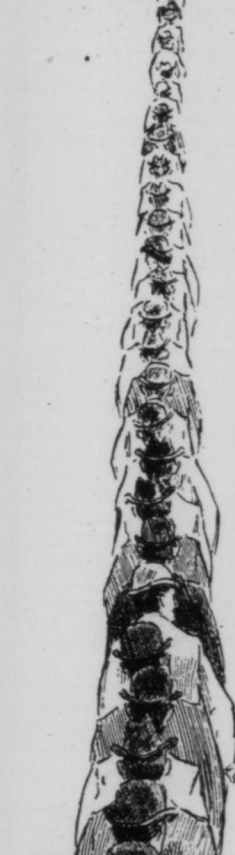
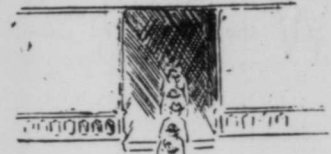
Shelled Nuts

Almonds

Walnuts



# Robert Greig & Co., - Montreal



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# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

TORONTO, Dec. 9, 1897.

### GROCERIES.

TRADE appears to be recovering from last week's lull, all the houses being fairly well employed. Foreign dried fruits are still going out in large quantities and at firm prices. Currants of the higher grades are getting into small compass, and the supply of Malaga raisins is somewhat limited. The new season's dates, the arrival of which was noted in last week's issue, are going out rapidly. A little more interest appears to be taken in canned vegetables, but very little business is being transacted. Prices, however, remain firm. The sugar market continues to rule quiet and steady. On account of higher prices ruling on their raw material, the manufacturers of chocolates and cocoa are advancing their figures. Chocolate is from 1 to 2½c. per lb. dearer. Nuts are going out briskly and Tarragona almonds are cabled dearer. Syrups and molasses continue quiet. Payments are fair.

### CANNED GOODS.

Tomatoes are a little more the subject of conversation on the street than they have been for a couple of weeks. There does not, however, appear to be any more business doing. A canner who was on the street this week claimed to have sold a carload of canned tomatoes at \$1 per dozen for shipment to the Klondike. The ruling price with wholesalers for tomatoes is 90c.,

but it is charged that some sales have been made within the last few days as low as 85c. We have been unable to confirm this, and cannot, therefore, say whether it is true or not. Some people appear afraid to buy at present prices, but, generally speaking, the feeling appears to be in favor of higher rather than lower values. We quote as follows: Tomatoes, 90 to 95c.; corn, 70 to 85c.; peas, 90 to 95c. for ordinary; sifted select, 90c. to \$1; extra sifted, \$1.25 to \$1.40; beans, 70 to 95c.; peaches, \$2 to \$2.60 for 3's, \$1.40 to \$1.75 for 2's; raspberries, \$1.50 to \$1.80; strawberries, \$1.40 to \$1.70, according to brand and quality; blackberries, \$1.40 to \$1.70; cherries, \$1.75 to \$2.25; apples, 3's, 80 to 95c.; gallons, \$2.25 to \$2.40; salmon, "Horse-shoe," \$1.25 in 5-case lots and \$1.30 in less quantities; other red salmon, \$1.20 upwards, according to quality and brand; cohoes, 95c. to \$1; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.40 to \$2.70 for tall tins; ½-lb. flats, \$1.65 to \$1.70; Canadian canned beef, 1's, \$1.35 to \$1.40; 2's, \$2.35 to \$2.50; 6's, \$7.75 to \$8.25; 14's, \$15 to \$16; Canadian kippered herrings, \$4.50 per case.

### COFFEE.

Brazil grades of coffee on Tuesday closed 5 to 10 points higher, and the feeling in general in regard to the market is firmer. The fact that the estimates of the Brazilian crop have been reduced has helped to strengthen the position. The crop is now

estimated at 2,500,000 to 2,750,000 bags. Locally, there is a fair demand for green coffees, and the mills report a good business in ground coffee. Jobbers quote green in bags: Rio, 8 to 12½c., according to grade; East Indian, 27 to 30c.; Santos, 12 to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 13 to 17c.; Jamaica, 16 to 22c.

### SYRUPS.

Trade is still only moderate. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

### MOLASSES.

Very little doing. We quote as follows: New Orleans, bbls., 23 to 35c.; ditto, half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

### SUGAR.

All sugars were advanced 1-16c. per lb. on Wednesday. This was in sympathy with the outside markets. In New York the Trust has been buying sugar, after having been out of the market for several months, and on Thursday and Friday last is reported to have bought between 15,000 and 16,000 tons of centrifugals. Full prices were paid for centrifugals, and early this week an advance of 1-16c. per lb. was paid for muscavedos and molasses sugars. The London market has been a little irregular, but the cable on Tuesday announced an ad-

**THOROUGH CLEAN FAST**  
Positively removes every seed.  
We have them. You ought to have them.  
**WALTER WOODS & CO. - Hamilton**

## DRINK :: :: Chocolate for Breakfast

It invigorates MIND and BODY  
whereas Tea and Coffee  
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .  
CHOCOLATES

## CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier  
The world-renowned French Vanilla Chocolate.

## The Battle of Business

nowadays means simply this:  
that it results in . . .

## "The Survival of the Fittest."

This is exemplified in the enormous success attending the sale of . . .

# "SALADA"

CEYLON TEA

WHOLESALE AGENCIES . . .

- 25 Front Street East - - TORONTO
- 318 St. Paul Street - - MONTREAL
- 219 Cambie Street - - VANCOUVER, B.C.
- 15 Niagara Street - - BUFFALO, N.Y.
- 206 State Street - - BOSTON, Mass.
- 347-349 Fifth Avenue - - PITTSBURG, PA.
- 59-61-63 Jefferson Ave. - - DETROIT
- 15 Exchange Street - - ROCHESTER, N.Y.



Everybody Uses It



It  
Saves  
Money



It  
Saves  
Clothes



Everybody Likes It



vance of  $\frac{3}{4}$  to  $1\frac{1}{2}$ d. on beet sugar. Dark sugars are scarce in Canada, and most of the houses on the street are completely sold out. Wholesalers report the demand a little better than it was a week ago, although business with them is still on the quiet side. The wholesalers are buying little or no sugar at present. We quote, subject to a discount of 1 per cent., 10 days: Extra granulated, 4 7-16c. for less than carload lots, and  $4\frac{3}{8}$ c. for carload lots; yellows, 3 11-16 to 3 13-16c. per lb.; Canadian German granulated, 4 1-16c. per lb.; Austrian granulated, 4 1-16c. in bags for less than carload lots.

#### NUTS.

The demand for nuts is brisk, retailers buying better than is even usual at this time of the year. A cable received in Toronto on Wednesday morning stated that Tarragona almonds had advanced  $\frac{3}{4}$ c. per lb. from the lowest point. We quote: Brazil nuts,  $12\frac{1}{2}$  to 14c.; Valencia shelled almonds, 23 to 25c.; Tarragona almonds, 9 to 11c.; peanuts, 10 to 12c. for roasted and 8 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts,  $11\frac{1}{2}$  to 12c.; Marbot walnuts,  $9\frac{1}{2}$  to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts,  $9\frac{1}{2}$ c. for sacks and  $10\frac{1}{2}$  to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to  $12\frac{1}{2}$ c.

#### RICE, TAPIOCA, ETC.

There is a fair demand for rice, etc. We quote: Standard "B," broken lots,  $3\frac{7}{8}$ c.; 1 to 5 sacks,  $3\frac{3}{4}$ c., and 5 sacks and over,  $3\frac{5}{8}$ c. per lb.; Japan, 5c.; Patna,  $4\frac{3}{4}$  to  $5\frac{3}{4}$ c.; tapioca,  $3\frac{1}{4}$  to  $4\frac{1}{2}$ c.; sago,  $3\frac{1}{2}$  to  $4\frac{1}{2}$ c.

#### SPICES.

The conditions are much the same as a week ago, business being quiet. Business in spices has eased off. We quote as follows: Pure Singapore black pepper, ground, 14c in kegs, pails and boxes, and 15c. in 5-lb. cans; ditto, whole, 12c. per lb.; pure white pepper, ground, 24 to 26c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 20 to 22c., according to quality; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25c.; ditto, best, 28 to 30c. per lb.; allspice, 16c.; cassia, 25c. per lb. for ground and 40c. for Saigon.

#### TEA.

The little that is being done from first hands is still nearly altogether in Ceylon teas on spot, London teas receiving but comparatively little attention. The spot teas are showing much better value, and, in competition, have, of course, the advantage. An invoice of Indian Pekoe Souchong received here shows an appreciation of 1 to  $1\frac{1}{2}$ c. per

lb., compared with the same teas a year ago, although the purchase was made a couple of months ago. All descriptions of tea are firmly held. In fact, in some instances higher prices are being asked than was quoted a week or so ago. Wholesalers report a fair movement, but the tea business appears to be more and more centreing on the package goods. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

#### FOREIGN DRIED FRUITS.

CURRENTS—The demand is good and stocks in Canada are likely to fall short of the requirements. This is particularly true of the high-grade goods. We quote: Provincials,  $5\frac{1}{2}$  to  $5\frac{3}{4}$ c.; Filiatras, 6c. in bbls.;  $6\frac{1}{2}$ c. in half-bbls and  $6\frac{1}{4}$ c. in cases. Patras,  $6\frac{1}{2}$ c. in bbls.;  $6\frac{3}{4}$ c. in half-bbls. and  $6\frac{3}{4}$  to 7c. in cases. Vostizzas, 7 to 8c. in cases.

VALENCIA RAISINS—The demand is good. We quote: New goods—Off-stalk,  $4\frac{1}{2}$  to  $4\frac{3}{4}$ c.; fine off-stalk, 5 to  $5\frac{1}{2}$ c.; selected, 6 to  $6\frac{1}{2}$ c.; layers,  $6\frac{1}{2}$  to 7c.

**POULTRY  
BUTTER  
EGGS  
HONEY**

**J. A. McLEAN,**  
77 Golborne St.  
**TORONTO.**  
Commission Merchant.

**CANADA'S CANNED FISH**

**SARDINES,** Oils, Mustard, Tomato, Spiced  
**CLAMS**  
**CLAM CHOWDER**  
**SCALLOPS**  
**FINNAN HADDIES**  
**SEA CHICKENS**

Sales have doubled this season.  
They will keep for years. Every  
can guaranteed.

**JOHN SEALY**  
SAINT JOHN, N. B.

The Following Brands  
Manufactured by

**The American Tobacco Co.**  
OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

**CUT TOBACCO**  
**OLD CHUM.**  
**SEAL OF NORTH CAROLINA.**  
**OLD GOLD.**  
**CIGARETTES**  
**RICHLAND STRAIGHT CUT.**  
**SWEET CAPORAL.**  
**ATHLETE.** **DERBY**

**E. NICHOLSON**

Successor to W. F. Henderson & Co.

**Wholesale Commission Merchants  
and Brokers**

**Teas, Canned Goods, Molasses, Coffees**  
**Dried Fruits, Syrups, Spices, Starches,**  
**Condensed Milk, Salmon, Bags, Beans,**  
**Canned Meats, Smoked Meats, Lard, Oat-**  
**meal, Rice, Tapioca, Sago, etc., etc.**

Representing some of the leading houses in the world.  
Advances made against consignments. Storage—in  
Bond or Free. Wholesale Trade and Millers only  
supplied.

174 Princess Street, **Winnipeg, Man.**

Correspondence Invited.

**WE CAN PLEASE YOU**

**Send us your  
Christmas Order....**

**FULL  
LINES  
BEST  
GOODS**

**Malaga Grapes**  
**Cranberries**  
**Lemons**  
**Oranges**  
**Nuts—"all kinds"**  
**Dates—new**

**CLEMES BROS., Toronto**

**MALAGA RAISINS**—Stocks are small,  
while the demand is fair. We quote: Lon-  
don layers, \$1.50 to \$1.70; black baskets,  
\$2 to \$2.20; blue baskets, \$2.30 to \$2.50;  
Connoisseur clusters, \$2.20 to \$2.40; des-  
sert clusters, \$3.50 to \$3.75.

**CALIFORNIA RAISINS**—There is a good  
demand for 3 and 4-crown raisins, but 2-  
crown are not wanted. We quote: 3-  
crown, 7¼ to 7½c. per lb.; 4-crown, 8¼  
to 8½c. per lb.; 1-lb. cartoons, 20c.; 2¼-  
lb. cartoons, 35c.

**DATES**—The new season's fruit, the arri-  
val of which was noted last week, is going  
out briskly. We quote Halloween at 6¼ to  
6½c. per lb. and Sairs at 5¼c. per lb.

**FIGS**—There is a good demand for mat  
figs and for naturals in bags and boxes.  
Eleme figs in 5 and 10-lb. boxes are selling  
well. We quote as follows: 4-crown,  
10 to 11c.; 5-crown, 11 to 13c.; 7-crown,  
13 to 14c.; 9-crown, 15 to 16c.; natural  
figs, in bags, 4½ to 5c.; mats, 3½ to 4c.  
per lb.

**PRUNES**—The demand continues active  
for California prunes. Other kinds are re-  
ceiving no attention. The first steamer with  
Turkish prunes is due in New York about  
the 15th inst. We quote as follows: 40 to  
50's, 10 to 10½c.; 50 to 60's, 8 to 8½c.; 60 to  
70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to  
90's, 6½ to 7c.; 90 to 100's, 6 to 6½c.  
Silver prunes (fancy), 13½c.; egg plums,  
9½c.; golden plums, 10½c.

**CALIFORNIA EVAPORATED FRUITS.**—  
Business in apricots continues active.  
We quote: Apricots, 9 to 9½c. per lb.  
in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes,  
and 13 to 14c. in 1-lb. cartoon boxes;  
Peaches, 9½ to 12½c. in 25-lb. boxes, and  
13c. per lb. in 1-lb. cartoons.

**GREEN FRUITS.**

Business is good. So far as can yet be  
seen, the indications point toward a good  
Christmas trade. Oranges and lemons are  
in brisk demand. The light stocks of cran-  
berries still keep the demand good. Span-  
ish onions, grapes, chestnuts and sweet  
potatoes are practically off the market.  
Cocoanuts are moving well. There are  
sufficient winter pears on the market to sup-  
ply the demand. Canadian onions are  
moving fairly. We quote: Almeria  
grapes, \$5 to \$8 per keg; lemons, Mes-  
sina, \$3.25 to \$4 a box; cocoanuts, \$4.50  
a sack and 60c. per doz.; oranges, Valencia,  
\$5 to \$6.25 per case; California navels, \$4  
to \$4.50 per crate; Jamaica oranges, \$7.50  
per bbl., and \$4 per box; Mexican oranges,  
\$3.50 to \$4 a box; bananas, \$1.50 to \$1.75;

**POULTRY  
BUTTER  
HONEY  
EGGS**

Are  
in good  
demand.

**Chas. J. Graham**  
88 Front Street  
East . . . . Toronto

The **QUEEN CITY OIL CO., Ltd.**  
SAMUEL ROGERS, President. TORONTO, ONT.  
Importers of the very finest PRATT'S ASTRAL and



CAR LOADS OR LESS. — WRITE FOR PRICES  
Best Canadian Lamp Oil Made in Canada.

**THE TRADE BUILDERS OF B.C.**

ARE  
**OKELL & MORRIS' GOLD MEDAL BRANDS**  
OF **PURE** Preserves, Pickles, Ketchups, Vine-  
gars, Confectionery, Candied Peels.  
We guarantee the purity of  
our manufactures. Works:  
VICTORIA, B.C.

**POTATOES AND APPLES**

**Wm. Hannah & Co.**  
**TORONTO** — and — **MONTREAL**  
Board Trade Building. 177 McGill St.  
We are always open to buy or sell car lots.  
Write or Wire us for Prices.

**W. H. SEYLER & CO.**

Brokers and Commission Merchants  
Room 100, Board of Trade, **TORONTO**  
Manufacturers and Importers wishing to have their pro-  
ducts introduced to the jobbing trade are respectfully re-  
quested to communicate with us.  
English, German and French Goods a specialty.  
Representing  
**J. Lewenz & Hauser Bros.**, London, Eng — Teas.  
**Tellier, Rothwell & Co.**, Montreal—"Royal"  
Black Lead and Blues.  
**Hecker-Jones-Jewell Milling Co.**, New York.  
**German Gelatine Works**, Hoechst am Main,  
Germany.  
Wholesale agent for **Grape Wine Vinegar Co.**,  
Toronto.

**EGGS**  
Demand fair, receipts lighter, selling  
in a limited way at 15 to 16 cents.

**BUTTER**  
Large roll, tubs and pails are in good de-  
mand at from 15 to 16 cents. Ship  
forward while fresh.

**RUTHERFORD, MARSHALL & CO.**  
62 Front St. East,  
TORONTO

**G.F. & J.GALT** PACKERS OF THE **BLUE RIBBON TEAS**  
42 SCOTT ST. TORONTO. CELEBRATED

Cape Cod cranberries, \$8 to \$8.50 per bbl., and \$2.75 to \$3 per box; Canadian cranberries, \$6.75 to \$7.50 per bbl., and \$2.50 per box; Nova Scotia cranberries, \$8 to \$8.50 per bbl.; quinces, 20 to 30c.; Canadian apples, \$2 to \$3.50 per barrel and 40 to 50c. per basket; Canadian onions, red or yellow, in 80-lb. bags, 70 to 80c.; pickling onions, 75c. per basket; celery, 25 to 50c. a dozen; sweet potatoes, \$3.50; winter pears, \$3.50 to \$4 per bbl. and 30 to 50c. per basket.

**COUNTRY PRODUCE.**

**EGGS**—The supply is good, and a good demand is keeping market firm. We quote: Fresh laid, 16 to 17c.; held, 12 to 13c.; pickled, 13 to 13½c.

**POTATOES**—Business is fair. We quote carload lots at 60c. and small lots on the market at 70c.

**DRIED APPLES**—Little or nothing doing, and the feeling, if anything, is a little easier. Holders are asking 4 to 4½c. at outside points, and jobbers quote from 5 to 6c. for choice stock.

**EVAPORATED APPLES**—The market is lifeless. Jobbers quote 9 to 10c. per lb., and 8 to 9½c. is asked by holders outside.

**BEANS**—We hear of a little business in 10 and 50-bag lots at 82½c. for prime.

**POULTRY**—The market is well supplied with all lines of poultry, a good supply coming forward and the demand remaining poor owing to the open weather. We quote: Geese, 5 to 5½c. per lb.; chickens, dressed, 25 to 40c.; ducks, 40 to 65c.; wild ducks, widgeons, 20 to 25c.; bluebills, 30 to 35c.; mallard and black, 50c.; turkeys, 7 to 8c. per lb.

**PROVISIONS.**

The market generally is good this week. Smoked meats are in brisk demand. Salted meats are moving well. There is a good supply of dressed hogs coming forward.

**DRY SALTED MEATS**—Long clear bacon, 7½c. for carload lots, and 8c. per lb. for ton lots and cases.

**SMOKED MEATS**—Breakfast bacon, 11 to 11½c.; rolls, 9c.; hams, large, 9½c.; medium, 10c.; small, 10½c.; shoulder hams, 8½ to 9c.; backs, 10 to 11c.; all meats out of pickle, 1c. less than above.

**LARD**—Pure Canadian, tierces, 6½c.; tubs, 6¾c.; pails, 7c.

**Balfour & Co.**

Wholesale Grocers  
Importers of Teas

HAMILTON, ONT.

We are open to buy  
Dried Apples of good  
quality. Write us.

To Hand

**NEW SEASON'S TEAS**

Extra Values. Young Hysons, Japans, Ceylons,  
Assams and Congous.

**XMAS FRUITS . .**

All kinds; best quality; including **BLACK PEARL CURRANTS**, the finest produced.

**LAKE HERRINGS and TROUT.**

No. 1 FALL-CAUGHT PICKLED HERRINGS, in kegs, heads off.  
No. 1 FALL-CAUGHT PICKLED HERRINGS, in kegs, heads on.  
No. 1 LATE FALL-CAUGHT TROUT, in kegs.

Send your orders to

**THE EBY, BLAIN CO., Limited, TORONTO, or**  
**THE PLAYFAIR, PRESTON CO., Limited, MIDLAND, ONT.**

**McLAUCHLAN'S COUGH DROPS**

are the only harmless remedy that produces immediate results. Cough remedies are numerous, but McL. & S. Cough Drops excel them all.

Packed in Cartoons of 36 packages. Retailed 5c.

**J. McLAUCHLAN & SONS** Manufacturers and Wholesale Grocers **OWEN SOUND**

**BARREL PORK**—Canadian heavy mess, \$14 to \$14.50; Canadian short-cut, \$16; clear shoulder mess, \$13.50.

**DRESSED HOGS**—We quote: \$5.40 to \$5.50 for heavy, and \$5.50 to \$5.60 for light hogs.

**BUTTER AND CHEESE.**

**BUTTER**—Choice dairy in all lines in good demand. Creamery is plentiful. We quote: Dairy, best, large rolls, 14½ to 15½c.; pound prints, 15 to 16c.; tubs, best grade, 15 to 16c.; second grade, 13 to 14c.; low grade, 11 to 12c.; creamery, early make, tubs, 17 to 18c.; late make, tubs, 18 to 19c.; prints, 20c.

**CHEESE**—The market is lifeless, with local quotations remaining at 8½ to 9c., according to make.

**FISH AND OYSTERS.**

Business is brisk, the demand and supply having both increased lately. Fresh trout is on market, the close season for this fish

and whitefish ceasing on Dec. 1. Whitefish has not yet arrived. We quote as follows: Oysters, \$1.25 per gal.; fresh trout, 8c. per lb.; fresh haddock, 6c. per lb.; fresh steak cod, 7c. per lb.; pickerel, 6c. per lb.; pike, 4c. per lb.; perch, 3c. per lb.; fresh herring, 3½c. per lb.; haddies, 6c. per lb.; Labrador herring, \$5.75 to \$6 per bbl. and \$3.25 per half-bbl.; split herring, \$5 per bbl. and \$2.75 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), \$2.50 per keg; ciscoes, 75c. to \$1.

**GRAIN, FLOUR, BREAKFAST FOODS.**

**GRAIN**—The American wheat market has advanced over 3c. per bush., and though no change is yet reported, our market will certainly follow. Peas and oats have fallen 2c. per bushel. We quote the street market as follows: Winter wheat, 82 to 83c.; barley,

Continued on page 24.

**WE ARE  
PAYING  
CASH  
FOR**

**DRIED  
APPLES**

  
**W. B. BAYLEY & CO.**  
EXPORT BROKERS

46 FRONT ST. E. **Toronto**



# CHRISTMAS GOODS

Notwithstanding heavy sales the past month we are

## READY FOR THE RUSH

EVERY LINE UNBROKEN!  
EVERY LINE A SELLER! ASSORTMENT UNEQUALLED!

RAISINS      CURRANTS      PEELS      NUTS      FIGS  
PRUNES      CALIFORNIA FRUITS      NEW HALLOWEE DATES

## CHRISTMAS CONFECTIONERY

Aberdeen Mixtures  
Boston Mixtures  
Royal Mixtures

In Barrels and Pails.  
**QUICK, PROFITABLE  
TURN-OVERS**



## Something Choice!



California Fancy Clusters, 2½-lb. Cartoons	} 1-lb. Cartoons
California Apricots and Peaches	
California Seeded Raisins	
Rein's Malaga Blue Baskets	
Batger's Cut Mixed Preserved Peel, 1-lb. Drums	

**MAKE AN EFFECTIVE DISPLAY. PLEASE THE EYE.  
THE REST FOLLOWS.**

WE ANSWER ENQUIRIES PROMPTLY. WE QUOTE CLOSELY.  
WE SHIP QUICKLY.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE IMPORTING AND  
MANUFACTURING GROCERS

**TORONTO**

Replenish Your Stock of Seasonable Goods

... FOR THE ...

# CHRISTMAS TRADE

Guide yourself by the following list to make up your order  
and send it to us promptly:

## CURRENTS

Here is valuable information on the situation of Currants received direct from a most reliable and authoritative source:

PATRAS, GREECE, 19th Nov., 1897.

"In face of the very strong position of our market, we think it necessary to call your attention to the fact that there is very little chance of seeing lower prices for the rest of the season, whereas we should not be surprised to see Currants go still higher owing to the greatly reduced stocks which now remain in Greece, and which are not sufficient for universal requirements, there being scarcely 30,000 tons left for export. The market is in consequence very strong, and holders, who are well aware of this favorable position, are very reluctant and not disposed to part with their fruit, being convinced that they can only gain by waiting a little longer."

Notwithstanding these favorable circumstances to advance our prices, we have not yet altered our quotations and we offer, viz:

Fine Provincials, half-cases	5½c.		Fine Filiatra, half-cases	5⅞c.
Filiatra, barrels	5⅜c.		Choice Filiatra, half-cases	6c.
Filiatra, half-barrels	5½c.		Patras, half-cases	6¼c.
Filiatra, half-cases	5¾c.		Fine Vostizzas, half-cases	6½c.

All the above Currants are of "Canadian Staple," which standard is much superior in quality to the "American Staple."

They were all imported by ourselves from trustworthy shippers and came out by the direct

VALENCIA RAISINS

PRUNES

Bosnian "Ostrich," 104's

6½c.



the "American Staple."

They were all imported by ourselves from trustworthy shippers and came out by the direct

### VALENCIA RAISINS

Grustan, Fine Off-Stalk	- -	4¾c.
Arguimbau, Fine Off-Stalk	- -	5c.
Grustan, Finest Selected	- -	5¾c.
Arguimbau, Selected	- -	6c.
Grustan, 4-Crown Layers	- -	6c.
Arguimbau, 4-Crown Layers	- -	6¾c.

### MALAGA RAISINS W. C. BEVAN & CO.

Imperial London Layers,	boxes	\$1.32½
Connoisseur Clusters,	boxes	1.72½
Connoisseur Clusters,	¼ boxes	0.62½
Extra Dessert Clusters,	boxes	1.95
Extra Dessert Clusters,	¼ boxes	0.70
Royal Buckingham Clusters,	boxes	3.00
Royal Buckingham Clusters,	¼ boxes	0.95
Imperial Russian Clusters,	boxes	3.90

On lots of 50 boxes or over, or equivalent 2½ per cent. trade discount.

### SPANISH LOOSE MUSCATELS

M. CAMPUZANO

50-lb. boxes, Choice	- - -	6c.
50-lb. boxes, Fancy	- - -	7c.

### SULTANA RAISINS

Solari's "Extra"	- - -	9½c.
------------------	-------	------

### PRUNES

Bosnian "Ostrich,"	104's	- -	6½c.
French "Dufour,"	120's	- -	4¼c.

### FIGS

"Natural," in bags	- - -	3½c.
"Natural," 25 bag lots	- - -	3¼c.
"Eleme," 12-ounce boxes	- - -	7½c.
"Eleme," 10 lbs. full weight,	4 rows	\$1.00
Case lot	- -	0.90

### PEELS

Best quality English Lemon	- -	10c.
Best quality English Orange	- -	10½c.
Best quality Corsican Citron	- -	16c.

### HALLOWEE DATES

To arrive shortly	- - -	5½c.
-------------------	-------	------

### SHELLED ALMONDS

28-LB. BOXES

Bevan's Extra Selected	- - -	22c.
Campuzano's 2-Crowns	- - -	21c.

### SHELLED WALNUTS

To arrive shortly	- - -	16c.
-------------------	-------	------

### GRENOBLE WALNUTS

Pure Mayettes, bales 250 lbs., spot	- - -	10½c.
and to arrive shortly	- - -	

TERMS: Net 30 days or 1% 10 days, F. O. B. Montreal

# HUDON, HEBERT & CIE. - Montreal

# S. H. EWING & SONS . .

**GENERAL  
COMMISSION  
MERCHANTS**

**C**offees, Spices, Corks,  
Teas, etc. . . .

Office: 17 St. Sacrament Street  
Factories: 98 to 104 King Street

**MONTREAL**

Continued from page 20.

29 to 34c.; peas, 43 to 44½c.; oats, 23 to 24c., Toronto freights. No. 1 hard wheat is quoted at \$1.04, Toronto freights.

**FLOUR**—Prices have advanced 10c. per bbl., and the market continues firm. We quote in carloads on track at Toronto: Manitoba patents, \$5.40 to \$5.50; Manitoba strong bakers, \$5 to \$5.10; Ontario patents, \$4.50 to \$4.80; straight roller, \$4.20 to \$4.25, Toronto freights.

**BREAKFAST FOODS**—The market is active. Standard oatmeal and rolled oats have fallen 20c. in bags and 10c. in barrels. We quote: Standard oatmeal and rolled oats, \$3.10 in bags and \$3.30 in bbls.; rolled wheat, \$2.70 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.25; pot barley, \$3.

#### SALT

Business is steady, with a rise of 5c. per bbl. in the price of barrels. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B. barrels, 75c.; sacks, 50c.

#### SEEDS.

There is practically no demand for medium and low grades of alsike and red clover. There is a fair demand for these seeds in qualities from choice to fancy. Alsike is quoted at \$2.50 to \$4.50; red clover at \$2.75 to \$3.60. There is very little timothy offered. What comes in brings from \$1 to \$1.25 per bushel.

#### HIDES, SKINS AND WOOL.

**HIDES** — Market is firm. We quote for both cowhides and steerhides: No. 1, 9c.; No. 2, 8c.; No. 3, 7c.

**CALFSKINS** — We quote as follows: No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2, 10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

**SHEEPSKINS**—Lambskins and pelts have risen 5c. in price, and are now selling at 95c. to \$1.

**WOOL** — Pulled wools are still quiet. Prices are unchanged. We quote supers at 21 to 22c.; extras at 22 to 23c.

#### PETROLEUM, ETC.

Business is good, with prices unchanged. We quote as follows in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; carbon safety, 16½c.; American water white 17½c.; Pratt's astral, 17c. in bulk.

#### MARKET NOTES.

Salt has advanced 5c. per bbl.  
Cocoas and chocolates are dearer.  
Fresh trout are on the market at 8c. per lb.  
Potatoes have risen 5c. a bag for small lots.  
Lambskins and pelts have risen 5c. in price.

Tarragona almonds are cabled ¾c. above the lowest price this season.

All sugars were advanced 1-16c. per lb. by the Canadian refiners on Wednesday.

An order for "Surprise" soap on Klondike account was shipped from Toronto this week.

Stocks of walnuts, filberts, Malaga raisins and other Christmas goods are getting into small compass on the Toronto market.

#### QUEBEC MARKETS.

MONTREAL, Dec. 9, 1897.

#### GROCERIES.

**T**HERE has been little change in the grocery situation during the past week, business in most lines being of a quiet character. As a rule, however, with few exceptions, values are steady, especially in dried fruits and other lines seasonable for the holidays, and when the demand on this account commences to make itself felt advances are looked for on several staple articles. Scarcity of large size prunes continues to be a feature, and values on tomatoes, corn and gallon apples point higher, as there have been some large transactions between first and second hands at full prices.

#### SUGAR.

The sugar market continues much the same as far as the demand is concerned, but prices are 1-16c. higher. We quote in a jobbing way: Granulated, 4½ to 4 3-16c.,

and yellows, 3 7-16 to 3 13-16c., with German granulated 3¾c.

#### SYRUPS.

Business in syrup is quiet and values are steady, as quoted last week, at 2 to 2½c. for Canadian in half-barrels, as to grade and quantity.

#### MOLASSES.

There is nothing new to report in the molasses market, the firm tendency being fully maintained. Holders are confident that all they have will be wanted in the near future and are not urging sales at all. Round lots of Porto Rico have changed hands at 26c. and Barbadoes in small lots are held firm at 26c. in puncheons, 27½c. in tierces, and 28½c. in bbls.

#### RICE.

Business rules quiet and prices are steady as last quoted. We quote as follows: Crystal Japan, \$5.00; standard B., \$3.50 to \$3.75; Patna, \$5 to \$5.50; Carolina, \$6.75 to \$7.75; choice Burmah, \$4 to \$4.25; and Java kinds, \$4.25 to \$4.50.

#### SPICES.

There is little to report in the spice market, jobbing values ruling steady. We quote: Black pepper, 10 to 12c.; pure white, 17 to 20c., as to grade; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar (French), 25 to 27c.; allspice, 12 to 14c.; and nutmegs, 50 to 90c.

#### COFFEE.

The coffee market continues irregular in its disposition. Values here rule about the same. Maracaibo, 12 to 14c.; Rio, 8 to 12c.; Santos, 10 to 12c.; Mocha, 24c., and Java, 24c.

#### TEAS.

The firm feeling is well maintained in all descriptions of tea, and demand from first hands has been somewhat better than it was. Still the majority of buyers are working on very conservative lines. We quote: Young Hysons, 18c. for low grades, 24 to 28c. for mediums and 30 to 45c. for high grades; China Congous, 10 to 17c. for mediums and

## Cottams Seed

It is the only packet seed prepared from the standpoint of the experienced fancier. It is not put up solely to get as much profit as possible regardless of the rubbish the birds have to eat. In Cottams Seed the birds' requirements are supplied first. Profit is a second consideration. Such a statement may not have the orthodox commercial ring. **But it's truth.** And truth is bound to win.

Cottams Seed is sold by all Wholesalers.

## ROYAL JUBILEE OIL

Is the Best Burning Oil in the Market.

ROYAL OIL COMPANY

SOLE MANUFACTURERS

Geo. Anderson, Manager.

Toronto

## The DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

## Xmas Fruit and Nuts

We have imported large quantities of Fruit and Nuts of all kinds for our Xmas and New Year's Trade, and shall be pleased to give you quotations.

## Japanese Tangerine Oranges

We are bringing along 2 cars of these Oranges direct from Japan, especially for our customers, to enable them to offer some exceptionally fine fruit to their many patrons during the holidays.

All orders receive our prompt attention.

Consignment's of Fruit and Produce handled with care.

## McWILLIAM & EVERIST

25 and 27 Church St., TORONTO, Can.  
Telephone 645.

## MINCE MEAT

We are putting up an exceptionally fine line of English Mince Meat, in 5-lb., 12-lb., 27-lb., and 60-lb. pails.

We guarantee it to be made of the finest and purest materials, neatly put up in packages suitable for family and store trade, and at reasonable prices.

Send us your Orders for Christmas Trade now.

## F. W. FEARMAN - HAMILTON

Agents for A. Booth Packing Co'y, Baltimore Fresh Oysters. Nova Scotia and Portland Cured Finnan Haddies received daily.

25 to 55c. for high grades; Japans, 15 to 21c. for mediums and 28c. for high grades; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

### CANNED GOODS.

The demand noted for canned goods last week has led to some extensive transactions in gallon apples, corn and tomatoes at full prices, and as these goods are costing jobbers higher, the jobbing values are apt to be affected by this increased cost later on, though there has been no material change in this connection yet. We quote: Tomatoes, 85 to 90c.; corn, 60 to 75c.; peas, 75c. to \$1.25; peaches, \$1.75 to \$1.90 for 2's; raspberries, \$1.50 to \$1.90; strawberries, \$1.75 to \$2, according to brand and quality; cherries, \$2.30; apples, gallons, \$2 to \$2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.25 to \$1.45; "Clover Leaf," \$1.25 to \$1.45; "Lion," \$1.25 to \$1.40; Lowe Inlet, \$1.20, in tall tins; canned mackerel, \$1.25; Canadian canned beet, 1's, \$1.20 to \$1.25; 2's, \$2.15 to \$2.30; lobsters, \$11 per case; French sardines, \$10.25 to \$11 for extra brands; ordinary brands, \$8 to \$9; Canadian brands, \$4.25.

### DRIED FRUIT.

There is no change in Valencia raisins, values ruling steady. Demand is of a quiet character, as follows: Off-stalk, 4½ to 4¾c.; fine do., 5 to 5¾c.; selected, 6 to 6¾c., and 4-crown layers, 6¾ to 7c.

California raisins rule quiet, but firm. We quote: 2-crown, 6½c.; 3-crown, 6¾ to 7c.; and 4-crown, 8¾c.

Currants remain quiet, but very firm as to values. We quote as follows: Patras, half-cases, 6¾c.; Filiatra, do., 5¾c.; do. half-bbls., 5½c.; do., bbls., 5¾c. Provincials, 5c. in bbls., 5¾c. in cases, and 5½c. in half-cases, and Vostizzas, half-cases, 7½ to 8c.

Prunes meet a fair enquiry and stocks are light. The scarcity of the larger sizes is still a leading feature. We quote: French, 4¼ to 4½c.; Austrian, 6 to 7c., and Californias, 40 to 50s., 9¾ to 10c.; 50 to 60s., 8¾ to 9c.; 60 to 70s., 8¾ to 8½c., and 70 to 80s., 7½ to 7¾c.

Figs continue quiet and steady, at 9 to 10c. in 14-oz. boxes, 10 to 11c. in 10 lb. boxes and 4c. in bags.

### NUTS.

There is nothing new to report. We quote: Grenoble walnuts, 10 to 10½c.; Sicily filberts, 7c.; Tarragona almonds, 8c.;

## HUGH WALKER & SON

Wholesale Commission Merchants

GUELPH, ONT.

## WINE

Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

\$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

## BROCK'S BIRD SEED



This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

## E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

## EGGS AND BUTTER

We are buyers of Choice Butter and Fresh Eggs. Highest prices paid. Correspond with us.

## THE WM. RYAN CO. LIMITED

70 and 72 Front St. East,

TORONTO

## S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,

TORONTO, ONT.

## POULTRY . . . BUTTER, EGGS

Your consignments of the above solicited. Our large local and shipping trade enable us to get best prices.

QUICK SALES. PROMPT RETURNS.

Prices the highest the market will afford.

## D. GUNN, BROS. & CO.

Pork Packers and Commission Merchants,

TORONTO, ONT.

Extra Fancy Maiori and Sorrento Lemons, Bananas, Cocoanuts, Sweet Potatoes, Spanish Onions, Cranberries, Peaches, Pears, Apples, Grapes, etc.

Valencia shelled almonds, 21 to 22c.; shelled walnuts, 20c., and cocoanuts, \$3.50 per 100.

## FISH.

There is a moderate trade doing in fish and prices are unchanged. We quote as follows: Green cod—No. 1 large, \$4.25 to \$4.50; No. 1 ordinary, \$3.75 to \$4; No. 2, \$2.50; herrings, No. 1 N.S., \$4.25 to \$4.50 per bbl. and \$2.50 per half-bbl.; N.B., \$2.15 to \$2.25 per half-bbl.; B.C. salmon, \$11 per bbl.; mackerel, No. 2 new, \$20; 1896 pack, \$10 to \$11 per bbl.

Smoked fish continue as last reported: Haddies at 6c.; Yarmouth and Bay bloaters at 90c. to \$1 per box; kippered herrings at \$1.25 and smoked at 10 to 12c. per box.

Prepared fish are steady: Dressed codfish, \$4.25 per case of 100 lbs.; dried cod, \$3.75 per cwt.; boneless codfish, 5 to 5½c. per lb., and boneless fish 2¾c. per lb.

## DRIED APPLES.

There is a good demand for both dried and evaporated apples and with light stocks prices are firm at 5½ to 7c. for dried, and 10c. for evaporated.

## APPLES.

These continue steady also at \$3 to \$4.50 for No. 1 and \$2 to \$2.50 for No. 2.

## GREEN FRUIT.

Without new feature, only a quiet trade doing. First arrivals of California navel oranges arrived this week. We quote: Lemons, \$2.50 to \$3 per box; Jamaica oranges easier at \$7 per bbl.; Alma grapes, \$5 to \$6.50 per cask; Cape Cod cranberries, \$7.50 to \$8, and Nova Scotia, \$6 to \$6.50.

## COUNTRY PRODUCE.

EGGS—There was no change in the situation of the egg market, the tone being steady, with a fair amount of business doing. We quote: New-laid, 20c.; choice candled, 14 to 15c.; Montreal limed, 14 to 15c., and western limed, 12½c. per dozen.

BEANS—The demand for beans continues slow, and prices rule steady at 80 to 90c. for primes, and at 95c. to \$1 for choice hand-picked per bushel.

GAME—There was a good enquiry for partridge, of which the offerings are small and prices firmer at 80c. for firsts and 50c. for seconds per brace.

POULTRY—A fairly active trade was done in poultry, and prices rule steady. Turkeys sold at 7½ to 9c.; chickens, 7 to 8c.; ducks, 8 to 9c.; geese, 5 to 6c. per lb.

HONEY—The market for honey was unchanged. We quote: Clover comb at 10 to 11c.; bright extracted at 7½ to 8½c., and dark at 5 to 5½c.

## PROVISIONS.

There was no new feature in the provision market, trade being quiet and of a jobbing character. We quote: Canadian pork, \$15 to \$16 per barrel; pure Canadian lard in pails, at 7 to 7½c., and compound refined at 5 to 5½c. per lb.; hams, 11 to 13c.; bacon, 10 to 12c. per lb.

## DRESSED HOGS.

Business in dressed hogs has been of a moderate character, and prices are steady at \$5.75 to \$6.25, as to grade.

## SALT.

Remains the same. Coarse Liverpool, 35 to 40c. per bag of 150 lbs., and Trepani, \$1.10 per bag of 215 lbs.

## FLOUR AND MEAL.

A fair business continues to be done in flour on local and country account, and the market rules moderately active and steady. We quote: Winter wheat, patents, \$4.75 to \$5; straight rollers, \$4.35 to \$4.40; bags, \$2.10 to \$2.20; best Manitoba strong bakers', \$4.90 to \$5; second do., \$4.50 to \$4.60, and low grades, \$2.70; Hungarian patents, \$5.40.

Business in meal was quiet at the advance, the demand being only for small lots. We quote: Rolled oats, \$3.50 per barrel, and \$1.70 per bag; standard meal, \$3.25 per barrel, and \$1.57½ per bag.

The feed market continues steady and business is quiet. We quote: Ontario bran, \$10.50; shorts \$11.50 per ton, bulk; Manitoba bran, bags included, at \$11.50, and shorts at \$13.50 per ton.

## BALED HAY.

There was no change in hay, No. 1 being quoted at \$10.50, and No. 2 at \$8 to \$8.50 per ton in car lots.

## GRAIN.

The grain market is firm and unchanged, very little business being reported at present. We quote: Ontario red winter wheat, 91 to 92c.; peas, 51c.; oats, 27 to 27½c.; 1ye, 51½ to 52c.; buckwheat, 35½ to 36c., and feed barley, 36 to 40c. in store.

## CHEESE AND BUTTER.

Cheese continues quiet and steady, with little trading to report. None of the holders here seem anxious to realize at present, nor is there any urgent enquiry from the other side. Under such conditions nothing but dulness can result, and there appears to be no expectation of it lifting until after the New Year. It is understood that some other factories in the west are consigning their goods direct to Great Britain, but it is learned that one of the banks is acting in the case practically as a middleman, and will undoubtedly demand remuneration for its trouble and responsibility. The factory in question is situated in the Campbellford district and the lot sent forward comprises 2,400 boxes. The official stocks of cheese in Liverpool on the 1st were 129,500 boxes. We quote as follows: Finest Ontario Septembers, 8½; finest Ontario Octobers, 8¼ to 8¾c.; finest Townships, 8¼; finest Quebec Octobers, 7½ to 7¾c.

The butter market gave indications lately of a rather better feeling, inasmuch as there appeared to be more inclination to buy creamery. One operator here has, it is understood, purchased the September and October make of two creameries, which will amount to over 500 boxes at 17½c. at the factory, while exporters had orders to-day that would permit the payment of 18½c., which is an advance of ¼ to ½c. on limits previously allowed over the cable. In a local way, demand is good for fine fall creamery at 18½c. The declared stock of butter in Liverpool on the 1st was 6,800 packages. We quote: Finest creamery, 18 to 18½c.; seconds, 17¼ to 17½c.; dairy butter, 15½ to 16½c.

## MONTREAL NOTES.

Jobbers here have purchased rather largely recently of tomatoes, corn and gallon apples at full prices.

Currants are firmly held, but demand for them is light and gives no indication of improvement.

Scarcity of large size prunes of all descriptions, both California and Mediterranean, is still a leading feature.

The first arrivals of California navel oranges reached here this week, and have met with a fair demand at \$4.

Mr. George Mann, manager of the Montreal branch of the Salada Tea Co., reports the biggest week's business in their history, for the week ending Dec. 4.

## NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Dec. 7, 1897.

WHILE the season is getting late, there is still good business doing. The weather is fine but snow is needed. It makes a great difference, particularly to the retail trade. Country orders are about filled. There is still some city trade to be done by wholesalers before Christmas. Wholesalers are doing very little buying. Markets show very little change. In hops our market is a dull one. Dealers find it hard to get their ideas up to present prices. Candy manufacturers are all working overtime. They report good business. Biscuit men are also very busy. In soda biscuits, rather oddly, our best trade is supplied by an Ontario manufacturer, but this is about the only biscuit coming here from there, though quite a quantity of fancy biscuits are imported from the States and England. In cream of tartar, while prices remain low, the market is rather firmer. Very large quantities of turkeys were this week shipped to Liverpool via Beaver Line steamer from here.

OIL—The shipments are light in burning oil. Prices tend higher, particularly for American, which we advance ½c. In lubricating for present use business is quiet. Some few orders are being taken for future. Cod oil comes in slowly. The price is firm, but little change is expected. In cod liver oil prices are higher. The output at Newfoundland this year was small, owing to the low prices ruling early in the season. We quote: Best American burning oil, 18 to 19c.; Canadian water white, 16 to 17c.; Canadian, prime, 14 to 15c.; cod oil, 22 to 24c.

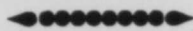
SALT—The first regular mail steamer of the Beaver line from Liverpool which arrived this week brought some 1,800 bags of coarse salt. It was almost all shipped at once from the vessel. Two or three other lots are quite near at hand. There will be

# MILLAR'S Paragon Cheese

SATISFACTION GUARANTEED

THE PRETTIEST POTS

## The Most Delicious Cheese



A trial is all that is necessary to win you in favor of Millar's. Its largely increasing sale is sufficient proof of its popularity.

HAVE YOU TRIED IT?

AGENTS  
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**A. E. RICHARDS & CO.**  
Hamilton  
**JOSEPH CARMAN**  
Winnipeg

**T. D. Millar Cheese  
Company**  
INGERSOLL, ONT.



# Pickles.

## Tomato Products

Their enormous sale is the best evidence of their superior qualities. The greatest care is taken in their preparation.

- Tomato Ketchup
- Tomato Chutney
- Tomato Soup
- Baked Beans with Tomato Sauce

Other Popular Specialties are:

- India Relish
- Evaporated Horse Radish
- Sweet Pickles
- Chili Sauce

For sale by \_\_\_\_\_

H. P. Eokardt & Co., Toronto.  
Hudon, Hebert & Cie., Montreal.

**MEDALS--**  
PARIS  
CHICAGO  
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ATLANTA, Etc.

The **GENUINE**  
always bear this  
Keystone trade-mark.



no lack of stock during the winter. It is surprising where it all goes. One firm here, the principal one handling salt, turns over about 90,000 bags of coarse salt in a year. Besides the English salt a large quantity of Ontario is continually arriving. We quote: Coarse, 47 to 50c.; Liverpool factory-filled, 85 to \$1; Canadian fine, 90c. to \$1 per bag; 5-lb. bags in bbls., \$3 to \$3.25; 10-lb. bags, in bbls., \$2.85 to \$3; butter and cheese salt, bulk, \$2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, \$2 per case of 2 doz.; rock salt, \$5 to \$6 per ton.

**CANNED GOODS**—Some new goods continue to arrive from some of the packers who have shaded prices a little in order to make sales. There does not appear, however, to be any weakness in the market, but the tendency is upward. There is good demand, except for canned meats, which, while tending higher, have light sale. Oysters have better movement, and they also are expected to go higher. Salmon show quite a range in quality and some low quotations are heard. They are, however, considered by holders good stock at the prices paid for them. Fruits in glass have but limited sale. We quote as follows: Corn, 70 to 75c.; peas, 75 to 90c.; tomatoes, \$1 to \$1.10; gallon apples, \$2.20 to \$2.25; corned beef, Canadian, \$2.40 to \$2.50; American, 2-lb. tins, \$2.60 to

\$2.70; 1-lb. tins, \$1.40 to \$1.60; oysters, 2's, \$2.10 to \$2.20; 1's, \$1.40 to \$1.50; peaches, 3's, Canadian, \$2.50 to \$2.75; 2's, \$1.50 to \$1.75; American, 3's, \$2 to \$2.25; pineapple, \$2.50 to \$2.75; fruits in glass, \$4 to \$4.25; salmon, \$1.15 to \$1.20; ditto, flats, \$1.25 to \$1.30; lobsters, \$2.50 to \$2.60; haddies, \$1.05 to \$1.15; clams, \$5 for 4 doz.; chowder, \$2.50 to \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1 per doz.; kippered herring, \$1.10 per doz.

**GREEN FRUIT** — Shipments are more active, and the Christmas demand will keep business good for a few weeks. Oranges, while not of extra quality, are now here in quite a number of varieties. Some new Valencias, Floridas and Californias are being received, and quite a quantity of West Indias are still here. In apples, good stock is hard to get. The absence of Bishop Pippins, which is one of our very best apples, is much felt. There are a good many poor apples on the market. In cranberries the feeling is towards higher prices. Cape Cods are so high as to be about out of the market, and the stock of native berries is light. In Malaga grapes there is a fair stock and prices are firm. During the winter very little is done in bananas. We quote: Lemons, \$2.50 to \$4; oranges, Valencia, \$4.75 to \$5 per box; do., California, \$3 to \$4.50; do., Florida, \$5 to \$5.25; do.,

Dominica, \$4 per bbl.; apples, \$2 to \$4.50; bananas, \$2 to \$2.25; Malaga grapes, \$5 to \$7; native bog cranberries, \$5 to \$6 per bbl.; Cape Cod cranberries, \$8 to \$9 per bbl.; sweet potatoes, \$3.25 to \$3.50 per bbl.; Shaddock, \$3 per bbl.; grape fruit, \$3 per bbl.; sour limes, \$1.75 per box; sweet limes, \$2.50 per box.

**DRIED FRUIT**—Business is active. The stock of raisins is much reduced here. Some shipments of Valencias have not been received, which is a great put-back to those who expected them. In California raisins the market is easy, prices on the Coast having gone off ¼c. during the week, which means a decline of 1c. in 4 crown and ½c. in 3-crown since the first sales were made here early in the season. The demand from year to year seems to be for the better qualities, 4-crown California having a large sale this year. In seeded California a good trade is doing. Currants, particularly cleaned, have a large demand. One city firm has cleaned one hundred barrels in the last month. California prunes continue in good demand. Prices are easy, though they are not expected to go much lower. The larger size prune is having a good sale. Evaporated apples are scarce, and very few new are yet to hand. Prices seem rather easier west. Quite a few onions arrived this week. Prices show no change. We quote as follows: Valencias, 5½

to 6c.; California L. M., 3-crown, 6½ to 6¾c.; London layers, \$1.50 to \$1.65; Imp. cabinets, \$1.75 to \$1.80; black baskets, \$2.25 to \$2.30; Dehesa layers, \$2.50 to \$2.75; currants, cases, 5¼ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¼ to 8c.; bulk, cleaned, 6½ to 7c.; prunes, boxes, 4½ to 10c.; dates, 5 to 7½c.; Fard. dates, 7 to 7½c.; dried apples, 3½ to 4c.; evaporated apples, 8 to 9c.; onions, \$2 to \$2.15 per bbl.; cocoanuts, \$4 to \$4.50 per 100 lbs.; figs, 8 to 10c.; Sultana raisins, 7½ to 9c.; Malaga loose muscatels, 3-crown, 6½ to 6¾c.; 4-crown L. M. Californias, 7½ to 7¾c.; seeded muscatels, 1-lb. cartoons, 11 to 12c.; new Valencias, layers, 6½ to 6¾c.; citron peel, 18c.; lemon peel, 11c.; orange peel, 12c.

**SUGAR**—There is a good sale. Prices show no change. Stocks are not large. In powdered at this season there is a large demand. We quote: Granulated, 4¼ to 4¾c.; yellows, 3¾ to 3¾c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

**MOLASSES**—Show no change in price. There is quite a demand for small packages, and New Orleans at a price would sell, but this season it seems hard to get a satisfactory quality at a right figure. Barbadoes and Porto Rico are keeping low. There is little syrup here, but the local sale is always limited. We quote: Barbadoes, 23 to 25c.; Porto Rico, 27 to 30c.; New Orleans, barrels, 28 to 30c.; Antigua, 22 to 23c.; St. Croix, 20 to 22c.; Demerara, extra, 33 to 34c.; syrup, 36 to 38c.

**DAIRY PRODUCE**—Cheese is quiet. St. John has got to be a rather small market, dealers throughout the province getting supplies direct from factories, which are quite near to them. There are no exporters here except in a small way. Butter, for best quality, tends firmer, but there is an over-supply of poor to fair. Eggs show good sale where they are fresh. Prices are higher, and there is a good demand. We quote: Dairy butter, 16 to 18c.; creamery, 18 to 20c.; prints, 20 to 22c.; cheese, 9½ to 10c.; eggs, 16 to 17c.

**FISH**—There is good business doing, and prices are fully maintained. This is particularly the case with pollock and pickled Bay herring. In smoked the price is easy, and only a fair business is being done. Quality is good. The high duty in the States very much affects this business. The fish are sold by the fishermen fresh to the American smokers. Finnan haddies have an active demand, large quantities going west. Boneless codfish has also been shipped west largely during the week. Prices are firm and should be higher. There is considerable competition, and buyers should consider quality. Holders are finding a very poor demand for their alewives. In frozen fish, season is about here. It means active work for the dealers. From year to year our weather is more uncertain, and frozen fish must be handled quickly. The supply of herring is expected to be light.

Smelt fishing is in full blast at the north shore. It is a large business. We quote: Large cod, \$3.40 to \$3.50; medium, \$3.20 to \$3.25; pollock, \$1.80 to \$2; bay herring, \$1.65 to \$1.75 per half-bbl.; smoked, new, 6½ to 7c.; shad, half-bbl., \$4.50 to \$5; boneless, 2½ to 4c.; cod, 6 to 6½c.; Shelburne, bbls., \$2.75; half-bbls, \$1.85 to \$1.90; Canso, \$5 to \$5.25 per bbl.; do, half-bbl., \$2.75 to \$3; wolves, \$2.45 to \$2.50 half-bbl.; bloaters, 50 to 60c.; kippered herring, \$1; haddies, 4½c.

**PROVISIONS**—The sale of beef and pork is light this fall compared to last year. Prices show little change. Clear pork keeps low. In lard, price is firm. There is quite a stock here. Smoked meats have a fair sale. We quote as follows: Clear pork, \$14.50 to \$15.50; mess, \$13.50 to \$14; plate beef, \$13.50 to \$14.50; hams, 12 to 13c.; rolls, 9½ to 10c.; pure lard, 7½ to 8c.; compound, 6½ to 6¾c.

**FLOUR, FEED AND MEAL**—There is a good steady business reported by the wholesalers. They are, however, at present not active buyers. Manitoba flour holds quite firm. In Ontario there is a tendency toward an easier feeling. Oatmeal continues to advance slowly, particularly here, where quite a stock is held. Western oats keep high, which very much affects the sale, and aids in the placing of this province oats, which are all right, but not as well cleaned as they should be. Hay is dull, and price rules low. Cornmeal is easy. Feed also tends toward lower prices. Barley and split peas are firm. Beans seem firmer. We quote as follows: Manitoba flour, \$5.75 to \$5.80; best Ontario, \$4.90 to \$5; medium, \$4.75 to \$4.90; oatmeal, \$3.65 to \$3.75; cornmeal, \$1.95 to \$2; middlings, car lots, in bulk, \$15 to \$16; bran, do, \$14 to \$14.50; hand-picked beans, \$1 to \$1.10; prime 90 to 95c.; oats, 34 to 36c.; hay, \$11.50 to \$12.50; barley, \$3.10 to \$3.15; round peas, \$1.25; split peas, \$3.45 to \$3.50; yellow eye beans, \$1.75.

#### ST. JOHN NOTES.

Millar's "Paragon" cheese is being actively pushed in this market.

Among the neat souvenirs this year is a pocket match-box, sent out by Whittaker & Co.

The last shipment of oats for the season is being made from Prince Edward Island. Two cargoes cleared this week for Bristol, England.

W. R. Miles, who represents Peek Bros. & Winch, Limited, in Eastern Canada, will spend Christmas in England. He sails this week in the steamer Gallia.

THE CANADIAN GROCER extends congratulations to Geo. M. Troop, of Troop & Co., vinegar manufacturers here, who this week was married in Yarmouth to Miss Cassie Harris.

Smelt fishing on the north shore is now active. The buyers at Richibucto, A. & R. Loggie, R. O'Leary, W. J. Emerson and W. S. Loggie are being kept busy. At Chatham one fisherman is credited with a hundred

dollar catch in one day during the past week.

Wm. Thomson & Co., of our city, have now a fine fleet of four steamers, two of which are running in one of the regular lines to London this winter. The firm have just contracted for a fifth steamer.

The Windsor Hotel, St. Stephen, N.B., so well known to travelers, has changed hands, Mr. A. L. Drake having retired. At present Mr. Dunphy, who had been acting clerk, is in charge until final arrangements are made.

The steamship line which has been running between St. John and Montreal this season has been quite a success. The low freights have been appreciated by our merchants. The last steamer of the season arrived here last week.

**FOR SALE.** Boxes Choice Smoked Herrings and Half-Barrels Herrings. Choice Prime Beans, Evaporated Apples. Apply JAS. R. SHIELDS & CO. Board of Trade, TORONTO

## THE DOMINION BANK

Capital (paid-up).....\$1,500,000  
Reserve Fund.....1,500,000

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" Market, corner King and Jarvis street.  
" Queen street, corner Esther street.  
" Sherbourne street, corner Queen.  
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Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

## OTHER FIRMS

Are not content with copying our package, but are using the identical words on our labels. Imitation is the sincerest flattery, but do not be deceived, as Meadow Sweet Cheese has the largest sale of any package cheese in England and United States, and the sales in Canada are growing every day.

Sold retail in 10c. packages, and 15 and 20c. pots, allowing 30 per cent. profit to the Grocer.

Write to

**Meadow Sweet Cheese Co.**

P.O. Box 2321, Montreal

For Price List.



## Keep abreast of the times

by handling only the best and purest condensed milk on the market, namely, **THE OWL BRAND.**

It is manufactured by the latest and most approved machinery from Full Cream Milk produced from cows grazed on the White Clover Highlands of Eastern Nova Scotia, so you can well afford to push the sale of it. You will have no complaints.

Made only by

**The Canada Milk Condensing Co., Limited,**  
Antigonish, N. S.

**TO SMOKERS**  
THE OLD SIZE

# T & B

**MYRTLE NAVY 3'S**

**IS STILL BEING  
MANUFACTURED**

Have you tried

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If not, why not?

Unsurpassed  
Value

**George Foster & Sons**  
BRANTFORD, ONT.

**Do you sell  
Sterling Pickles ?**

If you do your customers get a thoroughly good pickle at a low price.

**ONIONS, CAULIFLOWER,  
CUCUMBERS, MIXED, CHOW.**

All in neat bottles suitable for family trade.

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Vinegar Manufacturers, TORONTO

## CURRENTS

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### ...Vostizzas

**WARREN BROS. & CO.**  
TORONTO.

## Extra Choice

**Hams Bacon  
Pure Lard  
Mess Pork**

**PARK, BLACKWELL & CO., Limited**  
Pork and Beef Packers,  
TORONTO

BUY

# Ivory Bar Soap

THE BEST MADE

## Liquorice De Gerace

.....4's and 16's.

A shipment now in store.

**PERKINS, INCE & Co.**  
TORONTO.

The  
**EIGHTEEN  
NINETY  
SEVEN  
FAVORITE**



"Since upwards a Quarter Century, we have used your exquisite Coffee Blends and won't use any other."—Extract.

**MANITOBA MARKETS.**

WINNIPEG, Dec. 6, 1897.

HERE is little change in the situation to report this week. In groceries the wholesale houses report that their full stocks are now in for the Christmas trade. Business is good, with the indication that it will remain so until January at least. Business in wheat is practically at a standstill over the whole province, the same occurring every year just about the close of navigation. Dealers expect to get all their wheat out of Fort William before the close actually takes place, but this will depend altogether upon the weather during the next 48 hours. Manitoba last night had the first blizzard of the season, so that it is hard to say just how matters will eventuate.

The reduction of freight rates on the C.P.R. east from Fort William will likely occasion a much larger delivery from this country in the next month or six weeks than would otherwise take place, as it will enable dealers to pay farmers several cents more per bushel. The price at present is nominal, being 75c. on a 19c. rate of freight for No. 1 hard. All the elevators in the country belonging to grain dealers are absolutely clear of wheat. Any wheat being held is in elevators belonging to milling companies. There is a feeling among farmers that wheat is going to be higher after seeding, and this may possibly lead to smaller deliveries during the winter than are at present anticipated. Already estimates are in from all points in the province as to the amount of land that will be sown in wheat next spring, and these estimates, by many reliable men, reach the two million acre figure.

A very large amount of American corn is being brought into this market and is having the effect of keeping down the price of oats, notwithstanding the fact that there is almost a famine of that cereal; the Crow's Nest Pass having absorbed the entire available supply of Manitoba and the Northwest Territories.

**SUGAR**—Almost the only noticeable change in price during the week is the advance of 1-16 of a cent on sugar, granulated now selling at 4 $\frac{3}{8}$ c., and yellows at 4 $\frac{1}{8}$ c.

**EVAPORATED FRUITS**—Show no change, but the market is very firm.

**DRIED FRUITS**—This market is particularly well supplied and trade is brisk, but there are no changes in price to report. Sultana raisins and Smyrna figs are due to arrive this week. Valencias, \$2 per box; California loose muscatels, 2-crown, 6 $\frac{1}{2}$ c.; 3-crown, 7 $\frac{1}{2}$ c.; 4-crown, 8 $\frac{1}{2}$ c.; seedless, 7 $\frac{1}{2}$ c.; California valencia, 6 $\frac{3}{4}$ c.

**CURRENTS**—Provincials, bbls., 6 $\frac{1}{4}$ c.;  $\frac{1}{2}$ -bbls., 6 $\frac{1}{2}$ c.; cases, 6 $\frac{3}{4}$ c.

**NUTS**—New Grenoble walnuts have arrived and the sample is a particularly fine one. Price quoted is 11 $\frac{1}{2}$  to 12 $\frac{1}{2}$ c. per lb.; new shelled almonds, 24 to 25c. per lb.

**CANNED GOODS**—Market is good with prices for canned vegetables particularly firm. Tomatoes, \$2.35; corn, \$1.60; cream

corn, \$1.80; ordinary brands of peas are \$1.75; beans, \$1.75.

**CANNED FISH**—There is always a large sale for this class of goods here and each year Maconochie Bros.' fish preparation meet with increasing sale. Kippered herring, \$1.90; herring in tomato sauce, \$1.90; herring in mustard sauce, \$1.90; herring in anchovy sauce, \$1.80; herring in fennel sauce, \$1.80; Findon haddocks, \$2.25.

**FISH, CURED**—Finnan haddies have arrived in large shipments per freight and are selling at 7 $\frac{1}{2}$ c. The quality is claimed to be the finest that has yet reached Winnipeg. Bloaters, 60's, are \$1.50; 100's, \$1.20. Codfish, pure 2-lb. bricks, 6 $\frac{1}{2}$ c.; dried cod, \$6 per case; Beardsley's shredded, 90c. per doz.

**FISH, FRESH**—The market is now well supplied with all lines of white fish, fresh salt-water herring, Halibut and B.C. salmon.

**MINCE MEAT**—A new claimant for notice in the canned goods line is W. Clark of Montreal's mince meat, which is put up in attractive 1-lb. tins and sells at \$1.20 per dozen. It is meeting with a ready sale.

**EGGS**—The market is much better supplied than it was a week ago, but prices advanced this morning, and jobbers are now selling to retailers at 20c. per dozen.

**BUTTER**—The anticipated increase in supply of dairy has taken place. The quality is good, and the price 15c. for round lots point of shipment for fresh made.

**CREAMERY BUTTER**—All on this market is now coming through from Ontario.

**POULTRY**—Manitoba raised are selling as follows: Chickens, 10 $\frac{1}{2}$ c.; ducks and geese, 8c.; turkeys, 10 $\frac{1}{2}$ c. One house is known to have five carloads coming in from Ontario.

**CURED MEATS**—Absolutely no change in this market. Prices are firm and sales good.

**COFFEE**—There is a drop all round of 1c. per lb. on coffees. Green coffees are also cheaper, a good quality of Rio being quoted at 10 to 10 $\frac{1}{2}$ c. per lb.

**TEA**—Market steady, with no change in prices.

**THE LAUGH ON THE GROCER.**

At the pure food show held in Toronto, in the lack of crowds of visitors some of the exhibitors turned their minds to practical joking, assisted by a grocer well known as one of the practical jokers of the city. The grocer picked up a package of tea off one of the booths and threw it at a yeast exhibitor, who was preparing a batter for pancakes. The yeast man picked as much of the tea as he could, and, putting in a little batter to consolidate it, threw it at a vinegar dealer, who he thought had thrown the tea. The grocer, emboldened by his not being found out, waited his opportunity, and threw some pulverized sugar down the yeast man's neck. The yeast man caught on to the perpetrator of the joke, and, a little riled, grabbed his ladle, and filling it with the soft batter, sent it with unerring aim at the

grocer. The missile struck fair between the eyes, and in a moment the joking grocer was a spectacle. Words are not descriptive enough to describe his appearance.

**PERSONAL MENTION.**

Mr. R. V. Woods, of Arthur P. Tippet & Co., sails for England on the Gallia to spend Christmas with his parents.

Mr. C. E. Colson sails on Tuesday for London, Eng., on his annual visit in connection with Crosse & Blackwell and his other agencies.

Mr. John Morrow returned to Toronto on Friday last after about a year's stay in Europe. He appears to have recovered from his recent illness.

A. W. J. Bedbrook, for some time connected with the wholesale grocery firm of A. Macdonald & Co., Winnipeg, left on December 1 for England, where he will reside in future.

H. I. McLean, the genial representative for W. Frank Hatheway, St. John, will shortly take unto himself a wife. His fellow travelers on the road will hear the news with pleasure. Mr. McLean is a quondam Halifax boy who, since his departure from Halifax a few years ago, has achieved great success as a commercial traveler.—Chronicle, Halifax.

**A BIG CHOCOLATE FACTORY.**

Chocolat-Menier's chocolate factory constantly employs 2,000 workmen. Their annual output is 33,000,000 pounds, or 115,000 pounds for every single day of the year. Of course, the everyday consumer can hardly form an idea of the magnitude of this concern—which, in short, produces its own cocoa on its own plantation in Nicaragua, South America; has its own fleet of steamers transporting the raw cocoa to the European seaports; its own sugar refineries producing the best white sugar; its own railroad—in fact, everything pertaining to the manufacture of Chocolat-Menier.

**IMPURE TEAS.**

The Minister of Customs has caused a circular to be sent to all collectors of Customs asking them to forward to the Department at Ottawa, for approval, samples of all tea imported into Canada from Britain or the States before delivery, unless a Customs certificate from these countries is produced by the importer to the effect that the tea has been duly approved for home consumption in the United Kingdom or United States. This step has been taken to prevent the importation into Canada of tea which is not genuine.

H. D. Hungerford, of Granby, and Geo. Cook, of Magog, have recently opened up a grocery establishment in Granby, Que.



### DIAMOND MATCH CO. AND E. B. EDDY AMALGAMATE.

WHEN a representative of THE CANADIAN GROCER was at Hull the other day he noticed a more than usual bustle, if possible, about the Eddy Co.'s works, and after looking over their new and complete system of electric sidings for quicker loading and delivery of freight to the railways running into Hull and Ottawa, found new plans and specifications being made looking to the remodelling of their match plant, and learned from Mr. Eddy that, with his usual determination to always keep abreast of, and, with his inclination to be sometimes a little ahead of, the times in match making, he had just returned from a trip west, where he has been by special appointment to meet the president and directors of the Diamond Match Co., and consummated a deal between these two large companies, the result of which will be the immediate building of a large extension to the E. B. Eddy Co.'s match factory, the remodelling of the whole plant and machinery of that department and the placing of the most modern and exclusive match machinery in the world in early operation in Canada.

This will create a complete revolution in match making in Canada, and next spring will see the new equipment turning out not only all of Eddy's well-known brands, but also a lot of new styles, makes and brands of matches for the home and general trade. Mr. Eddy has for nearly fifty years held with a bold and determined hand the supremacy of the Canadian match trade, and although the Eddy Co. has always been in very good shape all round to meet competition, Mr. Eddy now says that he is in a position to defy competition from anywhere, at home or abroad, whether English, French, German, American, Japanese, Swedish, or what not.

With the ceaseless power of the Chaudiere Falls at their back, with the arrangements

just completed with the Diamond Match Co., with the splendid trade connection in Canada, in the United States and in Europe, there is no telling where the limit of the sales and operations of this great company in the match business will end.

### HAMILTON RETAIL GROCERS.

The retail grocers of Hamilton held their monthly meeting on Tuesday evening in their rooms, 100 King street east. There was a large attendance of members. President J. O. Carpenter, occupied the chair.

Messrs. J. Seller, A. L. Reeves, W. T. Hunter, D. Munroe and E. Shaver were proposed as new members.

W. F. Walker and Major Snider appeared before the association in the interest of the Hamilton, Chedoke and Ancaster Electric Railway Co. They explained the project fully, pointing out the advantage such a road would be to the retail trade generally.

Mr. C. H. Peebles thought the road would be as great a benefit to Hamilton's retail trade as the other electric roads had been, and that the promoters should have every encouragement. This idea seemed to be held by all, and the following resolution was passed:

That this association heartily endorses the building of the Hamilton, Chedoke and Ancaster Railway, and assures the promoters of its hearty sympathy and support.

Mr. J. O. Carpenter, on behalf of the association, thanked the company's representatives for the full information they had given.

A communication from the Montreal Retail Grocers' Association was received. It proposed that a delegation from each of the associations in the Dominion be sent to Ottawa to present petitions jointly, asking the Federal Government to amend the Act in order that the civil service employees' salaries may be attachable for just debts.

Messrs. J. Ronan, J. O. Carpenter, A. Ballentine and C. H. Peebles were appointed

a committee to draft a resolution asking the Queen Victoria Niagara Falls Park Commissioners to erect a pavilion for the convenience of the picnickers and a shelter for the band.

The following were nominated officers for 1898:

President, J. C. Bolligan, F. R. Close, Charles Duff; 1st vice-president, F. R. Close, Wm. Smye; 2nd vice-president, Charles Duff, J. Main, J. H. Horway, Geo. Hayes; treasurer, C. Bremner, C. H. Peebles; secretary, Wm. R. Harvey; executive committee, A. Ballentine, C. Duff, J. O. Carpenter, C. Holt, Geo. Hayes, C. H. Peebles, Wm. Smye, J. Ronan, Jas. McKay, R. E. Wales, Geo. Kendall, J. C. Bolligan, F. R. Close; auditors, Geo. Powell, C. Holt.

Owing to the lateness of the hour consideration of the secretary's report on the Collection Department was postponed until next meeting.

WM. R. HARVEY,  
Secretary.

### AN ENGLISH FIRM'S OFFER.

Thomas Hemming & Son, Limited, Redditch, England, long ago made a name for themselves as manufacturers of the finest needles, fish-hooks and tackle, and for years have been winners of the leading prizes at the big exhibitions. Their make is known to many in Canada, but under the preferential tariff they intend doing more in the Dominion. In order to place their samples before the trade they will send a package free to any firm enclosing their business card or letter heading and mentioning this paper.—Dry Goods Review.

The \$6,000 bankrupt stock of the estate of L. Nadleman, Steveston, B.C., has been purchased by J. G. Hutchinson, who, besides conducting a general store at the latter place, is also president of the British Columbia Supply Co., Limited, Vancouver. The stock consists of groceries, hardware, tinware, dry goods, crockery, etc., and Mr. Hutchinson is disposing of it at Steveston.

## LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea.

"P. Richard's" Brandy.

"Victoria" Japan Tea

"Mitchell's" Whiskeys

72 to 78 St. Peter Street, MONTREAL

**HINTS TO BUYERS.**

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

**R**UTHERFORD, MARSHALL & CO. report a brisk demand for both roll and tub butter for shipping and local demand.

Malaga fruit is moving out quickly with the Davidson & Hay, Limited.

D. Gunn, Bros. & Co. have liberal demand for poultry for Christmas trade.

John Sloan & Co. shipped, to one order, a carload of groceries for the Klondike.

H. P. Eckardt & Co. are offering Hal-  
lowee and Sairs dates for prompt shipment.

H. P. Eckardt report that the demand for "Ludella" Ceylon tea is increasing daily.

Warren Bros. & Co. are showing extra value in Rio and Maracaibo coffees, fine grades.

T. Kinnear & Co. have received a shipment of shelled Grenoble walnuts and shelled almonds.

The Eby, Blain Co., Limited, have a pack of fine red B.C. salmon arriving, to retail at 10c.

The Davidson & Hay, Limited, direct the attention of buyers this week to their quotations on new nuts.

W. H. Gillard & Co. are showing some exceptional values in Ceylon teas, of which they have a wide range.

Geo. Foster & Sons offer a line of extra fine Golden Tipped Ceylon tea, "Rajah" brand, in 20-lb. caddies.

Another large shipment of Trenor's "Blue Eagle" select Valencias is to hand with the Davidson & Hay, Limited.

T. Kinnear & Co. have a shipment of 3 and 4-crown California loose muscatel raisins in stock; also seeded raisins.

A consignment of figs in 12-oz. boxes has just been received by H. P. Eckardt & Co. They are offering them at a low price.

D. Gunn, Bros. & Co. have large shipping demand for large roll butter, which will enable them, they report, to pay outside prices.

The Davidson & Hay, Limited, have a carload of choice Barbadoes molasses to hand this week, which they offer at a low figure.

The F. F. Dalley Co., Limited, say that their trade for pure fruit extracts and buck-wheat flour this year is by far the best they have ever had.

A special drive in fine off-stalk Valencias is offered to the trade by the Eby, Blain

Co., Limited, who invite enquiry from parties interested.

When requiring molasses don't forget to write Geo. Foster & Sons. They have excellent value to offer on lines bought before the advance.

"L. P. & Co." Christmas pastry spice in the well-known 5-lb. cans, also the XXX icing sugar, are finding ready sale with Lucas, Steele & Bristol.

Direct shipment of dates now at hand with Geo. Foster & Sons. Strictly new goods; no cold storage. Close prices to clear before Christmas.

"Bensdorp's 'Royal Dutch' cocoa and crushed Java and Mocha coffee are among our standard and steadiest sellers," say the Eby, Blain Co., Limited.

The Eby, Blain Co., Limited, have a special selection of mixed pastry spice. Wetthey's condensed mince meat and mince meat in pails and tubs in store.

Pure fruit jams, Seville and "Gilt Edge" marmalade, in 1-lb. glass and 7-lb. pails are among the season's best selling goods with the Eby, Blain Co., Limited.

Attention is called to Lucas, Steele & Bristol's ad. Quick shipping is a necessity at this season, and this the firm guarantees, as well as the quality of their goods.

Thos. Upton & Co. have received their shipment of marmalade oranges this season, and will now be able to fill all orders for their "Gilt Edge" orange marmalade.

"Circle" tea is finding new friends every day. A few advertising images for it are still on hand with Lucas, Steele & Bristol; also some for their "Kiji" and "Uriba" Japan teas.

Geo. Foster & Sons report that they have just received a consignment of India Pekoe Souchong of excellent quality, in which they are offering a bargain at 15c. Samples on application.

W. H. Gillard & Co. state that their sale of "Imperial" Congou in the Northwest during the past six months has more than doubled that of any other six months since putting this brand on the market.

The Eby, Blain Co., Limited, call the attention of the trade to their announcement in this issue, and state that they are fully prepared to despatch all orders the same day as received for Christmas goods.

"Sales of dressings and mixed spice in glass jars with screw tops are away above our expectations," say Lucas, Steele & Bristol; "also of the handsome glass pots of jams, jellies and marmalade at \$1 per dozen."

At this season Keen's mixed spice (in 1-ounce tins) is in demand. This article is superior to any ground spice in the market,

being specially selected and ground by the manufacturers of Keen's mustard. Frank Magor & Co., 16 St. John street, Montreal, handle these goods.

"We recently sent out nearly 50 lots of Keen's show cards by express to grocers in different parts of Canada who applied, mentioning THE CANADIAN GROCER. If we missed anyone, now is the time to advise us, before our supply runs short," write Frank Magor & Co., 16 St. John street, Montreal.

**AGREEMENT AMONG SALMON MEN.**

As readers of THE CANADIAN GROCER are aware, there has been for some time an agitation among British Columbia salmon canners for some arrangement or combination by which they might pool their supplies on the English market, and by joint effort prevent what has hitherto been a matter of serious prejudice to their interest, namely, the depreciation of sale values, by the remaining on the British market almost every year of a large surplus of unsold salmon of the previous season, ready to be unloaded on English and Scotch retail produce men at ruinously low prices.

A despatch from Vancouver says that arrangements have been completed by which a combination including the Anglo B.C. Packing Co., an English organization which controls many leading canneries, also the notable houses R. P. Rithet & Co., Robert Ward & Co., Todd & Son, Turner, Beeton & Co., Evans, Coleman & Evans, and many others. The combine will in the first instance fix a uniform price, affording a reasonable profit on 100,000 cases of the B.C. packs of 1896 which are still unsold in the British market. It will also fix a profitable price for 500,000 cases of the 1897 pack which are still on hand in England and lastly endeavor, in respect of the season of 1898, to prevent a glut of canned salmon production and obviate the packing of inferior fish. It will also take strong action in the way of prosecution or damage suits against several persons who have damaged the market in England by issuing false slanderous reports as to the quality of some of the B.C. pack of 1897.

**AN INTERESTING MEMENTO.**

Crosse & Blackwell, through their Canadian agent, Mr. C. E. Colson, are sending out to their patrons a handsomely mounted fac simile of "Ye olde Englishe" label that the firm used in 1706, a small reproduction of which appears in this week's CANADIAN GROCER. It makes a handsome souvenir, and customers who have not received one are asked to apply to C. E. Colson, 22 John street, Montreal.

**Going to Retire?  
Want to Sell Out?**

If so, say so in THE CANADIAN GROCER. It reaches the most likely buyers. Two cents a word each insertion.



**DEWAR'S  
FAMOUS SCOTCH**

can be had from

Geo. J. Foy  
R. H. Howard & Co.  
Perkins, Ince & Co.  
Adams & Burns

and all...  
first-class houses.

**FANCY**

INDIA BRIGHT  
JAVA

ROYAL

JAPAN GLACE  
POLISHED

IMPERIAL SEETA  
IMPERIAL GLACE

⇨ **MOUNT  
ROYAL  
MILLS**

**D. W. ROSS CO.**  
Agents

**RICES**



**Ashamed of  
Canada?**

No doubt you are proud of Canada, its resources, its climate, its able men. If so, why do you sell imported goods when you can get as good that are made in Canada?

**WHITE MOSS COCOANUT**

is equal to any that was ever manufactured by any man in any country. You make your living in Canada. Patronize its industries. Ask your jobber or write us for samples.

**Canadian Cocoanut Co.**  
MONTREAL



**ENAMELLED MEASURES**

In 1/2 pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED



**Superior** to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

**The McCLARY MFG. CO.**

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

**GRIMBLE'S** English Malt  
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

**SALT**

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples.

**VERRET, STEWART & CO., Montreal - Quebec.**

**Boeckh's  
Curling  
Brooms**

are made of specially selected corn free from seeds, and because they have a Bamboo Handle they are very light.

But they are strong and durable, and serve an ideal purpose in taking the place of the old-fashioned, heavy, hardwood-handled Brooms. They are seasonable to have in stock right now.

**With  
Bamboo  
Handles**

Chas. Boeckh & Sons, Mfrs., Toronto, Ont.

AN AUTOMATIC SELLING MACHINE . . .

To sell —

**Adams'  
Tutti Frutti**

For full particulars, apply . . .

**Globe Automatic Selling Co.**

13 Jarvis Street, - TORONTO, ONT.



**FOUND  
AT  
LAST**

THE ...

**"PRAESERVO"  
CASE**

A  
Perfect Cabinet  
for

No shrinkage  
No drying up  
No loss in weight

**RAISINS  
PRUNES  
CURRANTS  
EVAPORATED  
FRUITS  
Etc., Etc.**

Fruit kept  
Moist and Fresh  
always.

Write us for Descriptive Catalogue.

**ARTHUR P. TIPPET & CO., MONTREAL**



Height, 76 in.; width, 41 in.; depth, 28 in.

**AMONG THE RETAILERS.**

*Keep  
Posted.*

In every community there is a percentage of the people who are curious who are always on the watch for something new. These people see or hear that some new brand of goods are extensively advertised, and are persuaded that they are "just what I want." They look for this article first in their usual grocer's store, and sometimes ask for it. If they cannot get it there they look around the other stores, when, of course, they are likely as not to buy some goods there. One retailer told me this week that he made it a point to keep posted on everything that was currently advertised, and have it in stock, though he never pushed a new article till some competent housekeeper informed him she had found the brand satisfactory.

*Better  
Goods  
Desired.*

One noticable trend of trade this fall has been toward a better class of goods than has been usual in past years. As one retailer expressed it, "People generally are awakening to the fact that the quality or purity is of much more importance than the quantity or price, and now, when they have a little more money, they are more particular about what they buy for the household, especially

kitchen purposes. They have had their fill of cheap foods, and have found them wanting." This feature seems to be widespread, and the merchant who has consistently condemned cheap and poor articles is reaping his reward. Now that the public is viewing foods in this light, every effort should be made to retain such a healthy impression by advocating the quality rather than the quantity for the money of the goods offered.

*Christmas  
Boxes.*

While standing in a large retail store this week a number of beautiful straw and cane boxes, lined with silk or satin, and having underneath a delicately colored paper, containing an assortment of exquisite chocolates, were brought into the store. The boxes ranged from three inches each way to about a foot in diameter. One of the clerks gave me the information—that they were not to be sold, but given away to customers as Christmas presents. Just then the proprietor came along. On enquiry he told me that these and many more presents would be given away. "But," added he, "don't you recommend other retailers to follow my example, as it is a very bad habit to get into. Why, my bill for presents given away at Christmas is often nearly \$400,

and eats up my December profits entirely. And I cannot well drop the system, as my customers now expect to receive something nice from me at Christmas. I find, moreover, great difficulty in giving in such a way as to make no customer jealous. I would advise no person to begin giving presents, as it is undoubtedly a bad habit."

THE RAMBLER.

**THE N. W. TRAVELERS.**

In response to Secretary O'Loughlin's call for a meeting, there was a large attendance of members of the Northwest Commercial Travelers' Association in the Board of Trade rooms, Winnipeg, on Saturday week. Mr. A. L. Johnston, the retiring president, occupied the chair. The meeting was held for the election of officers for the ensuing year, and the result was as follows:

President—J. C. Mundie.  
First Vice-President—F. W. Drewry.  
Second Vice-President—W. Hargreaves.  
Treasurer—L. C. McIntyre.  
Directors—A. L. Johnston, A. P. Jeffrey, F. J. C. Cox, Horace Wilson, G. R. Steele, Kenneth McKenzie, G. F. Bryan, R. M. McGowan, J. T. Perse.

All the officers and directors were elected by acclamation.

The most interesting matter which was discussed was the annual entertainment. It was decided to hold a conversazione on Monday, Dec. 27, at the Hotel Manitoba.

FOR SALE.

TO TEA BLENDERS.—A Savage's Tea Blender; capacity 500 lbs.; also a Savage's Tea Equalizer and an Iron Safe. P. R. Buchanan & Co., 11 and 13 Front St. East, Toronto. (50)

GENERAL MERCHANTS

and other Dealers who are regular subscribers to THE CANADIAN GROCER wishing copies of:

- The Canadian Hardware and Metal Merchant.
- The Canadian Dry Goods Review.
- The Bookseller and Stationer.
- The Paper and Pulp News.
- The Canadian Printer and Publisher.
- Plumbing and Steamfitting.

May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application.

MacLean Publishing Co. Limited

Montreal : : Toronto

DURABLE PAILS AND TUBS.



TRY

THEM

The Wm. GANE & SONS MANUFACTURING Co OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by... Chas. Boeckh & Sons, Toronto. The H. A. Nelson & Sons Co., Montreal.

THE MANITOBA PRODUCE AND COMMISSION COY. WINNIPEG, MAN.

Wholesale Dealers PROVISIONS OF ALL KINDS Consignmen's Solicited.

General Store Business FOR SALE

Stock about \$4,000. Well assorted staple goods. Terms to suit. Expiration of partnership. For particulars, address—

MAHON & ROSS - DOUGLAS, MAN. (53)

COX'S GELATINE Always Trustworthy. ESTABLISHED 1725.

Agents for Canada: C. E. COLSON, Montreal. D. MASSON & CO., Montreal. ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

THE Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

The Dry Goods Review



TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? One Pointer from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers.

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer \$3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . .

. . . . MONTREAL



C. E. Colson Montreal



Canadian Made and there is None Better.

**GROCERS!** Buy the Polish that will satisfy every customer.

# QUICKSHINE

**STOVE POLISH** IS THE ONLY ONE.

Manufactured by

**THE ALPHA CHEMICAL CO. - Berlin, Canada.**

Be sure and see this space next week.

## TRADE CHAT.

**F**RESH fish are selling at three cents a pound in Winnipeg. They are pike, pickerel, perch and white fish and are brought in from Lake Winnipeg.

D. D. Wilson, of Seaforth, has shipped 85,000 dozen of eggs this season.

The Northwest Assembly has empowered wholesale druggists to sell liquor in five-gallon lots.

Mr. H. W. Healy, grocer, of London, contemplates removing to Ingersoll, having purchased the bankrupt stock of S. Gregory.

Campbell Bros., the pushing Rat Portage grocers, have moved into their fine new store in the Clougher block, and are already doing a rushing business.

The general stock of J. R. Jaynes & Co., of Alvinston, valued at \$11,830.95, has been sold by auction to McLean & Co., of Ridgetown, at 68 cents on the dollar.

"What kind of tea did your mother tell you to get?" asked the grocer of Sammy Snaggs, who had been sent on an errand. "Solong," replied Sammy.—Pittsburg Chronicle-Telegraph.

The patrons of the cheese industry in Harrietsville shipped 918 boxes of cheese for the European market. The creamery is running at full blast, and has an output of about 700 or 800 pounds of butter daily.

Business Man—"I thought I'd surprise my clerks by getting down to the office at the opening hour."

Customer—"And did you?"

Business Man—"No; there wasn't one of them there."

Seattle merchants are making a strong bid for Klondike trade. A pamphlet has recently been issued containing advertisements of Seattle merchants of all kinds of supplies for the Yukon country. This is being extensively circulated in the east.

The old "Omaha" store in the Porter block, Ridgetown, Ont., has been refitted and is now known as "The Fair." All the

stores in this handsome block are occupied and with the electric lighting present a brilliant and attractive appearance at night.

The recent issue of \$13,000 Fort William debentures, being at 4½ per cent., and running twenty years, realized \$600 premium. This speaks well for the increasing credit of Fort William in the money markets of Canada, as previous issues have been sold at 98.—Winnipeg Free Press.

The Lake Superior & North Shore Transportation Co. is the name that has been decided on for a new steamboat company that is organizing to operate a line of boats between Duluth and Port Arthur and intermediate points next season. The capital of the company will be \$50,000, divided in shares of a par value of \$25 each.

It is stated, says The Rio News, that near a place called Corrego Alto Santo Antonio in Minas Geraes a field of 20,000 seven-year-old coffee trees produced this year 256,000 litres of coffee berries. This is equivalent to 360,336 quarts, or 11,260 bushels of coffee, or over half a bushel of coffee per tree. This is a phenomenal yield.

E. A. Gidney, Digby Neck, N.S., is building a large factory for fish canning and packing, to be finished during the winter. Mr. Gidney will can haddies and lobsters, and his new premises will be most conveniently situated for the purpose, as the St. Mary's Bay fisheries will be in close touch, and those of the Fundy are but a short distance removed.

The West Oxford cheese and butter factory at Ingersoll has been busily engaged since Nov. 10 in the manufacture of butter. It is put up in 56-pound boxes, and is being turned out at the rate of 500 or 600 boxes per day. Mr. C. W. Riley, the local cheese exporter, has purchased all that is to be manufactured by the company for export to the Old Country.

Fire visited Carleton Place on the 6th inst. and the following merchants suffered:

D. McDiarmid, gents' furnishing store, stock all saved; R. Mathie, barber, stuff mostly saved; Bell Telephone Co., lost all except the books; McGregor & Co., grocery and restaurant, lost all; J. W. McDonald, grocery stock, partly saved; Geo Kees, building totally destroyed, stock of boots and shoes partly saved.

## THE SALARIES OF CLERKS.

**A** CASE of theft has been reported in one of the stores of Boston, says The Herald, in which a clerk took property from his employers of the value of some thousands of dollars. The crime was deliberate, and appeared to have been systematically continued for some time. On a closer examination of the circumstances, it is developed that this clerk held an important position, that he had been in the store for four years, and that at the end of that period he was receiving but \$6 a week as his salary. The question may be asked if, in view of this, it would not have been policy as well as justice on the part of the employers to have paid him more money. Certainly it would have been prudent in them to know how this clerk was living. An enquiry might easily have satisfied them that what they were paying him was not adequate to his support. This and other instances that have been made public, and probably more which have not been brought to light, indicate that compensation is less than it should be in some departments of business in Boston. It arises, doubtless, from the competition to obtain positions in stores where the work is lighter and more "genteel," as a phrase is, than in mechanical pursuits; but it strikes us as a mistaken policy in more than one aspect. It is apt to induce a feeling of injustice in the minds of those who receive but a pittance for their service and to render them more open to the temptation to dishonesty. On the account of their clerks, as well as in their own interest, those in whose employ they are should know to a reasonable extent the amount of money their clerks are spending.

# Quality First

Notwithstanding the fact that our prices have been reduced, the **superior quality** of our **Coffees** will be maintained, and customers can rely upon having the **best** the world produces.

## Chase & Sanborn

BOSTON

MONTREAL

CHICAGO

### MONTREAL GROCERS.

THE regular meeting of the Montreal Retail Grocers' Association was held in the Monument National Hall, Thursday evening, Dec. 2, President Scanlan in the chair. A deputation was sent to Quebec to interview the Provincial Government, and see if they could get the law so amended that they would be able to sell patent medicines, bicarbonate of soda, linseed meal and other articles which are drugs in the eye of the law as it now stands.

The committee which went to Quebec comprised Messrs. John Scanlan, J. P. Dixon, Mr. Boucher, Joseph Levesque, S. Demers, ex-Ald. Gauthier and S. D. Valieres. The deputation was successful inasmuch as the Government have promised to support Mr. L. Gouin's bill, which seeks to remove the disabilities under which grocers in the province of Quebec at present labor.

A communication from the secretary of the Montreal Board of Trade was read, expressing the cordial agreement of the council of the board with the Grocers' Association in regard to the desire of the latter with respect to the attachment of the salaries of Federal civil servants for debt.

A letter was read from the secretary of the London, Ont., Retail Grocers' Association in which the hope was expressed that

petitions from the various grocers' associations of the Dominion to the Ottawa Government on the civil servants' salaries question might be uniform in character, and further asking the Montreal association for a copy of the petition the latter proposed to send; that it would include the inspection of weights and measures. They think the present system is unjust, taxing each merchant for the inspector's fees, when it is not only for the benefit of the grocers, but the whole public, and the inspectors be paid by the Dominion Government.

It was decided to call a special public meeting of all the grocers of the city and adjoining municipalities, whether members of the association or not, for Thursday evening, Dec. 9, on which occasion this important question will be laid before them in its entirety, and thoroughly discussed.

Mr. Wm. Clark, of Montreal, whose name is familiar to readers of THE GROCER as a manufacturer of all kinds of tinned meats, is making a line of evaporated vegetables, such as cabbages, turnips, etc., specially adapted for the northern mining regions. In this state the vegetables are very light, and, as they do not lose their flavor, a handful thrown into boiling water will make a very palatable addition to the ordinary mining camp dinner.

### A PUZZLE TO THE CLERKS.

A grocer bought two cases of eggs of 36 dozen each. One case contained strictly fresh eggs, for which he paid 25 cents a dozen. He sells those 10 for 25 cents. The other case contained eggs for which he paid 15 cents a dozen. These he sells 15 for 25 cents. The clerks (by mistake) sold the best eggs for the cheaper kind and gave the customers 15 for 25 cents of them, while of the cheaper kind they gave but 10 for 25 cents. After all the eggs were sold the mistake was found out. Did the grocer lose or gain by this transaction; and how much more or less did he lose or gain than if the eggs had been sold the regular way? —Advocate.

### IT IS QUALITY, NOT COLOR.

There has been some comment caused lately among the trade by the receipt from Crosse & Blackwell of dark colored peel. There seems to be an impression that it was old peel. This is not so. It is the finest new season's Corsican peel, large caps. This peel, which is in great favor in Great Britain, is dark compared with cheaper kinds of citron, which come from different parts of Asia. This darkness, however, is not a sign of age, but of quality. This can be easily demonstrated if the peel is tested, when it will be found that the flavor is all that can be desired.

**BUSINESS CHANGES.**

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**A** STATEMENT of the affairs of Cardinal & Co., general merchants, St. Stanislas de Kostka, Que., is being prepared.

Matte Odilion, grocer, Quebec, has assigned.

Robert Malcolm, grocer, Annapolis, N.S., has assigned.

Louis Komienski, general merchant, Digby, N.S., has assigned.

D. M. Parks, grocer, Trenton, Ont., has assigned to George Crowe.

Henry Frost has been appointed curator of J. R. McDonald, grocer, Montreal.

McCarron Bros., grocers, Wallaceburg, Ont., have assigned to Charles Chubb.

Wm. Genereux, general merchant, Grand Piles, Que., is offering 20c. on the dollar, cash.

A. Thibaudeau & Co., general merchants, Sorel, Que., have fyled consent of assignment.

D. M. Smith, grocer and baker, Beaverton, Ont., has compromised at 40c. on the dollar.

M. Lepage & Fils, general merchants, St. Adolphe de Champlain, Que., have assigned.

Assignment has been demanded of Pre-mont & Co., general merchants, St. Felicité, Que.

Patrick Molloy, grocer, St. Johns, Newfoundland, has applied for declaration of insolvency.

Kent & Turcotte have been appointed curators of J. G. Trahan, general merchant, St. Hyacinthe, Que.

J. W. Seale, general merchant, Farnham, Que., is endeavoring to sell out and is settling with his creditors.

A. A. Laferriere & Co., general merchants, Berthier, Berthier Co., Que., have assigned and are offering to compromise at 50c. on the dollar.

**PARTNERSHIPS FORMED AND DISSOLVED.**

Dore & Picotte, grocers, Ste. Cunegonde, Que., have dissolved.

Hannah & Son, provision dealers, Westmount, Que., have dissolved.

A. & W. Hicks, general merchants, Hampton, N.B., have dissolved.

A co-partnership has been registered between Lovitt & Lovitt, wholesale grocers, Yarmouth, N.S.

Louis N. Picotte and St. Epherin Picotte have registered as proprietors of the firm Picotte & Picotte, grocers, Ste. Cunegonde, Que.

Joseph Mareau and Theodule Trudeau have registered as proprietors of the firm Trudeau & Mareau, compressed yeast dealers, Montreal.

**WILL YOU AFFORD**

us an opportunity to prove our claim for its quality by sending a **SAMPLE ORDER** to your Wholesale House for . . .

**... Clark's English Plum Pudding**

HANDSOME TAPER TINS—1's and 2's.

**GILT EDGE****PURE JAMS****AND JELLIES**

Put up in glass pots, 5-lb. tin pails, 7, 14 and 30-lb. pails. We have a very fine lot of Pure Plum Jam that we can sell cheap. Write us for quotations.

**THOS. UPTON & CO.**

HAMILTON, ONT.

**MONSOON . . .****INDO-CEYLON  
TEA**

should be in every store in Canada because it shows a good profit and it gives satisfaction.

. . . **TRY A CASE.****SALES MADE AND PENDING.**

Charles Snell, pork packer, Exeter, Ont., has sold out to Frank Wood.

John M. Allan, baker, Trenton, Ont., is advertising his business for sale.

G. A. Marion, general merchant, Rockland, Ont., has sold his stock at 70½c. on the dollar.

J. N. Hamel, general merchant, Pont Rouge, Que., has sold his stock at 61¼c. on the dollar.

B. Tibbits & Son, grocers and confectioners, Aylmer, Ont., are advertising their business for sale.

The stock belonging to the estate of Pearce & Co., general merchants, Mitchell, Ont., is to be sold.

The stock belonging to the estate of J. R. Jaynes & Co., general merchants, Alvinston, Ont., has been sold.

**CHANGES.**

Joseph Chartrand, grocer, Ste. Cunegonde, Que., has sold out.

F. W. Wait has commenced business as grocer in Montreal.

Frank Gadway has commenced business as grocer in Toronto.

J. B. Vermette has commenced business as grocer in Montreal.

Arthur Smith, grocer, Buctouche, N.B., has opened out in business.

J. C. Henderson, grocer, Chilliwack, B.C., has gone out of business.

F. R. Braeden has commenced business as grocer in Marleton, Que.

Frank Owen is opening out in business as confectioner in Bridgewater, N.S.

J. A. Dore has commenced business as grocer in Ste. Cunegonde, Que.

Maria Eplett, baker, etc., Coldwater, Ont., has been succeeded by Wm. Carter.

F. Dilse, confectioner, etc., Staples, Ont., has been succeeded by Rebecca Burgess.

G. L. Griffith, baker and confectioner, Melbourne and Iona, has discontinued his Iona branch.

Johnstone & McKenzie, grocers, New Westminster, B.C., have been succeeded by McKenzie Bros.

Marie Vallee has registered as proprietor of a restaurant, under the style Vallee & Poulin, in Montreal.

Marie L. Gendron, wife of Oswald Bourdeau, has registered as proprietress of a grocery store, under the style, C. A. Bourdeau & Co., St. Lambert, Ont.

**FIRES.**

Janet McDonald, tea merchant, Carleton Place, Ont., has been partially burnt out.

The premises of L. N. Bergeron & Co., grocers, Quebec, have been slightly damaged by fire.

The elevator of J. Richardson & Sons, grain dealers, etc., Kingston, Ont., has been burnt; partially insured.

The Slocan News Co., grocers, etc., Sandon, B.C., have been partially burnt out; estimated loss, \$400; uninsured.

**DEATHS.**

Daniel Doyle, grocer, Montreal, is dead.

C. W. Trinholm, general merchant, Grand Pre, N.S., is dead.

Alfred Ryley, of Ryley & Son, general merchant, Bethany, Ont., is dead.



# CANADIANS BEWARE !!

Over 5,000 packages of **China** and **Japan** teas were rejected last week by the United States Inspectors because they were not up to standard, being **Unclean** and **Scummy**, and these teas must come to **Canada**.

*Look out for them*, if you handle China or Japan teas. **What** a Yankee won't drink must be bad, very bad indeed, and Canadians cannot afford to encourage the drinking of unclean, hand-made trash of China and Japan.

Avoid all trouble and annoyance by buying and encouraging the use of the clean, machine-made teas of Ceylon and India---they are famous for their wholesomeness and cleanliness.

 Avoid all other teas----

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He knows a thing or two!

The Grocer who sells

Keen's D. S. F. Mustard

— AND —

Keen's Oxford Blue

is building on a sure foundation.

# CURRENT MARKET QUOTATIONS

Toronto, Dec. 9, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

## BAKING POWDER.

PURE GOLD.	
5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 ".....	80
" 12, in 6 ".....	70
" 3, in 4 ".....	45

Pound tins, 3 doz. in case.....	3 00
oz. tins, 3 ".....	2 40
oz. tins, 4 ".....	1 10
lb. tins, ½ ".....	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case.....	per doz. 1 20
½ lb. tins, 3 ".....	90
¼ lb. tins, 4 ".....	60

MAPLE LEAF BAKING POWDER,

½ lb. glass jars.....	\$1 25
1 lb. glass jars.....	2 00
1 lb. sealer jars.....	2 25

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases.....	per doz. \$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases.....	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases.....	0 55
½ lb. tins, 4 to 6 doz. cases.....	0 80
1 lb. tins, 2 to 4 doz. cases.....	1 15
English Cream, glass tumblers.....	0 75
½ lb. jellies.....	1 25
1½ lb. jellies.....	2 25
1½ lb. Crown sealers.....	2 25

BLACKING.

F. G. FRENCH BLACKING. per gross

¼ No. 4.....	\$4 00
¼ No. 6.....	4 50
¼ No. 8.....	7 25
¼ No. 10.....	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases.....	\$9 00
No. 2 Spanish.....	3 60
No. 3 ".....	4 50
No. 5 ".....	7 20
No. 10 ".....	9 00
Yucan Oil Blacking, 1 doz. cases, liquid.....	2 00

New York Dressing, 1 doz. cases.....	per doz. 0 75
Spanish Satin Gloss, ".....	1 00
Crescent Ladies' Dressing, 1 doz. cases.....	1 75
Spanish Glycerine Oil Dressing.....	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross.....	\$ 2 60
No. 2 Bronze Tins, per gross.....	\$ 3 40
" 3 ".....	5 60
" 4 ".....	10 00
" 1 Enamelled Tins.....	2 50
" 2 ".....	3 75
" 3 ".....	4 00
" 4 ".....	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross.....	\$ 22 00
French Oil in 3-doz. cases.....	9 00
Reliable Shoe Dressing.....	12 00
Ecliptic Combination tan.....	12 00
Moody's Ox Blood.....	12 00
" Chocolate.....	12 00
Alpha Chemical Co. French Castor Oil.....	9 00
Alpha Chemical Co. Refined Sweet Oil.....	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5.....	9 00
No. 2.....	4 50
United Service Blacking No. 4.....	8 00
United Service Blacking No. 1½.....	4 25
Patent Leather Polish No. 1½.....	9 00
Waterproof Dubbin No. 4.....	9 00
Alpha Metal Polish No. 2.....	9 00

Patent Stove Polish—

Sunlight Lead Bar.....	4 25
Packed in ¼ gross cases.....	10 80
Sunlight Liquid, ¼ gross cases.....	25
Moody's Black Lead.....	25
Reliable Stove Pipe Varnish, ¼ gross cases.....	12
Quickshine Pipe Varnish.....	12
¼ gross cases, pressed top tins.....	

Stove Polish— per gross

Quickshine Polish.....	9 00
Reliable Paste.....	6 00
Electric Crown Paste.....	8 00
Electric Crown Lead Bar.....	7 80

STOVE POLISH.

THE F. F. DALLEY CO. Per gross

Gem Stove Polish, ¼ gross cases.....	\$9 00
per doz.....	
Stovepipe Varnish, 4 oz. bottles.....	1 00
6 oz. bottles.....	1 25
Boston Brunswick Black, 8 oz. bottles.....	1 75

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Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

### THE "DIAMOND" OIL BLACKING



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

**W. BERRY, - MANCHESTER.**

Send for samples and quotations to

**R. E. Boyd & Co.** ST. JAMES STREET **Montreal**

## COWAN'S

- Hygienic and Perfection and Cocoa Essence
  - Queen's Dessert Royal Navy and Perfection
  - Chocolate
  - Pink
  - White
  - Lemon Color
- Cocoas**  
**Chocolates**  
**Icings**

A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

**THE COWAN CO. LIMITED TORONTO**

THE MOST NUTRITIOUS COCOA.

## EPP'S'S COCOA

GRATEFUL—COMFORTING

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, O. E. COLSON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

## Butter Pots

GOOD FOR

40 YEARS



### HART BROS. & LAZIER

Stoneware Manufacturers, Belleville, Ont.

Mail Orders promptly filled.



ASK FOR **MOTT'S**



Always the Same. The Best on the Market.

Have you got it in stock?

**Chard, Jackson & Co.**

Agents for the Dominion 10 Lemolne St. MONTREAL

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.	
Frank Magor & Co., Agents	per doz
Cocoa essence, 3 oz. packages	\$1 65
	per lb
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42 1/2
Cocoa Nibs, 11-lb. tins	0 35
TODHUNTER, MITCHELL & CO'S.	
Chocolate—	per lb
French, 1/4's—6 and 12 lbs.	0 30
Caracas, 1/4's—6 and 12 lbs.	0 35
Premium, 1/2's—6 and 12 lbs.	0 30
Sante, 1/4's—6 and 12 lbs.	0 26
Diamond, 1/4's—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, 1/4's, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 " "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
Royal Cocoa Essence, packages	per doz 1 40
BESSDORF'S ROYAL DUTCH COCOA.	
1/4 lb. tins, boxes 4 doz.	2 40
" " " " 2 " " "	4 50
1 " " " 1 " " "	8 50
Ralston Health Club, boxes 6 lbs.	45

CHOCOLAT MENIER.		
	In 5 case lot.	In 12 10x12 lb bxs.
Vanilla—per lb.		
Yellow wrapper, 8	\$ 0 32	\$ 0 34
Unsweetened—		
Blue Premium	0 35	0 37
	Per case.	Less than case
Pastilles—		
Yellow wrapper, 108 bxs. to the case	\$20 00	0 20
Croquettes—		
Yellow wrapper, 9 bxs. of 12 packages	\$20 00	0 20
FRY'S.		
Chocolate—		per lb.
Caracas, 1/4's, 6-lb. boxes	0 42	
Vanilla, 1/4's	0 42	
"Gold Medal" Sweet, 1/4's, 6 lb. bxs.	0 29	
Pure, unsweetened, 1/2's, 6 lb. bxs.	0 42	
Fry's "Diamond," 1/4's, 14 lb. bxs.	0 24	
Fry's "Monogram," 1/4's, 14 lb. bxs.	0 24	
Cocoa—		
Concentrated, 1/4's, 1 doz. in box.	2 40	
" " 1 lb.	4 50	
" " 1 lb.	8 25	
Homeopathic, 1/4's, 14 lb. boxes	..	..
" " 1/2 lbs. 12 lb. boxes	..	..

JOHN P. MOTT & CO'S.	
(R. S. McIndoe, Agent, Toronto.)	
Mott's Broma	per lb. 0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (1/4's)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21
Mott's Sweet Chocolate Liquors	0 19
COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 35
WALTER BAKER & CO'S.	
Chocolate—	
Premium No. 1 boxes 12 lbs. each.	

Baker's Vanilla in boxes, 12 lbs. each.	50
Caracas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, 1/2 lb., tins.	0
COCOANUT.	
CANADIAN COCOANUT CO.	
White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs.	0 27
" 1/2 " " " "	0 28
" 1/4 " " " "	0 29
" 1/8 " 5 or 10 " "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	..
Feather Strip, " " " "	..
Special Shred, " " " "	..
Macaroon, " " " "	..
Crown Desic., 12, 20 or 25 lb. " "	..
Special, " " " "	..
Barrels, 2c. per lb. less.	..
Terms, 3 p.c. off 30 days.	..

First in the Market, First in Quality.

Extracts from letter received from Danville, Ill., U. S., Nov. 6, 1897.

"I would like to take orders for your Soda Biscuits.....There are no biscuits here nearly as good as yours....When I came here the last time I brought a tin with me from Woodstock, Ont.....My people were delighted with them....There are biscuits and crackers here but not like yours."

Our "Cream Sodas" in tin boxes are Crisp and Delicious. Ask your grocer for them.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President.

7 Front Street East, Toronto.

S. R. Parsons, Vice-President

Makers of the celebrated "CREAM SODAS" in tin boxes.

Table with multiple columns: COFFEE (Green, per lb), FOOD (per brl), INDURATED FIBRE WARE (per doz), F. D., 4 lb. jars, per jar, FRENCH MUSTARD, PICKLES---STEPHENS', RICE, SAGO, TAPIOCA, SODA, STARCH, EDWARDSBURG STARCH CO., LTD., WINE LIQUORS AND MINERAL WATERS, MUSTARD, LINSEED OIL, GLUE, etc.



# A Popular Starch.

All laundresses agree on this one point, that in order to obtain the best results, a **high-class starch is indispensable.** Celluloid has long been recognized as the **Laundresses' reliable friend**, whose verdict in its favor has been so unanimous that it has won for itself, as a **cold-water starch**, a reputation which is world-wide.

**THE BRANTFORD STARCH CO., Limited,** Selling Agents, **BRANTFORD, ONT.**

For puddings, custards, etc.  
 ONTARIO } 38-lb. to 45-lb. boxes,  
 STARCH } 6 bundles ..... 0 06  
 STARCH IN } Silver Gloss ..... 0 07½  
 BARRELS } Pure ..... 0 06½

THE BRANTFORD STARCH CO., LTD.  
 Laundry Starches—  
 Canada Laundry, boxes of 40 lbs. 0 04½  
 Finest Quality White Laundry—  
 3 lb. cartons, cases 36 lbs. 0 05  
 Bbls., 175 lbs. 0 04½  
 Kegs, 100 lbs. 0 04½  
 Lily White Gloss—  
 Kegs, extralarge crystals, 100 lbs. 0 06  
 1 lb. fancy cartons, cases 36 lbs. 0 07  
 6 lb. draw-lid bx. 8 in crate, 48 lb. 0 07  
 6 lb. tin enamelled cannisters,  
 8 in crate 48 lbs. 0 07  
 Brantford Gloss—  
 1 lb. fancy boxes, cases 36 lbs. 0 07½  
 Brantford Cold Water Rice Starch—  
 1 lb. fancy boxes, cases 28 lbs. 0 09  
 Canadian Electric Starch—  
 40 packages in case. 3 00  
 Culinary Starch—Challenge Prep. Corn—  
 1 lb. pkgs., boxes 40 lbs. 0 05  
 No. 1 Pure Prepared Corn—  
 1 lb. pkgs., boxes 40 lbs. 0 06

**SUGAR.** per lb.  
 Granulated ..... 0 04½  
 Paris Lump, bbls. and 100-lb.  
 boxes ..... 0 05½  
 " in 50 lb. boxes ..... 0 05½  
 Extra Ground, bbls. Icing ..... 0 05½  
 Powdered, bbls ..... 0 05½  
 Very bright refined ..... 0 03½  
 Bright Yellow ..... 0 03½  
 Dark Yellow ..... 0 03½  
 Demerara ..... 0 03½  
 Austrian granulated ..... 41-16

**SYRUPS AND MOLASSES.**  
 SYRUPS. bbls. ½ bbls.  
 Dark ..... per gallon. 0 23 0 25  
 Medium ..... 0 28 0 35  
 Bright ..... 0 32 0 42  
 Honey (com) ..... 0 40  
 " 2 gal. pails ..... 1 00  
 " 3 gal. pails ..... 1 35 1 40

**MOLASSES.**  
 Barrels ..... 0 23 0 35  
 Half-barrels ..... 0 25 0 37

**SOAP.**  
 Rabbit's "1776" Soap Powder .... \$3 50



1 box and less than 5 ..... 4 00  
 5 boxes and upward ..... 4 00  
 Freight prepaid on 5 box lots.  
 BRANTFORD SOAP WORKS CO.



Ivory Bar" is put up in 1 lbs., 2 6-16 lbs.,  
 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes,  
 100 in box; Twin Cake, 11¼ oz. each, 100 in  
 box.

Quotations for "Ivory Bar" and other  
 brands of soap furnished on application.

**TEAS.**  
**BLACK.** per lb. per lb.  
 Congou—  
 Half Chests Kaisow, Mon-  
 ing, Paking ..... 0 12 0 60  
 Caddies, Paking, Kaisow 0 18 0 50  
**INDIAN.**  
 Darjeelings ..... 0 35 0 55  
 Assam Pekoes ..... 0 20 0 40  
 Pekoe Souchong ..... 0 18 0 25  
**CEYLON.**  
 Broken Pekoes ..... 0 35 0 42  
 Pekoes ..... 0 20 0 40  
 Pekoe Souchong ..... 0 17 0 35  
**CHINA GREENS.**  
 Gunpowder—  
 Cases, extra firsts ..... 0 42 0 50  
 Half Chests, ordinary 0 22 0 38  
 Young Hyson—  
 Cases, sifted, extra firsts. 0 42 0 50  
 Cases, small leaf, firsts .. 0 35 0 40  
 Half Chests, ordinary ..... 0 22 0 38  
 " firsts ..... 0 17 0 19  
 " " thirds ..... 0 15 0 17  
 " " common ..... 0 13 0 14  
 Young Hyson—  
**PING SUEYS.**  
 Half Chests, firsts ..... 0 28 0 32  
 " " seconds ..... 0 16 0 19

Half Boxes, firsts ..... 0 28 0 32  
 " " seconds ..... 0 16 0 19  
 Half Chests—  
**JAPAN.**  
 Finest May pickings ..... 0 38 0 40  
 Choice ..... 0 32 0 36  
 Finest ..... 0 28 0 30  
 Fine ..... 0 25 0 27  
 Good medium ..... 0 22 0 24  
 Medium ..... 0 19 0 20  
 Good common ..... 0 16 0 18  
 Common ..... 0 13½ 0 15  
 Nagasaki, ½ chests Pekoe 0 16 0 22  
 " " Oolong ..... 0 14 0 15  
 " " Gunpowder 0 16 0 19  
 " " Sittings ..... 0 07½ 0 11

"SALADA" CEYLON.



Wholesale Retail  
 Brown Label, 1s and ½s ..... 0 20 0 25  
 Green Label, 1s and ½s ..... 0 22 0 30  
 Blue Label, 1s and ½s and ¼s... 0 30 0 40  
 Red Label, 1s and ½s ..... 0 36 0 50  
 Gold Label, ½s ..... 0 44 0 60

MONSOON INDO-CEYLON TEA.

Wholesale Retail  
 Blue Label, 1-lb. .... 0 19 0 25  
 Blue Label, ½-lb. .... 0 20 0 25  
 Black Label, ½ and 1-lb. .... 0 22 0 30  
 Green Label, ½ and 1-lb. .... 0 28 0 40  
 Brown Label, ½ and 1-lb. .... 0 35 0 50  
 Red Label, ½ and 1-lb. .... 0 40 0 60

RAM LAL'S (lead packages)



Cases, each 60 1-lb. .... 0 35  
 " " 60 ½-lb. .... } 0 35  
 " " 30 1-lb. .... }  
 " " 120 ½-lb. .... } 0 36  
**CEYLONA**  
 Ceylon Tea, in 1-lb. and ½-lb. lead packets.  
 black or mixed ..... 0 19  
 Black Label, 1-lb., retail at 25c ..... 0 20  
 " " ½-lb., " " " ..... 0 20  
 Blue Label, retail at 30c ..... 0 22

Green Label " 40c ..... 0 28  
 Red Label " 50c ..... 0 35  
 Orange Label, retail at 60c ..... 0 42  
 Gold Label, " 80c ..... 0 58  
 Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

Wholesale Retail  
 Red Label, 1-lb. and ½s ..... 0 35 0 50  
 Blue Label, 1-lb. and ½s ..... 0 28 0 40  
 Green Label, 1-lb. .... 0 18 0 25  
 Green Label, ½s ..... 0 19 0 25  
 Japan, 1s ..... 0 19 0 25

**TOBACCO AND CIGARS.**

British Consols, 4's; Twin Gold  
 Bar, 8's ..... 0 73  
 Ingots, rough and ready, 8's ..... 0 71  
 Laurel, 3's ..... 0 68  
 Brier 8's ..... 0 63  
 Index, 7's ..... 0 60  
 Honeysuckle, 8's ..... 3 73  
 Napoleon, 8's ..... 0 67  
 Victoria, 16's ..... 0 63  
 Prince of Wales, caddies, 8's and 16's 0 65

**WOODENWARE.**

per doz  
 Pails, 2 hoop, clear, No. 1 ..... \$ 1 45  
 " 3 " " " " " ..... 1 60  
 " 2 " " " " " " ..... 1 40  
 " 3 " " " " " " ..... 1 55  
 " " painted " 2 ..... 1 40  
 Tubs, No. 0 ..... 8 00  
 " 1 ..... 6 50  
 " 2 ..... 5 50  
 " 3 ..... 4 50

THE E. B. EDDY CO.

Washboards, Planet ..... 1 60  
 " " X ..... 1 40  
 " " X ..... 1 25  
 " " Special Globe ..... 1 50  
 Matches—  
 5-Case Single  
 Lots, Case  
 Telegraph ..... \$3 00 \$3 20  
 Telephone ..... 2 80 3 00  
 Parlor ..... 1 30 1 40  
 Red Parlor ..... 1 50 1 60  
 Safety, No. 1, wall box 1 40 1 50  
 " No. 2, slide box 2 80 3 00  
 " No. 3, capital ..... 2 75 2 85  
 Flamers, slide boxes ..... 2 25 2 35  
 " wax stems ..... 3 20 3 39  
 Tiger ..... 2 65 2 85

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Robert Greig & Co., Agents.  
 No. 9 Safety, per gross ..... \$ 2 00  
 " 10 " " " " ..... 1 10  
 " 2 Tiger, " " " " ..... 5 00  
 " 4 " " " " ..... 2 00



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