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## The Foreat Fires

 Warning. This unfortuna ${ }^{\circ}$ a victims of the recent forest fires in the States doubtless never dreamt of the calamity which overtook them being possible. In the same happy state of unconsciousuess as to risk from bush fires, are some of the inhabitauts of several villages and towns in Canada. During this summer a large village in the West was in imminent danger of being swept away by the flames of an extensive bush fire which reaclied close up to the houses. Happily the fire occurred in the day time when a large force of men were available for prolecting the place; had it been in the night, the whole tillage and the outskirts of a neighboring city would have gone upin smoke, with probably a serious disaster to the service of one of our main railvay lines. The proximity of a bush must always entail this contingency to settlements. Those who have not seen such fires would not believe it possible for flames to spread so rapidly as we have seen them do in autumn, after a drought. The dry leaves and gras. carry fire in an ever widening circle, until in an amazingly short time a wide area is a flame which it is most difficult to isolate unless a large body of men ari on hand. We trust our rural municipalities situated ne ar to the bush will take warning by the disasters in thr states, and guard the community from like sufferings. A wide space should be cleared between settlements and the bush, and special precautions taken to prevent boys and tramps making fires in places where the embers are likely to spread. The one we refer to was caused by boys gipscying, who had left a fire unextinguished in their camp, some sparks from which were carried by a wind to places where dead leaves abounded that soon raised a very alarming bush fire.In a few days a conference will be held in Toronto, for the purpose of furthering a projected enlargement of the water ways westward of this port, so as to permit the passage of ocean vessels throught the great lakes. The agitation for this vast scheme is chiefly confined to Toronto. We do not see, however, why that city should take any deep interest in the project, as if vessels of a sufficient tomage and build were enabled to make their way from Lake Superior to the sea, they would certainly not enter the harbor of Toronto on route, save under stress of weather; they would be seen passing from the Welland canal towards Kingston in a direct course, just as grain boat: now do. On the other hand, vessels with westbound freights would find it far more economical in every way to unload at this port, as the light loads they would have, after unshipping what was consigued direct to Montreal, would never pay them for a tedions trip through one or two lundred miles of a canal, and a return trip evo the same course with another balf load. Already our Southern neighbors are indicating their policy should the water ways westward be so enlarged. They would meet this by making the İrie camal capable of heading off to New York the new class of large vessels proposed to be accommodated; and were this done, the St. Lawrence route westward of this port would, to a very large extent, be used for local freights. The enormous expenditure this scheme involves is a dead weight which it will be very hard, indeed we are inclined to think, it will be found impossible for Canada to lift. Certainly the ot:tlay will nut bn less than $\$ 100,000,000$, a sum which, with the ammal cextra cost of working the canals when deepened and widened, would add at least five or six million dollars a year to the expenditures of this country, and therefore to its taxation, for which the uational benefit to be derived would be doubtful. It is, $20:$ vever, proposed that the American goverument be asked to share the exp unses of this canal enlargement seheme, and that the present water ways so increased be under the joint control of the authorities of thctwo countries. If, to any extent, the proposed scheme hinges upon this idea, it must be reganded as chimerical. A proposal to give a forcign powt; any proprietary rights over a canal in Canadian territory wo ld meet with a stern refusal by the people of this Dominion.

Deciline of Imendon bank intvilenis.

The banks in London seem to have reached a period when their high rates of dividends are on the decline. Compared with the dividends paid by our banks, those of some London ones have for many years been very large, ranging from 12 to 18 per cent. The fact is, the London banker whose reputation is established is in one of the best positions in the world for making profits. As the agent of a number of country banks, he usually holds a large aggregate of balances kept by them, on which no interest is paid, and he holds also very large deposits kept always to a high average by customers' balances, and others of a more strictly deposit character. Thus the London \& Westminster has about $\$ 550,000$,000 of deposits, with a capital of $\$ 13,000,000$, its 15 branches in the metropolis all contributing to make up this enormous total. Another bank, the Capital \& Counties, has $\$ 300,000,000$ of deposits, drawn largely from its country branclies. This bank has reduced its dividend from 18 to 16 per cent., and the Westminster, which paid 18 per cent. in 1890, 16 in 1891, 13 in 1892, and 12 in 1893, has come down to 11 per cent. It is manifest that to keep such vast accumulations active requires a steady demand for money on a scale of nag. nitude difficult to realize. It can be seen that the cur rent rate for money, the bank rate; is affected to a marked extent by the operations of these banks, who are keen competitors for business in the discount market, and for other business calling for large loans, such as only banks having such vast deposits can luandle. The record of nearly all the London banks is alike in this respect, their dividend rate has been on the down grade, and, we believe, this tendency has not exhausted itself, as the disasters from ill-advised foreign loans in recent years, and the American panic of last year, have made London bankers more cautious than ever before. This policy has caused the floating of new financial schemes to fall off more than 50 per cent. below those initiated in 1890, with a consequent depreciation in the earnings of the banks.

A number of our contemporaries are
. Universul Tole. graph Colle. urging the banks and other financial institutions, to adopt a uniform telegraph code. We are unable to see any advautages in such a policy to offset its drawbacks. The absolute secrecy of a private code is essential to its usefuluess. The comparative infrequency of its use is one safeguard of such secrecy. If the same code is used by a large number of persons, the operators who are curious, and ingenious in solviug such riddles, would gradually become familiar with a number of combinations of words, the repetition of which in financial messages is hardly avoidable. Indeed, the solution of a cypher code has been accomplished owing to this re-iteration, and secrets of moment betrayed thereby. A wiser plan far is for those using a code to vary it at fixed periods, and so render it as exclusive and private as possible. Why should one bank, broker, or merchant wish to be able to read the private messages of any other? No such desire exists, but it is better to render it wholly impos-
sible for the wrong person to read a cypher message, which can only be done by ench one having his own code. It is urged that this plan prevents a bank sending a cypher message to banks not in direct affiliation withit, who are thus compelled to act on an open message, and at times to advance money on that authority. Such a custom is most risky, and it would also be risky to use a code known to every banking house, as it would be a very great temptation and a suare to off. cials who might use their knowledge to perpetrate serious frauds. Advances to strangers, or irresponsible persons, should never be made on telegrams withont some ratification of the contents.

## Departmentat lecturus.

We: refer our readers to a paper read at the National Insurance Convention by Nir. Geo. S. Merrill, commissioner of Massachusetts, on the subject of Insurance office returns to the various States. It has long been a matter of public complaint in the United States that notwithstanding their elaborate system, or rather sys. tems, of investigation, the public are quite incapable of gathering reliable information in regard to the companies, because the figures given in the various official reports vary in most essential features.

The concealment of extravagant expenses by "divers ingenious and conscience-stretching devices and fictions" is a serious accusation to bring against institutions entrusted with conducting so vast and important and almost sacred a trusi as dispensing the funds of Life Insurance Companies; but undoubtedly Mr. Merrill knows whereof he speaks, and if, as he says, " the people will correct this extr avagance when its proportions come to be set forth fully and in clear light," the sooner the adoption of uniformity in the oficial returns, and lucid statements, that can be relied on, as to the cost of procuring new business, are available for the public, the better for them in particular and all honest insurance companies, for as things are at present, the con-science-stretcher and expert figure-manipulator has the unfair advantage.

It is a grave reflection on the Commissioners themselves that no inconsiderable part of unnecessary expense to the companies is forced on them by those officials not ablding by their decision arrived at in 1871, namely, the simplification and unification, both of form and of law, and reciprocal action among the various State cfficials. When these officials will decide what information will satisfy all their requirements, and have the State laws in conformity and unison with these re quirements, then instead of each insurance company being obliged to incur the expense of a dozen or more investigations in a year, one will suffice, and will be more reliable and better understood by the public be. cause not conflicting with other official reports. As matters are at present, it is notorious that the unscrupulous agents make use of the returns made by companies to one State to discredit their statements to another, and so try to reflect on the honesty of courpanies which h have perhaps given correct returns in each instance.

We sincerely hope that the uncompromising tone of Mr. Merrill's paper will so impress his hearers that this sublject will not again be allowed to become one of complaint or the part of the Convention. but that it will become compulsory on State officials to prucure uni formity on all subjects that they in their capacits of sern tineers on behalf of the public deem necessaty for the protection of those whom they serve.

## THE MUTUAL OBLIGATIONS OF INSURER AND INSURED IN IIFE INSURANCE CONTRACTS.

In our analysis of the importance of the various items of information conveyed to the company by the applicant for Iife Insurance through the means of his written application, we have now covered all those questions concerning which the Medical Examiner does not generally or necessarily have any kaowlelge. We now come to the series of questions usually put to the applicant by the Medical Examiner himself before making his physical examination of the applicant.
As the application blanks of the various companies differ more or less materially from one another, and as some contain inquiries that are not contained in others, and as also, some require certain inquiries to be made by the Medical Examiner, while others do not, it is difficult to draw an exact line as between these two forms or parts of the application. This, however, does not necessarily make very much difference, and we shall go by a standard to which most of the companies approximate very closely.
Several inquiries are made in order to draw out the desired information upon certain points; and while the wording of the applications of different companies differs somewhat, the intent of these queries is the same in each case. They cover the question of whether the person applying is then insured in the company, and if so, for what sum ; also whether his life is then insured in any other company or companies, and if so, for what sum, and in what companies. Also whether any other negotiation for any other amount of insurance is either contemplated by the applicant at that time, or is pending and undetermined.
These inquiries are designed to draw out such facts as will enable the company to determine whether the applicant is proposung to carry an amount of insurance on his life that is fairly within his means and resources, because, of course, nothing is so important in the determination of the moral hazard of any particular case as the amount of insurance placed upon a particular life. If an applicant be loaded by an insurance out of all proportion to his imeans or income, there will be very good room for the company to suspect his integrity of purpose, and reason to investigate his motives and intents very closely.
It should not be assumed from this that a company dislikes to see a man apply for a large amount of insurance. On the contrary, the companies are extremely glad to have evidence that a man appreciates the general system and benefits of life insurance so thoroughly as to be willing to carry a large amount of insurance;
but it stands to reason that the suspicion of some illegitimate intent would be engendered by any indication that an amount of insurauce was being applied for and carried which was manifestly inexcess of the ability of the applicant to carry. Of course in must cases the ability can be only approximately assumed by considerations of the occupation and the probable resources that would naturally flow from such occupation, and such other considerations as might be developed from the application in general.
If the applicant suppresses the fact that he is insured, or, while admitting that he is insured elsewhere, fails to give the details of a large line of insurance that he is carrying, this suppression would not only be a gross breach of good faith, but might be an injury to himself personally, because it is very reasonable to suppose that the face that other companies have taken the risk upon his life would have a favorable influence upon the company to which he was then applying.

## IS MUTUAL LIFE INSURANCE "MUTUAL"?

It is a well known fact that for some years past the great bulk of life insurance in the United States-and to a large extent the same is true in Canada-has been issued ostensibly on the mutual plan. Many companies in the States are purely mutual in their organic formwhile in the main those companies which were organized as stock companies issuc participating policies on standard mutual rates, and profess to do for their policyholders exactly the same things which are done by the purely mutual companies. For the purposes of this article, therefore, most of the companies may be regarded as mutuals. Business is solicited on practically the same terms, and policies are issued with essentially the same conditions. And this especially applies to the various modifications of the tontine policy, by whatsoever kind of company it may be issued. A life insurance company conducted on the mutual principle is simply composed of an associated membership, ench member or policyholder having exactly the same rights and privileges which belong to every other member assuming the same obligations. The executive officers are simply the custodians of the funds and the managers of the details of the business in behalf of the pulicyholders. They are the trustees of the member, ship, clarged with the administration of an important trust, neither more nor less, and amenable to that membership.

The logical and necessary conclusion is, that not only the funds belong to the policyholders and to no one else, but that a perfect knowledge of the management and application of these funds belongs to the members. The home office officials are not in the position of the officials in a close banking corporation owned by stockholders, to whom alone they are responsible and not to the general public. This fact is recognized, in theory, when annually the executive off. cers of a life insurance company make a professedly detailed "statement" to the members, voluntarily; while, expressly for the protection of the interests of the nembers, and further for the information of the general
public, a portion of whom may become members, the law requires an exhibit of each company's affairs. It would give us great pleasure to be able to record the fact that the mutual principle had been carried cut, and that satisfaccory publicity had prevailec in the making of the customary anmal statements. "'reln, unfortu, mately, is not the case. Anything like a iull, businesslike statenent of affairs, in detail, such as a board of directors is required to make to the stockholders of a company, is the exception and not at all the rule among life companies. Important expenditures aggregating from a quarter of a million to a million or more dollars are covered under a single vague entry in the reports; nothing definite is shown about the cost of new or the expense of caring for the old business; new premiun receipts are padded with irrelevant items; agency expenses and commuted commissions are inextricably confused; lome office expenses, including salaries, are treated comasse; the profitableness or unprofitableness of buildings owned is concealed instead of being revealed, and a variety of minor transactions are " lumped off " without explanation.

Not only are these grave defects in the alleged annual statements found, as a rule, but anything like a frank statement of the various kinds and classes of insurance issued is unknown. This is especially true of the form of insurance known as tontine, which in the experience of some companies goes to make up a very large part of the business. Beyond the fact that a certain portion of the surplus-stated in bulk-belougs to the contine business, nothing whatever is known. All else is a sealed book to the general membership, and equally unknowt to the special tontine memberalip. We do not care he-e to raise the question as to whether the formation of special classes of policy holders with special privileges is consistent with the principle of mutuality, and we do not here enter upon a criticism of the tontine system, as such. The point which we urge is that a knowledge of the practices and of the condition of a company belongs of right to the policyholders as members of a mutual confederation. It has also recently transpired that a policyholder of one of the grants has entered suit in a United States Circuit Court, to compel a statement of the particulars of the settlement offered him on a tontine policy. Similar attempts, we believe, have been made before with this and other companies; but so far as we are aware, the courts have been prevented from pursuing an extended inquiry by a private settlement of the cases out of Court. Very likely such will be the history of the case referred to. Of the merits of the particular case referred to we know nothing, and refer to it here simply to show that the mutual principle does not prevail. We know of no good reason why a company should refuse to give, upon application, a simple statement of account covering the history of John Brown's policy when settlement is offered him. We assume of course that the books show, as they profess to show, exactly how the results belonging to any tontine policy have been reached. Certainly the information is not the exclossive property of the book-
keeper or of the board of directors, but if mutuality means anything it is also the property of the he'der of the policy. The excuse for withholding information of this kind is, we believe, that the attempt to furnish the information to several thousand members would entail great expense. Of course this is a very flimsy excuse, for, aside from the fact that probably not more than one manin a hundred would ask for the detailed information, any business which is in danger of bankruptcy from the employment of a clerical force suffcient to carry out the fundamental principle upon which it appeals to the public for business can scarcely find justification for its continuance.

The simple fact is, thent the applicotion of the mutual principle to life insurance means a frank and full report of the officers to their constituents, the members, or else becomes a transparent sham. The public, who have long been taught by the companies themselves that the policylsolders constitute the company, are growing more and more disisatisfied with meagre statements, and with the assimption from home offices that the officers are really the company, and information if imparted comes of grace from the powers that be and not of privilege founded on vested rights. It seems to be quite time that either all that is professed by the companies conducted on the mutual plan be put inpractice, or that the systra be abandoned outright and corporate control thuugh stock-holders take its place. Ambiguity does not belong to true life insurance management.

## NATIONAL CONVENTION OF INSURANCE OFFICIALS OF THE U.S.

The twenty fifth Annual Convention of Insurance Officials of the United States was held at Alexandria Bay on the $5^{\text {th }}$ instant. The Hon. James E. Pierce, superintendent of insurance of the State of New York, presided, and took as a text for his address of welcome, Washington Irving's words on the influence of nature in forming character. He likened the business of insurance to "a streaun deep as it is broad, and bearing with honorable faith the bark that trusted to its waves."
"Interference by the State," said the speaker, "is but for the purpose of freeing it from the dangerous sand-bar or perfidious rock."

A most valuable contribution to the work of the Convention was a paper on the official statements from life companies, required by the several States, entitled "Statement Blank for Life Companies," and read by Mr. George S. Merrill, commissioner of Massachuseh, , and was as follows:-
"The present form of net balance blank wa s adopted by the Convention in IS74, and went into general use in i875. Very few modifications of it by authority of the Convention have since been made, the principal one being a division of premium income into new and renewal and a separation of the cash from the other income items.
"When the form was adopted by the Convention, the convenience and importance of uniformity, both to the companies and the departucuts, seemed so apparcut, that it was agreed that no change ought to be made in the blank by any one of the departments until the suggested change ishould have been submitted to the Convention for full consideration and discussion; then, if found necessary and appropriate, the change could be ivcorporated and the uniformity of the general form be prescrved.
"The importance to the companies of the uniformity
of statement is very evident, not only in respect to a consistency of presentation of their affairs in the vari ous Departnent reports, but especially in the lahor and detail involved in the compilation of the accounts in the offices of the companies.
"The business of the companies has lecome so lange and is so rapidly growing, that ans innovation upuncsta blished forms must entail much labor, confusion and delay. The furm once established and the book s and methods of the offices adopted with reference to the information desired, the accounti:ng would proceed emsistently and without embarrassinem. The compames, have always professed an entire willingness to furnish every item and detail of information the departm $\because n t$, deem necessary and proper, and they only reasumably ask that the departments shall agree upon what those items should be, so that the exhibit elaborated in contformity with the Convention requirement may be suff. cient and satisfactory for all.
"However important and convenient the uniformity of statement requirements may seem to the members, of the Convention at the session in which the forms are discussed and adopted, the impression naturally and necessarily loses its force, or disappears in consequence of the freyuent changes and successions of administration of the various departurents.
"But this subject, which is one of the most important and technical of all that come into the administra tion of the departments, should be kept constantly alive and prominent before the Conventions, not only in the interest of the convenience of the companies, and commissioners, but very especially to the end that the pullic may be provided with the most clear, consistent and intelligent exposition of the progress and affairs of their companies.
"The uncertainty and confusion from a departure from uniformity of State requirements is striki:gls illustrated by a comparison of the income cexiibits :ts published in the reports of the various departmeryts during the current year. And it may be said liz.t inquiry made at the several departments disciuses the fact that in only seven of them have the molifications in respect to income items, agreed upon and adopted by the Convention, been in the slightest degree regarded. Ancl it may be further said that a comparison of the forms used by twenty-six of the oldest State Departments shows many and important departures, not only from the Convention standard but that variations among themselves are very numerous, and result in much uncertainty and confusion to the companies and the public. And so it comes to pass that the companies are again being subjected more and more to the same old trouble that was the principal moving cause for the calling together of the first Conventionin 1Sji."
Mr. Merrill then quotes from a paper upon the gen. eral subject, read at the session in Denver in IS\&9, relating particularly to fire statements; but the analogy of the life situation is, as he says, quite apparent, the closing paragraph of which is as follows :-
"An exhibit was intended to show the exact relations of the Company to its policy-Holders and the public, regarding the Company in its entirety of home office, branches, departments, agencies and all other machinery in its control, on the one hand-0as the other, the insuring public. To be of any value as such exhibit, it must show the entire and precise cost to the community of its insurance protection and the quality of the protection offered."
Proceeding with his subject, Mr. Merrill continucsas follows:
"In recent years a great deal of stress is laid upon the large and confessedly extravagant expense of gaining uew business by the life companies. It is depre-
cated by all, and by none mor carnestly than those who are the greatest offeaders. There sexms to be something like a spell over the whole suriect, all detest and shrink from it, but none, eider setwrally or all in concert, seem able to break it.
"All confess to at, but tho mos' that any pretend to du in the interests of cummun de acy is to conceai as much of it as possible. This concealment is by divers ingenions and conscience stretching devias and fiction, which only become apparent by a careful ana y sis and comparison of items and years.
"This extravagance wili correct itself, or, what is is, same, the people will correct it, when and only when its propurtions conne to $1 x$ set forth fully in clear light, just as long as the statement forms and Departme: : requirements permit the concealnents of the cost of this new business and who pays ior it, so long will the waste go on and no longer.
" Two things must be shown fully and without shadow befure the matter will right itself,- our what anount have the new policies actually paid into the Treasury of the Company, the other, what has the Cumpany paid or agreed to pay out of present funds to secure this new business.
"The present Convention form of income is believed to be sufficient to secure from a conscientious officer the first item. For the zeond a considerable nodifi cation of outgo account is necessary, and a movement in this direction ouggt to proceed at once, and during the present session of this Convention if possible.
"Siace the last ameadment of the blank order by the Convention, there has come into the accounts another and new item that seems to have no approngiate and definite place in the accomuts, at lear not such a place as that it is litely to be treated un formuly and unmistakably by the different companies. Allusion is here made: he disposal of the: instelmeat lusincess of such of those policies as have lecome claims.
"Under the instalment plon the Company agrees that when the police matures there shatl le paid at once, say, one-twentieth of the amome insured, to the bencficiary, and an equai amount at the beginning of each of the following mincten years Thus, if the amount insured is the nominal sum of $\$ 10,000$, there would be payable $\$ 500$ si year for cach of twenty years, and the actual h... lity of the Company at the date of the maturity of tac policy wouh be, not Sio, ovo, hut the present worth of sjew to lee paid at the beginning of cach of twenty years, which, counting interst at \& per cent., would be $\$ 5,00 j$. And tic matural and common-smise pasition of the account; when the first instalment has leen paid, wouki secm to be, in expenditure $\$ 500$ ar.l the balance $\$ 0,56 j$ in lialitities.
"It would probably be bust that no part of the accrued claim under this poliey, execpt harely the instalment for the curreme sear, silould cuter the income and expenditure accoumts at all, and this in a separate item of expenditure as amount actually paid under clams upon mat:ared instalment prolicies. But if to satisfy boukkecping it is found nexessary to enter the full amount promised under the mati .ed policy in both income and expenditure, it shonld be distinctly stated in itenss for that purpose alonr, and not confused with ammitics or any oller accomat.
"There is apparently at this time mo duty Ixefore shis Convention more scrious and important han sul agrec ment upon the proper form $h$. the income and expenditure accomuts of the life companies for the annual statements, and it is respectfully unged that when such agreement is athained, the deparmants shor-3 rigidly adhere to the form adophed until some needo. clange becomes evident and is presented to some future Convention for full consideration."

## THE CHRONICLE FIRE TABLESS

To quote the Publisher's prefatory remarks: "Every "fire insurance company in the United States will find "The Chronicle Fire Tables a valuable supplement "to its own experience ; " and as the conditions of fire risks in Canada are very similar to those in the States, we think that every fire insurance company in the Dominion may get valuable guidance in many classes of risk, by the lessons to be learned from this most valuable publication.

The year 1893 has quite eclipsed all previous records of fire in the United States. The number of fires shows an increase of 5,856 , being 35,188 against 29,332 in 1892, and the value of property loss $\$ 167,544,370$ against $\$ 151.5$ millions the preceding year. The average loss per fire to the Insurance Companies was $\$ 3,012$, nearly the same as the previous year, but whereas that year was only 61.71 of the property loss, the proportion for 1893 was 63.26 , or, in other words, the Insurance Companies loss per fire in the United States during the year 1893 was 1.55 greater than in 1892. The following is the Chronicle table showing the average annual loss per fire, to which we have added a column showing the proportion the Insurance loss bears to the Property loss :-

| Year. 1885 | Average Losses per Fire. |  | $\begin{aligned} & \text { Proportion of } \\ & \text { Insurance to Pro- } \\ & \text { perty Loss. } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
|  | Average Property Loss. | Average Insurance Loss. |  |
|  | \$ 7,285 | \$4,069 | 55.85 p.c. |
| 1886 | 6,893 | 3,975 | 57.66 " |
| 1887 | 7,336 | 4,248 | 57.90 |
| 1888* | 6,922 | 3,993 | 57.68 |
| 1889 | 6,992 | 4,187 | 59.88 " |
| 1890 | 4,863 | 2,901 | 59.65 " |
| 1891 | 6,167 | 3,885 | 63. |
| 1892 | 5,166 | 3,188 | 6 I .7 I ' |
| 1893 | 4,761 | 3,012 | 63.26 " |

It will be observed that the proportion that the Insurance loss bears to the Property loss is a steadily increasing quantity; this is to be expected in the natural order of things, as the custom of insurance against fire becomes more general from year to year ; but there is another factor which at times appears to have an undue influence on the proportion of loss sustained by the insurance companies, namely, depression in trade. The year 1893 had the largest number of business failures ever recorded in the United States, the proportion of insurable property burned was larger than the previous year by r .55 per cent. ; then the two years preceding that, which were also years of commercial depression by 26 and 3.61 per cent. respective1 y , while compared with the year 1885 , when business was in a normal condition, the proportion of average insurance loss per risk, compared to the average property loss, was 7.41 per cent. less than those experienced during last year's bad times. These facts point very conclusively to moral laxity, to put it mildly, on the part of the assured, and it would appear that in times of commercial difficulty, an amount of merchandise that fails to find a market is realized on by means of the fire policy. In view of this circumstance it will probably become a recognized system on the part of the fire companies to advance rates in the early years of depression instead of waiting until the record of losses forces the action on them.

## FOREST FIRES.

The following interesting information is from a paper prepared by Gen. C. C. Andrews of St. Paul, Minn., auth or of a report on Forestry in Sweden, and read at a recent meeting of the American Forestry Association held in Brooklyn, N.Y:-
"Official reports published by the United States Government in 1887, 1888 and 1890 devote attention to the subject, and show that the loss from forest fires in the United States amounts to the enormous sum of $\$ 25,000,000$ a year, a sixth part of which is occasioned from fires started by railway locomotives.
"Attention has been freshly drawn to the subject by the dreadful forest fire which raged in July of this year in Northern Wisconsin, devastating especially the county of Price, wiping out the town of Phillips, its county seat, and causing most pitiable distress to a great number of people and the loss of many lives. It is difficult to imagine the horror of such a catastrophe. It is difficult to imagine the dismal appearance of the blackened ruins and chaos ot obstruction such a fire leaves for a generation or two, or the apprehension, terror and suffering of inhabitants whose lives it endangered.
"This recent calamity calls to mind the awful forest fire which raged in Northern Wisconsin and Michigan during the first half of October of 1871 , and which destroyed not only many million dollars worth of timber and other property, but the lives of 800 people. The London Daily News, in an editorial at the time in regard to it, used the expression 'that terrible phenomenon of the Western world, the forest fire!' Well, indeed, might any enlightened writer exclaim 'That terrible phenomenon of the Western world, the forest fire!' These fires occur every year, and they are treated only as a sort of nine days' wonder, deeply lamented and speedily forgotten. For the American people to allow such calamities to habitually occur without adopting any adequate means for their prevention, causes our country to be regarded as, in some respects, only semi-civilized.
"Of course forest fires sometimes occur in countries which maintain systematic care of forests, but not so frequently nor to the extent that they do in this country. In such countries as Germany, France, Austria and Sweden the public forests are administered so as to yield a steady net revenue of about four per cent, without any diminution or deterioration of the forest, but rather an increase of its resources. Their principal means of preventing destructive fires are the constant watching and patrolling of the forest by guards or foresters who reside in their respective divisions.
"I have pleasant recollections of observing the clean and thrifty appearance of forests in each of the countries mentioned. An outline of the prevailing system of management is about as follows:-
"The public forests are divided into districts, sub-districts (reviers) and divisions. A district may embrace a large geographical area, and is in charge of a forest inspector.
"A sub-district, which includes several divisions, is in charge of a director, and a division, usually comprising 1200 to 2500 acres, is in charge of a forester, who re sides in a dwelling belonging to the government, and who personally or through an assistant keeps watch of everything in his division pertaining to the forest.
"He also attends to its economical details, to the building of roads, the propagation of valuable game, and the destruction of noxious animals. He has re ceived a forestry education; he is a government official of humble rank, it is true, but his position is partly scientific, it is permanent, and he is proud of it, and looks forward through efficiency and fidelity to being
ultimately promoted. His division is provided with roads.
"Underbush is not allowed to accumulate; in some places belts of green leaved trees are grown or openings left to prevent the spread of fire. Trespassers of all sorts are excluded. It is personal presence, watching and patrolling, and the enforcement of reasonable regulations that prevent fires. But should a great fire occur, he is already instructed how to proceed for its extinguishment. There are good means of communication, and he can promptly summon assistance. It is made the duty of all neighboring inhabitants to lend their help. Women and children with wet brooms are sometimes his effective assistants. If a fire has gained considerable headway, he can pretty quickly have a belt of timber felled in its path, or he can meet it by an opposing fire. There is a sentiment in those countries which carefully administer their forests against any act or neglect that might cause a forest fire.
"If our government would adopt reasonable meaSures for preventing forest fires on its own timber lands, it could more effectively insist that railroad companies should employ guards to extinguish fires set by locomotives, or that appliances be used to prevent their setting fires.
"As one step, I would suggest that this Association adopt a short memorial to Congress substantially like the following :-
"To the Congress of the United States: Your memorialists, the American Forestry Association, respectfully represent that forest fires annually cause great damage to the timber lands of the United States, and are frequently attended with a great deal of suffering aud loss of life ; that such fires could very largely be prevented by the adoption of forest management, such as has proved successful in Germany and several other European countries; and we would respectfully ask that suitable legislation for this object may be enacted. Also that a committee be appointed by the Association to request the president to consider this subject in his next annual message."

## CAUSES OF FIRES.

Compiled by The Insurance and Finance Chronicle, from The Chronicle, N.Y.
[The figures represent the percentage of fires from each cause in each class of property, omitting those under 5 per cent.]
Agricultural Implement Factories.-Spontaneous combustion, $18 \frac{1}{2}$; sparks, $15 \frac{1}{2}$; engines and boilers, $10 \frac{1}{2}$; friction, 8 ; stoves, 5 ; defective flues, $5 \frac{1}{2}$.
Agricultural Implement and Seed Stores.-Spontaneous combustion, 16 ; defective flues, $15 \frac{1}{2}$; cigar stubs, 102 ; explosions, lamps, $10 \frac{1}{2}$; matches, 1 ; sparks, $10 \frac{1}{2}$; candles, 5 -
Asylums.-Defective flues, $46 \frac{1}{2}$; sparks, $6 \frac{1}{2}$; defective ovens, 6 ; stoves, $6 \frac{1}{2}$.
Auction and Commission Stores.-Matches, $11 \frac{1}{2}$; stoves, ${ }^{1}{ }^{1} \frac{1}{2} ;$ defective flues, $8 \frac{1}{2}$; cigar stubs, $8 \frac{1}{2}$; spontaneous combustion, 7 ; candles, 6 ; carelessness, $5 \frac{1}{2}$.
Bakeries and Confectioneries.-Over-heated and defective Ovens, $26 \frac{1}{2}$; ignition, grease, 16 ; defective flues, $12 \frac{1}{2}$; stoves, $5 \frac{1}{2}$; matches, 6 ; explosions, lamps, 5 ; sparks, 5 .
Barns, Stables, Granaries, etc.-Lightning, 43 ; matches, $1_{2}$; sparks, 7 ; cigar stubs and tobacco pipes, 6 ; lamp accidents, 6 ; explosions, lamps, 6 .
Billiard Saloons.-Explosions, lamps, 17; defective flues, 16 ${ }^{\frac{1}{2}}$; cigar stubs, $16 \frac{1}{2}$; sparks, $12 \frac{1}{2}$; stoves, $12 \frac{1}{2}$.
Book-binding and Blank Book Factories.-Spontaneous. combustion, 20; matches, 15; explosions, lamps, 15; carelessness, 5Io; explosions, naphtha, 5 ; explosions, chemicals, 5 ; natural gas, 5 ; Sas jets, 5 ; sparks, 5 ; stoves, 5 ; electric wires, 5 ; ignition, alcohol,
Blacksmith Shope.—Sparks, $65 \frac{1}{2}$; spontaneous combustion, 6; Book and Stationery Stores.-Matches, $12 \frac{2}{2}$; explosions, lamps, $12 \frac{1}{2} ;$ gas jets, 11 ; lamp accidents, $9 \frac{1}{2}$; defective flues, $9 \frac{1}{2}$; ${ }^{\text {stoves, }} 7 \frac{1}{2}$.

Boarding Houses.-Defective flues, $18 \frac{1}{2}$; explosions, lamps, 16 ; gas jets, 10 ; matches, 9 ; stoves, cigar stubs, $6 \frac{1}{2}$; sparks, 5 .
Boot, Shoe and Materials F'actories.-Defective flues, II $\frac{1}{2}$; stoves, $8 \frac{1}{2}$; explosions, lamps, 8 ; spontaneous combustion, 6.
Boot and Shoe Stores.-Explosions, lamps, $21 \frac{1}{2}$; stoves, $14 \frac{1}{2}$ defective flues, $12 \frac{1}{2}$; matches, 10 ; gas jets, $7 \frac{1}{2}$; lamp accidents, 6 .
Box Factories (Fancy and Pàper).-Stoves, 21 $\frac{1}{2}$; spontaneous combustion, $8 \frac{1}{2}$; engines and boilers, $8 \frac{1}{2}$; matches, $8 \frac{1}{2}$; carelessness, 9 .
Box Factories (Wood).-Sparks, 21 $\frac{1}{2}$; engines and boilers, 20 ; friction, $6 \frac{1}{2}$; forest fires, 5 ; locomotive sparks, 5 ; stoves, 5 -
Breweries.-Sparks, 13 ; explosions, dust, $11 \frac{1}{2}$; friction, 9 ; ig. nition, tar, $8 \frac{1}{2}$; spontaneous zombustion, 7 ; defective flues, $5 \frac{1}{2}$; engines and boilers, $5 \frac{1}{2}$.
Brick and File Works.-Over-heated and defective kilns, 4812 ; sparks, 19 ; engines, 8.
Broom and Brush Factories.-Ignition, chemicals, $1 \frac{1}{2}$; stoves, 10 ; sparks, 8 ; spontaneous combustion, $7 \frac{1}{2}$; explosions, lamps, 6; carelessness, 6.
Butcher Shops and,Meat Markets.-Explosions, lamps, 20 ; defective flues, 13 ; stoves, 12 ; ignition, grease, 11 ; matches, $9 \frac{1}{2}$.
Button Factories.-Spontaneous combustion, 18; stoves, 18 ; furnaces, 9 ; ignition, japan, 9 ; sparks, 9 ; ashes, 9 ; friction, 9 ignition, paint, 9 ; carelessness, 9.
Candy Factories.-Defective flues, 20 ; furnaces, 14; stoves, $11 \frac{1}{2}$; gas jets, $5 \frac{1}{2}$; grease, $5 \frac{1}{2}$.
Canning Establishments.-Carelessness, 9 ; defective flues $9 \frac{1}{2}$; explosions, gasoline, 9 ; furnaces, 6 ; sparks, 6 ; lamp accidents 6; spontaneous combustion, 6 ; engines and boilers, 6 ; explosions, alcohol, 6 ; explosions, lamps, 6 .
Carriage and Wagon Factories.-Spontaneous combust 22 ; sparks, $20 \frac{1}{2}$; defective flues, $11 \frac{1}{2}$; stoves, $9 \frac{1}{2}$; engines and boilers, $6 \frac{1}{2}$.
Cement, Lime and Whiting Works.-Over-heated and defective kilns, 20 ; lime slaking, 20 ; accidents, 10 ; sparks, $6 \frac{1}{2}$; defective flues, 7 ; engines, $6 \frac{1}{2}$; explosions, lamps, $6 \frac{1}{2}$.
Cheese and Butter Factories.-Engines and boilers, 30; defective flues, 19 ; stoves, 13 ; sparks, $9 \frac{1}{2}$; spontaneous combustion, 8.

Churches.-Furnaces, $23 \frac{1}{2}$; defective flues, 21 ; lightning, 15 ; defective heating apparatus, 6 .
Clothing and Furnishing Goods Factories.-Stoves, 22 ; matches, $9 \frac{1}{2} ;$ ashes, 7 ; explosions, lamps, 7 ; furnaces, $7 \frac{1}{2}$; friction, 5 ; explosions, gas, 5 ; explosions, oil stoves, 5 .
Clothing (Retail) Stores-Gas jets, $12 \frac{1}{2}$; explosions, lamps, 12; electric wires and lights, 11 ; stoves, 102 ; matches, 8 ; defective flues, 8 ; cigar stubs, 6 .
Club Houses-Defective flues, 16 ; cigar stubs, 14 ; furnaces, 11 ; matches, 8 ; sparks, 6 ; explosions, gas, 5 ; gas jets, 5 .
Coal and Wood Yards-Spontaneous combustion, 43 $\frac{1}{2}$ sparks, 15 ; locomotive sparks, 13 ; engines and boilers, $6 \frac{1}{2}$.
Coffee, Chocolate and Spice Mills.-Sparks, 17 ; spontaneous combustion, $12 \frac{1}{2}$; friction, $12 \frac{1}{2}$; accidents, 13 ; furnaces, 11 ; carelessness, 9 .
College Buildings.-Defective flues, 35 ; furnaces, 7; stoves, 7 ; explosions, lamps, 6.
Cooperage Establisments.--Sparks, 21 $\frac{1}{2}$; defective flues, $12 \frac{1}{2}$; over-heated 'and defective kilns, $10 \frac{1}{2}$; engines and boilers, 8 ; carelessness, $6 \frac{1}{2}$; furnaces, 7.
Cordage and Twine Factories.-Friction, 53; lightning, 131 ; matches, 7; engines and boilers, $6 \frac{1}{2}$; carelessness, 7 ; stoves, $6 \frac{1}{2}$; spontaneous combustion, $6 \frac{1}{2}$.
Cotton-Gin Houses.-Matches, 41 ; friction, 25 ; sparks, 19 ; accidents, $7 \frac{1}{2}$.
Cotton Goods Factories.-Friction, 62l ; spontaneous combustion, $12 \frac{1}{2}$; matches, 6 .
Cotton in Transit.-Locomotive sparks, 66 $\frac{1}{2}$; sparks, 16 ; cigar stubs, 7.
Cotton on Wharves and Platforms.-Locomotive sparks, 51 ; sparks, $21 \frac{1}{2}$; matches, $8 \frac{1}{2}$; cigar stubs, $6 \frac{1}{2}$.
Cotton Warehouses and Storehouses.-Locomotive sparks, 18; spontaneous combustion, 16 ; matches, $16 \frac{1}{2}$; lightning, 11 ; sparks, 11 ; cigar stubs, 9 ; accidents, 7 .
Country and General Merchandise Stores.-Defective flues, 26 ; explosions, lamps, 15 ; matches, $8 \frac{1}{2}$; lightning, 7 ; accidents, 6 ; spontaneous combustion, 5 .
Court Houses.-Defective flues, $24 \frac{1}{2}$; defective heating apparatus, $14 \frac{1}{2}$; spontaneous combustion, Io; stoves, $9 \frac{1}{2}$; accidents, $7 \frac{1}{2}$; tus, 14, ; stubs, $7 \frac{1}{2}$; sparks, 5 ; furnaces, 5 .

## FIRE LOSSES IN CANADA FOR AUGUST 1894.

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## BANK AGENCIES IN OTMER COLONIES.

The prospect of a considerable extension of our trade with other colonies-which is becoming more and more hopeful-has raised a question of much interest, one too which will be of increasing importance as intercolonial trade begins to develop. Those who have hithertonot shipped goods to such distant markets as Australia, New Zealand, South Africa, are often deterred from pushing business in those markets from ignorance of the conditions under which commerce with such places is carried on. To ship goods to a Canadian customer and to draw upon him are part of the daily routine of busimess houses; but what purzles many is how to secur
orders for goods from customers so distant, and how to arrange the financial part of the transactions is a mys tery. As to the securing of orders, we believe there are arrangements under consideration by the Minister of Trade and Commerce, in concert with the Colonial officials, which'will iring the merchants and manufacturers of Camada into such contact as is needed for each class to megotiate business with the others. We have the highest authority for stating that the representatives of the different colonies are thoroughly satisfied that when all the arrangements they rontemplate mak. ing are complete, a Canadian house will have no diffculty in discovering what goods it can profitably import or export, nor in making a:1y purchases or sales that promise to be advantageous in those little known market:- The question is now under consideration as to the methods to be adopted in financing such transactions. At present our banks have no direct conme. tion with those of the otler colonies. Whatever business of a banking character has hitherto been done has been transacted through London agencies of banks in this country, and those of Australia and other places. Settlements of all kinds have been and are made by this, what we may call, triangular course, as they are in our dealings with some ohler nations. Lendon is the great exchange market of the world, it acts as the clearing house of international commerce, money for transmission to any point is more promptly and cheaply procurable there than anywhere, and there ton can drafts on any other comtry be more speedily and economically sold than elsewhere. Hence the rate of exchange in London is the ruling factor in the vast mas of international trading transactions. While this is so we believe that it would be an appreciable conven ience to our traders were some of our leading bank to open up direct agencies in other colonies. We are betraying no secret, we believe, in saying thal one bank, whose head office is in Toronto, has been considering such a step, the atility of which has been urged upon it by one who is actively engaged in promoting intercolonial trade. We are not very sanguine about any large profits being likely to accrue from such agencies for a length of time, as we doubt any sudden extension of the busiacss which suggests them. But in trade " the day of small things" must not be de spised. If this phant is ever to grow, it must have all favorable conditions : it is wiser to get the trade devel. oped in its carly stages in the soil which is best adapted for its healthy expansion. We see no reason why whatever banking lias to be done by us arising from colonial trade should not be done directly as a nule, and indirectly whenever that coursic is more desimble. Drafts, with bills of lading attached, drawn on a house in Melbourne, Sydnes, duckland, Cape Town, or else where, might, we submit, be most conveniently negotiated in Canada, and sent direct to the agency of one of our banks in these places. It would be a great help to our traders to lave direct advices to theirown balloers as to the credit of customers, or would be buyens, in the far away colonims, and a help to bankers to have direct communication with banks at points where their customers were doing business. When the new laciac
cable is laid, as it will be ere long, this directness of contact between the respective banks and traders would be of the greatest benefit. Happily the high standing of our banks woul thelp materially the carry ing out of this policy, and there needs be no difficulty from doubts as to the position of distant culonial banks, for at every point we have named there are institutions of stability. We commend this to the consideration of bankers, who, irrespective of immediate prufit, may serve the promising cause of intercolonial trade by showing a sympathetic readiness to do what in them lies to facilitate its operations.

THE LOAN AND BUILDING COMPANIES' REPORT.
The annual report of the above companies for last year is just issued. The returns give a highly interesting exlibit of a class of business which plays a most important part in the financial affairs of this country, and which has done much for its progress. As a rule, the operations of our loan and hunding societies are conducted on lines that ensure the safety of the entensive capital they employ. The sharp division which exists between these institutions and the banks has proven to be a system that contribates to the stability of both. In Australia the mixing up of banking with loaning on mortgages taught the same lesson. The two classes of business are so distinct in mature, and in the conditions they create, that they camot with prudence be associated. The loans of a bank are made mainly to facilitate transactions of a temporary vature, to assist traders in carrying goods from the time of purchase to that of their sale; their business is essemtially a department of commerce, hence their funds are in a perpetual state of flux. The loan societies on the other hand do not desire to make transient loans, they are investors in permanent securities,-securities, to wse the French term, representing immoveable propertics. Hence the furds for working this class of business differ widely from those of the banks. It would be unwise, and at times very dangerous, to extend loans on mortgages based maimly upon deposits liable to be withdrawn after a short notice, as the necessany funds fur meeting any call for deposits could not be procured by converting the securities held into cash, as the bulk of a bank's assets can be under stress of an unusual demand. The ieturn before us gives a striking illustration of this point. During last year the low price of wheat and general depression caused a drain of the deposits beld by the loan companies. The amount they held in 1892 was $\$ 19,392,165$, the figures for 1593 are $\$ 15,531,573$, a decrease of $\$ S 60,592$. In $1 S 92$ the companies had $\$ 3.577,255$ of cash in the banks whereas in 189 this reserve had gone down to $\$ 2,729,756$, a decrease of $\$ \$ 47,499$, almest the same sum as they had paid out in deposits. Had then the banks, and loan socicties been one institution, and a drain set in for deposits all round, there could hardly have failed to be considerable financina disturbance, not a sign of which was shown 'y either our bank or loan companies during the panic and severe diepression of the past
sear. The more experienced managers of thate caterprises are fally alive to the desiatility of giving ans far as possible a permancht character to theis asscts in order to bring them into harmong with their liabilitics. To borrow mones which mas bereallat in a month. and lend it on a morgage which is iout repay athe for stecral years, would be a grase inmrudence for a private person. The older hads whu hate had the lungest expericnce in cumlucting luan and baiding societies, recognizing that the same princijh has, its application to their insincos, fisur mure reliance being placed on debentures and debenture stock, which, though somewhat less profitable, afford a more satisfactury basis fur their class of Juans than depusits. The following table shows the respective amomits of total loans on real estate, of deposits held, and debentures afloat in the years given.

|  | L.oatus ont real cstate | Jepmests | 1elchararas |
| :---: | :---: | :---: | :---: |
| ISSo | . 56,512,200 | 11, ${ }^{1} 13,635$ | 23,212,76S |
| $1 \mathrm{SS}_{5}$ | . $5 \mathbf{S , 7 7 5 , 2 4 3}$ | 15.13500 .14 | 34,798,035 |
| 1890. | . 105,535,048 | 17,593.567 | 54,596,455 |
| 1591 | . 106,404,S35 | 15,452.95S | 56,496,22.4 |
| 1592 | . 10y, 077,355 | $19,392,165$ | ( $6,051, \mathrm{~S} 15$ |
| ${ }^{1593}$ | . 110,916,559 | 15,531,573 | 62,049, SO 5 |

The above shews that the increase of deposits for the last 13 years has only becin $\$ 6_{3} S, 006$, while the debentures have increased $57,053,350$, the large increase of two millions having uccurred last sear when the deposits declined marly half that amomet. A very significant fact shown in these returns is that the amount of interest paid and accrucel during the gear is not keeping pace, but falling for belind, the inctcase in real estate loaus. In isSo the amount of interest was $\$ 2,289,7^{17}$, and of those loans, $\$ 56,5^{12,200}$; in 1 SOS , the interest was $\$ 3 . j$ (root 45 , and of rat estate luans, $\$ 110,916,559$. One of the most impurtant items in the statement of a loan company is the one showing the amount of principal and intcrest overduc and in default on mortgages. Thereturn for 103 gives us a rery satisfactory exhibit in this respect. In $18 S 0$ this item stood $\$ 4,130,557$, in 1SS5, $\$ 5,084,113$; in 1Sy 5 , $\$ 2,746,6.45$, while the mortgages had go:ae up from 56 to 110 millions. The item for 1893 is less than 2;: per cent. on the gross amount luaned, upon which principal and interest are in arrear. Considering the great outcry there has been about farms in Canada being so unprofitable, and the financial condition of our farmers so deplorable, we must say that they have managed to keep their mortgage engagements with remarkable success, and they have presented this paradox.-while they have been, as some affirm, going on for many ycars from bad to worse, from embarrassment to ruin and joverty, they have succeeded in reducing their arrearages of debt very considerally; and in keeping up their pas ments with most satisfactury regularity. We propose to return to this Report when sufficient time has clapsed to cuable us to give the claborate statistics more close inspection.

Female assurance is done on a large scale in the States. Mrs. Heart, of Califormia, carrics $\$ 300,000$, many carry $\$ 100,000$, still more, $\$ 50,000$, and for amoments down to $\$ 5,000$ the mumer is very large.

## Contresponilunce.

Wo do not hold onrsolven responsiblo for vlows expressel by Correaponidents.

## TORONTO LETTER.

Alr. Boomer combalescing.-Letliug go the once much somght farm bresiness.-Some of the alleged canses of its unpro. fiablentess.-Mr. E. J. JIarper and the Mutual lieserve -A Slazon of note.

## Dear Finitor,

I am glat to say that Mr. James Joomer, manager of the "Manchester," is now convalescent after an athack of typhoid fever. It will probably be some two or three weeks before lie will be able to resume his official duties, but his frients will rejoice to sec him ahout again.
The abandonment by Companies, of that class of risks and busiuess known as "Farm Kisks" seems to be proceeding at a rapid rate. It seems to be gencrally admitted, or nearly so, that there is mo money to be made ly writing them at present rates, oreven atany presently obtainable advance, and the best way therefore is to drop them altogether. It is not rery long ago, in the seventies and eighties, when "the profession" went wild fraet such risks. "the back townships were covered with travelling agents (expenses paid with a commission) soliciting three year farm risks. Ilustrating this feature of the times, the story was told that during a wind storn a tree was blown down across a concession road, and in falling killed three tife agents, two Fire insurance agents and one sewing machine agent who lappened to be passing by! In those days the ordinary applications were considered satisfactory, but as recurring losses, demonstrated that the household goods under one sum, farm implements and velicles, under another with produce, live stock, etc., under the "ordinary contents" phrase, and no limits named, resultedin an madue proportion of loss, each Company prepared a detailed form of application foritself. Later the C.F.U.A., with the object of securing uniformity, evolved the present Farm application, the use of wheh was made obligatory on its members for farm lusiness. It secms that so far as this was to be a relicf to the Companies, it came too late to render much service. The C.I. U. A. also mande a rule to the effect that an extra clarge of 9.5 c jer cent. be collected where a mortgage existed on a farm property. But the innocent farmer still beeps aliead of the companies, and some of them luave given up the contest, and others are thinking of doing so, $1 \%$ for 3 years or $\$ 1.25$ cuen docs not tempt them to stay longer in this branch of the work. In the old days one and one and a quarter per cent, was the figure por annum. I do not believe there is hope of a profit much below these rates. The Mutuals, from the sature of their methods, stand a better chauce of making a profit, where cacin one of the iusured is also one of the insurers they excreise an interested supervision over each other, not obainiable by ans stock Conipany.

The Agricultural of Watertown, N.S', a Company specially organized and equipped to insue Firm and other three year dwelling house risks is one of the latest to drop these riskshaving on Ist instant ceased writing them in Ontario. The "Pbenis of Brooklyu" has followed suit. The" Quebec"stopped writing them eighteen mouths ago. The " Westeru" and " liritish America" still indeed are accepting them, but insist ont the business being choice and select; other Companies, no doubt are adopting the same line. These are sigus of the times. When for a series of years a special class of rislis is found gencrally unprofitable, and paying rates cannot be got, common pru. dence says, stop writing them. The lard times, farmers with mortgaged faruls, are said to be experiencing increasing frequence of thunder storms as the country is cleared of its grow ing timber, tramps, wer insurance, and possibly " prompt payments" following not too severe investigntion of the loss; all these combined are suggested as reasons why Companics canuot make money out of threc year farm insurance.

Our old friend, Mr. E. 13. IIarper of the Mutual Reserve Fund, installed in the fanmous Red Parlor of the Queen's IFotel, Toronto, on the Gth inst, has been a slining star in Toronto skics for a few days. lunt I must abandon metaphor. The occasion of this visit was to be present at a banquet by that "great intermational organization" the M.R.F.L.A. The feast cane offin the Queens on Friday the $\mathrm{g}_{\mathrm{t}}$ (hinst., nul was a huge success The list of "invited" guests, I mote, was immense, and comprised "the leading citizens of 'Toronto and Camada," as the report says. One feels that the list woukt have been more satisfactory if those present lual been noted. Nerertheless, IJivinity, I, aw, Medicine, Jolitics, Molicy-holders and fellow-workers were well represented. What was called "the event of the evening "was the presentation of his own portrait in oil to Mr. Warring Kenucily, our mayor, and a great admirer of Mr. Eiarper. I shouhd have thought the "great event "was the " bigy Al" given the M. R. by columus of report in the daily papers and the general splurge. "Xour beantiful City;" "Magnificient reception," "Devotion to principle," "Final triumph of the M. R," "The insuirs are the insurcd and the insured are the insurers," "The Napoleon of Insurance." There was great store of goal things solid and liquid, and, as you sec by my extracts, many pretty things said. "Napolcon of Insurance" is especially; neat, ch? "Einal triumph" is not bad either. That means, I suppose, the overtirow of the "CanadaLife" and Coufetera. tion" Co. and such " old liners." I do not like to contem. plate that much. It is too awful. One of the most tonching things in the reported speech of Mr. Harper was where he solenly says that he will never desert the M. R., not even if they nominate him for the governorship of New liork State. I must close, hoping you will read the published proceedings for yourself; extracts do no justice to the whole scheme. 1 must, like the dinuer, be taken as a whole.
liours,
ARIEI:
Toronto, Scpt. 33, 1894.

## gilutes aud 部tems.

The Chicago Grand Jury has found true bills against the auarchist incendiaries.

Insuring the safety, good condition of watches is another new fad, the annual premium to be $\mathbf{\$ 3}$.
"Cheap Jack" life assurance is having a run in India, where the "pass-round-the-hat" system is thus styled.

A fire brigade telephone is carried to each fire in Cincimati, which keeps the men in contact with headquarters.

Electrolysis caused by currents from trolley car wires is giving sezious trouble in sone places, by de stroying water mains.

The Pioneer Life Assurance Co., of England which started to do a "natural" prenium business, has reorganized on the level prenium system.

Discrimination against colored persons is forbid. den by an Act passed by the State of New Jersey in May last. No difference on account of color is to be made in preminms, or in any other matters. Tine companies, however, are at liberly to reject any applicants, so, in this way, the color line will be drawn whenever desirable.

Mr. G. S. Duryee, Commissioner of banking and insurance, New Jersey, has our best thanks for his valuable Report, Part 2, for 1893.

Sympathy for Mr. J. R. Booth, elicited by his two serious fires this year, is being heightened by news that he is a sufferer from bush fires at Suake Creek, Madawaska river.
The Insurance Commissioners of the unted States met $0: 15^{\text {th }}$ inst. at the Thousand Islands. The fraternal and assessment companies received constlerable notice at the meeting.

The Chronicle Company has our thanks fortheir "Fire Tables for ${ }^{1894}$," and a mannal for m surance agents, "The Art of Canvassing," by Mr. W. Miller ; both are appreciated.
The Mason:c Mutual Benefit Society of Indiana, after paying $\$ 5000$ at death for a premium of about $\$+5$; has lowered the amount of its assurance to $\$ 2,000$, and the old members who have been paying for 25 years have to pay a heavy assessment, or be expelled. The mutuality is not apparent.
The Guarantee Company of North America has dismissed its pittsburg agent for doing a class of bus. iness he was not authorized to effect, and issuing policies without the knowledge of the company, for which he used bogus forms with fictutious signatures. The company will replace these bonds by genume ones without extra cost.
The Provident Savings Life Assurance Society is assuming a policy providing for a diminishing assurance with a fixed premium. The amomat of the policy goes on decreasing until at 70 years the amount is at its minimum, and so remains, unchangeri through life. The insured person has the option of changing the policy for one under another plan.
"Government Life Assurance-how not to do it," is discussed in the for thishitly, by Sir Jules Vogel, who is severe on the post office staff for carelessuess of work, and inability to supply reliable information. Sir Jules regards it necessary to place the government life assurance department under an experienced, encrgetic manager, to make it successful. Why not leave life assurance to companies who understand the business, and meet all legitimate requirements?

The French law is much approved by Mr. George P. Field of Boston, which imposes a heavy penalty on the occupant of a house where a fire occurs. There, unlessa tenant can show that a fire was caused by fault in the structure, the policy is invalic. If a delinquent's neishbors are damaged, he must repair the injury. Against this risk insurance is taken which is walid in relation to the neighbor's loss, but not to his own. The lawis a very severe one, and is believed to induce such caution as reduces fire risks materially.


The fire waste of 1894 up to end of August is reported as $\$ 10,+32$.Soo. We fear the forest fires in the West will make the September return a disastrous record. This brings the total for this year to $\$ 87,453$, $\infty 00$.

The development of dairying and cattle raising seems to be raising the status and importance of the cow. A rural agent of a local company was so deeply impressed by the impressive event that he teles'rophed the death of a cow to the head office! Ire got this in reply: "As we cannot resuscitate the animal, we hardly see the urgency of telegraphing in this case;" but that answer does not do the agent justice, who, no donbt, was anxious to give ample time for getting some of the staff up to the funeral, which was very thoughtful of him and very respectful to the deceased.

## FINANCIAL ITEMS.

The half-yearly dividends of the Bank of British Nurth America at 5 per cent. per annum, and tine Mulsuns Bank at 8 per cent., are payable on ist October.

The extent of new loans and securities made and placed on the I, ondon market to middle of July this year was $\$ 176,000,000$, which is 36 millions in excess of same period in $1 \mathrm{~S}_{\mathrm{O}} \mathrm{3}$, but less than in 1890 by 325 millions.
A dispute has arisen between several of our leading jute importers and the customs authoritics, the charge being made that they have imported this material free, in a higher state of manufacture than the Tariff allows when no duty is charged.

Ocean penny postage is stated by Sir Adolphe Caron not to be obstructed by any difficulty in Canada. He suggests that England should commence with the Dominion in this reform, and this would lead to its extension throughont the Empire at no distant date.
The Registrar of English Friendly Societies reports the funds held by them to aggregate $\$ 086$, 616,935 ; if to this be added the deposits in Savings Banks in the Cinited Kingdom, we get a total of $\$ 1,126,065,5 S 8$ as the total funds laid by for a rainy day by the humbler classes in Great Britain.

The Trustees of a Coliseum in Minneapolis have been taught a lesson as to the duties and responsibilities of their position by a fire having destroyed $\$ 40,000$ of this property in their charge, which they had insured for only $\$ 15,00$, having reduced the insurance when a recent advance in rates was made in that city.

Municipal bonds have become a more than usually favorite investment in the United States this year, donitless owing to a well grounded distrust of some other securities. The idea seems to be dawning on a large class of investors that a thoroughly sound security yielding a moderate but sure sevenue are preferable to those whose value is, to a large extent, contingent upon the fluctuations of trade.

The production of gold rose in 1 S 93 over that of ten years ago, by $\$ 10,7 \mathrm{jo,oco}$, or 53.05 per cent. ; that of silver in the same decade by $\$ 79.565,000$, or 97.59 per cent. In the same period gold has fluctuated inappreciably in price, while silver has dropped from about 95 cents to 56 cents per ounce, a decline in value of 41.05 per cent. To maintain a parity in value between two products so variable in market value is proven by such variations as the above indicate to be an impossibility.

## PERSONAL MENTION

Mr. Whlliam Tather, Manager of the Roynd, we are very gladis learn, is improving in jealth.

Mr. Artiun Browning has returned from Great Britain, where he spent recemtiy a very enjoyalile holiday

Mr. J. W. Molson we have much pleasure in announcing, is duly gaining in health, and we hope soon to see him as vigorous as of ohl

We: meich Regret the death of Mtr. G. M. Grecr, of Malifix, wh was one of the most popular agents in the Lower I'rovinces. IIe en joycd the entire confideace of the offices which he represented as gen eral agent, viz., the Western; the Manchester; and the Connectieut fire insurance companies.

Mr. Thomas Davinson, the popular Managing Director of the diuth British \&o Mercantile Insurance Co., has returned from his exteridel visit to Great Britain. Along with his numerots friends we lave phea sure in observing that the trip has leen beneficial to his health. If looks remarkably well.

Amongst rite calde:Rs at our sanctum in the past week were Messrs. C. R. Burt, Secretary of the Comnecticut Fire Office, Hartford, J. II. Swart, Toronto; F. W. Gatç, IIamilion; F. II. Brydge Winnipeg; E. F. Dogle, Malifax; W. P. King, Truro, N.S. ; R. H. Matson, General Manager of the Provident Savings Life, Toronto.

Mr. J. H. Boomer, the much respected Manger of the Manchester, at Toronto, is, we are very glad to say, convalescent after an attack of typhoid fever, and we trust will be so far recuperated in strength as $b$ assume his duties soon. We advise hin, however, not to be hasty in doing so, a few weeks spent in getting strong is advisable after suit. an altack.

## Fire Agency Wanted-An

 Agent in IIalifix, N.S., controls more fire insurance than his Company can carry, and will be glad to communicate with any Company desirous of a representative in Halifin.Address, " Halifas," care of
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Agencies th all tine perinotpal Ollie s and Tonne in Canada and the Tinted Staten.



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