

PUBLISHED EVERY
FRIDAY

CIRCULATES IN
EVERY PROVINCE

THE
CANADIAN GROCER
AND
GENERAL STOREKEEPER

**COLMAN'S
MUSTARD**



BEST ON EARTH



Ask your grocery house for particulars. It is possible they may suggest some other brand, if they have not tried "IMPERIAL." Insist on "IMPERIAL," it will pay you many times over.

Your Customers Cannot Expect

to get the best results with their pickles, sauces and catsups unless they use the very highest quality in Vinegar. There's a great deal in the Vinegar, and they know it, and leave it to you to send them the grade that gives the most perfect results.

That's
"IMPERIAL" White Wine Vinegar
every time.

The Vinegar that is used by the most successful and prominent pickle and sauce manufacturers in Canada to-day. No experimenting with "IMPERIAL." The best for all purposes where Vinegar can be used.

AND NOTE THIS FACT—
Just the price of ordinary standard Vinegar.

If your customers desire a really
fine, pure Table Salt,
give them

Rice's Pure SALT.

It gives Universal Satisfaction.

R. & J. RANSFORD,
Established 1886
Clinton, Ont.



LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks, 100 to box; Blow Pipes, 200 and 300 to box; Manhattan Wafers, 2½-lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLYE
Established 1845. BROOKLYN, N.Y.

TO LIVE GROCERS ONLY

We are putting up and
are having a
LARGE SALE on our
famous

"VICTORIA CROSS" CEYLON TEA



BLACK and MIXED.

Every package guaranteed finest grade grown. 25-40-50 cents
per lb., in Handsome Lead Packages.

Write us for Samples and Prices.

J. F. SMYTH & CO.
Tea Packers. WINDSOR, ONT.

Our CANS CANS CANS

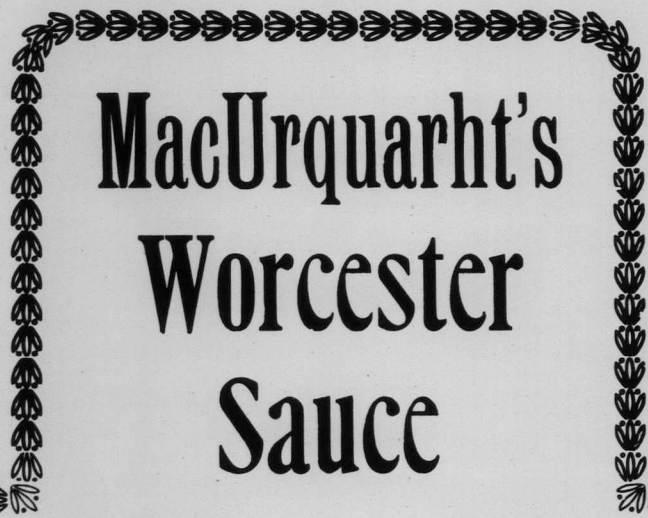
CAN not be surpassed in point of

Workmanship, Material, Quality.

We are the largest manufacturers in
Canada of Key-Opening Fruit Cans,
Vegetable Cans, Meat Cans, Spice Cans,
Syrup Cans. What are your require-
ments? Write for quotations to

THE ACME CAN WORKS,

Office and Factory:
Ontario St. and Jeanne D'Arc Ave., - MONTREAL.
JAS. B. CAMPBELL. WILLIAM PRATT.



**MacUrquarht's
Worcester
Sauce**



**Wheat
Marrow**

"There's luck in the four-leaved clover," especially when each leaf contains the name of such standard goods as MacUrquarht's Worcester Sauce, Stephens' Vinegar, Codou's Macaroni and Wheat Marrow.

Each one of the four holds its place steadfastly in the front rank in popular favor, and each one builds for confidence among a grocer's trade.



**Codou's
Macaroni**



Stephens'
Genuine
**English Malt
Vinegar**

Sold by Leading Wholesalers Everywhere.

A. P. TIPPET & CO., AGTS.,
MONTREAL. TORONTO.

**FRASER
GROWS
FRUIT**

WRITE OR WIRE

J. D. FRASER
Leamington,

for Early Tomatoes, Cucumbers, Muskmelons,
PEACHES and Watermelons by the carload.

"ACME"
TABLE SALT

Ask your wholesale grocer for it.
Put up in 24 3 lb. cartoons in a
case, and in 50 lb. box.

TORONTO SALT WORKS, Toronto, Ont.
Agents for the Canadian Salt Co., Windsor, Ont.

Perkins, Ince & Co.

**Wholesale
Grocers**

FRONT STREET EAST,
Toronto.



Downweight is a Thief

Stealing Your Profits
Every Time You Use
Your Scales.

The Toledo Springless, Automatic, Computing Scale, "The Scale with Brains," is the only scale in the world that positively stops the giving of **DOWNWEIGHT**. It is the only Automatic Computing Scale in the world without springs. No hand operation in weighing; no prices to set; no levers to move; no weights to lift; no poises to shift; you simply place the article to be weighed on the scale, and the scale instantly and automatically shows in plain figures:

1. The weight of the article in pounds and ounces.
2. The price per pound.
3. The total value of the article in dollar and cents.

It is a mechanical wonder, marvelous in its Simplicity, Sensitiveness, Accuracy and Rapidity of Operation. Made in many styles and sizes for all kinds of stores. Write to-day for illustrated catalogue.

Toledo Computing Scale Co.

DEAN & McLEOD,
Canadian Agents, HAMILTON, ONT.

The warm weather quickly tires.
Don't it make you think of **HIRES'**?

Beware of cheap imitations which are offered
every season to the trade.

HIRES' ROOT BEER

was the first on the market; holds first place to-day and has never yet been equalled for quality.



Price, in lots of one gross and over per gross \$20.40
Price, in 5-gross lots and over " \$19.40
Freight Prepaid on Two Gross and Upwards.

SEND YOUR
ORDER TO....

W. P. DOWNEY, Sole Canadian Agent,
20 and 22 St. Peter Street, - MONTREAL.

Handbills, Showcards, etc., on receipt of Business Card.

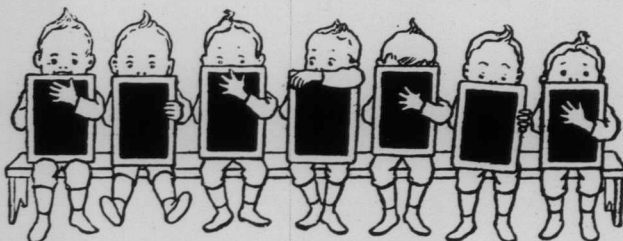


Figure it out

yourself, whether we can do you good or not. At the very beginning we made it a point to learn the A B C of the tobacco business. We are now at Z, and will give you the benefit of our study if you'll let us. The phenomenal success of the "Marguerite" Cigar is due to our discrimination in the selection of first-class leaf and our expert knowledge in cigar-making. We believe the "Marguerite" to be the best cigar in Canada for the money. Be fair to yourself and submit it to the judgment of your customers. We are ready to send you a sample lot to-day.

Geo. E. Tuckett & Son Co., Limited
HAMILTON.

"Marguerite"
Cigars.

SUIT THE SMOKER.

When you sell a man cigars be sure you sell him cigars that will please him so that he will buy them again and often. That's what I do. My customers buy of me year after year, in increasing quantities. That's because their customers like my cigars.

J. Bruce Payne,

Cigar Mfr.

GRANBY, QUE.

"Sterling" Brand Pickles.

It is up to a grocer to satisfy his customers. When he goes further and delights them with some article he gains much.

Our pickles are made from only the best materials and are put up in an attractive form.

T. A. LYTLE & CO.

Manufacturers of High-grade Pickles.

124-128 Richmond St., West, TORONTO.

A Steady Rise

MOLINA BREAKFAST FOOD

has grown in popular favor steadily. It is not a sky-rocket—a brilliant flash and then ashes. Every year has shown a marked but material increase as its general merits become more widely known. When it makes friends it keeps them. It is a natural and wholesome food of Wheat sterilized and kiln-dried, but not predigested.

Grocers, your customers will appreciate

MOLINA BREAKFAST FOOD.

The Breakfast Food that "has a flavor like popcorn."

THE TILLSON CO., Limited, Tillsonburg, Ont.

JAPAN TEA

Undeniably the best imported into Canada.

It is grown in a country where modern ideas prevail and is carefully looked after while under cultivation. Soil and climate combine in producing healthy growth.

Every package of tea shipped from Japan is inspected by competent inspectors, and if it is not good pure tea, properly packed and graded, it goes back to the grower.

Do you sell this kind, or do you sell some other?

You will find it very profitable to handle **good, pure, wholesome**

JAPAN TEA.

20th Century Account Keeping

Don't think because your grandfather made money 50 years ago with old style keeping of accounts, YOU can do so. Times have changed, and if you would be successful you must watch your credits. Why use the old style pass book with your credit customers? Be modern. See here—



If a Man Wants Credit

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by **The Eby, Blain Co., Limited, Toronto.**
C. O. Beauchemin & Fils, Montreal.

ALLISON COUPON CO., Manufacturers,
Indianapolis, Indiana.

IT IS NOT TOO EARLY TO BEGIN
YOUR INQUIRIES ABOUT THAT TRIP
YOU ARE GOING TO TAKE TO THE

British West Indies

this winter. We have just issued a booklet telling what some people saw and did on the same voyage last winter, and if you write us we will send you one.

THERE IS NO MORE DELIGHTFUL
WAY OF SPENDING SIX OR SEVEN
WEEKS THAN ON SUCH A TRIP AS
THIS. THE WHOLE COST FROM
HALIFAX AND RETURN IS \$130.00.

Pickford & Black - Halifax.



IMPERIAL MAPLE SYRUP

The Standard from Ocean to Ocean.

Merit Acknowledged
Superiority Admitted.

YOUR MONEY BACK

IF NOT SATISFACTORY.

ROSE & LAFLAMME, Agents
Montreal.

"IT MUST PLEASE"

in order that

IVORY GLOSS STARCH

gain the recognition necessary to make it a success. Our maxim from the beginning of its manufacture has been, "IT MUST PLEASE"—please the consumer, and thereby make it a profitable article for the retailer to handle.

The present popularity of IVORY GLOSS STARCH is altogether due to its many good qualities, recognized by all who use it.

Manufactured by
THE ST. LAWRENCE STARCH CO.,
LIMITED
PORT CREDIT, ONT.

WHITEMORE'S POLISHES.

THE WORLD'S STANDARD.

THE OLDEST AND LARGEST MANUFACTURERS OF SHOE POLISHES IN THE WORLD.



"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried always used.

LARGEST QUANTITY, FINEST QUALITY.
For Sale by all Wholesale Grocers.

MOLASSES

When ready to buy don't forget to ask us for our quotations on a carload delivered at your station ; you will be glad you did so.

The Dominion Molasses Co.,
Limited
Halifax - Nova Scotia.

CHOICEST PRODUCTIONS FROM MOST FAVORED DISTRICTS IN GREECE.

CAREFULLY SELECTED BY THE GROWERS. BY APPOINTMENT - W. H. GILLARD & CO., - SOLE AGENTS. HAMILTON, ONT. FOR CANADA.

CAREFULLY SELECTED BY THE GROWERS. BY APPOINTMENT - W. H. GILLARD & CO., - SOLE AGENTS. HAMILTON, ONT. FOR CANADA.

Cases and 1/2-Cases.

W. H. GILLARD & CO., Wholesale Grocers, Tea and Coffee Importers, HAMILTON



THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters
TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



TEA



We offer to the trade on the basis of the best value obtainable (realizing that our samples are not protected by a personal argument, we are obliged to have them at least equal in value to all others), an assortment of the finest qualities in Teas, consisting of: Finest Formosa Oolong, Finest Darjeelings, Finest Ceylons, Finest British India Products, and Finest Scented Orange Pekoe; also Japan Teas, China Young Hysons and Ceylon Green Teas. These teas have been selected with the greatest care, and have been chosen for their cup qualities only.

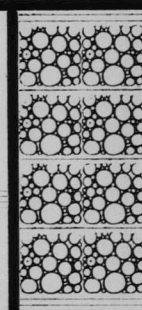
Grocers' Wholesale Company, Limited, Hamilton.

CORRESPONDENCE SOLICITED

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The Canadian Grocer

AND GENERAL STOREKEEPER.



Vol. XVI.

MONTREAL AND TORONTO, SEPTEMBER 26, 1902.

No. 39.

FOUNDATIONS OF SUCCESS.

YOU can hardly imagine a boy saying: "I am going to be a second-class man. I don't want to be first class and get the good jobs, the high pay. Second-class jobs are good enough for me," remarks a writer in *Success*. Such a boy would be regarded as lacking in good sense, if not in sanity. You can get to be a second-class man, however, by not trying to be a first-class one. Thousands do that all the time, so that second-class men are a drug on the market.

Second class things are only wanted when first class can't be had. You wear first class clothes if you can pay for them, eat first-class butter, first-class meat, and first-class bread; or, if you don't, you wish you could. Second-class men are no more wanted than any other second-class commodity. They are taken and used when the better article is scarce or is too high-priced for the occasion. For work that really amounts to anything, first-class men are wanted.

Many things make second-class men. A man menaced by dissipation, whose understanding is dull and slow, whose growth has been stunted, is a second-class man, if, indeed, he is not third class. A man who, through his amusements in his hours of leisure, exhausts his strength and vitality, vitiates his blood, wears his nerves till his limbs tremble like leaves in the wind, is only half a man, and could in no sense be called first class.

Everybody knows the things that make these second-class characteristics. Boys smoke cigarettes to be smart and imitate other boys. Then they keep on because they have created an appetite as unnatural as it is harmful. Men get drunk for all sorts of reasons; but, whatever the reason, they cannot remain first-class men and drink. Dissipation in other forms is pursued because of pleasures to be derived, but the surest consequence is that of becoming second class, below the

standard of the best men for any purpose.

Every fault you allow to become a habit, to get control over you, helps to make you second class, and puts you at a disadvantage in the race for honor, position, wealth and happiness. Carelessness as to health fills the ranks of the inferior. The submerged classes that the economists talk about are those that are below the high water mark of the best manhood and womanhood. Sometimes they are second-rate or third-rate people because those who are responsible for their being and their care during their minor years were so before them, but more and more it is becoming one's own fault if, all through life, he remains second class. Education of some sort, and even a pretty good sort, is possible to practically everyone in our land. Failure to get the best education available, whether it be in books or in business training, is sure to relegate one to the ranks of the second class.

TRAILERS HAVE NO "GO" IN THEM.

Many people are like the street cars called "trailers," which have no motors or power-generators of their own, or, if they have, do not use them. They depend on the cars ahead of them, or, perhaps, on some poor hack of a mule, which, in spite of his leanness, has some "go" in him. Such people have no energy of their own, but must hitch to someone that has. They couldn't run a business for themselves if their existence depended on it. They must "hire out" to some person of independent and masterful character. They must be set tasks and told how to do them.

"Trailers" are always dragged behind. So are the people that correspond with them. They are imitators. They do not think, because it is easier to let the leaders do it for them. They are too indolent or have too little ambition, to act independently.

Many of those human "trailers" might have been leaders, had they taken pains to develop their inherent qualities of leadership. They thought it would require too much effort to train for generalship. They were willing to remain in the ranks. The discipline for self-mastery is too strenuous for them. They want to lead an easy life, and yet they complain because they do not enjoy the success that can come only from effort. A street-car system made up solely of "trailers" would not take anybody anywhere, and a community composed solely of human "trailers" will never be heard from in the world's progress.

WHAT THE PLODDERS ACCOMPLISH.

If we were to examine a list of the men who have left their mark on the world, we should find that, as a rule, it is not composed of those who were brilliant in youth, or who gave great promise at the outset of their careers, but rather of the plodding young men who, if they have not dazzled by their brilliancy, have had the power of a day's work in them, who could stay by a task until it was done, and well done; who have had grit, persistence, common sense and honesty.

It is the steady exercise of these ordinary, homely virtues, united with average ability, rather than a deceptive display of more showy qualities in youth, that enables a man to achieve greatly and honorably. So, if we were to attempt to make a forecast of the successful men of the future, we should not look for them among the ranks of the "smart" boys, those who think they "know it all," and are anxious to win by a short route.

SELF-CULTURE AND SUCCESS.

A man does not need a college education in order to succeed in any ordinary business. You may reach a commanding position in the commercial or political world without attaining a high degree of scholarship. You may be successful, in the purely material meaning of the word,

Don't forget that **we guarantee** the

Sun Paste Stove Polish.

If these goods are not perfect in every way we shall protect our guaranty.

MORSE BROTHERS, CANTON, MASS.,

Proprietors Rising Sun Stove Polish and Sun Paste Stove Polish.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

without a touch of higher culture, without any appreciation of the nobler things of life. You may be a millionaire, with great influence in your community, and yet be almost wholly ignorant of books, art, music, or travel.

But this is a very narrow view of success. Is the meaning of life not broadened and beautified by an expansive mind, a wider horizon, and the satisfaction of finer culture?

The glory of a sunset, the beauty of a landscape, or the delicate loveliness of a rose or a lily is not necessary to our mere animal existence, but it adds much to the sum of the highest things of life.

Pictures and draperies are not necessary to a wall, Oriental rugs to a floor, or delicate pieces of statuary and bric-a-brac to the furniture of a room; libraries lined with noble books are not absolutely essential to bare existence: a knowledge of the mysteries and beauties of science, the fascination of literature, the delights of music and art—none of these things is necessary to the support of life; but how barren life would be without them! If we were suddenly deprived of these things, what would we substitute for them to differentiate our lives from those of animals?

CAPABLE FINISHERS OF BOTCHED JOBS.

Many of the cleverest men in the world are not originators, but have achieved their success by completing what others have begun, but could not finish.

It has been said that Edison, perhaps, has never made an absolutely original discovery, but this does not detract in the least from his worth or his fame.

The Patent Office at Washington contains hundreds—yes, thousands—of inventions which are useless simply because they are not quite practical, because the men who started them lacked the staying quality, the education, or the ability necessary to carry them to success. Edison has been shrewd enough to see a vast field of usefulness for the man able to carry such half-finished inventions to

useful application and commercial success. He saw more in these incomplete, half-finished devices, or inventions, than he could carry out if he should live to the age of Methuselah.

Indeed, this world is full of half-finished work—failures which require only a little more persistence, a little finer mechanical training, a little better education, to make them useful to civilization. Would that we had a thousand Edisons to pick up all such dropped cords or threads, half-finished inventions, abortive attempts and discoveries which have stopped just this side of practicability! What a blessing to civilization are men who can do things to a finish, who complete what they undertake, who leave nothing undone! Think of what a loss it would be if an Edison, a Bell, and a Thomson had not come to the front and carried to a successful termination the half-finished work of others! Had it not been for these men, we should have no telephone, perhaps, no electric road, no electric lights.

Whether Edison is an originator or not, he has been clever enough to have some 500 patents placed to his credit. He has been better than an originator, for he has been a practical improver and completer of other people's ideas, many of which were but impracticable theories when he took them up. Perhaps no other man in this century has turned to practical use so many impracticable ideas as Edison has.

A GRIEVANCE OF EGG EXPORTERS.

Since preparations have commenced to fit out a new line of steamers for South Africa there has been no lack of competition between merchants to secure space for the transportation of those products which they specially handle.

At the meeting of the Board of Trade in Montreal last week, the poultry and egg traders submitted to Commissioner Robertson, Dominion Dairy Commissioner, the grievance that the matter of

export of poultry and eggs had not been sufficiently considered in fitting up cold storage for the new steamers. They pointed out that this trade was a most valuable one, and with aid from the Government they were confident that they could build up a large and profitable business.

According to present arrangements each of the steamers of the new line to South Africa will be fitted to carry 200 tons of cargo in cold storage.

THE APPLE EVAPORATORS.

THE evaporating season which has now fully opened up promises this year to be one of the greatest activity. The evaporators which have been in operation in previous years are kept very busy, while the erection of new evaporators at various points is affording employment to a large number of laborers.

The evaporator of Finkle & Akerman, Bowmanville, which keeps employed between 20 and 30 hands, commenced last week. This company has added a large brick addition to their factory and are now drying vegetables as well as large quantities of apples.

A new building, to be used as an apple-evaporating plant, is being erected in Seaforth by Town, Case & Co., of Ross, Wayne county, New York. This plant, the cost of which will be \$1,400, will not only give the farmers of Seaforth an excellent market for their apples, but will also afford employment to many of the laboring people.

The evaporating factories of Blenheim, Ont., are also in full operation. That of A. Snelgrove, who supplies many wholesale firms in Montreal with dried apples, has a capacity of 200 bushels of manufactured product per day. J. C. McGuigan and Alex. McPherson, who own an evaporator in Cedar Springs, have also fitted up evaporating buildings in Blenheim, and with these combined factories will dispose of a large quantity of apples.

JERSEY CREAM YEAST CAKES—THE ONLY YEAST WITH CREAM IN IT.

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“Empire”

—This word in combination with a representation of the CANADIAN NATIONAL FLAG is our own registered “Trade Mark” for Teas, Coffees, Spices, Baking Powders, Extracts, etc.

“This is a warning against infringement.”

Lucas, Steele & Bristol, Wholesale Grocers, Hamilton, Ont.

THE ONLY YEAST WITH CREAM IN IT—JERSEY CREAM.

We find people are getting tired of 10c. and 15c. Baking Powders, and are buying our strictly high-grade

Jersey Cream Baking Powder

This is as it should be. To give it an extra push our travellers are authorized to give you special inducements during the month of October in 5-case lots. See them or write to

LUMSDEN BROS., HAMILTON AND TORONTO.

THE ONLY YEAST WITH CREAM IN IT—JERSEY CREAM.

JERSEY CREAM YEAST CAKES—THE ONLY YEAST WITH CREAM IN IT.

JERSEY CREAM YEAST CAKES—THE ONLY YEAST WITH CREAM IN IT.

Due
about
1st
October

Solari's packing of Turkey Figs and Sultana Raisins

Boxes Eleme Figs, 2 inch, 10s. Layers.
Boxes Eleme Figs, 2 1/4 inch, 10s. In rows, tied with ribbons.
Boxes Eleme Figs, 2 1/4 inch, 1s. Glove-shaped boxes.
Boxes Eleme Figs, 2 1/2 inch, each 20 lbs. Finest shipped from Turkey.
Bags Natural Figs, each 56 lbs. White and nice.
Boxes Golden Sultana Raisins. “Imperial.”
Boxes Fine Sultana Raisins. “Royal.”

All secured before the heavy advance. We are free sellers.

JAMES TURNER & CO., HAMILTON

**NEW
GOODS
1902
PACK**

Now in Store

Choice Apricots, 25-lb. Boxes
" Peaches, 25-lb. "
" " 50-lb. "

THOS. KINNEAR & CO.,

Wholesale Grocers,

49 Front St. East, TORONTO

A WEST-INDIAN EXHIBIT.

A VERY progressive commercial spirit characterizes the business men of the West Indies and there seems to be a strong desire on the part of the inhabitants of the British West-Indian Islands to strengthen their connection with the other British possessions in various parts of the world. Especially towards Canada have their eyes been turned, where they hope to build up a profitable trade.

As a sample of their aggressiveness, the fact that they took the trouble to prepare a large exhibit of products and have them shown at the Toronto Exhibition this fall is worthy of all commendation. Planters provided the samples and The Pickford and Black Steamship Company brought them to Canada and took charge of the exhibit at Toronto.

A large portion of the floor space of the annex to the main building was covered with the West-Indian products. These were very tastefully arranged, the main outlines being in the shape of pyramids. The shining array of bottles, containing liquid products, and the luxuriant tropical vegetables and fruits were an eye-opener to many who passed through the building. Few had ever dreamed that such a wealth and such a variety of articles were produced in the islands.

Many questions were fired at Charles D. Pickford, who had charge of the exhibit, about all imaginable points, and inquirers found in him a courteous guide.

The exhibit was apportioned as follows among the different islands:

JAMAICA.—Pickles, kola, jams, rum, ginger wine, orange wine, pimento dram, bay rum, peppermint, cinnamon, arrowroot, cassava, nutmegs, mace, coffee, ginger, banana meal, cocoa, honey, beeswax, pimento, sugar, walking sticks, fancy work, photos, Jippi-Jappa hats (these are a good imitation of Panama and cost very much less. A good business could be worked up in them).

DEMERARA.—Rum, sugar, nutmegs, cocoa, sugar canes, growing cocoanuts, growing coffee, Tonka beans, wood fibres, Balata gum, nuts, woods, molasses, diamonds, minerals and chocolate.

TRINIDAD.—Cocoa, asphalt, sugar, rum, cocoa, nutmegs, bitters, falernum, cocoonut oil, jams, pickles, Copra molasses.

TOBAGO.—Sponges, fossils, rum, sugar, cocoa, nutmegs, arrowroot, cassava and nuts.

GRENADA.—Nutmegs, coffee, cocoa, cinnamon, pimento and ginger.

ST. VINCENT.—Arrowroot, coffee, ginger, cocoa, baskets, volcanic ejecta and dust, photo of volcano, before and after eruption; tobacco and cigars.

BARBADOS.—Sugar, rum, arrowroot, cassava, falernum, molasses, jams, infusorial earth.

ST. LUCIA.—Natural woods, rum, sugar, spices, cotton, honey and beeswax.

DOMINICA.—Spices of all kinds, vanilla, essential oils of lemon, lime, orange, etc.; oranges, citrons, limes, lemons, pine apples, jams, rum, sugar, coffee, cocoa, etc.

ST. KITTS.—Sugar, rum, molasses, preserved fruits, etc.

FISH FLOUR IN NORWAY.

A great deal is done in Norway to improve and preserve the provisions produced in the country and to procure a market for them abroad. The fisheries represent one of Norway's chief industries, and quantities of fish are sold at very low rates, particularly during summer. One way in which these are utilized is by means of an invention which quickly dries and pulverizes the flesh of fresh fish. The resulting product, called fish flour, is easy to transport from one place to another and has great nutritive value. A new and profitable branch of industry might be established in America, by utilizing fish in this way.

The business of the estate of George E. Baird, general merchant, Brucefield, Ont., is advertised for sale.

Goodwillie's Fruits in Glass

Lightning size, cases 1 doz. }
Tall size, - cases 2 doz. } Full assortment of both sizes.

GET OUR QUOTATIONS.

Toronto Agents, **A. F. MacLaren Imperial Cheese Co., Limited**

NEW SELECT VALENCIA RAISINS

GET OUR FIGURES.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers.

TORONTO.

GLEANED THROUGH THE TRAVELLERS.

MANY of the drummers of the wholesale grocery houses were in town Saturday and report a fair business for the week, notwithstanding the expositions held in many of the towns which lined their routes. Now that the abundant harvest has been safely garnered the farmer is wearing a cheerful face and a fat pocketbook, both of which he communicates amply to the retail merchants of his locality. In South Simcoe the alsike crop has been especially good and Mr. Keys, of Kinnear & Co., instances two farmers in the neighborhood of Alliston, who have derived \$1,200 and \$1,500 from their alsike harvest alone.

Many of the merchants are taking advantage of the cheap railway rates to do a little visiting and incidentally to make purchases. A few business changes are also reported.

S. A. Bruckacher, grocer and fruiterer, of Berlin, has sold out his business in that town.

S. G. McEwen, formerly a partner of The G. Hutchison Co., Alliston, has purchased the business of H. W. Wright, of the same town.

H. S. Packham, grocer, also of Alliston, has sold out preparatory to taking up business across the line.

Frank T. Kill, of Markdale, who has had a severe attack of illness, is once more able to attend to business.

W. W. McClarty, of Owen Sound, anticipates a trip to Manitoba. On his route he purposes to visit many customers.

T. Benson, of the firm of Benson & Co., Dundalk, is anticipating a trip to the Northwest, where he is largely interested in farm lands.

One of the most enterprising directors of the Owen Sound Exposition last week was W. S. Grier, grocery and crockery merchant of that town.

Geo. Gordon, one of the leading merchants of Tottenham, has just returned from a pleasant trip to Montreal, Quebec and other places in the east.

Wm. Stenson, of the firm of Halliday & Stenson has returned from a trip to Montreal and Toronto, where he was making purchases for the fall trade.

J. Richards, of Dundalk, has just returned from an extensive trip east, during which he visited Montreal, Quebec, Halifax, St. John, and other places. His object is not made public.

F. Stafford, of Markdale, visited Toronto this week to make purchases of dry goods and other articles for a general store. R. Benson, who keeps a large general store in Markdale, was also in Toronto to make purchases.

A MODEL FAIR.

The educational aspect which now characterizes all our best expositions is conspicuous in the Whitby Model Fair which was opened on Tuesday by Hon. Sidney Fisher, Minister of Agriculture for Canada. In Whitby, the noisy and frequently vulgar sideshows are displaced by practical demonstrations of the culture of sugar beets, of the different varieties of grains, grasses and roots. Experts from Guelph and elsewhere point out the excellent features and the defects of the animals they judge, and show their reasons for the awards they make. Lectures are to be given on poultry, stock, etc. The Women's Institute of South Ontario gave lessons on the preparation of foods. The practical aspect of the Fair is deserving of the greatest praise.

NO CHANGE IN THEIR TOBACCOS.

We have not advanced the price of our tobaccos. "Amber" smoking tobacco, "Bobs," "Currency" and "Fair Play" chewing tobaccos are the same size and price to the consumer as formerly. We have also extended the time for the redemption of "Snowshoe" tags to January 1, 1904.

THE EMPIRE TOBACCO COMPANY,
LIMITED.
(Advt.)



Every grocer should carry goods that he can recommend with a clear conscience.

He is always safe in recommending

UPTON'S JAMS, JELLIES AND MARMALADE.

A. F. MacLAREN IMPERIAL CHEESE CO., Limited.

AGENTS, TORONTO, CANADA.

THE PROVISION TRADE.

Seized the Opportunity—The Markets—Miscellaneous Notes.

SEIZED THE OPPORTUNITY.

DESCRIBING the manner in which Chicago packers entrenched themselves in English markets, The London Mail says:

"Fortune played into their hands. The stock of Canadian lean cattle sent here to be fattened up was no longer permitted to land, by order of the Board of Agriculture. The Argentine, which had sent us enormous quantities of live cattle, was placed out of bounds, Australia and New Zealand entered into a period of sustained drouth, which shortened their stock supplies. The English market lay practically at the mercy of the American beef kings.

"They seized the opportunity and 'worked' it for all they could. They opened their own shops in many parts of the country, they have their stalls at every great wholesale market, they supply the retailers with a business skill which earns them custom. And it would be foolish to deny that they are largely keeping their own products. Let any stranger walk through Smithfield in the early morning and he will see that the Swift stall is the brightest and best there, and its men are among the cleanest and smartest of salesmen. The American dressed beef is bringing prices almost equal to the best Scotch, because it rivals it in quality, and in a few years the American imports of dressed beef have gone up at Smithfield from 5,513 tons to 105,678 tons. To-day more than a quarter of the meat sold in Smithfield is the chilled beef sent over from the United States. Were American cattle slaughtered at our disembarkation ports the proportion would be much larger.

LIVE STOCK POINTERS.

Hogs are still running short. That means continued high pork products. The shortage to date at the leading centres for the season's pack is 2,500,000 hogs. Stockers and feeders furnish the feature of the cattle market. They are being bought in large quantities, but at high prices for such stock. This indicates that next year's market will be well supplied with finished beef, but at what price the future alone can tell. As the feeders cost now an average of over \$4 per 100 lb. live weight, it is safe to say that they cannot come back into the market as finished beef steers at under \$6.50 per 100

lb. average price on the hoof. That means high finished beef next year. The present lower price of grass beef means nothing. Such beef is always cheap at this time of the year.—National Provisioner.

MEAT COMBINE IN DAWSON.

A meat combine is being organized at Dawson which will control a stock of more than \$1,000,000. Restaurants, hotels and large mining companies are laying in stocks in anticipation of a sharp rise in prices.

COMBINE OF CATTLEMEN.

In consequence of the formation of a Beef Trust by leading men at the head of that industry in Chicago and the West, there has followed a combine of the cattlemen of the Northwestern and Southwestern States, which, with a capital of \$50,000,000, will practically control the cattle business in those regions.

NEW PACKING COMPANY.

Letters patent have been issued incorporating Robert D. McGibben, Thos. C. Casgrain, Edouard F. Surveyor, Douglas Armour and Montague Miller, all of Montreal, to carry on the business of meat and fruit packing with all rights and privileges accessory to the operation thereof, under the name of The Dominion Packing Co., Limited, with a total capital stock of \$1,000,000.

THE PROVISION MARKETS.

TORONTO.

This week dressed hogs, in sympathy with the live stock market, have declined 50c. per cwt. Receipts are still light. The demand for beef is fair and receipts are fairly good. The live hog market has declined considerably. We quote: Dressed hogs, \$8.75 to \$9.25; beef carcasses, \$6.50 to \$8.00 per 100 lb.; hind quarters, \$7.50 to \$9.00 per 100 lb.; front quarters, \$4.50 to \$5.50 per 100 lb.; veal, 8 to 9c. per lb., and lambs, 6 to 7c. Select live hogs are worth \$7.00 and fat and lights, \$6.75 per 100 lb. Choice export cattle are worth \$5.25 to \$5.75 per 100 lb., and lights, \$4.25 to \$5.

Business in all kinds of provisions is brisk, and stocks are becoming light. We quote:

Long clear bacon, 11 to 11½c.; smoked breakfast bacon, 14½ to 15c.; roll, 12 to 12½c.; medium hams, 13½ to 14c.; large hams, 12½ to 13c.; shoulder hams, 11 to 11½c., and backs, 14½ to 15c.; Canadian heavy mess pork, \$21.50; short cut, \$23.50 to \$24; lard, in tierces, 10¾ to 11c. per lb.; tubs, 11 to 11¼c., and pails, 11¼ to 11½c.; compounds, 8¾ to 10c.; plate beef, \$15 per 200 lb. bbl.

MONTREAL.

A fairly good trade has been done in smoked meats and lard. No changes in price have occurred and the market rules steady. In fresh-killed abattoir dressed hogs there is an easier feeling, although the price remains as yet at \$9.50 to \$9.75 per 100 lb. This is in sympathy with the decline in live hogs. A fair trade is reported. We quote: Pure Canadian lard, \$2.37½ to \$2.40 per pail. Fairbank's "Boar's Head" lard compound, 9½c. tierce basis, with extras as follows: 60-lb. tubs, ¼c. over tierce; 20 lb. tin pails, ¼c.; 20-lb. wood pails, ½c.; 10-lb. tins, ⅝c.; 5-lb. tins, ¾c.; 3-lb. tins, ⅞c. Snow White and Globe compound, \$1.80 to \$1.90 per pail; Cottolene, 11¼c. for 20-lb. pails, and 11½c. for 60-lb. tubs, for Quebec and Ontario; hams, 12 to 14c.; heavy Canadian short cut mess pork, \$24.50 to \$25.00; Canadian short cut clear pork, \$23.50 to \$25.00; American short cut clear pork, \$24 to \$24.50; American fat back, \$24.50 to \$25.00; bacon, Wiltshire, 14 to 15c. per lb.; extra plate beef, \$14.50 to \$15.00 per bbl.

WINNIPEG.

DRESSED AND CURED MEATS—Beef has declined ½c., and is now 6½ to 6¾c. The supply is heavy. Veal continues at 8 to 9c.; mutton, 8c., and lambs, 12½c. hogs, 9 to 9½. Cured meats have advanced from ½ to 1c. per lb. in sympathy with hog prices. We quote: Hams, sugar cured, 15 to 16c. per lb.; breakfast bacon, bellies, 16c.; backs, 14½c.; spiced rolls, short, 13c.; long, 13c.; smoked shoulders, 11½c.; cooked hams, 25c. per lb.; smoked long clear, 13c.; dry salt long clear 12c.; dry salt backs, 12½c.; lard, tins, 11¾c.; 50-lb. tubs, \$6.25; 20-lb. pails, \$2.50; 10-lb. tins, in cases, \$7.10; 5-lb. tins, \$7.20; 3-lb. tins, \$7.25. Barrel pork, heavy mess, \$20.00;

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Once used and
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will ask for Our

LARD

not twice or three times, but All the time.

Our Process of Rendering

Demands absolute cleanliness and purity.
An Absolutely Pure Lard is the result.

Every Grocer Should Have It

FROM 3 L.B. TINS UP.

The Farmers Co-Operative Packing Co.
of Brantford, Limited.

When you have any

BUTTER OR EGGS

to offer, write or wire us.
We are buyers.

The J. A. McLean Produce Co., Limited

75-77 Colborne Street

Telephone Main 2491.

Toronto.

HAMS

that are good hams.

If you have not had a shipment of

Three Star Hams

we solicit a trial order for them.
Unequalled for the family that stays
at home or goes to the summer cot-
tage. Just the thing for camp or
excursion. A little higher in price
but worth it.

F. W. FEARMAN CO.
(Limited)
HAMILTON, ONT.

Long Clear Bacon.

Your trade demands the best quality
obtainable. WE HAVE IT.
Cured and stored in Cold Storage
of uniform temperature and is abso-
lutely free from Rust.

Quotations on Case or Car-load
lots on application.

The Park, Blackwell Co.,
PORK PACKERS, LIMITED.
TORONTO, ONT.

summer sausage, 7½c. per lb.; pork sausage, 9c.; bologna, 7½c.

PROVISION NOTES.

Scott & Henderson, butchers, Moosomin, N.W.T., have dissolved.

George Harding, butcher, Hamilton, is advertising his business for sale.

The Dominion Butchers' Supply Co., Toronto, have assigned to George Clay. Their creditors meet on September 26.

Crosbie & Co., produce merchants, St. John's, Newfoundland, have dissolved; John C. Crosbie continues under the same style.

ENLARGING THEIR SAMPLE-ROOM.

Owing to the increase in their business, and consequent need for more room, L. Chaput, Fils & Cie are extending their sample-room, taking in the room at the rear of the building. These will be converted into one large room, uniformly finished throughout, which will contain about twice as much floor space as that now occupied.

In the new addition will be located the shippers' and buyers' offices, and also the office of the Customs officer. The new room will be splendidly lighted, two large windows being now placed in on the side fronting St. Dizier street. These improvements are expected to be completed during the early part of October, when the firm will have one of the finest sample-rooms in the trade.

A VALUABLE CONNECTION.

Advertising might suitably be called a "connection"—that is a connection between the things you have to sell and the people who ought to have them. A railroad train must necessarily have couplers with which to connect its cars. The engine drawing the train does not depend upon the couplers for its locomotion, yet without these couplers the train would be useless for the carrying of passengers. The head of the firm is the "engine" and the advertising the "coupler"—both are absolutely essential to draw trade. Good advertising aimed at the kind of people who require the advertising connection pays. A politician derives invaluable benefit from the prominence he receives through newspapers. A business house must also keep its name and goods constantly before the public notice to obtain proper recognition from the buying public. Advertising does it. It is the connection.

It is understood that The Lake of the Woods Milling Co. will issue \$1,000,000 additional capital, making total \$1,500,000.

CENTRAL Business College.
STRATFORD, ONT.

One of the best Commercial Schools on this Continent. Write for Catalogue.

W. J. ELLIOTT, - Principal



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

DO YOU KNOW that

BOSTON POPCORN FRITTERS

sell fast and pay GOOD PROFITS?

SAMPLES FREE FOR ASKING FOR THEM.

THE GLOBE MFG. CO., 103 Adelaide St. West, TORONTO.

Austrian Sugar

ON SPOT---TO ARRIVE or FOR IMPORT.

Samples and quotations on application.

ALEX. WILLS, 27 St. Sacrament Street, MONTREAL

All first-class Grocers and Provision dealers should handle the

**"L. & S." and
"Imperial"**

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

Long Clear Bacon.

New cured, free from rust, light or medium weights. Write or wire us for quotations in case or car lots.

Fowler's Canadian Company, Limited

HAMILTON.

**FISH AND OYSTERS
WHOLESALE.**

The F. T. JAMES CO., Limited
76 Colborne Street, TORONTO.

Wrapping Papers.

Full Count. Full Weight.

Whether Brown or Manillas, quality with us is always sure. We have the papers that tradesmen of all kinds need. All orders promptly shipped.

CANADA PAPER CO., Limited

TORONTO and MONTREAL.

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TO ADVERTISE WELL.

DO not waste much time, paper and ink in generalities when writing advertisements, says Merchants' Review. Describe the goods you have to sell, mention prices and then stop. That is the usual advice of the best judges, but in practice there is great room for variety in the way the thing is done. The difficulty often is that the goods will not bear accurate description. When a grocer has a really good article, or several articles of merit, he cannot do better than print a brief description of the merit or merits, and if the price is remarkably low he can dwell upon the fact without danger of the ad. suffering in effectiveness.

Cut away all redundancy of phrase or epithet, all the words that can be spared. Never mind whether you are making or losing your reputation for originality providing you are not missing any of the good points of the articles you are advertising. If these points are really good, they may be able to carry the rest of the stock upon their shoulders.

Given a good brand of coffee and another of butter, the rest of the stock ought to be carried without difficulty, even though its quality leaves something to be desired. We mean by this that people who purchase the butter and coffee

will be likely to accept the rest of the stock without murmur. Hence the importance of maintaining the quality of the two articles, and the necessity of making every point in their favor tell in the advertisements. There are people who lay stress upon flour, tea, coffee, etc., but coffee and butter count the most with the most people, and although it is always safe and in every way best to keep the stock uniformly superior, it may not be necessary to mention the fact in the ad., so long as the two staples are properly treated.

A dealer who prides himself upon the quality of the butter he sells was recently compelled to close a branch store in a certain town, and since then we have heard this grocer's judgment as a buyer of butter attacked by good judges. At the time we were at a loss for a reason for the closing of the aforesaid store, but when the critics of his dairy department began to be heard we put down the closing of the store to failure to suit the local taste in the matter of butter. Coffee is nearly not quite as important.

Tell of the good points that they have. Tell of the bad points that they do not possess—that is, the bad points of the common goods. Tell why good coffee and butter should be indispensable to the family.

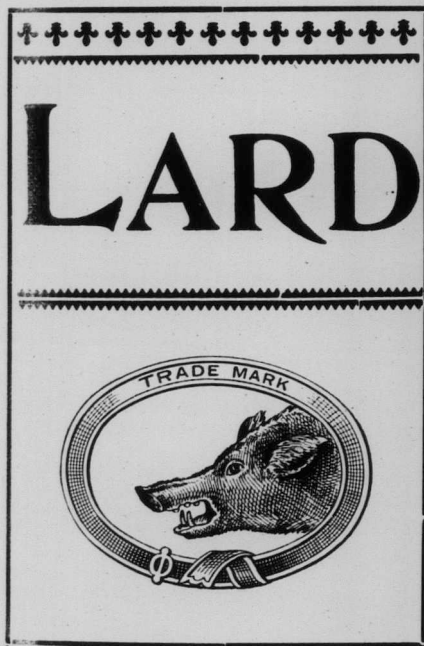
WEST INDIES AND CANADA.

The following from The Antigua Observer indicates how commercial, if not political federation with Canada is being regarded and discussed in the West Indies:

"There is no doubt that Canada can supply us with 60 per cent.; Europe with 30 per cent. and the United States 10 per cent. of our whole imports.

"Freight from Canada is low—half of what it is from Europe—as low as from America, with this advantage also over European imports that you can order goods and receive same within a month, whereas from Europe months elapse before your goods come to hand. With exports of a perishable description the voyage to Europe occupies 14 days—to Canada seven days. In fact, even European manufactures may be imported from Europe via Canada at a slightly cheaper rate of freight than direct from Europe. Continental manufacturers are brought to this island with lighter shipping charges than from London or other cities in England. Goods from Glasgow come cheaper in the matter of freight via New York than direct from England.

"With closer commercial relations with the Dominion of Canada it would possibly lead to a branch of some Canadian bank being opened here and conducted on different principles to those that are at present in existence and which are not quite suited to the time."



An endorsement for **Boar's Head** brand of **Refined Lard Compound** enjoyed by no other compound is that at times when hog lard is sold at 1/2c. to 1c. per lb. less than **Compound, Fairbank's Boar's Head** brand maintains a good volume of business, because the consumers who used it were willing to pay 1/2c. to 1c. more than for the product of the swine. **Fairbank's Boar's Head** brand is now 1 1/2c. to 2c. per lb. less than hog lard and those who use it will insist upon having it in the future regardless of the price of hog lard.

Tierces	-	400 lbs.	Pails, tin	-	10 lbs.
Tubs	-	60 lbs.	" "	-	5 lbs.
Pails, wood	-	20 lbs.	" "	-	3 lbs.
" tin	-	20 lbs.			

Orders can be filled by any of the leading packing houses or jobbers in Canada or direct.

THE N. K. FAIRBANK COMPANY.
Wellington and Ann Sts., MONTREAL, QUE.

Chicago. New York. St. Louis. New Orleans. San Francisco. Baltimore. Boston. Philadelphia. London, Eng. Hamburg, Ger.

We offer

**3,100 Crates
Spanish Onions**

good sound fruit at
exceptionally

LOW PRICE

Don't wait, but place your order with us at once.

L. CHAPUT, FILS & CO.

WHOLESALE GROCERS,
IMPORTERS OF TEAS AND LIQUORS,

MONTREAL

Contributors a
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IN STORE—

NEW VALENCIA RAISINS

Fine Off-Stalk and Selected.

YOU SHOULD GET OUR QUOTATIONS FOR NOVEMBER SHIPMENT—THEY ARE LOW.

THE EBY, BLAIN CO., LIMITED
WHOLESALE GROCERS AND IMPORTERS, TORONTO.
 SOLE PACKERS OF THE FAMOUS "KOLONA" PURE CEYLON TEA—DO YOU HANDLE IT?

HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

GROCERS' WHOLESALE CO., LIMITED, offer a choice, dry, bright Barbados sugar in first-class barrels, about 270 lb., at attractive prices, H. P. Eckardt & Co. are selling fine quality Spanish onions at a low price.

L. Chaput, Fils & Cie are offering strawberries and raspberries in syrups, 2's, at low prices.

New Valencia raisins—fine off-stalk and selected—are offered at low quotations by The Eby, Blain Co., Limited.

Buyers of extra fine goods of New Orleans or Barbados molasses may secure same from H. P. Eckardt & Co.

L. Chaput, Fils & Cie have just received a quantity of apricots, the quality of which is reported to be very fine.

A shipment of Trinidad sugar of unusually good color and quality is in store with The Eby, Blain Co., Limited.

Attention is called to E. D. Marceau's advertisement of large consignments of China and Japan teas, ex steamer Empress of India.

The Eby, Blain Co., Limited, have just received a car of New Orleans molasses, in bbls. and ½ bbls., which they quote at attractive prices.

The A. F. MacLaren Imperial Cheese Co., Limited, are now closing their free deal by which you can secure one case Snider's catsup, pints, free.

L. Chaput, Fils & Cie are offering over 3,000 crates of Spanish onions at exceptionally low prices. Buyers should inquire for prices before ordering elsewhere.

The A. F. MacLaren Imperial Cheese Co., Limited, Toronto agents for Goodwillie's fruits, are booking heavy orders for fall shipment in these goods.

The first shipment of new season's "Anchor" dripped peel is now in store with The Eby, Blain Co., Limited, who report the quality finer than ever.

TRADE CHAT.

Mrs. Murray, wife of John Murray, grocer, of Brandon, Man., is dead.

F. Bentham, grocer, one of the most prosperous business men of Merriton, was married last week to Miss Jennie Edwin, of that village.

A. L. Current, of Galt, who for the past six months has conducted a grocery store in the Iroquois Block, has sold out to A. O. Fisher, of Sundridge.

DOES NOT AFFECT TRAVELLERS.

The secretary of the Commercial Travellers' Association has received the following letter from directors of the Association in Winnipeg:

"The report that you have received in respect to the city of Winnipeg imposing a tax on commercial travellers is incorrect. These reports take their origin from the recent by-law put through by the city of Winnipeg covering transient traders. In the past very great complaints have been made to the city council in connection with peddlers. Under these circumstances a by-law was introduced covering this class only. The idea of imposing a tax on commercial travellers was never even suggested or discussed in connection with the recent by-law that has been placed in force."

CURRENT CROP OF GREECE.

United States Acting Consul L. Nicolaidis, writes from Athens, August 19, 1902, that the Ministerial Council has decided that the proportion of the currant crop of Greece to be retained for the year 1902, according to the law of retention of 1899, is to be 20 per cent. of all currants exported to foreign countries from August 18, 1902, to August 17, 1903. It is thought that the currant production of this year will be approximately 330,000,000 lb. The total quantity exported from August 18, 1901, to July 12, 1902, was 150,000,000 lb.

At present, adds the writer, the prices of currants are not high, but the growers hope to obtain good prices for the new crops, on account of the percentage of retention having been fixed at 20 per cent. instead of 15 per cent., as during the last year.

WHY SOME MEN GO WRONG.

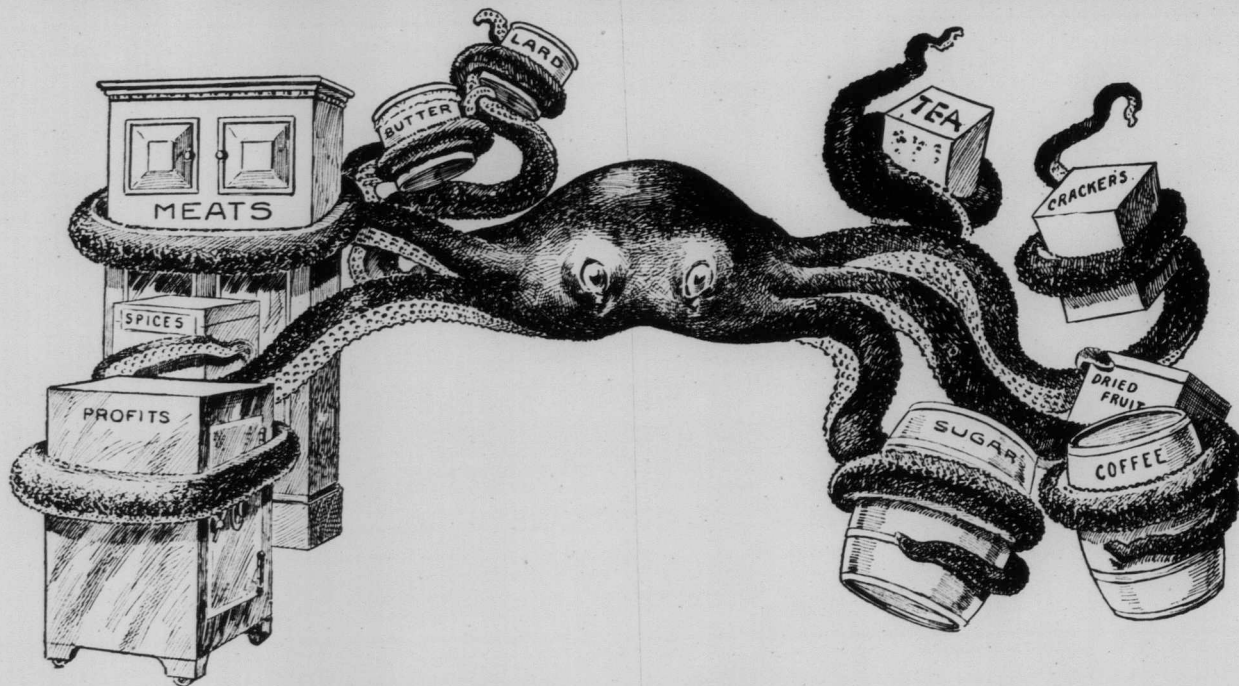
ANOTHER young man in the employ of the U. S. Government at Minneapolis post office has gone wrong. He has been opening letters to obtain the money they contained, and after doing it for a long time without detection, he has at last been found out. He had grown bold as well as hardened in his course, so that when decoy letters were arranged to come under his hand, he took the bait and was caught in the trap. This is what the public finds out at first publication.

Behind the scenes there is a longer story to tell. The temptation to do wrong came many times before the first really criminal act had been committed. It was very repulsive to even think of such a thing, and it never ought to have been thought of again. But the seeds of dishonesty were somewhere in the soil of that mind. There was not the instinctive uprising of a "Thou shalt not" when evil suggestions came. The start was wrong.

But every young man should view this and similar cases in a correct light, or many a one "who thinketh he standeth" may fall. The actual breach of strict honesty was committed when the young man decided he would be willing to commit the deed if he thought he would not be found out. The tempter gained a great advantage when the question of right and wrong was waived. Anyone who would commit a crime or a wrong if without the restraint of fear, is ready to cultivate a fearless spirit and take the chances.

If there is right and wrong, honesty and dishonesty, integrity and lack of principle, then there is but one safe position to occupy. One must conscientiously decide what is wrong, and stand for the right, whatever the circumstances. In this case there was no question. The act committed was a very grave crime, and its consequences will inevitably be very disastrous. But sometimes we must make up our minds where the question is not so easy to decide, and when conscience indicates the path to evil, we must count evil and danger as synonymous.—Eli, in The Commercial Bulletin.

THE OCTOPUS OF WASTE



Don't let this hideous monster (the pound and ounce method of weighing merchandise) fix its tentacles on your store. It is death to profits and everlasting ruin to business.

The Moneyweight System will rescue you from this vampire.

**THE COMPUTING SCALE COMPANY,
OF CANADA, LIMITED**

623 Notre Dame St., Montreal, Que.
844 Pender St., Vancouver, B.C.

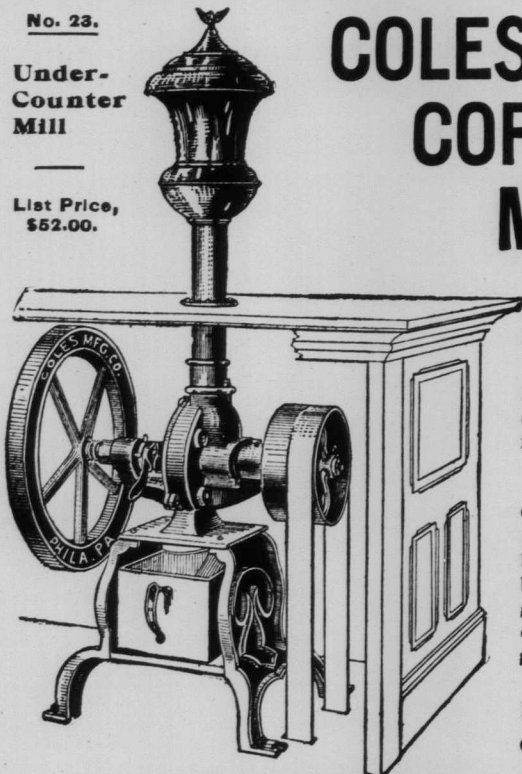
164 KING ST. WEST, TORONTO, ONT.

MANUFACTURERS OF . . .

**DAYTON COMPUTING SCALES,
MONEYWEIGHT SCALES.**

No. 23.
**Under-
Counter
Mill**

List Price,
\$52.00.



COLES COFFEE MILLS

None better for
Granulating or
Pulverizing.

Our mills will
Pulverize with-
out heating Cof-
fee.

Every Coles
Coffee Mill has a
Breaker that
breaks the Coffee
before it enters the
grinders, thus re-
ducing wear of
grinders.

**A GREAT
LABOR-SAVER.**

Our Grinders
wear longest.

Agents
TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

**COLES MANUFACTURING CO., PHILADELPHIA,
PENN'A.**

WE SUGGEST

**PATERSON'S
WORCESTER
SAUCE**

as a quick seller and easy
profit getter. It will pay
you to look into this pro-
position.

ROSE & LAFLAMME,

AGENTS, MONTREAL.

THE CANADIAN GROCER

President:
JOHN BAYNE MacLEAN,
Montreal.

The MacLean Publishing Co. Limited

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

OFFICES,	
MONTREAL	232 McGill Street. Telephone 1255.
TORONTO	10 Front Street East. Telephones 2701 and 2702.
LONDON, ENG.	109 Fleet Street, E.C. W. H. Miln.
MANCHESTER, ENG.	18 St. Ann Street. H. S. Ashburner.
WINNIPEG	Western Canada Block. J. J. Roberts.
VANCOUVER, B.C.	Flack Block. J. A. Macdonald.
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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

BORACIC ACID IN FOODS.

THE use of boracic acid as a preservative has for some time occupied the minds of those interested in the transportation and preservation of food-stuffs. Hitherto the employment of boracic acid for purposes of preservation has been prevalent in both America and Europe. In Sweden it has long been extensively used for meat and milk, but in England it is absolutely forbidden to introduce any preparation of borax into articles of food, while in Germany, although the Society for the Protection of the Interests of German Chemical Industry, now in session at Frankfurt, have entered a vigorous protest, an Act prohibiting its employment for preserving goes into force at the beginning of the year.

In the United States, where the large amount of butter for foreign export renders the use of boracic acid or some such preservative almost imperative, the question has arisen as to whether butter so impregnated

shall be considered as adulterated butter. Commissioner Yermes submitted the matter to expert chemists for testing and has acted according to their decision. These report that borax preparations, if used in small quantities, do not possess the quality of removing rancidity or of deodorization, but if used in sufficient quantities will remove traces of rancidity. Commissioner Yermes has accordingly enacted that if boracic acid is used in small quantities, for the sole purpose of postponing usual and natural changes in butter, the latter shall not be taxed as adulterated butter, but if used in large quantities, or as a wash, it shall be liable to the higher tax of 10c. per lb.

In Canada, as far as we are aware, the question of boracic acid as a preservative of meats has never been seriously discussed. Neither are we prepared to say to what extent it is used. It is, we believe, very little used at any rate.

HONEY CROP TURNS OUT FAIR.

THE honey crop has turned out better than was expected a couple of months ago. At that time in some sections of the Province the wet weather had prevented the bees from going out and gathering in the honey from the flowers. The crop of red clover was abundant but the rains had killed off numbers of the bees. But since then there has been more sunshine, and in the western parts of the Province dryer weather has been prevalent. So there is a fair yield of extracted reported, but comb honey of good quality is a little scarce.

The offerings are now reported free at outside points, and sales have been closed at 7½c. for the extracted, and from \$1.25 to \$1.50 per doz. for the comb. Besides, there has been a large stock carried over from last year, so, on the whole, prices this year will be no higher than before.

A fairly good demand for this fall is reported, especially on future account. The fruit season is now affecting the sales somewhat as it always does every year, but a little later on a brisk trade is anticipated. The manufacturers of candies and confectionery always use large quantities every year, but they commence to lay in their requirements a little later on in the season.

THE SITUATION IN EGGS.

THE Toronto egg market is becoming firmer in tone and prices are a little higher than they were a week ago. The receipts are falling off to some extent, and now 17c. is wanted there for selected goods and 16 to 16½c. for ordinary candled. Buyers are not willing to pay over 15c. f.o.b. at outside points for good fresh eggs.

The receipts of eggs on the Toronto market during the summer were not quite as large as they were last year. The farmers, probably owing to the high prices they could get for their hogs and cattle, largely consumed eggs instead of meat, and so did not bring as many to market. The quantity of this product placed in pickle and cold storage this year is said to be smaller than last year. The prices paid, however, for eggs all through the summer have been unusually high, being never below 14c., and complaint is now made that exporters have bought their eggs at too high a figure to enable them to export the article with profit.

Some sales already have been made on English account, and the market over there is stiffer, the latest advance being 6d. per 100. The British market appears to keep gaining in strength, and the inquiry from there has been more active this last day or so. The season for Canadian eggs in England is now opening, the Irish and Russian product not being as plentiful there, and will not be so for some time to come. Dealers here, in consequence, are expecting to realize fair prices for their stocks.

The exports of Canadian eggs last year amounted to some 8,000,000 dozen in round numbers, valued at about \$1,350,000.

The total imports of eggs into England for the year ending September 1, 1902, were over \$26,000,000 in value, according to official figures furnished by United States Consul Hitchcock. Ireland was a heavy contributor, sending in \$11,000,000 worth of the product. Eggs to the value of \$5,675,000 were imported from Russia, as compared with \$1,200,000 worth from there the previous year.

The opening up of Siberia by the Trans-Siberian Railway is giving Russia an outlet on the British markets for her surplus dairy products which will make her a serious competitor with Canada, Australia and other British colonies.

CHINA AND BRITISH TEAS IN CANADA.

IN their last monthly letter, Meekin & Co., London, England, said: "In China teas a small business took place, but no improvement was shown in prices. There are large increases recorded in the exports from China to all the larger consuming countries, in spite of a continually contracting demand. It will be seen that the stock of China teas in London is again increasing to a material extent. Very heavy shipments have been made to the United States of America from China, and should much of the quantity consist of green teas, it is probable that the recently-opened markets for the greens of India and Ceylon may be found not so satisfactory in point of price as they have been hitherto."

The above remarks in regard to increase in shipments of China teas do not apply to Canada. Instead of increasing they are decreasing, as far as this country is concerned, and that in regard to both greens and blacks. Of course, as far as the former are concerned, the high price and scarcity naturally very materially contributed to the decline in the importation. The following table shows the imports of China black and green teas into Canada, direct and indirect, during the last five fiscal years:

IMPORTS OF CHINA TEA.

	Black in lb.	Green in lb.
1898.....	3,323,335	1,343,328
1899.....	2,723,874	1,701,196
1900.....	2,843,572	1,235,197
1901.....	3,644,450	863,406
1902.....	1,057,221	471,786

The imports of British-grown tea on the other hand have steadily increased during the period, as the following table shows:

IMPORTS OF INDIAN AND CEYLON TEAS.

	Black in lb.	Green in lb.
1898.....	5,308,995	120,132
1899.....	7,781,436	69,917
1900.....	11,449,197	50,389
1901.....	10,263,237	426,212
1902.....	10,553,467	612,477

And it is worthy of note that this increase in the importation of British-grown tea is in spite of the fact that the quantity brought in from India has declined, owing, no doubt, to the cessation of the special efforts that were at one time made by the Indian Government to push business on the Canadian and United States markets. Ceylon has persevered, and the increased trade is the fruit thereof.

Although the position of China tea on this and other markets is much inferior to what it was a few years ago, it does not follow that it will also be so. It may possibly be that the increased trade to which McMeekin & Co. refer is the initiation of a more aggressive policy on the part of China. While the signs are by no means yet very apparent, one cannot say what the future may develop. Stranger things than the awakening of China have happened.

British-grown black tea has not only the inside track, but it is quite a distance ahead of its Chinese competitor. It cannot afford, however, to overlook the fact that its somewhat antiquated competitor may yet adopt modern methods and develop considerable speed.

A LINK IN THE TRADE.

Notwithstanding the prophecies of some wise ones, wholesale houses in all lines of trade will be stronger than they have been in the past.

They form a natural link between the manufacturer and retailer, and are a part of the economic machinery whereby manufactured goods are concentrated for the convenience of all concerned.

HIGHER PRICES PROBABLE ON PICKLES.

THERE will be a scarcity of pickles, principally of cheaper grades this year, and the prices of the latter will probably be advanced. The crop of cucumbers this season in all parts of Ontario has only been a fraction of what it was last year, and picklemen are now waiting for the season's crop to be gathered in before making a change in prices.

Definite figures regarding the yield of cucumbers this season have not yet come to hand, but a careful estimate places the crop of 1902 up to the present at one-third to two-fifths of that of last year. The condition of the present crop around Owen Sound, Scotland and other cucumber-growing centres of Ontario is about the same, the vines being much injured by the cold and wet weather of which we had so much during the summer, and a large number of the seeds planted in the spring being eaten by bugs. The vines are now in a sickly con-

dition and cannot bear much more this year. Mild weather, though, may continue for some time yet, and this will increase the yield to a considerable extent. Last year the first frost was about September 21. This date is now past, and it is expected that a period of two or three weeks may elapse before the vines are killed by the frost. But the whole of the present crop will be under 50 per cent. of that of last year, no matter how fine the weather turns out. As soon as the crop is all in and the picklemen are able to size up the situation some change is probable in prices.

The extent of the coming appreciation it is difficult to estimate, as the prices of pickles here are controlled by the selling price of the English article, which can be cheaply imported from the Old Country and placed on the Canadian market as a competitor with our own product. The preferential tariff gives the English manufacturer a chance to enter into competition with the Canadian, which he is not slow to take advantage of. The finer grades of English pickles especially have still a hold in the Dominion, and should the prices of the cheaper home-made grades be advanced materially the British goods will gain a foothold in Canada which might be permanent.

The crop of onions is said to be a fair one, and cauliflowers, though doing poorly early in the summer, are now turning out better than expected. Although the prices are still high, they will probably come down to their usual basis before the end of the season.

ADVANCES IN TOBACCOS.

Several brands of tobaccos have been advanced during the past week. The brands "Lily" and "T. & B.," manufactured by The Geo. E. Tuckett & Son Co., Limited, were raised by 7 and 4c. respectively, the price of the former being now 68c. and of the latter 74c. per lb.

Canadian leaf tobacco has advanced also, the value being now 9 to 9½c.

In Macdonald's tobaccos, there has been 6c. per lb. advance in "Brier," "Victoria," "Index" and "British Consols," and 2c. per lb. advance in "Honeysuckle."

The Empire Tobacco Co. have not advanced their prices.

HOW TO USE SOFT COAL.

THE question which at present transcends all others in Canada and the United States is the fuel question.

Everyone is turning over ways and means in his mind whereby the difficulty which has arisen because of the famine in hard coal may be overcome. Hard coal sufficient for even a fractional part of the requirements is now out of the question. One large user in Toronto this week offered \$20 a ton for 100 tons and could not get even one ton.

All are now agreed that the best substitute is bituminous or soft coal. Another difficulty, however, here arises on account of the fact that the use of soft coal demands not only different attention than the hard coal which we have been in the custom of using in our furnaces and stoves, but closer attention. And a good deal of consideration is being given to this particular point.

Among those who have investigated the matter is the editor of Scientific American, and the result is given in part as follows:

"After careful inquiry among the coal dealers and general coal interests, we are satisfied that when the public begins to buy soft coal, as it will have to do before very long, the dealers will be able to supply all that is needed at a cost not to exceed, even in the suburbs, \$5 or \$6 a ton. We are assured by one of the largest dealers that there is no doubt that, even if the strike should continue for several months longer, it would be possible for householders to obtain an abundance of bituminous coal at the price named and probably for something less. Nor is there any quality in soft coal which renders it unfit for domestic use. Indeed, as a matter of fact, practically no other fuel is used, or has been used, for domestic purposes in Great Britain, and, while the cooking ranges differ somewhat in design from those used in this country for anthracite coal, it will be quite possible for the householder, by using a little judgment, to burn soft coal to advantage in the ordinary American cooking stove. The most important fact to remember is that the great quantities of gas thrown off when soft coal is first ignited render it necessary to supply considerably more air above the bed of fuel than in the case of anthracite coal. Thus, in replenishing the kitchen stove, it will not do to fill the grate entirely full of fresh fuel, since this would result in the

rapid lowering of the oven temperature, which would not be restored until the mass had become ignited and the gases had been somewhat burned off. It will be found that the best method is to feed small quantities of fuel to the fire at frequent intervals, keeping the lower drafts closed more than would be in burning anthracite coal, and keeping the upper draft constantly open. For use in the heating furnace, soft coal will be found to give good results when once the proper manipulation of the furnace has been learned. It should be understood at the outset that more constant attention will be necessary, for the reason that soft coal burns more quickly and will not remain incandescent for so long a time as anthracite coal. During the daytime the attendant will have no difficulty in keeping a steady fire if he is careful to feed the furnace frequently; to keep the bottom drafts but slightly open; and to give a liberal feed of air through the air inlet in the furnace door. Owing to the rapidity of combustion of bituminous coal it will not be possible to bank up the furnace for the night and leave it with a certainty that there will be a live fire remaining in the morning; but this difficulty can be overcome if a ton of anthracite is laid in with the winter's supply of soft coal, and the anthracite used only for banking up the fire over night. A ton of anthracite used for this purpose should suffice to tide the household over a period of high prices.

"There is one feature connected with the use of soft coal, however, which, unless it be carefully safeguarded, may introduce an element of danger. We refer to the heavy deposit of soot in the flues which will occur when soft coal is used. This soot, unless it is swept out at stated intervals, will accumulate, and being inflammable would be liable to ignite and produce a fierce fire in the chimney, with a consequent risk to the dwelling. It sometimes happens that the ends of rafters or beams are, by careless or ignorant construction, allowed to project into the chimney flues. These might become ignited and carry fire to the interior of the house. There is further danger that the shower of sparks from a burning chimney would ignite the shingle roof of the suburban cottage. These risks may be obviated by sweeping the chimney, say once in two months. The "chimney sweep" is an important personage in the old countries, and it would be a curious incidental development of the strike if he should make his

appearance, even temporarily, in this country."

We would suggest that our readers place the above article up in their stores in a conspicuous place in order that their customers may read it.

A COMPARISON OF COSTS.

A United States exchange says: "Rather interesting are the figures put forward by Chairman Griggs, of the Democratic Congressional Committee, showing the increase since 1897 in the necessities of life and the consequent decrease in the purchasing power of a dollar. Mr. Grigg quotes from the report of the Massachusetts Bureau of Statistics of Labor to show that in 1902 a dollar will buy less than in 1897 of the following articles by the following percentage:

Common soap.....	19 1/4
Starch.....	10 1/2
Roasting beef.....	16 1/2
Soup beef.....	17 1/2
Rump steak beef.....	8
Corned beef.....	7
Fore quarter veal.....	23 1/2
Hind quarter veal.....	17
Veal cutlets.....	11 1/2
Fore quarter mutton.....	32 1/2
Leg mutton.....	27 1/2
Fresh pork.....	28 1/2
Salted pork.....	25 1/2
Hams.....	3
Shoulders.....	11
Sausages.....	13 1/2
Lard.....	40 1/2
Butter.....	20 1/2
Cheese.....	12 1/2
Milk.....	11 1/2
Potatoes.....	12 1/2
Coal.....	10
Brown sheeting.....	35 1/2
Bleached sheeting.....	39 1/2
Ticking.....	13 1/2
House rent.....	40

PERSONAL MENTION.

Mr. E. M. Johnston, of Johnston, North & Co., canned goods, dried fruits, etc., New York, was in Toronto on Saturday en route home from the Pacific Coast.

Mr. W. L. Hunter, who, during the last few months, has been travelling extensively in the Northwest in the interests of The Eby, Blain Co., Limited, Toronto, has returned to the city.

Mr. Herbert N. Cowan, representing The Cowan Chocolate Co., of Toronto, attended the St. John, N.B., Exhibition with an exhibit of his firm's goods. He reports a successful business in the east.

INDUSTRIES OF BRITISH COLUMBIA.

The 15th annual report of the Vancouver Board of Trade is to hand. The condition and progress of each of the growing industries of the Province of British Columbia is thoroughly and comprehensively reviewed. As is to be expected, the greater part of the report deals with the rapidly-increasing mining and shipping industries, and the members of the Board of Trade show themselves keenly alive to all the industrial interests of the Province. The report is diversified by magnificent scenes depicting various features of the industrial life of this picturesque Province.

FOR PARTICULAR GROCERS

You have no customers too fastidious—too exacting—for

"SALADA" Ceylon Tea

Black or Green

Generally your chief apprehension is over your customers who are hard to please. You carry nothing in your stock that is judged more severely than tea.

Now step over into a quiet corner and ask yourself this very natural question: "If I sell my customers 'SALADA' what advantage shall I get?"

Let us tell you that no matter where you search, you will never find a tea so high in the esteem of the people as "SALADA" Ceylon Tea.

It is the tea of liberal margin to you.

It is a good-will maker.

It is quality and price your customers will appreciate.

Aren't you about ready to write for samples if you are not handling it now?

"SALADA," TEA CO., Toronto and Montreal

Offices at Boston, Buffalo, Pittsburg, Detroit, Philadelphia, Cleveland, New York, Washington, Newfoundland, Toledo, Wheeling, W. Va.

ROYAL DRY HOP YEAST CAKES



E. W. GILLETT COMPANY LIMITED
TORONTO, ONT.

LILY WHITE GLOSS STARCH

In 6-lb. Toy Trunks with real locks and keys.

This beautiful and useful package will be appreciated by every householder.

Try a case or two with your next ten-box order.

The Brantford Starch Works,
LIMITED,
Brantford, Ont.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

Toronto, September 25, 1902.

GROCERIES.

IN wholesale groceries this week a fair number of good-sized orders have come forward from various parts of the country where the travellers have been working. The fall trade from this out will be increasing and all lines are becoming active. Macdonald's tobaccos are firm and his "Briar" brand has appreciated 7c. per lb., owing to an advance of about 100 per cent. in the foreign leaf of which this brand is made. Following this, the leaf out of which the "Prince of Wales" brand is made is also going up, too, and the prospects are for a further advance in this article. Canned goods are featureless, excepting that reports come from France to the effect that the catch of sardines there this season is small and that prices are likely to go up. The coffee market is quiet, with a small amount of business doing in green Rios. All the opening prices of nuts are high this season, and buyers are moving carefully so that not many orders so far have been booked. Tapioca is a little easier and quite a quantity is offering at 4c. below our former quotations. Trade in syrups and molasses is light as yet, and in spices the demand is still for the pickling grades. Heavy buying continues on the local sugar market and the prices are firm in sympathy with the strong markets abroad. Teas are quiet and unchanged, and in dried fruits first shipments of Valencia raisins came to hand last week, but were cleaned out almost as soon as they arrived. Californian dried fruits are, in some lines, beginning to come forward.

CANNED GOODS.

Trade in vegetables is quiet and the prices are firm and unchanged with no prospect of there being a weakening in them before next season at least. No tomatoes for future delivery are offering, and it is difficult to foreshadow what the opening prices will be. We quote: Peas, 82½c. up; corn, 82½c. up and tomatoes, \$1.15 up. Buyers are now convinced of the fact that there is a shortage in this year's salmon pack, and so are actively inquiring for quotations, and a good many orders are being taken by local wholesalers. Sardines are in good demand and the prices are firm in sympathy with reported higher French markets, where the catch this year is said to be smaller than usual. Trade in other lines of fish and meats is fair and the

prices are unchanged. We now quote: Salmon, Fraser River sockeye, \$1.50 to \$1.52½; Horseshoe, \$1.50 to \$1.52½ and Northern, \$1.40 to \$1.45.

COFFEES.

Trade in coffees on the local market is at present principally confined to green Rios. The outside markets have a tendency to sag, owing to the increasing pressure from Brazil to sell and the indifferent demand. Quotations are as follows: Green Rio, No. 7, 7¾c.; No. 6, 8c.; No. 5, 8½c.; No. 4, 9c.; No. 3, 10 to 12c. per lb.

NUTS.

Buyers of nuts on the local market are holding back by reason of the high opening prices of nuts this year, and very few orders have been booked so far. This season's bag walnuts will be 2c. to 3c. higher than last year's, if not more. On the outside markets all kinds of nuts are firmly held and an active interest is reported in walnuts and almonds.

RICE AND TAPIOCA.

A fair demand continues for rice at unchanged prices. Tapioca is weaker, with

See pages 39 and 40 for
Toronto, Montreal, St. John
and Halifax prices current.

liberal offerings and the prices have sagged 4c. Southern advices report fairly active and firm markets for rice. Tapioca is quiet and steady abroad. We quote: B rice, 3½c.; Japan, 5½ to 6c.; sago, 3¾ to 4c.; tapioca, 3¼ to 3¾c.

SYRUPS AND MOLASSES.

Little interest is yet being shown in syrups or molasses beyond some call for the former for the lumber camps. Prices of syrups are steady outside and molasses are held at full market prices, blackstrap being unchanged.

SPICES.

The business doing in spices is principally in pickling grades, which are moderately active. Nothing new is reported from the East on pepper and there was an absence of offers for forward shipment. Nutmegs were firmer on the New York market.

SUGAR.

The local demand for sugars continues heavy and the market is firm in sympathy with strong markets outside. Advices by cable from Europe report the beet crops in Germany and Austria slightly damaged in some sections by frost, and that the yield there this year will not be so large as expected. This, if fully con-

firmed, will have the effect of imparting a firm tone to the markets elsewhere, and probably cause an advance. The London, England, cables report a firm and unchanged market for beet sugar. The stocks of sugar in the United States and Cuba last week were 331,081 tons against 311,271 tons the week before and 273,311 tons last year, an increase of 57,770 tons over last year. The offerings of raws on the market of the United States are much reduced in quantity and the tone and tendency favors the sellers. But the cane crop of Louisiana and the large crop of beet production coming in shortly will much reduce the requirements from the Atlantic coast and stand in the way of improvements in prices in the United States. A heavy demand for refined is reported in the United States, which is quite beyond the abilities of refiners to supply for a while at least.

TEAS.

As far as Japan teas are concerned all desirable grades are up 1c. per lb., leaving nothing really saleable under 19½ to 20½c. per lb. on the local market. Some teas are offered at 18c., but their style and quality is undesirable. Indian teas of good merchantable value are offering at 11½ to 12½c., and flavored teas at 16 to 18c. Fine orange pekoes are scarce at 17½ to 25c. per lb. Ceylon greens are also hard to get and some of Japan make are attracting attention. Latest advices by letter from Japan, bearing the date of September 3, report that prices, which at one time showed an advance of 2 yen per picul, have of late somewhat weakened. The quotations are from 9 to 10 yen higher than those ruling at the corresponding period last year. A marked decrease in the production of the third crop is reported. Advices from London, England, stated that good Indian liquoring teas commanded chief attention and sold well, while medium and common teas were less inquired for, selling with a weaker tendency. Bidding in the Ceylon teas which were brought forward showed less animation, the competition not being so well distributed as during the last few weeks. Common and medium grades showed a weaker market, but the better class of teas about maintained previous values.

FOREIGN DRIED FRUITS.

CURRENTS.—The demand for these on the local market is steady. The second shipment of currants left Patras this week for Canada by the ss. Bellona. The market in Greece is reported a little firmer. We quote: Filatras, 5¾ to 6c. and Patras, 6¼ to 7c. per lb.

VALENCIA RAISINS.—The first shipment of new-crop Valencia raisins was received on the local market at the end of last week. This is about a week earlier than the first arrivals last year. These were rapidly cleaned out at 8½ to 9c. per lb. for selects.

DATES.—Little demand is as yet reported for these and the opening prices of the new crop, as far as can be ascertained, have not been made yet. We quote: Dates, in bulk, 4½c. and in packages, 6¼ to 6½c. per lb.

PRUNES.—Lack of interest in prunes is reported as being shown on the local market. The sizes of Californian prunes are going to run small this year, it is said, and large will be scarce. We quote as follows: Californian prunes, 100-110's, 5c.; 90-100's, 5½ to 6¼c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8¼c.; 40-50's, 8½ to 10c.

CALIFORNIAN RAISINS.—The first quotations this season of Californian loose muscatels have come forward. They are 1c. lower for Canada than for the United States. We quote as follows: 5c. for 1-crown, Griffin & Skelley brand; 4½c. for 3-crown and 4c. for 2-crown, i.o.b. Fresno, in 50 lb. boxes.

CALIFORNIAN EVAPORATED FRUITS.—Coast advices still report a strong feeling among producers and holders of apricots and peaches. Our quotations are as follows: 11 to 14c. for peaches and 9 to 13c. per lb. for apricots. Santa Clara apricots are quoted i.o.b. the Coast at 7c. in 50 lb. boxes and 7½c. in 25 lb. boxes in carload lots.

GREEN FRUITS.

The arrivals of peaches this week have been large and the prices are low, lower, in fact, than they have been for years. They are hard to move, and a good deal of inferior quality are offering. Plums are plentiful, but the demand for them is slow. Apples can be had in abundance and are bringing better prices than they did a week ago. A fair inquiry continues for watermelons. Lemons are very weak, and some times that are offering are finding no sales. Ripe peppers are scarce and are bringing 15c. to \$1 per basket; greens are not wanted. We quote as follows: Tomatoes, 20 to 30c. per basket; peaches, Crawfords, 30 to 50c. and ordinary, 15 to 30c.; pears, 20 to 30c. per basket for Bartletts and 15 to 25c. for ordinary; grapes, 20 to 30c. for small baskets and 30 to 45c. for large; plums, 35 to 50c. per basket; apples, 15 to 25c. per basket and \$1 to \$1.50 per barrel; crabapples, 25c. per basket; vegetable marrow, 10c. per basket; watermelons, 15 to 20c. each by the 100; lemons, \$1 upwards per box; onions, ordinary, 7c.; Spanish, 90c. per case; peppers, green, 15 to 30c. per basket; ripe, 75c. to \$1; oranges, Jamaica, \$3.50 per box and \$6.75 per barrel; Jersey sweet potatoes, \$3.50 per barrel; coconuts, \$3.00 per sack.

VEGETABLES.

A fair demand is reported for most lines of vegetables. Lettuce is scarce and has advanced 10c. per dozen. Potatoes are very high, the prices during the last week going as high as \$1.20 per bag, but owing to freer receipts this week they have gone down some. Our quotations are as follows: Green onions, 8c. to 30c. per doz.; lettuce, 30 to 40c. per doz.; radishes, 20 to 25c.; mint and parsley, 20 to 25c.; turnips, 30c. per dozen, cauliflower, 50c. to \$1.50 per dozen; cabbage, 30 to 50c. per dozen and \$1 per barrel; carrots, 15c. to 20c. per dozen; beets, 15c. per basket; new potatoes, 85 to 95c. per bag; beans, 20c. per basket; celery, 50 to 75c. per dozen; vegetable marrow, 75c. per doz.; corn, 8 to 15c. per doz.; squashes, \$1 to \$1.50 per doz.; egg plant, 75c. to \$1 per basket; pickling onions, 75c. per basket; ditto cucumbers, 75c. to \$1 per basket.

COUNTRY PRODUCE.

EGGS.—The receipts of eggs have fallen off a little and the market for good,

fresh stock is 1c. firmer than last week. It is interesting to note that the United Kingdom, according to official figures furnished by U. S. Consul Hitchcock, imported eggs to the value of \$26,000,000 during the year ending last August. Of these, \$5,750,000 worth came from Russia. From the same source, the year before, the imports of eggs reached a value of \$1,200,000, showing that since the opening of the Trans-Siberian Railway Russia is gaining a big hold on the English market. We quote: Selects, 16 to 17c.; ordinary, store collected, 15 to 16c.; seconds and checks, 11 to 12c.

BEANS.—Very few of these are offering. We quote \$1.40 to \$1.50 for primes and \$1.30 for handpicked.

HONEY.—There are more liberal offerings of honey at outside points than was anticipated some time ago. Buyers are paying 8 to 8½c. outside for large quantities and 9 to 9½c. for small lots. Combs are quoted at \$1.40 upwards per dozen.

POTATOES.—The offerings of these are freer this week. We quote 75c. per bag on track in carlots.

BUTTER AND CHEESE.

BUTTER.—The price of butter on the local market is steady and unchanged. The offerings of low grades, store packed, at outside points are still large, but there are no buyers. Creamery is firmer here owing to cable reports of a firmer market in Great Britain for finer grades of butter due to buyers there speculating on a short make of Australian butter owing to a drought there. Quotations are as follows: Choice 1-lb. rolls, 15 to 16c.; dairy tubs, best quality, 15c.; store packed, uniform color, 13 to 13½c. and low grades, 12 to 12½c.; creamery prints, 19 to 20c. and solids, 18½ to 19c. per lb.

CHEESE.—Reflecting the firm tone of the English market the prices of cheese here are higher this week, and as high as 10½c. is wanted i.o.b. Ingersoll. In the Old Country the demand is still large, the high prices of meat forcing the people to turn to other things for their food, thus increasing the consumption of cheese. Quotations in Toronto are as follows: Cheese, 10½ to 10¾c. per lb.

POULTRY AND GAME.

POULTRY.—There is a good demand for chickens, but the warm weather is keeping back deliveries of all kinds of poultry. We quote: Chickens, dressed, 65 to 85c. per pair; live chickens, 50 to 60c.; ducks, 70 to 85c.; live ducks, 50 to 65c.; young turkeys, 11 to 13c.

GAME.—The warm weather is having a quieting effect on the game market and there are no receipts worth noting. Prices are nominal. We quote: Teal, 20 to 25c. per pair; pin tails, 40 to 45c. and black duck, 70 to 75c.

FISH.

Stocks of fish are arriving with more freedom. The fall fishing season will soon commence and then trade will be quite brisk. A slight improvement is noted in the demand for oysters, but business in them will not be of much account until the cold weather sets in, and our quotations are as follows: Fresh fish—Lake Erie herring, 4 to 5c.; perch, 4 to 5c.; trout, 8½ to 9c.; pike, 6c.; British Columbian salmon, 20c.; whitefish, 8½ to 9c.; blue fish, 15c. per lb.; mackerel, 15 to 20c.; rock bass, 4c.; speckled trout, 25 to 30c.; halibut, 15c.; Niagara whitefish, 9c. per lb.; blue pike, 4c. per lb.; live lob-

sters, 25c. per lb.; oysters, \$1.35 per gallon; smoked ciscoes, \$1.25 per basket.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN.—In sympathy with the corner in Chicago, where wheat rose 10c. per bushel, there has been a slight advance in the wheat market. New oats have declined a little, while old oats have ceased to be offered. In barley, there is an advance. We quote: Red Ontario wheat, 69c.; white wheat, 69c.; goose wheat, 61 to 65c.; rye, 49½c.; barley, 41 to 42c. and oats, 33 to 34c.

FLOUR.—This market continues brisk. Prices are steady and unchanged. We now quote: Ontario patents, in bags, \$3.60 to \$3.70; Hungarian patents, \$4.05 to \$4.15; Manitoba bakers', \$3.80 to \$3.85; straight roller, \$3.30 to \$3.40 per bbl.

BREAKFAST FOODS.—Oatmeal and rolled oats are still in good demand. Rolled wheat has declined 20c. per cwt. We quote: Oatmeal, standard and granulated, in carlots on track here, \$5.20; standard rolled oats in carlots on track here, \$4.90 per bbl.; in wood, 10c. extra; broken lots are 20c. per bbl. extra; rolled wheat, \$2.30 in 100-lb. bbl.; cornmeal, \$4; split peas, \$4.75; pot barley, \$4.25 in 196-lb. bbls.

HIDES, SKINS AND WOOL.

HIDES.—Buying in hides continues fair. In green hides there is an advance of ½c. With this exception quotations are the same as last week. We quote: No. 1 green, 8½c. No. 2 green, 7½c. No. 1 green, steers, 9c.; No. 2 green, steers, 8c.; cured, 8½ to 9c. per lb.

SKINS.—Prices are steady and the demand is fair. We quote as follows: Veal skins, 6 to 14 lb. inclusive, No. 1, 10c.; No. 2, 8c.; do., 15 to 20 lb. inclusive, No. 1, 9c.; No. 2, 7c.; deacons (dairies), 60 to 70c. each; shearlings, and lambskins, 50c.

WOOL.—Wool continues quiet at the same quotations. We quote: Fleece wool, 13½c. and unwashed, 7½c.

TALLOW.—Prices are still weak at 6½c. to 7c. per lb.

SEEDS.

There is still little moving in the seed market save alsike, and this, owing to the bad weather during the alsike harvest, is frequently inferior in quality. The movement is chiefly confined to outside points. Timothy is also on the market in small quantities. We quote as follows: Alsike, \$6 to \$6.25 per bushel; timothy, \$1.50 to \$1.75 per bushel. The prices are higher for extra fine grade seed.

MARKET NOTES.

Eggs are 1c. higher on the local market. Tapioca is ½c. per lb. weaker in some cases.

Macdonald's "Prince of Wales" tobacco has advanced 1c. and "Briar," 7c. per lb.

Creamery butter in solids has advanced ½c. per lb. on the strength of a stronger English market.

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Special attention given Mail and Telephone orders.

Your consignments, produce and fruit carefully handled.

WRITE US FOR PRICE LISTS.

QUEBEC MARKETS.

Montreal, September 25, 1902.

GROCERIES.

A FEATURE of the market this week has been the advance in tobaccos of several brands. A few evaporated apples have appeared on the market, and are quoted at 7c. per lb. New Californian apricots and peaches are also offered. Apricots are being quoted from 10½ to 10¾c. and the peaches from 9¼ to 9¾c., according to brands. These are loose, in 50-lb. boxes. Canary seed is considerably higher, now selling at 3¾ to 4c. per lb. Hempseed sells at 3¾ to 4c. Pearl brown sago has sustained a material advance. Based on the laid down cost the present import value of pearl brown sago here would be 1¼ to 1½c. High prices are also quoted for small cheese, which is now sold at 11½ to 12c., with a higher tendency.

SUGAR.

Granulated sugar is still quoted at \$3.65 and yellows at \$3.00 to \$3.50. A good demand continues at these figures, stimulated somewhat last week by the advance in New York, which many buyers thought would be followed by higher prices on the local market. The active market is likely to continue throughout this month and part of October, as the crop of fruits is large and fruit-preserving operations will be on a large scale. In New York the market for raw sugar has been active and firm.

TEAS.

Whatever the future may bring forth it is apparent that holders of Japan teas are at present very firm in their views, and are not in the least inclined to shade prices. Indeed, a recent report states that about the lowest at which even the poorest grade of Japans can be secured is 17½c. Almost no consignments are coming to Canada. Trade is not particularly active, but a continual improvement in the demand indicates that many buyers are of the impression that they can secure as good prices now as later. Any good Ceylon teas are firm and inclined to higher prices. Indian black tea is also firmer and a little higher in price.

SYRUPS AND MOLASSES.

Business in Barbados molasses is reported a little better this week by jobbers, but there is still only a comparatively light movement. Owing to the extremely low price, however, Barbados molasses is taken in place of other molasses and syrups. As a consequence there is almost nothing doing in other lines. We quote: Barbados molasses, 23 to 24c.; Antigua, 21c.; Porto Rico, 38c. Corn syrups are very quiet, owing to the demand, such as it is, being almost wholly on Barbados molasses. It is said that only one barrel is sold this year against 20 barrels last year. We quote as follows: 3½c. in bbls.; 3c. in ½ bbls.; 3¾c. in ¼ bbls.; \$1.60 in 38-lb. and \$1.20 in 25-lb. pails.

RICE AND TAPIOCA.

Nothing of importance has occurred on this market and a good steady demand continues at unchanged prices. We now quote: B rice, in bags, \$3.02½; in ½ bags, \$3.07½; in ¼ bags, \$3.12½; in pockets, \$3.17½. In 10-bag lots an allowance of 10c. is made. CC rice, \$2.92½ in bags;

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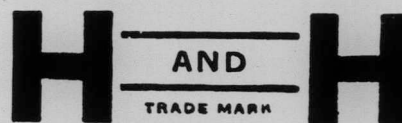
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\$2.97½ in ½ bags; \$3.02½ in ¼ bags and \$3.07½ in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4 to 5c. per lb. and tapioca, 3½c.

SPICES.

Peppers are reported nearly 1c. higher on the primary market, and locally the prices are very firm, though no advance has occurred. Other spices are moving well and the market is active and steady. Quotations are as follows: Nutmegs, 35 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb., as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c.; and Afghan, 13 to 14c.

CANNED GOODS.

Some new crop tomatoes have now been put on the market and are quoted at from \$1.12½ up. Old crop are practically out of the market. Canned salmon also commenced to arrive last week, and the jobbers are now busy delivering the goods to customers who had bought to arrive. We quote: Tomatoes, \$1.12½; corn, \$2½ to \$5c.; peas, \$2½c. to \$1.20; string beans, \$2½c. to \$5c.; strawberries, \$1.15 to \$1.60; blueberries, \$7½ to 90c.; raspberries, \$1.15 to \$1.60; gooseberries, \$1.15 to \$1.60; pears, 2's, \$1.60 to \$1.70; 3's, \$2.10 to \$2.15; peaches, 2's, \$1.65 to \$1.70; 3's, \$2.50 to \$2.75; 3 lb. apples, \$5 to 90c.; gallon apples, \$2.10 to \$2.20; 2 lb. sliced pineapples, \$2.20 to \$2.30; grated pineapples, \$2.50; pumpkins, 95c. to \$1; spinach, \$1.50; sugar beets, 95c. to \$1.00; salmon, pink, 92 to 95c.; spring, \$1.25; Rivers Inlet red sockeye, \$1.30; Fraser River red sockeye, \$1.40.

FOREIGN DRIED FRUITS.

CURRANTS.—The market in Greece weakened somewhat and prices are cabled 6d. lower for choice fruit, fine Filiatras being quoted at 11s. 6d.; Vostizzas, 18s. 6d. and Patras, 11s. 6d. Locally, there is a fair demand, and our quotations are as follows: Fine Filiatras, 5½ to 5½c. in ½ cases; cleaned, 5½ to 5½c.; in 1 lb. cartons, 6½ to 7c.; finest Vostizzas, 6½ to 7c.

VALENCIA RAISINS.—The primary market is firm and with very small supplies. The first direct steamer, the Escalona, is now on her way with 60,000 boxes of fruit. An early shipment of Valencia raisins was received by Montreal firms on September 19. These are quoted at 7c. and over. To arrive, fine off-stalk are offered at 6½ to 7c.; selected, 7 to 7½c. and layers, 7½c.

SULTANA RAISINS.—A cable from Smyrna reports the market stronger and an advance of 1s. 6d. per cwt. has occurred, owing to heavy buying from England. Locally, Sultanas are quoted at 9½c. per lb.

CANDIED PEELS.—These are moving along as usual at unchanged prices. We quote: Citron peel, 15c.; orange, 11½c. and lemon, 10½c. per lb.

MALAGA RAISINS.—There is not ing new to report in this market this week. Our quotations are as follows: London layers, \$1.50 to \$1.60; "Connoisseur Clusters," \$2.15 to \$2.25; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," \$3.30 to \$3.35; ¼'s, \$1.05 to \$1.10; "Excelsior

Windsor Clusters," \$4.50 to \$4.60; ¼'s, \$1.30 to \$1.40.

FIGS.—Advices from Smyrna have withdrawn offerings of all descriptions on the new crop figs. Even at very high prices it is difficult to procure any goods. A report says that notwithstanding that the crop is being housed early, only 10,803 camel loads of four cwt. each had reached the bazars on the 6th inst., as against 31,828 cases for the same date last year.

CALIFORNIA RAISINS.—Some new crop loose muscatels are being offered to arrive. On the local market there is a fair demand for seeded raisins at 9½ to 10½c. per lb.

PRUNES.—Nothing new is reported in regard to prunes. The demand keeps up and quotations are unchanged as follows. We quote: 8½c. for 40-50's; 8c. for 50-60's; 7½c. for 60-70's; 7½c. for 70-80's; 6½c. for 80-90's; 6½c. for 90-100's.

NUTS.

This market continues to advance. Further damage to the crop of Grenoble walnuts has left the visible supply very small. On the local market spot Grenoble walnuts are 1c. higher. The new crop of Jordan shelled almonds has advanced on the primary market, owing to speculation. Spot filberts are higher on the local market and also Tarragona almonds. Pecans have advanced 2c. We quote: Walnuts, 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 17½ to 18½c.; shelled almonds, 27 to 28c.; filberts, 9½c.; Pecans, 17 to 17½c.; Brazil nuts, 13 to 14c. per lb.

GREEN FRUITS.

New sweet potatoes have arrived on the market and are selling fairly well at \$3.25. Watermelons have disappeared from the market. Messina lemons are 50c. per box higher, while Spanish onions are 25 to 35c. per crate lower. Business is moderately active. We quote: Jamaica oranges, in bbls, \$6 to \$6.50, boxes, \$1.00; Messina lemons, \$4.00 per box; pineapples, 13 to 20c.; coconuts, \$3.25 per bag of 100; bananas, No. 1, \$1.25 to \$2 and eight-hands, \$1 to \$1.50; cucumbers, 11c. per doz.; Canadian cabbage, 25 to 40c. per doz.; potatoes, \$1.15 to \$1.30 per barrel; muskmelons, \$3.50 per crate; blackberries, 5 to 7c. per box; peaches, \$1.25 per box; plums, \$1.25 to \$1.75 per box; pears, \$2.50 to \$2.75 per box; limes, \$1.50 per box; Canadian peaches, 35 to 65c. per basket; plums, 40c. per basket; blueberries, \$1.50 per box; Canadian apples, in bbls., \$1 to \$1.50, in baskets, 20 to 30c.; egg plant, 50c. per basket; Canadian basket tomatoes, 30 to 40c. per basket; Canadian pears, 40c. per basket; Spanish onions, 65 to 75c. per crate and \$2.50 per case; sweet potatoes, \$3.25 per barrel.

FISH.

The market continues fairly active for the season. No quotable changes are reported this week. In halibut, a fairly good trade is doing, and the movement in oysters is also satisfactory. We quote: Haddies, 7c. to 7½c.; smoked herring, 9c. per box; fresh haddock and cod, 4½c. per lb.; whitefish, 7½ to 8c.; dore, 7½c. to 8c. per lb.; pike, 6c.; halibut, 13c.; salmon, 15c.; trout, large and medium, 8 to 9c.; No. 1 herring, Nova Scotian, \$4.75 to \$5.25 per bbl. and \$2.50 per ½ bbl.; No. 1 Holland herring, \$6.50 per ½ bbl.; No. 1 Scotch herring, \$6.50 per ½ bbl. and 95c. per keg; Holland herring, 75c.

to 85c. per keg; No. 1 green codfish, \$5 per bbl.; mackerel, \$12.50 per bbl.; boneless cod, 1 and 2-lb. blocks, 6c. per lb.; loose, boneless cod, 5c. per lb. in 40-lb. boxes; dried codfish, \$5.00 per 100-lb. bundle; No. 1 Labrador salmon, \$17.50 in tierces, and in barrels, \$12.50; No. 1 British Columbian salmon, \$6.25 per ½ bbl., and \$12 per bbl.; standard bulk oysters, \$1.30 per gallon; Marshall's kippered herring, \$1.45 per doz.; Canadian kippered, \$1 per doz.; Canadian ¼ sardines, \$1.00 per 100; canned Cove oysters, No. 1 size, \$1.30 per doz.; canned Cove oysters, No. 2 size, \$2.20 per doz.

BUTTER AND CHEESE.

BUTTER.—All grades of creamery butter are quoted higher this week, and under the new prices an active market prevails. Business, both for local and export account, is brisk. The advance has been partly in sympathy with the higher price of Danish butter on the English market. The best butter of the season is now being placed on the market and there may be a feeling that this deserves better prices. We quote: Saltless creamery, 21½c.; finest Townships do, 20½ to 21c.; finest Quebec do, 20½ to 20¾c.; finest Ontario do, 19c.; dairy, 15½ to 16c. per lb.

CHEESE.—Higher prices are quoted for cheese, although there is but little business doing. Buyers in England are not anxious to take goods at the figures quoted at present, and in consequence export business is almost nil. There is considerable speculation on the market, and the feeling prevails with many dealers that it is topheavy and a drop may occur soon. It is difficult, however, to look forward in this market and it may be possible to maintain the present prices for some time. It is not easy to see the reason for the present high prices, the past season having been a record one for pastures and the make of cheese being correspondingly large. Of course, the export demand has been unusually heavy, and the consumption, influenced to some extent by the high prices in other provisions, has also been large. But prices are now sufficiently high to warn dealers to go carefully. We quote this week as follows: Finest Townships, white and colored, 10½ to 10½c.; finest Quebec, 10½c. to 10½c.; finest Ontario, 10½c. to 10½c. per lb.

COUNTRY PRODUCE.

EGGS.—There is no change in the price of eggs. A fair trade is doing and the market is firm. Not much business is doing in fresh stock for export owing to the high prices ruling here. We quote as follows: Selected, 18½c. to 19c.; candled stock, 16½ to 17c.; straight receipts, 15½ to 16c.; No. 2, 13½ to 14c. in round lots.

BEANS.—Business is fairly good in a jobbing way. The prices are unchanged at \$1.40 to \$1.45 for primes.

HONEY.—There is some demand for honey, but the market is not specially active. White clover comb is worth 11c. and white strained, 8c. Buckwheat honey is as yet offered to a very limited extent.

ASHES.—A material advance took place in potash last week and the new prices are still maintained, although the feeling is now somewhat easier and a decline may shortly be in order. We quote as follows: First pots, \$4.35 to \$4.40; seconds, \$3.60 and pearls \$6.25 per 100 lb.

POTATOES.—The market is somewhat higher this week, sales having been made



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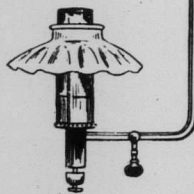
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in a jobbing way at 75 to 80c. per bag and in carload lots, 65 to 70c. per bag. Trade is active.

MAPLE PRODUCTS. Trade continues very quiet and no quotable changes are reported. Prices are almost nominal, as follows: Syrup, in large tins, 70 to 80c.; small tins, 50 to 60c.; in wood, 5 to 5½c. per lb. Sugar, 7 to 8c. per lb.

FLOUR AND GRAIN.

FLOUR. There has been some improvement in the demand for export, and good sales are reported of Manitoba flours to ports in Great Britain and to South Africa. No change in prices have taken place, but the market is in a much healthier condition and prices are becoming firmer. We quote as follows: Manitoba spring wheat patents, \$1 to \$1.25; strong bakers', \$3.30 to \$3.45; straight rollers, \$3.50 to \$3.65; winter wheat patents, \$3.75 to \$4.

GRAIN.—The demand both from local and foreign buyers is still light and the market is quiet, though steady. Manitoba wheat is higher by 1½c. and buckwheat is considerably lower. In the latter and barley, prices are little better than nominal. Other lines show no quotable change, but the feeling is easy. We quote: No. 1 Manitoba hard wheat, 71½c.; rye, 56c.; peas, 79½c.; corn, 71c.; buckwheat, 58c.; barley, 47½ to 48c. and oats, 31c.

FEED. Ontario bran has declined 50c. There is a fairly good demand and the market is moderately active. Other lines have been steady. Our quotations are as follows: Manitoba bran, \$16 to \$16.50; Ontario bran, \$14.50 to \$15; Manitoba shorts, \$23 and Ontario shorts, \$22; mouillie, \$23 to \$30, as to quality.

OATMEAL. The market for rolled oats is not particularly active this week. The feeling has become a little steadier. We quote: Rolled oats, in barrels, \$1.90 and in bags, \$2.42½.

BALED HAY. In old hay there has been a decline of 50c., except in clover, which is steady at our last quotations. Trade is fair. No change in the price of new crop hay is reported, and it is selling at \$7 to \$7.50 per ton. We quote the old crop as follows: No. 1, \$9; No. 2, \$7.50 to \$8; clover, \$7 to \$7.50 per ton in carlots.

MONTREAL NOTES.

Messina lemons are 50c. per box higher. Grenoble walnuts are 1c. higher; filberts, ½c. higher.

Small cheese has advanced and is now quoted at 11½ to 12c. per lb.

NEW BRUNSWICK MARKETS.

St. John, N.B., September 23, 1902.

THE volume of wholesale trade is generally satisfactory, without anything to give it more than an ordinary seasonable stimulus. The lumbermen are beginning to pick up supplies, which, on the average will probably cost them the same as last year. It is estimated that the log cut will not be above last year's average. That is the feeling at present. The present year is closing up very satisfactorily for the lumber dealers, but some of them are a bit conservative with regard to next year. Among features of the week are to be noted the advance in canned goods, and also in tobaccos. Another lot of fruit direct from Jamaica has affected local prices a little. Ontario fruit is plentiful and

Nova Scotian plums are on the market. The supply of fresh fish has increased a little, after a summer of short supply. Butter is easy but cheese is firmer than a week ago. The pack of canned vegetables in this Province is extremely short.

OILS.—The general market conditions remain unchanged. Prices are steady for both burning and lubricating oils, and there is an excellent demand, especially for the former.

CANNED GOODS.—The prices of corn, peas, tomatoes, and wax beans have been advanced 2½c. in sympathy with the action of the Canners' Association. The pack of corn, peas, tomatoes and blueberries in this Province has been very short this year, and not sufficient to fill all orders booked. Salmon continues very firm. In other lines there is nothing new.

SALT.—A cargo has been received since our last report, and, as was stated a week ago, another large one is about due. The one just received is the largest that ever came to this port. There is a good demand, practically all being sold to arrive. Our quotations are as follows: Liverpool coarse, 55 to 60c.; English factory filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.40 per bbl.; 5 lb. bags, \$2.75 to \$2.85 per bbl.; 10-lb. bags, \$2.60 to \$2.65 per bbl.; 20-lb. wood boxes, 22-23c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of two dozen; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

GREEN FRUITS.—The heavy season for the banana trade is about over, and the stocks will be of smaller size and quality. Ontario fruit is now arriving by the carload, with a good demand. Valencia oranges are said to be a light crop on account of cold rains. There is a good supply of Jamaica oranges here now. Lemons continue weak. The Nova Scotian apple crop is unquestionably short this year.

DRIED FRUITS.—The spot market is nearly bare of old raisins, which are very firmly held. The currant market remains easy. Evaporated apples are selling at 8 to 8½c. per lb. Stocks of old figs, dates, etc., are very small, and new stock is not yet due. Spanish onions sell at \$3.25 to \$3.50 per case.

DAIRY PRODUCE.—Butter is easy at 16 to 18c. for dairy tubs. One lot of factory butter sent from Sussex to Bermuda has brought a repeat order. Cheese is firm and a little higher at 10½ to 11c. Eggs are steady, with case stock at 16 to 18c. and strictly fresh, 20c.

SUGAR.—The market conditions are unchanged. Prices are firm and the demand is active, with dealers well supplied.

MOLASSES.—The usual fall demand is now active, and as stocks are not too large the market remains firm with a possible upward tendency for choice quality of pure goods.

FISH.—While halibut and mackerel are scarce, there is a better supply of cod and haddock. New smoked herrings will soon be on the market and will probably sell out of store at 9 to 10c. per box. Dry fish is steady and pickled herring a little easier than a week ago. A few fine fall shad have been taken in the harbor this week, and quotations are as follows: Haddies, 4½ to 5c.; smoked herring, 6½ to 7c.; fresh haddock and cod, 2 to 2½c.; boneless fish, 4 to 5c.; pollock, \$1.65 to \$1.70 per 100 lb.; pickled herring, \$2 to

\$2.35 per half barrel; dry cod, \$3.40 to \$3.55; halibut, 11 to 12c.; pickled shad, half barrel, \$6.

FLOUR, FEED AND MEAL.—Flour is steady. New oats are offered much lower than old, and oatmeal is affected by the nearness of lower-priced new stock. Beans are a little lower. Hay is practically unsaleable except in a peddling way. Middlings are unchanged, but expected to tend lower. We quote: Manitoba flour, \$4.60 to \$4.70; best Ontario, \$4.15 to \$4.20; medium, \$3.95 to \$4.10; oatmeal, easy at \$5.40 to \$5.50; cornmeal, \$3.20 to \$3.25; middlings, small lots, \$26 to \$28; oats, new, 42 to 54c.; handpicked beans, \$1.65 to \$1.70; prime, \$1.55 to \$1.60; yellow eye beans, \$2.80 to \$3.00; split peas, \$5.15 to \$5.25; barley, \$1.10 to \$1.50; hay, new, \$9 to \$10.

MANITOBA MARKETS.

Winnipeg, September 22, 1902.

THE week has been marked by high winds, unsuitable to threshing, and on Friday night there was a general and very heavy rain. This has again delayed threshing somewhat, but it is not thought that any damage will result to the grade as the wheat is now quite hard. The small movement of wheat has curtailed the circulation of money to some extent, although the banks are all prepared for the wheat rush when it comes. There are not many changes this week, but the few that have taken place are important. The most important is that of the advance on all Tuckett and Macdonald tobaccos on this market, making the prices of "T. & B.," 75c.; "Lilly," 69c.; "Crescent," 61c.; "Briar," 70c.

CANNED GOODS.—The situation has again changed for the worse as far as tomatoes are concerned, the result of the packers' meeting being a further advance of 2½c. per dozen at the factories. The price here for last year's stock has not changed, but the tone of the market is increasingly firm. Every advance on the tomato market adds to the firmness of corn and peas. Sugars are unchanged at the prices quoted for so many weeks. A very active demand is reported.

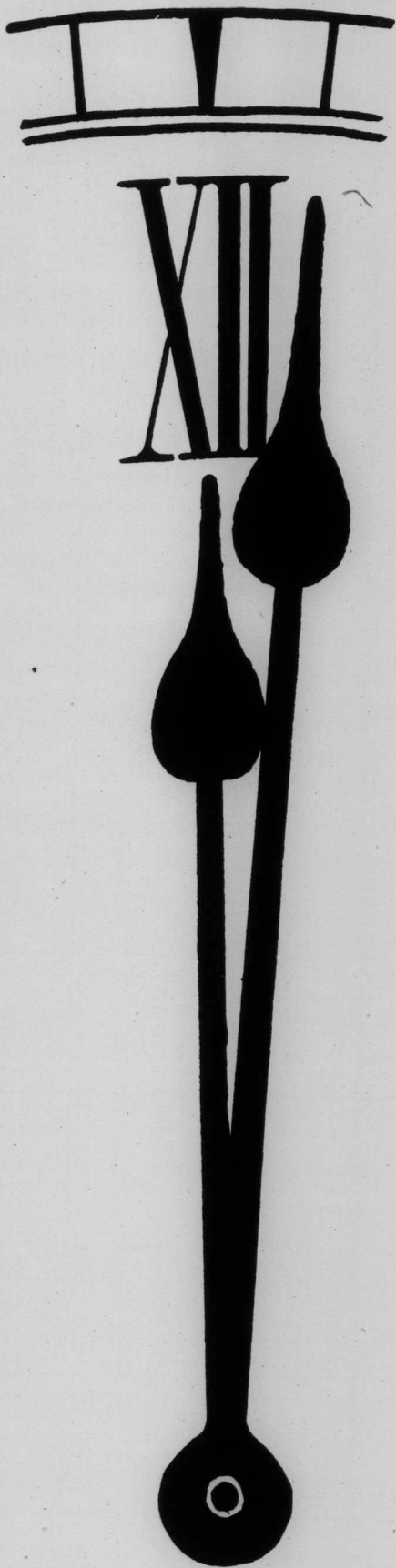
COFFEE.—Rios are firmer and show a slight advance, being quoted at 9½c. to 9¾c. per lb.

DAIRY PRODUCE.—Beyond the decreasing of supplies there is nothing new to note. The rush of threshing and other fall operations has made many farmers stop sending to the creameries. The amount of creamery on hand is small and the price has advanced from 17 to 17½c. to 18c. factories. So far as dairy butter is concerned, very little, indeed, is coming in. There is an active demand, and prices are higher. Dealers are willing to pay from 13 to 14c. for the best grades.

CHEESE.—The offerings have not improved and the season for making is now practically over. We quote 10 to 10½c. Winnipeg.

EGGS.—The scarcity has again advanced the price, and 16½c. Winnipeg is now quoted.

GREEN FRUITS.—The first car of Concord grapes is due to arrive Monday. The price will be 50c. per basket. Fall apples are arriving freely. Cranberries are in and quoted at \$9 per barrel. Pears, plums and peaches are without change, and the season is rapidly drawing to a close.



One minute of your time, please, Mr. Advertiser!

We are now hard at work on the
press work of

The Special Fall Number

Which will be issued to the trade
October 31st.

As most of our press work must be
done by October 17th, we would ask
regular advertisers and any who wish
to use space in the Fall Number to
give us instructions for their advertise-
ment as far in advance of that date as
possible. Address

Advertising Department,

The Canadian Grocer.

Coffees

Spices

Now is the time to place your order with us for Coffees and Spices. Goods that sell quickly are the only kind we have to offer. Quality combined with right prices accelerate the sale of our goods. Mail orders receive prompt attention.

S. H. EWING & SONS

96 King St., MONTREAL.

Telephone Bell Main 65
Merchants 522.

Telephone orders receive prompt attention.

NOVA SCOTIA MARKETS.

Halifax, September 22, 1902.

NOTWITHSTANDING the excitement over the Provincial Exhibition—a time when both employers and clerks feel they wish to have some off-time to see the "speed competitions"—regular old-fashioned horse races under a new name—and the various other attractions that go to make up an exhibition, there was considerable volume of business done in the grocery trade. The exports to the West Indies were particularly heavy, the greater part of which comes under this line of business.

.....

The flour market is comparatively dull just now and the same may be said of the various feeds. Prices in both are only nominal and depend on the amount of stock held. The feed market, though prices were high, maintained a large amount of business, as there was, on account of the high price offered for beef, considerable fattening of stock done by the farmers. Beef is now coming in very freely and the demand for feeds will not be so great until later in the season. The cornmeal and oatmeal markets are firm at prices quoted some time ago.

.....

The prices of new crop, hay and oats has not been fixed yet, but the figures are not expected to rule so high as last season. The crop in both is above the average. Potatoes are coming in freely and are selling, wholesale, at 45 to 50c., according to quality. Apples, except the very

early varieties, are not yet on the market. The grocers are still retailing American Gravensteins, which are worth about \$1 per barrel. Native apples, of none too good a quality, are selling at \$1.50 to \$2.50 per barrel. A peculiarity of the Halifax market is that apples of a very poor quality and pack are sent here by the growers and high prices are realized—simply because the people must have them; while the same farmers send hundreds of barrels of first-class apples to foreign markets, and, on the whole, only net a nominal price—actually less than could be obtained in the city.

.....

Until a few days ago it was expected that there would be a very abundant crop of cranberries, but reports from many quarters denote that the night frosts have ruined the berries. The regular season for harvesting in the Province is about the end of this month.

.....

The prices for canned tomatoes and corn are somewhat unsettled, but late reports state that fine weather since September 1 has helped the crop considerably, which was previously expected to be almost a total failure. The price here naturally depends on the western markets, as this Province does little in canning.

.....

Considerable fish is now being shipped to the West Indies and the market at some points has improved, notably at Porto Rico and Cuba, while that at Barbados has fallen off. The fishermen have done well this season, which, in a meas-

ure, will make up for low prices. Mackerel are now being taken plentifully along this coast, and ready sale is made, both for the local market and for export to Boston and New York.

R. C. H.

OTTAWA TRADE GOSSIP.

BUSINESS continues fairly brisk among both wholesale and retail trade. Prices in most staple lines are very firm.

.....

Another advance in Macdonald's and Tuckett's tobaccos has taken place of one, four and seven cents per pound on different brands. Already other large manufacturers are canvassing the retail trade, using their best efforts to work in their lines, now that the merchants are feeling somewhat sore over such a reduction in profits by the large advance. It is understood a lot of orders for sample goods have been given.

Spanish onions have been offered as low as 50c. per crate in large lots. This price is somewhat lower than was received for a carload at auction last week.

The demand for green fruits has been good all week and the receipts were heavy, but prices keep about the same.

At the Cheese Board on Friday last cheese sold at an advance, reaching 10½c. The offerings totalled 1,665 boxes, made up of 818 white and 847 colored. When the above price was reached, most of the salesmen could not sell quick enough.

The city council have voted in favor of granting an extension of five years to the

*There is no better trade-winner than
a good article - Sell your customers
Blue Ribbon Ceylon Tea
address orders to 12 Front St. East - Toronto
and they will receive prompt attention*

franchise of The Bell Telephone Company, which was about to expire. The fact that at the next session of Parliament, it is possible that new legislation will be asked for, there was nothing to lose in waiting until then. A notice of reconsideration was moved, so that it is possible that the council will change its mind as the business men of the city are aroused and intend to show the aldermen the mistake they are making; already two of them are sorry.

Wm. Clarke, of Sydney, Australia, a merchant and member of the Sydney Chamber of Commerce, was in the city this week. His object in visiting Canada is to meet with merchants and manufacturers of the country and arrange with them for the establishment in his own country of agencies in their interests. Canadians, he said, would find in New South Wales, where he has had 25 years' business experience, a ready market for barley for malting purposes; oats and wheat, boots, India rubber goods, canned fruits and fish, carriages, machinery and furniture. In return, as yet, New South Wales could only sell to Canada wines, such as claret and hock, and a quantity of canned meats, though, should the manufacture of woollens assume large proportions in the Dominion, his country could furnish a practically unlimited supply of the finest wool. Mr. Clarke, speaking with ardor, said the present was Canada's golden opportunity. The Republic to the south of us was wasting no time in getting their agencies established firmly in Australia. Canadians didn't seem to recognize this, and when they did, in all probability the hour of opportunity would be gone.

Fred Hodge, of Oliver & Soutam, is in the city. Mr. Tuthill, of John Taylor & Co., was here all last week and booked large orders for "Gold Soap," and other makes.

The Ottawa Retail Grocers' Association are anxious to have a big turnout in October on the second Monday of the month. A number of important questions are to be discussed, and any grocer who is not now a member is invited to be present.

NO CHANGE IN THEIR TOBACCOS.

We have not advanced the price of our tobaccos. "Amber" smoking tobacco, "Bobs," "Currency" and "Fair Play" chewing tobaccos are the same size and price to the consumer as formerly. We have also extended the time for the redemption of "Snowshoe" tags to January 1, 1904.

THE EMPIRE TOBACCO COMPANY, LIMITED.

(Advt.)

NEW PERSIAN DATES.

Cable advices from Persia report that the ss. Tabaristan—the first direct steamship with dates for this market—crossed the bar on September 18. At last advices the steamer was anchored outside completing cargo, and was expected to leave on Sunday, September 21 for the passage to this continent. According to the advices, the cargo will be about 100,000 boxes.

Jas. D. Davis, grocer, of Windsor, was married last week to Miss Mamie A. Vaughan.

There is no better than the Best
in any line of goods.

In Pork and Beans with Chili Sauce
the best is **Clark's**

We guarantee the quality, it's A1.

EPPS'S GRATEFUL.
COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST **COCOA**
NUTRITIOUS.

ESTABLISHED 1861

HEADQUARTERS FOR FANCY FRUITS.

Send your orders for the very best quality of

ORANGES, LEMONS, BANANAS and PINEAPPLES.

HUGH WALKER & SON

P.S.—Prompt and special attention given to mail orders. **—GUELPH, ONT.**

Pure Mustard



Sell your customers **Capstan Brand** and they will come again. Put up in neat tins to retail at **10c.**

Ask your wholesale grocer for it.

THE CAPSTAN MFG. CO., TORONTO



We want 100,000 Live Chickens annually
for our export trade

We will pay the highest possible market price for really prime well-fed birds.

Correspond with

SCOTT, ASHTON & COMPANY, MORRISBURG, ONTARIO.

GRIMBLE'S English Malt
Six **GOLD** Medals **VINEGAR**
GRIMBLE & CO., Limited, London, N.W., Eng.

TRADE IN COUNTRIES OTHER THAN OUR OWN.

TEA IN NEW YORK.

A FIRM and fairly active market continued to be reported. It was quite generally believed that during the past week there has been fairly extensive buying of Japan and Formosas to come forward, due here the latter part of the year. Offerings have been limited and prices have shown a hardening tendency, especially for Formosas. The spot business has been limited. —N. Y. Journal of Commerce, September 22.

CANNED CORN IN MAINE.

Referring to canned corn advices from Maine packing sections indicate that many packers are not offering at all. One packer writes that he will not be able to deliver more than ten per cent. of his contracts. It is estimated from reliable data that the total Maine pack will be fully 50 per cent. short.

CALIFORNIAN PRUNE HARVEST.

Mail advices from San Francisco say of prunes: "The prune harvest is on and the weather is unfavorable. Help is reported scarce in some sections. Packers are not buying freely, even at the low prices. Outside prunes can be purchased on a 2-cent basis, and Santa Claras at 2½c. delivered at packing house. Packers are very busy caring for racking and filling future sales of cured fruits, as nearly all the packers of prunes handle other fruits and are desirous of getting their September shipments ready before heavy prune deliveries are at hand. There is some foreign demand, but like the domestic demand, it has slackened off for the present at least. A car of prunes was shipped from Niles the last of this week, and a car from Napa will be shipped the first of next week."

CANNED TOMATOES IN THE STATES.

It will be remembered that the western section of the country had a disastrous year in 1901 upon tomatoes, caused by the excessive drought, which killed off their vines and left them little or no supply at the end of the season. It is now beyond dispute that the amount of tomatoes packed in the West this year will not exceed the pack of the same section last year, and during the past ten days Jack Frost has virtually destroyed all hopes of an improvement. We would say here that this condition is decidedly unfortunate. We wish it were otherwise, because there is more loss to the packers in the entire absence of a pack than there can possibly be profit by such a reduction of supplies and advancing prices.

In this market tomatoes are quoted to-day at \$1 for standard No. 3, and brokers state that they cannot find them at 97½c. Buyers from many parts of the West are seeking tomatoes in this market and this accounts for the steady advance in prices. Considerable quantities of tomatoes are still coming in and packers are paying from 50 to 60c. per bushel for them, taking all they can find of good quality. As a consequence No. 3 cans are in large demand and the market for such cans is very active. The goods as rapidly as gotten up are shipped away and the market is kept nearly bare of tomatoes at present quotations. Standard No.

2 tomatoes are quoted at 75c.; No. 3 seconds at 90c.; No. 2 seconds at 70c. and standard gallons at \$3.25. These prices indicate the strength of the market as showing a strong call for all sizes and grades.—The Trade, Baltimore, Md., September 19.

SOME FEATURES IN SUGAR.

Willett & Gray say of raw sugar: "With the coming of the domestic cane crop of Louisiana next month, to be added to this season by an equal amount of domestic beet production, both to be marketed South and West, the requirements for refined from the Atlantic coast will be considerably reduced, standing in the way of much if any further improvement. To fill a possible gap in supplies coming between crops our refiners have bought in Europe some 40,000 tons of beet sugars. Much of this may go to New Orleans refiners for use before the domestic crop is available, that crop being much later this season than usual. On the contrary, our despatch from San Francisco to-day quotes new beet granulated on the market at 3.90c. net against 4c. quoted for cane granulated. There are a few weeks now during which holders can obtain full quotations for raw sugars, and inasmuch as all quotations are quite low compared to cost of production, there is but little room for lower prices under any possible conditions. A steady, good market is assured for a while at least."

THE PEANUT SITUATION.

Private mail advices from Weldon, N. C., referring to peanuts, state: "The coming crop of Spanish will not be fit to shell before the latter part of November, and then it will be risky in any quantity. There has not been a hill due yet. The dry weather has affected all crops alike, and the cotton crop is the lowest in years. We look for the peanut crop to turn out about the same. Unless the Spanish crop brings a fancy price this fall the farmers will certainly reduce the acreage and put in more cotton and tobacco, both of which show more profits." A letter from Waverly, Va.: "All grades of Virginia peanuts are exceedingly scarce in the country, and we feel confident that dealers will find it very difficult to secure sufficient amount of Virginia stock to keep them running until the new crop comes in." A Smithfield cleaner writes that he is oversold on "Circus" grade and No. 1 Virginia shelled. A Norfolk cleaner says to-day: "We cannot get stock to shell. We find it a difficult matter to get stock of any kind to fill our orders. The entire crop will, in our opinion, be consumed. It is fully 60 days before new crop will be available."

Stocks in Virginia, of Virginia grade, are estimated at little in excess of 4,000 bags, compared with fully 125,000 bags at this date last year.

DELIVERIES OF INDIAN AND CEYLON TEAS.

McMeekin & Co., London, report as follows regarding the deliveries of Indian and Ceylon teas during August:

INDIAN.—The deliveries still continue to show a satisfactory increase, and the low price for grades suitable for foreign trade has induced good inquiry from export buyers. It is reported from India

that the shipments to the end of August are now only on a level with the figures at the same period of last year. Excessive rainfall in several of the districts has affected the yields, and made it difficult to manufacture tea of good quality. Should there not later on be any large addition to the figures of yield, a gradual improvement may reasonably be looked for in the value of most grades, because the development in the consumption at home and abroad has of late been so great that it will now be much more easy to deal with a yield equal to that of last season."

CEYLON.—Though the deliveries show a moderate increase for the three months when compared with last year, they are under those for the same time in 1900, while the imports are materially higher than they were last year. The shipments from Ceylon have for the six months past been showing more or less advance on the figures for the same months in 1901, and it is reported that they will continue to show increases. It is to be feared that this may prevent an improvement in prices, as buyers handle Ceylons with great care, and are unwilling to buy them ahead of requirements, as they frequently do with Indian teas.

THE TEA TRADE FOR AUGUST.

Harrisons & Crossfield, London, September 5: "The tea market has maintained a brisk tone during August, notwithstanding that it is generally more or less of a holiday month; supplies have been freely taken at firm rates. The quality of most of the arrivals has improved, which has helped to promote confidence on the part of buyers. Some of the best invoices both of Indian and Ceylon teas have met with very active competition, and realized prices which must have been satisfactory to the producers. The market having for some weeks past been bare of really good 'stand-out' teas, is the probable cause of the present demand for the best kinds, rather than any increased consumption of higher-priced tea. The returns of 45 of the largest Indian tea estates have recently been made up for last season. The capital invested reaches nearly £10,000,000 and as the average return to the investor for them all was only 3½ per cent. it is probable that further extension will be discouraged for a time. In the direction of finding new outlets for surplus supplies, an interesting experiment has been in progress amongst the native populations of India for the last twelve months, said to be the outcome of a suggestion of the Viceroy, and assisted by contributions of tea from the principal planters and a grant of money from the Tea Association; namely, the hawking of small packets of Indian tea through the country, containing about 3 oz., which are sold for one pice at 1-12 of a penny English. In this manner the sales for the 12 months have been 330,000 lb.; the demand is rapidly growing, and the promoters are sanguine enough to anticipate a sale of 20 million lb. annually in a few years, which, if realized, would more than take off the present surplus."

CURRENTS IN LONDON.

The first cargo of new currants, consisting of some 900 tons per Lusitania, was placed on the market on Monday, and was followed on Wednesday by the Naranja, with about an equal quantity, and on Thursday by the Rescue and the Henry Fisher, with some 700 tons and



IT PAYS TO PUSH THE SALE OF . . .

Has stood the test of every climate.

St. Charles Evaporated Cream

ABSOLUTELY THE BEST OF ALL.

Endorsed by the Medical Profession, and used in large quantities by the Governments of Great Britain and the United States for Army and Navy purposes, and in many Hospitals. The very remarkable increase in the consumption of **St. Charles Cream** the world over proves the value of this brand to the retail grocers.

NO STOCK IS COMPLETE WITHOUT IT.

A Coupon worth saving is packed in each case. Write us for prices and advertising matter.

St. Charles Condensing Co. - Ingersoll, Ont.

Address: ST. CHARLES CONDENSING CO., St. Charles, Ill., U.S.A.

LISTEN!



We are offering goods at the uniform Association prices.

We solicit your patronage on **the merit of our goods.**

We guarantee the quality of any line of goods packed by us **equal to the best brands packed on the Continent of America.**

We are ready to support this statement with samples. **Don't be side-tracked.**

Your wholesale house will supply our best brands if you insist upon it. If not, write for quotations.

Delhi Canning Co., Limited, -:- Delhi, Ont.

"Best in the World."

HILL, EVANS & CO'S (WORCESTER, ENG.)

PURE ENGLISH

MALT VINEGAR

*Delicate in Flavor and Aroma.
Splendid keeping properties.*

ROBERT WATERS' QUININE WINE

Quinine in a palatable form—50 years' reputation.

Export Agents:

Robt. Crooks & Co., Botolph House, Eastcheap, London, Eng.

Cream Sodas

In the 3-pound
round-cornered tins
are all right.

The Canada Biscuit Co., LIMITED

KING ST. WEST AND
BATHURST ST. CARS PASS OUR WORKS.

KING and BATHURST STS., TORONTO.

500 tons respectively. Thus the market is now fully supplied with an excellent assortment of all growths. The expectation of an unusually active market in consequence of the depletion of existing stocks, and the favorable prices mentioned for new currants has been completely falsified by the manner in which the first cargo was discharged and the tardy arrival of the following ones. Instead of the fulfilment of the expectation of buyers to find three full cargoes offered on the market on Monday last, only one steamer was available, and that one was discharged with a slowness unparalleled in ordinary recollection. The two following vessels, instead of completing the journey in about eleven days, as is usual with early steamers, which are usually chosen with some regard for speed, managed to reach our port in 13½ days and 11½ days respectively, giving an average speed of between 7 and 8 knots per hour. Thus, everyone's time was wasted, and there being at no time during the first half of the week any reasonable selection, buyers naturally showed reluctance to operate. This state of affairs, although to be deprecated as showing great want of ordinary business management, is not an altogether unmixed evil, as it has allowed prices to settle down a little from the opening, leaving, so far as most qualities are concerned, a firm basis for future operations.—Produce Markets' Review.

CANNED SALMON 3s. HIGHER IN LONDON.

The past fortnight has been marked by a very great change in the position of salmon, in consequence of the sudden ceasing of the run of the fish in Puget Sound and on the Fraser River. When this information first reached this country there were few people who attached any serious importance to it and thought there was plenty of time for a late run of fish to come, and, even if this did not occur, the market would not suffer to any extent, because stocks in England and America were reported to be heavy, and, in addition to this, the pack on the Skeena River was known to be a good one. The strength of the position, however, very soon began to make itself felt, the first indication being that fine parcels of Fraser River salmon were eagerly accepted when offered on the market, even at 1s. to 1s. 6d. above the quotations which had been ruling. This was followed by the market being cleared of a number of parcels which, although perfectly sound, were yet not of first-class quality, being either indifferently packed or packed at the end of the season. As soon as these parcels were sold it became evident that buyers who wanted really fine reliable Fraser River flat salmon would have to pay higher rates, and quotations have advanced, for both choicest quality talls and flats, quite 3s. per case. Alaska salmon has improved to the extent of 3 to 6d. per case in face of the reports that this year's Alas' a pack is a good one, but it is to be hoped that importers will not attempt to advance prices to such an extent as they did in the autumn of 1900. Salmon is undoubtedly in a strong position, and with present attractive price, a large trade should be done, and it is expected, even by the most pessimistic, that the market will gradually harden for spot parcels, as quotations even now are quite 1s. per case less than packers are selling new season's goods of sockeye fish "to arrive."—Produce Markets' Review, London, September 6.

UP-TO-DATE SHOW-CARD



WRITING.

An illustrated treatise on the art of show-card and ticket lettering, tells all. Paper cover, price \$1.00 post paid. Address the author.

W. EDWARDS, Carleton Place, Ont.

John MacKay, Bowmanville, Ont.

Manufacturer of Established 1854.

POT AND PEARL BARLEY,
SPLIT PEAS, AND CHOP FEED

Send for Prices or Samples. Prompt Business. IN CAR LOTS.

WANTED EGGS BUTTER

Highest Prices. Prompt Returns.

THOS. PIZER

General Produce Merchant.

1274 Queen St. W. TORONTO.

APPLES

IF YOU WANT TO EXPORT OR PURCHASE WRITE FOR PRICES TO

EBEN JAMES, Board of Trade, Toronto.

Agent for apple and produce, cold storage and forwarding company, 40,000 bbls capacity storage.

FLOUR MAGOR'S DELICIOUS PATENT FLOUR.

The Purest Flour Made—makes Delicious Bread, Cakes and Pastry. Prices For Cash Unequaled.

JOHN MAGOR & CO., MONTREAL

Santos Coffee

Choice rich roaster—a bargain

WARREN BROS. & CO.

TORONTO.

Try the "Imperial" Brand

—OF—

Peaches, Pears, Apples,
Corn, Tomatoes, etc.

They are packed from the choicest fruits and vegetables.

Packed by

The IMPERIAL CANNING CO.
KINGSVILLE, ONT.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

TRADE WITH ENGLAND

Every Canadian who wishes to trade successfully with the Old Country should read

"Commercial Intelligence"

(The address is 168 Fleet St., London, England.)

The cost is only 6c. per week. (Annual subscription, including postage, \$1.80.)

Moreover, regular subscribers are allowed to advertise without charge in the paper. See the rules.

SATISFIED CUSTOMERS

our best recommendation.

"Lindsay, April 14.—I am well pleased with cabinet.

"A. FISHER."

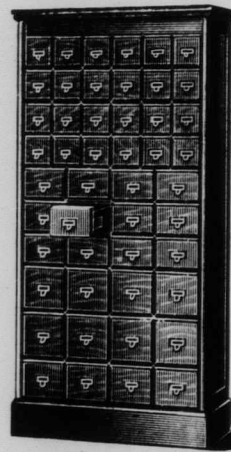
"Port Arthur, June 23.—Cabinet received O.K. It is just what I wanted.

"H. CHAUSSE"

"Fowler's Corners, June 27.—Cabinet is greatly admired and it certainly is a necessity in any well ordered grocery.

"WM. DINSDALE"

Full particulars from J. S. BENNETT, Patentee and Mfr., 15 Marlon St., Toronto.



Bennett's Grocery Cabinet.

WESTERN ASSURANCE COMPANY

Incorporated 1851

Fire and Marine

Capital - \$2,000,000.00
Assets, over - 2,900,000.00
Annual Income 3,000,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President.
C. C. Foster, Secretary.



For Sale Everywhere.

ASK FOR

MOTT'S.

SPECIALS

For Wholesale and
Jobbing Trade.

Receiving per SS. "Belgium" and "Mexican":

175 Cases Rionel French Champignon (Mushrooms)
 50 " Dutheil " " 1st choice.
 50 " Lenoir " " 1st "
 25 " " " " Extras.
 592 " French Peas, from F. Delory, France,

THE LARGEST PACKER IN FRANCE.

Moynes, Mifins, Fins, Tresfins, Extra Fins and Surexfins.

250 Cases 1/4-Tins French Sardines, "Roland."

We will be pleased to quote.

Low figures for special quantities.

HENRI JONAS & CO., MONTREAL

BE READY

for what is coming. Lowest Japans this year are now quoted for importation at $17\frac{1}{2}c.$ and that for common kinds, with no consignments of any consequence coming to houses who generally carry thousands of packages.

China Greens are coming in small quantities at very high prices.

Ceylon Greens are plentiful at reasonable prices—**try them.**

Ceylon and Indian Blacks are in good supply at very low prices. Splendid values even in the cheapest sorts.

Put in your supply now as you will have to pay more later on. I have a large and full assortment of all kinds and round lots to arrive in a few days—**bought at the right time.**

I quote Japans, at	-	-	$17\frac{1}{2}$	to	$37\frac{1}{2}c.$	I quote China blacks, at	-	10	to	45c.
I " China greens, at	-	$12\frac{1}{2}$	to	45		I " Ceylon green, at	-	15	to	22
I quote Ceylon and Indian blacks,						- at $12\frac{1}{2}$ to 45c.				

Bear in mind that goods under "Condor," "Old Crow," and **EMD** brands are standard goods in Teas, Coffees, Spices and Vinegars.

Madam Huot's Coffee is gaining in favor every day. Its purity, richness and flavor are incomparable.

"Nectar" Tea---That fragrant blend of Ceylon and Indian black teas is without an equal---**in lead packets only.**

To arrive inside 10 days Ex. Steamer Victoria, via Tacoma:

50 half-chests Packlum Congou, at $17\frac{1}{2}c.$

From Colombo, via Boston

100 30-lb. boxes Ceylon green Young Hyson at 22c.

Ex. Empress of India from Shanghai and Hankow

10 half-chests Moning Congou, 1st crop, at $17\frac{1}{2}c.$

From Colombo, via Boston

100	30-lb. boxes	Ceylon green	Young Hyson	at	22c.
50	half-chests	"	" Hyson No. 1	"	17½
100	30-lb. boxes	Indian black	- - -		17½

Ex. str. Empress of India now at Vancouver

25	half-chests	"Condor"	V	Japan,	at	26½
151	"	"	XXXX	"	"	25
150	"	"	XXX (2nd lot)	"	"	21½
215	"	"	XX	Japan,	"	19
89	"	"	No. 29 siftings,	"	"	8½
10	"	"	No. 19 nibbs	"	"	18½

640 packages of Japan teas.

Ex. Empress of India from Shanghai and Hankow

10	half-chests	Moning Congou,	1st crop,	at	17½c.
7	cases	Moyuen Gunpowder,	the finest,	"	45
14	"	"	" choice selected,	at	35
50	boxes	Ping Suey	" Pin Head,	at	27½
5	cases	Moyuen Young Hyson,	extra fine,	at	40
10	half-chests	Moyuen	" choice,	at	27½
10	"	"	" fine,	"	25
7	"	"	" points,	"	20
152	boxes	Ping Suey Pea Leaf,	extra,	"	25
134	"	"	" fine,	"	22½

399 packages from China.

Ask for samples, it will pay you.

E. D. MARCEAU,

Wholesale Teas, Coffees, Spices and Vinegars.

281-285 St. Paul Street,

 MONTREAL

To the Wholesale and Retail Trade of Canada
OUR THANKS

for the hearty manner in which you have responded to our wish for a share of
 your patronage for

Rowat's Famous Pickles

We call your attention to the fact that the Fall Season is now at hand and it
 will be necessary to anticipate your requirements for the winter in

PICKLES

The fact that our business for Canada will more than double any previous year
 is proof positive that you have not forgotten and a surety that you will not forget

ROWAT'S!!

As they are sure sellers

Yours, very truly,

If your wholesaler don't handle them,
 write to

**SNOWDON, FORBES & CO., 449 ST. PAUL ST., MONTREAL.
 C. E. JARVIS, VANCOUVER, B.C.
 F. H. TIPPETT, ST. JOHN, N.B.
 F. K. WARREN, HALIFAX, N.S.
 E. W. ASHLEY, WINNIPEG, MAN.**

**ROWAT & CO.
 GLASGOW, - SCOTLAND**

This
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BUT

Dairy,
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Creame

Cheese

Eggs, n

CAI

Apples

Aspara

Beets ..

Blackb

Bluebe

Beans,

Corn, 2

Cherrie

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Peas, 2

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Pears,

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Peach

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Plums

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Raspb

Strawb

Succot

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Pepp

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Brig

No. 1

No. 1

No. 1

REFRIGERATORS.



Fit up your store with a Eureka Refrigerator and you will have a refrigerator that will dry wet matches.

Write for our catalogue, guarantee test and testimonials which are free.

Eureka Refrigerator Co.

WILBERT HOOEY, MANAGER.

Phone Park 513.

54 Noble St., TORONTO.

CHRISTMAS TRADE

Confectioners will find our Sweet Coatings most excellent.

COWAN'S KING EDWARD, Dark Vanilla Flavored
QUEEN ALEXANDRA, Light " "

These are the Choicest Quality.

Dark Coatings without Vanilla—EBONY, BLACK PEARL, BEAVER, etc.

Light Coatings without Vanilla—EMPRESS, MAPLE LEAF, PEARL.

Unsweetened—GEM, RUBY, SUPERIOR, AMBER, GOLDEN, and EXTRA GOLDEN.

THE COWAN CO., Limited - TORONTO

Gillard's Sauce

Gillard's Pickle

Is still the best and cheapest.

The most delicious English pickle made.

AS SUPPLIED TO

HIS MAJESTY THE KING

AND

HIS ROYAL HIGHNESS THE PRINCE OF WALES, K.G., Etc.

Sole Proprietors:

GILLARD & CO., Limited, LONDON, ENG.

THE "GLOBE" POLISH HAS COME TO STAY
AND ALL DEALERS CAN STOCK IT WITHOUT
HESITATION.

TRY "GLOBE" AND YOU WILL USE NO OTHER. IT IS THE BEST.

"GLOBE" METAL POLISH

Write for a supply of
Show cards and Advertising Novelties.

—WE SHALL BE PLEASED TO ANSWER ALL ENQUIRIES.—

RAIMES & CO., 164 DUANE ST., NEW YORK CITY.



Schepp's Coconut

Quality first, then price.

Cocoanut is a luxury. Those that use it want the best (*Schepp's*).
Cocoanut is used generally as a dessert; should therefore be the best
in quality to give the dinner a pleasant finish (*Schepp's*).

L. SCHEPP CO., CANADIAN FACTORY:
TORONTO, CAN.

NEW YORK.

LONDON, ENG.: Saml. Hanson, Son & Barter, Agents.

SPECIALIZING IN MANUFACTURING.

By "CANADIAN TRADE."

ANOTHER link in the chain to make "Made in Canada" on goods more general is to improve the quality and to produce at lower cost.

There is a tendency in Canada for manufacturers to try to make a large variety of different classes of goods in the one factory. By this method a greater variety of machinery is necessary. Employes from constant changing do not become as expert. The little details cannot be as well looked after, such, for example, as improvements in methods and designs. Consequently the cost of production is higher, and lines not so attractive in either finish or price as can be obtained from other countries.

Manufacturing in this country is, comparatively speaking, in its youth, and the market has been limited. With experience and larger markets, however, will come better methods.

We are more conversant with American methods on account of their being on the border of our own country. From the class of goods, and the prices they are sold at, it can be gathered that similar methods are employed in other countries. The cause is summed up in concentration of energy and resources. They largely confine their lines to as small a variety as possible, and adapt their machinery and methods to turning out lines attractive in finish at low cost. Special machinery is largely employed, and, to look after this machinery, competent help is employed and well paid. Being well paid, the employes exert themselves, and are expected to do so in order to turn out large quantities. Having money to spend, they utilize more of the goods produced, and obtain greater comforts for their homes, and as the homes are the strength of the nation, there is greater happiness and contentment.

This specializing has got some headway in this country, and is proving successful where tried. The mention of three concerns in different lines will emphasize this, namely, The Dominion Cotton Company, who make different lines of goods at each of their mills, one mill after another having been overhauled and adapted to the work it was to do with the best machinery that could be obtained to turn out better goods and larger quantities. The Toronto Radiator Co., whose goods have gone across the "great pond" to be installed in heating some of the largest buildings in England, and The Slater Shoe Co., who have developed a large business in men's boots. There are others. At a factory

visited recently, I was shown a machine design by one of the proprietors that is to take the place and do the work of six different machines, and another designed by the same man that does work in 20 minutes, that formerly, under an old system, took over three weeks.

I will close by saying to manufacturers, concentrate; make and push the sale of as few lines as possible. In other words individualize. Only increase lines as capital will warrant, obtaining the best machinery and the best results.

The next article will be "The Manufacturer, the Wholesaler, the Retailer."

INCREASING THEIR CAPACITY.

The Capstan Manufacturing Co., Toronto, manufacturers of baking powder, catsups, mince meat, etc., are considerably increasing the capacity of their factory and adding new machinery, a move necessitated by their increasing business.

POOR APPLE CROP IN ENGLAND.

According to the statements of a large fruit-receiver in England, the fruit crop there is worse than it has been for years past. Early apples were fair in quantities but, owing to the failure of the late crop, the probabilities are that the Canadian product will find a large and ready market this year in the Motherland

THE FRUIT GROWERS.

The executive of the Ontario Fruit Growers Association have decided to hold their annual meeting on December 2, 3 and 4. A large display of fruit will be made and the directors of the 13 experimental fruit stations in the Province will be present for the purpose of instructing farmers as to the best varieties to grow for the domestic and foreign markets.

A DISASTROUS FIRE.

The premises of The Snowdrift Co., manufacturers of baking powder, Brantford, Ont., were visited on Friday evening, September 19, by a disastrous fire and the place was reduced to a heap of ruins. The blaze started about 9 p.m., and despite the efforts of the fire brigade the building was a total loss. The contents comprised an engine and boiler, several tanks of spice extracts, large quantities of pepper, ginger, glycerine, alcohol, mustard oil and ammonia.

The loss to the firm will be \$20,000. The value of the stock was placed at \$25,000 and the building was worth \$8,000. The insurance amounts to between \$14,000 and \$17,000.

HIGH FREIGHT RATES ON APPLES.

The abundant crop of apples in Ontario this season renders the question of the transportation of this article to outside markets a matter of great import. The Chatham Daily Banner-News, in commenting upon this problem, scores the railways for their excessive freight rates upon such commodities. This journal points out that Manitoba and the Northwest afford an ample market for our surplus apples in Ontario, but the cost of transportation would be several times greater than the worth of the apples. The freight on apples to Calgary would be as much as \$3.52 per bbl. It refers this problem to the Chatham Board of Trade for solution.

THE FRUIT INSPECTION ACT.

There is not a little dissatisfaction expressed among the fruitmen regarding the recent amendment to the Act relating to the inspection of fruit, which provides that barrels and packages of apples must be branded I, etc., according to their quality. Now the standard of fruit varies considerably in different localities, that which would be considered first-class in one locality being but second rate when compared with that of another locality. Again, there may be found in a section a small number of large-sized apples which excel all the others, but it would be obviously unfair to the apple growers to be obliged to mark all other apples second class merely on account of these. Such a classification will, it is claimed, damage the sale of many good apples.

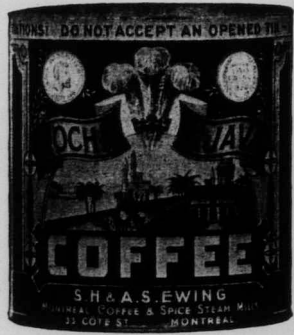
HOGS IN PRINCE EDWARD ISLAND.

One of the leading pork buyers of Charlottetown, in an interview with a representative of The Charlottetown Examiner, stated that the output of hogs in Prince Edward Island would double that of last year. "Pork will be put on the market much earlier this year," declared this buyer, "and when the Western corn-fed hogs are shipped the price will be bound to fall. This year there will be a much greater difference in the price of good hogs and poor hogs. Last year the top price was paid for almost any kind of hogs, but this year good-sized fat hogs will command a considerably better price than the small lean ones."

Established 1845.

MODERN MACHINERY. UP-TO-DATE METHODS.

Established 1845.



1 and 2-lb. Tins.

S. H. & A. S. EWING'S
HIGH-GRADE
COFFEE and SPICES

"The goods that have stood the test of time."

"The perfected products of 57 years' study and experience."

(Have you seen the new ¼ Spice package "Prince of Wales" brand? Write for sample.)

S. H. & A. S. EWING, Montreal Coffee and Spice Steam Mills,
55 Cote St., MONTREAL, P.Q.

OLIVES **OLIVES**

FRENCH, SPANISH, MANZANILLA.

GALLON JARS, GALLON KEGS—PITTED.

Olives in bottles, stuffed with Spanish sweet peppers. Spanish Queen in large bottles. For a leader we will offer you a gem pint Manzanilla Olives, at \$1.35. A quick seller at fifteen cents.

F. J. CASTLE - OTTAWA.

Subscribers wanting goods or special quotations on anything anywhere in Canada, at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

COX'S GELATINE Always Trustworthy
ESTABLISHED 1725.

Agents for Canada:

C. B. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

SEASON 1902.

**Butter
Tubs**

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.
HAMILTON.

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

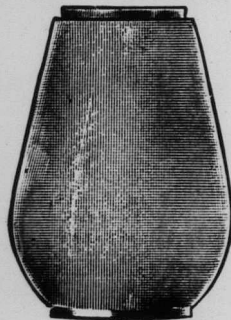
REFERENCE—Canadian Bank of Commerce.

American Agent—

G. H. THOMPSON,

107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast
or Jubilee
Globes

Aetna or
Quaker Flint
Chimneys?

Give them a Trial.
THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Toronto Fruit Merchants.

*McWilliam &
Everist*

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED.

Quote us if you have anything to offer. Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance Phone Main 645.
Warehouse Phone Main 3394.

California Fruits

Canadian Peaches, Plums,
Tomatoes.

Fresh arrivals daily at lowest market prices.

Full stock of Oranges, Lemons and Bananas always on hand.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

Phones, Main 54, Main 3428.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

CAVANAGH & CO., confectioners, etc., Cornwall, Ont., have assigned to James A. C. Cameron, Cornwall, and a meeting was held on the 23rd inst.

P. E. Forget, general merchant, Labelle, Que., is offering 60c. on the dollar.

Hooper & Stanley, general merchants, Louisburg, N.S., have offered to compromise at 40c. cash.

The creditors of J. A. Fomme, general merchant, St. Johns, Que., hold a meeting on the 26th inst.

The creditors of The Eastern Canada Tea Co., Sydney, N.S., will hold a meeting on September 26.

The creditors of Alex. Nichol, general merchant, Roxton Pond, Que., held a meeting on the 22nd inst.

The business of Mrs. Chas. Reid, general merchant, Hartland, N.B., was closed by the sheriff under execution of judgment.

Olivier Arsenaull, general merchant, Bonaventure River, Que., has assigned; Leivivre & Taschereau are provisional guardians.

Neil Currie, baker, grocer, etc., Thessalon, Ont., has assigned to J. H. Glanville, and his creditors held a meeting on the 23rd inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Martineau Freres, grocers, Montreal, have dissolved.

The Royal Cigar Store, Montreal, has dissolved; new registration.

The G. Hutchinson Co., general merchants, Alliston, Ont., have dissolved; Geo. Hutchinson continues.

Thomas C. Dobson, grocer, Moncton, N.B., has admitted F. J. Dobson under the style of T. & F. Dobson, and is adding dry goods.

Balfour & Co., wholesale grocers, Hamilton, have dissolved, the dissolution dating from February 19, 1902; and the business is continued by St. Clair Balfour and James Somerville under the same style.

SALES MADE AND PENDING.

Francis Byrnes, baker, etc., Hamilton, was sold out by the bailiff.

H. Packham, grocer, Alliston, Ont., is advertising his business for sale.

Mrs. Malvina Venen, grocer, etc., New Westminster, B.C., is out of business.

D. V. McMillan, general merchant, West Branch, N.S., is advertising to sell out.

G. W. Scott, baker, etc., Ladysmith, Que., is advertising his business for sale.

Henry Ball, general merchant, Thornton, Ont., is advertising his business for sale.

Thos. T. Watson, general merchant, Everett, Ont., is advertising his business for sale.

The stock of P. Morin, general merchant, St. Tite, Que., has been seized and is advertised for sale.

CHANGES.

Pare & Cie, fruiterers, Lachine, Que., have registered.

A. Champagne & Cie, traders, Montreal, have registered.

R. H. Scorer, fruiterer, Winnipeg, has sold out to Louis Marius.

H. W. Wright, grocer, Alliston, Ont., has sold out to S. J. Ewing.

Andrew E. Ewan has registered for Ewan & Bros., grocers, Montreal.

Jacob Dixon, flour and feed merchant, Ottawa, is succeeded by a Froom.

Wm. Knox, dealer in teas, etc., Victoria, B.C., is succeeded by James Reid.

Henry Russell, grocer, Vancouver, B.C., is succeeded by Charles Boardman.

L. N. Beard & Co., manufacturers' agents, Montreal, have registered.

Miss Myra Smardon has registered for Smardon & Co., traders, Montreal.

M. S. Lyons, confectioner, Port Arthur, Ont., has sold out to D. Ellenhein.

Sidney Baker, baker, Pilot Mound, Man., is succeeded by D. Carmichael.

Joseph Carton, general merchant, Oustic, Ont., has removed to Fergus.

David Annand, general merchant, Milford, Ont., has sold out to G. H. McFartridge.

W. B. Newsome & Co., manufacturers of food products, Montreal, have registered.

Richard & Lamoureux, general merchants, Contrecoeur, Que., have registered.

The J. N. McKim Co., Montreal, manufacturers of patent medicines, have registered.

The Cuban Cigar Co., manufacturers, Toronto, have sold out to Brown & Storey.

Sarah Kanter, general merchant, Sydney, C.B., has sold out to Benjamin Kanter.

Wm. Howard, general merchant, Baysfield, Ont., is selling out and removing to Toronto.

S. H. Northcott, general merchant, Hespeler, Ont., has sold out to Hahn & Company.

W. T. Van Antwerp, general merchant, Okanagan Landing, B.C., is succeeded by J. Taylor.

D. C. Brosseau & Cie, wholesale grocers, spice manufacturers, etc., Montreal, have registered.

The stock of the estate of Sigman Grass, grocer, Vancouver, B.C., has been sold to Z. Franks.

A. H. Begg, general merchant, Kneehill Valley, N.W.T., has sold out to Fawdry & Rogers.

Ferris & Slocum, general merchants, Upper Jemseg, N.B., are succeeded by Slocum & Dykeman.

The Canadian Bank of Commerce is opening branches at Mossomin, N.W.T., and Neepawa, Man.

John Buchanan has registered as proprietor of J. Buchanan & Son, wholesale merchants, Levis, Que.

The stock of the estate of J. W. Cole, grocer, Vancouver, B.C., has been sold to J. P. Nightingale & Co.

J. F. Fowler & Co., general merchants, Wetaskiwin, N.W.T., have changed their style to Fowler, Murdock & Breen.

A. G. C. Simpson, grocer, boot, shoe and crockery dealer, Teeswater, Ont., has sold his grocery stock to J. G. McBeath.

FIRES.

Joseph Chagnon, grocer, St. Johns, Que., was burned out.

George Watt & Sons, wholesale grocers, Brantford, were burned out.

The 5, 10 and 15c. store of Hector Quesnel, Ottawa, was damaged by fire; insured.

The Snowdrift Co., manufacturers of spices and baking powder, Brantford, Ont., was burned out.

The premises of Leonard Bros., wholesale fish merchants, St. John, N.B., were damaged by fire; insured.

E. P. Charton & Co., departmental store, Montreal, had the stock in the St. Lawrence street store damaged by water; insured.

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO., LIMITED
MONTREAL, QUE.

In these days of keen competition every good element conducive to obtaining new business and retaining the old is taken hold of by the wide-awake and progressive grocer. Tea is an article that is in continuously increasing demand, and grocers anxious to recommend and push Teas that can be relied upon to please, stand by

CEYLON TEAS

BLACK OR GREEN

The kind that lead to new business.

The unexcelled merits found only in these invigorating, healthy, clean teas, grown in a country where the tea merchants and planters are strictly up to the times, where only progressive and up-to-date methods obtain, have secured for them a place in the front rank—a place they will always hold.



As to Mustard

You cannot give people who eat

Mustard

anything but the best.

That means
and that also means
Which is packed in

KEEN'S
D.S.F.
SQUARE TINS.

Current Market Quotations for Proprietary Articles

Sept. 25, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2 in 6 ".....	80
" 3 in 4 ".....	70
" 12, in 6 ".....	45
" 3, in 4 ".....	45
Pound tins, 3 doz. in case.....	3 00
12 oz. tins, 3 ".....	2 40
5-lb. tins, 1/2 ".....	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case.....	per doz. 2 00
1/2 lb. tins, 3 ".....	1 25
1/4 lb. tins, 4 ".....	0 75

IMPERIAL BAKING POWDER.

Cases.	Sizes	Per Doz.
4 doz.	10c.	\$0 85
3 "	6-oz.	1 75
1 "	12-oz.	3 50
2 and 3 doz.	12-oz.	3 40
2 and 1 3 doz.	16-oz.	4 35
1/2 doz.	2 1/2-lb.	10 50
1 doz.	2 1/2-lb.	10 40
1/2 and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER

Cases.	Sizes	Per Doz.
4 doz.	10c.	\$ 40
4 "	4-oz.	60
4 "	6-oz.	75
4 "	8-oz.	95
4 "	12-oz.	1 40
2 "	12-oz.	1 45
4 "	16-oz.	1 65
2 "	16-oz.	1 70
1 "	2 1/2-lb.	4 10
1 "	5-lb.	7 30
2 "	6-oz.	Per case
1 "	1-oz.	\$1 35
1 "	16-oz.	

JERSEY CREAM BAKING POWDER

1/2 size, 5 doz. in case.....	40
1/2 size, 4 doz. in case.....	75
1/2 size, 3 ".....	1 25
1 " 2 ".....	2 25



VIENNA BAKING POWDER.

1 lb. tins, 4 doz. in box.....	Per doz. \$1 25
1/2 lb. tins, 4 ".....	1 25
1/4 lb. tins, 4 ".....	75
3 oz. in paper, 4 doz. in box.....	70
5 "	35

BLACKING.

SHOE POLISH.

HENRI JONAS & Co. Per gross

Jonas'.....	\$9 00
Froments.....	7 50
Military dressing.....	24 00

BLUE.

Keen's Oxford per lb.....	\$0 17
In 10 box lots or case.....	0 16
Reckitt's Square Blue 12-lb. box.....	0 17
Reckitt's Square Blue 5 box lots.....	0 16
Gillett's Mammoth, boxes, 1 gross.....	9 00

BLACK LEAD.

Reckitt's per box.....	1 15
Box contains either 1 gro., 1 oz.	
size; 1/2 gro., 2 oz. or 1/4 gro. 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY doz. net.

Bamboo Handles, A, 4 strings.....	4 35
" " B, 4 strings.....	4 10
" " C, 3 strings.....	3 85
" " D, 3 strings.....	3 60
" " E, 3 strings.....	3 35
" " F, 3 strings.....	3 10
" " G, 3 strings.....	2 85
" " I, 3 strings.....	2 85

BISCUITS.

CARR & CO. LIMITED.

Frank Magor & Co., Agents

Cafe Noir.....	0 15
Ensign.....	0 12 1/2
Metropolitan mixed.....	0 09

CANNED GOODS.

MUSHROOMS.

HENRI JONAS & Co.

Mushrooms, Rionel.....	\$15 50
" 1st choice Duthell.....	10 50
" 1st choice Lenoir.....	19 50
" extra Lenoir.....	22 00
Per case, 100 tins.....	

FRENCH PEAS—DELOREY

HENRI JONAS & Co.

Moyen's No 2.....	\$9 00
No. 1.....	10 50
1/2 Fins.....	12 50
Tres fins.....	14 00
Extra fins.....	15 00
Sur extra fins.....	18 00

FRENCH SARDINES.

HENRI JONAS & Co.

1/2 Trefavennes.....	\$9 50
1/2 Rolland.....	10 00
1/2 Delory.....	10 50
1/2 Club Alpins.....	2 50

CHOCOLATES & COCOAS.

THE COWAN CO. LIMITED.

Cocoa—

Hygienic, 1-lb. tins, per doz.....	\$7 25
" 1/2-lb. tins.....	3 75
" 1/2-lb. tins ".....	
" fancy tins ".....	
Hygienic, 5-lb. tins, for soda water fountains, restaurants, etc.....	0 55
lb.....	0 00
Perfection, 1/2-lb. tins, per doz.....	0 17
Cocoa Essence, sweet, 1/2-lb. tins per doz.....	0 15
1-lb.....	0 25
Chocolate—	
Queen's Dessert, 1/4's and 1/2's.....	\$0 40
" 6's.....	0 42
Mexican Vanilla, 1/4's and 1/2's.....	0 35
Royal Navy Rock.....	0 30
Diamond.....	0 25
8 s.....	0 28

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.

Mott's Broma.....	per lb. 0 30
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (1/4's).....	0 12
Mott's Breakfast Cocoa (in tins).....	0 40
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caracac Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 35
Mott's French-Can. Chocolate.....	0 18
Mott's Navy or Cooking Chocolate.....	0 28
Mott's Cocoa Nibs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate 0 21	0 43
Mott's Sweet Chocolate Liquors 0 19	0 30

WALTER BAKER & CO., LIMITED.

Premium No. 1 chocolate, 12-lb. boxes.....	per lb. \$ 38
Vanilla chocolate 6-lb. boxes.....	38
German sweet, 6-lb. boxes.....	47
B'kfast cocoa, 1/2-lb. tins, plain; 6-lb. boxes.....	51
Cracked cocoa, 1/2-lb. pkgs. 12-lb. bxs.....	35
Caracac sweet chocolate, 6-lb. boxes.....	37
Soluble chocolate (hot or cold soda) 1-lb. cans.....	45
Vanilla chocolate wafers, 48 to box, per box.....	1 56

CHEESE.

Imperial—Large size jars, per doz.....	\$ 25
Medium size jars.....	4 50
Small size jars.....	2 40
Individual size jars.....	1 00
Imperial Holder—Large size.....	15 00
Medium size.....	12 00
Small size.....	2 40
Roquefort—Large size, per doz.....	2 40
Small size.....	1 40

Epps's cocoa, case of 14 lbs., per lb. 0 35

Smaller quantities..... 0 37 1/2

CADBURY'S.

Frank Magor & Co., Agents. per doz

Cocoa essence, 3 oz. packages.....	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.....	0 40
Rock Chocolate, loose.....	0 40
" 1-lb. tins.....	0 42
" 1-lb. tins.....	0 35 1/2

CHOCOLATE-MENIER.

CHOCOLAT-MENIER

DRINK CHOCOLAT-MENIER

Chocolate-Menier 1/4 and 1/2 lbs. per lb. 40c. per cake.

Croquettes and Pastilles 20c. or per case of 108 \$20

Menier Breakfast Cocoa 1/4-lb. tins 13c. 1/2-lb. 20c. 1-lb. 35c.

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Medium size.....	12 00
Small size.....	2 40
Roquefort—Large size, per doz.....	2 40
Small size.....	1 40

Mecca...
Damasco...
Cairo...
Sirdar...
Old Cut...
Gold Cr...
London...
15 year...
han...
1 lb. Fa...
48 lb...
Madam...
100 lb. d...
Eagle...
Eagle...
Gold...
Pearl...
Other...
cas...
4 doz...
6 doz...
100...
For sal...
in...
Fill...
\$1...
In tota...
book...
100 to...
50 to 1...
RE

"THE EDWARDSBURG BRANDS"

Starch

.. and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.**
ASSORTED STOCKS of all styles of packages now on hand, and **PROMPT SHIP-
 MENT** guaranteed.

EDWARDSBURG STARCH CO'Y, Limited
Established 1858.

164 St. James St.,
MONTREAL.

Works:
CARDINAL, ONT.

53 Front St. East,
TORONTO

COFFEE.
JAMES TURNER & CO.

Mocca	per lb.	0 32
Damascus	.....	0 28
Cairo	.....	0 20
Sirdar	.....	0 17
Old Dutch Rio	.....	0 12½
E. D. MARCEAU, Montreal.	per lb.	0 25
"Old Crow" Java	.....	0 25
"Mocha	.....	0 30
"Condor" Java	.....	0 30
"Mocha	.....	0 30
15 year-old Mandehing Java and hand-picked Mochas	.....	0 50
1 lb. Fancy tins choice pure coffee, 48 tins per case	.....	0 20
Madam Huot's Coffee, 1-lb. tins	.....	0 31
2-lb. tins	.....	0 30
100 lb. delivered in Ontario and Quebec.		

EXTRACTS.
HENRI JONAS & Co.

8 oz. London Extracts	Per doz.	\$5 00
2 oz. " (no corkscrews)	.....	5 50
2 oz. " " " " " "	.....	9 00
2 oz. Spruce essence	.....	6 00
2 oz. " " " " " "	.....	9 00
2 oz. Anchor extracts	.....	12 00
4 oz. " " " " " "	.....	21 00
1 oz. " " " " " "	.....	36 00
1 lb. " " " " " "	.....	70 00
1 oz. Flat bottle extracts	.....	9 00
2 oz. Flat bottle extracts	.....	18 00
2 oz. Square	.....	21 00
4 oz. " corked	.....	36 00
8 oz. " " " " " "	.....	72 00
8 oz. " glass stop extracts	.....	3 50
8 oz. " " " " " "	.....	7 00
2½ oz. Round quintessence extracts	.....	2 00
4 oz. Jockey decanters	.....	3 50

14-lb. wood pails, per lb	0 06
30-lb " " "	0 06
Jellies—	
1-lb. glass jars, per doz.	\$1 51
7-lb. wood pails, per lb.	0 19
14-lb. " " "	0 19
30-lb. " " "	0 19

LICORICE.
YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 15
" Ringed" 5 lb. boxes, per lb.	0 40
" Acme" Pellets, 5 lb. cans, per can.	2 00
" Acme" Pellets, fancy boxes 40)	
per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars.	1 75
" " 20 5 lb. cans	1 50
" Purily" Licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box.	

LIQUORS.
COGNAC IN CASES.
Ph. Richard.

S.O. Quarts, 12's	\$22 50
F.C.	15 00
F.C. 1-15 bottles, 180's	12 00
V.S.O.P.	12 00
V.S.O.P. pints, 24's	13 00
V.S.O.P. ½-pints, 48's	14 00
V.S.O.P. 1-15 bottles, 180's	20 00
V.S.O. quarts, 12's	10 00
V.S.O. 1-15 bottles, 180's	18 00
V.O. quarts, 12's	8 50
V.O. pints, 24's	9 50
V.O. ½-pints, 48's	10 50
V.O. 1-15 bottles, 180's	14 00
V.O. decanters, 12's	10 50
V.O. " " pints, 20's	13 00
V.O. flasks, Imp. pints, with thumblers	9 75
V.O. " Reputed " 24'	10 50
V.O. " " " 14's	9 50
Quarts, 12's	7 00
½ bottles, 24's	8 00
¼ " 48's	9 00
1-15 bottles, 180's	13 50
Flasks, 24's	8 00
½ Flasks, 48's	9 00
Flasks Imperial pints, Copsule, 16's	8 00
Quarts, 12's	6 00
½ bottles, 24's	7 00
¼ " 48's	8 00
Flasks, reputed 24's	7 00
Flasks, ½-pints, 48's	8 00
1-15 bottles, 180's	12 50
Flasks, Imp. pints with thumblers, 16's	8 00

Cognac in Wood.
Ph. Richard.

Gals.	Oct's.	Oct's.	Bbls.	Hhds.
Couturier	\$4 00	\$2 95	\$3 85	\$3 80
Marion	3 75	3 60	3 50	3 40
Ph Richard				
V.S.O.P.	5 50	5 35	5 25	5 00
Richard				
V.O. proof. 4	4 25	4 10	4 00	3 90
Richard 5 up.				
proof V.O.	4 00	3 80	3 70	3 50
Richard Fine				
champagne	6 00	5 90		
(Gin—Pollen & Zoon, in Cases.				
Red, 15's				\$10 00
Green, 12's				5 00
Poney, 12's				2 50
Gin Pollen & Zoon, in Wood.				
Gals.	Oct's.	Oct's.	Bbls.	Hhds.
Gin, P. & Z.	\$3 15	\$3 05	\$3 05	\$2 95

Mitchell Bros. Limited - Scotch.

1 case, 5 cases.			
Heather Dew, ordinary qts.			
12's	\$ 7 00		
Heather Dew, stone jars,			
Imperial, 12's	12 50		
Heather Dew, oval flasks,			
quart, 12's	11 25		
Special Reserve, oval pts. 24's	11 75		
ordinary qts.			
12's	9 00		
Special Reserve, ½ bottles,			
pints, 24's	10 00		
Extra Special Liqueur, flagon,			
12's	9 50		
Extra Special Liqueur, ordin-			
ary bottles, 12's	9 50		
Heather Dew, flasks, 48's	12 00		
½ flasks, 60's	9 00		
Mullmore, Imperial oval quart			
flasks, 12's	10 00		
Mullmore, flasks, Imperial			
pints, 24's	10 50		
Mullmore, flasks, ordinary			
pints, 24's	7 75		
Mullmore, ½ flasks, ordinary,			
48's	9 00		
Mullmore, ordinary quarts, 12's	6 50		
Mullmore ordinary pints 24's	7 50		
Scotch Whiskey in Wood.			
Gals.	Oct's.	Oct's.	Bbls.
Special Reserve	\$4 51	\$4 25	\$4 15
Heather Dew	4 00	3 85	3 75

CONDENSED MILK.



Borden's Condensed Milk Co.

"Eagle" Milk	\$1 75	\$2 00
"Eagle" Cream	1 20	1 25
"Gold Seal" Brand	1 30	1 30
"Peerless" Brand Evaporated Cream	1 20	

CLOTHES PINS.
UNITED FACTORIES, LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 57
4 doz. packages (12 to a case)	0 72
6 doz. packages (12 to a case)	0 82

COUPON BOOKS—ALLISON'S
 For sale in Canada by—The Eby, Blain Co., Limited, Toronto O. O. Beauchemin & Pils, Montreal

\$1, \$2, \$3, \$5, \$10 and \$20 books.	
Un-Covers and num Coupons Lered numbered.	
In lots of less than 100 books, 1 kind assorted	4c. 4½c.
100 to 500 books	3½c. 4c.
500 to 1,000 books	3c. 3½c.

FOOD.

Robinson's Patent Barley ¼ lb tins	1 25
" " " 1 lb. tins	2 25
" " " ½ lb. tins	1 25
" " " 1 lb. tins	2 25
Ginger Ale & Soda Water	
per doz.	
Cantrill & Cochrane's Imported Ginger Ale and Club Soda Water	\$1 40

JAMS AND JELLIES.
SOUTHWELL'S GOODS.

per doz	
Frank Magor & Co., Agents.	
Orange Marmalade	1
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " " "	2 00
Apricot " " "	1 75
Black Currant " " "	1 85
Other Jams, W. F.	1 55
Red Currant Jelly	2 75

JAMS—E. UPFON & CO.

12-oz. glass jars, per doz.	\$0 95
1-lb. glass jars 2 doz. in case, per doz	1 50
2½-lb. tin pail, 2 doz. in crate, per lb.	0 09
5-lb. tin pails, 8 pails in crate, per lb	0 06
7-lb wood pails, 6 " " "	0 06

RECKITT'S Blue and Black Lead (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION)


TRADE OUR MARK **A** AUER LIGHT MANTLES LONGEST LIFE & BRIGHTEST OUR TRADE MARK **A**

A COMPARISON

TRASH A cheap mantle gives a fair-light for a few nights, then grows dim and shrinks up to a "wasp-waist" like this:

This is caused by the cheap chemicals which the manufacturer used.


The "Wasp-Waist" Cheap chemical.



QUALITY A good mantle, which cannot shrink, made of the purest chemicals, is the only kind we put our trade mark **A** on. It guarantees you **A** the best that is made and will satisfy your customers.

The Auer Light Mantle Pure chemicals.

Lowest prices on mantles, shades, chimneys, globes and sundries.
Write us if you are interested.
AUER LIGHT CO., MONTREAL.



"Empire" Soda

BEST FOR BAKING.

Made in England by
BRUNNER, MOND & CO.

Used in Canada by
All Careful Housekeepers.

WHY ISN'T IT IN YOUR STOCK?

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SOLE AGENTS FOR CANADA,
MONTREAL.

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Grain and Root Baskets,
Clothes Baskets,
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In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

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Oakville Basket Co.
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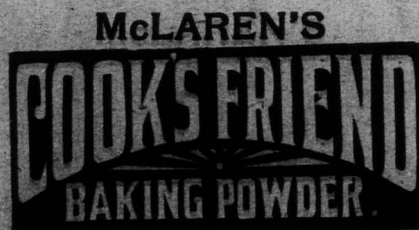
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The Best Grocers make a point of Keeping it always in Stock.



Don't use this kind of a light

but write us for prices on any kind of Lamps or fittings.

We manufacture lamps and can suit you.



For Lime Flint.

LAMP CHIMNEYS

WITH THESE LABELS

ARE THE BEST.



For Lead Flint.

GOWANS, KENT & CO.

Wholesale

Crockery and Glassware
China and Lamp Goods

TORONTO and WINNIPEG.



WETHEY'S CONDENSED MINCE MEAT

is unexcelled in quality. Its purity is unquestionable and the price is right. It is a money-maker for the grocer who pushes the sale of it, and it sells well all the time.

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LIMITED,

ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

*Pickles, Sauces, Jams and
Preserved Provisions.*

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MONTREAL.

CHAS. F. CLARK, President.

JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849...

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KNIFE POLISH

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