

" VARSITY "—HIGH-CLASS 5c. CIGAR.

THE CANADIAN GROCER

VOL. IX

TORONTO, FEBRUARY 8, 1895.

No. 6

Manufacturers by Special-Warrant
To Her Majesty THE QUEEN



COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London. 1862 Only Silver Medal Paris. 1875
Only Medal Dublin. 1865 Grand Gold Medal Moscow. 1872 & 8

Bull's Head
Trade Mark

1878
CROSS OF THE
LEGION OF HONOUR

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

**IF YOU WISH TO INCREASE YOUR TRADE
AND GIVE SATISFACTION TO YOUR CUSTOMERS
SELL**

HUNTLEY & PALMERS

ENGLISH BISCUITS

**KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE
OF THEIR QUALITY AND GREAT VARIETY**

MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.

READING AND LONDON, ENGLAND

FOR PRICES APPLY TO THEIR REPRESENTATIVE :

MR. EDWARD VALPY, 28 Reade Street, NEW YORK, or direct.

LA CADENA—CREAM OF THE HAVANA CROP.

LA FLORA, 10c.

EL PADRE, 10c.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCOS.

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ESTABLISHED 1851

WE CREATE THE DEMAND YOU SELL THE GOODS

By the combined influences of

A thoroughly reliable and tried article, always
up to its high standard of quality,
judicious and effective advertising from
the Atlantic to the Pacific,

A demand has been created for E. B. Eddy's Matches that
requires little, if any, "pushing" by the storekeeper.

To be Without Them is to Have an Incomplete
Stock of Groceries

The E. B. EDDY CO., Hull, Canada

BRANCHES

Montreal: 318 St. James St.
Toronto: 29 Front St. West.

AGENTS

F. H. Andrews & Son,	Quebec, Que.
Alfred Powis, - - -	Hamilton, Ont.
J. A. Hendry, - - -	Kingston, Ont.
Schofield Bros., - - -	St. John, N. B.
John Peters & Co., - -	Halifax, N. S.
Tees & Persse, - - -	Winnipeg, Man.
James Mitchell, - - -	Victoria, B. C.
Resident Agents	St. John's, Nfld.
not yet appointed.	Sydney, Australia
	Melbourne, "

FA
MARR
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MO

Standard Goods THE Best to Handle



THEY STAND AT THE HEAD

No Verdigris in these goods
They are made in Silver Lined Pans

And are

FOR SALE BY LEADING
HOUSES EVERYWHERE.

FOR

PURITY



FOR

STRENGTH

This brand is always reliable.

Highest test 98⁵⁰/₁₀₀ % pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

Fry's

≧ 80 Medals ≦

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

AGENTS FOR CANADA

ARTHUR P. TIPPET & Co.

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.

There is No Use Running Away
From Facts. The new package

Grand Mogul Tea

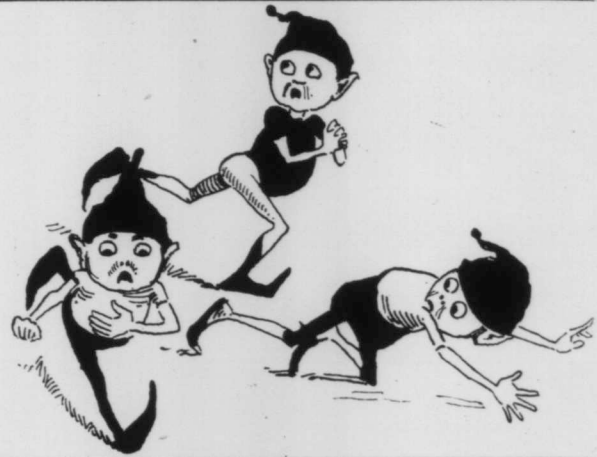
Is the handsomest package in Canada. The quality of tea downs them all. Every day you are without it your chances of success grow less. Handsome sample tins with each chest. For full advertising particulars write

T. B. ESCOTT & CO.

SOLE AGENTS

Wholesale Grocers

London, Ont.



Once a Customer

Always a customer, is the housekeeper who uses our Condensed Milk and Evaporated Cream.

There are no better brands put up, and but very few as good. You can prove this yourself by a practical test.

Our goods can be had from all the leading wholesalers.

CANADIAN CONDENSED MILK FACTORY

D. MARSHALL & ALLWORTH
Proprietors.

.... Aylmer, Ont.

Our Goods...

YOUNG & SMYLLIE'S
PURE SPANISH

ACME
LICORICE
PELLETS

STICK LICORICE

Can be relied upon for quality. They are absolutely pure and are always first-class. Any of the leading houses can supply you.

YOUNG & SMYLLIE,

Brooklyn, N.Y.

THE GOLD RESERVE



Is the question uppermost with our Cousins.

To place your customers on a gold basis, give them the best Marmalade on the market.

Rose & Laflamme, 39 Lemoine St., Montreal

KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.



Kippered Herrings

The recognized leading Brand in all the markets of the world.

- Fresh Herrings
- Herrings in Tomato Sauce
- Herrings in Shrimp Sauce
- Herrings in Anchovy Sauce
- Herrings a-la-Sardine
- Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS,
Sole Agents for Canada, MONTREAL.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

A Delicious Blend

Others will offer you a coffee guaranteed just as good as our Pure High Grade

EXCELSIOR BLEND COFFEE

BUT

The result of a purchase will be disappointment and loss of trade.

There is a peculiar richness of aroma about this coffee which cannot be matched or imitated.

Todhunter, Mitchell & Co.

Coffee Importers and Manufacturers
Sole Patentees of the Improved Process of Roasting

TORONTO

BATTY & CO., LONDON, ENGLAND



Batty's
Nabob
Pickles
Crown
Pickles

Batty's
Nabob
Sauce
Batty's
Worcester
Sauce

For Sale by leading Wholesale Grocers.

BRUNNER, MOND & CO. Limited, Northwich, England

Bicarbonate Of Soda...

Refined and Recrystallized

The Purest and Cheapest
in the Market



Soda Crystals

Of the Finest Quality.
In Barrels and Drums.

Orders for direct importation
from the Wholesale
Trade only.

WINN & HOLLAND, MONTREAL

Sole Agents for the Dominion
of Canada.

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto.

LONDON, W. C.

ROSE & LAFLAMME, Montreal.

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED

YELLOWS

SYRUPS

ARE PURE

NO BLUEING

Material whatever is used
in the manufacture of

OUR GRANULATED

THE LARGEST SALES OF ANY
CONDENSED MILK IN THE DOMIN-
ION, AND WE DON'T KEEP UP SALES
BY SUPPLYING A POOR ARTICLE.



"REINDEER BRAND"

CONDENSED MILK

BUY IN SMALL LOTS, AND OFTEN.



Beg to advise the trade that we have been appointed Wholesale Agents for Western Ontario for Dixon's Celebrated

Carburet of Iron Stove Polish

which has shone on the stoves, grates and ranges of the American public, both rich and poor, high and low, for 67 years, and is to-day a general favorite with all who have tried its merits. As a lubricator it is unequalled.

Here's where ... we shine

WE HAVE TAKEN HOLD OF THIS

To push its sale, and, feeling confident that its many excellent qualities will soon win for it the encomiums of the Canadian public, offer it to the trade.

100% :: :

Is your share of the profit.

W. H. Gillard & Co., WHOLESALE ONLY **Hamilton, Ont.**

JOHN MOUAT, Northwest Representative, WINNIPEG.

OUR
SODA
BIS
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ARE

WM. PATERSON & SON

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Vol. 1.

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This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, FEBRUARY 8, 1895

(\$2.00 per Year) No. 6

OPINIONS—OUR OWN AND OTHERS

The heavy snow storm which the other day blocked railways and street railways opened up the way for many an unemployed man to earn a much-needed dollar or two.

With The Mail and Empire one, the lot of many business men will be happier, for the fruits of the union will be fewer agents pestering them for "ads."

Canadian land mortgage companies now hold a deservedly high position in the estimation of British investors, higher than those of any country outside the British Islands, and obtain their capital at a lower rate of interest.

While they have been the means of distributing a large amount of capital to real estate owners in Ontario, and some of the other more progressive provinces, cases of failure have been exceedingly few, and not one has failed to pay its liabilities in full. Not a dollar has ever been lost by a creditor of an Ontario loan company, nor, as far as I am aware, of any Canadian land mortgage company.

This is an extract from a speech delivered last week by J. Herbert Mason, the well-known financial authority, Toronto. Well might he add: "This is a record of which I think we may justly be proud, and which I trust will be perpetuated." And well might our cousins to the south of us grow green with envy.

The rigid economy being practised by nearly all classes, and especially by the farming community, is enabling borrowers to pay their interest and maturing instalments of principal with more than usual promptitude.

The above sentence did not fall from the lips of an effervescent politician. Neither was it born in the good times of five years ago. It was, in fact, spoken by George A. Cox, president of the Bank of Commerce and of the Canada Loan and Savings Co., and had reference to the past year's business of the latter institution. This is but one of the many testimonies of the healthy character of Canada's financial institutions.

The Montreal Chamber of Commerce has appointed a committee for a somewhat unique purpose. The chamber wants a commercial museum in the city, and the Dominion Government is to be memorial-

ized in the premises. The idea is a good one, and might with profit be taken up by boards of trade or business men's associations in other cities and towns in the country. None of us will be the worse for obtaining a little more knowledge, through the eye, of articles of commerce ancient, as well as modern.

Everything comes to him who waits—even burglars. James Dunfee is a Port Hope grocer. Two years ago he contrived an ingenious burglar alarm. It consisted of an arrangement whereby the eight incandescent lights in his store would be turned on the moment the midnight mechanic entered the premises. Until the other night the device was not called into requisition. Then a burglar did enter the store, but he did not stop. He loved the "darkness better than light because his deeds were evil." The only thing Mr. Dunfee missed was—the burglar.

A contemporary wants to know if "Our butter industry is a failure?" No. The industry is all right. It is carelessness and ignorance that is the fault.

"Things look better near the close this week, because it is believed that a new loan will be negotiated." This is what Dunfee's Review said in regard to last week's financial conditions in the United States. An illustration of a paradox, is it not? Going into debt to get better.

There was a general break in the price of wheat last week, and once again was the lowest price on record broken.

According to statements made at the annual meeting of the Ontario Bee Keepers' Association, held the other day, it appears that although the bees wintered well, the past season was a discouraging one, the industrious little honey gatherers having been driven by the wet and cold spring back into their hives, where many of them died of starvation. It is never the fault of the

workers when the honey industry fails. Pity the same cannot be said of workers of a bigger and more intelligent kind.

Retiring President Blain, of the Toronto Board of Trade, hit the nail on the head in his valedictory address when he declared that the St. Lawrence canal system should be deepened to 14 feet before the work of acquiring a greater depth be undertaken, and he was still hitting the nail on the head when he opined that the head office of the Grand Trunk Railway should be in this country.

The increasing inquiry from all sections of the country for the names of those handling German granulated sugars is becoming a noticeable feature, and the number of inquiries which are daily received at this office is an evidence of the growing demand for this grade of sugars.—N.Y. Journal of Commerce.

This may apply to the United States right enough, but in Canada the evidences are the other way.

Thirty years of business relationship with each other without a break or disagreement is not common. That there is such is evidenced from the following, received by Warren Bros & Boomer from one of their customers: "My business relations with your firm have continued without a break or any disagreement since 1865, now in the 30th year. This gives me a pleasing confidence in the future that our business intercourse will continue agreeable, and, I trust, profitable to both as it has been in the past."

"I have taken it for years and made money out of it by watching the advertisements and market reports. I intend to take it as long as I am in the trade," is what A. Cadotte, Massey Station, says of THE CANADIAN GROCER. The last sentence is causing us much sorrow. We hate to lose you: you have always remitted two dollars so regularly. What are we weeping about? Why, at losing you. You cannot read THE GROCER without making money, and when you make money you retire from the trade, and we will be out of a job. All the same, long life to you.

THE QUESTION OF TEA INSPECTION.

THE GROCER is in receipt of a letter from W. H. Gillard & Co., Hamilton, in regard to the all important question of tea inspection. After a few introductory remarks the firm says:

"In reply, we enclose copies of resolutions passed by the Toronto and Hamilton Wholesale Grocers' Guilds, which we think fully covers the views of the importers. The copy of proposed regulations referred to in the Hamilton Guild's letter to Hon. Clarke Wallace was the draft of a letter of instructions proposed to be sent out to collectors of Customs, and which was to the effect that all teas should be sampled and submitted to Ottawa before entry could be made, thereby causing the trade a great amount of trouble, annoyance and delay. While it is, of course, most desirable to prevent the importation of impure teas, we think the Government is unduly alarmed. We believe that the public would be amply protected by the Government demanding that a certificate of quality sworn to by the shippers in the country or at the port of shipment should accompany each invoice. In England and the United States the machinery for this already exists, and where it does not a certificate of the shipper, sworn to before the British Consul, might be demanded. In this way the uncertainty and possible loss both in money and reputation that might happen to the most careful importer through the dishonesty of an unscrupulous shipper would be removed, to say nothing of the cost to Canada of highly paid officials to do the work.

"We quite agree with the opinion expressed in your issue of 25th ult. — that the only intelligent test is such as a practical tea man can give by drawing the teas, and which, we understand, is the plan adopted both in England and the United States.

"W. H. GILLARD & CO."

These are the resolutions in question. They are from the Toronto and Hamilton branches of the Dominion Grocers' Guild, and both are addressed to the Hon. Clarke Wallace, controller of Customs:

RESOLUTION OF THE TORONTO GUILD.

While the trade here are of opinion that spurious teas should not enter into the country, they would beg to say that the quantity brought into this port is so insignificantly small that they would consider the stringent and cumbersome regulations proposed hardly necessary. As regards teas imported directly from the country of production they do not believe that any of a spurious character are brought in; the only kind in regard to which they think precautions are necessary are those in which teas are imported from the United States or other countries wherein they have been rejected.

The trade would therefore respectfully suggest that instead of these regulations being put in force, that when teas are imported from any other country than that of their growth, the invoices should be accompanied by a certificate that they had been inspected at the place from which they were imported to Canada, and that they had not been rejected. If not accompanied by this certificate it would then seem reasonable that they should be inspected in some such way as the regulations propose before being allowed to go into consumption.

With reference to teas imported from the place of growth the trade would suggest that such instructions be sent to the appraisers at the several ports to carefully inspect the teas with a view of ascertaining whether there was any of a spurious character being introduced, and that only in those cases where teas were of such a low character, or their appearance suggested that there was spurious or exhausted leaf amongst them, should they be subjected to further scrutiny. In those cases where any of the teas in a shipment or invoice presented a suspicious appearance in any of these respects they would suggest that the whole shipment or invoice should be scrutinized by sampling the packages, as suggested in the proposed regulations, and submitted to the test therein stated.

The trade feel very strongly that the rigid application to all importations of teas of the regulations proposed would involve a very large amount of labor and expense, and would hamper the tea trade of the country very greatly. They would therefore respectfully urge that the regulations should be modified in the direction suggested before being put in force.

RESOLUTIONS OF HAMILTON AND OTHER GUILDS.

The following are the resolutions made by the Hamilton, London and Brantford Wholesale Grocers' Guilds:

1. That, with regard to teas purchased in England, the importer is already required to furnish a certificate to the effect that the tea is approved of for home consumption, and also a certificate when imported, via an American port, showing that entry was made for immediate transportation and exportation in bond to Canada. In case of teas purchased in the United States, the importer might be required to furnish an analyst's certificate in the same way as is now required for English teas, and as the law in the United States, as well as in England, is very strict as against adulteration in this article, this Government might safely accept their appraisalment.

2. That if an examination upon arrival at a Canadian port be deemed necessary, the appraiser should be given discretionary powers to pass the teas without reference to the department, unless he has good reason to suspect adulteration.

3. That the delay that would necessarily be occasioned under the proposed new regulations by submitting samples to Ottawa would greatly interfere with the merchant in the prompt and satisfactory management of his business.

4. That to sample so many packages as would be required would cause serious loss to the importer, as every package bored or opened is damaged more or less by exposure to the air, and the contents are always liable to be pilfered in transit, besides which, the retail buyer looks upon sampled packages with suspicion, and decidedly objects to them. In England this depreciation in value is always recognized. An allowance of ½d. to 1d. per lb. is made on sampled packages.

5. That since the introduction of Indian and Ceylon teas, the price of the pure article is so low that adulterated or inferior China and Japan teas have almost entirely disappeared from the market, and were there no Government restrictions whatever, the educated taste of the people, under the changed condition, would not have them at any price.

Under all these circumstances, this association respectfully asks the department to reconsider the proposed changes, which, in its opinion, will serve no good purpose, and put the trade to an unnecessary amount of trouble, annoyance, delay and loss.

NEXT YEAR'S ORANGE CROP.

Opinion seems to differ regarding the effect of the recent terrible "freeze" in Florida on next year's orange crop in that state. In an excellent article a correspondent of The New York Sun says: "How this freeze is going to affect next year's crop is a question that is discussed nightly in every lounging place in Florida. There are as many opinions about it as there are oranges on the ground. Pessimists say that the fruit grows only upon 'young wood,' that is, upon the little branches that appeared last summer; and that, as these young branches have all been killed, there will be no crop next year. Equally good authorities say that next year's crop will be a tremendous one. There seems to be no doubt that the bearing trees all over the state are injured, but whether their young branches are killed or not only time can determine. Most of the tropical plants and flowers are undoubtedly killed. Bananas, of course, are utterly ruined. The guavas are killed, and the pineapples and the growing vegetables."

FLORIDA ORANGE CROP.

The Savannah news states that the Florida orange crop is being shipped at the rate of 25,000 boxes, or in the neighborhood of 1,500,000 a day. The fairly good prices which have ruled have inspired an eagerness among the growers to get their fruit on the market. Already from 325,000 to 350,000 boxes have been shipped. The crop is estimated in the neighborhood of 4,500,000 to 5,000,000 boxes, probably near the last figure.

The following figures show the increase of the Florida orange crop during the last ten years:

1885-86.....	900,000 boxes
1886-87.....	1,250,000 "
1887-88.....	1,450,000 "
1888-89.....	1,950,000 "
1889-90.....	2,150,000 "
1890-91.....	2,400,000 "
1891-92.....	3,761,843 "
1892-93.....	3,400,000 "
1893-94.....	5,050,000 "

The crop is largely sold now on trees.

Established 1850

"Keep your stock clean, and it will help to sell the goods."

Make money by buying a
Crate of our assorted . . .

"Maple Leaf" Pattern
WHITE GRANITE

All we ask is a careful comparison of prices with any OTHER LIST of assorted Crates, and you will find it the BEST VALUE OFFERED IN CANADA.

JAMES A. SKINNER & CO.

Toronto, Ont. Vancouver, B.C.

HILLWATTEE TEA

Suits the Grocer because it pleases his customers and gives him a Profit.

It has a regular and increasing sale with the trade.

LUCAS, STEELE & BRISTOL - Selling Agents - HAMILTON

THE INSPECTION OF TEAS . . .

THE Government is taking very strong means to prevent importation of trashy Teas, but we can advise a still better preventive—

BUY ONLY RAM LAL'S PURE INDIAN TEAS,

and be in a position to guarantee to your customers the quality and superior flavor of these Teas. Always the same, packed in pound and half-pound leaden air-tight packages; also five and ten-pound tins, three qualities—gold, lavender, and green labels.

JAMES TURNER & CO.

WHOLESALE



.. AGENTS ..

HAMILTON, - ONT.

Words Fail

To convey any idea of the delicious flavor of this cheese. Let us mail you a sample and it will speak for itself.



INDIVIDUAL.	SMALL.	MEDIUM.	LARGE.
Packed as desired.	2 doz. in Case.	1 doz. in Case.	1 doz. in Case.
\$1 per Doz.	\$2.40 per Doz.	\$4.50 per Doz.	\$9 per Doz.

A. F. MACLAREN & CO.
TORONTO

FISH



Lake Superior Trout in Kegs.

Loch Fyne Herring in Kegs.

No. 1 Labrador Herring in Barrels.

No. 1 Labrador Herring in Half-Barrels.

Newfoundland Herring in Barrels.

Ripling Herring in Half-Barrels.

Lake Huron Herring in Kegs.

H. P. Eckardt & Co.

WHOLESALE GROCERS.

..... TORONTO, ONT.



CLAIMS CASH IS THE REMEDY.

EDITOR GROCER,—A morning newspaper having published two columns of views touching upon the departmental stores of this and other cities, and as those in Toronto have recently added general groceries to their already numerous departments, it is no doubt seriously affecting the grocery trade, both wholesale and retail.

It should be of some interest to the general grocery trade, and the several grocers' associations throughout Ontario might take up this matter and seriously discuss the situation with a view of solving the problem, "What are we to do in the matter?" It may be asked upon what plan should they proceed? I would suggest (1st) that a secret committee be appointed, composed of "level heads" (if there be not too many in the association), to get information of what amount of grocery business these stores are doing, and upon what basis and profits, and who they purchase goods from, and on what terms. If it is found they buy for cash and sell only for cash, then the problem to be solved is: "Why cannot all the grocery trade do likewise?" If it cannot be done on

the cash basis, show cause why. If it might and could be done, show cause why it is not done.

If it be true that these departmental stores sell strictly for cash, it ought to be sufficient proof that with a united effort on the part of the trade generally, business could be done on a strictly cash basis; and in my opinion herein lies the whole difficulty in solving this vexed question as far as the grocery trade is concerned.

As it is, the retailers to a very large extent trade more or less on credit, getting credit and giving credit, more credit being given by far than is received in most cases, while their profits have gone in unnecessary expenses and bad debts. Let them get down to a cash basis and the price of goods will drop correspondingly; then the departmental stores will have but little advantages or inducements to offer above the ordinary smart, obliging grocer. Whatever plans of reform may be adopted, the trade must work together with perseverance and a fixed determination to conquer.

OBSERVER.

TRAVELERS ON COMMISSION.

EDITOR GROCER,—If a general desire existed among the trade in making some reform with a view of getting better profits on sales, I have no doubt but that your suggestion that travelers be placed on commis-

sion would meet with universal consideration on the part of the travelers; but, under the present condition of things, it would be extremely risky and, perhaps, unwise for any one house to endeavor to place their travelers on commission, as, at this particular juncture, competition seems to be extremely keen and severe, and profits of little or no account. "It is business we want, and we must get to the front at all hazards," appears to be the ambition of some of our wholesale traders and manufacturers. But if they will stop to consider these things unitedly, a change for the better could be brought about, and matters made satisfactory on the lines you indicated in your last issue.

A TRAVELER.

WHO SELLS BEANS?

G. M. M.—"Would you have the kindness to give me the names of some firms in Toronto and Montreal who deal extensively in beans?"

ANSWER: We are sending a copy of this week's GROCER marking advertisements of firms who handle beans, in common with other lines.

A committee of the Toronto Board of Trade will interview the fire underwriters with a view to securing a reduction of the rates to the standing prevailing before the recent fire.

CLOTHES LINES

HALTERS AND

PLOW LINES

All Sizes
Prices Right

In Sisal
Cotton, Jute
Or Hemp

H. A. NELSON & SONS

Toronto, and

Montreal.

“KURMA”

← The Tea of Teas →

Put up in lead packages only.

FOUR QUALITIES

WHOLESALE AGENTS

DAVIDSON & HAY,

Toronto

To retail at 30c.

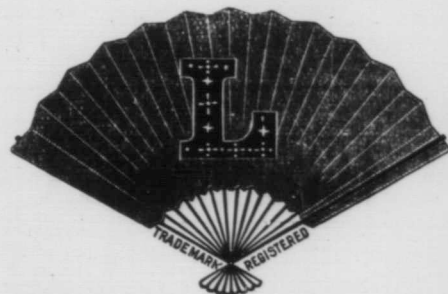
40c.

50c.

60c.

TEAS

FAN



BRAND

EDWARD ADAMS & CO. - London, Ont.

Arctic Cough Drops

**THERE ARE
NO BETTER
COUGH DROPS
MADE.**

The demand has been large and continuous
for the last five years.

Packed in

Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS - - Pictou, N. S.

"A Perfect Blend"

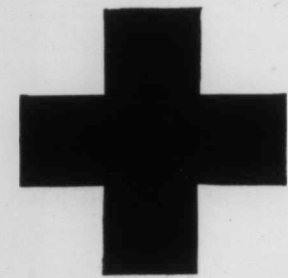
1. It pays to advertise.... **A Good Article**

2. A well advertised article is..... **Half Sold**

3. Every business man recognizes this and knows it..... **Means Quick Profits**

To every retailer selling

HEAD OFFICE : LONDON, ENG.



**Blue
Cross
Ceylon Tea**

AGENTS

MONTREAL

Hudon, Hebert & Co.
Caverhill, Hughes & Co.

ST. JOHN, N.B.

G. W. S. De Forest & Sons

HALIFAX, N.S.

Bauld, Gibson & Co.

KINGSTON, ONT.

Fenwick, Hendry & Co.

HAMILTON, ONT.

Lumsden Bros.

SILENT TESTIMONY



The best evidence of the superiority of

B.F.P. COUGH DROPS

Is the steady increase in sales.

• If they hadn't merit, they wouldn't sell,—at least, they wouldn't sell twice to the same person.

Fact is, we sell most to those who have known them longest.

Toronto Biscuit & Confectionery Co.

TORONTO



J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

The McLean Publishing Co., Ltd
FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

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EUROPEAN BRANCH :
Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

TARIFF AND LOW GRADE SYRUPS.

WHETHER we be free-traders or protectionists, we are all practically agreed on one point: We must have a revenue tariff. This tariff, however, should be equitable. And although it is impossible to so frame a tariff that no one will be chafed, yet it should not be allowed to bear unnecessarily upon any one industry or class.

No staple article of food, no staple article of clothing, no staple article of general utility that cannot or is not made or produced in the country, should be taxed unduly. None will deny this.

Judging, then, by this standard, there is at least one staple article, and an article of food, too, upon which an undue impost is placed by the Canadian tariff.

We refer to the duty on dark pure sugar syrups.

This duty is 7c. per gallon, or from 70 to 85 per cent. And yet the Canadian refiners have not for some years made this class of syrups.

If these syrups were unwholesome a cause for this duty could be easily advanced, but the trade aver that they are guaranteed pure sugar goods.

The injustice in this particular is all the more pronounced in view of the fact that a good many of these low and medium grade syrups are coming into the country in spite of the high impost.

These syrups are used principally in the lumber camps, and it is unreasonable that the people who need them, and who, it would appear, must have them, should be compelled to be unnecessarily taxed, for such are they when they have to pay a duty of 70 to 85 per cent. on an article they cannot get any other way than by import.

As far as the tariff relates to the higher grades of syrups there does not appear to be any cause of complaint. These the Can-

adian refiners make, and excellent syrups they are too.

The remedy for the grievances lies either with the refineries or the Government, and if the one does not act the other should.

NO WORLD'S FAIR AWARDS.

Word has been received from Chicago that the World's Fair Bureau of Awards has almost completed its labors and that there has been a big cut in the awards.

It is alleged that exhibitors have been treated unfairly and for the sake of political capital. There will be no medals in the dairy contests at all. Fruit men will also suffer. It was expected that some 80,000 medals would be awarded, but it now appears as if only 23,700 would be given. Canadians will suffer severely. They secured 619 awards in cheese and 40 in butter, and these, it is understood, have been cut off entirely.

Some months ago, when Prof. Robertson, of Ottawa, A. F. McLaren, of Toronto, and E. A. Harris, of Boston, Mass., were in Washington, an effort was made to induce them to reduce the number of the awards, but they refused one and all to do so. If the intelligence that now comes from Chicago be true, the Committee on Awards proposes to do its own dishonorable work.

HOW TO SELL OUR BUTTER.

PROFESSOR ROBERTSON takes exception to some statements that recently appeared in THE GROCER regarding the Canadian butter market.

We never meant to infer that the Professor advised merchants to hold their butter until the fall, but what we do assert, and what the Professor's letter in The Montreal Gazette bears out, is that he advises factorymen to store and hold their butter until the fall.

Now, the Professor is quite welcome to the belief that this is the proper method for our farmers to pursue, but we differ with him.

He claims, in support of it, that previous experience proves that somebody does carry the butter until the months of August and September.

Admitting that this is so, can the Professor demonstrate that this course tends to increase the consumption of Canadian butter in England?

If he can, THE GROCER is quite prepared to admit that it is in the wrong, but as he has not done so the matter is still open to argument.

If, for instance, the Professor's cold storage plan had been in practice this season, how would the farmers have come out, and would the consumption of Canadian butter be increased?

Hardly; for had the producers followed the Professor's method this year they would

now be submitting to the disagreeable experience of finding their stock almost unsalable instead of being in pocket all the way from 19 to 21c. per lb. for their output.

To-day the very cold storage butter which cost 19 and 20c. is easily obtainable from its disgusted holders at 15 to 16c.

We think that the odds are that the Professor would not have been blessed this year had the farmers had to submit to this loss.

No; though we would like to see the very latest cold storage appliances available everywhere, and in this respect cordially endorse the Professor, we sincerely believe that the best course is for the farmer to sell his butter when it is ready for the market.

The Professor advances the argument that Danish and Irish butter fetches 3c. per lb. more in September in Great Britain than during June. He does not explain that this Danish and Irish butter is not stock that has been carried for two or three months, but is fresh butter, and that the reason it commands the difference in price is no doubt the same as operates in the case of our own fall September creamery, as compared with June, viz., that the season is past the flush, with a decreasing output, while the quality is more desirable.

Let us have the best cold storage facilities by all means, but at the same time let us get our butter on the English market as soon as possible at the ruling market price, and not speculate on future possibilities in the way of higher prices later, etc.

TYPHOID IN OYSTERS.

According to information received from a New York source, the typhoid fever scare has been the means of stopping entirely the shipment of American oysters to England. About 3,000 barrels a week were exported from the United States to the Old Country, worth to the American exporters \$5 a barrel. Many of the big oyster dealers are incensed over the situation, claiming that the water over their beds is not in the slightest degree contaminated by sewage from the great cities on the coast.

Some of the big oyster dealers in Toronto, when interviewed by THE GROCER, stated that they were unaware of the stoppage of exports to England. If the report were confirmed the result would, of course, be a great reduction of prices in Canada. Moreover, as soon as the Canadian public were informed of the rumor they would forthwith cease buying. As a matter of fact, one large dealer stated, the demand for oysters had recently fallen off considerably, and the American planters had informed the trade by telegram that they would sell at 75 cents a gallon, 5 cents less than the price which generally obtained a few days ago. This reduction in price, however, was not sufficient to indicate that the New York report was true.

TO CURTAIL TEA PEDLARS.

AT the meeting of the Ontario County Council held a few days ago, a resolution was unanimously adopted pledging support to the movement inaugurated by the County of Elgin to memorialize the Ontario Legislature to amend the law in order to enable county councils to stipulate that all pedlars or hawkers who are not taxpayers in the county shall be compelled to pay a license fee.

The proposed amendment, it appears, is specially designed against tea pedlars.

If the department stores are injurious to the retailers in the city and suburbs, these tea pedlars are doubly so to the country merchants; for the injury wrought by them is two-fold.

The department stores and the tea pedlars both take customers from the regular retailer. But here the similarity ceases. In the matter of credits they take divergent routes.

The department store propagates the cash system; the tea pedlar propagates the credit system.

For instance, the person who buys at the department store has to pay cash; the customer who buys a package of tea from the tea pedlar can, on the other hand, get six, twelve, or even a greater number of months' credit. And his privileges do not end there, for if, when the pedlar makes his next appearance, the customer has not used all the tea sold in the first instance, he will collect on what has been consumed, and allow further time on the remainder.

The demoralizing influence of such an unbusinesslike practice is obvious. And while legislation prohibiting such things is not possible, yet every county, every municipality, should be given power necessary to compel these itinerants to pay for the privilege of cutting into the trade of the legitimate merchant and taxpayer.

The desideratum can be secured if country merchants will persistently and unitedly urge its necessity upon not only the members of the County Councils, but upon the members of the Legislative Assembly as well.

OVERSTOCKING IN SUGAR.

THE abnormally low prices now ruling on sugar have, as THE GROCER has already noted, created more than the usual activity in the sugar market. Indeed it is a question with some jobbers in Montreal whether dealers in the country are not buying just a little too heavy.

Three or four jobbers in that city were spoken to who said that business during the past fortnight in the staple had been unprecedented, which anyone would readily admit when he knew that their average turnover had been about a car load and a half per day during the last six days. In fact,

some of their customers must have bought enough sugar to carry them as far ahead as next preserving time.

In consequence of this there was a disposition to pull up a little, and no doubt the decision is wise.

As care has been exercised, however, in not selling indiscriminately, and as sugar is practically as good as money, no ill results are apt to occur, even if some people have overstocked a little. Besides, present prices are so low that there is not much chance of their declining to a point that will make recent purchases unprofitable.

At present the impression seems to be that values have touched bottom, and that any change that may occur will be towards a higher range of prices.

In raw sugar also the tendency is firmer, and Montreal refiners have made purchases of cargo lots since our last at an advance on previous prices.

A DISHONEST RETAILER.

HONESTY is by no means an unimportant factor in business. Those who love truth and hate falsehood are comparatively as numerous to day as at any time in the history of the world, yet, that there are no dishonest men is another thing. There are all too many of them in every branch of trade. An instance of this was brought to the attention of THE GROCER the other day.

A retail merchant got behind in his account with a Toronto wholesaler. One day the wholesaler paid a visit to him, with a view to stirring him up.

While the creditor and debtor were examining the statements, the latter remarked that he had not been credited with a payment made on a statement rendered in May, and for three months' supplies. To substantiate what he claimed, the retailer produced a receipted statement bearing what was apparently the word "May" in the place allotted for the date.

Nonplussed, the wholesaler telephoned his bookkeeper, who averred that no such payment had been made, and suggested that closer inspection be made of the statement. The wholesaler did so. The first thing he noticed was that the top part of the letter "y" had been clipped out as if by a file. Then, on closer inspection, he discovered that the ink with which the tail of the "y" had been formed was much inferior in quality to that with which the rest of the writing on the statement was done. Next, it dawned upon him that the month which his bookkeeper had written, and for which he had given a receipt, was March, written "Mar.," and that the retailer in question, in an attempt to escape payment of three months' supplies, had put a tail on the "r," and then stuck a file through it.

When confronted with the matter the retailer, while confessing nothing, promptly

ceased pressing his claim that the account for the certain period in question had been paid.

The moral to be gathered is that all—retailers as well as wholesalers—should write out in full all months on statement and bill heads, which, like March, are easily manipulated by the dishonestly inclined.

SETTLING DAY.

THE fourth of February is the big settling day of the year with many leading branches of the wholesale trade. Owing to the depressed condition of trade this year the day was looked to with more anxiety than usual in Montreal and Toronto and throughout the Dominion by the banking and mercantile community generally. As a whole it has turned out satisfactorily, though the percentage is not a high one with most of the houses.

AT MONTREAL.

Interviews with some of the leading bankers in Montreal elicit the opinion that the province of Quebec appears to be in much better shape than the province of Ontario and the other provinces. At the Bank of Montreal the information was given that paper was fairly well met. The Molsons Bank was more pessimistic; the Bank of British North America said that paper was fairly well met; so did the Bank of Toronto; and the Merchants' Bank endorsed the above.

AT TORONTO.

Answers to enquiries at the chief Toronto banks go to show that the 4th of this month proved a satisfactory settling day, paper being met fairly well. Similar information is obtained at the big wholesale houses. The remarks of a representative of one of the leading wholesale dry goods firms may be taken as pretty well outlining the situation. "Paper," he said, "was pretty well met. Some was paid in anticipation during the latter part of January, and since then money on other notes has been steadily coming in. Some renewals have, of course, been asked for, but up to date (Feb. 6) I should say about 65 per cent. of our paper has been directly met. By the end of the week, I think, 75 per cent. will have been paid off."

PERSONAL MENTION.

T. St. John, of Coleraine, Ont., favored THE GROCER with a call last week.

There is no truth in the report that Wm. Paterson & Son's popular traveller, Bert Wells, was nearly starved to death while stuck in a snowdrift for fifteen hours, north of Palmerston, last week. He had his sample case with him all the time.

A son reached the city on Sunday last for Mr. and Mrs. W. H. Seyler. Mr. Seyler is manager of the Eby, Blain Co.'s sample room. Congratulations.



Stick to your old love,
It is true and trusty ;

Note New Prices in Effect To-day

PLEASE KEEP THIS FOR REFERENCE

Price List of Higgin's "Eureka" High Grade Dairy and Table Salt.

FULL SACKS (4 bushels), 224 lbs. each.

PURE LINEN SACKS.

PER SACK

Under 10 Sacks	.....	\$2 00
10 to 25 "	.....	1 95
25 to 50 "	.....	1 90
50 to 100 "	.....	1 80

QUARTER SACKS (1 bushel), 56 lbs. each.

PURE LINEN SACKS

Under 40 quarters	.....	\$0 50½
40 to 100 "	.....	50
100 to 200 "	.....	48
200 to 400 "	.....	45

14 lb. BAGS, 16 in brown outer sack.

Packed Especially for Household Use.

Under 10 Sacks (16-14's each)	.....	\$2 55
10 to 25 "	.....	2 45
25 to 50 "	.....	2 35
50 to 100 "	.....	2 25

No charge for outer Brown Sacks.

Above prices are F.O.B. Toronto or Montreal.
Special prices on car load lots.

SELLING AGENTS FOR WESTERN CANADA:

The EBY, BLAIN CO., Ltd., TORONTO



Don't try every new love,
Your butter will turn musty.

Out of the thousands of testimonials from Creameries and Dealers, we have here only room for one, which we select, as it shows that:

At the CHICAGO WORLD'S FAIR Butter Salted with ASHTON'S SALT takes highest prize for Canadian Butter, receiving 96½ points out of a possible 100.

Extract taken from letter received from Mr. A. W. KIMPTON, Piedmont, Que.:

"I suppose you have heard about my prize at the World's Fair I obtained for my Butter. I beat all Canada for Butter. How's that for Ashton's Salt? I obtained 96½ points."

Mrs. E. M. JONES, of BROCKVILLE,

the acknowledged authority in making good Butter and Cheese, in her famous book, entitled "Dairying for Profit and the Poor Man's Cow," says:

"Use Ashton's or Higgin's Salt and don't grudge the small extra cost, for it will pay you over and over again. Next to dirt, poor salt spoils more butter than anything else."

Coffee

22 cts. per lb.

"We Told You So!"

That "Crushed" Java and Mocha Mixture of ours is revolutionizing the Coffee trade. One of our customers writing for his third lot says: "Your 'Crushed' Coffee has worked a miracle in our coffee trade. Send another 100 lbs. at once."

WILL YOU JOIN GOOD COMPANY?

Write for Samples.

THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - ONTARIO

MONEY AND STOCKS.

ONE of the features of the Toronto stock market during the past few days has been the steady demand for and strength in Consumers' Gas. The gain has been in all some 5 or 6 points, the stock selling up to 198½. The dealing has been participated in by investors pure and simple, I understand.

Commercial Cable has been fairly steady, to the satisfaction of its admirers. The steadiness appears to be due to the excellent showing made by the earnings. The earnings for the third week in January averaged \$600 per day more than for the same time last year, and \$900 per day for the last week of January compared with the corresponding period of 1894. Commercial Cable now has three cable lines in operation where it only had one last year, but even in view of this the earnings are somewhat remarkable, taking into consideration the depression that exists in the United States.

A couple of gentlemen from Cleveland, Ohio, were on the Toronto market a few days ago interesting themselves in Street Railway stock. This gave a temporary "boost" to the stock, there having been a decline since their departure. At the time of writing the stock is selling at 75 to 75½, and in spite of the fact that a good many

opine that these figures are still above the value of the stock, these quotations seem to be fairly steady.

Business on the New York Stock Exchange is practically at a standstill pending the result of the proposal to make a further issue of bonds. In fact, the scalpers are about the only people that are doing anything.

About \$25,000,000 in gold is due Canadian banks by agencies in the United States. There is some talk of this being withdrawn unless some legislative action is soon taken to restore confidence.

It was heralded abroad last week with much blare of trumpets that the Rothschilds were negotiating to take a portion of the new proposed United States bonds. Baron Rothschild has since denied this in toto. The canard, however, served its purpose, namely, to boom the stock market.

ARGUROS.

DRY GOODS.

TORONTO MARKET.

An American salesman has been on the market this week, and has been offering all classes of cotton goods at very low prices, much lower than the regular jobbing prices in New York. The success that attended

his efforts seems to have been very small, and the orders he carried away in his grip-sack were few and slim. This was only to be expected, from two reasons: First, because the movement in cottons is not up to the average; and second, because prices of domestic stuffs are very low.

Deliveries from domestic cotton mills are well forward, and jobbers are filling orders. However, the mills are behind in a few of the better lines, such as ginghams, zephyrs, etc., and as a consequence jobbers are making requests for shipments.

The cold weather has cleaned up a number of odd lines of winter goods, but mostly on city account. General trade is only fair.

Payments on the 4th, so far as heard from, were average, but the amount of paper maturing was not nearly so large as on the same date in 1892 and 1893, nor even as great as in 1894.

MONTREAL MARKET.

The dry goods market has shown some increase in business during the past week. Underwear and cotton goods have been the chief features, and it is complained that there has been some sharp cutting in these goods. Silks, velvets, linings, laces, embroideries and other trimmings have received a fair degree of attention. Reference to the fourth of February will be found elsewhere in this issue. The returns on the whole were fairly good.

PRICE vs. QUALITY



WE DO NOT ASK YOU TO BUY OUR

ROLLED OATS

AND

ROLLED WHEAT

Because they are cheap, but **BEST**
BECAUSE THEY ARE THE
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Send Us a Sample Order.

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THE IRELAND NATIONAL FOOD COMPANY LTD.

MILLERS AND MANUFACTURERS OF

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OPERATING The Largest and Most Complete Breakfast Cereal Food Mills in the Dominion.

Write for Quotations

Toronto, Canada

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Feb. 7, 1895.

GROCERIES.

NOTHING particularly new has developed in trade during the past week. The volume of business is not large. In fact, the movement is generally light. Sugars are not as active as they were a week ago, but they are steady and unchanged in price. Teas, on the other hand, are active, with prices still tending upward. Prunes are not yet attracting much attention, and dried fruits generally are quiet, though firm. Canned goods are in much the same position as they have been for the last few weeks. Syrups are in fair demand. In green fruits, the most important feature to note is a slight advance in Valencia oranges in Liverpool over Saturday's sales.

CANNED GOODS.

The market is in much about the same position as a week ago. Tomatoes, peas and corn are in fair demand, but purchases are only for immediate requirements. There is no change in the price of canned vegetables. Salmon is quiet and strong, and some houses have advanced the "Horse-shoe" brand to \$1.40 to \$1.45. We quote: Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.10 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.30 to \$1.35 for good red fish in tall tins, and \$1.50 to \$1.60 in flat tins; do., second quality, \$1.10 to \$1.25; canned mackerel, \$1

to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

Stocks of green Rio coffee on the local market are still light, with the demand just moderate. We quote green, in bags, as follows: Rio, 20½ to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

No change to note. We quote as before: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

Business continues to be of a moderate character at unchanged prices. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

There is little or no movement. We quote as before: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The demand has slackened off a little. Comparatively speaking, larger lots are in better request at the moment than smaller.

Prices remain as before. The cold weather in Germany has kept the market there firm, and an easing off in prices is looked for when the rivers break up. We quote: Granulated—domestic, 3½ to 3¾c.; do., German granulated, \$3.40 to \$3.50; yellows, \$2.75 to \$3.30. Raws—Demerara, 2½ to 3c.; Muscovado, in 115-lb. bags, \$1.90.

Willett & Gray's Weekly Statistical says that the sugar situation, although encouraging for the moment, has very few elements of permanency in it, and the future will depend largely upon the action of the beet sugar countries in regard to increase or decrease of sowings for the next beet crops. "There appears to be no special advantage in buying ahead of wants," it adds, "while the present outlook for abundant supplies is unchanged."

SYRUPS.

There are a few syrups moving, mostly at from 30 to 40c. per gallon. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

The molasses market remains quiet at unchanged prices. We quote as follows: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

Strength is still the predominating feature of the tea market. Low grade Indian, Ceylon and Congou teas are higher in London. Medium and high grades are unchanged. Some of the Toronto houses are advancing all their low grade teas up to 20c. The demand here is improving, most people who can buy a line of teas doing so. Wilson & Stanton's, London, tea circular, under date of Jan. 25th, says that the statistical position is strong, and warrants the present firmness in the market, stocks being moderate, the Indian season drawing towards its close, and shipments from Ceylon being less than

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

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Solicits your order for Brushes, Whisks, and Brooms.

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Our Patent Broom has the call, and we warrant it in every respect superior to any other like article on the market.

The WINDSOR PATENT BRUSH CO., Ltd.
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We Have

Again had the largest week in the history of

"SALADA"

Nearly every town in Ontario has now its agency.

P. C. LARKIN & CO.

WHOLESALE AGENTS,

25 Front St. East.

TORONTO

MARKETS.—Continued

was at one time expected. We quote ruling prices on the Toronto market as follows: Young Hyson, 12 to 18c. for low grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

Valencia raisins are still in small demand only. We quote good fruit as before: Off-stalk, 4 to 4½c.; fine off-stalk, 4½ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c. We quote California loose muscatels at 5½ to 6½c.

Malaga raisins are dull and nominally unchanged. We quote: London layers, \$2 to \$2.25; black baskets, \$2.90 to \$3; blue baskets, \$4 to \$4.75; extra dessert clusters, \$4; connoisseur clusters, \$2.65 to \$2.90; quarter flat connoisseur clusters, 90c. to \$1.15; Royal Buckingham, \$4.50 to \$5.

Sultana raisins are quiet and firm at 6 to 7½c. per lb.

Prunes are not yet much enquired after and prices are unchanged. We quote: "Sphinx"—"U," 110 to 115 to half kilo, 5 to 5½c. per lb.; "C," 85 to 90 to half kilo, 6½c. per lb.; "B," 80 to 85 to half kilo, 7 to 7½c. per lb. "Atlas,"—"D," 110 to 115 to half kilo, 4¾ to 5c. per lb. For Bordeaux prunes, 4 to 4½c. is the idea.

Currants are steady, with demand light. What little fruit is wanted is of the fine kind. We quote: Filatras, half-barrels, 4 to 4½c.; barrels, 4½c.; fine Filatras, half-barrels, 4¾c.; barrels, 4¾c.; Patras, 5½c., in cases; Casalinas, 5½ to 6c.; Vostizias, 6½ to 7c. in cases and half cases; Panartes, 8 to 8½c.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; tups, 4¼ to 4½c.; naturals, 6 to 7c.

There is an active demand for California dried apricots, which are selling at 12½ to 13c. per lb.

BUTTER AND CHEESE.

Choice roll butter is in demand, but the poorer classes are practically unsalable. We quote jobbing prices: Dairy—Choice tubs, selections, 15 to 16c.; low grade, 8 to 10c.; fresh pound rolls, 16 to 17c.; large rolls, 12 to 14c. Creamery—Tubs, summer makes, nominally 14 to 15c.; winter makes, 21½ to 22½c.; pound prints, 21 to 23c.

August and September makes of cheese are quoted at 10½ to 10¾c., and half sizes at 11 to 11¼c. Small Swiltons are quoted at 12 to 12½c.

GREEN FRUIT.

Good Florida oranges are almost out of the market, and will probably bring \$5 a

box a week hence, if at all obtainable, while Valencias are easier. We quote: Lemons—Floridas, 150's to 176's, \$3 to \$3.50 per box; Messinas, \$2.25 to \$3.50. Oranges—Floridas, \$3.50 to \$4.25; Valencias, \$4.25 to \$4.50; mandarins, \$2.50 to \$2.75 per half box; tangerines, \$2.25 to \$2.50 per half box; grape fruit, \$4 to \$4.50 per box. Bananas, \$1.25 to \$1.50 for firsts and seconds. Apples, winter fruit, \$2.50 to \$3.50 per bbl.; fall fruit, \$1.75 to \$2. Grapes—Malagas, \$5.50 to \$6.50 per keg. Cranberries, Jerseys, \$14 to \$14.50 per bbl. and \$5 per box. California dried fruit—Apricots, 12c.; peaches, 12½ to 13c.

COUNTRY PRODUCE.

BEANS—Are quiet at \$1.50 for choice hand-picked, and \$1.15 to \$1.40 for medium.

DRIED APPLES—Market dull. Prices stationary, jobbers getting 4¾ to 5¼c.

EVAPORATED APPLES—Quoted at 7c. in 50 lb. boxes.

ONIONS—Still dull. We quote: Domestic, 60 to 65c. per bag; Spanish, 75 to 85c. per small crate, \$2 per large crate; Valencia, \$2.50 to \$2.75 per case.

HONEY—Dull. We quote: Strained, in bulk, 7 to 9c.; comb, 14c. for clover and 10c. for buckwheat.

POTATOES—Are firmer, because of scarcity and continued cold weather. Prices are advancing. On track from 47 to 50c. is quoted, and out of store 57½ to 60c.

POULTRY—Is scarce, and the demand is improved. We quote: Turkeys, 8 to 10c.; geese, 7c.; chickens, 30 to 50c.; ducks, 50 to 90c.

EGGS—Are in demand, and a little higher. Held stock is quoted at 15 to 18c.; cold storage at 10 to 12c.; strictly fresh new-laid at 25c., and pickled at 12c.

FISH AND OYSTERS.

Fishermen say that sea herring fishing will be over by the 10th of this month, and this class of fish will therefore soon be out of the market. Oysters are still easier. We quote as follows: Salmon trout (frozen), 6½ to 7c.; white fish (frozen), 5 to 7c.; skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; market cod, 3 to 5c.; tommy cod, \$1.35; steak cod, 5½ to 6½c.; haddock, 3½ to 4½c.; Labrador herring, \$2.50 per half keg and \$5.50 to \$5.75 per barrel; ditto, split, \$2.75; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; sea herring (frozen), \$1 to \$1.25 per 100 fish; blue pickerel, 4 to 5c. lb.; yellow ditto, 6 to 7c. per lb.; mackerel, 14c. each; pike, 5c. lb.; cod, 6c. per lb.; finnan haddies, 6½ to 7c.; Digby herring, in bundles of 5 boxes, 12½c.; ditto, lengthwise, 12c.; large halibut, 10 to 13c. Oysters, \$1.25 per gallon for standards and \$1.65 for selects.

FLOUR AND FEED.

WHEAT—Is firmer and prices have advanced a little. We quote: White wheat, 63 to 64c.; red wheat 61 to 62c.; goose, 61c.

OATS—In fair demand. We quote: 34 to 35c.

BARLEY—There is some demand. We quote: 47 to 48½c.

FLOUR—Quiet and firm. We quote: Ontario straight roller, \$2.65 to \$2.75; Manitoba, \$3.60 to \$3.65; patents, \$3.75 to \$3.90.

BREAKFAST FOODS—Market quiet and prices unchanged. We quote: Standard oatmeal, \$3.80, and granulated, \$3.85; rolled oats, \$3.75 to \$3.80; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$3.50; split peas and pot barley, \$3.75 per barrel.

PROVISIONS AND DRESSED HOGS.

There is no change in the condition of the market from last week. Demand is good.

BACON—Long clear, 6¾c. for carload lots, 7 to 7¼c. for ton lots and 7¼c. for small lots; breakfast bacon, 10 to 10½c.; rolls, 7½ to 8c.

HAMS—Large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10½c.; pickled, 9 to 9½c.

LARD—Pure Canadian, tierces, 7¾c.; tubs, 8¼c.; pails, 8½c.

BARREL PORK—Canadian heavy mess, \$14.50 to \$14.75; Canadian short-cut, \$14.75 to \$15; shoulder mess, \$12.25 to \$13.75; clear mess, \$12.75 to \$13.

SALT.

There are free movements in large lots. We quote prices: Barrels, 90c.; coarse sacks, 56c.; fine sacks, 60c.; dairy, \$1.50; rock, \$9.

SEEDS.

Canadian red clover comes forward very sparingly, the light crop apparently encouraging some growers to hold on to their seed in the expectation of higher prices. United States markets are again easier. We quote our market at present for choice quality at \$6 to \$6.25. Really fancy lots and lower grades bring proportionate prices.

Receipts of alike have been well maintained, and there is still an easy feeling in the market, choice to fancy qualities bringing \$4.80 to \$5, and lower grades \$3 to \$4.50.

Timothy, in sympathy with the firmer American market, has been well maintained in price. We quote: Prime to choice seed, \$2.60 to \$2.75; fancy unhulled, \$3, and inferior qualities, \$2 to \$2.50.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Easy. Local dealers quote 5 to 5¼c. for cured, and for green, No. 1, 4c.; No. 2, 3c., and No. 3, 2c.

SHEEPSKINS—Prices have advanced another 5c., and stand at 80c. for best fresh green stock. In calfskins nothing is being done and prices are nominal, 6c. for No. 1, and 4c. for No. 2.

TALLOW—Is quoted at 5 to 5¼c. The low price is attributed to the low figures current in Chicago, from which point tallow can be imported and laid down in Toronto, duty and freight paid, for from 5 to 5½c.

CASH PAID FOR DRIED AND EVAPORATED APPLES

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

38 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for... KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence Solicited. HULL, CANADA.

WHITE & CO.,

70 COLBORNE ST., TORONTO.

No. 1 FLORIDA ORANGES,

packed before the frost, first-class stock. Also, Valencias, which are coming in fine order. Bananas, Lemons, Jams, Nuts, Figs, all at lowest prices. Write for quotations.

GOOD APPLES WANTED.

Consignments of Farm Produce solicited.

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,

GUELPH.

SEA HERRING,

HADDIES,

WHITE FISH,

TROUT.

Also all Other Kinds of Fish in Season.

Aikenhead & Sloan

13 Church Street TORONTO

Buy Now

Fancy Florida Oranges

Fancy Messina Lemons

Fancy Grape Fruit

Fancy Mandarines

CLEMES BROS. - TORONTO

MARKETS—Continued

WOOL—The market is well cleaned out of fleece wool. For round lots of desirable wool 19 to 19½c. would now be paid. Pulled wools are also dearer owing to the advance in fleece. For the best supers 20c. is now being asked.

PETROLEUM.

Oil is firmer owing to an advance of ¼c. per gallon in United States markets. No change in price in Canada since recent rise of 1c. We quote in 5 to 10 bbl. lots, imperial gallon Toronto: Canadian, 12 to 12½c.; carbon safety, 16 to 17c.; Canadian water white, 16 to 17c.; American water white, 18c.; photogene, 20c.

MARKET NOTES.

Smith & Keighley report that they are closing out their 7-Crown figs at very much reduced prices.

The Toronto Salt Works Co. report that shipments of supplies for creameries and cheese factories have commenced.

The Eby, Blain Co. calls the attention of the trade to a reduction in the price of Eureka and Ashton salt.

A shipment of new season's Ceylon tea is arriving with Smith & Keighley which is said to be exceptionally fine in the cup.

Smith & Keighley, in view of the Lenten season, have got in a fine lot of Loch Fyne herring in 25-lb. hermetically sealed tin drums.

Dawson & Co. have got in another carload of Valencia oranges. Included in the car were 50 cases of "Jumbos" and a few boxes of "Marmalades."

Clemes Bros. have just received a large shipment of California produce that is just now scarce on the local market. It includes evaporated apricots, dried peaches and lima beans.

There has been some heavy buying of Valencia oranges in Liverpool this week. One Toronto house has placed an order for 700 cases. Monday's quotation in Liverpool showed a slight advance over Saturday's figures.

THE GROCER is in receipt of a handsome hanger from Ganong Bros., manufacturers of the famous "G. B." chocolates, of St. Stephen, N. B. It is four feet long by three wide, and contains handsome lithographs of the flags of all nations. Exactly one hundred flags are shown.

"Look at that," said a member of the Eby, Blain Co., as he turned over a bundle of papers; "how's that for orders for crushed Java Mocha coffee, traced through the medium of THE GROCER?"

Dickie & Marquis, general merchants, Pickering, Ont., have dissolved. The change went into effect Feb. 1. The business will be carried on by John Dickie & Co. Mr. C. E. Marquis has purchased a general store in Ripley, and will move there shortly.

The Eby, Blain Co. expect in a few days an assortment of California canned goods

W. S. COLLINS & CO.

Produce Commission Merchants,

31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese, Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

**COWAN'S
OCOAS
OFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.470 King St. West,
Toronto, Canada.**RUTHERFORD & HARRISON**

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

SOUND THE LOUD TIMBREL

Through Canada's Fair Land.

FALCONER'S high-class Jams, Jellies, and Marmalades have won the hearts of the people of this fair Dominion.

Our trade and pack larger in 1894 than ever before. No dinner table is perfect without them.

Merchants of Winnipeg, Manitoba, and British Columbia Cities:

Listen—"We have in stock a large pack of every variety of Jams and Jellies; also, Orange Marmalade made by the Scotch 'process.' Refined Sweet Apple Cider; Malt, Cider, and White Wine Vinegars; Pickles, Sauces, Ketchups."

Correspondence solicited.

JAS. H. FALCONER

126 and 128 Fort Street,

Telephone 473 VICTORIA, B.C.

Largest works of the kind in British Columbia.



IS THE BEST.
ASK FOR
MOTT'S

in tins (3's). It comprises apricots, white cherries, grapes, nectarines, pears, jagg plums, green gauges, gold drop plums, yellow peaches, and lemon cling peaches. These goods are exceptionally fine.

See Wm. Paterson & Son's soda biscuit ad. on page 6.

Lucas, Steele & Bristol have a large assortment of fish to offer.

Special value on all lines of canned goods is what H. P. Eckardt & Co. report they have just now.

James Turner & Co. report an extra rush on Clam Bouillon during the present cold snap.

Wm. Paterson & Son are preparing for the spring rush on their high grade Domestic pickles.

Lucas, Steele & Bristol consider that January this year was a better tea month than last year.

Beardsley's sliced beef is a superior article, and well worth trying. It is for sale by H. P. Eckardt & Co.

James Turner & Co. advise large and increasing sales of Windsor table salt; also Windsor dairy salt in 20 lb. sacks.

E. B. Tillson, of Tilsonburg, is shipping a large car load of pan-dried oats and flake barley to Hanover, Germany.

James Turner & Co. report that their travelers are getting a number of repeat orders for "Mascott" blend teas.

"The repeat orders for our New Orleans and West India molasses are quite numerous. We have found largely increased sales of same this season," write Lucas, Steele & Bristol.

James A. Skinner & Co. are handling an immense quantity of a large lamp that is a perfect wonder for height. It illuminates 1,000 square feet. It is called the Mammoth Bristol.

Lucas, Steele & Bristol report a steady demand for Hillwattee tea. "One of the firm, just returned from a country trip, says many of our customers use it entirely for their best line," say the firm.

"After an agency for 'Salada' Ceylon tea has been established in a small town for a few weeks," P. C. Larkin & Co. write, "we invariably have many orders from other merchants for 'Salada,' but in a town where the population is a couple of thousand, we invariably give the sole agency to one good firm, in which case we are compelled to refuse the goods to others, much as we regret it, as we hate to throw away business." P. C. Larkin & Co. desire the publication of this information because there has been some bad feeling aroused by their refusal to break this rule.

With general goods cut so close now-a-days, the retailer should guard carefully the profits on the smaller but important articles. W. H. Gillard & Co., of Hamilton, have

been appointed agents for Western Ontario for Dixon's Carburet of Iron Stove Polish, an article that has been before the public of the United States for 67 years. "With a profit of 100 per cent. to the retailer it is worthy the consideration of all thinking merchants," writes the firm.

The new prices of "Tanglefoot" published in last week's issue were erroneous, through no fault of THE GROCER, however. They were the American prices. The new Canadian prices are: In lots of less than one case, 50c. per box; in lots of one to five cases, \$4.75 per case; in lots of five cases and over, \$4.50 per case.

Dawson & Co. report that during the past week they have purchased eight carloads of fine winter apples throughout the country, two of which they have since shipped to St. Louis, Mo. They are now offering to buy carload lots wherever they can get them. Good red fruit is what they are particularly looking for.

W. H. Gillard & Co. expect this week to be in receipt of another shipment of their extra choice Filiatra currants. This firm has established a reputation for high-grade currants, and they are credited with having handled one-eleventh of the total exports of currants from Greece to Canada during the past season. They claim they have worked up this enormous trade purely on the quality of the goods.

MONTREAL MARKETS.

MONTREAL, Feb. 7, 1895.

GROCERIES.

THE grocery market does not present any strikingly new features. The movement of trade in most of the leading staples has been of a steady character, notably so in the sugar market, the movement of which from second to third hands, owing to the low prices prevailing, has been unprecedented. The firmness of both syrups and molasses is maintained, and, as THE GROCER intimated last week, local jobbers advanced their prices to customers on the latter at the close of last week. In coffees, demand for Maracaibo has reduced the stock still further. Teas show no special life, but there is a continued enquiry for low to medium grade Japans. In canned goods the movement is confined to actual requirements, but prices are steady. Fish are inclined to be dull, and other lines are about the same as they were.

SUGAR.

The sugar market has exhibited a rather steadier feeling since our last, for the remarkably low prices have not only led to free purchasing by jobbers, but the demand from retailers has been exceptionally large. At the date of writing round lots are leaving refiners' hands at 3½c. for No. 1 granulated and 3¾c. for No. 2, and, it is understood, that not only has there been demand for prompt delivery, but some good contracts for future delivery have been made. Yel-

lows also have furnished a fair business, round lots changing hands at 2½c. to 3 3/16c., as to quality at the factory. In a jobbing way we quote: Standard granulated, 3¾c.; No. 2, 3½c.; yellows, 2¾c. to 3¾c. as to quality. German sugar is not moving very freely at present, and jobbers are asking 3½c. for extra granulated, while No. 2 Berthier is being jobbed out at 3¼c.

SYRUPS.

There is a quiet, steady business in syrups, but as soon as the Lenten demand opens out an improvement is anticipated. Business in round lots of Canadian has transpired at 1½c. to 2¼c. at the factory, but we quote for ordinary jobbing trade 2½c. for bright grades and 1¾c. for dark. There is very little American syrup offering and it rules quiet but firm, at 20 to 22c., as to grade.

MOLASSES.

The molasses market has been firm but quiet since our last report, holders being very firm in their views. Some wholesale lots of Barbadoes left first hands at 31½ to 32c., but the Guild's advances in prices last Thursday, as expected in our last, were in proportion with the first cost. In a jobbing way we now quote prices at 32½c. in hogsheads and 36c. in barrels and half-barrels. Some transactions are noted in Porto Rico and Trinidad at unchanged prices—viz, 28 and 27c. respectively.

RICE.

There has been a fair demand for rice during the week, and we have to note a moderately active market at steady prices. From the mills we quote: Japan, standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina \$6.50 to \$7.50.

SPICES.

Demand for spices is fairly active from first hands, and the market rules steady, while jobbers report that business is about the average. We quote: Penang black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 8½ to 9½c.; nutmegs, 60 to 90c.; and Jamaica ginger, 15½ to 18½c.

COFFEES.

Enquiry for Maracaibo coffee has been the chief feature of this market, and some round lots have changed hands, reducing the supply here in first hands to a pretty low level. Some demand has also been experienced for Jamaica, and prices of all kinds are steady. We quote: Maracaibo, 22c.; Rio, 18½ to 20c.; Java, 25 to 27c.; Jamaica, 18 to 19c.; and Mocha, 26 to 30c.

TEA.

The tea market has not exhibited any great change during the week, but a somewhat better enquiry has been experienced for Japan teas since our last report, especially for low grades, but light supplies here have restricted the movement. However, we note sales at prices ranging from 11 to 15c. in round lots, and some good sized parcels of Congous found buyers at 17½c. We quote: Japans, low grades, 12½ to 14c.; medium, 15½ to 17c.; fine, 18½ to 24c.; and choice, 25 to 31c.

DRIED FRUIT.

There has been little or no change in the situation of either Valencia or California raisins on spot, and the only change in the tenor of advices from outside markets is in regard to Sultanias, which are cabled firmer,

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING (J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: (W. M. P. McLaughlin, St. John, N.B.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.
FRUIT
PRODUCE
and COMMISSION MERCHANTS

32 WEST MARKET STREET
TORONTO.

Consignments
Solicited

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL... FRUIT
Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

Short Rolls

This line of Bacon is sugar cured exactly as the celebrated "Star Brand" Hams are cured. They are boneless and as easy to cut as a roll of butter.

F. W. FEARMAN

Pork Packer HAMILTON



THE NEWLY DISCOVERED BREAD FERMENT WARRANTED THE BEST

\$1.00 PER BOX OF 36 PACKAGES

FOAM YEAST CO., Ltd.
79 Esplanade East, Toronto.

though there is no change in quotations here. Stocks on spot of all descriptions are light, and the parcels on the way here are of a small size. We quote: Off-stalk Valencias, ordinary, 4 to 4½c.; selected, 5 to 5½c.; layers, 5½ to 6c.; Sultanas, 5½ to 7½c.; California, 3-crown loose muscatels, 5¾ to 6c.; 4-crown ditto, 7½c. Second crop Californias ½c. less than first crop.

Advices on currants are rather firmer in tone, but it is not expected that there will be any change on spot. The actual business doing is confined to a small jobbing movement. We quote: Filiatras and Provincials, 3½ to 3¾c. in barrels, and 4 to 4½c. in cases; Patras, 5 to 5½c., and Vostizzas, 7 to 7½c.

There is a quiet demand for prunes, which rule steady at 4½ to 5c. for Bosnias, and 4c. for Bordeaux.

Figs are steady to firm under moderate stocks and a fair jobbing call at 5 to 6c., in bags, and 10 to 16c., in boxes, as to quality.

Dates continue quiet and steady at 4 to 5c. as to grade.

NUTS.

There is only a moderate jobbing trade doing in nuts at unchanged prices. We quote: Tarragona almonds, 12½ to 13c.; filberts, 7½ to 8½c.; Brazil nuts, 11c.; pecans, small, 10c.; medium, 13c., and extra, 15c.; Grenoble walnuts, 13½ to 14c., and Naples do., 13½c.; peanuts, 7 to 9c. for roasted and 6 to 8c. for raw; coconuts, \$4 to \$5 per 100.

CANNED GOODS.

There is no change in the situation of canned goods, as the demand for all descriptions is small and confined to the supply of actual wants. Prices are steady on the whole, tomatoes ruling firm at 87½c. in round lots. Other kinds are unchanged. We quote: Lobsters, \$6 to \$6.50 per case; sardines, \$8.50 to \$9.50; salmon, \$1.10 to \$1.40 per doz; tomatoes, 87½ to 90c. per doz.; peaches, \$2 to \$2.10 per doz.; corn, 95c. to \$1 per doz., and marrowfat peas, 85 to 90c. per doz.

FISH.

The fish market does not furnish any particular change, though the cold weather has been favorable to a better demand. With Lent close at hand there should be some improvement soon, but dealers do not manifest the same amount of confidence as in former years. Supplies of fresh fish of all kinds are large, and the tone of values easy. Choice brands of No. 1 Nova Scotia herrings are selling in a jobbing way at \$4 to \$4.50 per bbl.; No. 1 green cod, large, have been placed at \$5.50, No. 1 ordinary at \$4.25 to \$4.50, and No. 1 green cod and No. 1 green haddock at \$3. No. 2 Labrador salmon have sold at \$13.50, No. 1 B. C. at \$11 to \$11.50, No. 2 mackerel at \$12.50, sea trout at \$9 to \$10. New haddock and cod have sold at 2¾ to 3c. per lb., but round lots of old fish are offering at 2½c. Smelts are selling at 5c. per lb., mackerel at 10c., white fish at 5c., pike at 4c. Fresh herrings are plentiful and sales have transpired at 80c. to \$1 per 100. Fresh arrivals of tommy-cods are selling at \$1 to \$1.25 per bbl., while old stock are offering at 80c. Smoked herrings are in large supply at 10 to 12c. per

On spot
Carload **LAKE MANITOBA**

WHITE FISH

In kegs. Also

Labrador Herrings in barrels and half barrels.
Fresh Water Herrings in half barrels.
Salmon Trout in kegs.

WRITE FOR PRICES

W. RYAN

70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST.,
TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

BUY MAPLE LEAF BRAND

Hams, Backs, Rolls,
Breakfast Bacon, Shoulders.

..PURE LARD..

Low Prices.

Satisfaction Guaranteed.

D. GUNN, FLAVELLE & CO.

Pork Packers and Com. Merchants,

76-80 Front St. E.

TORONTO.

R. C. LEVESCONTE

Late of

Millar, Riddell & LeVesconte

BARRISTER, SOLICITOR, NOTARY,
Etc.

The Janes Buildings

75 YONGE ST., TORONTO

OILS

Samuel Rogers & Co.
TORONTO

MONTREAL MARKETS—Continued

box. The stocks of finnan haddies are also very large and holders have reduced prices to 6c. per lb.

GREEN FRUIT.

APPLES—There is little change in the apple market, and the preponderance of inferior stocks acts as a weight upon the demand. In fact, the general complaint is that apples are keeping very badly at present. We quote A1 stock steady at \$3 to \$4 per bbl., but lower grades heavy and dull at \$1 to \$2.

DRIED APPLES—There is a fair demand for these at 4½ to 5c. per lb.

ORANGES—Meet a moderate demand at steady prices. We quote: Floridas, \$4 to \$4.50; Va'encias, \$3.75 to \$4.50; Messinas, \$2 to \$2.50.

LEMONS—Meet a quiet, steady demand at \$2 to \$3 per box, as to quality.

PINEAPPLES—Stocks are light and prices steady at 15 to 25c. each.

CRANBERRIES—Quiet and dull at \$15 to \$16 for American and 9 to 10c. for Canadian.

GRAPES—There is a fair demand for Almeria grapes at \$6 to \$7 per bbl., as to quality.

SPANISH ONIONS—Quiet and unchanged at \$1 per crate.

COUNTRY PRODUCE.

EGGS—There is a firmer tone to the egg market, and prices have an upward tendency, but no actual change has yet taken place. The bulk of the stock of old western limed and held fresh has been cleaned up, consequently the market is in a more healthy state at present. The demand for small lots is fair, and sales were made at 18 to 20c. for fresh, 13 to 14c. for Montreal limed, and 10 to 11c. for western, per doz.

POULTRY—Receipts of poultry have been only fair of late, consequently the offerings are not large, and the tone of the market is firm. The demand is good and sales made freely. Turkeys sell at 8 to 9c.; chickens at 6 to 7c.; geese at 6½ to 7c., and ducks at 8 to 9c. per lb.

HONEY—There is no change in the honey market, and we quote 4½ to 5½c. for old extracted, and 7 to 9c. per lb. for new, in tins, and comb honey, 10 to 13c.

BEANS—Quiet and unchanged since our last. Choice hand picked, \$1.30 to \$1.45, and fair to medium, \$1.10 to \$1.20 per bag.

HOPS—Rule quiet and unchanged, at 6 to 8c., as to quality.

DRESSED HOGS—Business in these continues quiet. The demand is only for small lots, but prices are steady at \$5.25 for car lots, and \$5.35 to \$5.50 per 100 lbs.

POTATOES—The scarcity of these has held prices firm at 68c. per bag for ordinary jobbing trade.

ONIONS—There is a fair demand for onions which rule steady at \$2 to \$2.25 per bbl.

PROVISIONS.

A fair business is transacted in provisions, there being a good demand for small lots, and the market is moderately active and steady. We quote: Canadian short cut, heavy, \$14.50 to \$15.50; Canadian short cut, light, \$14 to \$15; hams, city cured, per lb., 9 to 11½c.; lard, Canadian, in pails, 9½ to 10½c.; bacon, per lb., 9 to 11½c.; lard, com. refined, per lb., 7 to 8c.

FLOUR AND MEAL.

There is an improved demand for Manitoba grades of flour, and a fair amount of

business reported. The general feeling is steady, and values show no change. We quote: Winter wheat, \$3.60 to \$3.75; spring wheat, patents, \$3.75 to \$3.90; straight roller, \$2.85 to \$3; extra, \$2.65 to \$2.70; superfine, \$2.50 to \$2.60; Manitoba strong bakers', \$3.75.

The demand for feed continues good, and the tone of the market is strong with values tending upward, in fact, millers state that they were anticipating a rise of \$1 per ton this week. We quote: Bran, \$15 to \$15.50; shorts, \$17; mouillie, \$20 to \$22.

There was no change in oatmeal, business being quiet and of a jobbing character to fill local wants. We quote: Standard, bbls., \$3.70 to \$3.75; granulated, bbls., \$3.80 to \$3.85; rolled oats, bbls., \$3.90 to \$3.95.

CHEESE AND BUTTER.

The cheese market remains as dull as ever, business showing no signs of expansion. We quote: Finest fall makes, 9½ to 10¼c., and earlier makes, 8¾ to 9¼c.

Butter fails to show any improvement. Late made creamery is steady at 20 to 20½c., Townships at 18c., and western rolls at 14 to 15c. Held goods are still neglected, cold storage creamery being nominal at 15 to 16c., and western dairy at 12 to 13c.

The exports of cheese for the past week, local and through via Montreal, were 10,167 boxes. This makes the total to date since the close of navigation 181,665 boxes.

ASHES.

There was no change in the market for ashes, business being quiet and prices nominally unchanged. We quote: First pots at \$4.05 to \$4.10; seconds at \$3.70 to \$3.75, and pearls at about \$6.40 per 100 lbs.

MONTREAL TRADE NOTES.

It is reported here that some country dealers have laid in a sufficient supply of sugar to carry them until the end of next July.

Purchases of round lots of Maracaibo coffee have sensibly reduced the supply of it here.

Cables from London are distinctly firmer on Sultana raisins, and no supplies could be laid down here except at an advance.

Montreal refiners have purchased further cargo lots of raw cane sugar at 9s. 7½d. cost and freight Montreal. This is rather firmer than previous rates, and to-day the stock could not be had except at an advance of 5d. on the above price.

The Wholesale Grocers' Guild here have advanced their price on Barbadoes 3 to 4c., as predicted by THE GROCER last week.

There is a carload of fine "Ostrich" prunes now on the way from New York to J. J. Vipond & Co. These are some fresh direct importations of this great winter staple.

The first receipts of new pack Batger's orange and "University" marmalades are due via Boston this week. These lots will be the first arrivals of new English marmalade this season.

Rose & Laffamme received recently some handsome samples of Batger's "Nonpareil" compote jellies. These jellies are put up in handsome glass moulds, and are ready to

turn right out on the table, while the mould will come in useful again to the housewife.

The first receipts of Batger's new raspberry and strawberry jams are expected to hand this week.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Feb. 7, 1895.

FEBRUARY is opening with a fair movement in business. Wholesale houses have finished stock-taking, and they are now buying to fill the shortages. The feeling in business circles is good, but city accounts from retail grocers are harder to collect than they should be. The market slip has been more quiet than before this season, part of the time there being no schooners in it at all. The features of the market this week are a stronger feeling in flour and beans, though wheat in the States continues to go lower, and it is reported that American millers are almost able to ship flour to Canada. Frozen herrings are scarce, but cod are plentiful. Medium are rather lower. Sugar remains at the low figure, some of the refineries selling futures at the low price. Molasses stocks are getting smaller, and prices firmer.

CANNED GOODS—The market continues quiet, with light demand. Stocks held here are small. Salmon are perhaps the most interesting feature in the market. No change in price. Peas, 90c.; corn, 95c.; tomatoes, \$1 to \$1.05; new gallon apples, \$2.40; peaches, 2's, \$2; 3's, \$2.65 to \$2.75; oysters, 2's, \$2.15 to \$2.20; 1's, \$1.50 to \$1.60; salmon, \$1.35 to \$1.40; lobsters, \$1.75 to \$2; clams, 4 doz. in case, \$5.50; scallops, 4 doz. in case, \$5.50; chowder, 2 doz. in case, \$3.50.

SALT—As reported last week, movement is very light at this season. Stocks not large, but more than equal to demand. We quote: Coarse, 58 to 60c.; factory filled, fine, 90c. to \$1; Canadian, 5 lb. bags, \$3 per bbl.; 10 lb. bags, \$2.80 per bbl.; wood boxes, 20 lbs. 20c. each; 10 lbs., 12c. each.

DRIED FRUIT—Movement is light, and there is little to report. The feeling in currants is much firmer, though there is but little change in prices here. Dried and evaporated apples are rather firmer, with slight advance. We quote: Sultana raisins, 6 to 6½c.; Valencia, 4¼ to 4½c.; do., old, 60c. per box; Valencia layers, 5¼ to 5½c.; London layers, \$2.25; California loose muscates, 5½ to 6c.; currants, bbls., 3¾ to 4c., half cases, 3¾ to 4¼c.; dried apples, 5¼ to 5½c.; evaporated apples, 8½ to 8¾c.; dates, 4 to 4¼c.; prunes, 5 to 5½c.; figs, 11 to 18c.; cleaned currants, bulk, 6c.; 1-lb. cartoons, 7 to 7½c.

GREEN FRUIT—The business continues light, as is usual at this season. Apples are considered good stock. Oranges are rather firmer. Malaga grapes are out of the market. Prices are: Apples, hard fruit, \$2 to \$2.75; soft, \$1.50 to \$2; Messina lemons, \$3.50 to \$4; oranges, \$4.50 to \$4.75; West India, repacked, \$4; Florida, \$4 to \$4.50.

DAIRY PRODUCTS—Movement is light, particularly in butter, for which there appears to be little or no sale. Extra quality finds fair demand, but at lower prices, while poor to fair is a drug. In cheese the feeling is rather better, but demand is light, and

Teas! Teas!! Teas!!! We offer to the Trade a complete assortment of Teas of all qualities. **Black Teas, Japan Teas Gunpowder Teas**

of all grades and prices. We recommend specially

OUR "VICTORIA" AND "PRINCESS LOUISE" JAPAN TEAS

Quality Unsurpassed for Price. Write for Samples.

in 5, 10, 20, 30, 40, 50 and 60 lb. Packages.

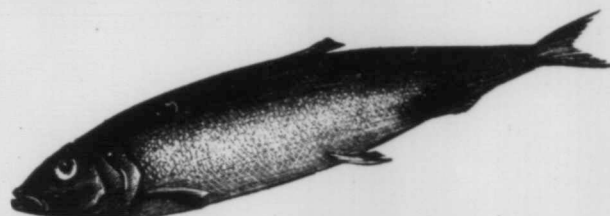
LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.

If You Want Genuine

LABRADOR HERRING

Large, Fat, and Bright, send to

STEWART MUNN & CO.



J. F. RAMSAY
Toronto Agent

Board of Trade Building, MONTREAL

Munn, Baine, Johnstone and Rorke
Brands Just Arrived.

Grocers and General Dealers should not be without

Silver Star Soap

Best value in 5 cent cake on the market.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

MUSTARD - - THAT'S - - MUSTARD

Dunn's Mustard

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins.

Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers. Hamilton. Send for Price List.

We want you to try our brands.

Wines

Write us for Prices.

The Ontario Grape Growing and Wine Mfg. Co.

Box 72. ST. CATHARINES, ONT.

Embros Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated **OATMEAL**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.



IT RECOMMENDS

ITSELF

WINDSOR DAIRY SALT

45c.
EACH

Put up in 50 lb. White Duck Sacks. Any wholesale house can supply you

TORONTO SALT WORKS
128 Adelaide St. E., Toronto
City Agents for Windsor Salt Works.

ALL THE RECOMMENDATION

Anybody can want is our guarantee that better qualities are not to be had. We have been supplying for three years one of the most exclusive of

GERMAN HOUSES WITH PAN-DRIED ROLLED OATS

This week another large shipment goes forward, and the only stipulation is that the quality shall be our STANDARD.

LET US SUPPLY YOUR WANTS

E. D. Tilson

Tilsonburg, Ont.

ST. JOHN MARKETS—Continued.

though stocks are small, prices are easy, being rather lower than in the fall. It is a disappointment for a great many. If it only teaches the producer to sell his output more promptly, it will after all be an advantage. Eggs are also dull, there being no sale except for guaranteed fresh stock. Cheese, 10½ to 11c.; creamery butter, 20 to 22c.; dairy, 16 to 18c.; eggs, 17 to 20c.

MOLASSES AND SYRUP—During the past week there has been a fair movement, and, with lighter stocks, prices continue firm. There is also a better demand for syrup than at any time before this season, and some fine values are being shown. We quote: Barbadoes, 32 to 33c.; Porto Rico, 32c.; Antigua, 30c.; fancy Porto Rico, 35 to 43c.; syrup, 32 to 35c.

SUGAR—There is a fair movement at the low figures. There is a difference of opinion among the refiners as regards prices in the future, some selling only for immediate shipment, while others are selling futures. There is, however, a feeling that prices will shortly be firmer. Merchants are buying freely. We quote: Granulated, \$3.75 to \$3.80; foreign, \$3.50 to \$3.60; yellow, 3½ to 3¾c.; Paris lump, 5¾ to 6c.; powdered, 5¾ to 6c.

FISH—Medium cod is rather easier. Pickled herring have been scarce, but supplies are expected, and as other frozen fish are plentiful there has been no change in prices. We quote: Large cod, dry, \$3.90 to \$4; Medium, \$3.75 to \$3.85; small, \$3.25 to \$3.35; haddock, \$1.75; pollock, \$1.65 to \$1.75; pickled bay herring, \$1.50 to \$1.60; Shelburne, No. 1 bbls., \$4 to \$4.15; half-bbls., \$2.40 to \$2.50; Canso, bbls., \$5 to \$5.25; shad, half-bbls., \$5 to \$5.50; smoked herring, 7½ to 8c.; lobsters, small, 4c.; frozen herring, 65c. per 100; cod, 2½c.; pollock, 2c.

PROVISIONS—The movement is light. Feeling continues rather easier, particularly in pork. We quote: Clear pork, \$18.50 to \$19; mess, \$16.50 to \$17; plate beef, \$13 to \$13.50; pure lard, 9 to 9½c.; compound, 8½ to 9c.

FLOUR AND FEED.

Cornmeal is rather easier, while oats and oatmeal are firmer, as are beans, which are marked higher than last week. Bran and middlings, particularly the latter, tend to higher prices. We quote: Manitoba, \$3.40; best Ontario, \$3.50 to \$3.65; medium, \$3.25 to \$3.50; oatmeal, \$4 to \$4.10; cornmeal, \$2.90 to \$2.95; granulated, \$3.50 to \$3.60; middlings, on track, \$20.50 to \$21; bran, \$19.50 to \$20; oats, local, on track, 37 to 38c.; Ontario, 40 to 42c.; beans, \$1.55 to \$1.65; split peas, \$3.85 to \$4; round peas, \$3.75 to \$3.90; hay, on track, \$9.50 to \$10; timothy seed, American, \$3.10 to \$3.35; red clover, 11½ to 12c.; alsike, 13½ to 15c.

ST. JOHN MARKET NOTES.

Mr. Ryan, the popular traveler for Michel, Lefebvre & Co., Quebec, is in the city.

Nappan Creamery, Cumberland Co., N.S., shipped the balance of its cheese, 17 tons, to England.

The well-known firm of P. Nace & Son, Indiantown, has been dissolved. The business is to be continued by Leonard F. Nace.

The citizens of Fredericton learn with pleasure that D. W. Hoegg & Co. are to re-

build their canning factory. The city has granted them five years' exemption from water rates and taxes.

It is said the apple crop of Nova Scotia this season will value \$1,000,000. Upward of 200,000 barrels, at a value of \$500,000, were shipped to England.

Another cheese factory is being talked of. This time it is at Sanby, York Co. Mr. W. Levi McDermid says he will be ready to manufacture about June 1.

C. H. Peters, jr., of Baird & Peters, is again at his desk, after a short trip to New York and Montreal. Though one of the youngest firms, Baird & Peters are now pushing the old firms for first place.

John Sealy is always to the front in the fish business. Medium cod have been scarce, with a higher tendency; but the expected advance is delayed by his offering some extra quality at about old figures.

The value of taking a first-class trade paper is, perhaps, better known by a certain Toronto house to-day than ever before. Reading in THE CANADIAN GROCER the St. John trade report, they noticed the quotation on Nova Scotia dried apples, immediately wired, and secured a car at bottom figures.

At this season, the Bay of Fundy Steamship people find it necessary to give their steamer, the City of Monticello, an overhauling. They have again secured the steamer Bridgewater to take her place during the short time she will be off. Though an extra good sea boat, she cannot be compared with their own steamer in the way of comfort, and those who have to travel look forward anxiously to the resailing of the Monticello.

MONTREAL STOCK MARKET.

SPECULATION in Montreal during the past week gradually decreased, and at the present writing there is little or nothing doing in the stock market. This condition of affairs is not at all surprising after the active turn through which the market passed recently. The value of every stock on the active list appreciated materially, the difference in many cases being over 10 per cent. Naturally such a rise induced profit taking, and now little disposition is shown to trade either way. The stocks which have furnished the most activity have been Montreal and Toronto Street Railways. Though there was some purchasing of the former for investment, the great bulk of the trading in it has been of a purely speculative character. Still, though it has sagged off a trifle, the decline has not been pronounced, as there is a strong party behind this security who would check any disposition this way, as it does not suit their purpose to have it so. With regard to Toronto Street Railway, the conservative investing element have had nothing to do with it. It has been manipulated pretty sharply, however. In fact the only stocks in which there has been any appreciable investment buying in

Montreal have been Royal Electric, Richelieu, and Gas stock. The first named, under the influence, appreciated 13½ points during the month of January, while the declaration of the semi annual dividend of 3 per cent. by Richelieu, and the expectation of a favorable statement at the annual meeting has created a demand for it. Gas has been declining recently, and it is its comparatively low price that has induced investment orders. The banks and the cotton stocks are completely neglected.

**Beardsley's Shredded Codfish,
Pettijohn's Breakfast Food,
Condensed Mince Meat.**

**C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.**

Cocoanuts

Imported direct, saving \$5 per M. in duty.
Fresh stock every month.
Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Double

The leading 10 cent smoke.

Manufactured by **THE BELL CIGAR CO.**
St. John, New Brunswick

Fish Fish Fish

Retailers can with confidence
handle my packing of

**BONELESS FISH,
DRY GODFISH,
SMOKED HERRING,
Etc., Etc., Etc.**

With the exception of Bloaters and Finnan Haddies, I will guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

JOHN SEALY

25 and 26 South Wharf, ST. JOHN, N.B.

GROCCERS

Are you selling

**Golden . . .
Finnan Haddies ?**

IF NOT, WHY NOT ?

Your wholesaler can supply you.

NORTHRUP & CO.

AGENTS

ST. JOHN, N. B.

THE ...
**STRATHROY CANNING
 AND PRESERVING CO.**
 (LIMITED.)

Packers of all kinds of

**Fruits ...
 Vegetables and Meats**

All goods guaranteed first-class.

Office and Factory:
STRATHROY, ONTARIO.

We Have Received

Many flattering testimonials from purchasers during the past six months, as to the excellence of our 1894 pack Tomatoes and Corn. We have no intention of resting on our oars. Already changes are under way that will better enable us to pack "the Best Tomatoes in Canada" for 1895, and make "Kent" Tomatoes a household name from the Atlantic to the Pacific.

**The Kent Canning
 & Pickling Co.**
 CHATHAM, ONT.

MIND



(BEAR IN MIND)

Keep this motto in view when asking for Boulders' Canned Goods, that QUALITY is our FIRST consideration. We merit this claim by our goods, consumed from the Atlantic to the Pacific.

Every can uniform and absolutely pure.
 FACTORIES
 Picton, Toronto and Demorestville.

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufactured from the celebrated Norfolk County apples—the finest flavored fruit in Canada.

Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
 PORT DOVER, ONT.

Ask Your Wholesaler



Canadian Leaf Chewing Tobacco, made in all size plugs. Cheapest and best. Try a sample lot.

Joliette Tobacco Co.
 JOLIETTE, P.Q.

JAMS AND JELLIES

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|---|--|
| Raspberry,
Strawberry,
Peach,
Plum,
Gooseberry,
Apricot,
Red Currant,
Black Currant. | Red Currant,
Pineapple,
Peach,
Raspberry,
Strawberry,
Plum,
Grape. |
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For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.
 ST. CATHARINES, ONT.

**Don't Think
 Too Long**



Or your "Catsup Department" may get the cold shoulder. You might as well have the good trade as your competitor, but while you are thinking he is selling.

Epicure Tomato Catsup

is the only Catsup suitable for the best trade.

Delhi Ganning Company - - Delhi.

PACKERS IN SESSION.

THE annual meeting of the Canadian Packers' Association opened in Toronto on Wednesday. The day session was held in Room A, Board of Trade building, and the evening session was held at the Grand Union hotel.

President W. Boulter presided. The meeting was of a representative character, there being only three members absent. Those present were: W. Boulter, Frank Boulter, of W. Boulter & Sons, Picton and Toronto; W. J. Flynn, of Flynn Bros., St. Catharines; T. N. Dunn, J. H. Lee, of Strathroy Canning Co.; — Innes, of Simcoe Canning Co.; W. A. Ferguson, of Delhi Canning Co.; A. C. Miller, W. R. Wright, of A. C. Miller & Co., Picton; T. Owens, D. McAuley, of Miller & Co., Trenton; W. A. Carson, R. B. Morden, of Belleville Canning Co.; — Matthews, of Lakeport Preserving Co.; T. A. Montague, A. McKillop, of West Lorne Canning Co.; W. H. Buntin, H. Carlisle, of Niagara District F. P. Co.; J. J. Nairn, of Aylmer Canning Co.; S. Fenton, of Erie Pure Food Co.; — Breckenridge, of Norton Mfg. Co., Hamilton.

The election of officers resulted as follows:

President—W. Boulter (re-elected).

Vice-President—W. A. Ferguson (re-elected).

Secretary-Treasurer— — Breckenridge (re-elected).

Executive Committee—W. Boulter, A. C. Miller, W. A. Ferguson, T. Montague, — Innes.

Selling Committee—W. A. Ferguson, W. Boulter, — Innes, S. Fenton, — Matthews, A. C. Miller, — Breckenridge.

Auditors—W. A. Ferguson, J. J. Nairn.

The above were all re-elected.

G. A. Willis, accountant to the Selling Committee, and secretary of the association, was re-appointed. His office is at Room 600, Board of Trade building.

The Executive Committee is a new feature in the association.

"We had a very unanimous meeting," said a member of the association to THE GROCER. "We have been over the stocks on hand, and find that they are getting limited. In several lines they are entirely out. The pack outside the association is entirely disposed of. This we know for a certainty. The demand has set in earlier this year than ever before. In the month of January we disposed of several thousand cases of goods, while the demand continues to increase. Prospects for the future are fair, and we look for an early advance in some lines."

"In what lines particularly?" asked THE GROCER.

"Well, strawberries we are out of; and fruits generally are nearly all disposed of.

The stock of peas is the lightest in the history of the association, and tomatoes are being shipped in considerable quantities to England."

"Yes," interposed President Boulter, "two carloads went to day."

"All the cheap lines," continued THE GROCER'S informant, who, by the way, was Mr. Innes, "we have decided to advance in line with other goods. The peas have been put to 80 cents, tomatoes, 82½c., and corn, 85c. This is practically the only advance that has so far been made in prices. We have yet made no arrangement for the next season's pack, either in regard to quantity or price."

"What is the general opinion of the members in reference to the last year's arrangement to sell through a committee?"

"The general opinion," replied Mr. Innes, "is that the arrangement was satisfactory both for the packers and the jobbers, it having prevented a good deal of cutting."

The association decided to present an address to Sir Mackenzie Bowell, endorsing the proposed appointment of Mr. W. Boulter, the president, to the Senate, and commending the Premier for appointing a successful business man, and a man who in all probability has several years of vigorous life before him to devote to the country's good.

The association is still in session at the point of going to press.

"The observation of the fruit men of the Niagara district in years past has proved that the peach buds will only stand a temperature of 10 deg. below zero without being killed, and, as the mercury fell 17 below last night, there is no doubt but that the fate of the crop is sealed for the coming season," said a member of the association from the Niagara peninsula.

LENTEN DEMAND DULL.

FISH dealers in Montreal do not manifest as much hope of the results from Lenten trade this season as usual.

It is expected that the ecclesiastical authorities will name the 20th as the date, and though there is no reason why they should lessen the strictness of the fast the tone of values on fish is very easy.

The secret of this uneasiness is due to the large supplies of fresh, pickled and dried fish which have been received in Montreal during the past month. Besides, by this time last year demand in anticipation of Lenten wants was making itself felt, but so far it has been wanting this season. Contrary to the usual rule, therefore, previous to the approach of Lent there has been no tendency to advance prices on staple lines of fish; but the tone is easy at the date of this writing, and unless demand picks up materially before the end of the present week it is apt to remain so.

It is worthy of note also that the dulness not only applies to fish but to oranges and other fruits, the consumption of which usually increases during Lent. In fact, THE GROCER is informed on good authority that many retail grocers in Montreal still have a large percentage of their Christmas purchases of fruits yet on hand.

The dulness seems, however, to be chiefly restricted to city trade, for there is no unusual difference as compared with last year with the demand on country account.

P. M. LAWRASON'S SOAPS.

The success of P. M. Lawrason's soaps on the market is worthy of note. Though the manufacture of this article was begun only a little over two years ago, and the first box was turned out of the factory in September, 1892, the extent of the sales made by its manufacturers is phenomenal. These soaps, which are made at P. M. Lawrason's factories in London, Ont., sell well all over Canada, and also in the United States. The output of the establishment for the past year was 38,000 boxes, or 2,283,000 lbs. The firm possesses a valuable secret process of manufacture, which they carefully guard. To this process is doubtless due the success of the soaps. Twice since Mr. Lawrason started the manufacture of soap has he found it necessary to enlarge his factory; and still he has none too much room.

The Toronto Board of Trade has instructed the Committee on Legislation to report on the right of a trader selling his stock and then becoming an insolvent.

W. W. Gillespie, grocer, of North Bay, has been missing since Thursday week last. He wrote a note to his wife, which was post-marked Toronto, telling her that he had no further interest in life and intended putting an end to his existence.

We are in receipt of a copy of a special edition of Copp, Clark & Co.'s Canadian Almanac for 1895, printed for the enterprising corporation of H. H. Warner & Co., Ltd., of London, England, who are now sole proprietors of Warner's Safe Cure. It is full of valuable information and reflects credit on the publishers as well as on the enterprise of the English company.

Winnipeg's early closing by-law, which has caused a bitter fight among merchants, received its first reverse Wednesday, being declared illegal as far as the grocers were concerned.

John W. Young, merchant, died four years ago, leaving \$19,908.86 interest in the firm of Perkins, Ince & Co., \$9,000 in realty and \$2,000 in household effects, all to his wife, who died in December, and by her will distributed the estate in various bequests to relatives.

Pure Prepared Corn

The Finest and Purest Corn Starch in the Dominion.
First Prize wherever exhibited.
Highest Award at Jamaica, 1891, in competition with the world.

SEE THAT THE LABEL
IS NOT BROKEN.

Lily White

Manufactured by

Brantford Starch Company

(LIMITED)

The Perfection of Starch Gloss.
Unexcelled for Fine Laundry Work.
Will not Injure the Most Delicate Fabric.

BRANTFORD, CANADA.

New Table Raisins

BLACK BASKETS
LONDON LAYERS

— ALSO —

VALENCIA SHELLED ALMONDS

It will pay you to get our prices before
you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

Owing to Enormous Pressure

Having been brought to bear upon us, we have
decided to leave spices as they were for the
present. Instead we offer you good, sweet
line of

	Net Cash
Peking Congou, in Caddies,	at 11c.
Ping Suey Y. Hyson, " "	" 11c
Ping Suey Gunpowder, " "	" 11c.
Japan, - - Half " "	" 11c.

ALL GOOD 20c. TEAS

For Retail Trade.

LUMSDEN BROS.

HAMILTON, ONT.

McAlpin..

Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

Bee Brand Teas

Are grown on the

Finest Virgin Soil.

Prepared, Packed, and Shipped

Direct from the Gardens

Warren Bros. & Boomer

35 and 37 Front St. East,

TORONTO

Lytle's

JAMS

JELLIES

SAUCES

CATSUPS

ETC.

Best goods in the market.
Write for quotations.



T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front
Street East Toronto.

SOAPS

Supreme 12 oz. pressed cake,
100 in box.

Wonderful 12 oz. pressed cake,
100 in box.

Our Own Electric 8 oz. cake,
100 in box.

Sunflower 8 oz. cake,
100 in box.

The Leading Lines on the Market

Manufactured by

P. M. LAWRASON, LONDON
Ont.

And for sale by all leading wholesalers. The trade will
find it to their advantage to get our prices.

CHOICE

SULTANAS

A shipment now in store.

PERKINS, INCE & Co.

TORONTO.

WE ARE OFFERING

SOME EXCELLENT VALUES IN

Ceylon AND Indian Teas

From 15c. and Upwards

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

OUR LEADING RETAILERS.

JOHN J. HOLMES.

LESS than ten years ago a young man in his teens left his home in Cannington, simultaneously with his leaving school, to hew out his future. That young man was John J. Holmes, whose portrait accompanies this article. "Johnny," as his acquaintances called him, sought first the experience that business in a large city brought. In pursuit of this idea he came to Toronto, and entered the employ of Robert Simpson, the present proprietor of the big department store at Yonge and Queen streets. In Mr. Simpson's employ he remained for four years. Then he went into partnership with W. G. Latimer, general merchant, Creemore. Four years these two pulled together, and the result was that a prosperous and growing business was soon established. In the meantime, both partners had taken unto themselves life partners. Less than two years ago Latimer & Holmes dissolved partnership, the latter retiring and starting up in Beaverton, ten miles from the scene of his childhood days, where he is still to be found. The success that attended Mr. Holmes in his previous commercial ventures has remained with him in this. Although not two years in Beaverton, he is now one of the leading merchants of that town.

Mr. Holmes has ideas as well as youth, and he exercises both. Hung up in his mental chamber, if not in his store, is this motto: "If you don't attend to business your business will attend to you." And that motto he obeys: He attends to business. As a salesman he is classed A1. And as a buyer he is of no mediocre ability.

"He buys right. He buys good goods. I have never known him to purchase cheap stuff," said a traveler whom I queried.

Mr. Holmes is a believer in the cash system, and although he does not do what is a purely cash business, he has, to use a nautical term, a "big list" that way. He grasps every available opportunity to discourage the credit system, until to-day by far the greater part of his business is done on cash. It is a point with him to take the cash discounts on all invoices, with the result that his profits at the end of the year are materially augmented from this source. Mr. Holmes studies to obtain the confidence of his customers as well as to know their peculiarities, and to this end he believes in and practises the old maxim, "Honesty is the best policy."

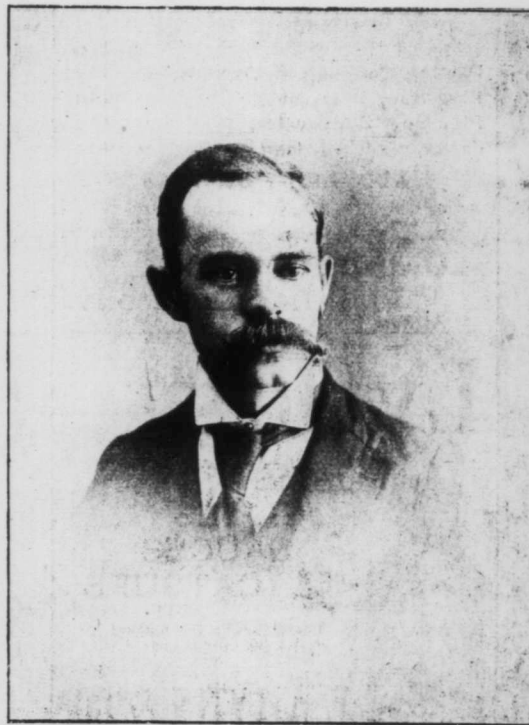
While Mr. Holmes attends to his business he does not make himself a slave to it. Occasionally he may be seen accompanied by his wife, behind his own horse, enjoying a

drive in the neighborhood of Beaverton. Of field sports, lacrosse is his favorite, and the local team has no greater admirer than John J. Holmes. And, tell it not in Gath, travelers tell me that he can "dish" up a repast of frogs' legs with any chef of the French school.

W. L. E.

DAIRYING IN P.E. ISLAND.

The first dairy station was opened at New Perth on the 20th of June, 1892, by Thos. J. Dillon, dairy superintendent for the island, under the control of the Canadian Department of Agriculture. There were about 1,000 boxes of cheese made, half of which were shipped to London. Efforts were also made to place the advantages of this industry before the public, and with such success that the spring of 1893 saw some eleven factories either in operation or



JOHN J. HOLMES.

being built. These factories are built by joint stock companies of the farmers, and are, as a rule, rented to the Government at a rental of 10 per cent. on the capital invested. The milk is delivered by the farmers, who are charged 1½ cents per barrel by the Government for the making and selling when it is cheese and 3½ cents for butter, the Government keeping the goods insured.

At the end of the season they had over 5,000 cheese to export. The next year, 1894, saw eighteen factories, and as a result of their work 10,000 cheese and 60,000 pounds of butter were exported, and even as late as this date three creameries are working, turning out 1,800 pounds weekly.

The largest dairy station is at Mount Vernon, River Bridge. It took in during

the season of 1894 1,393,631 pounds and made 133,466 cheese.

This is only the beginning. No place is better adapted for this industry than this island, and, though only two years in operation, it last year distributed some \$50,000. There is no doubt every year will see a large increase in this line of development.

COOKING PRUNES IN TEA.

A lady of Sausalito, says The California Fruit Grower, who has a deservedly high reputation among her friends for the dainty excellence of her household cuisine, informs that journal that prunes are greatly improved by being cooked in tea. The fruit should be soaked in cold tea during the night, and the whole placed on the back part of the stove to slowly simmer until the proper stage of tenderness is reached. The tea imparts a pleasing flavor, and many who never eat prunes otherwise prepared take kindly to the tea-flavored article.

WHY COFFEE IS LIKED.

The mental exhilaration and physical activity and buoyancy which coffee causes, remarks an exchange, explains the fondness which has been shown for it by so many men of science, poets, scholars and others devoted to writing or thinking at all times, and for which reason it has been styled the "intellectual beverage." Preachers, orators, editors and lawyers find a cup of good coffee the gentlest, most harmless and effective of brain-bracers, but it does not appear to be generally known that nearly all men of literary habits who exhaust much nerve force use it constantly. It supported Voltaire in his old age, and enabled Fontenelle to pass his hundred years. It was Voltaire who replied, on being informed by his physician "that coffee was a slow poison." "Yes, I know it is very slow poison; it has been poisoning me for over seventy years;" and Sydney Smith who said, "If you want to improve your understanding drink coffee; it is the intellectual beverage," Brady terming it "The sovereign drink of pleasure and of health," and Pope eulogizing it in the following lines:—

"From silver spouts the grateful liquor slide
While China's earth receives the smoking tide,
At once they gratify their sense and taste,
And frequent cups prolong the rich repast;
Coffee—which makes the politician wise
And see through all things with half-shut eyes."

COCOA IN BRITAIN.

The supply of cocoa in United Kingdom is immense, as shown by the following statistics, prepared by the British Board of Trade and covering the past twelve months:

	1894.	1893.	1892.
Imports	lbs. 40,219,631	32,982,005	30,859,525
Home consumption	22,440,820	20,874,995	20,797,283
Exports	7,771,191	9,285,516	8,969,740
Stocks in bond	21,935,539	12,876,831	11,470,816

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TRY

OUR
NEW
FLAVOR

"KERNELINE"

ICING

A most delicious article.
Put up in half pound packages.
Drop a card for a sample.

PURE GOLD MFG. CO.
TORONTO

P.S.--Pure Gold "Kerneline" Extract
In 2, 4, and 8 oz. bottles next week

IMPERIAL INSTITUTE JOURNAL.

We are in receipt of the first number of The Imperial Institute Journal. It is published monthly by the executive of the Imperial Institute of London, Eng., with the object of keeping the Fellows of the institute all over the British Dominions informed of the doings of that body, and the happenings throughout the empire generally. It has correspondents located in all parts of the United Kingdom and the colonies, and should have a very successful career. It is published in large magazine form, and is characteristically English in its "make up." Its front cover is rather artistically designed, and bears upon it a lithograph of the new and handsome Imperial Institute building.

THE GREAT SOAP CASE.

(From the Bowmanville News.)

This case which excited a good deal of interest at the trial was decided in favor of the defendants, as set forth in the judgment of Judge Ketchum, which we published in full in last week's issue.

It would appear Lawrason, the plaintiff, is a Soap Manufacturer in London, Ont., and his agent sold Cawker & Tait, of this place, 50 boxes of soap at a low price and represented it to be equal in quality to the Ivory Bar Soap, manufactured by the Brantford Soap Works Co., Ltd., Brantford, Ont. The defendants found the soap they had pur-

chased would not take the place of "Ivory Bar" which had always given the best of satisfaction, and refused payment, as they had ceased to offer the soap for sale. Hence the action on the part of Lawrason to recover. Evidence was taken at the trial which showed that the soap was inferior to "Ivory Bar," and the trial judge gave a decision in favor of the defendants. R. K. Loscombe, barrister, Bowmanville, for the defendants.—Adv't.

CALENDARS ARE ALL GONE.

LAPORTE, MARTIN & Co., Montreal, write:

"We are in receipt of your last batch of postal cards applying for calendars. We are sorry to say we are out of them since over a week, with 200 demands on hand, which we cannot fill. As you know, these calendars were lithographed in London, Eng., and we thought 1,000 we had received would be sufficient to cover all demands, but unfortunately we find we are short two or three hundred. May we ask of you if you will be so kind as to mention this to your numerous readers so as to save them the trouble of writing.

"We have had a good occasion to test the circulation of THE CANADIAN GROCER, and find it pays us to advertise in it, if we may judge from the territory it covers. In fact, we have received cards from subscrib-

ers to THE GROCER from over 50 different places in Ontario alone; also from east to the far west of Canada, and north and south. We wish to present our best thanks for your kind attention, and hope THE GROCER will continue to meet the success it deserves."

REMARKS: Many of our readers misunderstood the notice of Laporte, Martin & Co.'s calendars, and wrote to THE GROCER for copies. Their requests were at once handed to the firm, and we regret that the demand has been so great they were unable to supply it.
EDITOR GROCER.

WHERE CANADA SHINES.

According to the British Board of Trade returns, the following were the imports of cheese into the United Kingdom during past three years:

	1894	1893	1892
Holland.cwts..	298,693	269,364	273,821
France.....	52,963	58,346	45,605
Canada.....	1,142,104	1,046,704	1,038,599
United States.	672,347	645,235	818,433
Other countries	97,178	57,813	56,359
Total	2,263,287	2,077,462	2,232,817

The British Columbia Commerce and Maritime Register, of Vancouver, B. C., encouraged by past success, has changed its name to The Statistic News-Advertiser. Its province will be greatly extended, and its influence widened.



**SURPRISE
SOAP**

Is ^{Soap} a high grade laundry soap, made of the best selected material, without adulteration.

It is scientifically combined and every process carefully gone through with.

Our claim that it is the best soap on the market is shown to be true by its universal sale throughout Canada—by far exceeding the sale of any other soap.

THE ST. CROIX SOAP MFG. CO.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

ST. STEPHEN, N.B.

NOVA SCOTIA MARKETS.

OFFICE OF CANADIAN GROCER,
HALIFAX, Feb. 6, 1895.

WE have to report another extremely dull week in the grocery business. No improvement is looked for before March. The market in breadstuffs is somewhat easier, chiefly in consequence of the decline in freight rates out of Boston, which were lowered towards the close of last week. Sales of good patents are slow at \$3.25, and some cutting below that for stocks in hand. In fact, we have heard of sales as low as \$3.15 to arrive. Manitobas seem to hold their firmness at a cost of \$4.30, by the carload, for Lake of the Woods and Ogilvie's. Dealers say there is no money in the business whatever, as the desire to do business, which is very slack, forces a competition which leaves absolutely no margin of commission. Corn meals are lower, and quoted at \$2.85 by carload lots. Oatmeals are steady, but, as the stocks are considerable here and the demand light, competition keeps the price equal with the cost of importing. Millfeeds are steady; in fact, firm, with a firmer tendency. Oats are also very firm, and hay is quiet and rather easy.

GREEN FRUIT—Stocks in this line are fairly well cleared up and there is little or nothing doing. There are no Florida oranges on the market, but some Jamaicas are due. The few Valencias on hand are selling for \$4; Almeria grapes, in kegs, remain at \$5.50 to \$6. Apples remain plentiful and at low prices.

SUGAR—The advance in sugar reported does not seem to affect this market to any

extent. Indeed, the changes in quotations show a lowering tendency, if anything. The market is inactive. Quotations are: Porto Rico, in hogsheads, 3c.; refined cut loaf, 5c.; granulated, 3¾c.; standard "A," 3½c.; extra white "C," 3½c.; standard yellow "C," 3½c.; yellow extra "C," 2½ to 3c.

MOLASSES—Molasses remains quiet, with no change in quotations: Antigua, none; Porto Rico, 35c.; Trinidad, none; Barbadoes, 34c.; Demerara, "M R" brand, 39c.; ditto (B) "D" brand, 45c.

BUTTER AND CHEESE—The butter market remains dull, very dull. Stocks are heavy, and there is no demand. Canadian rolls are offered at 14½, 15 and 15½c., landed here. Good creamery is worth 21 and 22c. Cheese quotations remain: September, 11½c.; early, 10¼ to 10¾c.

PROVISIONS—Canadian beef is coming in freely. It is better dressed and more tender than native stocks, and therefore is in greater demand. Several carloads were received this week, which were landed here for \$6.70. The market is well supplied for the present. Veal is scarce. Mutton is quoted at 7c. and frozen lamb at 7c. Poultry is slow. There is some demand for chickens, which are scarce. Hogs are quoted at \$5.50 to \$5.75, landed here, with little or no demand. American clear pork is quoted at \$19 and \$20, and mess do. at \$16.50 to \$17. P. E. Island mess is worth \$16 to \$16.50. American extra mess beef is quoted at \$13, and plate do. at \$13 and \$13.50. Smoked hams are worth 12½c.

FISH STUFFS—This line is featureless, with quotations remaining: Dry cod from vessel: Shore, prime, \$3.25 to \$3.75; bank cod, \$3 to \$3.25; large bank cod, \$4; Bay of Islands,

No. 1 split herrings, \$2.25; salmon, No. 1, \$12; No. 2, \$10; No. 3, \$8.

DRIED FRUIT AND NUTS—Only a light business is being done in this line. Quotations are: Dates, 5 to 5½c.; prunes, 6c.; figs, in 5 and 10 lb. boxes, 10c.; do., in bags, 6c.; currants, casks, 3½ to 3¾c.; ditto, cases, 3¾ to 4c.; raisins, Valencia layers, finest, 5½ to 7c.; Valencias, 4½ to 4¾c.; Sultanas, 6½c.; California, \$2.25; London layers, \$2.50; Connoisseur clusters, \$3.25; dried apples, 6c.; evaporated ditto, 8½c. In nuts the quotations are: Filberts, 10c.; walnuts, 10c.; Brazils, 11c.; peanuts, 12c.; almonds, 14 to 15c.

CANNED GOODS—Canned goods remain quiet. Lobsters are reported scarce, but the market is not affected, as the article is always for sale in the shell at low prices. Quotations remain: Tomatoes, pears, corn and beans at \$1 per dozen; strawberries and raspberries, \$2.25; sardines, \$1.50 to \$1.75; 2-lb. corn beef, \$2.75; 1-lb. ditto, \$1.60; salmon, \$1.50; lobsters, \$1.75; clams, \$1.

HALIFAX MARKET NOTES.

W. H. Wentzel & Co., wholesale importers of teas, cigars, groceries, etc., have removed from Water street to their new and commodious premises on the corner of Bell's lane and Barrington street. They have a splendid stock of new goods on hand and enjoy a big trade on the western shore.

P. M. Jenkins & Co.'s affairs are in a bad state. Mr. Jenkins is in Boston, and has written to parties here that he will return. Several drafts came here from the upper provinces shortly after his departure for goods consigned. He left no assets

WOODENWARE



Last week we announced a reduction in prices. The trade have shown their appreciation of our efforts to supply the best goods at the lowest prices by sending us their orders. During the week we have received orders from all parts of the Dominion. If you are not handling our goods you cannot compete with your neighbor.

Send us your order at the _____
following prices :

No. 1 Tubs, \$6.00 per doz.

No. 2 Tubs, \$5.00 per doz.

No. 3 Tubs, \$4.00 per doz.

2-Hoop Pails, \$1.30 per doz.

3-Hoop Pails, \$1.40 per doz.

TAYLOR, SCOTT & CO.

Sole agents for
The Detroit Woodenware Co.

TORONTO, ONT.

A CROWDED BUTTER MARKET.

THE GROCER has interviewed a number of the leading produce dealers in Toronto with a view to ascertaining their opinions regarding the situation in the butter trade.

Mr. Andrew Park, of Park, Blackwell & Co., said that until recently there had been large stocks held throughout the country, but that these were being gradually cleaned out, and that the situation was more encouraging than it was a month ago. There was at present a little more enquiry, and a little more shipping was being done. During the next six weeks, he thought, these stocks would be nicely cleared out. He did not look for much improvement in prices, but hoped to see the old stocks cleared out in time to leave the market ready for spring butter.

White & Co. thought the outlook was growing a little better. Dairy butter was now coming in slowly, partly because of the bad state of the roads, and partly because of the low prices shippers were getting. A little better demand was noticeable for first-class stock, which was bringing a price from 1 to 1½c. better than a week ago.

Graham, McLean & Co. said that big stocks were being held throughout the country. More butter was being made in Ontario than ever before. Rolls were coming in fast, and adverse opinion in England was keeping Canadian tub butter out of that country. He knew of one county in Ontario where in three general stores three carloads of dairy tub butter were held, which the holder would, if he could, sell at 11 to 12c. a pound. In the spring, he thought, the market would be in the same state as it was three years ago, when there was lots of butter offered at 5 and 6c.

John Hawley said that large rolls of fresh country butter were scarce in Toronto, owing to the small prices being offered. There appeared to be no opening for the large quantity of butter in the country. The situation was just as bad in Montreal, where dealers were holding large quantities of the tub article.

According to Mr. Andrew Gunn, of D. Gunn, Flavell & Co., a good deal of summer butter is being held by the country merchants throughout Ontario, but very few dealers in Toronto are holding large quantities. "The country merchants, with a few exceptions," said Mr. Gunn, "taking knowledge from their experience of last summer, are now shipping out current receipts as fast as they come in."

Mr. Wm. Ryan, when seen, exclaimed: "The market is sick. There is no outlet. A great quantity of butter is being held in cold storage all over the country, and I don't see what is to be done with it at any price. Only fresh, sweet creamery

makes are of any use whatever, and June, August and September creamery is practically unsalable."

Mr. James E. Bailey remarked: "The prospects are blue. There is no export demand. Butter has been held too long. The only solution of the difficulty seems to be the marketing of butter while it is fresh."

THE PRUNE SITUATION.

THE situation in prunes at the moment is bullish rather than bearish in character. This applies both to the Bosnia and to the French article.

From Trieste comes the information by mail that "stocks are very much reduced and market is very firm." The firmness has been confirmed this week by cable.

Bordeaux advices, under date of January 8, say: "We are apparently just beginning to have a severe winter, which is having a hardening tendency on prices."

And, in addition to the information that has been received in Toronto by cable and mail, here is what The N.Y. Journal of Commerce has to say on the situation: "Taking the several varieties, the statistical position may be put down as exceptionally favorable, such being particularly the case with the

larger grades. * * * The stock of French prunes remaining in Bordeaux is placed at 10,000,000 to 12,000,000 pounds, but a rapid distribution of this is anticipated with the opening of spring. Prices of this fruit are exceptionally low. The French market has, however, developed increased strength of late, and activity of a speculative character is looked upon as being among the strong probabilities of the near future; therefore those holding a supply upon this tide are standing firm upon the present basis of values, confident that a turn in the tone will soon occur, and that more remunerative prices will be realized. The new Turkish have been given no opportunity this season for profitable importation or sale, hence very few orders have been placed abroad."

MILLIGAN A DENVER GROCER.

W. M. Milligan, the Toronto grocer whose disastrous failure was a nine-days' subject for discussion some time ago, is again budding and blossoming as a big retailer. He is carrying on a grocery business in Denver, Colorado, and employs, it is said, a dozen clerks. Mr. Milligan is understood to have recovered his health as well as his business energy.

The question with his Toronto creditors is where did Milligan, in view of his recent failure, get the capital with which to start the big store in Denver.

NEW YEAR! NEW YEAR!!

NOW READY AND FOR SALE

**Diamond H Hams, 10 to 16 lbs.
Breakfast Bacon, Etc. . . .**

Pure leaf, kettle rendered lard, in 5 and 10 lb. tins (2 doz. and 1½ doz. in case). Nice for the holidays.

Fresh Pork Sausages put up in 20 lb. baskets. Try a sample basket. **Write for Quotations.**

W. A. McCLEAN & CO.

Pork Packers - Owen Sound



**British
Columbia
Salmon**

"INVERNESS" BRAND**Turner, Beeton & Co.**
VICTORIA, B.G.

AGENTS

WATT & SCOTT
MontrealWATT & SCOTT
TorontoGRANT, OXLEY & CO.
HalifaxARTHUR P. TIPPET
St. John, N.B.

Sole

Beware of Imitations

Gold Medal Baking Powder has become the most popular package Baking Powder in the market. Its quality is unsurpassed.

GOLD MEDAL BAKING POWDER

In 5 and 10 cent packages.

G. F. Marter & Son

Phoenix
Mills

TORONTO

Richards' Pure Soap

It now being used in all the leading Hospitals and Public Institutions.

It being 99% Pure and

.. SUPERIOR TO ALL OTHERS

PAYS THE DEALER 30% PROFIT.



FOR SALE BY ALL
WHOLESALE GROCERS.

DALLEY'S PURE FRUIT

FLAVORING EXTRACTS



Have not a single peer in Canada for Strength, Purity, and Flavor.

Are 50 per cent better value than any other extract for same money.

Try them and be convinced.

The F. F. Dalley Co., Ltd.,
HAMILTON

Sole Manufacturers.

GRIMBLE'S ^{English Malt} Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants

As its name implies it is full of ideas for the retail hardware merchant.

PRICE, 50 CENTS (Half Price).

Buying, Handling and Selling of Tea

Being the experience of the most prominent and successful merchants.

PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade

This is another batch of Prize Essays full of valuable information.

PRICE, 10 CENTS

Sent, postpaid, on receipt of price

THE CANADIAN GROCER
TORONTO.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

AN insolvency declaration has been applied for in the case of R. H. Hodge, general store, Twillingate, Newfoundland.

Ford & Lowe, grocers, Winnipeg, Man., have assigned.

Andrew Nesbit, grocer, North Sydney, N.S., has assigned.

Sinclair & Co., grocers, Toronto, are offering to compromise.

James H. Hartney, general store, Souris, Man., has assigned.

Wm. Forster, grocer, Toronto, has assigned to Richard Tew.

Hartney & Dickson, general store, Hartney, Man., have assigned.

A. J. O'Boyle, general store, Brechin, Ont., has assigned to M. McGrath.

Wm. Precious, grocer, St. Thomas, Ont., has assigned to T. W. Nash.

L. P. Lavoie, grocer, Montreal, has compromised at 25c. on the dollar.

J. B. Laval, general store, St. Germain de Grantham, Que., has assigned.

Durno & Co., general store, Acton, Ont., have assigned to W. H. Argles, Toronto.

L. & E. Hart, general store, Guysboro', N.S., have assigned.

Charles Fraser & Son, general store, Pembroke, Ont., have assigned to Gideon Delahaye.

A demand of assignment has been made in the case of L. P. Marchand, general store, St. Tite, Que.

P. M. Jenkins & Co. (company nominal), produce commission, Halifax, N.S., are reported "away."

The Electric Match Co., Louiseville, Que., have assigned. A meeting of creditors is called for Feb. 9.

A meeting of the creditors of J. M. De Repentigny, grocer, Montreal, has been called for February 11.

Taylor, Finlay & Co., commission and flour, St. John's, Nfld., are offering to compromise at 50c. on the dollar.

L. G. Thoun, grocer, Montreal, is offering to compromise at 20c. on the dollar. His stock is to be sold by public auction.

Allen & Healy, grocers; Campbell & Smith, flour commission; Thos. Fitzgibbon, grocer; James G. Hunt, produce commission; E. B. McDougall, produce and flour commission, and W. D. Morrison & Co., grocers, St. John's, Nfld., have all assigned.

PARTNERSHIPS FORMED AND DISSOLVED.

J. E. Stevens & Co., tanners, Hantsport, N.S., have dissolved.

J. & E. Locke, general store and fishing, Lockeport, N.S., have dissolved.

Brousseau & Co., vinegar makers, Montreal, have dissolved partnership.

McElderry & McCrae, grocers, Guelph, Ont., have dissolved. James A. McCrae continues.

The Perce Fishing Co. (Ltd.), Perce, Que., are applying for incorporation.

Killingsworth & McGugan, millers, St. Thomas, Ont., have dissolved. A. McGugan continues.

L. J. A. Lambert and Toussaint Bousquet, grocers, Montreal, have been registered proprietors of L. J. A. Lambert, groceries.

Dickie & Marquis, general store, Pickering, Ont., have dissolved partnership. John Dickie continues, under style of John Dickie & Co.

Chaplin & Prieur is the style of a grain firm of which Francis L. Chaplin and Rosaria Luc Prieur are the registered proprietors.

Dame Jane McLeod, wife of Wm. Tyler, and Henry Tyler have been registered proprietors of Mrs. J. Tyler & Son, confectioners, Montreal.

A. M. Boutillier & Co., grocers, is the new style of the Boutillier grocery house in Halifax, N.S., to which Rupert Boutillier has just been admitted as a partner.

SALES MADE AND PENDING.

Mrs. J. H. Smith, grocer, Montreal, has sold out.

T. Bousquet & Co., grocers, Montreal, have sold out.

The estate of Stephen Lyons, grocer, Montreal, has been sold.

F. F. Johnson, confectioner, St. Thomas, Ont., has sold his stock.

M. Grass, general store, Ridgetown, Ont., has sold out to Chas. H. Gerbig.

W. A. Harper, pork packer, Montreal, has sold out at 30c. on the dollar.

E. A. Thornton, general store, Norval, Ont., has sold out to Vance & Co.

J. W. Vermilyea, flour, feed, etc., Belle-ville, Ont., has sold out to Byron Way.

The assets of Mrs. E. Vervais, crockery, Montreal, have been sold at 42c. on the dollar.

The general store stock of A. D. Mitchell, Glencoe, Ont., is to be sold by auction on Feb. 11.

The assets of Laurin & Peloquin, general store, Sorel, Que., are advertised for sale by auction.

The assets of J. E. Patmore, produce, London, Ont., are advertised to be sold by auction.

The stock of Gustave Joly, general store, St. David (Yamaska), Que., is to be sold at public auction.

Andrew Robertson, grocer, etc., Newmarket, Ont., has had his stock advertised for sale by tender.

Smith & Burton, wholesale grocers, Brandon, Man., have sold out their Rapid City branch store to Samuel Hunter.

The stock of J. W. Cathcart, crockery, etc., Leamington, Ont., has been advertised to be sold by auction under chattel mortgage.

CHANGES.

S. C. Day, grocer, Montreal, is starting business.

L. J. A. Lambert, grocer, Montreal, is commencing business.

J. Campbell, produce, Montreal, Que., has retired from business.

Wm. McKay, Montreal, is starting a grocery business in that city.

Smith W. Maxwell & Co., teas, Vancouver, B.C., have gone out of business.

Alfred Dennis has been registered proprietor of the Canadian Flour, Grain and Produce Agency, Montreal, Que.

Cecile Courcelle, wife of Z. Decary, has been registered proprietress of Z. Decary & Cie, grocers, Montreal.

James B. McDunnough has been registered proprietor of the McDunnough, Daylis Varnish Co., of Montreal.

Agnes McLaughlin, wife of Wm. Bell, has been registered proprietress of Wm. Bell & Co., general merchants, Montreal.

DEATHS.

F. W. Stone, grocer, Guelph, Ont., is dead.

Wm. Reynolds, general store, Orr Lake, Ont., is dead.

Kate Hahasey, confectioner, etc., Toronto, is dead.

S. V. White, of S. V. White & Son, general store, etc., White's Cove, N.B., is dead.

J. F. Stewart, of Verret, Stewart & Co., wholesale fish and oils, Montreal and Quebec, is dead.

FIRES.

J. H. McKee, grocer, Coaticook, Que., has been burned out.

H. L. Dupois, general store, Coaticook, Que., has been burned out.

S. Bachard, general store, Coaticook, Que., has been burned out. Insured.

The grocery stock of Chapdelaine & Frere, grocers, Quebec, has been damaged by fire.

The stock of Morin & Lemelin, grocers, Montreal, has been damaged by fire and water. Insured.

Asher & Leeson, general jobbers, Toronto, have had their stock partially damaged by water. Loss estimated at \$1,500. Fully covered by insurance.

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

COUNTING THE PROCEEDS Of the year's business. I am at your service for assistance, inspection, or advice.

A. C. NEFF, Chartered Accountant,
Auditor, Assignee, etc.
Tel. 1040. Canada Life Building, TORONTO.

RE-EXPORTS FOR FOUR YEARS.

The re-exports of Indian and Ceylon tea from London to the United States of America and Canada for the past four years are shown in the following table issued by Gow, Wilson & Stanton, London. Figures giving the quantity transhipped from India and Ceylon, via London, which during 1894 was considerable, have still to be added. Results will then appear much more encouraging, and will probably further stimulate the efforts now being made by India and Ceylon to foster the taste for their teas in the continent of North America.

INDIAN TEA.				
	1894.	1893.	1892.	1891.
U.S.A.....	701,643	818,356	600,216	659,831
Canada.....	698,479	621,407	789,065	621,490
CEYLON TEA				
	1894.	1893.	1892.	1891.
U.S.A.....	803,708	705,567	710,365	417,982
Canada.....	949,175	731,760	613,817	410,958

B.C. SALMON PACK.

R. P. Rithet & Co., of Victoria, B.C., furnish the following statement of salmon pack in British Columbia for 1894:

	Cases.
Frazer river	363,967
Skeena river	61,151
Naar river	19,587
Rivera inlet	39,351
Lowe inlet	8,315
Alert bay	2,000
Total.....	494,371
In 1893.....	590,229
In 1892.....	228,470

The pack for 1893 was the largest in the history of the trade in that section. The pack of 1894 has been disposed of as follows:

To England direct	316,548
To England indirect	72,796
Waiting shipment	6,924
To Eastern Canada	76,009
To Australia	15,078
Local sales.....	2,642
Stocks on hand.....	4,374
Total.....	494,371

MANITOBA WHEAT EXPORTS.

A comparative statement of wheat (including flour) exported from Manitoba for the last nine years is given by the Winnipeg Grain Exchange as follows:

Crop.	Bushels.
1886	4,000,000
1887	10,500,000
1888	4,000,000
1889	4,500,000
1890	11,500,000
1891	14,000,000
1892	14,000,000
1893	12,000,000
1894	Estimated 15,000,000

John Gibson, of Marysville, brother of Alexander Gibson, is about to open a large grocery store in Fredericton, in the new brick building on Queen street known as the Chestnut building.



A Glass Jar Free

WITH

Adams' Pepsin Tutti Frutti.

Ask your jobber for it. Advertising matter to decorate your store sent on application.

ADAMS & SONS CO. - 11 and 13 Jarvis Street, TORONTO.

GONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines Ont.

BRUSHES...

**R
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M
S**

ALL GOODS BRANDED

"BOECKH"

Send for Price List.

Are strictly as represented and will give satisfaction to your customers.

CHAS. BOECKH & SONS TORONTO, ONT.

STRENGTH
.. IS WHAT ..



Johnston's Fluid Beef

IMPARTS

Forms Sinew and Muscle, and gives Soundness to the Constitution.



IT LEADS

Keen's Mustard

Is for sale in every Grocer's shop in Canada.

Keen's Mustard

Has a reputation of over One Hundred and Fifty Years.

CURRENT MARKET QUOTATIONS

TORONTO, Feb. 7, 1895
 This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.
 All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, per doz	19 80
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2 1/2 lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	2 40



doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
5 lb. cans, 1 doz in case, per doz	16 25
4 " 1 " " "	13 32
2 1/2 " 2, 4 " " "	8 45
16 oz. 1, 2, 4 " " "	3 59
12 " 2, 4 " " "	2 61
8 " 2, 4 " " "	1 75
6 " 2, 4 " " "	1 35
4 " 4, 6 " " "	90
3 " 4, 6 " " "	80
Dunn's No. 1, in tins	2 00
" " 2 " "	"
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	\$2 40
" 1, in 4 doz boxes	2 10
" 2, in 6 " "	80
" 12, in 6 " "	70
" 3, in 4 " "	45
Pound tins, 3 doz in case	3 00
1 1/2 oz tins, 3 doz in case	2 49
9 oz tins, 4 " "	1 10
5 lb tins, 1 doz in case	14 00
Ocean Wave—	
No 10—doz cases	\$ 75
1 lb. 3 doz cases	1 20
No 1 (14 oz) 2 doz cases	1 80
1-lb. 2 doz in case	2 00
3-lb. 1 doz in case	5 75
5-lb. 1/2 " "	9 00
5-lb. 1/4 " "	9 60
G. F. MARTER & SON.	
Barton's Baking Powder— p. doz	2 25
1 lb. sealer jars, 2 doz in case	2 25

1 1/2 lb jelly jars, 2 doz in case	2 25
1/2 lb. " " " "	1 25
1 lb. fancy enamelled tins, 2 doz	2 75
1 lb. tins, 2 doz. in case	2 60
1 lb. " 3 " " "	1 20
1 lb. " 4 " " "	0 75
Gold Medal per lb.	
1 lb. paper package, 10 lb in box	6 12
1 lb. " " " " "	0 12
1 bl. " " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS

Diamond—

1 lb. tins, 4 doz. cases	0 67 1/2
1 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 95

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY COMPANY.

Abernethy	8	Jumbles	11
Arrowroot	10 1/2	Lemon	9 1/2
Butter	6	Lunch	9
" 3 lb pks	20	Molasses Snaps	5 1/2
Cottage	8	Moss Wafers	11 1/2
Cocoanut	11	Napoleon	12
Garibaldi	8 1/2	Nelson Tarts	11 1/2
Gingerbread	10	Oyster Crackers	9
Ginger Nuts	9	" Square	6
Graham Water	9	" Pearl	6 1/2
" 2 lb. pks	20	Peach Cake	12
Jam Jams	11 1/2	Pearl Wafers	13

People's Mixed	10	Soda, 3 lb pks	18
Pilot Family	5	Suitana	9 1/2
Queen's	12	Tea	10
Reception	14	Variety	12
School Cake	11	Village	7
Soda	5 1/2	Wine	8

BLACKING.

DAY & MARTIN'S BLACKING.

Liquid. per doz

Pints, A (6 doz. per bbl)	\$3 30
" B 9 " "	2 25
" C 15 " "	1 25
Russett Cream (12 doz. per case)	2 19

Paste.

(Boxes of 3 doz. each), per gross

No. 2 size (4 gross to a case)	\$2 40
No. 3 size 6 " "	3 65
No. 4 size 3 " "	5 50
No. 5 size 4 " "	6 80
No. 7 size 4 " "	9 00

Waterproof Dubbin.

In tins, large (6 doz. in case)	12 50
P. G. FRENCH BLACKING. per gross	
No. 4	\$4 00
No. 6	4 50
No. 8	7 25
No. 10	25
P. G. FRENCH DRESSING per doz	
No. 7, 1 or 2 doz. in box	\$2 00
No. 4, " " "	1 95

McLAREN'S



is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.

Silver Gloss
STARCH

ASK FOR
BENSON'S
CANADA PREPARED
CORN

Satin Starch



Pure Rice Starch

Pulverized Starch



SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.
LIMITED
CARDINAL, ONT.

Beware of Imitations

Every package bears
our name

Prices Current Continued—

BLACK LEAD

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 z. 1/2 gro., 2 oz., or 1/2 gro., 4 oz.	
Per gross	9 00
Silver Star Stove Paste	24 00
Matchless silver polish	
MATCHLESS STOVE PASTE POLISH	
No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.

KEEN'S OXFORD.	per lb
1 lb packets	0 17
1/2 lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 15

CORN BROOMS.

CHAS. BOECKE & SONS.	per doz
Carpet Brooms—	net.
"Imperial," ex. fine, 8, 4 strings.	\$3 65
Do. do. 7, 4 strings	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90
Standard, select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do. 5, 3 strings.	2 40

CANNED GOODS.

Apples, 3's	\$1 00	\$1 10
" gallons	2 85	2 80
Blackberries, 2's	1 75	2 00
Blueberries, 2's	1 00	1 10

Beans, 2's	0 85	0 95
Corn, 2's	0 85	1 25
Cherries, red pitted, 2's	2 00	2 25
Pears, 2's	0 85	0 95
" Sifted select	1 45	
Pears, Bartlett, 2's	1 75	
" Sugar, 2's	1 50	
Pineapple, 2's	1 75	2 00
" 3's	2 40	2 50
Peaches, 2's	1 55	2 00
" 3's	2 80	
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 60	1 60
Pumpkins, 3's	0 85	0 95
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	1 40	
Tomatoes, 3's	0 85	0 90
" Golden" Finnan Haddies	1 30	1 40
" Thistle" Finnan Haddies	1 30	1 40
lobster tails	1 75	2 00
" flats	2 30	2 35
" apr'l Crown flat	3 40	
Mackerel	1 00	1 10
Salmon, sockeye, tails	1 30	1 35
" flats	1 55	
" ohoes	1 10	1 20
Sardines Albert, 1/2's tins	13	
" 1/2's "	20	
Sportsmen, 1/2's genu-		
ine French high grade, key	12	12 1/2
opener	10	
Sardines, key opener, 1/2's	11	11 1/2
Exq. fine Fr'ch, k.op. 1/2's	11	11 1/2
" 1/2's "	18	19
Sardines, Other brands, 9/16	11	11 1/2
Sardines P & C, 1/2's tins	33	35
" 1/2's "	33	36
Sardines Amer, 1/2's "	6	8
" 1/2's "	9	11
" Mustard, 1/2 size, cases		
50 tins, per 100	11	00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	

Herrings in Anchovy Sauce	2 00	
" 1/2 Sardine	1 40	
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN)

Comp Corn Beef 1lb cans	\$1 50	\$1 60
" "	2 61	2 65
" "	4 80	5 10
" "	7 50	7 75
" "	17 25	17 50
Minced Collops, 2 "	3 60	
" "	2 60	2 65
" "	3 40	3 50
" "	6 00	
English Brawn 2 "	2 75	2 80
Camb Sausage 1 "	2 50	
" "	4 00	
Soups, assorted 1 "	1 50	
" "	2 25	
Soups and Boull 2 "	1 80	
" "	4 50	



ACME SLICED BEEF.

No. 1 tins, key, 2 doz., per doz., \$3.00



CODFISH.

BEARDSLEY'S SHREDDED.

2 doz. pkgs. per doz., 90c.

CHEWING GUM.

ADAMS & SONS CO.

To Retailers

Tutti Frutti, 36 1/2 bars	\$1 23
Pepsin Tutti Frutti, 23 5/8 pk'ts	0 75
Nerve Food Tablet, 56 5/8 bars	1 20
Orange Blossom, 1 1/2 piece	1 10
(Each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (11 1/2 pieces)	0 65
Monte Cristo (180 pieces)	1 30
(with brilliant stone ring)	
Mexican Fruit, 36 5/8 bars	1 20
Sappota 150 pieces	0 90
Sweet Fern 230 "	0 75
Black Jack 115 "	0 75
Red Rose 115 "	0 75
Magic Trick 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 "	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic	800 pieces 6 00
Tutti Frutti Girl	6 00
Sign Box (new)	800 " 6 00
Tutti Frutti cash box	800 " 6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c pkgs. per jar	3 70

CHOCOLATES & COCOAS

CADBUERY'S.

Cocoa essence, 3 oz. pkgs.	\$1 65
per lb	
Mexican chocolate 1 1/2 lb pkgs	0 40
Rock chocolate, loose	0 37 1/2
1-lb tins	0 40
Cocoa nibs, 11 lb tins	0 30

TODHUNTER, MITCHELL & CO'S

Chocolate—

French, 1/2's... 6 and 12 lbs	0 30
Caracas, 1/2's...	0 35
Premium, 1/2's	0 30
Sante, 1/2's	0 26
Diamond, 1/2's	0 22
Sticks, gross boxes, each	

SOUTHWELL'S ..



Jams are the best.

Jellies are the best.

Marmalades are the best.

FRANK MAGOR & CO., 16 ST. JOHN STREET, MONTREAL.

N. B.—A stock of these goods always on hand.

PURE GOODS

NELSON'S GELATINE

—AND—

NELSON'S CONCENTRATED
JELLIES.

Wholesale of Frank Magor & Co., 16 St. John St., Montreal.

CHOICE GOODS

MACONOCHIE'S

Fresh Herrings.
Kipperd Herrings.
Herrings in Tomato Sauce.
Herrings in Shrimp Sauce.

FRANK MAGOR & CO., 16 St. John Street, MONTREAL, Agents

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record

97

Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and
Liverpool

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HENR
Prices a
Cocoa,
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Prices current, continued—

SOUTHWELL'S GOODS

Orange Marmalade, per doz.	\$1 50
Clear Jelly Marmalade	1 90
Strawberry W. F. Jam	2 20
Raspberry	2 10
Apricot	1 90
Black Currant	1 90
Other Jams	1 55 to 1 80
Red Currant Jelly	3 00
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
" Ringed" 5 lb boxes, per lb	0 40
" Acme" Pellets, 5 lb cans, per can	2 00
" Acme" Pellets, Fancy boxes (30s) per box	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	9 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity Licorice, 200 sticks	1 45
" " 100 " "	0 75
Imitation Calabria, 5 lb bxs per lb	0 20

MINCE MEAT.

Condensed, per gross, net	\$12 00
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MUSTARD.

KEEN'S.

Square tins— per lb	
U.S.F., 1 lb. tins	\$0 40
" 1/2 "	0 42
" 3/4 "	0 45
Round tins—	
F.D. 1/2 lb. tins	0 25
" 1 lb. jars, per jar	0 27 1/2
" 4 lb. jars, per jar	0 75
" 1 " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

COLMAN'S

Square tins— per lb	
U.S.F., 1 lb. tins	\$0 40
" 1/2 "	0 42
" 3/4 "	0 45
Round tins—	
F.D. 1/2 lb. tins	0 25
" 1 lb. jars, per jar	0 27 1/2
" 4 lb. jars, per jar	0 75
" 1 " "	0 25

RICE, ETC.

Rice, Aracan	\$3 32
" Patna	4 2
" Japan	5
" Imperial Seta	5 1/2
" extra Burmah	3 1/2
" Java extra	6 1/2
" Genuine Carolina	9 1/2
Grand Duke	6 1/2
Sago	4 1/2
Tapioas	4 1/2
Goathead (finest imported)	6 1/2

SPICES.

Pepper, black, pure	\$0 12	\$0 14
Pepper, white, pure	20	28
" fine to superior	10	15
Ginger, Jamaica, pure	25	27
" African	16	18
Jassia, fine to pure	20	25
Cloves	18	45
Allspice, choice to pure	12	15
Cayenne	30	35
Nutmegs	75	1 20
Mace	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	15	20

STARCH.

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7 1/2
Durham corn starch	6 1/2
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry	4 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb cartons	7 1/2

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—

No. 1 White or Blue, cartoons	5 1/2
Canada Laundry	4 1/2
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chrome package	7
Silver Gloss large crystals	6 1/2
Benson's Satin, 1-lb. cartoons	7 1/2
No. 1 White	4 1/2

Culinary Starch—

W. T. Benson & Co.'s Prepared Corn	7 1/2
Canada Pure Corn	6 1/2

Rice Starch—

Edwardsburg No. 1 White, 1-lb. cartoons	5 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7 1/2

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS (40-lb bxs., 1-lb pkgs., new wrappers) 8 1/2
 (6-lb. bxs., sliding covers (12 bxs. each crate)) 9
PURE (36-lb. bxs., 123-lb. bxs.) 7 1/2
OSWEGO (40-lb. bxs., 1-lb CORN STARCH) pkgs 8
 For puddings, custards, etc.
ONTARIO (36-lb. to 45-lb. bxs., STARCH) 6 bundles 6 1/2
STARCH IN Silver Gloss 8
BARRELS / Pure 7

SUGAR.

Granulated	3 1/2	50
German	3 40	50
Paris Lump, bbls and 100 lb. bxs	4 1/2	5 1/2
Extra Ground, bbls icing	5 1/2	5 1/2
Powdered, bbls	4 1/2	5 1/2
Extra bright refined	3 20	3 30
Bright Yellow	3 1/2	3 1/2
Medium "	2 1/2	3
Dark yellow	3	3
Raw Demarara	2 1/2	2 1/2

SYRUPS AND MOLASSES.

SYRUPS.

Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	40	50
Redpath's Honey	40	50
" 2 gal. pails	1 25	
" 3 " "	1 50	

MOLASSES.

Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" 1/2 bbls	0 40	0 40
New Orleans, in bbls	0 25	0 30
Porto Rico, hdds.	0 38	0 44
" barrels	0 42	0 44
" 1/2 barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb. bars	per lb	6
Do. 2, 6-16 and 3 lb bars	"	5 1/2
Primrose, 12 oz. cske, per doz	5 1/2	8

MORSE'S MOTTLED

Per box—in 5 box lots	
100 bars	\$4 75

ECLIPSE SOAP



Eclipse, 3 lbs	3 30
Everyday, 12 oz.	Per box \$4 50
Morse's Best, 12 oz.	4 50

SURPRISE SOAP



1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 Box lots.	



RICHARDS' SOAPS.

Richards' Pure Soap, 100 bars	\$5 00
Telephone, 100 bars	4 00
White Star, 20 bars, 3 lbs	3 30
Gold Dust, 20 bars, 3 lbs	2 70
Jubilee, 12 bars, 5 lbs	2 47
Family, 25 bars, 2 1/2 lbs	2 25
Russian Electric, 60 bars	2 00
1892 Electric, 60 bars	1 90

Per Doz.

White Castile Bars, 2 doz., wood	75
Oatmeal, 2 doz., wood	75
Venus, 1 doz., paper	75
Water Queen, 1 doz., paper	40
Ocean Foam, 1 doz., paper	75
Pure Coco, 1 doz., paper	25
French Mottled Castile, 1 doz., paper	50
French White Oatmeal, 1 doz., paper	50
Trans. Glycerine, 1 doz., paper	40
Trans. Bar, 2 doz., wood	75
33 1/2 per cent. Glycerine, 1 doz., paper	1 50
Carbolic Glycerine, 1 doz., paper	1 00
Sulphur, 1 doz., paper	1 00
Rose Trans., 1 doz., paper	75
Peach Blossom Comp., 1 doz., paper (Milled)	1 25
All Healing Tar, 1 doz., paper	1 00
Oatmeal Bouquet, 1 doz., paper (Milled)	75
Glycerine	25
Mottled Castile, 1 doz., paper	40
White Oatmeal, 1 doz., paper	40
Apple Bloom, 1 dozen, paper (Milled)	75



BRANTFORD SOAP WORKS CO.

Ivory Bar— per box	
2 1/2 lb. oz. and 3 lb. bar, 60 lb.	\$3 30
1 1/2 lb. and 1 lb. bar, 60 lb.	3 60
12 oz. cakes, 100 cakes in box	4 13
10 oz. cakes, 100 cakes in box	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kind of soaps furnished on application.

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold	59c
Bar, 8's	57
Ingots, rough and ready, 8's	49
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Mvrtle Cut Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—	
Duty paid per lb	
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do., 8 oz., R & R, 2x12, 5 and 10c cuts, 12 lb butts	61
Do. 16 oz., R & R, 10c cuts, 2x12, 15 lb butts	61
Jubilee, 7 1/2 to 10 lb, chocolate, 15 lb butts	68
Prince George, 8 1/2 lb caddies	47
Tecumseh, 9 to 10 lb (fancy chew'g)	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 10 lb butts	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs.	45
Plug Smoking—	
Woodcock, 18 lb caddies, 7s.	50
3rds.	50

Sunny South, 6s and 7s, 18 lb caddies.

Sunny South, 6s and 7s, 18 lb caddies	46
Solid Comfort, 6s, 15 lb butts	44
Special, 7 to 10 lb, 18 lb caddies	42
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5 lb boxes	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65
Terms, 30 days, less 2 per cent.	

CIGARS—S. DAVIS & SONS Montreal.

Size	Per M
Madre E' Hijo, Lord Landsdowne	60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	65 00
" " Longfellow	65 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Vict., Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS MONTREAL.

Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

OUT TOBACCO.

Puritan, tenths, 5 lb boxes	per lb 70
Old Chum, ninths, 5 lb box	75
Old Virgin, 1-10 lb pkg, 10 lb bxs	68
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb.	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12 1/2	68
" " " 7s. R. & R. 14 1/2	68
" " " 7s. Solace 14 1/2	58
" " " 8s. B. & R. 16	58
" " " 8s. Solace 16	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17 1/2	58
O. V. - " 12s. " 17	55 1/2
Derby, - " 7s. " 17 1/2	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	7 1/2

WOODENWARE.

Pails, 2 hoop, clear	No. 1	\$1 80
" " "	" 2	1 70
Pails, 2 hoops, clear	No. 2	1 40
" " "	" 3	1 60
" " " painted	"	1 60
Tubs, No. 0		8 50
" " "		7 00
" " "		6 00
" " "		5 00
On sales amounting in value as per above list to less than \$20 there shall be an advance of 10c. per doz. on pails and lard tubs, and of 50c. per dozen on wash tubs.		
Washboards, Globe	\$1 90	2 00
" " Water Witch	1 40	1 40
" " Northern Queen	2 25	2 25
" " Planet	1 70	1 70
" " Waverly	1 60	1 60
" " X X	1 50	1 50
" " X	1 30	1 30
" " Single Crescent	1 85	1 85
" " Double	2 75	2 75
" " Jubilee	2 25	2 25
" " Globe Improved	2 00	2 00
" " Quick and Easy	1 80	1 80
" " World	1 75	1 75
" " Battler	1 90	1 90

Matches, 5 case lots, single case

Farlor	1 70	\$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 30
French	3 00	3 00
Steamship (10 gro. in case)		
Single case and under 5cs.	3 10	3 10
5 cases, freight allowed		
Mops and Handles, comb	1 25	per doz
Butter tubs	\$1 60	\$3 60
Butter Bowls, crates as'd	3 60	

We find our Roy various against our article us. The

468 Kin

Oak

1, 2, 1, 2, 1, 2, 1, 2, Butch Fruit

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The Saloon is used for gers at an The Saloon location of

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. **THE ROYAL DANDELION COFFEE CO.**

Henry J. Keightley, Manager,
468 King St. West. Telephone 1610.

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MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.



Crosse & Blackwell

CELEBRATED FOR

- Jams,
- Pickles,
- Sauces,
- Potted Meats,
- Table Delicacies.

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and Portland Mail Service.

After Nov. 18 the Mail Service will be continued for the Winter 1894-5, from Portland and Halifax, as under:

STEAMSHIPS.	From Portland	From Halifax
LAURENTIAN ...	Feb. 28.	Mar. 2
NUMIDIAN	Mar. 14.	" 16
MONGOLIAN	" 28	" 30
LAURENTIAN ...	Apr. 11.	Apr. 13
NUMIDIAN	" 25.	" 27

The Steamers of this service carry all classes of passengers. The Saloons and Staterooms are in the central part, where least motion is felt. Electricity is used for lighting the ships throughout, the lights being at the command of the passengers at any hour of the night. Music rooms and smoking room on the promenade deck. The Saloons and Staterooms are heated by steam.

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