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FINE GOODS OUR SPECIALTY.

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED
WEEKLY
\$2.00 PER YEAR

VOL. V.

TORONTO, MARCH 6, 1891.

No. 10

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DELICIOUS FLAVOUR
GREAT STRENGTH**

Are the principal
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of The

**British America Starch Co's
PREPARED CORN.**

**H. A. NELSON & SONS
MANUFACTURERS**

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Wholesale Dealers

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WHISKS,**

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THE CANADIAN GROCER

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 Manufactured by
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Holds over a Gallon of Oil. Burns over 10 Hours without Re-filling.

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Does the work of 15 ordinary Lamps and not as troublesome to care for as any one of them. Only one Lamp to fill. Only one chimney to clean instead of 15.

GOWANS, KENT & CO.,

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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED
WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Packers, Produce and Provision Dealers
and General Storekeepers.

J. B. McLEAN & CO., (Ltd.)
PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET,
MONTREAL.

8 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

TORONTO, MARCH 6, 1891.

No. 10

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. G. Hector Clemes, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

UNDERPAID, ILL-TRAINED CLERKS.

A large proportion of the business failures of the country is yearly attributed to incompetence. Men undertake to manage before they have learnt to serve. Every year it seems the number of callow fledglings who go forth on their own untried wings grows larger, and unfitness becomes an increasing cause of commercial breakdown. Why is this? Are the young men of to-day more conceited or more ambitious than were the young men of twenty years ago? Possibly they are. It is no doubt a fact that the farther we get from the time when youths were apprenticed to the trade of shopkeeper, the more unruléd become the aspirations of young clerks. In the freer circumstances that surround a young man's entrance into the trade of salesman these days, precocity is apt to find congenial soil, and a bumpitious self belief is a more common outcome than it was of the rigorous system whereby the young fellow was indentured, and his father bound for him, to serve his probation. The schooling was usually hard enough but it was thorough, and tended to crush out the foolish over estimate of himself that freedom to leave or stay too often leads the novice to

cherish. We are behind the old countries in the matter of service to-day, simply because we have not so complete a training school for our clerks. We have good clerks, but it is to their own credit and to the credit of their trainers that they are good, and not to the credit of the system.

The fault of our system is that it recognizes a beginner's service as being worth money at the outset. As the learner progresses he expects more pay, and if he does not get it he seeks for it elsewhere. His belief in himself soon comes to outrun the value that is put by his employer on his work, and then the young fellow thinks it a pity that such a high order of ability as his should be given for so meagre pay to the advancement of others. If he can get a hold of any money, and if he cannot he can usually get credit, he will open a store, and after a brief career will take the plunge that a thorough training would have fitted him to avoid. But the training there was no means of forcing him to submit to, as there were no articles binding him, and the modern substitute for bonds, the inducement of a small salary, is mischievous in its effects. It fails to keep the boy in training and gives him a sense of independence that will not brook training.

The pay of clerks who are supposed to have got through their training is also a cause of injury to trade. These men do not usually make enough in the service of employers, and they take the first opportunity to set up for themselves. They may possess the business ability to do an independent trade, but in many cases they lack the means, and their failure speedily comes. Better pay when men are through the training stage, and more thorough drilling while they are in it would do much to lower the failure rate every year.

WHOLESALE SEEDSMEN AND FARMERS.

Complaints having reached us that wholesale seedsmen in this city were quoting to farmers the same prices as to retail traders, a representative of THE GROCER took the matter in hand for the purpose of verifying or correcting it. He called upon Mr. R. C. Steele, president of the Steele Bros. Co. (Ltd.) and asked that gentleman if the complaint was according to fact. Mr. Steele did not deny that it was, but stated that so far as the practice of his house was concerned there was no truth in it. He believed in doing all the business possible, both in the buying and selling of stock, through the country merchant, and had not dealt and would not deal with farmers upon the same basis as with country merchants. The injustice complained of was probably wrongly placed when laid at the door of wholesale seedsmen. If the retail merchants would look into the facts, they might find that most of the quoting and selling to farmers on the usual trade terms, were done by houses that were not jobbers at all, but strictly retail traders. Some of these were working up a trade throughout the country, and their offers and sales might be confused with those of wholesalers. It was not unlikely too that some of these were giving consumers the same terms as were given to dealers.

Other seedsmen called upon stated that the evil no doubt existed, but that it was impossible to remedy it. The Farmers' Institutes were blamed by some of them for getting consumers upon the same terms as retailer. The members of these agricultural bodies did all they could to damage the retailer, and when they could not get from him seeds at wholesale prices they would apply to jobbers, some of whom, sooner than

see their trade go to the United States or into the hands of rivals would fill orders on wholesale terms. Also, farmers not uncommonly would get their stock direct from the retail department of some jobbing establishment, and would represent to the local country merchant that they bought on the same terms as those upon which he bought.

From an examination of the position in which the seed trade is, it seems certain that there is a good deal of business done with the farmers upon the same terms as with retailers. The farmers, growing more and more averse to doing business through the retailer, apply to the jobber. If he answers them with the same quotations as the local merchant, they at once say the jobber and retailer are combined to fleece the farmers. They have recourse to other jobbers, and only the most staunch supporters of the retail trade will withstand the veiled or open threat to give one of them the proposed patronage. The fact that other houses will comply, often overcomes the disposition to hold out for consumers' terms. We believe, however, that there are houses which stand by the retail trade, and the retail trade should in turn stand by them.

The country merchant must bestir himself if he wants to do a seed trade. He must canvass for it. He has the catalogue of the house whose stock he wishes to sell. Both when the farmer calls on him and when he calls on the farmer must he push business. Also in the buying of seed for his house must he exert himself to make a little money. By making himself a recognized broker between the farmer and the wholesaler, both for buying and selling stock, he gets himself in the best position to control local trade and keep out itinerants. But as in all kinds of employment these days, he must be a pusher, and go outside for his business. It is the rugged kind who do this that make money.

MAPLE SYRUP AND SUGAR.

In anticipation of the greatly increased demand for high class and absolutely pure maple syrup, Messrs. Wilkins & Co., of Adamsville, Que., are making arrangements for a much larger supply than formerly. Among the many reputable makers in the counties of Missisquoi, Brome and Shefford, who contract their whole product with Messrs. Wilkins & Co., are perhaps a dozen farmers having sugar orchards containing from 1,000 to 4,000 trees each. These counties, adjoining Vermont have long been famous as the chief sugar-producing districts of Canada, and their sugars are furnished with the the most approved modern appliances. The old-fashioned clumsy methods still in vogue in other sections, have long since been superseded there, by covered tin buckets, in which the sap is caught free from rain and other substances which otherwise change the flavor, and by the substitution of

the evaporating pan for the old cauldron or potash-kettle. The "tapping" season in the Eastern Townships is usually between the 15th and the 25th of March.

LOOKING AHEAD.

In looking over the work of different trade associations on the other side of the line, it is evident that among them are to be found some very live bodies. In several cities of the union are to be found associations which have their central officers, their collectors, their legislative committees and an efficient committee on various other matters. Their offices instead of being an expense are a source of profit, and it is in this respect we think an improvement in Toronto's work might easily be made. Why shouldn't they have an office down town like other progressive associations? We imagine we hear the old cry—it would not pay. We believe it would pay, and the only way to settle the question is to try it. Let us look into the future. An office rented down town, fitted up with show cases of neat and attractive size; said cases rented to manufacturers for the display of their goods, their handsome show cards neatly framed and glazed, would be self-supporting. Here the executive committee could hold their meetings, instead of running from one place to another. Here the secretary could be on duty certain hours each day, to answer enquiries. Here, if necessary, the secretary could also have the price lists for the goods displayed, and in the event of a collecting agency being run, the secretary could receive monies for the members. If it pays in other associations to have these things, it would pay in Toronto. It would not be necessary for the secretary to take orders for goods. He could give prices and refer the intending customer to the house handling the goods. A clerk's register could be kept where clerks and counter hands could register their wants when out of employment, and grocers wanting hands could also register in the same manner. This alone would be a boon to trade, since a certain amount of protection would be afforded against dishonest clerks. A clerk when he went to register, would give a copy of his references and he would be brought to understand that his record would be looked at. We believe that there is a large sphere of usefulness in this direction. The association in Toronto has done good work in the past, and this down town office would be an enormous stride in the right direction. Merchants coming in from the country would seek out the office and obtain much needed information, and they could use it to conduct their correspondence. The expenses of such an office would not be heavy, and would be met by rents from the show cases and other sources of income. The Secretary's salary would be an important item, but the usefulness of that officer would be greatly increased. There would be enough work to occupy his whole time and it would be a paying institution. Why not have it done?

BANKRUPT STOCKS.

The method of the Sarnia Grocers' Association settles the question as to the disposal of bankrupt stocks in country towns, but it remains to be seen whether the same work can be successfully done in large cities. We are afraid that in a city like Toronto or Hamilton the number of these stocks thrown upon the market would militate against its success. That a tremendous amount of injury is done is without doubt a fact, and, more, it is being done every day. A storekeeper fails. It may be what we term an honest failure, brought about by sickness and misfortune, or it may have occurred through reckless trading. It matters not. The man possibly seeks a compromise or he may be thoroughly disheartened and wash his hands of the whole business. The assignee has the stock to dispose of. Along comes the bankrupt stock man, scans the stock sheets and offers 30 to 40 cents in the dollar. He seldom goes higher. The assignee accepts the offer, and our pirate at once looks around him for an empty store, pays about two days' rent for the same, moves the stock in, arranges it in small lots around the shelves, and then calls in an auctioneer. The goods are sold at whatever they will bring, the lots are put up, not to suit storekeepers who might gather to prevent a wholesale slaughtering of their trade, but to suit consumers, two cans of this, four bottles of that, and so on. Wherever this blue bottle fly descends he causes a most lamentable state of affairs. The consumer does not always get a bargain however, for he always has a lot of shelf worn goods that he manages to work off and which no one cares to have. Now we are of the opinion that there is a very nice little source of revenue to be obtained from this which should go into the city treasury. It is a work for the Association to handle. If these men must bring a stock in a neighborhood other than where the failure occurred the transient trader should pay a good round figure for the privilege of moving the stock and for the injury he does to the business men of that neighborhood. Grocers have quite enough to contend against without being obliged to put their hands in their pockets and witness the procession of their customers going to purchase goods from a bankrupt stock and very often with the cash that should be in the grocers hands for goods supplied to the self same customers. There is a very sore spot here and it should not be lost sight of. We would suggest that, at the next meeting of the Toronto Retail Grocers' Association this subject be taken up for discussion in order to see if some practicable solution cannot be reached.

The Chicago Grocer says: A large number of Alaska salmon canneries will combine in a few weeks for the purpose of reducing the expense of operating their canneries, and for mutual protection the coming season. They hope to be in a position to lessen the tendency to disastrous competition, which in years past has raised havoc with the industry, and in time will endeavor to get to a point where they can pool the entire product of all the canneries.

**EBY, BLAIN & CO. BUY OUT
FRANK SMITH & CO.**

Messrs. Eby, Blain & Co., wholesale grocers, Toronto, have bought from Frank Smith & Co., the premises in which the latter firm has for many years done business, on the south east corner of Front and Scott streets in this city. Possession is to be given on the first of June, not only of the premises, but of the stock of groceries that shall be unsold in them at that time, which the sale has been made to include. The purchase is a strictly cash affair.

Frank Smith & Co. have been in the wholesale grocery business here since the year 1867, the firm having moved from London in that year and opened on Front St. east of Church street. A few years afterwards they built the warehouse which has just changed hands, and which is perhaps the best stand for a wholesale grocery in the country. In the days when liquors were part of the usual stock in a retail grocery trade, the business done by Frank Smith & Co. was immense. At no time did that firm do a small trade. The head of the house, the Hon. Frank Smith, having been a worker all his days, and now being connected with so many institutions and engaged in so many fields of activity, has concluded to withdraw from trade, and the sale noted above has consequently been made.

Messrs. Eby, Blain & Co. have done business under the present style and in their present stand for the past eleven years. During the last five or six years of this period their trade has been over \$1,000,000 a year. Their business has in fact outgrown their premises. In their new quarters across Scott street they will have more room. The warehouse of Frank Smith & Co. extends from Front street to the Esplanade, and is 50 feet wide. It encloses two and a half times the space of the present warehouse of Eby, Blain & Co., and has more than twice the floor area. It is a very substantial building, and has five shipping doors, to which one more will be added by the incoming firm. With the addition to their present trade of that transferred with the good-will of Frank Smith & Co., Eby, Blain & Co. should do a huge business in their new quarters. They do not go in till the first of June, as by that time the present stocks of both houses will be pretty well run off, and as Eby, Blain & Co.'s lease does not expire till the fall, they have no motive for going out before that except their own convenience.

The American Grocer has sloughed its old coat and appears in vernal comeliness, fresh from the touch of virgin type. Its outfit of new type is not its only becoming improvement. It begins in last number a series of cuts from the interiors of model retail stores. This picturesque way of developing the study of stock-keeping and store-appointing is a very valuable as well as ornamental feature of our able contemporary.

**A NEW
BISCUIT AND CONFECTIONERY CO.**

The stock and plant of William Hessin, the insolvent biscuit and confectionery manufacturer, was purchased by Mr. A. M. Smith, of Smith & Keighley, at 10 cents on the dollar, who in turn sold it to a company composed of H. C. Fortier, Chas. Peter and G. W. Booth, which will be known as the Toronto Biscuit and Confectionery Co. They are now engaged in refitting the machinery and making what other improvements are necessary to the carrying on of this large business.

PETERBORO' NOTES.

Mr. G. D. Mitchell, Peterboro', is one of the oldest and most prosperous grocers in that town.

There is not a grocery store in Toronto or Montreal that can show better taste in the display of goods than that of T. W. Robinson, Peterboro'.

Mr. W. J. Morrow, Peterboro', is a successful groceryman. He thinks the new manufacturing interests with the continued success of the old ones are bound to boom Peterboro'.

John Denoon, Peterboro', keeps the choicest cuts of Canadian beef, lamb, veal, and pork that can be had for money, and the citizens of Peterboro' know it and govern themselves accordingly.

Mr. M. C. Collins, Peterboro', cuts all the corners of his expense account, and after two years' business holds his own notwithstanding the hard times. Mrs. Collins declares they cannot do without THE GROCER.

Mr. J. Potvin, Peterboro', keeps no delivery rigs, and still sells more loaves of bread each day than any other baker in the town. Mr. Potvin is a very careful man about giving credit in either his bakery or grocery business.

Messrs. Brown Bros., Peterboro', are gradually working into a jobbing trade, and they propose to forestall the prospective demand for separating the grocery business from the liquor trade, and will in a short time make them distinctly a separate business.

Mr. Thos. Brady, Peterboro', has put in a stock of first-class groceries in connection with his flour and feed business. Mr. Brady is an experienced miller. He was with Messrs. McLaughlin & Moore, Toronto, for five years. He has secured a large patronage in Peterboro'.

Mr. Alex. Elliott, Peterboro', welcomes THE CANADIAN GROCER representative each year as they roll around, and always has a good word for this paper. It is appreciated as coming from a representative and practical grocery man. Mr. Elliott is one who gives his support to any undertaking that will lead to a grocers' association, as he thinks it is much needed in Peterboro' and that it will do good to all.

ASSOCIATION DOINGS.**NOTES.**

At a recent meeting of the Manchester and Salford Grocers' Association, the question of that body appointing an analyst of its own to test goods bought by the members was discussed.

The United Retail Grocers' Association of Brooklyn has appointed a chemist for the purpose of detecting fraudulent adulterations.

The National Grocer, the Merchants' Review and other trade papers in the United States are urging the formation of a national association.

AN EMPLOYMENT BUREAU FOR CLERKS.

The New York Retail Grocers' Union has a clerks' department, which is managed in accordance with the following rules:

1st. Every clerk who applies to the office of the Retail Grocers' Union for a position, shall give his full name, age, place of birth and former occupation.

2d. He shall pay the sum of 25 cents to the agent, the sum shall be used for making inquiries about his character and former behavior.

3d. The agent shall then send an enquiry slip to his former employer or employers, and only after said slip has been properly answered and returned to the agent, shall the applicant be entitled to a position from this office, but if the slip should not be returned, the agent may use his own discretion.

4th. Every clerk shall serve the full time he has engaged himself to a boss grocer. In case he fails to do so or fails to commence his duties at the time he has agreed upon, he shall for all time be debarred from this office. This rule shall not apply if the employer asks for any work of the clerk which is detrimental to his conscience and character.

5th. Every grocer who wishes to engage a clerk from the office of this Union may apply by letter or in person.

6th. Any member of this Union who fails to answer and return the inquiry slips within three days, shall not be entitled to any help from the office of this Union for one year.

7th. Every member of this Union shall have the right and privilege to examine all books and inquiry slips containing any information of the clerk he wants to engage, but to do this he must call personally.

8th. Grocers who are not members of this Union shall under no circumstances be permitted to engage clerks from this office.

There is a suggestion in the action of about 130 of New York's first-class tailors, who have brought together the worthless accounts on their books, chiefly run up by young swells who buy with no intention of ever paying. This association of merchant tailors will put about \$5,000 of these hopeless debts up at auction on the Real Estate Exchange one of these days. This formidable way of solving the bad debt evil must be discouraging to the class upon which the exposure falls.



COMBINE GOODS DEFINED.

THE EDITOR CANADIAN GROCER.

SIR,—“That all goods are under combination, when the manufacturer refuses to sell to retailers in quantities, at the same prices and discounts, as to any other parties.”

The above is the decision of the executive committee of the Toronto Retail Grocers' Association upon the list and additions thereto, as sent out by the Montreal Association. If ratified by the general meeting in March, this decision will be the test as to whether a line of merchandise is under combination or not. It will be seen that this is far more sweeping than any general talk. It at once plunges to the root of the matter, and while the combine people say there are only three or four articles under its regulation, this test will prove that a very great number of articles are under combination in one way or another. The Association had been trying for a long time to find out what goods are under agreement, and tried in vain, for the simple reason that the members had no rule to guide them. They expect to now be able to determine the question, and as one line after another is examined they will pronounce upon it and send word to the other associations in the country. That the associations in the other cities and towns will support this action, they do not doubt. Upon the principle given, associations throughout the country can act for themselves. The Toronto men are anxious that they should join with them first, so that each association could be represented at its meetings whenever anything of importance was to be discussed. I believe in this centralization idea. There is nothing to be afraid of in it and secretaries throughout the country should not hesitate to bring the matter forward at their meetings and report to Toronto as soon as practicable. Yours, etc., RETAILER.

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The “Horseshoe” brand of canned fruits and vegetables.

Packed by Bowlby Bros. & Co., of Watertord, Ont.

“Cairns” Home-made marmalade, jams and jellies.

Packed by Alexander Cairns, Paisley, Scotland.

The “Trident” brand of canned salmon.

Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

TORONTO GROCERS' ASSOCIATION.

THE EDITOR OF THE GROCER.

SIR,—I have no connection with the Sunlight Soap Co., or with the city retail grocery trade, but I hope you will allow an onlooker to make a few remarks on the action of the Retail Grocers' Association as reported in your last issue. The traveller of the Sunlight Soap Co. went beyond his authority in selling Messrs. Caldwell & Hodgins 25 cases of soap, inasmuch as he gave a 5 per cent. discount in 30 days—a discount it would appear, that the Sunlight Soap Co. do not give even to the wholesale trade. Now, I would like to know why the Sunlight Soap Co. should relinquish control of their own business and allow their travelling clerk, bookkeeper, or anyone else to make sales on terms contrary to their instructions, or what right Mr. Hodgins has to assume control of business and dictate the terms on which sales should be made? Will Mr. Hodgins allow any of the consumers who buy from him to assume control of his business? I rather think that Messrs. Hodgins, Gibson, Saunders, Mills, and Britton have seen the day when, as small dealers, they claimed that they should receive a discount on a small quantity of goods. But now that they are large dealers they wish to drive the small dealers, who form three-fourths of the trade, to the wall by obtaining for themselves a discount that the smaller dealers cannot obtain. And these are the men who wiped the tears from their eyes because of the Grocery Combine! They are worse than the men they condemn, for they are not only a combine but a boycott, and evince a most arrogant spirit in informing the Sunlight Soap Co. that unless they concede their request that they will withdraw their trade.

Yours, ONLOOKER.

HOW TO START A CREAMERY.

At the suggestion of THE CANADIAN GROCER, Prof. Robertson, Dominion Dairy Commissioner, has prepared a bulletin giving full instructions and details for the erection, equipment and management of cheese factories and creameries. In a letter to this paper he says, “The movement for the establishment of experimental dairy stations will doubtless result in a very great improvement in the quality of the butter in Canada, and relieve the country merchants from the unpleasant and unprofitable business of handling summer made butter at a time of year when it can hardly fail to bring loss and dissatisfaction.”

PETERBORO' ASSOCIATION AND ITS SECRETARY.

The failure of M. R. Kidd, Peterboro', brought misfortune to the Grocers' Association of that town, he being the Secretary of the Association. The Association started under very favorable circumstances. Mr. Thackray, of the Toronto Association was asked to come and came to Peterboro', upon the suggestion of Mr. Kidd, to organise the Association. At the meeting a resolution was passed to pay Mr. Thackray's expenses, and several of the members paid in their dues, or two dollars, for that purpose, raising

altogether eighteen dollars, but what was the surprise of the president, Mr. Ferguson, a few days ago to receive a letter from Mr. Thackray stating that he had not as yet received the expense money promised him. The president immediately requested Secretary Kidd to hand over the money belonging to the Association, and received a very curt reply, and an itemized account as follows:

Book, 50c.; telegraph to Thackray, 25c.	75
Jan. 18, notifying members	\$ 2 00
June 24, “	2 00
June 30, writing by-laws	3 00
July 15, notifying members	2 00
Nov. 20, “	2 00
Printing and publishing, not itemized	8 00

	\$19 75
Balance due Secretary	1 75

\$18 00

The membership numbered about twenty grocers, nearly all being centrally located, so the expense of notifying members would seem to be out of all reason, besides the president informed the writer that Mr. Kidd offered to do the work for nothing, and the grocers feel their position keenly with regard to Mr. Thackray, and feel that the secretary should have settled with Mr. Thackray for the honor of the members if he felt no twinge of honor for himself. Leading grocerymen did not hesitate to condemn the action of Kidd in appropriating so much of the money for his own services (or imaginary services) without paying Mr. Thackray's expenses to Peterboro'.

Robert W. Rolston, who formerly carried on a grocery business in the northern part of London, Ont., has returned after about ten years' absence, spent in Manitoba and various parts of Ontario. He will resume business in London.

Messrs. McLaughlin & Smith have shipped 40,000 barrels of apples from Owen Sound during the past season, mostly to the English markets, where prices range from 30s. to 40s. per barrel. The firm intends shipping 2,000 more barrels as soon as cars can be secured.

Mr. Gales' butcher and grocery store, in St. Cunegonde, Montreal, was entered the other night by burglars, who escaped with what goods they could put their hands on, after having broken a large pane of glass and sent a boy inside through the aperture. They were disturbed by somebody on the opposite side of the street and went off, not without visiting two other stores on Quesnel and Delisle streets. One man has been arrested on suspicion of being an accomplice, and the police are on the track of the rest of the gang.

EVERY Reader of this paper is a buyer, therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what readers want

HILLWATTEE

THIS celebrated brand of Tea has arrived and samples are in our travellers' hands. The number one "blue label" is a blending of choice pickings and specially put up to meet a demand for fine grown teas; besides strength the infusion has a wonderful bouquet. For "afternoons" it is without a peer. The number two "red label" is a blend selected to meet Canadian taste for a smooth and not too heavy tea and at a price to insure a large sale.

These Teas are offered only in packets, pounds, halves and quarters assorted in Half Chests. The "Trade Mark" is a registered one. Shall be pleased to forward samples on application.

LUCAS, PARK & CO.,

WHOLESALE GROCERS AND IMPORTERS,

73 McNab St. North, Hamilton, Ont.

MUNN'S

Labrador Herrings

Quality very choice. Apply early as quantity is very limited.

STEWART MUNN & CO. - Montreal

KOFF NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

M. J. Woodward & Co., PRODUCERS OF CRUDE,

Manufacturers of

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.

PETROLIA, - ONTARIO.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS,

75 ST. PETER STREET,
MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS.
TEAS.

{ Barbadoes
and
Cuba

MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St. **MONTREAL.**

To Arrive

Shortly, an Assortment of

HUNTLEY & PALMER'S

English Biscuits,

in casks and 14 lb. tins.

TURNER, ROSE & CO'Y, Montreal,

Selling Agents.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.





A few words
on a
Dark subject.

Our Star brand of black chewing tobacco is giving such general satisfaction that all who sell this kind of tobacco should send for our price list.



Do you live in the country where our Travellers do not call? Let us know and we will send you price list or a few sample caddies. We put up blacks in all sizes.

Empire Tobacco Co.,
Montreal.

THE RENT QUESTION.

Owing to the avarice of landlords in many cities and towns the question of rent has become of great importance to many merchants. When a desirable location has been secured for a store and a profitable trade built up—which latter has been perceived by the watchful eye of the landlord before anyone else has observed the circumstance—and the storekeeper is congratulating himself that at last his prospects of acquiring a competency, if not wealth, are assured, down comes the house-owner with a demand for more rent, the increase sometimes being out of all proportion to the growth of the dealer's business. In places where a real estate "boom" is being skilfully worked, landlords are even more grasping and storekeepers more heavily burdened, but in the absence of such an artificial stimulant of real estate values, buildings suitable for stores, and located upon desirable business thoroughfares, are in many cities and towns rented at figures that form a very serious item of a merchant's necessary expenditures. To such a pitch has this evil grown that too many retail storekeepers become literally slaves of their landlords, who are the only persons to reap decent returns from businesses which require heavy capital and great skill to conduct them, to say nothing of the cares and anxieties of the proprietors.

While a desirable location is of great assistance in building up a lucrative retail business, and while the merchant may therefore be warranted in paying a stiff sum for rent, yet a sudden and big increase thereof may jeopard his prospects or cause him to remove to a cheaper store to escape the intolerable exactions which arouse his anger, even though he may be in fear as to the consequences to his trade. Provided he does not move far away from his former store, there is no reason why an enterprising merchant of good reputation should thus lose any custom worth grumbling over. Of course if the removal is to a different quarter of the city or town it will be good-by, so far as the majority of the old customers are concerned. It is this fear of loss of trade that helps the landlords in their exactions of enormous rents. In some cities certain business streets have become one-sided, as it were, in regard to their suitability for stores; at least, stores on one side of these streets will bring much higher rents than those on the other side, because the tide of pedestrian traffic flows on one side more strongly than on the other. In consequence, the apparently more eligible side of these thoroughfares becomes crowded with stores, the rents of which continually mount upwards, the tenants being afraid to move to the cheaper side of their streets because of an apprehension that their business will suffer. It is the man more than the location who is at fault if trade slackens materially in consequence of a removal to a short distance, such as across the

street or a block or two away. We have seen one enterprising retail merchant who had grown tired of paying a rent out of proportion to his profits, remove his business to what may be termed the "wrong" side of a business thoroughfare, and we have seen the foot traffic drawn after him, and as a result the rents of the stores on both sides of the street have been equalized on a more reasonable basis. We also have seen merchants remove several blocks away from original locations and lose no trade to speak of. If the retailer is able and enterprising he needn't be a slave to the landlords, for what the men just mentioned have accomplished can be done by other merchants of nerve and brains.—Merchants' Review.

TRADE SALES.

On Tuesday next J. F. Cassidy & Co. will sell at their warehouse, 36 Colborne St., Toronto, the general stock of A. Melville & Co., Nottawa, Ont., valued at \$16,500, of which \$2,000 is in groceries and hardware.

A Grocer says if a lamp chimney is washed in coal oil and never even wiped with a damp cloth it will be practically indestructible, and will smoke jet black before it will crack. He has recommended this remedy to customers for years, and never heard of its failing.

J. R. Mason, of Adam Ballentine & Bro., grocers, Hamilton, was given a spread at McKeown's restaurant on Monday night by his fellow-workers upon his retirement from Ballentine & Bro.'s employ. G. C. Greig in an appropriate speech presented Mr. Mason with a handsome silver carving set. Speeches and songs followed, and an enjoyable evening was spent.

Goods conveniently located save time, money and temper in showing.

A reputation for truthfulness is indispensable to permanent and satisfying success.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 Wellington St. West, Toronto, Ont., established 1886 Telephone 1309.

SITUATION WANTED.

YOUNG MAN WANTS SITUATION—Understands the grocery business thoroughly, first-class references. Apply, J. George, 453 Church St.

BUSINESS CHANCES.

TO COUNTRY MERCHANTS AND DEALERS—The undersigned solicits consignments of butter, eggs, poultry, apples, potatoes, pork, beef, grain flour. Liberal advances made.
W. HOLDITCH, Sudbury, Ont.,
8 Dealer in groceries, fruits, meats, provisions.

HONEY—GOOLD & COMPANY, BRANTFORD, are supplying grocers with pure honey. Write for prices and catalogue of bee hives, extractors, foundations, etc.

**New Eastern Townships
MAPLE SYRUP AND SUGAR.**

ABSOLUTE PURITY GUARANTEED.

Wilkins & Co., Adamsville, Que., are contracting for the product of over 100,000 trees. Our **MAPLE LEAF BRAND** has earned a reputation all over the Dominion. Ten years ago, when we began shipping to Ontario, bright maple syrup made from sap caught in covered tin buckets and with the aid of Heaters and Evaporators was a new commodity in the Queen City. Now all the leading grocers in Toronto keep Wilkins & Co's Pure Eastern Townships maple syrup. For prices and other information address **JOHN WILKINS,**

20 Temperance St., Toronto, Ont.
Montreal and Lower Province merchants will please address Wilkins & Co., Adamsville, Que.

M. LEFEBVRE & CO.



Reg. Trade Mark.

Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

**MUNN'S PURE
BONELESS
CODFISH**

The finest on the market. Packed in 10 lb., 20 lb., and 40 lb. Boxes. Tied up neatly in 2 lb. bricks. Every brick is guaranteed full weight and Genuine Codfish.

**TASTY
ECONOMICAL
DELICIOUS**

Send for Sample at once.

**STEWART MUNN & CO.,
MONTREAL.**



**STUART,
HARVEY & Co.**
Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

STAR BRAND
**FEARMAN'S
HAMS AND BACON.**
Hamilton, Ont.



**HUCKINS
SOUPS**

Require only to be heated. Prepared with great care from the highest reputation for more than 32 years. and are then ready to serve. only the best materials.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consomme,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

**RICH AND
PERFECTLY SEASONED.**

TEAS.--Nice sweet pale drawing, pan dried Japans, at 18c. are exhausted. To fill the bill we are offering splendid value in Japan Nibs, large in make but elegant draw, no dust, all tea.

Order quickly, these teas will soon be sold out.

James Turner & Co,

- **Hamilton,
WHOLESALE GROCERS.**

"BULLS" AND "BEARS"

A "bull" is a fellow who believes in everything, and a "bear" is a chap who believes in nothing. The former will devoutly take stock in the wildest flights of fancy, while the latter discredits the existence of his very self. As a rule, we must say we prefer the mind of the "bull" if we must choose between them, for we have but little patience with the croaker, and the man who delights in the total destruction of values. "Give it to her!" yowled a blatant, loud-mouthed fellow in the pit the other day. "She can never get low enough for me. If I could get the stuff for nothing, I should try to make you pay me for taking it." "Wow!" shrieked a rampant "bull" a few days later, "up she goes! This is just a starter. A dollar and a quarter for wheat will be low in a few days." The trouble with both of these factions is that they never know what an extreme is; they will never admit the existence of a limit at either end of their respective lines. The figure they set is an ignis fatuus which recedes as it is approached. Given dollar wheat, the "bull" yearns for and believes in an ultimate price of one and a quarter; put the price down to 50 cents, and the "bear" hungers for a further decline.

"The literary genius is credited with inspiration, the artist with a golden gift not vouchsafed to ordinary men, the musician with talent, but to my mind the man of ability excels all," said L. D. Kingsland, St. Louis, to Stoves and Hardware Reporter. "Ability is a word applicable to every-day life. It fits the man of business, and the business man who knows how to please the public and secure patronage is bound to succeed, where inspiration and talent fail. The man of ability is always wide-awake. He utilizes every minute of business hours, and what the genius would term trivial details are not ignored. He knows the condition of his stock, is up with the markets, supervises the preparation of his advertising matter, and recognizes the fact that to keep abreast of the times he must be posted on what the world is doing, and above all else know what is going on in the line of business in which he is engaged. The business man of ability possesses all the gifts accorded to the brilliant stars that flash across the firmament and disappear as quickly as they came. He has genius, talent, and all the golden gifts summed up in one word—ability."

"I believe that worry will kill any man much quicker than would disease, especially if the victim is of a nervous temperament," remarked a business man to a contemporary, "Active, impetuous, go-ahead business men die at a much earlier age than the phlegmatic plodder who takes life as it comes, attends to business and pushes his affairs while he never permits his affairs to push him. This subject is usually regarded as a gloomy one, but nothing morbid has caused me to broach

it. I frequently profit by reading the ideas of others, and when I think I have an idea by which others may profit, I feel like expressing it. My motto is to never worry—when you can avoid it. A little advice is a good thing, too much is a bore, therefore I believe in listening to what is proffered and in using just so much as I think will profit me. I find that it reduces the amount of worry allotted to the average mortal, and would advise the careworn business man who tries to follow the advice of a dozen different people—with widely divergent ideas, and grows grey in the attempt, to abandon the effort and follow the course dictated by his own judgment. By so doing he will find less to worry over and will add many years to his life."

"It is a very risky thing nowadays for a mail agent to interfere with the lock on the mail pouches in his care," said Assistant Postmaster Gayler to a World reporter, as he handled a burnished copper lock which lay upon his desk. "This lock makes it practically impossible for any interference to go undiscovered. Examine this lock, and you will see that each time you turn the key, the register moves up one number. I lock it on the number 1,234. Now you unlock it. See, the number is now 1,235. And you cannot get it back to the first number, do what you may. All our locks begin at 1 and stop at 9,999, giving them a life-service of thirty-three years. When the last number is reached the lock will not work any more unless it is sent back to the factory and 'upset'. This fact was unknown to the route agent who ran between Altoona and Harrisburg in 1881, when the lock was first adopted by the government. He had no difficulty in procuring a key to open the lock, and figured that he could manage to go through the contents of his pouch, and by the use of a turning lathe, which he took in the car with him, he could soon send the numbers flying till he would get back to the number charged against him on leaving the postoffice at Harrisburg. It was mail lock No. 102, registered out on No. 23. After going through the contents of the pouch and getting a good swag he placed his lock in the lathe and commenced to turn. It didn't take long to make 9,000 revolutions on the lathe, but when the lock refused to go past 9,999 the fellow got frightened, and throwing his booty down on the floor of the car, he jumped off and took to the woods. This was a warning to others, and we scarcely ever hear of any attempts to tackle this lock. It is the best kind of a protection against so-called honest fellows who don't mind stealing a few hundred if they risk nothing—fellows who are in positions of trust. It simply keeps watch, and if one of the men acts dishonestly, it just tells on him. That's all. But it tells every time and can't be bribed."

Rivalry, open, fair, good natured and enterprising, is the life of business.

A customer secured is a promise of greater salary in time.

You can lose more than we do by not subscribing for this paper.

JOHN PETERS & CO.,
General Commission Merchants
and Brokers,
Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for **The E. B. EDDY MFG CO.,**
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.
References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

H. W. NORTHRUP & CO.

Commission Merchants,
South Wharf, - Saint John, N. B.
Dealers in

Provisions, Groceries, Fish, Teas
Dulse, Fruit, Spices, etc.

—AGENTS FOR—
Canned Finnen Haddies,
and Bread-Makers Yeast Cakes.

MITTENS.

Best and Cheapest in the Market.



Specially designed and adapted for Brakesmen, all classes of Railroad Work, Lumbering, Teamsters and Farm Work; made in Saranac, Buck, and our "Yellow Napa Tan Horse"—the strongest material made. Dealers will consult their best interests by waiting for our Travellers.

W. H. STOREY & SON,
ACTON, ONT.

GIBSON & GIBSON
COCOA & CHOCOLATE
MANUFACTURERS.
33 & 35 WELLINGTON ST. EAST
TORONTO.

CORTICELLI

**SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.**

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

**CORTICELLI SILK CO.,
ST. JOHNS, P. Q.**



**SILVER
STAR
STOVE
POLISH,**

THE PHENOMENAL POLISH,

BLACK, BRILLIANT, BEAUTIFUL,
Handsome put up in 3 doz. hinged cases,
can be had from all wholesale grocers,

Or from **F. F. DALLEY & CO.,**
PROPRIETORS,
Hamilton, Canada.

JAS. WATSON & Co.,

Coffee and Spice
Dealers.

Toronto, Ont.



Brantford and Pelee Island. } **J. S. HAMILTON & CO'Y,**
BRANTFORD, ONT.
Sole Agents for Canada.

SOMETHING NEW.

The Tutti Frutti Automatic Vending Co. supply their Tutti Frutti Automatic Selling Machines to all who have good positions. For all particulars apply to

E. BELLINGER, Manager,
60 Yonge St., Toronto, Ont

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Will not ferment in warm weather.

Sells at all seasons by all wholesale grocers.



Although fruits are scarce and high, price same as last season, \$13.50 per gross net.

Packed in $\frac{1}{4}$ and gross cases.

Sole manufacturer for Canada.

Ask your wholesale grocer for it.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-



PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSLEY, ONT.

IMPORTANT TO THE TRADE.

Non-Explosive Fire Lighter.

A new patented article which is beyond question the most economical and effective fire-lighter ever placed on the market. It is patented in Canada and United States. Although on the market only ten days over eighty retailers in the City of Hamilton are handling it successfully

THE NON-EXPLOSIVE FIRE LIGHTER is put up in pressed cakes of eight squares each and is retailed at 3 cents per cake or 2 cakes for 5 cents. ONE SQUARE is sufficient to light a heavy wood fire, thus enabling the consumer to light 16 fires at a cost of 5 cents.

Packed, 1 gross of cakes in a case—Price, \$2.40 per case. 50% profit and a fast seller.

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON, ONT.,

Sole Agents for Canada.

Orders promptly filled. Sub-Agents wanted in all Eastern Cities.



TORONTO MARKETS.

TORONTO, March 5, 1891.

GROCERIES.

The election is now over, and the amount of energy it absorbed may be expected to be given back to trade. The last week of the campaign was undoubtedly the duller. Trade seemed to stand still to look on at the political struggle. The buying of goods ought consequently to be an unusually marked feature of the March trade. Wants may be put off, but they cannot be annihilated. If the country trade has been light the past four or five weeks, it must be the heavier in the coming weeks. The time for improvement independently of disturbing causes is also now at hand. Even if the February trade had been as good as it ought to be, a better trade would be looked for in March, as that month ushers in the season of more unreserved demand and of greater activity in the country. The stagnating effects of the campaign have not caused any over-eagerness for business on the part of wholesalers, such as would lead them to stimulate trade by cutting. Prices have been stable throughout.

CANNED GOODS.

The present week makes almost a gap in the canned goods trade, one to which the market was moving by easy stages ever since the country became more interested in politics than in business. The demand for canned goods has been almost entirely local, the stock moving into the country being too little to make an exception for. The aloofness of buyers is not a continuation of that skepticism as to ultimate values that held back trade so long, but is purely the result of the present diversion of public attention. There is nothing new to say of the market or its outlook. The features that have been prominent for some time, viz., firmness and limited stock, are as distinct as ever. Salmon is stiffening since the importation to Liverpool of 65,000 cases from Vancouver a short time ago.

COFFEES.

The stock of Rios is running low. The labor difficulties at the seat of production have caused an advance in Rio of $\frac{1}{2}$ to 1c. per lb. This market is about bare of fine Rios, and is low in any sort. There is no change in local quotations, and the choicer coffees of fall growth are very scarce.

DRIED FRUIT.

For the condition of this market, the present week's trade cannot be regarded as very responsible, as there was no buying to strengthen prices, and there was no yielding because of little buying. Outside influences have had all to do with any changes there have been, and these have not been of much moment. In England the price of currants has gone up fully 1s., thereby redressing the decline that took place some time ago. This has strengthened prices in New York, and has made them firmer though unchanged in

quotation here. In all other lines there is a maintenance of prices. Prunes are nearly out.

NUTS.

None are moving. Stocks are fairly full.

RICE AND SPICES.

Rice is not in special request, but it is in limited supply. The scarcity of high grade stock is not felt so much on account of the absence of a good demand. Spices are not in any position to call for special comment.

SUGAR.

The retailers throughout the country buy sugar as if they constantly took thought for the morrow, so far at least as the chance for downward change in prices is concerned. They buy a greater proportion of their stock in quantities under 15 barrels than they did some time ago, in the expectation therefore of lower prices before long. These may come under the impulse of the United States change. If that be followed by a reduction in our duty on raw it may also be attended by a raising of the duty on refined. The prices of granulated have not changed during the week, though there was an advance in New York on Monday of $\frac{1}{8}$ c. Yellows are firm and higher here, the lowest grade quoting now at $5\frac{3}{8}$ c.

SYRUPS AND MOLASSES.

The stiffer prices of butter have mended the trade in syrups, though the general dullness prevents this line of goods getting the full benefit of the improved butter market. Molasses is unchanged.

TEAS.

The prices are firm and the general position of the tea market is unchanged. There was a very large quantity of tea sold in the last fortnight in February. The demand is still better for tea than for any other commodity. The business done in Indian teas has been very good, and will probably remain so until after the elections. In London the Indian tea market has developed increased firmness, and the demand for tea under 1s. has been as active as at any time during the past few weeks. The advance, however, has not been confined to these grades, as the better descriptions, especially whole leaf teas, have shown a decidedly firmer tendency. For the lower kinds, the buying to a moderate extent has no doubt been of a speculative character, but the principal reason for the upward movement is the strong statistical position, as shown in the returns of the past month, coupled with a largely increased consumption. If the exports from Calcutta do not exceed those of last season, which appears probable, and providing the consumption for the next few months is only equal to that during the same period in 1890, the stock will be much smaller than for some years past. The probability of an easier market, therefore, appears remote, until additional supplies arrive from India; on the other hand, should there be any undue inflation of present prices, there will no doubt ultimately, and probably before long, be a return to present values. Ceylon teas are still largely in demand, at the lately established high prices. Good tea is, however, still to be obtained at 1s. per pound, and as long as this quotation lasts grocers should have no difficulty in supplying superior quality at a good rate of profit. The season is no doubt still before us, but it should be borne in mind that the stock of Indian tea is diminishing while that of fine Congou is almost extinguished; thus the main supplies from now until midsummer must come from Ceylon

growths. The quality of the latest imports shows an improvement, pointing to the likelihood of a satisfactory season in this respect.

PETROLEUM.

There is no change in prices, and trade is but fairly good.

DRUGS AND CHEMICALS.

Trade is steady at quotations of a week ago.

BUTTER AND CHEESE.

The lack of good butter is lifting up the price of medium to the level of that for choice, and medium itself is a scarce commodity. On some days a lot of good medium will bring first class prices in default of prime butter being on the market to get them. The lowness of stock may be partly attributable to election excitement, and mostly to absolute scarcity. Low grades are not so plentiful as they have been, but they are as poor as ever, a small lot having been sold the other day at 3c. This is exceptional, however, and there is little to be got below 5c. The prices are: 17 to 18c. for choice dairy tubs, 14 to 15c. for medium, 5 to 9c. for low grades, 17 to 19c. for pound rolls, and 14 to 17c. for large rolls, crocks and pails.

Cheese is firm at $10\frac{1}{2}$ c. to 11c. for good Septembers, but trade in it is for the moment dull.

COUNTRY PRODUCE.

APPLES—The demand seems to stop at \$4, and though quotations run as high as \$5 for fine Spies and Kings, such quotations do not represent the market. Under the weight of them stock does not move, though the best is far from plentiful. A very good demand is going for apples at \$3 to \$3.50. Culls are selling at \$2 to \$2.75.

BEANS—Are lower for common and higher for choice hand-picked, the former quoting at \$1.30, and the latter at \$1.65.

DRIED APPLES—For sun-dried apples there is a better market than there has been for some time. They now bring 8 to $8\frac{1}{4}$ c.

EVAPORATED APPLES—Are in lower request than sun dried, and are weaker, 13c. being the utmost paid for round lots. At that price 500 boxes were offered in vain, though the sample was good. Dealers find it hard to get 14c. by the case.

EGGS—Are firmer at 16c., hardly any stock being purchasable below that. If the mild weather of last week had continued the position would have been greatly weakened. Cold weather has mended it, and Lenten consumption has also been beneficial to prices.

HAY—Arrives freely and the market does not improve, good timothy not bringing more than \$8.50 on track. Cattle hay is not in much request at \$6.50.

HIDES—There is nothing new to say. Green are 5 1-2c., and cured 6c.

HONEY—Still goes at 6 to 10c. for strained and 14 to 16c. for stock in the comb.

HOPS—Are moving into use at 35 to 40c. for new.

OATS—Have advanced to 48 and 49c., as receipts have fallen off.

ONIONS—Continue firm though the demand is not especially active. The sustaining prop is evidently the great scarcity which pushes up prices rather in view of the future than on account of the present demand. Whites are \$3.50, reds \$3.

POTATOES—The average price paid is 85c., though for fine stock 90 is got in car lots. In broken lots 90c. is paid for stock not

DAVIDSON & HAY

Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

IN STOCK

Full assortment of canned goods, including the following choice brands:—

"Canada First," "Lion," "Little Chief" and "Lynn Valley" Corn. Peas—Simcoe "English Garden," Delhi Sweet Wrinkled, Marrowfats and "Little Chief." Tomatoes—"Little Chief" "Ontario" and Windsor; also Peaches, Pears, Raspberries, Strawberries, Pumpkins, Plums, Pine Apple, &c., &c

Sloan & Crowther

WHOLESALE GROCERS,
TORONTO.

BROOMS.

We are handling a special line of brooms made from Selected Green Corn and solicit a trial order for any of the following :

A	at 2 85	per doz.
B	at 2 25	"
C	at 1 90	"
D	at 1 35	"
E	at 1 10	"

H. P. ECKARDT AND CO

Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.

Thos. KINNEAR & Co

Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,
TORONTO, ONT.

SUGARS, COFFEES AND TEAS,
SPECIALTIES.

EDWARD

ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,

Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

SMITH & KEIGHLEY

WHOLESALE GROCERS

AND IMPORTERS OF

Mediterranean Fruits.

FINEST SELECTIONS IN THE MARKET

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Oolong in stock.

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Wholesale Grocers,
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Canned Goods.

We will give special attention to enquiries for these goods DURING MARCH.

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PERKINS, INCE & Co.,

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IMPORTERS.

Offer full stock of

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COFFEES,
SUGARS,
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A few choice MALAGA RAISINS remaining, also CHOICEST and FINE FIGS in Boxes.

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BUCKWHEAT FLOUR,

Prepared (in packages)

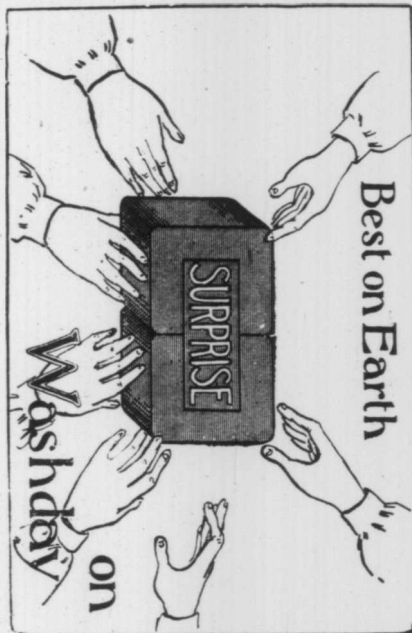
CASES---12 & 4 lb. pkgs.

Eby, Blain & Co.,

Wholesale Grocers,

FRONT AND
SCOTT STS.

TORONTO.



MARKETS—Continued.

strictly first-class. Out of store lots are \$1 to \$1.05. The cold weather made prices firmer.

SEEDS—Are dull and left alone. Timothy is \$1.10 to \$1.65, red clover \$4.25 to \$4.75, good alsike \$7 to \$8.

SKINS—Are coming in slowly at \$1 to \$1.40.

STRAW—The demand is falling off, and the price keeps at \$6.50 for oat.

TALLOW—Sells at 2c. for rough, and 5½ to 6c. for refined.

WOOL—Is not wanted and is offering hardly at all, at 20c.

FISH.

The fresh fish market has the same strong tone it had a week ago. Stock is scarce, and in lines it was out of there have been no renewals. Whitefish is in very limited supply. The week's trade has made big inroads also upon the stock of salmon trout. In dried, pickled and smoked fish there is also good trade, but the price of Finnan haddie has come down because of freer supplies, which the stormy weather stood in the way of some time ago. They now quote at 7½ to 8c. In

fresh seafish there is still a good business done. The quotations in our Prices Current show prices in ail but Finnan haddie to be unchanged.

GREEN FRUIT.

The trade in green fruit has become very quiet, dealers stating that they never experienced so bad a season as that of the past four or five weeks. Florida oranges are stiffer at \$4 to \$4.50, New York market having advanced even beyond this, quotations from there on Monday showing \$5 the lowest price. The frost has done injury to the stock and reduced it, so that prices advance. Valencia oranges are plentiful at \$4.50. California navels are now in and very choice they are, selling at \$5.50. Riverside seedlings are \$3.50 in sizes of 112 to 150 per case, and \$4 in sizes of 176 to 226 per case. The genuine Riverside is often confused with the more northern oranges of California, but ought not to be classed with them as they are worth 50c. more. Lemons are on the way up, and the prices are now firm at \$4 to \$4.50. Bananas are \$1.50 to \$2 for ordinary; \$2.25 to \$2.50 for No. 2, and \$3 to \$3.50 for extra selected. Pineapples are \$3.50 for choice, and \$4.50 for extra fancy.

CRANBERRIES.

Cape Cod are \$4.50 per bushel, or \$13 per barrel, and are in small compass.

PROVISIONS.

The market can get no worse, now that the elections are over, as it had become forsaken by buyers during this last week of excitement. No hogs were bought except by one packing concern, and the supply was consequently not particularly large. What may prevent the immediate improvement of the market is the coming in of a large quantity next week. Products are not in strong request.

BACON—Long clear is 7½ to 8c., bellies are 10 to 11c., backs are 10 to 10½c., and rolls are 9 to 9½c.

DRESSED HOGS—Are \$4.75 to \$5.

HAMS—Are 11 to 11½c.

LARD—Is 9c. in tubs and 9½c. in pails.

MESS PORK—Is \$15 to \$16 for Canadian mess and short cut respectively, and \$14.50 for U. S. heavy mess.

SALT.

Business has got into small proportions, the present stage of the trade stranding it between seasons. A very light movement has taken place in barrels at \$1.40, and in sacks at 72c. Land salt will be in stock now very soon.

DRY GOODS.

The trade is no doubt on the eve of improvement, as the demand is now ripe, and the attention of the country is no longer fixed on party strife. The trade of the week has been but fairly satisfactory.

RAW FURS.

Raw furs are quiet and unchanged. They quote at the following prices:—Beaver, per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5;

fox, red, 81 to \$1.25; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.25; Muskrat, fall, 12c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.25.

MONTREAL

MONTREAL MARKETS.

MONTREAL, March 5, 1891.

GROCERIES.

In a general sense there is little change to note in the position of the market, as business has been restricted on account of the close approach of the elections, but although it has acted as a bar to trade in one way, the same fact, taken with the very firm position of some particular lines, has induced considerable buying by jobbers who had allowed their stocks to run down too low and were afraid of being caught when the movement actually does commence without any stock. The particular lines of groceries which have met with enquiry from jobbers in this connection comprise coffee, spices, raw sugar, and dried fruit. The position of the three former lines is a very strong one on outside markets, substantial advances being advised and this no doubt has been a great incentive towards renewing supplies. Nor are stocks of them in first hands here heavy, so this has added to the firmness. A feature in this connection has been the enquiry for Muscovado sugar by large dealers who have been unable to fill their wants, as there is none here; in fact the only large sale of sugar that we have to note was a round parcel of centrifugals, 96 per cent., which constituted the bulk of the supply in first hands and was turned over at 6c., a sufficient indication in itself of the firmness of raw sugar. The supply of dried fruit in first hands is also limited, and the movement of several good-sized lots west of raisins and currants will further reduce stocks here. As we have said, however, business out of second hands is small and will likely remain so until jobbers know exactly where they are. The 4th of March and its accompanying settlements is also another factor of the situation in this connection.

SUGAR, SYRUPS, ETC.

The strength of the sugar market is fully maintained under the advancing tendency of raw stock that is noted on most outside markets. Business, however, has been small recently owing to the election excitement, but as soon as it has subsided it is quite likely that a good movement will ensue, as stocks in the country are admitted to be very

WE ARE BUYING
Dried Apples.
SEND SAMPLES
AND QUOTATIONS

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BROKERS
AND
GENERAL COMMISSION MERCHANTS.
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WE ARE BUYING
Evaporated Apples
SEND SAMPLES
AND QUOTATIONS.

THE
ST. LAWRENCE SUGAR REFINING CO'S
 Granulated
 and Yellows
ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

MATCHES

**A
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1845

THE

1890

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MANUFACTURING COY'S

ARE THE BEST.

Long Established.

Unsurpassed.

FULL COUNT

Made well on Honor. Sell well on Merit.

FACTORIES AT HULL, CANADA

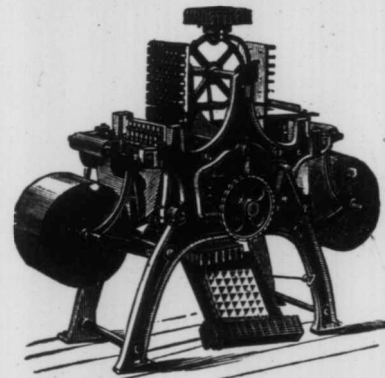
ADAMS & SONS'
TUTTI-FRUTTI
CHEWING GUM.

The fastest seller the trade handles to-day.

Other Staple Brands :

Bo-Kay, Sappota, Magic-Trick, etc., etc. See our price list page 21. Send to Adams & Sons, 23 Church St., Toronto, Ont., for beautiful advertising matter.

Northumberland Paper and Egg Case Co
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We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

MONTREAL MARKETS.—Continued.

light. Prices for wholesale lots are unchanged, granulated being still quoted at 6½c., and no yellows are offering under 5½c., while business in bright stock has been done as high as 6c. However, although refiners are not doing much, there has been some demand for raw stock, induced no doubt by the firm feeling elsewhere. Quite a few enquiries have been received recently for muscovado, but they cannot be filled, as there is none here. The only parcel of 96 per cent. centrifugals in first hands was closed out the other day at 6c., which is a good indication of the firmness.

There has been more demand for syrups recently, a fair movement transpiring at 3¼ to 4c.

Molasses have been moving quietly in a jobbing way. Reports regarding stocks here are conflicting. One dealer claimed that there were not over 1,500 puncheons of Barbadoes in first hands, but this is disputed. We quote 33 to 33½c. for large lots and 34 to 35c. for smaller quantities.

TEAS.

The tea market continues strong, while low grade Japans as usual attract most attention. Further business in them is noted, a round lot changing hands the other day at 15 to 17c., which further reduces the small stocks in first hands, while 18 to 20c. has been made for smaller quantities. Blacks are also strong, and although there is little movement, no anxiety is felt by holders, as shipments from New York to London continue and all there is here will be wanted.

COFFEE.

In a wholesale way, this article has come in for some little attention during the week. Jobbers were not disposed to act, but exceptionally small stocks and an advance of ½ a cent induced some little trading out of first hands, the most recent sale in this connection being a round lot of 250 bags Rio at the advance mentioned.

SPICES.

There has been some purchasing of fresh supplies by jobbers, in this line also induced by the advancing tendency of outside markets and some fair sized lots of pepper and ginger have passed out of first hands at ½c. and 1c. advanced respectively. In a general way however there is little doing.

RICE.

There is little to note in the way of business in this article but advices cite a strong market in England and freights are 7s. 6d. to 10s. higher than early in the season, so that prices here are expected to go up here. We quote prices the same as yet however. Japan \$4.10 to \$4.25; Patna \$5.50; Standard \$3.90 and off grades \$3.50 in car lots.

FRUIT.

The market shows little change of a general nature, but there has been some movement in dried fruit out of first hands since our last. This, however, was not by any means general, and was simply due to the fact that some jobbers had let their stocks run so low that they became alarmed, hence the purchases we have to mention. In raisins they comprise several good round lots of Valencias which have been placed in the west; 1,000 box lots at 6c., and in more moderate quantities 6¼c. Of course these figures are strictly for round lots, as anything else would mean a higher figure, especially if it is of prime quality. Stocks now in first hands are further reduced so that prices are expected to keep firm. Out of second hands there does not appear to be any improvement in business. Currants, also, have moved out

Butter, Eggs, Potatoes, Onions, Cheese, Oats, Apples, Hay, Straw, Hogs, Poultry, Fish, Evaporated and Canned Goods wanted at once

BEST BRANDS OF

Bakers' and Family Flour

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We handle all lines of FARM AND ORCHARD PRODUCE as well as DAIRY.

Write for Quotations for this market or Britain to

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto.

of first hands to a considerable extent at 5¼ 5½, and 6c. in barrels, half-barrels, and cases; in fact the demand for them by jobbers has been good. This business aside, however, there has been little doing as consumers are not taking much, while jobbers themselves only bought as above, because they naturally wanted the goods. In green fruit there is little to note, business ruling dull and unimportant with values unchanged. Oranges and lemons are as before.

FISH.

Jobbers having supplied themselves pretty well, are not so disposed towards business as formerly, consequently in a strictly wholesale way there is little to note, in fact there has been nothing doing recently. Stocks in first hands, however, have been reduced to very small proportions and with light arrivals are likely to continue small for some time, and prices correspondingly firm. Herring has been pretty well cleared up, and holders will not take less than \$4 to \$4.50 for ordinary stock, while some lots are held for \$5. Cod continues scarce and correspondingly firm. Wholesalers, however, do not expect much new business until jobbers have worked off some of their present stock, as the latter don't desire to have much of a surplus on hand at the expiration of Lent.

CANNED GOODS.

There is no change in the position of this market a fair jobbing demand passing at last weeks figures, tomatoes and peaches being still firm at \$1.20 to \$1.25 and \$2.65 to \$2.80 respectively.

PROVISIONS.

Provisions have moved along quietly since our last a moderate jobbing trade in smoked meats having to be noted. Canadian short cut, per brl \$15.00 to \$15.50; mess pork, western, per brl \$14.50 to \$15.50; short cut, western, per brl \$15.50 to \$16.00; hams, city

cured, per lb 10½ to 11½c.; hams, canvassed, per lb 10 1-2 to 11½c.; lard, Canadian, in pails 8¼ to 8 1-2c.; bacon, per pound, 9 to 10½c.; lard, com., refined, per lb, 7¼ to 7¾c.

DRESSED HOGS.

Since our last the position of dressed hogs has been altered materially by the sale of a very large lot which fully reduces the holdings in first hands by one half. This transaction which comprised 3,000 odd carcasses was at \$5.85 and has cheered holders considerably. Since it nothing important has transpired and we quote \$5.85 to \$6.00 in car lots.

EGGS.

The egg market which has been on the easy side all along worked of as low as 16 1-2c., but on Monday there was a change for the better, and prices stiffened up again, and now we quote 17 to 18c. as a range, business having transpired on that basis.

BUTTER.

This market has furnished no striking features during the week the position being unchanged except that the stock of finest has been further reduced within the week and holders of under grades are beginning to hope that they will be benefited thereby. Yesterday two car loads of finest creamery were turned over on British Columbia account at 23 to 24c. Under grades have not been dealt in to any extent but for the reason mentioned above, the feeling is a little better on them. Finest creamery 23 to 24c; fine creamery 21 to 22c.; choice dairy 21 to 22c.; Morrisburg and Brockville 16 to 17c.; Western dairy 14 to 15c.; old butter 6 to 8c.

CHEESE.

There has been no business since our last report, for the reason that stocks here are almost nil, and what there is is already placed on the other side. Some early makes have been moved, however, on a 10c. basis. Values of finest are nominal. Finest late makes, 10 1-2 to 10 3-4c.; fine stock, 10 to 10 1-4c.; medium grades, 9 3-4 to 9½c.; Cable, 53s.

FLOUR AND GRAIN.

The grain market is quiet the only movement being in car lots but the market is very firm and upward in sympathy with outside markets and we have to advance our quotations all round in consequence. The stocks in store, compared with those of a week ago, show a decrease of 17,445 bushels of wheat, 2,636 bushels of barley, and an increase of 760 bushels of corn, 15,954 bushels of peas and 2,420 bushels of oats. Compared with the corresponding week last year there is an increase of 219,717 bushels of wheat, 42,198 bushels of oats, and a decrease of 10,414 bushels of corn, 211,226 bushels of peas, 32,198 bushels of oats 30,195 bushels of barley, and 14,327 bushels of rye. We quote No 2 hard Manitoba, at \$1.04 to \$1.06; No. 3 do., 94c. to 96c; No. 2 Northern, 98c. to \$1; feed do., 62c; peas 80c. per 66 pounds in store; Manitoba oats, 51c. to 53c. Upper Canada. do. 53c. to 54c. per 34 pounds; corn, 72c. to 73c. duty paid; feed barley, 68c; good malting do., 68c. to 67c; rye 65c. to 68c.

The flour market rules dull but essentially firm in fact prices are working firmer although we have no actual change to cite. The local demand although moderate is steady and the general feeling is better. The stocks in store show an increase of 3,065 barrels compared with a week ago and a decrease of 9,281 barrels compared with the same week last year. We quote:— Patent spring \$5.30 to \$5.50; patent winter, \$5.00 to \$5.00; straight roller, \$4.80 to \$4.90; extra, \$4.10 to \$4.35; superfine, \$3.75 to \$4.10; fine, \$2.25 to \$3.50; city strong bakers', \$5.00 to \$5.00; strong bakers', \$5.00 to \$5.00.

**Cowan's Cocoas
and
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The Purest and Best in the World.

The Cowan Cocoa and Chocolate Co. L'd, Toronto.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

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PACKERS OF THE CELEBRATED

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Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand Do not take any other.

**Bay of Quinte
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Head Office, PICTON. Branch, DEMORESTVILLE.

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18 TRINITY STREET, LONDON.**



Absolutely the Finest Quality of Pickles Packed, most generally used in England quotations.

Canadian Agents: Arthur P. Tippet & Co.,
St. John and Montreal.

Buy direct from the Mills.

**MANITOBA
FLOUR.**

All Grades from Choice
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Correspondence from Cash Buyers Solicited.

LEITCH BROS.,

FLOUR MILLS. - OAK LAKE, MAN.

SEND TRIAL ORDER TO

MELDRUM DAVIDSON'S

Roller Mills,

PETERBORO', - ONT.

MANUFACTURERS OF

Choice Winter Wheat and Manitoba Flours.

BRANDS:

Mikado. Delight.
White Lilly. Manitoba.

Mixed cars a Specialty.

HALIFAX AGENT. J. P. Cox.

CAR LOTS or BROKEN LOTS

—OF—

Flour, Meal, Buckwheat Flour, Cornmeal,
Rye Flour, or anything in the Flour, Feed or
Grain line furnished on shortest notice at lowest
prices.

J. & R. ROBSON,

Millers and Grain Dealers, Brantford, Ont.

SEAFORTH OATMEAL MILLS

Manufacturer of and Dealer in

Rolled, Granulated & Standard Oatmeals,
Split Peas, Pot Barley, Cornmeal, and
General Produce. Eggs a specialty.

**D. D. WILSON,
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Manufacturers of

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KLEBER
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MAY BLOSSOM—(straight roller).

MINERVA—(extra).

Write for Samples and Prices.

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AYTON, ONT.**

Canadian White Enamel Sign Co.,
Sole Agents for Caesar Bros.
The Most Durable Sign Letter.

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A responsible agent wanted in every town
and city.

**WALKER, HARPER & COMPANY
OXFORD MILLS.**

"FLOUR" Manufactured by
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BRANDS:

Golden Star. Golden Sheaf.
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STANDARD AND GRANULATED OATMEAL.
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DEALERS IN

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Manufactured "Hulgarian" System.

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Classic,
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D. R. ROSS, EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways. Have new machinery for the manu-
facture of Rolled Wheat and Graham Flour and
will be pleased to have orders.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., March 3, 1891.
GROCERIES.

In general we can report quite an improvement in groceries during the past week. The feeling is that it will continue with increasing activity as the season advances. Flour is moving in larger lots than when last quoted. Meal, feed, and oats are all in better demand. Country produce is beginning to come in more freely, and prices continue steady in most lines, although there are exceptions that can be noted. The hardest part of the winter being past, traders are now getting ready for the spring trade. As the excitement caused by the election passes away, business will settle down to a more steady pace.

SUGAR AND MOLASSES—Sugar is at present in steady demand. Yellows are quoted at $5\frac{1}{2}$ to $5\frac{3}{8}$ c.; granulated is moving off at $6\frac{1}{4}$ to $6\frac{1}{2}$ c., and prices are firm, buying it strictly for present requirements. Barbadoes molasses is now about the only kind offering, and quotations have not changed any to note; demand is quiet and concession might be obtained for large lots.

RICE—The market is firm, and present indications point to a small advance in prices by the opening of navigation, as stocks held are moderate, but are sufficient for the present demand. Prices quoted are slightly below import price. Jobbers are selling fair stock at 3 1-2 to $3\frac{3}{8}$ c.

TEA—There is no change of importance in the tea market since last week. The quantity imported last month was about an average for medium and choice grades, and a slight increase for low grades owing to the advance in prices recently. The demand is steady but cannot be called very active.

BUTTER AND CHEESE—Butter continues in fair supply for the usual quality, but choice stock is scarce, any offering is quickly picked up at good prices, while the other remains or moves off stock at 17 to 18c. We cannot see that quotations are likely to change in the immediate future. Cheese is steady and large lots are offered at 10c. but buyers are not anxious to purchase except in small quantities just what they want for present needs. $10\frac{1}{2}$ c. per lb. is the general jobbing price which is below what they would cost to lay down here now.

EGGS—Are lower, the warm weather a few days ago brought them in in considerable quantities, and the price broke to 20c. per dozen, but the cold snap since has stopped the moving of them, so prices have firmed up from 2 to 3c. The market is still higher than it should be in comparison with others near by, and a further decline is in order shortly.

POTATOES—Are coming in more freely during the past week, and are being shipped in considerable quantities; quotations are steady at \$1.75 to \$2.25 per barrel.

FLOUR AND MEAL—Continue to move at a steady pace and quotations are firm as last reported. The demand is better in these lines than it has been for some time. Some dealers have in store large stocks but others have not, so taking a general view the supply is moderate and not likely to change much for a short time. Oatmeal is quiet and firm.

Remember that every can of Horseshoe Brand of canned salmon is warranted; let dealers and consumers make a note of this.

6-10-12-14

EASTER DISPLAY.

Live enterprising grocers are always casting about for some legitimate scheme or plan which will serve to distinguish them in a business way in the eyes of the community as different from their competitors, to the extent of providing as good or better goods at lower or the same prices as their neighbors. Not only are they anxious to excel in these respects but they are likewise on the lookout for anything which will attract trade to their store, without at the same time unreasonably increasing their expenses. They take advantage of the changing seasons, special holidays, in fact anything that is timely, to awaken the interest of their customers. We know some grocers who plan for Christmas months ahead, and have all their arrangements perfected when the time for action arrives. Just now these progressive men are considering what they shall do in the way of an Easter display. We would suggest for those who have it the setting apart of a window which during the week preceding Easter shall be arranged to correspond with the ideas associated with that day. We respectfully submit several ideas which can be remodelled and improved upon to suit the tastes of individual grocers.

The floor of the window might be covered with a layer of roasted coffee a couple of inches deep, and in this could be arranged eggs of various colors, forming the words, "Easter, 1891"; the "Easter" in a semi-circle, "1891" underneath, and between them a star composed of eggs of a different color, say ducks' eggs, which are blue and would be appropriate to the idea of a star. Or the eggs might be arranged in circles, beginning by placing a very large candy egg in the centre, and then round it, first a circle of goose eggs, then a circle of duck eggs, and so on, each circle larger than the other, leaving a space between the circles showing the coffee. This would be sure to attract attention. Or, on the coffee might be arranged the figure of a cross in a slanting position, and close by the side of it a crown. The number of designs which can be arranged on the coffee is without end, and the lighter color of the eggs in contrast with the coffee would be sure to attract attention. At the back of the window might appropriately be arranged a lot of palms, either the leaves, such as are used for decorating churches, or potted palms which could be hired for the occasion from a florist in the neighborhood. In the corners of the window might be an arrangement of palm leaves with Bermuda Easter lilies or calla lilies here and there in the leaves. The palms and lilies would harmonize with the floral decorations used at Easter time, while the roasted coffee and the eggs would immediately suggest the breakfast Easter morning, which is usually considered an extra occasion.

Another idea would be to fill the window with palms and other evergreens, and also several clusters or bunches of Easter lilies,

or any other flowers available. Close to the glass might be tastefully arranged a number of small baskets of eggs. The basket could be filled with moss or sawdust and the eggs laid in rows on this. For instance, on the outer edge could be arranged a circle of white eggs, then a circle of darker variety, then a circle of blue, and so on, and in the centre a large goose egg.

Philadelphia merchants are noted for the attractive window displays they make, and a few years ago we remember seeing during Easter week three or four broods of little chickens running about a window, in which a plentiful supply of gravel was scattered over the floor, and along the sides a few little toy coops in and out of which the youngsters passed. Of course the old hens were there too, and furnished much amusement to the sightseers watching the little ones when they gathered under the parents' wings. There was always a crowd at that window.

There are a great many ways in which an Easter window can be made especially attractive, and the above few suggestions will, no doubt, furnish food for thought to many enterprising grocers who wish to let their townspeople see that there is one store in the place which keeps up with the times.—American Grocer.

Every line of goods embodies a history and a science worth years of study to understand.

Choice New Maple Syrup

For 90 cents per gallon in five gallon tins.

URLIN BROS., Dutton.

GOLD MEDAL, PARIS, 1878.

W. BAKER & Co.'s
Breakfast
Cocoa



from which the excess of oil has been removed,

Is Absolutely Pure and it is Soluble.

No Chemicals

are used in its preparation. It has more than three times the strength of Cocoa mixed with Starch, Arrowroot or Sugar, and is therefore far more economical, costing less than one cent a cup. It is delicious, nourishing, strengthening, EASILY DIGESTED, and admirably adapted for invalids as well as for persons in health.

Sold by Grocers everywhere.

W. BAKER & CO., DORCHESTER, MASS.

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THOMPSON & KING,

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51 Wharf Street, cor. Fort, Victoria, B.C.
Storage. Correspondence Solicited.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,

Produce and Commission Merchant,
72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Labrador Herring, barrels and halves.
Lake Superior Whitefish and Salmon Trout.
Lake Herring.

New Cured Hams and Bacon.

Pure Canadian Lard.

Mess and Short Cut Pork.

Write for Prices.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.



All kinds of produce handled. Consignments solicited. Liberal advances made. Carriers supplied

J. CLECHORN & SON,
Wholesale Fruits, Fish and Oysters
94 YONGE ST., TORONTO.

ORANGES.

Our First Car RIVERSIDE SEED-LINGS and WASHINGTON NAVELS now due; two cars FLORIDA ORANGES just arrived. Mostly saleable sizes. Lowest market price.

J.F. YOUNG & CO.,
PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission. Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO.,
Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

Wm. DAVIES & Co.,
TORONTO.
PACKERS AND CURERS.

Choicest Smoked Hams
and Breakfast Bacon.
Bbl. Pork, Long Clear,
and Pure Lard
AT REDUCED PRICES.

Hams, Breakfast
and Roll Bacon,
New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

LEONARD H. DOBBIN,
Commission Agent.

AGENT FOR

Bryant and May's Safety and other matches.
Write for Prices.

4 Hospital Street, MONTREAL, P.Q.

JNO. A. MOIR,
GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.
Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

JAMES E. BAILLIE,
PORK PACKER,
TORONTO.

Long Clear Bacon, Mess Pork, Short Cut Pork, Breakfast Bacon, Backs, Spiced Rolls, Pure Lard, Sugar Cured Hams, White Beans, Dried and Evaporated Apples, at close prices. Write for quotations.

Reesor & Rogers,
Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Established 1874.

W. H. SMITH,
Wholesale Produce
Commission Merchant
186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference

EDWARDS, CATCHPOLE & CO'Y

Stove Polish,

Inks and Mucilage.

33 Wellington East, Toronto

McLAREN'S

Is Honest Goods and just
the Thing on Which to
Make or Extend a Business.



The Best Grocers Make
a Point of Keeping it always in Stock.

Fortieth Annual Meeting of the Western Assurance Company.

The annual meeting of shareholders of the above company was held at its offices in this city at noon yesterday.

Mr. A. M. Smith, President, occupied the chair and Mr. J. J. Kenny, Managing Director, was appointed to act as secretary to the meeting.

The secretary read the following annual report:

In presenting the Annual Report of the business of the year ending 31st December, 1890, the Directors are pleased to be able to submit to the Shareholders such gratifying evidence of the continued prosperity of the Company as is embraced in the accompanying accounts.

It will be seen from the Revenue Account that there is a profit balance on the transactions of the year of \$155,125.19.

A satisfactory increase is shown in the receipts from Fire premiums, while in the Marine branch certain lines of business, which have not resulted profitably in the past, have been discontinued and the premium income somewhat reduced.

Two half-yearly dividends at the rate of ten per cent. per annum, amounting to \$50,000, have been declared, and the sum of \$26,225.21 has been written off investments to bring them to their market value at the close of the year, when, owing to the disturbed conditions existing in monetary circles, almost all classes of securities were more or less depreciated. After providing for these deductions from the year's earnings, \$75,000 has been carried to the Reserve, making that fund \$900,000, and \$16,186.39 remains at the credit of Profit and Loss account. The total surplus of the Company— which these two latter amounts constitute—is, therefore, \$916,186.39, and deducting from this the amount estimated as necessary to reinsure, or run off all existing risks, say \$546,506.64, a net surplus remains over Capital and all liabilities of \$369,679.75.

Statement of Business for the Year Ending December 31st, 1890.

REVENUE ACCOUNT.	
Fire Premiums.....	\$1,333,582 70
Marine Premiums.....	715,032 49
Less Re-Assurances....	\$2,048,615 19
	388,128 30
	\$1,660,486 89
Interest Account.....	43,367 18
	\$1,703,854 07
Fire Losses, including an appropriation for all losses reported to Dec. 31st, 1890.....	\$ 665,071 26
Marine Losses, including an appropriation for all losses reported to Dec. 31st, 1890.....	368,274 07
General Expenses, Agents' Commission, etc.....	515,383 55
Balance to Profit and Loss.....	155,125 19
	\$1,703,854 07
PROFIT AND LOSS ACCOUNT.	
Dividend paid July, 1890.....	\$25,000 00
Dividend payable 8th January, 1891.....	25,000 00
Written off Securities.....	26,225 21
Carried to Reserve Fund.....	75,000 00
Balance.....	16,186 39
	\$167,411 60
Balance from last year.....	\$12,286 41
Profit for the year.....	155,125 19
	\$167,411 60
LIABILITIES.	
Capital stock paid up.....	\$500,000 00
Losses under adjustment.....	114,478 80
Dividend payable 8th January, 1891.....	25,000 00
Reserve fund.....	\$900,000 00
Balance profit and loss.....	16,186 39
	916,186 39
	\$1,555,665 19
ASSETS.	
United States and State Bonds.....	\$459,525 00
Dominion of Canada Stock.....	211,417 50
Loan Company and Bank Stocks.....	151,577 40
Company's building.....	65,000 00
Municipal Debentures.....	80,369 23
Cash on hand and on deposit.....	277,260 51
Bills receivable.....	34,508 27
Mortgages.....	16,456 60
Reassurance losses.....	43,642 86

Interest due and accrued..... 4,989 50
Agents' balances and sundry accounts 210,918 82
\$1,555,665 19

A. M. SMITH,
President.
J. J. KENNY,
Managing Director.

Western Assurance Offices, Toronto, February 9th, 1891.

AUDITORS' REPORT.

To the President and Directors of the Western Assurance Company:

GENTLEMEN,—We hereby certify that we have audited the books of the Company for the year ending 31st December, 1890, and have examined the vouchers and securities in connection therewith and find the same carefully kept, correct and properly set forth in the above statement.

R. R. CATHRON,
JOHN M. MARTIN, F.C.A., } Auditors.
Toronto, February 9th, 1891.

In moving the adoption of the report the President said:

The Annual report and accompanying accounts which you have just heard read, present, I think, so clearly the result of the business of the past year, and so satisfactorily the condition of affairs at the close of the year, that it is scarcely necessary for me in moving the adoption of the Report to do more than congratulate you upon the happy auspices under which we meet at this, the fortieth annual gathering of the Shareholders of the Company. There is one item in the accounts, however, to which it may be well to refer particularly. I allude to the amount written off securities in order to enable us to place them in the Balance Sheet, as has always been our custom, at their market value on 31st December. You are aware that just at that time the prices of stocks and bonds generally were much depressed, and the fact that our securities were affected to such a comparatively slight extent is perhaps the best evidence that could be offered as to the character of our investments. Moreover, I think we are safe in regarding this as merely a temporary depreciation and that the former values will be, as indeed some have already been, regained.

I may be permitted to say also that, interested as I have been in this company since its organization—for 40 years as a stockholder, for 25 years as a director and for the past eight years as its President—it is with a feeling of pride, which I think is pardonable, that I regard the position which the Western occupies to-day among the financial institutions of this country, and among the insurance companies of this continent. Organized, as it was, at a time when the popular belief existed that indemnity for losses by fire—or in fact from death or any other calamity which might be covered by an insurance policy—could be obtained only from the other side of the Atlantic, it had secured at the end of its first ten years' struggle for existence against this popular delusion an annual premium income of only some \$60,000. The twentieth annual report shows that it had increased this five-fold, and at the close of its thirtieth year its income exceeded one million dollars per annum; and having thoroughly established its prestige at home it had extended its field of operations beyond the limits of Canada. It is now entering upon its fifth decade with an income of nearly a million and three-quarters, derived from all the provinces of the Dominion and from the United States, as well as from some of the British West India Islands; with cash assets of upwards of a million and a half; with a profit balance on its last year's transactions of over \$150,000; with a corps of tried officers and agents loyal to the Company and its interests; and, if I may say it without egotism, last but not least, with an experienced Board of Directors, several of whom, like myself, may claim to be veterans and not likely to be frightened by "fire," even though it may come (as it sometimes does through conflagrations) in "volleys" rather trying to the nerves. I think I may say, looking at what has been accomplished from small beginnings and looking at our present position—that by continuing the policy which has guided us in the past, of fair and liberal dealings with our insurers and just recognition of the services of our agents, upon whose judgement we have so largely to depend in the selection of business—we

may confidently look for at least an equal measure of success for the Western in the future to that which it has enjoyed in the past, and, as a consequence, to its being in a position to continue to make satisfactory returns to its shareholders upon their invested capital.

Permit me say before closing my remarks that—under a kind Providence—I feel that we are indebted in no small degree to the wisdom and untiring energy of our Managing Director and his able staff of assistants for the high position that our Company now occupies in the estimation of the insuring public.

Mr. George A. Cox, Vice-President of the Company, in seconding the adoption of the report, said:

The satisfactory nature of the report now submitted for your approval, and the full explanations of the President in moving its adoption, leave but little for me to say. There is, however, one important item in the statement to which reference has not been made, and that is the very substantial addition of no less than seventy-five thousand dollars to the Reserve Fund. With net earnings for the year equal to thirty-one per cent. of our paid up capital, it was not unreasonable that the question should arise,

It is very satisfactory to know that after fully providing for our reinsurance fund, which takes \$546,506.64, we have a net surplus over and above our capital and all liabilities to the public equal to about 75 per cent. of our paid-up capital.

The splendid position of the Western on its fortieth anniversary fully justifies the President in feeling proud of the Company and proud of his long and honorable connection with it; and I shall also indulge a little in the same way. The best standard by which to judge a Company is the relative position it occupies at home, and the Western for many years has stood in the very front rank, its income from fire and marine premiums in Canada exceeding that of any other Company doing business here—English, American or Canadian—and what is still more gratifying, its loss ratio on its Canadian business is considerably below the average of both the home and foreign Fire Insurance Companies making returns to the Dominion Insurance Department.

I may also refer to the relative position of the Company on this continent. Of one hundred and sixty Companies reporting to the Canadian and New York Insurance Department only some twenty exceed the Western in volume of business; and the steadily improving character of the Company's United States business, as shown by its diminishing loss ratio, affords good grounds for anticipating that the continued efforts in that direction of its representatives in the United States will make an equally favorable record for it there to that which it enjoys at home. It is gratifying to know that notwithstanding some exceptionally trying years the business of that branch shows a fair profit to the Company, and that the year just closed has been one of the most favorable in its experience.

I very heartily concur, Mr. President, in all that you have said as to the obligations we are under to our Managing Director who brings to bear upon the business of the Company a thorough and ever-increasing knowledge of the Insurance World and the insurance business in all its details. It is to his intelligent and close supervision of the Company's interests and to his efficient and well-selected staff that we are largely indebted for the position that we are so proud of to-day.

On motion of Mr. A. Nairn, seconded by Mr. William Ross, a cordial vote of thanks was passed to the President and Board of Directors for their services and attention to the interests of the Company during the past year.

Messrs. F. J. Stewart and J. K. Niven having been appointed scrutineers, the election of Directors for the ensuing year was proceeded with, which resulted in the unanimous re-election of the old Board, viz.: Messrs. A. M. Smith, George A. Cox, Hon. S. C. Wood, Robert Beatty, A. T. Fulton, George McMurrich, H. N. Baird, W. R. Brock and J. J. Kenny.

At a meeting of the Board of Directors held subsequently, Mr. A. M. Smith was elected President and Mr. George A. Cox Vice-President for the ensuing year.

TO
OUR
ADVERTISERS.

Wouldn't it pay you better to concentrate your advertising in THE CANADIAN GROCEP? It goes direct to the grocery and general store trade. Experienced advertisers have found that a full page advertisement in their trade paper is a hundred per cent. more profitable than the same space divided among a dozen general trade papers. "In union is strength," do you see the point?

To all who need a Highly nutritious Food, it is of especial interest to know that



JOHNSTON'S

FLUID BEEF

Is the most perfect form of Concentrated Food. It is palatable, easily digested, and quickly strengthens and invigorates.

W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto



ROYAL
DANDELION COFFEE.

A Delicious and Nourishing Beverage.

For purifying the blood and invigorating the system. In the herbs of the field and forest are found properties that antidote nearly all the diseases to which humanity is liable. It has been ascertained that German Dandelion Root, when taken in proper quantities, acts directly upon the liver, producing healthy action, and through it making the whole system strong and vigorous. We have taken advantage of this property in the Dandelion, and have prepared a Breakfast Beverage of great excellence, incorporating in it a very high grade of fine Coffee and a proportion of this valuable herb.

The price is low enough to be within the means of all to take advantage of its rare qualities.

We offer it to the public confidently believing that it will be found satisfactory to all who give it a fair trial. Prepared only by

ELLIS & KEIGHLEY, - TORONTO

Put up only in 1 lb. cans, and not sold in bulk. Ask your grocer for it.

The Canada Sugar Refining Co.

Redpath (Limited),
MONTREAL.



We are now putting up, expressly for family use, the finest quality of PURE SUGAR SYRUP, not adulterated with Corn Syrup, in **2-lb.** cans, with movable tops.

FOR SALE BY ALL GROCERS.



OUR travellers are now starting out with a full line of Samples. Kindly reserve orders till you inspect our lines. You will not regret it.

R. TEW & CO.,
Crockery, Glassware, Fancy Goods, Lamps, etc.
10 FRONT ST. East,
(Adjoining New Board of Trade Building.)



SALES MADE OR PENDING.

Weldon Bros., grocers, Winnipeg, have sold out.

Whaley & Co., grocers, Brockville, Ont., advertise their business for sale.

W. M. Harvey, dealer in fruits, etc., Hamilton, has sold out to Geo. M. Kent.

The estate of Anderson & Co. (Charlotte Halford) grocers, Toronto, is advertised for sale by tender.

Frank Smith & Co., wholesale grocers and wine and liquor merchants, Toronto, have sold out their wines and liquors to Adams & Burns.

Frank Smith & Co., wholesale dealers in groceries, wines and liquors, Toronto, have sold out to Eby, Blain & Co., wholesale grocers, Toronto, possession to be given 1st of June next.

PARTNERSHIPS FORMED AND DISSOLVED.

Megueron & Belisle, grocers, Montreal, have dissolved.

FIRES.

J. A. Crooks, grocer, Halifax, is burnt out. Insured.

E. C. Armond, grocer, Arnprior, Ont., is burnt out. Insured.

Gribbin & Co., general merchants, Parry Sound, Ont., are burnt out.

A. St. Jean, crockery dealer, Montreal, is partially burnt out. Insured.

E. S. Busby, grocer, Owen Sound, Ont., is burnt out. Partially insured.

Bedard & Hennipen, fruit dealers, Montreal, are partially burnt out. Insured.

Jos. Bourgela, butter dealer, Montreal, had stock damaged by smoke. Not insured.

C. H. Donahy & Co., fruit dealers, Montreal, suffered loss on stock through effects of smoke and water.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

F. X. Mantha, grocer, Montreal, has assigned.

E. Brown & Co., grocers, Montreal, have assigned.

P. Lariviere, general merchant, Ste. Brigide, Que., has assigned.

A. Paul & Co., general merchants, Sudbury, Ont., have assigned.

N. H. Dubois, general merchant, Acton, Que., is offering to compromise.

Briggs & Jackson, general merchants, Stanbridge, E., Que., have assigned.

W. R. Graham, general merchant, Meaford, Ont., has assigned to Walter Curry, Toronto.

Louis Tranchemontagne, general merchant, Berthier, Que., is offering to compromise.

W. R. Cavana, general merchant, Victoria Road, Ont., has assigned to E. R. C. Clarkson, Toronto.

Robt. Mullin, general merchant, Glen Williams, Ont., has assigned to W. L. Grant, Georgetown.

Martel & Co., general merchants, Farnham, Que., have assigned.

John Couturier, general merchant, Murray Bay, Que., has assigned.

Dufour & Couturier, general merchants, Murray Bay, Que., have assigned.

Heney & Sievwright, grocers, Sherbrooke, Que., have suspended payment.

TUCKETT & SONS' NEW FACTORY.

George E. Tuckett & Son's new factory in Hamilton was formally opened on Saturday afternoon. It is admirably adapted for the purpose for which it was built, and is one of the finest factories in the province. The building is of brick, with red stone trimmings, four storeys and basement, with two extensions for engine house and bonded warehouse at the west end. It is 200 feet long by 75 feet wide, and the extensions are 40 x 60. The factory is substantially built, special pains having been taken to make it as near fire proof as possible, as well as comfortable and healthy for the employes. Connection is made with the tobacco warehouse on Oxford street by a tunnel 150 feet long, 6 feet 6 inches high and 6 feet wide. The tobacco is brought to the factory on a tramway and carried on an elevator to the top storey, where the first work is done on it. The casing room, which is 200 x 75 feet, is a clear

space. There is not a pillar in it. In the rolling room, on the third flat, are work tables for 300 stemmers and rollers. The second storey is used for the drying and packing room, and the first storey for the pressing and shipping room, with the offices at the north end of the building. The offices are finished in black ash. The basement is used for a cutting and packing room. Two elevators at the west end of the building carry employes and material to the upper flats. The stairs are iron with stone landings. There are two fire escapes, one at each end. Peg boards are on each flat, with separate closets for the men and women.

Soap and water are cheap, but soil on goods is expensive.

A feather duster disperses but does not remove the dust from the store.

Work can always be found in a store without double-million microscope.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.



SEALED TENDERS marked "For Mounted Police Clothing Supplies," and addressed to the Honourable the Minister of Railways and Canals, will be received up to noon on **Monday, 9th March, 1891.**

Printed forms of tender containing full information as to the articles and quantities required, may be had on application to the undersigned.

No tender will be received unless made on such printed forms. Patterns of articles may be seen at the office of the undersigned.

Each tender must be accompanied by an accepted Canadian bank cheque for an amount equal to ten per cent. of the total value of the articles tendered for, which will be forfeited if the party declines to enter into a contract when called upon to do so, or if he fails to supply the articles contracted for. If the tender be not accepted the cheque will be returned.

No payment will be made to newspapers inserting this advertisement without authority having been first obtained.

FRED. WHITE,
Comptroller N. W. M. Police.

Ottawa, Feby. 9th, 1891.

Geo. F. Bostwick.

OFFICE FURNITURE,
CHURCH FURNITURE,
HALL SEATING,
OPERA CHAIRS.
Best School Desks in Canada.

Manufacturer of Amberg's Patent Peerless Cabinet Letter Files. Fire and Burglar Proof Safes, Vault Doors, etc.

GEO. F. BOSTWICK,
24 West Front St., Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracalbo and Santos.

Grocers draw trade by selling their FAVORITE EXCELRIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

:: TORONTO.

WHOLESALE AND JOBBING TRADE ONLY.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,

Are again manufacturing their Choice Standard Brands of Tobaccos from pure Virginia and Kentucky leaves.

CUT PLUG SMOKING:

Gold Flake. Uncle Tom.
Hand Made. Wig Wag.

FINE CUT AMERICAN CHEWING:

Golden Thread. Victoria. Globe.
High Court. Jersey Lily.

ASK FOR THEM.

M. MASURET,
President.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Mar. 5, 1890.
This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.
Goods in large lots and for prompt pay are generally obtainable at lower prices.
All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Dunn's No. 1, in tins	Per doz	2 00
" " 2, in tins	"	75
Cook's Gem, in 1 lb pkgs.	\$1 75	
" " 7 oz "	"	85
" " 2 oz "	"	40
" " 5 lb tins	"	65
" " bulk, per lb	"	12

COOK'S FRIEND.

Empire, 5 dozen 4 oz ca s	Per doz	\$0 75
" " 4 " 8 "	"	1 15
" " 2 " 16 "	"	2 00
" " 1/2 " 5 lb cans	"	9 00
" " bulk, per lb	"	15

COOK'S FRIEND.

Size 1, in 2 and 4 doz boxes	Per doz	\$2 40
" 10, in 4 doz boxes	"	2 10
" 2, in 6 "	"	80
" 12, in 6 "	"	75
" 3, in 4 "	"	45

POUND TINS.

12 oz tins, 3 oz in case	3 00
5 oz tins, 4 "	2 40
5 lb tins, 1/2 "	1 10
Ocean Wave, 1/2 lb, 4 doz cases	14 00
" " 1/2 lb, 4 "	75
" " No. 1, 2 "	1 30
" " 1 lb, 2 "	2 20
" " 5 lb, 1/2 "	9 60

BISCUITS.

Arrowroot	Per lb	\$0 11 1/2
Abernethy	"	9
Ginger Nuts	"	11 1/2
New York Fruit	"	14 1/2
People's Mixed	"	10 1/2
Pilot Family	"	6 1/2
Snowflake	"	11
Niagara	"	15
Soda, 1 lb packages	7 1/2	
" " 3 lb "	20	
Sultana	12 1/2	
Oyster crackers	6 7	
Milk biscuit	10	
Butter crackers	9 1/2	
Tea	11 1/2	
Wine	9 1/2	
Wine, sweet	9	

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Jacquot's French No. 2	3 00
" " 3	4 50
" " 4	8 00
" " 1-gross Cabinets, asst.	7 50

EDWARDS, CATCHPOLE & CO'S

No. 1	per gross	9 00
No. 2	do	4 50
No. 3	do	3 60

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross	\$1 80
-----------------------------	--------

F. F. DALLEY & CO.

SILVER STAR STOVE PASTE.

Per gross	9 00
Packed in fancy wood boxes, each box contains 3 doz.	

EDWARDS, CATCHPOLE & CO'S

Crown Polish, No. 1, per gross	9 00
" " No. 2	4 00

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S.	
Parisian Square Blue, per lb.	13 to 14c

BROOMS.

Carpet... 4 strings	Per doz.	2 90
X Parlor, 2 "	"	2 65
Louise, 3 "	"	2 65
1 Gem, 4 "	"	3 25
3 " 2 "	"	2 65
3 " 3 "	"	2 90
O Hurl... 4 "	"	1 95
4 " 2 "	"	2 65
2 " 3 "	"	2 35
3 " 3 "	"	2 05
3 " 3 "	"	1 70
OK " 2 "	"	1 35
Hvy Mill 4 "	"	3 70

CORN BROOMS.

CHAS. BOECKH & SONS.

X Carpet, 4 strings, net	per doz	\$3 20
" " 2 " " "	"	2 90
" " 3 " " "	"	2 65
XXX Hurl 4 " " "	"	2 60
1X " 4 " " "	"	2 40
2X Parlor 4 " " "	"	2 25
3 " 3 " " "	"	1 95
4 " 3 " " "	"	1 70
5 " 2 " " "	"	1 30
Girls " 2 " " "	"	1 50
Railway 4 " " "	"	3 00
Ship 4 " " "	"	4 00
2 Cable 2 wire bands, net	"	3 00
3 " 3 " " "	"	4 00

1 Hearth 2 strings, net	1 75
2 " 2 " " "	1 50
3 " 1 " " "	1 20
4 " 1 " " "	1 30

CANNED GOODS.

Apples, 3's	Per doz	\$1 10
" " gallons	"	3 00
Blackberries, 2	"	2 00
Blueberries, 2	"	1 25
Beans, 2	"	0 95
Corn, 2's	"	1 10
Cherries, red pitted, 2's	"	2 25
Peas, 2's	"	1 25
" " sitted select	"	1 35
Pears, Bartlett, 2's	"	2 00
Pineapple, Baltimore	"	2 40
" " Bahama	"	2 90
Peaches, 2's	"	2 75
" " 3's	"	3 75
" " Pie, 3's	"	1 60
Plums, Gr Gages, 2's	"	2 00
" " Lombard	"	2 00
" " Blue	"	1 90
Pumpkins, 3's	"	1 00
" " gallons	"	3 00
Raspberries, 2's	"	2 40
Succotash, 3's	"	1 65
Tomatoes, 3's	"	1 35
Finnan haddies	"	1 50
Lobster, Clover Leaf	"	2 75
" " Crown	"	2 25
" " Bishop's Rock	"	2 10
Mackerel	"	1 40
Salmon, 1's	"	1 40
" " white	"	1 10
Sardines Albert, 1/2's tins	"	11, 11 1/2
" " 1/2's "	"	15, 18
" " Martiny, 1/2's "	"	10, 10 1/2
" " 1/2's "	"	18, 19
Other brands, 3/4, 11, 16, 19	"	
P & C, 1/2's tins	"	23, 25
" " 1/2's "	"	33, 36
Amer, 1/2's "	"	6 1/2, 8
" " 1/2's "	"	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.

Blaklock Bros., Montreal, Agents.)	
Marmalade, Price, f.o.b. Montreal, dz.	\$2.35
" " Home Made, glass 1 lb.	2.35
" " White 1 lb.	2.25
" " Stone 7 "	4.15
Scotch..... White 1 "	13.20
" " "	2.10

JAMS.

Gooseberry	per doz	1 00
Strawberry	"	1 00
Black Currant	"	1 00
Red Currant	"	1 00
Green Gage	"	1 00
Apricot	"	1 00
Raspberry	"	1 00
Damson	"	1 00
Plum	"	1 00
Red Currant and Raspberry	"	1 00

Jellies. Red Currant, 1 lb. white	\$2.75
Black Currant, 1 lb. white	2.75
DELHI CANNING CO.	
Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARE'S.

Comp. Corn Beef 1 lb cans	\$1 60
" " 2 "	2 65
" " 4 "	5 00
" " 6 "	7 75
" " 14 "	18 60
Minced Collops, 2 lb cans	2 60
Roast Beef	1 60
" " "	3 15
" " "	5 85
" " "	7 00
Par Ox Tongue, 2 1/2 "	\$7 25
Ox Tongue	4 50
Lunch Tongue	3 00
" " "	5 25
English Brawn	2 50
Camb. Sausage	2 50
" " "	4 00
Soups, assorted	1 35
" " "	2 25
Soups & Bouilli	1 80
" " "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Deville Tongue or Ham, 1/2 lb cans	1 35
Deville Chicken or Turkey, 1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50
Ham, Chicken and Tongue, 1/2 lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.

Mince Meat, 1/2 gal glass jars	\$9 50
Ditto, 25 and 40 lb pails, per lb.	12 1/2c
J. H. WETHEY'S—ST. CATHARINES.	
Condensed, per gross, net	\$13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars	To Retailers.	\$1 30
Bo-Kay (new)	150 pieces	1 00
Sappota,	150 "	1 15
Magic Trick,	115 "	0 85
Black Jack,	115 "	0 85
Red Rose,	115 "	0 85
Sweet Fern,	230 "	0 85
Adams' N.Y. Gum, 200	"	0 50
Caramel Tolu,	72 "	0 40
New Fruit Asst.,	115 " new	0 75
Puzzle Gum	115 "	0 75
Colah	115 "	0 75

NOW

is the time to advertise in and subscribe for THE CANADIAN GROCER. You receive better value for your money than in any other journal in the Dominion.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.	
Chocolate—	Per lb.
French, 1/4's... 6 and 12 lbs.	0 30
Caracas, 1/4's... 6 and 12 lbs.	0 35
Premium, 1/4's... 6 and 12 lbs.	0 30
Sante, 1/4's... 6 and 12 lbs.	0 26
Diamond, 1/4's... 6 and 12 lbs.	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homeopat'c, 1/4's, 8 & 14 lbs	30
Pearl	25
London Pearl 12 & 18 "	22
Rock	30
Bulk, in bxs.	18

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)	
Mott's Broma.....	per lb \$0 30
Mott's Prepared Cocoa.....	28
Mott's Homeopat'c Cocoa (1/4's)	32
Mott's Breakfast Cocoa.....	46
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate....	28
Mott's Caracas Chocolate.....	22
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	25
Mott's Cocoa Nibs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolatestick	24
Mott's Vanilla Chocolatestick	22
Mott's Pure Confec. Chocolate 22c	38
Mott's Sweet Confec Choc. 21c	30

J. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, 1/2 & 3 lb. boxes	70, 75
Iceland Moss 1/2 lb in 12 lb boxes	35
London Pearl " "	30
Soluble (bulk) 15 & 30 lb bxs.	18, 20
Soluble (tins) 6 lb and 12 lb.	20, 20
Cocoa Nibs, any quantity...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence, any quantity...	1 40

Chocolates—	
Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert, " "	40
Vanilla " "	35
Sweet Caracas " "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet) " "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30



GIBSON & GIBSON'S.	
Sydney Gibson's Cocoa, 1/4's	per lb 0 30
Soluble Cocoa, bulk in boxes	0 18
Prepared do	0 22
Sydney Gibson's Chocolate, 1/4's	0 30
and 1/2's	0 30
Gibson's Rock do	1/4's 0 30
and 1/2's	0 30
Dr. Clarke's do	1/4's 0 40

Confectioners' Pure Chocolate	
10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00
Gibson's Icina, 1/4's, 4 doz. in case.	per doz 1 35
Gibson's Icina, 1 lb 2 "	2 40

COFFEE.

GREEN	
c. per lb.	
Mocha.....	32, 35
Old Government Java.....	30, 33
Rio.....	22, 23
Plantation Ceylon.....	29, 31
Porto Rico.....	23, 24
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo.....	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.	
c. per lb	
Java.....	33, 34
Java and Mocha.....	34, 36
Plantation Ceylon.....	35
Arabian Mocha.....	37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins.	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.....	33
Our Own ".....	31
Laguayra ".....	29
Mocha and Java.....	32, 33
Java, Standard.....	33
" Old Government.....	30, 32
Arabian Mocha.....	36
Santos.....	28

J. W. COWAN & CO.

Standard Java in sealed tins,	30
25 and 50 lbs.	30
Standard Imperial in sealed	32
tins, 25 and 50 lbs.	32
Standard Blend in sealed tins,	33
25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and	33
25 lbs.	20, 30
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLOUR AND MEAL.

per bbl.	
Flour, Family.....	\$4 60 4 85
" Manitoba Patent.....	5 50
" white wheat patent.....	5 40
" Strong bakers'.....	5 00
Oatmeal, standard, bbls	4 85
" granulated, "	4 85
" rolled, "	5 00
Rolled Oats.....	5 00
Bran, per ton.....	17 00
Shorts.....	18 00
Cornmeal.....	3 50 4 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.	
per doz.	
Cases, No. 1, 2 oz tins.....	\$2 75 \$3 00
" No. 2, 4 oz tins.....	4 50 5 00
" No. 3, 8 oz tins.....	8 00 8 75
" No. 4, 1 lb tins.....	12 60 14 25
" No. 5, 2 lb tins.....	25 00 27 00

FRUITS.

FOREIGN. c. per lb.	
Currants, Provincial, bbls....	6 1/2, 6 3/4
" " 1/2 bbls	6 1/2, 6 3/4
" cases	6 1/2
" Filiatras, bbls.....	6 1/2, 6 3/4
" " 1/2 bbls	6 1/2, 6 3/4
" cases	6 1/2, 6 3/4
" Patras, bbls.....	6 1/2, 7
" " 1/2 bbls	7, 7 1/2
" cases	7 1/2, 7 3/4
" Vostizzas, cases.	7 1/2, 8 1/2
" 5-crown Excelsior	9 1/2, 9 3/4
" (cases)	9 1/2, 9 3/4
Dates, Persian, boxes,	6 1/2, 6 3/4
Figs, Elemes, 14 oz., per box	12
" 10 and 20 "	13 14
" Seven-Crown.....	18
Prunes, Bosnia, hlds	7 1/2 8
" cases, new...	8 10
Raisins, Valencia, off stalk,	6 1/2 6 3/4
Selected.....	7 1/2 8
Layers.....	8 8 1/2
Raisins, Sultanas.....	17, 18
" Eleme.....	7 1/2 8
" Malaga:	
London layers.....	3 00 3 25
Loose muscatels.....	2 35 2 75
Imperial cabinets.....	3 25 3 50
" qrs., flat.....	1 00
Connoisseur clusters.....	4 00 4 25
Extra dessert " qrs.	4 75 5 00
Roy. 1 clusters.....	6 00 6 50
Fancy Vega cartoons.....	2 75
Black baskets.....	4 00 4 25
" qrs.....	1 30 1 35
Blue " qrs.....	4 75 5 00
" qrs.....	1 50 1 60
Fine Dehesas.....	7 00 7 25
" qrs.....	2 00 2 25
Lemons, Malaga.....	3 25 4 50
" Palermos.....	3 25 4 50
" Messina.....	4 00 4 50
" Jamaica.....	4 50
" Valencia.....	5 50
" California navels.....	3 50 4 00
" River seedlings.	3 50 4 00

DOMESTIC.	
Apples, Dried, per lb.....	0 08 0 08 1/2
do Evaporated.....	0 13
GLASSWARE.	
TAYLOR, SCOTT & CO.	
c. per doz	
Lamp Chimneys, O.....	32
" " A.....	35
" " B.....	45
GRAIN.	
Wheat, Fall, No. 2.....	1 00 1 02
" Red Winter, No. 2	1 00 1 02
" Spring, No. 2.....	0 95
" Man. Hard, No. 1.....	1 06 1 07
" No. 2.....	1 06 1 07

Oats, No. 2, per 34 lbs.....	48 49
Barley, No. 2, per 48 lbs....	58
" No. 3, extra.....	52
" No. 3.....	48 49
Rye.....	70
Peas.....	73 74
Corn.....	61 62

HAY & STRAW.

Hay, Pressed, "on track "	0 00 8 50
Straw Pressed, " "	6 00 6 50

LARD.

"FAIRBANK'S" REFINED COMPOUND.	
In Butter Tubs.....	0 08 1/2
Fancy.....	0 09
3-hoop pails.....	0 09 0 09 1/2
60 lb. cases of 8 lb, 5 lb,	
and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.	
cts	
Durham, Fine, in 1/2 and 1 lb tins	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15
COLMAN'S AND KEEN'S	
In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb.....	41
" in 1/2 lb tins.....	42
" in 1/4 lb tins, per lb.....	44
D. F. in 1/2 lb tins, per lb	26
" 1/4 lb tins, " "	28

NUTS.

per lb.	
Almonds, Ivica.....	14 15
" Tarragona.....	16 17
" Formigetta.....	34 36
Almonds, Shelled Valencia	45, 55
" Jordan.....	45, 55
Brazil.....	11 12
Cocanuts.....	11
Filberts, Sicily.....	14 15
Filberts, Oblong.....	13, 13 1/2
Peanuts, roasted.....	11 1/2 12
" green.....	11 1/2 12
Walnuts, Grenoble.....	18
" Bordeaux.....	12, 13
" Naples, cases.....	13 1/2
" Marbots.....	13 1/2
" Chilis.....	12 13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO	
PICKLES.	
John Bull, mixed, in bulk	\$0 60
" Chow Pickle, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25
SAUCES.	
John Bull, kegs, per gal.....	\$1 25
" 1/2 pt. bottles, per doz	(according to quantity) 90c to 1 00
Devonshire Relish, kegs p gal	1 75
" 1/2 pt. bottles,	
per doz.....	1 25

JAMS
AND
JELLIES
SUPERIOR
IN
QUALITY.

Raspberry, Strawberry, Blackberry, Plum, Grape, and Apricot Jams.

Red Currant, Raspberry and Strawberry Jellies.

Glass, Tin and Wood Packages.

✦ ADMITTED BY ALL ✦

That our Jams and Jellies are superior in quality. We have a full line in all size packages. Can ship in a moment's notice. Goods guaranteed.

DELHI CANNING CO.,

DELHI, ONT.

Prices current, continued—

Niagara Tomato, kegs, per gal	1 25
Reputed pints	1 25
Terry's Candied Peels, c. per peels	16
Lemon, 7 lb boxes	18
Orange, "	18
Citron	30
CROSSE & BLACKWELL'S	
Pickles, all kinds, pints, per doz	3 25
LEA & FERRIN'S, per doz	3 75
Worcester Sauce, ½ pts.	\$3 60 \$3 75
" pints	6 25 6 50

PRODUCE.

DAIRY.	Per lb
Butter, creamery, rolls	\$0 00 \$0 00
" tub	0 17 0 18
" dairy, tubs, choice	0 14 0 15
" medium	0 05 0 09
" low grades to com.	0 17 0 19
Butter, pound rolls	0 14 0 17
" large rolls	0 10 0 11
" store crocks	0 10 0 11
Cheese	0 10 ½ 0 17

COUNTRY

Eggs, fresh, per doz.	0 15 0 16
" limed	1 30 1 65
Beans	3 00 3 50
Onions, per bbl.	0 85 0 90
Potatoes, per bag on trk	0 15 0 18
Hops, 1889 crop	0 35 0 38
1890 "	0 08 ½ 0 10
Honey, extracted	0 14 0 16
" section	0 14 0 16

PROVISIONS.

Bacon, long clear, p lb.	0 07 ½ 0 08
Pork, mess, p. bbl.	14 50 16 00
Hams, smoked, per lb.	0 11 0 11 ½
" pickled	0 10 0 11
Bellies	0 09 0 09 ½
Rolls	0 10 0 10 ½
Backs	0 09 0 09 ½
Lard, Canadian, per lb.	4 75 5 00
Hogs	0 05 ½ 0 06
Tallow, refined, per lb.	0 05 ½ 0 06
" rough	0 02

RICE, ETC.

Rice, Aracan	Per lb
" Patna	3 ½, 4c
" Japan	4 ½, 5
" extra Burmah	5, 5 ½
Grand Duke	3 ½, 4
Sago	6 ½, 7 ½
Tapioa	4 ½, 5
	5 ½, 6 ½

SPICES.

GROUND.	Per lb.
Pepper, black, pure	\$0 20 \$0 22
" fine to superior	12 18
" white, pure	32 35
" fine to choice	25 30
Ginger, Jamaica, pure	25 27
" African	18 25
Cassia, fine to pure	25 40
Cloves, "	12 15
Allspice, choice to pure	30 35
Cayenne, "	75 1 20
Nutmegs, "	1 00 1 25
Mace, "	30 35
Mixed Spice, choice to pure	25 37
Cream of Tartar, fine to pure	

STARCH.

EDWARDSBURGH STARCH MFG. CO. MONTREAL.	
BRITISH AMERICA STARCH CO. BRANTFORD.	
c. per lb.	
No. 1 Laundry, 4 lb cartons	5 ½c
Canada Laundry	6 ½
Silver Gloss, crates	6 ½
Lily White, crates	6 ½
Silver Gloss, 1 lb chromos	6 ½
Lily White, 1 lb chromos	6 ½
Satin, Starch 1 lb chromos	7 ½
Brantford Gloss, 1 lb chromos	7 ½
No 1 Laundry, barrels & halves	4 ½
No 1 Prepared Corn	7 ½
Canada Corn	6 ½
Challenge Corn	6 ½
Rice Starch, 1 lb.	9
Cube, 1 lb.	7 ½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8
12-lb "	8 ½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages	9
40-lb " ½ lb package	9 ½
40-lb " "	10
40-lb " assorted ½ and ¼ lbs	9 ½
6-lb " sliding covers	9 ½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8 ½
20	8 ½

SUGAR.

c. per lb	
Granulated, 15 bbls or over	6 ½
" less than 15 bbls	7
Paris Lump, bbls	7 ½
" less than a bbl	7 ½
Extra Ground, bbls	8
" less than a bbl	8 ½
Powdered, bbls	7
" less than a bbl	7 ½
White refined	6 ½ 6 ½
Extra bright refined	6 ½ 6 ½
Bright Yellow	5 ½ 6
Medium "	5 ½ 6
Brown	5 ½ 6
Raw Jamaica, in bags	5 ½ 6

SYRUPS AND MOLASSES.

SYRUPS.	Per lb.
Redpath's "D"	bbls. ½ bbls
" "M"	3 ½c. 3 ½c
Redpath's "B"	3 ½ 4 ½
" "VB"	4 ½ 4 ½
" Extra	4 ½ 4 ½
" Ex. Sup.	4 ½ 4 ½
" XXX Sup.	4 ½ 4 ½
Corn Syrup	4 ½ 4 ½

MOLASSES.

Per gal.	
Trinidad, in puncheons	38, 40c
" bbls	40, 42
" ½ bbls	42, 44
New Orleans, in bbls	50, 100
Porto Rico, hdds.	38, 45
" barrels	42, 47
" ½ barrels	44, 49

TEAS.

GREENS.	Per lb
Gunpowder—	
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" seconds	20, 22
" common	18, 20
PING SUEYS.	
Half chests, firsts	28, 32
" seconds	20, 22
Half Boxes, firsts	28, 32
" seconds	20, 22

JAPAN.	
Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" Oolong	17, 18
" Gunpowder	18, 20
" Siftings	8, 12 ½

CONGOURS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Cadies, Pakling and new makes	18, 50
OOLONG.	
Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22,
SCENTED ORANGE PEKOE.	
Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	62c
5's; Twin Gold Bar, 8's	59
Ingots, rough and ready, 7's	52
Laurel, 3's	50
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	43
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45 ½
Prince of Wales, in caddies	46 ½
" in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Mvrtle Cut Smoking, 1 lb tins	65
½ b pg, 6 lb boxes	65
oz pg, 5 lb boxes	65

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

Per lb	
Gold Flake, 1-5, 6 lb boxes	65c
" " ½, 5 "	65c
" " 1-10, 5 "	75c
" " 1 fancy tins	65c



KINGSFORD'S OSWEGO STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn Starch,
FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

THE CANADIAN GROCER

FOURTH ANNUAL STATEMENT —OF— The Manufacturers' Life Insurance Company,

For the Year ending 31st of December, 1890.

PRESIDENT—THE RIGHT HONOURABLE SIR JOHN A. MACDONALD, G.C.B., P.C.

RECEIPTS IN 1890:		
Premiums.....	\$161,186 82	
Interest and rents.....	10,841 61	
Total receipts.....		\$172,028 43
DISBURSEMENTS IN 1890:		
Death claims.....	\$ 44,640 18	
Cash for surrenders.....	1,148 00	
Annuity payments.....	430 00	
Total payments to policy holders.....		\$ 46,218 18
Commission, medical fees, salaries and other expenses of management.....	\$ 70,003 14	
Re-insurances.....	11,500 58	
Total disbursements.....		\$ 87,713 72
Total receipts.....		\$172,028 43
Total disbursements.....		\$ 87,713 72
ASSETS JAN. 1st, 1891:		
Dominion Government Bonds.....	\$ 55,000 00	
Mortgages on Real Estate.....	189,242 84	
Stocks and Debentures.....	24,150 00	
Life interests and Reversions.....	4,530 00	
Office Furniture.....	4,500 00	
Bill Receivable.....	10,225 01	
Dues from Agents.....	5,874 60	
Premiums Outstanding.....	51,907 65	
Interest Due and Accrued.....	8,554 82	
Cash on hand and in Bank.....	29,907 54	
Total Assets.....		\$345,972 44
LIABILITIES.		
Reserve Fund.....	\$215,281 00	
Contingent Fund to cover Sundry outstanding expenses.....	2,896 02	
Total Liabilities.....		\$218,177 02
Surplus Policy-holders account.....	\$127,795 42	
Number of Policies issued in 1890.....	1847	
Number of Policies in force Dec. 31, 1890.....	42,398 650	
Number of Policies in force Dec. 31, 1890.....	4007	
Number of Policies in force Dec. 31, 1890.....	46,830 525	
These results surpass those of any other Canadian Company in the first seven years of its existence.		
GEO. GODERHAM, WM. BELL, S. F. MCKINNON.	Vice-Presidents.	JNO. F. ELLIS, Managing Director.

TRAVELLERS' GUIDE

WM. PROUT. J. E. INSLEY, Manager.
LELAND HOTEL
Corner Hastings and Granville Streets, one block
from Railway Station and Steamship dock.
Vancouver, B.C.
PROUT & INSLEY,
Proprietors.

THE COLONIAL,
New Westminster, B.C.
Headquarters for Commercial Travellers. Fine
Sample Rooms. First-class in every respect.
GEO. R. RAYMOND, Proprietor.

THE WINDSOR.
Regina, Assa.
First-class Family and Commercial Hotel.
Good sample rooms. Livery in connection.
MRS. DUGG, Proprietress.

THE SANITARIUM
BANFF, N.W.T.
Favorite Western Summer Resort. The best of
accommodation for travellers.
R. G. BRETT. H. RANSFORD,
Medical Director. Mgr.

Grand Pacific Hotel
KAMLOOPS, B.C.
The leading hotel in the city. Sample rooms
convenient to stores, provided for commercial
men
CREEDEN & SMITH, Props

Queen's Hotel,
WINNIPEG, MAN.

First-class in every respect.
JAS. O'CONNOR, Prop. FRED SERRADO, Mgr

LELAND HOUSE,
Graduated Prices. Recently furnished.
W. D. DOUGLAS & CO., Proprietors.
The finest hotel in the Northwest. Pure spring
water. Corner Main and Albert Sts.
City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,
Winnipeg, Man.
RUTLEY & McCAFFREY Proprietors.

The Algoma House,
PORT ARTHUR, ONTARIO.
Beautifully situated, fine sample rooms. Special
attention and accommodation for travel-
ling men.
MERRILL & HODDER, Props.

PATERSON HOUSE,
OWEN SOUND, ONT.
One of the best appointed houses in Ontario,
situated in the business centre of the town. All
modern improvements. Headquarters for com-
mercial men
A DUNCAN, Prop

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Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Cur-
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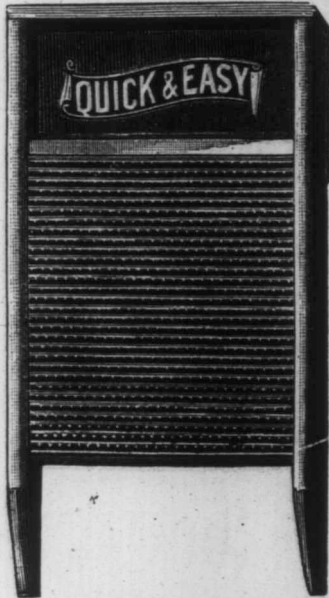
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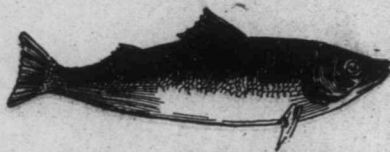
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