

# The Evening Telegram.

VOLUME XLIV.

\$6.00 PER YEAR.

ST JOHN'S, NEWFOUNDLAND, TUESDAY, MARCH 21, 1922.

PRICE TWO CENTS.

NUMBER 64.

### WEATHER FORECAST.

TORONTO, Noon—Strong winds and moderate rain from S.E. and S. with snow and rain to-day and night of Wednesday, then clearing. ROYER & THOMPSON—Bar. 30.50; Ther. 30.

### ADVERTISING RATES.

1st insertion . . . 50c. per inch  
Each repetition . . . 25c. per inch  
Contract Rates on application.  
Subscription Rates \$6.00 per yr.

**Lazenby's Assorted Pickles.**  
**Airline Pure Honey.**  
**Mincemeat--glass.**

**Heinz Olives--Queen.**  
**Pure Olive Oil.**  
**Pea Nut Butter--Heinz.**

**Welch's Grape Juice.**  
**Lemon Squash**  
**Roses Lime Juice Cordial.**

## BOWRING BROTHERS, Limited, GROCERY.

### Auction Sales!

**Pork! Pork!**  
**Wednesday,**  
March 22nd.  
PORK STEAK . . . 25c. lb.  
ROAST PORK . . . 20c. lb.  
5 Waldegrave Street.  
**J. A. BARNES,**  
Auctioneer.

**BEEF!**  
**On Wednesday, 22nd**  
at 10.30 a.m.,  
50 Cold Storage Premises (Reid's)  
50 Quarters BEEF.  
**M. A. Bastow & Sons,**  
Limited, Auctioneers.

**JUST RECEIVED:**  
**50 Puncheons**  
**CHOICE MOLASSES.**  
**THE MONROE EXPORT**  
**CO., LTD.**

**FOR SALE.**  
1 Double Oak Flat Top Desk  
in perfect condition.  
1 Oak Office Chairs.  
**J. A. BARNES,**  
Auctioneer.

**AUTOMOBILES FOR**  
**SALE.**  
1 Cole Touring Car.  
1 Willys-Knight Coupe.  
Both lately overhauled and in  
perfect condition. Apply to  
**W. S. MONROE.**

**FOR SALE.**  
1 Cable Repairing Steamer  
of 1012.92 tons net register,  
270 feet length, 40 feet beam  
and 24 feet moulded depth.  
Full particulars upon applica-  
tion to  
**Commercial Cable Co.,**  
253 Broadway, New York.

**TRAPS FOR SALE.**  
One Trap with moorings, kegs, six  
cans and two grappels with chain  
lines and buoys, six fathoms deep,  
one fathom bowl; less than two  
months in use.  
One Trap, eight fathoms deep, par-  
tially in use, both leathers sixty fath-  
oms in length, both traps 2" mesh  
throughout, well barked, mounted  
for use. Large trap never in the  
water.  
One Trap Boat and Motor Boat.  
All the above can be examined at  
once. C.B.  
For any other particulars apply to  
**MIRA TRAP CO.,**  
Box 401, North Sydney.

**FOR SALE.**  
Six Retubler Boilers, one Lo-  
comotive Type Boiler, one Up-  
right Boiler, four Land Steam  
Boilers, six Winches, four Oil  
Engines, two Tail Shafts, two Pro-  
pellers for whalers and one Frig-  
ate Winch.  
Apply to  
**N. HANSEN & CO.,**  
21 Water St. West.

**FOR SALE.**  
Six Retubler Boilers, one Lo-  
comotive Type Boiler, one Up-  
right Boiler, four Land Steam  
Boilers, six Winches, four Oil  
Engines, two Tail Shafts, two Pro-  
pellers for whalers and one Frig-  
ate Winch.  
Apply to  
**N. HANSEN & CO.,**  
21 Water St. West.

### TENDERS INVITED.

Tenders are invited for the fol-  
lowing valuable Business and Fishing  
Properties.  
The following are approximate par-  
ticulars, but full particulars will be  
supplied upon application to the un-  
dersigned:—  
**The Property of Goodridge & Co.**  
Limited, in Liquidation.  
**FERRYLAND.**  
LOT 1—Lease of Fishery Premises  
and Flakes.  
15 Traps, Moorings, Anchors,  
&c.  
2 Caplin Seines.  
4 Trap Skiffs and Engines.  
2 Trap Skiffs without engines.  
Fishery Utensils.  
Cod Liver Oil Plant.  
LOT 2—Stock of General Merchandise  
LOT 3—Freehold Dwelling House.

**RENEWALS.**  
LOT 4—Freehold Fishery Premises  
and Flakes.  
2 Dwelling Houses.  
Cod Liver Oil Plant.  
6 Cod Traps, Moorings, An-  
chors, &c.  
3 Herring Seines.  
1 8-H.P. Engine.  
Fishery Utensils.  
LOT 5—Stock of General Merchandise.  
**WITLESS BAY.**  
LOT 6—Freehold Premises & Flakes.  
1 Dwelling House.  
9 Cod Traps (6 fitted).  
3 Trap Skiffs.  
1 Motor Boat and Engine.  
1 Herring Seine.  
1 Caplin Seine.  
Fishery Utensils.

**The Property of the Trustee of**  
**Alan Goodridge & Sons.**  
**FERMEUSE.**  
LOT 7—Freehold Premises.  
Shop and Store combined.  
**PACQUET.**  
LOT 8—Freehold Premises.  
LOT 9—Stock of General Merchandise.  
Tenders for any one lot, any number  
of lots, or for the whole, will be  
received up to Saturday, the 15th  
April, 1922, and should be addressed  
to the undersigned, marked on the  
outside "Tender for Goodridge's Premises  
or Stock."  
The highest or any tender will not  
necessarily be accepted.

**ERNEST R. WATSON,**  
Bank of Montreal Building,  
St. John's.  
**IN STOCK**  
**Hard & Soft Brick**  
and  
**FIRE BRICK**  
Also  
**CEMENT**  
in brls.  
**H. J. Stabb & Co.**

**In the Supreme Court of**  
**Newfoundland.**  
In the matter of the alleged insolvency  
of **Edgar P. Peyton** of Botwood,  
Lumberman.  
Upon reading the Petition of Harold  
Ayre, a Director of Ayre & Sons, Limited,  
dated the 15th day of March, A.D. 1922,  
and upon hearing Mr. Wood of  
Counsel for Ayre & Sons, Limited, I  
do order that the said Edgar P. Peyton  
and his creditors do attend before  
me in Chambers, in the Court House  
in St. John's, on Wednesday, the 29th  
day of March, A.D. 1922, at 11 o'clock  
a.m., to be examined and heard touch-  
ing his alleged insolvency; and I do  
further order that in the meantime  
James Harvey of St. John's, Accountant,  
be and is hereby appointed Trustee  
of the Estate and effects of the  
said Edgar P. Peyton, in whom the  
same are hereby vested; and I do  
further order that in the meantime all  
further proceedings against the said  
Edgar P. Peyton be stayed.  
Dated the 15th day of March, A.D.  
1922.  
(Sgd.) **W. H. HORWOOD,**  
C.J.

**Notice to Creditors.**  
All persons having claims against  
Harry T. Bell, lately resident of St.  
John's, Newfoundland, and carrying  
on business at Roddickton, Canada  
Bay, Newfoundland, are hereby re-  
quested to send particulars of their  
claims, duly attested, to the un-  
dersigned Solicitor for the said Harry T.  
Bell on or before the 30th day of  
March next ensuing.  
St. John's, February 24th, 1922.  
**WILLIAM R. HOWLEY,**  
Solicitor for said Harry T. Bell.  
Address:—  
Board of Trade Building,  
Water Street, St. John's.  
feb25,mar1,14,21,23

**NOTICE.**  
Next sailing steamship Sable  
L:—  
From Halifax . . . Mar. 18th  
From St. John's . . . Mar. 23rd  
**HARVEY & CO., LTD., Agents,**  
St. John's, Nfld.  
**FARQUHAR STEAMSHIP CO'S,**  
Halifax, N.S.

**Minard's Liniment used by Physicians**

### PUBLIC NOTICE.

The period within which tenders  
for the purchase of Air-  
ship material at Botwood will be  
received is extended to noon  
on Thursday, March 30th.  
**ALEX. CAMPBELL,**  
Minister Agriculture & Mines,  
Dept. of Agriculture & Mines,  
St. John's, N.F.,  
13th March, 1922.  
mar14,61,tu,th,21w

**\$5 Electro-Condite Free**  
Clarifies, Mellows, Purifies,  
Ages  
all liquids, perfumes, home  
made beverages, etc. Makes  
water fit for drinking in  
few minutes. Dissolves  
Yeast. Nothing used but  
Electricity and our Con-  
dite.  
Equals 90 Years in Barrel.  
We specialize in Rapid Liquid Fil-  
ters and our Illustrated catalogue with  
extracts, \$5.00 per case of any twelve  
sizes. Each bottle will flavor one  
gallon of your favorite. Goods ship-  
ped from Canada or U.S. Money back  
guaranteed if not satisfied. Ask for  
free sample of our Fossil-Oil Remov-  
ing Compound.  
Write for FREE CONDITE OFFER  
and our Illustrated catalogue with  
everything in this line from A to Z.  
"Proof Testers," \$1.00.  
Act Quick—Free Offers Expire This  
Month.  
**BOTTLE'S SUPPLY CO.**  
(Dept. C)  
400 E. 148th St., New York City  
mar18,24

**North American**  
**Scrap & Metal Co.,**  
CLIFF'S COVE, St. John's Nfld.  
offer the following Ships' goods:  
Hoisting Blocks, Second Hand Blocks,  
all sizes; Gin Blocks, Mast Head  
Lights, Side Lights, Wire Rigging, all  
sizes; 1 ft. Cable, 90 fathoms long,  
new; 1 Ship's Compass, manufac-  
tured by Lilly & Son, London; 2 Life  
Boats, to accommodate 34 persons,  
strictly new; 2 Life Boat Compasses,  
Ships' Lamps, all kinds; Chains, all  
sizes; Signal Lights, Water Pumps,  
Oil Tanks, Water Tanks, Ships'  
Stoves, Deck Winches, Harness Casks,  
Water Kegs for Life Boats, Life  
Buoy, Cork Penders, Wash Stands,  
etc., etc., at reasonable prices.  
feb24, 27

**Your Complexion**  
**Needs**  
**FACE POWDER**  
To keep these March winds  
from working havoc with his  
beauty.  
**NIGHT CREAM AND DAY**  
**CREAM**  
Keep the skin soft and free from  
wrinkles and make a wonderful  
base for powder.  
**ROUGE, LIP STICK, EYEBROW**  
**PENCILS**  
Finishing touches to the toilet.  
We bid you welcome to our  
Toilet Goods Department.  
**PETER O'MARA,**  
The Druggist,  
THE REXALL STORE.

**Arrived at last a**  
**shipment of the now**  
**famous**  
**Governors and**  
**LaAmalia**  
**Cigars.**  
**Wholesale and**  
**Retail.**  
**CASH'S**  
**Tobacco Store.**  
WATER STREET.  
feb10, eod, tf

**In the Supreme Court.**  
(1922 No. 104.)  
In the matter of the petition of **Frederick H. Hue** alleging that said **Frederick H. Hue** trading under the name of the Imperial Brokerage Co., is insolvent and praying that he be so declared.  
Upon reading the petition with schedule annexed of the above named **Frederick H. Hue**, and upon hearing **Counsel** for the said petitioner, I do order that the said **Frederick H. Hue** and his creditors appear before me in Chambers at the Court House in St. John's, on Wednesday, the 22nd day of March next, at 10.30 o'clock a.m., to be heard and examined upon oath touching the alleged insolvency of the said **Frederick H. Hue**, and to be further dealt with according to law. And I do further order that the **Rt. Honourable Sir William F. Lloyd**, Registrar of the Supreme Court, be and is hereby appointed trustee of the estate and effects of the said **Frederick H. Hue**, and in the meantime let all proceedings against the said **Frederick H. Hue** be stayed.  
Dated at St. John's, this 10th day of March, A.D. 1922.  
(Sgd.) **J. M. KENT,** Judge.  
By motion of Mr. Howley, K.C., of Counsel for Petitioner. mar14,21

**TO LET!**  
Three Flats over store oc-  
cupied by Spurrell the Tail-  
or, 365 Water Street. Suit-  
able for Offices, Sample  
Rooms, Club Rooms or  
Boarding House. Apply to  
**T. J. BARRON,**  
358 Water Street.  
feb21, eod, tf

**FOR SALE—One covered**  
Delivery Side, suitable for Butcher,  
Milkman or Baker; apply this office  
feb3, tf

**Minard's Liniment USED BY**  
**VETERINARIANS.**

### SPECIAL NOTICE!

We have recently installed machinery and are now ready to attend to the following lines:  
**GENERAL MACHINE WORK.**  
**BRASS MOLDING AND FINISHING.**  
**SAW MILL SUPPLIES AND REPAIRS.**  
**GENERAL PIPE FITTING.**  
**Parts Made and Repaired for**  
**AUTOMOBILES,**  
**MARINE AND STATIONARY ENGINES.**  
Satisfaction guaranteed and prices as usual very reasonable.

**The Red Taxi Co.,**  
THEATRE HILL.  
Telephone 992.  
mar20, 81, apr3, 61

**AMERICAN SOLE LEATHER.**  
**New Manila and Steam Tarred Rope,**  
all sizes.  
Manufactured by Plymouth Manufacturing Co. Will be sold at Rock Bottom Prices.  
**North American Scrap and Metal Co'y.**  
feb24, tf  
Cliff's Cove (opp. Jas. Baird, Ltd.)

**At Property Headquarters**  
Houses for Sale  
Farms for Sale  
Suburban Property  
Building Lots.  
Mortgage Investments  
Loans Negotiated  
Interest Collected  
Rents Collected  
List your property with us. No sale no charge.  
**FRED. J. ROIL & CO.,**  
Real Estate and Insurance Agents,  
Smallwood Bldg., Duckworth Street.

**CIGARS!**  
**CIGARS!**  
**Arrived at last a**  
**shipment of the now**  
**famous**  
**Governors and**  
**LaAmalia**  
**Cigars.**  
**Wholesale and**  
**Retail.**  
**CASH'S**  
**Tobacco Store.**  
WATER STREET.  
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feb3, tf

**Minard's Liniment USED BY**  
**VETERINARIANS.**

**Minard's Liniment USED BY**  
**VETERINARIANS.**

### NEW ARRIVALS.

**PEARS.**  
**NEW CABBAGE—Green.**  
**FRESH TOMATOES.**  
**BANANAS.**  
**SUNKIST ORANGES.**  
**LEMONS.**  
**GRAPE FRUIT—Large,**  
15c. each.  
**BLUE NOSE BUTTER—**  
2 lb. prints and bulk.  
**SPECIAL:**  
150 Brace RABBITS, 55c.  
Brace.  
3 brls. FRESH CODFISH,  
5c. lb.

**W. J. MURPHY,**  
Rawlins' Cross.  
mar14, tf

**Staple, Strong & Co.**  
**Pickles**  
and  
**Chow Chow.**  
Phone 438.  
**BAIRD & CO.,**  
Agents,  
Water Street, East.

**FOR SALE**  
**2 Single**  
**Sleighs,**  
**2 Express**  
**Waggon,**  
**1 Governess**  
**Cart.**  
**C. F. LESTER.**  
feb28, eod, tf

**FOR SALE**  
**2 Single**  
**Sleighs,**  
**2 Express**  
**Waggon,**  
**1 Governess**  
**Cart.**  
**C. F. LESTER.**  
feb28, eod, tf

**FOR SALE**  
**2 Single**  
**Sleighs,**  
**2 Express**  
**Waggon,**  
**1 Governess**  
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**2 Single**  
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**2 Express**  
**Waggon,**  
**1 Governess**  
**Cart.**  
**C. F. LESTER.**  
feb28, eod, tf

### Shannon Chapter.

No 9, R.N.S.  
There will be an Emergent  
Convocation of Shannon Chapter  
Royal Arch Masons on to-mor-  
row, Wednesday, at 8 o'clock  
p.m., for Exaltation.  
E. W. LYON,  
Secretary.  
mar21, 11

**Columbus**  
**Ladies' Association.**  
The Monthly Meeting of the  
above Association will take place  
on Wednesday, March 22, at 8.15  
p.m., in Columbus Hall. A large  
attendance is requested.  
By order,  
**AGNES TOBIN,**  
Secretary.  
mar21, 11

**Knights of Columbus.**  
The Regular Meeting of Terra  
Nova Council, No. 1452, Knights  
of Columbus, will be held in  
Columbus Hall, Duckworth St.,  
Tuesday evening, immediately  
after Prayers. Business: Ex-  
emplification of the First De-  
gree of the Order.  
**N. J. WADDEN,**  
Fin. Secretary.  
mar20, 21

**LONESOME?**  
**Men, Widows, Girls, Bache-**  
**lors, Marry and be Happy.**  
We put you in correspondence with  
hundreds of refined Ladies and Gen-  
tlemen in Canada and U.S., who wish  
to marry or correspond for amuse-  
ment. Photos Free. Many worth  
\$5,000, \$10,000 and upwards. Every-  
thing strictly confidential. We do not  
publish your name or address. Free  
Orders, or 2 cent American stamps.  
If check, send 10 cents extra for ex-  
change.  
After this month, subscriptions will  
be \$2 per month. Rush card with your  
name and address for full particulars.  
**MRS. FLORENCE BELLAIRE,**  
200 Montague Street, Brooklyn, N.Y.  
mar18, 24, tf

**TOO BIG A LOAD.**  
Your fire risk is too big a load for  
you to carry. Why not let me be re-  
sponsible for this loss? **PERCIE**  
**JOHNSON, The Insurance Man.**  
mar21, 11

**SEAL SKINNERS NOTICE**  
An Emergency Meeting of the St.  
John's Seal Skimmers' Association will  
be held in the T. A. Armoury on Wed-  
nesday, March 22nd at 8 p.m. By or-  
der, **CYRIL J. FORD, Secretary.**  
mar20, 31

**N. HANSEN & CO. Repairers**  
of all kinds of machinery, ships  
and land engines boilers repaired;  
acetylene welding and cutting a spe-  
cialty. Electric-Arc welding, 21 Water  
Street, West, St. John's, Nfld. P. O.  
Box 1318. Tel. 1185. dec19, 4mo, eod

**Lady can be accommodated**  
with Board and Lodging in a private  
family; apply by letter to E. D. clo  
this office. mar21, 11

**TO LET—2 Rooms (furnish-**  
ed or unfurnished) with use of kitchen;  
modern conveniences; West End;  
immediate entry; apply POST OFFICE  
BOX 288, City. mar21, 11

### WANTED!

**AIR POST STAMPS**  
Nfld. to Halifax.  
Will pay 70c. each. Write  
"STAMP BUYER."  
mar21, 61 P. O. Box 1335.

**JUST RECEIVED:**  
Samples of Tweed and  
Serge Patterns for 1922  
from the well known house  
of Dixon & Bell, Woollens  
and Worsteds Manufactur-  
ers of Leeds, England.  
Inspection invited.  
**Stanley K. Lumsden,**  
mar20, 21 Agent, 198 Water St.

**NOT THE PEN.**  
After a long spell of writing you  
get weary, but not so your Waterman  
Pen, for that never tires. **PERCIE**  
**JOHNSON, LTD.** mar21, 11

**LOST—On Wednesday**  
night, between R. C. Cathedral and  
Gower Street, a Gold Wrist Watch.  
Finder will be rewarded on returning  
to this office. mar18, 11

**LOST—Last evening, Pock-**  
et Book containing a sum of money.  
Finder please return same to this  
office and be rewarded. mar21, 11

**LOST—Sunday night, a Lad-**  
ies' Gold Bracelet, by way of Harvey  
Road, LeMarchant Road, Patrick St.,  
New Gower Street to Post Office, and  
Casey St.; finder will please return  
to 106 Casey Street and get reward.  
mar20, 21

**LOST—Between top of**  
King's Road and R. C. Cathedral, last  
evening, one Hand Bag containing  
small sum of money and beads. Find-  
er please return to this office.  
mar21, 11

**EXTENSION LADDERS—**  
Orders booked for spring delivery.  
Prices reduced. W. T. PENNY, 34  
Mallock Street, Phone 357.  
mar21, 19, eod

**WANTED—2, 3 or 4 Furn-**  
ished or Unfurnished Rooms with  
modern conveniences; East End pre-  
ferred; apply by letter to "B. C. D."  
clo Telegram Office. mar15, 31, 11

**WANTED TO BUY—A**  
Light Pony Phaeton for small pony;  
must be in good condition, rubber  
tired; address "K. X.", clo Telegram  
Office, stating price. mar21, 31, 11

### WANTED!

**WANTED—A Dwelling**  
House, furnished or unfurnished,  
must be centrally situated and have  
modern conveniences; apply by letter  
to "DOMUS", clo Telegram. mar31, 11

**WANTED—Immediately,**  
one Seat in Pew in the R. C. Cathed-  
ral; apply by letter to BOX 64, clo  
Telegram Office. mar15, 31, 11

**POSITION WANTED**  
Anyone requiring an honest, steady  
and attentive young man, well edu-  
cated, for clerk in a store, may  
obtain same on applying by letter to  
"N. M.", No. 1 Fergus Street, St.  
John's. mar21, 11

**Help Wanted!**  
**WANTED—A General Ser-**  
vant by April; apply MRS. G. G.  
G. R. PARSONS, 30 Henry Street.  
mar21, eod, tf

**WANTED—A Good Gener-**  
al Servant, one who understands plain  
cooking; references required; apply  
MRS. J. W. N. JOHNSTONE, 10  
Orchid Terrace, Queen's Road.  
mar20, 11

**WANTED—At Once a**  
Nursmaid, age about 15, to care for  
baby; good home for suitable person;  
reference required; apply to 64 Hay-  
ward Avenue. mar20, 31

**WANTED—A sober, industri-**  
ous man, with a general knowledge  
of farming; permanent job to right  
man; apply by letter, stating age, ex-  
perience and reference to P. O. Box  
505. mar20, 31

**WANTED—A Girl who un-**  
derstands plain cooking; good refer-  
ences; must have reference to  
ADJUT. FRENCH, Salvation Army  
Hotel, 13 George Street. mar18, 31

**WANTED—A Girl who un-**  
derstands plain cooking; good refer-  
ences; must have reference to  
ADJUT. FRENCH, Salvation Army  
Hotel, 13 George Street. mar18, 31



















# The Railway Report.

Mr. Morgan Suggests Abrogation of Contract as Only Remedy—Tremendous Losses on Operation—Suggested Methods For Augmenting Earnings and Decreasing Costs.

The facts contained in the railway report tabled at the House yesterday are simply astounding. The losses on operation in the past few years have been tremendous, the line is badly in need of repair, and the sole remedy, according to Mr. R. C. Morgan, is the abrogation of the contract. Several suggestions for economy and for the augmentation of the earning power of the railway are made in the report. An expenditure of \$300,000 is advised.

### MR. MORGAN'S REPORT.

This report of Mr. R. C. Morgan, who has acted as General Manager of the railway and Chairman of the Railway Management Committee, and is now acting in an advisory capacity to the Government, is a most interesting document. It was tabled in answer to a question from Sir Michael Cashin. In a preface to the report Mr. Morgan gives the following reasons which, in his opinion, explain why the railway has been a losing venture since its inception:—

The traffic is too light.  
The train load is too low on account of the heavy grade, light engines, light rails and bridges.

The rates are too low.  
Branch lines were built without hope of remunerative traffic.  
Agencies are maintained when they are not warranted by business conditions.

Labour and material costs have increased tremendously when freight rates have remained nearly stationary.

**CONTRACT MUST BE MODIFIED.**  
He concludes his preface by stating that the existing contract for the operation of the railway must be modified, and in his accompanying report recommendations to meet this difficult problem would be found. Mr. Morgan makes some suggestions, which if put into practice, would augment the earning power of the railway. He thinks the mail subsidies are too low and should be increased to at least \$250,000. He further suggests that with the approval of the Government, freight rates should be increased and that the railway management should be allowed to use their own discretion in meeting traffic requirements and competition. The co-operation of the Government should, he thinks, be obtained to reduce unnecessary steamship competition, thus giving to the railway the traffic that naturally belongs to it.

### ABROGATE PRESENT CONTRACT.

Now Mr. Morgan comes to the most important statement in his report. He makes a more definite statement about the contract than he did in his preface, for he suggests that it be abrogated on terms fair to all. He says that all claims should be waived in a settlement to be made. The ownership of all the physical property is vested in the Government. They should also acquire the Reid steamers. He says that many repairs are necessary to the railway, but does not think the time ripe to effect them as they will cost less later on. He suggests an expenditure of \$300,000 for the year 1922-23. This expenditure should be made for the purpose of recovering the rails from the Fortune Bay branch and replacing the worn rails on the main line from such recovered rails; the relocation of the line in the vicinity of Kelligrews and Holyrood to protect it from storm damage; the rebuilding of various structures urgently needed; providing 100 additional box cars. He summarizes his suggested programme as follows:—

- (1) The purchase of equipment.
- (2) The abrogation of the passed contract.
- (3) The readjustment of subsidies, mails, branch lines, and stations.
- (4) The lease of the line of steamers.

### TREMENDOUS LOSSES.

Mr. Morgan quotes figures, a few of which are reproduced, to show the losses incurred by the operation of the railway since 1904. The few given here will be sufficient to enable the public to grasp the situation:

Yr.	Expenditure	Earnings	Loss
1904	\$ 522,600.19	\$ 430,964.00	\$ 91,636.19
1914	972,772.95	766,581.71	206,191.24
1918	1,584,069.10	1,238,229.23	346,439.87
1919	2,153,539.86	1,465,176.23	688,363.63
1920	2,767,590.65	1,432,783.10	1,335,107.55
1921	3,226,551.67	1,545,290.44	1,681,261.23

The total cost during the years 1904-1921 was \$20,096,346.96. The earnings were \$14,517,345.40 and the loss was \$5,579,003.50. As will be seen from the figures quoted above, there was an enormous increase in the losses on operation between the years before 1919 and from 1919-1921.

### ENGINEERS WASTEFUL.

Mr. Morgan thinks that the engineers and firemen are wasteful, and that a competent instructor should be obtained to educate them in firing and the use of oil. That stations where traffic is insufficient to necessitate operators and agents should be closed. That a regular monthly estimate should be made in advance to cover pay rolls and should be compared with the actual expenditure in the same month in previous years.

### GUARDS COMRADES' ANNUAL MEETING.

The Guards Comrades Association had its first annual meeting in M.C.L.I. room last night and reported the best of success all along the line. In fact, success in every undertaking seemed to be the keynote of every report submitted. The association, formed just a year ago, already has 500 members or more, has acquired fine club rooms over Connors' Drug Store, on Water Street, has a Ladies Auxiliary, and is well under way in its primary purpose of getting the old Guards brigade reorganized.

### OFFICERS ELECTED.

Conducted by Mr. H. J. Duder, who is active in his interest in the association, the election of officers resulted as follows:—  
H. J. Russell—President, re-elected.  
L. J. White—Vice-President.  
Heber Bartlett—Secretary.  
N. Ellis—Treasurer.  
Rev. C. H. Johnston—Chaplain.  
Joseph Peters, Don. Butler, Dr. W. F. Gear, Alex. Rooney, Thos. Sparkes and Major B. Butler, Executive Committee.  
J. R. Smallwood—Official Reporter.  
The sports committee, social committee, club committee, library committee and other committees, were all re-elected en bloc.

### GREAT ENTHUSIASM.

The meeting was characterized by great enthusiasm throughout, and every mention of the re-organization of the Guards brigade was hailed with cheers. It was announced that the committee appointed to go into that matter had met prominent supporters of the brigade in the old days, and that these had promised to put an armory there for the brigade. Votes of thanks to the retiring officers, to donors of articles to the club and association, to the chairman of the elections, and to the press for its courtesy in publishing doings of the association, were passed unanimously. Seventeen new members were elected to the association.

### Crawford's English Biscuits at BISHOP, SONS & CO. Grocery.—mar20,21,23

### Inter-Club Billiards.

B. I. S. TEAMS LEAD.  
With the close of the first night's play in the Memorial Billiards Contest, the B.I.S. have 2 points, the K. of A. 1, the Star 1, and the C.E.I. 0. A slow table was responsible for there being no spectacular play. French (B.I.S.) defeated J. Edwards (C.E.I.) by 77 points; C. J. Morner (B.I.S.) defeated W. Pierce (C.E.I.) by 38 points; T. Ryan (Star) defeated J. Power (K. of A.) by 88 points; J. Hickey (K. of A.) defeated J. Carbery (Star) by 45 points. To-night's teams will be Masonic vs. Saints (2 games), and T. A. vs. M.G.O.C. (1 game).

### "My Irish Rose."

The performance of "My Irish Rose" at the Casino Theatre last night attracted a large audience. The affair was staged by special permission for the benefit of Mount Cashel School. The performance was delightful, and all the players acquitted themselves in a very able manner. Between the acts specialties were given by Miss McCarthy and the C.C.C. Band. The amount realized from the performance was sufficient to purchase the necessary school desks and other equipment.

### "REG'LAR FELLERS"

(Copyright 1921 by George Matthew Adams—Trade Mark Registered U. S. Patent Office)

BY GENE BYRNES

IF YOU THINK THAT'S HARD WHAT MUST IT HAVE BEEN FIVE THOUSAND YEARS AGO WHEN THEY HADDA WRITE ON STONE!

IF YOU WANTED TO SAY A COUPLE WORDS YOU HADDA GET A STONE THAT BIG TO WRITE IT ON!

I GUESS YOU HADDA HAVE AN ELEPHANT TO CARRY YOUR BOOKS TO SCHOOL IN THOSE DAYS

I'M LEARNIN' HOW TO WRITE WITH A PEN AN' REAL INK! MAYBE THAT AINT HARD! GOSH!

Wm. J. Clouston, Limited, 184 Water Street. Agents for Nfld.

feb23, eod

SAVES TIME & LABOUR

"MONEY BACK IF YOU WANT IT."

PURITAN METAL POLISH

WALTER CLOUSTON & SONS, Agts., 178 Water St.

mar21, 23

TOOTON'S, The Kodak Store - Water St 'Phone 131.

Price \$10.50 at

FOR \$10.50 VEST POCKET KODAKS!

This little Kodak can be carried in your pocket like a watch, and comes in very handy for snaps and always ready for action.

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**THE ONLY SAFE**

Executor or Trustee is one not subject to personal risks such as Death, Default, or Distraction by other interests.

Appoint therefore a Permanent Executor of great Strength and Experience, such as The Royal Trust Company, which has fulfilled the duties of Executorship with conspicuous success for more than 20 years.

**THE ROYAL TRUST CO**

EXECUTORS AND TRUSTEES  
Assets under Administration exceed \$280,000,000.  
For information apply to the NEWFOUNDLAND BRANCH,  
Bank of Montreal Building, St. John's. E. D. BATH, Secretary.

**What Really Did Happen at Scapa Flow.**

IT IS REVEALED FOR THE FIRST TIME HOW THE MOST SENSATIONAL GERMAN COUP OF THE WAR WAS WORKED.

ADMIRAL VON REUTER, Chief of the German Fleet at Scapa Flow.—In Cassell's Magazine.

January 25, 1919, I returned from the interned fleet at Scapa Flow. A few days later, in conversation with my chief of staff, I expressed upon the idea of sinking the fleet.

At this time revolutionary passions were running high among the fleet. We decided to let the matter rest for the time being. I came to the fore again after I had referred myself to the Emperor, and political excitement had calmed down. It was stimulated to a certain extent by the British Press, and indications of the conditions of peace to be imposed upon Germany.

At the beginning of February I had returned from Commodore Helrich, a member of the Peace Commission, saying that the Commission had resolved to demand the return of the German ships. I did not believe that this committee would be able to attain this end, but felt sure that the government would make a small reduction. There was little hope for the ships if they interned, and how the government could give way to every demand.

In March the British Admiralty suggested a further extensive release of the crews on the German ships. I made a counter proposal, a small reduction, but the British Admiralty let the matter drop. We only guess at the motives under these proposals, but they aroused suspicion among us that they did not intend to return the fleet to us.

Therefore considered and discussed what measures must be taken to prevent the fleet from being sent to the coast. I had to wait until the conditions had been handed over and see how they were met. Meanwhile the great question was not to let the crews have any knowledge of the plan to sink the fleet. Many of the officers of the fleet were strongly in favour of it, but if the men should hear of it early in the day, the attention of the British might be drawn to it, and it would make it impossible for us to accomplish our aim.

A few officers came and suggested that I should sink the fleet. I should have been very glad to do so, but I had to be very sharp. Had I seemed to approve the idea the news would spread like wildfire through the fleet, and the British would have been made aware of the fact that I had the sole responsibility for the decision taken, and I preferred to see the matter in my own hands.

May 11 the interned fleet learnt the newspapers the conditions of peace formulated by the Entente. The moment had come when I had to realize the possible consequences of acceptance or refusal of the terms of peace by the German fleet, according to the conclusion reached, I had to decide my own course of action.

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(To be continued)

**Dye Old Curtains, Sweater or Skirt in Diamond Dyes**

"Diamond Dyes" add years of wear to worn, faded skirts, waists, coats, stockings, sweaters, coverings, hangings, draperies, everything. Every package contains directions so simple any woman can put new, rich, fadeless colors into her worn garments or draperies even if she has never dyed before. Just buy Diamond Dyes—no other kind—then your material will come out right, because Diamond Dyes are guaranteed not to streak, spot, fade, or run. Tell your dyer what material you want to dye—wool or silk, or whether it is linen, cotton or mixed goods.

**Windsor Table Salt**  
MINARD'S LINIMENT RELIEVES DISTEMPERS.



**Just Folks**  
THE GARDEN CATALOGUE. There's never frost nor blight nor weeds. Nor neighbors chickens, cats or dogs. To run all the tender seeds. That flourish in the catalogue; The humblest vine that's planted there Blossoms without the slightest care.

There are no withered stalks to see, No pitiful attempts to thrive, No shrub that struggles desperately To catch the sun and stay alive; In catalogue the larkspur seems To match the gardener's fondest dreams.

The red geranium is strong, Its clump of blossoms tall and round, No wind storm ever comes along To sweep the cosmos to the ground, No youngster ever bats a ball Among the roses, straight and tall.

I turn the pages o'er and o'er And see the pansies dark as wine, And think, as I have thought before, These are superior to mine; In my poor garden, never yet Has bloomed with lovely magnificence.

Since pansies have the storms to face And men must battle day by day, They cannot wear the charm and grace Their printed catalogues display; Life is much sterner than it looks And scars are seldom shown in books.

The only Eyesight Specialist named Trappnell doing business in Newfoundland to-day is **KARL S. TRAPNELL, 307 Water Street (upstairs, next door to Kodak Store).**—Janis, 11

**The Hunger Riot.**  
One of the most formidable riots of the nineteenth century took place on the day appointed for a general fast on account of the cholera—March 21, 1832. An ignorant and violent association that was known as the "Political Union of the Working-Classes," and which substituted only for a short time—falling in all its aims—roused a fearful mob power by offering to feed the hungry with bread and meat in Pinbury Square, instead of observing the fast. Alarmed at the prospect when it was too late, they failed to appear, and so no bread and meat were forthcoming. It is said that the assembly of the hungry that day—amidst a season of deep distress—was enough to appal the stoutest heart. The emaciated forms and haggard faces were sad to see, but far worse was the truth in their cries at the mockery—as they conceived it—of an order to fast to avert the cholera, when there were above twenty thousand poor creatures in danger of the disease from fasting and other evils of destitution. As their wrath and their hunger increased, and the women among them grew excited, conflicts with the police began; and before the multitude were dispersed more hungry than they came, there had been some severe fighting, in which many of the crowd, and more than twenty of the police, were wounded.

**"TO HIM THAT HATH."**  
By Ralph Connor.

Here is another great romance, virile, true and constructive, by the author of "The Sky Pilot." A novel of the west of to-day. Price \$1.35.

**GARRETT BYRNE,**  
Bookseller & Stationer.

**Steam.**

For industrial purposes may be readily obtained by the use of a gas-heated steam boiler. We have installed several steam units in the following establishments:

- The Nfld. Clothing Factory.
  - The White Clothing Factory.
  - The United Can Mfg. Co., Ltd., and others.
- Consult the **ST. JOHN'S GAS LIGHT COMPANY.**

**Insure with the QUEEN,**

the Company having the largest number of Policy Holders in Newfoundland.

Every satisfaction given in settling losses.  
Office: 107 Water Street, Adrain Bldg. P. O. Box 782. Telephone 658. **QUEEN INS. CO., GEORGE H. HALLEY, Agent.**



**DR. LEHR, Dentist,**  
329 Water St. TARTAR.

"Tartar" is a lime-like substance that forms on the teeth. It is composed of saliva, phosphate of lime, etc., and becomes attached to the teeth near the salivary duct. It is porous like a sponge and holds particles of food which decompose and taint the breath with an offensive odor. This tartar once formed increases, always in the direction of the gums; first inflaming them, then causing them to puff up and recede from the teeth, and finally by absorption of the bony sockets, to cause good, sound teeth to drop out for want of support.

The effect of Virol on Growth and Development



**"Life Despaired Of."**  
38, De Burgh Street, Cardiff, South Wales. 30/3/20.

To "VIROL," LTD., Gentlemen, I have much pleasure in forwarding a photo of my son. He was so small at birth and such a weakling that his life was despaired of. He was tried with several of the widely advertised foods but rapidly went almost to a skeleton, limp and hardly any life in him.

In a very few days after trying him with Virol an immediate change for the better was apparent, and he is now a plump, happy, strong child without a blemish, and is always taken to be quite a year old. He is a splendid example of the truth of the claims you advertise for "Virol." Please make any use you like of this testimonial. Yours very sincerely, (Sgd.) Mrs. F. FIRKS.

**VIROL**  
Virol, Ltd., 149-150, Old St., London, E.C.1, ENGLAND.

**No. 1 Salmon!**

ON SPOT  
150 Cases  
Finest Local Packed Salmon

**Soper & Moore.**  
Phone 480-909. P. O. B. 1248.

**SETTING APART Special Shopping Inducements FOR MEN.**



And featuring the best values the Store affords. As we are continually opening up new things here, it behoves every man to keep an eye on this Store's doings.

**EACH SUCCEEDING WEEK.**

**We Commence To-day with the following REAL SPECIAL VALUES:**

- Men's Arm Bands.** Spiral Wire Arm Bands; non-resistant; neat fitting. The pair .. **20c**
- Men's Linen Shirts.** Strong wearing and good washing Blue Linen Shirts, with collar attached; strongly made; assorted sizes. Special .. **98c**
- Wool Socks.** Real Spring weight, broad ribbed Wool Socks; shades of Royal, Purple, Grey and Champagne. Real Dollar value to-day. Special .. **70c**
- Bow Ties.** All the fashion up along—Bow Ties. See our newest arrivals, showing neat Silk Striped and plain shades. Special .. **85c**
- Grenadine String Ties.** Classy Neckwear, looks particularly smart and fits well with soft collars; shades of Brown, Navy and Black. Special .. **90c**
- Boys' Shirtwaists.** Self Striped all White Shirtwaists with that smart American touch that the boys like; all sizes and all new. Special .. **80c**
- Boys' Wool Jerseys.** New back to 1914 Prices. English Wool make, buttoned shoulder; shades of Brown, Navy, Sage, Green, Cardinal, Grey, etc. Brand new. Special .. **1.55**

- Earl & Wilson's Linen Collars.** Smart Snappy Style from these famous makers. Look at the price: Each .. **20c**
- Classy Top Shirts.** Shirts you will be looking for when the fine weather comes; shades of Heli and Blue; each with semi-stiff collar to match; soft suits. Special .. **2.40**
- Cashmere Socks.** We have them, and would ask you to see this special assortment, in English Cashmere; shades of Grey, Navy, Champagne, Suede and Brown; some embroidered; superior quality. Special .. **1.25**
- Snappy Bows.** Some beauties here. The latest in fancy knitted and plain shades of Silk; spring clip fastening for double collars. Special .. **70c**
- A Clean-up Sale of Men's Rubbers.** Merchants' Superior High Cut Storm Rubbers; 100 pairs of them in size 8 1/2 only. Regular \$1.80. Special .. **1.54**
- Men's Waist Belts.** The new narrow Waist Belt, smart and tidy for Summer time; shades of Grey, Brown and Black; patent buckle. Special .. **2 for 25c**
- Men's Khaki Shirts.** A special lot of these in fine imitation flannel finish; collar and pocket; all sizes. Special .. **1.85**



Look for these advertisements every Tuesday & Friday.

**Shipping Frozen Fish Via the Panama Canal**

The first shipment of frozen fish to New York via the Panama Canal, according to the Canadian Fishermen for February, went forward on the Navsco steamer Neponset which left Vancouver on January 19th. The New England Fish Co. shipped 200 tons of fish. This is the initial shipment by this route and the result will be watched with interest by all concerned, both by the Pacific coast shippers and the Atlantic markets. The Admiralty Line, agents for the Navsco Line, have announced that there will be monthly sailings of refrigerator ships.

**Tin For Salmon Cans Arriving From Wales.**

The steamer Mongolian Prince, says the February Canadian Fisherman, arrived in Vancouver from Swansea, Wales, the last part of January with 3500 tons of sheet tin for the American Can Co. This tin will be used in the manufacture of cans for the salmon canneries in British Columbia this year. Four hundred tons were un-

**Spanish Flu**

Claims Many Victims in Canada and should be Guarded Against. **Minard's Liniment** is a Great Preventative, being one of the oldest remedies used. Minard's Liniment has relieved thousands of cases of Grippe, Bronchitis, Sore Throat, Asthma and similar diseases. It is an Enemy to Germs. Thousands of bottles being used every day. For sale by all druggists and general dealers. **Minard's Liniment Co. Ltd., Yarmouth, N.S.**

**Fish Propaganda in Norway.**

One might think Norway was the last country in the world to find it necessary to embark on a propaganda to increase the consumption of fish, but it appears that in many places fish is not by any means consumed to the extent it might be. The sea fisheries depend more upon the export trade than on home consumption. The conditions of the foreign markets at present, in particular those for salted herrings, do not allow the fisheries to be carried on in the usual flourishing condition, and one of the means to be taken to help them is the institution of an active campaign to increase the use of fish amongst the Norwegians themselves. Cookery courses, including herring dinners, with demonstrations, will be held in various places throughout the land, especially in the valleys along the south coast, and also in those adjacent to the fjords, and in the northern parts of the country. The work will be mainly in hands of a number of fishery societies, controlled by the Central Department, which has funds for the purpose.

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**PERRY DAVIS Painkiller**  
THE HOME REMEDY  
TAKE IT FOR **CRAMPS—COLIC—DIARRHOEA**  
APPLY IT FOR **BRUISES—SPRAINS—SORE THROAT**

MINARD'S LINIMENT FOR GARGET IN COWS.



### The Secret of Economy in Building!

#### SEIZE OPPORTUNITIES.

Complete frameworks of steel suitable for sheds, garages, factories and storage warehouses can be purchased to-day cheaper than at any time since 1914. These buildings are fabricated and can be erected very cheaply. They can be covered and roofed with wood or any other suitable material.

WE SUPPLY, AND CONTRACT FOR ERECTION OF, STRUCTURAL STEEL BUILDINGS.

### WM. HEAP & CO., Ltd.

Bank of Nova Scotia Building.  
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### P. E. I. BLUE POTATOES.

CANADIAN CREAMERY.  
CANADIAN CHEESE.  
No. 1 "BEN DAVIS" APPLES.  
O. K. TABLE APPLES—Boxes.  
"SUNKIST" ORANGES.  
DATES—Bulk and Packages.  
PRICES RIGHT.

### GEORGE NEAL, Ltd.

'Phone 264

### COAL!

North Sydney Best Screened in store and afloat

**BEST ANTHRACITE,**  
(Lehigh Valley)

Also **BIRCH JUNKS.**

Nfld. Coal & Trading Company, Ltd.

At the premises lately occupied by Alan Goodridge & Sons.  
a.n.th.tf

#### 4 OUT OF 7.

Last Thursday and Friday we suggested in this paper the purchase of the following stocks:  
Pure Oil, Middle States, Allis-Chalm, Studebaker  
at .. \$50.50 .. \$13.37 .. \$45.00 .. \$102.00  
The above Stocks have since sold  
at .. \$33.00 .. \$14.25 .. \$46.87 .. \$103.12  
The remaining three, Woollens, Steel and Pacific are good purchases, as well as the four already mentioned.  
WE TRADE ON MARGIN.

**J. J. LACEY & COMPANY, LIMITED,**  
STOCKS & BONDS. TELEPHONE 1154.

#### Plumbing and Heating.

We are prepared to handle any Plumbing or Heating job, big or small, and can guarantee satisfaction. Our prices, goods and work are all in line with Best Service.

WE STAND BEHIND EVERY JOB WE DO.  
**Edstrom & O'Grady.**

Phone 955. 66 Prescott Street.  
feb14,tu.th.s.tf



We request the opportunity to prove to your entire satisfaction the value of a hand tailored **SUIT or OVERCOAT.**

### The American Tailor

W. P. SHORTALL, 300 Water Street.

Phone 477. P. O. Box 445.

Why waste your beauty in the wash-tub? Let **MAGICAL** do the work.



### Gossages Magical Soap.



### JOB'S STORES, Ltd.

Agents.

Jan 9, tu.

When you want to make a Gift of **REALLY GOOD Silver Plated Flatware** you naturally select **WALLACE.**

Why not use it as well in your own home?

**T. J. DULEY & Co., Ltd.,**  
The Reliable Jewellers and Opticians.

### G. P. TEA

(India and Ceylon)

This is the Highest Grade Tea packed. Exquisite quality and delicious flavour.  
**JOHN P. HAND & CO.,**

P. O. Box 1847. Agents. 'Phone 1017.

### Nitrate of Soda

Rather early in the season to talk about this commodity, but we have much pleasure in advising our customers that we secured a shipment of this great **FERTILIZER** a few days ago at a

### Big Bargain

and are booking orders for it to arrive at very low prices for early May delivery.

GET OUR PRICES on Nitrate of Soda before placing your Spring order.

### F. McNamara, QUEEN STREET.

PHONE 393.

### HOUSES! HOUSES! HOUSES!

This is the cry of the hour. Why build when you can buy much cheaper. One house at the foot of Theatre Hill, 10 rooms, stone, with all modern improvements; Bungalow, Mundy Pond Road; houses on Blackmarsh Road, William Street, Atlantic Avenue, Pleasant Street, LeMarchant Road, Saunders Place, Freshwater Road, Merrymeeting Road, Quidi Vidi Road, Hamilton Avenue, Military Road, Allan's Square; two houses on Flower Hill, one house on Gower Street, freehold; one large house on Rawlin's Cross.

All the above property will be sold on the very best terms in the city. Why not avail of this opportunity? Also one 45 horse power Marine Engine, only used about three days. Apply to

### J. R. JOHNSTON,

Real Estate Agent, 30 1/2 Prescott Street.  
mar13,eod.tf

### Our Annual 25 cent Sale.

We will commence our 25c. Sale on

#### Wednesday, March 1st.

Our list of bargains is as numerous as ever and the goods are clean and attractive.

We have many attractive items, including splendid value in Hosiery, selected by a resident New York buyer, who knows where to get good value. Other items:

- Men's Braces, Flannellettes, London Smokes, Boys' Braces, Mittens, Bootees, Towels, Bibs, Bracelets, Ladies' Gloves, Ribbons, Table Napkins, Millinery Flowers, Belts, Scrim, Calico, 36"; Shirting, Sateen, Stair Oil Cloth, 16", 2 yards for twenty-five cents, Window Blinding, Wool Caps, Forks, Spoons, Tea Spoons, Lamps, Back and Side Combs, Links, Ink, Paper, Etc., and all Bargains.

### TEMPLETON'S.

#### JUST RECEIVED:

### Latest Records,

Brunswick and Gennett, 75c. and upwards.

A bundle of New Music given with each Record.

### CHARLES HUTTON,

The Home of the Gramophone.

#### ELECTRICAL MEN!

Let us add the theoretical to your practical knowledge, thereby greatly increasing your efficiency and qualifying you for the first vacancy "Higher Up".  
DAY AND NIGHT CLASSES.

British Radio & Electrical Engineering Institute  
C. I. R. ARMOURY. ST. JOHN'S.

### Reid-Newfoundland Co., Limited

### FREIGHT NOTICE!

### Placentia Bay Steamship Service.

Freight for Merasheen Route, Bay Run, will be accepted at the Freight Shed to-day, Tuesday, from 9 a.m.

### Reid-Newfoundland Co., Limited

### NOTICE!

Effective January 15th, there will be certain changes of schedule in train services on the Canadian National Railways.

For further information apply to

### J. W. N. Johnstone,

General Agent, Board of Trade Bldg.  
eod.tf

### Spring Showing of Dining-room Needs!

Delightful Golden Oak, or the more dignified Fumed Oak are here used in some of the most charming Dining-room Furniture we've ever handled. Tables, Chairs, Carvers, Buffets, Cabinets—everything needed to make a perfectly appointed dining-room—in beautiful designs are now to be seen in our Furniture Showrooms.

If your dining-room looks worn or shabby, let us give you special prices on Dining-room Furniture. Any single piece sold.

### U. S. Picture & Portrait Co. St. John's.

### Business!

- The Modern Business Guide by Hansford . . . \$2.25
- Book-keeping and Accounting, a complete course. \$3.00
- The U Book, selling oneself, from \$10.00 a week to \$100,000 a year . . . \$1.75
- Modern Salesmanagement . . . \$2.50
- The Making of a Merchant . . . \$1.75
- Private Companies, their utility and the exemptions they enjoy . . . 35c.
- Practical Banking (complete) . . . \$2.25
- Handbook of Sterling Exchange, a book which every office should have . . . \$2.75
- Commercial Advertising by Thomas Russell . . . \$3.75
- The Psychology of Management . . . \$2.75
- Advertising as a Business Force . . . \$2.75
- Brookes Notary Public . . . \$10.50

### Garland's Bookstore,

Leading Bookstore, 177-9 Water Street.

### THE NEW EDISON DIAMOND AMBEROLA.

You owe it to yourself to hear this Master Product of a Master Mind before you buy a "talking machine." It is within the range of everyone's pocket, plays the latest music from a record that can be dropped without fear of breakage, and lastly, it requires no needles.

THE BEST VALUE IN THE PHONOGRAPH MARKET.  
**ARTHUR R. STANSFIELD,**  
Edison Dealer, 178 Water St.  
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