

THE CANADIAN GROCER

& GENERAL STOREKEEPER

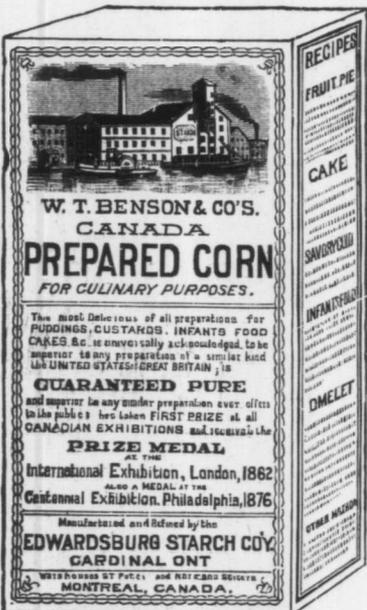
PUBLISHED WEEKLY
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VOL. V.

TORONTO, AUGUST 28, 1891.

No. 35

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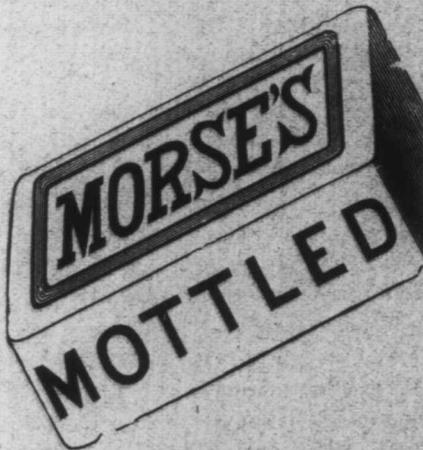
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Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

Vol. V.

TORONTO, AUGUST 28, 1891.

No. 35

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
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AND
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SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

The statement made in these columns a fortnight ago, that "it seems to be the case that there are fewer failures among members of associations than among non-members," is not only questioned but is contradicted by the Philadelphia Cash Grocer. Our contemporary is good enough to see in the phrase "it seems" a sort of rear-guard upon which we can retire if we find our general position untenable. We are not yet convinced, however, that we have advanced too far. We believed what we said, and believe it still, but as we had not the whole field of observation under our eye, we left the proposition in the dependent form. So far as Canadian experience goes the statement is in accordance with the facts. It is based upon the weekly reports of the commercial agencies which had been watched a long time before the statement was ventured. And while it is in accordance with facts, it is also in accordance with reason. The statement, within the limits of Canadian experience, is not more anomalous than untrue.

* * * *

There is abundant proof in the records of associations, as well as in the actual circumstances of business, that radical reforms in methods and conditions of trade have been

effected through the agency of associations. And there is no direction a trade reform can take so as not to have a bearing upon solvency. Anything that tends to soften the asperities of competition is of economical value, and if association effort bears no other fruit than to make rival grocers friendly, it is of commercial service to them. Which is the stand-point that a man in any department of activity is going to make the more progress from: that of jealous isolation from his peers, or that of friendly, frictionless inter-communion with them? Undoubtedly the latter is the relation that it best pays a trader to stand in towards his fellows. It does him more good to be in such a relation to them. It enlarges the nature of the man to share in and contribute to the community of opinion that the traders of his class and locality can fund in an association. "Brethren in council but rivals in the field" are live men in business or any other kind of competition.

* * * *

Even if the statement that associations are nurseries of solvency were developed merely from the theoretic aims and objects of associations, and not from their practical results, the counter-statement of the Cash Grocer would scarcely dispose us to let go of it as an opinion. Undoubtedly association men ought to be able as a rule to avoid the pitfalls of business more than non-association men do. One reason for this opinion is given in the preceding paragraph. Another is, that associations are not made up of so diverse elements as the non-associated trade is. Associations are not only collections; they are also selections. That is to say, those who join associations are a pretty safe class of traders. Their joining of the association is only one evidence among many that their course affords of business sagacity. They join the association as they sell or buy their goods, as they meet their

payments, and perform their other business functions. It is one of the steps by which they show their rank as business men, and a body made up of select men ought to show a higher average of success in the struggle to keep solvent than a heterogeneous body. The man who means to cut does not join as a rule. It is also manifest that those who stand out of an association are at the disadvantage of competing against the solid body as a whole. The many against one contest is in favor of the association people.

* * * *

The Cash Grocer seems to think that its dissent from our statement calls for a defence of its friendship towards associations, and unless the trade of Philadelphia is peculiar, it would seem as if our contemporary had little warrant for throwing this bucket of cold water upon the idea of organization among grocers. If organization does not promote, directly or indirectly, the financial well being of the trade, what good does it do? That is the end toward which all benefits tend, and if it does not further that then it does no good. Hence there is nothing in them to merit the friendship of the Cash Grocer or of anybody else, if associations fail in the respect wherein our contemporary says they do. Why therefore does that paper refrain from condemning as altogether vain and useless the whole association idea? It declares itself friendly to associations, though it denies that they realize the one end for which they were called into existence. Or, if it admits that grocers' associations benefit the retailer in any respect, it cancels its own assertion that there are as many of its members fail as there are of other grocers. It should go the whole hog or none. Associations are good or bad; they are not indifferent. If the Cash Grocer had said they were indifferent, it would have wound up its comments more consistently, though not more justly than it did. To say they are useless but praiseworthy is nonsense.

ALL IS NOT GOLD THAT GLITTERS.

Counterfeiters, like thoroughgoing burglars and other rogues by profession, are dishonest from principle. Their perversion of certain principles makes something of a science of their calling. They therefore take an interest in it, that is not entirely derived from the excitement of its risks or from the comfortable exemption from hard work it affords. One of the principles to which counterfeiters hold, for example, is a cynical disbelief in business honor. They probably consider they have ample warrant for their disbelief in this species of virtue, but the difficulty is, that not all human beings in like positions to certain others in contemplation, can be depended on to act as those others did. The fact that twenty respected men are open to temptation does not afford safe premises from which to conclude that any other given respected man will yield to equal or even greater temptation. The sweeping generalization that all men are venal is what is unsound in the position of the counterfeiter. Only when it is considered how cardinal an assumption this is in the profession of the counterfeiter, can it be understood why the most sterling men in trade are approached by these tempters. It is of course to the advantage of the counterfeiter to do business with men the reputation of whose honesty and financial standing is unquestioned in the community where such they are sought to be installed as "agents." We frequently wonder why the blacklegs and very needy men of a district are not the ones to whom overtures are made for buying fraudulent "green goods," but the reason lies in the two considerations presented above.

One of the principals in a well-known grocery house in this city, received a few days ago a confidential letter from one of these "green goods" men. The recipient of the communication is a strictly honorable man, and if he were not, his means put him above the temptation held out by money-making artists. He handed the stuff over to THE GROCER as a curiosity. The letter is a prolix affair. It abounds in aphorisms of honesty and maxims of business thrift that would do credit to a better cause. The moral argument in favor of dealing in "green goods" is not left out. The plea that Uncle Sam has millions of the people's money lying idle and unproductive in his Treasury is urged in extenuation, and the attempt to make wrong right is well calculated to break down a weak man's scruples. The hustling business tone of the letter, the confidential, even affectionate language in which it is couched, and the safeguards it represents the circulation of the money to be surrounded by, make it a dangerous document in the hands of greedy people.

It is remarkable how unreservedly and withal safely, these counterfeiter men throw themselves on the mercy of those they would lure into their unlawful traffic. There is a contemptuous pity too commonly allowed to stand between these men and their exposure to the proper authorities. They ought to be exposed. Not only do they corrupt people of weak principles, but they make perfectly sound men the instruments of their villainy, as any man may unwittingly receive at third hand and circulate the spurious stuff. Every citizen is in danger of losing his money and of being imprisoned for handling false currency, even in the best of faith. If the worst man in the world should fail to prove the source and manner whereby he got such money to be lawful, so far as he was concerned, he is liable to be made the scapegoat of the counterfeiter and his accomplices.

The particular letter to which reference was made in a preceding paragraph was accompanied by what was represented to be a clipping from a newspaper. The clipping was, from evidence on the face of it, as fraudulent as the money. The matter alleged to be thus clipped is in the form of a news item, explaining how a certain wealthy man who died suddenly had got his wealth. It was as the circulator of false money. Then the money is described as made from genuine plates stolen from the Treasury by one of the workmen, and it is represented that expert sworn testimony maintained the stuff was as good as if the notes were genuine. All such matter is humbug intended to delude the unwary. The alleged clipping is composed by a type setting machine, so that but one person is a party to that portion of the fraud. Nobody should hesitate to expose these fellows at once to the U. S. Treasury Department.

FISH NARRATIVES.

The Toronto Retail Grocers' picnic was this year, as every other year, a matter of all work and no play to the committee which had it in charge. The preparations that have to be made for it weeks beforehand and the management of it during its progress, leave little time for enjoyment to the hustling committee. They generally have their turn when the thing is over and the business which follows it has been brought to a conclusion. This year the members of the committee betook themselves to the shady retreats, the cool waters and picturesque scenery of Muskoka. For a day or two the rocks and vales of that romantic district reverberated with the sounds of their glee, as they chased each other through its virgin wilds. Long will the denizens and transient sojourners remember how full the woods seemed when this handful of men began their sylvan revelry. And though there are many lakes in Muskoka, and deep ones too, as well as dense forests, the committee got back without the loss of a man.

There was nothing heard of two or three of them for a few days, but they turned up all right before any search was begun.

Their friends have heard from them since they came back, for they all have fishing adventures to tell about. And good stories they are. The other day we ran across a manual of fishing-stories—which, by the way, no sport should be without—that we intended to read up during our own holidays at the end of the century, so as to be able to give an interesting account of how we enjoyed ourselves. We have looked into it but fail to find any of the anecdotes that have been so graphically and frequently told of the fishing that was done by the committee in Muskoka. The book is now a tame affair, having been entirely superseded by the association lads. When their wives and families heard the descriptions that were given of the lovely speckled trout their guardians had taken, their admiration was great. They naturally longed to see the matchless beauties. They were told that "Gibson and some of the other fellows" had the fish of the party in charge, and would soon be down with them. We ourselves listened with respectful but experienced incredulity to some of the exciting accounts. Who has not, when the fancy is free and the thirst quenched, been able to tell how he landed a nine-pounder, to describe the doubtful struggle between man and fish, and show how the strategy of the game wound the line round a log, how capsizes were averted and how weary the three men were who carried the day's catch across a lot?

The fishermen returned and entertained their friends, who listened with bated breath to the tales of deeds done with bated hook. The rear-guard also returned, but had no fish for their friends of the interesting anecdotes. Fish did come, but the men who brought them stoutly affirmed that they themselves caught them. Alas! 'twas ever thus. Now the only hope of the disappointed sports is with the hotel man, and as he is said to be a decent fellow, well aware of the fact that a fish tale ought to be illustrated by fish, it is likely he will forward those caught by the narrators. We hope he will. Worms are high in Muskoka and the man who gets them has to rise early. So it is with the fish.

The village of Portland, on Rideau Lake, was the scene of a bad fire on the 20th inst. The place is utterly without protection, and nothing but the most determined work saved the whole village from destruction. The flames were first seen at 1.30 o'clock in the rear of a building occupied by Fred C. Heath, general merchant, and the G. N. W. Telegraph Co. Before all the villagers could be aroused, the flames had got under such headway that scarcely anything was saved from the whole building.

BUTTER AND EGGS IN ENGLAND.

Mr. John Dyke, Canadian Government agent at Liverpool, sends to the Department of Agriculture some interesting information relative to the egg trade with Great Britain, which it would be well for exporters to make careful note of. He says that owing to the fact of three or four shipments of Canadian eggs having arrived in England recently not properly selected and carelessly packed, the demand for them has somewhat fallen off, otherwise the prices all round would have been higher.

"The most successful Canadian shipper is Mr. Wilson, of seaforth. His eggs are carefully selected, well packed and properly shipped; that is, they are placed in a cool part of the ship, not near the machinery, where they are liable to sweat. The consequence is that at present Mr. Wilson's eggs are fetching 8 shillings per long hundred (ten dozen), while for inferior and badly shipped Canadian eggs prices are down as low as 5s. 6d. The best Irish eggs are today selling at 7s. 6d. to 8s.; German, 5s. to 6s. 6d.; Danish, 7s. to 7s. 8d., and Russian 5s. 2d. to 6s. Very few French eggs reach the Liverpool market, but choice selected French eggs are realizing from 7s. to 8s. per 120. The prices are said to be abnormally high for the time of the year. They usually rise from this time until Christmas, but of course they cannot be guaranteed; they may fall. The eggs must be sent in Belgian packing in packages of 1,200 eggs with one division. Mr. Wilson seems to have met the requirements of this market admirably. I may add that the best grade of Canadian eggs weighs from 16½ lbs. to 17½ lbs. per 120."

It will be seen from the foregoing observation that Canadian eggs, properly selected, packed and shipped will command the highest price in the British market. There is not the slightest excuse for slipshod packing, and if regard be paid to Mr. Dyke's hints and the suggestions made in the department bulletins, there is no reason why Canadian eggs should not bring the very highest prices in the markets of the old land.

Mr. Dyke does not write very encouragingly with regard to the shipments of Canadian butter to Britain. He says what is going over is of very poor quality. Some shipments of American butters, manufactured on the creamery principle, are also being made to the mother country, but even these leave much to be desired. The prices of American creamery at present are 87s. to 90s. per 112 pounds; Limerick and Clonmel, 108s.; Danish, 104s.; whilst French margarine, in itself superior to any butter ever shipped from Canada, is selling at 98s. per 112 pounds. Unless Canadian butter is made on the factory principle, says Mr. Dyke, and some little intelligence is put into the business, it can never hope to find a

place on this market. Mr. Kirkwood, of Orillia, recently brought here (Liverpool) two or three packages of specially selected butter. This was much better than the ordinary shipments and was packed in tin-lined tubs. This would realize about 80s. per 112 pounds. In butter for the English market there must be quality, uniformity, careful salting and great care in packing."

**THE RETAILERS' SUGAR BOYCOTT
—WHERE IS IT NOW?**

Some few months ago the Toronto Retail Grocers' Association passed a resolution pledging themselves to support the St. Lawrence Sugar Refinery, of Montreal, "and in the matter of granulated sugar to sell the product of that refinery only." At a meeting held on the 20th of May, the Montreal Association endorsed the resolution of their Toronto friends, and urged their members by circulars to "strictly adhere to its terms, as a measure of getting for the retailers better prices, and better terms on sugar." It is difficult to understand how the carrying out of such a resolution could possibly result in getting better terms or lower prices. Probably the association imagined that by boycotting the Canada Company they would force the Redpaths to make a cut. If so, we believe the Retail Grocers took the very best means to defeat their object. If an unfair combination existed between the refineries—which we doubt very much—surely the retail grocers could not expect to destroy it by forming a worse. Suppose, for the sake of illustration, that the grocers succeeded in enforcing their resolutions to the letter, and that not a pound of granulated sugar were purchased from the Redpaths. If that were a weak concern it would be forced to close. For, had they the combined wealth of Vanderbilt and Gould would they not, as shrewd business men, do as they did years ago, close down on an unprofitable business and invest their capital in some remunerative enterprise? What then would be the result of the action of the retail grocers? One refinery would be left in Montreal to dictate terms—better terms and better prices for themselves—just as a greater monopoly or avarice might suggest. But there is little danger that such a monopoly will exist. The sugar industries of Canada are not so easily disturbed; and we believe that at present both of the refineries in Montreal are taxed to their utmost capacity in endeavoring to supply the increased demand caused by the decrease in prices consequent upon the removal of the tax. The decrease in the price of sugar, since the retail grocers took their peculiar stand, may enable them to see things in a very different light. We have a word to say to the gentlemen of the Retail Grocers' Association: If you are wise you will rescind your resolutions. Your threat to combine against the refineries may induce them to combine against you, if only for a time, in order to teach you a salutary lesson. Or, if you really think that these refineries are treating you harshly, why not start one of your own? There is surely money enough amongst you for the purpose. —Canadian Trade Review.

"A CERTAIN MAN."

The Philadelphia Cash Grocer should keep cool even tho' the weather be warm. We had supposed from its attacks upon the Boston and Minneapolis Retail Grocers' Associations' card price and sugar system (which in Boston, at least, is the one thing above all others that interests the members), that it condemned associated efforts. Now it says that to entertain such an opinion is to "fouly wrong" it. "Law sakes," as the country women say, "that do beat all." And can it be that it has been talking for effect and really does believe in Associations (combines it calls them); but yet in the same issue it says it is opposed to fixing arbitrary prices—and that is just what Boston and Minneapolis do on sugar. Ergo our contemporary is opposed to the principles of those Associations. We thank thee for those words "fouly wronged" and "obtuse," esteemed contemporary. We can apply them to you—but we will not—When you say the New England Grocer is "published by an organization of wholesale and retail grocers." No wholesale grocer has anything to do with the publication of the New England Grocer, and you ought to know it. Not one dollar's worth of stock is owned by a wholesaler. Why make such unwarrantable statements? The CANADIAN GROCER having said that "it seems to be the case that there are fewer failures among the members of Associations than among non-members," the Cash Grocer goes off into an explanation that "it seems" means there is a doubt about it. That was not what the CANADIAN GROCER intended to state, and our contemporary knows it. A minister preached from the text "A certain man went down into Jericho," and based his sermon on the word certain. It was a certain not an uncertain, man, he said, etc. Thus our contemporary picks out the unimportant word and hangs a theory upon it. It is very, very warm in Philadelphia just now? Come over to Boston, Brother Scanlan, and get cooled off.—New England Grocer.

THE COUNTRY MERCHANT.

As matter of fact the task with which the average country storekeeper is confronted is quite as difficult as any which puzzles his city brother. At best his constituency is limited, and it is hard to increase it. Trade there is not naturally of a floating character. Everybody has a preference or an antipathy. Everybody being acquainted, thinks he must be given credit. It is hard to collect, hard to work off odds and ends, hard to satisfy the people who are all the time getting posted on city styles and bargain day prices. To please and stimulate one's customers, to get new ones, to keep close enough to popular demand, yet to avoid accumulation of unsalables, to turn one's capital fast enough to make it earn a living profit—these are some of the conundrums the successful solution of which mark the merchant and should enlist for him the admiring appreciation of the mercantile community everywhere.—Commercial Enquirer.



THE WHOLESALE TRADE WITH CONSUMERS.

To the Editor CANADIAN GROCER.

DEAR SIR,—In the GROCER of the 18th I notice your comments on wholesalers selling to consumers, and also "Country Merchants'" remarks. The retailers throughout the country have ample cause for finding fault with wholesalers selling to consumers, and there is more of it done than many people think there is. What would you think of a well-known house sending circulars to the country merchants quoting close prices, on said circulars the note "I sell to the trade only," while at the same time that house is sending circulars to our customers quoting close prices, and on the latter circular the note that "those prices are for goods delivered at your nearest railway station?" Is it fair to us, or is it honest? Only a few days ago I saw at our station here goods for one of our storekeepers from a well-known wholesale house in Toronto, and at the same time goods from the same house to one of his customers here. You would hardly believe that you had wholesalers in your city that would wear two faces, or have the cheek to ask a storekeeper to buy from them after supplying their customers in this way. Nevertheless it is true. If they want to sell to the consumers let them do so, but let them not ask a retailer for an order. I find the farmers and consumers throughout the country are as well posted on wholesale prices as we are, and will quote prices that they can buy at, delivered at their station, and prove it with such circulars as above stated. It is a difficult matter to know just how to remedy the evil. If the Merchants' Convention that was held a few years ago in Hamilton had been followed up, as I think it should have been, annually, this with other evils could have been discussed with good results, and until such annual conventions are arranged for I am afraid we will not be able to get the necessary remedy. However, such houses should be exposed, and every retailer that knows of such unprincipled wholesalers doing business in that way should do what he can to stop it, and withdraw his patronage at once, for there are respectable wholesalers, who will not play such cutthroat game.

MERCHANT.

To the Editor CANADIAN GROCER.

SIR,—The discussion on this subject is getting to be quite interesting, and not a few good points have been made. The question, however, in my mind, is: "Does the retailer support the wholesaler in his efforts to do a

strictly wholesale business?" "Is he looked upon by the retailer as the man who should get the orders in preference to the jobber who will sell to anybody and everybody?" I think not, and my opinion is based upon an experience of ever ten years with a wholesale house which has always done their business with the trade only, no consumer, to my knowledge, having ever obtained one dollar's worth of goods from this firm. Another question presents itself: "What thanks does a wholesale house get for doing its business in the manner as above stated?" The solution to the difficulty is easy, and the reason the evil still exists in the trade is easily explained. If the retailers during the past had supported the houses who were endeavoring to do their business in the interests of the retailer, there would be fewer wholesale houses selling to the consumer to-day. I would ask this question: "How many retailers can say they have never endeavored to buy anything outside of their own line of business for use in their own household, and for the sole purpose of getting the article at a little lower than the retail price?"

Knowing these facts, one cannot be blamed for having the opinion that about nine-tenths of the retail trade will buy from any Tom, Dick or Harry who comes along, utterly disregarding the principles of the house represented. The retailer has the remedy in his own hands. It is his duty to use it. Will he do so? Let the retailer reply.

Yours truly,
SKEPTIC.

DO YOUR CLERKS TATTLE?

There is a great deal of truth in the subjoined from the San Francisco Grocer:

Not only should merchants be careful to keep their business affairs to themselves but they should strictly charge their employes to speak to no one, not connected with the establishment, about the business plans of the firm, or the condition of the trade of the house, if not satisfactory. A great amount of harm can be innocently done to the trade of an establishment by talkative clerks. Competitors are naturally anxious to get something of an insight into each other's business affairs, and there is no easier way to obtain such knowledge than from an over communicative employe. Parties under different employers can drop very valuable information in the course of a conversation which, when repeated to the several proprietors may be made use of in such a way as to play havoc with business plans. It is liable to prove far more injurious for employes to mention, even in a casual way, defects in the business, than for competitors to circulate any amount of unfavorable reports, as in the latter case very great allowances are usually made, which, of course, can not be expected in the former, Merchants who are most wise make sure that their business affairs and plans are not generally known.

LONDON

RETAIL GROCERS' ASSOCIATION.

The annual meeting of the Retail Grocers' Association of London, was held in Sherwood Hall, on August 12th, with the President in the chair.

The minutes of last meeting were confirmed as read.

The officers' roll call found the following at their station: Messrs. A. McCormick, president, W. H. Ferguson, vice-president, R. W. Sharpe, treasurer, W. H. McCutcheon and C. J. Wall of the finance committee, Jas. Fitzgerald and J. B. Murphy, directors, W. H. Brauton, guard, E. Sutton, secretary. Sixteen other members were present as well. Mr. W. H. Ferguson, chairman of the picnic committee, gave a short report of the success of the picnic and called on the secretary for the financial statement as far as completed. The statement showed the total cash receipts to be \$360.58, expenditure to date \$168.73. It was moved and seconded, that the report be received and referred to the finance committee.—Carried.

The President stated that this being our annual meeting the next order of business would be the election of officers for the ensuing year.

The President was requested to vacate the chair, and it was moved and seconded, that Mr. A. McCormick be re-elected President. Mr. McCormick declined the honor, stating that he felt that on account of other duties he could not give the position the attention required for the success of the association, and regretted that he had been obliged during the past year to leave a considerable portion of his duty for others to perform, and he would suggest that Mr. W. H. Ferguson be president. His nomination was therefore withdrawn.

Moved and seconded, that Mr. W. H. Ferguson be president, and there being no further nominations he was declared elected.

Mr. A. McCormick said he was pleased to see that the association was unanimous in electing Mr. Ferguson president and with much pleasure would invite him to take the chair.

Mr. Ferguson on taking the chair said he felt highly honored on being placed in the position of president of this association. He was pleased to see the association in such a flourishing condition as it is at the present time under the management of the retiring president, and would ask the members to assist him in the furtherance of the interests of the association, and trusted that the coming year would see the work through united effort pushed forward with success. He had not forgotten the day when some half dozen of the grocers' first spoke of forming an association. It was said that it could not be done in the city of London, as there was too much jealousy in the trade. He was pleased

to know, however, that they had succeeded in forming as good an association as existed in Ontario to-day. (Cheers).

Nominations for vice-president were then called for. It was moved and seconded that Mr. John Scandrett be vice-president. There being no other nominations, Mr. Scandrett was declared elected.

Mr. Scandrett thanked the members for placing him in the position of vice-president, but was not sure that they would have as good a vice this coming year as they had during the past. He would, however, do all in his power to further their interests. He felt that the association had been the means of bringing about a better feeling among the grocers at the present time than ever existed to his knowledge during the past thirty years, and hoped this friendly feeling would continue to increase as it should. There should be no jealousy in the trade. It was time all such petty feelings were done away with.

It was moved and seconded that all the remaining officers be reappointed.

Mr. R. W. Sharpe requested that the association appoint some one as Treasurer in his place, as he was too far away from the other officers, and suggested that some one be appointed convenient to the Secretary's office, and with the consent of the mover and seconder of the above resolution would decline the nomination of treasurer.

It was then moved and seconded that Mr. C. J. Wall be treasurer.—Carried.

Mr. Wall thought that they had appointed a very young man to take charge of the finances of the association, especially as the picnic just past was likely to be quite a financial success. He thought the treasurer would be able to take a month or two of holidays when all returns were in.

It was moved and seconded that the present secretary be retained.—Carried.

The remaining offices were filled as follows: Mr. W. H. Brauton, guard; Messrs. Jas. Wilson, W. H. McCutcheon, J. C. Trebilcock, finance committee; Messrs. P. McGlade, Jas. Fitzgerald, J. B. Murphy, directors; Messrs. J. Moule and R. W. Sharpe, auditors.

The secretary was requested to retire for a few minutes, and when asked to return again was informed by the president that as a token of appreciation for services rendered the picnic committee the association had decided to present him with \$50.

It was moved and seconded that all drivers of grocers' rigs in the procession at the picnic (excepting those given prizes by the judges) get \$1 each.—Carried.

After disposing of some other business of local interest, the meeting adjourned at 5.

The B. C., Commerce and Maritime Register says: The salmon run in the Fraser continues to be above the average. The canneries are busy; and notwithstanding all that is being said to the contrary, the pack this season will be a fair one. Prices are likely to rule high, so that the operations of the season in all probability will be regarded as satisfactory—that is, if the canneries are satisfied with fair profits.

POINTS FOR CLERKS.

Perhaps some one may find a useful hint in the suggestions of Professor Wells of Ohio. "Have you ever stopped to calculate," he says, "how much of the spot of the American people is carried on by proxy? A thousand men and boys gather in God's sunshine, surrounded by His inspiring air, with the blood in their veins and the muscles of their bodies begging for a rough-and-tumble game with the elements; these thousand men and boys troop forth some summer day for sport. What is the sport? To sit on crowded, uncomfortable boards, breathing tobacco smoke, and eating peanuts, and howling, while eighteen men, some score of yards away, are doing their playing for them! Twenty thousand people to watch a game of base-ball! What a toughening must have come to those 20,000 set of muscles—through the eyes! How the blood must have been invigorated, and the brain cleared, and foul air driven from the lungs—through the eyes!

"People of the United States do a vast deal of playing by proxy. After a great game of base ball what large editions of our papers are sold, and how many hundreds of dandies, with cigarettes held in their nerveless hands that never felt a base ball bat in their flabby lives, spend their nickels to see whether the Chicagoes or Cincinnati or Clevelands came out ahead! Better five hours with bat in hand, or speeding around the diamond, than a lifetime of newspaper reading about games played by others. Better a day's vigorous pull at the oars than attendance on all the regattas that ever were. Better a ten-mile walk on your own feet than the witnessing of all the O'Leary's and Westons that ever trod the sawdust path. Better a twenty mile spin on your own bicycle than all the programmes of all the fancy riders on this planet. Better a thousand fold the clumsiest activity of your own body and brain than the spectacle of the most proficient amusement mongers this lazy world ever paid to do its playing for it.

"Why, success now-a-days absolutely demands a healthy body. They used to make out of the sickly son a preacher or a college professor. The days are past when such a disposition was possible. The demands made now on men and women of all callings are so strenuous that invalid or a semi-invalid is drawn aside from the race almost before the word 'Go.' And health is impossible for any long time to any one who has not an abnormally strong constitution, without some active and cheerful sport.

"Success demands, too, besides health, push, vivacity, energy. No man can succeed in the most humble work without will power. Other ages have been ages of gold or iron or bronze; but this is the age of steam, and not merely of boiling water, but of what Paul calls 'boiling spirit;' 'feverent in spirit,' our translation reads. Cold-blooded men and women must fall to the rear. Men and

women of ready adaptability, of quick and keen perceptions, of vim and vigor—the demand of our times has wrought out the needed supply of these.

Now the man who has forgotten how to play is a man half-asleep. He is in a semi-torpid condition. Sport, mirth, recreation, is absolutely necessary to maintain an alert brain, a wide-awake set of powers.

"But most of all, success in these times requires a cheery and serene nature. You think that a queer statement, having doubtless in your mind some fussy, worrying rich man of your acquaintance. But none the less the statement is true, and I repeat it, that the men in any honorable calling who achieve a permanent, worthy success, are men who at regular and frequent intervals escape from the tension, the fume, the toil of their business, to make themselves, over fresh and new recreate themselves, that is, with hearty, innocent mirth. At a time when nervous disorders are becoming alarmingly prevalent, and sudden deaths of overworked men startlingly frequent, material for the support of my declaration is sure to be plentiful within the circle of each man's acquaintance; and I have no doubt that your own experience and observation will show you that when other things are equal, it is always the man of equanimity, of peaceful serenity, of a gay and mirthful temper, who bears life's stress most victoriously, and lasts the longest to accomplish the most."

HOW TO EXPEL WORMS FROM CURRANTS.

All grocers are aware that dried fruits are liable to become infested with small worms, even when great pains are taken to prevent their appearance, and many have probably been put to their wit's ends in attempting to fight the pests, after they had once gained possession. At the best, it is no easy matter to cope with the intruders, and a method of driving them from the fruit, which has been recommended by one having had experience may be acceptable to those troubled in a similar manner. By putting the infested fruit into a large pan and placing over a vessel of boiling water, the worms will sooner or later become uncomfortably warm, when they will crawl to the surface. If strips of paper are then placed on the fruit, and a covering laid over all to exclude the light, the worms will crawl onto the strips of paper, which can then be thrown into the fire. Several hours may be required to get rid of the worms, the times being proportioned to the amount of fruit.—California Grocer.

A feather duster disperses but does not remove the dust from the store.

Credit is often too cheap and overbubing far too common. Don't be guilty of the one, and don't abuse the other.

"One man of genius in 97 thousand 4 hundred and 42 men of ordinary business talent, is just about the right proportion for actual business."
—JOSE BILLINGS.

EARLY CLOSING.

The retail grocers of Minneapolis, will no longer keep open their stores half the night for the accommodation of customers, who could just as well make their purchases at a seasonable hour. We hope that the Minneapolis grocers, will maintain the commendable position they have taken in this respect and not allow a few malcontents to obstruct a movement so auspiciously inaugurated. In the matter of early closing it appears that in no department of business is the submission to popular will so complete as in the grocery business. When asked why he does not close his store at an early hour, the reply of the grocer is, in nine cases out of ten, that many of his customers defer trading until late in the evening, and that in order to retain their patronage he must accommodate them. In this city, late working hours for the grocer are the rule, the few exceptions being only found in those cases where the retailer is not dependent upon a strictly local trade. So long has this custom obtained that undoubtedly if early closing became general, the public would regard it in the light of an unwelcome innovation. Experience has shown that in large cities it is almost an impossibility to secure unity of action for the advancement of a cause that in so far as it pertains to the subject under discussion. There are always to be found tradesmen who imagine that much is to be gained by prolonging the work of the day far into the night, and they never fail to practically express their ideas. Let the public once understand that the grocer requires, in common with other representatives of the human race, a certain number of hours for rest and recreation, and there will be no difficulty in preserving the integrity of any compact in that direction that the grocers may choose to make. The housewife can, as a rule, lay in her stores as conveniently during the day as at nine o'clock in the evening, and, in truth, to better advantage, for she will then have not the attention of a tired out clerk, but of one who is courteous and obliging. The grocer cannot very well blame the clerk, who at half-past nine or ten o'clock in the evening, performs his duties in a perfunctory manner and crowds the limitations of discourtesy in his attitude toward the nocturnal customer. Tired out, body and soul, by twelve or fourteen hours of hard work, it is not surprising that neither the grocer or his clerk, when they do finally close up, fail to manifest any indication of a sweet or lovable disposition. They have no time in which to seek diversion. The unfortunate grocer has his nose placed on the grindstone by the public, and all because he has allowed himself to become the slave of a custom that is detrimental, to say the least, to his best interests. Cannot Philadelphia grocers follow the example of their Minneapolis brethren and bring about a reform in this matter. It cannot be accom-

plished in a week nor a month, but if the grocerymen take hold of the matter with a determination to make it one of the realities of the near future, they will, in the end, have the satisfaction of seeing their efforts rewarded.—Grocery World.

THE LEARNED GROCER.

"Mother wants a pound of dried currants," said a little girl who came into the learned grocer's store on Eighth avenue.

"I hain't got a dried currant in the store, and there hain't one in the city," replied the grocer. "But I know what you want, and I've got 'em." The learned grocer brought forth a box of the little, sticky, sugary, dried fruit, popularly known as dried currants, and used in fruit cake, plum puddings, mince pies, buns and the like.

"Why, them's 'em," said the little girl.

"Yes, them's 'em," assented the grocer; "and if the Grecian maiden who trod this particular lot of fruit into the package had used a little water on her feet before she began, there wouldn't be so much sand and grit in 'em as there is. She must have been having a regular hoe-down on the classic sands before she began to dance on this box of fruit. There, sissy, tell your mother she must bathe 'em in several waters before she uses 'em, or she might just as well put a lot of sandpaper in her fruit cake. And tell her they ain't dried currants, either."

"What's the reason they ain't dried currants?" asked a disputative customer.

"They ain't dried currants any more than they're dried pumpkins!" replied the grocer. "The reason they ain't dried currants is that they weren't currants before they were dried. That's reason enough, ain't it?"

"Yes," said the customer less disputative. "But what does everybody call 'em dried currants for?"

"Cause they don't know any better!" replied the grocer. "They'll go right on coming in here and asking for dried currants just the same after I tell 'em why they ain't dried currants as they did before."

"What should they ask for then?" inquired the customer.

"If any man should ever come in here and ask for dried corinths," said the grocer, "he would not necessarily be a gentleman, but I'd bet on him for being a scholar. Dried corinths is what you should ask for when you want this little sugar-coated; gritty raisin for it's a raisin, pure and simple."

How's that?" the customer wanted to know.

"Because it was a grape before it was dried," said the grocer, "and if dried grapes ain't rasins, what are they?"

"But you said these were dried corinths!" said the customer. "What's a corinth, anyhow?"

"A corinth is the smallest grape that grows," said the grocer, "and it lost its name years and years ago, because it was gradually corrupted into currant, which be-

came the name of the acidulated little berry of our garden, which you might dry until Gabriel sounds his horn without getting it any nearer the condition of a raisin than a pea is. This little grape grows all over the islands of the Grecian archipelago, and was first exported from Corinth, and that's what gave it its name. The bunches don't grow much bigger than a stem of red currants, and they are so full of sugar that when they are picked and dried in the sun they actually seem to melt and run together, and it takes a good deal of care and labor to separate them again. After they are separated is the time when the Grecian maiden gets her work in on them, for it is one of her pleasant duties to jump on a heap of the sticky fruit with her bare feet until she has compressed enough of the little raisins to pile three boxes into one. No hydraulic press could do it any better. If it could, we wouldn't have the sand and grit the maiden's feet mingle with the fruit, without which no dried corinths are genuine.

"Still, I shall expect folks to come in here and ask for dried currants just the same," said the learned grocer, as he went to wait on a new customer.—Sun.

EGGS.

We have good reasons to believe that the egg trade of a great many retail grocers in the cities is about on a par with their sugar department, so far as profit is concerned, the small margin between the trouble and selling price barely paying for the cost of handling the staple. There is decidedly something "rotten in Denmark" when retail profits on an article or series of articles have sunk so low that their sale is unremunerative and persisted in only because it is a convenience to customers, and in this case we believe the usual explanation will hold good, i.e., that quality has been sacrificed for some reason, probably in an effort to catch trade by holding out low prices as an inducement. We think this is a serious mistake with any food product like eggs, and butter which, if not good, must be actually worthless. There are many descriptions of groceries, which in point of quality, cover a wide range, yet the most inferior grades possess their merits, and a positive intrinsic value. It is different with eggs. A stale egg is an abomination, and there is but little leeway between the finest fresh-laid and the grade below which no prudent, experienced retailer cares to pass in selecting eggs. We believe it will pay grocers to give especial attention to the quality of the eggs which they handle, and to take pains to secure a grade that will invariably give satisfaction even though the price has to be marked up correspondingly. In other words, we believe that fine eggs at a good profit will sell more freely than poor or irregular stock at just about cost.

The neglect of retail grocers to "candle" eggs often leads to a loss of custom. A bad one will be found occasionally in packages of really good stock, and if left with the rest may disgust a good customer and provoke her to the point of transferring her trade to another store. "Caudling" takes time and is perhaps unnecessary when absolutely fresh eggs are procured from a quarter beyond suspicion, but when the quality of an invoice is in the least degree doubtful, it should be rigorously practiced and the stale eggs removed.—Merchants' Review.

TEAS.

We are now receiving some fine values in "New Crop" goods. Many such are not of first-class quality, really choice being in limited supply, consequently would advise "dealers" who want good grades to buy at once. No better values have been imported this season than those we offer.

LUCAS, PARK & CO.,

73 McNab St. North, Hamilton, Ont.

Agents for Diamond Crystal Salt and Hillwattee Teas.

Just to hand direct shipment New Orleans Molasses--Offering same very cheap

Special Notice to Grocers.

GENTLEMEN:—

We are now preparing goods for Fall grinding and would ask our Grocer friends who want pure clean Spices to send their orders direct to us, or hold until our traveller calls. Our "Motto" is, serve the public well and you will well serve yourself.

Very respectfully yours,

The Snow-Drift Baking Powder Co.,

BRANTFORD.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price, etc., address

J. H. WALKER,

Alma, Ont.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.
Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS,

75 ST. PETER STREET,

MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS.
TEAS.

{ Barbadoes
and
Cuba

MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St. **MONTREAL.**

Seasonable Goods for Camping and Picnic Purposes.

CUNNINGHAM & DE FOURIER CHOICE CANNED GOODS:

Camp Pies.

Wild Boars' Head.

Irish Sausages.

Potted Meats and Game.

Sardine, Anchovy and Bloater Paste.

Every first-class Grocer should have the above goods in stock.

CAVERHILL, ROSE, HUGHES & CO., Montreal.

BEST GOODS IN THE MARKET.



FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,

MONTREAL.



"EMPIRE" TOBACCO.

STYLE IN STORES.

St. Anthony successfully withstood many temptations of the devil, says an exchange, but the smile of a beautiful woman captivated him. From the time of Adam, the first man, to that of Adam Forepaugh, the showman, beauty has been man's greatest attraction. Millions of dollars are annually spent for things which are not needed, because they are beautiful and because of the enjoyable sense of possessing that which is lovely.

There was a time in the early development of this country when our forefathers considered it sinful to have anything in their homes not of a strictly useful character. Preachers in the pulpit denounced the vanity of wearing personal ornaments. Everything was prim, plain and unattractive in the matter of dress, and home decoration was an undiscovered art. Stores were gloomy places with narrow barred windows, which admitted but little light and less ventilation, and the exact quality and color of goods could only be ascertained by carrying them out of doors and examining them by sunlight. Show windows had not been invented. Goods were kept on unsightly shelves or packed away from sight in secluded drawers, and the housewife in making her selections had but little variety to choose from.

Now everything is changed. In nothing has greater progress been made than in the art of general storekeeping. We say art, because the display and disposition of goods has become an art with our modern storekeepers, an art that is capable of still higher development.

A walk along the streets where the principal retail business is done in any of our leading Western towns is a constant series of surprises and pleasures. Goods of every conceivable kind and character from almost every part of the inhabitable globe are artistically displayed behind massive plate-glass windows. A tour of inspection of our leading retail establishments in Chicago is like a visit to a great exposition, where the products and skill of the most expert workmen in the world are displayed. Our merchants have learned the secret of successful merchandising by making their goods appear beautiful and attractive.

By displaying goods with appropriate and tasteful surroundings they gain a vast amount of custom that would not otherwise come to them. People in carelessly passing along the street are attracted by the beautiful things which are presented to their gaze and are induced often to purchase things they would not otherwise have thought of buying had they not been presented to their attention in this manner. If asked our candid opinion in the matter we would say that it pays to keep a stylish store. A store can be made to appear stylish without extravagant expenditure; good taste in the arrangement

and display of goods; constant care of stock; a few mirrors and other adornments here and there in different parts of the store, skillfully arranged, give a greatly enlarged appearance to the place and reflect many things as the customer passes by them that would not otherwise be seen. In short, there are a thousand ways in which a storekeeper can make his place appear stylish and attractive, without a great expenditure of money, if he will bestow more care and thought upon this matter.

The exterior of the store should be kept neat as well as the interior. A bright, clean awning gives a pleasant effect. Its coolness is inviting to the passer-by. It protects the goods in the windows and those which are displayed upon the sidewalk in front of the store. The storekeeper should not allow it to become soiled or discolored, or at least should not allow it to remain there in a weather-beaten and filthy condition. It can be taken down and washed or replaced at little expense with a new one. The iron frame-work will last for many years if properly taken care of.

We believe in neat storekeeping. A reputation for neatness has made the fortune of many a retailer, and those engaged in the trade cannot remind their clerks and employes of this matter too often. We are convinced from long observation that style is a good thing in trade, though many tradesmen affect to despise it. Customers like to be seen and to have it known that they deal in the most stylish place in town, and they invariably experience a sense of mortification, if they are possessed of that petty pride so common to the human race, if anyone encounters them in the vicinity of a second-class establishment.

"Always keep up a good front. If you are down in the world never show it by your appearance if you want to do business. It is an axiom of human nature that people prefer to do business with successful people, or those who have the appearance, rather than with those who are behind hand." The above remarks are from a manufacturer who has risen from poverty to affluence, and they are worth keeping in one's memory. He said—"Not many years ago when I was very poor, not one of my customers ever knew it. I spent more money on them, and generally gave out the idea of my success. Had I not done this, but appeared poor and shabby, I would have lost my trade. There is no knowing how far the appearance of prosperity goes. Magnificent office, a busy place, the indication of wealth all impress a man, and he prefers to do business with you if you have the semblance of success, than with a seemingly poorer neighbor.—Irish Provision Merchant.

If you want books, it is rarely wise to pay double price for them to a travelling book-seller. A reputation for truthfulness is indispensable to permanent and satisfying success.

ALL GROCERS SHOULD SELL
THE
Empire
Baking
Powder.

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

Established 1849.

GOLD, SILVER
—AND—
BRONZE MEDALS

20 1st prizes.

MICHEL LEFEBVRE & COY
Manufacturers of
Lion--L--Brand
Pure Vinegars, Mixed Pickles, Jellies, Jams,
Preserves.
Montreal, P.Q.

P. DOTY & SON,
(Successors to W. B. Chisholm)
MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.
OAKVILLE ONT.

THE CHISHOLM PLANT BOX.

**SOMETHING NEW !
A GREAT TREAT.**

Fresh Cod
TONGUES

In 1 lb. Tins.
This is the Delicacy of the Season.
Pronounced by connoisseurs far ahead of oysters.

A GREAT LUXURY.
Apply to
EBY, BLAIN & CO., Toronto.
STEWART MUNN & CO., Montreal.
JAS. TURNER & CO., } Hamilton.
LUCAS, PARK & CO., }
Send for Samples.



PACK
1891.



PACK
1891.

Packed in Flat Tins only.
Order this Brand. For sale by all leading Wholesale Houses
—or—
ARTHUR P. TIPPET & CO., 1 Wellington St. East, Toronto.
SOLE WHOLESALE AGENTS.

**STUART,
HARVEY & Co.**
Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries

HAMILTON, ONT.

FOR THE
HOME, PICNIC,
CRUISE, or CAMP

The "STAR BRAND" delicious
HAMS & BACON

CAN BE HAD FROM ALL THE
BEST GROCERS

F. W. FEARMAN,
Hamilton, Ont.

Desirable Green Teas

Are scarce and hard to get. We have in store an invoice of this season's Young Hysons, good in crop, first rate style, just suitable for twenty-five and forty cent teas. They are selling quickly so get in at once.

JAMES TURNER & CO., Wholesale Grocers,
Hamilton, Ontario.



Mr. A. Patterson has purchased the grocery business of Mr. Joseph Hemenway, Kemptville, Ont.

The Hamilton vinegar works is going to put up a \$3,500 warehouse on Jarvis street, near King.

Eighty thousand dollars' worth of peanuts was destroyed in a fire in Norfolk, Va., on the 16th inst.

Geo. Calcott, has sold his farm in Lambeth, to Mr. Robinson, of London, and has bought the grocery business formerly kept by J. Goslin, corner King and Ridout streets.

We beg to call attention to the choice value offering by Lucas Park & Co., of Hamilton, in New Orleans molasses. The brand "Cote Blanche" is quite a celebrated one.

Mr. V. Cornell, the obliging and genial manager of Mr. J. T. Carmichael's grocery store, Petrolia, Ont., was married to Miss Mary McKellar, of Forest, at Sarnia, on the 4th inst.

The Hawthornbark sailed Aug. 3rd from Java for Vancouver with 1,750 tons of raw sugar for the Vancouver refinery. She may be expected there about the middle of October.

Messrs. Wright & Copp, manufacturers' agents, have been appointed agents for Canada for the well-known lines manufactured by the T. A. Snider Preserve Co., of Cincinnati.

Kennedy Bros., the well-known grocers of Wellington street, Ottawa, had the contract for supplying Robinson's mammoth show with groceries, during their performance, Monday, 17th.

A prominent young grocer, in the city, held a lucky number in the last drawing of the Louisiana lottery, and as a consequence is a cool \$500 ahead. The check was received on Wednesday and cashed.—St. Catharines Star.

G. Hector Clemes, representing the J. B. McLean Co., Limited, is in town, on business for his firm. The company have made a specialty of trade journals in the East, and publish in Toronto BOOKS AND NOTIONS, HARDWARE, THE DRY GOODS REVIEW, and the CANADIAN GROCER, all reliable authorities.—B. C. Commercial Journal.

Cheese is as great a success this year in Hastings county as it was last, and the quantity produced greater. Within easy distance of Madoc village there are 15 factories that will average each 200,000 lbs., making a total of 3,000,000 lbs. of cheese, with a value, at 9 cents average, of \$270,000. The county

has nearly a hundred factories. The N. Hastings Lumber Manufacturing Company expects to turn out from 40,000 to 50,000 cheese boxes.

Mr. Arthur W. Ault, deputy reeve of Osnewbrooke, and general merchant at Aultsville, Ont., has undertaken matrimonial responsibilities. On the 18th inst., he was married to Miss McPherson, a young lady from the other side of the border.

The Wednesday half-holiday among the merchants in Harriston has been broken after a first trial. That particular Wednesday, farmers came along as usual, and in fact more numerous than usual, and the result was a lot of mad farmers and sorry merchants.

Walter Baker & Co., manufacturers of high grade chocolate and cocoa, are about to construct a large additional factory, with boiler and engine house at Dorchester, Mass. This new factory will be 100 by 156 feet, six stories high, and the boiler and engine house 48 by 68 feet.

Last Saturday there arrived at Smith's Falls five car loads of tea direct from Yokohama, Japan. The tea was consigned to Smith's Falls as the most central point in Ontario, and was re-shipped from there in small lots to Kingston, Ottawa, Brockville, and other points.

Mr. G. Hector Clemes, representing the J. B. McLean Publishing Company, is in the city, and paid Commerce a pleasant call. This enterprising firm publishes the following valuable commercial weeklies, namely: HARDWARE, BOOKS AND NOTIONS, DRY GOODS REVIEW, and the CANADIAN GROCER.—B. C. Commerce and General Register.

The proprietorship of the British Columbia Commerce and Maritime Register, published at Vancouver, has changed hands. Messrs. J. A. Fulton & Co. have bought out Messrs. Pearne & Main, and in the first number of the second volume they make a hopeful beginning.

Prof. Robertson has expressed a wish to get six tubs of choice British Columbia butter to be exhibited at the Dominion Exhibition, which this year is to be held at Sherbrooke, P. Q. The express charges will be paid by the Dominion and the packages, if not sold, will be returned to the owners.

Mr. Herbert Galt, of G. H. & J. Galt, Vancouver, B.C., has returned by the Parthia after a three months' business trip to China. He was over to attend the market during the tea season, and spent most of his time in Foo Chow and Shanghai. He had an enjoyable trip, but is glad to get back again to Canada. Mr. Galt expects to take another trip across the Pacific next year.

Messrs. Armour and Cunningham have opened a new grocery store in Weatherhead's new block on King street east, Brockville. The store has been elegantly fitted up and is one of the most attractive in

town. A stock of everything first class in the grocery line will be kept. The members of the firm are both well and favorably known and will no doubt receive a liberal share of patronage.

The finest display to be seen of indurated ware, made by the E. B. Eddy Company, of Hull, is in the large display window of Mr. R. Barron, of 728 Yonge street. He has piled his window full of this ware, and the assortment includes pails, tubs, milk pans, dish pans, wash-basins, handy dishes, barrel covers and various other articles of every-day household use. Owing to the fact that recently these goods had to be imported from the United States at a very high rate of duty, householders generally did not know much about the neatness, usefulness and economy of this ware. But since the Eddy Company has gone so largely into its manufacture and are pushing the business so thoroughly well through their Toronto branch, 29 Front street west, every grocery and a great many hardware and fancy goods dealers throughout the country find that it is imperative for them to keep a full line of these goods in stock.

SIMPLIFIED CUSTOMS ROUTINE.

The receipt by importers of sample parcels through express has for a long time been a source of trouble and complaint owing to the fact that before they could get these parcels it was necessary for them to go through all the formalities that are required to get valuable parcels out of the custom house. Collector Kilvert, of Hamilton, has been in communication with the department on the subject, and the result has been that a new regulation will be put into force as an experiment, and if it works well it will remain permanent.

Hereafter, importers receiving by express sample parcels of little value can get them simply by going to the customs warehouse and signing their names in a book kept there for the purpose of showing that they have received the parcels consigned to them. This simple formula will be observed when the sample parcels do not exceed \$10 in value; all which are valued above that figure will be subject to the ordinary customs regulation.

Of course this new regulation does not affect the express company's regulations. Before a parcel is delivered by the customs authorities it will be necessary to get an order for it from the express company.

STORAGE FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,

17 Common St., MONTREAL.

One Trial

Will convince you that the "MALLAWALLA" blend of Pure Indian and Ceylon teas is something delicious and a sure favorite with black tea drinkers, 1 lb. and 1-2 lb. tin foil packages, 50 lbs. in a case. If you want the best buy "MALLAWALLA."

DIAMOND BAKING POWDER in ¼, ½ and 1 lb. tins is more satisfactory and nets you a better profit than any first-class powder on the market.

Merit tells, "Wherever sold it has been a repeater." Have you tried it?

W. H. GILLARD & CO.,
WHOLESALE GROCERS, HAMILTON, ONT.,
 Agents for Canada.



INCREASE YOUR TRADE
 BY HANDLING
"KENT BRAND"
 Fine Mixed Pickles.

Ask your Wholesale Grocer for them or write direct to

The **KENT CANNING AND PICKLING CO.,**
 Chatham, - Ont.

JOHN PETERS & CO.,
 General Commission Merchants and Brokers,
 Halifax, N. S. and Kingston, Jamaica, W.I.

Agents for The **E. B. EDDY MFG CO.,**
 HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.
 References: The Merchants Bank of Halifax. The E. B. Eddy Mfg Co., Hull, P.Q. The Mercantile Agencies.

JAMES E. BAILLIE,
PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.



GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE



CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.
 CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



Although fruits are scarce and high, price same as last season, \$13.50 per gross net.

Packed in ¼ and ½ gross cases.

Ask your wholesale grocer for it.

Sole manufacturer for Canada.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-



PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINDSAY, ONT.



TORONTO MARKETS.

TORONTO, Aug 27, 1891.
GROCERIES.

Profound dullness is the ruling condition of the market. On the street it might almost be said that "All the air a solemn stillness holds." The lowest rate of activity at all events in the course of the whole year's trade is that of the current market. We are at the fag-end of one crop year and scarcely at the beginning of another, when all the money in the country is needed to pay the expenses of harvesting, and circulates only for pressing wants. Much of the harvest money is not spent until long after it is earned, as there is generally a desire to save as much of it as possible for a time of year when work is scarcer. The transition from summer to autumn though as dull this year as it ever is, is yet unaccompanied by so much murmuring against hard times as we are accustomed to hear. The excellent prospects that appear to lie in the near future are the basis of this better feeling.

CANNED GOODS.

The demand is still in reserve. Comparatively little buying suffices to keep consumption going, and there is probably too little ready money available for dealers to do much laying in of fall supplies. The abundance of seasonable fruit and vegetables obtainable in the natural state satisfies a considerable proportion of the consumption that at other seasons goes to the benefit of the canned goods trade. The canners have probably transferred the bulk of their pea pack to the jobbers, who in turn are distributing now what was contracted for early in the season. The ruling price for round assorted lots of peas, tomatoes and corn for fall delivery is \$1.10, though offers have been made at \$1.05. Peas in the usual retailers lots are \$1.12½ to \$1.20. New beans are in to sell at \$1. There seems but one side to the question whether there will or will not be a large tomato crop and pack. Every indication favors the affirmative side of the question. There is no business of any moment in future tomatoes. One reason is that everything is too problematical yet, but the situation is supposed to favor late buyers. On the other hand jobbers do not invite retailers to bind them unconditionally to supply stock that is far from generally mature yet. New mackerel is arriving at \$1.10 to \$1.20. The prices are easier on account of the run this year having been liberal and the fish large. Business in future salmon is almost at a standstill. The canners have probably sold their output.

The B. C. Commercial Journal says:—The season on the Columbia river closed on the 10th, and definite information as to the pack has been received. The actual pack this season was 393,070 cases, while last season the pack was 432,300 cases, showing a shortage of nearly 40,000 cases. The canneries at River's Inlet and on the Skeena have closed for the season. It is estimated that the pack on the Skeena is about 70,000 cases. The run on the Fraser improved last week, and the canneries did very well, hav-

ing increased the pack to 120,000 cases. Some of the canneries expect to fill all the cans that they have prepared although the indications are that the sockeye run is near an end. Shipments of fresh salmon to Montreal, Toronto and New York were heavy last week. The demand from the east is increasing, on account of the season on the east coast being nearly over. In England, the market is said to be steady, pending information as to the actual results of the season's pack. The bark Serica and the ship Blair Athole will shortly commence loading salmon at Victoria, and the Morayshire at New Westminster, all for the U. K.

The first shipment of new salmon, consisting of a carload of the Horse-shoe brand in tall and flat tins, reached this market on Tuesday. New flat tins contain only select cuts of the fish and are very fine. The price is \$1.70 per doz., and for talls \$1.45. The shipment was divided among the following houses: Eby, Blain & Co., Perkins, Ince & Co., J. W. Lang & Co., Warren Brothers & Boomer.

Tomatoes are reported to be ripening slowly. The price is much higher for raw stock than it was towards the end of last August. A year ago they were 60c. a bushel, now they are about \$1.

COFFEE.

The inquiry for coffee does not mend. A mild rate of activity is kept up, but the features of the market remain identically what they were some time ago. The finest grades continue to be rather scarce. Prices are steady and unchanged.

DRIED FRUIT.

The business in spot goods is fairly good. There appears to be a considerable stock of low grade Valencias yet, as prices are as lax as ever, quoting at 4 to 5c. The new crop will probably arrive before all the old is cleared off. Currants are steady and going out rather quietly at quotations now current for some time. Prunes are dull from 6½c. upwards. The first shipment of new Valencias was made last week, as was that of new Patras currants. The market for both opened pretty much on a par with prices of a year ago. New figs open much lower this year than they did last year. The largeness of the currant crop is this year counterbalanced, in its tendency to cause easy prices, by the largeness of the French demand and the fact that rot is said to be affecting the fruit.

P. L. Mason & Co., in a recent circular say:

Valencia raisins—Borkehore & Co., write: "The nearer we approach harvest time the appearance of the vines points more and more every day to a diminution in the calculations made as to the size of crop, and it is now estimated that outturn will be nothing like last year's, nor in any way approach it. Malaga fruit—Mr. Casado writes, July 31, 1891:—"The raisin crop is expected to yield only 500,000 boxes, and progresses in very good condition. The cutting of the grapes will begin by August 20. So far quality of grapes is fair. Figs—The crop is good, and if we do not have adverse weather during harvesting you can depend on fair quality and low prices." Currants—Bariff & Co. write, July 31: "There have been some complaints lately of damage by rot, but we do not think the damage till now is of any consequence. Should it continue, however, we may have considerable damage to quality. Shipments about August 25. Cutting only commences to-day." Prunes—Messrs. J. and W. Liebman & Co. write us that their

advice are all favorable as regards quality and quantity of the Bosnia crop. They anticipate moderate prices.

Another drop has taken place in Valencia raisins. The best off stalk now on the market is quoted at 4¼ to 5c. Private cable advices from Denia on Tuesday say that the new crop is considerably shorter than it was supposed to be.

RICE AND SPICES.

Rice is selling quite as freely now as at any time of year. The one difficulty is the scarcity of high grades. Japan is now in and selling at 5 to 5¼c. Pickling operations are creating a demand for spices, which consequently are selling better than they commonly do, though the prices of them are unaffected.

SUGAR.

The present state of trade in granulated shows a very marked relapse from that which practically monopolized market attention three weeks ago. Then it was impossible to meet the demand with enough sugar, now it is impossible to rouse the demand to the most ordinary state of activity. Granulated sugar is now nearly as slow a line as any other on the market. It is unchanged in quotation, being yet 5c. for quantities of not less than 15 barrels, and 5½c. for smaller quantities. Yellows are very quiet at from 3¾c. upwards, the bottom price being for a very dark sugar. Raws quote from 3¾c., a very dark Trinidad being procurable at that price. Barbados is 3¾c. and Demerara 4¾ to 4½c. The trade in raws is about on a par with that in refined. Prices would probably stiffen if a better demand existed, as an advance of ¼c. took place on Saturday in the New York market.

SYRUPS AND MOLASSES.

No business in syrups comes in for special remark. Small purchases and few of them are the order of the day. All the stock on the spot or available at the refineries consists of bright grades only. Molasses does not improve in the demand. Some has been offering, but has created little interest among jobbers.

TEAS.

Business in teas has rather dragged so far this season in the process of transferring stock from brokers to second hands. Prices

CLEMES BROS. :-

California Fruits,
Bananas,
Melons, Etc.

Personal attention.
Prompt shipment.

Phone 1766.

**NEW SEASON'S
JAPANS**

Excellent value.
Samples on application.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.

St. Leon at the top of the Tree at Last.



We have at last obtained for St. Leon the praiseworthy title of being the best Mineral Water known for Uric Acid, Diathesis, Gout, Rheumatism and diseases of the kidneys, including Diabetes, Melitus, and Bright's Disease of the kidneys, when freely used.

The Hotel in connection with the springs opened on Monday, June 15th, with a full and well-equipped staff of waiters, etc., managed by Mr. M. A. Thomas.

Take a trip down to the Springs this summer, and enjoy yourself for a month and return home recuperated and feeling like a new person.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101 1/4 King St. W., Toronto.
BRANCH—Tidy's Flour Depot, 164 Yonge St.

ALL GROCERS SHOULD SELL
THE

**EMPIRE
BAKING
POWDER**

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale
House.

**DO
YOU
SELL**

"Peerless" Washing Compound.
There is nothing equal to it. It
will pay you a handsome profit.
Your customers will like it. Address

Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracalbo
and Santos.

Grocers draw trade by selling their FAVORITE EXOELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

:: TORONTO.

GOLD

MEDAL

AWARDED



DELHI CANNING CO.,

Jamaica Exhibition.

WE are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the **Maple Leaf Brand** prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reliable. Our fruits are noted for their high syrups and natural flavors.

Delhi Fruit and Vegetable Co.,

FACTORIES : DELHI AND NIAGARA.

James Lumbers

Wholesale Grocer,

67 FRONT STREET EAST,

TORONTO, ONT.

MARKETS—Continued.

have ruled lower than usual. Chinese, Japan, Indian and Ceylon teas of the new crop are offering freely. Retailers, however, are not contributing a very strong element to the demand side of the market, and this makes business go slower between importers and jobbers. New season's Japans as low as 16c. are here. The business done in Indian teas has been fairly good, especially for country orders. From London we see that with a general improvement in the quality of Indian Teas the demand has strengthened considerably, and a larger trade has been done at higher prices for good to fine kinds, but poor liquoring lots are cheaper. The Wednesday sales will be resumed next week. Ceylon Teas were mostly of inferior cup, and the sales resulted in some very low quotations. The exports of tea from Great Britain illustrate a satisfactory increase in the use of British grown teas in markets. The exports of Indian and Ceylon teas are relatively for June and July, 7 per cent, and 9 per cent, as compared with 5 per cent, and 4 per cent, during the same months last year, and the difference is recounted for by a corresponding shrinkage in the export of China tea.

The shipment of Young Hysons received by Perkins. Ince & Co. sells at prices ranging from 17 to 45c. and the drawing quality shows good value. All the low priced teas were sold before they arrived, and without samples, so strong was the demand which awaited new Young Hyson teas of low grade.

PETROLEUM.

Local business is improving. Prices, however are stationary.

The Petrolia Advertiser reports: Petrolia Crude \$1.34½ per bbl., Oil Springs crude \$1.34¼ per bbl. This being the duller season of the year for the refined trade, an excellent opportunity is now offered to the refining interest of absorbing surplus stocks of crude. This opportunity, though, does not seem to be readily taken advantage of, by the majority of the refiners, as, with but two exceptions their stocks of the raw material are pretty well kept up by the individual stockholders in the various interests, being large producers. They claim that the price of crude is too high as compared with that they get for refined, to warrant any speculative market. There is one thing certain that the producers are playing right into the manufacturer's hands by the continual run of the drill. There are actually being finished over one hundred new wells per month throughout this oil region. As quite a large refining capacity has been added to the several refineries since last fall's trade, it is obvious that a control of the crude stock, will give to the interest holding such control, a large command of the trade—a leverage by the way the refiners have nearly always managed to obtain, and can easily be done by the producers drilling for an increased production, causing the crude market to be uncertain and speculative. The conjectural question, which must as the fall approaches,

BUY



WE SELL IT.

The St. Croix Soap Mf'g Co.,

St. Stephen, N. B.

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

be what is probably the actual supply of crude in Petrolia? It will be to the interest of the producer to endeavor to create the impression that there is not enough "to go around," but it is equally to the advantage of those who need stocks and have not got them that there should be a suspicion of existence of hoarded stores, which may be opportunely thrown upon the market when the proper time comes, to demoralize the market. All such conjecture may be set down as purely speculative. The price of crude oil on to-day's exchange was firm at \$1.34½. Refined is quoted at 12½ to 13c. in barrels, and 9½c. in tank cars, f.o.b. here, less two per cent off for cash.

DRUGS AND CHEMICALS.

The trade in drugs has not varied perceptibly from its ordinary course. The demand is but moderate in staples, while special hot weather lines have not been in average request. Prices are steady at last quotations.

BUTTER AND CHEESE.

Butter sells readily if the quality is good, at 14 to 15c., with a shade higher for unexceptionable stock. The week's receipts have been about according to the average for this and the preceding month. Internal consumption is the sole sustaining influence. Export business has not got started yet. There are signs, however, that when it does commence it will be on a fair price basis. In the United States prices have risen on the grades that have been the chief competitor of Canadian for an export market. Elgin creamery, which was offered from Chicago, to be laid down here at prices considerably under our own creamery, and which

there was some business in to store in bond for export, has advanced 3c. recently. Also, buyers here are not loath to carry good stock if they can get round lots of it at 14c. One dealer bought 200 tubs of choice a few days ago at that figure. Another offered 13½c. for a 135 tub lot. Two local buyers have a considerable quantity in store for autumn export, one of them holding 1,200 tubs, the other probably more. For creamery tub there is no demand yet.

Cheese advanced a few days ago to 9½c. at the factories, and though some houses which bought before the advance are quoting as low as that to retailers, yet 10c. is the generally current price.

COUNTRY PRODUCE.

BEANS—Are in small volume and firm at \$1.70 to \$1.80.

DRIED APPLES—Are nominal at 7½ to 8½c. A few barrels turned up the other day and changed hands at the former figure.

EVAPORATED APPLES—Are in stock but not in demand at 13½ to 14c.

EGGS—Are plentiful at 11½ to 12½c. Consumers are still lacking. Some of the stock is said to be in bad condition. Country buyers are accused of shipping the small eggs to this market to make up good selections for the English market.

HAY—Receipts are still ample at \$11 to \$12. The lower figure appears to be the one that rules. Both old and new timothy is freely offering. Outside buyers are making inquiry previous to pressing.

HIDES—Are steady at 5 to 5½c. for No. 1 green, and 6½c. for cured.

WE ARE BUYING

Dried
Apples.SEND SAMPLES
AND QUOTATIONS

ESTABLISHED 1888.
STANWAY & BAYLEY.
BROKERS

AND
GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST, TORONTO.

WE ARE BUYING

Evaporated
ApplesSEND SAMPLES
AND QUOTATIONS.

ALL GROCERS SHOULD SELL
THE
Empire
Baking
Powder.

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

GEO. C. THOMPSON. CHAS. R. KING.
THOMPSON & KING,
Consignees, Brokers, General Commission
and Mercantile Agents,
51 Wharf Street, cor. Fort, Victoria, B.C.
Storage. Correspondence Solicited.

T. W. CLARK & CO.,
General Commission and Provision Mer-
chants and Wholesale Dealers in
Dairy Products.

Consignments solicited and business transacted
for Eastern Canada Merchants.
Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,
Produce and Commission Merchant,
72 FRONT ST. EAST, Toronto, Ont.

WANTED,
CHOICE DAIRY BUTTER

Correspondence Solicited.



All kinds of produce handled. Consign-
ments solicited. Carriers supplied.

J. CLECHORN & SON,
Wholesale Fruits, Fish and Oysters
94 YONGE ST., TORONTO.

ORANGES.

Last car of Florida oranges for the season
just received. Fancy stock. Send for prices
of oranges and lemons. Prices are advanc-
ing daily.

J. F. YOUNG & CO.,
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

Our business is Solely Commission. The only
plan which does justice to the Consignor. We
handle everything which the Country Store-
keeper has to send from home to sell. None of
our own goods to sell in preference to yours when
the market is good. Nothing between you and
best price obtainable except a small commission.
Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO.,
Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND
GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign
Fruits, Figs, Dates, Nuts, etc., furnished on appli-
cation.

29 Church St., Toronto
TELEPHONE 806.

ESTABLISHED 1841.

W. H. Schwartz and Sons,
Coffees,
Spices,
Mustard.
HALIFAX, N.S.

**Hams, Breakfast
and Roll Bacon,**
New curing, now ready.

For Choice full flavor goods send us a
Sample order.

Jas. Park & Son,
Toronto, Ontario.

The Ontario Produce Co'y.
Produce Brokers and Commission Agents,
70 COLBORNE STREET, TORONTO.

WANTED I
CHOICE DAIRY TUB BUTTER.
Apples and Potatoes.

TELEPHONE 2557.

KING, GRAINGER & CO.
81 Front St. E.
Produce and Commission Merchants.
BUTTER, EGGS,
and Country Produce.

Correspondence Solicited. Prompt Returns Mad
TELEPHONE 2237.

JNO. A. MOIR,
GENERAL AGENT,
Consignments Solicited.
SPECIALTIES: Canned Goods, Dried
Apples, Evaporated Apples, Codfish.
Quotations and samples sent on applica-
tion. A trial solicited.
41 St. Francois Xavier Sts., Montreal.

LAURENCE GIBB
Provision Merchant,
83 COLBORNE STREET, TORONTO.
All kinds of Hog Products handled. Also Butter,
Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.
26 WEST MARKET STREET,
Provision and Commission Merchants,
Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
Apples, Finnan Haddies, Dried Cod Fish, bought
or sold on commission. Agents for all lines of
Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,
Produce and Commission Merchants
Solicit consignments of Country Produce
from Storekeepers.
71 Colborne St., Toronto.
Telephone 2291.

Established 1874.
W. H. SMITH,
Wholesale Produce
Commission Merchant
186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Pro-
duce Consignments solicited First-class reference

McLAREN'S



Is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.

The Best Grocers Make
a point of Keeping it al-
ways in Stock.

MARKETS—Continued.

HONEY—Is as dull as ever at 7 to 10c. for clear, and 14 to 16c. for comb.

HOPS—Are steady and in small compass at 33 to 35c.

POTATOES—Show no falling off in the supply nor strengthening of the price, 75c. to \$1.

SKINS—Sheepskins are 55c.

STRAW—Is scarce at \$6 to \$7.

WOOL—Does not improve at 18 to 19c.

FISH.

There is very little doing in the fish market. Prices are as they quoted last week, viz., 6½ to 7c. for whitefish, salmon trout and pickerel, and \$1 75 to \$2 for lake herring. A revival in the trade is looked for when the exhibition opens.

GREEN FRUIT.

The business in green fruit has not been appreciably more active this week than it was last week. Oranges move quietly into consumption. Jamacias are here at \$8.50, but they are not well into the market yet. There are some Valencias at \$6.50, and Sorrentos are unchanged at \$4.50. Lemons shot up in New York under the influence of the hot spell and the prospect of probable scarcity before new fruit comes in in November. Both Palermos and Messinas are \$5 here. Bananas are unchanged at \$1.20 to \$1.50.

SMALL FRUITS, ETC.

California plums are yet in stock, but are declining in rate of supply in the face of incoming home fruit. They remain at \$2.25. Canadian plums are coming in at the following prices: blues 75c., Lombards and Imperial gauges are \$1. No Canadian freestone peaches are yet at the market. Clingstones are 75c., Delaware freestones are \$1.50 per half bushel basket. California Bartlett pears are 3.50 in cases and kegs. Canadian Bartletts are arriving, green, at \$6 to \$6.50 per barrel. Apples are superabundant at 75c. to \$1.25 per barrel. Lawtonberries are nearly out at 10c.

PROVISIONS.

The provision trade of the week has been one of direct movement towards the consumer. There has been no pause on the route to change hands in a speculative way. Car lots are now the exception, the scarcity of stock disposing holders, and the stiffness of prices disposing speculative buyers to take less interest in round lots. Consequently immediate consumption affords the present firm bottom to the market.

BACON—Long clear is very firm at 8½c. Smoked bellies are 10½ to 11c., backs 11c. rolls 9c.

HAMS—are immovably firm at 12½ to 13c. for smoked, and 11 to 11½c. for pickled.

LARD—is 10¼c in tubs and 10¾c. in pails for pure, which is scarcely obtainable now. Compound is 8½ to 9c.

MESS PORK—United States is jobbing out at \$15. There is virtually no Canadian heavy, though \$15.50 is still quoted. Canadian short cut is \$16 to \$17.

SALT.

The market is active at unchanged prices. The following sales were made by the Toronto Salt Works, on Tuesday: 4 cars of barrels at \$1.20, 1 car of dairy at \$1.25, 3 cars of sacks at 68c.

DRY GOODS.

The outlook brightens with the advance of August. Reports from the road are much better than they were. A good many traders have been in the city recently. Payments are no better than they usually are at this time of year.

British Markets.

Having closed out our local business, we are now prepared to give special attention to all lines of

Canadian Produce

in British Markets.

We have a large trade in

Cheese, Eggs, Butter,

and Apples, also

Canned and Evaporated Goods,

Honey, etc., etc.

Liberal advances made on suitable goods.

Correspondence Solicited.

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto.

MONTREAL MARKETS.

MONTREAL, Aug 27, 1891.

There is no particular change to note in groceries or other similar branches, and actual business at the moment is small, but the indications for the fall trade continues favorable. In sugar there is a quiet feeling, but buyers are only taking their breath, so to speak, and farther demand is anticipated. Orders to arrive in dried fruit show a somewhat higher level on Valencia rasins, but currants have no business as yet. In provisions, etc., there is no change to note, the market generally maintaining values steady.

SUGAR AND SYRUP.

The continued demand that has been noted from week to week has pretty well filled wants for the present, and the market has a quiet feeling, but there is no change in prices. Yellows rule at 3½ to 4¾c., and granulated 4¾c. Raw sugars remain about the same, and there are a few lots offering here from first hands at 3¼ to 4c.

MOLASSES.

The market is very quiet, but there is not much offering here just at present. Four or five cargoes are reported on the way, however, and some have been received since our last, a sale being advertised for Friday. Barbadoes is quoted nominally at 38c., but this would, probably, be cut on for 200 puncheon lots.

TEAS.

There has been a fairly active tea market, all arrivals being picked up. Since our last some 2,000 odd packages of Japans have changed hands 15 to 20c. There is very little doing in blacks.

COFFEES AND SPICES.

There has been a fair enquiry for coffee since our last, and some round lots of Jamaica have changed hands at 20 to 21½c. Spices continue dull with little doing.

RICE.

There is a fair demand for rice and prices remain steady. We quote:—Patna, \$4.50 to \$5; choice, \$4.25 to \$4.50; standard, \$3.90 and off-grades \$3.50 in car lots.

DRIED FRUIT.

The market does not present any very new features, but the indications are for a good opening for the fall trade. Old stock is pretty well reduced here, and there is not much doing in it at present. Valencias remain at 4 to 4¼ ex store, but if the reports about damage to the new crops, show that matters are really dangerous it is possible that there will be a stiffening on this figure. First shipments of new crop Valencias are due in Liverpool, to-day, and may possibly be in time for Fridays steamers for the St. Lawrence, in which case they ought to be here in eight days or so. Latest quotations on them are 21s. 6d. which is about equal to 7¾c. here. There has been some fair orders to arrive booked on this basis. In currants there is no particular business to note in old stock, which rules steady at 5¾, with supply light. First shipments from primary markets are now being made. They represent a basis of 17s. to 17s. 6d. f. o. b. and will be here toward the end of September. These figures mean about 5¾c. as an inside, but buyers are not disposed to operate in them yet, and we have heard of no business being done to arrive.

GREEN FRUIT.

There is no change in staple lines of green fruit and there is only a small jobbing business to note. Lemons rule steady at \$3.50 to \$4 per box and oranges \$3.50 to \$4.50.

FRESH GREEN FRUIT.

The market although well supplied has been kept pretty well cleared up but apples are a large offering and easy in consequence. \$1 to \$1.50 per barrel. Plums rule from 75c. to \$1, and peaches 75c. to \$1.25 per basket. Bartlett pears in kegs \$1.50 to \$2 and in barrels \$4 to \$5. Clapp favorite pears in kegs \$1.50 and in barrels \$3 to \$4. Blue grapes sell at 7 to 9c. per lb. and water-melons 20 to 25c. each.

CANNED GOODS.

The local demand is small, buyers generally holding off for this season's pack. There is no material change in prices but some may occur in the course of a week or so. Fruits show an unmistakably easy tendency and contracts for tomatoes have been made at \$1.

EGGS.

Receipts of eggs are much heavier, western dealers consigning freely. The market, therefore, is rather overstocked, but prices remain 12¼ to 12½c. for ordinary, and 13 to 13½c. for candled.

BUTTER.

The butter market remains dull and except in the matter of supplying local wants the values in this connection being no guide as to report possibilities. Holders apparently are beginning to be anxious about accumulating stocks, and are offering most freely, stating their willingness to accept prices that they could not possibly listen to a fortnight ago. Finest creamery 19 to 19 1-2c., finest townships 16 to 17c., finest western 13 1-2 to 14 1-2c.

CHEESE.

The market has a quiet, steady aspect, but although that exceeding hunger for cheese that there was a fortnight ago is not notice-

Brantford New Mills.

DEAR SIR.—We can supply you with Flour, Meal and Feed in whole or mixed cars, at prices as low, if not lower, than any firm in Ontario, and should you favor us with a trial order, we feel confident of a continuance of your trade. Orders filled promptly. Wire for prices. Yours, etc.,

J. & R. ROBSON,
Brantford, Ont.



Brantford and Pelee Island } **J. S. HAMILTON & CO'Y,**
BRANTFORD, ONT.
Sole Agents for Canada.

A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.

**STAR
FIRE LIGHTER.**

I tried a square of your Fire Lighter, and found it burned 1 1/2 minutes, long enough I think to light any fire without coal oil or kindling.

W. FULTON, Grocer, Woodstock.
See our prices. **STAR MFG. CO., London.**

SAPOLIO Is a solid handsome cake of SCOURING SOAP Which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to

EMIL POLIWKA & Co.
36 Front st., East, Toronto, Ont.
Dominion Agents.

**Cowan's
Soluble Cocoa**

made from carefully selected Beans, produces a Cocoa of the best quality and finest flavor.

The Cowan Cocoa and Chocolate Co. L'd, Toronto
14 and 16 Mincing Lane, Wellington St. W.
Samples free. Correspondence Solicited.

STEEL, HAYTER & CO.,
Importers of
INDIAN TEAS
Direct from their estates in Assam.

New Season's Teas are now arriving.

PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.

Samples and Quotations on application.

11 & 13 Front St. E. Toronto.

Calcutta and London Firm : Octavius Steel & Co.
Telephone 2354.

Dont' Fail to Get

—A BOX OF—

**Adams' Monte Cristo
CHEWING GUM.**

Each box contains a brilliant ring which is set in the latest Parisian style.
Be sure to ask your Jobber for it.

ADAMS & SONS' CO'Y
11 and 13 Jarvis St., Toronto.

PICKLING VINEGAR.



T. A. LYTLE & CO.,
Bonded Manufacturers,
124-128 RICHMOND ST. W.,
TORONTO.

**Dominion Mills,
LONDON, ONT.**

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

GARTLEY & THOMSON,
303 to 311 Talbot St.

**GOLDEN BRAND
CANNED
FINNAN HADDIE**

Are put up in flat and tall tins.
Quality guaranteed.

AGENTS,

H. W. NORTHRUP & Co.
South Wharf, Saint John, N. B.

N. WENGER & BROS.,
AYTON, ONT.

- - MILLERS - -
(Hungarian Process)

BRANDS :
KLEBER, MAY BLOSSOM.

AGENTS :
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

HODD & CULLEN
Roller Millers.

FLOUR

Manufactured "Hulgarian" System.
Our brands are

Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in

Oats, Peas, Oatmeal, Middlings, Beans, Bran.

Quotations by wire.

Address, **STRATFORD, ONT.**

**EMBRO
OATMEAL
MILLS.**

D. R. ROSS, - EMBRO, ONT.

A CHOICE QUALITY OF
Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.



MONTREAL Markets Continued.

able, there is no desire to pass by August stock at an acceptable figure. Shippers still complain, however, of unsatisfactory limits and narrow margin for business, but there is a quiet sort of business being put through for all that, though the basis is close and the English market is slow about following the advance here. Still prices are rather stiff, and the majority incline to the opinion that it would be unwise to force them higher. The factorymen, who seem to have pretty high ideas of the value of their Augusts, can bear this in mind. Based on prices in the country it would cost 9¼ to 9⅞c. and better to turn over finest Brockville stock, and shippers claim they have no bids to permit such. For States and Eastern makes 9½c. is certainly an inside, and they are held for more than that, for 9⅞c. has been paid for French country make. Finest Brockville stock, 9¼ to 9⅞c.; Finest Eastern and States, 9½ to 9¾c.; fine, 9 to 9¼c.; medium, 8½ to 8⅞c.; cable, 46s.

PROVISIONS.

The demand for provisions is a trifle improved, but the volume of business is still very small, and prices are about the same. Canadian short cut, per barrel is quoted at \$17.00 to \$17.25; mess pork, western, per barrel \$15.25 to \$15.75; short cut, western, per bbl \$17.00 to \$17.25; hams, city cured, per pound 10½ to 11½c.; hams, canvassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 8¼ to 9c.; bacon, per pound, 9 to 10c.; lard, com., refined, per lb, 7¾ to 8c.

GRAIN.

There is only a small jobbing business doing in grain. The stocks in store compared with those of a week ago show an increase of 678 bushels of wheat, 3,963 bushels of corn, 3,269 bushels of rye and a decrease of 13,500 bushels of peas, 8,784 bushels of oats, 2,093 bushels of barley. Compared with a year ago there is an increase of 166,268 bushels of wheat, 3,030 bushels of rye and a decrease of 28,476 bushels of corn, 37,225 bushels of peas, 10,806 bushels of oats, 19,254 bushels of barley. We quote:—No. 1 hard Manitoba, \$0.00; No. 2 do. \$1.05 to \$1.07; No. 3 do., 97c.; No. 2 Northern, 96 to 97; feed do., 70c.; peas 87c. per 66 pounds in store; 88c. afloat; Manitoba oats; 37c. Upper Canada do., 42c. per 34 pounds; corn, 80 to 82c. duty paid; feed barley, 55c.; good malting do., nominal.

FLOUR.

The market has a better tone but there is no particular change to mention. The stock in store shows an increase of 1,962 brls. compared with a week ago, and 6,521 brls. compared with a year ago. Patent spring \$5.35 to \$5.75; patent winter \$5.25 to \$5.50; straight roller \$4.85 to \$5.00; extra \$4.60 to \$4.70; superfine \$4.20 to \$4.30; city strong bakers' \$5.25 to \$5.50; strong bakers' \$5.00 to \$5.25.

OATMEAL.

There is only a small jobbing business doing. Standard, per bag, \$2.80 to \$2.90; Granulated \$2.80 to \$2.90; Rolled \$2.80 to \$2.90.

FEED.

Feed quiet, with a fair jobbing demand. We quote shorts, \$19 to \$21; bran, \$15.50 to \$16.50; middlings, \$22 to \$25, and moultrie \$22 to \$28.

HALIFAX MARKET QUOTATIONS.

(Wholesale Selling Rates.)

HALIFAX, Aug. 26, 1891.

BREADSTUFFS.—There has been a decided change since our last, and wheat is up equal to an advance of 25c., and 30c. a barrel on flour. The idea of lower flour is now a thing of the past, for this year, as Europe can take three times as much surplus wheat as can be estimated in the world to date.

Manitoba highest grade patents, \$5.50 to 5.75; High grade patents, \$5.25 to 5.30; Good 90 per cent Patents, \$5.10 to 5.20; Straight grade, \$4.90 to 5.00; Superior extras, \$4.75 to 4.85; Good seconds, \$4.40 to 4.50; Graham flour, \$4.90 to 5.10; Rolled \$5.50; Middlings, \$27.50 to \$28.50; Split Peas \$4.40 to \$4.50; Pot Barley, \$3.90 to \$4.10.

SUGAR.—In refined sugar a good bright business is still in progress, chiefly in executing previous orders.

Cut loaf, 5½c.; Granulated, 4½ to 3¾; Circle A, 4½c.; White extra C, 4¼c.; Standard, 3¾c. to 4c.; Extra yellow C, 3¾c.; Yellow C, 3¾c. to 3¾c.

MOLASSES.—Barbados, 40c.; Demerara, 35 to 38c.; Diamond N. 48c.; Porto Rico, 37 to 38c.; Trinidad, 34 to 35c.; Antigua, 34 to 35.

FISH.—There is nothing of interest to relate in this line since our last report.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Aug. 26, 1891.

About the only changes to note in the grocery trade are the lowering of prices in sugars and molasses, and the stronger tone of flour and corn meal.

FLOUR.—There has been a good steady demand for flour the past week, and as the stock of old wheat is growing smaller the price is very firm with indications for a slight advance. Some are now asking 10c. per barrel higher than when last quoted. Manitoba is quoted \$6 to \$6.10, high grade family \$5.55 to \$5.65, medium patent \$5.25 to \$5.35.

MEAL.—Cornmeal has taken quite a sharp upward turn, with a good demand. Whereas last week our millers were asking \$3.30 to \$3.35, they now want \$3.45 to \$3.50, and do not seem anxious to sell at those figures.

SUGAR.—The demand for sugar is not as great as some two weeks ago, and the refiners have been offering quite freely at lower prices than for some time. Granulated is quoted at 4½ to 4¾c., yellows \$3.60 to \$3.85.

MOLASSES.—Is without any change.

POTATOES.—The market has been very unsteady. Last week the price was \$1.30 to \$1.45, and this 80c. to \$1 with plenty offering for all demands.

BUTTER.—The quality of butter has been below what is usually offered at this season. A choice article is readily disposed of at 18c.

EGGS.—There has been a good trade done in eggs lately. The price keeps steady, 10 to 11c.

FEED.—Keeps high. It is quoted at \$27 to \$28 per ton.

OATS.—Are 56 to 57c. per bushel.

FISH.—Dry cod are in good demand. Large are \$4.40 to \$5.50, mediums \$3.50 to \$3.65, pollock \$1.50 to \$1.75, pickled herring, bay, \$1.50 to \$1.60 per half bbl., Canso \$3 to \$3.25 per half bbl., shad \$5.

NOTES.

The seven o'clock closing movement is spreading. The grocers of North End have voted in favor of it, and now we hear of a like movement among the grocers of the West End. As all say, the grocery men have been working too long hours. It only requires a little energetic pushing among the grocers of the city to get them to fall in line also.

Daniel Gunn, grocer, Inglis street, Truro, N. S., has a book of very ancient date. The following is the inscription on the fly leaf; "A practical Exposition of the Ten Commandments by the learned labors and faithful servant of Jesus Christ, James Durham, late minister of Glasgow. Printed by Robert Sanders at Glasgow, Scotland, in 1675." The book was brought to this country by Mrs. Gunn's uncle, George McKenzie. The typographical make up of the book is peculiar to that age when the present small "f" did duty as the "s" of to-day. Mr. and Mrs. Gunn are also the possessors of a china service, and a book on Freemasonry nearly 100 years old.

Every line of goods embodies a history and a science worth years of study to understand.

The trader who pays his way must sell at a profit, and cannot afford to cut below others in the same line.

A. H. BADGEROW.

ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar
Manufacturing Co.,
79 and 81 Jarvis St., Toronto
Highest award, Toronto Exhibition.

Queen's Hotel,
WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop.

FRED. SPRADO, Mgr.



DAVIDSON & HAY

**Wholesale Grocers,
86 Yonge Street,
TORONTO, ONT.**

NEW CANNED PEAS.

Now arriving the undermentioned very choice brands, "Aylmer" "Simcoe" "Boulter's" "Miller's" and "Lakeport." Quality guaranteed. Early purchasers likely to do best. Orders filled promptly.

Sloan & Crowther

WHOLESALE GROCERS,
59, 61 and 63 Front St. E.,
TORONTO.

- FISH - NEW PACK.

Pure Codfish in 1 pound rolls.
Boneless Fish in 25 and 40 lb. boxes.

H. P. ECKARDT AND CO

Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.

Rice and Valencia Raisins.

To the Trade.

We offer
1000 Boxes Valencia Raisins,
2300 Sacks of Rice.

Write for quotations.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street,
MONTREAL.

SALMON.

New Catch "HORSE SHOE"
NOW IN STOCK.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,
TORONTO, ONT.

EDWARD

ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

**TEAS,
SUGARS,
COFFEES,
TOBACCOS.**

95 & 97 Dundas St., London, Ont.

BALFOUR & CO., IMPORTERS OF TEAS

—AND—
**WHOLESALE GROCERS,
HAMILTON.**

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

JUST ARRIVED !

Consignment finest Mocha
Coffee.

Write for Samples and Quotations.

SMITH & KEIGHLEY

WHOLESALE GROCERS,
9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

**TEAS,
SUGARS,
COFFEES,**

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

**1891
PACK**

Horse Shoe Salmon
FLAT AND TALL TINS
NOW IN STORE.

J. W. LANG & CO.,
Wholesale Grocers,
TORONTO.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

HAVE RECEIVED

New Season's
YOUNG HYSONS

ex S.S. Parthia.

J. F. EBY.

HUGH BLAIN.

Japan Rice

NEW CROP.

Eby, Blain & Co.,

Wholesale Grocers,

FRONT AND
SCOTT STS. TORONTO.

AMERICAN AND FOREIGN STOREKEEPING CONTRASTED.

American storekeepers who have not been abroad, have small conception of the advantages they enjoy in this country over those possessed by their confreres on the continent, if indeed it may be said that the foreign storekeeper enjoys any advantages or conveniences of trade at all.

To begin with the retailer in Europe has almost no social recognition by his fellow men, for while the wholesaler enjoys a certain degree of popular regard such as is usually shared by commoners, the small storekeeper, especially the dealer in interior towns and villages, is considered a very commonplace sort or a person indeed. To the English storekeeper this is more or less of a blow for he craves social recognition, which is there a sort of a standard of excellence, in theory at least. In attendance upon his customers behind the counter he is most obsequious in his manner, but with all his unbending and humility, he is only tolerated and upon his own premises, for the gentry accord him not even a nod of recognition beyond those confines, unless it be a patronizing glance or something of the sort in church or at some public meeting, when it is the "custom of the higher orders" to be more than ordinarily affable to the lower.

Of course no self respecting, public spirited American would tolerate such an attempt to remand him to the rear socially. In word and manner, he would make very robust assertion of his undoubted right to take his place among the best of the land. He would not demean himself to solicit or retain the trade of any patron who accorded him less than a reasonable degree of social recognition. On the contrary, he would speedily take means to inform the latter that they were placed upon a plane of strict equality, that the storekeeper asked no more and would be satisfied with no less. He would find it impossible to conceive of a man behind the counter humbling himself after the manner of an English shopman, but of the two he would be the more courteous and polite to those who understand and are capable of appreciating true courtesy and politeness.

As regards the conveniences of trade, an old storekeeper recently returned from a tour of the European continent, and a very observant one, says that dealers in this country are so far in advance of those in Europe that the latter can scarcely form an idea of the trade progress with which they are unacquainted. Our methods are new, theirs were discarded here more than a century ago. Whatever they have that is all

new is borrowed or imitated from American methods and wares. But in many places on the continent, they appear to retain old methods as a matter of choice. In the hardware line, for instance, you ask for a package of tacks and the shopkeeper does not know what you mean. You endeavor to explain and then he takes a loose handful or two of tacks, weighs them out and wraps them up in a sort of an old-fashioned horn of plenty, hurriedly made out of paper, such as our butchers use, and which is also still used by that trade over there, for it hasn't yet learned the convenience of wooden platters. A handsome penknife would be wrapped in the same sort of paper, for cartoons or convenient little packing boxes seem to be unknown on the continent, though used to some extent in London. The chances are, however, that the London shopkeeper would want the inevitable tuppence extra for the box, if the purchaser desired to carry it away. In fact it would appear to be a custom there to keep case goods only long enough in their cases to show them and in the event that the case is wanted the purchasers must pay a round sum for it in addition to the price of the wares. In case he does not the chances are that the goods will be wrapped up in last week's paper, may be not over clean at that. The conveniences of systematic departments are so wanting in some of the bazaars or stores in larger cities as leave it simply a marvel to the visitor to imagine how they get along at all. The country store is simply a place of barter, with little pretence to any sort of conveniences. Thither the gentry usually send their servants to make purchases, rarely appearing in person at any but the larger stores in the cities. An American storekeeper could scarcely overcome all the obstacles to the ordely conduct of business to be found upon the other side, and would not want to.—Ex.

GURD'S Ginger Ale is guaranteed Superior to all others. Orders promptly attended to.

-BROOMS-
EXTRA SELECT.
35, 30, 25, 20, 15.

Just what you want for choice family trade at prices to suit all.

These Brooms are made of selected stock, handsomely finished and warranted to be always same weight and quality.

Note our Special Brands.

35	"Peerless"	35
30	"Ideal"	30
25	"Royal"	25
20	"Anchor"	20
15	"Crown"	15

Manufactured by
CHAS. BOECKH & SONS, - TORONTO.

-ALSO-

Household Brushes of every description,
Pails, Tubs, Washboards,
Matches, etc.

Price List sent on application.

**Ice
your
CAKE
in
3
minutes
with
GIBSON'S
Icina.
No
Eggs
required.**

For one man to follow in another's footsteps is to pay him a great compliment. For one manufacturer to infringe upon or imitate the products of a rival, is not only the sincerest form of flattery, but a practical acknowledgement that he is deficient in those finer feelings of commercial honor which help to make business life enduring.

GIBSON'S "Icina" (formerly known as Dr. Clarke's Prepared Cake and Pastry Icings) is the original and only genuine preparation, and the favor with which it has been received by the public has had the usual effect of inducing others to endeavor to profit by its popularity. Insist upon getting GIBSON'S ICINA, the only genuine article made for the instantaneous icing of cakes and pastry.

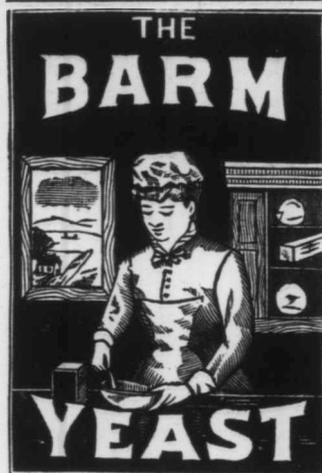
Put up in 1 lb. and ½ lb. packets, 2 doz. in a case, in either Chocolate, Pink, or White; any kind separate or assorted. See Price List page 25.

Each packet bears the signature of the sole proprietors.

GIBSON & GIBSON, Toronto,

Sold by Wholesale Grocers generally.

CLEVELAND'S BAKING POWDER yields best profit to the grocer,
and of such a superior quality
that a customer gained is always retained.



IT CANNOT BE BEAT !!!

This is the secret of the great success of "Barm" Yeast, and it is now accepted as a recognized fact by almost every Grocer that for honest quality and rapid selling **IT HAS NO EQUAL.**

Try a box at once and make your customers happy.

THE BARM YEAST MFG. CO.,

TELEPHONE 1920.

35 Wellington St. E., Toronto.

JACQUAND FRENCH BLACKING



PRICES
In cases of 6 gross each, assorted if necessary.

No.	Price
2-	\$2 00 per gross.
3-	3 00 "
4-	4 00 "
5-	6 00 "

5 per cent. discount cash.

DAVID REA & CO., - 30 Hospital St. MONTREAL.

T. A. Snider Preserve Co., Cincinnati, O

- Snider's Tomato Catsup.
- do Chili Sauce.
- do Tomato Soup.
- do Chicken, Mock Turtle, etc.

To be had of Wholesale Grocers.

AGENTS :

WRIGHT & COPP,

40 Wellington St. East, Toronto,
TELEPHONE 2662.

BUY ONLY THE BEST



THE GAIL BORDEN Eagle Brand Condensed Milk

Has maintained its high reputation for **ABSOLUTE PURITY** for over a **QUARTER OF A CENTURY.**

AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY
Grocers and Druggists Everywhere.

ORIENT MILLS.

SINCLAIR, HOOD & CO.,

(SUCCESSORS TO W. A. BRADSHAW & CO.)

Importers and Manufacturers of

Coffees,
Spices,
Mustards,

CREAM OF TARTAR, BAKING POWDERS,
FLAVORING EXTRACTS, ETC.

48-50 Lombard Street, Toronto.

-STORAGE-

(BOND AND FREE)

Warehouse Receipts Issued.

THE SHEDDEN CO., Ltd.,

184 Front St. East,
TORONTO

ELLIOTT, MARR & CO., IMPORTERS OF TEAS,
—AND—

Wholesale Grocers, LONDON, ONT.

BENSDORP'S ROYAL DUTCH COCOA.



(Manufactured at Amsterdam, Holland)

Is Absolutely Pure and Soluble. Very delicate in flavor and of Great Strength. It will please more of your customers than any other Cocoa on the market. Order a case at once and prove the above to be correct. Packed 12 lbs. Cocoa in a case.

Price, 1/4 lb. cans, \$2.40 per doz.
1/2 " " \$4.50 " "
1 " " \$8.50 " "

Wholesale by

JAMES TURNER & CO., Hamilton.

EBY, BLAIN & CO., Toronto.

CAVERHILL, ROSE, HUGHES & CO.,
Montreal.

M. F. EAGAR, Halifax.

STEPHEN L. BARTLETT, Importer,

BOSTON and NEW YORK.

We are now reducing our surplus stock in order to make room for FALL GOODS.

We beg to offer a BIG REDUCTION IN PRICES to our RETAIL FRIENDS. Customers visiting Toronto, during the Exhibition, will find it to their interests to call and inspect stock before placing their fall orders.

R. TEW & CO.,

Importers of
CROCKERY, GLASSWARE, CHINA, LAMP
GOODS, ETC.

10 FRONT ST. East,

(Adjoining Board of Trade Building.)



SALES MADE OR PENDING.

Miss L. Izen, fruit dealer, Nanaimo, B.C., has sold out to A. Anderson.

The groceries and liquors in the estate of P. J. Watt, London, Ont., has been sold.

PARTNERSHIPS FORMED AND DISSOLVED.

Dixon & Coggins, grocers, Montreal, have dissolved.

Ford & Thompson, grocers, Moncton, N. B., have dissolved.

McEnnery & Billingham, wholesale liquor dealers, Victoria, B. C., have dissolved, McEnnery & Co. succeeding.

REMOVALS AND DEATHS.

Wm. Hoggan, general merchant, Nanaimo, B. C., is closing out to quit business.

Geo. Offer, general merchant, Wood's Land, P.E.I., has removed to Charlottetown.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

A. E. Brasher, general merchant, Lucknow, Ont., has assigned to D. Henderson, Toronto.

E. S. Clarke (The Tea Company), Toronto, is offering to compromise.

J. F. Mowat, dealer in groceries, etc., Regina, N.W.T., has assigned.

Chas. W. Boon, grocer, Montreal, has assigned.

Mrs. T. David, general merchant, St. Vincent de Paul, Que., has assigned.

H. Levius, general merchant, Waterville Que., is offering to compromise.

The following warning from the St. Louis Grocer may be of value to merchants: "Look out for a brand of salmon purporting to be put out by the 'Westport Packing Company,' of Westport Oregon. There is no such canning company, and the stuff in the can which came under our observation, would disgust a sarriving vulture. Who is responsible for this outrage we do not know, but we hope the guilty party will be exposed. It is such stuff as this that is killing the trade in canned salmon."

AN EASY METHOD OF BECOMING RICH.

Andrew Jackson's Tennessee friend who, according to "Old Hickory's" statement to James Buchanan, "made a large fortune by minding his own business," offers an example of a method of successful accumulation which deserves more general imitation. It is not to be supposed, of course, that the Tennessee capitalist who was so indifferent to other folk's affairs had no other talents; he was, we dare say, a sharp, shrewd man of business. This business, we are justified in believing, grew to such an extent as to become the marvel of the neighborhood and even attracted the attention of the President of the United States. Few men of business who make it their policy to push their own trade and let their neighbor's affairs alone can expect their virtues to become a matter of historical record, as have those of the reticent Tennessean, but that they will thereby in a majority of cases; at least, attain prosperity, there can be little question. The chief object, no doubt, the merchant has in view who devotes much of his time to prying into the affairs of his competitors in trade, is to secure points to be used to the supposed disadvantage of the latter with customers and friends. We have known of such whose satisfaction in finding out a bit of scandal to be used in this manner was greater than that felt in selling a good bill of goods. Such men make the mistake of supposing that throwing mud at a rival builds up their own business at his expense, when in fact, the result is always just the reverse. The social reformer who is widely traduced soon becomes famous and finds abuse the best aid to success. So the business man whose rivals make him the object of special attention and unfavorable comment may safely regard this not only as a confession of their failure, but as a tribute to the abilities of their more successful competitor.—S. F. Country Merchant.

BUSINESS CHANCE.

NEW HONEY. COMB OR EXTRACTED—We can supply the trade. Write for prices. GOULD & CO., Brantford, Ont. 46

BREADMAKER'S DRY HOP YEAST

Makes light white, wholesome, and delicious Bread.

For sale by all wholesale grocers, at \$1 per box.

Manufactured by

THE BREADMAKER'S YEAST CO.,

TORONTO, ONT.

GENERAL STOREKEEPERS
Who deal in Dry Goods
Should Subscribe for
THE DRY GOODS REVIEW
It will keep you informed
on all important questions
of the day affecting the
Dry Goods and
allied trades.

THE DRY GOODS REVIEW, TORONTO
PUBLISHED BY THE J. B. McLEAN CO. (LTD.) PUBLISHERS.

Bond or Free

Warehouse Receipts Issued,
Negotiable anywhere

R. CARRIE,
Front St. E. Toronto.

STORAGE

SPANISH BLACKING

THE
KING OF
BLACKINGS.

STUDY THIS COMPARATIVE ANALYSIS.



	Johnston's Fluid Beef Extracts.	Beef Fluid Beef Extracts.
Albumen, Fibrine, &c., (Nut. Element)	22.10	None
Soluble Salts of Flesh, (Stim. ")	33.40	58.50
Mineral Salts, (Bone Forming ")	12.60	21.50
Moisture	31.90	20.00
	100.00	100.00

Beef Extracts are merely stimulants.

Johnston's Fluid Beef is Real Food.

W. G. A. LAMBE & CO.,
Commission Merchants,
TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

LEONARD BROS.,

Wholesale Fish Dealers,
Are now prepared to fill all orders for their

Celebrated Boneless Codfish
(from new fish)

packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.

SEND FOR QUOTATIONS.

ST. JOHN, N.B. MONTREAL, P.Q.

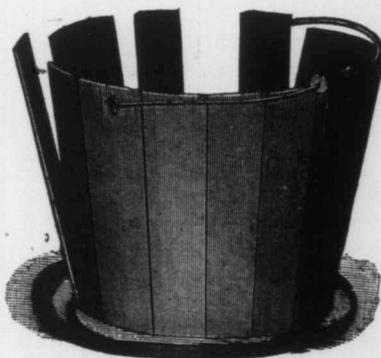
Robertson, Thompson & Co.,

GRAIN, FLOUR,
Produce and General Commission,

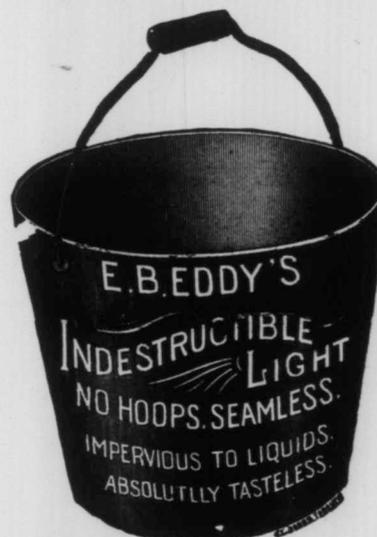
185 NOTRE DAME ST., EAST,
P.O. Box 615. WINNIPEG.

Correspondence solicited from Merchants and Manufacturers desirous of introducing their goods in Manitoba and the Northwest Territories.

CATCH ON!



The Old Wooden Bucket.



E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naphtha

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,
HULL CANADA

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.
Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers
"Solder Hemmed" Caps.
Inquiries and Correspondence Solicited.
HAMILTON, - ONT.

ALL GROCERS SHOULD SELL
THE

EMPIRE
BAKING
POWDER

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

PURE ROCK SALT

FOR
Cattle and Horses.

TORONTO SALT WORKS,
128 Adelaide Street East

Sole Agents for
RETSEF MINING COMPANY.
Write for Quotations.



For reliable brands of cut smoking and chewing
Tobaccos use the following:

CUT SMOKING :

OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING :

GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Aug. 28, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins 1 00
 ¼ lb. " 1 50
 6 oz. " 2 20
 ½ lb. " 2 80
 12 oz. " 4 25
 1 lb. " 5 50
 5 lbs. " 25 50

Per doz
 Dunn's No. 1, in tins 2 00
 " 2, in tins 75
 Cook's Gem, in 1 lb pkgs \$1 75
 " 7 oz " 85
 " 2 oz " 40
 " 5 lb. tins 65
 " bulk, per lb. 12

Per doz
 Empire, 5 dozen 4 oz cans \$0 75
 " 4 " 8 " 1 15
 " 2 " 16 " 2 00
 " ½ " 5 lb cans 9 00
 " bulk, per lb. 15

COOK'S FRIEND.

(In Paper Packages.) Per doz
 Size 1, in 2 and 4 doz boxes \$2 40
 " 10, in 4 doz boxes 2 10
 " 2, in 6 " 80
 " 12, in 6 " 7c
 " 3, in 4 " 45
 Pound tins, 3 oz in case 3 0c
 12 oz tins, 3 oz in case 2 4c
 5 oz tins, 4 " 1 1c
 5 lb tins, ½ " 14 0c
 Ocean Wave, ½ lb, 4 doz cases 75
 " ½ lb, 4 " 1 3c
 " No. 1, 2 " 1 9c
 " 1 lb, 2 " 2 2c
 " 5 lb, ½ " 9 60

BISCUITS.

Abernethy 84
 Arrowroot \$0 11
 Butter 0 64
 Caline 0 74
 Cottage 0 54
 Digestive 0 10
 Daisy Wafer 0 16
 Garibaldi 0 10
 Gingerbread 0 11
 Ginger Nuts 0 104
 Graham Wafer 0 094
 Lemon 0 10
 Milk 0 094
 Nic Nac 0 12
 Oyster 0 064
 People's Mixed 104
 Pic Nic 0 09
 Prairie 0 084
 Rich Mixed 0 14
 School Cake 0 114
 Soda " 0 084
 " 3 lb 0 21
 Sultana 0 11
 Tea 0 11
 Tid Bits 0 094
 Variety 0 11
 Village 0 074
 Wine 0 084

BLACKING.

Day & Martin's, pints, per doz \$3 20
 " ½ " 2 10
 Spanish, No. 3 4 50
 " 10 9 00

JACQUAND FRENCH BLACKING.

No 2 per gross 2 00
 No 3 3 00
 No 4 4 00
 No 5 6 00

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
 Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.
 Royal Black Lead, per gross..... \$1 80
 F. F. DALLEY & CO.

Per gross.
 Silver Star Stove Paste 9 00
 Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross. 2 10
 TELLIER, ROTHWELL & CO'S.
 Parisian Square Blue, per lb. 13 to 14c

BROOMS.

Per doz.
 Carpet, 4 strings 2 90
 X Parlor, 2 " 2 65
 Louise 3 " 2 65
 1 Gem 4 " 3 25
 2 Gem 3 " 2 65
 3 " 2 " 2 20
 " 2 " 1 95

O Hurl... 4 " 2 65
 " 3 " 2 35
 " 3 " 2 05
 OK " 2 " 1 70
 Hvy Mill 4 " 3 70

CORN BROOMS.

CHAS. BOECKH & SONS, per doz

X Carpet, 4 strings, net..... \$3 20
 2 " 4 " 2 90
 3 " 3 " 2 65
 XXX Hurl 4 " 2 60
 IX " 4 " 2 40
 2X Parlor 4 " 2 25
 3 " 3 " 1 95
 4 " 3 " 1 70
 5 " 2 " 1 30
 Girls " 2 " 1 50
 Railway 4 " 3 00
 Ship 4 " 4 00
 2 Cable 2 wire bands, net 3 00
 3 " 3 " 4 00
 1 Hearth 2 strings, net..... 1 75
 2 " 2 " 1 50
 3 " 1 " 1 90
 4 " 1 " 1 30

CANNED GOODS.

Per doz
 Apples, 3's \$... \$1 15
 " gallons 3 25
 Blackberries, 2 2 00 2 10
 Blueberries, 2 1 25 1 40
 Beans, 2 1 00
 Corn, 2's 1 10 1 25
 " Special Brands 1 30 2 10
 Cherries, red pitted, 2's 2 25 2 40
 Peas, 2's 1 12½ 1 20
 Pears, Bartlett, 2's 2 00 2 25
 " Sugar, 2's 1 70
 Pineapple, Baltimore 2 40 2 50
 " Balmora 2 90 3 00
 Peaches, 2's 2 40 2 50
 " 3's 3 50 3 60
 " Pie, 3's 1 60 1 65
 Plums, Gr Gages, 2's 2 00 2 10
 " Lombard 2 00 2 10
 " Damson Blue 1 90 2 00
 Pumpkins, 3's 0 90 1 00
 " gallons 3 00 3 25
 Raspberries, 2's 2 45 2 50
 Strawberries, choice 2's... 2 25 2 40
 Succotash, 2's 1 50 1 65
 Tomatoes, 3's 1 55 1 60
 Finnan haddies 1 50
 Lobster, Clover Leaf 2 10 2 25
 " Other brands 1 10 1 20
 Mackerel 1 40 1 55
 Salmon, white 1 10 1 25

Sardines Albert, ¼'s tins 104, 11¼
 " ½'s " 15, 18
 " Martiny, ¼'s " 10 10¼
 " ½'s " 18, 19
 " Other brands, 9¼, 11, 18, 19
 P & C, ¼'s tins 23, 25
 " ½'s " 33, 36
 " Amer, ¼'s " 6½, 8
 " ½'s " 9, 11

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, 1's 2 35
 Jellies, 1's 2 25
 TORONTO BISCUIT & CONFECTIONERY CO.
 Per lb
 Jams, absolutely pure—apple \$0 06
 Family 0 07
 Black and Red current, Rasp-
 berry, Strawberry, Peach
 and Gooseberry per lb. 0 12
 Plum 0 10
 Jellies—pure—all kinds 0 10
 These goods are put up in
 glass jars and in 5, and 10
 lb. tins and 28 lb. pails.
 Marmalade—orange 0 12

CANNED MEATS.

Comp. Corn Beef 1 lb cans \$1 70 \$1 75
 " 2 " " 2 75 2 80
 " 4 " " 5 00 5 15
 " 6 " " 8 75 9 25
 " 14 " " 20 00 21 00
 Minced Collops, 2 lb cans 2 80
 Roast Beef 1 60
 " 2 " 2 75 2 80
 " 4 " 5 85
 Par Ox Tongue, 2½ \$8 50 8 75
 Ox Tongue 8 25 8 50
 Lunch Tongue 3 25
 " 2 " 5 75 6 25
 English Brawn 2 75 2 80
 Camb. Sausage 4 00
 Soups, assorted 1 35
 " 2 " 2 25
 Soups & Bouilli 1 80
 " 6 " 4 50
 Potted Chicken, Turkey, or
 Game, 6 oz cans 1 50
 Potted Ham, Tongue or Beef, 6
 oz cans 1 35
 Devilled Tongue or Ham, ¼ lb
 cans 1 35
 Devilled Chicken or Turkey,
 ½ lb cans 2 25
 Sandwich Ham or Tongue, ¼
 lb cans 1 50
 Ham, Chicken and Tongue, ¼
 lb cans 1 50

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.
 Mince Meat, ¼ gal glass jars, \$9 50
 Ditto, 25 and 40 lb pails, per lb. 12¼c
 J. H. WETHEY'S—ST. CATHARINES.
 Condensed, per gross, net \$13

ALWAYS ORDER

RECKITT'S BLUE.

Prices Current, Continued—

CHEWING GUM.

ADAMS & SONS.		To Retailers.
Tutti Frutti, 36 5c bars		\$1 30
Bo-Kay (new)	150 pieces	1 00
Sappota,	150 "	1 00
Magic Trick,	115 "	0 85
Black Jack,	115 pieces	0 85
Red Rose,	115 "	0 85
Sweet Fern,	230 "	0 85
Adams' N.Y. Gum, 300	"	0 50
Caramel Tolu,	72 "	0 40
New Fruit Asst.,	115 " new	0 75
Puzzle Gum	115 "	0 75
Oolah	115 "	0 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.		Per lb.
Chocolate—		
French, 1/2's, 6 and 12 lbs.		0 30
Caracacas, 1/2's, 6 and 12 lbs.		0 35
Premium, 1/2's, 6 and 12 lbs.		0 30
Sante, 1/2's, 6 and 12 lbs.		0 26
Diamond, 1/2's, 6 and 12 lbs.		0 24
Sticks, gross boxes, each		1 00
Cocoa, Homeopat'c, 1/2's, 8 & 14 lbs		
" Pearl		25
" London Pearl 12 & 18 "		22
" Rock		22
" Bulk, in bxs.		18
JOHN P. MOTT & CO'S		
R. S. McIndoe, Agent, Toronto.)		
Mott's Broma	per lb	\$0 30
Mott's Prepared Cocoa		28
Mott's Homeopat'c Cocoa (1/2's)		32
Mott's Breakfast Cocoa		40
Mott's Breakf. Cocoa (in tins)		40
Mott's No. 1 Chocolate		35
Mott's Breakfast Chocolate		28
Mott's Caracas Chocolate		29
Mott's Diamond Chocolate		29
Mott's French-Can. Chocolate		20
Mott's Navy or Cooking Choc.		26
Mott's Cocoa Nibbs		30
Mott's Cocoa Shells		5
Mott's Vanilla Chocolate stick	22 & 24	
Mott's Pure Confec Chocolate	22-38	
Mott's Sweet Confec. Choc.	21c-30	
COWAN COCOA AND CHOCOLATE CO.		
Cocoas—		
Hygienic, 1, 1/2 lb. boxes		70, 75
Iceland Moss 1/2 lb in 12 lb boxes		30
Soluble (bulk) 15 & 30 lb bxs		18, 20
Soluble (tins) 6 lb and 12 lb.		20
Cocoa Nibs, any quantity		30, 35
Cocoa Shells, any quantity		05
Cocoa Essence	per doz	1 40
Chocolates—		
Mexican, 1/2, 1/4 in 10 lb bxs		30
Queen's Dessert,	"	40
Vanilla	"	35
Sweet Caracas		32
Chocolate Powder, 15, 30 lb bxs		25
Chocolate Sticks, per gross		00
Pure Caracas (plain) 1/2, 1/4 lbs		40
Royal Navy (sweet)		30
Confectioners' in 10 lb cakes		30
Chocolate Creams, in 3 lb bxs		30
Chocolate Parisien, in 6 lb bxs		30
WALTER, BAKER & CO'S.		
Chocolate—		
Premium No. 1, bxs. 12 & 25 lbs each		40
Baker's Vanilla in bxs 12 lbs each		52
Caracacas Sweet bxs 6 lbs each, 12 bxs in case		35
Eagle, sweet & spiced, bxs 12 lbs each		33
Vanilla Tablets, 416 in box, 24 bxs in case, per box		3 65
Spanish Tablets, 100 in box, 12 bxs in case		3 00

German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, 1 lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, 1 lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, 1 lb. tins	40



GIBSON'S GIBSON'S		per lb
Sydney Gibson's Cocoa, 1/2's		0 30
Dr. Clarke's Cocoa, 1/2's and 1's, tins		0 45
Soluble Cocoa bulk in boxes		0 18
Prepared do		0 22
Sydney Gibson's Chocolate, 1/2's and 1's		0 30
Gibson's Rock do 1's		0 28
Dr. Clarke's do 1/2's		0 30
Confectioners' Pure Chocolate		
10 lb. blocks		0 30
Vanilla choc. sticks, per gross		1 00
per doz		
Gibson's Icina, 1/2's, 2 doz. in case		1 25
Gibson's Icina, 1 lb 2 "		2 25

COFFEE.

GREEN		c. per lb.
Mocha		32, 35
Old Government Java		30, 33
Rio		21, 22 1/2
Plantation Ceylon		29, 31
Porto Rico		24, 26
Guatemala		24, 26
Jamaica		22, 23
Maracaibo		24, 26
WHOLE ROASTED OR PURE GROUND—		
ELLIS & KEIGHLEY'S.		
c. per lb		
Java		33, 34
Java and Mocha		34, 36
Plantation Ceylon		35
Arabian Mocha		37
Santos		28, 28
English Breakfast		16, 24
Royal Dandelion in 1 lb tins		26
TODHUNTER, MITCHELL & CO'S		
Excelsior Blend		33
Our Own		31
Laguayra		29
Mocha and Java		32, 33
Java, Standard		33
" Old Government		30, 32
Arabian Mocha		36
Santos		28
J. W. COWAN & CO.		
Standard Java in sealed tins, 25 and 50 lbs.		36
Standard Imperial in sealed tins, 25 and 50 lbs.		32
Standard Blend in sealed tins, 25 and 50 lbs.		33
Ground, in tins, 5, 10, 15 and 25 lbs.		20, 30
Say's Parisien, in 1/2 and 1 lb tins		30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross.	\$1 70
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FLOUR AND MEAL.

per bbl.	
Flour, Manitoba Patent	5 55 5 65
" Ontario patents	4 75 5 25
" Straight Roller	4 40 4 50
" Extra	3 85 3 90
" Low grades	2 00 3 75
" Strong bakers'	5 25 5 55
Oatmeal, standard, bbis	5 10
" granulated,	5 25
" rolled,	5 25
Rolled Oats	5 25
Bran, per ton	15 75 17 00
Shorts	19 00 20 00
Cornmeal	4 00 4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.		per doz.
Cases, No. 1, 2 oz tins		\$2 75 \$3 00
" No. 2, 4 oz tins		4 50 5 00
" No. 3, 8 oz tins		8 00 8 75
" No. 4, 1 lb tins		12 60 14 25
" No. 5, 2 lb tins		25 00 27 00

FRUITS.

FOREIGN.		c. per lb.
Currants, Provincial, bbis	6 1/2, 6 3/4	
" " 1/2 bbis	6 1/2, 6 3/4	
" " cases	6 1/2, 6 3/4	
Filiatras, bbis	6 1/2, 6 3/4	
" " 1/2 bbis	6 1/2, 6 3/4	
" " cases	6 1/2, 6 3/4	
Patras, bbis	6 1/2, 7	
" " 1/2 bbis	7, 7 1/2	
" " cases	7 1/2, 7 3/4	
Vostizzas, cases	8, 9 1/2	
" " cases	8 1/2, 9 1/2	
5-crown Excelsior (cases)	9 1/2, 10	
" " 1/2 case	9 1/2, 9 3/4	
Dates, Persian, boxes,	5 1/2 6	
Figs, Elemes, 14 oz., per box	10	
" 10 lb boxes	12 1/2 13	
" 20-lb "	15 16	
Seven-Crown	18	
Prunes, Bosnia, bags	6 1/2 7 1/2	
" " cases	7 8	
Raisins, Valencia, off stalk,	4 1/2 6	
Selected	7 1/2 8	
Layers	8 1/2 9	
Raisins, Sultanas	16, 18	
" " Eleme	7 1/2 8	
Malaga:		
London layers	2 70 3 00	
Loose muscatels	2 35 2 75	
Imperial cabinets	3 25 3 50	
" " qrs. flat	1 00	
Cognosseur clusters	4 00 4 25	
Extra dessert	4 75 5 00	
" " qrs.	1 50	
Royal clusters	6 00 6 50	
Fancy Vega cartoons	2 75	
Black baskets	4 00 4 25	
" " qrs	1 30 1 35	
Blue " "	4 75 5 00	
" " qrs	1 50 1 60	
Fine Dehesas	7 00 7 25	
" " qrs	2 00 2 25	
Lemons, Palermos	5 00	
" " Messina	5 00	
Oranges, Floridas	7 50	
" " Rodis	7 50	
" " Sorrentos	4 50	

DOMESTIC.		c. per doz
Apples, Dried, per lb.	0 06 1/2 0 09	
do Evaporated	0 13 1/2 0 14	

GLASSWARE.

TAYLOR, SCOTT & CO.		c. per doz
Lamp Chimneys, O		3 2
" " A		3 5
" " B		4 5

GRAIN.

Wheat, Fall, No. 2	1 02 1 03
" Red Winter, No. 2	1 02 1 03
" Spring, No. 2	0 97 0 98
" Man Hard, No. 1	
" " No. 2	1 08
Oats, No. 2, per 34 lbs.	37 40
Barley, No. 2, per 48 lbs.	50 51
" No. 3, extra	55 56
" No. 3	48 55
Rye	80 81
Peas	70 75
Corn	70

HAY & STRAW.

Hay, Pressed, "on track	11 50 12 00
Straw Pressed, " "	5 00 7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.		c. per doz
In Butter Tubs		0 08 1/2
" Fancy		0 09
3-hoop pails		0 09 1/2
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb		0 10

MUSTARD.

ELLIS & KEIGHLEY'S.		cts
Durham, Fine, in 1/2 and 1 lb tins		
per lb		25
" Fine, in 1 lb jars		22
" Fine, in 4 lb jars		70
" Ex Sup., in bulk, per lb		30
" Superior, in bulk, per lb		30
" Fine,		15
COLMAN'S AND KEEN'S		
In 4 lb jars		75
In 1 lb jars		25
D. S. F., in tins, per lb		41
" in 1/2 lb tins, per lb		42
" in 1/4 lb tins, per lb		44
D. F. in 1/2 lb tins, per lb		26
" " "		28

NUTS.

		per lb.
Almonds, Ivica		14 15
" Tarragona		15 16
" Fornigetta		...
Almonds, Shelled Valencias		...
" Jordan		45, 55
Brazil		12 13
Cocoanuts, per 100		6 00
Filberts, Sicily		11
Filberts, Oblong		11 11 1/2
Peanuts, roasted		9 10
" green		10
Walnuts, Grenoble		17 18
" Bordeaux		12, 13
" Naples, cases		...
" Marbots		13 1/2
" Chilis		12 13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO		PICKLES.
John Bull, mixed, in bulk		\$0 45
" Chow Pic'le, in bulk		0 50
" Mixed & Chow Chow		1 90
" Mixed & Chow-Chow pts		2 15
" Mixed & Chow-Chowgts		3 40
" " "		16 g. 1 90
Horse Radish, bottles, per doz		2 25

SEE
ALL
YOU CAN

When in the City during the Fair your sight-seeing will not be completed till you have seen through the large factory of the Toronto Biscuit and Confectionery Co., 7 Front St. East, Toronto. You are specially invited to call upon them and see the manufacture of their celebrated biscuits and confectionery.

Prices current, continued—

SAUCES.	
John Bull, kegs, per gal.	1 25
" pt. bottles, per doz.	
(according to quantity) 90c to	1 00
Devonshire Relish, kegs, p. gal.	1 75
" pt. bottles,	
per doz.	1 25
Niagara Tomato, kegs, per gal.	1 25
Reputed pints	1 25
Raspberry Vinegar, per doz.	2 25
Raspberry Syrup and vinegar	2 25
Terry's Candied Peels, c. per peels	
Lemon, 7 lb boxes.	
Orange, "	
Citron, "	

CROSE & BLACKWELL'S.	
Pickles, all kinds, pints, per doz.	3 25
LEA & FERBIN'S, per doz.	
Worcester Sauce, 1/2 pts.	3 60
" pints	6 50

LAZENBY & SONS.	
Pickles, all kinds, pints.	3 25
" quarts.	6 00
Harvey Sauce—genuine—hlf. pts.	3 25
Mushroom Catsup "	3 25
Anchovy Sauce "	3 25

PRODUCE.	
DAIRY.	
Butter, creamery, rolls	\$0 21 \$0 22
" tub...	0 19 0 21
" dairy, tubs, choice	0 14 0 15
" medium	0 10 0 12
" low grades to com.	
Butter, pound rolls.	0 15 0 16
" large rolls.	0 12 0 14
" store crocks.	0 12 0 14
Cheese	0 09 1/2 0 10

COUNTRY	
Eggs, fresh, per doz.	0 11 1/2 0 12 1/2
limed	
Beans	1 70 1 80
Onions, per bbl.	
Potatoes, per bbl.	0 75 1 00
Hops, 1889 crop	0 15 0 18
" 1890 "	0 33 0 35
Honey, extracted	0 08 0 10
" section	0 14 0 16

PROVISIONS.	
Bacon, long clear, p. lb.	0 08 1/2 0 09 1/2
Pork, mess, p. bbl.	15 00 17 00
Hams, smoked, per lb.	0 12 1/2 0 13
" pickled	0 10 0 11

Bellies	0 10 1/2 0 11
Rolls	0 09
Backs	0 11
Lard, Canadian, per lb	0 10 1/2 0 10 3/4
Hogs	
Tallow, refined, per lb.	0 05 1/2 0 05 3/4
" rough, "	0 02

RICE, ETC.	
Per lb	
Rice, Aracan	3 1/2 4c
" Patna	4 1/2 5 1/2
" Japan	5 1/2 5 1/2
" extra Burmah	3 1/2 4
Grand Duke	6 1/2 7 1/2
Sago	4 1/2 5 1/2
Tapioca	5 1/2 6 1/2

SPICES. GROUND.

Per lb.	
Pepper, black, pure.	\$0 18 \$0 20
" fine to superior	12 18
" white, pure	32 35
" fine to choice	25 30
Ginger, Jamaica, pure.	25 27
African,	18 18
Cassia, fine to pure	18 25
Cloves,	14 25
Allspice, choice to pure.	12 15
Cayenne,	30 35
Nutmegs,	75 1 20
Mace,	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH. EDWARDSBURG STARCH CO. LIMITED, MONTREAL.

c. per lb.	
No. 1 White, 4 lb cartons.	5c
Canada Laundry	4 1/2
Silver Gloss, crates	6 1/2
Silver Gloss, 1 lb chromos.	6 1/2
Satin, Starch 1 lb chromos.	7 1/2
No 1 White, barrels & halves.	4 1/2
Benson's Canada Prepared Corn	4 1/2
Canada Corn	6 1/2
Rice Starch, 1 lb	9

BRITISH AMERICA STARCH CO. BRANTFORD.

1st quality white, 3 lb. cartons.	5 1/2
Lily White gloss, crates.	6 1/2
Brantford gloss, 1 lb.	7 1/2
Lily White gloss, 1 lb chromo.	6 1/2
Canada Laundry, Boxes	4 1/2
Pure Prepared corn	7 1/2
Challenge Corn	6 1/2
Rice Starch, fancy cartons	9
" cubes	7 1/2

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb. pack's	8
35-lb boxes, 3 lb. packages	8
12-lb "	8 1/2
35 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb 1, 2 and 4 lb packages.	9
40-lb 1/2 lb package	9 1/2
40-lb "	10
40-lb " assorted 1/2 and 1/4 lbs.	9 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8 1/2
20	8 1/2

SUGAR. c. per lb.

Granulated, 15 bbls or over	5
" less than 15 bbls.	5 1/2
Paris Lump, bbls and 100 lb. bxs	5 1/2
50 lb. boxes	5 1/2
Extra Ground, 1 bbl	5 1/2
" less than a bbl.	5 1/2
Powdered, bbls	5 1/2
" less than a bbl.	5 1/2
Extra bright refined	4 1/2
Bright Yellow	4 1/2
Medium	4 1/2
Brown	3 1/2
Raw	3.60 4 1/2

SYRUPS AND MOLASSES.

SYRUPS.	
Per lb.	
D	2 1/2
M	2 1/2
B	2 1/2
V	2 1/2
E.V.B.	3 1/2
E.S.V.B.	3 1/2
XX	3 1/2
XXX	3 1/2
MOLASSES.	
Per gal.	
Trinidad, in puncheons	0 38 0 40
" bbls	0 40 0 42
" 1/2 bbls	0 42 0 44
New Orleans, in bbls.	0 48 0 65
Porto Rico, hdds.	0 38 0 46
" barrels	0 42 0 47
" 1/2 barrels	0 44 0 49

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55

Index, 7's	50
Honeysuckle, 7's.	58
Napoleon, 8's.	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's.	50 1/2
Prince of Wales, in caddies.	51 1/2
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	50
Diamond Solace, 12's	53
Myrtle Cut Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY. CUT SMOKING TOBACCO.

Per lb.	
The Old Flag, 1/2 lb. in 5 lb. boxes.	70c
" " 1 lb. Fancy Tins	70c
" " "	41c
Gold Flake, 1-5, 6 lb boxes.	70c
" " 1-5, 5 "	80c
" " 1-10, 5 "	70c
" " 1 fancy tins	41c
" " 1/2 glass jars	77c
Hand Made, 1-5, 6 lb boxes	65c
" " 6 "	68c
" " 1 fancy tins	68c
" " 1 "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, 1/2, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	85c
Globe, "	90c
Victoria, "	75c
High Court, "	70c
Jersey Lilly, "	65c
Golden Thread, 1-16 " Foil in 1/2 gro.	
Solace, per gross	9 05
boxes, per gross	
boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Per M	
Madre E' Hijo, Lord Landsdowne	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00

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The test by the Polariscope showed in yesterday's yield 99.90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

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Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

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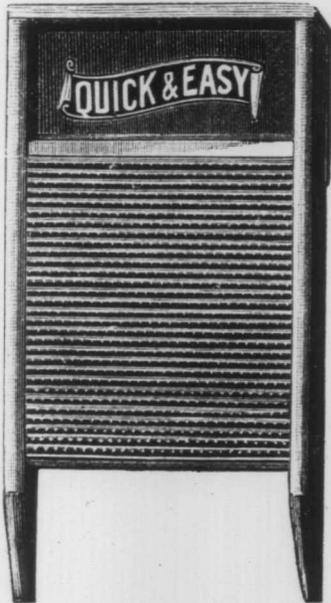
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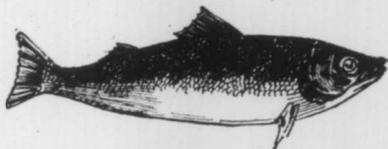
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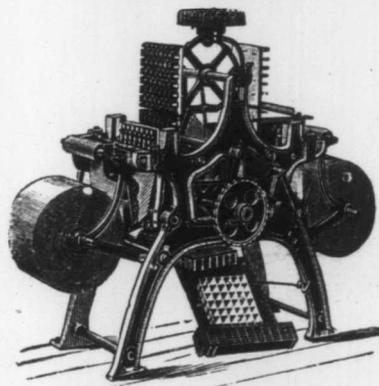
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