

**PAGES
MISSING**

CANADIAN GROCER

Member of the Associated Business Papers—Only Weekly Grocery Paper Published in Canada
THE MACLEAN PUBLISHING COMPANY, LIMITED

Vol. XXXII.

PUBLICATION OFFICE: TORONTO, APRIL 19th, 1918

No. 16

RICE

The United States Government Reports give the nutritive value of rice as compared with other cereals, as follows:

POTATOES	-	23.24	RYE	-	-	-	82.79		
OATS	-	-	-	74.62	CORN	-	-	-	82.97
WHEAT	-	-	82.54	RICE	-	-	-	86.09	

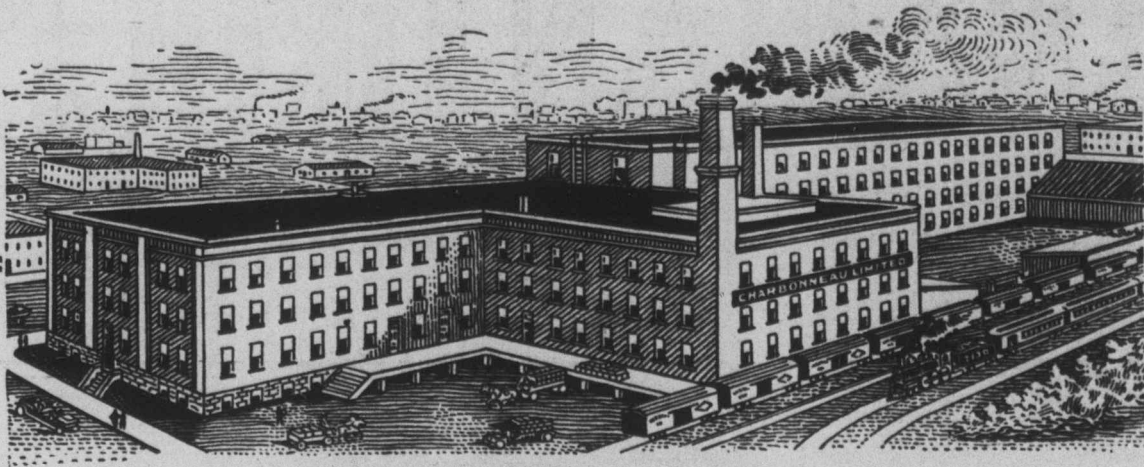
Eat Rice—It's Best—

If It's Best—

It's Cheapest.

THE MOUNT ROYAL MILLING & MFG. CO., LIMITED
D. W. ROSS, Agent, MONTREAL

CANADIAN GROCER



This is where **SUNSHINE TABLE SYRUP** is made

Sunshine Table Syrup is a quality line worthy a prominent place in every good grocer's displays.

A certain repeater and a good profit maker. Prompt shipments.

Write our agents or ourselves for full particulars.

CHARBONNEAU, LIMITED

MANUFACTURERS OF BISCUITS AND CONFECTIONERY, SYRUP REFINERS
MONTREAL

Distributors: Robt. Gillespie Co., Winnipeg and Vancouver. C. Morris & Co., C.P.R. Building, Toronto.
Boivin & Grenier, Quebec City.

PROHIBITION BY THE BRITISH GOVERNMENT

of the EXPORT of any manufactures containing LEAD,
or the USE of LEAD in any manufactures other than

MUNITIONS OF WAR

This regulation precludes our manufacturing (for the present)

BOTTLE CAPS

in the usual metal, but we have decided to continue making all classes hitherto supplied to our customers in a more costly metal on which no embargo exists. Same sizes, same colors, same stampings as hitherto. Shipment 2 to 3 months from receipt of instructions. If interested in maintaining finished appearance of your packages, safeguarding your trade-marks—minimizing risk of fraudulent imitation of your goods—CABLE US AT ONCE the word "GREETING" over your name and we will then quote you prices in the New Metal.

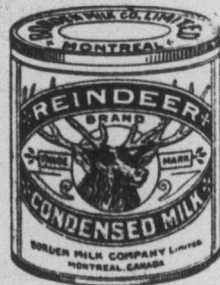
BETTS & COMPANY, LIMITED

1 Wharf Road LONDON, N., Eng.

Cable Address: CHECKMATE, LONDON

You sell more Borden Milk Products than any other kind

because the public appreciate the superior merits of these "Leaders of Quality"



BORDEN Milk Products are not the kind you have to "talk up." The talking is done through our aggressive consumer advertising. The demand is ready to hand and it's up to you to secure your share.

PEOPLE know what excellence the name "Borden" guarantees. Three generations ago it was recognized as the synonym of all that was good in Condensed Milk Products and each passing year serves but to further enhance this splendid reputation. Know what this means to you by just displaying Borden's regularly.

Order from your wholesaler

Borden Milk Company, Limited

"Leaders of Quality"

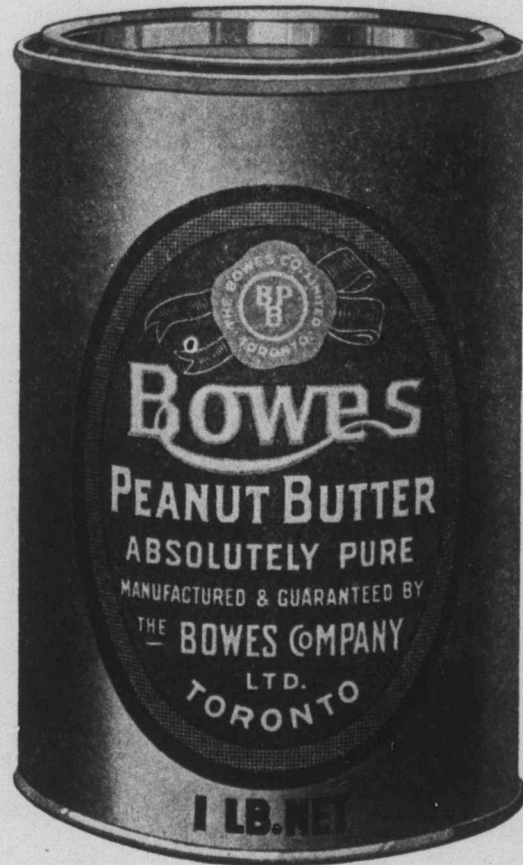
Montreal

Branch Office:

No. 2 Arcade Building, Vancouver

If any advertisement interests you, tear it out now and place with letters to be answered.

A
MOST POPULAR
PACKAGE



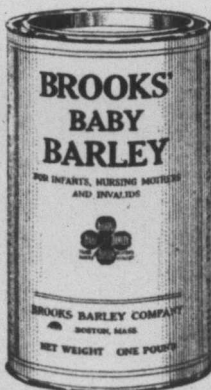
A
WELL-KNOWN
PRODUCT

This is the barley

—that, because of its purity, freshness and high quality has won the endorsement of the highest Infant Specialists.

BROOKS' Baby Barley

Fast Seller. Good Profits. Satisfied Customers.



Order from your wholesaler.

THREE SIZES.

1/2 lb.,	per doz.	- \$ 2.30
1 "	" " "	- 3.80
3 1/2 "	" " "	- 11.50

Agents for Canada:

**Harold F. Ritchie
& Co., Limited**
TORONTO

Made by BROOKS BARLEY COMPANY, Boston, Mass.



The repeat selling that characterizes Wonderful Soap should warrant it a place in every Grocer's displays. Wonderful Soap always satisfies and there's a neat margin on every sale.

A Leader, "Crystal Soap Chips."

Guelph Soap Co.
Guelph, Ont.

Now and always the
Standard of Quality

E. D. S. ORANGE MARMALADE

A marmalade made from
selected Oranges and Pure Cane
Sugar and every bit of it tip-top
quality right down to the very
last taste.

* *

That's *the* marmalade for
you to sell.

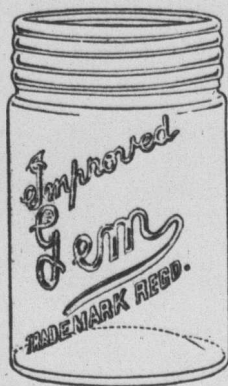
* *

Let us fill your order from
the new season's pack.



E. D. Smith and Son,
Limited
WINONA, ONT.

AGENTS: Newton A. Hill, Toronto; Eastern Representative:
Wm. H. Dunn, Limited, Montreal; Alberta Representative:
Donald H. Bain Co., Calgary, Alta., Edmonton, Alta.; Watson
& Truesdale, Winnipeg; B.C. Merchandise Brokerage Co.,
Vancouver, B.C.



Made in Canada



Conservation of Food

DOMESTIC ECONOMY is impossible without FRUIT JARS.

This is fully recognised by all Authorities interested in FOOD CONSERVATION and their PUBLICITY CAMPAIGN will undoubtedly stimulate the use of JARS this year and create a demand far above normal. RETAILERS should be ready to do their part by having JARS on hand when required.

REQUIREMENTS should be carefully considered and orders placed with WHOLESALERS as early as possible.

LATE ORDERS may not ensure delivery in time to meet the requirements of the PUBLIC.

NO FRUIT or vegetables should be wasted this year for want of JARS.

Ask your Wholesaler for JARS "MADE IN CANADA" and guaranteed by a reliable manufacturer.



Made in Canada



Adv. of Dominion Glass Company, Limited



The Canadian Salt Without a Fault

If you wish to impress on a customer the fact that some one article in your store is pure, you can't make a stronger comparison than to say, "It is as pure as Windsor Salt."

Windsor Salt has probably been used in her home for years.

Windsor
Table
Salt
THE CANADIAN SALT CO. LIMITED

What's Wanted

Almost every week you want something which you could quite easily secure by consulting with your fellow Grocers.

Perhaps you need a clerk. The best of them read Canadian Grocer and watch the "Wanted" page for new opportunities.

Possibly you want to buy or sell a grocery business. Canadian Grocer's subscribers are the best prospects in Canada. Talk to them through our columns with a want ad.

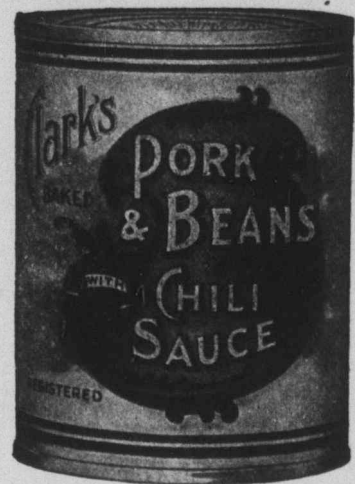
Or do you want to sell or exchange some surplus stock? Here again the Want Advertisement can help you.

Cost: 2 cents per word for first insertion; 1 cent per word for subsequent insertions of the same ad. Box Number 5 cents extra.

CLARK'S PREPARED FOODS



Assure
you
PRIME
QUALITY



CLARK'S PORK AND BEANS

Beefsteak and Onions
Cambridge Sausage
Corned Beef
Roast Beef
English Brawn
Loaf Meats
Corned Beef Hash
Minced Collops

Soups (Full Assortment)
Potted Meats
Sliced Smoked Beef
Spaghetti with Tomato
Sauce and Cheese
Tongue, Ham and Veal
Fluid Beef Cordial
Peanut Butter

Etc., Etc., Etc.

Good Business is always the result of Quality

W. CLARK LTD.



MONTREAL

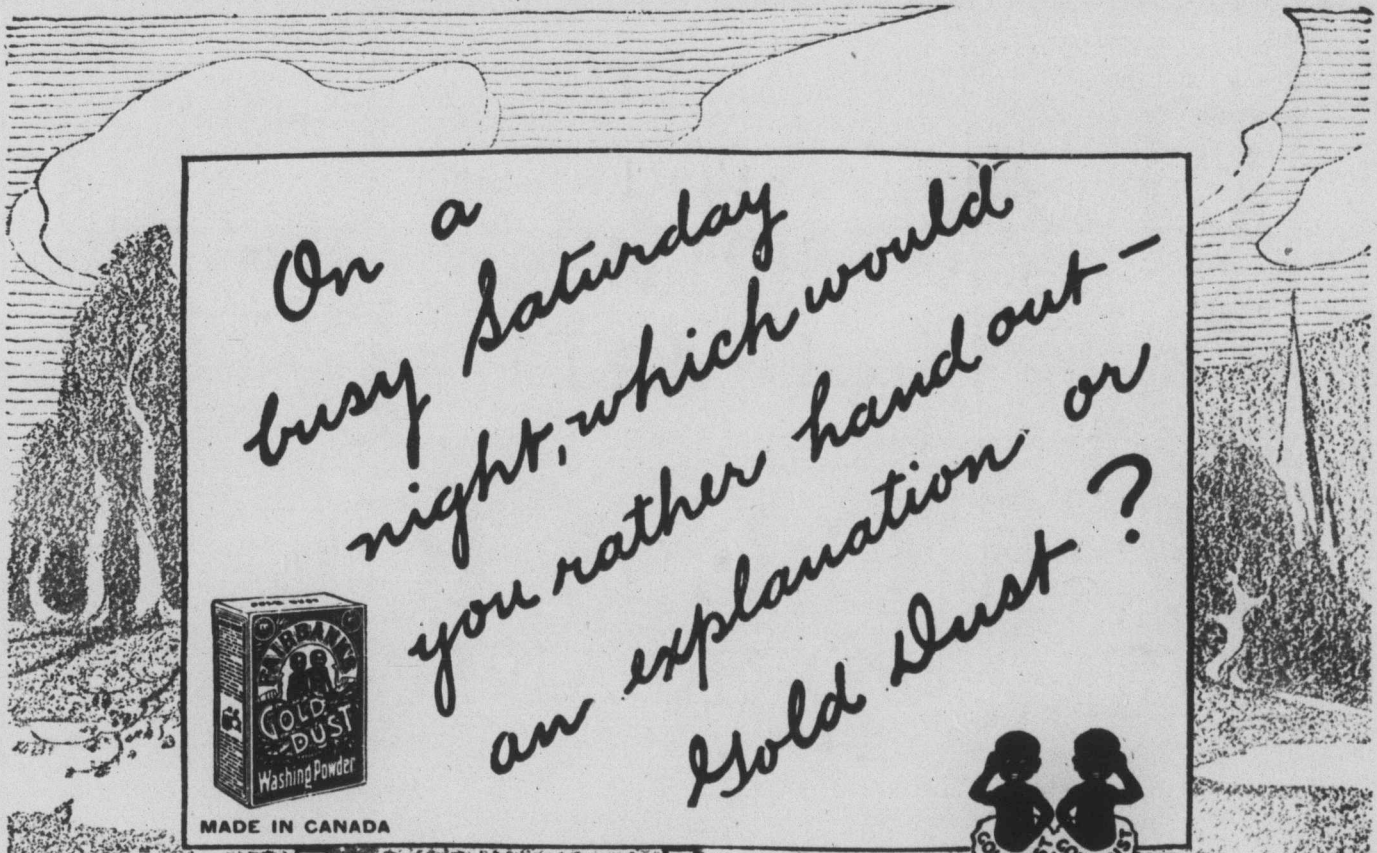
If any advertisement interests you, tear it out now and place with letters to be answered.

Bristol, Somerville & Co., Hamilton

[Formerly Geo. E. Bristol & Co.]

Due to the embargo on Broom Corn it is quite hard to keep stocked up on brooms. We have a good selection. See our travellers.

Bristol, Somerville & Co.



MADE IN CANADA

THE N.K. FAIRBANK COMPANY
LIMITED MONTREAL

Let the GOLD DUST
TWINs do your work.

Furnivall's

FINE
FRUIT
PURE JAM

AGENTS:—Ontario—MacLaren Imperial Cheese Co., Ltd., Toronto; H. J. Sykes, 736 Elgin St., Ottawa, Ont. Montreal—Geo. Hodge & Sons, Limited. St. John, N.B.—MacLaren Imperial Cheese Co. Halifax, N.S.—MacLaren Imperial Cheese Co. Sydney, N.S.—A. E. Sheppard. Hamilton—R. M. Griffin. Calgary, Alta.—MacLaren Imperial Cheese Co., Ltd. Edmonton, Alta.—MacLaren Imperial Cheese Co., Ltd. Saskatoon—The H. L. Perry Co., Ltd. Manitoba—The H. L. Perry Co., Ltd., Winnipeg.

A STOCK of Furnivall's will put your jam sales on a higher profit-making basis. Your customers will buy Furnivall's regularly once they come to know what real quality it represents.

And the margin on Furnivall's is worth while.

FURNIVALL NEW, LIMITED
Hamilton - Canada

If any advertisement interests you, tear it out now and place with letters to be answered.

*There may be imitations of the bottle and label,
but there is only one H.P. Sauce*

It's the contents of the bottle that counts—that's the reason why the demand for H.P. is constantly increasing—there's nothing just like

W. G. Patrick & Co., Ltd., Toronto, Montreal, etc.
R. B. Seeton & Co., Halifax, N.S.
The Midland Vinegar Co., Ltd., Birmingham, Eng.



TEA MARKET

- ☛ Prices quoted on spot Teas at present offer an exceptional buying opportunity.
- ☛ The merchant who calculates import conditions and how they will affect prices later, will not miss this wide open opportunity.
- ☛ All import prices are cents per pound higher than the local markets.

KEARNEY BROS., LIMITED

TEA-COFFEE
SPECIALISTS

33 ST. PETER ST.

MONTREAL, QUE.

HIGH-GRADE SPECIALS IN OVERSEAS TRADE

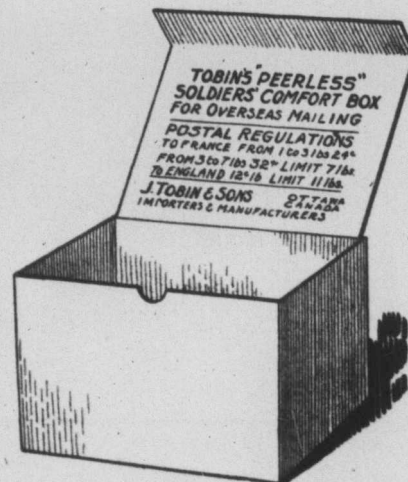
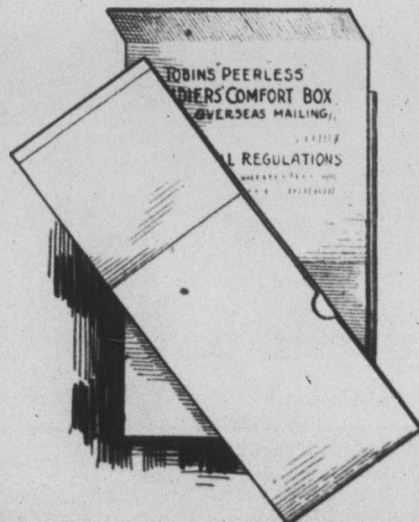
Tobin's "Peerless" Overseas Mailing Boxes, etc., etc.

FRIENDS and RELATIVES know these boxes so well that they buy them in thousands every day. They have stood the test so many times, and brought back scores of souvenirs of the battlefield, that they have become a by-word of excellence, and nothing else will do.

They are the best mailing boxes on the market. They are "TOUGH AS LEATHER — LIGHT AS A FEATHER." Strongly recommended by our postal authorities, because they are so easily packed and examined if necessary. AND — the boys get these boxes. 2 sizes, France and ENGLAND.

Are you getting any of this trade, Mr. Merchant. If not, GET BUSY and write J. TOBIN & SONS, OTTAWA, ONT. They are keenly alive to your wants or enquiries, whether by mail, phone or wire. Circular for the asking, with other trench specialties.

J. TOBIN & SONS, Ottawa, Ont.



Get stocked now with
**Mackay's
Pearl Barley Flour**

This is a delicious, nourishing BARLEY FOOD that's easy to sell and certain to satisfy.

For Infants, Invalids and Aged People it is particularly suitable. The nursing mother's best friend.

Very desirable in the kitchen for thickening soups and gravies. Gives them a delightful flavor.

It's the real
Mackay

If your wholesaler hasn't got Mackay's, write to-day to



Recommended by Dr. McGill, the
Dominion Chief Analyst, Ottawa.

John MacKay Co., Limited
BOWMANVILLE, ONT.

Only Exclusive Pot and Pearl Barley Mill in Canada

HIGH-CLASS STONEWARE

APRIL EGGS
JUNE BUTTER

The ideal container is a Stone Crock.
Our stock is complete.
Price, Butter Cocks 14c. per gallon.
Other articles just as low.

Ontario Crockery Co.
LONDON, ONT.



Custard that compels custom

It is the fresh, delicate, creamy "home-made" flavour of Freemans Devonshire Custard that has made it so popular in the British Isles.

Oversea Troops from the Dominion who have returned home are bringing with them many links with the Old Country, one of which is a desire to taste again its delicate and unrivalled purity.

It will pay you well to display

FREEMANS DEVONSHIRE CUSTARD

in your store—it is such a ready seller and a very profitable line to stock, also it will enable you to push your canned and bottled fruits to great advantage.

Freeman's Devonshire Custard owes its unrivalled purity and flavour to the ideal conditions of cleanliness under which it is manufactured.

Write for trade terms and particulars to the
WATFORD MFG., Co., Ltd.
Delectaland, Watford,
England.

Freemans
FOOD PRODUCTS
Watford

489

If any advertisement interests you, tear it out now and place with letters to be answered.

FINEST CRYSTAL GELATINES

Powdered and Sheet

FINE LEAF GELATINE

BRITISH MANUFACTURE

GELATINES

OURY, MILLAR & CO.
9 Mincing Lane, London, E.C., Eng.

SOLE AGENTS FOR CANADA

F. S. Jarvis & Co.
18 TORONTO ST., - TORONTO



ROLA "QUALITY" EGG POWDER

Packed one dozen in an attractive display carton. (6 doz. in case)

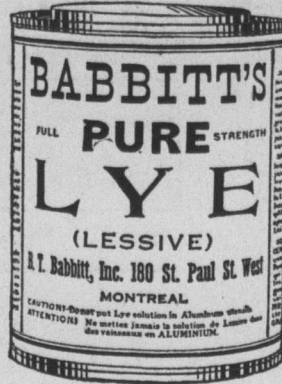
Order from your Wholesaler.

SELLING AGENTS:

ROSE & LAFLAMME, LIMITED
MONTREAL - TORONTO

Contents of a tin retailing at 25c will do the work of 2 dozen eggs, at the same time retaining the full food value of fresh eggs.

A WAR TIME ECONOMY



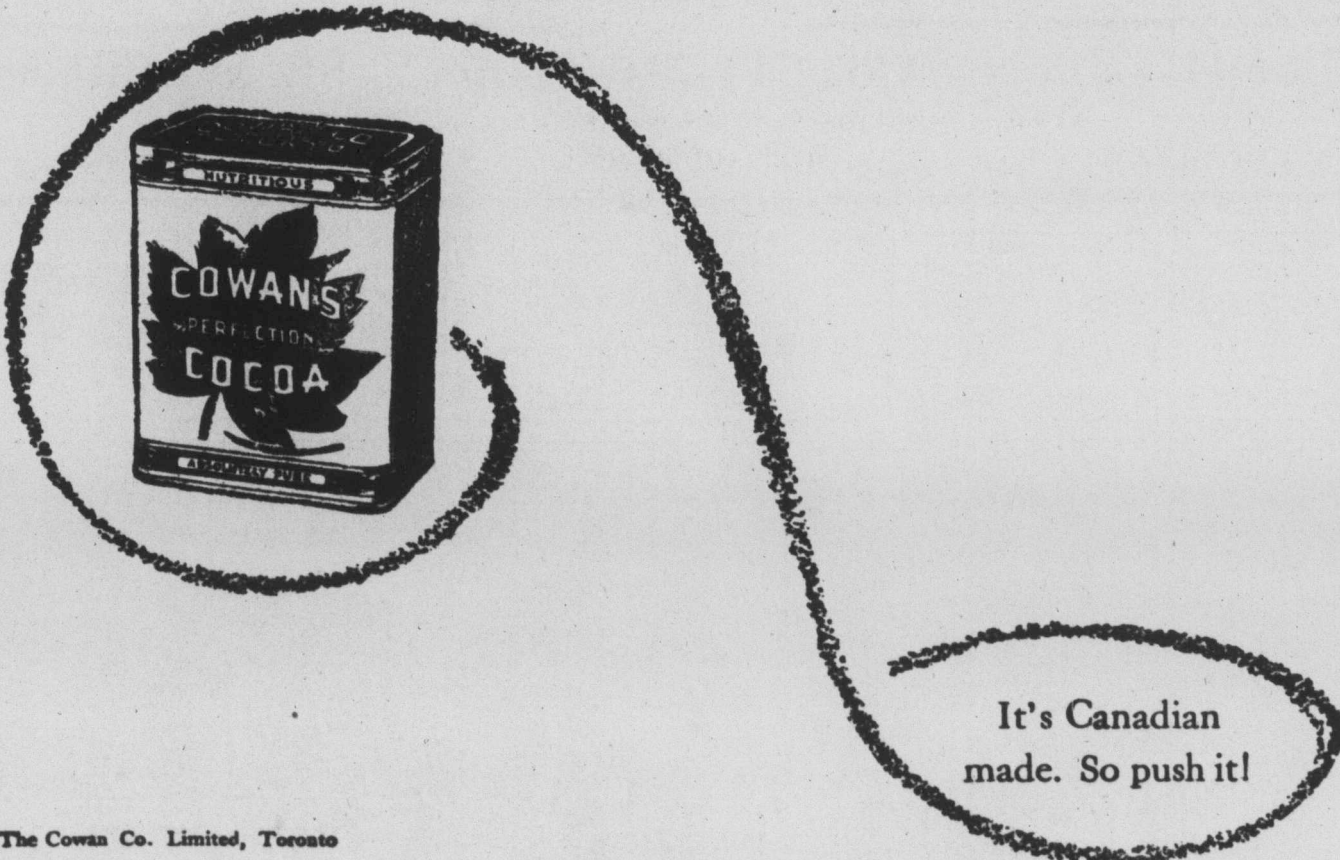
Babbitt's Pure Lye
for
Soap Making

Combined with fats and house grease, Babbitt's Lye makes excellent soap at trifling cost.

Directions on each tin.

The strongest and purest of concentrated Lye in a handy, patent-top can, it shows the grocer an attractive profit. Costs \$4.50 per case of 4 dozen.

WM. H. DUNN, Limited,
General Agents - - MONTREAL
Dunn-Hortop, Limited, Special Representatives, Toronto



It's Canadian
made. So push it!

The Cowan Co. Limited, Toronto

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

The service department of The Canadian Grocer will gladly assist manufacturers at home and abroad in making arrangements with the firms in all parts of Canada whose announcements appear on this page.

WESTERN PROVINCES

MANITOBA
SASKATCHEWAN

Wholesale Grocery Commission
Brokers

ALBERTA
WESTERN ONTARIO

H. P. PENNOCK & CO., Ltd.

Head Office: WINNIPEG Manitoba

We solicit correspondence from large and progressive manufacturers wanting active and responsible representation west of the Great Lakes. An efficient selling organization, and an old-established connection with the trade, place us in a position to offer you unexcelled facilities for marketing your products. Write us now.

"Always On The Job"

The H. L. Perry Co., 214-216 Princess St., Winnipeg

As your Selling Agents, we can make a big success of your Account.

STORAGE

DISTRIBUTING

FORWARDING

PUGSLEY, DINGMAN & CO., LTD.
JOHN TAYLOR & CO., LTD.

The above are two examples of firms we represent in Western Canada. Let us give your product the same attention.

F. D. COCKBURN CO

Grocery Brokers
Manufacturers' Agents **WINNIPEG.**

MANUFACTURERS:

Do you require first class representation? Write us. Satisfaction guaranteed.

GEO. W. GRIFFITHS & CO., LTD.
Manufacturers' Agents and Commission Brokers

402 Chamber of Commerce
Winnipeg - - Manitoba

The Canada Nut Co., Limited

"Specialising in Shelled Peanuts."
Large stock always on hand.

VANCOUVER, B.C.

Sell your product to the West through this house

Our long-established prestige is at your service. Our men are keen; they cover the Western field constantly. Nine of them do retail work exclusively. They'll get you quick results.

We will send you full particulars and any information at our disposal. Write to-day to

SCOTT-BATHGATE CO., LTD.

140 Notre Dame Ave. E., WINNIPEG



MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

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WESTERN PROVINCES.

WHOLESALE GROCERY BROKERS

*Manufacturers' Agents
Commission Merchants*

- W. H. ESCOTT CO. Ltd., Winnipeg, Man.
- W. H. ESCOTT CO. Ltd., Regina, Sask.
- W. H. ESCOTT CO. Ltd., Saskatoon, Sask.
- W. H. ESCOTT CO. Ltd., Calgary, Alta.
- W. H. ESCOTT CO. Ltd., Edmonton, Alta.
- W. H. ESCOTT CO. Ltd., Fort William, Ont.

Est. 1907. Write us.
Correspondence Solicited.

Head Office and Warehouse, 181-183 Bannatyne
Ave. E., Winnipeg, Can.

THE
Robert Gillespie Co.
MALTESE CROSS BUILDING
WINNIPEG
IMPORTERS, BROKERS,
MANFS. AGENTS,
GROCERY, DRUG AND
CONFECTIONERY
SPECIALTIES

C. H. GRANT CO.

Wholesale Commission Brokers and
Manufacturers' Agents,

1206 McArthur Bldg., Winnipeg

We have the facilities for giving man-
ufacturers first-class service.

KINDLY MENTION THIS
PAPER WHEN WRITING
ADVERTISERS

WATSON & TRUESDALE

Wholesale Grocery Brokers and Manufacturers' Agents

Have live men doing detail work throughout our territory. Manitoba,
Saskatchewan and Alberta. They get the business, and can get it
for you. Write us, and we will explain our system.

120 LOMBARD STREET - WINNIPEG, MANITOBA

Trackag
Storage
Distri-
bution

If you have a business to dispose of, or
are in need of efficient help, try a Want
Ad. in Canadian Grocer, and let it assist
you in filling your needs.

MANITOBA

SASKATCHEWAN

ALBERTA

BRITISH COLUMBIA

TO MANUFACTURERS AND SHIPPERS

We represent some of the largest manufacturers and importers in Canada and the United States, and, if your line does not conflict with any of our present agencies, we can handle your account, and guarantee you satisfactory results.

DONALD H. BAIN Co.

WINNIPEG

Head Office

Branches: Regina, Saskatoon, Calgary, Edmonton,
Lethbridge, Vancouver.

Live sales forces at each of the above points Fully equipped offices and warehouses. We are in an unexcelled position to handle storage and consignments, and to look after the distribution of cars.

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

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ONTARIO

DRIED AND EVAPORATED APPLES.

Apple Waste and Chops, Specialties

H. W. Ackerman

BELLEVILLE

ONTARIO

Maclure & Langley, Limited

Manufacturers' Agents

Grocers, Confectioners
and Drug Specialists

12 FRONT STREET EAST TORONTO

W. F. ELLIOT

Importer & Manufacturers' Agent
(Cor. Leith and Hardisty Sts.)

FORT WILLIAM, ONT.

Established 1909.

LOGGIE, SONS & CO.

Merchandise Brokers and
Manufacturers' Agents

Grocery, Drug and Confectionery Specialties.

"We cover Canada 3 times a year."

Foy Bldg., 32 Front Street W.
TORONTO - - ONTARIO

W. G. PATRICK & CO. Limited

Manufacturers' Agents
and Importers

51-53 Wellington St. W., Toronto

W. G. A. LAMBE & CO. TORONTO

Established 1885

SUGARS

FRUITS

Finest Sept. Parafined
Cheese on Spot

**W. H. Millman
& Sons**

Grocery Brokers

TORONTO

WHEN WRITING TO ADVERTISERS
KINDLY MENTION THIS PAPER

ENGLAND

R. D. STOREY & CO.

Manufacturers' Agents
and Importers

4 Brunner Road, Ealing, W.
London, England

We can make a big success of your agency,
now or after the war. Write us. Good bank
reference.

This Space is Yours

For \$2.50

On Yearly Order

TO Manufacturers' Agents

Manufacturers are always looking for aggressive brokers to represent them. Keep your name and territory covered to the front, thus impressing them with your aggressiveness. This directory is the right place to have your card.

The rates are reasonable. For one inch each week for one year the cost is only \$1.25 per insertion. For quarter column for the same time the cost is \$2.80 an issue.

We shall be glad to furnish you with other rates upon application.

Canadian Grocer
143-153 University Ave.
TORONTO

EL ROI-TAN PERFECT CIGAR

If any advertisement interests you, tear it out now and place with letters to be answered.

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

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QUEBEC

Complete Trade Connection.

JOHN E. TURTON

Importer and Commission Merchant
55 St. Francois Xavier St. - Montreal
Wholesale and Retail

G. B. MacCALLUM & CO.

GROCERY BROKERS
489 St. Paul St. W., Montreal
Complete connection with the Grocery and Confectionery trade of Montreal. Daily Motor Delivery to all parts of City and Suburbs.

ROSE & LAFLAMME LIMITED

Commission Merchants
Grocers' Specialties,
MONTREAL TORONTO

H. D. MARSHALL

Wholesale Grocery Broker
OTTAWA MONTREAL HALIFAX

Oats—Peas—Beans—Etc.

Handled in any quantities to best advantage by
J. R. GENEST
Wholesale Grain, Flour, Feed and Provision Merchant
BOARD OF TRADE BUILDING, MONTREAL

FREEMAN and SHEELY

WHOLESALE GROCERY BROKERS
St. Nicholas Bld. - Montreal

MARITIME PROVINCES

C. B. HART, Reg.

Montreal, P.Q.
Grocery and Chemical Brokers
Commission Agents

Do you require representation in New Brunswick?
Schofield & Beer, St. John, N.B.
Commission Merchants
Agents for: Acadia Sugar Refining Co., Ltd., Halifax, N.S.; W. C. Macdonald, Regd., Montreal, P.Q.

Gaetz & Mosher

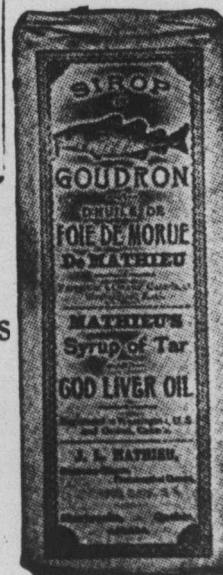
MANUFACTURERS' AGENTS AND GROCERY BROKERS
P. O. BOX 145 HALIFAX, N.S.

NORWEGIAN SARDINES (STYLED SMOKED SILD)

NOTHING LIKE IT!
NO BONES!
ALL MEAT!



NORWEGIAN CANNERS' EXPORT OFFICE
Stavanger (Norway)
Apply: STANDARD IMPORTS, LIMITED, Montreal



Every time you sell the Mathieu lines

you sell unstinted customer-satisfaction, and the repeats that are certain to follow will net you profits that are really worth getting.

Show Mathieu's
NERVINE POWDERS
and Mathieu's
SYRUP OF TAR

always. Recommend them. They will give satisfaction.

J. L. MATHIEU CO.
PROPRIETORS
SHERBROOKE QUEBEC

Business Houses by the Hundred Buy "Confidential Circulars" for Dollars When Cents Would Buy Far More Facts

Waldon Fawcett, Washington Correspondent, writes as follows in *The Fourth Estate*:

"Hundreds and thousands of business houses in all lines of trade are to-day paying fees of \$25.00 and \$50.00 and upwards to 'business correspondents,' 'information bureaus,' etc., located in Washington, which do not supply in their weekly printed or mimeographed 'confidential' letters a tithe of the information obtainable through TRADE PAPERS at a fraction of the price."

THE MACLEAN PUBLISHING COMPANY own and publish the most comprehensive group of Trade and Business Newspapers in Canada. The paper you are reading now is one of the group. The complete list with their subscription cost per year is as follows:

THE FINANCIAL POST (Weekly)	\$ 3.00 Per Year
HARDWARE AND METAL (Weekly)	3.00 " "
CANADIAN GROCER (Weekly)	3.00 " "
DRY GOODS REVIEW (Monthly)	2.00 " "
MEN'S WEAR REVIEW (Monthly)	2.00 " "
BOOKSELLER & STATIONER (Monthly)	1.00 " "
PRINTER AND PUBLISHER (Monthly)	2.00 " "
SANITARY ENGINEER (Semi-Monthly)	1.00 " "
CANADIAN MACHINERY (Weekly)	3.00 " "
POWER HOUSE (Monthly)	1.00 " "
CANADIAN FOUNDRYMAN (Monthly)	1.00 " "
MARINE ENGINEERING (Monthly)	1.00 " "
FARMERS' MAGAZINE (Semi-Monthly)	1.00 " "
MACLEAN'S MAGAZINE (Monthly)	2.00 " "
	\$26.00

Any single issue of any one of the above newspapers most certainly contains far more information for the business man concerned than could possibly be put into the most voluminous circular ever mimeographed or printed. To subscribe to the whole list would cost you only \$26.00 a year. And yet, as Waldon Fawcett intimates, thousands of business houses are still paying \$50.00 and upwards for weekly mimeographed circulars containing not a tithe of the business news given in any single issue of any one of THE MACLEAN BUSINESS NEWSPAPERS.

THE MACLEAN PUBLISHING COMPANY, LIMITED

153 UNIVERSITY AVENUE, TORONTO

The Brantford Automatic Scale never guesses



The accuracy of the scale you use is a mighty important detail in the prosperity of your business.

Grocers who use the Brantford Automatic Scale know that their profits are safeguarded.

Nothing less reliable should satisfy you.

Write for particulars of this and the other scales, meat slicers and cheese cutters made by the

Brantford Computing Scale Co., Limited
BRANTFORD, ONT.

How is your stock of



Manufactured and Guaranteed by

Litster Pure Food Co.
Limited
TORONTO

ANNOUNCEMENT

We have had complaints recently of substitution when Wethey's Condensed Mince Meat has been ordered, and in one instance the offending house deviated so far from the truth as to say that we had discontinued manufacturing this line.

This is simply to advise the retail grocers that there is not one reason in the world for any distributor not supplying our Mince Meat when ordered, and we want the retailer who has any difficulty to write us at St. Catharines, when the matter will receive immediate attention.

J. H. WETHEY, LIMITED

St. Catharines

Ontario

If any advertisement interests you, tear it out now and place with letters to be answered.

Save Sugar and Ships

By using more Brown Sugar and less Granulated you will release much extra tonnage in ships for the use of the Allies for carrying men and supplies overseas. This will be a patriotic duty and help win the war.



**"EVERY GRAIN
PURE CANE"**

*Royal Acadia Sugars—Highest
Purity.*

The Acadia Sugar Refining Co.

Limited

HALIFAX, CANADA

It's astonishing how quickly the
demand for

OCEAN BLUE

increases wherever introduced.

Customers who pride themselves on spotlessly white linen and lace continually recommend it to their friends who pass on the information to other particular people. It is really worth your while to have your store associated with Ocean Blue.

Order from your Wholesaler.

HARGREAVES (CANADA), LTD.

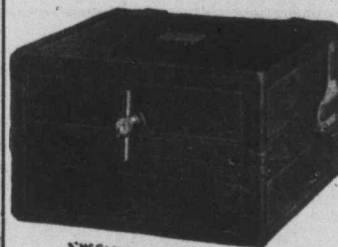
The Gray Building, 24-26 Wellington St. W., Toronto.
WESTERN AGENTS:—For Manitoba, Saskatchewan and Alberta—W. L. Mackenzie & Co., Ltd., Winnipeg, Regina, Saskatoon, Calgary and Edmonton. For British Columbia and Yukon—Creeden & Avory, Rooms 5 and 6, Jones Block, 407 Hastings Street W., Vancouver, B.C.

"McCASKEY" ACCOUNT SYSTEMS

For Every Business.

Send for booklet —

"A Credit Plan That
Works."



"McCASKEY" CLOSED

**McCASKEY
SYSTEMS, LTD.**

245 Carlaw Avenue
TORONTO

We manufacture the highest grade

CANNING BOXES

in Canada

Write for prices.

W. C. Edwards & Co., Limited

OTTAWA, ONTARIO

If any advertisement interests you, tear it out now and place with letters to be answered.

Its ASSAM qualities

give it richness, strength, economy

THERE are over a dozen different varieties of choice teas skilfully blended to produce Red Rose Tea. The majority of the teas are ASSAMS, which are noted for their full flavor, richness, strength and economy.

These ASSAMS give Red Rose Tea its distinctive quality—a tea that is unlike any other—and which is never sold in bulk, but always in the sealed packages that are to be found in almost every grocery store in Canada.

Don't you think it would be good business to make this distinctive and popular tea your leader rather than to push the sale of common teas that can never give the same satisfaction to your customers?

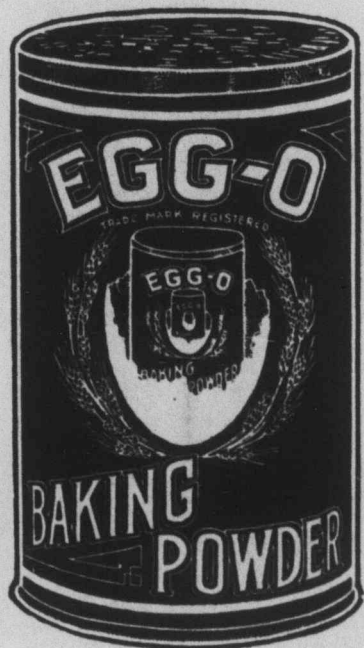
T. H. Estabrooks Co., Limited

St. John,

Toronto,

Winnipeg,

Calgary.



Just a level teaspoonful

of Egg-O Baking Powder to one cup of well sifted flour. That's the Proportion.

And the Results — whether used with sweet milk, sour milk, buttermilk or water — such as will delight the heart of every good housewife.

For Egg-O besides being Economical is the very best Baking Powder made—the very best Baking Powder for you to sell because it is guaranteed in the tin and in the baking.

Don't be content to stock Egg-O. Boost it. Hand it out with your very best recommendation. It will live up to it.

Egg-O Baking Powder Co., Limited

HAMILTON, CANADA

THE NEW APPETISER

Delicious Flavour

Delicate Aroma

SAVORA



SAVORA

Made with Colman's D.S.F. Mustard and packed in glass jars. Cases contain 2 dozen 35c. size. 4 dozen 20c. size. Your Customers will appreciate "Savora" after the first trial. It is the finest Mixed Mustard put up and is delicious with all Meats and Salads.

MAGOR, SON and COMPANY, LIMITED
 191 ST. PAUL ST. W., MONTREAL Canadian Agents 30 CHURCH ST., TORONTO

You will sell some every day

Because no good housewife will "pass up" such really useful and reasonably priced Stone Jars as we offer her through you.

It is without doubt the most economical and sanitary ware on the market. There is a need for it in every home, and the demand in your community should warrant a daily display in your store.

Our complete line includes butter crocks, preserve jars, mixing bowls, fruit jars, self-sealing jars, etc.

Write for new price list to-day.

Churns with Stone Covers
(Dashers Included)

2 gallon	\$ 7.92 per dozen
3 gallon	10.32 per dozen
4 gallon	12.48 per dozen
5 gallon	14.40 per dozen
6 gallon	15.56 per dozen
8 gallon	25.20 per dozen
10 gallon	31.20 per dozen
12 gallon	36.00 per dozen

Cheaper and more sanitary than Wooden Churns.



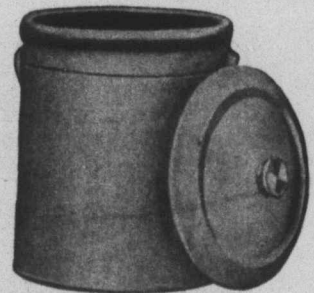
Tall Butter Jars

With or Without Covers.

1/4 gallon (3 lb.)	} at 15c per gal.
1/2 gallon (5 lb.)	.....
1 gallon (10 lb.)	.....
2 gallon	.....
3 gallon	.....
4 gallon	.....

Dark glazed inside. Light and Dark or All White outside.

Tall Jars or Covers	..... 1/4 gal. count as	1/2 gal. each
Tall Jars or Covers	..... 1/2 gal. count as	3/4 gal. each
Tall Jars or Covers	..... 3/4 gal. count as	1 gal. each
Tall Jars or Covers	..... 1 gal. count as	1 gal. each
Tall Covers	..... 1 1/2 gal. count as	1 gal. each
Tall Covers	..... 2 gal. count as	1 gal. each
Tall Covers	..... 3 and 4 gal. count as	1 1/2 gal. each
Tall Covers	..... 5 and 6 gal. count as	2 gal. each



Preserve Jars

(With Stone Covers)

1/4 gal.	..... \$ 1.80 per dozen
1/2 gal.	..... 2.70 per dozen
1 gal.	..... 3.60 per dozen
1 1/2 gal.	..... 4.80 per dozen
2 gal.	..... 5.75 per dozen
3 gal.	..... 8.40 per dozen
4 gal.	..... 10.80 per dozen

Jars can be made air tight by sealing with wax.



The Toronto Pottery Co., Limited
 617-8 Dominion Bank Bldg.
 KING AND YONGE STS. - - TORONTO

If any advertisement interests you, tear it out now and place with letters to be answered.

Board has given no definite decision in the matter.

Unquestionably, however, this board will treat the matter reasonably, and it is safe to say that the general store merchant will not have to have a list of licenses to cover all the goods handled.

Grocery License Required

He will have to have a grocery license, that goes without question, and the sooner he gets it now the better. As far as the other items go it will depend entirely on the extent of the business done in these as to whether further licenses will be required.

In the latter part of the license form will be seen a list of other lines that may or may not be handled by the grocer. It will be noticed that the merchant does not have to make any definite return on these items unless they represent ten per cent. or more of his actual turnover. The very probable meaning of this is to cover the very point raised by the letter quoted above. The items referred to would hardly be likely to exceed 10 per cent. of the total turnover. In that case it is a fair inference that only a grocery license will be required. As to whether everything over and above 10 per cent. will require a special license rests entirely upon the decision of the Food Board. Unquestionably where one or more of these departments represents a large item in the business it will require a license.

About the Sworn Signature

The matter of the blank for the signature of a notary has also caused many merchants a good deal of uncertainty. For that reason CANADIAN GROCER queried Henry Amphlett director of licenses, who has charge of this matter, as to whether such a sworn affidavit was a necessity and pointing out that there were many instances wherein any hard and fast regulation of that kind might cause a great deal of inconvenience. His reply indicated that the board intend as far as consistent with the proper enforcement of the order to meet the merchant half way in these matters.

His letter reads as follows:

"The application form as you will notice does call for an affidavit as to turnover, and, whenever records of business done have been kept we must insist upon such affidavit being made. We realize, however, that in many instances books are not kept in connection with retail trades, in which cases the trader will be expected to very carefully estimate the amount of business being done and base his statements thereon. Even in the cases where book-keeping is not available most traders have a very definite idea as to the amount of business they are doing.

"If it would work a real hardship upon any trader in the remote districts to furnish the necessary affidavit, a statement of his position would enable us to forego the affidavit question.

"We are asking for the supplementary details in cases where a retail grocer or other trader may be doing business in certain lines which are not exactly iden-

tical with his trade but which may at the same time form a necessary and contributory portion of his business.

"This was done chiefly that we may have recorded in our card system any firms which may be trading specially in lines other than those for which they are licensed."

This letter should relieve many merchants from a great deal of anxiety regarding this matter and make the filling out of this license form an easy matter. Where it is impossible to obtain an affidavit the merchant should sign his name to the statement of the turnover of his business, reckoned as correctly as his records permit, and send in the application for licenses accompanied by the amount of the license fee for the amount of turnover sworn to on the basis of the scale appearing at the foot of the application.

In the affidavit itself the merchant will note that there are two sections

(a) and (b). The merchant who has been in business for a year and sends in returns covering twelve months' sales will strike out section (b). If however has only been in business for, says, six months, he must fill in section (a) and also section (b), swearing to the fact that he has only been in business for this length of time.

There is considerable uncertainty evidently also in the matter of when these licenses are required, and as to where they may be obtained, if the number of enquiries being received regarding this matter is any evidence. These licenses are required by the grocer or general store doing business on May 1. If they have not been already received they may be obtained from H. Amphlett, Director of Licenses, Canada Food Board, Ottawa.

The merchant will be well advised to attend to this matter promptly and so avoid any possibility of inconvenience.

Lower Prices Possible for 1918 Canned Goods Pack

Past High Prices Have Limited Demand to Within the Limit of the Small Production—Big Pack Expected the Coming Season.

ON a recent visit to Prince Edward County, where a large amount of canned vegetables is put up each year, a representative of CANADIAN GROCER was impressed with the preparations already under way to increase the pack for the coming season. Two new factories are under construction which will pack tomatoes only and there are eight others which will only touch this vegetable if they operate. Out of over twenty-five factories throughout the county there are eight large Dominion Cannery plants, only five of which will likely be running. Altogether it is thought that not less than twenty plants will be in operation throughout the county and reports from other canning centres are equally encouraging.

Scarcity of Help a Factor

The scarcity of help will mean that some plants will have to stand idle, but it is realized on all sides that every effort should be exerted to run if at all possible. There is no reason to expect that the embargo placed by the United States Government on the export of canned goods will be lifted so Canada must depend entirely on her own output this year. It is very likely too that heavy demands will be made for our fighting men, so another important reason presents itself as to why production be stimulated to the highest possible degree.

Supplies Already Under Contract

Already it has been intimated that the necessary acreage for capacity production of tomatoes has been secured in Prince Edward, and other vegetables are being quickly arranged for. The early spring will do much to enable seeding to be gone ahead with and the early start should do much to overcome the labor shortage on the farms.

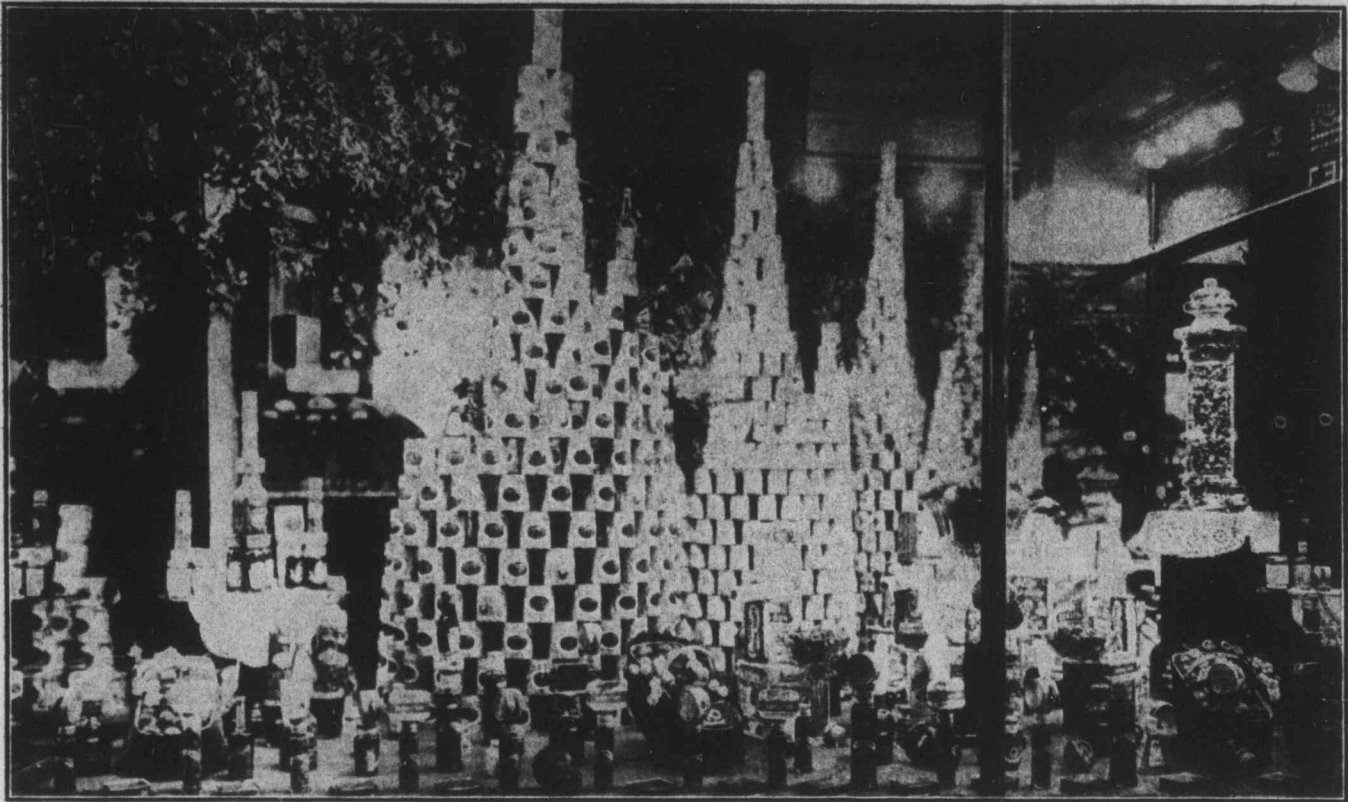
It was intimated that any surplus capping machines which may be standing idle are being sought out by the manufacturers and distributed to points where they will be used. New machines are very hard to secure and it is said this is the only way in which the demand can be taken care of this year.

What the future holds in store in the matter of prices cannot yet be foreseen. It must be remembered that the present high level of quotations was arrived at principally because of the short pack last year in all vegetables. The pack of beans in 1917 was only about 12 per cent., the pack of peas 40 per cent., the pack of corn 15 per cent., and the pack of tomatoes 20 per cent. There was a limited quantity imported from the States prior to the placing of the embargo.

Lower Prices Possible

There is no doubt but that present high prices have curtailed consumption considerably, and indications are that stocks will carry through nicely until the new pack is available. Should a normal pack or even a 75 per cent. pack result this year, it is inevitable that prices will decline or the goods will not be consumed. The position, then, of the packers must be clear in the event of a heavy pack, lower prices will undoubtedly rule. Only to the extent that a correspondingly short pack to that of last year shall prevail, will prices range as high for 1917.

In so far as the human hand and mind can provide against Divine intervention it looks very much as though canned goods will be available in considerably larger quantities and insofar as this is realized will prices recede from their present altitude.



A timely and effective window display suggestion

A NEW ORDER TO CURTAIL HOARDING

**Food Board Can Now Compel Sales of
Goods if in Their Opinion Further
Holding Will Injure Them—**

A new order has been formulated by the Canada Food Board, providing the machinery to safeguard the public against any tendency toward hoarding. This order provides for the enforcement of the sale of any goods held by any distributor when it is considered that the further holding of these goods will result in deterioration in quality. It also empowers the Canada Food Board to at any time prescribe the amount of stocks that they may carry of any particular articles.

The full terms of the new order are as follows:

1. The wilful waste of any food or food products where such waste results from carelessness, or from the manner of storage thereof, or is due to any other avoidable cause, is hereby prohibited. It shall be the duty of each municipality in Canada to enforce this regulation within its municipal limits.

2. If the Canada Food Board has reason to believe that any food or food product suitable for human consumption is stored or kept in any warehouse, store, private residence, building, premises, ship, railway car or other conveyance, and that it is likely to become unfit for human consumption, the Canada Food Board may notify the owner or other person who has control of the same to immediately sell, or to otherwise deal with the same that no loss or further loss of such food or food product may result; and if such owner or other

person does not forthwith comply with the terms of such notice, the Canada Food Board may seize the said food or food product, and sell the same, or take such other action as may prevent, as far as practicable, further loss or deterioration, and to sell or direct the sale thereof thereafter. In any case, where the Canada Food Board sells any such food or food product, it shall pay the proceeds of the sale to the owner or other person who had the control therein connection with such seizure and sale, and any other action taken for the preservation and disposal of such food or food product.

3. The Canada Food Board shall have power from time to time to make orders prescribing the amount of any kind or kinds of food or food products that may be purchased or held by any person, whether such food or food products are purchased or held for sale, exportation or private consumption, and may seize any food or food product thereafter purchased or held in excess of the amounts so prescribed. Any food or food product so seized shall thereby be forfeited to His Majesty and shall be disposed of in such manner as the said Board may from time to time direct.

4. The Canada Food Board shall have power from time to time to order that any food or food product held by any wholesale or retail dealer or by any warehouseman named in such order shall be forthwith sold in such manner as the Board may direct.

5. Any person violating any of the provisions of these regulations, or of any order made thereunder, or obstructing or impeding any officer or person

enforcing or carrying out any of the provisions of these regulations, or of any order made thereunder, is guilty of an offence, and shall be liable on summary conviction before a Police Magistrate or two Justices of the Peace to a penalty not exceeding one thousand dollars, and not less than one hundred dollars or to imprisonment for a period not exceeding three months, or to both fine and imprisonment.

6. Where the proceedings in any case in which a fine is imposed under the authority of these regulations are instituted at the instance of any municipality, or by any officer of a municipality, the fine shall be paid to the treasurer of such municipality, to be disposed of as the municipality may from time to time direct. And where such proceedings are instituted at the instance of, or by any provincial officer, such fine shall be paid to the provincial treasurer, to be disposed of as such treasurer may from time to time direct.

REGINA BOARD OF TRADE AUG- MENTS MEMBERSHIP

The annual spring membership drive of the Regina Board of Trade has resulted in the securing of 142 new members. There is a movement on foot among the members to widen the scope of the board by the formation of separate departments for wholesalers and retailers and other business and professional men, to meet separately for the discussion of business pertaining particularly to the business in which they are engaged. A wholesale section is being thought of, as well as a retail section of the Board of Trade.

CANADIAN GROCER

MEMBER OF THE ASSOCIATED BUSINESS PAPERS
ESTABLISHED 1886

The Only Weekly Grocer Paper Published in Canada

JOHN BAYNE MACLEAN - - - - - President
H. T. HUNTER - - - - - Vice-President
H. V. TYRRELL - - - - - General Manager

THE MACLEAN PUBLISHING COMPANY, Limited

Publishers of Canadian Grocer, Hardware and Metal, The Financial Post, MacLean's Magazine, Farmers' Magazine, Dry Goods Review, Men's Wear Review, Printer and Publisher, Bookseller and Stationer, Canadian Machinery and Manufacturing News, The Power House, The Sanitary Engineer, Canadian Foundryman, Marine Engineering of Canada.

OFFICES

CANADA—Montreal, Southam Bldg., 128 Bleury Street; Telephone Main 1004. Toronto—143-153 University Ave.; Telephone Main 7324. Winnipeg—1207 Union Trust Bldg.; Phone Main 3449.

UNITED STATES—New York—E. R. Huestis, Room 620, 111 Broadway, New York; Telephone 8971 Rector. Chicago—A. H. Byrne, Room 900, Lytton Bldg., 14 E. Jackson St., Phone Harrison 1147. Boston—C. L. Morton, Room 733, Old South Bldg.; Phone Main 1024.

GREAT BRITAIN—London—The MacLean Company of Great Britain, Limited, 88 Fleet Street, E.C. E. J. Dodd, Director, Telephone Central 12960. Cable Address, Atabek, London, England.

SUBSCRIPTION: Canada, \$3.00 a year; Great Britain, South Africa and West Indies, 12s. 6d. a year; United States, \$3.50 a year; other countries, \$4.00 a year. Single copies, 10c, invariably in advance.

PUBLISHED EVERY FRIDAY

Circulation of Canadian Grocer has been audited by the Audit Bureau of Circulation. Copy of report will be sent to anyone interested.

Vol. XXXII. TORONTO, APRIL 19, 1918 No. 16

VANCOUVER barbers are going to charge 50 cents for a haircut and 25 cents for a shave according to a newspaper despatch. It is our guess that there will be conservation in other places besides the garden.

A GERMAN submarine has bombarded the Negro republic of Liberia. Not a very profitable task bombarding a continent like Africa.

AFTER all now that the daylight saving plan is in actual operation who notices the difference, and where was the reason for all the argument against it? If we have lost an hour somewhere we certainly haven't missed it, and we will get it back in October, and in the interval there is another hour of daylight in which to chivy the garden worms.

THE ERROR OF TOO MUCH OFFICIALDOM

ON many occasions past we have urged the shortsightedness of some official activities in regard to regulations of the food trade. We have contended that in many instances they accentuated the very conditions they were intended to relieve. We have urged also a wider vision of the necessities and opportunities of the trade than was given to the public by the press.

We are glad to find our viewpoint somewhat mirrored in the following editorial clipping from no less an authority on grocery matters than *The Grocer*, London, England:

"At the present time all should be anxious to do their best to relieve the position, which is graver than at any time previously. We believe that the best efforts are being made to produce more in this country, and much can be done provided individual enterprise is untrammelled by of-

ficial restrictions. It is essential that there should be a better understanding of what it costs the farmer in time and money to produce food, and, at the same time, of the cost of distribution and of doing business. There would be fewer complaints about profiteering if this point were better understood, because people have not realized the exceptional position created by the war. But the sensational press, in their zeal for excitement, caused much misunderstanding by their misstatements; official inquiry has proved these views to be erroneous.

That appears to us to be a very fair setting of the necessities of the case.

THE RETAIL GROCER'S LICENSE

THE time for the retail grocer to have his license in hand is drawing near. On May 1 it will be unlawful for any grocer to do business without a license. There seems to be still a good deal of misunderstanding about this matter, but of that one fact the grocer may be sure and govern himself accordingly.

In the present issue appears an article dealing with the licensing problem. It will be well for the merchant to consider this matter carefully and get his application form away at once.

THE WORLD'S NEED

IT is a hard matter to make Canadians realize the great fact of how important a part food is to play in the settlement of the great struggle now being waged. On this continent rests the great task of feeding the world. That task involves sacrifices on our part, a thing that we have but dimly realized to the present. Consider these words from the *Grocer*, London:

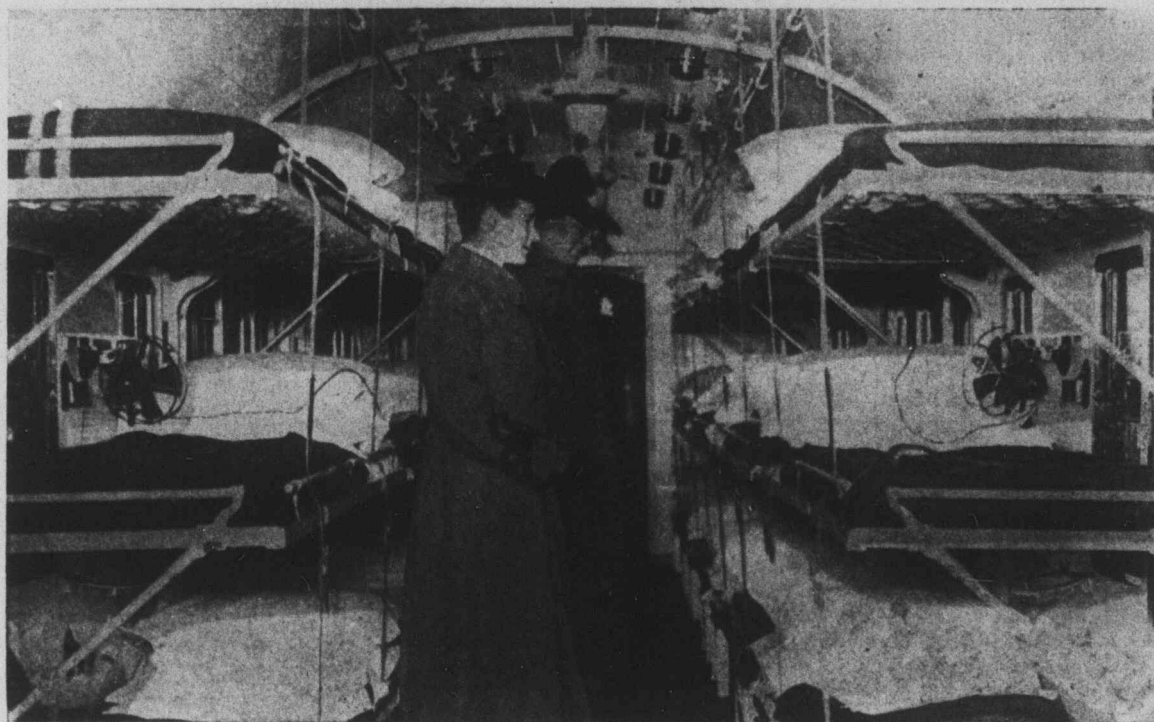
"It is believed that, as the primary solution of the food problem, every effort will be made in North America to ensure greater production. There will be an increased acreage sown in bread grains, and no care will be relaxed to ensure a larger output of provisions. The situation is critical, and it is recognized that the successful prosecution of the war by the Allies depends in a large measure upon the extent of food production and food conservation this year by our friends on the other side of the Atlantic."

Here is a statement of the obligations that we cannot overlook.

THE NEXT WEEK'S ISSUE

NEXT week the Annual Spring and Summer Number of CANADIAN GROCER will appear. No effort has been spared to make this issue one of unusual interest and value, and it is hoped that every subscriber will study this number carefully and urge his clerks to do likewise. There are a large number of articles in this issue that should, we feel, be of great value to the merchant in improving the service that he is able to give his customers, and in suggesting ways in which he can reach out into a still larger field of usefulness. It has been the effort of the staff to deal with the ideas suggested in a thoroughly practical way, and to give the facts of the various business activities described so that many other merchants can make some use of these ideas to their own advantage.

Current Events in Photograph—No. 16



THE AMBULANCE TRAIN

WHEN the heat and excitement of battle is over then comes the ambulance train. The spirit of science that has set itself to kill is changed to a gentler spirit of gentleness and healing. In this photo two American officers are seen examining one of the ambulance cars of a long ambulance train that is to-day easing the suffering of the wounded men in France.

The Problem of Fixing the Price of Wheat

Figure of \$2.21 Likely For 1918, With no Action as to 1919—The Situation at Present as It Effects the Flour Market.

From the Financial Post

WHAT will be the guaranteed price of wheat in Canada in 1918? Will the price of wheat be fixed also for 1919?

Wheat has made Western Canada prosperous, for during the past two years wheat has risen from 90c a bushel to \$2.20 a bushel, which gives the farmer at least \$2.00 a bushel for his wheat at his barn door. Increases in labor costs have not absorbed all the profit he has been able to obtain from the high price of wheat.

At Winnipeg last week the Canadian Grain Commission decided that \$2.21 a bushel for wheat at Fort William and Port Arthur was a fair price for the year 1918 and recommended that the Canadian Government guarantee this price at once. The Canadian Grain Commission decline to fix a minimum price for wheat for 1919.

With some show of reason the Canadian Government delays sanctioning the findings of the Canadian Grain Commis-

sion. In the United States there is an agitation for \$2.50 wheat, which, however, has been thwarted by legislative conflict and by resolutions passed by conventions of farmers themselves who have protested that \$2.50 a bushel is too high. Information is available that in the final outcome the price of United States wheat for 1918 will be \$2.23 a bushel as compared with \$2.21 last year.

A Price for 1919

In Canada the agitation for guaranteeing the price of wheat not only for 1918 but also for 1919 has not reached the House of Commons or the Senate, but in Western Canada it has been the subject matter of much discussion, resulting in pressure reaching some Western members of the Cabinet. With it has come the plea that if greater production is expected of the western farmer in 1918 then they should be given free agricultural implements and other paternal consideration.

Fixing the price of wheat at \$2.20 a bushel, as was done last year, meant that Canada guaranteed that price to the producers and the railways at Fort William and Port Arthur. By Canada is meant the taxpayers of Canada. If the price of wheat in the markets of the world, namely Liverpool, had dropped to \$1.00 a bushel still the people of Canada would have had to pay \$2.20, or \$1.20 more than Liverpool was paying. That did not happen, but its possibility was ever present.

The wheat situation in Canada is closely allied to the flour situation. To-day there is a conflict of opinion as to the amount of wheat in the hands of Canadian farmers and farmers' associations. If it is not larger than it is believed to be then it is almost certain that the flour mills of Canada will close down during the months of July and August. This will have an appreciable effect upon the public for Canada consumes its flour as fast as it is produced and there are no reserves anywhere. If the flour mills shut down in July the bake shops will close in August.

The price of flour for export is fixed by the Wheat Export Company, which is bidding \$10.80 a barrel for spring
(Continued on page 35.)

CURRENT NEWS OF THE WEEK

Canadian Grocer Will Appreciate Items of News from Readers for This Page

Maritime

William F. Rogers, who, before retiring on account of ill-health, conducted a retail grocery business in Dorchester street, St. John, died recently.

Large quantities of spoiled eggs have been carted from the cold storage plant in St. John and destroyed in the civic incinerator.

It is predicted that potato producers and jobbers in New Brunswick who held back their stocks last fall will have to take a loss owing to indications of a surplus in the province and the lack of outside markets.

The St. John Housewives' League has been securing information on the difference in prices charged for the same articles by different grocers and are moving to secure a more definite scale of prices proportionate to values.

The grocery merchants, wholesale and retail, were well represented in the citizens' delegation from St. John which waited on the provincial legislature this week to protest against increased rates for electric current, gas and street car fares for which authority is sought by the New Brunswick Power Company.

When Atlantic sugar was advanced 50 cents and Acadia and St. Lawrence sugars 40 cents per hundred, while Redpath's remained stationary, there was something of a mix-up in the St. John markets. The newspapers took up the question of why raw sugar could be carried from St. John, refined and freighted back again and still be sold at a lower price than the locally refined sugar. Since the increase in price the Atlantic Sugar Refineries have announced an increase of ten per cent. in wages.

An international conference of New Brunswick and Maine sardine packers and fishermen was held this week at Bangor, Me. It was decided to adopt the hogshead of seventeen and a half bushels as the standard of measurement. No agreement was reached on the subject of prices, the fishermen asking \$35 and the packers' offers averaging \$20.18. The matter was left to a joint committee, the conference agreeing to accept their finding, subject to approval of the Canadian Food Board.

Quebec

C. H. Fournier, grocer, Montreal, Que., has sold out.

Dodier & Crete, grocers, Levis, Que., have dissolved.

The Canadian Maple Exchange, Ltd., have moved their plant to more commodious quarters and are now located at 344 Delormier Avenue, Montreal.

Hon. Hormisdas Laporte, president of Laporte, Martin & Co., wholesale grocers, Montreal, is leaving this week for

Atlantic City and southern points where he will spend several weeks.

Ontario

John Monuk, grocer, Ottawa, Ont., has sold out.

J. A. Lalonde, grocer, Cobalt, Ont., has sold out.

H. H. Pickle, grocer, Leamington, Ont., has sold to G. E. Fox.

D. McRae, grocer, Springfield, Ont., has sold to H. McTaggart.

F. X. Courville, grocer, Ottawa, Ont., has suffered fire loss.

C. Barrett, grocer, Toronto, Ont., has sold to Grigor & Davis.

S. Eldridge, grocer, Woodslee, Ont., has discontinued business.

Mrs. J. Mattice, grocer, Toronto, Ont., has sold to H. Barr.

H. A. Summers, general store, Cairo, Ont., has sold to G. A. Stewart.

A. Brown, grocer and wholesale produce, Cochrane, Ont., is selling out.

W. A. Perkins, general store, Petrolia, Ont., has been succeeded by R. Craig.

J. L. Freeman, of Freeman & Sheehy, is in Toronto on business this week.

Bowles Bros. (Est. of), grocers, Fort William, Ont., has been succeeded by F. A. Gordon.

H. M. Wanamaker, who recently took over the Holloway store in Lindsay, Ont., is a late lieutenant in the C.E.F.

Brantford, Ont., Merchants' Club has decided to retain Wednesday half-holidays during July and August of this year.

North End Merchants' Association of Toronto tendered the Ladies' Auxiliary of the association a reception and social evening.

Cleanall Soap Company Ltd. has been incorporated with headquarters at Toronto, with a capital of \$40,000. J. O. Paterson and G. O. Paterson are provisional directors.

An attempt is being made to obtain the consent of all grocers of St. Catharines to close stores on Wednesday afternoons for six months from the first of May.

Fire recently destroyed the barn and contents belonging to G. W. Burgess, grocer, Dundas street, Brockville, and also a horse. Mr. Burgess was in the barn and a horse kicked a lantern, setting fire to the straw.

The recent order of Fuel Controller Magrath prohibiting the use of gas produced from coal for advertising or display purposes has little effect on Hamilton merchants, who can use the natural gas supply.

The Ontario Women Citizens' Association of Cobourg has endorsed the action of town merchants in eliminating duplication of deliveries. Merchants have also been requested to consider a Cash-

and-Carry department with suitable reduction in prices of goods carried.

Western Provinces

Sargent Grocery, Winnipeg, Man., has dissolved partnership.

Mrs. W. White, general store, Canora, Sask., has sold out.

Z. Alpert, grocer, Winnipeg, Man., has been succeeded by P. Budnik.

I. Genser, general store, Stonewall, Man., has sold to F. S. Burge.

Macdonald, Neil & Co., general store, Elgin, Man., has suffered fire loss.

F. A. Fraser, grocer, Govan, Sask., has been succeeded by C. B. Latta.

Synke general store, Vermillion, Alta., was destroyed by fire.

J. A. Riddle, general store, Canwood, Sask., has been succeeded by H. Field.

White & Ziegler, general store, Souris, Man., have been succeeded by A. Zieg-

E. P. Ochitwa, general store, Donwell, Sask., has been succeeded by J. Chocho-

lik. Sovig & Melby, general store, Tribune, Sask., have been succeeded by R. J. Sovig.

Broadway Grocery (J. A. Lemay), at 664 Broadway, Winnipeg, was recently burglarized and a quantity of goods stolen.

At a recent meeting of the Social Welfare Commission of Winnipeg it was suggested that a grocery store be established by the city for relief purposes, to eliminate a portion of the cost of such relief.

H. B. Urquhart, grocery manager of F. W. Smith, Ltd., Weyburn, Sask., underwent an operation recently for appendicitis. We are glad to report that he is doing well, and his many friends hope soon to see him back on the job.

R. J. Frizzle and G. M. Cowderay, a few weeks ago, opened at 703 Center Street, Calgary, the first Groceteria to do business in Alberta. The public have taken very kindly to the proposition.

H. M. Jenkins, Calgary, has recently opened a Groceteria (note different spelling) on 8th Avenue. In these two stores the prices are plainly marked, the customer may bring own basket and pass along, and select the articles they wish, and then take them to the cashier's desk, where the wrapper takes them out of the basket and calls out the amount of each purchase to the cashier, who adds them on an adding machine, then hands to the customer a slip on which is the total of the purchase. There is also a row of baskets on a counter, which you pass on entering. You may take a basket, select your goods, return to the cashier's desk, and the goods will be wrapped for you. Mr. Jenkins claims that the name Groceteria, had been registered by him at Ottawa, in August, 1916.

FIRE SWEEPS VERMILION, ALTA.
 Serious Blaze Almost Wipes Out Business Section of the Town—Many Grocers Suffer Loss

Fire which swept through the business section of the town of Vermilion, Alta., on Friday last did damage that is estimated at \$500,000. Every business block, with the exception of one, was practically wiped out, among the losses being the post office, the town offices, and the Royal Bank building. It is understood that the insurance will net about 60 per cent. of the total loss.

The fire started about 2 o'clock in the afternoon with a small blaze in the implement warehouse of Joseph McKono, and in less than two hours twenty-five buildings had been destroyed with most of their contents. The spread of the fire was due to a heavy wind that was blowing, and lack of an adequate water system. The fire brigades of Lloydminster and Vegreville were rushed here on special trains and did effective work in preventing the further spread of the flames.

The more important losses to the grocery trade, as nearly as they can be estimated, are: Stephens, Ltd., \$40,000; Craig Brothers, \$50,000; M. Sener, \$35,000; J. B. Hunt, \$7,000; T. A. Wetherbee, \$7,000; Al Wener, \$10,000.

These, added to other losses, make the total about \$500,000.

HIGH PRICE FOR DRIED FRUITS

Silar Harris, a member of the firm of Guggenhoime & Company, San Francisco, was in Winnipeg last week, calling upon the firm's representatives, C. H. Grant Co. Speaking to a representative of CANADIAN GROCER, Mr. Harris stated that the big lines of dried fruits such as prunes, peaches and raisins, are likely to be very high in price for new crop. It was customary in normal years, he said, to name new prices in January, but the growers had promised the Government this year that they would not name prices until May. Nothing could be said as to probable prices until they knew something regarding the size of the crop. Spot stocks of raisins were practically cleaned up. The same applied to peaches. Large size prunes were off the market, and packers were left with only 70/80's, 80/90's, and 90/100's, but these would be cleaned up before new crop arrived, so that there would be nothing left to carry over. Mr. Harris said he expected prices on dried fruits would be much higher than they were last year.

With regard to nuts, they were expecting an unprecedented demand in California both for walnuts and almonds, as the importation of European stuff was prohibited. Under these circumstances it was hard to say at present what prices would be quoted.

A CORRECTION

In an item re canning houses appearing in last week's issue, the statement was made that canners were allowing 2½ per cent. bonus to those merchants who took delivery as soon as goods were packed. The item should have read 2½ cents a dozen.



Among the British firms that have done much in the present war is that of J. G. Cox, Edinburgh, Scotland.

The eldest member of the firm, Harold B. Cox, is a captain in the Royal Field Artillery, and on the staff. Douglas Cox is in the Royal Engineers, and Robert Cox in the Intelligence Corps; every one has been actively engaged ever since the very beginning of the war.

This comprises all the male members of the family and every one is a member of the company. Harold and Robert Cox are well known in the country, which they have visited in connection with the business.

Private Frank J. Lortie, brother-in-law of H. G. Smith, of the H. G. Smith wholesale company, Regina, has been gassed, and admitted to a field hospital, according to word received by Mr. Smith. Private Lortie was serving with the 15th Battalion, Toronto, and was in the trenches 15 months. He was gassed on March 22, in the early part of the big German offensive.



J. L. FORREST
 who has been placed in charge of the Saskatoon branch of Watson & Truesdale, Winnipeg.

WINNIPEG FIRM OPENS SASKATOON BRANCH

Watson and Truesdale, manufacturers' agents, Winnipeg, have opened a branch office at Saskatoon to take care of their trade in northern Saskatchewan. They have appointed J. L. Forrest manager. He is well known in Saskatoon, having been in the brokerage business there for a number of years.

DEATH OF A. G. BRAND

A. G. Brand, of Glasgow, Scotland, director of the Acadia Sugar Refining Co., Halifax, N.S., died on Sunday, the 4th inst., at Halifax, N.S. Mr. Brand came to Canada about two years ago representing the interests of Scotch shareholders of the company. At no time during this period was he in robust health, being well up in years, and following the effects of the disastrous explosion at Halifax on December 6 last, Mr. Brand's health rapidly declined. Mrs. Brand, two daughters and one son were with him at the last and one other son and daughter survive him in the Old Country.

He was head of the firm of Brand Bros., commission merchants, Glasgow, Scotland, formerly Barclay and Brand, which firm received the first consignment of Manitoba wheat shipped to the United Kingdom, now many years ago. It is said copy of original bill of lading is now to be found framed and hanging in the Grain Exchange at Winnipeg.

WILL ASK THAT TRAVELLERS' SAMPLES BE LIMITED
 Suggestion Made That Photos Be Used to Replace Actual Samples—No Definite Action Taken

A meeting was recently held between representatives of the Commercial Travellers' Association and the Eastern Passenger Association with the idea of limiting the amount of baggage carried by the travellers. It was proposed that trunk men should cut the number of their trunks in half, while bag men should travel without samples. The idea was that in place of the actual samples photographic representations should be used.

No agreement was reached on this matter, however. A circular will be sent out in the near future to all firms employing travellers, urging them to use every effort to reduce baggage carried by their representatives. It is hoped that this notification will have the effect of materially curtailing the amount of baggage that must be handled by the railroads.

TWINE SHORTAGE HINDERS FISHERMEN

Difficulty in securing supplies of twine is handicapping fishermen of Sarnia district in getting ready for the season's work. Huge amounts of twine are needed along the lake, but Government orders come first. Indications are that it may be some time before the fishers can get all they require. Some have not been able to get any at all as yet.

"CANADIAN" EGG AND BAKING POWDER

"Canadian Egg and Baking Powder" is being placed on the market by The Economical Mill, 1244 Papineau Ave., Montreal. The manufacturers claim this powder to be guaranteed to contain sufficient eggs for the making of cakes,

WEEKLY GROCERY MARKET REPORTS

Statements From Buying Centres

THE MARKETS AT A GLANCE.

WHAT the future may be in respect to canned vegetables is hard to determine as yet. Indications are that in as far as human agency can determine the pack will be a large one. This will undoubtedly result in lower prices being made for the coming season, and it is felt that only in this way will consumption keep pace with the increase in the output.

The action of the United States Government in seizing 1,200 tons of raisins for their own use will result in orders for Canada for July and August shipments being consigned on a pro rata basis. A shipment of dates has reached the city, and new prices are at considerably higher levels. A 1,400 ton shipment of currants now due in New York has sent the market down there 2c per pound. It is of interest to note that on and after May 1 dried fruit packers will not be allowed to face dried fruit in packages containing over 10 pounds net.

What the milling future of corn and oats is to be contains no little element of uncertainty. It is stated in some quarters that shipments of corn which have been coming through in very good quantities from the United States are again to be embargoed. It has been intimated also that supplies of the better grades of oats are none too heavy, though shipments to date have been fairly satisfactory. A more definite announcement may be expected shortly, for in some quarters little credence is placed in either of above rumors.

An advance of 3c per pound in prices of peppers at primary points has been recorded during the week, and they are reported very scarce. The local market has not been affected yet, though celery seed and whole cloves show an upward trend. Supplies in practically all lines of spices are limited, and prospects of securing further supplies are not encouraging.

Nova Scotia apples have declined \$1 per barrel; offerings of oranges are practically confined to Valencias and seedlings, Floridas and California navels being virtually off the market. Tomatoes have registered a decline and are on a much easier basis. Potatoes have also eased off again this week, and onions followed suit.

The sugar situation shows practically no change. The demand still exceeds supply, but with increased shipping available in the service between Cuba and Atlantic ports, hopes are held out that in another month or six weeks a supply more nearly normal demand will be available. Business shows some improvement, and the result of April will, it is thought, prove satisfactory.

QUEBEC MARKETS

MONTREAL, April 17.—Trade is maintained in fair volume. Canned goods are moving out rather freely to western points. The United States Government having declared its intention to take 35 per cent. of the tomato pack, this will leave but a limited percentage, the balance of 40% for trade needs, for an extra 25 per cent. is required to be held, subject to the

Government's needs. The asparagus pack of California is said also to be sold up. Flour and feed sales are maintained on an unchanged basis. The sugar situation is quite unchanged, but there are still three prices quoted. The situation is expected to improve on delivery of raws. Nuts are ruling high. Evaporated apples are lower, as is also barrel pork. Java teas are up 2c, and there is a re-

ported heavy buying of Indias, Ceylons and Javas. The market is firm. Cotton rope, raw Jamaica sugar, Gold Dust cornmeal are up, and rice still rules firm; while spices are likely to advance in sympathy with outside tendencies.

Asparagus Tips Up;

Cotton Rope Also

ASPARAGUS TIPS, COTTON ROPE, ETC.—Asparagus seems to be very scarce, and the price of the canned tips has gone higher. One pound size is now \$3.35, and this means an advance of 35c per case. The large tins of 2½-lb. size are marked up from \$3.75 to \$4 per case. Cotton rope prices are again advanced, and the 3/16-inch is selling at 64c per pound and the larger sizes at 63c. American pork is down to \$69 per barrel from \$71.

Sugar Prospects

Much Improved

Montreal. SUGAR.—With deliveries of raws just about on the same basis, the refined market is still unchanged. Jobbers state that they are getting small supplies from week to week, the same being delivered frequently, and which enable them to give their customers in turn a fair amount. With a general serious attempt to conserve as much as possible, there seems to be no actual shortage of supply for present needs as far as can be learned. There are still three prices. Atlantic is selling on the basis of \$8.90, St. Lawrence at \$8.80, as well as Dominion; while the Canada Sugar Refineries' price is still \$8.40. Some think the situation will be better in the course of a week or two.

	100 lbs
Atlantic Sugar Company, extra granulated sugars, 100 lbs.	8 90
Acadia Sugar Refinery, extra granulated	8 80
St. Lawrence Sugar Refinery	8 80
Canada Sugar Refinery	8 40
Dominion Sugar Co., Ltd., crystal granulated	8 80
Special icing, barrels	8 70-9 05
Icing (25-lb. boxes)	9 10-9 40
Icing (50-lb. boxes)	8 90-9 20
Diamond icing	8 70-9 05
Yellow, No. 1	8 10
Yellow, No. 2 (or Golden)	8 00
Yellow, No. 3	7 90
Powdered, barrels	8 60-8 95
Paris lumps, barrels	9 10
Paris lumps (50-lb. boxes)	9 65
Paris lumps (25-lb. boxes)	9 85
Crystal diamonds, barrels	9 10
Crystal diamonds (boxes 100 lbs.)	9 10
Cut loaf (50-lb. boxes)	9 30-9 65
Cut loaf (25-lb. boxes)	9 50-9 85

For deliveries in Montreal City districts add 5c to above refinery price if purchased through wholesalers.

Dominion Sugar delivered direct to retailers at above price.

For 50-lb. and 25-lb. bags add 10c per 100 lbs.; for 20-lb. bags add 15c per 100 lbs.; for 10-lb. bags add 20c per 100 lbs.; for 5-lb. cartons add 25c per 100 lbs., and for 2-lb. cartons add 30c per 100 lbs. Granulated and yellow sugar may be had in barrels of 5c over above prices. Fancy sugars make a corresponding increase when put up in small packages.

Canned Goods Movement Continues Fair

Montreal.

CANNED GOODS.—There is still a good movement of canned goods, one jobber reporting the shipment of six carloads to western points. Sales in a general way are maintained and the prices are firm. This same jobber stated that he was being asked fully a dollar more for what he wanted of the 1918 pack per case than he had to pay last season. Asparagus is very high, and a direct importer told CANADIAN GROCER that he believed the product was booked up to the limit, as prices had been withdrawn. Some say that there will be enough canned goods to meet the needs of the trade till next fall, and others that there will be a shortage. Prices hold without change, although gallon apples are easier in tone.

Salmon Sockeye—

"Clover Leaf," 1/2-lb flats	2 40	2 45
1 lb. flat		4 00
1 lb. talls, cases 4 doz., per doz.		3 75
1/2 flats, cases 8 doz., per doz.	1 50	2 00
Chums, 1-lb. talls		1 80
Pinks, 1-lb. talls		2 40
Cohoos, 1-lb. talls		2 65
Red Springs, 1-lb. talls		2 70
Salmon, Gaspe, Niobe Brand (case of 4 doz.), per doz.		2 25
Canadian sardines (case)	6 75	7 00
Norwegian sardines, per case of 100 "1/4s"		20 00

Canned Vegetables—

Tomatoes, 1's	1 20	2 75
Tomatoes, 3s	2 60	2 75
Tomatoes, U.S. pack (2s)	2 10	2 12 1/2
Tomatoes, 2 1/2s	2 45	2 60
Peas, standards	1 75	1 90
Peas, early June	1 90	1 90
Beans, golden wax	1 85	1 90
Beans, Refugees	1 85	1 90
Corn, 2s, doz.	2 35	2 40
Spinach (U.S.), 3s		3 00
Do., (U.S.), gallons		10 00
Corn (on cob, gal. cans), doz.		8 50
Red raspberries, 2s		2 90
Simcoes		2 75
Red cherries, 2s	2 60	2 90
Strawberries, 2s		3 00
Blueberries, 2s, doz.		1 85
Pumpkins, 2 1/2s	1 60	1 70
Pumpkins, 3s		1 75
Pumpkins (gallon), doz.		6 00
Carrots, sliced, 2s		1 45
Apples (gallons)		5 00
Peaches, 2s (heavy syrup)		2 00
Pears, 3s (heavy syrup)		2 45
Pineapples, 1 1/2s		2 25
Greengage plums (light syrup)		1 90
Lombard plums (heavy syrup), 2s		1 70

Evaporated Apples Down; Fair Trade For Fruits

Montreal.

DRIED FRUITS.—There has been an easier feeling in the evaporated apple market during the week, prices having declined 2c to 3c and the quotation being 20c per lb. This is probably due to the offerings of green apples, of which a fairly large quantity is being marketed. Other lines hold without change, and the sale of prunes, apricots and other lines continues in seasonable volume. Raisins continue to be scarce and the prices of these are naturally firm.

Apricots—

Choice	0 28
Fancy	0 30
Apples (evaporated)	0 20
Peaches (fancy)	0 21
Drained Peels—	
Cltron	0 35
Lemon	0 27 1/2
Orange	0 23 1/2

Raisins—

Malaga, table box of 22 lbs., 3-crown cluster, \$3.25; 4-crown
--

cluster, \$3.75; 6-crown	4 00
Muscatsels, loose, 2-crown	0 11
Muscatsels, loose, 3-crown, lb.	0 11 1/2
Muscatsels, 4-crown, lb.	0 12
Cal. seedless, 16 oz.	0 14
Cal. seedless (new)	0 16 1/2
Fancy seeded, 16 oz. pkgs.	0 13
Choice seeded, 16 oz. pkgs.	0 12
Montreal.	
Valencias, selected	0 11
Valencias, 4-crown layers	0 11 1/2
Currants, old	0 24
Do., new	0 32
Dates, Excelsior, per case	5 75
Do., Dromedary	6 50
Figs (new), 100 to case	11 00
Figs (layer), 10-lb. boxes	1 90
Figs, Spanish (22-lb.)	0 20
Figs, Portuguese	0 13
Figs, Fancy Cal. White (Choice)—	
Pkgs. 16 oz. (10 pkgs.)	1 75
Pkgs. 10 oz. (12 pkgs.)	1 45
Pkgs. 8 oz. (20 pkgs.)	2 00
Pkgs. 6 oz. (50 pkgs.)	3 60
Pkgs. 4 oz. (70 pkgs.)	3 70

Prunes—

30-40	0 17
California, 40-50s	0 13 1/2
25-lb. cases, 50-60s	0 13
60-70s	0 12 1/2
70-80s	0 12
80-90s	0 11
90-100s	0 10
Oregon, 30-40s	0 15 1/2
40-50s	0 15 1/2
50-60s	0 12 1/2

Nut Prices Firm; Higher Figures Possible

Montreal.

NUTS.—The nut markets continue to rule with a firm undertone and price revisions are frequent. This is likely to be characteristic of the market in view of the emplaced embargoes. Some of the jobbers will not buy because of the high tendencies, but importers state that there is no possibility of quotations improving. The jobbing trade has been gradually revising its prices, and these will perhaps be revised further upward. Peanuts continue to be in good demand and the prices are firm.

Almonds (Tara), per lb.	0 20	0 24
Almonds (shelled)	0 42	0 43
Almonds (Jordan)		0 70
Almonds, Valencia, shelled	0 45	0 46
Almonds, soft shelled Tarragonas	0 21 1/2	0 22 1/2
Brazil nuts (new)	0 18	0 19
Brazil nuts (med.)	0 15	0 17
Filberts (Sicily), per lb.	0 19	0 21
Filberts, Barcelona	0 17 1/2	0 18 1/2
Hickory nuts (large and small), lb.	0 10	0 15
Peanuts, Bon Ton	0 15 1/2	0 16 1/2
Peanuts, "Diamond G"	0 15	0 16
Peanuts (coon), per lb.	0 12 1/2	0 (13 1/2)
Peanuts (Jumbo), per lb.	0 16	0 21
Peanuts, shelled, Spanish, No. 1		0 17
Peanuts, shelled, Virginia, No. 1	0 16	0 17 1/2
Do., No. 2		0 14
Pecans (New Jumbo), per lb.	0 21	0 25
Pecans, New Orleans, No. 2	0 21	0 24
Pecans "paper shell," extra large Jumbo		0 40
Pecans (shelled)		0 80
Walnuts (Grenoble)		0 23
Walnuts (new Naples)	0 16	0 18
Walnuts (shelled)		0 70
Walnuts (Marbots), in bags	0 22	0 24
Walnuts California, No. 1		0 24

Rice Holds Firm; Trading Is Limited

Montreal.

RICE, TAPIOCA.—The rice market still is firm and prices well maintained. Trading here is rather confined, and this seems to be the condition at outside import centres, where the prices are unchanged. A good deal of the receipts are being absorbed on government buyer's account. There seems to be plenty here to meet the demand from both city and country trade. Tapioca is unchanged and sales seasonable.

Carolina	11 50	12 50
"Texas," per 100 lbs.		9 50

Patna (good)	8 90	9 40
Siam, No. 3	8 50	9 00
Siam (fancy)	8 75	10 50
Rangoon "B"		8 50
Rangoon "B," 200-lb. lpts		7 70
Rangoon CC	7 60	8 20
Maudarin	8 75	8 90
Pickling rice	7 70	8 40
Tapioca, per lb.	0 15	0 16
Tapioca (Pearl)	0 15*	0 16

Some Molasses Moving; Syrup Prices Steady

Montreal.

MOLASSES AND SYRUPS.—There have been no changes in the prices ruling for molasses. The market continues with a firm undertone, and there is probably a better outlook, deliveries having shown some improvement. The supplies are coming in via rail from United States import centres, and this extra handling has not done the containers any good, some puncheons coming to hand in bad shape. The syrup markets are without change and a fair amount is coming forward, with sales fairly satisfactory.

Corn Syrup—

Barrels, about 700 lbs.	0 07
Half bbls. or quarter bbls., 1/4c per lb. over bbls.	
Kegs	0 07 1/2
2-lb. tins, 2 doz. in case, case	4 65
5-lb. tins, 1 doz. in case, case	5 20
10-lb. tins, 1/2 doz. in case, case	4 95
20-lb. tins, 1/4 doz. in case, case	4 90
2-gal. 25-lb. pails, each	2 15
3-gal. 38 1/2-lb. pails, each	3 25
5-gal. 65-lb. pails, each	5 25

Prices for	
Barbadoes Molasses—	Island of Montreal
Puncheons	0 92
Barrels	0 96
Half barrels	0 98
For outside territories prices range about 3c lower.	

Carload lots of 20 puncheons or its equivalent in barrel or half barrels to one buyer, may be sold at "open prices." No discounts will be given.
Cane Syrup (Crystal Diamond)—
2-lb. tins, 2 doz. in case, per case..... 5 50
Barrels, per 100 lbs..... 8 00
Half barrels, per 100 lbs..... 8 25

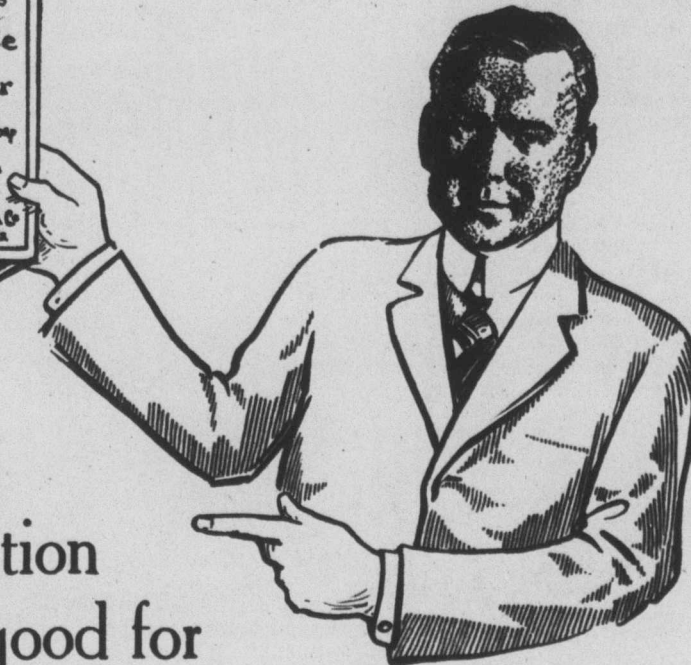
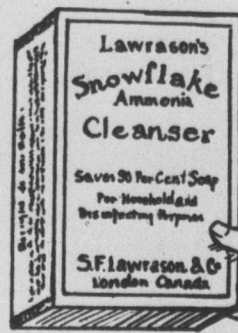
Japanese Beans Plentiful; Sales Are Fair

Montreal.

BEANS.—It is stated that there are many Japanese beans on the market, and these are meeting with a very good reception. For the most part trade is just fair, and notwithstanding this condition prices are fully maintained. It is quite probable that much of the available supply will be used soon for seeding purposes. At the present time those jobbers, who do a large business in the line, are already busy preparing for the business that will be developing in this way soon. There are no changes of price.

Beans—

Canadian, hand-picked, bush	9 50	10 50
Ontario, new crop, 3 to 4 lbs.		8 15
British Columbias		8 16
Do., in 100-lb. sacks, gross, per 100 lbs.	15 00	15 50
Canadian, 3-lb. pickers, per bu.	9 00	9 50
Canadian, 5-lb. pickers	7 40	8 00
Michigan, 3-lb. pickers	9 00	10 00
Michigan, hand-picked	9 50	10 50
Yellow Eyes, per lb.		0 14
Rangoon beans, per bushel	7 00	7 50
Lima, per lb.		0 20
Chilean beans, per lb.		0 14 1/2
Mascurian white beans, lb.		0 15
South American		5 20
Peas, white soup, per bushel	5 00	5 50
Peas, split, new crop, bag 98 lbs.	11 00	11 25
Barley (pot), per bag 98 lbs.	6 25	7 25
Barley, pearl, per bag 98 lbs.	7 50	8 00



“Your best
recommendation
is none too good for
Snowflake Ammonia Powder!”

Its quality is its passport to the estimation of good housewives everywhere.

And though its price has recently been increased **Snowflake** is still without a rival in quality and value. The packages are the same weight as formerly and the quality is **Snowflake**

Add this to the fact that **Snowflake** Ammonia is **the only Ammonia on the market advertised to the consumer.**

This is a fact every retailer should consider. We have reduced our staff of travellers and increased our consumer advertising. This will mean more sales for you if you show **Snowflake** regularly.

Have you a good stock on hand?

S. F. Lawrason & Co.
LONDON, CANADA

If any advertisement interests you, tear it out now and place with letters to be answered.

Always Show SNOWFLAKE Ammonia Powder

Your customers are being constantly reminded of the fact that SNOWFLAKE Ammonia is the biggest value and the finest quality on the market to-day.

We would therefore suggest that you keep this live seller regularly displayed. You will have no difficulty in making the initial sale and, after that, SNOWFLAKE quality will take care of the repeats.

Selling Lawrason's *Snowflake* Ammonia will not only net you a good profit but will enhance the quality reputation of your store.

Order Early. Congestion of the railroads and slowness of delivery emphasize the wisdom of ordering early and far, far ahead. Anticipate your requirements for *Snowflake* and let us have your order NOW.



Sells retail at 10 and 15 cents

S. F. Lawrason & Co.
LONDON, CANADA

Rye Flour Now \$8; Price Package Oats Revised

Montreal.
CEREALS.—The feature of the cereal market is that of the strong position taken by rye flour. This is in active demand, and has been advancing from day to day until a new record has been reached—\$8 being asked this week for the 98-lb. sacks. Much of it is being used for making new breads, and larger proportions of it are now embodied in some of the varieties being turned out by the bakers. Prices on the package rolled oats are likely to be revised, and there may be a little easier tone. Cornmeal is ruling at firm prices without change.

Cornmeal (Gold Dust)	7 25
Barley, pearl	8.25-8.75 9 50
Barley, pot, 98 lbs.	6.25-6.75 7 50
Buckwheat flour, 98 lbs.	7 25
Corn flour, 98 lbs.	6 50 7 25
Cornmeal, yellow, 98 lbs.	6 60
Hominy grits, 98 lbs.	6 75 8 00
Hominy, pearl, 98 lbs.	7 50 7 75
Oatmeal, standard, 98 lbs.	6.04-6.25 6 60
Oatmeal, granulated, 98 lbs.	6.04-6.25 6 60
Peas, Canadian, boiling, bush.	5 00 5 50
Split peas	10 25 11 25
Roller oats, 90-lb. bags.	5.50-5.60 6 00
Roller oats (family pack.), case. ....	.....
Roller oats (small size), case. ....	.....
Rye flour, small lots, 98 lbs.	8 00

Flour Trade Easier; Supplies Ample

Montreal.
FLOUR.—The situation is one of little change. Demand is fair, and there is ample supply to meet all requirements. The large users are now on the war standard basis. The supply, think many of the millers, will be ample for the country's needs until the next harvest. The mills are operating and will probably operate this season as long as usual, the several weeks later in the season during which they are closed down being the only time when they will need to suspend operations. The demand for feed has been a little easier, although this is still greater than the supply. The prices hold without change. Prices for jute bags, say the millers, are becoming decidedly excessive.

War Standard, Graham and Whole

Wheat Flours—	
Car lots (on track)	11 10
Car lots (delivered), Bakers.	11 20
Small lots (delivered)	11 30
Bran, per ton	35 40
Shorts	40 40
Crushed oats	63 00 73 00
Barley chop	78 00 87 00
Barley meal	77 40
Feed oats, per bushel	1 12 1 16

Primary Conditions to Advance Spices Here

SPICES.—While there are no new advances for the present week, the market is ruling so strong that upward tendencies are very probable in the immediate future. Peppers still are firm on the revisions made last week and the conditions at import points are such as to make a change here, for the prices of peppers, pickling spice, cloves, etc., have been raised and with the cost of containers, labor and import conditions, such dominating factors, it is expected that there will be an early consideration of revisions here.

Allspice	5 and 10-lb. boxes	0 16	0 18
Cassia .....	.....	0 25	0 30
Cassia (pure) .....	.....	.....	0 35
Cayenne pepper .....	.....	0 28	0 35
Cloves .....	.....	.....	0 75
Cream of tartar .....	.....	0 80	0 90
Ginger, pure .....	.....	0 25	0 35
Ginger, Cochin .....	.....	.....	0 25
Ginger, Jamaica .....	.....	0 30	0 35
Mace .....	.....	0 30	1 00
Nutmegs .....	.....	0 40	0 50
Pepper, black .....	.....	0 38	0 42
Pepper, white .....	.....	0 42	0 45
Pepper (Cayenne) .....	.....	0 30	0 35
Pickling spice .....	.....	.....	0 25
Tumeric .....	.....	0 21	0 23
Cardamon seed, per lb., bulk. ....	.....	.....	2 00
Caraway, Dutch, nominal. ....	.....	.....	0 75
Cinnamon, China, lb. ....	.....	0 22	0 25
Cinnamon, per lb. ....	.....	.....	0 35
Mustard seed, bulk .....	.....	.....	0 25
Celery seed, bulk .....	.....	.....	0 46
Shredded cocoanut, in pails. ....	.....	0 21	0 23
Pimento, whole .....	.....	0 12	0 14

For spices packed in cartons add 3½ cents a lb. and for spices packed in tin containers add 10 cents per lb.

Big Run Maple Sap Prices are Favorable

Montreal.
MAPLE PRODUCTS AND HONEY.—There is a better tone to the maple sugar and syrup markets than was expressed a week ago. The run of sap is said to have been good and a large lot of syrup and sugar has been made. The price of syrup in 8½ pound cans is quoted around \$1.40-\$1.50, and for the imperial gallons \$1.85-\$2. Sugar is selling at 19 to 20 cents per pound. For both products there seems to be a good demand and the same is finding a steady outlet through the retail trade. Honey sales are maintained in fair volume on an unchanged price basis.

Honey—

Buckwheat, 5-10 lb. tins, lb.	0 19
Buckwheat, 60-lb. tins, lb.	0 16½
Clover, 5-10 lb. tins, per lb.	0 22
Clover, 60-lb. tins	0 21
Comb. per section	0 21

Maple Product—

Syrup, 13 lbs. Imp. meas., gal.	1 70	1 80
11-lb. tins	1 35	1 45
Sugar, in blocks, per lb.	0 19	0 20

Tea Market Strong With Firming Advances

Montreal.
TEA.—All the advices received here point to a firming of the markets. Advices from Japan received early in the week, state that the high living costs in the growing centres have increased the cost of labor, while advances of from 20 per cent. to 80 per cent. have been made for fertilizing materials and charcoal, respectively. Shipping has been taken off the Pacific routes. Weather conditions have been unfavorable and in several points "withering" has been one of the resultant conditions. There is a free movement here and prices are well held with firming tendencies very probable at any time. "Prices on Japans," said one importer to CANADIAN GROCER, "are likely to advance about 5c per pound. Freight that cost \$18 per ton a year ago is now worth \$30 per ton, which will be a factor in any advances made."

Ceylon and Indias—

Pekoe, Souchongs, per lb.	0 38	0 40
Pekoes, per lb.	0 40	0 46
Orange Pekoes	0 43	0 50

Javas—

Pekoes	0 31	0 34
Broken Orange Pekoes	0 33	0 36

Orange Pekoes 0 35 0 40
 Inferior grades of broken teas may be had from jobbers on request at favorable prices.

Coffee Rules Firmly In All Markets

Montreal.
COFFEE.—There is a reasonably good demand for coffee and the prices here rule without change. Trading has not brought out a great many offers and this has resulted in a considerable advance at New York, added to a firm condition in Brazil. Some of the importers state that prices are likely to be moved higher. In the cocoa markets there is nothing to report excepting that demand is good both here and at outside points. Prices are maintained without change.

Same Vegetables Lower; Grapefruit is Easier

Montreal.
FRUITS AND VEGETABLES.—There is a fairly good demand for certain kinds of fruits. The ruling prices on oranges have served to create a larger demand and consumption of apples as the latter are moderate in price. Grapefruit is down some to \$4.50 per case. Oranges have weakened a little in some quarters and they are expected to be easier soon. Strawberries have been coming in fairly well and are selling. Various lines of vegetables are getting cheaper and the price of potatoes is easier with a likelihood of lower levels still being reached. Carrots are not keeping well and these will probably be scarcer soon, on this account.

Bananas (fancy large), bunch.	4 00	4 50
Oranges, Valencia lates	5 00	5 75
Oranges, Porto Ricos .....	.....	5 50
Oranges, California navels	8 00	9 00
Oranges, Jamaica .....	.....	6 50
Oranges (bitter)	4 00	5 00
Oranges (Seville, bitter) .....	.....	5 50
Grape fruit, Cuban	4 00	4 50
Grape fruit, California	5 00	6 00
Grape fruit, Florida	5 00	6 00
Lemons (fancy new Messina)	4 50	5 00
Lemons, California seedless .....	.....	5 00
Grape fruit (fancy Jamaica)	3 25	3 75
Grape fruit (fancy Porto Ricos) ..	.....	4 50
80, 96, 64 .....	.....	4 50
Grape fruit (fancy Porto Ricos) ..	.....	4 00
54, 46 .....	.....	4 00
Pineapples, Cuban, crae	6 50	7 00
Grapes, Malaga (keg)	7 00	7 50
Pineapples, Florida	6 50	7 00
Grapes, Malaga, medium .....	.....	10 00
Cocoanuts (sack)	7 25	9 00
Strawberries (Louisiana), pints. ..	0 19	0 22
Strawberries, quarts .....	.....	0 30
Apples, (bbis.)—		
Fameuse	7 00	8 50
Baldwins	4 00	4 50
Ben Davis	3 25	4 00
Russets	4 50	5 00
Apples, boxed .....	.....	2 75
Pears (eating), small lots only, doz.	0 30	0 60
Ontario Apples—		
Spys, No. 1, per bbl.	8 00	8 50
Do., No. 3 (special), bbl. ....	.....	5 50
Do., No. 3, bbl. ....	.....	4 50
Pewaukee, No. 1, bbl. ....	.....	6 50
Do., No. 2, bbl. ....	.....	5 50
Baldwin, No. 1 bbl.	4 00	4 50
Stark, No. 1, bbl. ....	.....	4 50
No. 2 .....	.....	3 75
Boxed apples (all sizes) .....	.....	2 75
Rhubarb, doz.	1 50	1 75
Artichokes (bag) .....	.....	1 50
Cauliflower (California), crate, 2 doz.	4 50	5 00
1 doz. crate	2 00	3 00
Cabbage, Montreal, per bbl. ....	.....	2 50
Cabbage, Montreal, doz.	1 00	1 50
Cabbage (New Florida), crate. ....	.....	4 00
Cabbage, New Florida, hampers. ....	.....	1 85

Celery, Canadian, per doz.	0 50	1 00
Celery (Wash.), doz.	1 50	3 00
Celery, Florida	2 50	3 00
Cucumbers (Boston), doz.	2 00	2 50
Cucumbers (hampers)	5 00	6 00
Horseradish (Can.)	0 20	0 25
Endive (Can.)	0 25	0 40
Endive (American)	0 40	0 60
Mint	0 60	0 50
Leeks	5 00	2 50
Onions, red, 100-lb. bag	2 50	1 00
Onions, red (70-lb. bag)	1 00	0 75
Oyster plant	0 75	1 00
Parsley (American)	1 00	0 50
Parsley (Canadian)	0 50	2 25
Spanish onions, half cases	2 25	3 50
Spanish onions, large crate	4 50	6 00
Spanish onions, small crate	1 50	2 75
Potatoes (sweet), per hamper, as to size	2 50	4 50
Potatoes, bag	1 50	1 50
Potatoes (New Brunswick), bag	1 50	1 50

Romane, doz.	0 50	0 75
Radishes, doz.	0 75	1 00
Carrots, bag	0 75	1 00
Beets, bag (60-lb.)	1 00	1 00
Parsnips (60-lb. bag)	1 00	1 00
Turnips (Quebec), bag	1 00	0 75
Turnips (Montreal), bag	0 75	0 90
Tomatoes (hothouse), lb.	0 40	5 00
Tomatoes, Florida, crate	5 00	5 50
Lettuce, basket (3-4 doz.)	2 50	2 50
Lettuce, curly (3 doz.)	2 50	0 60
Lettuce, curly, dozen	0 60	3 00
Lettuce, Boston, hothouse (2 doz. in box)	3 00	3 50
Lettuce (Florida), hamper	2 75	4 00
Lettuce, California, 5 doz.	5 50	6 50
Mushrooms (lb.)	0 75	0 75
Cranberries (Cape Cod), box	5 50	0 90
Do., per gallon	0 90	0 50
Watercress (Can.)	0 50	1 25
Watercress (Amer.)	1 25	
Montreal.		

Corn Syrups—		
Barrels, per lb.	0 97	4 65
Cases, 2-lb. tins, 2 doz. in case	4 65	5 20
Cases, 5-lb. tins, 1 doz. in case	5 20	8 14
Do., No. 1 yellow	8 14	1/2 c over
Half barrels, 1/2 c over bbls.; 1/4 bbls., 1/2 c over		
Cane Syrups—		
Barrels and half barrels, second grade, lb.	0 66	5 05
Cases, 2-lb. tins, 2 doz. in case	5 05	5 25
Molasses—		
Fancy Barbadoes, barrels	0 98	1 00
Choice Barbadoes, barrels	0 88	0 90
West India, 1/2 bbls., gal.	0 55	0 65
West India, 10-gal. kegs	6 50	3 25
West India, 5-gal. kegs	3 25	4 75
Tins, 2-lb., table grade, case 2 doz., Barbadoes	4 75	6 40
Tins, 3-lb., table grade, case 2 doz., Barbadoes	6 40	5 30
Tins, 5-lb., 1 doz. to case, Barbadoes	5 30	5 20
Tins, 10-lb., 1/2 doz. to case, Barbadoes	5 20	3 50
Tins, 2-lb., baking grade, case 2 doz.	3 50	4 60
Tins, 3-lb., baking grade, case of 2 doz.	4 60	3 90
Tins, 5-lb., baking grade, case of 1 doz.	3 90	2 75
Tins, 10-lb., baking grade, case of 1/2 doz.	2 75	5 00
West Indies, 1 1/2, 48s.	5 00	4 23
West Indies, 2s, 36s	4 00	

ONTARIO MARKETS

TORONTO, April 17.—The markets contain many interesting features during the week, and price changes, though not so terribly numerous, are still in evidence. Booking orders for asparagus tips are being solicited now and the 1918 pack canned pineapple is also being offered. Prices on both lines are at higher levels than last year. Although no prices have been set as yet on canned vegetables, it is thought that with plans for a big pack maturing, declines will be recorded. Further supplies of new maple syrup are now available, prices being considerably higher than for last year. Lobsters have registered an advance in some quarters. A long delayed shipment of dates has reached the city, prices being named at very high levels; further supplies are not expected prior to next October. The future of cereals seems fraught with uncertainty. Freight shipments from the United States shows decided improvement and are now coming through in very good time. Business in the city is reported very fair.

Domestic Situation In Sugar Unchanged

Toronto.
SUGAR.—The sugar situation shows little change during the week. From the States indications are that improved conditions may be expected to develop very shortly. A cable report from Cuba intimates the loss by fire of a Cuban factory which had made a crop of 70,000 bags against last year's estimate of 100,000 bags. The practical destruction by similar cause of a reserve refinery in Louisiana will mean no further meltings of Cuban sugar there before October. The total production of the U. S. domestic beet sugar crop for season 1917-18 was considerably less than estimates, being only 682,867 tons against actual outturn of 734,577 tons the previous year. The domestic refined sugar situation remains unchanged with prices irregular, and distribution down to a homeopathic basis.

Atlantic, extra granulated	9 07
St. Lawrence, extra granulated	8 97
Acadia Sugar Refinery, extra granulated	8 97
Can. Sugar Refinery, extra granulated	8 57
Cases, 10-lb. tins, 1/2 doz. to case	4 95
Dom. Sugar Refinery, extra granulated	8 97

Iceing sugar, barrels 9 27
Powdered, barrels 9 17
Canada Sugar differentials:—25-lb. sacks, 10 cents over 100-lb.; 20-lb., 15 cents advance; 10-lb. gunnies 20c. advance; 5-lb. gunnies, 40c. advance; 5-lb. cartons, 25c. advance; 2-lb. cartons, 30c. advance. St. Lawrence differentials: In 25-lb. gunnies, 25c over 100 lb.; 20-lb. gunnies, 40c advance; 10-lb. gunnies, 50c advance; 5-lb. gunnies, 60c advance; 5-lb. cartons, 60c advance; 2-lb. cartons, 70c advance. Atlantic and Acadia differentials: In 50-lb. bags there is an advance of 10c per 100 lbs. for extra granulated; in 20-lb. bags, 20c per 100 lbs.; 30c per 100 lbs. in 10-lb. gunnies, and 40c per 100 lbs. in 5-lb. cartons, and 40c per 100 lbs. in 2-lb. cartons. Barrels of granulated and yellow may be had at 5c over above prices, which are for bags. Fancy sugars make a corresponding increase when put up in small packages. No. 1 yellow is 40c per 100 lbs. under granulated. No. 2 yellow is 10c per 100 lbs. under No. 1 yellow, and No. 3 yellow 20c less than No. 1.

Pearline Higher; Health Salts Up 20c

Toronto.
PEARLINE, HEALTH SALTS.—An advance in prices applying to Pearline has been made during the week, 100's and 48's going up 20c, to make present prices \$5 a case and 24's up 40c to make a new price of \$6 case. Harry Horne's Health Salts has advanced in price from \$1.20 to \$1.40 per dozen. Cowan's ground rice, 10 oz. packets now retail at 12c instead of 10c, and are being sold to the trade at \$1.10 dozen, which represents a somewhat higher level. Sun liquid ammonia is being quoted in some quarters at \$1.45 per dozen; manila paper 5c per pound in 5-roll orders, 5 1/2c per pound in smaller quantities.

Molasses Arriving; Syrup Unchanged

Toronto.
MOLASSES, SYRUPS.—Shipments of New Orleans molasses are coming along in very good volume and one car of Barbadoes has reached the local market after being many weeks in transit. Prices on Barbadoes remain around \$1.00 in barrel lots and lower prices are certainly not looked for. The high freight rates and increased insurance tolls act as a deterrent factor in this connection and may even prove prohibitive against further shipments coming through to this market.

Corn and cane syrups remain firm and unchanged during the week. Prices ruling are as follows:

Asparagus Tips Being Booked; Lobsters Up

Toronto.
CANNED GOODS.—Orders are being booked for Libby's asparagus tips for the coming season, prices being higher than formerly ruling. The small green 1's are now \$3.55; the large green, unpeeled 2 1/2's, \$3.90; mammoth green, unpeeled, 2 1/2's, \$4.45 per dozen. Prices on canned pineapples for the 1918 pack are being issued and will very likely range from about \$3.50 to \$3.75 per dozen which represents an advance over last year. The market is expected to be rather short. Brunswick sardines are unchanged, prices ruling at \$6.50 to \$6.75 a case for 1/4's. New prices have been issued on lobsters in some quarters and 1/4's according to quality are quoted at from \$1.75 to \$2.10 per dozen, and 1/2's from \$3.00 to \$3.25 per dozen. Booking business on new pack canned goods generally continues, and it is felt that lower prices will very likely prevail. This of course depends on favorable weather, but preparations to take care of a big pack are under way and should present hopes materialize a fairly healthy reduction may be expected.

Following prices on canned goods are general quotations from wholesaler to retailer and not F.O.B. factory prices.

Salmon—		
Soockeye, 1s, doz.	4 00	4 50
Soockeye, 1/2s, doz.	2 40	2 50
Alaska reds, 1s, doz.	3 75	3 85
Chums, 1-lb. talls	2 35	2 60
Do., 1/2s, doz.	1 35	1 45
Pinks, 1-lb. talls	2 25	2 40
Do., 1/2s, doz.	1 35	1 50
Cohoes, 1/2-lb. tins	1 85	1 90
Cohoes, 1-lb. tins	3 45	3 75
Red springs, 1-lb. talls	3 15	3 65
White springs, 1s, dozen	2 30	2 35
Lobsters, 1/2-lb., doz.	3 00	3 25
Canned Vegetables—		
Beets, 3s	1 50	2 30
Tomatoes, 2 1/2s	2 65	2 75
Peas, standard	1 95	2 25
Peas, early June	2 00	2 32 1/2
Beans, golden wax, doz.	1 85	2 10
Beans, Midget, doz.	2 25	2 45
Asparagus tips, doz.	3 25	3 65
Corn, 2's, doz.	2 45	2 75
Pumpkins, 2 1/2s	1 80	2 10
Spinach, 2s, doz.	1 80	2 40
Succotash, No. 1, doz.	2 00	2 35
Pineapples, 2s	3 50	3 75
Cherries, 2s	2 60	2 90

Peaches, 2s	2 10	2 40
Pears, 2s	1 85	2 00
Plums, Lombard, 2s	1 75	1 75
Plums, Green Gage	1 80	1 95
Raspberries, 2s, H.S.	3 00	3 25
Strawberries, 2s, H.S.	3 00	3 40
Jam, raspberry, 16 oz., doz.	2 90	3 30
Do., black currant, 16 oz.	2 90	3 30
Do., strawberry, 16 oz.	3 00	3 40
Do., raspberry, 4-lb. tin.	0 83	0 90
Do., black currant, 4-lb. tin.	0 77	0 88
Do., strawberry, 4-lb. tin.	0 83	0 90
Preserved Fruits, Pint Sealers—		
Peaches, pint sealers, doz.	3 40	3 45
Plums, Greengage, doz.	2 40	2 95
Do., Lombard, doz.	2 25	2 90
Do., Blue, doz.	2 25	2 90
Black currants, doz.	3 45	3 45
Red currants, doz.	3 45	3 45
Raspberries, doz.	3 40	3 60
Strawberries	3 60	4 40

Dates Reach Market; Considerably Higher

Toronto.
DRIED FRUITS.—A long-delayed shipment of dates has reached the local market and no more are expected before next October. Prices are much higher on the new shipment, Dromedary 36's, now being quoted at from \$7.25 to \$7.50 per case, while Excelsior 36's are also higher at \$6.50 to \$6.75 per case. A shipment containing 1,400 tons of currants is now due in New York, and prices at that point have declined about 2c per pound. The United States Government has intimated that it wants 1,200 tons raisins and orders for July and August shipment to Canada will have to come forward on a pro-rata basis. It is also of note that on and after May dried fruit packers will not be allowed to face dried fruits in packages containing over 10 pounds net. A shipment of California figs which has been considerably delayed in transit has reached the city and is being offered to the trade as follows: 4 oz. packages, 70 to case, \$3.50 per case; 8 oz. packages, 20 to case, \$1.80; 10 oz. packages, 12 to case, \$1.40; 10 oz. packages black figs, 12 to case, \$1.40; 10 pound layer white figs, \$2.00 per box. Prunes in California are practically done, but some shipments have reached the local market that have been in transit for a considerable period. Some seeded raisins, 36's, 16 oz. packages are being quoted at 11½c per pound.

Apples, evaporated, Ontario	0 20	0 21
Do., da., Nova Scotia	0 17	0 18
Apricots, unpitted	0 16	0 16
Do., fancy, 25s	0 30	0 30
Do., choice, 25s	0 25	0 27
Do., standard, 25s	0 24	0 26
Candied Peels, American—		
Lemon	0 26	0 30
Orange	0 28	0 30
Citron	0 35	0 36
Currants—		
Grecian, per lb.	0 29	0 32½
Australians, lb.	0 30	0 35
Dates—		
Excelsior, kgs., 3 doz. in case	6 50	6 75
Dromedary dates, 3 doz. in case	7 25	7 50
Figs—		
Tapa, lb.	.....	.....
Malaga, lb.	.....	.....
Comadre figs, mats, lb.	0 13	0 14
Cal., 8 oz. pkgs, 20s, case	1 80	1 80
Cal., 10 oz., 12s, case	1 40	1 40
Prunes—		
30-40s, per lb., 25's, faced	0 18	0 18
40-50s, per lb., 25's, faced	0 17	0 17½
50-60s, per lb., 25's, faced	0 16	0 16½
60-70s, per lb., 25's, faced	0 14	0 15½
70-80s, per lb., 25's, faced	0 13	0 14
80-90s, per lb., 25's, unfaced	0 12½	0 13½
90-100s, per lb., 25's, faced	0 12	0 12
Peaches—		
Standard, 25-lb. box	0 15½	0 17
Choice, 25-lb. boxes	0 18½	0 19
Fancy, 25-lb. boxes	0 22	0 22

Raisins—		
California bleached, lb.	0 14	.....
Valencia, Cal.	0 10½	0 10½
Valencia, Spanish	.....	.....
Seeded, fancy, 1-lb. packets	0 11½	0 13½
Seedless, 12-oz. packets	0 11	0 12½
Seedless, 16-oz. packets	0 14½	0 15
Seedless, bakers, Thompsons, 50s	0 14	0 15½

Teas Show Firming Tendency On Spot

Toronto.
TEAS.—Although no change in prices to the trade has been made on teas, better prices are being had on spot offerings. Whereas dickering over ½c per pound has been indulged in during the past two or three weeks, this is practically eliminated now; the attitude is more "that's my price, take it or leave it." Business, though good, shows a slight falling off during the week. Stocks are said to be in fair condition.

Ceylon and Indias—		
Pekoe Souchongs	0 86	0 38
Pekoes	0 38	0 46
Broken Pekoes	0 46	0 48
Orange Pekoes	0 48	0 50
Broken Orange Pekoes	0 50	0 52
Javas—		
Broken Pekoes	0 35	0 38
Japans and Chinas—		
Early pickings, Japans	.....	0 40
Second pickings	0 30	0 38
Hyson Thirds, lb.	0 30	0 35
Do., Seconds	0 40	0 45
Do., Sifted	0 40	0 52

These prices do not indicate the wide range in the values. They are good medium grades, and are meant to give some indication of price movement.

Coffee Situation Firm; Stocks Are Light

Toronto.
COFFEE.—The situation is very firm and spot stocks continue to reach lower levels. That there is lots of coffee were there bottoms available to bring same is evident, but the outlook for transportation is by no means any too encouraging. The demand continues in very good volume and prices show no change.

Coffee—		
Bogotas, lb.	0 28	0 30
Guatemala, lb.	0 24	0 25
Maracaibo, lb.	0 25	0 29
Mexican, lb.	0 27	0 31
Jamaica, lb.	0 26	0 30
Blue Mountain Jamaica	.....	0 40
Mocha, Arabian, lb.	.....	.....
Rio, lb.	0 19	0 23
Santos, Bourbon, lb.	0 25	0 26
Chiory, lb.	.....	0 20
Cocoa—		
Pure, lb.	0 25	0 30
Sweet, lb.	0 18	0 20

Peppers Higher At Primary Points; Scarce

Toronto.
SPICES.—Peppers have advanced 3c per pound at primary points and are reported very scarce. Celery seed shows a higher tendency in quotations of 55c per pound and whole cloves also at 75c per pound. Supplies are rather limited and the outlook for further shipments not any too encouraging. The range of quotations now being made follows.

Allspice	0 16	0 18
Cassia	0 30	0 40
Cinnamon	0 40	0 55
Cayenne	0 30	0 35
Cloves	0 70	0 85
Ginger	0 25	0 35
Herbs—sage, thyme, parsley, mint, savory	0 40	0 60
Mace	0 90	1 10

Pastry	0 25	0 35
Pickling spice	0 22	0 25
Peppers, black	0 38	0 42
Peppers, white	0 40	0 45
Paprika, lb.	0 35	0 45
Nutmegs, selects, whole, 100's	.....	0 40
Do., 80's	0 50	0 50
Do., 64's	0 55	0 60
Mustard seed, whole	0 35	0 40
Celery seed, whole	0 45	0 60
Coriander, whole	0 28	0 35
Caraway seed, whole	0 90	1 00
French, pure	0 90	0 96
American high test	.....	.....
2-oz. packages, doz.	.....	1 40
4-oz. packages, doz.	2 60	.....
8-oz. packages, doz.	.....	5 45
8-oz. tins, doz.	.....	6 00
Tartarine, barrels, lb.	.....	0 21
Do., kegs, lb.	.....	0 23
Do., pails, lb.	.....	0 25
Do., 4 oz., doz.	.....	0 90
Do., 8 oz., doz.	.....	1 75
Do., 16 oz., doz.	.....	3 25

Future Of Nuts One Of Uncertainty

Toronto.
NUTS.—Transportation difficulties are looming larger every day in respect to future shipments of nuts. Brazils are off the New York market altogether, and with the embargo now in effect on all shipments further supplies will not be available for some time to come. A shipment of Spanish peanuts reached the local market during the week and are being quoted at 18-19c per pound. Stocks of walnuts are reported low and prices are very firm.

In the Shell—		
Almonds, Tarragonas, lb.	0 21	0 23
Walnuts, Bordeaux	0 25	0 26
Walnuts, Grenobles, lb.	.....	.....
Walnuts, Manchurian, lb.	.....	.....
Filberts, lb.	0 18	0 22
Pecans, lb.	0 25	0 27
Peanuts, Jumbo, roasted	0 22	0 25
Do., Fancy, roasted	0 23	0 24
Brazil nuts, lb.	0 15	0 16
Cocanuts, 100s, 150s	7 50	8 50
Shelled—		
Almonds, lb.	.....	0 45
Filberts, lb.	0 35	0 40
Walnuts, lb.	0 68	0 75
Peanuts, Spanish, lb.	0 18	0 19
Do., Chinese, Japanese, lb.	.....	.....
Brazil nuts, lb.	0 66	0 68

Beans Unchanged In Uninteresting Markets

Toronto.
BEANS.—No change has been reported in the situation applying to beans and the market generally is uninteresting. In some quarters it is estimated that supplies are rather light. A fair demand continues and for the present orders are going forward complete.

Ontario, 1-lb. to 2-lb. pickers, bu.	8 50	9 00
Do., hand-picked	9 00	9 25
Can. white kidney beans, bush	.....	9 00
Rangoons, per bush	6 50	7 00
Yellow eyes, per bushel	.....	.....
Japanese Kotenashi, per bush	.....	8 00
Limas, per pound	0 18½	0 22

Rices Show No Further Developments

Toronto.
RICES.—Nothing further has developed in the rice situation during the week. Further revisions in prices on a couple of lines have been made, the Blue Rose Texas now being quoted at from 11½c to 12c per pound, and Chinese XX from 9c to 10c in full bag lots. Orders are only being taken by brokers subject to confirmation by their principals. The range of prices now offering is given herewith.

Texas, fancy, per 100 lbs.....	11 50	12 00
Blue Rose Texas, per 100 lbs...	11 75	12 00
Honduras, fancy, per 100 lbs.....	9 75	13 00
Siam, fancy, per 100 lbs.....	9 75	9 75
Siam, second, per 100 lbs.....	9 50	9 50
Japans, fancy, per 100 lbs.....	10 75	11 75
Japans, second, per 100 lbs.....	9 50	9 75
Chinese XX, per 100 lbs.....	9 00	10 00
Do., Simiu.....	11 50	11 50
Do., Mujin, No. 1.....	10 75	10 75
Do., Pakling.....	10 25	10 25
Tapioca, per lb.....	0 14½	0 15

Little Of Interest

Marks Package Goods

PACKAGE GOODS.—There has been little develop of an interesting nature during the week. Prices have been firmly maintained and the demand continues in good volume.

Toronto.

Cornflakes, per case.....	3 90	4 25
Rollled oats, round, family size, 20s.....	5 75	6 35
Rollled oats, round, regular 18s, case.....	2 05	2 30
Rollled oats, square, 20s.....	5 80	5 80
Shredded wheat, case.....	4 25	4 25
Cornstarch, No. 1, pound cartons No. 2, pound cartons.....	0 11	0 10
Starch, in 1-lb. cartons.....	0 11	0 11
Do., in 6-lb. tins.....	0 12½	0 12½
Do., in 6-lb. papers.....	0 09½	0 09½

Maple Syrup Higher; Very Fair Movement

HONEY, MAPLE SYRUP.—New prices issued on maple syrup for the new crop are at considerably higher levels than those previously obtaining as noted in quotations already issued. New prices following on Pride of Canada are no exception to other lines; reputed gallons, tins, 6 to case, being quoted at \$15.75; reputed ½ gals., 12 to case, \$17.75; reputed ¼ gals., 24 to case, \$18.45; bottles, reputed quarts, 24 to case, \$17.40; reputed pints, 36 to case, \$14.85 per case. Maple sugar in ½ lbs., 50's, is being quoted at \$8.75.

No change in the situation in honey has been made. Prices are firm and stocks low.

Honey—

Clover, 5 and 10-lb. tins.....	0 22	0 23
Do., 54s, case.....	.....	.....
60-lb. tins.....	0 18	0 18
Buckwheat, 60-lb. tins.....	3 50	3 40
Comb, No. 1, fancy, doz.....	3 50	3 40
Do., No. 2, doz.....	3 00	3 25
Jars, 7-oz., doz.....	.....	.....
Do., 10oz., doz.....	.....	.....
Do., 12-oz., doz.....	.....	.....
Do., 16-oz.....	.....	.....

Maple Syrup—

No. 1, gallon tins, 6 to case..	11 00	15 75
No. 2, half gal. tins, 12 to case.....	12 50	17 75
No. 3, quart tins, 24 to case.....	12 50	18 45
No. 3, quart bottles, 24 to case.....	12 50	17 40

N.B.—Above are wine measure.

Gallon tins, Imperial, 6 to case.....	13 50	13 50
5-gallon tins, Imperial, per tin.....	10 50	10 50
Barrels, 25 or 40 Imp. gals., gal.....	2 00	2 00

Barreled Apples Decline; Lemons Easier

FRUIT. A decline of \$1.00 per barrel in practically all Nova Scotia apples has been recorded during the week. Lemons have also reached lower levels, the California now ranging from \$5.75 to \$7.00 per case and Messinas from \$5.50 to \$6.00. A decline in pineapples to a \$6.00-\$6.50 case basis has been made and shipments are arriving in sufficient volume to take care of the demand. Supplies of strawberries are rather light

but further stocks are expected. Prices are high at primary points, and pints locally held up to about 21c. A car of Jamaican grapefruit of good size and quality has reached the local market. An odd car of Florida arrives, but little Cuban is offering. Florida oranges and California navels are practically off the market. Shipments of Valencias and seedlings are reported in and prices show little variation over last quotations. Reports indicate that seedlings are nearly done and that Valencias are a short crop. Several minor price changes are provided for in quotations shown below.

Apples—

Arkansas Blacks, box.....	2 75	3 25
Winesaps, box.....	3 00	3 25
Rome Beauty, box.....	3 00	3 25

Ontario—

Baldwins, No. 1, bbl.....	6 50	.....
Greensings, No. 1, bbl.....	6 50	7 00
Northern Spys, tree run.....	4 50	5 50
Mann, No. 1, bbl.....	5 50	5 00
Do., No. 2, bbl.....	4 50	5 00
Pewakee, No. 1, bbl.....	4 50	6 00
Do., No. 2.....	3 50	5 00
Starks, No. 1, bbl.....	4 50	6 00
Do., No. 2.....	3 50	5 50
Ben Davis, No. 1, bbl.....	4 00	5 00
Do., No. 2, bbl.....	3 50	4 00
Spys, No. 3.....	4 00	5 00
Winter varieties, straight No. 3.....	2 00	4 00

Nova Scotia—

Baldwins, No. 1.....	4 50	.....
Do., No. 2.....	3 50	.....
Wagner, No. 1.....	.....	.....
Do., No. 2.....	.....	.....
Starks, No. 1.....	4 00	4 50
Do., No. 2.....	3 50	4 00
Winter varieties, straight No. 3.....	1 50	2 50
Bananas, yellow, bunch.....	3 50	4 50

Grapefruit—

Jamaica, 46s, case.....	4 75	5 50
Do., 64s, 96s, case.....	4 75	5 50
Do., 80s.....	4 75	5 50
Florida, 36s, 46s, case.....	4 75	5 50
Do., 54s, 64s, 80s, 96s.....	4 75	5 50
Cuban and Porto Rico, 54s, 64s, 80s, 96s.....	4 75	5 50

Oranges—

California Navels—	.....	.....
80s.....	5 00	6 00
96s.....	6 00	.....
100s.....	5 50	6 00
126s.....	7 50	8 00
150s.....	7 50	8 00
176s, 200s, 216s, 250s.....	8 00	8 50

Florida Oranges—

80s, 96s, 100s.....	.....	7 50
126s.....	.....	8 00
150s.....	.....	8 00
176s, 200s, 216s, 250s.....	.....	8 00

Lemons, Cal., case..... 5 75 7 00

Do., Messinas, box..... 5 50 6 00

Pears, Cal., box..... 6 00 6 50

Pineapples, Porto Rican, cs. 24-30s..... 1 00 1 25

Rhubarb, dozen..... 0 21

Malaga grapes, keg..... 0 30

Strawberries, pints, 24s..... 0 40

Do., quarts..... 0 40

Tomatoes Go Lower; Onions Also Decline

VEGETABLES.—Further reductions in the price of tomatoes have been made, cases being quoted at from \$4.50 to \$5.50. Shipments are coming through in fair quantities although there is some indication of a short crop in Florida which has firmed prices at primary points somewhat. Another decline in onions has been made in an effort to clear out stock, but the movement is very slow; Spanish in crates are now being quoted at \$3.50-\$4.00, and in half crates, \$1.75-\$2.25. Potatoes show a somewhat easier tendency again during the week, Ontario being quoted at \$1.70 to \$1.75, and New Brunswick Delawares

around \$1.80-\$1.90 per bag. California asparagus is on the market, being sold in Jumbo bunches at 60c each. California artichokes are also being offered at \$1.75-\$2.00 dozen. New arrivals of spinach from Louisiana are being marketed at \$1.35 per hamper. Parsnips at 75c-90c show a considerably lower range and low quotations are being made on beets of 75c per bag.

Asparagus, Cal., bunch.....	0 60	.....
Artichokes, Cal., doz.....	1 75	2 00
Beets, bag.....	0 75	1 00
Brussel sprouts, quart.....	.....	.....
Cauliflower, Cal., standard crates.....	3 25	3 75
Cauliflower, Cal., pony crates.....	2 00	2 25
Cabbage, Canadian, barrel.....	3 00	3 50
Do., Florida, hamper.....	2 00	2 25
Carrots, bag.....	0 50	0 60
Celery, Ontario, doz.....	.....	.....
Do., California, case.....	.....	.....
Cucumbers, Boston, doz.....	3 00	3 50
Do., Florida, hamper.....	5 50	6 00
Lettuce, leaf, doz. bunches.....	0 25	0 35
Do., head, hampers.....	2 25	3 75
Mushrooms, basket.....	2 75	3 50

Onions—

Spanish, crates.....	3 50	4 00
Spanish, half crates.....	1 75	2 25
Do., Canadian, 75-lb.....	1 25	1 25
American, 100-lb. sacks.....	.....	2 00

Potatoes—

New Ntario, bag.....	1 70	1 75
N.B. Delawares.....	1 80	1 90
P.E.I., bag.....	.....	1 75
Sweet, hamper.....	.....	5 00
Spinach, hamper.....	.....	1 35

Tomatoes—

Floridas, 108s, 120s, 144s, 180s, 216s, case.....	4 50	5 50
Parsnips, bag.....	0 90	1 35
Parsnips, doz. bunches.....	0 75	0 90
Peppers, green, dozen.....	0 50	1 25
Turnips, bag.....	0 50	0 65

No Change Reported In Flour Situation

FLOUR.—Everything in respect to flour is moving along in its prescribed channels and little of note marks the situation during the week. Mills are operating at capacity, improved receipts of grain making this possible.

War grade, 74% extraction—

Manitoba spring wheat.....	11 30	11 30
Ontario winter wheat.....	10 80	11 10
Blended, spring and winter.....	10 85	11 20

Heavy Demand Continues For Mill Feeds

MILL FEEDS.—The heavy demand continues for mill feeds and some improvement in the time required to despatch orders to destinations is noticeable. However, it would appear that there was little opportunity of really catching up with orders until the demand eases off somewhat. It is thought this will be the case in another month or less when pasture is available.

Mill Feeds—	Mixed cars ton	Small lots ton
Bran.....	\$35 40	\$37 40
Shorts.....	40 40	42 40
Special middlings.....	.....	.....
Feed flour, per bag.....	.....	.....

Cereals In Somewhat Uncertain Position

CEREALS.—The future of cereals in some lines seems rather uncertain. Just at present the markets are rather unsettled. It has been intimated in some quarters that the United States Govern-

ment is refusing to issue licenses for further shipments of corn, though others seems to place little credence in this move just now. However, if this should be the case the embargo comes at a time when mills here were just beginning to see daylight through the accumulation of orders for cornmeal and flour, etc., and would soon result in their being loaded up again with business they couldn't handle. The future in respect to rolled oats has also been questioned. The better grades of milling oats are none too plentiful apparently, though to date shipments have come along fairly well. One case was quoted, however, where an order being made up for shipment east contained the item "100 bags

No. 2 c.w. oats," and this amount could not be secured. Some definite forecast may be expected shortly in respect to these lines.

	Five Bag Lots Delivered	Single Bag Lots F.o.b. Toronto
Barley, pearl, 98s.....	\$7.35-\$7.95	\$8.00-\$9.00
Barley, pot, 98s.....	6.00- 6.50	6.00- 7.50
Cornmeal, 98s.....	6.50- 7.00	7.00- 7.25
Corn flour, 98s.....	.....	6.50- 7.35
Farinas, 98s.....	.....	.....
Graham flour, 98s.....	5.60-	6.00- 7.00
Hominy grits, 98s.....	.....	6.50- 6.60
Hominy, pearl, 98s.....	.....	6.50- 6.60
Rolled oats, 90s.....	5.65- 5.90	5.85- 6.10
Oatmeal, 98s.....	6.50- 7.00	6.40- 7.00
Roller wheat, 100-lb. bbl. ....	.....	6.50- 7.00
Rice Flour.....	.....	9.00- 12.00
Wheatlets 98s.....	.....	.....
Peas, yellow, split.....	9.50- 10.00	10.00- 10.50
Blue peas, lb.....	.....	0.13- 0.15

Above prices give range of quotations to the retail trade.

MANITOBA MARKETS

WINNIPEG, April 17.—According to advices received from brokers representing refineries, there is little chance of the sugar situation improving for some time to come, although things look better in Saskatchewan. The B. C. Sugar Refineries, Ltd., are sending bigger supplies into that province which is helping to relieve the situation somewhat in Manitoba.

The bean market is reported to be slightly firmer, and prices are up half a cent. Canned tomatoes are firmer, due to demand opening up. Gallon apples have declined, probably in sympathy with evaporated apples. There has been an advance of 3c on package dates, which are very hard to procure. Cable advices announce an advance of 3c on tapioca and sago, due to difficulty getting ocean space. An advance is expected on laundry soaps, but the trade are not too interested as they are mostly pretty well stocked up.

See No Relief To Sugar Situation

WINNIPEG. SUGAR.—Representatives of the refineries state that they see no relief in sight, and the present shortage is therefore likely to continue for some time. The situation has improved however, as far as Saskatchewan is concerned, as the B. C. Sugar Refineries, Ltd., Vancouver, are now shipping into that province in larger quantities, which is relieving the situation somewhat, as it was necessary some weeks ago for Eastern refineries to ship to Saskatchewan. Most of the refineries advanced their price last week. Some of them started off with an advance of 25c, following it up with a further advance of 15c. This brings the price of sugar up to \$9.75-9.85 for extra standard granulated.

No Cane Syrup Available In West

WINNIPEG. SYRUP.—Jobbers state that there is no cane syrup offering on this market. As stated in our last issue, prices have

been withdrawn by refineries on corn syrup and corn starch, and an advance is expected.

CORN SYRUP.

Beehive and Crown—	
2-lb. tins, 2 doz. case, per case.....	4 25
5-lb. tins, 1 doz. case, per case.....	4 90
10-lb. tins, ½ doz. case, per case.....	4 65
20-lb. tins, ¼ doz. case, per case.....	4 65
Barbadoes Molasses—	
In half barrels, per gal.....	1 15
New Orleans Molasses—	
Blackstrap, half barrels, wood, per gal.....	0 63

Dates Advance 3c; Large Prunes Scarce

WINNIPEG. DRIED FRUITS.—Prunes. Large size are very scarce, and it is expected they will all be cleaned up in California within the next sixty days. There are fairly good stocks in Winnipeg, but they are moving out freely. Dates.—Primary market is up considerably on packages, which are very hard to get. The advance amounts to about 3c. Raisins.—Prices were recently withdrawn by the association on all seeded and seedless, which looks as though there would be no more until the new crop. However, supplies of raisins in Winnipeg are heavy.

Santa Clara Prunes—	
90-100s, 25-lb. boxes, per lb.....	0 10
80-90s, 25-lb. boxes, per lb.....	0 10½
70-80s, 25-lb. boxes, per lb.....	0 11½
Apples—	
Choice, 50-lb. boxes, lb.....	0 19½
Pears, choice, 10-lb. boxes, faced. lb.....	0 15½
Apricots—	
Choice, 25's.....	0 23¾ 0 25
Choice, 10's, per box.....	2 48
Peaches—	
Choice, 25-lb. boxes.....	0 15
Currants—	
Fresh cleaned, half cases, lb., Australian.....	0 21
Dates—	
Hallowee, 68-lb. boxes.....	0 20
Fards, box, 12 lbs.....	2 30
Raisins, California—	
16 oz. fancy, seeded.....	0 11¾
16 oz. choice, seeded.....	0 11
12 oz. fancy, seeded.....	0 09¼
12 oz. choice, seeded.....	0 08¾
Raisins, Muscatels—	
3 crown, loose, 25's.....	0 11
3 crown, loose, 50's.....	0 10½
Raisins, Cal. Valencias—	
3 crown, loose, 25-lb. boxes.....	0 10¼
3 crown, loose, 10-lb. boxes.....	0 11
Figs—	
California, white figs, 25s.....	0 12¾
Peel—	
Candied lemon, boxes, lb.....	0 23½
Candied orange, boxes, lb.....	0 25
Candied citron, boxes, lb.....	0 30
Cut mixed, 7-lb. boxes.....	0 28¾

Gallon Apples Decline; Tomatoes Slightly Firmer

Winnipeg.

CANNED GOODS.—The market for canned tomatoes is much firmer, as supplies are just beginning to move out freely. While stocks here are only fair, the situation has not been as bad as was expected owing to the consumption being curtailed on account of the high price. Nevertheless there is likely to be a shortage towards the end of the summer of both tomatoes and corn. Canned Fruit.—Gallon apples are reported lower in price, probably in sympathy with evaporated apples, which are declining fast.

Demand For Salmon In Month's Time

Winnipeg

CANNED SALMON.—Supplies are moving out rather slowly just now as the big demand for canned salmon does not begin for another month or so. Jobbers are looking for higher prices than last year on sockeyes for new pack goods.

Nut Market In Chaotic Condition

Winnipeg.

NUTS.—The nut market generally is very firm, and brokers here state that importers across the line hardly know where they are at owing to Government restrictions. They state that they are unable to import them. The feeling is that it will be the same as last year, viz., that when the time comes they will be able to get enough to supply the market. However, just now the demand for nuts is off, except for peanuts, which are very high.

Still Expecting Advance On Soaps

Winnipeg.

SOAPS.—The trade are still expecting an advance on laundry soaps, although it is realized that both wholesalers and retailers are pretty well loaded up. In some cases retailers are loaded up with three months' supplies, so that the advance taking place now would not have much effect.

Tapioca And Sago Both Advance ¾c

Winnipeg.

RICE.—On account of the firmness in the rice market all the jobbers are putting their prices up, cables arriving last week-end announcing an advance of 3c on both tapioca and sago, due to difficulty in getting space for shipment.

Extra fancy Japan, 100-lb. bags.....	0 10
Fancy Japan, 100-lb. bags.....	0 09
Choice Japan, 100-lb. bags.....	0 08
Siam, 100-lb. bags.....	0 08¾
Tapioca, lb.....	0 13½ 0 14
Sago, lb.....	0 11

Coffee Firmer, Due To Lack Of Bottoms

Winnipeg.
COFFEE.—Last advices arriving in Winnipeg indicate that the market is firmer owing to difficulty in getting bottoms for shipment.

White Beans Advance Another Half Cent

Winnipeg.
BEANS.—Brokers report that the white bean market is a half cent higher than what it has been for the past two weeks. There is nothing new as regards peas; splits are quiet, and very few are selling.

Barley—		
Pearl, 98-lb. bags, per bag	7 60	
Pot, 98-lb. bags, per bag	5 35	
Beans—		
Lima, large, about 80-lb. bags, per lb.	0 17½	
Lima, small, 100-lb. bags, per lb.	0 14	
Fancy white, bushel	6 10	6 50
Peas—		
Split, 98-lb. bags, per bag	10 55	
Whole, yellow, soup, 2 bush. bags, bush.	4 50	5 00
Whole, green, lb.	0 11½	

Flour Business Quiet In Western Canada

Winnipeg.
FLOUR AND FEEDS.—There has been no change in the price of flour. Other lines such as rolled oats and feed are being quoted at the same figures. The demand for flour in Western Canada is much less, the Government being the principal purchaser. Eastern domestic, however, is good. Cornmeal is selling for the same price, viz., \$6. Rye flour is a little firmer, offering at \$6.30 for 98's. Rolled Oats.—The market for some time has been very erratic, and keen competition still goes on. Price to-day is \$4.75-\$5.00 for 80's. Demand for feed continues very heavy.

Govt. Standard Flour—		
Cash carload price	10 50	
To bakers and flour and feed dealers	10 50	
To storekeepers paying cash or 30 days, ton lots	10 60	
Do., less than ton lots	10 70	
Cereals—		
Rollod oats, 80's	4 75	5 00
Rollod oats, pkgs., family size	5 65	
Cornmeal, 98's	6 00	
Oatmeal, 98's	5 50	
Feeds—		
Bran, per ton	30 30	
Shorts, per ton	35 30	

Potatoes Holding Firm; Oranges To Go Higher

Winnipeg.
FRUIT AND VEGETABLES.—New lines on the market are pineapples at \$10 per case, new potatoes, 15c per lb. or \$20 per bbl, spinach, \$2.75 per bushel basket, green onions, \$3 per box or 30c dozen. Potatoes have not declined yet but are holding at \$1.10 per bushel. The trade are about tired of waiting for a decline, and it is not so certain now that there will be one. Farmers are coming in with their supplies and the reaction has not taken place. Tomatoes are bringing \$7.50 per six-basket crate, which is slightly less than last week as

supplies are very plentiful; it is not expected that the price will be lower than this for several weeks. Rhubarb has dropped to \$4 per 40-lb. box, and is only available in boxes. Oranges are offering at \$8 case for Mediterraneans, and new Valencias are expected this week; tendency for oranges is decidedly upwards. Louisiana strawberries are temporarily off the market, but there should be some due this week-end. The market has a slightly firmer tone.

Asparagus, Cal. 28 lbs.	10 00
Artichokes, doz.	2 50
Cabbage, lb., new	0 06
Cauliflower, Cal., doz.	2 50
Celery, Cal., crate 100 lbs.	7 00
Potatoes, Albertas	1 00
Potatoes, sweet, hamper	6 00
Potatoes, new, lb.	0 15
Spinach, bush. basket	2 75
Onions, green, doz.	0 30
Carrots, cwt.	2 50
Carrots, new, doz.	0 75
Turnips, cwt.	2 00
Head lettuce, Cal., doz.	1 00
Head Lettuce, Cal., case 4 doz.	3 75
Tomatoes, Florida, 6-basket crate	7 50
Onions, Valencias, large case	4 75
Onions, yellow and red, cwt.	2 00
Radishes, doz.	0 60
Parsley, imported, doz.	0 50
Parsnips, cwt.	4 00
Brussels Sprouts, lb.	0 23
Rhubarb, Cal., 40-lb. box	6 00
Shallots, doz.	1 00
Fruits—	
Apples	2 25
Oranges	3 00
Lemons, Messinas	7 00
Lemons, Cal.	8 00
Bananas, lb.	0 07
Grapefruit, Florida, case	5 00
Strawberries, Louisiana, case 24 pts.	5 00
Pineapples, case	10 00

INAUGURATE PUBLICITY CAMPAIGN

A recent meeting of grocers and butchers of Hamilton was addressed by W. C. Miller, secretary of the Retail Grocers' Association, in connection with the establishment of a new delivery system to eliminate duplication, and to release men for essential production work. The following resolution was brought in by a committee appointed at the last meeting to take a careful survey of the field of the proposed operations. The resolution, as follows, was adopted:

That a publicity campaign be inaugurated, having in view the education of the people to carry their own groceries and meats, and, providing that the campaign is a success that another meeting be called to consider the feasibility of eliminating deliveries on certain days; and that if the changes decided upon are found practicable that all the grocers and their help be urged to spend their spare time in some co-operative production plan.

NEW HALIFAX BROKERAGE HOUSE

Gaetz and Mosher is the name of a newly-formed brokerage firm on Water street, Halifax. The members of the firm are Z. W. Gaetz, formerly with R. B. Seaton Co., Halifax, and B. A. Blakney, formerly with the Coldwell Co. of Halifax. Among the lines for which they are agents is that of the Ingersoll Packing Co., Montreal Biscuit Co., Paterson Candy Co., Toronto, and Mineral Springs, Ltd., Amherst, N.S.

Walter Paul, grocer, University Ave., Montreal, has just returned from a trip to South Carolina and other centres,

where he went for the benefit of his health. Mr. Paul states that very severe weather prevailed in New York on his return trip last week.

J. A. Paulhus, of the D. Hatton Co., fish importers, Montreal, has just returned from a visit to New York and Atlantic City. He states that business conditions are good in New York and that weather conditions are reported as favorable to the 1918 crop.

Mr. Ross, representing the St. Williams Fruit Preservers Co., Ltd., was in Montreal the past week.

MONTREAL IMPORTING FIRM CHANGES ORGANIZATION

The Montreal importing firm of Furuya & Nishimura, Ltd., commission merchants, has been succeeded by Meiji Trading Company, Ltd. The business will be conducted as in the past with T. Furuya president, S. T. Nishimura vice-president, and W. H. Halford managing director. The offices of the firm are at 55 St. Francois Xavier Street, and new lines will now be added such as spices, peas, beans, oils, etc.

PROBLEM OF PRICE OF WHEAT

Continued from page 23.
 wheat flour in bags f.o.b. St. John, New Brunswick. Owing to the increase in railway rates which went into effect on March 25, mill feed has gone up 40c a ton. In Ontario bran is \$35.40 a ton in bags f.o.b. cars; shorts, \$40.90 a ton. The flour mills are limited to 25c a barrel profit on flour in Canada; in the United States the mills get 26½c a barrel.

Guaranteeing the price of wheat for 1918 at \$2.21 a bushel will have an effect on the flour milling industry, probably resulting in the increasing of the profit to the millers to 26½c a barrel because regulations relating to bran and shorts have curtailed possible profits to the millers from these by-products.

FREIGHT CONGESTION IN SASKATCHEWAN

Quite a serious freight congestion exists throughout the West, particularly affecting the cities. Shippers are having much difficulty in getting their goods through on time, and in some cases state that it requires several days to ship goods, where formerly it took but one or two. The matter has been taken up with the railroad officials, who claim that they are doing everything possible to eliminate the difficulty.

C. Ritz, local manager for Robin Hood Mills, Montreal, was a visitor to U. S. points in the Middle West, and returned at the end of the week. He reports conditions there sound and the outlook very hopeful for a large crop.

J. Lloyd has purchased the grocery business of F. McSherry, Weyburn, Sask.

C. B. Latta has purchased the general store business at Govan, Sask., which was recently acquired by F. A. Fraser from H. Latta.

WEEKLY MARKET REPORTS BY WIRE

Statements From Buying Centres, East and West

British Columbia

FROM VANCOUVER, BY WIRE.

Vancouver, B.C., April 16.—The butter market here is firmer, but prices still remain unchanged, though stocks are low. Lard is firm at 30c. The cheese market is very dull, new Alberta cheese selling at 24c, and Ontario Stiltons and Cheddar are a drug on the market, even at 27½c and 29c. Smoked meats have made several fractional advances lately, prime hams reaching 34c and breakfast bacon 42½c. Potatoes have stiffened slightly, and are now \$27 to \$35. Apples and oranges continue to move slowly, but bananas are in strong demand, and have advanced to 7c a pound. There is a movement on foot among consumers to have bananas retailed by pound instead of dozen.

VANCOUVER, B.C.:

Sugar, pure cane, gran., 100 lbs.	9 45
Flour, war grade, Manitoba, per per bbl., in car lots	10 85 10 95
Rice, Siam, No. 1, per ton	165 00
Do., Siam, No. 2	150 00
Beans, Japanese, per lb.	0 14½
Beans, B.C., white	0 17
Potatoes, per ton	27 00 35 00
Lard, pure, in 400-lb. tierces, lb.	0 30
Lard, compound	0 30
Butter, fresh made creamery, lb.	0 53 0 56
Margarine	0 39
Eggs, new-laid, in cartons, doz.	0 45 0 46
Cheese, new, large, per lb.	0 24
Oranges, box	7 00 8 75
Salmon—	
Sockeye, halves, flat case	16 50
Tall, case	14 00
Pinks, case	8 25 10 25
Cohoos	11 00 13 00
Chums	7 50 9 00

Alberta Markets

FROM CALGARY, BY WIRE.

Calgary, Alta., April 16.—There have been a number of changes in this market during the week. Rice prices remain firm, but Pearline and Soapade, large sizes, advanced 40c case. Lard is ½c higher. Threes are now sold at \$18.90. Bacon, back and bellies, again move up ½c. Campbell's soups, all varieties except tomato, are down 35c case. Shelled walnuts, ½'s, are 75c. Caraway seed, \$1. Excelsior dates, \$5.50 case. Crushed rock salt is 5c per hundred higher. Corn 2's are quoted at \$5.50 and \$5.90, and tomatoes, \$4.95 to \$5.50. There are no raspberries 2's offering. Alberta jobbers have been allotted 80 per cent. of their last year's sugar purchases by B. C. Sugar Refinery.

CALGARY:

Beans, small, Burmah, lb.	0 11
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Flour, 98s, per bbl.	10 45
Molasses, extra fancy, gal.	1 05
Rolled oats, 30s	5 00
Rice, Siam, cwt.	9 00 9 50
Rice, China, per mat, No. 1	4 50
Do., No. 2	4 15
Tapioca, /lb.	0 14½
Sago, lb.	0 14½
Sugar, pure cane, granulated, cwt.	10 35
Cheese, No. 1 Ontario, large	0 25
Butter, creamery, lb.	0 50
Do., dairy, lb.	0 40
Lard, pure, 3s, per case	18 90
Eggs, new laid, case	11 25
Candied peel, lemon, lb.	0 30
Tomatoes, 2½s, standard case	1 95 5 50
Corn, 2s, standard case	5 50 5 90
Peas, 2s, standard case	4 00
Apples, gals., Ontario, case	2 80 3 00
Strawberries, 2s, Ontario, case	6 50 6 80
Raspberries, 2s, Ontario, case	6 50 6 80
Apples, evaporated, 50s, lb.	0 24
Apricots, evaporated, lb.	0 26½
Peaches, evaporated, lb.	0 16
Peaches, 2s Ontario, case	4 75
Salmon, pink, tall, case	9 50
Salmon, Sockeye, tall, case	16 25
Do., halves	18 25
Potatoes, per ton	33 00
Navel oranges, case	7 00 8 50
Lemons, case	8 00

Saskatchewan Markets

FROM REGINA, BY WIRE.

REGINA, Sask., April 16.—The weather situation in this province is exceptionally favorable. It is estimated that 25 to 40 per cent. of the seeding has already been completed. Though operations have been hindered this week by heavy rains the market shows a number of advances in prices. Lima beans are now off the market. Bacon is advancing and is quoted at 46 cents. Olive oil has advanced about 60 cents a gallon. Cotton gloves from 15 to 20 cents a dozen higher. Vinegar has increased in price 3c a gallon. Parine Soapade also shows an advance of about 40 cents a case.

REGINA—

Beans, small white Japans, bu.	7 50
Beans, Lima, per lb.	5 27½
Flour, standard, 98s	0 70
Molasses, extra fancy, gal.	4 95
Rolled oats, balls	8 25
Rice, Siam, cwt.	0 15½
Sago and tapioca, lb.	10 40
Sugar, pure cane, gran., cwt.	0 25½
Cheese, No. 1 Ontario, large	0 50
Butter, creamery	18 00
Lard, pure, 3s, per case	0 46
Bacon, lb.	0 36
Eggs, new-laid	5 75
Pineapples, case	5 25
Tomatoes, 3s, standard case	4 85 4 95
Corn, 2s, standard case	4 20 4 25
Peas, 2s, standard case	2 90 3 50
Apples, gal., Ontario	0 22½
Apples, evaporated, per lb.	6 30
Strawberries, 2s, Ont., case	6 35
Raspberries, 2s, Ont., case	4 30
Peaches, 2s, Ontario, case	3 40
Plums, 2s, case	15 50
Salmon, finest sockeye, tall, case	9 00
Salmon, pink, tall, case	40 75 41 00
Pork, American clear, per bbl.	0 41 0 42
Bacon, breakfast	0 24 0 24
Bacon, roll	1 50
Potatoes, per bush.	

New Brunswick Markets

FROM ST. JOHN, BY WIRE.

St. John, April 16.—There has been a pronounced advance in Siam rice on this market of late, this product now selling at \$10 to \$10.25 per cwt, an increase of 50-75c. Margarine is once more on the market, and is in good demand at 34½-35c. New-laid eggs are slightly easier in price, being quoted at a straight price of 48c. Creamery butter is somewhat higher in price, selling at 47c. Potatoes are quoted at \$3.25 to \$3.50 a barrel, and onions at \$2 a bag. Oranges are somewhat lower, selling at \$6 to \$9, according to size and brand. Grapefruit has advanced to \$7-\$7.50.

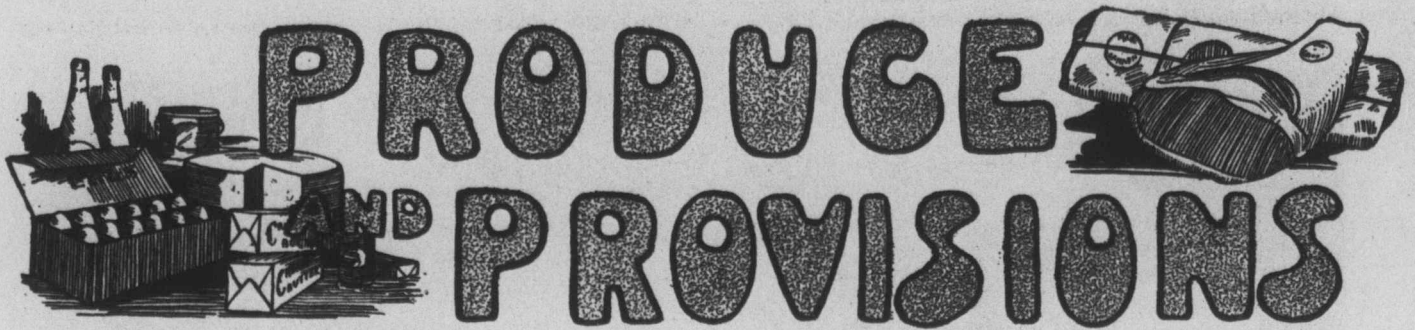
ST. JOHN, N.B.:

Flour, No. 1 patents, bbls., Man.	12 05
Ontario	11 95
Cornmeal, gran., bbls.	14 50
Cornmeal, ordinary, bags	4 50
Molasses, extra fancy, gal.	0 87
Rolled oats, bbl.	13 00
Beans, yellow-eyed	10 25
Beans, California white	10 00
Beans, British Columbia white	9 75 10 00
Rice, Siam, cwt.	10 00 10 25
Sago and tapioca, lb.	0 18 0 19
Sugar—	
Standard, granulated	9 05 9 10
No. 1 yellow	8 55 8 60
Cheese, N.B., twins	0 24 0 25
Eggs, new laid	0 48
Breakfast bacon	0 38 0 40
Butter, creamery, per lb.	0 47
Butter, dairy, per lb.	0 40 0 42
Butter, tub	0 38 0 40
Margarine	0 34½ 0 35
Lard, pure, lb.	0 32 0 32½
Lard, compound	0 27 0 27½
American clear pork	67 00 70 00
Beef, corned, ls	4 25
Tomatoes, 3s, standard, case	5 40
Raspberries, 2s, Ont., case	6 20 6 45
Peaches, 2s, standard case	4 40
Corn, 2s, standard case	5 00
Peas, standard, case	4 00
Apples, gals., N.B., doz.	4 50
Strawberries, 2s, Ont., case	6 00 6 20
Pork and beans, case	4 00 5 50
Salmon, Reds	15 50
Potatoes—	
New, native, barrel	3 25 3 50
Onions, Canadian, 75 lbs.	2 00
Lemons, Cal., Messina, case	7 00
Oranges, California, case	6 00 9 00
Grapefruit, case	7 00 7 50

PROTEST HIGH COLD STORAGE RATES

Wholesalers at Regina are protesting against the high cold storage rates effective this spring. They are out of all proportion to rates in other cities, the wholesalers claim. Even allowing for higher cost of operating here, the claim is made that the increased cost is not sufficient to justify the greatly increased rates charged. Storage rates here for eggs are 20c and 15c, as compared with 12c and 12½c at Winnipeg and with 13c and 9c at Montreal.

PRODUCE AND PROVISIONS



Harris Abattoir Co. Suffers Million Dollar Loss by Fire

Part of the Plant Valued at Nearly a Million—Loss of Almost Half a Million Dollars in Goods Loaded for Shipment, or in Process—Margarine Plant Not Affected.

FIRE which broke out in the Harris Abattoir Company's plant, on St. Clair Avenue, Toronto, on Tuesday evening, destroyed part of a plant, with a roughly estimated damage of a million dollars, while the loss in the products of the company will total half as much again. The fire started comparatively early in the evening from some cause that has not yet been ascertained, and before it was under control it had the three-storey frame packing house and the three-storey smoke room completely destroyed, while the brick sausage department was partially destroyed. The loading platforms, with its numbers of tracks, were also completely destroyed. The killing department and the

large freezing and cooling plant that immediately adjoins the burned structure fortunately escaped, and the cold storage plant was in operation again on the following day.

Loss in Products Severe

While it is early yet, at the time of going to press it is certain that the loss has been severe. J. S. McLean, the secretary-treasurer of the company, stated that at a rough guess the loss would run somewhere between a million and a million and a half, the major part of this loss being represented by the destroyed plant.

The actual loss of products amounts to a large item, though overshadowed for

the moment by the loss in equipment. The bulk of the products, both in course of curing and the finished product, were in the burned section of the plant. There were a good number of loaded cars at the loading platforms ready for shipment at the time the fire broke out. Some few of these cars were moved, but it was not possible to get all of them away, and fully 14 fully loaded cars of butter, eggs, bacon and sausages were completely destroyed. This loss, in view of the present shortage of these products, is a serious item.

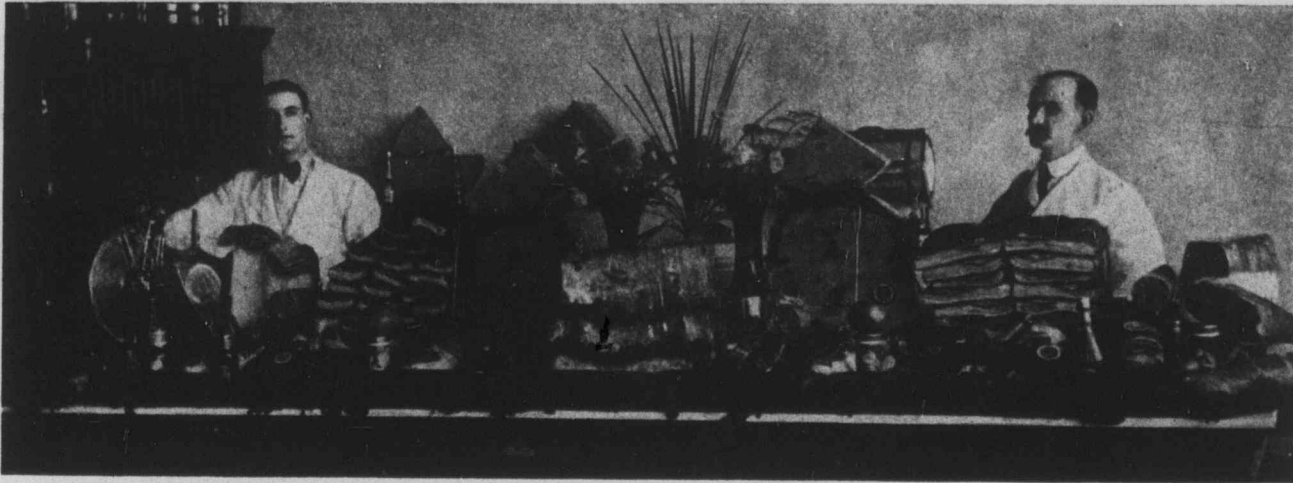
Effect on Trade

The loss of the equipment, too, will handicap the business of the firm for some time to come, though it is the intention to commence rebuilding almost immediately. In the meantime other packing plants of the city have offered their assistance in looking after the regular business of the company.

The plant was fully covered by insurance, so that the loss in products and the disorganization of the firm's business are the most serious items to be faced.



The neatly arranged Provision Department of P. Harvey & Co., Windsor, Ont.



The Provision Department of the J. F. Cairns Store, Saskatoon, Sask.

Just what effect the loss will have on the provision trade of this section it is difficult to state at the present time. It is known, however, that the Harris abattoir were handling large government contracts that cannot well wait, and that will consequently come as an added charge against the business of the packing industry of the section as a whole.

The new plant of the company was completed in 1912, and it was in that

year that the company moved from their Strachan Street plant to the present location.

The Harris Abattoir Company is one of the two large manufacturers of margarine in Canada. Fortunately the plant for the manufacture of this product is located in a different section of the city from the main plant, and, therefore, is in no way affected, and will continue operations as usual.

will be allowed from three-quarters to a cent a pound to cover the cost of boxing and icing, receiving eight cents a pound net for trout and whitefish. This increase will mean a slight advance in the cost of fish to the consumer.

"HIGHER PAY OR NO FISH"

Fishermen of Lake Winnipegosis, Manitoba, have sent an ultimatum to the Canada Food Board in Ottawa demanding an increase in the price of fish, the alternative being that they will refuse to produce the fish caught during the winter season.

Their demand is in the form of a resolution signed by 75 of the fishermen of that district, stating that on account of the increased cost of fishing gear, clothing, board, etc., all of which show an increase of 100 to 150 per cent., the present prices paid them are inadequate to produce the fish, and they object to going into debt to get their supplies.

The resolution states that the act caused to be placed on the statute books by W. J. Hanna, Nov. 30, 1917, setting the maximum price of fish, was drawn up without consulting them, and is not for their protection, as the buyers may at any time lower the price.

They are asking for an increase of one cent to two cents on whitefish, jackfish, pickerel, mullets, tullibees and gold-eyes, delivered at the shipping points of either Winnipegosis or Mafeking, for the entire winter's catch.

They ask that the fee that shall be paid by the fishermen to teamsters hauling the fish from the camps to Winnipegosis or Mafeking shall be 1½ cents per mile per 100 pounds.

EGGS MOVING FROM SASKATCHEWAN

The Easter season over, eggs are now being exported from central Saskatchewan points. Shipments from the country are coming in well, and the price is remaining firm. Wholesale price is from 36c to 38c. This is regarded as a little high to warrant packing, but within a week or two it is expected packing will commence.

Wholesale House Handles Government Fish Ontario Government Will Not Buy Storage Facilities This Year

The Ontario Government's fish policy has been under consideration recently by Hon. Finlay Macdiarmid, Hon. I. B. Lucas, and Hon. G. F. Ferguson, the subcommittee of council which has responsibility for the plan. It is reported that the Government has decided to utilize the warehouse and shipping organization of one of the largest wholesale dealers in fish in Toronto. This means that for this year, at least, the Government will not enter upon any extensive expenditure to provide cold storage facilities for the large quantities of fish to be purchased from the fishermen.

The utilization of private storage does not mean the abandonment of the Government's fish scheme in any way, but simply involves the payment of an agreed rate per pound of fish distributed. The firm in question is said to have expressed its readiness to abandon the sale of fresh water fish so that there will be no competition with the Government scheme.

J. L. Squires, organizer of the system of distribution of fish for the Ontario Government, is to be retained as sales manager. Orders from various municipalities will pass through his hands and he will have entire control of matters of payment, etc. Mr. Squires has been appointed as a member of the Federal Food Committee.

The protest of the fishermen in connection with the fixed price they are to receive for the fish taken from them un-

der the conditions of their licenses, has been considered by the Government. Hon. Mr. Macdiarmid states that it has been necessary to allow the fishermen at

WHAT MERCHANTS MUST FILE INCOME TAX RETURNS?

There is a good deal of uncertainty on the part of some merchants as to whether they are required to file an income tax return, irrespective of whether they come under the taxable limit or no.

R. W. Breadner, Commissioner of Taxation, in response to an enquiry on this point, states that, "all individuals, including members of partnerships, and unincorporated companies are required to file an income tax return on form T1."

All persons whose incomes without deductions, exceed the amount of exemption provided by the Income War Tax Act, 1917, should file an income tax return."

This is a very clear statement of the case. Every married man must file such a form if his income from all sources and without any deductions being made exceeds \$3,000, or in the case of an unmarried man, or widower without children where it exceeds \$1,500.

Lake Nipigon an increased amount to cover the advance in the cost of materials and the increase will probably extend to fishermen in other parts of the province as well. It is understood they

Produce, Provision and Fish Markets

THE MARKETS AT A GLANCE.

FURTHER declines have been registered in prices quoted on eggs of about 2c per dozen, and with a continuation of heavy receipts reaching buying centers, even lower quotations may be expected. Dealers in Toronto are not yet storing eggs, though reports from Montreal indicate some are going into storage at that point. The big difference in prices being paid for eggs in the United States and Canada cannot be easily overcome, and there is no inducement for Canadian produce men to assume the risk entailed in storing.

Shipments of margarine are expected daily, and Eastern dealers generally anticipate a good demand. Reports from Winnipeg, however, in respect to this product, indicate that anything but satisfactory results have been secured, and where present stocks are exhausted, further supplies will not be wanted.

Butter is in very firm tone and in some quarters an advance of 1c per pound in fresh creamery has been made. Storage has been practically exhausted, and supplies of fresh creamery reaching the market are not equal to the demand.

Live hogs will, it is thought, reach a \$20 per 100 pounds basis, fed and watered, during the week. This will be 25c lower than last week's, and \$1 less than the preceding week's quotations. Dressed meats hold firm, with one or two slight changes. Fish continues in fair demand, and there has been little change made in quotations.

Hog Easier; Demand Less

Montreal.

HOGS EASIER—DEMAND LESS PROVISIONS—The feature of the week has been that of a lessened demand for pork, and this has contributed in easing prices, live hogs selling at \$21.00 per cwt. Deliveries have not improved a great deal from the fact that space for shipping is still short. Dressed hogs are lower to \$29 this week. Cured meats are in fair demand and the prices on these, while maintained, are unchanged.

Hogs, dressed—		
Abattoir killed	29	00
Hogs, live	21	00
Hams—		
Medium, smoked, per lb.....	0 33½	0 34½
Large, per lb.	0 30½	0 31
Bacon—		
Plain	0 41½	0 42½
Boneless, per lb.	0 44½	0 45½
Bacon—		
Breakfast, per lb.	0 40½	0 42½
Roll, per lb.	0 32½	0 33½
Dry Salt Meats—		
Long clear bacon, ton lots...	0 27	0 29
Long clear bacon, small lots..	0 28½	0 29½
Fat backs, lb.	0 27	0 28
Cooked Meats—		
Hams, boiled, per lb.	0 47	0 48
Hams, roast, per lb.	0 47	0 47
Shoulders, boiled, per lb.	0 40	0 40
Shoulders, roast, per lb.	0 42	0 42

Lard Stocks Light; Prices are Held

Montreal.

LARD—The demand for lard continues good. Prices are unchanged for the week, but the same are firmly maintained and will probably continue with-

out reduction while the supply is no larger than at present. With better deliveries of hogs, the market would be in a better position as regards the supply of lard.

Lard, Pure—	
Tierces, 400 lbs., per lb.....	0 31
Tubs, 60 lbs.	0 31½
Pails	0 31¾
Bricks, 1 lb., per lb.....	0 32¾

Shortening Up ¼c; Fair Demand Exists

Montreal.

SHORTENING—While there is no definite reason assigned, shortening has advanced a quarter of a cent during the week. The supply is apparently ample and the demand is good, with the supply of lard somewhat short. On country and city account there is a fair volume of business and delivery of cottonseed oil seems to have kept up reasonably well.

Shortening—	
Tierces, 400 lbs., per lb.	0 26¼
Tubs, 50 lbs.	0 26¾
Pails, 20 lbs., per lb.	0 27
Bricks, 1 lb., per lb.	0 28

Poultry Scarce; Prices On Live Will Decline

Montreal.

POULTRY—There is a fairly well maintained demand for poultry. The supply of live birds is light and the delivery small, generally speaking. Notwithstanding this the produce men state that prices are more likely to decline than not. Dressed poultry prices are well held and for this there is good demand, many using more poultry with meat prices higher than usual.

	Live	Dressed
Young ducks	0 32	0 32
Turkeys (old toms), lb.	0 35	0 35
Turkeys (young)	0 40	0 40
Geese	0 30	0 30
Old fowls	\$0 30-\$0 35	\$0 35-\$0 36
Chickens (milk-fed)	0 39-	0 40
Roasting chickens	0 37	0 37

Down Again are Eggs With Lower Tendency

Montreal.

EGGS—The fine weather has served to facilitate the production and delivery of eggs so that the market is in a far better condition in so far as prices are concerned. These are from 41c to 42c and there is every likelihood of lower prices ruling soon. It is stated that some eggs are being stored, but this is not given much credence in other quarters, as the demand is strong and supplies are not thought to have permitted the accumulation of large surplus yet.

Eggs—		
New-laid	0 41	0 42

More Margarine in; Price Is Maintained

Montreal.

MARGARINE—There will be some added supplies of margarine to hand this week, and from now on it is expected that the Montreal produce men will get a portion of the allotted supply of American-made oleo. With butter high again and with the prospect of continued strong markets, there will be a strong demand for margarine. Prices hold without change.

Margarine—			
Prints, according to quality, lb.	0 29½	0 31½	0 34
Bulk, according to quality, lb.	0 28½	0 30½	0 31¾

Scarcity of Butter Has Enhanced Prices

Montreal.

BUTTER—The market conditions are very strong and prices were advanced in some quarters. This is a direct result of a maintained demand and the receipts have been no greater than the needs of the trade, so that there is little surplus. With favorable weather there will be some chance of a better condition in the next few weeks as far as delivery is concerned. In the meantime all conditions point to a maintenance of prices and in fact it will not be surprising if they are marked up some yet. The schedule below gives a slight range of quotations.

Butter—	
Creamery prints, storage	0 52
Creamery solids, storage	0 51
Creamery prints (fresh made)	0 53
Creamery solids (fresh made)	0 52
Dairy prints, choice	0 41½
Dairy, in tubs, choice	0 39

Cheese Exports Will Improve With New Prices

Montreal.

CHEESE—There is an expression that considerable demand will be made for cheese for export to the British

Cheese Commission as soon as prices are considered and accepted for the 1918 make. This will probably be done soon. In the meantime there is just a fair amount of trade here and this is generally confined to the sorting needs of the city and country merchants. Prices are fully maintained without change.

Cheese—		
Large, per lb.	0 22½	0 23½
Twins, per lb.	0 22½	0 24
Triplets, per lb.	0 22½	0 24
Stilton, per lb.	0 25	0 28
Fancy, old cheese, per lb.	0 30	0 31

Fish Sales Fair With Better Prices

Montreal.

FISH.—The fish importers state that there has been a favorable trade condition for the past week and that the outlook is favorable. One stated to CANADIAN GROCER that the export business was such that they could sell the bulk of their products for overseas delivery. Eastern-caught halibut has been easier, deliveries having so improved as to make a more favorable price. It is further stated that the available space for fish shipments has increased 20 per cent. in the overseas carrying vessels and that this will be increased to 30 per cent. for May. The close season for doree and pickerel is on from April 15-May 15, and for black bass from April 15-June 15. Salt and pickled fish and also frozen are selling better than usual because of the scarcity of freshly-caught varieties. Bulk oysters are scarce and higher, from unfavorable weather. Several changes are made in the following lists:

SMOKED FISH.		
Hadies (fresh cured)	0 13	0 14
Hadies (frozen)	0 12	0 13
Hadies, fillet	0 16	0 18
Smoked herrings (med.) per box	0 22	0 23
Smoked cod	0 12	0 12
Bloaters, per box 60/100	1 50	1 75
Kippers, per box 40/50	2 40	2 50
SALTED AND PICKLED FISH.		
Haddock	10 00	10 00
Herring (Labrador), per bbl.	12 00	12 50
Herring (Labrador), ½ bbls.	6 75	7 00
Do., half barrels	7 00	7 00
Herring, No. 1 lake (100-lb. keg)	5 25	5 25
Salmon (Labrador), per bbl.	23 00	23 00
Do., tierces	33 00	33 00
Salmon (B.C. Red)	25 00	25 00
Sea Trout, red and pale, per bbl.	18 00	19 00
Sea trout (½ bbls.)	10 00	10 50
Green Cod, No. 1, per bbl.	13 00	13 00
Green Cod (large bbl.)	15 00	15 00
Green Cod (small), lb.	0 06½	0 06½
Green Cod (med.), lb.	0 07½	0 07½
Mackerel, No. 1, per bbl.	22 00	22 00
Mackerel (¾ bbls.)	12 00	12 00
Codfish (Skinless), 100-lb. box.	12 00	12 50
Codfish, 2-lb. blocks (24-lb. case)	0 17	0 17
Codfish (Skinless), blks. "Ivory" Brd., lb.	0 15	0 15
Codfish, boneless, lb. (according to package)	0 14	0 18
Codfish, Shredded, 12-lb. box	2 20	2 25
Eels, salted	0 12	0 12
Pickled turbot, new, bbls.	15 00	15 00
Do., half barrels	7 75	7 75
Cod, boneless (20-lb. boxes), as to grade	0 14	0 18
Cod, strip (30-lb. boxes)	0 16	0 16
Cod, dry (bundles)	10 00	10 00
SHRIMPS, LOBSTERS		
Lobsters, medium and large, lb.	0 55	0 60
Prawns, lbs.	0 30	0 30
Shrimps, lb.	0 25	0 25
Sealops	4 00	4 00
Oysters—		
Ordinary, gal.	1 60	1 75
Malpeque oysters, choice, bbl.	10 00	10 00
Malpeque oysters (med.) bbl.	9 00	9 00
Cape Cod shell oysters, bbl.	11 00	11 00
Cape Cod Shell Oysters—		
5 gal. (wine) cans	10 00	10 00
3 gal. (wine) cans	6 00	6 00
1 gal. (wine) cans	2 00	2 10
Oyster pails (pints), 100.	1 50	1 50

Oyster pails (quarts), 100.	2 10	2 10
Clams, med., bbl.	9 00	9 00
Clams (med.), per bbl.	9 00	9 00

FRESH FROZEN SEA FISH.		
Herring, large sea, lb.	0 09	0 09
Herring, frozen lake, lb.	0 06	0 06
Halibut	18	19
Haddock	08	09
Mackerel	17	18
Cod—Toms	3 00	3 00
Cod steak, fancy, lb.	09½	10
Salmon, Red	18½	20
Salmon, pale	14½	15
Salmon, Gaspe	26	26

FRESH FROZEN LAKE FISH		
Pike, lb.	0 10	0 11
Perch	0 12½	0 13
Whitefish, lb.	0 12	0 13
Whitefish (small)	0 12½	0 13
Lake trout	0 18	0 19
Eels, lb.	0 12	0 12
Dore	0 12½	0 13

FRESH FISH		
Haddock	0 07	0 07½
Steak cod	0 09	0 10
Market cod	0 09	0 06½
Carp	0 12	0 13
Dore	0 16	0 17
Lake trout	0 18	0 20
Pike	0 12	0 13
B. C. Salmon	0 22	0 24
Gaspereaux, lb.	0 07	0 07
Gaspereaux, each	0 07	0 07
Western Halibut	0 28	0 28
Eastern Halibut (chicken)	0 22	0 22
Eastern Halibut (med.)	0 24	0 24
Flounders	0 08	0 10
Perch	0 09	0 09
Bullheads	0 15	0 15
Whitefish	0 13	0 16
Whitefish (small)	0 09	0 09½
Eels	0 12	0 12
Mackerel (large), each	0 20	0 20
Mackerel (medium), each	0 18	0 18
Mackerel, per lb.	0 14	0 14
Smelts, No. 1	0 18	0 19
Smelts, No. 2	0 11	0 12
Smelts, No. 1 large	0 24	0 24

Live Hogs Easier; Dressed Meats Firm

Toronto.

PROVISIONS.—A slightly easier tone is apparent in the situation in respect to live hogs during the week, and prices are expected to work down to a \$20.00 per 100 pounds basis, fed and watered, before the end of the week. The run reported is very fair and offerings are being quickly absorbed.

Dressed meats have held very firm during the week, revision being made in two or three lines in some quarters though the general trend has been to show no change. Plain backs at 41-45c and breakfast bacon at 39-41c per pound show a new range with lower prices than last week being made. Business is fair but by no means heavy. Quotations show the following range to-day.

Hams—		
Medium	0 36	0 38
Large, per lb.	0 28	0 31
Bacon—		
Plain	0 41	0 48
Boneless, per lb.	0 46	0 52
Beacon—		
Breakfast, per lb.	0 39	0 43
Roll, per lb.	0 34	0 36
Wiltshire (smoked sides), lb.	0 38½	0 42½
Dry Salt Meats—		
Long clear bacon, lb.	0 29½	0 31
Fat backs	0 32	0 32½
Cooked Meats—		
Hams, boiled, per lb.	0 47	0 48
Hams, roast, without dressing, per lb.	0 49	0 51
Shoulders, roast, without dressing, per lb.	0 46	0 48
Barrel Pork—		
Mess pork, 200 lbs.	56 00	58 00
Short cut backs, bbl., 100 lbs.	61 00	63 00
Pickled rolls, bbl., 200 lbs.	56 00	58 00
Hogs—		
Dressed, 70-100 lbs. weight.	29 00	30 00
Live, off cars	20 25	20 25
Live, fed and watered	20 00	20 00
Live, f.o.b.	19 25	19 25

Shortening Holds Firm; Fair Movement

Toronto.

SHORTENING.—Little of interest has developed during the week, conditions remaining unchanged. Business is somewhat variable, but generally speaking lighter than for some time past. Orders are being taken care of in good time now and thought no big surplus has accumulated, the question of supplies is easier.

Shortening, tierces, 400 lbs., lb. 0 25½ 0 26½
In 60-lb. tubs, ¼-½c per lb. higher than tierces; pails, ½-¾c higher than tierces, and 1-lb. prints, 1½-1¾c higher than tierces.

Lard Unchanged; Demand Easier

Toronto.

LARD.—Prices on lard held firm during the week at figures ruling last week. The tierce basis is provided for in a range from 31c to 32c per pound. The demand is somewhat easier than it has been for some time and orders are being handled promptly. Supplies, though by no means heavy, are equal to present calls.

Lard, pure, tierces, 400 lbs., lb. 0 31 0 32
In 60-lb. tubs, ¼-½c higher than tierces; pails ½-¾c higher than tierces, and 1-lb. prints, 1½-1¾c higher than tierces.

Marking Time Till Margarine Arrives

Toronto.

MARGARINE.—Dealers in margarine are just marking time until shipments now in transit reach destination. It was thought these would reach the city the latter part of last week or early this week, but it can only be said to be on the way yet. However, that stocks will be offering almost any time now is more than likely, at about 32c to 33c per pound for No. 1.

Margarine—		
1-lb. prints, No. 1	\$0 32	\$0 32
Do., No. 2	0 30	0 31
Do., No. 3	0 27	0 27
Solids, 1c per lb. less than prints.		

Butter Advances 1c Per Pound

Toronto.

BUTTER.—The very firm situation which has been apparent in respect to butter during the past two or three weeks is shown in an advance being registered in some quarters of 1c per pound on fresh made creamery. Supplies are by no means heavy as yet and with storage practically exhausted the market will be inclined to hold its position fairly well until increased receipts are reported. The position of dairy butter may be affected by the arrival of margarine shipments, but to what extent is not yet altogether clear.

Creamery prints, fresh made	0 52	0 54
Creamery solids, fresh made	0 49	0 51½
Creamery prints, storage	0 49	0 52
Creamery solids, storage	0 48	0 50½
Dairy prints, choice, lb.	0 40	0 46
Dairy prints, lb.	0 36	0 40

Further Declines Registered in Eggs

Toronto.

EGGS.—Further declines have been

recorded in the price of eggs during the week, present quotations being from two to five cents lower than figures asked last week. Receipts are reported as very heavy and the consuming demand along similar lines. Indications are that some lower prices may prevail. At the present time no dealer in Toronto has intimated that eggs were being stored and unless some action is soon taken the question of supplies for next fall and winter looks serious. Storage packed first in Chicago have sold down to 34 or 35½c per dozen, which is a smaller figure than produce men in Canada are paying in the country. Until some expression of opinion is given by the Allied Provisions Buying Commission as to the action they will take in regard to the export of Canadian eggs, little doing is expected to be undertaken.

Eggs—
New-laid, in cartons 0 40 0 42
Do., loose, doz. 0 39 0 40

Cheese Is Holding In Firm Position

Toronto.
CHEESE.—The position of cheese is one of strength during the week. There seems to be an attitude of watchful waiting in respect to prices which the commission will set and awaiting action by them, the market has firmed somewhat. A fair demand exists and orders are going forward in fair volume.

Cheese—
New, large 0 22 0 23½
Old, large 0 23½ 0 24½
Stilton (new) 0 25 0 27
Twins, ¼c lb. higher than large cheese. Trip-lets ½c lb. higher than large cheese.

Poultry Very Firm; Prices Go Higher

Toronto.
POULTRY.—The position occupied by poultry is one of decided strength and prices being paid in some quarters show further advances. These apply in particular to chickens and roosters, as high as 25c per pound being paid for roosters, though the young birds, 4½ pounds up, range as high as 29c per pound. Receipts of poultry are rather light just now, though a fair demand is apparent.

Prices paid by commission men at Toronto:

	Live	Dressed
Ducks	\$.....\$0 30	\$.....\$0 30
Geese	0 15-0 18	0 22-0 24
Turkeys	0 26-0 28	0 30-0 35
Roosters	0 20-0 25	0 22-0 24
Hens, over 5 lbs.	0 28-0 30	0 28-0 30
Hens, under 5 lbs.	0 22-0 27	0 24-0 28
Chickens, 4½ lbs. up.	0 25-0 29	0 28-0 33
Chickens, under 4½ lbs.	0 22-0 25	0 26-0 30
Squabs, dozen	4 50	.....
Prices quoted to retail trade:		
Hens	0 28	0 37
Ducks	0 30	0 34
Chickens	0 35	0 40
Do., milk-fed	0 35	0 41
Turkeys	0 36	0 40
Geese	0 20	0 29

Fish Demand Light; Lake Fish Coming

Toronto.
FISH.—The demand at the present time is somewhat light, a condition that is usual, following the heavy sales prior and up to Easter. Indica-

tions are that a good demand will exist all the year round and dealers generally anticipate a splendid summer trade. Supplies of fresh lake fish are arriving, though the quantity offering is by no means heavy as yet. Fresh sea fish are rather inclined to be firmer again this week in some quarters, haddock ranging from 7½ to 9c per pound; steak cod, 9½ to 11c; flounders, 8½ to 9c; herring, around 7c per pound. The range of prices now being quoted is as follows:

SMOKED FISH.		
Haddies, per lb., new cured	0 12	0 18
Chicken haddies, lb.	0 11	0 13
Haddies, fillets, per lb.	0 13	0 17
Ciscoes, per lb.	0 15	0 17
Kippered herring, per box	1 75	2 25
Digby herring, skinless, 10-lb.	2 20	2 25
CURED AND DRIED FISH.		
Acadia cod, 20 1-lb. blocks	3 40	
Acadia cod 12-2-lb. blocks	4 50	
Strip cod, lb.	0 12	0 16
Quail on toast, 24 1-lb. blocks, lb.	0 12½	0 13
Skinless cod, 100-lb. boxes, lb.	0 11	0 12
Halifax shredded cod, 24s.	2 20	
Salt mackerel, kits, 20 lbs.	4 50	
Labrador salt herring, barrels	11 50	
Do., half barrels	6 00	
Herring, pickled, keg 100 lbs.	6 00	
FRESH FROZEN SEA FISH		
Halibut, frozen	0 19	0 20
Salmon, Qualla, lb.	0 12½	0 15
Do., red spring	0 19	0 25
Do., Cohoe	0 20	
Do., Restigouche	0 27	
Haddock, headless and dressed, lb.	0 07	0 10
Herrings, frozen	0 08	0 10
Steak cod, lb.	0 09	0 10½
Haddock, market, lb.	0 07	0 08½
Cod, market, heads on, lb.	0 06	0 08½
Mackerel, frozen, lb.	0 10	0 12
Flounders, frozen	0 07	0 10
Tullbees, lb.	0 08½	0 09
Smelts, extras, lb.	0 22	
Do., No. 1, lb.	0 14	0 16
Do., No. 2, lb.	0 12	0 13
Oysters, No. 3 size pkg., selects	.....	.....
Blue points, bbl.	.....	.....
Malpeque, bbl.	.....	.....
Shrimps—		
No. 1, cans	1 60	
No. 2, cans	2 10	
No. 4, cans	6 00	
FRESH FROZEN LAKE FISH		
Herring, Lake Superior, bags, lb.	.....	.....
Herring, Lake Erie, pan frozen.	0 08½	0 10
Pike, dressed	0 10	0 11
Do., round	0 09	0 09½
Whitefish, frozen	0 12½	0 13
Trout, lb., frozen	0 14	0 16
Mullets, frozen, lb.	0 06	0 07½
Yellow pickerel, frozen, lb.	0 12½	0 13

Winnipeg.

PRODUCE AND PROVISIONS.—Hog market has been weak again, dropping from 20c to 19½c, and a still easier feeling prevailing. One of the reasons for this drop is that Winnipeg is out of line with other markets, but at the same time there has been an easier feeling all over the country; packers apparently feel that the market is too high. Another thing is that consumption is away off, and people are not paying high prices for hog products. There has been a drop in price on a number of provisions: breakfast bacon is 40c, select breakfast 42c, and backs 40-44c.

EGGS.—Price remains firm due to the big Eastern demand. Consumption is heavy; as a result prices are slightly higher than they were last week. No. 1 candled 37c, case count 36c. The decline in eggs has not materialized, which is a source of regret to packers as they are unable to store at this price. As a rule the market is lower by this time and packers are able to store April eggs which are best for this purpose.

BUTTER.—Fresh made stock is scarce

and there is very little coming on the market. Big supplies are not expected for a month, not until the cattle get out on the June grass.

Hams—		
Light, lb.	0 34	0 36
Medium, per lb.	0 34	
Heavy, per lb.	0 33	
Bacon—		
Breakfast, per lb.	0 40	
Breakfast, select, lb.	0 42	
Backs,	0 40	0 44
Dry Salt Meats—		
Long clear bacon, light	0 29	.....
Backs	0 33	.....
Barrelled Pork—		
Mess pork, bbl.	52 00	
Lard, Pure—		
Tierces	0 30	
20s	6 20	
Cases, 5s	18 53	
Cases, 3s	18 00	
Tierces	0 26½	
Tubs, 50s, net	13 25	
Pails, 20s, net	5 55	
Fresh Eggs—		
New laid	0 35	0 37
Cheese—		
Ontario, large fresh	0 24	0 24½
Manitoba, large fresh	0 23½	
Butter—		
Fresh made creamery, No. 1 cartons	0 48	
Fresh made creamery, No. 2	0 46	
Dairy, regular run	0 37	0 38
Margarine—		
No. 1	0 32½	
No. 2	0 30½	
No. 3	0 29½	

Pure Lard Jumps To 30c Tierce Basis

Winnipeg.
LARD.—There has been a big advance on pure lard which has jumped to 30c per lb. on tierce basis, the reason given for this advance is the big demand. There is no change in shortening but the tendency is said to be upward.

Jobbers Sell Margarine At A Big Loss

Winnipeg.
MARGARINE.—The market for margarine in Winnipeg has collapsed and a number of jobbers have been compelled to sell out in order to avoid having it go bad on their hands, resulting in a loss to them in some cases of 3c per pound. The reason for this is a big falling off in consumer demand; apparently the public were quite willing at first to give margarine a trial out of curiosity, and then it ceased to appeal to them. A number of retailers are quoting very low prices, apparently to get rid of what they have.

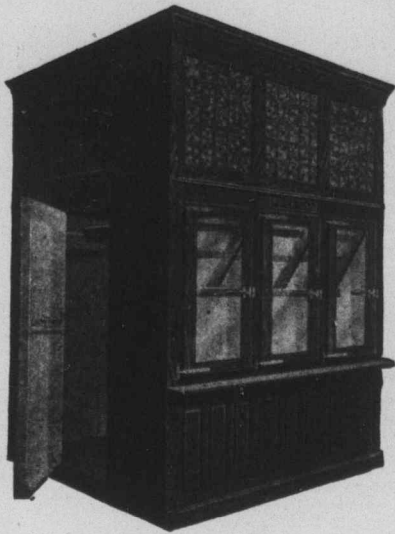
Pickrel And Whitefish Advance ½c Per Lb.

Winnipeg.

FISH AND POULTRY.—Quotations on whitefish and pickrel have advanced half a cent., the reason given being increased cost of production and heavy demand. Price now of whitefish and pickrel in box lots is 11¼c.		
Pickrel, box lots	0 11¼	
Whitefish, box lots	0 11¼	
Haddock, frozen	0 10	
Salmon, frozen	0 23	
Halibut, frozen	0 20	
Cod, frozen	0 12	
Kippers, boxes	2 25	
Bloaters, boxes	2 40	
Lake trout, box lots	0 10½	
Mackerel, frozen	0 15	
Finnan haddie, 30-lb. boxes	0 17	

YOU WANT TO WIN THE WAR?

Then save the ice. Ice costs money. Look into
FREEMAN'S Dry Air REFRIGERATOR



Dry Air means better storage. Better storage better meats. Good Meats mean better trade. Better Trade means Bigger Business, Bigger Profits. This is what the merchant of to-day is looking for. We can help you in this line. ASK FOR A CALL. Buying a cheap refrigerator to save money is like stopping the clock to save time.

Write for a catalogue, which will contain a full line

of different styles for BUTCHERS AND GROCERS.

Manufactured by
The W. A. Freeman Co., Limited
Hamilton, Ont.

TORONTO—114 York Street, near King.
MONTREAL—D. H. H. Neil, 16 Notre Dame St. Uptown 8547.

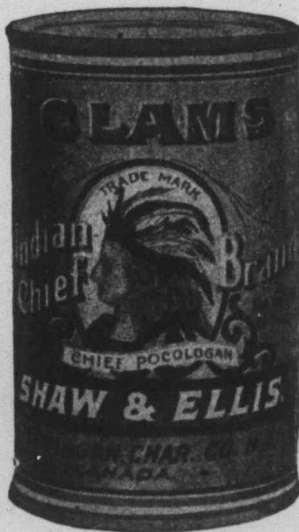
Back Bacon

Same cure as our Famous English Breakfast Bacon. Sold Rind off with Rib in. Also Boneless and also put up in casing. This last is a very choice line and giving great satisfaction.

F. W. FEARMAN CO.
Limited
HAMILTON

Recommend

Indian Chief Brand Clams



They merit your recommendation.

They are sweet, pure and wholesome; put up and sealed without solder or acid the very day they are taken from the beds.

Discriminating people prefer Indian Chief Brand to any other. Grocers who sell quality first always find it worth while to push this delicious line.

The profits are worth getting. Are you showing Indian Chief Clams?

SHAW & ELLIS
POCOLOGAN, N. B.



An increasing call

for Marsh's Grape Juice bears evidence to the fact that this Pure Concord Product merits the public's favor.

You should keep your stock displayed and get your share of the demand.

The Marsh Grape Juice Company
Niagara Falls - Ontario

MacLaren Imperial Cheese Co., Ltd.
Ontario Agents

Rose & Laflamme, Ltd.
Montreal, Que.

If any advertisement interests you, tear it out now and place with letters to be answered.



THERE are some lines you can carry in your store which are nothing more than space occupiers and room wasters.

You put them up on your shelves, or arrange them carefully on your counter, and there they remain "just a-doin' nothin'!" It would, figuratively speaking, take a charge of dynamite to jolt them off. You'd think they were riveted to the spot, and every time you go past them you give them the cold-storage stare and think hard, bitter thoughts.

But, there are other lines, thank goodness! which hardly ever stay long enough in your store to get

used to the place. No sooner do you arrange them on your shelves, or display them invitingly on your counter, than, presto! — they're gone! And in their stead you have dollars and cents to go on buying the necessaries of life as well as to invest in more goods for the purpose of doing more business.

And naturally these are the lines you are looking for. You want something that will **sell**—and **keep on selling**.

This is one of the reasons why Davies Products are so popular with the dealer—they're so easy to sell.

DAVIES PRODUCTS are the kind that SELL—and KEEP on SELLING.

THE **DAVIES** COMPANY
WILLIAM LIMITED

CANADA'S LEADING PACKERS

Montreal

TORONTO

Winnipeg

Selling New Customers!



Every Community has its crop of new housekeepers looking for the truly best extract. Can you convince them and hold trade with ordinary extract that is just about the same quality as almost every other extract, or can you do better with the brand that stands out conspicuously alone in its superiority? That brand is

Shirriff's True Vanilla

Your experience tells you to push Shirriff's—known for more than thirty years, as the quality brand. It is made from the finest grade Mexican Vanilla bean, aged for a year by our secret process. Every vestige of flavor is secured. Shirriff's "goes farther."

Shirriff's is
50 Per Cent.
Stronger than
Government
Standard.

The quality that sells new housekeepers also sells experienced ones who haven't tried it before. Give Shirriff's a chance to build up your trade.

Imperial Extract Co.
Toronto

QUOTATIONS FOR PROPRIETARY ARTICLES

SPACE IN THIS DEPARTMENT IS \$65 PER INCH PER YEAR

BAKING POWDER

ROYAL BAKING POWDER

Size	Less than 10-case lots	Per doz.
Dime	\$ 1 15	
4-oz.	1 65	
6-oz.	2 45	
8-oz.	3 10	
12-oz.	4 65	
16-oz.	5 90	
2 1/2-lb.	14 60	
5-lb.	27 85	

F.O.B. Montreal, or F.O.B. jobbers' point, subject to jobbers' regular terms. Lots of 10 cases and over, less 2% discount; 1% barrel discount will be allowed when packed in barrels. Barrels contain 15 cases assorted sizes.

JAMS

DOMINION CANNERS, LTD.

"Aylmer" Pure Jams and Jellies. Guaranteed Fresh Fruit and Pure Sugar Only.

	Per doz.
Screw Vac top Glass Jars, 16 oz. glass 2 doz. case.	
Blackberry	\$ 00
Currant, Black	3 20
Plum	2 90
Pear	2 90
Peach	2 90
Raspberry, Red	3 30
Raspberry and Red Currant.	3 00

DOMINION CANNERS, LTD.

CATSUPS—In Glass Bottles

	Per doz.
1/2 Pts. Delhi Epicure	\$1 75
1/2 Pts., Red Seal, screw tops	1 40
Pts., Delhi Epicure	2 75
Pts., Red Seal	1 90
Qts., Red Seal	2 85
Qts., Lynn Valley	2 75

BAKE DBEANS WITH PORK

Brands—Canada First, Simcoe Quaker

	Per doz.
Individual Baked Beans, Plain 85s, or with Sauce, 4 doz. to case	\$0 95
1's Baked Beans, Flat, Plain, 4 doz. to case	1 15
1's Baked Beans, Flat, Tom. Sauce, 4 doz. to case	1 25
1's Baked Beans, Tall, Tomato or Chili Sauce, 4 doz. to case	1 35
1 1/2's (20-oz.) Plain, per doz.	1 65
Tomato or Chili Sauce	1 90
2's Baked Beans, Plain, 2 doz. to case	1 95
2's Baked Beans, Tom. Sauce, tall, 2 doz. to case	2 30
2's Baked Beans, Chili Sauce, tall, 2 doz. to case	2 30
2 1/2's Tall, Plain, per doz.	2 75
Tomato or Chili Sauce	3 20
Family, Plain, \$2.35 doz.; Family, Tomato Sauce, \$2.80 doz.; Family, Chili Sauce, \$2.80 doz. The above 2 doz. to case, 10's, 1/2 doz. per case; Chili and Tomato Sauce, for hotel and restaurant use (gals.), \$12; plain, \$10.	

"AYLMER" PURE ORANGE MARMALADE

	Per doz.
Tumblers, Vacuum Top, 2 doz. in case	\$1 90
12-oz. Glass, Screw Top, 2 doz. in case	2 25
16-oz. Glass, Screw Top, 2 doz. in case	2 75
16-oz. Glass Tall, Vacuum 2 doz. in case	2 75
2's Tin, 2 doz. per case	3 90
4's Tin, 12 pails in crate, per pail	0 65
5's Tin, 8 pails in crate, per pail	0 84
7's Tin or Wood, 6 pails in crate	1 15
7's Tin or Wood, 4 pails in crate, per lb.	0 16
80's Tin or Wood, one pail crate, per lb.	0 16

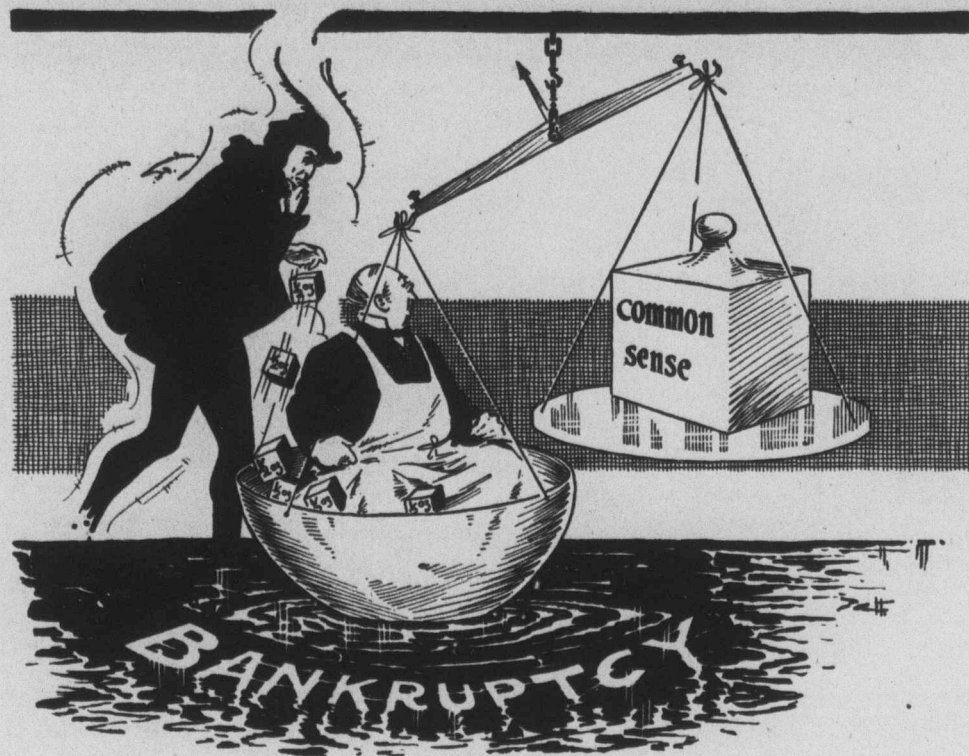
BLUE

Keen's Oxford, per lb.
 In cases 12—12 lb. boxes to case

COCOA AND CHOCOLATE THE COWAN CO., LTD. COCOA

Empire Breakfast Coeos, 2 doz. in box, per doz.	\$2 45
Perfection, 1/2-lb. tins, doz.	2 45
Perfection, 1/4-lb. tins, doz.	1 35
Perfection, 10c size, doz.	95
Perfection, 5-lb. tins, per lb.	37
(Unsweetened Chocolate)	
Supreme Chocolate, 12-lb. boxes, per lb.	36
Perfection chocolate, 10c size, 2 and 4 doz. in box, per doz.	90
Sweet Chocolate—	Per lb.
Queen's Dessert, 10c cakes, 2 doz. in box, per box	1 80
Diamond Chocolate, 7's, 4-lb. boxes	1 15
Diamond, 6's and 7's, 8 and 12-lb. boxes	0 28
Diamond, 1/4's, 6 and 12-lb. boxes	0 28
Iceings for Cake—	
Chocolate, white, pink, lemon, orange, maple, almond, coconut, cream, in 1/2lb. packages, 2 and 4 doz. in box, per doz.	1 30
Chocolate Confections—	Per doz.
Maple Buds, 5-lb. boxes	\$0 34
Milk medallions, 5-lb. boxes	0 39
Chocolate wafers, No. 1, 5-lb. boxes	0 39
Chocolate wafers, No. 2, 5-lb. boxes	0 35
Nonpareil wafers, No. 1, 5-lb. boxes	0 38
Nonpareil wafers, No. 2, 5-lb. boxes	0 28
Chocolate ginger, 5-lb. boxes	0 42
Milk chocolate wafers, 5-lb. boxes	0 39
Coffee drops, 5-lb. boxes	0 39
Lunch bars, 5-lb. boxes	0 39
Royal Milk Chocolate, 5c cakes, 2 doz. in box, per box	0 95
Nut milk chocolates 1/2's, 6, lb. boxes, lb.	0 39
Nut chocolate squares (20 divisions to cake), packed 2 and 3 cakes to a box, per cake	0 70
Almond nut bars, 24 bars, per box	0 95

If any advertisement interests you, tear it out now and place with letters to be answered.

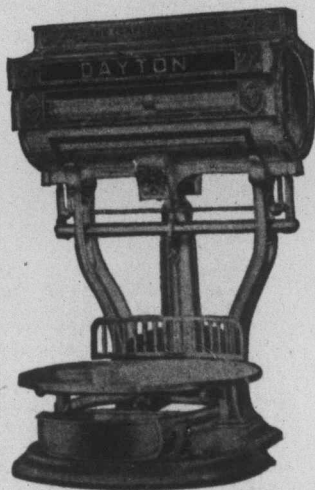


“Bankrupted by Half Ounces”

You often hear it said that such and such a grocer has been brought inch by inch to the verge of bankruptcy, when, as a matter of fact, he has been *weighed* down half-ounce by half-ounce into that condition.

You know how it's done. Rather than give short weight many a merchant will give a customer a trifle over-weight, but he fails to charge for the excess goods. He doesn't *know* what that over-weight is. How about yourself? Use a

Dayton Automatic Scale



and be sure you are getting all your profits. For every ounce you give away is paid for out of your profits. The wholesaler won't pay for it. The landlord won't. Who will? You and your family.

Think it over. Know the **exact** weight and price of everything you weigh.

Send for Our Latest Folders

Dayton Computing Scales

Royce and Campbell Avenues, TORONTO, ONT.

The International Business Machines Co., Limited, Toronto, Frank E. Mutton, Vice-President and General Manager, Manufacturers Dayton Scales, International Time Recorders and Hollerith Electric Tabulating Machines.



Repeat Quality

The quality that creates lasting satisfaction and brings the buyer back again for more — and more — and more — that's the quality it pays to sell.

We offer you this repeat selling quality in the new pack

BRUNSWICK BRAND KIPPERED HERRINGS

Every sea food packed under the Brunswick Brand label is a quality line, but we particularly recommend these Kippered Herrings as being exceptionally customer-pleasing.

Try them. Packed 4 doz. No. 1 tins to the case. Send us your order now. Prompt delivery guaranteed.

- ¼ Oil Sardines
- ¼ Mustard Sardines
- Finnan Haddies
- (Oval and Round Tins)
- Kippered Herring
- Herring in Tomato Sauce
- Clams

Connors Bros., Ltd.
BLACK'S HARBOR, N.B.

CALIFORNIA FRUIT CANNERS ASSOCIATION

CALIFORNIA RIPE OLIVES DEL MONTE BRAND

- Size—
2½-quart Tall Cylinder Can
No. 1 Pint Cylinder Can.....
No. 16 Jar.....
No. 4 Jar.....
No. 10 Can.....

YUBA BRAND

- 2½-quart Tall Cylinder Can..
No. 1 Pint Cylinder Can....
No. 10 Can.....
Picnic Can.....

BORDEN MILK CO., LTD. CONDENSED MILK

- Terms net 30 days
Eagle Brand, each 48 cans...\$8 75
Reindeer Brand, each 48 cans 8 45
Silver Cow, each 48 cans... 7 90
Gold Seal, Purity, each 48 cans 7 75
Mayflower Brand, each 48 cans 7 75
Challenge Clover Brand, each
48 cans 7 25

EVAPORATED MILK

- St. Charles Brand, Hotel, each
24 cans\$6 40
Jersey Brand, Hotel, each 24
cans 6 40
Peerless Brand, Hotel, each 24
cans 6 40
St. Charles Brand, Tall, each
48 cans 6 50
Jersey Brand, Tall, each 48
cans 6 50
Peerless Brand, Tall, each 48
cans 6 50
St. Charles Brand, Family,
each, 48 cans 5 50
Jersey Brand, Family, each
48 cans 5 50
Peerless Brand, Family, each
48 cans 5 50
St. Charles Brand, small, each
48 cans 2 60
Jersey Brand, small, each 48
cans 2 60
Peerless Brand, small, each 48
cans 2 60

CONDENSED COFFEE

- Reindeer Brand, "Large," each
24 cans 5 75
Reindeer Brand, "Small," each
48 cans 6 00
Regal Brand, each 24 cans... 5 00
Cocoa, Reindeer Brand, large,
each 24 cans 5 75
Reindeer Brand, small, 48 cans 6 00

CARNATION MILK PRODUCTS CO., LTD.

All points east of and including
Fort William, in Ontario, Quebec
and Maritime Provinces.

EVAPORATED MILK

- | | |
|---|----------|
| | Per case |
| Carnation, 16-oz. talls (48
cans per case) | \$6 40 |
| Carnation, 6-oz. baby (96 cans
per case) | 5 40 |
| Canada First, 16-oz. talls (48
cans per case) | 6 25 |
| Canada First, 6-oz. baby (48
cans per case) | 2 60 |
| Canada First, 12-oz. family
(48 cans per case) | 5 50 |
| Canada First, 32-oz. hotel (24
cans per case) | 6 15 |

GELATINE

- Cox's Instant Powdered Gela-
tine (2-qt. size), per doz... 1 35
Knox Plain Sparkling Gelatine
(2-qt. size), per doz..... 1 75
Knox Acidulated Gelatine
(lemon flavor), 2-qt. size,
per doz. 1 85

W. CLARK, LIMITED. MONTREAL.

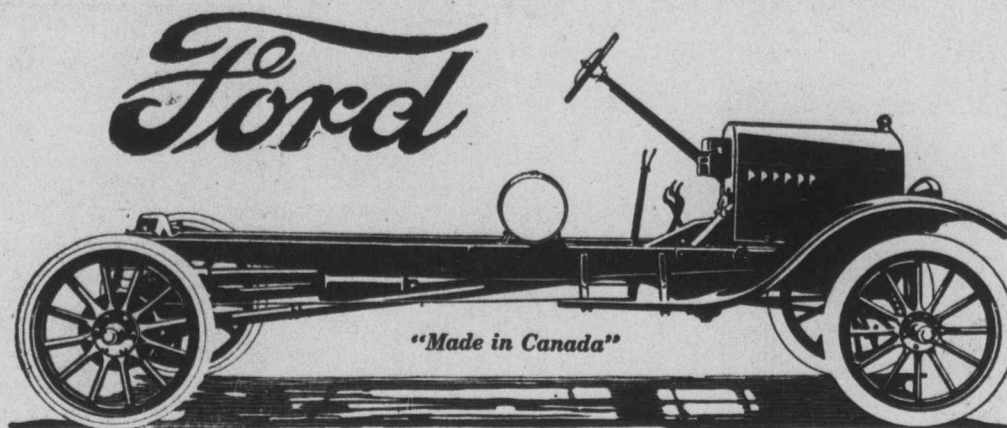
- Assorted meats—1s, \$4.45.
Compressed Corn Beef—½s, \$2.90;
1s, \$4.45; 2s, \$9.25; 6s, \$34.75;
14s, \$80.
Lunch Ham—1s, \$4.25; 2s, \$8.
Ready Lunch Beef—1s, \$4.45; 2s \$9.
English Brawn—½s, \$2.90; 1s,
\$4.95; 2s, \$9.25.
Boneless Pig's Feet—½s, \$2.90; 1s,
4.95; 2s, \$9.25.
Ready Lunch Veal Loaf—½s, \$2.40;
1s, \$4.45.
Ready Lunch Beef-Ham Loaf—½s,
\$2.40; 1s, \$4.45.
Ready Lunch Beef Loaf—½s, \$2.40;
1s, \$4.45.
Ready Lunch Asst. Loaves—½s,
\$2.40; 1s, \$4.45.

Geneva Sausage—1s, \$4.95; 2s, \$9.45

- Roast Beef—½s, \$2.90; 1s, \$4.45;
2s, \$9; 6s, \$34.75.
Boiled Beef—1s, \$4.45; 2s, \$9; 6s,
\$34.75.
Jellied Veal—½s, \$2.90; 1s, \$4.25;
2s, \$9.
Cooked Tripe—1s, \$2.45; 2s, \$4.45.
Stewed Ox Tail—1s, \$2.50; 2s, \$4.50.
Stewed Kidney—1s, \$3.95; 2s, \$7.75.
Mince Collops—½s, \$1.95; 1s, \$3.70;
2s, \$6.45.
Sausage Meat—1s, \$4; 2s, \$7.75.
Corn Beef Hash—½s, \$1.95; 1s,
\$3.45; 2s, \$5.45.
Beef Steak and Onion—½s, \$2.90;
1s, \$4.45; 2s, \$8.45.
Jellied Hocks—2s, \$8.75; 6s, \$26.
Irish Stew—1s, \$3.45; 2s, \$5.45.
Cambridge Sausage—1s, \$4.45; 2s,
\$8.45.
Boneless Chicken—½s, \$5.90; 1s,
\$8.95.
Boneless Turkey — ½s, \$5.90; 1s,
\$8.95.
Ox Tongue—½s, \$3.75; 1s, \$7.50;
1½s, \$12; 2s, \$15; 2½s, \$17.50;
3s, \$19; 3½s, \$20.50; 6s, \$45.
Lunch Tongue—½s, \$4; 1s, \$8; 2s,
\$15.50.
Tongue Lunch—1s, \$6.75.
Mince Meat (Tins)—1s, \$3.25; 2s,
\$4.95; 5s, \$13.50.
Mince Meat (Bulk)—5s, 25c; 10s,
24c; 50s, 23c; 80s, 22c per lb.
Chateau Brand Pork and Beans,
with Tomato Sauce—Ind., \$1.10;
1s, \$1.75; 2s, \$2.00; 3s, \$3.80.
With Plain Sauce—Ind., \$1; 1s,
\$1.65; 2s, \$2.40; 3s, \$3.40.
Clark's Chateau Chicken or Tomato
Soup, \$1.65; Vermicelli-Tomato,
\$1.65.
Chateau Brand Concentrated Soups
—Vegetable, Mulligatawny, Ox
Tail, Scotch Broth, Mock Turtle,
Consomme, Mutton Broth, Pea,
Julienne, Green Pea, Celery, \$1.25.
No. 1, assorted case, \$1.35; No. 2,
assorted case, \$1.35.
Clark's Pork and Beans, Tomato
Sauce, Blue Label—Ind., 95c; 1s,
\$1.25; 1½s, \$1.90; 2s, \$2.30; 3s,
flats, \$2.95; 3s, talls, \$3.35; 6s,
\$12; 12s, \$20.
Plain Sauce, Pink Label—Ind.,
85c; 1s, \$1.15; 1½s, \$1.65; 2s,
\$1.95; 3s (flats), \$2.50; 3s (talls),
\$2.95; 6s, \$10; 12s, \$18.
Lamb's Tongues—½s,
Chili Sauce (red and gold label)
Ind., 95c; 1s, \$1.25; 1½s, \$1.90;
2s, \$2.30; 3s (flat), \$2.95.
Vegetarian Baked Beans and To-
mato Sauce—2s, \$2.
Sliced Smoked Beef—½s, \$2.35; 1s,
\$3.45; 4s, \$24.
Canadian Boiled Dinner—1s, \$2.45;
2s, \$5.95.
Spaghetti with Tomato Sauce with
Cheese—½s, \$1.85; 1s, \$2.50; 3s,
\$4.80.
Tongue, Ham and Veal Pates—½s,
\$1.95.
Ham and Veal Pates—½s, \$1.95.
Smoked Geneva Sausage—½s, \$2.85.
Pate D'Foie—¼s, 75c; ½s, \$1.40.
Lunch Tongue in glass—1s, \$9.95.
Ox Tongues in glass—1½s, \$14; 2s,
\$17.
Brisket Beef in glass—1s,
Chicken Breasts in glass—½s, \$9.95.
Sliced Smoked Beef in glass—¼s,
\$1.75; ½s, \$2.75; 1s, \$3.45.
Potted and Deviled Meats (tins)—
Beef Ham, Tongue, Veal, Game
and Beef—¼s, 75c.
Meats, assorted—¼s, 80c; ½s, \$1.40.
Assorted—½s, \$1.45.
Clark's Peanut Butter (glass jars)
—¼s, \$1.45; ½s, \$1.95; 1s, \$2.45.
Clark's Peanut Butter (in bulk)—5s,
30c; 12s, 28c; 24s, 27c; 50s, 27c.
Clark's Tomato Ketchup—8s, \$2.25;
12s, \$2.80; 16s, \$3.50.
Fluid Beef Cordial—20oz. bottle,
\$10; 10oz. bottle, \$5.
English Plum Pudding—½s, \$2.45.
Smoked Sausage, Vienna Style—½s,
\$2.85.

COLMAN'S OR KEEN'S MUSTARD.

- | | |
|------------------------------|---------------|
| | Per doz. tins |
| D. S. F., ¼-lb..... | \$ 2 20 |
| D. S. F., ½-lb..... | 4 20 |
| D. S. F., 1-lb..... | 8 10 |
| F. D., ¼-lb..... | 1 40 |
| | Per jar |
| Durham, 1-lb. jar, each..... | 9 50 |
| Durham, 4-lb. jar, each..... | 1 75 |



Deliveries by Ford One-Ton Truck

THE commercial car is looked upon today as a necessity by progressive business firms who have hauling and delivering problems to consider.

Wholesale or retail merchants who must deliver quantities of merchandise have found the horse-drawn delivery to be too slow, expensive, and entirely inadequate.

The Ford truck, with a single driver, will do more work and cover more ground than two teams and two drivers, for it travels in half the time. This truck will reduce your hauling costs. It eliminates one driver's salary and the care which horses always require. It will make your delivery service more efficient. It will widen your area of distribution. It will be constantly ready for work—day or night. It will show a profit on your investment.

There has been a popular demand for a Ford truck as is shown by the many uses, for commercial purposes, to which our standard chassis has been put. Now, after most careful designing and exacting tests, we are able to offer the Ford One-Ton truck to meet this demand.

The Ford truck is supplied as a chassis only. This permits the purchaser to mount any one of the many body styles specially designed for the Ford truck, and already on the market, and he can select it to meet the individual needs of his business.

Price \$750 f.o.b. Ford, Ont.

See any Ford Dealer in Canada, or write for a catalog

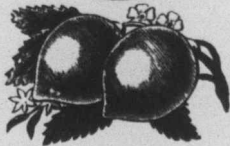
Ford Motor Company of Canada, Limited
Ford, Ontario



Three of the many body styles that may be mounted on the Ford truck chassis

If any advertisement interests you, tear it out now and place with letters to be answered.

A Summer Favorite



ROSE'S LIME JUICE

The passage of time serves but to enhance the popularity in this quality temperance beverage.

It led fifty years ago. It leads to-day. And the demand this summer will be bigger than ever.

HOLBROOK'S Imported WORCESTERSHIRE SAUCE

Your biggest selling effort will be more than repaid when you feature this popular line.

And we are still supplying it at pre-war prices. We can also ship you:

Imported English Malt Vinegar, in glass, French Olive Oil, Custard Powders, all flavors, Health Salts, Ground Rice, Rice Flour and Potato Flour.

Holbrooks, Ltd.
Toronto and Vancouver

X-X-X PHOSPHATE CREAM TARTAR

Formerly only sold in Bulk, NOW offered to the Grocery Trade in Five and Ten Pound Cartons.

To avoid unsatisfactory substitutes look for this label on the package. Insist on the Genuine X-X-X.



Order from your Wholesaler, or direct from

The Jones Packing & Provision Co.
(Chemical Department) Limited
SMITH'S FALLS, ONTARIO

FISH

Lake Superior Herring in kegs half-kegs and pails.

APPLES

Nova Scotia stock and Georgian Bay brand, Ontario stock.

Write us to-day

Lemon Bros.
OWEN SOUND, ONT.



Economical Food Dessert

Junket Tablets are advertised in the leading Magazines and Journals for making economical food desserts with great possibilities for variety. And Junket is wholesome and delicious! All physicians and nurses have long known and used

Junket
MADE with MILK

This great number of uses provides many sales — in almost every home.

Can you afford to be without this product? Will you say you haven't it when asked to supply Junket Tablets?

Get acquainted with the 10-Tablet package that retails at 12c, with a good profit. Ask your jobber, or write.

Chr. Hansen's
Canadian Laboratory
Toronto, Canada



TOMATOES
BANANAS & ORANGES
NEW CABBAGE

Realizing your satisfaction means our success, we solicit your order for any of the above lines. We spare no time or money in purchasing our supplies. What we want is quality.
 For satisfaction, get in touch with us.

McBride Bros. - - - Toronto, Ont.



EVERY TIN IS GUARANTEED

EASTERN BRAND LOBSTERS

If your customers want the best, give them "Eastern" Brand. Packed under ideal conditions from carefully selected fish. A little higher in price than some, but a lot higher in quality.

"Eastern Brand" Lobster Paste, and "Eastern Brand" Mackerel Roe sell readily and are sure repeaters.

Write for Prices.

Eastern Canada Fisheries, Limited
 CORISTINE BLDG., MONTREAL

Get the "Grocers' Encyclopedia"—

A large, handsomely bound volume, with scores of fine half-tone and color illustrations about the goods you buy and sell.

A book that you will be proud of—that you will like to see always on your library table—full of the very information you want in your business.

Price Prepaid \$10.50.

Technical Book Dept.— MacLean Publishing Company
 143-153 University Ave. - Toronto

If any advertisement interests you, tear it out now and place with letters to be answered.

Look It Up In

THE GROCER'S ENCYCLOPEDIA

By ARTEMAS WARD

Full information on every article handled by the grocery trade. Hundreds of trade "Pointers" which are of practical value in buying, selling and caring for goods. *An encyclopedia of all foods* that you have ever seen or heard of. *Food dictionaries* in English, German, French, Italian and Swedish.

1,200 subjects, 500 illustrations, 80 full-page color-plates, 748 pages, 11 x 8½ inches in size, printed on fine calendered paper and strongly bound in heavy buckram.

WHAT JOBBERS SAY

"We find it one of the finest and most valuable books we have ever seen in a long time; every wholesaler as well as retailer should have one."
The John Bird Co.

"It is a very fine book and we have occasion to refer to it many times."
Kimball Bros. Co.

"I appreciate your splendid book a great deal. Its valuable information will help me in my business as a grocery salesman."
A. C. Robinson, with the Daniells Cornell Co.

"A most interesting book and we find a constant pleasure in referring to it."
Newport Paper & Grocery Co.

"The best thing we have seen for the education not only of the retail but also of the wholesale grocer."
E. T. Smith Co.

"A very attractive looking book and one which we should think every groceryman would be glad to own."
E. G. Whittelsey & Co., Inc.

GROCERS' OPINIONS

"I value your Encyclopedia very much and find it very instructive."
S. G. Hunt, Twin Mountain, N.H.

"I surely do appreciate your book."
M. N. Doubleday, North Dana, Mass.

"We think it a very valuable book—very instructive."
O. B. Parks, Westfield, Mass.

"We are more than pleased with the Encyclopedia and value it very much."
Wookey Bros., Waterbury, Conn.

"The very best book I have ever seen."
S. E. Campbell, Fairlee, Vt.

"I wish to thank you for bringing this book to my notice."
H. S. Young, Norwichtown, Conn.

"A fine instructive book."
O. A. Stevens, Ludlow, Me.

"One of the finest books I have ever seen."
L. N. Perreault, Attleboro, Mass.

PRICE \$10.50; DELIVERY PREPAID. Send your Order to

THE CANADIAN GROCER
TORONTO, CANADA

Tomatoes **Pineapples**
Cucumbers
Strawberries **Oranges**

The market is well supplied with fresh fruits and vegetables. Pineapples and Tomatoes coming more freely. Cucumbers from Florida in hampers.

Orders Solicited

WHITE & COMPANY, LIMITED

WHOLESALE FRUITS, VEGETABLES AND FISH

Branch at Hamilton

Toronto

**New Early
Valencia Oranges**

arriving this week from California.
Fine Color and Quality.

Car New Messina Lemons
arrived. Prices lower.

Fresh Car New Florida Cabbage
and

**Extra Fancy Peters Pack
Tomatoes**

Daily arrivals of

**Strawberries,
Fresh Cauliflower, Lettuce,
Rhubarb and Cucumbers**

arriving daily in fine shape.

DUNCANS LIMITED

North Bay Sudbury Cobalt Timmins

Arrivals This Week

3 Cars

California Oranges

1 Car

**Each California and Messina
Lemons**

1 Car

Porto Rico Pineapples

1 Car

Florida Tomatoes

All of very finest quality and at very reasonable prices.

C.F.C. License Nos. 3,090, 3,204

The House of Quality.

HUGH WALKER & SON

GUELPH, ONTARIO

Established 1861

Your Patrons know Sun-Maid Packages

You can sell more and more Sun-Maid Raisins nowadays because women are on the watch for economical foods of high nutrition.

In these days of high prices Sun-Maid Raisins are finding a place in thousands of new homes. Get your share of this business. Display Sun-Maid Raisins on shelves and in windows.



SUN-MAID RAISINS

Three varieties of Sun-Maid Raisins. Seeded (seeds removed); Seedless (grown without seeds); Clusters (on the stem).

California Associated Raisin Co.
Membership 8,000 Growers
FRESNO, CAL.

Sunsweet Saves Sugar

Rich in fruit sugar—SUNSWEEP Prunes make a special appeal to your trade now that sugar must be conserved. They are the finest prunes it is possible to produce in California—

Nature-flavored Prunes

—sun-sweetened and sun-cured. They can be served without the addition of sugar—their natural sweetness takes care of that. And—they can be used also to sweeten other dishes. Your customers will appreciate this big, timely feature of SUNSWEEP Prunes.

Moral: Get in touch with your jobber now—cash in on the demand for this economical, sugar-saving food.



California Prune and Apricot Growers, Inc.
San Jose, California

A cooperative growing and marketing association embracing more than 5,000 growers engaged in this industry in California.

SMALL'S MAPLE SYRUP

Maple Butter



Maple Sugar

World's Standard For Nearly One Hundred Years

—AT ALL JOBBERS—

SMALL'S, Limited - Montreal, Que.

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Wanted

CLASSIFIED ADVERTISING

Advertisements under this heading 2c per word for first insertion. 1c for each subsequent.

Where replies come to our care to be forwarded, five cents must be added to cost to cover postage, etc.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittances to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittances cannot be acknowledged.

BUSINESS FOR SALE

GENERAL STORE BUSINESS NEAR SUDBURY, Ont. The village is owned by a large mining company and we have exclusive right. Stock about \$7,000, doing \$40,000 per year. Owner has other interests. Apply Box 296 Canadian Grocer.

GENERAL STORE—STAPLE STOCK—BEST country store in Ontario; good clean stock; six miles from opposition; if interested act quick for particulars. Box 297 CANADIAN GROCER.

WANTED

WANTED—A LINE FOR THE MARITIME Provinces by an experienced travelling salesman. Best of references. Apply to Box 298, Canadian Grocer.

WANTED—A COMPETENT MAN TO TAKE charge of fresh meat department of first-class grocery business. Apply to H. M. Wanmaker, Lindsay.

WANTED—A LINE OF FANCY BISCUITS and candy to handle on commission; bank reference. Traveller. P.O. Box 436, Sydney, C.B.

DEAD STOCK OF PATENT MEDICINES, drugs and sundries bought or exchanged. Write The Drug Exchange, Box 297, Canadian Grocer, Montreal, P.Q.

AGENTS WANTED

TRAVELLERS—GOOD SIDE LINE, SOLICIT from merchants accounts for us to collect. Reliable agency. Nagle Mercantile Agency, Westmount, Que.

SITUATIONS WANTED

A RETURNED SOLDIER, THOROUGHLY EX-perienced retail grocer, desires a position in first-class grocery business. Good wages for married man. Apply Box 295, Canadian Grocer, 153 University Ave., Toronto.

MISCELLANEOUS

GROCERS—INCREASE YOUR PROFITS selling Neal's Bread; shipping service unexcelled (Western Ontario delivery only); four factories: Windsor, London, Sarnia, St. Thomas. Neal Baking Co.

FIXTURES FOR SALE

EVERY MERCHANT WHO SEEKS MAXIMUM efficiency should ask himself whether a Gipe-Hazard Cash Carrier, as a time and labor saver, is not worth more than the high-priced labor which it liberates. Are you willing to learn more about our carriers? If so, send for our new catalogue J. Gipe-Hazard Store Service Co., Limited, 113 Sumach St., Toronto.

TO THE TRADE

This Want Ad. page offers opportunities to YOU!

There were thirteen replies received to a recent advertisement on this page, the results being satisfactory to the advertiser.

CANADIAN GROCER offers you Dominion-wide circulation among the grocery trade, which means that this page is read by Business men; men who are as deeply interested in the Grocery trade as you are.

Advertisements are classified under suitable headings, so that they can be located at a glance.

The cost is trivial—2 cents per word first insertion, and one cent per word for each subsequent insertion.

If you wish your replies directed to a box, the charge is 5 cents per insertion extra, to cover cost of postage.

Send your want ads along and please enclose remittance to cover, as it saves unnecessary bookkeeping, etc.

MAYBE YOU HAVE A GOOD, WORTHY line which hasn't just the distribution that you think it should have, and would have, if introduced properly. One way to introduce it is to appoint some well-known hustling men in each locality to represent you. But it's sometimes difficult to get the right men. A condensed ad. in CANADIAN GROCER may be just the thing to help you secure these men. Rates payable in advance, are 2 cents per word first insertion, and 1 cent per word each additional, with charge of 5 cents extra per insertion for Box Number.

ARE YOU OVERSTOCKED IN SOME LINES which do not move rapidly in your locality and you desire to clear them out? There may be some other locality where these goods are selling. Canadian Grocer has thousands of good grocers on its list, and here is the chance to speak to them at a very low cost. Try a condensed ad. in Canadian Grocer. Rates payable in advance, 2 cents per word first insertion and 1 cent per word each subsequent insertion, with 5 cents per insertion extra for box number.

Use this page—the page that is never overlooked—from time to time to put efficiency in your service, and watch it for opportunities.

Everything is classified under appropriate headings, so that you can, at a glance, find what you are looking for. Quite often the want ad page is consulted as a guide to conditions.

Anything used or of interest to the Grocery trade can be located by an advertisement on this page.

Canadian Grocer reaches thousands of the best grocers in the Dominion—the kind you want to speak to.

The cost of this service to you is very small—2 cents per word first insertion, and 1 cent per word for each subsequent insertion of the same advertisement. If you do not wish your name to appear in the ad we have a Box system whereby everything is strictly confidential, for which we charge 5 cents per insertion extra.

Kindly enclose remittance with ad so as to save unnecessary bookkeeping, etc.

Buyers' Guide

FOR SALE

Strictly fresh eggs, creamy butter, oleo-margarine, prime old cheese.

Our aim is to give you service.

C. A. MANN & CO.

78 King Street, LONDON, Ontario

BARRELS

(The best shipping package.)

We make them all sizes and for all purposes. For apples, green or dry; Cereals, Crackers, Bottles, Candy, Spices, Hardware, Meat, etc. Get our prices.

THE SARNIA BARREL WORKS, SARNIA, ONT.

30 DOZ. CASE FILLERS
ONE DOZ. CARTON FILLERS
1/2-INCH CUSHION FILLERS
CORRUGATED FLATS

THE TRENT MFG. CO., LTD.
TRENTON ONTARIO

HO-MAYDE BREAD IMPROVER

Makes bread of better color and quality. Makes a larger loaf. It makes the sponge rise sooner, even if chilled.

We are inundated with letters from housewives who want it. YOU supply them. Sells in 15c packets.

Makers: Ho-Mayde Products Co. TORONTO
Western Agents: C. & J. Jones WINNIPEG

SUCHARD'S COCOA

The Highest Quality
Most Reasonably Priced
"Quality" Cocoa.
On Sale Anywhere.

FRANK L. BENEDICT & CO.
Agents Montreal

We are now located in our new and more spacious warehouse at

60-62 JARVIS ST.

TORONTO SALT WORKS
GEO. J. CLIFF

The next time you want a clerk, be sure to advertise in the "Wanted" Page of CANADIAN GROCER. You will receive inquiries from the livest clerks in the Canadian grocery trade, because reading CANADIAN GROCER is a test of the clerk's interest in his business.

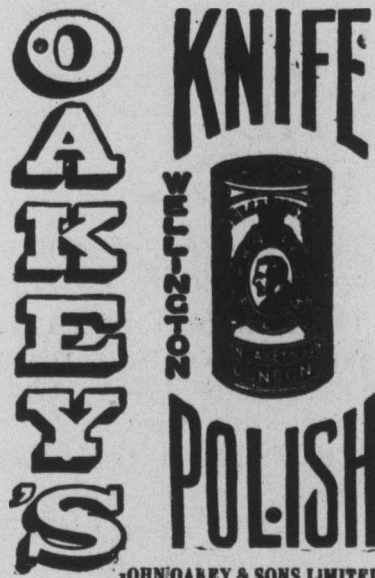


TANGLEFOOT



The Non-Poisonous Fly Destroyer

Safe, Sanitary, Sure. Catches 50,000,000,000 Flies each year



JOHN BAKER & SONS, LIMITED
LONDON, S.E. 1, ENGLAND

AGENTS:

Geo. B. Jenkinson, 43 Queen St. East,
Toronto, and J. E. Huxley & Co., 220
McDermid St., Winnipeg.

The Best Asset of a
Grocery Business is
Satisfied Customers

Baker's Cocoa and Chocolate



Registered
Trade-Mark

Preparations are reliable, always of uniformly high quality, easily sold, in constant demand; the standards of the trade.

ALWAYS SATISFACTORY

Made in Canada by
Walter Baker & Co., Limited
Established 1780
Montreal, Can. Dorchester, Mass.

This paper circulates in every province, is the best authority in the grocery trade, and so is read by those who want to know; that is why it pays to advertise in CANADIAN GROCER.

Three dollars a year is all it costs to have this publication mailed to your address every week.

FIRST AID IN THE KITCHEN +



A Good War Time Specialty

For mending holes in all kinds of Pots, Pans, etc. Graniteware, Aluminum and other kinds. Easily applied with the finger and ready for use in two minutes. Sells well at a good profit; put up in attractive display stands.

From your Wholesaler, or write us direct.

H. NAGLE & CO., BOX 2024, MONTREAL

VOL-PEEK

KING GEORGE'S NAVY

CHEWING
TOBACCO

**KING GEORGE'S NAVY
LEAVES THE DEALER A GOOD BIG PROFIT**

Consequently no good grocer should neglect stocking the popular particular man's "chew."

Not only are the profits good but the prestige derived from selling it counts for much in the general business of the store.

If you are not now selling King George's Navy Chewing Tobacco why not begin at once.

It's worth your while.



Rock City Tobacco Co., Ltd.

The Submarine Menace

necessitates the prohibition of export of all foodstuffs from the United Kingdom.

SPRATT'S DOG CAKES

*Poultry Foods, Canary
and Parrot Mixtures*

pending the removal of the embargo, can be obtained from

**SPRATT'S PATENT (America) LTD.
Newark, New Jersey.**

London (Eng.), Spratt's Patent Limited,
24-25, Fenchurch Street, E.C. 3.

When in need of

**Wrapping Paper
Twines & Cordage**

Brooms
Brushes
Baskets

Grocers' Sundries

**Walter Woods & Co.
Hamilton & Winnipeg**

War Flour Good Flour

By CARO M. BROWN

Chemist—Lake of the Woods Milling, Company, Limited

IN THE interest of Food Conservation it has been proved most economical to insist upon a standard loaf of bread from all bake-shops and this is only possible when a Standard Flour is manufactured. In order to effect this standardization of flour all over Canada, the Government requires that the mills make not less than 74 per cent. flour from wheat, that is, 74 pounds of War Flour is to be made from 100 pounds of wheat. This is only very slightly more than most mills are already extracting.

Not "Graham" Flour

The slight increase of flour extracted is true flour, and not Bran or Shorts. Formerly this slight amount of flour had been allowed to go into the feeds for animal consumption, but when every grain of wheat counts as it does now, this is too extravagant a practice. There need be no apprehension as to the quality of Government Regulation flour. It is NOT "Graham," nor even so-called "Whole-wheat" flour, and it is NOT flour mixed with Bran or Shorts. It is simply pure flour as taken from the wheat berry, purified and sifted exactly as in the past; but, instead of several grades, such as FIVE ROSES, HARVEST QUEEN, LAKE-WOODS, etc., being separated, all the flour is now blended together and only one brand will be on the market.

Colour More Creamy

The War Flour has not quite the white colour of FIVE ROSES, but for all practical uses it will give identical results in baking. Flavour, texture, general appearance and nutritive value will not be impaired in any way.

Good Baking Results

Foreseeing that some regulation of this sort was imminent, we have been trying out in our laboratory recipes for Bread, Cakes and Pastry, using the new "War Flour," our idea being to ascertain if any modification of present methods should be adopted. There need be no fear that the new flour will make unpalatable bread, cake or pastry. We were more than pleased with the results, and found that for bread no variation seemed necessary.

Suggestions for Your Customers

In making pie crust and puff paste, we have obtained the best results by using slightly less water than with FIVE ROSES. The crust was flaky, crisp and well-flavored. For cake, we followed exactly the same recipe in using FIVE ROSES and the War Flour; the cake from the War Flour was equal to that from FIVE ROSES in lightness and texture, was excellent in flavour and of a rich, creamy colour.

The War Flour being rich in gluten, care should be taken in making baking-powder biscuit and pastry not to work or handle it any more than is absolutely necessary, as this toughens the gluten, resulting in a texture less tender and flaky.

LAKE OF THE WOODS MILLING COMPANY LIMITED

MONTREAL

Makers of FIVE ROSES Flour

WINNIPEG

FIVE ROSES IN KHAKI—To conserve wheat, so essential to the Allied Cause, your favorite brand is now being milled according to Government Regulation. But the name "FIVE ROSES" which, for over a quarter century, has been a positive assurance of quality, is still your protection. Users of "FIVE ROSES Government Grade" Flour are assured of the best available flour under all conditions. Fortunate possessors of the famous FIVE ROSES Cook Book can bake with the new FIVE ROSES with practically no change in their present recipes and in the certainty of excellent baking results.