

Vol. VI. No. 24

VANCOUVER, DECEMBER 20, 1919

SINGLE COPY 10c THE YEAR \$2.00

tres the banks do this business themselves. The situation, how-

ever, with regard to, say Mon-

treal and New York, is com-

plicated by reason of the fact

that one currency is foreign to

the other. While under normal

conditions parity does exist, in

times like the present, such as

the strain on banking facilities,

together with the fact that busi-

ness conditions have not yet

had time to reestablish them-

selves to peace conditions, in-

ternational finance between

Canada and the United States

has not had an opportunity to

respond immediately to mer-

for the twelve months ending

October, 1919, we note that

Canada imported \$902,000,000

of goods and exported \$1,252,.

000,000, leaving a balance of trade in favor of Canada of approximately \$250,000,000. This balance of trade under

ordinary conditions would fin-

ance our financial indebtedness

to the United States, Great Bri-

tain and other countries and

may possibly attract gold. But

Taking the trade of Canada

cantile demands.

## Exchange Situation in Relation to Canadian Trade

Discount of Canadian dollar in United States of serious disadvantage to trade-Reason for present conditions and probability of lasting for considerable period-Ultimate solution in balance of trade.

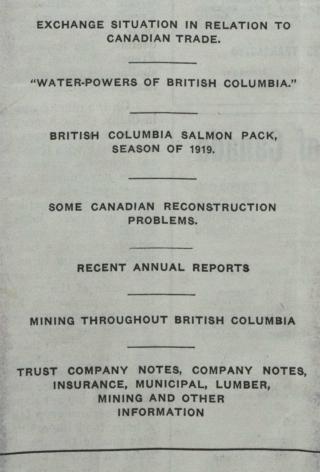
The depreciation of the Canadian dollar in terms of United States dollar, which to date of writing reached a maximum of 12%, is proving a disturbing influence to British Columbia and Canadian trade generally, and has renewed inquiries as to definite

causes and excited some apprehension as to how far the depreciation will go.

It is indeed difficult to give the precise causes or a thorough-going explanation of the exchange situation and what may be said must rather be considered as an expression of opinion rather than a state-ment of fact. Viewed in its ment of fact. Viewed in its simpliest form it is simply a question of supply and demand. Since there are more Canadian bills to be paid to the United States than there are United States bills to be paid to Canada, Canadian bills or other evidences of indebtedness in the United States become a glut on the exchange markets and filter through to commercial transactions. In order to induce the American exchange market or the American merchant to accept evidences of debt payable in Canada, a premium must be offered. The degree of this supply exceeding the demand is the degree of exchange which must be offered. In the present case the rate is so abnormal as to prove a severe handicap on Canadian merchants having to

domestic centre to another. In times of urgency the domestic rate has been sometimes advanced beyond this cost and we have seen cases of New York currency being at a discount of one dollar per \$1,000 in Chicago, when perhaps the cost of expressage did not exceed more than fifteen cents per \$1,000. The rate between Toronto and Montreal seldom exceeds twenty-five to forty cents per \$1,000, and in both of those centres it has given serious rise to a few exchange brokers in currency. but as between the smaller cen-

age and insurance in the shipment of currency from one



settle bills on points in the United States. We think we are safe in saying that there is absolutely no evidence of lack of confidence on the part of American merchants and in consequence it is purely mercantile and not national.

The exchange situation arises in purely domestic transactions both in Canada and the United States. For instance there has been an exchange market obtaining between Montreal and Toronto and of smaller proportions between other cities in Canada and in a similar way between New York and Chicago and other points in the United States. The amount of the exchange, however, in purely local trans-actions can never amount to more than the cost of express-

during the same period we have imported from the United States \$714,000,000 of goods, and we have exported \$439,000,000, leaving a balance of trade against us as compared with the United States of \$275,000,-000, which we must finance either by the sale of securities, the liquidation of American indebtedness to Canada and Canadian merchants or the shipment of gold. The situation is intensified by reason of the fact that during the same period we exported to the United Kingdom \$524,000,000 of goods, and imported from the United Kingdom \$81,000,000, leaving a credit balance of trade of \$443,000,000. Under normal conditions Britain's trade indebtedness to Canada would be settled through New York, but in large measure

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our exports to the United Kingdom has been made on credit and not cash, in consequence of which we were not able to use this favorable balance to compensate for our unfavorable balance in the United States.

The world exchange situation is also a factor in our present situation and may prove more and more difficult to surmount as the pound sterling, the franc and the lire depreciate in terms of the American dollar. At the signing of the armistice history can furnish few instances where one country so dominated the world from an economic point of view as does the United States at this time. Not only was the United States filled with goods but that country possessed the greatest stock of gold that was ever drawn together in one country and had extended financial credits on a scale with which Great Britain could offer only a single comparison. During the war the necessity for financial co-operation and unity was such that international financial transactions were fixed on a determined basis, but with the signing of the armistice or shortly thereafter, the removal of war measures resulted in an open market with only financial considerations holding sway. Great Britain from the first decided to let the exchange market take care of itself. If the people of Britain wish to purchase American goods they must do so on the prevailing basis without subject to governmental interference. France sought to maintain the price of the franc in terms of the American dollar and for a time succeeded in maintaining its value, not far removed from the price pegged during the war, but the weight of international transactions was such that the French government was compelled to remove all obstructions, and in consequence the franc has continued to decline. The Italian exchange situation is the same as the French situation, except that it is more aggravated, and similarly with regard to the German mark, with even more exaggerated conditions obtaining with the Austrian krone.

On the other hand, the American dollar is at a discount in China, Chile, Argentine and sometimes Sweden and Spain but in these instances, due to the small amount of trade in comparison with Great Britain and Canada the discount has not proved a serious obstacle. The attitude of the United States government is that with the cessation of hostilities government aid can no longer be extended, and in consequence, if the situation is to be remedied, it must be remedied by private initiative and operation. Because of the unstable international conditions with regard to peace, private enterprise has not had the opportunity of devising ways and means in any thorough-going manner of attempting to solve the exchange situation, and on the other hand, by reason of the great industrial disputes and labor unsettlement, production has decreased in Europe, so that the exports of commodities cannot assume sufficient proportions to solve the problem. The position of Great Britain is vastly superior in this connection to that of France, by reason of the fact that, notwithstanding her severe labor disputes, she is fast getting back to a productive period which is in large measure filling the domestic demand and leaving something for her exports. France, on the other hand, had a very serious crop failure, which involved the necessity for a huge food import campaign, while at the same time she was unable to cope with a prompt industrial re-establishment on account of the ravages of war.

Not all the difficulties of the exchange situation faces the merchants of those countries in which the dollar exchange is at a high premium. If the present situation be allowed to continue for any prolonged period the position of the United States exporter becomes more and more difficult and ultimately becomes an impossibility, whereas Britain, France, Italy and Germany will become more and more important factors in the import trade of the United States as they reach the condition wherein they will have an exportable surplus. As European production increases the export situation of the United States becomes increasingly (Continued on Page 8.)

## "Water-Powers of British Columbia"

### Title of Comprehensive Report Issued by Commission of Conservation, Ottawa-Available Horse Power 2,500,-000-Possibility and Course of Development.

The Commission of Conservation, Ottawa, has just issued a comprehensive report on the water powers of British Columbia by Mr. Arthur V. White, a copy of which we are in receipt of. A volume of 650 pages, it is easily the most complete work of this character yet undertaken in Canada. It deals thoroughly with the legal, industrial and historical as well as the technical aspects of power development in British Columbia.

In round numbers, the horse power total derivable from the various estimates presented in the power-site tables for districts into which the Province has been conventionally divided are as follows: 91 hours

	4	11-110u1
	hor	se-power
1.	Columbia River and tributaries—(North of the international boundary)—This comprises the portion of the Province lying between its eastern boundary and the watershed of the	
0	Fraser River	
2.	Fraser River and tributaries—This includes practically the entire area of the great inter-	
	ior plateau	740,000
3.	Vancouver Island	270,000
4.	Mainland Pacific Coast and adjacent islands (except Vancouver Island)—This includes all the rivers north of the Fraser, which	
	drain into the Pacific	630,000
5.	Mackenzie River tributaries—A rough estimate made for inclusion in this summary	250,000
Gra	and total	2,500,000

When one considers the diversified nature of the natural resources of the Province, it is recognized that the water powers of British Columbia have an exceptionally wide field of usefulness. The needs of municipalities, of electric railways, of manufacturing, of mining operations, of the forest resources, including pulp and paper mills, and of the electro-chemical industries, surely suggest great use for the water-powers of the Province, not to mention the probability that water-powers may be more extensively used in connection with pumping for irrigation.

Too frequently in reports on water-power resources it has been the tendency to deal with power development exclusively without adequately considering such related subjects as domestic and municipal supply, agriculture and irrigation, navigation, fisheries and riparian rights. In this report, however, the author, although dealing with water-power resources, has recognized the important fact that water-power is but one of the important uses to which inland waters may be applied. This aspect of the subject is discussed in Chapter I., in which reference is also made to the paucity of information available respecting British Columbia water-powers at the time the Commission, with the co-operation of the Provincial Government, undertook this work. The comprehensiveness of the outlook upon the water-power situation, as above indicated, may well be understood from a consideration of some of the sub-headings of this chapter, which deal with such subjects as: "Run-off and Forests," "Water-power and Agriculture," including a special reference to the necessity of conserving the underground waters; "Water-power and Irrigation," where it is pointed out that irrigation tends to the permanent settlement of the country, and that consequenlly, in the majority of cases, the use of water for irrigation will result in more widespread benefit than if otherwise used: "Water-power and Navigation," where it is pointed out that power possibilities under certain circumstances are

frequently regarded as of less, or as of only incidental, value when compared with the interests of navigation.

A list is here given of the navigable inland waters of British Columbia. Under "Water-power and Fisheries" the serious consequences to the fishing resources resulting from obstructions which prevent the free passage of salmon and other fish is referred to as being vital in its bearing upon power development. The author points out that no development for power or irrigation should be permitted on any of the salmon streams without fully safeguarding the fishing industry. Under "Inland Waters and Mining, it is emphasized that the mining industry in British Columbia has exerted a marked influence upon the laws relating to the use of water-power and water, a fact to be expected on account of the most important part which water and water-power have played in mining development.

The important subject of the "Pollution of Inland is dealt with at some length, and reference is Waters,' made to the pollution by factory and industrial wastes, including the serious damage occasioned by accumulation in streams of logging waste and other wood debris, such debris constituting a serious menace to bridges, public highways, water-power development, etc. As is well known, "Inland Waters Attract Tourists," and and under this heading it is pointed out that where care is exercised to conserve scenic and sporting assets, such constitute an attraction for tourists, and are often a means of bringing much revenue into the country. Reference is also made to the important international character of some of British Columbia's streams and lakes.

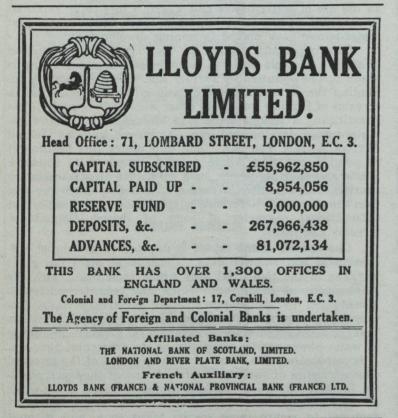
Chapter II. of the report is devoted to a clearcut discussion of water-power data. Consequent upon the great advance in the industrial arts which took place with the employment of steam, and which has been tremendously accentuated by the employment of electricity, there has been greatly increased demand for power, with the result that in recent years there has been a great stock-taking of water-power assets; especially by governmental agencies. It is emphasized that an accurate knowledge of the physical characteristics of various watersheds and of the basic physical factors, will alone enable a proper estimate to be made of the potentialities of proposed developments. The effort required to secure these results takes time, and without much information a prospective investor is not in a position to form a sound independent judgment respecting some of the basic factors involved in any project that may be under consideration.

Naturally, water-powers more easily developed, with good storage available, and situated near centres of population, have the greatest value. The author points out that it is as necessary to differentiate between water-powers as it is to differentiate in the case of agricultural lands, timber tracts, fisheries or any other natural resources varying in quantity, quality and situation. Examples are given to show how neglect, rightly to assemble or to interpret essential physical data has been responsible for many serious financial and other failures.

This chapter is replete with good counsel fortified by apt illustration, all presented with the view of protecting the investor against loss through embarking upon projects without making the proper preliminary investigations.

The report emphasizes the fact that the Province of British Columbia has encountered exceptional difficulties in connection with the uses and administrations of its inland waters. Indeed, no province of the Dominion has had such difficult problems to contend with. The chapter dealing with the provincial water laws gives an historical survey of water legislation in British Columbia which is most interesting, even for those who have not the legal mind. Commencing in 1858 with the revocation of the Royal Licence of exclusive trade issued to the Hudson's Bay Co., the author deals analytically with the various proclamations, regulations and acts, comprising over eighty separate enactments, down to the legislation now in force. Commencing with early colonial days, one notes the provincial water legislation taking form in connection with early mining activities along the Fraser River and in the Cariboo district.

There was little either in the common law of England or in the statutes of older commonwealths which could adequately serve as a precedent for the solution of many of the problems peculiarly associated with the use of waters in British Columbia. The earliest regulations disclose the application of the principle which has been maintained throughout the whole of the legislation, and which principle really constitutes the chief strength of the law. It has been termed the Doctrine of Beneficial Use. Briefly





enumerated, it simply means that any rights or privileges granted to a water user are forfeited if he fails to continue to apply the water alloted to him to beneficial use; the idea being that if the user does not employ the water beneficially, then he must step aside and allow someone else the opportunity of doing so. No one party is permitted to usurp rights to the exclusion of the rights of others.

The law as now formulated deals with the use of water for mining, for municipal purposes, for irrigation, for log driving, for water power, as well as for other purposes. The Province is by law constituted the owner of the water, and leases it out, under specified rental and conditions, for a term of years. By the development of its present comprehensive water code, British Columbia possesses one which, as the author states, "under wise administration, cannot fail to promote the welfare of the citizens of British Columbia and will, under the Canadian form of government, undoubtedly stand the test, alike of time and of all litigation that may be brought against it." Those responsible for safeguarding and transmitting the underlying principles embodied in this legislation from the early days to the present time deserve the greatest credit.

The author refers in complimentary terms to the work of the provincial authorities who have had the responsibility of formulating, safeguarding and administering the water law.

In connection with water-power development and the acquirement of lands and privileges relating thereto, those interested are greatly dependent upon maps embracing the territory involved. Sometimes it is difficult even to ascertain what may be available in the way of maps, or to which Government agency application could most directly be made. This report commences with the surveys of 1778 made by Captain James Cook and gives a brief history of surveying and mapping operations in British Columbia. Various detailed lists of maps are furnished, giving for each map the title, publication number, year of issue, scale and usually the approximate size. It is also shown from which branches of the Federal and Provincial Government services each class of map is obtainable. Here, also, the report pays compliments to the work of the branches of the surveyor general and the chief geographer.

The report directs attention to the necessity of carefully weighing the statements made relating to "Description of Power-site Tables," which applies to all the tables, and indicates the scope and limitations of these data. It is pointed out that in making the estimates effort has been made to keep on the conservative side. It is also pointed out that, owing to the fact that confines of watershed areas and the run-offs from many of the smaller streams are unknown, estimates in such cases can only indicate possibilities. The power-site tables involve some 600 streams, on some of which several sites are noted. On some streams, although no power-sites are definitely known, notes are appended indicating such information as is available. An index map accompanies the report, showing the positions of all the power-sites listed. The numbering of the sites follows a well-defined order. The main stream in each case is first dealt with in ascending order, and subsequently the tributaries, also in ascending order. It will be found that reference is very readily made from the tables to the map and vice versa.

The report, by drawing special attention to the factors of heavy precipitation, of glaciers and snowfields and of storage possibilities, both known and unknown, shows that many water-power sites, when fully developed, may yield several-fold the power that could be obtained from streams in Eastern Canada appearing, upon casual inspection, to possess similar characteristics to those in British Columbia. Investigation frequently brings out marked contrast of characteristics. Thus it is difficult to make comparison between the total water-power potentialities of such country

(Continued on Page 20.)

## British Columbia Salmon Pack Season 1919

### Pack of 1,393,156 Cases Third Largest Pack in Province, Being Exceeded Only by Those of 1918 and 1917— Notable Increase of Sockeye Pack in Northern District.

The British Columbia Salmon Canners' Association, through its accomplished secretary, W. D. Burdis, has furnished the British Columbia Financial Times with a tabulaton of the salmon pack of the Province for 1919. As usual, it gives a detailed statement of the pack by species for each district in a clear and comprehensive manner.

The pack for the year totals 1,393,156 cases. It is less by 223,001 cases than the record pack of the Province in 1918, and 164,329 cases less than the pack of 1917, which was the second largest pack ever made in British Columbia, and showing that the pack of 1919 was the third largest made in the Province.

The decrease for the year consists of 181,106 cases of pinks, 125,580 cases of chums, 15,398 cohoe and 14,447 cases of white spring salmon. The gains by species over the pack of 1918 are 92,986 cases of sockeye, 7,644 cases of red spring and 12,900 cases of bluebacks and steelhead, the latter as usual being included in with the salmon.

record pack of that species made in 1918 and 1917, it was much above the average for all other years than the two named.

The season at Rivers Inlet was far from satisfactory. The total pack for 1919 is but 80,367 cases, as against 103,-155 cases in 1918, and the record pack of that section of 137,697 cases made in 1912. The pack of sockeye for 1919 totalled 56,258 cases, a slight gain over that of 1918. The record pack of sockeye on Rivers Inlet was made in 1912, with a total of 112,884 cases.

The pack on the Naas was most unsatisfactory. It reached only 97,512 cases as against 143,908 cases in 1918, 119,495 cases in 1917 and 126,686 in 1916. The pack of sockeye in 1919 shows a slight gain over the pack of 1918, and the pack of chums shows a decided decrease.

The pack on the Fraser was again very unsatisfactory. It totalled but 158,718 cases. The Fraser that formerly was the greatest salmon producing waters of the Province, and each fourth year the greatest sockeye producing river of the world, in 1919 produced 50% less than the Skeena. The sason of 1919 confirms the statement of authorities that "the Fraser is fished out."

The following is a copy of the statement issued by the British Columbia Salmon Canners' Association:

BRITISH COLUMBIA SALMON PACK, 1919.

Fraser River	sock- eyes. 29,628	Red Springs. 14,519	Pink Springs. 704	White Springs. 3,502	Blue- backs. 15,613	Steel- heads. 328	Cohoes. 39,253	Pinks. 39,363	Chums. 15,718	Total. 158,718
Skeena River	184,945	19,661	3,624	3,656	••••••	2,672	36,559	117,303	31,457	398,877
Rivers Inlet	56,258 28,259	$967 \\ 2,408$	$\begin{array}{r} 234 \\ 585 \end{array}$	241 581	•••••	2 790	9,038	6,538	7,089	80,367
Naas River Vancouver Island	15,678	28,476	1,076	6,461	8,645	789	10,000 44,884	$29,949 \\ 43,186$	24,041 128,013	97,512 276,519
Outlying	54,677	7,148	2,854	4,764	65	702	34,936	110,300	`165,717	318,163
-	369,445	73,179	9,077	18,295	24,323	4,493	175,670	346,639	372,035	1,393,156
1918 Pack (Cases)	276,459	65,535	41,	819	15,9	916	191,068	527,745	497,615	1,616,157
						19	19 Less T	'han 1918	(Cases)	223.001

	1919	1918
	More o	or Less
Sockeyes	92,986	
Red Springs	7,644	
Blue Backs and Steelheads	12,900	
Pink Springs and White Springs		14,447
Cohoes		15,398
Pinks		181,106
Chums		125,580
	113,530	
Difference Less	223,001	
	336,531	336,531

By districts the pack of the northern sections shows a gain over 1918 in sockeye on the Skeena and Naas Rivers. The season on the Skeena was remarkably successful. It produced a pack of 184,945 sockeye, 36,559 cohoe and 117,-303 pinks, and a total for the year of 398,877 cases more than the previous high record on the Skeena, made in 1918. The pack of sockeye of 184,945 cases has only once been exceeded. In 1910 there was a sockeye pack of 187,246 cases. The sockeye pack of 1919 exceeded the sockeye pack of 1918 by 61,623 cases. The pack of sockeye on the Skeena this year is fifty per cent. of the total pack of that species made in the Province in 1919, notwithstanding that the pack of the season for the Province shows a gain over 1918 of 92,968 cases. While packs of pinks on the Skeena for 1919 shows a marked decrease when compared with the

### TIMBER ROYALTIES TO ADVANCE ON JANUARY 1.

Government royalties on cut timber and logs in the Province of British Columbia will be increased to the extent of thirty-seven cents per thousand feet at the beginning of the new year. This increase is based on the average wholesale selling price of lumber throughout the province during the last five years, and will be made in accordance with the provisions of the Timber Royalty Act.

In 1913 the question of adjustment of royalties on cut timber and logs was the subject of careful deliberation on the part of the Forest Branch of the Lands Department, and the lumbermen, timber license holders and timber interests of the province. During the 1914 session of the Provincial Legislature the Timber Royalty Act, based on these deliberations, was passed. Before the Act came into force the royalties had been changeable from time to time. The purpose of the Act was to give some security of tenure to timber holders and lumbermen so that they would know ahead what timber licenses would be, while at the same time the government would retain the increment of value which might accrue with the change of conditions. The great difficulty, of course, was the question of what might arise in the future. It was established by the Act, to provide for this condition, that the increase in royalties in the future would be based on the average wholesale selling price of lumber throughout the province. This average price, it was provided, would be used as a barometer to indicate what the

royalty would be. The Act further provided that the average selling price should be ascertained each year f.o.b. at the point of manufacture, and then the average for a fiveyear period could be worked out. For instance, suppose in any one five-year period it was found that the average selling price was over \$18 a thousand feet, then the royalty would go up during the next five-year period by a definite percentage of the increase over \$18. The Act came into force in 1915 and thus, at the end of this year, the first five-year period will end. The results of the investigation of the Forest Branch, under the direction of M. A. Grainger, Chief Forester, have been as follows:

Average wholesale selling price of lumber for all districts of British Columbia, free on board point of manufacture from January 1, 1915, to June 30, 1919, inclusive:

	Quantities Feet B.M.	Amount Received	Average per M. Feet
1915	747,096,710	\$ 9,307,408.27	\$12.46
1916	1,010,427,819	15,012,505.67	14.86
1917	1,166,489,300	23,165,129.54	19.86
1918	1,208,201,605	31,094,178.08	25.74
1919—Six months	620,307,280	14,079,740.25	22.70

Total, four and a half years...... 4,752,522,714

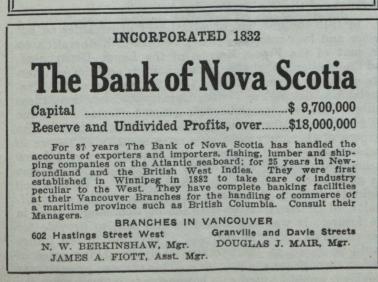
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### THE CANADIAN BANK OF COMMERCE

Head Office - Toronto

Capital, \$15,000,000 Reserve Fund, \$15,000,000 Total Assets over \$440,000,000



Average wholesale selling price of lumber covering

\$92,658,506.81

Surplus over \$18 thousand...... \$1.4967

\$19.4967

Section seven of the Act provides that for the fiveyear period from 1920 to 1924 the increase in royalty charges throughout the province shall be twenty-five per cent. of the foregoing surplus over \$18 per thousand feet. This, therefore, would work out at 37c per thousand feet increase over the present rates of royalty.

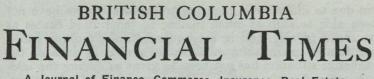
### NEW MANAGER FOR CREDIT-FONCIER

Lieut.-Col. Robert Cram has been appointed to the position of British Columbia manager of the Credit Foncier and its subsidiary, the General Administration Society, left vacant by the death of the late Archibald C. Stirrett. Col. Cram comes well recommended and well qualified to carry on the work of his predecessor. For ten years he was manager of the Credit-Foncier at Regina, Saskatchewan, although he was absent four years on leave at the front, attached to the 1st Entrenching Battalion, and later in command of the 5th Entrenching Battalion of the Canadian Expeditionary Force. In his army work, in which he made for himself an enviable reputation, he came into contact with a large number of British Columbia men, many of whom were from Vancouver, so that he comes to the Coast not without many friends here.

In addition to his experience in mortgage work Col. Cram has had a wide training in trust company business, having been for five years in charge of the estate department of the Standard Trusts Co. at Winnipeg. He states that he intends to develop this phase of the company's work as well as that of real estate, and will enter the trust company field more aggressively than was attempted in the past. Col. Cram is welcomed to his position with the best wishes of the business community and has the co-operation and assistance of the mortgage fraternity in getting him adjusted to his new home and new conditions.

### FINANCE MINISTER ADDRESSED BOARD OF TRADE

The Hon. John Hart, Minister of Finance, addressed the Vancouver Board of Trade on Wednesday, December 10th on the subject of "Provincial Finance and Taxation." The Finance Minister presented the difficulties of the situation which faced the Provincial Government in the yearly deficits which had grown to large proportions and the efforts of his department to reduce expenditure and collect outstanding taxes and to increase and devise new methods of taxation in order that income may balance outgo. He stated that the Government did not contemplate increasing the rate of income tax for the next fiscal year.



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VOL. VI	VANCOUVER,	B.C.,	DECEMBER	20,	1919	No. 2

The result of the season's salmon pack, when 1,393,000 cases were packed, is a source of gratification to the salmon canner and business interests generally. The value of the pack to the province is variously estimated at between \$13,000,000 and \$15,000,000, and with only two exceptions, that of the two previous years, has never been exceeded in the history of the province. One favorable feature of the year's experience is the increase in sockeye salmon, which this year amounted to 369,445 cases as against 276,459 cases last year. The great bulk of this increase is due to the catch in the northern districts, as the Fraser River continues to show signs of depletion which were so evident in the big year of 1917 and last year. The industry has undoubtedly had a successful and prosperous year with all those engaged benefiting in the large pack and the high prices obtaining.

The market for the pack has somewhat been interferred with because of the exchange rate in Great Britain and to a smaller extent in France, while the United States market is not able to absorb the pack, notwithstanding the attractiveness of the exchange rate in favor of the Canadian exporter. However, the demand for fish food and the British Columbia salmon varieties are so large that little difficulty, it is anticipated, will be experienced in the satisfactory clean up of the season's pack.

One cannot help being imbued with the outlook for mining in British Columbia. The bringing in of new territory to the economic development of mines and the remarkable showing of new ores that have been uncovered during the past year presage a wide campaign of development and exploitation in the future. While this is highly desirable, can we not at this time seek to reduce the accompanying evils that associate themselves with mining development and the opening up of new properties? A few sincere efforts for the investigation of the possibilities of a commercial oil field in the Fraser Valley is taken advantage of by many concerns for the sale of shares in oil projects which are very questionable and can result in profit only to those selling or dealing in these shares. The Fraser Valley possibilities have not been wide enough for the activities of these concerns and they have brought into the scope of their operations the oil territory of the United States. While it is always a question of "let the buyer beware" we think that, in the interests of development of sound mining in the province that the objectionable and questionable promotion of companies having in view only the mining of the public, some steps should be taken to prevent or mitigate its pracThe services of this journal are offered through an inquiry column, which is open to subscribers and the public generally without charge, for detailed information or opinion as to financial or industrial affairs or institutions throughout the Province of British Columbia. Whereever possible the replies to these inquiries will be made through this column. Where inquiries are not of general interest, they will be handled by letter. We think that we can assure our readers that the opinions expressed will be reliable and conservative, and that all statements will be as accurate as possible.

tice. The imposition at the next session of the Legislature of some "blue sky" legislation, so framed that in its restrictions it will prevent advantage being taken of any flurries in mining development that inflame the public imagination. There is room for legitimate development and exploitation in the province without the activities of those who are engaged in the capitalization of "blue sky" with the proceeds all going to the promoter and the stock seller.

While the adverse European exchange rate may not have been due to labor troubles, there can be little doubt that the severe labor disputes have seriously interferred with the reestablishment of European industry which would help by increased production to mitigate the serious evils of the present exchange situation. Just when Europe had empty shelves the radical elements in labor circles succeeded in assuming so important a place in labor councils that prevented the filling of these shelves with all the attendant benefits that would therein be derived. While undoubtedly progress is being made in Europe along the lines of increased production, they are done in spite of the demands of labor rather than through the aid which labor could give in correcting the present weak position and effect a rapid readjustment.

The interests of labor did not seem to be operated for their own benefit and in consequence they will ultimately suffer for their folly in retarding this recuperation. The gradual elimination of the revolutionist in the councils of labor is being accomplished by the failures of the strikes which this element have succeeded in calling and the failure of labor to secure the demands of their false leaders is one of the hopeful aspects of future recovery.

In the meantime the success of the revolutionist since the signing of the armistice has had an incalculably bad effect on industry, from which it will suffer for a long time to come and in which the laboring man with all consumers and tax-payers will have to stand and share the loss.

While no definite announcements have been made for harbor improvements by the Minister of Marine and the Harbor Board, the City is to be congratulated on the announcement that the improvements will take place only on Burrard Inlet, thus saving for a number of years to come the Kitsalino and English Bay beaches for the pleasure of the people of Vancouver. With the land-locked harbor of Burrard Inlet capable of unlimited expansion in shipping facilities and accommodation, there is little reason for denying the citizens the health-giving privileges afforded by these two magnificent beaches.

### EXCHANGE SITUATION IN RELATION TO CANADIAN TRADE

### (Continued From Page 2.)

difficult and may ultimately result in a severe collapse in commodity prices and stagnation.

To a similar extent, although less in degree, the United States faces the same situation in Canada as she does in Europe. Every percent of discount of the Canadian dollar in New York means that it is that much more difficult for Canada to buy goods from the United States and that much easier for Canada to sell goods to the United States.

The rate of exchange as between Canada and the United States cannot be solved without time and great effort. We may answer the problem temporarily by the sale of Canadian securities in the United States, the proceeds of which would go to liquidate the accounts of Canadian merchants in the United States. But it must be ultimately solved by the increased sale of Canadian goods to the United States with decreased purchase of American goods in Canada. Before, perhaps, the efforts of American finance and commerce may be fully cognizant of the serious situation, a serious drop may occur which may have a temporary unsettling effect and cause serious loss to both Canadian and American merchants. After the damage has been done then perhaps American finance will see the necessity in its own interests and that of its merchants of bringing the problem to a reasonable solution. So long as the exchange rate remained at a small premium not much damage is done, but when it reaches such a large percentage as it has already and may easily exceed, there may result between the two countries a serious impasse, which will not admit of any imports while greatly stimulating our exportable surplus.

British Columbia is, in some ways, in a favorable condition and in other ways in an unfavorable condition, with regard to this adverse exchange rate. On the one hand, we have our lumber demand, which is very large and insistent, but due to difficulty in securing transportation we have not been able to ship as much lumber to the United States as we could furnish, and in consequence the advantage which our lumber manufacturers have been able to take of the exchange situation has not been as great as during the midsummer and early autumn. Our large pack of salmon can not be marketed in the United States because the demand is not sufficiently large, as a result of which we are not able to take advantage of the large salmon pack at the high prices at present obtaining, which creates exchange very fast. Our exportation of minerals is not as large as in 1918, and in consequence does not help out the situation in the Province as much as it could. On the other hand, we import a large amount of food products from the United States, and a large amount of manufactured goods, household goods and other necessities, and it is in meeting of these obligations that most of our merchants are facing a serious disadvantage. In this day of extravagance it is difficult to persuade the average man or woman not to purchase luxuries, because the exchange rate has made an advance of 10% in their prices. We think that while some adverse exchange rate will be operative for perhaps several years, we must face the situation that the condition of exchange may become much more serious before any attempt will be initiated in its permanent solution. In the meanwhile, making provision for such a contingency, it is wise to point out that we must restrict our purchases of articles of luxury wherever they may be imported from, especially from the United States.

### COUGHLANS LAUNCH "CANADIAN IMPORTER"

J. Coughlan & Sons launched last week the "Canadian Importer," one of the 8,100 standard steel freighters for the Canadian Government merchant marine. The vessel was christened by Mrs. R. C. Cooper, wife of Lieut.-Col. Cooper, member of Parliament for Vancouver South.

## PROVINCE OF BRITISH COLUMBIA

Capital Assets exceed Capital Liabilities by \$16,821,989. Current Liabilities exceed Current Assets by \$3,062,984.

For the year ending March 31st, 1918, net revenue of \$8,882,846 exceeded net expenditure of \$8,399,649 by an amount of \$493,201.

### THE PROVINCE HAS UNPLEDGED ASSETS OF

Agricultural Lands Suitable for Settlement ...... 50,000,000 Acres. 

### PRODUCTION FOR YEAR ENDING DECEMBER 31ST, 1918.

Agricultural	Inc. Over 1917. 31.55%
Mining	11.00%
Lumbering	12.00%
Fishing \$21,518,495	40.50%
General Manufacturing and Other Industrial, Approximately \$50,000,000	37.50%

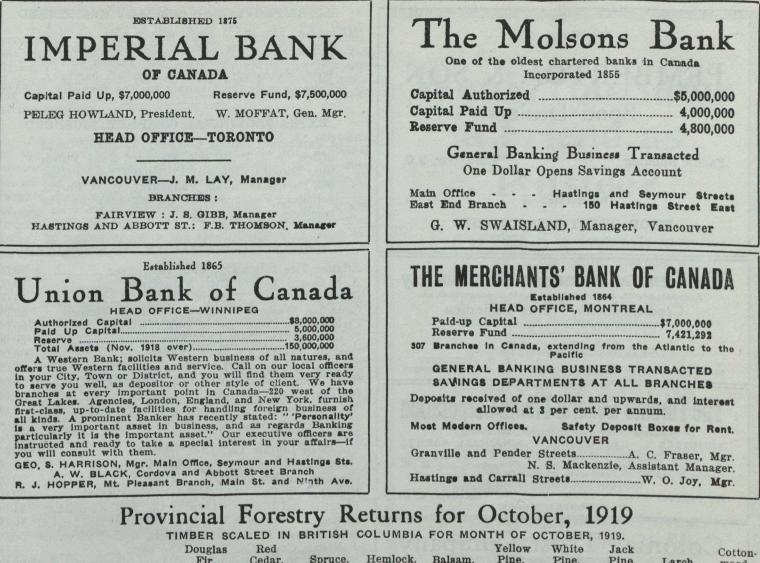
The Minister of Finance will be pleased to answer any enquiries of a financial nature, and where the enquiry does not directly concern his department he will be pleased to see that it is referred to the proper department and receives prompt attention.

### JOHN HART.

Parliament Buildings, Victoria, B.C.

Minister of Finance for the Province of British Columbia.

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Cranbrook	4,730,693	37,315	1,266,430	16,039	441	1,884,371	19,633	72,513	2,336,304	159,936
Prince George	8,836	459	3,828,142		657,885			946,625		341
Kamloops	180,455	2,700,860	107,761	57,960	7,624		•			
Nelson	581,025	4,996,540	17,304	817,944	784	7,548	265,407		236,346	
Vernon	614,171	40,650			•••••	940,427				
Total Interior	6,115,180	7,775,824	5,219,637	891,943	666,734	2,832,346	285,040	1,007,138	2,573,150	160.277
Island	12,606,514	1,036,278	918,454	1,751,789	24,487		49,727			
Prince Rupert	236,344	1,601,174	3,938,920	1,478,511	587,523					
Vancouver	37,938,231	25,208,679	758,929	12,856,728	3,715,697		234,053			398,450
Total Coast	50,781,089	27,846,131	5,616,303	16,087,028	4,327,707		283,780			398,450
Total for B. C.	56,896,269	35,621,955	10,835,940	16,978,971	4,994,441	2,832,346	568,820	1,007,138	2,573,150	558,727
x o tur 101 15, 01 mmmmmm				and the providence of the prov					,	000,141

Total for B.C., all species, 132,873,443 ft. b.m.

Other species, 5,686.

STATEMENT OF COAL	AND COKE	TONNAGE—RETURNS FOR THE MONTH	OF	OCTOBER, 1	1919
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STATEMENT OF OCTAL LIND COLLE			
Name of Company	Mine	Coal	Coke
Name of Company Canadian Collieries, Ltd Canadian Collieries, Ltd.	Comox	49,354	2,467
Canadian Collieries Ltd.	Extension-Wellington	18,811	Nil
C 1: Callianian Ltd	South weinington	1.109	Nil
TT / TI I Company	Nanaimo	59.404	and the second second
D is a Last Minor Ltd	South weilington	4.862	Nil
			Nil
British Columbia Coal Mining Co., (Deased) Nanoose Collieries, Ltd. Granby Co. Middlesboro Collieries Fleming Coal Co.	Nanoose Bay	3,909	Nil
Nanoose Collieries, Ltd.	Cassidy's Landing	11,591	Nil
Granby Co.	Middleshoro	9,809	Nil
Middlesboro Collieries	Monnitt	3,181	Nil
Fleming Coal Co	Coolmont	0,101	Nil
Fleming Coal Co. Coalmont Collieries Princeton Coal & Land Co.	Dein ante	401	Nil
Princeton Coal & Land Co.	Princeton	2,371	Nil
	I EIK WA	90	Nil
C I I Dagg Coal Co	Witchel	22,147	5,287
C I M at Page Coal Co	Coal Creek	41,284	Nil
a se a 1º Colto Co	Corbin	12,359	Nil
Merrit Collieries	Merritt	Nil	
Merrit Comerce			Nil
		050 005	

Total Tonnage

250,687

7.754



Successors to BRITISH AMERICAN TRUST COMPANY

Phones, 7620-7621

Vancouver and Victoria

### EXTRA-PROVINCIAL COMPANY REGISTERED

"Chipman, Limited," head office, City of New York, New York, U.S.A.; Provincial head of-fice, London Building, 626 Pender Street West, Vancouver. David G. Marshall, barrister, Vancouver, is the attorney for the company....\$ 75,000

### EXTRA-PROVINCIAL COMPANY, LICENCED

"The Paramount Mining Company, Limited," head office, c|o J. P. Bickell, Standard Bank Build-ing, Toronto, Ontario; Provincial head office, 602 Pacific Building, Vancouver. W. B. Farris, solicitor. Vancouver, is the attorney for the company ......\$500,000

### PROVINCIAL COMPANIES INCORPORATED

Adanac Tire Filler Co., Ltd., Vancouver ...... \$ 50,000 A. S. Goard Motors, Ltd., Vancouver ..... 10,000 Brett & Ker, Ltd., Victoria ..... 45,000 Canadian Western Woodworkers, Ltd., Victoria .... 50.000 Canadian Western Woodworkers, Edd., Victoria50,000Co-operative Contract Co., Ltd., Victoria50,000Cranbrook Saw Mills, Ltd., Fort Steele50,000Georgia Theatre Co., Ltd., Vancouver500,000Madina Lumber Co., Ltd., Vancouver45,000Shaw Manufacturing Co., Ltd., Vancouver50,000Charles Ltd., Victoria50,000 Stalhams, Ltd., Victoria ..... 50,000 Standans, Ltd., Victoria50,000Veterans Garage, Ltd., Vancouver50,000B. C. Grocery Co., Ltd., Vancouver10,000B. F. Fell, Ltd., Vancouver50,000Canadian Lignite Co., Ltd., Victoria90,000Canadian Mercantile Co., Ltd., Vancouver100,000Charter Lumber Co., Ltd., Victoria20,000Eleming Oil Co.Ltd. (NPL)Vancouver150,000 J. Nelson Copp, Co., Ltd., Vancouver 5,000 Nanaimo Meat & Produce Co., Ltd., Nanaimo 25,000 North-West Biscuit Co., British Columbia, Ltd., 10,000 Vancouver . President Silver Mines, Ltd. (N.P.L.), Vancouver 100,000 Salmon River Silver Mines, Ltd. (N.P.L.), Victoria 50,000 Sun Oil Co., Ltd., Vancouver100,000Turpin Bros., Ltd., Vancouver50,000Vancouver Sheet Metal Co., Ltd., Vancouver5,000 

### ANNUAL GENERAL MEETING

The annual general meeting of the shareholders of the Wellington Colliery Railway Co. will be held at the head office of the company, Room 600, Belmont Building, Victoria, on Monday, January 5, 1920.

### COMPANIES CEASING BUSINESS

"American Laundry Machinery Company" has ceased to carry on business in British Columbia.

North-West Biscuit Co., Ltd., has ceased to carry on business in British Columbia. A company of the same name is incorporated, notice of which is printed under "Provincial Companies Incorporated."

### COMPANIES CHANGE OF NAME

Hendry & Tufts, Ltd., has applied for change of name

to "Hendry Foundry Co., Ltd." Salmon Bear River Mining Co., Ltd., (N.P.L.) has ap-plied for change of name to "Salmon River Mines, Ltd., (N.P.L.)."

Bourne & Rogers, Ltd., has applied for change of name to "Corfield & Langley Motor Co., Ltd."

### ASSIGNMENTS, CREDITORS' NOTICES, ETC.

A general meeting of "The Vancouver Land & Im-provement Co., Ltd.," now being wound up voluntarily, will be held at the offices of the Yorkshire & Canadian Trust, Ltd., 525 Seymour Street, Vancouver, on Monday, January 26, 1920, for the purpose of laying before the meeting the liquidator's account of the winding up the affairs of the company.

### WINDING-UP PROCEEDINGS

At an extraordinary general meeting of the members of the "Waverley Hydraulic Mining Co., Ltd.," special resolutions were passed calling for the voluntary winding up of the company, with the appointment of Arthur P. Hughes, Vancouver, as liquidator.

By an order of the Hon. Mr. Justice Morrison it was ordered that the affairs of the "Dominion Salvage Co., Ltd.," be wound up, with the appointment of Andrew W. Rudolf, chartered accountant, Vancouver, as liquidator.

### INSURANCE NOTICES

"Great American Insurance Co." has been licenced to transact in British Columbia, the business of explosion (including riot and civil commotion) insurance, in addition to hail, tornado, sprinkler leakage, marine and automobile (excluding insurance against loss by reason of bodily injury to person) insurance. The Provincial agents of the company are Messrs. Pemberton & Son, Pacific Building, Vancouver.

"Girard Fire & Marine Insurance Co." has been licenced to transact in British Columbia the business of fire insurance. Provincial head office is Vancouver; Richard R. Smith, insurance agent, Vancouver, is the attorney for the company.

"Yang-Tsze Insurance Association, Ltd.," has been licenced to transact in British Columbia the business of fire insurance. Provincial head office is Vancouver; Bertram G. D. Phillips, chief agent, manager of Dale & Co., Vancouver, is the attorney for the company.

### DALE & CO. AGENTS FOR YANG-TSZE INSURANCE COMPANY

Messrs. Dale & Co., Ltd., have been appointed general agents for the Yang-tsze Insurance Association, Ltd., for the transaction of fire insurance business, and a licence has been granted to the association for the Province of British Columbia.

The Yang-tsze is one of the old British companies incorporated in Hong-kong and established in 1862, and enjoys a splendid reputation in the insurance world.

The business of Dale & Company is steadily increasing, involving an enlargement of office premises to include the whole of the front of the first floor of the Pacific Building. Mr. W. F. Beveridge, formerly with the insurance depart-ment of Messrs. H. Bell-Irving and Company, has joined this firm in the capacity of marine and automobile underwriter.

### The Standard Trusts Company DIVIDEND No. 31

Notice is hereby given that a Dividend at the rate of 9 per cent. per annum on the paid-up Capital Stock of the Standard Trusts Company has been declared for the half-year ending December 31st, 1919, and that the same will be payable at the Company's offices in Winnipeg on and after January 2nd, 1920.

The Stock transfer books will be closed from the 16th to 31st of December, both days inclusive. By order of the Board.

WILLIAM HARVEY, Managing Director. Winnipeg, December 3rd, 1919.

## Would You Name a Friend as **Trustee?**

FTEN, it is desired to keep an estate under the supervision of a friend or member of the family, and yet not burden him with its management.

If you appoint a friend or relative as co-executor and cotrustee with The Royal Trust Company, your estate will have the desired personal attention, and he will be relieved of most of the burden of work and responsibility.

Caring for estates and trusts is the primary object of The Royal Trust Company, and it has every facility for managing them safely and advantageously.

W. H. HOGG, Member of Vancouver Advisory Board. A. M. J. ENGLISH, Manager. VANCOUVER BRANCH, 732 Dunsmuir Street

VICTORIA BRANCH, 206-7 Union Bank Building F. E. WINSLOW, Manager.

## THE RO EXECUTORS AND TRUSTEES

### HEAD OFFICE: MONTREAL

#### BRANCHES

CALGARY EDMONTON VICTORIA WINNIPEG QUEBEC

TORONTO VANCOUVER HAMILTON OTTAWA ST. JOHN, N.B. HALIFAX ST. JOHNS, NFLD.

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Seymour 4630

"A CANADIAN COMPANY FOR CANADIANS" The British Colonial Fire Insurance Co. Head Office, Montreal AGENTS FOR B. C. Agents wanted in unrepresented districts. **Royal Financial Corporation, Limited** 309-313 Yorkshire Building C. R. Elderton, Branch Manager. Vancouver, B. C.

#### **RECENT FIRE LOSSES.**

Recent fire losses reported to Superintendent of Insurance, Victoria:

Nanaimo, Oct. 27th .--- Victoria Crescent; frame hotel and store; owner, Walter Clements; occupants, Joseph Evans and S. Sama-china; value of building \$5,000, insurance on same \$2,000; value of contents \$3,500, insurance on same, nil. Cause, unknown. loss, \$3,100. Palatine Insurance Co., Ltd. Total

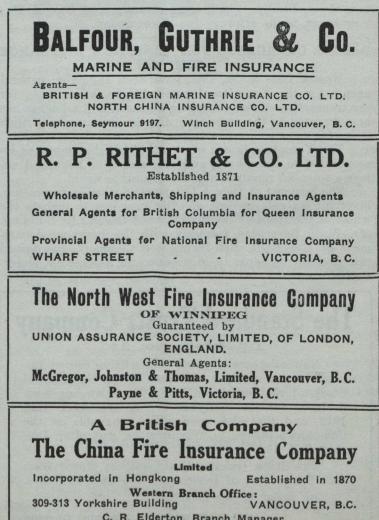
Princeton, Nov. 10.—Allenby; owner, Canada Copper Corpora-tion, Ltd.; not occupied; wood building, to be used for bunk-house; value of building \$9,000. Total loss, \$9,000; insurance, nil. No apparent cause know; was new building just erected. There was no reason why building burned unless set on fire by some unknown person.

Kelowna, B.C., Oct. 31.—Corner of Causton and Ellis Streets; owner, W. B. M. Calder; occupant, Orchard City Evaporating Co.; building, wood and tile brick; apple evaporating plant. Value of building \$8,000; value of contents \$13,000; damage to building \$4,000; damage to contents \$9,500. Total loss, \$13,500; insurance, \$14,100. Cause of fire, furnace pipes getting red hot and igniting wood work nearby. The reason for this large loss was found to be due to there being no fire extinguishing apparatus of any kind within the building. Insurance companies, not stated.

North Vancouver, Nov. 8.—1644 Mahon Avenue, owner and occupant, Leslie Carter; wood dwelling; value of building \$1,200, insurance on same \$700; value of contents \$1,000, insurance on same \$500; damage to building \$51.36. Cause, hot soot left in wood box. London Mutual.

Bella Coola, Nov. 1. Owner, A. Allerton, Hagensberg; occupant, Mrs. T. P. Langstad; modern structure, brick chimney; dwelling house; value of building \$1,000, insurance \$700; value of contents \$600, insurance, nil; damage to building \$50. Cause, accidentally caught curtain of window, account of illness during night, while passing window with lighted lamp it caught the curtain burning papered wall and through part of ceiling. Northern Assurance.

Vancouver, Nov. 18.—2049 Granville Street; owner, L. Barry; occupant, Gruchy & Carlaw (grocery store); one storey frame, value of building \$2,500, insurance \$3,500; value of contents \$5,000, insurance \$5,000; damage to building \$85; damage to contents, nil. Total loss, \$85. Cause, short circuit in lighting wire set fire to gasoline tank. Northwestern National, building only.



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OFFICIAL ORGAN OF THE INSURANCE FEDERATION OF BRITISH COLUMBIA

## Some Canadian Reconstruction Problems

### Address of Sir Henry Drayton, Minister of Finance, Before the Association of Life Insurance Presidents' Convention, New York, December 4th and 5th.

The reconstruction problems of every country are diverse and many. To attempt to deal with them generally within the compass of a brief paper would be entirely impossible unless the treatment given were indeed superficial. Viewed from many aspects, the problems of reconstruction are moral rather than material. In so far as material resources are concerned, Canada has no need for concern. Over and above all present agricultural, mining, lumbering, and fishing activities the untouched natural resources of the country remain in volume and indeed in greater volume than they have up to the present been utilized. While it is true that Canada's debt today stands approximately at a total of two billions of dollars with heavy resultant interest charges, while it is true that the claims of the returned soldier, costs of pensions and disability claims are heavy, and will all in the nature of things continue for many years to come, it is also true that the country and the people as a whole are infinitely better off than they ever were before.

It took the war to discover for us just what could be done and to realize to some extent, perhaps only to a small extent, the possibilities and greatness of the country.

To illustrate, in the year 1913 our export of foodstuffs and fodders amounted to \$194,930,254 and at the close of the last fiscal year to \$467,625,311. Our manufactured exports in 1913 amounted to \$43,692,708 and at the end of the last fiscal year to \$549,284,268.

The progress of Canada both agriculturally and industrially has been marvellous. But the great underlying principle of reconstruction as it appeals to us generally is rather that reconstruction which will make for a better and improved state of society as such, a reconstruction which, while preserving the right of initiative and proper incentive for effort, will at the same time to the fullest extent possible afford equality of opportunity for everybody.

There is, however, a material question which in the conduct of our public business of the future I venture to think you, firstly as presidents of life insurance companies and secondly as American citizens, are interested in. In the first instance, as life insurance presidents, I would confidently claim that you have a real interest in Canada and a constantly increasing interest. I note that in 1898 your insurance companies had in force in Canada \$105,708,154; in 1908 the amount of business in force was increased to \$193,087,126; but the extent of that business of later years has been much more rapidly increased, as your business in force in Canada in 1918 amounted to the large sum of \$619,261,713. Out of a total insurance in force at that time of \$1,785,061,273 your companies had over one-third of the total business.

But not only are you interested in the volume of business but you are also interested in your Canadian assets which have grown with the growth of the business and which I am pleased to understand have formed remunerative investments. These assets in 1898 were \$23,563,824; in 1908, \$46,762,534; and in 1918, \$98,607,188. As insurance presidents you have a very real interest in Canada. One of the greatest aids to sound national status is that each and every citizen to the fullest extent possible should have a personal direct property interest in his country. Outside of a Canadian 5½ per cent. Victory Bond, which of course I place higher than any other security—a security of greater value not only to the citizens but to the country, than any other—there is no way in which our average citizen can make his first investment easier than by investing twenty or thirty dollars in a thousand-dollar policy. Life insurance indeed tends to stabilize financial and industrial conditions. It tends to, where adopted in large measure, prevent distress and suffering and constitutes a real protection to the worker and his dependents.

I feel that today we require the fullest extension, the fullest production, the greatest amount of useful work and the practice of economy and thrift everywhere. Life insurance agents are particularly at home in preaching thrift. They can do much to instil into our people thrift—that essential perequisite to national reconstruction. Personally I well recollect that the first money I ever saved was that rendered necessary by a twenty-pay life insurance policy. May your endeavors to make Canadian people money-savers be most successful.

Very intimately connected with the problem of reconstruction is the bettering of conditions of public health. This is a matter in which the insurance companies are particularly interested, and as I understand it many of you have already commenced an educational campaign amongst your policyholders. You are in a position, with your efficient organizations, to aid very largely in propaganda on better health conditions, of which both our countries are in need. Your efforts in this regard will be doubly pleasing to you, as while bettering and aiding the living conditions generally to the great national benefit you will also be securing a greater longevity in the lives insured, bettering your risks, and increasing the profits of the policyholders and of your shareholders.

There is much room for a great advance in insurance in Canada. Assuming a population of eight millions, the life insurance in force in Canada today is but approximately \$225 per capita. Canadians are under-insured and life insurance companies have a most useful public task ahead of them in bringing up the average protection for the families of the workers of Canada, but increased insurance like every other good thing depends upon ability to pay premiums, depends upon prosperity. While Canada is prosperous, the question of the matter of exchange between our respective countries is something that I am sure you do not view with complacency. Your insurance premiums are paid in Canadian dollars and as a result of the trade balance existing between the countries the Canadian dollar is at the moment at a discount, and a serious discount when the value of the Canadian dollar, the prosperity and assets of the country are considered. The depreciation while very real is merely the effect of present trade balances and does not reflect in the slightest upon the intrinsic value of Canada's obligations. The depreciation of the Canadian premium in New York funds is simply owing to the fact that we do too much business with you and you do too little business with us.

I wonder if the extent of Canada's purchases in the United States are realized. In South America you have a whole continent, you have been doing business with that continent for many years, you have trade commissions and trade representatives and, I think, have covered that field with characteristic American energy. Your statistics show that your total trade with all South American countries amounted for the year 1918 to the sum of \$881,977,051, with a trade balance against your country of \$252,859,463. In the same year your business with Canada amounted to \$1,216,744,389 and resulted in a favorable trade balance of \$344,235,455 to your country. In 1919 the United States business with all South American countries was \$969.276.-505, the balance of trade against you being \$167,473,303. On the other hand, for the same year with Canada your total trade amounted to \$1,282,677,849 and the balance of



AUTOMOBILE TEAMS ELEVATOR COURT and CONTRACT BONDS

### BRANCH OFFICES IN ALL PROVINCES

Head Office for Canada: General Manager for Canada: TORONTO GEO. WEIR

British Columbia Losses Settled in Vancouver

British Columbia Representative—The J. H. Watson Insurance Agencies, Ltd., Vancouver.

303-306 ROGERS BUILDING, 470 GRANVILLE STREET, VANCOUVER, B.C.

### MARINE INSURANCE

### AETNA INSURANCE COMPANY of Hartford, Connecticut

### VANCOUVER INSURANCE AND VESSEL AGENCY, LIMITED

W. A. LAWSON, Managing Director British Columbia Agents: Telephone Seymour 7540 Vancouver Block Vancouver, B.C.

### STRONG AS THE STRONGEST.

The Northern Assurance Company Limited

of LONDON AND ABERDEEN. Established 1836.

Accumulated Funds over \$39,000,000.00

R. V. WINCH & CO., LIMITED

General Agents for Mainland

WINCH BUILDING VANCOUVER Telephone Seymour 279 trade in your favor amounted to a sum no less than \$344, 768,213. With such a balance against us and with the further fact that Canada is doing some business overseas, settlement of which is ordinarily made in New York in credit instead of for cash, the reason why your Canadian premiums only net you approximately 95 cents on the dollar in New York funds is very readily apparent. While our respective countries have always very largely traded one with the other, the adverse balance of trade used not to tell so heavily upon Canada. In 1910 the adverse balance was \$106,888,088 and in 1915 it was \$110,289,650 and at these times of course Canada was selling overseas for cash.

That Canada is a very large purchaser in the United States and that the tendency to purchase is increasing is made very clear by the exhibit of the percentage of imports in comparison with Canada's total imports. During the fiscal year ending March 31, 1913, our imports from the United States amounted to 65.03 per cent. of the whole, but during the fiscal year ending March 31, 1919, that percentage had grown to 81.50. On the other hand, the percentage of purchases made by the United States in Canada in comparison with our total exports not only has not increased in a like ratio but has declined, as the percentage of Canadian exports to the United States in comparison with our total exports for the year ending March 31, 1913, was 39.27, and for the year ending March 31, 1919, only amounted to 37.66.

It may be suggested that the best way of restoring the full value to your Canadian premium would be for Canada to do less purchasing in the United States, but I do not think that this solution of the subject is one which would commend itself to you as American citizens. We want to do as much business as possible with you and I think you want to do as much business as possible with us. I think we all realize that two of the very necessary essentials in any proper re-establishment are firm currencies and stand-

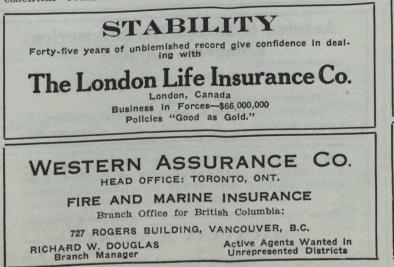
Phoenix Assurance ( FIRE AND	
General Age	the second s
CEPERLEY, ROUNS	SEFELL & CO.
Winch Building Losses Adjusted and Pa	Vancouver, B.C.
Montreal Halifax Toronto	Winnipeg Vancouver
DALE & CO.	LIMITED
Marine and Fire	
Marine and Fire	
107-110 Pacific Building, 744	
	VANCOUVER, B.C.
Telephone, Seymour 3252	VANCOUVER, B.C.
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ard exchanges. I am quite sure that you would much sooner see the exchange situation righted by additional American purchases in Canada rather than decreased Canadian purchases in the United States. Temporarily, and from time to time, these adverse balances may be easily rectified by the investment of America's large surplus reserves in Canada, and this solution is one which is probably as much in the hands of the presidents of great American companies as in anybody's. The field for investment in Canada is very large. There is still great room in Canada for development.

Apart altogether from the exigencies of the exchange situation, I feel that little argument is necessary to interest United States life insurance companies in Canadian investments. The Canadian life insurance companies earn upon the average one per cent. higher interest than do the United States companies and this higher earning naturally materially affects policyholders' profits. The average rate of interest in your investment assets is, as I understand it, approximately five per cent. The rate earned by Canadian companies is slightly over six per cent. You can with absolute security by investing in Canadian Government bonds earn one-half per cent. more than your average return, and should a higher yield be desired the Canadian municipal field offers securities as high as six per cent. If a still higher yield is desired Canadian mortgage investments can today be obtained at the rate of from six and one-half per cent. to seven per cent. In Canada first-class city mortgages are being placed at six and one-half per cent. and loans on farm property at seven per cent. and sometimes even at eight per cent. You are familiar with the investigation made some five years ago of the farm mortgages held by the United States life insurance companies, showing that the average rate of interest earned was 5.55 per cent. At that time farm mortgages in Canada were yielding an average of about seven and one-half per cent.

You have been so kind as to ask me to speak on some Canadian problems. The problem that I am leaving with you is not alone a Canadian problem. It is a problem in which both of our countries are interested. It is a problem further which is one of the most urgent ones confronting us and one which I am confident your association with its tremendous resources can do much in assisting to remedy. My apology for introducing it, if any apology is needed, is that it is a problem in which you as insurers of Canadian lives as well as all sellers of American goods to Canadian purchasers are deeply and vitally interested.

The problems of the North American continent will have to be worked out by our respective countries and to an ever increasing degree the problems of the world will be solved by your great Republic and the confederated nations of the British Empire. With a history, with laws, interests, traditions and aspirations so largely common, the essential combined effort for civilization and humanity



ought to be, and I am confident will be, harmonious and effective.

### APPOINTMENT OF INSURANCE AGENTS

The Queensland Insurance Co., Ltd., have appointed the British Columbia Trust Corporation, 349 Richards St., Vancouver, as Vancouver agents. The Trust Company is under the new management of Mr. W. U. Runnalls, formerly Provincial inspector of trust companies under the British Columbia Trust Companies Act.

Mr. J. A. Johnson addressed the Life Underwriters Association of Canada, Vancouver branch, on Thursday, December 11th, at the Hudson Bay private dining room, Vancouver.

## **Canada Accident and Fire Assurance** Company

Writing, under liberal contracts, the following classifications of risks:

FIRE, ACCIDENT, SICKNESS (Male and Female) AUTOMOBILE FIRE AND LIABILITY EMPLOYERS' LIABILITY, GUARANTEE BURGLARY, PLATE GLASS, TEAMS AND ELEVATOR

Branch Office for the Provinces of British Columbia and Alberta, 543 Granville Street, Vancouver, B.C. A. W. Ross, Manager.

RESIDENT AGENTS

A. W. WOODARD Rogers Building, Vancouver, B.C. Telephone, Seymour 3537

WAGHORN, GWYNN & CO. LIMITED

300 Pender Street West, Vancouver, B.C. Telephone, Seymour 5980

### -: TO BANKERS :-F. GRIFFIN & COMPANY CARGO SURVEYORS AND APPRAISERS GENERAL AUCTIONEERS Special facilities for handling stocks of merchandise in care of Banks, either by sealed tender, private or public sale. OFFICES: San Francisco Portland

Seattle Vancouver, B.C.

### **BURDICK BROS. & BRETT LTD.** STOCKS, BONDS, GRAINS AND COTTON

Private Wires to New York, Montreal, Toronto, Chicago.

HOTEL VANCOUVER BLDG. Vancouver

PEMBERTON BLDG. Victoria



## THE GREAT WEST PERMANENT LOAN COMPANY

Paid-up Capital\$	2,426,750.00
Reserves	964,459.39
	7,000,000.00

### 4% Paid on Deposits, withdrawable by Cheque

Our Debentures yield investors 51/2%.

Head Office: WINNIPEG Vancouver Branch: ROGERS BUILDING T. S. ENGLISH, Manager.

We Have Been Writing All Classes of

INSURANCE

Since 1885.

You can get the benefit of our long experience.

Phone, Seymour 24.

## RICHARDS, AKROYD & GALL

325 Homer Street.

## **Vancouver Financial Corporation, Limited**

R. Kerr Houlgate, General Manager

Representing-

AEtna Insurance Company, Hartford, Conn. General Accident, Fire and Life Insurance Cor-poration Ltd., of Perth, Scotland. Union Insurance Society of Canton, Limited (Incorporated in Hong Kong).

**General Financial Agents** 525 Seymour Street - - VANCOUVER, B. C. Telephone No. Seymour 7370

### NOVEMBER EXPORTS OF WOOD AND MANUFACTURES TO U.S.

We are indebted to Mr. I. N. Linnell, acting American Consul-General at Vancouver, for the following declared exports of wood and manufactures thereof for November, 1919, from British Columbia to the United States: TT-lano

	Quantity.	value.
Logs, ft. b.m.	3,135,147	\$ 73,950
Lumber, R. & D., ft. b.m.	8,434,497	321,190
Shingles, number	59,071,750	434,564
Siding, ft. b.m.	408,677	18,239
Flooring, ft. b.m.	471,833	29,045
Lath, M.	125	778
Poles, lin. ft.	99,210	15,799
Piling, number	142	896
Box Shooks, boxes	122,550	32,666
Panels, sq. ft.	190,528	7,607
Firewood, cords	112	339
Paper, lbs.	14,254,890	571,191
Wood Pulp, lbs.	2,303,792	106,606
Total		\$1,612,870

### COL. PRIOR APPOINTED LIEUTENANT-GOVERNOR

Col. E. G. Prior has been appointed Lieutenant-Governor for British Columbia. Col. Prior is a Yorkshireman and came to British Columbia in 1873, settling in Victoria, and from that date has been a resident of the Capital City. He is the head of the firm of E. G. Prior & Co., Victoria and Kamloops.

Captain A. C. Cox, who left Dow Fraser Trust Co. to go overseas and on his return became secretary of the Citizens Repatriation League, has been appointed to the position of assistant to Mr. H. C. Glendenning, Dominion Inspector of Taxation for British Columbia.

### NORTHERN SECURITIES, LTD. Established 1906 INVESTMENT AND INSURANCE AGENTS Government Municipal Bonds 529 Pender Street West Vancouver B. George Hansuld, J.P., Manager. A. E. AUSTIN & CO. REAL ESTATE, INSURANCE, PROPERTY MANAGEMENT, STOCKS AND BONDS, MORTGAGES Consultations and Correspondence Invited 328 GRANVILLE STREET VANCOUVER, B.C.

### London & British North America Company, Limited

REPRESENTING : North British & Mercantile Insurance Company, and

Hartford Fire Insurance Company. LOANS-INSURANCE-ESTATE MANAGEMENT Vancouver, B.C. London Building

GREAT AMERICAN INSURANCE COMPANY, New York THE PHOENIX INSURANCE CO'Y of Hartford, Conn. UNION MARINE INSURANCE CO., LTD., of Liverpool BOSTON INSURANCE COMPANY

We can write Marine Insurance in any of the above Strong Companies.

MACAULAY & NICOLLS Vancouver, B. C. 746 Hastings Street West Telephone, Seymour 8010-8011

## Recent Annual Reports

istrar of Companies, Victoria, B. C.

Annual Statements Filed	with the R	egi
OKANAGAN LOAN & INVESTMENT TRUST COM Trust Companies Act Certificate No. 12. Head Office: Belgo-Canadian Block, Kelowna, I Balance Sheet as at June 30, 1919:		
LADIT ITTES		
Guaranteed Mortgage Certificates and Accumu- lated Interest	\$ 34,537.70 27,690.48 10,253.23 10,000.00 5,399.63	LI
Contingent Reserve for Losses	37,428.81	
Capital Paid Up	390,580.00 86,000.00 11,717.40	
Dividend No. 17, Half Year Ending June 30, 1919 Unappropriated Profit	289.59	A
Total	\$613,905.84	
a har Hand and in Bank-		
Cananal Accounts	\$ 1,011.39	
mount and Deposit Accounts	14,840.48	
Densistan of Canada Victory Bonds	16,793.31	
Loans Secured by Mortgages and Agreements of	517,184.93	
Trust Funds Invested in Mortgages and Victory Rends	12.850.00	
Bonds	15,856.07	
Sundry Accounts Receivable	34,107.46	
Real Estate Office Furniture Agency Accounts as per Contra, \$21,200.00.	1,262.20	L
Total	\$613,905.84	
Total		

O. ST. P. AITKINS, Acting Secretary.

# LYNN CREEK ZINC MINES, LIMITED. Registered Office: 25-11th Avenue W., Vancouver. Balance Sheet as at January 31, 1919:

L

IABILITIES— Capital Authorized, \$2,000,000. Capital Paid Up Bills Payable Sundry Creditors	\$1,145,705.00 13,764.01 297.00
Total	\$1,159,766.01
CONTRACT	AT 050 500 15
Mineral Claims at Cost	\$1,072,790.15
Discount on Shares	67,902.90
Incorporation Expenses	1,033.40
Incorporation Expenses	1.363.15
Surveying	9.469.39
Surveying Developing and Prospecting	53.10
A 22072	78.30
	293,85
	2.444.64
Legal Charges	
Interest	4,337.13
Interest	
Total	\$1,159,766.01

#### Total .... GIDEON BOWEN, Secretary.

WEST COAST FISHING COMPANY, LIMITED Registered Office: 734 Fort Street, Victoria. Balance Sheet as at August 30, 1919: LIABILITIES- Capital Authorized, \$60,000. Capital Paid Up	\$48,690.00 1,900.00
Capital Paid Up Agreement for Sale	1,300.00
Total	\$50,590.00
Total	
ASSETS-	\$ 5,000.00
ASSETS— Government Leases	6,900.00
15 Acres, Esquimalt District Lots 10, 11, 12 and 13, Esquimalt District	6,000.00
Lots 10, 11, 12 and 10, 1	6,000.00
Agreement 101 Branerty Account	11,890.8
Droperty and Improvements	2,000.00
	437.10
Accounts Due Due by Bank Automobile Account	1,745.62
Due by Bank	616.43
Automobile Account	10,000.00
Suspenso more	\$50,590.0
Total A. S. ASHWELL, Secretary and	

### DOMINION OF CANADA INVESTMENT AND DEBENTURE

CO., LTD.

### (Extra-Provincial)

Head Office: 116 Hope Street, Glasgow, Scotland; Provincial Head Office: London Building, Vancouver. Balance Sheet as at April 30, 1919:

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50,000	0	0
.91,474	10	8
4,082	14	1
24,000	0	0
6,681	19	4
76.239	4	1
74,696	18	9
1,542	5	4
76 990	_	
	91,474 4,082 24,000 6,681 76,239 74,696 1,542	$\begin{array}{c} 4,082 & 14 \\ 24,000 & 0 \\ 6,681 & 19 \\ \hline 76,239 & 4 \\ \hline 74,696 & 18 \\ \end{array}$

ROBERT HENRY BALLANTINE, Secretary.

#### LUCKY JIM ZINC MINES, LIMITED

Registered Office: McCallum Building, Victoria.

Balance Sheet as at March 31, 1919:

#### IABILITIES-

TTA

Capital Authorized, \$6,000,000.	
Capital Paid Up	\$5,512,399.00
Seven per cent. Bonds Outstanding	
Mortgage Payable and Accumulated Interest	40.272.91
Accounts Payable	18,300.00
Total	\$5,592,371.91
ASSETS-	
Mine and Development	\$2,311,268.00
Land and Buildings	12,606.35
Machinery, Plant and Equipment	9,359.54
Mining Supplies on Hand	502.89
Cash on Hand and in Bank	956.46
Accounts Receivable	1,654.90
Insurance Premium Unexpired	
Over Issued Shares	2,999,899.00
Shares Isued as Bonus	
Discount on Shares	
Discount on Debentures	1,750.00
Loss and Gain Account	
Total	\$5,592,371.91

A. W. BEVAN ALLEN, Assistant Secretary.

#### DRUM LUMMON MINES, LIMITED

Registered Office: 1115 Dominion Building, Vancouver. Balance Sheet as at March 31, 1919:

Dalance	pueer	as	ai	march	01,	Te
TATT TOTTT	-					

LIABILITIES-	
Capital Authorized, \$500,000.	
Capital Paid Up	\$105,185.50
Premium on Shares Deposit on Shares	1,287.81
Deposit on Shares	357.50
Accounts Payable	4,092.90
Payroll Account	431.71
Sundry Loans and Accumulated Interest	9,454.19
Commissions Payable	254.75
Total	\$121,064.36
ASSETS-	
Mining Property	\$ 50,000.00
Assessment Work	1,120.00
Mining Equipment	15,852.13
Development Account, Wages, Supplies, etc.	52,506.07
Supplies on Hand	
Accounts Receivable	
Deferred Charges to Operation	30.00
Cash in Bank	492.86
Total	\$121,064.36

DAVID MacLURG, Secretary.

## CANADA'S POSITION REVIEWED AT BANK OF MONTREAL ANNUAL

### BANK OF MONTREAL ANNUAL MEETING

Sir Vincent Meredith, President, Points Out Manner in Which Many of Present Difficulties Can Be Overcome —Favors More Equitable Distribution of Taxation, so as to Cover All Classes Who Are Able to Pay—Sir Frederick Williams-Taylor, General Manager, Draws Attention to Fact That Bank Was Never in a Healthier State and Deals With Manner in Which Exchange Between Canada and United States Can Be Corrected.

Montreal, Dec. 20.—(Special)—The annual meeting of the Bank of Montreal, held at the head office, was marked by important references to the main problems which the Dominion of Canada has to solve during the period of reconstruction. The world is passing through a period of very peculiar conditions and in dealing with many of the problems both Sir Vincent Meredith, the President, and Sir Frederick Williams-Taylor, the General Manager, pointed out how many of them might be overcome and what Canada should do in order that the financial conditions of the country should be maintained in a healthy state.

Sir Vincent attributed the high cost of living very largely to the pressing demands of European countries for commodities of every nature. He considered that in Canada it might be possible to look forward confidently to a reduction in all commodities, both at home and abroad, after another harvest.

He dealt particularly with the change in opinion that had developed as regards the relation of gold reserve to note circulation. He expressed the view that it might be a part of wisdom to depart from the old notions of the rigidity of the gold reserve and recognize that we are justified in enlarging our note issuing powers to respond to all legitimate business demands in periods of great trade activity or emergency, provided such expansion is based on self-liquidating securities.

The President also pointed out that it was vitally important that the unoccupied areas of Canada should be settled and made productive with as much rapidity as possible, the future prosperity of the country and ability to meet our debts being largely dependent on increased production.

The question of taxation in Canada also received particular attention and Sir Vincent expressed the view that trade was being hampered by a somewhat penalizing excess business profit tax. Furthermore, enterprise and expansion are stifled and foreign establishments deterred from entering the Canadian industrial field. He expressed the view that Canada should do away with many exemptions and impose taxation on all classes of the community who have the ability to pay and at the same time place a higher tariff upon imported luxuries, which would cause little hardship and at the same time considerably ease a strained financial situation.

### Difficulties to Be Overcome

Sir Frederick Williams-Taylor, the General Manager, dealt more particularly with the record of the Bank during the past year, but also touched on many of the developments outside of the country which had a bearing on the situation. Sir Frederick stated that it was no reassuring reflection that the United States has already reduced her war debt by some \$800,000,000, while Canada was confronted with an increase of \$600,000,000 for the current year.

Sir Frederick took occasion to point out that it was a matter of sufficient importance to bear repeating that there had been no profiteering whatever by the banks of Canada, for the price of money had not been raised. Alone of all commodities, the cost to the borrower of loanable funds of the banking institutions of the country had remained unchanged. Not only was this the case, but speaking for the Bank itself, it was only proper that the shareholders should know that in handling business entrusted by the several Governments during the war and since, the policy had been to charge only the narrowest of commissions and minimum interest rates. In many instances, where the services were of a war character, the Bank had acted free of charge.

A satisfactory sign of the times in Canada was the increase in buying power for first-class securities. This is a healthy and desirable condition, induced by Government war loans and war savings certificates. It is vital that Canadians should recognize the virtue of saving, as between production and thrift, though they go hand in hand, the latter is fundamental and leads naturally to the former.

### **General Trade Activity**

Sir Vincent Meredith, in his address to shareholders, said, in part:

"General trade in practically all branches had been active and profitable during the war and the Bank has participated in the general prosperity. The balance sheet shows profits in moderate proportion to the resources employed, and yet, I trust, not unsatisfactory to the shareholders. That reaction from the feverish activities and high prices produced by the vast conflict, which so many apprehended, has not occurred, nor can it be said to be impending. The feeling as to the future is less optimistic than it has been, but the great pressure on our agricultural and manufactured resources, caused by home and foreign demand, shows no signs of abatement.

#### Three Indispensable Factors

"There are three indispensable factors to the upbuilding of Canada—immigration, production and exports. Immigration during the last five years has been negligible, owing to the war. In the first seven months of the current fiscal year, new arrivals numbered 82,893, of whom 42,377 came from Great Britain and 35,949 from the United States. While these figures do not represent a large movement as compared with several pre-war periods, they show a gain of 51,734 immigrants, or about 166 per cent. over the corresponding months last year. After-the-war emigration of foreign-born has taken place in fairly large volume, the exact figures of which are not obtainable.

"With regard to the subject of foreign trade, it is only a matter of time before increased production will overtake domestic demands, and unless preparations are made in advance for finding markets overseas for our exportable surplus of raw materials and manufactured goods, our uninterrupted prosperity may be checked. The needs of foreign countries are great and pressing, and profitable business awaits the Canadian exporter, but it cannot be acquired unless long term credits are provided.

"Our Government has been far-seeing in giving assistance in this direction, and, no doubt, is prepared to extend further aid, provided exporters, who reap the benefit, will assume a proportion of the risk.

"Self-interest alone would seem to dictate that credit facilities be extended to those countries who can demonstrate their ability to pay if given reasonable time, and we would thus avoid the possibility of abrupt changes in industrial conditions and bring about a gradual return of international trade equilibrium.

"I cannot close without voicing what, I am sure, is the feeling of every Canadian—that the recent visit to Canada of His Royal Highness, the Prince of Wales, not only gave abiding pleasure to every class of our population, but rendered a great and memorable service to the Empire in strengthening the Throne in the affection and confidence of the people, and by drawing still closer the ties which bind the commonwealth of nations over which he is destined to reign."

### Many Problems to Be Solved

In presenting his report to the shareholders of the Bank, Sir Frederick Williams-Taylor, the General Manager, said:

said: "The economic and financial difficulties that confronted the country during the war have changed in nature, but have not disappeared by any means. There is an aftermath of problems which Canada must face and in which bankers are vitally concerned. At present there is great trade activity; yet our national debt grows apace, with attendant ills. Therefore, even with a full measure of faith in our country, I find the near future difficult to visualize. We derive a measure of consolation in comparing our lot with that of countries worse off than our own, but contiguity and ambition direct our eyes towards that country to the South which has benefited so vastly by the war.

### **Exchange Situation**

"The premium on New York funds, the increase in our national debt and in our Canadian currency circulation, are matters of deep interest and should be studied by all.

"The purchasing power of the Canadian dollar in the United States has decreased, as reflected in the premium on New York funds. A year ago it cost two dollars to send one hundred dollars to the United States of America; today the cost is four dollars.

"It will interest you to know that on my recent trip to the Pacific Coast, when I travelled nine thousand miles in visiting various branches of the Bank, I met some 110 of our Managers, and returned more than ever satisfied with the personnel, the intelligent loyalty and devotion of our ever-increasing staff of officers.

"Such meetings are advantageous to the Bank and an inducement also to close relations between the Bank and its friends at distant points.

"It is impressive and satisfying to view the Dominion's greatest quick asset, the rich wheat areas of our three Western Provinces, at harvest time. While this year the yield was not up to the mark, the Western farmers had much to be thankful for.

"In British Columbia, one is struck by the confidence of the people in the future of their rich and beautiful Province, with its wonderful climate. It is a healthy sign that the men of affairs in the west hold such sane views concerning the outlook locally and for the Dominion at large.

"I hope that time may presently permit me to visit other divisions, as I did British Columbia and the North-West.

"In concluding, I have no hesitation in expressing the belief that the affairs of the Bank have never been in a

### GRANT, WHYTE & CO., LTD.

STOCKS BONDS GRAINS

Direct Wires New York, Chicago, Montreal.

Correspondents. E. F. Hutton & Co. Members New York Stock Exchange.

Thornton Davidson & Co. Members Montreal Stock Exchange.

6-7-8-9 WINCH BLDG., VANCOUVER, B. C.

healthier state. Our domestic business is expanding satisfactorily, our foreign branches and connections have been adequately extended to meet the development of the country's trade, and, what is more important, we are well equipped in point of staff. Altogether, I feel that we are well prepared to meet any conditions and contingencies that may arise.

### **Overseas** Record

"The record of the staff of the Bank overseas showed that 1,405 members of the staff had served with the colors. Of this number 1,182 had survived, of whom 663 have already been reinstated. Of the total who joined the colors it was Sir Frederick's sad duty to record the fact that 223, or 16 per cent., gave their lives for their country. In paying tribute to them, Sir Frederick said:

"' 'No words of tongue or pen can fully express our pride in, or our admiration for, these gallant young crusaders. It must suffice to say that their names are not merely written in the records of this Bank and in the history of the Empire they served so well, but live on far away, woven into the fabric of other men's lives. Such dead are honored with unchallenged admiration."

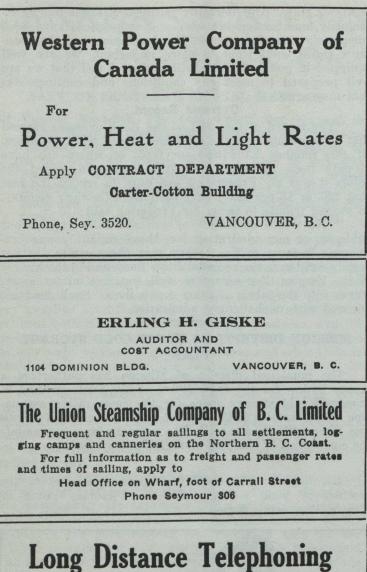
### MISSION DISTRICT TO ERECT COLD STORAGE PLANT

The municipal district of Mission has authorized a money by-law for the expenditure of \$50,000 to be used in increased cold storage space for the co-operative association of the farmers in the district under the name of "Fruit and Mercantile Exchange." The present plans contemplate the completion of the cold storage plant by spring.

Mr. Raymond F. Castle has been appointed to the position of bond manager for the Victoria branch of Messrs. Pemberton & Son.



BRITISH COLUMBIA FINANCIAL TIMES



Can you use the Long Distance Telephone between 7 p.m. and 8 a.m.? If so, you can talk for three times the day period for the same cost. Special rates obtain during the evening hours, and besides you will get prompter service, because the lines are less congested.

Remember, appointments can be made for any particular time for Long Distance calls. We will have your party ready at any hour you wish.

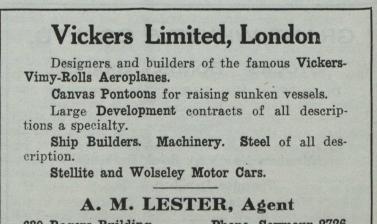


### WATER POWERS OF BRITISH COLUMBIA (Continued From Page 4.)

as constitutes British Columbia with other areas, elsewhere situated, differing markedly in physical characteristics.

An examination of the data tabulated in the report shows that the total estimated water-power of the Province is 3,000,000 horse-power, but of this amount 500,000 horsepower cannot be considered, at least for many years to come, in the light of economical development because of the proximity of railways, or possible interference with the salmon industry. The total available 24-hour power may be placed at about 2,500,000 horse-power. It must be remembered, however--and this the report also emphasizesthat there is still considerable territory, especially in the northern part of the Province, to be more fully investigated. Therefore, taking into consideration also the fact that more storage possibilities will undoubtedly be discovered, one may in the future expect an increase in the known power of the Province. In considering the distribution of this power, it may be gathered from the report that the estimated utilizable water powers of the coastal region total approximately 1,000,000 horse-power, and of the interior region, 1,500,000 horse-power. Forty per cent. of the waterpower of the Province is therefore associated with less than twenty per cent. of its area. In the railway belt there is about 400,000 horse-power. With regard to the actual developments in the Province, it is noted that the installed capacity of the developed powers totals, in round figures, 300,000 horse-power, of which some 240,000 horse-power are in the coastal region, and 60,000 horse-power are in the interior. About 125,000 horse-power of the developed power lies within the territory known as the railway belt.

The coastal powers include the large developments in connection with the cities of Vancouver and Victoria, several pulp and paper mills and some important mining developments. In connection with the latter, the report points out that the Canadian Collieries, Limited, have found it profitable to make an important development for the purpose of supplying power to operate their large coal mines. In the interior, the bulk of the water-power at present generated is concentrated at the three houses of the West Kootenay Power and Light Company on the Kootenay River. The power supplies the mining district to the southwest and various municipalities therein. This power has specially contributed to the development of this part of the Province. The three largest developments at present are the British Columbia Electric Railways Company's Coquitlam-Buntzen development near Vancouver, with an installed capacity of 84,000 horse-power, and a head of 400 feet; the Western Power Company of Canada, with development on the Stave River having an installation of 40,000 horse-power, and a head of 120 feet; and the developments on the Kootenay River just referred to have a total capacity of 40,000 horse-power operating under heads of 70 feet and 34 feet. The highest head developed in the Province is one



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of nearly 2,000 feet, by the Britannia Mining and Smelting Co., at Howe Sound. The Jordan River development of the British Columbia Electric Railway Co., on Vancouver Island, has a head of 1,145 feet.

Looking over the tables one is impressed with the fact that British Columbia is not conspicuous for water-powers of phenomenal size. There are but three of four sites with potentiality in the neighborhood of 100,000 horse-power each, and only an odd dozen of 50,000 horse-power or over. There are, however, some 50 known powers exceeding 10,-000 horse-power each and a number of groups of powersites on the same or neighboring streams which could be co-ordination be linked up to form systems aggregating considerably more than 10,000 horse-power. Doubtless, some of the sites at present rated below 10,000 horse-power may in the future, by virtue of the discovery of increased storage possibilities, be able to yield more than the present estimates. The tables also also reveal the fact that some areas of the Province are exceptionally well supplied with water-power. For example, within 50 miles of Nelson there are water-power sites, chiefly on the Kootenay and Pendd'Oreille Rivers, having an aggregate potentiality of 400,-000 horse-power, of which about 50,000 horse-power has been developed. Again, within 50 miles of Vancouver, there are water-power sites aggregating some 300,000 horsepower, of which 90,000 horse-power is developed.

### EMPLOYMENT SERVICE OF CANADA.

The Employment Service of the Department of Labor reports that returns from the Dominion and Provincial offices of the Employment Service of Canada for the week ending November 22nd, show a decrease in placements as compared with the returns of the preceding week. During the week the 92 offices reported that they had referred 7,952 persons to regular positions, and that 5,914 of these had received employment. This represents a decrease of 993 as compared with the previous week, when 6,907 persons were placed. This decrease was due to a decline in placements in the lumbering industry in Manitoba. In addition 1,450 casual jobs were supplied as compared with 1,247 of

the week ended November 15th. During the week 9,329 applicants were registered, of whom 756 were women and 8,573 were men. This represents a decrease in registration of 738, when compared with the 10,067 applicants the previous week. The number of vacancies notified by employers during the week totalled 8,402, of which 1,134 were for women, and 7,268 were for men. When compared with 8,735 vacancies reported during the preceding week, this shows a decrease of 333 vacancies. Of the placements in regular employment 441 were women, and 5,473 were men. The number of soldiers reported as placed was 2,555.

Of the placements, irregular employment, 12 were reported by Prince Edward Island, an increase of 3; 106 by Nova Scotia, a decrease of 23; 356 by New Brunswick, a decrease of 9; 588 by Quebec, a decrease of 75; 1,933 by Ontario, a decrease of 51; 755 by Manitoba, a decrease of 868; 508 by Saskatchewan, an increase of 54; 819 by Alberta, an increase of 134; and 837 by British Columbia, a decrease of 158.

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# Mining Throughout British Columbia

### Receipts at Trail—Mine returns—Recent bonds—Silver-Standard development to be extended—Mining in the Interior—Notes.

The following is a list of the ore received at the Trail Smelter during the week ending December 7, 1919:

Mine	Location	Gross Tons
	ltern	
Elmore, Si	lverton	1
Highland,	Cedar Creek	156
Mountain	Chief, Renata	100
North Sta	r, Kimberley	206
	Properties, Rossland	
	, Zwicky	
Silver Bea	r, Zwicky	26
	n, Sandon	
St. Eugene	, Moyie	250
	rinket, Ainsworth	
Standard,	Silverton	388
Surprise,	Rosebery	246
Sullivan, 1	Kimberley	1218
Van Roi,	Silverton	46
Wakefield,	Silverton	8
	r, Retallack	
Total		6229

The Granby Consolidated Mining, Smelting and Power Company treated during the month of November, 1919, 59,000 tons of ore, recovering approximately 1,800,000 pounds of copper.

The Dolly Varden mine on Alice Arm, shipped 1,705 tons of ore during the month of November to the Granby smelter at Anyox, with a recovery of 104,734 ounces of silver.

The Drum Lummon mine, near Hartley Bay, has shipped to the Tacoma smelter during September 6,390 pounds of concentrates, recovering \$595.96; October, 12,890 pounds of concentrates, recovering \$1,857.62; and November 7,772 pounds of concentrates, recovering \$913.55. There has been shipped during December 172 sacks of ore, and 200 sacks are now ready for shipment. The ore is now running approximately 63 per cent. copper, 30 ounces of silver, and one ounce of gold per ton.

The Ladysmith Smelting Corporation has taken a bond on a property at Thurlow Island from the Green Lake Mining & Smelting Company. The latter company has been developing the property during the past summer.

Mining interest is centering around Nine-Mile Mountain, near Hazelton, B. C., as a result of the bonding by Guggenheim interests of the Sunrise group, a silver-lead vein, for \$135,000. This claim was first located in 1908 by H. A. Harris and J. Rosenthal, who later sold it to a Prince Rupert syndicate, the deal being negotiated by A. L. Patmore and D. Harris, of Prince Rupert.

Other silver-lead properties are being investigated in this district by Guggenheim interests, who are credited with the scheme of erecting a smelter near Prince Rupert and feeding all surrounding mining output into the smelter on tide-water. If the price of silver continues to hold at the present high figures remarkable developments are anticipated in the Hazelton district in the spring. Burke Smith, a prominent mining engineer of Seattle, will be in charge of the work, which is to commence immediately.

On the Silver Standard property, nearby, a new concentrator is reported to be nearly ready for installation.

After visiting the Silver Standard mine it was stated by General J. W. Stewart, who is one of the chief owners, that development at greater depth will be undertaken without delay. He says that there is no doubt that he and his associates have a mine, and, if expectations are confirmed

by the work proposed, it will become one of the largest producers of the province. The Silver Standard mine has been opened up and proven to a depth of 250 feet on what was previously known as the main vein, and to a depth of 125 feet on No. 4 vein. The ore as a rule is high grade, but of a somewhat complex nature, requiring a little different treatment from the usual run of silver-lead ores. The proper treatment, however, after considerable research, has been established. General Stewart states that it has been realized that development at greater depth is necessary, and plans have been considered to carry on further work.

The Silver Glance property, Bear Lake, Slocan district, has been bonded and will be developed quite extensively by the new owners. The vein is in granite and is a true fissure about twenty-five feet in width, coursing north and south, dipping about sixty degrees to the east. Two heavy seams are on foot and hanging walls, the territory between being crushed granite cemented with quartz, which carries the values. Compressed air will be used in development and it is planned erecting a mill to treat the ore by flotation.

Owners of the Index mine have acquired the Flint claim on which some development has been done with satisfactory results, the consideration being about \$22,500. The Government Mining Engineer in 1917 reported that "a nice showing of one foot of solid ore averaging 100 ounces silver and 65 per cent. lead" had been opened up. Since then some work has been done. It is understood that operations are to be carried on through the winter.

A report has reached Stewart that rich ore has been encountered in the crosscut tunnel in the New Asaska, on the Alaska side of the Salmon river boundary. The tunnel has been driven about sixty feet. The report has not been confirmed, as the concentrators, McKenzie & Carlson, refuse to talk.

On account of the showing on this property, as well as others near it, much activity is looked for in the vicinity in the spring. It is reported that a company is in corse of organization in Seattle to take over and operate a group adjoining the New Alaska. Bill McGrew and associates hav refused a flattering offer for their claims near the New Alaska.

The Iron King group at Beasley, owned by William Moore, has been bonded by Carl Mohr, of the Monarch copper mine, which it adjoins. The Monarch recently announced an ambitious programme of development, and the three crown-granted claims of the Iron King group, will evidently have an important bearing on this programme. It is understood the amount involved is \$40,000, with a small payment down, and two years within which the final payment is to be made.

An optimistic report upon the mining situation and outlook in Eastern British Columbia is given by Mr. Fred A. Starkey, of Nelson, secretary of the Interior Associated Boards of Trade, who has been on the Coast. Conditions, he stated, have never been better than they are today. Old companies are still producing a high-class grade of ore, while many new companies are developing likely claims.

"Mining never showed such permanency," stated Mr. Starkey. "There are more developments this year than ever before in the history of the interior. Although there will possibly not be such a large output of silver-lead as in previous years, this may be accounted for by the fact that the mines were worked at full rush capacity for war purposes during 1917 and 1918. Throughout the whole of the Slocan district many new properties have been bonded, and are now under development. A continuous renewed interest is being taken, and many people are in the neighborhood looking for properties. There is much American capital being brought in, but it is anticipated that Eastern interests shortly will be aroused in this district. "At the Silversmith mine at Sandon, the ore body recently discovered is said to be the largest discovered in that property, and carries with it high values in silver. This mine is improving all the time. The Noble Five is owned by the Hon. James Dunsmuir, who has recently acquired the Rico, and adjoining property, and is now erecting a 1,500-ton capacity mill at a cost of \$200,000, which will be used for the large tonnage from the two properties. Clarence Cunningham has erected a large mill, running full capacity, treating ore from the Queen Bess, Sovereign, Wonderful and the Alamo Idaho mines. Roseberrys Surprise Mining Co. at Sandon, is carrying on a vigorous policy of development in the newly-acquired properties, Canadian, Adams and Ivanhoe groups, in addition to the Surprise and the Bosun.

"In addition to these many new properties are now under development, many of whom have already made shipments. Among these are the McAllister, Ocean, Van Roi, Silverton, Enterprise, Neepawa, Molly Hughes, Black Prince, Ottawa and Evening Star, all in the Slocan district, and all mines of excellent promise. The Standard, which has been receiving attention in the way of development, has paid \$3,000,000 in dividends, and the company is now looking forward to acquiring further territory. All these mines are classed as high-grade silver properties.

"In the Kaslo district the Cork Province has been reorganized in order to raise money for further developments for the large ore bodies at 'depth,' also to acquire further water power which is needed for the milling plant. The Silver Bell, Index, Gibson, Flint and other properties are also pursuing a vigorous policy of development. All these are new mines, opened within the last eighteen months, and are suggestive of the future prosperity of the district," added Mr. Starkey. "The Old Blue Bell, the oldest mine in the country, the Ainsworth, Florence No. 1 and several others have been sending shipments.

"The same rate of progress is being made in the Lardo district, where the White Water, Comstock, Bannockburn, Bullock, Silver Cup, Tenderfoot and others are expected to be among the many to ship next season. Sheep Creek is well ahead in development work, and the Queen and the Nugget, both of which mines are particularly interesting to Vancouver residents, are getting close to the point at which

they expect to encounter the main vein at depth, prospects being bright. The crosscut which may made in the former mine and which went through schist is only now 400 or 500 feet from the quartz, and as this is the place which carries values the expectations of success are likely to be realized.

"The East Kootenay district has shown a great improvement during the year, the North Star, Paradise, Victor and several others having made shipments. Unfortunately the strike at Sullivan has curtailed output of this mine, although it still will have a large tonnage to its credit."

"It begins to loook as if mining on Vancouver Island is coming into its own again, and the ore deposits there will obtain a new lease of life," said Mr. J. L. Parker, mining engineer, who has just returned from a tour of the mining centres of the West Coast.

Copper mining, he explained, is at present practically confined to three large mines, the Old Sport, in the northern portion of the Island; the Sunloch in the south, and the Indian Chief, located about midway on Clayoquot Sound. The Old Sport is operated by a branch company of the Consolidated Mining and Smelting Company, and the Indian Chief is controlled by the Tidewater Company of Victoria. The Sunloch is financed by Vancouver interests.

The Consolidated Mining and Smelting Company, owner of the Trail smelter, has declared a quarterly dividend of \$261,936. This is at the rate of  $2\frac{1}{2}$  per cent. and will be paid on January 2 to stockholders of record on December 10. The payment will increase the total disbursements to \$6,305,275.

Cutler T. Porter, of Spokane, and who has been for many years interested in a number of mining properties in the Upper Duncan and Lardeau sections of British Columbia, has taken a lease and bond upon the Towser, a claim just below the famous Silver Cup mine, southeast of Ferguson. The Towser is believed to cover a continuation of the Silver Cup vein, from which large quantities of high grade silver-lead ore were taken in the early days of the Lardeau.

The Geological Survey, Ottawa, has published Museum Bulletin Number 30, entitled "Gabbros of East Sooke and Rocky Points," by Mr. H. C. Cooke. The Bulletin covers the geology of part of the Sooke peinsula west of Victoria on Vancouver Island.

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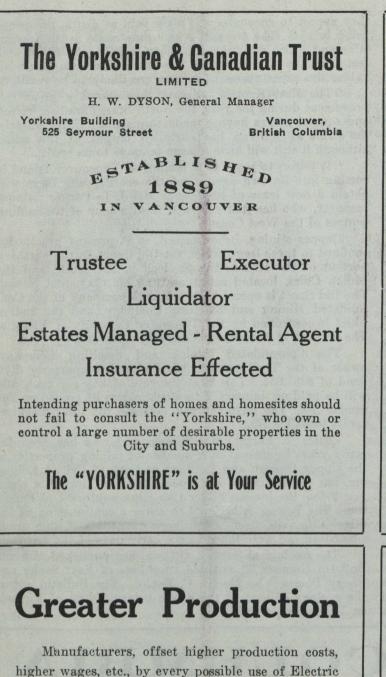
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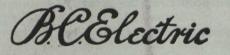
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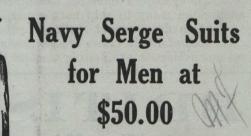
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